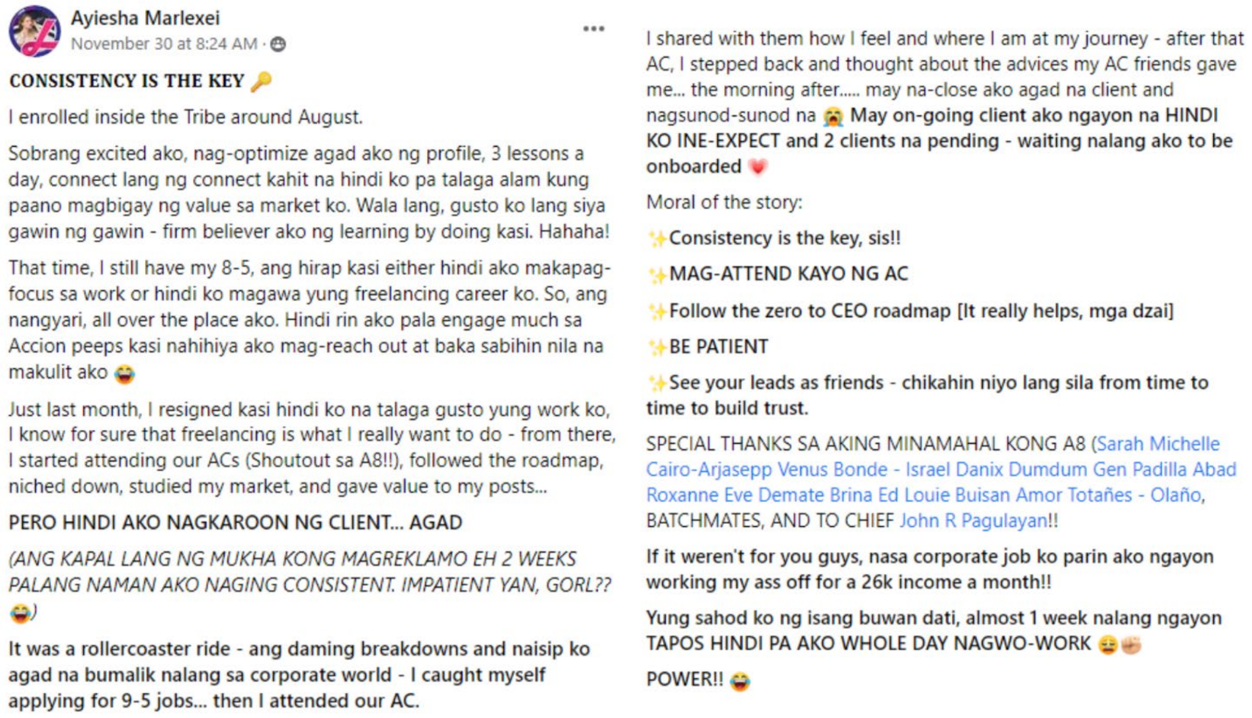


Ayiesha Marlexei
November 30 at 8:24 AM ·

CONSISTENCY IS THE KEY 🔑

I enrolled inside the Tribe around August.

Sobrang excited ako, nag-optimize agad ako ng profile, 3 lessons a day, connect lang ng connect kahit na hindi ko pa talaga alam kung paano magbigay ng value sa market ko. Wala lang, gusto ko lang siya gawin ng gawin - firm believer ako ng learning by doing kasi. Hahaha!

That time, I still have my 8-5, ang hirap kasi either hindi ako makapag-focus sa work or hindi ko magawa yung freelancing career ko. So, ang nangyari, all over the place ako. Hindi rin ako pala engage much sa Accion peeps kasi nahihiya ako mag-reach out at baka sabihin nila na makulit ako 😂

Just last month, I resigned kasi hindi ko na talaga gusto yung work ko, I know for sure that freelancing is what I really want to do - from there, I started attending our ACs (Shoutout sa A8!!), followed the roadmap, niched down, studied my market, and gave value to my posts...

PERO HINDI AKO NAGKAROON NG CLIENT... AGAD

(ANG KAPAL LANG NG MUKHA KONG MAGREKLAMO EH 2 WEEKS PALANG NAMAN AKO NAGING CONSISTENT. IMPATIENT YAN, GORL?? 😂)

It was a rollercoaster ride - ang daming breakdowns and naisip ko agad na bumalik nalang sa corporate world - I caught myself applying for 9-5 jobs... then I attended our AC.

I shared with them how I feel and where I am at my journey - after that AC, I stepped back and thought about the advices my AC friends gave me... the morning after..... may na-close ako agad na client and nagsunod-sunod na 😭 **May on-going client ako ngayon na HINDI KO INE-EXPECT and 2 clients na pending - waiting nalang ako to be onboarded** 💗

Moral of the story:

✨**Consistency is the key, sis!!**

✨**MAG-ATTEND KAYO NG AC**

✨**Follow the zero to CEO roadmap [It really helps, mga dzai]**

✨**BE PATIENT**

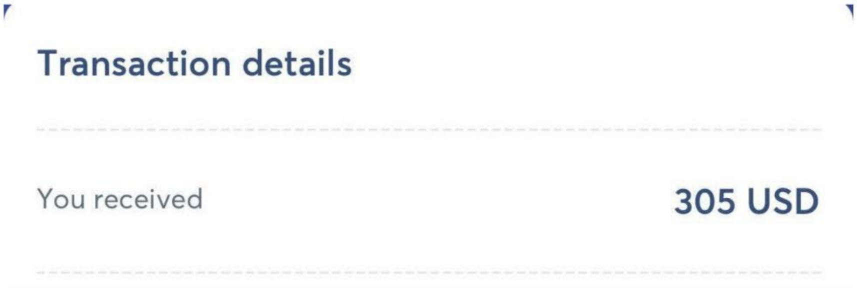
✨**See your leads as friends - chikahin niyo lang sila from time to time to build trust.**

SPECIAL THANKS SA AKING MINAMAHAL KONG A8 (Sarah Michelle Cairo-Arjasepp Venus Bonde - Israel Danix Dumdum Gen Padilla Abad Roxanne Eve Demate Brina Ed Louie Buisan Amor Totañes - Olaño, BATCHMATES, AND TO CHIEF John R Pagulayan!!

If it weren't for you guys, nasa corporate job ko parin ako ngayon working my ass off for a 26k income a month!!

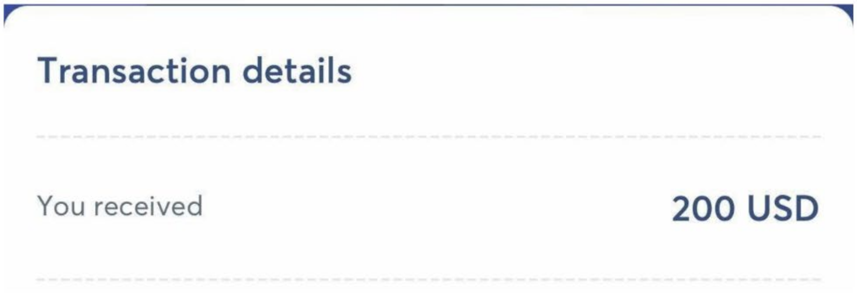
Yung sahod ko ng isang buwan dati, almost 1 week nalang ngayon TAPOS HINDI PA AKO WHOLE DAY NAGWO-WORK 😩✊🏽

POWER!! 😂



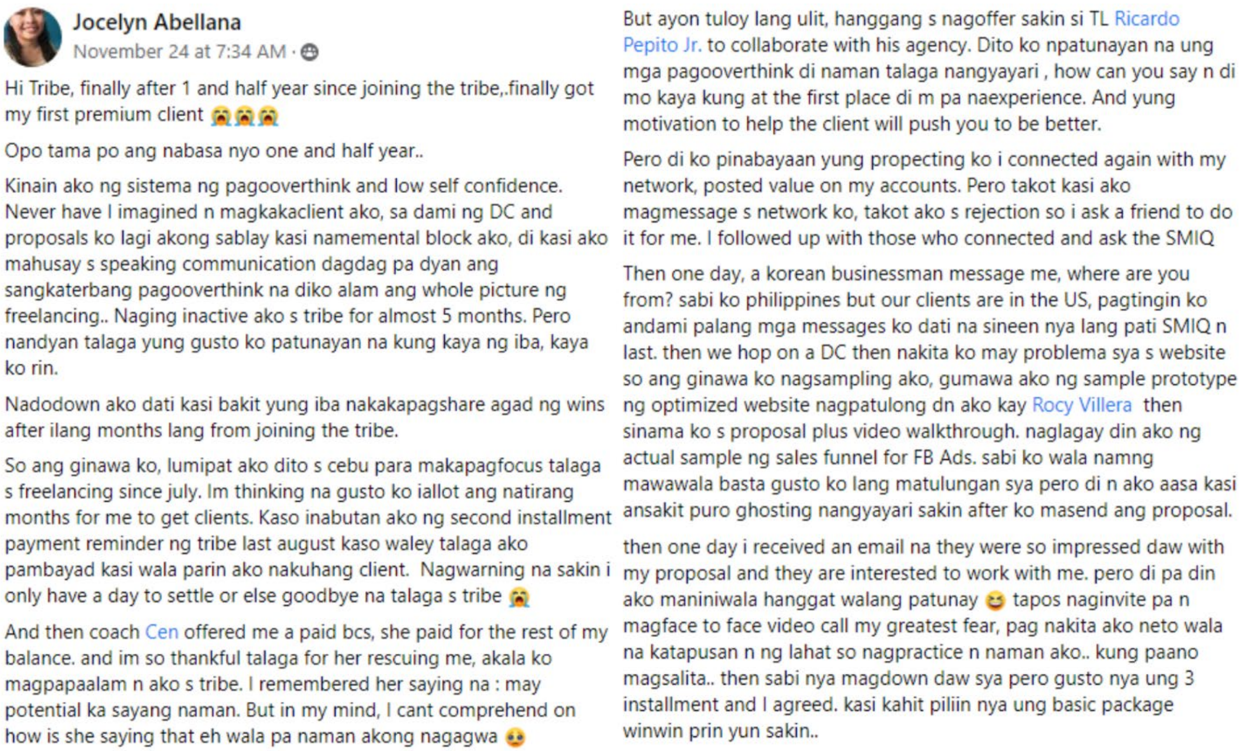
Transaction details

You received	**305 USD**



Transaction details

You received	**200 USD**



Jocelyn Abellana
November 24 at 7:34 AM · 🌐

Hi Tribe, finally after 1 and half year since joining the tribe,.finally got my first premium client 😭😭😭

Opo tama po ang nabasa nyo one and half year..

Kinain ako ng sistema ng pagooverthink and low self confidence. Never have I imagined n magkakaclient ako, sa dami ng DC and proposals ko lagi akong sablay kasi namemental block ako, di kasi ako mahusay s speaking communication dagdag pa dyan ang sangkaterbang pagooverthink na diko alam ang whole picture ng freelancing.. Naging inactive ako s tribe for almost 5 months. Pero nandyan talaga yung gusto ko patunayan na kung kaya ng iba, kaya ko rin.

Nadodown ako dati kasi bakit yung iba nakakapagshare agad ng wins after ilang months lang from joining the tribe.

So ang ginawa ko, lumipat ako dito s cebu para makapagfocus talaga s freelancing since july. Im thinking na gusto ko iallot ang natirang months for me to get clients. Kaso inabutan ako ng second installment payment reminder ng tribe last august kaso waley talaga ako pambayad kasi wala parin ako nakuhang client. Nagwarning na sakin i only have a day to settle or else goodbye na talaga s tribe 😭

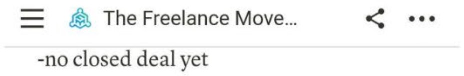
And then coach Cen offered me a paid bcs, she paid for the rest of my balance. and im so thankful talaga for her rescuing me, akala ko magpapaalam n ako s tribe. I remembered her saying na : may potential ka sayang naman. But in my mind, I cant comprehend on how is she saying that eh wala pa naman akong nagagwa 🥺

But ayon tuloy lang ulit, hanggang s nagoffer sakin si TL Ricardo Pepito Jr. to collaborate with his agency. Dito ko npatunayan na ung mga pagooverthink di naman talaga nangyayari , how can you say n di mo kaya kung at the first place di m pa naexperience. And yung motivation to help the client will push you to be better.

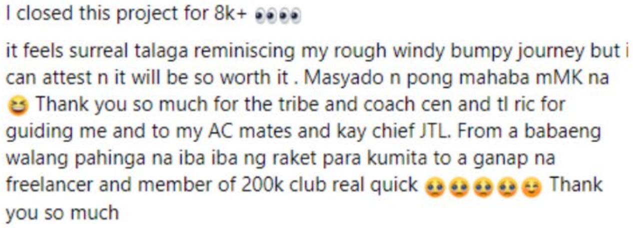
Pero di ko pinabayaan yung propecting ko i connected again with my network, posted value on my accounts. Pero takot kasi ako magmessage s network ko, takot ako s rejection so i ask a friend to do it for me. I followed up with those who connected and ask the SMIQ

Then one day, a korean businessman message me, where are you from? sabi ko philippines but our clients are in the US, pagtingin ko andami palang mga messages ko dati na sineen nya lang pati SMIQ n last. then we hop on a DC then nakita ko may problema sya s website so ang ginawa ko nagsampling ako, gumawa ako ng sample prototype ng optimized website nagpatulong dn ako kay Rocy Villera then sinama ko s proposal plus video walkthrough. naglagay din ako ng actual sample ng sales funnel for FB Ads. sabi ko wala namng mawawala basta gusto ko lang matulungan sya pero di n ako aasa kasi ansakit puro ghosting nangyayari sakin after ko masend ang proposal.

then one day i received an email na they were so impressed daw with my proposal and they are interested to work with me. pero di pa din ako maniniwala hanggat walang patunay 😆 tapos naginvite pa n magface to face video call my greatest fear, pag nakita ako neto wala na katapusan n ng lahat so nagpractice n naman ako.. kung paano magsalita.. then sabi nya magdown daw sya pero gusto nya ung 3 installment and I agreed. kasi kahit piliin nya ung basic package winwin prin yun sakin..

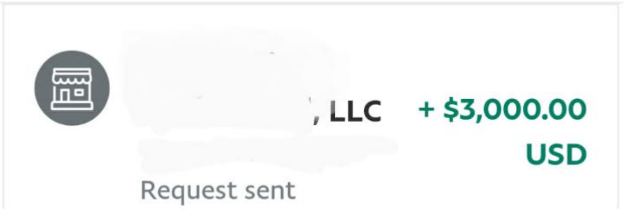


-no closed deal yet



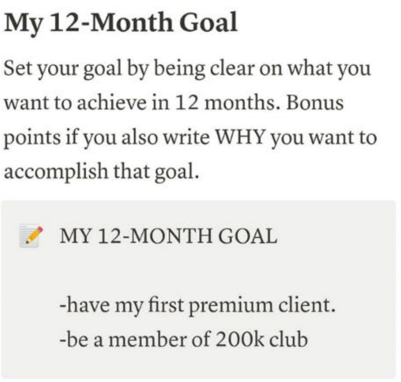
I closed this project for 8k+ 👀👀

it feels surreal talaga reminiscing my rough windy bumpy journey but i can attest n it will be so worth it . Masyado n pong mahaba mMK na 😆 Thank you so much for the tribe and coach cen and tl ric for guiding me and to my AC mates and kay chief JTL. From a babaeng walang pahinga na iba iba ng raket para kumita to a ganap na freelancer and member of 200k club real quick 🥺🥺🥺🥺😌 Thank you so much



[redacted], LLC + $3,000.00 USD

Request sent

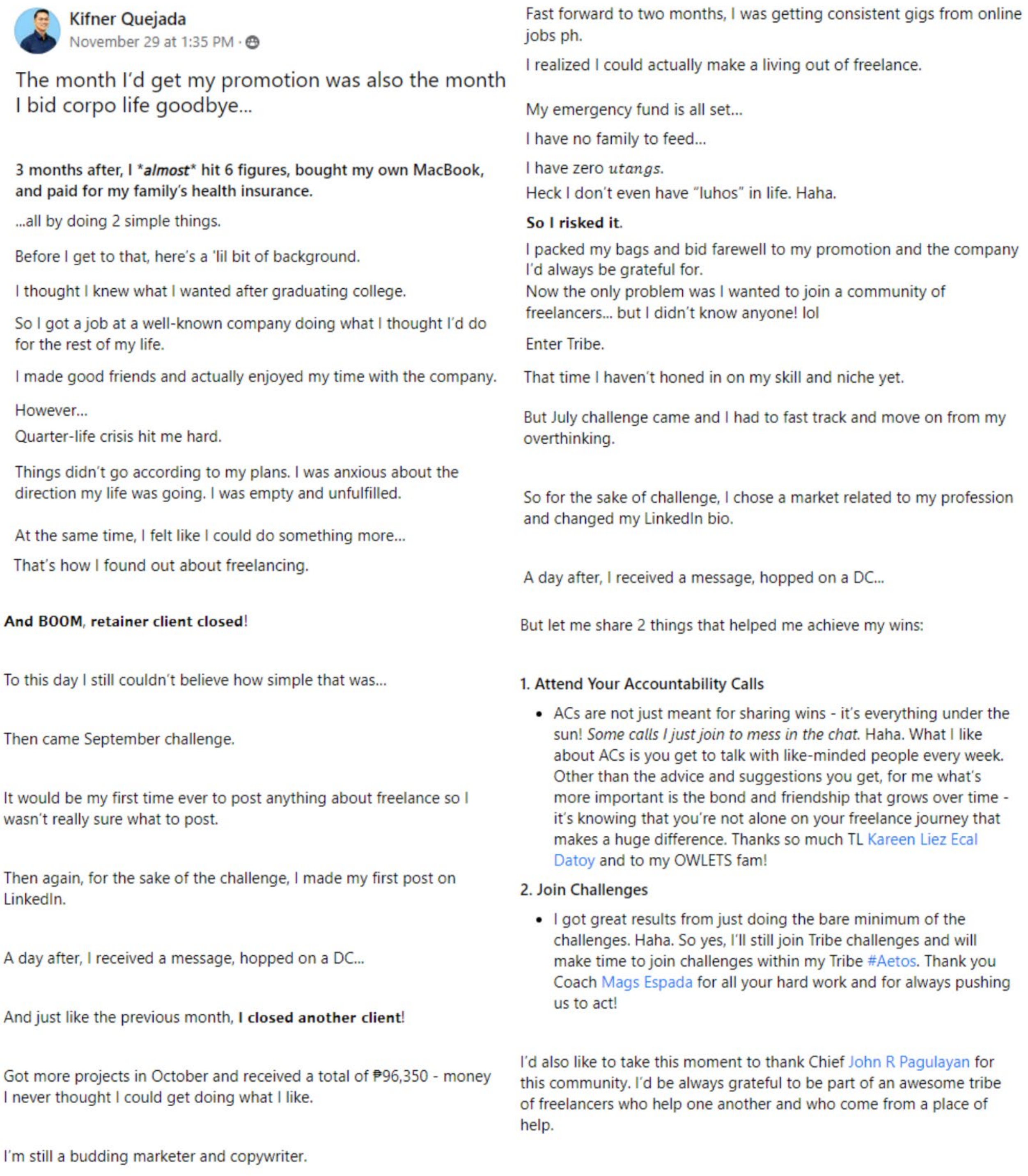


My 12-Month Goal

Set your goal by being clear on what you want to achieve in 12 months. Bonus points if you also write WHY you want to accomplish that goal.

📝 MY 12-MONTH GOAL

-have my first premium client.
-be a member of 200k club



Kifner Quejada
November 29 at 1:35 PM ·

The month I'd get my promotion was also the month I bid corpo life goodbye...

3 months after, I **almost hit 6 figures, bought my own MacBook, and paid for my family's health insurance.**

...all by doing 2 simple things.

Before I get to that, here's a 'lil bit of background.

I thought I knew what I wanted after graduating college.

So I got a job at a well-known company doing what I thought I'd do for the rest of my life.

I made good friends and actually enjoyed my time with the company.

However...
Quarter-life crisis hit me hard.

Things didn't go according to my plans. I was anxious about the direction my life was going. I was empty and unfulfilled.

At the same time, I felt like I could do something more...

That's how I found out about freelancing.

Fast forward to two months, I was getting consistent gigs from online jobs ph.

I realized I could actually make a living out of freelance.

My emergency fund is all set...

I have no family to feed...

I have zero *utangs*.

Heck I don't even have "luhos" in life. Haha.

So I risked it.

I packed my bags and bid farewell to my promotion and the company I'd always be grateful for.
Now the only problem was I wanted to join a community of freelancers... but I didn't know anyone! lol

Enter Tribe.

That time I haven't honed in on my skill and niche yet.

But July challenge came and I had to fast track and move on from my overthinking.

So for the sake of challenge, I chose a market related to my profession and changed my LinkedIn bio.

A day after, I received a message, hopped on a DC...

And BOOM, **retainer client closed**!

To this day I still couldn't believe how simple that was...

Then came September challenge.

It would be my first time ever to post anything about freelance so I wasn't really sure what to post.

Then again, for the sake of the challenge, I made my first post on LinkedIn.

A day after, I received a message, hopped on a DC...

And just like the previous month, **I closed another client**!

Got more projects in October and received a total of ₱96,350 - money I never thought I could get doing what I like.

I'm still a budding marketer and copywriter.

But let me share 2 things that helped me achieve my wins:

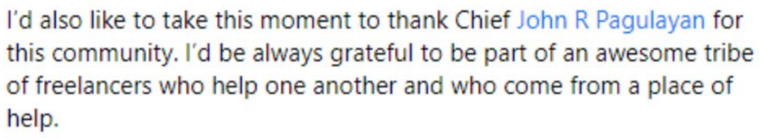
1. Attend Your Accountability Calls

- ACs are not just meant for sharing wins - it's everything under the sun! *Some calls I just join to mess in the chat.* Haha. What I like about ACs is you get to talk with like-minded people every week. Other than the advice and suggestions you get, for me what's more important is the bond and friendship that grows over time - it's knowing that you're not alone on your freelance journey that makes a huge difference. Thanks so much TL Kareen Liez Ecal Datoy and to my OWLETS fam!

2. Join Challenges

- I got great results from just doing the bare minimum of the challenges. Haha. So yes, I'll still join Tribe challenges and will make time to join challenges within my Tribe #Aetos. Thank you Coach Mags Espada for all your hard work and for always pushing us to act!

I'd also like to take this moment to thank Chief John R Pagulayan for this community. I'd be always grateful to be part of an awesome tribe of freelancers who help one another and who come from a place of help.



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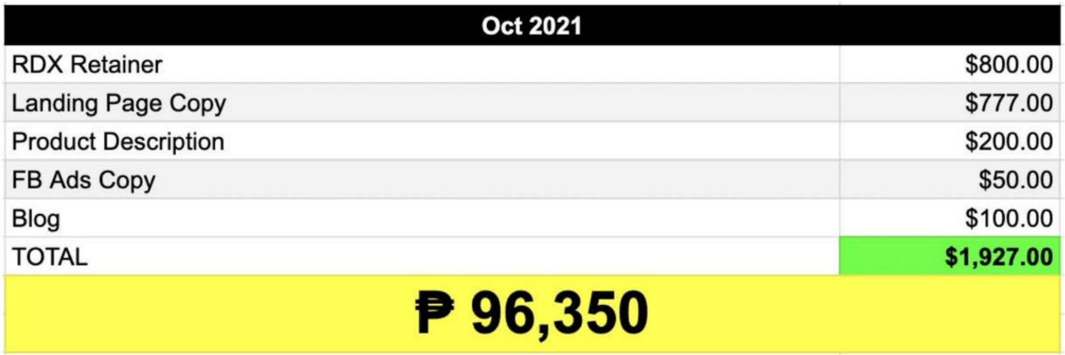
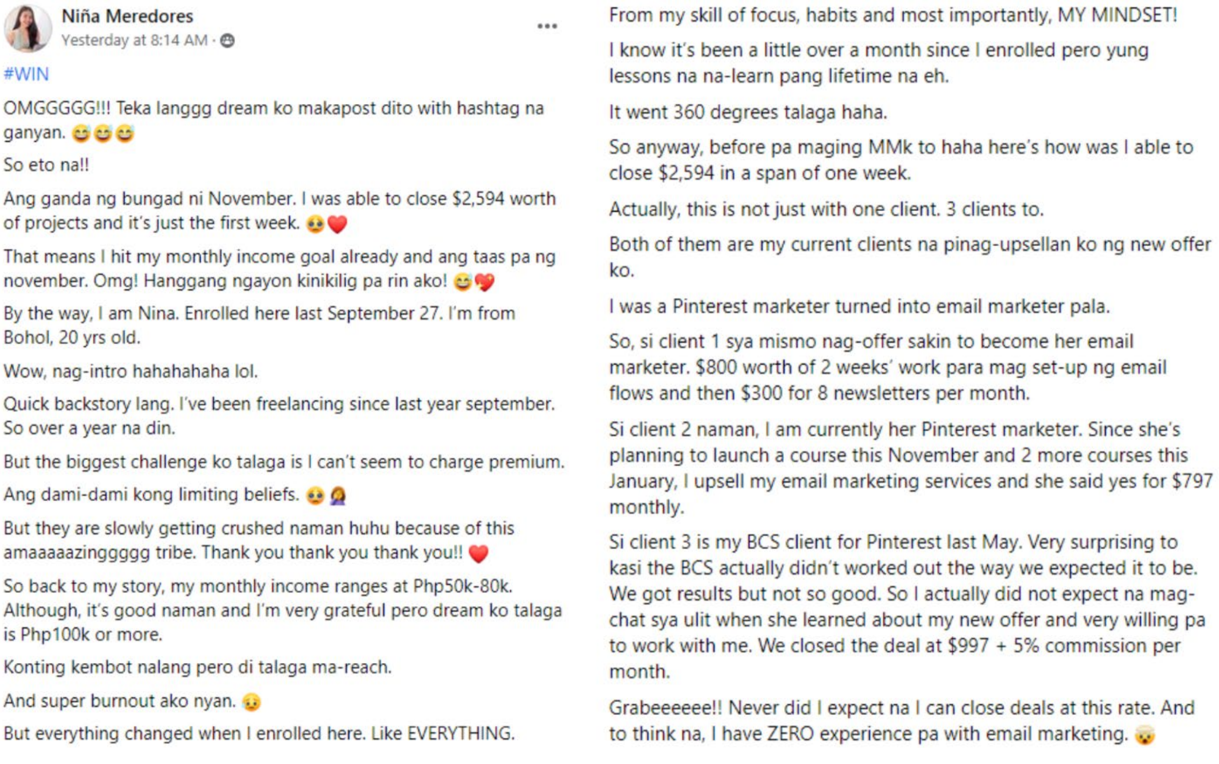


Oct 2021	
RDX Retainer	$800.00
Landing Page Copy	$777.00
Product Description	$200.00
FB Ads Copy	$50.00
Blog	$100.00
TOTAL	**$1,927.00**
₱ 96,350	



Niña Meredores

Yesterday at 8:14 AM ·

#WIN

OMGGGGG!!! Teka langgg dream ko makapost dito with hashtag na ganyan. 😅😅😅

So eto na!!

Ang ganda ng bungad ni November. I was able to close $2,594 worth of projects and it's just the first week. 🥺❤️

That means I hit my monthly income goal already and ang taas pa ng november. Omg! Hanggang ngayon kinikilig pa rin ako! 😅💖

By the way, I am Nina. Enrolled here last September 27. I'm from Bohol, 20 yrs old.

Wow, nag-intro hahahahaha lol.

Quick backstory lang. I've been freelancing since last year september. So over a year na din.

But the biggest challenge ko talaga is I can't seem to charge premium.

Ang dami-dami kong limiting beliefs. 🥺🤦‍♀️

But they are slowly getting crushed naman huhu because of this amaaaaazinggggg tribe. Thank you thank you thank you!! ❤️

So back to my story, my monthly income ranges at Php50k-80k. Although, it's good naman and I'm very grateful pero dream ko talaga is Php100k or more.

Konting kembot nalang pero di talaga ma-reach.

And super burnout ako nyan. 😥

But everything changed when I enrolled here. Like EVERYTHING.

From my skill of focus, habits and most importantly, MY MINDSET!

I know it's been a little over a month since I enrolled pero yung lessons na na-learn pang lifetime na eh.

It went 360 degrees talaga haha.

So anyway, before pa maging MMk to haha here's how was I able to close $2,594 in a span of one week.

Actually, this is not just with one client. 3 clients to.

Both of them are my current clients na pinag-upsellan ko ng new offer ko.

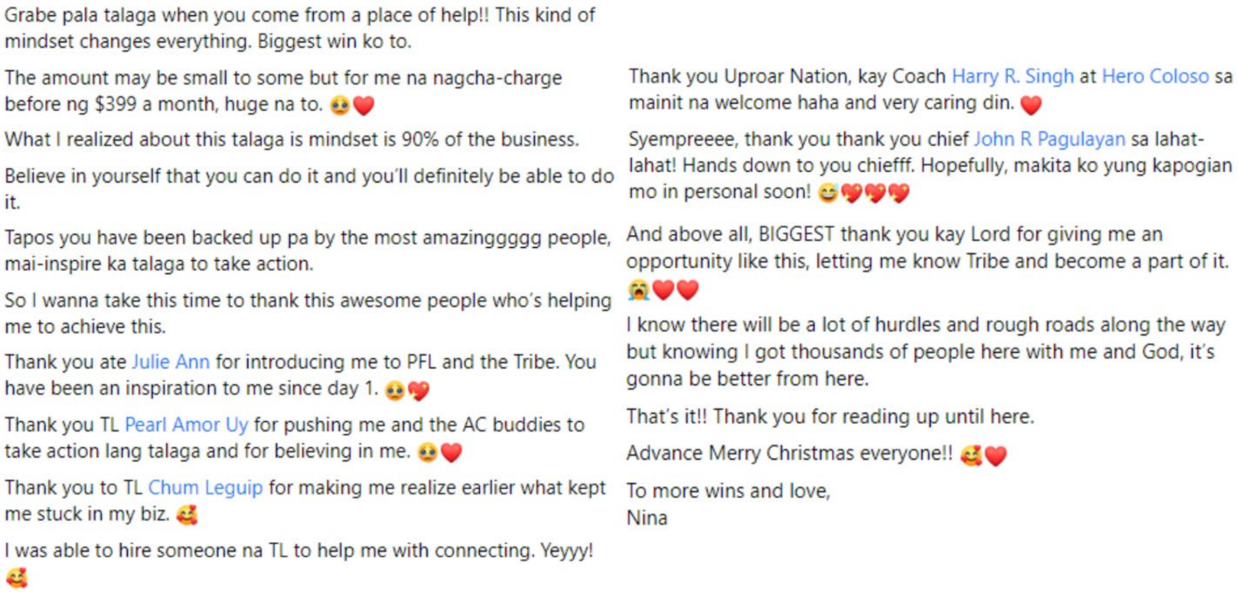
I was a Pinterest marketer turned into email marketer pala.

So, si client 1 sya mismo nag-offer sakin to become her email marketer. $800 worth of 2 weeks' work para mag set-up ng email flows and then $300 for 8 newsletters per month.

Si client 2 naman, I am currently her Pinterest marketer. Since she's planning to launch a course this November and 2 more courses this January, I upsell my email marketing services and she said yes for $797 monthly.

Si client 3 is my BCS client for Pinterest last May. Very surprising to kasi the BCS actually didn't worked out the way we expected it to be. We got results but not so good. So I actually did not expect na mag-chat sya ulit when she learned about my new offer and very willing pa to work with me. We closed the deal at $997 + 5% commission per month.

Grabeeeeee!! Never did I expect na I can close deals at this rate. And to think na, I have ZERO experience pa with email marketing. 🤯



Grabe pala talaga when you come from a place of help!! This kind of mindset changes everything. Biggest win ko to.

The amount may be small to some but for me na nagcha-charge before ng $399 a month, huge na to. 🥺❤️

What I realized about this talaga is mindset is 90% of the business.

Believe in yourself that you can do it and you'll definitely be able to do it.

Tapos you have been backed up pa by the most amazinggggg people, mai-inspire ka talaga to take action.

So I wanna take this time to thank this awesome people who's helping me to achieve this.

Thank you ate Julie Ann for introducing me to PFL and the Tribe. You have been an inspiration to me since day 1. 🥺💔

Thank you TL Pearl Amor Uy for pushing me and the AC buddies to take action lang talaga and for believing in me. 🥺❤️

Thank you to TL Chum Leguip for making me realize earlier what kept me stuck in my biz. 🥰

I was able to hire someone na TL to help me with connecting. Yeyyy! 🥰

Thank you Uproar Nation, kay Coach Harry R. Singh at Hero Coloso sa mainit na welcome haha and very caring din. ❤️

Syempreeee, thank you thank you chief John R Pagulayan sa lahat-lahat! Hands down to you chiefff. Hopefully, makita ko yung kapogian mo in personal soon! 😂💔💔💔

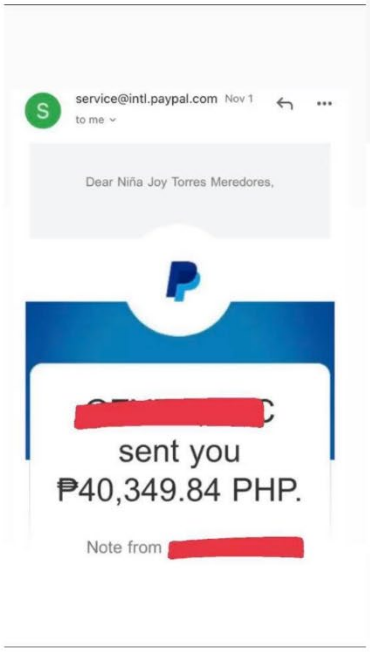
And above all, BIGGEST thank you kay Lord for giving me an opportunity like this, letting me know Tribe and become a part of it. 😭❤️❤️

I know there will be a lot of hurdles and rough roads along the way but knowing I got thousands of people here with me and God, it's gonna be better from here.

That's it!! Thank you for reading up until here.

Advance Merry Christmas everyone!! 🥰❤️

To more wins and love,
Nina

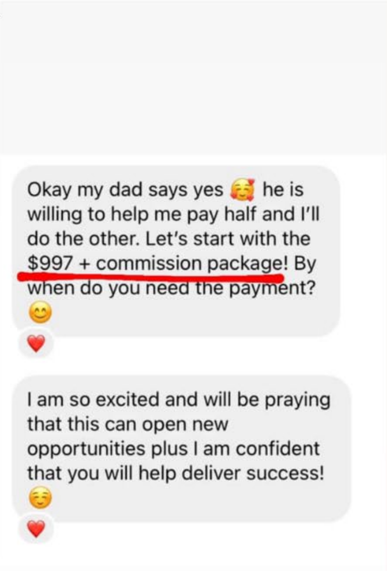


service@intl.paypal.com Nov 1
to me

Dear Niña Joy Torres Meredores,

[redacted]
sent you
₱40,349.84 PHP.

Note from [redacted]

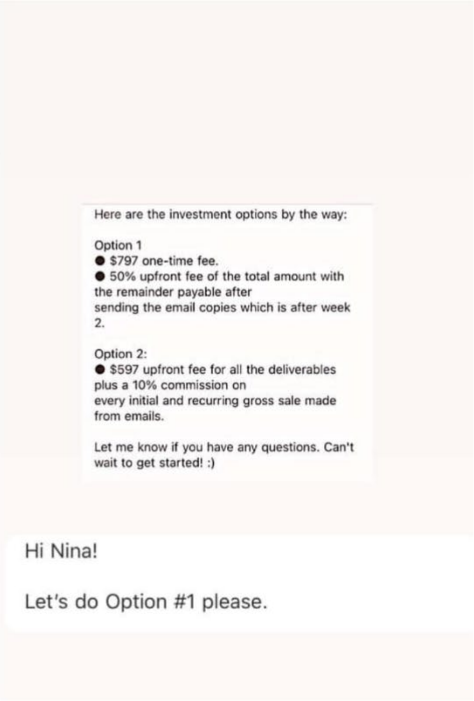


Okay my dad says yes 🥰 he is willing to help me pay half and I'll do the other. Let's start with the $997 + commission package! By when do you need the payment? 😊

❤️

I am so excited and will be praying that this can open new opportunities plus I am confident that you will help deliver success! ☺️

❤️



Here are the investment options by the way:

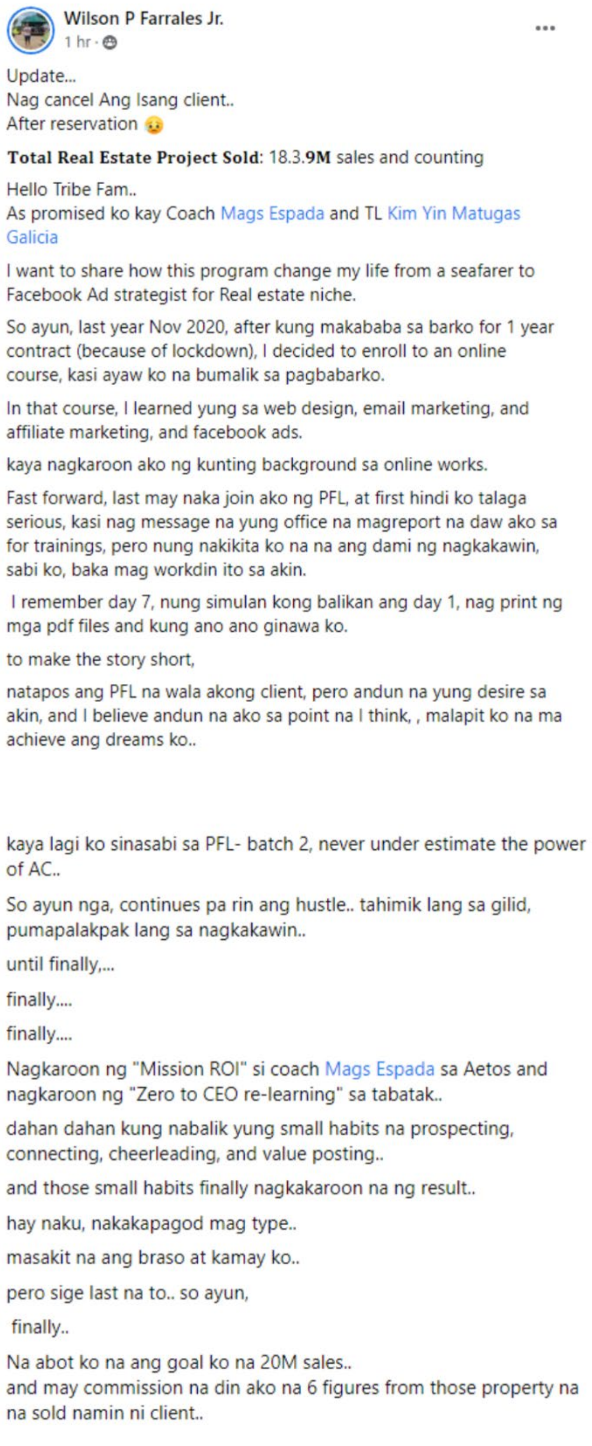
Option 1
- $797 one-time fee.
- 50% upfront fee of the total amount with the remainder payable after sending the email copies which is after week 2.

Option 2:
- $597 upfront fee for all the deliverables plus a 10% commission on every initial and recurring gross sale made from emails.

Let me know if you have any questions. Can't wait to get started! :)

Hi Nina!

Let's do Option #1 please.



Wilson P Farrales Jr.
1 hr ·

Update...
Nag cancel Ang Isang client..
After reservation 😥

Total Real Estate Project Sold: 18.3.**9M** sales and counting

Hello Tribe Fam..
As promised ko kay Coach Mags Espada and TL Kim Yin Matugas Galicia

I want to share how this program change my life from a seafarer to Facebook Ad strategist for Real estate niche.

So ayun, last year Nov 2020, after kung makababa sa barko for 1 year contract (because of lockdown), I decided to enroll to an online course, kasi ayaw ko na bumalik sa pagbabarko.

In that course, I learned yung sa web design, email marketing, and affiliate marketing, and facebook ads.

kaya nagkaroon ako ng kunting background sa online works.

Fast forward, last may naka join ako ng PFL, at first hindi ko talaga serious, kasi nag message na yung office na magreport na daw ako sa for trainings, pero nung nakikita ko na na ang dami ng nagkakawin, sabi ko, baka mag workdin ito sa akin.

I remember day 7, nung simulan kong balikan ang day 1, nag print ng mga pdf files and kung ano ano ginawa ko.

to make the story short,

natapos ang PFL na wala akong client, pero andun na yung desire sa akin, and I believe andun na ako sa point na I think, , malapit ko na ma achieve ang dreams ko..

kaya lagi ko sinasabi sa PFL- batch 2, never under estimate the power of AC..

So ayun nga, continues pa rin ang hustle.. tahimik lang sa gilid, pumapalakpak lang sa nagkakawin..

until finally,...

finally....

finally....

Nagkaroon ng "Mission ROI" si coach Mags Espada sa Aetos and nagkaroon ng "Zero to CEO re-learning" sa tabatak..

dahan dahan kung nabalik yung small habits na prospecting, connecting, cheerleading, and value posting..

and those small habits finally nagkakaroon na ng result..

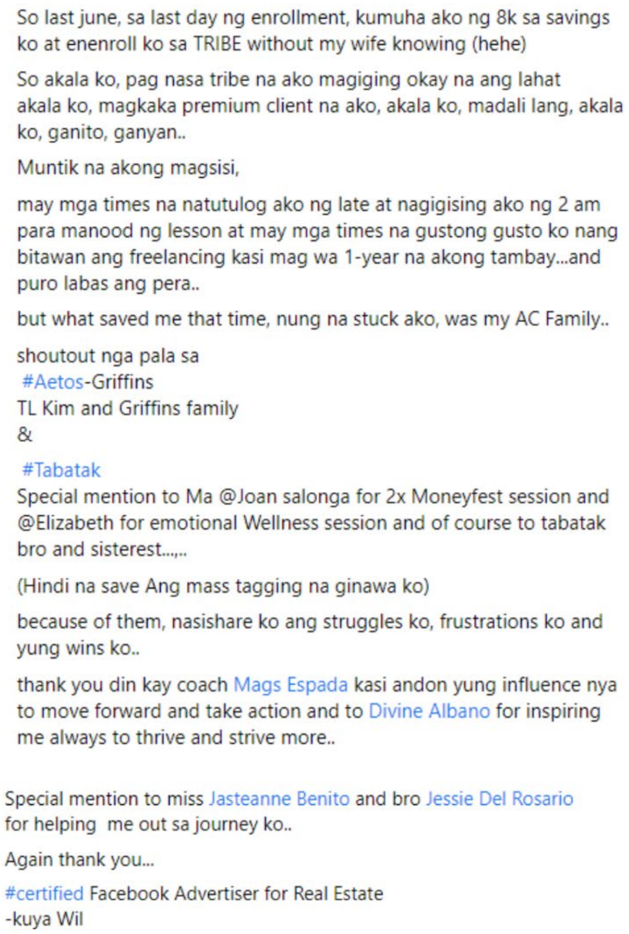
hay naku, nakakapagod mag type..

masakit na ang braso at kamay ko..

pero sige last na to.. so ayun,

finally..

Na abot ko na ang goal ko na 20M sales..
and may commission na din ako na 6 figures from those property na na sold namin ni client..



So last june, sa last day ng enrollment, kumuha ako ng 8k sa savings ko at enenroll ko sa TRIBE without my wife knowing (hehe)

So akala ko, pag nasa tribe na ako magiging okay na ang lahat akala ko, magkaka premium client na ako, akala ko, madali lang, akala ko, ganito, ganyan..

Muntik na akong magsisi,

may mga times na natutulog ako ng late at nagigising ako ng 2 am para manood ng lesson at may mga times na gustong gusto ko nang bitawan ang freelancing kasi mag wa 1-year na akong tambay...and puro labas ang pera..

but what saved me that time, nung na stuck ako, was my AC Family..

shoutout nga pala sa
#Aetos-Griffins
TL Kim and Griffins family
&

#Tabatak
Special mention to Ma @Joan salonga for 2x Moneyfest session and @Elizabeth for emotional Wellness session and of course to tabatak bro and sisterest...,..

(Hindi na save Ang mass tagging na ginawa ko)

because of them, nasishare ko ang struggles ko, frustrations ko and yung wins ko..

thank you din kay coach Mags Espada kasi andon yung influence nya to move forward and take action and to Divine Albano for inspiring me always to thrive and strive more..

Special mention to miss Jasteanne Benito and bro Jessie Del Rosario for helping me out sa journey ko..

Again thank you...

#certified Facebook Advertiser for Real Estate
-kuya Wil

Total Sales: 20.9M
Congratulations To My Client!!!
Ridge
Sold 1.2M House & Lot Property
TOWNHOUSE 44 SQM
Wilson Farrales Jr
Facebook Ad Strategist For Real Estate
PHP 1,200,000.00++
For Closing 2 Units of FLEXI HOMES INNER A
SMDC
CHEERF
Wilson Farrales Jr & Beth Torrado
Facebook Ad Strategists For Real Estate
PHP 3,200,000.00++
Congratulations!
For Closing 1 Condo Unit @ Bloom Residences
SMDC
bloom
2 BR w/ Balcony
4.9M PHP
Congratulations!
For Closing 2 BR Unit @ Trees Residences
SMDC
1st Close
3.3M PHP
Congratulations!
For Closing 1 BR Unit @ Trees Residences
SMDC
2nd Close
2.6M PHP
Congratulations!
For Closing 1 BR Unit @ Trees and Calm Residences
3rd & 4Th Close
5.4 M PHP

Yes! Nag reserve na siya kagabi 1 unit muna. 😀

3.3M Yung total List Price nya ma'am tama ba?

Yung na close sa Trees Residences?

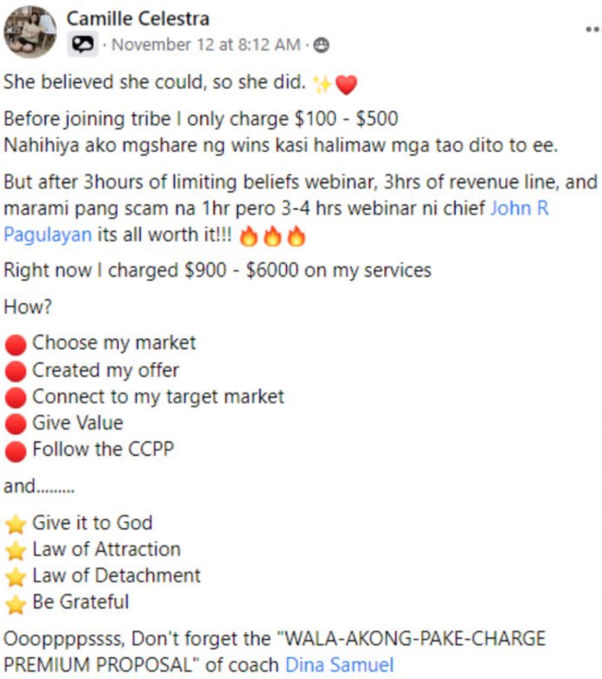
Check ko sir nsa 4m yta un

3.3 nga sir 2 bedrum

Close na 2nd close nati

Yes sir.. Sna un isa mgreply pa.

Congratulations maa



Camille Celestra
· November 12 at 8:12 AM ·

She believed she could, so she did. ✨❤️

Before joining tribe I only charge $100 - $500
Nahihiya ako mgshare ng wins kasi halimaw mga tao dito to ee.

But after 3hours of limiting beliefs webinar, 3hrs of revenue line, and marami pang scam na 1hr pero 3-4 hrs webinar ni chief John R Pagulayan its all worth it!!! 🔥🔥🔥

Right now I charged $900 - $6000 on my services

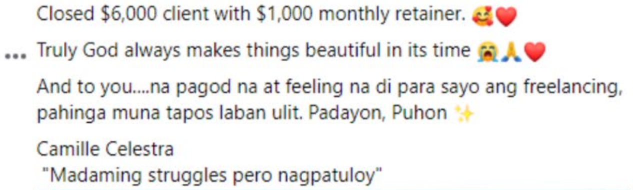
How?

🔴 Choose my market
🔴 Created my offer
🔴 Connect to my target market
🔴 Give Value
🔴 Follow the CCPP

and.........

⭐ Give it to God
⭐ Law of Attraction
⭐ Law of Detachment
⭐ Be Grateful

Ooopppppssss, Don't forget the "WALA-AKONG-PAKE-CHARGE PREMIUM PROPOSAL" of coach Dina Samuel



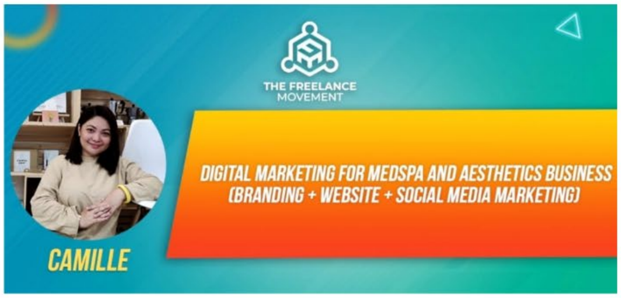
Closed $6,000 client with $1,000 monthly retainer. 🥰❤️

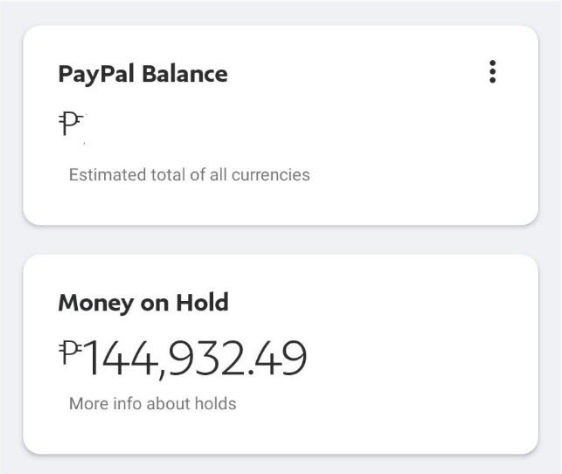
Truly God always makes things beautiful in its time 😭🙏❤️

And to you....na pagod na at feeling na di para sayo ang freelancing, pahinga muna tapos laban ulit. Padayon, Puhon ✨

Camille Celestra
"Madaming struggles pero nagpatuloy"

YES
WE
CAN
Ron
Host
Camille
Tribe Member


THE FREELANCE MOVEMENT
DIGITAL MARKETING FOR MEDSPA AND AESTHETICS BUSINESS
(BRANDING + WEBSITE + SOCIAL MEDIA MARKETING)
CAMILLE



PayPal Balance

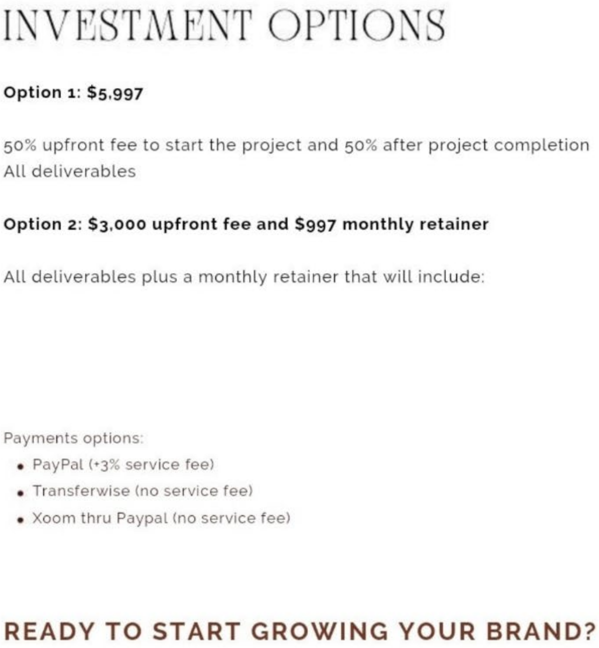
₱

Estimated total of all currencies

Money on Hold

₱144,932.49

More info about holds



INVESTMENT OPTIONS

Option 1: $5,997

50% upfront fee to start the project and 50% after project completion
All deliverables

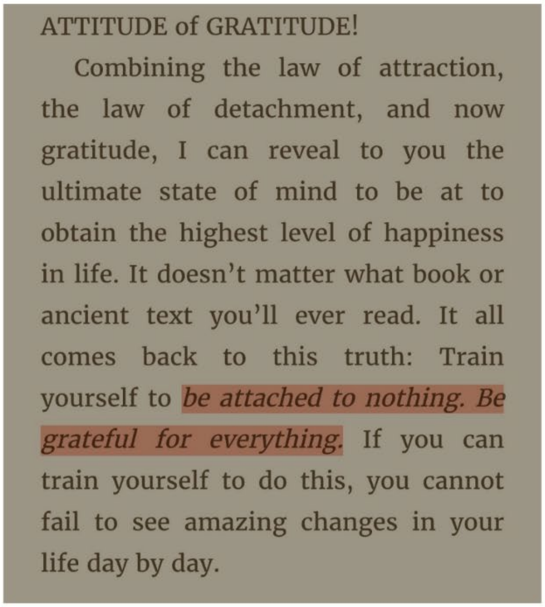
Option 2: $3,000 upfront fee and $997 monthly retainer

All deliverables plus a monthly retainer that will include:

Payments options:

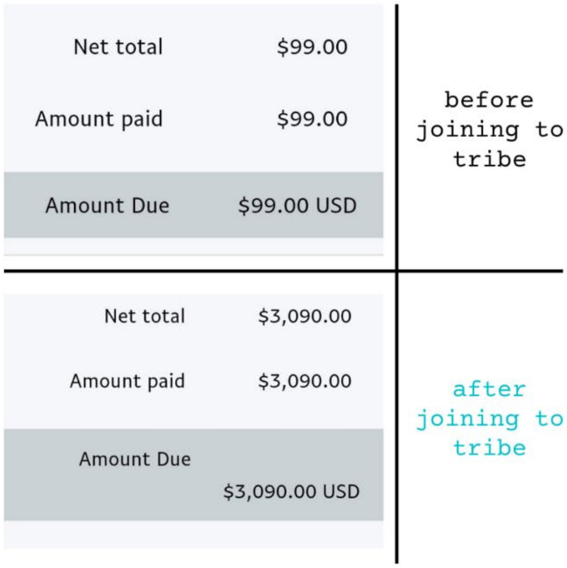
- PayPal (+3% service fee)
- Transferwise (no service fee)
- Xoom thru Paypal (no service fee)

READY TO START GROWING YOUR BRAND?



ATTITUDE of GRATITUDE!

Combining the law of attraction, the law of detachment, and now gratitude, I can reveal to you the ultimate state of mind to be at to obtain the highest level of happiness in life. It doesn't matter what book or ancient text you'll ever read. It all comes back to this truth: Train yourself to *be attached to nothing. Be grateful for everything.* If you can train yourself to do this, you cannot fail to see amazing changes in your life day by day.

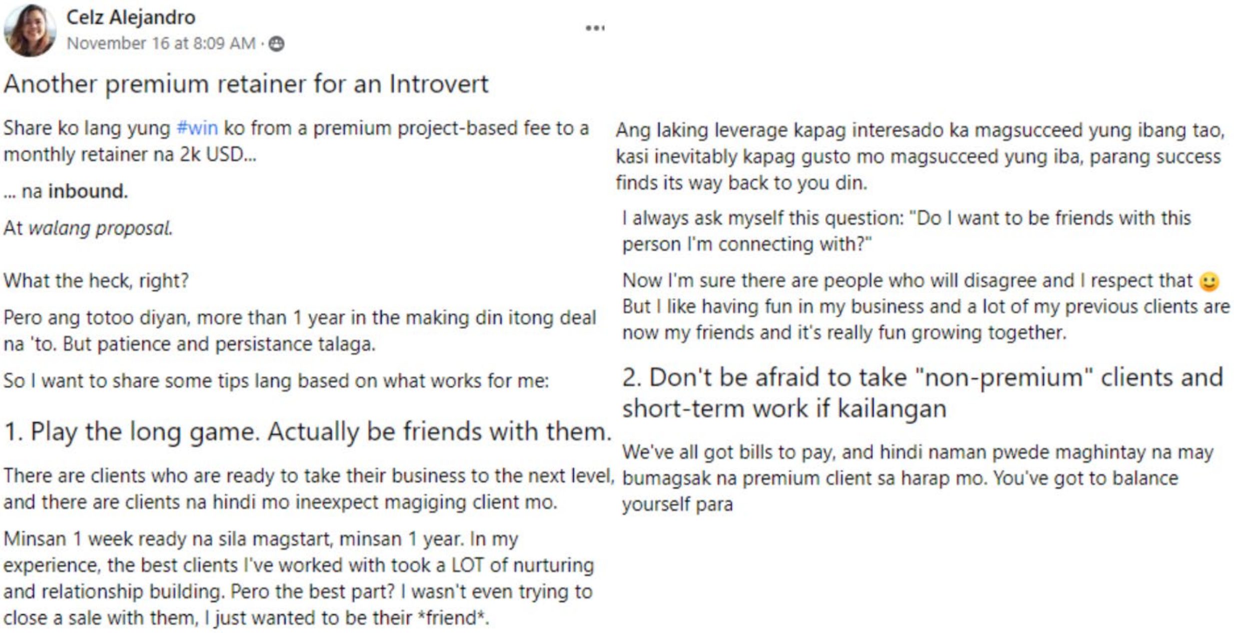


Net total	$99.00
Amount paid	$99.00
Amount Due	$99.00 USD

before joining to tribe

Net total	$3,090.00
Amount paid	$3,090.00
Amount Due	$3,090.00 USD

after joining to tribe



Celz Alejandro
November 16 at 8:09 AM ·

Another premium retainer for an Introvert

Share ko lang yung #win ko from a premium project-based fee to a monthly retainer na 2k USD...

... na **inbound.**

At *walang proposal.*

What the heck, right?

Pero ang totoo diyan, more than 1 year in the making din itong deal na 'to. But patience and persistance talaga.

So I want to share some tips lang based on what works for me:

1. Play the long game. Actually be friends with them.

There are clients who are ready to take their business to the next level, and there are clients na hindi mo ineexpect magiging client mo.

Minsan 1 week ready na sila magstart, minsan 1 year. In my experience, the best clients I've worked with took a LOT of nurturing and relationship building. Pero the best part? I wasn't even trying to close a sale with them, I just wanted to be their *friend*.

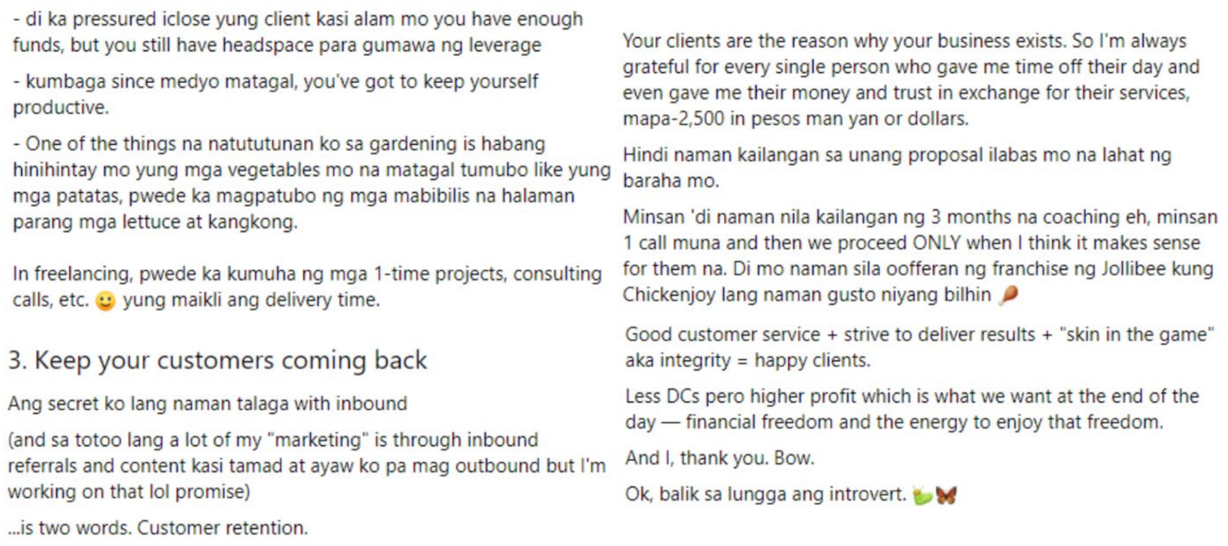
Ang laking leverage kapag interesado ka magsucceed yung ibang tao, kasi inevitably kapag gusto mo magsucceed yung iba, parang success finds its way back to you din.

I always ask myself this question: "Do I want to be friends with this person I'm connecting with?"

Now I'm sure there are people who will disagree and I respect that 🙂 But I like having fun in my business and a lot of my previous clients are now my friends and it's really fun growing together.

2. Don't be afraid to take "non-premium" clients and short-term work if kailangan

We've all got bills to pay, and hindi naman pwede maghintay na may bumagsak na premium client sa harap mo. You've got to balance yourself para



- di ka pressured iclose yung client kasi alam mo you have enough funds, but you still have headspace para gumawa ng leverage

- kumbaga since medyo matagal, you've got to keep yourself productive.

- One of the things na natututunan ko sa gardening is habang hinihintay mo yung mga vegetables mo na matagal tumubo like yung mga patatas, pwede ka magpatubo ng mga mabibilis na halaman parang mga lettuce at kangkong.

In freelancing, pwede ka kumuha ng mga 1-time projects, consulting calls, etc. 🙂 yung maikli ang delivery time.

3. Keep your customers coming back

Ang secret ko lang naman talaga with inbound

(and sa totoo lang a lot of my "marketing" is through inbound referrals and content kasi tamad at ayaw ko pa mag outbound but I'm working on that lol promise)

...is two words. Customer retention.

Your clients are the reason why your business exists. So I'm always grateful for every single person who gave me time off their day and even gave me their money and trust in exchange for their services, mapa-2,500 in pesos man yan or dollars.

Hindi naman kailangan sa unang proposal ilabas mo na lahat ng baraha mo.

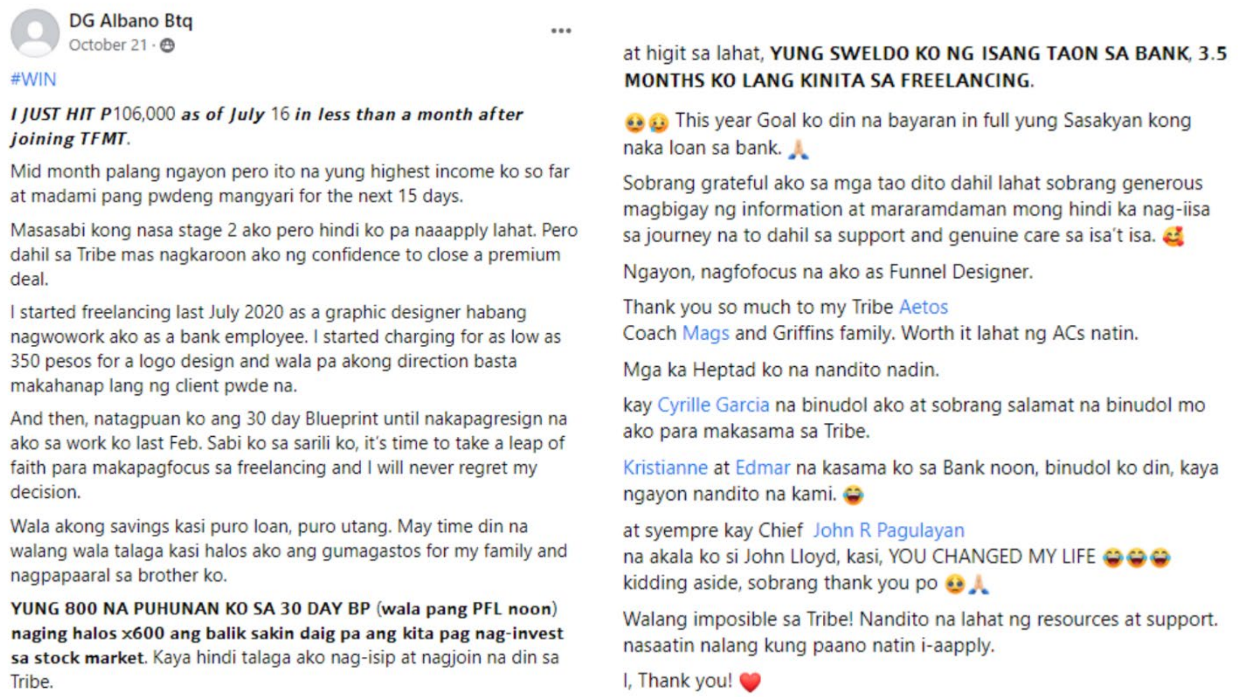
Minsan 'di naman nila kailangan ng 3 months na coaching eh, minsan 1 call muna and then we proceed ONLY when I think it makes sense for them na. Di mo naman sila oofferan ng franchise ng Jollibee kung Chickenjoy lang naman gusto niyang bilhin 🍗

Good customer service + strive to deliver results + "skin in the game" aka integrity = happy clients.

Less DCs pero higher profit which is what we want at the end of the day — financial freedom and the energy to enjoy that freedom.

And I, thank you. Bow.

Ok, balik sa lungga ang introvert. 🐛🦋



DG Albano Btq
October 21 ·

#WIN

I JUST HIT P106,000 as of July 16 in less than a month after joining TFMT.

Mid month palang ngayon pero ito na yung highest income ko so far at madami pang pwdeng mangyari for the next 15 days.

Masasabi kong nasa stage 2 ako pero hindi ko pa naaapply lahat. Pero dahil sa Tribe mas nagkaroon ako ng confidence to close a premium deal.

I started freelancing last July 2020 as a graphic designer habang nagwowork ako as a bank employee. I started charging for as low as 350 pesos for a logo design and wala pa akong direction basta makahanap lang ng client pwde na.

And then, natagpuan ko ang 30 day Blueprint until nakapagresign na ako sa work ko last Feb. Sabi ko sa sarili ko, it's time to take a leap of faith para makapagfocus sa freelancing and I will never regret my decision.

Wala akong savings kasi puro loan, puro utang. May time din na walang wala talaga kasi halos ako ang gumagastos for my family and nagpapaaral sa brother ko.

YUNG 800 NA PUHUNAN KO SA 30 DAY BP (wala pang PFL noon) naging halos x600 ang balik sakin daig pa ang kita pag nag-invest sa stock market. Kaya hindi talaga ako nag-isip at nagjoin na din sa Tribe.

at higit sa lahat, **YUNG SWELDO KO NG ISANG TAON SA BANK, 3.5 MONTHS KO LANG KINITA SA FREELANCING**.

🥺😢 This year Goal ko din na bayaran in full yung Sasakyan kong naka loan sa bank. 🙏

Sobrang grateful ako sa mga tao dito dahil lahat sobrang generous magbigay ng information at mararamdaman mong hindi ka nag-iisa sa journey na to dahil sa support and genuine care sa isa't isa. 🥰

Ngayon, nagfofocus na ako as Funnel Designer.

Thank you so much to my Tribe Aetos
Coach Mags and Griffins family. Worth it lahat ng ACs natin.

Mga ka Heptad ko na nandito nadin.

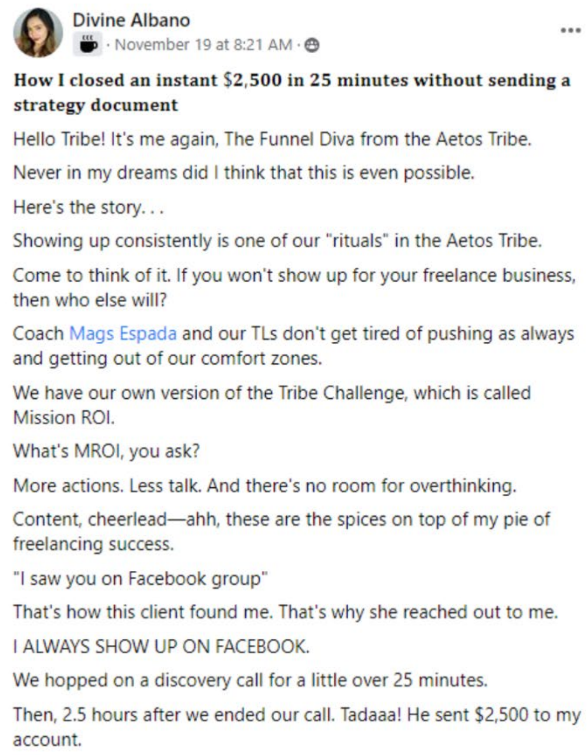
kay Cyrille Garcia na binudol ako at sobrang salamat na binudol mo ako para makasama sa Tribe.

Kristianne at Edmar na kasama ko sa Bank noon, binudol ko din, kaya ngayon nandito na kami. 😂

at syempre kay Chief John R Pagulayan
na akala ko si John Lloyd, kasi, YOU CHANGED MY LIFE 😂😂😂
kidding aside, sobrang thank you po 🥺🙏

Walang imposible sa Tribe! Nandito na lahat ng resources at support. nasaatin nalang kung paano natin i-aapply.

I, Thank you! ❤️



Divine Albano
· November 19 at 8:21 AM ·

How I closed an instant $2,500 in 25 minutes without sending a strategy document

Hello Tribe! It's me again, The Funnel Diva from the Aetos Tribe.

Never in my dreams did I think that this is even possible.

Here's the story. . .

Showing up consistently is one of our "rituals" in the Aetos Tribe.

Come to think of it. If you won't show up for your freelance business, then who else will?

Coach Mags Espada and our TLs don't get tired of pushing as always and getting out of our comfort zones.

We have our own version of the Tribe Challenge, which is called Mission ROI.

What's MROI, you ask?

More actions. Less talk. And there's no room for overthinking.

Content, cheerlead—ahh, these are the spices on top of my pie of freelancing success.

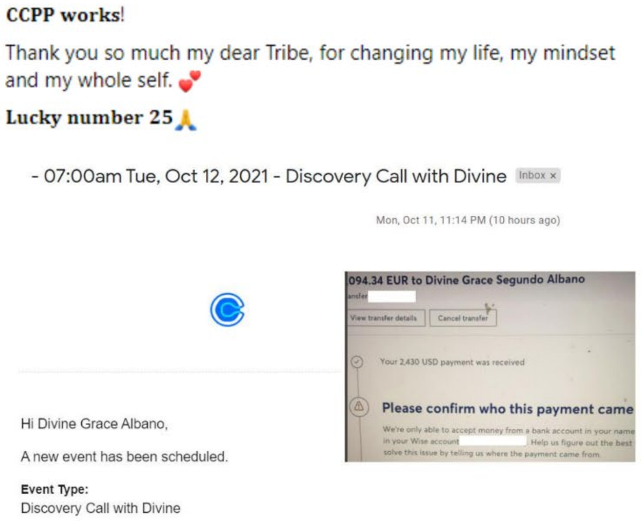
"I saw you on Facebook group"

That's how this client found me. That's why she reached out to me.

I ALWAYS SHOW UP ON FACEBOOK.

We hopped on a discovery call for a little over 25 minutes.

Then, 2.5 hours after we ended our call. Tadaaa! He sent $2,500 to my account.



CCPP works!

Thank you so much my dear Tribe, for changing my life, my mindset and my whole self. 💕

Lucky number 25🙏

- 07:00am Tue, Oct 12, 2021 - Discovery Call with Divine Inbox ×

Mon, Oct 11, 11:14 PM (10 hours ago)

Hi Divine Grace Albano,

A new event has been scheduled.

Event Type:
Discovery Call with Divine

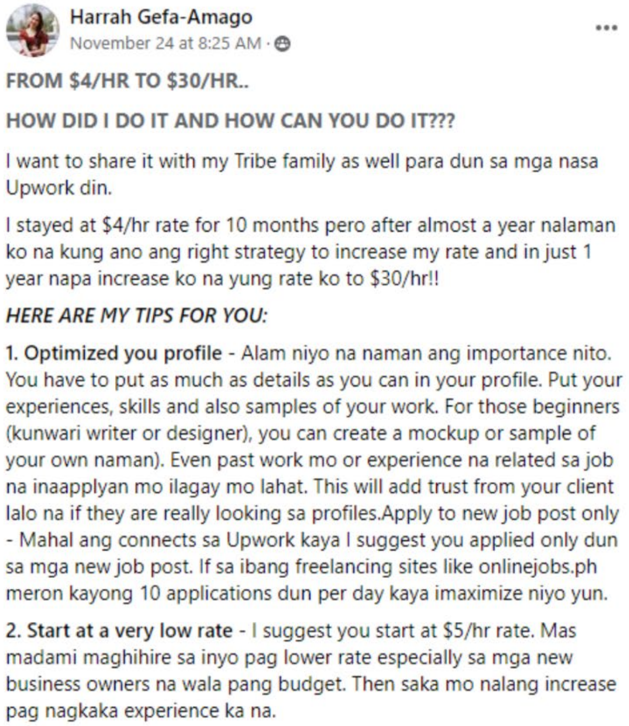
094.34 EUR to Divine Grace Segundo Albano

ansfer [redacted]

Your 2,430 USD payment was received

Please confirm who this payment came

We're only able to accept money from a bank account in your name in your Wise account [redacted]. Help us figure out the best solve this issue by telling us where the payment came from



Harrah Gefa-Amago
November 24 at 8:25 AM ·

FROM $4/HR TO $30/HR..

HOW DID I DO IT AND HOW CAN YOU DO IT???

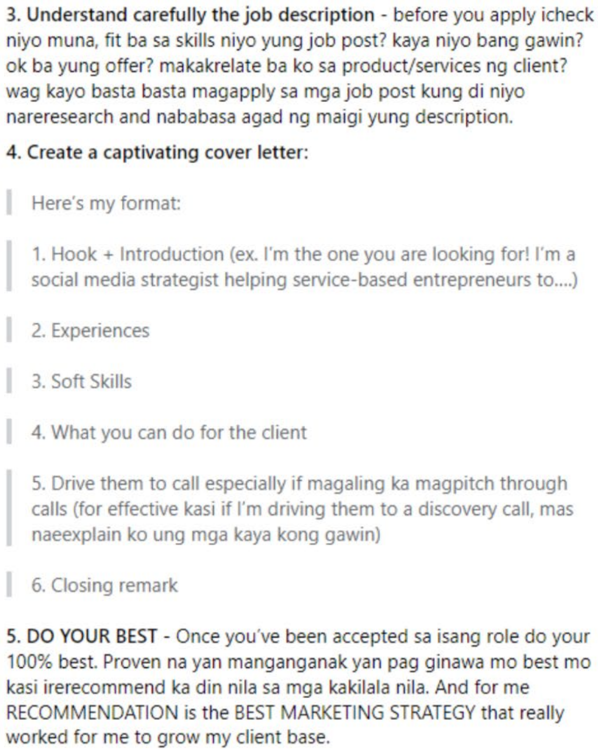
I want to share it with my Tribe family as well para dun sa mga nasa Upwork din.

I stayed at $4/hr rate for 10 months pero after almost a year nalaman ko na kung ano ang right strategy to increase my rate and in just 1 year napa increase ko na yung rate ko to $30/hr!!

HERE ARE MY TIPS FOR YOU:

1. Optimized you profile - Alam niyo na naman ang importance nito. You have to put as much as details as you can in your profile. Put your experiences, skills and also samples of your work. For those beginners (kunwari writer or designer), you can create a mockup or sample of your own naman). Even past work mo or experience na related sa job na inaapplyan mo ilagay mo lahat. This will add trust from your client lalo na if they are really looking sa profiles.Apply to new job post only - Mahal ang connects sa Upwork kaya I suggest you applied only dun sa mga new job post. If sa ibang freelancing sites like onlinejobs.ph meron kayong 10 applications dun per day kaya imaximize niyo yun.

2. Start at a very low rate - I suggest you start at $5/hr rate. Mas madami maghihire sa inyo pag lower rate especially sa mga new business owners na wala pang budget. Then saka mo nalang increase pag nagkaka experience ka na.

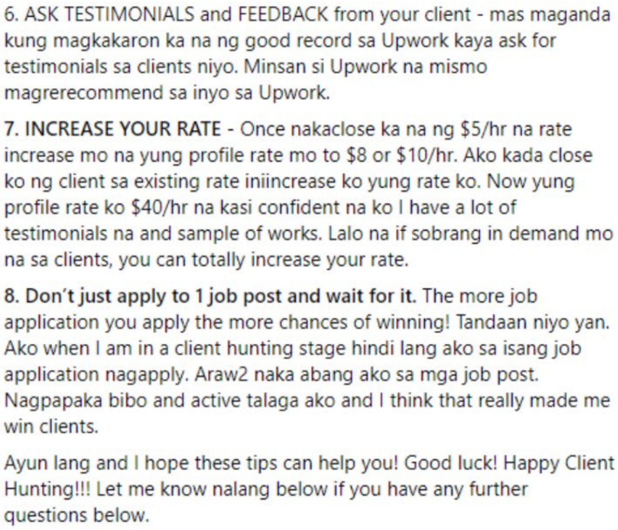


3. Understand carefully the job description - before you apply icheck niyo muna, fit ba sa skills niyo yung job post? kaya niyo bang gawin? ok ba yung offer? makakrelate ba ko sa product/services ng client? wag kayo basta basta magapply sa mga job post kung di niyo nareresearch and nababasa agad ng maigi yung description.

4. Create a captivating cover letter:

> Here's my format:
>
> 1. Hook + Introduction (ex. I'm the one you are looking for! I'm a social media strategist helping service-based entrepreneurs to....)
>
> 2. Experiences
>
> 3. Soft Skills
>
> 4. What you can do for the client
>
> 5. Drive them to call especially if magaling ka magpitch through calls (for effective kasi if I'm driving them to a discovery call, mas naeexplain ko ung mga kaya kong gawin)
>
> 6. Closing remark

5. DO YOUR BEST - Once you've been accepted sa isang role do your 100% best. Proven na yan manganganak yan pag ginawa mo best mo kasi irerecommend ka din nila sa mga kakilala nila. And for me RECOMMENDATION is the BEST MARKETING STRATEGY that really worked for me to grow my client base.

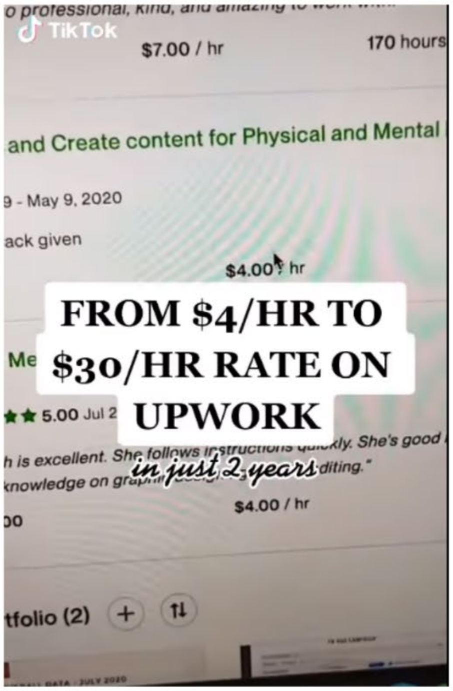


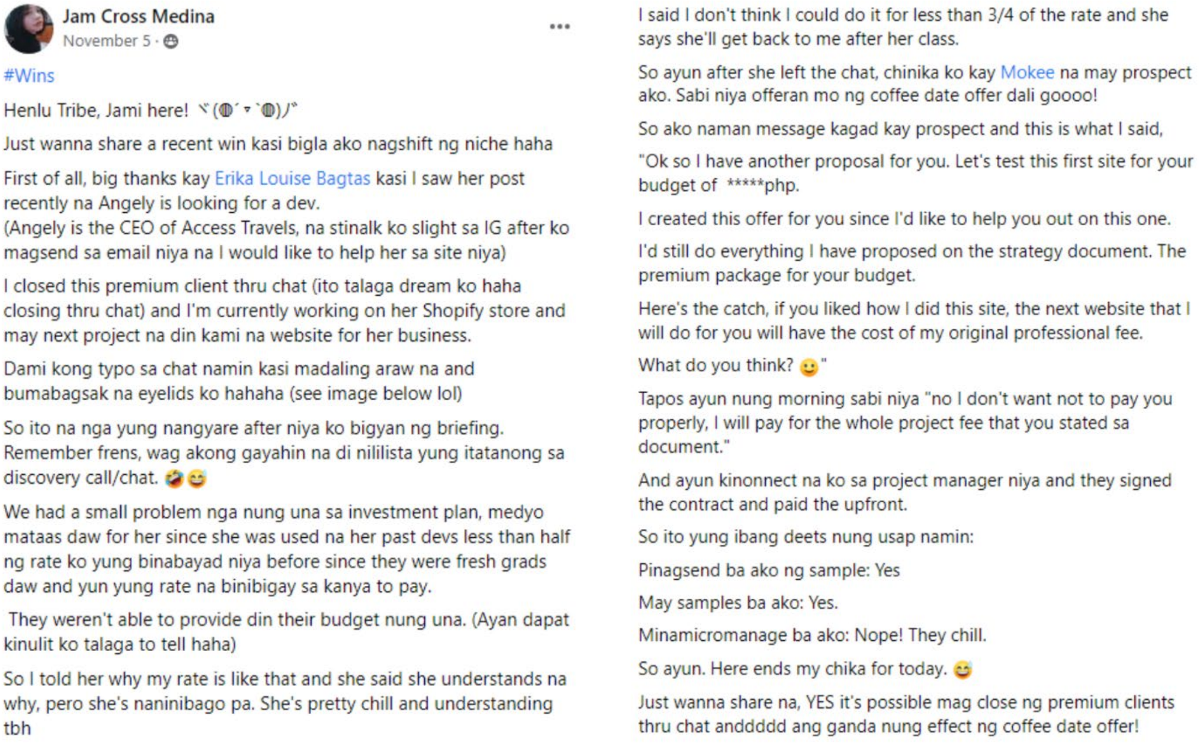
6. ASK TESTIMONIALS and FEEDBACK from your client - mas maganda kung magkakaron ka na ng good record sa Upwork kaya ask for testimonials sa clients niyo. Minsan si Upwork na mismo magrerecommend sa inyo sa Upwork.

7. INCREASE YOUR RATE - Once nakaclose ka na ng $5/hr na rate increase mo na yung profile rate mo to $8 or $10/hr. Ako kada close ko ng client sa existing rate iniincrease ko yung rate ko. Now yung profile rate ko $40/hr na kasi confident na ko I have a lot of testimonials na and sample of works. Lalo na if sobrang in demand mo na sa clients, you can totally increase your rate.

8. Don't just apply to 1 job post and wait for it. The more job application you apply the more chances of winning! Tandaan niyo yan. Ako when I am in a client hunting stage hindi lang ako sa isang job application nagapply. Araw2 naka abang ako sa mga job post. Nagpapaka bibo and active talaga ako and I think that really made me win clients.

Ayun lang and I hope these tips can help you! Good luck! Happy Client Hunting!!! Let me know nalang below if you have any further questions below.





Jam Cross Medina
November 5 ·

#Wins

Henlu Tribe, Jami here! ヾ(◍´▿`◍)ﾉ°

Just wanna share a recent win kasi bigla ako nagshift ng niche haha

First of all, big thanks kay Erika Louise Bagtas kasi I saw her post recently na Angely is looking for a dev.
(Angely is the CEO of Access Travels, na stinalk ko slight sa IG after ko magsend sa email niya na I would like to help her sa site niya)

I closed this premium client thru chat (ito talaga dream ko haha closing thru chat) and I'm currently working on her Shopify store and may next project na din kami na website for her business.

Dami kong typo sa chat namin kasi madaling araw na and bumabagsak na eyelids ko hahaha (see image below lol)

So ito na nga yung nangyare after niya ko bigyan ng briefing. Remember frens, wag akong gayahin na di nililista yung itatanong sa discovery call/chat. 🤣😅

We had a small problem nga nung una sa investment plan, medyo mataas daw for her since she was used na her past devs less than half ng rate ko yung binabayad niya before since they were fresh grads daw and yun yung rate na binibigay sa kanya to pay.

They weren't able to provide din their budget nung una. (Ayan dapat kinulit ko talaga to tell haha)

So I told her why my rate is like that and she said she understands na why, pero she's naninibago pa. She's pretty chill and understanding tbh

I said I don't think I could do it for less than 3/4 of the rate and she says she'll get back to me after her class.

So ayun after she left the chat, chinika ko kay Mokee na may prospect ako. Sabi niya offeran mo ng coffee date offer dali goooo!

So ako naman message kagad kay prospect and this is what I said,

"Ok so I have another proposal for you. Let's test this first site for your budget of *****php.

I created this offer for you since I'd like to help you out on this one.

I'd still do everything I have proposed on the strategy document. The premium package for your budget.

Here's the catch, if you liked how I did this site, the next website that I will do for you will have the cost of my original professional fee.

What do you think? 🙂"

Tapos ayun nung morning sabi niya "no I don't want not to pay you properly, I will pay for the whole project fee that you stated sa document."

And ayun kinonnect na ko sa project manager niya and they signed the contract and paid the upfront.

So ito yung ibang deets nung usap namin:

Pinagsend ba ako ng sample: Yes

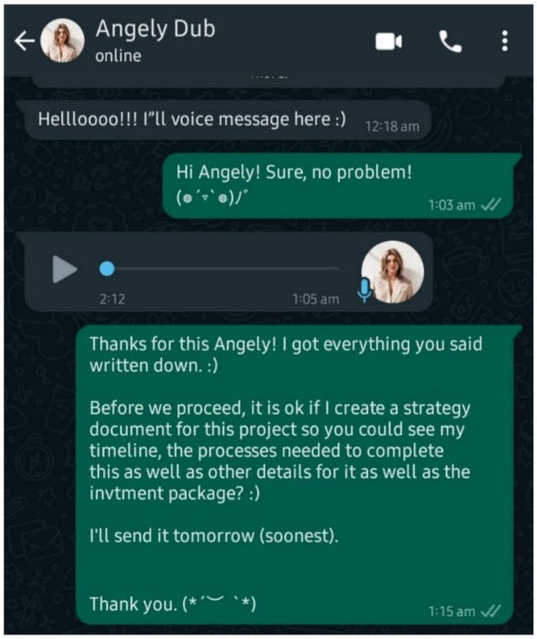
May samples ba ako: Yes.

Minamicromanage ba ako: Nope! They chill.

So ayun. Here ends my chika for today. 😅

Just wanna share na, YES it's possible mag close ng premium clients thru chat anddddd ang ganda nung effect ng coffee date offer!

(madalas kasi iba taga close ko ng ibang premium projects kaya I was happy with this one qwq)



Hellloooo!!! I"ll voice message here :) 12:18 am

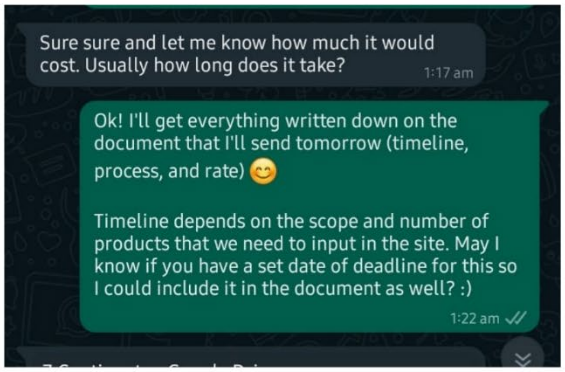
Hi Angely! Sure, no problem!
(●´▿`●)/˚ 1:03 am

Thanks for this Angely! I got everything you said written down. :)

Before we proceed, it is ok if I create a strategy document for this project so you could see my timeline, the processes needed to complete this as well as other details for it as well as the invtment package? :)

I'll send it tomorrow (soonest).

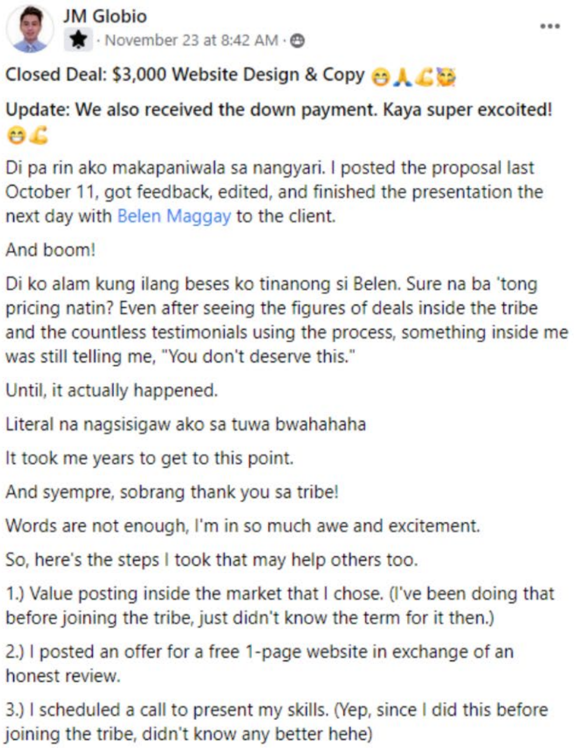
Thank you. (*´︶`*) 1:15 am



Sure sure and let me know how much it would cost. Usually how long does it take? 1:17 am

Ok! I'll get everything written down on the document that I'll send tomorrow (timeline, process, and rate) 😊

Timeline depends on the scope and number of products that we need to input in the site. May I know if you have a set date of deadline for this so I could include it in the document as well? :) 1:22 am



JM Globio
· November 23 at 8:42 AM ·

Closed Deal: $3,000 Website Design & Copy 😁🙏💪🥳

Update: We also received the down payment. Kaya super excoited! 😁💪

Di pa rin ako makapaniwala sa nangyari. I posted the proposal last October 11, got feedback, edited, and finished the presentation the next day with Belen Maggay to the client.

And boom!

Di ko alam kung ilang beses ko tinanong si Belen. Sure na ba 'tong pricing natin? Even after seeing the figures of deals inside the tribe and the countless testimonials using the process, something inside me was still telling me, "You don't deserve this."

Until, it actually happened.

Literal na nagsisigaw ako sa tuwa bwahahaha

It took me years to get to this point.

And syempre, sobrang thank you sa tribe!

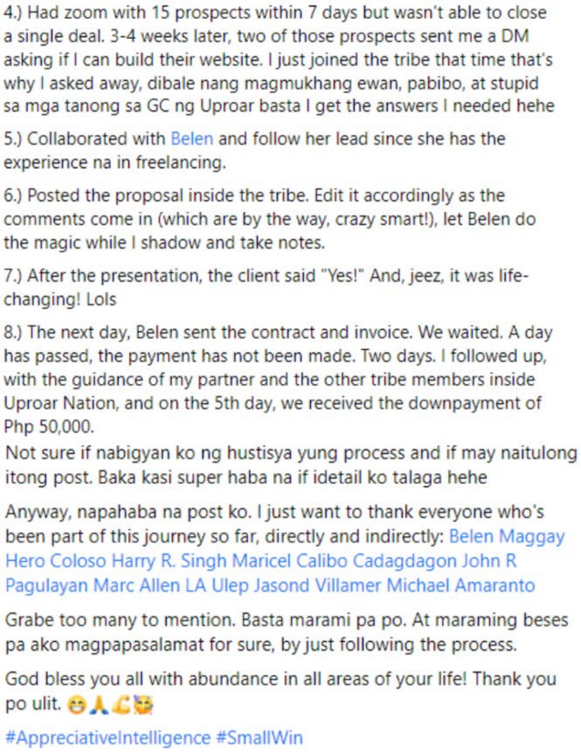
Words are not enough, I'm in so much awe and excitement.

So, here's the steps I took that may help others too.

1.) Value posting inside the market that I chose. (I've been doing that before joining the tribe, just didn't know the term for it then.)

2.) I posted an offer for a free 1-page website in exchange of an honest review.

3.) I scheduled a call to present my skills. (Yep, since I did this before joining the tribe, didn't know any better hehe)



4.) Had zoom with 15 prospects within 7 days but wasn't able to close a single deal. 3-4 weeks later, two of those prospects sent me a DM asking if I can build their website. I just joined the tribe that time that's why I asked away, dibale nang magmukhang ewan, pabibo, at stupid sa mga tanong sa GC ng Uproar basta I get the answers I needed hehe

5.) Collaborated with Belen and follow her lead since she has the experience na in freelancing.

6.) Posted the proposal inside the tribe. Edit it accordingly as the comments come in (which are by the way, crazy smart!), let Belen do the magic while I shadow and take notes.

7.) After the presentation, the client said "Yes!" And, jeez, it was life-changing! Lols

8.) The next day, Belen sent the contract and invoice. We waited. A day has passed, the payment has not been made. Two days. I followed up, with the guidance of my partner and the other tribe members inside Uproar Nation, and on the 5th day, we received the downpayment of Php 50,000.

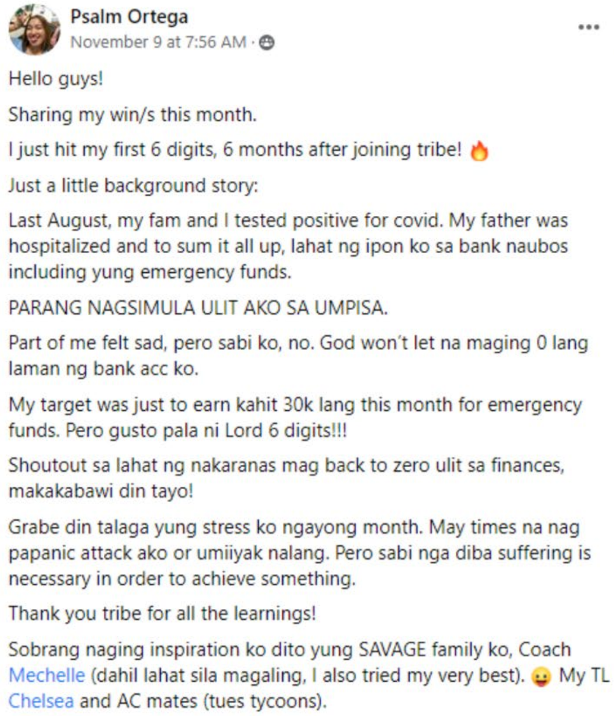
Not sure if nabigyan ko ng hustisya yung process and if may naitulong itong post. Baka kasi super haba na if idetail ko talaga hehe

Anyway, napahaba na post ko. I just want to thank everyone who's been part of this journey so far, directly and indirectly: Belen Maggay Hero Coloso Harry R. Singh Maricel Calibo Cadagdagon John R Pagulayan Marc Allen LA Ulep Jasond Villamer Michael Amaranto

Grabe too many to mention. Basta marami pa po. At maraming beses pa ako magpapasalamat for sure, by just following the process.

God bless you all with abundance in all areas of your life! Thank you po ulit. 😁🙏💪🥳

#AppreciativeIntelligence #SmallWin



Psalm Ortega

November 9 at 7:56 AM · 🌐

Hello guys!

Sharing my win/s this month.

I just hit my first 6 digits, 6 months after joining tribe! 🔥

Just a little background story:

Last August, my fam and I tested positive for covid. My father was hospitalized and to sum it all up, lahat ng ipon ko sa bank naubos including yung emergency funds.

PARANG NAGSIMULA ULIT AKO SA UMPISA.

Part of me felt sad, pero sabi ko, no. God won't let na maging 0 lang laman ng bank acc ko.

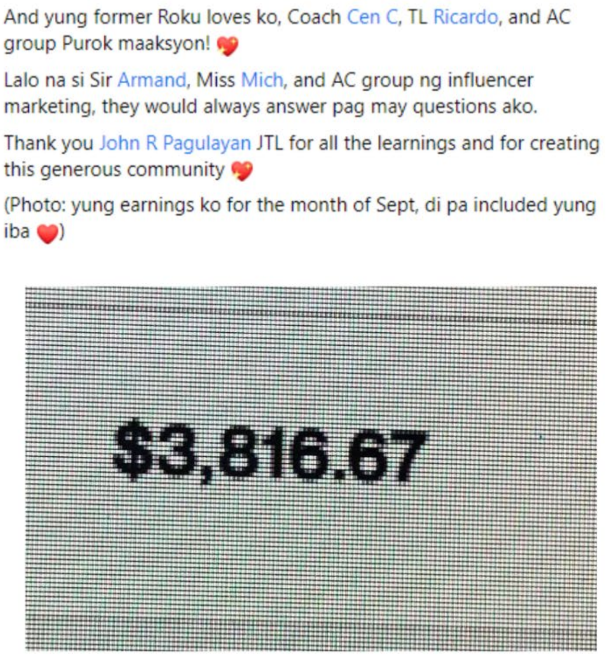
My target was just to earn kahit 30k lang this month for emergency funds. Pero gusto pala ni Lord 6 digits!!!

Shoutout sa lahat ng nakaranas mag back to zero ulit sa finances, makakabawi din tayo!

Grabe din talaga yung stress ko ngayong month. May times na nag papanic attack ako or umiiyak nalang. Pero sabi nga diba suffering is necessary in order to achieve something.

Thank you tribe for all the learnings!

Sobrang naging inspiration ko dito yung SAVAGE family ko, Coach Mechelle (dahil lahat sila magaling, I also tried my very best). 😛 My TL Chelsea and AC mates (tues tycoons).



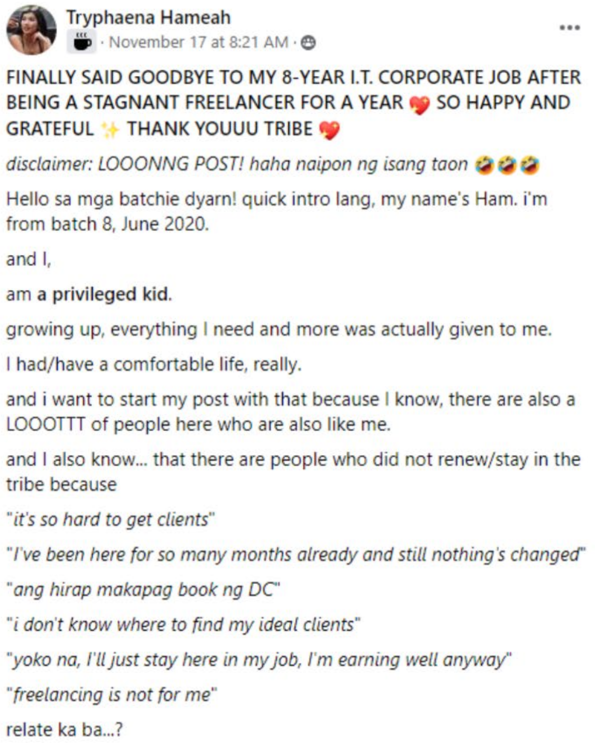
And yung former Roku loves ko, Coach Cen C, TL Ricardo, and AC group Purok maaksyon! ❤️‍🩹

Lalo na si Sir Armand, Miss Mich, and AC group ng influencer marketing, they would always answer pag may questions ako.

Thank you John R Pagulayan JTL for all the learnings and for creating this generous community ❤️‍🩹

(Photo: yung earnings ko for the month of Sept, di pa included yung iba ❤️)

$3,816.67



Tryphaena Hameah

☕ · November 17 at 8:21 AM · 🌐

FINALLY SAID GOODBYE TO MY 8-YEAR I.T. CORPORATE JOB AFTER BEING A STAGNANT FREELANCER FOR A YEAR ❤️‍🩹 SO HAPPY AND GRATEFUL ✨ THANK YOUUU TRIBE ❤️‍🩹

disclaimer: LOOONNG POST! haha naipon ng isang taon 🤣🤣🤣

Hello sa mga batchie dyarn! quick intro lang, my name's Ham. i'm from batch 8, June 2020.

and I,

am **a privileged kid**.

growing up, everything I need and more was actually given to me.

I had/have a comfortable life, really.

and i want to start my post with that because I know, there are also a LOOOTTT of people here who are also like me.

and I also know... that there are people who did not renew/stay in the tribe because

"it's so hard to get clients"

"I've been here for so many months already and still nothing's changed"

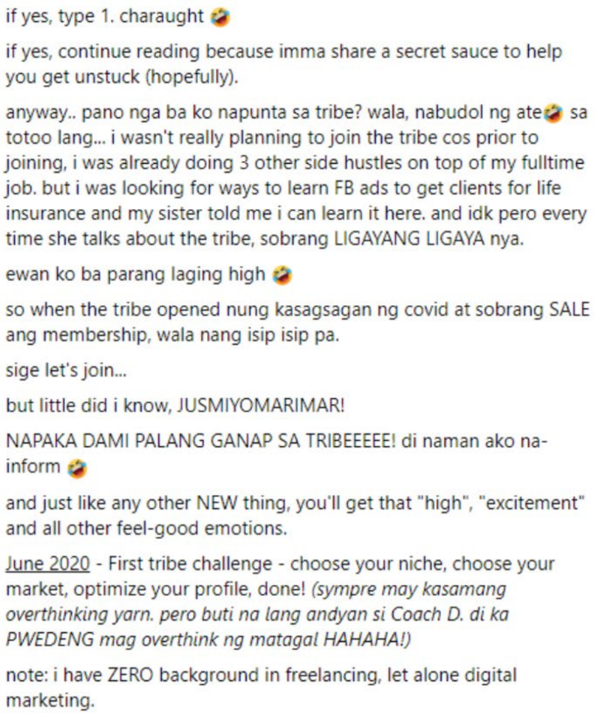
"ang hirap makapag book ng DC"

"i don't know where to find my ideal clients"

"yoko na, I'll just stay here in my job, I'm earning well anyway"

"freelancing is not for me"

relate ka ba...?



if yes, type 1. charaught 🤣

if yes, continue reading because imma share a secret sauce to help you get unstuck (hopefully).

anyway.. pano nga ba ko napunta sa tribe? wala, nabudol ng ate🤣 sa totoo lang... i wasn't really planning to join the tribe cos prior to joining, i was already doing 3 other side hustles on top of my fulltime job. but i was looking for ways to learn FB ads to get clients for life insurance and my sister told me i can learn it here. and idk pero every time she talks about the tribe, sobrang LIGAYANG LIGAYA nya.

ewan ko ba parang laging high 🤣

so when the tribe opened nung kasagsagan ng covid at sobrang SALE ang membership, wala nang isip isip pa.

sige let's join...

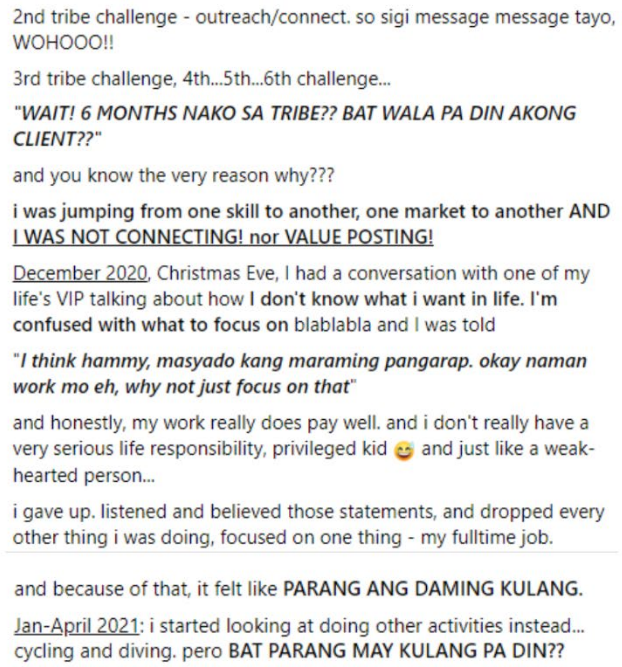
but little did i know, JUSMIYOMARIMAR!

NAPAKA DAMI PALANG GANAP SA TRIBEEEEE! di naman ako na-inform 🤣

and just like any other NEW thing, you'll get that "high", "excitement" and all other feel-good emotions.

June 2020 - First tribe challenge - choose your niche, choose your market, optimize your profile, done! *(sympre may kasamang overthinking yarn. pero buti na lang andyan si Coach D. di ka PWEDENG mag overthink ng matagal HAHAHA!)*

note: i have ZERO background in freelancing, let alone digital marketing.



2nd tribe challenge - outreach/connect. so sigi message message tayo, WOHOOO!!

3rd tribe challenge, 4th...5th...6th challenge...

"WAIT! 6 MONTHS NAKO SA TRIBE?? BAT WALA PA DIN AKONG CLIENT??"

and you know the very reason why???

i was jumping from one skill to another, one market to another AND I WAS NOT CONNECTING! nor VALUE POSTING!

December 2020, Christmas Eve, I had a conversation with one of my life's VIP talking about how **I don't know what i want in life. I'm confused with what to focus on** blablabla and I was told

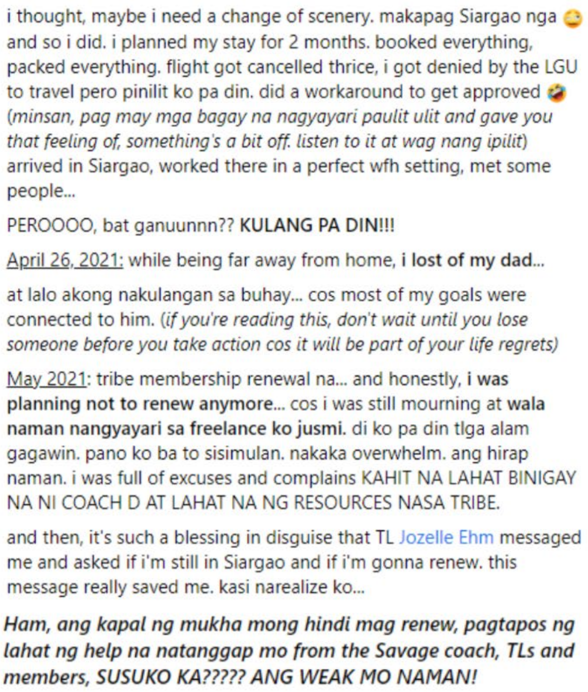
"***I think hammy, masyado kang maraming pangarap. okay naman work mo eh, why not just focus on that***"

and honestly, my work really does pay well. and i don't really have a very serious life responsibility, privileged kid 😅 and just like a weak-hearted person...

i gave up. listened and believed those statements, and dropped every other thing i was doing, focused on one thing - my fulltime job.

and because of that, it felt like **PARANG ANG DAMING KULANG.**

Jan-April 2021: i started looking at doing other activities instead... cycling and diving. pero **BAT PARANG MAY KULANG PA DIN??**



i thought, maybe i need a change of scenery. makapag Siargao nga 😅 and so i did. i planned my stay for 2 months. booked everything, packed everything. flight got cancelled thrice, i got denied by the LGU to travel pero pinilit ko pa din. did a workaround to get approved 🤣 *(minsan, pag may mga bagay na nagyayari paulit ulit and gave you that feeling of, something's a bit off. listen to it at wag nang ipilit)* arrived in Siargao, worked there in a perfect wfh setting, met some people...

PEROOOO, bat ganuunnn?? **KULANG PA DIN!!!**

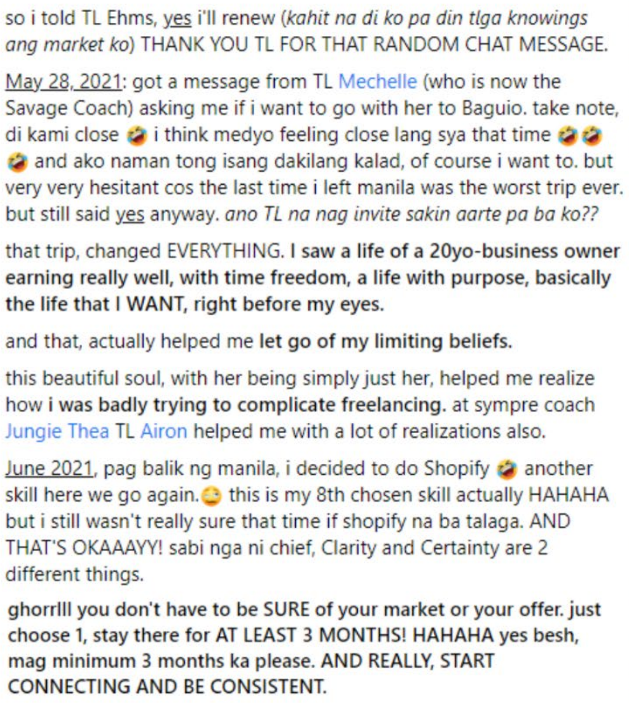
April 26, 2021: while being far away from home, **i lost of my dad**...

at lalo akong nakulangan sa buhay... cos most of my goals were connected to him. (*if you're reading this, don't wait until you lose someone before you take action cos it will be part of your life regrets)*

May 2021: tribe membership renewal na... and honestly, **i was planning not to renew anymore**... cos i was still mourning at **wala naman nangyayari sa freelance ko jusmi.** di ko pa din tlga alam gagawin. pano ko ba to sisimulan. nakaka overwhelm. ang hirap naman. i was full of excuses and complains KAHIT NA LAHAT BINIGAY NA NI COACH D AT LAHAT NA NG RESOURCES NASA TRIBE.

and then, it's such a blessing in disguise that TL Jozelle Ehm messaged me and asked if i'm still in Siargao and if i'm gonna renew. this message really saved me. kasi narealize ko...

Ham, ang kapal ng mukha mong hindi mag renew, pagtapos ng lahat ng help na natanggap mo from the Savage coach, TLs and members, SUSUKO KA????? ANG WEAK MO NAMAN!



so i told TL Ehms, yes i'll renew (*kahit na di ko pa din tlga knowings ang market ko*) THANK YOU TL FOR THAT RANDOM CHAT MESSAGE.

May 28, 2021: got a message from TL Mechelle (who is now the Savage Coach) asking me if i want to go with her to Baguio. take note, di kami close 🤣 i think medyo feeling close lang sya that time 🤣🤣🤣 and ako naman tong isang dakilang kalad, of course i want to. but very very hesitant cos the last time i left manila was the worst trip ever. but still said yes anyway. *ano TL na nag invite sakin aarte pa ba ko??*

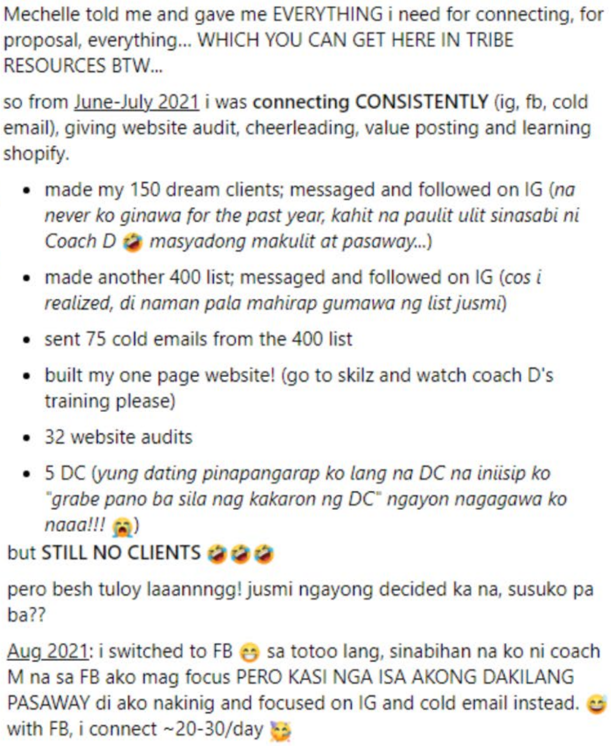
that trip, changed EVERYTHING. **I saw a life of a 20yo-business owner earning really well, with time freedom, a life with purpose, basically the life that I WANT, right before my eyes.**

and that, actually helped me **let go of my limiting beliefs.**

this beautiful soul, with her being simply just her, helped me realize how **i was badly trying to complicate freelancing.** at symepre coach Jungie Thea TL Airon helped me with a lot of realizations also.

June 2021, pag balik ng manila, i decided to do Shopify 🤣 another skill here we go again.😅 this is my 8th chosen skill actually HAHAHA but i still wasn't really sure that time if shopify na ba talaga. AND THAT'S OKAAAYY! sabi nga ni chief, Clarity and Certainty are 2 different things.

ghorrlll you don't have to be SURE of your market or your offer. just choose 1, stay there for AT LEAST 3 MONTHS! HAHAHA yes besh, mag minimum 3 months ka please. AND REALLY, START CONNECTING AND BE CONSISTENT.



Mechelle told me and gave me EVERYTHING i need for connecting, for proposal, everything... WHICH YOU CAN GET HERE IN TRIBE RESOURCES BTW...

so from June-July 2021 i was **connecting CONSISTENTLY** (ig, fb, cold email), giving website audit, cheerleading, value posting and learning shopify.

- made my 150 dream clients; messaged and followed on IG (*na never ko ginawa for the past year, kahit na paulit ulit sinasabi ni Coach D 🤣 masyadong makulit at pasaway...*)
- made another 400 list; messaged and followed on IG (*cos i realized, di naman pala mahirap gumawa ng list jusmi*)
- sent 75 cold emails from the 400 list
- built my one page website! (go to skilz and watch coach D's training please)
- 32 website audits
- 5 DC (*yung dating pinapangarap ko lang na DC na iniisip ko "grabe pano ba sila nag kakaron ng DC" ngayon nagagawa ko naaa!!! 😭*)

but **STILL NO CLIENTS** 🤣🤣🤣

pero besh tuloy laaannngg! jusmi ngayong decided ka na, susuko pa ba??

Aug 2021: i switched to FB 😁 sa totoo lang, sinabihan na ko ni coach M na sa FB ako mag focus PERO KASI NGA ISA AKONG DAKILANG PASAWAY di ako nakinig and focused on IG and cold email instead. 😅 with FB, i connect ~20-30/day 🥳

September 2021: (shet September na! haha patapos na ang talambuhay ni Hameah🤣)

something magical happened...

- Sep 14 2021 - closed my first ever premium client 🥺😭 in collaboration with coach M
- Sep 23 2021 - closed another client (not premium) but really my ideal client (mom of an actress I really love)
- Sep 27 2021 - **RESIGNED FOREVER! WOOTWOOT!!**
- Oct 5 2021 - closed another premium client
- Oct 10 2021 - yep just today, closed another client

SOBRANG TIMELY ng tribe bootcamp cos really, i don't know how i'm gonna handle all these 😅

after consistently connecting, value posting and doing DC for 3 months... i was able to close a total of $4.4K project deals in a span of 1 month.

and this is waaayy more than the $3k monthly salary that i worked hard for the past 8 years in the IT industry that i was so scared to let go of even when i didn't really like my job. i don't hate it but i also don't like it therefore it was okay, which makes it "comfortable".

but.. sabi nga diba, **Your comfort zone is a dangerous place. It prevents you from improving, it stops you from achieving all the things you are capable of achieving and it makes you miserable.**

now for the secret sauce...

my sister Shilah, thank you for your courage in always exploring something NEW and outside the norm and always sharing it to me!

Chief John for DOING EVERYYYYTTTHHHIIINNNGGG HE CAN for us to TAKE ACTION. i remember when we had our meet and greet with the Legend and the Queen (July 4, 2021)...

i asked JTL, "*chief, what's ur number 1 problem in the tribe right now?*"

you know what chief's answer was???

"YUNG PAGALAWIN KAYO"

deeeyyyyymmm!! SAPOL AKO DUN BESH! kasi medyo medyo gumagalaw pa lang ako nung mga panahong un. konti pa lang 🤣

kaya lam mo besh, if you're here right now... nako talaga.. mag take action ka naaaa.. PM mo ko, chikkahan tayo 🤣

at sympre, thanks to Queen Ma Dy Caroline , for ALWAYS ALWAYS being the number 1 support of JTL and the tribe. SALUDO AKO SAYO QUEEN MA! LAM MO YAN!

to my first ever SAVAGE COACH Dina, PM ko na lang message ko 🤣 pero kots, lam mo namang lablab kita. for being so genuine, pure, authentic, PATIENT, generous, jusmi lahat naaa. sama na natin ung chismis 🤣 will forever be grateful to you for saying yes to be the Savage coach and for building such Savage team, for always being there kahit na masakit na likod mo.

to my one and only TL Russel who has always been there, supporting, cheering, helping and pushed & entrusted me with our AC. you will forever be the Savage always pang Miss Universe objection handling answers.

napansin nyo ba, since i joined that tribe up until before june... i was just "TRYING to do" and not really "DOING MORE"...?

napansin nyo din ba that since i was NOT doing more, i couldn't really also give more..? give in a sense of helping. helping a prospect, helping a tribemate. helping...

i was just you know... take lang ng take 😅 *deym you privileged kid* 🤣

so the secret sauce really is...

DO!

don't just TRY. but actually DO MORE!

cos with that, you'd actually have the capacity to help others. help a prospect, help a tribemate, help your family, help anyone.

and THAT. IS. GIVING.

and when you actually start to GIVE, all those "parang kulang" feeling, actually starts to fade away. and it really does come back to you tenfold.

and then you start to get your fire back. your grit. you start to become much much happier. and life really does start to become more meaningful.

this tribe, REALLY IS such a BEAUTIFUL GIFT. please don't take it for granted.

and of course, this all wouldn't even happen if not for:

the unicorn ladies Daise Herlene Jenn Tin Sarah who always talk about how amazing John is and shared and introduced the tribe to my sister, THANK YOU!

to my first ever SAVAGE COACH Dina, PM ko na lang message ko 🤣 pero kots, lam mo namang lablab kita. for being so genuine, pure, authentic, PATIENT, generous, jusmi lahat naaa. sama na natin ung chismis 🤣 will forever be grateful to you for saying yes to be the Savage coach and for building such Savage team, for always being there kahit na masakit na likod mo.

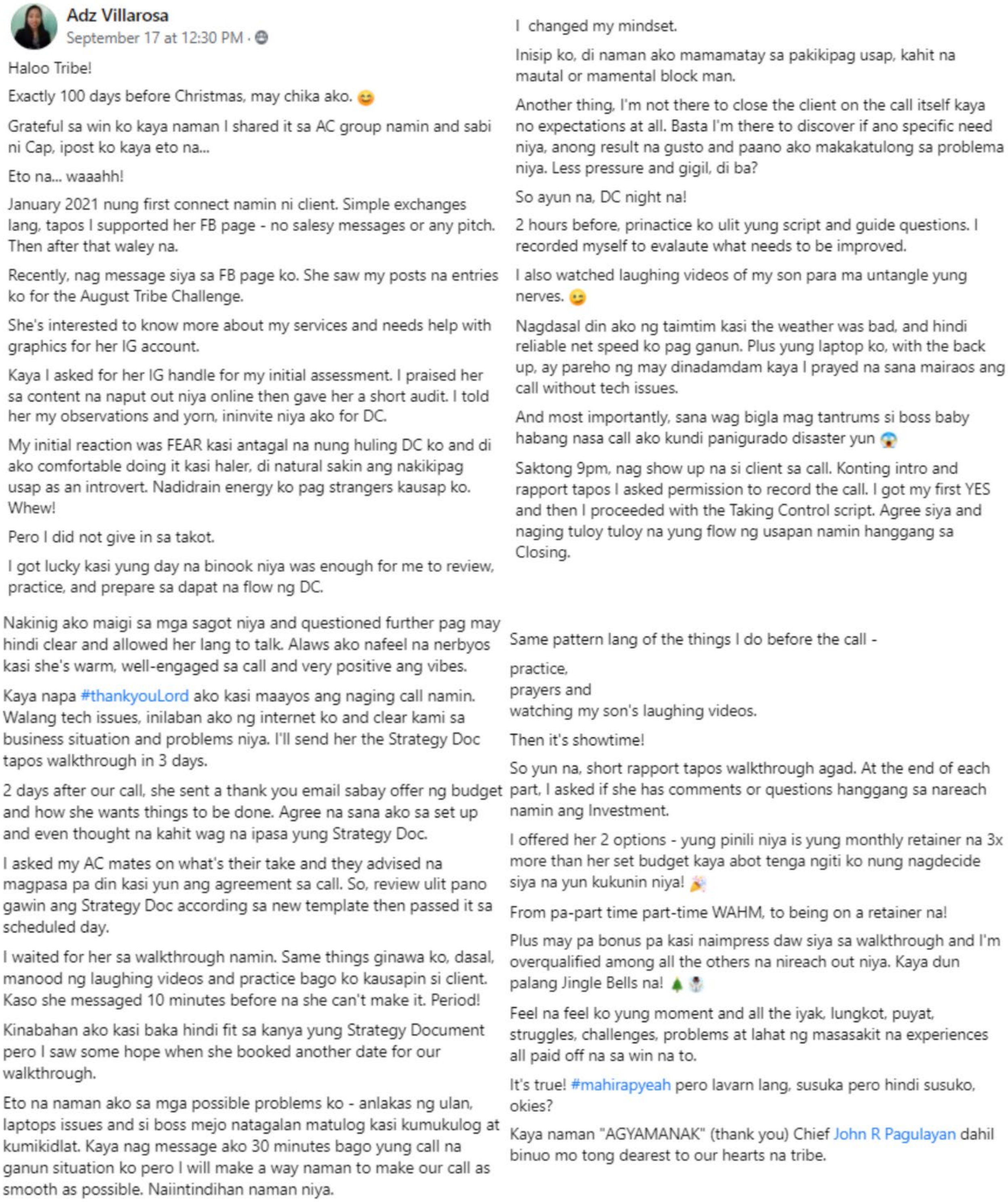
to my one and only TL Russel who has always been there, supporting, cheering, helping and pushed & entrusted me with our AC. you will forever be the Savage always pang Miss Universe objection handling answers.

at sympre... last but not the least, to the MOST BALAHURANG FRIEND AWARD 🤣 coach Mechelle you know how i feel 🤣 i wouldn't even be posting this win post if not for you. next month na lang mahaba kong message. sa birthday mo 😛

to all the tribe members here, to you who's reading this... being a part of such an amazing tribe really is **not a coincidence**. it took me 7 years before i found this tribe. so please, just start to DO MORE for YOU and YOUR FAMILY before it's too late.

thanks for reading my TEDtalk, 🤣

Hameah "*no longer stuck*" Yap



Adz Villarosa
September 17 at 12:30 PM ·

Haloo Tribe!

Exactly 100 days before Christmas, may chika ako. 😊

Grateful sa win ko kaya naman I shared it sa AC group namin and sabi ni Cap, ipost ko kaya eto na...

Eto na... waaahh!

January 2021 nung first connect namin ni client. Simple exchanges lang, tapos I supported her FB page - no salesy messages or any pitch. Then after that waley na.

Recently, nag message siya sa FB page ko. She saw my posts na entries ko for the August Tribe Challenge.

She's interested to know more about my services and needs help with graphics for her IG account.

Kaya I asked for her IG handle for my initial assessment. I praised her sa content na naput out niya online then gave her a short audit. I told her my observations and yorn, ininvite niya ako for DC.

My initial reaction was FEAR kasi antagal na nung huling DC ko and di ako comfortable doing it kasi haler, di natural sakin ang nakikipag usap as an introvert. Nadidrain energy ko pag strangers kausap ko. Whew!

Pero I did not give in sa takot.

I got lucky kasi yung day na binook niya was enough for me to review, practice, and prepare sa dapat na flow ng DC.

I changed my mindset.

Inisip ko, di naman ako mamamatay sa pakikipag usap, kahit na mautal or mamental block man.

Another thing, I'm not there to close the client on the call itself kaya no expectations at all. Basta I'm there to discover if ano specific need niya, anong result na gusto and paano ako makakatulong sa problema niya. Less pressure and gigil, di ba?

So ayun na, DC night na!

2 hours before, prinactice ko ulit yung script and guide questions. I recorded myself to evalaute what needs to be improved.

I also watched laughing videos of my son para ma untangle yung nerves. 😉

Nagdasal din ako ng taimtim kasi the weather was bad, and hindi reliable net speed ko pag ganun. Plus yung laptop ko, with the back up, ay pareho ng may dinadamdam kaya I prayed na sana mairaos ang call without tech issues.

And most importantly, sana wag bigla mag tantrums si boss baby habang nasa call ako kundi panigurado disaster yun 😱

Saktong 9pm, nag show up na si client sa call. Konting intro and rapport tapos I asked permission to record the call. I got my first YES and then I proceeded with the Taking Control script. Agree siya and naging tuloy tuloy na yung flow ng usapan namin hanggang sa Closing.

Nakinig ako maigi sa mga sagot niya and questioned further pag may hindi clear and allowed her lang to talk. Alaws ako nafeel na nerbyos kasi she's warm, well-engaged sa call and very positive ang vibes.

Kaya napa #thankyouLord ako kasi maayos ang naging call namin. Walang tech issues, inilaban ako ng internet ko and clear kami sa business situation and problems niya. I'll send her the Strategy Doc tapos walkthrough in 3 days.

2 days after our call, she sent a thank you email sabay offer ng budget and how she wants things to be done. Agree na sana ako sa set up and even thought na kahit wag na ipasa yung Strategy Doc.

I asked my AC mates on what's their take and they advised na magpasa pa din kasi yun ang agreement sa call. So, review ulit pano gawin ang Strategy Doc according sa new template then passed it sa scheduled day.

I waited for her sa walkthrough namin. Same things ginawa ko, dasal, manood ng laughing videos and practice bago ko kausapin si client. Kaso she messaged 10 minutes before na she can't make it. Period!

Kinabahan ako kasi baka hindi fit sa kanya yung Strategy Document pero I saw some hope when she booked another date for our walkthrough.

Eto na naman ako sa mga possible problems ko - anlakas ng ulan, laptops issues and si boss mejo natagalan matulog kasi kumukulog at kumikidlat. Kaya nag message ako 30 minutes bago yung call na ganun situation ko pero I will make a way naman to make our call as smooth as possible. Naiintindihan naman niya.

Same pattern lang of the things I do before the call -

practice,
prayers and
watching my son's laughing videos.

Then it's showtime!

So yun na, short rapport tapos walkthrough agad. At the end of each part, I asked if she has comments or questions hanggang sa nareach namin ang Investment.

I offered her 2 options - yung pinili niya is yung monthly retainer na 3x more than her set budget kaya abot tenga ngiti ko nung nagdecide siya na yun kukunin niya! 🎉

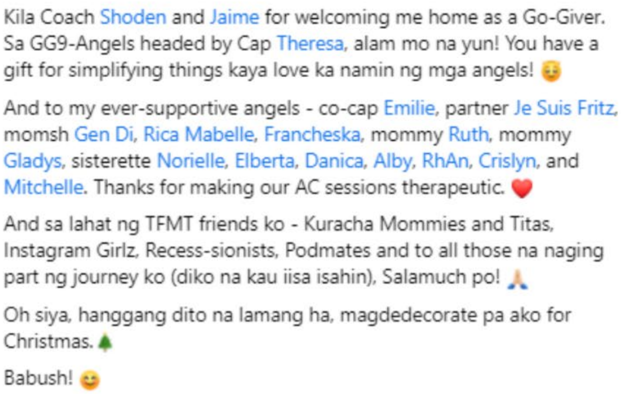
From pa-part time part-time WAHM, to being on a retainer na!

Plus may pa bonus pa kasi naimpress daw siya sa walkthrough and I'm overqualified among all the others na nireach out niya. Kaya dun palang Jingle Bells na! 🎄⛄

Feel na feel ko yung moment and all the iyak, lungkot, puyat, struggles, challenges, problems at lahat ng masasakit na experiences all paid off na sa win na to.

It's true! #mahirapyeah pero lavarn lang, susuka pero hindi susuko, okies?

Kaya naman "AGYAMANAK" (thank you) Chief John R Pagulayan dahil binuo mo tong dearest to our hearts na tribe.



Kila Coach Shoden and Jaime for welcoming me home as a Go-Giver. Sa GG9-Angels headed by Cap Theresa, alam mo na yun! You have a gift for simplifying things kaya love ka namin ng mga angels! 😇

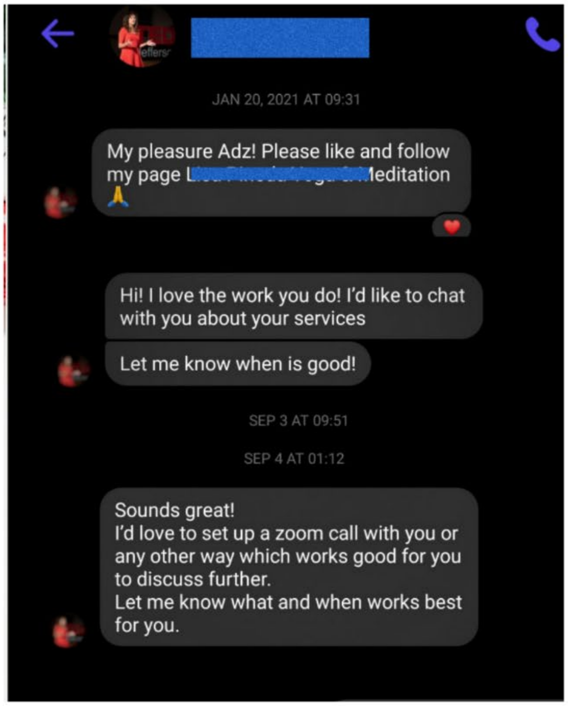
And to my ever-supportive angels - co-cap Emilie, partner Je Suis Fritz, momsh Gen Di, Rica Mabelle, Francheska, mommy Ruth, mommy Gladys, sisterette Norielle, Elberta, Danica, Alby, RhAn, Crislyn, and Mitchelle. Thanks for making our AC sessions therapeutic. ❤️

And sa lahat ng TFMT friends ko - Kuracha Mommies and Titas, Instagram Girlz, Recess-sionists, Podmates and to all those na naging part ng journey ko (diko na kau iisa isahin), Salamuch po! 🙏

Oh siya, hanggang dito na lamang ha, magdedecorate pa ako for Christmas. 🎄

Babush! 😊

HO! HO! HO!
HO! HO! HO!
HO! HO! HO!
100 DAYS TO GO BEFORE CHRISTMAS



[redacted]

JAN 20, 2021 AT 09:31

My pleasure Adz! Please like and follow my page L[redacted]editation 🙏

❤️

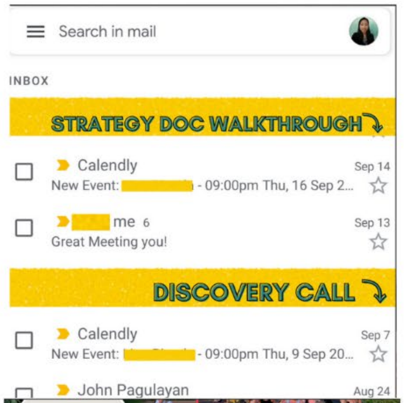
Hi! I love the work you do! I'd like to chat with you about your services

Let me know when is good!

SEP 3 AT 09:51

SEP 4 AT 01:12

Sounds great!
I'd love to set up a zoom call with you or any other way which works good for you to discuss further.
Let me know what and when works best for you.



Search in mail

INBOX

STRATEGY DOC WALKTHROUGH

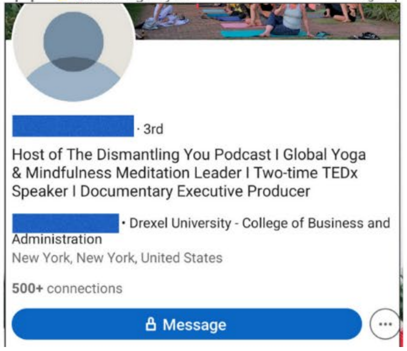
☐ Calendly Sep 14
New Event: [redacted] - 09:00pm Thu, 16 Sep 2... ☆

☐ [redacted] me 6 Sep 13
Great Meeting you! ☆

DISCOVERY CALL

☐ Calendly Sep 7
New Event: [redacted] - 09:00pm Thu, 9 Sep 20... ☆

☐ John Pagulayan Aug 24



[redacted] · 3rd

Host of The Dismantling You Podcast I Global Yoga & Mindfulness Meditation Leader I Two-time TEDx Speaker I Documentary Executive Producer

[redacted] • Drexel University - College of Business and Administration

New York, New York, United States

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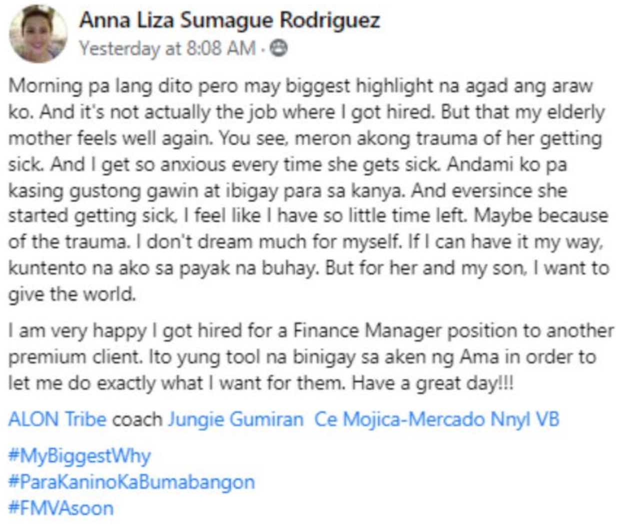


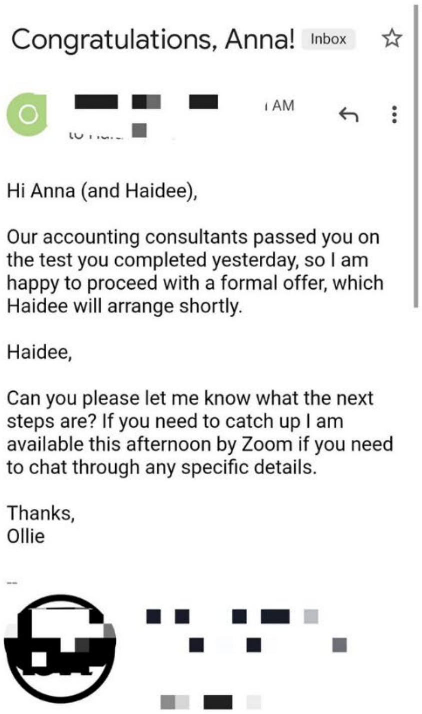
Anna Liza Sumague Rodriguez
Yesterday at 8:08 AM · 🌐

Morning pa lang dito pero may biggest highlight na agad ang araw ko. And it's not actually the job where I got hired. But that my elderly mother feels well again. You see, meron akong trauma of her getting sick. And I get so anxious every time she gets sick. Andami ko pa kasing gustong gawin at ibigay para sa kanya. And eversince she started getting sick, I feel like I have so little time left. Maybe because of the trauma. I don't dream much for myself. If I can have it my way, kuntento na ako sa payak na buhay. But for her and my son, I want to give the world.

I am very happy I got hired for a Finance Manager position to another premium client. Ito yung tool na binigay sa aken ng Ama in order to let me do exactly what I want for them. Have a great day!!!

ALON Tribe coach Jungie Gumiran Ce Mojica-Mercado Nnyl VB

#MyBiggestWhy
#ParaKaninoKaBumabangon
#FMVAsoon



Congratulations, Anna! Inbox ☆

[redacted] AM

[redacted]

Hi Anna (and Haidee),

Our accounting consultants passed you on the test you completed yesterday, so I am happy to proceed with a formal offer, which Haidee will arrange shortly.

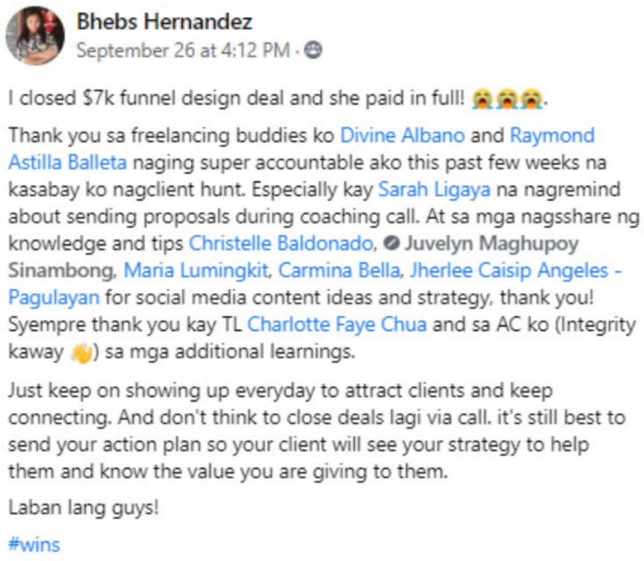
Haidee,

Can you please let me know what the next steps are? If you need to catch up I am available this afternoon by Zoom if you need to chat through any specific details.

Thanks,
Ollie

--

[redacted]



Bhebs Hernandez
September 26 at 4:12 PM · 🌐

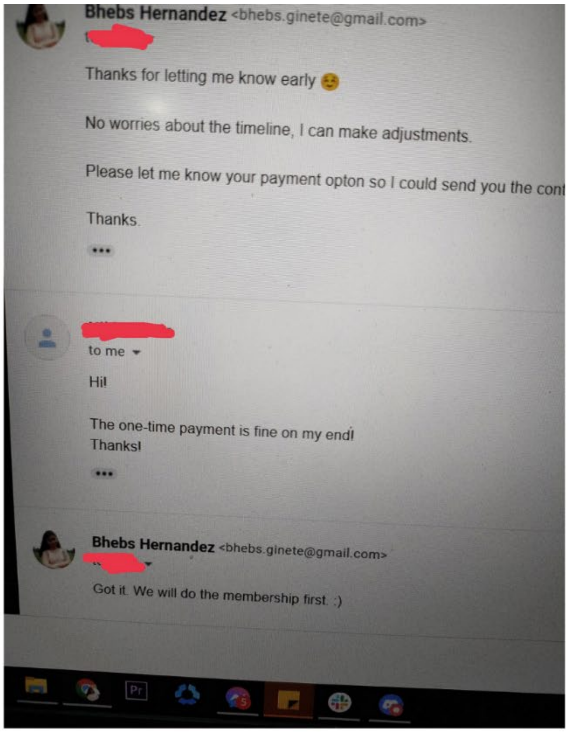
I closed $7k funnel design deal and she paid in full! 😭😭😭.

Thank you sa freelancing buddies ko Divine Albano and Raymond Astilla Balleta naging super accountable ako this past few weeks na kasabay ko nagclient hunt. Especially kay Sarah Ligaya na nagremind about sending proposals during coaching call. At sa mga nagsshare ng knowledge and tips Christelle Baldonado, Juvelyn Maghupoy Sinambong, Maria Lumingkit, Carmina Bella, Jherlee Caisip Angeles - Pagulayan for social media content ideas and strategy, thank you! Syempre thank you kay TL Charlotte Faye Chua and sa AC ko (Integrity kaway 👋) sa mga additional learnings.

Just keep on showing up everyday to attract clients and keep connecting. And don't think to close deals lagi via call. it's still best to send your action plan so your client will see your strategy to help them and know the value you are giving to them.

Laban lang guys!

#wins



Bhebs Hernandez <bhebs.ginete@gmail.com>
[redacted]

Thanks for letting me know early ☺️

No worries about the timeline, I can make adjustments.

Please let me know your payment opton so I could send you the cont

Thanks.

•••

[redacted]
to me ▾

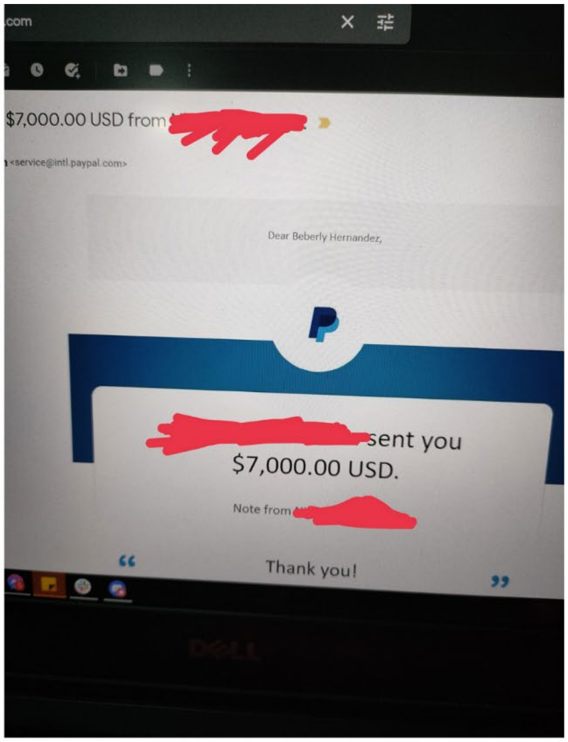
Hi!

The one-time payment is fine on my end!
Thanks!

•••

Bhebs Hernandez <bhebs.ginete@gmail.com>
[redacted]

Got it. We will do the membership first. :)



.com

$7,000.00 USD from [redacted]

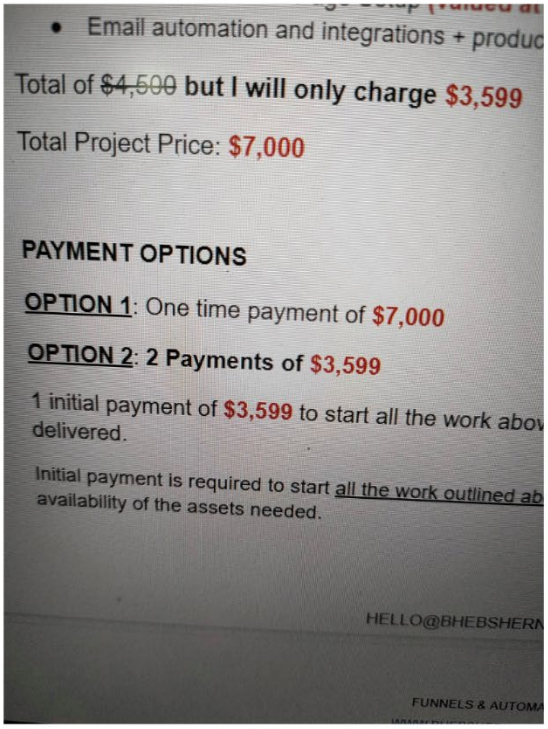
<service@intl.paypal.com>

Dear Beberly Hernandez,

[redacted] sent you
$7,000.00 USD.

Note from [redacted]

“ Thank you! ”



- Email automation and integrations + produc

Total of ~~$4,500~~ **but I will only charge $3,599**

Total Project Price: **$7,000**

PAYMENT OPTIONS

OPTION 1: One time payment of **$7,000**

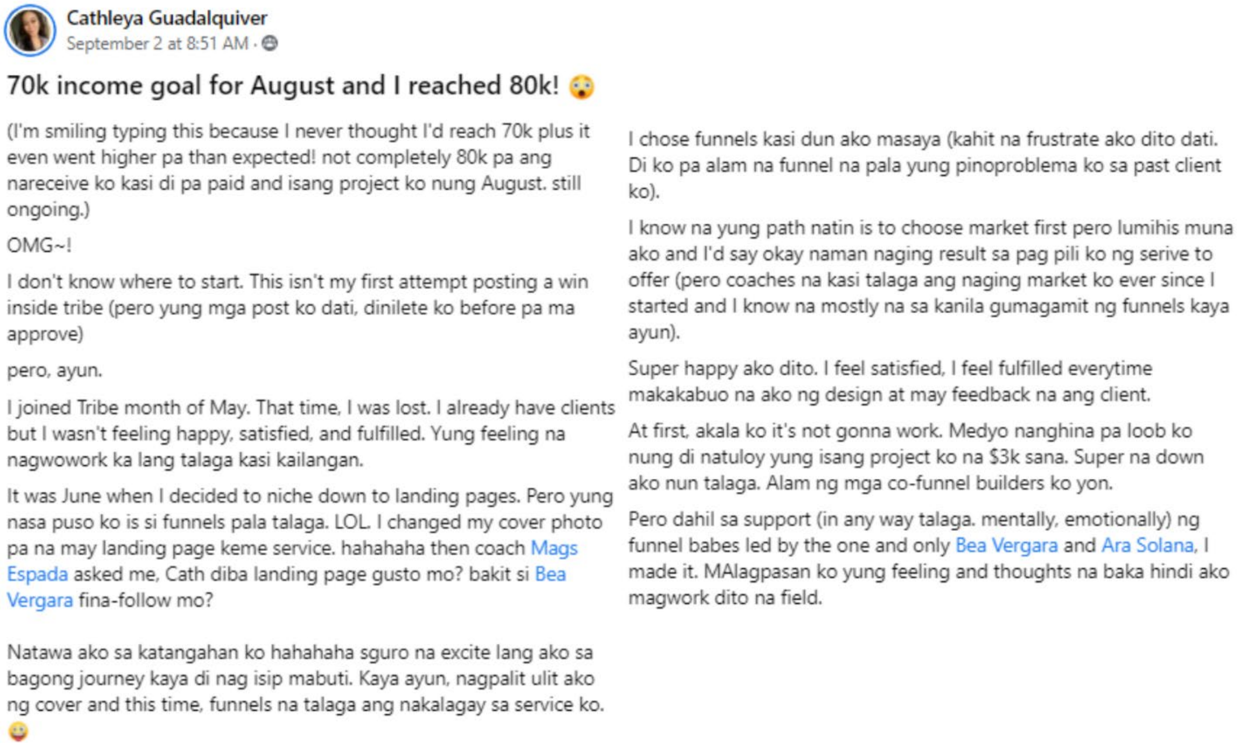
OPTION 2: **2 Payments of $3,599**

1 initial payment of **$3,599** to start all the work abov
delivered.

Initial payment is required to start all the work outlined ab
availability of the assets needed.

HELLO@BHEBSHERN

FUNNELS & AUTOMA



Cathleya Guadalquiver
September 2 at 8:51 AM ·

70k income goal for August and I reached 80k! 😱

(I'm smiling typing this because I never thought I'd reach 70k plus it even went higher pa than expected! not completely 80k pa ang nareceive ko kasi di pa paid and isang project ko nung August. still ongoing.)

OMG~!

I don't know where to start. This isn't my first attempt posting a win inside tribe (pero yung mga post ko dati, dinilete ko before pa ma approve)

pero, ayun.

I joined Tribe month of May. That time, I was lost. I already have clients but I wasn't feeling happy, satisfied, and fulfilled. Yung feeling na nagwowork ka lang talaga kasi kailangan.

It was June when I decided to niche down to landing pages. Pero yung nasa puso ko is si funnels pala talaga. LOL. I changed my cover photo pa na may landing page keme service. hahahaha then coach Mags Espada asked me, Cath diba landing page gusto mo? bakit si Bea Vergara fina-follow mo?

Natawa ako sa katangahan ko hahahaha sguro na excite lang ako sa bagong journey kaya di nag isip mabuti. Kaya ayun, nagpalit ulit ako ng cover and this time, funnels na talaga ang nakalagay sa service ko. 😜

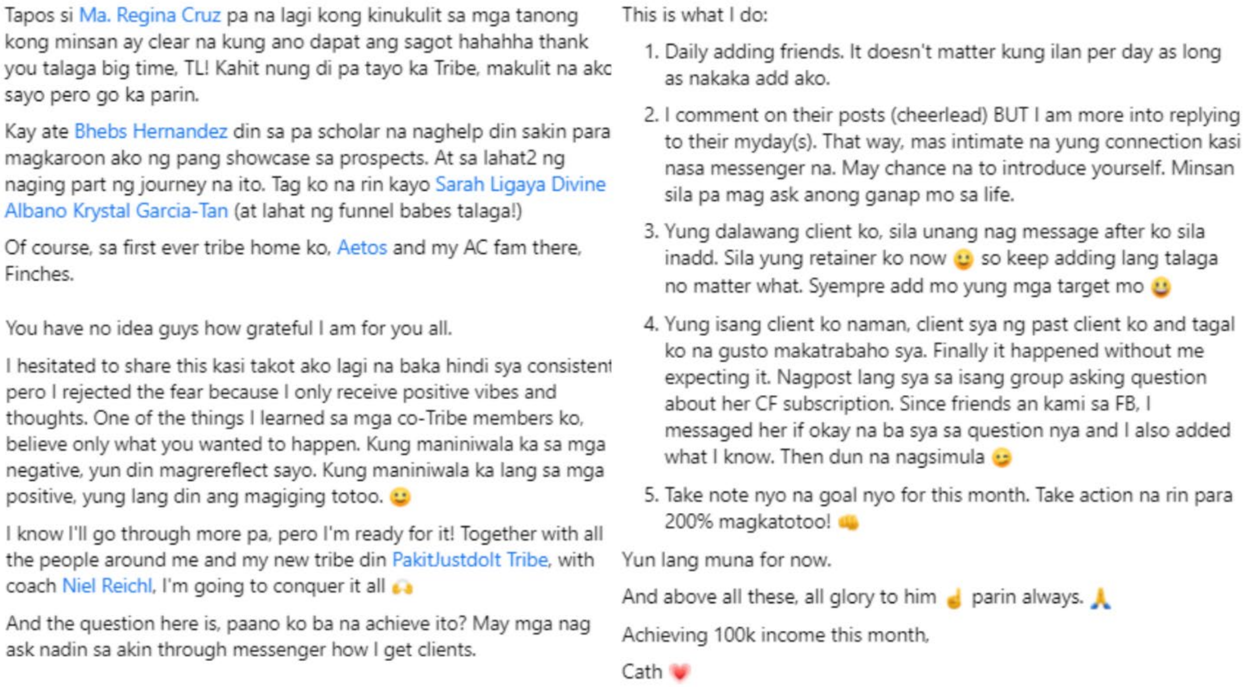
I chose funnels kasi dun ako masaya (kahit na frustrate ako dito dati. Di ko pa alam na funnel na pala yung pinoproblema ko sa past client ko).

I know na yung path natin is to choose market first pero lumihis muna ako and I'd say okay naman naging result sa pag pili ko ng serive to offer (pero coaches na kasi talaga ang naging market ko ever since I started and I know na mostly na sa kanila gumagamit ng funnels kaya ayun).

Super happy ako dito. I feel satisfied, I feel fulfilled everytime makakabuo na ako ng design at may feedback na ang client.

At first, akala ko it's not gonna work. Medyo nanghina pa loob ko nung di natuloy yung isang project ko na $3k sana. Super na down ako nun talaga. Alam ng mga co-funnel builders ko yon.

Pero dahil sa support (in any way talaga. mentally, emotionally) ng funnel babes led by the one and only Bea Vergara and Ara Solana, I made it. MAlagpasan ko yung feeling and thoughts na baka hindi ako magwork dito na field.



Tapos si Ma. Regina Cruz pa na lagi kong kinukulit sa mga tanong kong minsan ay clear na kung ano dapat ang sagot hahahha thank you talaga big time, TL! Kahit nung di pa tayo ka Tribe, makulit na akc sayo pero go ka parin.

Kay ate Bhebs Hernandez din sa pa scholar na naghelp din sakin para magkaroon ako ng pang showcase sa prospects. At sa lahat2 ng naging part ng journey na ito. Tag ko na rin kayo Sarah Ligaya Divine Albano Krystal Garcia-Tan (at lahat ng funnel babes talaga!)

Of course, sa first ever tribe home ko, Aetos and my AC fam there, Finches.

You have no idea guys how grateful I am for you all.

I hesitated to share this kasi takot ako lagi na baka hindi sya consistent pero I rejected the fear because I only receive positive vibes and thoughts. One of the things I learned sa mga co-Tribe members ko, believe only what you wanted to happen. Kung maniniwala ka sa mga negative, yun din magrereflect sayo. Kung maniniwala ka lang sa mga positive, yung lang din ang magiging totoo. 🙂

I know I'll go through more pa, pero I'm ready for it! Together with all the people around me and my new tribe din PakitJustdoIt Tribe, with coach Niel Reichl, I'm going to conquer it all 🙌

And the question here is, paano ko ba na achieve ito? May mga nag ask nadin sa akin through messenger how I get clients.

This is what I do:

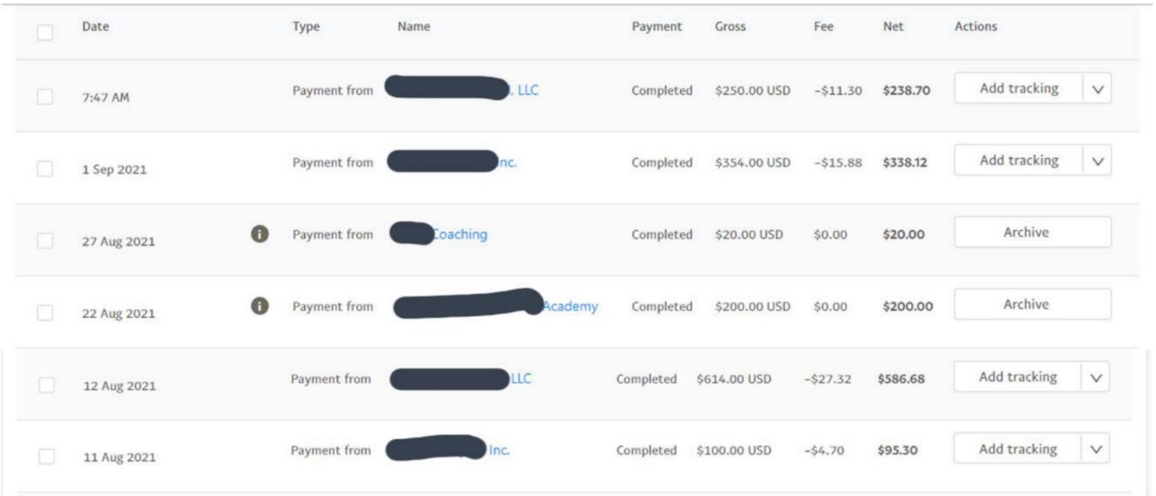
1. Daily adding friends. It doesn't matter kung ilan per day as long as nakaka add ako.
2. I comment on their posts (cheerlead) BUT I am more into replying to their myday(s). That way, mas intimate na yung connection kasi nasa messenger na. May chance na to introduce yourself. Minsan sila pa mag ask anong ganap mo sa life.
3. Yung dalawang client ko, sila unang nag message after ko sila inadd. Sila yung retainer ko now 🙂 so keep adding lang talaga no matter what. Syempre add mo yung mga target mo 🙂
4. Yung isang client ko naman, client sya ng past client ko and tagal ko na gusto makatrabaho sya. Finally it happened without me expecting it. Nagpost lang sya sa isang group asking question about her CF subscription. Since friends an kami sa FB, I messaged her if okay na ba sya sa question nya and I also added what I know. Then dun na nagsimula 😉
5. Take note nyo na goal nyo for this month. Take action na rin para 200% magkatotoo! 👊

Yun lang muna for now.

And above all these, all glory to him ☝ parin always. 🙏

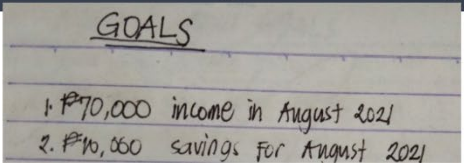
Achieving 100k income this month,

Cath 💗



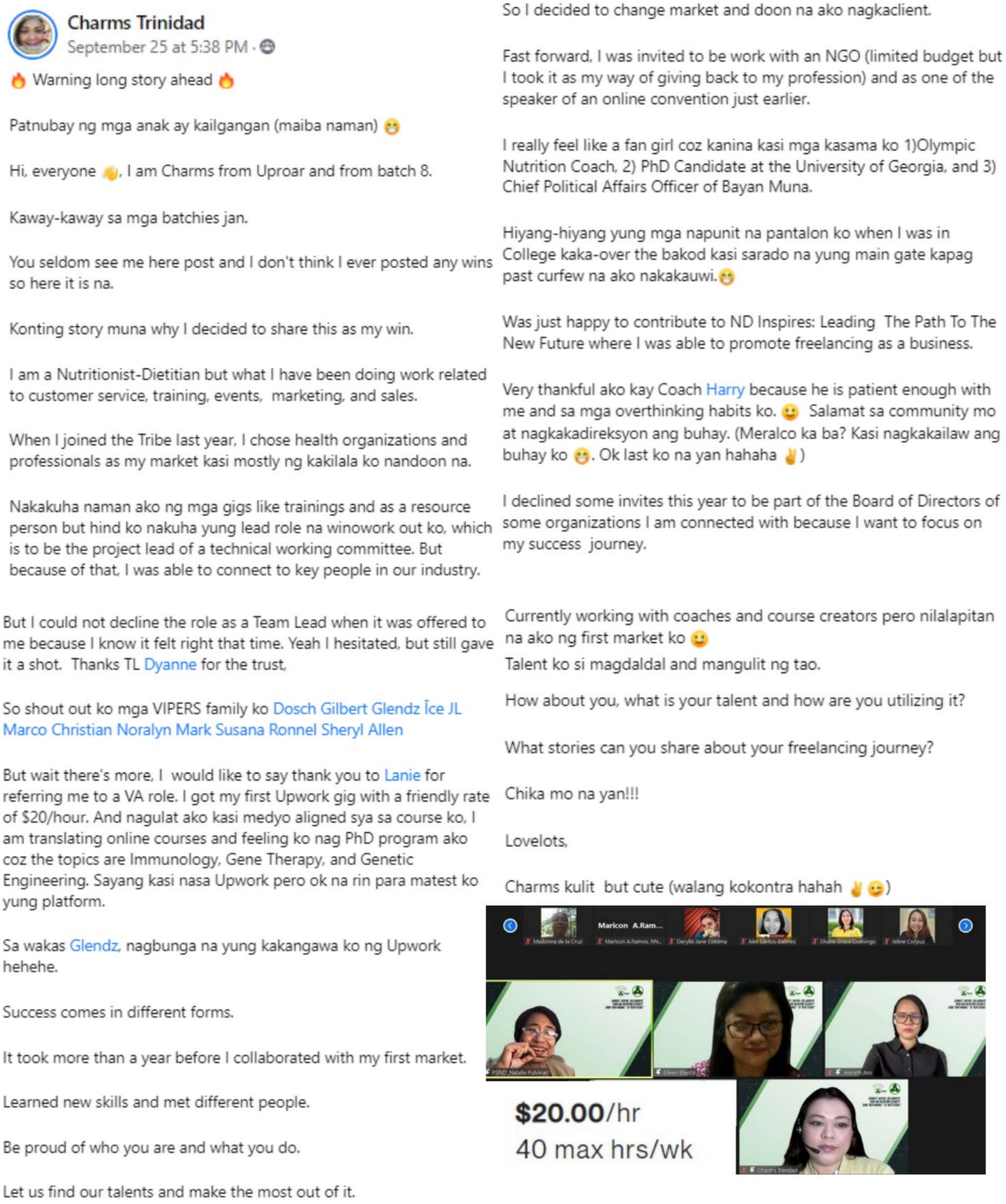
☐	Date		Type	Name	Payment	Gross	Fee	Net	Actions
☐	7:47 AM		Payment from	[redacted], LLC	Completed	$250.00 USD	-$11.30	$238.70	Add tracking ∨
☐	1 Sep 2021		Payment from	[redacted]nc.	Completed	$354.00 USD	-$15.88	$338.12	Add tracking ∨
☐	27 Aug 2021	ℹ	Payment from	[redacted]Coaching	Completed	$20.00 USD	$0.00	$20.00	Archive
☐	22 Aug 2021	ℹ	Payment from	[redacted]Academy	Completed	$200.00 USD	$0.00	$200.00	Archive
☐	12 Aug 2021		Payment from	[redacted]LLC	Completed	$614.00 USD	-$27.32	$586.68	Add tracking ∨
☐	11 Aug 2021		Payment from	[redacted] Inc.	Completed	$100.00 USD	-$4.70	$95.30	Add tracking ∨

Total income for Funnels and other design works for August $1,478.8



GOALS

1. ₱70,000 income in August 2021
2. ₱10,000 savings for August 2021



Charms Trinidad
September 25 at 5:38 PM ·

🔥 Warning long story ahead 🔥

Patnubay ng mga anak ay kailgangan (maiba naman) 😁

Hi, everyone 👋, I am Charms from Uproar and from batch 8.

Kaway-kaway sa mga batchies jan.

You seldom see me here post and I don't think I ever posted any wins so here it is na.

Konting story muna why I decided to share this as my win.

I am a Nutritionist-Dietitian but what I have been doing work related to customer service, training, events, marketing, and sales.

When I joined the Tribe last year, I chose health organizations and professionals as my market kasi mostly ng kakilala ko nandoon na.

Nakakuha naman ako ng mga gigs like trainings and as a resource person but hind ko nakuha yung lead role na winowork out ko, which is to be the project lead of a technical working committee. But because of that, I was able to connect to key people in our industry.

So I decided to change market and doon na ako nagkaclient.

Fast forward, I was invited to be work with an NGO (limited budget but I took it as my way of giving back to my profession) and as one of the speaker of an online convention just earlier.

I really feel like a fan girl coz kanina kasi mga kasama ko 1)Olympic Nutrition Coach, 2) PhD Candidate at the University of Georgia, and 3) Chief Political Affairs Officer of Bayan Muna.

Hiyang-hiyang yung mga napunit na pantalon ko when I was in College kaka-over the bakod kasi sarado na yung main gate kapag past curfew na ako nakakauwi.😁

Was just happy to contribute to ND Inspires: Leading The Path To The New Future where I was able to promote freelancing as a business.

Very thankful ako kay Coach Harry because he is patient enough with me and sa mga overthinking habits ko. 🙂 Salamat sa community mo at nagkakadireksyon ang buhay. (Meralco ka ba? Kasi nagkakailaw ang buhay ko 😁. Ok last ko na yan hahaha ✌️)

I declined some invites this year to be part of the Board of Directors of some organizations I am connected with because I want to focus on my success journey.

But I could not decline the role as a Team Lead when it was offered to me because I know it felt right that time. Yeah I hesitated, but still gave it a shot. Thanks TL Dyanne for the trust,

So shout out ko mga VIPERS family ko Dosch Gilbert Glendz Ĩce JL Marco Christian Noralyn Mark Susana Ronnel Sheryl Allen

But wait there's more, I would like to say thank you to Lanie for referring me to a VA role. I got my first Upwork gig with a friendly rate of $20/hour. And nagulat ako kasi medyo aligned sya sa course ko, I am translating online courses and feeling ko nag PhD program ako coz the topics are Immunology, Gene Therapy, and Genetic Engineering. Sayang kasi nasa Upwork pero ok na rin para matest ko yung platform.

Sa wakas Glendz, nagbunga na yung kakangawa ko ng Upwork hehehe.

Success comes in different forms.

It took more than a year before I collaborated with my first market.

Learned new skills and met different people.

Be proud of who you are and what you do.

Let us find our talents and make the most out of it.

Currently working with coaches and course creators pero nilalapitan na ako ng first market ko 🙂
Talent ko si magdaldal and mangulit ng tao.

How about you, what is your talent and how are you utilizing it?

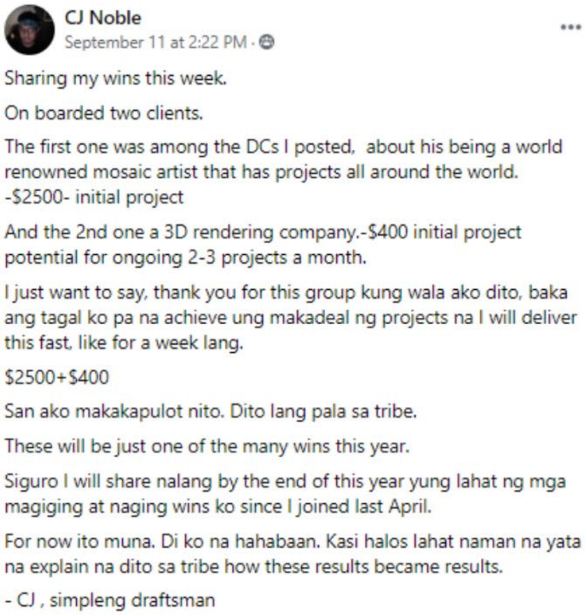
What stories can you share about your freelancing journey?

Chika mo na yan!!!

Lovelots,

Charms kulit but cute (walang kokontra hahah ✌️😉)

$20.00/hr
40 max hrs/wk



CJ Noble
September 11 at 2:22 PM ·

Sharing my wins this week.

On boarded two clients.

The first one was among the DCs I posted, about his being a world renowned mosaic artist that has projects all around the world.
-$2500- initial project

And the 2nd one a 3D rendering company.-$400 initial project potential for ongoing 2-3 projects a month.

I just want to say, thank you for this group kung wala ako dito, baka ang tagal ko pa na achieve ung makadeal ng projects na I will deliver this fast. like for a week lang.

$2500+$400

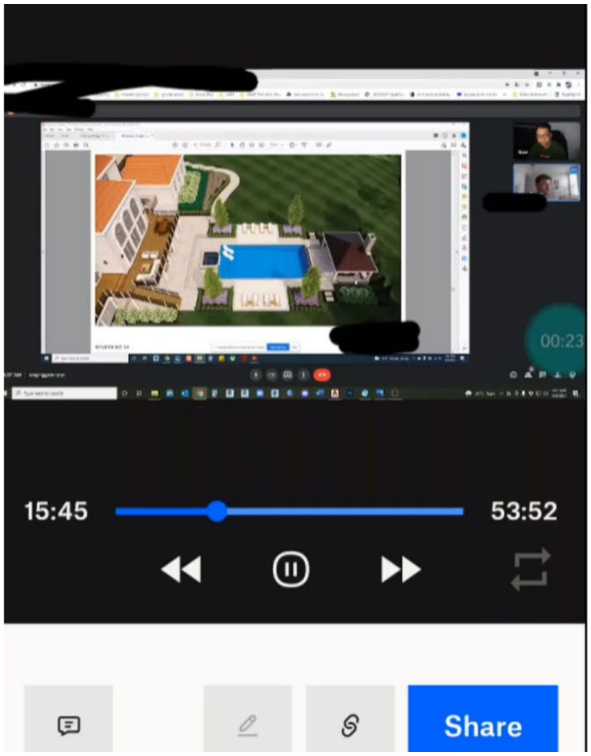
San ako makakapulot nito. Dito lang pala sa tribe.

These will be just one of the many wins this year.

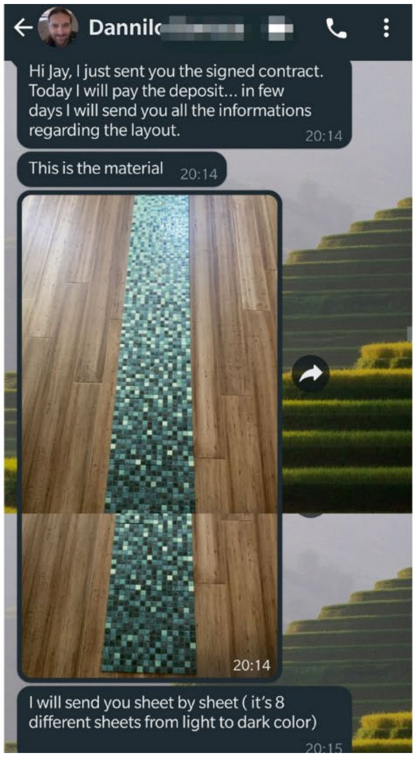
Siguro I will share nalang by the end of this year yung lahat ng mga magiging at naging wins ko since I joined last April.

For now ito muna. Di ko na hahabaan. Kasi halos lahat naman na yata na explain na dito sa tribe how these results became results.

- CJ , simpleng draftsman



[redacted]



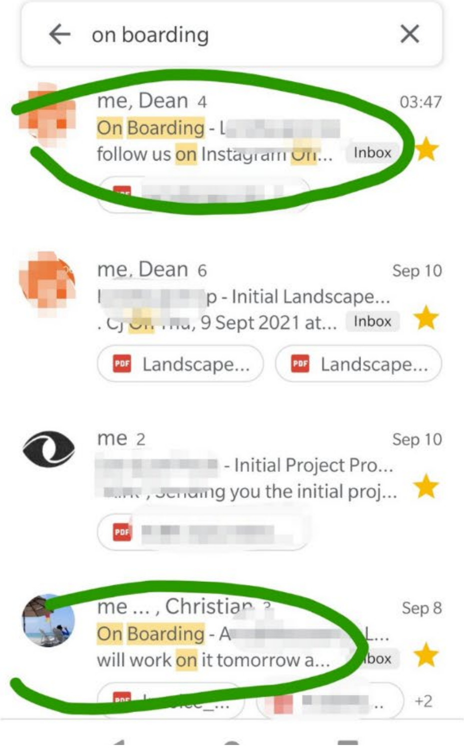
Dannil[redacted]

Hi Jay, I just sent you the signed contract. Today I will pay the deposit... in few days I will send you all the informations regarding the layout. 20:14

This is the material 20:14

20:14

I will send you sheet by sheet (it's 8 different sheets from light to dark color) 20:15



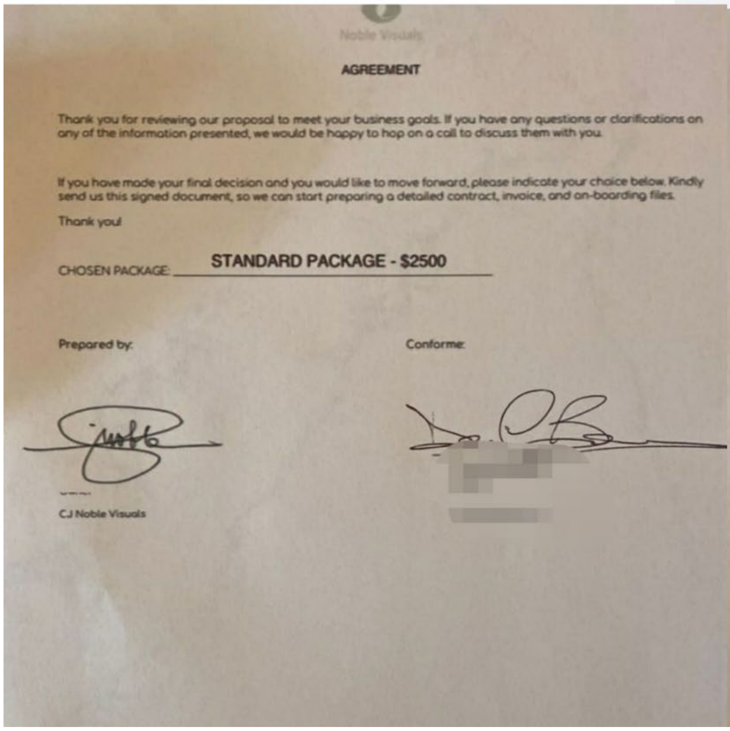
on boarding

me, Dean 4 — 03:47
On Boarding - L[redacted]
follow us on Instagram On... Inbox
[redacted]

me, Dean 6 — Sep 10
[redacted]p - Initial Landscape...
. Cj On Thu, 9 Sept 2021 at... Inbox
Landscape... Landscape...

me 2 — Sep 10
[redacted] - Initial Project Pro...
[redacted], sending you the initial proj...
[redacted]

me ..., Christian 3 — Sep 8
On Boarding - A[redacted]L...
will work on it tomorrow a... Inbox
[redacted] +2



Noble Visuals

AGREEMENT

Thank you for reviewing our proposal to meet your business goals. If you have any questions or clarifications on any of the information presented, we would be happy to hop on a call to discuss them with you.

If you have made your final decision and you would like to move forward, please indicate your choice below. Kindly send us this signed document, so we can start preparing a detailed contract, invoice, and on-boarding files.

Thank you!

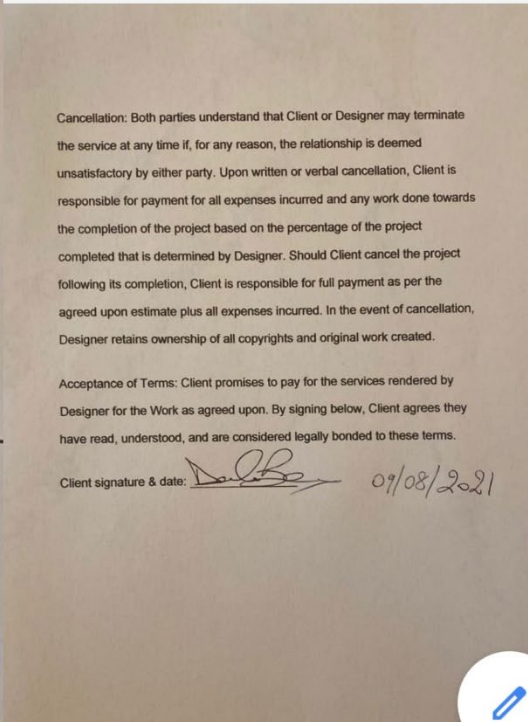
CHOSEN PACKAGE: STANDARD PACKAGE - $2500

Prepared by:

CJ Noble Visuals

Conforme:

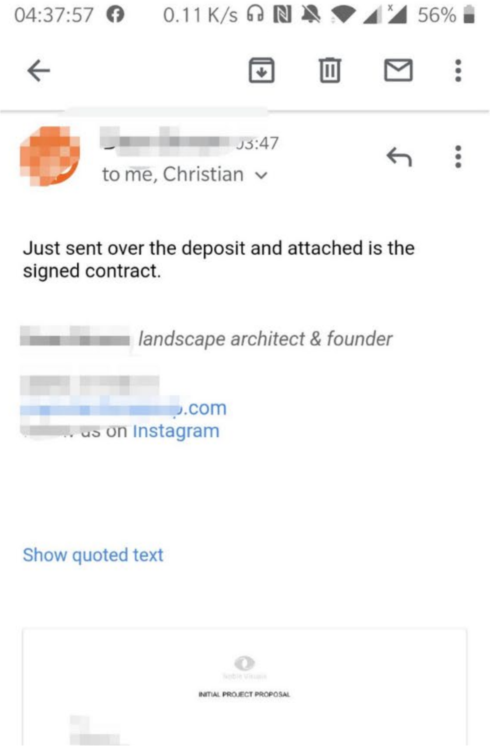
[redacted]



Cancellation: Both parties understand that Client or Designer may terminate the service at any time if, for any reason, the relationship is deemed unsatisfactory by either party. Upon written or verbal cancellation, Client is responsible for payment for all expenses incurred and any work done towards the completion of the project based on the percentage of the project completed that is determined by Designer. Should Client cancel the project following its completion, Client is responsible for full payment as per the agreed upon estimate plus all expenses incurred. In the event of cancellation, Designer retains ownership of all copyrights and original work created.

Acceptance of Terms: Client promises to pay for the services rendered by Designer for the Work as agreed upon. By signing below, Client agrees they have read, understood, and are considered legally bonded to these terms.

Client signature & date: 09/08/2021



[redacted] 3:47

to me, Christian

Just sent over the deposit and attached is the signed contract.

[redacted] landscape architect & founder

[redacted]

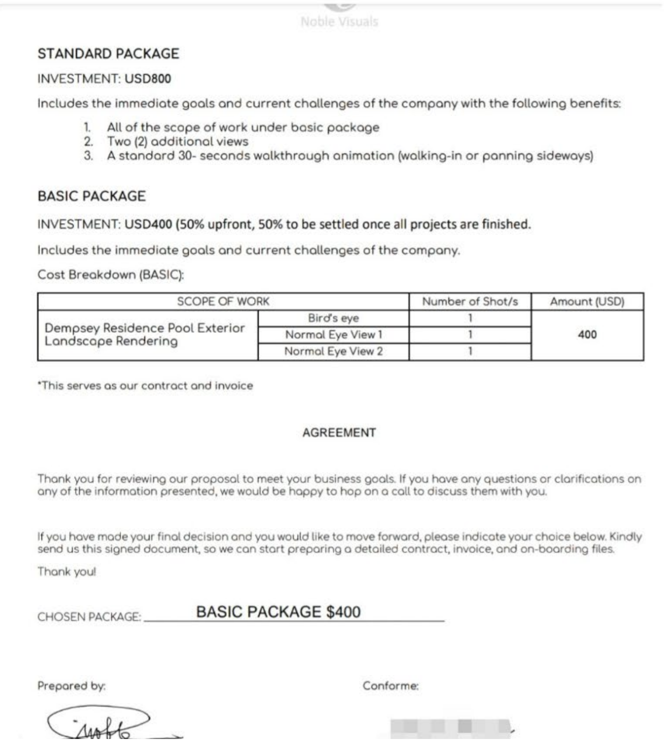
[redacted].com

[redacted] us on Instagram

Show quoted text

Noble Visuals

INITIAL PROJECT PROPOSAL



Noble Visuals

STANDARD PACKAGE

INVESTMENT: **USD800**

Includes the immediate goals and current challenges of the company with the following benefits:

1. All of the scope of work under basic package
2. Two (2) additional views
3. A standard 30- seconds walkthrough animation (walking-in or panning sideways)

BASIC PACKAGE

INVESTMENT: **USD400 (50% upfront, 50% to be settled once all projects are finished.**

Includes the immediate goals and current challenges of the company.

Cost Breakdown (BASIC):

SCOPE OF WORK		Number of Shot/s	Amount (USD)
Dempsey Residence Pool Exterior Landscape Rendering	Bird's eye	1	400
	Normal Eye View 1	1	
	Normal Eye View 2	1	

*This serves as our contract and invoice

AGREEMENT

Thank you for reviewing our proposal to meet your business goals. If you have any questions or clarifications on any of the information presented, we would be happy to hop on a call to discuss them with you.

If you have made your final decision and you would like to move forward, please indicate your choice below. Kindly send us this signed document, so we can start preparing a detailed contract, invoice, and on-boarding files.

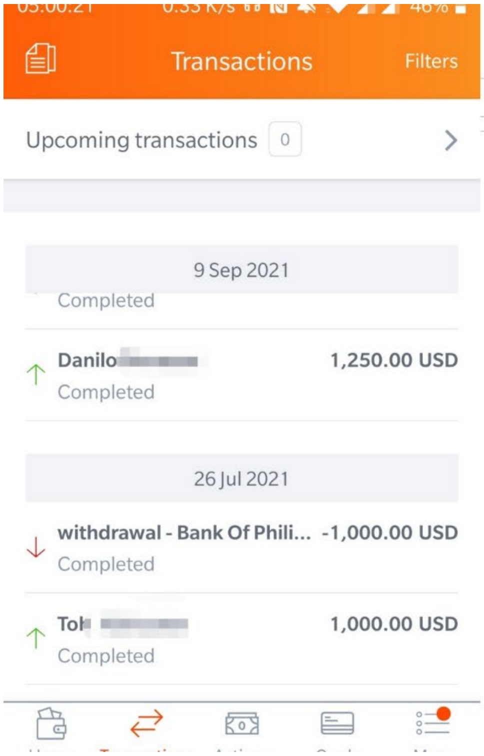
Thank you!

CHOSEN PACKAGE: BASIC PACKAGE $400

Prepared by:

Conforme:

[redacted]



Upcoming transactions 0

9 Sep 2021

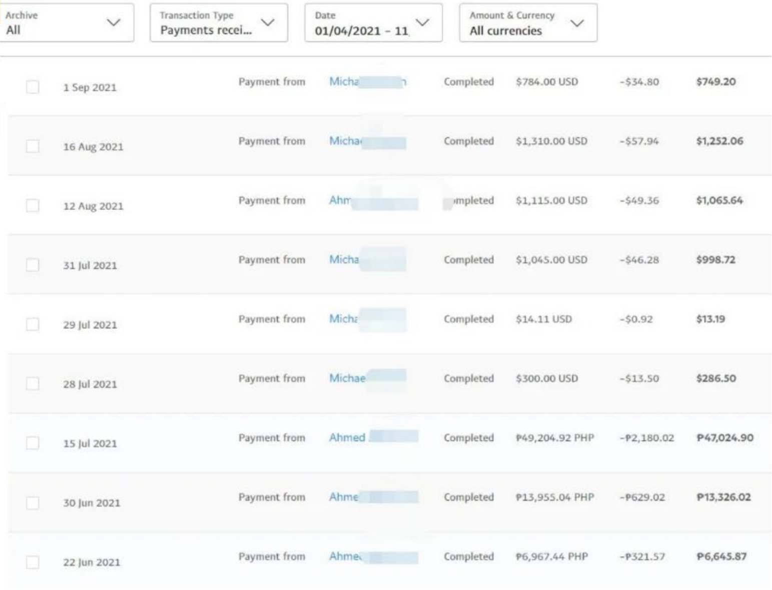
Completed

Danilo [redacted] 1,250.00 USD
Completed

26 Jul 2021

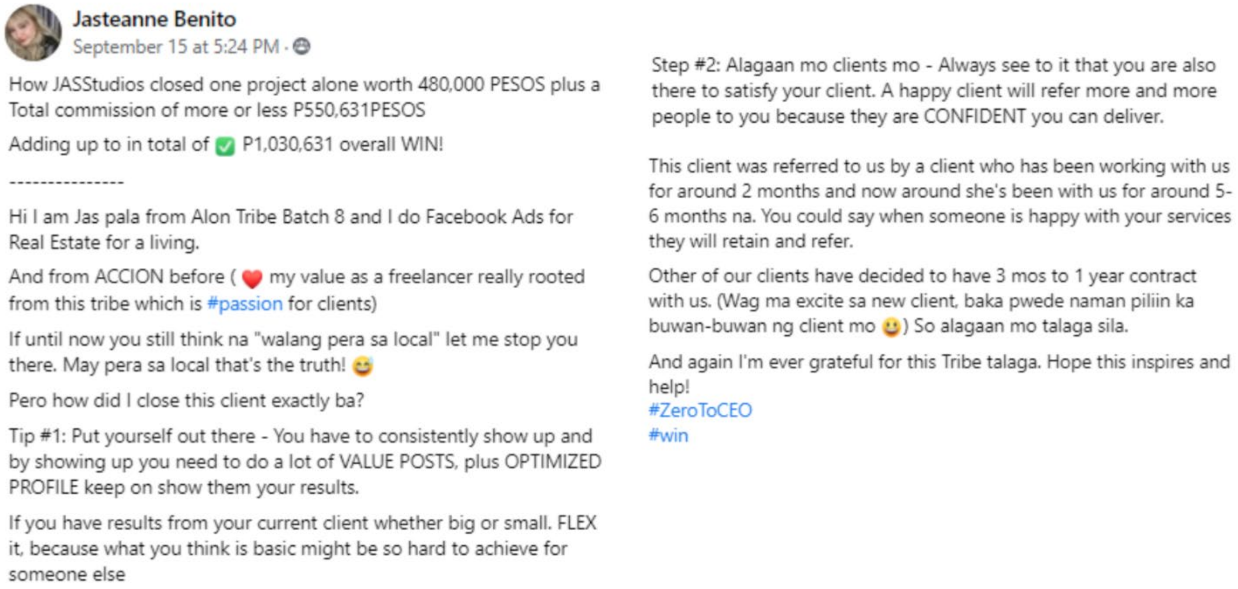
withdrawal - Bank Of Phili... -1,000.00 USD
Completed

Tol [redacted] 1,000.00 USD
Completed



Archive: All
Transaction Type: Payments recei...
Date: 01/04/2021 - 11
Amount & Currency: All currencies

☐	1 Sep 2021	Payment from	Micha [redacted]	Completed	$784.00 USD	-$34.80	**$749.20**
☐	16 Aug 2021	Payment from	Micha [redacted]	Completed	$1,310.00 USD	-$57.94	**$1,252.06**
☐	12 Aug 2021	Payment from	Ahm [redacted]	Completed	$1,115.00 USD	-$49.36	**$1,065.64**
☐	31 Jul 2021	Payment from	Micha [redacted]	Completed	$1,045.00 USD	-$46.28	**$998.72**
☐	29 Jul 2021	Payment from	Micha [redacted]	Completed	$14.11 USD	-$0.92	**$13.19**
☐	28 Jul 2021	Payment from	Michae [redacted]	Completed	$300.00 USD	-$13.50	**$286.50**
☐	15 Jul 2021	Payment from	Ahmed [redacted]	Completed	₱49,204.92 PHP	-₱2,180.02	**₱47,024.90**
☐	30 Jun 2021	Payment from	Ahme [redacted]	Completed	₱13,955.04 PHP	-₱629.02	**₱13,326.02**
☐	22 Jun 2021	Payment from	Ahme [redacted]	Completed	₱6,967.44 PHP	-₱321.57	**₱6,645.87**



Jasteanne Benito
September 15 at 5:24 PM ·

How JASStudios closed one project alone worth 480,000 PESOS plus a Total commission of more or less P550,631PESOS

Adding up to in total of ✅ P1,030,631 overall WIN!

Hi I am Jas pala from Alon Tribe Batch 8 and I do Facebook Ads for Real Estate for a living.

And from ACCION before (❤️ my value as a freelancer really rooted from this tribe which is #passion for clients)

If until now you still think na "walang pera sa local" let me stop you there. May pera sa local that's the truth! 😅

Pero how did I close this client exactly ba?

Tip #1: Put yourself out there - You have to consistently show up and by showing up you need to do a lot of VALUE POSTS, plus OPTIMIZED PROFILE keep on show them your results.

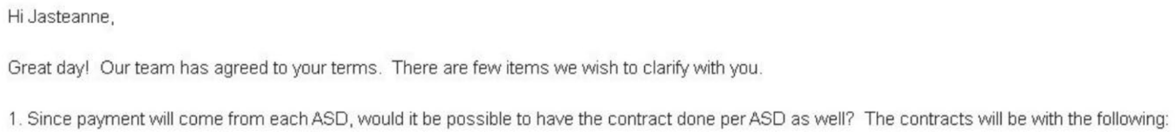
If you have results from your current client whether big or small. FLEX it, because what you think is basic might be so hard to achieve for someone else

Step #2: Alagaan mo clients mo - Always see to it that you are also there to satisfy your client. A happy client will refer more and more people to you because they are CONFIDENT you can deliver.

This client was referred to us by a client who has been working with us for around 2 months and now around she's been with us for around 5-6 months na. You could say when someone is happy with your services they will retain and refer.

Other of our clients have decided to have 3 mos to 1 year contract with us. (Wag ma excite sa new client, baka pwede naman piliin ka buwan-buwan ng client mo 😃) So alagaan mo talaga sila.

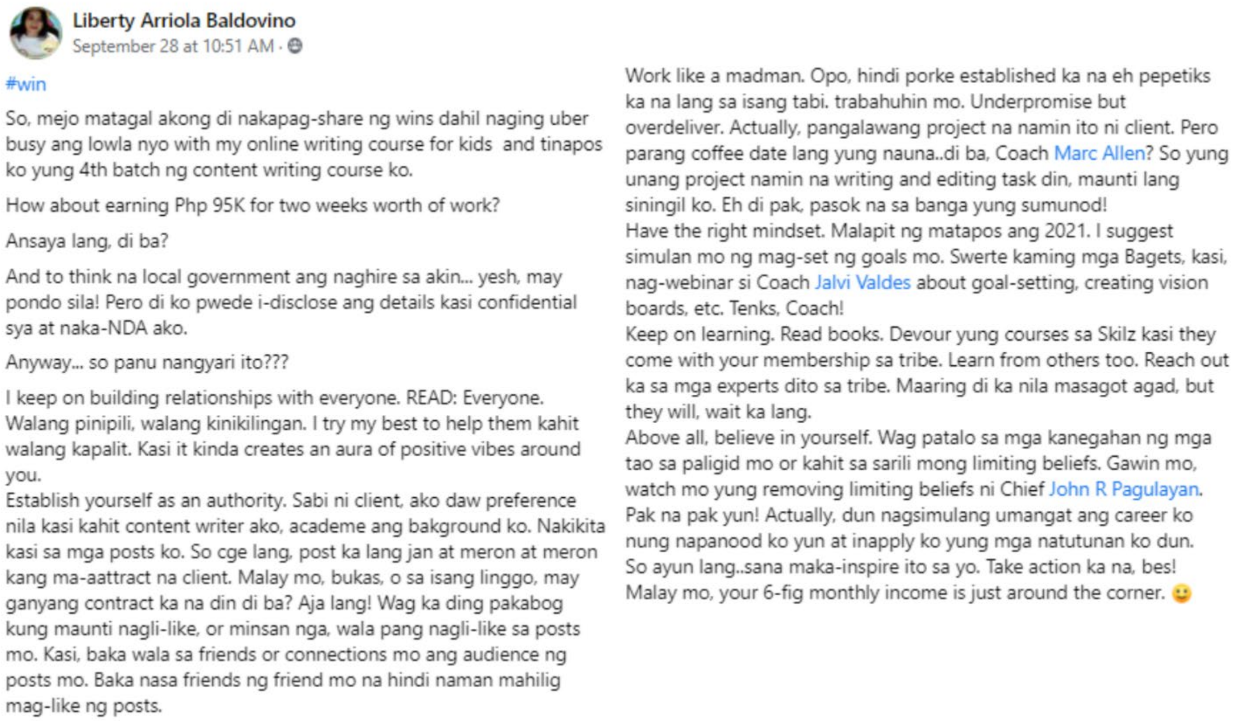
And again I'm ever grateful for this Tribe talaga. Hope this inspires and help!
#ZeroToCEO
#win



Hi Jasteanne,

Great day! Our team has agreed to your terms. There are few items we wish to clarify with you.

1. Since payment will come from each ASD, would it be possible to have the contract done per ASD as well? The contracts will be with the following:



Liberty Arriola Baldovino
September 28 at 10:51 AM · 🌐

#win

So, mejo matagal akong di nakapag-share ng wins dahil naging uber busy ang lowla nyo with my online writing course for kids and tinapos ko yung 4th batch ng content writing course ko.

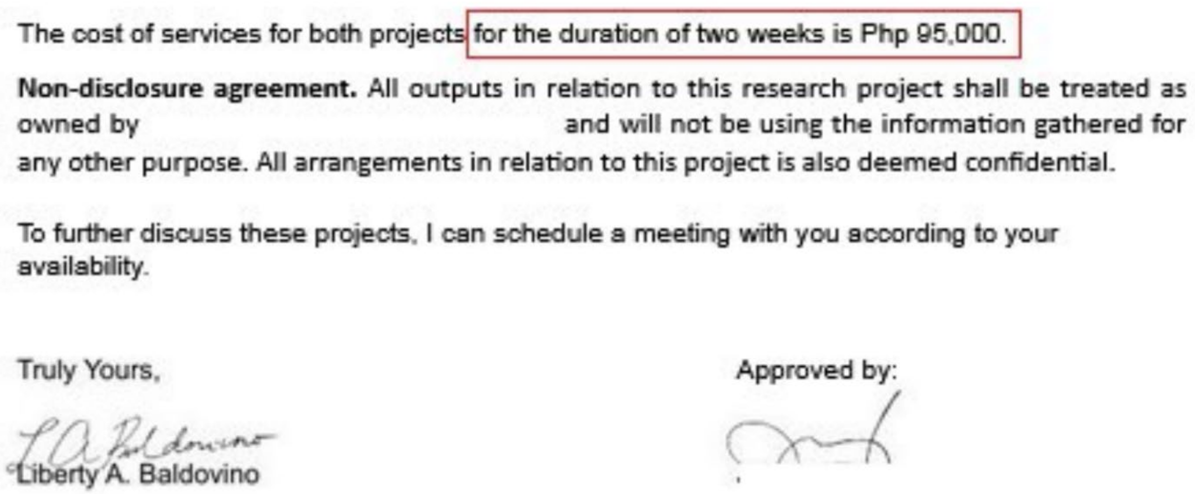
How about earning Php 95K for two weeks worth of work?

Ansaya lang, di ba?

And to think na local government ang naghire sa akin... yesh, may pondo sila! Pero di ko pwede i-disclose ang details kasi confidential sya at naka-NDA ako.

Anyway... so panu nangyari ito???

I keep on building relationships with everyone. READ: Everyone. Walang pinipili, walang kinikilingan. I try my best to help them kahit walang kapalit. Kasi it kinda creates an aura of positive vibes around you.
Establish yourself as an authority. Sabi ni client, ako daw preference nila kasi kahit content writer ako, academe ang bakground ko. Nakikita kasi sa mga posts ko. So cge lang, post ka lang jan at meron at meron kang ma-aattract na client. Malay mo, bukas, o sa isang linggo, may ganyang contract ka na din di ba? Aja lang! Wag ka ding pakabog kung maunti nagli-like, or minsan nga, wala pang nagli-like sa posts mo. Kasi, baka wala sa friends or connections mo ang audience ng posts mo. Baka nasa friends ng friend mo na hindi naman mahilig mag-like ng posts.
Work like a madman. Opo, hindi porke established ka na eh pepetiks ka na lang sa isang tabi. trabahuhin mo. Underpromise but overdeliver. Actually, pangalawang project na namin ito ni client. Pero parang coffee date lang yung nauna..di ba, Coach Marc Allen? So yung unang project namin na writing and editing task din, maunti lang siningil ko. Eh di pak, pasok na sa banga yung sumunod!
Have the right mindset. Malapit ng matapos ang 2021. I suggest simulan mo ng mag-set ng goals mo. Swerte kaming mga Bagets, kasi, nag-webinar si Coach Jalvi Valdes about goal-setting, creating vision boards, etc. Tenks, Coach!
Keep on learning. Read books. Devour yung courses sa Skilz kasi they come with your membership sa tribe. Learn from others too. Reach out ka sa mga experts dito sa tribe. Maaring di ka nila masagot agad, but they will, wait ka lang.
Above all, believe in yourself. Wag patalo sa mga kanegahan ng mga tao sa paligid mo or kahit sa sarili mong limiting beliefs. Gawin mo, watch mo yung removing limiting beliefs ni Chief John R Pagulayan. Pak na pak yun! Actually, dun nagsimulang umangat ang career ko nung napanood ko yun at inapply ko yung mga natutunan ko dun.
So ayun lang..sana maka-inspire ito sa yo. Take action ka na, bes!
Malay mo, your 6-fig monthly income is just around the corner. 🙂



The cost of services for both projects for the duration of two weeks is Php 95,000.

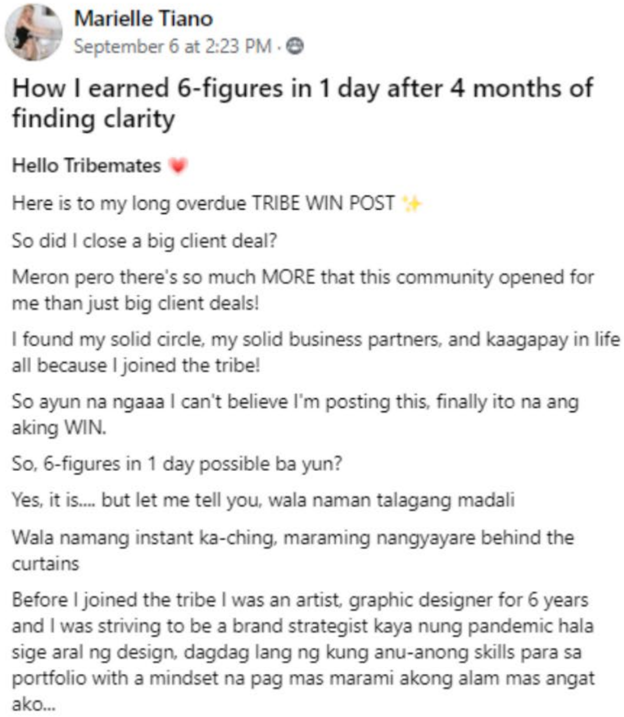
Non-disclosure agreement. All outputs in relation to this research project shall be treated as owned by and will not be using the information gathered for any other purpose. All arrangements in relation to this project is also deemed confidential.

To further discuss these projects, I can schedule a meeting with you according to your availability.

Truly Yours,

L A Baldovino
Liberty A. Baldovino

Approved by:



Marielle Tiano

September 6 at 2:23 PM · 🌐

How I earned 6-figures in 1 day after 4 months of finding clarity

Hello Tribemates 💗

Here is to my long overdue TRIBE WIN POST ✨

So did I close a big client deal?

Meron pero there's so much MORE that this community opened for me than just big client deals!

I found my solid circle, my solid business partners, and kaagapay in life all because I joined the tribe!

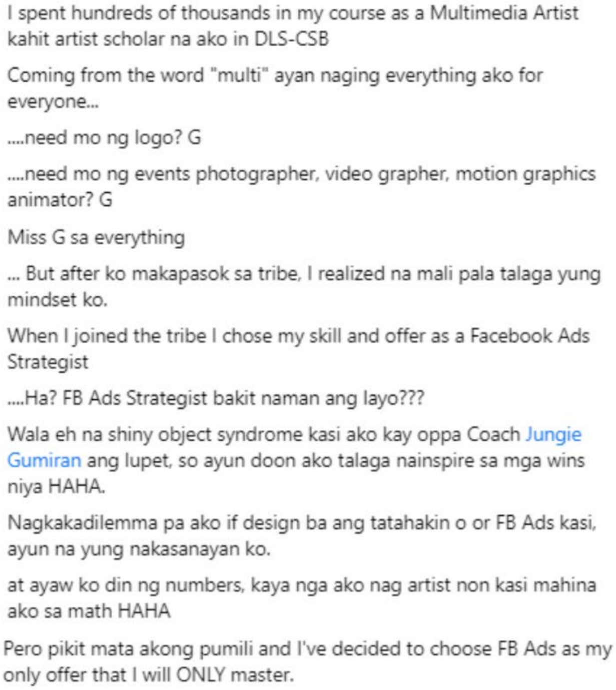
So ayun na ngaaa I can't believe I'm posting this, finally ito na ang aking WIN.

So, 6-figures in 1 day possible ba yun?

Yes, it is.... but let me tell you, wala naman talagang madali

Wala namang instant ka-ching, maraming nangyayare behind the curtains

Before I joined the tribe I was an artist, graphic designer for 6 years and I was striving to be a brand strategist kaya nung pandemic hala sige aral ng design, dagdag lang ng kung anu-anong skills para sa portfolio with a mindset na pag mas marami akong alam mas angat ako...



I spent hundreds of thousands in my course as a Multimedia Artist kahit artist scholar na ako in DLS-CSB

Coming from the word "multi" ayan naging everything ako for everyone...

....need mo ng logo? G

....need mo ng events photographer, video grapher, motion graphics animator? G

Miss G sa everything

... But after ko makapasok sa tribe, I realized na mali pala talaga yung mindset ko.

When I joined the tribe I chose my skill and offer as a Facebook Ads Strategist

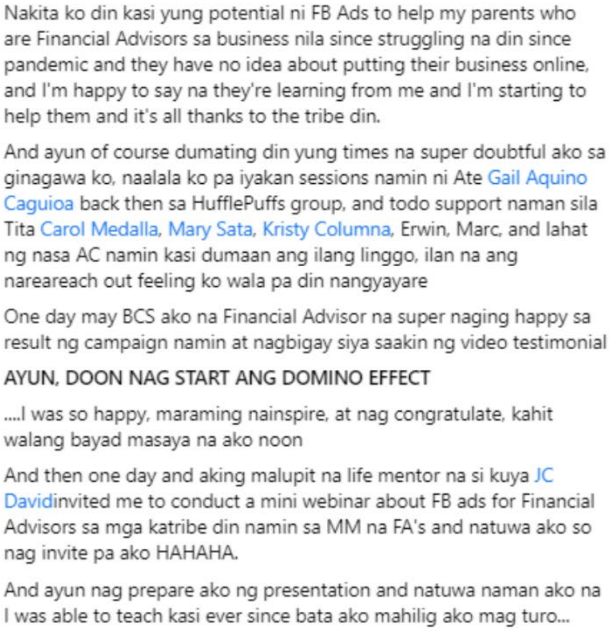
....Ha? FB Ads Strategist bakit naman ang layo???

Wala eh na shiny object syndrome kasi ako kay oppa Coach Jungie Gumiran ang lupet, so ayun doon ako talaga nainspire sa mga wins niya HAHA.

Nagkakadilemma pa ako if design ba ang tatahakin o or FB Ads kasi, ayun na yung nakasanayan ko.

at ayaw ko din ng numbers, kaya nga ako nag artist non kasi mahina ako sa math HAHA

Pero pikit mata akong pumili and I've decided to choose FB Ads as my only offer that I will ONLY master.



Nakita ko din kasi yung potential ni FB Ads to help my parents who are Financial Advisors sa business nila since struggling na din since pandemic and they have no idea about putting their business online, and I'm happy to say na they're learning from me and I'm starting to help them and it's all thanks to the tribe din.

And ayun of course dumating din yung times na super doubtful ako sa ginagawa ko, naalala ko pa iyakan sessions namin ni Ate Gail Aquino Caguioa back then sa HufflePuffs group, and todo support naman sila Tita Carol Medalla, Mary Sata, Kristy Columna, Erwin, Marc, and lahat ng nasa AC namin kasi dumaan ang ilang linggo, ilan na ang nareareach out feeling ko wala pa din nangyayare

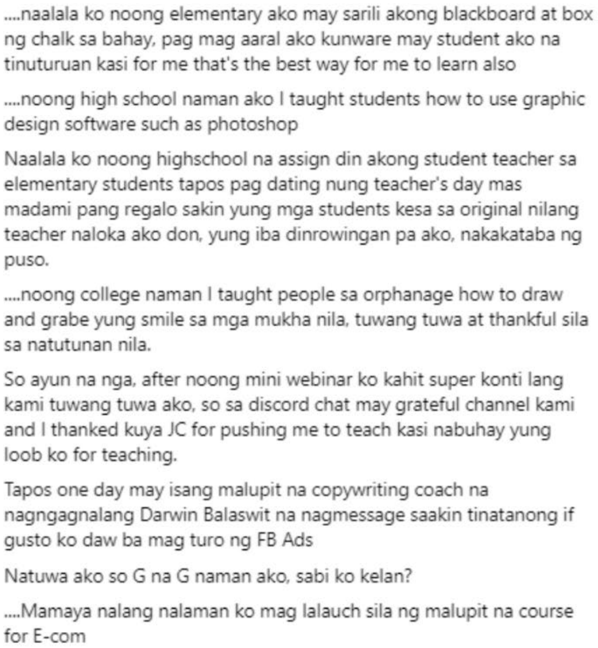
One day may BCS ako na Financial Advisor na super naging happy sa result ng campaign namin at nagbigay siya saakin ng video testimonial

AYUN, DOON NAG START ANG DOMINO EFFECT

....I was so happy, maraming nainspire, at nag congratulate, kahit walang bayad masaya na ako noon

And then one day and aking malupit na life mentor na si kuya JC Davidinvited me to conduct a mini webinar about FB ads for Financial Advisors sa mga katribe din namin sa MM na FA's and natuwa ako so nag invite pa ako HAHAHA.

And ayun nag prepare ako ng presentation and natuwa naman ako na I was able to teach kasi ever since bata ako mahilig ako mag turo...



....naalala ko noong elementary ako may sarili akong blackboard at box ng chalk sa bahay, pag mag aaral ako kunware may student ako na tinuturuan kasi for me that's the best way for me to learn also

....noong high school naman ako I taught students how to use graphic design software such as photoshop

Naalala ko noong highschool na assign din akong student teacher sa elementary students tapos pag dating nung teacher's day mas madami pang regalo sakin yung mga students kesa sa original nilang teacher naloka ako don, yung iba dinrowingan pa ako, nakakataba ng puso.

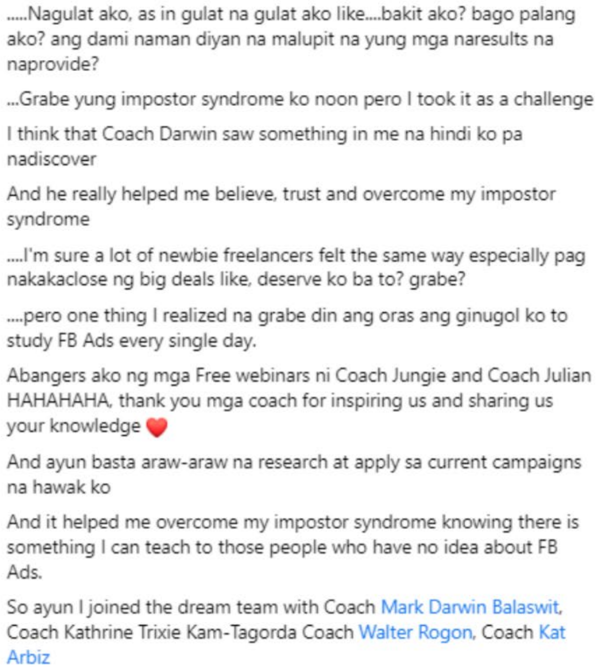
....noong college naman I taught people sa orphanage how to draw and grabe yung smile sa mga mukha nila, tuwang tuwa at thankful sila sa natutunan nila.

So ayun na nga, after noong mini webinar ko kahit super konti lang kami tuwang tuwa ako, so sa discord chat may grateful channel kami and I thanked kuya JC for pushing me to teach kasi nabuhay yung loob ko for teaching.

Tapos one day may isang malupit na copywriting coach na nagngagnalang Darwin Balaswit na nagmessage saakin tinatanong if gusto ko daw ba mag turo ng FB Ads

Natuwa ako so G na G naman ako, sabi ko kelan?

....Mamaya nalang nalaman ko mag lalauch sila ng malupit na course for E-com



.....Nagulat ako, as in gulat na gulat ako like....bakit ako? bago palang ako? ang dami naman diyan na malupit na yung mga naresults na naprovide?

...Grabe yung impostor syndrome ko noon pero I took it as a challenge

I think that Coach Darwin saw something in me na hindi ko pa nadiscover

And he really helped me believe, trust and overcome my impostor syndrome

....I'm sure a lot of newbie freelancers felt the same way especially pag nakakaclose ng big deals like, deserve ko ba to? grabe?

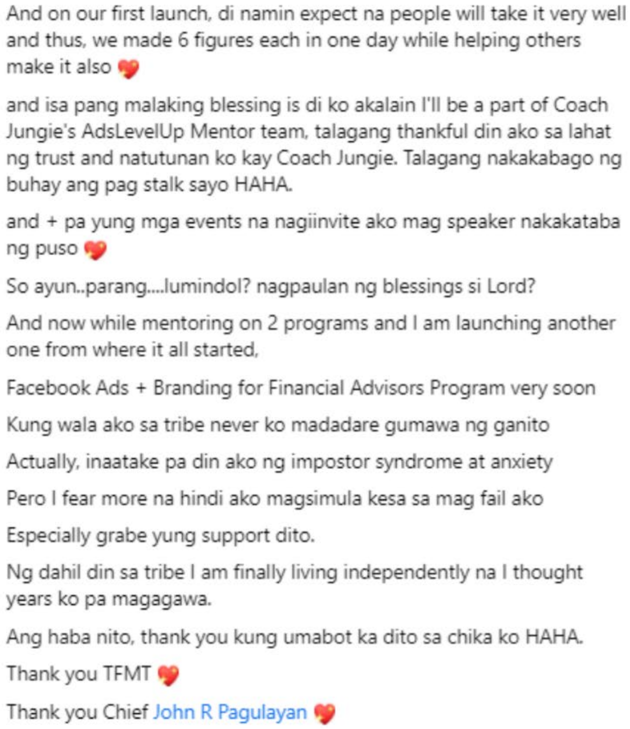
....pero one thing I realized na grabe din ang oras ang ginugol ko to study FB Ads every single day.

Abangers ako ng mga Free webinars ni Coach Jungie and Coach Julian HAHAHAHA, thank you mga coach for inspiring us and sharing us your knowledge ❤️

And ayun basta araw-araw na research at apply sa current campaigns na hawak ko

And it helped me overcome my impostor syndrome knowing there is something I can teach to those people who have no idea about FB Ads.

So ayun I joined the dream team with Coach Mark Darwin Balaswit, Coach Kathrine Trixie Kam-Tagorda Coach Walter Rogon, Coach Kat Arbiz



And on our first launch, di namin expect na people will take it very well and thus, we made 6 figures each in one day while helping others make it also 💖

and isa pang malaking blessing is di ko akalain I'll be a part of Coach Jungie's AdsLevelUp Mentor team, talagang thankful din ako sa lahat ng trust and natutunan ko kay Coach Jungie. Talagang nakakabago ng buhay ang pag stalk sayo HAHA.

and + pa yung mga events na nagiinvite ako mag speaker nakakataba ng puso 💖

So ayun..parang....lumindol? nagpaulan ng blessings si Lord?

And now while mentoring on 2 programs and I am launching another one from where it all started,

Facebook Ads + Branding for Financial Advisors Program very soon

Kung wala ako sa tribe never ko madadare gumawa ng ganito

Actually, inaatake pa din ako ng impostor syndrome at anxiety

Pero I fear more na hindi ako magsimula kesa sa mag fail ako

Especially grabe yung support dito.

Ng dahil din sa tribe I am finally living independently na I thought years ko pa magagawa.

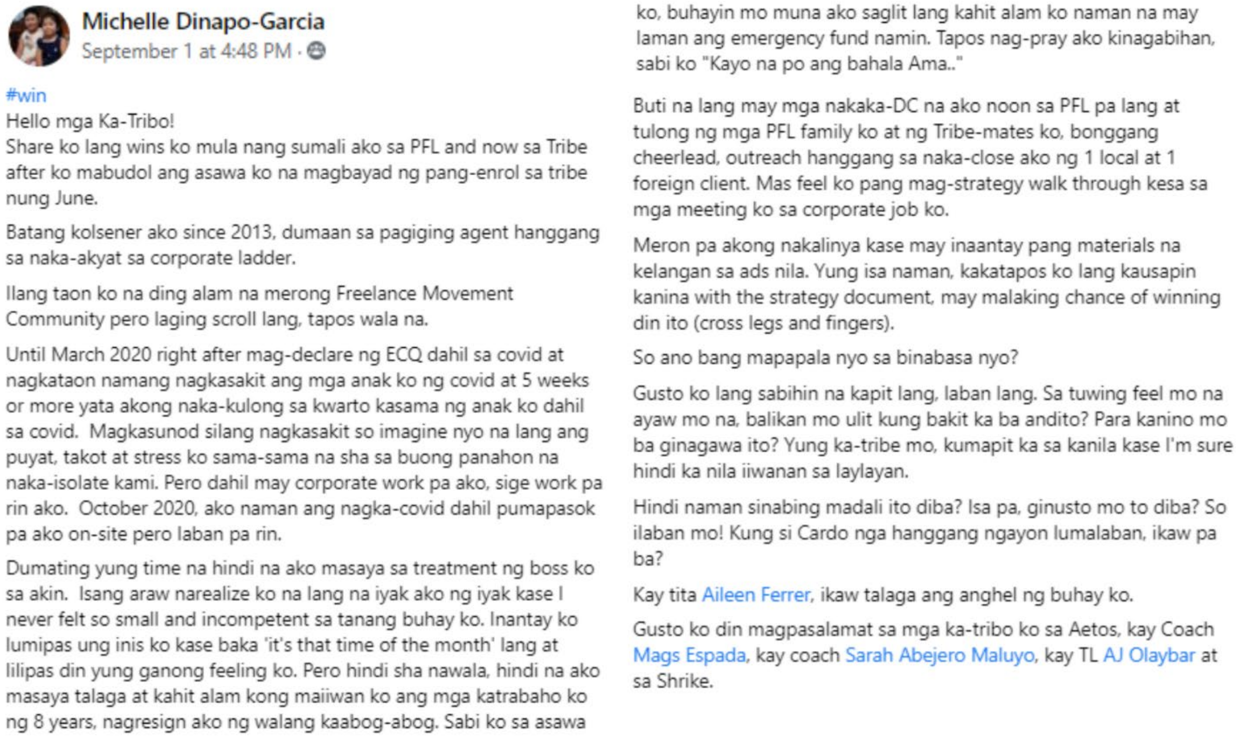
Ang haba nito, thank you kung umabot ka dito sa chika ko HAHA.

Thank you TFMT 💖

Thank you Chief John R Pagulayan 💖

IDEATION DAY!
FB Ads
Copywriting
Branding
Ecommerce
Website

Jungie
Natalie
Marielle
Genesis
adslevelup
MENTOR



Michelle Dinapo-Garcia
September 1 at 4:48 PM ·

#win
Hello mga Ka-Tribo!
Share ko lang wins ko mula nang sumali ako sa PFL and now sa Tribe after ko mabudol ang asawa ko na magbayad ng pang-enrol sa tribe nung June.

Batang kolsener ako since 2013, dumaan sa pagiging agent hanggang sa naka-akyat sa corporate ladder.

Ilang taon ko na ding alam na merong Freelance Movement Community pero laging scroll lang, tapos wala na.

Until March 2020 right after mag-declare ng ECQ dahil sa covid at nagkataon namang nagkasakit ang mga anak ko ng covid at 5 weeks or more yata akong naka-kulong sa kwarto kasama ng anak ko dahil sa covid. Magkasunod silang nagkasakit so imagine nyo na lang ang puyat, takot at stress ko sama-sama na sha sa buong panahon na naka-isolate kami. Pero dahil may corporate work pa ako, sige work pa rin ako. October 2020, ako naman ang nagka-covid dahil pumapasok pa ako on-site pero laban pa rin.

Dumating yung time na hindi na ako masaya sa treatment ng boss ko sa akin. Isang araw narealize ko na lang na iyak ako ng iyak kase I never felt so small and incompetent sa tanang buhay ko. Inantay ko lumipas ung inis ko kase baka 'it's that time of the month' lang at lilipas din yung ganong feeling ko. Pero hindi sha nawala, hindi na ako masaya talaga at kahit alam kong maiiwan ko ang mga katrabaho ko ng 8 years, nagresign ako ng walang kaabog-abog. Sabi ko sa asawa ko, buhayin mo muna ako saglit lang kahit alam ko naman na may laman ang emergency fund namin. Tapos nag-pray ako kinagabihan, sabi ko "Kayo na po ang bahala Ama.."

Buti na lang may mga nakaka-DC na ako noon sa PFL pa lang at tulong ng mga PFL family ko at ng Tribe-mates ko, bonggang cheerlead, outreach hanggang sa naka-close ako ng 1 local at 1 foreign client. Mas feel ko pang mag-strategy walk through kesa sa mga meeting ko sa corporate job ko.

Meron pa akong nakalinya kase may inaantay pang materials na kelangan sa ads nila. Yung isa naman, kakatapos ko lang kausapin kanina with the strategy document, may malaking chance of winning din ito (cross legs and fingers).

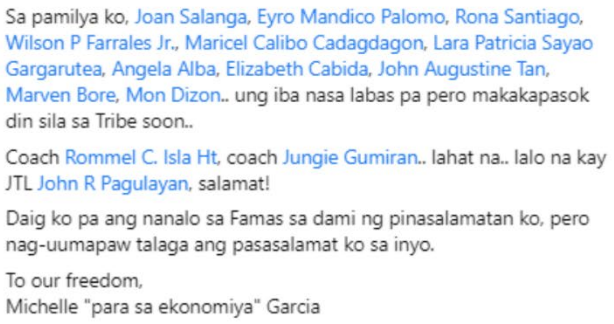
So ano bang mapapala nyo sa binabasa nyo?

Gusto ko lang sabihin na kapit lang, laban lang. Sa tuwing feel mo na ayaw mo na, balikan mo ulit kung bakit ka ba andito? Para kanino mo ba ginagawa ito? Yung ka-tribe mo, kumapit ka sa kanila kase I'm sure hindi ka nila iiwanan sa laylayan.

Hindi naman sinabing madali ito diba? Isa pa, ginusto mo to diba? So ilaban mo! Kung si Cardo nga hanggang ngayon lumalaban, ikaw pa ba?

Kay tita Aileen Ferrer, ikaw talaga ang anghel ng buhay ko.

Gusto ko din magpasalamat sa mga ka-tribo ko sa Aetos, kay Coach Mags Espada, kay coach Sarah Abejero Maluyo, kay TL AJ Olaybar at sa Shrike.

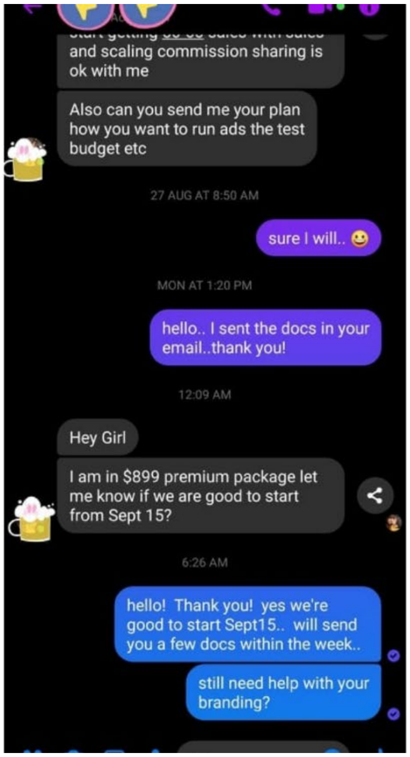


Sa pamilya ko, Joan Salanga, Eyro Mandico Palomo, Rona Santiago, Wilson P Farrales Jr., Maricel Calibo Cadagdagon, Lara Patricia Sayao Gargarutea, Angela Alba, Elizabeth Cabida, John Augustine Tan, Marven Bore, Mon Dizon.. ung iba nasa labas pa pero makakapasok din sila sa Tribe soon..

Coach Rommel C. Isla Ht, coach Jungie Gumiran.. lahat na.. lalo na kay JTL John R Pagulayan, salamat!

Daig ko pa ang nanalo sa Famas sa dami ng pinasalamatan ko, pero nag-uumapaw talaga ang pasasalamat ko sa inyo.

To our freedom,
Michelle "para sa ekonomiya" Garcia



and scaling commission sharing is ok with me

Also can you send me your plan how you want to run ads the test budget etc

27 AUG AT 8:50 AM

sure I will.. 😀

MON AT 1:20 PM

hello.. I sent the docs in your email..thank you!

12:09 AM

Hey Girl

I am in $899 premium package let me know if we are good to start from Sept 15?

6:26 AM

hello! Thank you! yes we're good to start Sept15.. will send you a few docs within the week..

still need help with your branding?

Nikko Ruiz
September 23 at 2:30 AM ·

"Boy meron akong kwento! YAAAAAN!"

Sorry na, CongTV fan e. Hahaha.

So eto na nga, after 1 year and 4 months sa tribe... finally makakapagkwento na ako ng WINS!

Hi mga dudes and dudettes! Nikko po from Batch 8 **Winning Tribe**.

And here's my story of how I became a 6-digit earner in just 2 days!

(*Mahaba po talaga ito kaya pagpasensyahan niyo na. Hihi*)

Remember yung Stage 0 Lesson na "What To Focus On And What To Ignore"? Especially yung 4S ni Coach Allen?

Well, I might be the perfect example why we should NEVER SKIP that step.

Kaya kung ikaw ay nasa Stage 0 palang... then this is definitely for you!

Back in Mid 2019 to 2020, I was a struggling full-time Financial Advisor looking for new ways to earn. Super broke ko nun, even pambili ng 1 pc. Chickenjoy eh labag pa sa kalooban ko (kahit sarap na sarap naman. Hahaha). Ironic no? FA pero walang pera.

That's when I started to peek into the world of freelancing. Then in May 2020, I came across sa video ni JTL sa Youtube while searching for freelancing tips.

Then ayun na, diretso landing page then pinanuod yung mga videos and next thing I know, nasa checkout page na ko. I only had like 6k left nun so inutang ko pa yung kulang. Hahaha.

So I got to access the modules na. Siyempre, grabe ang hype at ang taas ng morale after mo mapanuod lalo yung sa Stage 0.

Then napanuod ko na yung "*What To Focus On And What To Ignore*" ni Coach Allen. Everyone can relate to it, we can't deny that.

Pero ewan ko ba bakit di siya naintindihan agad at isinapuso (lalim potek).

1ST STAGE: SURVIVAL

Just like most beginners, I also got totally confused. Wala akong maisip na skill and market. It took me 3 months to realize na...

"langya, kelangan ko na talaga pumili ng skill at maket"

At bilang fan ako ni Papa John, I tried email copywriting for ecom.

Surprisingly, nagustuhan ko siya. So sabi ko sa sarili ko, eto na talaga skill ko.

After everything's set, I started reaching out na. Nasimulan ko na din malagyan yung CCPP tracker.

Yes, I was following yung mga teachings sa pag outreach and prospecting, but I never got results. I barely got any DC during that time.

Does it mean CCPP isn't for everyone? Heck NO!

Simple lang, inconsistent ako.

Di ko siya nagagawa, wait... scrap that.

Di ko siya GINAGAWA everyday. Naiinis na nga sila Airo nun kasi same sh*t ang challenges ko every AC.

Hence, nagpatuloy ang struggle ko to survive.

Remember dun sa lesson, Coach Allen said na when you're on Stage 1,

"You're paying the bills, getting food on the table, and you're trying hard to take care of yourself."

But again, di ko pinansin yun. I was thinking WAAAY ahead of myself kaya swak na swak yung sinabi niyang...

"we have a tendency to do get blinded by new opportunities and do things that are meant for stage 3 and stage 4 people."

Here's how:

When I was trying to land a client as a copywriter, nasilaw ako sa isang opportunity on local ecom.

Kasi nga I was struggling and I thought, yun na ang magiging sagot sa problema ko.

Basically, I built my own shops on Lazada. I invested the little money left with me.

Not that local ecom doesn't work but ang problema, I'm a one man team. I was alone doing the ad creatives, copies, product descriptions, optimizing the stores, sourcing products, etc...

I spent at least 16 hours a day trying to make it work. But you can only do so much.

Ang ending... lugi. But this time, masakit kasi malaking lugi siya.

Naturally, I got frustrated and ang baba ng morale.

I even tried to seek professional help from a Pscyhologist/Friend just to get my head straight.

Dumating sa point na ayoko na buksan yung Kajabi, umalis ako sa AC, and muted TFMT FB notifs.

Luckily, nakita ko agad sitwasyon ko na walang magandang nagyayari at lalong walang magandang mangyayari kaya nahimasmasan din agad ako.

So I went back to the thing I'm good at -- copywriting. But this time, it's different.

I invested in a copywriting mentorship program that's worth $1,750.

Baliw din eh no? Struggling na nga tapos nakuha pang mag-invest. Lol.

But it's not about the money. You see, investing in myself puts a huge responsibility na...

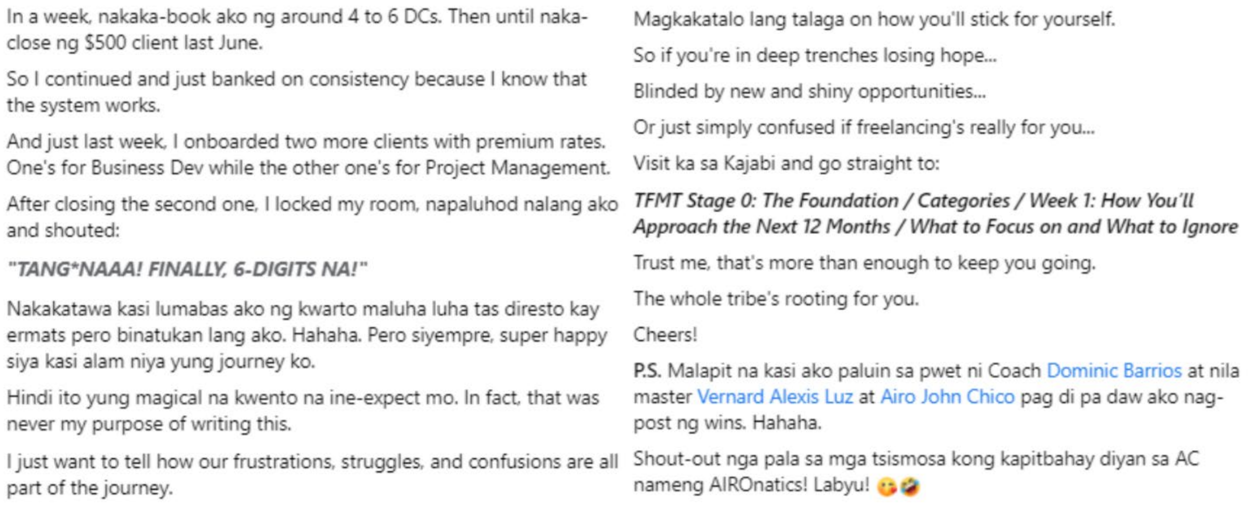
Para mabawi ko yun, I have to work my ass off. My mindset was *"pag nag-relax, nganga!"*

And that's when I realize why I should be consistent to survive.

No excuses. Everyday, connect and outreach. Mapa-freelancing sites man yan or facebook groups.

I also asked Airo para bumalik sa AC.

Nagkaron ng traction hanggang sa na-master ko na ang pag-connect at DC.



In a week, nakaka-book ako ng around 4 to 6 DCs. Then until naka-close ng $500 client last June.

So I continued and just banked on consistency because I know that the system works.

And just last week, I onboarded two more clients with premium rates. One's for Business Dev while the other one's for Project Management.

After closing the second one, I locked my room, napaluhod nalang ako and shouted:

"TANG*NAAA! FINALLY, 6-DIGITS NA!"

Nakakatawa kasi lumabas ako ng kwarto maluha luha tas diresto kay ermats pero binatukan lang ako. Hahaha. Pero siyempre, super happy siya kasi alam niya yung journey ko.

Hindi ito yung magical na kwento na ine-expect mo. In fact, that was never my purpose of writing this.

I just want to tell how our frustrations, struggles, and confusions are all part of the journey.

Magkakatalo lang talaga on how you'll stick for yourself.

So if you're in deep trenches losing hope...

Blinded by new and shiny opportunities...

Or just simply confused if freelancing's really for you...

Visit ka sa Kajabi and go straight to:

TFMT Stage 0: The Foundation / Categories / Week 1: How You'll Approach the Next 12 Months / What to Focus on and What to Ignore

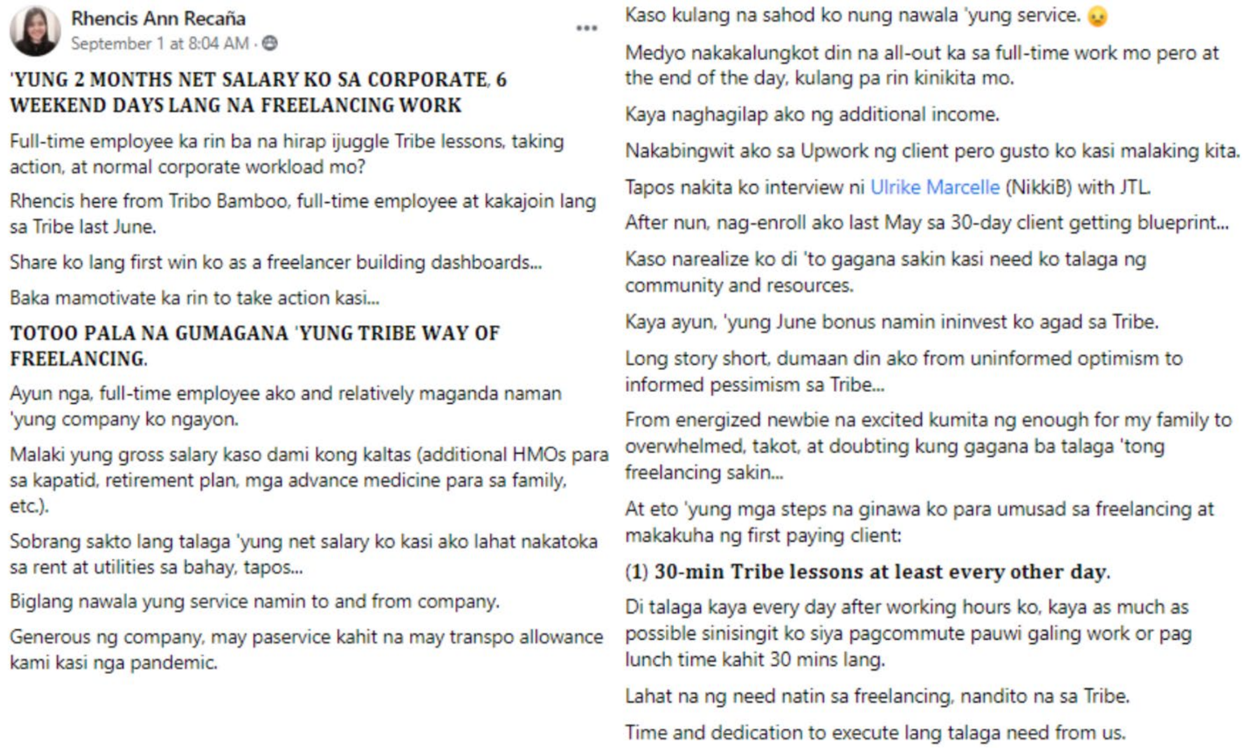
Trust me, that's more than enough to keep you going.

The whole tribe's rooting for you.

Cheers!

P.S. Malapit na kasi ako paluin sa pwet ni Coach Dominic Barrios at nila master Vernard Alexis Luz at Airo John Chico pag di pa daw ako nag-post ng wins. Hahaha.

Shout-out nga pala sa mga tsismosa kong kapitbahay diyan sa AC nameng AIROnatics! Labyu! 😘🤣



Rhencis Ann Recaña
September 1 at 8:04 AM ·

'YUNG 2 MONTHS NET SALARY KO SA CORPORATE, 6 WEEKEND DAYS LANG NA FREELANCING WORK

Full-time employee ka rin ba na hirap ijuggle Tribe lessons, taking action, at normal corporate workload mo?

Rhencis here from Tribo Bamboo, full-time employee at kakajoin lang sa Tribe last June.

Share ko lang first win ko as a freelancer building dashboards...

Baka mamotivate ka rin to take action kasi...

TOTOO PALA NA GUMAGANA 'YUNG TRIBE WAY OF FREELANCING.

Ayun nga, full-time employee ako and relatively maganda naman 'yung company ko ngayon.

Malaki yung gross salary kaso dami kong kaltas (additional HMOs para sa kapatid, retirement plan, mga advance medicine para sa family, etc.).

Sobrang sakto lang talaga 'yung net salary ko kasi ako lahat nakatoka sa rent at utilities sa bahay, tapos...

Biglang nawala yung service namin to and from company.

Generous ng company, may paservice kahit na may transpo allowance kami kasi nga pandemic.

Kaso kulang na sahod ko nung nawala 'yung service. 😦

Medyo nakakalungkot din na all-out ka sa full-time work mo pero at the end of the day, kulang pa rin kinikita mo.

Kaya naghagilap ako ng additional income.

Nakabingwit ako sa Upwork ng client pero gusto ko kasi malaking kita.

Tapos nakita ko interview ni Ulrike Marcelle (NikkiB) with JTL.

After nun, nag-enroll ako last May sa 30-day client getting blueprint...

Kaso narealize ko di 'to gagana sakin kasi need ko talaga ng community and resources.

Kaya ayun, 'yung June bonus namin ininvest ko agad sa Tribe.

Long story short, dumaan din ako from uninformed optimism to informed pessimism sa Tribe...

From energized newbie na excited kumita ng enough for my family to overwhelmed, takot, at doubting kung gagana ba talaga 'tong freelancing sakin...

At eto 'yung mga steps na ginawa ko para umusad sa freelancing at makakuha ng first paying client:

(1) 30-min Tribe lessons at least every other day.

Di talaga kaya every day after working hours ko, kaya as much as possible sinisingit ko siya pagcommute pauwi galing work or pag lunch time kahit 30 mins lang.

Lahat na ng need natin sa freelancing, nandito na sa Tribe.

Time and dedication to execute lang talaga need from us.

(2) Ask for help.

Pressured na ako nung mag-one month na ako sa Tribe last July 11, kasi goal ko maka-ROI in one month sana.

So ginawa ko, nagpromote ako ng offer ko sa AC at binigyan naman ako ng chance to BCS ni Dani (Thank you, Dani!)

Dahil dun sa BCS, naging confident ako na makakadeliver ako sa client at nadagdagan portfolio ko.

(3) Optimize your profile agad and value comment and cheerlead in your market's groups daily.

Nung una hesitant pa ako to optimize kasi nga may full-time work. Kaya mag-one month na ako sa Tribe nun wala man lang DCs.

So ginawa ko binasa ko muna contract ko sa full-time work ko kung may malalabag ba ako.

E sabi lang naman not allowed to take any employment that will affect your performance in a bad way...

Sa totoo lang 'yung Tribe mas nakatulong po sakin na mas maging efficient sa full-time work.

Pero since need pa rin discreet, sa Linkedin and Upwork pa lang ako nagooptimize, hindi pa masyado sa Facebook.

Sa Upwork ko nakuha 'yung first client ko. Ininvite niya ako to apply.

Sabi ko pa nga sa kanya $250-$1,000 rate ko per dashboard kasi di pa ako marunong magpresyo.

Balak ko sana $500 lang icharge since di naman super hirap 'yung project, pero si client na mismo nagpresyo na $1,000 for one dashboard.

Syempre, may doubts nung una si client, tinry ko lang talaga to come from a place of help.

Ang saya kasi 4-6 full weekend days lang siya na project equivalent na to 2 months or around 40 working days na net salary ko where I work 9 hrs (or more) every weekday.

(4) Attend ACs.

'Yung market and how I can attract clients nakuha ko lahat sa ACs namin bukod sa Kajabi lessons.

Sinuggest ni Coach Shelley to explore SaaS market since mukhang need nila ng dashboard (which is 'yung skill na currently alam ko and gusto ko ioffer).

Inemphasize din ni Coach Jeff and TL Joj na wag muna magquit sa corporate job kung di pa kumikita sa freelancing unless may emergency fund/ cash runway ka na malaki to support you for couple of months.

And syempre super helpful 'yung inspiring kong mga AC-mates sa Bamboo Sais na generous magshare ng wins and relatable struggles.

Lastly...

(5) Find a Tribe partner.

Mas namomotivate kasi talaga ako kapag may kasama akong mag-aral.

So ginawa ko binudol ko 'yung boyfriend ko to join Tribe kahit na 24/7 on call siya sa work kasi nga logistics. (sorry na Jacob hehe)

Gumagana naman kasi mostly Tribe lessons, people, and stories usapan namin, mas nakakaexcite mag-aral.

Siya rin naghelp sakin to decide on market since palipat-lipat ako nung una.

Same pala kami ng market - SaaS, copywriting offer niya.

If may copywriting project kayo for him message nyo lang si Jacob. 😀

Ayun lang naman. Hopefully magtuloy-tuloy 'yung wins.

Actually, di ko 'to win eh, win ito ng Tribe.

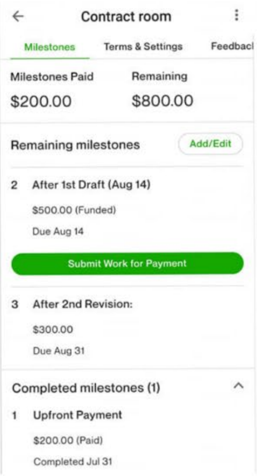
Kasi all alone di ko magagawa 'to.

Gumagana talaga Tribe way of freelancing, kailangan lang natin maglaan ng time to execute the lessons.

And syempre need natin ng ability to spot opportunities sabi nga ni Chief John.

Kung new Tribe member ka rin na may full-time work, comment down mga struggles mo dito.

For sure marami tayong mga tribemates na nakalaya na from corporate world na willing magshare ng tips and tricks pano ijuggle ang full-time work at freelancing business. 😀



Milestones Paid $200.00

Remaining $800.00

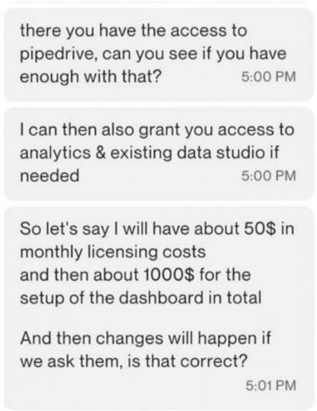
Remaining milestones

2 After 1st Draft (Aug 14)
$500.00 (Funded)
Due Aug 14

3 After 2nd Revision:
$300.00
Due Aug 31

Completed milestones (1)

1 Upfront Payment
$200.00 (Paid)
Completed Jul 31

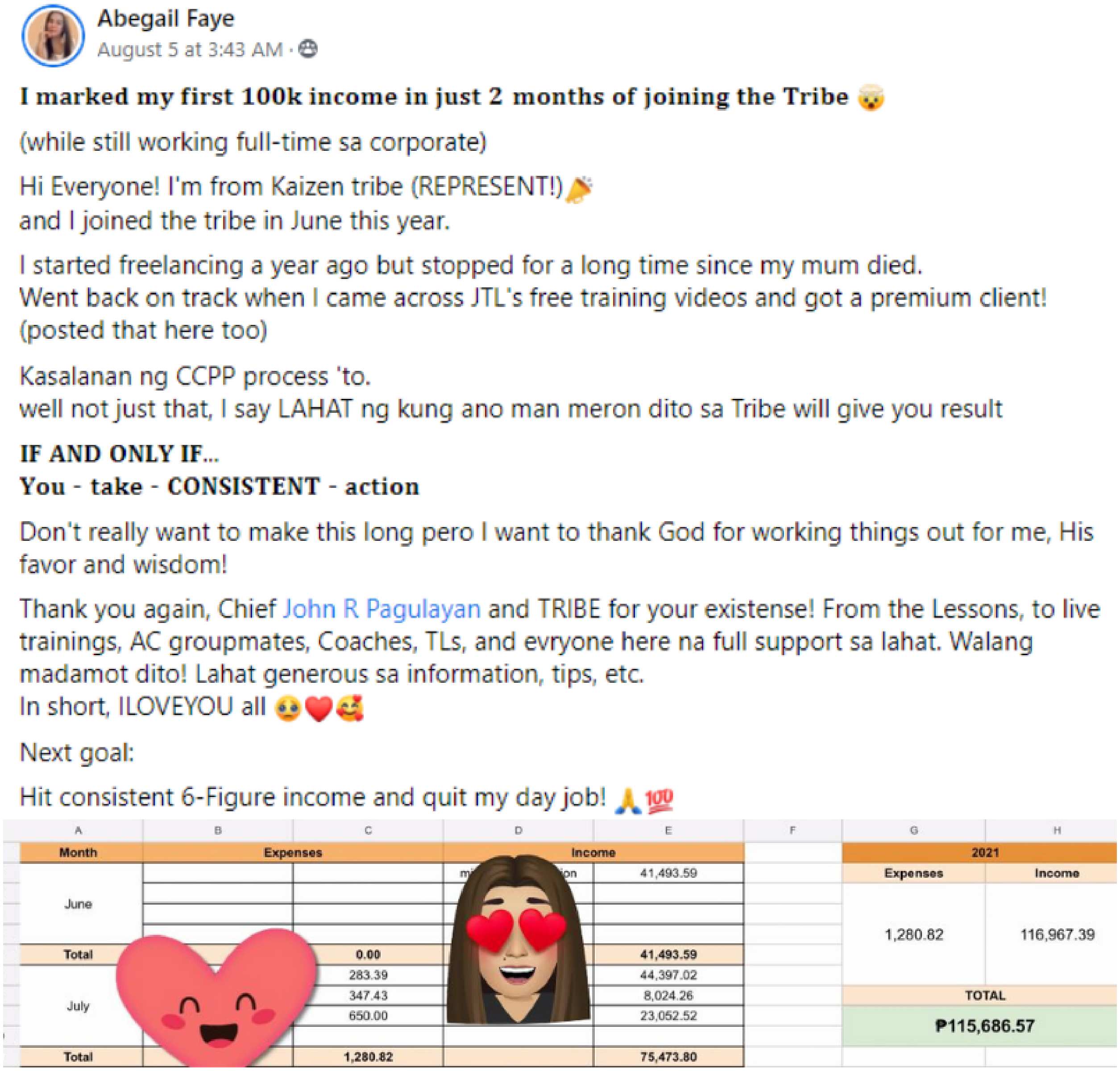


there you have the access to pipedrive, can you see if you have enough with that? 5:00 PM

I can then also grant you access to analytics & existing data studio if needed 5:00 PM

So let's say I will have about 50$ in monthly licensing costs
and then about 1000$ for the setup of the dashboard in total

And then changes will happen if we ask them, is that correct?
5:01 PM



Abegail Faye

August 5 at 3:43 AM ·

I marked my first 100k income in just 2 months of joining the Tribe 🤯

(while still working full-time sa corporate)

Hi Everyone! I'm from Kaizen tribe (REPRESENT!)🎉
and I joined the tribe in June this year.

I started freelancing a year ago but stopped for a long time since my mum died.
Went back on track when I came across JTL's free training videos and got a premium client!
(posted that here too)

Kasalanan ng CCPP process 'to.
well not just that, I say LAHAT ng kung ano man meron dito sa Tribe will give you result

IF AND ONLY IF...
You - take - CONSISTENT - action

Don't really want to make this long pero I want to thank God for working things out for me, His favor and wisdom!

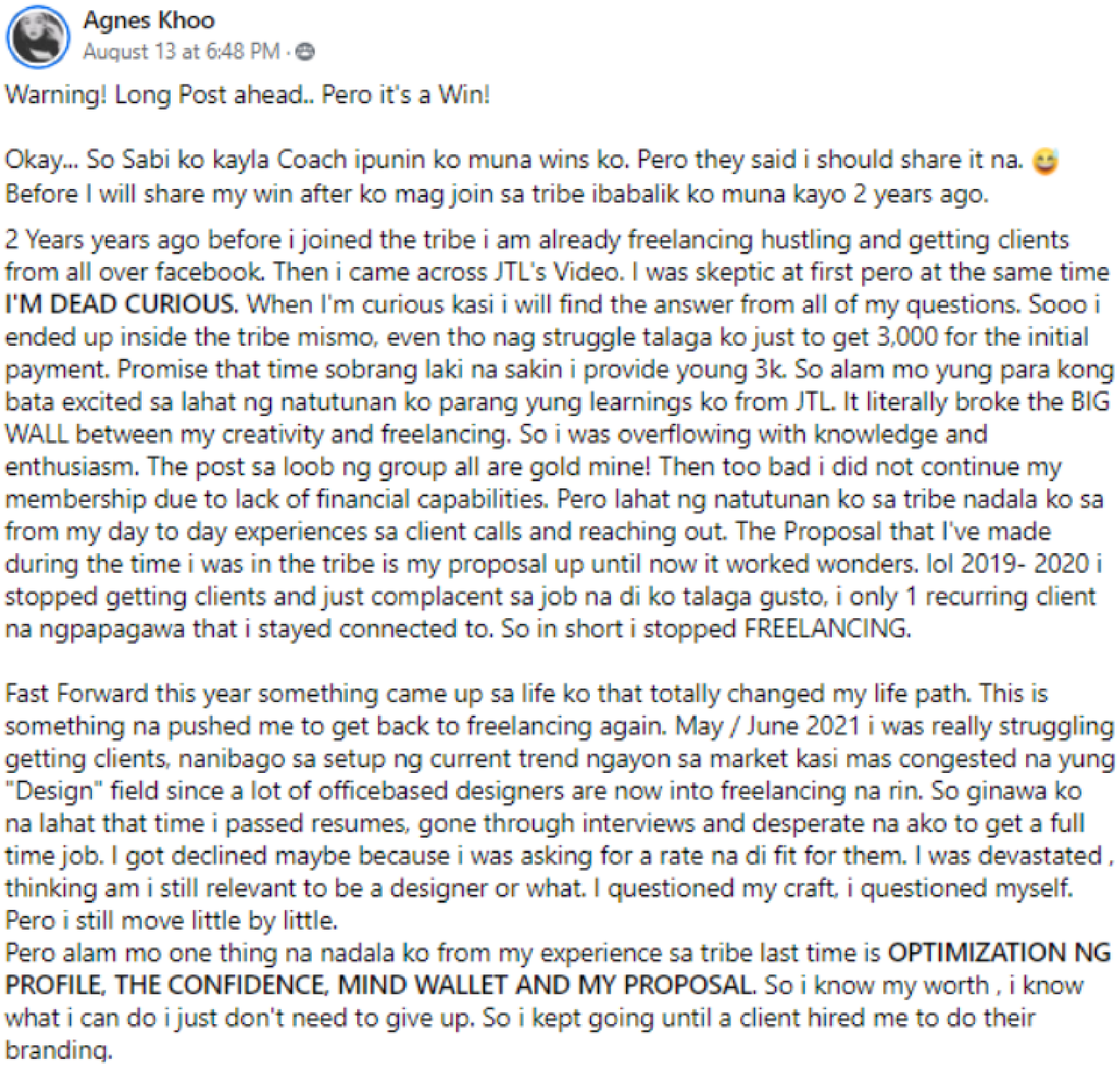
Thank you again, Chief John R Pagulayan and TRIBE for your existense! From the Lessons, to live trainings, AC groupmates, Coaches, TLs, and evryone here na full support sa lahat. Walang madamot dito! Lahat generous sa information, tips, etc.
In short, ILOVEYOU all 🥺❤️🥰

Next goal:

Hit consistent 6-Figure income and quit my day job! 🙏💯

Month	Expenses		Income	
June			[illegible]	41,493.59
Total		0.00		41,493.59
July		283.39		44,397.02
		347.43		8,024.26
		650.00		23,052.52
Total		1,280.82		75,473.80

2021	
Expenses	Income
1,280.82	116,967.39
TOTAL	
₱115,686.57	



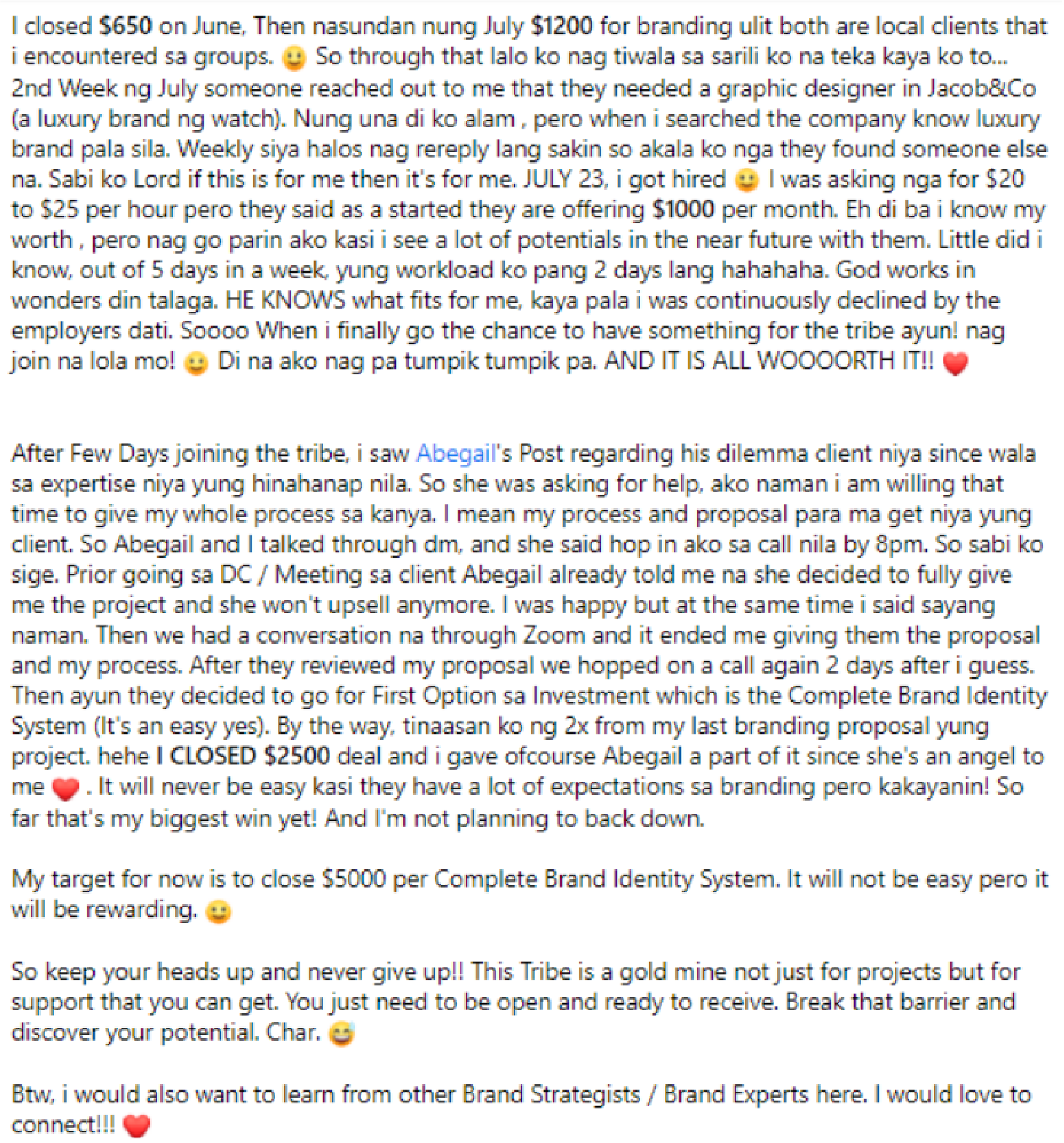
Agnes Khoo
August 13 at 6:48 PM ·

Warning! Long Post ahead.. Pero it's a Win!

Okay... So Sabi ko kayla Coach ipunin ko muna wins ko. Pero they said i should share it na. 😅
Before I will share my win after ko mag join sa tribe ibabalik ko muna kayo 2 years ago.

2 Years years ago before i joined the tribe i am already freelancing hustling and getting clients from all over facebook. Then i came across JTL's Video. I was skeptic at first pero at the same time **I'M DEAD CURIOUS.** When I'm curious kasi i will find the answer from all of my questions. Sooo i ended up inside the tribe mismo, even tho nag struggle talaga ko just to get 3,000 for the initial payment. Promise that time sobrang laki na sakin i provide young 3k. So alam mo yung para kong bata excited sa lahat ng natutunan ko parang yung learnings ko from JTL. It literally broke the BIG WALL between my creativity and freelancing. So i was overflowing with knowledge and enthusiasm. The post sa loob ng group all are gold mine! Then too bad i did not continue my membership due to lack of financial capabilities. Pero lahat ng natutunan ko sa tribe nadala ko sa from my day to day experiences sa client calls and reaching out. The Proposal that I've made during the time i was in the tribe is my proposal up until now it worked wonders. lol 2019- 2020 i stopped getting clients and just complacent sa job na di ko talaga gusto, i only 1 recurring client na ngpapagawa that i stayed connected to. So in short i stopped FREELANCING.

Fast Forward this year something came up sa life ko that totally changed my life path. This is something na pushed me to get back to freelancing again. May / June 2021 i was really struggling getting clients, nanibago sa setup ng current trend ngayon sa market kasi mas congested na yung "Design" field since a lot of officebased designers are now into freelancing na rin. So ginawa ko na lahat that time i passed resumes, gone through interviews and desperate na ako to get a full time job. I got declined maybe because i was asking for a rate na di fit for them. I was devastated , thinking am i still relevant to be a designer or what. I questioned my craft, i questioned myself. Pero i still move little by little.
Pero alam mo one thing na nadala ko from my experience sa tribe last time is **OPTIMIZATION NG PROFILE, THE CONFIDENCE, MIND WALLET AND MY PROPOSAL.** So i know my worth , i know what i can do i just don't need to give up. So i kept going until a client hired me to do their branding.



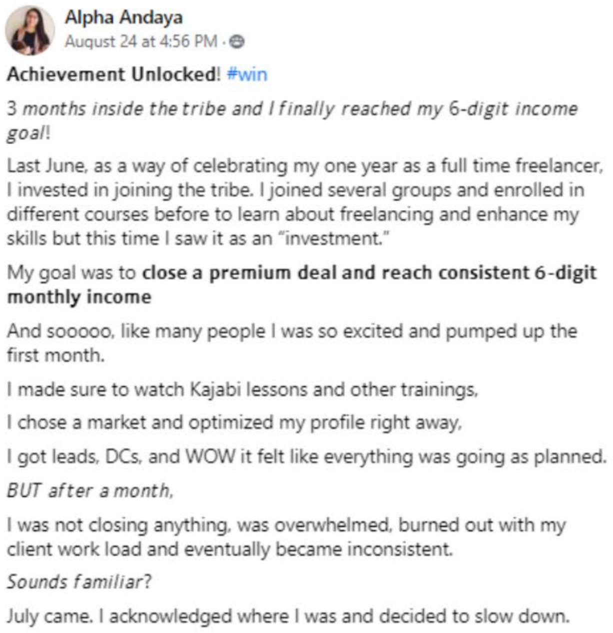
I closed **$650** on June, Then nasundan nung July **$1200** for branding ulit both are local clients that i encountered sa groups. 🙂 So through that lalo ko nag tiwala sa sarili ko na teka kaya ko to... 2nd Week ng July someone reached out to me that they needed a graphic designer in Jacob&Co (a luxury brand ng watch). Nung una di ko alam , pero when i searched the company know luxury brand pala sila. Weekly siya halos nag rereply lang sakin so akala ko nga they found someone else na. Sabi ko Lord if this is for me then it's for me. JULY 23, i got hired 🙂 I was asking nga for $20 to $25 per hour pero they said as a started they are offering **$1000** per month. Eh di ba i know my worth , pero nag go parin ako kasi i see a lot of potentials in the near future with them. Little did i know, out of 5 days in a week, yung workload ko pang 2 days lang hahahaha. God works in wonders din talaga. HE KNOWS what fits for me, kaya pala i was continuously declined by the employers dati. Soooo When i finally go the chance to have something for the tribe ayun! nag join na lola mo! 🙂 Di na ako nag pa tumpik tumpik pa. AND IT IS ALL WOOOORTH IT!! ❤️

After Few Days joining the tribe, i saw Abegail's Post regarding his dilemma client niya since wala sa expertise niya yung hinahanap nila. So she was asking for help, ako naman i am willing that time to give my whole process sa kanya. I mean my process and proposal para ma get niya yung client. So Abegail and I talked through dm, and she said hop in ako sa call nila by 8pm. So sabi ko sige. Prior going sa DC / Meeting sa client Abegail already told me na she decided to fully give me the project and she won't upsell anymore. I was happy but at the same time i said sayang naman. Then we had a conversation na through Zoom and it ended me giving them the proposal and my process. After they reviewed my proposal we hopped on a call again 2 days after i guess. Then ayun they decided to go for First Option sa Investment which is the Complete Brand Identity System (It's an easy yes). By the way, tinaasan ko ng 2x from my last branding proposal yung project. hehe **I CLOSED $2500** deal and i gave ofcourse Abegail a part of it since she's an angel to me ❤️ . It will never be easy kasi they have a lot of expectations sa branding pero kakayanin! So far that's my biggest win yet! And I'm not planning to back down.

My target for now is to close $5000 per Complete Brand Identity System. It will not be easy pero it will be rewarding. 🙂

So keep your heads up and never give up!! This Tribe is a gold mine not just for projects but for support that you can get. You just need to be open and ready to receive. Break that barrier and discover your potential. Char. 😅

Btw, i would also want to learn from other Brand Strategists / Brand Experts here. I would love to connect!!! ❤️



Alpha Andaya
August 24 at 4:56 PM ·

Achievement Unlocked! #win

3 months inside the tribe and I finally reached my 6-digit income goal!

Last June, as a way of celebrating my one year as a full time freelancer, I invested in joining the tribe. I joined several groups and enrolled in different courses before to learn about freelancing and enhance my skills but this time I saw it as an "investment."

My goal was to **close a premium deal and reach consistent 6-digit monthly income**

And sooooo, like many people I was so excited and pumped up the first month.

I made sure to watch Kajabi lessons and other trainings,

I chose a market and optimized my profile right away,

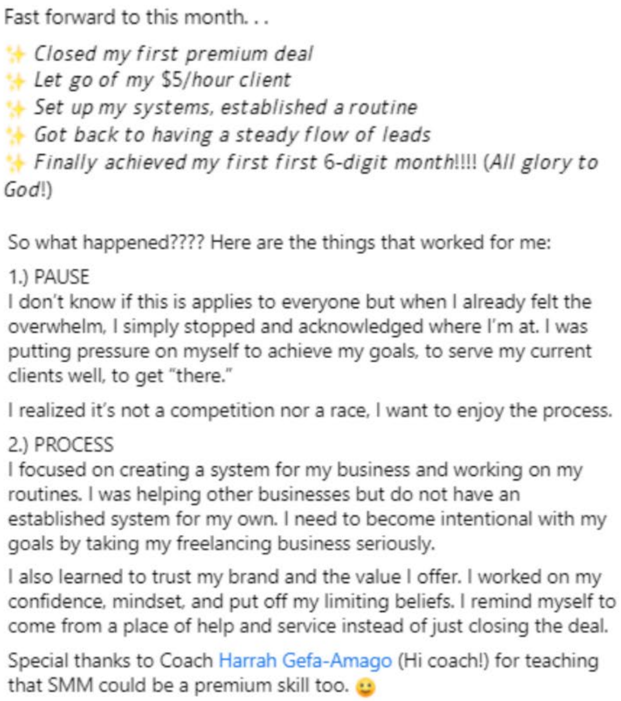
I got leads, DCs, and WOW it felt like everything was going as planned.

BUT after a month,

I was not closing anything, was overwhelmed, burned out with my client work load and eventually became inconsistent.

Sounds familiar?

July came. I acknowledged where I was and decided to slow down.



Fast forward to this month. . .

✨ *Closed my first premium deal*
✨ *Let go of my $5/hour client*
✨ *Set up my systems, established a routine*
✨ *Got back to having a steady flow of leads*
✨ *Finally achieved my first first 6-digit month!!!! (All glory to God!)*

So what happened???? Here are the things that worked for me:

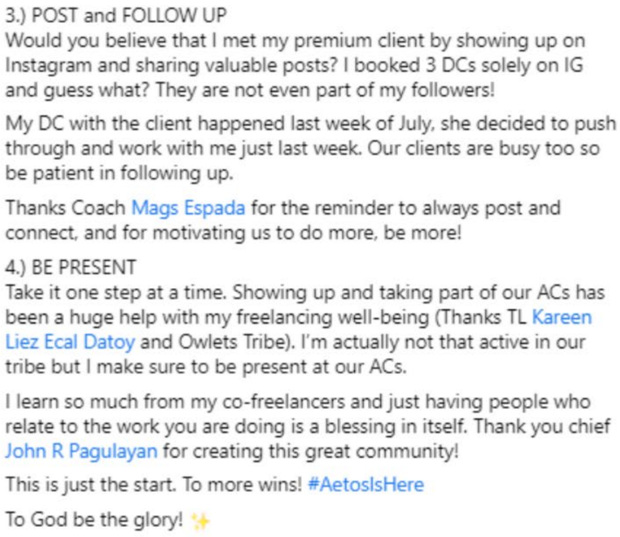
1.) PAUSE
I don't know if this is applies to everyone but when I already felt the overwhelm, I simply stopped and acknowledged where I'm at. I was putting pressure on myself to achieve my goals, to serve my current clients well, to get "there."

I realized it's not a competition nor a race, I want to enjoy the process.

2.) PROCESS
I focused on creating a system for my business and working on my routines. I was helping other businesses but do not have an established system for my own. I need to become intentional with my goals by taking my freelancing business seriously.

I also learned to trust my brand and the value I offer. I worked on my confidence, mindset, and put off my limiting beliefs. I remind myself to come from a place of help and service instead of just closing the deal.

Special thanks to Coach Harrah Gefa-Amago (Hi coach!) for teaching that SMM could be a premium skill too. 🙂



3.) POST and FOLLOW UP
Would you believe that I met my premium client by showing up on Instagram and sharing valuable posts? I booked 3 DCs solely on IG and guess what? They are not even part of my followers!

My DC with the client happened last week of July, she decided to push through and work with me just last week. Our clients are busy too so be patient in following up.

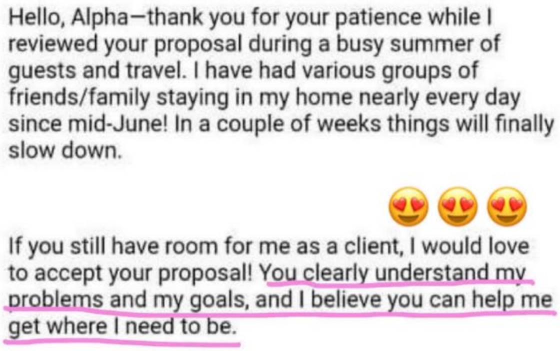
Thanks Coach Mags Espada for the reminder to always post and connect, and for motivating us to do more, be more!

4.) BE PRESENT
Take it one step at a time. Showing up and taking part of our ACs has been a huge help with my freelancing well-being (Thanks TL Kareen Liez Ecal Datoy and Owlets Tribe). I'm actually not that active in our tribe but I make sure to be present at our ACs.

I learn so much from my co-freelancers and just having people who relate to the work you are doing is a blessing in itself. Thank you chief John R Pagulayan for creating this great community!

This is just the start. To more wins! #AetosIsHere

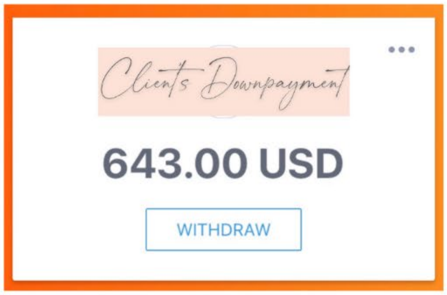
To God be the glory! ✨



Hello, Alpha—thank you for your patience while I reviewed your proposal during a busy summer of guests and travel. I have had various groups of friends/family staying in my home nearly every day since mid-June! In a couple of weeks things will finally slow down.

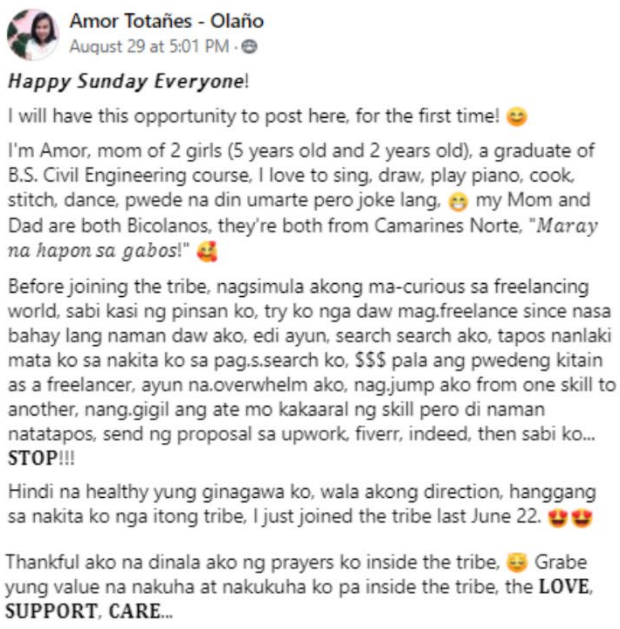
😍😍😍

If you still have room for me as a client, I would love to accept your proposal! You clearly understand my problems and my goals, and I believe you can help me get where I need to be.



Clients Downpayment

643.00 USD



Amor Totañes - Olaño
August 29 at 5:01 PM · 🌐

Happy Sunday Everyone!

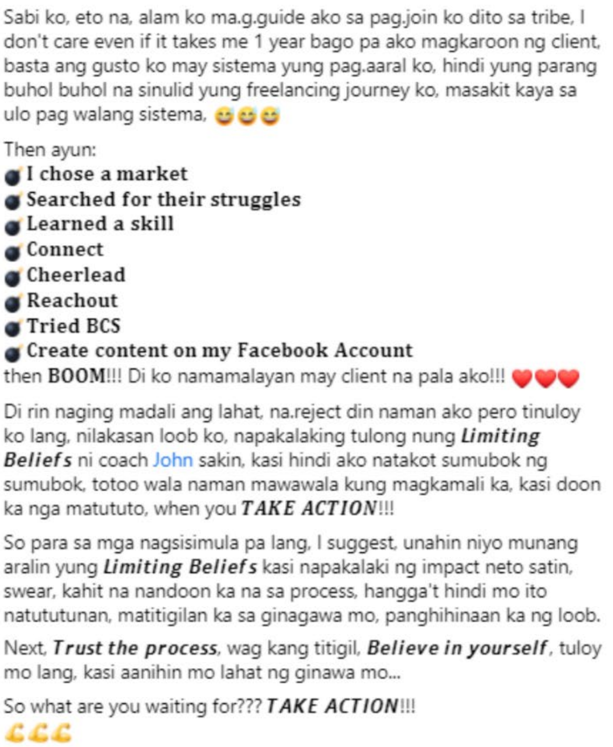
I will have this opportunity to post here, for the first time! 😊

I'm Amor, mom of 2 girls (5 years old and 2 years old), a graduate of B.S. Civil Engineering course, I love to sing, draw, play piano, cook, stitch, dance, pwede na din umarte pero joke lang, 😁 my Mom and Dad are both Bicolanos, they're both from Camarines Norte, "*Maray na hapon sa gabos*!" 🥰

Before joining the tribe, nagsimula akong ma-curious sa freelancing world, sabi kasi ng pinsan ko, try ko nga daw mag.freelance since nasa bahay lang naman daw ako, edi ayun, search search ako, tapos nanlaki mata ko sa nakita ko sa pag.s.search ko, $$$ pala ang pwedeng kitain as a freelancer, ayun na.overwhelm ako, nag.jump ako from one skill to another, nang.gigil ang ate mo kakaaral ng skill pero di naman natatapos, send ng proposal sa upwork, fiverr, indeed, then sabi ko... **STOP**!!!

Hindi na healthy yung ginagawa ko, wala akong direction, hanggang sa nakita ko nga itong tribe, I just joined the tribe last June 22. 😍😍

Thankful ako na dinala ako ng prayers ko inside the tribe, 😇 Grabe yung value na nakuha at nakukuha ko pa inside the tribe, the **LOVE**, **SUPPORT**, **CARE**...



Sabi ko, eto na, alam ko ma.g.guide ako sa pag.join ko dito sa tribe, I don't care even if it takes me 1 year bago pa ako magkaroon ng client, basta ang gusto ko may sistema yung pag.aaral ko, hindi yung parang buhol buhol na sinulid yung freelancing journey ko, masakit kaya sa ulo pag walang sistema, 😅😅😅

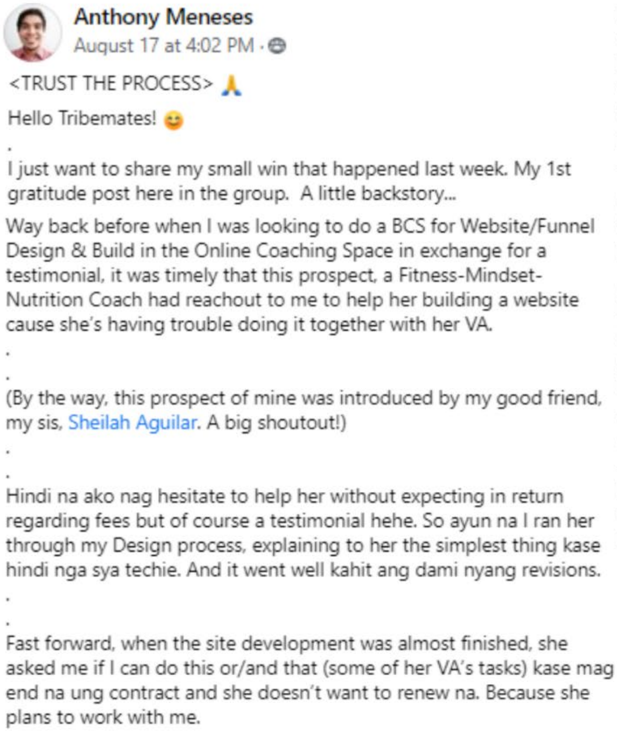
Then ayun:
💣 **I chose a market**
💣 **Searched for their struggles**
💣 **Learned a skill**
💣 **Connect**
💣 **Cheerlead**
💣 **Reachout**
💣 **Tried BCS**
💣 **Create content on my Facebook Account**
then **BOOM**!!! Di ko namamalayan may client na pala ako!!! ❤️❤️❤️

Di rin naging madali ang lahat, na.reject din naman ako pero tinuloy ko lang, nilakasan loob ko, napakalaking tulong nung ***Limiting Beliefs*** ni coach John sakin, kasi hindi ako natakot sumubok ng sumubok, totoo wala naman mawawala kung magkamali ka, kasi doon ka nga matututo, when you ***TAKE ACTION***!!!

So para sa mga nagsisimula pa lang, I suggest, unahin niyo munang aralin yung ***Limiting Beliefs*** kasi napakalaki ng impact neto satin, swear, kahit na nandoon ka na sa process, hangga't hindi mo ito natututunan, matitigilan ka sa ginagawa mo, panghihinaan ka ng loob.

Next, ***Trust the process***, wag kang titigil, ***Believe in yourself***, tuloy mo lang, kasi aanihin mo lahat ng ginawa mo...

So what are you waiting for??? ***TAKE ACTION***!!!
💪💪💪

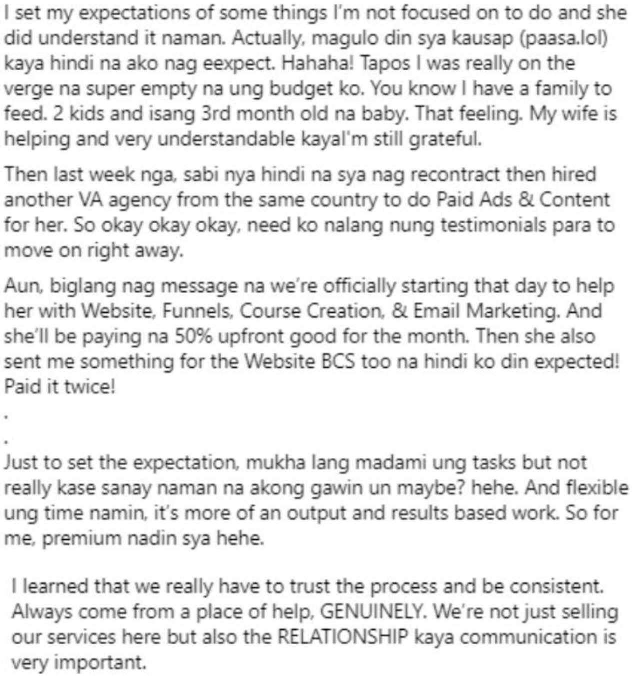


Anthony Meneses
August 17 at 4:02 PM · 🌐

<TRUST THE PROCESS> 🙏

Hello Tribemates! 😊
.
I just want to share my small win that happened last week. My 1st gratitude post here in the group. A little backstory...

Way back before when I was looking to do a BCS for Website/Funnel Design & Build in the Online Coaching Space in exchange for a testimonial, it was timely that this prospect, a Fitness-Mindset-Nutrition Coach had reachout to me to help her building a website cause she's having trouble doing it together with her VA.
.
.
(By the way, this prospect of mine was introduced by my good friend, my sis, Sheilah Aguilar. A big shoutout!)
.
.
Hindi na ako nag hesitate to help her without expecting in return regarding fees but of course a testimonial hehe. So ayun na I ran her through my Design process, explaining to her the simplest thing kase hindi nga sya techie. And it went well kahit ang dami nyang revisions.
.
.
Fast forward, when the site development was almost finished, she asked me if I can do this or/and that (some of her VA's tasks) kase mag end na ung contract and she doesn't want to renew na. Because she plans to work with me.

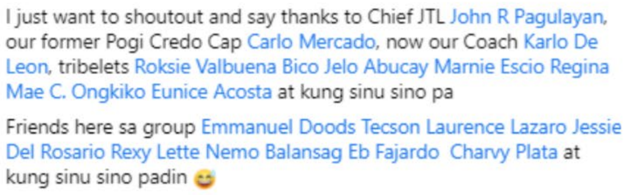


I set my expectations of some things I'm not focused on to do and she did understand it naman. Actually, magulo din sya kausap (paasa.lol) kaya hindi na ako nag eexpect. Hahaha! Tapos I was really on the verge na super empty na ung budget ko. You know I have a family to feed. 2 kids and isang 3rd month old na baby. That feeling. My wife is helping and very understandable kayaI'm still grateful.

Then last week nga, sabi nya hindi na sya nag recontract then hired another VA agency from the same country to do Paid Ads & Content for her. So okay okay okay, need ko nalang nung testimonials para to move on right away.

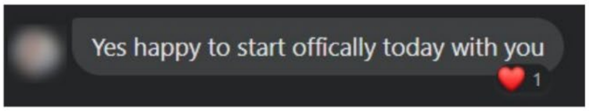
Aun, biglang nag message na we're officially starting that day to help her with Website, Funnels, Course Creation, & Email Marketing. And she'll be paying na 50% upfront good for the month. Then she also sent me something for the Website BCS too na hindi ko din expected! Paid it twice!
.
.
Just to set the expectation, mukha lang madami ung tasks but not really kase sanay naman na akong gawin un maybe? hehe. And flexible ung time namin, it's more of an output and results based work. So for me, premium nadin sya hehe.

I learned that we really have to trust the process and be consistent. Always come from a place of help, GENUINELY. We're not just selling our services here but also the RELATIONSHIP kaya communication is very important.



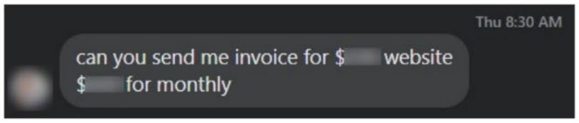
I just want to shoutout and say thanks to Chief JTL John R Pagulayan, our former Pogi Credo Cap Carlo Mercado, now our Coach Karlo De Leon, tribelets Roksie Valbuena Bico Jelo Abucay Marnie Escio Regina Mae C. Ongkiko Eunice Acosta at kung sinu sino pa

Friends here sa group Emmanuel Doods Tecson Laurence Lazaro Jessie Del Rosario Rexy Lette Nemo Balansag Eb Fajardo Charvy Plata at kung sinu sino padin 😅



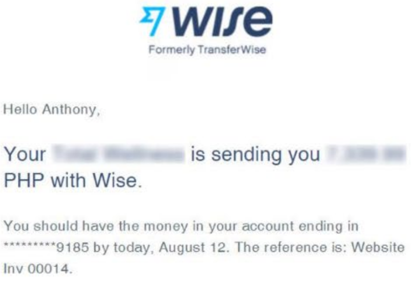
Yes happy to start offically today with you

❤️ 1



Thu 8:30 AM

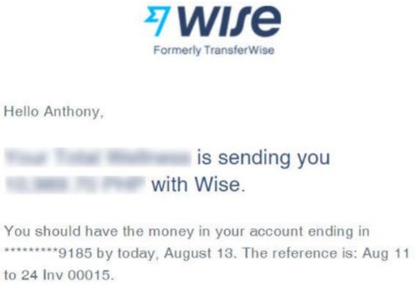
can you send me invoice for $[redacted] website
$[redacted] for monthly



Hello Anthony,

Your [redacted] is sending you [redacted] PHP with Wise.

You should have the money in your account ending in *********9185 by today, August 12. The reference is: Website Inv 00014.



Hello Anthony,

[redacted] is sending you [redacted] with Wise.

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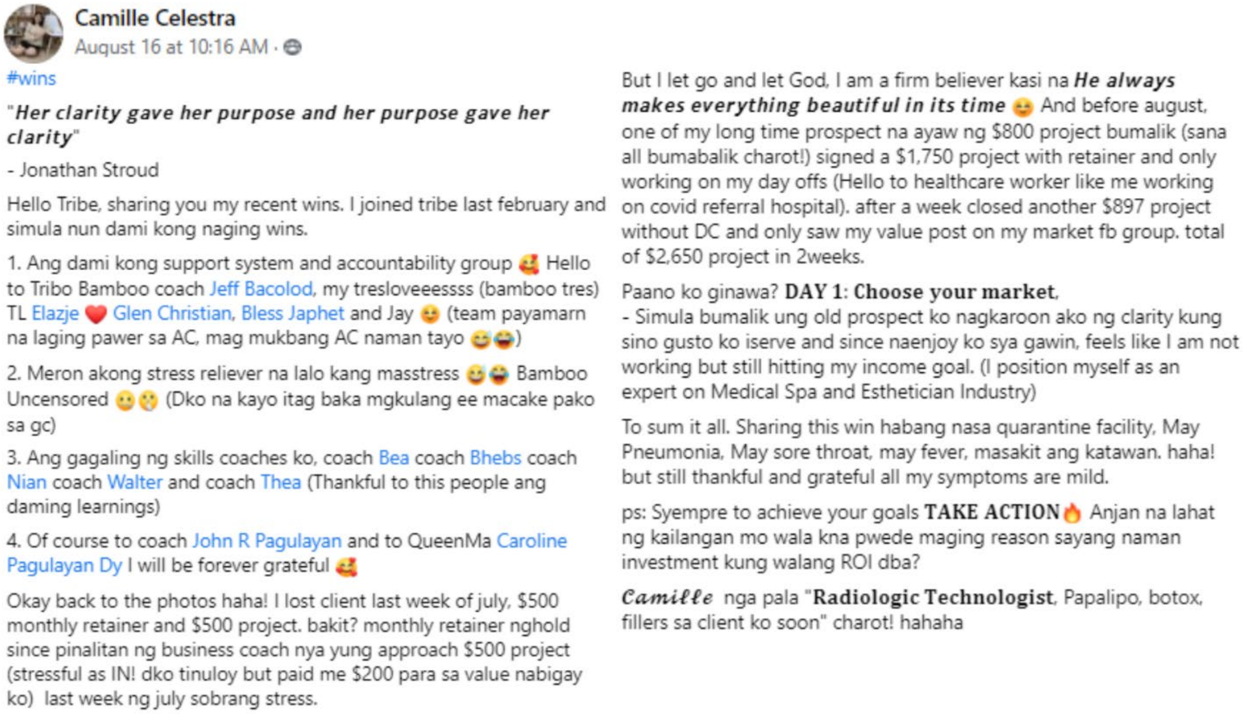

Camille Celestra
August 16 at 10:16 AM ·

#wins

"***Her clarity gave her purpose and her purpose gave her clarity***"

- Jonathan Stroud

Hello Tribe, sharing you my recent wins. I joined tribe last february and simula nun dami kong naging wins.

1. Ang dami kong support system and accountability group 🥰 Hello to Tribo Bamboo coach Jeff Bacolod, my tresloveeeesss (bamboo tres) TL Elazje ❤️ Glen Christian, Bless Japhet and Jay 😅 (team payamarn na laging pawer sa AC, mag mukbang AC naman tayo 😅😂)

2. Meron akong stress reliever na lalo kang masstress 😅😂 Bamboo Uncensored 😶😲 (Dko na kayo itag baka mgkulang ee macake pako sa gc)

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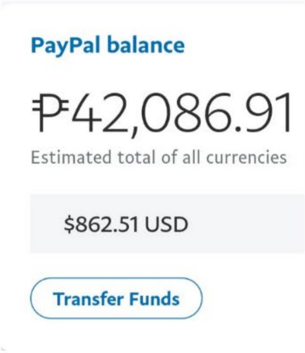
To sum it all. Sharing this win habang nasa quarantine facility, May Pneumonia, May sore throat, may fever, masakit ang katawan. haha! but still thankful and grateful all my symptoms are mild.

ps: Syempre to achieve your goals **TAKE ACTION**🔥 Anjan na lahat ng kailangan mo wala kna pwede maging reason sayang naman investment kung walang ROI dba?

Camille nga pala "**Radiologic Technologist**, Papalipo, botox, fillers sa client ko soon" charot! hahaha

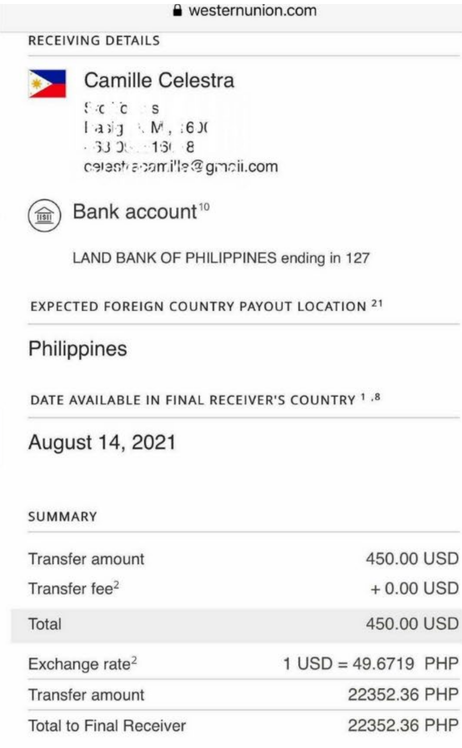


PayPal balance

₱42,086.91

Estimated total of all currencies

$862.51 USD



RECEIVING DETAILS

Camille Celestra
[redacted]

Bank account[10]

LAND BANK OF PHILIPPINES ending in 127

EXPECTED FOREIGN COUNTRY PAYOUT LOCATION [21]

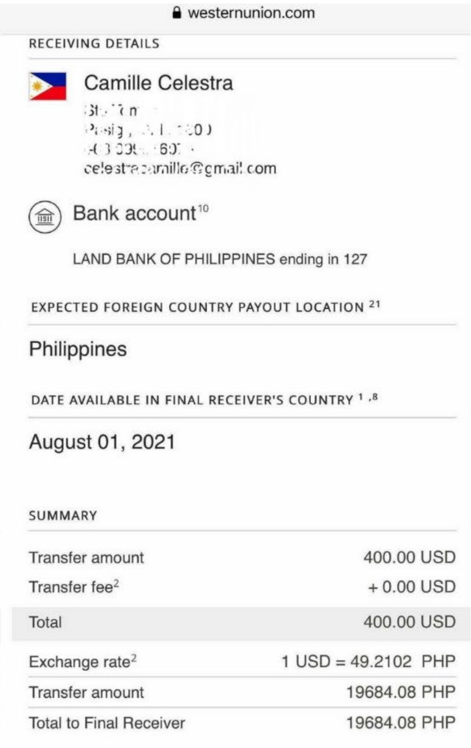
Philippines

DATE AVAILABLE IN FINAL RECEIVER'S COUNTRY [1,8]

August 14, 2021

SUMMARY

Transfer amount	450.00 USD
Transfer fee[2]	+ 0.00 USD
Total	450.00 USD
Exchange rate[2]	1 USD = 49.6719 PHP
Transfer amount	22352.36 PHP
Total to Final Receiver	22352.36 PHP



RECEIVING DETAILS

Camille Celestra
[redacted]

Bank account[10]

LAND BANK OF PHILIPPINES ending in 127

EXPECTED FOREIGN COUNTRY PAYOUT LOCATION [21]

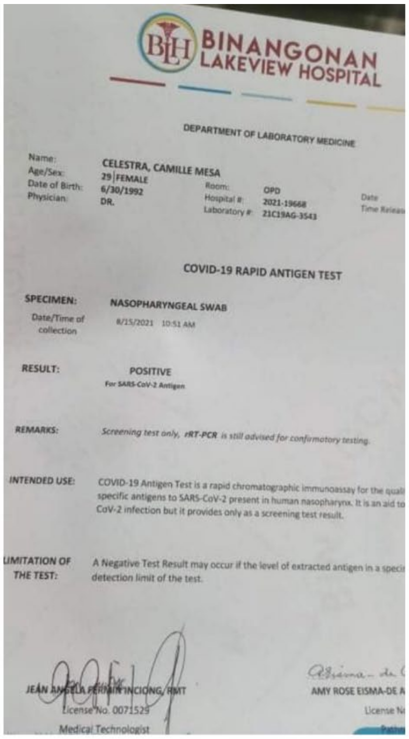
Philippines

DATE AVAILABLE IN FINAL RECEIVER'S COUNTRY [1,8]

August 01, 2021

SUMMARY

Transfer amount	400.00 USD
Transfer fee[2]	+ 0.00 USD
Total	400.00 USD
Exchange rate[2]	1 USD = 49.2102 PHP
Transfer amount	19684.08 PHP
Total to Final Receiver	19684.08 PHP



BINANGONAN LAKEVIEW HOSPITAL

DEPARTMENT OF LABORATORY MEDICINE

Name: CELESTRA, CAMILLE MESA
Age/Sex: 29 | FEMALE
Date of Birth: 6/30/1992
Physician: DR.
Room: OPD
Hospital #: 2021-19668
Laboratory #: 21C19AG-3543
Date
Time Releas

COVID-19 RAPID ANTIGEN TEST

SPECIMEN: NASOPHARYNGEAL SWAB
Date/Time of collection: 8/15/2021 10:51 AM

RESULT: POSITIVE
For SARS-CoV-2 Antigen

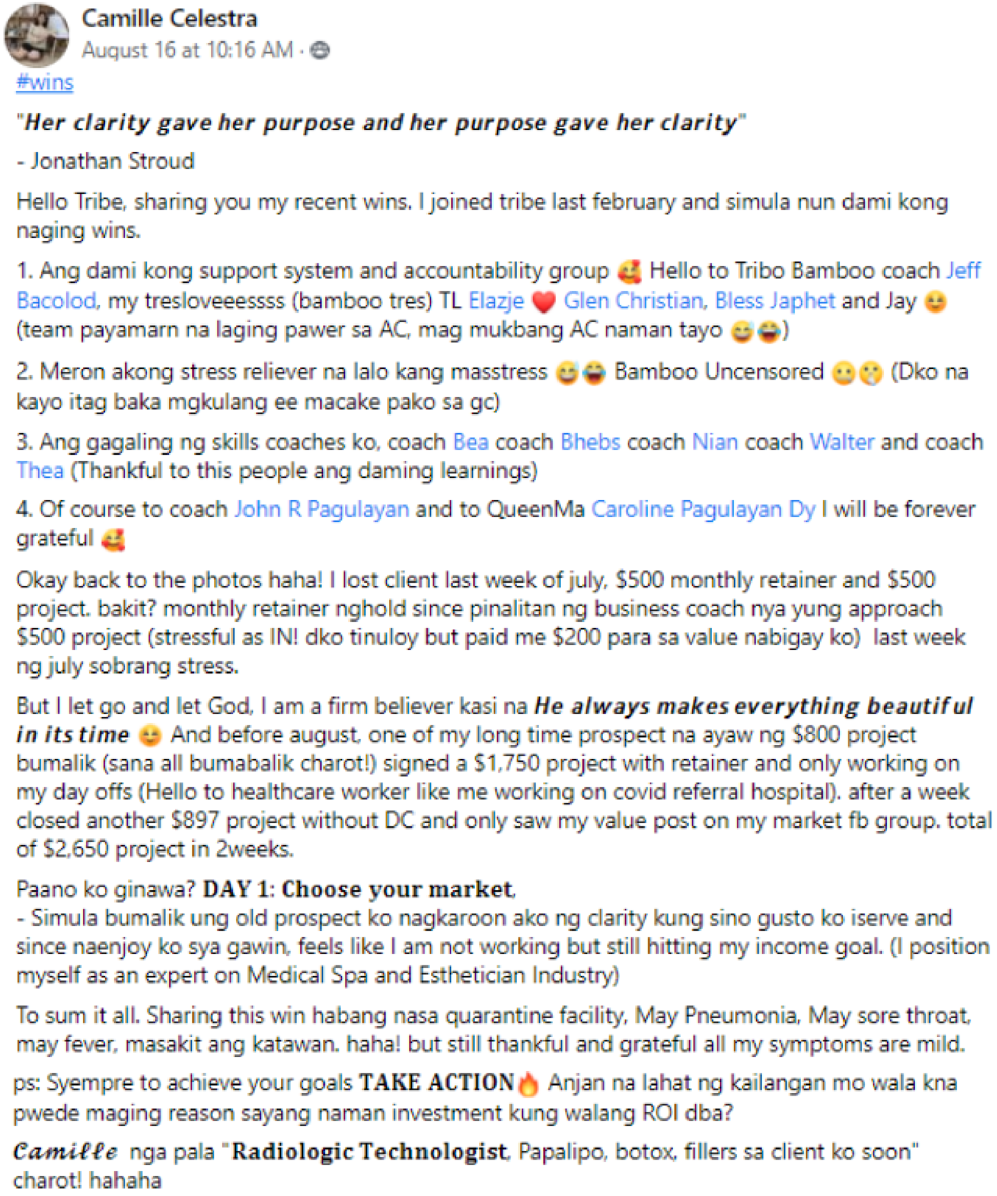
REMARKS: *Screening test only, rRT-PCR is still advised for confirmatory testing.*

INTENDED USE: COVID-19 Antigen Test is a rapid chromatographic immunoassay for the quali
specific antigens to SARS-CoV-2 present in human nasopharynx. It is an aid to
CoV-2 infection but it provides only as a screening test result.

LIMITATION OF THE TEST: A Negative Test Result may occur if the level of extracted antigen in a speci
detection limit of the test.

JEAN ANGELA FERMIN INCIONG, RMT
License No. 0071529
Medical Technologist

AMY ROSE EISMA-DE A
License N



Camille Celestra

August 16 at 10:16 AM ·

#wins

"***Her clarity gave her purpose and her purpose gave her clarity***"

- Jonathan Stroud

Hello Tribe, sharing you my recent wins. I joined tribe last february and simula nun dami kong naging wins.

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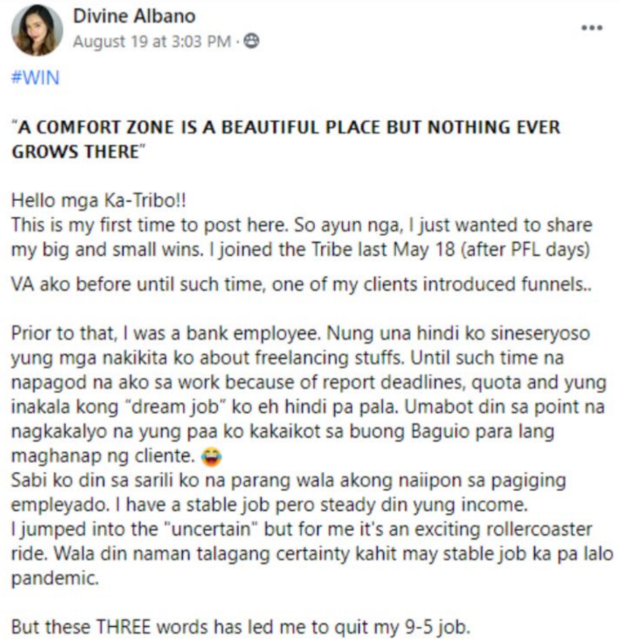


Divine Albano
August 19 at 3:03 PM ·

#WIN

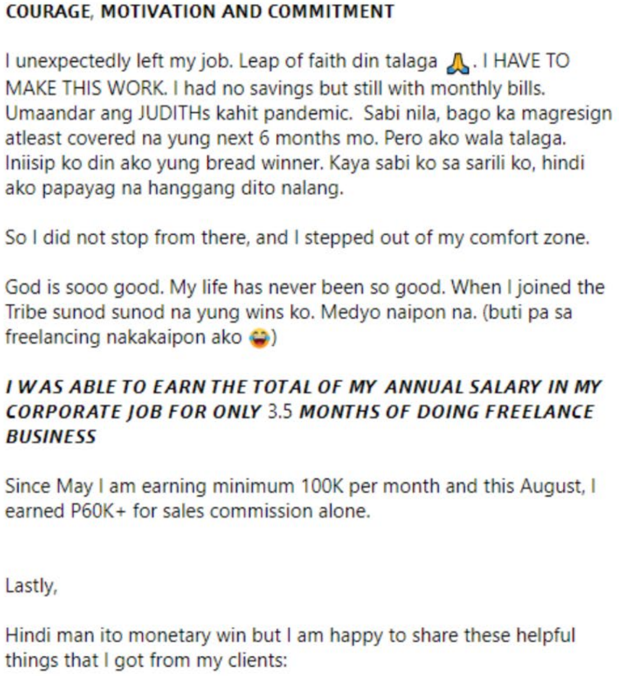
“A COMFORT ZONE IS A BEAUTIFUL PLACE BUT NOTHING EVER GROWS THERE”

Hello mga Ka-Tribo!!
This is my first time to post here. So ayun nga, I just wanted to share my big and small wins. I joined the Tribe last May 18 (after PFL days)

VA ako before until such time, one of my clients introduced funnels..

Prior to that, I was a bank employee. Nung una hindi ko sineseryoso yung mga nakikita ko about freelancing stuffs. Until such time na napagod na ako sa work because of report deadlines, quota and yung inakala kong “dream job” ko eh hindi pa pala. Umabot din sa point na nagkakalyo na yung paa ko kakaikot sa buong Baguio para lang maghanap ng cliente. 😂
Sabi ko din sa sarili ko na parang wala akong naiipon sa pagiging empleyado. I have a stable job pero steady din yung income.
I jumped into the "uncertain" but for me it's an exciting rollercoaster ride. Wala din naman talagang certainty kahit may stable job ka pa lalo pandemic.

But these THREE words has led me to quit my 9-5 job.



COURAGE, MOTIVATION AND COMMITMENT

I unexpectedly left my job. Leap of faith din talaga 🙏. I HAVE TO MAKE THIS WORK. I had no savings but still with monthly bills. Umaandar ang JUDITHs kahit pandemic. Sabi nila, bago ka magresign atleast covered na yung next 6 months mo. Pero ako wala talaga. Iniisip ko din ako yung bread winner. Kaya sabi ko sa sarili ko, hindi ako papayag na hanggang dito nalang.

So I did not stop from there, and I stepped out of my comfort zone.

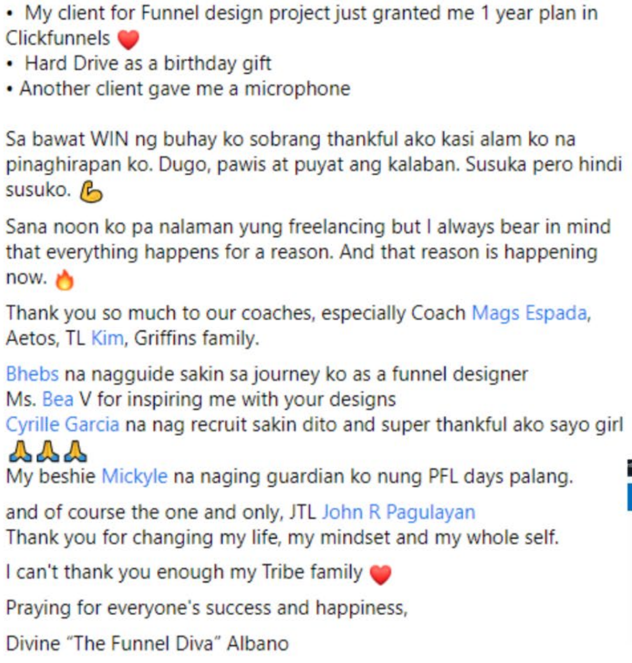
God is sooo good. My life has never been so good. When I joined the Tribe sunod sunod na yung wins ko. Medyo naipon na. (buti pa sa freelancing nakakaipon ako 😂)

I WAS ABLE TO EARN THE TOTAL OF MY ANNUAL SALARY IN MY CORPORATE JOB FOR ONLY 3.5 MONTHS OF DOING FREELANCE BUSINESS

Since May I am earning minimum 100K per month and this August, I earned P60K+ for sales commission alone.

Lastly,

Hindi man ito monetary win but I am happy to share these helpful things that I got from my clients:



- My client for Funnel design project just granted me 1 year plan in Clickfunnels ❤️
- Hard Drive as a birthday gift
- Another client gave me a microphone

Sa bawat WIN ng buhay ko sobrang thankful ako kasi alam ko na pinaghirapan ko. Dugo, pawis at puyat ang kalaban. Susuka pero hindi susuko. 💪

Sana noon ko pa nalaman yung freelancing but I always bear in mind that everything happens for a reason. And that reason is happening now. 🔥

Thank you so much to our coaches, especially Coach Mags Espada, Aetos, TL Kim, Griffins family.

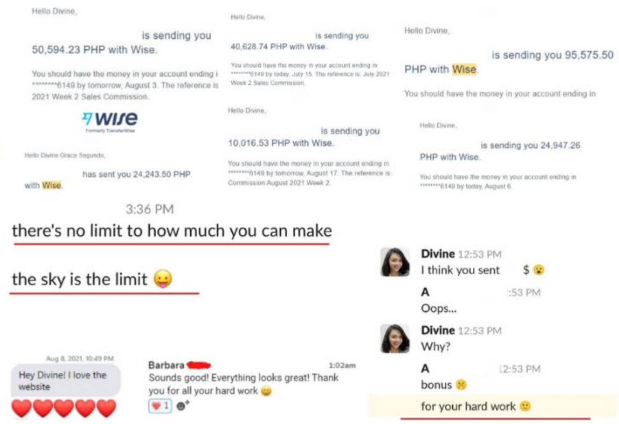
Bhebs na nagguide sakin sa journey ko as a funnel designer
Ms. Bea V for inspiring me with your designs
Cyrille Garcia na nag recruit sakin dito and super thankful ako sayo girl 🙏🙏🙏
My beshie Mickyle na naging guardian ko nung PFL days palang.

and of course the one and only, JTL John R Pagulayan
Thank you for changing my life, my mindset and my whole self.

I can't thank you enough my Tribe family ❤️

Praying for everyone's success and happiness,

Divine “The Funnel Diva” Albano



Hello Divine,
is sending you 50,594.23 PHP with Wise.
You should have the money in your account ending i ********6149 by tomorrow, August 3. The reference is 2021 Week 2 Sales Commission.

Hello Divine,
is sending you 40,628.74 PHP with Wise.
You should have the money in your account ending in ********6149 by today, July 15. The reference is: July 2021 Week 2 Sales Commission.

Hello Divine,
is sending you 95,575.50 PHP with Wise.
You should have the money in your account ending in

Hello Divine Grace Segundo,
has sent you 24,243.50 PHP with Wise.

Hello Divine,
is sending you 10,016.53 PHP with Wise.
You should have the money in your account ending in ********6149 by tomorrow, August 17. The reference is: Commission August 2021 Week 2.

Hello Divine,
is sending you 24,947.26 PHP with Wise.
You should have the money in your account ending in ********6149 by today, August 6.

3:36 PM
there's no limit to how much you can make

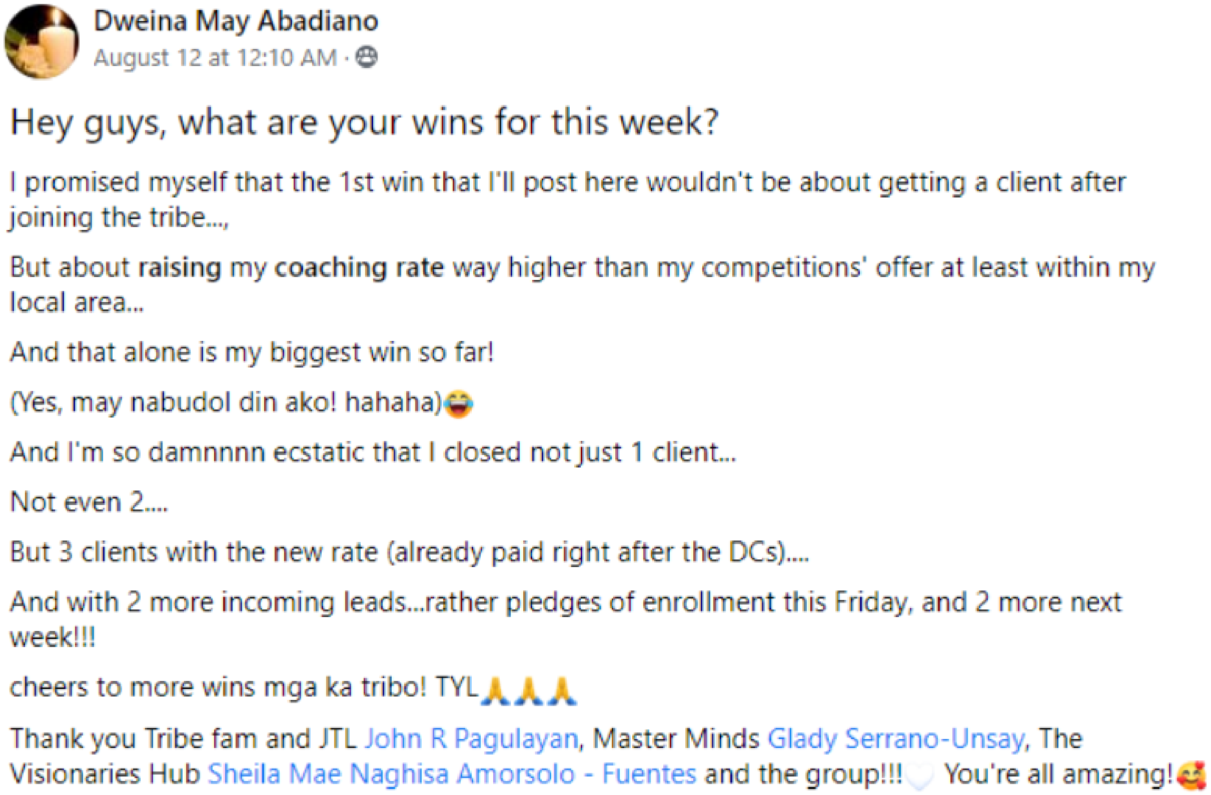
the sky is the limit 😛

Aug 8, 2021, 10:49 PM
Hey Divine! I love the website
❤️❤️❤️❤️❤️

Barbara [redacted] 1:02am
Sounds good! Everything looks great! Thank you for all your hard work 😄
❤️ 1

Divine 12:53 PM
I think you sent $ 😮
A :53 PM
Oops...
Divine 12:53 PM
Why?
A 12:53 PM
bonus 🤫
for your hard work 🙂

My Domains
Domains
Domain
SEAGATE
Expansion
2TB



Dweina May Abadiano

August 12 at 12:10 AM ·

Hey guys, what are your wins for this week?

I promised myself that the 1st win that I'll post here wouldn't be about getting a client after joining the tribe...,

But about **raising** my **coaching rate** way higher than my competitions' offer at least within my local area...

And that alone is my biggest win so far!

(Yes, may nabudol din ako! hahaha)😂

And I'm so damnnnn ecstatic that I closed not just 1 client...

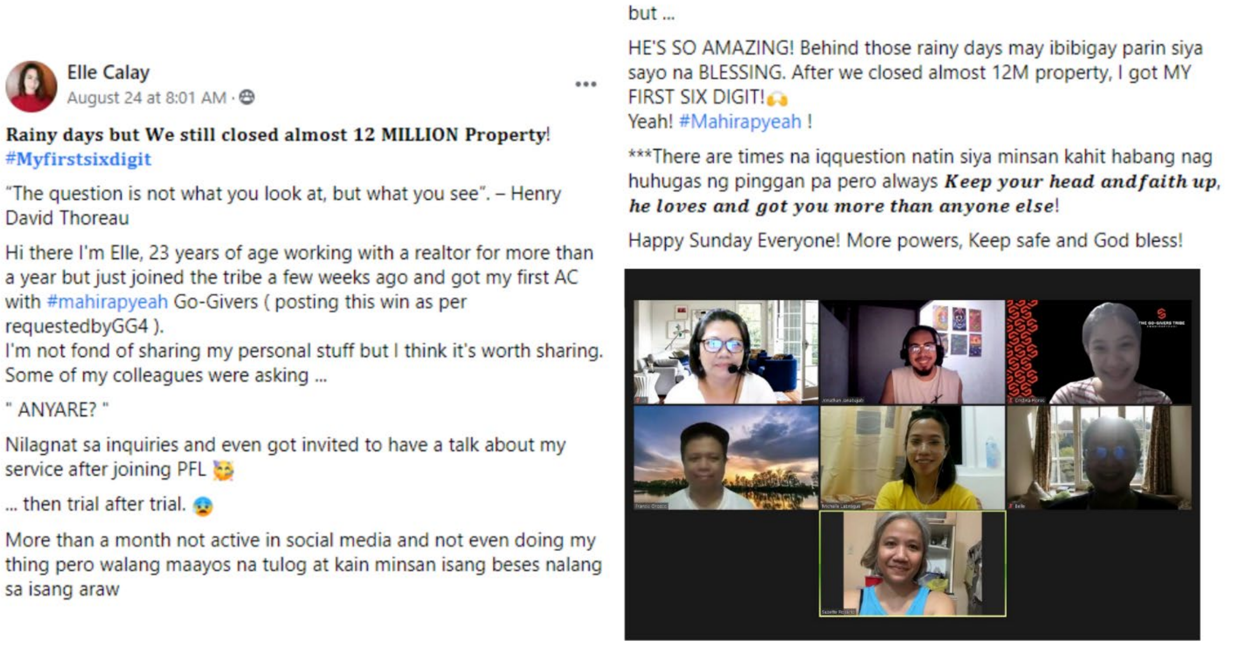
Not even 2....

But 3 clients with the new rate (already paid right after the DCs)....

And with 2 more incoming leads...rather pledges of enrollment this Friday, and 2 more next week!!!

cheers to more wins mga ka tribo! TYL🙏🙏🙏

Thank you Tribe fam and JTL John R Pagulayan, Master Minds Glady Serrano-Unsay, The Visionaries Hub Sheila Mae Naghisa Amorsolo - Fuentes and the group!!!🤍 You're all amazing!🥰



Elle Calay
August 24 at 8:01 AM ·

Rainy days but We still closed almost 12 MILLION Property!
#Myfirstsixdigit

"The question is not what you look at, but what you see". – Henry David Thoreau

Hi there I'm Elle, 23 years of age working with a realtor for more than a year but just joined the tribe a few weeks ago and got my first AC with #mahirapyeah Go-Givers (posting this win as per requestedbyGG4).
I'm not fond of sharing my personal stuff but I think it's worth sharing. Some of my colleagues were asking ...

" ANYARE? "

Nilagnat sa inquiries and even got invited to have a talk about my service after joining PFL 🥳

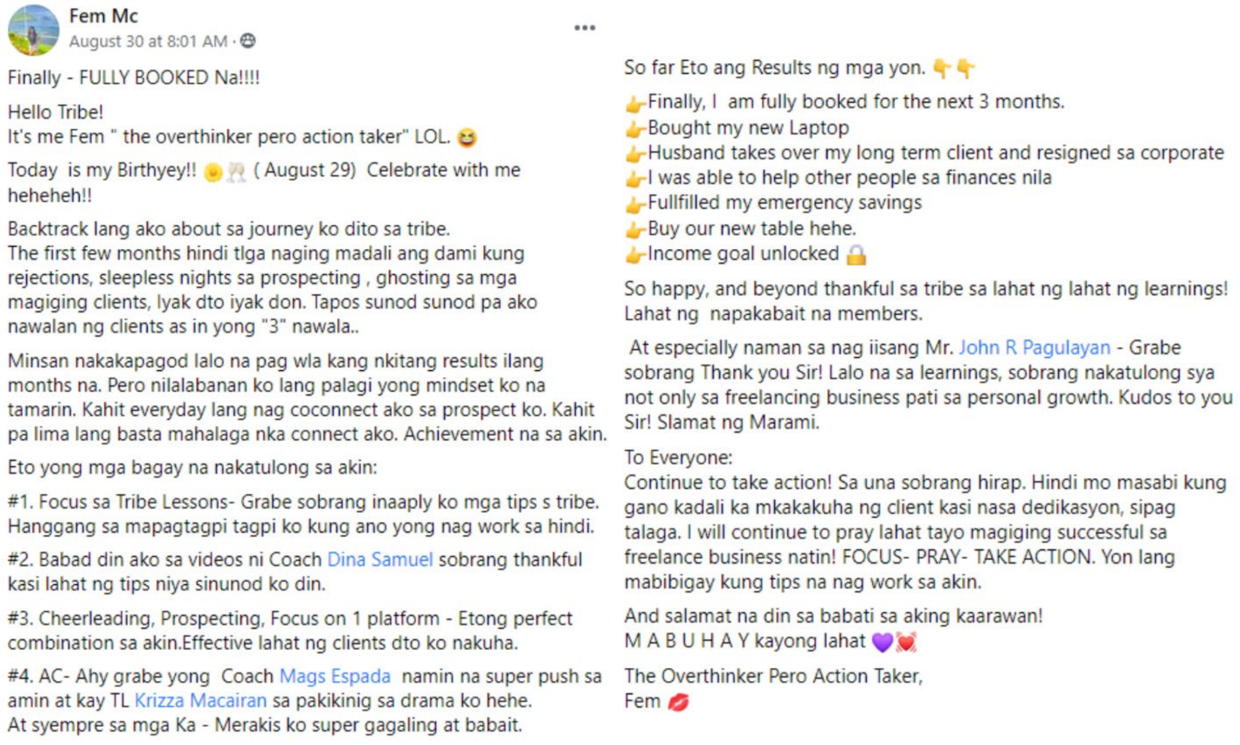
... then trial after trial. 😰

More than a month not active in social media and not even doing my thing pero walang maayos na tulog at kain minsan isang beses nalang sa isang araw but ...

HE'S SO AMAZING! Behind those rainy days may ibibigay parin siya sayo na BLESSING. After we closed almost 12M property, I got MY FIRST SIX DIGIT!🙌
Yeah! #Mahirapyeah !

There are times na iqquestion natin siya minsan kahit habang nag huhugas ng pinggan pa pero always ***Keep your head andfaith up*, *he loves and got you more than anyone else!

Happy Sunday Everyone! More powers, Keep safe and God bless!



Fem Mc
August 30 at 8:01 AM ·

Finally - FULLY BOOKED Na!!!!

Hello Tribe!
It's me Fem " the overthinker pero action taker" LOL. 😆

Today is my Birthyey!! 😊🥂 (August 29) Celebrate with me heheheh!!

Backtrack lang ako about sa journey ko dito sa tribe.
The first few months hindi tlga naging madali ang dami kung rejections, sleepless nights sa prospecting , ghosting sa mga magiging clients, Iyak dto iyak don. Tapos sunod sunod pa ako nawalan ng clients as in yong "3" nawala..

Minsan nakakapagod lalo na pag wla kang nkitang results ilang months na. Pero nilalabanan ko lang palagi yong mindset ko na tamarin. Kahit everyday lang nag coconnect ako sa prospect ko. Kahit pa lima lang basta mahalaga nka connect ako. Achievement na sa akin.

Eto yong mga bagay na nakatulong sa akin:

#1. Focus sa Tribe Lessons- Grabe sobrang inaaply ko mga tips s tribe. Hanggang sa mapagtagpi tagpi ko kung ano yong nag work sa hindi.

#2. Babad din ako sa videos ni Coach Dina Samuel sobrang thankful kasi lahat ng tips niya sinunod ko din.

#3. Cheerleading, Prospecting, Focus on 1 platform - Etong perfect combination sa akin.Effective lahat ng clients dto ko nakuha.

#4. AC- Ahy grabe yong Coach Mags Espada namin na super push sa amin at kay TL Krizza Macairan sa pakikinig sa drama ko hehe.
At syempre sa mga Ka - Merakis ko super gagaling at babait.

So far Eto ang Results ng mga yon. 👇👇

👉Finally, I am fully booked for the next 3 months.
👉Bought my new Laptop
👉Husband takes over my long term client and resigned sa corporate
👉I was able to help other people sa finances nila
👉Fullfilled my emergency savings
👉Buy our new table hehe.
👉Income goal unlocked 🔒

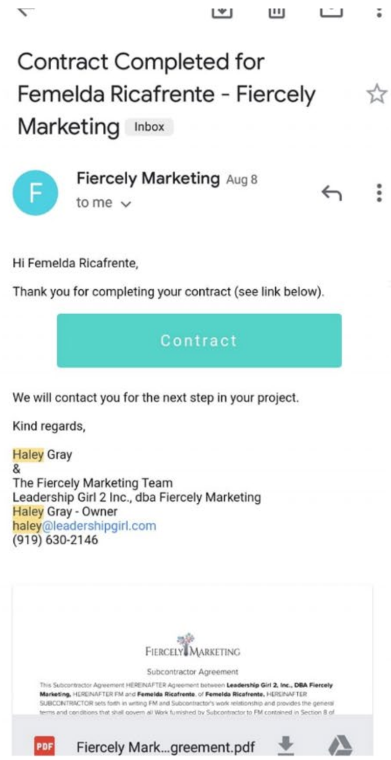
So happy, and beyond thankful sa tribe sa lahat ng lahat ng learnings! Lahat ng napakabait na members.

At especially naman sa nag iisang Mr. John R Pagulayan - Grabe sobrang Thank you Sir! Lalo na sa learnings, sobrang nakatulong sya not only sa freelancing business pati sa personal growth. Kudos to you Sir! Slamat ng Marami.

To Everyone:
Continue to take action! Sa una sobrang hirap. Hindi mo masabi kung gano kadali ka mkakakuha ng client kasi nasa dedikasyon, sipag talaga. I will continue to pray lahat tayo magiging successful sa freelance business natin! FOCUS- PRAY- TAKE ACTION. Yon lang mabibigay kung tips na nag work sa akin.

And salamat na din sa babati sa aking kaarawan!
M A B U H A Y kayong lahat 💜💓

The Overthinker Pero Action Taker,
Fem 💋



Contract Completed for Femelda Ricafrente - Fiercely Marketing

Fiercely Marketing Aug 8
to me

Hi Femelda Ricafrente,

Thank you for completing your contract (see link below).

We will contact you for the next step in your project.

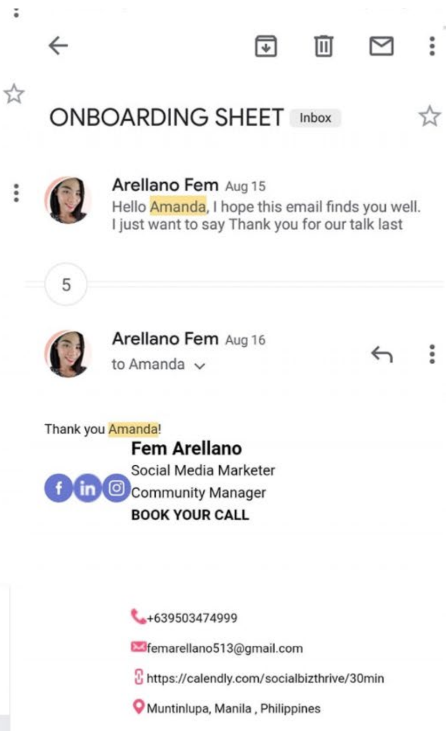
Kind regards,

Haley Gray
&
The Fiercely Marketing Team
Leadership Girl 2 Inc., dba Fiercely Marketing
Haley Gray - Owner
haley@leadershipgirl.com
(919) 630-2146

FIERCELY MARKETING

Subcontractor Agreement

This Subcontractor Agreement HEREINAFTER Agreement between **Leadership Girl 2, Inc., DBA Fiercely Marketing,** HEREINAFTER FM and **Femelda Ricafrente**, of **Femelda Ricafrente,** HEREINAFTER SUBCONTRACTOR sets forth in writing FM and Subcontractor's work relationship and provides the general terms and conditions that shall govern all Work furnished by Subcontractor to FM contained in Section 8 of



ONBOARDING SHEET

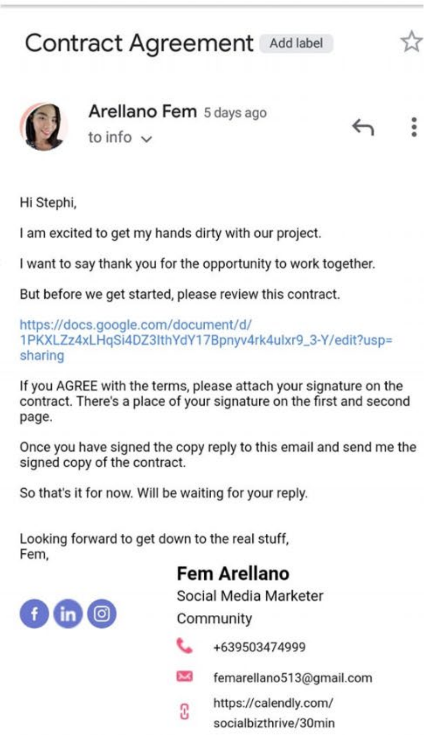
Arellano Fem Aug 15
Hello Amanda, I hope this email finds you well. I just want to say Thank you for our talk last

Arellano Fem Aug 16
to Amanda

Thank you Amanda!

Fem Arellano
Social Media Marketer
Community Manager
BOOK YOUR CALL

+639503474999
femarellano513@gmail.com
https://calendly.com/socialbizthrive/30min
Muntinlupa, Manila , Philippines



Contract Agreement

Arellano Fem 5 days ago
to info

Hi Stephi,

I am excited to get my hands dirty with our project.

I want to say thank you for the opportunity to work together.

But before we get started, please review this contract.

https://docs.google.com/document/d/1PKXLZz4xLHqSi4DZ3IthYdY17Bpnyv4rk4ulxr9_3-Y/edit?usp=sharing

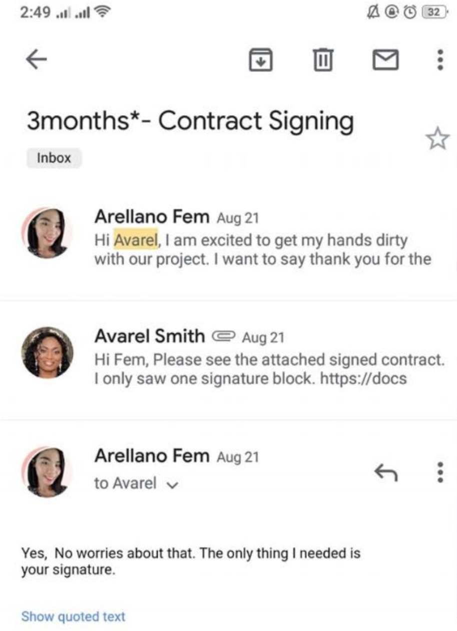
If you AGREE with the terms, please attach your signature on the contract. There's a place of your signature on the first and second page.

Once you have signed the copy reply to this email and send me the signed copy of the contract.

So that's it for now. Will be waiting for your reply.

Looking forward to get down to the real stuff,
Fem,

Fem Arellano
Social Media Marketer
Community
+639503474999
femarellano513@gmail.com
https://calendly.com/socialbizthrive/30min



3months*- Contract Signing

Arellano Fem Aug 21
Hi Avarel, I am excited to get my hands dirty with our project. I want to say thank you for the

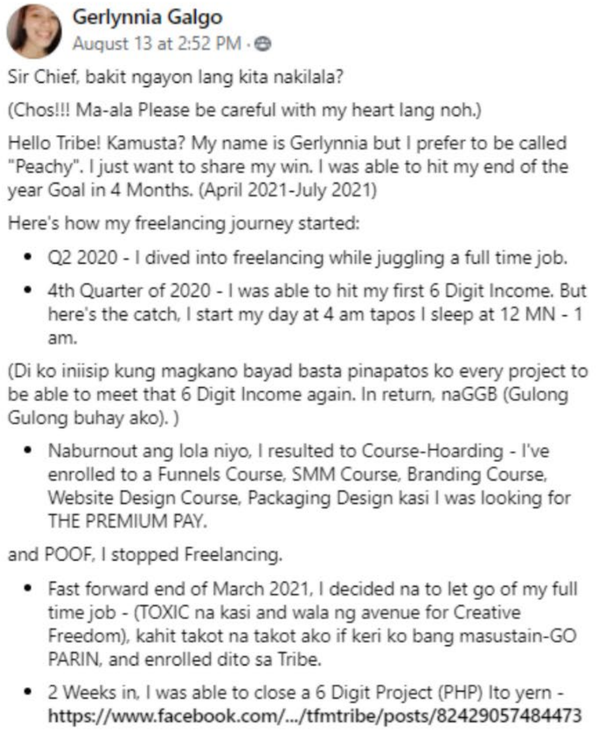
Avarel Smith Aug 21
Hi Fem, Please see the attached signed contract. I only saw one signature block. https://docs

Arellano Fem Aug 21
to Avarel

Yes, No worries about that. The only thing I needed is your signature.

Happy Birthday
Sweet Corner

Happy Birthday
FEM



Gerlynnia Galgo

August 13 at 2:52 PM ·

Sir Chief, bakit ngayon lang kita nakilala?

(Chos!!! Ma-ala Please be careful with my heart lang noh.)

Hello Tribe! Kamusta? My name is Gerlynnia but I prefer to be called "Peachy". I just want to share my win. I was able to hit my end of the year Goal in 4 Months. (April 2021-July 2021)

Here's how my freelancing journey started:

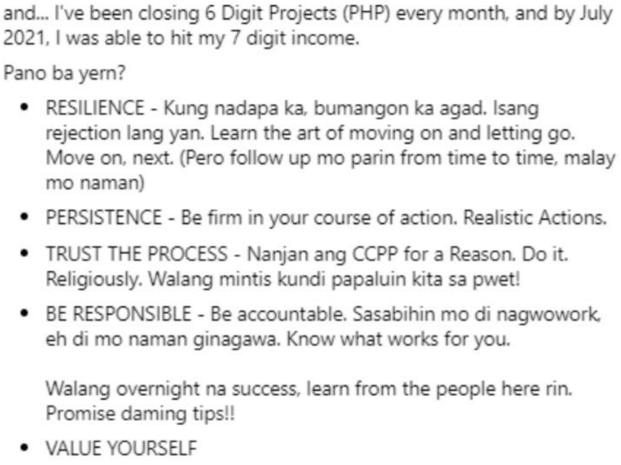
- Q2 2020 - I dived into freelancing while juggling a full time job.
- 4th Quarter of 2020 - I was able to hit my first 6 Digit Income. But here's the catch, I start my day at 4 am tapos I sleep at 12 MN - 1 am.

(Di ko iniisip kung magkano bayad basta pinapatos ko every project to be able to meet that 6 Digit Income again. In return, naGGB (Gulong Gulong buhay ako).)

- Naburnout ang lola niyo, I resulted to Course-Hoarding - I've enrolled to a Funnels Course, SMM Course, Branding Course, Website Design Course, Packaging Design kasi I was looking for THE PREMIUM PAY.

and POOF, I stopped Freelancing.

- Fast forward end of March 2021, I decided na to let go of my full time job - (TOXIC na kasi and wala ng avenue for Creative Freedom), kahit takot na takot ako if keri ko bang masustain-GO PARIN, and enrolled dito sa Tribe.
- 2 Weeks in, I was able to close a 6 Digit Project (PHP) Ito yern - **https://www.facebook.com/.../tfmtribe/posts/82429057484473**

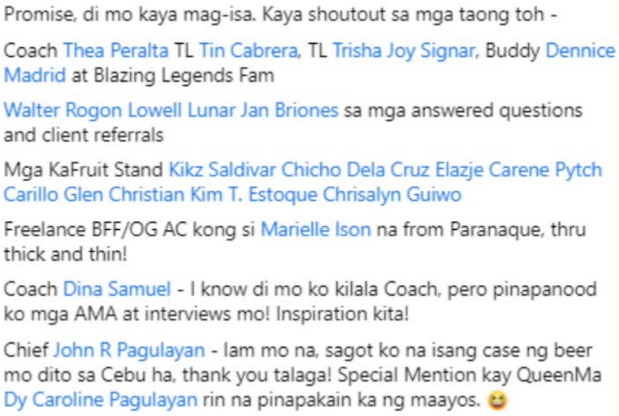


and... I've been closing 6 Digit Projects (PHP) every month, and by July 2021, I was able to hit my 7 digit income.

Pano ba yern?

- RESILIENCE - Kung nadapa ka, bumangon ka agad. Isang rejection lang yan. Learn the art of moving on and letting go. Move on, next. (Pero follow up mo parin from time to time, malay mo naman)
- PERSISTENCE - Be firm in your course of action. Realistic Actions.
- TRUST THE PROCESS - Nanjan ang CCPP for a Reason. Do it. Religiously. Walang mintis kundi papaluin kita sa pwet!
- BE RESPONSIBLE - Be accountable. Sasabihin mo di nagwowork, eh di mo naman ginagawa. Know what works for you.

  Walang overnight na success, learn from the people here rin. Promise daming tips!!
- VALUE YOURSELF



Promise, di mo kaya mag-isa. Kaya shoutout sa mga taong toh -

Coach Thea Peralta TL Tin Cabrera, TL Trisha Joy Signar, Buddy Dennice Madrid at Blazing Legends Fam

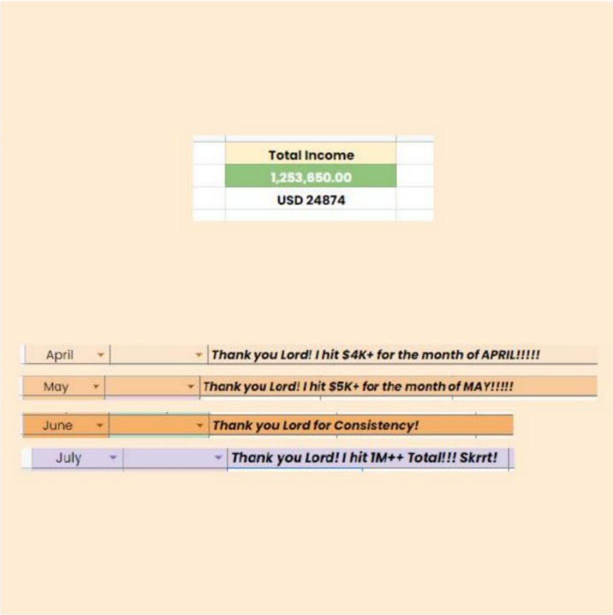
Walter Rogon Lowell Lunar Jan Briones sa mga answered questions and client referrals

Mga KaFruit Stand Kikz Saldivar Chicho Dela Cruz Elazje Carene Pytch Carillo Glen Christian Kim T. Estoque Chrisalyn Guiwo

Freelance BFF/OG AC kong si Marielle Ison na from Paranaque, thru thick and thin!

Coach Dina Samuel - I know di mo ko kilala Coach, pero pinapanood ko mga AMA at interviews mo! Inspiration kita!

Chief John R Pagulayan - Iam mo na, sagot ko na isang case ng beer mo dito sa Cebu ha, thank you talaga! Special Mention kay QueenMa Dy Caroline Pagulayan rin na pinapakain ka ng maayos. 😆

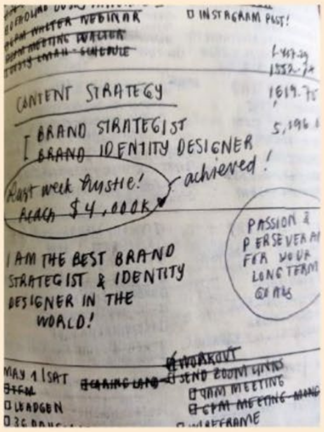


Total Income
1,253,650.00
USD 24874

April		Thank you Lord! I hit $4K+ for the month of APRIL!!!!!
May		Thank you Lord! I hit $5K+ for the month of MAY!!!!!
June		Thank you Lord for Consistency!
July		Thank you Lord! I hit 1M++ Total!!! Skrrt!

APRIL 2021

I was able to hit my first 6 Digit Income na rin for 2021 :)



☐ INSTAGRAM POST!

~~WEBINAR~~

1,447.29
1552.74
1619.75
5,196

CONTENT STRATEGY

I BRAND STRATEGIST
I ~~BRAND~~ IDENTITY DESIGNER

Last week hustle!
~~REACH $4,000K~~
achieved!

PASSION & PERSEVERA
FOR YOUR LONG TERM GOALS

I AM THE BEST BRAND STRATEGIST & IDENTITY DESIGNER IN THE WORLD!

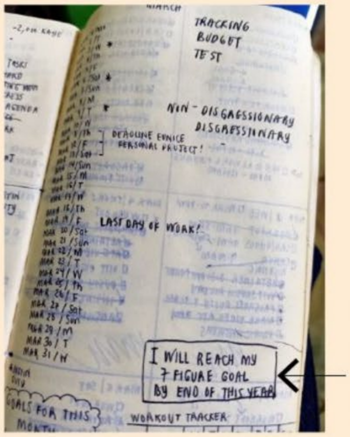
MAY 1 | SAT
☐ LEADGEN
~~WORKOUT~~
~~SEND ZOOM LINKS~~
☐ 9AM MEETING
~~6PM MEETING~~
☐ WIREFRAME

Not sure if Webinar ba or Stage Zero,

YUNG SCENARIO AY PUMUNTA SI CHIEF SA ROOFTOP, TAPOS SINIGAW NIYA NA "I AM THE BEST COPYWRITER IN THE WORLD!"

Ito Ginawa ko. Gaya gaya haha.

MARCH 2021



MARCH

TRACKING
BUDGET
TEST

NON-DISGAGSSIONARY
DISGAGSSIONARY

DEADLINE EUNICE
PERSONAL PROJECT!

MAR 14/Sun
MAR 15/M
MAR 16/T
MAR 17/W
MAR 18/Th
MAR 19/F LAST DAY OF WORK!
MAR 20/Sat
MAR 21/Sun
MAR 22/M
MAR 23/T
MAR 24/W
MAR 25/Th
MAR 26/F
MAR 27/Sat
MAR 28/Sun
MAR 29/M
MAR 30/T
MAR 31/W

I WILL REACH MY
7 FIGURE GOAL
BY END OF THIS YEAR

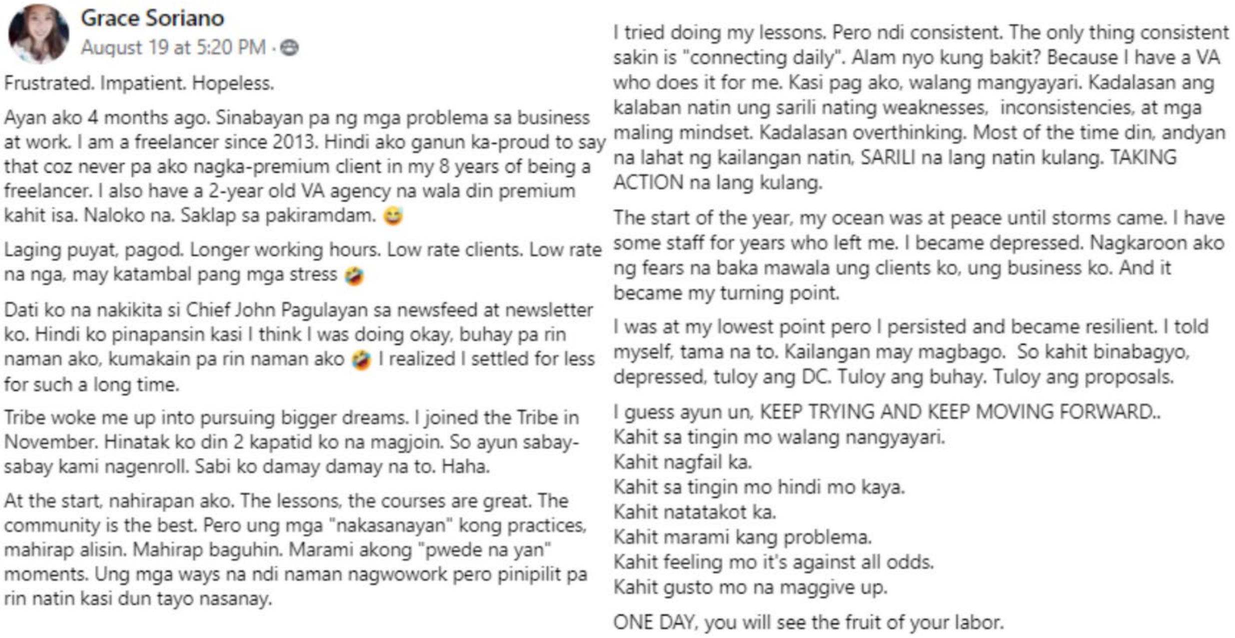
GOALS FOR THIS MONTH

WORKOUT TRACKER

LAST DAY OF WORK: MARCH 19

Last week of March, I enrolled sa Tribe.

I started na ata with Stage Zero. I wrote this one. Wrote it down - **"I will reach my 7 figure goal by the end of this year."**



Grace Soriano
August 19 at 5:20 PM ·

Frustrated. Impatient. Hopeless.

Ayan ako 4 months ago. Sinabayan pa ng mga problema sa business at work. I am a freelancer since 2013. Hindi ako ganun ka-proud to say that coz never pa ako nagka-premium client in my 8 years of being a freelancer. I also have a 2-year old VA agency na wala din premium kahit isa. Naloko na. Saklap sa pakiramdam. 😅

Laging puyat, pagod. Longer working hours. Low rate clients. Low rate na nga, may katambal pang mga stress 🤣

Dati ko na nakikita si Chief John Pagulayan sa newsfeed at newsletter ko. Hindi ko pinapansin kasi I think I was doing okay, buhay pa rin naman ako, kumakain pa rin naman ako 🤣 I realized I settled for less for such a long time.

Tribe woke me up into pursuing bigger dreams. I joined the Tribe in November. Hinatak ko din 2 kapatid ko na magjoin. So ayun sabay-sabay kami nagenroll. Sabi ko damay damay na to. Haha.

At the start, nahirapan ako. The lessons, the courses are great. The community is the best. Pero ung mga "nakasanayan" kong practices, mahirap alisin. Mahirap baguhin. Marami akong "pwede na yan" moments. Ung mga ways na ndi naman nagwowork pero pinipilit pa rin natin kasi dun tayo nasanay.

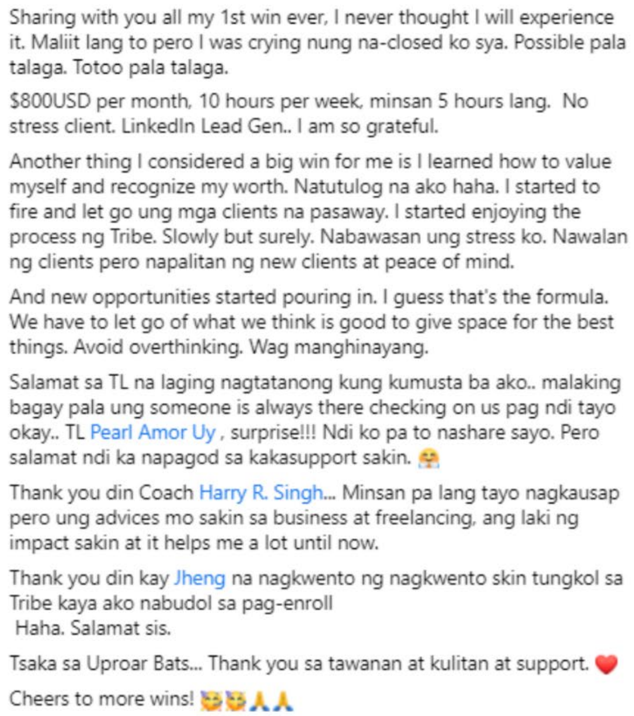
I tried doing my lessons. Pero ndi consistent. The only thing consistent sakin is "connecting daily". Alam nyo kung bakit? Because I have a VA who does it for me. Kasi pag ako, walang mangyayari. Kadalasan ang kalaban natin ung sarili nating weaknesses, inconsistencies, at mga maling mindset. Kadalasan overthinking. Most of the time din, andyan na lahat ng kailangan natin, SARILI na lang natin kulang. TAKING ACTION na lang kulang.

The start of the year, my ocean was at peace until storms came. I have some staff for years who left me. I became depressed. Nagkaroon ako ng fears na baka mawala ung clients ko, ung business ko. And it became my turning point.

I was at my lowest point pero I persisted and became resilient. I told myself, tama na to. Kailangan may magbago. So kahit binabagyo, depressed, tuloy ang DC. Tuloy ang buhay. Tuloy ang proposals.

I guess ayun un, KEEP TRYING AND KEEP MOVING FORWARD..
Kahit sa tingin mo walang nangyayari.
Kahit nagfail ka.
Kahit sa tingin mo hindi mo kaya.
Kahit natatakot ka.
Kahit marami kang problema.
Kahit feeling mo it's against all odds.
Kahit gusto mo na maggive up.

ONE DAY, you will see the fruit of your labor.



Sharing with you all my 1st win ever, I never thought I will experience it. Maliit lang to pero I was crying nung na-closed ko sya. Possible pala talaga. Totoo pala talaga.

$800USD per month, 10 hours per week, minsan 5 hours lang. No stress client. LinkedIn Lead Gen.. I am so grateful.

Another thing I considered a big win for me is I learned how to value myself and recognize my worth. Natutulog na ako haha. I started to fire and let go ung mga clients na pasaway. I started enjoying the process ng Tribe. Slowly but surely. Nabawasan ung stress ko. Nawalan ng clients pero napalitan ng new clients at peace of mind.

And new opportunities started pouring in. I guess that's the formula. We have to let go of what we think is good to give space for the best things. Avoid overthinking. Wag manghinayang.

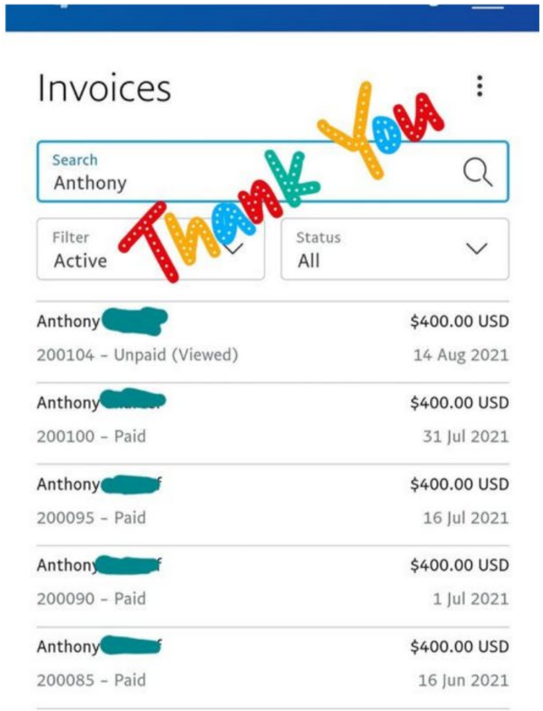
Salamat sa TL na laging nagtatanong kung kumusta ba ako.. malaking bagay pala ung someone is always there checking on us pag ndi tayo okay.. TL Pearl Amor Uy , surprise!!! Ndi ko pa to nashare sayo. Pero salamat ndi ka napagod sa kakasupport sakin. 🤗

Thank you din Coach Harry R. Singh... Minsan pa lang tayo nagkausap pero ung advices mo sakin sa business at freelancing, ang laki ng impact sakin at it helps me a lot until now.

Thank you din kay Jheng na nagkwento ng nagkwento skin tungkol sa Tribe kaya ako nabudol sa pag-enroll
Haha. Salamat sis.

Tsaka sa Uproar Bats... Thank you sa tawanan at kulitan at support. ❤️

Cheers to more wins! 🥳🥳🙏🙏



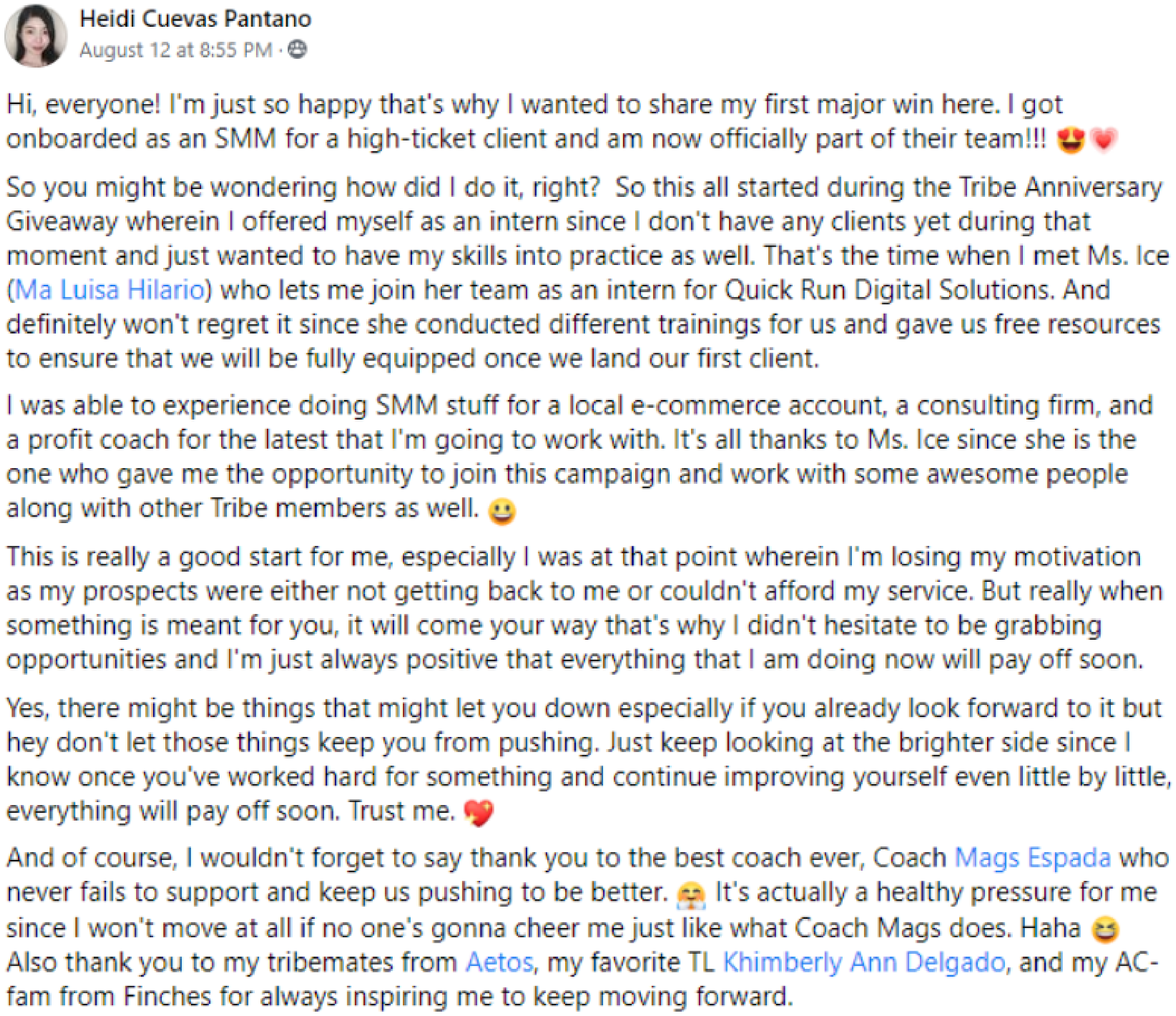
Invoices

Search: Anthony

Filter: Active

Status: All

Anthony [redacted]	$400.00 USD
200104 – Unpaid (Viewed)	14 Aug 2021
Anthony [redacted]	$400.00 USD
200100 – Paid	31 Jul 2021
Anthony [redacted]	$400.00 USD
200095 – Paid	16 Jul 2021
Anthony [redacted]	$400.00 USD
200090 – Paid	1 Jul 2021
Anthony [redacted]	$400.00 USD
200085 – Paid	16 Jun 2021



Heidi Cuevas Pantano
August 12 at 8:55 PM ·

Hi, everyone! I'm just so happy that's why I wanted to share my first major win here. I got onboarded as an SMM for a high-ticket client and am now officially part of their team!!! 😍💗

So you might be wondering how did I do it, right? So this all started during the Tribe Anniversary Giveaway wherein I offered myself as an intern since I don't have any clients yet during that moment and just wanted to have my skills into practice as well. That's the time when I met Ms. Ice (Ma Luisa Hilario) who lets me join her team as an intern for Quick Run Digital Solutions. And definitely won't regret it since she conducted different trainings for us and gave us free resources to ensure that we will be fully equipped once we land our first client.

I was able to experience doing SMM stuff for a local e-commerce account, a consulting firm, and a profit coach for the latest that I'm going to work with. It's all thanks to Ms. Ice since she is the one who gave me the opportunity to join this campaign and work with some awesome people along with other Tribe members as well. 😃

This is really a good start for me, especially I was at that point wherein I'm losing my motivation as my prospects were either not getting back to me or couldn't afford my service. But really when something is meant for you, it will come your way that's why I didn't hesitate to be grabbing opportunities and I'm just always positive that everything that I am doing now will pay off soon.

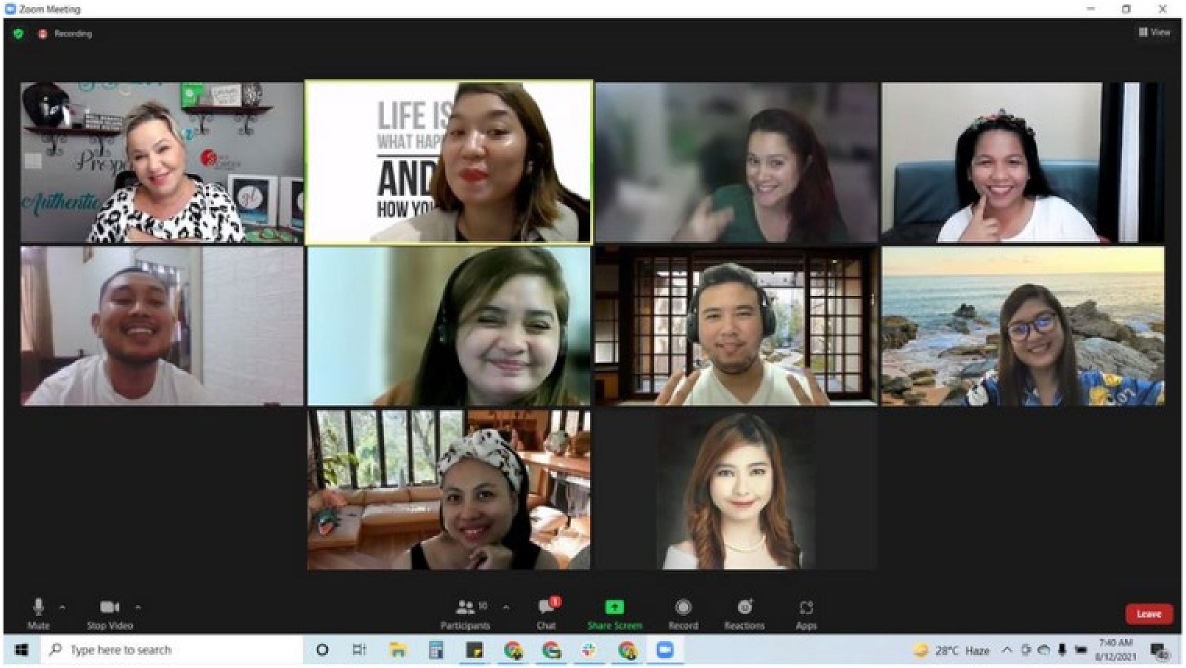
Yes, there might be things that might let you down especially if you already look forward to it but hey don't let those things keep you from pushing. Just keep looking at the brighter side since I know once you've worked hard for something and continue improving yourself even little by little, everything will pay off soon. Trust me. 💖

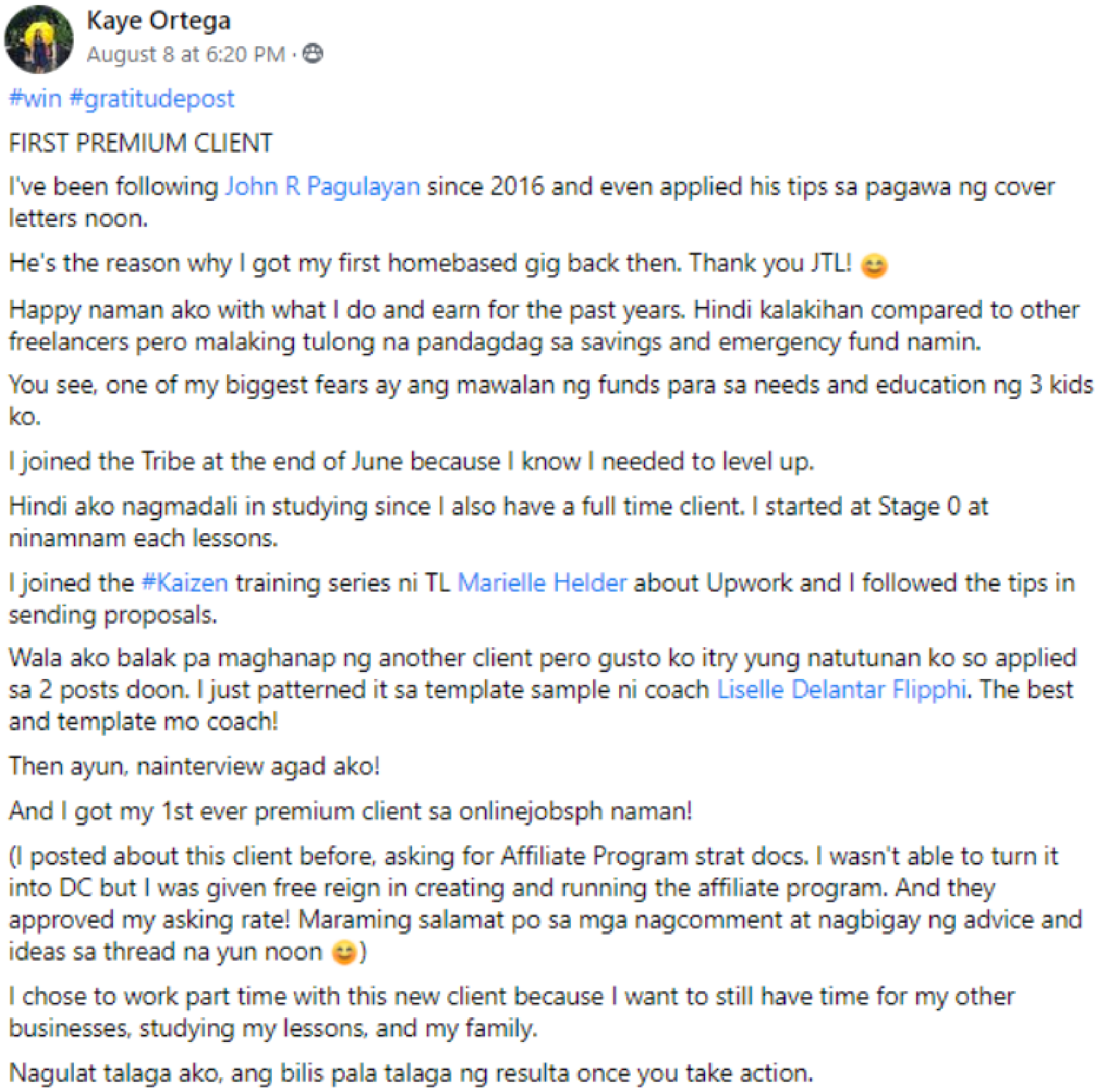
And of course, I wouldn't forget to say thank you to the best coach ever, Coach Mags Espada who never fails to support and keep us pushing to be better. 🤗 It's actually a healthy pressure for me since I won't move at all if no one's gonna cheer me just like what Coach Mags does. Haha 😆 Also thank you to my tribemates from Aetos, my favorite TL Khimberly Ann Delgado, and my AC-fam from Finches for always inspiring me to keep moving forward.

Also thanks to our Chief John R Pagulayan for building an awesome community like Tribe. I dunno what I'll be doing with my life right now if I haven't joined here - more likely I'll be stuck in a corporate setting if that happens. Hahaha

To more clients to come. 🥂 Good bye corporate life soon. 😛

#ProudToBeAetos #SoarHigher


Zoom Meeting
Recording
View
LIFE IS
WHAT HAP
AND
HOW YO
Mute
Stop Video
Participants
Chat
Share Screen
Record
Reactions
Apps
Leave
Type here to search
28°C Haze
7:40 AM
8/12/2021



Kaye Ortega

August 8 at 6:20 PM ·

#win #gratitudepost

FIRST PREMIUM CLIENT

I've been following John R Pagulayan since 2016 and even applied his tips sa pagawa ng cover letters noon.

He's the reason why I got my first homebased gig back then. Thank you JTL! 😊

Happy naman ako with what I do and earn for the past years. Hindi kalakihan compared to other freelancers pero malaking tulong na pandagdag sa savings and emergency fund namin.

You see, one of my biggest fears ay ang mawalan ng funds para sa needs and education ng 3 kids ko.

I joined the Tribe at the end of June because I know I needed to level up.

Hindi ako nagmadali in studying since I also have a full time client. I started at Stage 0 at ninamnam each lessons.

I joined the #Kaizen training series ni TL Marielle Helder about Upwork and I followed the tips in sending proposals.

Wala ako balak pa maghanap ng another client pero gusto ko itry yung natutunan ko so applied sa 2 posts doon. I just patterned it sa template sample ni coach Liselle Delantar Flipphi. The best and template mo coach!

Then ayun, nainterview agad ako!

And I got my 1st ever premium client sa onlinejobsph naman!

(I posted about this client before, asking for Affiliate Program strat docs. I wasn't able to turn it into DC but I was given free reign in creating and running the affiliate program. And they approved my asking rate! Maraming salamat po sa mga nagcomment at nagbigay ng advice and ideas sa thread na yun noon 😊)

I chose to work part time with this new client because I want to still have time for my other businesses, studying my lessons, and my family.

Nagulat talaga ako, ang bilis pala talaga ng resulta once you take action.

Gusto kong sabihin na hindi ako prepared but in reality, Tribe taught me to be prepared in facing opportunities and challenges head on.

I am very grateful to this community. Thank you to my tribe, Kaizen, and to the TLs, coaches and members na always tumutulong lalo na sa mga bagong salta na puro tanong.

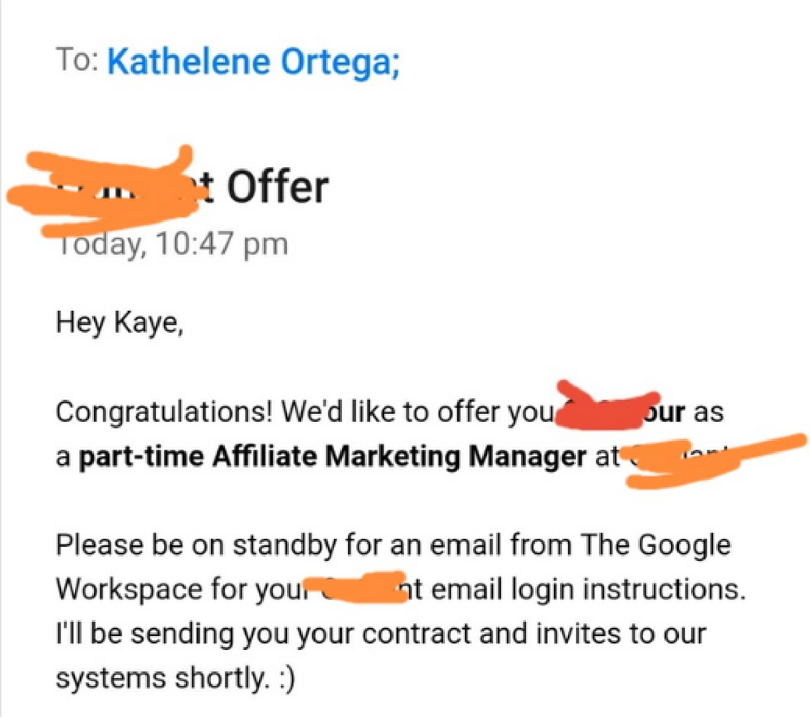
Thank you cap Grace Perral sa coaching nung nalaman mong ngarag pa ako sa new role ko, at sa members ng Kai 6 for being true cheerleaders sa lahat ng small at big wins ng members.

Sorry sobrang haba.

Excited na ako na magbuild naman ng college fund ng kids ko this year ❤

This is Kaye Ortega and I help e-commerce companies increase their brand awareness, leads and sales through customized and cost-effective affiliate program strategies.

#progressoverperfection



To: **Kathelene Ortega;**

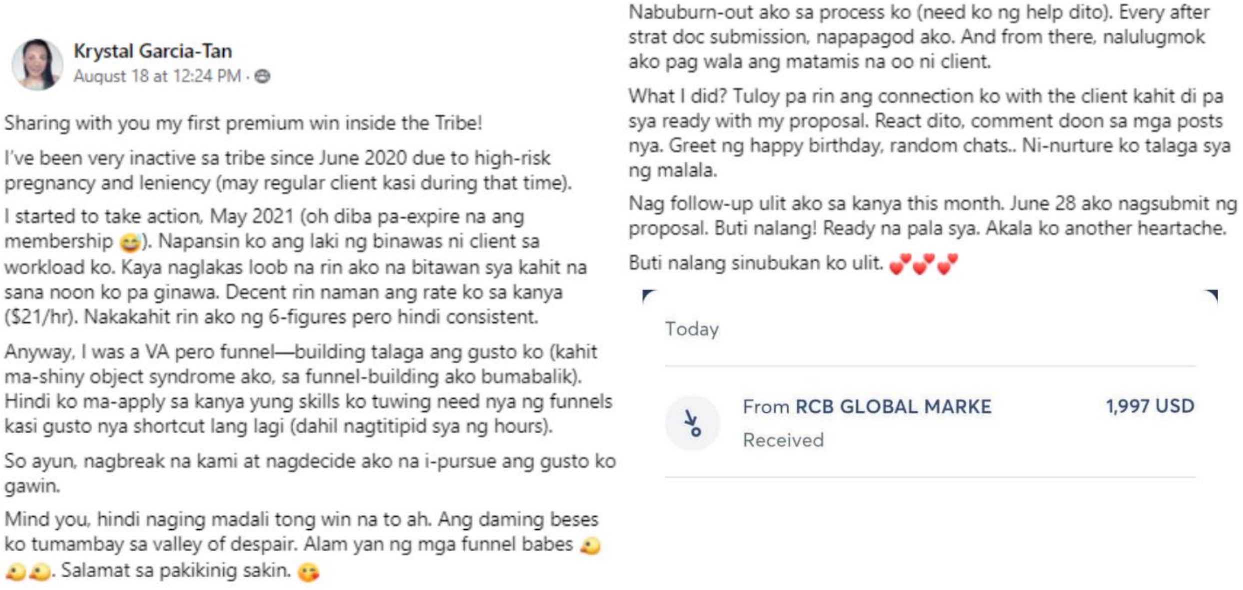
[redacted]t Offer

Today, 10:47 pm

Hey Kaye,

Congratulations! We'd like to offer you [redacted]**our** as a **part-time Affiliate Marketing Manager** at [redacted]

Please be on standby for an email from The Google Workspace for your [redacted]nt email login instructions. I'll be sending you your contract and invites to our systems shortly. :)



Krystal Garcia-Tan
August 18 at 12:24 PM ·

Sharing with you my first premium win inside the Tribe!

I've been very inactive sa tribe since June 2020 due to high-risk pregnancy and leniency (may regular client kasi during that time).

I started to take action, May 2021 (oh diba pa-expire na ang membership 😅). Napansin ko ang laki ng binawas ni client sa workload ko. Kaya naglakas loob na rin ako na bitawan sya kahit na sana noon ko pa ginawa. Decent rin naman ang rate ko sa kanya ($21/hr). Nakakahit rin ako ng 6-figures pero hindi consistent.

Anyway, I was a VA pero funnel—building talaga ang gusto ko (kahit ma-shiny object syndrome ako, sa funnel-building ako bumabalik). Hindi ko ma-apply sa kanya yung skills ko tuwing need nya ng funnels kasi gusto nya shortcut lang lagi (dahil nagtitipid sya ng hours).

So ayun, nagbreak na kami at nagdecide ako na i-pursue ang gusto ko gawin.

Mind you, hindi naging madali tong win na to ah. Ang daming beses ko tumambay sa valley of despair. Alam yan ng mga funnel babes 🥺🥺🥺. Salamat sa pakikinig sakin. 😘

Nabuburn-out ako sa process ko (need ko ng help dito). Every after strat doc submission, napapagod ako. And from there, nalulugmok ako pag wala ang matamis na oo ni client.

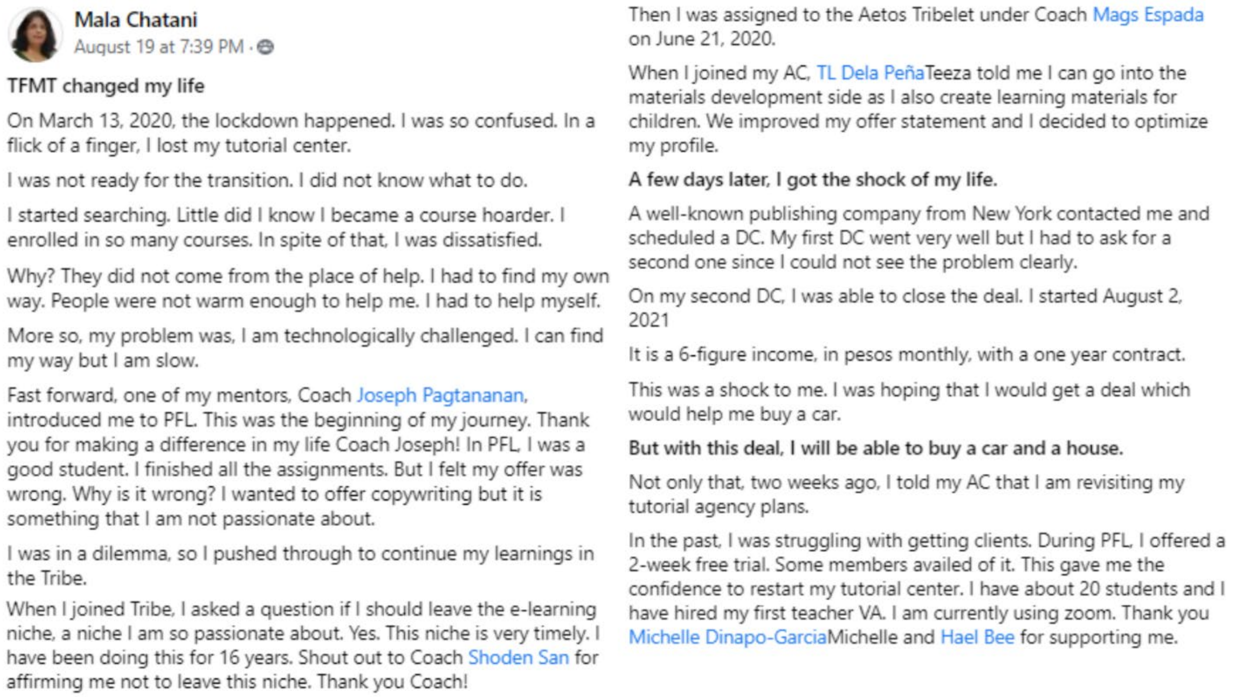
What I did? Tuloy pa rin ang connection ko with the client kahit di pa sya ready with my proposal. React dito, comment doon sa mga posts nya. Greet ng happy birthday, random chats.. Ni-nurture ko talaga sya ng malala.

Nag follow-up ulit ako sa kanya this month. June 28 ako nagsubmit ng proposal. Buti nalang! Ready na pala sya. Akala ko another heartache.

Buti nalang sinubukan ko ulit. 💕💕💕

Today

From **RCB GLOBAL MARKE** — **1,997 USD**
Received



Mala Chatani
August 19 at 7:39 PM ·

TFMT changed my life

On March 13, 2020, the lockdown happened. I was so confused. In a flick of a finger, I lost my tutorial center.

I was not ready for the transition. I did not know what to do.

I started searching. Little did I know I became a course hoarder. I enrolled in so many courses. In spite of that, I was dissatisfied.

Why? They did not come from the place of help. I had to find my own way. People were not warm enough to help me. I had to help myself.

More so, my problem was, I am technologically challenged. I can find my way but I am slow.

Fast forward, one of my mentors, Coach Joseph Pagtananan, introduced me to PFL. This was the beginning of my journey. Thank you for making a difference in my life Coach Joseph! In PFL, I was a good student. I finished all the assignments. But I felt my offer was wrong. Why is it wrong? I wanted to offer copywriting but it is something that I am not passionate about.

I was in a dilemma, so I pushed through to continue my learnings in the Tribe.

When I joined Tribe, I asked a question if I should leave the e-learning niche, a niche I am so passionate about. Yes. This niche is very timely. I have been doing this for 16 years. Shout out to Coach Shoden San for affirming me not to leave this niche. Thank you Coach!

Then I was assigned to the Aetos Tribelet under Coach Mags Espada on June 21, 2020.

When I joined my AC, TL Dela PeñaTeeza told me I can go into the materials development side as I also create learning materials for children. We improved my offer statement and I decided to optimize my profile.

A few days later, I got the shock of my life.

A well-known publishing company from New York contacted me and scheduled a DC. My first DC went very well but I had to ask for a second one since I could not see the problem clearly.

On my second DC, I was able to close the deal. I started August 2, 2021

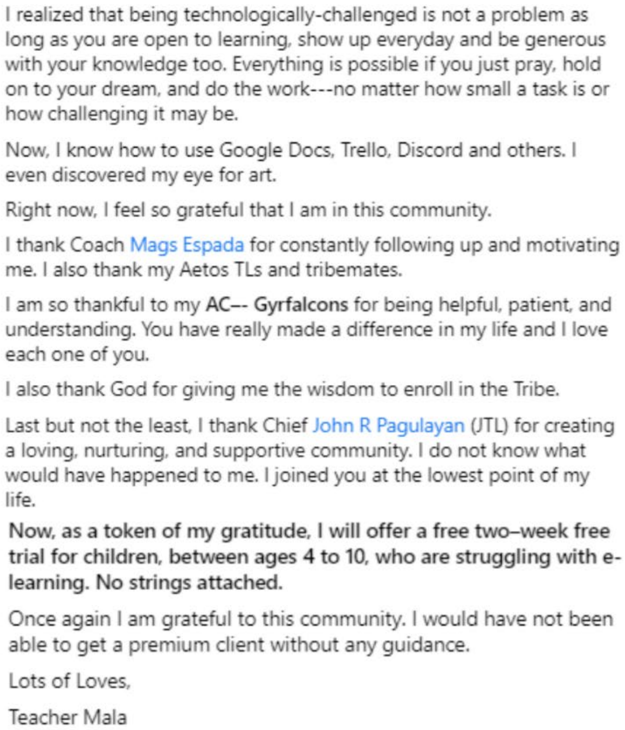
It is a 6-figure income, in pesos monthly, with a one year contract.

This was a shock to me. I was hoping that I would get a deal which would help me buy a car.

But with this deal, I will be able to buy a car and a house.

Not only that, two weeks ago, I told my AC that I am revisiting my tutorial agency plans.

In the past, I was struggling with getting clients. During PFL, I offered a 2-week free trial. Some members availed of it. This gave me the confidence to restart my tutorial center. I have about 20 students and I have hired my first teacher VA. I am currently using zoom. Thank you Michelle Dinapo-GarciaMichelle and Hael Bee for supporting me.



I realized that being technologically-challenged is not a problem as long as you are open to learning, show up everyday and be generous with your knowledge too. Everything is possible if you just pray, hold on to your dream, and do the work---no matter how small a task is or how challenging it may be.

Now, I know how to use Google Docs, Trello, Discord and others. I even discovered my eye for art.

Right now, I feel so grateful that I am in this community.

I thank Coach Mags Espada for constantly following up and motivating me. I also thank my Aetos TLs and tribemates.

I am so thankful to my **AC-- Gyrfalcons** for being helpful, patient, and understanding. You have really made a difference in my life and I love each one of you.

I also thank God for giving me the wisdom to enroll in the Tribe.

Last but not the least, I thank Chief John R Pagulayan (JTL) for creating a loving, nurturing, and supportive community. I do not know what would have happened to me. I joined you at the lowest point of my life.

Now, as a token of my gratitude, I will offer a free two–week free trial for children, between ages 4 to 10, who are struggling with e-learning. No strings attached.

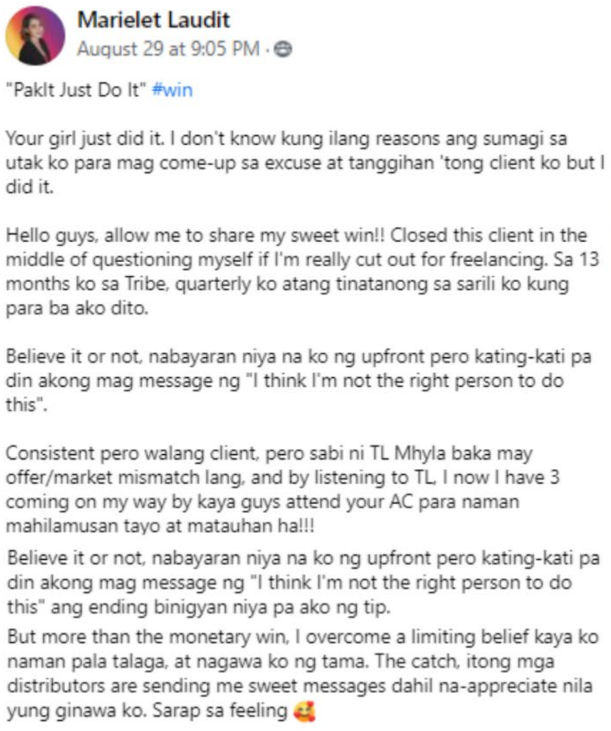
Once again I am grateful to this community. I would have not been able to get a premium client without any guidance.

Lots of Loves,

Teacher Mala

TEACHER MALA

I help parents raise Sociable, Motivated, Accepting, Responsible and Task-oriented (S.M.A.R.T.) Kids



Marielet Laudit
August 29 at 9:05 PM ·

"PakIt Just Do It" #win

Your girl just did it. I don't know kung ilang reasons ang sumagi sa utak ko para mag come-up sa excuse at tanggihan 'tong client ko but I did it.

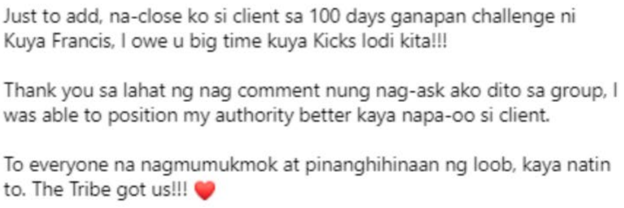
Hello guys, allow me to share my sweet win!! Closed this client in the middle of questioning myself if I'm really cut out for freelancing. Sa 13 months ko sa Tribe, quarterly ko atang tinatanong sa sarili ko kung para ba ako dito.

Believe it or not, nabayaran niya na ko ng upfront pero kating-kati pa din akong mag message ng "I think I'm not the right person to do this".

Consistent pero walang client, pero sabi ni TL Mhyla baka may offer/market mismatch lang, and by listening to TL, I now I have 3 coming on my way by kaya guys attend your AC para naman mahilamusan tayo at matauhan ha!!!

Believe it or not, nabayaran niya na ko ng upfront pero kating-kati pa din akong mag message ng "I think I'm not the right person to do this" ang ending binigyan niya pa ako ng tip.

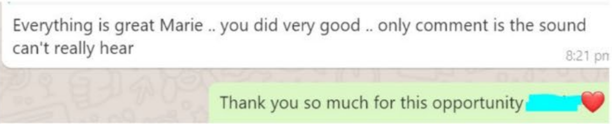
But more than the monetary win, I overcome a limiting belief kaya ko naman pala talaga, at nagawa ko ng tama. The catch, itong mga distributors are sending me sweet messages dahil na-appreciate nila yung ginawa ko. Sarap sa feeling 🥰



Just to add, na-close ko si client sa 100 days ganapan challenge ni Kuya Francis, I owe u big time kuya Kicks lodi kita!!!

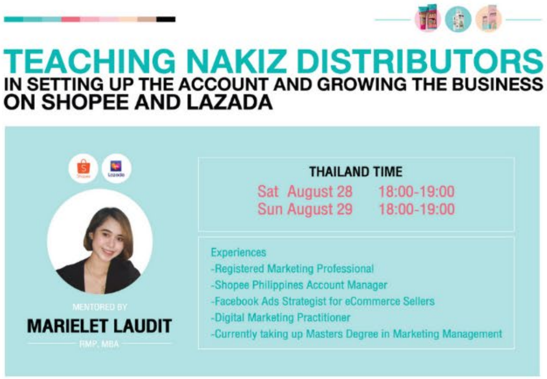
Thank you sa lahat ng nag comment nung nag-ask ako dito sa group, I was able to position my authority better kaya napa-oo si client.

To everyone na nagmumukmok at pinanghihinaan ng loob, kaya natin to. The Tribe got us!!! ❤️

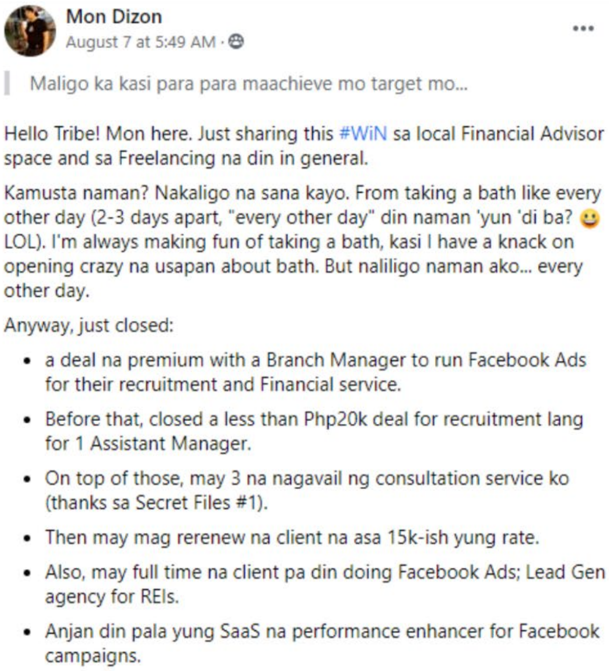


Everything is great Marie .. you did very good .. only comment is the sound can't really hear
8:21 pm

Thank you so much for this opportunity [redacted] ❤️



TEACHING NAKIZ DISTRIBUTORS
IN SETTING UP THE ACCOUNT AND GROWING THE BUSINESS ON SHOPEE AND LAZADA
Shopee
Lazada
THAILAND TIME
Sat August 28 18:00-19:00
Sun August 29 18:00-19:00
MENTORED BY
MARIELET LAUDIT
RMP, MBA
Experiences
-Registered Marketing Professional
-Shopee Philippines Account Manager
-Facebook Ads Strategist for eCommerce Sellers
-Digital Marketing Practitioner
-Currently taking up Masters Degree in Marketing Management



Mon Dizon
August 7 at 5:49 AM ·

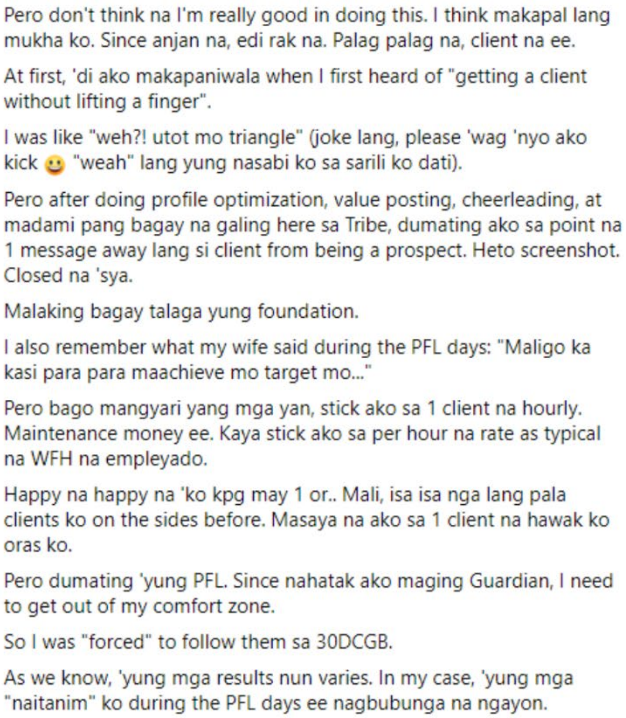
> Maligo ka kasi para para maachieve mo target mo...

Hello Tribe! Mon here. Just sharing this #WiN sa local Financial Advisor space and sa Freelancing na din in general.

Kamusta naman? Nakaligo na sana kayo. From taking a bath like every other day (2-3 days apart, "every other day" din naman 'yun 'di ba? 😀 LOL). I'm always making fun of taking a bath, kasi I have a knack on opening crazy na usapan about bath. But naliligo naman ako... every other day.

Anyway, just closed:

- a deal na premium with a Branch Manager to run Facebook Ads for their recruitment and Financial service.
- Before that, closed a less than Php20k deal for recruitment lang for 1 Assistant Manager.
- On top of those, may 3 na nagavail ng consultation service ko (thanks sa Secret Files #1).
- Then may mag rerenew na client na asa 15k-ish yung rate.
- Also, may full time na client pa din doing Facebook Ads; Lead Gen agency for REIs.
- Anjan din pala yung SaaS na performance enhancer for Facebook campaigns.



Pero don't think na I'm really good in doing this. I think makapal lang mukha ko. Since anjan na, edi rak na. Palag palag na, client na ee.

At first, 'di ako makapaniwala when I first heard of "getting a client without lifting a finger".

I was like "weh?! utot mo triangle" (joke lang, please 'wag 'nyo ako kick 😀 "weah" lang yung nasabi ko sa sarili ko dati).

Pero after doing profile optimization, value posting, cheerleading, at madami pang bagay na galing here sa Tribe, dumating ako sa point na 1 message away lang si client from being a prospect. Heto screenshot. Closed na 'sya.

Malaking bagay talaga yung foundation.

I also remember what my wife said during the PFL days: "Maligo ka kasi para para maachieve mo target mo..."

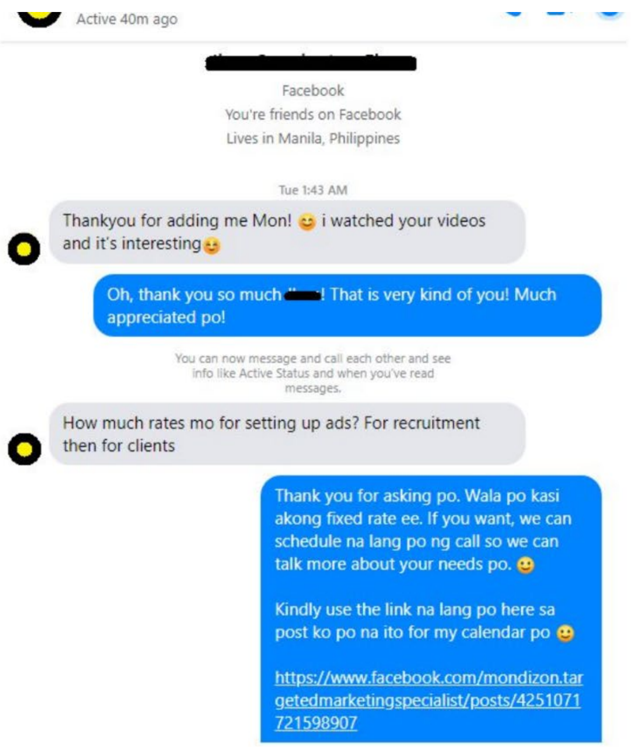
Pero bago mangyari yang mga yan, stick ako sa 1 client na hourly. Maintenance money ee. Kaya stick ako sa per hour na rate as typical na WFH na empleyado.

Happy na happy na 'ko kpg may 1 or.. Mali, isa isa nga lang pala clients ko on the sides before. Masaya na ako sa 1 client na hawak ko oras ko.

Pero dumating 'yung PFL. Since nahatak ako maging Guardian, I need to get out of my comfort zone.

So I was "forced" to follow them sa 30DCGB.

As we know, 'yung mga results nun varies. In my case, 'yung mga "naitanim" ko during the PFL days ee nagbubunga na ngayon.



Active 40m ago

[redacted]

Facebook
You're friends on Facebook
Lives in Manila, Philippines

Tue 1:43 AM

Thankyou for adding me Mon! 😊 i watched your videos and it's interesting😊

Oh, thank you so much [redacted]! That is very kind of you! Much appreciated po!

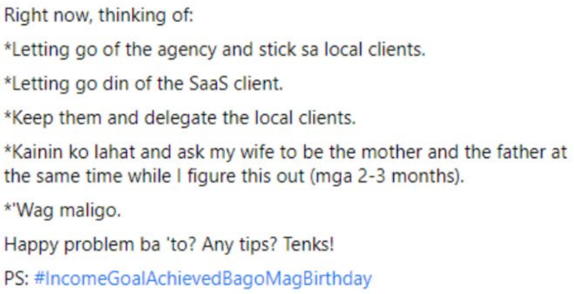
You can now message and call each other and see info like Active Status and when you've read messages.

How much rates mo for setting up ads? For recruitment then for clients

Thank you for asking po. Wala po kasi akong fixed rate ee. If you want, we can schedule na lang po ng call so we can talk more about your needs po. 😀

Kindly use the link na lang po here sa post ko po na ito for my calendar po 😀

https://www.facebook.com/mondizon.targetedmarketingspecialist/posts/4251071721598907



Right now, thinking of:

*Letting go of the agency and stick sa local clients.

*Letting go din of the SaaS client.

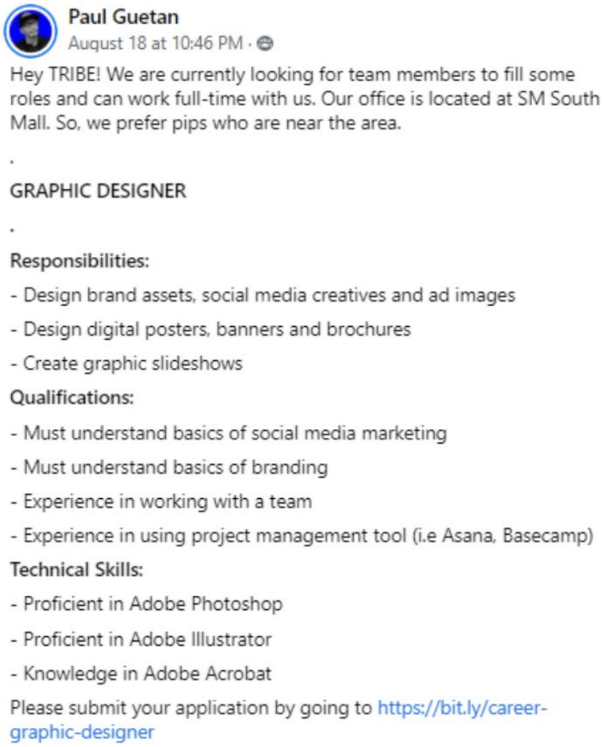
*Keep them and delegate the local clients.

*Kainin ko lahat and ask my wife to be the mother and the father at the same time while I figure this out (mga 2-3 months).

*'Wag maligo.

Happy problem ba 'to? Any tips? Tenks!

PS: #IncomeGoalAchievedBagoMagBirthday



Paul Guetan

August 18 at 10:46 PM ·

Hey TRIBE! We are currently looking for team members to fill some roles and can work full-time with us. Our office is located at SM South Mall. So, we prefer pips who are near the area.

.

GRAPHIC DESIGNER

.

Responsibilities:

- Design brand assets, social media creatives and ad images
- Design digital posters, banners and brochures
- Create graphic slideshows

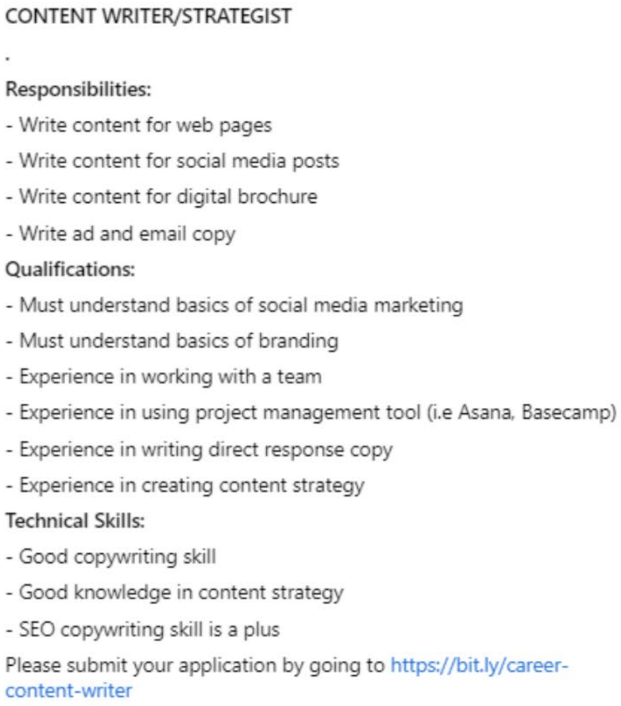
Qualifications:

- Must understand basics of social media marketing
- Must understand basics of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)

Technical Skills:

- Proficient in Adobe Photoshop
- Proficient in Adobe Illustrator
- Knowledge in Adobe Acrobat

Please submit your application by going to https://bit.ly/career-graphic-designer



CONTENT WRITER/STRATEGIST

.

Responsibilities:

- Write content for web pages
- Write content for social media posts
- Write content for digital brochure
- Write ad and email copy

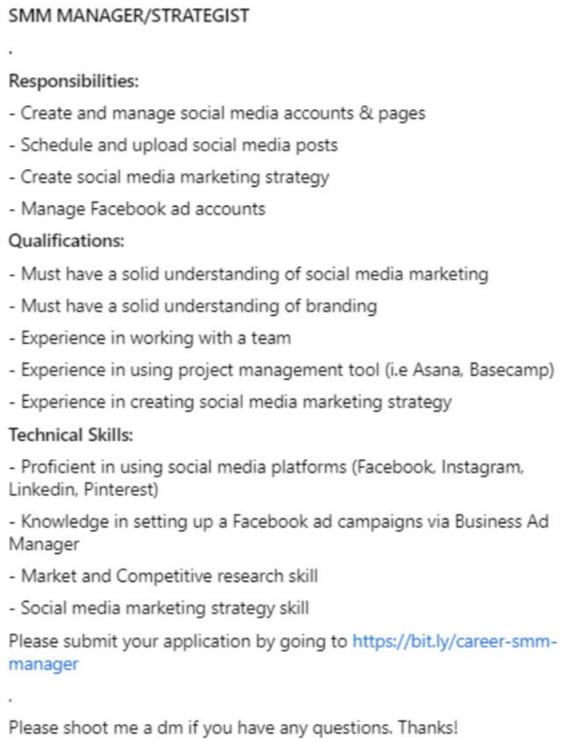
Qualifications:

- Must understand basics of social media marketing
- Must understand basics of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)
- Experience in writing direct response copy
- Experience in creating content strategy

Technical Skills:

- Good copywriting skill
- Good knowledge in content strategy
- SEO copywriting skill is a plus

Please submit your application by going to https://bit.ly/career-content-writer



SMM MANAGER/STRATEGIST

.

Responsibilities:

- Create and manage social media accounts & pages
- Schedule and upload social media posts
- Create social media marketing strategy
- Manage Facebook ad accounts

Qualifications:

- Must have a solid understanding of social media marketing
- Must have a solid understanding of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)
- Experience in creating social media marketing strategy

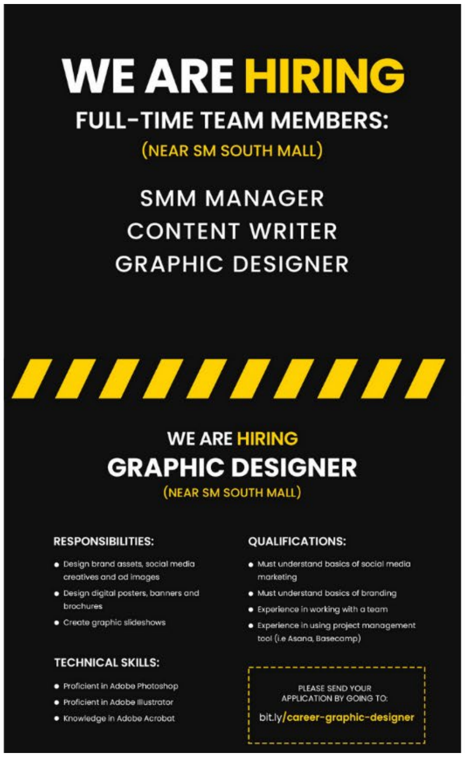
Technical Skills:

- Proficient in using social media platforms (Facebook, Instagram, Linkedin, Pinterest)
- Knowledge in setting up a Facebook ad campaigns via Business Ad Manager
- Market and Competitive research skill
- Social media marketing strategy skill

Please submit your application by going to https://bit.ly/career-smm-manager

.

Please shoot me a dm if you have any questions. Thanks!



WE ARE HIRING

FULL-TIME TEAM MEMBERS:

(NEAR SM SOUTH MALL)

SMM MANAGER
CONTENT WRITER
GRAPHIC DESIGNER

WE ARE HIRING

GRAPHIC DESIGNER

(NEAR SM SOUTH MALL)

RESPONSIBILITIES:

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- Design digital posters, banners and brochures
- Create graphic slideshows

QUALIFICATIONS:

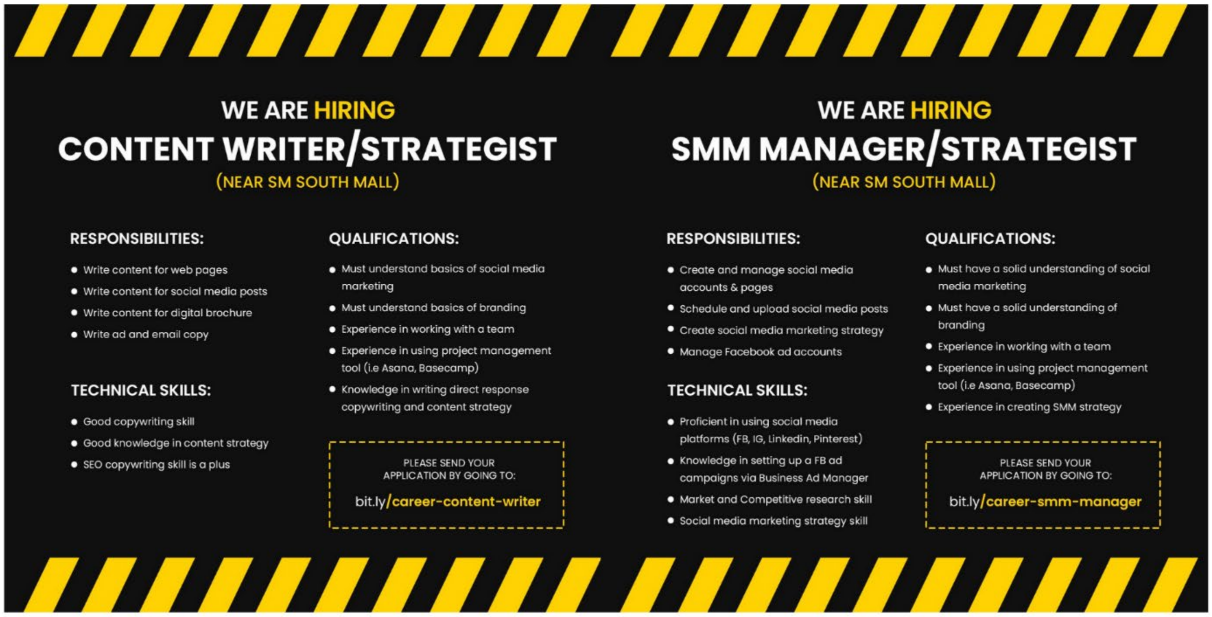
- Must understand basics of social media marketing
- Must understand basics of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)

TECHNICAL SKILLS:

- Proficient in Adobe Photoshop
- Proficient in Adobe Illustrator
- Knowledge in Adobe Acrobat

PLEASE SEND YOUR APPLICATION BY GOING TO:

bit.ly/career-graphic-designer



WE ARE HIRING

CONTENT WRITER/STRATEGIST

(NEAR SM SOUTH MALL)

RESPONSIBILITIES:

- Write content for web pages
- Write content for social media posts
- Write content for digital brochure
- Write ad and email copy

TECHNICAL SKILLS:

- Good copywriting skill
- Good knowledge in content strategy
- SEO copywriting skill is a plus

QUALIFICATIONS:

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- Must understand basics of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)
- Knowledge in writing direct response copywriting and content strategy

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bit.ly/career-content-writer

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(NEAR SM SOUTH MALL)

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- Create and manage social media accounts & pages
- Schedule and upload social media posts
- Create social media marketing strategy
- Manage Facebook ad accounts

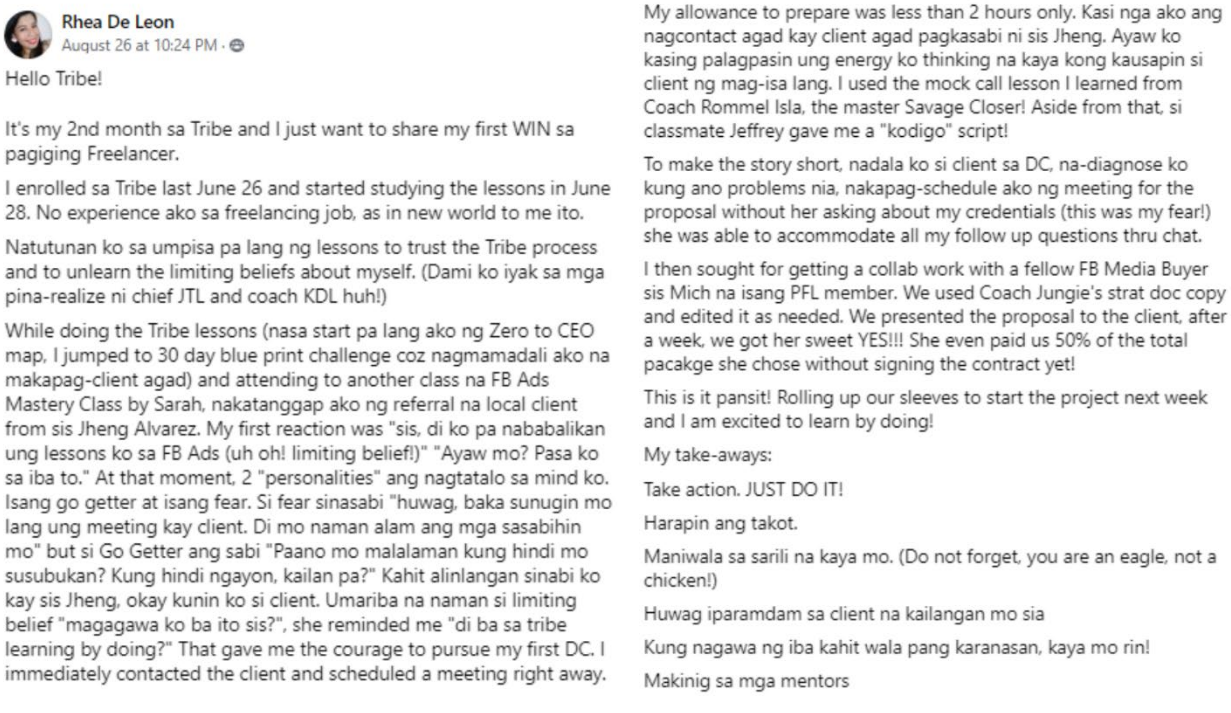
TECHNICAL SKILLS:

- Proficient in using social media platforms (FB, IG, Linkedin, Pinterest)
- Knowledge in setting up a FB ad campaigns via Business Ad Manager
- Market and Competitive research skill
- Social media marketing strategy skill

QUALIFICATIONS:

- Must have a solid understanding of social media marketing
- Must have a solid understanding of branding
- Experience in working with a team
- Experience in using project management tool (i.e Asana, Basecamp)
- Experience in creating SMM strategy

PLEASE SEND YOUR
APPLICATION BY GOING TO:
bit.ly/career-smm-manager



Rhea De Leon
August 26 at 10:24 PM ·

Hello Tribe!

It's my 2nd month sa Tribe and I just want to share my first WIN sa pagiging Freelancer.

I enrolled sa Tribe last June 26 and started studying the lessons in June 28. No experience ako sa freelancing job, as in new world to me ito.

Natutunan ko sa umpisa pa lang ng lessons to trust the Tribe process and to unlearn the limiting beliefs about myself. (Dami ko iyak sa mga pina-realize ni chief JTL and coach KDL huh!)

While doing the Tribe lessons (nasa start pa lang ako ng Zero to CEO map, I jumped to 30 day blue print challenge coz nagmamadali ako na makapag-client agad) and attending to another class na FB Ads Mastery Class by Sarah, nakatanggap ako ng referral na local client from sis Jheng Alvarez. My first reaction was "sis, di ko pa nababalikan ung lessons ko sa FB Ads (uh oh! limiting belief!)" "Ayaw mo? Pasa ko sa iba to." At that moment, 2 "personalities" ang nagtatalo sa mind ko. Isang go getter at isang fear. Si fear sinasabi "huwag, baka sunugin mo lang ung meeting kay client. Di mo naman alam ang mga sasabihin mo" but si Go Getter ang sabi "Paano mo malalaman kung hindi mo susubukan? Kung hindi ngayon, kailan pa?" Kahit alinlangan sinabi ko kay sis Jheng, okay kunin ko si client. Umariba na naman si limiting belief "magagawa ko ba ito sis?", she reminded me "di ba sa tribe learning by doing?" That gave me the courage to pursue my first DC. I immediately contacted the client and scheduled a meeting right away.

My allowance to prepare was less than 2 hours only. Kasi nga ako ang nagcontact agad kay client agad pagkasabi ni sis Jheng. Ayaw ko kasing palagpasin ung energy ko thinking na kaya kong kausapin si client ng mag-isa lang. I used the mock call lesson I learned from Coach Rommel Isla, the master Savage Closer! Aside from that, si classmate Jeffrey gave me a "kodigo" script!

To make the story short, nadala ko si client sa DC, na-diagnose ko kung ano problems nia, nakapag-schedule ako ng meeting for the proposal without her asking about my credentials (this was my fear!) she was able to accommodate all my follow up questions thru chat.

I then sought for getting a collab work with a fellow FB Media Buyer sis Mich na isang PFL member. We used Coach Jungie's strat doc copy and edited it as needed. We presented the proposal to the client, after a week, we got her sweet YES!!! She even paid us 50% of the total pacakge she chose without signing the contract yet!

This is it pansit! Rolling up our sleeves to start the project next week and I am excited to learn by doing!

My take-aways:

Take action. JUST DO IT!

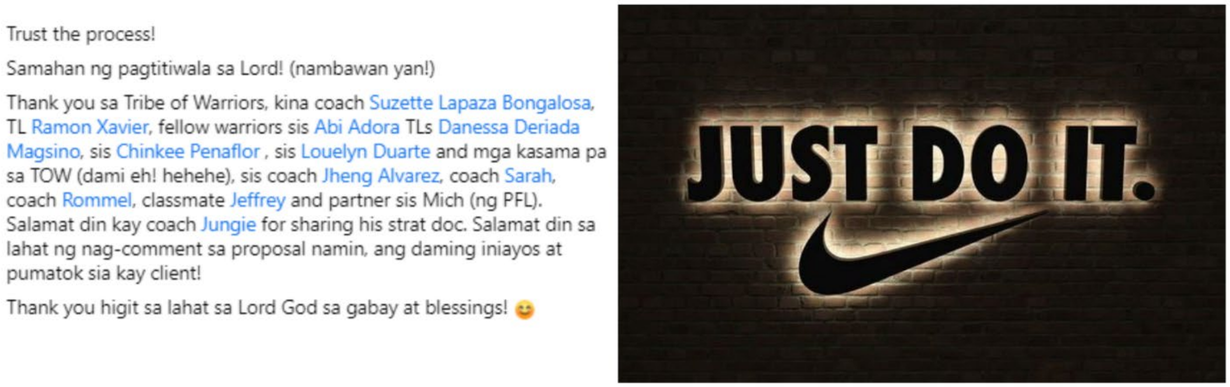
Harapin ang takot.

Maniwala sa sarili na kaya mo. (Do not forget, you are an eagle, not a chicken!)

Huwag iparamdam sa client na kailangan mo sia

Kung nagawa ng iba kahit wala pang karanasan, kaya mo rin!

Makinig sa mga mentors

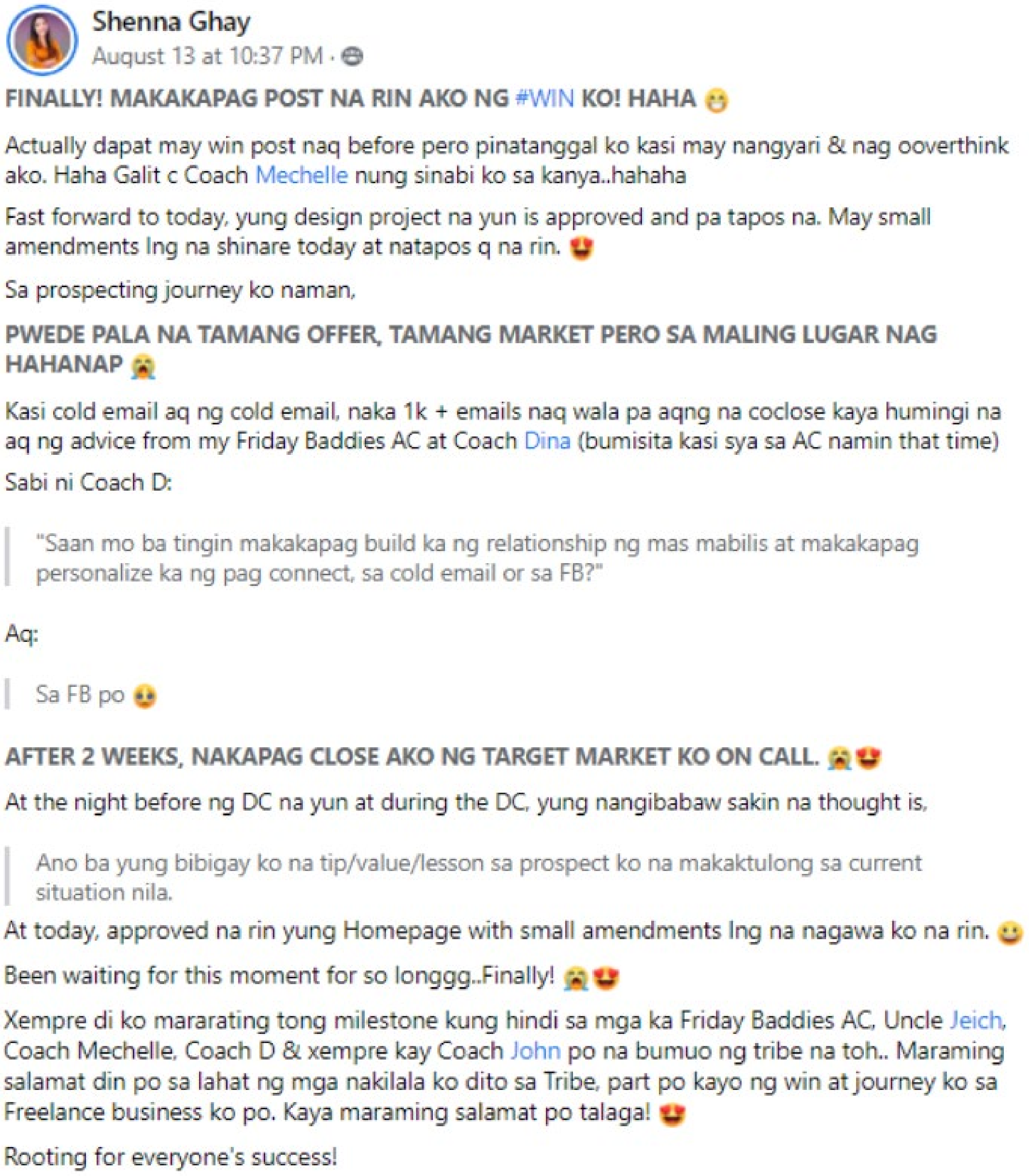


Trust the process!

Samahan ng pagtitiwala sa Lord! (nambawan yan!)

Thank you sa Tribe of Warriors, kina coach Suzette Lapaza Bongalosa, TL Ramon Xavier, fellow warriors sis Abi Adora TLs Danessa Deriada Magsino, sis Chinkee Penaflor , sis Louelyn Duarte and mga kasama pa sa TOW (dami eh! hehehe), sis coach Jheng Alvarez, coach Sarah, coach Rommel, classmate Jeffrey and partner sis Mich (ng PFL). Salamat din kay coach Jungie for sharing his strat doc. Salamat din sa lahat ng nag-comment sa proposal namin, ang daming iniayos at pumatok sia kay client!

Thank you higit sa lahat sa Lord God sa gabay at blessings! 😊



Shenna Ghay

August 13 at 10:37 PM ·

FINALLY! MAKAKAPAG POST NA RIN AKO NG #WIN KO! HAHA 😁

Actually dapat may win post naq before pero pinatanggal ko kasi may nangyari & nag ooverthink ako. Haha Galit c Coach Mechelle nung sinabi ko sa kanya..hahaha

Fast forward to today, yung design project na yun is approved and pa tapos na. May small amendments lng na shinare today at natapos q na rin. 😍

Sa prospecting journey ko naman,

PWEDE PALA NA TAMANG OFFER, TAMANG MARKET PERO SA MALING LUGAR NAG HAHANAP 😭

Kasi cold email aq ng cold email, naka 1k + emails naq wala pa aqng na coclose kaya humingi na aq ng advice from my Friday Baddies AC at Coach Dina (bumisita kasi sya sa AC namin that time)

Sabi ni Coach D:

> "Saan mo ba tingin makakapag build ka ng relationship ng mas mabilis at makakapag personalize ka ng pag connect, sa cold email or sa FB?"

Aq:

> Sa FB po 😩

AFTER 2 WEEKS, NAKAPAG CLOSE AKO NG TARGET MARKET KO ON CALL. 😭😍

At the night before ng DC na yun at during the DC, yung nangibabaw sakin na thought is,

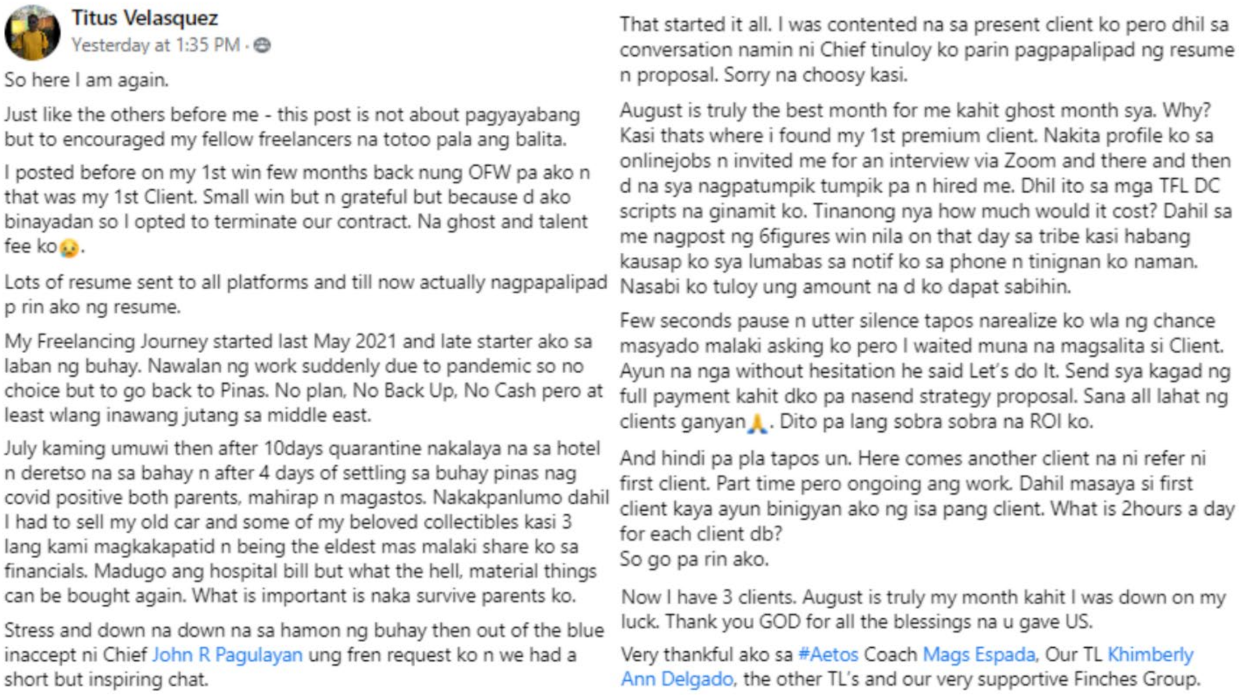
> Ano ba yung bibigay ko na tip/value/lesson sa prospect ko na makaktulong sa current situation nila.

At today, approved na rin yung Homepage with small amendments lng na nagawa ko na rin. 😃

Been waiting for this moment for so longgg..Finally! 😭😍

Xempre di ko mararating tong milestone kung hindi sa mga ka Friday Baddies AC, Uncle Jeich, Coach Mechelle, Coach D & xempre kay Coach John po na bumuo ng tribe na toh.. Maraming salamat din po sa lahat ng mga nakilala ko dito sa Tribe, part po kayo ng win at journey ko sa Freelance business ko po. Kaya maraming salamat po talaga! 😍

Rooting for everyone's success!



Titus Velasquez
Yesterday at 1:35 PM ·

So here I am again.

Just like the others before me - this post is not about pagyayabang but to encouraged my fellow freelancers na totoo pala ang balita.

I posted before on my 1st win few months back nung OFW pa ako n that was my 1st Client. Small win but n grateful but because d ako binayadan so I opted to terminate our contract. Na ghost and talent fee ko😥.

Lots of resume sent to all platforms and till now actually nagpapalipad p rin ako ng resume.

My Freelancing Journey started last May 2021 and late starter ako sa laban ng buhay. Nawalan ng work suddenly due to pandemic so no choice but to go back to Pinas. No plan, No Back Up, No Cash pero at least wlang inawang jutang sa middle east.

July kaming umuwi then after 10days quarantine nakalaya na sa hotel n deretso na sa bahay n after 4 days of settling sa buhay pinas nag covid positive both parents, mahirap n magastos. Nakakpanlumo dahil I had to sell my old car and some of my beloved collectibles kasi 3 lang kami magkakapatid n being the eldest mas malaki share ko sa financials. Madugo ang hospital bill but what the hell, material things can be bought again. What is important is naka survive parents ko.

Stress and down na down na sa hamon ng buhay then out of the blue inaccept ni Chief John R Pagulayan ung fren request ko n we had a short but inspiring chat.

That started it all. I was contented na sa present client ko pero dhil sa conversation namin ni Chief tinuloy ko parin pagpapalipad ng resume n proposal. Sorry na choosy kasi.

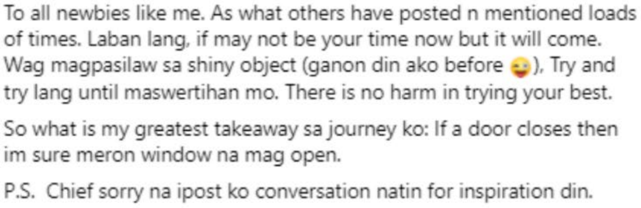
August is truly the best month for me kahit ghost month sya. Why? Kasi thats where i found my 1st premium client. Nakita profile ko sa onlinejobs n invited me for an interview via Zoom and there and then d na sya nagpatumpik tumpik pa n hired me. Dhil ito sa mga TFL DC scripts na ginamit ko. Tinanong nya how much would it cost? Dahil sa me nagpost ng 6figures win nila on that day sa tribe kasi habang kausap ko sya lumabas sa notif ko sa phone n tinignan ko naman. Nasabi ko tuloy ung amount na d ko dapat sabihin.

Few seconds pause n utter silence tapos narealize ko wla ng chance masyado malaki asking ko pero I waited muna na magsalita si Client. Ayun na nga without hesitation he said Let's do It. Send sya kagad ng full payment kahit dko pa nasend strategy proposal. Sana all lahat ng clients ganyan🙏. Dito pa lang sobra sobra na ROI ko.

And hindi pa pla tapos un. Here comes another client na ni refer ni first client. Part time pero ongoing ang work. Dahil masaya si first client kaya ayun binigyan ako ng isa pang client. What is 2hours a day for each client db?
So go pa rin ako.

Now I have 3 clients. August is truly my month kahit I was down on my luck. Thank you GOD for all the blessings na u gave US.

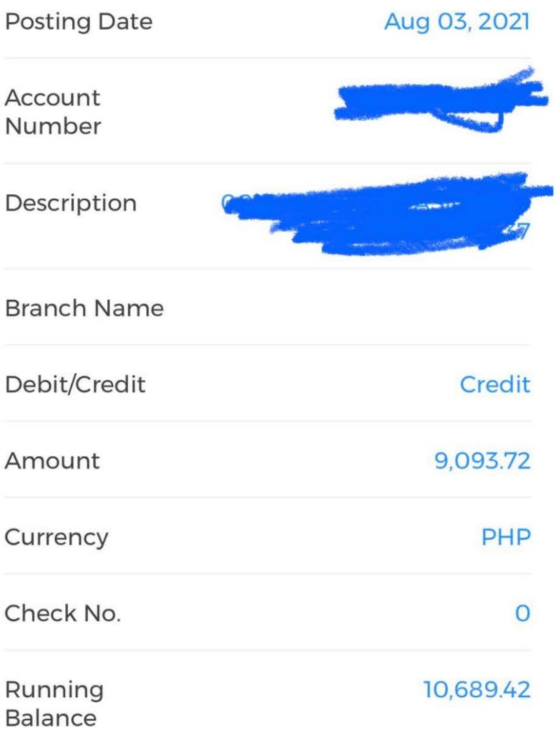
Very thankful ako sa #Aetos Coach Mags Espada, Our TL Khimberly Ann Delgado, the other TL's and our very supportive Finches Group.



To all newbies like me. As what others have posted n mentioned loads of times. Laban lang, if may not be your time now but it will come. Wag magpasilaw sa shiny object (ganon din ako before 😜), Try and try lang until maswertihan mo. There is no harm in trying your best.

So what is my greatest takeaway sa journey ko: If a door closes then im sure meron window na mag open.

P.S. Chief sorry na ipost ko conversation natin for inspiration din.



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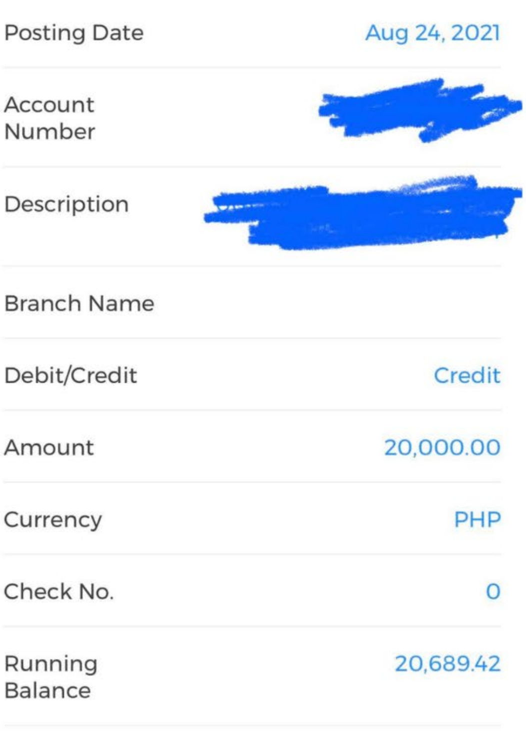

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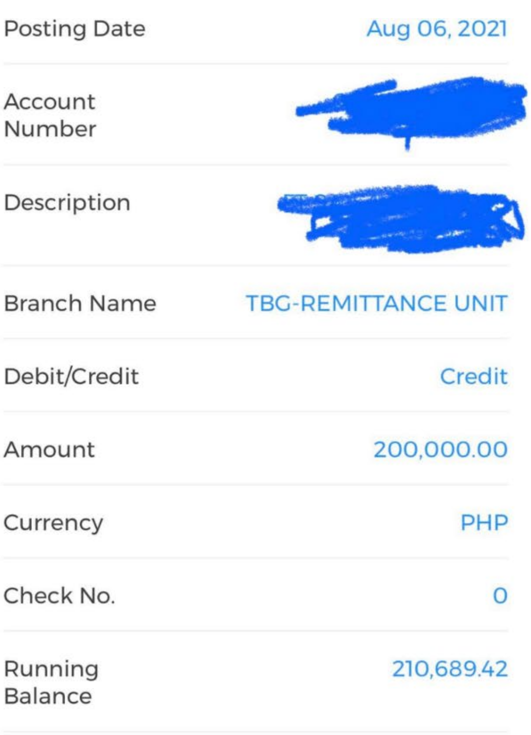

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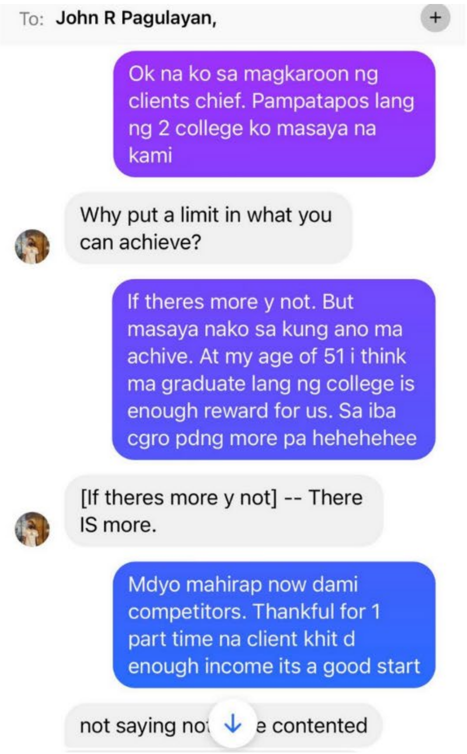


To: **John R Pagulayan,**

Ok na ko sa magkaroon ng clients chief. Pampatapos lang ng 2 college ko masaya na kami

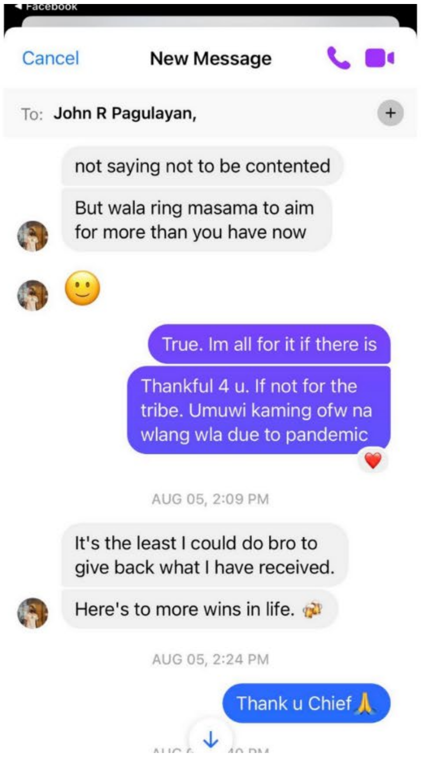
Why put a limit in what you can achieve?

If theres more y not. But masaya nako sa kung ano ma achive. At my age of 51 i think ma graduate lang ng college is enough reward for us. Sa iba cgro pdng more pa hehehehee

[If theres more y not] -- There IS more.

Mdyo mahirap now dami competitors. Thankful for 1 part time na client khit d enough income its a good start

not saying no e contented



To: **John R Pagulayan,**

not saying not to be contented

But wala ring masama to aim for more than you have now

🙂

True. Im all for it if there is

Thankful 4 u. If not for the tribe. Umuwi kaming ofw na wlang wla due to pandemic ❤️

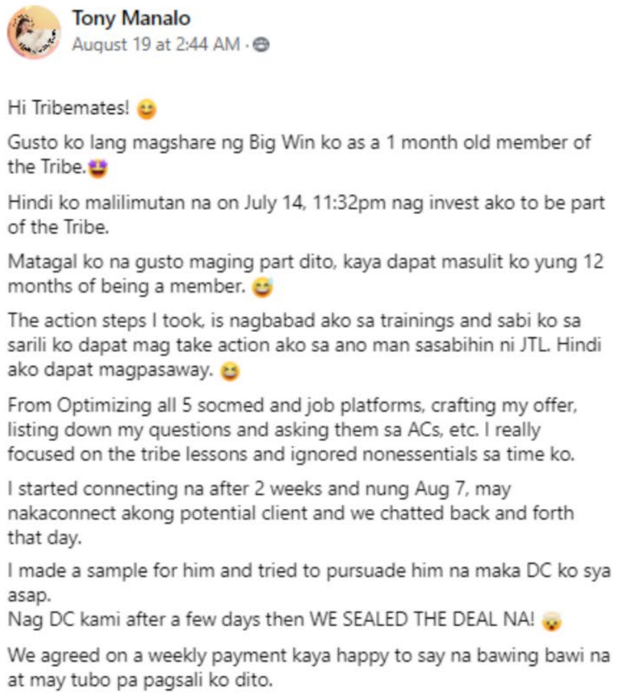
AUG 05, 2:09 PM

It's the least I could do bro to give back what I have received.

Here's to more wins in life. 🍻

AUG 05, 2:24 PM

Thank u Chief🙏



Tony Manalo
August 19 at 2:44 AM ·

Hi Tribemates! 😊

Gusto ko lang magshare ng Big Win ko as a 1 month old member of the Tribe.😍

Hindi ko malilimutan na on July 14, 11:32pm nag invest ako to be part of the Tribe.

Matagal ko na gusto maging part dito, kaya dapat masulit ko yung 12 months of being a member. 😅

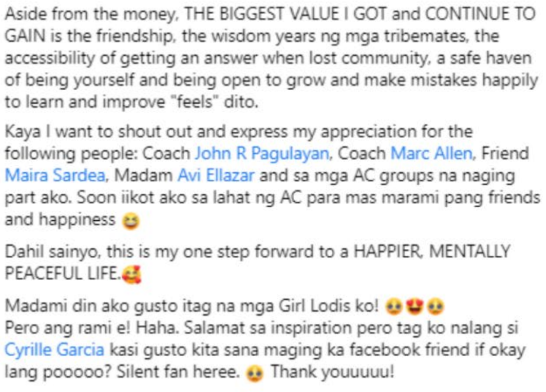
The action steps I took, is nagbabad ako sa trainings and sabi ko sa sarili ko dapat mag take action ako sa ano man sasabihin ni JTL. Hindi ako dapat magpasaway. 😆

From Optimizing all 5 socmed and job platforms, crafting my offer, listing down my questions and asking them sa ACs, etc. I really focused on the tribe lessons and ignored nonessentials sa time ko.

I started connecting na after 2 weeks and nung Aug 7, may nakaconnect akong potential client and we chatted back and forth that day.

I made a sample for him and tried to pursuade him na maka DC ko sya asap.
Nag DC kami after a few days then WE SEALED THE DEAL NA! 😱

We agreed on a weekly payment kaya happy to say na bawing bawi na at may tubo pa pagsali ko dito.

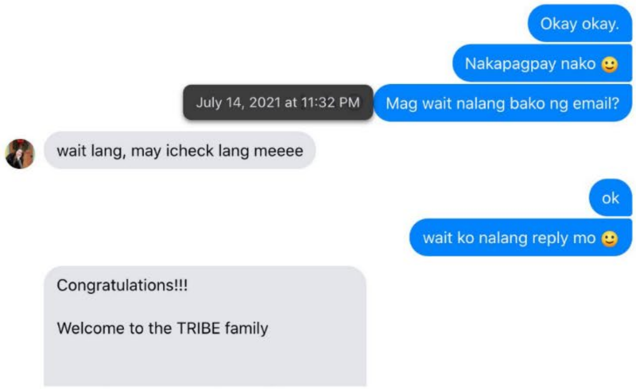


Aside from the money, THE BIGGEST VALUE I GOT and CONTINUE TO GAIN is the friendship, the wisdom years ng mga tribemates, the accessibility of getting an answer when lost community, a safe haven of being yourself and being open to grow and make mistakes happily to learn and improve "feels" dito.

Kaya I want to shout out and express my appreciation for the following people: Coach John R Pagulayan, Coach Marc Allen, Friend Maira Sardea, Madam Avi Ellazar and sa mga AC groups na naging part ako. Soon iikot ako sa lahat ng AC para mas marami pang friends and happiness 😆

Dahil sainyo, this is my one step forward to a HAPPIER, MENTALLY PEACEFUL LIFE.🥰

Madami din ako gusto itag na mga Girl Lodis ko! 🥺😍🥺
Pero ang rami e! Haha. Salamat sa inspiration pero tag ko nalang si Cyrille Garcia kasi gusto kita sana maging ka facebook friend if okay lang pooooo? Silent fan heree. 🥺 Thank youuuuu!



Okay okay.

Nakapagpay nako 🙂

July 14, 2021 at 11:32 PM

Mag wait nalang bako ng email?

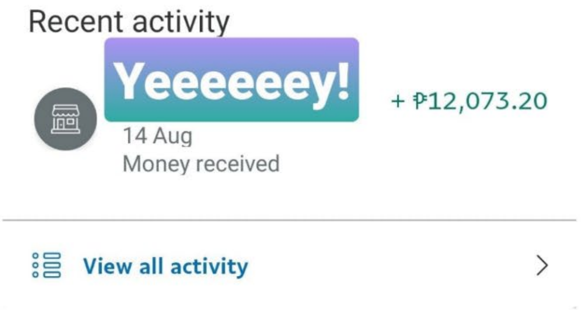
wait lang, may icheck lang meeee

ok

wait ko nalang reply mo 🙂

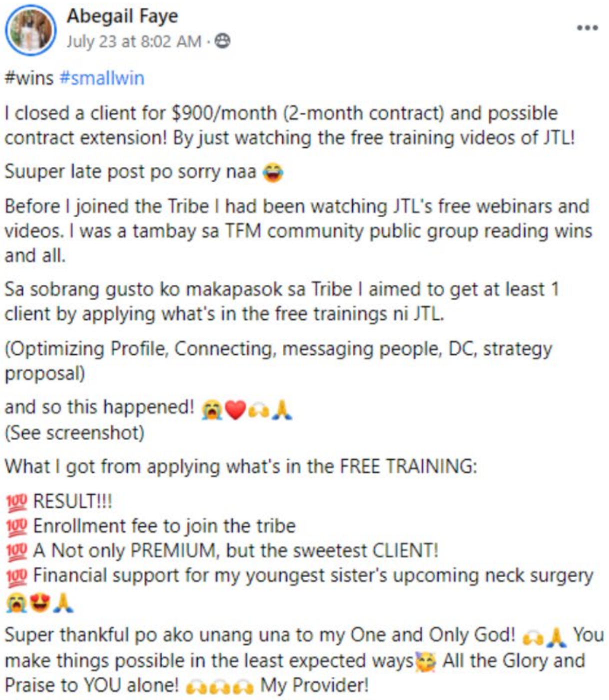
Congratulations!!!

Welcome to the TRIBE family



Recent activity

14 Aug
Money received
+ ₱12,073.20



Abegail Faye
July 23 at 8:02 AM ·

#wins #smallwin

I closed a client for $900/month (2-month contract) and possible contract extension! By just watching the free training videos of JTL!

Suuper late post po sorry naa 😂

Before I joined the Tribe I had been watching JTL's free webinars and videos. I was a tambay sa TFM community public group reading wins and all.

Sa sobrang gusto ko makapasok sa Tribe I aimed to get at least 1 client by applying what's in the free trainings ni JTL.

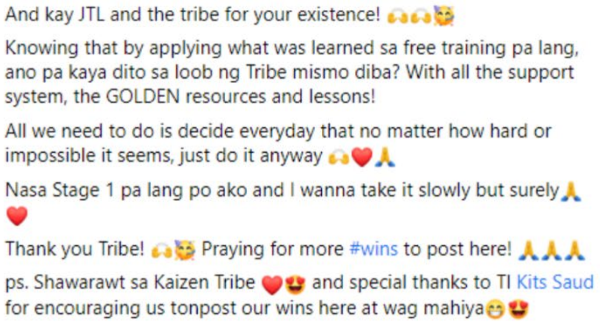
(Optimizing Profile, Connecting, messaging people, DC, strategy proposal)

and so this happened! 😭❤️🙌🙏
(See screenshot)

What I got from applying what's in the FREE TRAINING:

💯 RESULT!!!
💯 Enrollment fee to join the tribe
💯 A Not only PREMIUM, but the sweetest CLIENT!
💯 Financial support for my youngest sister's upcoming neck surgery 😭😍🙏

Super thankful po ako unang una to my One and Only God! 🙌🙏 You make things possible in the least expected ways🥰 All the Glory and Praise to YOU alone! 🙌🙌🙌 My Provider!



And kay JTL and the tribe for your existence! 🙌🙌🥰

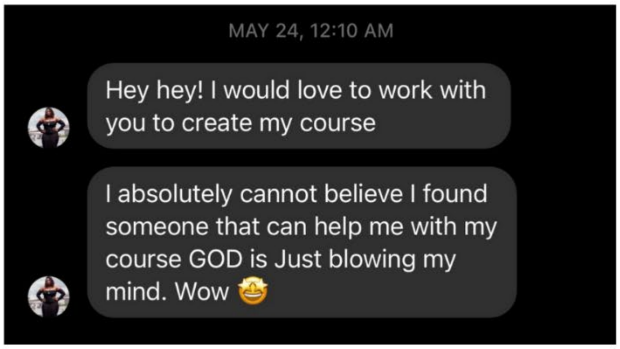
Knowing that by applying what was learned sa free training pa lang, ano pa kaya dito sa loob ng Tribe mismo diba? With all the support system, the GOLDEN resources and lessons!

All we need to do is decide everyday that no matter how hard or impossible it seems, just do it anyway 🙌❤️🙏

Nasa Stage 1 pa lang po ako and I wanna take it slowly but surely🙏❤️

Thank you Tribe! 🙌🥰 Praying for more #wins to post here! 🙏🙏🙏

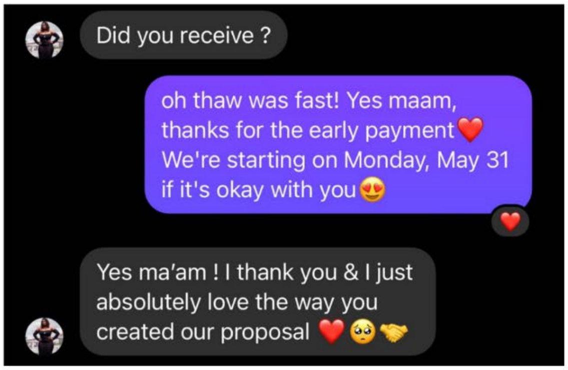
ps. Shawarawt sa Kaizen Tribe ❤️😍 and special thanks to TI Kits Saud for encouraging us tonpost our wins here at wag mahiya😁😍



MAY 24, 12:10 AM

Hey hey! I would love to work with you to create my course

I absolutely cannot believe I found someone that can help me with my course GOD is Just blowing my mind. Wow 🤩

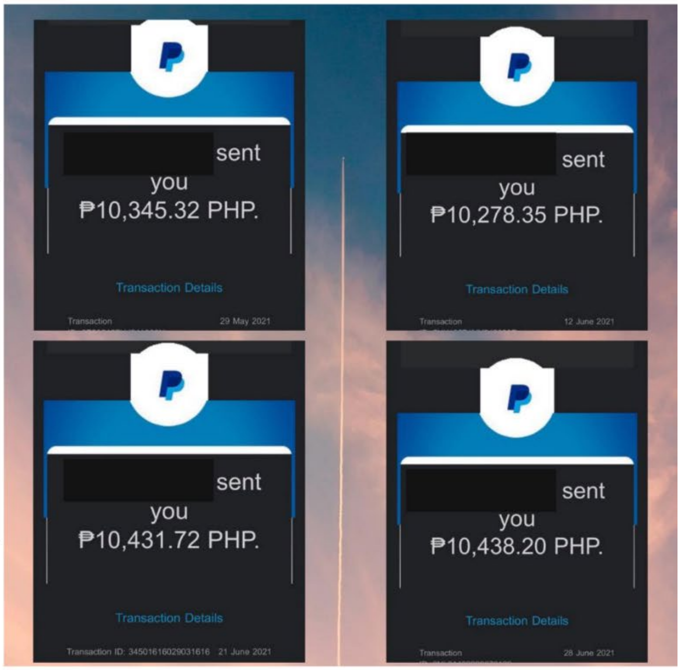


Did you receive ?

oh thaw was fast! Yes maam, thanks for the early payment❤️ We're starting on Monday, May 31 if it's okay with you😍

❤️

Yes ma'am ! I thank you & I just absolutely love the way you created our proposal ❤️🥺🤝



[redacted] sent you ₱10,345.32 PHP.

Transaction 29 May 2021

[redacted] sent you ₱10,278.35 PHP.

Transaction 12 June 2021

[redacted] sent you ₱10,431.72 PHP.

Transaction ID: 34501616029031616 21 June 2021

[redacted] sent you ₱10,438.20 PHP.

Transaction 28 June 2021

Ace Garcera-Gucela
July 22 at 2:56 PM · 🌐

Dear Tribe 🤓

Happy 3rd Anniversary! 🥳🥳🥳 I want to share a very fresh win with all of you. I am just 1 month in the Tribe (2 months if isasama ang 30days in PFL) and I had my 2nd very successful DC. But I consider this ultra-successful because I got this DC from the reverse engineering outreach method I implemented for B2B SaaS clients.

QUICK RECAP:

I recently posted my min on how I gained clarity with my market. Not by blindly hopping from one market to another but by taking action with the 1st market I chose, following all the steps, and documenting my wins and learnings. You can read about that post here: https://bit.ly/TribeMktWin 😅

WIN #1:

After my learnings with connecting in the Commercial Cleaning space, I refined my outreach process and decided to reverse engineer it. In fact, I shared about it in a comment in one of our tribe members and that comment led me to conduct a paid training for Coach Niel's team.

This is the 1st time someone paid me for simply explaining a process. And more than the money, I was simply grateful to have the opportunity to teach and get feedback from what I was doing. Plus, since kailangan ko sya ituro and admittedly, I was new in doing the process, na push ako to have results in every step of the way.

If you want a copy of the process, you can check it out here: https://bit.ly/reverseb2b

So, I reached out to one of the prospects and sent him a warm pitch email. I took action and now I have my Win #2.

Win #2:

Because of the reverse-engineered process, super bilis ako napansin ng prospect. He was also very quick to say yes to a DC.

Before the DC, the struggle is real. I struggled with imposter syndrome (veteran na kasi si prospect sa pinapasok ko na niche and sa service na inooffer ko). I even had a brief moment as I connected sa Zoom call wishing na mag no-show sya.

But I conquered this and prayed for guidance kay Lord. I calmed my mind and believed na whatever happens, I am simply happy to get him on a call. (Again, he has clout in his space and I genuinely started following his content coz it was really good. Check out nichepursuits.com).

During the DC, I followed the Tribe's way of just letting the prospect talk about his business and just ask the right questions. He also asked about me and what I do and I simply shared honestly about my work (my day job) and that I've recently decided to start freelancing and focus on writing blog content. I guess he liked my honesty because he saw that I was really coming from a place of help by asking him questions about his business goals, challenges, etc.

He was even generous to say that he's open to paying me for simply coming up with a strategy document to address his business goals! Imagine, we do this strategy doc for free as part of the proposal pero he offered to pay for it!

(PS - I declined though (sorry, should I have accepted the payment) and said that the strategy document is part of my proposal for him)

Conclusion:

I am super excited to work with him. And I can also feel that he will be my 1st client in my new market (and perhaps expanded offer). My offer is blog content writing but apart from that, he needs a bigger digital team to help with his digital marketing. Sya na nga nagsabi sa akin if I can also handle his content marketing strategy. So syempre sabi ko YES, I'll send a strategy and proposal for everything he needs as well.

Being part of the TRIBE makes me confident to say to him that I can solve his digital goals because I have this awesome community to form collaborations with.

Lastly, super sarap marinig ang words na: **GLAD TO CONNECT. I AM HAPPY WE HOP ON A CALL. I DON'T HOP ON A CALL A LOT BUT YOU CAUGHT MY ATTENTION.**

Omg! Feeling ko fan girl ako na na-meet ang kanyang idol. Because I really took the time to connect with him in social media and in all his content - kaya napansin nya din ako.

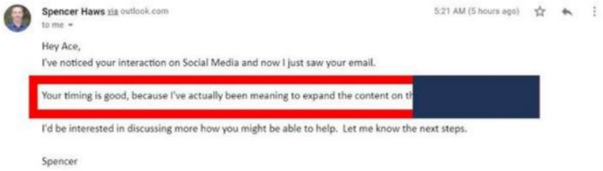
Even if I don't end up working with him (which I feel is malabo given how swak ang needs nya sa offer ko), I am still very grateful for the lessons I learned in this journey.

Until sa susunod na kabanata, thank you for reading Tribe. 🙂

(Shoutout sa super supportive AC ko- Bamboo Kwatro TLs Mai Angela Arriola Daine Azodnem Virile George and AC-mates Jeff Abraham Mary Rose Guese Ax Huecas Joey Javier Keith Jasper Japitana Angelika Panlilio Aizah Batchinitcha Alba Glaisa B Evangelista Morie Roberts thank you sa pakikinig. I am always excited to share my journey with you guys)

(Thank you Coach Niel Reichl sa opportunity of sharing my process with your team)

And if you just jumped to the end, and want to know what the exact process I did to get this client on a DC, check out this link: https://bit.ly/reverseb2b



Spencer Haws via outlook.com
to me
5:21 AM (5 hours ago)

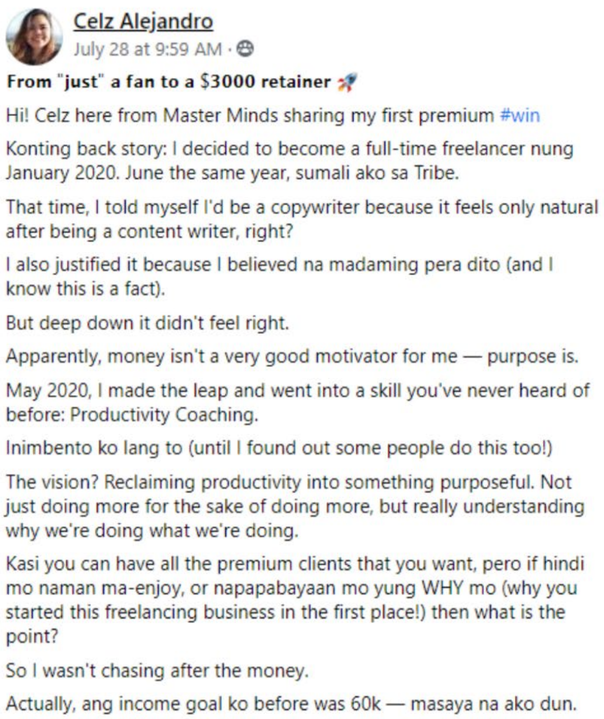
Hey Ace,

I've noticed your interaction on Social Media and now I just saw your email.

Your timing is good, because I've actually been meaning to expand the content on th [redacted]

I'd be interested in discussing more how you might be able to help. Let me know the next steps.

Spencer



Celz Alejandro

July 28 at 9:59 AM ·

From "just" a fan to a $3000 retainer 🚀

Hi! Celz here from Master Minds sharing my first premium #win

Konting back story: I decided to become a full-time freelancer nung January 2020. June the same year, sumali ako sa Tribe.

That time, I told myself I'd be a copywriter because it feels only natural after being a content writer, right?

I also justified it because I believed na madaming pera dito (and I know this is a fact).

But deep down it didn't feel right.

Apparently, money isn't a very good motivator for me — purpose is.

May 2020, I made the leap and went into a skill you've never heard of before: Productivity Coaching.

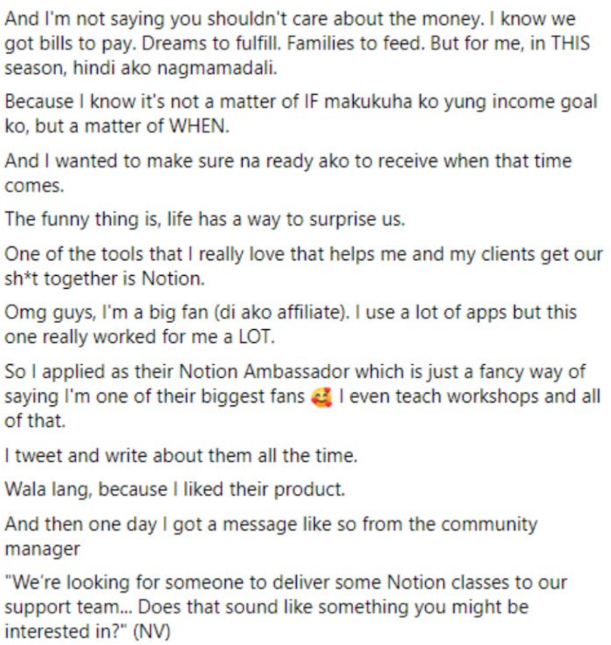
Inimbento ko lang to (until I found out some people do this too!)

The vision? Reclaiming productivity into something purposeful. Not just doing more for the sake of doing more, but really understanding why we're doing what we're doing.

Kasi you can have all the premium clients that you want, pero if hindi mo naman ma-enjoy, or napapabayaan mo yung WHY mo (why you started this freelancing business in the first place!) then what is the point?

So I wasn't chasing after the money.

Actually, ang income goal ko before was 60k — masaya na ako dun.



And I'm not saying you shouldn't care about the money. I know we got bills to pay. Dreams to fulfill. Families to feed. But for me, in THIS season, hindi ako nagmamadali.

Because I know it's not a matter of IF makukuha ko yung income goal ko, but a matter of WHEN.

And I wanted to make sure na ready ako to receive when that time comes.

The funny thing is, life has a way to surprise us.

One of the tools that I really love that helps me and my clients get our sh*t together is Notion.

Omg guys, I'm a big fan (di ako affiliate). I use a lot of apps but this one really worked for me a LOT.

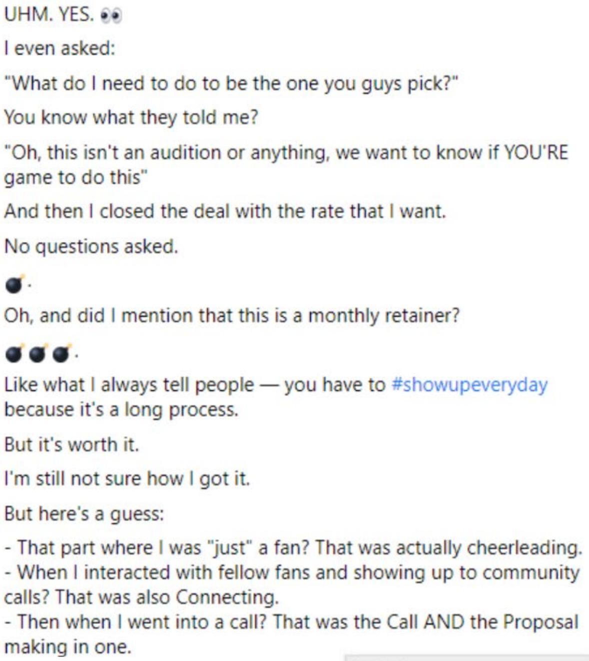
So I applied as their Notion Ambassador which is just a fancy way of saying I'm one of their biggest fans 🥰 I even teach workshops and all of that.

I tweet and write about them all the time.

Wala lang, because I liked their product.

And then one day I got a message like so from the community manager

"We're looking for someone to deliver some Notion classes to our support team... Does that sound like something you might be interested in?" (NV)



UHM. YES. 👀

I even asked:

"What do I need to do to be the one you guys pick?"

You know what they told me?

"Oh, this isn't an audition or anything, we want to know if YOU'RE game to do this"

And then I closed the deal with the rate that I want.

No questions asked.

💣.

Oh, and did I mention that this is a monthly retainer?

💣💣💣.

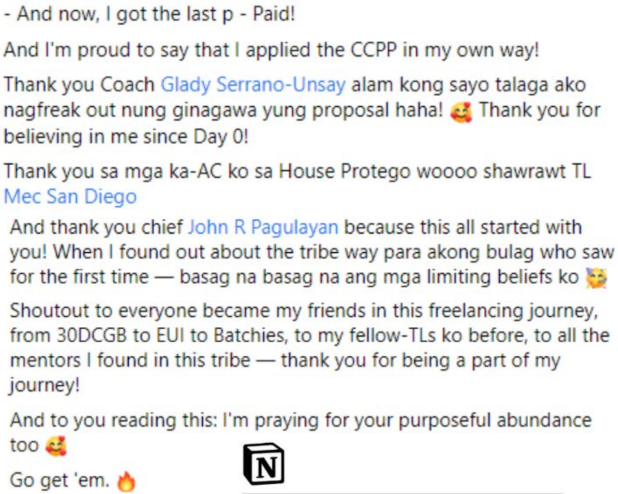
Like what I always tell people — you have to #showupeveryday because it's a long process.

But it's worth it.

I'm still not sure how I got it.

But here's a guess:

- That part where I was "just" a fan? That was actually cheerleading.
- When I interacted with fellow fans and showing up to community calls? That was also Connecting.
- Then when I went into a call? That was the Call AND the Proposal making in one.



- And now, I got the last p - Paid!

And I'm proud to say that I applied the CCPP in my own way!

Thank you Coach Glady Serrano-Unsay alam kong sayo talaga ako nagfreak out nung ginagawa yung proposal haha! 🥰 Thank you for believing in me since Day 0!

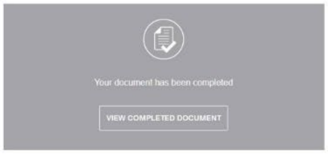
Thank you sa mga ka-AC ko sa House Protego woooo shawrawt TL Mec San Diego

And thank you chief John R Pagulayan because this all started with you! When I found out about the tribe way para akong bulag who saw for the first time — basag na basag na ang mga limiting beliefs ko 🥳

Shoutout to everyone became my friends in this freelancing journey, from 30DCGB to EUI to Batchies, to my fellow-TLs ko before, to all the mentors I found in this tribe — thank you for being a part of my journey!

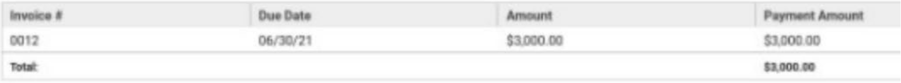
And to you reading this: I'm praying for your purposeful abundance too 🥰

Go get 'em. 🔥

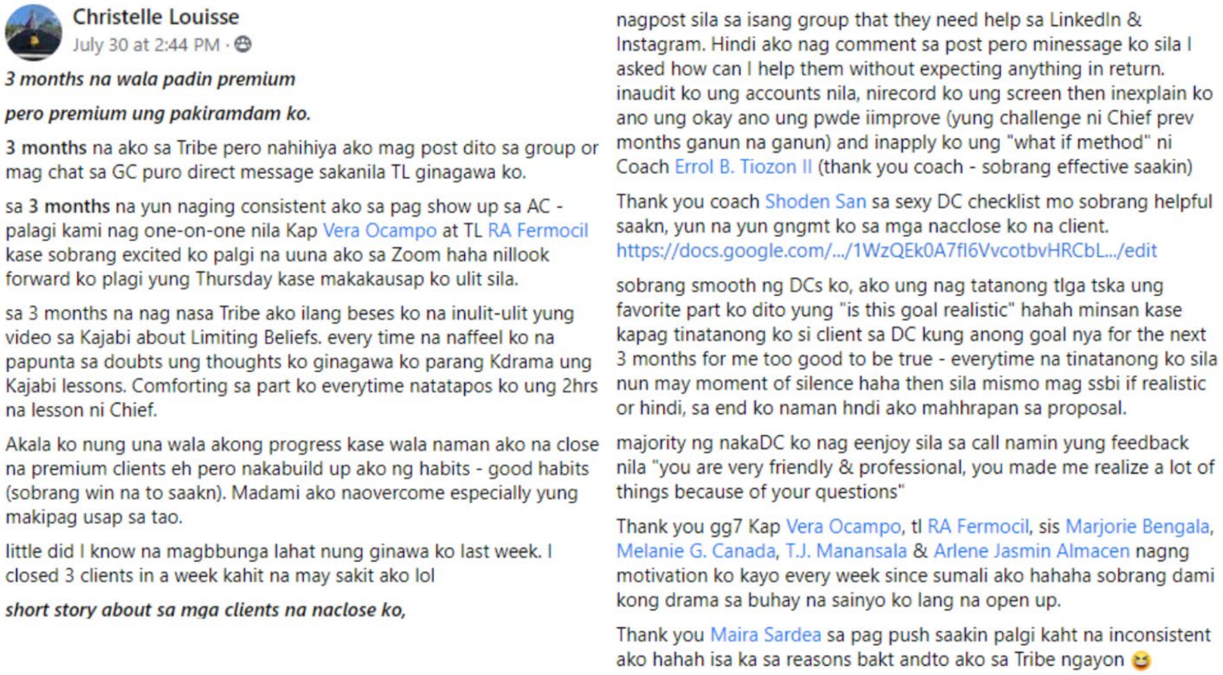


Your document has been completed

VIEW COMPLETED DOCUMENT



Invoice #	Due Date	Amount	Payment Amount
0012	06/30/21	$3,000.00	$3,000.00
Total:			$3,000.00



Christelle Louisse

July 30 at 2:44 PM ·

3 months na wala padin premium

pero premium ung pakiramdam ko.

3 months na ako sa Tribe pero nahihiya ako mag post dito sa group or mag chat sa GC puro direct message sakanila TL ginagawa ko.

sa **3 months** na yun naging consistent ako sa pag show up sa AC - palagi kami nag one-on-one nila Kap Vera Ocampo at TL RA Fermocil kase sobrang excited ko palgi na uuna ako sa Zoom haha nillook forward ko plagi yung Thursday kase makakausap ko ulit sila.

sa 3 months na nag nasa Tribe ako ilang beses ko na inulit-ulit yung video sa Kajabi about Limiting Beliefs. every time na naffeel ko na papunta sa doubts ung thoughts ko ginagawa ko parang Kdrama ung Kajabi lessons. Comforting sa part ko everytime natatapos ko ung 2hrs na lesson ni Chief.

Akala ko nung una wala akong progress kase wala naman ako na close na premium clients eh pero nakabuild up ako ng habits - good habits (sobrang win na to saakn). Madami ako naovercome especially yung makipag usap sa tao.

little did I know na magbbunga lahat nung ginawa ko last week. I closed 3 clients in a week kahit na may sakit ako lol

short story about sa mga clients na naclose ko,

nagpost sila sa isang group that they need help sa LinkedIn & Instagram. Hindi ako nag comment sa post pero minessage ko sila I asked how can I help them without expecting anything in return. inaudit ko ung accounts nila, nirecord ko ung screen then inexplain ko ano ung okay ano ung pwde iimprove (yung challenge ni Chief prev months ganun na ganun) and inapply ko ung "what if method" ni Coach Errol B. Tiozon II (thank you coach - sobrang effective saakin)

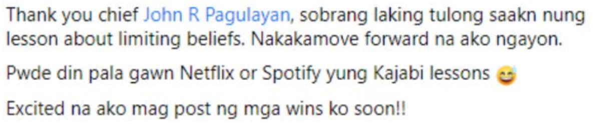
Thank you coach Shoden San sa sexy DC checklist mo sobrang helpful saakn, yun na yun gngmt ko sa mga nacclose ko na client. https://docs.google.com/.../1WzQEk0A7fl6VvcotbvHRCbL.../edit

sobrang smooth ng DCs ko, ako ung nag tatanong tlga tska ung favorite part ko dito yung "is this goal realistic" hahah minsan kase kapag tinatanong ko si client sa DC kung anong goal nya for the next 3 months for me too good to be true - everytime na tinatanong ko sila nun may moment of silence haha then sila mismo mag ssbi if realistic or hindi, sa end ko naman hndi ako mahhrapan sa proposal.

majority ng nakaDC ko nag eenjoy sila sa call namin yung feedback nila "you are very friendly & professional, you made me realize a lot of things because of your questions"

Thank you gg7 Kap Vera Ocampo, tl RA Fermocil, sis Marjorie Bengala, Melanie G. Canada, T.J. Manansala & Arlene Jasmin Almacen nagng motivation ko kayo every week since sumali ako hahaha sobrang dami kong drama sa buhay na sainyo ko lang na open up.

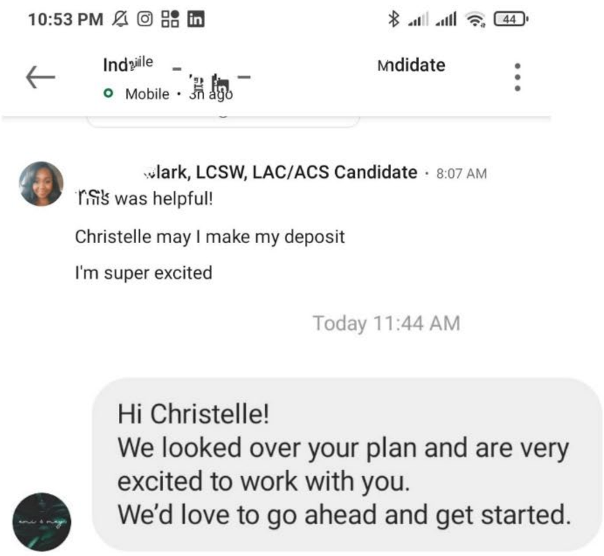
Thank you Maira Sardea sa pag push saakin palgi kaht na inconsistent ako hahah isa ka sa reasons bakt andto ako sa Tribe ngayon 😆



Thank you chief John R Pagulayan, sobrang laking tulong saakn nung lesson about limiting beliefs. Nakakamove forward na ako ngayon.

Pwde din pala gawn Netflix or Spotify yung Kajabi lessons 😅

Excited na ako mag post ng mga wins ko soon!!



Ind[redacted]ndidate

○ Mobile · [redacted]

[redacted]lark, LCSW, LAC/ACS Candidate · 8:07 AM

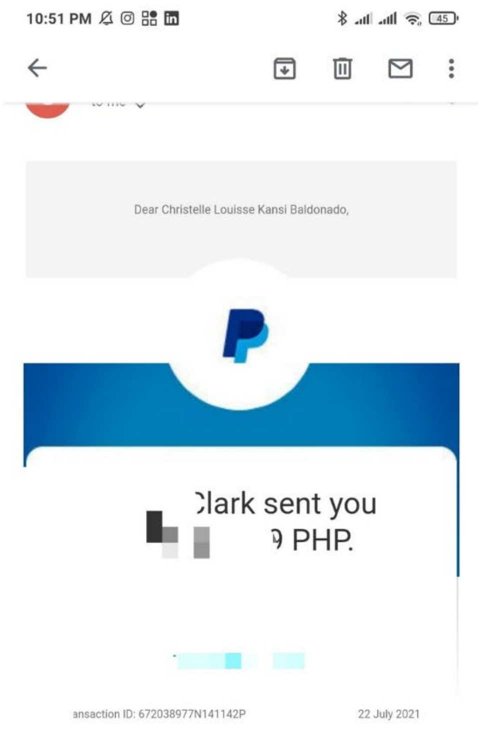
This was helpful!

Christelle may I make my deposit

I'm super excited

Today 11:44 AM

Hi Christelle!
We looked over your plan and are very excited to work with you.
We'd love to go ahead and get started.



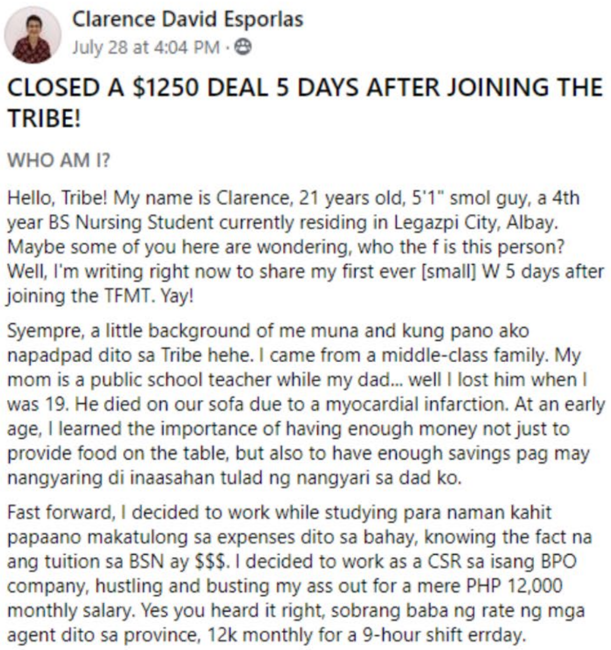
Dear Christelle Louisse Kansi Baldonado,

[redacted]Clark sent you [redacted]9 PHP.

[redacted]

ansaction ID: 672038977N141142P

22 July 2021



Clarence David Esporlas
July 28 at 4:04 PM ·

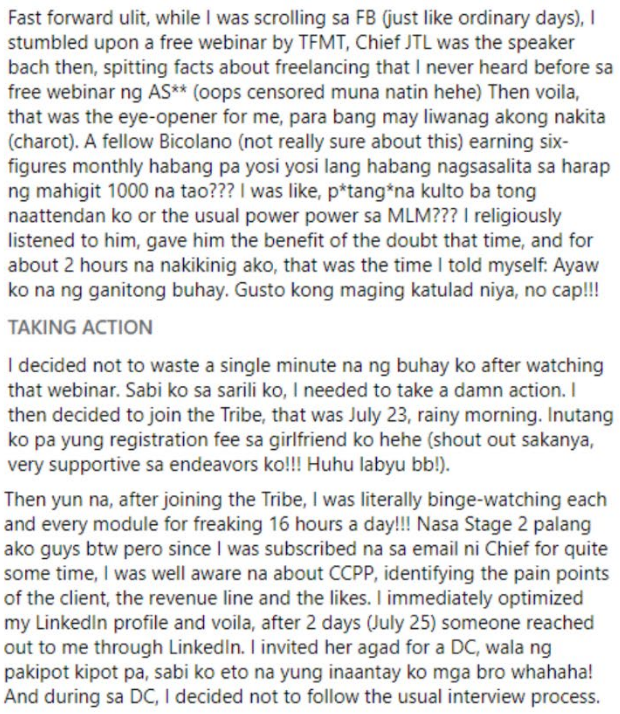
CLOSED A $1250 DEAL 5 DAYS AFTER JOINING THE TRIBE!

WHO AM I?

Hello, Tribe! My name is Clarence, 21 years old, 5'1" smol guy, a 4th year BS Nursing Student currently residing in Legazpi City, Albay. Maybe some of you here are wondering, who the f is this person? Well, I'm writing right now to share my first ever [small] W 5 days after joining the TFMT. Yay!

Syempre, a little background of me muna and kung pano ako napadpad dito sa Tribe hehe. I came from a middle-class family. My mom is a public school teacher while my dad... well I lost him when I was 19. He died on our sofa due to a myocardial infarction. At an early age, I learned the importance of having enough money not just to provide food on the table, but also to have enough savings pag may nangyaring di inaasahan tulad ng nangyari sa dad ko.

Fast forward, I decided to work while studying para naman kahit papaano makatulong sa expenses dito sa bahay, knowing the fact na ang tuition sa BSN ay $$$. I decided to work as a CSR sa isang BPO company, hustling and busting my ass out for a mere PHP 12,000 monthly salary. Yes you heard it right, sobrang baba ng rate ng mga agent dito sa province, 12k monthly for a 9-hour shift errday.

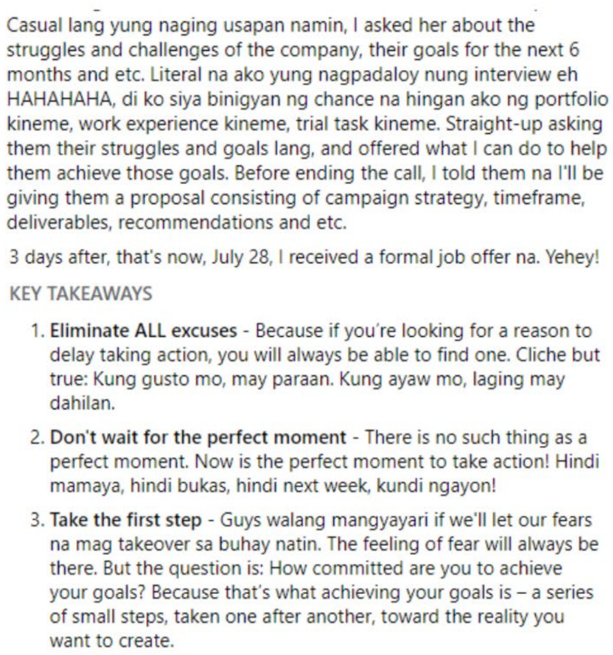


Fast forward ulit, while I was scrolling sa FB (just like ordinary days), I stumbled upon a free webinar by TFMT, Chief JTL was the speaker bach then, spitting facts about freelancing that I never heard before sa free webinar ng AS** (oops censored muna natin hehe) Then voila, that was the eye-opener for me, para bang may liwanag akong nakita (charot). A fellow Bicolano (not really sure about this) earning six-figures monthly habang pa yosi yosi lang habang nagsasalita sa harap ng mahigit 1000 na tao??? I was like, p*tang*na kulto ba tong naattendan ko or the usual power power sa MLM??? I religiously listened to him, gave him the benefit of the doubt that time, and for about 2 hours na nakikinig ako, that was the time I told myself: Ayaw ko na ng ganitong buhay. Gusto kong maging katulad niya, no cap!!!

TAKING ACTION

I decided not to waste a single minute na ng buhay ko after watching that webinar. Sabi ko sa sarili ko, I needed to take a damn action. I then decided to join the Tribe, that was July 23, rainy morning. Inutang ko pa yung registration fee sa girlfriend ko hehe (shout out sakanya, very supportive sa endeavors ko!!! Huhu labyu bb!).

Then yun na, after joining the Tribe, I was literally binge-watching each and every module for freaking 16 hours a day!!! Nasa Stage 2 palang ako guys btw pero since I was subscribed na sa email ni Chief for quite some time, I was well aware na about CCPP, identifying the pain points of the client, the revenue line and the likes. I immediately optimized my LinkedIn profile and voila, after 2 days (July 25) someone reached out to me through LinkedIn. I invited her agad for a DC, wala ng pakipot kipot pa, sabi ko eto na yung inaantay ko mga bro whahaha! And during sa DC, I decided not to follow the usual interview process.

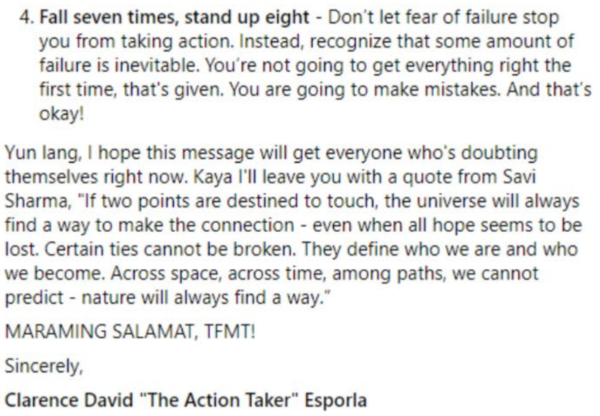


Casual lang yung naging usapan namin, I asked her about the struggles and challenges of the company, their goals for the next 6 months and etc. Literal na ako yung nagpadaloy nung interview eh HAHAHAHA, di ko siya binigyan ng chance na hingan ako ng portfolio kineme, work experience kineme, trial task kineme. Straight-up asking them their struggles and goals lang, and offered what I can do to help them achieve those goals. Before ending the call, I told them na I'll be giving them a proposal consisting of campaign strategy, timeframe, deliverables, recommendations and etc.

3 days after, that's now, July 28, I received a formal job offer na. Yehey!

KEY TAKEAWAYS

1. **Eliminate ALL excuses** - Because if you're looking for a reason to delay taking action, you will always be able to find one. Cliche but true: Kung gusto mo, may paraan. Kung ayaw mo, laging may dahilan.
2. **Don't wait for the perfect moment** - There is no such thing as a perfect moment. Now is the perfect moment to take action! Hindi mamaya, hindi bukas, hindi next week, kundi ngayon!
3. **Take the first step** - Guys walang mangyayari if we'll let our fears na mag takeover sa buhay natin. The feeling of fear will always be there. But the question is: How committed are you to achieve your goals? Because that's what achieving your goals is – a series of small steps, taken one after another, toward the reality you want to create.



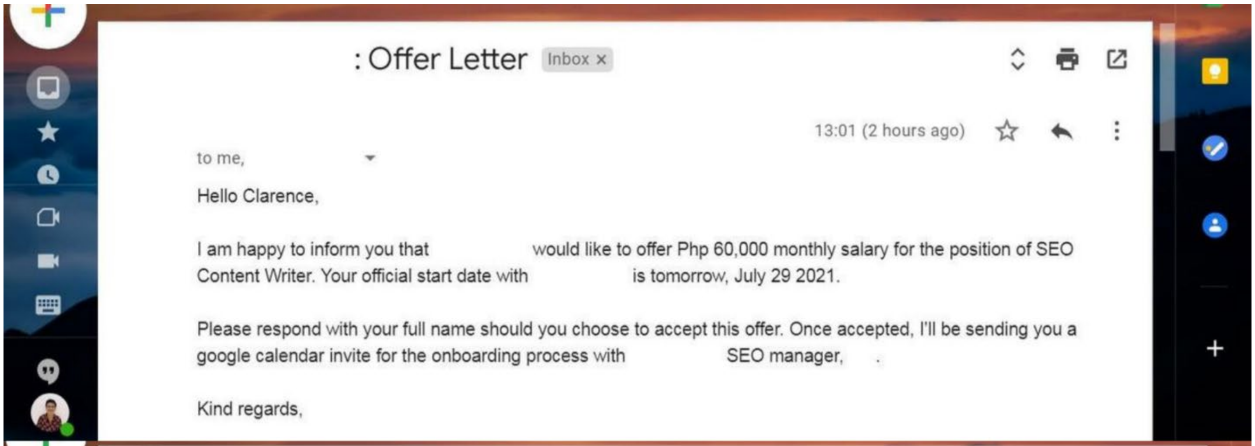
4. **Fall seven times, stand up eight** - Don't let fear of failure stop you from taking action. Instead, recognize that some amount of failure is inevitable. You're not going to get everything right the first time, that's given. You are going to make mistakes. And that's okay!

Yun lang, I hope this message will get everyone who's doubting themselves right now. Kaya I'll leave you with a quote from Savi Sharma, "If two points are destined to touch, the universe will always find a way to make the connection - even when all hope seems to be lost. Certain ties cannot be broken. They define who we are and who we become. Across space, across time, among paths, we cannot predict - nature will always find a way."

MARAMING SALAMAT, TFMT!

Sincerely,

Clarence David "The Action Taker" Esporla

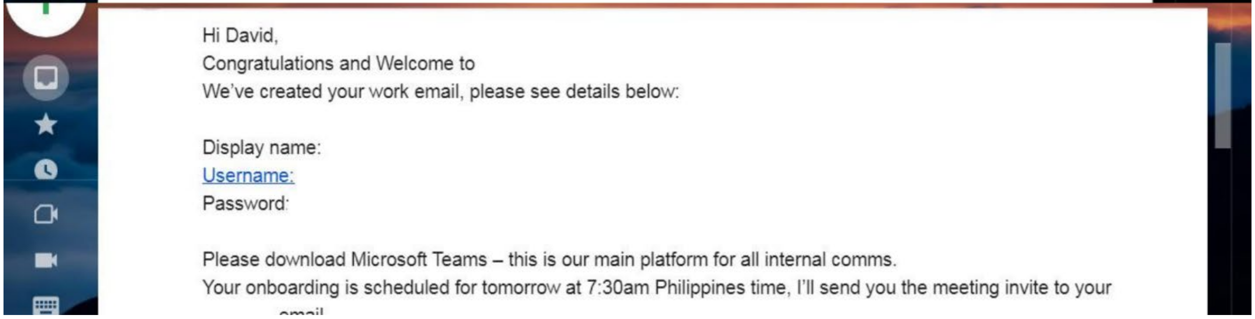


Hello Clarence,

I am happy to inform you that would like to offer Php 60,000 monthly salary for the position of SEO Content Writer. Your official start date with is tomorrow, July 29 2021.

Please respond with your full name should you choose to accept this offer. Once accepted, I'll be sending you a google calendar invite for the onboarding process with SEO manager, .

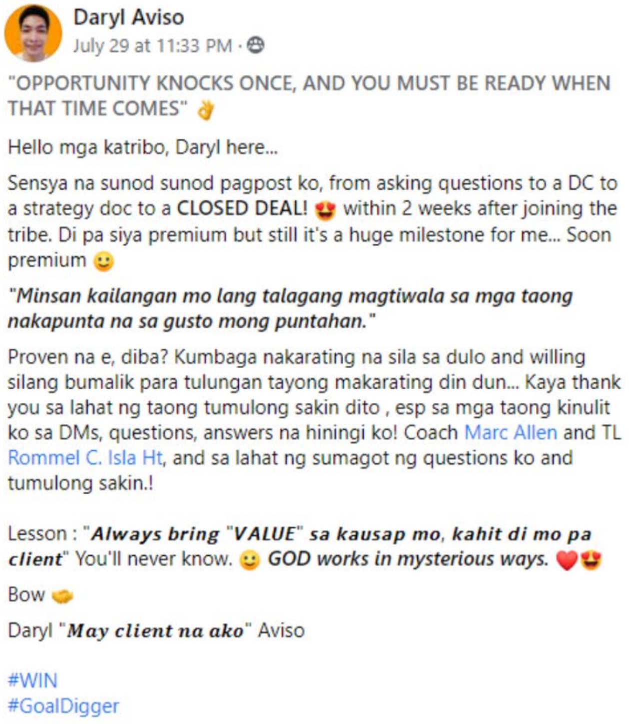
Kind regards,



Hi David,
Congratulations and Welcome to
We've created your work email, please see details below:

Display name:
Username:
Password:

Please download Microsoft Teams – this is our main platform for all internal comms.
Your onboarding is scheduled for tomorrow at 7:30am Philippines time, I'll send you the meeting invite to your email



Daryl Aviso
July 29 at 11:33 PM ·

"OPPORTUNITY KNOCKS ONCE, AND YOU MUST BE READY WHEN THAT TIME COMES" 👌

Hello mga katribo, Daryl here...

Sensya na sunod sunod pagpost ko, from asking questions to a DC to a strategy doc to a **CLOSED DEAL!** 😍 within 2 weeks after joining the tribe. Di pa siya premium but still it's a huge milestone for me... Soon premium 🙂

"Minsan kailangan mo lang talagang magtiwala sa mga taong nakapunta na sa gusto mong puntahan."

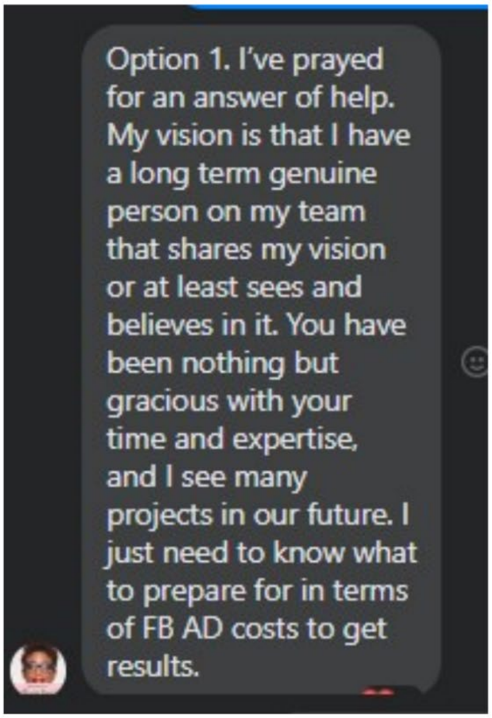
Proven na e, diba? Kumbaga nakarating na sila sa dulo and willing silang bumalik para tulungan tayong makarating din dun... Kaya thank you sa lahat ng taong tumulong sakin dito , esp sa mga taong kinulit ko sa DMs, questions, answers na hiningi ko! Coach Marc Allen and TL Rommel C. Isla Ht, and sa lahat ng sumagot ng questions ko and tumulong sakin.!

Lesson : "***Always bring "VALUE" sa kausap mo, kahit di mo pa client***" You'll never know. 🙂 ***GOD works in mysterious ways.*** ❤️😍

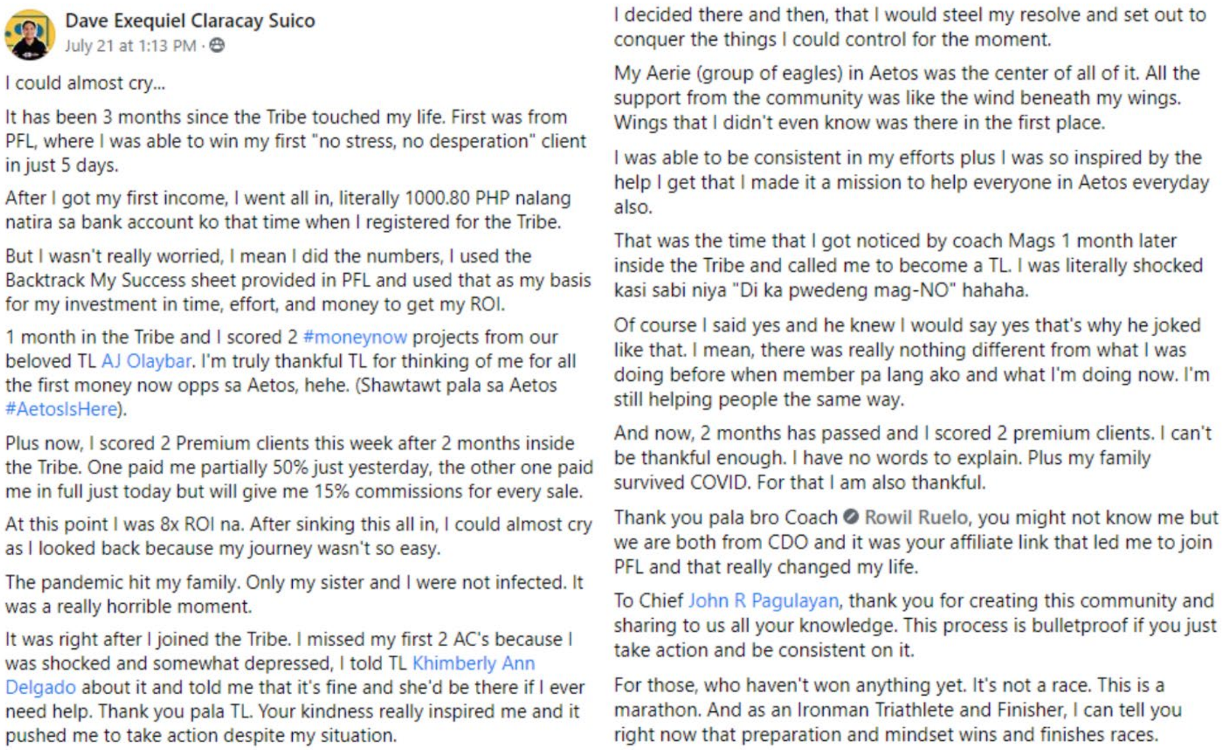
Bow 🤝

Daryl "***May client na ako***" Aviso

#WIN
#GoalDigger



Option 1. I've prayed for an answer of help. My vision is that I have a long term genuine person on my team that shares my vision or at least sees and believes in it. You have been nothing but gracious with your time and expertise, and I see many projects in our future. I just need to know what to prepare for in terms of FB AD costs to get results.



Dave Exequiel Claracay Suico
July 21 at 1:13 PM ·

I could almost cry...

It has been 3 months since the Tribe touched my life. First was from PFL, where I was able to win my first "no stress, no desperation" client in just 5 days.

After I got my first income, I went all in, literally 1000.80 PHP nalang natira sa bank account ko that time when I registered for the Tribe.

But I wasn't really worried, I mean I did the numbers, I used the Backtrack My Success sheet provided in PFL and used that as my basis for my investment in time, effort, and money to get my ROI.

1 month in the Tribe and I scored 2 #moneynow projects from our beloved TL AJ Olaybar. I'm truly thankful TL for thinking of me for all the first money now opps sa Aetos, hehe. (Shawtawt pala sa Aetos #AetosIsHere).

Plus now, I scored 2 Premium clients this week after 2 months inside the Tribe. One paid me partially 50% just yesterday, the other one paid me in full just today but will give me 15% commissions for every sale.

At this point I was 8x ROI na. After sinking this all in, I could almost cry as I looked back because my journey wasn't so easy.

The pandemic hit my family. Only my sister and I were not infected. It was a really horrible moment.

It was right after I joined the Tribe. I missed my first 2 AC's because I was shocked and somewhat depressed, I told TL Khimberly Ann Delgado about it and told me that it's fine and she'd be there if I ever need help. Thank you pala TL. Your kindness really inspired me and it pushed me to take action despite my situation.

I decided there and then, that I would steel my resolve and set out to conquer the things I could control for the moment.

My Aerie (group of eagles) in Aetos was the center of all of it. All the support from the community was like the wind beneath my wings. Wings that I didn't even know was there in the first place.

I was able to be consistent in my efforts plus I was so inspired by the help I get that I made it a mission to help everyone in Aetos everyday also.

That was the time that I got noticed by coach Mags 1 month later inside the Tribe and called me to become a TL. I was literally shocked kasi sabi niya "Di ka pwedeng mag-NO" hahaha.

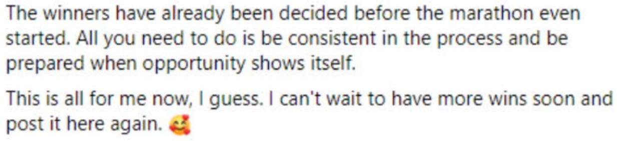
Of course I said yes and he knew I would say yes that's why he joked like that. I mean, there was really nothing different from what I was doing before when member pa lang ako and what I'm doing now. I'm still helping people the same way.

And now, 2 months has passed and I scored 2 premium clients. I can't be thankful enough. I have no words to explain. Plus my family survived COVID. For that I am also thankful.

Thank you pala bro Coach Rowil Ruelo, you might not know me but we are both from CDO and it was your affiliate link that led me to join PFL and that really changed my life.

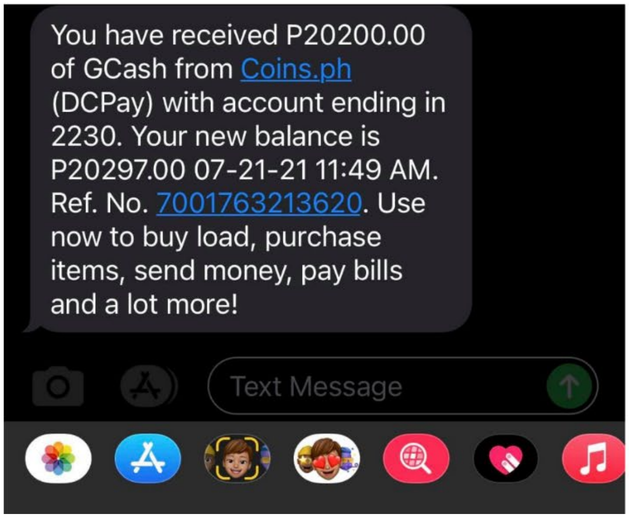
To Chief John R Pagulayan, thank you for creating this community and sharing to us all your knowledge. This process is bulletproof if you just take action and be consistent on it.

For those, who haven't won anything yet. It's not a race. This is a marathon. And as an Ironman Triathlete and Finisher, I can tell you right now that preparation and mindset wins and finishes races.

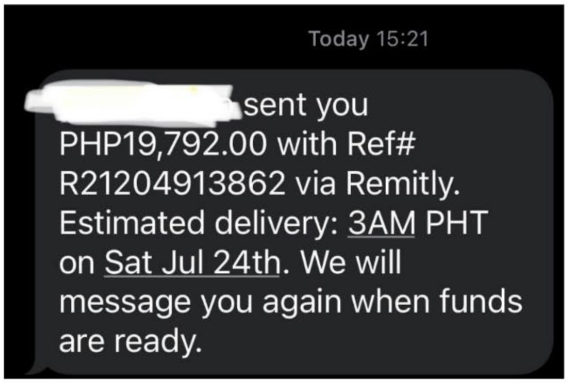


The winners have already been decided before the marathon even started. All you need to do is be consistent in the process and be prepared when opportunity shows itself.

This is all for me now, I guess. I can't wait to have more wins soon and post it here again. 🥰

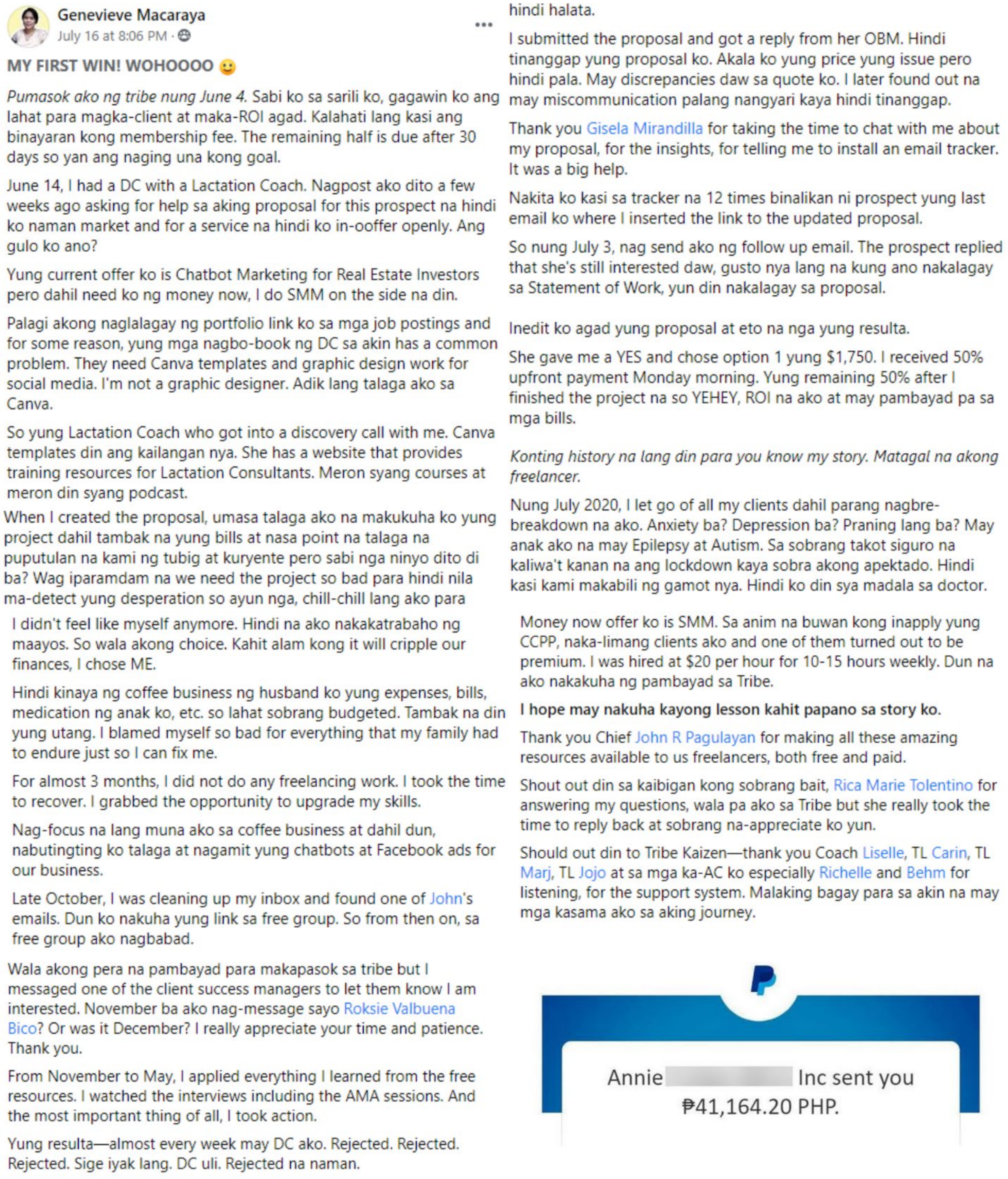


You have received P20200.00 of GCash from Coins.ph (DCPay) with account ending in 2230. Your new balance is P20297.00 07-21-21 11:49 AM. Ref. No. 7001763213620. Use now to buy load, purchase items, send money, pay bills and a lot more!



Today 15:21

[redacted] sent you PHP19,792.00 with Ref# R21204913862 via Remitly. Estimated delivery: 3AM PHT on Sat Jul 24th. We will message you again when funds are ready.



Genevieve Macaraya
July 16 at 8:06 PM ·

MY FIRST WIN! WOHOOOO 🙂

Pumasok ako ng tribe nung June 4. Sabi ko sa sarili ko, gagawin ko ang lahat para magka-client at maka-ROI agad. Kalahati lang kasi ang binayaran kong membership fee. The remaining half is due after 30 days so yan ang naging una kong goal.

June 14, I had a DC with a Lactation Coach. Nagpost ako dito a few weeks ago asking for help sa aking proposal for this prospect na hindi ko naman market and for a service na hindi ko in-ooffer openly. Ang gulo ko ano?

Yung current offer ko is Chatbot Marketing for Real Estate Investors pero dahil need ko ng money now, I do SMM on the side na din.

Palagi akong naglalagay ng portfolio link ko sa mga job postings and for some reason, yung mga nagbo-book ng DC sa akin has a common problem. They need Canva templates and graphic design work for social media. I'm not a graphic designer. Adik lang talaga ako sa Canva.

So yung Lactation Coach who got into a discovery call with me. Canva templates din ang kailangan nya. She has a website that provides training resources for Lactation Consultants. Meron syang courses at meron din syang podcast.

When I created the proposal, umasa talaga ako na makukuha ko yung project dahil tambak na yung bills at nasa point na talaga na puputulan na kami ng tubig at kuryente pero sabi nga ninyo dito di ba? Wag iparamdam na we need the project so bad para hindi nila ma-detect yung desperation so ayun nga, chill-chill lang ako para hindi halata.

I submitted the proposal and got a reply from her OBM. Hindi tinanggap yung proposal ko. Akala ko yung price yung issue pero hindi pala. May discrepancies daw sa quote ko. I later found out na may miscommunication palang nangyari kaya hindi tinanggap.

Thank you Gisela Mirandilla for taking the time to chat with me about my proposal, for the insights, for telling me to install an email tracker. It was a big help.

Nakita ko kasi sa tracker na 12 times binalikan ni prospect yung last email ko where I inserted the link to the updated proposal.

So nung July 3, nag send ako ng follow up email. The prospect replied that she's still interested daw, gusto nya lang na kung ano nakalagay sa Statement of Work, yun din nakalagay sa proposal.

Inedit ko agad yung proposal at eto na nga yung resulta.

She gave me a YES and chose option 1 yung $1,750. I received 50% upfront payment Monday morning. Yung remaining 50% after I finished the project na so YEHEY, ROI na ako at may pambayad pa sa mga bills.

Konting history na lang din para you know my story. Matagal na akong freelancer.

Nung July 2020, I let go of all my clients dahil parang nagbre-breakdown na ako. Anxiety ba? Depression ba? Praning lang ba? May anak ako na may Epilepsy at Autism. Sa sobrang takot siguro na kaliwa't kanan na ang lockdown kaya sobra akong apektado. Hindi kasi kami makabili ng gamot nya. Hindi ko din sya madala sa doctor.

I didn't feel like myself anymore. Hindi na ako nakakatrabaho ng maayos. So wala akong choice. Kahit alam kong it will cripple our finances, I chose ME.

Hindi kinaya ng coffee business ng husband ko yung expenses, bills, medication ng anak ko, etc. so lahat sobrang budgeted. Tambak na din yung utang. I blamed myself so bad for everything that my family had to endure just so I can fix me.

For almost 3 months, I did not do any freelancing work. I took the time to recover. I grabbed the opportunity to upgrade my skills.

Nag-focus na lang muna ako sa coffee business at dahil dun, nabutingting ko talaga at nagamit yung chatbots at Facebook ads for our business.

Late October, I was cleaning up my inbox and found one of John's emails. Dun ko nakuha yung link sa free group. So from then on, sa free group ako nagbabad.

Wala akong pera na pambayad para makapasok sa tribe but I messaged one of the client success managers to let them know I am interested. November ba ako nag-message sayo Roksie Valbuena Bico? Or was it December? I really appreciate your time and patience. Thank you.

From November to May, I applied everything I learned from the free resources. I watched the interviews including the AMA sessions. And the most important thing of all, I took action.

Yung resulta—almost every week may DC ako. Rejected. Rejected. Rejected. Sige iyak lang. DC uli. Rejected na naman.

Money now offer ko is SMM. Sa anim na buwan kong inapply yung CCPP, naka-limang clients ako and one of them turned out to be premium. I was hired at $20 per hour for 10-15 hours weekly. Dun na ako nakakuha ng pambayad sa Tribe.

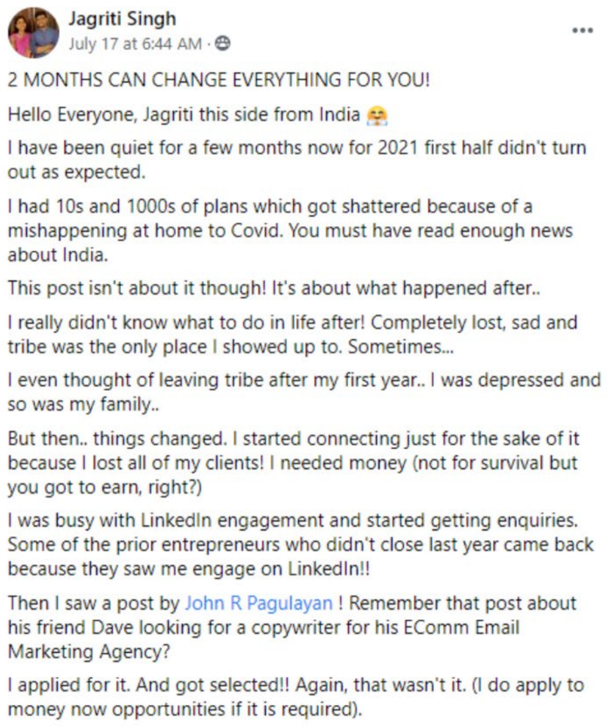
I hope may nakuha kayong lesson kahit papano sa story ko.

Thank you Chief John R Pagulayan for making all these amazing resources available to us freelancers, both free and paid.

Shout out din sa kaibigan kong sobrang bait, Rica Marie Tolentino for answering my questions, wala pa ako sa Tribe but she really took the time to reply back at sobrang na-appreciate ko yun.

Should out din to Tribe Kaizen—thank you Coach Liselle, TL Carin, TL Marj, TL Jojo at sa mga ka-AC ko especially Richelle and Behm for listening, for the support system. Malaking bagay para sa akin na may mga kasama ako sa aking journey.

Annie [redacted] Inc sent you
₱41,164.20 PHP.



Jagriti Singh
July 17 at 6:44 AM ·

2 MONTHS CAN CHANGE EVERYTHING FOR YOU!

Hello Everyone, Jagriti this side from India 🤗

I have been quiet for a few months now for 2021 first half didn't turn out as expected.

I had 10s and 1000s of plans which got shattered because of a mishappening at home to Covid. You must have read enough news about India.

This post isn't about it though! It's about what happened after..

I really didn't know what to do in life after! Completely lost, sad and tribe was the only place I showed up to. Sometimes...

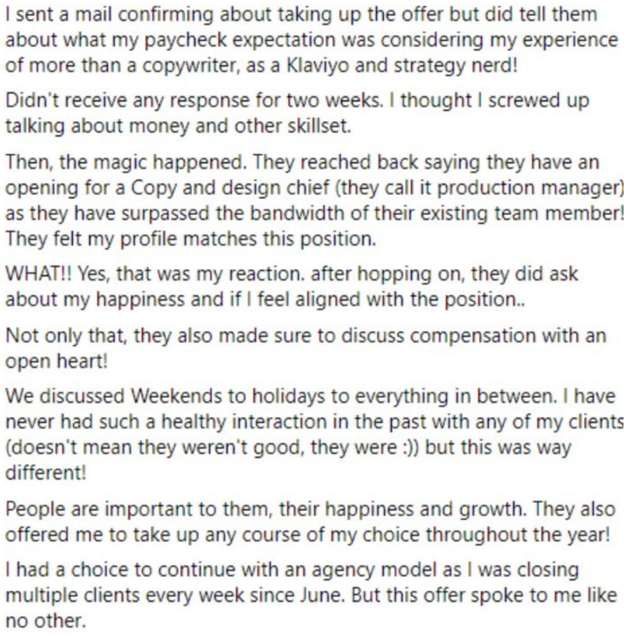
I even thought of leaving tribe after my first year.. I was depressed and so was my family..

But then.. things changed. I started connecting just for the sake of it because I lost all of my clients! I needed money (not for survival but you got to earn, right?)

I was busy with LinkedIn engagement and started getting enquiries. Some of the prior entrepreneurs who didn't close last year came back because they saw me engage on LinkedIn!!

Then I saw a post by John R Pagulayan ! Remember that post about his friend Dave looking for a copywriter for his EComm Email Marketing Agency?

I applied for it. And got selected!! Again, that wasn't it. (I do apply to money now opportunities if it is required).



I sent a mail confirming about taking up the offer but did tell them about what my paycheck expectation was considering my experience of more than a copywriter, as a Klaviyo and strategy nerd!

Didn't receive any response for two weeks. I thought I screwed up talking about money and other skillset.

Then, the magic happened. They reached back saying they have an opening for a Copy and design chief (they call it production manager) as they have surpassed the bandwidth of their existing team member! They felt my profile matches this position.

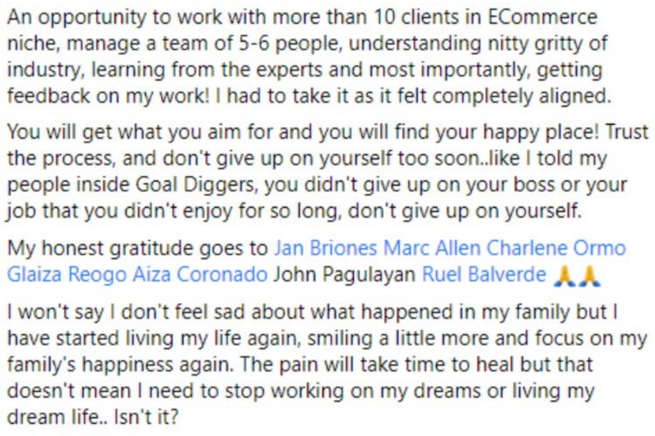
WHAT!! Yes, that was my reaction. after hopping on, they did ask about my happiness and if I feel aligned with the position..

Not only that, they also made sure to discuss compensation with an open heart!

We discussed Weekends to holidays to everything in between. I have never had such a healthy interaction in the past with any of my clients (doesn't mean they weren't good, they were :)) but this was way different!

People are important to them, their happiness and growth. They also offered me to take up any course of my choice throughout the year!

I had a choice to continue with an agency model as I was closing multiple clients every week since June. But this offer spoke to me like no other.

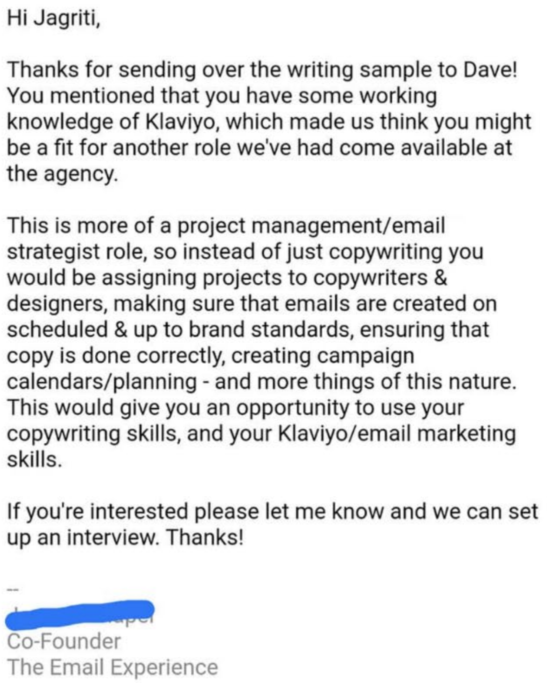


An opportunity to work with more than 10 clients in ECommerce niche, manage a team of 5-6 people, understanding nitty gritty of industry, learning from the experts and most importantly, getting feedback on my work! I had to take it as it felt completely aligned.

You will get what you aim for and you will find your happy place! Trust the process, and don't give up on yourself too soon..like I told my people inside Goal Diggers, you didn't give up on your boss or your job that you didn't enjoy for so long, don't give up on yourself.

My honest gratitude goes to Jan Briones Marc Allen Charlene Ormo Glaiza Reogo Aiza Coronado John Pagulayan Ruel Balverde 🙏🙏

I won't say I don't feel sad about what happened in my family but I have started living my life again, smiling a little more and focus on my family's happiness again. The pain will take time to heal but that doesn't mean I need to stop working on my dreams or living my dream life.. Isn't it?



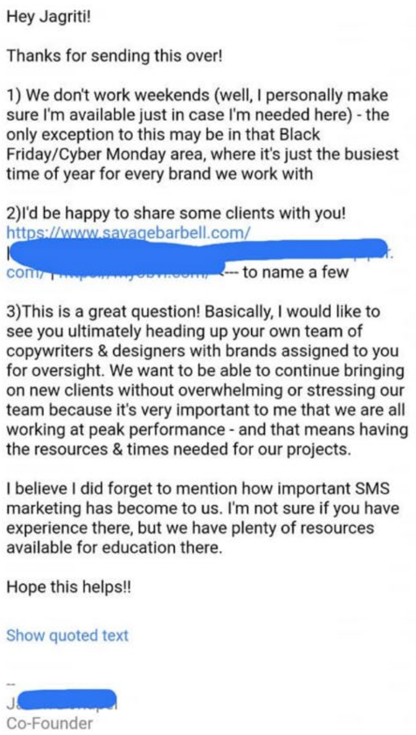
Hi Jagriti,

Thanks for sending over the writing sample to Dave! You mentioned that you have some working knowledge of Klaviyo, which made us think you might be a fit for another role we've had come available at the agency.

This is more of a project management/email strategist role, so instead of just copywriting you would be assigning projects to copywriters & designers, making sure that emails are created on scheduled & up to brand standards, ensuring that copy is done correctly, creating campaign calendars/planning - and more things of this nature. This would give you an opportunity to use your copywriting skills, and your Klaviyo/email marketing skills.

If you're interested please let me know and we can set up an interview. Thanks!

--
[redacted]
Co-Founder
The Email Experience



Hey Jagriti!

Thanks for sending this over!

1) We don't work weekends (well, I personally make sure I'm available just in case I'm needed here) - the only exception to this may be in that Black Friday/Cyber Monday area, where it's just the busiest time of year for every brand we work with

2)I'd be happy to share some clients with you!
https://www.savagebarbell.com/
[redacted] <--- to name a few

3)This is a great question! Basically, I would like to see you ultimately heading up your own team of copywriters & designers with brands assigned to you for oversight. We want to be able to continue bringing on new clients without overwhelming or stressing our team because it's very important to me that we are all working at peak performance - and that means having the resources & times needed for our projects.

I believe I did forget to mention how important SMS marketing has become to us. I'm not sure if you have experience there, but we have plenty of resources available for education there.

Hope this helps!!

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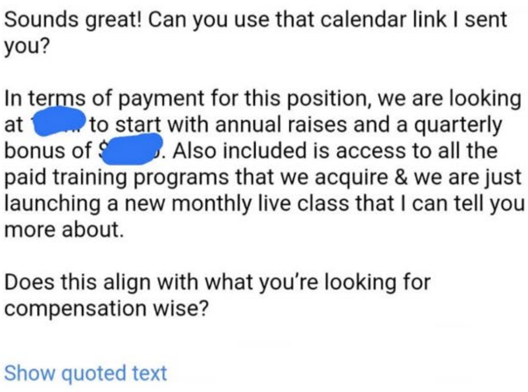
--
[redacted]
Co-Founder



Sounds great! Can you use that calendar link I sent you?

In terms of payment for this position, we are looking at [redacted] to start with annual raises and a quarterly bonus of [redacted]. Also included is access to all the paid training programs that we acquire & we are just launching a new monthly live class that I can tell you more about.

Does this align with what you're looking for compensation wise?

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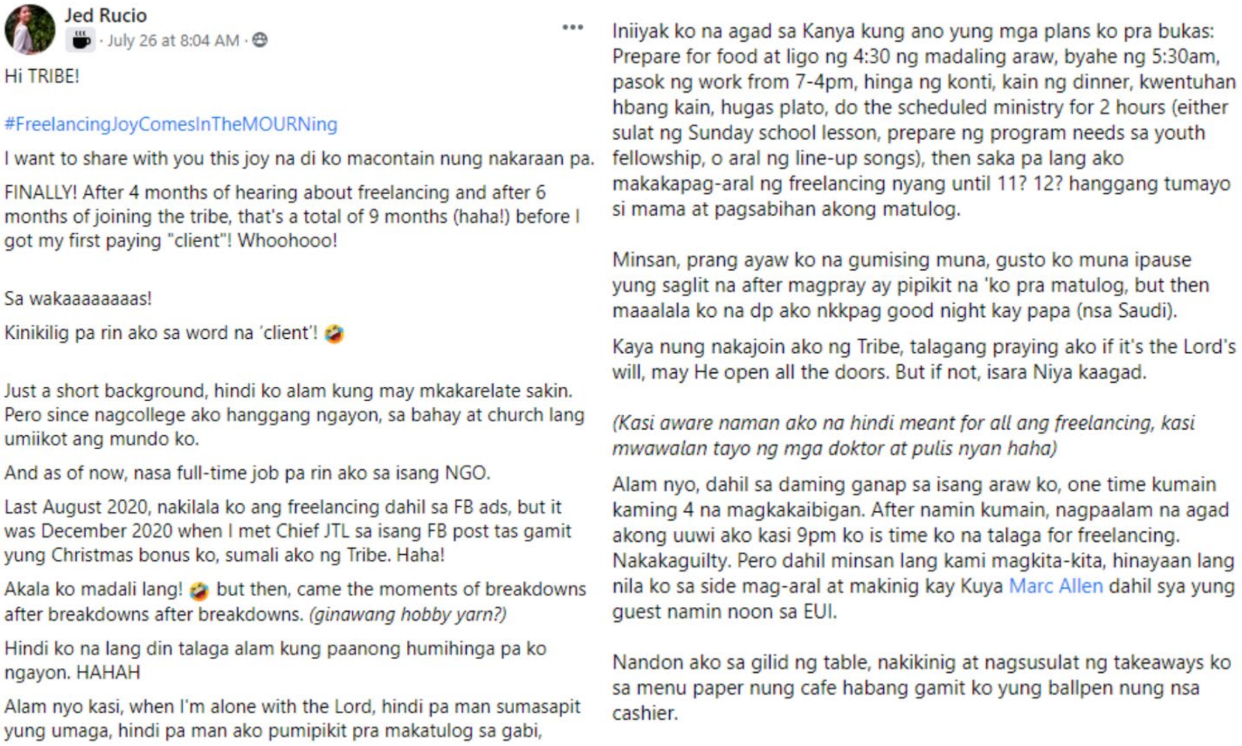


Jed Rucio
· July 26 at 8:04 AM ·

Hi TRIBE!

#FreelancingJoyComesInTheMOURNing

I want to share with you this joy na di ko macontain nung nakaraan pa.

FINALLY! After 4 months of hearing about freelancing and after 6 months of joining the tribe, that's a total of 9 months (haha!) before I got my first paying "client"! Whoohooo!

Sa wakaaaaaaaas!

Kinikilig pa rin ako sa word na 'client'! 🤣

Just a short background, hindi ko alam kung may mkakarelate sakin. Pero since nagcollege ako hanggang ngayon, sa bahay at church lang umiikot ang mundo ko.

And as of now, nasa full-time job pa rin ako sa isang NGO.

Last August 2020, nakilala ko ang freelancing dahil sa FB ads, but it was December 2020 when I met Chief JTL sa isang FB post tas gamit yung Christmas bonus ko, sumali ako ng Tribe. Haha!

Akala ko madali lang! 🤣 but then, came the moments of breakdowns after breakdowns after breakdowns. *(ginawang hobby yarn?)*

Hindi ko na lang din talaga alam kung paanong humihinga pa ko ngayon. HAHAH

Alam nyo kasi, when I'm alone with the Lord, hindi pa man sumasapit yung umaga, hindi pa man ako pumipikit pra makatulog sa gabi, Iniiyak ko na agad sa Kanya kung ano yung mga plans ko pra bukas: Prepare for food at ligo ng 4:30 ng madaling araw, byahe ng 5:30am, pasok ng work from 7-4pm, hinga ng konti, kain ng dinner, kwentuhan hbang kain, hugas plato, do the scheduled ministry for 2 hours (either sulat ng Sunday school lesson, prepare ng program needs sa youth fellowship, o aral ng line-up songs), then saka pa lang ako makakapag-aral ng freelancing nyang until 11? 12? hanggang tumayo si mama at pagsabihan akong matulog.

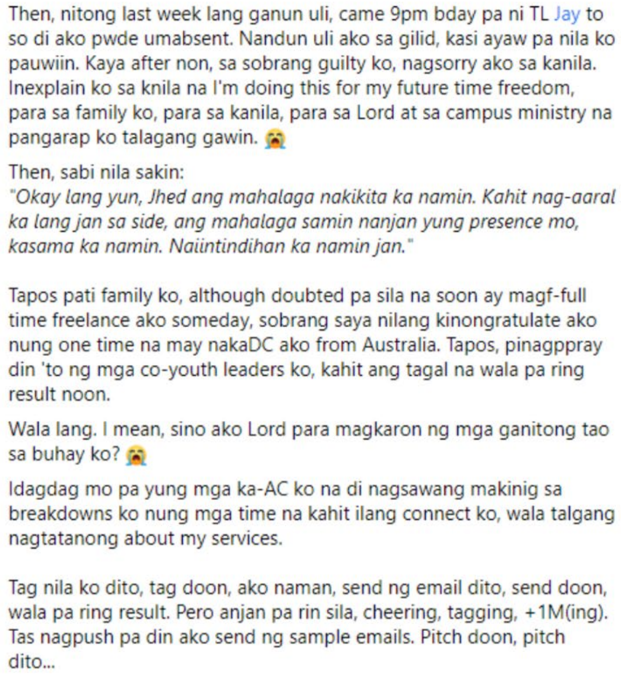
Minsan, prang ayaw ko na gumising muna, gusto ko muna ipause yung saglit na after magpray ay pipikit na 'ko pra matulog, but then maaalala ko na dp ako nkkpag good night kay papa (nsa Saudi).

Kaya nung nakajoin ako ng Tribe, talagang praying ako if it's the Lord's will, may He open all the doors. But if not, isara Niya kaagad.

(Kasi aware naman ako na hindi meant for all ang freelancing, kasi mwawalan tayo ng mga doktor at pulis nyan haha)

Alam nyo, dahil sa daming ganap sa isang araw ko, one time kumain kaming 4 na magkakaibigan. After namin kumain, nagpaalam na agad akong uuwi ako kasi 9pm ko is time ko na talaga for freelancing. Nakakaguilty. Pero dahil minsan lang kami magkita-kita, hinayaan lang nila ko sa side mag-aral at makinig kay Kuya Marc Allen dahil sya yung guest namin noon sa EUI.

Nandon ako sa gilid ng table, nakikinig at nagsusulat ng takeaways ko sa menu paper nung cafe habang gamit ko yung ballpen nung nsa cashier.



Then, nitong last week lang ganun uli, came 9pm bday pa ni TL Jay to so di ako pwde umabsent. Nandun uli ako sa gilid, kasi ayaw pa nila ko pauwiin. Kaya after non, sa sobrang guilty ko, nagsorry ako sa kanila. Inexplain ko sa knila na I'm doing this for my future time freedom, para sa family ko, para sa kanila, para sa Lord at sa campus ministry na pangarap ko talagang gawin. 😭

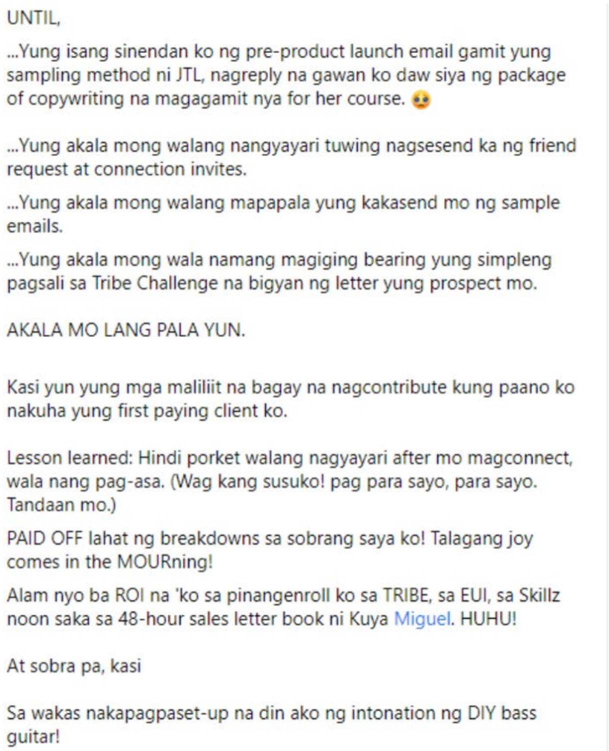
Then, sabi nila sakin:
"Okay lang yun, Jhed ang mahalaga nakikita ka namin. Kahit nag-aaral ka lang jan sa side, ang mahalaga samin nanjan yung presence mo, kasama ka namin. Naiintindihan ka namin jan."

Tapos pati family ko, although doubted pa sila na soon ay magf-full time freelance ako someday, sobrang saya nilang kinongratulate ako nung one time na may nakaDC ako from Australia. Tapos, pinagppray din 'to ng mga co-youth leaders ko, kahit ang tagal na wala pa ring result noon.

Wala lang. I mean, sino ako Lord para magkaron ng mga ganitong tao sa buhay ko? 😭

Idagdag mo pa yung mga ka-AC ko na di nagsawang makinig sa breakdowns ko nung mga time na kahit ilang connect ko, wala talgang nagtatanong about my services.

Tag nila ko dito, tag doon, ako naman, send ng email dito, send doon, wala pa ring result. Pero anjan pa rin sila, cheering, tagging, +1M(ing). Tas nagpush pa din ako send ng sample emails. Pitch doon, pitch dito...



UNTIL,

...Yung isang sinendan ko ng pre-product launch email gamit yung sampling method ni JTL, nagreply na gawan ko daw siya ng package of copywriting na magagamit nya for her course. 🥺

...Yung akala mong walang nangyayari tuwing nagsesend ka ng friend request at connection invites.

...Yung akala mong walang mapapala yung kakasend mo ng sample emails.

...Yung akala mong wala namang magiging bearing yung simpleng pagsali sa Tribe Challenge na bigyan ng letter yung prospect mo.

AKALA MO LANG PALA YUN.

Kasi yun yung mga maliliit na bagay na nagcontribute kung paano ko nakuha yung first paying client ko.

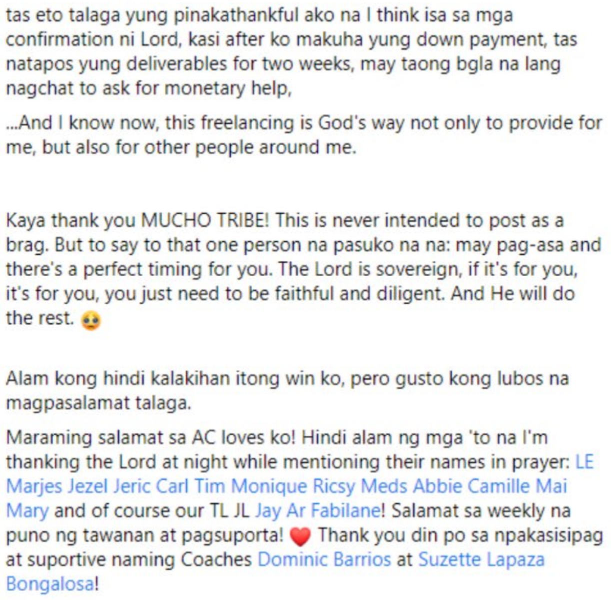
Lesson learned: Hindi porket walang nagyayari after mo magconnect, wala nang pag-asa. (Wag kang susuko! pag para sayo, para sayo. Tandaan mo.)

PAID OFF lahat ng breakdowns sa sobrang saya ko! Talagang joy comes in the MOURning!

Alam nyo ba ROI na 'ko sa pinangenroll ko sa TRIBE, sa EUI, sa Skillz noon saka sa 48-hour sales letter book ni Kuya Miguel. HUHU!

At sobra pa, kasi

Sa wakas nakapagpaset-up na din ako ng intonation ng DIY bass guitar!



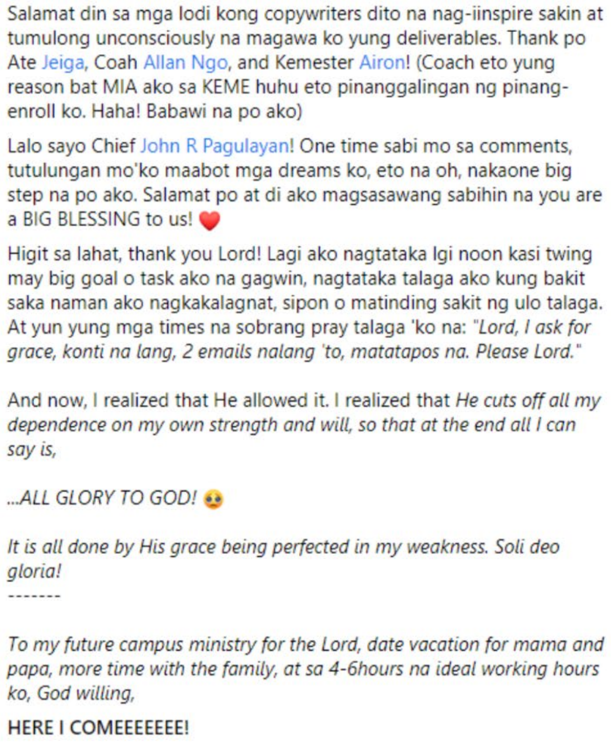
tas eto talaga yung pinakathankful ako na I think isa sa mga confirmation ni Lord, kasi after ko makuha yung down payment, tas natapos yung deliverables for two weeks, may taong bgla na lang nagchat to ask for monetary help,

...And I know now, this freelancing is God's way not only to provide for me, but also for other people around me.

Kaya thank you MUCHO TRIBE! This is never intended to post as a brag. But to say to that one person na pasuko na na: may pag-asa and there's a perfect timing for you. The Lord is sovereign, if it's for you, it's for you, you just need to be faithful and diligent. And He will do the rest. 🥺

Alam kong hindi kalakihan itong win ko, pero gusto kong lubos na magpasalamat talaga.

Maraming salamat sa AC loves ko! Hindi alam ng mga 'to na I'm thanking the Lord at night while mentioning their names in prayer: LE Marjes Jezel Jeric Carl Tim Monique Ricsy Meds Abbie Camille Mai Mary and of course our TL JL Jay Ar Fabilane! Salamat sa weekly na puno ng tawanan at pagsuporta! ❤️ Thank you din po sa npakasisipag at suportive naming Coaches Dominic Barrios at Suzette Lapaza Bongalosa!



Salamat din sa mga lodi kong copywriters dito na nag-iinspire sakin at tumulong unconsciously na magawa ko yung deliverables. Thank po Ate Jeiga, Coah Allan Ngo, and Kemester Airon! (Coach eto yung reason bat MIA ako sa KEME huhu eto pinanggalingan ng pinang-enroll ko. Haha! Babawi na po ako)

Lalo sayo Chief John R Pagulayan! One time sabi mo sa comments, tutulungan mo'ko maabot mga dreams ko, eto na oh, nakaone big step na po ako. Salamat po at di ako magsasawang sabihin na you are a BIG BLESSING to us! ❤️

Higit sa lahat, thank you Lord! Lagi ako nagtataka lgi noon kasi twing may big goal o task ako na gagwin, nagtataka talaga ako kung bakit saka naman ako nagkakalagnat, sipon o matinding sakit ng ulo talaga. At yun yung mga times na sobrang pray talaga 'ko na: *"Lord, I ask for grace, konti na lang, 2 emails nalang 'to, matatapos na. Please Lord."*

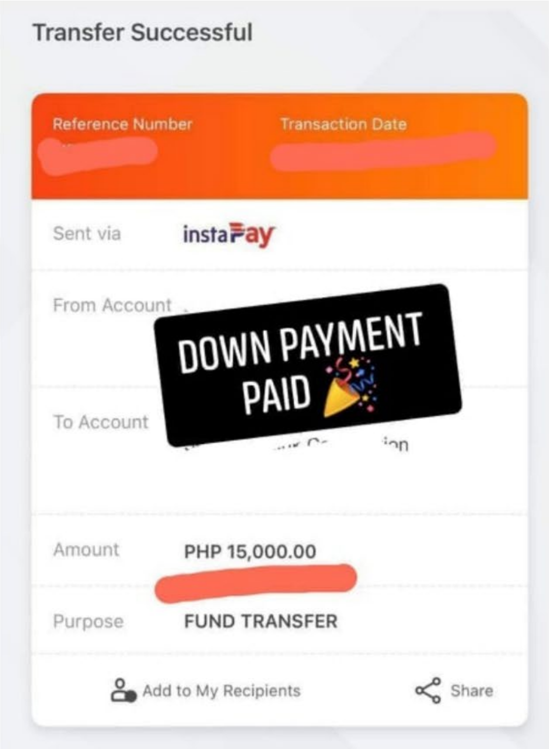
And now, I realized that He allowed it. I realized that *He cuts off all my dependence on my own strength and will, so that at the end all I can say is,*

...ALL GLORY TO GOD! 🥺

It is all done by His grace being perfected in my weakness. Soli deo gloria!

To my future campus ministry for the Lord, date vacation for mama and papa, more time with the family, at sa 4-6hours na ideal working hours ko, God willing,

HERE I COMEEEEEEE!



Transfer Successful

Reference Number [redacted]

Transaction Date [redacted]

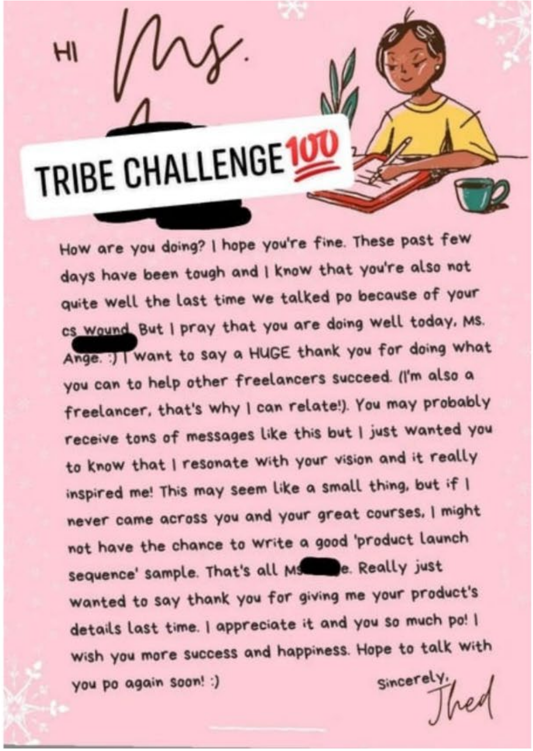
Sent via instaPay

From Account [redacted]

To Account [redacted]

Amount PHP 15,000.00 [redacted]

Purpose FUND TRANSFER

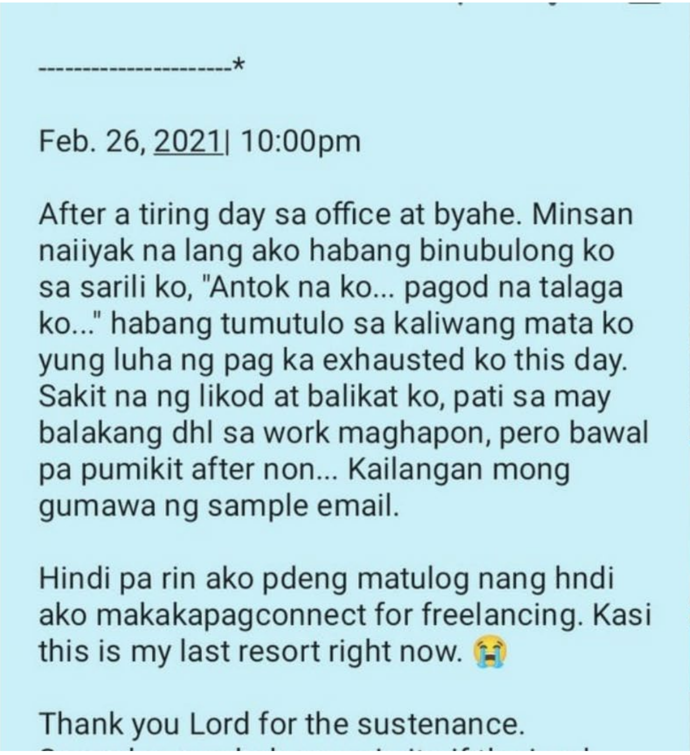


HI Ms. [redacted]

TRIBE CHALLENGE 💯

How are you doing? I hope you're fine. These past few days have been tough and I know that you're also not quite well the last time we talked po because of your cs wound. But I pray that you are doing well today, Ms. [redacted] Ange. :) I want to say a HUGE thank you for doing what you can to help other freelancers succeed. (I'm also a freelancer, that's why I can relate!). You may probably receive tons of messages like this but I just wanted you to know that I resonate with your vision and it really inspired me! This may seem like a small thing, but if I never came across you and your great courses, I might not have the chance to write a good 'product launch sequence' sample. That's all Ms[redacted]e. Really just wanted to say thank you for giving me your product's details last time. I appreciate it and you so much po! I wish you more success and happiness. Hope to talk with you po again soon! :)

Sincerely,
Jhed



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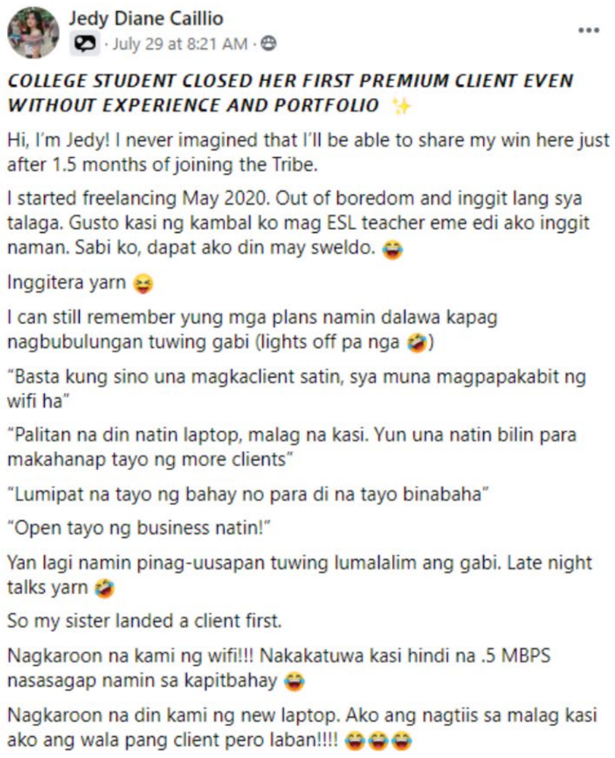
Feb. 26, 2021| 10:00pm

After a tiring day sa office at byahe. Minsan naiiyak na lang ako habang binubulong ko sa sarili ko, "Antok na ko... pagod na talaga ko..." habang tumutulo sa kaliwang mata ko yung luha ng pag ka exhausted ko this day. Sakit na ng likod at balikat ko, pati sa may balakang dhl sa work maghapon, pero bawal pa pumikit after non... Kailangan mong gumawa ng sample email.

Hindi pa rin ako pdeng matulog nang hndi ako makakapagconnect for freelancing. Kasi this is my last resort right now. 😭

Thank you Lord for the sustenance.



Jedy Diane Caillio
· July 29 at 8:21 AM ·

COLLEGE STUDENT CLOSED HER FIRST PREMIUM CLIENT EVEN WITHOUT EXPERIENCE AND PORTFOLIO ✨

Hi, I'm Jedy! I never imagined that I'll be able to share my win here just after 1.5 months of joining the Tribe.

I started freelancing May 2020. Out of boredom and inggit lang sya talaga. Gusto kasi ng kambal ko mag ESL teacher eme edi ako inggit naman. Sabi ko, dapat ako din may sweldo. 😂

Inggitera yarn 😝

I can still remember yung mga plans namin dalawa kapag nagbubulungan tuwing gabi (lights off pa nga 🤣)

"Basta kung sino una magkaclient satin, sya muna magpapakabit ng wifi ha"

"Palitan na din natin laptop, malag na kasi. Yun una natin bilin para makahanap tayo ng more clients"

"Lumipat na tayo ng bahay no para di na tayo binabaha"

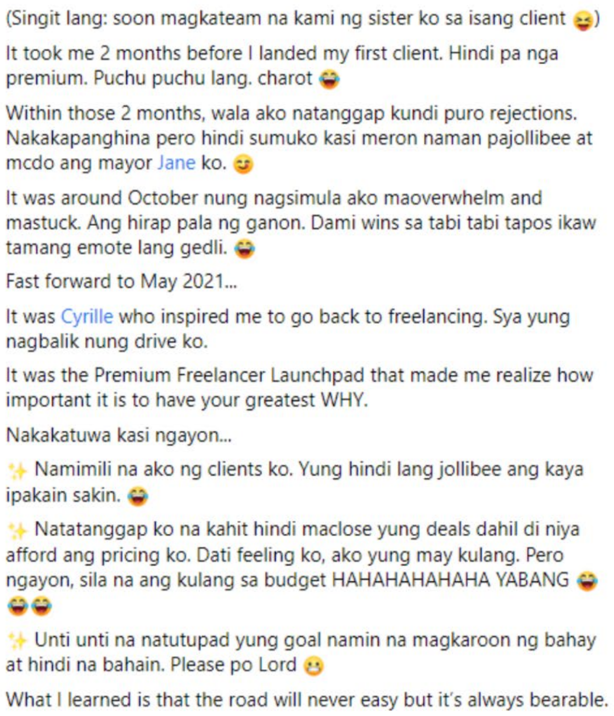
"Open tayo ng business natin!"

Yan lagi namin pinag-uusapan tuwing lumalalim ang gabi. Late night talks yarn 🤣

So my sister landed a client first.

Nagkaroon na kami ng wifi!!! Nakakatuwa kasi hindi na .5 MBPS nasasagap namin sa kapitbahay 😂

Nagkaroon na din kami ng new laptop. Ako ang nagtiis sa malag kasi ako ang wala pang client pero laban!!!! 😂😂😂



(Singit lang: soon magkateam na kami ng sister ko sa isang client 😝)

It took me 2 months before I landed my first client. Hindi pa nga premium. Puchu puchu lang. charot 😂

Within those 2 months, wala ako natanggap kundi puro rejections. Nakakapanghina pero hindi sumuko kasi meron naman pajollibee at mcdo ang mayor Jane ko. 😊

It was around October nung nagsimula ako maoverwhelm and mastuck. Ang hirap pala ng ganon. Dami wins sa tabi tabi tapos ikaw tamang emote lang gedli. 😂

Fast forward to May 2021...

It was Cyrille who inspired me to go back to freelancing. Sya yung nagbalik nung drive ko.

It was the Premium Freelancer Launchpad that made me realize how important it is to have your greatest WHY.

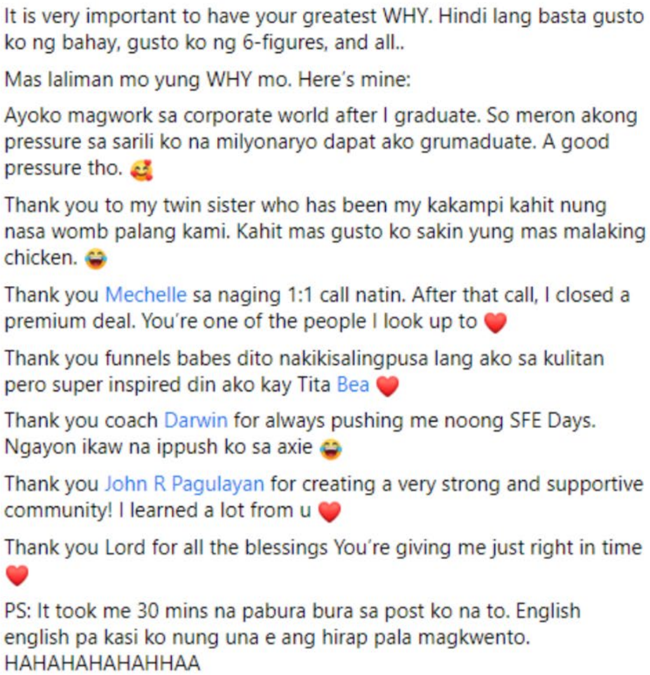
Nakakatuwa kasi ngayon...

✨ Namimili na ako ng clients ko. Yung hindi lang jollibee ang kaya ipakain sakin. 😂

✨ Natatanggap ko na kahit hindi maclose yung deals dahil di niya afford ang pricing ko. Dati feeling ko, ako yung may kulang. Pero ngayon, sila na ang kulang sa budget HAHAHAHAHAHA YABANG 😂😂😂

✨ Unti unti na natutupad yung goal namin na magkaroon ng bahay at hindi na bahain. Please po Lord 🥺

What I learned is that the road will never easy but it's always bearable.



It is very important to have your greatest WHY. Hindi lang basta gusto ko ng bahay, gusto ko ng 6-figures, and all..

Mas laliman mo yung WHY mo. Here's mine:

Ayoko magwork sa corporate world after I graduate. So meron akong pressure sa sarili ko na milyonaryo dapat ako grumaduate. A good pressure tho. 🥰

Thank you to my twin sister who has been my kakampi kahit nung nasa womb palang kami. Kahit mas gusto ko sakin yung mas malaking chicken. 😂

Thank you Mechelle sa naging 1:1 call natin. After that call, I closed a premium deal. You're one of the people I look up to ❤️

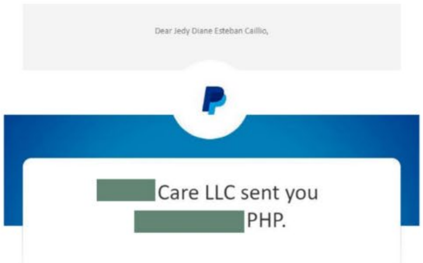
Thank you funnels babes dito nakikisalingpusa lang ako sa kulitan pero super inspired din ako kay Tita Bea ❤️

Thank you coach Darwin for always pushing me noong SFE Days. Ngayon ikaw na ippush ko sa axie 😂

Thank you John R Pagulayan for creating a very strong and supportive community! I learned a lot from u ❤️

Thank you Lord for all the blessings You're giving me just right in time ❤️

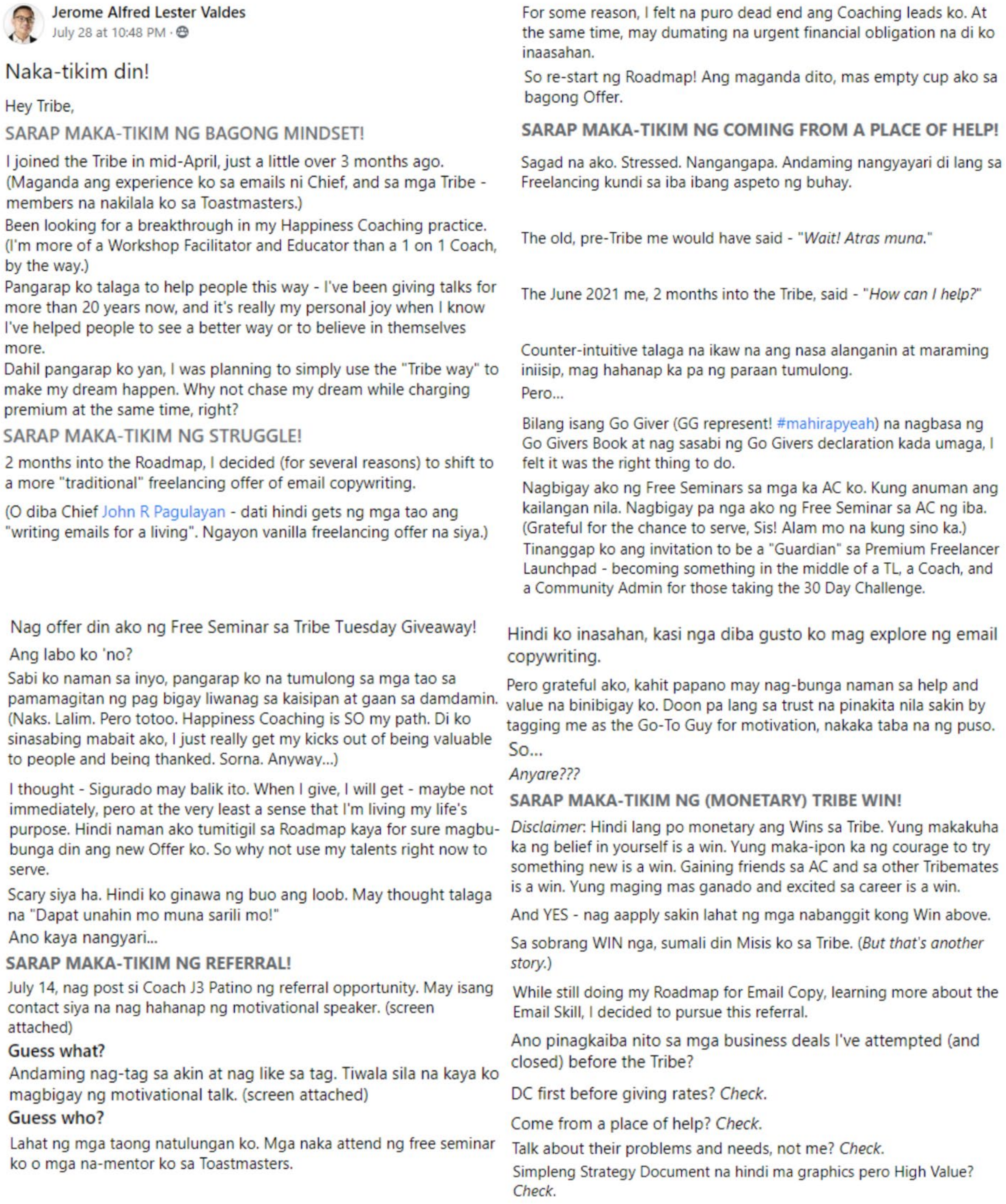
PS: It took me 30 mins na pabura bura sa post ko na to. English english pa kasi ko nung una e ang hirap pala magkwento. HAHAHAHAHAHHAA



Dear Jedy Diane Esteban Caillio,

[redacted] Care LLC sent you [redacted] PHP.

Shah
Jedy Diane
Jane Delrine Caillio



Jerome Alfred Lester Valdes
July 28 at 10:48 PM ·

Naka-tikim din!

Hey Tribe,

SARAP MAKA-TIKIM NG BAGONG MINDSET!

I joined the Tribe in mid-April, just a little over 3 months ago. (Maganda ang experience ko sa emails ni Chief, and sa mga Tribe - members na nakilala ko sa Toastmasters.)

Been looking for a breakthrough in my Happiness Coaching practice. (I'm more of a Workshop Facilitator and Educator than a 1 on 1 Coach, by the way.)

Pangarap ko talaga to help people this way - I've been giving talks for more than 20 years now, and it's really my personal joy when I know I've helped people to see a better way or to believe in themselves more.

Dahil pangarap ko yan, I was planning to simply use the "Tribe way" to make my dream happen. Why not chase my dream while charging premium at the same time, right?

SARAP MAKA-TIKIM NG STRUGGLE!

2 months into the Roadmap, I decided (for several reasons) to shift to a more "traditional" freelancing offer of email copywriting.

(O diba Chief John R Pagulayan - dati hindi gets ng mga tao ang "writing emails for a living". Ngayon vanilla freelancing offer na siya.)

For some reason, I felt na puro dead end ang Coaching leads ko. At the same time, may dumating na urgent financial obligation na di ko inaasahan.

So re-start ng Roadmap! Ang maganda dito, mas empty cup ako sa bagong Offer.

SARAP MAKA-TIKIM NG COMING FROM A PLACE OF HELP!

Sagad na ako. Stressed. Nangangapa. Andaming nangyayari di lang sa Freelancing kundi sa iba ibang aspeto ng buhay.

The old, pre-Tribe me would have said - "*Wait! Atras muna.*"

The June 2021 me, 2 months into the Tribe, said - "*How can I help?*"

Counter-intuitive talaga na ikaw na ang nasa alanganin at maraming iniisip, mag hahanap ka pa ng paraan tumulong.

Pero...

Bilang isang Go Giver (GG represent! #mahirapyeah) na nagbasa ng Go Givers Book at nag sasabi ng Go Givers declaration kada umaga, I felt it was the right thing to do.

Nagbigay ako ng Free Seminars sa mga ka AC ko. Kung anuman ang kailangan nila. Nagbigay pa nga ako ng Free Seminar sa AC ng iba. (Grateful for the chance to serve, Sis! Alam mo na kung sino ka.)

Tinanggap ko ang invitation to be a "Guardian" sa Premium Freelancer Launchpad - becoming something in the middle of a TL, a Coach, and a Community Admin for those taking the 30 Day Challenge.

Nag offer din ako ng Free Seminar sa Tribe Tuesday Giveaway!

Ang labo ko 'no?

Sabi ko naman sa inyo, pangarap ko na tumulong sa mga tao sa pamamagitan ng pag bigay liwanag sa kaisipan at gaan sa damdamin. (Naks. Lalim. Pero totoo. Happiness Coaching is SO my path. Di ko sinasabing mabait ako, I just really get my kicks out of being valuable to people and being thanked. Sorna. Anyway...)

I thought - Sigurado may balik ito. When I give, I will get - maybe not immediately, pero at the very least a sense that I'm living my life's purpose. Hindi naman ako tumitigil sa Roadmap kaya for sure magbu-bunga din ang new Offer ko. So why not use my talents right now to serve.

Scary siya ha. Hindi ko ginawa ng buo ang loob. May thought talaga na "Dapat unahin mo muna sarili mo!"

Ano kaya nangyari...

SARAP MAKA-TIKIM NG REFERRAL!

July 14, nag post si Coach J3 Patino ng referral opportunity. May isang contact siya na nag hahanap ng motivational speaker. (screen attached)

Guess what?

Andaming nag-tag sa akin at nag like sa tag. Tiwala sila na kaya ko magbigay ng motivational talk. (screen attached)

Guess who?

Lahat ng mga taong natulungan ko. Mga naka attend ng free seminar ko o mga na-mentor ko sa Toastmasters.

Hindi ko inasahan, kasi nga diba gusto ko mag explore ng email copywriting.

Pero grateful ako, kahit papano may nag-bunga naman sa help and value na binibigay ko. Doon pa lang sa trust na pinakita nila sakin by tagging me as the Go-To Guy for motivation, nakaka taba na ng puso.

So...

Anyare???

SARAP MAKA-TIKIM NG (MONETARY) TRIBE WIN!

Disclaimer: Hindi lang po monetary ang Wins sa Tribe. Yung makakuha ka ng belief in yourself is a win. Yung maka-ipon ka ng courage to try something new is a win. Gaining friends sa AC and sa other Tribemates is a win. Yung maging mas ganado and excited sa career is a win.

And YES - nag aapply sakin lahat ng mga nabanggit kong Win above.

Sa sobrang WIN nga, sumali din Misis ko sa Tribe. (*But that's another story.*)

While still doing my Roadmap for Email Copy, learning more about the Email Skill, I decided to pursue this referral.

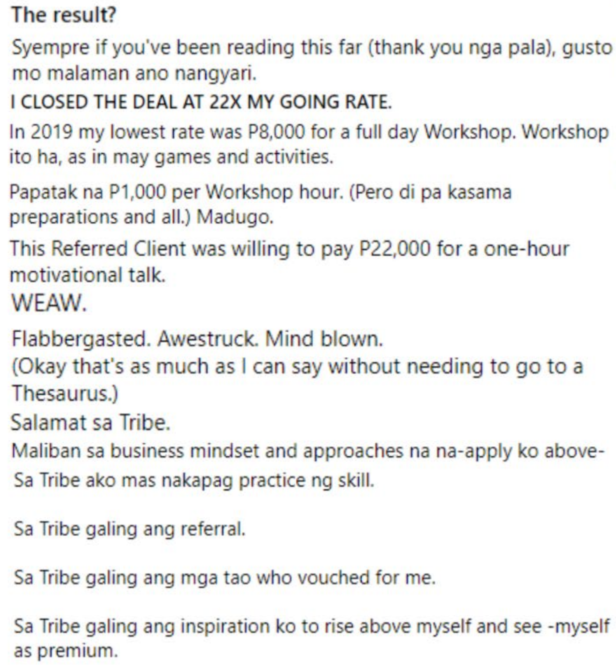
Ano pinagkaiba nito sa mga business deals I've attempted (and closed) before the Tribe?

DC first before giving rates? *Check.*

Come from a place of help? *Check.*

Talk about their problems and needs, not me? *Check.*

Simpleng Strategy Document na hindi ma graphics pero High Value? *Check.*



The result?

Syempre if you've been reading this far (thank you nga pala), gusto mo malaman ano nangyari.

I CLOSED THE DEAL AT 22X MY GOING RATE.

In 2019 my lowest rate was P8,000 for a full day Workshop. Workshop ito ha, as in may games and activities.

Papatak na P1,000 per Workshop hour. (Pero di pa kasama preparations and all.) Madugo.

This Referred Client was willing to pay P22,000 for a one-hour motivational talk.

WEAW.

Flabbergasted. Awestruck. Mind blown.

(Okay that's as much as I can say without needing to go to a Thesaurus.)

Salamat sa Tribe.

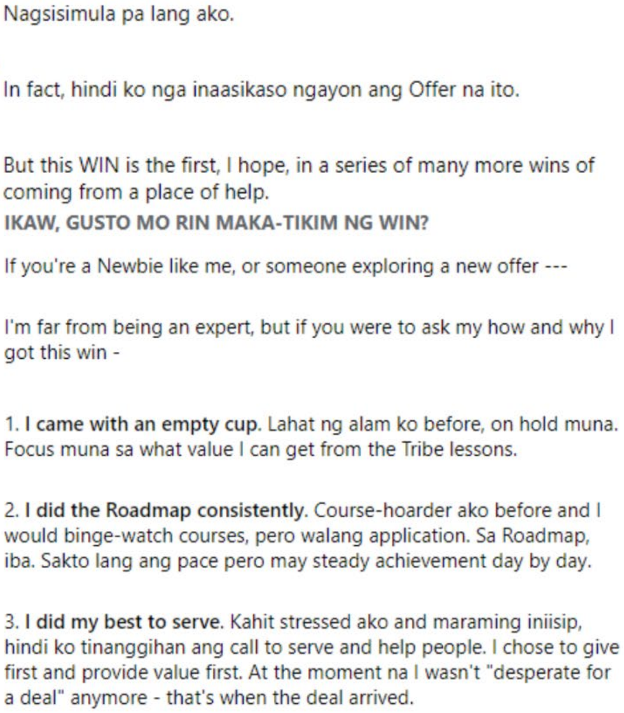
Maliban sa business mindset and approaches na na-apply ko above-

Sa Tribe ako mas nakapag practice ng skill.

Sa Tribe galing ang referral.

Sa Tribe galing ang mga tao who vouched for me.

Sa Tribe galing ang inspiration ko to rise above myself and see -myself as premium.



Nagsisimula pa lang ako.

In fact, hindi ko nga inaasikaso ngayon ang Offer na ito.

But this WIN is the first, I hope, in a series of many more wins of coming from a place of help.

IKAW, GUSTO MO RIN MAKA-TIKIM NG WIN?

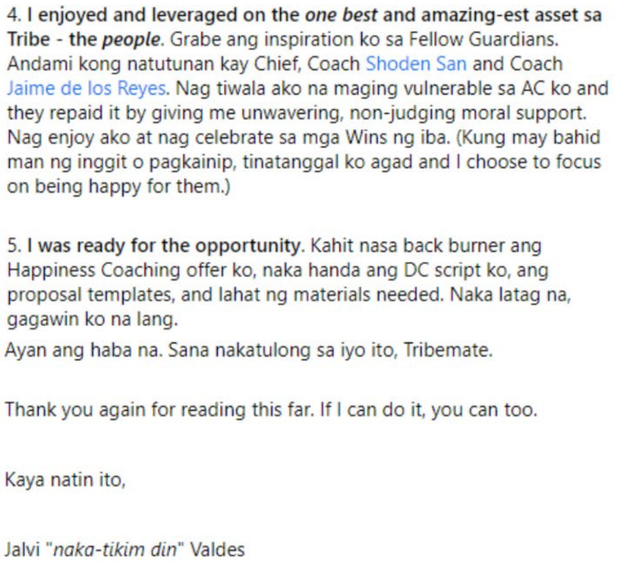
If you're a Newbie like me, or someone exploring a new offer ---

I'm far from being an expert, but if you were to ask my how and why I got this win -

1. **I came with an empty cup.** Lahat ng alam ko before, on hold muna. Focus muna sa what value I can get from the Tribe lessons.

2. **I did the Roadmap consistently.** Course-hoarder ako before and I would binge-watch courses, pero walang application. Sa Roadmap, iba. Sakto lang ang pace pero may steady achievement day by day.

3. **I did my best to serve.** Kahit stressed ako and maraming iniisip, hindi ko tinanggihan ang call to serve and help people. I chose to give first and provide value first. At the moment na I wasn't "desperate for a deal" anymore - that's when the deal arrived.



4. **I enjoyed and leveraged on the *one best* and amazing-est asset sa Tribe - the *people*.** Grabe ang inspiration ko sa Fellow Guardians. Andami kong natutunan kay Chief, Coach Shoden San and Coach Jaime de los Reyes. Nag tiwala ako na maging vulnerable sa AC ko and they repaid it by giving me unwavering, non-judging moral support. Nag enjoy ako at nag celebrate sa mga Wins ng iba. (Kung may bahid man ng inggit o pagkainip, tinatanggal ko agad and I choose to focus on being happy for them.)

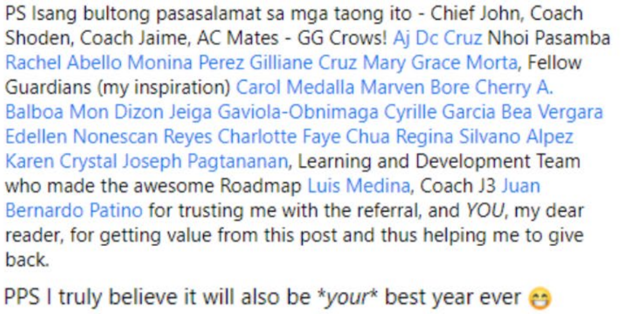
5. **I was ready for the opportunity.** Kahit nasa back burner ang Happiness Coaching offer ko, naka handa ang DC script ko, ang proposal templates, and lahat ng materials needed. Naka latag na, gagawin ko na lang.

Ayan ang haba na. Sana nakatulong sa iyo ito, Tribemate.

Thank you again for reading this far. If I can do it, you can too.

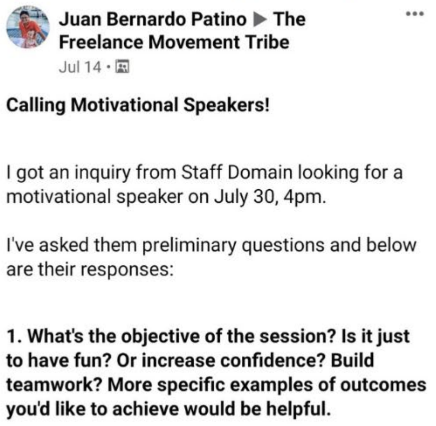
Kaya natin ito,

Jalvi "*naka-tikim din*" Valdes



PS Isang bultong pasasalamat sa mga taong ito - Chief John, Coach Shoden, Coach Jaime, AC Mates - GG Crows! Aj Dc Cruz Nhoi Pasamba Rachel Abello Monina Perez Gilliane Cruz Mary Grace Morta, Fellow Guardians (my inspiration) Carol Medalla Marven Bore Cherry A. Balboa Mon Dizon Jeiga Gaviola-Obnimaga Cyrille Garcia Bea Vergara Edellen Nonescan Reyes Charlotte Faye Chua Regina Silvano Alpez Karen Crystal Joseph Pagtananan, Learning and Development Team who made the awesome Roadmap Luis Medina, Coach J3 Juan Bernardo Patino for trusting me with the referral, and *YOU*, my dear reader, for getting value from this post and thus helping me to give back.

PPS I truly believe it will also be **your** best year ever 😁



Juan Bernardo Patino ▶ The Freelance Movement Tribe

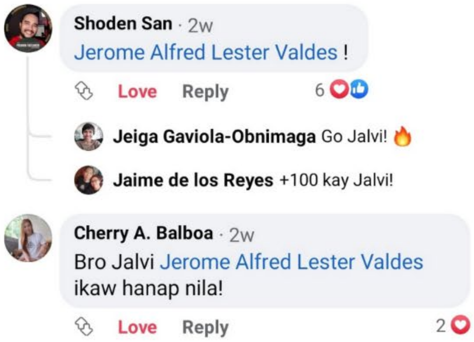
Jul 14 ·

Calling Motivational Speakers!

I got an inquiry from Staff Domain looking for a motivational speaker on July 30, 4pm.

I've asked them preliminary questions and below are their responses:

1. What's the objective of the session? Is it just to have fun? Or increase confidence? Build teamwork? More specific examples of outcomes you'd like to achieve would be helpful.



Shoden San · 2w
Jerome Alfred Lester Valdes !

Jeiga Gaviola-Obnimaga Go Jalvi! 🔥

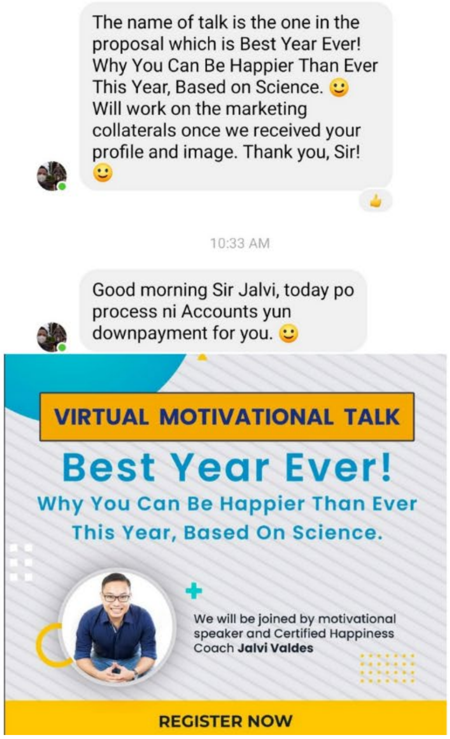
Jaime de los Reyes +100 kay Jalvi!

Cherry A. Balboa · 2w
Bro Jalvi Jerome Alfred Lester Valdes ikaw hanap nila!

Got it, Sir Jalvi. I'll send this to our leaders for further review.

I'll be sending you the contract tomorrow for your review and signature.

Thank you.

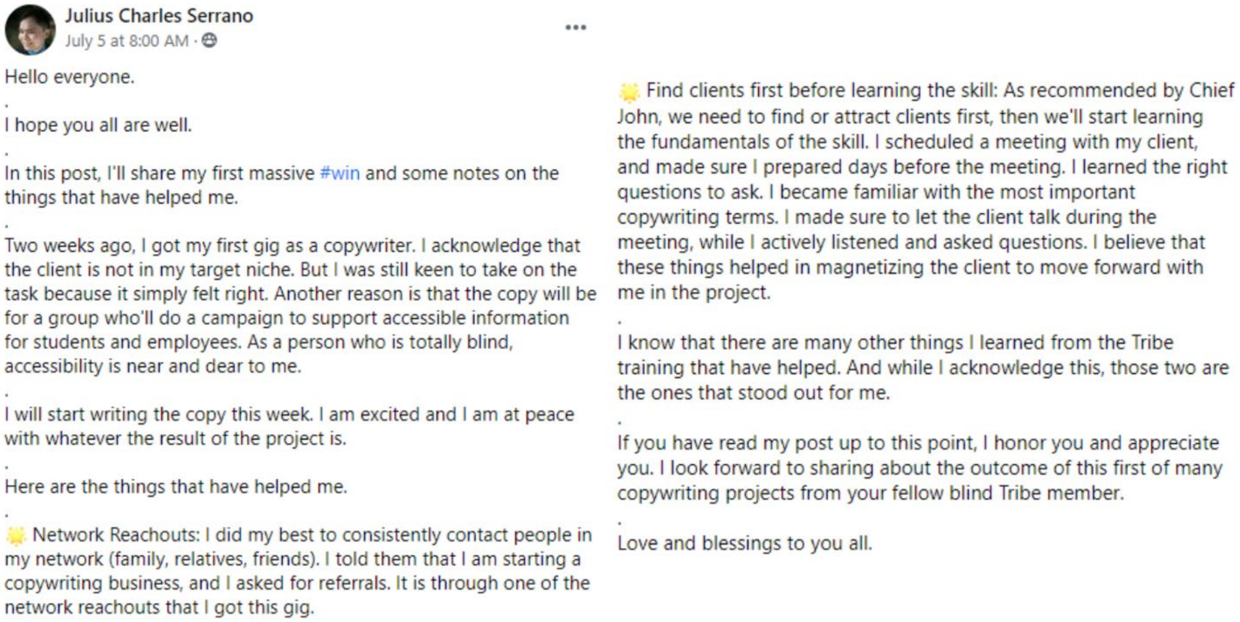


The name of talk is the one in the proposal which is Best Year Ever! Why You Can Be Happier Than Ever This Year, Based on Science. 🙂 Will work on the marketing collaterals once we received your profile and image. Thank you, Sir! 🙂

10:33 AM

Good morning Sir Jalvi, today po process ni Accounts yun downpayment for you. 🙂

VIRTUAL MOTIVATIONAL TALK
Best Year Ever!
Why You Can Be Happier Than Ever This Year, Based On Science.
We will be joined by motivational speaker and Certified Happiness Coach Jalvi Valdes
REGISTER NOW



Julius Charles Serrano
July 5 at 8:00 AM ·

Hello everyone.

.

I hope you all are well.

.

In this post, I'll share my first massive #win and some notes on the things that have helped me.

.

Two weeks ago, I got my first gig as a copywriter. I acknowledge that the client is not in my target niche. But I was still keen to take on the task because it simply felt right. Another reason is that the copy will be for a group who'll do a campaign to support accessible information for students and employees. As a person who is totally blind, accessibility is near and dear to me.

.

I will start writing the copy this week. I am excited and I am at peace with whatever the result of the project is.

.

Here are the things that have helped me.

.

🌟 Network Reachouts: I did my best to consistently contact people in my network (family, relatives, friends). I told them that I am starting a copywriting business, and I asked for referrals. It is through one of the network reachouts that I got this gig.

🌟 Find clients first before learning the skill: As recommended by Chief John, we need to find or attract clients first, then we'll start learning the fundamentals of the skill. I scheduled a meeting with my client, and made sure I prepared days before the meeting. I learned the right questions to ask. I became familiar with the most important copywriting terms. I made sure to let the client talk during the meeting, while I actively listened and asked questions. I believe that these things helped in magnetizing the client to move forward with me in the project.

.

I know that there are many other things I learned from the Tribe training that have helped. And while I acknowledge this, those two are the ones that stood out for me.

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If you have read my post up to this point, I honor you and appreciate you. I look forward to sharing about the outcome of this first of many copywriting projects from your fellow blind Tribe member.

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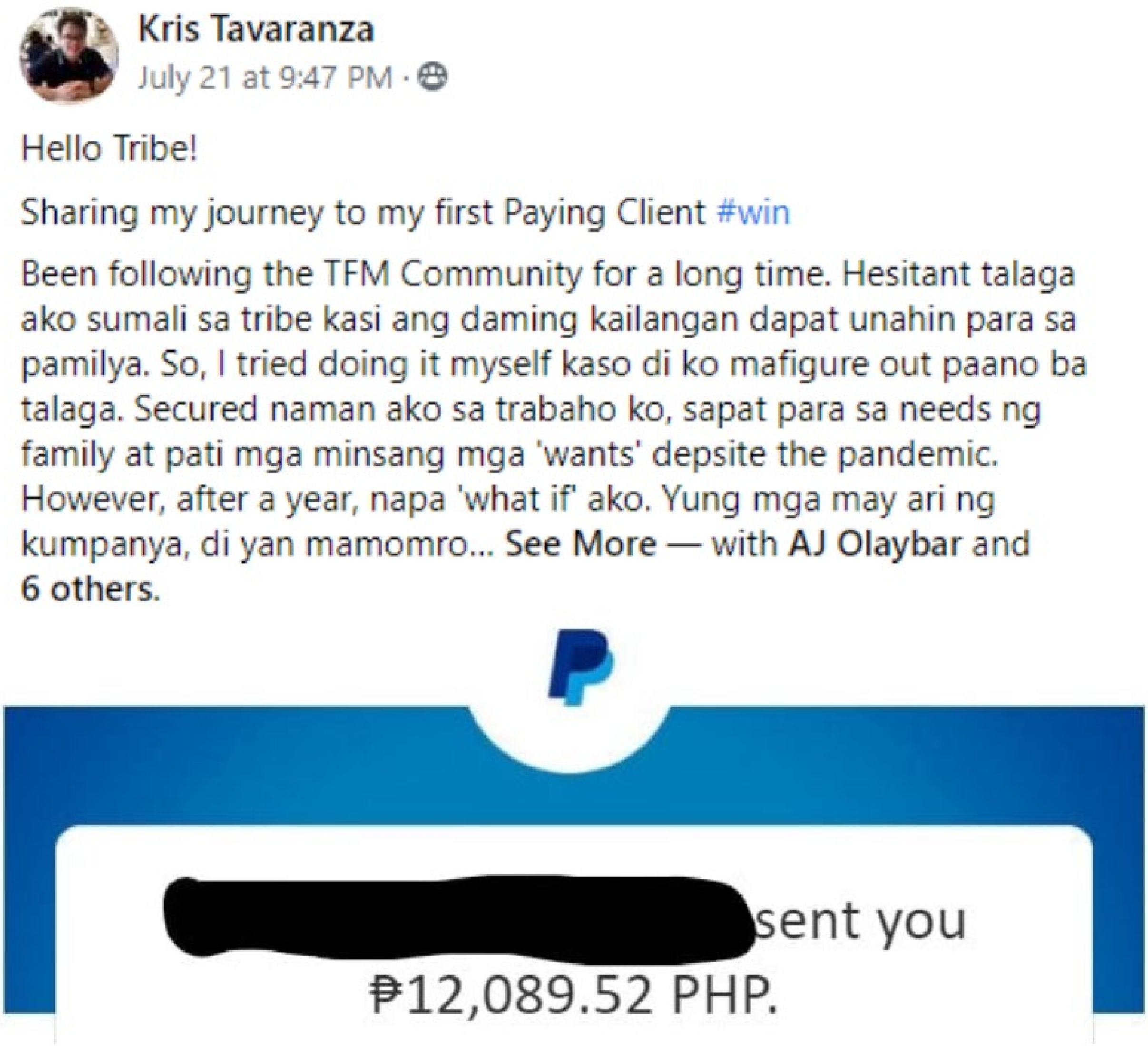
Love and blessings to you all.



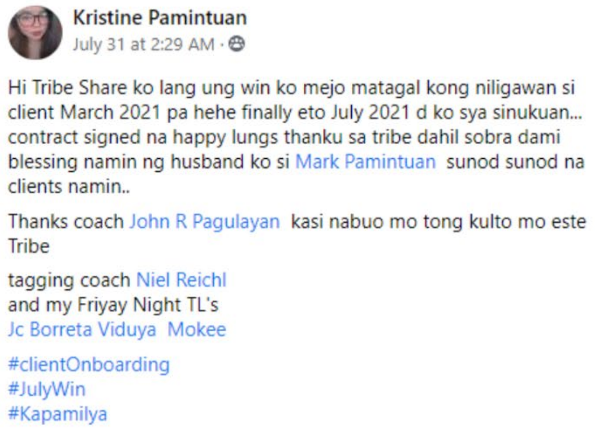
Kris Tavaranza
July 21 at 9:47 PM ·

Hello Tribe!

Sharing my journey to my first Paying Client #win

Been following the TFM Community for a long time. Hesitant talaga ako sumali sa tribe kasi ang daming kailangan dapat unahin para sa pamilya. So, I tried doing it myself kaso di ko mafigure out paano ba talaga. Secured naman ako sa trabaho ko, sapat para sa needs ng family at pati mga minsang mga 'wants' depsite the pandemic. However, after a year, napa 'what if' ako. Yung mga may ari ng kumpanya, di yan mamomro... **See More** — with **AJ Olaybar** and **6 others.**

[redacted] sent you ₱12,089.52 PHP.



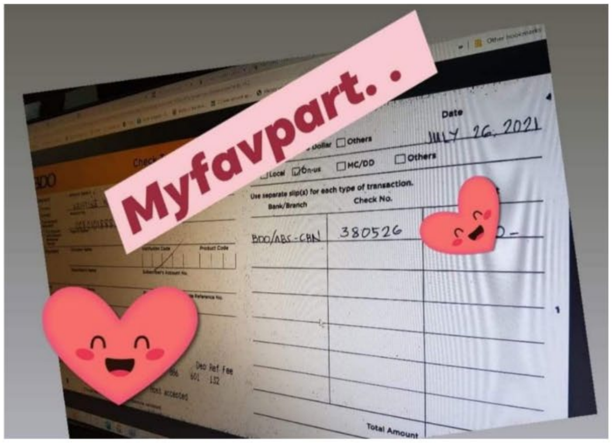
Kristine Pamintuan
July 31 at 2:29 AM ·

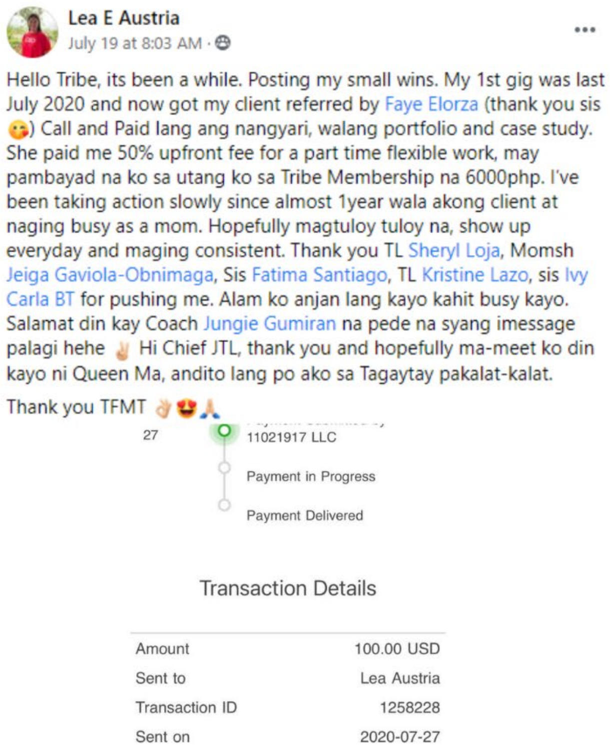
Hi Tribe Share ko lang ung win ko mejo matagal kong niligawan si client March 2021 pa hehe finally eto July 2021 d ko sya sinukuan... contract signed na happy lungs thanku sa tribe dahil sobra dami blessing namin ng husband ko si Mark Pamintuan sunod sunod na clients namin..

Thanks coach John R Pagulayan kasi nabuo mo tong kulto mo este Tribe

tagging coach Niel Reichl
and my Friyay Night TL's
Jc Borreta Viduya Mokee

#clientOnboarding
#JulyWin
#Kapamilya





Lea E Austria
July 19 at 8:03 AM ·

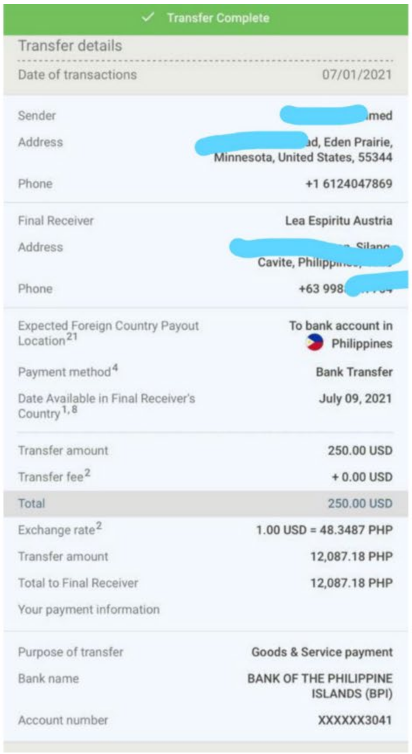
Hello Tribe, its been a while. Posting my small wins. My 1st gig was last July 2020 and now got my client referred by Faye Elorza (thank you sis 😘) Call and Paid lang ang nangyari, walang portfolio and case study. She paid me 50% upfront fee for a part time flexible work, may pambayad na ko sa utang ko sa Tribe Membership na 6000php. I've been taking action slowly since almost 1year wala akong client at naging busy as a mom. Hopefully magtuloy tuloy na, show up everyday and maging consistent. Thank you TL Sheryl Loja, Momsh Jeiga Gaviola-Obnimaga, Sis Fatima Santiago, TL Kristine Lazo, sis Ivy Carla BT for pushing me. Alam ko anjan lang kayo kahit busy kayo. Salamat din kay Coach Jungie Gumiran na pede na syang imessage palagi hehe ✌ Hi Chief JTL, thank you and hopefully ma-meet ko din kayo ni Queen Ma, andito lang po ako sa Tagaytay pakalat-kalat.

Thank you TFMT 👌😍🙏

27 11021917 LLC
Payment in Progress
Payment Delivered

Transaction Details

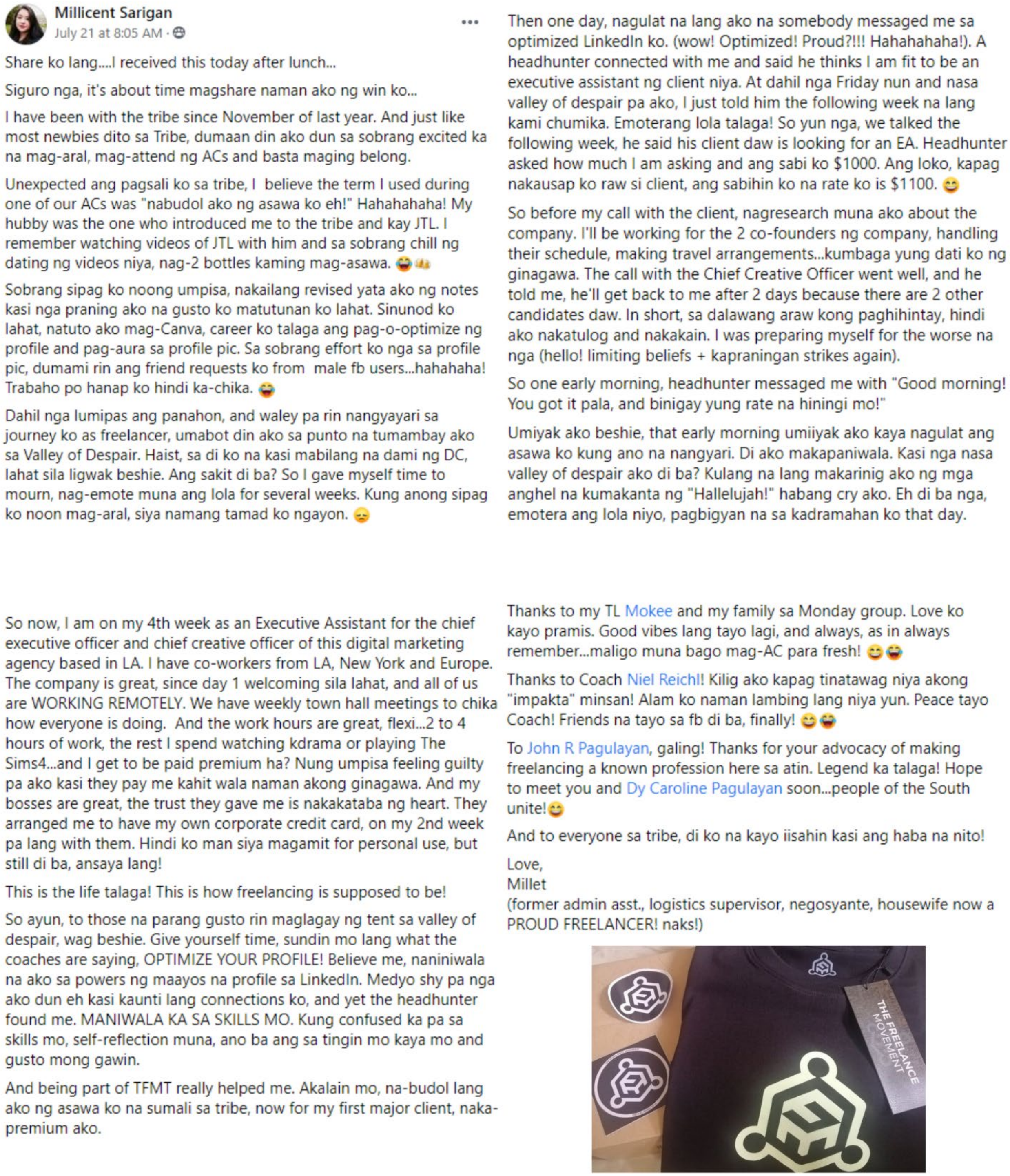
Amount	100.00 USD
Sent to	Lea Austria
Transaction ID	1258228
Sent on	2020-07-27



✓ Transfer Complete

Transfer details

Date of transactions	07/01/2021
Sender	[redacted]
Address	[redacted] Eden Prairie, Minnesota, United States, 55344
Phone	+1 6124047869
Final Receiver	Lea Espiritu Austria
Address	[redacted] Cavite, [redacted]
Phone	+63 998[redacted]
Expected Foreign Country Payout Location[21]	To bank account in Philippines
Payment method[4]	Bank Transfer
Date Available in Final Receiver's Country[1,8]	July 09, 2021
Transfer amount	250.00 USD
Transfer fee[2]	+ 0.00 USD
Total	250.00 USD
Exchange rate[2]	1.00 USD = 48.3487 PHP
Transfer amount	12,087.18 PHP
Total to Final Receiver	12,087.18 PHP
Your payment information	
Purpose of transfer	Goods & Service payment
Bank name	BANK OF THE PHILIPPINE ISLANDS (BPI)
Account number	XXXXXX3041



Millicent Sarigan
July 21 at 8:05 AM ·

Share ko lang....I received this today after lunch...

Siguro nga, it's about time magshare naman ako ng win ko...

I have been with the tribe since November of last year. And just like most newbies dito sa Tribe, dumaan din ako dun sa sobrang excited ka na mag-aral, mag-attend ng ACs and basta maging belong.

Unexpected ang pagsali ko sa tribe, I believe the term I used during one of our ACs was "nabudol ako ng asawa ko eh!" Hahahahaha! My hubby was the one who introduced me to the tribe and kay JTL. I remember watching videos of JTL with him and sa sobrang chill ng dating ng videos niya, nag-2 bottles kaming mag-asawa. 😂🙌

Sobrang sipag ko noong umpisa, nakailang revised yata ako ng notes kasi nga praning ako na gusto ko matutunan ko lahat. Sinunod ko lahat, natuto ako mag-Canva, career ko talaga ang pag-o-optimize ng profile and pag-aura sa profile pic. Sa sobrang effort ko nga sa profile pic, dumami rin ang friend requests ko from male fb users...hahahaha! Trabaho po hanap ko hindi ka-chika. 😂

Dahil nga lumipas ang panahon, and waley pa rin nangyayari sa journey ko as freelancer, umabot din ako sa punto na tumambay ako sa Valley of Despair. Haist, sa di ko na kasi mabilang na dami ng DC, lahat sila ligwak beshie. Ang sakit di ba? So I gave myself time to mourn, nag-emote muna ang lola for several weeks. Kung anong sipag ko noon mag-aral, siya namang tamad ko ngayon. 😔

Then one day, nagulat na lang ako na somebody messaged me sa optimized LinkedIn ko. (wow! Optimized! Proud?!!! Hahahahaha!). A headhunter connected with me and said he thinks I am fit to be an executive assistant ng client niya. At dahil nga Friday nun and nasa valley of despair pa ako, I just told him the following week na lang kami chumika. Emoterang lola talaga! So yun nga, we talked the following week, he said his client daw is looking for an EA. Headhunter asked how much I am asking and ang sabi ko $1000. Ang loko, kapag nakausap ko raw si client, ang sabihin ko na rate ko is $1100. 😊

So before my call with the client, nagresearch muna ako about the company. I'll be working for the 2 co-founders ng company, handling their schedule, making travel arrangements...kumbaga yung dati ko ng ginagawa. The call with the Chief Creative Officer went well, and he told me, he'll get back to me after 2 days because there are 2 other candidates daw. In short, sa dalawang araw kong paghihintay, hindi ako nakatulog and nakakain. I was preparing myself for the worse na nga (hello! limiting beliefs + kapraningan strikes again).

So one early morning, headhunter messaged me with "Good morning! You got it pala, and binigay yung rate na hiningi mo!"

Umiyak ako beshie, that early morning umiiyak ako kaya nagulat ang asawa ko kung ano na nangyari. Di ako makapaniwala. Kasi nga nasa valley of despair ako di ba? Kulang na lang makarinig ako ng mga anghel na kumakanta ng "Hallelujah!" habang cry ako. Eh di ba nga, emotera ang lola niyo, pagbigyan na sa kadramahan ko that day.

So now, I am on my 4th week as an Executive Assistant for the chief executive officer and chief creative officer of this digital marketing agency based in LA. I have co-workers from LA, New York and Europe. The company is great, since day 1 welcoming sila lahat, and all of us are WORKING REMOTELY. We have weekly town hall meetings to chika how everyone is doing. And the work hours are great, flexi...2 to 4 hours of work, the rest I spend watching kdrama or playing The Sims4...and I get to be paid premium ha? Nung umpisa feeling guilty pa ako kasi they pay me kahit wala naman akong ginagawa. And my bosses are great, the trust they gave me is nakakataba ng heart. They arranged me to have my own corporate credit card, on my 2nd week pa lang with them. Hindi ko man siya magamit for personal use, but still di ba, ansaya lang!

This is the life talaga! This is how freelancing is supposed to be!

So ayun, to those na parang gusto rin maglagay ng tent sa valley of despair, wag beshie. Give yourself time, sundin mo lang what the coaches are saying, OPTIMIZE YOUR PROFILE! Believe me, naniniwala na ako sa powers ng maayos na profile sa LinkedIn. Medyo shy pa nga ako dun eh kasi kaunti lang connections ko, and yet the headhunter found me. MANIWALA KA SA SKILLS MO. Kung confused ka pa sa skills mo, self-reflection muna, ano ba ang sa tingin mo kaya mo and gusto mong gawin.

And being part of TFMT really helped me. Akalain mo, na-budol lang ako ng asawa ko na sumali sa tribe, now for my first major client, naka-premium ako.

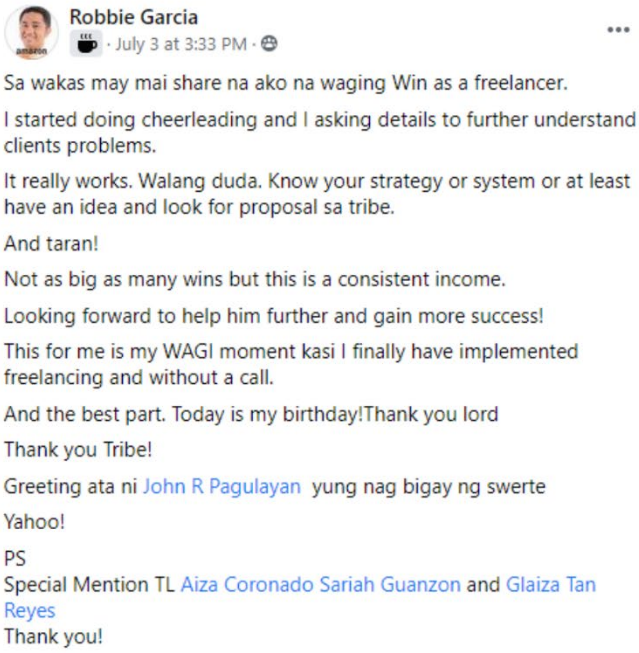
Thanks to my TL Mokee and my family sa Monday group. Love ko kayo pramis. Good vibes lang tayo lagi, and always, as in always remember...maligo muna bago mag-AC para fresh! 😊😂

Thanks to Coach Niel Reichl! Kilig ako kapag tinatawag niya akong "impakta" minsan! Alam ko naman lambing lang niya yun. Peace tayo Coach! Friends na tayo sa fb di ba, finally! 😊😂

To John R Pagulayan, galing! Thanks for your advocacy of making freelancing a known profession here sa atin. Legend ka talaga! Hope to meet you and Dy Caroline Pagulayan soon...people of the South unite!😊

And to everyone sa tribe, di ko na kayo iisahin kasi ang haba na nito!

Love,
Millet
(former admin asst., logistics supervisor, negosyante, housewife now a PROUD FREELANCER! naks!)



Robbie Garcia
· July 3 at 3:33 PM ·

Sa wakas may mai share na ako na waging Win as a freelancer.

I started doing cheerleading and I asking details to further understand clients problems.

It really works. Walang duda. Know your strategy or system or at least have an idea and look for proposal sa tribe.

And taran!

Not as big as many wins but this is a consistent income.

Looking forward to help him further and gain more success!

This for me is my WAGI moment kasi I finally have implemented freelancing and without a call.

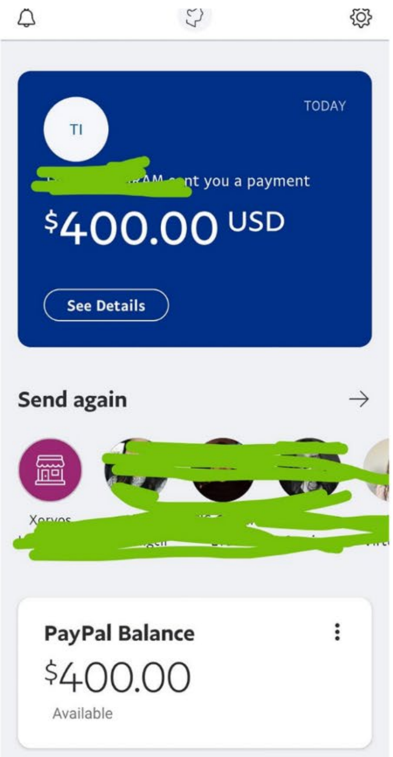
And the best part. Today is my birthday!Thank you lord

Thank you Tribe!

Greeting ata ni John R Pagulayan yung nag bigay ng swerte

Yahoo!

PS
Special Mention TL Aiza Coronado Sariah Guanzon and Glaiza Tan Reyes
Thank you!



[redacted]nt you a payment

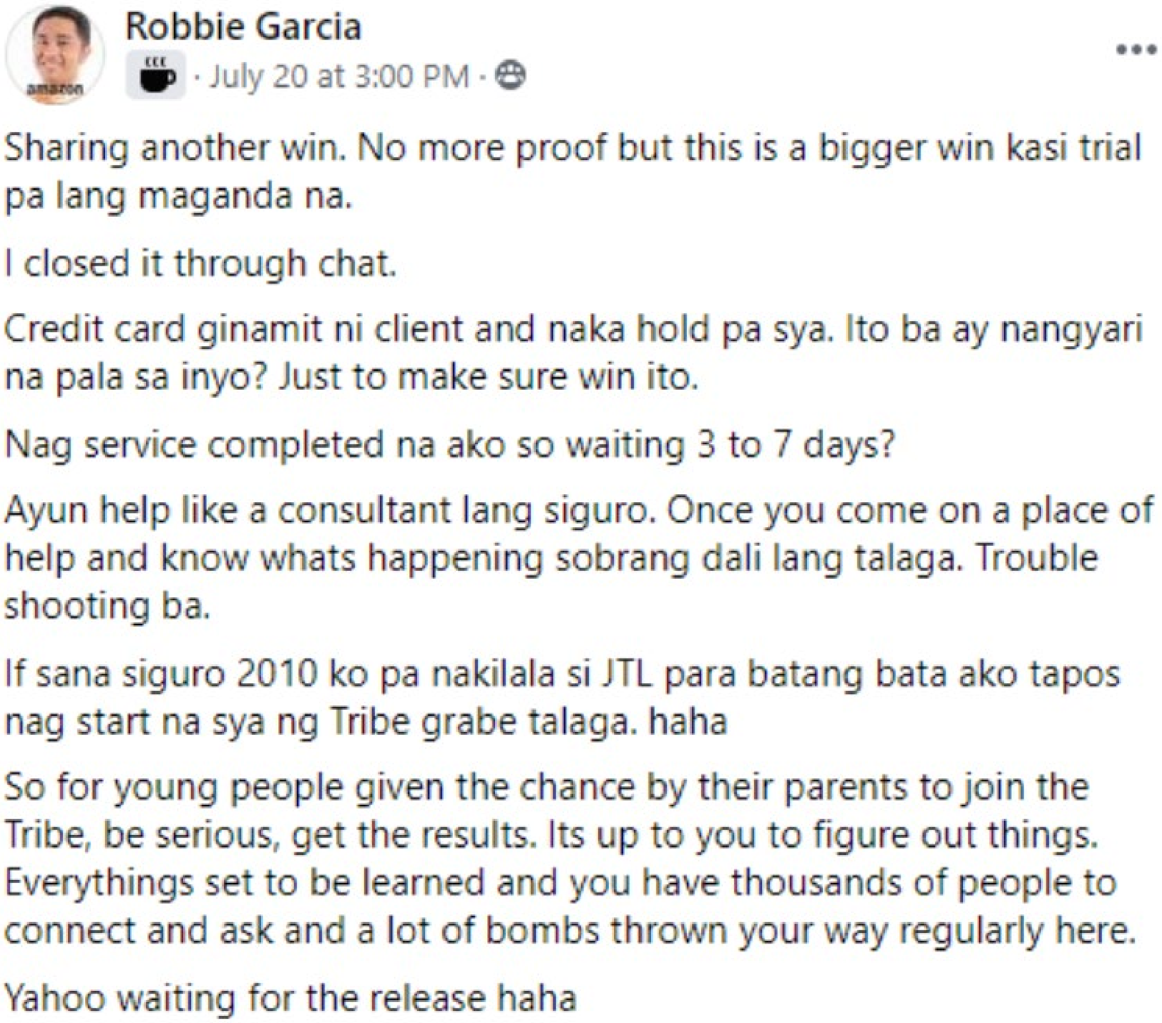
$400.00 USD

Send again

Xerxes [redacted]

PayPal Balance

$400.00
Available



Robbie Garcia

· July 20 at 3:00 PM ·

Sharing another win. No more proof but this is a bigger win kasi trial pa lang maganda na.

I closed it through chat.

Credit card ginamit ni client and naka hold pa sya. Ito ba ay nangyari na pala sa inyo? Just to make sure win ito.

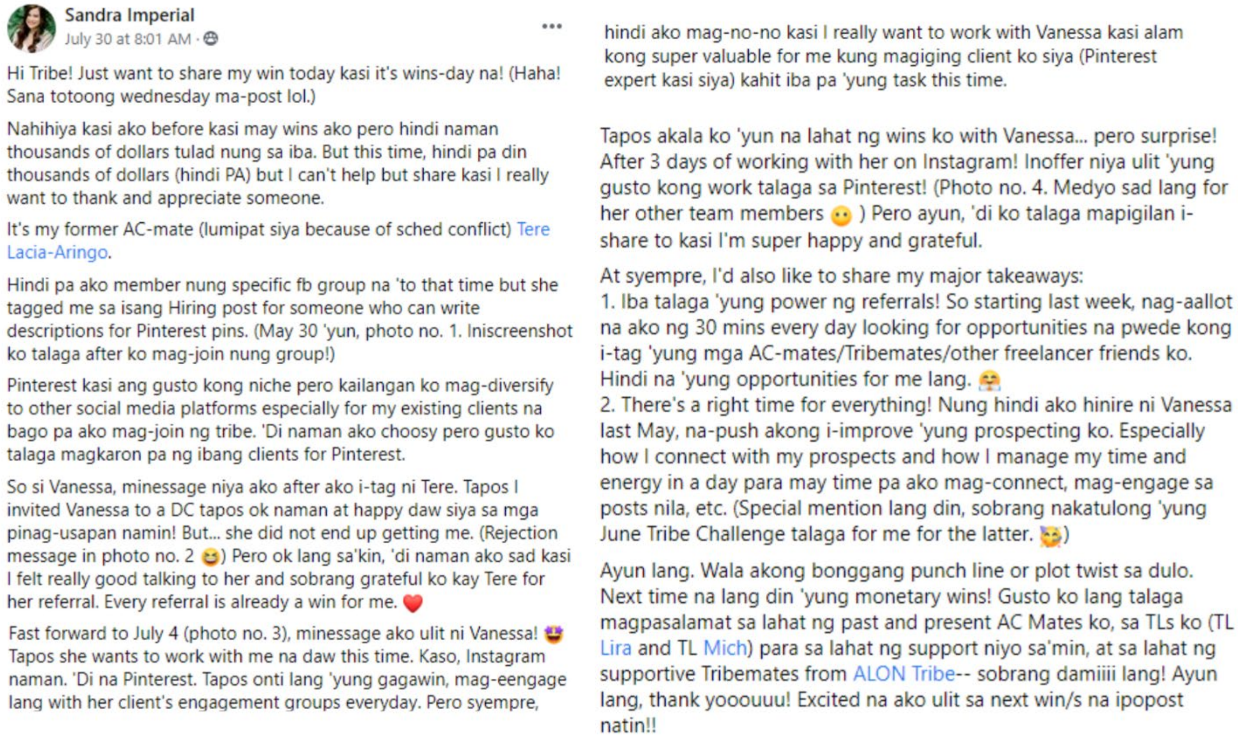
Nag service completed na ako so waiting 3 to 7 days?

Ayun help like a consultant lang siguro. Once you come on a place of help and know whats happening sobrang dali lang talaga. Trouble shooting ba.

If sana siguro 2010 ko pa nakilala si JTL para batang bata ako tapos nag start na sya ng Tribe grabe talaga. haha

So for young people given the chance by their parents to join the Tribe, be serious, get the results. Its up to you to figure out things. Everythings set to be learned and you have thousands of people to connect and ask and a lot of bombs thrown your way regularly here.

Yahoo waiting for the release haha



Sandra Imperial
July 30 at 8:01 AM ·

Hi Tribe! Just want to share my win today kasi it's wins-day na! (Haha! Sana totoong wednesday ma-post lol.)

Nahihiya kasi ako before kasi may wins ako pero hindi naman thousands of dollars tulad nung sa iba. But this time, hindi pa din thousands of dollars (hindi PA) but I can't help but share kasi I really want to thank and appreciate someone.

It's my former AC-mate (lumipat siya because of sched conflict) Tere Lacia-Aringo.

Hindi pa ako member nung specific fb group na 'to that time but she tagged me sa isang Hiring post for someone who can write descriptions for Pinterest pins. (May 30 'yun, photo no. 1. Iniscreenshot ko talaga after ko mag-join nung group!)

Pinterest kasi ang gusto kong niche pero kailangan ko mag-diversify to other social media platforms especially for my existing clients na bago pa ako mag-join ng tribe. 'Di naman ako choosy pero gusto ko talaga magkaron pa ng ibang clients for Pinterest.

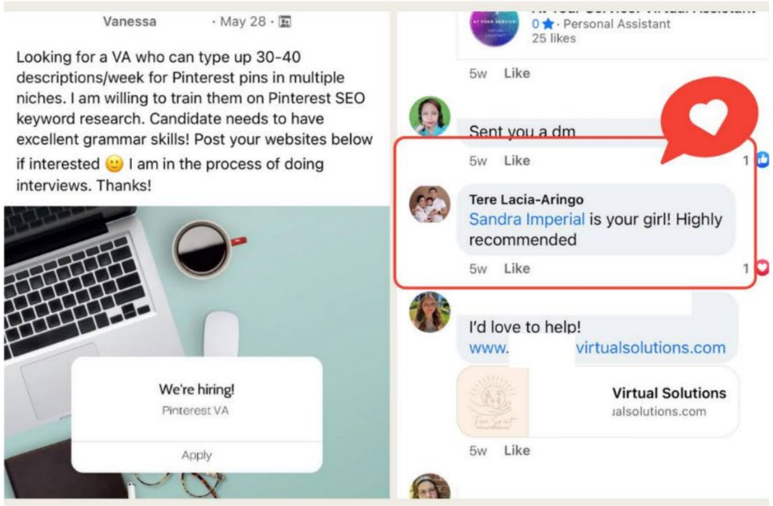
So si Vanessa, minessage niya ako after ako i-tag ni Tere. Tapos I invited Vanessa to a DC tapos ok naman at happy daw siya sa mga pinag-usapan namin! But... she did not end up getting me. (Rejection message in photo no. 2 😆) Pero ok lang sa'kin, 'di naman ako sad kasi I felt really good talking to her and sobrang grateful ko kay Tere for her referral. Every referral is already a win for me. ❤️

Fast forward to July 4 (photo no. 3), minessage ako ulit ni Vanessa! 😈 Tapos she wants to work with me na daw this time. Kaso, Instagram naman. 'Di na Pinterest. Tapos onti lang 'yung gagawin, mag-eengage lang with her client's engagement groups everyday. Pero syempre, hindi ako mag-no-no kasi I really want to work with Vanessa kasi alam kong super valuable for me kung magiging client ko siya (Pinterest expert kasi siya) kahit iba pa 'yung task this time.

Tapos akala ko 'yun na lahat ng wins ko with Vanessa... pero surprise! After 3 days of working with her on Instagram! Inoffer niya ulit 'yung gusto kong work talaga sa Pinterest! (Photo no. 4. Medyo sad lang for her other team members 😶) Pero ayun, 'di ko talaga mapigilan i-share to kasi I'm super happy and grateful.

At syempre, I'd also like to share my major takeaways:
1. Iba talaga 'yung power ng referrals! So starting last week, nag-aallot na ako ng 30 mins every day looking for opportunities na pwede kong i-tag 'yung mga AC-mates/Tribemates/other freelancer friends ko. Hindi na 'yung opportunities for me lang. 😤
2. There's a right time for everything! Nung hindi ako hinire ni Vanessa last May, na-push akong i-improve 'yung prospecting ko. Especially how I connect with my prospects and how I manage my time and energy in a day para may time pa ako mag-connect, mag-engage sa posts nila, etc. (Special mention lang din, sobrang nakatulong 'yung June Tribe Challenge talaga for me for the latter. 🥳)

Ayun lang. Wala akong bonggang punch line or plot twist sa dulo. Next time na lang din 'yung monetary wins! Gusto ko lang talaga magpasalamat sa lahat ng past and present AC Mates ko, sa TLs ko (TL Lira and TL Mich) para sa lahat ng support niyo sa'min, at sa lahat ng supportive Tribemates from ALON Tribe-- sobrang damiiii lang! Ayun lang, thank yooouuu! Excited na ako ulit sa next win/s na ipopost natin!!



Vanessa · May 28 ·

Looking for a VA who can type up 30-40 descriptions/week for Pinterest pins in multiple niches. I am willing to train them on Pinterest SEO keyword research. Candidate needs to have excellent grammar skills! Post your websites below if interested 🙂 I am in the process of doing interviews. Thanks!

0 ★ · Personal Assistant
25 likes

5w Like

Sent you a dm

5w Like 1

Tere Lacia-Aringo
Sandra Imperial is your girl! Highly recommended

5w Like 1

I'd love to help!
www.[redacted]virtualsolutions.com

Virtual Solutions
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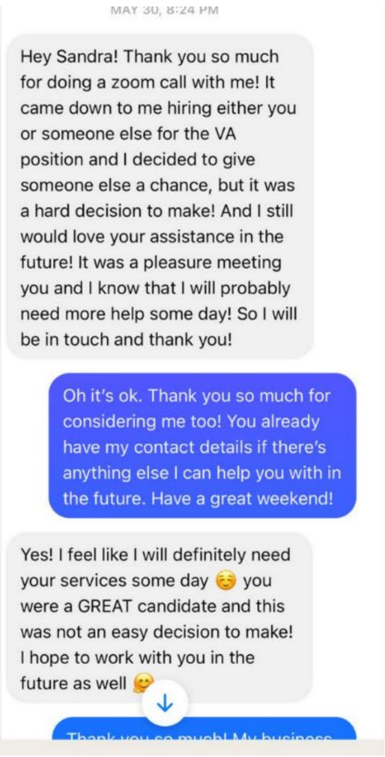
5w Like

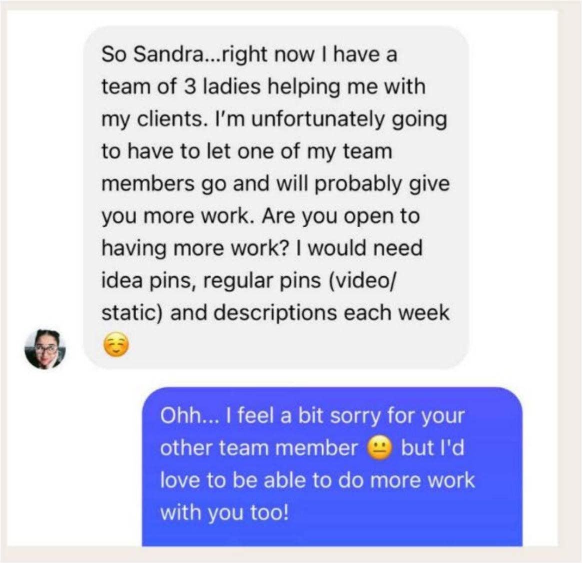


MAY 30, 8:24 PM

Hey Sandra! Thank you so much for doing a zoom call with me! It came down to me hiring either you or someone else for the VA position and I decided to give someone else a chance, but it was a hard decision to make! And I still would love your assistance in the future! It was a pleasure meeting you and I know that I will probably need more help some day! So I will be in touch and thank you!

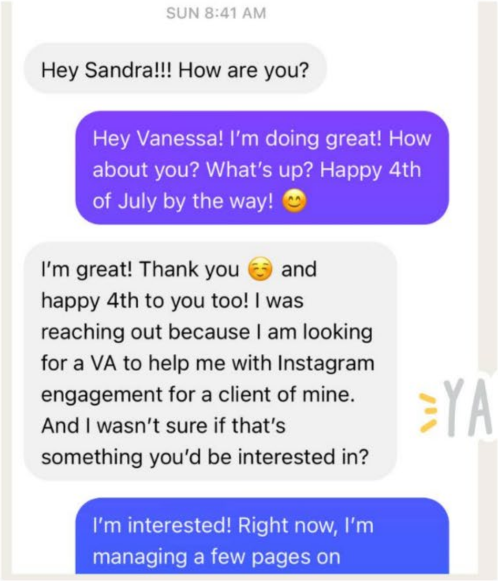
Oh it's ok. Thank you so much for considering me too! You already have my contact details if there's anything else I can help you with in the future. Have a great weekend!

Yes! I feel like I will definitely need your services some day ☺️ you were a GREAT candidate and this was not an easy decision to make! I hope to work with you in the future as well 🤗



So Sandra...right now I have a team of 3 ladies helping me with my clients. I'm unfortunately going to have to let one of my team members go and will probably give you more work. Are you open to having more work? I would need idea pins, regular pins (video/static) and descriptions each week ☺️

Ohh... I feel a bit sorry for your other team member 😐 but I'd love to be able to do more work with you too!



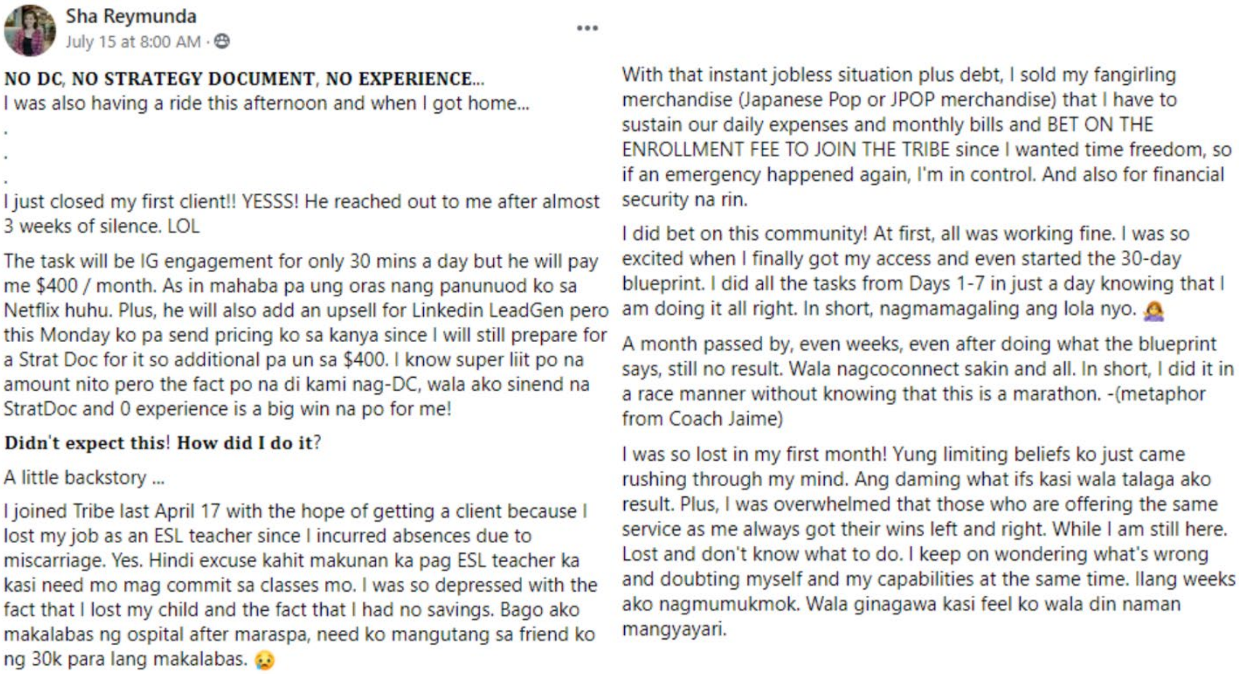
SUN 8:41 AM

Hey Sandra!!! How are you?

Hey Vanessa! I'm doing great! How about you? What's up? Happy 4th of July by the way! 😊

I'm great! Thank you ☺️ and happy 4th to you too! I was reaching out because I am looking for a VA to help me with Instagram engagement for a client of mine. And I wasn't sure if that's something you'd be interested in?

I'm interested! Right now, I'm managing a few pages on



Sha Reymunda

July 15 at 8:00 AM ·

NO DC, NO STRATEGY DOCUMENT, NO EXPERIENCE...

I was also having a ride this afternoon and when I got home...

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I just closed my first client!! YESSS! He reached out to me after almost 3 weeks of silence. LOL

The task will be IG engagement for only 30 mins a day but he will pay me $400 / month. As in mahaba pa ung oras nang panunuod ko sa Netflix huhu. Plus, he will also add an upsell for Linkedin LeadGen pero this Monday ko pa send pricing ko sa kanya since I will still prepare for a Strat Doc for it so additional pa un sa $400. I know super liit po na amount nito pero the fact po na di kami nag-DC, wala ako sinend na StratDoc and 0 experience is a big win na po for me!

Didn't expect this! How did I do it?

A little backstory ...

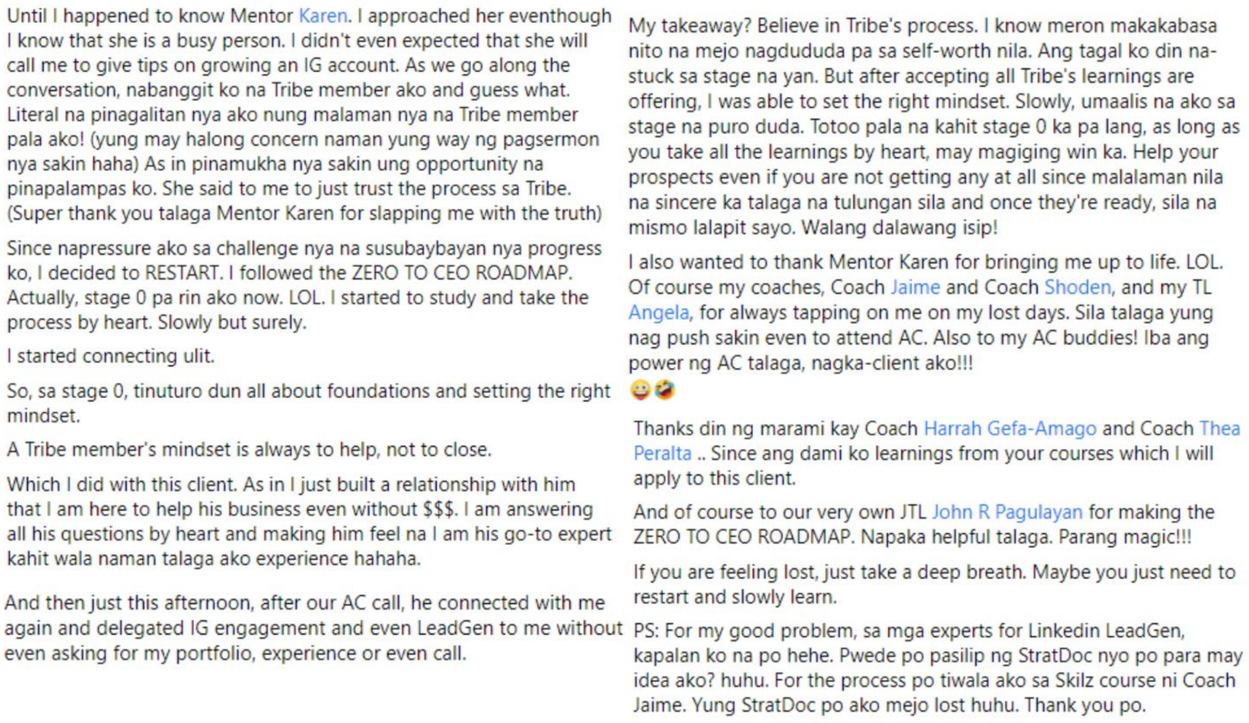
I joined Tribe last April 17 with the hope of getting a client because I lost my job as an ESL teacher since I incurred absences due to miscarriage. Yes. Hindi excuse kahit makunan ka pag ESL teacher ka kasi need mo mag commit sa classes mo. I was so depressed with the fact that I lost my child and the fact that I had no savings. Bago ako makalabas ng ospital after maraspa, need ko mangutang sa friend ko ng 30k para lang makalabas. 😥

With that instant jobless situation plus debt, I sold my fangirling merchandise (Japanese Pop or JPOP merchandise) that I have to sustain our daily expenses and monthly bills and BET ON THE ENROLLMENT FEE TO JOIN THE TRIBE since I wanted time freedom, so if an emergency happened again, I'm in control. And also for financial security na rin.

I did bet on this community! At first, all was working fine. I was so excited when I finally got my access and even started the 30-day blueprint. I did all the tasks from Days 1-7 in just a day knowing that I am doing it all right. In short, nagmamagaling ang lola nyo. 🙆‍♀️

A month passed by, even weeks, even after doing what the blueprint says, still no result. Wala nagcoconnect sakin and all. In short, I did it in a race manner without knowing that this is a marathon. -(metaphor from Coach Jaime)

I was so lost in my first month! Yung limiting beliefs ko just came rushing through my mind. Ang daming what ifs kasi wala talaga ako result. Plus, I was overwhelmed that those who are offering the same service as me always got their wins left and right. While I am still here. Lost and don't know what to do. I keep on wondering what's wrong and doubting myself and my capabilities at the same time. Ilang weeks ako nagmumukmok. Wala ginagawa kasi feel ko wala din naman mangyayari.



Until I happened to know Mentor Karen. I approached her eventhough I know that she is a busy person. I didn't even expected that she will call me to give tips on growing an IG account. As we go along the conversation, nabanggit ko na Tribe member ako and guess what. Literal na pinagalitan nya ako nung malaman nya na Tribe member pala ako! (yung may halong concern naman yung way ng pagsermon nya sakin haha) As in pinamukha nya sakin ung opportunity na pinapalampas ko. She said to me to just trust the process sa Tribe. (Super thank you talaga Mentor Karen for slapping me with the truth)

Since napressure ako sa challenge nya na susubaybayan nya progress ko, I decided to RESTART. I followed the ZERO TO CEO ROADMAP. Actually, stage 0 pa rin ako now. LOL. I started to study and take the process by heart. Slowly but surely.

I started connecting ulit.

So, sa stage 0, tinuturo dun all about foundations and setting the right mindset.

A Tribe member's mindset is always to help, not to close.

Which I did with this client. As in I just built a relationship with him that I am here to help his business even without $$$. I am answering all his questions by heart and making him feel na I am his go-to expert kahit wala naman talaga ako experience hahaha.

And then just this afternoon, after our AC call, he connected with me again and delegated IG engagement and even LeadGen to me without even asking for my portfolio, experience or even call.

My takeaway? Believe in Tribe's process. I know meron makakabasa nito na mejo nagdududa pa sa self-worth nila. Ang tagal ko din na-stuck sa stage na yan. But after accepting all Tribe's learnings are offering, I was able to set the right mindset. Slowly, umaalis na ako sa stage na puro duda. Totoo pala na kahit stage 0 ka pa lang, as long as you take all the learnings by heart, may magiging win ka. Help your prospects even if you are not getting any at all since malalaman nila na sincere ka talaga na tulungan sila and once they're ready, sila na mismo lalapit sayo. Walang dalawang isip!

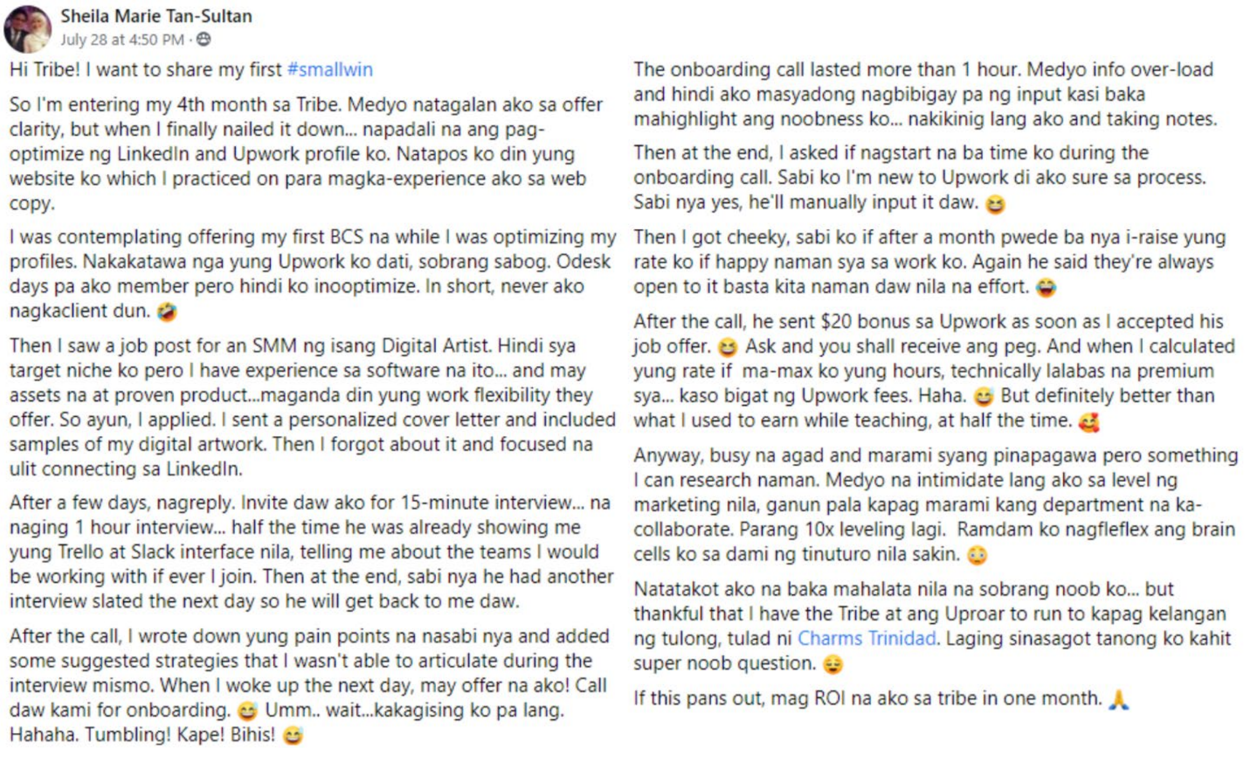
I also wanted to thank Mentor Karen for bringing me up to life. LOL. Of course my coaches, Coach Jaime and Coach Shoden, and my TL Angela, for always tapping on me on my lost days. Sila talaga yung nag push sakin even to attend AC. Also to my AC buddies! Iba ang power ng AC talaga, nagka-client ako!!!
😀🤣

Thanks din ng marami kay Coach Harrah Gefa-Amago and Coach Thea Peralta .. Since ang dami ko learnings from your courses which I will apply to this client.

And of course to our very own JTL John R Pagulayan for making the ZERO TO CEO ROADMAP. Napaka helpful talaga. Parang magic!!!

If you are feeling lost, just take a deep breath. Maybe you just need to restart and slowly learn.

PS: For my good problem, sa mga experts for Linkedin LeadGen, kapalan ko na po hehe. Pwede po pasilip ng StratDoc nyo po para may idea ako? huhu. For the process po tiwala ako sa Skilz course ni Coach Jaime. Yung StratDoc po ako mejo lost huhu. Thank you po.



Sheila Marie Tan-Sultan
July 28 at 4:50 PM ·

Hi Tribe! I want to share my first #smallwin

So I'm entering my 4th month sa Tribe. Medyo natagalan ako sa offer clarity, but when I finally nailed it down... napadali na ang pag-optimize ng LinkedIn and Upwork profile ko. Natapos ko din yung website ko which I practiced on para magka-experience ako sa web copy.

I was contemplating offering my first BCS na while I was optimizing my profiles. Nakakatawa nga yung Upwork ko dati, sobrang sabog. Odesk days pa ako member pero hindi ko inooptimize. In short, never ako nagkaclient dun. 🤣

Then I saw a job post for an SMM ng isang Digital Artist. Hindi sya target niche ko pero I have experience sa software na ito... and may assets na at proven product...maganda din yung work flexibility they offer. So ayun, I applied. I sent a personalized cover letter and included samples of my digital artwork. Then I forgot about it and focused na ulit connecting sa LinkedIn.

After a few days, nagreply. Invite daw ako for 15-minute interview... na naging 1 hour interview... half the time he was already showing me yung Trello at Slack interface nila, telling me about the teams I would be working with if ever I join. Then at the end, sabi nya he had another interview slated the next day so he will get back to me daw.

After the call, I wrote down yung pain points na nasabi nya and added some suggested strategies that I wasn't able to articulate during the interview mismo. When I woke up the next day, may offer na ako! Call daw kami for onboarding. 😅 Umm.. wait...kakagising ko pa lang. Hahaha. Tumbling! Kape! Bihis! 😅

The onboarding call lasted more than 1 hour. Medyo info over-load and hindi ako masyadong nagbibigay pa ng input kasi baka mahighlight ang noobness ko... nakikinig lang ako and taking notes.

Then at the end, I asked if nagstart na ba time ko during the onboarding call. Sabi ko I'm new to Upwork di ako sure sa process. Sabi nya yes, he'll manually input it daw. 😆

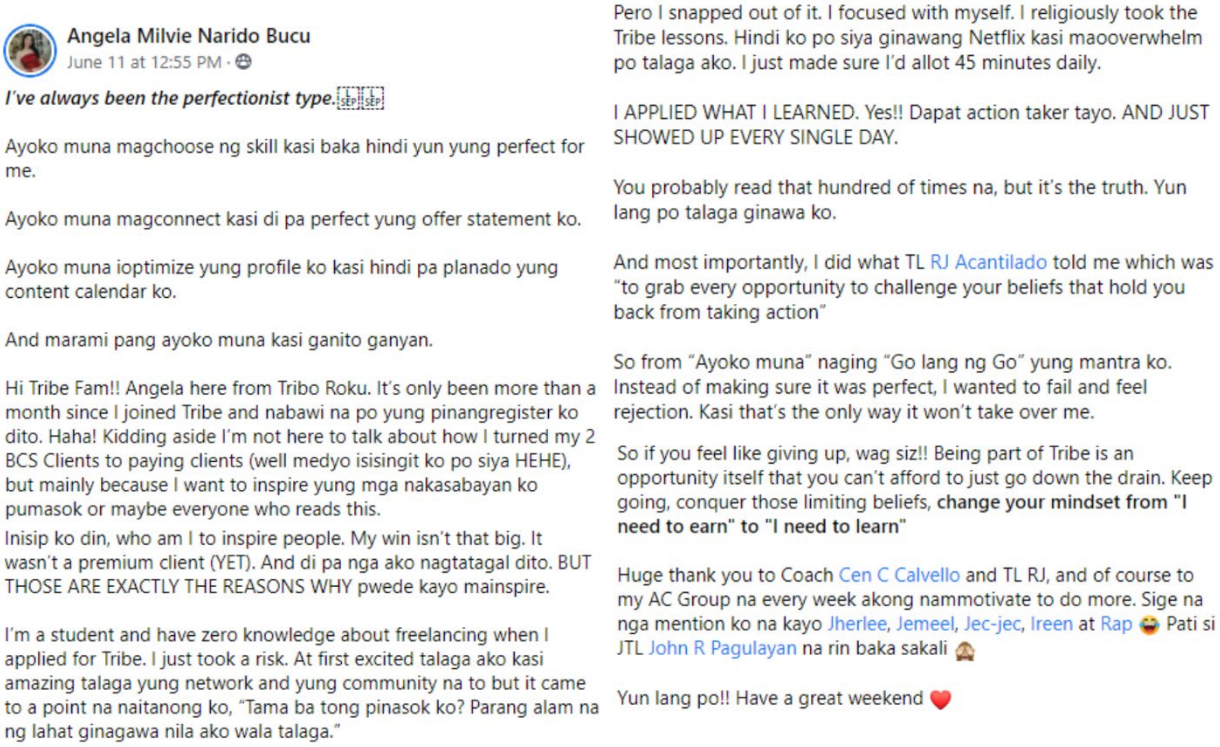
Then I got cheeky, sabi ko if after a month pwede ba nya i-raise yung rate ko if happy naman sya sa work ko. Again he said they're always open to it basta kita naman daw nila na effort. 😂

After the call, he sent $20 bonus sa Upwork as soon as I accepted his job offer. 😆 Ask and you shall receive ang peg. And when I calculated yung rate if ma-max ko yung hours, technically lalabas na premium sya... kaso bigat ng Upwork fees. Haha. 😅 But definitely better than what I used to earn while teaching, at half the time. 🥰

Anyway, busy na agad and marami syang pinapagawa pero something I can research naman. Medyo na intimidate lang ako sa level ng marketing nila, ganun pala kapag marami kang department na ka-collaborate. Parang 10x leveling lagi. Ramdam ko nagfleflex ang brain cells ko sa dami ng tinuturo nila sakin. 😳

Natatakot ako na baka mahalata nila na sobrang noob ko... but thankful that I have the Tribe at ang Uproar to run to kapag kelangan ng tulong, tulad ni Charms Trinidad. Laging sinasagot tanong ko kahit super noob question. 😔

If this pans out, mag ROI na ako sa tribe in one month. 🙏



Angela Milvie Narido Bucu
June 11 at 12:55 PM ·

I've always been the perfectionist type.

Ayoko muna magchoose ng skill kasi baka hindi yun yung perfect for me.

Ayoko muna magconnect kasi di pa perfect yung offer statement ko.

Ayoko muna ioptimize yung profile ko kasi hindi pa planado yung content calendar ko.

And marami pang ayoko muna kasi ganito ganyan.

Hi Tribe Fam!! Angela here from Tribo Roku. It's only been more than a month since I joined Tribe and nabawi na po yung pinangregister ko dito. Haha! Kidding aside I'm not here to talk about how I turned my 2 BCS Clients to paying clients (well medyo isisingit ko po siya HEHE), but mainly because I want to inspire yung mga nakasabayan ko pumasok or maybe everyone who reads this.
Inisip ko din, who am I to inspire people. My win isn't that big. It wasn't a premium client (YET). And di pa nga ako nagtatagal dito. BUT THOSE ARE EXACTLY THE REASONS WHY pwede kayo mainspire.

I'm a student and have zero knowledge about freelancing when I applied for Tribe. I just took a risk. At first excited talaga ako kasi amazing talaga yung network and yung community na to but it came to a point na naitanong ko, "Tama ba tong pinasok ko? Parang alam na ng lahat ginagawa nila ako wala talaga."

Pero I snapped out of it. I focused with myself. I religiously took the Tribe lessons. Hindi ko po siya ginawang Netflix kasi maooverwhelm po talaga ako. I just made sure I'd allot 45 minutes daily.

I APPLIED WHAT I LEARNED. Yes!! Dapat action taker tayo. AND JUST SHOWED UP EVERY SINGLE DAY.

You probably read that hundred of times na, but it's the truth. Yun lang po talaga ginawa ko.

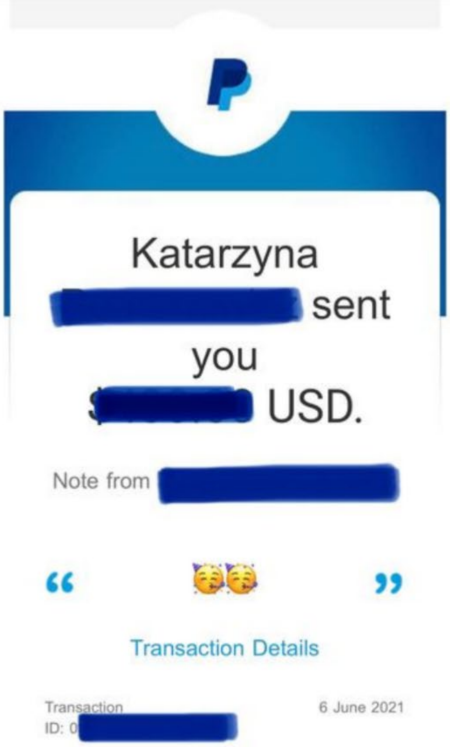
And most importantly, I did what TL RJ Acantilado told me which was "to grab every opportunity to challenge your beliefs that hold you back from taking action"

So from "Ayoko muna" naging "Go lang ng Go" yung mantra ko. Instead of making sure it was perfect, I wanted to fail and feel rejection. Kasi that's the only way it won't take over me.

So if you feel like giving up, wag siz!! Being part of Tribe is an opportunity itself that you can't afford to just go down the drain. Keep going, conquer those limiting beliefs, **change your mindset from "I need to earn" to "I need to learn"**

Huge thank you to Coach Cen C Calvello and TL RJ, and of course to my AC Group na every week akong nammotivate to do more. Sige na nga mention ko na kayo Jherlee, Jemeel, Jec-jec, Ireen at Rap 😂 Pati si JTL John R Pagulayan na rin baka sakali 🙈

Yun lang po!! Have a great weekend ❤️



Katarzyna [redacted] sent you [redacted] USD.

Note from [redacted]

" 🥳🥳 "

Transaction Details

Transaction ID: [redacted]

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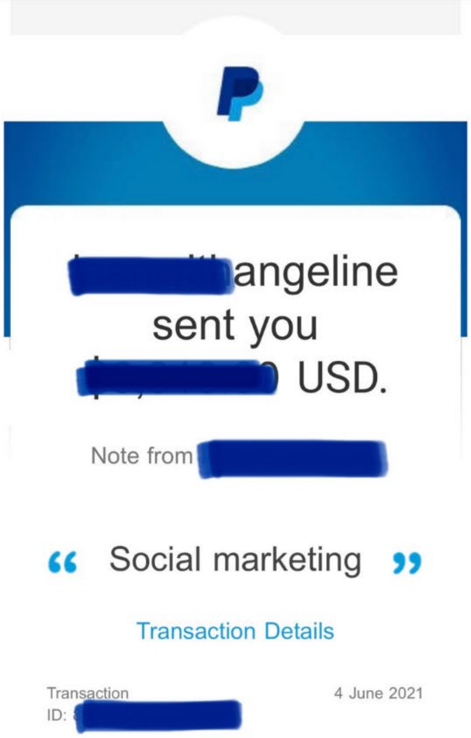

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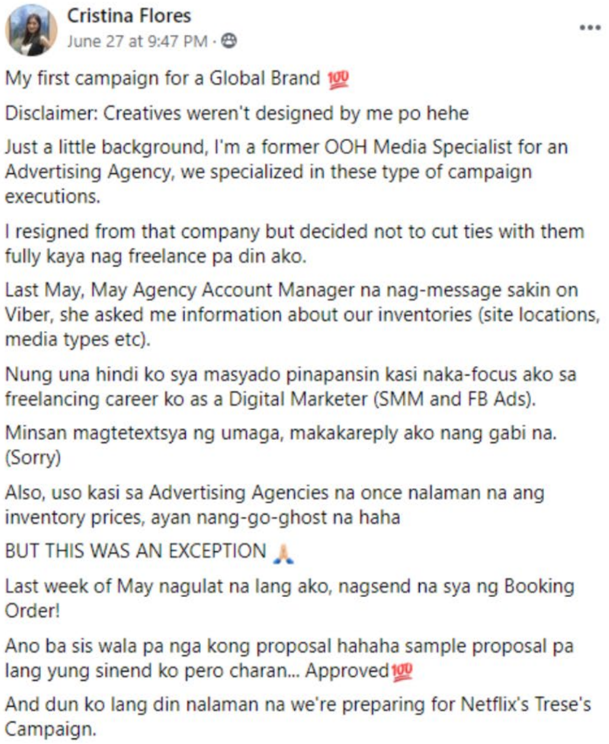


Cristina Flores
June 27 at 9:47 PM ·

My first campaign for a Global Brand 💯

Disclaimer: Creatives weren't designed by me po hehe

Just a little background, I'm a former OOH Media Specialist for an Advertising Agency, we specialized in these type of campaign executions.

I resigned from that company but decided not to cut ties with them fully kaya nag freelance pa din ako.

Last May, May Agency Account Manager na nag-message sakin on Viber, she asked me information about our inventories (site locations, media types etc).

Nung una hindi ko sya masyado pinapansin kasi naka-focus ako sa freelancing career ko as a Digital Marketer (SMM and FB Ads).

Minsan magtetextsya ng umaga, makakareply ako nang gabi na. (Sorry)

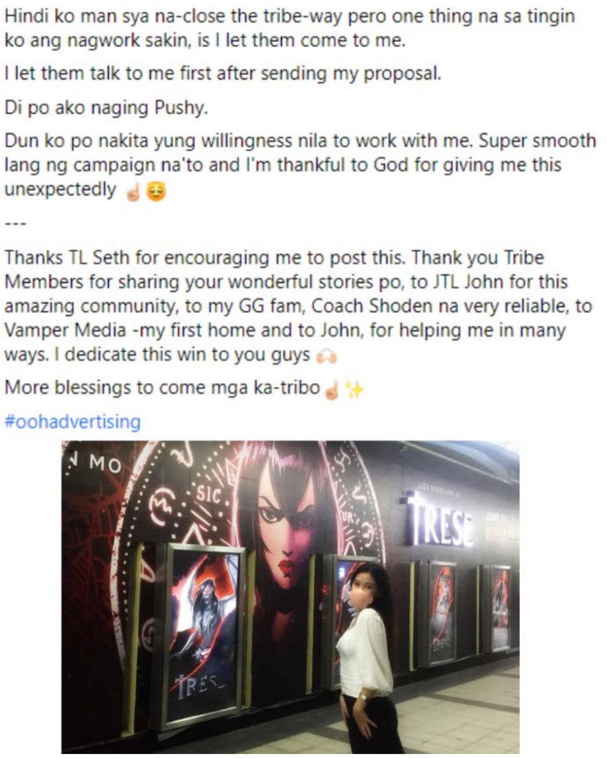
Also, uso kasi sa Advertising Agencies na once nalaman na ang inventory prices, ayan nang-go-ghost na haha

BUT THIS WAS AN EXCEPTION 🙏

Last week of May nagulat na lang ako, nagsend na sya ng Booking Order!

Ano ba sis wala pa nga kong proposal hahaha sample proposal pa lang yung sinend ko pero charan... Approved💯

And dun ko lang din nalaman na we're preparing for Netflix's Trese's Campaign.



Hindi ko man sya na-close the tribe-way pero one thing na sa tingin ko ang nagwork sakin, is I let them come to me.

I let them talk to me first after sending my proposal.

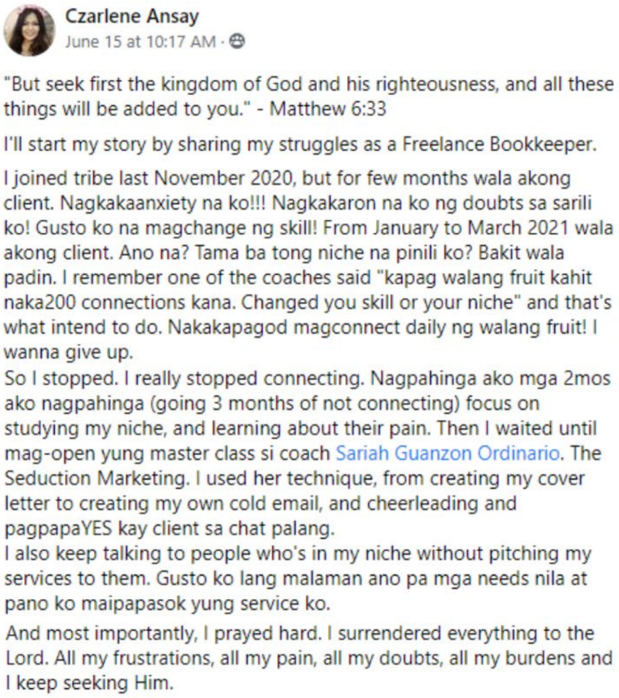
Di po ako naging Pushy.

Dun ko po nakita yung willingness nila to work with me. Super smooth lang ng campaign na'to and I'm thankful to God for giving me this unexpectedly ☝😌

Thanks TL Seth for encouraging me to post this. Thank you Tribe Members for sharing your wonderful stories po, to JTL John for this amazing community, to my GG fam, Coach Shoden na very reliable, to Vamper Media -my first home and to John, for helping me in many ways. I dedicate this win to you guys 🙌

More blessings to come mga ka-tribo ☝✨

#oohadvertising



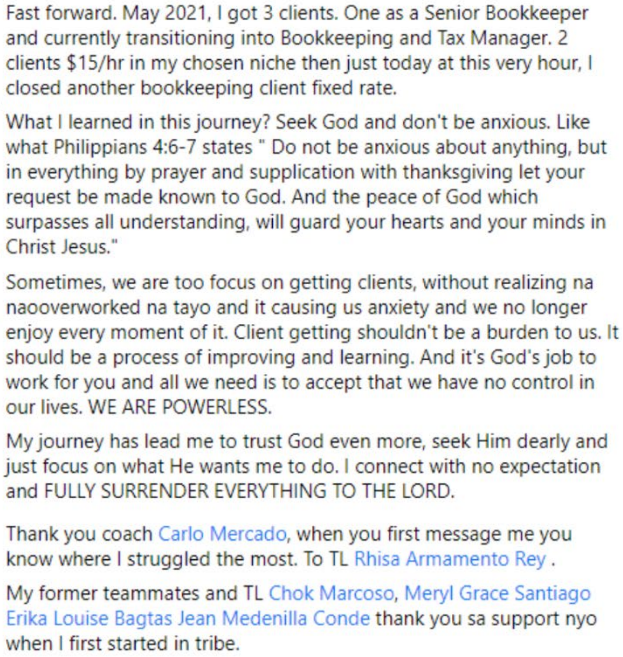
Czarlene Ansay
June 15 at 10:17 AM ·

"But seek first the kingdom of God and his righteousness, and all these things will be added to you." - Matthew 6:33

I'll start my story by sharing my struggles as a Freelance Bookkeeper.

I joined tribe last November 2020, but for few months wala akong client. Nagkakaanxiety na ko!!! Nagkakaron na ko ng doubts sa sarili ko! Gusto ko na magchange ng skill! From January to March 2021 wala akong client. Ano na? Tama ba tong niche na pinili ko? Bakit wala padin. I remember one of the coaches said "kapag walang fruit kahit naka200 connections kana. Changed you skill or your niche" and that's what intend to do. Nakakapagod magconnect daily ng walang fruit! I wanna give up.
So I stopped. I really stopped connecting. Nagpahinga ako mga 2mos ako nagpahinga (going 3 months of not connecting) focus on studying my niche, and learning about their pain. Then I waited until mag-open yung master class si coach Sariah Guanzon Ordinario. The Seduction Marketing. I used her technique, from creating my cover letter to creating my own cold email, and cheerleading and pagpapaYES kay client sa chat palang.
I also keep talking to people who's in my niche without pitching my services to them. Gusto ko lang malaman ano pa mga needs nila at pano ko maipapasok yung service ko.

And most importantly, I prayed hard. I surrendered everything to the Lord. All my frustrations, all my pain, all my doubts, all my burdens and I keep seeking Him.



Fast forward. May 2021, I got 3 clients. One as a Senior Bookkeeper and currently transitioning into Bookkeeping and Tax Manager. 2 clients $15/hr in my chosen niche then just today at this very hour, I closed another bookkeeping client fixed rate.

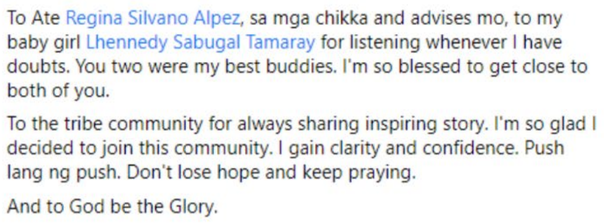
What I learned in this journey? Seek God and don't be anxious. Like what Philippians 4:6-7 states " Do not be anxious about anything, but in everything by prayer and supplication with thanksgiving let your request be made known to God. And the peace of God which surpasses all understanding, will guard your hearts and your minds in Christ Jesus."

Sometimes, we are too focus on getting clients, without realizing na naooverworked na tayo and it causing us anxiety and we no longer enjoy every moment of it. Client getting shouldn't be a burden to us. It should be a process of improving and learning. And it's God's job to work for you and all we need is to accept that we have no control in our lives. WE ARE POWERLESS.

My journey has lead me to trust God even more, seek Him dearly and just focus on what He wants me to do. I connect with no expectation and FULLY SURRENDER EVERYTHING TO THE LORD.

Thank you coach Carlo Mercado, when you first message me you know where I struggled the most. To TL Rhisa Armamento Rey .

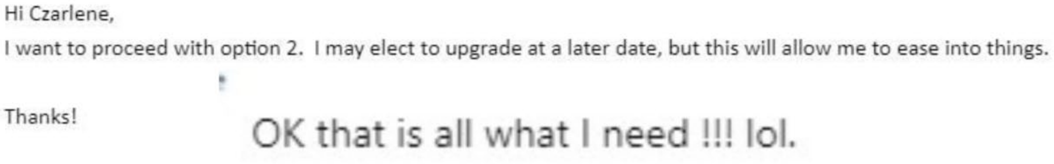
My former teammates and TL Chok Marcoso, Meryl Grace Santiago Erika Louise Bagtas Jean Medenilla Conde thank you sa support nyo when I first started in tribe.



To Ate Regina Silvano Alpez, sa mga chikka and advises mo, to my baby girl Lhennedy Sabugal Tamaray for listening whenever I have doubts. You two were my best buddies. I'm so blessed to get close to both of you.

To the tribe community for always sharing inspiring story. I'm so glad I decided to join this community. I gain clarity and confidence. Push lang ng push. Don't lose hope and keep praying.

And to God be the Glory.

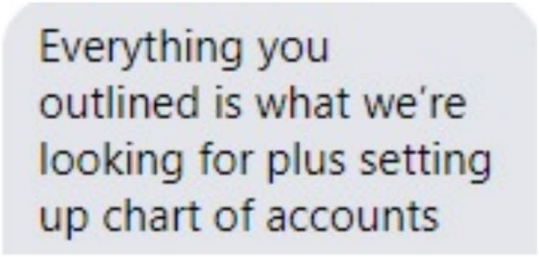


Hi Czarlene,

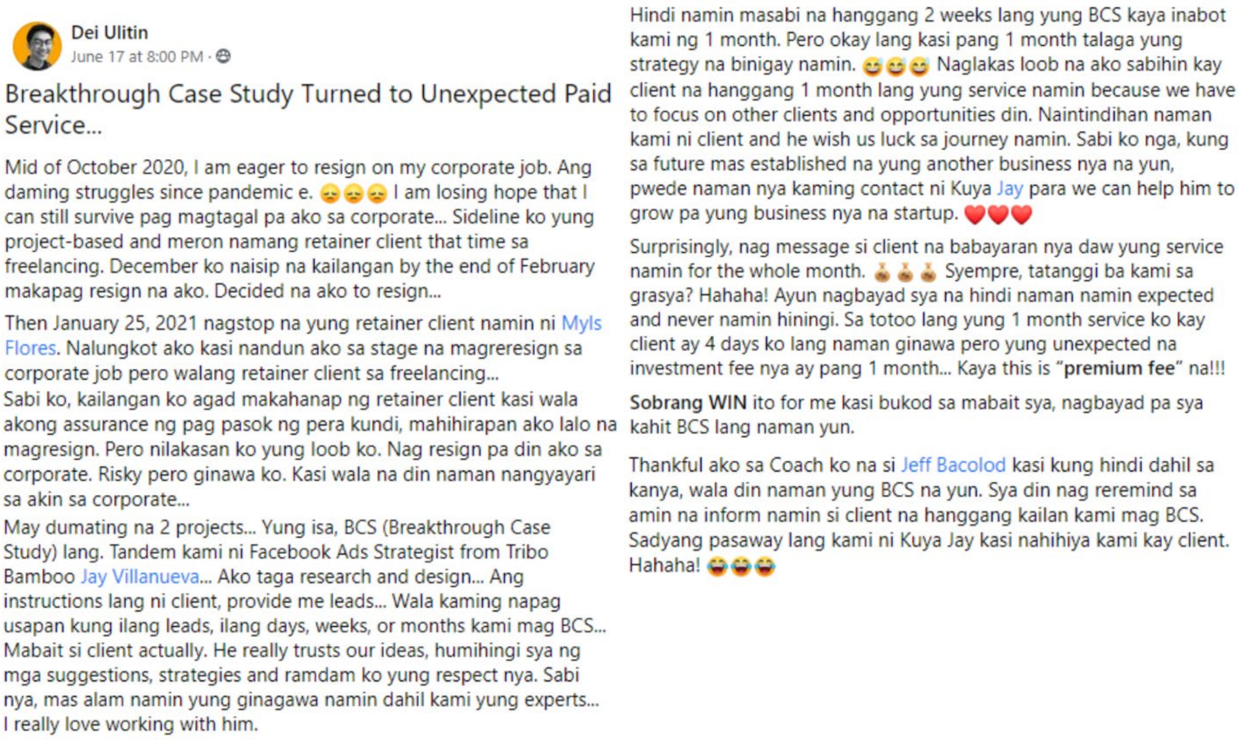
I want to proceed with option 2. I may elect to upgrade at a later date, but this will allow me to ease into things.

Thanks!

OK that is all what I need !!! lol.



Everything you outlined is what we're looking for plus setting up chart of accounts



Dei Ulitin
June 17 at 8:00 PM ·

Breakthrough Case Study Turned to Unexpected Paid Service...

Mid of October 2020, I am eager to resign on my corporate job. Ang daming struggles since pandemic e. 😞😞😞 I am losing hope that I can still survive pag magtagal pa ako sa corporate... Sideline ko yung project-based and meron namang retainer client that time sa freelancing. December ko naisip na kailangan by the end of February makapag resign na ako. Decided na ako to resign...

Then January 25, 2021 nagstop na yung retainer client namin ni Myls Flores. Nalungkot ako kasi nandun ako sa stage na magreresign sa corporate job pero walang retainer client sa freelancing...
Sabi ko, kailangan ko agad makahanap ng retainer client kasi wala akong assurance ng pag pasok ng pera kundi, mahihirapan ako lalo na magresign. Pero nilakasan ko yung loob ko. Nag resign pa din ako sa corporate. Risky pero ginawa ko. Kasi wala na din naman nangyayari sa akin sa corporate...

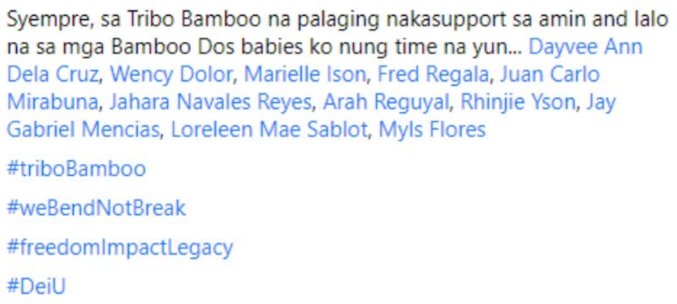
May dumating na 2 projects... Yung isa, BCS (Breakthrough Case Study) lang. Tandem kami ni Facebook Ads Strategist from Tribo Bamboo Jay Villanueva... Ako taga research and design... Ang instructions lang ni client, provide me leads... Wala kaming napag usapan kung ilang leads, ilang days, weeks, or months kami mag BCS... Mabait si client actually. He really trusts our ideas, humihingi sya ng mga suggestions, strategies and ramdam ko yung respect nya. Sabi nya, mas alam namin yung ginagawa namin dahil kami yung experts... I really love working with him.

Hindi namin masabi na hanggang 2 weeks lang yung BCS kaya inabot kami ng 1 month. Pero okay lang kasi pang 1 month talaga yung strategy na binigay namin. 😅😅😅 Naglakas loob na ako sabihin kay client na hanggang 1 month lang yung service namin because we have to focus on other clients and opportunities din. Naintindihan naman kami ni client and he wish us luck sa journey namin. Sabi ko nga, kung sa future mas established na yung another business nya na yun, pwede naman nya kaming contact ni Kuya Jay para we can help him to grow pa yung business nya na startup. ❤️❤️❤️

Surprisingly, nag message si client na babayaran nya daw yung service namin for the whole month. 💰💰💰 Syempre, tatanggi ba kami sa grasya? Hahaha! Ayun nagbayad sya na hindi naman namin expected and never namin hiningi. Sa totoo lang yung 1 month service ko kay client ay 4 days ko lang naman ginawa pero yung unexpected na investment fee nya ay pang 1 month... Kaya this is "**premium fee**" na!!!

Sobrang WIN ito for me kasi bukod sa mabait sya, nagbayad pa sya kahit BCS lang naman yun.

Thankful ako sa Coach ko na si Jeff Bacolod kasi kung hindi dahil sa kanya, wala din naman yung BCS na yun. Sya din nag reremind sa amin na inform namin si client na hanggang kailan kami mag BCS. Sadyang pasaway lang kami ni Kuya Jay kasi nahihiya kami kay client. Hahaha! 😂😂😂



Syempre, sa Tribo Bamboo na palaging nakasupport sa amin and lalo na sa mga Bamboo Dos babies ko nung time na yun... Dayvee Ann Dela Cruz, Wency Dolor, Marielle Ison, Fred Regala, Juan Carlo Mirabuna, Jahara Navales Reyes, Arah Reguyal, Rhinjie Yson, Jay Gabriel Mencias, Loreleen Mae Sablot, Myls Flores

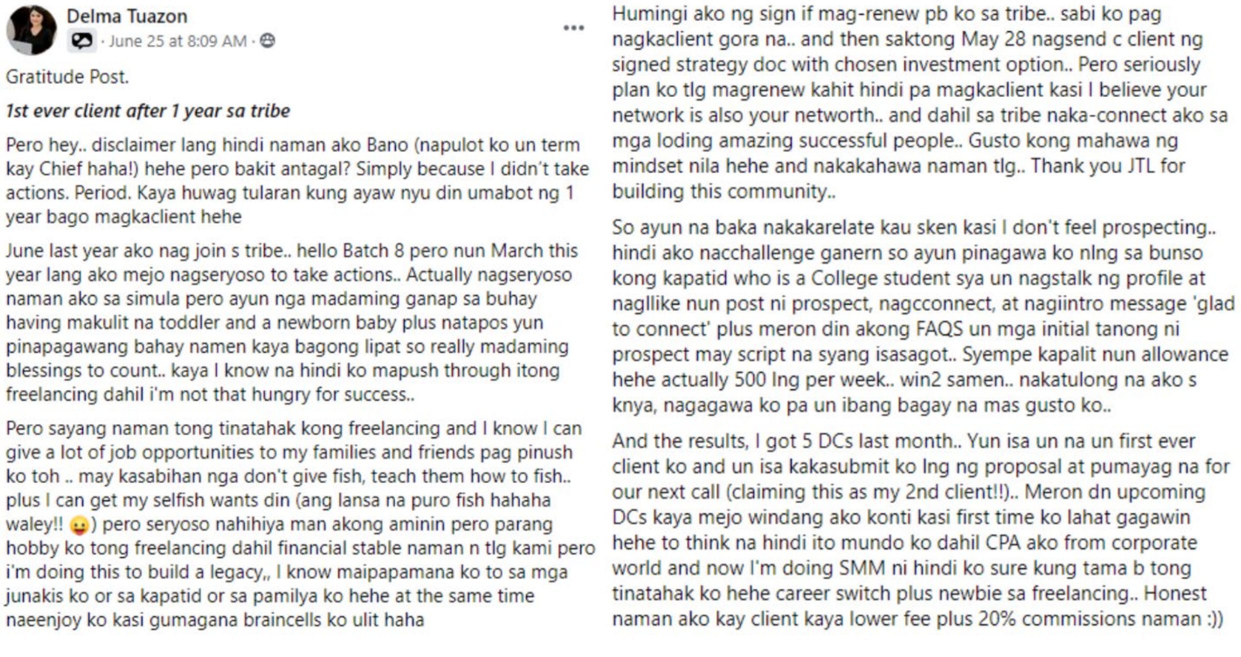
#triboBamboo

#weBendNotBreak

#freedomImpactLegacy

#DeiU

[redacted] sent you [redacted]



Delma Tuazon

· June 25 at 8:09 AM ·

Gratitude Post.

1st ever client after 1 year sa tribe

Pero hey.. disclaimer lang hindi naman ako Bano (napulot ko un term kay Chief haha!) hehe pero bakit antagal? Simply because I didn't take actions. Period. Kaya huwag tularan kung ayaw nyu din umabot ng 1 year bago magkaclient hehe

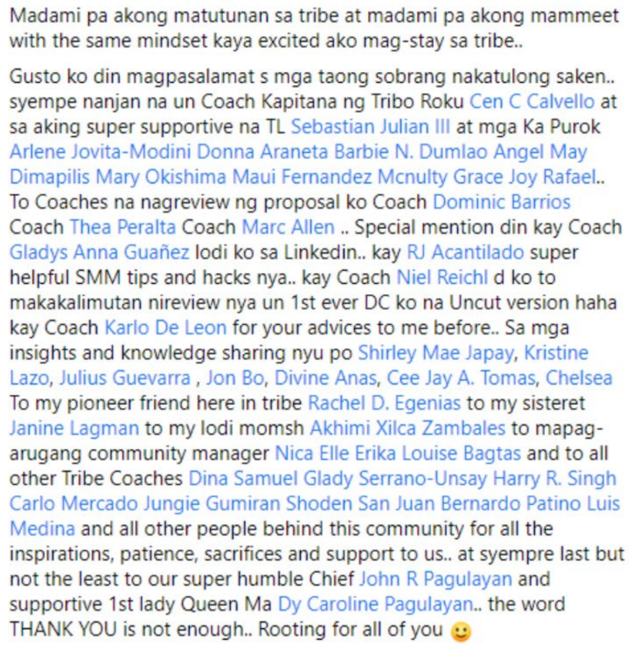
June last year ako nag join s tribe.. hello Batch 8 pero nun March this year lang ako mejo nagseryoso to take actions.. Actually nagseryoso naman ako sa simula pero ayun nga madaming ganap sa buhay having makulit na toddler and a newborn baby plus natapos yun pinapagawang bahay namen kaya bagong lipat so really madaming blessings to count.. kaya I know na hindi ko mapush through itong freelancing dahil i'm not that hungry for success..

Pero sayang naman tong tinatahak kong freelancing and I know I can give a lot of job opportunities to my families and friends pag pinush ko toh .. may kasabihan nga don't give fish, teach them how to fish.. plus I can get my selfish wants din (ang lansa na puro fish hahaha waley!! 😛) pero seryoso nahihiya man akong aminin pero parang hobby ko tong freelancing dahil financial stable naman n tlg kami pero i'm doing this to build a legacy,, I know maipapamana ko to sa mga junakis ko or sa kapatid or sa pamilya ko hehe at the same time naeenjoy ko kasi gumagana braincells ko ulit haha

Humingi ako ng sign if mag-renew pb ko sa tribe.. sabi ko pag nagkaclient gora na.. and then saktong May 28 nagsend c client ng signed strategy doc with chosen investment option.. Pero seriously plan ko tlg magrenew kahit hindi pa magkaclient kasi I believe your network is also your networth.. and dahil sa tribe naka-connect ako sa mga loding amazing successful people.. Gusto kong mahawa ng mindset nila hehe and nakakahawa naman tlg.. Thank you JTL for building this community..

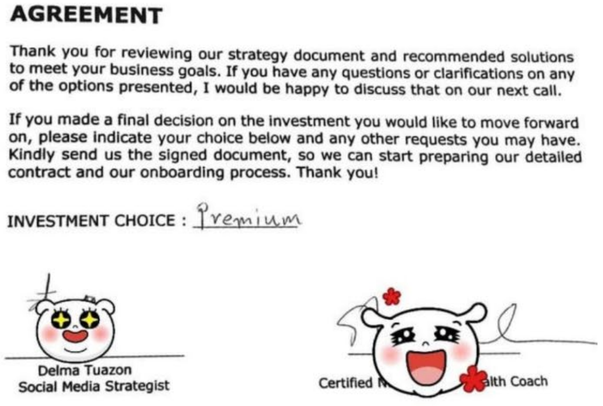
So ayun na baka nakakarelate kau sken kasi I don't feel prospecting.. hindi ako nacchallenge ganern so ayun pinagawa ko nlng sa bunso kong kapatid who is a College student sya un nagstalk ng profile at nagllike nun post ni prospect, nagcconnect, at nagiintro message 'glad to connect' plus meron din akong FAQS un mga initial tanong ni prospect may script na syang isasagot.. Syempe kapalit nun allowance hehe actually 500 lng per week.. win2 samen.. nakatulong na ako s knya, nagagawa ko pa un ibang bagay na mas gusto ko..

And the results, I got 5 DCs last month.. Yun isa un na un first ever client ko and un isa kakasubmit ko lng ng proposal at pumayag na for our next call (claiming this as my 2nd client!!).. Meron dn upcoming DCs kaya mejo windang ako konti kasi first time ko lahat gagawin hehe to think na hindi ito mundo ko dahil CPA ako from corporate world and now I'm doing SMM ni hindi ko sure kung tama b tong tinatahak ko hehe career switch plus newbie sa freelancing.. Honest naman ako kay client kaya lower fee plus 20% commissions naman :))



Madami pa akong matutunan sa tribe at madami pa akong mammeet with the same mindset kaya excited ako mag-stay sa tribe..

Gusto ko din magpasalamat s mga taong sobrang nakatulong saken.. syempre nanjan na un Coach Kapitana ng Tribo Roku Cen C Calvello at sa aking super supportive na TL Sebastian Julian III at mga Ka Purok Arlene Jovita-Modini Donna Araneta Barbie N. Dumlao Angel May Dimapilis Mary Okishima Maui Fernandez Mcnulty Grace Joy Rafael.. To Coaches na nagreview ng proposal ko Coach Dominic Barrios Coach Thea Peralta Coach Marc Allen .. Special mention din kay Coach Gladys Anna Guañez lodi ko sa Linkedin.. kay RJ Acantilado super helpful SMM tips and hacks nya.. kay Coach Niel Reichl d ko to makakalimutan nireview nya un 1st ever DC ko na Uncut version haha kay Coach Karlo De Leon for your advices to me before.. Sa mga insights and knowledge sharing nyu po Shirley Mae Japay, Kristine Lazo, Julius Guevarra , Jon Bo, Divine Anas, Cee Jay A. Tomas, Chelsea To my pioneer friend here in tribe Rachel D. Egenias to my sisteret Janine Lagman to my lodi momsh Akhimi Xilca Zambales to mapag-arugang community manager Nica Elle Erika Louise Bagtas and to all other Tribe Coaches Dina Samuel Glady Serrano-Unsay Harry R. Singh Carlo Mercado Jungie Gumiran Shoden San Juan Bernardo Patino Luis Medina and all other people behind this community for all the inspirations, patience, sacrifices and support to us.. at syempre last but not the least to our super humble Chief John R Pagulayan and supportive 1st lady Queen Ma Dy Caroline Pagulayan.. the word THANK YOU is not enough.. Rooting for all of you 🙂



AGREEMENT

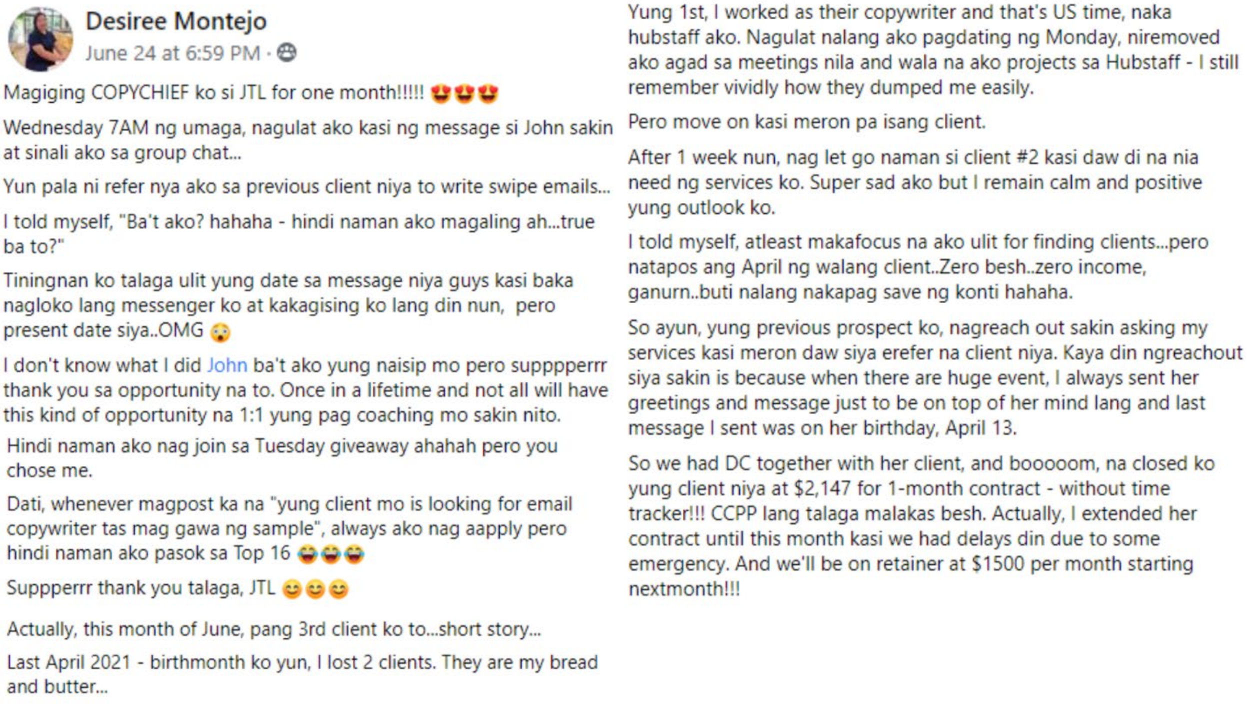
Thank you for reviewing our strategy document and recommended solutions to meet your business goals. If you have any questions or clarifications on any of the options presented, I would be happy to discuss that on our next call.

If you made a final decision on the investment you would like to move forward on, please indicate your choice below and any other requests you may have. Kindly send us the signed document, so we can start preparing our detailed contract and our onboarding process. Thank you!

INVESTMENT CHOICE : Premium

Delma Tuazon
Social Media Strategist

Certified N alth Coach



Desiree Montejo
June 24 at 6:59 PM ·

Magiging COPYCHIEF ko si JTL for one month!!!!! 😍😍😍

Wednesday 7AM ng umaga, nagulat ako kasi ng message si John sakin at sinali ako sa group chat...

Yun pala ni refer nya ako sa previous client niya to write swipe emails...

I told myself, "Ba't ako? hahaha - hindi naman ako magaling ah...true ba to?"

Tiningnan ko talaga ulit yung date sa message niya guys kasi baka nagloko lang messenger ko at kakagising ko lang din nun, pero present date siya..OMG 😱

I don't know what I did John ba't ako yung naisip mo pero suppppperrr thank you sa opportunity na to. Once in a lifetime and not all will have this kind of opportunity na 1:1 yung pag coaching mo sakin nito.

Hindi naman ako nag join sa Tuesday giveaway ahahah pero you chose me.

Dati, whenever magpost ka na "yung client mo is looking for email copywriter tas mag gawa ng sample", always ako nag aapply pero hindi naman ako pasok sa Top 16 😂😂😂

Suppperrr thank you talaga, JTL 😊😊😊

Actually, this month of June, pang 3rd client ko to...short story...

Last April 2021 - birthmonth ko yun, I lost 2 clients. They are my bread and butter...

Yung 1st, I worked as their copywriter and that's US time, naka hubstaff ako. Nagulat nalang ako pagdating ng Monday, niremoved ako agad sa meetings nila and wala na ako projects sa Hubstaff - I still remember vividly how they dumped me easily.

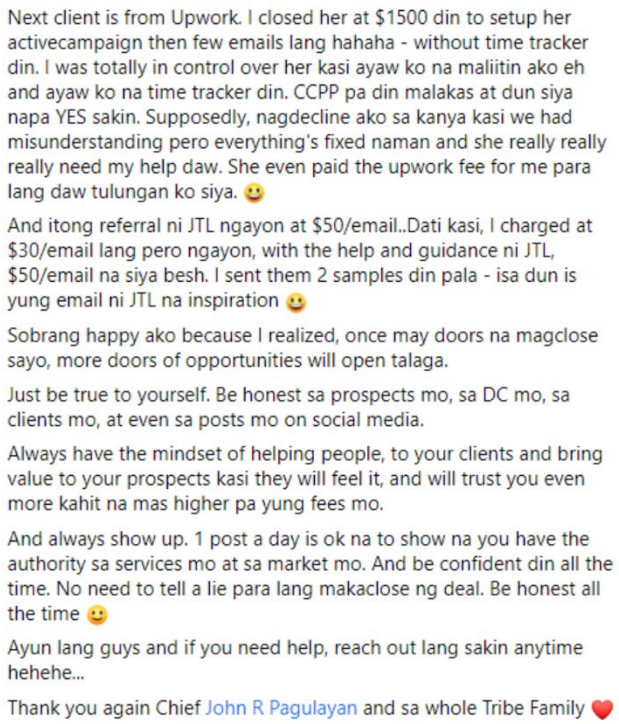
Pero move on kasi meron pa isang client.

After 1 week nun, nag let go naman si client #2 kasi daw di na nia need ng services ko. Super sad ako but I remain calm and positive yung outlook ko.

I told myself, atleast makafocus na ako ulit for finding clients...pero natapos ang April ng walang client..Zero besh..zero income, ganurn..buti nalang nakapag save ng konti hahaha.

So ayun, yung previous prospect ko, nagreach out sakin asking my services kasi meron daw siya erefer na client niya. Kaya din ngreachout siya sakin is because when there are huge event, I always sent her greetings and message just to be on top of her mind lang and last message I sent was on her birthday, April 13.

So we had DC together with her client, and booooom, na closed ko yung client niya at $2,147 for 1-month contract - without time tracker!!! CCPP lang talaga malakas besh. Actually, I extended her contract until this month kasi we had delays din due to some emergency. And we'll be on retainer at $1500 per month starting nextmonth!!!



Next client is from Upwork. I closed her at $1500 din to setup her activecampaign then few emails lang hahaha - without time tracker din. I was totally in control over her kasi ayaw ko na maliitin ako eh and ayaw ko na time tracker din. CCPP pa din malakas at dun siya napa YES sakin. Supposedly, nagdecline ako sa kanya kasi we had misunderstanding pero everything's fixed naman and she really really really need my help daw. She even paid the upwork fee for me para lang daw tulungan ko siya. 😀

And itong referral ni JTL ngayon at $50/email..Dati kasi, I charged at $30/email lang pero ngayon, with the help and guidance ni JTL, $50/email na siya besh. I sent them 2 samples din pala - isa dun is yung email ni JTL na inspiration 😀

Sobrang happy ako because I realized, once may doors na magclose sayo, more doors of opportunities will open talaga.

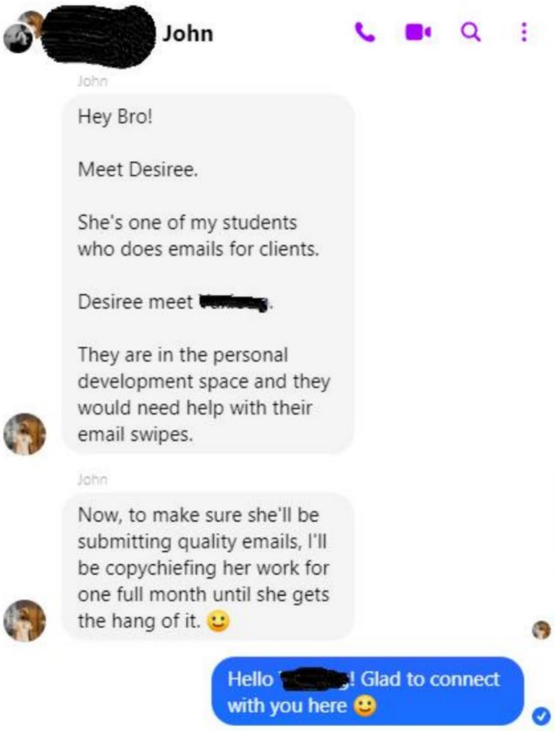
Just be true to yourself. Be honest sa prospects mo, sa DC mo, sa clients mo, at even sa posts mo on social media.

Always have the mindset of helping people, to your clients and bring value to your prospects kasi they will feel it, and will trust you even more kahit na mas higher pa yung fees mo.

And always show up. 1 post a day is ok na to show na you have the authority sa services mo at sa market mo. And be confident din all the time. No need to tell a lie para lang makaclose ng deal. Be honest all the time 🙂

Ayun lang guys and if you need help, reach out lang sakin anytime hehehe...

Thank you again Chief John R Pagulayan and sa whole Tribe Family ❤️



[redacted] John

John

Hey Bro!

Meet Desiree.

She's one of my students who does emails for clients.

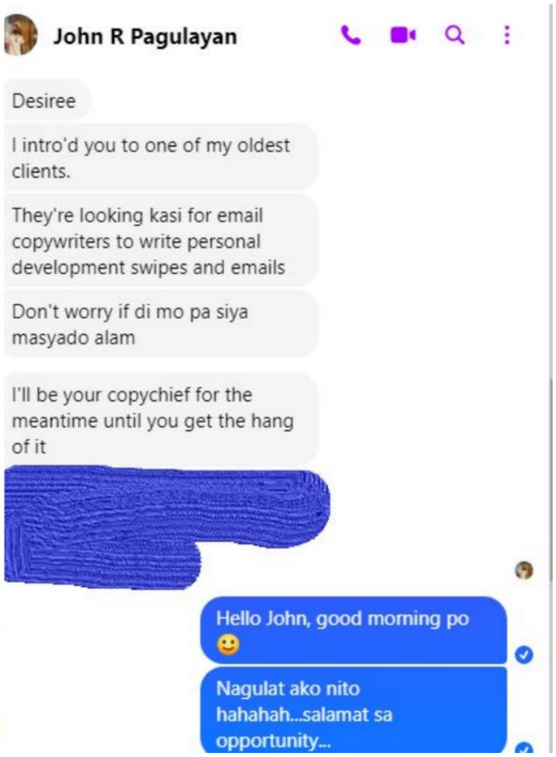
Desiree meet [redacted].

They are in the personal development space and they would need help with their email swipes.

John

Now, to make sure she'll be submitting quality emails, I'll be copychiefing her work for one full month until she gets the hang of it. 🙂

Hello [redacted]! Glad to connect with you here 🙂



John R Pagulayan

Desiree

I intro'd you to one of my oldest clients.

They're looking kasi for email copywriters to write personal development swipes and emails

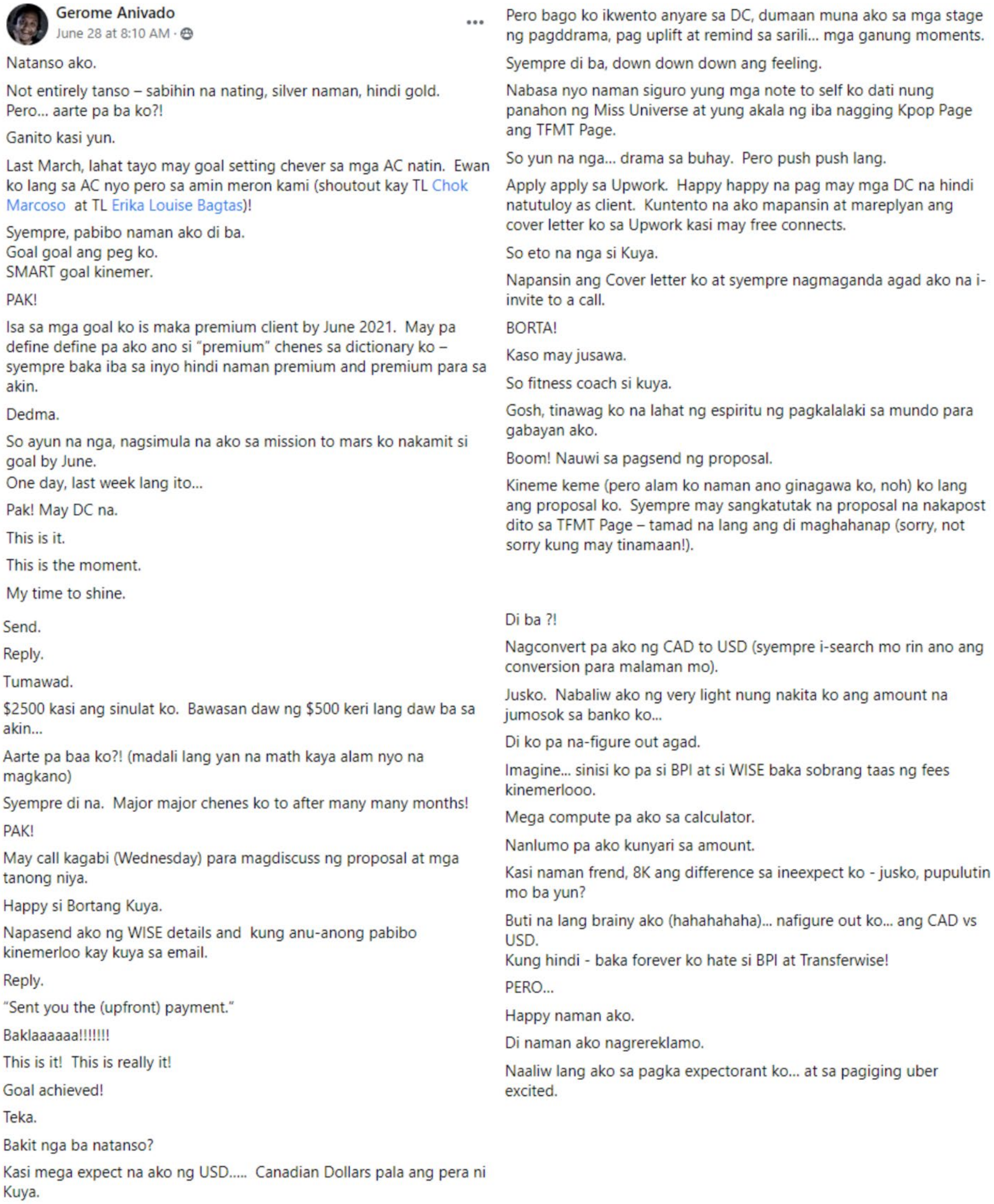
Don't worry if di mo pa siya masyado alam

I'll be your copychief for the meantime until you get the hang of it

[redacted]

Hello John, good morning po 😀

Nagulat ako nito hahahah...salamat sa opportunity...



Gerome Anivado

June 28 at 8:10 AM ·

Natanso ako.

Not entirely tanso – sabihin na nating, silver naman, hindi gold.
Pero... aarte pa ba ko?!

Ganito kasi yun.

Last March, lahat tayo may goal setting chever sa mga AC natin. Ewan ko lang sa AC nyo pero sa amin meron kami (shoutout kay TL Chok Marcoso at TL Erika Louise Bagtas)!

Syempre, pabibo naman ako di ba.
Goal goal ang peg ko.
SMART goal kinemer.

PAK!

Isa sa mga goal ko is maka premium client by June 2021. May pa define define pa ako ano si "premium" chenes sa dictionary ko – syempre baka iba sa inyo hindi naman premium and premium para sa akin.

Dedma.

So ayun na nga, nagsimula na ako sa mission to mars ko nakamit si goal by June.
One day, last week lang ito...

Pak! May DC na.

This is it.

This is the moment.

My time to shine.

Send.

Reply.

Tumawad.

$2500 kasi ang sinulat ko. Bawasan daw ng $500 keri lang daw ba sa akin...

Aarte pa baa ko?! (madali lang yan na math kaya alam nyo na magkano)

Syempre di na. Major major chenes ko to after many many months!

PAK!

May call kagabi (Wednesday) para magdiscuss ng proposal at mga tanong niya.

Happy si Bortang Kuya.

Napasend ako ng WISE details and kung anu-anong pabibo kinemerloo kay kuya sa email.

Reply.

"Sent you the (upfront) payment."

Baklaaaaaa!!!!!!!

This is it! This is really it!

Goal achieved!

Teka.

Bakit nga ba natanso?

Kasi mega expect na ako ng USD..... Canadian Dollars pala ang pera ni Kuya.

Pero bago ko ikwento anyare sa DC, dumaan muna ako sa mga stage ng pagddrama, pag uplift at remind sa sarili... mga ganung moments.

Syempre di ba, down down down ang feeling.

Nabasa nyo naman siguro yung mga note to self ko dati nung panahon ng Miss Universe at yung akala ng iba nagging Kpop Page ang TFMT Page.

So yun na nga... drama sa buhay. Pero push push lang.

Apply apply sa Upwork. Happy happy na pag may mga DC na hindi natutuloy as client. Kuntento na ako mapansin at mareplyan ang cover letter ko sa Upwork kasi may free connects.

So eto na nga si Kuya.

Napansin ang Cover letter ko at syempre nagmaganda agad ako na i-invite to a call.

BORTA!

Kaso may jusawa.

So fitness coach si kuya.

Gosh, tinawag ko na lahat ng espiritu ng pagkalalaki sa mundo para gabayan ako.

Boom! Nauwi sa pagsend ng proposal.

Kineme keme (pero alam ko naman ano ginagawa ko, noh) ko lang ang proposal ko. Syempre may sangkatutak na proposal na nakapost dito sa TFMT Page – tamad na lang ang di maghahanap (sorry, not sorry kung may tinamaan!).

Di ba ?!

Nagconvert pa ako ng CAD to USD (syempre i-search mo rin ano ang conversion para malaman mo).

Jusko. Nabaliw ako ng very light nung nakita ko ang amount na jumosok sa banko ko...

Di ko pa na-figure out agad.

Imagine... sinisi ko pa si BPI at si WISE baka sobrang taas ng fees kinemerlooo.

Mega compute pa ako sa calculator.

Nanlumo pa ako kunyari sa amount.

Kasi naman frend, 8K ang difference sa ineexpect ko - jusko, pupulutin mo ba yun?

Buti na lang brainy ako (hahahahaha)... nafigure out ko... ang CAD vs USD.
Kung hindi - baka forever ko hate si BPI at Transferwise!

PERO...

Happy naman ako.

Di naman ako nagrereklamo.

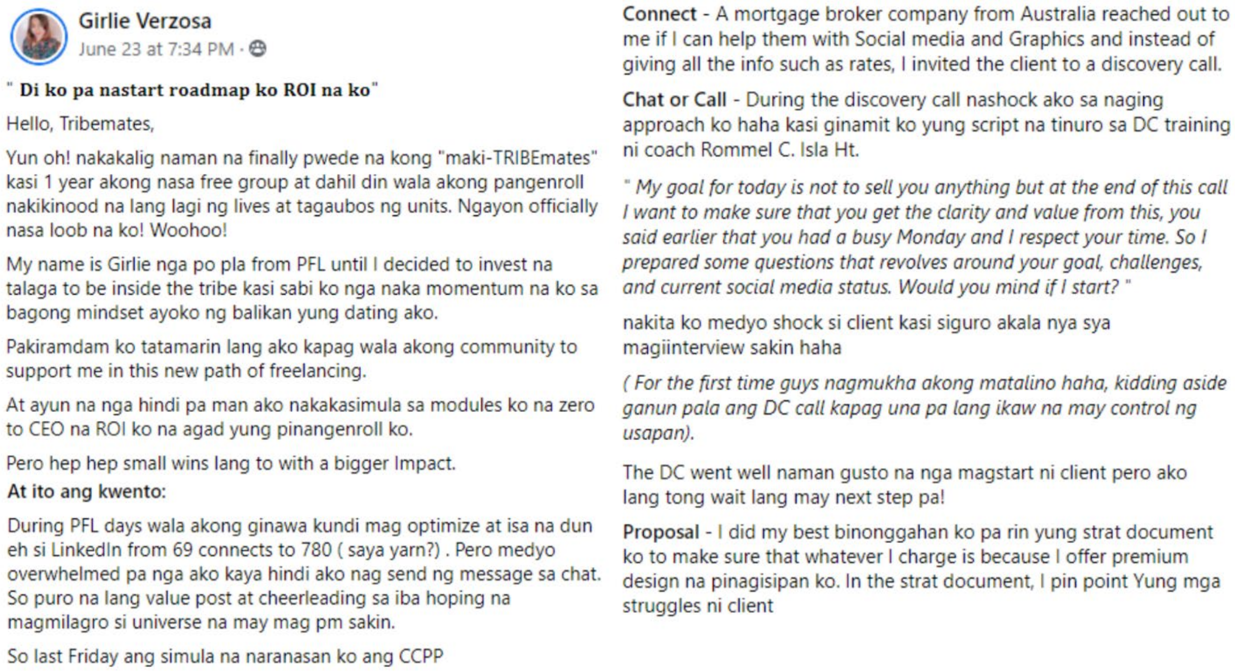
Naaliw lang ako sa pagka expectorant ko... at sa pagiging uber excited.

Imagine nyo na lang ang itsura ko nung nagexpect ako ng gold tapos silver pala ang dumating. hahahahaha

Goal achieved pa rin!

I wonder lang meron din kayang same experience?

Umamin naman kayo, para hindi lang ako.



Girlie Verzosa

June 23 at 7:34 PM ·

" Di ko pa nastart roadmap ko ROI na ko"

Hello, Tribemates,

Yun oh! nakakalig naman na finally pwede na kong "maki-TRIBEmates" kasi 1 year akong nasa free group at dahil din wala akong pangenroll nakikinood na lang lagi ng lives at tagaubos ng units. Ngayon officially nasa loob na ko! Woohoo!

My name is Girlie nga po pla from PFL until I decided to invest na talaga to be inside the tribe kasi sabi ko nga naka momentum na ko sa bagong mindset ayoko ng balikan yung dating ako.

Pakiramdam ko tatamarin lang ako kapag wala akong community to support me in this new path of freelancing.

At ayun na nga hindi pa man ako nakakasimula sa modules ko na zero to CEO na ROI ko na agad yung pinangenroll ko.

Pero hep hep small wins lang to with a bigger Impact.

At ito ang kwento:

During PFL days wala akong ginawa kundi mag optimize at isa na dun eh si LinkedIn from 69 connects to 780 (saya yarn?) . Pero medyo overwhelmed pa nga ako kaya hindi ako nag send ng message sa chat. So puro na lang value post at cheerleading sa iba hoping na magmilagro si universe na may mag pm sakin.

So last Friday ang simula na naranasan ko ang CCPP

Connect - A mortgage broker company from Australia reached out to me if I can help them with Social media and Graphics and instead of giving all the info such as rates, I invited the client to a discovery call.

Chat or Call - During the discovery call nashock ako sa naging approach ko haha kasi ginamit ko yung script na tinuro sa DC training ni coach Rommel C. Isla Ht.

" My goal for today is not to sell you anything but at the end of this call I want to make sure that you get the clarity and value from this, you said earlier that you had a busy Monday and I respect your time. So I prepared some questions that revolves around your goal, challenges, and current social media status. Would you mind if I start? "

nakita ko medyo shock si client kasi siguro akala nya sya magiinterview sakin haha

(For the first time guys nagmukha akong matalino haha, kidding aside ganun pala ang DC call kapag una pa lang ikaw na may control ng usapan).

The DC went well naman gusto na nga magstart ni client pero ako lang tong wait lang may next step pa!

Proposal - I did my best binonggahan ko pa rin yung strat document ko to make sure that whatever I charge is because I offer premium design na pinagisipan ko. In the strat document, I pin point Yung mga struggles ni client

Like :

1. ***Problem:*** For 6 years, they never had a consistent designer kasi lagi iniiba yung style

Solution: I provided a brand guide with consistent colors and fonts style with mockups for them to see what a consistent branding does in the area of graphic design

2. ***Problem:*** They can't post consistently even twice a week because the client thinks na sobrang basic ng design gusto nila maging professional tignan gaya ng competitor nila

Solution: Technique sa DC na sabi coach Rommel is " *gathering Intelligence*" so during the call I told him kung ano ang ginagawa ng 3 closest competitors nya in terms of design.

(positive scripting ako dito , pero binubudburan ko yung sugat nya na ou mas maganda yung post ng kabila haha)

Eventhough alam ko kung magkano ang rate nya sa mga offshore hire nya sa Pinas I still charge him with

Option 1: 30$ per social media post and 75$ per flyer

Option 2 : 1,300 as a retainer

sabi ko pa nga sa email ko whether you decide to work with me or other agency, I still wish the best for your company.

(This is my way of saying na, non-negotiable na yun)

Paid- Nagulat ako that the client said let's go ahead, let me start with the per project and if nakita daw nya na maraing need na marketing design sa company nya he would avail yung retainer ko.

so ang start lang namin eh

8 post per month x 30 dollars each = 240 USD which is ROI na ng pinangenroll ko.

And take note the client is even asking for my other services if I can design daw for their emails which is recurring sa company nila. Imagine if I charge for each design di ba parang unti-unting nagiging premium sya ng di nya alam haha.

To end this post, I want to quote some of our conversations at the end of the DC call:

Client: *Why don't you have local clients, I'm curious?*

(With this question I have a feeling na he is aware about the rate sa Pinas conversion wise and also because he is a Chinese)

Me: *It's hard to say this, but honestly some of the graphic designers here in the Philippines get paid a little compared to the quality of what they deliver just because we are in the same country. But as a person I know my worth so why not offer it to the right people.*

(I know di to magandang pakinggan but I had to be honest na I am aware of how much some of the Filipinos are charged and honestly that is how I started before sa homebased 3 years ago 3-5 USD per hr., but this time I strive for better rates)

Just as I thought na maoffend sya or something ..

Client : (smile) That's nice to hear. I know that for business prospecting and I wish the best for you.

I believe in that point I appeal to him emotionally. He is Asian like me but he was able to have a business that is one of the top 25 mortgage companies in Australia.

The lesson of the story:

" It doesn't matter where you come from, If you know your worth you will do good even offering your services internationally".

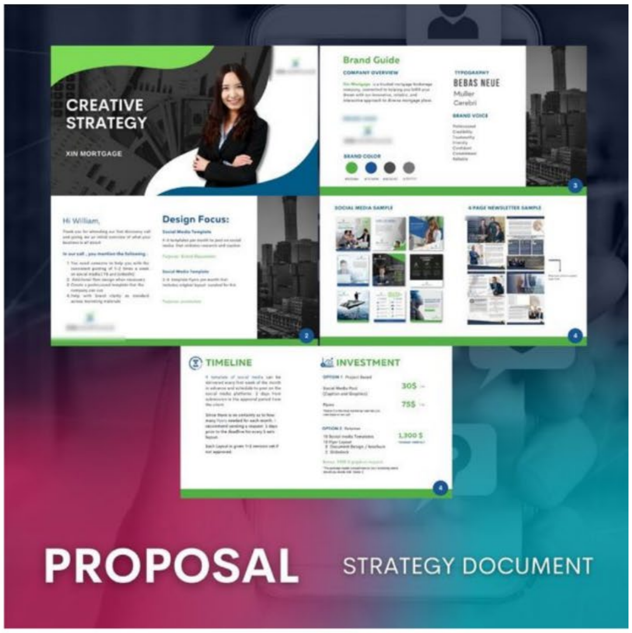
Thank you Tribe for helping me change my perspective.

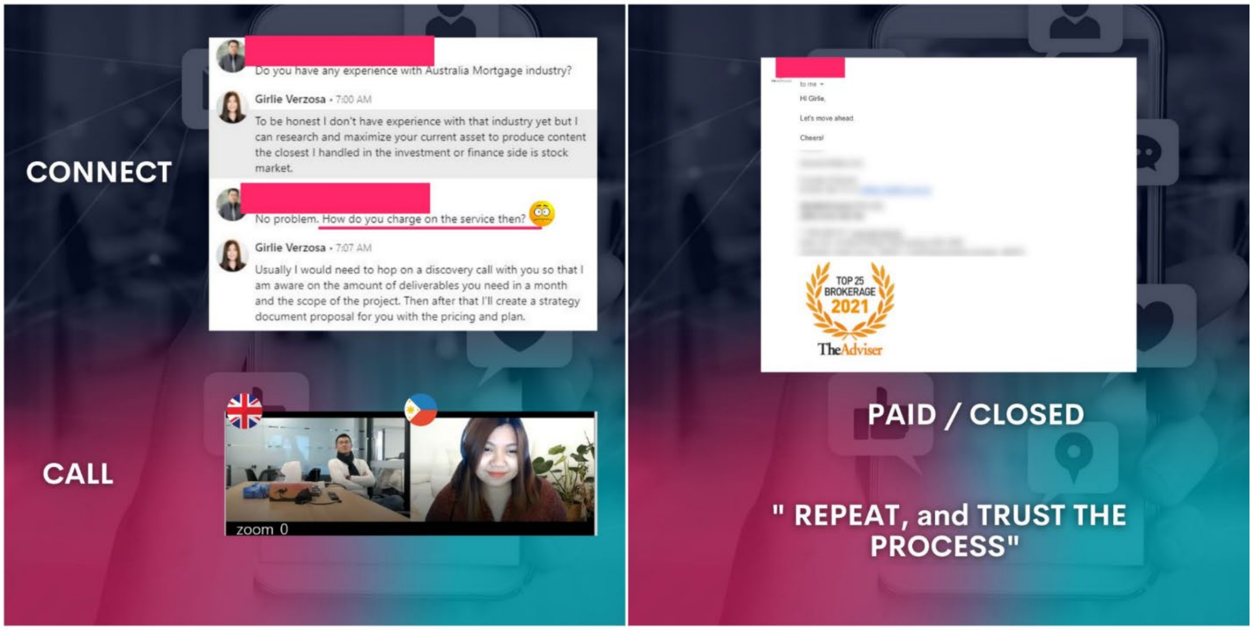
And for Edellen Nonescan Reyes, Lexie Espino and Desiree Montejo who have been my former workmates sa isang digital Company na nagpakilala sakin ng Tribe.

To sir idol, Chief John R Pagulayan- For starting this movement wherein One day All the skills, talents and hardwork of the Filipino freelancers will be paid according to what they deserve.

Shout out also to my Kaizen Tribe - Di pa man ako nakakapag first AC, Thankful pa rin ako sa warm welcome sa GC.

Thank you for reading my small win with a bigger Impact inside of me as an individual 😀





CONNECT

[redacted]

Do you have any experience with Australia Mortgage industry?

Girlie Verzosa • 7:00 AM

To be honest I don't have experience with that industry yet but I can research and maximize your current asset to produce content the closest I handled in the investment or finance side is stock market.

[redacted]

No problem. How do you charge on the service then? 😳

Girlie Verzosa • 7:07 AM

Usually I would need to hop on a discovery call with you so that I am aware on the amount of deliverables you need in a month and the scope of the project. Then after that I'll create a strategy document proposal for you with the pricing and plan.

CALL

[redacted]

to me

Hi Girlie,

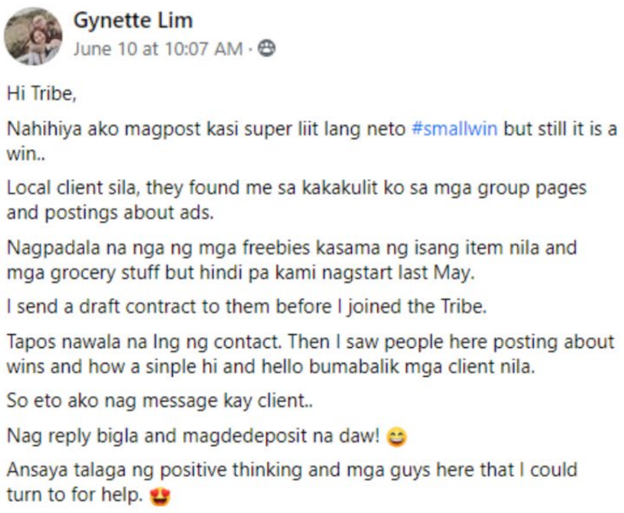
Let's move ahead.

Cheers!

[redacted]

PAID / CLOSED

" REPEAT, and TRUST THE PROCESS"



Gynette Lim
June 10 at 10:07 AM ·

Hi Tribe,

Nahihiya ako magpost kasi super liit lang neto #smallwin but still it is a win..

Local client sila, they found me sa kakakulit ko sa mga group pages and postings about ads.

Nagpadala na nga ng mga freebies kasama ng isang item nila and mga grocery stuff but hindi pa kami nagstart last May.

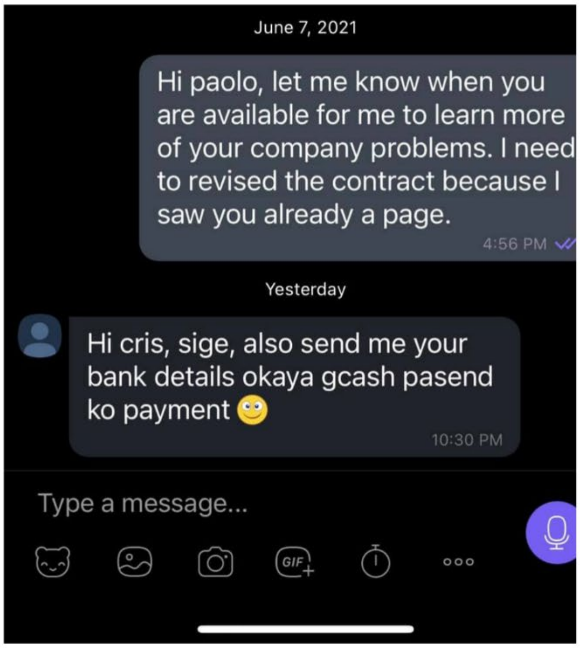
I send a draft contract to them before I joined the Tribe.

Tapos nawala na lng ng contact. Then I saw people here posting about wins and how a sinple hi and hello bumabalik mga client nila.

So eto ako nag message kay client..

Nag reply bigla and magdedeposit na daw! 😄

Ansaya talaga ng positive thinking and mga guys here that I could turn to for help. 😍

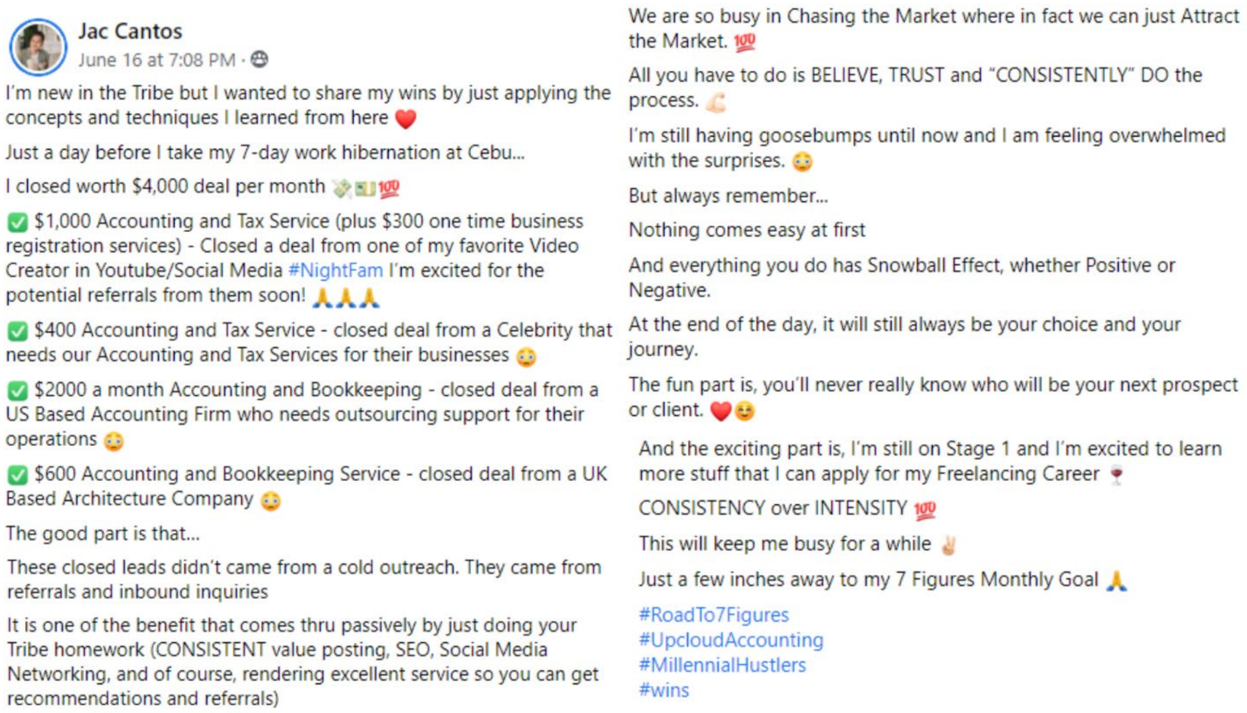


June 7, 2021

Hi paolo, let me know when you are available for me to learn more of your company problems. I need to revised the contract because I saw you already a page.
4:56 PM

Yesterday

Hi cris, sige, also send me your bank details okaya gcash pasend ko payment 🙂
10:30 PM



Jac Cantos

June 16 at 7:08 PM ·

I'm new in the Tribe but I wanted to share my wins by just applying the concepts and techniques I learned from here ❤️

Just a day before I take my 7-day work hibernation at Cebu...

I closed worth $4,000 deal per month 💸💵💯

✅ $1,000 Accounting and Tax Service (plus $300 one time business registration services) - Closed a deal from one of my favorite Video Creator in Youtube/Social Media #NightFam I'm excited for the potential referrals from them soon! 🙏🙏🙏

✅ $400 Accounting and Tax Service - closed deal from a Celebrity that needs our Accounting and Tax Services for their businesses 😳

✅ $2000 a month Accounting and Bookkeeping - closed deal from a US Based Accounting Firm who needs outsourcing support for their operations 😳

✅ $600 Accounting and Bookkeeping Service - closed deal from a UK Based Architecture Company 😳

The good part is that...

These closed leads didn't came from a cold outreach. They came from referrals and inbound inquiries

It is one of the benefit that comes thru passively by just doing your Tribe homework (CONSISTENT value posting, SEO, Social Media Networking, and of course, rendering excellent service so you can get recommendations and referrals)

We are so busy in Chasing the Market where in fact we can just Attract the Market. 💯

All you have to do is BELIEVE, TRUST and "CONSISTENTLY" DO the process. 💪

I'm still having goosebumps until now and I am feeling overwhelmed with the surprises. 😳

But always remember...

Nothing comes easy at first

And everything you do has Snowball Effect, whether Positive or Negative.

At the end of the day, it will still always be your choice and your journey.

The fun part is, you'll never really know who will be your next prospect or client. ❤️😉

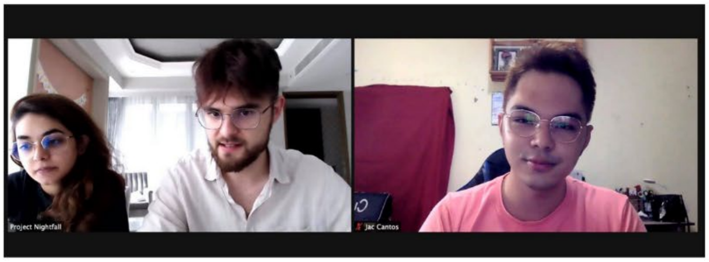
And the exciting part is, I'm still on Stage 1 and I'm excited to learn more stuff that I can apply for my Freelancing Career 🍷

CONSISTENCY over INTENSITY 💯

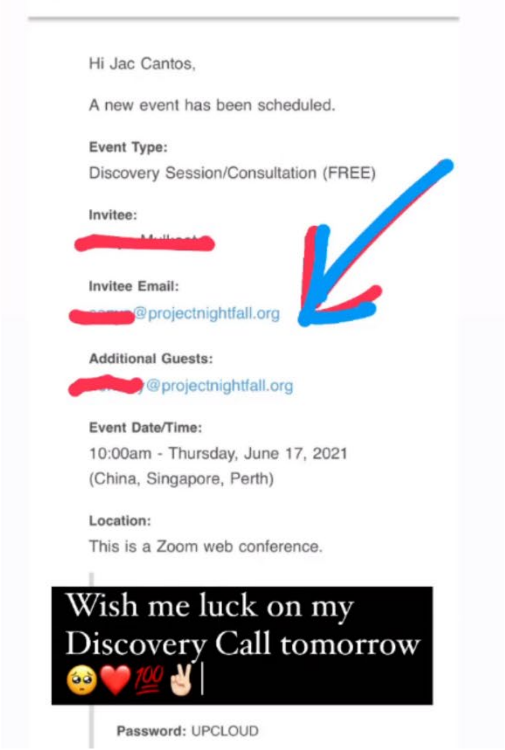
This will keep me busy for a while ✌️

Just a few inches away to my 7 Figures Monthly Goal 🙏

#RoadTo7Figures
#UpcloudAccounting
#MillennialHustlers
#wins



10:21
View
Mute
[redacted] Kurleto
Jac Cantos
Mara
aivon gondra



Hi Jac Cantos,

A new event has been scheduled.

Event Type:
Discovery Session/Consultation (FREE)

Invitee:
[redacted]

Invitee Email:
[redacted]@projectnightfall.org

Additional Guests:
[redacted]@projectnightfall.org

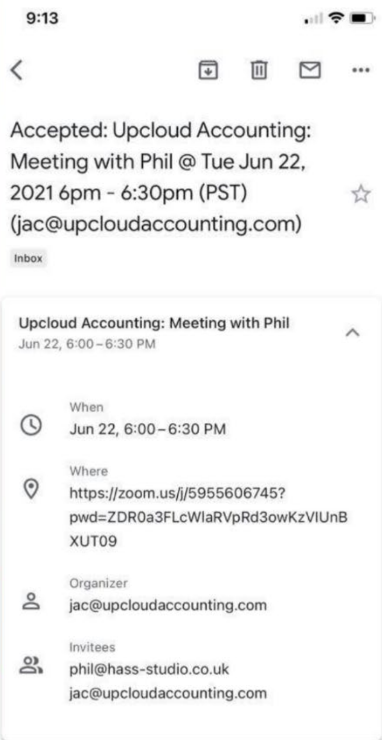
Event Date/Time:
10:00am - Thursday, June 17, 2021
(China, Singapore, Perth)

Location:
This is a Zoom web conference.

Wish me luck on my Discovery Call tomorrow 🥺❤️💯✌️

Password: UPCLOUD

Thank you for trusting
Upcloud Accounting



Accepted: Upcloud Accounting: Meeting with Phil @ Tue Jun 22, 2021 6pm - 6:30pm (PST) (jac@upcloudaccounting.com)

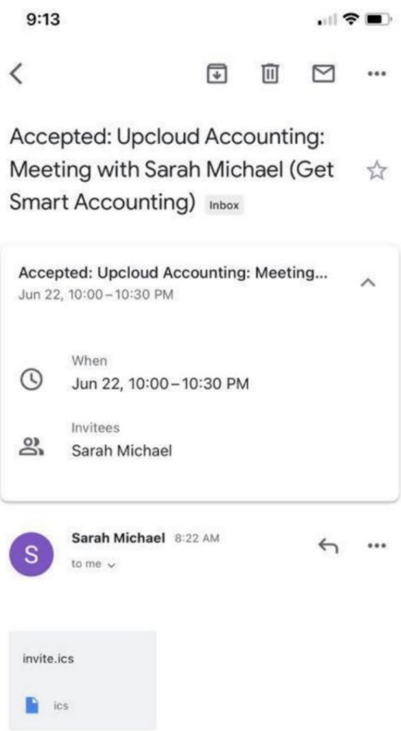
Upcloud Accounting: Meeting with Phil
Jun 22, 6:00 – 6:30 PM

When
Jun 22, 6:00 – 6:30 PM

Where
https://zoom.us/j/5955606745?pwd=ZDR0a3FLcWlaRVpRd3owKzVIUnBXUT09

Organizer
jac@upcloudaccounting.com

Invitees
phil@hass-studio.co.uk
jac@upcloudaccounting.com



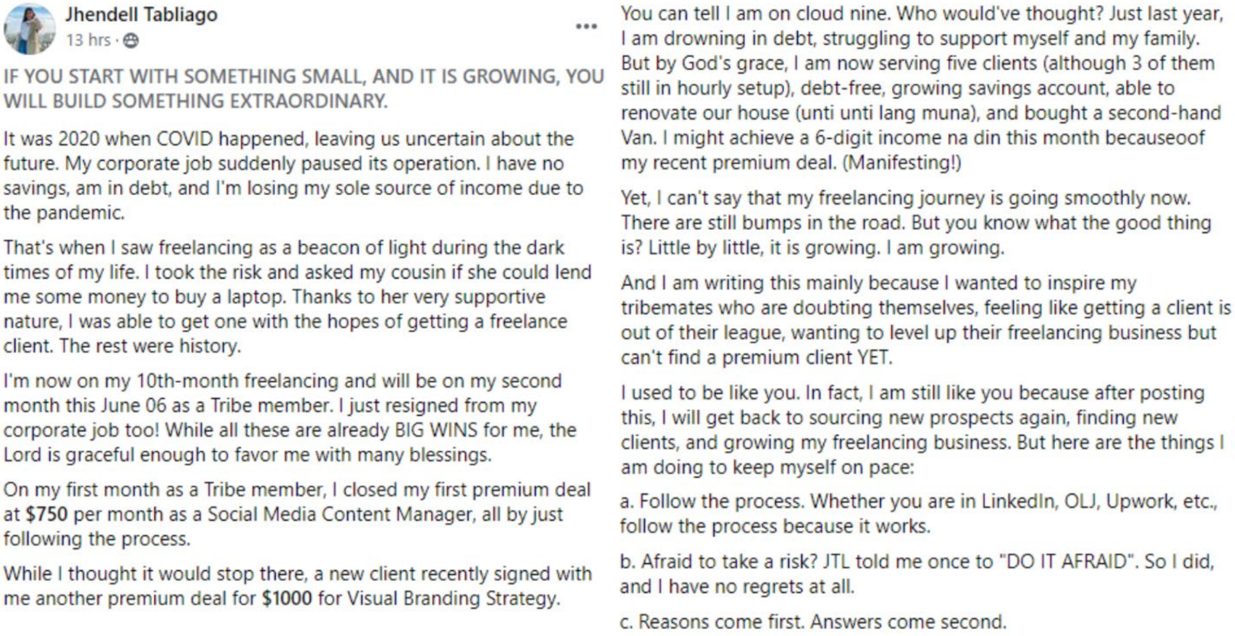
Accepted: Upcloud Accounting: Meeting with Sarah Michael (Get Smart Accounting)

Accepted: Upcloud Accounting: Meeting...
Jun 22, 10:00 – 10:30 PM

When
Jun 22, 10:00 – 10:30 PM

Invitees
Sarah Michael

Sarah Michael 8:22 AM
to me



Jhendell Tabliago
13 hrs ·

IF YOU START WITH SOMETHING SMALL, AND IT IS GROWING, YOU WILL BUILD SOMETHING EXTRAORDINARY.

It was 2020 when COVID happened, leaving us uncertain about the future. My corporate job suddenly paused its operation. I have no savings, am in debt, and I'm losing my sole source of income due to the pandemic.

That's when I saw freelancing as a beacon of light during the dark times of my life. I took the risk and asked my cousin if she could lend me some money to buy a laptop. Thanks to her very supportive nature, I was able to get one with the hopes of getting a freelance client. The rest were history.

I'm now on my 10th-month freelancing and will be on my second month this June 06 as a Tribe member. I just resigned from my corporate job too! While all these are already BIG WINS for me, the Lord is graceful enough to favor me with many blessings.

On my first month as a Tribe member, I closed my first premium deal at **$750** per month as a Social Media Content Manager, all by just following the process.

While I thought it would stop there, a new client recently signed with me another premium deal for **$1000** for Visual Branding Strategy.

You can tell I am on cloud nine. Who would've thought? Just last year, I am drowning in debt, struggling to support myself and my family. But by God's grace, I am now serving five clients (although 3 of them still in hourly setup), debt-free, growing savings account, able to renovate our house (unti unti lang muna), and bought a second-hand Van. I might achieve a 6-digit income na din this month becauseoof my recent premium deal. (Manifesting!)

Yet, I can't say that my freelancing journey is going smoothly now. There are still bumps in the road. But you know what the good thing is? Little by little, it is growing. I am growing.

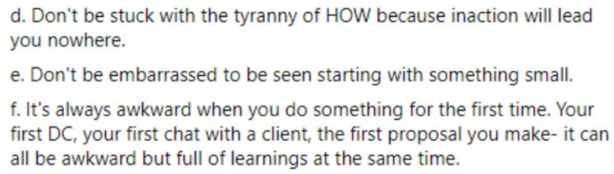
And I am writing this mainly because I wanted to inspire my tribemates who are doubting themselves, feeling like getting a client is out of their league, wanting to level up their freelancing business but can't find a premium client YET.

I used to be like you. In fact, I am still like you because after posting this, I will get back to sourcing new prospects again, finding new clients, and growing my freelancing business. But here are the things I am doing to keep myself on pace:

a. Follow the process. Whether you are in LinkedIn, OLJ, Upwork, etc., follow the process because it works.

b. Afraid to take a risk? JTL told me once to "DO IT AFRAID". So I did, and I have no regrets at all.

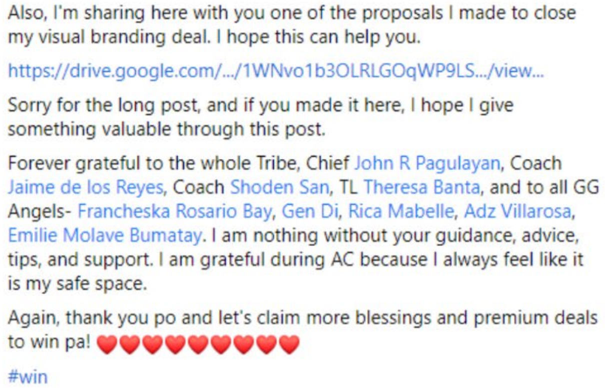
c. Reasons come first. Answers come second.



d. Don't be stuck with the tyranny of HOW because inaction will lead you nowhere.

e. Don't be embarrassed to be seen starting with something small.

f. It's always awkward when you do something for the first time. Your first DC, your first chat with a client, the first proposal you make- it can all be awkward but full of learnings at the same time.



Also, I'm sharing here with you one of the proposals I made to close my visual branding deal. I hope this can help you.

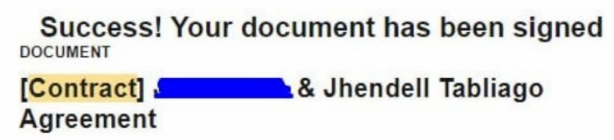
https://drive.google.com/.../1WNvo1b3OLRLGOqWP9LS.../view...

Sorry for the long post, and if you made it here, I hope I give something valuable through this post.

Forever grateful to the whole Tribe, Chief John R Pagulayan, Coach Jaime de los Reyes, Coach Shoden San, TL Theresa Banta, and to all GG Angels- Francheska Rosario Bay, Gen Di, Rica Mabelle, Adz Villarosa, Emilie Molave Bumatay. I am nothing without your guidance, advice, tips, and support. I am grateful during AC because I always feel like it is my safe space.

Again, thank you po and let's claim more blessings and premium deals to win pa! ❤️❤️❤️❤️❤️❤️❤️❤️❤️

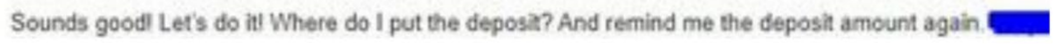
#win



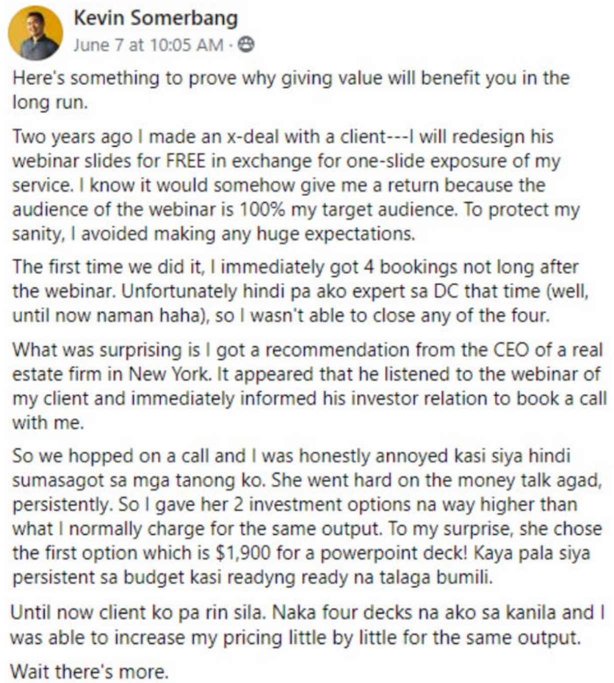
Success! Your document has been signed

DOCUMENT

[Contract] [redacted] & Jhendell Tabliago Agreement



Sounds good! Let's do it! Where do I put the deposit? And remind me the deposit amount again. [redacted]



Kevin Somerbang

June 7 at 10:05 AM ·

Here's something to prove why giving value will benefit you in the long run.

Two years ago I made an x-deal with a client---I will redesign his webinar slides for FREE in exchange for one-slide exposure of my service. I know it would somehow give me a return because the audience of the webinar is 100% my target audience. To protect my sanity, I avoided making any huge expectations.

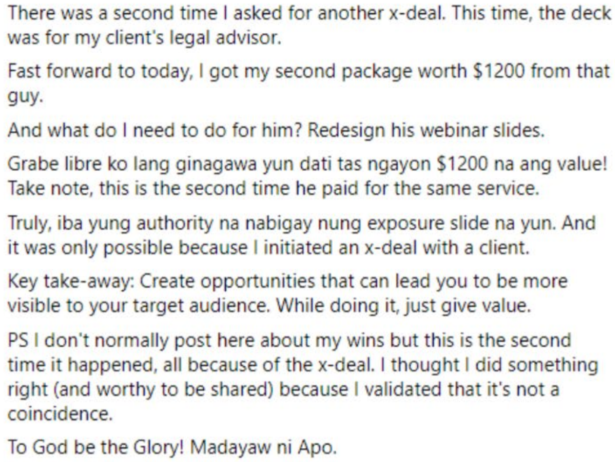
The first time we did it, I immediately got 4 bookings not long after the webinar. Unfortunately hindi pa ako expert sa DC that time (well, until now naman haha), so I wasn't able to close any of the four.

What was surprising is I got a recommendation from the CEO of a real estate firm in New York. It appeared that he listened to the webinar of my client and immediately informed his investor relation to book a call with me.

So we hopped on a call and I was honestly annoyed kasi siya hindi sumasagot sa mga tanong ko. She went hard on the money talk agad, persistently. So I gave her 2 investment options na way higher than what I normally charge for the same output. To my surprise, she chose the first option which is $1,900 for a powerpoint deck! Kaya pala siya persistent sa budget kasi readyng ready na talaga bumili.

Until now client ko pa rin sila. Naka four decks na ako sa kanila and I was able to increase my pricing little by little for the same output.

Wait there's more.



There was a second time I asked for another x-deal. This time, the deck was for my client's legal advisor.

Fast forward to today, I got my second package worth $1200 from that guy.

And what do I need to do for him? Redesign his webinar slides.

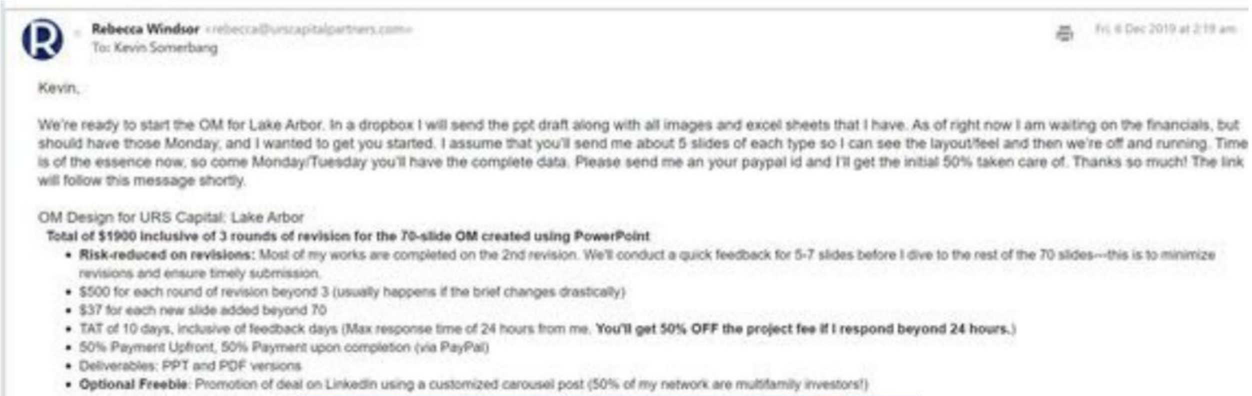
Grabe libre ko lang ginagawa yun dati tas ngayon $1200 na ang value! Take note, this is the second time he paid for the same service.

Truly, iba yung authority na nabigay nung exposure slide na yun. And it was only possible because I initiated an x-deal with a client.

Key take-away: Create opportunities that can lead you to be more visible to your target audience. While doing it, just give value.

PS I don't normally post here about my wins but this is the second time it happened, all because of the x-deal. I thought I did something right (and worthy to be shared) because I validated that it's not a coincidence.

To God be the Glory! Madayaw ni Apo.



Rebecca Windsor <rebecca@urscapitalpartners.com>
To: Kevin Somerbang

Fri, 6 Dec 2019 at 2:19 am

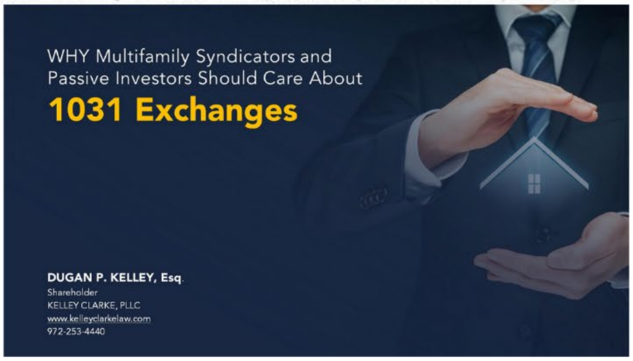
Kevin,

We're ready to start the OM for Lake Arbor. In a dropbox I will send the ppt draft along with all images and excel sheets that I have. As of right now I am waiting on the financials, but should have those Monday, and I wanted to get you started. I assume that you'll send me about 5 slides of each type so I can see the layout/feel and then we're off and running. Time is of the essence now, so come Monday/Tuesday you'll have the complete data. Please send me an your paypal id and I'll get the initial 50% taken care of. Thanks so much! The link will follow this message shortly.

OM Design for URS Capital: Lake Arbor

Total of $1900 inclusive of 3 rounds of revision for the 70-slide OM created using PowerPoint

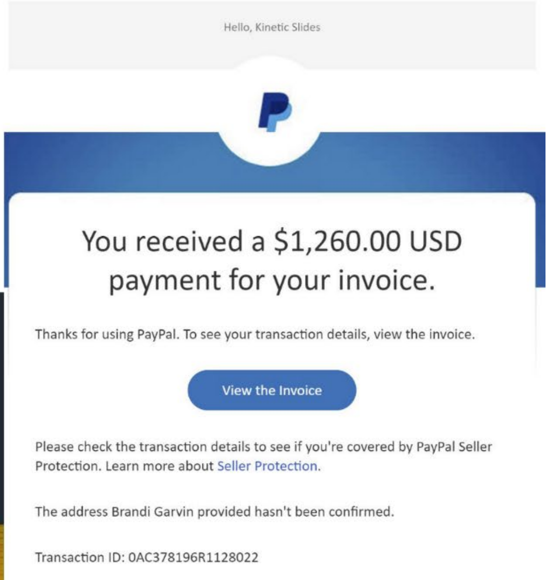
- **Risk-reduced on revisions:** Most of my works are completed on the 2nd revision. We'll conduct a quick feedback for 5-7 slides before I dive to the rest of the 70 slides---this is to minimize revisions and ensure timely submission.
- $500 for each round of revision beyond 3 (usually happens if the brief changes drastically)
- $37 for each new slide added beyond 70
- TAT of 10 days, inclusive of feedback days (Max response time of 24 hours from me. **You'll get 50% OFF the project fee if I respond beyond 24 hours.**)
- 50% Payment Upfront, 50% Payment upon completion (via PayPal)
- Deliverables: PPT and PDF versions
- **Optional Freebie**: Promotion of deal on LinkedIn using a customized carousel post (50% of my network are multifamily investors!)



WHY Multifamily Syndicators and
Passive Investors Should Care About

1031 Exchanges

DUGAN P. KELLEY, Esq.
Shareholder
KELLEY CLARKE, PLLC
www.kelleyclarkelaw.com
972-253-4440



Hello, Kinetic Slides

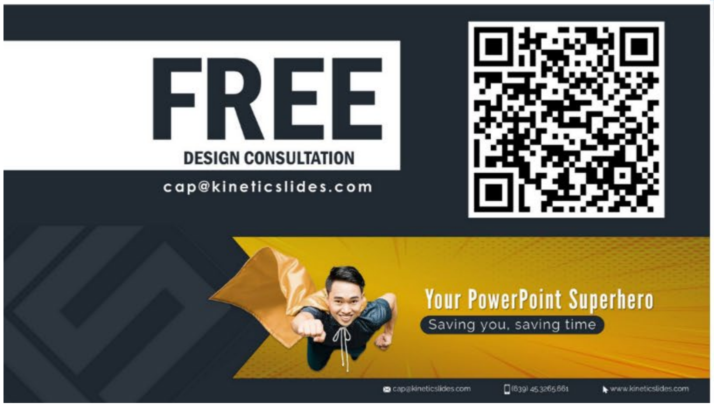
You received a $1,260.00 USD payment for your invoice.

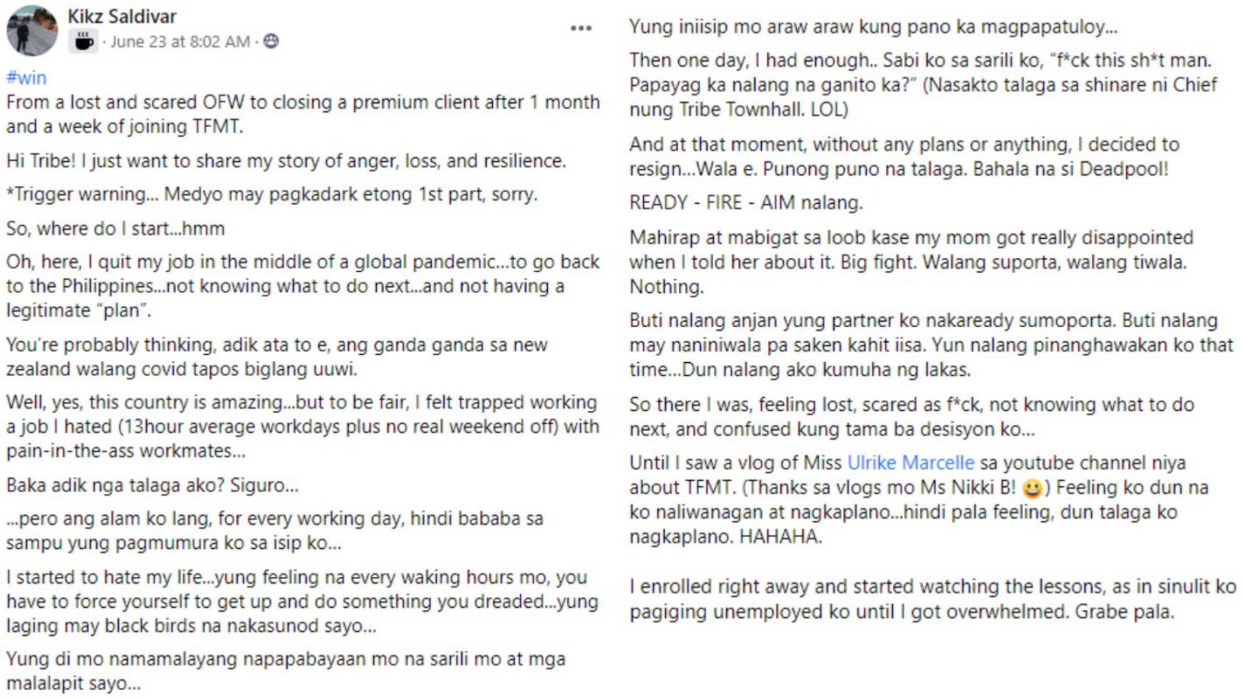
Thanks for using PayPal. To see your transaction details, view the invoice.

Please check the transaction details to see if you're covered by PayPal Seller Protection. Learn more about Seller Protection.

The address Brandi Garvin provided hasn't been confirmed.

Transaction ID: 0AC378196R1128022





Kikz Saldivar
· June 23 at 8:02 AM ·

#win
From a lost and scared OFW to closing a premium client after 1 month and a week of joining TFMT.

Hi Tribe! I just want to share my story of anger, loss, and resilience.

*Trigger warning... Medyo may pagkadark etong 1st part, sorry.

So, where do I start...hmm

Oh, here, I quit my job in the middle of a global pandemic...to go back to the Philippines...not knowing what to do next...and not having a legitimate "plan".

You're probably thinking, adik ata to e, ang ganda ganda sa new zealand walang covid tapos biglang uuwi.

Well, yes, this country is amazing...but to be fair, I felt trapped working a job I hated (13hour average workdays plus no real weekend off) with pain-in-the-ass workmates...

Baka adik nga talaga ako? Siguro...

...pero ang alam ko lang, for every working day, hindi bababa sa sampu yung pagmumura ko sa isip ko...

I started to hate my life...yung feeling na every waking hours mo, you have to force yourself to get up and do something you dreaded...yung laging may black birds na nakasunod sayo...

Yung di mo namamalayang napapabayaan mo na sarili mo at mga malalapit sayo...

Yung iniisip mo araw araw kung pano ka magpapatuloy...

Then one day, I had enough.. Sabi ko sa sarili ko, "f*ck this sh*t man. Papayag ka nalang na ganito ka?" (Nasakto talaga sa shinare ni Chief nung Tribe Townhall. LOL)

And at that moment, without any plans or anything, I decided to resign...Wala e. Punong puno na talaga. Bahala na si Deadpool!

READY - FIRE - AIM nalang.

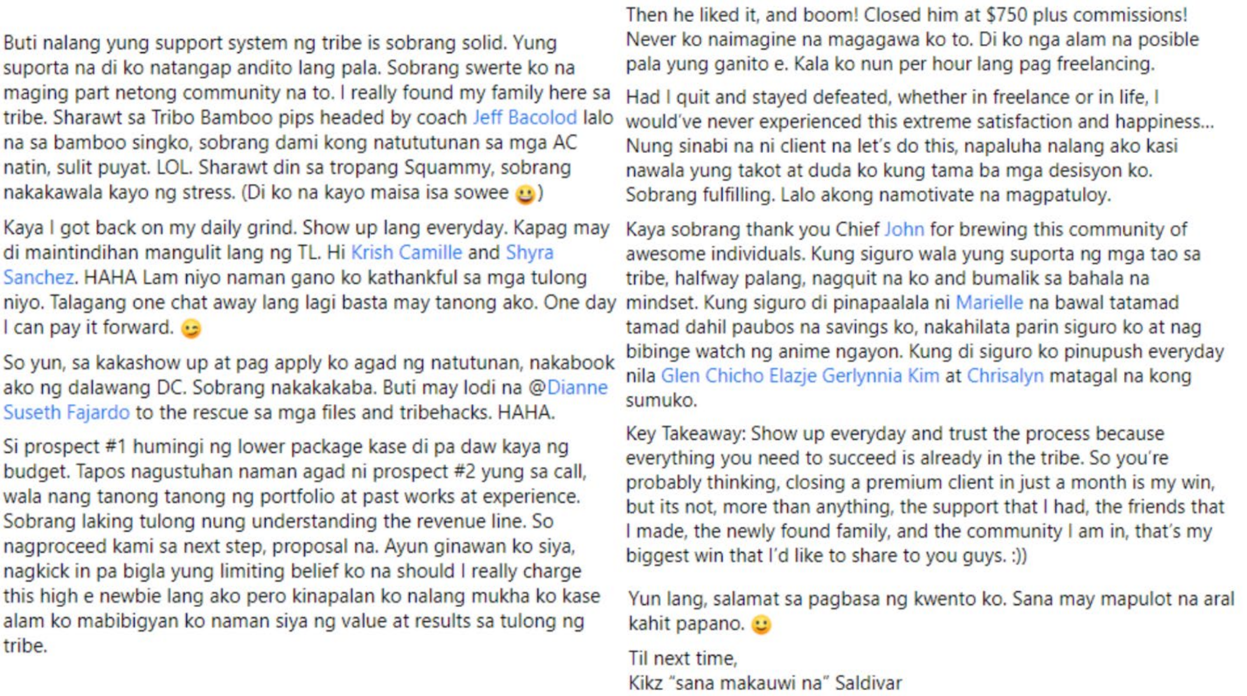
Mahirap at mabigat sa loob kase my mom got really disappointed when I told her about it. Big fight. Walang suporta, walang tiwala. Nothing.

Buti nalang anjan yung partner ko nakaready sumoporta. Buti nalang may naniniwala pa saken kahit iisa. Yun nalang pinanghawakan ko that time...Dun nalang ako kumuha ng lakas.

So there I was, feeling lost, scared as f*ck, not knowing what to do next, and confused kung tama ba desisyon ko...

Until I saw a vlog of Miss Ulrike Marcelle sa youtube channel niya about TFMT. (Thanks sa vlogs mo Ms Nikki B! 🙂) Feeling ko dun na ko naliwanagan at nagkaplano...hindi pala feeling, dun talaga ko nagkaplano. HAHAHA.

I enrolled right away and started watching the lessons, as in sinulit ko pagiging unemployed ko until I got overwhelmed. Grabe pala.



Buti nalang yung support system ng tribe is sobrang solid. Yung suporta na di ko natangap andito lang pala. Sobrang swerte ko na maging part netong community na to. I really found my family here sa tribe. Sharawt sa Tribo Bamboo pips headed by coach Jeff Bacolod lalo na sa bamboo singko, sobrang dami kong natututunan sa mga AC natin, sulit puyat. LOL. Sharawt din sa tropang Squammy, sobrang nakakawala kayo ng stress. (Di ko na kayo maisa isa sowee 🙂)

Kaya I got back on my daily grind. Show up lang everyday. Kapag may di maintindihan mangulit lang ng TL. Hi Krish Camille and Shyra Sanchez. HAHA Lam niyo naman gano ko kathankful sa mga tulong niyo. Talagang one chat away lang lagi basta may tanong ako. One day I can pay it forward. 😉

So yun, sa kakashow up at pag apply ko agad ng natutunan, nakabook ako ng dalawang DC. Sobrang nakakakaba. Buti may lodi na @Dianne Suseth Fajardo to the rescue sa mga files and tribehacks. HAHA.

Si prospect #1 humingi ng lower package kase di pa daw kaya ng budget. Tapos nagustuhan naman agad ni prospect #2 yung sa call, wala nang tanong tanong ng portfolio at past works at experience. Sobrang laking tulong nung understanding the revenue line. So nagproceed kami sa next step, proposal na. Ayun ginawan ko siya, nagkick in pa bigla yung limiting belief ko na should I really charge this high e newbie lang ako pero kinapalan ko nalang mukha ko kase alam ko mabibigyan ko naman siya ng value at results sa tulong ng tribe.

Then he liked it, and boom! Closed him at $750 plus commissions! Never ko naimagine na magagawa ko to. Di ko nga alam na posible pala yung ganito e. Kala ko nun per hour lang pag freelancing.

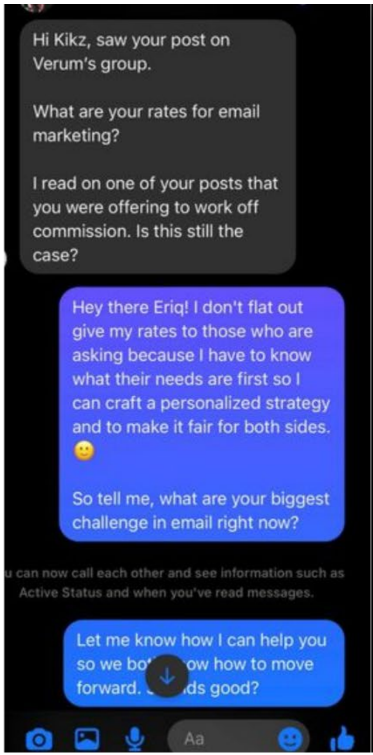
Had I quit and stayed defeated, whether in freelance or in life, I would've never experienced this extreme satisfaction and happiness... Nung sinabi na ni client na let's do this, napaluha nalang ako kasi nawala yung takot at duda ko kung tama ba mga desisyon ko. Sobrang fulfilling. Lalo akong namotivate na magpatuloy.

Kaya sobrang thank you Chief John for brewing this community of awesome individuals. Kung siguro wala yung suporta ng mga tao sa tribe, halfway palang, nagquit na ko and bumalik sa bahala na mindset. Kung siguro di pinapaalala ni Marielle na bawal tatamad tamad dahil paubos na savings ko, nakahilata parin siguro ko at nag bibinge watch ng anime ngayon. Kung di siguro ko pinupush everyday nila Glen Chicho Elazje Gerlynnia Kim at Chrisalyn matagal na kong sumuko.

Key Takeaway: Show up everyday and trust the process because everything you need to succeed is already in the tribe. So you're probably thinking, closing a premium client in just a month is my win, but its not, more than anything, the support that I had, the friends that I made, the newly found family, and the community I am in, that's my biggest win that I'd like to share to you guys. :))

Yun lang, salamat sa pagbasa ng kwento ko. Sana may mapulot na aral kahit papano. 🙂

Til next time,
Kikz "sana makauwi na" Saldivar



Hi Kikz, saw your post on Verum's group.

What are your rates for email marketing?

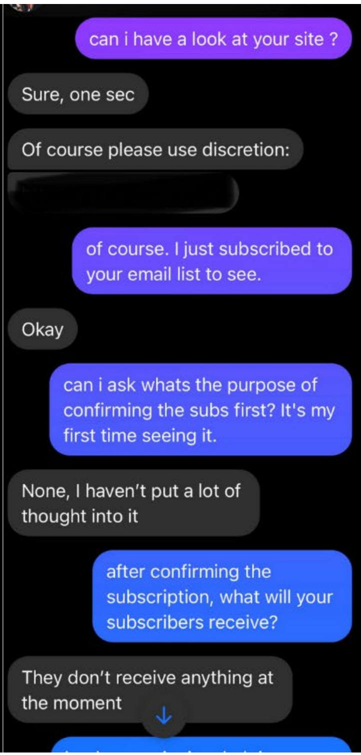
I read on one of your posts that you were offering to work off commission. Is this still the case?

Hey there Eriq! I don't flat out give my rates to those who are asking because I have to know what their needs are first so I can craft a personalized strategy and to make it fair for both sides. 🙂

So tell me, what are your biggest challenge in email right now?

u can now call each other and see information such as Active Status and when you've read messages.

Let me know how I can help you so we bo ow how to move forward. ds good?



can i have a look at your site ?

Sure, one sec

Of course please use discretion:

[redacted]

of course. I just subscribed to your email list to see.

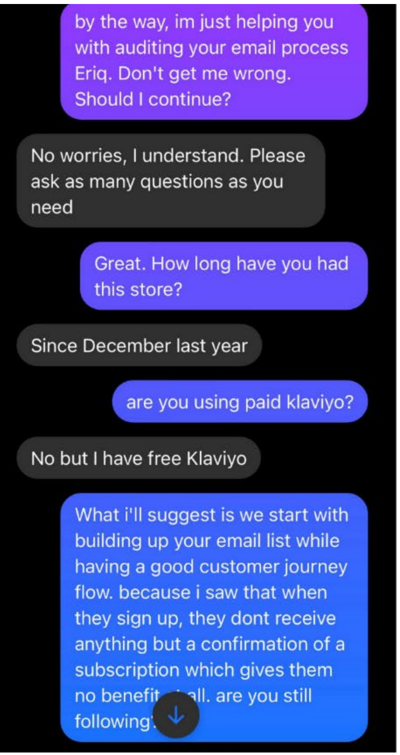
Okay

can i ask whats the purpose of confirming the subs first? It's my first time seeing it.

None, I haven't put a lot of thought into it

after confirming the subscription, what will your subscribers receive?

They don't receive anything at the moment



by the way, im just helping you with auditing your email process Eriq. Don't get me wrong. Should I continue?

No worries, I understand. Please ask as many questions as you need

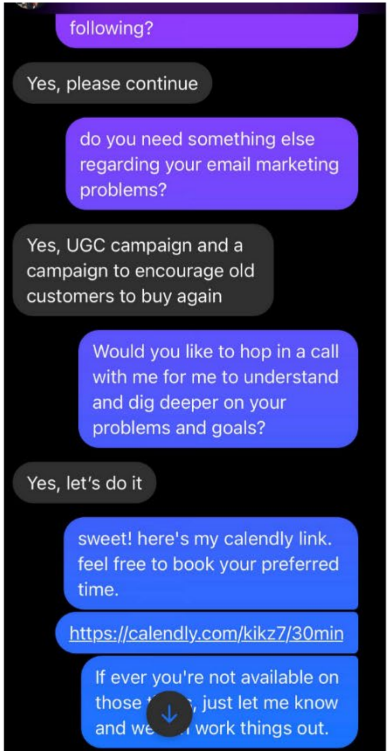
Great. How long have you had this store?

Since December last year

are you using paid klaviyo?

No but I have free Klaviyo

What i'll suggest is we start with building up your email list while having a good customer journey flow. because i saw that when they sign up, they dont receive anything but a confirmation of a subscription which gives them no benefit all. are you still following



following?

Yes, please continue

do you need something else regarding your email marketing problems?

Yes, UGC campaign and a campaign to encourage old customers to buy again

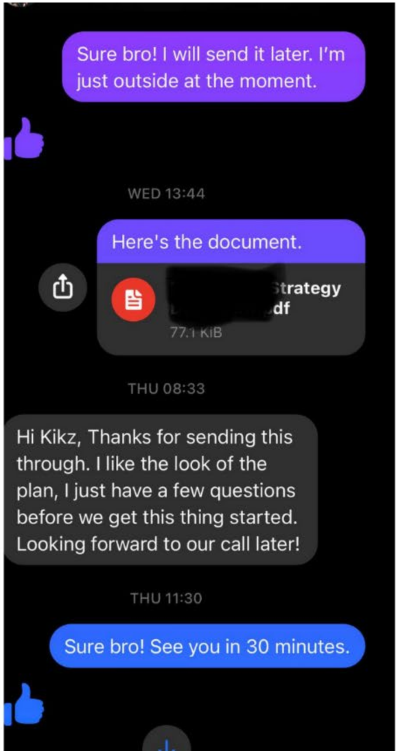
Would you like to hop in a call with me for me to understand and dig deeper on your problems and goals?

Yes, let's do it

sweet! here's my calendly link. feel free to book your preferred time.

https://calendly.com/kikz7/30min

If ever you're not available on those , just let me know and we work things out.



Sure bro! I will send it later. I'm just outside at the moment.

WED 13:44

Here's the document.

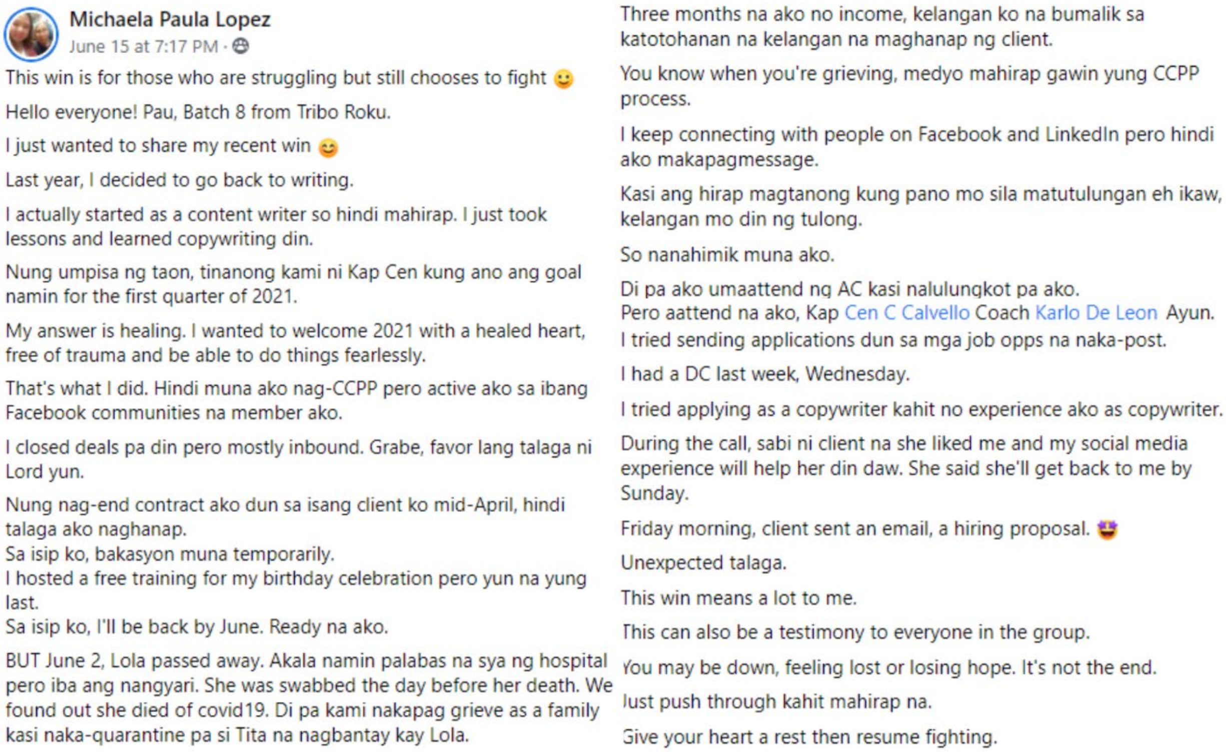
[redacted]trategy
df
77.1 KiB

THU 08:33

Hi Kikz, Thanks for sending this through. I like the look of the plan, I just have a few questions before we get this thing started. Looking forward to our call later!

THU 11:30

Sure bro! See you in 30 minutes.



Michaela Paula Lopez

June 15 at 7:17 PM ·

This win is for those who are struggling but still chooses to fight 🙂

Hello everyone! Pau, Batch 8 from Tribo Roku.

I just wanted to share my recent win 😊

Last year, I decided to go back to writing.

I actually started as a content writer so hindi mahirap. I just took lessons and learned copywriting din.

Nung umpisa ng taon, tinanong kami ni Kap Cen kung ano ang goal namin for the first quarter of 2021.

My answer is healing. I wanted to welcome 2021 with a healed heart, free of trauma and be able to do things fearlessly.

That's what I did. Hindi muna ako nag-CCPP pero active ako sa ibang Facebook communities na member ako.

I closed deals pa din pero mostly inbound. Grabe, favor lang talaga ni Lord yun.

Nung nag-end contract ako dun sa isang client ko mid-April, hindi talaga ako naghanap.
Sa isip ko, bakasyon muna temporarily.
I hosted a free training for my birthday celebration pero yun na yung last.
Sa isip ko, I'll be back by June. Ready na ako.

BUT June 2, Lola passed away. Akala namin palabas na sya ng hospital pero iba ang nangyari. She was swabbed the day before her death. We found out she died of covid19. Di pa kami nakapag grieve as a family kasi naka-quarantine pa si Tita na nagbantay kay Lola.

Three months na ako no income, kelangan ko na bumalik sa katotohanan na kelangan na maghanap ng client.

You know when you're grieving, medyo mahirap gawin yung CCPP process.

I keep connecting with people on Facebook and LinkedIn pero hindi ako makapagmessage.

Kasi ang hirap magtanong kung pano mo sila matutulungan eh ikaw, kelangan mo din ng tulong.

So nanahimik muna ako.

Di pa ako umaattend ng AC kasi nalulungkot pa ako.
Pero aattend na ako, Kap Cen C Calvello Coach Karlo De Leon Ayun.
I tried sending applications dun sa mga job opps na naka-post.

I had a DC last week, Wednesday.

I tried applying as a copywriter kahit no experience ako as copywriter.

During the call, sabi ni client na she liked me and my social media experience will help her din daw. She said she'll get back to me by Sunday.

Friday morning, client sent an email, a hiring proposal. 🤩

Unexpected talaga.

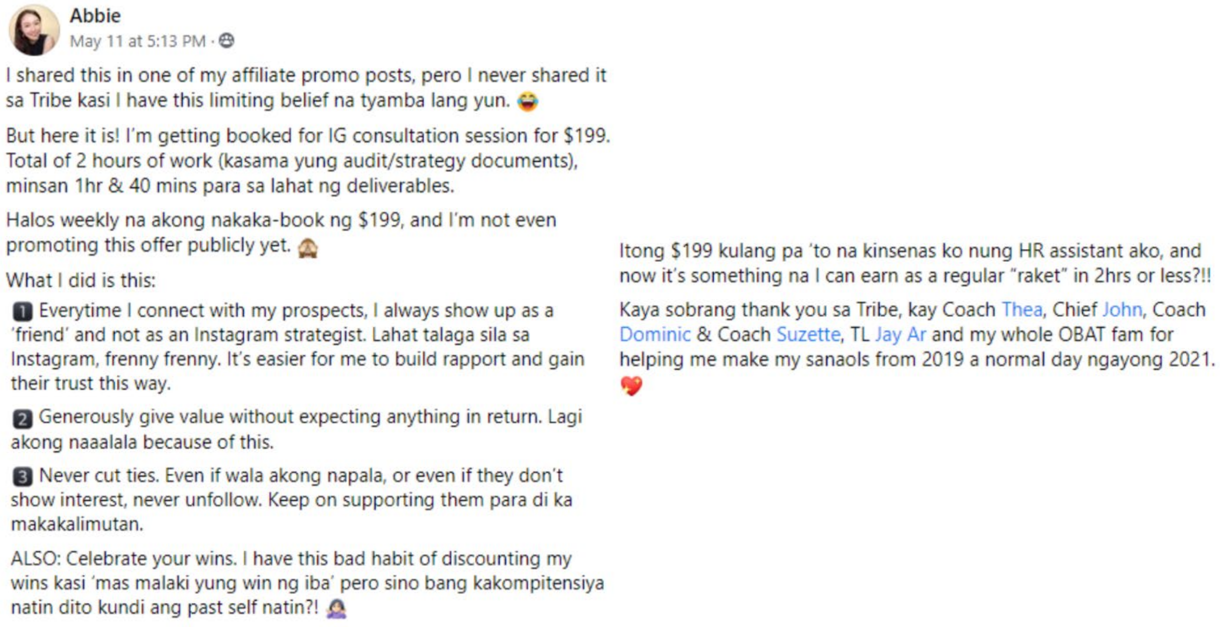
This win means a lot to me.

This can also be a testimony to everyone in the group.

You may be down, feeling lost or losing hope. It's not the end.

Just push through kahit mahirap na.

Give your heart a rest then resume fighting.



Abbie

May 11 at 5:13 PM ·

I shared this in one of my affiliate promo posts, pero I never shared it sa Tribe kasi I have this limiting belief na tyamba lang yun. 😂

But here it is! I'm getting booked for IG consultation session for $199. Total of 2 hours of work (kasama yung audit/strategy documents), minsan 1hr & 40 mins para sa lahat ng deliverables.

Halos weekly na akong nakaka-book ng $199, and I'm not even promoting this offer publicly yet. 🙈

What I did is this:

1️⃣ Everytime I connect with my prospects, I always show up as a 'friend' and not as an Instagram strategist. Lahat talaga sila sa Instagram, frenny frenny. It's easier for me to build rapport and gain their trust this way.

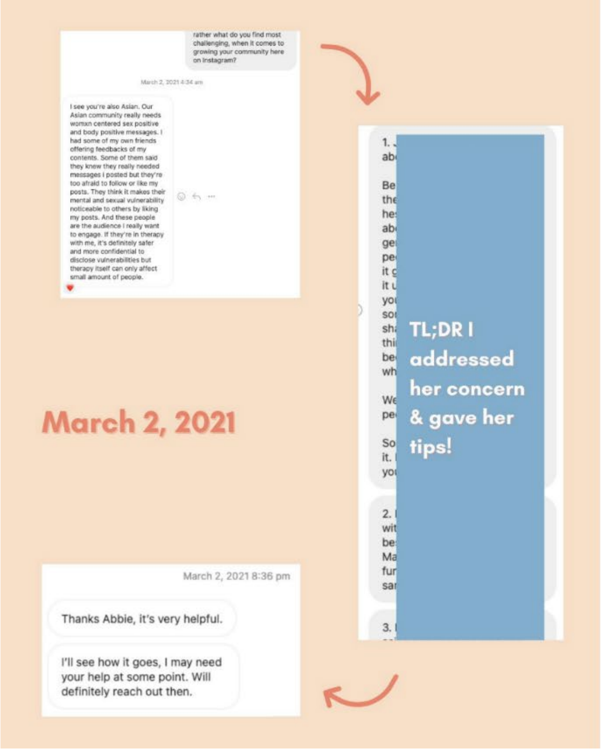
2️⃣ Generously give value without expecting anything in return. Lagi akong naaalala because of this.

3️⃣ Never cut ties. Even if wala akong napala, or even if they don't show interest, never unfollow. Keep on supporting them para di ka makakalimutan.

ALSO: Celebrate your wins. I have this bad habit of discounting my wins kasi 'mas malaki yung win ng iba' pero sino bang kakompitensiya natin dito kundi ang past self natin?! 🙆

Itong $199 kulang pa 'to na kinsenas ko nung HR assistant ako, and now it's something na I can earn as a regular "raket" in 2hrs or less?!!

Kaya sobrang thank you sa Tribe, kay Coach Thea, Chief John, Coach Dominic & Coach Suzette, TL Jay Ar and my whole OBAT fam for helping me make my sanaols from 2019 a normal day ngayong 2021. ❤️



rather what do you find most challenging, when it comes to growing your community here on Instagram?

March 2, 2021 4:34 am

I see you're also Asian. Our Asian community really needs womxn centered sex positive and body positive messages. I had some of my own friends offering feedbacks of my contents. Some of them said they knew they really needed messages I posted but they're too afraid to follow or like my posts. They think it makes their mental and sexual vulnerability noticeable to others by liking my posts. And these people are the audience I really want to engage. If they're in therapy with me, it's definitely safer and more confidential to disclose vulnerabilities but therapy itself can only affect small amount of people.

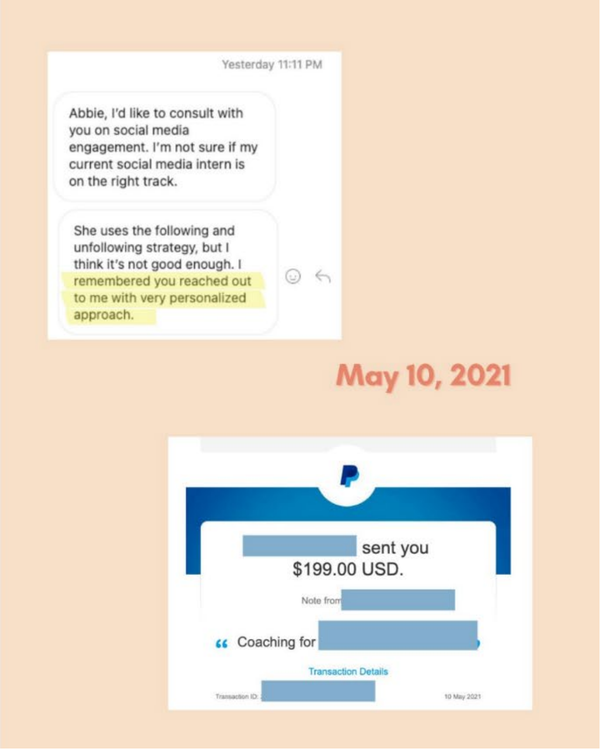
March 2, 2021

TL;DR I addressed her concern & gave her tips!

March 2, 2021 8:36 pm

Thanks Abbie, it's very helpful.

I'll see how it goes, I may need your help at some point. Will definitely reach out then.



Yesterday 11:11 PM

Abbie, I'd like to consult with you on social media engagement. I'm not sure if my current social media intern is on the right track.

She uses the following and unfollowing strategy, but I think it's not good enough. I remembered you reached out to me with very personalized approach.

May 10, 2021

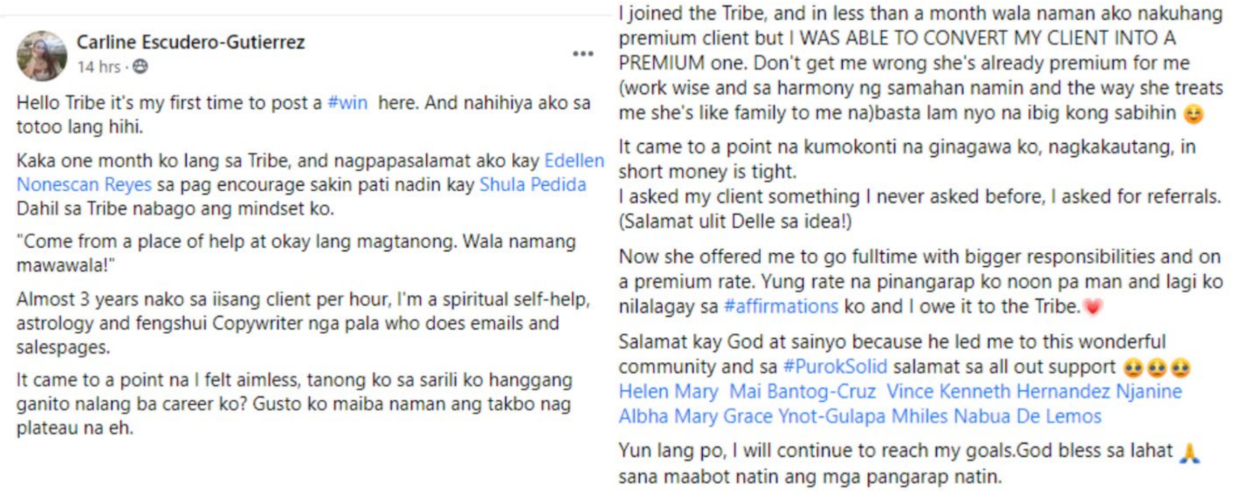
[redacted] sent you
$199.00 USD.

Note from [redacted]

“ Coaching for [redacted]

Transaction Details

Transaction ID: [redacted] 10 May 2021



Carline Escudero-Gutierrez
14 hrs ·

Hello Tribe it's my first time to post a #win here. And nahihiya ako sa totoo lang hihi.

Kaka one month ko lang sa Tribe, and nagpapasalamat ako kay Edellen Nonescan Reyes sa pag encourage sakin pati nadin kay Shula Pedida Dahil sa Tribe nabago ang mindset ko.

"Come from a place of help at okay lang magtanong. Wala namang mawawala!"

Almost 3 years nako sa iisang client per hour, I'm a spiritual self-help, astrology and fengshui Copywriter nga pala who does emails and salespages.

It came to a point na I felt aimless, tanong ko sa sarili ko hanggang ganito nalang ba career ko? Gusto ko maiba naman ang takbo nag plateau na eh.

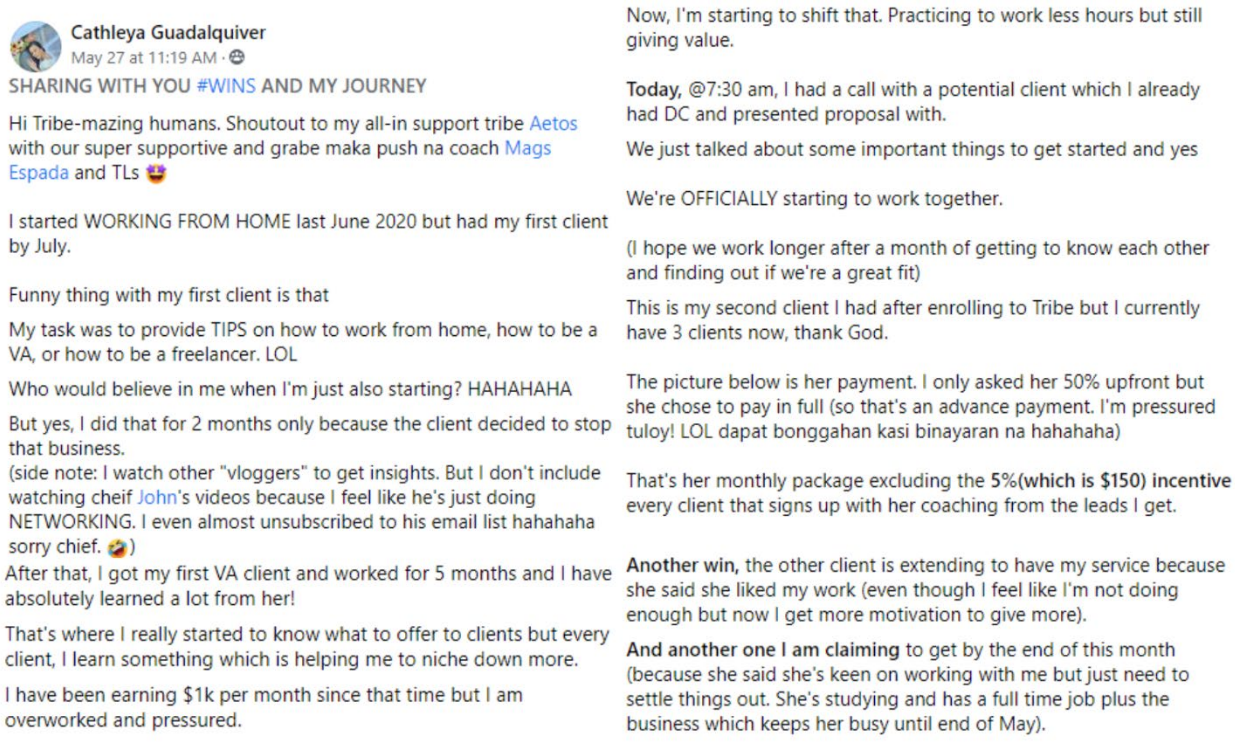
I joined the Tribe, and in less than a month wala naman ako nakuhang premium client but I WAS ABLE TO CONVERT MY CLIENT INTO A PREMIUM one. Don't get me wrong she's already premium for me (work wise and sa harmony ng samahan namin and the way she treats me she's like family to me na)basta lam nyo na ibig kong sabihin 😊

It came to a point na kumokonti na ginagawa ko, nagkakautang, in short money is tight.
I asked my client something I never asked before, I asked for referrals. (Salamat ulit Delle sa idea!)

Now she offered me to go fulltime with bigger responsibilities and on a premium rate. Yung rate na pinangarap ko noon pa man and lagi ko nilalagay sa #affirmations ko and I owe it to the Tribe.💗

Salamat kay God at sainyo because he led me to this wonderful community and sa #PurokSolid salamat sa all out support 🥺🥺🥺 Helen Mary Mai Bantog-Cruz Vince Kenneth Hernandez Njanine Albha Mary Grace Ynot-Gulapa Mhiles Nabua De Lemos

Yun lang po, I will continue to reach my goals.God bless sa lahat 🙏 sana maabot natin ang mga pangarap natin.



Cathleya Guadalquiver
May 27 at 11:19 AM ·

SHARING WITH YOU #WINS AND MY JOURNEY

Hi Tribe-mazing humans. Shoutout to my all-in support tribe Aetos with our super supportive and grabe maka push na coach Mags Espada and TLs 😍

I started WORKING FROM HOME last June 2020 but had my first client by July.

Funny thing with my first client is that

My task was to provide TIPS on how to work from home, how to be a VA, or how to be a freelancer. LOL

Who would believe in me when I'm just also starting? HAHAHAHA

But yes, I did that for 2 months only because the client decided to stop that business.
(side note: I watch other "vloggers" to get insights. But I don't include watching cheif John's videos because I feel like he's just doing NETWORKING. I even almost unsubscribed to his email list hahahaha sorry chief. 🤣)
After that, I got my first VA client and worked for 5 months and I have absolutely learned a lot from her!

That's where I really started to know what to offer to clients but every client, I learn something which is helping me to niche down more.

I have been earning $1k per month since that time but I am overworked and pressured.

Now, I'm starting to shift that. Practicing to work less hours but still giving value.

Today, @7:30 am, I had a call with a potential client which I already had DC and presented proposal with.

We just talked about some important things to get started and yes

We're OFFICIALLY starting to work together.

(I hope we work longer after a month of getting to know each other and finding out if we're a great fit)

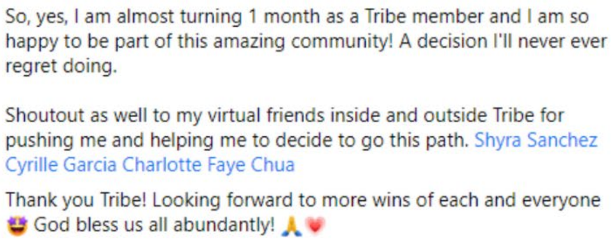
This is my second client I had after enrolling to Tribe but I currently have 3 clients now, thank God.

The picture below is her payment. I only asked her 50% upfront but she chose to pay in full (so that's an advance payment. I'm pressured tuloy! LOL dapat bonggahan kasi binayaran na hahahaha)

That's her monthly package excluding the **5%(which is $150) incentive** every client that signs up with her coaching from the leads I get.

Another win, the other client is extending to have my service because she said she liked my work (even though I feel like I'm not doing enough but now I get more motivation to give more).

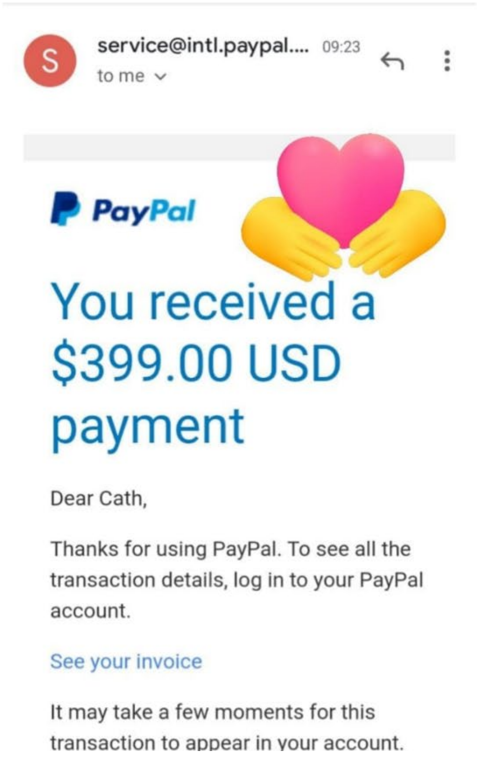
And another one I am claiming to get by the end of this month (because she said she's keen on working with me but just need to settle things out. She's studying and has a full time job plus the business which keeps her busy until end of May).



So, yes, I am almost turning 1 month as a Tribe member and I am so happy to be part of this amazing community! A decision I'll never ever regret doing.

Shoutout as well to my virtual friends inside and outside Tribe for pushing me and helping me to decide to go this path. Shyra Sanchez Cyrille Garcia Charlotte Faye Chua

Thank you Tribe! Looking forward to more wins of each and everyone 🤩 God bless us all abundantly! 🙏❤️



service@intl.paypal.... 09:23

to me

PayPal

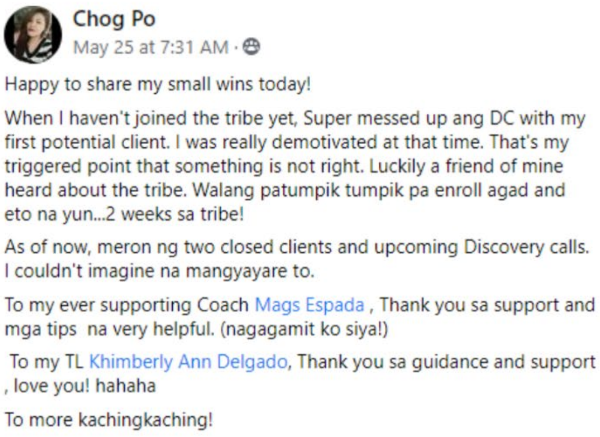
You received a $399.00 USD payment

Dear Cath,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Chog Po

May 25 at 7:31 AM ·

Happy to share my small wins today!

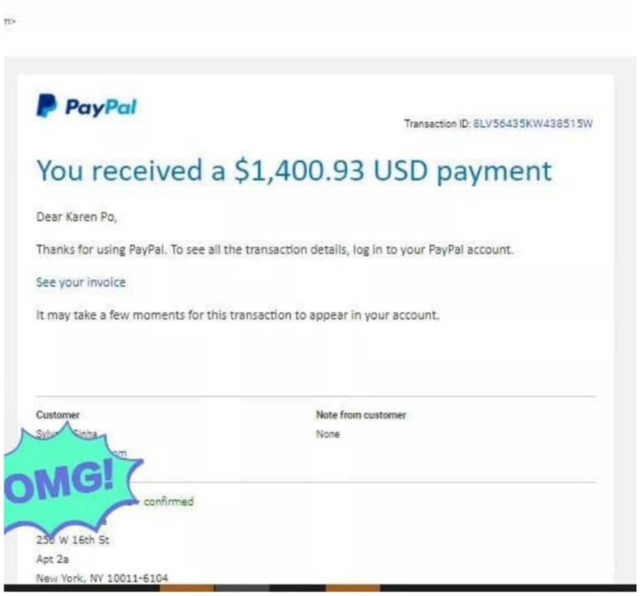
When I haven't joined the tribe yet, Super messed up ang DC with my first potential client. I was really demotivated at that time. That's my triggered point that something is not right. Luckily a friend of mine heard about the tribe. Walang patumpik tumpik pa enroll agad and eto na yun...2 weeks sa tribe!

As of now, meron ng two closed clients and upcoming Discovery calls. I couldn't imagine na mangyayare to.

To my ever supporting Coach Mags Espada , Thank you sa support and mga tips na very helpful. (nagagamit ko siya!)

To my TL Khimberly Ann Delgado, Thank you sa guidance and support , love you! hahaha

To more kachingkaching!



PayPal

Transaction ID: 8LV56435KW438515W

You received a $1,400.93 USD payment

Dear Karen Po,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

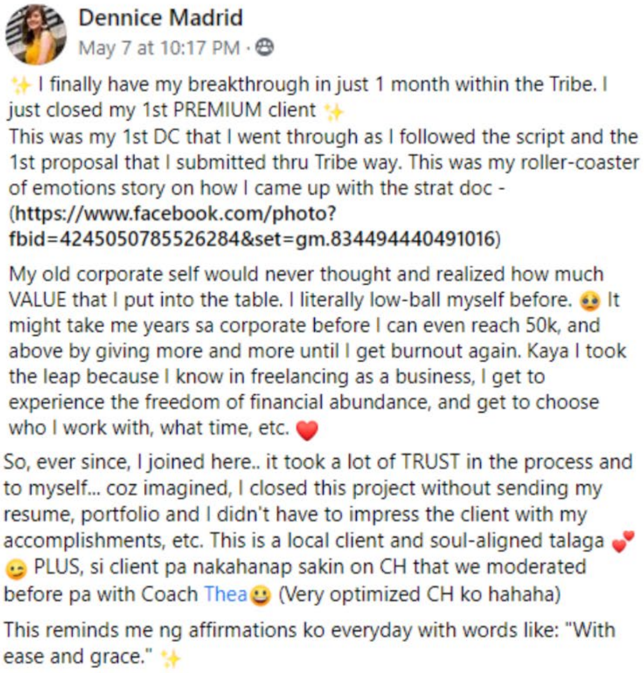
See your invoice

It may take a few moments for this transaction to appear in your account.

Customer	Note from customer
	None

confirmed

25[illegible] W 16th St
Apt 2a
New York, NY 10011-6104



Dennice Madrid

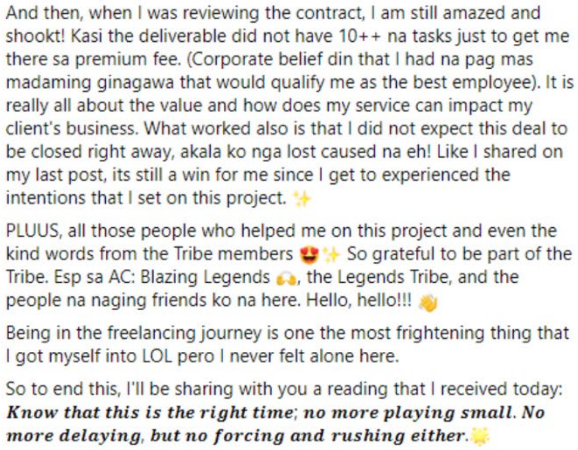
May 7 at 10:17 PM ·

✨ I finally have my breakthrough in just 1 month within the Tribe. I just closed my 1st PREMIUM client ✨
This was my 1st DC that I went through as I followed the script and the 1st proposal that I submitted thru Tribe way. This was my roller-coaster of emotions story on how I came up with the strat doc - (**https://www.facebook.com/photo?fbid=4245050785526284&set=gm.834494440491016**)

My old corporate self would never thought and realized how much VALUE that I put into the table. I literally low-ball myself before. 🥺 It might take me years sa corporate before I can even reach 50k, and above by giving more and more until I get burnout again. Kaya I took the leap because I know in freelancing as a business, I get to experience the freedom of financial abundance, and get to choose who I work with, what time, etc. ❤️

So, ever since, I joined here.. it took a lot of TRUST in the process and to myself... coz imagined, I closed this project without sending my resume, portfolio and I didn't have to impress the client with my accomplishments, etc. This is a local client and soul-aligned talaga 💕 😉 PLUS, si client pa nakahanap sakin on CH that we moderated before pa with Coach Thea 😃 (Very optimized CH ko hahaha)

This reminds me ng affirmations ko everyday with words like: "With ease and grace." ✨

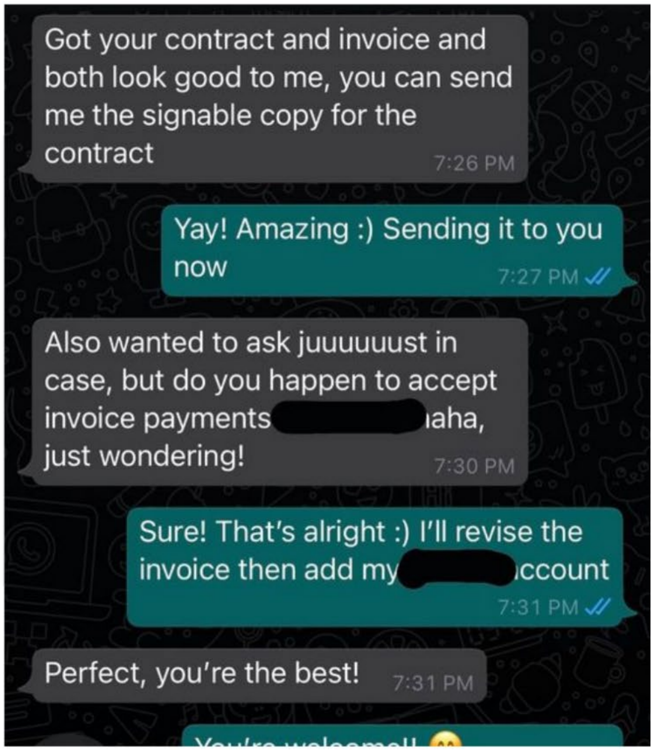


And then, when I was reviewing the contract, I am still amazed and shookt! Kasi the deliverable did not have 10++ na tasks just to get me there sa premium fee. (Corporate belief din that I had na pag mas madaming ginagawa that would qualify me as the best employee). It is really all about the value and how does my service can impact my client's business. What worked also is that I did not expect this deal to be closed right away, akala ko nga lost caused na eh! Like I shared on my last post, its still a win for me since I get to experienced the intentions that I set on this project. ✨

PLUUS, all those people who helped me on this project and even the kind words from the Tribe members 😍✨ So grateful to be part of the Tribe. Esp sa AC: Blazing Legends 🙌, the Legends Tribe, and the people na naging friends ko na here. Hello, hello!!! 👋

Being in the freelancing journey is one the most frightening thing that I got myself into LOL pero I never felt alone here.

So to end this, I'll be sharing with you a reading that I received today: ***Know that this is the right time; no more playing small. No more delaying, but no forcing and rushing either.*** 🌟



Got your contract and invoice and both look good to me, you can send me the signable copy for the contract 7:26 PM

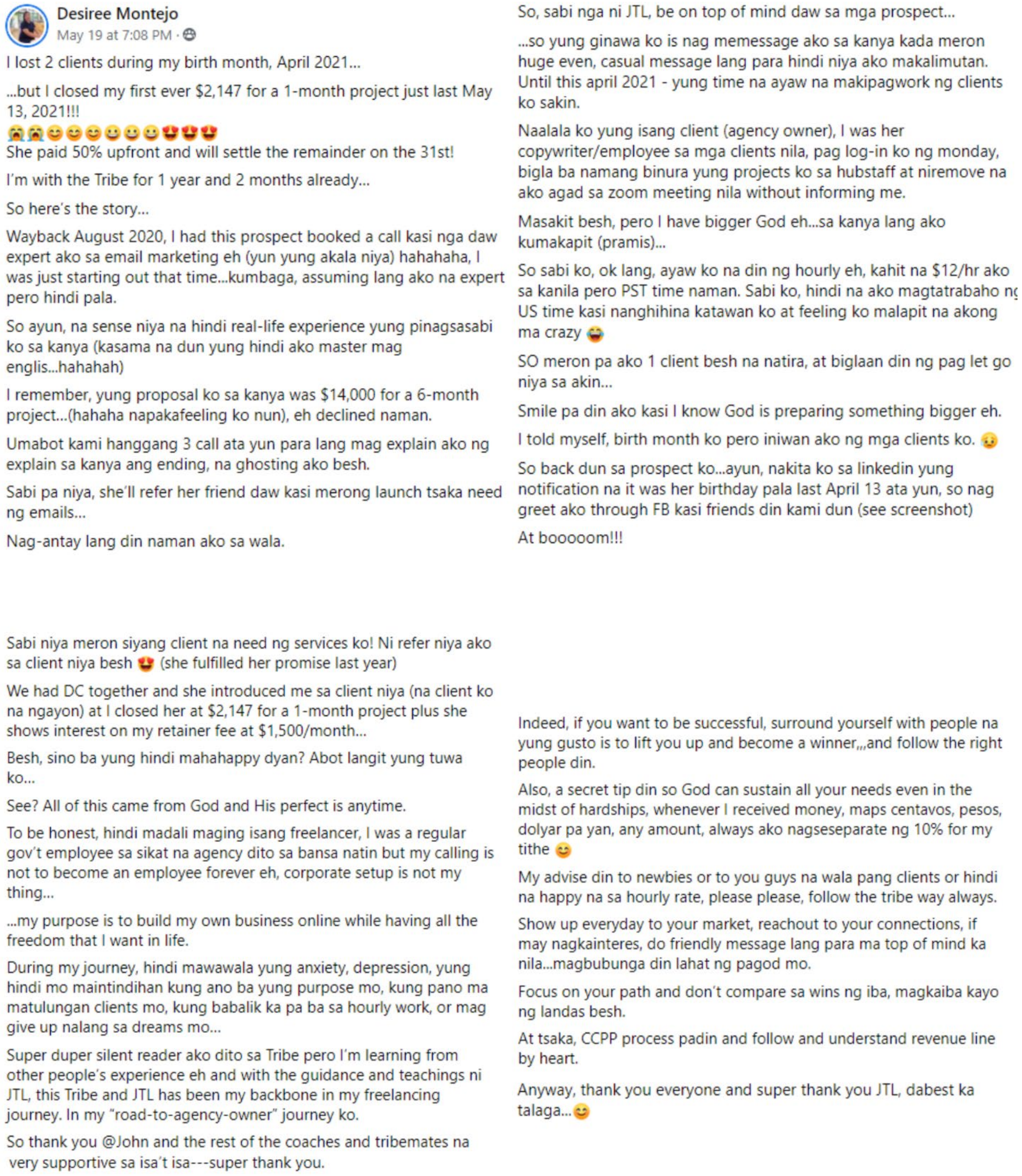
Yay! Amazing :) Sending it to you now 7:27 PM ✓✓

Also wanted to ask juuuuuust in case, but do you happen to accept invoice payments [redacted] haha, just wondering! 7:30 PM

Sure! That's alright :) I'll revise the invoice then add my [redacted] ccount 7:31 PM ✓✓

Perfect, you're the best! 7:31 PM

You're welcome!! 😁



Desiree Montejo
May 19 at 7:08 PM ·

I lost 2 clients during my birth month, April 2021...

...but I closed my first ever $2,147 for a 1-month project just last May 13, 2021!!!
😭😭😊😊😊😃😃😃😍😍😍
She paid 50% upfront and will settle the remainder on the 31st!

I'm with the Tribe for 1 year and 2 months already...

So here's the story...

Wayback August 2020, I had this prospect booked a call kasi nga daw expert ako sa email marketing eh (yun yung akala niya) hahahaha, I was just starting out that time...kumbaga, assuming lang ako na expert pero hindi pala.

So ayun, na sense niya na hindi real-life experience yung pinagsasabi ko sa kanya (kasama na dun yung hindi ako master mag englis...hahahah)

I remember, yung proposal ko sa kanya was $14,000 for a 6-month project...(hahaha napakafeeling ko nun), eh declined naman.

Umabot kami hanggang 3 call ata yun para lang mag explain ako ng explain sa kanya ang ending, na ghosting ako besh.

Sabi pa niya, she'll refer her friend daw kasi merong launch tsaka need ng emails...

Nag-antay lang din naman ako sa wala.

So, sabi nga ni JTL, be on top of mind daw sa mga prospect...

...so yung ginawa ko is nag memessage ako sa kanya kada meron huge even, casual message lang para hindi niya ako makalimutan. Until this april 2021 - yung time na ayaw na makipagwork ng clients ko sakin.

Naalala ko yung isang client (agency owner), I was her copywriter/employee sa mga clients nila, pag log-in ko ng monday, bigla ba namang binura yung projects ko sa hubstaff at niremove na ako agad sa zoom meeting nila without informing me.

Masakit besh, pero I have bigger God eh...sa kanya lang ako kumakapit (pramis)...

So sabi ko, ok lang, ayaw ko na din ng hourly eh, kahit na $12/hr ako sa kanila pero PST time naman. Sabi ko, hindi na ako magtatrabaho n US time kasi nanghihina katawan ko at feeling ko malapit na akong ma crazy 😂

SO meron pa ako 1 client besh na natira, at biglaan din ng pag let go niya sa akin...

Smile pa din ako kasi I know God is preparing something bigger eh.

I told myself, birth month ko pero iniwan ako ng mga clients ko. 😥

So back dun sa prospect ko...ayun, nakita ko sa linkedin yung notification na it was her birthday pala last April 13 ata yun, so nag greet ako through FB kasi friends din kami dun (see screenshot)

At booooom!!!

Sabi niya meron siyang client na need ng services ko! Ni refer niya ako sa client niya besh 😍 (she fulfilled her promise last year)

We had DC together and she introduced me sa client niya (na client ko na ngayon) at I closed her at $2,147 for a 1-month project plus she shows interest on my retainer fee at $1,500/month...

Besh, sino ba yung hindi mahahappy dyan? Abot langit yung tuwa ko...

See? All of this came from God and His perfect is anytime.

To be honest, hindi madali maging isang freelancer, I was a regular gov't employee sa sikat na agency dito sa bansa natin but my calling is not to become an employee forever eh, corporate setup is not my thing...

...my purpose is to build my own business online while having all the freedom that I want in life.

During my journey, hindi mawawala yung anxiety, depression, yung hindi mo maintindihan kung ano ba yung purpose mo, kung pano ma matulungan clients mo, kung babalik ka pa ba sa hourly work, or mag give up nalang sa dreams mo...

Super duper silent reader ako dito sa Tribe pero I'm learning from other people's experience eh and with the guidance and teachings ni JTL, this Tribe and JTL has been my backbone in my freelancing journey. In my "road-to-agency-owner" journey ko.

So thank you @John and the rest of the coaches and tribemates na very supportive sa isa't isa---super thank you.

Indeed, if you want to be successful, surround yourself with people na yung gusto is to lift you up and become a winner,,,and follow the right people din.

Also, a secret tip din so God can sustain all your needs even in the midst of hardships, whenever I received money, maps centavos, pesos, dolyar pa yan, any amount, always ako nagseseparate ng 10% for my tithe 😊

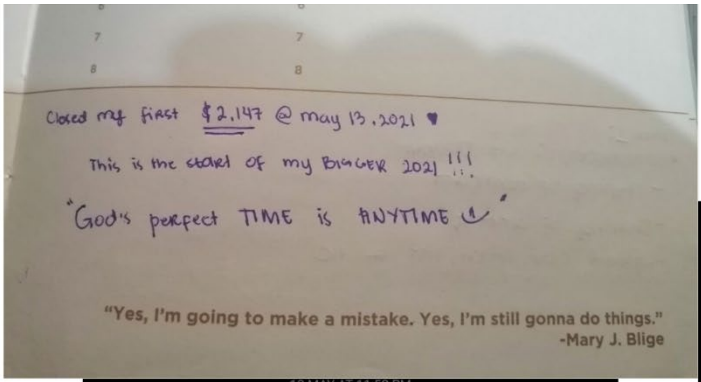
My advise din to newbies or to you guys na wala pang clients or hindi na happy na sa hourly rate, please please, follow the tribe way always.

Show up everyday to your market, reachout to your connections, if may nagkainteres, do friendly message lang para ma top of mind ka nila...magbubunga din lahat ng pagod mo.

Focus on your path and don't compare sa wins ng iba, magkaiba kayo ng landas besh.

At tsaka, CCPP process padin and follow and understand revenue line by heart.

Anyway, thank you everyone and super thank you JTL, dabest ka talaga...😊

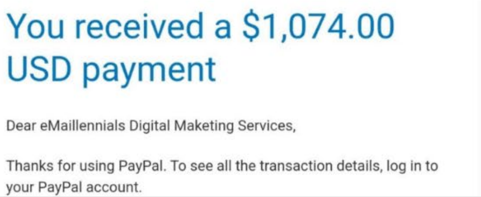


Closed my first $2,147 @ may 13, 2021 ♥

This is the start of my BIGGER 2021 !!!

"God's perfect TIME is ANYTIME ☺"

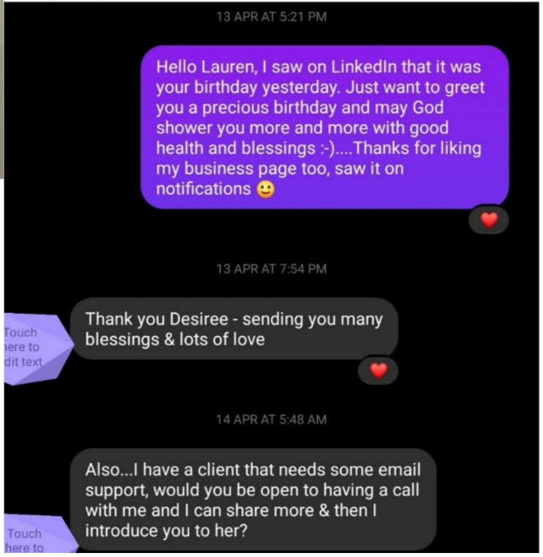
"Yes, I'm going to make a mistake. Yes, I'm still gonna do things."
-Mary J. Blige



You received a $1,074.00 USD payment

Dear eMaillennials Digital Maketing Services,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.



13 APR AT 5:21 PM

Hello Lauren, I saw on LinkedIn that it was your birthday yesterday. Just want to greet you a precious birthday and may God shower you more and more with good health and blessings :-)....Thanks for liking my business page too, saw it on notifications 🙂

❤️

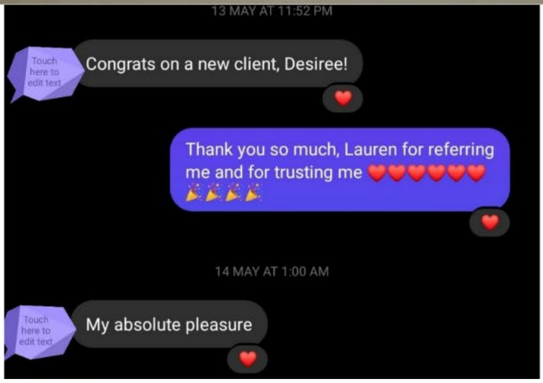
13 APR AT 7:54 PM

Thank you Desiree - sending you many blessings & lots of love

❤️

14 APR AT 5:48 AM

Also...I have a client that needs some email support, would you be open to having a call with me and I can share more & then I introduce you to her?



13 MAY AT 11:52 PM

Congrats on a new client, Desiree!

❤️

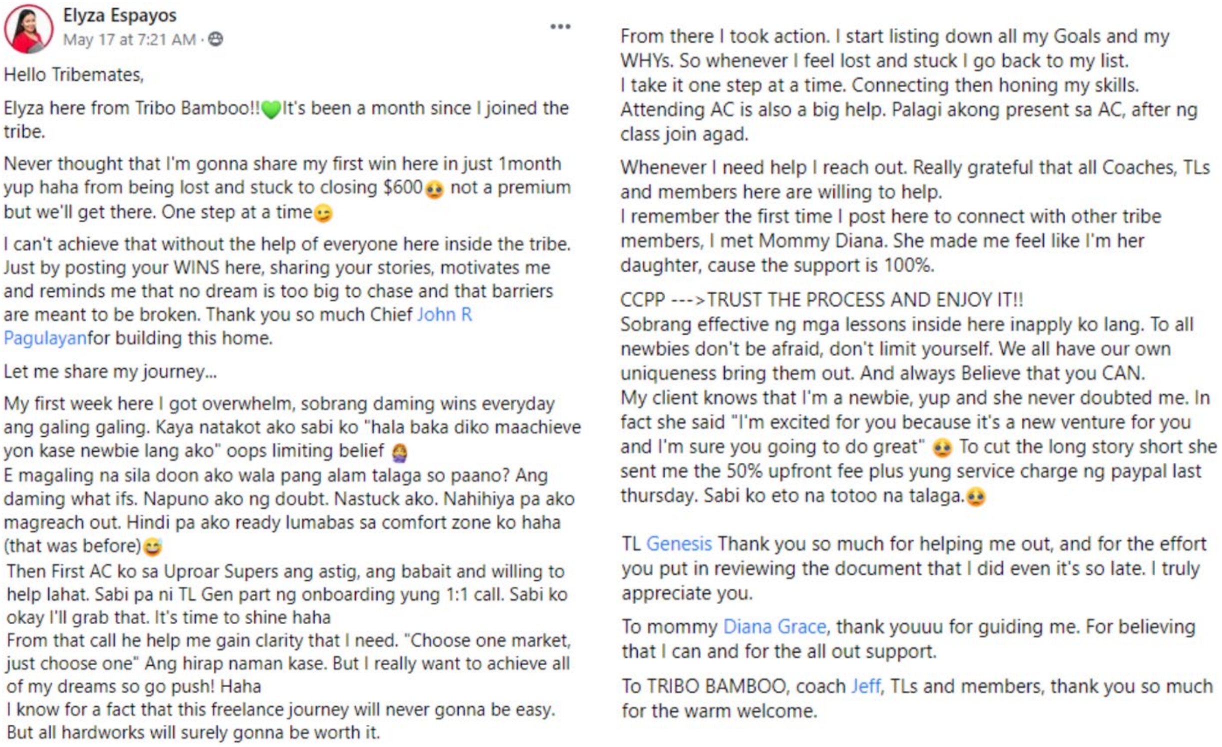
Thank you so much, Lauren for referring me and for trusting me ❤️❤️❤️❤️❤️❤️🎉🎉🎉🎉

❤️

14 MAY AT 1:00 AM

My absolute pleasure

❤️



Elyza Espayos
May 17 at 7:21 AM ·

Hello Tribemates,

Elyza here from Tribo Bamboo!!💚It's been a month since I joined the tribe.

Never thought that I'm gonna share my first win here in just 1month yup haha from being lost and stuck to closing $600🥺 not a premium but we'll get there. One step at a time😉

I can't achieve that without the help of everyone here inside the tribe. Just by posting your WINS here, sharing your stories, motivates me and reminds me that no dream is too big to chase and that barriers are meant to be broken. Thank you so much Chief John R Pagulayanfor building this home.

Let me share my journey...

My first week here I got overwhelm, sobrang daming wins everyday ang galing galing. Kaya natakot ako sabi ko "hala baka diko maachieve yon kase newbie lang ako" oops limiting belief 🤦‍♀️
E magaling na sila doon ako wala pang alam talaga so paano? Ang daming what ifs. Napuno ako ng doubt. Nastuck ako. Nahihiya pa ako magreach out. Hindi pa ako ready lumabas sa comfort zone ko haha (that was before)😅
Then First AC ko sa Uproar Supers ang astig, ang babait and willing to help lahat. Sabi pa ni TL Gen part ng onboarding yung 1:1 call. Sabi ko okay I'll grab that. It's time to shine haha
From that call he help me gain clarity that I need. "Choose one market, just choose one" Ang hirap naman kase. But I really want to achieve all of my dreams so go push! Haha
I know for a fact that this freelance journey will never gonna be easy. But all hardworks will surely gonna be worth it.

From there I took action. I start listing down all my Goals and my WHYs. So whenever I feel lost and stuck I go back to my list.
I take it one step at a time. Connecting then honing my skills.
Attending AC is also a big help. Palagi akong present sa AC, after ng class join agad.

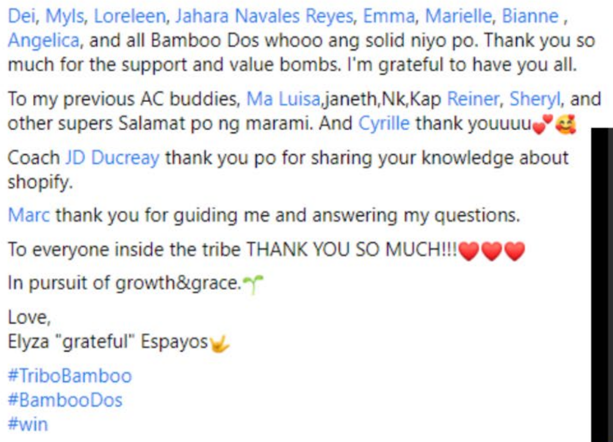
Whenever I need help I reach out. Really grateful that all Coaches, TLs and members here are willing to help.
I remember the first time I post here to connect with other tribe members, I met Mommy Diana. She made me feel like I'm her daughter, cause the support is 100%.

CCPP --->TRUST THE PROCESS AND ENJOY IT!!
Sobrang effective ng mga lessons inside here inapply ko lang. To all newbies don't be afraid, don't limit yourself. We all have our own uniqueness bring them out. And always Believe that you CAN.
My client knows that I'm a newbie, yup and she never doubted me. In fact she said "I'm excited for you because it's a new venture for you and I'm sure you going to do great" 🥺 To cut the long story short she sent me the 50% upfront fee plus yung service charge ng paypal last thursday. Sabi ko eto na totoo na talaga.🥺

TL Genesis Thank you so much for helping me out, and for the effort you put in reviewing the document that I did even it's so late. I truly appreciate you.

To mommy Diana Grace, thank youuu for guiding me. For believing that I can and for the all out support.

To TRIBO BAMBOO, coach Jeff, TLs and members, thank you so much for the warm welcome.



Dei, Myls, Loreleen, Jahara Navales Reyes, Emma, Marielle, Bianne , Angelica, and all Bamboo Dos whooo ang solid niyo po. Thank you so much for the support and value bombs. I'm grateful to have you all.

To my previous AC buddies, Ma Luisa,janeth,Nk,Kap Reiner, Sheryl, and other supers Salamat po ng marami. And Cyrille thank youuuu💕🥰

Coach JD Ducreay thank you po for sharing your knowledge about shopify.

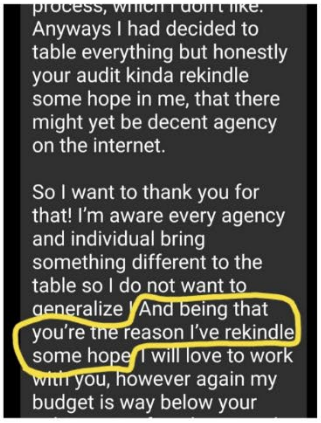
Marc thank you for guiding me and answering my questions.

To everyone inside the tribe THANK YOU SO MUCH!!!❤️❤️❤️

In pursuit of growth&grace.🌱

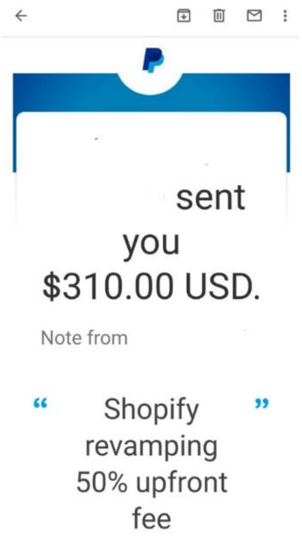
Love,
Elyza "grateful" Espayos🤟

#TriboBamboo
#BambooDos
#win



process, which I don't like. Anyways I had decided to table everything but honestly your audit kinda rekindle some hope in me, that there might yet be decent agency on the internet.

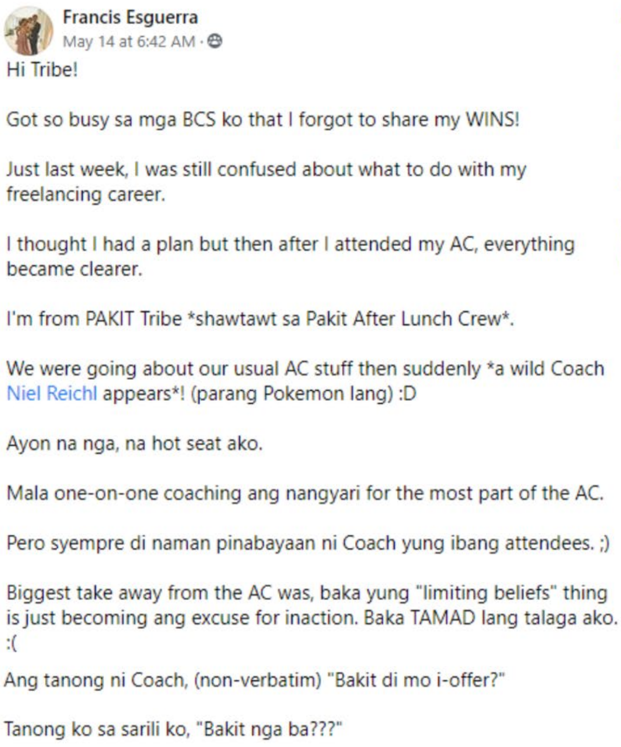
So I want to thank you for that! I'm aware every agency and individual bring something different to the table so I do not want to generalize . And being that you're the reason I've rekindle some hope I will love to work with you, however again my budget is way below your



sent you $310.00 USD.

Note from

“ Shopify revamping 50% upfront fee ”



Francis Esguerra
May 14 at 6:42 AM ·

Hi Tribe!

Got so busy sa mga BCS ko that I forgot to share my WINS!

Just last week, I was still confused about what to do with my freelancing career.

I thought I had a plan but then after I attended my AC, everything became clearer.

I'm from PAKIT Tribe *shawtawt sa Pakit After Lunch Crew*.

We were going about our usual AC stuff then suddenly *a wild Coach Niel Reichl appears*! (parang Pokemon lang) :D

Ayon na nga, na hot seat ako.

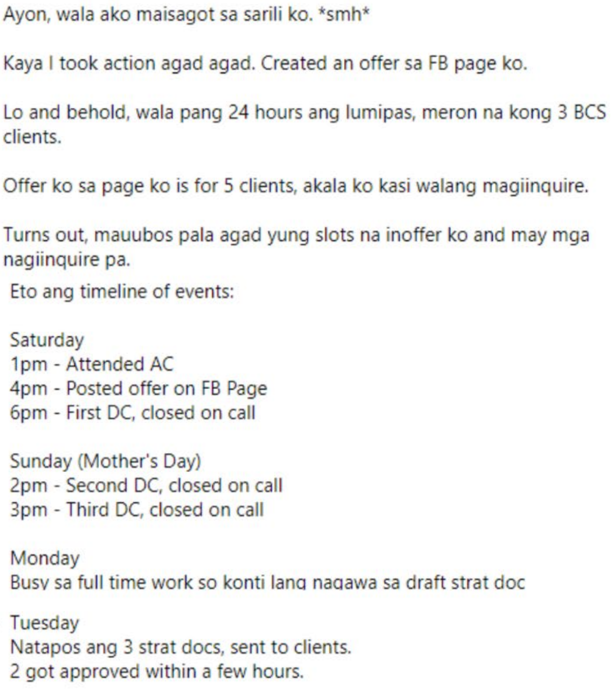
Mala one-on-one coaching ang nangyari for the most part of the AC.

Pero syempre di naman pinabayaan ni Coach yung ibang attendees. ;)

Biggest take away from the AC was, baka yung "limiting beliefs" thing is just becoming ang excuse for inaction. Baka TAMAD lang talaga ako. :(

Ang tanong ni Coach, (non-verbatim) "Bakit di mo i-offer?"

Tanong ko sa sarili ko, "Bakit nga ba???"



Ayon, wala ako maisagot sa sarili ko. *smh*

Kaya I took action agad agad. Created an offer sa FB page ko.

Lo and behold, wala pang 24 hours ang lumipas, meron na kong 3 BCS clients.

Offer ko sa page ko is for 5 clients, akala ko kasi walang magiinquire.

Turns out, mauubos pala agad yung slots na inoffer ko and may mga nagiinquire pa.

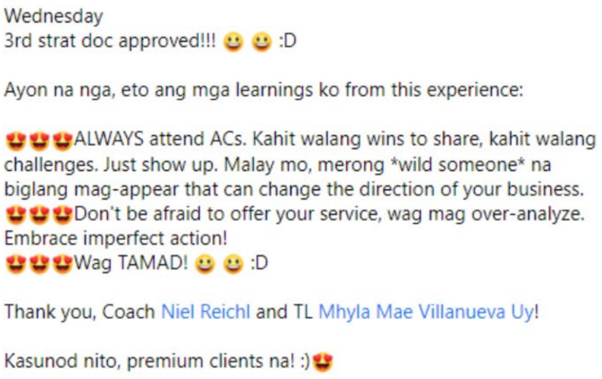
Eto ang timeline of events:

Saturday
1pm - Attended AC
4pm - Posted offer on FB Page
6pm - First DC, closed on call

Sunday (Mother's Day)
2pm - Second DC, closed on call
3pm - Third DC, closed on call

Monday
Busy sa full time work so konti lang nagawa sa draft strat doc

Tuesday
Natapos ang 3 strat docs, sent to clients.
2 got approved within a few hours.



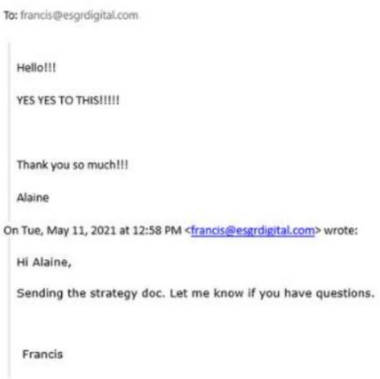
Wednesday
3rd strat doc approved!!! 😀 😀 :D

Ayon na nga, eto ang mga learnings ko from this experience:

😍😍😍ALWAYS attend ACs. Kahit walang wins to share, kahit walang challenges. Just show up. Malay mo, merong *wild someone* na biglang mag-appear that can change the direction of your business.
😍😍😍Don't be afraid to offer your service, wag mag over-analyze. Embrace imperfect action!
😍😍😍Wag TAMAD! 😀 😀 :D

Thank you, Coach Niel Reichl and TL Mhyla Mae Villanueva Uy!

Kasunod nito, premium clients na! :)😍



To: francis@esgrdigital.com

Hello!!!

YES YES TO THIS!!!!!

Thank you so much!!!

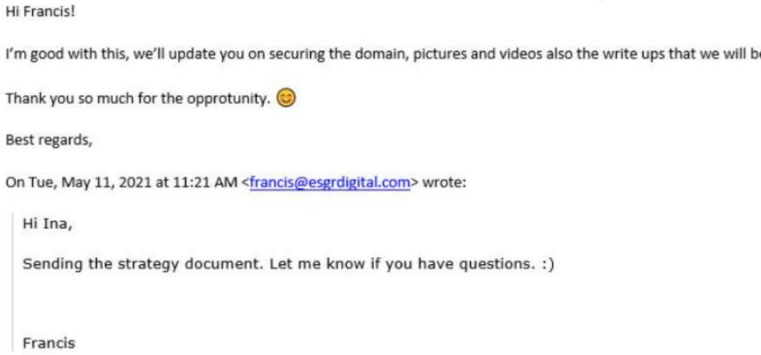
Alaine

On Tue, May 11, 2021 at 12:58 PM <francis@esgrdigital.com> wrote:

Hi Alaine,

Sending the strategy doc. Let me know if you have questions.

Francis



Hi Francis!

I'm good with this, we'll update you on securing the domain, pictures and videos also the write ups that we will be including on the page.

Thank you so much for the opprotunity. 😊

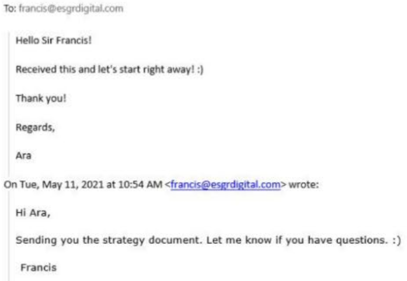
Best regards,

On Tue, May 11, 2021 at 11:21 AM <francis@esgrdigital.com> wrote:

Hi Ina,

Sending the strategy document. Let me know if you have questions. :)

Francis



To: francis@esgrdigital.com

Hello Sir Francis!

Received this and let's start right away! :)

Thank you!

Regards,

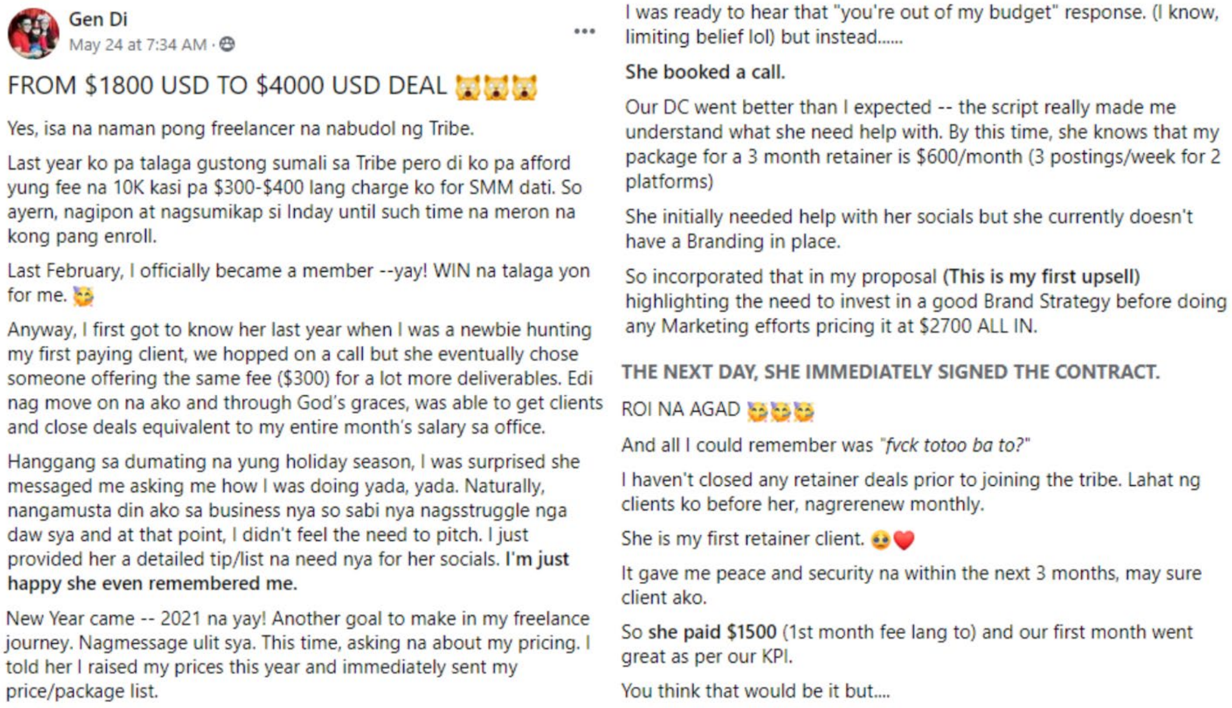
Ara

On Tue, May 11, 2021 at 10:54 AM <francis@esgrdigital.com> wrote:

Hi Ara,

Sending you the strategy document. Let me know if you have questions. :)

Francis



Gen Di
May 24 at 7:34 AM · 🌐

FROM $1800 USD TO $4000 USD DEAL 😻😻😻

Yes, isa na naman pong freelancer na nabudol ng Tribe.

Last year ko pa talaga gustong sumali sa Tribe pero di ko pa afford yung fee na 10K kasi pa $300-$400 lang charge ko for SMM dati. So ayern, nagipon at nagsumikap si Inday until such time na meron na kong pang enroll.

Last February, I officially became a member --yay! WIN na talaga yon for me. 🥳

Anyway, I first got to know her last year when I was a newbie hunting my first paying client, we hopped on a call but she eventually chose someone offering the same fee ($300) for a lot more deliverables. Edi nag move on na ako and through God's graces, was able to get clients and close deals equivalent to my entire month's salary sa office.

Hanggang sa dumating na yung holiday season, I was surprised she messaged me asking me how I was doing yada, yada. Naturally, nangamusta din ako sa business nya so sabi nya nagsstruggle nga daw sya and at that point, I didn't feel the need to pitch. I just provided her a detailed tip/list na need nya for her socials. **I'm just happy she even remembered me.**

New Year came -- 2021 na yay! Another goal to make in my freelance journey. Nagmessage ulit sya. This time, asking na about my pricing. I told her I raised my prices this year and immediately sent my price/package list.

I was ready to hear that "you're out of my budget" response. (I know, limiting belief lol) but instead......

She booked a call.

Our DC went better than I expected -- the script really made me understand what she need help with. By this time, she knows that my package for a 3 month retainer is $600/month (3 postings/week for 2 platforms)

She initially needed help with her socials but she currently doesn't have a Branding in place.

So incorporated that in my proposal **(This is my first upsell)** highlighting the need to invest in a good Brand Strategy before doing any Marketing efforts pricing it at $2700 ALL IN.

THE NEXT DAY, SHE IMMEDIATELY SIGNED THE CONTRACT.

ROI NA AGAD 😹😹😹

And all I could remember was *"fvck totoo ba to?"*

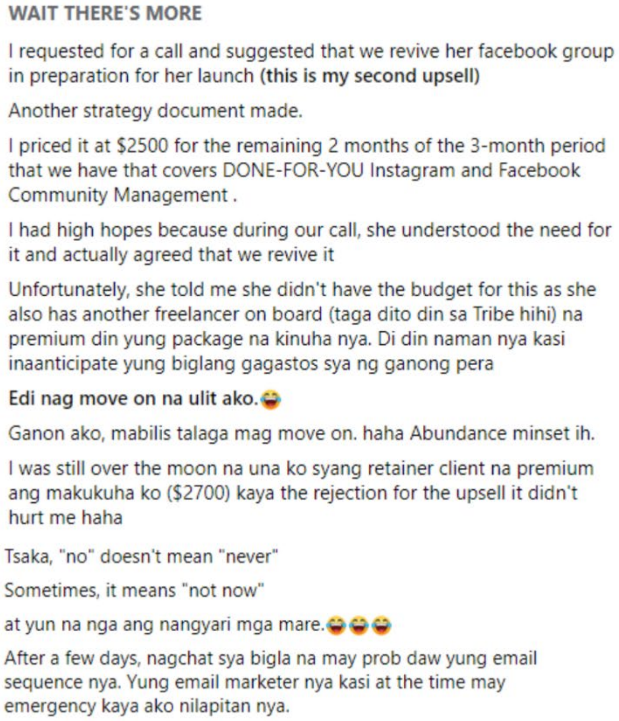
I haven't closed any retainer deals prior to joining the tribe. Lahat ng clients ko before her, nagrerenew monthly.

She is my first retainer client. 🥺❤️

It gave me peace and security na within the next 3 months, may sure client ako.

So **she paid $1500** (1st month fee lang to) and our first month went great as per our KPI.

You think that would be it but....



WAIT THERE'S MORE

I requested for a call and suggested that we revive her facebook group in preparation for her launch **(this is my second upsell)**

Another strategy document made.

I priced it at $2500 for the remaining 2 months of the 3-month period that we have that covers DONE-FOR-YOU Instagram and Facebook Community Management .

I had high hopes because during our call, she understood the need for it and actually agreed that we revive it

Unfortunately, she told me she didn't have the budget for this as she also has another freelancer on board (taga dito din sa Tribe hihi) na premium din yung package na kinuha nya. Di din naman nya kasi inaanticipate yung biglang gagastos sya ng ganong pera

Edi nag move on na ulit ako.😂

Ganon ako, mabilis talaga mag move on. haha Abundance minset ih.

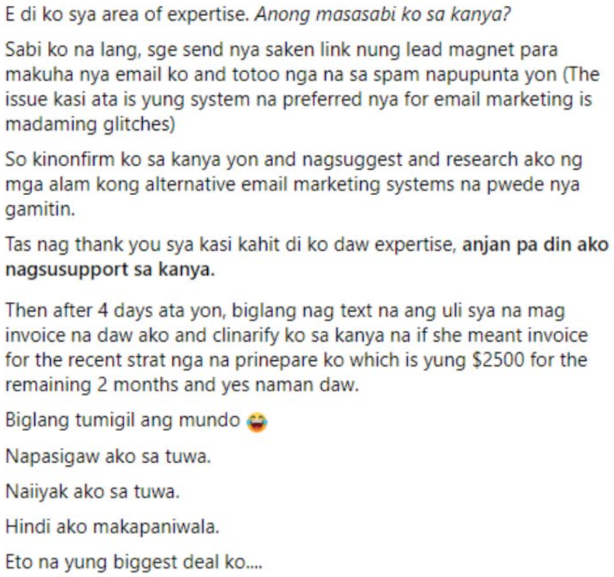
I was still over the moon na una ko syang retainer client na premium ang makukuha ko ($2700) kaya the rejection for the upsell it didn't hurt me haha

Tsaka, "no" doesn't mean "never"

Sometimes, it means "not now"

at yun na nga ang nangyari mga mare.😂😂😂

After a few days, nagchat sya bigla na may prob daw yung email sequence nya. Yung email marketer nya kasi at the time may emergency kaya ako nilapitan nya.



E di ko sya area of expertise. *Anong masasabi ko sa kanya?*

Sabi ko na lang, sge send nya saken link nung lead magnet para makuha nya email ko and totoo nga na sa spam napupunta yon (The issue kasi ata is yung system na preferred nya for email marketing is madaming glitches)

So kinonfirm ko sa kanya yon and nagsuggest and research ako ng mga alam kong alternative email marketing systems na pwede nya gamitin.

Tas nag thank you sya kasi kahit di ko daw expertise, **anjan pa din ako nagsusupport sa kanya.**

Then after 4 days ata yon, biglang nag text na ang uli sya na mag invoice na daw ako and clinarify ko sa kanya na if she meant invoice for the recent strat nga na prinepare ko which is yung $2500 for the remaining 2 months and yes naman daw.

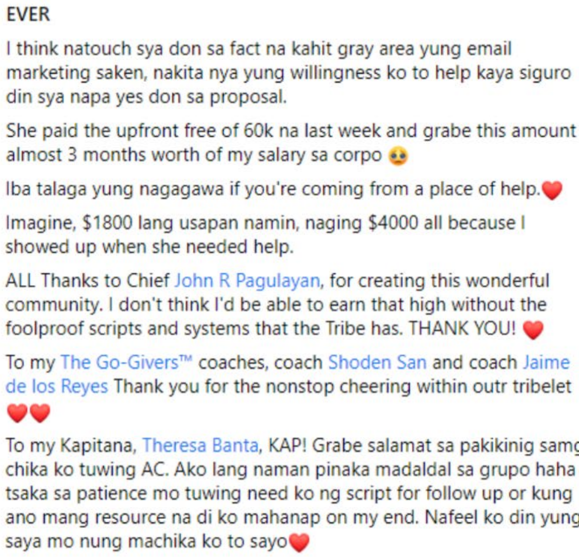
Biglang tumigil ang mundo 😂

Napasigaw ako sa tuwa.

Naiiyak ako sa tuwa.

Hindi ako makapaniwala.

Eto na yung biggest deal ko....



EVER

I think natouch sya don sa fact na kahit gray area yung email marketing saken, nakita nya yung willingness ko to help kaya siguro din sya napa yes don sa proposal.

She paid the upfront free of 60k na last week and grabe this amount is almost 3 months worth of my salary sa corpo 🥺

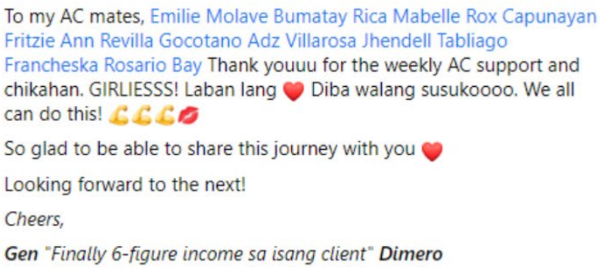
Iba talaga yung nagagawa if you're coming from a place of help.❤️

Imagine, $1800 lang usapan namin, naging $4000 all because I showed up when she needed help.

ALL Thanks to Chief John R Pagulayan, for creating this wonderful community. I don't think I'd be able to earn that high without the foolproof scripts and systems that the Tribe has. THANK YOU! ❤️

To my The Go-Givers™ coaches, coach Shoden San and coach Jaime de los Reyes Thank you for the nonstop cheering within outr tribelet ❤️❤️

To my Kapitana, Theresa Banta, KAP! Grabe salamat sa pakikinig samga chika ko tuwing AC. Ako lang naman pinaka madaldal sa grupo haha tsaka sa patience mo tuwing need ko ng script for follow up or kung ano mang resource na di ko mahanap on my end. Nafeel ko din yung saya mo nung machika ko to sayo❤️



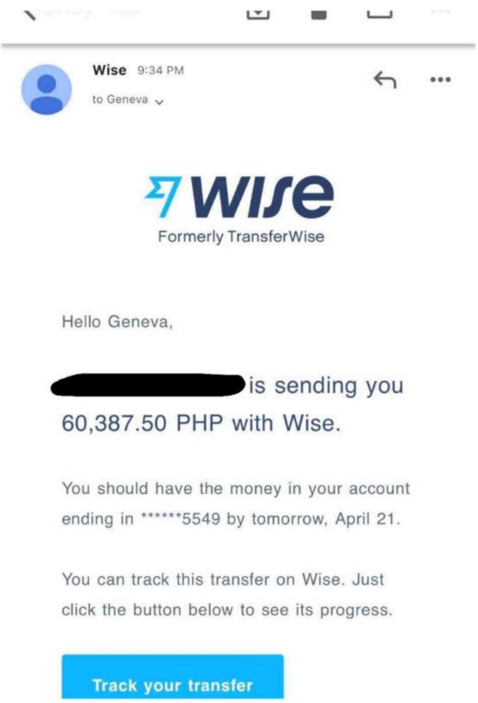
To my AC mates, Emilie Molave Bumatay Rica Mabelle Rox Capunayan Fritzie Ann Revilla Gocotano Adz Villarosa Jhendell Tabliago Francheska Rosario Bay Thank youuu for the weekly AC support and chikahan. GIRLIESSS! Laban lang ❤️ Diba walang susukoooo. We all can do this! 💪💪💪💋

So glad to be able to share this journey with you ❤️

Looking forward to the next!

Cheers,

Gen *"Finally 6-figure income sa isang client"* ***Dimero***



Wise 9:34 PM

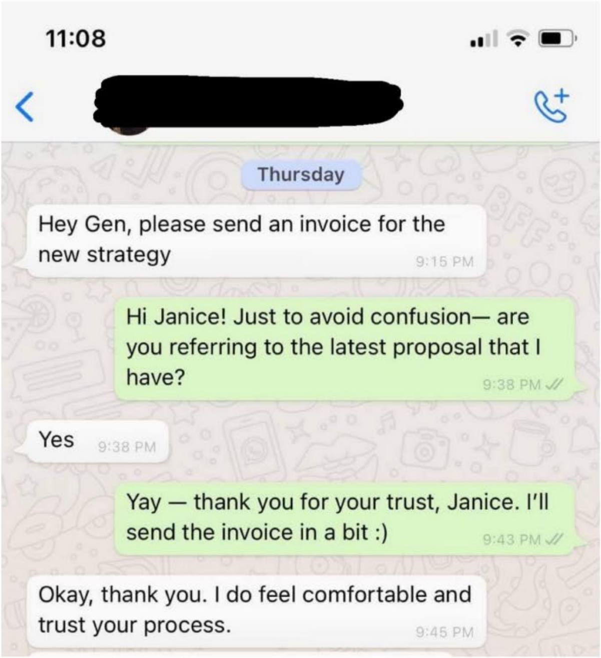
to Geneva

Hello Geneva,

[redacted] is sending you 60,387.50 PHP with Wise.

You should have the money in your account ending in ******5549 by tomorrow, April 21.

You can track this transfer on Wise. Just click the button below to see its progress.



11:08

[redacted]

Thursday

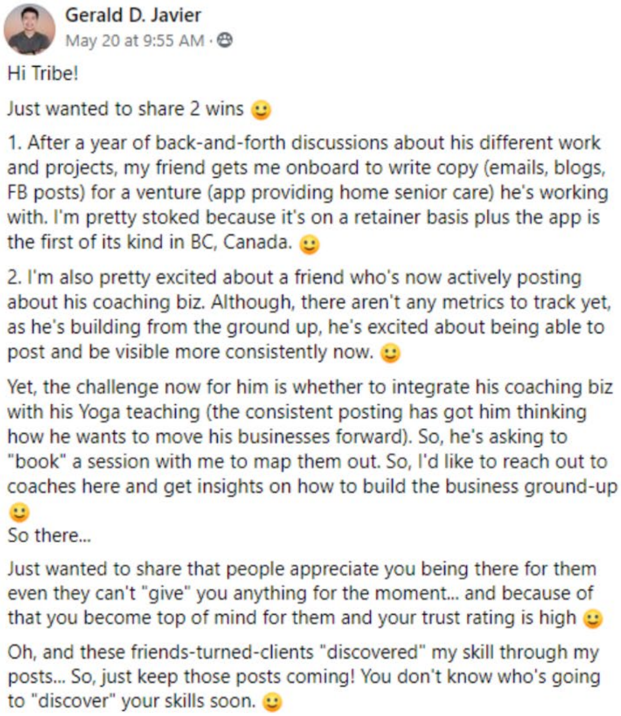
Hey Gen, please send an invoice for the new strategy 9:15 PM

Hi Janice! Just to avoid confusion— are you referring to the latest proposal that I have? 9:38 PM

Yes 9:38 PM

Yay — thank you for your trust, Janice. I'll send the invoice in a bit :) 9:43 PM

Okay, thank you. I do feel comfortable and trust your process. 9:45 PM



Gerald D. Javier

May 20 at 9:55 AM

Hi Tribe!

Just wanted to share 2 wins 🙂

1. After a year of back-and-forth discussions about his different work and projects, my friend gets me onboard to write copy (emails, blogs, FB posts) for a venture (app providing home senior care) he's working with. I'm pretty stoked because it's on a retainer basis plus the app is the first of its kind in BC, Canada. 🙂

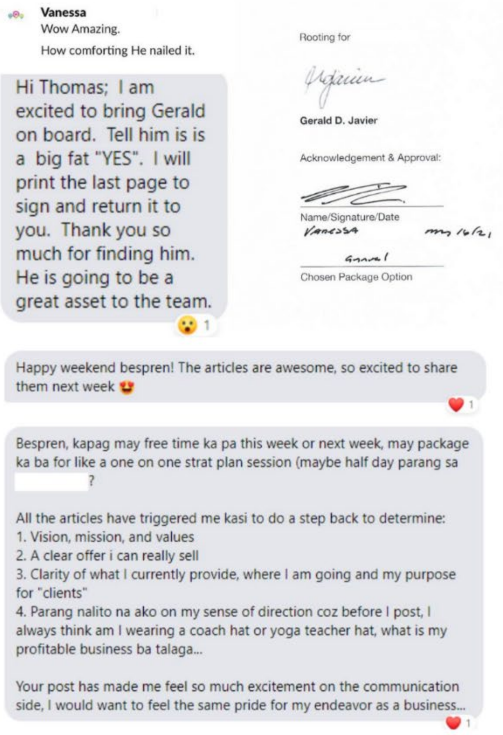
2. I'm also pretty excited about a friend who's now actively posting about his coaching biz. Although, there aren't any metrics to track yet, as he's building from the ground up, he's excited about being able to post and be visible more consistently now. 🙂

Yet, the challenge now for him is whether to integrate his coaching biz with his Yoga teaching (the consistent posting has got him thinking how he wants to move his businesses forward). So, he's asking to "book" a session with me to map them out. So, I'd like to reach out to coaches here and get insights on how to build the business ground-up 🙂

So there...

Just wanted to share that people appreciate you being there for them even they can't "give" you anything for the moment... and because of that you become top of mind for them and your trust rating is high 🙂

Oh, and these friends-turned-clients "discovered" my skill through my posts... So, just keep those posts coming! You don't know who's going to "discover" your skills soon. 🙂



Vanessa

Wow Amazing.

How comforting He nailed it.

Hi Thomas; I am excited to bring Gerald on board. Tell him is is a big fat "YES". I will print the last page to sign and return it to you. Thank you so much for finding him. He is going to be a great asset to the team.

😮 1

Rooting for

Gerald D. Javier

Acknowledgement & Approval:

Name/Signature/Date

Vanessa may 16/21

Gravel

Chosen Package Option

Happy weekend bespren! The articles are awesome, so excited to share them next week 😍

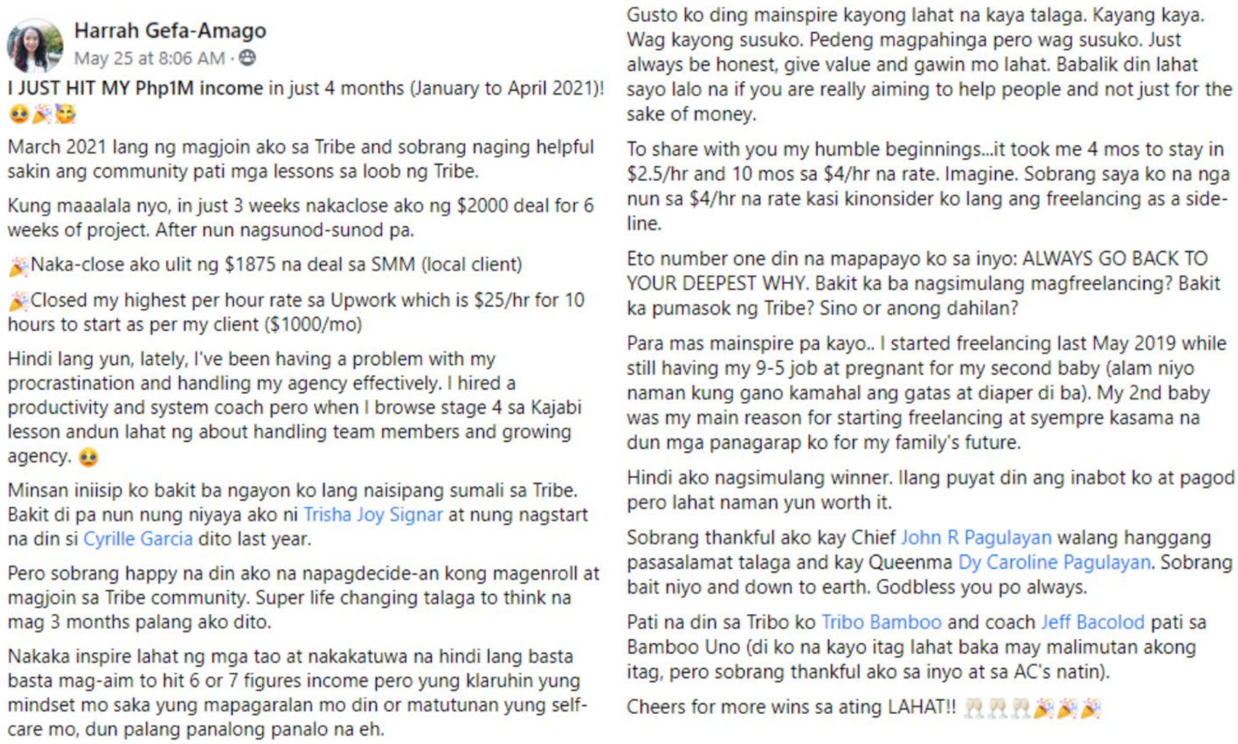
❤️ 1

Bespren, kapag may free time ka pa this week or next week, may package ka ba for like a one on one strat plan session (maybe half day parang sa [redacted] ?

All the articles have triggered me kasi to do a step back to determine:
1. Vision, mission, and values
2. A clear offer i can really sell
3. Clarity of what I currently provide, where I am going and my purpose for "clients"
4. Parang nalito na ako on my sense of direction coz before I post, I always think am I wearing a coach hat or yoga teacher hat, what is my profitable business ba talaga...

Your post has made me feel so much excitement on the communication side, I would want to feel the same pride for my endeavor as a business...

❤️ 1



Harrah Gefa-Amago

May 25 at 8:06 AM ·

I JUST HIT MY Php1M income in just 4 months (January to April 2021)! 😩🎉🥳

March 2021 lang ng magjoin ako sa Tribe and sobrang naging helpful sakin ang community pati mga lessons sa loob ng Tribe.

Kung maaalala nyo, in just 3 weeks nakaclose ako ng $2000 deal for 6 weeks of project. After nun nagsunod-sunod pa.

🎉Naka-close ako ulit ng $1875 na deal sa SMM (local client)

🎉Closed my highest per hour rate sa Upwork which is $25/hr for 10 hours to start as per my client ($1000/mo)

Hindi lang yun, lately, I've been having a problem with my procrastination and handling my agency effectively. I hired a productivity and system coach pero when I browse stage 4 sa Kajabi lesson andun lahat ng about handling team members and growing agency. 😩

Minsan iniisip ko bakit ba ngayon ko lang naisipang sumali sa Tribe. Bakit di pa nun nung niyaya ako ni Trisha Joy Signar at nung nagstart na din si Cyrille Garcia dito last year.

Pero sobrang happy na din ako na napagdecide-an kong magenroll at magjoin sa Tribe community. Super life changing talaga to think na mag 3 months palang ako dito.

Nakaka inspire lahat ng mga tao at nakakatuwa na hindi lang basta basta mag-aim to hit 6 or 7 figures income pero yung klaruhin yung mindset mo saka yung mapagaralan mo din or matutunan yung self-care mo, dun palang panalong panalo na eh.

Gusto ko ding mainspire kayong lahat na kaya talaga. Kayang kaya. Wag kayong susuko. Pedeng magpahinga pero wag susuko. Just always be honest, give value and gawin mo lahat. Babalik din lahat sayo lalo na if you are really aiming to help people and not just for the sake of money.

To share with you my humble beginnings...it took me 4 mos to stay in $2.5/hr and 10 mos sa $4/hr na rate. Imagine. Sobrang saya ko na nga nun sa $4/hr na rate kasi kinonsider ko lang ang freelancing as a side-line.

Eto number one din na mapapayo ko sa inyo: ALWAYS GO BACK TO YOUR DEEPEST WHY. Bakit ka ba nagsimulang magfreelancing? Bakit ka pumasok ng Tribe? Sino or anong dahilan?

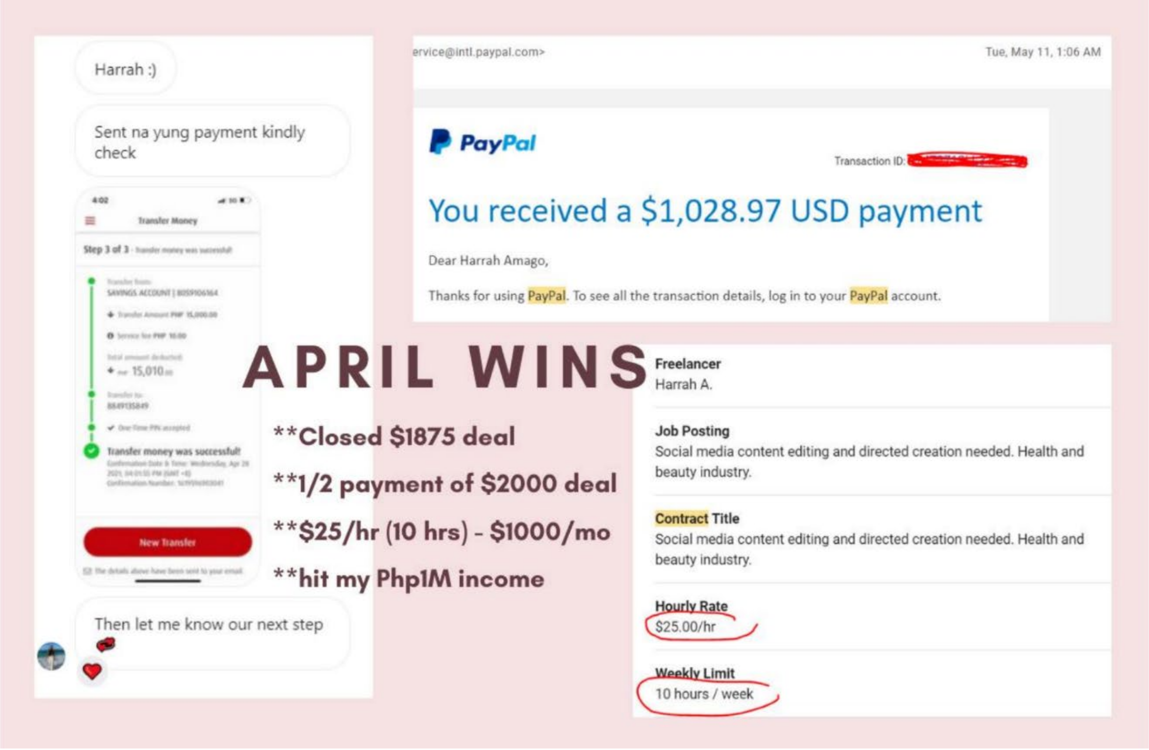
Para mas mainspire pa kayo.. I started freelancing last May 2019 while still having my 9-5 job at pregnant for my second baby (alam niyo naman kung gano kamahal ang gatas at diaper di ba). My 2nd baby was my main reason for starting freelancing at syempre kasama na dun mga panagarap ko for my family's future.

Hindi ako nagsimulang winner. Ilang puyat din ang inabot ko at pagod pero lahat naman yun worth it.

Sobrang thankful ako kay Chief John R Pagulayan walang hanggang pasasalamat talaga and kay Queenma Dy Caroline Pagulayan. Sobrang bait niyo and down to earth. Godbless you po always.

Pati na din sa Tribo ko Tribo Bamboo and coach Jeff Bacolod pati sa Bamboo Uno (di ko na kayo itag lahat baka may malimutan akong itag, pero sobrang thankful ako sa inyo at sa AC's natin).

Cheers for more wins sa ating LAHAT!! 🥂🥂🥂🎉🎉🎉



Harrah :)

Sent na yung payment kindly check

Then let me know our next step

ervice@intl.paypal.com> Tue, May 11, 1:06 AM

PayPal

Transaction ID: [redacted]

You received a $1,028.97 USD payment

Dear Harrah Amago,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

APRIL WINS

**Closed $1875 deal

**1/2 payment of $2000 deal

**$25/hr (10 hrs) - $1000/mo

**hit my Php1M income

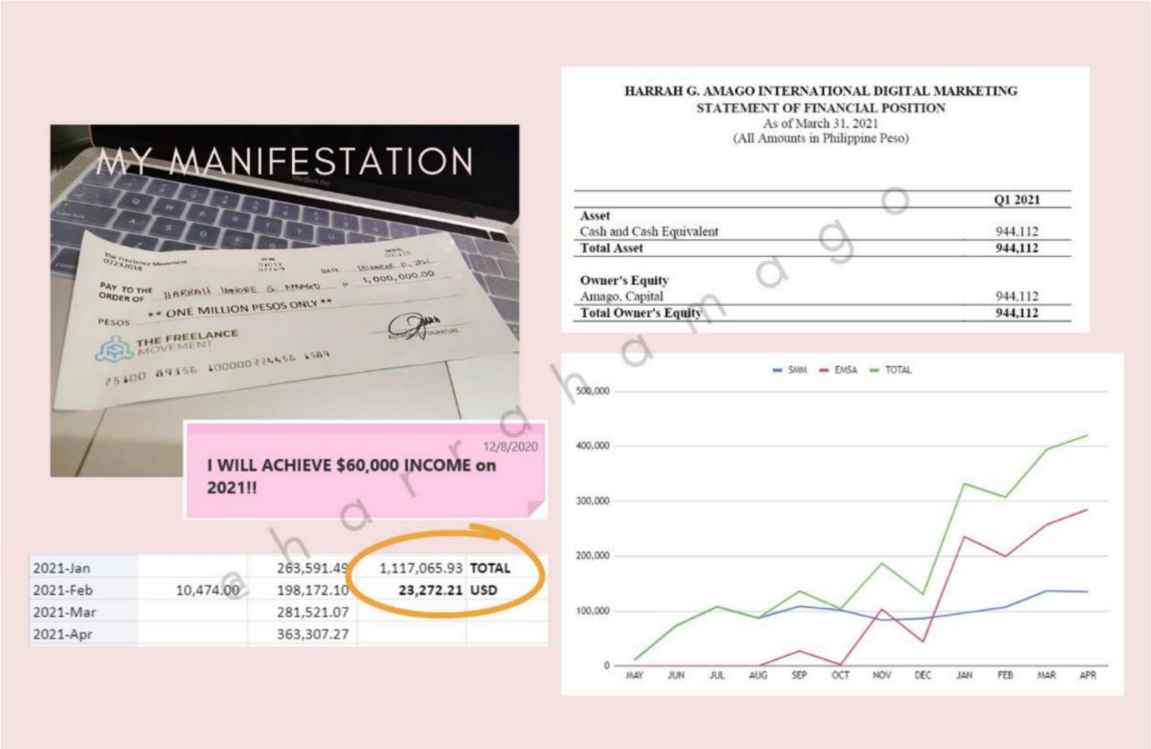
Freelancer
Harrah A.

Job Posting
Social media content editing and directed creation needed. Health and beauty industry.

Contract Title
Social media content editing and directed creation needed. Health and beauty industry.

Hourly Rate
$25.00/hr

Weekly Limit
10 hours / week



12/8/2020

I WILL ACHIEVE $60,000 INCOME on 2021!!

2021-Jan		263,591.49	1,117,065.93	TOTAL
2021-Feb	10,474.00	198,172.10	23,272.21	USD
2021-Mar		281,521.07		
2021-Apr		363,307.27		

HARRAH G. AMAGO INTERNATIONAL DIGITAL MARKETING
STATEMENT OF FINANCIAL POSITION
As of March 31, 2021
(All Amounts in Philippine Peso)

	Q1 2021
Asset	
Cash and Cash Equivalent	944,112
Total Asset	**944,112**
Owner's Equity	
Amago, Capital	944,112
Total Owner's Equity	**944,112**

@harrahamago

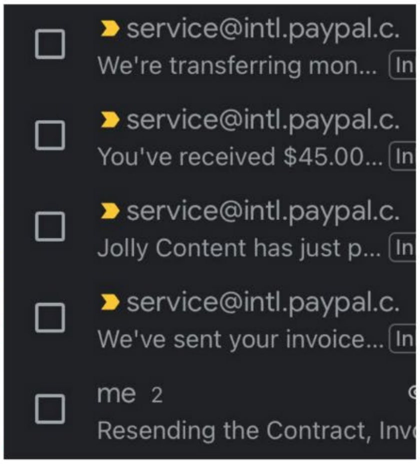
Helen Mary
May 10 at 1:09 AM ·

Hi Tribemates. I didn't really join in the usual way pero ish-share ko na rin siguro yung nangyari plus #wins ko and sana someone here may find benefit from my #tribejourney. Na-meet ko si legendary JTL nung 2017 para sa isang local email test campaign. When he launched the Tribe sabi ko sasali ako and then he said he thinks I am doing well. So di muna ako nagjoin. Tuloy tuloy lang ako sa freelance path ko in my own way until nagcross yung paths namin uli ni Chris Ong nung in-engage ko yung services nya for copywriting. I saw the transformation (nakasama ko naman sya in trading and growth hacking years before) then later she introduced Errol for the UX work. Externally solid na ako. CMO na ako going to CTO. Nanalo pa ng global contest. Nagma-master's. Pero may isang critical person sa trabaho na nagkagusto sakin. Nung una akala ko sweet lang sya sa lahat. Pero unti unti niya akong dinadala beyond what I was supposed to offer sa trabaho. Nagb-blur na yung lines between personal and professional. And I had to make the choice between who I am as a wife and mom and as a career person. For three months tinatanong ko yung sarili ko: Who are you becoming, H? Hanggang saan ka aaabutin ng ambition mong "umangat" professionally? So kahit masakit at kahit todo todo yung binigay kong effort sa trabaho, napilitan akong bitawan quietly (sinabi ko lang sa HR na nagkasakit ako) at I handled almost 4 months of depression. Bumalik ako sa grad school. I took a "rebound" #moneynow raket pero hindi sya okay na client so binitawan ko rin nung March. Nagbarbel na rin ako to keep fit para lang gumalaw ako. By the time I left my toxic rebound client, minessage ko non si Chris tapos sabi ko "I think ready na akong sumali." So pumasok ako na empty ako mentally, semi-damaged emotionally, and sort of challenged financially sa kakaadd to cart ko last year to manage my stress.

I started Kajabi and Zero to CEO recently. And nakumpara ko yung ginagawa ko sa Tribe and yung way ko of scoring premium contracts. I made the adjustments. And so far it's working out. Since I joined ng late March, I already got contracts worth $3,900, a job offer locally for a potential corporate post that will open me to an additional network of expats, and a revenue share for a startup app sa Singapore (co-ownership ang inalok at hindi monthly retainer) that can potentially become my passive income in the coming months. It was my ACs with TL Mai of Purok Solid sa Tribe Roku that helped restore me, break my limiting beliefs, and keep going or showing up. Salamat din sa matiyaga kong ACmates na sina Carline, Mhiles, Nina, Vince, at MG na palagi akong mahal, suportado, at tanggap bilang tao.

So ayan yung screenshots ng Paypal inbox ko recently at yung pa-flower ng asawa ko para sa Mother's Day that symbolizes ang bagong pagsibol ko bilang miyembro ng Tribe sa bagong pamamaraan ng freelancing.

Thank you and take care sa lahat. TRUST THE PROCESS. I also promise to keep sending lahat ng #moneynow opportunities na makikita ko or resources na potentially makakatulong sa ating lahat. — with **Chris Ong** and **8 others**.



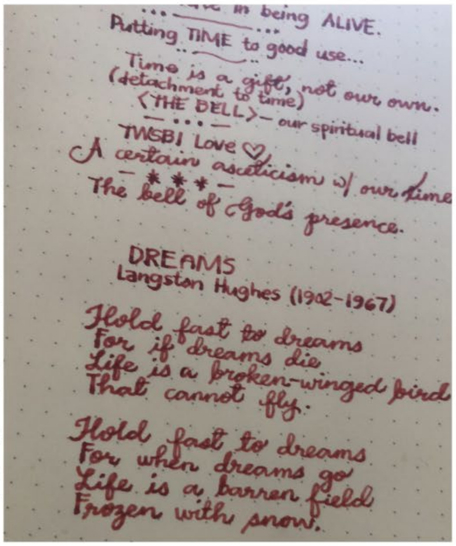
☐ service@intl.paypal.c.
We're transferring mon... In

☐ service@intl.paypal.c.
You've received $45.00... In

☐ service@intl.paypal.c.
Jolly Content has just p... In

☐ service@intl.paypal.c.
We've sent your invoice... In

☐ me 2
Resending the Contract, Inv

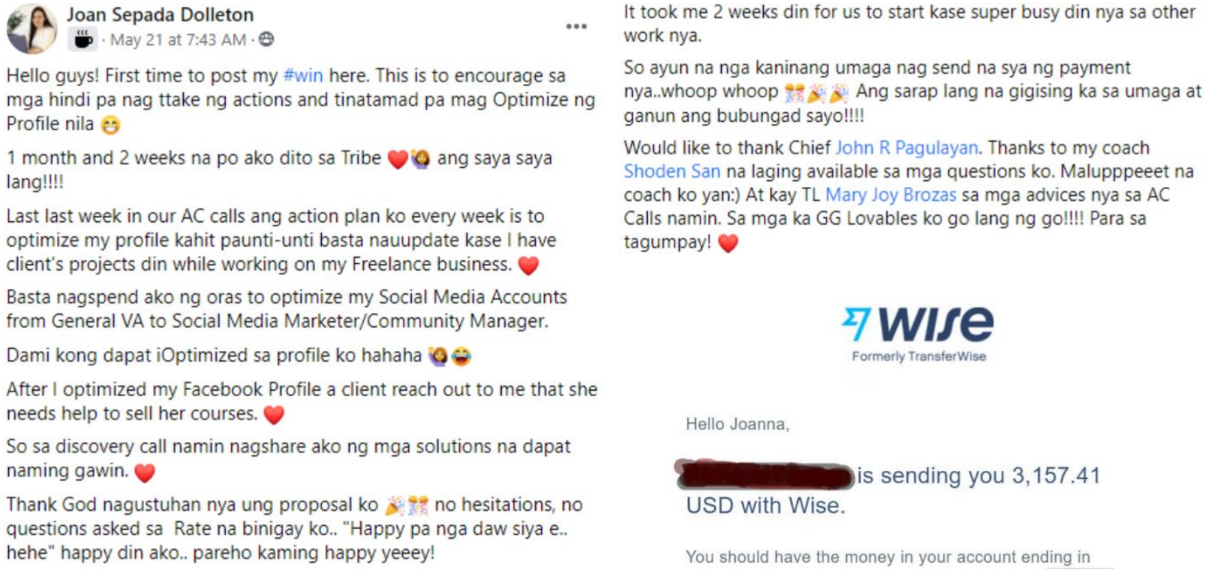


in being ALIVE.
Putting TIME to good use...
Time is a gift, not our own.
(detachment to time)
<THE BELL> – our spiritual bell
— • • • —
TWSBI Love ♡
A certain asceticism w/ our time
— * * * —
The bell of God's presence.

DREAMS
Langston Hughes (1902-1967)

Hold fast to dreams
For if dreams die
Life is a broken-winged bird
That cannot fly.

Hold fast to dreams
For when dreams go
Life is a barren field
Frozen with snow.



Joan Sepada Dolleton
· May 21 at 7:43 AM ·

Hello guys! First time to post my #win here. This is to encourage sa mga hindi pa nag ttake ng actions and tinatamad pa mag Optimize ng Profile nila 😁

1 month and 2 weeks na po ako dito sa Tribe ❤️🙆 ang saya saya lang!!!!

Last last week in our AC calls ang action plan ko every week is to optimize my profile kahit paunti-unti basta nauupdate kase I have client's projects din while working on my Freelance business. ❤️

Basta nagspend ako ng oras to optimize my Social Media Accounts from General VA to Social Media Marketer/Community Manager.

Dami kong dapat iOptimized sa profile ko hahaha 🙆😂

After I optimized my Facebook Profile a client reach out to me that she needs help to sell her courses. ❤️

So sa discovery call namin nagshare ako ng mga solutions na dapat naming gawin. ❤️

Thank God nagustuhan nya ung proposal ko 🎉🎊 no hesitations, no questions asked sa Rate na binigay ko.. "Happy pa nga daw siya e.. hehe" happy din ako.. pareho kaming happy yeeey!

It took me 2 weeks din for us to start kase super busy din nya sa other work nya.

So ayun na nga kaninang umaga nag send na sya ng payment nya..whoop whoop 🎊🎉🎉 Ang sarap lang na gigising ka sa umaga at ganun ang bubungad sayo!!!!

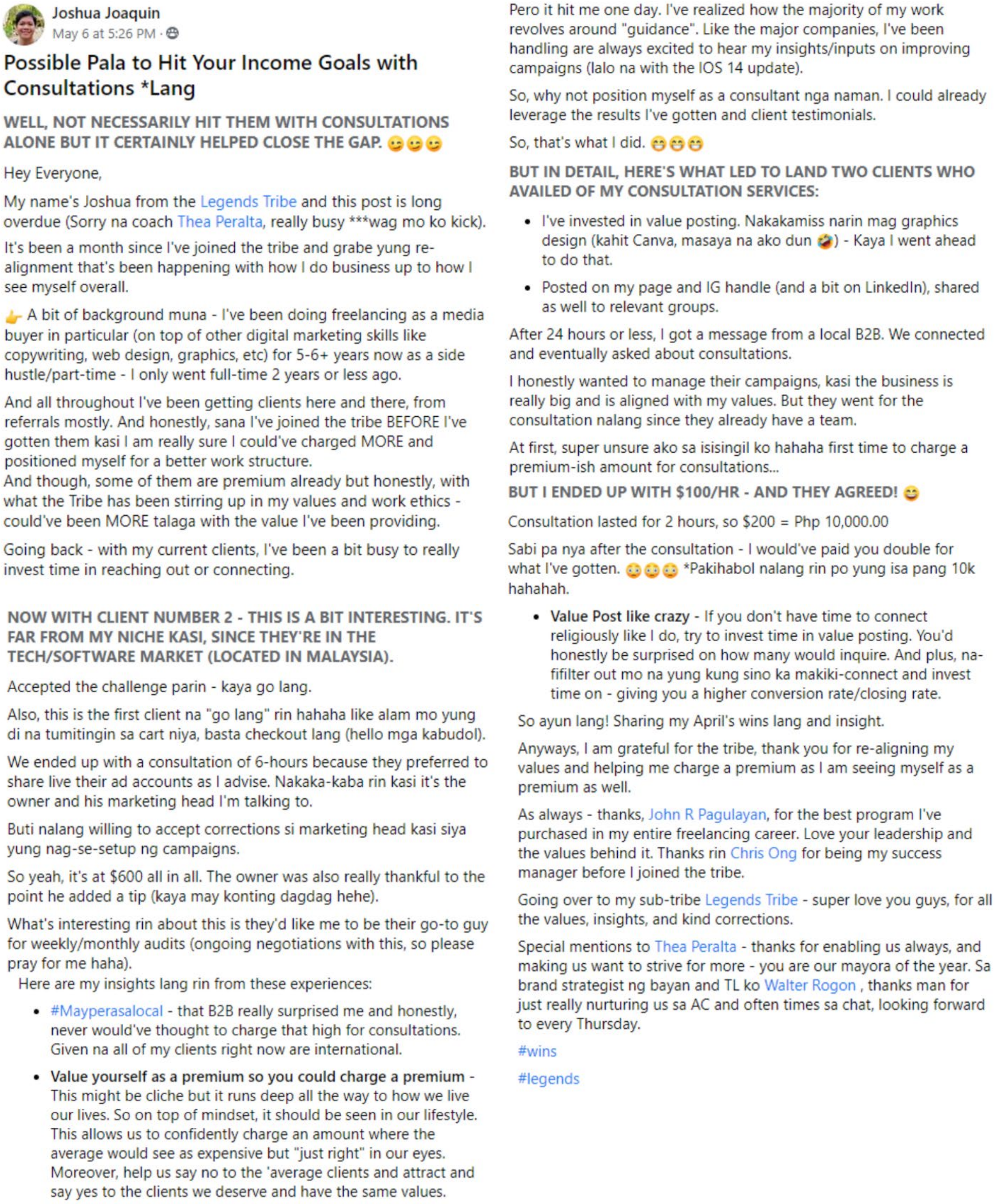
Would like to thank Chief John R Pagulayan. Thanks to my coach Shoden San na laging available sa mga questions ko. Maluppppeeet na coach ko yan:) At kay TL Mary Joy Brozas sa mga advices nya sa AC Calls namin. Sa mga ka GG Lovables ko go lang ng go!!!! Para sa tagumpay! ❤️

Wise
Formerly TransferWise

Hello Joanna,

[redacted] is sending you 3,157.41 USD with Wise.

You should have the money in your account ending in



Joshua Joaquin
May 6 at 5:26 PM ·

Possible Pala to Hit Your Income Goals with Consultations *Lang

WELL, NOT NECESSARILY HIT THEM WITH CONSULTATIONS ALONE BUT IT CERTAINLY HELPED CLOSE THE GAP. 😜😜😜

Hey Everyone,

My name's Joshua from the Legends Tribe and this post is long overdue (Sorry na coach Thea Peralta, really busy ***wag mo ko kick).

It's been a month since I've joined the tribe and grabe yung re-alignment that's been happening with how I do business up to how I see myself overall.

👉 A bit of background muna - I've been doing freelancing as a media buyer in particular (on top of other digital marketing skills like copywriting, web design, graphics, etc) for 5-6+ years now as a side hustle/part-time - I only went full-time 2 years or less ago.

And all throughout I've been getting clients here and there, from referrals mostly. And honestly, sana I've joined the tribe BEFORE I've gotten them kasi I am really sure I could've charged MORE and positioned myself for a better work structure.
And though, some of them are premium already but honestly, with what the Tribe has been stirring up in my values and work ethics - could've been MORE talaga with the value I've been providing.

Going back - with my current clients, I've been a bit busy to really invest time in reaching out or connecting.

Pero it hit me one day. I've realized how the majority of my work revolves around "guidance". Like the major companies, I've been handling are always excited to hear my insights/inputs on improving campaigns (lalo na with the IOS 14 update).

So, why not position myself as a consultant nga naman. I could already leverage the results I've gotten and client testimonials.

So, that's what I did. 😁😁😁

BUT IN DETAIL, HERE'S WHAT LED TO LAND TWO CLIENTS WHO AVAILED OF MY CONSULTATION SERVICES:

- I've invested in value posting. Nakakamiss narin mag graphics design (kahit Canva, masaya na ako dun 🤣) - Kaya I went ahead to do that.
- Posted on my page and IG handle (and a bit on LinkedIn), shared as well to relevant groups.

After 24 hours or less, I got a message from a local B2B. We connected and eventually asked about consultations.

I honestly wanted to manage their campaigns, kasi the business is really big and is aligned with my values. But they went for the consultation nalang since they already have a team.

At first, super unsure ako sa isisingil ko hahaha first time to charge a premium-ish amount for consultations...

BUT I ENDED UP WITH $100/HR - AND THEY AGREED! 😁

Consultation lasted for 2 hours, so $200 = Php 10,000.00

Sabi pa nya after the consultation - I would've paid you double for what I've gotten. 😳😳😳 *Pakihabol nalang rin po yung isa pang 10k hahahah.

NOW WITH CLIENT NUMBER 2 - THIS IS A BIT INTERESTING. IT'S FAR FROM MY NICHE KASI, SINCE THEY'RE IN THE TECH/SOFTWARE MARKET (LOCATED IN MALAYSIA).

Accepted the challenge parin - kaya go lang.

Also, this is the first client na "go lang" rin hahaha like alam mo yung di na tumitingin sa cart niya, basta checkout lang (hello mga kabudol).

We ended up with a consultation of 6-hours because they preferred to share live their ad accounts as I advise. Nakaka-kaba rin kasi it's the owner and his marketing head I'm talking to.

Buti nalang willing to accept corrections si marketing head kasi siya yung nag-se-setup ng campaigns.

So yeah, it's at $600 all in all. The owner was also really thankful to the point he added a tip (kaya may konting dagdag hehe).

What's interesting rin about this is they'd like me to be their go-to guy for weekly/monthly audits (ongoing negotiations with this, so please pray for me haha).

Here are my insights lang rin from these experiences:

- #Mayperasalocal - that B2B really surprised me and honestly, never would've thought to charge that high for consultations. Given na all of my clients right now are international.
- **Value yourself as a premium so you could charge a premium** - This might be cliche but it runs deep all the way to how we live our lives. So on top of mindset, it should be seen in our lifestyle. This allows us to confidently charge an amount where the average would see as expensive but "just right" in our eyes. Moreover, help us say no to the 'average clients and attract and say yes to the clients we deserve and have the same values.
- **Value Post like crazy** - If you don't have time to connect religiously like I do, try to invest time in value posting. You'd honestly be surprised on how many would inquire. And plus, na-fifilter out mo na yung kung sino ka makiki-connect and invest time on - giving you a higher conversion rate/closing rate.

So ayun lang! Sharing my April's wins lang and insight.

Anyways, I am grateful for the tribe, thank you for re-aligning my values and helping me charge a premium as I am seeing myself as a premium as well.

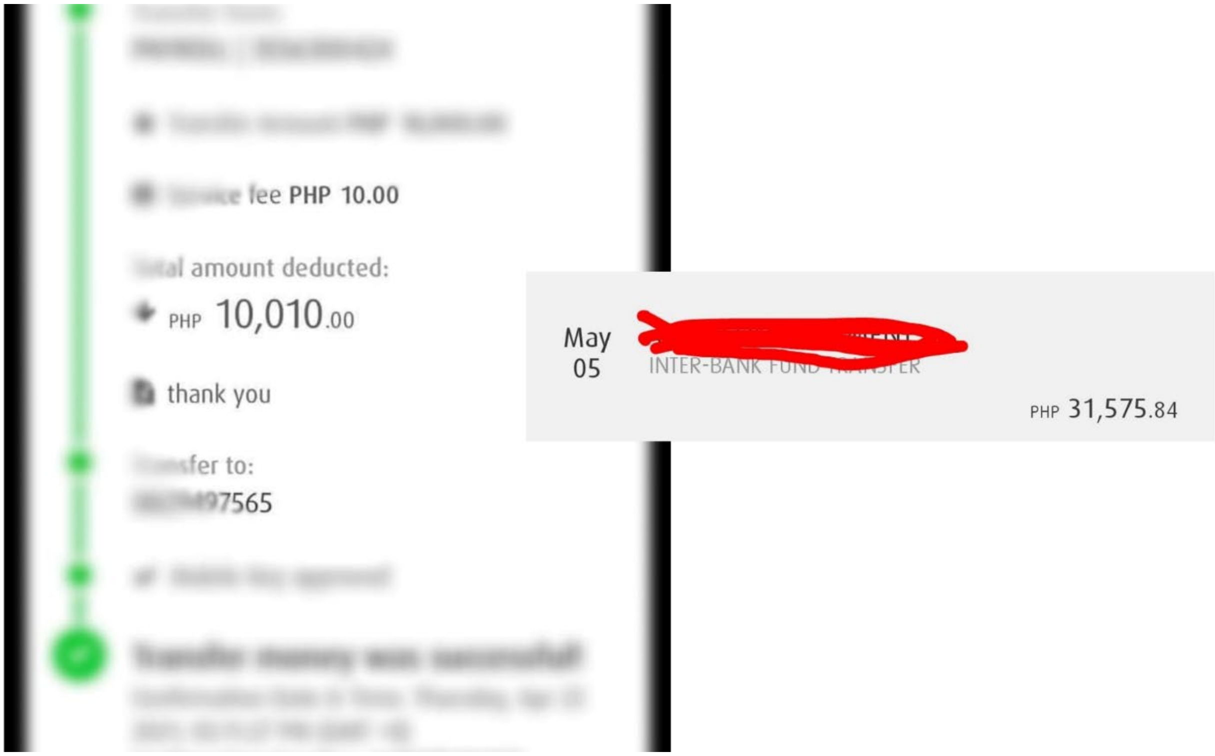
As always - thanks, John R Pagulayan, for the best program I've purchased in my entire freelancing career. Love your leadership and the values behind it. Thanks rin Chris Ong for being my success manager before I joined the tribe.

Going over to my sub-tribe Legends Tribe - super love you guys, for all the values, insights, and kind corrections.

Special mentions to Thea Peralta - thanks for enabling us always, and making us want to strive for more - you are our mayora of the year. Sa brand strategist ng bayan and TL ko Walter Rogon , thanks man for just really nurturing us sa AC and often times sa chat, looking forward to every Thursday.

#wins

#legends



fee PHP 10.00

amount deducted:

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thank you

fer to:

97565

May 05

[redacted]

INTER-BANK FUND

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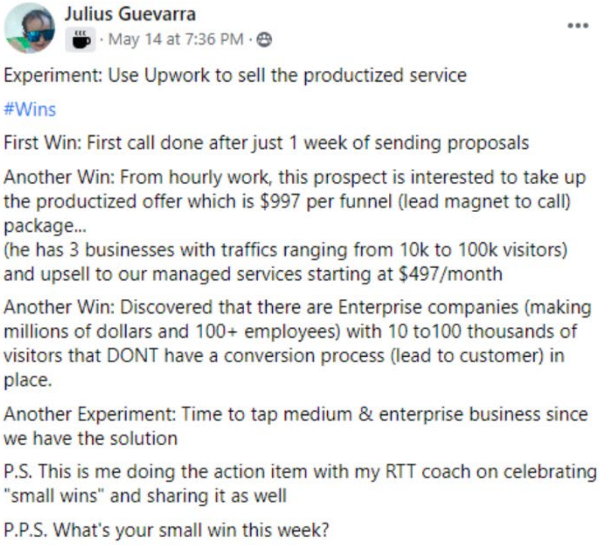


Julius Guevarra

· May 14 at 7:36 PM ·

Experiment: Use Upwork to sell the productized service

#Wins

First Win: First call done after just 1 week of sending proposals

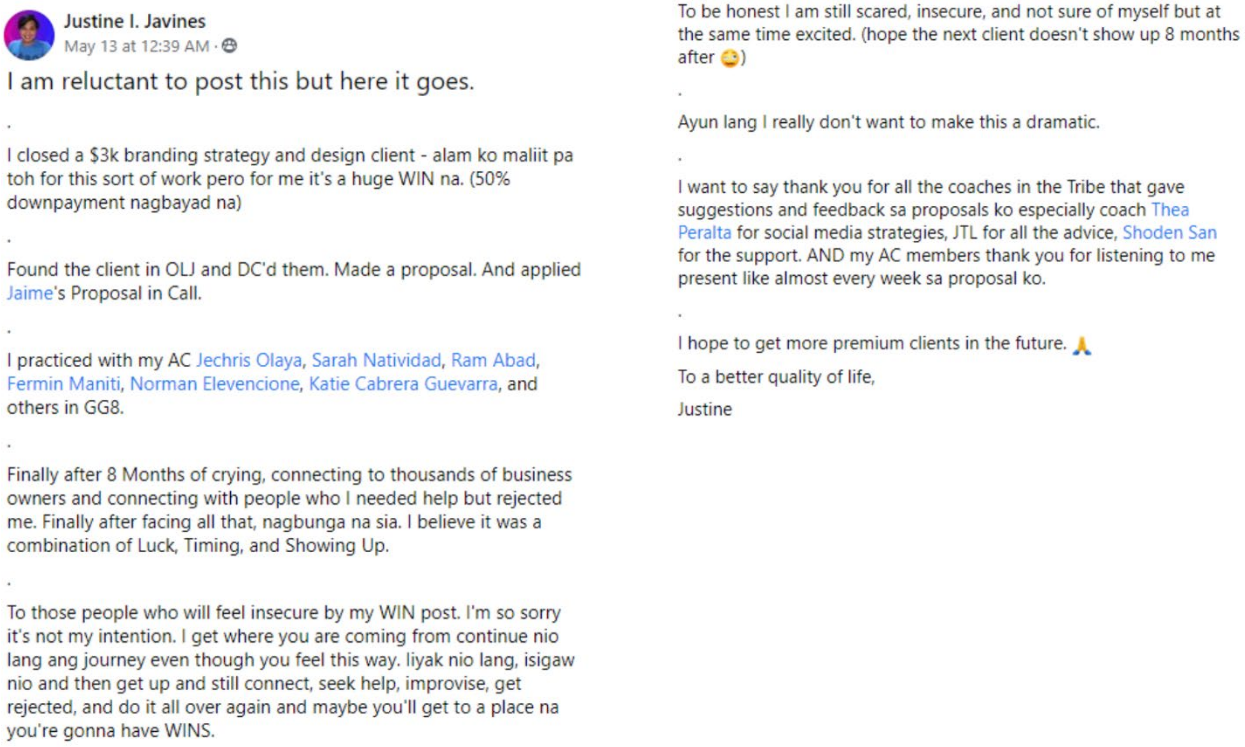
Another Win: From hourly work, this prospect is interested to take up the productized offer which is $997 per funnel (lead magnet to call) package...
(he has 3 businesses with traffics ranging from 10k to 100k visitors)
and upsell to our managed services starting at $497/month

Another Win: Discovered that there are Enterprise companies (making millions of dollars and 100+ employees) with 10 to100 thousands of visitors that DONT have a conversion process (lead to customer) in place.

Another Experiment: Time to tap medium & enterprise business since we have the solution

P.S. This is me doing the action item with my RTT coach on celebrating "small wins" and sharing it as well

P.P.S. What's your small win this week?



Justine I. Javines
May 13 at 12:39 AM ·

I am reluctant to post this but here it goes.

.

I closed a $3k branding strategy and design client - alam ko maliit pa toh for this sort of work pero for me it's a huge WIN na. (50% downpayment nagbayad na)

.

Found the client in OLJ and DC'd them. Made a proposal. And applied Jaime's Proposal in Call.

.

I practiced with my AC Jechris Olaya, Sarah Natividad, Ram Abad, Fermin Maniti, Norman Elevencione, Katie Cabrera Guevarra, and others in GG8.

.

Finally after 8 Months of crying, connecting to thousands of business owners and connecting with people who I needed help but rejected me. Finally after facing all that, nagbunga na sia. I believe it was a combination of Luck, Timing, and Showing Up.

.

To those people who will feel insecure by my WIN post. I'm so sorry it's not my intention. I get where you are coming from continue nio lang ang journey even though you feel this way. Iiyak nio lang, isigaw nio and then get up and still connect, seek help, improvise, get rejected, and do it all over again and maybe you'll get to a place na you're gonna have WINS.

To be honest I am still scared, insecure, and not sure of myself but at the same time excited. (hope the next client doesn't show up 8 months after 😅)

.

Ayun lang I really don't want to make this a dramatic.

.

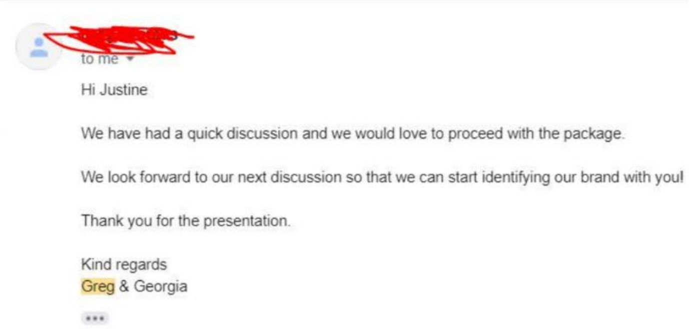
I want to say thank you for all the coaches in the Tribe that gave suggestions and feedback sa proposals ko especially coach Thea Peralta for social media strategies, JTL for all the advice, Shoden San for the support. AND my AC members thank you for listening to me present like almost every week sa proposal ko.

.

I hope to get more premium clients in the future. 🙏

To a better quality of life,

Justine



[redacted]
to me

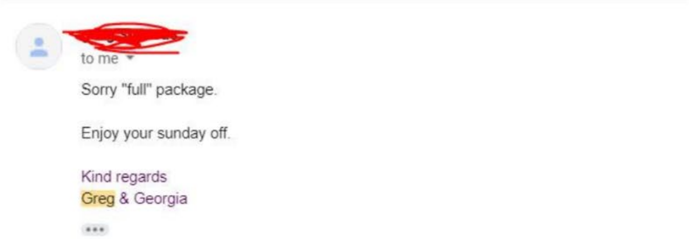
Hi Justine

We have had a quick discussion and we would love to proceed with the package.

We look forward to our next discussion so that we can start identifying our brand with you!

Thank you for the presentation.

Kind regards
Greg & Georgia

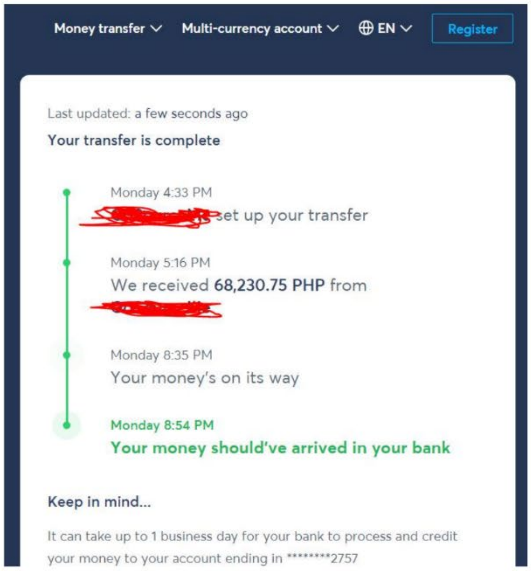


[redacted]
to me

Sorry "full" package.

Enjoy your sunday off.

Kind regards
Greg & Georgia



Last updated: a few seconds ago

Your transfer is complete

Monday 4:33 PM
[redacted] set up your transfer

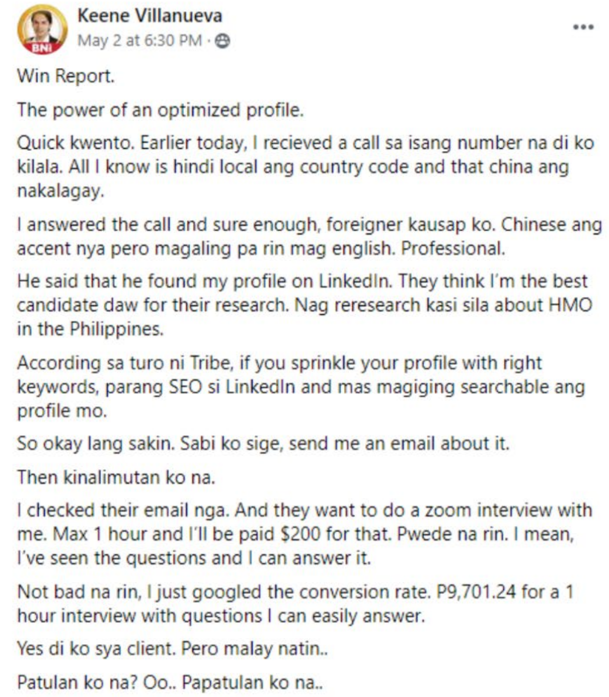
Monday 5:16 PM
We received **68,230.75 PHP** from
[redacted]

Monday 8:35 PM
Your money's on its way

Monday 8:54 PM
Your money should've arrived in your bank

Keep in mind...

It can take up to 1 business day for your bank to process and credit your money to your account ending in ********2757



Keene Villanueva
May 2 at 6:30 PM ·

Win Report.

The power of an optimized profile.

Quick kwento. Earlier today, I recieved a call sa isang number na di ko kilala. All I know is hindi local ang country code and that china ang nakalagay.

I answered the call and sure enough, foreigner kausap ko. Chinese ang accent nya pero magaling pa rin mag english. Professional.

He said that he found my profile on LinkedIn. They think I'm the best candidate daw for their research. Nag reresearch kasi sila about HMO in the Philippines.

According sa turo ni Tribe, if you sprinkle your profile with right keywords, parang SEO si LinkedIn and mas magiging searchable ang profile mo.

So okay lang sakin. Sabi ko sige, send me an email about it.

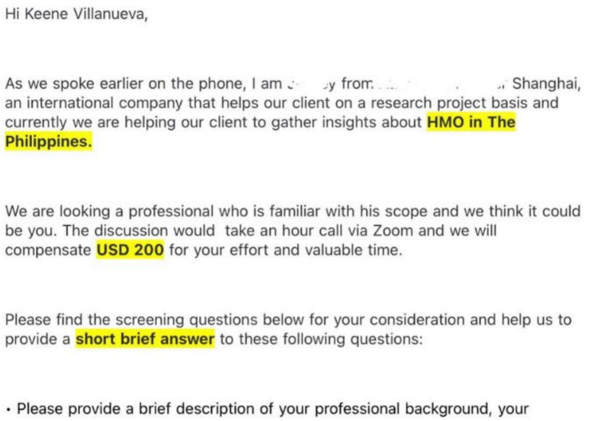
Then kinalimutan ko na.

I checked their email nga. And they want to do a zoom interview with me. Max 1 hour and I'll be paid $200 for that. Pwede na rin. I mean, I've seen the questions and I can answer it.

Not bad na rin, I just googled the conversion rate. P9,701.24 for a 1 hour interview with questions I can easily answer.

Yes di ko sya client. Pero malay natin..

Patulan ko na? Oo.. Papatulan ko na..



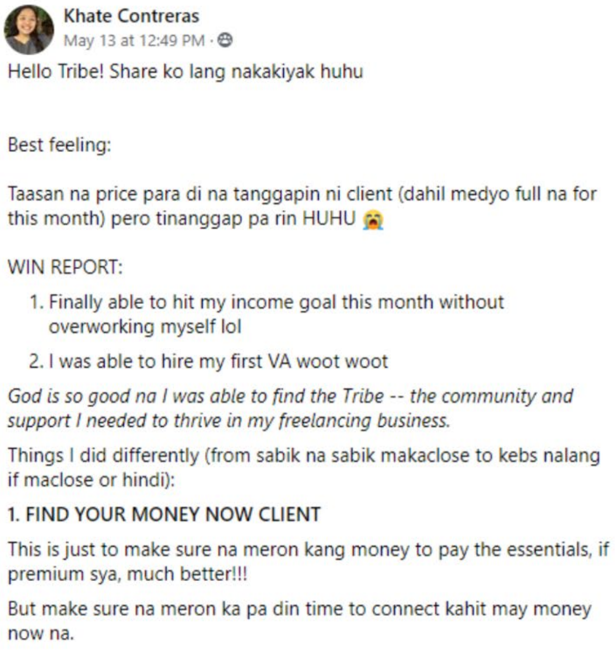
Hi Keene Villanueva,

As we spoke earlier on the phone, I am [redacted] from [redacted] Shanghai, an international company that helps our client on a research project basis and currently we are helping our client to gather insights about **HMO in The Philippines.**

We are looking a professional who is familiar with his scope and we think it could be you. The discussion would take an hour call via Zoom and we will compensate **USD 200** for your effort and valuable time.

Please find the screening questions below for your consideration and help us to provide a **short brief answer** to these following questions:

- Please provide a brief description of your professional background, your



Khate Contreras
May 13 at 12:49 PM ·

Hello Tribe! Share ko lang nakakiyak huhu

Best feeling:

Taasan na price para di na tanggapin ni client (dahil medyo full na for this month) pero tinanggap pa rin HUHU 😭

WIN REPORT:

1. Finally able to hit my income goal this month without overworking myself lol
2. I was able to hire my first VA woot woot

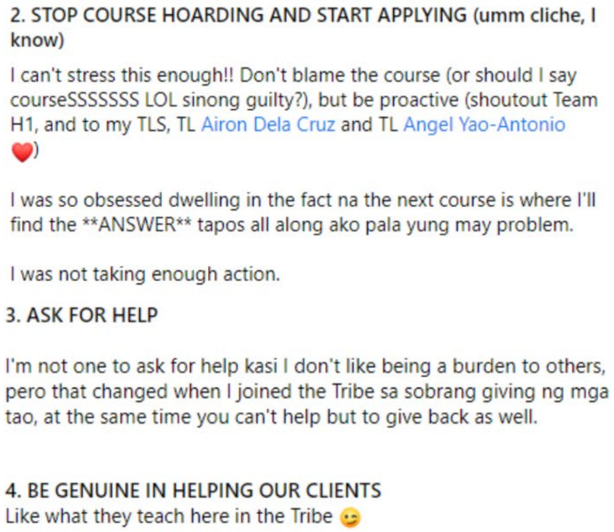
God is so good na I was able to find the Tribe -- the community and support I needed to thrive in my freelancing business.

Things I did differently (from sabik na sabik makaclose to kebs nalang if maclose or hindi):

1. FIND YOUR MONEY NOW CLIENT

This is just to make sure na meron kang money to pay the essentials, if premium sya, much better!!!

But make sure na meron ka pa din time to connect kahit may money now na.



2. STOP COURSE HOARDING AND START APPLYING (umm cliche, I know)

I can't stress this enough!! Don't blame the course (or should I say courseSSSSSSS LOL sinong guilty?), but be proactive (shoutout Team H1, and to my TLS, TL Airon Dela Cruz and TL Angel Yao-Antonio ❤️)

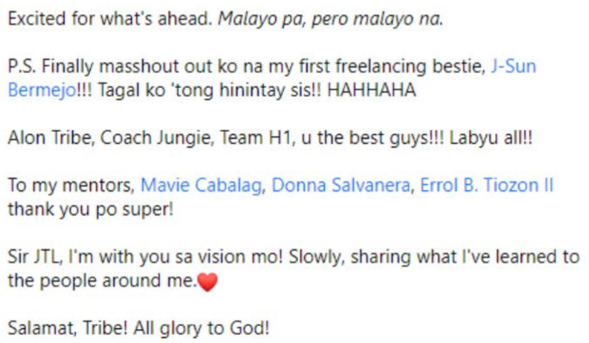
I was so obsessed dwelling in the fact na the next course is where I'll find the **ANSWER** tapos all along ako pala yung may problem.

I was not taking enough action.

3. ASK FOR HELP

I'm not one to ask for help kasi I don't like being a burden to others, pero that changed when I joined the Tribe sa sobrang giving ng mga tao, at the same time you can't help but to give back as well.

4. BE GENUINE IN HELPING OUR CLIENTS
Like what they teach here in the Tribe 😉


Excited for what's ahead. *Malayo pa, pero malayo na.*

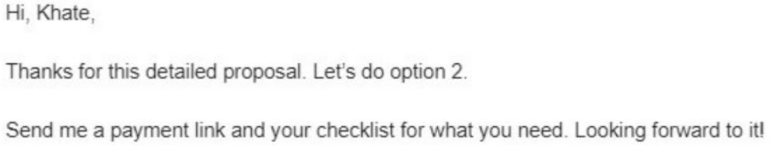
P.S. Finally masshout out ko na my first freelancing bestie, J-Sun Bermejo!!! Tagal ko 'tong hinintay sis!! HAHHAHA

Alon Tribe, Coach Jungie, Team H1, u the best guys!!! Labyu all!!

To my mentors, Mavie Cabalag, Donna Salvanera, Errol B. Tiozon II thank you po super!

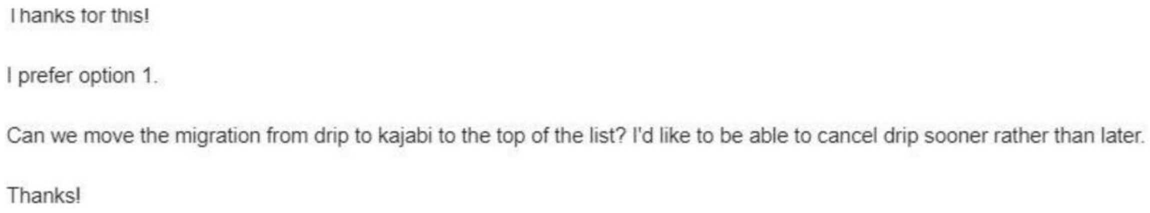
Sir JTL, I'm with you sa vision mo! Slowly, sharing what I've learned to the people around me.❤️

Salamat, Tribe! All glory to God!


Hi, Khate,

Thanks for this detailed proposal. Let's do option 2.

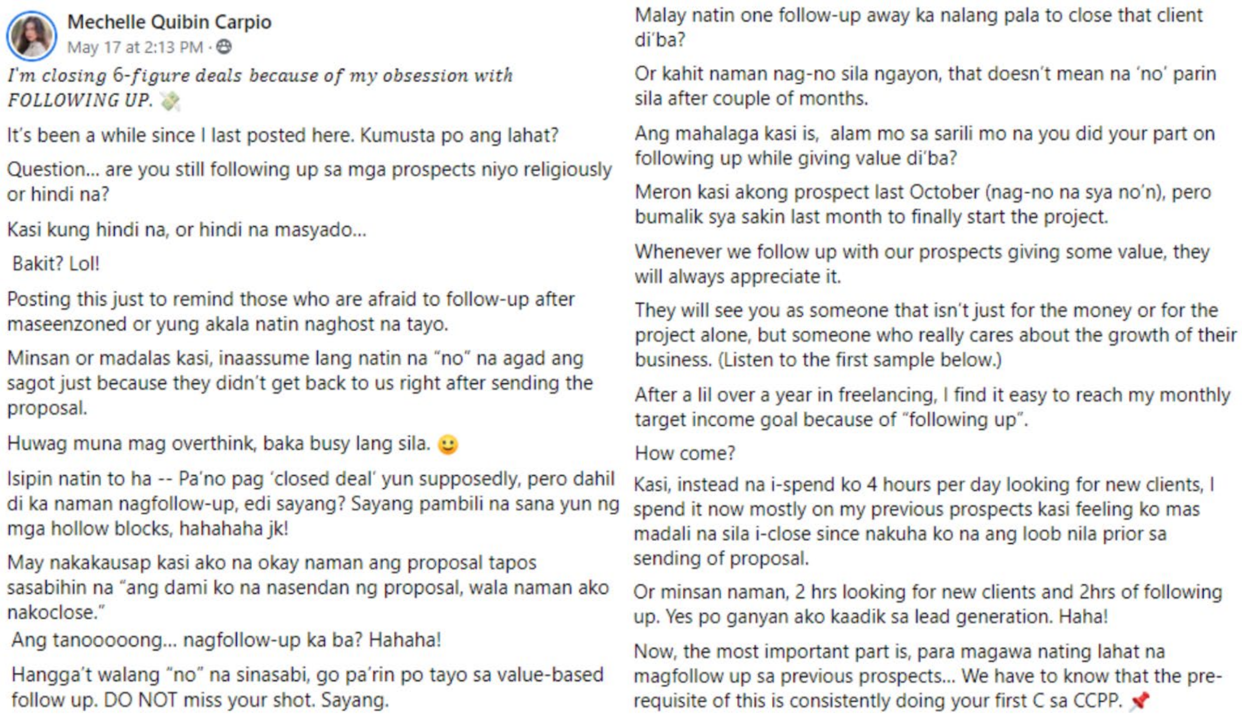
Send me a payment link and your checklist for what you need. Looking forward to it!


Thanks for this!

I prefer option 1.

Can we move the migration from drip to kajabi to the top of the list? I'd like to be able to cancel drip sooner rather than later.

Thanks!


Mechelle Quibin Carpio
May 17 at 2:13 PM ·

I'm closing 6-figure deals because of my obsession with FOLLOWING UP. 💸

It's been a while since I last posted here. Kumusta po ang lahat?

Question... are you still following up sa mga prospects niyo religiously or hindi na?

Kasi kung hindi na, or hindi na masyado...

Bakit? Lol!

Posting this just to remind those who are afraid to follow-up after maseenzoned or yung akala natin naghost na tayo.

Minsan or madalas kasi, inaassume lang natin na "no" na agad ang sagot just because they didn't get back to us right after sending the proposal.

Huwag muna mag overthink, baka busy lang sila. 😀

Isipin natin to ha -- Pa'no pag 'closed deal' yun supposedly, pero dahil di ka naman nagfollow-up, edi sayang? Sayang pambili na sana yun ng mga hollow blocks, hahahaha jk!

May nakakausap kasi ako na okay naman ang proposal tapos sasabihin na "ang dami ko na nasendan ng proposal, wala naman ako nakoclose."

Ang tanooooong... nagfollow-up ka ba? Hahaha!

Hangga't walang "no" na sinasabi, go pa'rin po tayo sa value-based follow up. DO NOT miss your shot. Sayang.

Malay natin one follow-up away ka nalang pala to close that client di'ba?

Or kahit naman nag-no sila ngayon, that doesn't mean na 'no' parin sila after couple of months.

Ang mahalaga kasi is, alam mo sa sarili mo na you did your part on following up while giving value di'ba?

Meron kasi akong prospect last October (nag-no na sya no'n), pero bumalik sya sakin last month to finally start the project.

Whenever we follow up with our prospects giving some value, they will always appreciate it.

They will see you as someone that isn't just for the money or for the project alone, but someone who really cares about the growth of their business. (Listen to the first sample below.)

After a lil over a year in freelancing, I find it easy to reach my monthly target income goal because of "following up".

How come?

Kasi, instead na i-spend ko 4 hours per day looking for new clients, I spend it now mostly on my previous prospects kasi feeling ko mas madali na sila i-close since nakuha ko na ang loob nila prior sa sending of proposal.

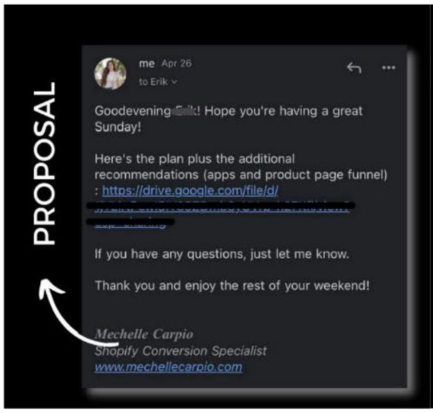
Or minsan naman, 2 hrs looking for new clients and 2hrs of following up. Yes po ganyan ako kaadik sa lead generation. Haha!

Now, the most important part is, para magawa nating lahat na magfollow up sa previous prospects... We have to know that the pre-requisite of this is consistently doing your first C sa CCPP. 📌

Walang mafafollow-up kung in the first place wala naman tayong mafafollow-up talaga.

If you're sticking on your market and skill, and you always practice following-up, you'd be able to test what kind of value-based follow-up you're supposed to send your prospect/s.

Salamat and goodluck sa'ting lahat! Tara follow-up? 😛



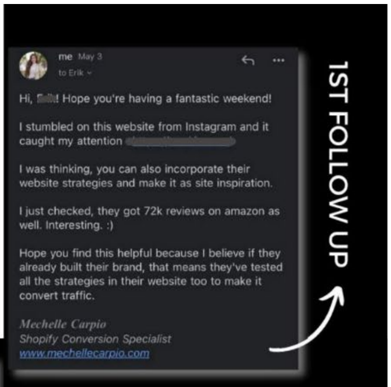
Goodevening [redacted]! Hope you're having a great Sunday!

Here's the plan plus the additional recommendations (apps and product page funnel) : https://drive.google.com/file/d/ [redacted]

If you have any questions, just let me know.

Thank you and enjoy the rest of your weekend!

Mechelle Carpio
Shopify Conversion Specialist
www.mechellecarpio.com



Hi, [redacted]! Hope you're having a fantastic weekend!

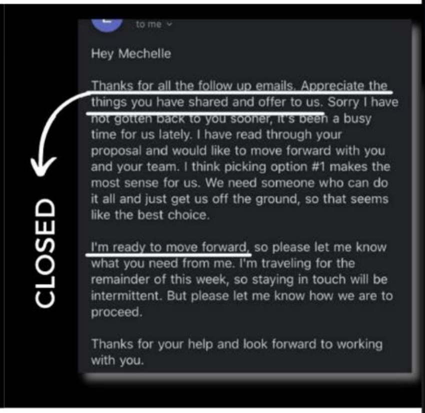
I stumbled on this website from Instagram and it caught my attention [redacted]

I was thinking, you can also incorporate their website strategies and make it as site inspiration.

I just checked, they got 72k reviews on amazon as well. Interesting. :)

Hope you find this helpful because I believe if they already built their brand, that means they've tested all the strategies in their website too to make it convert traffic.

Mechelle Carpio
Shopify Conversion Specialist
www.mechellecarpio.com

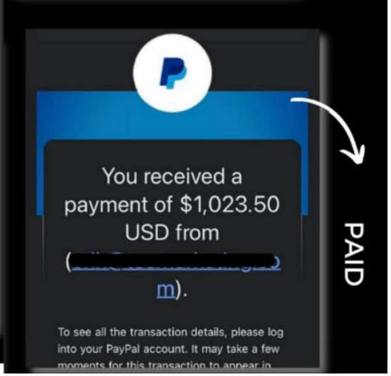


Hey Mechelle

Thanks for all the follow up emails. Appreciate the things you have shared and offer to us. Sorry I have not gotten back to you sooner, it's been a busy time for us lately. I have read through your proposal and would like to move forward with you and your team. I think picking option #1 makes the most sense for us. We need someone who can do it all and just get us off the ground, so that seems like the best choice.

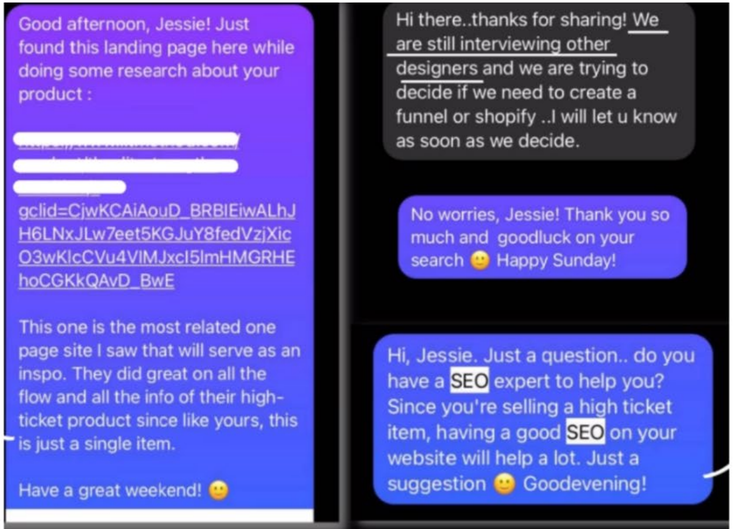
I'm ready to move forward, so please let me know what you need from me. I'm traveling for the remainder of this week, so staying in touch will be intermittent. But please let me know how we are to proceed.

Thanks for your help and look forward to working with you.



You received a payment of $1,023.50 USD from ([redacted] m).

To see all the transaction details, please log into your PayPal account. It may take a few moments for this transaction to appear in



Good afternoon, Jessie! Just found this landing page here while doing some research about your product :

[redacted]

gclid=CjwKCAiAouD_BRBIEiwALhJH6LNxJLw7eet5KGJuY8fedVzjXicO3wKlcCVu4VIMJxcI5lmHMGRHEhoCGKkQAvD_BwE

This one is the most related one page site I saw that will serve as an inspo. They did great on all the flow and all the info of their high-ticket product since like yours, this is just a single item.

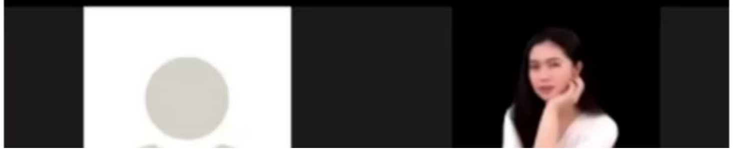
Have a great weekend! 😊

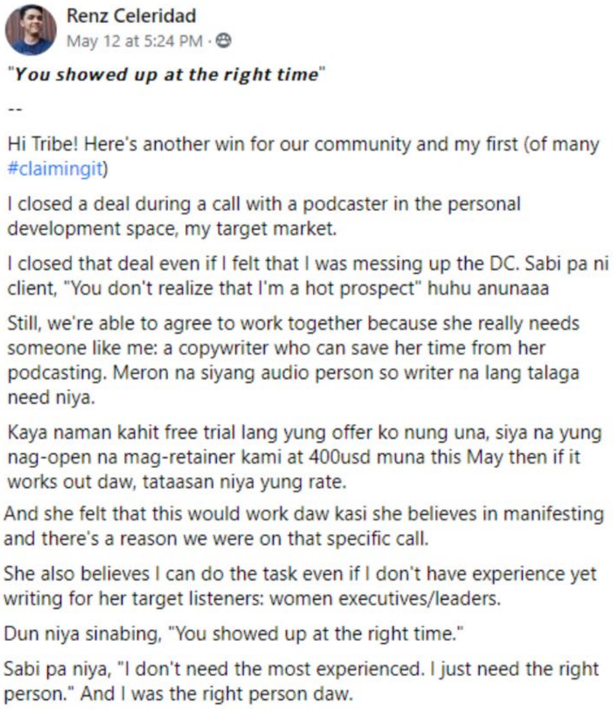
Hi there..thanks for sharing! We are still interviewing other designers and we are trying to decide if we need to create a funnel or shopify ..I will let u know as soon as we decide.

No worries, Jessie! Thank you so much and goodluck on your search 😊 Happy Sunday!

Hi, Jessie. Just a question.. do you have a SEO expert to help you? Since you're selling a high ticket item, having a good SEO on your website will help a lot. Just a suggestion 😊 Goodevening!

ONBOARDING CALL





Renz Celeridad
May 12 at 5:24 PM ·

"***You showed up at the right time***"

--

Hi Tribe! Here's another win for our community and my first (of many #claimingit)

I closed a deal during a call with a podcaster in the personal development space, my target market.

I closed that deal even if I felt that I was messing up the DC. Sabi pa ni client, "You don't realize that I'm a hot prospect" huhu anunaaa

Still, we're able to agree to work together because she really needs someone like me: a copywriter who can save her time from her podcasting. Meron na siyang audio person so writer na lang talaga need niya.

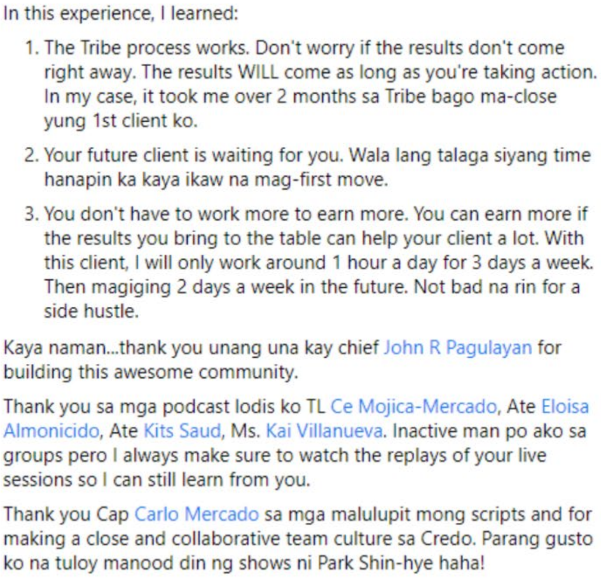
Kaya naman kahit free trial lang yung offer ko nung una, siya na yung nag-open na mag-retainer kami at 400usd muna this May then if it works out daw, tataasan niya yung rate.

And she felt that this would work daw kasi she believes in manifesting and there's a reason we were on that specific call.

She also believes I can do the task even if I don't have experience yet writing for her target listeners: women executives/leaders.

Dun niya sinabing, "You showed up at the right time."

Sabi pa niya, "I don't need the most experienced. I just need the right person." And I was the right person daw.



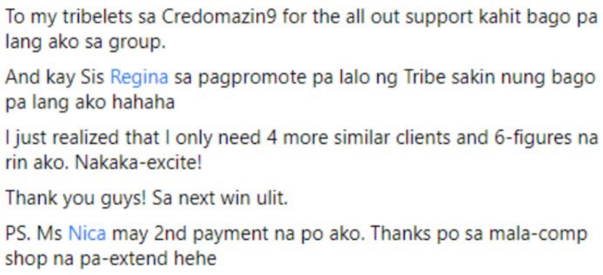
In this experience, I learned:

1. The Tribe process works. Don't worry if the results don't come right away. The results WILL come as long as you're taking action. In my case, it took me over 2 months sa Tribe bago ma-close yung 1st client ko.
2. Your future client is waiting for you. Wala lang talaga siyang time hanapin ka kaya ikaw na mag-first move.
3. You don't have to work more to earn more. You can earn more if the results you bring to the table can help your client a lot. With this client, I will only work around 1 hour a day for 3 days a week. Then magiging 2 days a week in the future. Not bad na rin for a side hustle.

Kaya naman...thank you unang una kay chief John R Pagulayan for building this awesome community.

Thank you sa mga podcast lodis ko TL Ce Mojica-Mercado, Ate Eloisa Almonicido, Ate Kits Saud, Ms. Kai Villanueva. Inactive man po ako sa groups pero I always make sure to watch the replays of your live sessions so I can still learn from you.

Thank you Cap Carlo Mercado sa mga malulupit mong scripts and for making a close and collaborative team culture sa Credo. Parang gusto ko na tuloy manood din ng shows ni Park Shin-hye haha!



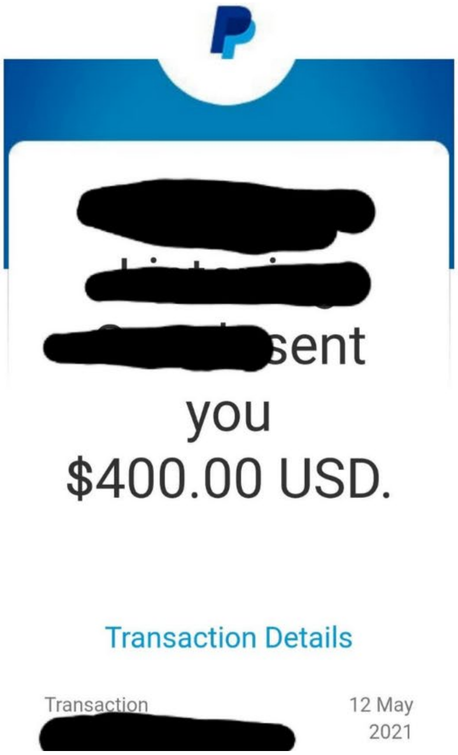
To my tribelets sa Credomazin9 for the all out support kahit bago pa lang ako sa group.

And kay Sis Regina sa pagpromote pa lalo ng Tribe sakin nung bago pa lang ako hahaha

I just realized that I only need 4 more similar clients and 6-figures na rin ako. Nakaka-excite!

Thank you guys! Sa next win ulit.

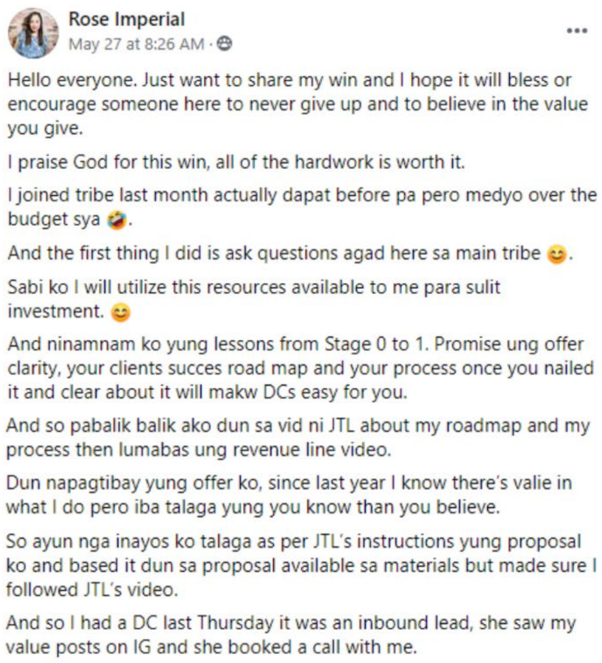
PS. Ms Nica may 2nd payment na po ako. Thanks po sa mala-comp shop na pa-extend hehe



[redacted] sent you $400.00 USD.

Transaction Details

Transaction [redacted] 12 May 2021



Rose Imperial
May 27 at 8:26 AM ·

Hello everyone. Just want to share my win and I hope it will bless or encourage someone here to never give up and to believe in the value you give.

I praise God for this win, all of the hardwork is worth it.

I joined tribe last month actually dapat before pa pero medyo over the budget sya 🤣.

And the first thing I did is ask questions agad here sa main tribe 😊.

Sabi ko I will utilize this resources available to me para sulit investment. 😊

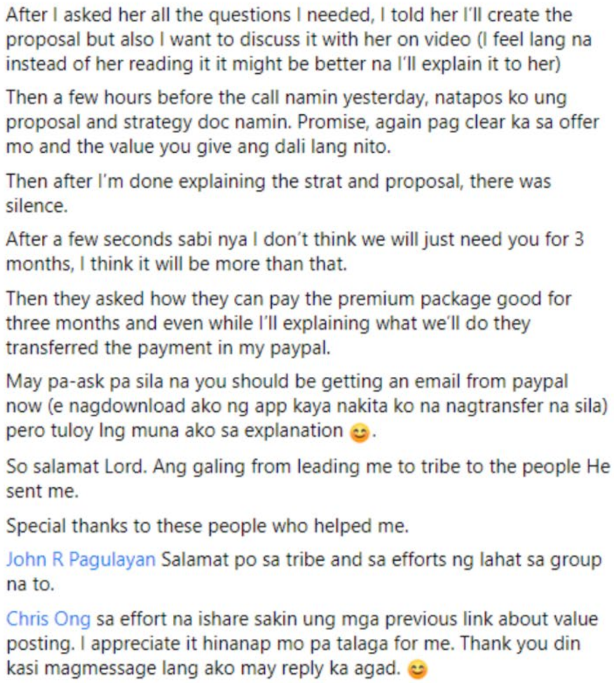
And ninamnam ko yung lessons from Stage 0 to 1. Promise ung offer clarity, your clients succes road map and your process once you nailed it and clear about it will makw DCs easy for you.

And so pabalik balik ako dun sa vid ni JTL about my roadmap and my process then lumabas ung revenue line video.

Dun napagtibay yung offer ko, since last year I know there's valie in what I do pero iba talaga yung you know than you believe.

So ayun nga inayos ko talaga as per JTL's instructions yung proposal ko and based it dun sa proposal available sa materials but made sure I followed JTL's video.

And so I had a DC last Thursday it was an inbound lead, she saw my value posts on IG and she booked a call with me.



After I asked her all the questions I needed, I told her I'll create the proposal but also I want to discuss it with her on video (I feel lang na instead of her reading it it might be better na I'll explain it to her)

Then a few hours before the call namin yesterday, natapos ko ung proposal and strategy doc namin. Promise, again pag clear ka sa offer mo and the value you give ang dali lang nito.

Then after I'm done explaining the strat and proposal, there was silence.

After a few seconds sabi nya I don't think we will just need you for 3 months, I think it will be more than that.

Then they asked how they can pay the premium package good for three months and even while I'll explaining what we'll do they transferred the payment in my paypal.

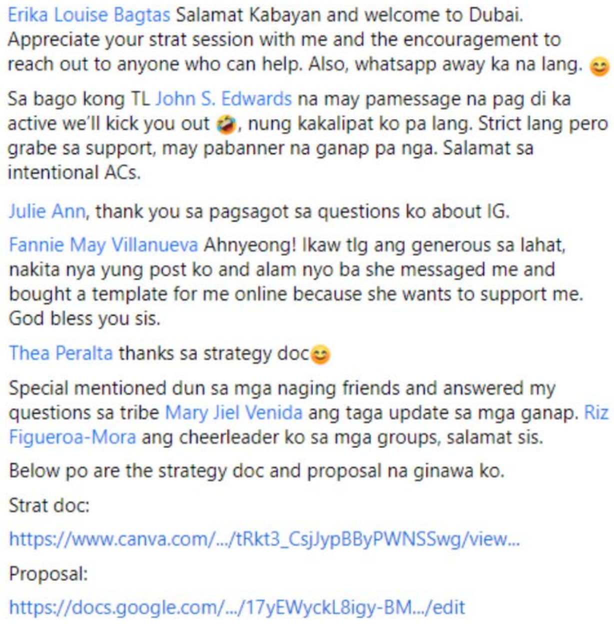
May pa-ask pa sila na you should be getting an email from paypal now (e nagdownload ako ng app kaya nakita ko na nagtransfer na sila) pero tuloy lng muna ako sa explanation 😊.

So salamat Lord. Ang galing from leading me to tribe to the people He sent me.

Special thanks to these people who helped me.

John R Pagulayan Salamat po sa tribe and sa efforts ng lahat sa group na to.

Chris Ong sa effort na ishare sakin ung mga previous link about value posting. I appreciate it hinanap mo pa talaga for me. Thank you din kasi magmessage lang ako may reply ka agad. 😊



Erika Louise Bagtas Salamat Kabayan and welcome to Dubai. Appreciate your strat session with me and the encouragement to reach out to anyone who can help. Also, whatsapp away ka na lang. 😊

Sa bago kong TL John S. Edwards na may pamessage na pag di ka active we'll kick you out 🤣, nung kakalipat ko pa lang. Strict lang pero grabe sa support, may pabanner na ganap pa nga. Salamat sa intentional ACs.

Julie Ann, thank you sa pagsagot sa questions ko about IG.

Fannie May Villanueva Ahnyeong! Ikaw tlg ang generous sa lahat, nakita nya yung post ko and alam nyo ba she messaged me and bought a template for me online because she wants to support me. God bless you sis.

Thea Peralta thanks sa strategy doc😊

Special mentioned dun sa mga naging friends and answered my questions sa tribe Mary Jiel Venida ang taga update sa mga ganap. Riz Figueroa-Mora ang cheerleader ko sa mga groups, salamat sis.

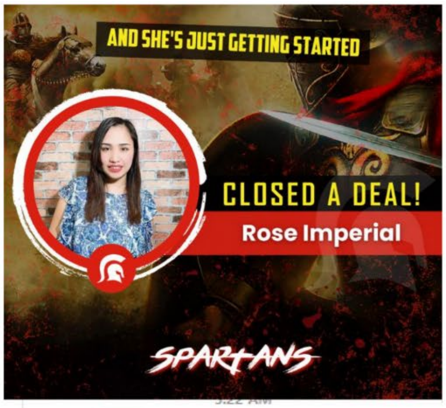
Below po are the strategy doc and proposal na ginawa ko.

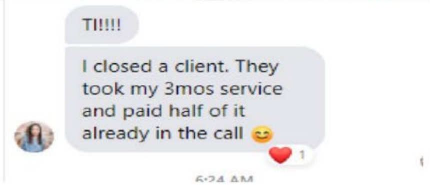
Strat doc:

https://www.canva.com/.../tRkt3_CsjJypBByPWNSSwg/view...

Proposal:

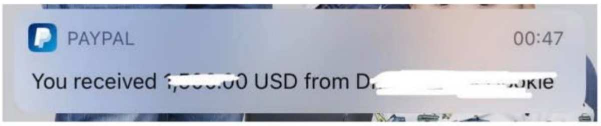
https://docs.google.com/.../17yEWyckL8igy-BM.../edit





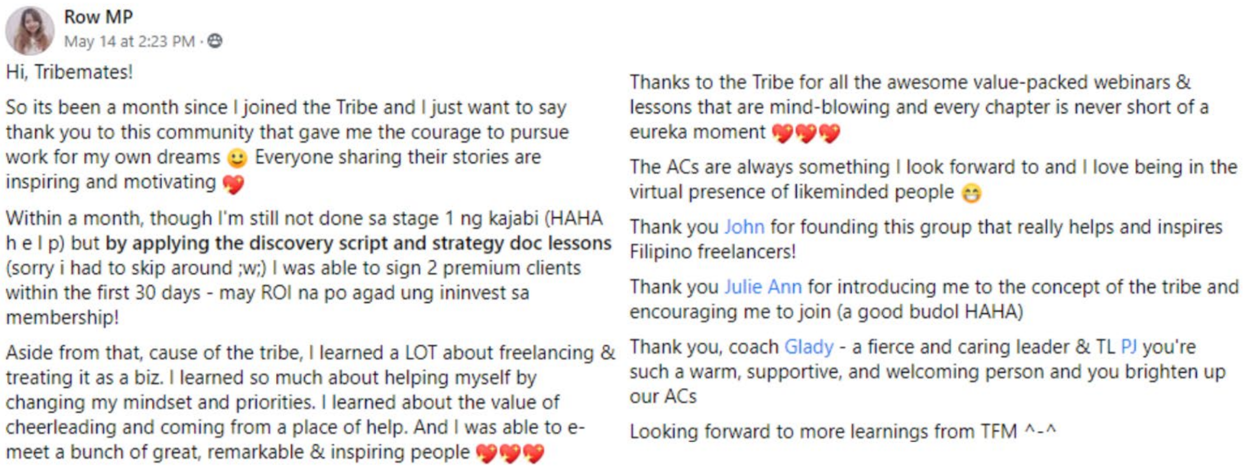
TI!!!!

I closed a client. They took my 3mos service and paid half of it already in the call 😊



PAYPAL 00:47

You received 1,[redacted].00 USD from D[redacted]okie



Row MP
May 14 at 2:23 PM ·

Hi, Tribemates!

So its been a month since I joined the Tribe and I just want to say thank you to this community that gave me the courage to pursue work for my own dreams 🙂 Everyone sharing their stories are inspiring and motivating ❤️‍🩹

Within a month, though I'm still not done sa stage 1 ng kajabi (HAHA h e l p) but **by applying the discovery script and strategy doc lessons** (sorry i had to skip around ;w;) I was able to sign 2 premium clients within the first 30 days - may ROI na po agad ung ininvest sa membership!

Aside from that, cause of the tribe, I learned a LOT about freelancing & treating it as a biz. I learned so much about helping myself by changing my mindset and priorities. I learned about the value of cheerleading and coming from a place of help. And I was able to e-meet a bunch of great, remarkable & inspiring people ❤️‍🩹❤️‍🩹❤️‍🩹

Thanks to the Tribe for all the awesome value-packed webinars & lessons that are mind-blowing and every chapter is never short of a eureka moment ❤️‍🩹❤️‍🩹❤️‍🩹

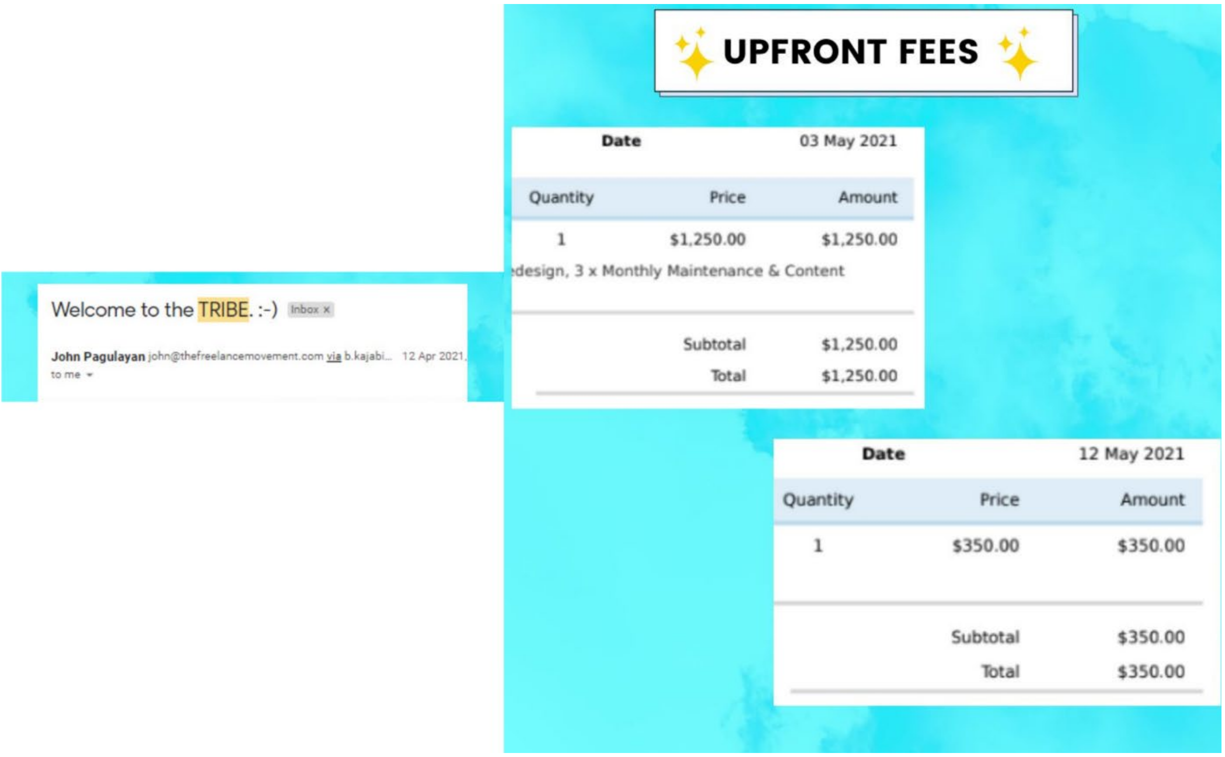
The ACs are always something I look forward to and I love being in the virtual presence of likeminded people 😁

Thank you John for founding this group that really helps and inspires Filipino freelancers!

Thank you Julie Ann for introducing me to the concept of the tribe and encouraging me to join (a good budol HAHA)

Thank you, coach Glady - a fierce and caring leader & TL PJ you're such a warm, supportive, and welcoming person and you brighten up our ACs

Looking forward to more learnings from TFM ^-^



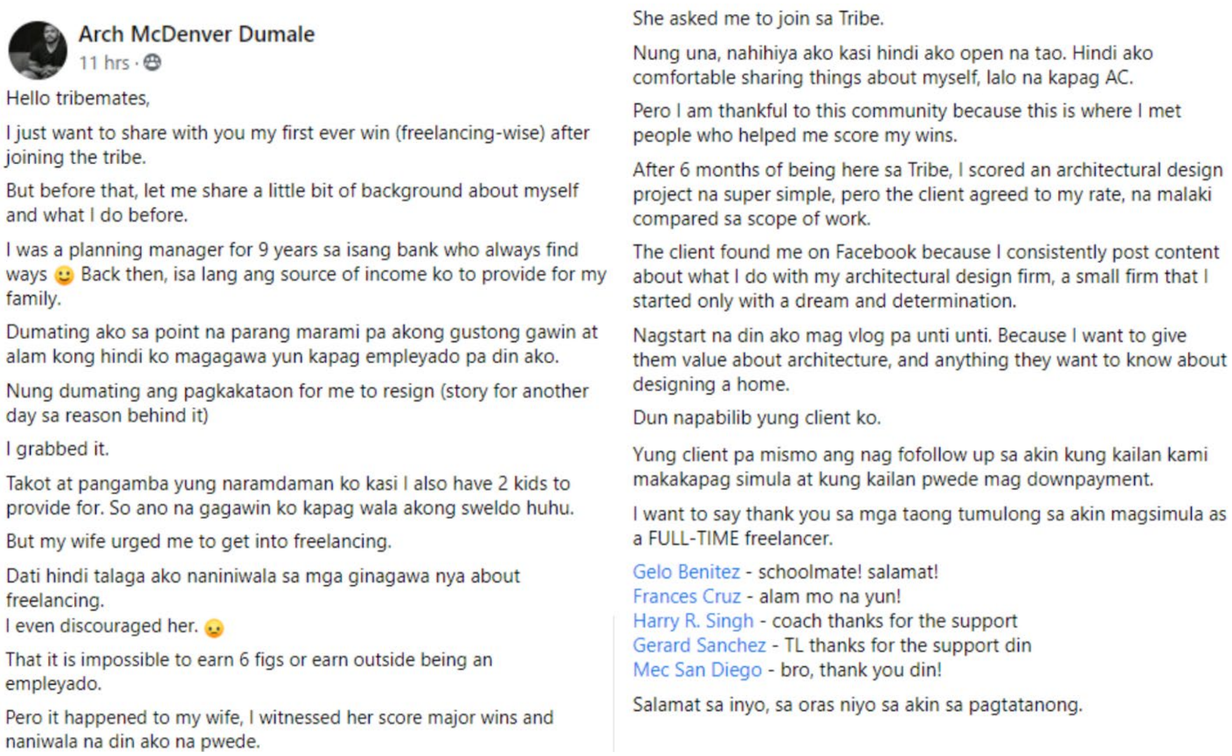
Welcome to the TRIBE. :-)

John Pagulayan john@thefreelancemovement.com via b.kajabi... 12 Apr 2021
to me

✨ **UPFRONT FEES** ✨

Date		03 May 2021
Quantity	Price	Amount
1	$1,250.00	$1,250.00
design, 3 x Monthly Maintenance & Content		
	Subtotal	$1,250.00
	Total	$1,250.00

Date		12 May 2021
Quantity	Price	Amount
1	$350.00	$350.00
	Subtotal	$350.00
	Total	$350.00



Arch McDenver Dumale
11 hrs ·

Hello tribemates,

I just want to share with you my first ever win (freelancing-wise) after joining the tribe.

But before that, let me share a little bit of background about myself and what I do before.

I was a planning manager for 9 years sa isang bank who always find ways 🙂 Back then, isa lang ang source of income ko to provide for my family.

Dumating ako sa point na parang marami pa akong gustong gawin at alam kong hindi ko magagawa yun kapag empleyado pa din ako.

Nung dumating ang pagkakataon for me to resign (story for another day sa reason behind it)

I grabbed it.

Takot at pangamba yung naramdaman ko kasi I also have 2 kids to provide for. So ano na gagawin ko kapag wala akong sweldo huhu.

But my wife urged me to get into freelancing.

Dati hindi talaga ako naniniwala sa mga ginagawa nya about freelancing.
I even discouraged her. 😦

That it is impossible to earn 6 figs or earn outside being an empleyado.

Pero it happened to my wife, I witnessed her score major wins and naniwala na din ako na pwede.

She asked me to join sa Tribe.

Nung una, nahihiya ako kasi hindi ako open na tao. Hindi ako comfortable sharing things about myself, lalo na kapag AC.

Pero I am thankful to this community because this is where I met people who helped me score my wins.

After 6 months of being here sa Tribe, I scored an architectural design project na super simple, pero the client agreed to my rate, na malaki compared sa scope of work.

The client found me on Facebook because I consistently post content about what I do with my architectural design firm, a small firm that I started only with a dream and determination.

Nagstart na din ako mag vlog pa unti unti. Because I want to give them value about architecture, and anything they want to know about designing a home.

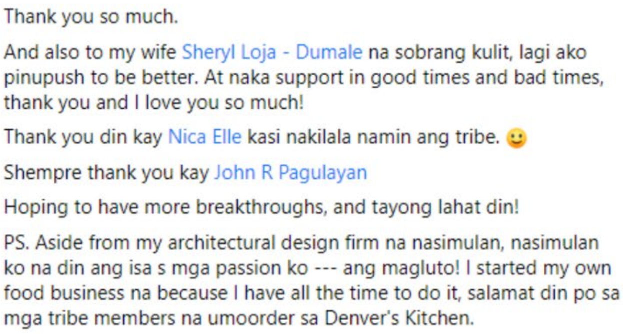
Dun napabilib yung client ko.

Yung client pa mismo ang nag fofollow up sa akin kung kailan kami makakapag simula at kung kailan pwede mag downpayment.

I want to say thank you sa mga taong tumulong sa akin magsimula as a FULL-TIME freelancer.

Gelo Benitez - schoolmate! salamat!
Frances Cruz - alam mo na yun!
Harry R. Singh - coach thanks for the support
Gerard Sanchez - TL thanks for the support din
Mec San Diego - bro, thank you din!

Salamat sa inyo, sa oras niyo sa akin sa pagtatanong.



Thank you so much.

And also to my wife Sheryl Loja - Dumale na sobrang kulit, lagi ako pinupush to be better. At naka support in good times and bad times, thank you and I love you so much!

Thank you din kay Nica Elle kasi nakilala namin ang tribe. 🙂

Shempre thank you kay John R Pagulayan

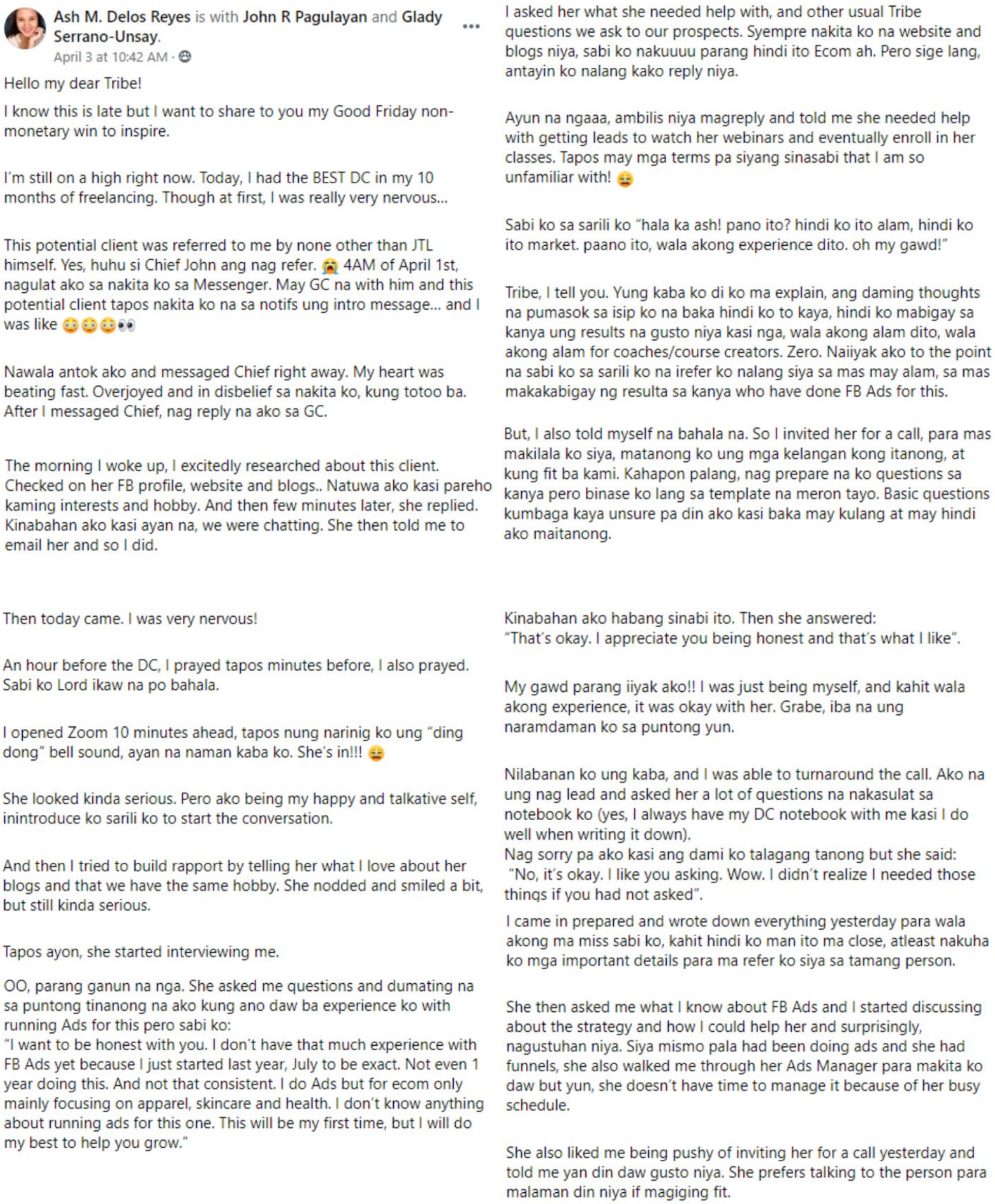
Hoping to have more breakthroughs, and tayong lahat din!

PS. Aside from my architectural design firm na nasimulan, nasimulan ko na din ang isa s mga passion ko --- ang magluto! I started my own food business na because I have all the time to do it, salamat din po sa mga tribe members na umoorder sa Denver's Kitchen.

Denver's KITCHEN

HOW TO FIND THE
MENT
RIGHT CONTRACTOR?

ROGUE DESIGN
GROUP



Ash M. Delos Reyes is with **John R Pagulayan** and **Glady Serrano-Unsay**.
April 3 at 10:42 AM · ⊕

Hello my dear Tribe!

I know this is late but I want to share to you my Good Friday non-monetary win to inspire.

I'm still on a high right now. Today, I had the BEST DC in my 10 months of freelancing. Though at first, I was really very nervous...

This potential client was referred to me by none other than JTL himself. Yes, huhu si Chief John ang nag refer. 😭 4AM of April 1st, nagulat ako sa nakita ko sa Messenger. May GC na with him and this potential client tapos nakita ko na sa notifs ung intro message... and I was like 😳😳😳👀

Nawala antok ako and messaged Chief right away. My heart was beating fast. Overjoyed and in disbelief sa nakita ko, kung totoo ba. After I messaged Chief, nag reply na ako sa GC.

The morning I woke up, I excitedly researched about this client. Checked on her FB profile, website and blogs.. Natuwa ako kasi pareho kaming interests and hobby. And then few minutes later, she replied. Kinabahan ako kasi ayan na, we were chatting. She then told me to email her and so I did.

I asked her what she needed help with, and other usual Tribe questions we ask to our prospects. Syempre nakita ko na website and blogs niya, sabi ko nakuuuu parang hindi ito Ecom ah. Pero sige lang, antayin ko nalang kako reply niya.

Ayun na ngaaa, ambilis niya magreply and told me she needed help with getting leads to watch her webinars and eventually enroll in her classes. Tapos may mga terms pa siyang sinasabi that I am so unfamiliar with! 😩

Sabi ko sa sarili ko "hala ka ash! pano ito? hindi ko ito alam, hindi ko ito market. paano ito, wala akong experience dito. oh my gawd!"

Tribe, I tell you. Yung kaba ko di ko ma explain, ang daming thoughts na pumasok sa isip ko na baka hindi ko to kaya, hindi ko mabigay sa kanya ung results na gusto niya kasi nga, wala akong alam dito, wala akong alam for coaches/course creators. Zero. Naiiyak ako to the point na sabi ko sa sarili ko na irefer ko nalang siya sa mas may alam, sa mas makakabigay ng resulta sa kanya who have done FB Ads for this.

But, I also told myself na bahala na. So I invited her for a call, para mas makilala ko siya, matanong ko ung mga kelangan kong itanong, at kung fit ba kami. Kahapon palang, nag prepare na ko questions sa kanya pero binase ko lang sa template na meron tayo. Basic questions kumbaga kaya unsure pa din ako kasi baka may kulang at may hindi ako maitanong.

Then today came. I was very nervous!

An hour before the DC, I prayed tapos minutes before, I also prayed. Sabi ko Lord ikaw na po bahala.

I opened Zoom 10 minutes ahead, tapos nung narinig ko ung "ding dong" bell sound, ayan na naman kaba ko. She's in!!! 😩

She looked kinda serious. Pero ako being my happy and talkative self, inintroduce ko sarili ko to start the conversation.

And then I tried to build rapport by telling her what I love about her blogs and that we have the same hobby. She nodded and smiled a bit, but still kinda serious.

Tapos ayon, she started interviewing me.

OO, parang ganun na nga. She asked me questions and dumating na sa puntong tinanong na ako kung ano daw ba experience ko with running Ads for this pero sabi ko:
"I want to be honest with you. I don't have that much experience with FB Ads yet because I just started last year, July to be exact. Not even 1 year doing this. And not that consistent. I do Ads but for ecom only mainly focusing on apparel, skincare and health. I don't know anything about running ads for this one. This will be my first time, but I will do my best to help you grow."

Kinabahan ako habang sinabi ito. Then she answered:
"That's okay. I appreciate you being honest and that's what I like".

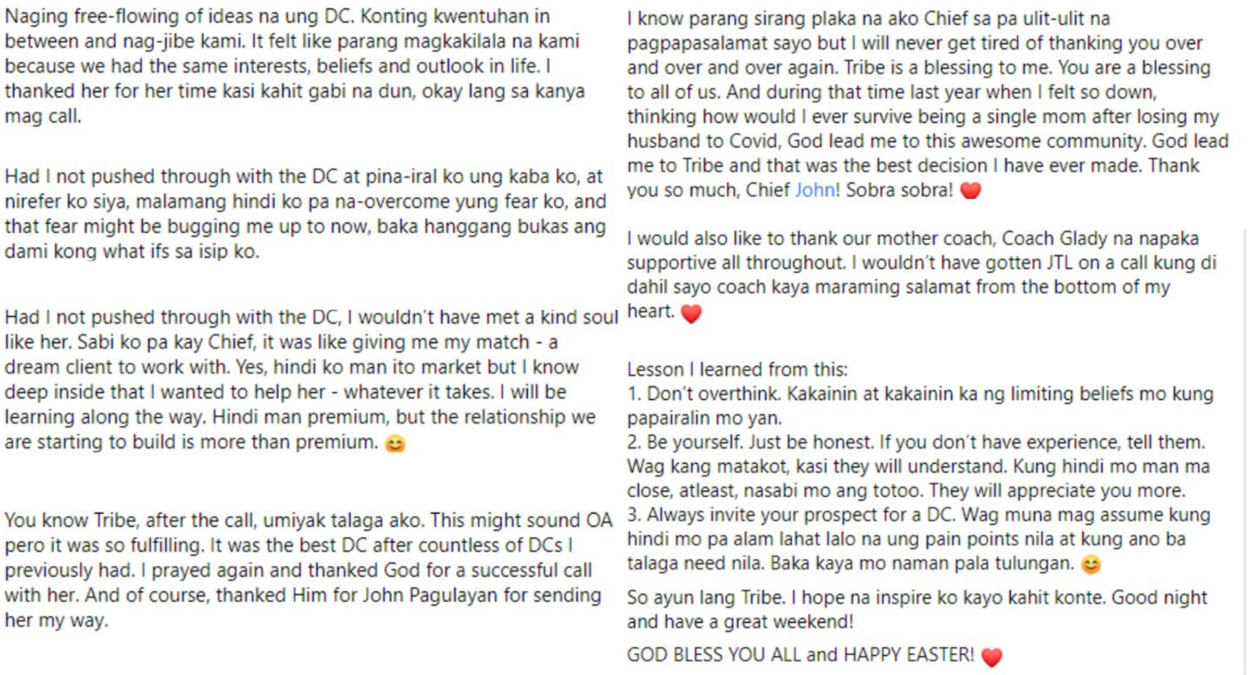
My gawd parang iiyak ako!! I was just being myself, and kahit wala akong experience, it was okay with her. Grabe, iba na ung naramdaman ko sa puntong yun.

Nilabanan ko ung kaba, and I was able to turnaround the call. Ako na ung nag lead and asked her a lot of questions na nakasulat sa notebook ko (yes, I always have my DC notebook with me kasi I do well when writing it down).
Nag sorry pa ako kasi ang dami ko talagang tanong but she said:
"No, it's okay. I like you asking. Wow. I didn't realize I needed those things if you had not asked".

I came in prepared and wrote down everything yesterday para wala akong ma miss sabi ko, kahit hindi ko man ito ma close, atleast nakuha ko mga important details para ma refer ko siya sa tamang person.

She then asked me what I know about FB Ads and I started discussing about the strategy and how I could help her and surprisingly, nagustuhan niya. Siya mismo pala had been doing ads and she had funnels, she also walked me through her Ads Manager para makita ko daw but yun, she doesn't have time to manage it because of her busy schedule.

She also liked me being pushy of inviting her for a call yesterday and told me yan din daw gusto niya. She prefers talking to the person para malaman din niya if magiging fit.



Naging free-flowing of ideas na ung DC. Konting kwentuhan in between and nag-jibe kami. It felt like parang magkakilala na kami because we had the same interests, beliefs and outlook in life. I thanked her for her time kasi kahit gabi na dun, okay lang sa kanya mag call.

Had I not pushed through with the DC at pina-iral ko ung kaba ko, at nirefer ko siya, malamang hindi ko pa na-overcome yung fear ko, and that fear might be bugging me up to now, baka hanggang bukas ang dami kong what ifs sa isip ko.

Had I not pushed through with the DC, I wouldn't have met a kind soul like her. Sabi ko pa kay Chief, it was like giving me my match - a dream client to work with. Yes, hindi ko man ito market but I know deep inside that I wanted to help her - whatever it takes. I will be learning along the way. Hindi man premium, but the relationship we are starting to build is more than premium. 😄

You know Tribe, after the call, umiyak talaga ako. This might sound OA pero it was so fulfilling. It was the best DC after countless of DCs I previously had. I prayed again and thanked God for a successful call with her. And of course, thanked Him for John Pagulayan for sending her my way.

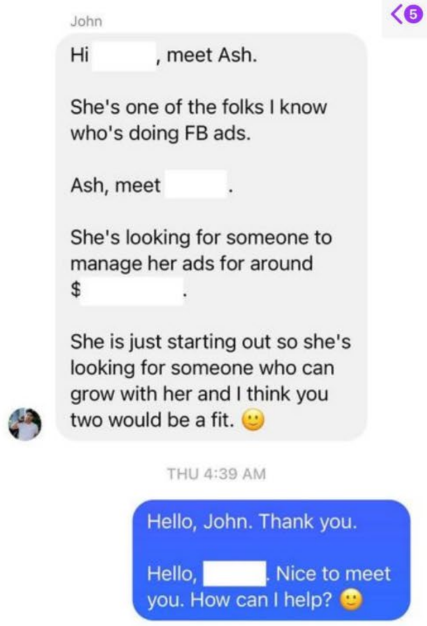
I know parang sirang plaka na ako Chief sa pa ulit-ulit na pagpapasalamat sayo but I will never get tired of thanking you over and over and over again. Tribe is a blessing to me. You are a blessing to all of us. And during that time last year when I felt so down, thinking how would I ever survive being a single mom after losing my husband to Covid, God lead me to this awesome community. God lead me to Tribe and that was the best decision I have ever made. Thank you so much, Chief John! Sobra sobra! ❤️

I would also like to thank our mother coach, Coach Glady na napaka supportive all throughout. I wouldn't have gotten JTL on a call kung di dahil sayo coach kaya maraming salamat from the bottom of my heart. ❤️

Lesson I learned from this:
1. Don't overthink. Kakainin at kakainin ka ng limiting beliefs mo kung papairalin mo yan.
2. Be yourself. Just be honest. If you don't have experience, tell them. Wag kang matakot, kasi they will understand. Kung hindi mo man ma close, atleast, nasabi mo ang totoo. They will appreciate you more.
3. Always invite your prospect for a DC. Wag muna mag assume kung hindi mo pa alam lahat lalo na ung pain points nila at kung ano ba talaga need nila. Baka kaya mo naman pala tulungan. 😄

So ayun lang Tribe. I hope na inspire ko kayo kahit konte. Good night and have a great weekend!

GOD BLESS YOU ALL and HAPPY EASTER! ❤️



John

Hi [redacted], meet Ash.

She's one of the folks I know who's doing FB ads.

Ash, meet [redacted].

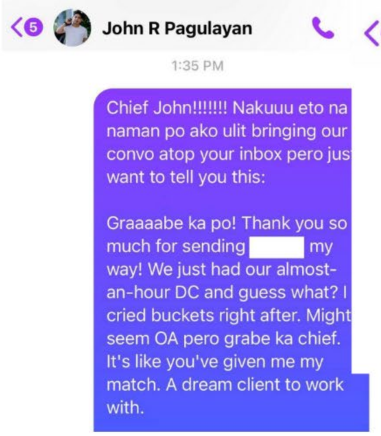
She's looking for someone to manage her ads for around $[redacted].

She is just starting out so she's looking for someone who can grow with her and I think you two would be a fit. 🙂

THU 4:39 AM

Hello, John. Thank you.

Hello, [redacted]. Nice to meet you. How can I help? 🙂

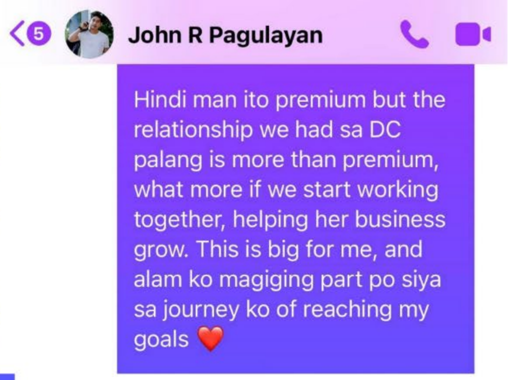


John R Pagulayan

1:35 PM

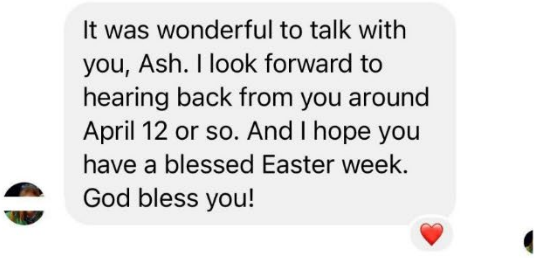
Chief John!!!!!!! Nakuuu eto na naman po ako ulit bringing our convo atop your inbox pero jus want to tell you this:

Graaaabe ka po! Thank you so much for sending [redacted] my way! We just had our almost-an-hour DC and guess what? I cried buckets right after. Might seem OA pero grabe ka chief. It's like you've given me my match. A dream client to work with.

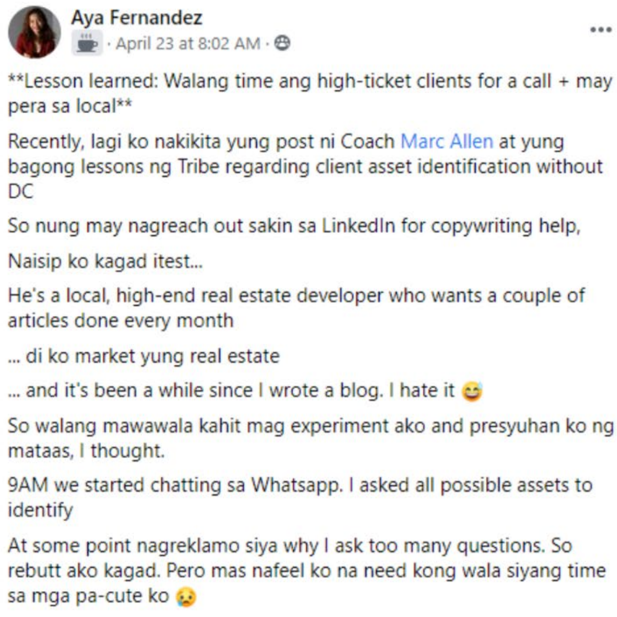


John R Pagulayan

Hindi man ito premium but the relationship we had sa DC palang is more than premium, what more if we start working together, helping her business grow. This is big for me, and alam ko magiging part po siya sa journey ko of reaching my goals ❤️



It was wonderful to talk with you, Ash. I look forward to hearing back from you around April 12 or so. And I hope you have a blessed Easter week. God bless you!



Aya Fernandez
· April 23 at 8:02 AM ·

Lesson learned: Walang time ang high-ticket clients for a call + may pera sa local

Recently, lagi ko nakikita yung post ni Coach Marc Allen at yung bagong lessons ng Tribe regarding client asset identification without DC

So nung may nagreach out sakin sa LinkedIn for copywriting help,

Naisip ko kagad itest...

He's a local, high-end real estate developer who wants a couple of articles done every month

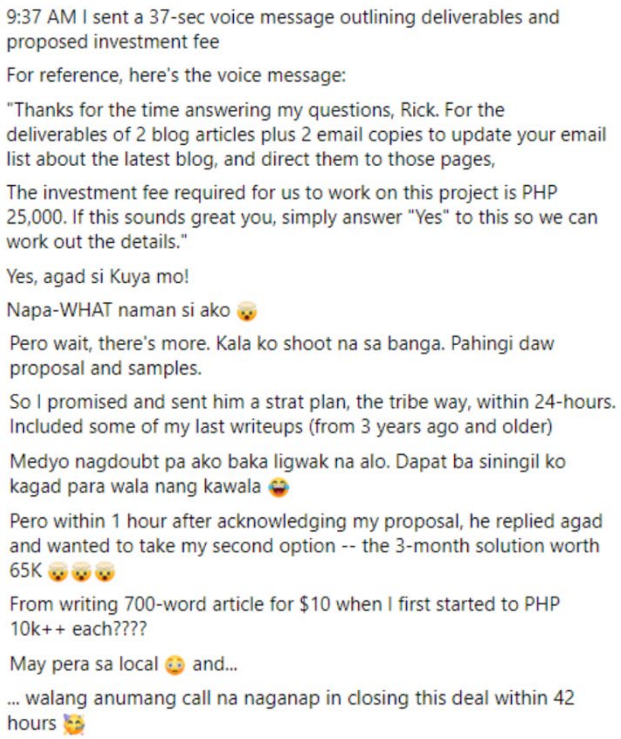
... di ko market yung real estate

... and it's been a while since I wrote a blog. I hate it 😅

So walang mawawala kahit mag experiment ako and presyuhan ko ng mataas, I thought.

9AM we started chatting sa Whatsapp. I asked all possible assets to identify

At some point nagreklamo siya why I ask too many questions. So rebutt ako kagad. Pero mas nafeel ko na need kong wala siyang time sa mga pa-cute ko 😥



9:37 AM I sent a 37-sec voice message outlining deliverables and proposed investment fee

For reference, here's the voice message:

"Thanks for the time answering my questions, Rick. For the deliverables of 2 blog articles plus 2 email copies to update your email list about the latest blog, and direct them to those pages,

The investment fee required for us to work on this project is PHP 25,000. If this sounds great you, simply answer "Yes" to this so we can work out the details."

Yes, agad si Kuya mo!

Napa-WHAT naman si ako 😮

Pero wait, there's more. Kala ko shoot na sa banga. Pahingi daw proposal and samples.

So I promised and sent him a strat plan, the tribe way, within 24-hours. Included some of my last writeups (from 3 years ago and older)

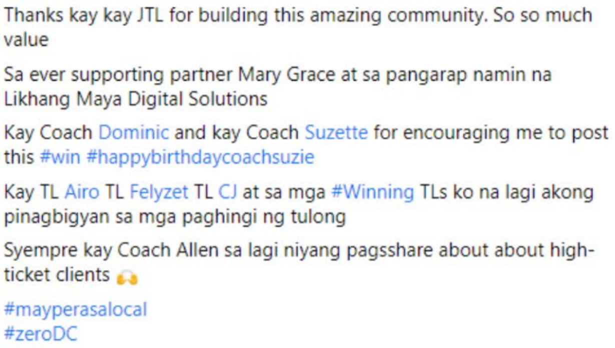
Medyo nagdoubt pa ako baka ligwak na alo. Dapat ba siningil ko kagad para wala nang kawala 😂

Pero within 1 hour after acknowledging my proposal, he replied agad and wanted to take my second option -- the 3-month solution worth 65K 😱😱😱

From writing 700-word article for $10 when I first started to PHP 10k++ each????

May pera sa local 😳 and...

... walang anumang call na naganap in closing this deal within 42 hours 🥳



Thanks kay kay JTL for building this amazing community. So so much value

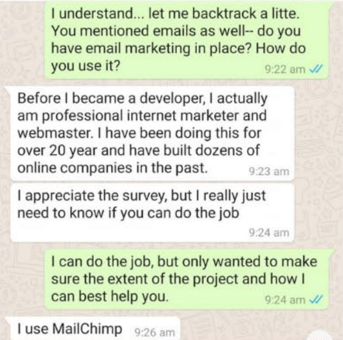
Sa ever supporting partner Mary Grace at sa pangarap namin na Likhang Maya Digital Solutions

Kay Coach Dominic and kay Coach Suzette for encouraging me to post this #win #happybirthdaycoachsuzie

Kay TL Airo TL Felyzet TL CJ at sa mga #Winning TLs ko na lagi akong pinagbigyan sa mga paghingi ng tulong

Syempre kay Coach Allen sa lagi niyang pagsshare about about high-ticket clients 🙌

#mayperasalocal
#zeroDC



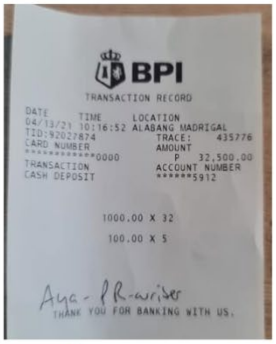
I understand... let me backtrack a litte. You mentioned emails as well-- do you have email marketing in place? How do you use it? 9:22 am

Before I became a developer, I actually am professional internet marketer and webmaster. I have been doing this for over 20 year and have built dozens of online companies in the past. 9:23 am

I appreciate the survey, but I really just need to know if you can do the job 9:24 am

I can do the job, but only wanted to make sure the extent of the project and how I can best help you. 9:24 am

I use MailChimp 9:26 am



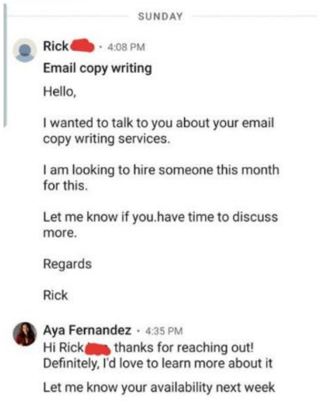
BPI
TRANSACTION RECORD

DATE	TIME	LOCATION
04/13/21	10:16:52	ALABANG MADRIGAL

TID:92027874
TRACE: 435776
CARD NUMBER
************0000
AMOUNT
P 32,500.00
TRANSACTION
CASH DEPOSIT
ACCOUNT NUMBER
******5912

1000.00 X 32
100.00 X 5

Aya - PR-writer
THANK YOU FOR BANKING WITH US.



SUNDAY

Rick [redacted] · 4:08 PM
Email copy writing
Hello,

I wanted to talk to you about your email copy writing services.

I am looking to hire someone this month for this.

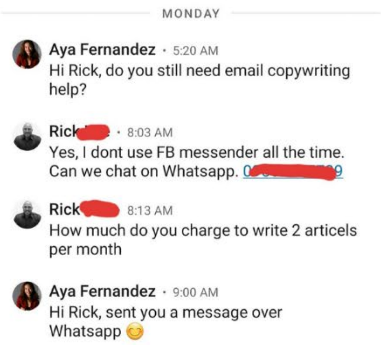
Let me know if you.have time to discuss more.

Regards

Rick

Aya Fernandez · 4:35 PM
Hi Rick [redacted] thanks for reaching out!
Definitely, I'd love to learn more about it

Let me know your availability next week



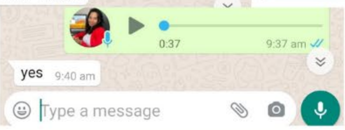
MONDAY

Aya Fernandez · 5:20 AM
Hi Rick, do you still need email copywriting help?

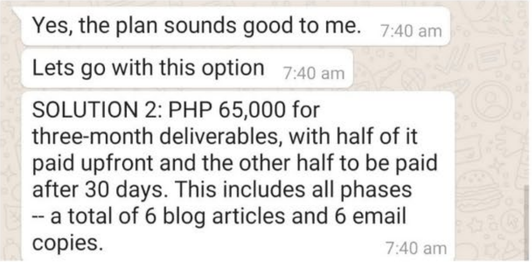
Rick [redacted] · 8:03 AM
Yes, I dont use FB messender all the time. Can we chat on Whatsapp. [redacted]

Rick [redacted] 8:13 AM
How much do you charge to write 2 articels per month

Aya Fernandez · 9:00 AM
Hi Rick, sent you a message over Whatsapp 😊



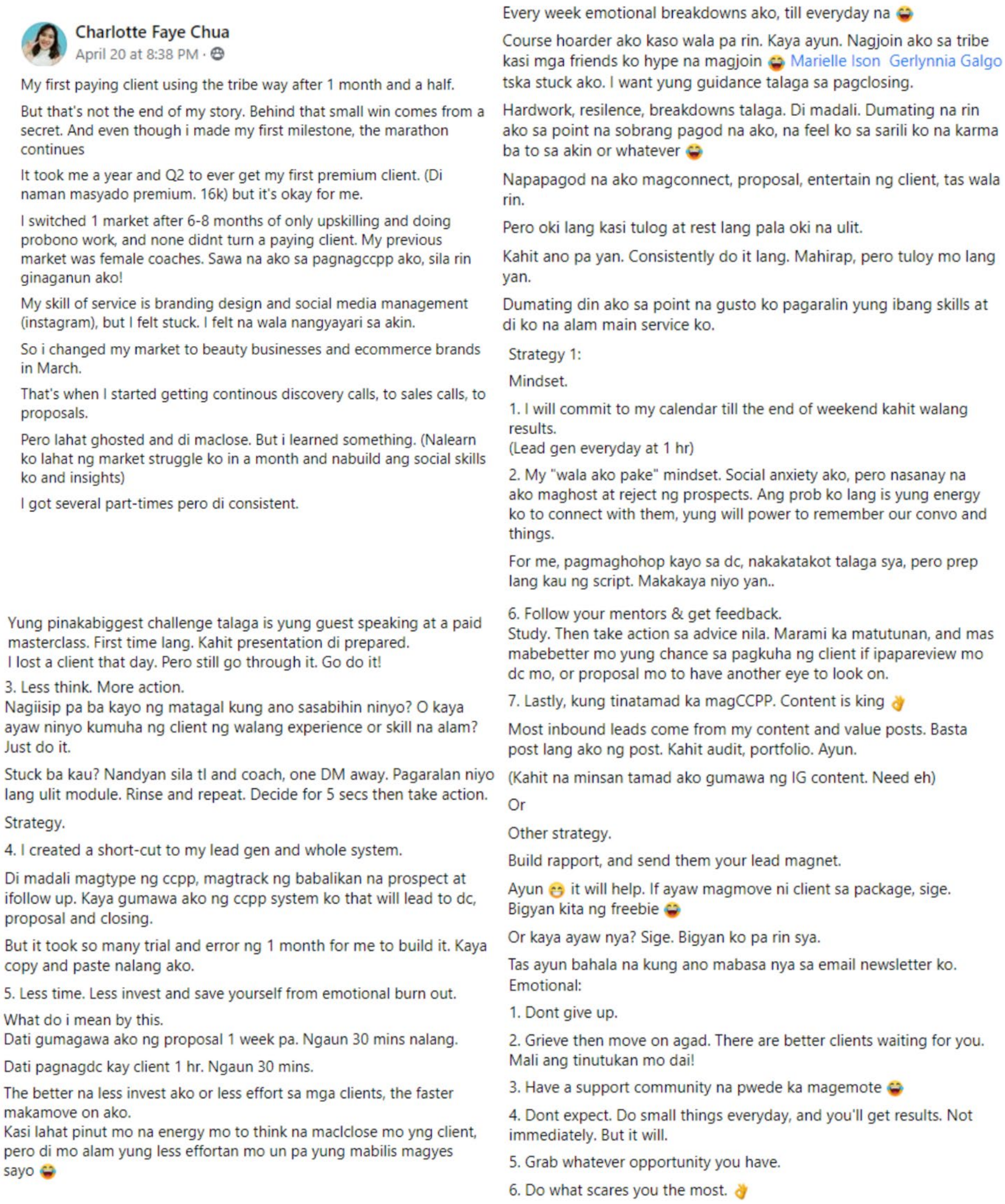
yes 9:40 am



Yes, the plan sounds good to me. 7:40 am

Lets go with this option 7:40 am

SOLUTION 2: PHP 65,000 for three-month deliverables, with half of it paid upfront and the other half to be paid after 30 days. This includes all phases -- a total of 6 blog articles and 6 email copies. 7:40 am



Charlotte Faye Chua

April 20 at 8:38 PM ·

My first paying client using the tribe way after 1 month and a half.

But that's not the end of my story. Behind that small win comes from a secret. And even though i made my first milestone, the marathon continues

It took me a year and Q2 to ever get my first premium client. (Di naman masyado premium. 16k) but it's okay for me.

I switched 1 market after 6-8 months of only upskilling and doing probono work, and none didnt turn a paying client. My previous market was female coaches. Sawa na ako sa pagnagccpp ako, sila rin ginaganun ako!

My skill of service is branding design and social media management (instagram), but I felt stuck. I felt na wala nangyayari sa akin.

So i changed my market to beauty businesses and ecommerce brands in March.

That's when I started getting continous discovery calls, to sales calls, to proposals.

Pero lahat ghosted and di maclose. But i learned something. (Nalearn ko lahat ng market struggle ko in a month and nabuild ang social skills ko and insights)

I got several part-times pero di consistent.

Every week emotional breakdowns ako, till everyday na 😂

Course hoarder ako kaso wala pa rin. Kaya ayun. Nagjoin ako sa tribe kasi mga friends ko hype na magjoin 😂 Marielle Ison Gerlynnia Galgo tska stuck ako. I want yung guidance talaga sa pagclosing.

Hardwork, resilence, breakdowns talaga. Di madali. Dumating na rin ako sa point na sobrang pagod na ako, na feel ko sa sarili ko na karma ba to sa akin or whatever 😂

Napapagod na ako magconnect, proposal, entertain ng client, tas wala rin.

Pero oki lang kasi tulog at rest lang pala oki na ulit.

Kahit ano pa yan. Consistently do it lang. Mahirap, pero tuloy mo lang yan.

Dumating din ako sa point na gusto ko pagaralin yung ibang skills at di ko na alam main service ko.

Strategy 1:

Mindset.

1. I will commit to my calendar till the end of weekend kahit walang results.
(Lead gen everyday at 1 hr)

2. My "wala ako pake" mindset. Social anxiety ako, pero nasanay na ako maghost at reject ng prospects. Ang prob ko lang is yung energy ko to connect with them, yung will power to remember our convo and things.

For me, pagmaghohop kayo sa dc, nakakatakot talaga sya, pero prep lang kau ng script. Makakaya niyo yan..

Yung pinakabiggest challenge talaga is yung guest speaking at a paid masterclass. First time lang. Kahit presentation di prepared.
I lost a client that day. Pero still go through it. Go do it!

3. Less think. More action.
Nagiisip pa ba kayo ng matagal kung ano sasabihin ninyo? O kaya ayaw ninyo kumuha ng client ng walang experience or skill na alam? Just do it.

Stuck ba kau? Nandyan sila tl and coach, one DM away. Pagaralan niyo lang ulit module. Rinse and repeat. Decide for 5 secs then take action.

Strategy.

4. I created a short-cut to my lead gen and whole system.

Di madali magtype ng ccpp, magtrack ng babalikan na prospect at ifollow up. Kaya gumawa ako ng ccpp system ko that will lead to dc, proposal and closing.

But it took so many trial and error ng 1 month for me to build it. Kaya copy and paste nalang ako.

5. Less time. Less invest and save yourself from emotional burn out.

What do i mean by this.
Dati gumagawa ako ng proposal 1 week pa. Ngaun 30 mins nalang.

Dati pagnagdc kay client 1 hr. Ngaun 30 mins.

The better na less invest ako or less effort sa mga clients, the faster makamove on ako.
Kasi lahat pinut mo na energy mo to think na maclclose mo yng client, pero di mo alam yung less effortan mo un pa yung mabilis magyes sayo 😂

6. Follow your mentors & get feedback.
Study. Then take action sa advice nila. Marami ka matutunan, and mas mabebetter mo yung chance sa pagkuha ng client if ipapareview mo dc mo, or proposal mo to have another eye to look on.

7. Lastly, kung tinatamad ka magCCPP. Content is king 👌

Most inbound leads come from my content and value posts. Basta post lang ako ng post. Kahit audit, portfolio. Ayun.

(Kahit na minsan tamad ako gumawa ng IG content. Need eh)

Or

Other strategy.

Build rapport, and send them your lead magnet.

Ayun 😁 it will help. If ayaw magmove ni client sa package, sige. Bigyan kita ng freebie 😂

Or kaya ayaw nya? Sige. Bigyan ko pa rin sya.

Tas ayun bahala na kung ano mabasa nya sa email newsletter ko.
Emotional:

1. Dont give up.

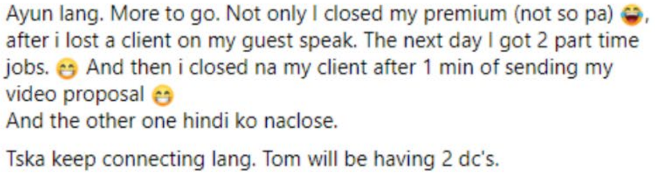
2. Grieve then move on agad. There are better clients waiting for you. Mali ang tinutukan mo dai!

3. Have a support community na pwede ka magemote 😂

4. Dont expect. Do small things everyday, and you'll get results. Not immediately. But it will.

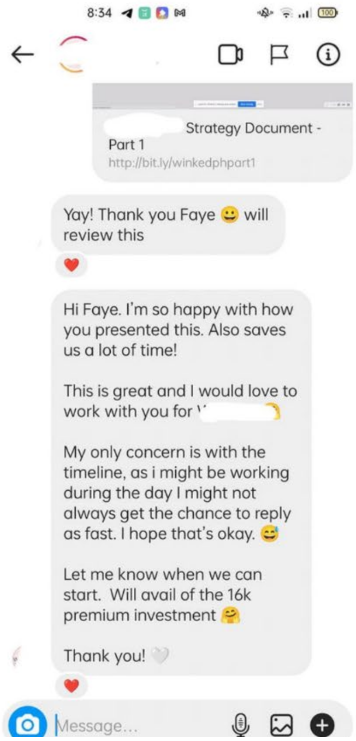
5. Grab whatever opportunity you have.

6. Do what scares you the most. 👌



Ayun lang. More to go. Not only I closed my premium (not so pa) 😂, after i lost a client on my guest speak. The next day I got 2 part time jobs. 😁 And then i closed na my client after 1 min of sending my video proposal 😁
And the other one hindi ko naclose.

Tska keep connecting lang. Tom will be having 2 dc's.



[redacted] Strategy Document - Part 1
http://bit.ly/winkedphpart1

Yay! Thank you Faye 😀 will review this

❤️

Hi Faye. I'm so happy with how you presented this. Also saves us a lot of time!

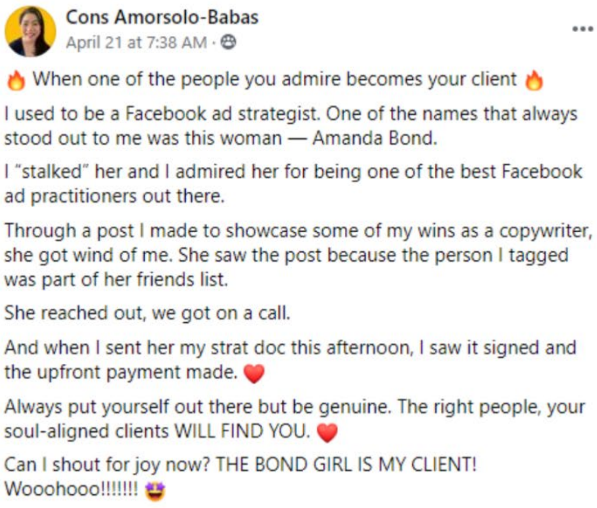
This is great and I would love to work with you for [redacted]

My only concern is with the timeline, as i might be working during the day I might not always get the chance to reply as fast. I hope that's okay. 😅

Let me know when we can start. Will avail of the 16k premium investment 🤗

Thank you! 🤍

❤️



Cons Amorsolo-Babas
April 21 at 7:38 AM ·

🔥 When one of the people you admire becomes your client 🔥

I used to be a Facebook ad strategist. One of the names that always stood out to me was this woman — Amanda Bond.

I "stalked" her and I admired her for being one of the best Facebook ad practitioners out there.

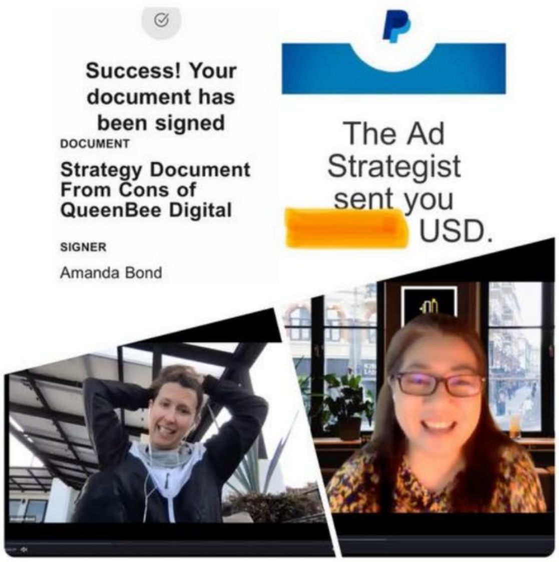
Through a post I made to showcase some of my wins as a copywriter, she got wind of me. She saw the post because the person I tagged was part of her friends list.

She reached out, we got on a call.

And when I sent her my strat doc this afternoon, I saw it signed and the upfront payment made. ❤️

Always put yourself out there but be genuine. The right people, your soul-aligned clients WILL FIND YOU. ❤️

Can I shout for joy now? THE BOND GIRL IS MY CLIENT! Wooohooo!!!!!! 🤩



Success! Your document has been signed

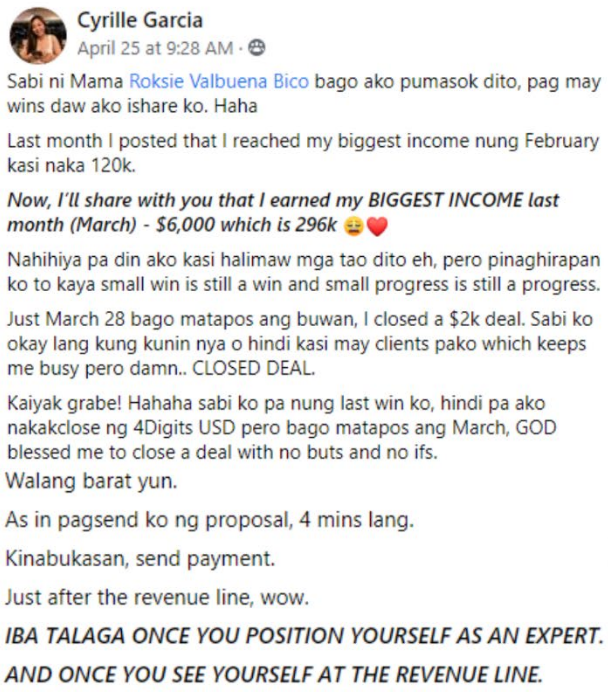
DOCUMENT

Strategy Document From Cons of QueenBee Digital

SIGNER

Amanda Bond

The Ad Strategist sent you [redacted] USD.



Cyrille Garcia
April 25 at 9:28 AM ·

Sabi ni Mama Roksie Valbuena Bico bago ako pumasok dito, pag may wins daw ako ishare ko. Haha

Last month I posted that I reached my biggest income nung February kasi naka 120k.

Now, I'll share with you that I earned my BIGGEST INCOME last month (March) - $6,000 which is 296k 😩❤️

Nahihiya pa din ako kasi halimaw mga tao dito eh, pero pinaghirapan ko to kaya small win is still a win and small progress is still a progress.

Just March 28 bago matapos ang buwan, I closed a $2k deal. Sabi ko okay lang kung kunin nya o hindi kasi may clients pako which keeps me busy pero damn.. CLOSED DEAL.

Kaiyak grabe! Hahaha sabi ko pa nung last win ko, hindi pa ako nakakclose ng 4Digits USD pero bago matapos ang March, GOD blessed me to close a deal with no buts and no ifs.

Walang barat yun.

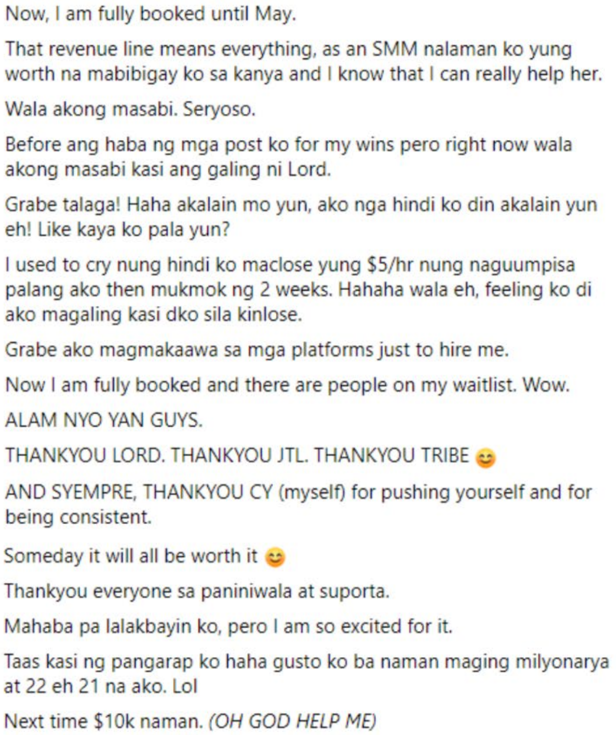
As in pagsend ko ng proposal, 4 mins lang.

Kinabukasan, send payment.

Just after the revenue line, wow.

IBA TALAGA ONCE YOU POSITION YOURSELF AS AN EXPERT.

AND ONCE YOU SEE YOURSELF AT THE REVENUE LINE.



Now, I am fully booked until May.

That revenue line means everything, as an SMM nalaman ko yung worth na mabibigay ko sa kanya and I know that I can really help her.

Wala akong masabi. Seryoso.

Before ang haba ng mga post ko for my wins pero right now wala akong masabi kasi ang galing ni Lord.

Grabe talaga! Haha akalain mo yun, ako nga hindi ko din akalain yun eh! Like kaya ko pala yun?

I used to cry nung hindi ko maclose yung $5/hr nung naguumpisa palang ako then mukmok ng 2 weeks. Hahaha wala eh, feeling ko di ako magaling kasi dko sila kinlose.

Grabe ako magmakaawa sa mga platforms just to hire me.

Now I am fully booked and there are people on my waitlist. Wow.

ALAM NYO YAN GUYS.

THANKYOU LORD. THANKYOU JTL. THANKYOU TRIBE 😊

AND SYEMPRE, THANKYOU CY (myself) for pushing yourself and for being consistent.

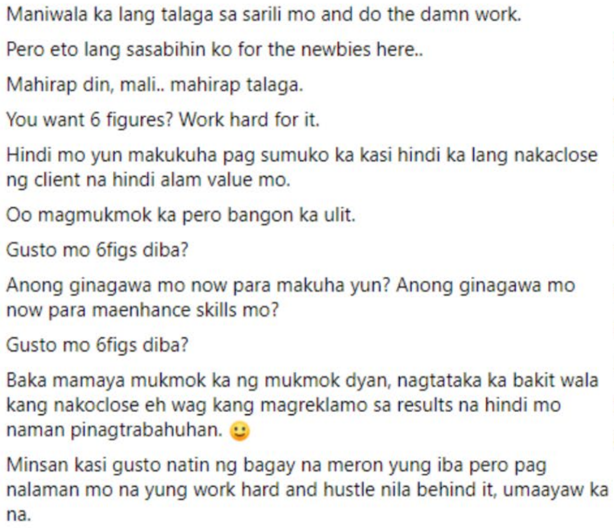
Someday it will all be worth it 😊

Thankyou everyone sa paniniwala at suporta.

Mahaba pa lalakbayin ko, pero I am so excited for it.

Taas kasi ng pangarap ko haha gusto ko ba naman maging milyonarya at 22 eh 21 na ako. Lol

Next time $10k naman. *(OH GOD HELP ME)*



Maniwala ka lang talaga sa sarili mo and do the damn work.

Pero eto lang sasabihin ko for the newbies here..

Mahirap din, mali.. mahirap talaga.

You want 6 figures? Work hard for it.

Hindi mo yun makukuha pag sumuko ka kasi hindi ka lang nakaclose ng client na hindi alam value mo.

Oo magmukmok ka pero bangon ka ulit.

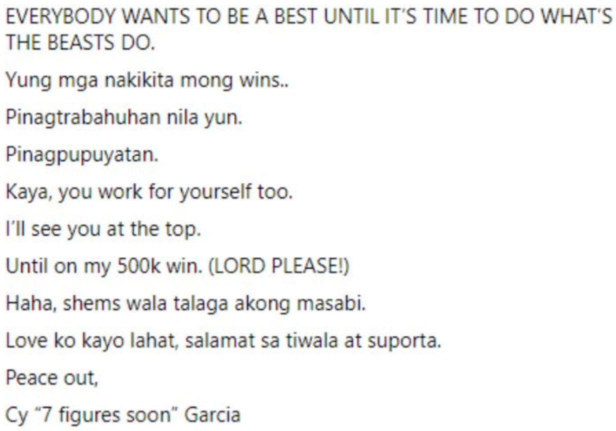
Gusto mo 6figs diba?

Anong ginagawa mo now para makuha yun? Anong ginagawa mo now para maenhance skills mo?

Gusto mo 6figs diba?

Baka mamaya mukmok ka ng mukmok dyan, nagtataka ka bakit wala kang nakoclose eh wag kang magreklamo sa results na hindi mo naman pinagtrabahuhan. 🙂

Minsan kasi gusto natin ng bagay na meron yung iba pero pag nalaman mo na yung work hard and hustle nila behind it, umaayaw ka na.



EVERYBODY WANTS TO BE A BEST UNTIL IT'S TIME TO DO WHAT'S THE BEASTS DO.

Yung mga nakikita mong wins..

Pinagtrabahuhan nila yun.

Pinagpupuyatan.

Kaya, you work for yourself too.

I'll see you at the top.

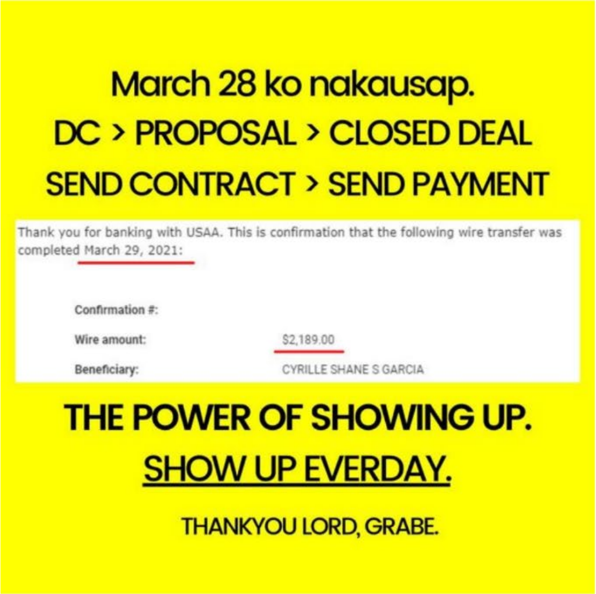
Until on my 500k win. (LORD PLEASE!)

Haha, shems wala talaga akong masabi.

Love ko kayo lahat, salamat sa tiwala at suporta.

Peace out,

Cy "7 figures soon" Garcia



March 28 ko nakausap.
DC > PROPOSAL > CLOSED DEAL
SEND CONTRACT > SEND PAYMENT

Thank you for banking with USAA. This is confirmation that the following wire transfer was completed March 29, 2021:

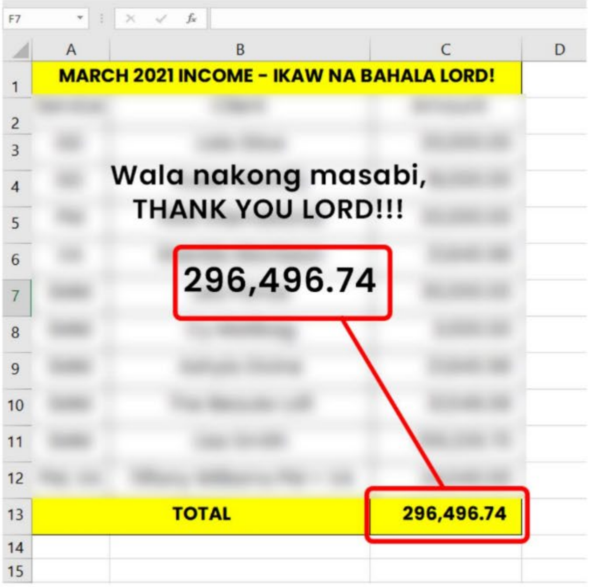
Confirmation #:

Wire amount: $2,189.00

Beneficiary: CYRILLE SHANE S GARCIA

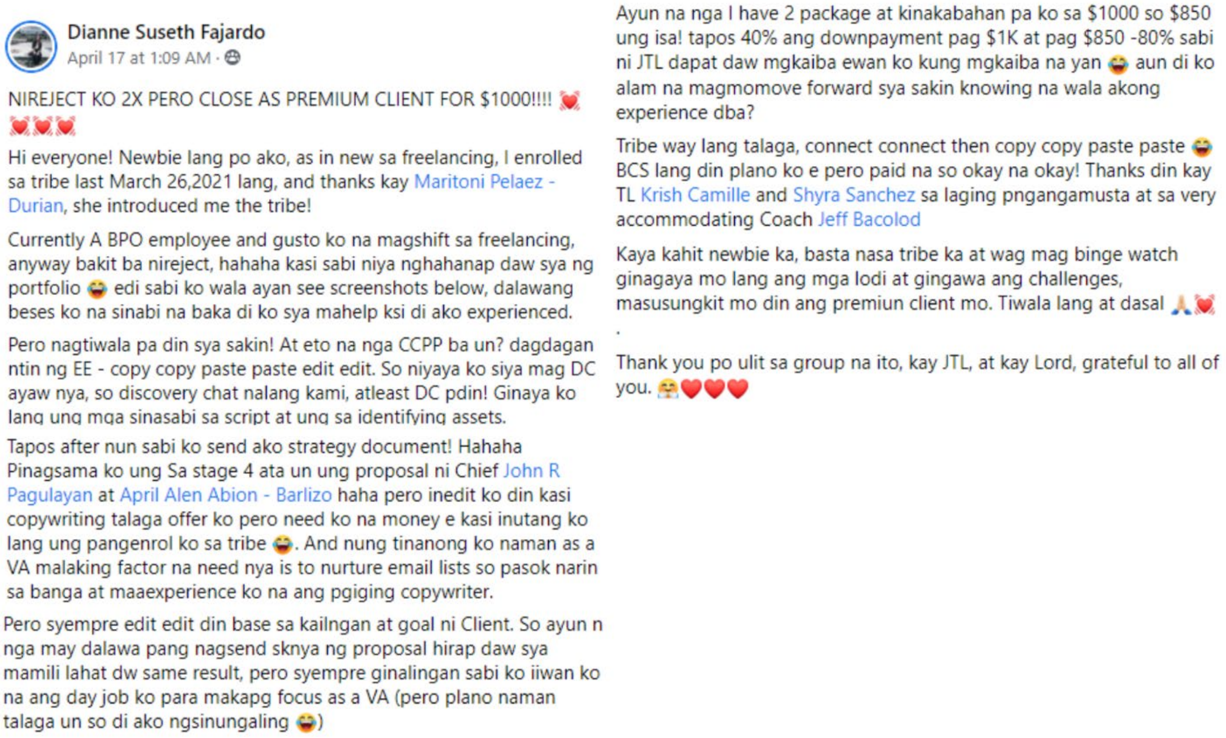
THE POWER OF SHOWING UP.
SHOW UP EVERDAY.

THANKYOU LORD, GRABE.



MARCH 2021 INCOME – IKAW NA BAHALA LORD!

TOTAL 296,496.74



Dianne Suseth Fajardo
April 17 at 1:09 AM ·

NIREJECT KO 2X PERO CLOSE AS PREMIUM CLIENT FOR $1000!!!! 💘💘💘💘

Hi everyone! Newbie lang po ako, as in new sa freelancing, I enrolled sa tribe last March 26,2021 lang, and thanks kay Maritoni Pelaez - Durian, she introduced me the tribe!

Currently A BPO employee and gusto ko na magshift sa freelancing, anyway bakit ba nireject, hahaha kasi sabi niya nghahanap daw sya ng portfolio 😂 edi sabi ko wala ayan see screenshots below, dalawang beses ko na sinabi na baka di ko sya mahelp ksi di ako experienced.

Pero nagtiwala pa din sya sakin! At eto na nga CCPP ba un? dagdagan ntin ng EE - copy copy paste paste edit edit. So niyaya ko siya mag DC ayaw nya, so discovery chat nalang kami, atleast DC pdin! Ginaya ko lang ung mga sinasabi sa script at ung sa identifying assets.

Tapos after nun sabi ko send ako strategy document! Hahaha Pinagsama ko ung Sa stage 4 ata un ung proposal ni Chief John R Pagulayan at April Alen Abion - Barlizo haha pero inedit ko din kasi copywriting talaga offer ko pero need ko na money e kasi inutang ko lang ung pangenrol ko sa tribe 😂. And nung tinanong ko naman as a VA malaking factor na need nya is to nurture email lists so pasok narin sa banga at maaexperience ko na ang pgiging copywriter.

Pero syempre edit edit din base sa kailngan at goal ni Client. So ayun n nga may dalawa pang nagsend sknya ng proposal hirap daw sya mamili lahat dw same result, pero syempre ginalingan sabi ko iiwan ko na ang day job ko para makapg focus as a VA (pero plano naman talaga un so di ako ngsinungaling 😂)

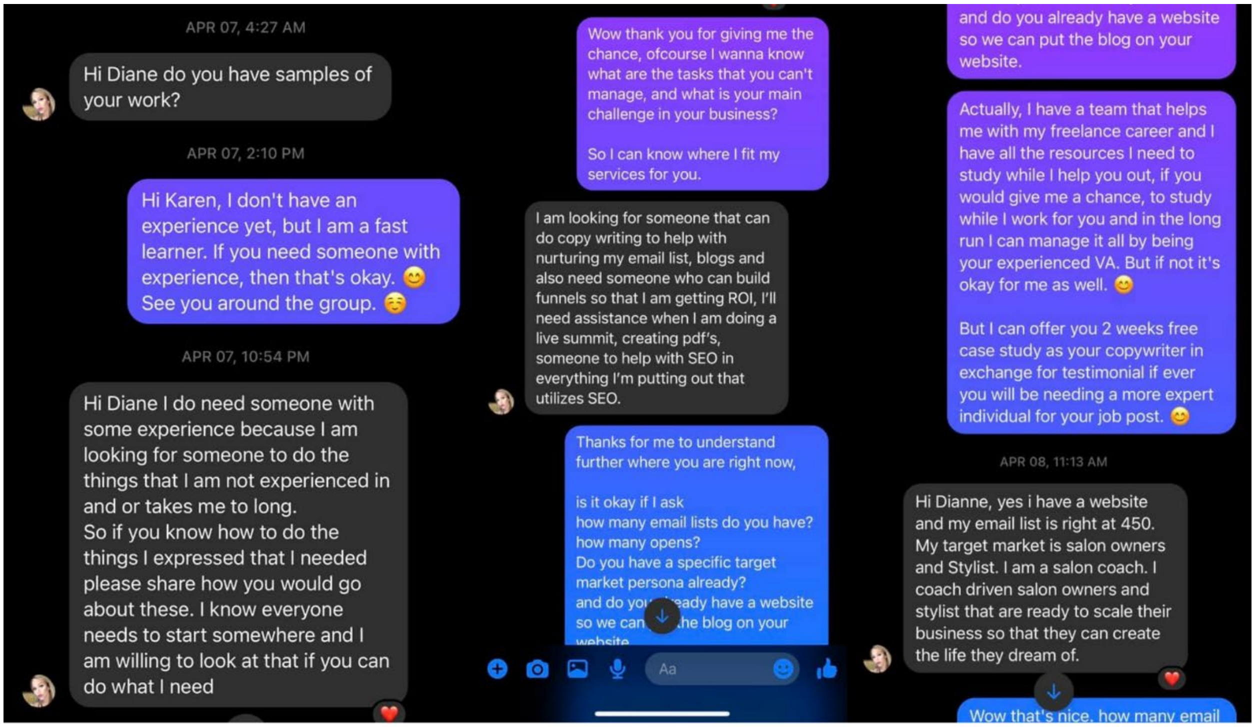
Ayun na nga I have 2 package at kinakabahan pa ko sa $1000 so $850 ung isa! tapos 40% ang downpayment pag $1K at pag $850 -80% sabi ni JTL dapat daw mgkaiba ewan ko kung mgkaiba na yan 😂 aun di ko alam na magmomove forward sya sakin knowing na wala akong experience dba?

Tribe way lang talaga, connect connect then copy copy paste paste 😂 BCS lang din plano ko e pero paid na so okay na okay! Thanks din kay TL Krish Camille and Shyra Sanchez sa laging pngangamusta at sa very accommodating Coach Jeff Bacolod

Kaya kahit newbie ka, basta nasa tribe ka at wag mag binge watch ginagaya mo lang ang mga lodi at gingawa ang challenges, masusungkit mo din ang premiun client mo. Tiwala lang at dasal 🙏💘

.

Thank you po ulit sa group na ito, kay JTL, at kay Lord, grateful to all of you. 🤗❤️❤️❤️



APR 07, 4:27 AM

Hi Diane do you have samples of your work?

APR 07, 2:10 PM

Hi Karen, I don't have an experience yet, but I am a fast learner. If you need someone with experience, then that's okay. 😊 See you around the group. ☺️

APR 07, 10:54 PM

Hi Diane I do need someone with some experience because I am looking for someone to do the things that I am not experienced in and or takes me to long.
So if you know how to do the things I expressed that I needed please share how you would go about these. I know everyone needs to start somewhere and I am willing to look at that if you can do what I need

Wow thank you for giving me the chance, ofcourse I wanna know what are the tasks that you can't manage, and what is your main challenge in your business?

So I can know where I fit my services for you.

I am looking for someone that can do copy writing to help with nurturing my email list, blogs and also need someone who can build funnels so that I am getting ROI, I'll need assistance when I am doing a live summit, creating pdf's, someone to help with SEO in everything I'm putting out that utilizes SEO.

Thanks for me to understand further where you are right now,

is it okay if I ask
how many email lists do you have?
how many opens?
Do you have a specific target market persona already?
and do yo ready have a website
so we can he blog on your
website

and do you already have a website so we can put the blog on your website.

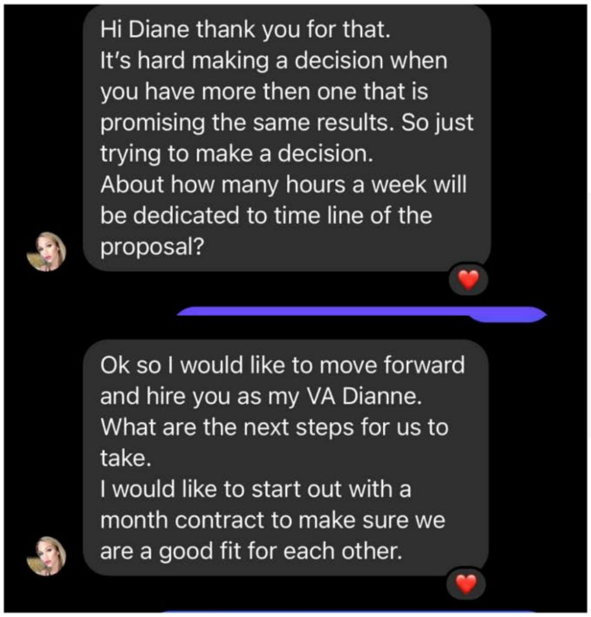
Actually, I have a team that helps me with my freelance career and I have all the resources I need to study while I help you out, if you would give me a chance, to study while I work for you and in the long run I can manage it all by being your experienced VA. But if not it's okay for me as well. 😊

But I can offer you 2 weeks free case study as your copywriter in exchange for testimonial if ever you will be needing a more expert individual for your job post. 😊

APR 08, 11:13 AM

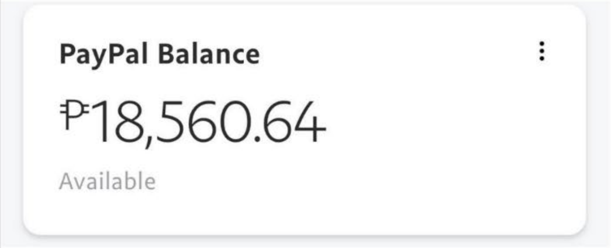
Hi Dianne, yes i have a website and my email list is right at 450. My target market is salon owners and Stylist. I am a salon coach. I coach driven salon owners and stylist that are ready to scale their business so that they can create the life they dream of.

Wow that's nice, how many email



Hi Diane thank you for that.
It's hard making a decision when you have more then one that is promising the same results. So just trying to make a decision.
About how many hours a week will be dedicated to time line of the proposal?

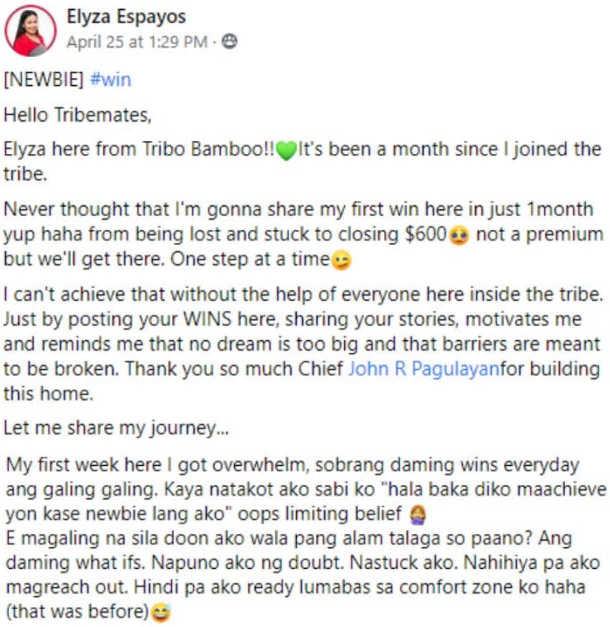
Ok so I would like to move forward and hire you as my VA Dianne.
What are the next steps for us to take.
I would like to start out with a month contract to make sure we are a good fit for each other.



PayPal Balance

₱18,560.64

Available


Elyza Espayos
April 25 at 1:29 PM ·

[NEWBIE] #win

Hello Tribemates,

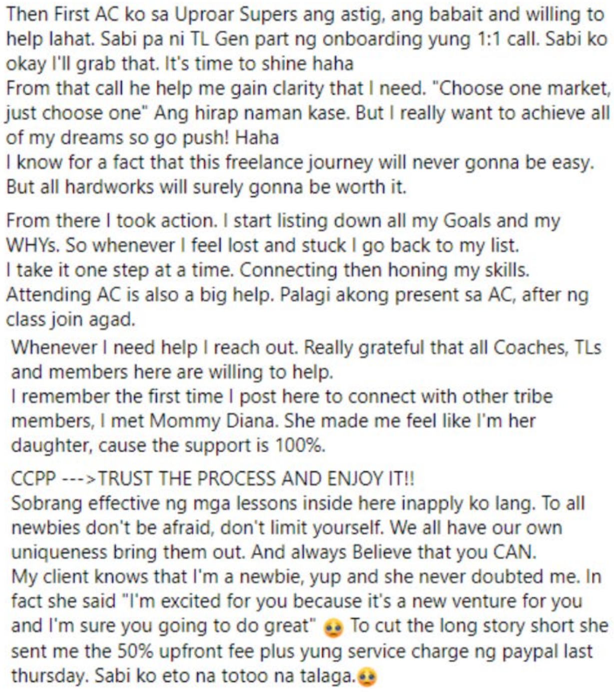
Elyza here from Tribo Bamboo!!💚It's been a month since I joined the tribe.

Never thought that I'm gonna share my first win here in just 1month yup haha from being lost and stuck to closing $600🥺 not a premium but we'll get there. One step at a time😉

I can't achieve that without the help of everyone here inside the tribe. Just by posting your WINS here, sharing your stories, motivates me and reminds me that no dream is too big and that barriers are meant to be broken. Thank you so much Chief John R Pagulayanfor building this home.

Let me share my journey...

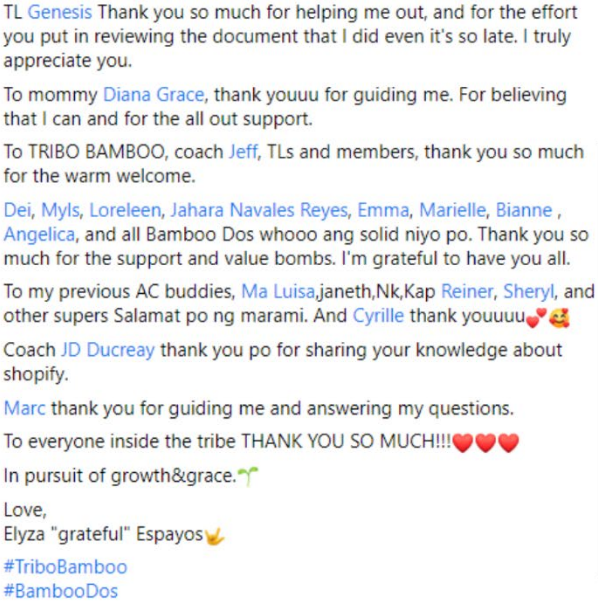
My first week here I got overwhelm, sobrang daming wins everyday ang galing galing. Kaya natakot ako sabi ko "hala baka diko maachieve yon kase newbie lang ako" oops limiting belief 🙆‍♀️
E magaling na sila doon ako wala pang alam talaga so paano? Ang daming what ifs. Napuno ako ng doubt. Nastuck ako. Nahihiya pa ako magreach out. Hindi pa ako ready lumabas sa comfort zone ko haha (that was before)😅


Then First AC ko sa Uproar Supers ang astig, ang babait and willing to help lahat. Sabi pa ni TL Gen part ng onboarding yung 1:1 call. Sabi ko okay I'll grab that. It's time to shine haha
From that call he help me gain clarity that I need. "Choose one market, just choose one" Ang hirap naman kase. But I really want to achieve all of my dreams so go push! Haha
I know for a fact that this freelance journey will never gonna be easy. But all hardworks will surely gonna be worth it.

From there I took action. I start listing down all my Goals and my WHYs. So whenever I feel lost and stuck I go back to my list.
I take it one step at a time. Connecting then honing my skills.
Attending AC is also a big help. Palagi akong present sa AC, after ng class join agad.

Whenever I need help I reach out. Really grateful that all Coaches, TLs and members here are willing to help.
I remember the first time I post here to connect with other tribe members, I met Mommy Diana. She made me feel like I'm her daughter, cause the support is 100%.

CCPP --->TRUST THE PROCESS AND ENJOY IT!!
Sobrang effective ng mga lessons inside here inapply ko lang. To all newbies don't be afraid, don't limit yourself. We all have our own uniqueness bring them out. And always Believe that you CAN.
My client knows that I'm a newbie, yup and she never doubted me. In fact she said "I'm excited for you because it's a new venture for you and I'm sure you going to do great" 🥺 To cut the long story short she sent me the 50% upfront fee plus yung service charge ng paypal last thursday. Sabi ko eto na totoo na talaga.🥺


TL Genesis Thank you so much for helping me out, and for the effort you put in reviewing the document that I did even it's so late. I truly appreciate you.

To mommy Diana Grace, thank youuu for guiding me. For believing that I can and for the all out support.

To TRIBO BAMBOO, coach Jeff, TLs and members, thank you so much for the warm welcome.

Dei, Myls, Loreleen, Jahara Navales Reyes, Emma, Marielle, Bianne , Angelica, and all Bamboo Dos whooo ang solid niyo po. Thank you so much for the support and value bombs. I'm grateful to have you all.

To my previous AC buddies, Ma Luisa,janeth,Nk,Kap Reiner, Sheryl, and other supers Salamat po ng marami. And Cyrille thank youuuu💕🥰

Coach JD Ducreay thank you po for sharing your knowledge about shopify.

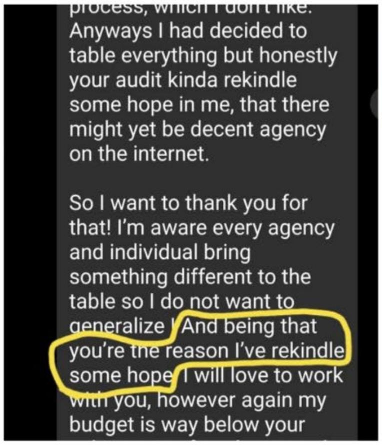
Marc thank you for guiding me and answering my questions.

To everyone inside the tribe THANK YOU SO MUCH!!!❤️❤️❤️

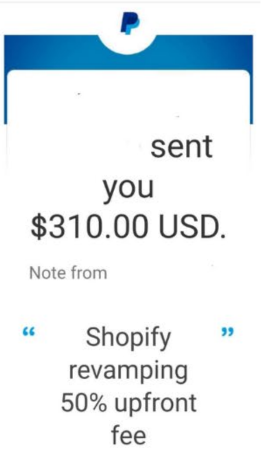
In pursuit of growth&grace.🌱

Love,
Elyza "grateful" Espayos🤟

#TriboBamboo
#BambooDos


process, which I don't like.
Anyways I had decided to table everything but honestly your audit kinda rekindle some hope in me, that there might yet be decent agency on the internet.

So I want to thank you for that! I'm aware every agency and individual bring something different to the table so I do not want to generalize ! And being that you're the reason I've rekindle some hope I will love to work with you, however again my budget is way below your


sent you $310.00 USD.

Note from

“ Shopify revamping 50% upfront fee ”

Gelie Baylon
April 2 at 7:44 AM ·

FROM &300 to $500 : Newbie & No experience. I closed a deal!

Hi Tribemates!

I'm Gelie and I'm a certified Accion Popper! Haloo Coach Meliza Zaneta Santos-Rabi😊
Anyway before I tell you how I voodooed my current client, let me tell you something about myself (you can skip this part if you want lol)

I have a full time job as a government employee. Yes a government employee. We call ourselves "alipin ng gobyerno" since we are bombarded with so many task. I know some says we do nothing but I object. Our department is hectic as hell. However, it didn't stop me from upgrading my skills and of course, earn more.
I tried freelancing years ago. I did content writing for 1.25$ per 3000 words. I did research for $7 per project. And my ROI for those--- NONE. Maybe I just wanted to work to gain experience BUT no goals.

SO I STOPPED. AND THEN.....
I saw the post of April April Alen Abion - Barlizo that Tribe is now accepting new members in the community. Btw, April & I were classmates in college. (Thanks April for being such an inspiration). So upon stumbling on that post, I finally decided to join Tribe and rebuild my online career.
I became an official member last January 30,2021. YES! Thanks Roksie Valbuena Bico for everything. I remember it took me 2 weeks to decide. And when I was about to settle the fees, the electricity just went off! BROWNOUT sizt! I was thinking that time what if the universe is telling me not to do it. (charing!)

I have no portfolio or any records to show that I am good at this. But... I have Skilz to teach me how to do this. I have a community I can connect and ask for help. And I have the scripts of Chief John R Pagulayan . HAHAHA! Thanks Chief! Gamit na gamit ko scripts mo and they all work wonders!

So big thanks to these people for helping me conquer my journey as a Newbie with a beanie in the head. LOL

TL Erika Louise Bagtas thank you big time! Ikaw na talaga ang 911 ko hahaha. To Meryl Grace Santiago yes! Thank you for reviewing the proposal real time. Submit agad ganern! To R Travis Zapanta thanks for the PALO. Nakapag contribute ako sa challenge dahil sayo lol. Thanks Chok Marcoso for the support kahit na evicted mo na kami sa bahay=D.
And syempre, to my Accion 6000 (para abundant daw) family. Kuya Gerome Anivado ate Jean Medenilla Conde Mami Nats Balota & Natasha Rivera, Suzette Roa, Tessaa GL Exelyn Ani, Mary Jiel Venida.
See you sa AC hahaha.

And during the orientation with Sir Ron del Val, I got disconnected too because of power outage again. (I don't know if he remembers it). Daming hanash ng kuryente sa probinsya.
NOW, after binge watching in Kajabi, attending ACs, watching courses in Skilz, connecting and doing what others do in here. I landed on my first client in just 1 month. OH DIBA. Got my ROI agad pero this time may goal na.

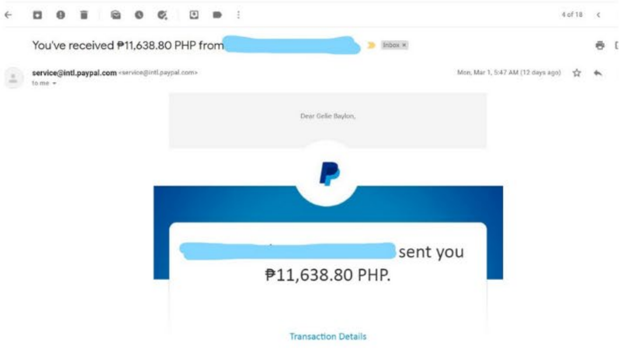
THE CLIENT....
was looking for a Social Media Manager. I found him in OLJ. I applied and gave him a sample of my work he can use for his business. He liked it. We exchange emails then he booked a DC. I was a bit hesitant at first. (you know, limiting belief.)but with the support of this community I conquered the fear of being a newbie with no experience. After DC, I sent a proposal using the samples I found here in TRIBE. Uploaded it then waited for comments and reviews. It was Coach Thea Peralta & Coach Dina Samuel who gave me ideas on pricing. Coach Meliza Zaneta Santos-Rabi who helped me position my offer better. Coach Niel Reichl & Coach Dominic Barrios who helped me decide on the scope of my offer.

After few edits and revision, I sent the proposal to the client.

Then... VOILA!

The client agreed to a $500 dollar deal with an initial budget of $300 and less workload.

Again, I have no experience. When I sent him a sample, I made it out of the current resources I have. We have it all here. The materials, the script and of course the people we can always tap.

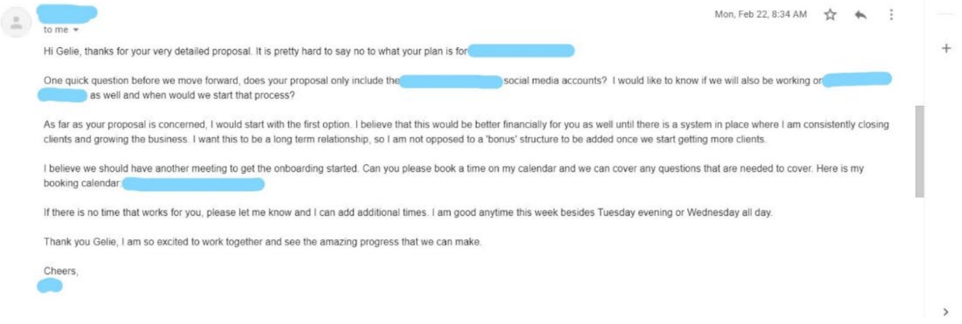


You've received ₱11,638.80 PHP from [redacted]

service@intl.paypal.com <service@intl.paypal.com>
to me
Mon, Mar 1, 5:47 AM (12 days ago)

Dear Gelie Baylon,

[redacted] sent you ₱11,638.80 PHP.



[redacted]
to me
Mon, Feb 22, 8:34 AM

Hi Gelie, thanks for your very detailed proposal. It is pretty hard to say no to what your plan is for [redacted]

One quick question before we move forward, does your proposal only include the [redacted] social media accounts? I would like to know if we will also be working on [redacted] as well and when would we start that process?

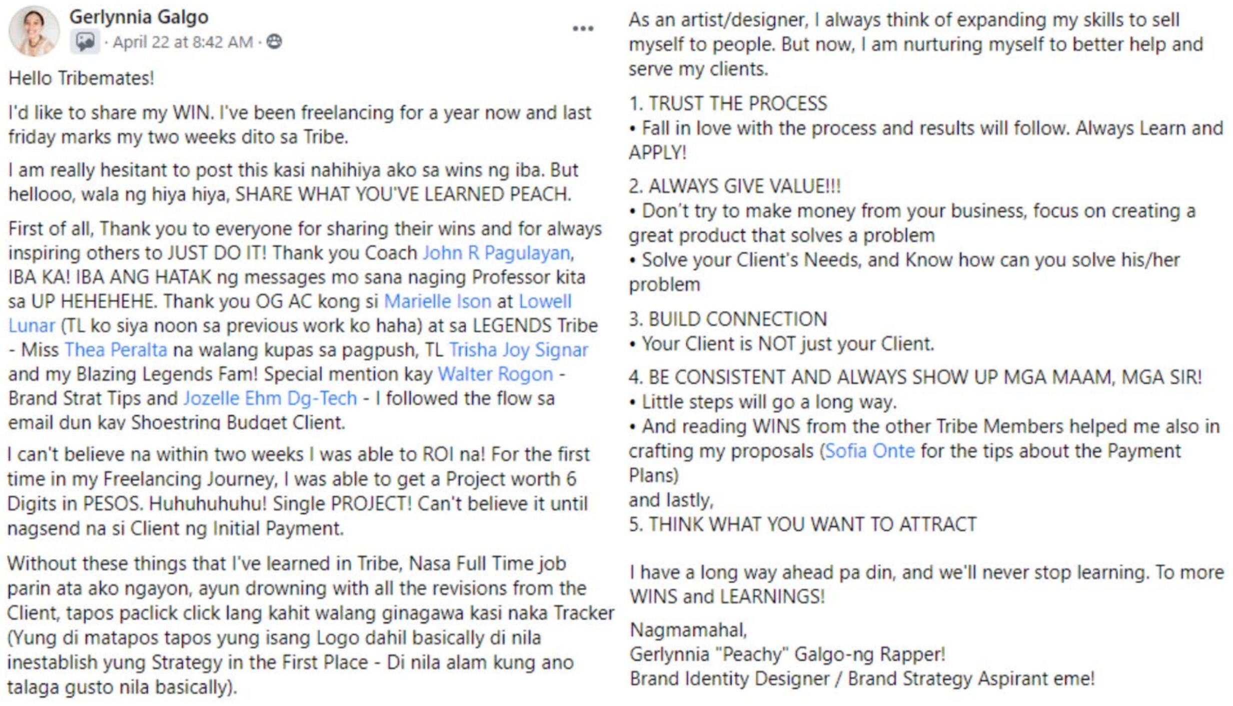
As far as your proposal is concerned, I would start with the first option. I believe that this would be better financially for you as well until there is a system in place where I am consistently closing clients and growing the business. I want this to be a long term relationship, so I am not opposed to a 'bonus' structure to be added once we start getting more clients.

I believe we should have another meeting to get the onboarding started. Can you please book a time on my calendar and we can cover any questions that are needed to cover. Here is my booking calendar: [redacted]

If there is no time that works for you, please let me know and I can add additional times. I am good anytime this week besides Tuesday evening or Wednesday all day.

Thank you Gelie, I am so excited to work together and see the amazing progress that we can make.

Cheers,
[redacted]



Gerlynnia Galgo
· April 22 at 8:42 AM ·

Hello Tribemates!

I'd like to share my WIN. I've been freelancing for a year now and last friday marks my two weeks dito sa Tribe.

I am really hesitant to post this kasi nahihiya ako sa wins ng iba. But hellooo, wala ng hiya hiya, SHARE WHAT YOU'VE LEARNED PEACH.

First of all, Thank you to everyone for sharing their wins and for always inspiring others to JUST DO IT! Thank you Coach John R Pagulayan, IBA KA! IBA ANG HATAK ng messages mo sana naging Professor kita sa UP HEHEHEHE. Thank you OG AC kong si Marielle Ison at Lowell Lunar (TL ko siya noon sa previous work ko haha) at sa LEGENDS Tribe - Miss Thea Peralta na walang kupas sa pagpush, TL Trisha Joy Signar and my Blazing Legends Fam! Special mention kay Walter Rogon - Brand Strat Tips and Jozelle Ehm Dg-Tech - I followed the flow sa email dun kay Shoestring Budget Client.

I can't believe na within two weeks I was able to ROI na! For the first time in my Freelancing Journey, I was able to get a Project worth 6 Digits in PESOS. Huhuhuhuhu! Single PROJECT! Can't believe it until nagsend na si Client ng Initial Payment.

Without these things that I've learned in Tribe, Nasa Full Time job parin ata ako ngayon, ayun drowning with all the revisions from the Client, tapos paclick click lang kahit walang ginagawa kasi naka Tracker (Yung di matapos tapos yung isang Logo dahil basically di nila inestablish yung Strategy in the First Place - Di nila alam kung ano talaga gusto nila basically).

As an artist/designer, I always think of expanding my skills to sell myself to people. But now, I am nurturing myself to better help and serve my clients.

1. TRUST THE PROCESS
• Fall in love with the process and results will follow. Always Learn and APPLY!

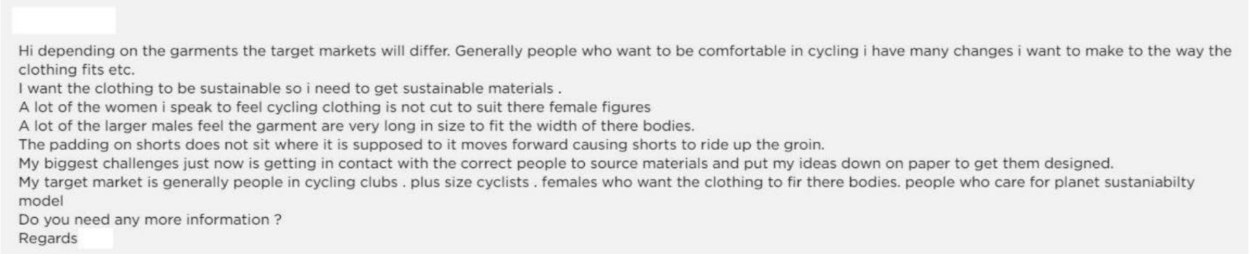
2. ALWAYS GIVE VALUE!!!
• Don't try to make money from your business, focus on creating a great product that solves a problem
• Solve your Client's Needs, and Know how can you solve his/her problem

3. BUILD CONNECTION
• Your Client is NOT just your Client.

4. BE CONSISTENT AND ALWAYS SHOW UP MGA MAAM, MGA SIR!
• Little steps will go a long way.
• And reading WINS from the other Tribe Members helped me also in crafting my proposals (Sofia Onte for the tips about the Payment Plans)
and lastly,
5. THINK WHAT YOU WANT TO ATTRACT

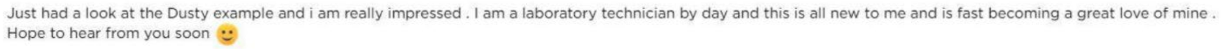
I have a long way ahead pa din, and we'll never stop learning. To more WINS and LEARNINGS!

Nagmamahal,
Gerlynnia "Peachy" Galgo-ng Rapper!
Brand Identity Designer / Brand Strategy Aspirant eme!

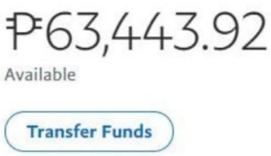


[redacted]

Hi depending on the garments the target markets will differ. Generally people who want to be comfortable in cycling i have many changes i want to make to the way the clothing fits etc.
I want the clothing to be sustainable so i need to get sustainable materials .
A lot of the women i speak to feel cycling clothing is not cut to suit there female figures
A lot of the larger males feel the garment are very long in size to fit the width of there bodies.
The padding on shorts does not sit where it is supposed to it moves forward causing shorts to ride up the groin.
My biggest challenges just now is getting in contact with the correct people to source materials and put my ideas down on paper to get them designed.
My target market is generally people in cycling clubs . plus size cyclists . females who want the clothing to fir there bodies. people who care for planet sustaniabilty model
Do you need any more information ?
Regards [redacted]



Just had a look at the Dusty example and i am really impressed . I am a laboratory technician by day and this is all new to me and is fast becoming a great love of mine .
Hope to hear from you soon 🙂



₱63,443.92
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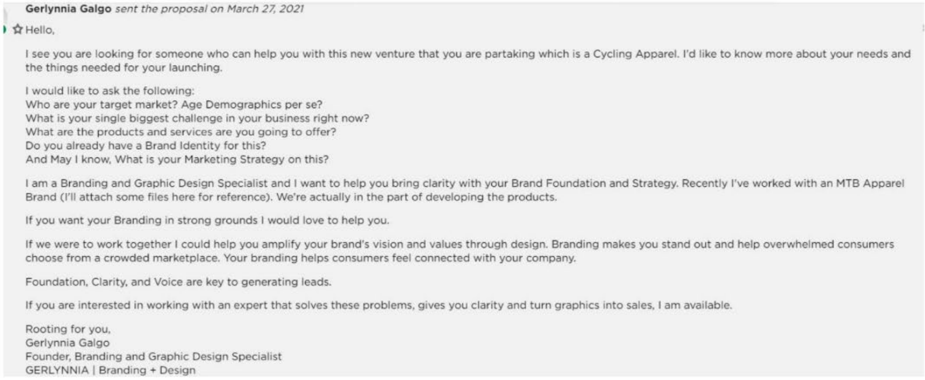


Gerlynnia Galgo *sent the proposal on March 27, 2021*

☆ Hello,

I see you are looking for someone who can help you with this new venture that you are partaking which is a Cycling Apparel. I'd like to know more about your needs and the things needed for your launching.

I would like to ask the following:
Who are your target market? Age Demographics per se?
What is your single biggest challenge in your business right now?
What are the products and services are you going to offer?
Do you already have a Brand Identity for this?
And May I know, What is your Marketing Strategy on this?

I am a Branding and Graphic Design Specialist and I want to help you bring clarity with your Brand Foundation and Strategy. Recently I've worked with an MTB Apparel Brand (I'll attach some files here for reference). We're actually in the part of developing the products.

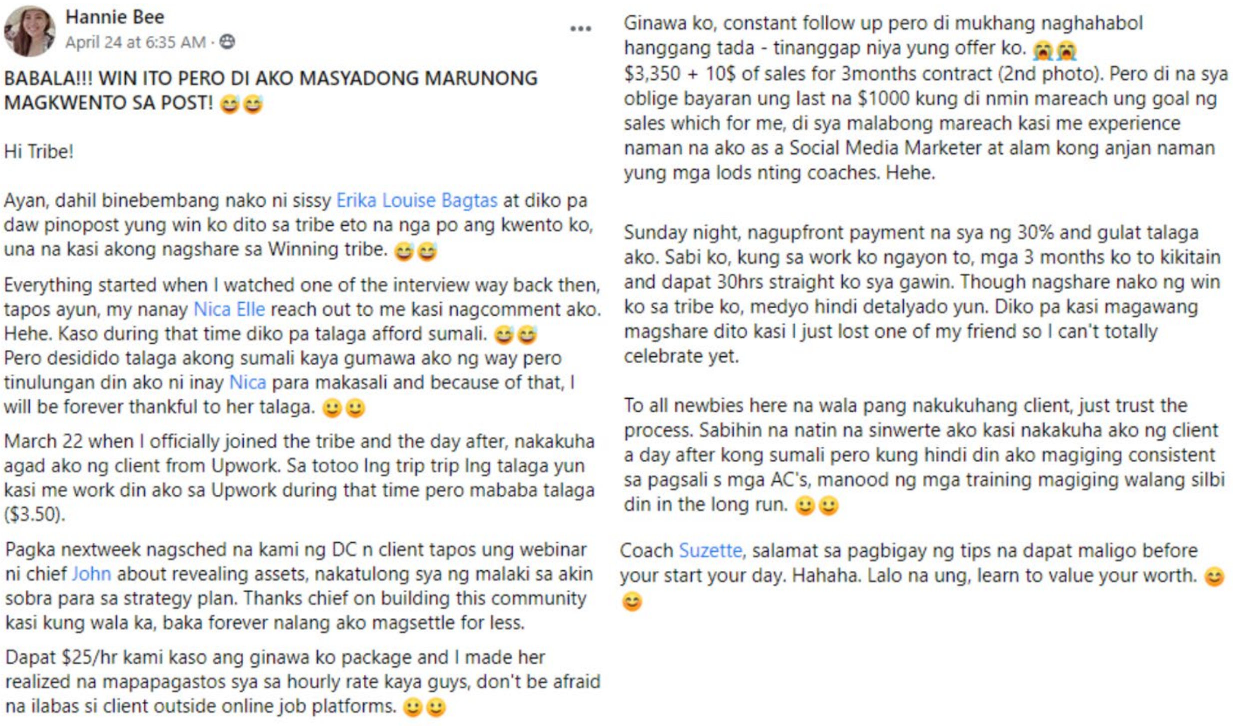
If you want your Branding in strong grounds I would love to help you.

If we were to work together I could help you amplify your brand's vision and values through design. Branding makes you stand out and help overwhelmed consumers choose from a crowded marketplace. Your branding helps consumers feel connected with your company.

Foundation, Clarity, and Voice are key to generating leads.

If you are interested in working with an expert that solves these problems, gives you clarity and turn graphics into sales, I am available.

Rooting for you,
Gerlynnia Galgo
Founder, Branding and Graphic Design Specialist
GERLYNNIA | Branding + Design



Hannie Bee
April 24 at 6:35 AM ·

BABALA!!! WIN ITO PERO DI AKO MASYADONG MARUNONG MAGKWENTO SA POST! 😅😅

Hi Tribe!

Ayan, dahil binebembang nako ni sissy Erika Louise Bagtas at diko pa daw pinopost yung win ko dito sa tribe eto na nga po ang kwento ko, una na kasi akong nagshare sa Winning tribe. 😅😅

Everything started when I watched one of the interview way back then, tapos ayun, my nanay Nica Elle reach out to me kasi nagcomment ako. Hehe. Kaso during that time diko pa talaga afford sumali. 😅😅
Pero desidido talaga akong sumali kaya gumawa ako ng way pero tinulungan din ako ni inay Nica para makasali and because of that, I will be forever thankful to her talaga. 🙂🙂

March 22 when I officially joined the tribe and the day after, nakakuha agad ako ng client from Upwork. Sa totoo lng trip trip lng talaga yun kasi me work din ako sa Upwork during that time pero mababa talaga ($3.50).

Pagka nextweek nagsched na kami ng DC n client tapos ung webinar ni chief John about revealing assets, nakatulong sya ng malaki sa akin sobra para sa strategy plan. Thanks chief on building this community kasi kung wala ka, baka forever nalang ako magsettle for less.

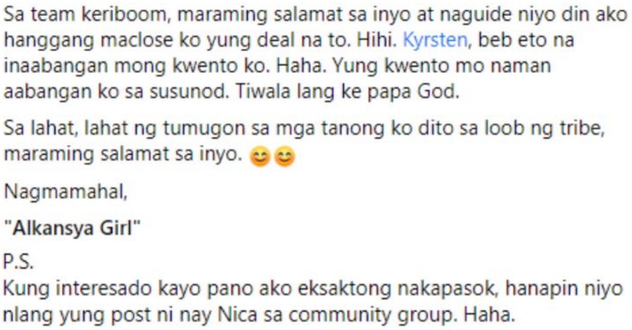
Dapat $25/hr kami kaso ang ginawa ko package and I made her realized na mapapagastos sya sa hourly rate kaya guys, don't be afraid na ilabas si client outside online job platforms. 🙂🙂

Ginawa ko, constant follow up pero di mukhang naghahabol hanggang tada - tinanggap niya yung offer ko. 😭😭
$3,350 + 10$ of sales for 3months contract (2nd photo). Pero di na sya oblige bayaran ung last na $1000 kung di nmin mareach ung goal ng sales which for me, di sya malabong mareach kasi me experience naman na ako as a Social Media Marketer at alam kong anjan naman yung mga lods nting coaches. Hehe.

Sunday night, nagupfront payment na sya ng 30% and gulat talaga ako. Sabi ko, kung sa work ko ngayon to, mga 3 months ko to kikitain and dapat 30hrs straight ko sya gawin. Though nagshare nako ng win ko sa tribe ko, medyo hindi detalyado yun. Diko pa kasi magawang magshare dito kasi I just lost one of my friend so I can't totally celebrate yet.

To all newbies here na wala pang nakukuhang client, just trust the process. Sabihin na natin na sinwerte ako kasi nakakuha ako ng client a day after kong sumali pero kung hindi din ako magiging consistent sa pagsali s mga AC's, manood ng mga training magiging walang silbi din in the long run. 🙂🙂

Coach Suzette, salamat sa pagbigay ng tips na dapat maligo before your start your day. Hahaha. Lalo na ung, learn to value your worth. 😊😊



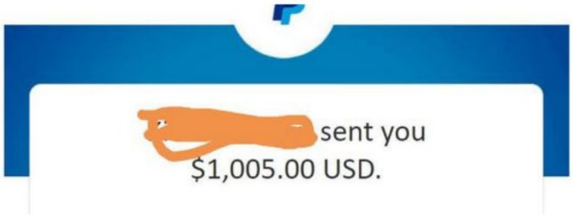
Sa team keriboom, maraming salamat sa inyo at naguide niyo din ako hanggang maclose ko yung deal na to. Hihi. Kyrsten, beb eto na inaabangan mong kwento ko. Haha. Yung kwento mo naman aabangan ko sa susunod. Tiwala lang ke papa God.

Sa lahat, lahat ng tumugon sa mga tanong ko dito sa loob ng tribe, maraming salamat sa inyo. 😊😊

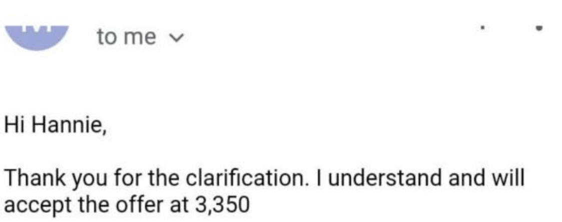
Nagmamahal,

"Alkansya Girl"

P.S.
Kung interesado kayo pano ako eksaktong nakapasok, hanapin niyo nlang yung post ni nay Nica sa community group. Haha.

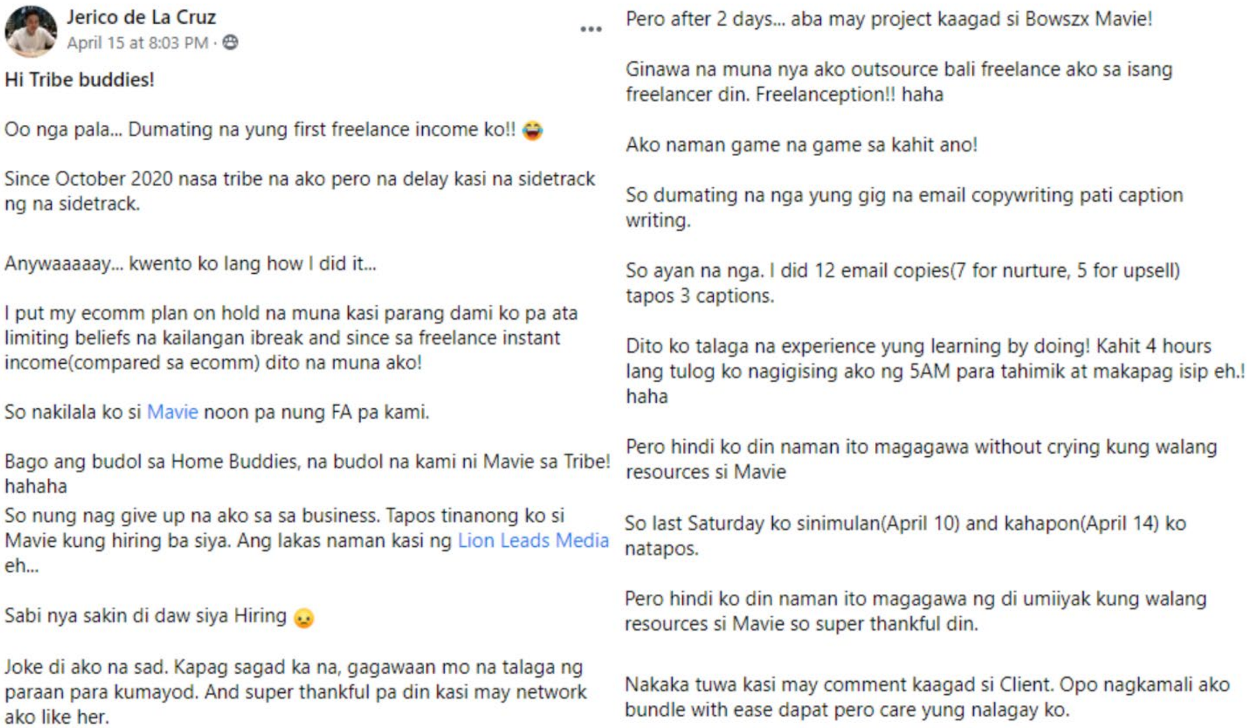


[redacted] sent you
$1,005.00 USD.



Hi Hannie,

Thank you for the clarification. I understand and will accept the offer at 3,350



Jerico de La Cruz
April 15 at 8:03 PM ·

Hi Tribe buddies!

Oo nga pala... Dumating na yung first freelance income ko!! 😂

Since October 2020 nasa tribe na ako pero na delay kasi na sidetrack ng na sidetrack.

Anywaaaaay... kwento ko lang how I did it...

I put my ecomm plan on hold na muna kasi parang dami ko pa ata limiting beliefs na kailangan ibreak and since sa freelance instant income(compared sa ecomm) dito na muna ako!

So nakilala ko si Mavie noon pa nung FA pa kami.

Bago ang budol sa Home Buddies, na budol na kami ni Mavie sa Tribe! hahaha
So nung nag give up na ako sa sa business. Tapos tinanong ko si Mavie kung hiring ba siya. Ang lakas naman kasi ng Lion Leads Media eh...

Sabi nya sakin di daw siya Hiring 😦

Joke di ako na sad. Kapag sagad ka na, gagawaan mo na talaga ng paraan para kumayod. And super thankful pa din kasi may network ako like her.

Pero after 2 days... aba may project kaagad si Bowszx Mavie!

Ginawa na muna nya ako outsource bali freelance ako sa isang freelancer din. Freelanception!! haha

Ako naman game na game sa kahit ano!

So dumating na nga yung gig na email copywriting pati caption writing.

So ayan na nga. I did 12 email copies(7 for nurture, 5 for upsell) tapos 3 captions.

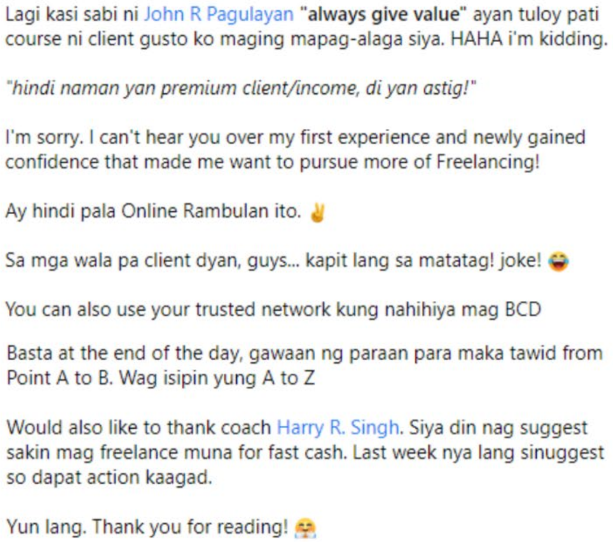
Dito ko talaga na experience yung learning by doing! Kahit 4 hours lang tulog ko nagigising ako ng 5AM para tahimik at makapag isip eh.! haha

Pero hindi ko din naman ito magagawa without crying kung walang resources si Mavie

So last Saturday ko sinimulan(April 10) and kahapon(April 14) ko natapos.

Pero hindi ko din naman ito magagawa ng di umiiyak kung walang resources si Mavie so super thankful din.

Nakaka tuwa kasi may comment kaagad si Client. Opo nagkamali ako bundle with ease dapat pero care yung nalagay ko.



Lagi kasi sabi ni John R Pagulayan **"always give value"** ayan tuloy pati course ni client gusto ko maging mapag-alaga siya. HAHA i'm kidding.

"hindi naman yan premium client/income, di yan astig!"

I'm sorry. I can't hear you over my first experience and newly gained confidence that made me want to pursue more of Freelancing!

Ay hindi pala Online Rambulan ito. ✌

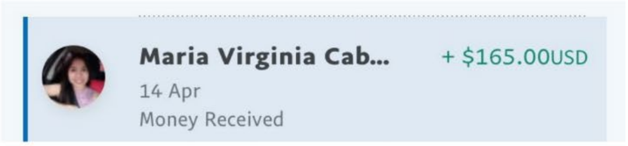
Sa mga wala pa client dyan, guys... kapit lang sa matatag! joke! 😂

You can also use your trusted network kung nahihiya mag BCD

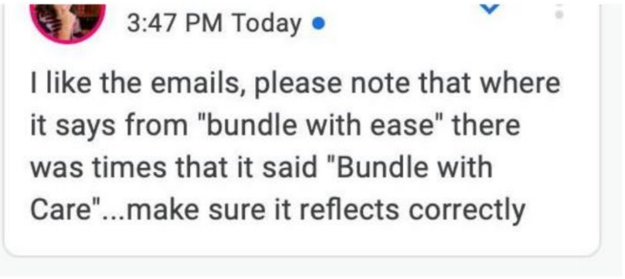
Basta at the end of the day, gawaan ng paraan para maka tawid from Point A to B. Wag isipin yung A to Z

Would also like to thank coach Harry R. Singh. Siya din nag suggest sakin mag freelance muna for fast cash. Last week nya lang sinuggest so dapat action kaagad.

Yun lang. Thank you for reading! 🤗

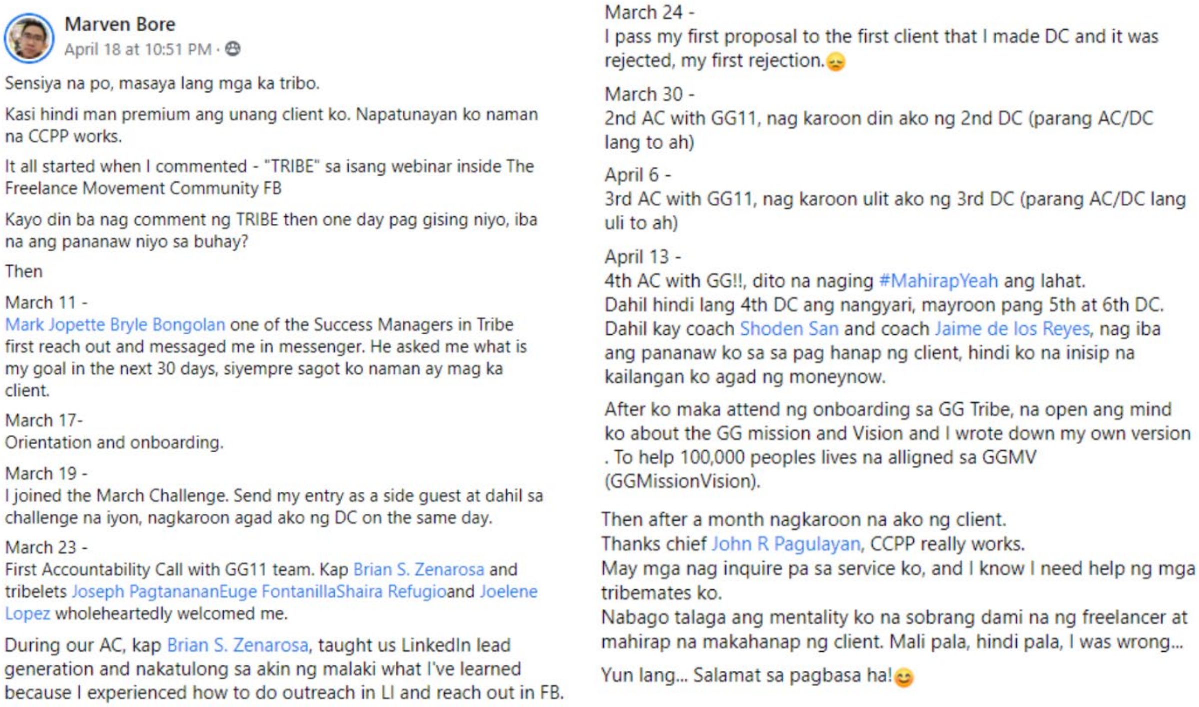


Maria Virginia Cab... + $165.00USD
14 Apr
Money Received



3:47 PM Today

I like the emails, please note that where it says from "bundle with ease" there was times that it said "Bundle with Care"...make sure it reflects correctly



Marven Bore
April 18 at 10:51 PM ·

Sensiya na po, masaya lang mga ka tribo.

Kasi hindi man premium ang unang client ko. Napatunayan ko naman na CCPP works.

It all started when I commented - "TRIBE" sa isang webinar inside The Freelance Movement Community FB

Kayo din ba nag comment ng TRIBE then one day pag gising niyo, iba na ang pananaw niyo sa buhay?

Then

March 11 -
Mark Jopette Bryle Bongolan one of the Success Managers in Tribe first reach out and messaged me in messenger. He asked me what is my goal in the next 30 days, siyempre sagot ko naman ay mag ka client.

March 17-
Orientation and onboarding.

March 19 -
I joined the March Challenge. Send my entry as a side guest at dahil sa challenge na iyon, nagkaroon agad ako ng DC on the same day.

March 23 -
First Accountability Call with GG11 team. Kap Brian S. Zenarosa and tribelets Joseph PagtanananEuge FontanillaShaira Refugioand Joelene Lopez wholeheartedly welcomed me.

During our AC, kap Brian S. Zenarosa, taught us LinkedIn lead generation and nakatulong sa akin ng malaki what I've learned because I experienced how to do outreach in LI and reach out in FB.

March 24 -
I pass my first proposal to the first client that I made DC and it was rejected, my first rejection.😞

March 30 -
2nd AC with GG11, nag karoon din ako ng 2nd DC (parang AC/DC lang to ah)

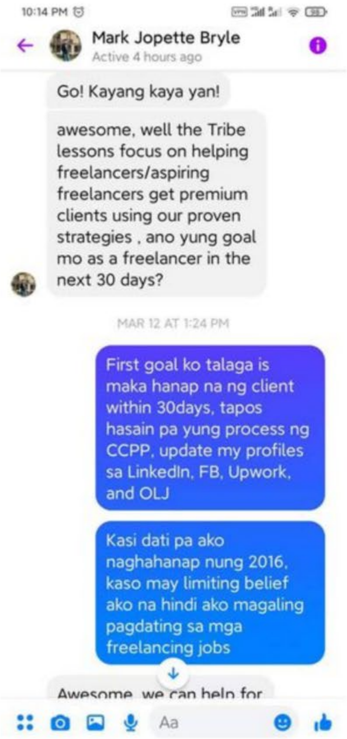
April 6 -
3rd AC with GG11, nag karoon ulit ako ng 3rd DC (parang AC/DC lang uli to ah)

April 13 -
4th AC with GG!!, dito na naging #MahirapYeah ang lahat.
Dahil hindi lang 4th DC ang nangyari, mayroon pang 5th at 6th DC.
Dahil kay coach Shoden San and coach Jaime de los Reyes, nag iba ang pananaw ko sa sa pag hanap ng client, hindi ko na inisip na kailangan ko agad ng moneynow.

After ko maka attend ng onboarding sa GG Tribe, na open ang mind ko about the GG mission and Vision and I wrote down my own version . To help 100,000 peoples lives na alligned sa GGMV (GGMissionVision).

Then after a month nagkaroon na ako ng client.
Thanks chief John R Pagulayan, CCPP really works.
May mga nag inquire pa sa service ko, and I know I need help ng mga tribemates ko.
Nabago talaga ang mentality ko na sobrang dami na ng freelancer at mahirap na makahanap ng client. Mali pala, hindi pala, I was wrong...

Yun lang... Salamat sa pagbasa ha!😊



10:14 PM
Mark Jopette Bryle
Active 4 hours ago

Go! Kayang kaya yan!

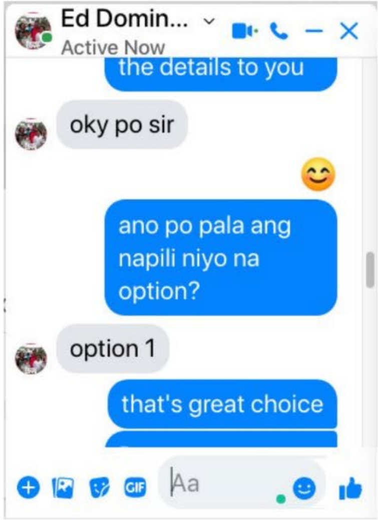
awesome, well the Tribe lessons focus on helping freelancers/aspiring freelancers get premium clients using our proven strategies , ano yung goal mo as a freelancer in the next 30 days?

MAR 12 AT 1:24 PM

First goal ko talaga is maka hanap na ng client within 30days, tapos hasain pa yung process ng CCPP, update my profiles sa LinkedIn, FB, Upwork, and OLJ

Kasi dati pa ako naghahanap nung 2016, kaso may limiting belief ako na hindi ako magaling pagdating sa mga freelancing jobs

Awesome, we can help for



Ed Domin...
Active Now

the details to you

oky po sir

😊

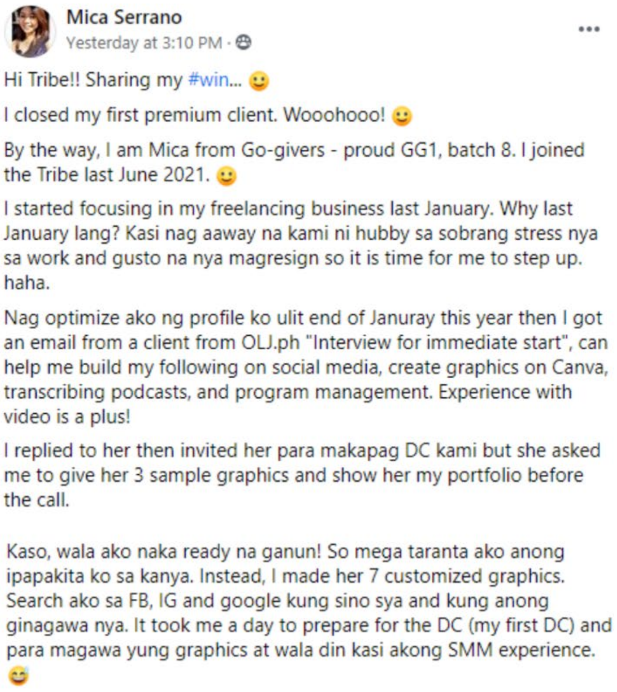
ano po pala ang napili niyo na option?

option 1

that's great choice

MARVS DIGITAL
Established 2021

Marvs Digital



Mica Serrano
Yesterday at 3:10 PM · 🌐

Hi Tribe!! Sharing my #win... 🙂

I closed my first premium client. Wooohooo! 🙂

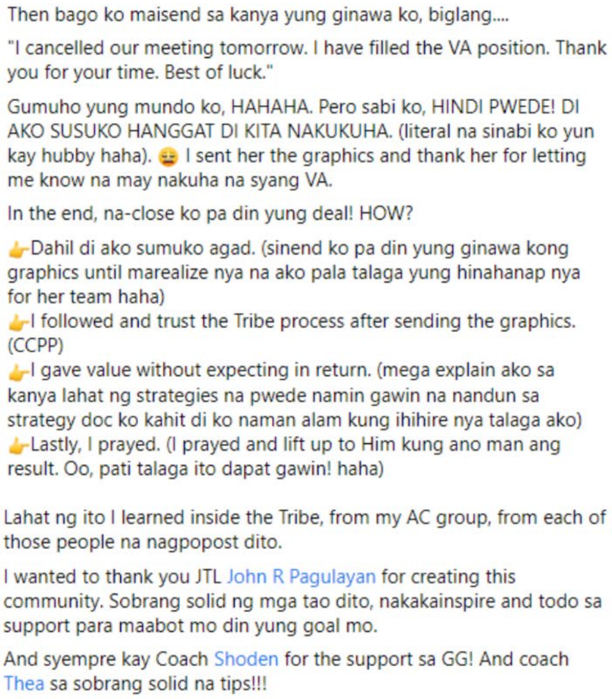
By the way, I am Mica from Go-givers - proud GG1, batch 8. I joined the Tribe last June 2021. 🙂

I started focusing in my freelancing business last January. Why last January lang? Kasi nag aaway na kami ni hubby sa sobrang stress nya sa work and gusto na nya magresign so it is time for me to step up. haha.

Nag optimize ako ng profile ko ulit end of Januray this year then I got an email from a client from OLJ.ph "Interview for immediate start", can help me build my following on social media, create graphics on Canva, transcribing podcasts, and program management. Experience with video is a plus!

I replied to her then invited her para makapag DC kami but she asked me to give her 3 sample graphics and show her my portfolio before the call.

Kaso, wala ako naka ready na ganun! So mega taranta ako anong ipapakita ko sa kanya. Instead, I made her 7 customized graphics. Search ako sa FB, IG and google kung sino sya and kung anong ginagawa nya. It took me a day to prepare for the DC (my first DC) and para magawa yung graphics at wala din kasi akong SMM experience. 😅



Then bago ko maisend sa kanya yung ginawa ko, biglang....

"I cancelled our meeting tomorrow. I have filled the VA position. Thank you for your time. Best of luck."

Gumuho yung mundo ko, HAHAHA. Pero sabi ko, HINDI PWEDE! DI AKO SUSUKO HANGGAT DI KITA NAKUKUHA. (literal na sinabi ko yun kay hubby haha). 😆 I sent her the graphics and thank her for letting me know na may nakuha na syang VA.

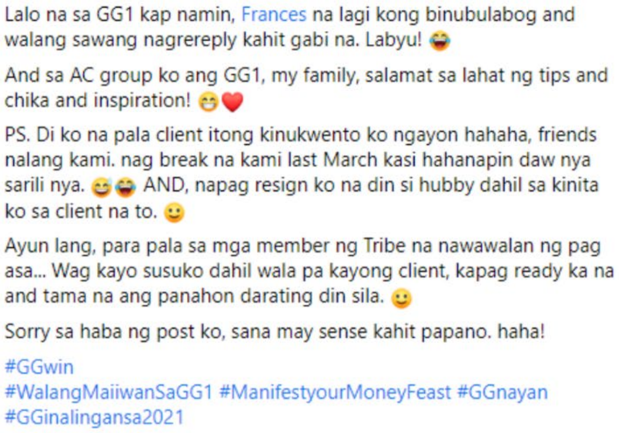
In the end, na-close ko pa din yung deal! HOW?

👉Dahil di ako sumuko agad. (sinend ko pa din yung ginawa kong graphics until marealize nya na ako pala talaga yung hinahanap nya for her team haha)
👉I followed and trust the Tribe process after sending the graphics. (CCPP)
👉I gave value without expecting in return. (mega explain ako sa kanya lahat ng strategies na pwede namin gawin na nandun sa strategy doc ko kahit di ko naman alam kung ihihire nya talaga ako)
👉Lastly, I prayed. (I prayed and lift up to Him kung ano man ang result. Oo, pati talaga ito dapat gawin! haha)

Lahat ng ito I learned inside the Tribe, from my AC group, from each of those people na nagpopost dito.

I wanted to thank you JTL John R Pagulayan for creating this community. Sobrang solid ng mga tao dito, nakakainspire and todo sa support para maabot mo din yung goal mo.

And syempre kay Coach Shoden for the support sa GG! And coach Thea sa sobrang solid na tips!!!



Lalo na sa GG1 kap namin, Frances na lagi kong binubulabog and walang sawang nagrereply kahit gabi na. Labyu! 😂

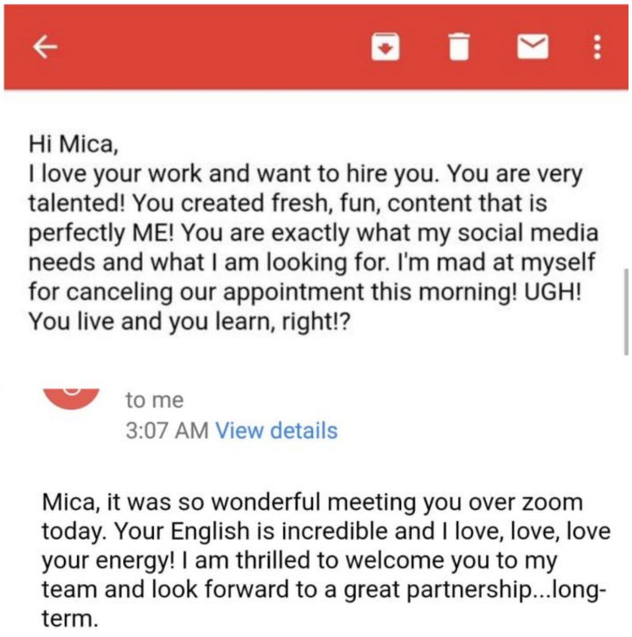
And sa AC group ko ang GG1, my family, salamat sa lahat ng tips and chika and inspiration! 😁❤️

PS. Di ko na pala client itong kinukwento ko ngayon hahaha, friends nalang kami. nag break na kami last March kasi hahanapin daw nya sarili nya. 😅😂 AND, napag resign ko na din si hubby dahil sa kinita ko sa client na to. 🙂

Ayun lang, para pala sa mga member ng Tribe na nawawalan ng pag asa... Wag kayo susuko dahil wala pa kayong client, kapag ready ka na and tama na ang panahon darating din sila. 🙂

Sorry sa haba ng post ko, sana may sense kahit papano. haha!

#GGwin
#WalangMaiiwanSaGG1 #ManifestyourMoneyFeast #GGnayan
#GGinalingansa2021



Hi Mica,
I love your work and want to hire you. You are very talented! You created fresh, fun, content that is perfectly ME! You are exactly what my social media needs and what I am looking for. I'm mad at myself for canceling our appointment this morning! UGH! You live and you learn, right!?

to me
3:07 AM View details

Mica, it was so wonderful meeting you over zoom today. Your English is incredible and I love, love, love your energy! I am thrilled to welcome you to my team and look forward to a great partnership...long-term.

Neri Yago Fallaria
April 27 at 8:34 AM ·

Hi Tribe 😊

Long post ahead! 😅

Sharing with you the DC experience I had with this client. Hopefully may maitulong sa inyo.

MY FIRST DC, MY FIRST PRMIUM CLIENT! Ito sana yung gusto kong sabihin lalo na at na-close ko yung deal just 1 day before ako mag 1 month sa Tribe kaso yung premium charge ko from $2500, naging $650 😅 Ito yung nangyari:

First DC ko, client was from Fiverr. May specified deliverable na syang gustong bilhin sa akin. Ito yung kwento **https://www.facebook.com/.../permalink/823205381619922**

So in-invite ko pa rin sya sa DC, a day before hopping on the call, nagbasa na ako ng DC script. Di ako kagalingan sa memorization kaya sinulat ko ang script sa notebook ko. During the DC (video call via google meet) with her alam nyang may hawak akong notebook na may questions and it was fine with her kasi ang sabi ko "I really don't wanna miss anything in this call; every detail counts so I hope you bare with me if I will be looking into my notes from time to time".

Fast forward, ok naman yung usapan. I am certain na na-drive ko yung conversation. Everything from the start gone very very well. Nakuha ko ang challenges at assets ng project, KASO nakalimutan ko ang REVENUE LINE! Nung payment na ang usapan ito na ang nangyari:

1. She asked me how much will I charge her to deliver my offer, ang sagot ko $5000 per month (take note di ko alam kung startup sila or kung magkano ang projected sales nila after ma-launch yung project)...nagulat sya sa rate ko! I can tell she was "devastated" from what she have heard! Kitang-kita ko sa facial expressions nya at gesture. She even had to pause for a while, hanggang sa nautal-utal na sya....kasi hindi nya inexpect yung $5k/month.

2. She explained why it is impossible for her to pay such an amount. As per her $650 lang ang budget nila for the "content writer", $650 for a project that will take 10 weeks to finish. Hearing this, AGAD-AGAD kong sinabi na I can work on that rate but with added 10%commission from the gross monthly sales for 12 consecutive months from the date of product launch. She told me she will think about it then moment of silence na ulit.

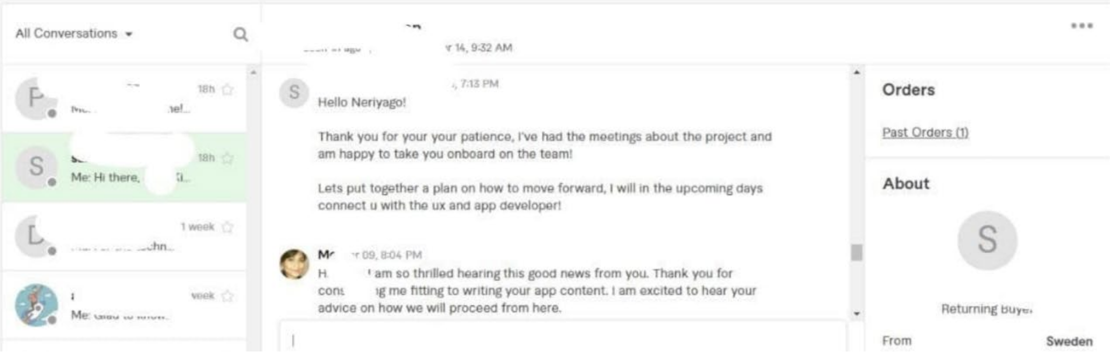
3. She was thinking daw what is the basis of my rate. I explained to her how I do my work and what would the end result be. Then tinanong ko na (ngayon ko lang naisip itanong..LATE na), how much is your monthly projected sales after lauching the app, she said, "$1500 at the very least". Napaisip na ako kasi yung app first in the world pero ang content matagal nang kilala sa market so I expect that it will be highly profitable. From this, sinabi ko lang na I can't work below $1000/ month.

Ang ending ng usapan, I submitted a sample of my work to her para mapakita daw nya sa board nila to justify my charge..this time we agreed on $1000 monthly charge giving consideration to their budget and projected monthly sales. After 2 days, she emailed me to say na yun na lang daw palang $650 charge plus monthly commission yung i-a-avail nilang payment term kasi short daw talaga sila budget pero gusto nila yung sample ko at "ako" kaya sana daw makatrabaho nila ako dito.

My takeaways:

1. Wag gigil! Wag ura-urada sa pagbibigay ng rate. Ilista ang options at pagisipan bago ang DC.
2. Wag kakalimutan ang "revenue line". Dito dito dito tayo magbabase ng charge natin so dapat alamin talaga natin ito bago mag offer ng rate natin.
3. Sa script may nakalagay kung paano mo i-da-drive ang usapan kapag trying to close a deal thru DC lalo kung may objections, hindi ko ito binasa 😭😭, so lesson learned BASAHIN AT UNAWAIN ang DC script from top to bottom.

Masaya pa rin ako sa gagawin kong project kahit hindi premium pay. Sa totoo lang nalungkot lang ako kasi parang at some point ang palpak ko sa DC 😅 but I must say that I learned a lot from this experience at yung mga learnings na yun ang PREMIUM 😊



[redacted] 14, 9:32 AM

S [redacted] 7:13 PM

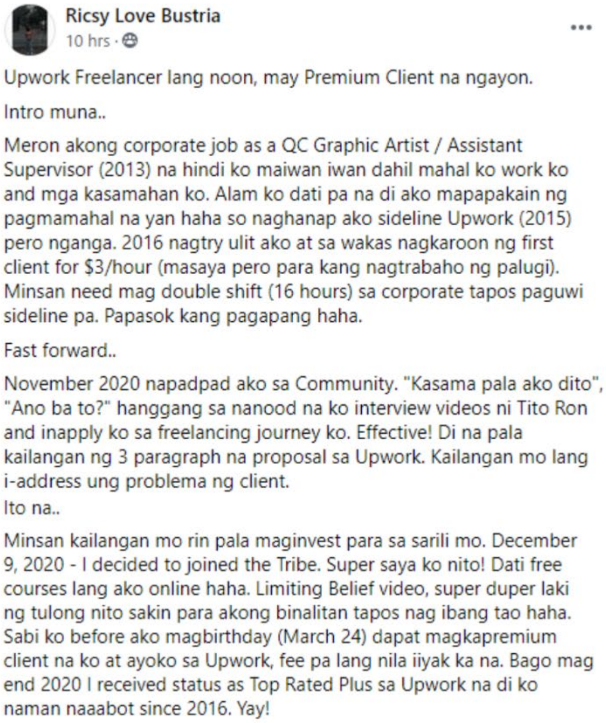
Hello Neriyago!

Thank you for your your patience, I've had the meetings about the project and am happy to take you onboard on the team!

Lets put together a plan on how to move forward, I will in the upcoming days connect u with the ux and app developer!

Me [redacted] 09, 8:04 PM

H[redacted] I am so thrilled hearing this good news from you. Thank you for cons[redacted]g me fitting to writing your app content. I am excited to hear your advice on how we will proceed from here.



Ricsy Love Bustria
10 hrs ·

Upwork Freelancer lang noon, may Premium Client na ngayon.

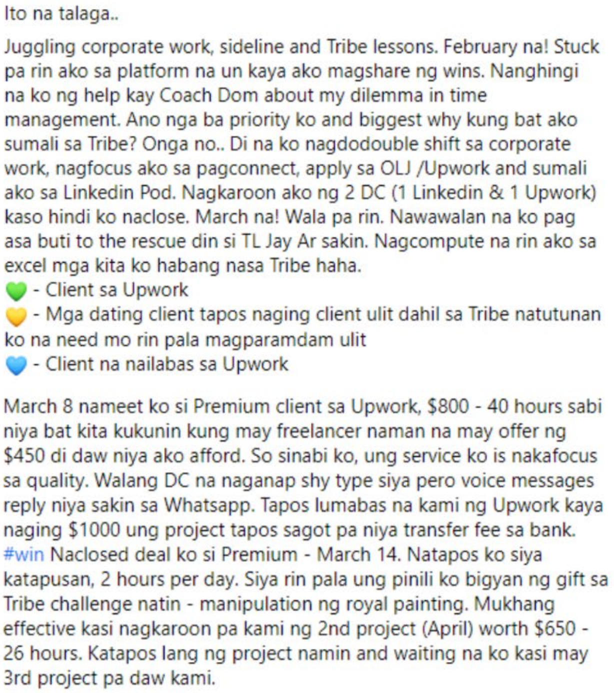
Intro muna..

Meron akong corporate job as a QC Graphic Artist / Assistant Supervisor (2013) na hindi ko maiwan iwan dahil mahal ko work ko and mga kasamahan ko. Alam ko dati pa na di ako mapapakain ng pagmamahal na yan haha so naghanap ako sideline Upwork (2015) pero nganga. 2016 nagtry ulit ako at sa wakas nagkaroon ng first client for $3/hour (masaya pero para kang nagtrabaho ng palugi). Minsan need mag double shift (16 hours) sa corporate tapos paguwi sideline pa. Papasok kang pagapang haha.

Fast forward..

November 2020 napadpad ako sa Community. "Kasama pala ako dito", "Ano ba to?" hanggang sa nanood na ko interview videos ni Tito Ron and inapply ko sa freelancing journey ko. Effective! Di na pala kailangan ng 3 paragraph na proposal sa Upwork. Kailangan mo lang i-address ung problema ng client.
Ito na..

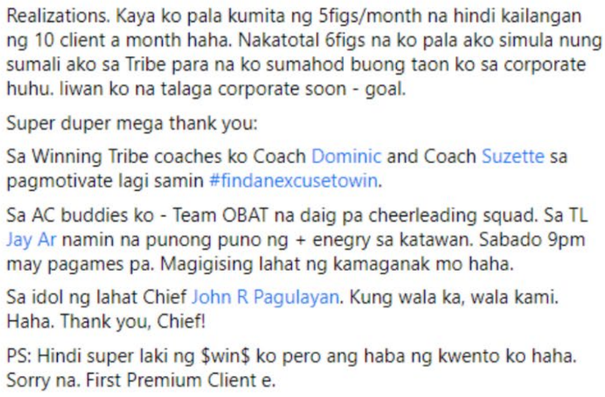
Minsan kailangan mo rin pala maginvest para sa sarili mo. December 9, 2020 - I decided to joined the Tribe. Super saya ko nito! Dati free courses lang ako online haha. Limiting Belief video, super duper laki ng tulong nito sakin para akong binalitan tapos nag ibang tao haha. Sabi ko before ako magbirthday (March 24) dapat magkapremium client na ko at ayoko sa Upwork, fee pa lang nila iiyak ka na. Bago mag end 2020 I received status as Top Rated Plus sa Upwork na di ko naman naaabot since 2016. Yay!



Ito na talaga..

Juggling corporate work, sideline and Tribe lessons. February na! Stuck pa rin ako sa platform na un kaya ako magshare ng wins. Nanghingi na ko ng help kay Coach Dom about my dilemma in time management. Ano nga ba priority ko and biggest why kung bat ako sumali sa Tribe? Onga no.. Di na ko nagdodouble shift sa corporate work, nagfocus ako sa pagconnect, apply sa OLJ /Upwork and sumali ako sa Linkedin Pod. Nagkaroon ako ng 2 DC (1 Linkedin & 1 Upwork) kaso hindi ko naclose. March na! Wala pa rin. Nawawalan na ko pag asa buti to the rescue din si TL Jay Ar sakin. Nagcompute na rin ako sa excel mga kita ko habang nasa Tribe haha.
💚 - Client sa Upwork
💛 - Mga dating client tapos naging client ulit dahil sa Tribe natutunan ko na need mo rin pala magparamdam ulit
💙 - Client na nailabas sa Upwork

March 8 nameet ko si Premium client sa Upwork, $800 - 40 hours sabi niya bat kita kukunin kung may freelancer naman na may offer ng $450 di daw niya ako afford. So sinabi ko, ung service ko is nakafocus sa quality. Walang DC na naganap shy type siya pero voice messages reply niya sakin sa Whatsapp. Tapos lumabas na kami ng Upwork kaya naging $1000 ung project tapos sagot pa niya transfer fee sa bank. #win Naclosed deal ko si Premium - March 14. Natapos ko siya katapusan, 2 hours per day. Siya rin pala ung pinili ko bigyan ng gift sa Tribe challenge natin - manipulation ng royal painting. Mukhang effective kasi nagkaroon pa kami ng 2nd project (April) worth $650 - 26 hours. Katapos lang ng project namin and waiting na ko kasi may 3rd project pa daw kami.



Realizations. Kaya ko pala kumita ng 5figs/month na hindi kailangan ng 10 client a month haha. Nakatotal 6figs na ko pala ako simula nung sumali ako sa Tribe para na ko sumahod buong taon ko sa corporate huhu. Iiwan ko na talaga corporate soon - goal.

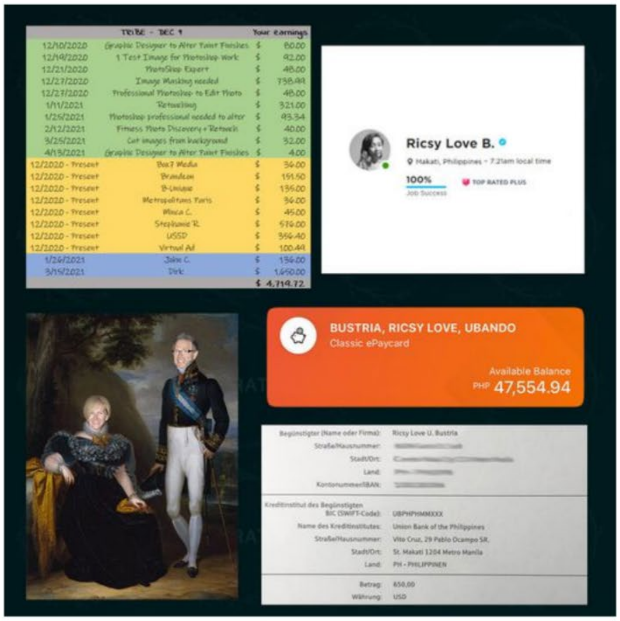
Super duper mega thank you:

Sa Winning Tribe coaches ko Coach Dominic and Coach Suzette sa pagmotivate lagi samin #findanexcusetowin.

Sa AC buddies ko - Team OBAT na daig pa cheerleading squad. Sa TL Jay Ar namin na punong puno ng + enegry sa katawan. Sabado 9pm may pagames pa. Magigising lahat ng kamaganak mo haha.

Sa idol ng lahat Chief John R Pagulayan. Kung wala ka, wala kami. Haha. Thank you, Chief!

PS: Hindi super laki ng win ko pero ang haba ng kwento ko haha. Sorry na. First Premium Client e.



	TRIBE - DEC 9	Your earnings	
12/10/2020	Graphic Designer to Alter Paint Finishes	$	80.00
12/19/2020	1 Test Image for Photoshop Work	$	92.00
12/21/2020	PhotoShop Expert	$	48.00
12/27/2020	Image Masking needed	$	738.99
12/27/2020	Professional Photoshop to Edit Photo	$	48.00
1/11/2021	Retouching	$	321.00
1/25/2021	Photoshop professional needed to alter	$	93.34
2/12/2021	Fitness Photo Discovery + Retouch	$	40.00
3/25/2021	Cut images from background	$	32.00
4/13/2021	Graphic Designer to Alter Paint Finishes	$	4.00
12/2020 - Present	Box7 Media	$	36.00
12/2020 - Present	Brandon	$	151.50
12/2020 - Present	B-Unique	$	135.00
12/2020 - Present	Metropolitans Paris	$	36.00
12/2020 - Present	Mosca C.	$	45.00
12/2020 - Present	Stephanie R.	$	579.00
12/2020 - Present	USSD	$	356.40
12/2020 - Present	Virtual Ad	$	100.49
1/26/2021	John C.	$	136.00
3/15/2021	Dirk	$	1,650.00
		$	4,719.72

Ricsy Love B.
Makati, Philippines - 7:21am local time
100%
Job Success
TOP RATED PLUS

BUSTRIA, RICSY LOVE, UBANDO
Classic ePaycard
Available Balance
PHP 47,554.94

Begünstigter (Name oder Firma): Ricsy Love U. Bustria
Straße/Hausnummer: [redacted]
Stadt/Ort: [redacted]
Land: [redacted]
Kontonummer/IBAN: [redacted]

Kreditinstitut des Begünstigten
BIC (SWIFT-Code): UBPHPHMMXXX
Name des Kreditinstitutes: Union Bank of the Philippines
Straße/Hausnummer: Vito Cruz, 29 Pablo Ocampo SR.
Stadt/Ort: St. Makati 1204 Metro Manila
Land: PH - PHILIPPINEN

Betrag: 650,00
Währung: USD

Rose Imperial
April 26 at 7:01 PM ·

Hello everyone. Just want to share my win and I hope it will bless or encourage someone here to never give up and to believe in the value you give.

I praise God for this win, all of the hardwork is worth it.

I joined tribe last month actually dapat before pa pero medyo over the budget sya 🤣.

And the first thing I did is ask questions agad here sa main tribe 😊.

Sabi ko I will utilize this resources available to me para sulit investment. 😊

And ninamnam ko yung lessons from Stage 0 to 1. Promise ung offer clarity, your clients succes road map and your process once you nailed it and clear about it will makw DCs easy for you.

And so pabalik balik ako dun sa vid ni JTL about my roadmap and my process then lumabas ung revenue line video.

Dun napagtibay yung offer ko, since last year I know there's valie in what I do pero iba talaga yung you know than you believe.

So ayun nga inayos ko talaga as per JTL's instructions yung proposal ko and based it dun sa proposal available sa materials but made sure I followed JTL's video.

And so I had a DC last Thursday it was an inbound lead, she saw my value posts on IG and she booked a call with me.

After I asked her all the questions I needed, I told her I'll create the proposal but also I want to discuss it with her on video (I feel lang na instead of her reading it it might be better na I'll explain it to her)

Then a few hours before the call namin yesterday, natapos ko ung proposal and strategy doc namin. Promise, again pag clear ka sa offer mo and the value you give ang dali lang nito.

Then after I'm done explaining the strat and proposal, there was silence.

After a few seconds sabi nya I don't think we will just need you for 3 months, I think it will be more than that.

Then they asked how they can pay the premium package good for three months and even while I'll explaining what we'll do they transferred the payment in my paypal.

May pa-ask pa sila na you should be getting an email from paypal now (e nagdownload ako ng app kaya nakita ko na nagtransfer na sila) pero tuloy lng muna ako sa explanation 😊.

So salamat Lord. Ang galing from leading me to tribe to the people He sent me.

Special thanks to these people who helped me.

John R Pagulayan Salamat po sa tribe and sa efforts ng lahat sa group na to.

Chris Ong sa effort na ishare sakin ung mga previous link about value posting. I appreciate it hinanap mo pa talaga for me. Thank you din kasi magmessage lang ako may reply ka agad. 😊

Erika Louise Bagtas Salamat Kabayan and welcome to Dubai. Appreciate your strat session with me and the encouragement to reach out to anyone who can help. Also, whatsapp away ka na lang. 😊

Sa bago kong TL John S. Edwards na may pamessage na pag di ka active we'll kick you out 🤣, nung kakalipat ko pa lang. Strict lang pero grabe sa support, may pabanner na ganap pa nga. Salamat sa intentional ACs.

Julie Ann, thank you sa pagsagot sa questions ko about IG.

Fannie May Villanueva Ahnyeong! Ikaw tlg ang generous sa lahat, nakita nya yung post ko and alam nyo ba she messaged me and bought a template for me online because she wants to support me. God bless you sis.

Thea Peralta thanks sa strategy doc😊

Special mentioned dun sa mga naging friends and answered my questions sa tribe Mary Jiel Venida ang taga update sa mga ganap. Riz Figueroa-Mora ang cheerleader ko sa mga groups, salamat sis.

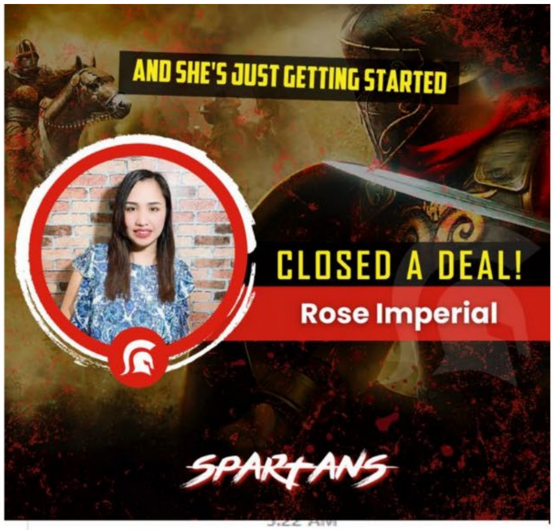
Below po are the strategy doc and proposal na ginawa ko.

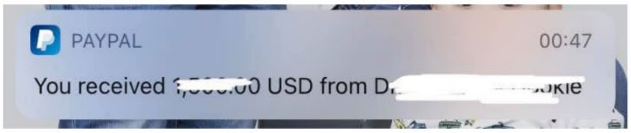
Strat doc:

https://www.canva.com/.../tRkt3_CsjJypBByPWNSSwg/view...

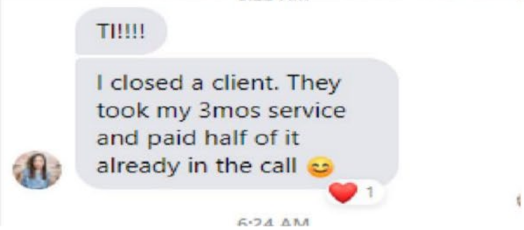
Proposal:

https://docs.google.com/.../17yEWyckL8igy-BM.../edit




PAYPAL 00:47

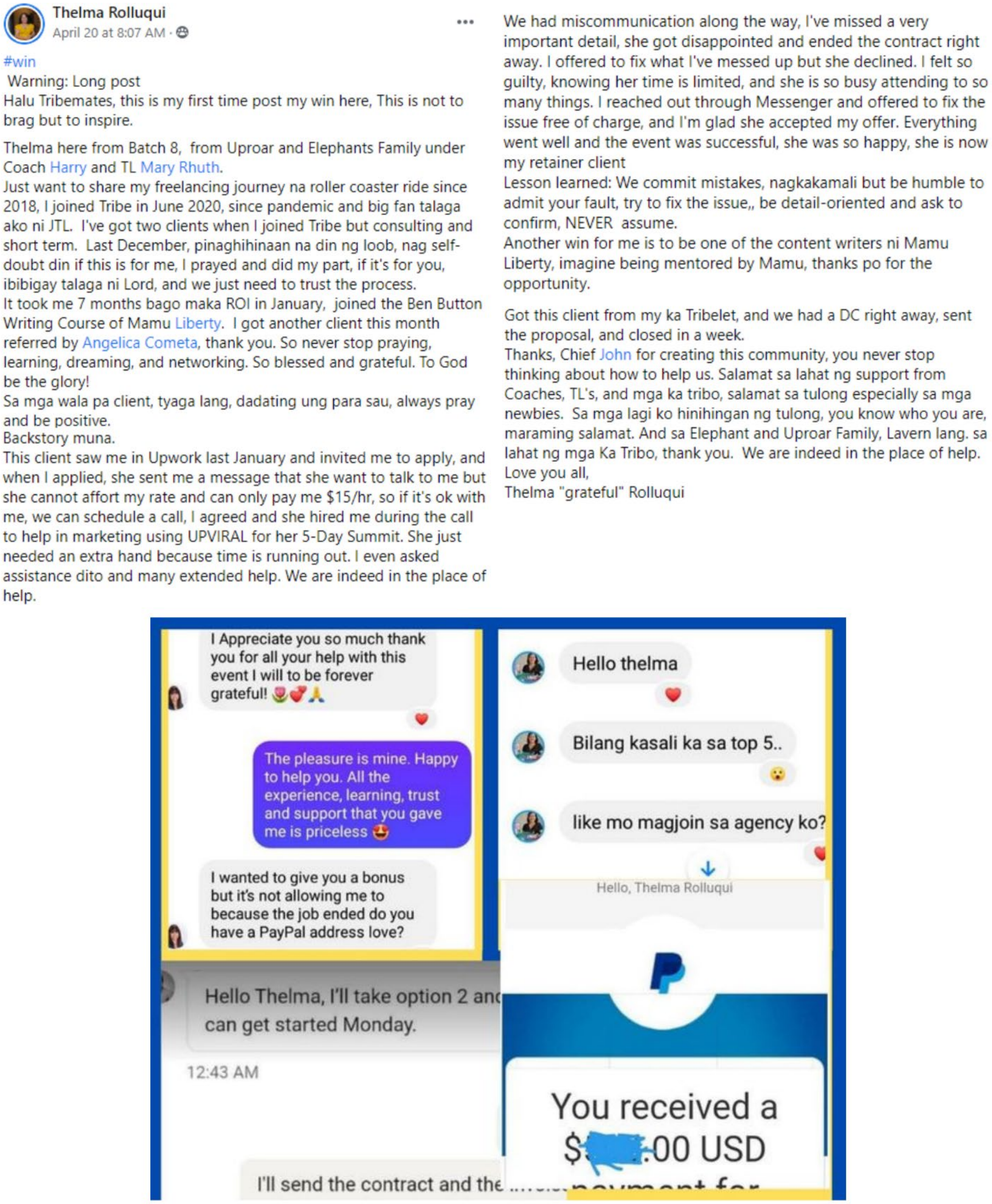
You received 1,[redacted].00 USD from D[redacted]kie


TI!!!!

I closed a client. They took my 3mos service and paid half of it already in the call 😊

❤️ 1

6:24 AM



Thelma Rolluqui
April 20 at 8:07 AM ·

#win
Warning: Long post
Halu Tribemates, this is my first time post my win here, This is not to brag but to inspire.

Thelma here from Batch 8, from Uproar and Elephants Family under Coach Harry and TL Mary Rhuth.
Just want to share my freelancing journey na roller coaster ride since 2018, I joined Tribe in June 2020, since pandemic and big fan talaga ako ni JTL. I've got two clients when I joined Tribe but consulting and short term. Last December, pinaghihinaan na din ng loob, nag self-doubt din if this is for me, I prayed and did my part, if it's for you, ibibigay talaga ni Lord, and we just need to trust the process.
It took me 7 months bago maka ROI in January, joined the Ben Button Writing Course of Mamu Liberty. I got another client this month referred by Angelica Cometa, thank you. So never stop praying, learning, dreaming, and networking. So blessed and grateful. To God be the glory!
Sa mga wala pa client, tyaga lang, dadating ung para sau, always pray and be positive.
Backstory muna.
This client saw me in Upwork last January and invited me to apply, and when I applied, she sent me a message that she want to talk to me but she cannot affort my rate and can only pay me $15/hr, so if it's ok with me, we can schedule a call, I agreed and she hired me during the call to help in marketing using UPVIRAL for her 5-Day Summit. She just needed an extra hand because time is running out. I even asked assistance dito and many extended help. We are indeed in the place of help.
We had miscommunication along the way, I've missed a very important detail, she got disappointed and ended the contract right away. I offered to fix what I've messed up but she declined. I felt so guilty, knowing her time is limited, and she is so busy attending to so many things. I reached out through Messenger and offered to fix the issue free of charge, and I'm glad she accepted my offer. Everything went well and the event was successful, she was so happy, she is now my retainer client
Lesson learned: We commit mistakes, nagkakamali but be humble to admit your fault, try to fix the issue,, be detail-oriented and ask to confirm, NEVER assume.
Another win for me is to be one of the content writers ni Mamu Liberty, imagine being mentored by Mamu, thanks po for the opportunity.

Got this client from my ka Tribelet, and we had a DC right away, sent the proposal, and closed in a week.
Thanks, Chief John for creating this community, you never stop thinking about how to help us. Salamat sa lahat ng support from Coaches, TL's, and mga ka tribo, salamat sa tulong especially sa mga newbies. Sa mga lagi ko hinihingan ng tulong, you know who you are, maraming salamat. And sa Elephant and Uproar Family, Lavern lang. sa lahat ng mga Ka Tribo, thank you. We are indeed in the place of help.
Love you all,
Thelma "grateful" Rolluqui

I Appreciate you so much thank you for all your help with this event I will to be forever grateful! 🌷💞🙏

The pleasure is mine. Happy to help you. All the experience, learning, trust and support that you gave me is priceless 😍

I wanted to give you a bonus but it's not allowing me to because the job ended do you have a PayPal address love?

Hello Thelma, I'll take option 2 an
can get started Monday.

12:43 AM

I'll send the contract and the

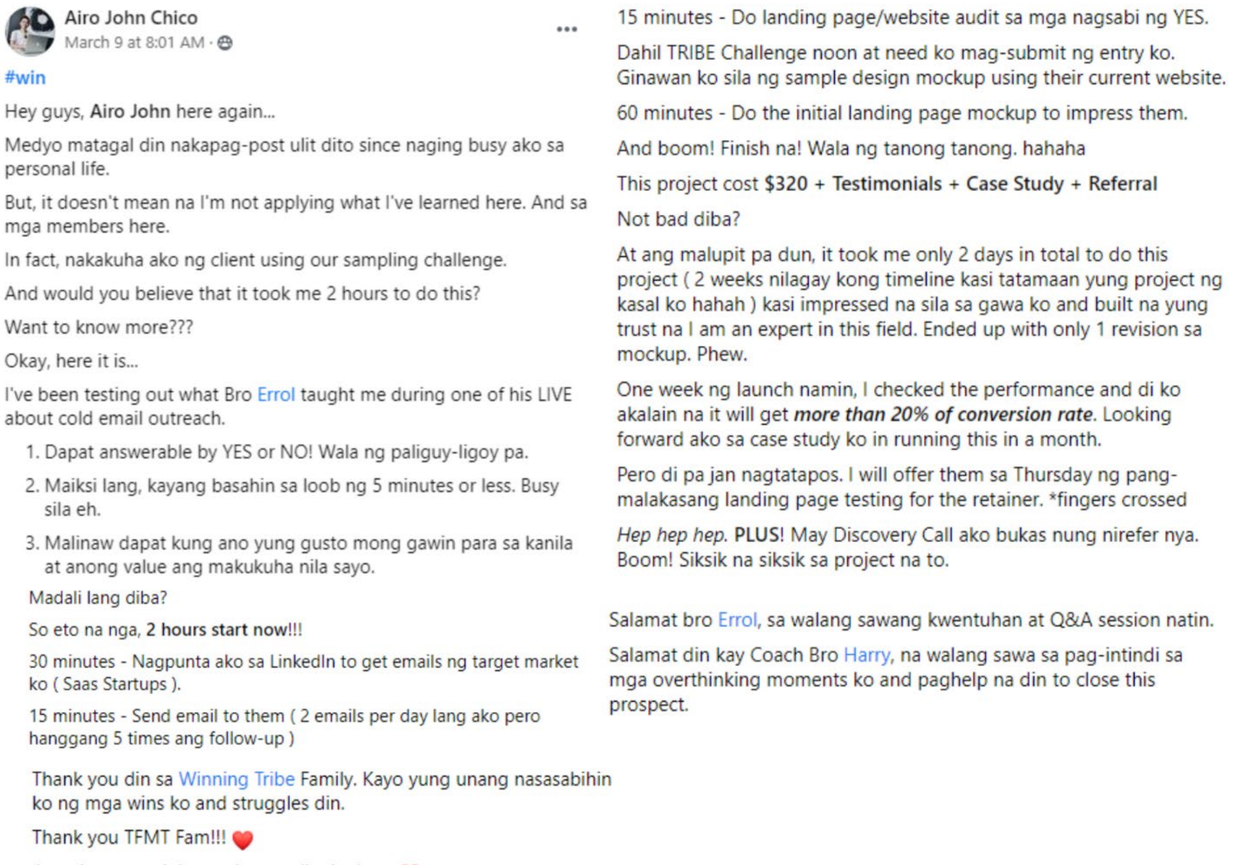
Hello thelma

Bilang kasali ka sa top 5..

like mo magjoin sa agency ko?

Hello, Thelma Rolluqui

You received a
$[redacted].00 USD



Airo John Chico
March 9 at 8:01 AM ·

#win

Hey guys, **Airo John** here again...

Medyo matagal din nakapag-post ulit dito since naging busy ako sa personal life.

But, it doesn't mean na I'm not applying what I've learned here. And sa mga members here.

In fact, nakakuha ako ng client using our sampling challenge.

And would you believe that it took me 2 hours to do this?

Want to know more???

Okay, here it is...

I've been testing out what Bro Errol taught me during one of his LIVE about cold email outreach.

1. Dapat answerable by YES or NO! Wala ng paliguy-ligoy pa.
2. Maiksi lang, kayang basahin sa loob ng 5 minutes or less. Busy sila eh.
3. Malinaw dapat kung ano yung gusto mong gawin para sa kanila at anong value ang makukuha nila sayo.

Madali lang diba?

So eto na nga, **2 hours start now**!!!

30 minutes - Nagpunta ako sa LinkedIn to get emails ng target market ko (Saas Startups).

15 minutes - Send email to them (2 emails per day lang ako pero hanggang 5 times ang follow-up)

15 minutes - Do landing page/website audit sa mga nagsabi ng YES.

Dahil TRIBE Challenge noon at need ko mag-submit ng entry ko. Ginawan ko sila ng sample design mockup using their current website.

60 minutes - Do the initial landing page mockup to impress them.

And boom! Finish na! Wala ng tanong tanong. hahaha

This project cost **$320 + Testimonials + Case Study + Referral**

Not bad diba?

At ang malupit pa dun, it took me only 2 days in total to do this project (2 weeks nilagay kong timeline kasi tatamaan yung project ng kasal ko hahah) kasi impressed na sila sa gawa ko and built na yung trust na I am an expert in this field. Ended up with only 1 revision sa mockup. Phew.

One week ng launch namin, I checked the performance and di ko akalain na it will get ***more than 20% of conversion rate***. Looking forward ako sa case study ko in running this in a month.

Pero di pa jan nagtatapos. I will offer them sa Thursday ng pang-malakasang landing page testing for the retainer. *fingers crossed

Hep hep hep. **PLUS**! May Discovery Call ako bukas nung nirefer nya. Boom! Siksik na siksik sa project na to.

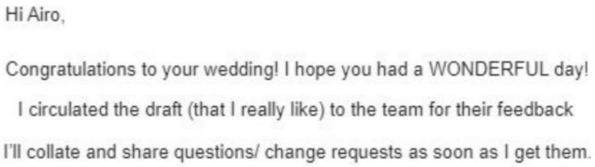
Salamat bro Errol, sa walang sawang kwentuhan at Q&A session natin.

Salamat din kay Coach Bro Harry, na walang sawa sa pag-intindi sa mga overthinking moments ko and paghelp na din to close this prospect.

Thank you din sa Winning Tribe Family. Kayo yung unang nasasabihin ko ng mga wins ko and struggles din.

Thank you TFMT Fam!!! ❤️

Ayun lang, magiging active na ulit ako here ❤️

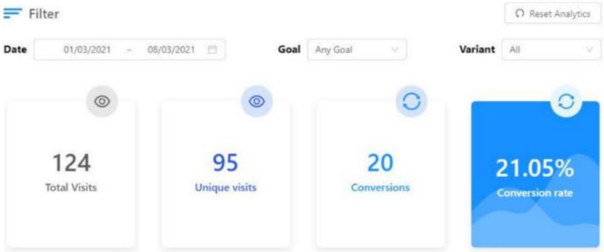


Hi Airo,

Congratulations to your wedding! I hope you had a WONDERFUL day!

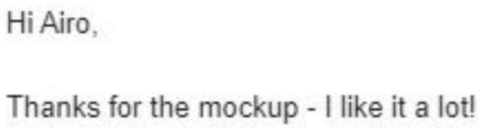
I circulated the draft (that I really like) to the team for their feedback

I'll collate and share questions/ change requests as soon as I get them.



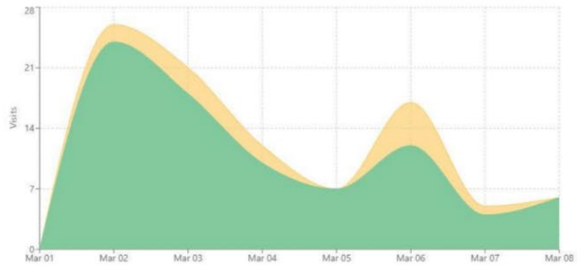
Date 01/03/2021 ~ 08/03/2021
Goal Any Goal
Variant All

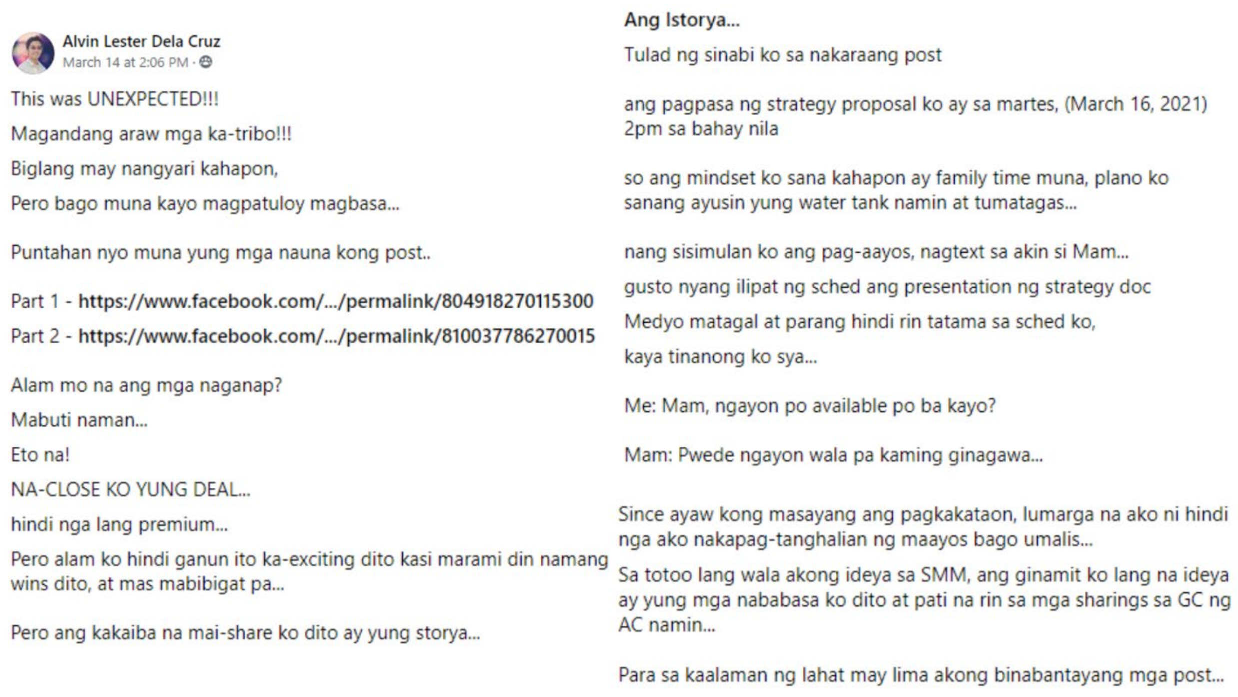
124 Total Visits
95 Unique visits
20 Conversions
21.05% Conversion rate



Hi Airo,

Thanks for the mockup - I like it a lot!





Alvin Lester Dela Cruz
March 14 at 2:06 PM ·

This was UNEXPECTED!!!

Magandang araw mga ka-tribo!!!

Biglang may nangyari kahapon,

Pero bago muna kayo magpatuloy magbasa...

Puntahan nyo muna yung mga nauna kong post..

Part 1 - **https://www.facebook.com/.../permalink/804918270115300**

Part 2 - **https://www.facebook.com/.../permalink/810037786270015**

Alam mo na ang mga naganap?

Mabuti naman...

Eto na!

NA-CLOSE KO YUNG DEAL...

hindi nga lang premium...

Pero alam ko hindi ganun ito ka-exciting dito kasi marami din namang wins dito, at mas mabibigat pa...

Pero ang kakaiba na mai-share ko dito ay yung storya...

Ang Istorya...

Tulad ng sinabi ko sa nakaraang post

ang pagpasa ng strategy proposal ko ay sa martes, (March 16, 2021) 2pm sa bahay nila

so ang mindset ko sana kahapon ay family time muna, plano ko sanang ayusin yung water tank namin at tumatagas...

nang sisimulan ko ang pag-aayos, nagtext sa akin si Mam...

gusto nyang ilipat ng sched ang presentation ng strategy doc

Medyo matagal at parang hindi rin tatama sa sched ko,

kaya tinanong ko sya...

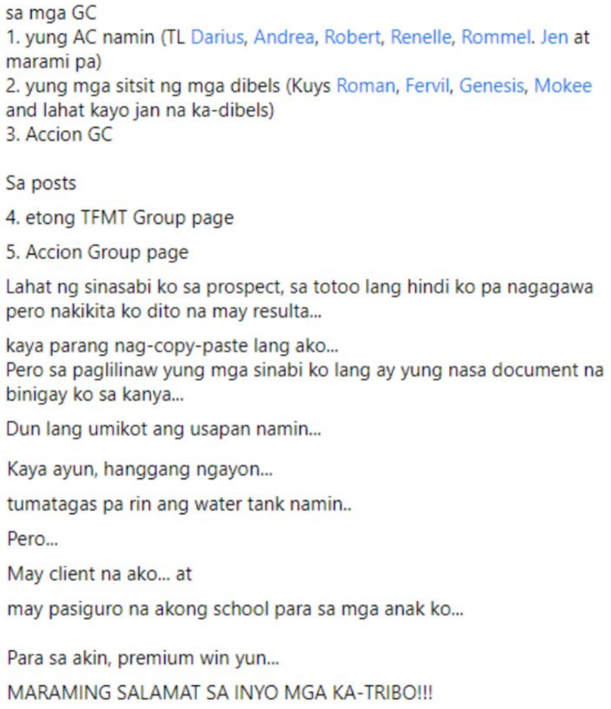
Me: Mam, ngayon po available po ba kayo?

Mam: Pwede ngayon wala pa kaming ginagawa...

Since ayaw kong masayang ang pagkakataon, lumarga na ako ni hindi nga ako nakapag-tanghalian ng maayos bago umalis...

Sa totoo lang wala akong ideya sa SMM, ang ginamit ko lang na ideya ay yung mga nababasa ko dito at pati na rin sa mga sharings sa GC ng AC namin...

Para sa kaalaman ng lahat may lima akong binabantayang mga post...



sa mga GC
1. yung AC namin (TL Darius, Andrea, Robert, Renelle, Rommel. Jen at marami pa)
2. yung mga sitsit ng mga dibels (Kuys Roman, Fervil, Genesis, Mokee and lahat kayo jan na ka-dibels)
3. Accion GC

Sa posts

4. etong TFMT Group page

5. Accion Group page

Lahat ng sinasabi ko sa prospect, sa totoo lang hindi ko pa nagagawa pero nakikita ko dito na may resulta...

kaya parang nag-copy-paste lang ako...
Pero sa paglilinaw yung mga sinabi ko lang ay yung nasa document na binigay ko sa kanya...

Dun lang umikot ang usapan namin...

Kaya ayun, hanggang ngayon...

tumatagas pa rin ang water tank namin..

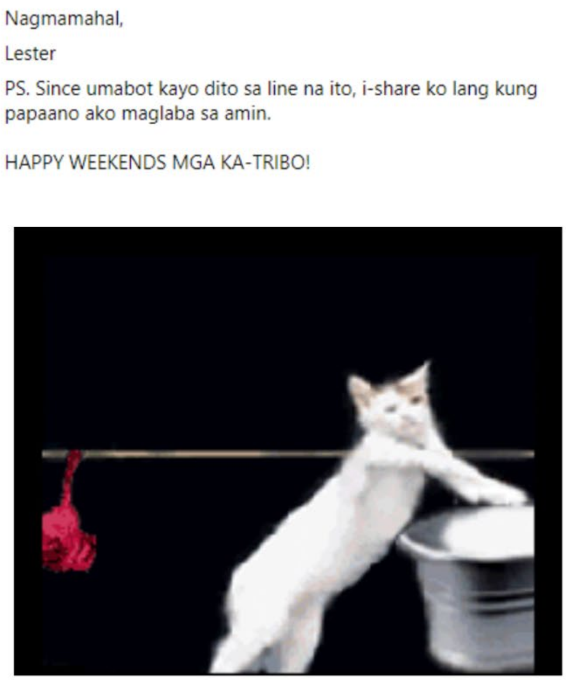
Pero...

May client na ako... at

may pasiguro na akong school para sa mga anak ko...

Para sa akin, premium win yun...

MARAMING SALAMAT SA INYO MGA KA-TRIBO!!!

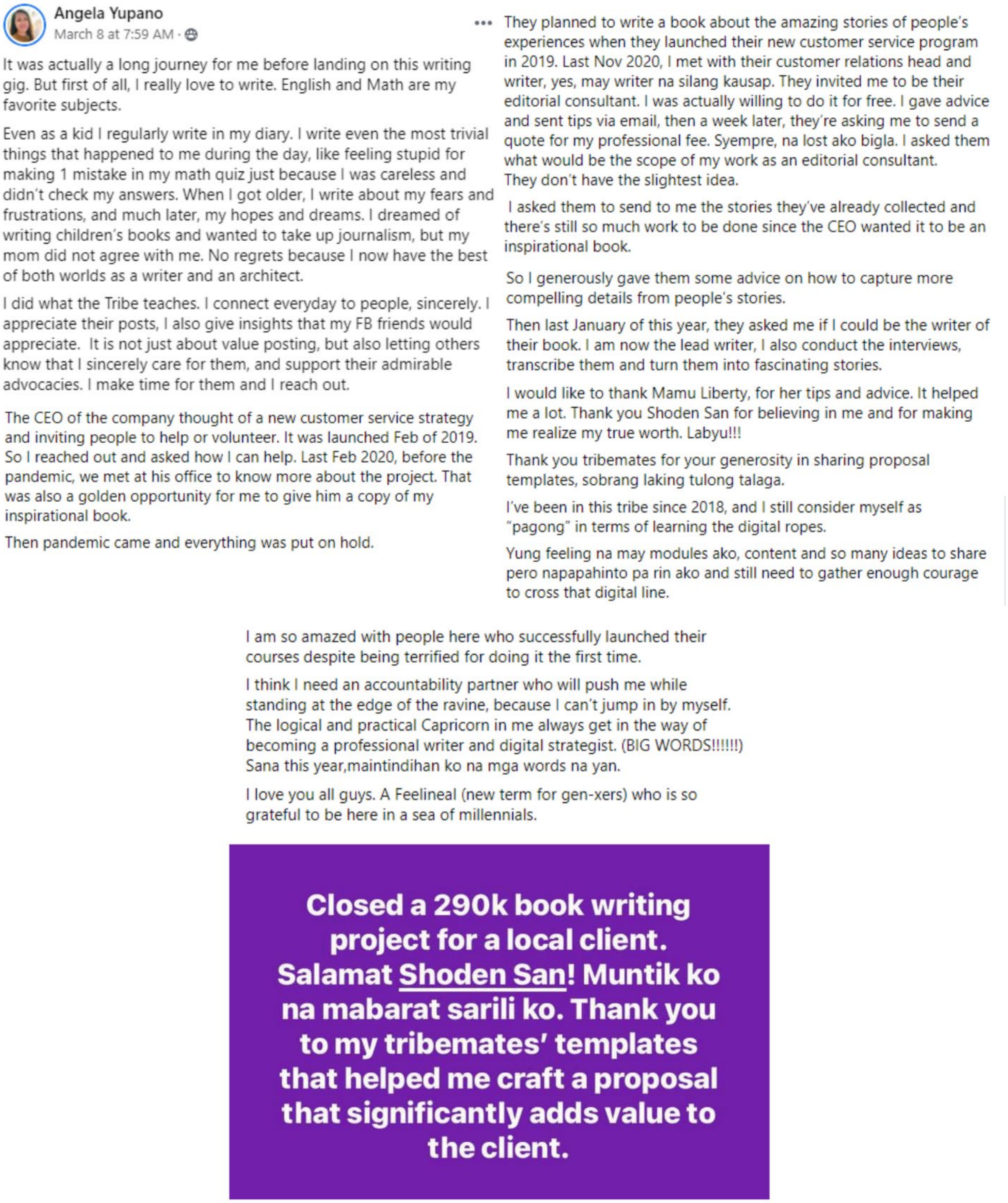


Nagmamahal,

Lester

PS. Since umabot kayo dito sa line na ito, i-share ko lang kung papaano ako maglaba sa amin.

HAPPY WEEKENDS MGA KA-TRIBO!



Angela Yupano
March 8 at 7:59 AM ·

It was actually a long journey for me before landing on this writing gig. But first of all, I really love to write. English and Math are my favorite subjects.

Even as a kid I regularly write in my diary. I write even the most trivial things that happened to me during the day, like feeling stupid for making 1 mistake in my math quiz just because I was careless and didn't check my answers. When I got older, I write about my fears and frustrations, and much later, my hopes and dreams. I dreamed of writing children's books and wanted to take up journalism, but my mom did not agree with me. No regrets because I now have the best of both worlds as a writer and an architect.

I did what the Tribe teaches. I connect everyday to people, sincerely. I appreciate their posts, I also give insights that my FB friends would appreciate. It is not just about value posting, but also letting others know that I sincerely care for them, and support their admirable advocacies. I make time for them and I reach out.

The CEO of the company thought of a new customer service strategy and inviting people to help or volunteer. It was launched Feb of 2019. So I reached out and asked how I can help. Last Feb 2020, before the pandemic, we met at his office to know more about the project. That was also a golden opportunity for me to give him a copy of my inspirational book.

Then pandemic came and everything was put on hold.

They planned to write a book about the amazing stories of people's experiences when they launched their new customer service program in 2019. Last Nov 2020, I met with their customer relations head and writer, yes, may writer na silang kausap. They invited me to be their editorial consultant. I was actually willing to do it for free. I gave advice and sent tips via email, then a week later, they're asking me to send a quote for my professional fee. Syempre, na lost ako bigla. I asked them what would be the scope of my work as an editorial consultant.
They don't have the slightest idea.

I asked them to send to me the stories they've already collected and there's still so much work to be done since the CEO wanted it to be an inspirational book.

So I generously gave them some advice on how to capture more compelling details from people's stories.

Then last January of this year, they asked me if I could be the writer of their book. I am now the lead writer, I also conduct the interviews, transcribe them and turn them into fascinating stories.

I would like to thank Mamu Liberty, for her tips and advice. It helped me a lot. Thank you Shoden San for believing in me and for making me realize my true worth. Labyu!!!

Thank you tribemates for your generosity in sharing proposal templates, sobrang laking tulong talaga.

I've been in this tribe since 2018, and I still consider myself as "pagong" in terms of learning the digital ropes.

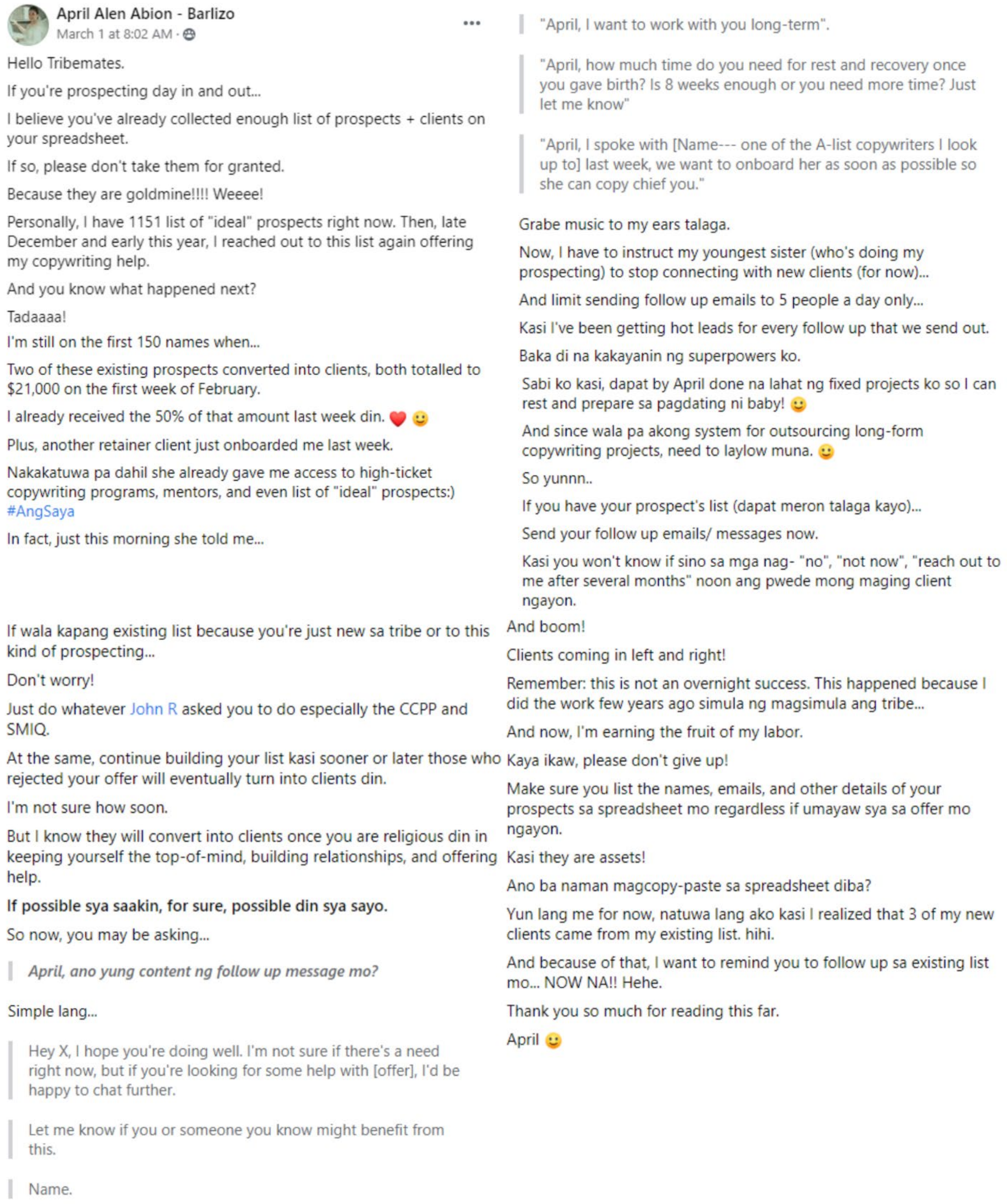
Yung feeling na may modules ako, content and so many ideas to share pero napapahinto pa rin ako and still need to gather enough courage to cross that digital line.

I am so amazed with people here who successfully launched their courses despite being terrified for doing it the first time.

I think I need an accountability partner who will push me while standing at the edge of the ravine, because I can't jump in by myself. The logical and practical Capricorn in me always get in the way of becoming a professional writer and digital strategist. (BIG WORDS!!!!!!) Sana this year,maintindihan ko na mga words na yan.

I love you all guys. A Feelineal (new term for gen-xers) who is so grateful to be here in a sea of millennials.

Closed a 290k book writing project for a local client. Salamat Shoden San! Muntik ko na mabarat sarili ko. Thank you to my tribemates' templates that helped me craft a proposal that significantly adds value to the client.



April Alen Abion - Barlizo
March 1 at 8:02 AM ·

Hello Tribemates.

If you're prospecting day in and out...

I believe you've already collected enough list of prospects + clients on your spreadsheet.

If so, please don't take them for granted.

Because they are goldmine!!!! Weeee!

Personally, I have 1151 list of "ideal" prospects right now. Then, late December and early this year, I reached out to this list again offering my copywriting help.

And you know what happened next?

Tadaaaa!

I'm still on the first 150 names when...

Two of these existing prospects converted into clients, both totalled to $21,000 on the first week of February.

I already received the 50% of that amount last week din. ❤️ 🙂

Plus, another retainer client just onboarded me last week.

Nakakatuwa pa dahil she already gave me access to high-ticket copywriting programs, mentors, and even list of "ideal" prospects:) #AngSaya

In fact, just this morning she told me...

> "April, I want to work with you long-term".

> "April, how much time do you need for rest and recovery once you gave birth? Is 8 weeks enough or you need more time? Just let me know"

> "April, I spoke with [Name--- one of the A-list copywriters I look up to] last week, we want to onboard her as soon as possible so she can copy chief you."

Grabe music to my ears talaga.

Now, I have to instruct my youngest sister (who's doing my prospecting) to stop connecting with new clients (for now)...

And limit sending follow up emails to 5 people a day only...

Kasi I've been getting hot leads for every follow up that we send out.

Baka di na kakayanin ng superpowers ko.

Sabi ko kasi, dapat by April done na lahat ng fixed projects ko so I can rest and prepare sa pagdating ni baby! 🙂

And since wala pa akong system for outsourcing long-form copywriting projects, need to laylow muna. 🙂

So yunnn..

If you have your prospect's list (dapat meron talaga kayo)...

Send your follow up emails/ messages now.

Kasi you won't know if sino sa mga nag- "no", "not now", "reach out to me after several months" noon ang pwede mong maging client ngayon.

If wala kapang existing list because you're just new sa tribe or to this kind of prospecting...

Don't worry!

Just do whatever John R asked you to do especially the CCPP and SMIQ.

At the same, continue building your list kasi sooner or later those who rejected your offer will eventually turn into clients din.

I'm not sure how soon.

But I know they will convert into clients once you are religious din in keeping yourself the top-of-mind, building relationships, and offering help.

If possible sya saakin, for sure, possible din sya sayo.

So now, you may be asking...

> ***April, ano yung content ng follow up message mo?***

Simple lang...

> Hey X, I hope you're doing well. I'm not sure if there's a need right now, but if you're looking for some help with [offer], I'd be happy to chat further.

> Let me know if you or someone you know might benefit from this.

> Name.

And boom!

Clients coming in left and right!

Remember: this is not an overnight success. This happened because I did the work few years ago simula ng magsimula ang tribe...

And now, I'm earning the fruit of my labor.

Kaya ikaw, please don't give up!

Make sure you list the names, emails, and other details of your prospects sa spreadsheet mo regardless if umayaw sya sa offer mo ngayon.

Kasi they are assets!

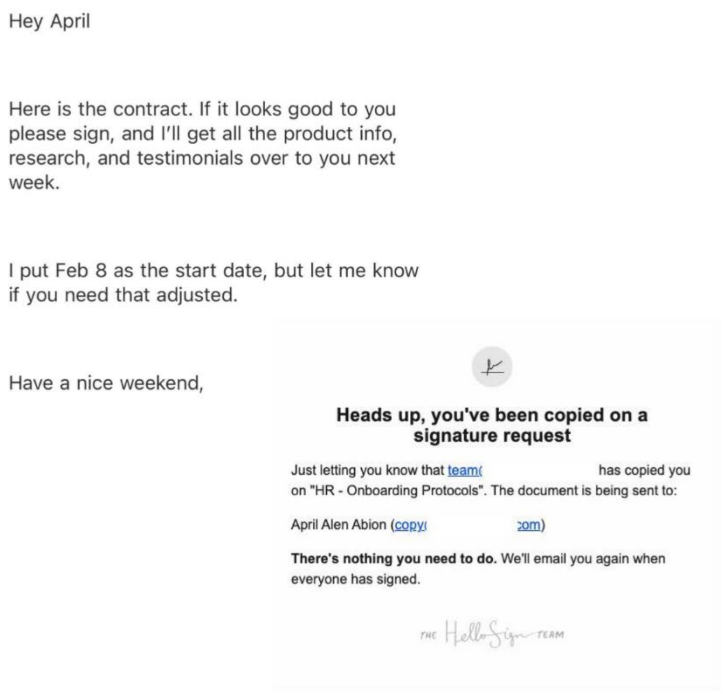
Ano ba naman magcopy-paste sa spreadsheet diba?

Yun lang me for now, natuwa lang ako kasi I realized that 3 of my new clients came from my existing list. hihi.

And because of that, I want to remind you to follow up sa existing list mo... NOW NA!! Hehe.

Thank you so much for reading this far.

April 🙂



Hey April

Here is the contract. If it looks good to you please sign, and I'll get all the product info, research, and testimonials over to you next week.

I put Feb 8 as the start date, but let me know if you need that adjusted.

Have a nice weekend,

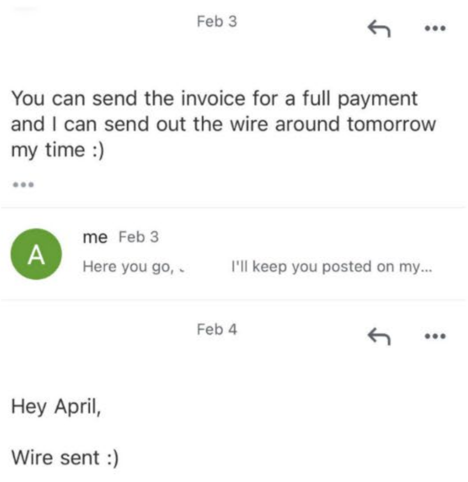
Heads up, you've been copied on a signature request

Just letting you know that team([redacted] has copied you on "HR - Onboarding Protocols". The document is being sent to:

April Alen Abion (copy[redacted]com)

There's nothing you need to do. We'll email you again when everyone has signed.

THE HelloSign TEAM



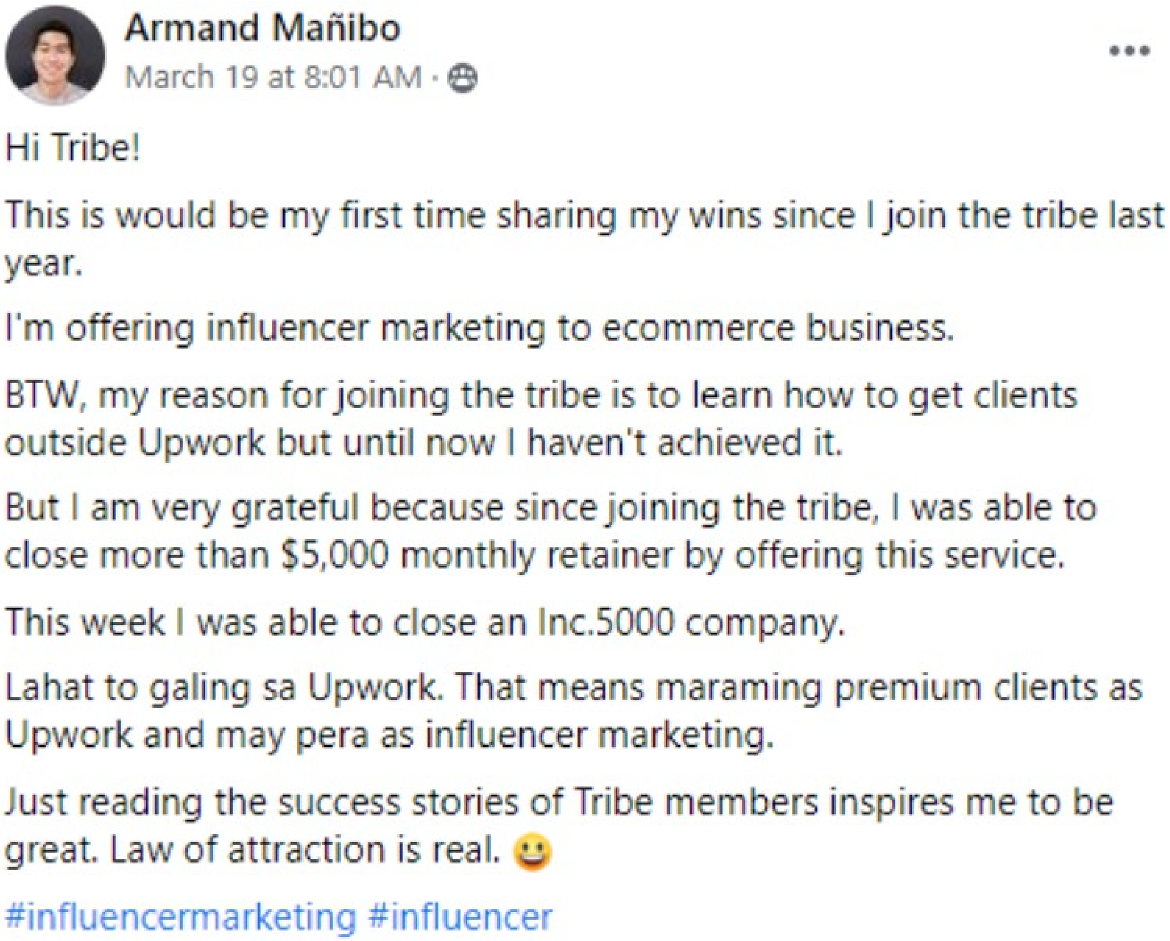
You can send the invoice for a full payment and I can send out the wire around tomorrow my time :)

me Feb 3

Here you go, [redacted] I'll keep you posted on my...

Hey April,

Wire sent :)



Armand Mañibo

March 19 at 8:01 AM ·

Hi Tribe!

This is would be my first time sharing my wins since I join the tribe last year.

I'm offering influencer marketing to ecommerce business.

BTW, my reason for joining the tribe is to learn how to get clients outside Upwork but until now I haven't achieved it.

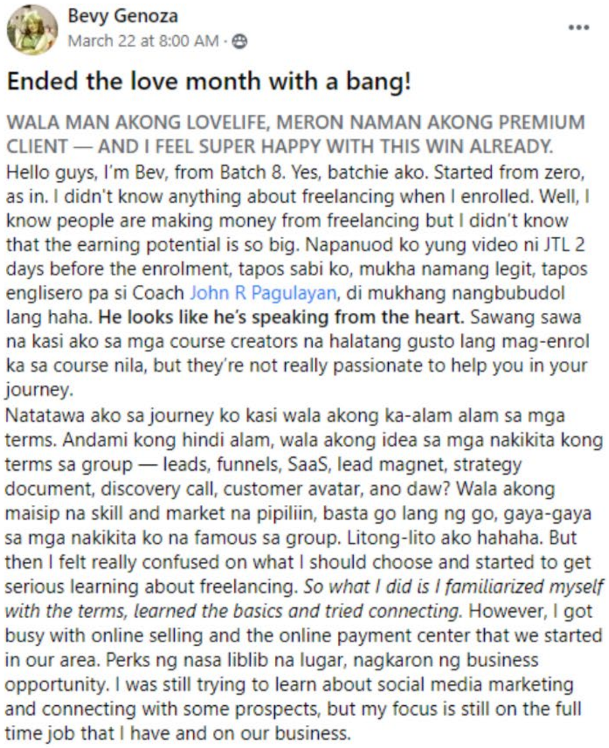
But I am very grateful because since joining the tribe, I was able to close more than $5,000 monthly retainer by offering this service.

This week I was able to close an Inc.5000 company.

Lahat to galing sa Upwork. That means maraming premium clients as Upwork and may pera as influencer marketing.

Just reading the success stories of Tribe members inspires me to be great. Law of attraction is real. 😀

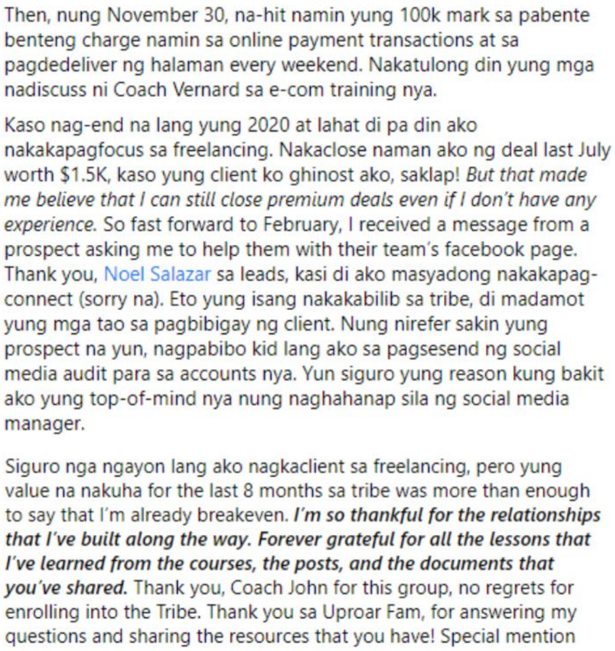
#influencermarketing #influencer



Bevy Genoza
March 22 at 8:00 AM ·

Ended the love month with a bang!

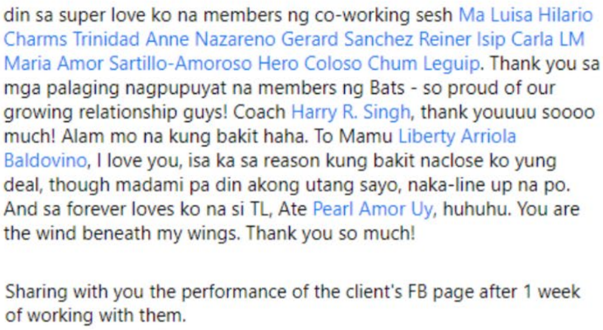
WALA MAN AKONG LOVELIFE, MERON NAMAN AKONG PREMIUM CLIENT — AND I FEEL SUPER HAPPY WITH THIS WIN ALREADY.
Hello guys, I'm Bev, from Batch 8. Yes, batchie ako. Started from zero, as in. I didn't know anything about freelancing when I enrolled. Well, I know people are making money from freelancing but I didn't know that the earning potential is so big. Napanuod ko yung video ni JTL 2 days before the enrolment, tapos sabi ko, mukha namang legit, tapos englisero pa si Coach John R Pagulayan, di mukhang nangbubudol lang haha. **He looks like he's speaking from the heart.** Sawang sawa na kasi ako sa mga course creators na halatang gusto lang mag-enrol ka sa course nila, but they're not really passionate to help you in your journey.
Natatawa ako sa journey ko kasi wala akong ka-alam alam sa mga terms. Andami kong hindi alam, wala akong idea sa mga nakikita kong terms sa group — leads, funnels, SaaS, lead magnet, strategy document, discovery call, customer avatar, ano daw? Wala akong maisip na skill and market na pipiliin, basta go lang ng go, gaya-gaya sa mga nakikita ko na famous sa group. Litong-lito ako hahaha. But then I felt really confused on what I should choose and started to get serious learning about freelancing. *So what I did is I familiarized myself with the terms, learned the basics and tried connecting.* However, I got busy with online selling and the online payment center that we started in our area. Perks ng nasa liblib na lugar, nagkaron ng business opportunity. I was still trying to learn about social media marketing and connecting with some prospects, but my focus is still on the full time job that I have and on our business.



Then, nung November 30, na-hit namin yung 100k mark sa pabente benteng charge namin sa online payment transactions at sa pagdedeliver ng halaman every weekend. Nakatulong din yung mga nadiscuss ni Coach Vernard sa e-com training nya.

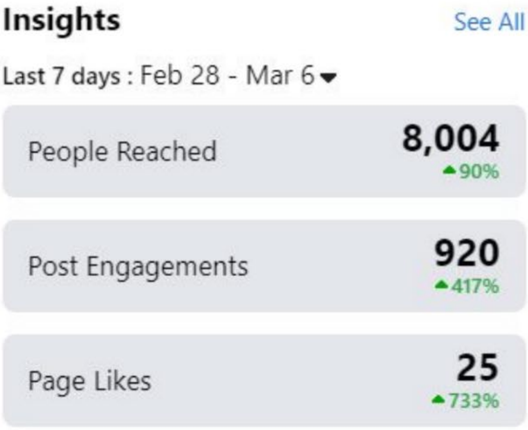
Kaso nag-end na lang yung 2020 at lahat di pa din ako nakakapagfocus sa freelancing. Nakaclose naman ako ng deal last July worth $1.5K, kaso yung client ko ghinost ako, saklap! *But that made me believe that I can still close premium deals even if I don't have any experience.* So fast forward to February, I received a message from a prospect asking me to help them with their team's facebook page. Thank you, Noel Salazar sa leads, kasi di ako masyadong nakakapag-connect (sorry na). Eto yung isang nakakabilib sa tribe, di madamot yung mga tao sa pagbibigay ng client. Nung nirefer sakin yung prospect na yun, nagpabibo kid lang ako sa pagsesend ng social media audit para sa accounts nya. Yun siguro yung reason kung bakit ako yung top-of-mind nya nung naghahanap sila ng social media manager.

Siguro nga ngayon lang ako nagkaclient sa freelancing, pero yung value na nakuha for the last 8 months sa tribe was more than enough to say that I'm already breakeven. ***I'm so thankful for the relationships that I've built along the way. Forever grateful for all the lessons that I've learned from the courses, the posts, and the documents that you've shared.*** Thank you, Coach John for this group, no regrets for enrolling into the Tribe. Thank you sa Uproar Fam, for answering my questions and sharing the resources that you have! Special mention



din sa super love ko na members ng co-working sesh Ma Luisa Hilario Charms Trinidad Anne Nazareno Gerard Sanchez Reiner Isip Carla LM Maria Amor Sartillo-Amoroso Hero Coloso Chum Leguip. Thank you sa mga palaging nagpupuyat na members ng Bats - so proud of our growing relationship guys! Coach Harry R. Singh, thank youuuu soooo much! Alam mo na kung bakit haha. To Mamu Liberty Arriola Baldovino, I love you, isa ka sa reason kung bakit naclose ko yung deal, though madami pa din akong utang sayo, naka-line up na po. And sa forever loves ko na si TL, Ate Pearl Amor Uy, huhuhu. You are the wind beneath my wings. Thank you so much!

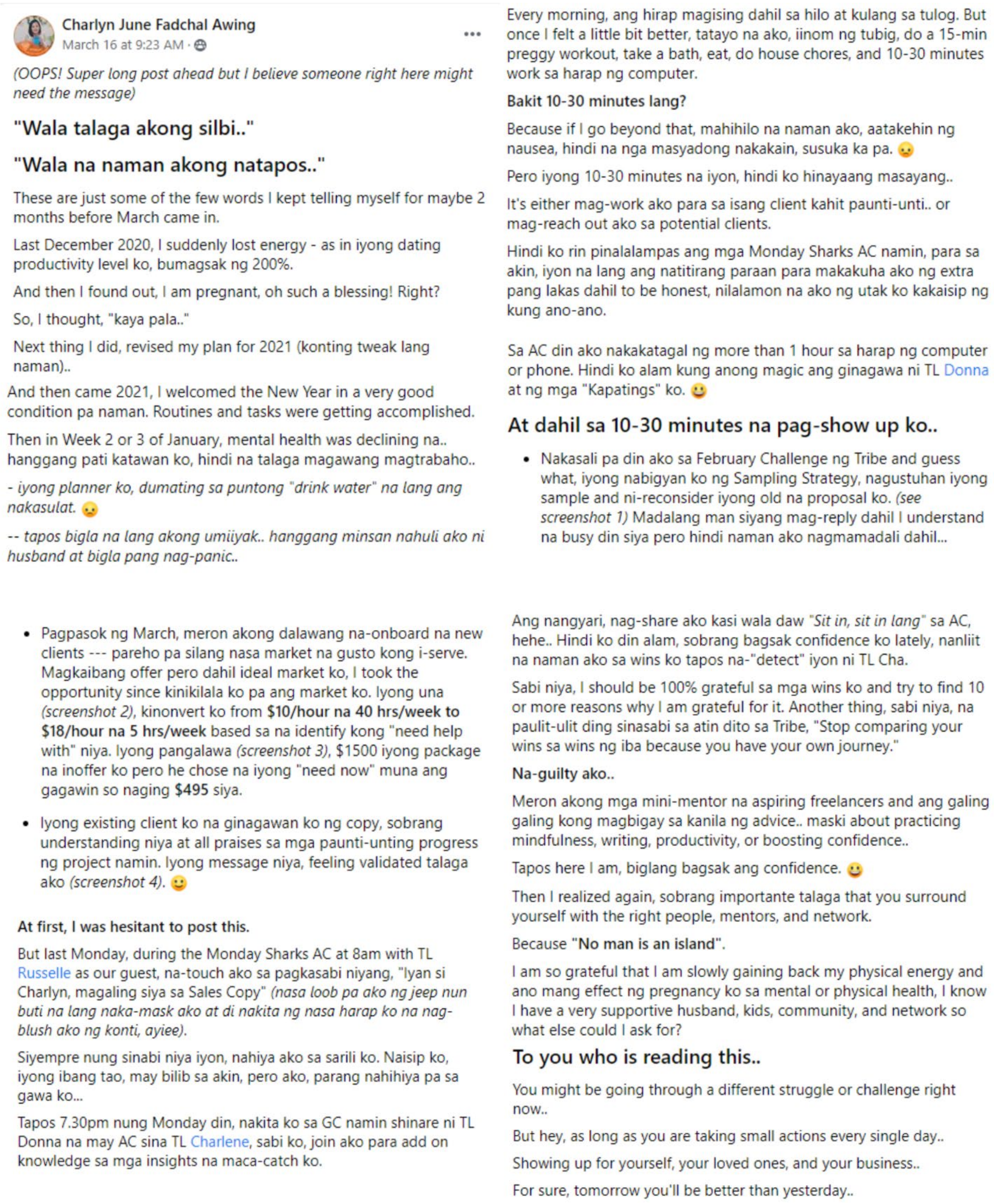
Sharing with you the performance of the client's FB page after 1 week of working with them.



Insights

Last 7 days : Feb 28 - Mar 6

People Reached	8,004 ▲90%
Post Engagements	920 ▲417%
Page Likes	25 ▲733%



Charlyn June Fadchal Awing
March 16 at 9:23 AM ·

(OOPS! Super long post ahead but I believe someone right here might need the message)

"Wala talaga akong silbi.."

"Wala na naman akong natapos.."

These are just some of the few words I kept telling myself for maybe 2 months before March came in.

Last December 2020, I suddenly lost energy - as in iyong dating productivity level ko, bumagsak ng 200%.

And then I found out, I am pregnant, oh such a blessing! Right?

So, I thought, "kaya pala.."

Next thing I did, revised my plan for 2021 (konting tweak lang naman)..

And then came 2021, I welcomed the New Year in a very good condition pa naman. Routines and tasks were getting accomplished.

Then in Week 2 or 3 of January, mental health was declining na.. hanggang pati katawan ko, hindi na talaga magawang magtrabaho..

- iyong planner ko, dumating sa puntong "drink water" na lang ang nakasulat. 😦

-- tapos bigla na lang akong umiiyak.. hanggang minsan nahuli ako ni husband at bigla pang nag-panic..

Every morning, ang hirap magising dahil sa hilo at kulang sa tulog. But once I felt a little bit better, tatayo na ako, iinom ng tubig, do a 15-min preggy workout, take a bath, eat, do house chores, and 10-30 minutes work sa harap ng computer.

Bakit 10-30 minutes lang?

Because if I go beyond that, mahihilo na naman ako, aatakehin ng nausea, hindi na nga masyadong nakakain, susuka ka pa. 😦

Pero iyong 10-30 minutes na iyon, hindi ko hinayaang masayang..

It's either mag-work ako para sa isang client kahit paunti-unti.. or mag-reach out ako sa potential clients.

Hindi ko rin pinalalampas ang mga Monday Sharks AC namin, para sa akin, iyon na lang ang natitirang paraan para makakuha ako ng extra pang lakas dahil to be honest, nilalamon na ako ng utak ko kakaisip ng kung ano-ano.

Sa AC din ako nakakatagal ng more than 1 hour sa harap ng computer or phone. Hindi ko alam kung anong magic ang ginagawa ni TL Donna at ng mga "Kapatings" ko. 🙂

At dahil sa 10-30 minutes na pag-show up ko..

- Nakasali pa din ako sa February Challenge ng Tribe and guess what, iyong nabigyan ko ng Sampling Strategy, nagustuhan iyong sample and ni-reconsider iyong old na proposal ko. *(see screenshot 1)* Madalang man siyang mag-reply dahil I understand na busy din siya pero hindi naman ako nagmamadali dahil...

- Pagpasok ng March, meron akong dalawang na-onboard na new clients --- pareho pa silang nasa market na gusto kong i-serve. Magkaibang offer pero dahil ideal market ko, I took the opportunity since kinikilala ko pa ang market ko. Iyong una *(screenshot 2)*, kinonvert ko from **$10/hour na 40 hrs/week to $18/hour na 5 hrs/week** based sa na identify kong "need help with" niya. Iyong pangalawa *(screenshot 3)*, $1500 iyong package na inoffer ko pero he chose na iyong "need now" muna ang gagawin so naging **$495** siya.
- Iyong existing client ko na ginagawan ko ng copy, sobrang understanding niya at all praises sa mga paunti-unting progress ng project namin. Iyong message niya, feeling validated talaga ako *(screenshot 4)*. 🙂

At first, I was hesitant to post this.

But last Monday, during the Monday Sharks AC at 8am with TL Russelle as our guest, na-touch ako sa pagkasabi niyang, "Iyan si Charlyn, magaling siya sa Sales Copy" *(nasa loob pa ako ng jeep nun buti na lang naka-mask ako at di nakita ng nasa harap ko na nag-blush ako ng konti, ayiee).*

Siyempre nung sinabi niya iyon, nahiya ako sa sarili ko. Naisip ko, iyong ibang tao, may bilib sa akin, pero ako, parang nahihiya pa sa gawa ko...

Tapos 7.30pm nung Monday din, nakita ko sa GC namin shinare ni TL Donna na may AC sina TL Charlene, sabi ko, join ako para add on knowledge sa mga insights na maca-catch ko.

Ang nangyari, nag-share ako kasi wala daw *"Sit in, sit in lang"* sa AC, hehe.. Hindi ko din alam, sobrang bagsak confidence ko lately, nanliit na naman ako sa wins ko tapos na-"detect" iyon ni TL Cha.

Sabi niya, I should be 100% grateful sa mga wins ko and try to find 10 or more reasons why I am grateful for it. Another thing, sabi niya, na paulit-ulit ding sinasabi sa atin dito sa Tribe, "Stop comparing your wins sa wins ng iba because you have your own journey."

Na-guilty ako..

Meron akong mga mini-mentor na aspiring freelancers and ang galing galing kong magbigay sa kanila ng advice.. maski about practicing mindfulness, writing, productivity, or boosting confidence..

Tapos here I am, biglang bagsak ang confidence. 🙂

Then I realized again, sobrang importante talaga that you surround yourself with the right people, mentors, and network.

Because **"No man is an island"**.

I am so grateful that I am slowly gaining back my physical energy and ano mang effect ng pregnancy ko sa mental or physical health, I know I have a very supportive husband, kids, community, and network so what else could I ask for?

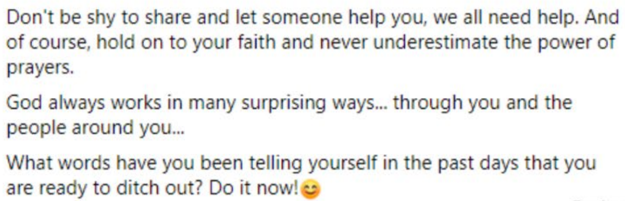
To you who is reading this..

You might be going through a different struggle or challenge right now..

But hey, as long as you are taking small actions every single day..

Showing up for yourself, your loved ones, and your business..

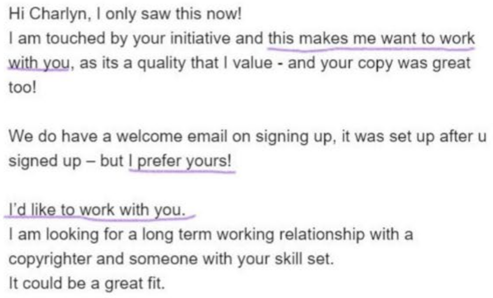
For sure, tomorrow you'll be better than yesterday..



Don't be shy to share and let someone help you, we all need help. And of course, hold on to your faith and never underestimate the power of prayers.

God always works in many surprising ways... through you and the people around you...

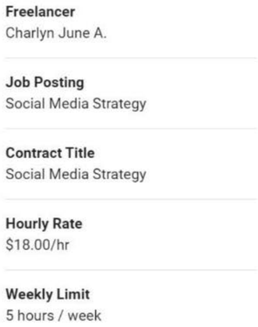
What words have you been telling yourself in the past days that you are ready to ditch out? Do it now!😊



Hi Charlyn, I only saw this now!
I am touched by your initiative and this makes me want to work with you, as its a quality that I value - and your copy was great too!

We do have a welcome email on signing up, it was set up after u signed up – but I prefer yours!

I'd like to work with you.
I am looking for a long term working relationship with a copyrighter and someone with your skill set.
It could be a great fit.



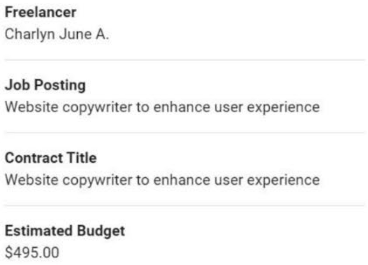
Freelancer
Charlyn June A.

Job Posting
Social Media Strategy

Contract Title
Social Media Strategy

Hourly Rate
$18.00/hr

Weekly Limit
5 hours / week

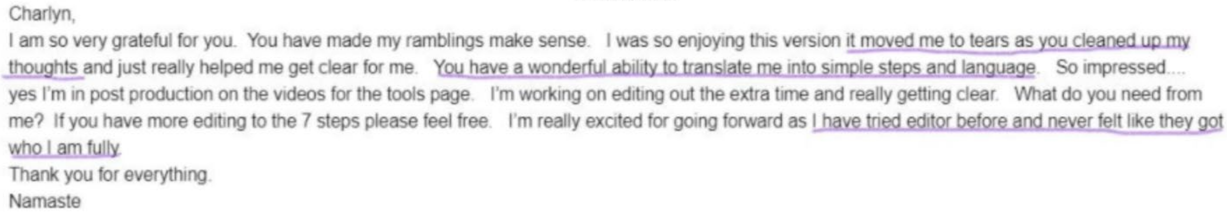


Freelancer
Charlyn June A.

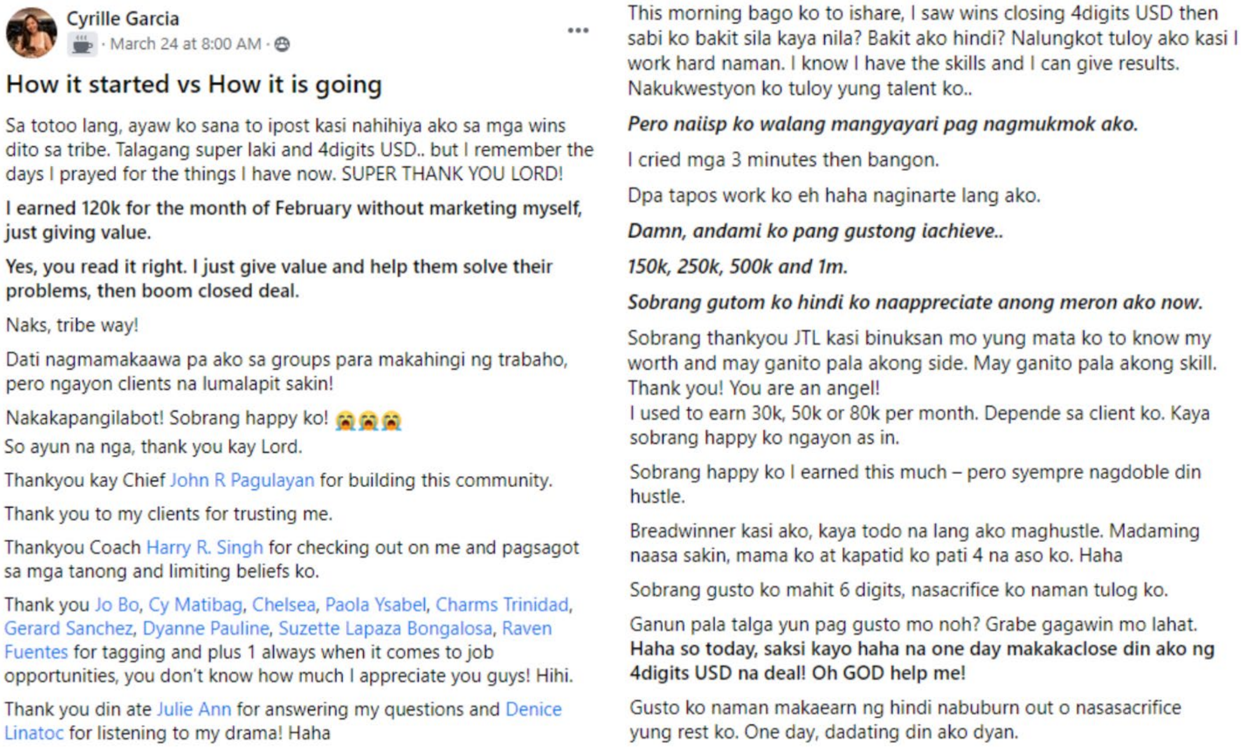
Job Posting
Website copywriter to enhance user experience

Contract Title
Website copywriter to enhance user experience

Estimated Budget
$495.00



Charlyn,
I am so very grateful for you. You have made my ramblings make sense. I was so enjoying this version it moved me to tears as you cleaned up my thoughts and just really helped me get clear for me. You have a wonderful ability to translate me into simple steps and language. So impressed.... yes I'm in post production on the videos for the tools page. I'm working on editing out the extra time and really getting clear. What do you need from me? If you have more editing to the 7 steps please feel free. I'm really excited for going forward as I have tried editor before and never felt like they got who I am fully.
Thank you for everything.
Namaste



Cyrille Garcia
· March 24 at 8:00 AM ·

How it started vs How it is going

Sa totoo lang, ayaw ko sana to ipost kasi nahihiya ako sa mga wins dito sa tribe. Talagang super laki and 4digits USD.. but I remember the days I prayed for the things I have now. SUPER THANK YOU LORD!

I earned 120k for the month of February without marketing myself, just giving value.

Yes, you read it right. I just give value and help them solve their problems, then boom closed deal.

Naks, tribe way!

Dati nagmamakaawa pa ako sa groups para makahingi ng trabaho, pero ngayon clients na lumalapit sakin!

Nakakapangilabot! Sobrang happy ko! 😭😭😭
So ayun na nga, thank you kay Lord.

Thankyou kay Chief John R Pagulayan for building this community.

Thank you to my clients for trusting me.

Thankyou Coach Harry R. Singh for checking out on me and pagsagot sa mga tanong and limiting beliefs ko.

Thank you Jo Bo, Cy Matibag, Chelsea, Paola Ysabel, Charms Trinidad, Gerard Sanchez, Dyanne Pauline, Suzette Lapaza Bongalosa, Raven Fuentes for tagging and plus 1 always when it comes to job opportunities, you don't know how much I appreciate you guys! Hihi.

Thank you din ate Julie Ann for answering my questions and Denice Linatoc for listening to my drama! Haha

This morning bago ko to ishare, I saw wins closing 4digits USD then sabi ko bakit sila kaya nila? Bakit ako hindi? Nalungkot tuloy ako kasi I work hard naman. I know I have the skills and I can give results. Nakukwestyon ko tuloy yung talent ko..

Pero naiisp ko walang mangyayari pag nagmukmok ako.

I cried mga 3 minutes then bangon.

Dpa tapos work ko eh haha naginarte lang ako.

Damn, andami ko pang gustong iachieve..

150k, 250k, 500k and 1m.

Sobrang gutom ko hindi ko naappreciate anong meron ako now.

Sobrang thankyou JTL kasi binuksan mo yung mata ko to know my worth and may ganito pala akong side. May ganito pala akong skill. Thank you! You are an angel!
I used to earn 30k, 50k or 80k per month. Depende sa client ko. Kaya sobrang happy ko ngayon as in.

Sobrang happy ko I earned this much – pero syempre nagdoble din hustle.

Breadwinner kasi ako, kaya todo na lang ako maghustle. Madaming naasa sakin, mama ko at kapatid ko pati 4 na aso ko. Haha

Sobrang gusto ko mahit 6 digits, nasacrifice ko naman tulog ko.

Ganun pala talga yun pag gusto mo noh? Grabe gagawin mo lahat.
Haha so today, saksi kayo haha na one day makakaclose din ako ng 4digits USD na deal! Oh GOD help me!

Gusto ko naman makaearn ng hindi nabuburn out o nasasacrifice yung rest ko. One day, dadating din ako dyan.

Alam nyo ba onting kwento haha..

Nakakaiyak lang kasi.. nkakapaggrocery na kami ng nakakakuha ng mga gusto and hindi lang yung needs. Sobrang happy ng mama ko.

Nakakaorder na kami bucket ng chicken smantalang dati burger steak lng order naming or 2 chicken lang hati na kaming tatlo.

Nakakain na kami sa labas kahit walang okasyon, samantalang dati pag may okasyon lang saka kami kakain.. tipid pa yun.

Nakakain na kami ng tigigisang siomai sa siomai house na 40 pesos isa na dati hati pa kami sa isang order tas hati sa isang palamig.

Nakakapagmilktea na kami ng tiggisa hindi yung si bunso lang ang meron hihigop na lang kami ni mama. Haha

Ako din pala nagpapaaral sa kapatid ko.

And syempre, nakkapagbigay nako sa mama ko. The best feeling ever.

As of now nagiipon ako kasi may magkacollege akong kapatid. The last time I asked for investment dito sa tribe that is for myself.. kasi ngayon sila muna, then after ko mapatapos yung kapatid ko and mabigyan ng bahay at business si Mama. Ako naman 😊

Sorry, maybe this means little to you but this means so much to me!

Oo nga pala I even paid for a surgery ng isang aso.. pagdating kasi sa aso hindi ko kaya. Hindi ko matitiis. Lagi ko tong sinasabe feeling ko kasi kaya ako binibless ni Lord kasi para makatulong din ako sa iba.

Tanda ko sabi ng General Manager sa 5 star hotel na pinapasukan ko:

"Magna cum laude pero freelancer? They are so many big opportunities for you outside. You are so much better than this."

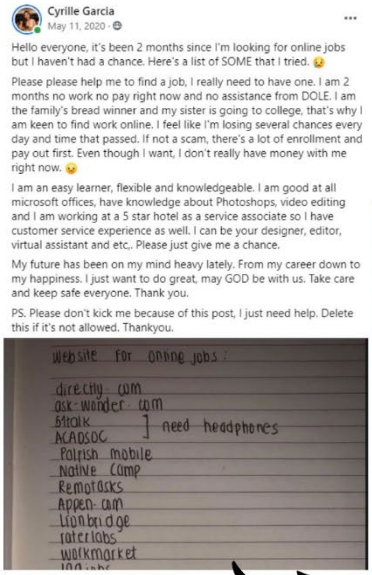
I just hope he knows how happy I am on where I am na kahit OT is may bayad! Haha kidding. Ang magna cum laude to ay magiging milyonaryo na! (Naks claim! Haha) I hope people will respect everyone's job and business. I hope everyone chooses kindness because everyone is fighting a battle we know nothing about.

Ayun na nga, ang haba nito. **Haha hanggang sa susunod na 7digits ko – este wins!**

PS. Isa pa palang win ko inaccept nako ni Coach Niel Reichl! Kamukhang kamukha nya kasi tatay ko na inabandon ako since I was 5! Haha kaya mahal na mahal ko yan eh, sana okay kana Coach! Loveyou!

Osya sa susunod ulit,

Cy *"Gonna have my breakthrough soon"* Garcia



Cyrille Garcia
May 11, 2020 · 🌐

Hello everyone, it's been 2 months since I'm looking for online jobs but I haven't had a chance. Here's a list of SOME that I tried. 😢

Please please help me to find a job, I really need to have one. I am 2 months no work no pay right now and no assistance from DOLE. I am the family's bread winner and my sister is going to college, that's why I am keen to find work online. I feel like I'm losing several chances every day and time that passed. If not a scam, there's a lot of enrollment and pay out first. Even though I want, I don't really have money with me right now. 😥

I am an easy learner, flexible and knowledgeable. I am good at all microsoft offices, have knowledge about Photoshops, video editing and I am working at a 5 star hotel as a service associate so I have customer service experience as well. I can be your designer, editor, virtual assistant and etc,. Please just give me a chance.

My future has been on my mind heavy lately. From my career down to my happiness. I just want to do great, may GOD be with us. Take care and keep safe everyone. Thank you.

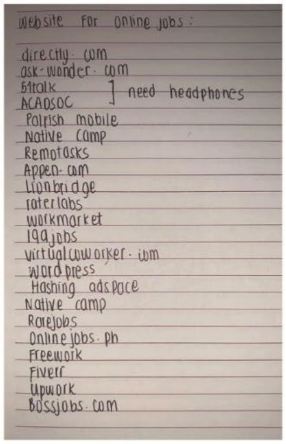
PS. Please don't kick me because of this post, I just need help. Delete this if it's not allowed. Thankyou.

Website for online jobs :

directly · com
ask-wonder · com
51talk] need headphones
ACADSOC
Polfish mobile
Native Camp
Remotasks
Appen · com
Lionbridge
raterlabs
workmarket

05.11.20

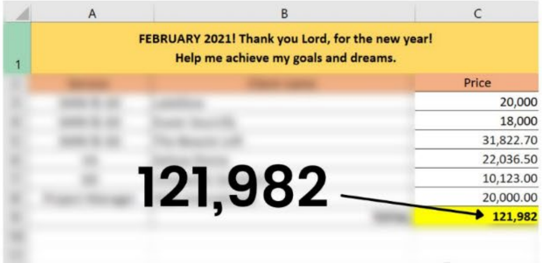
HOW IT STARTED



Website for online jobs :

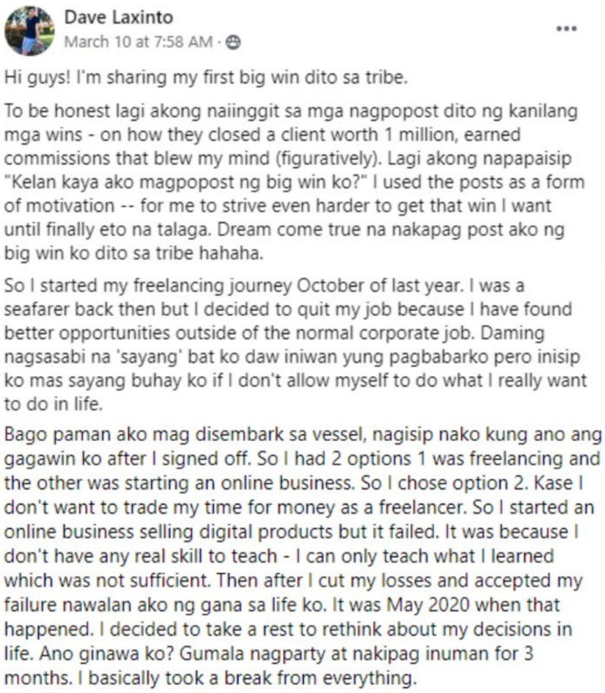
directly · com
ask-wonder · com
51talk] need headphones
ACADSOC
Polfish mobile
Native Camp
Remotasks
Appen · com
Lionbridge
raterlabs
workmarket
199jobs
virtualcoworker · com
wordpress
Hashing adspace
Native camp
Ratejobs
Online jobs · ph
Freework
Fiverr
Upwork
Bossjobs · com

HOW IT'S GOING



A	B	C
FEBRUARY 2021! Thank you Lord, for the new year! Help me achieve my goals and dreams.		
[redacted]	[redacted]	Price
[redacted]	[redacted]	20,000
[redacted]	[redacted]	18,000
[redacted]	[redacted]	31,822.70
[redacted]	[redacted]	22,036.50
[redacted]	[redacted]	10,123.00
[redacted]	[redacted]	20,000.00
	[redacted]	121,982

THANK YOU LORD!
THANK YOU JTL!
THANK YOU SELF FOR NOT GIVING UP!



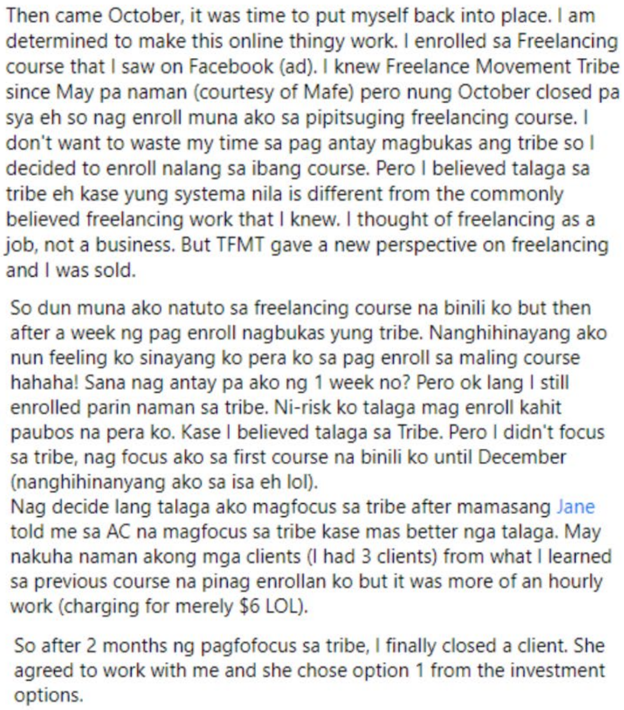
Dave Laxinto
March 10 at 7:58 AM ·

Hi guys! I'm sharing my first big win dito sa tribe.

To be honest lagi akong naiinggit sa mga nagpopost dito ng kanilang mga wins - on how they closed a client worth 1 million, earned commissions that blew my mind (figuratively). Lagi akong napapaisip "Kelan kaya ako magpopost ng big win ko?" I used the posts as a form of motivation -- for me to strive even harder to get that win I want until finally eto na talaga. Dream come true na nakapag post ako ng big win ko dito sa tribe hahaha.

So I started my freelancing journey October of last year. I was a seafarer back then but I decided to quit my job because I have found better opportunities outside of the normal corporate job. Daming nagsasabi na 'sayang' bat ko daw iniwan yung pagbabarko pero inisip ko mas sayang buhay ko if I don't allow myself to do what I really want to do in life.

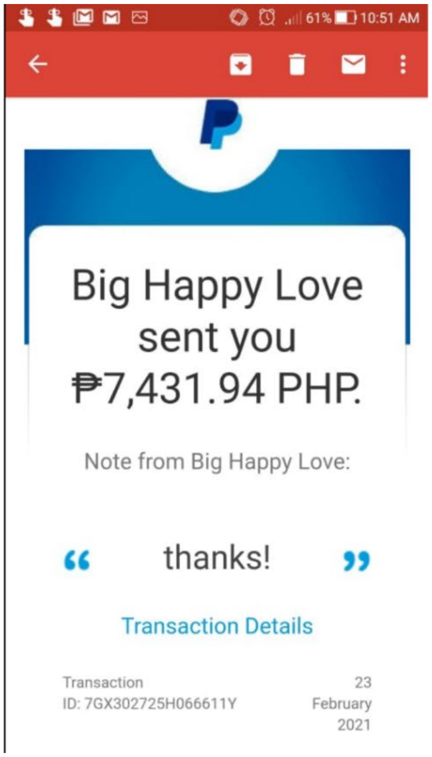
Bago paman ako mag disembark sa vessel, nagisip nako kung ano ang gagawin ko after I signed off. So I had 2 options 1 was freelancing and the other was starting an online business. So I chose option 2. Kase I don't want to trade my time for money as a freelancer. So I started an online business selling digital products but it failed. It was because I don't have any real skill to teach - I can only teach what I learned which was not sufficient. Then after I cut my losses and accepted my failure nawalan ako ng gana sa life ko. It was May 2020 when that happened. I decided to take a rest to rethink about my decisions in life. Ano ginawa ko? Gumala nagparty at nakipag inuman for 3 months. I basically took a break from everything.



Then came October, it was time to put myself back into place. I am determined to make this online thingy work. I enrolled sa Freelancing course that I saw on Facebook (ad). I knew Freelance Movement Tribe since May pa naman (courtesy of Mafe) pero nung October closed pa sya eh so nag enroll muna ako sa pipitsuging freelancing course. I don't want to waste my time sa pag antay magbukas ang tribe so I decided to enroll nalang sa ibang course. Pero I believed talaga sa tribe eh kase yung systema nila is different from the commonly believed freelancing work that I knew. I thought of freelancing as a job, not a business. But TFMT gave a new perspective on freelancing and I was sold.

So dun muna ako natuto sa freelancing course na binili ko but then after a week ng pag enroll nagbukas yung tribe. Nanghihinayang ako nun feeling ko sinayang ko pera ko sa pag enroll sa maling course hahaha! Sana nag antay pa ako ng 1 week no? Pero ok lang I still enrolled parin naman sa tribe. Ni-risk ko talaga mag enroll kahit paubos na pera ko. Kase I believed talaga sa Tribe. Pero I didn't focus sa tribe, nag focus ako sa first course na binili ko until December (nanghihinanyang ako sa isa eh lol).
Nag decide lang talaga ako magfocus sa tribe after mamasang Jane told me sa AC na magfocus sa tribe kase mas better nga talaga. May nakuha naman akong mga clients (I had 3 clients) from what I learned sa previous course na pinag enrollan ko but it was more of an hourly work (charging for merely $6 LOL).

So after 2 months ng pagfofocus sa tribe, I finally closed a client. She agreed to work with me and she chose option 1 from the investment options.



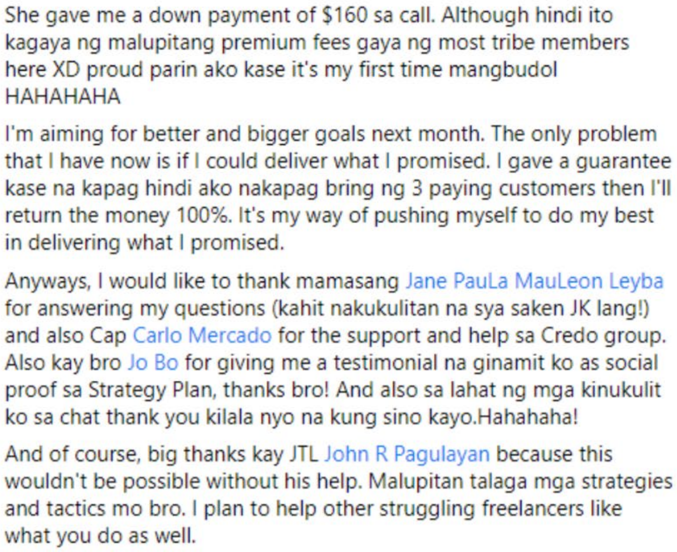
Big Happy Love sent you ₱7,431.94 PHP.

Note from Big Happy Love:

“ thanks! ”

Transaction Details

Transaction ID: 7GX302725H066611Y
23 February 2021

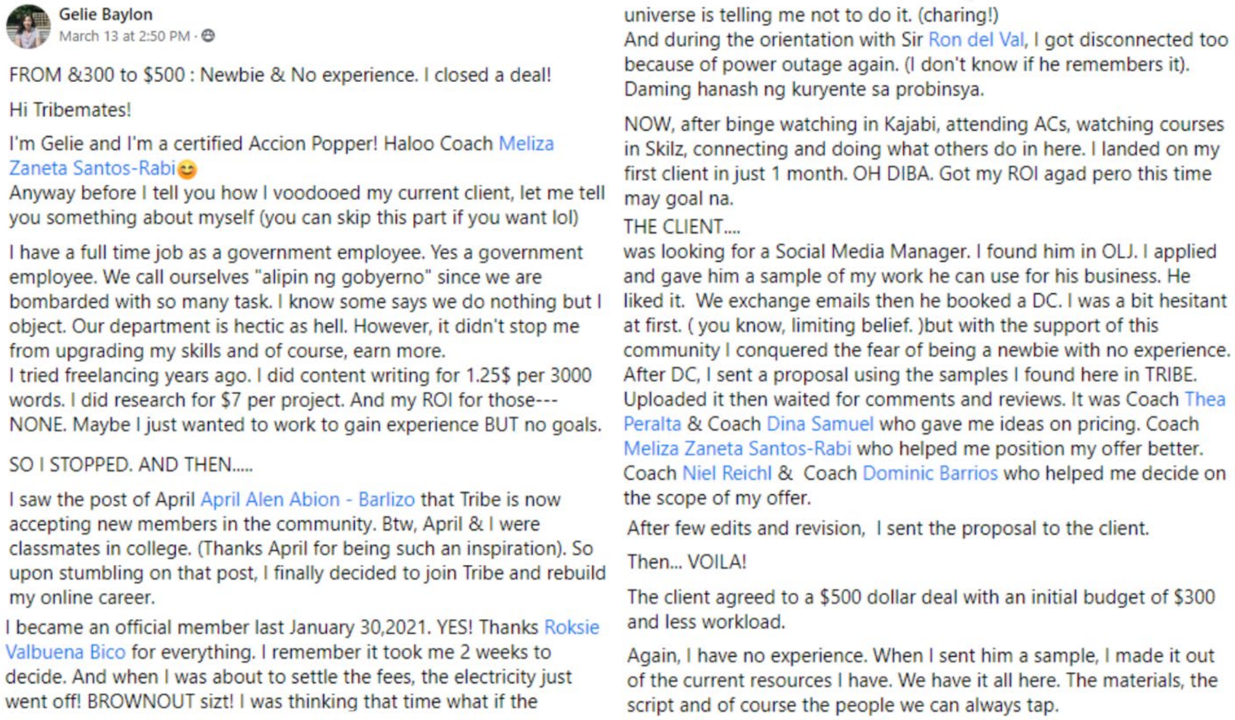


She gave me a down payment of $160 sa call. Although hindi ito kagaya ng malupitang premium fees gaya ng most tribe members here XD proud parin ako kase it's my first time mangbudol HAHAHAHA

I'm aiming for better and bigger goals next month. The only problem that I have now is if I could deliver what I promised. I gave a guarantee kase na kapag hindi ako nakapag bring ng 3 paying customers then I'll return the money 100%. It's my way of pushing myself to do my best in delivering what I promised.

Anyways, I would like to thank mamasang Jane PauLa MauLeon Leyba for answering my questions (kahit nakukulitan na sya saken JK lang!) and also Cap Carlo Mercado for the support and help sa Credo group. Also kay bro Jo Bo for giving me a testimonial na ginamit ko as social proof sa Strategy Plan, thanks bro! And also sa lahat ng mga kinukulit ko sa chat thank you kilala nyo na kung sino kayo.Hahahaha!

And of course, big thanks kay JTL John R Pagulayan because this wouldn't be possible without his help. Malupitan talaga mga strategies and tactics mo bro. I plan to help other struggling freelancers like what you do as well.



Gelie Baylon
March 13 at 2:50 PM ·

FROM &300 to $500 : Newbie & No experience. I closed a deal!

Hi Tribemates!

I'm Gelie and I'm a certified Accion Popper! Haloo Coach Meliza Zaneta Santos-Rabi😊
Anyway before I tell you how I voodooed my current client, let me tell you something about myself (you can skip this part if you want lol)

I have a full time job as a government employee. Yes a government employee. We call ourselves "alipin ng gobyerno" since we are bombarded with so many task. I know some says we do nothing but I object. Our department is hectic as hell. However, it didn't stop me from upgrading my skills and of course, earn more.
I tried freelancing years ago. I did content writing for 1.25$ per 3000 words. I did research for $7 per project. And my ROI for those--- NONE. Maybe I just wanted to work to gain experience BUT no goals.

SO I STOPPED. AND THEN.....

I saw the post of April April Alen Abion - Barlizo that Tribe is now accepting new members in the community. Btw, April & I were classmates in college. (Thanks April for being such an inspiration). So upon stumbling on that post, I finally decided to join Tribe and rebuild my online career.

I became an official member last January 30,2021. YES! Thanks Roksie Valbuena Bico for everything. I remember it took me 2 weeks to decide. And when I was about to settle the fees, the electricity just went off! BROWNOUT sizt! I was thinking that time what if the universe is telling me not to do it. (charing!)
And during the orientation with Sir Ron del Val, I got disconnected too because of power outage again. (I don't know if he remembers it). Daming hanash ng kuryente sa probinsya.

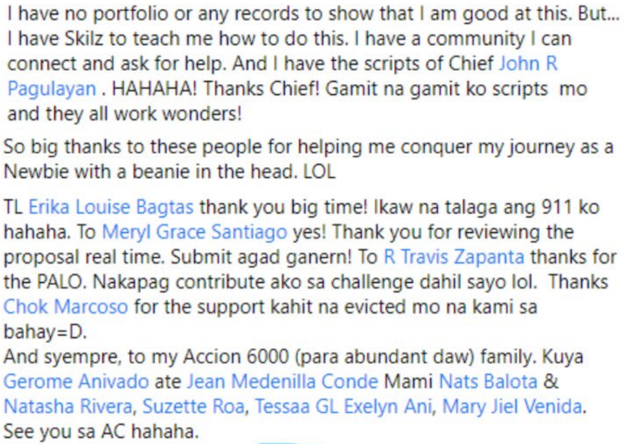
NOW, after binge watching in Kajabi, attending ACs, watching courses in Skilz, connecting and doing what others do in here. I landed on my first client in just 1 month. OH DIBA. Got my ROI agad pero this time may goal na.
THE CLIENT....
was looking for a Social Media Manager. I found him in OLJ. I applied and gave him a sample of my work he can use for his business. He liked it. We exchange emails then he booked a DC. I was a bit hesitant at first. (you know, limiting belief.)but with the support of this community I conquered the fear of being a newbie with no experience.
After DC, I sent a proposal using the samples I found here in TRIBE.
Uploaded it then waited for comments and reviews. It was Coach Thea Peralta & Coach Dina Samuel who gave me ideas on pricing. Coach Meliza Zaneta Santos-Rabi who helped me position my offer better.
Coach Niel Reichl & Coach Dominic Barrios who helped me decide on the scope of my offer.

After few edits and revision, I sent the proposal to the client.

Then... VOILA!

The client agreed to a $500 dollar deal with an initial budget of $300 and less workload.

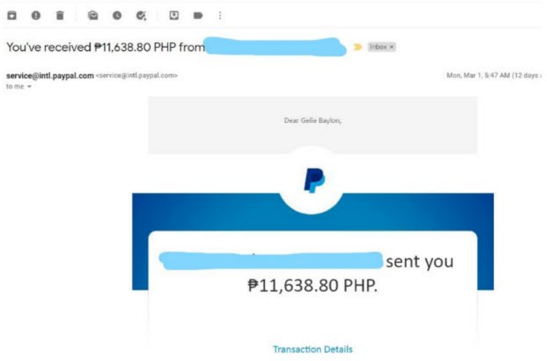
Again, I have no experience. When I sent him a sample, I made it out of the current resources I have. We have it all here. The materials, the script and of course the people we can always tap.



I have no portfolio or any records to show that I am good at this. But... I have Skilz to teach me how to do this. I have a community I can connect and ask for help. And I have the scripts of Chief John R Pagulayan . HAHAHA! Thanks Chief! Gamit na gamit ko scripts mo and they all work wonders!

So big thanks to these people for helping me conquer my journey as a Newbie with a beanie in the head. LOL

TL Erika Louise Bagtas thank you big time! Ikaw na talaga ang 911 ko hahaha. To Meryl Grace Santiago yes! Thank you for reviewing the proposal real time. Submit agad ganern! To R Travis Zapanta thanks for the PALO. Nakapag contribute ako sa challenge dahil sayo lol. Thanks Chok Marcoso for the support kahit na evicted mo na kami sa bahay=D.
And syempre, to my Accion 6000 (para abundant daw) family. Kuya Gerome Anivado ate Jean Medenilla Conde Mami Nats Balota & Natasha Rivera, Suzette Roa, Tessaa GL Exelyn Ani, Mary Jiel Venida.
See you sa AC hahaha.

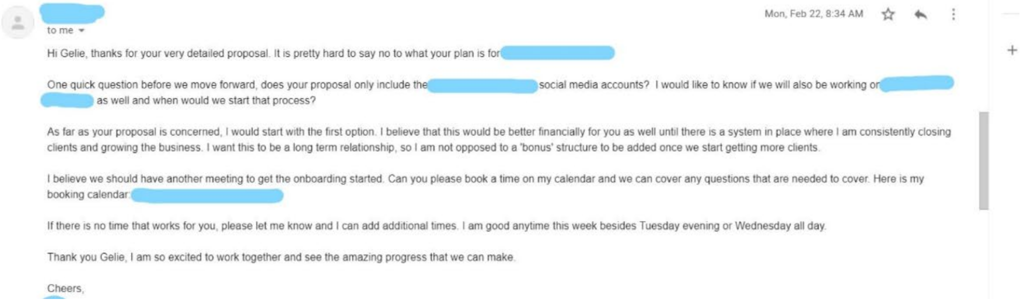


You've received ₱11,638.80 PHP from [redacted]

service@intl.paypal.com <service@intl.paypal.com>
to me
Mon, Mar 1, 5:47 AM (12 days

Dear Gelie Baylon,

[redacted] sent you ₱11,638.80 PHP.



[redacted]
to me
Mon, Feb 22, 8:34 AM

Hi Gelie, thanks for your very detailed proposal. It is pretty hard to say no to what your plan is for [redacted]

One quick question before we move forward, does your proposal only include the [redacted] social media accounts? I would like to know if we will also be working on [redacted] as well and when would we start that process?

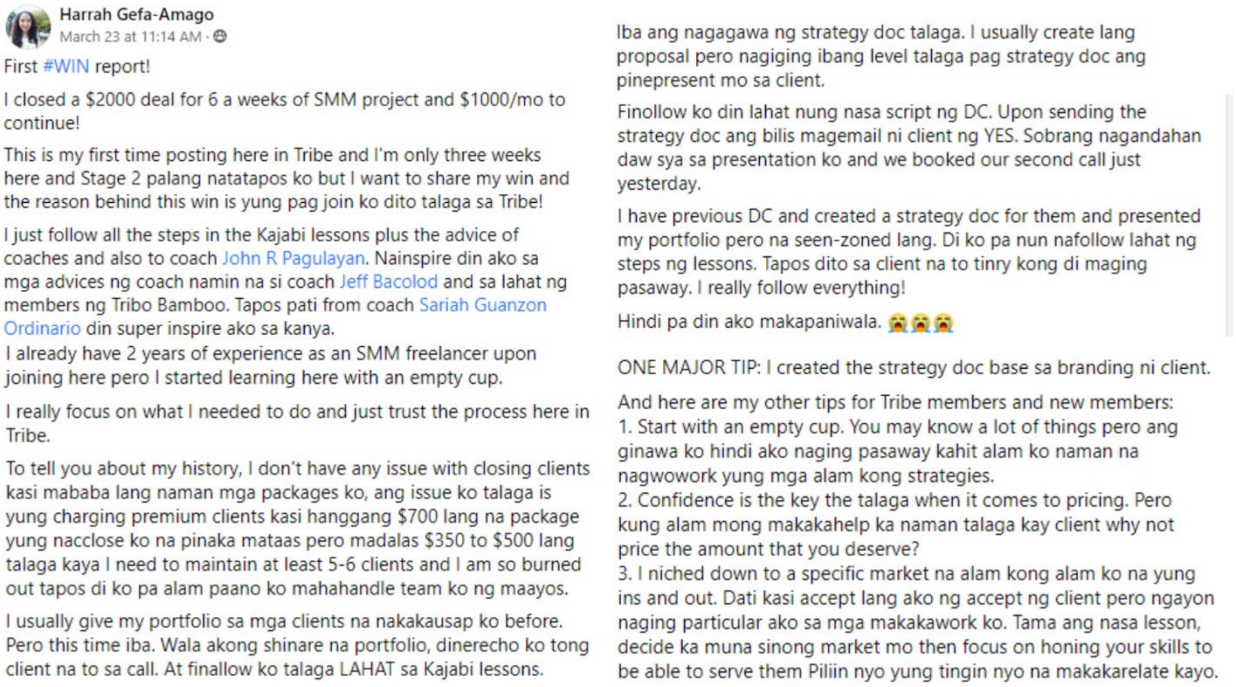
As far as your proposal is concerned, I would start with the first option. I believe that this would be better financially for you as well until there is a system in place where I am consistently closing clients and growing the business. I want this to be a long term relationship, so I am not opposed to a 'bonus' structure to be added once we start getting more clients.

I believe we should have another meeting to get the onboarding started. Can you please book a time on my calendar and we can cover any questions that are needed to cover. Here is my booking calendar: [redacted]

If there is no time that works for you, please let me know and I can add additional times. I am good anytime this week besides Tuesday evening or Wednesday all day.

Thank you Gelie, I am so excited to work together and see the amazing progress that we can make.

Cheers,
[redacted]



Harrah Gefa-Amago
March 23 at 11:14 AM ·

First #WIN report!

I closed a $2000 deal for 6 a weeks of SMM project and $1000/mo to continue!

This is my first time posting here in Tribe and I'm only three weeks here and Stage 2 palang natatapos ko but I want to share my win and the reason behind this win is yung pag join ko dito talaga sa Tribe!

I just follow all the steps in the Kajabi lessons plus the advice of coaches and also to coach John R Pagulayan. Nainspire din ako sa mga advices ng coach namin na si coach Jeff Bacolod and sa lahat ng members ng Tribo Bamboo. Tapos pati from coach Sariah Guanzon Ordinario din super inspire ako sa kanya.
I already have 2 years of experience as an SMM freelancer upon joining here pero I started learning here with an empty cup.

I really focus on what I needed to do and just trust the process here in Tribe.

To tell you about my history, I don't have any issue with closing clients kasi mababa lang naman mga packages ko, ang issue ko talaga is yung charging premium clients kasi hanggang $700 lang na package yung nacclose ko na pinaka mataas pero madalas $350 to $500 lang talaga kaya I need to maintain at least 5-6 clients and I am so burned out tapos di ko pa alam paano ko mahahandle team ko ng maayos.

I usually give my portfolio sa mga clients na nakakausap ko before. Pero this time iba. Wala akong shinare na portfolio, dinerecho ko tong client na to sa call. At finallow ko talaga LAHAT sa Kajabi lessons. Iba ang nagagawa ng strategy doc talaga. I usually create lang proposal pero nagiging ibang level talaga pag strategy doc ang pinepresent mo sa client.

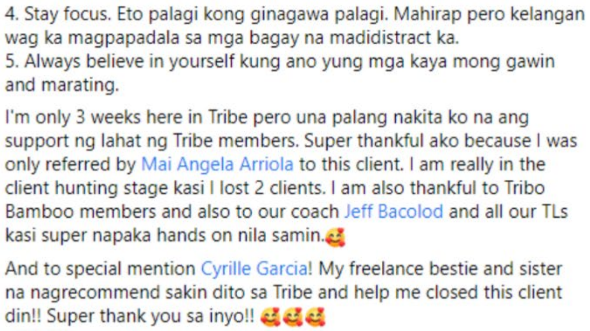
Finollow ko din lahat nung nasa script ng DC. Upon sending the strategy doc ang bilis magemail ni client ng YES. Sobrang nagandahan daw sya sa presentation ko and we booked our second call just yesterday.

I have previous DC and created a strategy doc for them and presented my portfolio pero na seen-zoned lang. Di ko pa nun nafollow lahat ng steps ng lessons. Tapos dito sa client na to tinry kong di maging pasaway. I really follow everything!

Hindi pa din ako makapaniwala. 😭😭😭

ONE MAJOR TIP: I created the strategy doc base sa branding ni client.

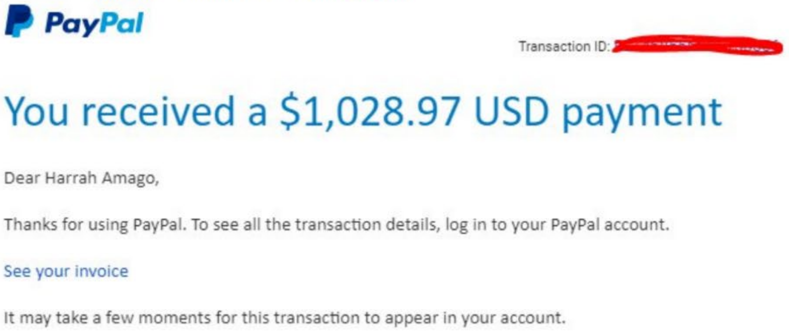
And here are my other tips for Tribe members and new members:
1. Start with an empty cup. You may know a lot of things pero ang ginawa ko hindi ako naging pasaway kahit alam ko naman na nagwowork yung mga alam kong strategies.
2. Confidence is the key the talaga when it comes to pricing. Pero kung alam mong makakahelp ka naman talaga kay client why not price the amount that you deserve?
3. I niched down to a specific market na alam kong alam ko na yung ins and out. Dati kasi accept lang ako ng accept ng client pero ngayon naging particular ako sa mga makakawork ko. Tama ang nasa lesson, decide ka muna sinong market mo then focus on honing your skills to be able to serve them Piliin nyo yung tingin nyo na makakarelate kayo.



4. Stay focus. Eto palagi kong ginagawa palagi. Mahirap pero kelangan wag ka magpapadala sa mga bagay na madidistract ka.
5. Always believe in yourself kung ano yung mga kaya mong gawin and marating.

I'm only 3 weeks here in Tribe pero una palang nakita ko na ang support ng lahat ng Tribe members. Super thankful ako because I was only referred by Mai Angela Arriola to this client. I am really in the client hunting stage kasi I lost 2 clients. I am also thankful to Tribo Bamboo members and also to our coach Jeff Bacolod and all our TLs kasi super napaka hands on nila samin.🥰

And to special mention Cyrille Garcia! My freelance bestie and sister na nagrecommend sakin dito sa Tribe and help me closed this client din!! Super thank you sa inyo!! 🥰🥰🥰



PayPal

Transaction ID: [redacted]

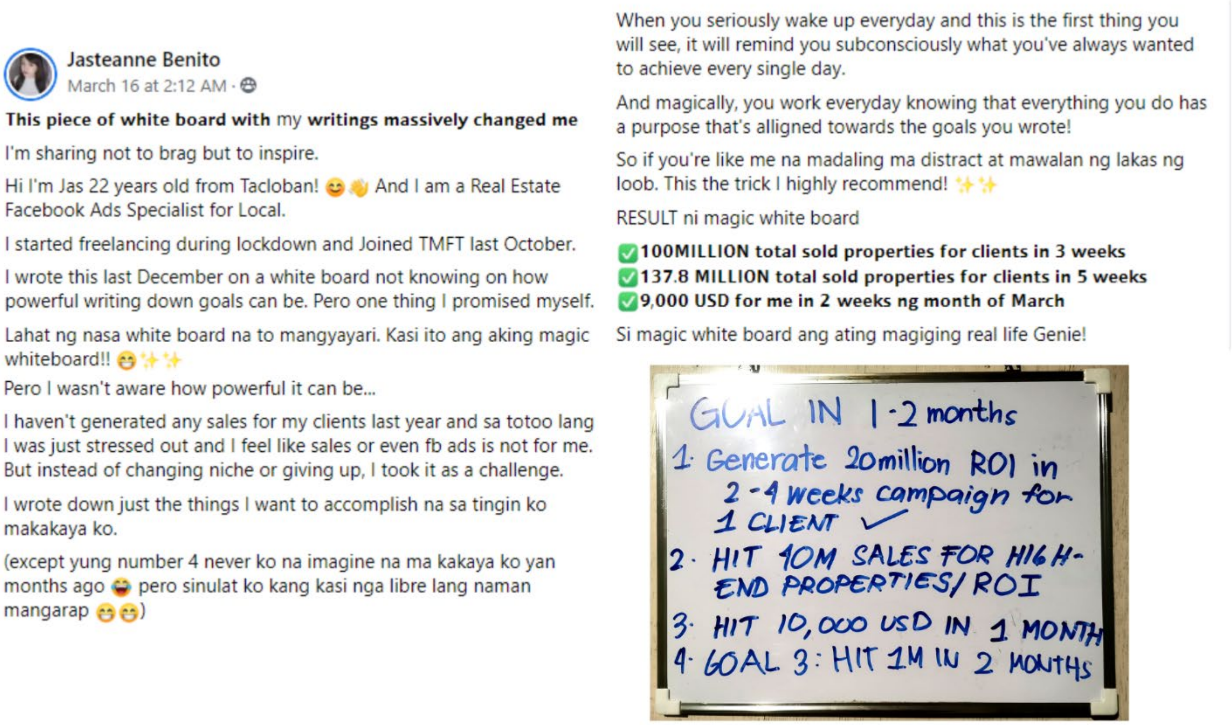
You received a $1,028.97 USD payment

Dear Harrah Amago,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Jasteanne Benito
March 16 at 2:12 AM ·

This piece of white board with my **writings massively changed me**

I'm sharing not to brag but to inspire.

Hi I'm Jas 22 years old from Tacloban! 😊👋 And I am a Real Estate Facebook Ads Specialist for Local.

I started freelancing during lockdown and Joined TMFT last October.

I wrote this last December on a white board not knowing on how powerful writing down goals can be. Pero one thing I promised myself.

Lahat ng nasa white board na to mangyayari. Kasi ito ang aking magic whiteboard!! 😁✨✨

Pero I wasn't aware how powerful it can be...

I haven't generated any sales for my clients last year and sa totoo lang I was just stressed out and I feel like sales or even fb ads is not for me. But instead of changing niche or giving up, I took it as a challenge.

I wrote down just the things I want to accomplish na sa tingin ko makakaya ko.

(except yung number 4 never ko na imagine na ma kakaya ko yan months ago 😂 pero sinulat ko kang kasi nga libre lang naman mangarap 😁😁)

When you seriously wake up everyday and this is the first thing you will see, it will remind you subconsciously what you've always wanted to achieve every single day.

And magically, you work everyday knowing that everything you do has a purpose that's alligned towards the goals you wrote!

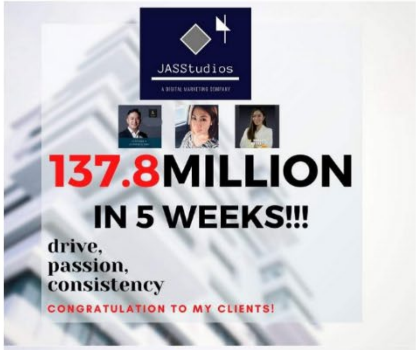
So if you're like me na madaling ma distract at mawalan ng lakas ng loob. This the trick I highly recommend! ✨✨

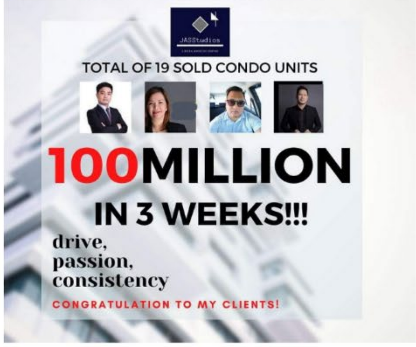
RESULT ni magic white board

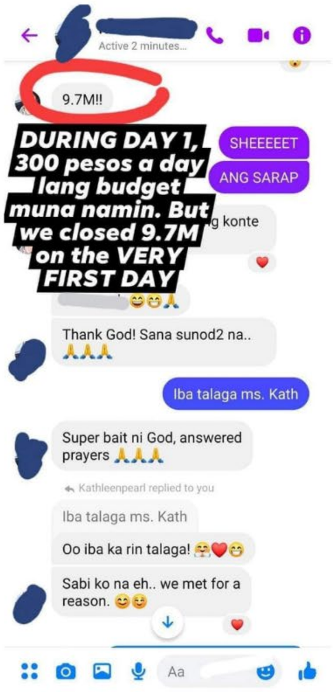
✅**100MILLION total sold properties for clients in 3 weeks**
✅**137.8 MILLION total sold properties for clients in 5 weeks**
✅**9,000 USD for me in 2 weeks ng month of March**

Si magic white board ang ating magiging real life Genie!

GOAL IN 1-2 months
1. Generate 20million ROI in
2-4 weeks campaign for
1 CLIENT ✓
2. HIT 10M SALES FOR HIGH-END PROPERTIES/ROI
3. HIT 10,000 USD IN 1 MONTH
4. GOAL 3: HIT 1M IN 2 MONTHS







[redacted]
Active 2 minutes...

9.7M!!

DURING DAY 1, 300 pesos a day lang budget muna namin. But we closed 9.7M on the VERY FIRST DAY

SHEEEEET

ANG SARAP

g konte

[redacted] 😄😁🙏

Thank God! Sana sunod2 na.. 🙏🙏🙏

Iba talaga ms. Kath

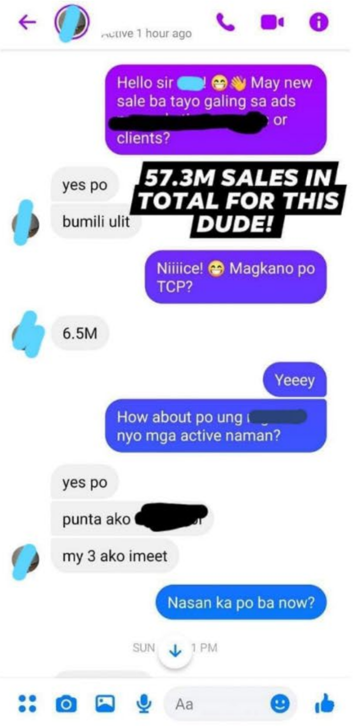
Super bait ni God, answered prayers 🙏🙏🙏

Kathleenpearl replied to you

Iba talaga ms. Kath

Oo iba ka rin talaga! 🤗❤️😁

Sabi ko na eh.. we met for a reason. 😊☺️



Active 1 hour ago

Hello sir [redacted]! 😁👋 May new sale ba tayo galing sa ads [redacted] or clients?

yes po

bumili ulit

57.3M SALES IN TOTAL FOR THIS DUDE!

Niiiice! 😁 Magkano po TCP?

6.5M

Yeeey

How about po ung [redacted] nyo mga active naman?

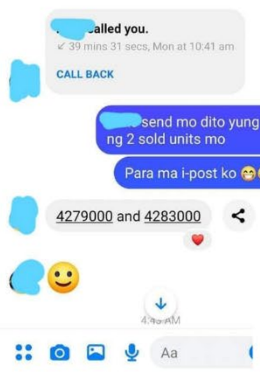
yes po

punta ako [redacted]

my 3 ako imeet

Nasan ka po ba now?

SUN 1 PM



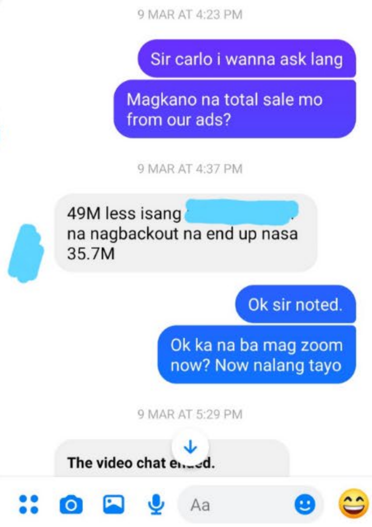
[redacted]alled you.
39 mins 31 secs, Mon at 10:41 am

[redacted] send mo dito yung TCP ng 2 sold units mo

Para ma i-post ko 😁😁😁

4279000 and 4283000

🙂



9 MAR AT 4:23 PM

Sir carlo i wanna ask lang

Magkano na total sale mo from our ads?

9 MAR AT 4:37 PM

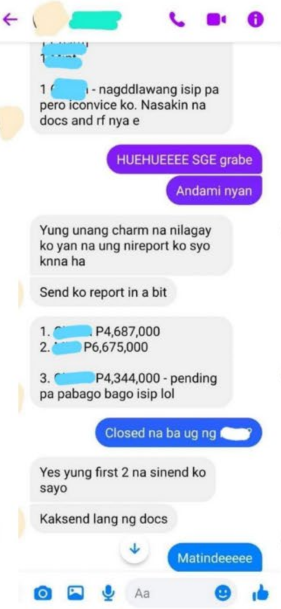
49M less isang [redacted] na nagbackout na end up nasa 35.7M

Ok sir noted.

Ok ka na ba mag zoom now? Now nalang tayo

9 MAR AT 5:29 PM

The video chat ended.



[redacted]

1 [redacted] - nagddlawang isip pa pero iconvice ko. Nasakin na docs and rf nya e

HUEHUEEEE SGE grabe

Andami nyan

Yung unang charm na nilagay ko yan na ung nireport ko syo knna ha

Send ko report in a bit

1. [redacted] P4,687,000
2. [redacted] P6,675,000

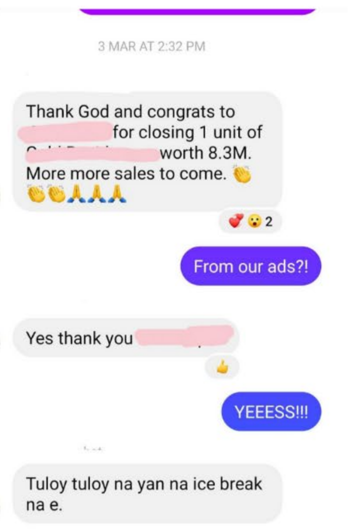
3. [redacted] P4,344,000 - pending pa pabago bago isip lol

Closed na ba ug ng [redacted]

Yes yung first 2 na sinend ko sayo

Kaksend lang ng docs

Matindeeeee



3 MAR AT 2:32 PM

Thank God and congrats to [redacted] for closing 1 unit of [redacted] worth 8.3M. More more sales to come. 👏👏👏🙏🙏🙏

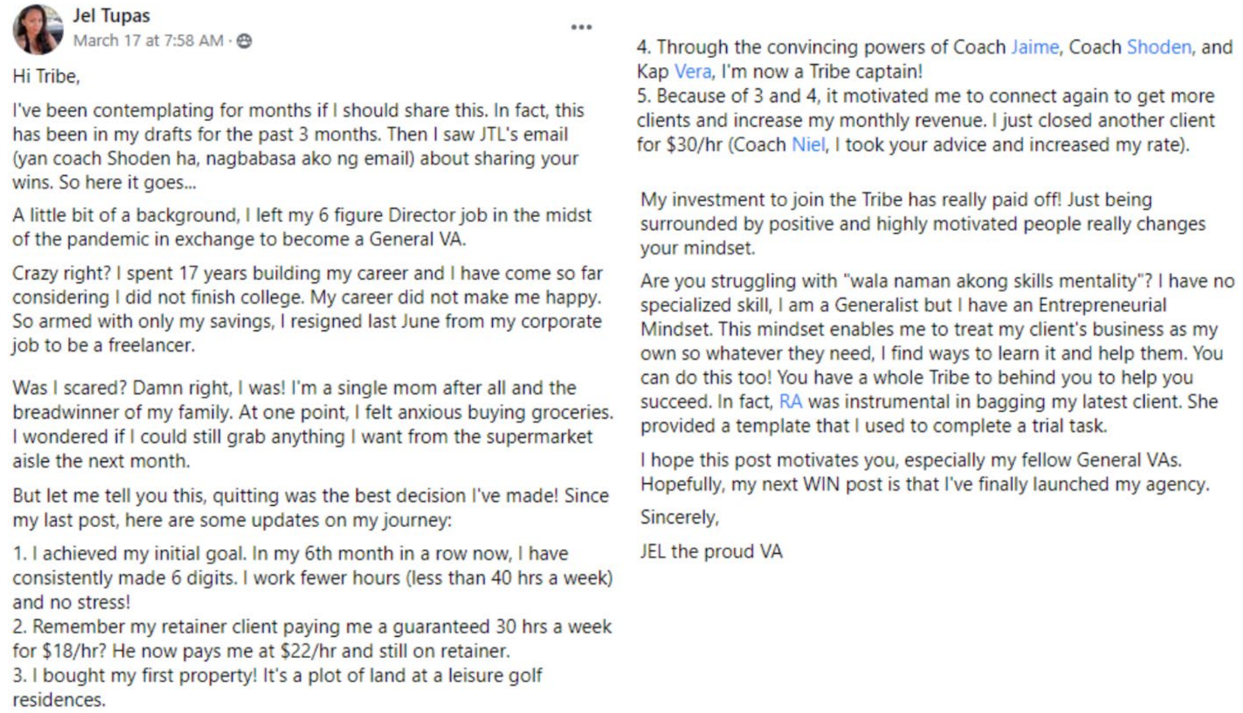
From our ads?!

Yes thank you [redacted]

👍

YEEESS!!!

Tuloy tuloy na yan na ice break na e.



Jel Tupas
March 17 at 7:58 AM ·

Hi Tribe,

I've been contemplating for months if I should share this. In fact, this has been in my drafts for the past 3 months. Then I saw JTL's email (yan coach Shoden ha, nagbabasa ako ng email) about sharing your wins. So here it goes...

A little bit of a background, I left my 6 figure Director job in the midst of the pandemic in exchange to become a General VA.

Crazy right? I spent 17 years building my career and I have come so far considering I did not finish college. My career did not make me happy. So armed with only my savings, I resigned last June from my corporate job to be a freelancer.

Was I scared? Damn right, I was! I'm a single mom after all and the breadwinner of my family. At one point, I felt anxious buying groceries. I wondered if I could still grab anything I want from the supermarket aisle the next month.

But let me tell you this, quitting was the best decision I've made! Since my last post, here are some updates on my journey:

1. I achieved my initial goal. In my 6th month in a row now, I have consistently made 6 digits. I work fewer hours (less than 40 hrs a week) and no stress!
2. Remember my retainer client paying me a guaranteed 30 hrs a week for $18/hr? He now pays me at $22/hr and still on retainer.
3. I bought my first property! It's a plot of land at a leisure golf residences.
4. Through the convincing powers of Coach Jaime, Coach Shoden, and Kap Vera, I'm now a Tribe captain!
5. Because of 3 and 4, it motivated me to connect again to get more clients and increase my monthly revenue. I just closed another client for $30/hr (Coach Niel, I took your advice and increased my rate).

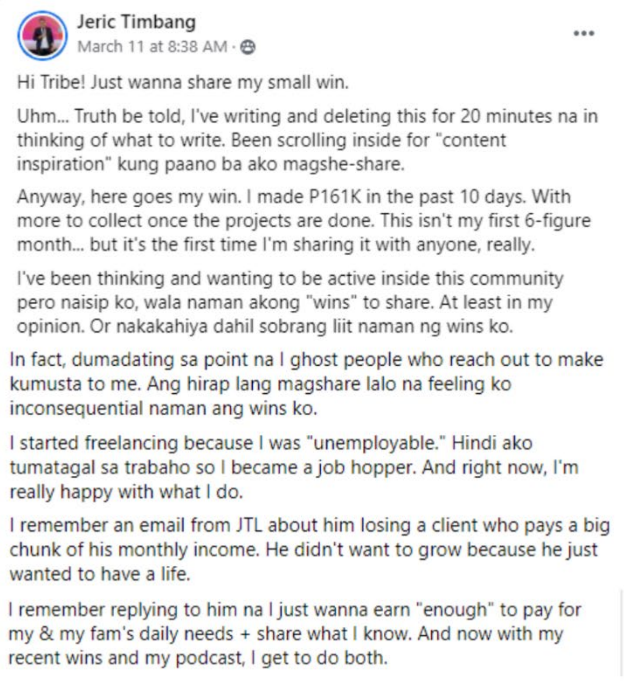
My investment to join the Tribe has really paid off! Just being surrounded by positive and highly motivated people really changes your mindset.

Are you struggling with "wala naman akong skills mentality"? I have no specialized skill, I am a Generalist but I have an Entrepreneurial Mindset. This mindset enables me to treat my client's business as my own so whatever they need, I find ways to learn it and help them. You can do this too! You have a whole Tribe to behind you to help you succeed. In fact, RA was instrumental in bagging my latest client. She provided a template that I used to complete a trial task.

I hope this post motivates you, especially my fellow General VAs. Hopefully, my next WIN post is that I've finally launched my agency.

Sincerely,

JEL the proud VA



Jeric Timbang
March 11 at 8:38 AM ·

Hi Tribe! Just wanna share my small win.

Uhm... Truth be told, I've writing and deleting this for 20 minutes na in thinking of what to write. Been scrolling inside for "content inspiration" kung paano ba ako magshe-share.

Anyway, here goes my win. I made P161K in the past 10 days. With more to collect once the projects are done. This isn't my first 6-figure month... but it's the first time I'm sharing it with anyone, really.

I've been thinking and wanting to be active inside this community pero naisip ko, wala naman akong "wins" to share. At least in my opinion. Or nakakahiya dahil sobrang liit naman ng wins ko.

In fact, dumadating sa point na I ghost people who reach out to make kumusta to me. Ang hirap lang magshare lalo na feeling ko inconsequential naman ang wins ko.

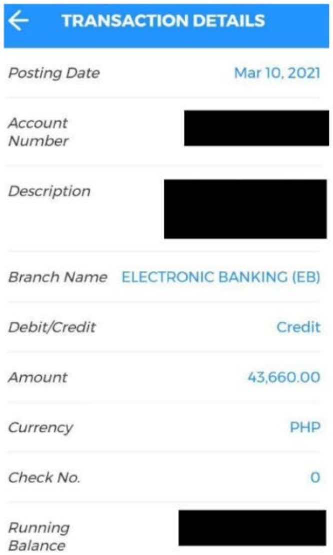
I started freelancing because I was "unemployable." Hindi ako tumatagal sa trabaho so I became a job hopper. And right now, I'm really happy with what I do.

I remember an email from JTL about him losing a client who pays a big chunk of his monthly income. He didn't want to grow because he just wanted to have a life.

I remember replying to him na I just wanna earn "enough" to pay for my & my fam's daily needs + share what I know. And now with my recent wins and my podcast, I get to do both.

Anyway, maybe this is just an elaborate way of saying, thank you JTL for sharing your way of freelancing. And thank God for His guidance along the way.

I'll try my best to be more active inside this community, for my sake din. Labyu ol! ❤️



TRANSACTION DETAILS

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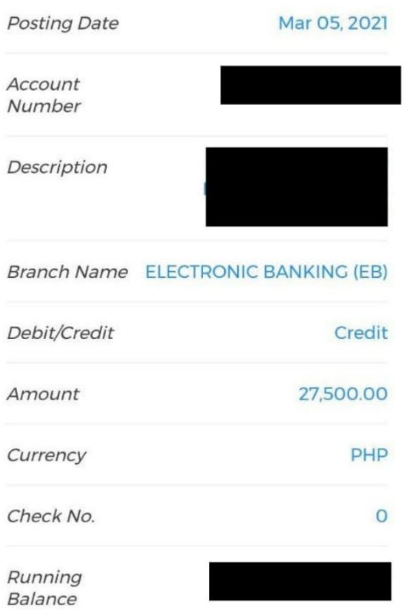
Account Number	[redacted]
Description	[redacted]
Branch Name	ELECTRONIC BANKING (EB)
Debit/Credit	Credit
Amount	43,660.00
Currency	PHP
Check No.	0
Running Balance	[redacted]



Posting Date	Mar 05, 2021
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Description	[redacted]
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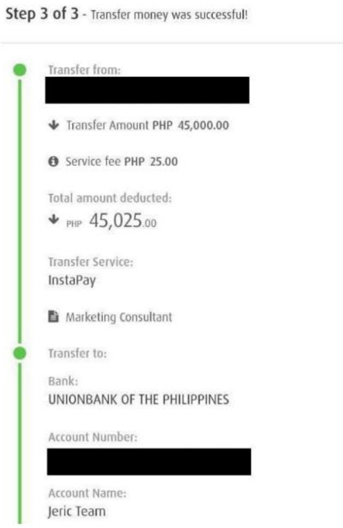
Currency	PHP
Check No.	0
Running Balance	[redacted]



Step 3 of 3 - Transfer money was successful!

Transfer from:
[redacted]

Transfer Amount PHP 45,000.00

Service fee PHP 25.00

Total amount deducted:
PHP 45,025.00

Transfer Service:
InstaPay

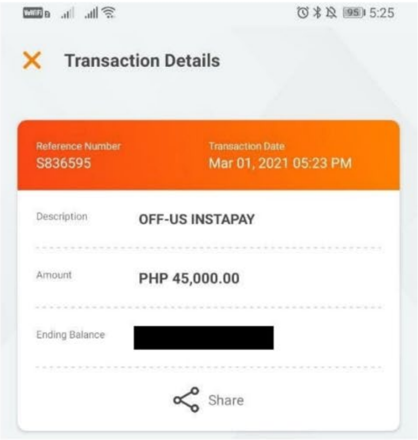
Marketing Consultant

Transfer to:

Bank:
UNIONBANK OF THE PHILIPPINES

Account Number:
[redacted]

Account Name:
Jeric Team



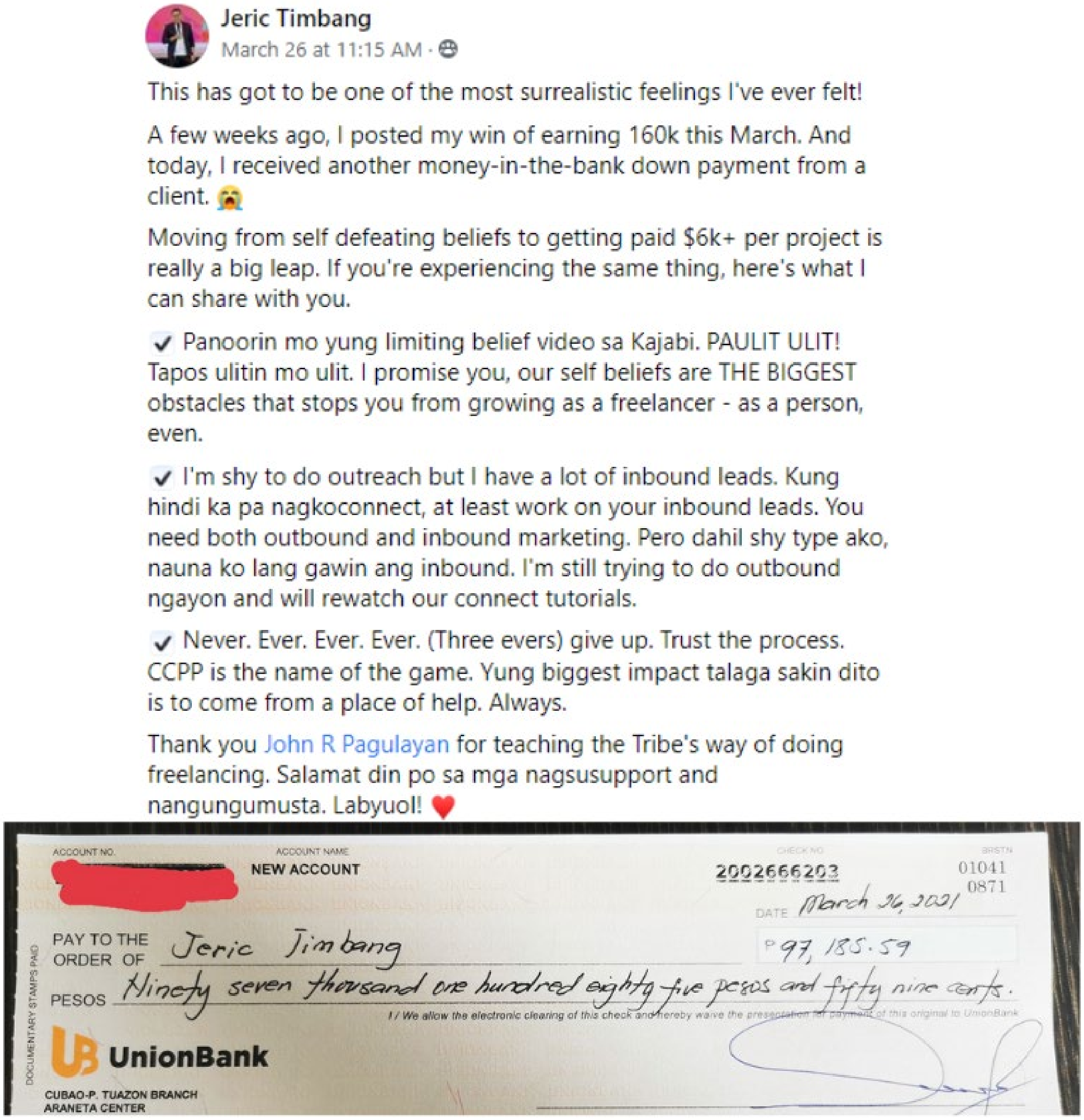
Transaction Details

Reference Number: S836595
Transaction Date: Mar 01, 2021 05:23 PM

Description: OFF-US INSTAPAY

Amount: PHP 45,000.00

Ending Balance: [redacted]



Jeric Timbang

March 26 at 11:15 AM ·

This has got to be one of the most surrealistic feelings I've ever felt!

A few weeks ago, I posted my win of earning 160k this March. And today, I received another money-in-the-bank down payment from a client. 😭

Moving from self defeating beliefs to getting paid $6k+ per project is really a big leap. If you're experiencing the same thing, here's what I can share with you.

✓ Panoorin mo yung limiting belief video sa Kajabi. PAULIT ULIT! Tapos ulitin mo ulit. I promise you, our self beliefs are THE BIGGEST obstacles that stops you from growing as a freelancer - as a person, even.

✓ I'm shy to do outreach but I have a lot of inbound leads. Kung hindi ka pa nagkoconnect, at least work on your inbound leads. You need both outbound and inbound marketing. Pero dahil shy type ako, nauna ko lang gawin ang inbound. I'm still trying to do outbound ngayon and will rewatch our connect tutorials.

✓ Never. Ever. Ever. Ever. (Three evers) give up. Trust the process. CCPP is the name of the game. Yung biggest impact talaga sakin dito is to come from a place of help. Always.

Thank you John R Pagulayan for teaching the Tribe's way of doing freelancing. Salamat din po sa mga nagsusupport and nangungumusta. Labyuol! ♥

ACCOUNT NO. [redacted]

ACCOUNT NAME **NEW ACCOUNT**

CHECK NO. 2002666203

BRSTN 01041 0871

DATE March 26, 2021

PAY TO THE ORDER OF Jeric Jimbang

₱97,185.59

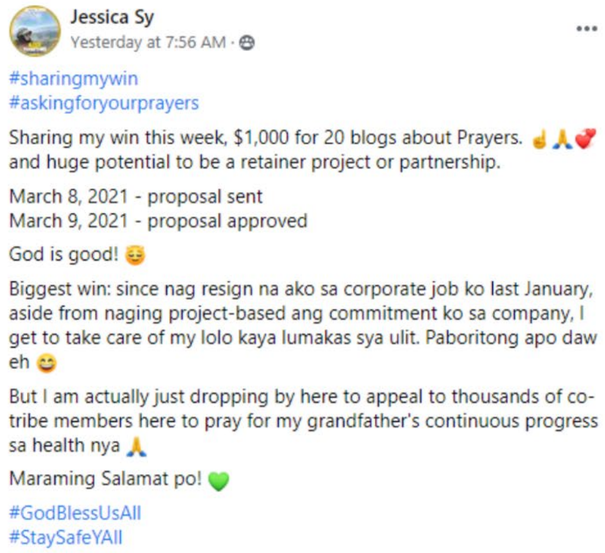
PESOS Ninety seven thousand one hundred eighty five pesos and fifty nine cents.

I / We allow the electronic clearing of this check and hereby waive the presentation for payment of this original to UnionBank

DOCUMENTARY STAMPS PAID

UnionBank

CUBAO-P. TUAZON BRANCH
ARANETA CENTER



Jessica Sy
Yesterday at 7:56 AM · 🌐

#sharingmywin
#askingforyourprayers

Sharing my win this week, $1,000 for 20 blogs about Prayers. ☝🙏💕 and huge potential to be a retainer project or partnership.

March 8, 2021 - proposal sent
March 9, 2021 - proposal approved

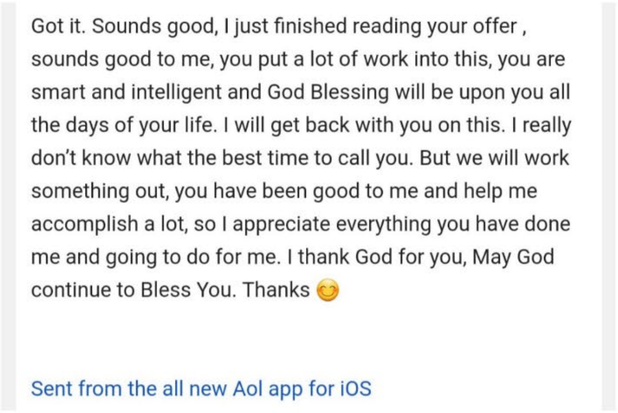
God is good! 😊

Biggest win: since nag resign na ako sa corporate job ko last January, aside from naging project-based ang commitment ko sa company, I get to take care of my lolo kaya lumakas sya ulit. Paboritong apo daw eh 😄

But I am actually just dropping by here to appeal to thousands of co-tribe members here to pray for my grandfather's continuous progress sa health nya 🙏

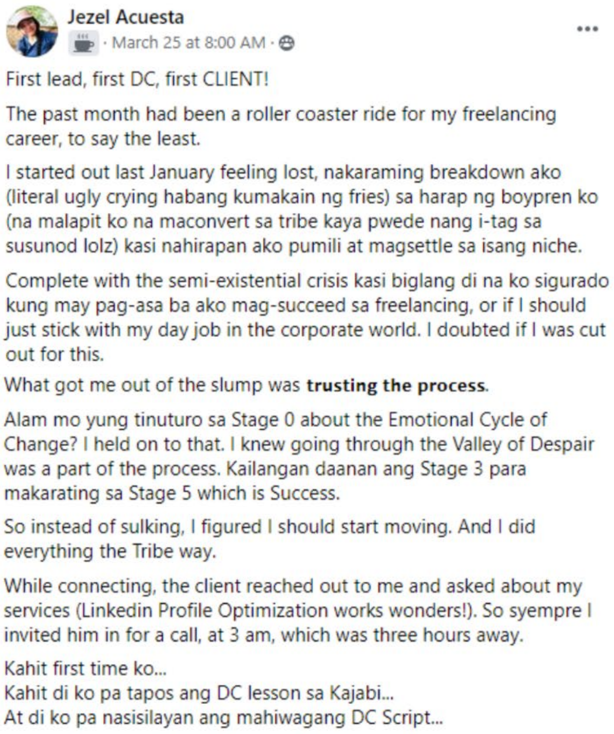
Maraming Salamat po! 💚

#GodBlessUsAll
#StaySafeYAll



Got it. Sounds good, I just finished reading your offer , sounds good to me, you put a lot of work into this, you are smart and intelligent and God Blessing will be upon you all the days of your life. I will get back with you on this. I really don't know what the best time to call you. But we will work something out, you have been good to me and help me accomplish a lot, so I appreciate everything you have done me and going to do for me. I thank God for you, May God continue to Bless You. Thanks 😊

Sent from the all new Aol app for iOS



Jezel Acuesta
· March 25 at 8:00 AM · 🌐

First lead, first DC, first CLIENT!

The past month had been a roller coaster ride for my freelancing career, to say the least.

I started out last January feeling lost, nakaraming breakdown ako (literal ugly crying habang kumakain ng fries) sa harap ng boypren ko (na malapit ko na maconvert sa tribe kaya pwede nang i-tag sa susunod lolz) kasi nahirapan ako pumili at magsettle sa isang niche.

Complete with the semi-existential crisis kasi biglang di na ko sigurado kung may pag-asa ba ako mag-succeed sa freelancing, or if I should just stick with my day job in the corporate world. I doubted if I was cut out for this.

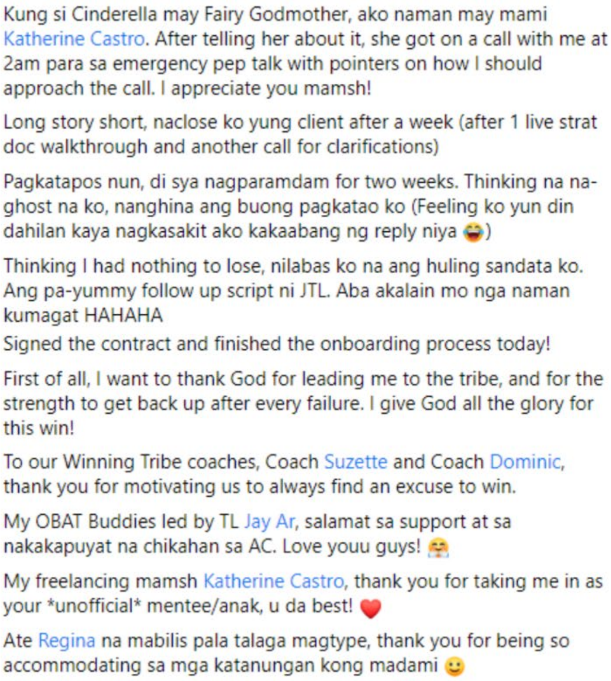
What got me out of the slump was **trusting the process**.

Alam mo yung tinuturo sa Stage 0 about the Emotional Cycle of Change? I held on to that. I knew going through the Valley of Despair was a part of the process. Kailangan daanan ang Stage 3 para makarating sa Stage 5 which is Success.

So instead of sulking, I figured I should start moving. And I did everything the Tribe way.

While connecting, the client reached out to me and asked about my services (Linkedin Profile Optimization works wonders!). So syempre I invited him in for a call, at 3 am, which was three hours away.

Kahit first time ko...
Kahit di ko pa tapos ang DC lesson sa Kajabi...
At di ko pa nasisilayan ang mahiwagang DC Script...



Kung si Cinderella may Fairy Godmother, ako naman may mami Katherine Castro. After telling her about it, she got on a call with me at 2am para sa emergency pep talk with pointers on how I should approach the call. I appreciate you mamsh!

Long story short, naclose ko yung client after a week (after 1 live strat doc walkthrough and another call for clarifications)

Pagkatapos nun, di sya nagparamdam for two weeks. Thinking na na-ghost na ko, nanghina ang buong pagkatao ko (Feeling ko yun din dahilan kaya nagkasakit ako kakaabang ng reply niya 😂)

Thinking I had nothing to lose, nilabas ko na ang huling sandata ko. Ang pa-yummy follow up script ni JTL. Aba akalain mo nga naman kumagat HAHAHA
Signed the contract and finished the onboarding process today!

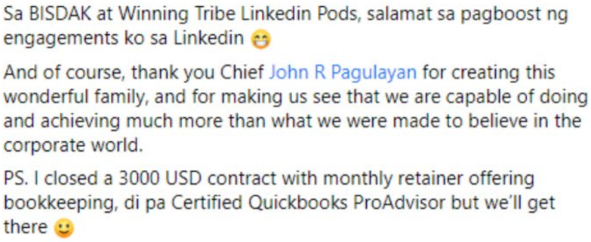
First of all, I want to thank God for leading me to the tribe, and for the strength to get back up after every failure. I give God all the glory for this win!

To our Winning Tribe coaches, Coach Suzette and Coach Dominic, thank you for motivating us to always find an excuse to win.

My OBAT Buddies led by TL Jay Ar, salamat sa support at sa nakakapuyat na chikahan sa AC. Love youu guys! 🤗

My freelancing mamsh Katherine Castro, thank you for taking me in as your *unofficial* mentee/anak, u da best! ❤️

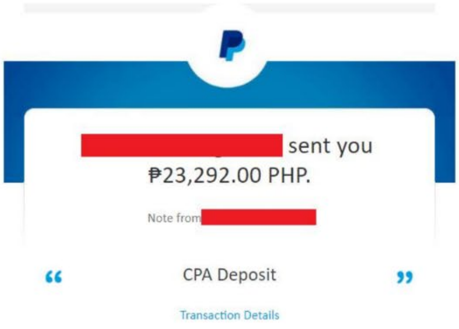
Ate Regina na mabilis pala talaga magtype, thank you for being so accommodating sa mga katanungan kong madami 🙂



Sa BISDAK at Winning Tribe Linkedin Pods, salamat sa pagboost ng engagements ko sa Linkedin 😁

And of course, thank you Chief John R Pagulayan for creating this wonderful family, and for making us see that we are capable of doing and achieving much more than what we were made to believe in the corporate world.

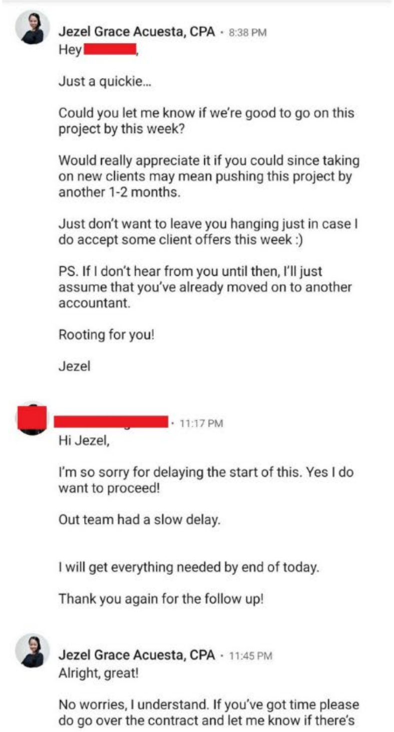
PS. I closed a 3000 USD contract with monthly retainer offering bookkeeping, di pa Certified Quickbooks ProAdvisor but we'll get there 🙂



[redacted] sent you ₱23,292.00 PHP.

Note from [redacted]

“ CPA Deposit ”



Jezel Grace Acuesta, CPA · 8:38 PM

Hey [redacted],

Just a quickie...

Could you let me know if we're good to go on this project by this week?

Would really appreciate it if you could since taking on new clients may mean pushing this project by another 1-2 months.

Just don't want to leave you hanging just in case I do accept some client offers this week :)

PS. If I don't hear from you until then, I'll just assume that you've already moved on to another accountant.

Rooting for you!

Jezel

[redacted] · 11:17 PM

Hi Jezel,

I'm so sorry for delaying the start of this. Yes I do want to proceed!

Out team had a slow delay.

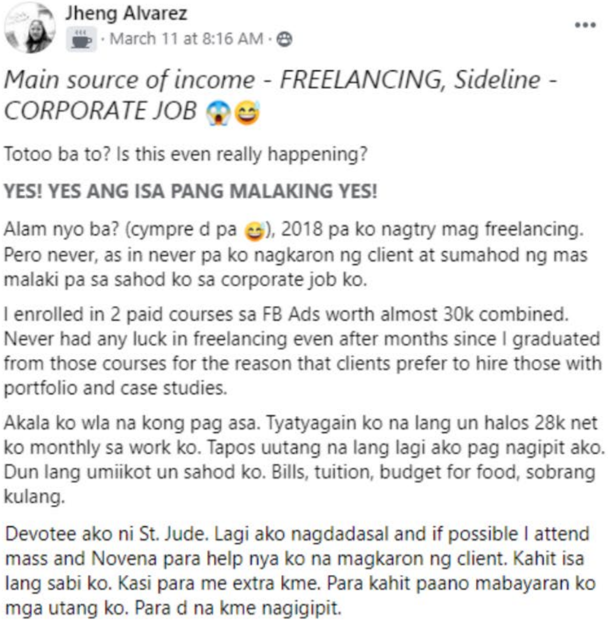
I will get everything needed by end of today.

Thank you again for the follow up!

Jezel Grace Acuesta, CPA · 11:45 PM

Alright, great!

No worries, I understand. If you've got time please do go over the contract and let me know if there's



Jheng Alvarez

· March 11 at 8:16 AM ·

Main source of income - FREELANCING, Sideline - CORPORATE JOB 😱😅

Totoo ba to? Is this even really happening?

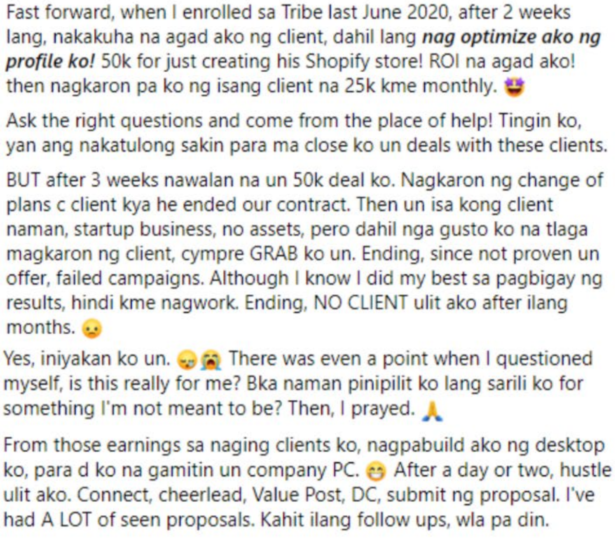
YES! YES ANG ISA PANG MALAKING YES!

Alam nyo ba? (cympre d pa 😅), 2018 pa ko nagtry mag freelancing. Pero never, as in never pa ko nagkaron ng client at sumahod ng mas malaki pa sa sahod ko sa corporate job ko.

I enrolled in 2 paid courses sa FB Ads worth almost 30k combined. Never had any luck in freelancing even after months since I graduated from those courses for the reason that clients prefer to hire those with portfolio and case studies.

Akala ko wla na kong pag asa. Tyatyagain ko na lang un halos 28k net ko monthly sa work ko. Tapos uutang na lang lagi ako pag nagipit ako. Dun lang umiikot un sahod ko. Bills, tuition, budget for food, sobrang kulang.

Devotee ako ni St. Jude. Lagi ako nagdadasal and if possible I attend mass and Novena para help nya ko na magkaron ng client. Kahit isa lang sabi ko. Kasi para me extra kme. Para kahit paano mabayaran ko mga utang ko. Para d na kme nagigipit.



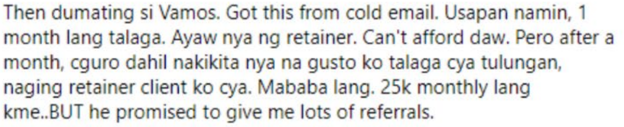
Fast forward, when I enrolled sa Tribe last June 2020, after 2 weeks lang, nakakuha na agad ako ng client, dahil lang ***nag optimize ako ng profile ko!*** 50k for just creating his Shopify store! ROI na agad ako! then nagkaron pa ko ng isang client na 25k kme monthly. 🤩

Ask the right questions and come from the place of help! Tingin ko, yan ang nakatulong sakin para ma close ko un deals with these clients.

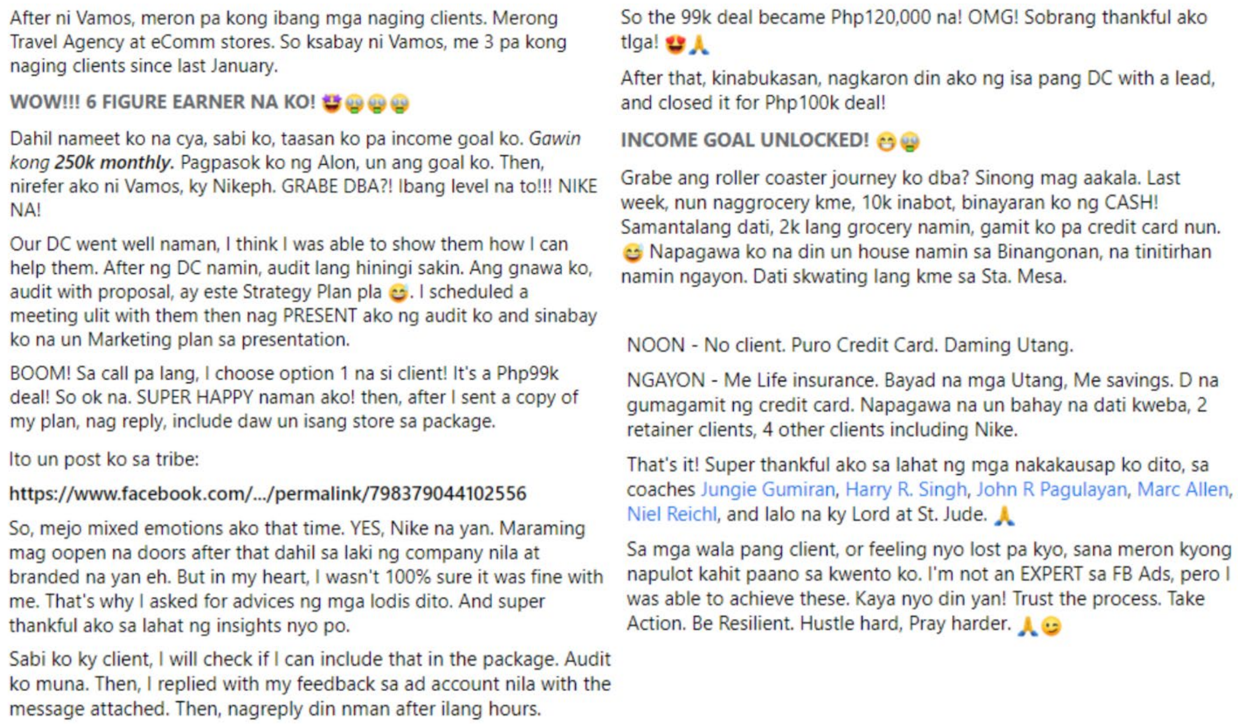
BUT after 3 weeks nawalan na un 50k deal ko. Nagkaron ng change of plans c client kya he ended our contract. Then un isa kong client naman, startup business, no assets, pero dahil nga gusto ko na tlaga magkaron ng client, cympre GRAB ko un. Ending, since not proven un offer, failed campaigns. Although I know I did my best sa pagbigay ng results, hindi kme nagwork. Ending, NO CLIENT ulit ako after ilang months. 😦

Yes, iniyakan ko un. 😞😭 There was even a point when I questioned myself, is this really for me? Bka naman pinipilit ko lang sarili ko for something I'm not meant to be? Then, I prayed. 🙏

From those earnings sa naging clients ko, nagpabuild ako ng desktop ko, para d ko na gamitin un company PC. 😁 After a day or two, hustle ulit ako. Connect, cheerlead, Value Post, DC, submit ng proposal. I've had A LOT of seen proposals. Kahit ilang follow ups, wla pa din.



Then dumating si Vamos. Got this from cold email. Usapan namin, 1 month lang talaga. Ayaw nya ng retainer. Can't afford daw. Pero after a month, cguro dahil nakikita nya na gusto ko talaga cya tulungan, naging retainer client ko cya. Mababa lang. 25k monthly lang kme..BUT he promised to give me lots of referrals.



After ni Vamos, meron pa kong ibang mga naging clients. Merong Travel Agency at eComm stores. So ksabay ni Vamos, me 3 pa kong naging clients since last January.

WOW!!! 6 FIGURE EARNER NA KO! 🤩🤑🤑🤑

Dahil nameet ko na cya, sabi ko, taasan ko pa income goal ko. *Gawin kong **250k monthly.*** Pagpasok ko ng Alon, un ang goal ko. Then, nirefer ako ni Vamos, ky Nikeph. GRABE DBA?! Ibang level na to!!! NIKE NA!

Our DC went well naman, I think I was able to show them how I can help them. After ng DC namin, audit lang hiningi sakin. Ang gnawa ko, audit with proposal, ay este Strategy Plan pla 😅. I scheduled a meeting ulit with them then nag PRESENT ako ng audit ko and sinabay ko na un Marketing plan sa presentation.

BOOM! Sa call pa lang, I choose option 1 na si client! It's a Php99k deal! So ok na. SUPER HAPPY naman ako! then, after I sent a copy of my plan, nag reply, include daw un isang store sa package.

Ito un post ko sa tribe:

https://www.facebook.com/.../permalink/798379044102556

So, mejo mixed emotions ako that time. YES, Nike na yan. Maraming mag oopen na doors after that dahil sa laki ng company nila at branded na yan eh. But in my heart, I wasn't 100% sure it was fine with me. That's why I asked for advices ng mga lodis dito. And super thankful ako sa lahat ng insights nyo po.

Sabi ko ky client, I will check if I can include that in the package. Audit ko muna. Then, I replied with my feedback sa ad account nila with the message attached. Then, nagreply din nman after ilang hours.

So the 99k deal became Php120,000 na! OMG! Sobrang thankful ako tlga! 😍🙏

After that, kinabukasan, nagkaron din ako ng isa pang DC with a lead, and closed it for Php100k deal!

INCOME GOAL UNLOCKED! 😁🤑

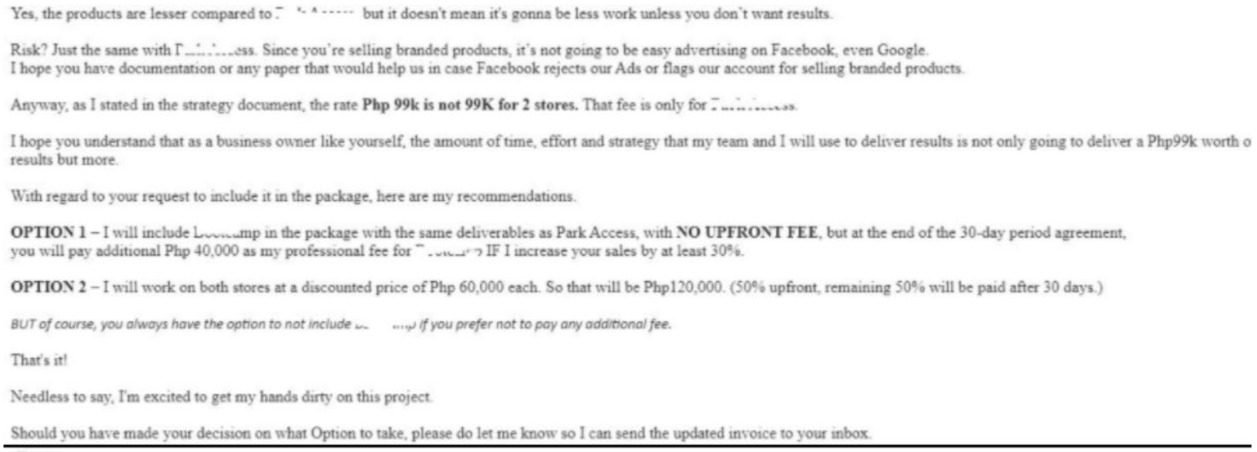
Grabe ang roller coaster journey ko dba? Sinong mag aakala. Last week, nun naggrocery kme, 10k inabot, binayaran ko ng CASH! Samantalang dati, 2k lang grocery namin, gamit ko pa credit card nun. 😅 Napagawa ko na din un house namin sa Binangonan, na tinitirhan namin ngayon. Dati skwating lang kme sa Sta. Mesa.

NOON - No client. Puro Credit Card. Daming Utang.

NGAYON - Me Life insurance. Bayad na mga Utang, Me savings. D na gumagamit ng credit card. Napagawa na un bahay na dati kweba, 2 retainer clients, 4 other clients including Nike.

That's it! Super thankful ako sa lahat ng mga nakakausap ko dito, sa coaches Jungie Gumiran, Harry R. Singh, John R Pagulayan, Marc Allen, Niel Reichl, and lalo na ky Lord at St. Jude. 🙏

Sa mga wala pang client, or feeling nyo lost pa kyo, sana meron kyong napulot kahit paano sa kwento ko. I'm not an EXPERT sa FB Ads, pero I was able to achieve these. Kaya nyo din yan! Trust the process. Take Action. Be Resilient. Hustle hard, Pray harder. 🙏😉



Yes, the products are lesser compared to [redacted] but it doesn't mean it's gonna be less work unless you don't want results.

Risk? Just the same with [redacted]. Since you're selling branded products, it's not going to be easy advertising on Facebook, even Google.
I hope you have documentation or any paper that would help us in case Facebook rejects our Ads or flags our account for selling branded products.

Anyway, as I stated in the strategy document, the rate **Php 99k is not 99K for 2 stores.** That fee is only for [redacted].

I hope you understand that as a business owner like yourself, the amount of time, effort and strategy that my team and I will use to deliver results is not only going to deliver a Php99k worth o results but more.

With regard to your request to include it in the package, here are my recommendations.

OPTION 1 – I will include [redacted] in the package with the same deliverables as Park Access, with **NO UPFRONT FEE**, but at the end of the 30-day period agreement, you will pay additional Php 40,000 as my professional fee for [redacted] IF I increase your sales by at least 30%.

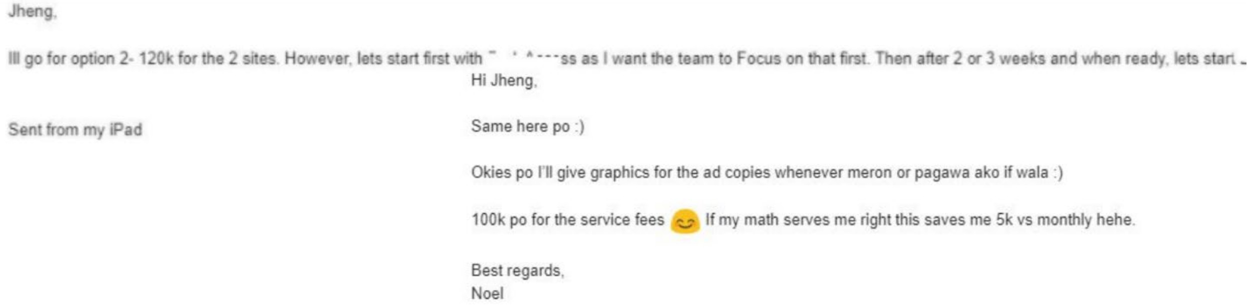
OPTION 2 – I will work on both stores at a discounted price of Php 60,000 each. So that will be Php120,000. (50% upfront, remaining 50% will be paid after 30 days.)

BUT of course, you always have the option to not include [redacted] if you prefer not to pay any additional fee.

That's it!

Needless to say, I'm excited to get my hands dirty on this project.

Should you have made your decision on what Option to take, please do let me know so I can send the updated invoice to your inbox.



Jheng,

Ill go for option 2- 120k for the 2 sites. However, lets start first with [redacted] as I want the team to Focus on that first. Then after 2 or 3 weeks and when ready, lets start

Sent from my iPad

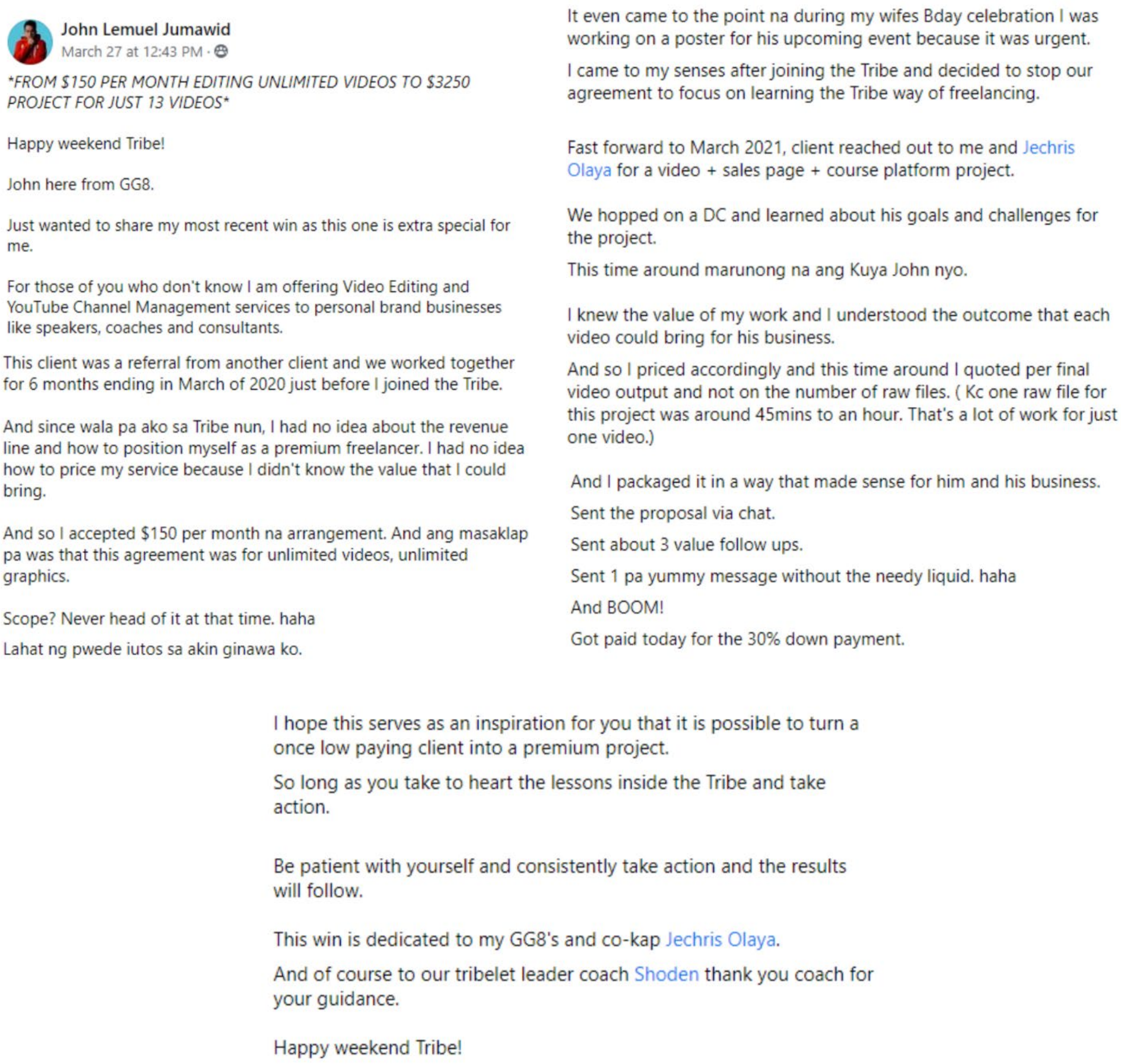
Hi Jheng,

Same here po :)

Okies po I'll give graphics for the ad copies whenever meron or pagawa ako if wala :)

100k po for the service fees 😊 If my math serves me right this saves me 5k vs monthly hehe.

Best regards,
Noel



John Lemuel Jumawid
March 27 at 12:43 PM ·

FROM $150 PER MONTH EDITING UNLIMITED VIDEOS TO $3250 PROJECT FOR JUST 13 VIDEOS

Happy weekend Tribe!

John here from GG8.

Just wanted to share my most recent win as this one is extra special for me.

For those of you who don't know I am offering Video Editing and YouTube Channel Management services to personal brand businesses like speakers, coaches and consultants.

This client was a referral from another client and we worked together for 6 months ending in March of 2020 just before I joined the Tribe.

And since wala pa ako sa Tribe nun, I had no idea about the revenue line and how to position myself as a premium freelancer. I had no idea how to price my service because I didn't know the value that I could bring.

And so I accepted $150 per month na arrangement. And ang masaklap pa was that this agreement was for unlimited videos, unlimited graphics.

Scope? Never head of it at that time. haha

Lahat ng pwede iutos sa akin ginawa ko.

It even came to the point na during my wifes Bday celebration I was working on a poster for his upcoming event because it was urgent.

I came to my senses after joining the Tribe and decided to stop our agreement to focus on learning the Tribe way of freelancing.

Fast forward to March 2021, client reached out to me and Jechris Olaya for a video + sales page + course platform project.

We hopped on a DC and learned about his goals and challenges for the project.

This time around marunong na ang Kuya John nyo.

I knew the value of my work and I understood the outcome that each video could bring for his business.

And so I priced accordingly and this time around I quoted per final video output and not on the number of raw files. (Kc one raw file for this project was around 45mins to an hour. That's a lot of work for just one video.)

And I packaged it in a way that made sense for him and his business.

Sent the proposal via chat.

Sent about 3 value follow ups.

Sent 1 pa yummy message without the needy liquid. haha

And BOOM!

Got paid today for the 30% down payment.

I hope this serves as an inspiration for you that it is possible to turn a once low paying client into a premium project.

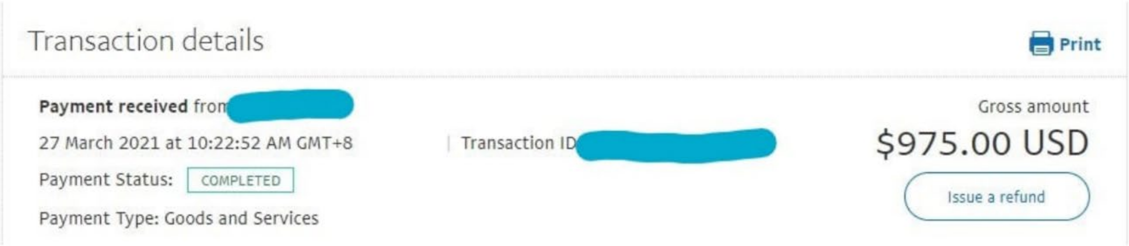
So long as you take to heart the lessons inside the Tribe and take action.

Be patient with yourself and consistently take action and the results will follow.

This win is dedicated to my GG8's and co-kap Jechris Olaya.

And of course to our tribelet leader coach Shoden thank you coach for your guidance.

Happy weekend Tribe!



Transaction details

Payment received from [redacted]

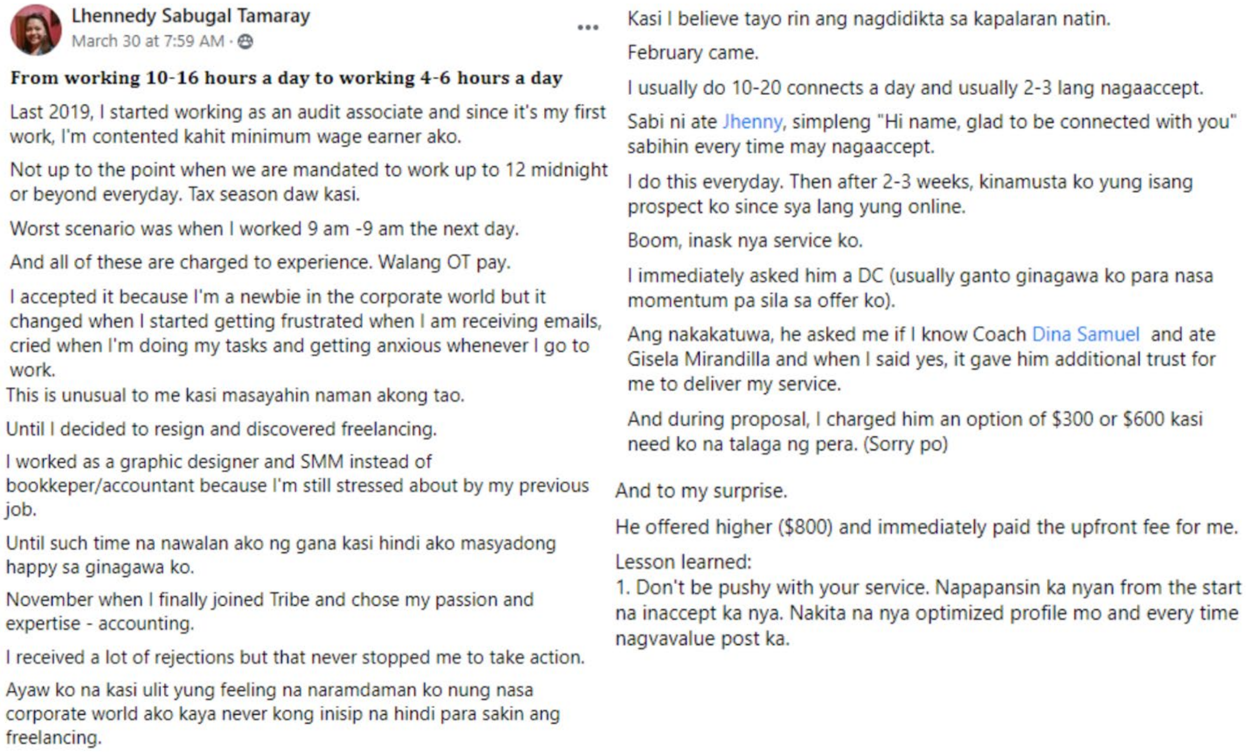
27 March 2021 at 10:22:52 AM GMT+8 | Transaction ID [redacted]

Payment Status: COMPLETED

Payment Type: Goods and Services

Gross amount

$975.00 USD



Lhennedy Sabugal Tamaray
March 30 at 7:59 AM ·

From working 10-16 hours a day to working 4-6 hours a day

Last 2019, I started working as an audit associate and since it's my first work, I'm contented kahit minimum wage earner ako.

Not up to the point when we are mandated to work up to 12 midnight or beyond everyday. Tax season daw kasi.

Worst scenario was when I worked 9 am -9 am the next day.

And all of these are charged to experience. Walang OT pay.

I accepted it because I'm a newbie in the corporate world but it changed when I started getting frustrated when I am receiving emails, cried when I'm doing my tasks and getting anxious whenever I go to work.

This is unusual to me kasi masayahin naman akong tao.

Until I decided to resign and discovered freelancing.

I worked as a graphic designer and SMM instead of bookkeper/accountant because I'm still stressed about by my previous job.

Until such time na nawalan ako ng gana kasi hindi ako masyadong happy sa ginagawa ko.

November when I finally joined Tribe and chose my passion and expertise - accounting.

I received a lot of rejections but that never stopped me to take action.

Ayaw ko na kasi ulit yung feeling na naramdaman ko nung nasa corporate world ako kaya never kong inisip na hindi para sakin ang freelancing.

Kasi I believe tayo rin ang nagdidikta sa kapalaran natin.

February came.

I usually do 10-20 connects a day and usually 2-3 lang nagaaccept.

Sabi ni ate Jhenny, simpleng "Hi name, glad to be connected with you" sabihin every time may nagaaccept.

I do this everyday. Then after 2-3 weeks, kinamusta ko yung isang prospect ko since sya lang yung online.

Boom, inask nya service ko.

I immediately asked him a DC (usually ganto ginagawa ko para nasa momentum pa sila sa offer ko).

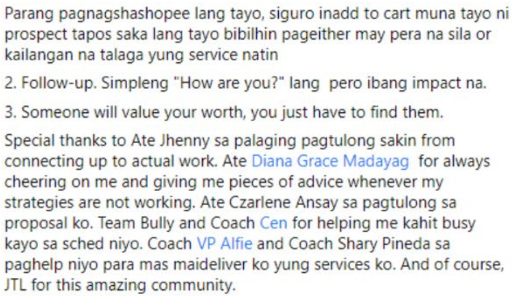
Ang nakakatuwa, he asked me if I know Coach Dina Samuel and ate Gisela Mirandilla and when I said yes, it gave him additional trust for me to deliver my service.

And during proposal, I charged him an option of $300 or $600 kasi need ko na talaga ng pera. (Sorry po)

And to my surprise.

He offered higher ($800) and immediately paid the upfront fee for me.

Lesson learned:
1. Don't be pushy with your service. Napapansin ka nyan from the start na inaccept ka nya. Nakita na nya optimized profile mo and every time nagvavalue post ka.

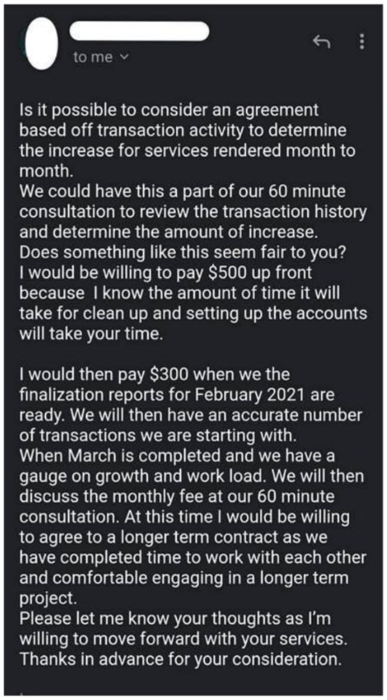


Parang pagnagshashopee lang tayo, siguro inadd to cart muna tayo ni prospect tapos saka lang tayo bibilhin pageither may pera na sila or kailangan na talaga yung service natin

2. Follow-up. Simpleng "How are you?" lang pero ibang impact na.

3. Someone will value your worth, you just have to find them.

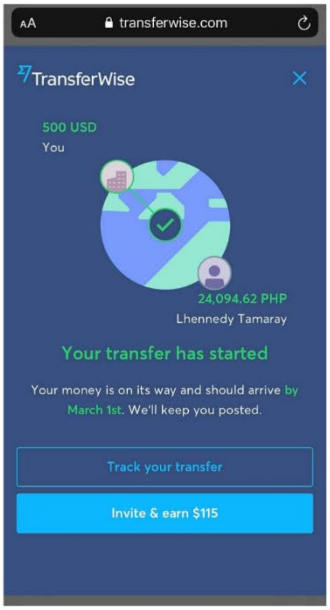
Special thanks to Ate Jhenny sa palaging pagtulong sakin from connecting up to actual work. Ate Diana Grace Madayag for always cheering on me and giving me pieces of advice whenever my strategies are not working. Ate Czarlene Ansay sa pagtulong sa proposal ko. Team Bully and Coach Cen for helping me kahit busy kayo sa sched niyo. Coach VP Alfie and Coach Shary Pineda sa paghelp niyo para mas maideliver ko yung services ko. And of course, JTL for this amazing community.



[redacted]
to me

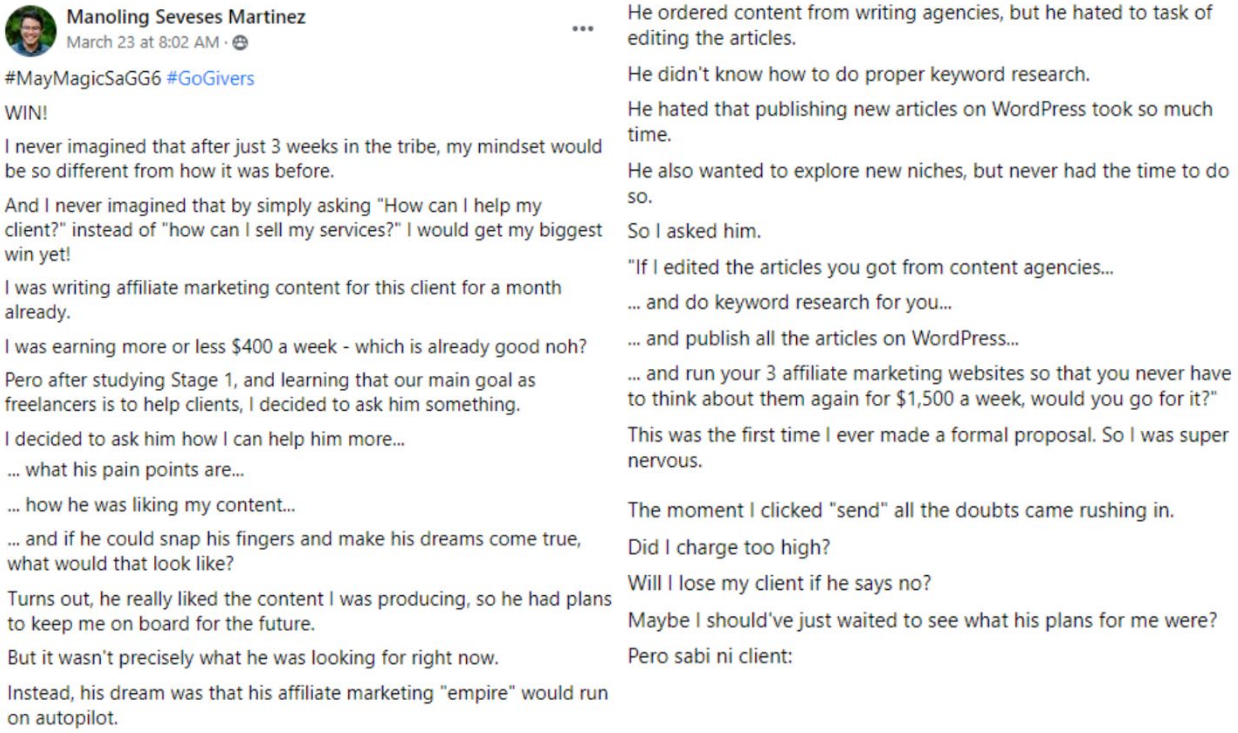
Is it possible to consider an agreement based off transaction activity to determine the increase for services rendered month to month.
We could have this a part of our 60 minute consultation to review the transaction history and determine the amount of increase.
Does something like this seem fair to you?
I would be willing to pay $500 up front because I know the amount of time it will take for clean up and setting up the accounts will take your time.

I would then pay $300 when we the finalization reports for February 2021 are ready. We will then have an accurate number of transactions we are starting with.
When March is completed and we have a gauge on growth and work load. We will then discuss the monthly fee at our 60 minute consultation. At this time I would be willing to agree to a longer term contract as we have completed time to work with each other and comfortable engaging in a longer term project.
Please let me know your thoughts as I'm willing to move forward with your services.
Thanks in advance for your consideration.



Your transfer has started

Your money is on its way and should arrive by March 1st. We'll keep you posted.



Manoling Seveses Martinez
March 23 at 8:02 AM ·

#MayMagicSaGG6 #GoGivers

WIN!

I never imagined that after just 3 weeks in the tribe, my mindset would be so different from how it was before.

And I never imagined that by simply asking "How can I help my client?" instead of "how can I sell my services?" I would get my biggest win yet!

I was writing affiliate marketing content for this client for a month already.

I was earning more or less $400 a week - which is already good noh?

Pero after studying Stage 1, and learning that our main goal as freelancers is to help clients, I decided to ask him something.

I decided to ask him how I can help him more...

... what his pain points are...

... how he was liking my content...

... and if he could snap his fingers and make his dreams come true, what would that look like?

Turns out, he really liked the content I was producing, so he had plans to keep me on board for the future.

But it wasn't precisely what he was looking for right now.

Instead, his dream was that his affiliate marketing "empire" would run on autopilot.

He ordered content from writing agencies, but he hated to task of editing the articles.

He didn't know how to do proper keyword research.

He hated that publishing new articles on WordPress took so much time.

He also wanted to explore new niches, but never had the time to do so.

So I asked him.

"If I edited the articles you got from content agencies...

... and do keyword research for you...

... and publish all the articles on WordPress...

... and run your 3 affiliate marketing websites so that you never have to think about them again for $1,500 a week, would you go for it?"

This was the first time I ever made a formal proposal. So I was super nervous.

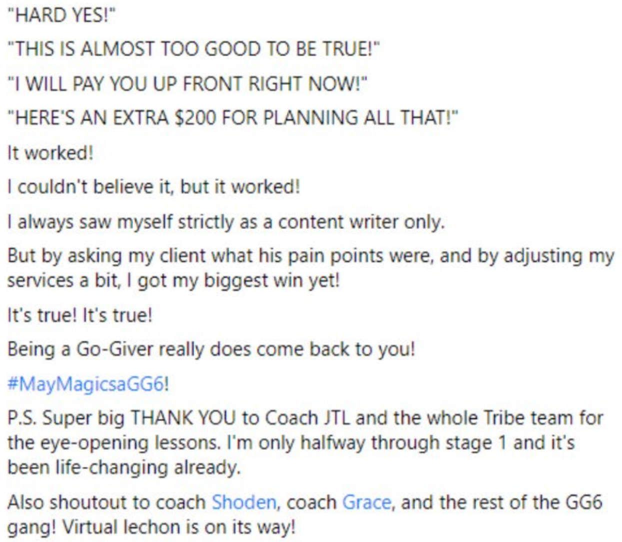
The moment I clicked "send" all the doubts came rushing in.

Did I charge too high?

Will I lose my client if he says no?

Maybe I should've just waited to see what his plans for me were?

Pero sabi ni client:



"HARD YES!"

"THIS IS ALMOST TOO GOOD TO BE TRUE!"

"I WILL PAY YOU UP FRONT RIGHT NOW!"

"HERE'S AN EXTRA $200 FOR PLANNING ALL THAT!"

It worked!

I couldn't believe it, but it worked!

I always saw myself strictly as a content writer only.

But by asking my client what his pain points were, and by adjusting my services a bit, I got my biggest win yet!

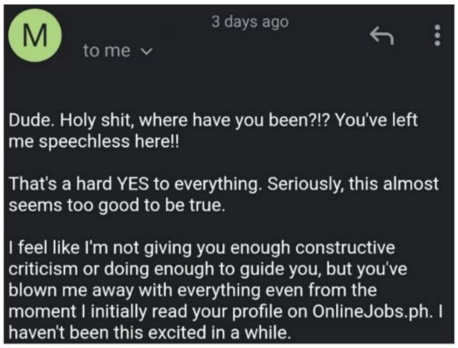
It's true! It's true!

Being a Go-Giver really does come back to you!

#MayMagicsaGG6!

P.S. Super big THANK YOU to Coach JTL and the whole Tribe team for the eye-opening lessons. I'm only halfway through stage 1 and it's been life-changing already.

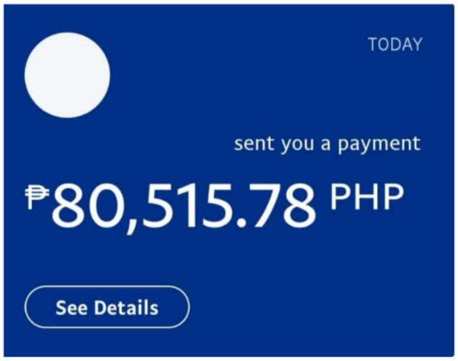
Also shoutout to coach Shoden, coach Grace, and the rest of the GG6 gang! Virtual lechon is on its way!



Dude. Holy shit, where have you been?!? You've left me speechless here!!

That's a hard YES to everything. Seriously, this almost seems too good to be true.

I feel like I'm not giving you enough constructive criticism or doing enough to guide you, but you've blown me away with everything even from the moment I initially read your profile on OnlineJobs.ph. I haven't been this excited in a while.



TODAY

sent you a payment

₱80,515.78 PHP

Mavie Cabalag
March 25 at 4:50 PM ·

MY BIGGEST DEAL SINCE JOINING THE TRIBE LAST JUNE - USD 11,000! Wahhhh parang kalahating milyon na to satin!!

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Haha pinagiisipan ko pa last time kung ishare to o hindi pero sige share ko na para kung meron ibang nagdududa knug posible, maniwala na posible pala talaga..

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Oo kasi dati inisip ko din di ko ata kaya yung 5 figure in USD nasa isip ko pag nakikita ko yun sa tribe "a kasi sila yun e magaling sila e ako di naman"..... haha

Okay kwento ko na po san to galing...

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Sa freeup na freelancing site, so si client ay hot market na kasi siya na mismo naghahanap ng solution sa problem

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So from freeup dun kami nagkaconnect at dun siya nagbook ng call...

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Usual question sa call, tungkol saan ang business at bakit niya need ng service ko.. These two questions eto naman na lagi nagpapahaba ng sagot ni client at ang mangyayari tagakinig na lang me hahaha

Nakakatuwa din si client kasi mas gusto niya may team na sakto sinabi ko may team na din me

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So tapos na daldal about na sa pricing, initial is per hour, e ang nasa proposal ko 45/hr pero personally ayoko ng may time tracking.. So siya na lang tinanong ko ano proposal niya...

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Una niya sabi 3k-4k per month .ang budget kahit wala daw time tracking, hanggang May until matapos yung about sa course na ilalaunch nya niya hahaha kunware poker face kunware wala lang pero deep inside ang saya ko na nun tumatalon na kaluluwa ko..

.

.

So since 45/hr ang rate na nakalagay lumalabas maliit yung 4k per month kaya natuloy na talaga sa walang time tracking at per month basis na up to end of May..

Napagdesisyunan na pala namin ni client na separate contrct na outside freeup na buti na lang mabait siya grabe din kasi charge dun

.

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So nagsend ako proposal pumapatak 9k siya, 1k for March, then dalawang 4k for up to end of May... (napachat nga agad ako kay Kage sa saya e)

.

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Ang mas masaya, siya pa nag edit... dinagdagan pa niya additional 2k up to mid June, inadjust din niya yung timeline.

So yun bali 1 + 4 + 4 + 2 = 11k!!

.

.

Wahhhh ang saya tinext ko nga si mama ko e sabi ko sana tuloy na tuloy talaga siyempre nakakakaba pa din baka bigla magbago isip e hahha hanggat walang approved na contract at invoice na down di pa ko mapapakali lols kaya napatext me...

.

.

Ayun 11k.. ang astig di nga ko nakaclose dati ng kalahating million na project sa pagiging civil engineer e kahit may masteral me hahahahha pero as freelancer nagawa...

At ayun na nga natuloy na yeheyyyy!!!!

.

.

Thank you so much tribe... saya dati nakikita ko lang to na closed project ng iba kala ko talaga gang 4digits sa usd na lang ako....

.

.

Di lang naman dito, thank you so much tribe di ko akalain magkakanegosyo ako ng legit dahil sa inyo.. naparegister na namin sa SEC ng partner ko na si @julbert yung agency... Grabe in 10 months posible pala yun.. dahil sa tribe yon thank you thank you...

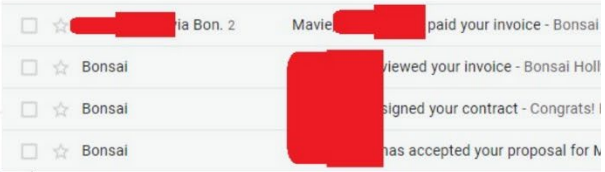
.

.

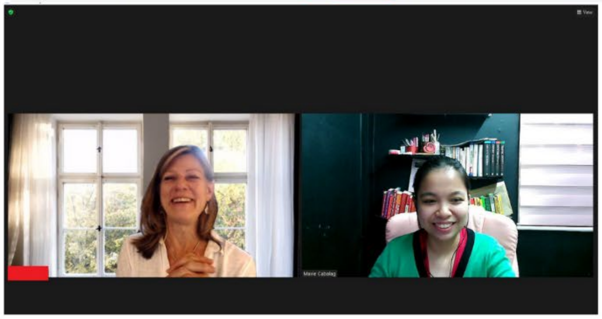
Thank you Tribe the best mga tao dito... dami shashoutoutan sila Coach Harry, Coach Marc Allen, si Chief JTL... mga kasama ko sa Lions na Tribelet ng Uproar at sa SAC Mastermind na tinataas ang mental wallet ko lols at ibang amazing people na nakilala ko dahil sa tribe....

PS: Connect lang ng connect (oo kahit may client na) kung gusto natin mahit pa din target natin na premium. Practice-in na itaas ng itaas ang presyo... Yung mas mataas kesa sa kahapon natin na performace... kahit paonti onting taas lang pwede na yan..kung kunware nakaclose ka 25 usd/hr last month. next mo itry 30usd/hr.. Kung naka close na 2kusd na project try mo next 2.5k usd naman na same project din....

Ako din di pa titigil gusto ko pa maexpi yung 7 figure in peso na mga project haha... madami pa kakainin na bigas at babasaging limiting beliefs... tara awat na daldal ko galaw na ulit tayo 🙂



☐ ☆ [redacted] ia Bon. 2 | Mavie [redacted] paid your invoice - Bonsai
☐ ☆ Bonsai | [redacted] viewed your invoice - Bonsai Holl
☐ ☆ Bonsai | signed your contract - Congrats! I
☐ ☆ Bonsai | has accepted your proposal for M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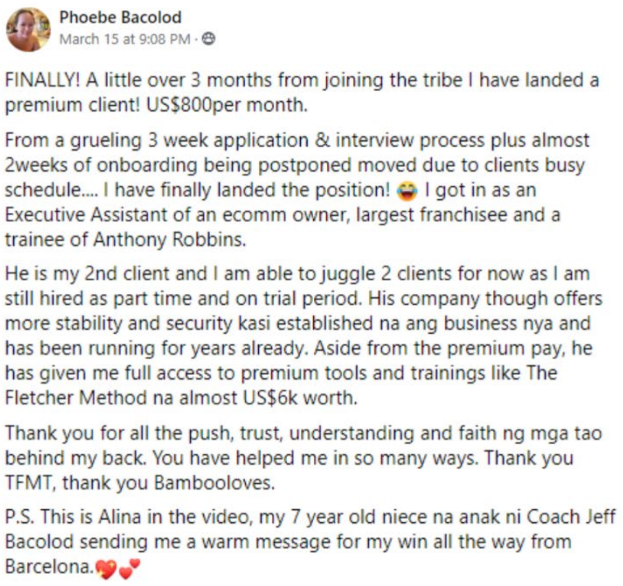


Phoebe Bacolod
March 15 at 9:08 PM ·

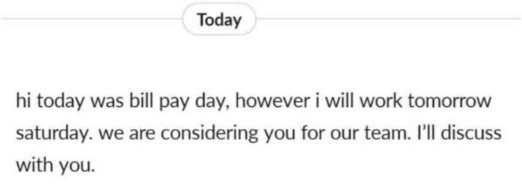
FINALLY! A little over 3 months from joining the tribe I have landed a premium client! US$800per month.

From a grueling 3 week application & interview process plus almost 2weeks of onboarding being postponed moved due to clients busy schedule.... I have finally landed the position! 😂 I got in as an Executive Assistant of an ecomm owner, largest franchisee and a trainee of Anthony Robbins.

He is my 2nd client and I am able to juggle 2 clients for now as I am still hired as part time and on trial period. His company though offers more stability and security kasi established na ang business nya and has been running for years already. Aside from the premium pay, he has given me full access to premium tools and trainings like The Fletcher Method na almost US$6k worth.

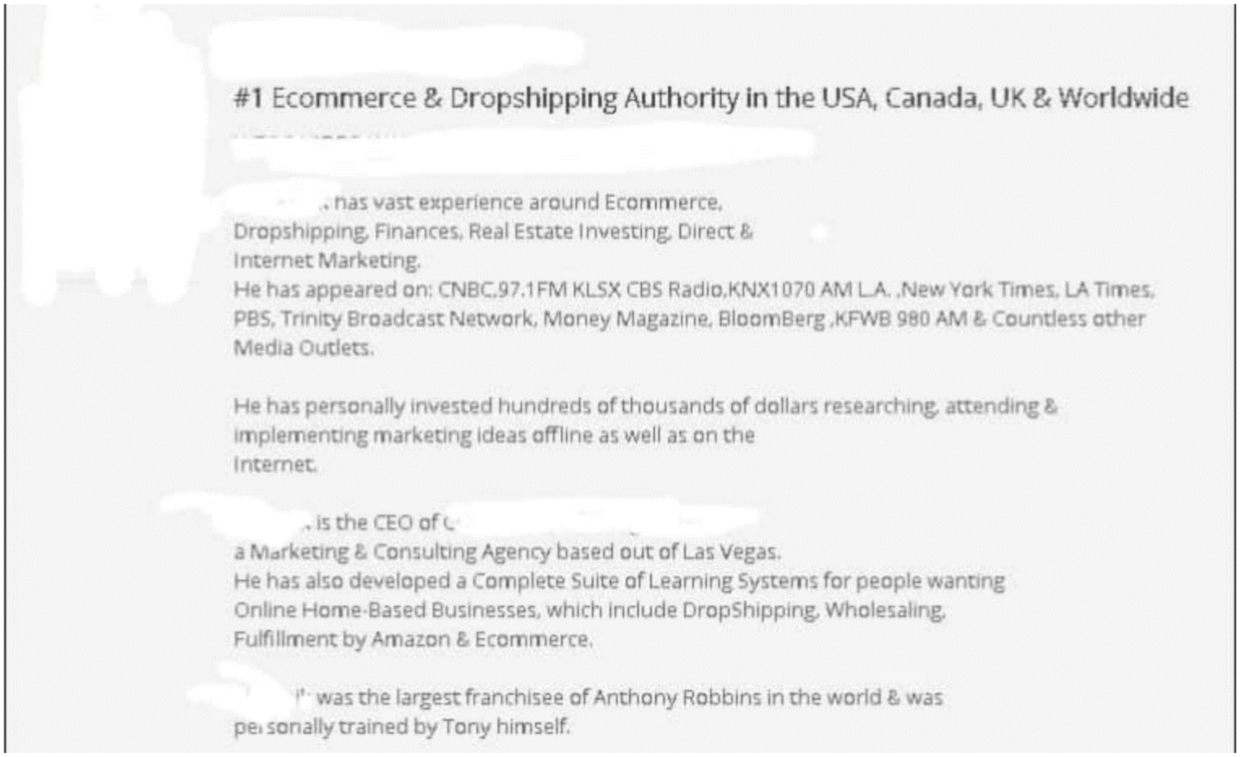
Thank you for all the push, trust, understanding and faith ng mga tao behind my back. You have helped me in so many ways. Thank you TFMT, thank you Bambooloves.

P.S. This is Alina in the video, my 7 year old niece na anak ni Coach Jeff Bacolod sending me a warm message for my win all the way from Barcelona.💔💕



Today

hi today was bill pay day, however i will work tomorrow saturday. we are considering you for our team. I'll discuss with you.



[redacted]

[redacted]

#1 Ecommerce & Dropshipping Authority in the USA, Canada, UK & Worldwide

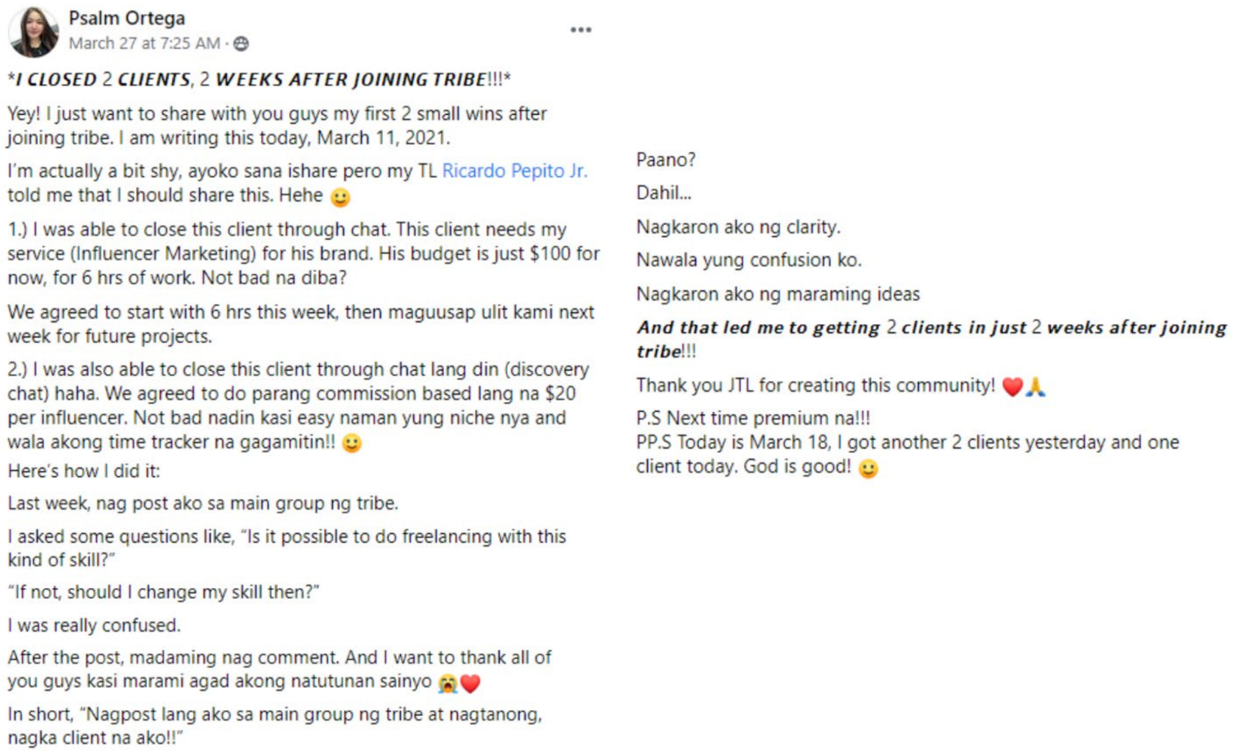
[redacted]

[redacted]. has vast experience around Ecommerce,
Dropshipping, Finances, Real Estate Investing, Direct &
Internet Marketing.
He has appeared on: CNBC,97.1FM KLSX CBS Radio,KNX1070 AM L.A. ,New York Times, LA Times, PBS, Trinity Broadcast Network, Money Magazine, BloomBerg ,KFWB 980 AM & Countless other Media Outlets.

He has personally invested hundreds of thousands of dollars researching, attending & implementing marketing ideas offline as well as on the
Internet.

[redacted]. is the CEO of [redacted]
a Marketing & Consulting Agency based out of Las Vegas.
He has also developed a Complete Suite of Learning Systems for people wanting Online Home-Based Businesses, which include DropShipping, Wholesaling, Fulfillment by Amazon & Ecommerce.

[redacted] was the largest franchisee of Anthony Robbins in the world & was personally trained by Tony himself.



Psalm Ortega
March 27 at 7:25 AM ·

I CLOSED 2 CLIENTS, 2 WEEKS AFTER JOINING TRIBE!!!

Yey! I just want to share with you guys my first 2 small wins after joining tribe. I am writing this today, March 11, 2021.

I'm actually a bit shy, ayoko sana ishare pero my TL Ricardo Pepito Jr. told me that I should share this. Hehe 🙂

1.) I was able to close this client through chat. This client needs my service (Influencer Marketing) for his brand. His budget is just $100 for now, for 6 hrs of work. Not bad na diba?

We agreed to start with 6 hrs this week, then maguusap ulit kami next week for future projects.

2.) I was also able to close this client through chat lang din (discovery chat) haha. We agreed to do parang commission based lang na $20 per influencer. Not bad nadin kasi easy naman yung niche nya and wala akong time tracker na gagamitin!! 🙂

Here's how I did it:

Last week, nag post ako sa main group ng tribe.

I asked some questions like, "Is it possible to do freelancing with this kind of skill?"

"If not, should I change my skill then?"

I was really confused.

After the post, madaming nag comment. And I want to thank all of you guys kasi marami agad akong natutunan sainyo 😭❤️

In short, "Nagpost lang ako sa main group ng tribe at nagtanong, nagka client na ako!!"

Paano?

Dahil...

Nagkaron ako ng clarity.

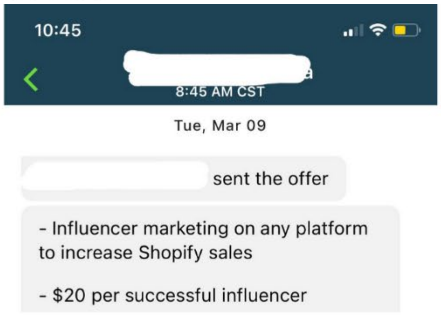
Nawala yung confusion ko.

Nagkaron ako ng maraming ideas

And that led me to getting 2 clients in just 2 weeks after joining tribe!!!

Thank you JTL for creating this community! ❤️🙏

P.S Next time premium na!!!
PP.S Today is March 18, I got another 2 clients yesterday and one client today. God is good! 🙂



10:45

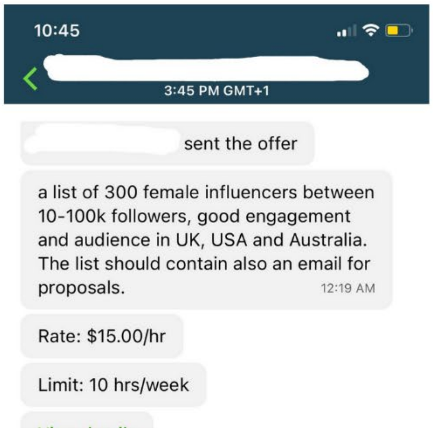
[redacted]
8:45 AM CST

Tue, Mar 09

[redacted] sent the offer

- Influencer marketing on any platform to increase Shopify sales

- $20 per successful influencer



10:45

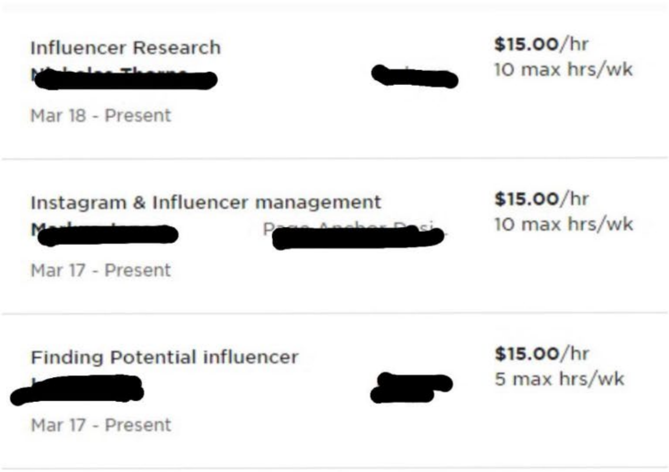
[redacted]
3:45 PM GMT+1

[redacted] sent the offer

a list of 300 female influencers between 10-100k followers, good engagement and audience in UK, USA and Australia. The list should contain also an email for proposals. 12:19 AM

Rate: $15.00/hr

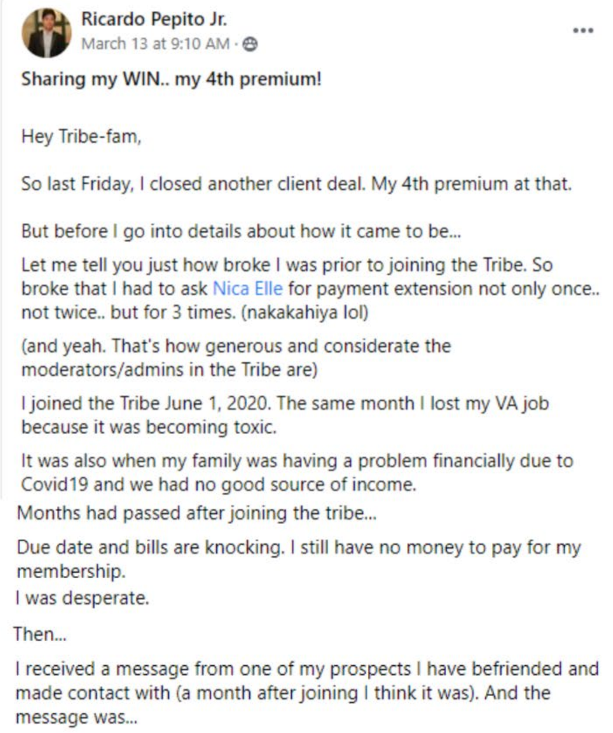
Limit: 10 hrs/week



Influencer Research — [redacted] [redacted] — Mar 18 - Present — **$15.00**/hr, 10 max hrs/wk

Instagram & Influencer management — [redacted] [redacted] — Mar 17 - Present — **$15.00**/hr, 10 max hrs/wk

Finding Potential influencer — [redacted] [redacted] — Mar 17 - Present — **$15.00**/hr, 5 max hrs/wk



Ricardo Pepito Jr.
March 13 at 9:10 AM ·

Sharing my WIN.. my 4th premium!

Hey Tribe-fam,

So last Friday, I closed another client deal. My 4th premium at that.

But before I go into details about how it came to be...

Let me tell you just how broke I was prior to joining the Tribe. So broke that I had to ask Nica Elle for payment extension not only once.. not twice.. but for 3 times. (nakakahiya lol)

(and yeah. That's how generous and considerate the moderators/admins in the Tribe are)

I joined the Tribe June 1, 2020. The same month I lost my VA job because it was becoming toxic.

It was also when my family was having a problem financially due to Covid19 and we had no good source of income.

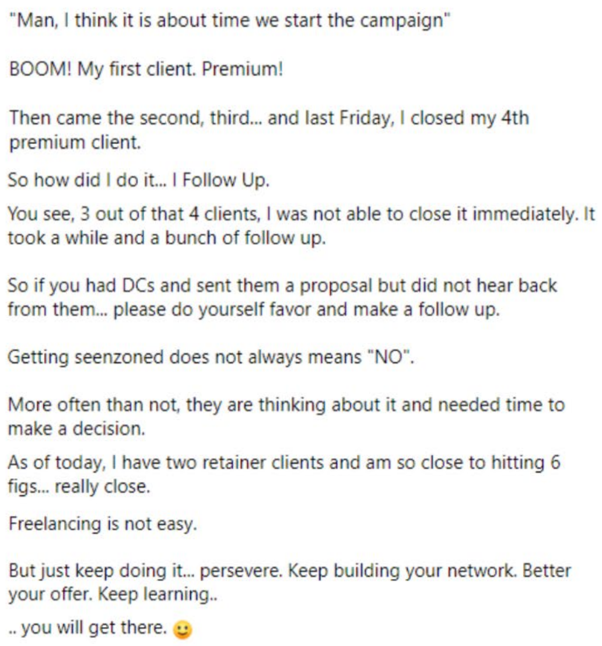
Months had passed after joining the tribe...

Due date and bills are knocking. I still have no money to pay for my membership.

I was desperate.

Then...

I received a message from one of my prospects I have befriended and made contact with (a month after joining I think it was). And the message was...



"Man, I think it is about time we start the campaign"

BOOM! My first client. Premium!

Then came the second, third... and last Friday, I closed my 4th premium client.

So how did I do it... I Follow Up.

You see, 3 out of that 4 clients, I was not able to close it immediately. It took a while and a bunch of follow up.

So if you had DCs and sent them a proposal but did not hear back from them... please do yourself favor and make a follow up.

Getting seenzoned does not always means "NO".

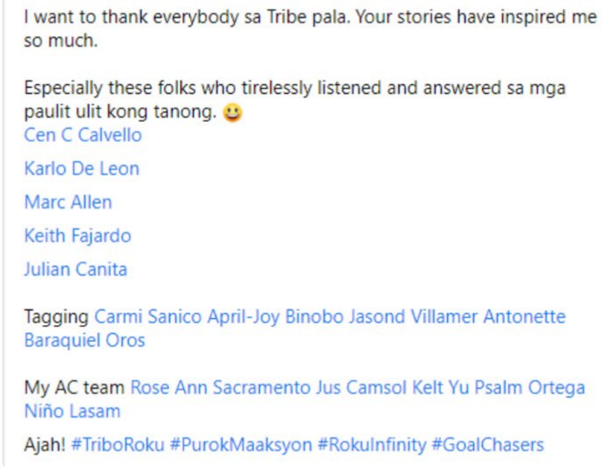
More often than not, they are thinking about it and needed time to make a decision.

As of today, I have two retainer clients and am so close to hitting 6 figs... really close.

Freelancing is not easy.

But just keep doing it... persevere. Keep building your network. Better your offer. Keep learning..

.. you will get there. 🙂



I want to thank everybody sa Tribe pala. Your stories have inspired me so much.

Especially these folks who tirelessly listened and answered sa mga paulit ulit kong tanong. 😀
Cen C Calvello

Karlo De Leon

Marc Allen

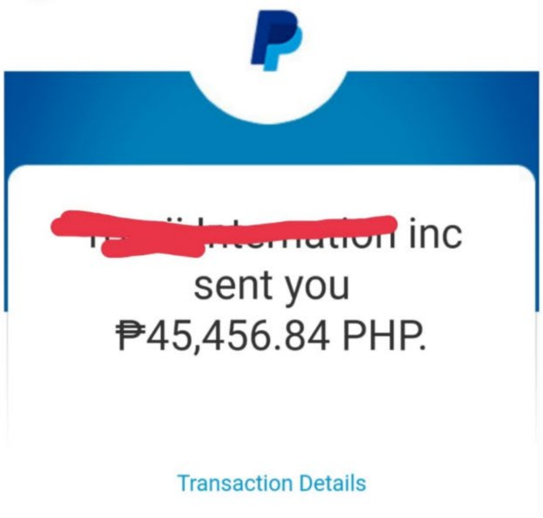
Keith Fajardo

Julian Canita

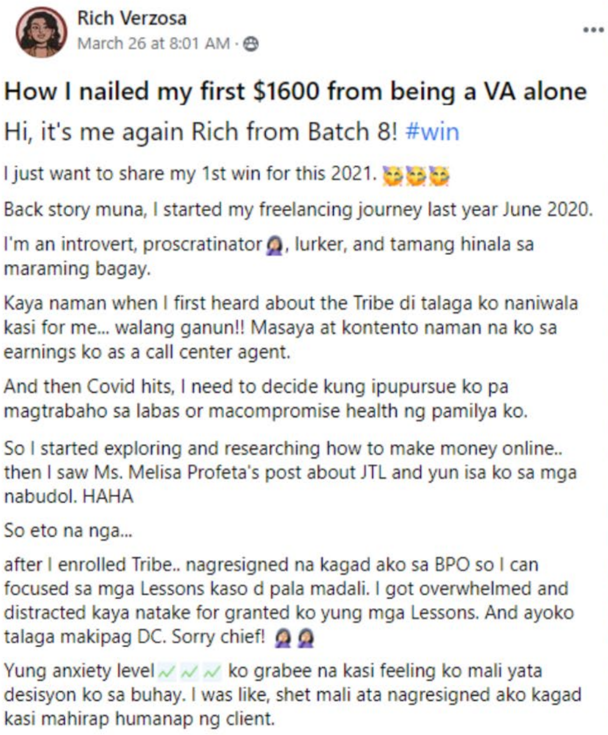
Tagging Carmi Sanico April-Joy Binobo Jasond Villamer Antonette Baraquiel Oros

My AC team Rose Ann Sacramento Jus Camsol Kelt Yu Psalm Ortega Niño Lasam

Ajah! #TriboRoku #PurokMaaksyon #RokuInfinity #GoalChasers



[redacted] inc
sent you
₱45,456.84 PHP.


Rich Verzosa
March 26 at 8:01 AM ·

How I nailed my first $1600 from being a VA alone

Hi, it's me again Rich from Batch 8! #win

I just want to share my 1st win for this 2021. 🥳🥳🥳

Back story muna, I started my freelancing journey last year June 2020.

I'm an introvert, proscratinator🤦‍♀️, lurker, and tamang hinala sa maraming bagay.

Kaya naman when I first heard about the Tribe di talaga ko naniwala kasi for me... walang ganun!! Masaya at kontento naman na ko sa earnings ko as a call center agent.

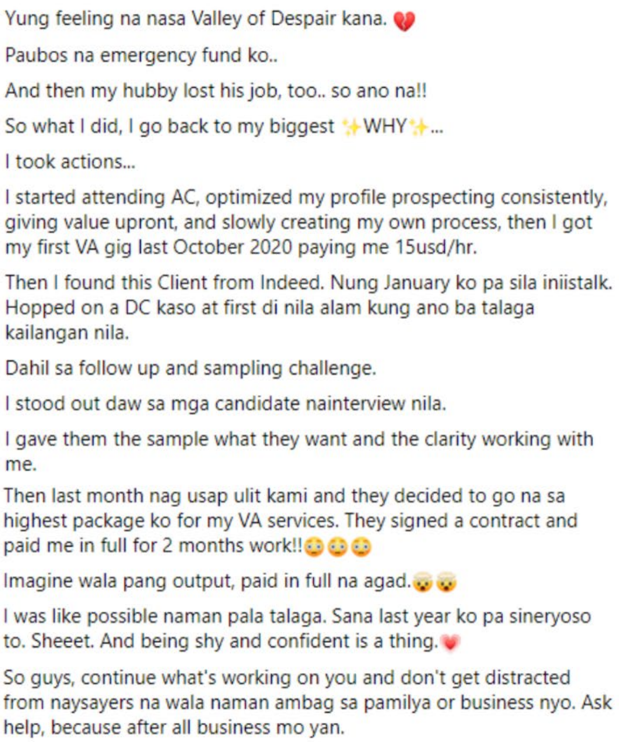
And then Covid hits, I need to decide kung ipupursue ko pa magtrabaho sa labas or macompromise health ng pamilya ko.

So I started exploring and researching how to make money online.. then I saw Ms. Melisa Profeta's post about JTL and yun isa ko sa mga nabudol. HAHA

So eto na nga...

after I enrolled Tribe.. nagresigned na kagad ako sa BPO so I can focused sa mga Lessons kaso d pala madali. I got overwhelmed and distracted kaya natake for granted ko yung mga Lessons. And ayoko talaga makipag DC. Sorry chief! 🤦‍♀️🤦‍♀️

Yung anxiety level📈📈📈 ko grabee na kasi feeling ko mali yata desisyon ko sa buhay. I was like, shet mali ata nagresigned ako kagad kasi mahirap humanap ng client.


Yung feeling na nasa Valley of Despair kana. 💔

Paubos na emergency fund ko..

And then my hubby lost his job, too.. so ano na!!

So what I did, I go back to my biggest ✨WHY✨...

I took actions...

I started attending AC, optimized my profile prospecting consistently, giving value upront, and slowly creating my own process, then I got my first VA gig last October 2020 paying me 15usd/hr.

Then I found this Client from Indeed. Nung January ko pa sila iniistalk. Hopped on a DC kaso at first di nila alam kung ano ba talaga kailangan nila.

Dahil sa follow up and sampling challenge.

I stood out daw sa mga candidate nainterview nila.

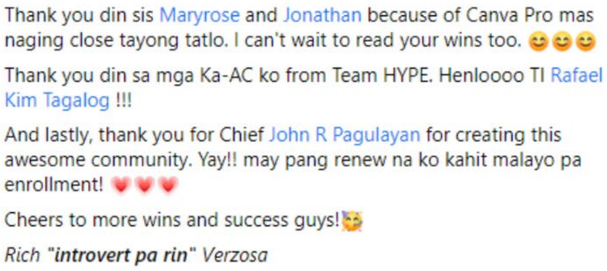
I gave them the sample what they want and the clarity working with me.

Then last month nag usap ulit kami and they decided to go na sa highest package ko for my VA services. They signed a contract and paid me in full for 2 months work!!😳😳😳

Imagine wala pang output, paid in full na agad.🤯🤯

I was like possible naman pala talaga. Sana last year ko pa sineryoso to. Sheeet. And being shy and confident is a thing.❤️

So guys, continue what's working on you and don't get distracted from naysayers na wala naman ambag sa pamilya or business nyo. Ask help, because after all business mo yan.

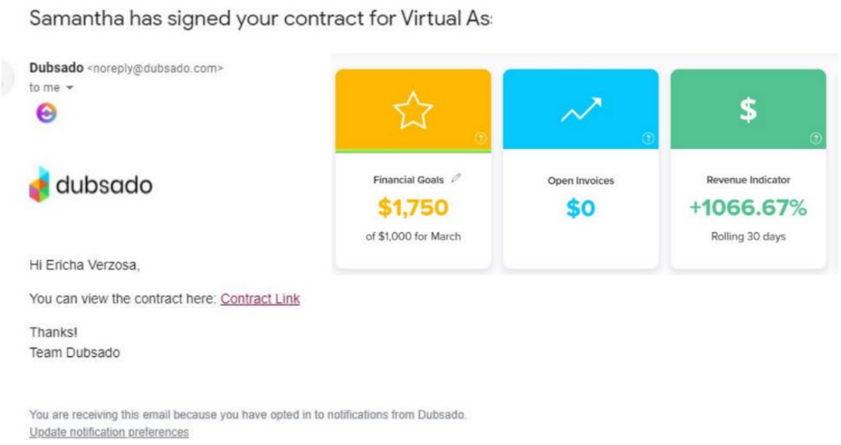

Thank you din sis Maryrose and Jonathan because of Canva Pro mas naging close tayong tatlo. I can't wait to read your wins too. 😊😊😊

Thank you din sa mga Ka-AC ko from Team HYPE. Henloooo TI Rafael Kim Tagalog !!!

And lastly, thank you for Chief John R Pagulayan for creating this awesome community. Yay!! may pang renew na ko kahit malayo pa enrollment! ❤️❤️❤️

Cheers to more wins and success guys!🥳

*Rich "**introvert pa rin**" Verzosa*


Samantha has signed your contract for Virtual As

Dubsado <noreply@dubsado.com>
to me

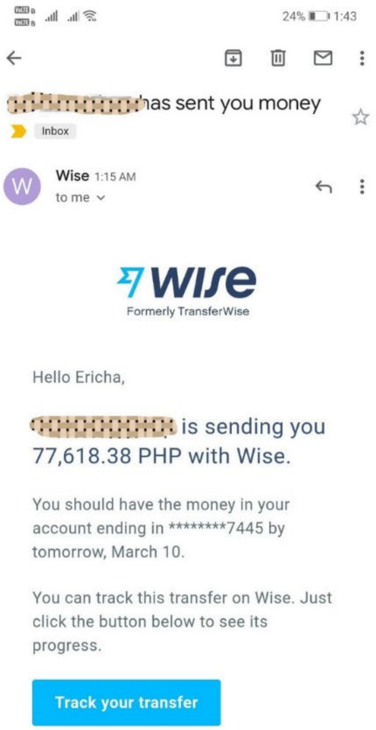
Financial Goals	Open Invoices	Revenue Indicator
$1,750	$0	+1066.67%
of $1,000 for March		Rolling 30 days

Hi Ericha Verzosa,

You can view the contract here: Contract Link

Thanks!
Team Dubsado

You are receiving this email because you have opted in to notifications from Dubsado.
Update notification preferences



[redacted] has sent you money

Wise 1:15 AM
to me

Hello Ericha,

[redacted] is sending you 77,618.38 PHP with Wise.

You should have the money in your account ending in ********7445 by tomorrow, March 10.

You can track this transfer on Wise. Just click the button below to see its progress.

Romirose Zamudio
March 18 at 11:23 AM · 🌐

PILIPIT WIN!

Hello hello Rr here ng batch 8!🙋 Just want to share my pilipit win haha.

Bakit pilipit win? kasi namimilipit ako habang kinoclose ko yung client hehehe.

Kasi naman itong tiyan ko di na naman nakisama umatake nanaman yung gallstone ko.😩 Badtrip diba?

Ayon bale itong si client eh nakuha ko sa pa IG challenge ni coach Thea. Natag ko lang sila sa post quotes ko and then naging interested sila sa mga value posting ko sa IG.

Mahaba haba din ang naging proseso namin kasi nakikipagcounteran pa sila haha pumayag narin ako kasi maganda yung assets ng client. Sabi nga ni coach Thea kahit maliit o di premium basta alam mo di ka din lugi sa experience at di ka rin nila aalipinin gorabels mo pa rin.

Kaya sa mga bago powerful ang value posting pangalawang client ko na to sa value posting ko nakukuha kahit below 500 followers lang ako sa IG nakakapagclose parin.

Tanong nga ng husband ko "Pano ka nakakapag close ng client na wala ka pa namang pinapakitang proof?"

Sagot: Optimize Profile+Value Posting+CCPP

Then repeat

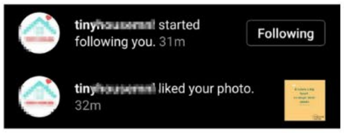
Wala ng kung ano ano pa lalo na kung di ka rin pa fulltime sa freelancing at may ganap ka pa sa buhay (in my case full time mom)

So ayon langss may buena mano bago maoperahan haha 😂.

Thanks kay Coach Thea Peralta sa mga pafree webinar at workshop mo at ito na coach may pang enroll na para makapagbigay pako ng more value sa client and prospects ko. Tagal ko ng balak talaga eh nashoshort lang haha 😂.

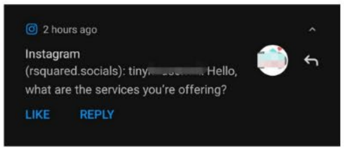
Thanks din kay TL Avi Ellazar sa pag guide sakin sa pag-counter ng offer haha na di lang ko basta basta lang pumayag nag pa-yummy muna ng onti at na counter ko na di rin ako lugi hehe. Kay Gisela Mirandilla sa malupitang script ng pag-follow up ng upfront and contract haha.

That's it pansit na mainit!🍝



tiny[redacted] started following you. 31m

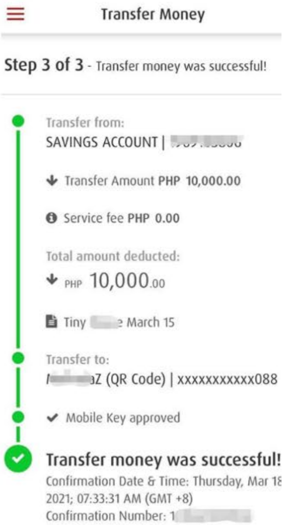
tiny[redacted] liked your photo. 32m



2 hours ago

Instagram

(rsquared.socials): tiny[redacted] Hello, what are the services you're offering?



Transfer Money

Step 3 of 3 - Transfer money was successful!

Transfer from:
SAVINGS ACCOUNT | [redacted]

Transfer Amount PHP 10,000.00

Service fee PHP 0.00

Total amount deducted:
PHP 10,000.00

Tiny [redacted] March 15

Transfer to:
[redacted] (QR Code) | xxxxxxxxxxx088

✓ Mobile Key approved

Transfer money was successful!
Confirmation Date & Time: Thursday, Mar 18 2021; 07:33:31 AM (GMT +8)
Confirmation Number: [redacted]

Sarah Ligaya
March 2 at 8:13 AM · 🌐

"Closed a New Client on a Chinese New year"

THROUGH

Tribe's way of doing DC + strat doc + The whole tribe behind me = BIG WIN na agad kahit di ko maclose yung deal.

Really thankful to all people who helped and gave support during the 3 days na nagtatanong ako dito sa Tribe. from strat doc (link here:**https://www.facebook.com/groups/tfmtribe/permalink/793717957901998**)

to objections --> handled!!! (**https://www.facebook.com/groups/tfmtribe/permalink/794185681188559**)

❤️ ❤️

Thank you coaches and tribemates Meliza, Shoden, Niel Reichl, Jaime, Dominic, Gerson El, Bom Miciano, Carlo, Glady, Harry, Herlene, R Travis Zapanta Airo John Chico, MJ Tapia, Matthew, Erika, Andrea, Denice, Jeff Bacolod, Rheysonn, Jungie, Ria, Sarah, Venus Bonde - Israel and whole Accion Tribe | #PurposeDriven

Here are my learnings:

1. This client is referred by a freelance friend ko din outside the tribe - Power of network and frienships work ✨

2. Mindset Shift - Book yourself solid before the call - wag mo isiping mawawalan ka ng client if di kayo nag-hop on a call. Focus on you knowing their pains muna rather than you thinking na you have to close this deal. cause you don't have to -- yet. 😉

3. Be prepared, list all possible questions you can ask to gve the client CLARITY - yes, that's the main goal, minsan di nila alam ano problem nila or minsan yung akala nilang problem nila is not really the one causing the signs/symptoms. DIAGNOSE. DIG DEEP.

4. Craft the strat doc -- pacheck sa tribe, sa TL, sa co-tribelets! -- Wag mahiya ❤️ also, from miss MJ Tapia look on the files part. super daming strat doc dun 🙂

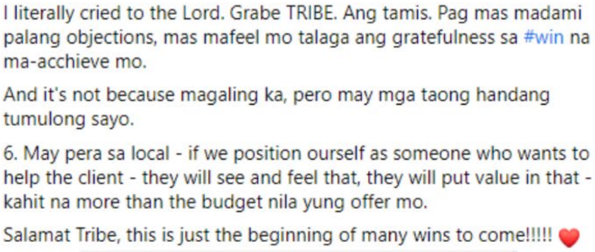
5. How to handle rejections?
BE PATIENT---This client wanted to save first -- did not proceed sa walkthrough part ng strat doc hehe, because my price was double than the amount she said during DC --> gave her payment options, instead of paying 2 times, payment will be divided by 4 --> she said she'll review the proposal ulit and will get back daw within the day but heard nothing. 😦

DO NOT EXPECT THAT THE CLIENT WILL SAY YES. -- no matter what happen, wag mag-expect, kahit ilang oras mo ginawa yung proposal lol -- think that you learned something naman doing the strategy and you helped the client gain clarity during your DC. 🙂

DO NOT GIVE YOUR FOLIO NOT TAILORED FOR THE BUSINESS.
THE NEXT DAY: She was asking for my folio and other businesses I've handled. hmm. This time, really asked for help, and I really thank my Accion tribemates for the help. ❤️

MORNING: Prayed and surrendered this deal to the Lord na talga. Help me Lord to accept if the client says no, and equip me to help this client if she says yes.

Then, BEFORE LUNCH -- She said yes!!

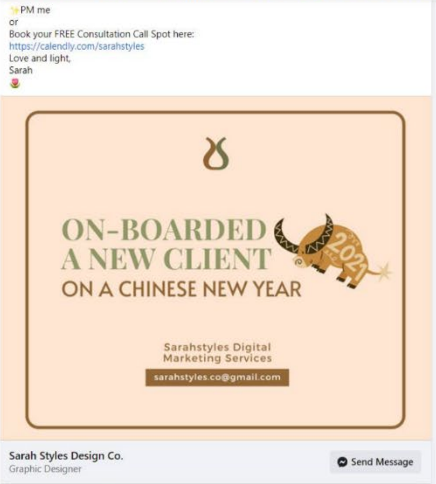


I literally cried to the Lord. Grabe TRIBE. Ang tamis. Pag mas madami palang objections, mas mafeel mo talaga ang gratefulness sa #win na ma-acchieve mo.

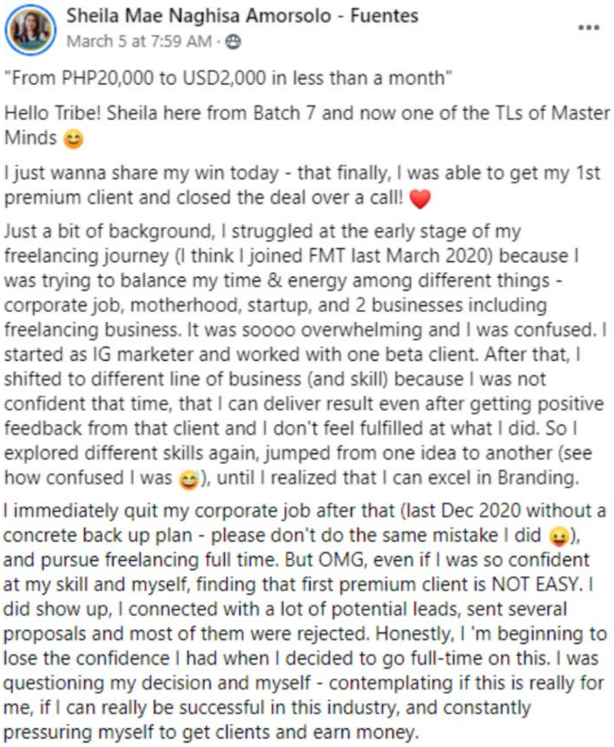
And it's not because magaling ka, pero may mga taong handang tumulong sayo.

6. May pera sa local - if we position ourself as someone who wants to help the client - they will see and feel that, they will put value in that - kahit na more than the budget nila yung offer mo.

Salamat Tribe, this is just the beginning of many wins to come!!!!! ❤️



✨PM me
or
Book your FREE Consultation Call Spot here:
https://calendly.com/sarahstyles
Love and light,
Sarah
🌷



Sheila Mae Naghisa Amorsolo - Fuentes
March 5 at 7:59 AM ·

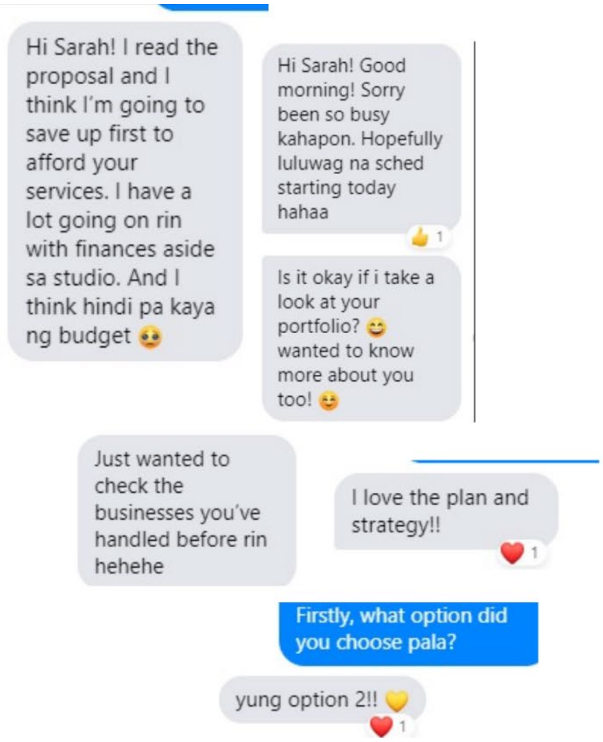
"From PHP20,000 to USD2,000 in less than a month"

Hello Tribe! Sheila here from Batch 7 and now one of the TLs of Master Minds 😊

I just wanna share my win today - that finally, I was able to get my 1st premium client and closed the deal over a call! ❤️

Just a bit of background, I struggled at the early stage of my freelancing journey (I think I joined FMT last March 2020) because I was trying to balance my time & energy among different things - corporate job, motherhood, startup, and 2 businesses including freelancing business. It was soooo overwhelming and I was confused. I started as IG marketer and worked with one beta client. After that, I shifted to different line of business (and skill) because I was not confident that time, that I can deliver result even after getting positive feedback from that client and I don't feel fulfilled at what I did. So I explored different skills again, jumped from one idea to another (see how confused I was 😅), until I realized that I can excel in Branding.

I immediately quit my corporate job after that (last Dec 2020 without a concrete back up plan - please don't do the same mistake I did 😛), and pursue freelancing full time. But OMG, even if I was so confident at my skill and myself, finding that first premium client is NOT EASY. I did show up, I connected with a lot of potential leads, sent several proposals and most of them were rejected. Honestly, I 'm beginning to lose the confidence I had when I decided to go full-time on this. I was questioning my decision and myself - contemplating if this is really for me, if I can really be successful in this industry, and constantly pressuring myself to get clients and earn money.



Hi Sarah! I read the proposal and I think I'm going to save up first to afford your services. I have a lot going on rin with finances aside sa studio. And I think hindi pa kaya ng budget 🥺

Hi Sarah! Good morning! Sorry been so busy kahapon. Hopefully luluwag na sched starting today hahaa

👍 1

Is it okay if i take a look at your portfolio? 😊 wanted to know more about you too! 😊

Just wanted to check the businesses you've handled before rin hehehe

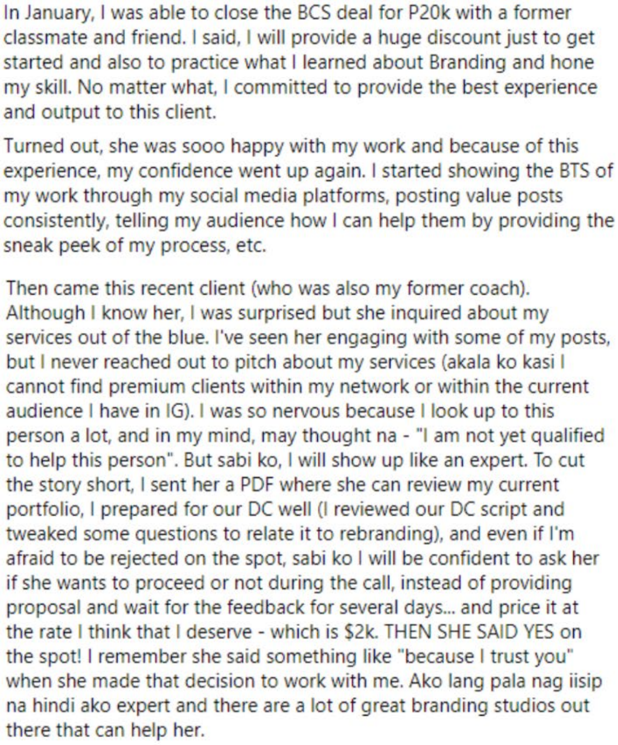
I love the plan and strategy!!

❤️ 1

Firstly, what option did you choose pala?

yung option 2!! 💛

❤️ 1



In January, I was able to close the BCS deal for P20k with a former classmate and friend. I said, I will provide a huge discount just to get started and also to practice what I learned about Branding and hone my skill. No matter what, I committed to provide the best experience and output to this client.

Turned out, she was sooo happy with my work and because of this experience, my confidence went up again. I started showing the BTS of my work through my social media platforms, posting value posts consistently, telling my audience how I can help them by providing the sneak peek of my process, etc.

Then came this recent client (who was also my former coach). Although I know her, I was surprised but she inquired about my services out of the blue. I've seen her engaging with some of my posts, but I never reached out to pitch about my services (akala ko kasi I cannot find premium clients within my network or within the current audience I have in IG). I was so nervous because I look up to this person a lot, and in my mind, may thought na - "I am not yet qualified to help this person". But sabi ko, I will show up like an expert. To cut the story short, I sent her a PDF where she can review my current portfolio, I prepared for our DC well (I reviewed our DC script and tweaked some questions to relate it to rebranding), and even if I'm afraid to be rejected on the spot, sabi ko I will be confident to ask her if she wants to proceed or not during the call, instead of providing proposal and wait for the feedback for several days... and price it at the rate I think that I deserve - which is $2k. THEN SHE SAID YES on the spot! I remember she said something like "because I trust you" when she made that decision to work with me. Ako lang pala nag iisip na hindi ako expert and there are a lot of great branding studios out there that can help her.

Sorry na mahaba 😅

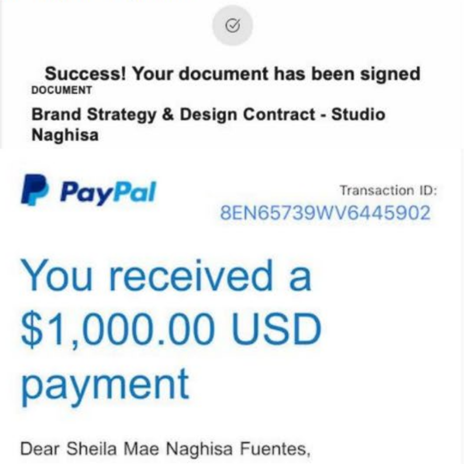
But lastly, I wanna share what I learned from these experiences to motivate other Freelancers here who are still struggling to get their 1st premium client or even nag struggle pa on finding out what skill they will pursue or market they should serve:

1. Don't overthink. Just make a decision NOW and start from there. You will get better clarity on your direction by taking action and not just by thinking about it.
2. Keep on showing up. Even if the engagement is low (or you think that no one is reading your posts, listening to you or watching you), there are people who are engaging with your posts silently. You will be surprised, really. My clients are already within my network and I failed to realize that. So just show up and you will attract the right people who are excited to work with you.
3. Do lead generation activities every day (my non-negotiable). However, I want to say na it is not our job to convince people to work with us. Empower them to make that decisions by themselves by building that relationship and TRUST with your audience/leads. Stop chasing your clients, start attracting & inviting them to your world and give value.

-
4. Believe in yourself & know your worth. It's easy for us to discount our services just to get clients when we're desperate but really, look at the value you can offer to your clients and how it can help their business. Be confident about telling people your value & worth. By doing that, they will also feel confident about you.

5. Stop the drama. Yes, stop it. It's okay to be emotional, we are all humans but learn how to set that aside and learn how to move on despite the painful experiences. Ang hirap when you're being rejected most of the time when you're starting out. But know that it's part of the "sales process". It's okay to stop and rest for a while when you're not feeling well emotionally but don't stop there. Don't let your emotion control you and your business. Get yourself up and laban lang!

So there, thank you for reading this until the end 😁
Have a good night everyone!!!



Success! Your document has been signed

DOCUMENT

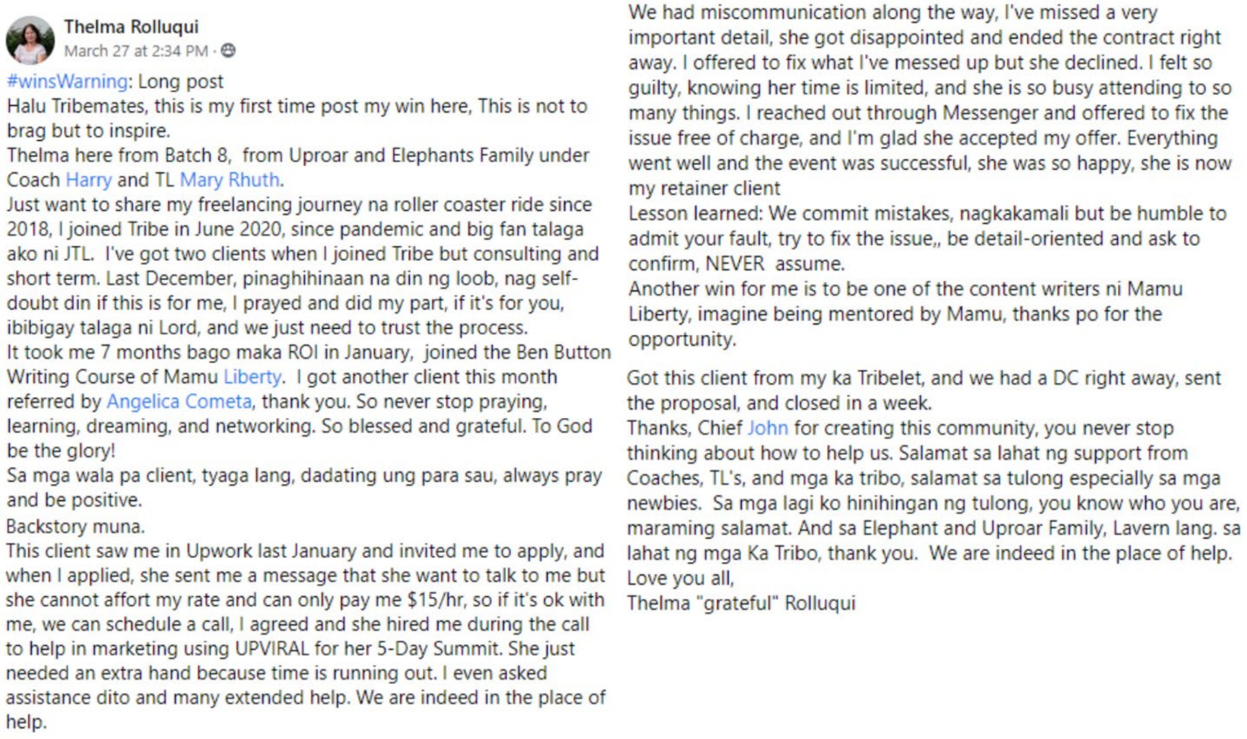
Brand Strategy & Design Contract - Studio Naghisa

PayPal

Transaction ID:
8EN65739WV6445902

You received a $1,000.00 USD payment

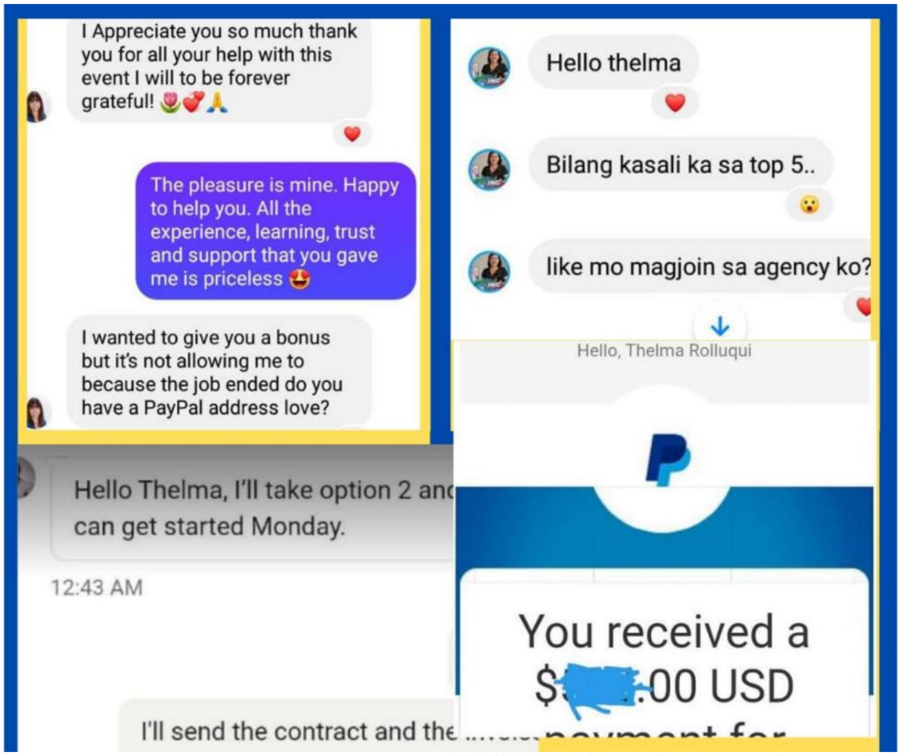
Dear Sheila Mae Naghisa Fuentes,



Thelma Rolluqui
March 27 at 2:34 PM · 🌐

#winsWarning: Long post
Halu Tribemates, this is my first time post my win here, This is not to brag but to inspire.
Thelma here from Batch 8, from Uproar and Elephants Family under Coach Harry and TL Mary Rhuth.
Just want to share my freelancing journey na roller coaster ride since 2018, I joined Tribe in June 2020, since pandemic and big fan talaga ako ni JTL. I've got two clients when I joined Tribe but consulting and short term. Last December, pinaghihinaan na din ng loob, nag self-doubt din if this is for me, I prayed and did my part, if it's for you, ibibigay talaga ni Lord, and we just need to trust the process.
It took me 7 months bago maka ROI in January, joined the Ben Button Writing Course of Mamu Liberty. I got another client this month referred by Angelica Cometa, thank you. So never stop praying, learning, dreaming, and networking. So blessed and grateful. To God be the glory!
Sa mga wala pa client, tyaga lang, dadating ung para sau, always pray and be positive.
Backstory muna.
This client saw me in Upwork last January and invited me to apply, and when I applied, she sent me a message that she want to talk to me but she cannot affort my rate and can only pay me $15/hr, so if it's ok with me, we can schedule a call, I agreed and she hired me during the call to help in marketing using UPVIRAL for her 5-Day Summit. She just needed an extra hand because time is running out. I even asked assistance dito and many extended help. We are indeed in the place of help.
We had miscommunication along the way, I've missed a very important detail, she got disappointed and ended the contract right away. I offered to fix what I've messed up but she declined. I felt so guilty, knowing her time is limited, and she is so busy attending to so many things. I reached out through Messenger and offered to fix the issue free of charge, and I'm glad she accepted my offer. Everything went well and the event was successful, she was so happy, she is now my retainer client
Lesson learned: We commit mistakes, nagkakamali but be humble to admit your fault, try to fix the issue,, be detail-oriented and ask to confirm, NEVER assume.
Another win for me is to be one of the content writers ni Mamu Liberty, imagine being mentored by Mamu, thanks po for the opportunity.

Got this client from my ka Tribelet, and we had a DC right away, sent the proposal, and closed in a week.
Thanks, Chief John for creating this community, you never stop thinking about how to help us. Salamat sa lahat ng support from Coaches, TL's, and mga ka tribo, salamat sa tulong especially sa mga newbies. Sa mga lagi ko hinihingan ng tulong, you know who you are, maraming salamat. And sa Elephant and Uproar Family, Lavern lang. sa lahat ng mga Ka Tribo, thank you. We are indeed in the place of help.
Love you all,
Thelma "grateful" Rolluqui



I Appreciate you so much thank you for all your help with this event I will to be forever grateful! 🌷💞🙏

The pleasure is mine. Happy to help you. All the experience, learning, trust and support that you gave me is priceless 😍

I wanted to give you a bonus but it's not allowing me to because the job ended do you have a PayPal address love?

Hello Thelma, I'll take option 2 and can get started Monday.

12:43 AM

I'll send the contract and the

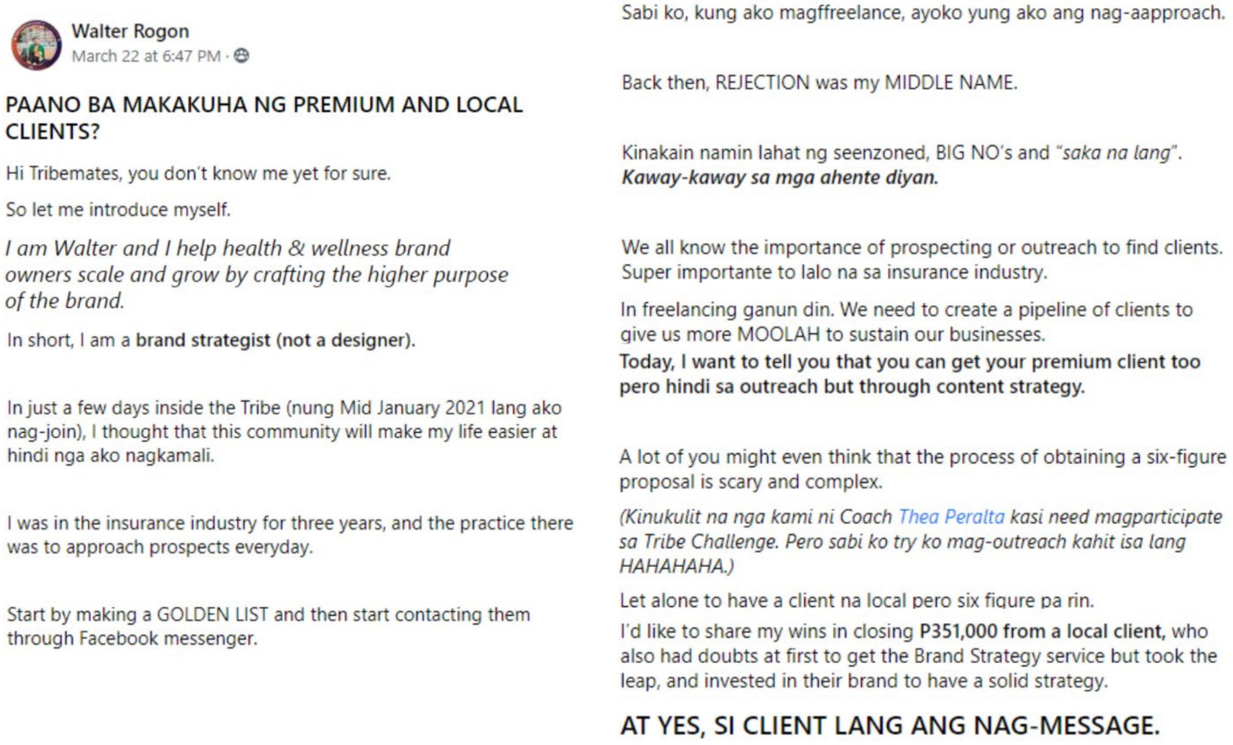
Hello thelma

Bilang kasali ka sa top 5..

like mo magjoin sa agency ko?

Hello, Thelma Rolluqui

You received a $[redacted].00 USD



Walter Rogon
March 22 at 6:47 PM ·

PAANO BA MAKAKUHA NG PREMIUM AND LOCAL CLIENTS?

Hi Tribemates, you don't know me yet for sure.

So let me introduce myself.

I am Walter and I help health & wellness brand owners scale and grow by crafting the higher purpose of the brand.

In short, I am a **brand strategist (not a designer).**

In just a few days inside the Tribe (nung Mid January 2021 lang ako nag-join), I thought that this community will make my life easier at hindi nga ako nagkamali.

I was in the insurance industry for three years, and the practice there was to approach prospects everyday.

Start by making a GOLDEN LIST and then start contacting them through Facebook messenger.

Sabi ko, kung ako magffreelance, ayoko yung ako ang nag-aapproach.

Back then, REJECTION was my MIDDLE NAME.

Kinakain namin lahat ng seenzoned, BIG NO's and "*saka na lang*".
Kaway-kaway sa mga ahente diyan.

We all know the importance of prospecting or outreach to find clients. Super importante to lalo na sa insurance industry.

In freelancing ganun din. We need to create a pipeline of clients to give us more MOOLAH to sustain our businesses.
Today, I want to tell you that you can get your premium client too pero hindi sa outreach but through content strategy.

A lot of you might even think that the process of obtaining a six-figure proposal is scary and complex.

(Kinukulit na nga kami ni Coach Thea Peralta kasi need magparticipate sa Tribe Challenge. Pero sabi ko try ko mag-outreach kahit isa lang HAHAHAHA.)

Let alone to have a client na local pero six figure pa rin.

I'd like to share my wins in closing **P351,000 from a local client,** who also had doubts at first to get the Brand Strategy service but took the leap, and invested in their brand to have a solid strategy.

AT YES, SI CLIENT LANG ANG NAG-MESSAGE.

Another client of **P395K (again local)** who message me two weeks ago approved the strategy document and proposal that I sent her. We're just waiting for the DP kasi goods naman na sila sa payment plan. May inaayos lang kami about sa three additional brands and additional pricing.

AGAIN, siya talaga lumapit!

All of these have happened (and closed) on ONE SATURDAY.

Problem ko when joining tribe is I am a brand strategist... sabi ko I need designers as well.

Madali lang naman kasi buhay ko noon kasi I was working with personal brands.

Wala masyadong design kasi wala naman mockups or packaging etc.

Last December 2020 nagshift ako sa ecom brand owners.

So thank you kay TL Mary Poster Bayudan for partnering with me as Brand Designer. With her, I have become more confident sa design part naman. :)

You might be wondering "**PAANO MO NAKUHA YUNG CLIENTS MO?**"

But I am not saying that prospecting and outreach are not effective.

In fact, I would be willing to do it again.

It's just that, I find my method more effective (for now).

While my method works, I abused it.

Tinodo ko yung papansin sa mga groups by posting and commenting a content that is appealing, enticing and solving the members' problems.

Give value to your audience through valuable content ika nga. Since then, this has been my mantra.

Conclusion:

#MayPeraSaLocal

You need to position yourself as an expert.

Make sure you deliver value to your target market and CONTINUOUSLY attend to their concerns.

When a prospect visits your profile, you'll be surprise to open a message of your dreams.

I don't do prospecting when I started the year. Pure content lang talaga.

Sabi ko nga diba dapat client lumapit sakin.

And I cracked the code.

Kumbaga, it's time for a change na talaga kasi pagod na pagod na ako makipagusap at mag-approach.

So, I made sure that I am visible sa mga target market ko.

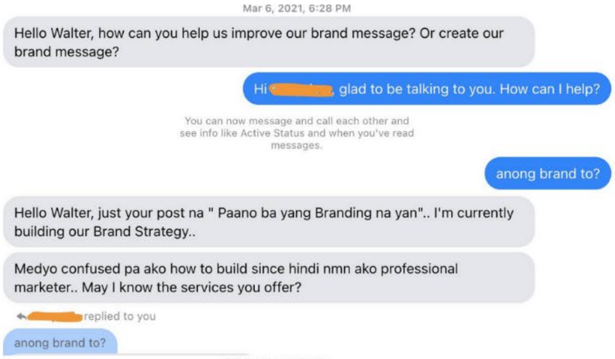
I post valuable CONTENT everyday.

Like everyday.

That's how I attracted people to message me.

See screenshots below.

Just a perfect content lang talaga para ma-stir yung emotion ng readers.



Mar 6, 2021, 6:28 PM

Hello Walter, how can you help us improve our brand message? Or create our brand message?

Hi [redacted], glad to be talking to you. How can I help?

You can now message and call each other and see info like Active Status and when you've read messages.

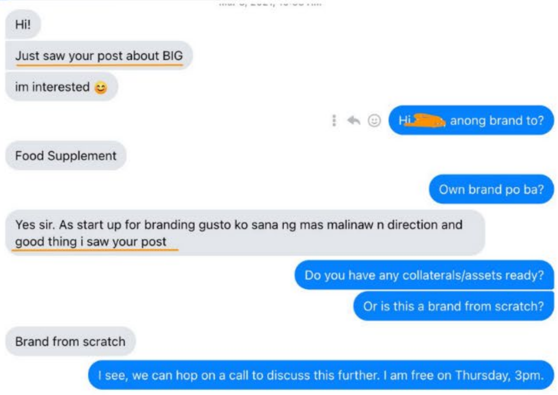
anong brand to?

Hello Walter, just your post na " Paano ba yang Branding na yan".. I'm currently building our Brand Strategy..

Medyo confused pa ako how to build since hindi nmn ako professional marketer.. May I know the services you offer?

[redacted] replied to you

anong brand to?



Hi!

Just saw your post about BIG

im interested 😊

Hi [redacted] anong brand to?

Food Supplement

Own brand po ba?

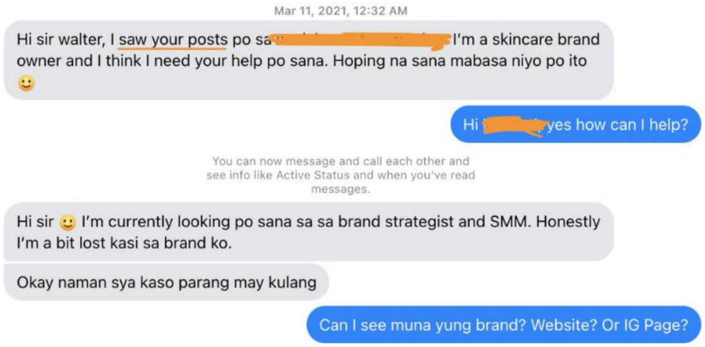
Yes sir. As start up for branding gusto ko sana ng mas malinaw n direction and good thing i saw your post

Do you have any collaterals/assets ready?

Or is this a brand from scratch?

Brand from scratch

I see, we can hop on a call to discuss this further. I am free on Thursday, 3pm.



Mar 11, 2021, 12:32 AM

Hi sir walter, I saw your posts po sa[redacted]I'm a skincare brand owner and I think I need your help po sana. Hoping na sana mabasa niyo po ito 🙂

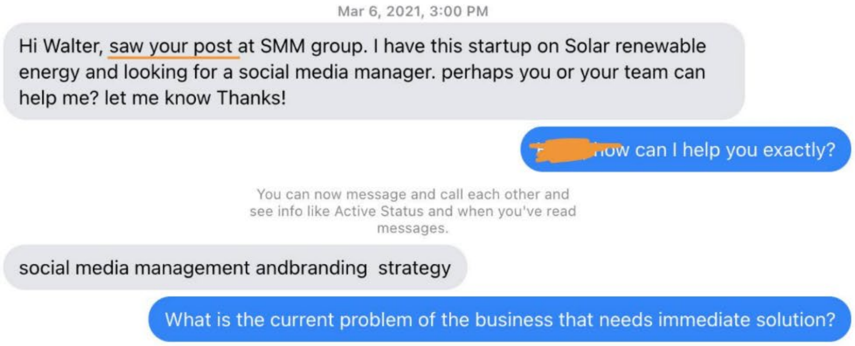
Hi [redacted] yes how can I help?

You can now message and call each other and see info like Active Status and when you've read messages.

Hi sir 🙂 I'm currently looking po sana sa sa brand strategist and SMM. Honestly I'm a bit lost kasi sa brand ko.

Okay naman sya kaso parang may kulang

Can I see muna yung brand? Website? Or IG Page?



Mar 6, 2021, 3:00 PM

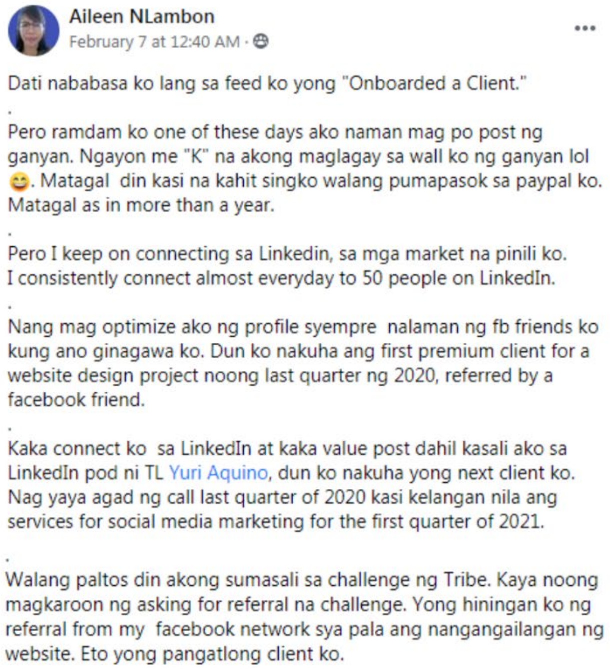
Hi Walter, saw your post at SMM group. I have this startup on Solar renewable energy and looking for a social media manager. perhaps you or your team can help me? let me know Thanks!

[redacted]ow can I help you exactly?

You can now message and call each other and see info like Active Status and when you've read messages.

social media management andbranding strategy

What is the current problem of the business that needs immediate solution?



Aileen NLambon
February 7 at 12:40 AM ·

Dati nababasa ko lang sa feed ko yong "Onboarded a Client."

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Pero ramdam ko one of these days ako naman mag po post ng ganyan. Ngayon me "K" na akong maglagay sa wall ko ng ganyan lol 😊. Matagal din kasi na kahit singko walang pumapasok sa paypal ko. Matagal as in more than a year.

.

Pero I keep on connecting sa Linkedin, sa mga market na pinili ko. I consistently connect almost everyday to 50 people on LinkedIn.

.

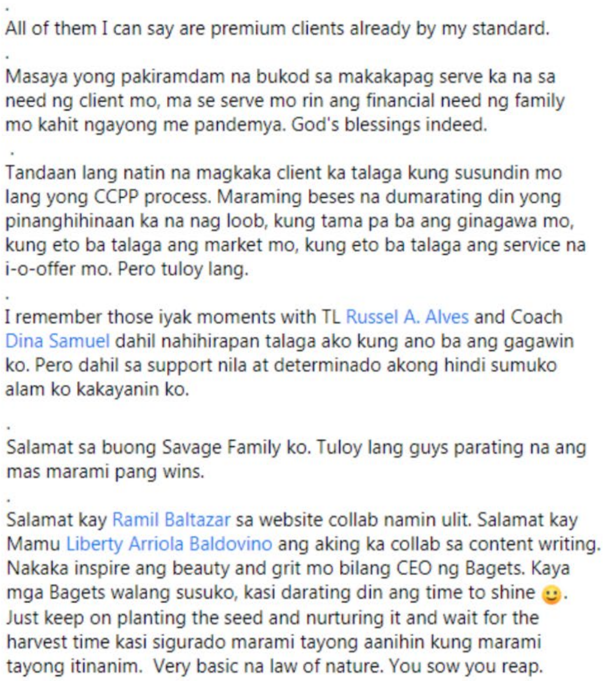
Nang mag optimize ako ng profile syempre nalaman ng fb friends ko kung ano ginagawa ko. Dun ko nakuha ang first premium client for a website design project noong last quarter ng 2020, referred by a facebook friend.

.

Kaka connect ko sa LinkedIn at kaka value post dahil kasali ako sa LinkedIn pod ni TL Yuri Aquino, dun ko nakuha yong next client ko. Nag yaya agad ng call last quarter of 2020 kasi kelangan nila ang services for social media marketing for the first quarter of 2021.

.

Walang paltos din akong sumasali sa challenge ng Tribe. Kaya noong magkaroon ng asking for referral na challenge. Yong hiningan ko ng referral from my facebook network sya pala ang nangangailangan ng website. Eto yong pangatlong client ko.



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All of them I can say are premium clients already by my standard.

.

Masaya yong pakiramdam na bukod sa makakapag serve ka na sa need ng client mo, ma se serve mo rin ang financial need ng family mo kahit ngayong me pandemya. God's blessings indeed.

.

Tandaan lang natin na magkaka client ka talaga kung susundin mo lang yong CCPP process. Maraming beses na dumarating din yong pinanghihinaan ka na nag loob, kung tama pa ba ang ginagawa mo, kung eto ba talaga ang market mo, kung eto ba talaga ang service na i-o-offer mo. Pero tuloy lang.

.

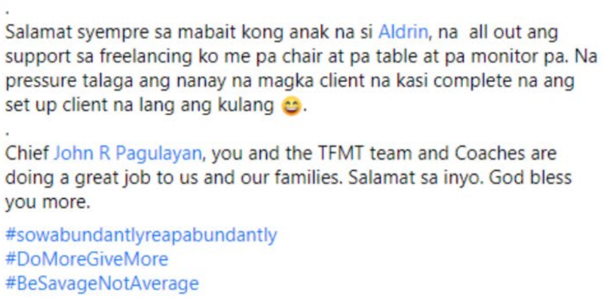
I remember those iyak moments with TL Russel A. Alves and Coach Dina Samuel dahil nahihirapan talaga ako kung ano ba ang gagawin ko. Pero dahil sa support nila at determinado akong hindi sumuko alam ko kakayanin ko.

.

Salamat sa buong Savage Family ko. Tuloy lang guys parating na ang mas marami pang wins.

.

Salamat kay Ramil Baltazar sa website collab namin ulit. Salamat kay Mamu Liberty Arriola Baldovino ang aking ka collab sa content writing. Nakaka inspire ang beauty and grit mo bilang CEO ng Bagets. Kaya mga Bagets walang susuko, kasi darating din ang time to shine 🙂. Just keep on planting the seed and nurturing it and wait for the harvest time kasi sigurado marami tayong aanihin kung marami tayong itinanim. Very basic na law of nature. You sow you reap.



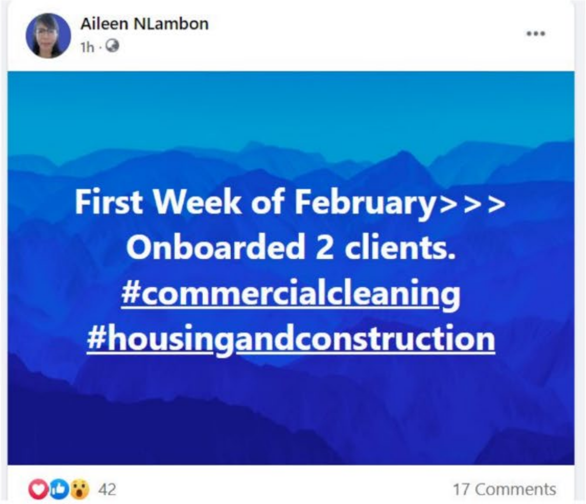
.

Salamat syempre sa mabait kong anak na si Aldrin, na all out ang support sa freelancing ko me pa chair at pa table at pa monitor pa. Na pressure talaga ang nanay na magka client na kasi complete na ang set up client na lang ang kulang 😊.

.

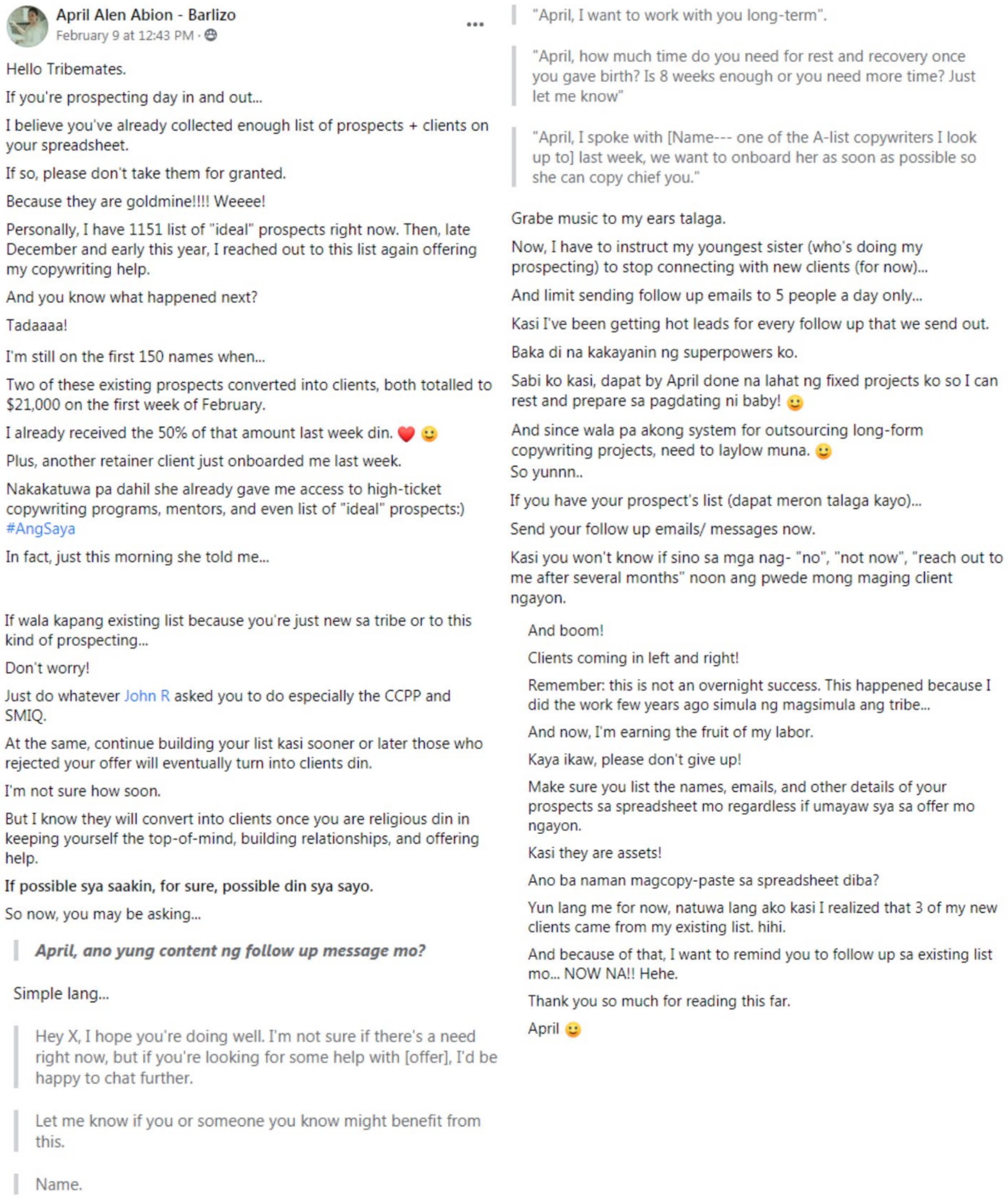
Chief John R Pagulayan, you and the TFMT team and Coaches are doing a great job to us and our families. Salamat sa inyo. God bless you more.

#sowabundantlyreapabundantly
#DoMoreGiveMore
#BeSavageNotAverage



Aileen NLambon
1h ·

First Week of February>>>
Onboarded 2 clients.
#commercialcleaning
#housingandconstruction



April Alen Abion - Barlizo

February 9 at 12:43 PM ·

Hello Tribemates.

If you're prospecting day in and out...

I believe you've already collected enough list of prospects + clients on your spreadsheet.

If so, please don't take them for granted.

Because they are goldmine!!!! Weeee!

Personally, I have 1151 list of "ideal" prospects right now. Then, late December and early this year, I reached out to this list again offering my copywriting help.

And you know what happened next?

Tadaaaa!

I'm still on the first 150 names when...

Two of these existing prospects converted into clients, both totalled to $21,000 on the first week of February.

I already received the 50% of that amount last week din. ❤️ 🙂

Plus, another retainer client just onboarded me last week.

Nakakatuwa pa dahil she already gave me access to high-ticket copywriting programs, mentors, and even list of "ideal" prospects:) #AngSaya

In fact, just this morning she told me...

> "April, I want to work with you long-term".

> "April, how much time do you need for rest and recovery once you gave birth? Is 8 weeks enough or you need more time? Just let me know"

> "April, I spoke with [Name--- one of the A-list copywriters I look up to] last week, we want to onboard her as soon as possible so she can copy chief you."

Grabe music to my ears talaga.

Now, I have to instruct my youngest sister (who's doing my prospecting) to stop connecting with new clients (for now)...

And limit sending follow up emails to 5 people a day only...

Kasi I've been getting hot leads for every follow up that we send out.

Baka di na kakayanin ng superpowers ko.

Sabi ko kasi, dapat by April done na lahat ng fixed projects ko so I can rest and prepare sa pagdating ni baby! 🙂

And since wala pa akong system for outsourcing long-form copywriting projects, need to laylow muna. 🙂
So yunnn..

If you have your prospect's list (dapat meron talaga kayo)...

Send your follow up emails/ messages now.

Kasi you won't know if sino sa mga nag- "no", "not now", "reach out to me after several months" noon ang pwede mong maging client ngayon.

If wala kapang existing list because you're just new sa tribe or to this kind of prospecting...

Don't worry!

Just do whatever John R asked you to do especially the CCPP and SMIQ.

At the same, continue building your list kasi sooner or later those who rejected your offer will eventually turn into clients din.

I'm not sure how soon.

But I know they will convert into clients once you are religious din in keeping yourself the top-of-mind, building relationships, and offering help.

If possible sya saakin, for sure, possible din sya sayo.

So now, you may be asking...

> ***April, ano yung content ng follow up message mo?***

Simple lang...

> Hey X, I hope you're doing well. I'm not sure if there's a need right now, but if you're looking for some help with [offer], I'd be happy to chat further.

> Let me know if you or someone you know might benefit from this.

> Name.

And boom!

Clients coming in left and right!

Remember: this is not an overnight success. This happened because I did the work few years ago simula ng magsimula ang tribe...

And now, I'm earning the fruit of my labor.

Kaya ikaw, please don't give up!

Make sure you list the names, emails, and other details of your prospects sa spreadsheet mo regardless if umayaw sya sa offer mo ngayon.

Kasi they are assets!

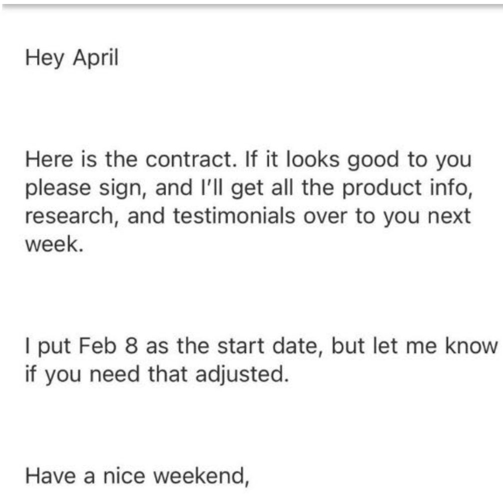
Ano ba naman magcopy-paste sa spreadsheet diba?

Yun lang me for now, natuwa lang ako kasi I realized that 3 of my new clients came from my existing list. hihi.

And because of that, I want to remind you to follow up sa existing list mo... NOW NA!! Hehe.

Thank you so much for reading this far.

April 🙂

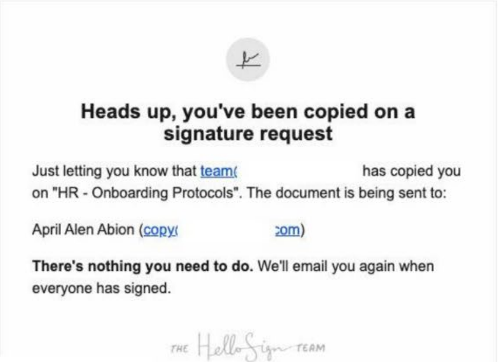


Hey April

Here is the contract. If it looks good to you please sign, and I'll get all the product info, research, and testimonials over to you next week.

I put Feb 8 as the start date, but let me know if you need that adjusted.

Have a nice weekend,



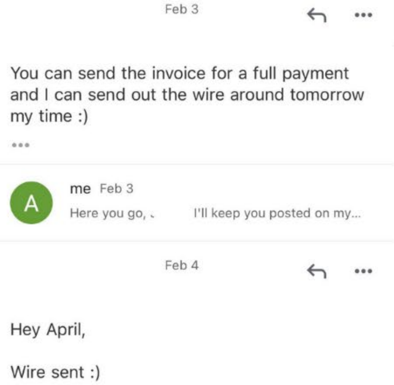
Heads up, you've been copied on a signature request

Just letting you know that team([redacted] has copied you on "HR - Onboarding Protocols". The document is being sent to:

April Alen Abion (copy([redacted] :om)

There's nothing you need to do. We'll email you again when everyone has signed.

THE HelloSign TEAM



Feb 3

You can send the invoice for a full payment and I can send out the wire around tomorrow my time :)

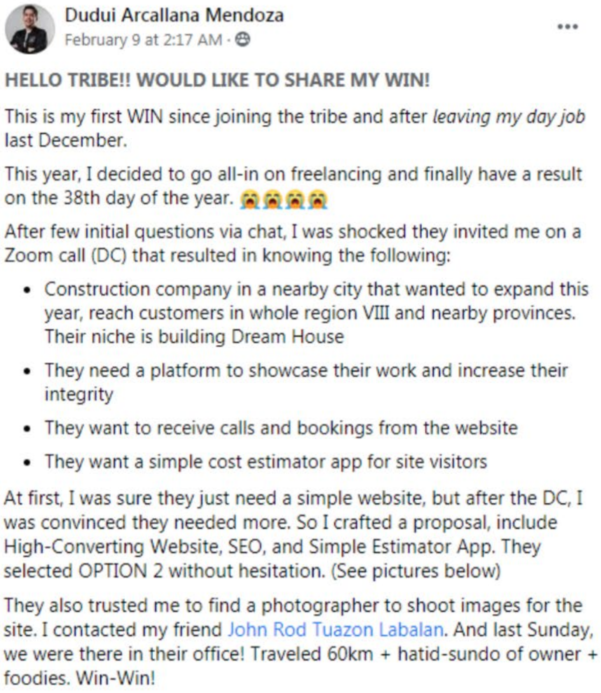
me Feb 3

Here you go, [redacted] I'll keep you posted on my...

Feb 4

Hey April,

Wire sent :)



Dudui Arcallana Mendoza

February 9 at 2:17 AM ·

HELLO TRIBE!! WOULD LIKE TO SHARE MY WIN!

This is my first WIN since joining the tribe and after *leaving my day job* last December.

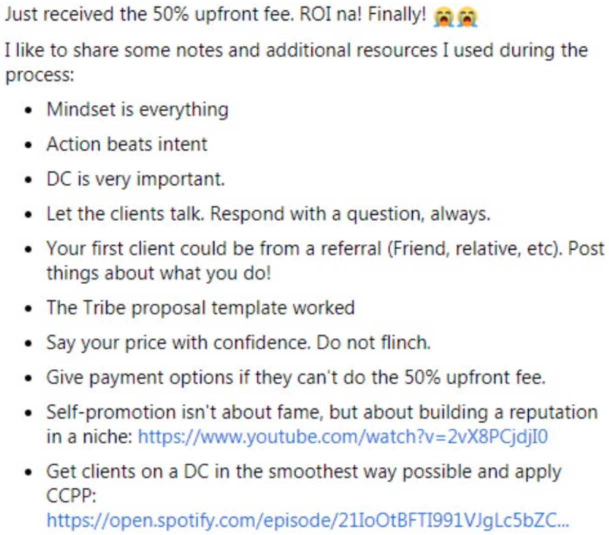
This year, I decided to go all-in on freelancing and finally have a result on the 38th day of the year. 😭😭😭😭

After few initial questions via chat, I was shocked they invited me on a Zoom call (DC) that resulted in knowing the following:

- Construction company in a nearby city that wanted to expand this year, reach customers in whole region VIII and nearby provinces. Their niche is building Dream House
- They need a platform to showcase their work and increase their integrity
- They want to receive calls and bookings from the website
- They want a simple cost estimator app for site visitors

At first, I was sure they just need a simple website, but after the DC, I was convinced they needed more. So I crafted a proposal, include High-Converting Website, SEO, and Simple Estimator App. They selected OPTION 2 without hesitation. (See pictures below)

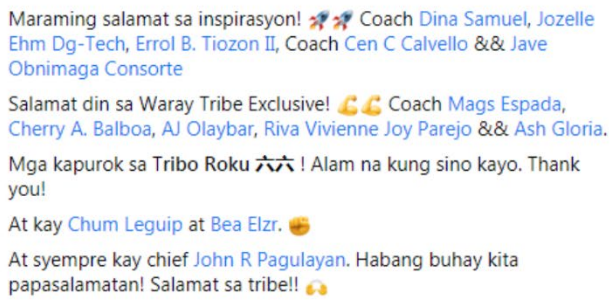
They also trusted me to find a photographer to shoot images for the site. I contacted my friend John Rod Tuazon Labalan. And last Sunday, we were there in their office! Traveled 60km + hatid-sundo of owner + foodies. Win-Win!



Just received the 50% upfront fee. ROI na! Finally! 😭😭

I like to share some notes and additional resources I used during the process:

- Mindset is everything
- Action beats intent
- DC is very important.
- Let the clients talk. Respond with a question, always.
- Your first client could be from a referral (Friend, relative, etc). Post things about what you do!
- The Tribe proposal template worked
- Say your price with confidence. Do not flinch.
- Give payment options if they can't do the 50% upfront fee.
- Self-promotion isn't about fame, but about building a reputation in a niche: https://www.youtube.com/watch?v=2vX8PCjdjI0
- Get clients on a DC in the smoothest way possible and apply CCPP: https://open.spotify.com/episode/21IoOtBFTI991VJgLc5bZC...



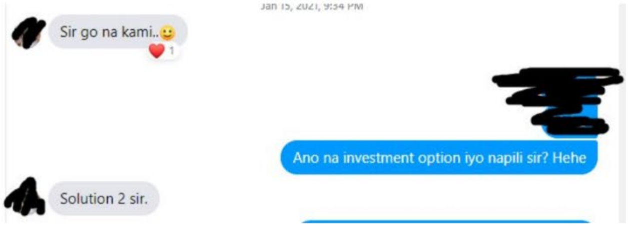
Maraming salamat sa inspirasyon! 🚀🚀 Coach Dina Samuel, Jozelle Ehm Dg-Tech, Errol B. Tiozon II, Coach Cen C Calvello && Jave Obnimaga Consorte

Salamat din sa Waray Tribe Exclusive! 💪💪 Coach Mags Espada, Cherry A. Balboa, AJ Olaybar, Riva Vivienne Joy Parejo && Ash Gloria.

Mga kapurok sa **Tribo Roku 六六** ! Alam na kung sino kayo. Thank you!

At kay Chum Leguip at Bea Elzr. ✊

At syempre kay chief John R Pagulayan. Habang buhay kita papasalamatan! Salamat sa tribe!! 🙌



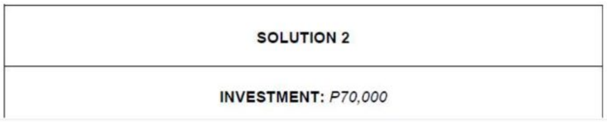
Jan 15, 2021, 9:34 PM

[redacted] Sir go na kami..🙂 ❤️ 1

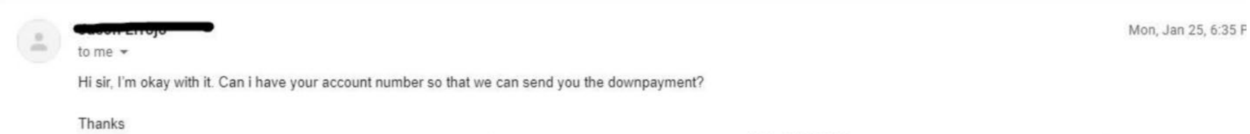
[redacted]

Ano na investment option iyo napili sir? Hehe

[redacted] Solution 2 sir.



SOLUTION 2
INVESTMENT: *P70,000*



[redacted]

to me ▾

Mon, Jan 25, 6:35 P

Hi sir, I'm okay with it. Can i have your account number so that we can send you the downpayment?

Thanks

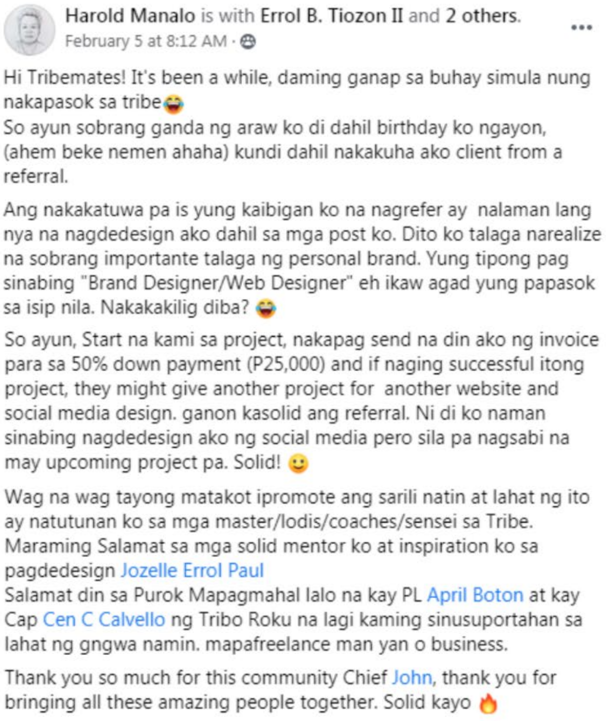
Jan 15, 2021, 9:34 PM

[redacted] Sir go na kami..🙂 ❤️ 1

[redacted]

Ano na investment option iyo napili sir? Hehe

[redacted] Solution 2 sir.



Harold Manalo is with **Errol B. Tiozon II** and **2 others**.
February 5 at 8:12 AM · 🌐

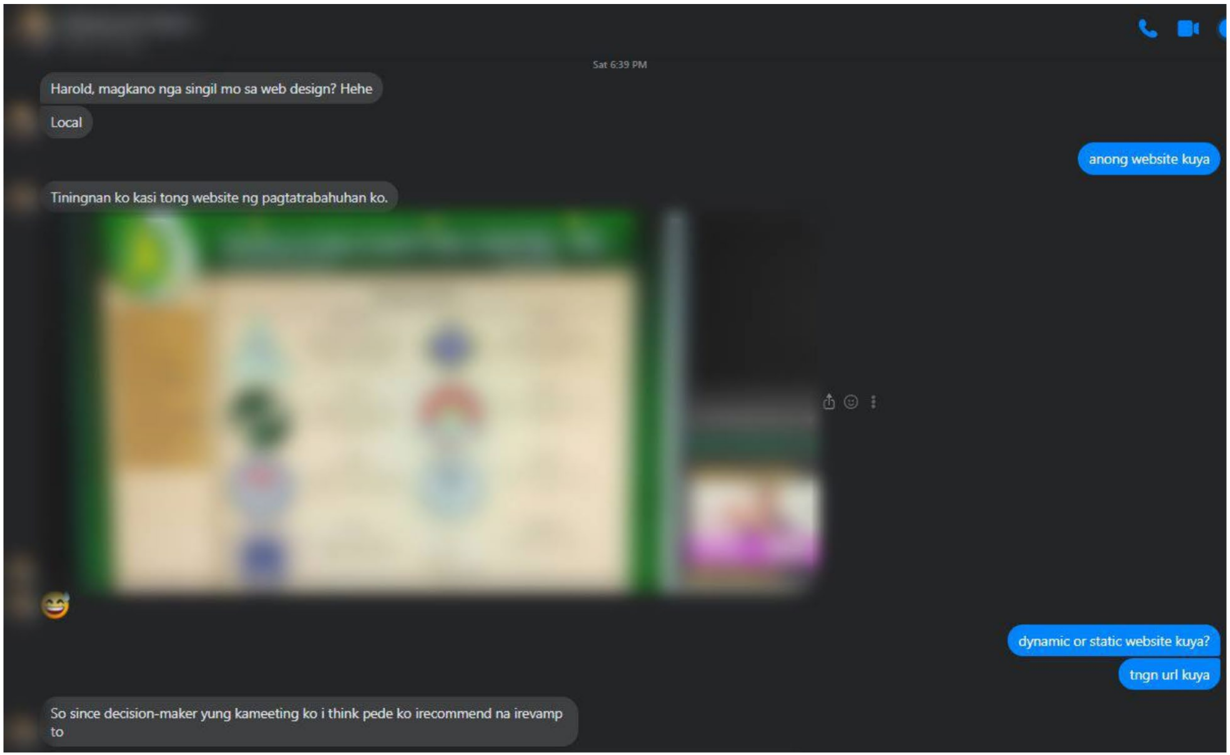
Hi Tribemates! It's been a while, daming ganap sa buhay simula nung nakapasok sa tribe😂
So ayun sobrang ganda ng araw ko di dahil birthday ko ngayon, (ahem beke nemen ahaha) kundi dahil nakakuha ako client from a referral.

Ang nakakatuwa pa is yung kaibigan ko na nagrefer ay nalaman lang nya na nagdedesign ako dahil sa mga post ko. Dito ko talaga narealize na sobrang importante talaga ng personal brand. Yung tipong pag sinabing "Brand Designer/Web Designer" eh ikaw agad yung papasok sa isip nila. Nakakakilig diba? 😂

So ayun, Start na kami sa project, nakapag send na din ako ng invoice para sa 50% down payment (P25,000) and if naging successful itong project, they might give another project for another website and social media design. ganon kasolid ang referral. Ni di ko naman sinabing nagdedesign ako ng social media pero sila pa nagsabi na may upcoming project pa. Solid! 🙂

Wag na wag tayong matakot ipromote ang sarili natin at lahat ng ito ay natutunan ko sa mga master/lodis/coaches/sensei sa Tribe.
Maraming Salamat sa mga solid mentor ko at inspiration ko sa pagdedesign Jozelle Errol Paul
Salamat din sa Purok Mapagmahal lalo na kay PL April Boton at kay Cap Cen C Calvello ng Tribo Roku na lagi kaming sinusuportahan sa lahat ng gngwa namin. mapafreelance man yan o business.

Thank you so much for this community Chief John, thank you for bringing all these amazing people together. Solid kayo 🔥



Sat 6:39 PM

Harold, magkano nga singil mo sa web design? Hehe

Local

anong website kuya

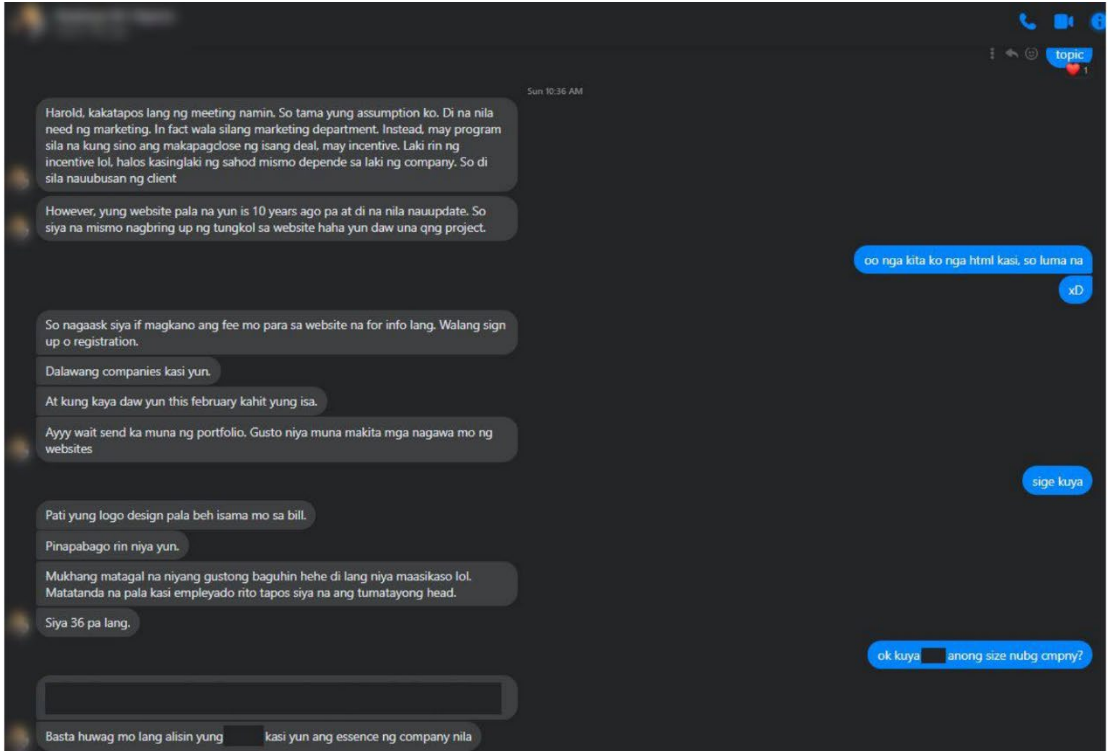
Tiningnan ko kasi tong website ng pagtatrabahuhan ko.

😅

dynamic or static website kuya?

tngn url kuya

So since decision-maker yung kameeting ko i think pede ko irecommend na irevamp to



topic

Sun 10:36 AM

Harold, kakatapos lang ng meeting namin. So tama yung assumption ko. Di na nila need ng marketing. In fact wala silang marketing department. Instead, may program sila na kung sino ang makapagclose ng isang deal, may incentive. Laki rin ng incentive lol, halos kasinglaki ng sahod mismo depende sa laki ng company. So di sila nauubusan ng client

However, yung website pala na yun is 10 years ago pa at di na nila nauupdate. So siya na mismo nagbring up ng tungkol sa website haha yun daw una qng project.

oo nga kita ko nga html kasi, so luma na

xD

So nagaask siya if magkano ang fee mo para sa website na for info lang. Walang sign up o registration.

Dalawang companies kasi yun.

At kung kaya daw yun this february kahit yung isa.

Ayyy wait send ka muna ng portfolio. Gusto niya muna makita mga nagawa mo ng websites

sige kuya

Pati yung logo design pala beh isama mo sa bill.

Pinapabago rin niya yun.

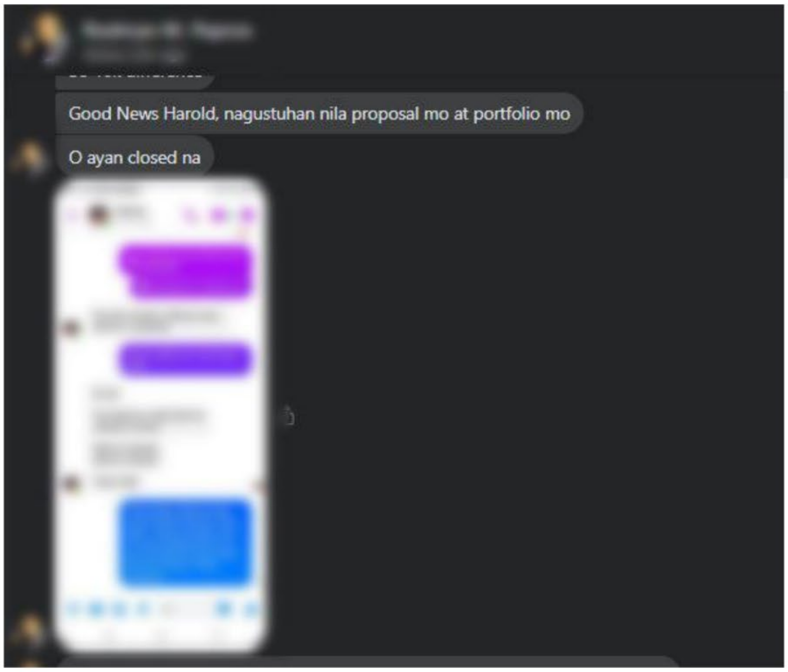
Mukhang matagal na niyang gustong baguhin hehe di lang niya maasikaso lol. Matatanda na pala kasi empleyado rito tapos siya na ang tumatayong head.

Siya 36 pa lang.

ok kuya [redacted] anong size nubg cmpny?

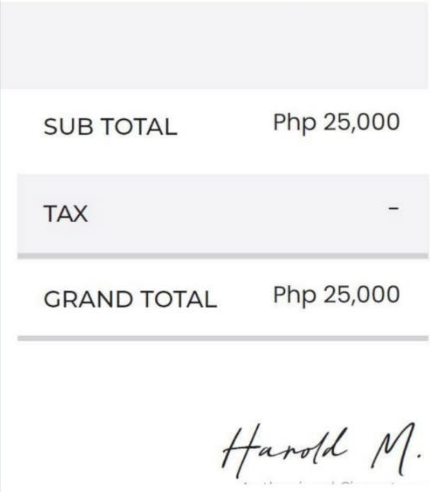
[redacted]

Basta huwag mo lang alisin yung [redacted] kasi yun ang essence ng company nila



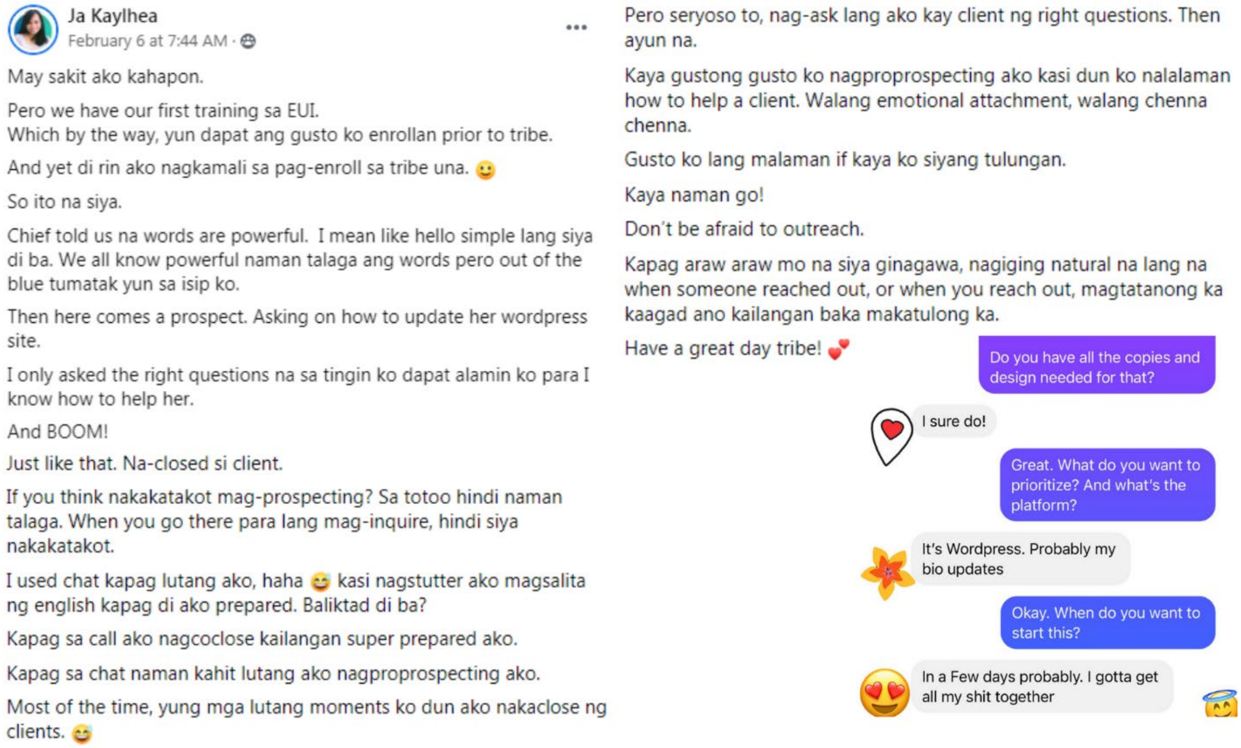
Good News Harold, nagustuhan nila proposal mo at portfolio mo

O ayan closed na



SUB TOTAL	Php 25,000
TAX	-
GRAND TOTAL	Php 25,000

Harold M.



Ja Kaylhea
February 6 at 7:44 AM ·

May sakit ako kahapon.

Pero we have our first training sa EUI.
Which by the way, yun dapat ang gusto ko enrollan prior to tribe.

And yet di rin ako nagkamali sa pag-enroll sa tribe una. 🙂

So ito na siya.

Chief told us na words are powerful. I mean like hello simple lang siya di ba. We all know powerful naman talaga ang words pero out of the blue tumatak yun sa isip ko.

Then here comes a prospect. Asking on how to update her wordpress site.

I only asked the right questions na sa tingin ko dapat alamin ko para I know how to help her.

And BOOM!

Just like that. Na-closed si client.

If you think nakakatakot mag-prospecting? Sa totoo hindi naman talaga. When you go there para lang mag-inquire, hindi siya nakakatakot.

I used chat kapag lutang ako, haha 😅 kasi nagstutter ako magsalita ng english kapag di ako prepared. Baliktad di ba?

Kapag sa call ako nagcoclose kailangan super prepared ako.

Kapag sa chat naman kahit lutang ako nagproprospecting ako.

Most of the time, yung mga lutang moments ko dun ako nakaclose ng clients. 😅

Pero seryoso to, nag-ask lang ako kay client ng right questions. Then ayun na.

Kaya gustong gusto ko nagproprospecting ako kasi dun ko nalalaman how to help a client. Walang emotional attachment, walang chenna chenna.

Gusto ko lang malaman if kaya ko siyang tulungan.

Kaya naman go!

Don't be afraid to outreach.

Kapag araw araw mo na siya ginagawa, nagiging natural na lang na when someone reached out, or when you reach out, magtatanong ka kaagad ano kailangan baka makatulong ka.

Have a great day tribe! 💕

Do you have all the copies and design needed for that?

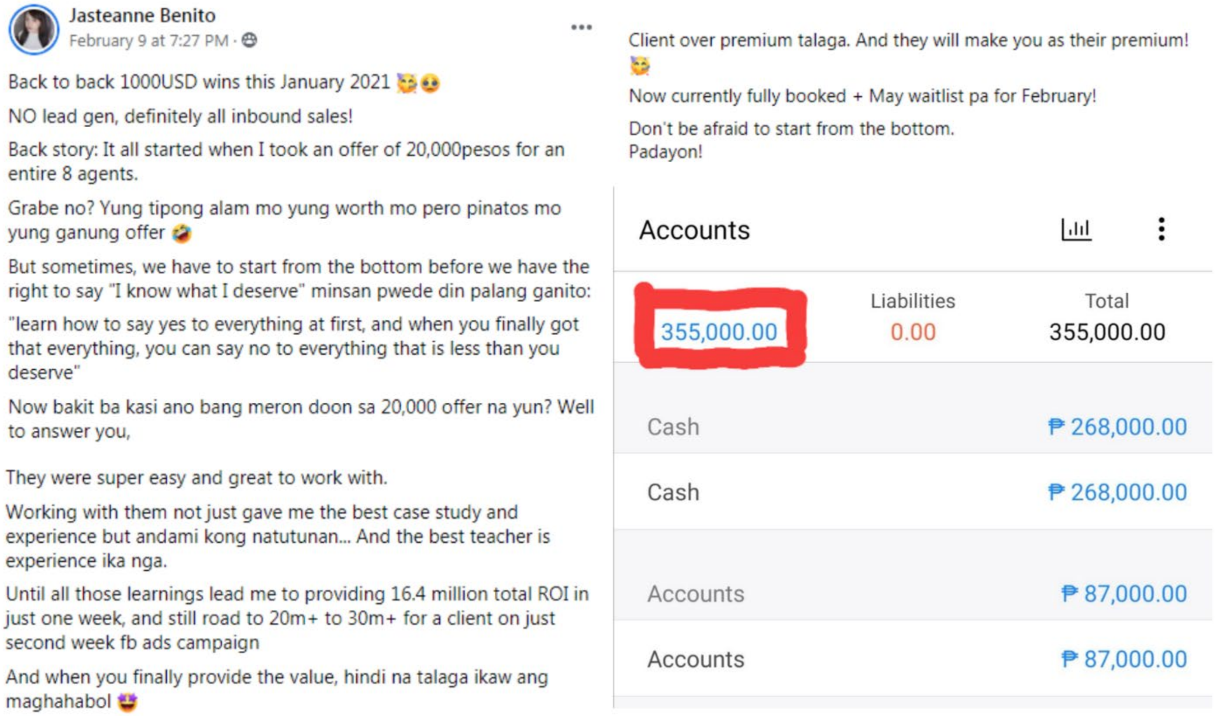
I sure do!

Great. What do you want to prioritize? And what's the platform?

It's Wordpress. Probably my bio updates

Okay. When do you want to start this?

In a Few days probably. I gotta get all my shit together



Jasteanne Benito
February 9 at 7:27 PM ·

Back to back 1000USD wins this January 2021 🥳🥺

NO lead gen, definitely all inbound sales!

Back story: It all started when I took an offer of 20,000pesos for an entire 8 agents.

Grabe no? Yung tipong alam mo yung worth mo pero pinatos mo yung ganung offer 🤣

But sometimes, we have to start from the bottom before we have the right to say "I know what I deserve" minsan pwede din palang ganito:

"learn how to say yes to everything at first, and when you finally got that everything, you can say no to everything that is less than you deserve"

Now bakit ba kasi ano bang meron doon sa 20,000 offer na yun? Well to answer you,

They were super easy and great to work with.

Working with them not just gave me the best case study and experience but andami kong natutunan... And the best teacher is experience ika nga.

Until all those learnings lead me to providing 16.4 million total ROI in just one week, and still road to 20m+ to 30m+ for a client on just second week fb ads campaign

And when you finally provide the value, hindi na talaga ikaw ang maghahabol 🤩

Client over premium talaga. And they will make you as their premium! 🥳

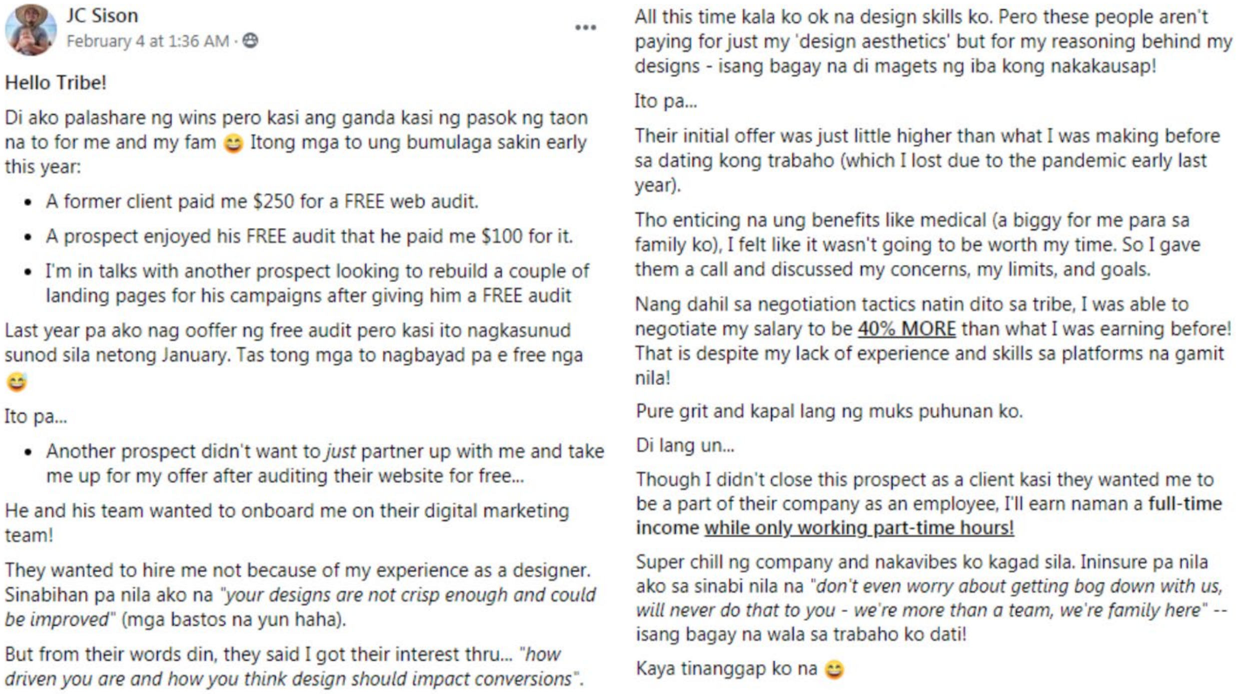
Now currently fully booked + May waitlist pa for February!

Don't be afraid to start from the bottom.
Padayon!

Accounts

	Liabilities	Total
355,000.00	0.00	355,000.00

Cash	₱ 268,000.00
Cash	₱ 268,000.00
Accounts	₱ 87,000.00
Accounts	₱ 87,000.00



JC Sison
February 4 at 1:36 AM ·

Hello Tribe!

Di ako palashare ng wins pero kasi ang ganda kasi ng pasok ng taon na to for me and my fam 😄 Itong mga to ung bumulaga sakin early this year:

- A former client paid me $250 for a FREE web audit.
- A prospect enjoyed his FREE audit that he paid me $100 for it.
- I'm in talks with another prospect looking to rebuild a couple of landing pages for his campaigns after giving him a FREE audit

Last year pa ako nag ooffer ng free audit pero kasi ito nagkasunud sunod sila netong January. Tas tong mga to nagbayad pa e free nga 😄

Ito pa...

- Another prospect didn't want to *just* partner up with me and take me up for my offer after auditing their website for free...

He and his team wanted to onboard me on their digital marketing team!

They wanted to hire me not because of my experience as a designer. Sinabihan pa nila ako na *"your designs are not crisp enough and could be improved"* (mga bastos na yun haha).

But from their words din, they said I got their interest thru... *"how driven you are and how you think design should impact conversions"*.

All this time kala ko ok na design skills ko. Pero these people aren't paying for just my 'design aesthetics' but for my reasoning behind my designs - isang bagay na di magets ng iba kong nakakausap!

Ito pa...

Their initial offer was just little higher than what I was making before sa dating kong trabaho (which I lost due to the pandemic early last year).

Tho enticing na ung benefits like medical (a biggy for me para sa family ko), I felt like it wasn't going to be worth my time. So I gave them a call and discussed my concerns, my limits, and goals.

Nang dahil sa negotiation tactics natin dito sa tribe, I was able to negotiate my salary to be **40% MORE** than what I was earning before! That is despite my lack of experience and skills sa platforms na gamit nila!

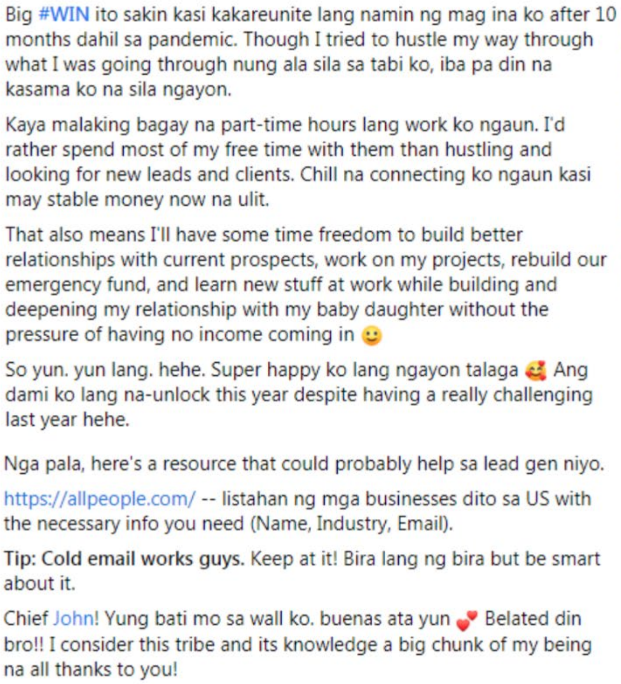
Pure grit and kapal lang ng muks puhunan ko.

Di lang un...

Though I didn't close this prospect as a client kasi they wanted me to be a part of their company as an employee, I'll earn naman a **full-time income while only working part-time hours!**

Super chill ng company and nakavibes ko kagad sila. Ininsure pa nila ako sa sinabi nila na *"don't even worry about getting bog down with us, will never do that to you - we're more than a team, we're family here"* -- isang bagay na wala sa trabaho ko dati!

Kaya tinanggap ko na 😄



Big #WIN ito sakin kasi kakareunite lang namin ng mag ina ko after 10 months dahil sa pandemic. Though I tried to hustle my way through what I was going through nung ala sila sa tabi ko, iba pa din na kasama ko na sila ngayon.

Kaya malaking bagay na part-time hours lang work ko ngaun. I'd rather spend most of my free time with them than hustling and looking for new leads and clients. Chill na connecting ko ngaun kasi may stable money now na ulit.

That also means I'll have some time freedom to build better relationships with current prospects, work on my projects, rebuild our emergency fund, and learn new stuff at work while building and deepening my relationship with my baby daughter without the pressure of having no income coming in 🙂

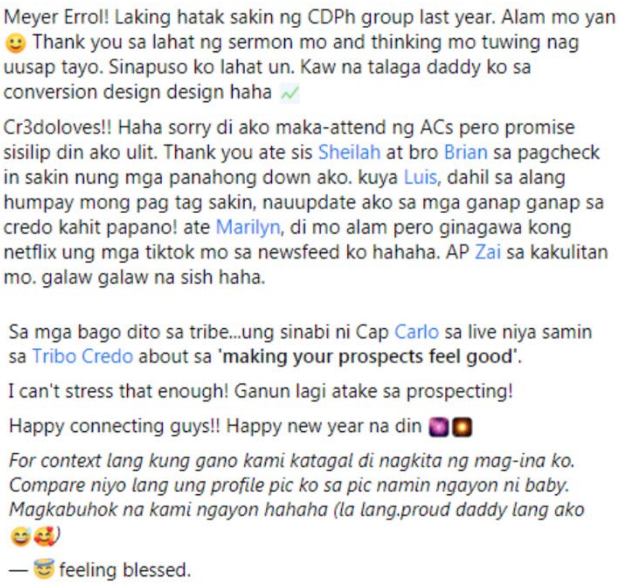
So yun. yun lang. hehe. Super happy ko lang ngayon talaga 🥰 Ang dami ko lang na-unlock this year despite having a really challenging last year hehe.

Nga pala, here's a resource that could probably help sa lead gen niyo.

https://allpeople.com/ -- listahan ng mga businesses dito sa US with the necessary info you need (Name, Industry, Email).

Tip: Cold email works guys. Keep at it! Bira lang ng bira but be smart about it.

Chief John! Yung bati mo sa wall ko. buenas ata yun 💕 Belated din bro!! I consider this tribe and its knowledge a big chunk of my being na all thanks to you!



Meyer Errol! Laking hatak sakin ng CDPh group last year. Alam mo yan 🙂 Thank you sa lahat ng sermon mo and thinking mo tuwing nag uusap tayo. Sinapuso ko lahat un. Kaw na talaga daddy ko sa conversion design design haha ✓

Cr3doloves!! Haha sorry di ako maka-attend ng ACs pero promise sisilip din ako ulit. Thank you ate sis Sheilah at bro Brian sa pagcheck in sakin nung mga panahong down ako. kuya Luis, dahil sa alang humpay mong pag tag sakin, nauupdate ako sa mga ganap ganap sa credo kahit papano! ate Marilyn, di mo alam pero ginagawa kong netflix ung mga tiktok mo sa newsfeed ko hahaha. AP Zai sa kakulitan mo. galaw galaw na sish haha.

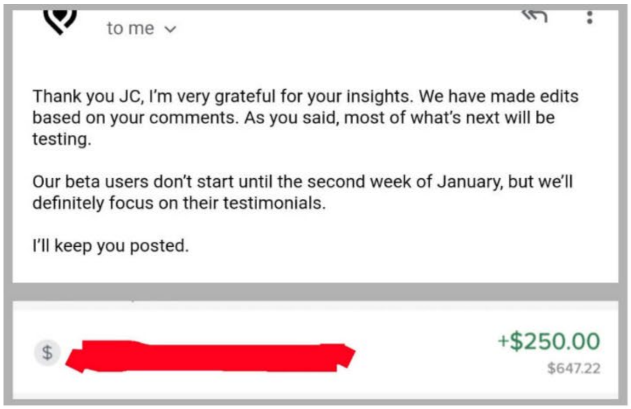
Sa mga bago dito sa tribe...ung sinabi ni Cap Carlo sa live niya samin sa Tribo Credo about sa **'making your prospects feel good'**.

I can't stress that enough! Ganun lagi atake sa prospecting!

Happy connecting guys!! Happy new year na din 🎆🎇

For context lang kung gano kami katagal di nagkita ng mag-ina ko. Compare niyo lang ung profile pic ko sa pic namin ngayon ni baby. Magkabuhok na kami ngayon hahaha (la lang.proud daddy lang ako 😊🥰)

— 😇 feeling blessed.



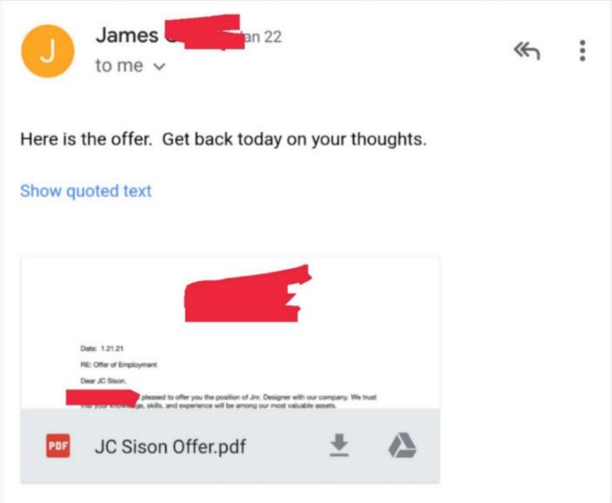
to me

Thank you JC, I'm very grateful for your insights. We have made edits based on your comments. As you said, most of what's next will be testing.

Our beta users don't start until the second week of January, but we'll definitely focus on their testimonials.

I'll keep you posted.

$ [redacted] +$250.00
$647.22



James [redacted]an 22
to me

Here is the offer. Get back today on your thoughts.

Show quoted text

[redacted]

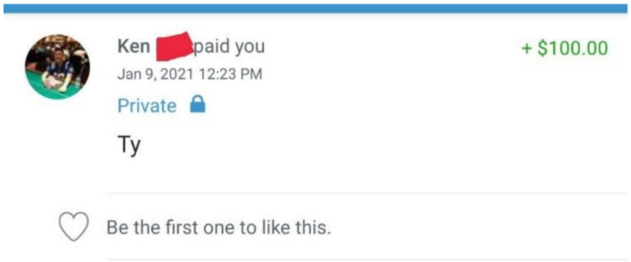
Date: 1.21.21

RE: Offer of Employment

Dear JC Sison,

[redacted] pleased to offer you the position of Jnr. Designer with our company. We trust ge, skills, and experience will be among our most valuable assets.

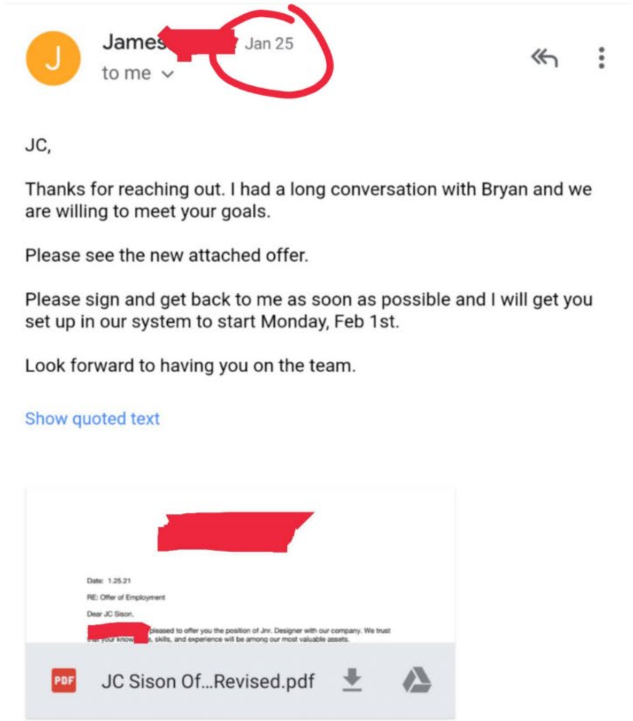
JC Sison Offer.pdf



Ken [redacted] paid you + $100.00
Jan 9, 2021 12:23 PM
Private 🔒

Ty

Be the first one to like this.



James[redacted] Jan 25

to me

JC,

Thanks for reaching out. I had a long conversation with Bryan and we are willing to meet your goals.

Please see the new attached offer.

Please sign and get back to me as soon as possible and I will get you set up in our system to start Monday, Feb 1st.

Look forward to having you on the team.

Show quoted text

[redacted]

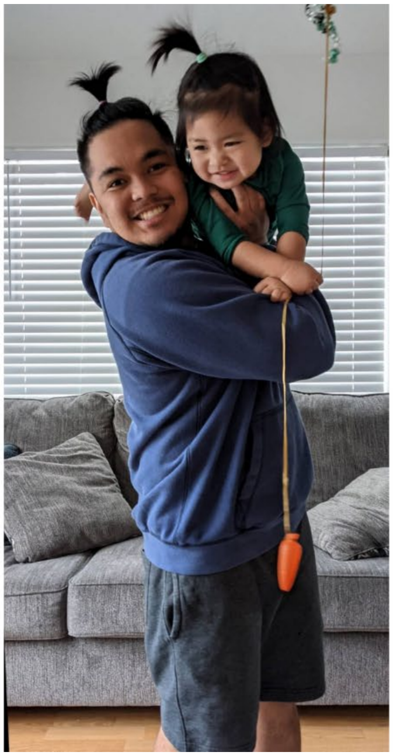
Date: 1.25.21

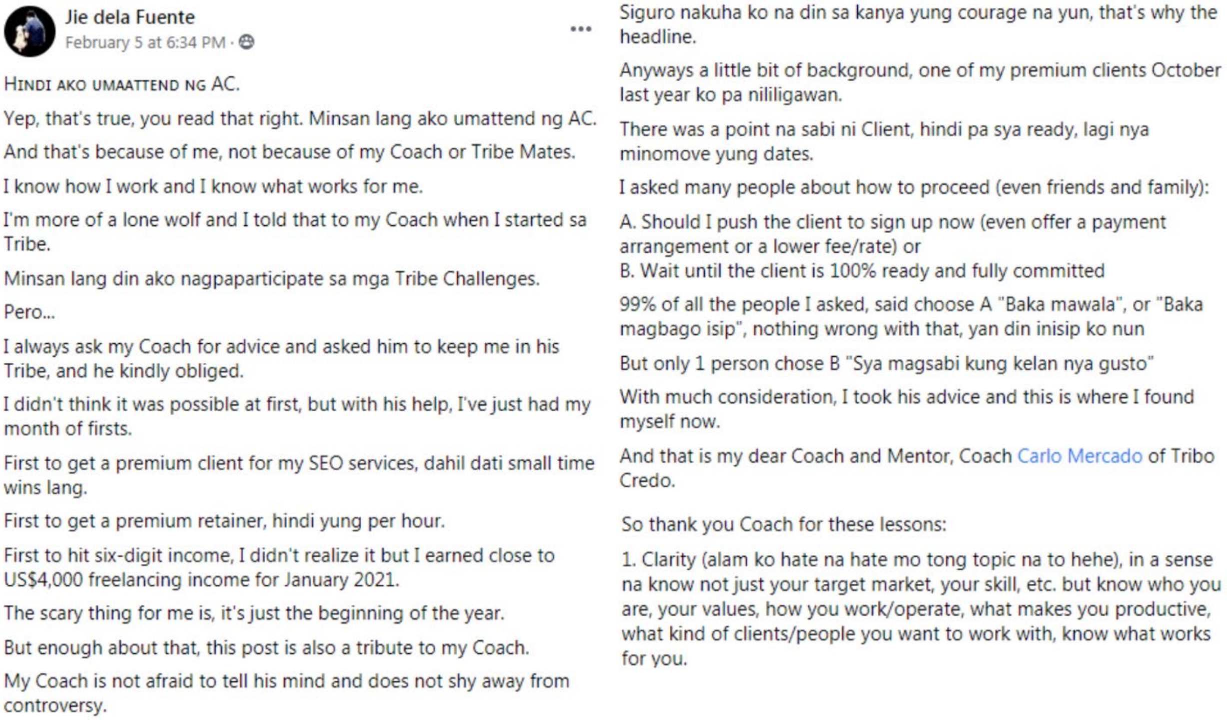
RE: Offer of Employment

Dear JC Sison,

[redacted] pleased to offer you the position of Jnr. Designer with our company. We trust
, skills, and experience will be among our most valuable assets.

JC Sison Of...Revised.pdf





Jie dela Fuente

February 5 at 6:34 PM ·

Hindi ako umaattend ng AC.

Yep, that's true, you read that right. Minsan lang ako umattend ng AC.

And that's because of me, not because of my Coach or Tribe Mates.

I know how I work and I know what works for me.

I'm more of a lone wolf and I told that to my Coach when I started sa Tribe.

Minsan lang din ako nagpaparticipate sa mga Tribe Challenges.

Pero...

I always ask my Coach for advice and asked him to keep me in his Tribe, and he kindly obliged.

I didn't think it was possible at first, but with his help, I've just had my month of firsts.

First to get a premium client for my SEO services, dahil dati small time wins lang.

First to get a premium retainer, hindi yung per hour.

First to hit six-digit income, I didn't realize it but I earned close to US$4,000 freelancing income for January 2021.

The scary thing for me is, it's just the beginning of the year.

But enough about that, this post is also a tribute to my Coach.

My Coach is not afraid to tell his mind and does not shy away from controversy.

Siguro nakuha ko na din sa kanya yung courage na yun, that's why the headline.

Anyways a little bit of background, one of my premium clients October last year ko pa niliigawan.

There was a point na sabi ni Client, hindi pa sya ready, lagi nya minomove yung dates.

I asked many people about how to proceed (even friends and family):

A. Should I push the client to sign up now (even offer a payment arrangement or a lower fee/rate) or
B. Wait until the client is 100% ready and fully committed

99% of all the people I asked, said choose A "Baka mawala", or "Baka magbago isip", nothing wrong with that, yan din inisip ko nun

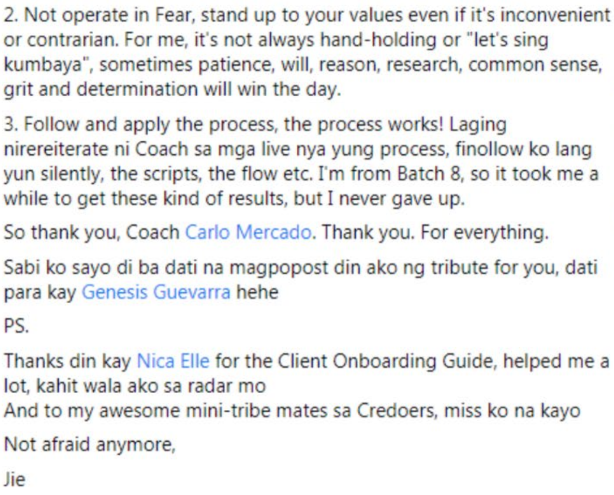
But only 1 person chose B "Sya magsabi kung kelan nya gusto"

With much consideration, I took his advice and this is where I found myself now.

And that is my dear Coach and Mentor, Coach Carlo Mercado of Tribo Credo.

So thank you Coach for these lessons:

1. Clarity (alam ko hate na hate mo tong topic na to hehe), in a sense na know not just your target market, your skill, etc. but know who you are, your values, how you work/operate, what makes you productive, what kind of clients/people you want to work with, know what works for you.



2. Not operate in Fear, stand up to your values even if it's inconvenient or contrarian. For me, it's not always hand-holding or "let's sing kumbaya", sometimes patience, will, reason, research, common sense, grit and determination will win the day.

3. Follow and apply the process, the process works! Laging nirereiterate ni Coach sa mga live nya yung process, finollow ko lang yun silently, the scripts, the flow etc. I'm from Batch 8, so it took me a while to get these kind of results, but I never gave up.

So thank you, Coach Carlo Mercado. Thank you. For everything.

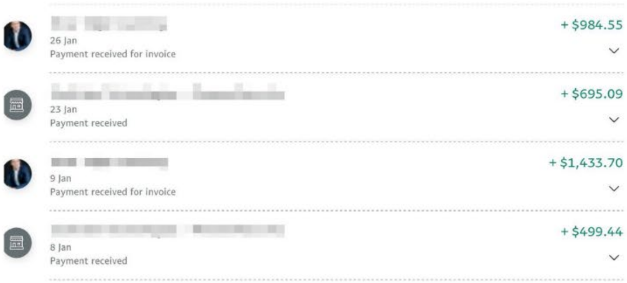
Sabi ko sayo di ba dati na magpopost din ako ng tribute for you, dati para kay Genesis Guevarra hehe

PS.

Thanks din kay Nica Elle for the Client Onboarding Guide, helped me a lot, kahit wala ako sa radar mo
And to my awesome mini-tribe mates sa Credoers, miss ko na kayo

Not afraid anymore,

Jie

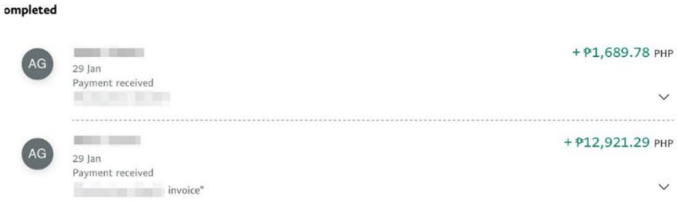


[redacted]
26 Jan
Payment received for invoice
+ $984.55

[redacted]
23 Jan
Payment received
+ $695.09

[redacted]
9 Jan
Payment received for invoice
+ $1,433.70

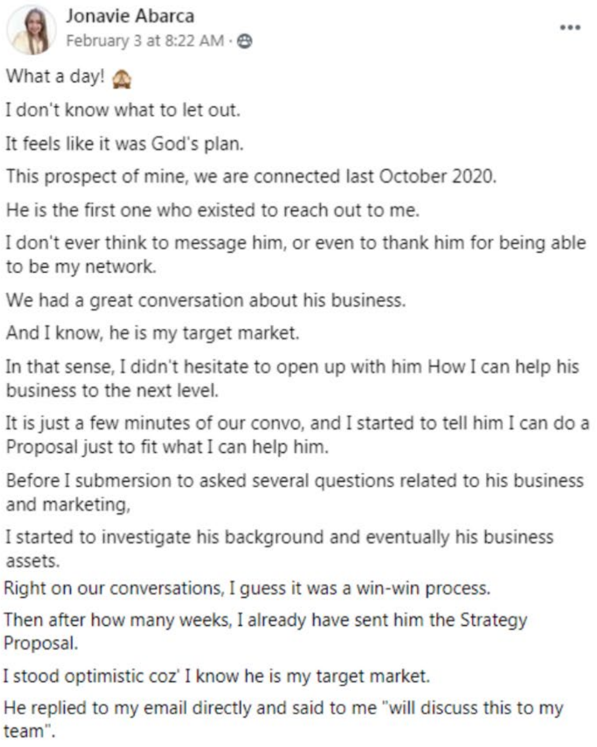
[redacted]
8 Jan
Payment received
+ $499.44



ompleted

AG [redacted]
29 Jan
Payment received
[redacted]
+ ₱1,689.78 PHP

AG [redacted]
29 Jan
Payment received
[redacted] invoice"
+ ₱12,921.29 PHP



Jonavie Abarca
February 3 at 8:22 AM ·

What a day! 🙈

I don't know what to let out.

It feels like it was God's plan.

This prospect of mine, we are connected last October 2020.

He is the first one who existed to reach out to me.

I don't ever think to message him, or even to thank him for being able to be my network.

We had a great conversation about his business.

And I know, he is my target market.

In that sense, I didn't hesitate to open up with him How I can help his business to the next level.

It is just a few minutes of our convo, and I started to tell him I can do a Proposal just to fit what I can help him.

Before I submersion to asked several questions related to his business and marketing,

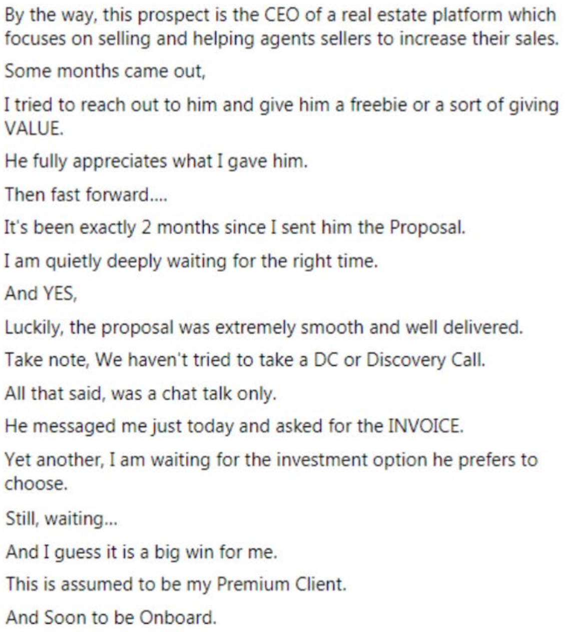
I started to investigate his background and eventually his business assets.

Right on our conversations, I guess it was a win-win process.

Then after how many weeks, I already have sent him the Strategy Proposal.

I stood optimistic coz' I know he is my target market.

He replied to my email directly and said to me "will discuss this to my team".



By the way, this prospect is the CEO of a real estate platform which focuses on selling and helping agents sellers to increase their sales.

Some months came out,

I tried to reach out to him and give him a freebie or a sort of giving VALUE.

He fully appreciates what I gave him.

Then fast forward....

It's been exactly 2 months since I sent him the Proposal.

I am quietly deeply waiting for the right time.

And YES,

Luckily, the proposal was extremely smooth and well delivered.

Take note, We haven't tried to take a DC or Discovery Call.

All that said, was a chat talk only.

He messaged me just today and asked for the INVOICE.

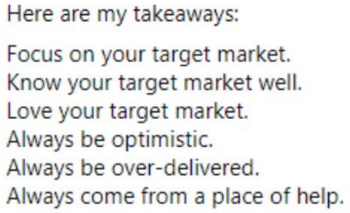
Yet another, I am waiting for the investment option he prefers to choose.

Still, waiting...

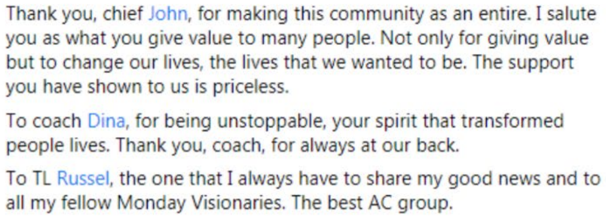
And I guess it is a big win for me.

This is assumed to be my Premium Client.

And Soon to be Onboard.

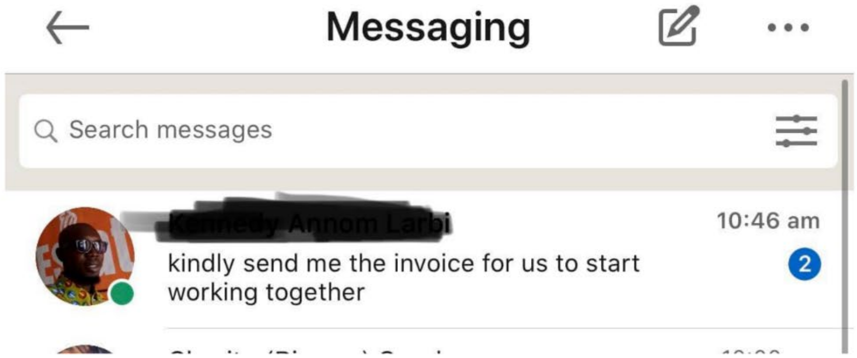

Here are my takeaways:

Focus on your target market.
Know your target market well.
Love your target market.
Always be optimistic.
Always be over-delivered.
Always come from a place of help.


Thank you, chief John, for making this community as an entire. I salute you as what you give value to many people. Not only for giving value but to change our lives, the lives that we wanted to be. The support you have shown to us is priceless.

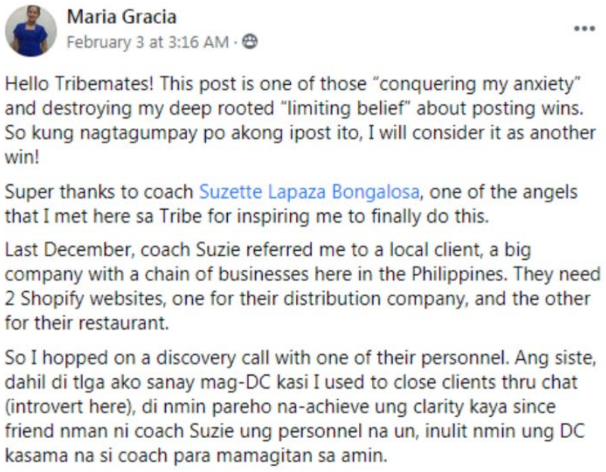
To coach Dina, for being unstoppable, your spirit that transformed people lives. Thank you, coach, for always at our back.

To TL Russel, the one that I always have to share my good news and to all my fellow Monday Visionaries. The best AC group.



[redacted] 10:46 am

kindly send me the invoice for us to start working together

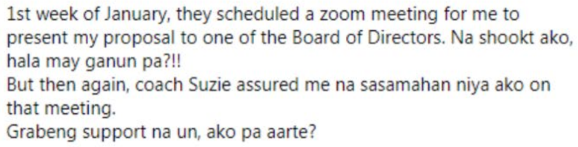

Maria Gracia
February 3 at 3:16 AM ·

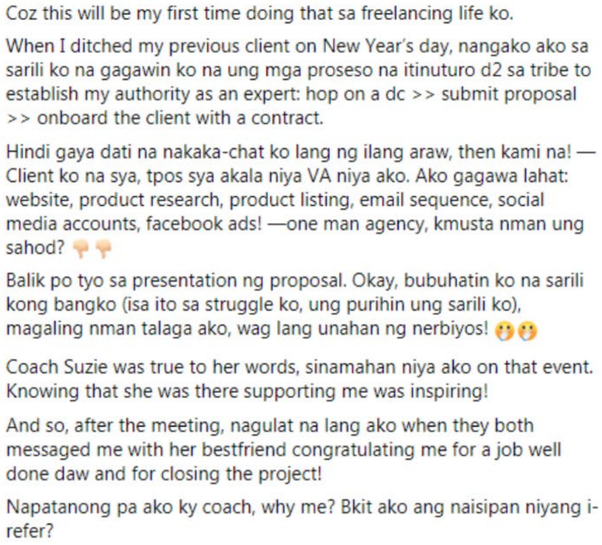
Hello Tribemates! This post is one of those "conquering my anxiety" and destroying my deep rooted "limiting belief" about posting wins. So kung nagtagumpay po akong ipost ito, I will consider it as another win!

Super thanks to coach Suzette Lapaza Bongalosa, one of the angels that I met here sa Tribe for inspiring me to finally do this.

Last December, coach Suzie referred me to a local client, a big company with a chain of businesses here in the Philippines. They need 2 Shopify websites, one for their distribution company, and the other for their restaurant.

So I hopped on a discovery call with one of their personnel. Ang siste, dahil di tlga ako sanay mag-DC kasi I used to close clients thru chat (introvert here), di nmin pareho na-achieve ung clarity kaya since friend nman ni coach Suzie ung personnel na un, inulit nmin ung DC kasama na si coach para mamagitan sa amin.


1st week of January, they scheduled a zoom meeting for me to present my proposal to one of the Board of Directors. Na shookt ako, hala may ganun pa?!!
But then again, coach Suzie assured me na sasamahan niya ako on that meeting.
Grabeng support na un, ako pa aarte?


Coz this will be my first time doing that sa freelancing life ko.

When I ditched my previous client on New Year's day, nangako ako sa sarili ko na gagawin ko na ung mga proseso na itinuturo d2 sa tribe to establish my authority as an expert: hop on a dc >> submit proposal >> onboard the client with a contract.

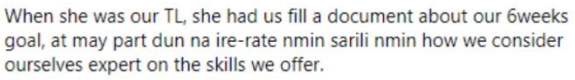
Hindi gaya dati na nakaka-chat ko lang ng ilang araw, then kami na! —Client ko na sya, tpos sya akala niya VA niya ako. Ako gagawa lahat: website, product research, product listing, email sequence, social media accounts, facebook ads! —one man agency, kmusta nman ung sahod? 👎🏼👎🏼

Balik po tyo sa presentation ng proposal. Okay, bubuhatin ko na sarili kong bangko (isa ito sa struggle ko, ung purihin ung sarili ko), magaling nman talaga ako, wag lang unahan ng nerbiyos! 😬😬

Coach Suzie was true to her words, sinamahan niya ako on that event. Knowing that she was there supporting me was inspiring!

And so, after the meeting, nagulat na lang ako when they both messaged me with her bestfriend congratulating me for a job well done daw and for closing the project!

Napatanong pa ako ky coach, why me? Bkit ako ang naisipan niyang i-refer?


When she was our TL, she had us fill a document about our 6weeks goal, at may part dun na ire-rate nmin sarili nmin how we consider ourselves expert on the skills we offer.

Since kttpos lang ng eCom training na sinalihan ko that time, I feel so confident about myself so nilagay ko 7. Nahiya pa ako sa rating na yan, gusto ko nga sana nun ilagay 9 haha! Pero para sa kaniya, 7 is good enough! Di daw siya tiwala na irefer ako kung mas mbaba pa dun ung rating ko.

So closed na ung 2 projects. Pasahan na ng Contract Agreement. Eto lang ang catch pag mga local companies, medyo mabusisi pala sila. Di agad sumusugod ng basta-basta. Kya inabot hanggang ngayong February ung signing of contract at yung upfront payment madami pang dadaanan bago marelease.

But finally, here it is...

Sorry, dko na babanggitin ung value ng project basta 1st time ko ma charge ng premium with per hour retainer plan for website maintenance.

When coach Suzie told me to post this, nakiusap ako sa kaniya na kung pwedeng wag muna. Kasi feeling ko hindi pa ito sapat. Hindi pa ito big win! Walang maiinspire sa kwento ko!

But as I am typing this now, I realize how big the challenges I overcame to get this far, and it should be worthy to celebrate at sana maka-inspire din sa mga kagaya ko na nagtatanong sa sarili kung kailan magkaka-premium.

I was just being too hard with my self...

Magaling ako, magaling tayong lahat!

Kung yung ibang tao, nagtitiwala sa kakayahan natin, much better na tyo magtiwala sa sarili natin. And for that we can deliver better.

Kayo na po bahala magdugtong, let's inspire one another!

P.S.

Salamat din ng marami sa TL nmin sa WT9 Angela Jose, isa pa yan si TL na anghel ng buhay ko. Dahil din sa referral niya, naka-close ako ng isa pang client.

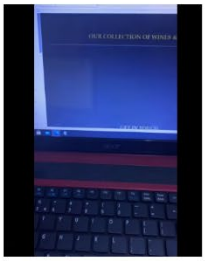
Special mention also to our coach Dominic Barrios, maaasahan at madaling lapitan, ang sipag din mag cheerlead sa amin niyan 💪🏻💪🏻

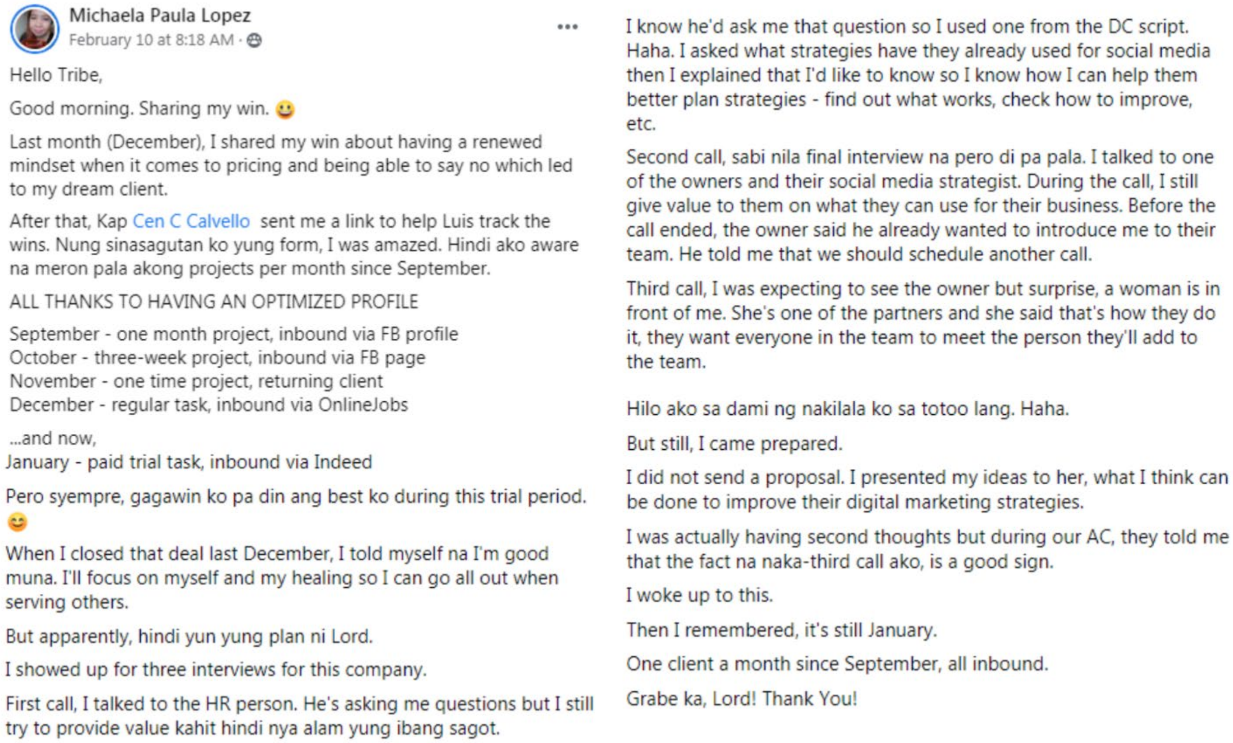
And to my previous AC mate sa Accion R Travis Zapanta, our friendship remained intact, madalas sa kaniya din ako humuhugot ng inspirasyon.

Sa lahat ng AC mates ko sa WT9, more good luck to us!

And last but not least, big big thanks po kay sir chief John R Pagulayan for creating this Freelancing Tribe. Para sa akin, ang grupo na ito ay maituturing na kuweba ng kayamanan. Nasa sa atin na lang pa'no ntin lubos na mpapakinabangan.
Wish ko lang sana noon ko pa ito nadiskubre at nang di na sana ako nagkaligaw-ligaw at na-Scam ng mga linyahang "open-minded ka ba?" at "work from home and earn passive income". —-End.

Let the work begin!👇👇





Michaela Paula Lopez
February 10 at 8:18 AM ·

Hello Tribe,

Good morning. Sharing my win. 😃

Last month (December), I shared my win about having a renewed mindset when it comes to pricing and being able to say no which led to my dream client.

After that, Kap Cen C Calvello sent me a link to help Luis track the wins. Nung sinasagutan ko yung form, I was amazed. Hindi ako aware na meron pala akong projects per month since September.

ALL THANKS TO HAVING AN OPTIMIZED PROFILE

September - one month project, inbound via FB profile
October - three-week project, inbound via FB page
November - one time project, returning client
December - regular task, inbound via OnlineJobs

...and now,
January - paid trial task, inbound via Indeed

Pero syempre, gagawin ko pa din ang best ko during this trial period. 😊

When I closed that deal last December, I told myself na I'm good muna. I'll focus on myself and my healing so I can go all out when serving others.

But apparently, hindi yun yung plan ni Lord.

I showed up for three interviews for this company.

First call, I talked to the HR person. He's asking me questions but I still try to provide value kahit hindi nya alam yung ibang sagot.

I know he'd ask me that question so I used one from the DC script. Haha. I asked what strategies have they already used for social media then I explained that I'd like to know so I know how I can help them better plan strategies - find out what works, check how to improve, etc.

Second call, sabi nila final interview na pero di pa pala. I talked to one of the owners and their social media strategist. During the call, I still give value to them on what they can use for their business. Before the call ended, the owner said he already wanted to introduce me to their team. He told me that we should schedule another call.

Third call, I was expecting to see the owner but surprise, a woman is in front of me. She's one of the partners and she said that's how they do it, they want everyone in the team to meet the person they'll add to the team.

Hilo ako sa dami ng nakilala ko sa totoo lang. Haha.

But still, I came prepared.

I did not send a proposal. I presented my ideas to her, what I think can be done to improve their digital marketing strategies.

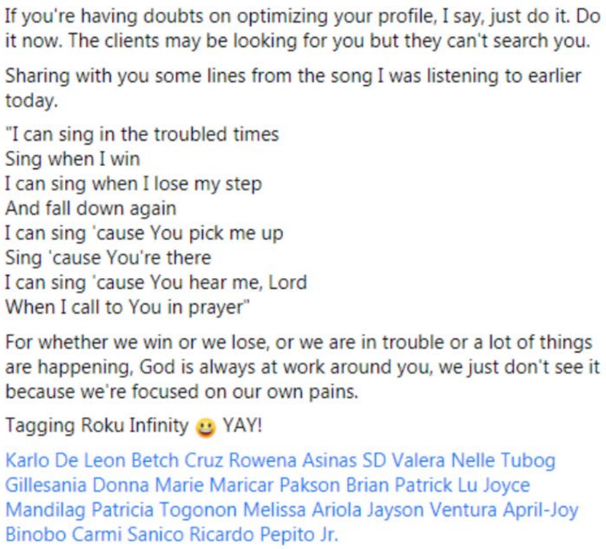
I was actually having second thoughts but during our AC, they told me that the fact na naka-third call ako, is a good sign.

I woke up to this.

Then I remembered, it's still January.

One client a month since September, all inbound.

Grabe ka, Lord! Thank You!



If you're having doubts on optimizing your profile, I say, just do it. Do it now. The clients may be looking for you but they can't search you.

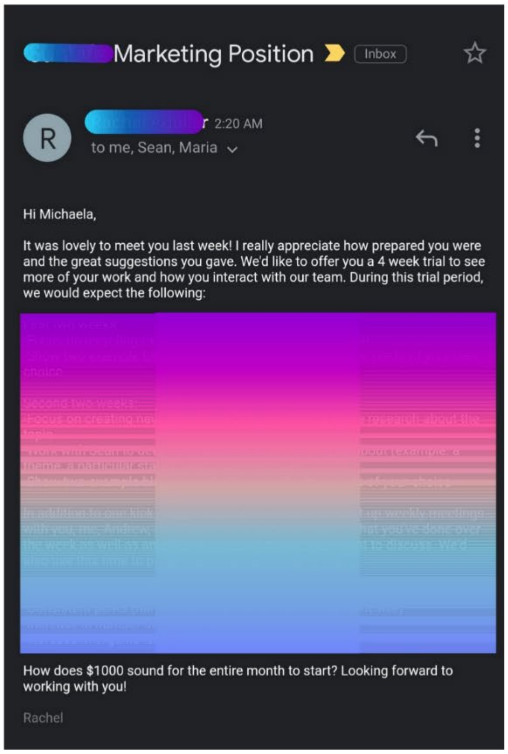
Sharing with you some lines from the song I was listening to earlier today.

"I can sing in the troubled times
Sing when I win
I can sing when I lose my step
And fall down again
I can sing 'cause You pick me up
Sing 'cause You're there
I can sing 'cause You hear me, Lord
When I call to You in prayer"

For whether we win or we lose, or we are in trouble or a lot of things are happening, God is always at work around you, we just don't see it because we're focused on our own pains.

Tagging Roku Infinity 😀 YAY!

Karlo De Leon Betch Cruz Rowena Asinas SD Valera Nelle Tubog Gillesania Donna Marie Maricar Pakson Brian Patrick Lu Joyce Mandilag Patricia Togonon Melissa Ariola Jayson Ventura April-Joy Binobo Carmi Sanico Ricardo Pepito Jr.



[redacted] Marketing Position

R [redacted] 2:20 AM
to me, Sean, Maria

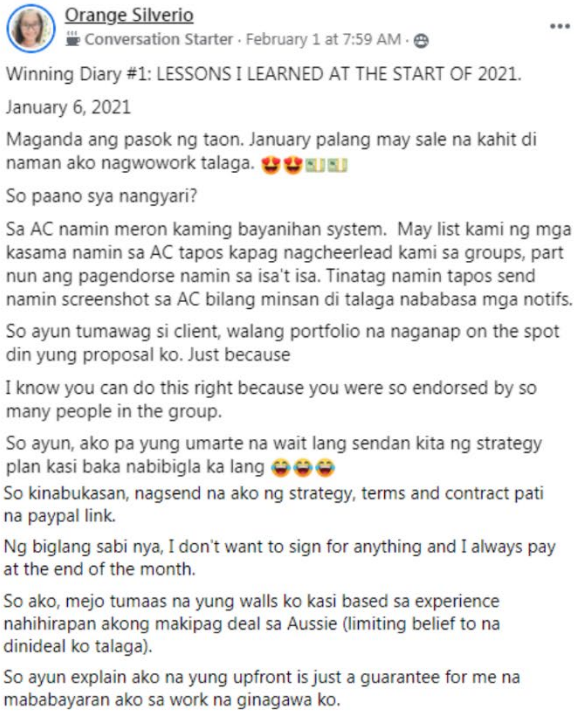
Hi Michaela,

It was lovely to meet you last week! I really appreciate how prepared you were and the great suggestions you gave. We'd like to offer you a 4 week trial to see more of your work and how you interact with our team. During this trial period, we would expect the following:

[redacted]

How does $1000 sound for the entire month to start? Looking forward to working with you!

Rachel



Orange Silverio
Conversation Starter · February 1 at 7:59 AM ·

Winning Diary #1: LESSONS I LEARNED AT THE START OF 2021.

January 6, 2021

Maganda ang pasok ng taon. January palang may sale na kahit di naman ako nagwowork talaga. 😍😍💵💵

So paano sya nangyari?

Sa AC namin meron kaming bayanihan system. May list kami ng mga kasama namin sa AC tapos kapag nagcheerlead kami sa groups, part nun ang pagendorse namin sa isa't isa. Tinatag namin tapos send namin screenshot sa AC bilang minsan di talaga nababasa mga notifs.

So ayun tumawag si client, walang portfolio na naganap on the spot din yung proposal ko. Just because

I know you can do this right because you were so endorsed by so many people in the group.

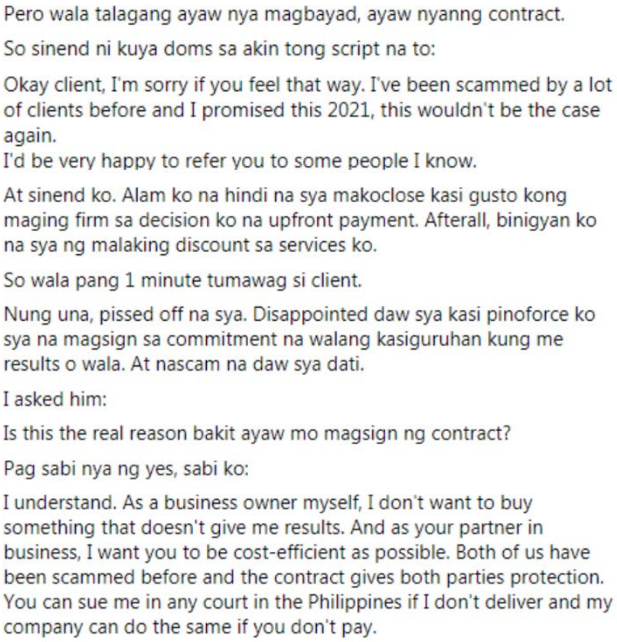
So ayun, ako pa yung umarte na wait lang sendan kita ng strategy plan kasi baka nabibigla ka lang 😂😂😂

So kinabukasan, nagsend na ako ng strategy, terms and contract pati na paypal link.

Ng biglang sabi nya, I don't want to sign for anything and I always pay at the end of the month.

So ako, mejo tumaas na yung walls ko kasi based sa experience nahihirapan akong makipag deal sa Aussie (limiting belief to na dinideal ko talaga).

So ayun explain ako na yung upfront is just a guarantee for me na mababayaran ako sa work na ginagawa ko.



Pero wala talagang ayaw nya magbayad, ayaw nyanng contract.

So sinend ni kuya doms sa akin tong script na to:

Okay client, I'm sorry if you feel that way. I've been scammed by a lot of clients before and I promised this 2021, this wouldn't be the case again.
I'd be very happy to refer you to some people I know.

At sinend ko. Alam ko na hindi na sya makoclose kasi gusto kong maging firm sa decision ko na upfront payment. Afterall, binigyan ko na sya ng malaking discount sa services ko.

So wala pang 1 minute tumawag si client.

Nung una, pissed off na sya. Disappointed daw sya kasi pinoforce ko sya na magsign sa commitment na walang kasiguruhan kung me results o wala. At nascam na daw sya dati.

I asked him:

Is this the real reason bakit ayaw mo magsign ng contract?

Pag sabi nya ng yes, sabi ko:

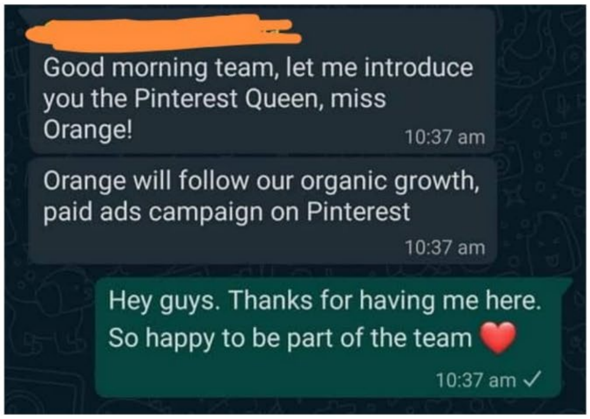
I understand. As a business owner myself, I don't want to buy something that doesn't give me results. And as your partner in business, I want you to be cost-efficient as possible. Both of us have been scammed before and the contract gives both parties protection. You can sue me in any court in the Philippines if I don't deliver and my company can do the same if you don't pay.

After nun sabi nya, right.

Tapos I will wire you the money and compromise for a 1 month contract which I gladly did.

There are 3 lessons I've learned here.

1. The value of TEAMWORK is really important. Sa industry natin, walang alone ranger. Laging importante na meron kang friends who would love to rally for you. In this case, yung AC namin. Importante din yung pag-attend ng AC talaga para nalalaman kung saan ka pwede suportahan ng team mo.
2. Put your hardwork sa PROPOSAL AND STRATEGY PLAN. Kahit hindi na hingin sayo ni client yun, you have to give it to him para alam nya na may plano ka paano sya magsucceed. Kasi nung tinanong ko sya kung nabasa nya yung strategy plan, nasold sya dun. Sinasabi ko sa kanya na alam ko kung paano kita papasikatin, may plano ako.
3. NOT ALL ABOUT YOU. Sa una naiinis talaga AKO kasi bakit ayaw mo magbayad ng upfront SA AKIN ayan na yung plano. E kailangan mo AKONG ISECURE kasi nascam na AKO dati. Pero hindi ko naisip na kailangan din ng security ng tao sa kabilang side. He also needs to feel that he is in good hands. So by saying na this contract gives you protection, mejo naintindihan nya na I am not just protecting myself but I also want to protect his best interest.



[redacted]

Good morning team, let me introduce you the Pinterest Queen, miss Orange! 10:37 am

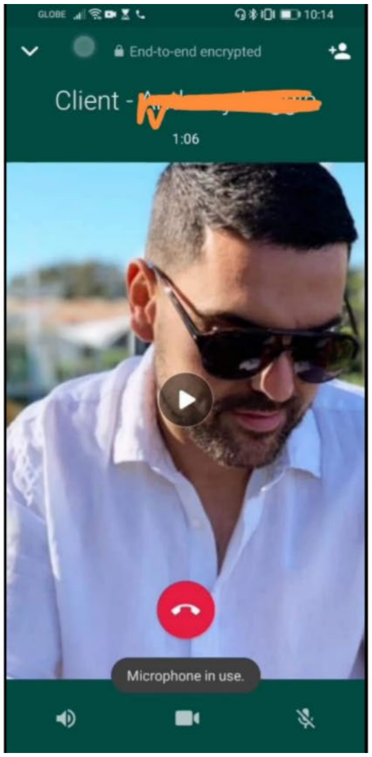
Orange will follow our organic growth, paid ads campaign on Pinterest 10:37 am

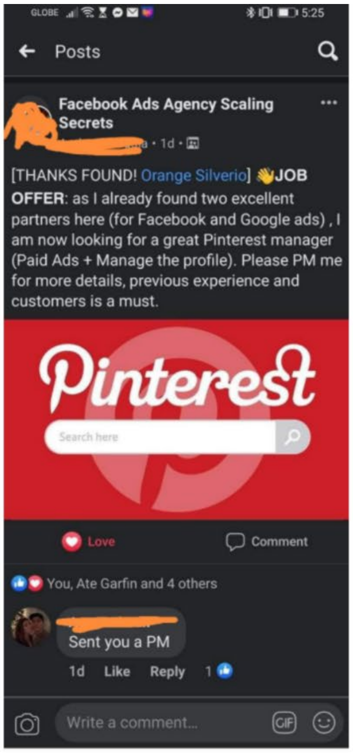
Hey guys. Thanks for having me here. So happy to be part of the team ❤️ 10:37 am ✓

So I hope that you have learned here as much as I do.

Cheers for a bountiful 2021 Winning Tribe. 🙂

PS. Me number 2 entry na to. Yung mas nakakakilig. 😂





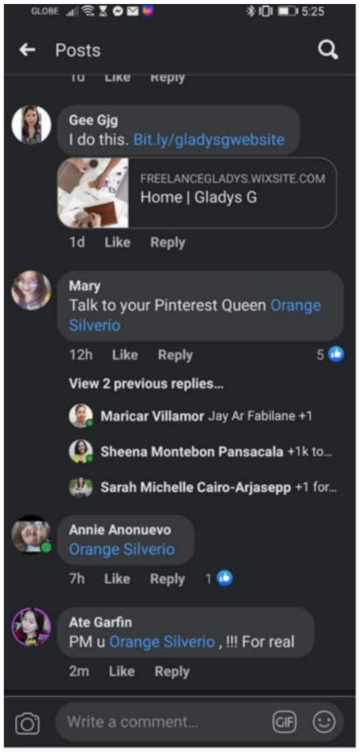
Facebook Ads Agency Scaling Secrets

[redacted] • 1d •

[THANKS FOUND! Orange Silverio] 👋**JOB OFFER**: as I already found two excellent partners here (for Facebook and Google ads) , I am now looking for a great Pinterest manager (Paid Ads + Manage the profile). Please PM me for more details, previous experience and customers is a must.

You, Ate Garfin and 4 others

[redacted]
Sent you a PM
1d Like Reply 1



Gee Gjg
I do this. Bit.ly/gladysgwebsite

FREELANCEGLADYS.WIXSITE.COM
Home | Gladys G

1d Like Reply

Mary
Talk to your Pinterest Queen Orange Silverio

12h Like Reply 5

View 2 previous replies...

Maricar Villamor Jay Ar Fabilane +1

Sheena Montebon Pansacala +1k to...

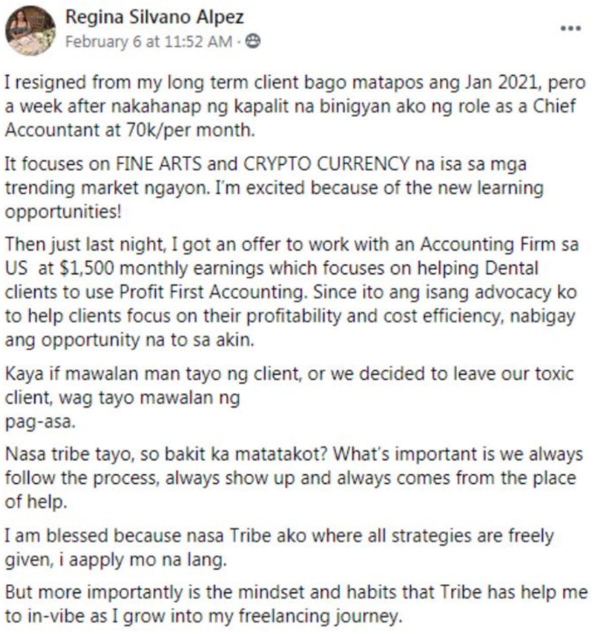
Sarah Michelle Cairo-Arjasepp +1 for...

Annie Anonuevo
Orange Silverio

7h Like Reply 1

Ate Garfin
PM u Orange Silverio , !!! For real

2m Like Reply



Regina Silvano Alpez
February 6 at 11:52 AM ·

I resigned from my long term client bago matapos ang Jan 2021, pero a week after nakahanap ng kapalit na binigyan ako ng role as a Chief Accountant at 70k/per month.

It focuses on FINE ARTS and CRYPTO CURRENCY na isa sa mga trending market ngayon. I'm excited because of the new learning opportunities!

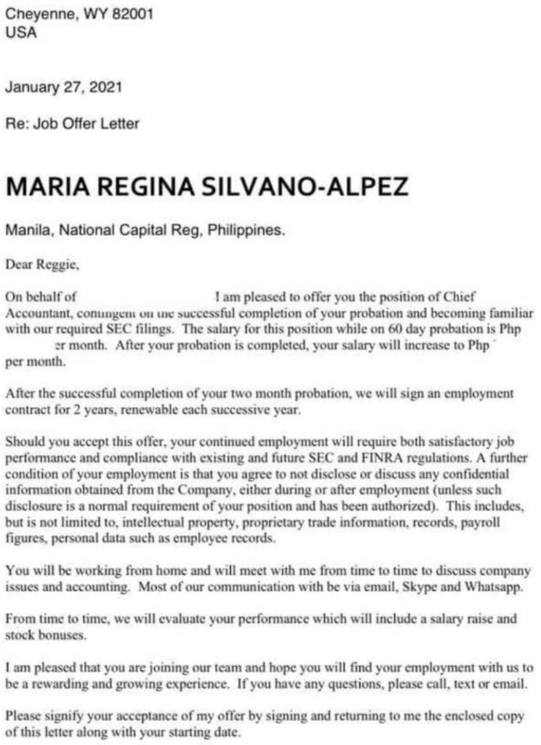
Then just last night, I got an offer to work with an Accounting Firm sa US at $1,500 monthly earnings which focuses on helping Dental clients to use Profit First Accounting. Since ito ang isang advocacy ko to help clients focus on their profitability and cost efficiency, nabigay ang opportunity na to sa akin.

Kaya if mawalan man tayo ng client, or we decided to leave our toxic client, wag tayo mawalan ng
pag-asa.

Nasa tribe tayo, so bakit ka matatakot? What's important is we always follow the process, always show up and always comes from the place of help.

I am blessed because nasa Tribe ako where all strategies are freely given, i aapply mo na lang.

But more importantly is the mindset and habits that Tribe has help me to in-vibe as I grow into my freelancing journey.



Cheyenne, WY 82001
USA

January 27, 2021

Re: Job Offer Letter

MARIA REGINA SILVANO-ALPEZ

Manila, National Capital Reg, Philippines.

Dear Reggie,

On behalf of I am pleased to offer you the position of Chief Accountant, contingent on the successful completion of your probation and becoming familiar with our required SEC filings. The salary for this position while on 60 day probation is Php er month. After your probation is completed, your salary will increase to Php per month.

After the successful completion of your two month probation, we will sign an employment contract for 2 years, renewable each successive year.

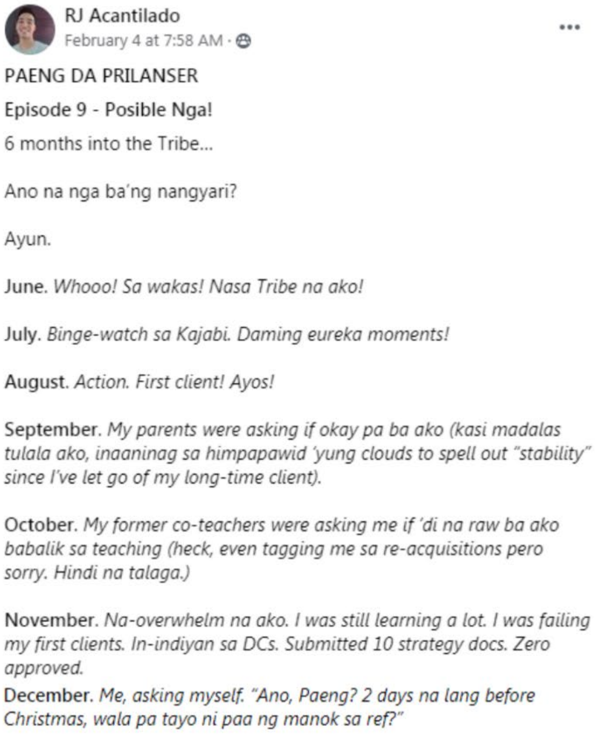
Should you accept this offer, your continued employment will require both satisfactory job performance and compliance with existing and future SEC and FINRA regulations. A further condition of your employment is that you agree to not disclose or discuss any confidential information obtained from the Company, either during or after employment (unless such disclosure is a normal requirement of your position and has been authorized). This includes, but is not limited to, intellectual property, proprietary trade information, records, payroll figures, personal data such as employee records.

You will be working from home and will meet with me from time to time to discuss company issues and accounting. Most of our communication with be via email, Skype and Whatsapp.

From time to time, we will evaluate your performance which will include a salary raise and stock bonuses.

I am pleased that you are joining our team and hope you will find your employment with us to be a rewarding and growing experience. If you have any questions, please call, text or email.

Please signify your acceptance of my offer by signing and returning to me the enclosed copy of this letter along with your starting date.



RJ Acantilado
February 4 at 7:58 AM ·

PAENG DA PRILANSER

Episode 9 - Posible Nga!

6 months into the Tribe...

Ano na nga ba'ng nangyari?

Ayun.

June. *Whooo! Sa wakas! Nasa Tribe na ako!*

July. *Binge-watch sa Kajabi. Daming eureka moments!*

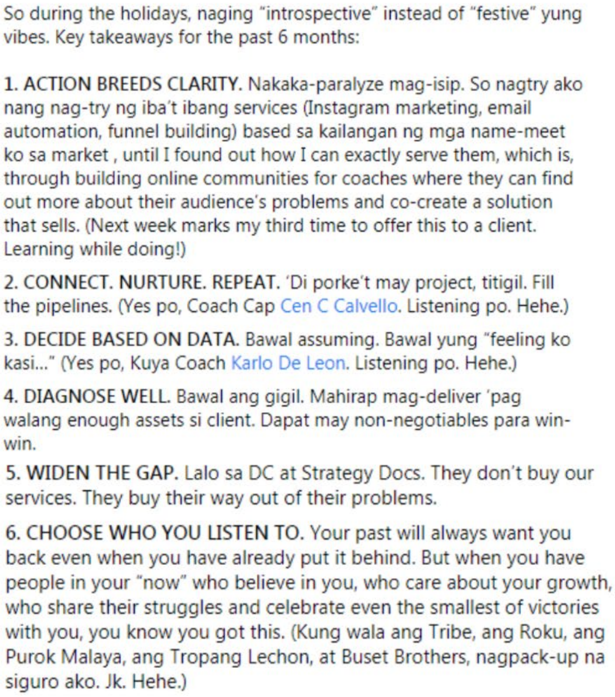
August. *Action. First client! Ayos!*

September. *My parents were asking if okay pa ba ako (kasi madalas tulala ako, inaaninag sa himpapawid 'yung clouds to spell out "stability" since I've let go of my long-time client).*

October. *My former co-teachers were asking me if 'di na raw ba ako babalik sa teaching (heck, even tagging me sa re-acquisitions pero sorry. Hindi na talaga.)*

November. *Na-overwhelm na ako. I was still learning a lot. I was failing my first clients. In-indiyan sa DCs. Submitted 10 strategy docs. Zero approved.*

December. *Me, asking myself. "Ano, Paeng? 2 days na lang before Christmas, wala pa tayo ni paa ng manok sa ref?"*



So during the holidays, naging "introspective" instead of "festive" yung vibes. Key takeaways for the past 6 months:

1. ACTION BREEDS CLARITY. Nakaka-paralyze mag-isip. So nagtry ako nang nag-try ng iba't ibang services (Instagram marketing, email automation, funnel building) based sa kailangan ng mga name-meet ko sa market , until I found out how I can exactly serve them, which is, through building online communities for coaches where they can find out more about their audience's problems and co-create a solution that sells. (Next week marks my third time to offer this to a client. Learning while doing!)

2. CONNECT. NURTURE. REPEAT. 'Di porke't may project, titigil. Fill the pipelines. (Yes po, Coach Cap Cen C Calvello. Listening po. Hehe.)

3. DECIDE BASED ON DATA. Bawal assuming. Bawal yung "feeling ko kasi..." (Yes po, Kuya Coach Karlo De Leon. Listening po. Hehe.)

4. DIAGNOSE WELL. Bawal ang gigil. Mahirap mag-deliver 'pag walang enough assets si client. Dapat may non-negotiables para win-win.

5. WIDEN THE GAP. Lalo sa DC at Strategy Docs. They don't buy our services. They buy their way out of their problems.

6. CHOOSE WHO YOU LISTEN TO. Your past will always want you back even when you have already put it behind. But when you have people in your "now" who believe in you, who care about your growth, who share their struggles and celebrate even the smallest of victories with you, you know you got this. (Kung wala ang Tribe, ang Roku, ang Purok Malaya, ang Tropang Lechon, at Buset Brothers, nagpack-up na siguro ako. Jk. Hehe.)

Kahit na I was still uneasy with how things are going, these things gave me a lot of confidence which enabled me to:

- Close a deal through chat (nag-call lang kami nung io-onboard na siya!)
- Help a client get from 0 to 10 paying clients (sobrang fulfilling!);
- Have someone pay me $250 for a 2-hour consultation on funnel building (which I was just learning at that time. I still can't believe he did that!);
- Achieve my first 50K month this January 2021! (Road to Status:Debt-Free!)

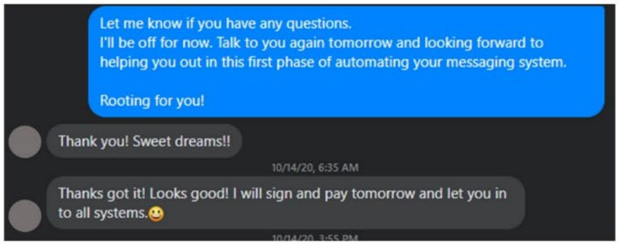
Above all else, cheesy man pakinggan, pero it's the people I met and helped in one way or another who keeps me going.

So, looking back, I actually find it funny to think na umabot ako sa point na susuko na ako.

For every "Suko na ako" denied, there's a "Posible nga!" waiting to be exclaimed.

I can't wait for the next 6 months (and beyond!) Padayon!

Thank you, TFMT! To God be the glory!



Let me know if you have any questions.
I'll be off for now. Talk to you again tomorrow and looking forward to helping you out in this first phase of automating your messaging system.

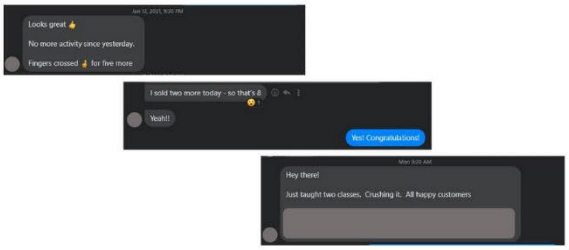
Rooting for you!

Thank you! Sweet dreams!!

10/14/20, 6:35 AM

Thanks got it! Looks good! I will sign and pay tomorrow and let you in to all systems.😃

Pagka-sign at pay niya, saka lang kami nag-call
since super busy siya.
#possible



Jan 12, 2021, 9:30 PM

Looks great 👍

No more activity since yesterday.

Fingers crossed 🤞 for five more

I sold two more today - so that's 8

😮 1

Yeah!!

Yes! Congratulations!

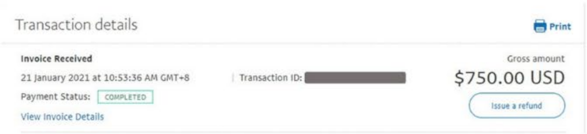
Mon 9:20 AM

Hey there!

Just taught two classes. Crushing it. All happy customers

[redacted]

Kaunti man pero breakthrough na siya para sa amin.
#zero2ten



Transaction details

Invoice Received

21 January 2021 at 10:53:36 AM GMT+8

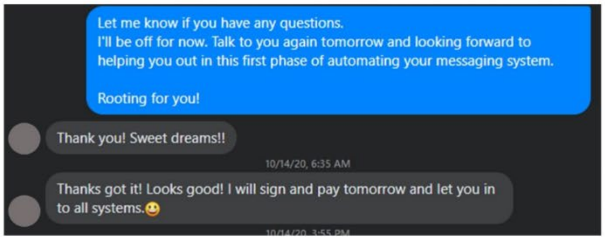
Transaction ID: [redacted]

Payment Status: COMPLETED

Gross amount

$750.00 USD

Closed this deal recently! #trustandfollowtheprocess



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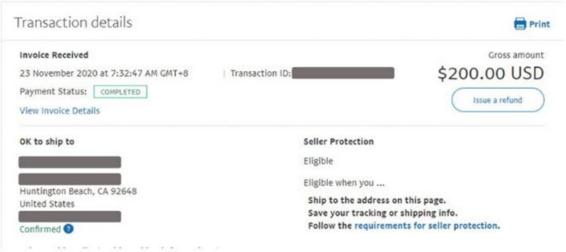


Transaction details

Invoice Received

23 November 2020 at 7:32:47 AM GMT+8

Transaction ID: [redacted]

Payment Status: COMPLETED

Gross amount

$200.00 USD

OK to ship to

[redacted]
Huntington Beach, CA 92648
United States
[redacted]
Confirmed

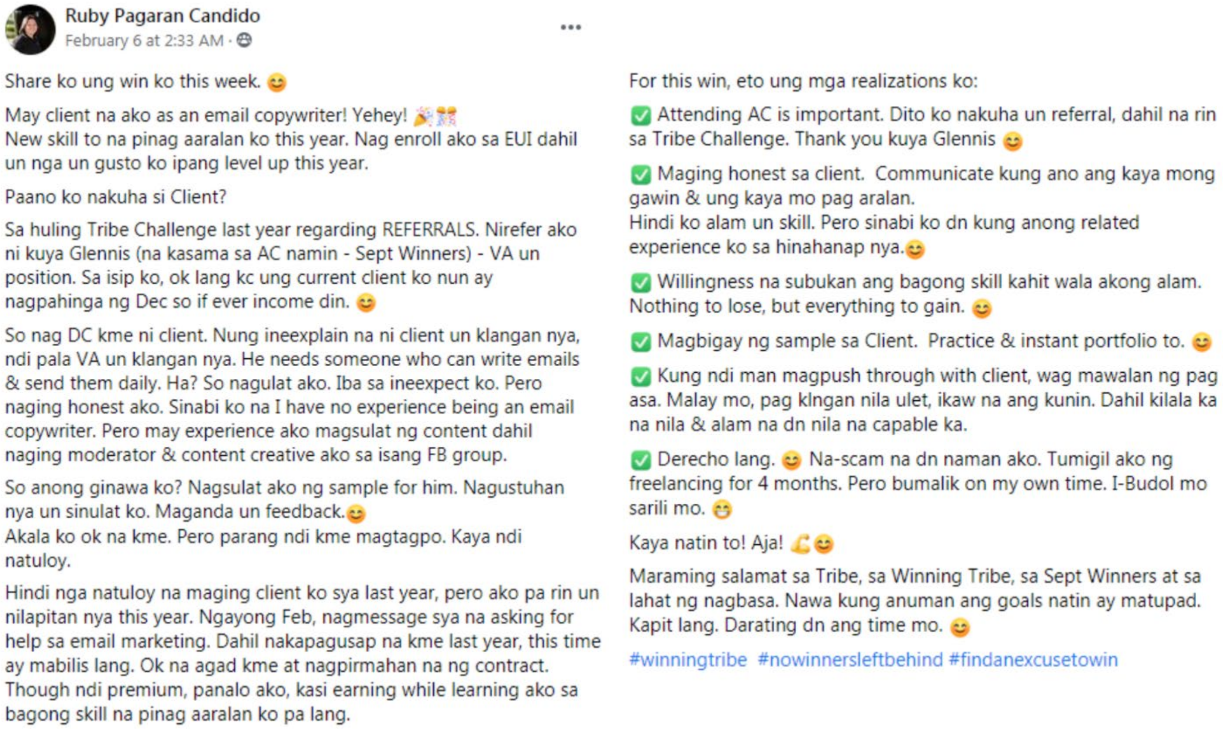
Seller Protection

Eligible

Eligible when you ...

Ship to the address on this page.
Save your tracking or shipping info.
Follow the requirements for seller protection.

$200 for 2 hours? Possible pala. #unforgettable



Ruby Pagaran Candido
February 6 at 2:33 AM ·

Share ko ung win ko this week. 😊

May client na ako as an email copywriter! Yehey! 🎉🎊
New skill to na pinag aaralan ko this year. Nag enroll ako sa EUI dahil un nga un gusto ko ipang level up this year.

Paano ko nakuha si Client?

Sa huling Tribe Challenge last year regarding REFERRALS. Nirefer ako ni kuya Glennis (na kasama sa AC namin - Sept Winners) - VA un position. Sa isip ko, ok lang kc ung current client ko nun ay nagpahinga ng Dec so if ever income din. 😊

So nag DC kme ni client. Nung ineexplain na ni client un klangan nya, ndi pala VA un klangan nya. He needs someone who can write emails & send them daily. Ha? So nagulat ako. Iba sa ineexpect ko. Pero naging honest ako. Sinabi ko na I have no experience being an email copywriter. Pero may experience ako magsulat ng content dahil naging moderator & content creative ako sa isang FB group.

So anong ginawa ko? Nagsulat ako ng sample for him. Nagustuhan nya un sinulat ko. Maganda un feedback.😊
Akala ko ok na kme. Pero parang ndi kme magtagpo. Kaya ndi natuloy.

Hindi nga natuloy na maging client ko sya last year, pero ako pa rin un nilapitan nya this year. Ngayong Feb, nagmessage sya na asking for help sa email marketing. Dahil nakapagusap na kme last year, this time ay mabilis lang. Ok na agad kme at nagpirmahan na ng contract. Though ndi premium, panalo ako, kasi earning while learning ako sa bagong skill na pinag aaralan ko pa lang.

For this win, eto ung mga realizations ko:

✅ Attending AC is important. Dito ko nakuha un referral, dahil na rin sa Tribe Challenge. Thank you kuya Glennis 😊

✅ Maging honest sa client. Communicate kung ano ang kaya mong gawin & ung kaya mo pag aralan.
Hindi ko alam un skill. Pero sinabi ko dn kung anong related experience ko sa hinahanap nya.😊

✅ Willingness na subukan ang bagong skill kahit wala akong alam. Nothing to lose, but everything to gain. 😊

✅ Magbigay ng sample sa Client. Practice & instant portfolio to. 😊

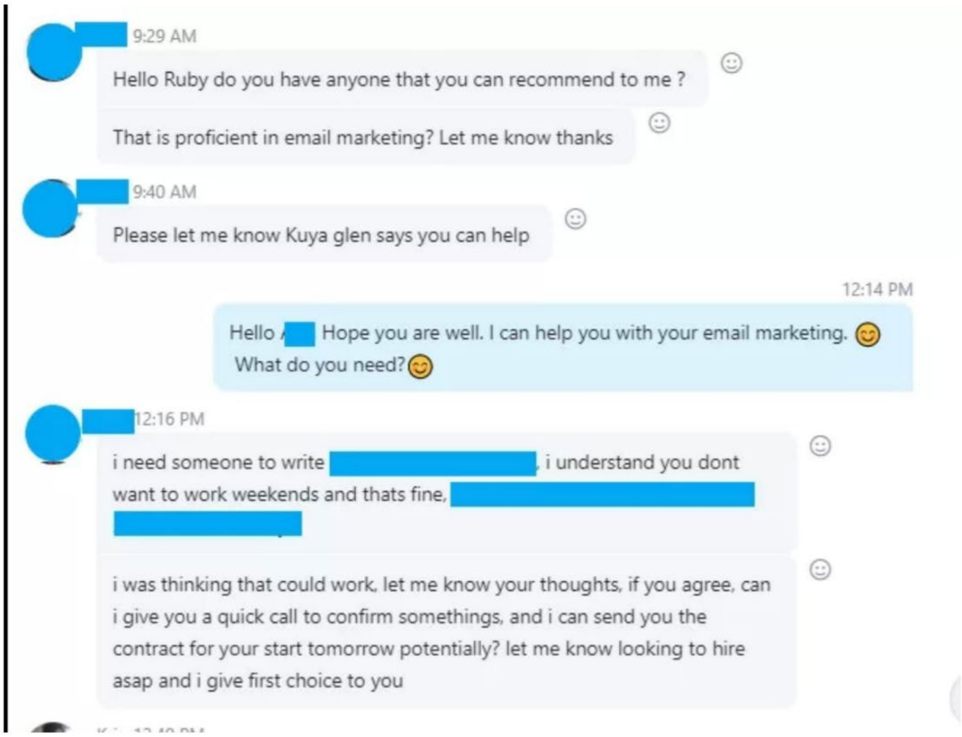
✅ Kung ndi man magpush through with client, wag mawalan ng pag asa. Malay mo, pag klngan nila ulet, ikaw na ang kunin. Dahil kilala ka na nila & alam na dn nila na capable ka.

✅ Derecho lang. 😊 Na-scam na dn naman ako. Tumigil ako ng freelancing for 4 months. Pero bumalik on my own time. I-Budol mo sarili mo. 😁

Kaya natin to! Aja! 💪😊

Maraming salamat sa Tribe, sa Winning Tribe, sa Sept Winners at sa lahat ng nagbasa. Nawa kung anuman ang goals natin ay matupad. Kapit lang. Darating dn ang time mo. 😊

#winningtribe #nowinnersleftbehind #findanexcusetowin



[redacted] 9:29 AM

Hello Ruby do you have anyone that you can recommend to me ?

That is proficient in email marketing? Let me know thanks

[redacted] 9:40 AM

Please let me know Kuya glen says you can help

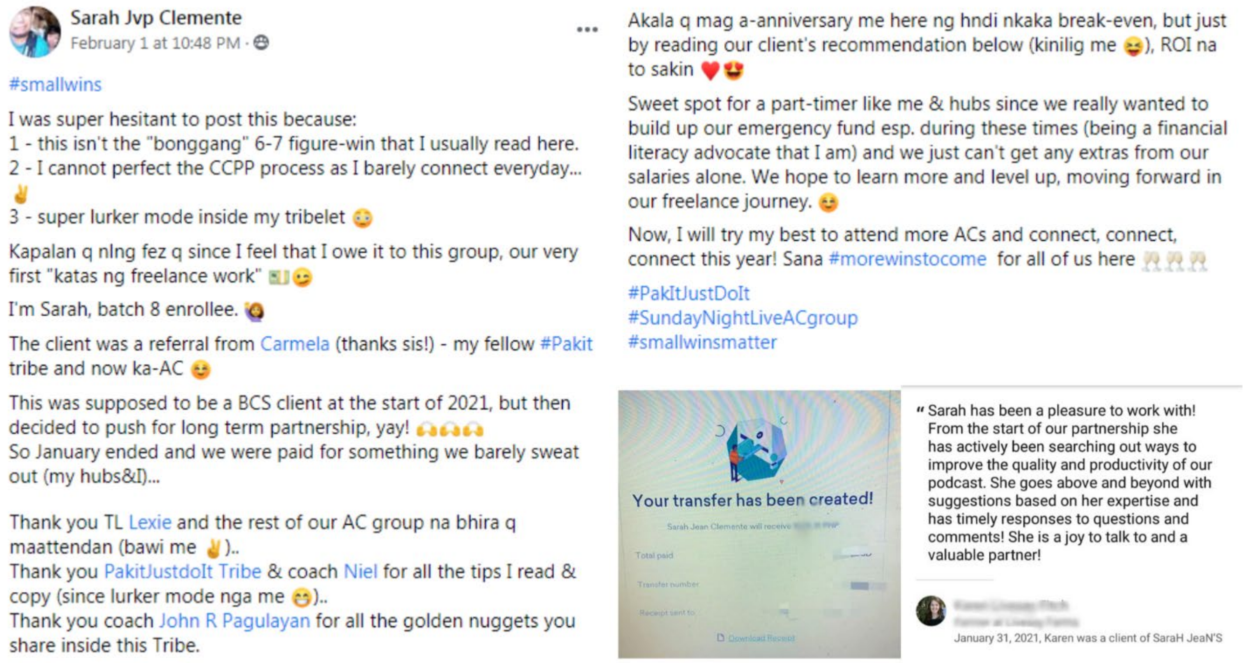
12:14 PM

Hello [redacted] Hope you are well. I can help you with your email marketing. 😊 What do you need?😊

[redacted] 12:16 PM

i need someone to write [redacted], i understand you dont want to work weekends and thats fine, [redacted]

i was thinking that could work, let me know your thoughts, if you agree, can i give you a quick call to confirm somethings, and i can send you the contract for your start tomorrow potentially? let me know looking to hire asap and i give first choice to you



Sarah Jvp Clemente
February 1 at 10:48 PM · 🌐

#smallwins

I was super hesitant to post this because:
1 - this isn't the "bonggang" 6-7 figure-win that I usually read here.
2 - I cannot perfect the CCPP process as I barely connect everyday... ✌
3 - super lurker mode inside my tribelet 😳

Kapalan q nlng fez q since I feel that I owe it to this group, our very first "katas ng freelance work" 💵😉

I'm Sarah, batch 8 enrollee. 🙋

The client was a referral from Carmela (thanks sis!) - my fellow #Pakit tribe and now ka-AC 😊

This was supposed to be a BCS client at the start of 2021, but then decided to push for long term partnership, yay! 🙌🙌🙌
So January ended and we were paid for something we barely sweat out (my hubs&I)...

Thank you TL Lexie and the rest of our AC group na bhira q maattendan (bawi me ✌)..
Thank you PakitJustdoIt Tribe & coach Niel for all the tips I read & copy (since lurker mode nga me 😁)..
Thank you coach John R Pagulayan for all the golden nuggets you share inside this Tribe.

Akala q mag a-anniversary me here ng hndi nkaka break-even, but just by reading our client's recommendation below (kinilig me 😝), ROI na to sakin ❤😍

Sweet spot for a part-timer like me & hubs since we really wanted to build up our emergency fund esp. during these times (being a financial literacy advocate that I am) and we just can't get any extras from our salaries alone. We hope to learn more and level up, moving forward in our freelance journey. 😊

Now, I will try my best to attend more ACs and connect, connect, connect this year! Sana #morewinstocome for all of us here 🥂🥂🥂

#PakItJustDoIt
#SundayNightLiveACgroup
#smallwinsmatter

Your transfer has been created!

Sarah Jean Clemente will receive [redacted]

Total paid [redacted]

Transfer number [redacted]

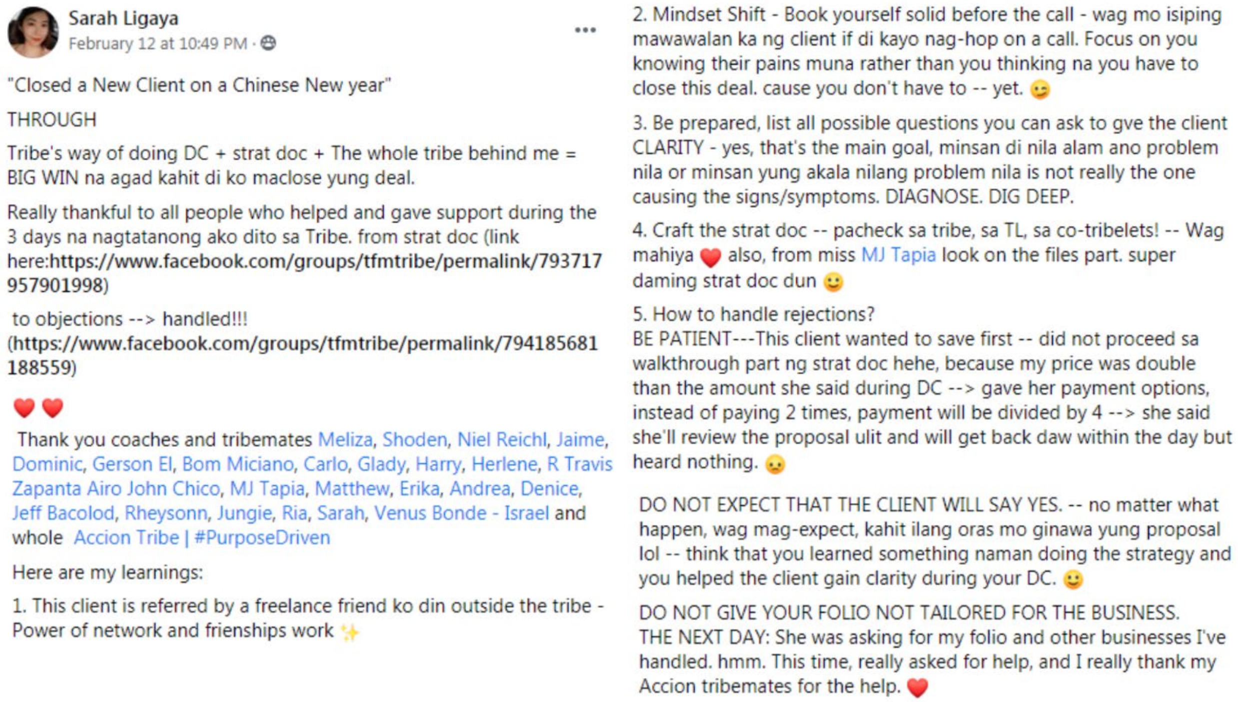
Receipt sent to [redacted]

Download Receipt

" Sarah has been a pleasure to work with! From the start of our partnership she has actively been searching out ways to improve the quality and productivity of our podcast. She goes above and beyond with suggestions based on her expertise and has timely responses to questions and comments! She is a joy to talk to and a valuable partner!

[redacted]

January 31, 2021, Karen was a client of SaraH JeaN'S



Sarah Ligaya
February 12 at 10:49 PM · 🌐

"Closed a New Client on a Chinese New year"

THROUGH

Tribe's way of doing DC + strat doc + The whole tribe behind me = BIG WIN na agad kahit di ko maclose yung deal.

Really thankful to all people who helped and gave support during the 3 days na nagtatanong ako dito sa Tribe. from strat doc (link here:**https://www.facebook.com/groups/tfmtribe/permalink/793717957901998**)

to objections --> handled!!!
(**https://www.facebook.com/groups/tfmtribe/permalink/794185681188559**)

❤❤

Thank you coaches and tribemates Meliza, Shoden, Niel Reichl, Jaime, Dominic, Gerson El, Bom Miciano, Carlo, Glady, Harry, Herlene, R Travis Zapanta Airo John Chico, MJ Tapia, Matthew, Erika, Andrea, Denice, Jeff Bacolod, Rheysonn, Jungie, Ria, Sarah, Venus Bonde - Israel and whole Accion Tribe | #PurposeDriven

Here are my learnings:

1. This client is referred by a freelance friend ko din outside the tribe - Power of network and frienships work ✨

2. Mindset Shift - Book yourself solid before the call - wag mo isiping mawawalan ka ng client if di kayo nag-hop on a call. Focus on you knowing their pains muna rather than you thinking na you have to close this deal. cause you don't have to -- yet. 😉

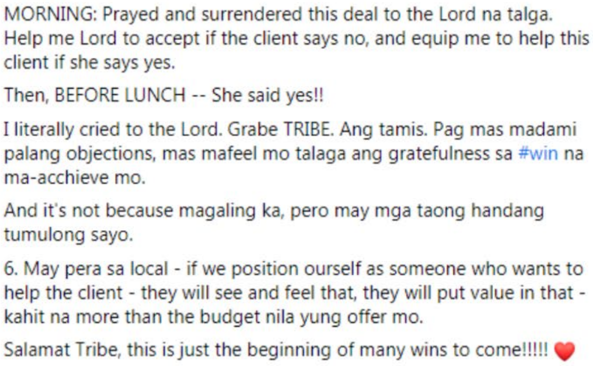
3. Be prepared, list all possible questions you can ask to gve the client CLARITY - yes, that's the main goal, minsan di nila alam ano problem nila or minsan yung akala nilang problem nila is not really the one causing the signs/symptoms. DIAGNOSE. DIG DEEP.

4. Craft the strat doc -- pacheck sa tribe, sa TL, sa co-tribelets! -- Wag mahiya ❤ also, from miss MJ Tapia look on the files part. super daming strat doc dun 🙂

5. How to handle rejections?
BE PATIENT---This client wanted to save first -- did not proceed sa walkthrough part ng strat doc hehe, because my price was double than the amount she said during DC --> gave her payment options, instead of paying 2 times, payment will be divided by 4 --> she said she'll review the proposal ulit and will get back daw within the day but heard nothing. 😦

DO NOT EXPECT THAT THE CLIENT WILL SAY YES. -- no matter what happen, wag mag-expect, kahit ilang oras mo ginawa yung proposal lol -- think that you learned something naman doing the strategy and you helped the client gain clarity during your DC. 🙂

DO NOT GIVE YOUR FOLIO NOT TAILORED FOR THE BUSINESS.
THE NEXT DAY: She was asking for my folio and other businesses I've handled. hmm. This time, really asked for help, and I really thank my Accion tribemates for the help. ❤



MORNING: Prayed and surrendered this deal to the Lord na talga. Help me Lord to accept if the client says no, and equip me to help this client if she says yes.

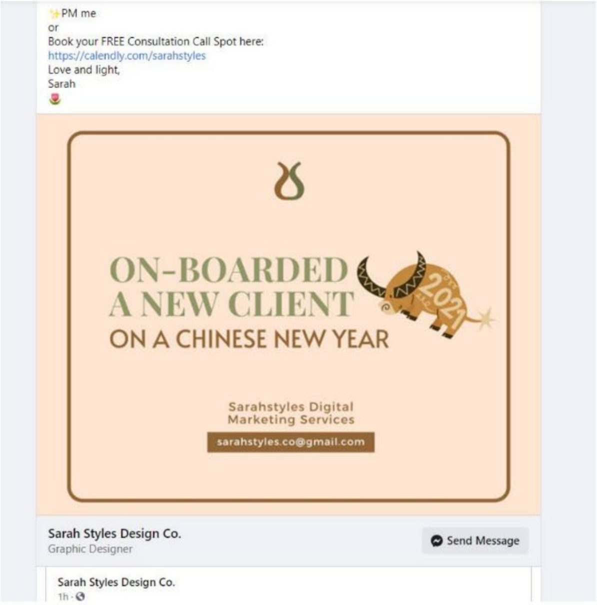
Then, BEFORE LUNCH -- She said yes!!

I literally cried to the Lord. Grabe TRIBE. Ang tamis. Pag mas madami palang objections, mas mafeel mo talaga ang gratefulness sa #win na ma-acchieve mo.

And it's not because magaling ka, pero may mga taong handang tumulong sayo.

6. May pera sa local - if we position ourself as someone who wants to help the client - they will see and feel that, they will put value in that - kahit na more than the budget nila yung offer mo.

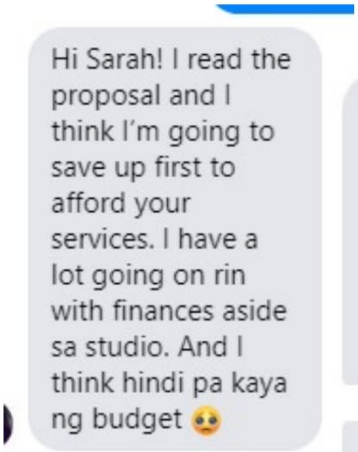
Salamat Tribe, this is just the beginning of many wins to come!!!!! ❤️



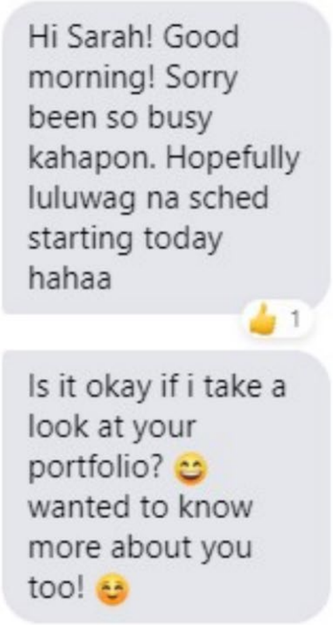
✨PM me
or
Book your FREE Consultation Call Spot here:
https://calendly.com/sarahstyles
Love and light,
Sarah
🌷

Sarah Styles Design Co.
Graphic Designer

Sarah Styles Design Co.
1h ·



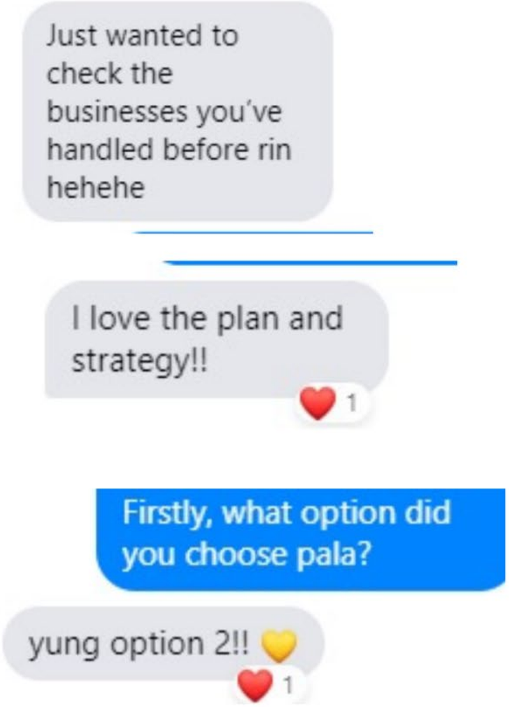
Hi Sarah! I read the proposal and I think I'm going to save up first to afford your services. I have a lot going on rin with finances aside sa studio. And I think hindi pa kaya ng budget 🥺



Hi Sarah! Good morning! Sorry been so busy kahapon. Hopefully luluwag na sched starting today hahaa

👍 1

Is it okay if i take a look at your portfolio? 😄 wanted to know more about you too! ☺️



Just wanted to check the businesses you've handled before rin hehehe

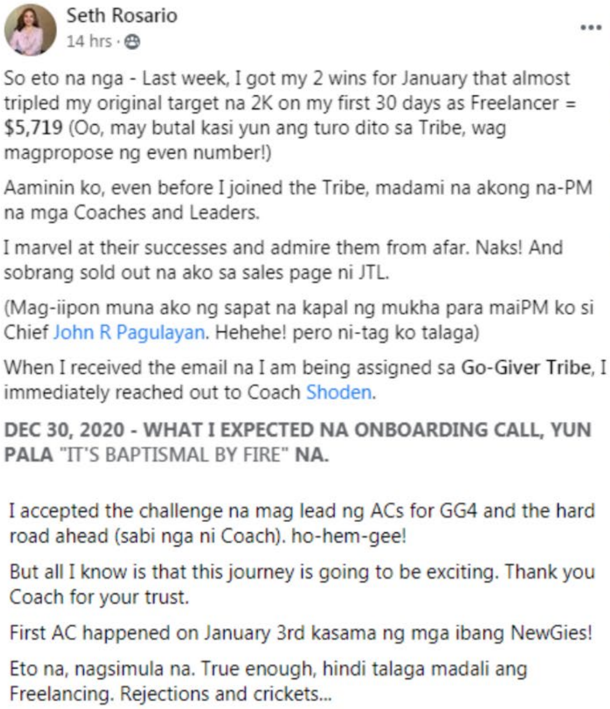
I love the plan and strategy!!

❤️ 1

Firstly, what option did you choose pala?

yung option 2!! 💛

❤️ 1



Seth Rosario

14 hrs ·

So eto na nga - Last week, I got my 2 wins for January that almost tripled my original target na 2K on my first 30 days as Freelancer = **$5,719** (Oo, may butal kasi yun ang turo dito sa Tribe, wag magpropose ng even number!)

Aaminin ko, even before I joined the Tribe, madami na akong na-PM na mga Coaches and Leaders.

I marvel at their successes and admire them from afar. Naks! And sobrang sold out na ako sa sales page ni JTL.

(Mag-iipon muna ako ng sapat na kapal ng mukha para maiPM ko si Chief John R Pagulayan. Hehehe! pero ni-tag ko talaga)

When I received the email na I am being assigned sa **Go-Giver Tribe**, I immediately reached out to Coach Shoden.

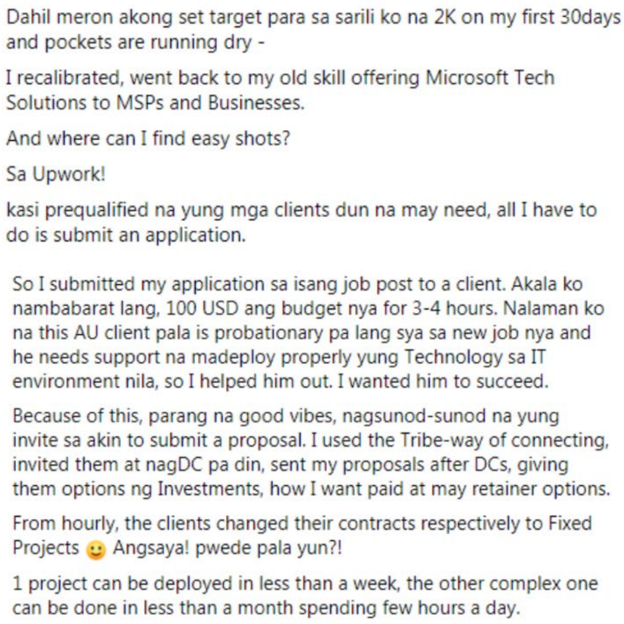
DEC 30, 2020 - WHAT I EXPECTED NA ONBOARDING CALL, YUN PALA "IT'S BAPTISMAL BY FIRE" **NA.**

I accepted the challenge na mag lead ng ACs for GG4 and the hard road ahead (sabi nga ni Coach). ho-hem-gee!

But all I know is that this journey is going to be exciting. Thank you Coach for your trust.

First AC happened on January 3rd kasama ng mga ibang NewGies!

Eto na, nagsimula na. True enough, hindi talaga madali ang Freelancing. Rejections and crickets...



Dahil meron akong set target para sa sarili ko na 2K on my first 30days and pockets are running dry -

I recalibrated, went back to my old skill offering Microsoft Tech Solutions to MSPs and Businesses.

And where can I find easy shots?

Sa Upwork!

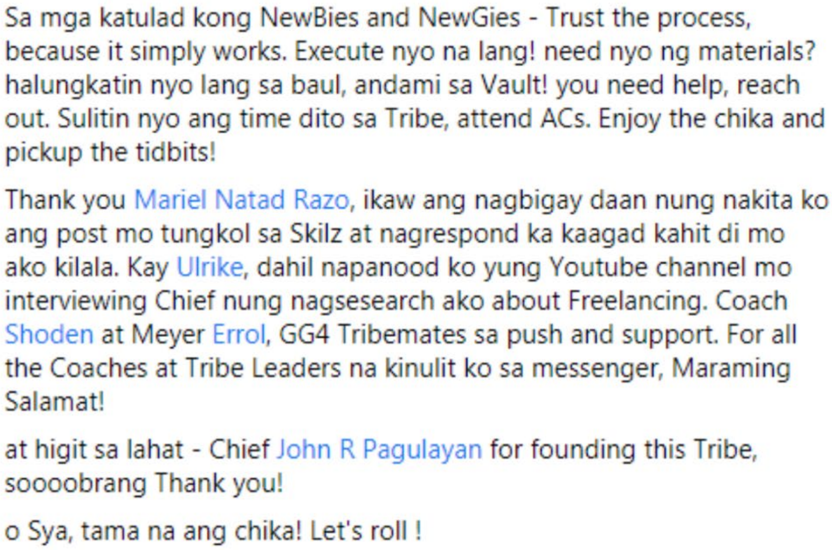
kasi prequalified na yung mga clients dun na may need, all I have to do is submit an application.

So I submitted my application sa isang job post to a client. Akala ko nambabarat lang, 100 USD ang budget nya for 3-4 hours. Nalaman ko na this AU client pala is probationary pa lang sya sa new job nya and he needs support na madeploy properly yung Technology sa IT environment nila, so I helped him out. I wanted him to succeed.

Because of this, parang na good vibes, nagsunod-sunod na yung invite sa akin to submit a proposal. I used the Tribe-way of connecting, invited them at nagDC pa din, sent my proposals after DCs, giving them options ng Investments, how I want paid at may retainer options.

From hourly, the clients changed their contracts respectively to Fixed Projects 🙂 Angsaya! pwede pala yun?!

1 project can be deployed in less than a week, the other complex one can be done in less than a month spending few hours a day.

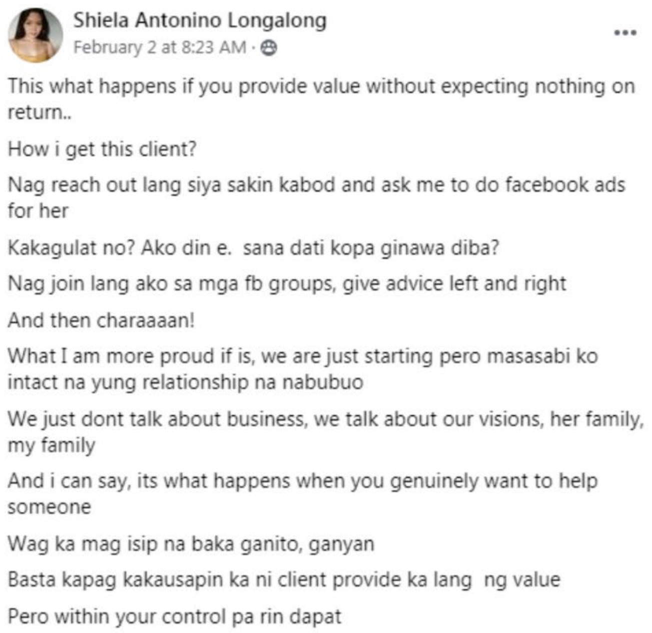


Sa mga katulad kong NewBies and NewGies - Trust the process, because it simply works. Execute nyo na lang! need nyo ng materials? halungkatin nyo lang sa baul, andami sa Vault! you need help, reach out. Sulitin nyo ang time dito sa Tribe, attend ACs. Enjoy the chika and pickup the tidbits!

Thank you Mariel Natad Razo, ikaw ang nagbigay daan nung nakita ko ang post mo tungkol sa Skilz at nagrespond ka kaagad kahit di mo ako kilala. Kay Ulrike, dahil napanood ko yung Youtube channel mo interviewing Chief nung nagsesearch ako about Freelancing. Coach Shoden at Meyer Errol, GG4 Tribemates sa push and support. For all the Coaches at Tribe Leaders na kinulit ko sa messenger, Maraming Salamat!

at higit sa lahat - Chief John R Pagulayan for founding this Tribe, soooobrang Thank you!

o Sya, tama na ang chika! Let's roll !


Shiela Antonino Longalong
February 2 at 8:23 AM ·

This what happens if you provide value without expecting nothing on return..

How i get this client?

Nag reach out lang siya sakin kabod and ask me to do facebook ads for her

Kakagulat no? Ako din e. sana dati kopa ginawa diba?

Nag join lang ako sa mga fb groups, give advice left and right

And then charaaaan!

What I am more proud if is, we are just starting pero masasabi ko intact na yung relationship na nabubuo

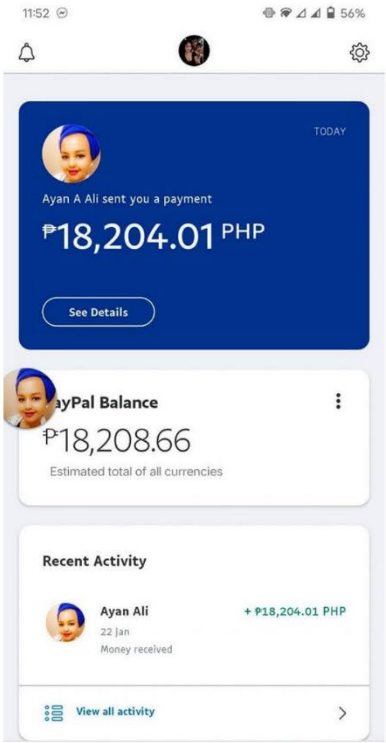
We just dont talk about business, we talk about our visions, her family, my family

And i can say, its what happens when you genuinely want to help someone

Wag ka mag isip na baka ganito, ganyan

Basta kapag kakausapin ka ni client provide ka lang ng value

Pero within your control pa rin dapat


11:52

56%

TODAY

Ayan A Ali sent you a payment

₱18,204.01 PHP

See Details

ayPal Balance

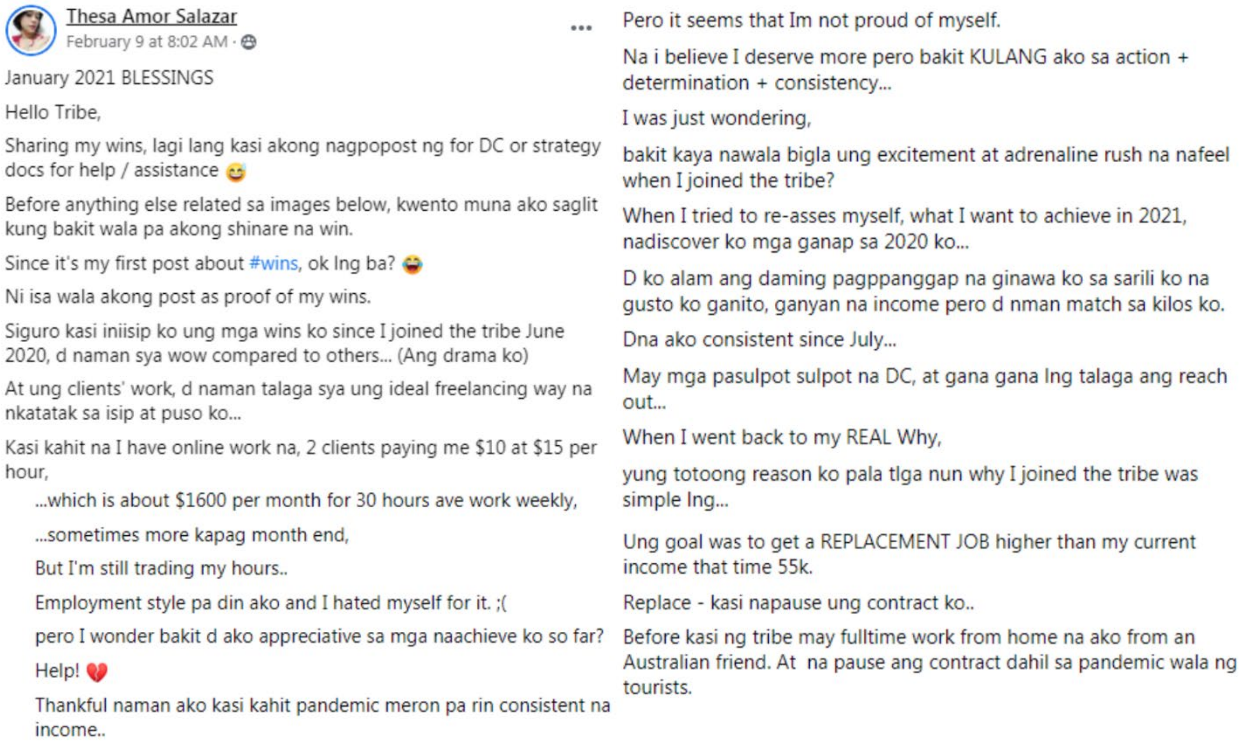
₱18,208.66

Estimated total of all currencies

Recent Activity

Ayan Ali 22 Jan Money received	+ ₱18,204.01 PHP

View all activity


Thesa Amor Salazar
February 9 at 8:02 AM ·

January 2021 BLESSINGS

Hello Tribe,

Sharing my wins, lagi lang kasi akong nagpopost ng for DC or strategy docs for help / assistance 😅

Before anything else related sa images below, kwento muna ako saglit kung bakit wala pa akong shinare na win.

Since it's my first post about #wins, ok lng ba? 😂

Ni isa wala akong post as proof of my wins.

Siguro kasi iniisip ko ung mga wins ko since I joined the tribe June 2020, d naman sya wow compared to others... (Ang drama ko)

At ung clients' work, d naman talaga sya ung ideal freelancing way na nkatatak sa isip at puso ko...

Kasi kahit na I have online work na, 2 clients paying me $10 at $15 per hour,

...which is about $1600 per month for 30 hours ave work weekly,

...sometimes more kapag month end,

But I'm still trading my hours..

Employment style pa din ako and I hated myself for it. ;(

pero I wonder bakit d ako appreciative sa mga naachieve ko so far?

Help! 💔

Thankful naman ako kasi kahit pandemic meron pa rin consistent na income..

Pero it seems that Im not proud of myself.

Na i believe I deserve more pero bakit KULANG ako sa action + determination + consistency...

I was just wondering,

bakit kaya nawala bigla ung excitement at adrenaline rush na nafeel when I joined the tribe?

When I tried to re-asses myself, what I want to achieve in 2021, nadiscover ko mga ganap sa 2020 ko...

D ko alam ang daming pagppanggap na ginawa ko sa sarili ko na gusto ko ganito, ganyan na income pero d nman match sa kilos ko.

Dna ako consistent since July...

May mga pasulpot sulpot na DC, at gana gana lng talaga ang reach out...

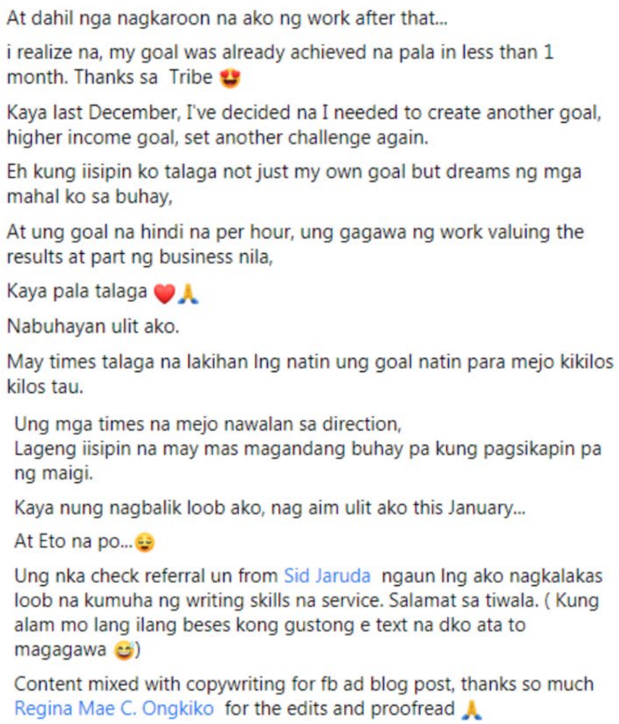
When I went back to my REAL Why,

yung totoong reason ko pala tlga nun why I joined the tribe was simple lng...

Ung goal was to get a REPLACEMENT JOB higher than my current income that time 55k.

Replace - kasi napause ung contract ko..

Before kasi ng tribe may fulltime work from home na ako from an Australian friend. At na pause ang contract dahil sa pandemic wala ng tourists.



At dahil nga nagkaroon na ako ng work after that...

i realize na, my goal was already achieved na pala in less than 1 month. Thanks sa Tribe 😍

Kaya last December, I've decided na I needed to create another goal, higher income goal, set another challenge again.

Eh kung iisipin ko talaga not just my own goal but dreams ng mga mahal ko sa buhay,

At ung goal na hindi na per hour, ung gagawa ng work valuing the results at part ng business nila,

Kaya pala talaga ❤️🙏

Nabuhayan ulit ako.

May times talaga na lakihan lng natin ung goal natin para mejo kikilos kilos tau.

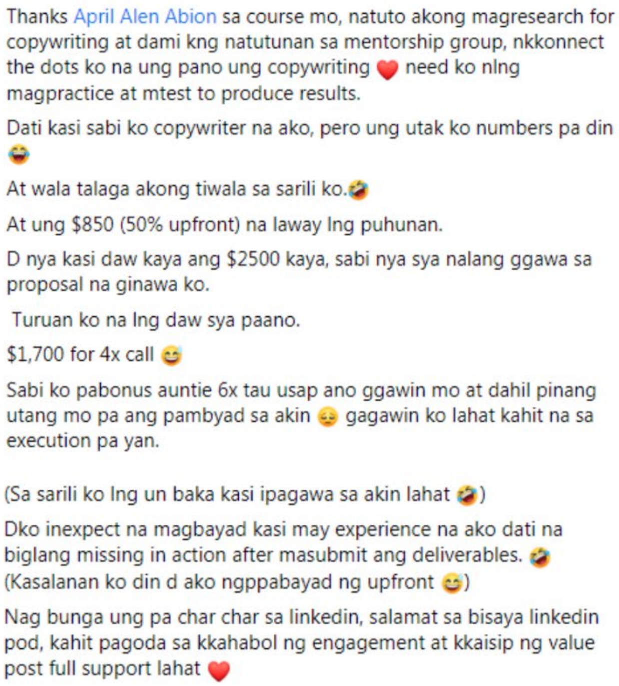
Ung mga times na mejo nawalan sa direction,
Lageng iisipin na may mas magandang buhay pa kung pagsikapin pa ng maigi.

Kaya nung nagbalik loob ako, nag aim ulit ako this January...

At Eto na po...😔

Ung nka check referral un from Sid Jaruda ngaun lng ako nagkalakas loob na kumuha ng writing skills na service. Salamat sa tiwala. (Kung alam mo lang ilang beses kong gustong e text na dko ata to magagawa 😅)

Content mixed with copywriting for fb ad blog post, thanks so much Regina Mae C. Ongkiko for the edits and proofread 🙏



Thanks April Alen Abion sa course mo, natuto akong magresearch for copywriting at dami kng natutunan sa mentorship group, nkkonnect the dots ko na ung pano ung copywriting ❤️ need ko nlng magpractice at mtest to produce results.

Dati kasi sabi ko copywriter na ako, pero ung utak ko numbers pa din 😂

At wala talaga akong tiwala sa sarili ko.🤣

At ung $850 (50% upfront) na laway lng puhunan.

D nya kasi daw kaya ang $2500 kaya, sabi nya sya nalang ggawa sa proposal na ginawa ko.

Turuan ko na lng daw sya paano.

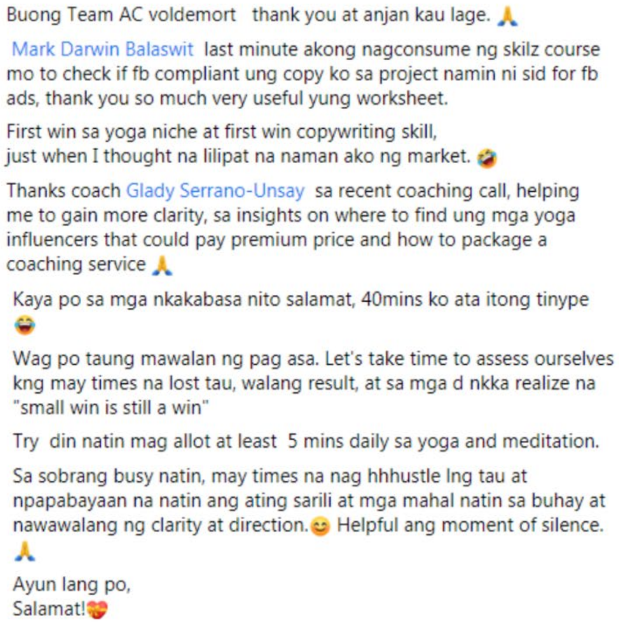
$1,700 for 4x call 😅

Sabi ko pabonus auntie 6x tau usap ano ggawin mo at dahil pinang utang mo pa ang pambyad sa akin 😔 gagawin ko lahat kahit na sa execution pa yan.

(Sa sarili ko lng un baka kasi ipagawa sa akin lahat 🤣)

Dko inexpect na magbayad kasi may experience na ako dati na biglang missing in action after masubmit ang deliverables. 🤣 (Kasalanan ko din d ako ngppabayad ng upfront 😅)

Nag bunga ung pa char char sa linkedin, salamat sa bisaya linkedin pod, kahit pagoda sa kkahabol ng engagement at kkaisip ng value post full support lahat ❤️



Buong Team AC voldemort thank you at anjan kau lage. 🙏

Mark Darwin Balaswit last minute akong nagconsume ng skilz course mo to check if fb compliant ung copy ko sa project namin ni sid for fb ads, thank you so much very useful yung worksheet.

First win sa yoga niche at first win copywriting skill,
just when I thought na lilipat na naman ako ng market. 🤣

Thanks coach Glady Serrano-Unsay sa recent coaching call, helping me to gain more clarity, sa insights on where to find ung mga yoga influencers that could pay premium price and how to package a coaching service 🙏

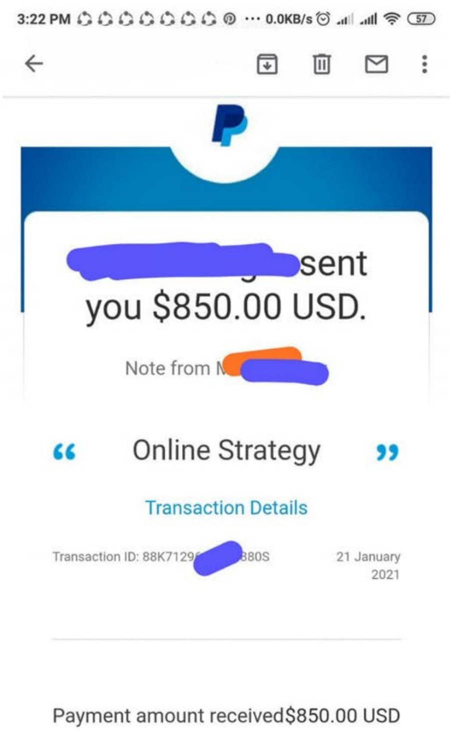
Kaya po sa mga nkakabasa nito salamat, 40mins ko ata itong tinype 😂

Wag po taung mawalan ng pag asa. Let's take time to assess ourselves kng may times na lost tau, walang result, at sa mga d nkka realize na "small win is still a win"

Try din natin mag allot at least 5 mins daily sa yoga and meditation.

Sa sobrang busy natin, may times na nag hhhustle lng tau at npapabayaan na natin ang ating sarili at mga mahal natin sa buhay at nawawalang ng clarity at direction.😊 Helpful ang moment of silence. 🙏

Ayun lang po,
Salamat!💝



[redacted] sent you $850.00 USD.

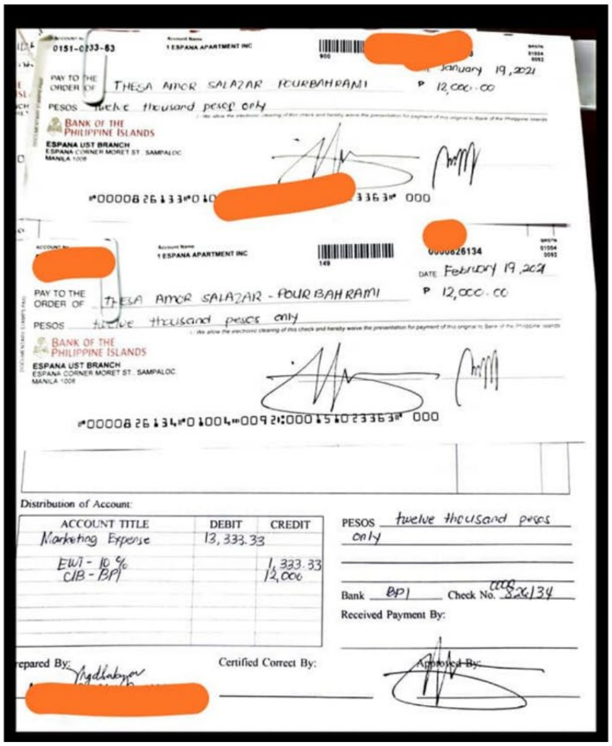
Note from [redacted]

“ Online Strategy ”

Transaction Details

Transaction ID: 88K7129[redacted]880S 21 January 2021

Payment amount received$850.00 USD



Account No. 0151-0233-63 Account Name 1 ESPANA APARTMENT INC 900 [redacted]

January 19, 2021

PAY TO THE ORDER OF THESA AMOR SALAZAR POURBAHRAMI ₱ 12,000.00

PESOS twelve thousand pesos only

BANK OF THE PHILIPPINE ISLANDS
ESPANA UST BRANCH
ESPANA CORNER MORET ST. SAMPALOC
MANILA 1008

⑈00008 26133⑈010[redacted]3363⑈ 000

Account No. [redacted] Account Name 1 ESPANA APARTMENT INC 149 [redacted]0826134

DATE February 19, 2021

PAY TO THE ORDER OF THESA AMOR SALAZAR - POURBAHRAMI ₱ 12,000.00

PESOS twelve thousand pesos only

BANK OF THE PHILIPPINE ISLANDS
ESPANA UST BRANCH
ESPANA CORNER MORET ST. SAMPALOC
MANILA 1008

⑈00008 26134⑈01004⑆0092⑆00015102336 3⑈ 000

Distribution of Account:

ACCOUNT TITLE	DEBIT	CREDIT
Marketing Expense	13,333.33	
EWT - 10 %		1,333.33
CIB - BPI		12,000

PESOS twelve thousand pesos only

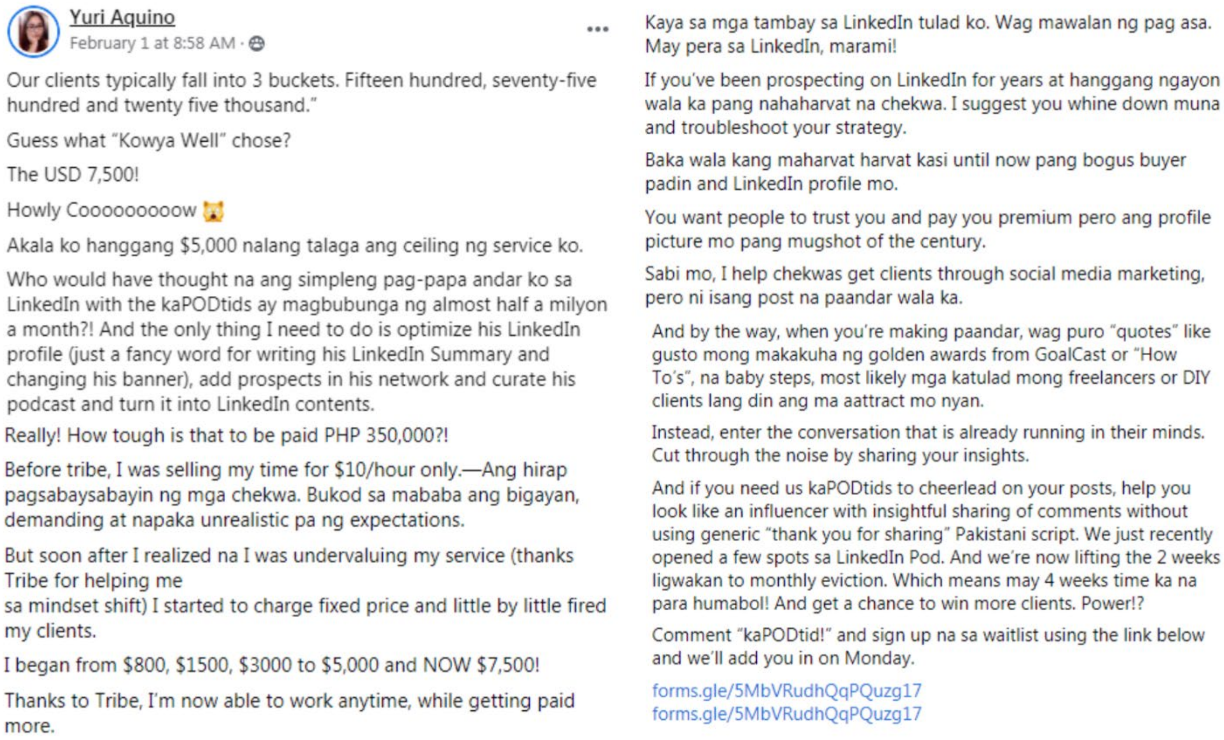
Bank BPI Check No. 0008 26134

Received Payment By:

Prepared By: [redacted]

Certified Correct By:

Approved By:



Yuri Aquino
February 1 at 8:58 AM ·

Our clients typically fall into 3 buckets. Fifteen hundred, seventy-five hundred and twenty five thousand.”

Guess what “Kowya Well” chose?

The USD 7,500!

Howly Cooooooooow 🙀

Akala ko hanggang $5,000 nalang talaga ang ceiling ng service ko.

Who would have thought na ang simpleng pag-papa andar ko sa LinkedIn with the kaPODtids ay magbubunga ng almost half a milyon a month?! And the only thing I need to do is optimize his LinkedIn profile (just a fancy word for writing his LinkedIn Summary and changing his banner), add prospects in his network and curate his podcast and turn it into LinkedIn contents.

Really! How tough is that to be paid PHP 350,000?!

Before tribe, I was selling my time for $10/hour only.—Ang hirap pagsabaysabayin ng mga chekwa. Bukod sa mababa ang bigayan, demanding at napaka unrealistic pa ng expectations.

But soon after I realized na I was undervaluing my service (thanks Tribe for helping me
sa mindset shift) I started to charge fixed price and little by little fired my clients.

I began from $800, $1500, $3000 to $5,000 and NOW $7,500!

Thanks to Tribe, I'm now able to work anytime, while getting paid more.

Kaya sa mga tambay sa LinkedIn tulad ko. Wag mawalan ng pag asa. May pera sa LinkedIn, marami!

If you've been prospecting on LinkedIn for years at hanggang ngayon wala ka pang nahaharvat na chekwa. I suggest you whine down muna and troubleshoot your strategy.

Baka wala kang maharvat harvat kasi until now pang bogus buyer padin and LinkedIn profile mo.

You want people to trust you and pay you premium pero ang profile picture mo pang mugshot of the century.

Sabi mo, I help chekwas get clients through social media marketing, pero ni isang post na paandar wala ka.

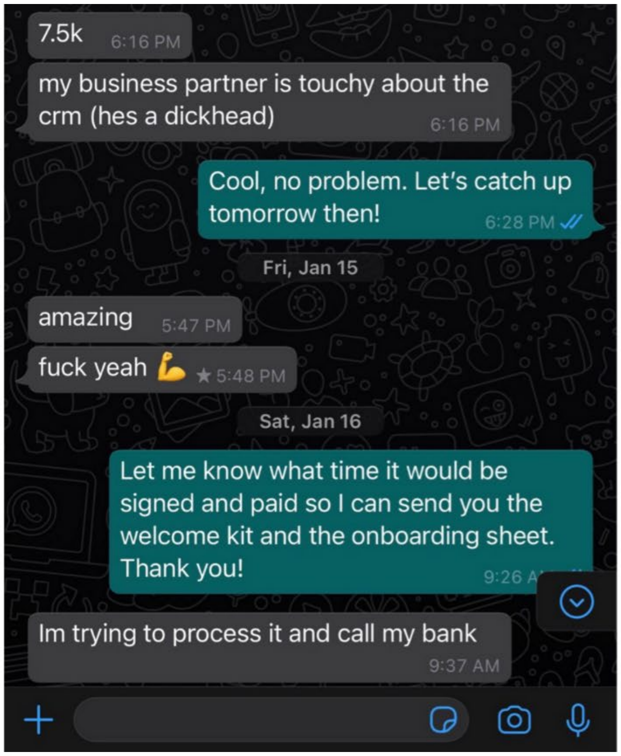
And by the way, when you're making paandar, wag puro “quotes” like gusto mong makakuha ng golden awards from GoalCast or “How To's”, na baby steps, most likely mga katulad mong freelancers or DIY clients lang din ang ma aattract mo nyan.

Instead, enter the conversation that is already running in their minds. Cut through the noise by sharing your insights.

And if you need us kaPODtids to cheerlead on your posts, help you look like an influencer with insightful sharing of comments without using generic “thank you for sharing” Pakistani script. We just recently opened a few spots sa LinkedIn Pod. And we're now lifting the 2 weeks ligwakan to monthly eviction. Which means may 4 weeks time ka na para humabol! And get a chance to win more clients. Power!?

Comment “kaPODtid!” and sign up na sa waitlist using the link below and we'll add you in on Monday.

forms.gle/5MbVRudhQqPQuzg17
forms.gle/5MbVRudhQqPQuzg17



7.5k 6:16 PM

my business partner is touchy about the crm (hes a dickhead) 6:16 PM

Cool, no problem. Let's catch up tomorrow then! 6:28 PM

Fri, Jan 15

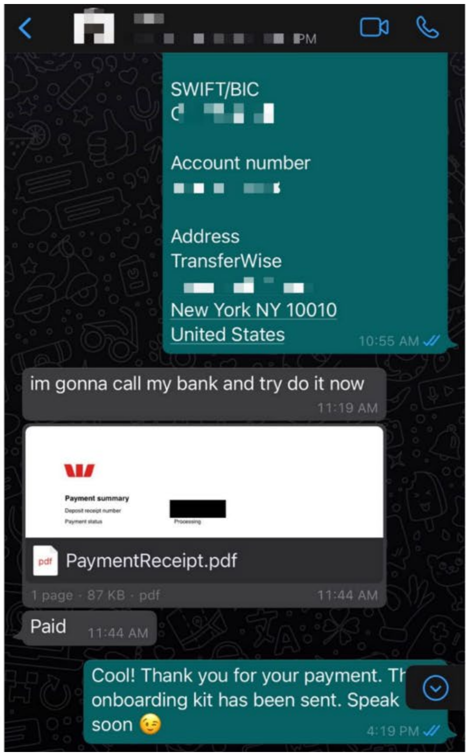
amazing 5:47 PM

fuck yeah 💪 ★ 5:48 PM

Sat, Jan 16

Let me know what time it would be signed and paid so I can send you the welcome kit and the onboarding sheet. Thank you! 9:26 A

Im trying to process it and call my bank 9:37 AM



[redacted] PM

SWIFT/BIC
C[redacted]

Account number
[redacted]

Address
TransferWise
[redacted]
New York NY 10010
United States
10:55 AM

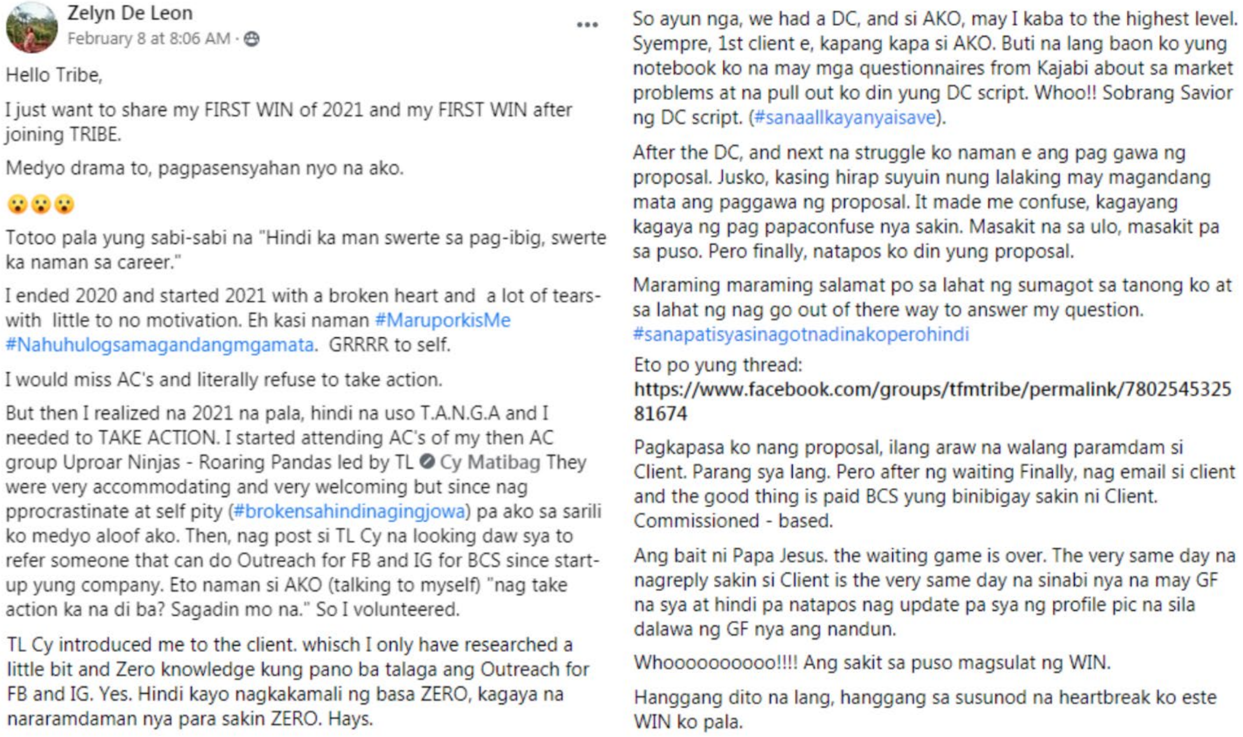
im gonna call my bank and try do it now 11:19 AM

Payment summary
Deposit receipt number
Payment status
Processing
[redacted]

PaymentReceipt.pdf
1 page · 87 KB · pdf 11:44 AM

Paid 11:44 AM

Cool! Thank you for your payment. Th onboarding kit has been sent. Speak soon 😉 4:19 PM



Zelyn De Leon
February 8 at 8:06 AM ·

Hello Tribe,

I just want to share my FIRST WIN of 2021 and my FIRST WIN after joining TRIBE.

Medyo drama to, pagpasensyahan nyo na ako.

😮😮😮

Totoo pala yung sabi-sabi na "Hindi ka man swerte sa pag-ibig, swerte ka naman sa career."

I ended 2020 and started 2021 with a broken heart and a lot of tears- with little to no motivation. Eh kasi naman #MaruporkisMe #Nahuhulogsamagandangmgamata. GRRRR to self.

I would miss AC's and literally refuse to take action.

But then I realized na 2021 na pala, hindi na uso T.A.N.G.A and I needed to TAKE ACTION. I started attending AC's of my then AC group Uproar Ninjas - Roaring Pandas led by TL Cy Matibag They were very accommodating and very welcoming but since nag pprocrastinate at self pity (#brokensahindinagingjowa) pa ako sa sarili ko medyo aloof ako. Then, nag post si TL Cy na looking daw sya to refer someone that can do Outreach for FB and IG for BCS since start-up yung company. Eto naman si AKO (talking to myself) "nag take action ka na di ba? Sagadin mo na." So I volunteered.

TL Cy introduced me to the client. whisch I only have researched a little bit and Zero knowledge kung pano ba talaga ang Outreach for FB and IG. Yes. Hindi kayo nagkakamali ng basa ZERO, kagaya na nararamdaman nya para sakin ZERO. Hays.

So ayun nga, we had a DC, and si AKO, may I kaba to the highest level. Syempre, 1st client e, kapang kapa si AKO. Buti na lang baon ko yung notebook ko na may mga questionnaires from Kajabi about sa market problems at na pull out ko din yung DC script. Whoo!! Sobrang Savior ng DC script. (#sanaallkayanyaisave).

After the DC, and next na struggle ko naman e ang pag gawa ng proposal. Jusko, kasing hirap suyuin nung lalaking may magandang mata ang paggawa ng proposal. It made me confuse, kagayang kagaya ng pag papaconfuse nya sakin. Masakit na sa ulo, masakit pa sa puso. Pero finally, natapos ko din yung proposal.

Maraming maraming salamat po sa lahat ng sumagot sa tanong ko at sa lahat ng nag go out of there way to answer my question. #sanapatisyasinagotnadinakoperohindi

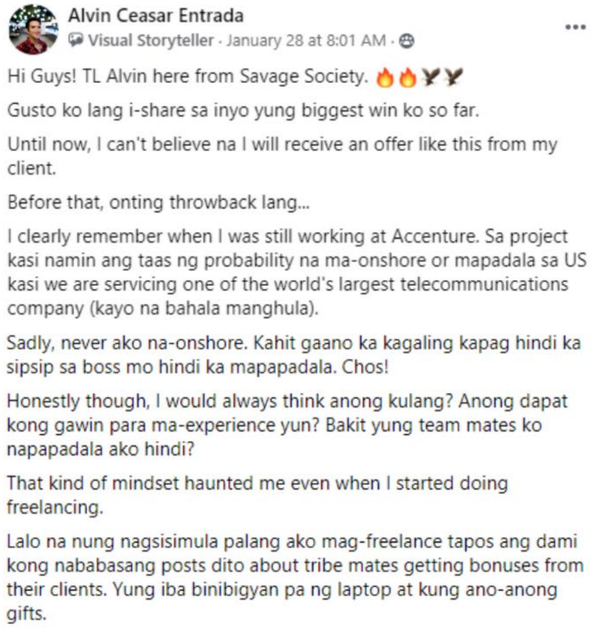
Eto po yung thread:
https://www.facebook.com/groups/tfmtribe/permalink/780254532581674

Pagkapasa ko nang proposal, ilang araw na walang paramdam si Client. Parang sya lang. Pero after ng waiting Finally, nag email si client and the good thing is paid BCS yung binibigay sakin ni Client. Commissioned - based.

Ang bait ni Papa Jesus. the waiting game is over. The very same day na nagreply sakin si Client is the very same day na sinabi nya na may GF na sya at hindi pa natapos nag update pa sya ng profile pic na sila dalawa ng GF nya ang nandun.

Whoooooooooo!!!! Ang sakit sa puso magsulat ng WIN.

Hanggang dito na lang, hanggang sa susunod na heartbreak ko este WIN ko pala.



Alvin Ceasar Entrada

Visual Storyteller · January 28 at 8:01 AM ·

Hi Guys! TL Alvin here from Savage Society. 🔥🔥🦅🦅

Gusto ko lang i-share sa inyo yung biggest win ko so far.

Until now, I can't believe na I will receive an offer like this from my client.

Before that, onting throwback lang...

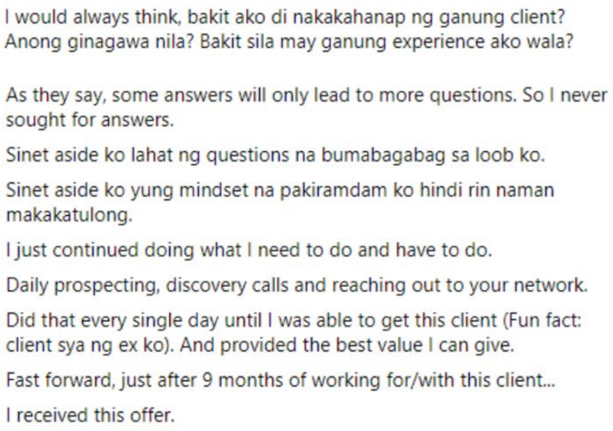
I clearly remember when I was still working at Accenture. Sa project kasi namin ang taas ng probability na ma-onshore or mapadala sa US kasi we are servicing one of the world's largest telecommunications company (kayo na bahala manghula).

Sadly, never ako na-onshore. Kahit gaano ka kagaling kapag hindi ka sipsip sa boss mo hindi ka mapapadala. Chos!

Honestly though, I would always think anong kulang? Anong dapat kong gawin para ma-experience yun? Bakit yung team mates ko napapadala ako hindi?

That kind of mindset haunted me even when I started doing freelancing.

Lalo na nung nagsisimula palang ako mag-freelance tapos ang dami kong nababasang posts dito about tribe mates getting bonuses from their clients. Yung iba binibigyan pa ng laptop at kung ano-anong gifts.



I would always think, bakit ako di nakakahanap ng ganung client? Anong ginagawa nila? Bakit sila may ganung experience ako wala?

As they say, some answers will only lead to more questions. So I never sought for answers.

Sinet aside ko lahat ng questions na bumabagabag sa loob ko.

Sinet aside ko yung mindset na pakiramdam ko hindi rin naman makakatulong.

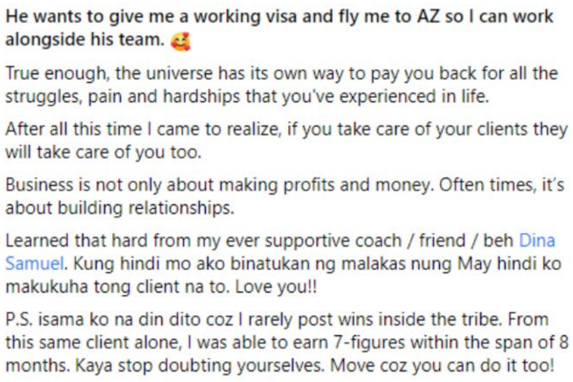
I just continued doing what I need to do and have to do.

Daily prospecting, discovery calls and reaching out to your network.

Did that every single day until I was able to get this client (Fun fact: client sya ng ex ko). And provided the best value I can give.

Fast forward, just after 9 months of working for/with this client...

I received this offer.



He wants to give me a working visa and fly me to AZ so I can work alongside his team. 🥰

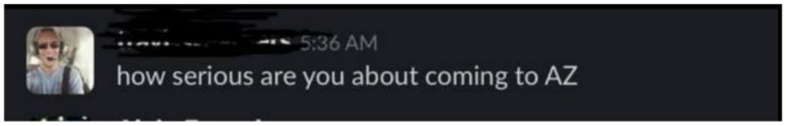
True enough, the universe has its own way to pay you back for all the struggles, pain and hardships that you've experienced in life.

After all this time I came to realize, if you take care of your clients they will take care of you too.

Business is not only about making profits and money. Often times, it's about building relationships.

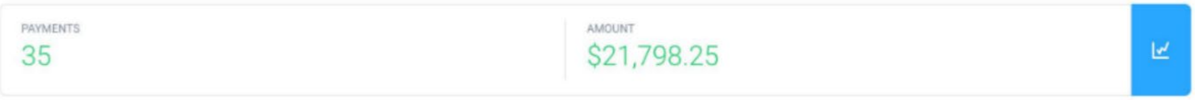
Learned that hard from my ever supportive coach / friend / beh Dina Samuel. Kung hindi mo ako binatukan ng malakas nung May hindi ko makukuha tong client na to. Love you!!

P.S. isama ko na din dito coz I rarely post wins inside the tribe. From this same client alone, I was able to earn 7-figures within the span of 8 months. Kaya stop doubting yourselves. Move coz you can do it too!

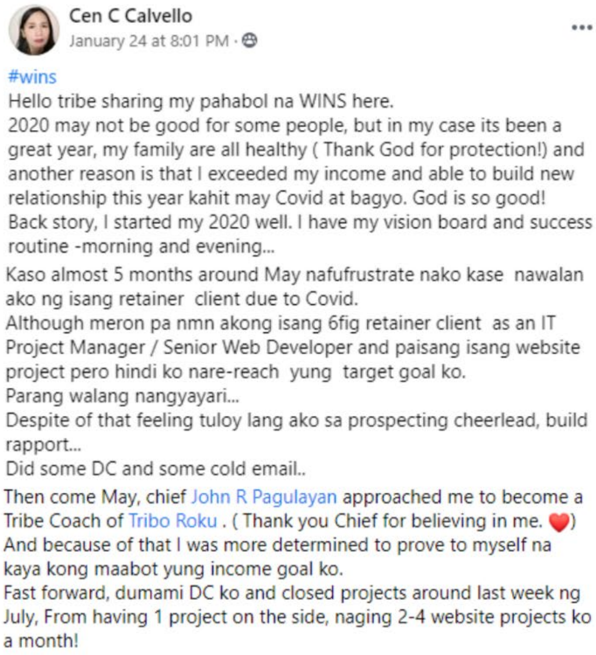


[redacted] 5:36 AM

how serious are you about coming to AZ



PAYMENTS	AMOUNT
35	$21,798.25

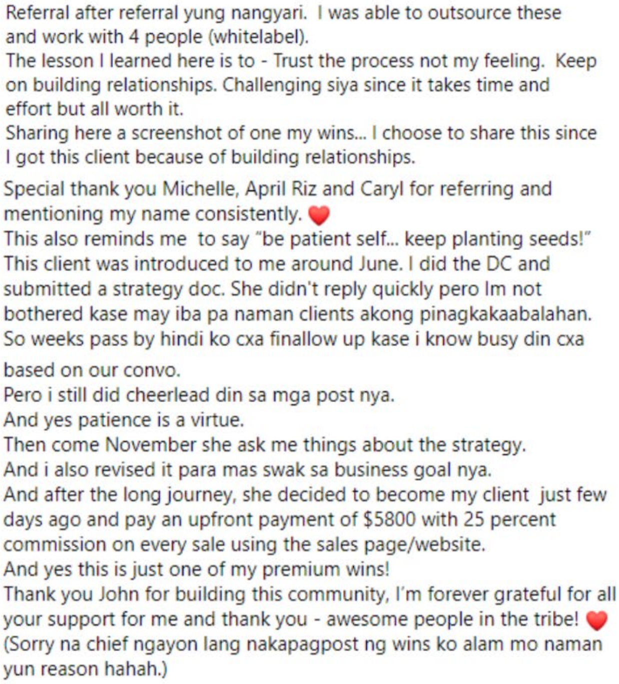


Cen C Calvello
January 24 at 8:01 PM ·

#wins
Hello tribe sharing my pahabol na WINS here.
2020 may not be good for some people, but in my case its been a great year, my family are all healthy (Thank God for protection!) and another reason is that I exceeded my income and able to build new relationship this year kahit may Covid at bagyo. God is so good!
Back story, I started my 2020 well. I have my vision board and success routine -morning and evening...

Kaso almost 5 months around May nafufrustrate nako kase nawalan ako ng isang retainer client due to Covid.
Although meron pa nmn akong isang 6fig retainer client as an IT Project Manager / Senior Web Developer and paisang isang website project pero hindi ko nare-reach yung target goal ko.
Parang walang nangyayari...
Despite of that feeling tuloy lang ako sa prospecting cheerlead, build rapport...
Did some DC and some cold email..

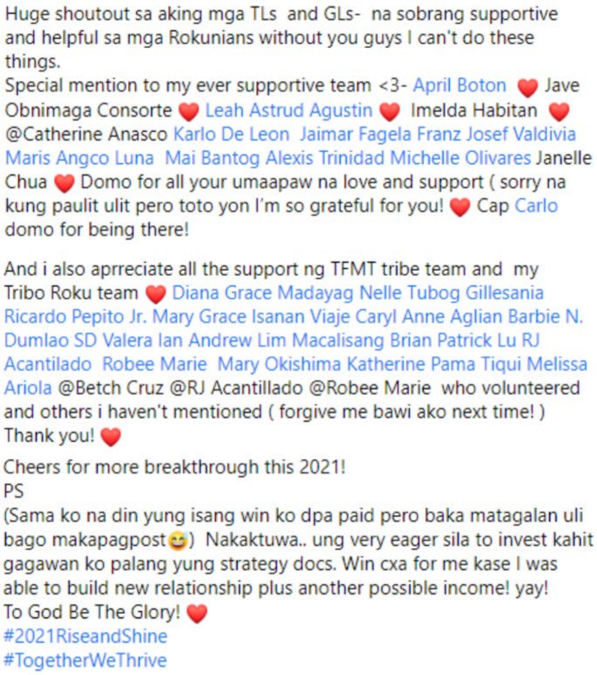
Then come May, chief John R Pagulayan approached me to become a Tribe Coach of Tribo Roku . (Thank you Chief for believing in me. ❤️)
And because of that I was more determined to prove to myself na kaya kong maabot yung income goal ko.
Fast forward, dumami DC ko and closed projects around last week ng July, From having 1 project on the side, naging 2-4 website projects ko a month!



Referral after referral yung nangyari. I was able to outsource these and work with 4 people (whitelabel).
The lesson I learned here is to - Trust the process not my feeling. Keep on building relationships. Challenging siya since it takes time and effort but all worth it.
Sharing here a screenshot of one my wins... I choose to share this since I got this client because of building relationships.

Special thank you Michelle, April Riz and Caryl for referring and mentioning my name consistently. ❤️
This also reminds me to say "be patient self... keep planting seeds!"
This client was introduced to me around June. I did the DC and submitted a strategy doc. She didn't reply quickly pero Im not bothered kase may iba pa naman clients akong pinagkakaabalahan.
So weeks pass by hindi ko cxa finallow up kase i know busy din cxa

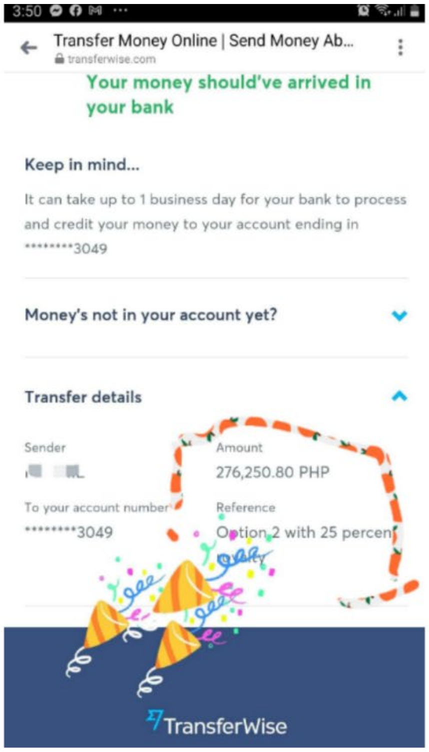
based on our convo.
Pero i still did cheerlead din sa mga post nya.
And yes patience is a virtue.
Then come November she ask me things about the strategy.
And i also revised it para mas swak sa business goal nya.
And after the long journey, she decided to become my client just few days ago and pay an upfront payment of $5800 with 25 percent commission on every sale using the sales page/website.
And yes this is just one of my premium wins!
Thank you John for building this community, I'm forever grateful for all your support for me and thank you - awesome people in the tribe! ❤️
(Sorry na chief ngayon lang nakapagpost ng wins ko alam mo naman yun reason hahah.)



Huge shoutout sa aking mga TLs and GLs- na sobrang supportive and helpful sa mga Rokunians without you guys I can't do these things.
Special mention to my ever supportive team <3- April Boton ❤️ Jave Obnimaga Consorte ❤️ Leah Astrud Agustin ❤️ Imelda Habitan ❤️ @Catherine Anasco Karlo De Leon Jaimar Fagela Franz Josef Valdivia Maris Angco Luna Mai Bantog Alexis Trinidad Michelle Olivares Janelle Chua ❤️ Domo for all your umaapaw na love and support (sorry na kung paulit ulit pero toto yon I'm so grateful for you! ❤️ Cap Carlo domo for being there!

And i also aprreciate all the support ng TFMT tribe team and my Tribo Roku team ❤️ Diana Grace Madayag Nelle Tubog Gillesania Ricardo Pepito Jr. Mary Grace Isanan Viaje Caryl Anne Aglian Barbie N. Dumlao SD Valera Ian Andrew Lim Macalisang Brian Patrick Lu RJ Acantilado Robee Marie Mary Okishima Katherine Pama Tiqui Melissa Ariola @Betch Cruz @RJ Acantillado @Robee Marie who volunteered and others i haven't mentioned (forgive me bawi ako next time!)
Thank you! ❤️

Cheers for more breakthrough this 2021!
PS
(Sama ko na din yung isang win ko dpa paid pero baka matagalan uli bago makapagpost😅) Nakaktuwa.. ung very eager sila to invest kahit gagawan ko palang yung strategy docs. Win cxa for me kase I was able to build new relationship plus another possible income! yay!
To God Be The Glory! ❤️
#2021RiseandShine
#TogetherWeThrive


3:50

Transfer Money Online | Send Money Ab...
transferwise.com

Your money should've arrived in your bank

Keep in mind...

It can take up to 1 business day for your bank to process and credit your money to your account ending in ********3049

Money's not in your account yet?

Transfer details

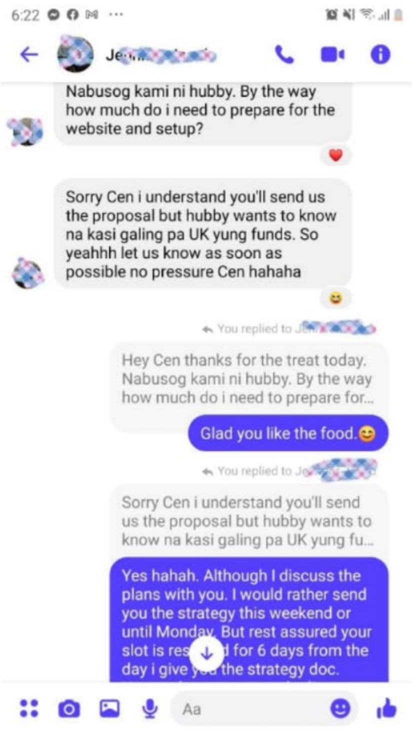
Sender: [redacted]

Amount: 276,250.80 PHP

To your account number: ********3049

Reference: Option 2 with 25 percent equity

TransferWise


6:22

Je[redacted]

Nabusog kami ni hubby. By the way how much do i need to prepare for the website and setup?

Sorry Cen i understand you'll send us the proposal but hubby wants to know na kasi galing pa UK yung funds. So yeahhh let us know as soon as possible no pressure Cen hahaha

You replied to J[redacted]

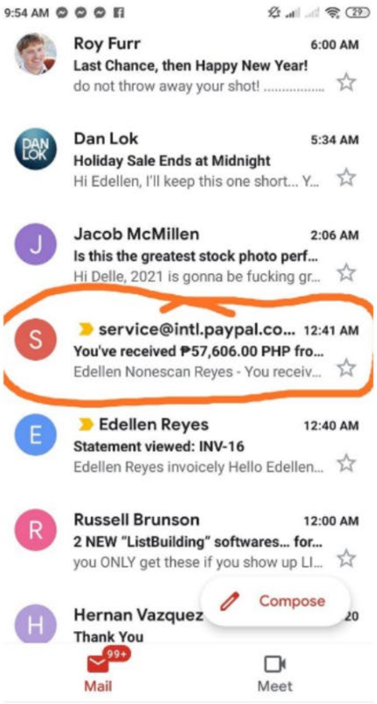
Hey Cen thanks for the treat today. Nabusog kami ni hubby. By the way how much do i need to prepare for...

Glad you like the food.😊

You replied to J[redacted]

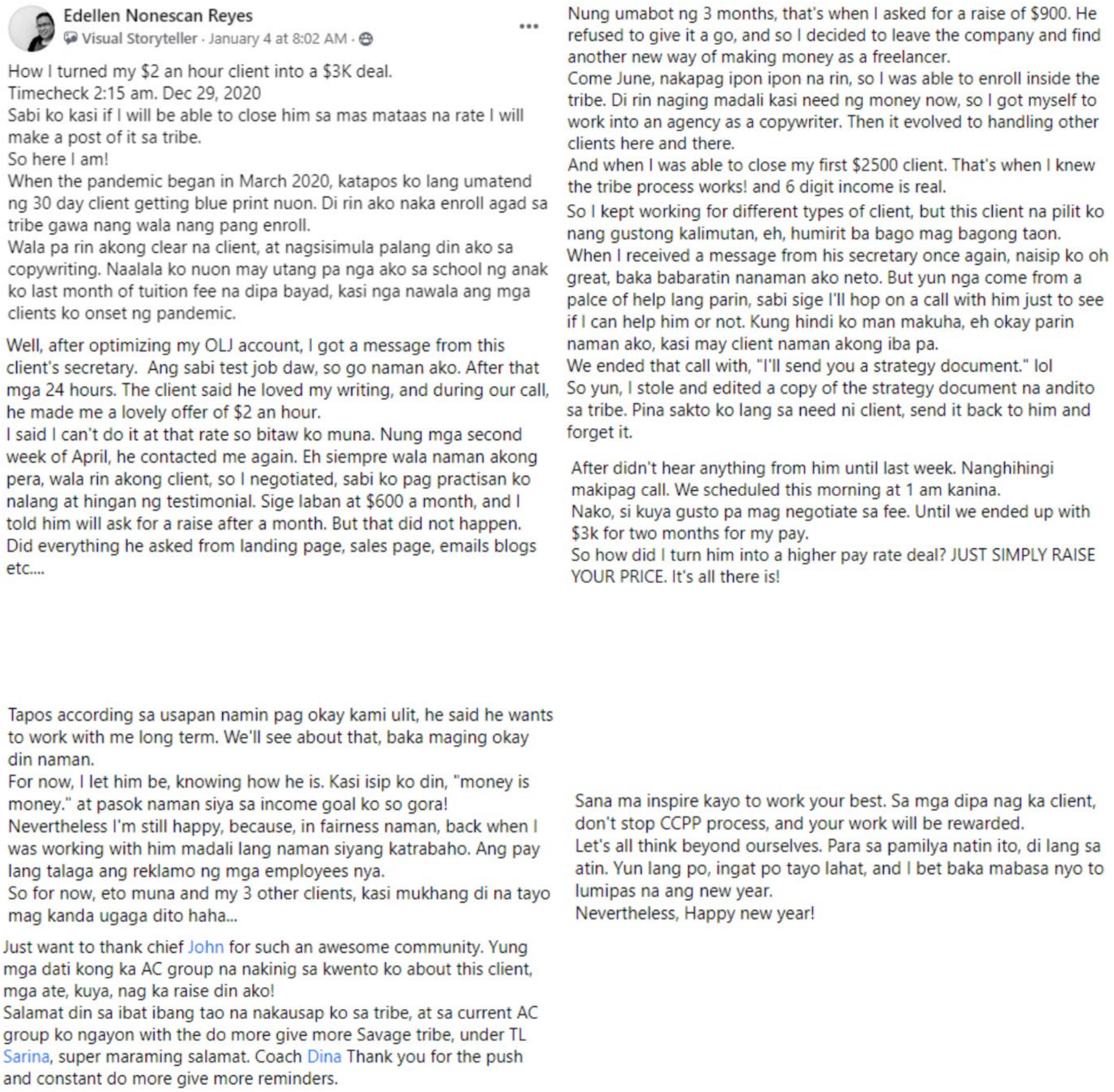
Sorry Cen i understand you'll send us the proposal but hubby wants to know na kasi galing pa UK yung fu...

Yes hahah. Although I discuss the plans with you. I would rather send you the strategy this weekend or until Monday. But rest assured your slot is res[illegible]d for 6 days from the day i give [illegible] the strategy doc.


9:54 AM

Sender	Subject / preview	Time
Roy Furr	**Last Chance, then Happy New Year!** do not throw away your shot!	6:00 AM
Dan Lok	**Holiday Sale Ends at Midnight** Hi Edellen, I'll keep this one short... Y...	5:34 AM
Jacob McMillen	**Is this the greatest stock photo perf...** Hi Delle, 2021 is gonna be fucking gr...	2:06 AM
service@intl.paypal.co...	**You've received ₱57,606.00 PHP fro...** Edellen Nonescan Reyes - You receiv...	12:41 AM
Edellen Reyes	**Statement viewed: INV-16** Edellen Reyes invoicely Hello Edellen...	12:40 AM
Russell Brunson	**2 NEW "ListBuilding" softwares... for...** you ONLY get these if you show up LI...	12:00 AM
Hernan Vazquez	**Thank You**	20

Ayan, then I sent the contract through email and have them sign it. Same day nag send siya first payment. (Actually dipa ganun ka polido ang process ko about this. Abangers din ako sa post ng iba how others streamline their process. Would love tips on this one.)
November, siya unang nag bayad. So one month project. The payment I got on the new year was a final pay for the finished project.
Simple lang ang secret, build relationship of trust with your prospects by showing up at your every promised day to hop on a call with them. 😉 At least 3 times for me, maybe shorter for you.
Hope this answers your wonderment about how this client was closed.
Have a good day all!


Edellen Nonescan Reyes
Visual Storyteller · January 4 at 8:02 AM ·

How I turned my $2 an hour client into a $3K deal.
Timecheck 2:15 am. Dec 29, 2020
Sabi ko kasi if I will be able to close him sa mas mataas na rate I will make a post of it sa tribe.
So here I am!
When the pandemic began in March 2020, katapos ko lang umatend ng 30 day client getting blue print nuon. Di rin ako naka enroll agad sa tribe gawa nang wala nang pang enroll.
Wala pa rin akong clear na client, at nagsisimula palang din ako sa copywriting. Naalala ko nuon may utang pa nga ako sa school ng anak ko last month of tuition fee na dipa bayad, kasi nga nawala ang mga clients ko onset ng pandemic.

Well, after optimizing my OLJ account, I got a message from this client's secretary. Ang sabi test job daw, so go naman ako. After that mga 24 hours. The client said he loved my writing, and during our call, he made me a lovely offer of $2 an hour.
I said I can't do it at that rate so bitaw ko muna. Nung mga second week of April, he contacted me again. Eh siempre wala naman akong pera, wala rin akong client, so I negotiated, sabi ko pag practisan ko nalang at hingan ng testimonial. Sige laban at $600 a month, and I told him will ask for a raise after a month. But that did not happen. Did everything he asked from landing page, sales page, emails blogs etc....

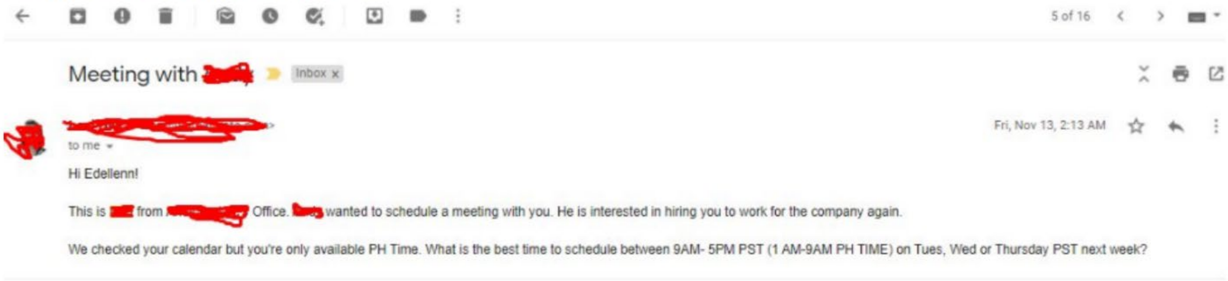
Nung umabot ng 3 months, that's when I asked for a raise of $900. He refused to give it a go, and so I decided to leave the company and find another new way of making money as a freelancer.
Come June, nakapag ipon ipon na rin, so I was able to enroll inside the tribe. Di rin naging madali kasi need ng money now, so I got myself to work into an agency as a copywriter. Then it evolved to handling other clients here and there.
And when I was able to close my first $2500 client. That's when I knew the tribe process works! and 6 digit income is real.
So I kept working for different types of client, but this client na pilit ko nang gustong kalimutan, eh, humirit ba bago mag bagong taon.
When I received a message from his secretary once again, naisip ko oh great, baka babaratin nanaman ako neto. But yun nga come from a palce of help lang parin, sabi sige I'll hop on a call with him just to see if I can help him or not. Kung hindi ko man makuha, eh okay parin naman ako, kasi may client naman akong iba pa.
We ended that call with, "I'll send you a strategy document." lol
So yun, I stole and edited a copy of the strategy document na andito sa tribe. Pina sakto ko lang sa need ni client, send it back to him and forget it.

After didn't hear anything from him until last week. Nanghihingi makipag call. We scheduled this morning at 1 am kanina.
Nako, si kuya gusto pa mag negotiate sa fee. Until we ended up with $3k for two months for my pay.
So how did I turn him into a higher pay rate deal? JUST SIMPLY RAISE YOUR PRICE. It's all there is!

Tapos according sa usapan namin pag okay kami ulit, he said he wants to work with me long term. We'll see about that, baka maging okay din naman.
For now, I let him be, knowing how he is. Kasi isip ko din, "money is money." at pasok naman siya sa income goal ko so gora!
Nevertheless I'm still happy, because, in fairness naman, back when I was working with him madali lang naman siyang katrabaho. Ang pay lang talaga ang reklamo ng mga employees nya.
So for now, eto muna and my 3 other clients, kasi mukhang di na tayo mag kanda ugaga dito haha...

Just want to thank chief John for such an awesome community. Yung mga dati kong ka AC group na nakinig sa kwento ko about this client, mga ate, kuya, nag ka raise din ako!
Salamat din sa ibat ibang tao na nakausap ko sa tribe, at sa current AC group ko ngayon with the do more give more Savage tribe, under TL Sarina, super maraming salamat. Coach Dina Thank you for the push and constant do more give more reminders.

Sana ma inspire kayo to work your best. Sa mga dipa nag ka client, don't stop CCPP process, and your work will be rewarded.
Let's all think beyond ourselves. Para sa pamilya natin ito, di lang sa atin. Yun lang po, ingat po tayo lahat, and I bet baka mabasa nyo to lumipas na ang new year.
Nevertheless, Happy new year!



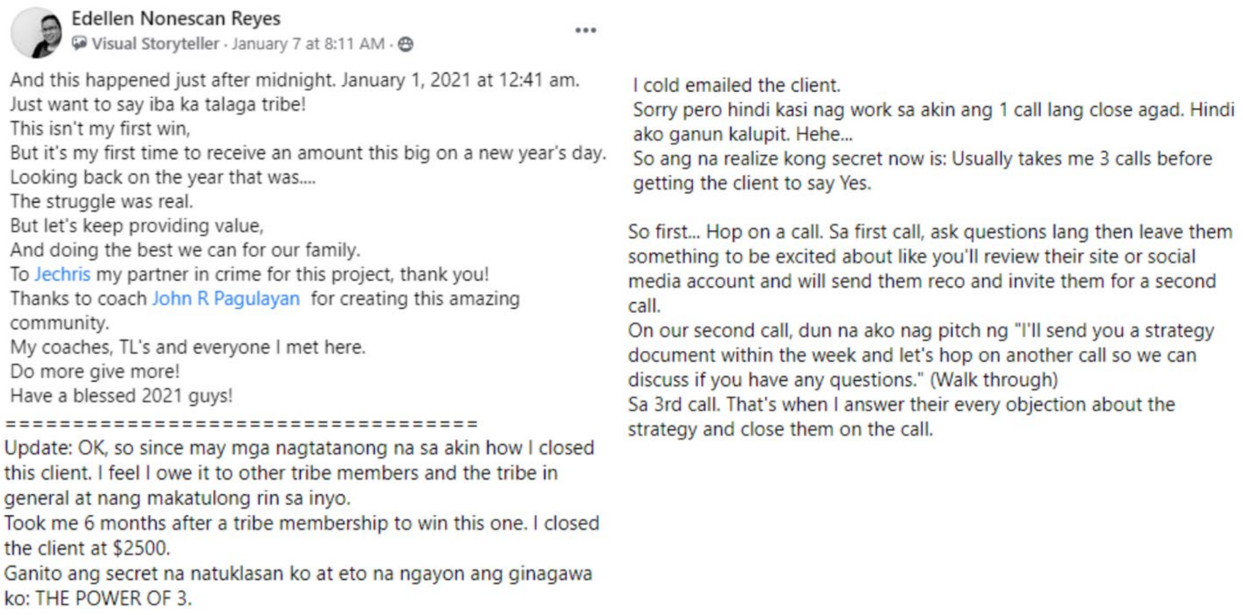
Meeting with [redacted]

[redacted]
to me
Fri, Nov 13, 2:13 AM

Hi Edellenn!

This is [redacted] from [redacted] Office. [redacted] wanted to schedule a meeting with you. He is interested in hiring you to work for the company again.

We checked your calendar but you're only available PH Time. What is the best time to schedule between 9AM- 5PM PST (1 AM-9AM PH TIME) on Tues, Wed or Thursday PST next week?

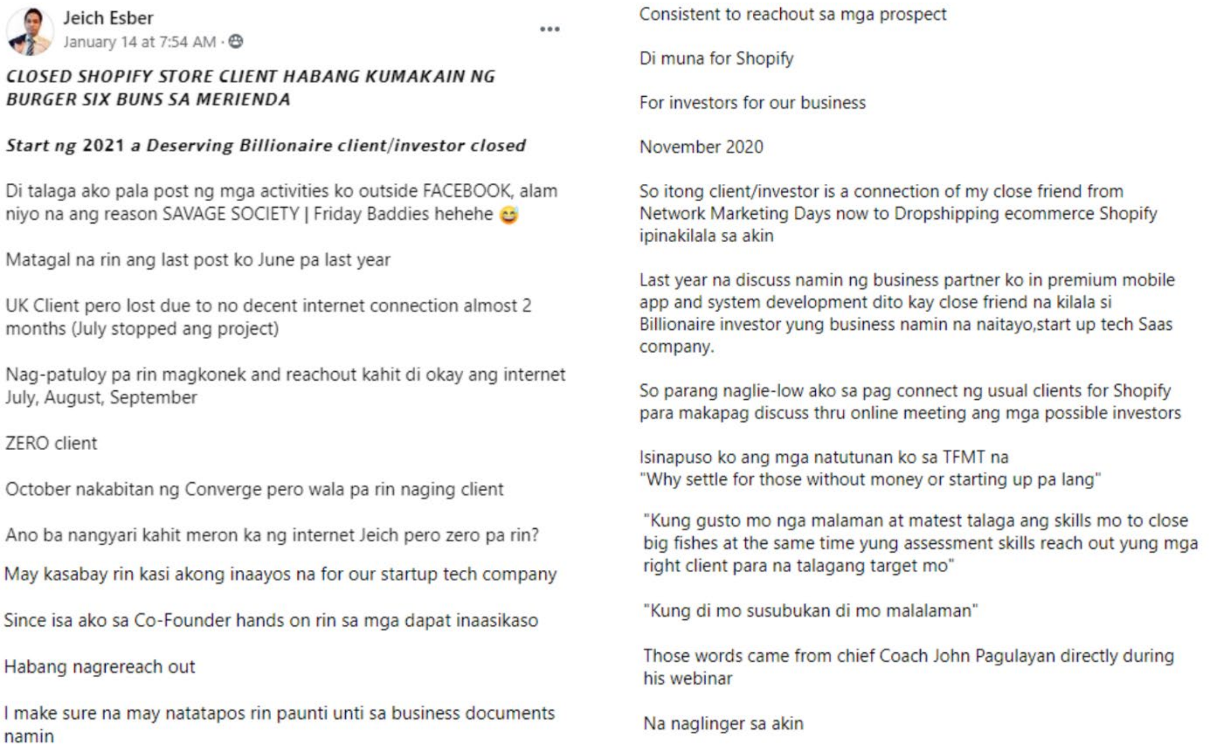


Edellen Nonescan Reyes
Visual Storyteller · January 7 at 8:11 AM ·

And this happened just after midnight. January 1, 2021 at 12:41 am.
Just want to say iba ka talaga tribe!
This isn't my first win,
But it's my first time to receive an amount this big on a new year's day.
Looking back on the year that was....
The struggle was real.
But let's keep providing value,
And doing the best we can for our family.
To Jechris my partner in crime for this project, thank you!
Thanks to coach John R Pagulayan for creating this amazing community.
My coaches, TL's and everyone I met here.
Do more give more!
Have a blessed 2021 guys!
==================================
Update: OK, so since may mga nagtatanong na sa akin how I closed this client. I feel I owe it to other tribe members and the tribe in general at nang makatulong rin sa inyo.
Took me 6 months after a tribe membership to win this one. I closed the client at $2500.
Ganito ang secret na natuklasan ko at eto na ngayon ang ginagawa ko: THE POWER OF 3.

I cold emailed the client.
Sorry pero hindi kasi nag work sa akin ang 1 call lang close agad. Hindi ako ganun kalupit. Hehe...
So ang na realize kong secret now is: Usually takes me 3 calls before getting the client to say Yes.

So first... Hop on a call. Sa first call, ask questions lang then leave them something to be excited about like you'll review their site or social media account and will send them reco and invite them for a second call.
On our second call, dun na ako nag pitch ng "I'll send you a strategy document within the week and let's hop on another call so we can discuss if you have any questions." (Walk through)
Sa 3rd call. That's when I answer their every objection about the strategy and close them on the call.



Jeich Esber
January 14 at 7:54 AM ·

CLOSED SHOPIFY STORE CLIENT HABANG KUMAKAIN NG BURGER SIX BUNS SA MERIENDA

Start ng 2021 a Deserving Billionaire client/investor closed

Di talaga ako pala post ng mga activities ko outside FACEBOOK, alam niyo na ang reason SAVAGE SOCIETY | Friday Baddies hehehe 😅

Matagal na rin ang last post ko June pa last year

UK Client pero lost due to no decent internet connection almost 2 months (July stopped ang project)

Nag-patuloy pa rin magkonek and reachout kahit di okay ang internet July, August, September

ZERO client

October nakabitan ng Converge pero wala pa rin naging client

Ano ba nangyari kahit meron ka ng internet Jeich pero zero pa rin?

May kasabay rin kasi akong inaayos na for our startup tech company

Since isa ako sa Co-Founder hands on rin sa mga dapat inaasikaso

Habang nagrereach out

I make sure na may natatapos rin paunti unti sa business documents namin

Consistent to reachout sa mga prospect

Di muna for Shopify

For investors for our business

November 2020

So itong client/investor is a connection of my close friend from Network Marketing Days now to Dropshipping ecommerce Shopify ipinakilala sa akin

Last year na discuss namin ng business partner ko in premium mobile app and system development dito kay close friend na kilala si Billionaire investor yung business namin na naitayo,start up tech Saas company.

So parang naglie-low ako sa pag connect ng usual clients for Shopify para makapag discuss thru online meeting ang mga possible investors

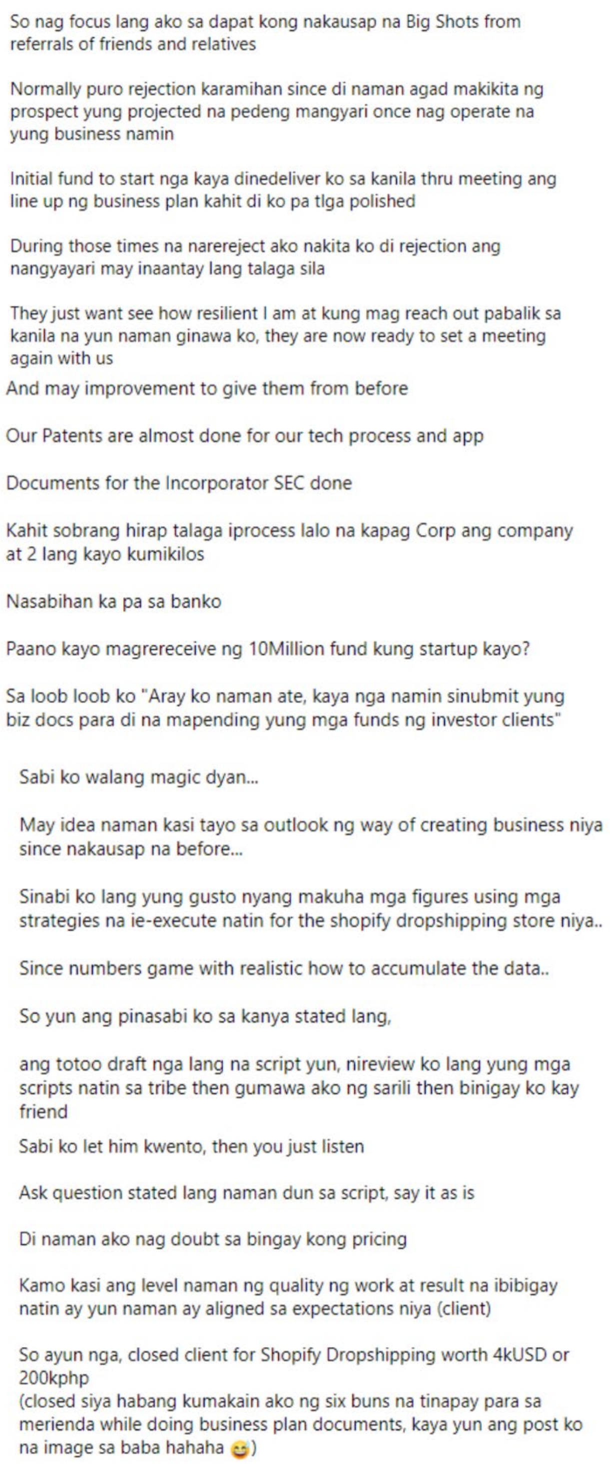
Isinapuso ko ang mga natutunan ko sa TFMT na
"Why settle for those without money or starting up pa lang"

"Kung gusto mo nga malaman at matest talaga ang skills mo to close big fishes at the same time yung assessment skills reach out yung mga right client para na talagang target mo"

"Kung di mo susubukan di mo malalaman"

Those words came from chief Coach John Pagulayan directly during his webinar

Na naglinger sa akin



So nag focus lang ako sa dapat kong nakausap na Big Shots from referrals of friends and relatives

Normally puro rejection karamihan since di naman agad makikita ng prospect yung projected na pedeng mangyari once nag operate na yung business namin

Initial fund to start nga kaya dinedeliver ko sa kanila thru meeting ang line up ng business plan kahit di ko pa tlga polished

During those times na narereject ako nakita ko di rejection ang nangyayari may inaantay lang talaga sila

They just want see how resilient I am at kung mag reach out pabalik sa kanila na yun naman ginawa ko, they are now ready to set a meeting again with us

And may improvement to give them from before

Our Patents are almost done for our tech process and app

Documents for the Incorporator SEC done

Kahit sobrang hirap talaga iprocess lalo na kapag Corp ang company at 2 lang kayo kumikilos

Nasabihan ka pa sa banko

Paano kayo magrereceive ng 10Million fund kung startup kayo?

Sa loob loob ko "Aray ko naman ate, kaya nga namin sinubmit yung biz docs para di na mapending yung mga funds ng investor clients"

Sabi ko walang magic dyan...

May idea naman kasi tayo sa outlook ng way of creating business niya since nakausap na before...

Sinabi ko lang yung gusto nyang makuha mga figures using mga strategies na ie-execute natin for the shopify dropshipping store niya..

Since numbers game with realistic how to accumulate the data..

So yun ang pinasabi ko sa kanya stated lang,

ang totoo draft nga lang na script yun, nireview ko lang yung mga scripts natin sa tribe then gumawa ako ng sarili then binigay ko kay friend

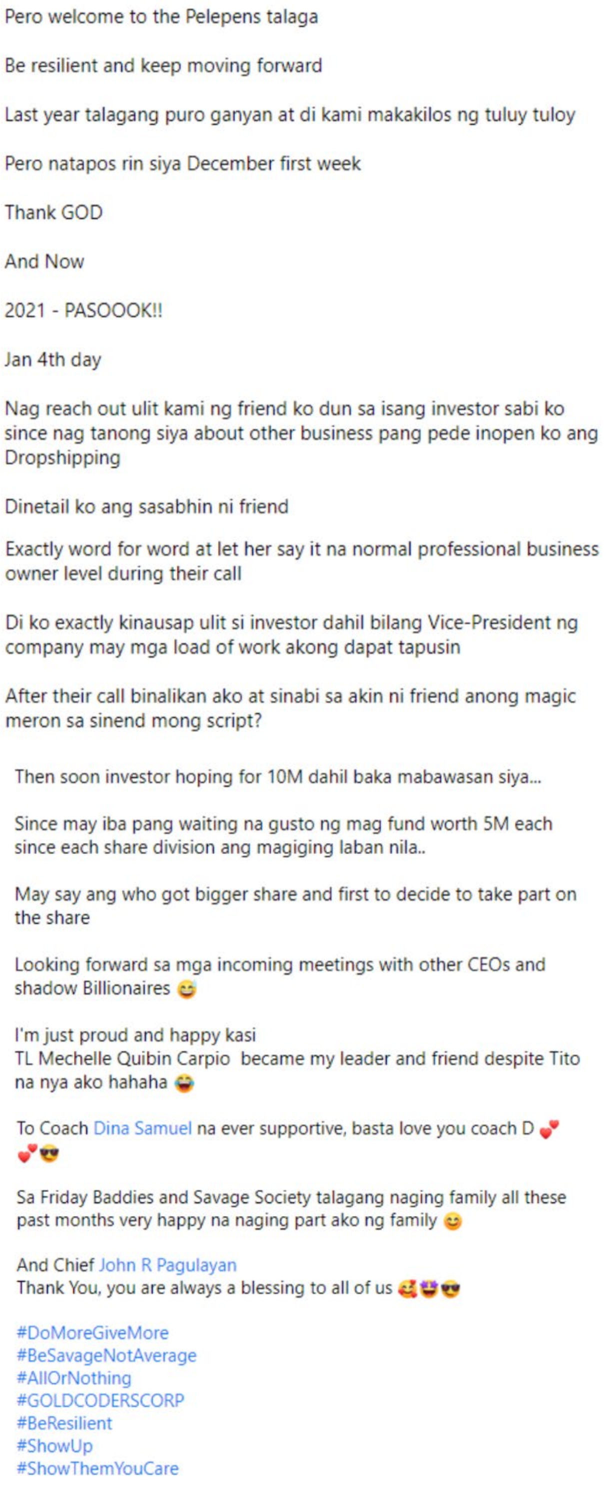
Sabi ko let him kwento, then you just listen

Ask question stated lang naman dun sa script, say it as is

Di naman ako nag doubt sa bingay kong pricing

Kamo kasi ang level naman ng quality ng work at result na ibibigay natin ay yun naman ay aligned sa expectations niya (client)

So ayun nga, closed client for Shopify Dropshipping worth 4kUSD or 200kphp
(closed siya habang kumakain ako ng six buns na tinapay para sa merienda while doing business plan documents, kaya yun ang post ko na image sa baba hahaha 😅)



Pero welcome to the Pelepens talaga

Be resilient and keep moving forward

Last year talagang puro ganyan at di kami makakilos ng tuluy tuloy

Pero natapos rin siya December first week

Thank GOD

And Now

2021 - PASOOOK!!

Jan 4th day

Nag reach out ulit kami ng friend ko dun sa isang investor sabi ko since nag tanong siya about other business pang pede inopen ko ang Dropshipping

Dinetail ko ang sasabhin ni friend

Exactly word for word at let her say it na normal professional business owner level during their call

Di ko exactly kinausap ulit si investor dahil bilang Vice-President ng company may mga load of work akong dapat tapusin

After their call binalikan ako at sinabi sa akin ni friend anong magic meron sa sinend mong script?

Then soon investor hoping for 10M dahil baka mabawasan siya...

Since may iba pang waiting na gusto ng mag fund worth 5M each since each share division ang magiging laban nila..

May say ang who got bigger share and first to decide to take part on the share

Looking forward sa mga incoming meetings with other CEOs and shadow Billionaires 😅

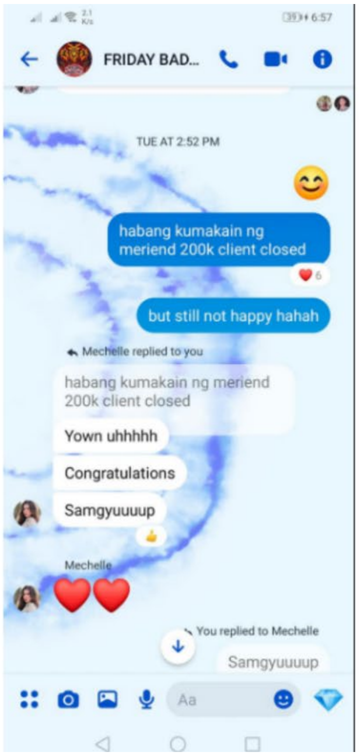
I'm just proud and happy kasi
TL Mechelle Quibin Carpio became my leader and friend despite Tito na nya ako hahaha 😂

To Coach Dina Samuel na ever supportive, basta love you coach D 💕💕😎

Sa Friday Baddies and Savage Society talagang naging family all these past months very happy na naging part ako ng family 😊

And Chief John R Pagulayan
Thank You, you are always a blessing to all of us 🥰🤩😎

#DoMoreGiveMore
#BeSavageNotAverage
#AllOrNothing
#GOLDCODERSCORP
#BeResilient
#ShowUp
#ShowThemYouCare



FRIDAY BAD...

TUE AT 2:52 PM

😊

habang kumakain ng meriend 200k client closed

but still not happy hahah

Mechelle replied to you

habang kumakain ng meriend 200k client closed

Yown uhhhhh

Congratulations

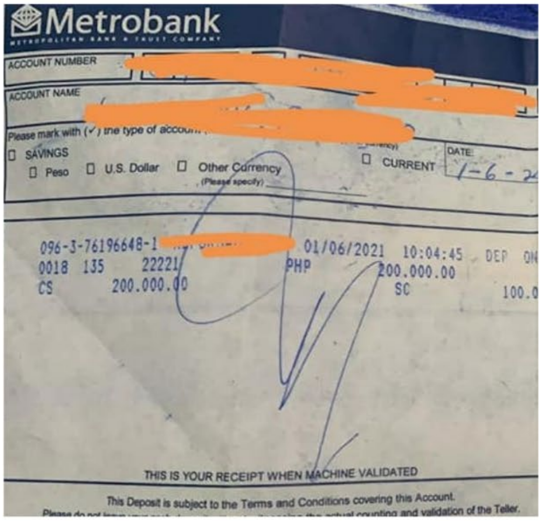
Samgyuuuup

Mechelle

❤️❤️

You replied to Mechelle

Samgyuuuup



Metrobank

METROPOLITAN BANK & TRUST COMPANY

ACCOUNT NUMBER [redacted]

ACCOUNT NAME [redacted]

Please mark with (✓) the type of accou

☐ SAVINGS

☐ Peso ☐ U.S. Dollar ☐ Other Currency (Please specify)

☐ CURRENT

DATE 1-6-2

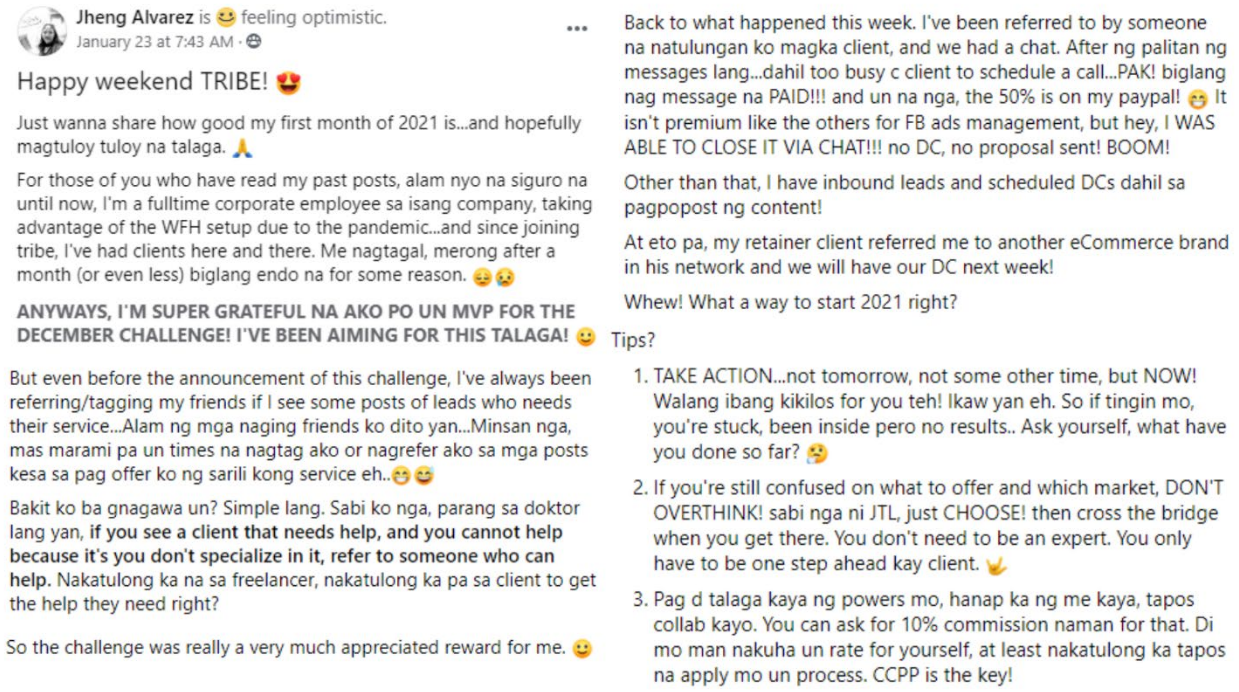
096-3-76196648-1 [redacted] 01/06/2021 10:04:45 DEP ON

0018 135 22221 PHP 200.000.00

CS 200.000.00 SC 100.0

THIS IS YOUR RECEIPT WHEN MACHINE VALIDATED

This Deposit is subject to the Terms and Conditions covering this Account.



Jheng Alvarez is 😃 feeling optimistic.
January 23 at 7:43 AM · 🌐

Happy weekend TRIBE! 😍

Just wanna share how good my first month of 2021 is...and hopefully magtuloy tuloy na talaga. 🙏

For those of you who have read my past posts, alam nyo na siguro na until now, I'm a fulltime corporate employee sa isang company, taking advantage of the WFH setup due to the pandemic...and since joining tribe, I've had clients here and there. Me nagtagal, merong after a month (or even less) biglang endo na for some reason. 😔😥

ANYWAYS, I'M SUPER GRATEFUL NA AKO PO UN MVP FOR THE DECEMBER CHALLENGE! I'VE BEEN AIMING FOR THIS TALAGA! 🙂

But even before the announcement of this challenge, I've always been referring/tagging my friends if I see some posts of leads who needs their service...Alam ng mga naging friends ko dito yan...Minsan nga, mas marami pa un times na nagtag ako or nagrefer ako sa mga posts kesa sa pag offer ko ng sarili kong service eh..😁😅

Bakit ko ba gnagawa un? Simple lang. Sabi ko nga, parang sa doktor lang yan, **if you see a client that needs help, and you cannot help because it's you don't specialize in it, refer to someone who can help.** Nakatulong ka na sa freelancer, nakatulong ka pa sa client to get the help they need right?

So the challenge was really a very much appreciated reward for me. 🙂

Back to what happened this week. I've been referred to by someone na natulungan ko magka client, and we had a chat. After ng palitan ng messages lang...dahil too busy c client to schedule a call...PAK! biglang nag message na PAID!!! and un na nga, the 50% is on my paypal! 😁 It isn't premium like the others for FB ads management, but hey, I WAS ABLE TO CLOSE IT VIA CHAT!!! no DC, no proposal sent! BOOM!

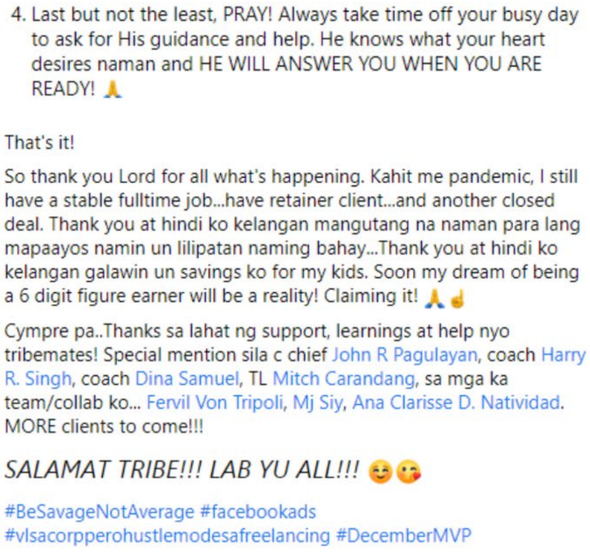
Other than that, I have inbound leads and scheduled DCs dahil sa pagpopost ng content!

At eto pa, my retainer client referred me to another eCommerce brand in his network and we will have our DC next week!

Whew! What a way to start 2021 right?

Tips?

1. TAKE ACTION...not tomorrow, not some other time, but NOW! Walang ibang kikilos for you teh! Ikaw yan eh. So if tingin mo, you're stuck, been inside pero no results.. Ask yourself, what have you done so far? 🤔
2. If you're still confused on what to offer and which market, DON'T OVERTHINK! sabi nga ni JTL, just CHOOSE! then cross the bridge when you get there. You don't need to be an expert. You only have to be one step ahead kay client. 🤟
3. Pag d talaga kaya ng powers mo, hanap ka ng me kaya, tapos collab kayo. You can ask for 10% commission naman for that. Di mo man nakuha un rate for yourself, at least nakatulong ka tapos na apply mo un process. CCPP is the key!



4. Last but not the least, PRAY! Always take time off your busy day to ask for His guidance and help. He knows what your heart desires naman and HE WILL ANSWER YOU WHEN YOU ARE READY! 🙏

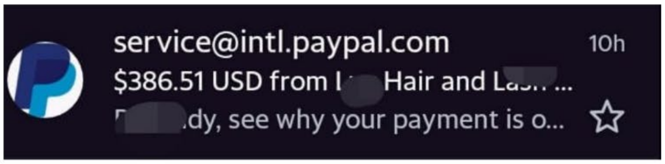
That's it!

So thank you Lord for all what's happening. Kahit me pandemic, I still have a stable fulltime job...have retainer client...and another closed deal. Thank you at hindi ko kelangan mangutang na naman para lang mapaayos namin un lilipatan naming bahay...Thank you at hindi ko kelangan galawin un savings ko for my kids. Soon my dream of being a 6 digit figure earner will be a reality! Claiming it! 🙏☝

Cympre pa..Thanks sa lahat ng support, learnings at help nyo tribemates! Special mention sila c chief John R Pagulayan, coach Harry R. Singh, coach Dina Samuel, TL Mitch Carandang, sa mga ka team/collab ko... Fervil Von Tripoli, Mj Siy, Ana Clarisse D. Natividad. MORE clients to come!!!

SALAMAT TRIBE!!! LAB YU ALL!!! 😊😘

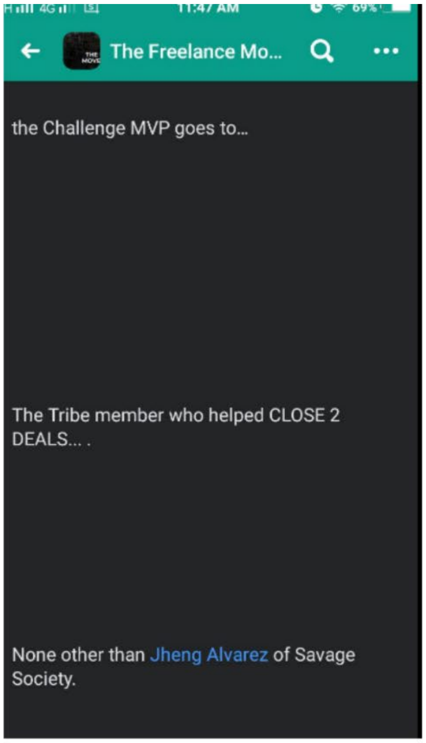
#BeSavageNotAverage #facebookads #vlsacorpperohustlemodesafreelancing #DecemberMVP



service@intl.paypal.com 10h

$386.51 USD from L[redacted] Hair and La[redacted] ...

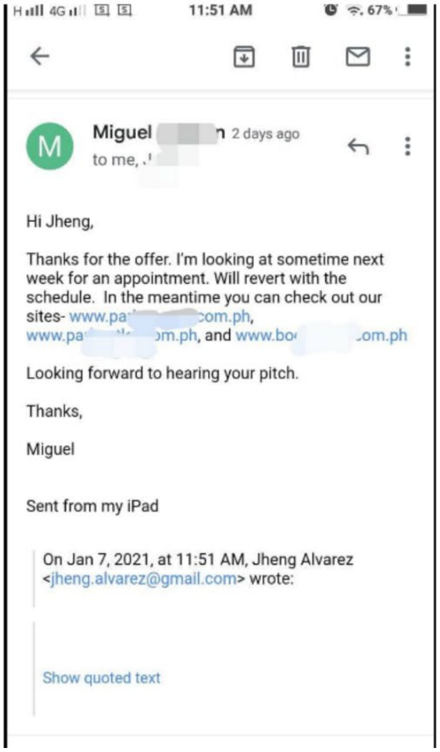
[redacted].dy, see why your payment is o...



the Challenge MVP goes to...

The Tribe member who helped CLOSE 2 DEALS... .

None other than Jheng Alvarez of Savage Society.



Miguel [redacted]n 2 days ago

to me, .[redacted]

Hi Jheng,

Thanks for the offer. I'm looking at sometime next week for an appointment. Will revert with the schedule. In the meantime you can check out our sites- www.pa[redacted]com.ph, www.pa[redacted]om.ph, and www.bo[redacted].om.ph

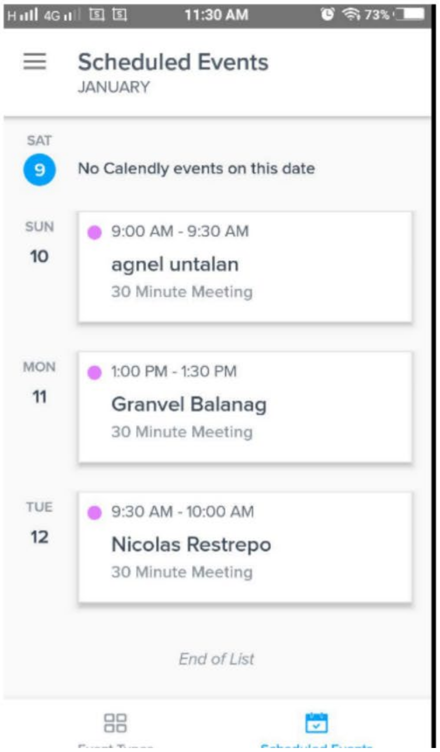
Looking forward to hearing your pitch.

Thanks,

Miguel

Sent from my iPad

> On Jan 7, 2021, at 11:51 AM, Jheng Alvarez <jheng.alvarez@gmail.com> wrote:
>
> Show quoted text



Scheduled Events

JANUARY

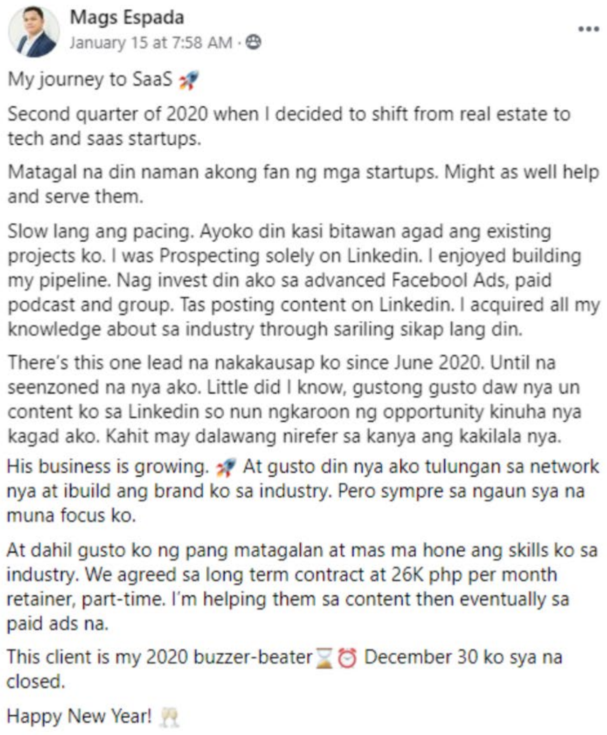
SAT 9 No Calendly events on this date

SUN 10 9:00 AM - 9:30 AM agnel untalan 30 Minute Meeting

MON 11 1:00 PM - 1:30 PM Granvel Balanag 30 Minute Meeting

TUE 12 9:30 AM - 10:00 AM Nicolas Restrepo 30 Minute Meeting

End of List



Mags Espada

January 15 at 7:58 AM ·

My journey to SaaS 🚀

Second quarter of 2020 when I decided to shift from real estate to tech and saas startups.

Matagal na din naman akong fan ng mga startups. Might as well help and serve them.

Slow lang ang pacing. Ayoko din kasi bitawan agad ang existing projects ko. I was Prospecting solely on Linkedin. I enjoyed building my pipeline. Nag invest din ako sa advanced Facebool Ads, paid podcast and group. Tas posting content on Linkedin. I acquired all my knowledge about sa industry through sariling sikap lang din.

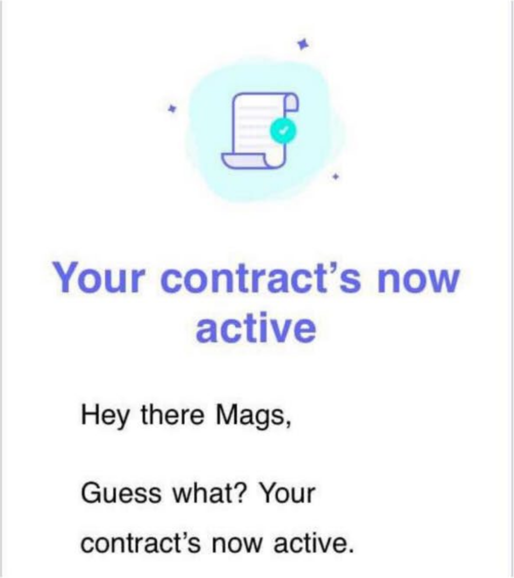
There's this one lead na nakakausap ko since June 2020. Until na seenzoned na nya ako. Little did I know, gustong gusto daw nya un content ko sa Linkedin so nun ngkaroon ng opportunity kinuha nya kagad ako. Kahit may dalawang nirefer sa kanya ang kakilala nya.

His business is growing. 🚀 At gusto din nya ako tulungan sa network nya at ibuild ang brand ko sa industry. Pero sympre sa ngaun sya na muna focus ko.

At dahil gusto ko ng pang matagalan at mas ma hone ang skills ko sa industry. We agreed sa long term contract at 26K php per month retainer, part-time. I'm helping them sa content then eventually sa paid ads na.

This client is my 2020 buzzer-beater⌛⏰ December 30 ko sya na closed.

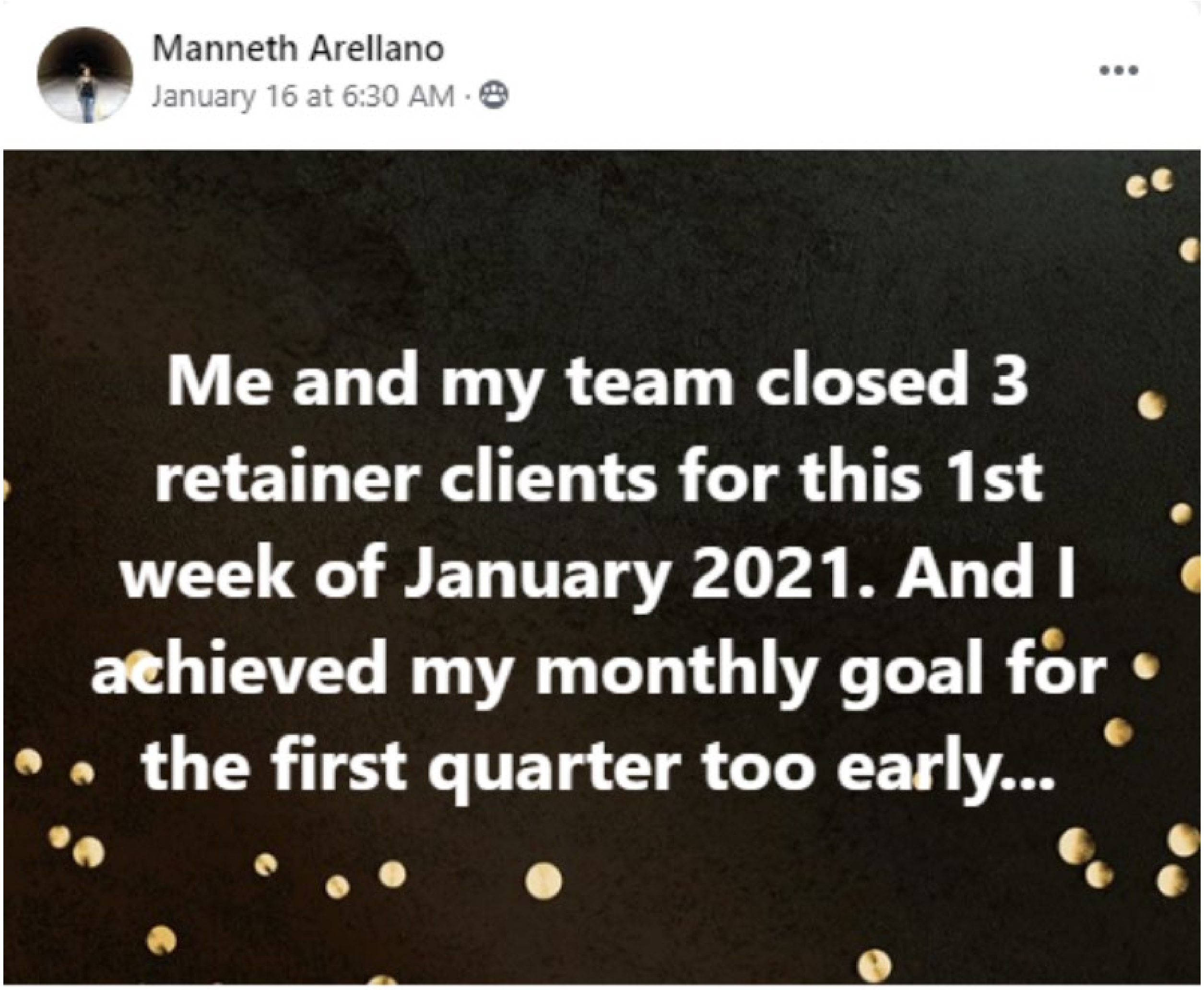
Happy New Year! 🥂



Your contract's now active

Hey there Mags,

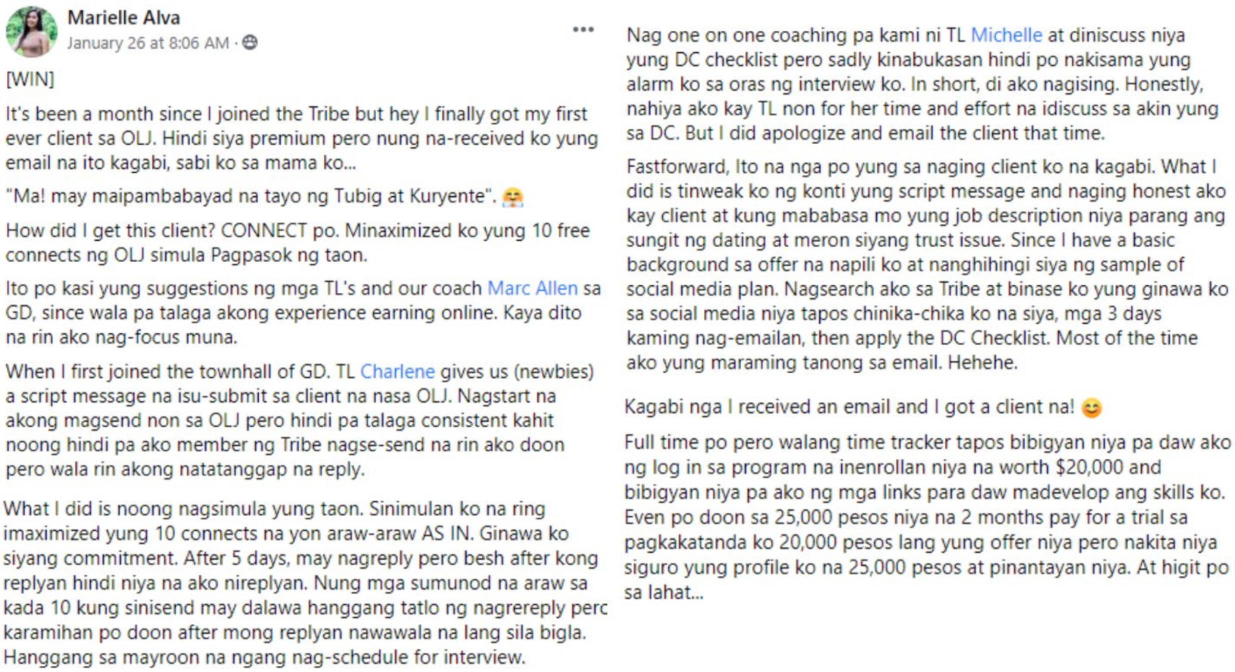
Guess what? Your contract's now active.



Manneth Arellano

January 16 at 6:30 AM ·

Me and my team closed 3 retainer clients for this 1st week of January 2021. And I achieved my monthly goal for the first quarter too early...



Marielle Alva
January 26 at 8:06 AM ·

[WIN]

It's been a month since I joined the Tribe but hey I finally got my first ever client sa OLJ. Hindi siya premium pero nung na-received ko yung email na ito kagabi, sabi ko sa mama ko...

"Ma! may maipambabayad na tayo ng Tubig at Kuryente". 🤗

How did I get this client? CONNECT po. Minaximized ko yung 10 free connects ng OLJ simula Pagpasok ng taon.

Ito po kasi yung suggestions ng mga TL's and our coach Marc Allen sa GD, since wala pa talaga akong experience earning online. Kaya dito na rin ako nag-focus muna.

When I first joined the townhall of GD. TL Charlene gives us (newbies) a script message na isu-submit sa client na nasa OLJ. Nagstart na akong magsend non sa OLJ pero hindi pa talaga consistent kahit noong hindi pa ako member ng Tribe nagse-send na rin ako doon pero wala rin akong natatanggap na reply.

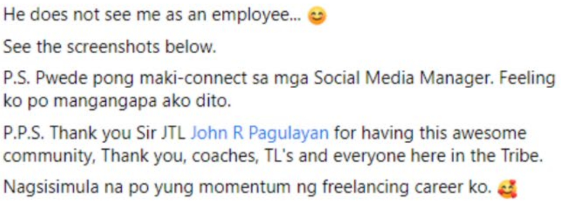
What I did is noong nagsimula yung taon. Sinimulan ko na ring imaximized yung 10 connects na yon araw-araw AS IN. Ginawa ko siyang commitment. After 5 days, may nagreply pero besh after kong replyan hindi niya na ako nireplyan. Nung mga sumunod na araw sa kada 10 kung sinisend may dalawa hanggang tatlo ng nagrereply perc karamihan po doon after mong replyan nawawala na lang sila bigla. Hanggang sa mayroon na ngang nag-schedule for interview.

Nag one on one coaching pa kami ni TL Michelle at diniscuss niya yung DC checklist pero sadly kinabukasan hindi po nakisama yung alarm ko sa oras ng interview ko. In short, di ako nagising. Honestly, nahiya ako kay TL non for her time and effort na idiscuss sa akin yung sa DC. But I did apologize and email the client that time.

Fastforward, Ito na nga po yung sa naging client ko na kagabi. What I did is tinweak ko ng konti yung script message and naging honest ako kay client at kung mababasa mo yung job description niya parang ang sungit ng dating at meron siyang trust issue. Since I have a basic background sa offer na napili ko at nanghihingi siya ng sample of social media plan. Nagsearch ako sa Tribe at binase ko yung ginawa ko sa social media niya tapos chinika-chika ko na siya, mga 3 days kaming nag-emailan, then apply the DC Checklist. Most of the time ako yung maraming tanong sa email. Hehehe.

Kagabi nga I received an email and I got a client na! 😊

Full time po pero walang time tracker tapos bibigyan niya pa daw ako ng log in sa program na inenrollan niya na worth $20,000 and bibigyan niya pa ako ng mga links para daw madevelop ang skills ko. Even po doon sa 25,000 pesos niya na 2 months pay for a trial sa pagkakatanda ko 20,000 pesos lang yung offer niya pero nakita niya siguro yung profile ko na 25,000 pesos at pinantayan niya. At higit po sa lahat...



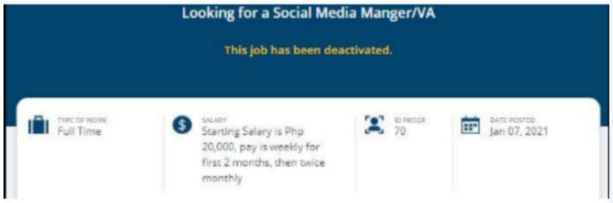
He does not see me as an employee... 😊

See the screenshots below.

P.S. Pwede pong maki-connect sa mga Social Media Manager. Feeling ko po mangangapa ako dito.

P.P.S. Thank you Sir JTL John R Pagulayan for having this awesome community, Thank you, coaches, TL's and everyone here in the Tribe.

Nagsisimula na po yung momentum ng freelancing career ko. 🥰



Looking for a Social Media Manger/VA

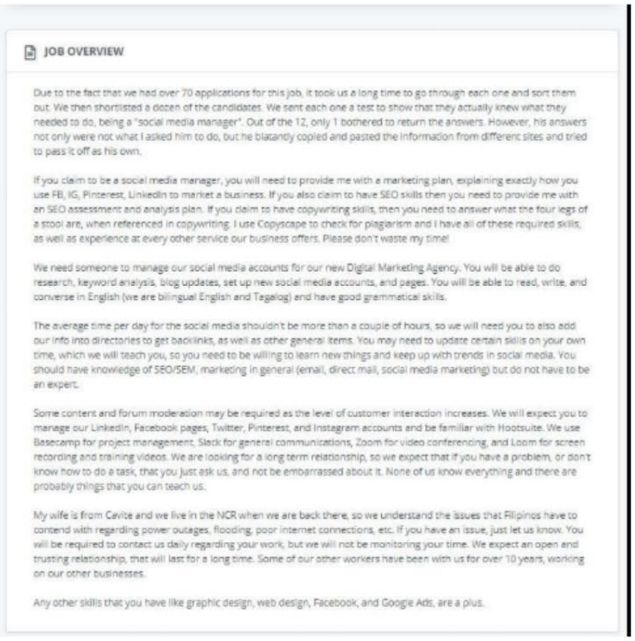
This job has been deactivated.

TYPE OF WORK
Full Time

SALARY
Starting Salary is Php 20,000, pay is weekly for first 2 months, then twice monthly

ID PROOF
70

DATE POSTED
Jan 07, 2021



JOB OVERVIEW

Due to the fact that we had over 70 applications for this job, it took us a long time to go through each one and sort them out. We then shortlisted a dozen of the candidates. We sent each one a test to show that they actually knew what they needed to do, being a "social media manager". Out of the 12, only 1 bothered to return the answers. However, his answers not only were not what I asked him to do, but he blatantly copied and pasted the information from different sites and tried to pass it off as his own.

If you claim to be a social media manager, you will need to provide me with a marketing plan, explaining exactly how you use FB, IG, Pinterest, Linkedin to market a business. If you also claim to have SEO skills then you need to provide me with an SEO assessment and analysis plan. If you claim to have copywriting skills, then you need to answer what the four legs of a stool are, when referenced in copywriting. I use Copyscape to check for plagiarism and I have all of these required skills, as well as experience at every other service our business offers. Please don't waste my time!

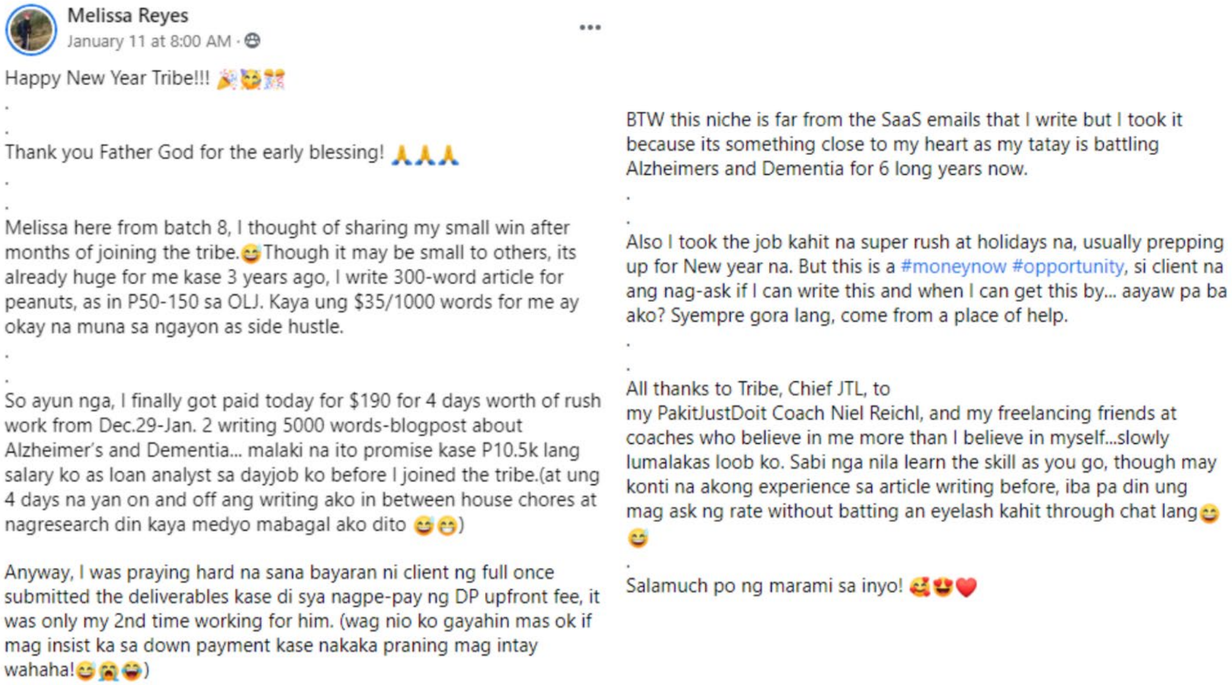
We need someone to manage our social media accounts for our new Digital Marketing Agency. You will be able to do research, keyword analysis, blog updates, set up new social media accounts, and pages. You will be able to read, write, and converse in English (we are bilingual English and Tagalog) and have good grammatical skills.

The average time per day for the social media shouldn't be more than a couple of hours, so we will need you to also add our info into directories to get backlinks, as well as other general items. You may need to update certain skills on your own time, which we will teach you, so you need to be willing to learn new things and keep up with trends in social media. You should have knowledge of SEO/SEM, marketing in general (email, direct mail, social media marketing) but do not have to be an expert.

Some content and forum moderation may be required as the level of customer interaction increases. We will expect you to manage our Linkedin, Facebook pages, Twitter, Pinterest, and Instagram accounts and be familiar with Hootsuite. We use Basecamp for project management, Slack for general communications, Zoom for video conferencing, and Loom for screen recording and training videos. We are looking for a long term relationship, so we expect that if you have a problem, or don't know how to do a task, that you just ask us, and not be embarrassed about it. None of us know everything and there are probably things that you can teach us.

My wife is from Cavite and we live in the NCR when we are back there, so we understand the issues that Filipinos have to contend with regarding power outages, flooding, poor internet connections, etc. If you have an issue, just let us know. You will be required to contact us daily regarding your work, but we will not be monitoring your time. We expect an open and trusting relationship, that will last for a long time. Some of our other workers have been with us for over 10 years, working on our other businesses.

Any other skills that you have like graphic design, web design, Facebook, and Google Ads, are a plus.

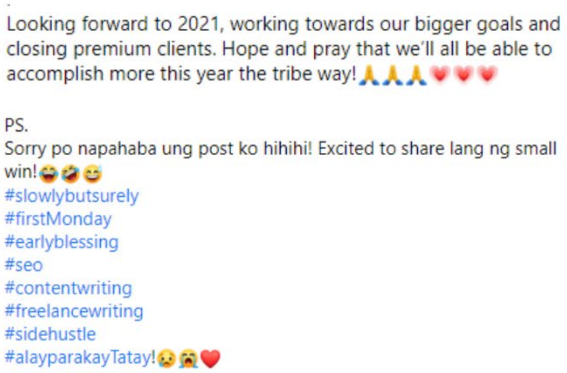


Melissa Reyes
January 11 at 8:00 AM · 🌐

Happy New Year Tribe!!! 🎉🥳🎊
.
.
Thank you Father God for the early blessing! 🙏🙏🙏
.
.
Melissa here from batch 8, I thought of sharing my small win after months of joining the tribe.😅Though it may be small to others, its already huge for me kase 3 years ago, I write 300-word article for peanuts, as in P50-150 sa OLJ. Kaya ung $35/1000 words for me ay okay na muna sa ngayon as side hustle.
.
.
So ayun nga, I finally got paid today for $190 for 4 days worth of rush work from Dec.29-Jan. 2 writing 5000 words-blogpost about Alzheimer's and Dementia... malaki na ito promise kase P10.5k lang salary ko as loan analyst sa dayjob ko before I joined the tribe.(at ung 4 days na yan on and off ang writing ako in between house chores at nagresearch din kaya medyo mabagal ako dito 😅😁)

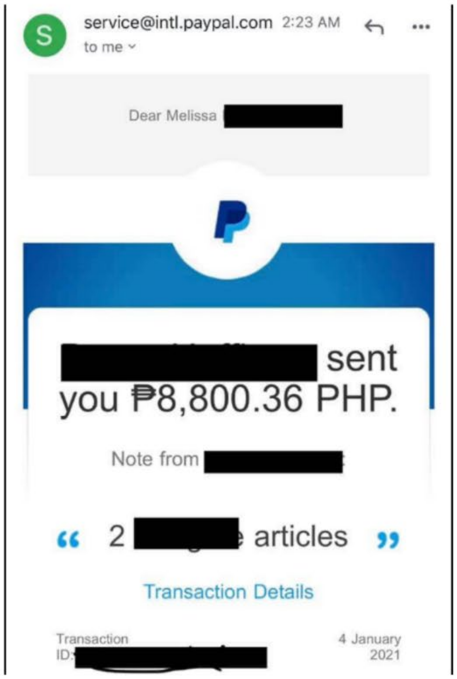
Anyway, I was praying hard na sana bayaran ni client ng full once submitted the deliverables kase di sya nagpe-pay ng DP upfront fee, it was only my 2nd time working for him. (wag nio ko gayahin mas ok if mag insist ka sa down payment kase nakaka praning mag intay wahaha!😅😭😂)

BTW this niche is far from the SaaS emails that I write but I took it because its something close to my heart as my tatay is battling Alzheimers and Dementia for 6 long years now.
.
.
Also I took the job kahit na super rush at holidays na, usually prepping up for New year na. But this is a #moneynow #opportunity, si client na ang nag-ask if I can write this and when I can get this by... aayaw pa ba ako? Syempre gora lang, come from a place of help.
.
.
All thanks to Tribe, Chief JTL, to
my PakitJustDoit Coach Niel Reichl, and my freelancing friends at coaches who believe in me more than I believe in myself...slowly lumalakas loob ko. Sabi nga nila learn the skill as you go, though may konti na akong experience sa article writing before, iba pa din ung mag ask ng rate without batting an eyelash kahit through chat lang😅😅
.
Salamuch po ng marami sa inyo! 🥰😍❤️



.
Looking forward to 2021, working towards our bigger goals and closing premium clients. Hope and pray that we'll all be able to accomplish more this year the tribe way!🙏🙏🙏❤️❤️❤️

PS.
Sorry po napahaba ung post ko hihihi! Excited to share lang ng small win!😂🤣😅
#slowlybutsurely
#firstMonday
#earlyblessing
#seo
#contentwriting
#freelancewriting
#sidehustle
#alayparakayTatay!😢😭❤️



service@intl.paypal.com 2:23 AM
to me

Dear Melissa [redacted]

[redacted] sent you ₱8,800.36 PHP.

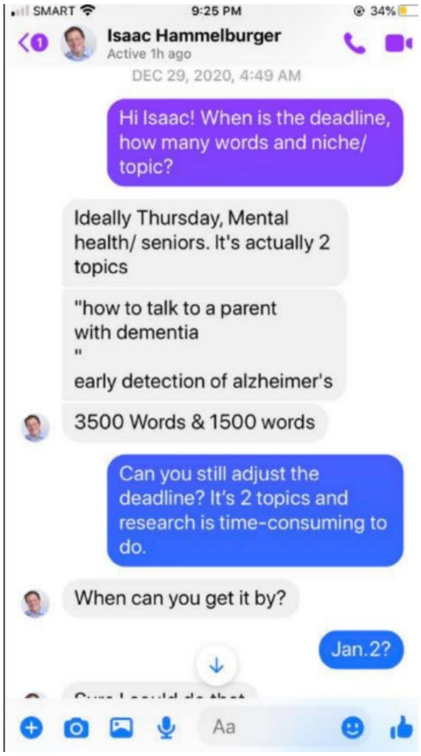
Note from [redacted]

“ 2 [redacted] articles ”

Transaction Details

Transaction ID: [redacted]

4 January 2021



DEC 29, 2020, 4:49 AM

Hi Isaac! When is the deadline, how many words and niche/ topic?

Ideally Thursday, Mental health/ seniors. It's actually 2 topics

"how to talk to a parent with dementia
"
early detection of alzheimer's

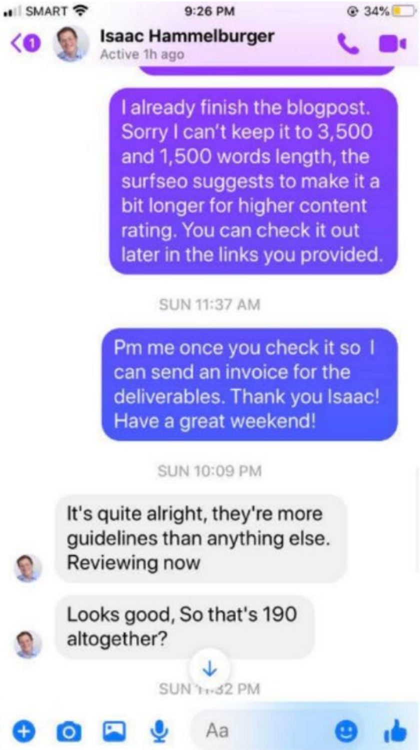
3500 Words & 1500 words

Can you still adjust the deadline? It's 2 topics and research is time-consuming to do.

When can you get it by?

Jan.2?

Sure I could do that



I already finish the blogpost. Sorry I can't keep it to 3,500 and 1,500 words length, the surfseo suggests to make it a bit longer for higher content rating. You can check it out later in the links you provided.

SUN 11:37 AM

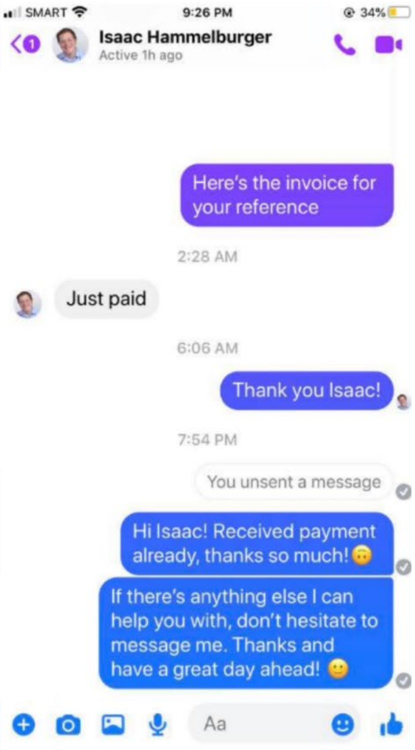
Pm me once you check it so I can send an invoice for the deliverables. Thank you Isaac! Have a great weekend!

SUN 10:09 PM

It's quite alright, they're more guidelines than anything else. Reviewing now

Looks good, So that's 190 altogether?

SUN 11:32 PM



Here's the invoice for your reference

2:28 AM

Just paid

6:06 AM

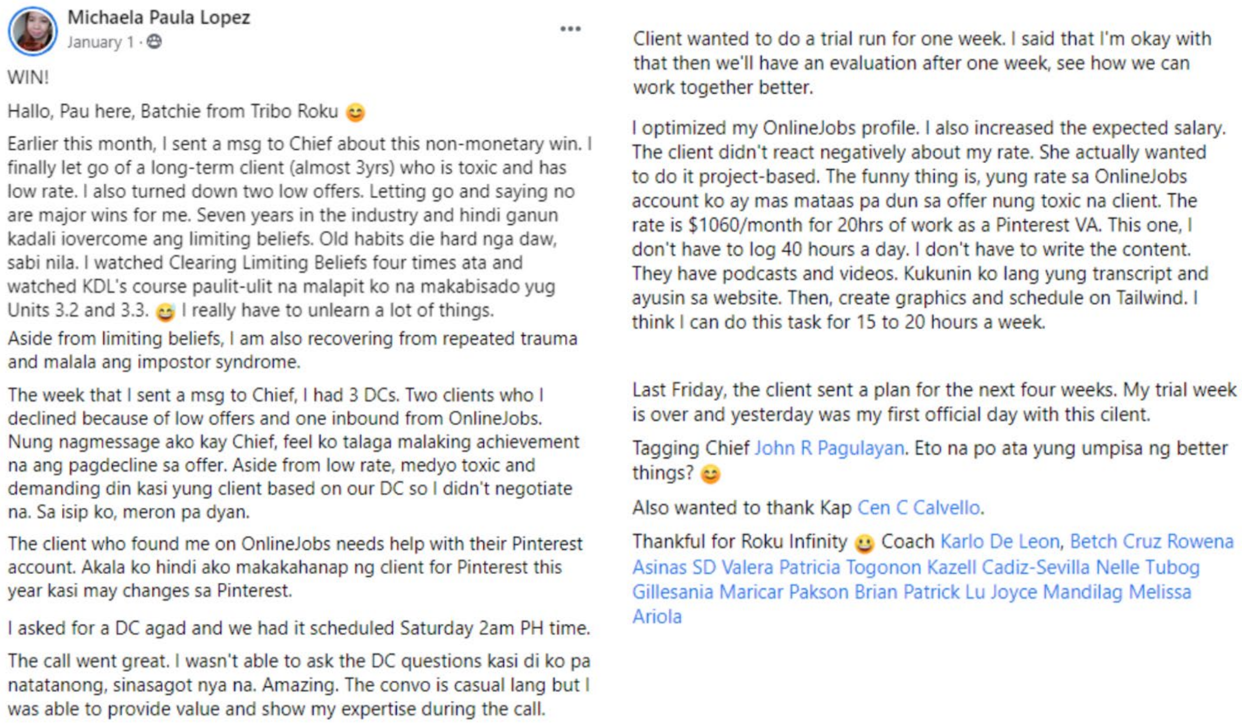
Thank you Isaac!

7:54 PM

You unsent a message

Hi Isaac! Received payment already, thanks so much! 🙃

If there's anything else I can help you with, don't hesitate to message me. Thanks and have a great day ahead! 🙂



Michaela Paula Lopez
January 1 · 🌐

WIN!

Hallo, Pau here, Batchie from Tribo Roku 😊

Earlier this month, I sent a msg to Chief about this non-monetary win. I finally let go of a long-term client (almost 3yrs) who is toxic and has low rate. I also turned down two low offers. Letting go and saying no are major wins for me. Seven years in the industry and hindi ganun kadali iovercome ang limiting beliefs. Old habits die hard nga daw, sabi nila. I watched Clearing Limiting Beliefs four times ata and watched KDL's course paulit-ulit na malapit ko na makabisado yug Units 3.2 and 3.3. 😅 I really have to unlearn a lot of things.

Aside from limiting beliefs, I am also recovering from repeated trauma and malala ang impostor syndrome.

The week that I sent a msg to Chief, I had 3 DCs. Two clients who I declined because of low offers and one inbound from OnlineJobs. Nung nagmessage ako kay Chief, feel ko talaga malaking achievement na ang pagdecline sa offer. Aside from low rate, medyo toxic and demanding din kasi yung client based on our DC so I didn't negotiate na. Sa isip ko, meron pa dyan.

The client who found me on OnlineJobs needs help with their Pinterest account. Akala ko hindi ako makakahanap ng client for Pinterest this year kasi may changes sa Pinterest.

I asked for a DC agad and we had it scheduled Saturday 2am PH time.

The call went great. I wasn't able to ask the DC questions kasi di ko pa natatanong, sinasagot nya na. Amazing. The convo is casual lang but I was able to provide value and show my expertise during the call.

Client wanted to do a trial run for one week. I said that I'm okay with that then we'll have an evaluation after one week, see how we can work together better.

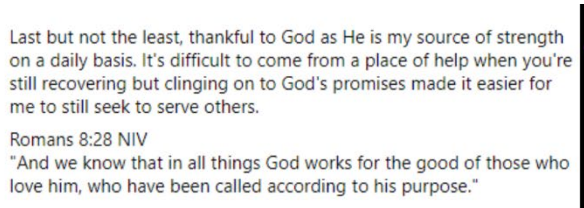
I optimized my OnlineJobs profile. I also increased the expected salary. The client didn't react negatively about my rate. She actually wanted to do it project-based. The funny thing is, yung rate sa OnlineJobs account ko ay mas mataas pa dun sa offer nung toxic na client. The rate is $1060/month for 20hrs of work as a Pinterest VA. This one, I don't have to log 40 hours a day. I don't have to write the content. They have podcasts and videos. Kukunin ko lang yung transcript and ayusin sa website. Then, create graphics and schedule on Tailwind. I think I can do this task for 15 to 20 hours a week.

Last Friday, the client sent a plan for the next four weeks. My trial week is over and yesterday was my first official day with this cilent.

Tagging Chief John R Pagulayan. Eto na po ata yung umpisa ng better things? 😊

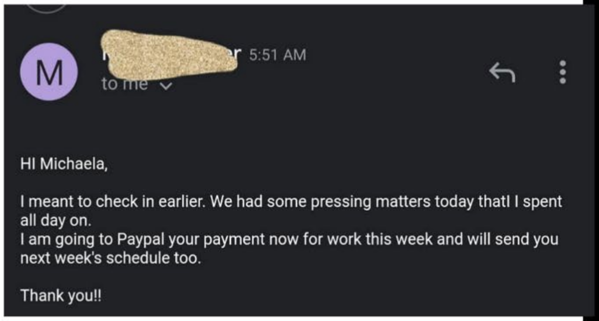
Also wanted to thank Kap Cen C Calvello.

Thankful for Roku Infinity 🙂 Coach Karlo De Leon, Betch Cruz Rowena Asinas SD Valera Patricia Togonon Kazell Cadiz-Sevilla Nelle Tubog Gillesania Maricar Pakson Brian Patrick Lu Joyce Mandilag Melissa Ariola



Last but not the least, thankful to God as He is my source of strength on a daily basis. It's difficult to come from a place of help when you're still recovering but clinging on to God's promises made it easier for me to still seek to serve others.

Romans 8:28 NIV
"And we know that in all things God works for the good of those who love him, who have been called according to his purpose."

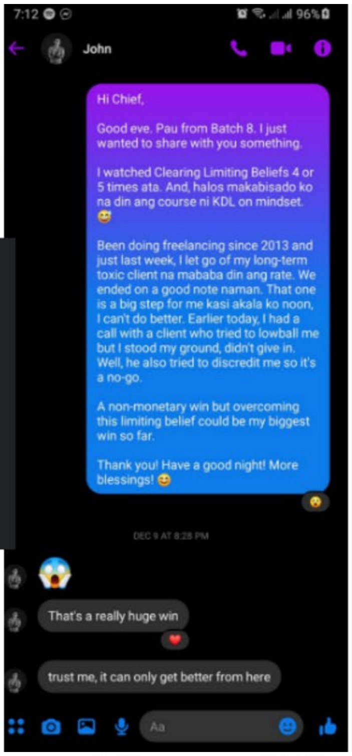


[redacted] 5:51 AM
to me

HI Michaela,

I meant to check in earlier. We had some pressing matters today thatI I spent all day on.
I am going to Paypal your payment now for work this week and will send you next week's schedule too.

Thank you!!



John

Hi Chief,

Good eve. Pau from Batch 8. I just wanted to share with you something.

I watched Clearing Limiting Beliefs 4 or 5 times ata. And, halos makabisado ko na din ang course ni KDL on mindset. 😅

Been doing freelancing since 2013 and just last week, I let go of my long-term toxic client na mababa din ang rate. We ended on a good note naman. That one is a big step for me kasi akala ko noon, I can't do better. Earlier today, I had a call with a client who tried to lowball me but I stood my ground, didn't give in. Well, he also tried to discredit me so it's a no-go.

A non-monetary win but overcoming this limiting belief could be my biggest win so far.

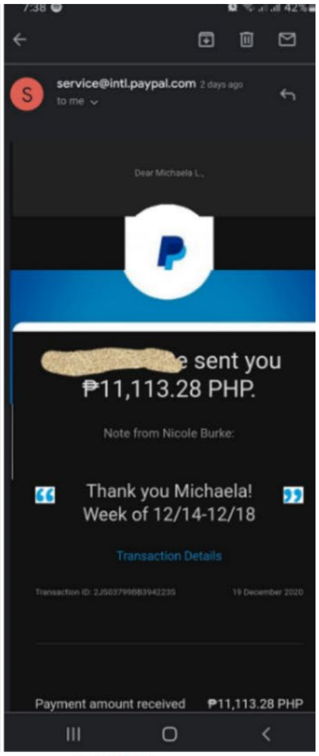
Thank you! Have a good night! More blessings! 😊

DEC 9 AT 8:28 PM

😱

That's a really huge win

trust me, it can only get better from here



service@intl.paypal.com 2 days ago
to me

Dear Michaela L.,

[redacted] sent you ₱11,113.28 PHP.

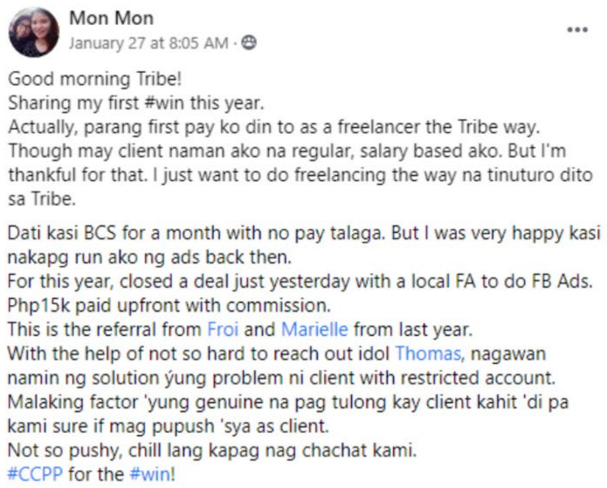
Note from Nicole Burke:

"Thank you Michaela!
Week of 12/14-12/18"

Transaction Details

Transaction ID: 19 December 2020

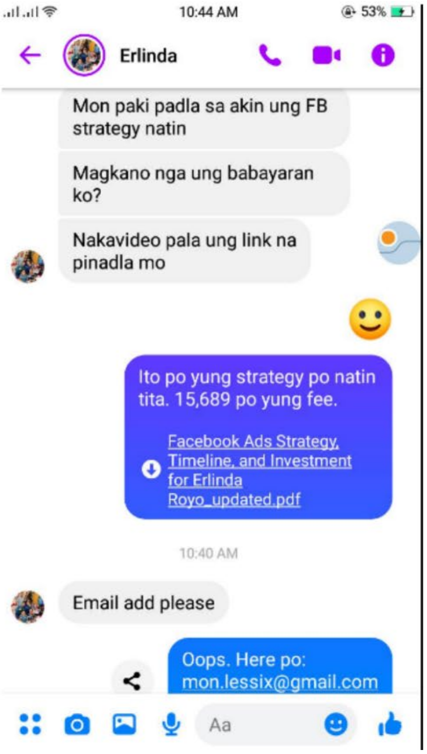
Payment amount received ₱11,113.28 PHP



Mon Mon
January 27 at 8:05 AM

Good morning Tribe!
Sharing my first #win this year.
Actually, parang first pay ko din to as a freelancer the Tribe way.
Though may client naman ako na regular, salary based ako. But I'm thankful for that. I just want to do freelancing the way na tinuturo dito sa Tribe.

Dati kasi BCS for a month with no pay talaga. But I was very happy kasi nakapg run ako ng ads back then.
For this year, closed a deal just yesterday with a local FA to do FB Ads. Php15k paid upfront with commission.
This is the referral from Froi and Marielle from last year.
With the help of not so hard to reach out idol Thomas, nagawan namin ng solution ýung problem ni client with restricted account.
Malaking factor 'yung genuine na pag tulong kay client kahit 'di pa kami sure if mag pupush 'sya as client.
Not so pushy, chill lang kapag nag chachat kami.
#CCPP for the #win!



10:44 AM

Erlinda

Mon paki padla sa akin ung FB strategy natin

Magkano nga ung babayaran ko?

Nakavideo pala ung link na pinadla mo

🙂

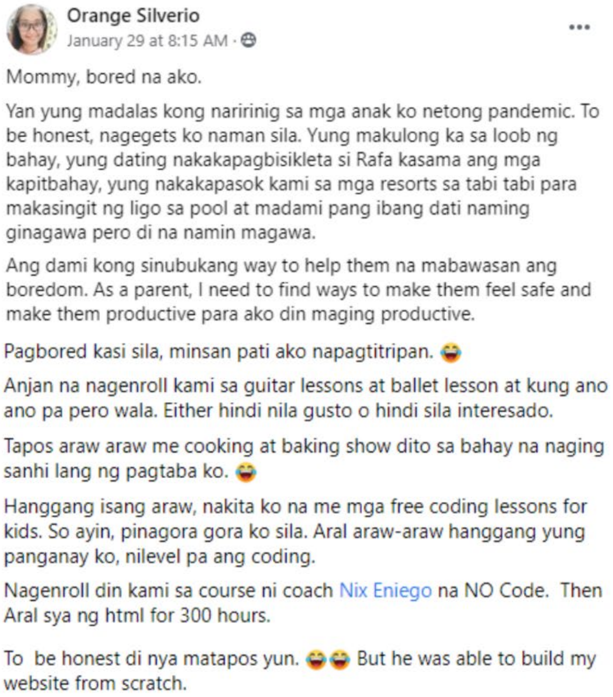
Ito po yung strategy po natin tita. 15,689 po yung fee.

Facebook Ads Strategy, Timeline, and Investment for Erlinda Royo_updated.pdf

10:40 AM

Email add please

Oops. Here po:
mon.lessix@gmail.com



Orange Silverio
January 29 at 8:15 AM ·

Mommy, bored na ako.

Yan yung madalas kong naririnig sa mga anak ko netong pandemic. To be honest, nagegets ko naman sila. Yung makulong ka sa loob ng bahay, yung dating nakakapagbisikleta si Rafa kasama ang mga kapitbahay, yung nakakapasok kami sa mga resorts sa tabi tabi para makasingit ng ligo sa pool at madami pang ibang dati naming ginagawa pero di na namin magawa.

Ang dami kong sinubukang way to help them na mabawasan ang boredom. As a parent, I need to find ways to make them feel safe and make them productive para ako din maging productive.

Pagbored kasi sila, minsan pati ako napagtitripan. 😂

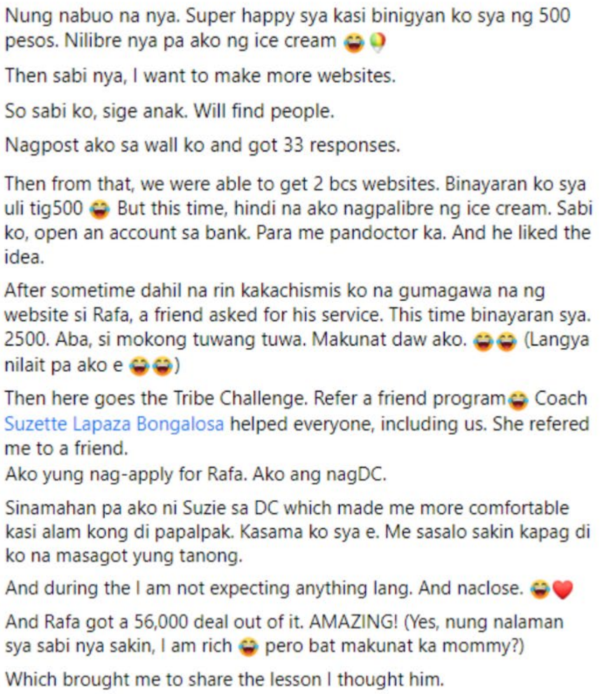
Anjan na nagenroll kami sa guitar lessons at ballet lesson at kung ano ano pa pero wala. Either hindi nila gusto o hindi sila interesado.

Tapos araw araw me cooking at baking show dito sa bahay na naging sanhi lang ng pagtaba ko. 😂

Hanggang isang araw, nakita ko na me mga free coding lessons for kids. So ayin, pinagora gora ko sila. Aral araw-araw hanggang yung panganay ko, nilevel pa ang coding.

Nagenroll din kami sa course ni coach Nix Eniego na NO Code. Then Aral sya ng html for 300 hours.

To be honest di nya matapos yun. 😂😂 But he was able to build my website from scratch.



Nung nabuo na nya. Super happy sya kasi binigyan ko sya ng 500 pesos. Nilibre nya pa ako ng ice cream 😂🎈

Then sabi nya, I want to make more websites.

So sabi ko, sige anak. Will find people.

Nagpost ako sa wall ko and got 33 responses.

Then from that, we were able to get 2 bcs websites. Binayaran ko sya uli tig500 😂 But this time, hindi na ako nagpalibre ng ice cream. Sabi ko, open an account sa bank. Para me pandoctor ka. And he liked the idea.

After sometime dahil na rin kakachismis ko na gumagawa na ng website si Rafa, a friend asked for his service. This time binayaran sya. 2500. Aba, si mokong tuwang tuwa. Makunat daw ako. 😂😂 (Langya nilait pa ako e 😂😂)

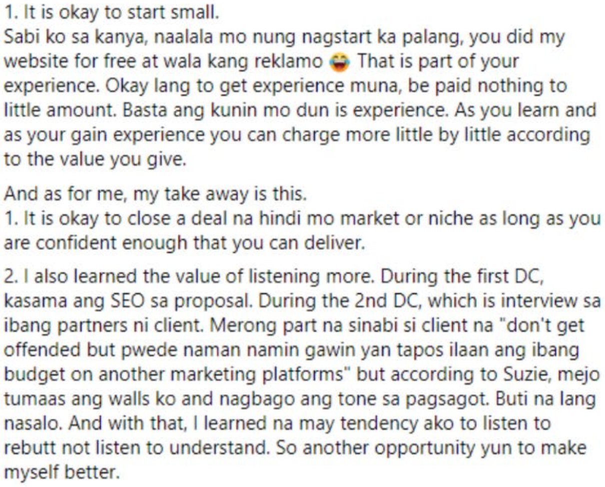
Then here goes the Tribe Challenge. Refer a friend program😂 Coach Suzette Lapaza Bongalosa helped everyone, including us. She refered me to a friend.
Ako yung nag-apply for Rafa. Ako ang nagDC.

Sinamahan pa ako ni Suzie sa DC which made me more comfortable kasi alam kong di papalpak. Kasama ko sya e. Me sasalo sakin kapag di ko na masagot yung tanong.

And during the I am not expecting anything lang. And naclose. 😂❤️

And Rafa got a 56,000 deal out of it. AMAZING! (Yes, nung nalaman sya sabi nya sakin, I am rich 😂 pero bat makunat ka mommy?)

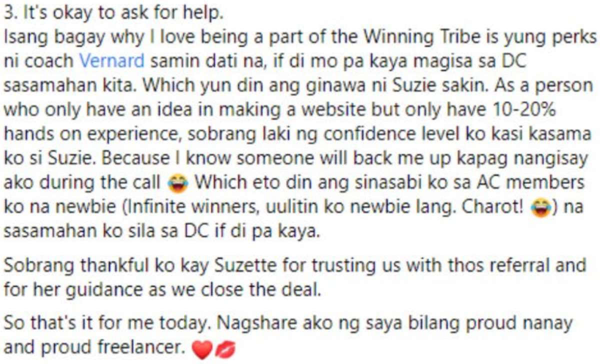
Which brought me to share the lesson I thought him.



1. It is okay to start small.
Sabi ko sa kanya, naalala mo nung nagstart ka palang, you did my website for free at wala kang reklamo 😂 That is part of your experience. Okay lang to get experience muna, be paid nothing to little amount. Basta ang kunin mo dun is experience. As you learn and as your gain experience you can charge more little by little according to the value you give.

And as for me, my take away is this.
1. It is okay to close a deal na hindi mo market or niche as long as you are confident enough that you can deliver.

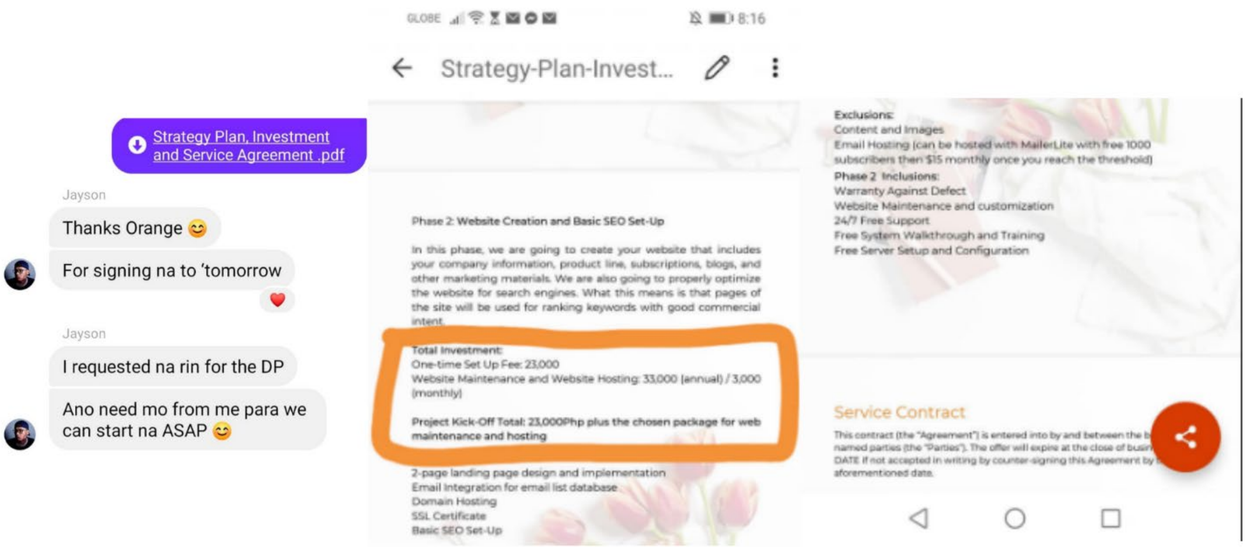
2. I also learned the value of listening more. During the first DC, kasama ang SEO sa proposal. During the 2nd DC, which is interview sa ibang partners ni client. Merong part na sinabi si client na "don't get offended but pwede naman namin gawin yan tapos ilaan ang ibang budget on another marketing platforms" but according to Suzie, mejo tumaas ang walls ko and nagbago ang tone sa pagsagot. Buti na lang nasalo. And with that, I learned na may tendency ako to listen to rebutt not listen to understand. So another opportunity yun to make myself better.



3. It's okay to ask for help.
Isang bagay why I love being a part of the Winning Tribe is yung perks ni coach Vernard samin dati na, if di mo pa kaya magisa sa DC sasamahan kita. Which yun din ang ginawa ni Suzie sakin. As a person who only have an idea in making a website but only have 10-20% hands on experience, sobrang laki ng confidence level ko kasi kasama ko si Suzie. Because I know someone will back me up kapag nangisay ako during the call 😂 Which eto din ang sinasabi ko sa AC members ko na newbie (Infinite winners, uulitin ko newbie lang. Charot! 😂) na sasamahan ko sila sa DC if di pa kaya.

Sobrang thankful ko kay Suzette for trusting us with thos referral and for her guidance as we close the deal.

So that's it for me today. Nagshare ako ng saya bilang proud nanay and proud freelancer. ❤️💋



Strategy Plan, Investment and Service Agreement .pdf

Jayson

Thanks Orange 😊

For signing na to 'tomorrow

❤️

Jayson

I requested na rin for the DP

Ano need mo from me para we can start na ASAP 😊

Phase 2: **Website Creation and Basic SEO Set-Up**

In this phase, we are going to create your website that includes your company information, product line, subscriptions, blogs, and other marketing materials. We are also going to properly optimize the website for search engines. What this means is that pages of the site will be used for ranking keywords with good commercial intent.

Total Investment:
One-time Set Up Fee: 23,000
Website Maintenance and Website Hosting: 33,000 (annual) / 3,000 (monthly)

Project Kick-Off Total: 23,000Php plus the chosen package for web maintenance and hosting

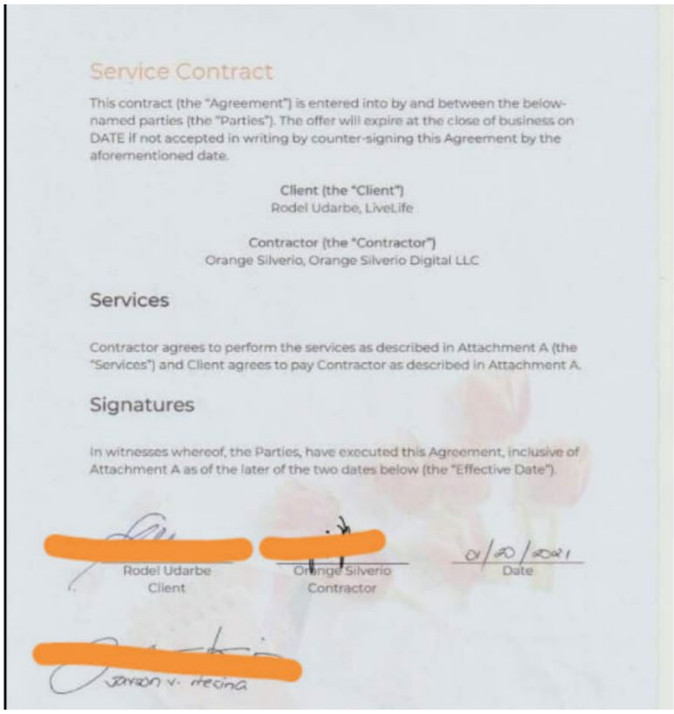
2-page landing page design and implementation
Email Integration for email list database
Domain Hosting
SSL Certificate
Basic SEO Set-Up

Exclusions:
Content and Images
Email Hosting (can be hosted with MailerLite with free 1000 subscribers then $15 monthly once you reach the threshold)

Phase 2 Inclusions:
Warranty Against Defect
Website Maintenance and customization
24/7 Free Support
Free System Walkthrough and Training
Free Server Setup and Configuration

Service Contract

This contract (the "Agreement") is entered into by and between the b
named parties (the "Parties"). The offer will expire at the close of busi
DATE if not accepted in writing by counter-signing this Agreement by
aforementioned date.



Service Contract

This contract (the "Agreement") is entered into by and between the below-named parties (the "Parties"). The offer will expire at the close of business on DATE if not accepted in writing by counter-signing this Agreement by the aforementioned date.

Client (the "Client")
Rodel Udarbe, LiveLife

Contractor (the "Contractor")
Orange Silverio, Orange Silverio Digital LLC

Services

Contractor agrees to perform the services as described in Attachment A (the "Services") and Client agrees to pay Contractor as described in Attachment A.

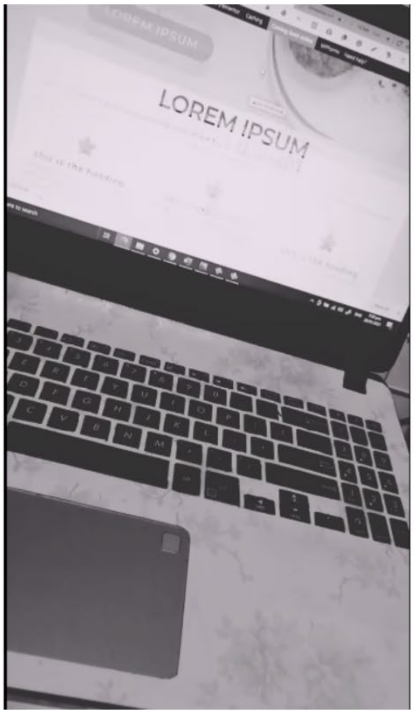
Signatures

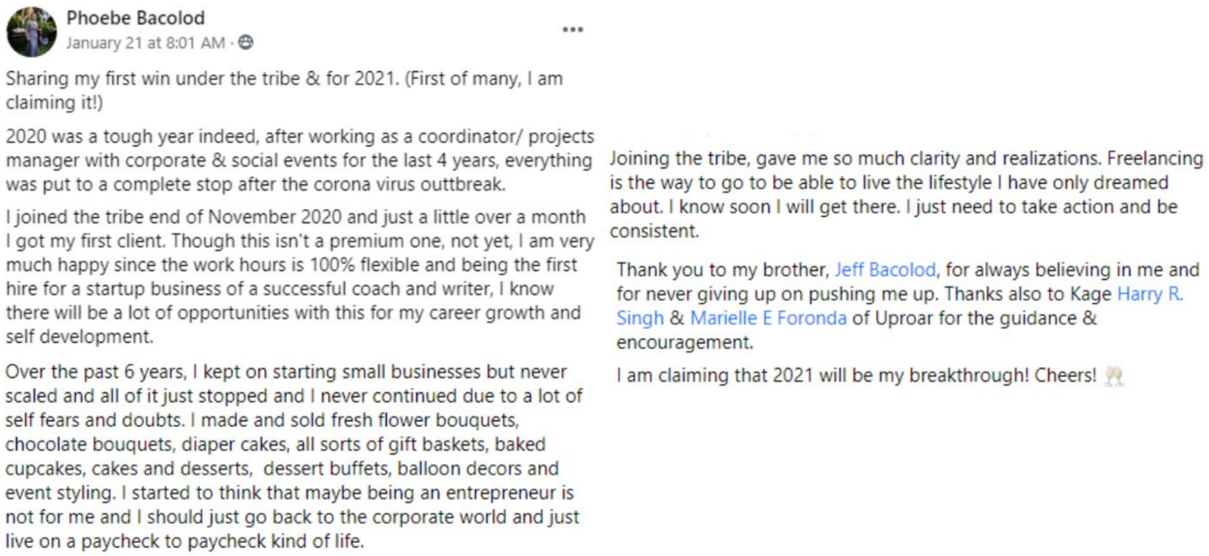
In witnesses whereof, the Parties, have executed this Agreement, inclusive of Attachment A as of the later of the two dates below (the "Effective Date").

[redacted] [redacted] 01/20/2021

Rodel Udarbe | Orange Silverio | Date
Client | Contractor |

[redacted]





Phoebe Bacolod
January 21 at 8:01 AM ·

Sharing my first win under the tribe & for 2021. (First of many, I am claiming it!)

2020 was a tough year indeed, after working as a coordinator/ projects manager with corporate & social events for the last 4 years, everything was put to a complete stop after the corona virus outtbreak.

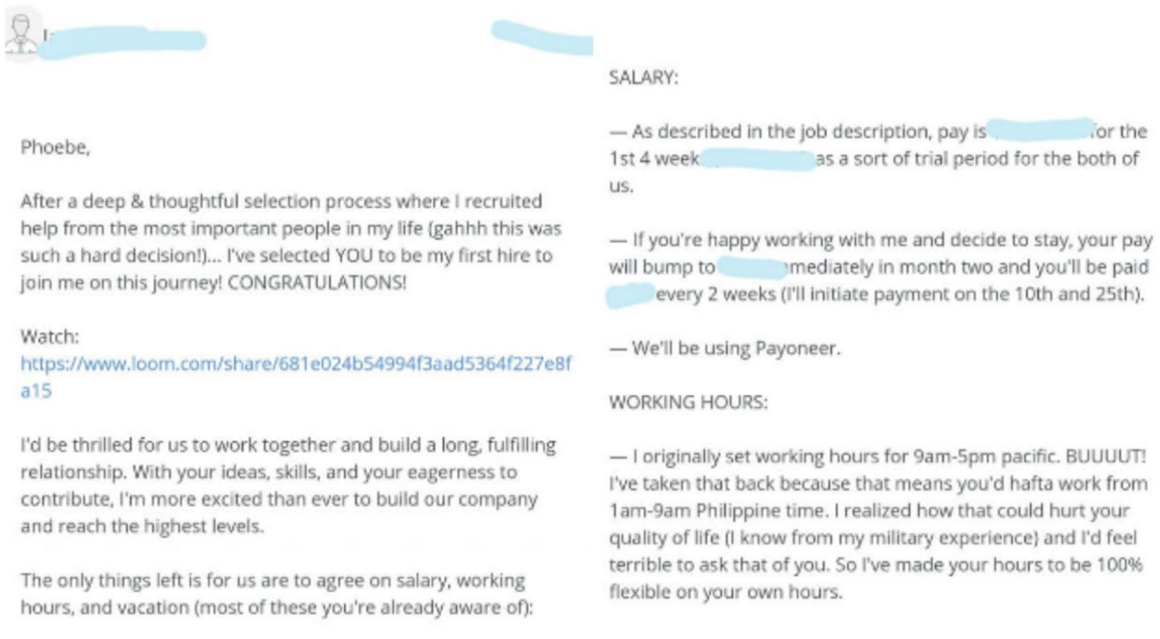
I joined the tribe end of November 2020 and just a little over a month I got my first client. Though this isn't a premium one, not yet, I am very much happy since the work hours is 100% flexible and being the first hire for a startup business of a successful coach and writer, I know there will be a lot of opportunities with this for my career growth and self development.

Over the past 6 years, I kept on starting small businesses but never scaled and all of it just stopped and I never continued due to a lot of self fears and doubts. I made and sold fresh flower bouquets, chocolate bouquets, diaper cakes, all sorts of gift baskets, baked cupcakes, cakes and desserts, dessert buffets, balloon decors and event styling. I started to think that maybe being an entrepreneur is not for me and I should just go back to the corporate world and just live on a paycheck to paycheck kind of life.

Joining the tribe, gave me so much clarity and realizations. Freelancing is the way to go to be able to live the lifestyle I have only dreamed about. I know soon I will get there. I just need to take action and be consistent.

Thank you to my brother, Jeff Bacolod, for always believing in me and for never giving up on pushing me up. Thanks also to Kage Harry R. Singh & Marielle E Foronda of Uproar for the guidance & encouragement.

I am claiming that 2021 will be my breakthrough! Cheers! 🥂



I[redacted] [redacted]

Phoebe,

After a deep & thoughtful selection process where I recruited help from the most important people in my life (gahhh this was such a hard decision!)... I've selected YOU to be my first hire to join me on this journey! CONGRATULATIONS!

Watch:
https://www.loom.com/share/681e024b54994f3aad5364f227e8fa15

I'd be thrilled for us to work together and build a long, fulfilling relationship. With your ideas, skills, and your eagerness to contribute, I'm more excited than ever to build our company and reach the highest levels.

The only things left is for us are to agree on salary, working hours, and vacation (most of these you're already aware of):

SALARY:

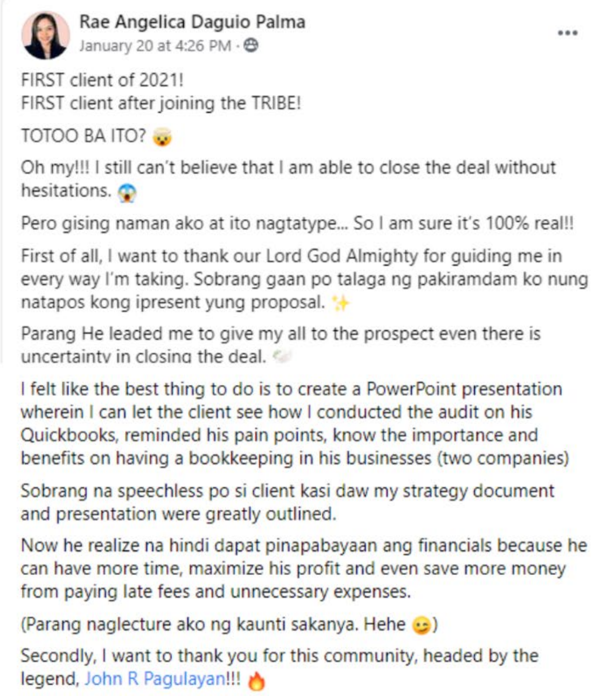
— As described in the job description, pay is [redacted] for the 1st 4 week[redacted] as a sort of trial period for the both of us.

— If you're happy working with me and decide to stay, your pay will bump to [redacted]mediately in month two and you'll be paid [redacted] every 2 weeks (I'll initiate payment on the 10th and 25th).

— We'll be using Payoneer.

WORKING HOURS:

— I originally set working hours for 9am-5pm pacific. BUUUUT! I've taken that back because that means you'd hafta work from 1am-9am Philippine time. I realized how that could hurt your quality of life (I know from my military experience) and I'd feel terrible to ask that of you. So I've made your hours to be 100% flexible on your own hours.



Rae Angelica Daguio Palma
January 20 at 4:26 PM ·

FIRST client of 2021!
FIRST client after joining the TRIBE!

TOTOO BA ITO? 😨

Oh my!!! I still can't believe that I am able to close the deal without hesitations. 😱

Pero gising naman ako at ito nagtatype... So I am sure it's 100% real!!

First of all, I want to thank our Lord God Almighty for guiding me in every way I'm taking. Sobrang gaan po talaga ng pakiramdam ko nung natapos kong ipresent yung proposal. ✨

Parang He leaded me to give my all to the prospect even there is uncertainty in closing the deal.

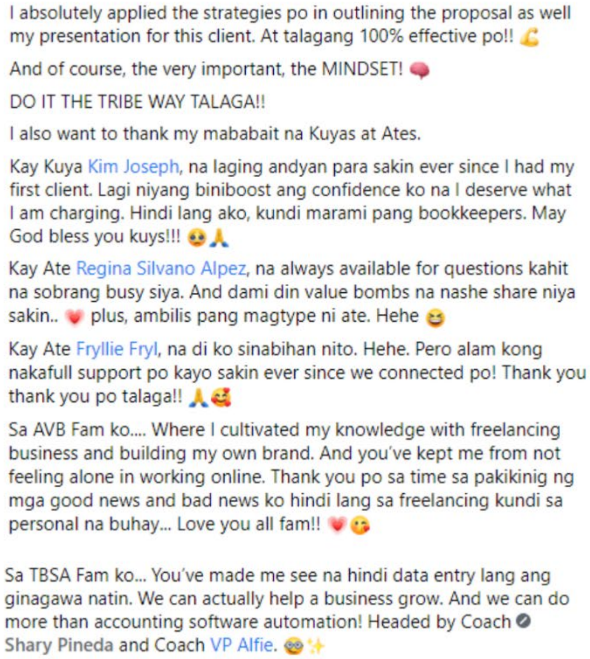
I felt like the best thing to do is to create a PowerPoint presentation wherein I can let the client see how I conducted the audit on his Quickbooks, reminded his pain points, know the importance and benefits on having a bookkeeping in his businesses (two companies)

Sobrang na speechless po si client kasi daw my strategy document and presentation were greatly outlined.

Now he realize na hindi dapat pinapabayaan ang financials because he can have more time, maximize his profit and even save more money from paying late fees and unnecessary expenses.

(Parang naglecture ako ng kaunti sakanya. Hehe 😏)

Secondly, I want to thank you for this community, headed by the legend, John R Pagulayan!!! 🔥



I absolutely applied the strategies po in outlining the proposal as well my presentation for this client. At talagang 100% effective po!! 💪

And of course, the very important, the MINDSET! 🧠

DO IT THE TRIBE WAY TALAGA!!

I also want to thank my mababait na Kuyas at Ates.

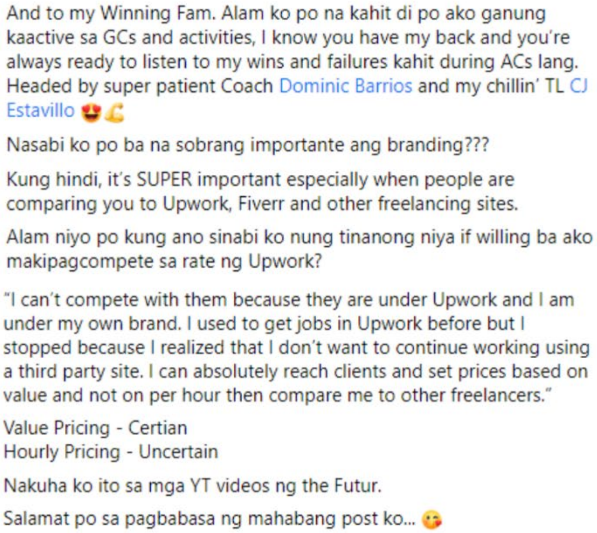
Kay Kuya Kim Joseph, na laging andyan para sakin ever since I had my first client. Lagi niyang biniboost ang confidence ko na I deserve what I am charging. Hindi lang ako, kundi marami pang bookkeepers. May God bless you kuys!!! 🥺🙏

Kay Ate Regina Silvano Alpez, na always available for questions kahit na sobrang busy siya. And dami din value bombs na nashe share niya sakin.. 💗 plus, ambilis pang magtype ni ate. Hehe 😆

Kay Ate Fryllie Fryl, na di ko sinabihan nito. Hehe. Pero alam kong nakafull support po kayo sakin ever since we connected po! Thank you thank you po talaga!! 🙏🥰

Sa AVB Fam ko.... Where I cultivated my knowledge with freelancing business and building my own brand. And you've kept me from not feeling alone in working online. Thank you po sa time sa pakikinig ng mga good news and bad news ko hindi lang sa freelancing kundi sa personal na buhay... Love you all fam!! 💗😘

Sa TBSA Fam ko... You've made me see na hindi data entry lang ang ginagawa natin. We can actually help a business grow. And we can do more than accounting software automation! Headed by Coach Shary Pineda and Coach VP Alfie. 🤓✨



And to my Winning Fam. Alam ko po na kahit di po ako ganung kaactive sa GCs and activities, I know you have my back and you're always ready to listen to my wins and failures kahit during ACs lang. Headed by super patient Coach Dominic Barrios and my chillin' TL CJ Estavillo 😍💪

Nasabi ko po ba na sobrang importante ang branding???

Kung hindi, it's SUPER important especially when people are comparing you to Upwork, Fiverr and other freelancing sites.

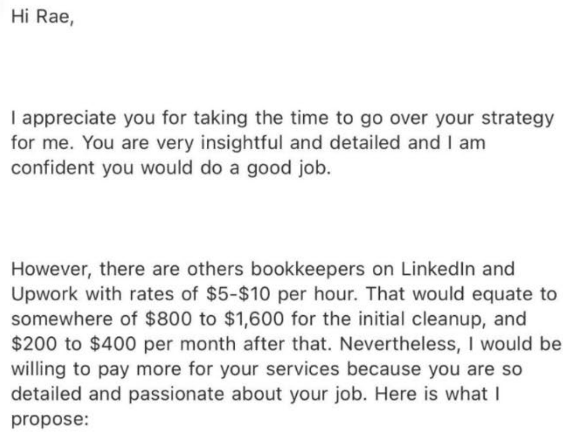
Alam niyo po kung ano sinabi ko nung tinanong niya if willing ba ako makipagcompete sa rate ng Upwork?

"I can't compete with them because they are under Upwork and I am under my own brand. I used to get jobs in Upwork before but I stopped because I realized that I don't want to continue working using a third party site. I can absolutely reach clients and set prices based on value and not on per hour then compare me to other freelancers."

Value Pricing - Certian
Hourly Pricing - Uncertain

Nakuha ko ito sa mga YT videos ng the Futur.

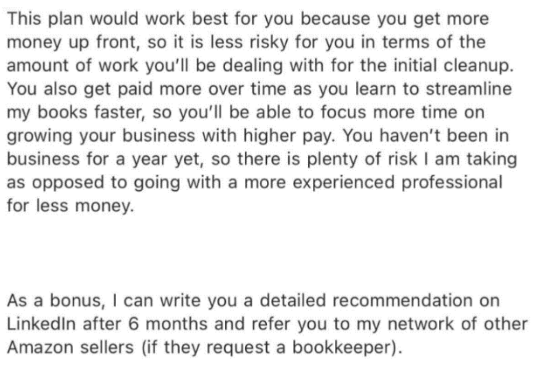
Salamat po sa pagbabasa ng mahabang post ko... 😘



Hi Rae,

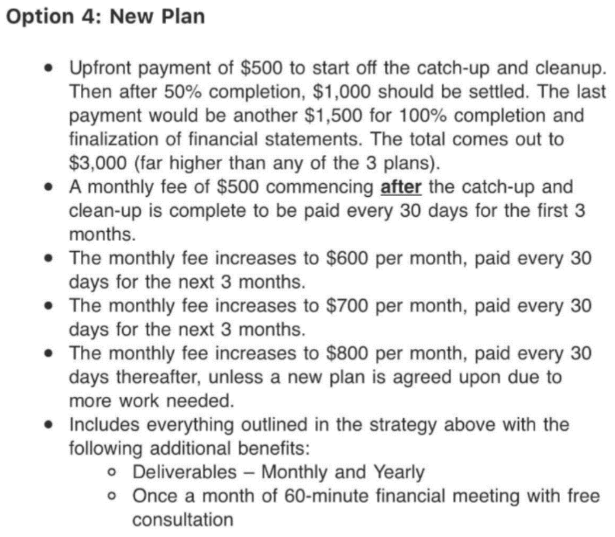
I appreciate you for taking the time to go over your strategy for me. You are very insightful and detailed and I am confident you would do a good job.

However, there are others bookkeepers on LinkedIn and Upwork with rates of $5-$10 per hour. That would equate to somewhere of $800 to $1,600 for the initial cleanup, and $200 to $400 per month after that. Nevertheless, I would be willing to pay more for your services because you are so detailed and passionate about your job. Here is what I propose:



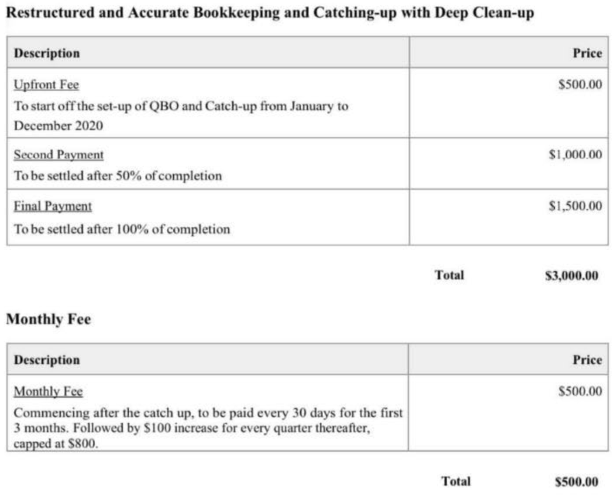
This plan would work best for you because you get more money up front, so it is less risky for you in terms of the amount of work you'll be dealing with for the initial cleanup. You also get paid more over time as you learn to streamline my books faster, so you'll be able to focus more time on growing your business with higher pay. You haven't been in business for a year yet, so there is plenty of risk I am taking as opposed to going with a more experienced professional for less money.

As a bonus, I can write you a detailed recommendation on LinkedIn after 6 months and refer you to my network of other Amazon sellers (if they request a bookkeeper).



Option 4: New Plan

- Upfront payment of $500 to start off the catch-up and cleanup. Then after 50% completion, $1,000 should be settled. The last payment would be another $1,500 for 100% completion and finalization of financial statements. The total comes out to $3,000 (far higher than any of the 3 plans).
- A monthly fee of $500 commencing **after** the catch-up and clean-up is complete to be paid every 30 days for the first 3 months.
- The monthly fee increases to $600 per month, paid every 30 days for the next 3 months.
- The monthly fee increases to $700 per month, paid every 30 days for the next 3 months.
- The monthly fee increases to $800 per month, paid every 30 days thereafter, unless a new plan is agreed upon due to more work needed.
- Includes everything outlined in the strategy above with the following additional benefits:
    - Deliverables – Monthly and Yearly
    - Once a month of 60-minute financial meeting with free consultation

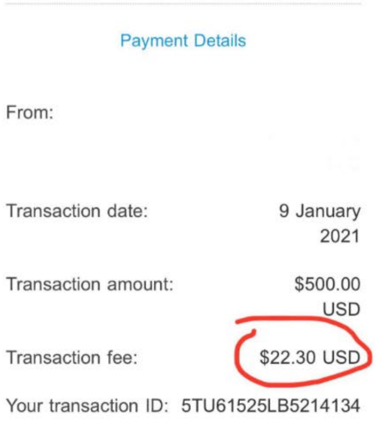


Restructured and Accurate Bookkeeping and Catching-up with Deep Clean-up

Description	Price
Upfront Fee To start off the set-up of QBO and Catch-up from January to December 2020	$500.00
Second Payment To be settled after 50% of completion	$1,000.00
Final Payment To be settled after 100% of completion	$1,500.00
Total	$3,000.00

Monthly Fee

Description	Price
Monthly Fee Commencing after the catch up, to be paid every 30 days for the first 3 months. Followed by $100 increase for every quarter thereafter, capped at $800.	$500.00
Total	$500.00



Payment Details

From:	[redacted]
Transaction date:	9 January 2021
Transaction amount:	$500.00 USD
Transaction fee:	$22.30 USD

Your transaction ID: 5TU61525LB5214134

Additionally, I think this was the week that in Credo, we talked about just going for it! Cap Carlo Mercado told us to not overthink it and "**just go for it**" because "**No one gets it right the first time anyway**." If ever, I think that I'm one step closer to perfecting my offer because I'm discovering more about what people need.

So I took the leap. I talked to my web dev friend and ka-raket since 2012 and told her I would submit a proposal.

While I was doing the costing, I was surprised to see it arrive at a $3000 total, so sabi ko sa sarili ko "***Ang laki. If di pirmahan, ok lang.***" See attached photo wherein they signed the contract and even offered to make a downpayment!

Plus, since this was a referral from a former client, he was very happy with the way things turned out so that's a big win in strengthening client relationships.

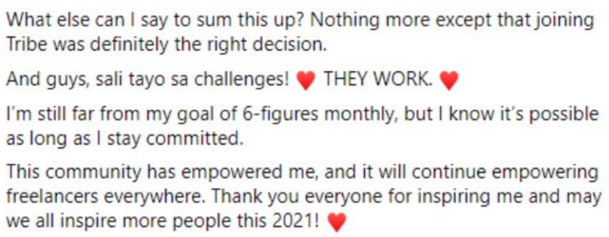
#3. I resigned from my full time remote job= Result from November challenge.

This was always the goal since joining Tribe! I just didn't expect it would happen this year. Next week, I'm starting as a Content Strategist in a startup with a monthly retainer that's almost twice my current salary.

How did I close this? It was due to the November challenge.

I reached out to contacts who were part of my target market and the CEO of the company replied, inviting me to an interview! I mentioned that I was looking for freelance jobs because of the flexibility I wanted.

Aside from the retainer, it's more flexible and it will really allow me to give value to the business. Additionally, I'll be working with former Google employees!

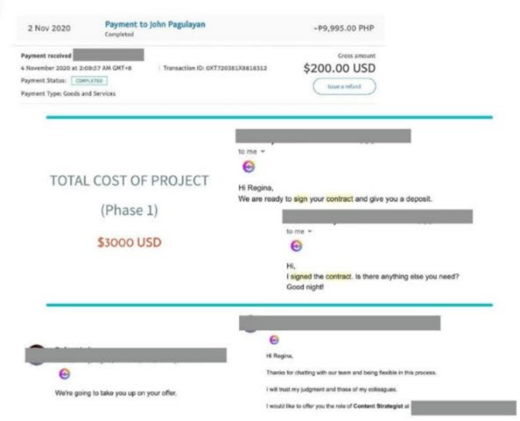


What else can I say to sum this up? Nothing more except that joining Tribe was definitely the right decision.

And guys, sali tayo sa challenges! ❤️ THEY WORK. ❤️

I'm still far from my goal of 6-figures monthly, but I know it's possible as long as I stay committed.

This community has empowered me, and it will continue empowering freelancers everywhere. Thank you everyone for inspiring me and may we all inspire more people this 2021! ❤️



2 Nov 2020
Payment to John Pagulayan
Completed
-₱9,995.00 PHP

Payment received [redacted]
4 November 2020 at 2:09:57 AM GMT+8
Transaction ID: OXT720381X8818312
Payment Status: COMPLETED
Payment Type: Goods and Services
Gross amount
$200.00 USD

TOTAL COST OF PROJECT

(Phase 1)

$3000 USD

[redacted]
to me

Hi Regina,
We are ready to sign your contract and give you a deposit.

[redacted]
to me

Hi,
I signed the contract. Is there anything else you need?
Good night!

[redacted]

We're going to take you up on your offer.

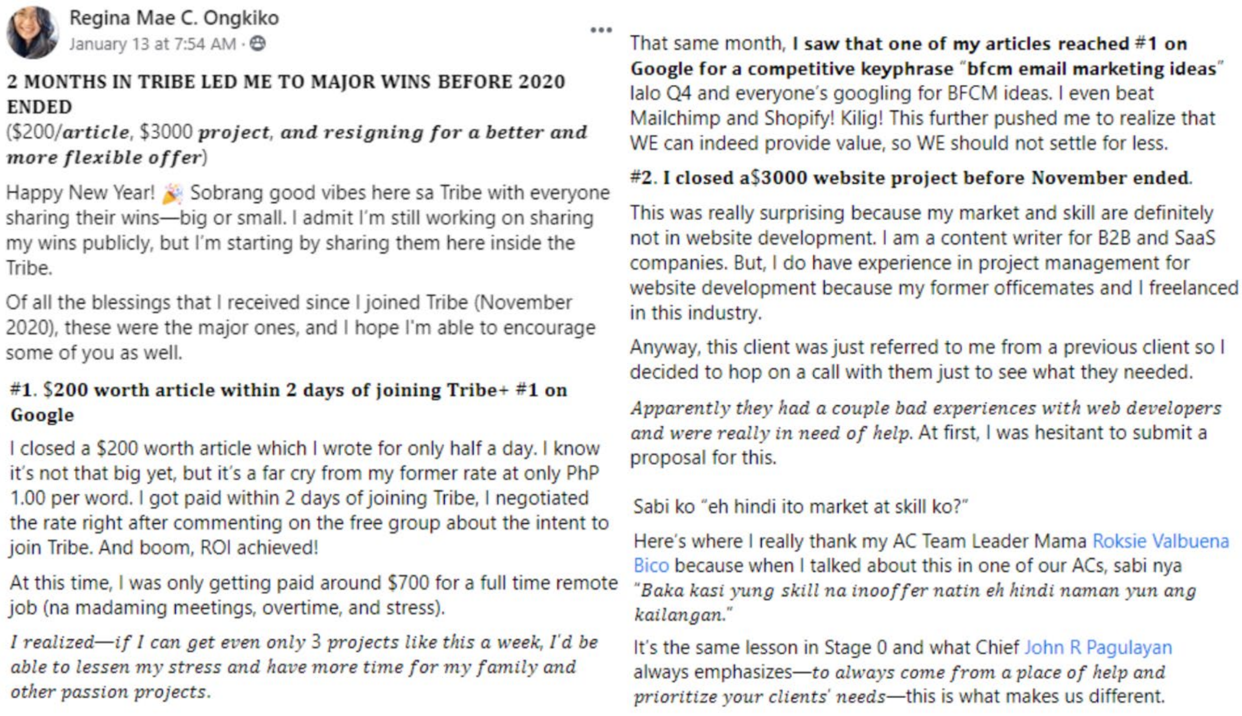
[redacted]

Hi Regina,

Thanks for chatting with our team and being flexible in this process.

I will trust my judgment and those of my colleagues.

I would like to offer you the role of **Content Strategist** at [redacted]



Regina Mae C. Ongkiko
January 13 at 7:54 AM ·

2 MONTHS IN TRIBE LED ME TO MAJOR WINS BEFORE 2020 ENDED

($200/***article***, $3000 ***project, and resigning for a better and more flexible offer***)

Happy New Year! 🎉 Sobrang good vibes here sa Tribe with everyone sharing their wins—big or small. I admit I'm still working on sharing my wins publicly, but I'm starting by sharing them here inside the Tribe.

Of all the blessings that I received since I joined Tribe (November 2020), these were the major ones, and I hope I'm able to encourage some of you as well.

#1. $200 worth article within 2 days of joining Tribe+ #1 on Google

I closed a $200 worth article which I wrote for only half a day. I know it's not that big yet, but it's a far cry from my former rate at only PhP 1.00 per word. I got paid within 2 days of joining Tribe, I negotiated the rate right after commenting on the free group about the intent to join Tribe. And boom, ROI achieved!

At this time, I was only getting paid around $700 for a full time remote job (na madaming meetings, overtime, and stress).

I realized—if I can get even only 3 projects like this a week, I'd be able to lessen my stress and have more time for my family and other passion projects.

That same month, **I saw that one of my articles reached #1 on Google for a competitive keyphrase "bfcm email marketing ideas"** lalo Q4 and everyone's googling for BFCM ideas. I even beat Mailchimp and Shopify! Kilig! This further pushed me to realize that WE can indeed provide value, so WE should not settle for less.

#2. I closed a$3000 website project before November ended.

This was really surprising because my market and skill are definitely not in website development. I am a content writer for B2B and SaaS companies. But, I do have experience in project management for website development because my former officemates and I freelanced in this industry.

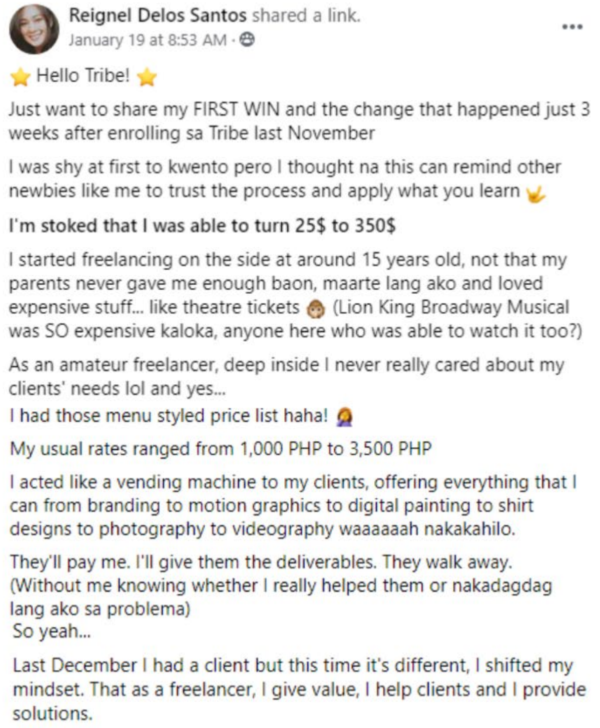
Anyway, this client was just referred to me from a previous client so I decided to hop on a call with them just to see what they needed.

Apparently they had a couple bad experiences with web developers and were really in need of help. At first, I was hesitant to submit a proposal for this.

Sabi ko "eh hindi ito market at skill ko?"

Here's where I really thank my AC Team Leader Mama Roksie Valbuena Bico because when I talked about this in one of our ACs, sabi nya "*Baka kasi yung skill na inooffer natin eh hindi naman yun ang kailangan.*"

It's the same lesson in Stage 0 and what Chief John R Pagulayan always emphasizes—*to always come from a place of help and prioritize your clients' needs*—this is what makes us different.



Reignel Delos Santos shared a link.
January 19 at 8:53 AM ·

⭐ Hello Tribe! ⭐

Just want to share my FIRST WIN and the change that happened just 3 weeks after enrolling sa Tribe last November

I was shy at first to kwento pero I thought na this can remind other newbies like me to trust the process and apply what you learn 🤟

I'm stoked that I was able to turn 25$ to 350$

I started freelancing on the side at around 15 years old, not that my parents never gave me enough baon, maarte lang ako and loved expensive stuff... like theatre tickets 🙈 (Lion King Broadway Musical was SO expensive kaloka, anyone here who was able to watch it too?)

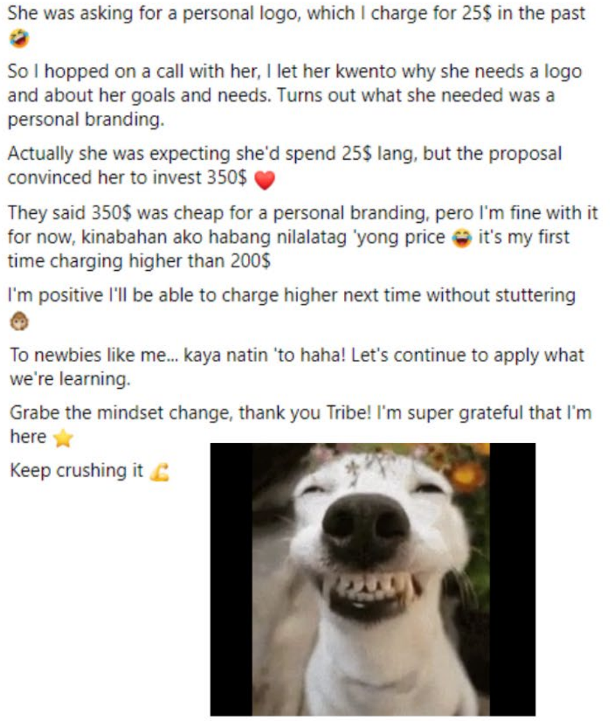
As an amateur freelancer, deep inside I never really cared about my clients' needs lol and yes...
I had those menu styled price list haha! 🤦‍♀️

My usual rates ranged from 1,000 PHP to 3,500 PHP

I acted like a vending machine to my clients, offering everything that I can from branding to motion graphics to digital painting to shirt designs to photography to videography waaaaaah nakakahilo.

They'll pay me. I'll give them the deliverables. They walk away.
(Without me knowing whether I really helped them or nakadagdag lang ako sa problema)
So yeah...

Last December I had a client but this time it's different, I shifted my mindset. That as a freelancer, I give value, I help clients and I provide solutions.



She was asking for a personal logo, which I charge for 25$ in the past 🤣

So I hopped on a call with her, I let her kwento why she needs a logo and about her goals and needs. Turns out what she needed was a personal branding.

Actually she was expecting she'd spend 25$ lang, but the proposal convinced her to invest 350$ ❤️

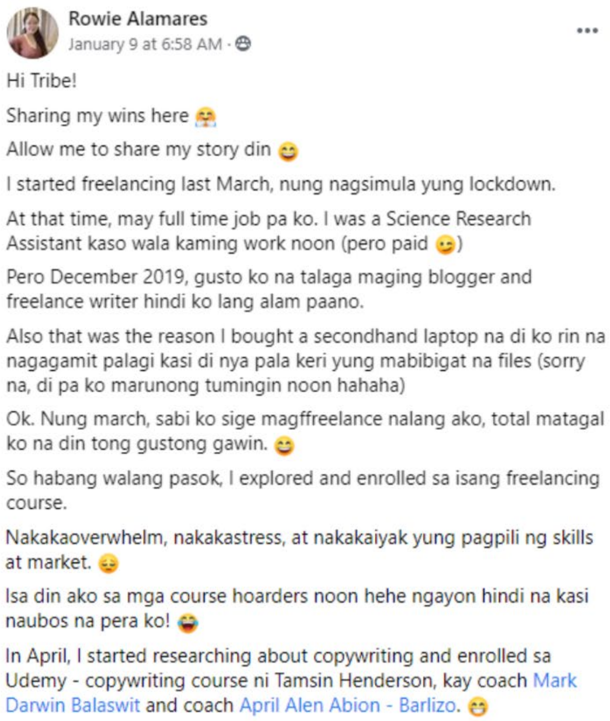
They said 350$ was cheap for a personal branding, pero I'm fine with it for now, kinabahan ako habang nilalatag 'yong price 😂 it's my first time charging higher than 200$

I'm positive I'll be able to charge higher next time without stuttering 🙈

To newbies like me... kaya natin 'to haha! Let's continue to apply what we're learning.

Grabe the mindset change, thank you Tribe! I'm super grateful that I'm here ⭐

Keep crushing it 💪



Rowie Alamares
January 9 at 6:58 AM ·

Hi Tribe!

Sharing my wins here 🤗

Allow me to share my story din 😄

I started freelancing last March, nung nagsimula yung lockdown.

At that time, may full time job pa ko. I was a Science Research Assistant kaso wala kaming work noon (pero paid 😏)

Pero December 2019, gusto ko na talaga maging blogger and freelance writer hindi ko lang alam paano.

Also that was the reason I bought a secondhand laptop na di ko rin na nagagamit palagi kasi di nya pala keri yung mabibigat na files (sorry na, di pa ko marunong tumingin noon hahaha)

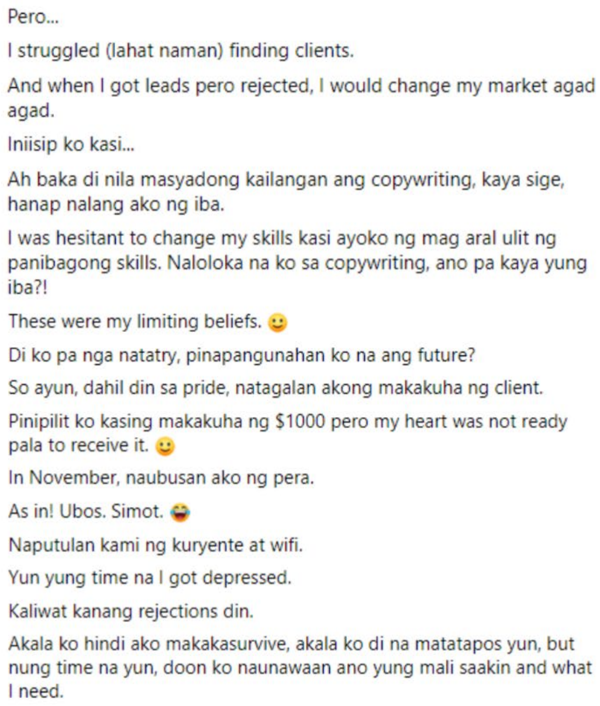
Ok. Nung march, sabi ko sige magffreelance nalang ako, total matagal ko na din tong gustong gawin. 😄

So habang walang pasok, I explored and enrolled sa isang freelancing course.

Nakakaoverwhelm, nakakastress, at nakakaiyak yung pagpili ng skills at market. 😩

Isa din ako sa mga course hoarders noon hehe ngayon hindi na kasi naubos na pera ko! 😂

In April, I started researching about copywriting and enrolled sa Udemy - copywriting course ni Tamsin Henderson, kay coach Mark Darwin Balaswit and coach April Alen Abion - Barlizo. 😁



Pero...

I struggled (lahat naman) finding clients.

And when I got leads pero rejected, I would change my market agad agad.

Iniisip ko kasi...

Ah baka di nila masyadong kailangan ang copywriting, kaya sige, hanap nalang ako ng iba.

I was hesitant to change my skills kasi ayoko ng mag aral ulit ng panibagong skills. Naloloka na ko sa copywriting, ano pa kaya yung iba?!

These were my limiting beliefs. 🙂

Di ko pa nga natatry, pinapangunahan ko na ang future?

So ayun, dahil din sa pride, natagalan akong makakuha ng client.

Pinipilit ko kasing makakuha ng $1000 pero my heart was not ready pala to receive it. 🙂

In November, naubusan ako ng pera.

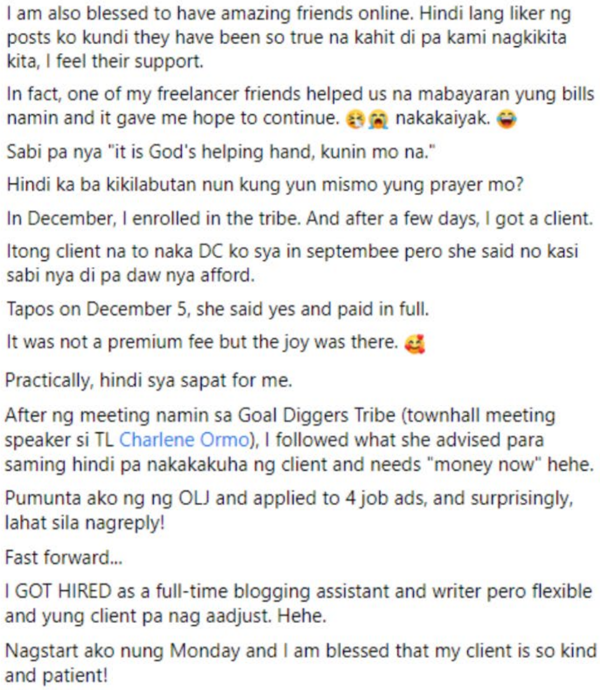
As in! Ubos. Simot. 😂

Naputulan kami ng kuryente at wifi.

Yun yung time na I got depressed.

Kaliwat kanang rejections din.

Akala ko hindi ako makakasurvive, akala ko di na matatapos yun, but nung time na yun, doon ko naunawaan ano yung mali saakin and what I need.



I am also blessed to have amazing friends online. Hindi lang liker ng posts ko kundi they have been so true na kahit di pa kami nagkikita kita, I feel their support.

In fact, one of my freelancer friends helped us na mabayaran yung bills namin and it gave me hope to continue. 😭😭 nakakaiyak. 😂

Sabi pa nya "it is God's helping hand, kunin mo na."

Hindi ka ba kikilabutan nun kung yun mismo yung prayer mo?

In December, I enrolled in the tribe. And after a few days, I got a client.

Itong client na to naka DC ko sya in septembee pero she said no kasi sabi nya di pa daw nya afford.

Tapos on December 5, she said yes and paid in full.

It was not a premium fee but the joy was there. 🥰

Practically, hindi sya sapat for me.

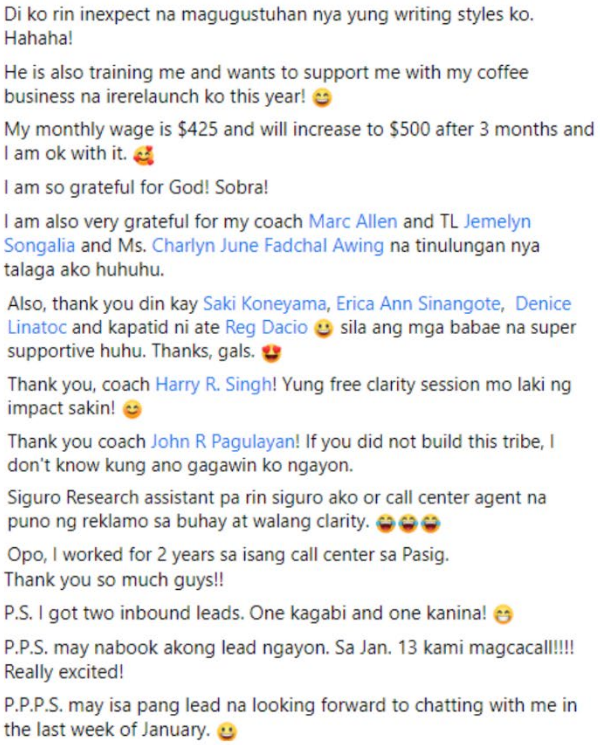
After ng meeting namin sa Goal Diggers Tribe (townhall meeting speaker si TL Charlene Ormo), I followed what she advised para saming hindi pa nakakakuha ng client and needs "money now" hehe.

Pumunta ako ng ng OLJ and applied to 4 job ads, and surprisingly, lahat sila nagreply!

Fast forward...

I GOT HIRED as a full-time blogging assistant and writer pero flexible and yung client pa nag aadjust. Hehe.

Nagstart ako nung Monday and I am blessed that my client is so kind and patient!



Di ko rin inexpect na magugustuhan nya yung writing styles ko. Hahaha!

He is also training me and wants to support me with my coffee business na irerelaunch ko this year! 😊

My monthly wage is $425 and will increase to $500 after 3 months and I am ok with it. 🥰

I am so grateful for God! Sobra!

I am also very grateful for my coach Marc Allen and TL Jemelyn Songalia and Ms. Charlyn June Fadchal Awing na tinulungan nya talaga ako huhuhu.

Also, thank you din kay Saki Koneyama, Erica Ann Sinangote, Denice Linatoc and kapatid ni ate Reg Dacio 😀 sila ang mga babae na super supportive huhu. Thanks, gals. 😍

Thank you, coach Harry R. Singh! Yung free clarity session mo laki ng impact sakin! 😊

Thank you coach John R Pagulayan! If you did not build this tribe, I don't know kung ano gagawin ko ngayon.

Siguro Research assistant pa rin siguro ako or call center agent na puno ng reklamo sa buhay at walang clarity. 😂😂😂

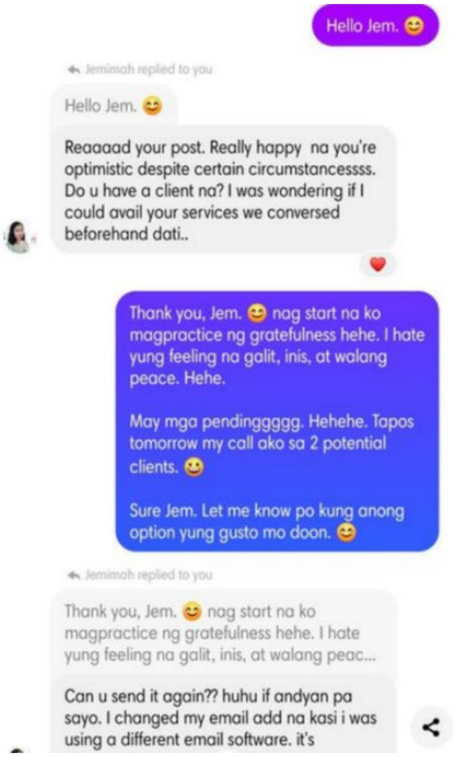
Opo, I worked for 2 years sa isang call center sa Pasig.

Thank you so much guys!!

P.S. I got two inbound leads. One kagabi and one kanina! 😁

P.P.S. may nabook akong lead ngayon. Sa Jan. 13 kami magcacall!!!! Really excited!

P.P.P.S. may isa pang lead na looking forward to chatting with me in the last week of January. 😀



Hello Jem. 😊

Jemimah replied to you

Hello Jem. 😊

Reaaaad your post. Really happy na you're optimistic despite certain circumstancessss. Do u have a client na? I was wondering if I could avail your services we conversed beforehand dati..

Thank you, Jem. 😊 nag start na ko magpractice ng gratefulness hehe. I hate yung feeling na galit, inis, at walang peace. Hehe.

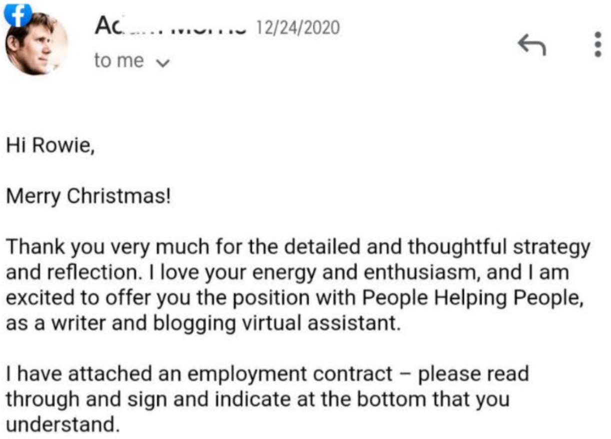
May mga pendinggggg. Hehehe. Tapos tomorrow my call ako sa 2 potential clients. 😀

Sure Jem. Let me know po kung anong option yung gusto mo doon. 😊

Jemimah replied to you

Thank you, Jem. 😊 nag start na ko magpractice ng gratefulness hehe. I hate yung feeling na galit, inis, at walang peac...

Can u send it again?? huhu if andyan pa sayo. I changed my email add na kasi i was using a different email software. it's



Ac[redacted] 12/24/2020

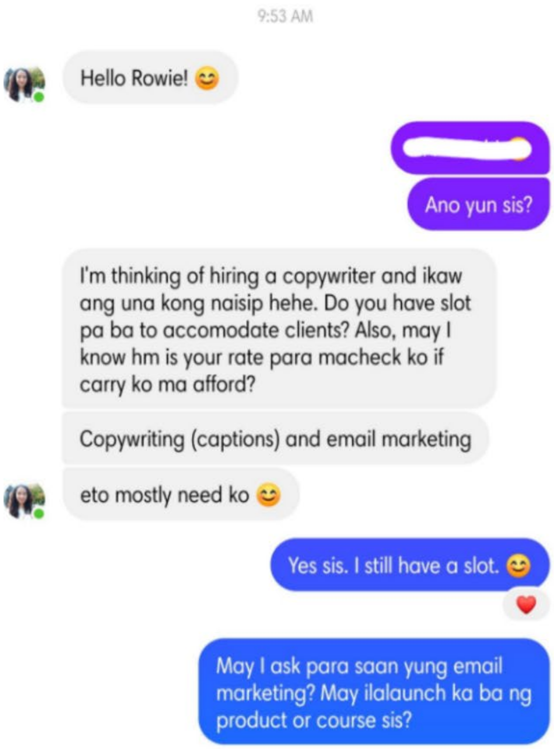
to me

Hi Rowie,

Merry Christmas!

Thank you very much for the detailed and thoughtful strategy and reflection. I love your energy and enthusiasm, and I am excited to offer you the position with People Helping People, as a writer and blogging virtual assistant.

I have attached an employment contract – please read through and sign and indicate at the bottom that you understand.



9:53 AM

Hello Rowie! 😊

[redacted]

Ano yun sis?

I'm thinking of hiring a copywriter and ikaw ang una kong naisip hehe. Do you have slot pa ba to accomodate clients? Also, may I know hm is your rate para macheck ko if carry ko ma afford?

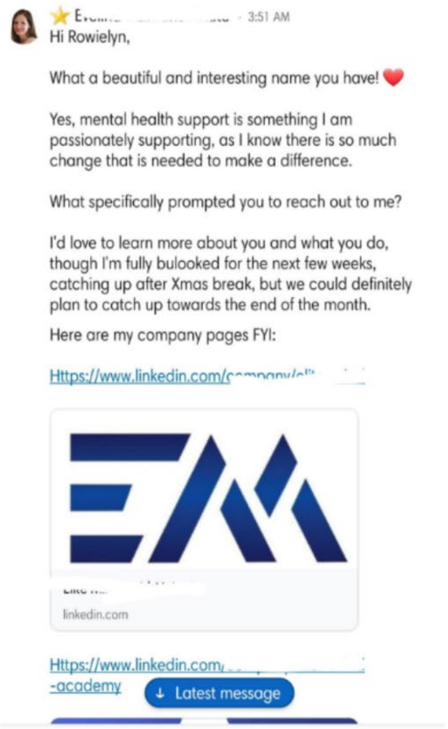
Copywriting (captions) and email marketing

eto mostly need ko 😊

Yes sis. I still have a slot. 😊

❤️

May I ask para saan yung email marketing? May ilalaunch ka ba ng product or course sis?



⭐ [redacted] · 3:51 AM

Hi Rowielyn,

What a beautiful and interesting name you have! ❤️

Yes, mental health support is something I am passionately supporting, as I know there is so much change that is needed to make a difference.

What specifically prompted you to reach out to me?

I'd love to learn more about you and what you do, though I'm fully bulooked for the next few weeks, catching up after Xmas break, but we could definitely plan to catch up towards the end of the month.

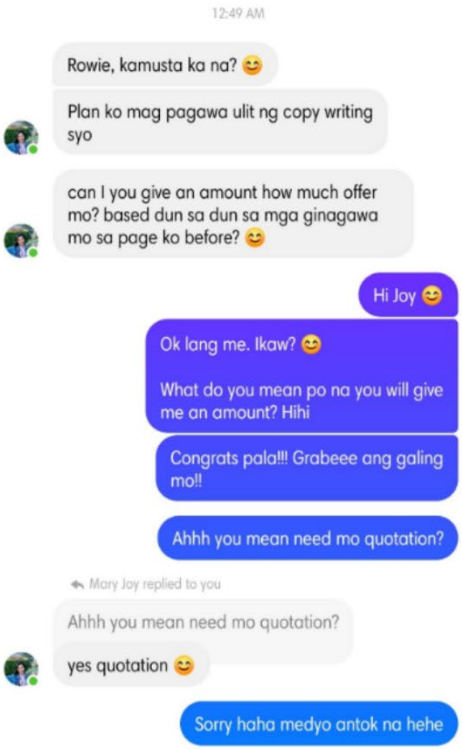
Here are my company pages FYI:

Https://www.linkedin.com/[redacted]

[redacted]

linkedin.com

Https://www.linkedin.com/[redacted]-academy



12:49 AM

Rowie, kamusta ka na? 😊

Plan ko mag pagawa ulit ng copy writing syo

can I you give an amount how much offer mo? based dun sa dun sa mga ginagawa mo sa page ko before? 😊

Hi Joy 😊

Ok lang me. Ikaw? 😊

What do you mean po na you will give me an amount? Hihi

Congrats pala!!! Grabeee ang galing mo!!

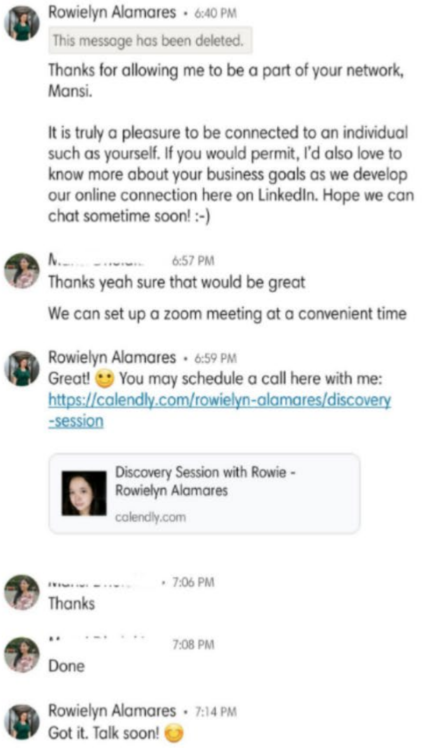
Ahhh you mean need mo quotation?

Mary Joy replied to you

Ahhh you mean need mo quotation?

yes quotation 😊

Sorry haha medyo antok na hehe



Rowielyn Alamares · 6:40 PM

This message has been deleted.

Thanks for allowing me to be a part of your network, Mansi.

It is truly a pleasure to be connected to an individual such as yourself. If you would permit, I'd also love to know more about your business goals as we develop our online connection here on LinkedIn. Hope we can chat sometime soon! :-)

[redacted] 6:57 PM

Thanks yeah sure that would be great

We can set up a zoom meeting at a convenient time

Rowielyn Alamares · 6:59 PM

Great! 🙂 You may schedule a call here with me: https://calendly.com/rowielyn-alamares/discovery-session

Discovery Session with Rowie - Rowielyn Alamares

calendly.com

[redacted] · 7:06 PM

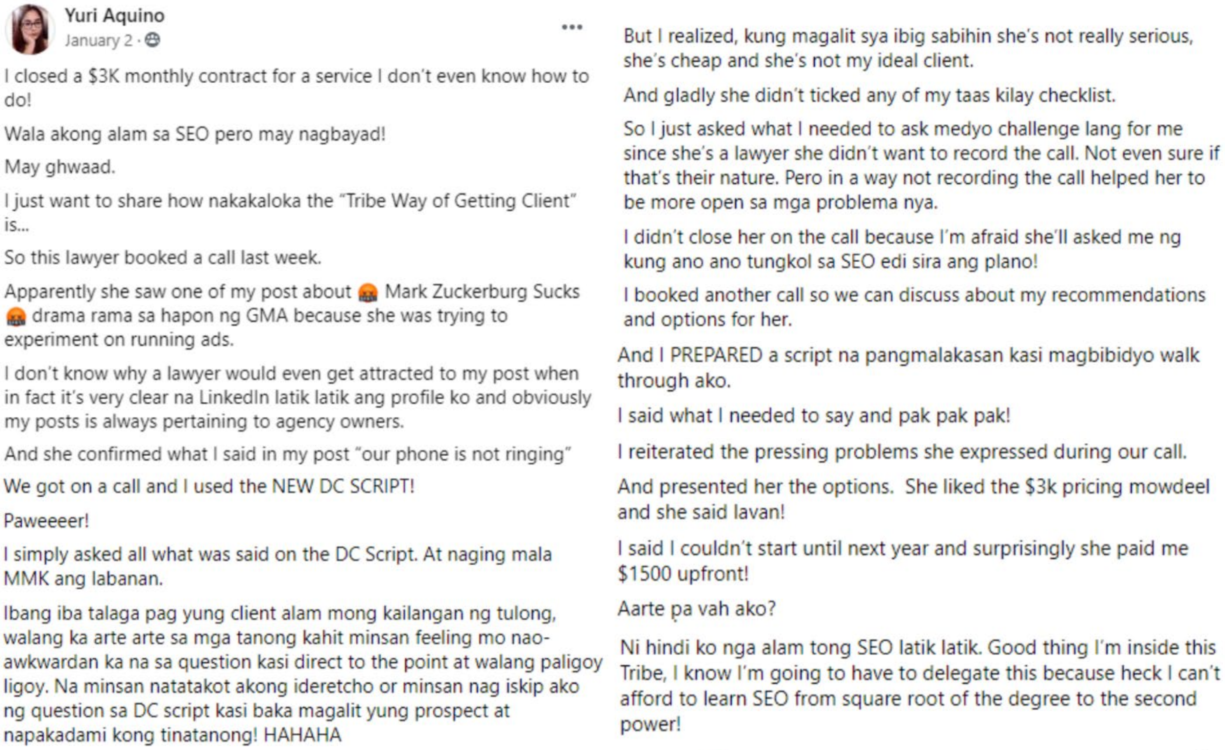
Thanks

[redacted] 7:08 PM

Done

Rowielyn Alamares · 7:14 PM

Got it. Talk soon! 😊



Yuri Aquino
January 2 · 🌐

I closed a $3K monthly contract for a service I don't even know how to do!

Wala akong alam sa SEO pero may nagbayad!

May ghwaad.

I just want to share how nakakaloka the "Tribe Way of Getting Client" is...

So this lawyer booked a call last week.

Apparently she saw one of my post about 🤬 Mark Zuckerburg Sucks 🤬 drama rama sa hapon ng GMA because she was trying to experiment on running ads.

I don't know why a lawyer would even get attracted to my post when in fact it's very clear na LinkedIn latik latik ang profile ko and obviously my posts is always pertaining to agency owners.

And she confirmed what I said in my post "our phone is not ringing"

We got on a call and I used the NEW DC SCRIPT!

Paweeeer!

I simply asked all what was said on the DC Script. At naging mala MMK ang labanan.

Ibang iba talaga pag yung client alam mong kailangan ng tulong, walang ka arte arte sa mga tanong kahit minsan feeling mo nao-awkwardan ka na sa question kasi direct to the point at walang paligoy ligoy. Na minsan natatakot akong ideretcho or minsan nag iskip ako ng question sa DC script kasi baka magalit yung prospect at napakadami kong tinatanong! HAHAHA

But I realized, kung magalit sya ibig sabihin she's not really serious, she's cheap and she's not my ideal client.

And gladly she didn't ticked any of my taas kilay checklist.

So I just asked what I needed to ask medyo challenge lang for me since she's a lawyer she didn't want to record the call. Not even sure if that's their nature. Pero in a way not recording the call helped her to be more open sa mga problema nya.

I didn't close her on the call because I'm afraid she'll asked me ng kung ano ano tungkol sa SEO edi sira ang plano!

I booked another call so we can discuss about my recommendations and options for her.

And I PREPARED a script na pangmalakasan kasi magbibidyo walk through ako.

I said what I needed to say and pak pak pak!

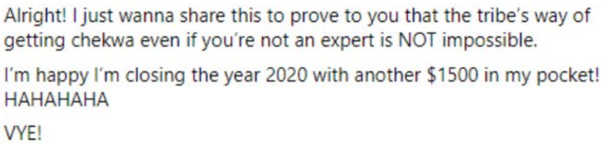
I reiterated the pressing problems she expressed during our call.

And presented her the options. She liked the $3k pricing mowdeel and she said lavan!

I said I couldn't start until next year and surprisingly she paid me $1500 upfront!

Aarte pa vah ako?

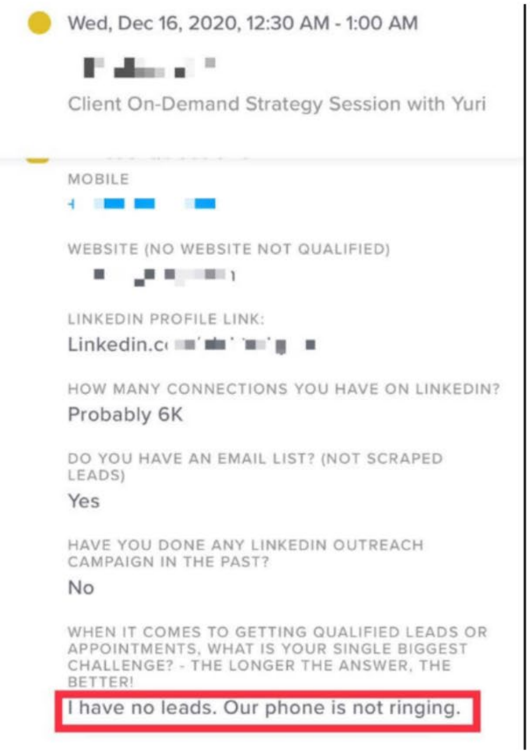
Ni hindi ko nga alam tong SEO latik latik. Good thing I'm inside this Tribe, I know I'm going to have to delegate this because heck I can't afford to learn SEO from square root of the degree to the second power!



Alright! I just wanna share this to prove to you that the tribe's way of getting chekwa even if you're not an expert is NOT impossible.

I'm happy I'm closing the year 2020 with another $1500 in my pocket! HAHAHAHA

VYE!



Wed, Dec 16, 2020, 12:30 AM - 1:00 AM

[redacted]

Client On-Demand Strategy Session with Yuri

MOBILE
[redacted]

WEBSITE (NO WEBSITE NOT QUALIFIED)
[redacted]

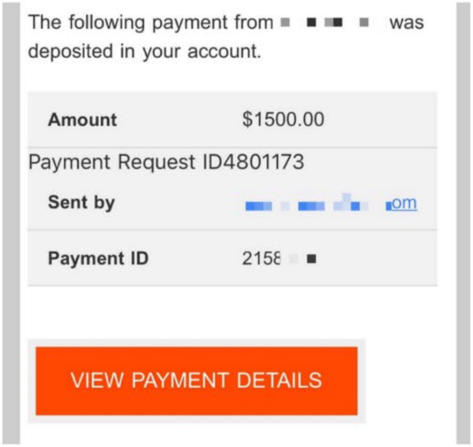
LINKEDIN PROFILE LINK:
Linkedin.c[redacted]

HOW MANY CONNECTIONS YOU HAVE ON LINKEDIN?
Probably 6K

DO YOU HAVE AN EMAIL LIST? (NOT SCRAPED LEADS)
Yes

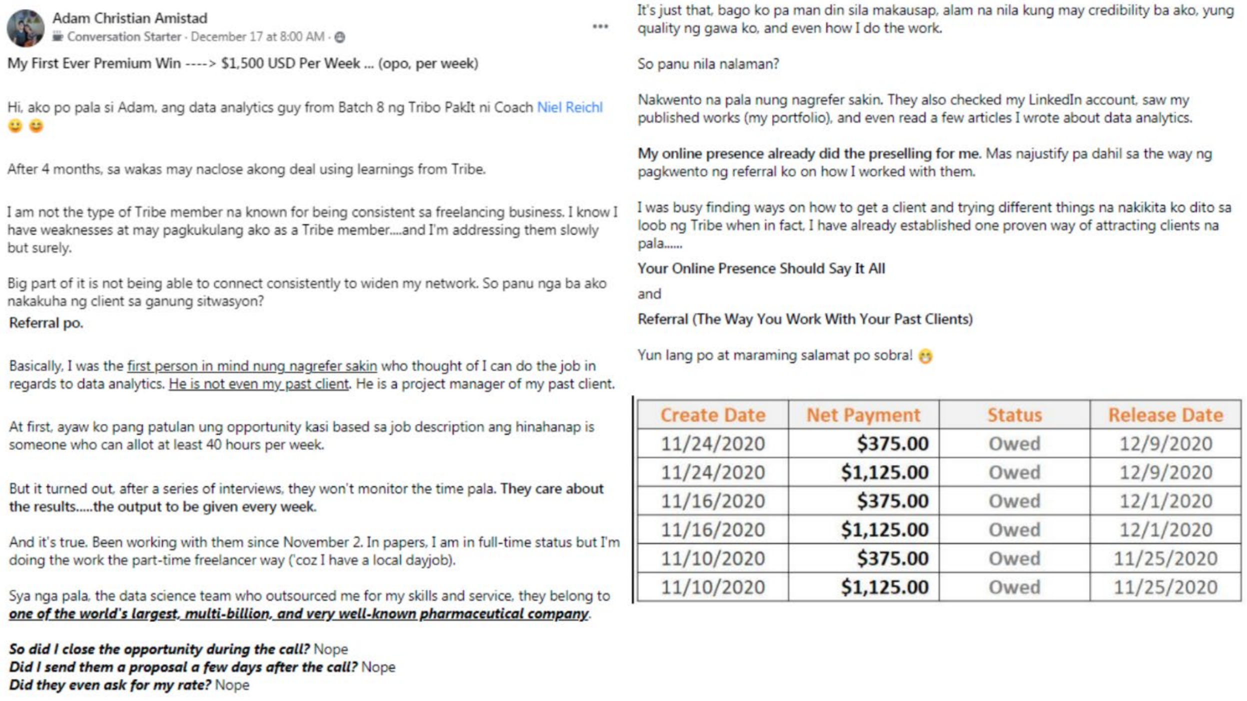
HAVE YOU DONE ANY LINKEDIN OUTREACH CAMPAIGN IN THE PAST?
No

WHEN IT COMES TO GETTING QUALIFIED LEADS OR APPOINTMENTS, WHAT IS YOUR SINGLE BIGGEST CHALLENGE? - THE LONGER THE ANSWER, THE BETTER!
I have no leads. Our phone is not ringing.



The following payment from [redacted] was deposited in your account.

Amount	$1500.00
Payment Request ID4801173	
Sent by	[redacted]om
Payment ID	215[redacted]



Adam Christian Amistad
Conversation Starter · December 17 at 8:00 AM ·

My First Ever Premium Win ----> $1,500 USD Per Week ... (opo, per week)

Hi, ako po pala si Adam, ang data analytics guy from Batch 8 ng Tribo PakIt ni Coach Niel Reichl 😀 😊

After 4 months, sa wakas may naclose akong deal using learnings from Tribe.

I am not the type of Tribe member na known for being consistent sa freelancing business. I know I have weaknesses at may pagkukulang ako as a Tribe member....and I'm addressing them slowly but surely.

Big part of it is not being able to connect consistently to widen my network. So panu nga ba ako nakakuha ng client sa ganung sitwasyon?

Referral po.

Basically, I was the first person in mind nung nagrefer sakin who thought of I can do the job in regards to data analytics. He is not even my past client. He is a project manager of my past client.

At first, ayaw ko pang patulan ung opportunity kasi based sa job description ang hinahanap is someone who can allot at least 40 hours per week.

But it turned out, after a series of interviews, they won't monitor the time pala. **They care about the results.....the output to be given every week.**

And it's true. Been working with them since November 2. In papers, I am in full-time status but I'm doing the work the part-time freelancer way ('coz I have a local dayjob).

Sya nga pala, the data science team who outsourced me for my skills and service, they belong to ***one of the world's largest, multi-billion, and very well-known pharmaceutical company***.

So did I close the opportunity during the call? Nope
Did I send them a proposal a few days after the call? Nope
Did they even ask for my rate? Nope

It's just that, bago ko pa man din sila makausap, alam na nila kung may credibility ba ako, yung quality ng gawa ko, and even how I do the work.

So panu nila nalaman?

Nakwento na pala nung nagrefer sakin. They also checked my LinkedIn account, saw my published works (my portfolio), and even read a few articles I wrote about data analytics.

My online presence already did the preselling for me. Mas najustify pa dahil sa the way ng pagkwento ng referral ko on how I worked with them.

I was busy finding ways on how to get a client and trying different things na nakikita ko dito sa loob ng Tribe when in fact, I have already established one proven way of attracting clients na pala......

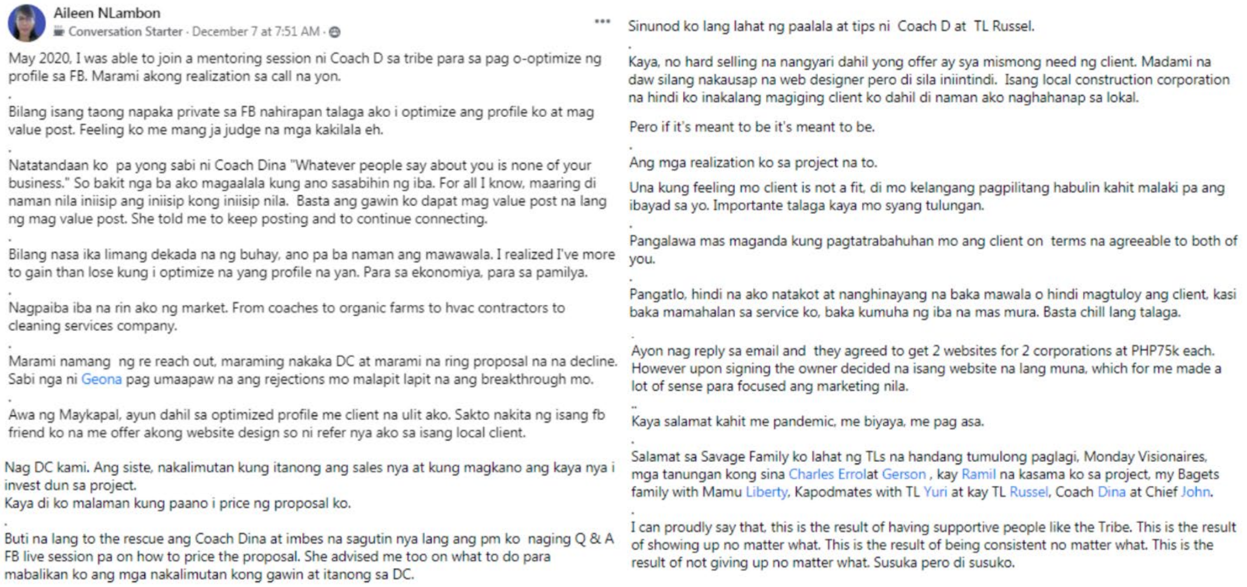
Your Online Presence Should Say It All

and

Referral (The Way You Work With Your Past Clients)

Yun lang po at maraming salamat po sobra! 😊

Create Date	Net Payment	Status	Release Date
11/24/2020	**$375.00**	Owed	12/9/2020
11/24/2020	**$1,125.00**	Owed	12/9/2020
11/16/2020	**$375.00**	Owed	12/1/2020
11/16/2020	**$1,125.00**	Owed	12/1/2020
11/10/2020	**$375.00**	Owed	11/25/2020
11/10/2020	**$1,125.00**	Owed	11/25/2020



Aileen NLambon
Conversation Starter · December 7 at 7:51 AM ·

May 2020, I was able to join a mentoring session ni Coach D sa tribe para sa pag o-optimize ng profile sa FB. Marami akong realization sa call na yon.

.

Bilang isang taong napaka private sa FB nahirapan talaga ako i optimize ang profile ko at mag value post. Feeling ko me mang ja judge na mga kakilala eh.

.

Natatandaan ko pa yong sabi ni Coach Dina "Whatever people say about you is none of your business." So bakit nga ba ako magaalala kung ano sasabihin ng iba. For all I know, maaring di naman nila iniisip ang iniisip kong iniisip nila. Basta ang gawin ko dapat mag value post na lang ng mag value post. She told me to keep posting and to continue connecting.

.

Bilang nasa ika limang dekada na ng buhay, ano pa ba naman ang mawawala. I realized I've more to gain than lose kung i optimize na yang profile na yan. Para sa ekonomiya, para sa pamilya.

.

Nagpaiba iba na rin ako ng market. From coaches to organic farms to hvac contractors to cleaning services company.

.

Marami namang ng re reach out, maraming nakaka DC at marami na ring proposal na na decline. Sabi nga ni Geona pag umaapaw na ang rejections mo malapit lapit na ang breakthrough mo.

.

Awa ng Maykapal, ayun dahil sa optimized profile me client na ulit ako. Sakto nakita ng isang fb friend ko na me offer akong website design so ni refer nya ako sa isang local client.

Nag DC kami. Ang siste, nakalimutan kung itanong ang sales nya at kung magkano ang kaya nya i invest dun sa project.
Kaya di ko malaman kung paano i price ng proposal ko.

.

Buti na lang to the rescue ang Coach Dina at imbes na sagutin nya lang ang pm ko naging Q & A FB live session pa on how to price the proposal. She advised me too on what to do para mabalikan ko ang mga nakalimutan kong gawin at itanong sa DC.

Sinunod ko lang lahat ng paalala at tips ni Coach D at TL Russel.

.

Kaya, no hard selling na nangyari dahil yong offer ay sya mismong need ng client. Madami na daw silang nakausap na web designer pero di sila iniintindi. Isang local construction corporation na hindi ko inakalang magiging client ko dahil di naman ako naghahanap sa lokal.

Pero if it's meant to be it's meant to be.

.

Ang mga realization ko sa project na to.

Una kung feeling mo client is not a fit, di mo kelangang pagpilitang habulin kahit malaki pa ang ibayad sa yo. Importante talaga kaya mo syang tulungan.

.

Pangalawa mas maganda kung pagtatrabahuhan mo ang client on terms na agreeable to both of you.

.

Pangatlo, hindi na ako natakot at nanghinayang na baka mawala o hindi magtuloy ang client, kasi baka mamahalan sa service ko, baka kumuha ng iba na mas mura. Basta chill lang talaga.

.

Ayon nag reply sa email and they agreed to get 2 websites for 2 corporations at PHP75k each. However upon signing the owner decided na isang website na lang muna, which for me made a lot of sense para focused ang marketing nila.

..

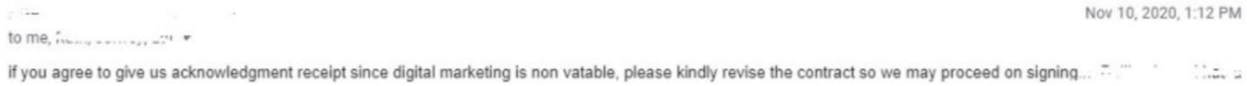
Kaya salamat kahit me pandemic, me biyaya, me pag asa.

.

Salamat sa Savage Family ko lahat ng TLs na handang tumulong paglagi, Monday Visionaires, mga tanungan kong sina Charles Errolat Gerson , kay Ramil na kasama ko sa project, my Bagets family with Mamu Liberty, Kapodmates with TL Yuri at kay TL Russel, Coach Dina at Chief John.

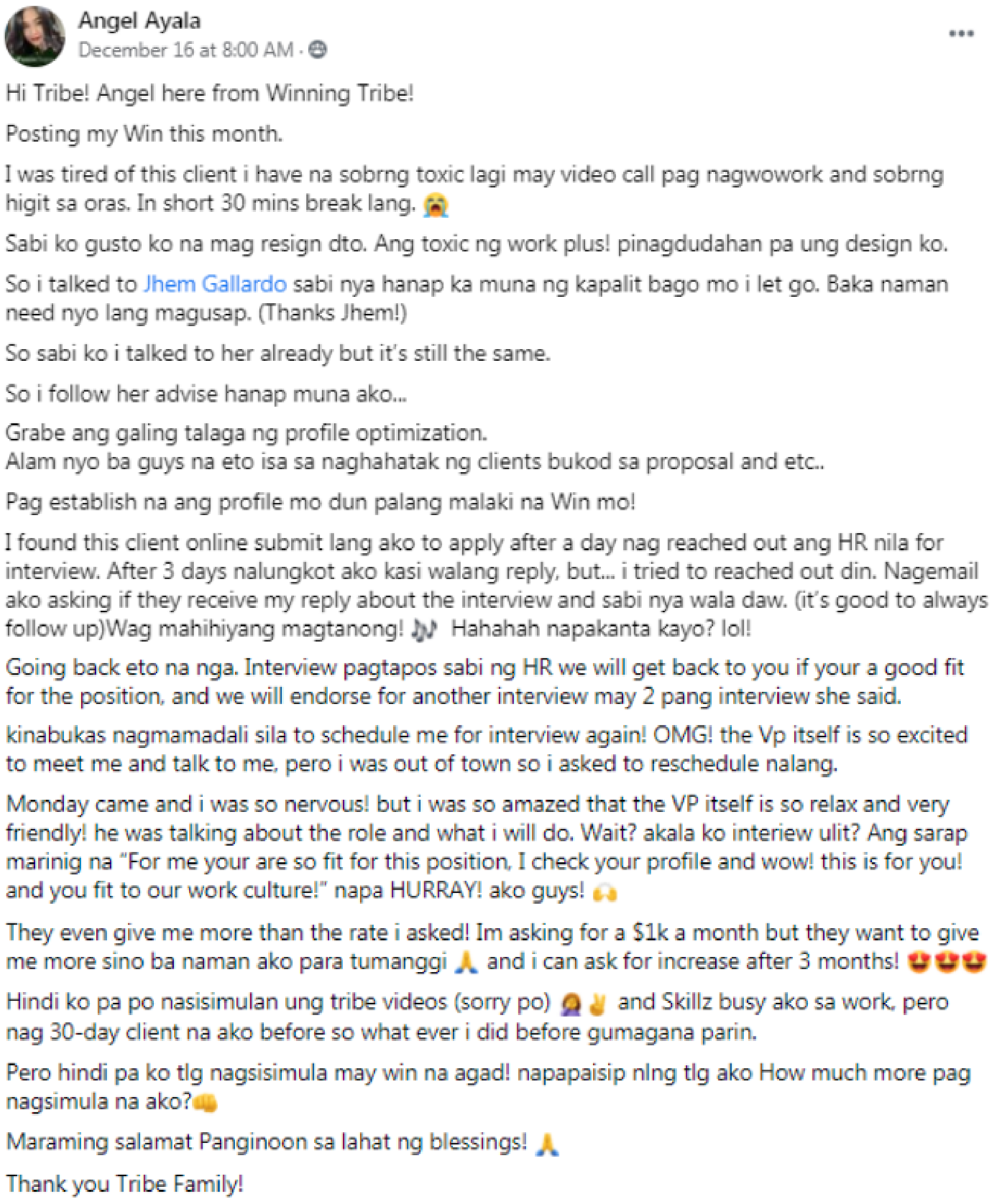
.

I can proudly say that, this is the result of having supportive people like the Tribe. This is the result of showing up no matter what. This is the result of being consistent no matter what. This is the result of not giving up no matter what. Susuka pero di susuko.



[redacted] Nov 10, 2020, 1:12 PM
to me, [redacted]

if you agree to give us acknowledgment receipt since digital marketing is non vatable, please kindly revise the contract so we may proceed on signing... [redacted]



Angel Ayala
December 16 at 8:00 AM ·

Hi Tribe! Angel here from Winning Tribe!

Posting my Win this month.

I was tired of this client i have na sobrng toxic lagi may video call pag nagwowork and sobrng higit sa oras. In short 30 mins break lang. 😭

Sabi ko gusto ko na mag resign dto. Ang toxic ng work plus! pinagdudahan pa ung design ko.

So i talked to Jhem Gallardo sabi nya hanap ka muna ng kapalit bago mo i let go. Baka naman need nyo lang magusap. (Thanks Jhem!)

So sabi ko i talked to her already but it's still the same.

So i follow her advise hanap muna ako...

Grabe ang galing talaga ng profile optimization.
Alam nyo ba guys na eto isa sa naghahatak ng clients bukod sa proposal and etc..

Pag establish na ang profile mo dun palang malaki na Win mo!

I found this client online submit lang ako to apply after a day nag reached out ang HR nila for interview. After 3 days nalungkot ako kasi walang reply, but... i tried to reached out din. Nagemail ako asking if they receive my reply about the interview and sabi nya wala daw. (it's good to always follow up)Wag mahihiyang magtanong! 🎶 Hahahah napakanta kayo? lol!

Going back eto na nga. Interview pagtapos sabi ng HR we will get back to you if your a good fit for the position, and we will endorse for another interview may 2 pang interview she said.

kinabukas nagmamadali sila to schedule me for interview again! OMG! the Vp itself is so excited to meet me and talk to me, pero i was out of town so i asked to reschedule nalang.

Monday came and i was so nervous! but i was so amazed that the VP itself is so relax and very friendly! he was talking about the role and what i will do. Wait? akala ko interiew ulit? Ang sarap marinig na "For me your are so fit for this position, I check your profile and wow! this is for you! and you fit to our work culture!" napa HURRAY! ako guys! 🙌

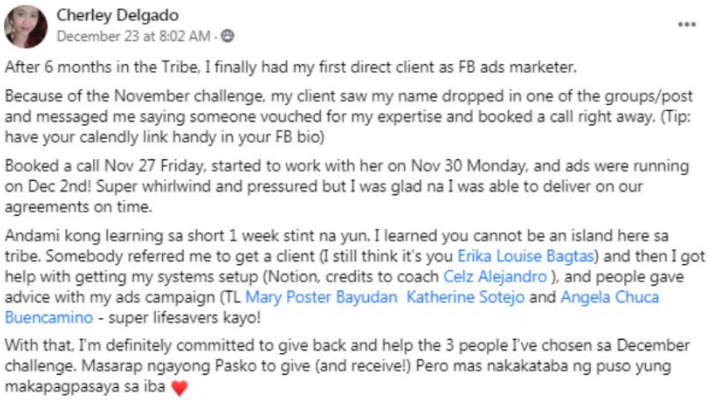
They even give me more than the rate i asked! Im asking for a $1k a month but they want to give me more sino ba naman ako para tumanggi 🙏 and i can ask for increase after 3 months! 😍😍😍

Hindi ko pa po nasisimulan ung tribe videos (sorry po) 🤦‍♀️✌️ and Skillz busy ako sa work, pero nag 30-day client na ako before so what ever i did before gumagana parin.

Pero hindi pa ko tlg nagsisimula may win na agad! napapaisip nlng tlg ako How much more pag nagsimula na ako?👊

Maraming salamat Panginoon sa lahat ng blessings! 🙏

Thank you Tribe Family!



Cherley Delgado
December 23 at 8:02 AM ·

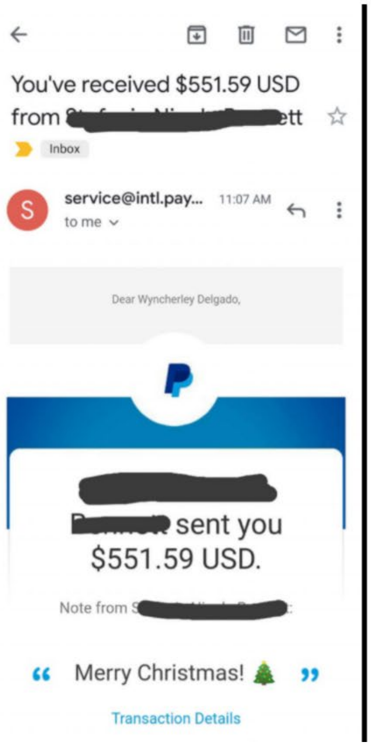
After 6 months in the Tribe, I finally had my first direct client as FB ads marketer.

Because of the November challenge, my client saw my name dropped in one of the groups/post and messaged me saying someone vouched for my expertise and booked a call right away. (Tip: have your calendly link handy in your FB bio)

Booked a call Nov 27 Friday, started to work with her on Nov 30 Monday, and ads were running on Dec 2nd! Super whirlwind and pressured but I was glad na I was able to deliver on our agreements on time.

Andami kong learning sa short 1 week stint na yun. I learned you cannot be an island here sa tribe. Somebody referred me to get a client (I still think it's you Erika Louise Bagtas) and then I got help with getting my systems setup (Notion, credits to coach Celz Alejandro), and people gave advice with my ads campaign (TL Mary Poster Bayudan Katherine Sotejo and Angela Chuca Buencamino - super lifesavers kayo!

With that, I'm definitely committed to give back and help the 3 people I've chosen sa December challenge. Masarap ngayong Pasko to give (and receive!) Pero mas nakakataba ng puso yung makapagpasaya sa iba ❤️



You've received $551.59 USD from [redacted]

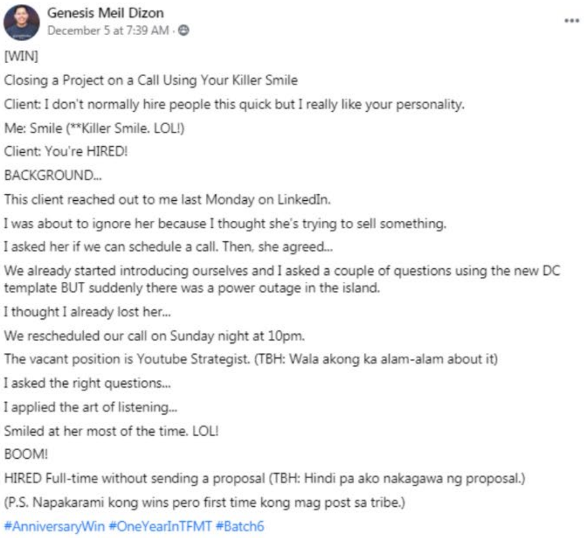
service@intl.pay... 11:07 AM
to me

Dear Wyncherley Delgado,

[redacted]
[redacted] sent you $551.59 USD.

Note from [redacted]:

“ Merry Christmas! 🎄 ”



Genesis Meil Dizon
December 5 at 7:39 AM ·

[WIN]

Closing a Project on a Call Using Your Killer Smile

Client: I don't normally hire people this quick but I really like your personality.

Me: Smile (**Killer Smile. LOL!)

Client: You're HIRED!

BACKGROUND...

This client reached out to me last Monday on LinkedIn.

I was about to ignore her because I thought she's trying to sell something.

I asked her if we can schedule a call. Then, she agreed...

We already started introducing ourselves and I asked a couple of questions using the new DC template BUT suddenly there was a power outage in the island.

I thought I already lost her...

We rescheduled our call on Sunday night at 10pm.

The vacant position is Youtube Strategist. (TBH: Wala akong ka alam-alam about it)

I asked the right questions...

I applied the art of listening...

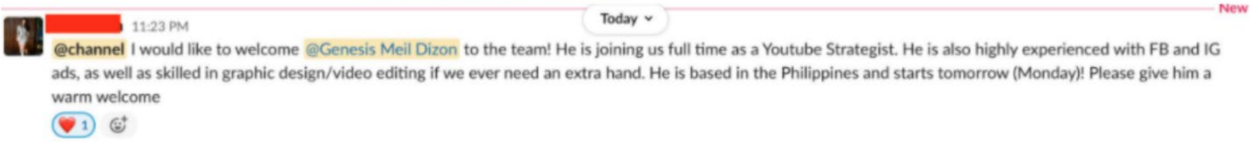
Smiled at her most of the time. LOL!

BOOM!

HIRED Full-time without sending a proposal (TBH: Hindi pa ako nakagawa ng proposal.)

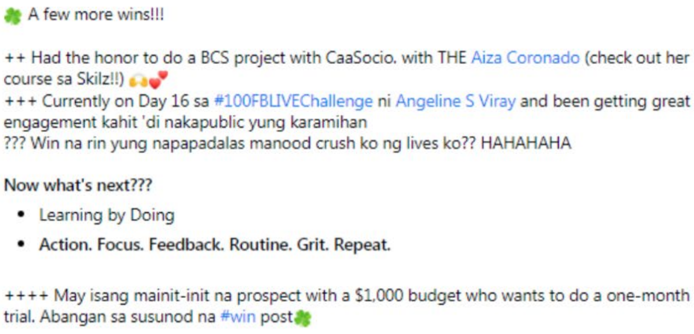
(P.S. Napakarami kong wins pero first time kong mag post sa tribe.)

#AnniversaryWin #OneYearInTFMT #Batch6



[redacted] 11:23 PM

@channel I would like to welcome @Genesis Meil Dizon to the team! He is joining us full time as a Youtube Strategist. He is also highly experienced with FB and IG ads, as well as skilled in graphic design/video editing if we ever need an extra hand. He is based in the Philippines and starts tomorrow (Monday)! Please give him a warm welcome



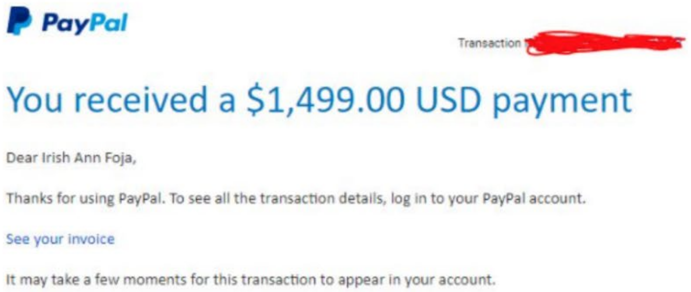
🍀 A few more wins!!!

++ Had the honor to do a BCS project with CaaSocio. with THE Aiza Coronado (check out her course sa Skilz!!) 🙌💕
+++ Currently on Day 16 sa #100FBLIVEChallenge ni Angeline S Viray and been getting great engagement kahit 'di nakapublic yung karamihan
??? Win na rin yung napapadalas manood crush ko ng lives ko?? HAHAHAHA

Now what's next???

- Learning by Doing
- **Action. Focus. Feedback. Routine. Grit. Repeat.**

++++ May isang mainit-init na prospect with a $1,000 budget who wants to do a one-month trial. Abangan sa susunod na #win post🍀



PayPal

Transaction [redacted]

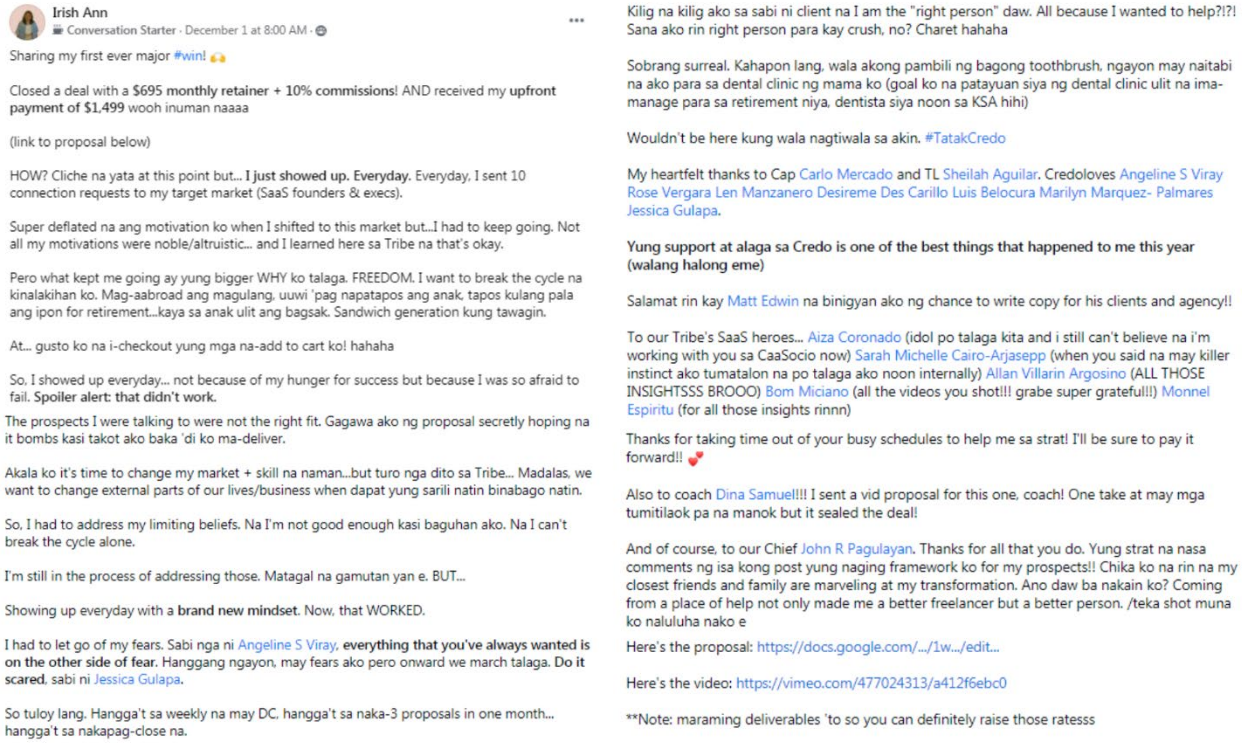
You received a $1,499.00 USD payment

Dear Irish Ann Foja,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Irish Ann
Conversation Starter · December 1 at 8:00 AM ·

Sharing my first ever major #win! 🙌

Closed a deal with a **$695 monthly retainer + 10% commissions**! AND received my **upfront payment of $1,499** wooh inuman naaaa

(link to proposal below)

HOW? Cliche na yata at this point but... **I just showed up. Everyday.** Everyday, I sent 10 connection requests to my target market (SaaS founders & execs).

Super deflated na ang motivation ko when I shifted to this market but...I had to keep going. Not all my motivations were noble/altruistic... and I learned here sa Tribe na that's okay.

Pero what kept me going ay yung bigger WHY ko talaga. FREEDOM. I want to break the cycle na kinalakihan ko. Mag-aabroad ang magulang, uuwi 'pag napatapos ang anak, tapos kulang pala ang ipon for retirement...kaya sa anak ulit ang bagsak. Sandwich generation kung tawagin.

At... gusto ko na i-checkout yung mga na-add to cart ko! hahaha

So, I showed up everyday... not because of my hunger for success but because I was so afraid to fail. **Spoiler alert: that didn't work.**

The prospects I were talking to were not the right fit. Gagawa ako ng proposal secretly hoping na it bombs kasi takot ako baka 'di ko ma-deliver.

Akala ko it's time to change my market + skill na naman...but turo nga dito sa Tribe... Madalas, we want to change external parts of our lives/business when dapat yung sarili natin binabago natin.

So, I had to address my limiting beliefs. Na I'm not good enough kasi baguhan ako. Na I can't break the cycle alone.

I'm still in the process of addressing those. Matagal na gamutan yan e. BUT...

Showing up everyday with a **brand new mindset**. Now, that WORKED.

I had to let go of my fears. Sabi nga ni Angeline S Viray, **everything that you've always wanted is on the other side of fear**. Hanggang ngayon, may fears ako pero onward we march talaga. **Do it scared**, sabi ni Jessica Gulapa.

So tuloy lang. Hangga't sa weekly na may DC, hangga't sa naka-3 proposals in one month... hangga't sa nakapag-close na.

Kilig na kilig ako sa sabi ni client na I am the "right person" daw. All because I wanted to help?!?! Sana ako rin right person para kay crush, no? Charet hahaha

Sobrang surreal. Kahapon lang, wala akong pambili ng bagong toothbrush, ngayon may naitabi na ako para sa dental clinic ng mama ko (goal ko na patayuan siya ng dental clinic ulit na ima-manage para sa retirement niya, dentista siya noon sa KSA hihi)

Wouldn't be here kung wala nagtiwala sa akin. #TatakCredo

My heartfelt thanks to Cap Carlo Mercado and TL Sheilah Aguilar. Credoloves Angeline S Viray Rose Vergara Len Manzanero Desireme Des Carillo Luis Belocura Marilyn Marquez- Palmares Jessica Gulapa.

Yung support at alaga sa Credo is one of the best things that happened to me this year (walang halong eme)

Salamat rin kay Matt Edwin na binigyan ako ng chance to write copy for his clients and agency!!

To our Tribe's SaaS heroes... Aiza Coronado (idol po talaga kita and i still can't believe na i'm working with you sa CaaSocio now) Sarah Michelle Cairo-Arjasepp (when you said na may killer instinct ako tumatalon na po talaga ako noon internally) Allan Villarin Argosino (ALL THOSE INSIGHTSSS BROOO) Bom Miciano (all the videos you shot!!! grabe super grateful!!) Monnel Espiritu (for all those insights rinnn)

Thanks for taking time out of your busy schedules to help me sa strat! I'll be sure to pay it forward!! 💕

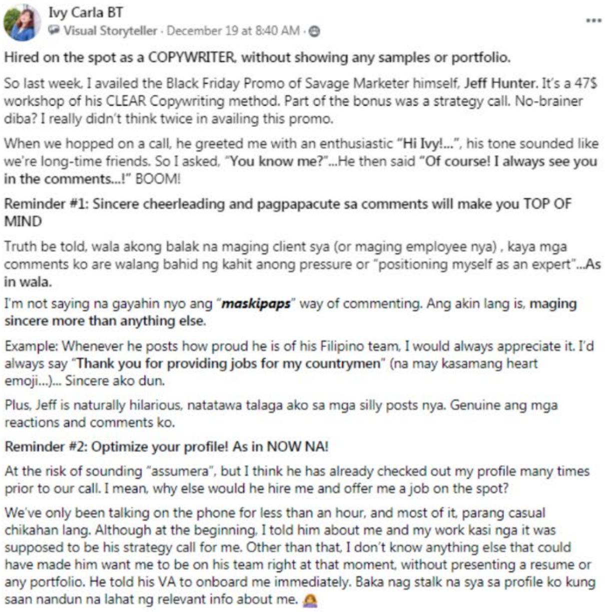
Also to coach Dina Samuel!!! I sent a vid proposal for this one, coach! One take at may mga tumitilaok pa na manok but it sealed the deal!

And of course, to our Chief John R Pagulayan. Thanks for all that you do. Yung strat na nasa comments ng isa kong post yung naging framework ko for my prospects!! Chika ko na rin na my closest friends and family are marveling at my transformation. Ano daw ba nakain ko? Coming from a place of help not only made me a better freelancer but a better person. /teka shot muna ko naluluha nako e

Here's the proposal: https://docs.google.com/.../1w.../edit...

Here's the video: https://vimeo.com/477024313/a412f6ebc0

**Note: maraming deliverables 'to so you can definitely raise those ratesss



Ivy Carla BT
Visual Storyteller · December 19 at 8:40 AM ·

Hired on the spot as a COPYWRITER, without showing any samples or portfolio.

So last week, I availed the Black Friday Promo of Savage Marketer himself, **Jeff Hunter**. It's a 47$ workshop of his CLEAR Copywriting method. Part of the bonus was a strategy call. No-brainer diba? I really didn't think twice in availing this promo.

When we hopped on a call, he greeted me with an enthusiastic "**Hi Ivy!...**", his tone sounded like we're long-time friends. So I asked, "**You know me?**"...He then said "**Of course! I always see you in the comments...!**" BOOM!

Reminder #1: Sincere cheerleading and pagpapacute sa comments will make you TOP OF MIND

Truth be told, wala akong balak na maging client sya (or maging employee nya) , kaya mga comments ko are walang bahid ng kahit anong pressure or "positioning myself as an expert"...**As in wala.**

I'm not saying na gayahin nyo ang "***maskipaps***" way of commenting. Ang akin lang is, **maging sincere more than anything else.**

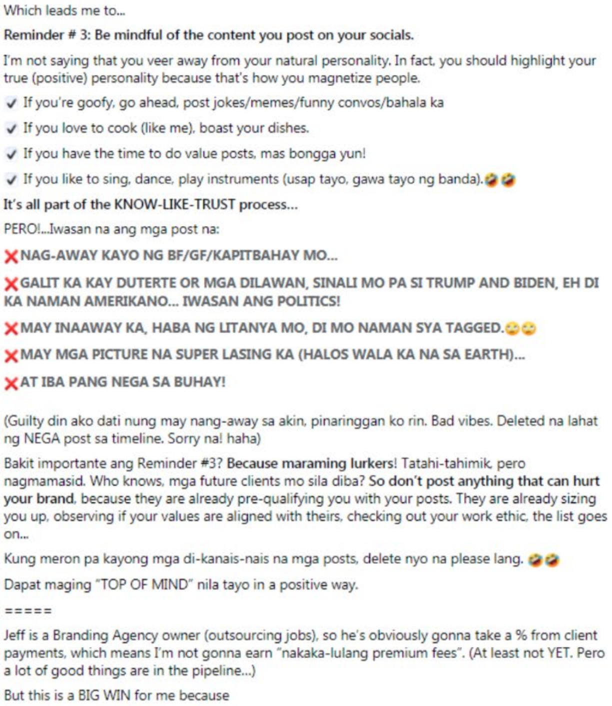
Example: Whenever he posts how proud he is of his Filipino team, I would always appreciate it. I'd always say "**Thank you for providing jobs for my countrymen**" (na may kasamang heart emoji...)... Sincere ako dun.

Plus, Jeff is naturally hilarious, natatawa talaga ako sa mga silly posts nya. Genuine ang mga reactions and comments ko.

Reminder #2: Optimize your profile! As in NOW NA!

At the risk of sounding "assumera", but I think he has already checked out my profile many times prior to our call. I mean, why else would he hire me and offer me a job on the spot?

We've only been talking on the phone for less than an hour, and most of it, parang casual chikahan lang. Although at the beginning, I told him about me and my work kasi nga it was supposed to be his strategy call for me. Other than that, I don't know anything else that could have made him want me to be on his team right at that moment, without presenting a resume or any portfolio. He told his VA to onboard me immediately. Baka nag stalk na sya sa profile ko kung saan nandun na lahat ng relevant info about me. 🤦‍♀️



Which leads me to...

Reminder # 3: Be mindful of the content you post on your socials.

I'm not saying that you veer away from your natural personality. In fact, you should highlight your true (positive) personality because that's how you magnetize people.

✓ If you're goofy, go ahead, post jokes/memes/funny convos/bahala ka

✓ If you love to cook (like me), boast your dishes.

✓ If you have the time to do value posts, mas bongga yun!

✓ If you like to sing, dance, play instruments (usap tayo, gawa tayo ng banda).🤣🤣

It's all part of the KNOW-LIKE-TRUST process...

PERO!...Iwasan na ang mga post na:

❌**NAG-AWAY KAYO NG BF/GF/KAPITBAHAY MO...**

❌**GALIT KA KAY DUTERTE OR MGA DILAWAN, SINALI MO PA SI TRUMP AND BIDEN, EH DI KA NAMAN AMERIKANO... IWASAN ANG POLITICS!**

❌**MAY INAAWAY KA, HABA NG LITANYA MO, DI MO NAMAN SYA TAGGED.**🙄🙄

❌**MAY MGA PICTURE NA SUPER LASING KA (HALOS WALA KA NA SA EARTH)...**

❌**AT IBA PANG NEGA SA BUHAY!**

(Guilty din ako dati nung may nang-away sa akin, pinaringgan ko rin. Bad vibes. Deleted na lahat ng NEGA post sa timeline. Sorry na! haha)

Bakit importante ang Reminder #3? **Because maraming lurkers**! Tatahi-tahimik, pero nagmamasid. Who knows, mga future clients mo sila diba? **So don't post anything that can hurt your brand**, because they are already pre-qualifying you with your posts. They are already sizing you up, observing if your values are aligned with theirs, checking out your work ethic, the list goes on...

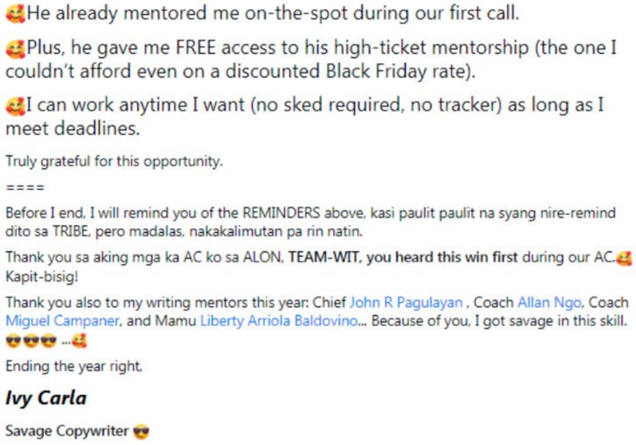
Kung meron pa kayong mga di-kanais-nais na mga posts, delete nyo na please lang. 🤣🤣

Dapat maging "TOP OF MIND" nila tayo in a positive way.

=====

Jeff is a Branding Agency owner (outsourcing jobs), so he's obviously gonna take a % from client payments, which means I'm not gonna earn "nakaka-lulang premium fees". (At least not YET. Pero a lot of good things are in the pipeline...)

But this is a BIG WIN for me because



🥰He already mentored me on-the-spot during our first call.

🥰Plus, he gave me FREE access to his high-ticket mentorship (the one I couldn't afford even on a discounted Black Friday rate).

🥰I can work anytime I want (no sked required, no tracker) as long as I meet deadlines.

Truly grateful for this opportunity.

====

Before I end, I will remind you of the REMINDERS above, kasi paulit paulit na syang nire-remind dito sa TRIBE, pero madalas, nakakalimutan pa rin natin.

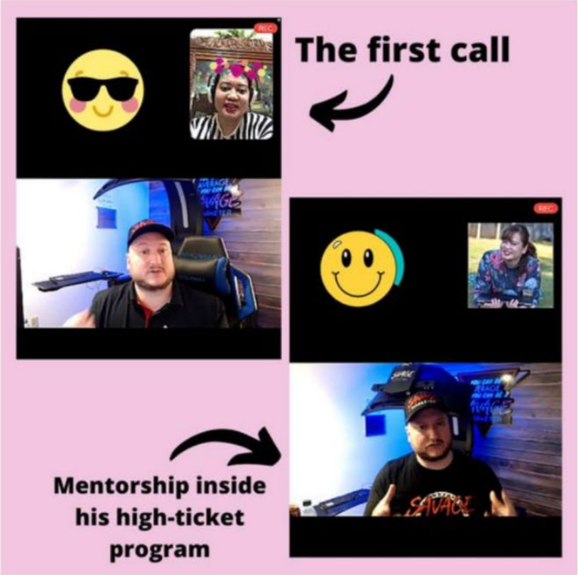
Thank you sa aking mga ka AC ko sa ALON, **TEAM-WIT, you heard this win first** during our AC.🥰 Kapit-bisig!

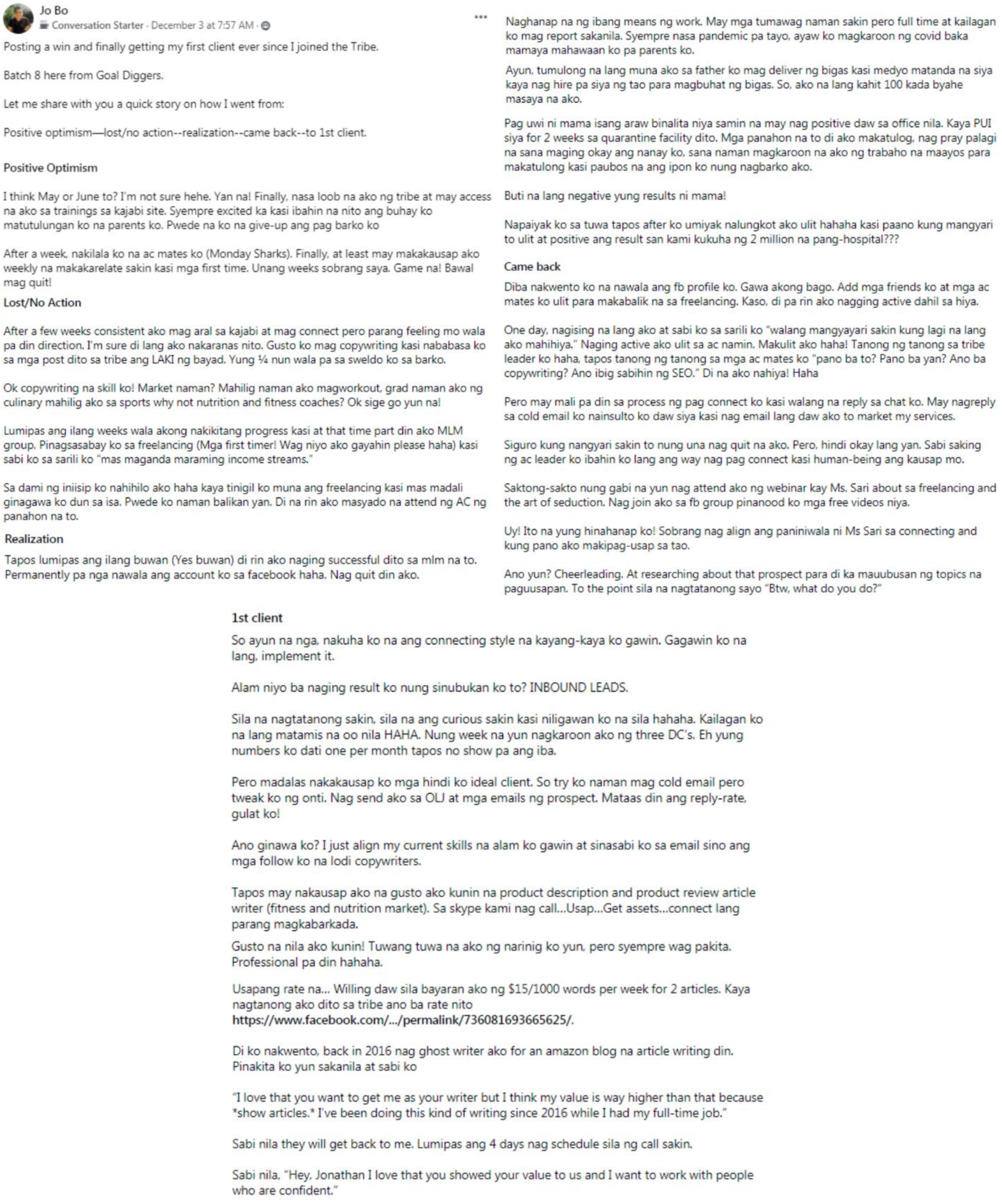
Thank you also to my writing mentors this year: Chief John R Pagulayan , Coach Allan Ngo, Coach Miguel Campaner, and Mamu Liberty Arriola Baldovino... Because of you, I got savage in this skill. 😎😎😎 ...🥰

Ending the year right,

Ivy Carla

Savage Copywriter 😎


The first call
Mentorship inside his high-ticket program



Jo Bo
Conversation Starter · December 3 at 7:57 AM ·

Posting a win and finally getting my first client ever since I joined the Tribe.

Batch 8 here from Goal Diggers.

Let me share with you a quick story on how I went from:

Positive optimism—lost/no action--realization--came back--to 1st client.

Positive Optimism

I think May or June to? I'm not sure hehe. Yan na! Finally, nasa loob na ako ng tribe at may access na ako sa trainings sa kajabi site. Syempre excited ka kasi ibahin na nito ang buhay ko matutulungan ko na parents ko. Pwede na ko na give-up ang pag barko ko

After a week, nakilala ko na ac mates ko (Monday Sharks). Finally, at least may makakausap ako weekly na makakarelate sakin kasi mga first time. Unang weeks sobrang saya. Game na! Bawal mag quit!

Lost/No Action

After a few weeks consistent ako mag aral sa kajabi at mag connect pero parang feeling mo wala pa din direction. I'm sure di lang ako nakaranas nito. Gusto ko mag copywriting kasi nababasa ko sa mga post dito sa tribe ang LAKI ng bayad. Yung ¼ nun wala pa sa sweldo ko sa barko.

Ok copywriting na skill ko! Market naman? Mahilig naman ako magworkout, grad naman ako ng culinary mahilig ako sa sports why not nutrition and fitness coaches? Ok sige go yun na!

Lumipas ang ilang weeks wala akong nakikitang progress kasi at that time part din ako MLM group. Pinagsasabay ko sa freelancing (Mga first timer! Wag niyo ako gayahin please haha) kasi sabi ko sa sarili ko "mas maganda maraming income streams."

Sa dami ng iniisip ko nahihilo ako haha kaya tinigil ko muna ang freelancing kasi mas madali ginagawa ko dun sa isa. Pwede ko naman balikan yan. Di na rin ako masyado na attend ng AC ng panahon na to.

Realization

Tapos lumipas ang ilang buwan (Yes buwan) di rin ako naging successful dito sa mlm na to. Permanently pa nga nawala ang account ko sa facebook haha. Nag quit din ako.

Naghanap na ng ibang means ng work. May mga tumawag naman sakin pero full time at kailagan ko mag report sakanila. Syempre nasa pandemic pa tayo, ayaw ko magkaroon ng covid baka mamaya mahawaan ko pa parents ko.

Ayun, tumulong na lang muna ako sa father ko mag deliver ng bigas kasi medyo matanda na siya kaya nag hire pa siya ng tao para magbuhat ng bigas. So, ako na lang kahit 100 kada byahe masaya na ako.

Pag uwi ni mama isang araw binalita niya samin na may nag positive daw sa office nila. Kaya PUI siya for 2 weeks sa quarantine facility dito. Mga panahon na to di ako makatulog, nag pray palagi na sana maging okay ang nanay ko, sana naman magkaroon na ako ng trabaho na maayos para makatulong kasi paubos na ang ipon ko nung nagbarko ako.

Buti na lang negative yung results ni mama!

Napaiyak ko sa tuwa tapos after ko umiyak nalungkot ako ulit hahaha kasi paano kung mangyari to ulit at positive ang result san kami kukuha ng 2 million na pang-hospital???

Came back

Diba nakwento ko na nawala ang fb profile ko. Gawa akong bago. Add mga friends ko at mga ac mates ko ulit para makabalik na sa freelancing. Kaso, di pa rin ako nagging active dahil sa hiya.

One day, nagising na lang ako at sabi ko sa sarili ko "walang mangyayari sakin kung lagi na lang ako mahihiya." Naging active ako ulit sa ac namin. Makulit ako haha! Tanong ng tanong sa tribe leader ko haha, tapos tanong ng tanong sa mga ac mates ko "pano ba to? Pano ba yan? Ano ba copywriting? Ano ibig sabihin ng SEO." Di na ako nahiya! Haha

Pero may mali pa din sa process ng pag connect ko kasi walang na reply sa chat ko. May nagreply sa cold email ko nainsulto ko daw siya kasi nag email lang daw ako to market my services.

Siguro kung nangyari sakin to nung una nag quit na ako. Pero, hindi okay lang yan. Sabi saking ng ac leader ko ibahin ko lang ang way nag pag connect kasi human-being ang kausap mo.

Saktong-sakto nung gabi na yun nag attend ako ng webinar kay Ms. Sari about sa freelancing and the art of seduction. Nag join ako sa fb group pinanood ko mga free videos niya.

Uy! Ito na yung hinahanap ko! Sobrang nag align ang paniniwala ni Ms Sari sa connecting and kung pano ako makipag-usap sa tao.

Ano yun? Cheerleading. At researching about that prospect para di ka mauubusan ng topics na paguusapan. To the point sila na nagtatanong sayo "Btw, what do you do?"

1st client

So ayun na nga, nakuha ko na ang connecting style na kayang-kaya ko gawin. Gagawin ko na lang, implement it.

Alam niyo ba naging result ko nung sinubukan ko to? INBOUND LEADS.

Sila na nagtatanong sakin, sila na ang curious sakin kasi niligawan ko na sila hahaha. Kailagan ko na lang matamis na oo nila HAHA. Nung week na yun nagkaroon ako ng three DC's. Eh yung numbers ko dati one per month tapos no show pa ang iba.

Pero madalas nakakausap ko mga hindi ko ideal client. So try ko naman mag cold email pero tweak ko ng onti. Nag send ako sa OLJ at mga emails ng prospect. Mataas din ang reply-rate, gulat ko!

Ano ginawa ko? I just align my current skills na alam ko gawin at sinasabi ko sa email sino ang mga follow ko na lodi copywriters.

Tapos may nakausap ako na gusto ako kunin na product description and product review article writer (fitness and nutrition market). Sa skype kami nag call...Usap...Get assets...connect lang parang magkabarkada.

Gusto na nila ako kunin! Tuwang tuwa na ako ng narinig ko yun, pero syempre wag pakita. Professional pa din hahaha.

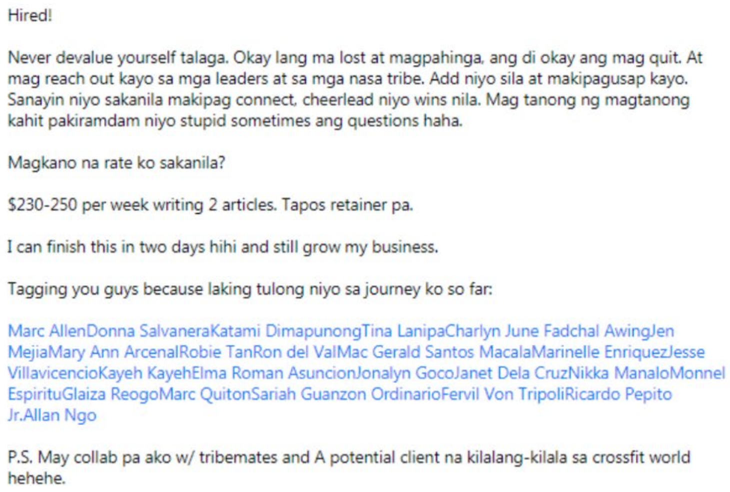
Usapang rate na... Willing daw sila bayaran ako ng $15/1000 words per week for 2 articles. Kaya nagtanong ako dito sa tribe ano ba rate nito
https://www.facebook.com/.../permalink/736081693665625/.

Di ko nakwento, back in 2016 nag ghost writer ako for an amazon blog na article writing din. Pinakita ko yun sakanila at sabi ko

"I love that you want to get me as your writer but I think my value is way higher than that because *show articles.* I've been doing this kind of writing since 2016 while I had my full-time job."

Sabi nila they will get back to me. Lumipas ang 4 days nag schedule sila ng call sakin.

Sabi nila, "Hey, Jonathan I love that you showed your value to us and I want to work with people who are confident."



Hired!

Never devalue yourself talaga. Okay lang ma lost at magpahinga, ang di okay ang mag quit. At mag reach out kayo sa mga leaders at sa mga nasa tribe. Add niyo sila at makipagusap kayo. Sanayin niyo sakanila makipag connect, cheerlead niyo wins nila. Mag tanong ng magtanong kahit pakiramdam niyo stupid sometimes ang questions haha.

Magkano na rate ko sakanila?

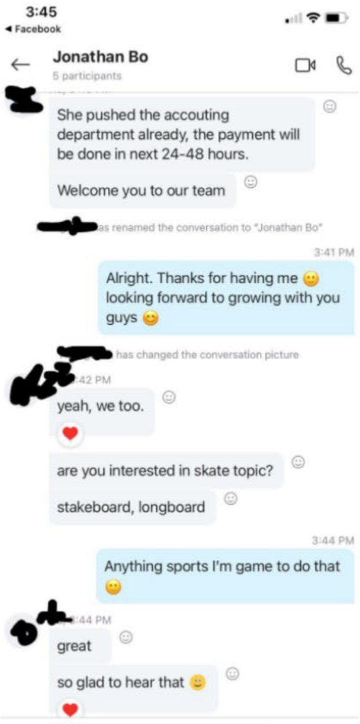
$230-250 per week writing 2 articles. Tapos retainer pa.

I can finish this in two days hihi and still grow my business.

Tagging you guys because laking tulong niyo sa journey ko so far:

Marc AllenDonna SalvaneraKatami DimapunongTina LanipaCharlyn June Fadchal AwingJen MejiaMary Ann ArcenalRobie TanRon del ValMac Gerald Santos MacalaMarinelle EnriquezJesse VillavicencioKayeh KayehElma Roman AsuncionJonalyn GocoJanet Dela CruzNikka ManaloMonnel EspirituGlaiza ReogoMarc QuitonSariah Guanzon OrdinarioFervil Von TripoliRicardo Pepito Jr.Allan Ngo

P.S. May collab pa ako w/ tribemates and A potential client na kilalang-kilala sa crossfit world hehehe.



Jonathan Bo
5 participants

[redacted]

She pushed the accouting department already, the payment will be done in next 24-48 hours.

Welcome you to our team

[redacted] as renamed the conversation to "Jonathan Bo"

3:41 PM

Alright. Thanks for having me 🙂 looking forward to growing with you guys 😊

[redacted] has changed the conversation picture

[redacted] 42 PM

yeah, we too. ❤️

are you interested in skate topic?

stakeboard, longboard

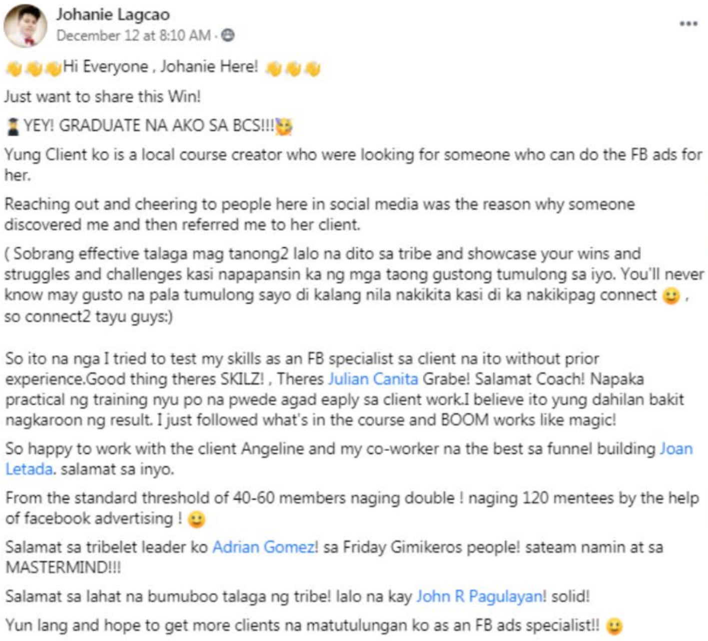
3:44 PM

Anything sports I'm game to do that 🙂

[redacted] :44 PM

great

so glad to hear that 😀 ❤️



Johanie Lagcao
December 12 at 8:10 AM · 🌐

👋👋👋Hi Everyone , Johanie Here! 👋👋👋

Just want to share this Win!

🧑‍🎓YEY! GRADUATE NA AKO SA BCS!!!🥳

Yung Client ko is a local course creator who were looking for someone who can do the FB ads for her.

Reaching out and cheering to people here in social media was the reason why someone discovered me and then referred me to her client.

(Sobrang effective talaga mag tanong2 lalo na dito sa tribe and showcase your wins and struggles and challenges kasi napapansin ka ng mga taong gustong tumulong sa iyo. You'll never know may gusto na pala tumulong sayo di kalang nila nakikita kasi di ka nakikipag connect 🙂 , so connect2 tayu guys:)

So ito na nga I tried to test my skills as an FB specialist sa client na ito without prior experience.Good thing theres SKILZ! , Theres Julian Canita Grabe! Salamat Coach! Napaka practical ng training nyu po na pwede agad eaply sa client work.I believe ito yung dahilan bakit nagkaroon ng result. I just followed what's in the course and BOOM works like magic!

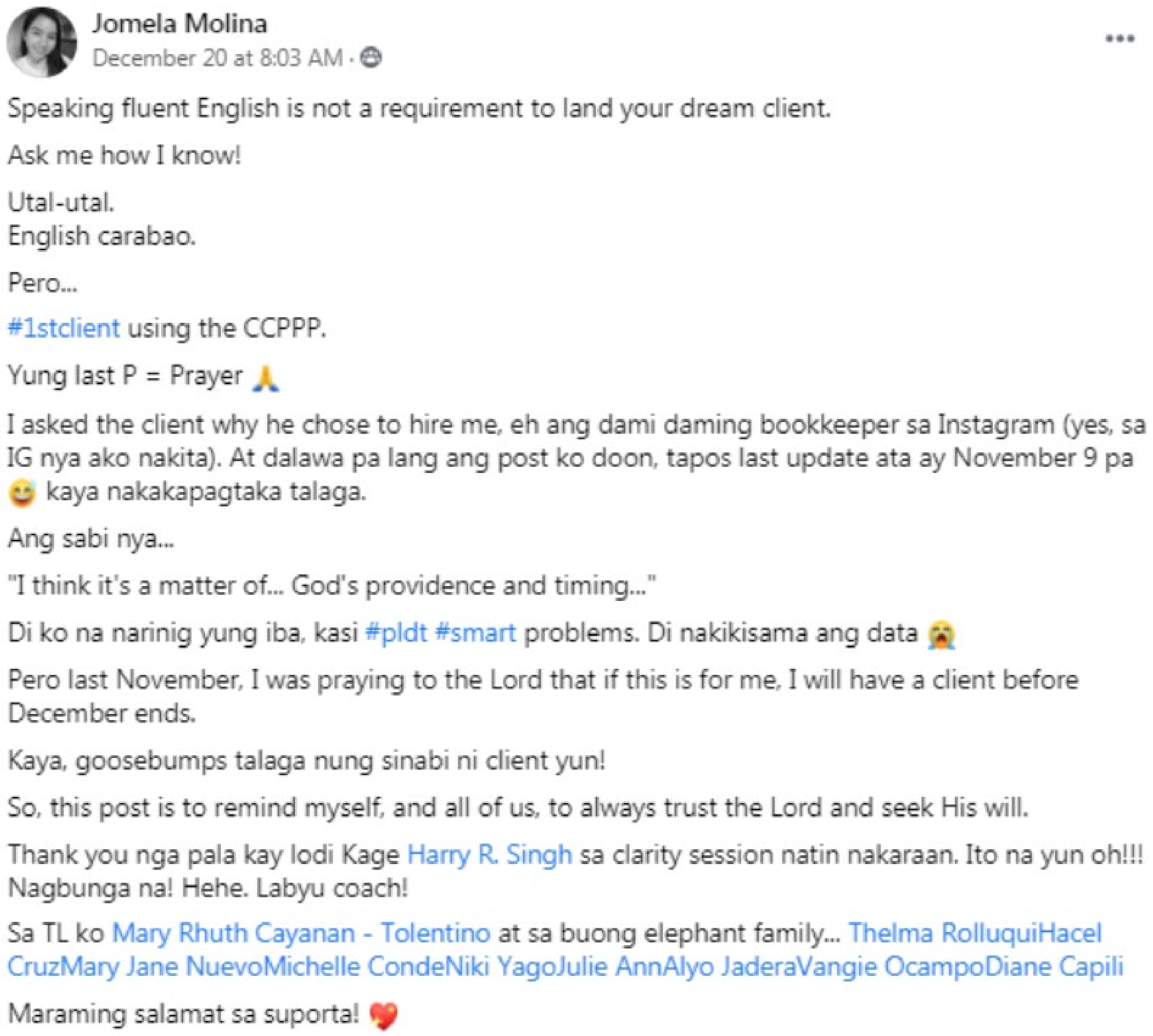
So happy to work with the client Angeline and my co-worker na the best sa funnel building Joan Letada. salamat sa inyo.

From the standard threshold of 40-60 members naging double ! naging 120 mentees by the help of facebook advertising ! 🙂

Salamat sa tribelet leader ko Adrian Gomez! sa Friday Gimikeros people! sateam namin at sa MASTERMIND!!!

Salamat sa lahat na bumuboo talaga ng tribe! lalo na kay John R Pagulayan! solid!

Yun lang and hope to get more clients na matutulungan ko as an FB ads specialist!! 🙂


Jomela Molina

December 20 at 8:03 AM ·

Speaking fluent English is not a requirement to land your dream client.

Ask me how I know!

Utal-utal.
English carabao.

Pero...

#1stclient using the CCPPP.

Yung last P = Prayer 🙏

I asked the client why he chose to hire me, eh ang dami daming bookkeeper sa Instagram (yes, sa IG nya ako nakita). At dalawa pa lang ang post ko doon, tapos last update ata ay November 9 pa 😅 kaya nakakapagtaka talaga.

Ang sabi nya...

"I think it's a matter of... God's providence and timing..."

Di ko na narinig yung iba, kasi #pldt #smart problems. Di nakikisama ang data 😭

Pero last November, I was praying to the Lord that if this is for me, I will have a client before December ends.

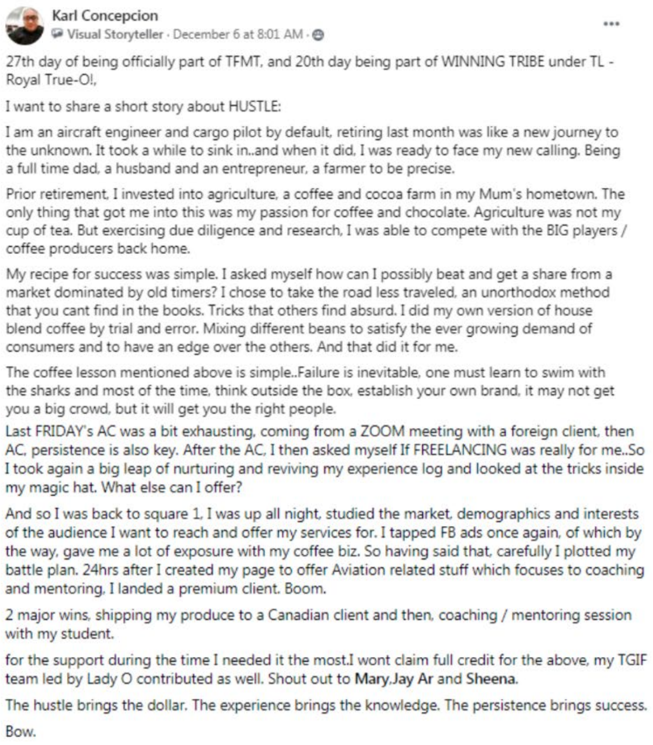
Kaya, goosebumps talaga nung sinabi ni client yun!

So, this post is to remind myself, and all of us, to always trust the Lord and seek His will.

Thank you nga pala kay lodi Kage Harry R. Singh sa clarity session natin nakaraan. Ito na yun oh!!! Nagbunga na! Hehe. Labyu coach!

Sa TL ko Mary Rhuth Cayanan - Tolentino at sa buong elephant family... Thelma RolluquiHacel CruzMary Jane NuevoMichelle CondeNiki YagoJulie AnnAlyo JaderaVangie OcampoDiane Capili

Maraming salamat sa suporta! ❤️‍🩹



Karl Concepcion
Visual Storyteller · December 6 at 8:01 AM ·

27th day of being officially part of TFMT, and 20th day being part of WINNING TRIBE under TL - Royal True-O!,

I want to share a short story about HUSTLE:

I am an aircraft engineer and cargo pilot by default, retiring last month was like a new journey to the unknown. It took a while to sink in..and when it did, I was ready to face my new calling. Being a full time dad, a husband and an entrepreneur, a farmer to be precise.

Prior retirement, I invested into agriculture, a coffee and cocoa farm in my Mum's hometown. The only thing that got me into this was my passion for coffee and chocolate. Agriculture was not my cup of tea. But exercising due diligence and research, I was able to compete with the BIG players / coffee producers back home.

My recipe for success was simple. I asked myself how can I possibly beat and get a share from a market dominated by old timers? I chose to take the road less traveled, an unorthodox method that you cant find in the books. Tricks that others find absurd. I did my own version of house blend coffee by trial and error. Mixing different beans to satisfy the ever growing demand of consumers and to have an edge over the others. And that did it for me.

The coffee lesson mentioned above is simple..Failure is inevitable, one must learn to swim with the sharks and most of the time, think outside the box, establish your own brand, it may not get you a big crowd, but it will get you the right people.
Last FRIDAY's AC was a bit exhausting, coming from a ZOOM meeting with a foreign client, then AC, persistence is also key. After the AC, I then asked myself If FREELANCING was really for me..So I took again a big leap of nurturing and reviving my experience log and looked at the tricks inside my magic hat. What else can I offer?

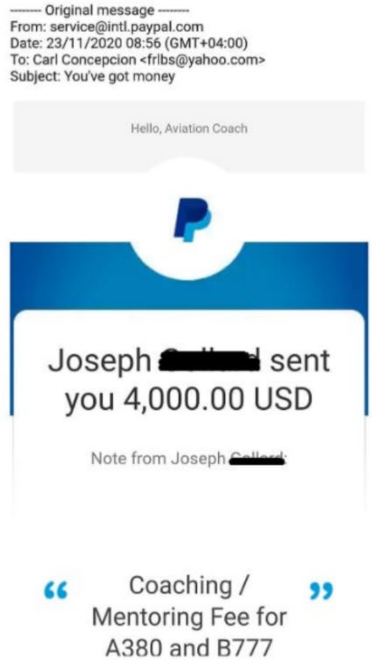
And so I was back to square 1, I was up all night, studied the market, demographics and interests of the audience I want to reach and offer my services for. I tapped FB ads once again, of which by the way, gave me a lot of exposure with my coffee biz. So having said that, carefully I plotted my battle plan. 24hrs after I created my page to offer Aviation related stuff which focuses to coaching and mentoring, I landed a premium client. Boom.

2 major wins, shipping my produce to a Canadian client and then, coaching / mentoring session with my student.

for the support during the time I needed it the most.I wont claim full credit for the above, my TGIF team led by Lady O contributed as well. Shout out to **Mary**,**Jay Ar** and **Sheena**.

The hustle brings the dollar. The experience brings the knowledge. The persistence brings success.

Bow.



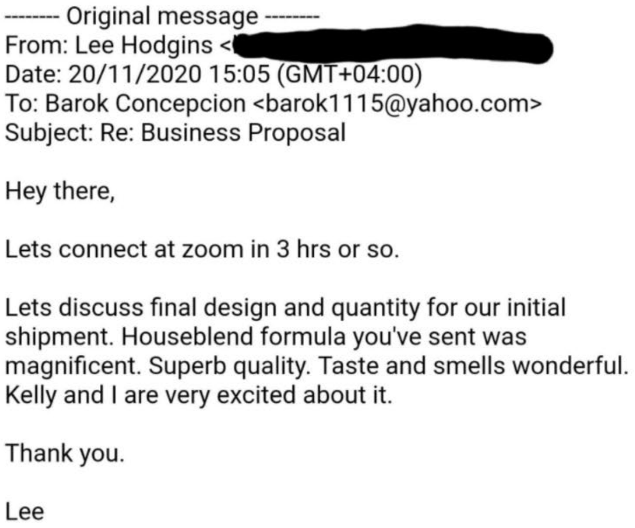
-------- Original message --------
From: service@intl.paypal.com
Date: 23/11/2020 08:56 (GMT+04:00)
To: Carl Concepcion <frlbs@yahoo.com>
Subject: You've got money

Hello, Aviation Coach

Joseph [redacted] sent you 4,000.00 USD

Note from Joseph [redacted]

“Coaching / Mentoring Fee for A380 and B777”



-------- Original message --------
From: Lee Hodgins <[redacted]
Date: 20/11/2020 15:05 (GMT+04:00)
To: Barok Concepcion <barok1115@yahoo.com>
Subject: Re: Business Proposal

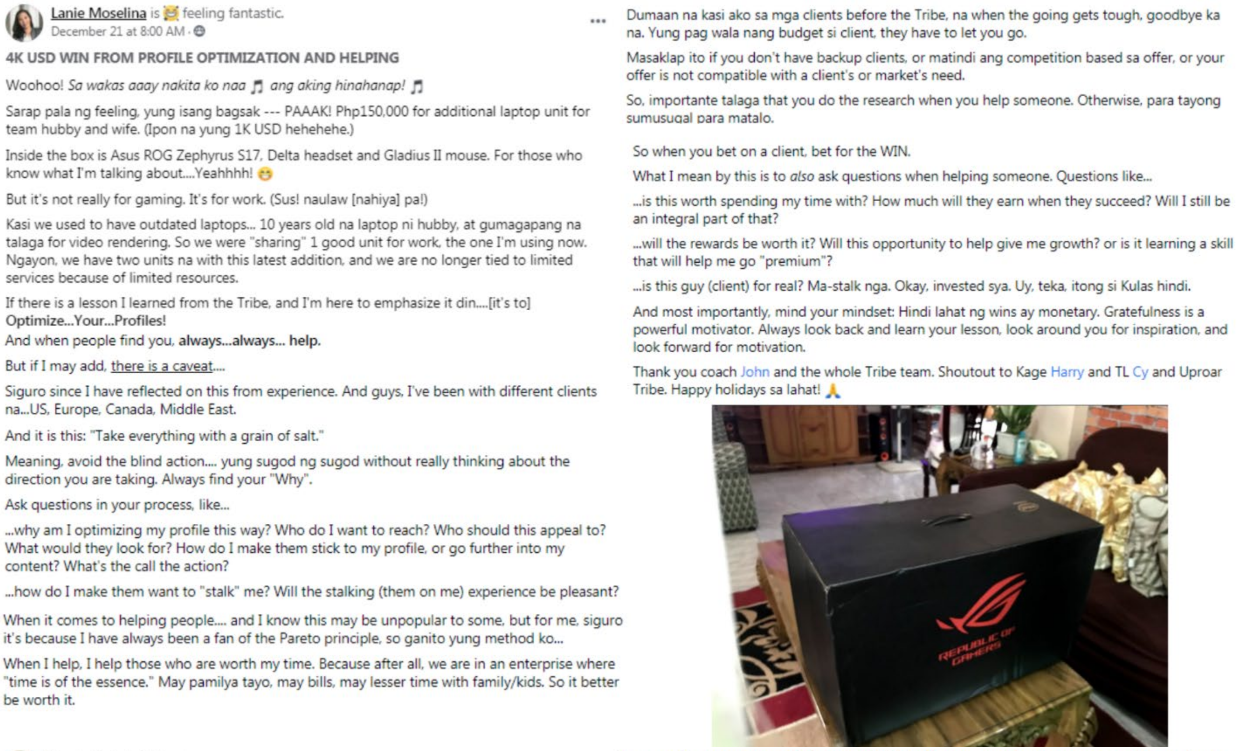
Hey there,

Lets connect at zoom in 3 hrs or so.

Lets discuss final design and quantity for our initial shipment. Houseblend formula you've sent was magnificent. Superb quality. Taste and smells wonderful. Kelly and I are very excited about it.

Thank you.

Lee



Lanie Moselina is feeling fantastic.
December 21 at 8:00 AM ·

4K USD WIN FROM PROFILE OPTIMIZATION AND HELPING

Woohoo! *Sa wakas aaay nakita ko naa* 🎵 *ang aking hinahanap!* 🎵

Sarap pala ng feeling, yung isang bagsak --- PAAAK! Php150,000 for additional laptop unit for team hubby and wife. (Ipon na yung 1K USD hehehehe.)

Inside the box is Asus ROG Zephyrus S17, Delta headset and Gladius II mouse. For those who know what I'm talking about....Yeahhhh! 😁

But it's not really for gaming. It's for work. (Sus! naulaw [nahiya] pa!)

Kasi we used to have outdated laptops... 10 years old na laptop ni hubby, at gumagapang na talaga for video rendering. So we were "sharing" 1 good unit for work, the one I'm using now. Ngayon, we have two units na with this latest addition, and we are no longer tied to limited services because of limited resources.

If there is a lesson I learned from the Tribe, and I'm here to emphasize it din....[it's to]
Optimize...Your...Profiles!
And when people find you, **always...always... help.**

But if I may add, there is a caveat....

Siguro since I have reflected on this from experience. And guys, I've been with different clients na...US, Europe, Canada, Middle East.

And it is this: "Take everything with a grain of salt."

Meaning, avoid the blind action.... yung sugod ng sugod without really thinking about the direction you are taking. Always find your "Why".

Ask questions in your process, like...

...why am I optimizing my profile this way? Who do I want to reach? Who should this appeal to? What would they look for? How do I make them stick to my profile, or go further into my content? What's the call the action?

...how do I make them want to "stalk" me? Will the stalking (them on me) experience be pleasant?

When it comes to helping people.... and I know this may be unpopular to some, but for me, siguro it's because I have always been a fan of the Pareto principle, so ganito yung method ko...

When I help, I help those who are worth my time. Because after all, we are in an enterprise where "time is of the essence." May pamilya tayo, may bills, may lesser time with family/kids. So it better be worth it.

Dumaan na kasi ako sa mga clients before the Tribe, na when the going gets tough, goodbye ka na. Yung pag wala nang budget si client, they have to let you go.

Masaklap ito if you don't have backup clients, or matindi ang competition based sa offer, or your offer is not compatible with a client's or market's need.

So, importante talaga that you do the research when you help someone. Otherwise, para tayong sumusugal para matalo.

So when you bet on a client, bet for the WIN.

What I mean by this is to *also* ask questions when helping someone. Questions like...

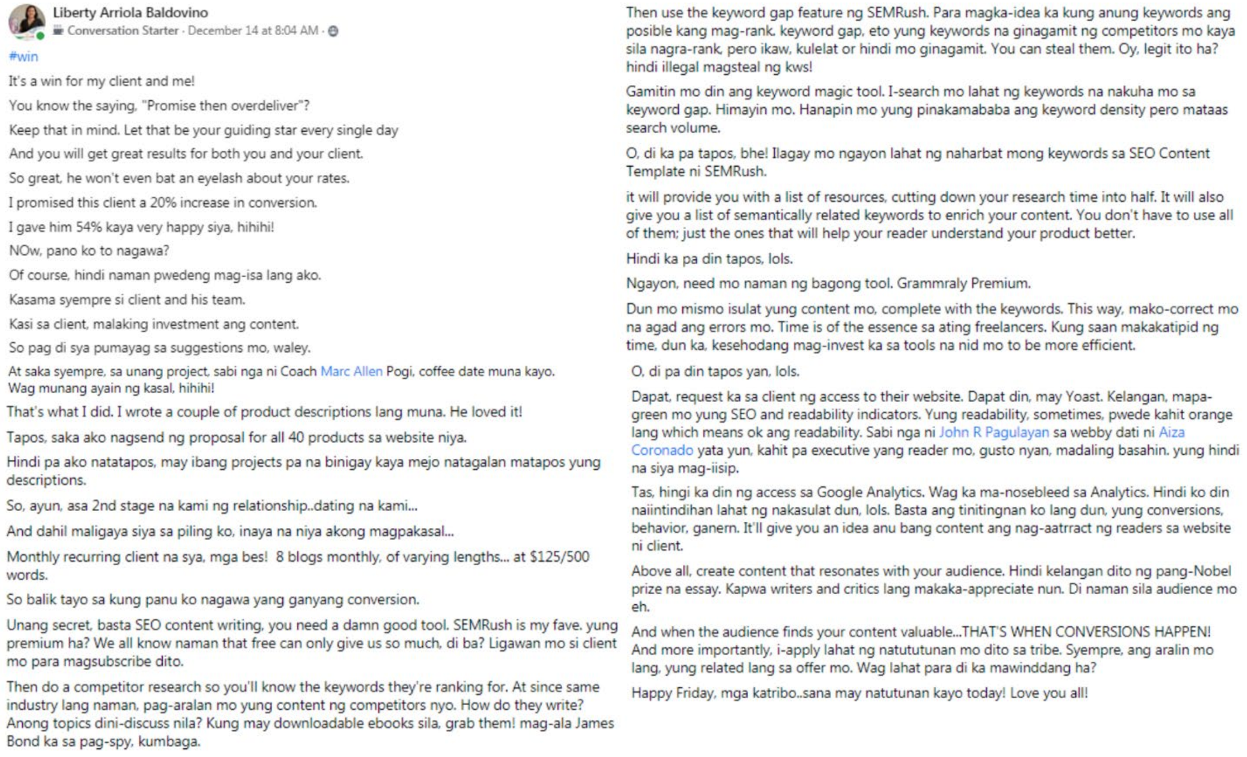
...is this worth spending my time with? How much will they earn when they succeed? Will I still be an integral part of that?

...will the rewards be worth it? Will this opportunity to help give me growth? or is it learning a skill that will help me go "premium"?

...is this guy (client) for real? Ma-stalk nga. Okay, invested sya. Uy, teka, itong si Kulas hindi.

And most importantly, mind your mindset: Hindi lahat ng wins ay monetary. Gratefulness is a powerful motivator. Always look back and learn your lesson, look around you for inspiration, and look forward for motivation.

Thank you coach John and the whole Tribe team. Shoutout to Kage Harry and TL Cy and Uproar Tribe. Happy holidays sa lahat! 🙏



Liberty Arriola Baldovino
Conversation Starter · December 14 at 8:04 AM ·

#win

It's a win for my client and me!

You know the saying, "Promise then overdeliver"?

Keep that in mind. Let that be your guiding star every single day

And you will get great results for both you and your client.

So great, he won't even bat an eyelash about your rates.

I promised this client a 20% increase in conversion.

I gave him 54% kaya very happy siya, hihihi!

NOw, pano ko to nagawa?

Of course, hindi naman pwedeng mag-isa lang ako.

Kasama syempre si client and his team.

Kasi sa client, malaking investment ang content.

So pag di sya pumayag sa suggestions mo, waley.

At saka syempre, sa unang project, sabi nga ni Coach Marc Allen Pogi, coffee date muna kayo.
Wag munang ayain ng kasal, hihihi!

That's what I did. I wrote a couple of product descriptions lang muna. He loved it!

Tapos, saka ako nagsend ng proposal for all 40 products sa website niya.

Hindi pa ako natatapos, may ibang projects pa na binigay kaya mejo natagalan matapos yung descriptions.

So, ayun, asa 2nd stage na kami ng relationship..dating na kami...

And dahil maligaya siya sa piling ko, inaya na niya akong magpakasal...

Monthly recurring client na sya, mga bes! 8 blogs monthly, of varying lengths... at $125/500 words.

So balik tayo sa kung panu ko nagawa yang ganyang conversion.

Unang secret, basta SEO content writing, you need a damn good tool. SEMRush is my fave. yung premium ha? We all know naman that free can only give us so much, di ba? Ligawan mo si client mo para magsubscribe dito.

Then do a competitor research so you'll know the keywords they're ranking for. At since same industry lang naman, pag-aralan mo yung content ng competitors nyo. How do they write? Anong topics dini-discuss nila? Kung may downloadable ebooks sila, grab them! mag-ala James Bond ka sa pag-spy, kumbaga.

Then use the keyword gap feature ng SEMRush. Para magka-idea ka kung anung keywords ang posible kang mag-rank. keyword gap, eto yung keywords na ginagamit ng competitors mo kaya sila nagra-rank, pero ikaw, kulelat or hindi mo ginagamit. You can steal them. Oy, legit ito ha? hindi illegal magsteal ng kws!

Gamitin mo din ang keyword magic tool. I-search mo lahat ng keywords na nakuha mo sa keyword gap. Himayin mo. Hanapin mo yung pinakamababa ang keyword density pero mataas search volume.

O, di ka pa tapos, bhe! Ilagay mo ngayon lahat ng naharbat mong keywords sa SEO Content Template ni SEMRush.

it will provide you with a list of resources, cutting down your research time into half. It will also give you a list of semantically related keywords to enrich your content. You don't have to use all of them; just the ones that will help your reader understand your product better.

Hindi ka pa din tapos, lols.

Ngayon, need mo naman ng bagong tool. Grammraly Premium.

Dun mo mismo isulat yung content mo, complete with the keywords. This way, mako-correct mo na agad ang errors mo. Time is of the essence sa ating freelancers. Kung saan makakatipid ng time, dun ka, kesehodang mag-invest ka sa tools na nid mo to be more efficient.

O, di pa din tapos yan, lols.

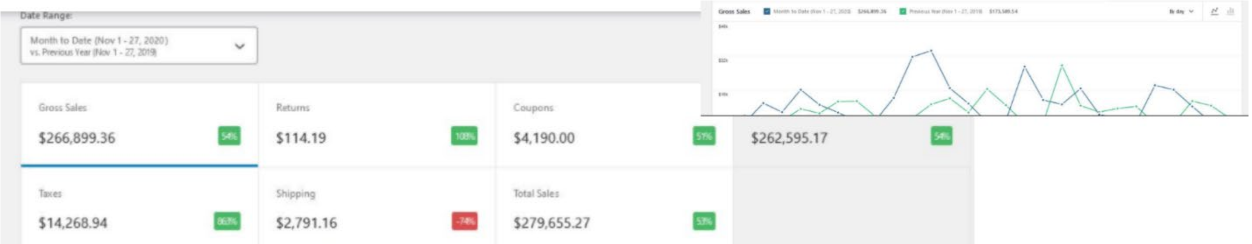
Dapat, request ka sa client ng access to their website. Dapat din, may Yoast. Kelangan, mapa-green mo yung SEO and readability indicators. Yung readability, sometimes, pwede kahit orange lang which means ok ang readability. Sabi nga ni John R Pagulayan sa webby dati ni Aiza Coronado yata yun, kahit pa executive yang reader mo, gusto nyan, madaling basahin. yung hindi na siya mag-iisip.

Tas, hingi ka din ng access sa Google Analytics. Wag ka ma-nosebleed sa Analytics. Hindi ko din naiintindihan lahat ng nakasulat dun, lols. Basta ang tinitingnan ko lang dun, yung conversions, behavior, ganern. It'll give you an idea anu bang content ang nag-aatrract ng readers sa website ni client.

Above all, create content that resonates with your audience. Hindi kelangan dito ng pang-Nobel prize na essay. Kapwa writers and critics lang makaka-appreciate nun. Di naman sila audience mo eh.

And when the audience finds your content valuable...THAT'S WHEN CONVERSIONS HAPPEN!
And more importantly, i-apply lahat ng natututunan mo dito sa tribe. Syempre, ang aralin mo lang, yung related lang sa offer mo. Wag lahat para di ka mawinddang ha?

Happy Friday, mga katribo..sana may natutunan kayo today! Love you all!

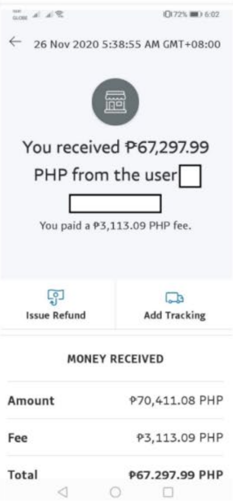

Gross Sales
Month to Date (Nov 1 - 27, 2020)
Previous Year (Nov 1 - 27, 2019)
By day
$48k
$32k
$16k

Date Range:

Month to Date (Nov 1 - 27, 2020)
vs. Previous Year (Nov 1 - 27, 2019)

Gross Sales	Returns	Coupons	
$266,899.36 54%	$114.19 108%	$4,190.00 51%	$262,595.17 54%

Taxes	Shipping	Total Sales
$14,268.94 863%	$2,791.16 -74%	$279,655.27 53%



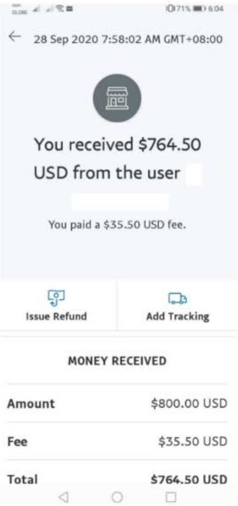
26 Nov 2020 5:38:55 AM GMT+08:00

You received ₱67,297.99 PHP from the user [redacted]

You paid a ₱3,113.09 PHP fee.

MONEY RECEIVED

Amount	₱70,411.08 PHP
Fee	₱3,113.09 PHP
Total	₱67,297.99 PHP



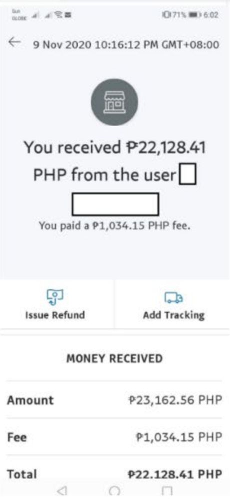
28 Sep 2020 7:58:02 AM GMT+08:00

You received $764.50 USD from the user [redacted]

You paid a $35.50 USD fee.

MONEY RECEIVED

Amount	$800.00 USD
Fee	$35.50 USD
Total	$764.50 USD



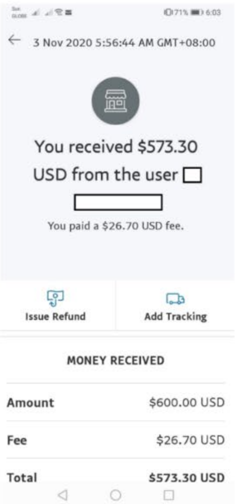
9 Nov 2020 10:16:12 PM GMT+08:00

You received ₱22,128.41 PHP from the user [redacted]

You paid a ₱1,034.15 PHP fee.

MONEY RECEIVED

Amount	₱23,162.56 PHP
Fee	₱1,034.15 PHP
Total	₱22,128.41 PHP



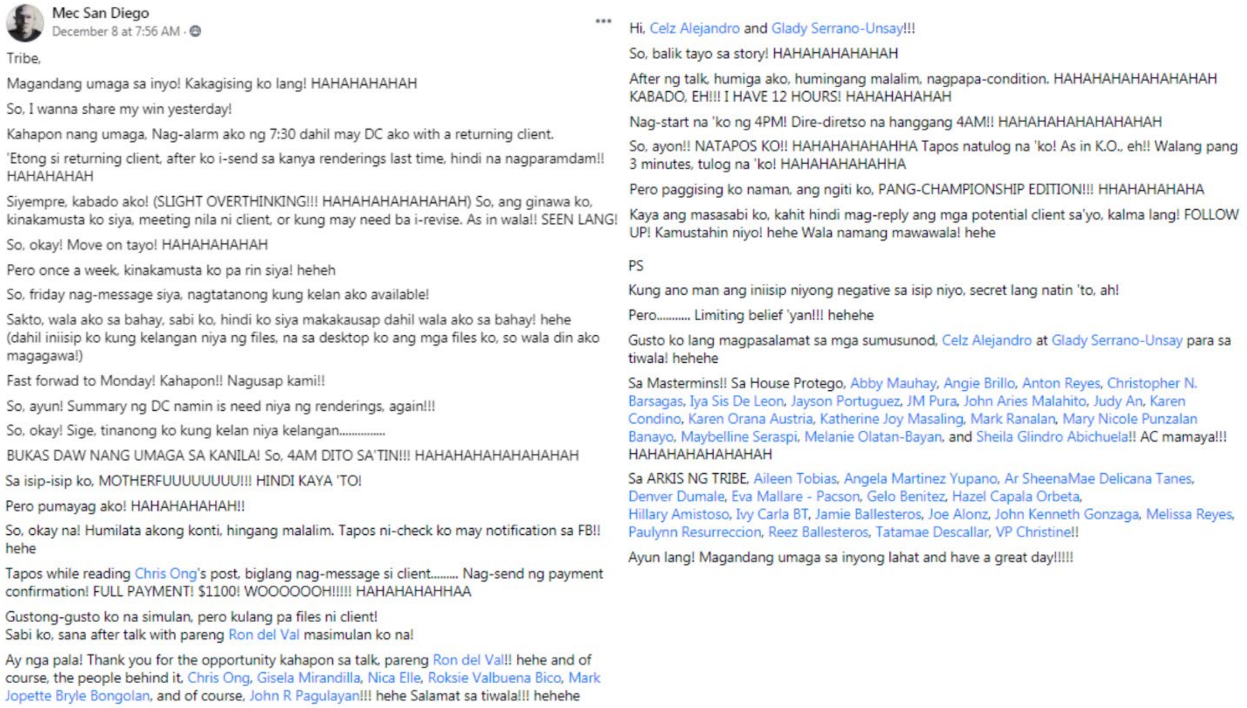
3 Nov 2020 5:56:44 AM GMT+08:00

You received $573.30 USD from the user [redacted]

You paid a $26.70 USD fee.

MONEY RECEIVED

Amount	$600.00 USD
Fee	$26.70 USD
Total	$573.30 USD



Mec San Diego
December 8 at 7:56 AM ·

Tribe,

Magandang umaga sa inyo! Kakagising ko lang! HAHAHAHAHAH

So, I wanna share my win yesterday!

Kahapon nang umaga, Nag-alarm ako ng 7:30 dahil may DC ako with a returning client.

'Etong si returning client, after ko i-send sa kanya renderings last time, hindi na nagparamdam!! HAHAHAHAH

Siyempre, kabado ako! (SLIGHT OVERTHINKING!!! HAHAHAHAHAHAHAH) So, ang ginawa ko, kinakamusta ko siya, meeting nila ni client, or kung may need ba i-revise. As in wala!! SEEN LANG!

So, okay! Move on tayo! HAHAHAHAHAH

Pero once a week, kinakamusta ko pa rin siya! heheh

So, friday nag-message siya, nagtatanong kung kelan ako available!

Sakto, wala ako sa bahay, sabi ko, hindi ko siya makakausap dahil wala ako sa bahay! hehe (dahil iniisip ko kung kelangan niya ng files, na sa desktop ko ang mga files ko, so wala din ako magagawa!)

Fast forwad to Monday! Kahapon!! Nagusap kami!!

So, ayun! Summary ng DC namin is need niya ng renderings, again!!!

So, okay! Sige, tinanong ko kung kelan niya kelangan..............

BUKAS DAW NANG UMAGA SA KANILA! So, 4AM DITO SA'TIN!!! HAHAHAHAHAHAHAHAH

Sa isip-isip ko, MOTHERFUUUUUUUU!!! HINDI KAYA 'TO!

Pero pumayag ako! HAHAHAHAHAH!!

So, okay na! Humilata akong konti, hingang malalim. Tapos ni-check ko may notification sa FB!! hehe

Tapos while reading Chris Ong's post, biglang nag-message si client........ Nag-send ng payment confirmation! FULL PAYMENT! $1100! WOOOOOOH!!!!! HAHAHAHAHHAA

Gustong-gusto ko na simulan, pero kulang pa files ni client!
Sabi ko, sana after talk with pareng Ron del Val masimulan ko na!

Ay nga pala! Thank you for the opportunity kahapon sa talk, pareng Ron del Val!! hehe and of course, the people behind it, Chris Ong, Gisela Mirandilla, Nica Elle, Roksie Valbuena Bico, Mark Jopette Bryle Bongolan, and of course, John R Pagulayan!!! hehe Salamat sa tiwala!!! hehehe

Hi, Celz Alejandro and Glady Serrano-Unsay!!!

So, balik tayo sa story! HAHAHAHAHAHAH

After ng talk, humiga ako, humingang malalim, nagpapa-condition. HAHAHAHAHAHAHAHAH KABADO, EH!!! I HAVE 12 HOURS! HAHAHAHAHAH

Nag-start na 'ko ng 4PM! Dire-diretso na hanggang 4AM!! HAHAHAHAHAHAHAHAH

So, ayon!! NATAPOS KO!! HAHAHAHAHAHHA Tapos natulog na 'ko! As in K.O., eh!! Walang pang 3 minutes, tulog na 'ko! HAHAHAHAHAHHA

Pero paggising ko naman, ang ngiti ko, PANG-CHAMPIONSHIP EDITION!!! HHAHAHAHAHA

Kaya ang masasabi ko, kahit hindi mag-reply ang mga potential client sa'yo, kalma lang! FOLLOW UP! Kamustahin niyo! hehe Wala namang mawawala! hehe

PS

Kung ano man ang iniisip niyong negative sa isip niyo, secret lang natin 'to, ah!

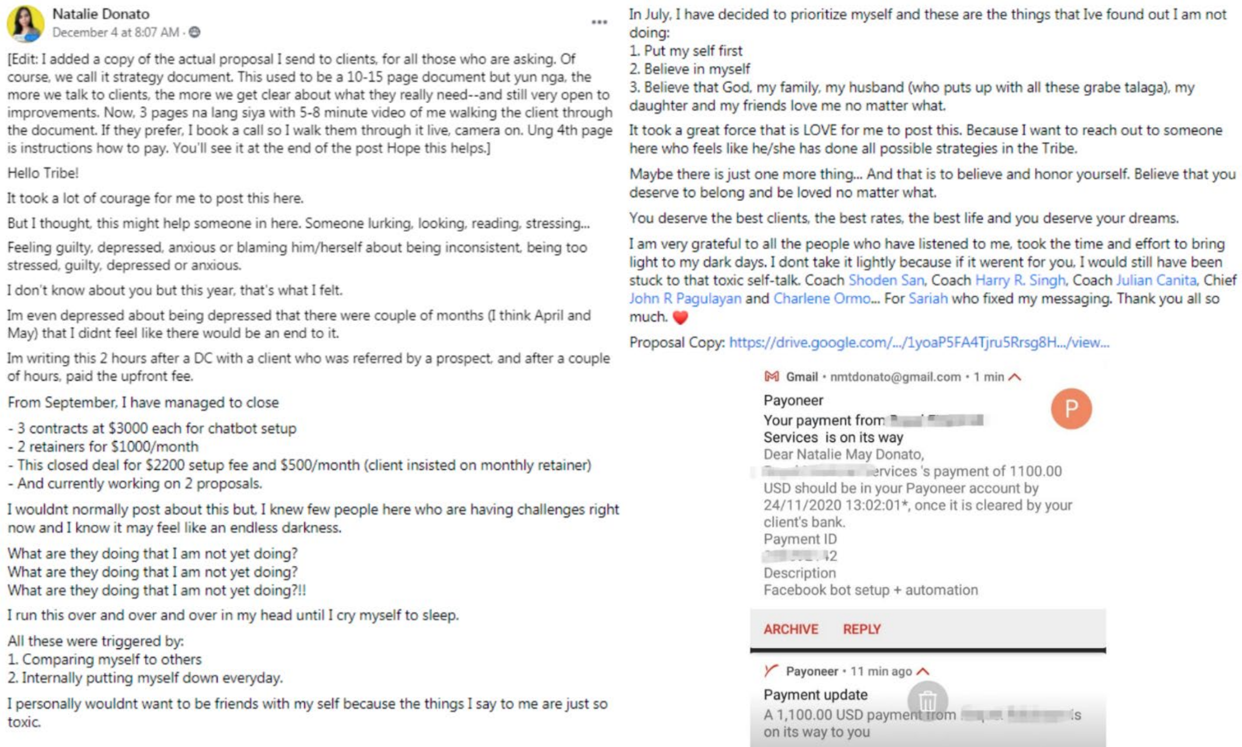
Pero.......... Limiting belief 'yan!!! hehehe

Gusto ko lang magpasalamat sa mga sumusunod, Celz Alejandro at Glady Serrano-Unsay para sa tiwala! hehehe

Sa Mastermins!! Sa House Protego, Abby Mauhay, Angie Brillo, Anton Reyes, Christopher N. Barsagas, Iya Sis De Leon, Jayson Portuguez, JM Pura, John Aries Malahito, Judy An, Karen Condino, Karen Orana Austria, Katherine Joy Masaling, Mark Ranalan, Mary Nicole Punzalan Banayo, Maybelline Seraspi, Melanie Olatan-Bayan, and Sheila Glindro Abichuela!! AC mamaya!!! HAHAHAHAHAHAHAH

Sa ARKIS NG TRIBE, Aileen Tobias, Angela Martinez Yupano, Ar SheenaMae Delicana Tanes, Denver Dumale, Eva Mallare - Pacson, Gelo Benitez, Hazel Capala Orbeta, Hillary Amistoso, Ivy Carla BT, Jamie Ballesteros, Joe Alonz, John Kenneth Gonzaga, Melissa Reyes, Paulynn Resurreccion, Reez Ballesteros, Tatamae Descallar, VP Christine!!

Ayun lang! Magandang umaga sa inyong lahat and have a great day!!!!!



Natalie Donato
December 4 at 8:07 AM · 🌐

[Edit: I added a copy of the actual proposal I send to clients, for all those who are asking. Of course, we call it strategy document. This used to be a 10-15 page document but yun nga, the more we talk to clients, the more we get clear about what they really need--and still very open to improvements. Now, 3 pages na lang siya with 5-8 minute video of me walking the client through the document. If they prefer, I book a call so I walk them through it live, camera on. Ung 4th page is instructions how to pay. You'll see it at the end of the post Hope this helps.]

Hello Tribe!

It took a lot of courage for me to post this here.

But I thought, this might help someone in here. Someone lurking, looking, reading, stressing...

Feeling guilty, depressed, anxious or blaming him/herself about being inconsistent, being too stressed, guilty, depressed or anxious.

I don't know about you but this year, that's what I felt.

Im even depressed about being depressed that there were couple of months (I think April and May) that I didnt feel like there would be an end to it.

Im writing this 2 hours after a DC with a client who was referred by a prospect, and after a couple of hours, paid the upfront fee.

From September, I have managed to close

- 3 contracts at $3000 each for chatbot setup
- 2 retainers for $1000/month
- This closed deal for $2200 setup fee and $500/month (client insisted on monthly retainer)
- And currently working on 2 proposals.

I wouldnt normally post about this but, I knew few people here who are having challenges right now and I know it may feel like an endless darkness.

What are they doing that I am not yet doing?
What are they doing that I am not yet doing?
What are they doing that I am not yet doing?!!

I run this over and over and over in my head until I cry myself to sleep.

All these were triggered by:
1. Comparing myself to others
2. Internally putting myself down everyday.

I personally wouldnt want to be friends with my self because the things I say to me are just so toxic.

In July, I have decided to prioritize myself and these are the things that Ive found out I am not doing:
1. Put my self first
2. Believe in myself
3. Believe that God, my family, my husband (who puts up with all these grabe talaga), my daughter and my friends love me no matter what.

It took a great force that is LOVE for me to post this. Because I want to reach out to someone here who feels like he/she has done all possible strategies in the Tribe.

Maybe there is just one more thing... And that is to believe and honor yourself. Believe that you deserve to belong and be loved no matter what.

You deserve the best clients, the best rates, the best life and you deserve your dreams.

I am very grateful to all the people who have listened to me, took the time and effort to bring light to my dark days. I dont take it lightly because if it werent for you, I would still have been stuck to that toxic self-talk. Coach Shoden San, Coach Harry R. Singh, Coach Julian Canita, Chief John R Pagulayan and Charlene Ormo... For Sariah who fixed my messaging. Thank you all so much. ❤️

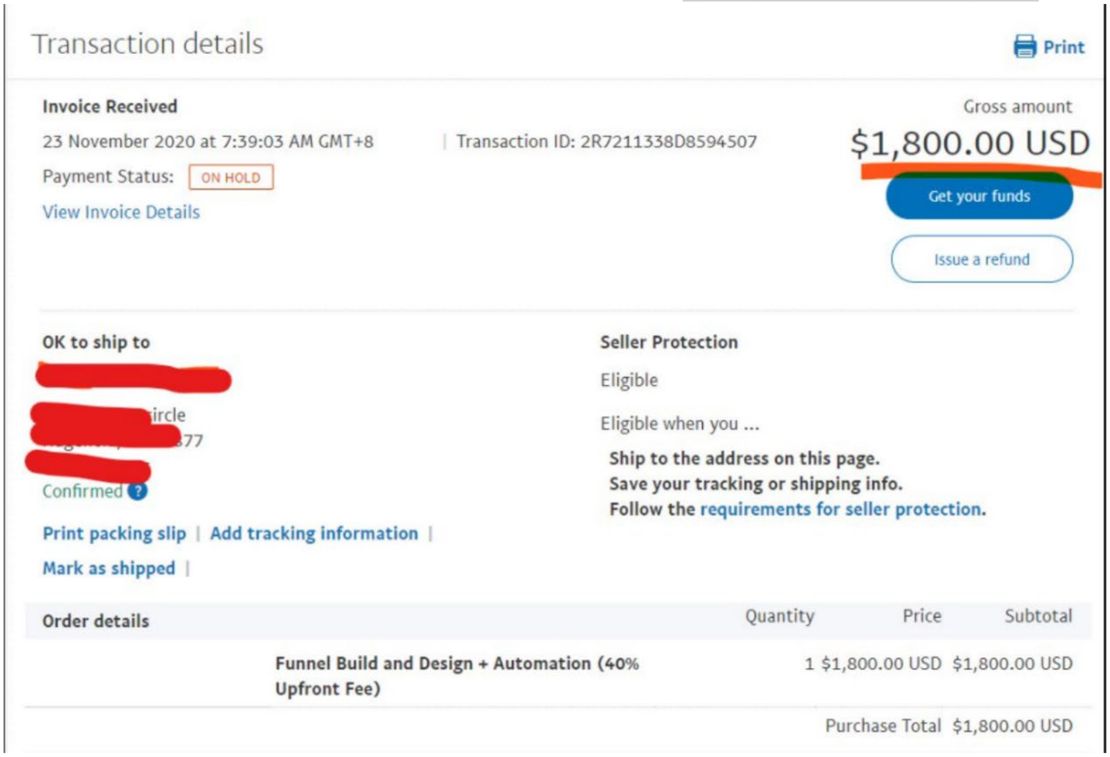
Proposal Copy: https://drive.google.com/.../1yoaP5FA4Tjru5Rrsg8H.../view...

Gmail • nmtdonato@gmail.com • 1 min

Payoneer
Your payment from [redacted] Services is on its way
Dear Natalie May Donato,
[redacted]ervices's payment of 1100.00 USD should be in your Payoneer account by 24/11/2020 13:02:01*, once it is cleared by your client's bank.
Payment ID
[redacted]42
Description
Facebook bot setup + automation

Payoneer • 11 min ago

Payment update
A 1,100.00 USD payment from [redacted] is on its way to you



Transaction details

Invoice Received

23 November 2020 at 7:39:03 AM GMT+8 | Transaction ID: 2R7211338D8594507

Gross amount
$1,800.00 USD

Payment Status: ON HOLD

OK to ship to

[redacted]

Confirmed

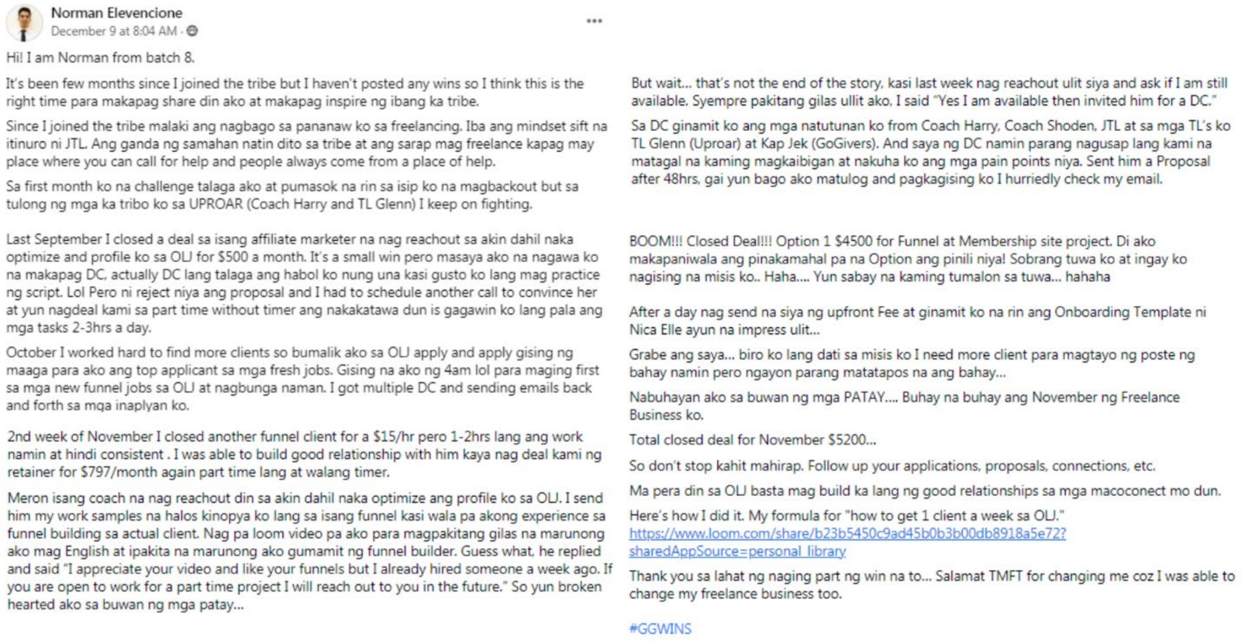
Seller Protection

Eligible

Eligible when you ...

Ship to the address on this page.
Save your tracking or shipping info.
Follow the requirements for seller protection.

Order details	Quantity	Price	Subtotal
Funnel Build and Design + Automation (40% Upfront Fee)	1	$1,800.00 USD	$1,800.00 USD
		Purchase Total	$1,800.00 USD



Norman Elevencione
December 9 at 8:04 AM ·

Hi! I am Norman from batch 8.

It's been few months since I joined the tribe but I haven't posted any wins so I think this is the right time para makapag share din ako at makapag inspire ng ibang ka tribe.

Since I joined the tribe malaki ang nagbago sa pananaw ko sa freelancing. Iba ang mindset sift na itinuro ni JTL. Ang ganda ng samahan natin dito sa tribe at ang sarap mag freelance kapag may place where you can call for help and people always come from a place of help.

Sa first month ko na challenge talaga ako at pumasok na rin sa isip ko na magbackout but sa tulong ng mga ka tribo ko sa UPROAR (Coach Harry and TL Glenn) I keep on fighting.

Last September I closed a deal sa isang affiliate marketer na nag reachout sa akin dahil naka optimize and profile ko sa OLJ for $500 a month. It's a small win pero masaya ako na nagawa ko na makapag DC, actually DC lang talaga ang habol ko nung una kasi gusto ko lang mag practice ng script. Lol Pero ni reject niya ang proposal and I had to schedule another call to convince her at yun nagdeal kami sa part time without timer ang nakakatawa dun is gagawin ko lang pala ang mga tasks 2-3hrs a day.

October I worked hard to find more clients so bumalik ako sa OLJ apply and apply gising ng maaga para ako ang top applicant sa mga fresh jobs. Gising na ako ng 4am lol para maging first sa mga new funnel jobs sa OLJ at nagbunga naman. I got multiple DC and sending emails back and forth sa mga inaplyan ko.

2nd week of November I closed another funnel client for a $15/hr pero 1-2hrs lang ang work namin at hindi consistent . I was able to build good relationship with him kaya nag deal kami ng retainer for $797/month again part time lang at walang timer.

Meron isang coach na nag reachout din sa akin dahil naka optimize ang profile ko sa OLJ. I send him my work samples na halos kinopya ko lang sa isang funnel kasi wala pa akong experience sa funnel building sa actual client. Nag pa loom video pa ako para magpakitang gilas na marunong ako mag English at ipakita na marunong ako gumamit ng funnel builder. Guess what, he replied and said "I appreciate your video and like your funnels but I already hired someone a week ago. If you are open to work for a part time project I will reach out to you in the future." So yun broken hearted ako sa buwan ng mga patay...

But wait... that's not the end of the story, kasi last week nag reachout ulit siya and ask if I am still available. Syempre pakitang gilas ullit ako. I said "Yes I am available then invited him for a DC."

Sa DC ginamit ko ang mga natutunan ko from Coach Harry, Coach Shoden, JTL at sa mga TL's ko TL Glenn (Uproar) at Kap Jek (GoGivers). And saya ng DC namin parang nagusap lang kami na matagal na kaming magkaibigan at nakuha ko ang mga pain points niya. Sent him a Proposal after 48hrs, gai yun bago ako matulog and pagkagising ko I hurriedly check my email.

BOOM!!! Closed Deal!!! Option 1 $4500 for Funnel at Membership site project. Di ako makapaniwala ang pinakamahal pa na Option ang pinili niya! Sobrang tuwa ko at ingay ko nagising na misis ko.. Haha.... Yun sabay na kaming tumalon sa tuwa... hahaha

After a day nag send na siya ng upfront Fee at ginamit ko na rin ang Onboarding Template ni Nica Elle ayun na impress ulit...

Grabe ang saya... biro ko lang dati sa misis ko I need more client para magtayo ng poste ng bahay namin pero ngayon parang matatapos na ang bahay...

Nabuhayan ako sa buwan ng mga PATAY.... Buhay na buhay ang November ng Freelance Business ko.

Total closed deal for November $5200...

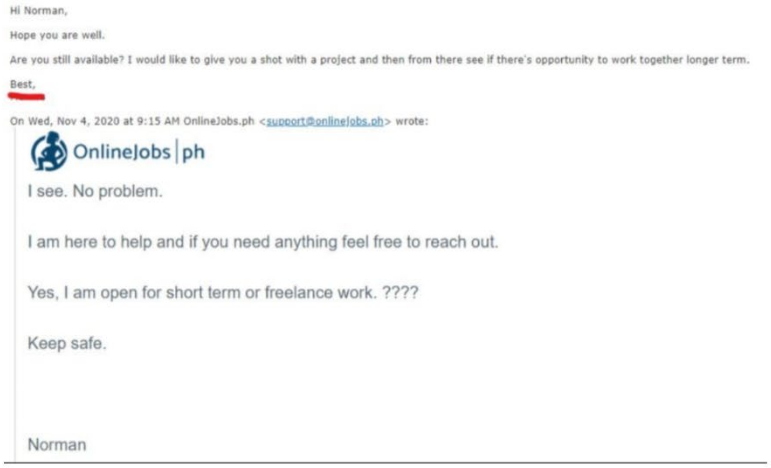
So don't stop kahit mahirap. Follow up your applications, proposals, connections, etc.

Ma pera din sa OLJ basta mag build ka lang ng good relationships sa mga macoconect mo dun.

Here's how I did it. My formula for "how to get 1 client a week sa OLJ."
https://www.loom.com/share/b23b5450c9ad45b0b3b00db8918a5e72?sharedAppSource=personal_library

Thank you sa lahat ng naging part ng win na to... Salamat TMFT for changing me coz I was able to change my freelance business too.

#GGWINS



Hi Norman,

Hope you are well.

Are you still available? I would like to give you a shot with a project and then from there see if there's opportunity to work together longer term.

Best,
[redacted]

On Wed, Nov 4, 2020 at 9:15 AM OnlineJobs.ph <support@onlinejobs.ph> wrote:

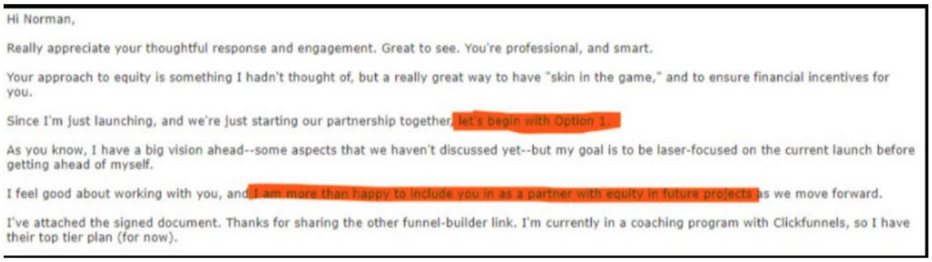
I see. No problem.

I am here to help and if you need anything feel free to reach out.

Yes, I am open for short term or freelance work. ????

Keep safe.

Norman



Hi Norman,

Really appreciate your thoughtful response and engagement. Great to see. You're professional, and smart.

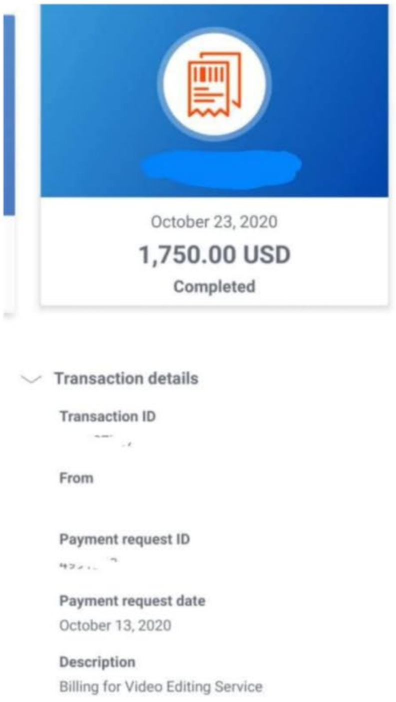
Your approach to equity is something I hadn't thought of, but a really great way to have "skin in the game," and to ensure financial incentives for you.

Since I'm just launching, and we're just starting our partnership together, let's begin with Option 1.

As you know, I have a big vision ahead--some aspects that we haven't discussed yet--but my goal is to be laser-focused on the current launch before getting ahead of myself.

I feel good about working with you, and I am more than happy to include you in as a partner with equity in future projects as we move forward.

I've attached the signed document. Thanks for sharing the other funnel-builder link. I'm currently in a coaching program with Clickfunnels, so I have their top tier plan (for now).



[redacted]

October 23, 2020

1,750.00 USD

Completed

Transaction details

Transaction ID

[redacted]

From

[redacted]

Payment request ID

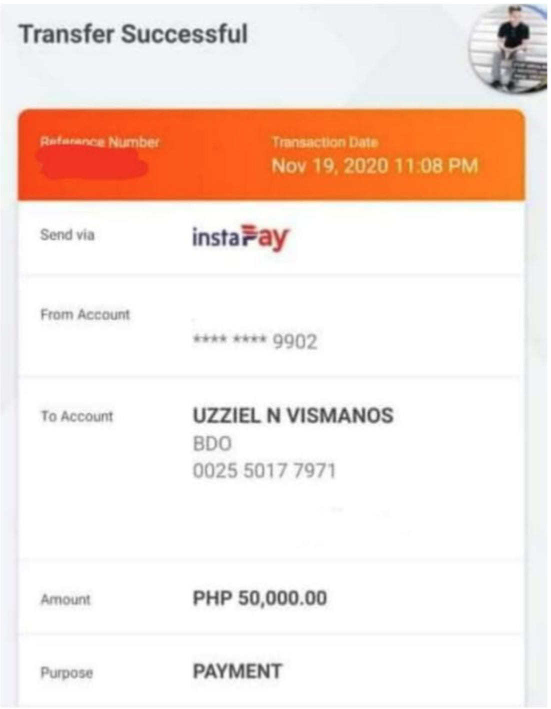
[redacted]

Payment request date

October 13, 2020

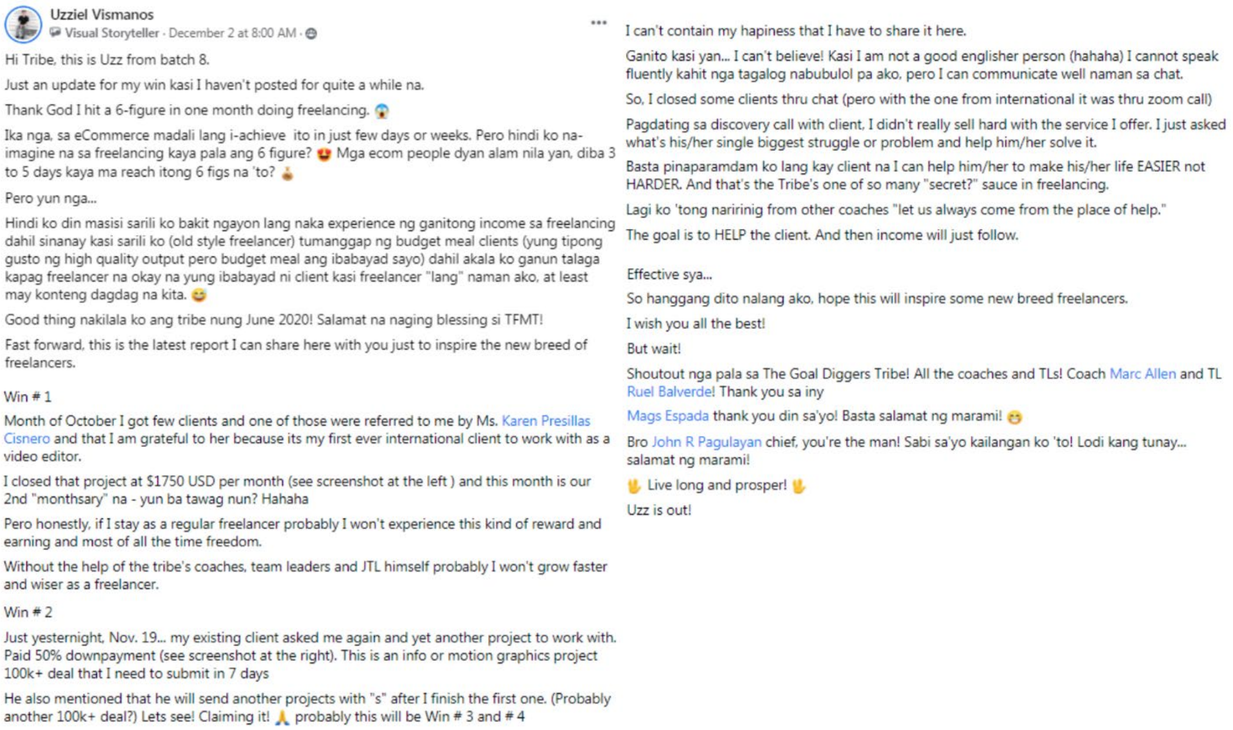
Description

Billing for Video Editing Service



Transfer Successful

Reference Number	Transaction Date
[redacted]	Nov 19, 2020 11:08 PM
Send via	instaPay
From Account	**** **** 9902
To Account	**UZZIEL N VISMANOS** BDO 0025 5017 7971
Amount	**PHP 50,000.00**
Purpose	**PAYMENT**



Uzziel Vismanos
Visual Storyteller · December 2 at 8:00 AM ·

Hi Tribe, this is Uzz from batch 8.

Just an update for my win kasi I haven't posted for quite a while na.

Thank God I hit a 6-figure in one month doing freelancing. 😱

Ika nga, sa eCommerce madali lang i-achieve ito in just few days or weeks. Pero hindi ko na-imagine na sa freelancing kaya pala ang 6 figure? 😍 Mga ecom people dyan alam nila yan, diba 3 to 5 days kaya ma reach itong 6 figs na 'to? 💰

Pero yun nga...

Hindi ko din masisi sarili ko bakit ngayon lang naka experience ng ganitong income sa freelancing dahil sinanay kasi sarili ko (old style freelancer) tumanggap ng budget meal clients (yung tipong gusto ng high quality output pero budget meal ang ibabayad sayo) dahil akala ko ganun talaga kapag freelancer na okay na yung ibabayad ni client kasi freelancer "lang" naman ako, at least may konteng dagdag na kita. 😅

Good thing nakilala ko ang tribe nung June 2020! Salamat na naging blessing si TFMT!

Fast forward, this is the latest report I can share here with you just to inspire the new breed of freelancers.

Win # 1

Month of October I got few clients and one of those were referred to me by Ms. Karen Presillas Cisnero and that I am grateful to her because its my first ever international client to work with as a video editor.

I closed that project at $1750 USD per month (see screenshot at the left) and this month is our 2nd "monthsary" na - yun ba tawag nun? Hahaha

Pero honestly, if I stay as a regular freelancer probably I won't experience this kind of reward and earning and most of all the time freedom.

Without the help of the tribe's coaches, team leaders and JTL himself probably I won't grow faster and wiser as a freelancer.

Win # 2

Just yesternight, Nov. 19... my existing client asked me again and yet another project to work with. Paid 50% downpayment (see screenshot at the right). This is an info or motion graphics project 100k+ deal that I need to submit in 7 days

He also mentioned that he will send another projects with "s" after I finish the first one. (Probably another 100k+ deal?) Lets see! Claiming it! 🙏 probably this will be Win # 3 and # 4

I can't contain my hapiness that I have to share it here.

Ganito kasi yan... I can't believe! Kasi I am not a good englisher person (hahaha) I cannot speak fluently kahit nga tagalog nabubulol pa ako, pero I can communicate well naman sa chat.

So, I closed some clients thru chat (pero with the one from international it was thru zoom call)

Pagdating sa discovery call with client, I didn't really sell hard with the service I offer. I just asked what's his/her single biggest struggle or problem and help him/her solve it.

Basta pinaparamdam ko lang kay client na I can help him/her to make his/her life EASIER not HARDER. And that's the Tribe's one of so many "secret?" sauce in freelancing.

Lagi ko 'tong naririnig from other coaches "let us always come from the place of help."

The goal is to HELP the client. And then income will just follow.

Effective sya...

So hanggang dito nalang ako, hope this will inspire some new breed freelancers.

I wish you all the best!

But wait!

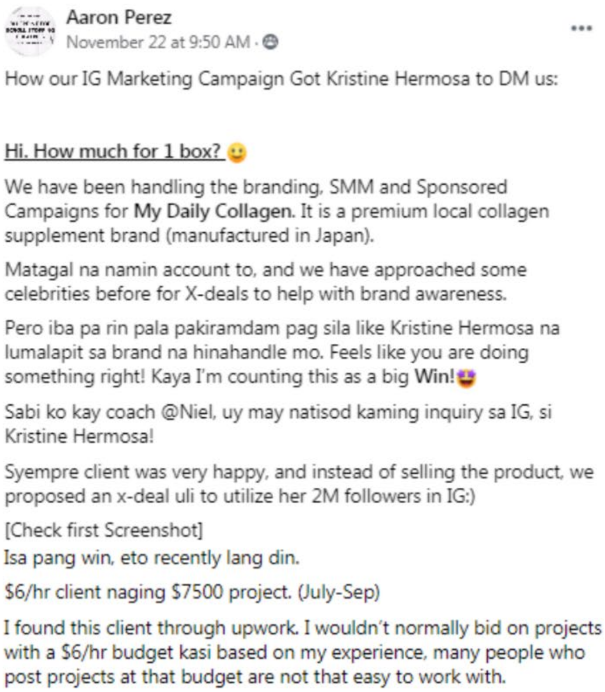
Shoutout nga pala sa The Goal Diggers Tribe! All the coaches and TLs! Coach Marc Allen and TL Ruel Balverde! Thank you sa iny

Mags Espada thank you din sa'yo! Basta salamat ng marami! 😁

Bro John R Pagulayan chief, you're the man! Sabi sa'yo kailangan ko 'to! Lodi kang tunay... salamat ng marami!

🖖 Live long and prosper! 🖖

Uzz is out!



Aaron Perez
November 22 at 9:50 AM ·

How our IG Marketing Campaign Got Kristine Hermosa to DM us:

Hi. How much for 1 box? 🙂

We have been handling the branding, SMM and Sponsored Campaigns for **My Daily Collagen**. It is a premium local collagen supplement brand (manufactured in Japan).

Matagal na namin account to, and we have approached some celebrities before for X-deals to help with brand awareness.

Pero iba pa rin pala pakiramdam pag sila like Kristine Hermosa na lumalapit sa brand na hinahandle mo. Feels like you are doing something right! Kaya I'm counting this as a big **Win!**😍

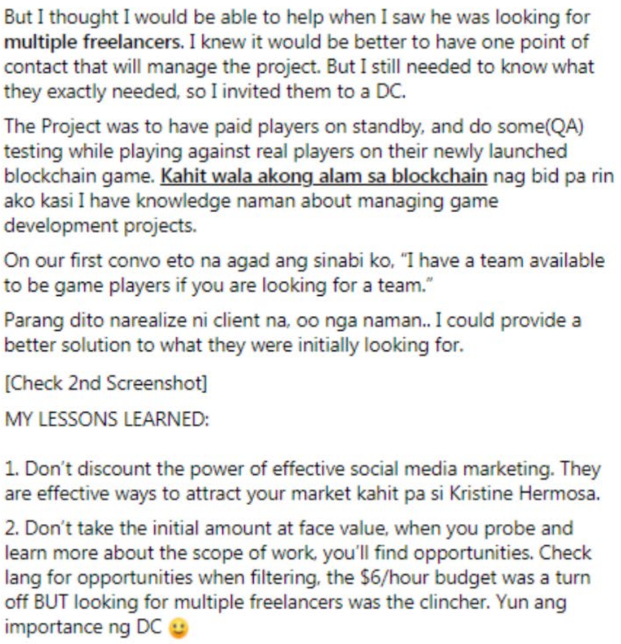
Sabi ko kay coach @Niel, uy may natisod kaming inquiry sa IG, si Kristine Hermosa!

Syempre client was very happy, and instead of selling the product, we proposed an x-deal uli to utilize her 2M followers in IG:)

[Check first Screenshot]
Isa pang win, eto recently lang din.

$6/hr client naging $7500 project. (July-Sep)

I found this client through upwork. I wouldn't normally bid on projects with a $6/hr budget kasi based on my experience, many people who post projects at that budget are not that easy to work with.



But I thought I would be able to help when I saw he was looking for **multiple freelancers.** I knew it would be better to have one point of contact that will manage the project. But I still needed to know what they exactly needed, so I invited them to a DC.

The Project was to have paid players on standby, and do some(QA) testing while playing against real players on their newly launched blockchain game. **Kahit wala akong alam sa blockchain** nag bid pa rin ako kasi I have knowledge naman about managing game development projects.

On our first convo eto na agad ang sinabi ko, "I have a team available to be game players if you are looking for a team."

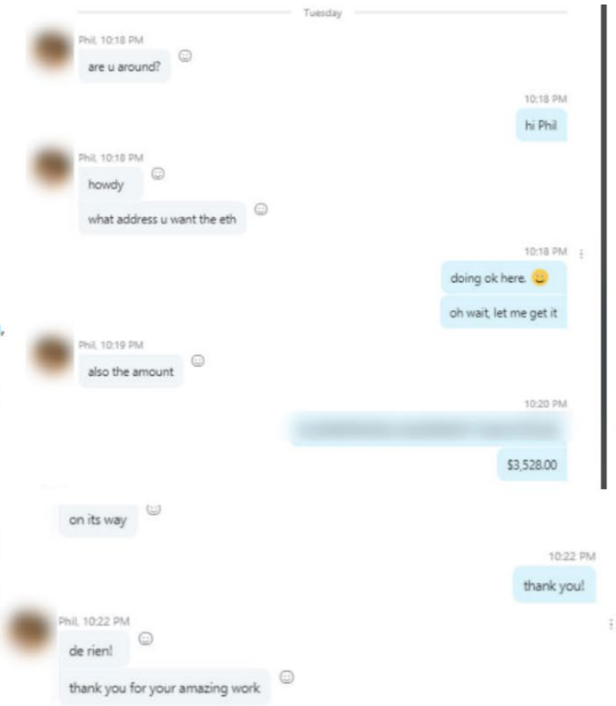
Parang dito narealize ni client na, oo nga naman.. I could provide a better solution to what they were initially looking for.

[Check 2nd Screenshot]

MY LESSONS LEARNED:

1. Don't discount the power of effective social media marketing. They are effective ways to attract your market kahit pa si Kristine Hermosa.

2. Don't take the initial amount at face value, when you probe and learn more about the scope of work, you'll find opportunities. Check lang for opportunities when filtering, the $6/hour budget was a turn off BUT looking for multiple freelancers was the clincher. Yun ang importance ng DC 🙂



Tuesday

Phil, 10:18 PM
are u around?

10:18 PM
hi Phil

Phil, 10:18 PM
howdy
what address u want the eth

10:18 PM
doing ok here. 😀
oh wait, let me get it

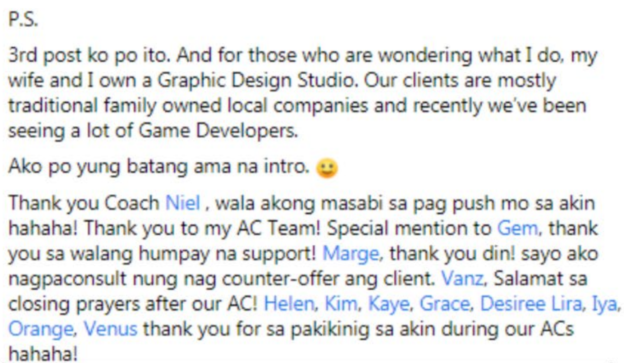
Phil, 10:19 PM
also the amount

10:20 PM
[redacted]
$3,528.00

on its way

10:22 PM
thank you!

Phil, 10:22 PM
de rien!
thank you for your amazing work

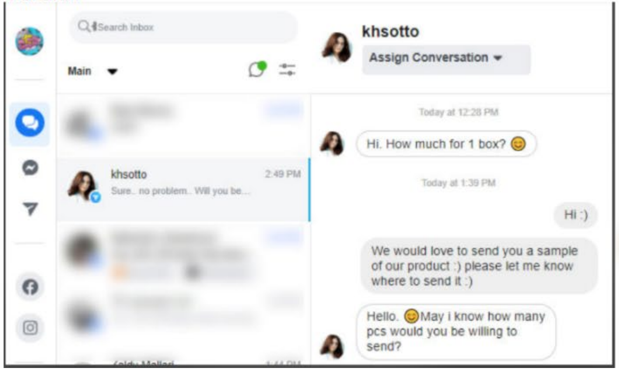


P.S.

3rd post ko po ito. And for those who are wondering what I do, my wife and I own a Graphic Design Studio. Our clients are mostly traditional family owned local companies and recently we've been seeing a lot of Game Developers.

Ako po yung batang ama na intro. 🙂

Thank you Coach Niel , wala akong masabi sa pag push mo sa akin hahaha! Thank you to my AC Team! Special mention to Gem, thank you sa walang humpay na support! Marge, thank you din! sayo ako nagpaconsult nung nag counter-offer ang client. Vanz, Salamat sa closing prayers after our AC! Helen, Kim, Kaye, Grace, Desiree Lira, Iya, Orange, Venus thank you for sa pakikinig sa akin during our ACs hahaha!



[redacted]

khsotto 2:49 PM
Sure.. no problem.. Will you be...

[redacted]

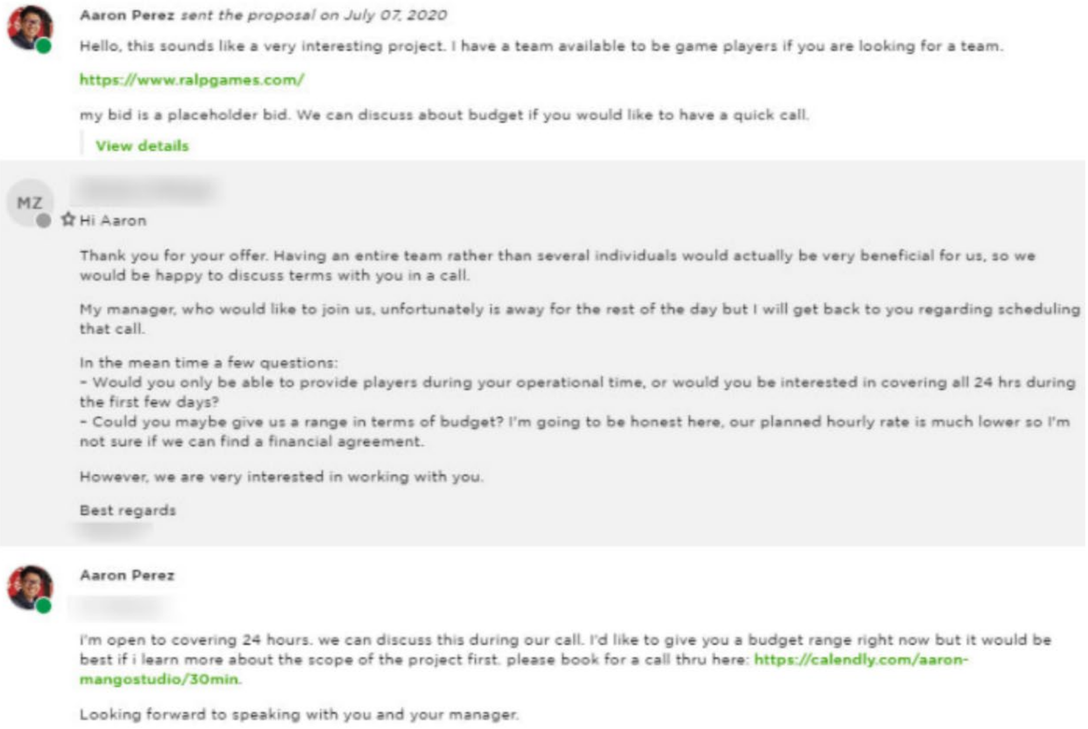
khsotto

Today at 12:28 PM
Hi. How much for 1 box? 😊

Today at 1:39 PM
Hi :)

We would love to send you a sample of our product :) please let me know where to send it :)

Hello. 😊May i know how many pcs would you be willing to send?



Aaron Perez *sent the proposal on July 07, 2020*

Hello, this sounds like a very interesting project. I have a team available to be game players if you are looking for a team.

https://www.ralpgames.com/

my bid is a placeholder bid. We can discuss about budget if you would like to have a quick call.

View details

MZ [redacted]

☆ Hi Aaron

Thank you for your offer. Having an entire team rather than several individuals would actually be very beneficial for us, so we would be happy to discuss terms with you in a call.

My manager, who would like to join us, unfortunately is away for the rest of the day but I will get back to you regarding scheduling that call.

In the mean time a few questions:
- Would you only be able to provide players during your operational time, or would you be interested in covering all 24 hrs during the first few days?
- Could you maybe give us a range in terms of budget? I'm going to be honest here, our planned hourly rate is much lower so I'm not sure if we can find a financial agreement.

However, we are very interested in working with you.

Best regards

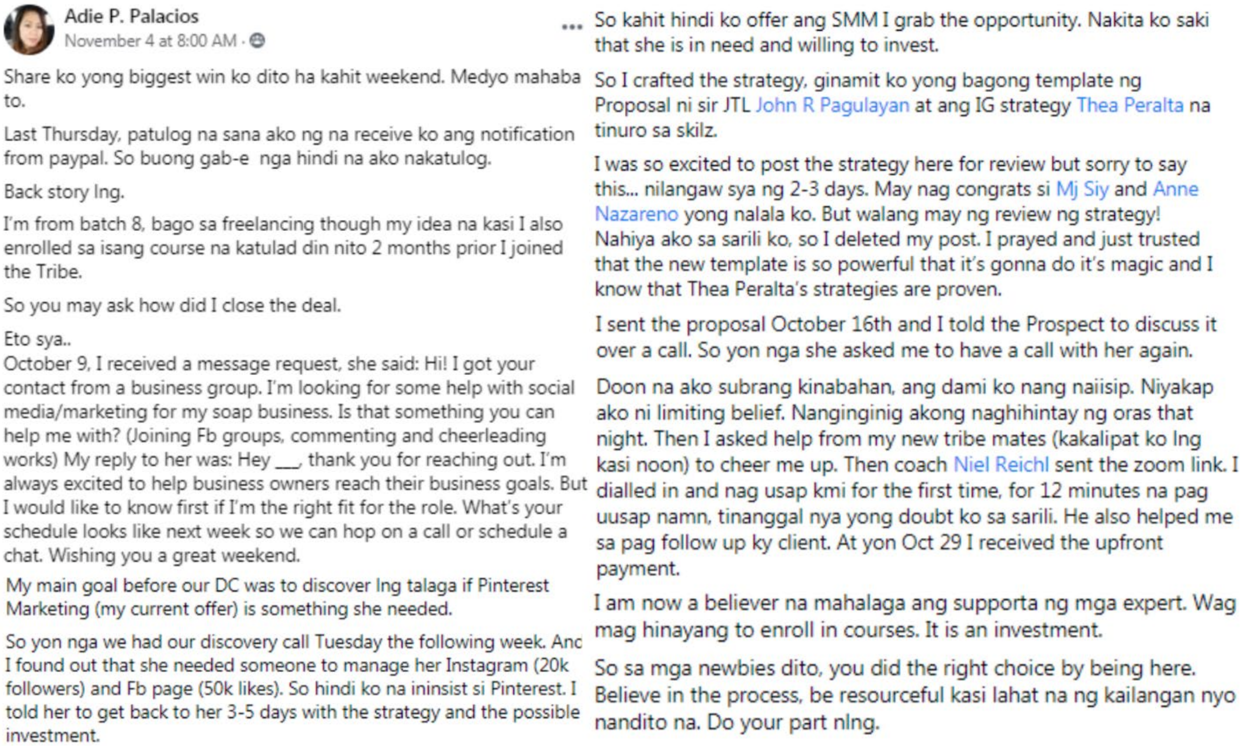
[redacted]

Aaron Perez

[redacted]

I'm open to covering 24 hours. we can discuss this during our call. I'd like to give you a budget range right now but it would be best if i learn more about the scope of the project first. please book for a call thru here: https://calendly.com/aaron-mangostudio/30min.

Looking forward to speaking with you and your manager.



Adie P. Palacios

November 4 at 8:00 AM · 🌐

Share ko yong biggest win ko dito ha kahit weekend. Medyo mahaba to.

Last Thursday, patulog na sana ako ng na receive ko ang notification from paypal. So buong gab-e nga hindi na ako nakatulog.

Back story lng.

I'm from batch 8, bago sa freelancing though my idea na kasi I also enrolled sa isang course na katulad din nito 2 months prior I joined the Tribe.

So you may ask how did I close the deal.

Eto sya..
October 9, I received a message request, she said: Hi! I got your contact from a business group. I'm looking for some help with social media/marketing for my soap business. Is that something you can help me with? (Joining Fb groups, commenting and cheerleading works) My reply to her was: Hey ___, thank you for reaching out. I'm always excited to help business owners reach their business goals. But I would like to know first if I'm the right fit for the role. What's your schedule looks like next week so we can hop on a call or schedule a chat. Wishing you a great weekend.

My main goal before our DC was to discover lng talaga if Pinterest Marketing (my current offer) is something she needed.

So yon nga we had our discovery call Tuesday the following week. And I found out that she needed someone to manage her Instagram (20k followers) and Fb page (50k likes). So hindi ko na ininsist si Pinterest. I told her to get back to her 3-5 days with the strategy and the possible investment.

So kahit hindi ko offer ang SMM I grab the opportunity. Nakita ko saki that she is in need and willing to invest.

So I crafted the strategy, ginamit ko yong bagong template ng Proposal ni sir JTL John R Pagulayan at ang IG strategy Thea Peralta na tinuro sa skilz.

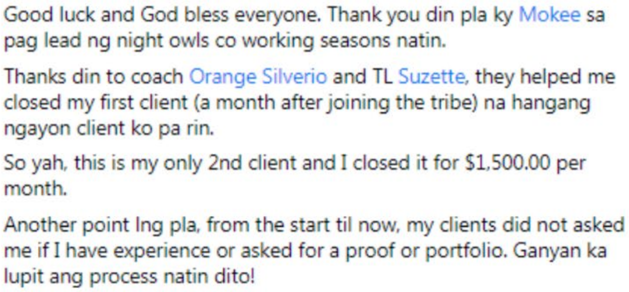
I was so excited to post the strategy here for review but sorry to say this... nilangaw sya ng 2-3 days. May nag congrats si Mj Siy and Anne Nazareno yong nalala ko. But walang may ng review ng strategy! Nahiya ako sa sarili ko, so I deleted my post. I prayed and just trusted that the new template is so powerful that it's gonna do it's magic and I know that Thea Peralta's strategies are proven.

I sent the proposal October 16th and I told the Prospect to discuss it over a call. So yon nga she asked me to have a call with her again.

Doon na ako subrang kinabahan, ang dami ko nang naiisip. Niyakap ako ni limiting belief. Nanginginig akong naghihintay ng oras that night. Then I asked help from my new tribe mates (kakalipat ko lng kasi noon) to cheer me up. Then coach Niel Reichl sent the zoom link. I dialled in and nag usap kmi for the first time, for 12 minutes na pag uusap namn, tinanggal nya yong doubt ko sa sarili. He also helped me sa pag follow up ky client. At yon Oct 29 I received the upfront payment.

I am now a believer na mahalaga ang supporta ng mga expert. Wag mag hinayang to enroll in courses. It is an investment.

So sa mga newbies dito, you did the right choice by being here. Believe in the process, be resourceful kasi lahat na ng kailangan nyo nandito na. Do your part nlng.

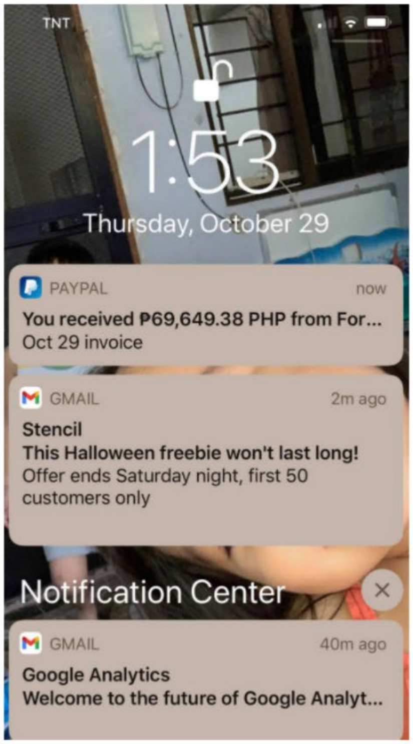


Good luck and God bless everyone. Thank you din pla ky Mokee sa pag lead ng night owls co working seasons natin.

Thanks din to coach Orange Silverio and TL Suzette, they helped me closed my first client (a month after joining the tribe) na hangang ngayon client ko pa rin.

So yah, this is my only 2nd client and I closed it for $1,500.00 per month.

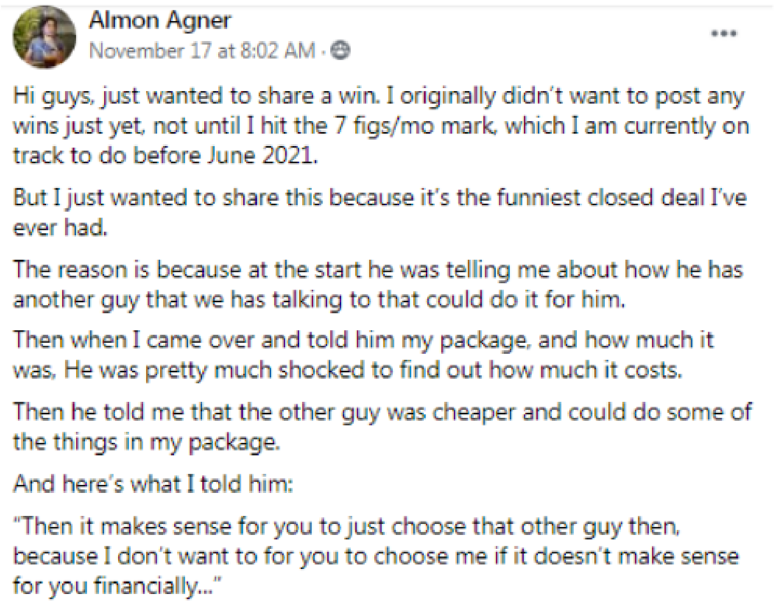
Another point lng pla, from the start til now, my clients did not asked me if I have experience or asked for a proof or portfolio. Ganyan ka lupit ang process natin dito!



PAYPAL now
You received ₱69,649.38 PHP from For...
Oct 29 invoice

GMAIL 2m ago
Stencil
This Halloween freebie won't last long!
Offer ends Saturday night, first 50 customers only

GMAIL 40m ago
Google Analytics
Welcome to the future of Google Analyt...



Almon Agner
November 17 at 8:02 AM ·

Hi guys, just wanted to share a win. I originally didn't want to post any wins just yet, not until I hit the 7 figs/mo mark, which I am currently on track to do before June 2021.

But I just wanted to share this because it's the funniest closed deal I've ever had.

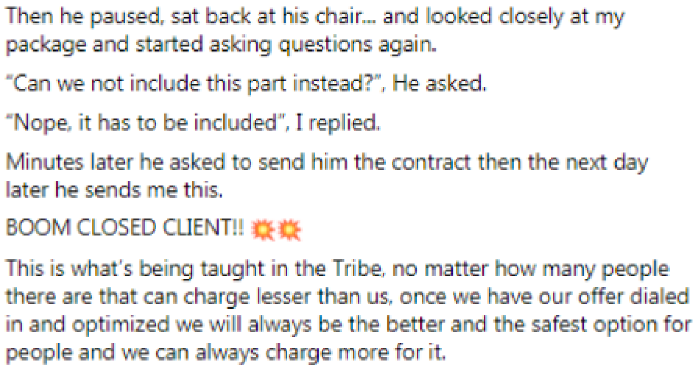
The reason is because at the start he was telling me about how he has another guy that we has talking to that could do it for him.

Then when I came over and told him my package, and how much it was, He was pretty much shocked to find out how much it costs.

Then he told me that the other guy was cheaper and could do some of the things in my package.

And here's what I told him:

"Then it makes sense for you to just choose that other guy then, because I don't want to for you to choose me if it doesn't make sense for you financially..."



Then he paused, sat back at his chair... and looked closely at my package and started asking questions again.

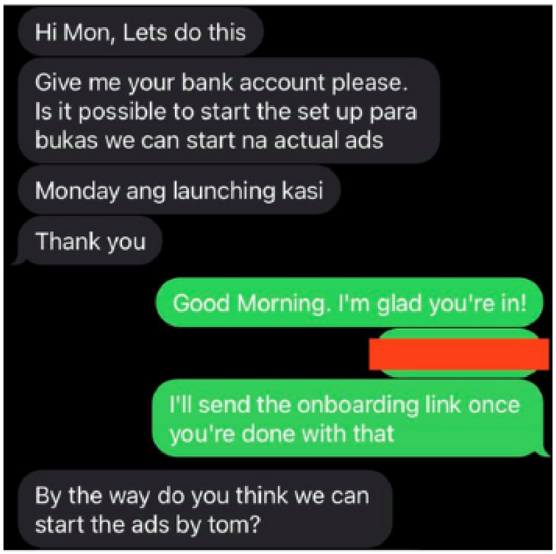
"Can we not include this part instead?", He asked.

"Nope, it has to be included", I replied.

Minutes later he asked to send him the contract then the next day later he sends me this.

BOOM CLOSED CLIENT!! 💥💥

This is what's being taught in the Tribe, no matter how many people there are that can charge lesser than us, once we have our offer dialed in and optimized we will always be the better and the safest option for people and we can always charge more for it.



Hi Mon, Lets do this

Give me your bank account please.
Is it possible to start the set up para bukas we can start na actual ads

Monday ang launching kasi

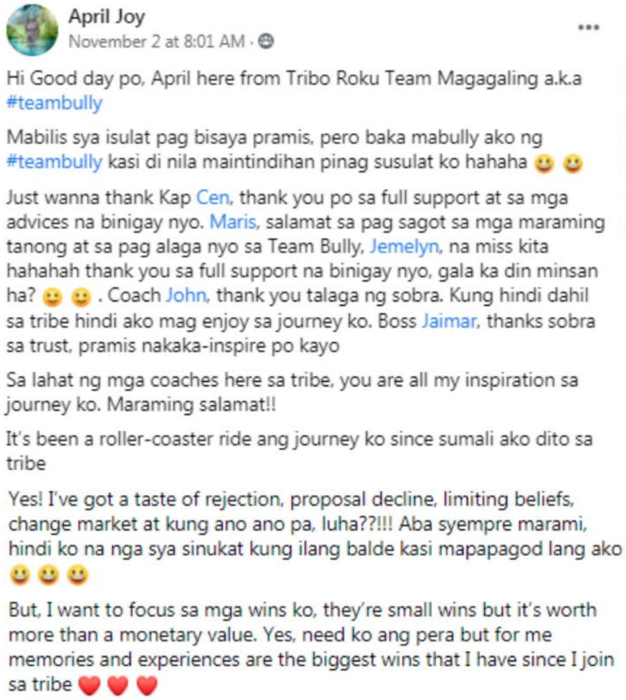
Thank you

Good Morning. I'm glad you're in!

[redacted]

I'll send the onboarding link once you're done with that

By the way do you think we can start the ads by tom?



April Joy
November 2 at 8:01 AM ·

Hi Good day po, April here from Tribo Roku Team Magagaling a.k.a #teambully

Mabilis sya isulat pag bisaya pramis, pero baka mabully ako ng #teambully kasi di nila maintindihan pinag susulat ko hahaha 😃 😃

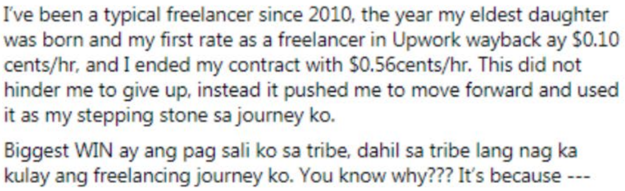
Just wanna thank Kap Cen, thank you po sa full support at sa mga advices na binigay nyo. Maris, salamat sa pag sagot sa mga maraming tanong at sa pag alaga nyo sa Team Bully, Jemelyn, na miss kita hahahah thank you sa full support na binigay nyo, gala ka din minsan ha? 😃 😃 . Coach John, thank you talaga ng sobra. Kung hindi dahil sa tribe hindi ako mag enjoy sa journey ko. Boss Jaimar, thanks sobra sa trust, pramis nakaka-inspire po kayo

Sa lahat ng mga coaches here sa tribe, you are all my inspiration sa journey ko. Maraming salamat!!

It's been a roller-coaster ride ang journey ko since sumali ako dito sa tribe

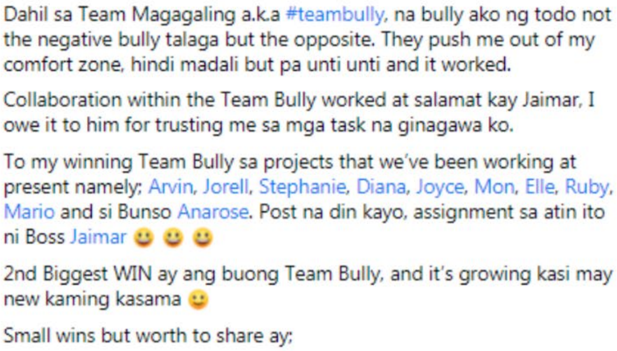
Yes! I've got a taste of rejection, proposal decline, limiting beliefs, change market at kung ano ano pa, luha??!!! Aba syempre marami, hindi ko na nga sya sinukat kung ilang balde kasi mapapagod lang ako 😃 😃 😃

But, I want to focus sa mga wins ko, they're small wins but it's worth more than a monetary value. Yes, need ko ang pera but for me memories and experiences are the biggest wins that I have since I join sa tribe ❤️ ❤️ ❤️



I've been a typical freelancer since 2010, the year my eldest daughter was born and my first rate as a freelancer in Upwork wayback ay $0.10 cents/hr, and I ended my contract with $0.56cents/hr. This did not hinder me to give up, instead it pushed me to move forward and used it as my stepping stone sa journey ko.

Biggest WIN ay ang pag sali ko sa tribe, dahil sa tribe lang nag ka kulay ang freelancing journey ko. You know why??? It's because ---



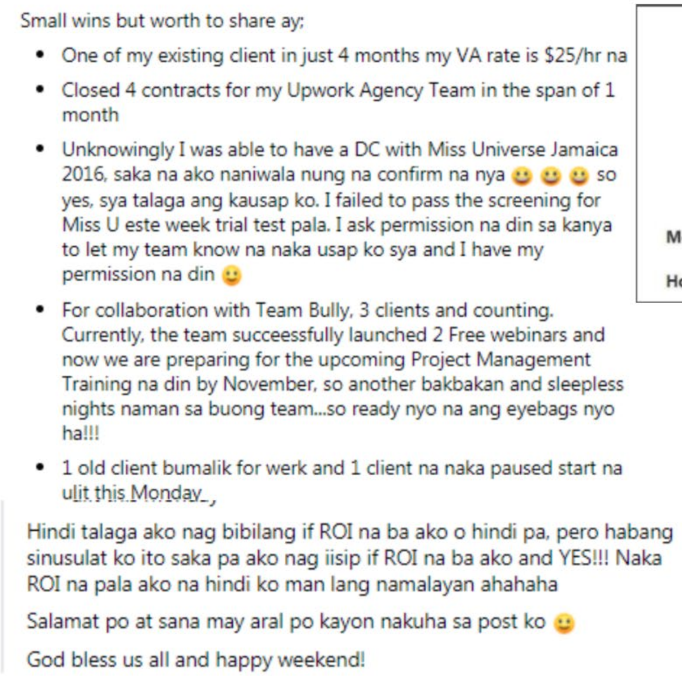
Dahil sa Team Magagaling a.k.a #teambully, na bully ako ng todo not the negative bully talaga but the opposite. They push me out of my comfort zone, hindi madali but pa unti unti and it worked.

Collaboration within the Team Bully worked at salamat kay Jaimar, I owe it to him for trusting me sa mga task na ginagawa ko.

To my winning Team Bully sa projects that we've been working at present namely; Arvin, Jorell, Stephanie, Diana, Joyce, Mon, Elle, Ruby, Mario and si Bunso Anarose. Post na din kayo, assignment sa atin ito ni Boss Jaimar 😃 😃 😃

2nd Biggest WIN ay ang buong Team Bully, and it's growing kasi may new kaming kasama 😃

Small wins but worth to share ay;



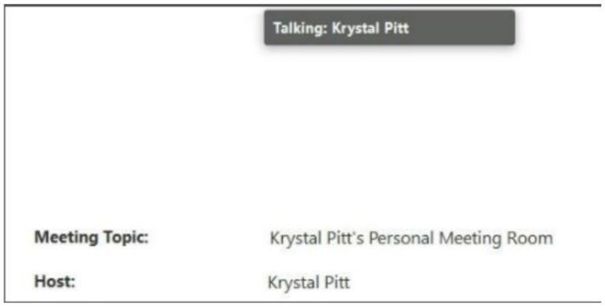
Small wins but worth to share ay;

- One of my existing client in just 4 months my VA rate is $25/hr na
- Closed 4 contracts for my Upwork Agency Team in the span of 1 month
- Unknowingly I was able to have a DC with Miss Universe Jamaica 2016, saka na ako naniwala nung na confirm na nya 😃 😃 😃 so yes, sya talaga ang kausap ko. I failed to pass the screening for Miss U este week trial test pala. I ask permission na din sa kanya to let my team know na naka usap ko sya and I have my permission na din 😃
- For collaboration with Team Bully, 3 clients and counting. Currently, the team succeessfully launched 2 Free webinars and now we are preparing for the upcoming Project Management Training na din by November, so another bakbakan and sleepless nights naman sa buong team...so ready nyo na ang eyebags nyo ha!!!
- 1 old client bumalik for werk and 1 client na naka paused start na ulit this Monday

Hindi talaga ako nag bibilang if ROI na ba ako o hindi pa, pero habang sinusulat ko ito saka pa ako nag iisip if ROI na ba ako and YES!!! Naka ROI na pala ako na hindi ko man lang namalayan ahahaha

Salamat po at sana may aral po kayon nakuha sa post ko 😃

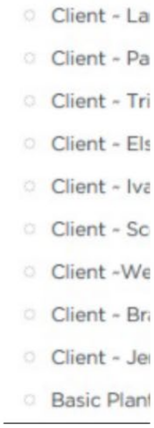
God bless us all and happy weekend!



Talking: Krystal Pitt

Meeting Topic: Krystal Pitt's Personal Meeting Room

Host: Krystal Pitt



○ Client - La
○ Client - Pa
○ Client - Tri
○ Client - Els
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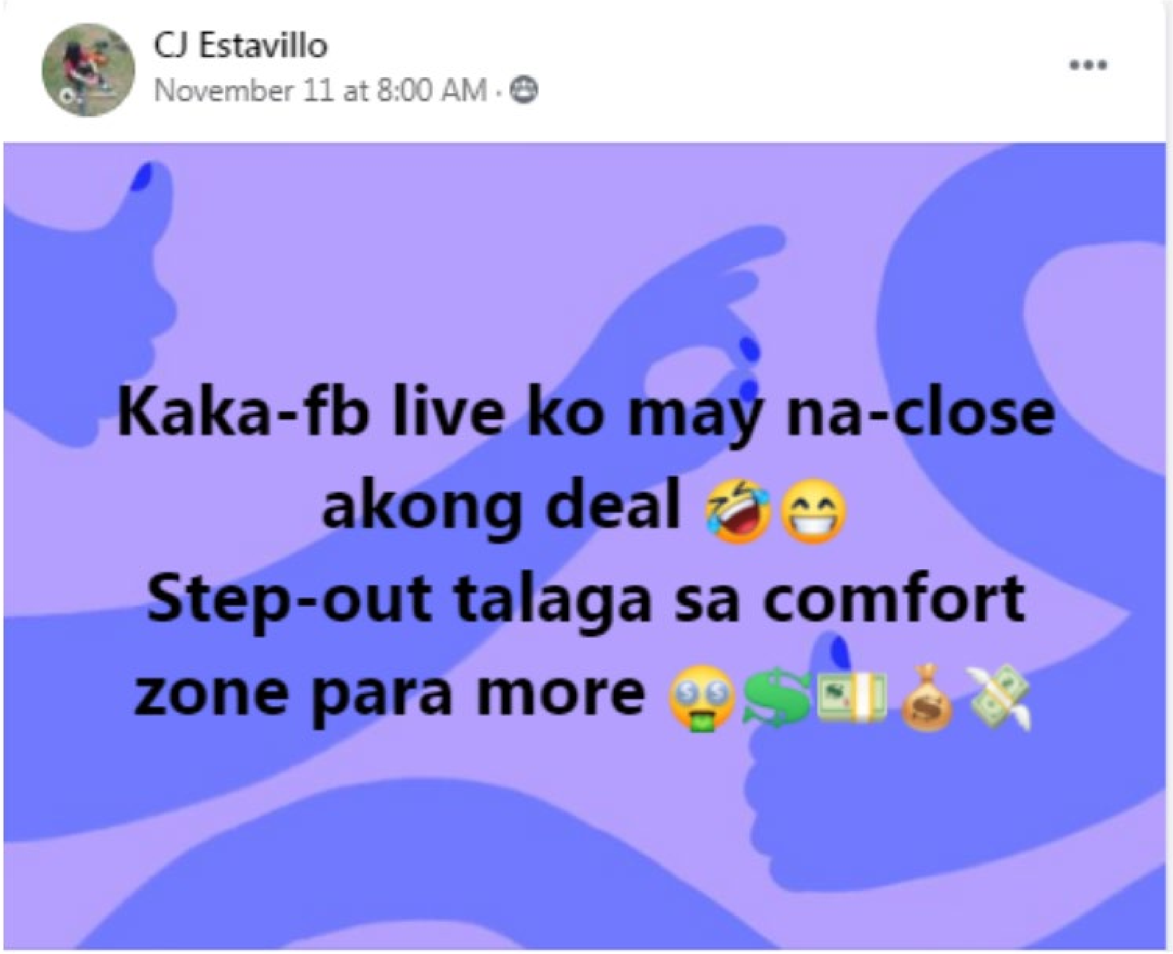
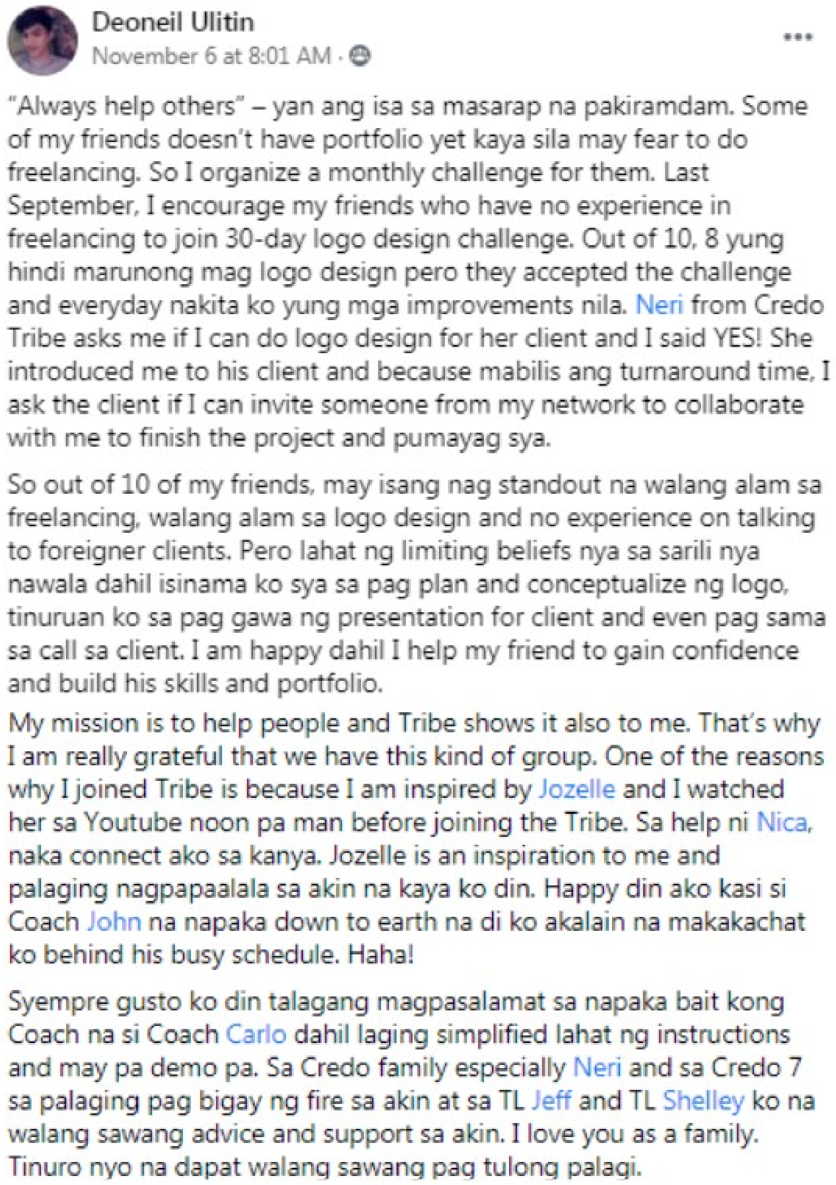
○ Client - Sc
○ Client -We
○ Client - Br
○ Client - Je
○ Basic Plant



CJ Estavillo

November 11 at 8:00 AM · 🌐

Kaka-fb live ko may na-close akong deal 🤣😁
Step-out talaga sa comfort zone para more 🤑💲💵💰💸



Deoneil Ulitin
November 6 at 8:01 AM ·

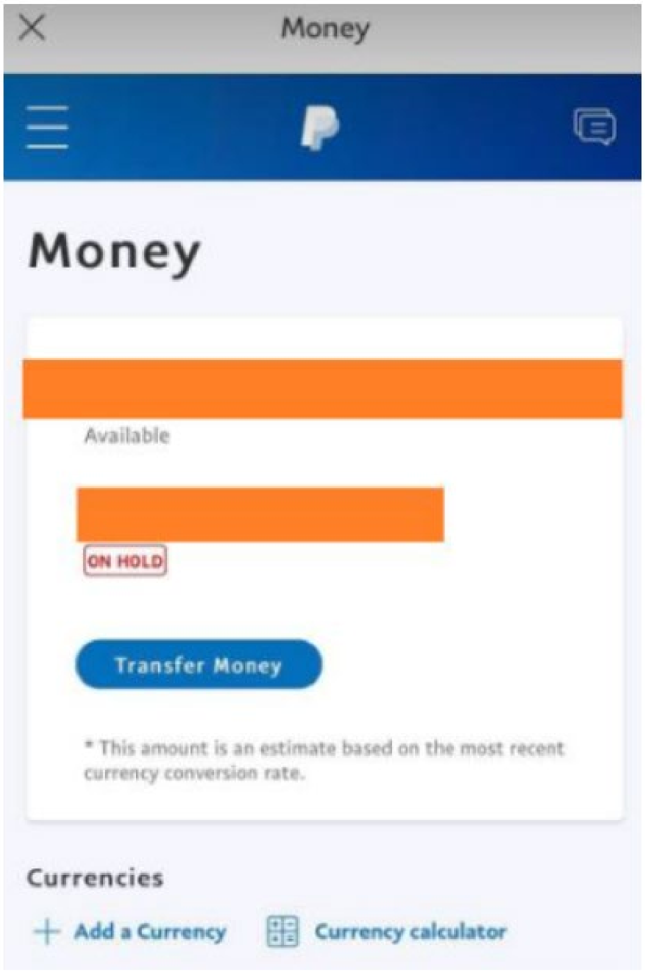
"Always help others" – yan ang isa sa masarap na pakiramdam. Some of my friends doesn't have portfolio yet kaya sila may fear to do freelancing. So I organize a monthly challenge for them. Last September, I encourage my friends who have no experience in freelancing to join 30-day logo design challenge. Out of 10, 8 yung hindi marunong mag logo design pero they accepted the challenge and everyday nakita ko yung mga improvements nila. Neri from Credo Tribe asks me if I can do logo design for her client and I said YES! She introduced me to his client and because mabilis ang turnaround time, I ask the client if I can invite someone from my network to collaborate with me to finish the project and pumayag sya.

So out of 10 of my friends, may isang nag standout na walang alam sa freelancing, walang alam sa logo design and no experience on talking to foreigner clients. Pero lahat ng limiting beliefs nya sa sarili nya nawala dahil isinama ko sya sa pag plan and conceptualize ng logo, tinuruan ko sa pag gawa ng presentation for client and even pag sama sa call sa client. I am happy dahil I help my friend to gain confidence and build his skills and portfolio.

My mission is to help people and Tribe shows it also to me. That's why I am really grateful that we have this kind of group. One of the reasons why I joined Tribe is because I am inspired by Jozelle and I watched her sa Youtube noon pa man before joining the Tribe. Sa help ni Nica, naka connect ako sa kanya. Jozelle is an inspiration to me and palaging nagpapaalala sa akin na kaya ko din. Happy din ako kasi si Coach John na napaka down to earth na di ko akalain na makakachat ko behind his busy schedule. Haha!

Syempre gusto ko din talagang magpasalamat sa napaka bait kong Coach na si Coach Carlo dahil laging simplified lahat ng instructions and may pa demo pa. Sa Credo family especially Neri and sa Credo 7 sa palaging pag bigay ng fire sa akin at sa TL Jeff and TL Shelley ko na walang sawang advice and support sa akin. I love you as a family. Tinuro nyo na dapat walang sawang pag tulong palagi.

Because of your help, I was also able to help a newbie and hating kapatid ang ginawa ko sa friend ko who helped me accomplish this project. Sayang lang hindi sya nakajoin netong last enrollment. But okay lang kasi we can still collaborate with other projects pa din naman and pag iipunin ko sya para makajoin na sya next time.



Money

Money

[redacted]

Available

[redacted]

ON HOLD

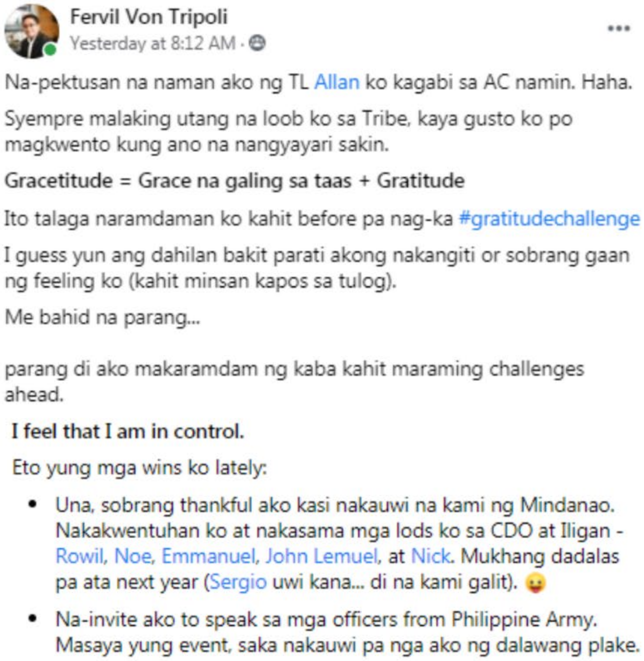
Transfer Money

* This amount is an estimate based on the most recent currency conversion rate.

Currencies

Add a Currency

Currency calculator



Fervil Von Tripoli
Yesterday at 8:12 AM · 🌐

Na-pektusan na naman ako ng TL Allan ko kagabi sa AC namin. Haha.

Syempre malaking utang na loob ko sa Tribe, kaya gusto ko po magkwento kung ano na nangyayari sakin.

Gracetitude = Grace na galing sa taas + Gratitude

Ito talaga naramdaman ko kahit before pa nag-ka #gratitudechallenge

I guess yun ang dahilan bakit parati akong nakangiti or sobrang gaan ng feeling ko (kahit minsan kapos sa tulog).

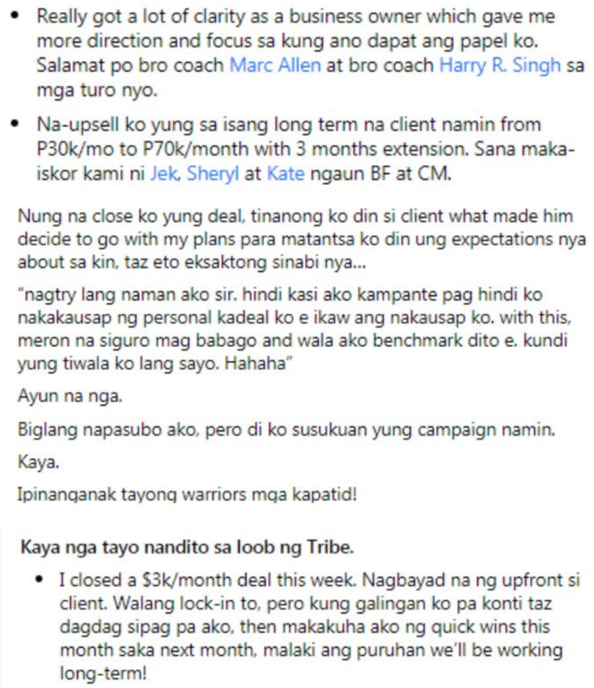
Me bahid na parang...

parang di ako makaramdam ng kaba kahit maraming challenges ahead.

I feel that I am in control.

Eto yung mga wins ko lately:

- Una, sobrang thankful ako kasi nakauwi na kami ng Mindanao. Nakakwentuhan ko at nakasama mga lods ko sa CDO at Iligan - Rowil, Noe, Emmanuel, John Lemuel, at Nick. Mukhang dadalas pa ata next year (Sergio uwi kana... di na kami galit). 😛
- Na-invite ako to speak sa mga officers from Philippine Army. Masaya yung event, saka nakauwi pa nga ako ng dalawang plake.



- Really got a lot of clarity as a business owner which gave me more direction and focus sa kung ano dapat ang papel ko. Salamat po bro coach Marc Allen at bro coach Harry R. Singh sa mga turo nyo.
- Na-upsell ko yung sa isang long term na client namin from P30k/mo to P70k/month with 3 months extension. Sana maka-iskor kami ni Jek, Sheryl at Kate ngaun BF at CM.

Nung na close ko yung deal, tinanong ko din si client what made him decide to go with my plans para matantsa ko din ung expectations nya about sa kin, taz eto eksaktong sinabi nya...

"nagtry lang naman ako sir. hindi kasi ako kampante pag hindi ko nakakausap ng personal kadeal ko e ikaw ang nakausap ko. with this, meron na siguro mag babago and wala ako benchmark dito e. kundi yung tiwala ko lang sayo. Hahaha"

Ayun na nga.

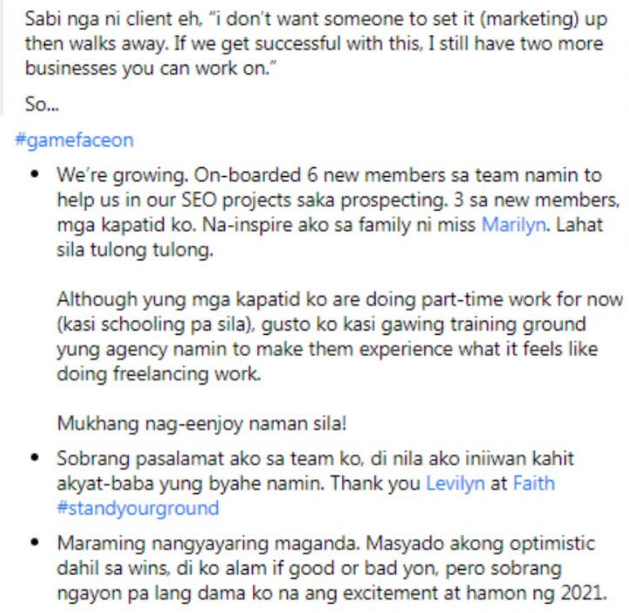
Biglang napasubo ako, pero di ko susukuan yung campaign namin.

Kaya.

Ipinanganak tayong warriors mga kapatid!

Kaya nga tayo nandito sa loob ng Tribe.

- I closed a $3k/month deal this week. Nagbayad na ng upfront si client. Walang lock-in to, pero kung galingan ko pa konti taz dagdag sipag pa ako, then makakuha ako ng quick wins this month saka next month, malaki ang puruhan we'll be working long-term!



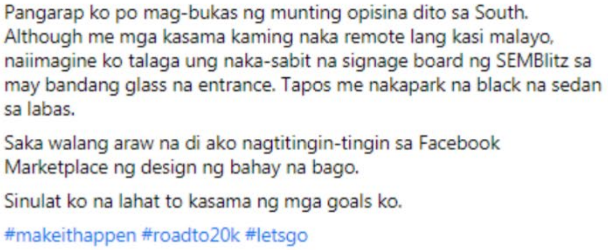
> Sabi nga ni client eh, "i don't want someone to set it (marketing) up then walks away. If we get successful with this, I still have two more businesses you can work on."
>
> So...

#gamefaceon

- We're growing. On-boarded 6 new members sa team namin to help us in our SEO projects saka prospecting. 3 sa new members, mga kapatid ko. Na-inspire ako sa family ni miss Marilyn. Lahat sila tulong tulong.

  Although yung mga kapatid ko are doing part-time work for now (kasi schooling pa sila), gusto ko kasi gawing training ground yung agency namin to make them experience what it feels like doing freelancing work.

  Mukhang nag-eenjoy naman sila!
- Sobrang pasalamat ako sa team ko, di nila ako iniiwan kahit akyat-baba yung byahe namin. Thank you Levilyn at Faith #standyourground
- Maraming nangyayaring maganda. Masyado akong optimistic dahil sa wins, di ko alam if good or bad yon, pero sobrang ngayon pa lang dama ko na ang excitement at hamon ng 2021.

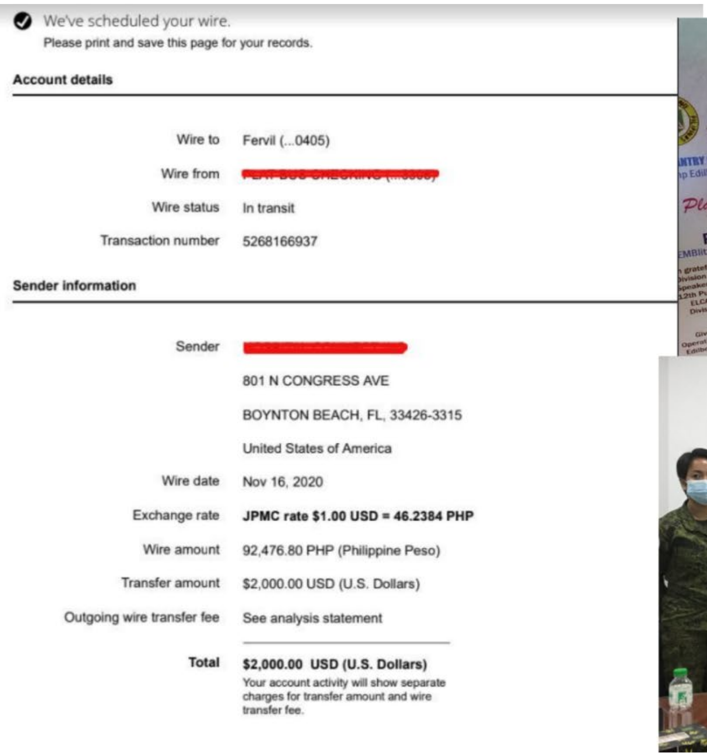


Pangarap ko po mag-bukas ng munting opisina dito sa South. Although me mga kasama kaming naka remote lang kasi malayo, naiimagine ko talaga ung naka-sabit na signage board ng SEMBlitz sa may bandang glass na entrance. Tapos me nakapark na black na sedan sa labas.

Saka walang araw na di ako nagtitingin-tingin sa Facebook Marketplace ng design ng bahay na bago.

Sinulat ko na lahat to kasama ng mga goals ko.

#makeithappen #roadto20k #letsgo



We've scheduled your wire.
Please print and save this page for your records.

Account details

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Wire from	[redacted]
Wire status	In transit
Transaction number	5268166937

Sender information

Sender	[redacted]
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	United States of America
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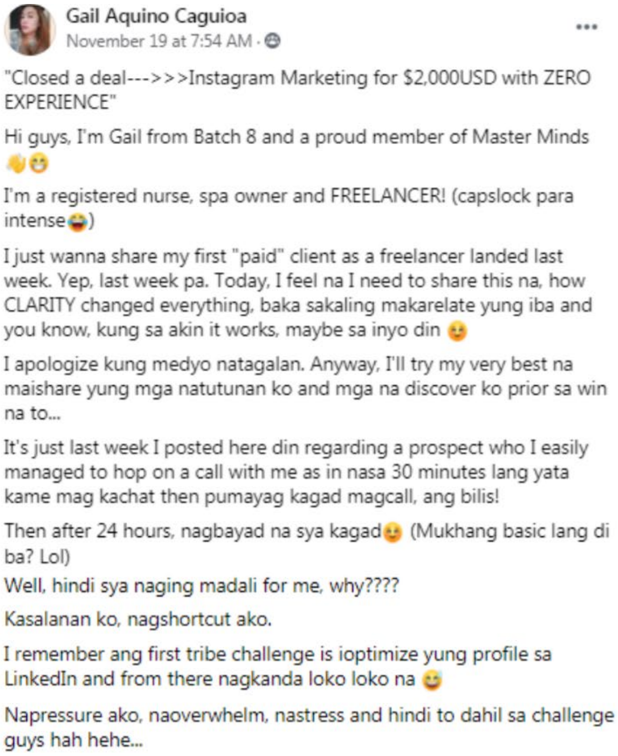
Wire amount	92,476.80 PHP (Philippine Peso)
Transfer amount	$2,000.00 USD (U.S. Dollars)
Outgoing wire transfer fee	See analysis statement
Total	**$2,000.00 USD (U.S. Dollars)** Your account activity will show separate charges for transfer amount and wire transfer fee.

4th INFANTRY (DIAMOND) DIVISION, PHILIPPINE ARMY
Camp Edilberto Evangelista, Cagayan de Oro City
presents the
Plaque of Appreciation
to
FERVIL VON D TRIPOLI
CEO, SEMBlitz Marketing Agency / Digital Marketing Expert

RTF - ELCAC X OPERATION CENTER



Gail Aquino Caguioa
November 19 at 7:54 AM ·

"Closed a deal--->>>Instagram Marketing for $2,000USD with ZERO EXPERIENCE"

Hi guys, I'm Gail from Batch 8 and a proud member of Master Minds 👋😁

I'm a registered nurse, spa owner and FREELANCER! (capslock para intense😂)

I just wanna share my first "paid" client as a freelancer landed last week. Yep, last week pa. Today, I feel na I need to share this na, how CLARITY changed everything, baka sakaling makarelate yung iba and you know, kung sa akin it works, maybe sa inyo din 😊

I apologize kung medyo natagalan. Anyway, I'll try my very best na maishare yung mga natutunan ko and mga na discover ko prior sa win na to...

It's just last week I posted here din regarding a prospect who I easily managed to hop on a call with me as in nasa 30 minutes lang yata kame mag kachat then pumayag kagad magcall, ang bilis!

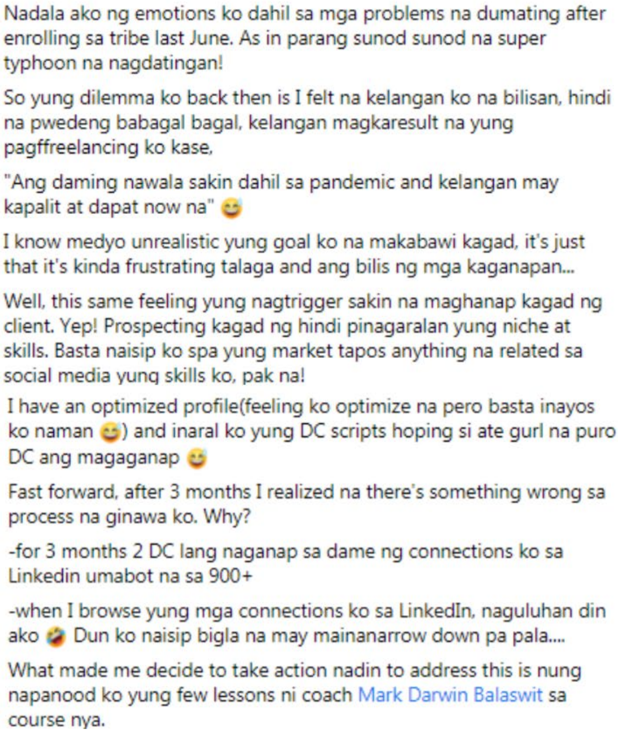
Then after 24 hours, nagbayad na sya kagad😉 (Mukhang basic lang di ba? Lol)

Well, hindi sya naging madali for me, why????

Kasalanan ko, nagshortcut ako.

I remember ang first tribe challenge is ioptimize yung profile sa LinkedIn and from there nagkanda loko loko na 😅

Napressure ako, naoverwhelm, nastress and hindi to dahil sa challenge guys hah hehe...



Nadala ako ng emotions ko dahil sa mga problems na dumating after enrolling sa tribe last June. As in parang sunod sunod na super typhoon na nagdatingan!

So yung dilemma ko back then is I felt na kelangan ko na bilisan, hindi na pwedeng babagal bagal, kelangan magkaresult na yung pagffreelancing ko kase,

"Ang daming nawala sakin dahil sa pandemic and kelangan may kapalit at dapat now na" 😅

I know medyo unrealistic yung goal ko na makabawi kagad, it's just that it's kinda frustrating talaga and ang bilis ng mga kaganapan...

Well, this same feeling yung nagtrigger sakin na maghanap kagad ng client. Yep! Prospecting kagad ng hindi pinagaralan yung niche at skills. Basta naisip ko spa yung market tapos anything na related sa social media yung skills ko, pak na!

I have an optimized profile(feeling ko optimize na pero basta inayos ko naman 😅) and inaral ko yung DC scripts hoping si ate gurl na puro DC ang magaganap 😅

Fast forward, after 3 months I realized na there's something wrong sa process na ginawa ko. Why?

-for 3 months 2 DC lang naganap sa dame ng connections ko sa Linkedin umabot na sa 900+

-when I browse yung mga connections ko sa LinkedIn, naguluhan din ako 🤣 Dun ko naisip bigla na may mainanarrow down pa pala....

What made me decide to take action nadin to address this is nung napanood ko yung few lessons ni coach Mark Darwin Balaswit sa course nya.

Sabe ko sa sarili ko, si JTL ilang beses binabanggit yung CLARITY sa first part ng lessons sa tribe tapos si coach Darwin inemphasize din yung clarity sa mga lessons nya... Then, that's the time I acknowledged may mali sa process na ginawa ko.

I remember me and ate Carol Medalla had a phone call pa nga regarding clarity and once she mentioned din na "we should trust them kase proven and tested na nila yung process and what we need to do is to follow the process na tinuro sa tribe" and I couldn't agree more,

It's true... Nandyan na yung process and everything, susundan nalang natin...

BUT, ang hirap pala pag naligaw ka na... Ang hirap mong makabalik.

And eto guys totoo to, I got lost somehow and what I did next is yun yung masasabe ko na pinaka maganda Kong ginawa since nagenroll ako sa tribe...

I REACH OUT....

Tinanggal ko yung pagkamahiyain ko 😂

I reach out to coach inay Glady Serrano-Unsay na sobra sobra yung support at pag guide sakin during the time na I'm out of focus and hindi ko alam where to start, she gave me direction san ba dapat magsimula, and from then, natuto ako mag reach out sa iba pa...

I reach out din kay mam Chris Ong na nakakahiya man sya pa nagcheck ng ginawa Kong about info para sa LinkedIn and pati banner pa nga e 😅

I remember din this one on one zoom meeting with sir Ron del Val na nasa 1 hour din umabot na right after the call bigla kong narealize na I'm doing it wrong pala. It's all about giving value first...

Of course, hindi din mawawala yung mala MMK "reach out" moments ko with my fellow housemates and I'm beyond grateful for having them....

Kagawad Khate Nolasco and my Hustlepuffs housemates Marc Adrian Padillo Brian Dela Cruz Em Manuel Villamor Aileen Tobias Kristy Columna Erwin Ramos Daryl Glen del Mar Trizia Ferido Lenie Jalalon Alejandro Martinez II Eleazar Tutor Acampado Ate Carol and of course, Mary kuya Ben Alarilla and our bunso Marielle Tiano

Then, after reaching out to few people sa tribe, ginawa ko din yung part ko by doing research sa niche ko...

By REACHING OUT and RESEARCHING, I achieved yung clarity kung ano ba talaga yung niche na gusto kong iserve.

So from spa owners down to medspa owners✨

I gained clarity sa niche ko nung September then after a month I got my first paid client.

Why after a month pa bago ako nagkaclient?

It's because I got clarity... Not only sa niche ko but pati sa qualifications ng clients na gusto kong tulungan and yung goal ko for my freelancing business.

Absolutely, I reject yung mga prospects na hindi pasok sa qualifications ko 😅 I mean, sa umpisa palang nagfifilter nako and definitely, I won't spend time sa prospects na I feel na under qualified 🤣

I may sound and look bitchy but hey, because of this, I landed my first paid "ideal" client.

Hindi na dapat mawala yung "ideal" na word 😁

I'm so happy and grateful to share this win with you guys, hindi sya naging madali BUT naging worth it sa dame ng natutunan at realization ko.❤️

I would like to take this opportunity nadin to thank Coach Darwin, for believing sa kakayahan ko and for pushing me din... Hindi ko maaachieve to kundi din dahil sa pag push and support mo 😊

To coach Celz Alejandro na always to the rescue din and walang hesitation sa pag help. Thank you coach for making me feel na anytime I can reach out sayo 😘

To GM Gisela Mirandilla big thank you lalo na sa mga malupitang reply script, promise ang laking help! 🤣

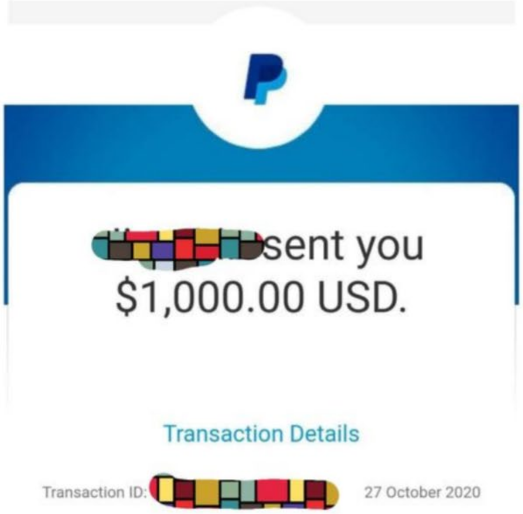
To Master Minds members, coaches, GMs & TLs....
Super thank you po 😊

And to chief John R Pagulayan I may not know you personally but I'm grateful to you. Thank you.... And btw, you're right, kahit walang experience or portfolio or resume, we can still charge premium fee 😁

That will be all for now... Stay safe guys!

Happy weekend 🤗

Your Medspa Marketer,
Gai Caguioa, RN 💋



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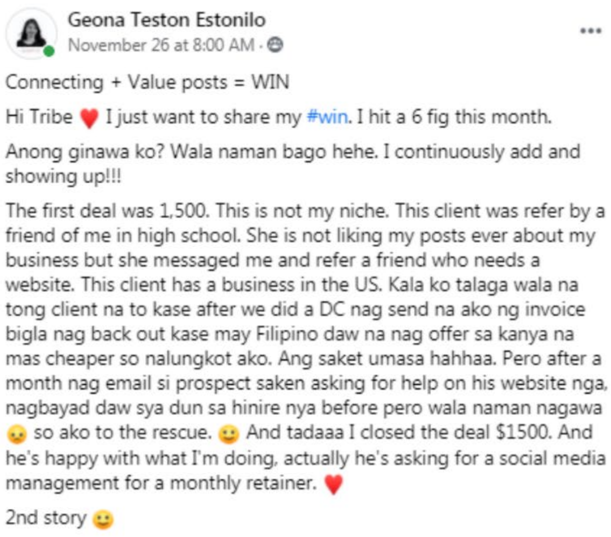
Transaction ID: [redacted] 27 October 2020



Geona Teston Estonilo
November 26 at 8:00 AM · 🌐

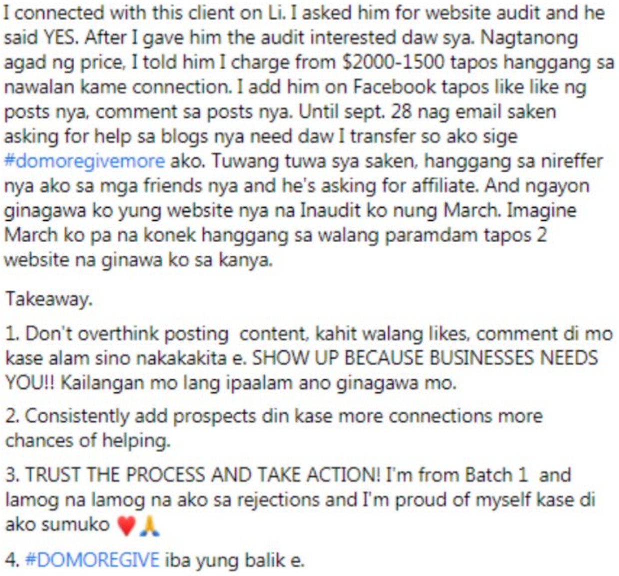
Connecting + Value posts = WIN

Hi Tribe ❤️ I just want to share my #win. I hit a 6 fig this month.

Anong ginawa ko? Wala naman bago hehe. I continuously add and showing up!!!

The first deal was 1,500. This is not my niche. This client was refer by a friend of me in high school. She is not liking my posts ever about my business but she messaged me and refer a friend who needs a website. This client has a business in the US. Kala ko talaga wala na tong client na to kase after we did a DC nag send na ako ng invoice bigla nag back out kase may Filipino daw na nag offer sa kanya na mas cheaper so nalungkot ako. Ang saket umasa hahhaa. Pero after a month nag email si prospect saken asking for help on his website nga, nagbayad daw sya dun sa hinire nya before pero wala naman nagawa 😔 so ako to the rescue. 😊 And tadaaa I closed the deal $1500. And he's happy with what I'm doing, actually he's asking for a social media management for a monthly retainer. ❤️

2nd story 😊



I connected with this client on Li. I asked him for website audit and he said YES. After I gave him the audit interested daw sya. Nagtanong agad ng price, I told him I charge from $2000-1500 tapos hanggang sa nawalan kame connection. I add him on Facebook tapos like like ng posts nya, comment sa posts nya. Until sept. 28 nag email saken asking for help sa blogs nya need daw I transfer so ako sige #domoregivemore ako. Tuwang tuwa sya saken, hanggang sa nireffer nya ako sa mga friends nya and he's asking for affiliate. And ngayon ginagawa ko yung website nya na Inaudit ko nung March. Imagine March ko pa na konek hanggang sa walang paramdam tapos 2 website na ginawa ko sa kanya.

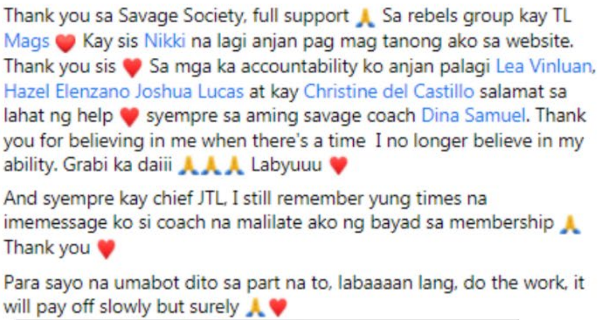
Takeaway.

1. Don't overthink posting content, kahit walang likes, comment di mo kase alam sino nakakakita e. SHOW UP BECAUSE BUSINESSES NEEDS YOU!! Kailangan mo lang ipaalam ano ginagawa mo.

2. Consistently add prospects din kase more connections more chances of helping.

3. TRUST THE PROCESS AND TAKE ACTION! I'm from Batch 1 and lamog na lamog na ako sa rejections and I'm proud of myself kase di ako sumuko ❤️🙏

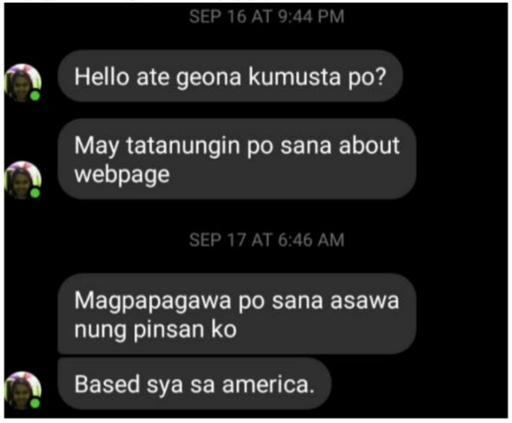
4. #DOMOREGIVE iba yung balik e.



Thank you sa Savage Society, full support 🙏 Sa rebels group kay TL Mags ❤️ Kay sis Nikki na lagi anjan pag mag tanong ako sa website. Thank you sis ❤️ Sa mga ka accountability ko anjan palagi Lea Vinluan, Hazel Elenzano Joshua Lucas at kay Christine del Castillo salamat sa lahat ng help ❤️ syempre sa aming savage coach Dina Samuel. Thank you for believing in me when there's a time I no longer believe in my ability. Grabi ka daiii 🙏🙏🙏 Labyuuu ❤️

And syempre kay chief JTL, I still remember yung times na imemessage ko si coach na malilate ako ng bayad sa membership 🙏 Thank you ❤️

Para sayo na umabot dito sa part na to, labaaaan lang, do the work, it will pay off slowly but surely 🙏❤️



SEP 16 AT 9:44 PM

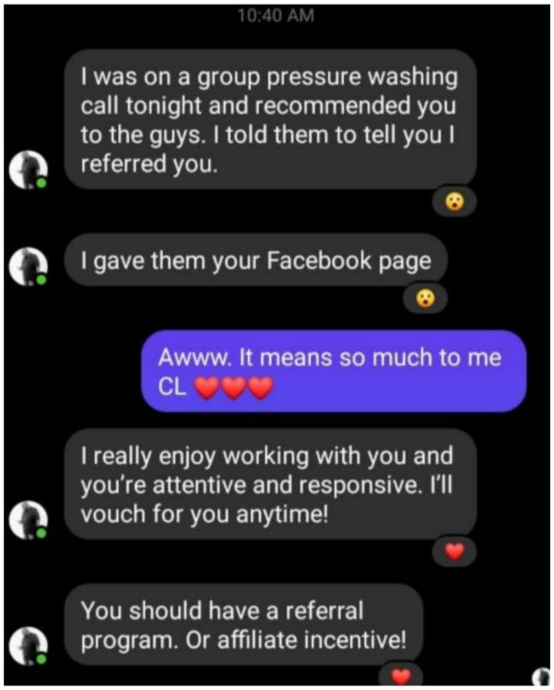
Hello ate geona kumusta po?

May tatanungin po sana about webpage

SEP 17 AT 6:46 AM

Magpapagawa po sana asawa nung pinsan ko

Based sya sa america.



10:40 AM

I was on a group pressure washing call tonight and recommended you to the guys. I told them to tell you I referred you.

😮

I gave them your Facebook page

😮

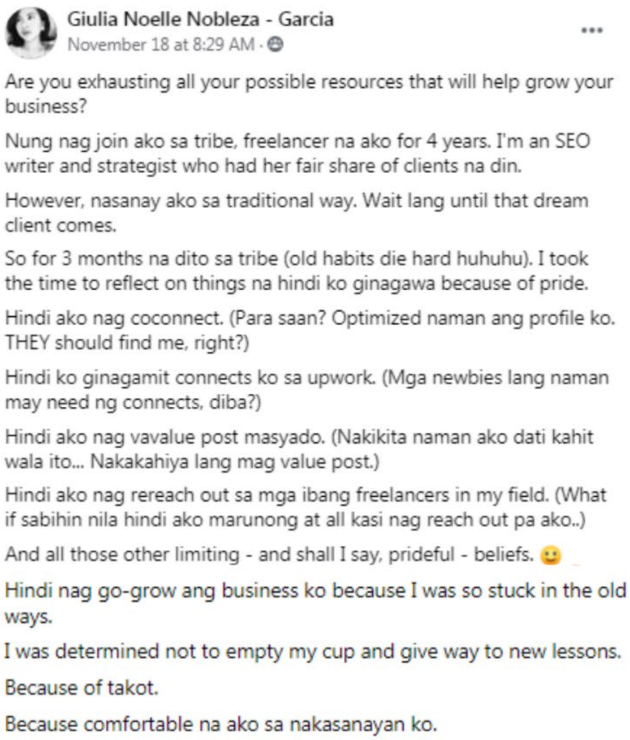
Awww. It means so much to me CL ❤️❤️❤️

I really enjoy working with you and you're attentive and responsive. I'll vouch for you anytime!

❤️

You should have a referral program. Or affiliate incentive!

❤️



Giulia Noelle Nobleza - Garcia
November 18 at 8:29 AM ·

Are you exhausting all your possible resources that will help grow your business?

Nung nag join ako sa tribe, freelancer na ako for 4 years. I'm an SEO writer and strategist who had her fair share of clients na din.

However, nasanay ako sa traditional way. Wait lang until that dream client comes.

So for 3 months na dito sa tribe (old habits die hard huhuhu). I took the time to reflect on things na hindi ko ginagawa because of pride.

Hindi ako nag coconnect. (Para saan? Optimized naman ang profile ko. THEY should find me, right?)

Hindi ko ginagamit connects ko sa upwork. (Mga newbies lang naman may need ng connects, diba?)

Hindi ako nag vavalue post masyado. (Nakikita naman ako dati kahit wala ito... Nakakahiya lang mag value post.)

Hindi ako nag rereach out sa mga ibang freelancers in my field. (What if sabihin nila hindi ako marunong at all kasi nag reach out pa ako..)

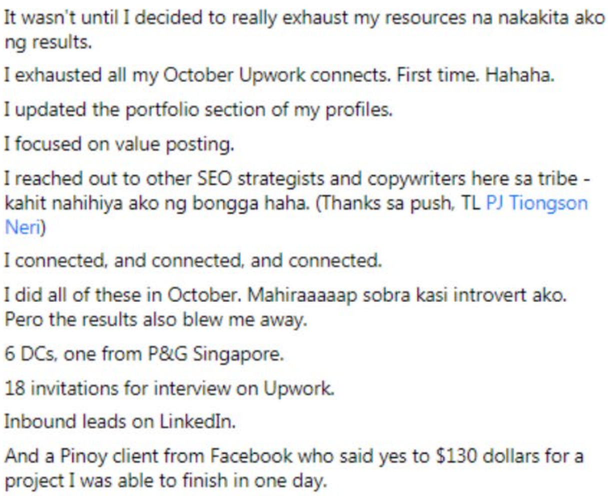
And all those other limiting - and shall I say, prideful - beliefs. 🙂

Hindi nag go-grow ang business ko because I was so stuck in the old ways.

I was determined not to empty my cup and give way to new lessons.

Because of takot.

Because comfortable na ako sa nakasanayan ko.



It wasn't until I decided to really exhaust my resources na nakakita ako ng results.

I exhausted all my October Upwork connects. First time. Hahaha.

I updated the portfolio section of my profiles.

I focused on value posting.

I reached out to other SEO strategists and copywriters here sa tribe - kahit nahihiya ako ng bongga haha. (Thanks sa push, TL PJ Tiongson Neri)

I connected, and connected, and connected.

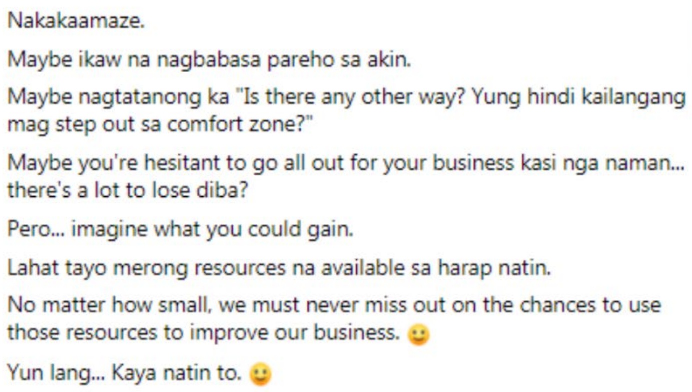
I did all of these in October. Mahiraaaaap sobra kasi introvert ako. Pero the results also blew me away.

6 DCs, one from P&G Singapore.

18 invitations for interview on Upwork.

Inbound leads on LinkedIn.

And a Pinoy client from Facebook who said yes to $130 dollars for a project I was able to finish in one day.



Nakakaamaze.

Maybe ikaw na nagbabasa pareho sa akin.

Maybe nagtatanong ka "Is there any other way? Yung hindi kailangang mag step out sa comfort zone?"

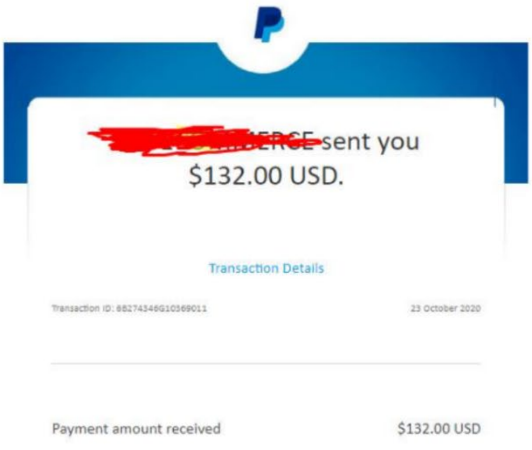
Maybe you're hesitant to go all out for your business kasi nga naman... there's a lot to lose diba?

Pero... imagine what you could gain.

Lahat tayo merong resources na available sa harap natin.

No matter how small, we must never miss out on the chances to use those resources to improve our business. 🙂

Yun lang... Kaya natin to. 🙂

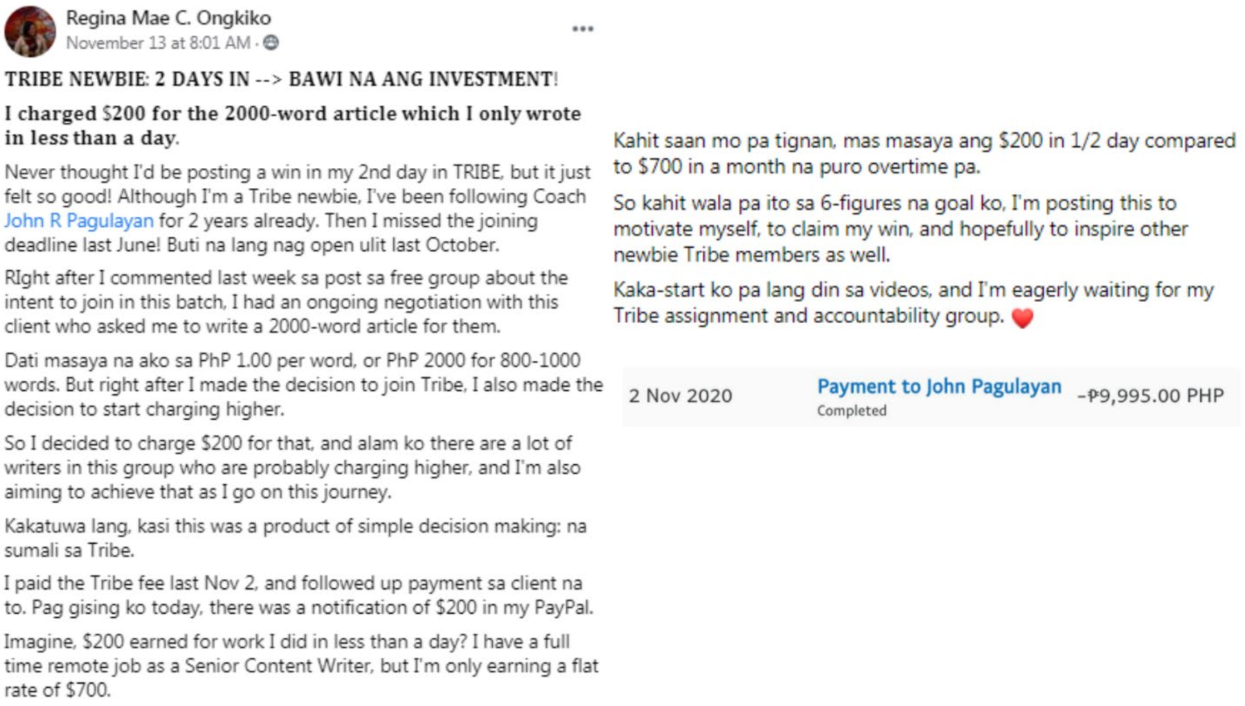


[redacted] sent you $132.00 USD.

Transaction Details

Transaction ID: 68274346G10369011 23 October 2020

Payment amount received $132.00 USD



Regina Mae C. Ongkiko
November 13 at 8:01 AM ·

TRIBE NEWBIE: 2 DAYS IN --> BAWI NA ANG INVESTMENT!

I charged $200 for the 2000-word article which I only wrote in less than a day.

Never thought I'd be posting a win in my 2nd day in TRIBE, but it just felt so good! Although I'm a Tribe newbie, I've been following Coach John R Pagulayan for 2 years already. Then I missed the joining deadline last June! Buti na lang nag open ulit last October.

RIght after I commented last week sa post sa free group about the intent to join in this batch, I had an ongoing negotiation with this client who asked me to write a 2000-word article for them.

Dati masaya na ako sa PhP 1.00 per word, or PhP 2000 for 800-1000 words. But right after I made the decision to join Tribe, I also made the decision to start charging higher.

So I decided to charge $200 for that, and alam ko there are a lot of writers in this group who are probably charging higher, and I'm also aiming to achieve that as I go on this journey.

Kakatuwa lang, kasi this was a product of simple decision making: na sumali sa Tribe.

I paid the Tribe fee last Nov 2, and followed up payment sa client na to. Pag gising ko today, there was a notification of $200 in my PayPal.

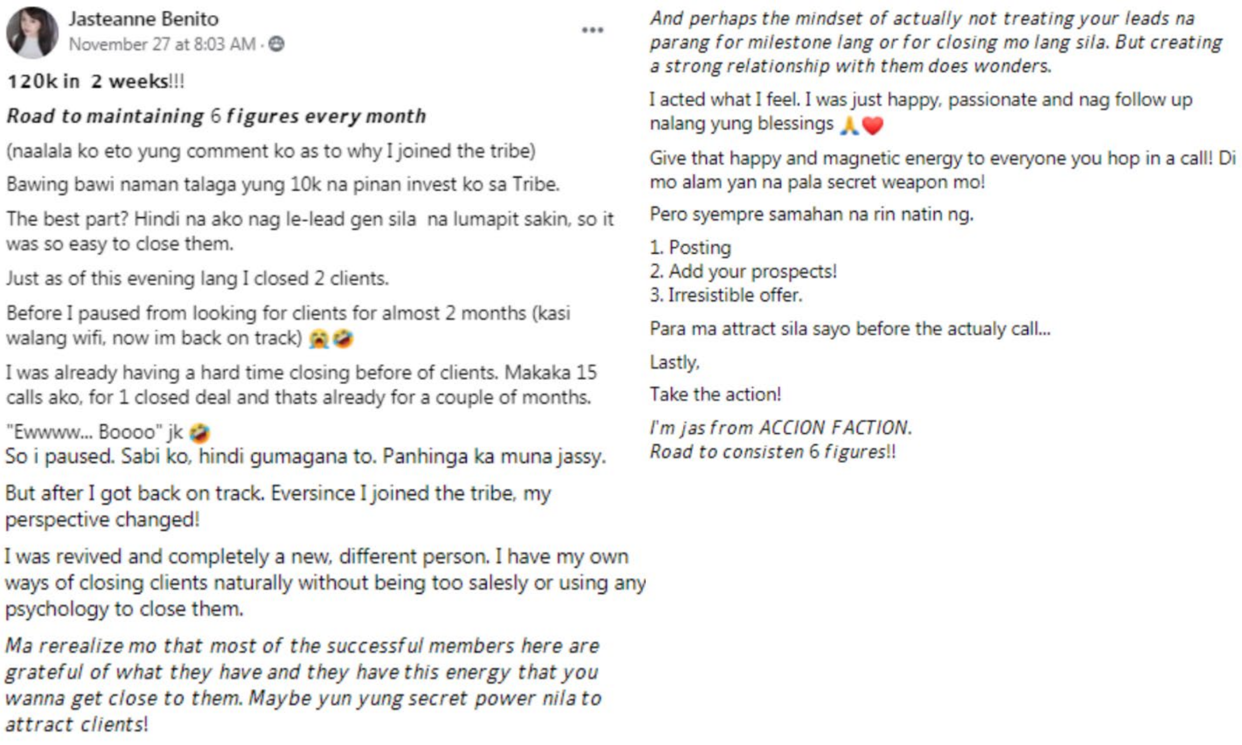
Imagine, $200 earned for work I did in less than a day? I have a full time remote job as a Senior Content Writer, but I'm only earning a flat rate of $700.

Kahit saan mo pa tignan, mas masaya ang $200 in 1/2 day compared to $700 in a month na puro overtime pa.

So kahit wala pa ito sa 6-figures na goal ko, I'm posting this to motivate myself, to claim my win, and hopefully to inspire other newbie Tribe members as well.

Kaka-start ko pa lang din sa videos, and I'm eagerly waiting for my Tribe assignment and accountability group. ❤️

2 Nov 2020	**Payment to John Pagulayan** Completed	-₱9,995.00 PHP



Jasteanne Benito
November 27 at 8:03 AM ·

120k in 2 weeks!!!

Road to maintaining 6 figures every month

(naalala ko eto yung comment ko as to why I joined the tribe)

Bawing bawi naman talaga yung 10k na pinan invest ko sa Tribe.

The best part? Hindi na ako nag le-lead gen sila na lumapit sakin, so it was so easy to close them.

Just as of this evening lang I closed 2 clients.

Before I paused from looking for clients for almost 2 months (kasi walang wifi, now im back on track) 😭🤣

I was already having a hard time closing before of clients. Makaka 15 calls ako, for 1 closed deal and thats already for a couple of months.

"Ewwww... Boooo" jk 🤣
So i paused. Sabi ko, hindi gumagana to. Panhinga ka muna jassy.

But after I got back on track. Eversince I joined the tribe, my perspective changed!

I was revived and completely a new, different person. I have my own ways of closing clients naturally without being too salesly or using any psychology to close them.

Ma rerealize mo that most of the successful members here are grateful of what they have and they have this energy that you wanna get close to them. Maybe yun yung secret power nila to attract clients!

And perhaps the mindset of actually not treating your leads na parang for milestone lang or for closing mo lang sila. But creating a strong relationship with them does wonders.

I acted what I feel. I was just happy, passionate and nag follow up nalang yung blessings 🙏❤️

Give that happy and magnetic energy to everyone you hop in a call! Di mo alam yan na pala secret weapon mo!

Pero syempre samahan na rin natin ng.

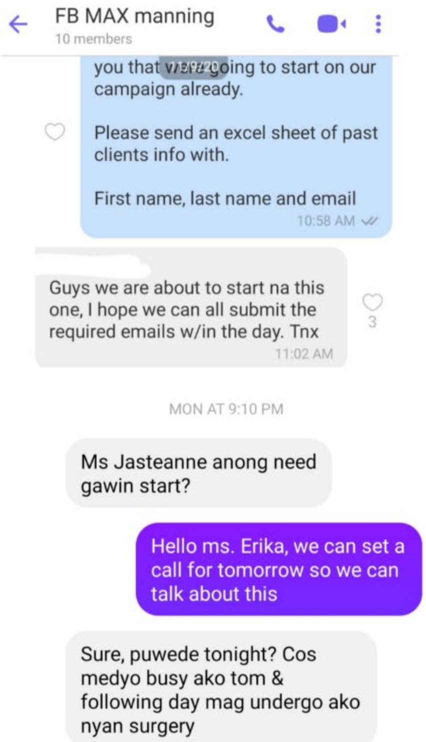
1. Posting
2. Add your prospects!
3. Irresistible offer.

Para ma attract sila sayo before the actualy call...

Lastly,

Take the action!

I'm jas from ACCION FACTION.
Road to consisten 6 figures!!



you that were going to start on our campaign already.

Please send an excel sheet of past clients info with.

First name, last name and email

10:58 AM

[redacted]

Guys we are about to start na this one, I hope we can all submit the required emails w/in the day. Tnx

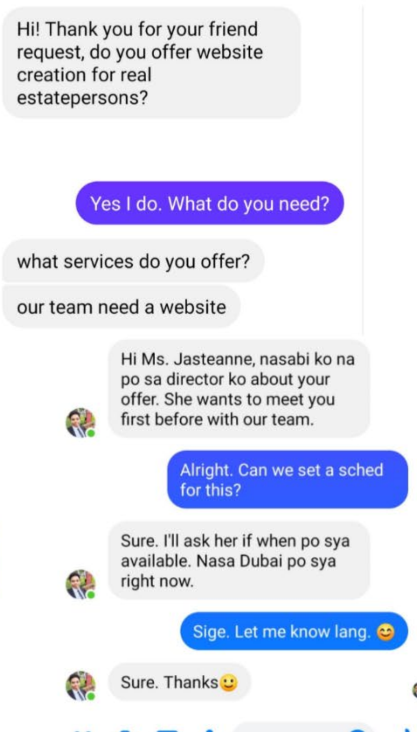
11:02 AM

MON AT 9:10 PM

Ms Jasteanne anong need gawin start?

Hello ms. Erika, we can set a call for tomorrow so we can talk about this

Sure, puwede tonight? Cos medyo busy ako tom & following day mag undergo ako nyan surgery



Hi! Thank you for your friend request, do you offer website creation for real estatepersons?

Yes I do. What do you need?

what services do you offer?

our team need a website

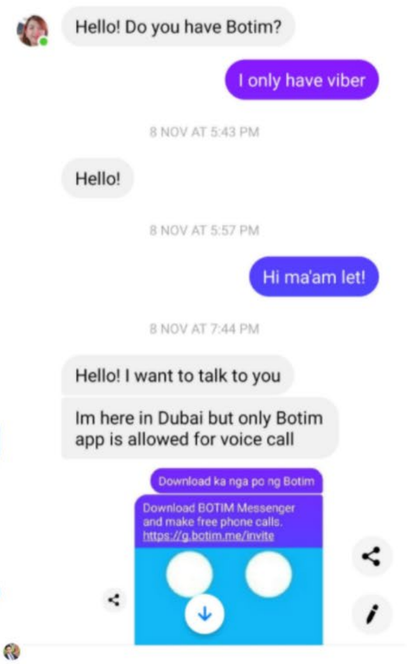
Hi Ms. Jasteanne, nasabi ko na po sa director ko about your offer. She wants to meet you first before with our team.

Alright. Can we set a sched for this?

Sure. I'll ask her if when po sya available. Nasa Dubai po sya right now.

Sige. Let me know lang. 😊

Sure. Thanks🙂



Hello! Do you have Botim?

I only have viber

8 NOV AT 5:43 PM

Hello!

8 NOV AT 5:57 PM

Hi ma'am let!

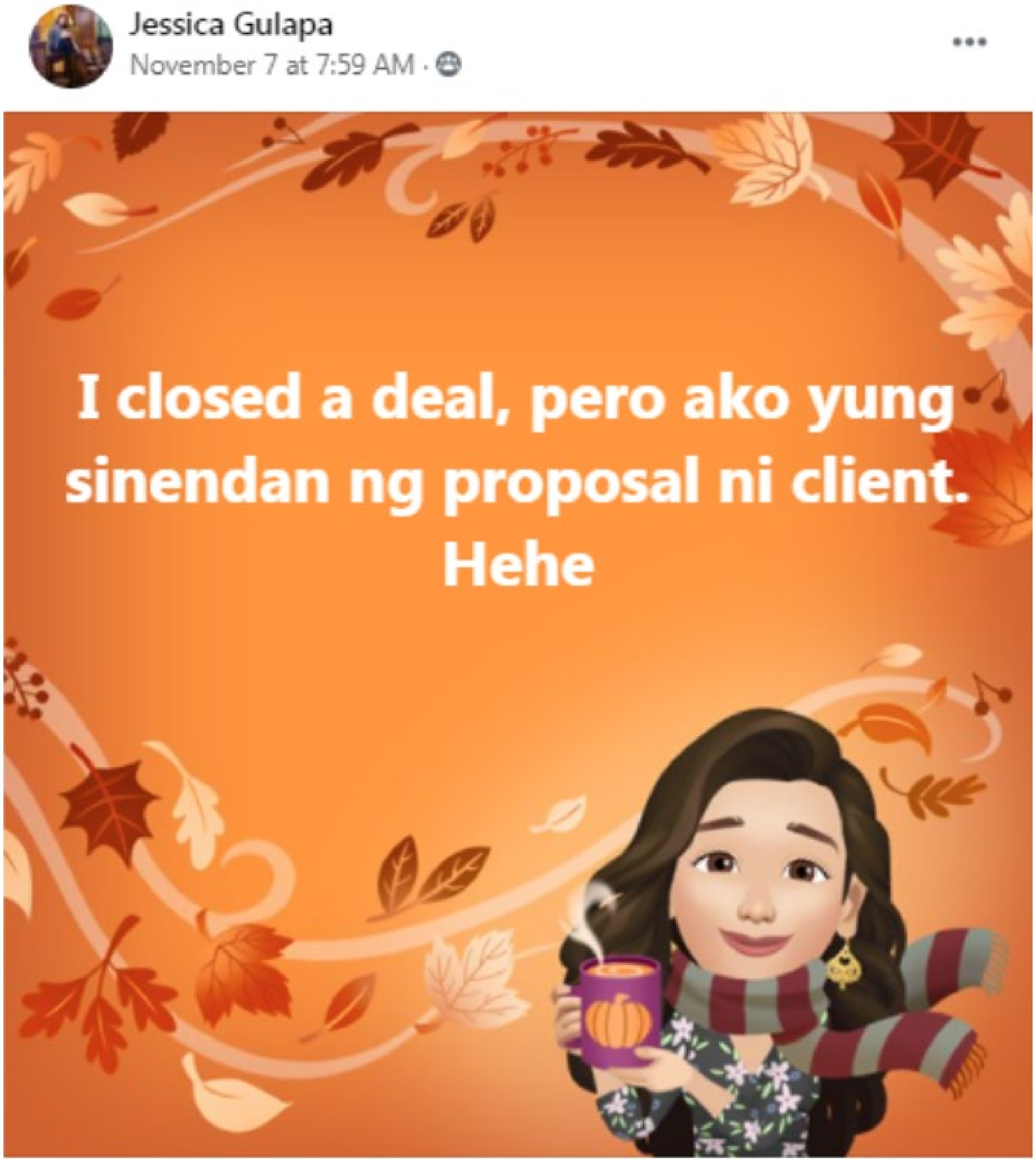
8 NOV AT 7:44 PM

Hello! I want to talk to you

Im here in Dubai but only Botim app is allowed for voice call

Download ka nga po ng Botim

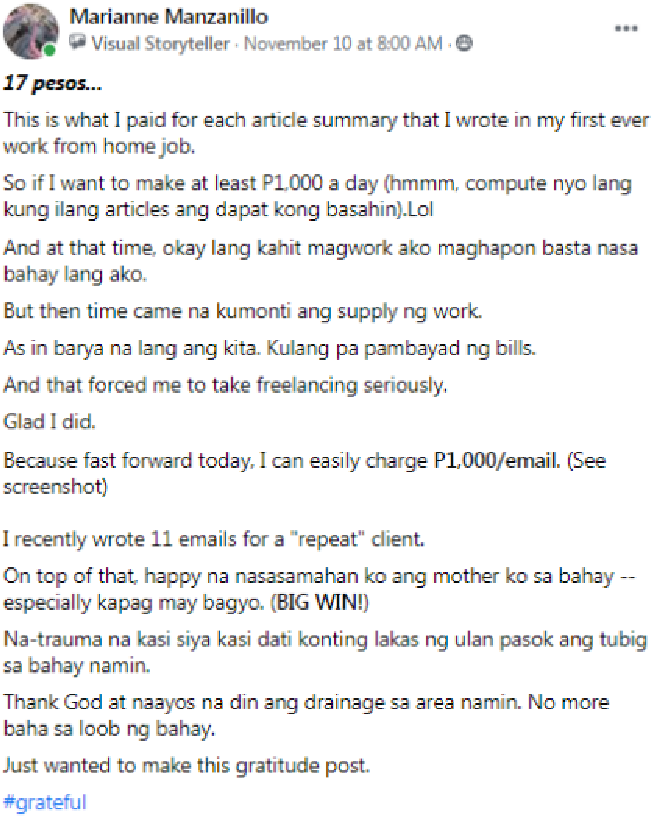
Download BOTIM Messenger and make free phone calls. https://g.botim.me/invite



Jessica Gulapa

November 7 at 7:59 AM ·

I closed a deal, pero ako yung sinendan ng proposal ni client. Hehe



Marianne Manzanillo

Visual Storyteller · November 10 at 8:00 AM ·

17 pesos...

This is what I paid for each article summary that I wrote in my first ever work from home job.

So if I want to make at least P1,000 a day (hmmm, compute nyo lang kung ilang articles ang dapat kong basahin).Lol

And at that time, okay lang kahit magwork ako maghapon basta nasa bahay lang ako.

But then time came na kumonti ang supply ng work.

As in barya na lang ang kita. Kulang pa pambayad ng bills.

And that forced me to take freelancing seriously.

Glad I did.

Because fast forward today, I can easily charge **P1,000/email**. (See screenshot)

I recently wrote 11 emails for a "repeat" client.

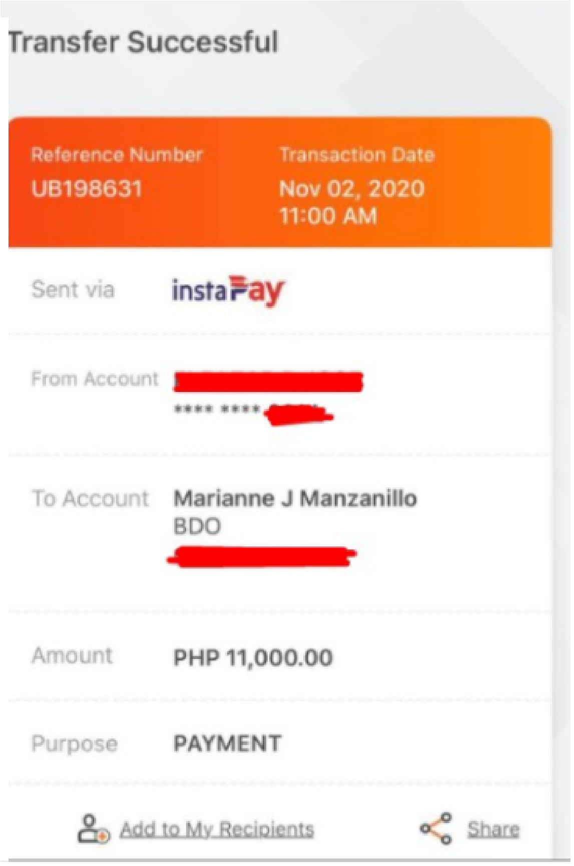
On top of that, happy na nasasamahan ko ang mother ko sa bahay -- especially kapag may bagyo. (**BIG WIN!**)

Na-trauma na kasi siya kasi dati konting lakas ng ulan pasok ang tubig sa bahay namin.

Thank God at naayos na din ang drainage sa area namin. No more baha sa loob ng bahay.

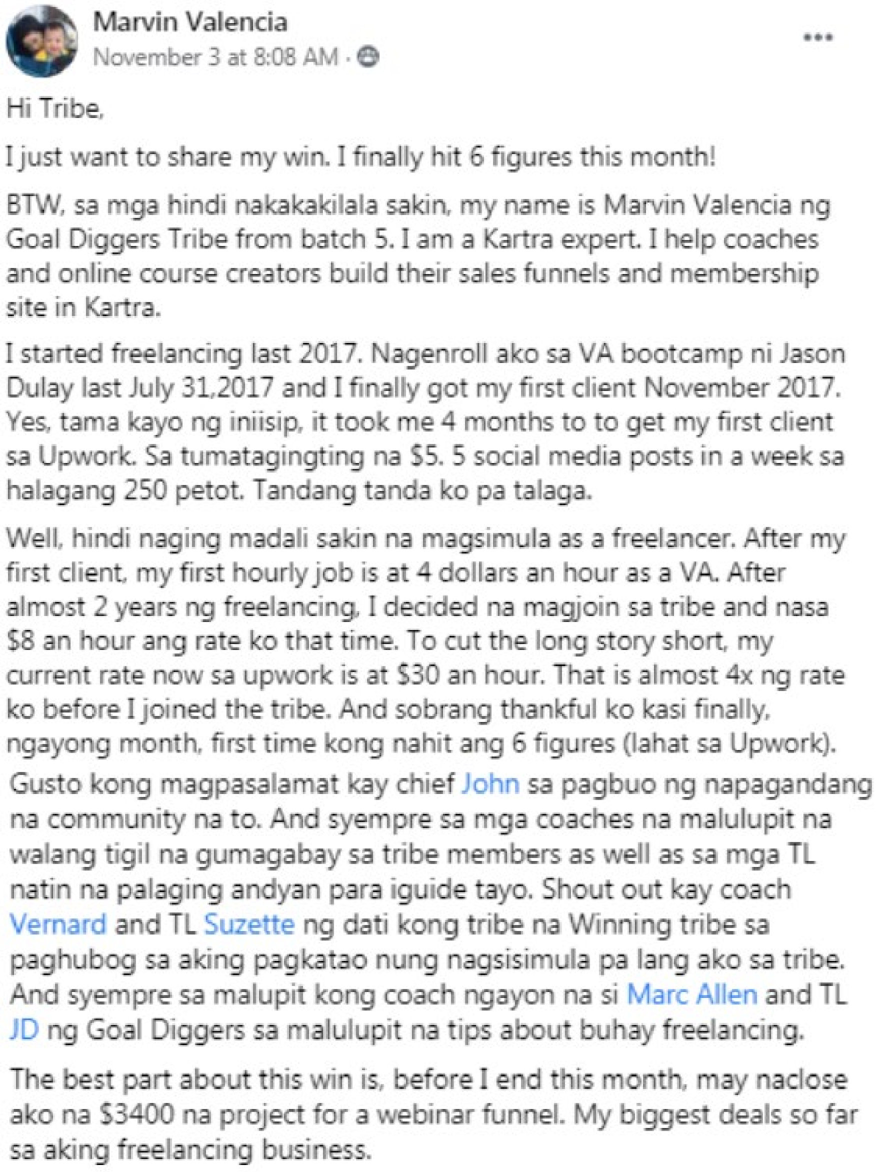
Just wanted to make this gratitude post.

#grateful



Transfer Successful

Reference Number UB198631	Transaction Date Nov 02, 2020 11:00 AM
Sent via	instaPay
From Account	[redacted] **** **** [redacted]
To Account	Marianne J Manzanillo BDO [redacted]
Amount	PHP 11,000.00
Purpose	PAYMENT



Marvin Valencia

November 3 at 8:08 AM ·

Hi Tribe,

I just want to share my win. I finally hit 6 figures this month!

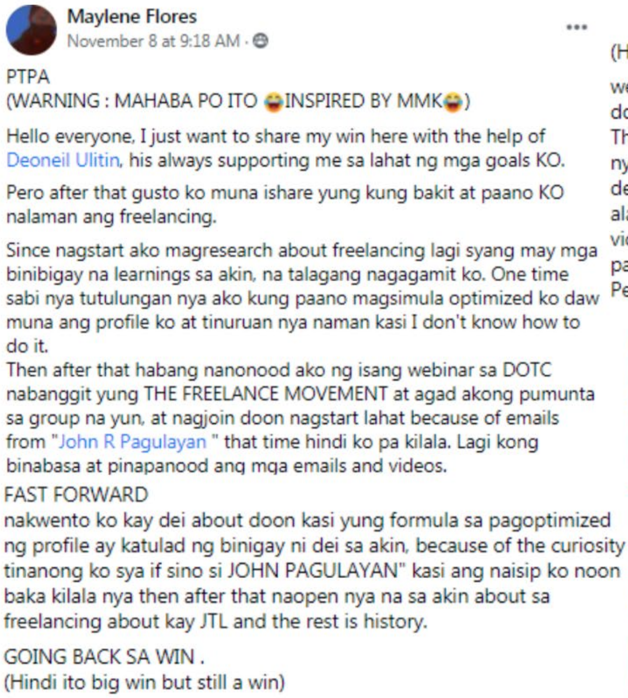
BTW, sa mga hindi nakakakilala sakin, my name is Marvin Valencia ng Goal Diggers Tribe from batch 5. I am a Kartra expert. I help coaches and online course creators build their sales funnels and membership site in Kartra.

I started freelancing last 2017. Nagenroll ako sa VA bootcamp ni Jason Dulay last July 31,2017 and I finally got my first client November 2017. Yes, tama kayo ng iniisip, it took me 4 months to to get my first client sa Upwork. Sa tumatagingting na $5. 5 social media posts in a week sa halagang 250 petot. Tandang tanda ko pa talaga.

Well, hindi naging madali sakin na magsimula as a freelancer. After my first client, my first hourly job is at 4 dollars an hour as a VA. After almost 2 years ng freelancing, I decided na magjoin sa tribe and nasa $8 an hour ang rate ko that time. To cut the long story short, my current rate now sa upwork is at $30 an hour. That is almost 4x ng rate ko before I joined the tribe. And sobrang thankful ko kasi finally, ngayong month, first time kong nahit ang 6 figures (lahat sa Upwork).

Gusto kong magpasalamat kay chief John sa pagbuo ng napagandang na community na to. And syempre sa mga coaches na malulupit na walang tigil na gumagabay sa tribe members as well as sa mga TL natin na palaging andyan para iguide tayo. Shout out kay coach Vernard and TL Suzette ng dati kong tribe na Winning tribe sa paghubog sa aking pagkatao nung nagsisimula pa lang ako sa tribe. And syempre sa malupit kong coach ngayon na si Marc Allen and TL JD ng Goal Diggers sa malulupit na tips about buhay freelancing.

The best part about this win is, before I end this month, may naclose ako na $3400 na project for a webinar funnel. My biggest deals so far sa aking freelancing business.



Maylene Flores
November 8 at 9:18 AM ·

PTPA
(WARNING : MAHABA PO ITO 😂INSPIRED BY MMK😂)

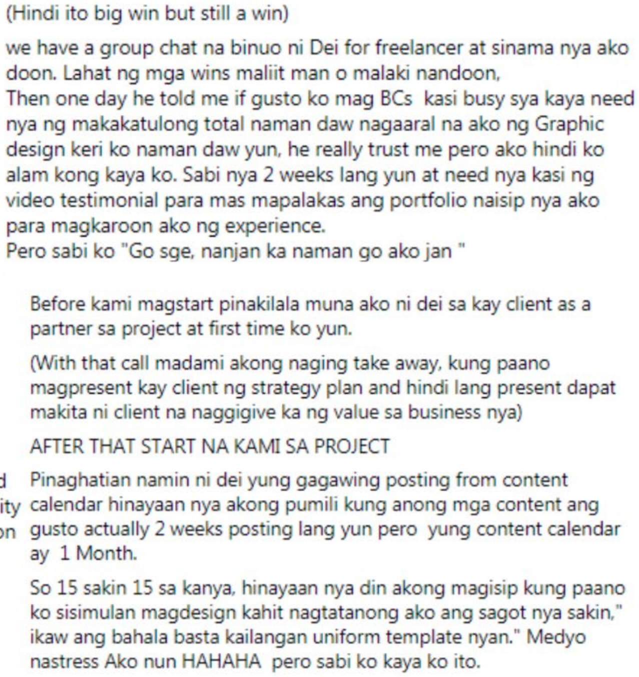
Hello everyone, I just want to share my win here with the help of Deoneil Ulitin, his always supporting me sa lahat ng mga goals KO.

Pero after that gusto ko muna ishare yung kung bakit at paano KO nalaman ang freelancing.

Since nagstart ako magresearch about freelancing lagi syang may mga binibigay na learnings sa akin, na talagang nagagamit ko. One time sabi nya tutulungan nya ako kung paano magsimula optimized ko daw muna ang profile ko at tinuruan nya naman kasi I don't know how to do it.
Then after that habang nanonood ako ng isang webinar sa DOTC nabanggit yung THE FREELANCE MOVEMENT at agad akong pumunta sa group na yun, at nagjoin doon nagstart lahat because of emails from "John R Pagulayan " that time hindi ko pa kilala. Lagi kong binabasa at pinapanood ang mga emails and videos.

FAST FORWARD
nakwento ko kay dei about doon kasi yung formula sa pagoptimized ng profile ay katulad ng binigay ni dei sa akin, because of the curiosity tinanong ko sya if sino si JOHN PAGULAYAN" kasi ang naisip ko noon baka kilala nya then after that naopen nya na sa akin about sa freelancing about kay JTL and the rest is history.

GOING BACK SA WIN .
(Hindi ito big win but still a win)



(Hindi ito big win but still a win)

we have a group chat na binuo ni Dei for freelancer at sinama nya ako doon. Lahat ng mga wins maliit man o malaki nandoon,
Then one day he told me if gusto ko mag BCs kasi busy sya kaya need nya ng makakatulong total naman daw nagaaral na ako ng Graphic design keri ko naman daw yun, he really trust me pero ako hindi ko alam kong kaya ko. Sabi nya 2 weeks lang yun at need nya kasi ng video testimonial para mas mapalakas ang portfolio naisip nya ako para magkaroon ako ng experience.
Pero sabi ko "Go sge, nanjan ka naman go ako jan "

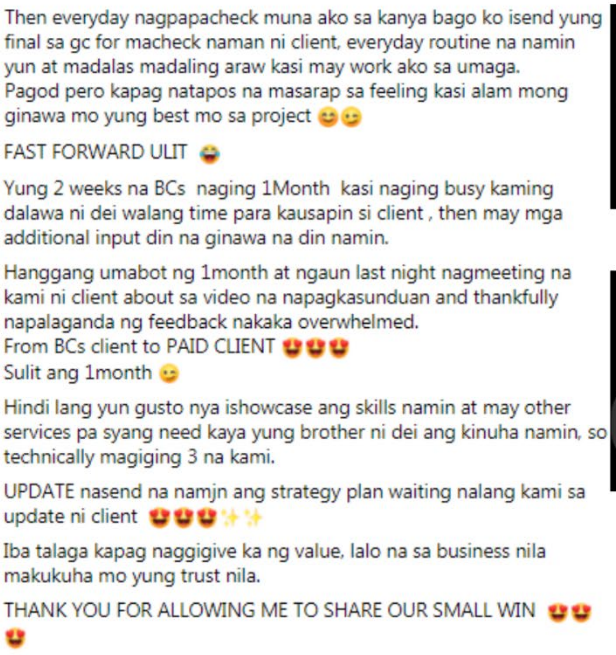
Before kami magstart pinakilala muna ako ni dei sa kay client as a partner sa project at first time ko yun.

(With that call madami akong naging take away, kung paano magpresent kay client ng strategy plan and hindi lang present dapat makita ni client na naggigive ka ng value sa business nya)

AFTER THAT START NA KAMI SA PROJECT

Pinaghatian namin ni dei yung gagawing posting from content calendar hinayaan nya akong pumili kung anong mga content ang gusto actually 2 weeks posting lang yun pero yung content calendar ay 1 Month.

So 15 sakin 15 sa kanya, hinayaan nya din akong magisip kung paano ko sisimulan magdesign kahit nagtatanong ako ang sagot nya sakin," ikaw ang bahala basta kailangan uniform template nyan." Medyo nastress Ako nun HAHAHA pero sabi ko kaya ko ito.



Then everyday nagpapacheck muna ako sa kanya bago ko isend yung final sa gc for macheck naman ni client, everyday routine na namin yun at madalas madaling araw kasi may work ako sa umaga.
Pagod pero kapag natapos na masarap sa feeling kasi alam mong ginawa mo yung best mo sa project 😊😌

FAST FORWARD ULIT 😂

Yung 2 weeks na BCs naging 1Month kasi naging busy kaming dalawa ni dei walang time para kausapin si client , then may mga additional input din na ginawa na din namin.

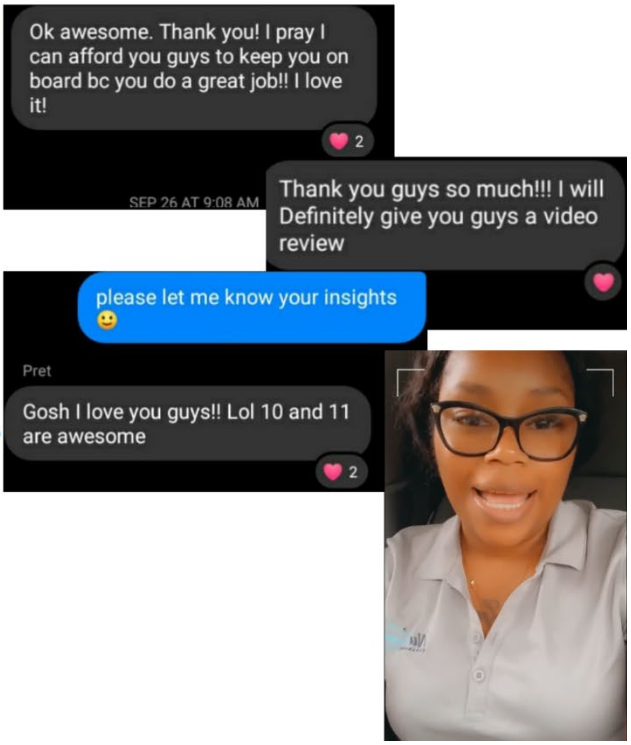
Hanggang umabot ng 1month at ngaun last night nagmeeting na kami ni client about sa video na napagkasunduan and thankfully napalaganda ng feedback nakaka overwhelmed.
From BCs client to PAID CLIENT 😍😍😍
Sulit ang 1month 😌

Hindi lang yun gusto nya ishowcase ang skills namin at may other services pa syang need kaya yung brother ni dei ang kinuha namin, so technically magiging 3 na kami.

UPDATE nasend na namjn ang strategy plan waiting nalang kami sa update ni client 😍😍😍✨✨

Iba talaga kapag naggigive ka ng value, lalo na sa business nila makukuha mo yung trust nila.

THANK YOU FOR ALLOWING ME TO SHARE OUR SMALL WIN 😍😍
😍



Ok awesome. Thank you! I pray I can afford you guys to keep you on board bc you do a great job!! I love it!

♥ 2

SEP 26 AT 9:08 AM

Thank you guys so much!!! I will Definitely give you guys a video review

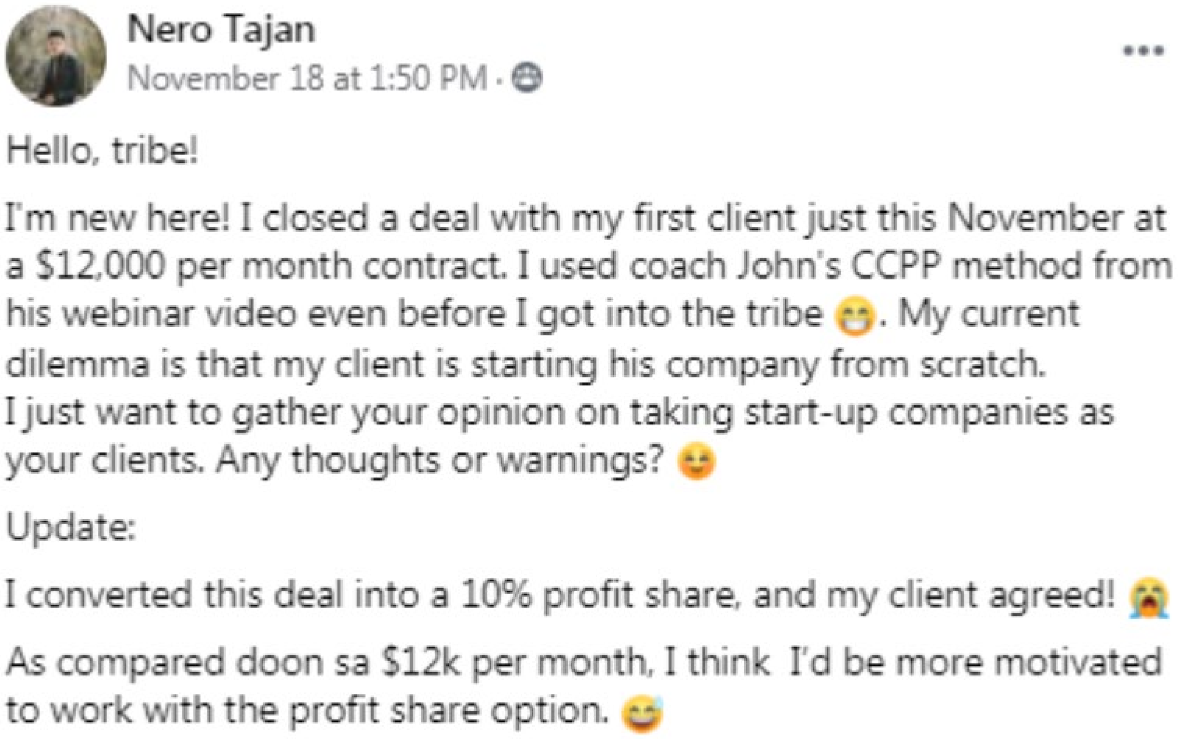
♥

please let me know your insights 🙂

Pret

Gosh I love you guys!! Lol 10 and 11 are awesome

♥ 2



Nero Tajan

November 18 at 1:50 PM ·

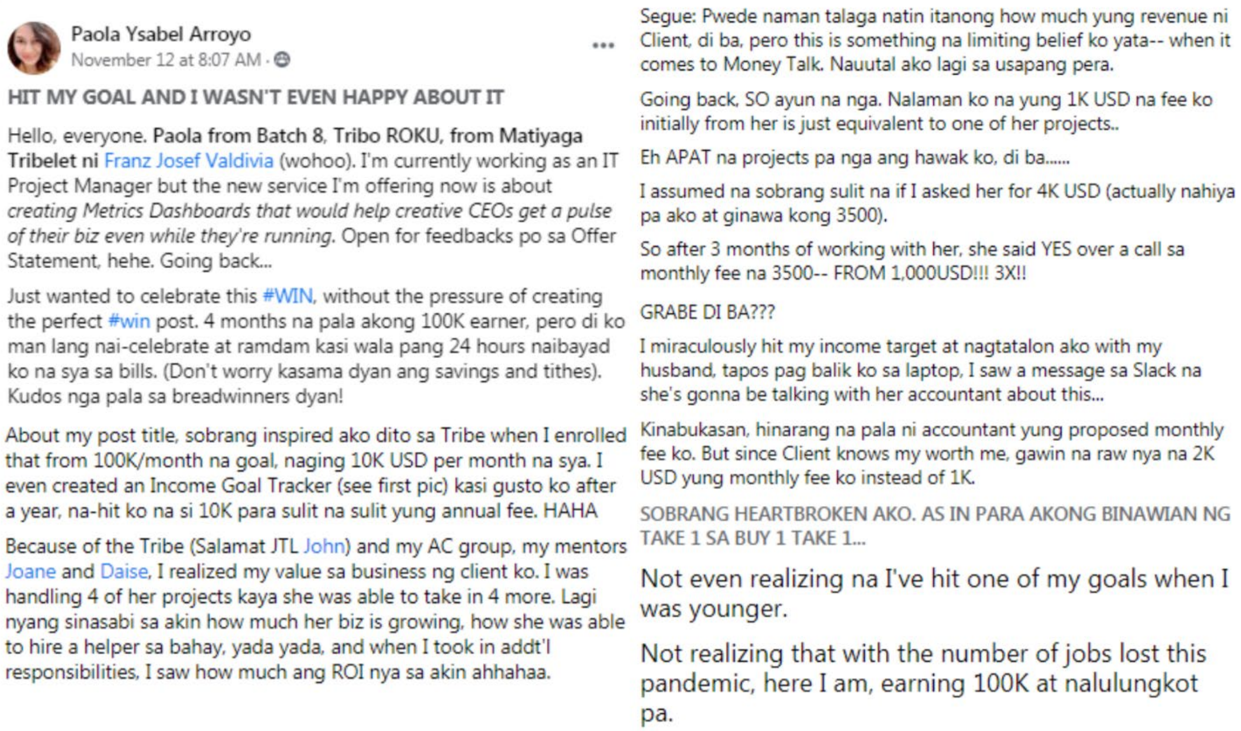
Hello, tribe!

I'm new here! I closed a deal with my first client just this November at a $12,000 per month contract. I used coach John's CCPP method from his webinar video even before I got into the tribe 😁. My current dilemma is that my client is starting his company from scratch.
I just want to gather your opinion on taking start-up companies as your clients. Any thoughts or warnings? 😊

Update:

I converted this deal into a 10% profit share, and my client agreed! 😭

As compared doon sa $12k per month, I think I'd be more motivated to work with the profit share option. 😅



Paola Ysabel Arroyo
November 12 at 8:07 AM ·

HIT MY GOAL AND I WASN'T EVEN HAPPY ABOUT IT

Hello, everyone. **Paola from Batch 8, Tribo ROKU, from Matiyaga Tribelet ni** Franz Josef Valdivia (wohoo). I'm currently working as an IT Project Manager but the new service I'm offering now is about *creating Metrics Dashboards that would help creative CEOs get a pulse of their biz even while they're running*. Open for feedbacks po sa Offer Statement, hehe. Going back...

Just wanted to celebrate this #WIN, without the pressure of creating the perfect #win post. 4 months na pala akong 100K earner, pero di ko man lang nai-celebrate at ramdam kasi wala pang 24 hours naibayad ko na sya sa bills. (Don't worry kasama dyan ang savings and tithes). Kudos nga pala sa breadwinners dyan!

About my post title, sobrang inspired ako dito sa Tribe when I enrolled that from 100K/month na goal, naging 10K USD per month na sya. I even created an Income Goal Tracker (see first pic) kasi gusto ko after a year, na-hit ko na si 10K para sulit na sulit yung annual fee. HAHA

Because of the Tribe (Salamat JTL John) and my AC group, my mentors Joane and Daise, I realized my value sa business ng client ko. I was handling 4 of her projects kaya she was able to take in 4 more. Lagi nyang sinasabi sa akin how much her biz is growing, how she was able to hire a helper sa bahay, yada yada, and when I took in addt'l responsibilities, I saw how much ang ROI nya sa akin ahhahaa.

Segue: Pwede naman talaga natin itanong how much yung revenue ni Client, di ba, pero this is something na limiting belief ko yata-- when it comes to Money Talk. Nauutal ako lagi sa usapang pera.

Going back, SO ayun na nga. Nalaman ko na yung 1K USD na fee ko initially from her is just equivalent to one of her projects..

Eh APAT na projects pa nga ang hawak ko, di ba......

I assumed na sobrang sulit na if I asked her for 4K USD (actually nahiya pa ako at ginawa kong 3500).

So after 3 months of working with her, she said YES over a call sa monthly fee na 3500-- FROM 1,000USD!!! 3X!!

GRABE DI BA???

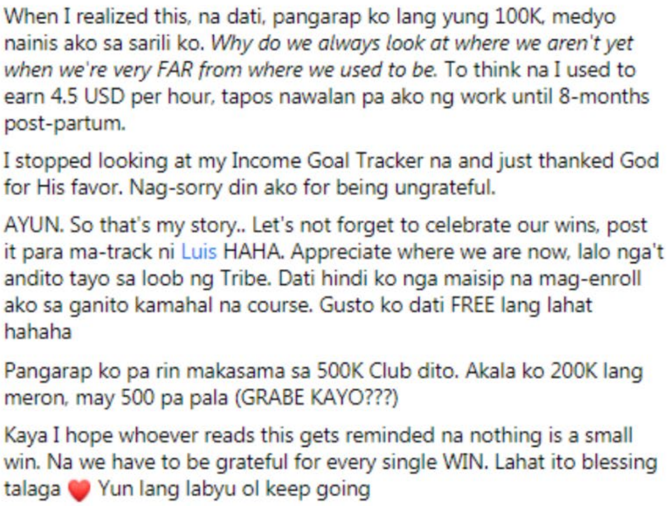
I miraculously hit my income target at nagtatalon ako with my husband, tapos pag balik ko sa laptop, I saw a message sa Slack na she's gonna be talking with her accountant about this...

Kinabukasan, hinarang na pala ni accountant yung proposed monthly fee ko. But since Client knows my worth me, gawin na raw nya na 2K USD yung monthly fee ko instead of 1K.

SOBRANG HEARTBROKEN AKO. AS IN PARA AKONG BINAWIAN NG TAKE 1 SA BUY 1 TAKE 1...

Not even realizing na I've hit one of my goals when I was younger.

Not realizing that with the number of jobs lost this pandemic, here I am, earning 100K at nalulungkot pa.



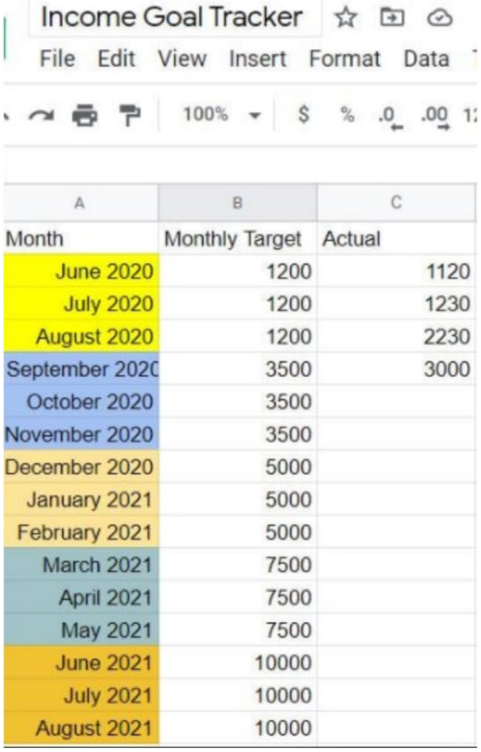
When I realized this, na dati, pangarap ko lang yung 100K, medyo nainis ako sa sarili ko. *Why do we always look at where we aren't yet when we're very FAR from where we used to be.* To think na I used to earn 4.5 USD per hour, tapos nawalan pa ako ng work until 8-months post-partum.

I stopped looking at my Income Goal Tracker na and just thanked God for His favor. Nag-sorry din ako for being ungrateful.

AYUN. So that's my story.. Let's not forget to celebrate our wins, post it para ma-track ni Luis HAHA. Appreciate where we are now, lalo nga't andito tayo sa loob ng Tribe. Dati hindi ko nga maisip na mag-enroll ako sa ganito kamahal na course. Gusto ko dati FREE lang lahat hahaha

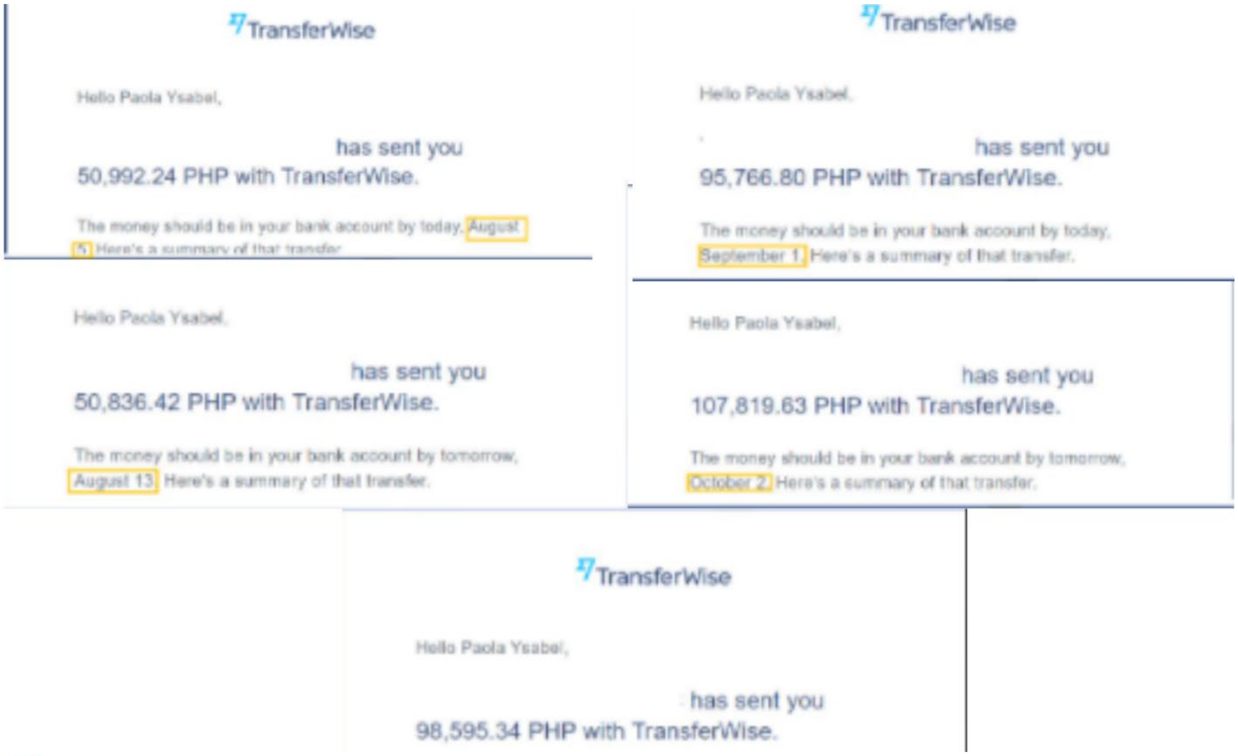
Pangarap ko pa rin makasama sa 500K Club dito. Akala ko 200K lang meron, may 500 pa pala (GRABE KAYO???)

Kaya I hope whoever reads this gets reminded na nothing is a small win. Na we have to be grateful for every single WIN. Lahat ito blessing talaga ❤ Yun lang labyu ol keep going



Income Goal Tracker

A	B	C
Month	Monthly Target	Actual
June 2020	1200	1120
July 2020	1200	1230
August 2020	1200	2230
September 202C	3500	3000
October 2020	3500	
November 2020	3500	
December 2020	5000	
January 2021	5000	
February 2021	5000	
March 2021	7500	
April 2021	7500	
May 2021	7500	
June 2021	10000	
July 2021	10000	
August 2021	10000	



TransferWise

Hello Paola Ysabel,

has sent you
50,992.24 PHP with TransferWise.

The money should be in your bank account by today, August 5. Here's a summary of that transfer.

TransferWise

Hello Paola Ysabel,

has sent you
95,766.80 PHP with TransferWise.

The money should be in your bank account by today, September 1. Here's a summary of that transfer.

Hello Paola Ysabel,

has sent you
50,836.42 PHP with TransferWise.

The money should be in your bank account by tomorrow, August 13. Here's a summary of that transfer.

Hello Paola Ysabel,

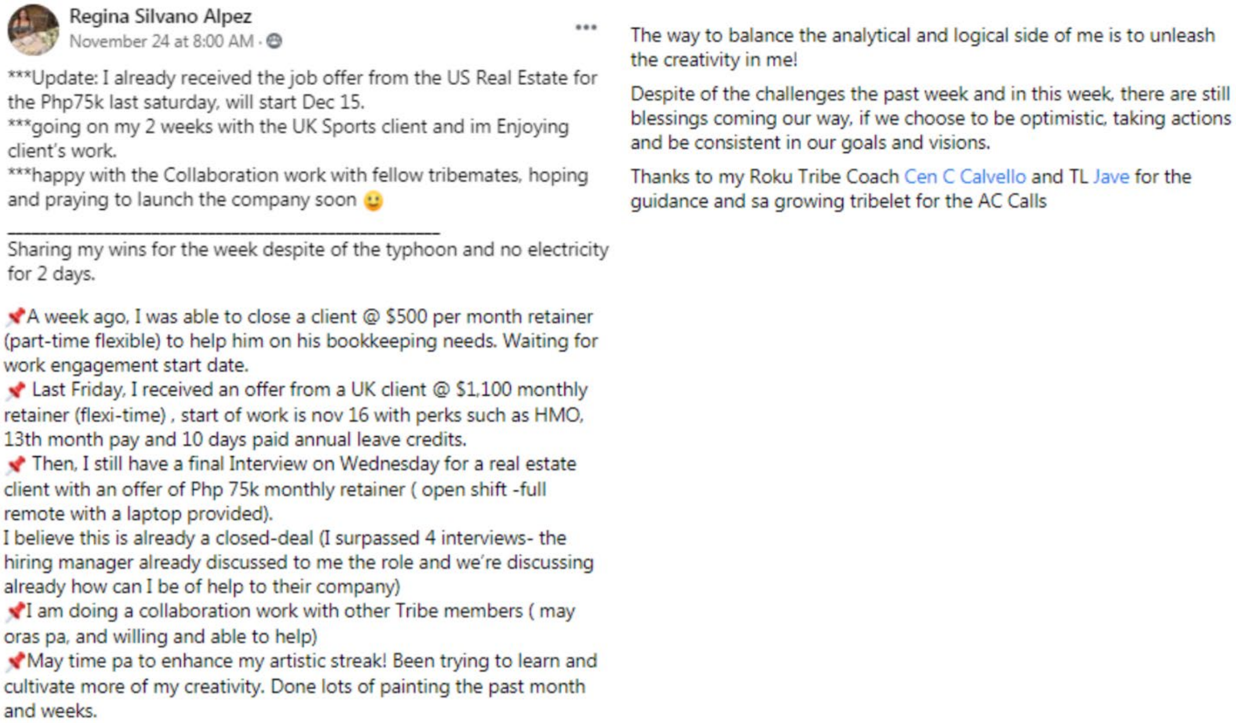
has sent you
107,819.63 PHP with TransferWise.

The money should be in your bank account by tomorrow, October 2. Here's a summary of that transfer.

TransferWise

Hello Paola Ysabel,

has sent you
98,595.34 PHP with TransferWise.



Regina Silvano Alpez
November 24 at 8:00 AM ·

***Update: I already received the job offer from the US Real Estate for the Php75k last saturday, will start Dec 15.
***going on my 2 weeks with the UK Sports client and im Enjoying client's work.
***happy with the Collaboration work with fellow tribemates, hoping and praying to launch the company soon 😀

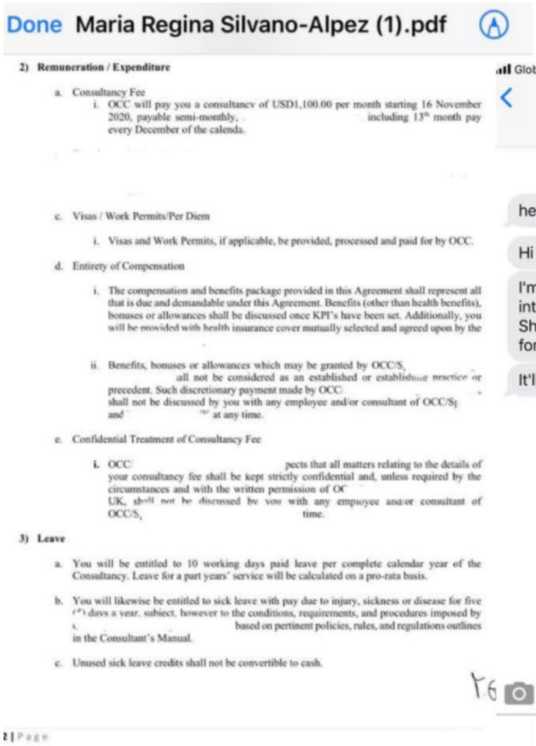
Sharing my wins for the week despite of the typhoon and no electricity for 2 days.

📌A week ago, I was able to close a client @ $500 per month retainer (part-time flexible) to help him on his bookkeeping needs. Waiting for work engagement start date.
📌 Last Friday, I received an offer from a UK client @ $1,100 monthly retainer (flexi-time) , start of work is nov 16 with perks such as HMO, 13th month pay and 10 days paid annual leave credits.
📌 Then, I still have a final Interview on Wednesday for a real estate client with an offer of Php 75k monthly retainer (open shift -full remote with a laptop provided).
I believe this is already a closed-deal (I surpassed 4 interviews- the hiring manager already discussed to me the role and we're discussing already how can I be of help to their company)
📌I am doing a collaboration work with other Tribe members (may oras pa, and willing and able to help)
📌May time pa to enhance my artistic streak! Been trying to learn and cultivate more of my creativity. Done lots of painting the past month and weeks.

The way to balance the analytical and logical side of me is to unleash the creativity in me!

Despite of the challenges the past week and in this week, there are still blessings coming our way, if we choose to be optimistic, taking actions and be consistent in our goals and visions.

Thanks to my Roku Tribe Coach Cen C Calvello and TL Jave for the guidance and sa growing tribelet for the AC Calls



Done **Maria Regina Silvano-Alpez (1).pdf**

2) Remuneration / Expenditure

a. Consultancy Fee

i. OCC will pay you a consultancv of USD1,100.00 per month starting 16 November 2020, payable semi-monthly, including 13th month pay every December of the calenda.

c. Visas / Work Permits/Per Diem

i. Visas and Work Permits, if applicable, be provided, processed and paid for by OCC.

d. Entirety of Compensation

i. The compensation and benefits package provided in this Agreement shall represent all that is due and demandable under this Agreement. Benefits (other than health benefits), bonuses or allowances shall be discussed once KPI's have been set. Additionally, you will be provided with health insurance cover mutually selected and agreed upon by the

ii. Benefits, bonuses or allowances which may be granted by OCC/S, all not be considered as an established or establishing practice or precedent. Such discretionary payment made by OCC shall not be discussed by you with any employee and/or consultant of OCC/S and at any time.

e. Confidential Treatment of Consultancy Fee

i. OCC pects that all matters relating to the details of your consultancy fee shall be kept strictly confidential and, unless required by the circumstances and with the written permission of OC UK, shall not be discussed by you with any employee and/or consultant of OCC/S, time.

3) Leave

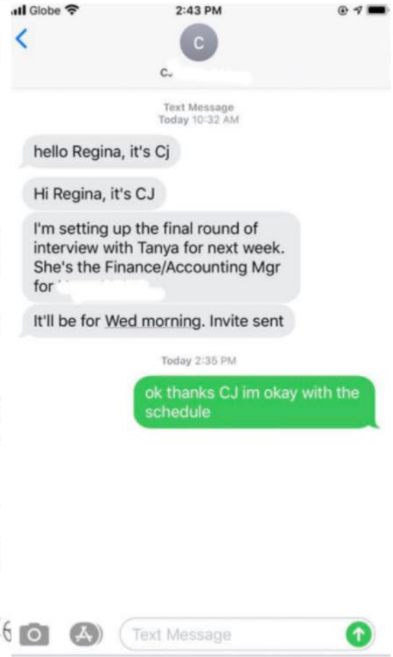
a. You will be entitled to 10 working days paid leave per complete calendar year of the Consultancy. Leave for a part years' service will be calculated on a pro-rata basis.

b. You will likewise be entitled to sick leave with pay due to injury, sickness or disease for five (5) days a year, subject, however to the conditions, requirements, and procedures imposed by based on pertinent policies, rules, and regulations outlines in the Consultant's Manual.

c. Unused sick leave credits shall not be convertible to cash.

Y6

2 | Page



Text Message
Today 10:32 AM

hello Regina, it's Cj

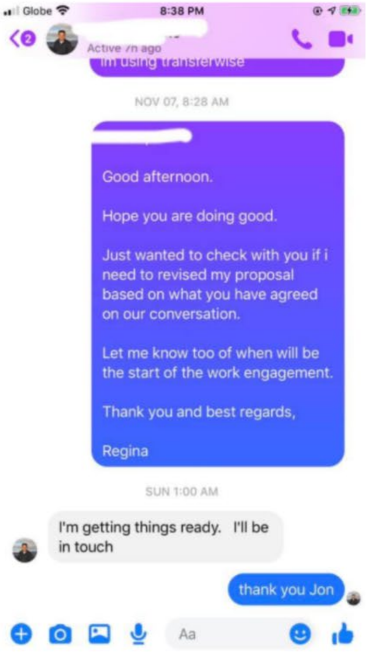
Hi Regina, it's CJ

I'm setting up the final round of interview with Tanya for next week. She's the Finance/Accounting Mgr for [redacted]

It'll be for Wed morning. Invite sent

Today 2:35 PM

ok thanks CJ im okay with the schedule



im using transferwise

NOV 07, 8:28 AM

[redacted]

Good afternoon.

Hope you are doing good.

Just wanted to check with you if i need to revised my proposal based on what you have agreed on our conversation.

Let me know too of when will be the start of the work engagement.

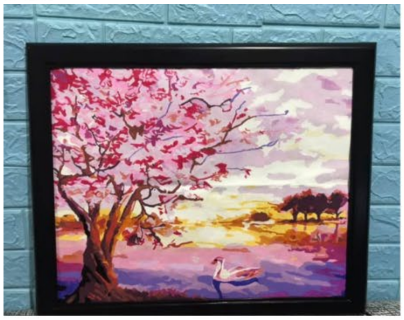
Thank you and best regards,

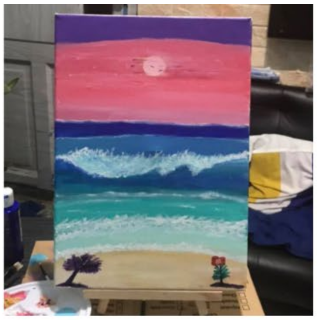
Regina

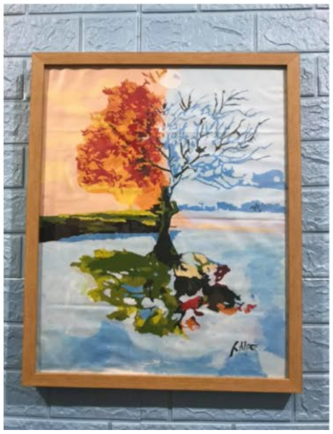
SUN 1:00 AM

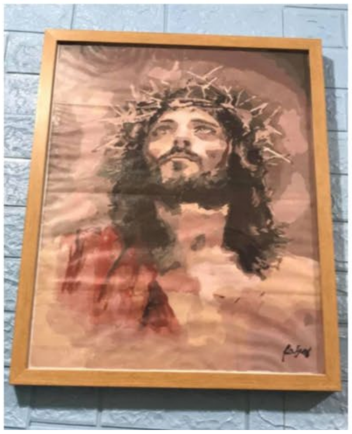
I'm getting things ready. I'll be in touch

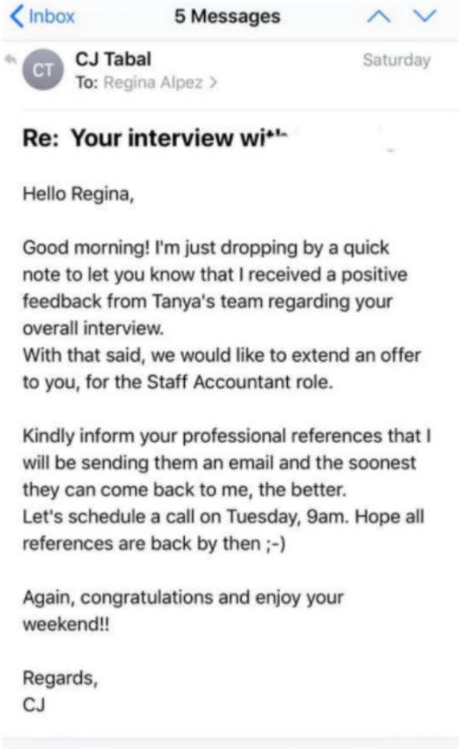
thank you Jon











CJ Tabal Saturday
To: Regina Alpez >

Re: Your interview wi [redacted]

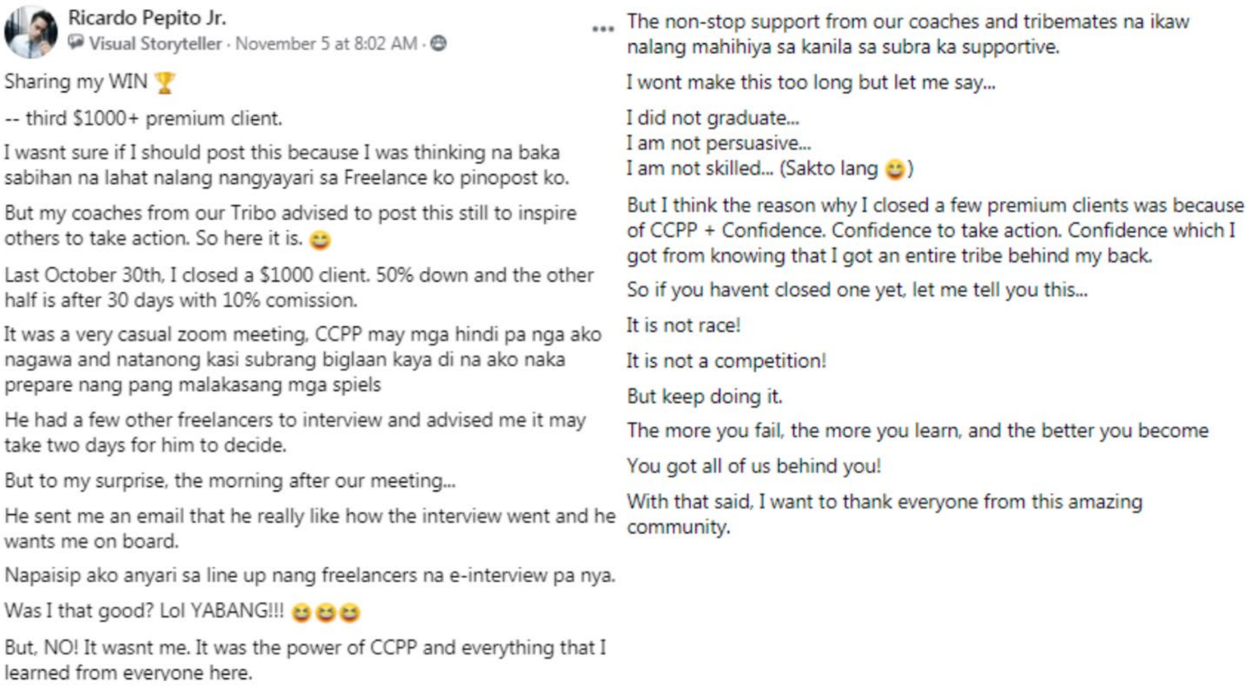
Hello Regina,

Good morning! I'm just dropping by a quick note to let you know that I received a positive feedback from Tanya's team regarding your overall interview.
With that said, we would like to extend an offer to you, for the Staff Accountant role.

Kindly inform your professional references that I will be sending them an email and the soonest they can come back to me, the better.
Let's schedule a call on Tuesday, 9am. Hope all references are back by then ;-)

Again, congratulations and enjoy your weekend!!

Regards,
CJ



Ricardo Pepito Jr.
Visual Storyteller · November 5 at 8:02 AM

Sharing my WIN 🏆

-- third $1000+ premium client.

I wasnt sure if I should post this because I was thinking na baka sabihan na lahat nalang nangyayari sa Freelance ko pinopost ko.

But my coaches from our Tribo advised to post this still to inspire others to take action. So here it is. 😄

Last October 30th, I closed a $1000 client. 50% down and the other half is after 30 days with 10% comission.

It was a very casual zoom meeting, CCPP may mga hindi pa nga ako nagawa and natanong kasi subrang biglaan kaya di na ako naka prepare nang pang malakasang mga spiels

He had a few other freelancers to interview and advised me it may take two days for him to decide.

But to my surprise, the morning after our meeting...

He sent me an email that he really like how the interview went and he wants me on board.

Napaisip ako anyari sa line up nang freelancers na e-interview pa nya.

Was I that good? Lol YABANG!!! 😆😆😆

But, NO! It wasnt me. It was the power of CCPP and everything that I learned from everyone here.

The non-stop support from our coaches and tribemates na ikaw nalang mahihiya sa kanila sa subra ka supportive.

I wont make this too long but let me say...

I did not graduate...
I am not persuasive...
I am not skilled... (Sakto lang 😄)

But I think the reason why I closed a few premium clients was because of CCPP + Confidence. Confidence to take action. Confidence which I got from knowing that I got an entire tribe behind my back.

So if you havent closed one yet, let me tell you this...

It is not race!

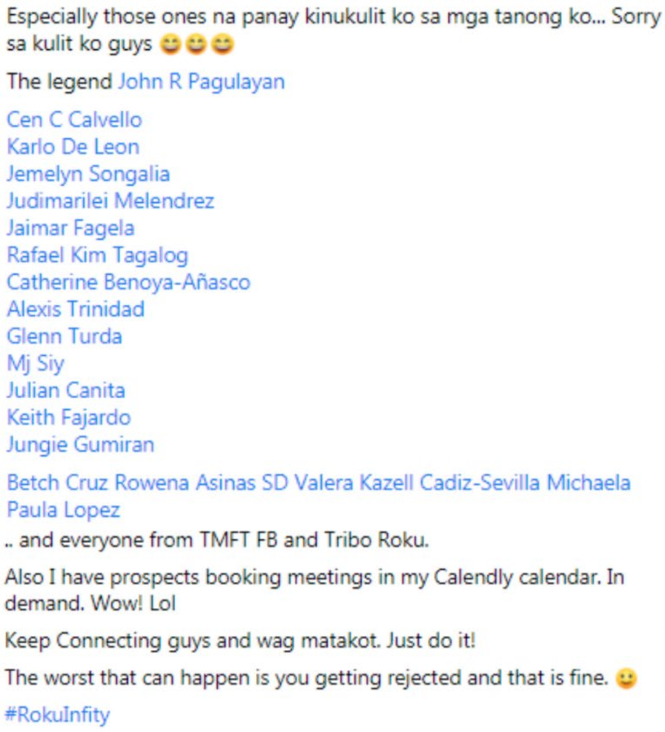
It is not a competition!

But keep doing it.

The more you fail, the more you learn, and the better you become

You got all of us behind you!

With that said, I want to thank everyone from this amazing community.



Especially those ones na panay kinukulit ko sa mga tanong ko... Sorry sa kulit ko guys 😄😄😄

The legend John R Pagulayan

Cen C Calvello
Karlo De Leon
Jemelyn Songalia
Judimarilei Melendrez
Jaimar Fagela
Rafael Kim Tagalog
Catherine Benoya-Añasco
Alexis Trinidad
Glenn Turda
Mj Siy
Julian Canita
Keith Fajardo
Jungie Gumiran

Betch Cruz Rowena Asinas SD Valera Kazell Cadiz-Sevilla Michaela Paula Lopez

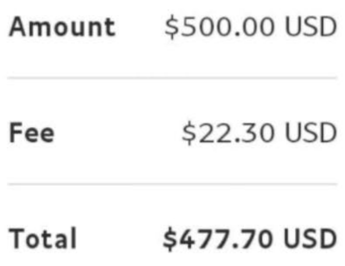
.. and everyone from TMFT FB and Tribo Roku.

Also I have prospects booking meetings in my Calendly calendar. In demand. Wow! Lol

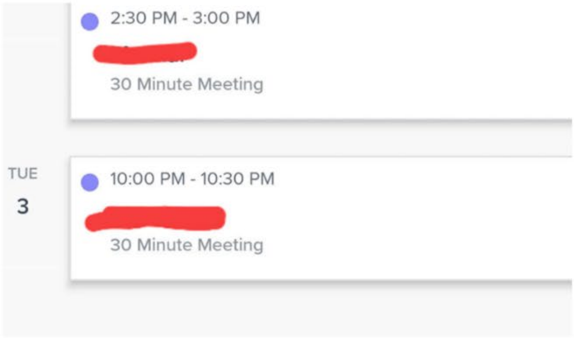
Keep Connecting guys and wag matakot. Just do it!

The worst that can happen is you getting rejected and that is fine. 🙂

#RokuInfity



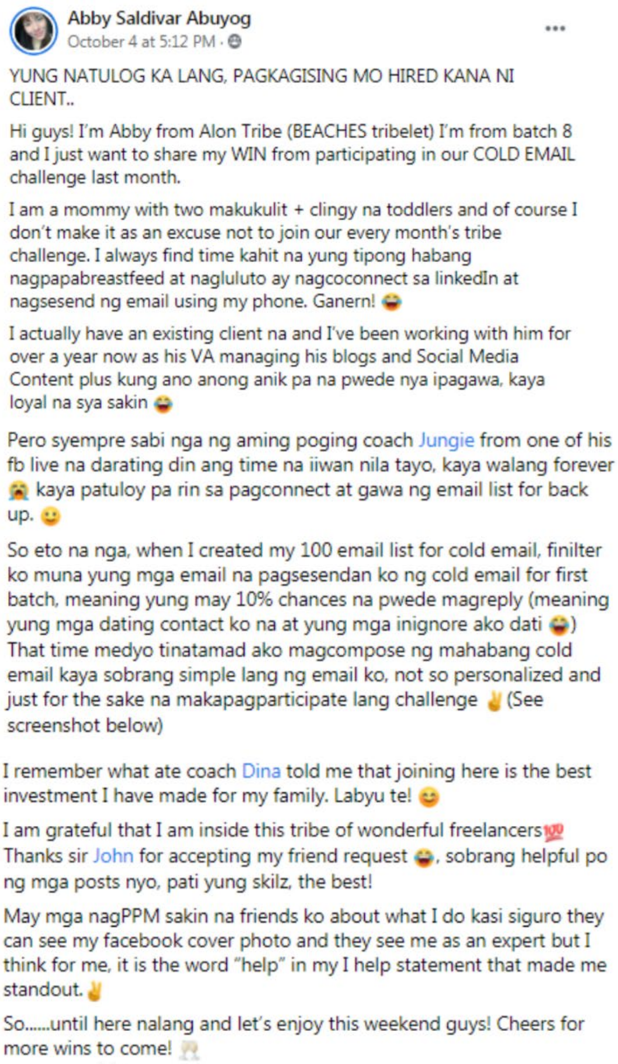
Amount	$500.00 USD
Fee	$22.30 USD
Total	**$477.70 USD**



2:30 PM - 3:00 PM
[redacted]
30 Minute Meeting

TUE
3

10:00 PM - 10:30 PM
[redacted]
30 Minute Meeting



Abby Saldivar Abuyog
October 4 at 5:12 PM ·

YUNG NATULOG KA LANG, PAGKAGISING MO HIRED KANA NI CLIENT..

Hi guys! I'm Abby from Alon Tribe (BEACHES tribelet) I'm from batch 8 and I just want to share my WIN from participating in our COLD EMAIL challenge last month.

I am a mommy with two makukulit + clingy na toddlers and of course I don't make it as an excuse not to join our every month's tribe challenge. I always find time kahit na yung tipong habang nagpapabreastfeed at nagluluto ay nagcoconnect sa linkedIn at nagsesend ng email using my phone. Ganern! 😂

I actually have an existing client na and I've been working with him for over a year now as his VA managing his blogs and Social Media Content plus kung ano anong anik pa na pwede nya ipagawa, kaya loyal na sya sakin 😂

Pero syempre sabi nga ng aming poging coach Jungie from one of his fb live na darating din ang time na iiwan nila tayo, kaya walang forever 😭 kaya patuloy pa rin sa pagconnect at gawa ng email list for back up. 🙂

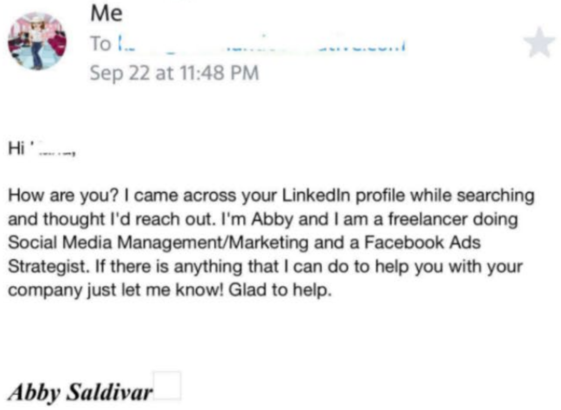
So eto na nga, when I created my 100 email list for cold email, finilter ko muna yung mga email na pagsesendan ko ng cold email for first batch, meaning yung may 10% chances na pwede magreply (meaning yung mga dating contact ko na at yung mga inignore ako dati 😂) That time medyo tinatamad ako magcompose ng mahabang cold email kaya sobrang simple lang ng email ko, not so personalized and just for the sake na makapagparticipate lang challenge ✌ (See screenshot below)

I remember what ate coach Dina told me that joining here is the best investment I have made for my family. Labyu te! 😊

I am grateful that I am inside this tribe of wonderful freelancers💯 Thanks sir John for accepting my friend request 😂, sobrang helpful po ng mga posts nyo, pati yung skilz, the best!

May mga nagPPM sakin na friends ko about what I do kasi siguro they can see my facebook cover photo and they see me as an expert but I think for me, it is the word "help" in my I help statement that made me standout.✌

So......until here nalang and let's enjoy this weekend guys! Cheers for more wins to come! 🥂

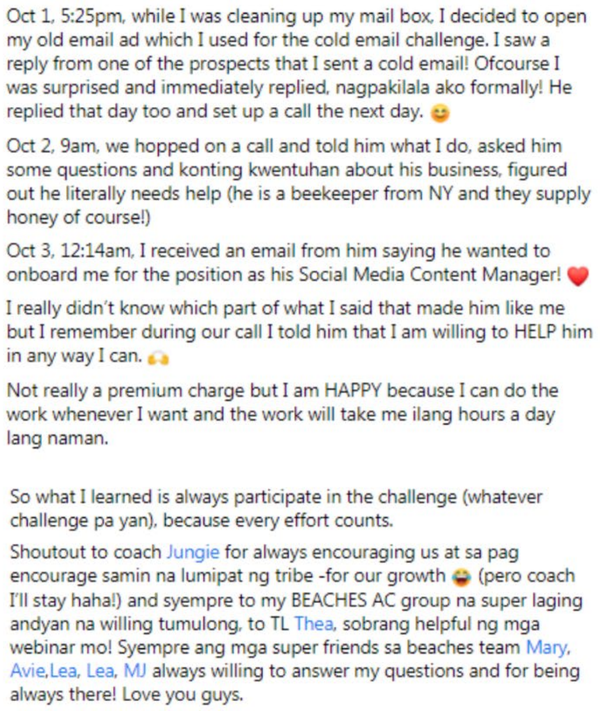


Me
To [redacted]
Sep 22 at 11:48 PM

Hi [redacted],

How are you? I came across your LinkedIn profile while searching and thought I'd reach out. I'm Abby and I am a freelancer doing Social Media Management/Marketing and a Facebook Ads Strategist. If there is anything that I can do to help you with your company just let me know! Glad to help.

Abby Saldivar



Oct 1, 5:25pm, while I was cleaning up my mail box, I decided to open my old email ad which I used for the cold email challenge. I saw a reply from one of the prospects that I sent a cold email! Ofcourse I was surprised and immediately replied, nagpakilala ako formally! He replied that day too and set up a call the next day. 😊

Oct 2, 9am, we hopped on a call and told him what I do, asked him some questions and konting kwentuhan about his business, figured out he literally needs help (he is a beekeeper from NY and they supply honey of course!)

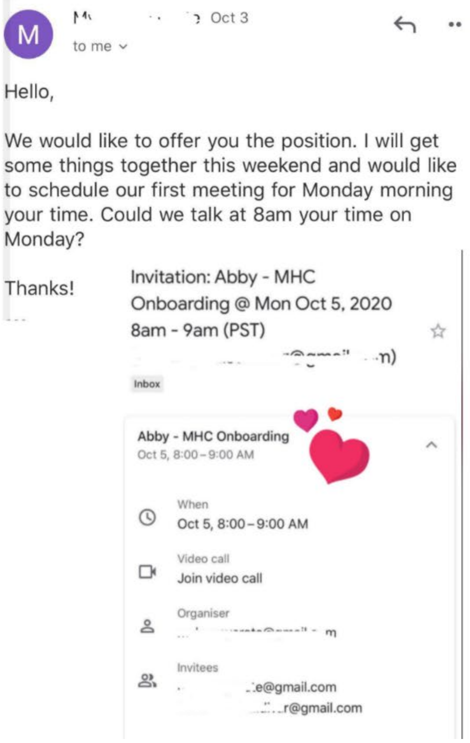
Oct 3, 12:14am, I received an email from him saying he wanted to onboard me for the position as his Social Media Content Manager! ❤️

I really didn't know which part of what I said that made him like me but I remember during our call I told him that I am willing to HELP him in any way I can. 🙌

Not really a premium charge but I am HAPPY because I can do the work whenever I want and the work will take me ilang hours a day lang naman.

So what I learned is always participate in the challenge (whatever challenge pa yan), because every effort counts.

Shoutout to coach Jungie for always encouraging us at sa pag encourage samin na lumipat ng tribe -for our growth 😂 (pero coach I'll stay haha!) and syempre to my BEACHES AC group na super laging andyan na willing tumulong, to TL Thea, sobrang helpful ng mga webinar mo! Syempre ang mga super friends sa beaches team Mary, Avie,Lea, Lea, MJ always willing to answer my questions and for being always there! Love you guys.



[redacted] Oct 3
to me

Hello,

We would like to offer you the position. I will get some things together this weekend and would like to schedule our first meeting for Monday morning your time. Could we talk at 8am your time on Monday?

Thanks!

Invitation: Abby - MHC Onboarding @ Mon Oct 5, 2020 8am - 9am (PST)
[redacted]
Inbox

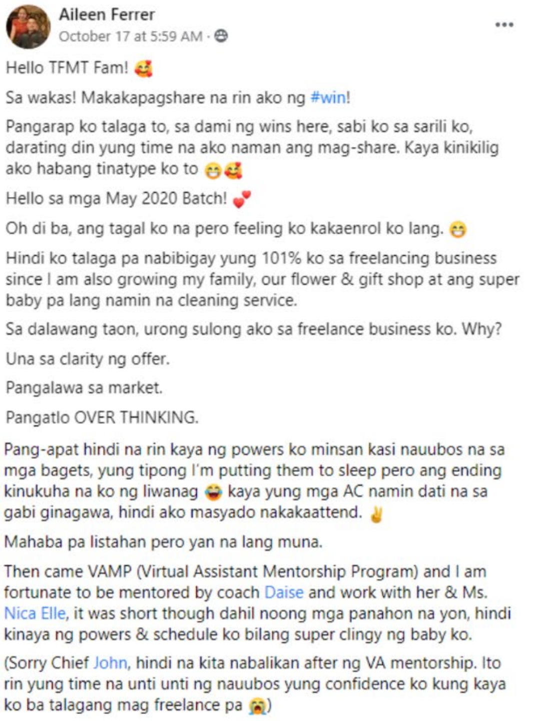
Abby - MHC Onboarding
Oct 5, 8:00 – 9:00 AM

When
Oct 5, 8:00 – 9:00 AM

Video call
Join video call

Organiser
[redacted]

Invitees
[redacted]
[redacted]



Aileen Ferrer
October 17 at 5:59 AM ·

Hello TFMT Fam! 🥰

Sa wakas! Makakapagshare na rin ako ng #win!

Pangarap ko talaga to, sa dami ng wins here, sabi ko sa sarili ko, darating din yung time na ako naman ang mag-share. Kaya kinikilig ako habang tinatype ko to 😁🥰

Hello sa mga May 2020 Batch! 💕

Oh di ba, ang tagal ko na pero feeling ko kakaenrol ko lang. 😁

Hindi ko talaga pa nabibigay yung 101% ko sa freelancing business since I am also growing my family, our flower & gift shop at ang super baby pa lang namin na cleaning service.

Sa dalawang taon, urong sulong ako sa freelance business ko. Why?

Una sa clarity ng offer.

Pangalawa sa market.

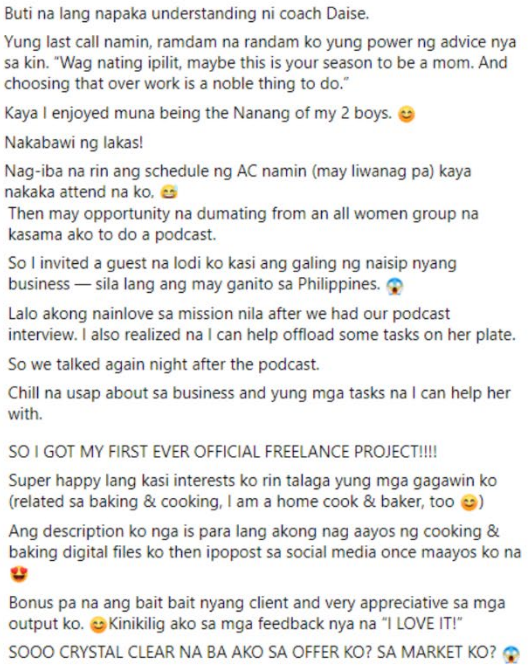
Pangatlo OVER THINKING.

Pang-apat hindi na rin kaya ng powers ko minsan kasi nauubos na sa mga bagets, yung tipong I'm putting them to sleep pero ang ending kinukuha na ko ng liwanag 😂 kaya yung mga AC namin dati na sa gabi ginagawa, hindi ako masyado nakakaattend. ✌️

Mahaba pa listahan pero yan na lang muna.

Then came VAMP (Virtual Assistant Mentorship Program) and I am fortunate to be mentored by coach Daise and work with her & Ms. Nica Elle, it was short though dahil noong mga panahon na yon, hindi kinaya ng powers & schedule ko bilang super clingy ng baby ko.

(Sorry Chief John, hindi na kita nabalikan after ng VA mentorship. Ito rin yung time na unti unti ng nauubos yung confidence ko kung kaya ko ba talagang mag freelance pa 😭)



Buti na lang napaka understanding ni coach Daise.

Yung last call namin, ramdam na randam ko yung power ng advice nya sa kin. "Wag nating ipilit, maybe this is your season to be a mom. And choosing that over work is a noble thing to do."

Kaya I enjoyed muna being the Nanang of my 2 boys. 😊

Nakabawi ng lakas!

Nag-iba na rin ang schedule ng AC namin (may liwanag pa) kaya nakaka attend na ko. 😂
Then may opportunity na dumating from an all women group na kasama ako to do a podcast.

So I invited a guest na lodi ko kasi ang galing ng naisip nyang business — sila lang ang may ganito sa Philippines. 😱

Lalo akong nainlove sa mission nila after we had our podcast interview. I also realized na I can help offload some tasks on her plate.

So we talked again night after the podcast.

Chill na usap about sa business and yung mga tasks na I can help her with.

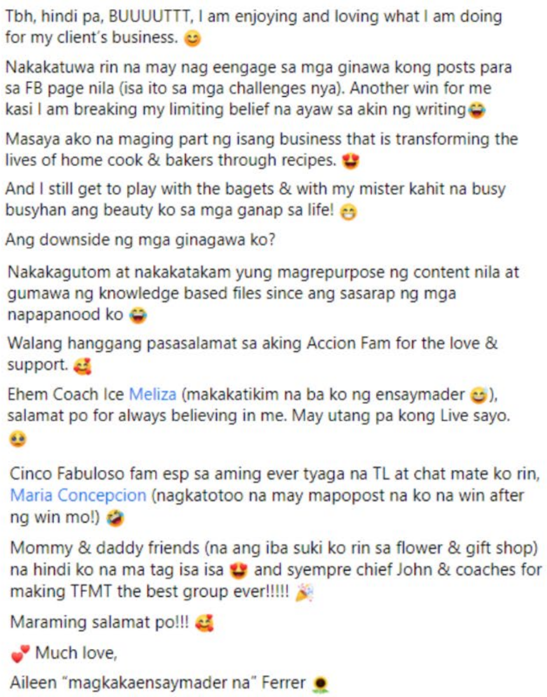
SO I GOT MY FIRST EVER OFFICIAL FREELANCE PROJECT!!!!

Super happy lang kasi interests ko rin talaga yung mga gagawin ko (related sa baking & cooking, I am a home cook & baker, too 😊)

Ang description ko nga is para lang akong nag aayos ng cooking & baking digital files ko then ipopost sa social media once maayos ko na 😍

Bonus pa na ang bait bait nyang client and very appreciative sa mga output ko. 😊Kinikilig ako sa mga feedback nya na "I LOVE IT!"

SOOO CRYSTAL CLEAR NA BA AKO SA OFFER KO? SA MARKET KO? 😱



Tbh, hindi pa, BUUUUTTT, I am enjoying and loving what I am doing for my client's business. 😊

Nakakatuwa rin na may nag eengage sa mga ginawa kong posts para sa FB page nila (isa ito sa mga challenges nya). Another win for me kasi I am breaking my limiting belief na ayaw sa akin ng writing😂

Masaya ako na maging part ng isang business that is transforming the lives of home cook & bakers through recipes. 😍

And I still get to play with the bagets & with my mister kahit na busy busyhan ang beauty ko sa mga ganap sa life! 😁

Ang downside ng mga ginagawa ko?

Nakakagutom at nakakatakam yung magrepurpose ng content nila at gumawa ng knowledge based files since ang sasarap ng mga napapanood ko 😂

Walang hanggang pasasalamat sa aking Accion Fam for the love & support. 🥰

Ehem Coach Ice Meliza (makakatikim na ba ko ng ensaymader 😊), salamat po for always believing in me. May utang pa kong Live sayo. 🥺

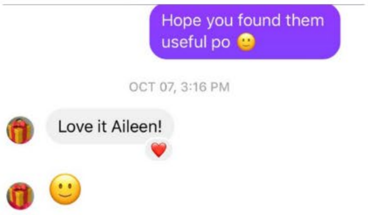
Cinco Fabuloso fam esp sa aming ever tyaga na TL at chat mate ko rin, Maria Concepcion (nagkatotoo na may mapopost na ko na win after ng win mo!) 🤣

Mommy & daddy friends (na ang iba suki ko rin sa flower & gift shop) na hindi ko na ma tag isa isa 😍 and syempre chief John & coaches for making TFMT the best group ever!!!!! 🎉

Maraming salamat po!!! 🥰

💕 Much love,

Aileen "magkakaensaymader na" Ferrer 🌻

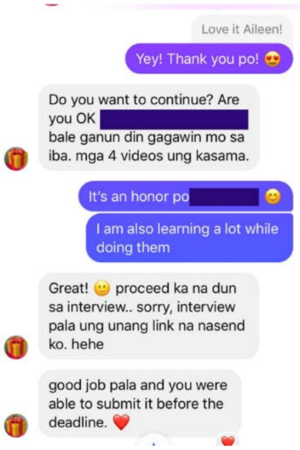


Hope you found them useful po 🙂

OCT 07, 3:16 PM

Love it Aileen! ❤️

🙂



Love it Aileen!

Yey! Thank you po! 😍

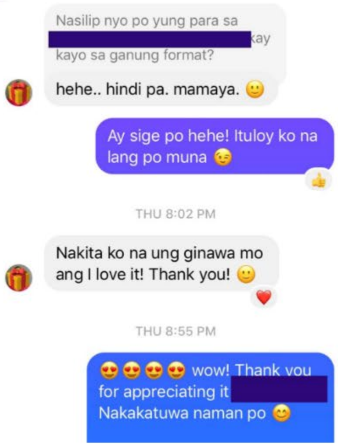
Do you want to continue? Are you OK [redacted] bale ganun din gagawin mo sa iba. mga 4 videos ung kasama.

It's an honor po [redacted] 😊

I am also learning a lot while doing them

Great! 🙂 proceed ka na dun sa interview.. sorry, interview pala ung unang link na nasend ko. hehe

good job pala and you were able to submit it before the deadline. ❤️



Nasilip nyo po yung para sa [redacted]kay kayo sa ganung format?

hehe.. hindi pa. mamaya. 🙂

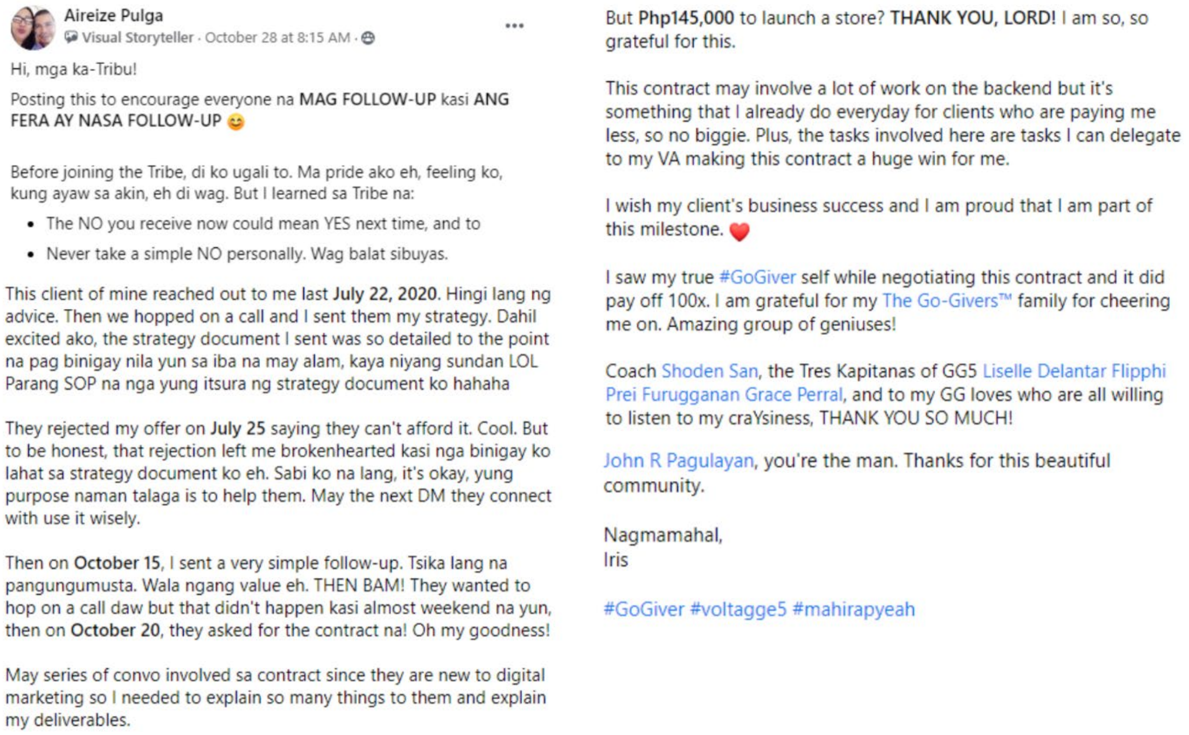
Ay sige po hehe! Ituloy ko na lang po muna 😉 👍

THU 8:02 PM

Nakita ko na ung ginawa mo ang I love it! Thank you! 🙂 ❤️

THU 8:55 PM

😍😍😍😍 wow! Thank you for appreciating it [redacted] Nakakatuwa naman po 😊



Aireize Pulga
Visual Storyteller · October 28 at 8:15 AM ·

Hi, mga ka-Tribu!

Posting this to encourage everyone na **MAG FOLLOW-UP** kasi **ANG FERA AY NASA FOLLOW-UP** 😊

Before joining the Tribe, di ko ugali to. Ma pride ako eh, feeling ko, kung ayaw sa akin, eh di wag. But I learned sa Tribe na:

- The NO you receive now could mean YES next time, and to
- Never take a simple NO personally. Wag balat sibuyas.

This client of mine reached out to me last **July 22, 2020**. Hingi lang ng advice. Then we hopped on a call and I sent them my strategy. Dahil excited ako, the strategy document I sent was so detailed to the point na pag binigay nila yun sa iba na may alam, kaya niyang sundan LOL Parang SOP na nga yung itsura ng strategy document ko hahaha

They rejected my offer on **July 25** saying they can't afford it. Cool. But to be honest, that rejection left me brokenhearted kasi nga binigay ko lahat sa strategy document ko eh. Sabi ko na lang, it's okay, yung purpose naman talaga is to help them. May the next DM they connect with use it wisely.

Then on **October 15**, I sent a very simple follow-up. Tsika lang na pangungumusta. Wala ngang value eh. THEN BAM! They wanted to hop on a call daw but that didn't happen kasi almost weekend na yun, then on **October 20**, they asked for the contract na! Oh my goodness!

May series of convo involved sa contract since they are new to digital marketing so I needed to explain so many things to them and explain my deliverables.

But **Php145,000** to launch a store? **THANK YOU, LORD!** I am so, so grateful for this.

This contract may involve a lot of work on the backend but it's something that I already do everyday for clients who are paying me less, so no biggie. Plus, the tasks involved here are tasks I can delegate to my VA making this contract a huge win for me.

I wish my client's business success and I am proud that I am part of this milestone. ❤️

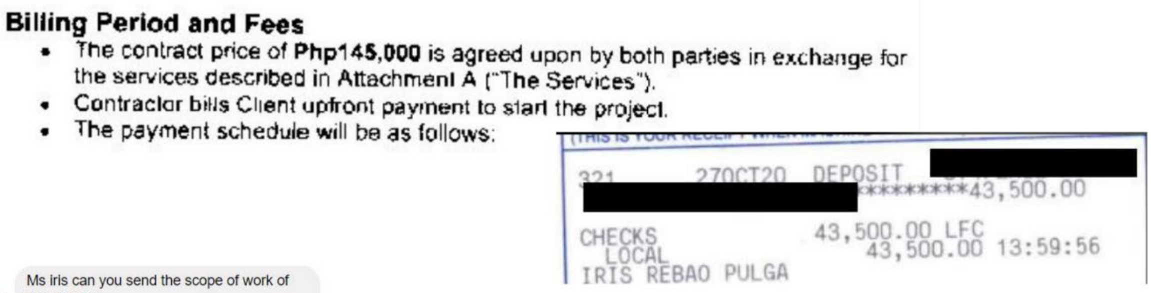
I saw my true #GoGiver self while negotiating this contract and it did pay off 100x. I am grateful for my The Go-Givers™ family for cheering me on. Amazing group of geniuses!

Coach Shoden San, the Tres Kapitanas of GG5 Liselle Delantar Flipphi Prei Furugganan Grace Perral, and to my GG loves who are all willing to listen to my craYsiness, THANK YOU SO MUCH!

John R Pagulayan, you're the man. Thanks for this beautiful community.

Nagmamahal,
Iris

#GoGiver #voltagge5 #mahirapyeah

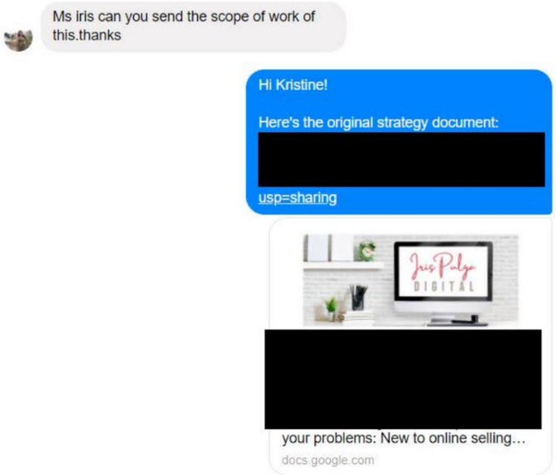


Billing Period and Fees

- The contract price of **Php145,000** is agreed upon by both parties in exchange for the services described in Attachment A ("The Services").
- Contractor bills Client upfront payment to start the project.
- The payment schedule will be as follows:

```
(THIS IS YOUR
321        27OCT20  DEPOSIT [redacted]
[redacted]        **********43,500.00

CHECKS                43,500.00 LFC
  LOCAL                  43,500.00 13:59:56
IRIS REBAO PULGA
```

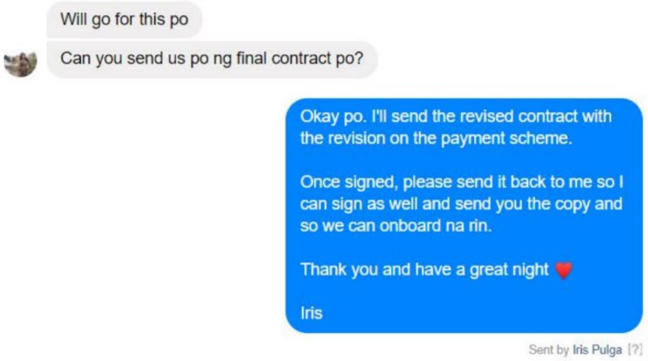


Ms iris can you send the scope of work of this.thanks

Hi Kristine!

Here's the original strategy document:
[redacted]
usp=sharing

[redacted]
your problems: New to online selling…
docs.google.com



Will go for this po

Can you send us po ng final contract po?

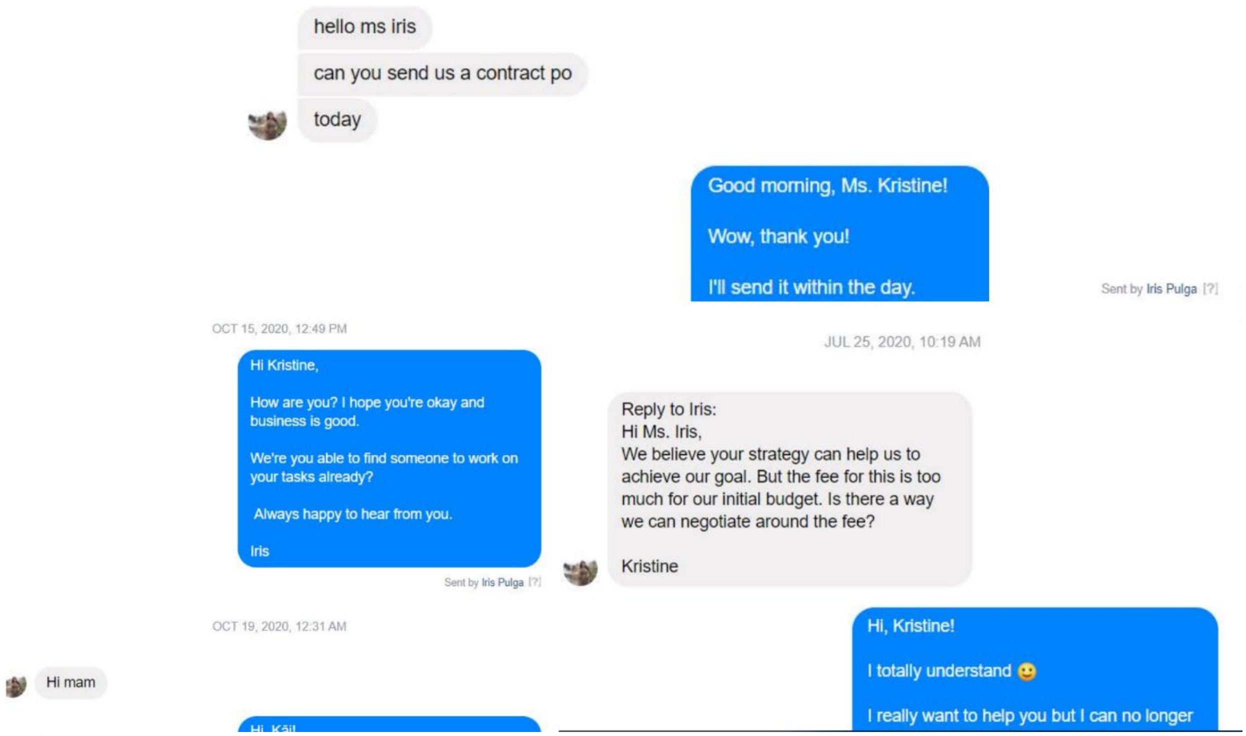
Okay po. I'll send the revised contract with the revision on the payment scheme.

Once signed, please send it back to me so I can sign as well and send you the copy and so we can onboard na rin.

Thank you and have a great night ❤️

Iris

Sent by Iris Pulga [?]



hello ms iris

can you send us a contract po

today

Good morning, Ms. Kristine!

Wow, thank you!

I'll send it within the day.

Sent by Iris Pulga [?]

OCT 15, 2020, 12:49 PM

Hi Kristine,

How are you? I hope you're okay and business is good.

We're you able to find someone to work on your tasks already?

Always happy to hear from you.

Iris

Sent by Iris Pulga [?]

OCT 19, 2020, 12:31 AM

Hi mam

JUL 25, 2020, 10:19 AM

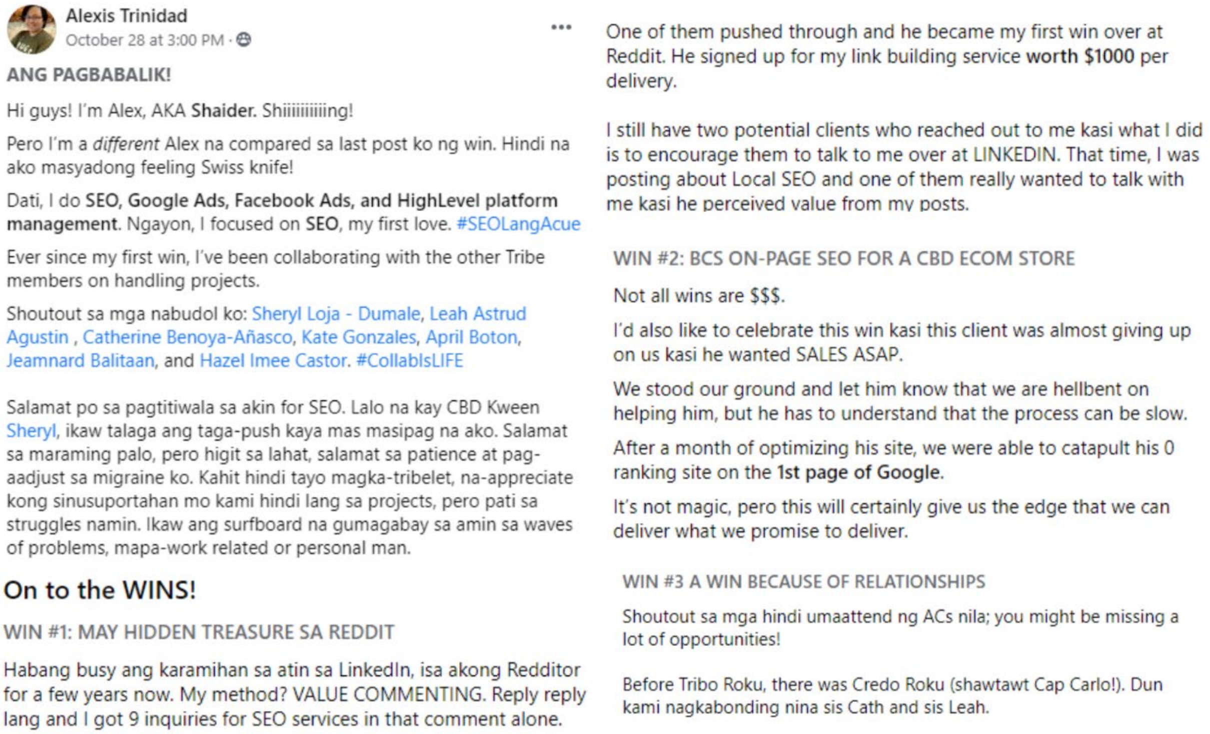
Reply to Iris:
Hi Ms. Iris,
We believe your strategy can help us to achieve our goal. But the fee for this is too much for our initial budget. Is there a way we can negotiate around the fee?

Kristine

Hi, Kristine!

I totally understand 🙂

I really want to help you but I can no longer



Alexis Trinidad
October 28 at 3:00 PM ·

ANG PAGBABALIK!

Hi guys! I'm Alex, AKA **Shaider.** Shiiiiiiiiing!

Pero I'm a *different* Alex na compared sa last post ko ng win. Hindi na ako masyadong feeling Swiss knife!

Dati, I do **SEO, Google Ads, Facebook Ads, and HighLevel platform management**. Ngayon, I focused on **SEO**, my first love. #SEOLangAcue

Ever since my first win, I've been collaborating with the other Tribe members on handling projects.

Shoutout sa mga nabudol ko: Sheryl Loja - Dumale, Leah Astrud Agustin , Catherine Benoya-Añasco, Kate Gonzales, April Boton, Jeamnard Balitaan, and Hazel Imee Castor. #CollabIsLIFE

Salamat po sa pagtitiwala sa akin for SEO. Lalo na kay CBD Kween Sheryl, ikaw talaga ang taga-push kaya mas masipag na ako. Salamat sa maraming palo, pero higit sa lahat, salamat sa patience at pag-aadjust sa migraine ko. Kahit hindi tayo magka-tribelet, na-appreciate kong sinusuportahan mo kami hindi lang sa projects, pero pati sa struggles namin. Ikaw ang surfboard na gumagabay sa amin sa waves of problems, mapa-work related or personal man.

On to the WINS!

WIN #1: MAY HIDDEN TREASURE SA REDDIT

Habang busy ang karamihan sa atin sa LinkedIn, isa akong Redditor for a few years now. My method? VALUE COMMENTING. Reply reply lang and I got 9 inquiries for SEO services in that comment alone.

One of them pushed through and he became my first win over at Reddit. He signed up for my link building service **worth $1000** per delivery.

I still have two potential clients who reached out to me kasi what I did is to encourage them to talk to me over at LINKEDIN. That time, I was posting about Local SEO and one of them really wanted to talk with me kasi he perceived value from my posts.

WIN #2: BCS ON-PAGE SEO FOR A CBD ECOM STORE

Not all wins are $$$.

I'd also like to celebrate this win kasi this client was almost giving up on us kasi he wanted SALES ASAP.

We stood our ground and let him know that we are hellbent on helping him, but he has to understand that the process can be slow.

After a month of optimizing his site, we were able to catapult his 0 ranking site on the **1st page of Google.**

It's not magic, pero this will certainly give us the edge that we can deliver what we promise to deliver.

WIN #3 A WIN BECAUSE OF RELATIONSHIPS

Shoutout sa mga hindi umaattend ng ACs nila; you might be missing a lot of opportunities!

Before Tribo Roku, there was Credo Roku (shawtawt Cap Carlo!). Dun kami nagkabonding nina sis Cath and sis Leah.

Kung may award lang ng Bugaw ng Tribe, si Leah na talaga yun. Siya ang naging tulay sa mga collaboration projects.

Catherine referred us to her client who was also looking for help with SEO.

Sa totoo lang nanginginig pa ako sa pricing namin for this project, pero we were able to close her client for **$3000 On-Page SEO.** No price rejection. We provided value upfront - all the questions were answered and we were transparent when it comes to possible results.

WIN #4 FOMO NO JUTSU

Last but not the least, another amazing collab with Sheryl and Hazel! This time, we were able to close a deal with another client for a **$3000 monthly retainer!**

First time ko din mag hop on a DC and to steer the ship ika nga. Sheryl is the closer, pero I appreciate that she gave me the opportunity to take the stage and SEO my heart out. FOMO works wonders!

In this post, it's not my win ALONE. This is a #CollabWIN!

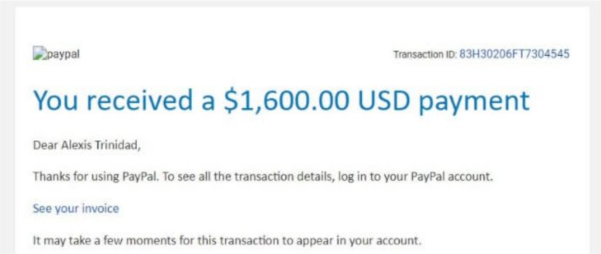
It doesn't matter if you're in Tribo Roku or Alon or any other tribelet. What matters is the network that you can build here in the Tribe. Attend your ACs, nurture your relationship with the others, and continue to stay focused with your chosen skill and/or market.

And I'm so grateful for everyone of you here who continue to provide us value and MIL-spiration (yang 15M and 1.7M na hindi ako pinatulog). Kasi dito talaga sa Tribe, kung kaya nila, kakayanin mo din talaga.

TLDR: Laser focus on your chosen service and/or market + collaboration = WIN.

****Cue in Shaider theme song****

つづく



paypal

Transaction ID: 83H30206FT7304545

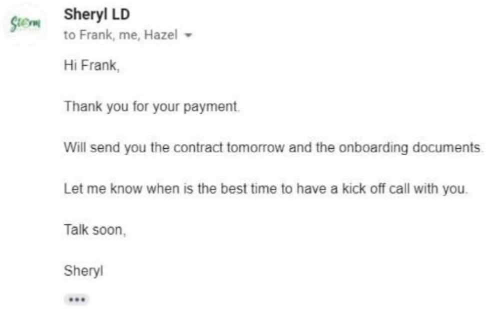
You received a $1,600.00 USD payment

Dear Alexis Trinidad,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Sheryl LD

to Frank, me, Hazel

Hi Frank,

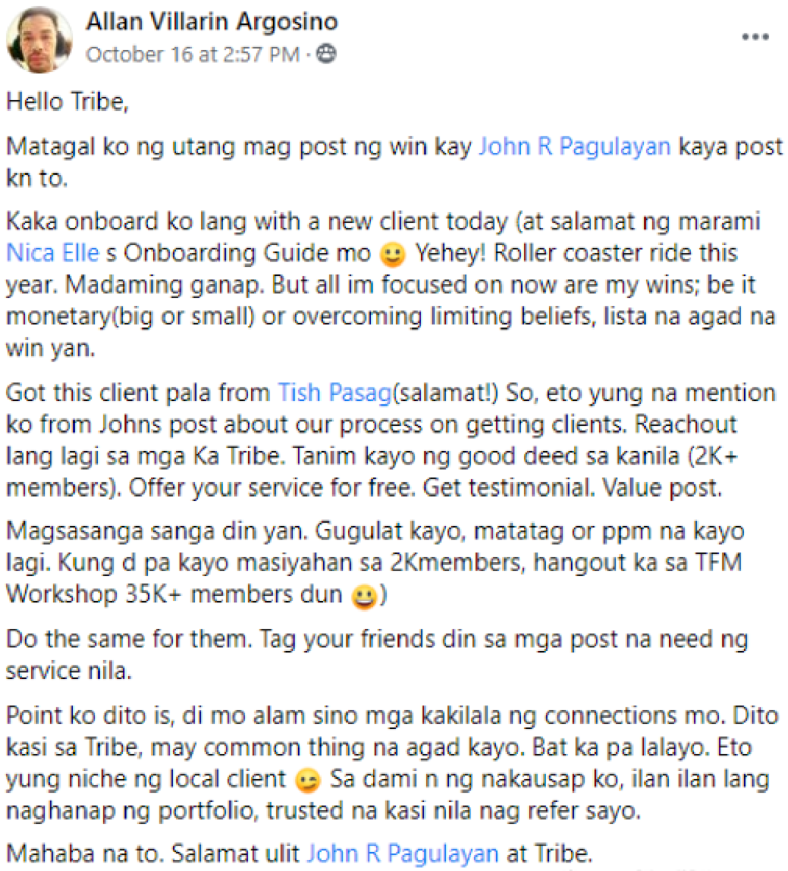
Thank you for your payment.

Will send you the contract tomorrow and the onboarding documents.

Let me know when is the best time to have a kick off call with you.

Talk soon,

Sheryl



Allan Villarin Argosino
October 16 at 2:57 PM ·

Hello Tribe,

Matagal ko ng utang mag post ng win kay John R Pagulayan kaya post kn to.

Kaka onboard ko lang with a new client today (at salamat ng marami Nica Elle s Onboarding Guide mo 🙂 Yehey! Roller coaster ride this year. Madaming ganap. But all im focused on now are my wins; be it monetary(big or small) or overcoming limiting beliefs, lista na agad na win yan.

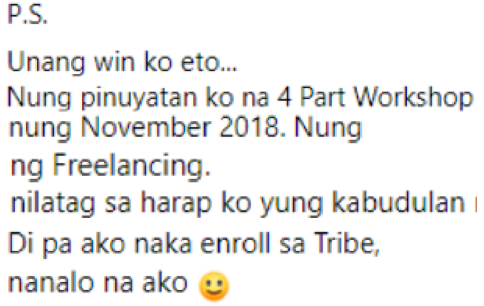
Got this client pala from Tish Pasag(salamat!) So, eto yung na mention ko from Johns post about our process on getting clients. Reachout lang lagi sa mga Ka Tribe. Tanim kayo ng good deed sa kanila (2K+ members). Offer your service for free. Get testimonial. Value post.

Magsasanga sanga din yan. Gugulat kayo, matatag or ppm na kayo lagi. Kung d pa kayo masiyahan sa 2Kmembers, hangout ka sa TFM Workshop 35K+ members dun 😀)

Do the same for them. Tag your friends din sa mga post na need ng service nila.

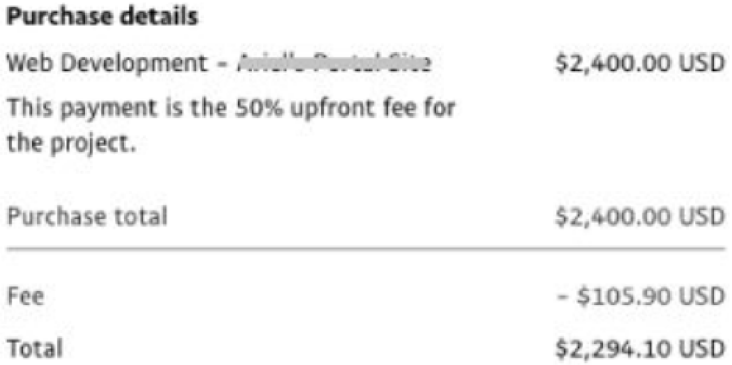
Point ko dito is, di mo alam sino mga kakilala ng connections mo. Dito kasi sa Tribe, may common thing na agad kayo. Bat ka pa lalayo. Eto yung niche ng local client 😉 Sa dami n ng nakausap ko, ilan ilan lang naghanap ng portfolio, trusted na kasi nila nag refer sayo.

Mahaba na to. Salamat ulit John R Pagulayan at Tribe.



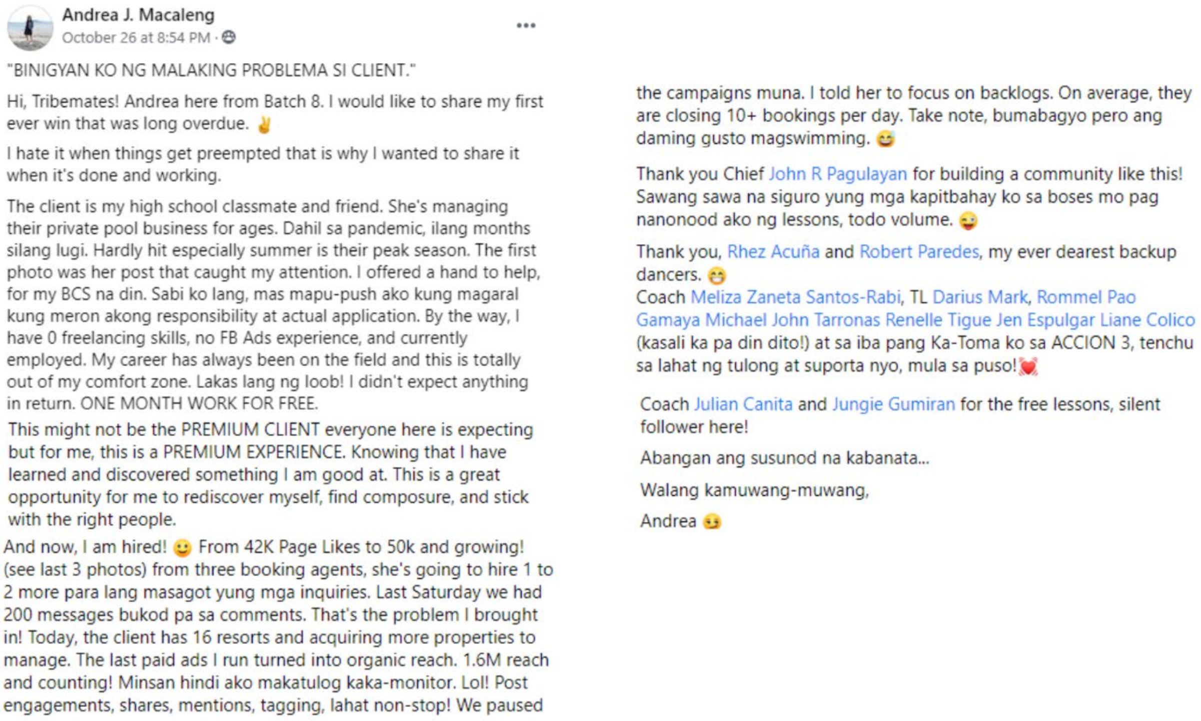
P.S.

Unang win ko eto...
Nung pinuyatan ko na 4 Part Workshop
nung November 2018. Nung
ng Freelancing.
nilatag sa harap ko yung kabudulan
Di pa ako naka enroll sa Tribe,
nanalo na ako 🙂



Purchase details

Web Development - [redacted] This payment is the 50% upfront fee for the project.	$2,400.00 USD
Purchase total	$2,400.00 USD
Fee	- $105.90 USD
Total	**$2,294.10 USD**



Andrea J. Macaleng
October 26 at 8:54 PM ·

"BINIGYAN KO NG MALAKING PROBLEMA SI CLIENT."

Hi, Tribemates! Andrea here from Batch 8. I would like to share my first ever win that was long overdue. ✌

I hate it when things get preempted that is why I wanted to share it when it's done and working.

The client is my high school classmate and friend. She's managing their private pool business for ages. Dahil sa pandemic, ilang months silang lugi. Hardly hit especially summer is their peak season. The first photo was her post that caught my attention. I offered a hand to help, for my BCS na din. Sabi ko lang, mas mapu-push ako kung magaral kung meron akong responsibility at actual application. By the way, I have 0 freelancing skills, no FB Ads experience, and currently employed. My career has always been on the field and this is totally out of my comfort zone. Lakas lang ng loob! I didn't expect anything in return. ONE MONTH WORK FOR FREE.

This might not be the PREMIUM CLIENT everyone here is expecting but for me, this is a PREMIUM EXPERIENCE. Knowing that I have learned and discovered something I am good at. This is a great opportunity for me to rediscover myself, find composure, and stick with the right people.

And now, I am hired! 😊 From 42K Page Likes to 50k and growing! (see last 3 photos) from three booking agents, she's going to hire 1 to 2 more para lang masagot yung mga inquiries. Last Saturday we had 200 messages bukod pa sa comments. That's the problem I brought in! Today, the client has 16 resorts and acquiring more properties to manage. The last paid ads I run turned into organic reach. 1.6M reach and counting! Minsan hindi ako makatulog kaka-monitor. Lol! Post engagements, shares, mentions, tagging, lahat non-stop! We paused the campaigns muna. I told her to focus on backlogs. On average, they are closing 10+ bookings per day. Take note, bumabagyo pero ang daming gusto magswimming. 😅

Thank you Chief John R Pagulayan for building a community like this! Sawang sawa na siguro yung mga kapitbahay ko sa boses mo pag nanonood ako ng lessons, todo volume. 😜

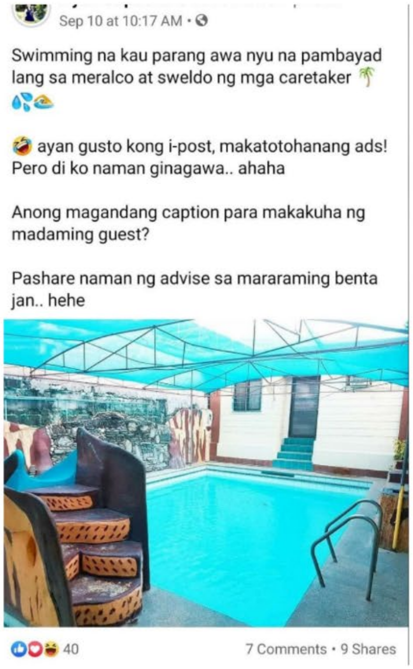
Thank you, Rhez Acuña and Robert Paredes, my ever dearest backup dancers. 😁
Coach Meliza Zaneta Santos-Rabi, TL Darius Mark, Rommel Pao Gamaya Michael John Tarronas Renelle Tigue Jen Espulgar Liane Colico (kasali ka pa din dito!) at sa iba pang Ka-Toma ko sa ACCION 3, tenchu sa lahat ng tulong at suporta nyo, mula sa puso!💓

Coach Julian Canita and Jungie Gumiran for the free lessons, silent follower here!

Abangan ang susunod na kabanata...

Walang kamuwang-muwang,

Andrea 😉



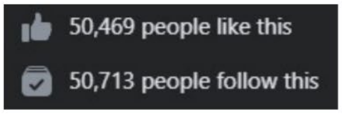
Sep 10 at 10:17 AM ·

Swimming na kau parang awa nyu na pambayad lang sa meralco at sweldo ng mga caretaker 🌴 💦🏊

🤣 ayan gusto kong i-post, makatotohanang ads! Pero di ko naman ginagawa.. ahaha

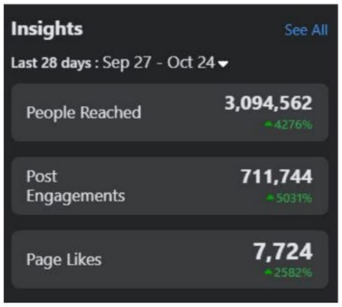
Anong magandang caption para makakuha ng madaming guest?

Pashare naman ng advise sa mararaming benta jan.. hehe



50,469 people like this

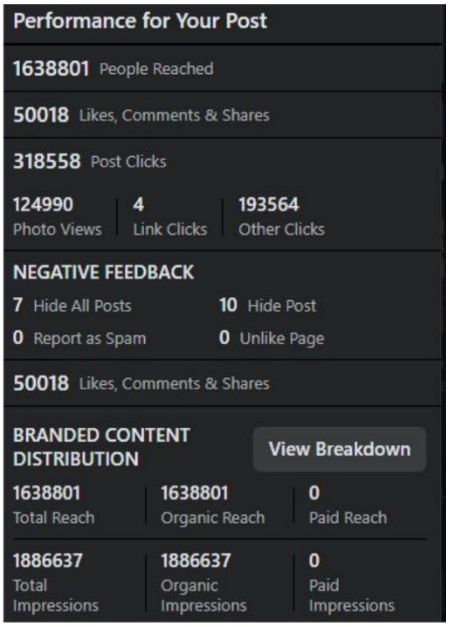
50,713 people follow this



Insights

Last 28 days : Sep 27 - Oct 24

People Reached	3,094,562 ▲4276%
Post Engagements	711,744 ▲5031%
Page Likes	7,724 ▲2582%



Performance for Your Post

1638801 People Reached

50018 Likes, Comments & Shares

318558 Post Clicks

124990	4	193564
Photo Views	Link Clicks	Other Clicks

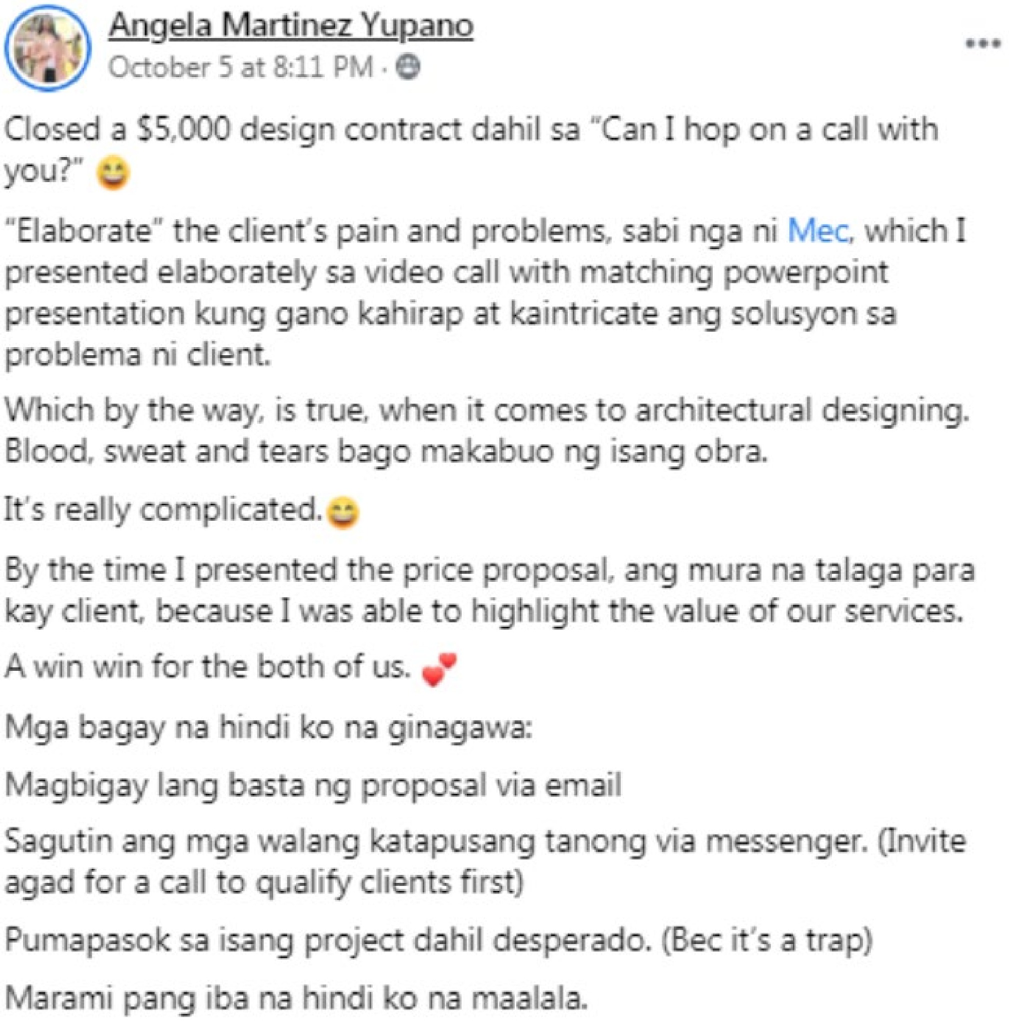
NEGATIVE FEEDBACK

7 Hide All Posts
10 Hide Post
0 Report as Spam
0 Unlike Page

50018 Likes, Comments & Shares

BRANDED CONTENT DISTRIBUTION

1638801	1638801	0
Total Reach	Organic Reach	Paid Reach
1886637	1886637	0
Total Impressions	Organic Impressions	Paid Impressions



Angela Martinez Yupano

October 5 at 8:11 PM · 🌐

Closed a $5,000 design contract dahil sa "Can I hop on a call with you?" 😀

"Elaborate" the client's pain and problems, sabi nga ni Mec, which I presented elaborately sa video call with matching powerpoint presentation kung gano kahirap at kaintricate ang solusyon sa problema ni client.

Which by the way, is true, when it comes to architectural designing. Blood, sweat and tears bago makabuo ng isang obra.

It's really complicated.😄

By the time I presented the price proposal, ang mura na talaga para kay client, because I was able to highlight the value of our services.

A win win for the both of us. 💕

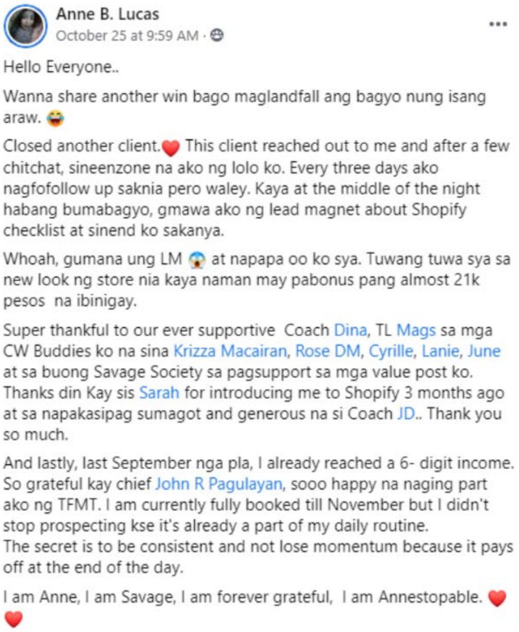
Mga bagay na hindi ko na ginagawa:

Magbigay lang basta ng proposal via email

Sagutin ang mga walang katapusang tanong via messenger. (Invite agad for a call to qualify clients first)

Pumapasok sa isang project dahil desperado. (Bec it's a trap)

Marami pang iba na hindi ko na maalala.



Anne B. Lucas
October 25 at 9:59 AM ·

Hello Everyone..

Wanna share another win bago maglandfall ang bagyo nung isang araw. 😂

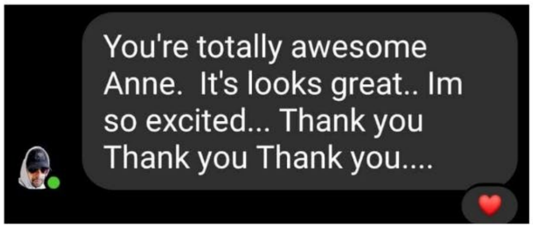
Closed another client.❤️ This client reached out to me and after a few chitchat, sineenzone na ako ng lolo ko. Every three days ako nagfofollow up saknia pero waley. Kaya at the middle of the night habang bumabagyo, gmawa ako ng lead magnet about Shopify checklist at sinend ko sakanya.

Whoah, gumana ung LM 😱 at napapa oo ko sya. Tuwang tuwa sya sa new look ng store nia kaya naman may pabonus pang almost 21k pesos na ibinigay.

Super thankful to our ever supportive Coach Dina, TL Mags sa mga CW Buddies ko na sina Krizza Macairan, Rose DM, Cyrille, Lanie, June at sa buong Savage Society sa pagsupport sa mga value post ko. Thanks din Kay sis Sarah for introducing me to Shopify 3 months ago at sa napakasipag sumagot and generous na si Coach JD.. Thank you so much.

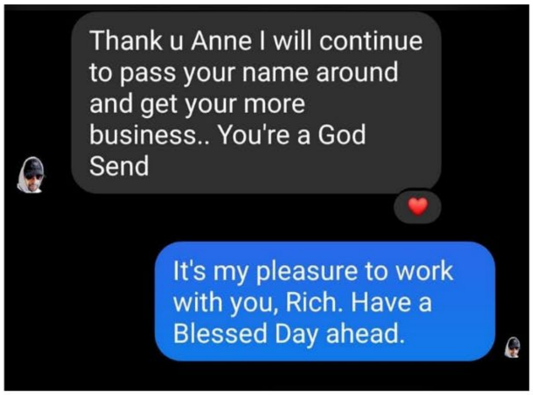
And lastly, last September nga pla, I already reached a 6- digit income. So grateful kay chief John R Pagulayan, sooo happy na naging part ako ng TFMT. I am currently fully booked till November but I didn't stop prospecting kse it's already a part of my daily routine.
The secret is to be consistent and not lose momentum because it pays off at the end of the day.

I am Anne, I am Savage, I am forever grateful, I am Annestopable. ❤️ ❤️



You're totally awesome Anne. It's looks great.. Im so excited... Thank you Thank you Thank you....

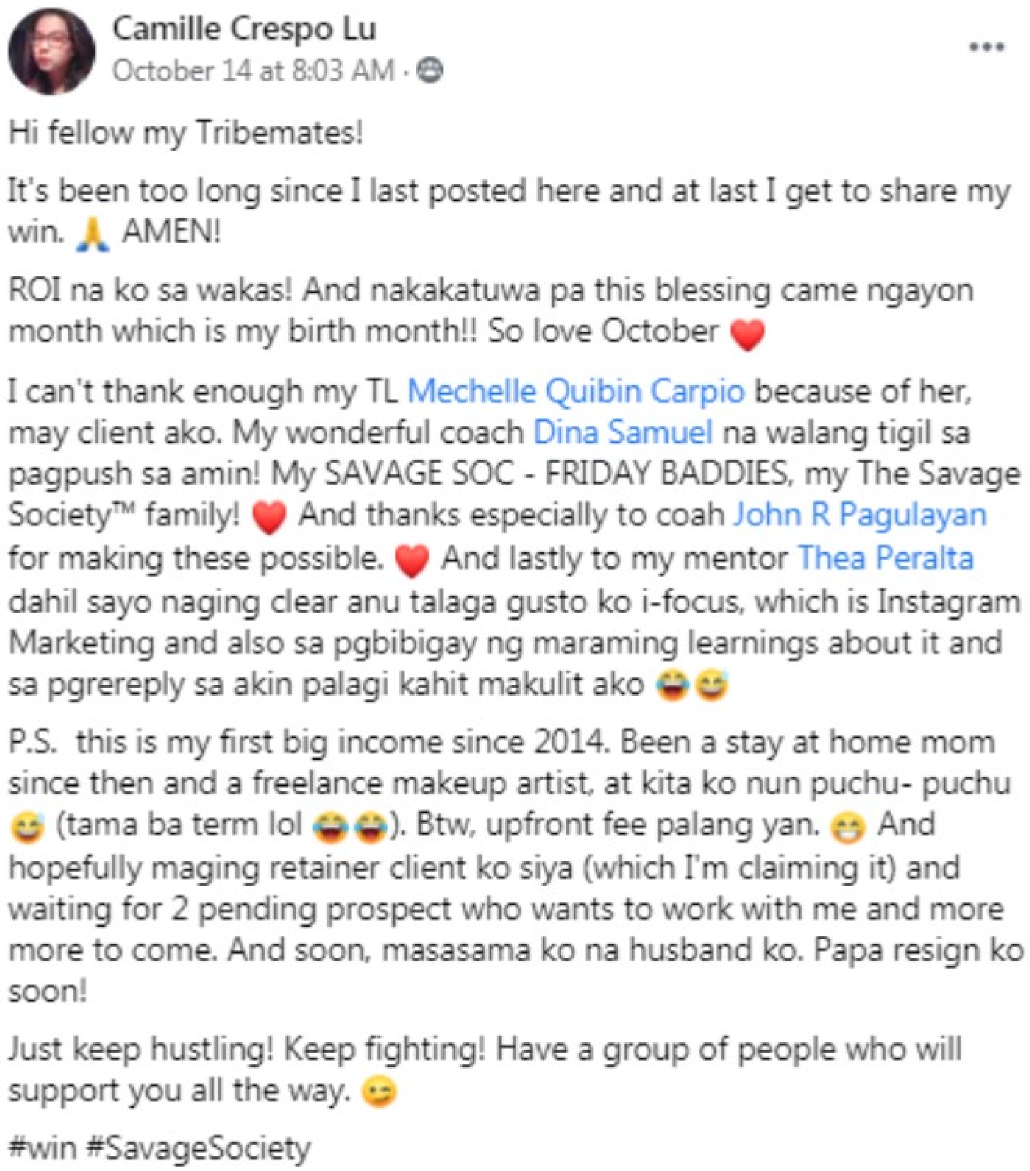
❤️



Thank u Anne I will continue to pass your name around and get your more business.. You're a God Send

❤️

It's my pleasure to work with you, Rich. Have a Blessed Day ahead.



Camille Crespo Lu
October 14 at 8:03 AM · 🌐

Hi fellow my Tribemates!

It's been too long since I last posted here and at last I get to share my win. 🙏 AMEN!

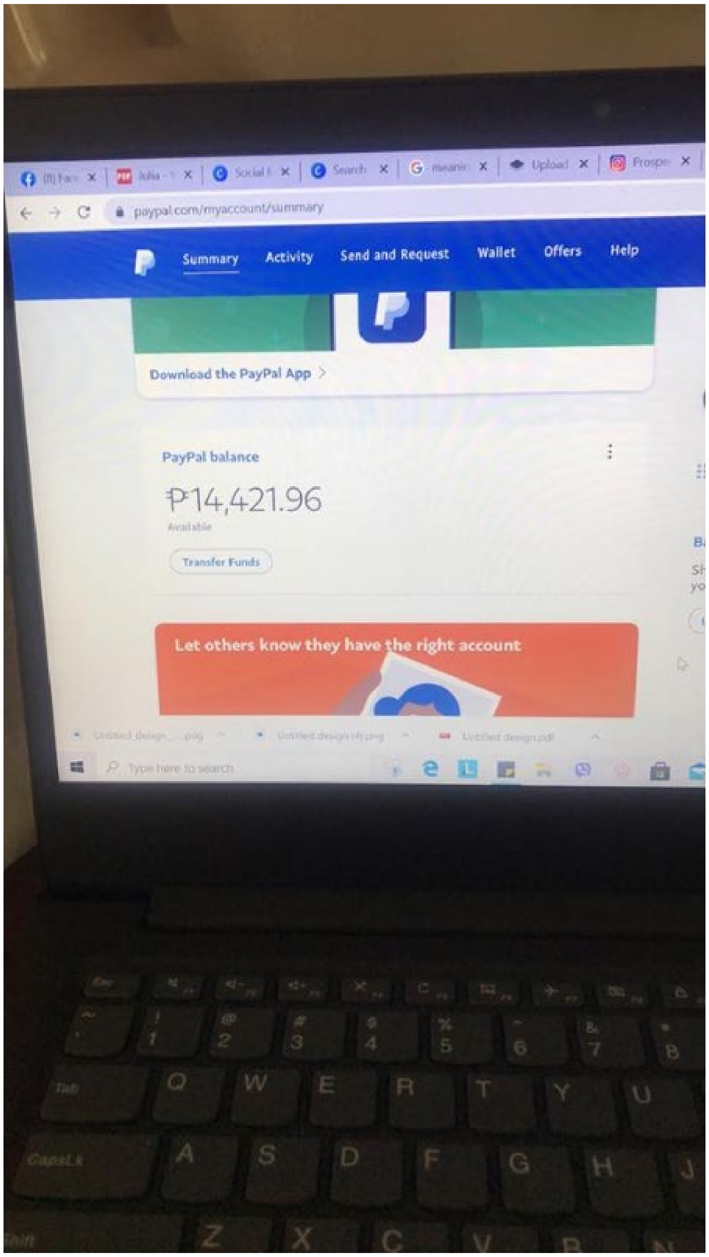
ROI na ko sa wakas! And nakakatuwa pa this blessing came ngayon month which is my birth month!! So love October ❤️

I can't thank enough my TL Mechelle Quibin Carpio because of her, may client ako. My wonderful coach Dina Samuel na walang tigil sa pagpush sa amin! My SAVAGE SOC - FRIDAY BADDIES, my The Savage Society™ family! ❤️ And thanks especially to coah John R Pagulayan for making these possible. ❤️ And lastly to my mentor Thea Peralta dahil sayo naging clear anu talaga gusto ko i-focus, which is Instagram Marketing and also sa pgbibigay ng maraming learnings about it and sa pgrereply sa akin palagi kahit makulit ako 😂😅

P.S. this is my first big income since 2014. Been a stay at home mom since then and a freelance makeup artist, at kita ko nun puchu- puchu 😅 (tama ba term lol 😂😂). Btw, upfront fee palang yan. 😁 And hopefully maging retainer client ko siya (which I'm claiming it) and waiting for 2 pending prospect who wants to work with me and more more to come. And soon, masasama ko na husband ko. Papa resign ko soon!

Just keep hustling! Keep fighting! Have a group of people who will support you all the way. 😉

#win #SavageSociety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PayPal balance

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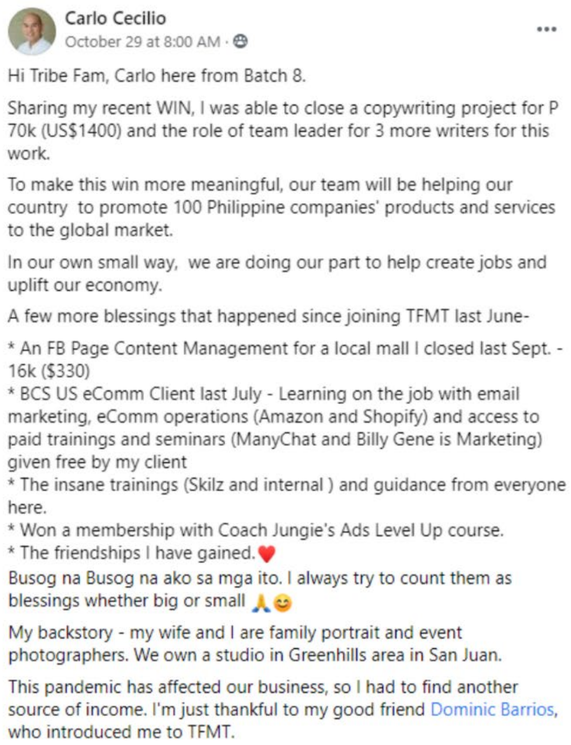
Available

Transfer Funds
Let others know they have the right account
Type here to search



Carlo Cecilio
October 29 at 8:00 AM ·

Hi Tribe Fam, Carlo here from Batch 8.

Sharing my recent WIN, I was able to close a copywriting project for P 70k (US$1400) and the role of team leader for 3 more writers for this work.

To make this win more meaningful, our team will be helping our country to promote 100 Philippine companies' products and services to the global market.

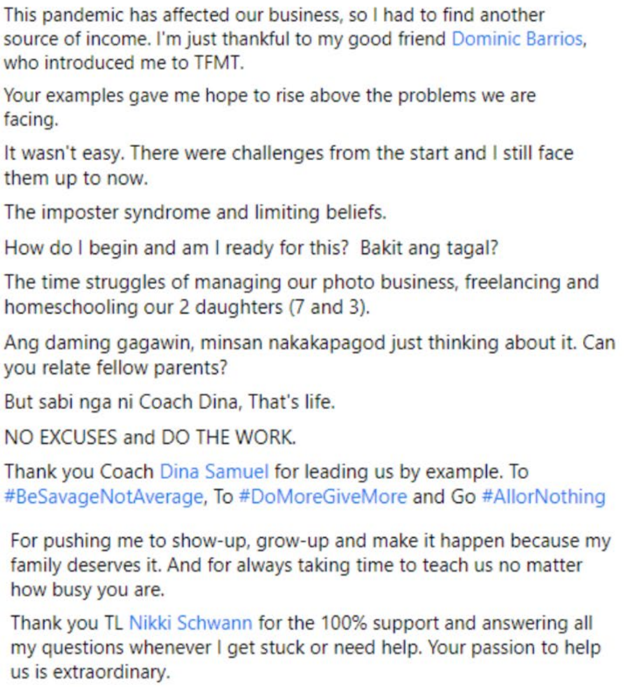
In our own small way, we are doing our part to help create jobs and uplift our economy.

A few more blessings that happened since joining TFMT last June-

* An FB Page Content Management for a local mall I closed last Sept. - 16k ($330)
* BCS US eComm Client last July - Learning on the job with email marketing, eComm operations (Amazon and Shopify) and access to paid trainings and seminars (ManyChat and Billy Gene is Marketing) given free by my client
* The insane trainings (Skilz and internal) and guidance from everyone here.
* Won a membership with Coach Jungie's Ads Level Up course.
* The friendships I have gained.❤️
Busog na Busog na ako sa mga ito. I always try to count them as blessings whether big or small 🙏😊

My backstory - my wife and I are family portrait and event photographers. We own a studio in Greenhills area in San Juan.

This pandemic has affected our business, so I had to find another source of income. I'm just thankful to my good friend Dominic Barrios, who introduced me to TFMT.



This pandemic has affected our business, so I had to find another source of income. I'm just thankful to my good friend Dominic Barrios, who introduced me to TFMT.

Your examples gave me hope to rise above the problems we are facing.

It wasn't easy. There were challenges from the start and I still face them up to now.

The imposter syndrome and limiting beliefs.

How do I begin and am I ready for this? Bakit ang tagal?

The time struggles of managing our photo business, freelancing and homeschooling our 2 daughters (7 and 3).

Ang daming gagawin, minsan nakakapagod just thinking about it. Can you relate fellow parents?

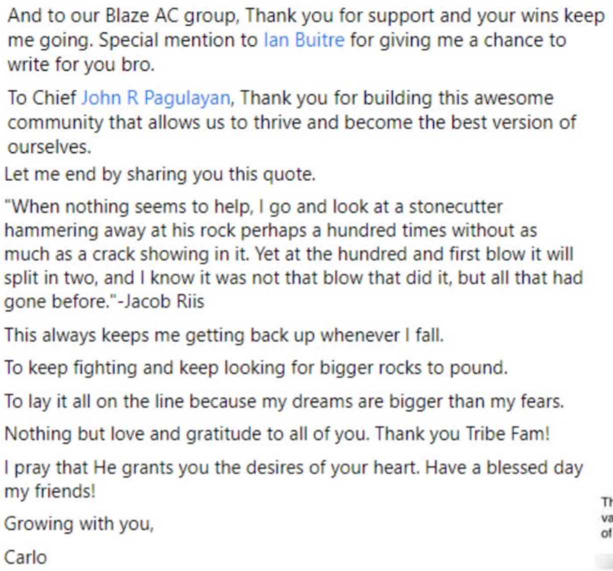
But sabi nga ni Coach Dina, That's life.

NO EXCUSES and DO THE WORK.

Thank you Coach Dina Samuel for leading us by example. To #BeSavageNotAverage, To #DoMoreGiveMore and Go #AllorNothing

For pushing me to show-up, grow-up and make it happen because my family deserves it. And for always taking time to teach us no matter how busy you are.

Thank you TL Nikki Schwann for the 100% support and answering all my questions whenever I get stuck or need help. Your passion to help us is extraordinary.



And to our Blaze AC group, Thank you for support and your wins keep me going. Special mention to Ian Buitre for giving me a chance to write for you bro.

To Chief John R Pagulayan, Thank you for building this awesome community that allows us to thrive and become the best version of ourselves.

Let me end by sharing you this quote.

"When nothing seems to help, I go and look at a stonecutter hammering away at his rock perhaps a hundred times without as much as a crack showing in it. Yet at the hundred and first blow it will split in two, and I know it was not that blow that did it, but all that had gone before."-Jacob Riis

This always keeps me getting back up whenever I fall.

To keep fighting and keep looking for bigger rocks to pound.

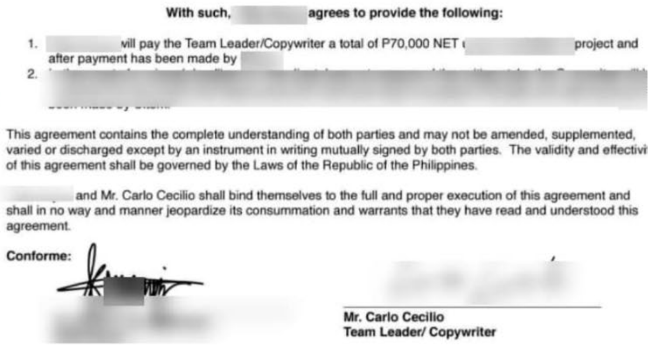
To lay it all on the line because my dreams are bigger than my fears.

Nothing but love and gratitude to all of you. Thank you Tribe Fam!

I pray that He grants you the desires of your heart. Have a blessed day my friends!

Growing with you,

Carlo



With such, [redacted] agrees to provide the following:

1. [redacted] vill pay the Team Leader/Copywriter a total of P70,000 NET [redacted] project and after payment has been made by [redacted]
2. [redacted]

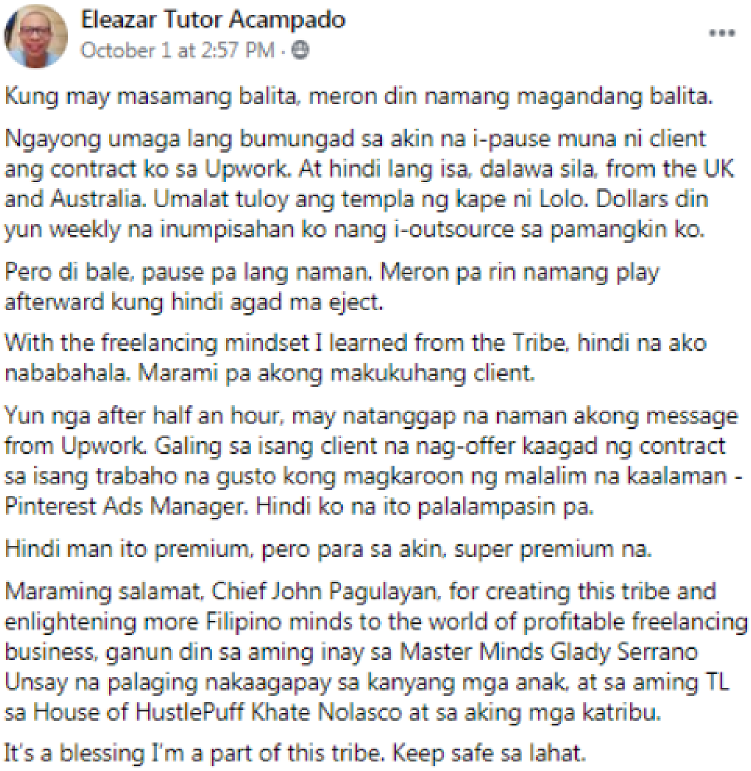
This agreement contains the complete understanding of both parties and may not be amended, supplemented, varied or discharged except by an instrument in writing mutually signed by both parties. The validity and effectivi of this agreement shall be governed by the Laws of the Republic of the Philippines.

[redacted] and Mr. Carlo Cecilio shall bind themselves to the full and proper execution of this agreement and shall in no way and manner jeopardize its consummation and warrants that they have read and understood this agreement.

Conforme: [redacted]

[redacted]

[redacted]
Mr. Carlo Cecilio
Team Leader/ Copywriter



Eleazar Tutor Acampado
October 1 at 2:57 PM ·

Kung may masamang balita, meron din namang magandang balita.

Ngayong umaga lang bumungad sa akin na i-pause muna ni client ang contract ko sa Upwork. At hindi lang isa, dalawa sila, from the UK and Australia. Umalat tuloy ang templa ng kape ni Lolo. Dollars din yun weekly na inumpisahan ko nang i-outsource sa pamangkin ko.

Pero di bale, pause pa lang naman. Meron pa rin namang play afterward kung hindi agad ma eject.

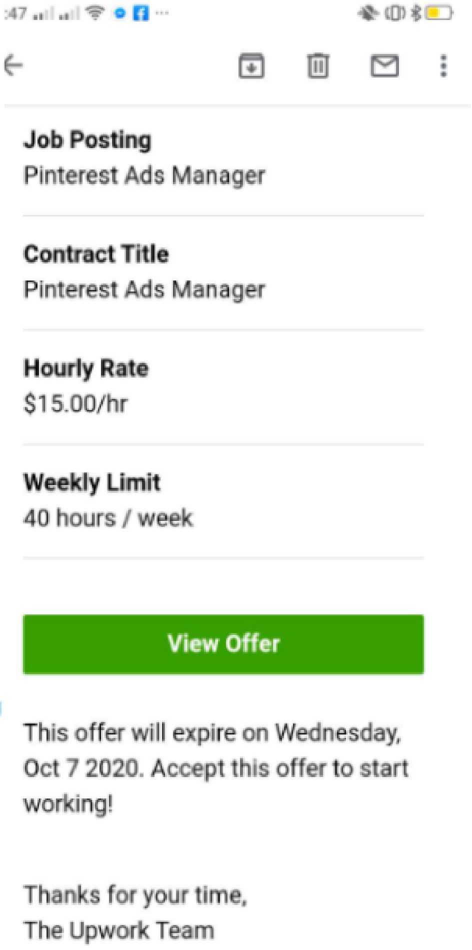
With the freelancing mindset I learned from the Tribe, hindi na ako nababahala. Marami pa akong makukuhang client.

Yun nga after half an hour, may natanggap na naman akong message from Upwork. Galing sa isang client na nag-offer kaagad ng contract sa isang trabaho na gusto kong magkaroon ng malalim na kaalaman - Pinterest Ads Manager. Hindi ko na ito palalampasin pa.

Hindi man ito premium, pero para sa akin, super premium na.

Maraming salamat, Chief John Pagulayan, for creating this tribe and enlightening more Filipino minds to the world of profitable freelancing business, ganun din sa aming inay sa Master Minds Glady Serrano Unsay na palaging nakaagapay sa kanyang mga anak, at sa aming TL sa House of HustlePuff Khate Nolasco at sa aking mga katribu.

It's a blessing I'm a part of this tribe. Keep safe sa lahat.



Job Posting
Pinterest Ads Manager

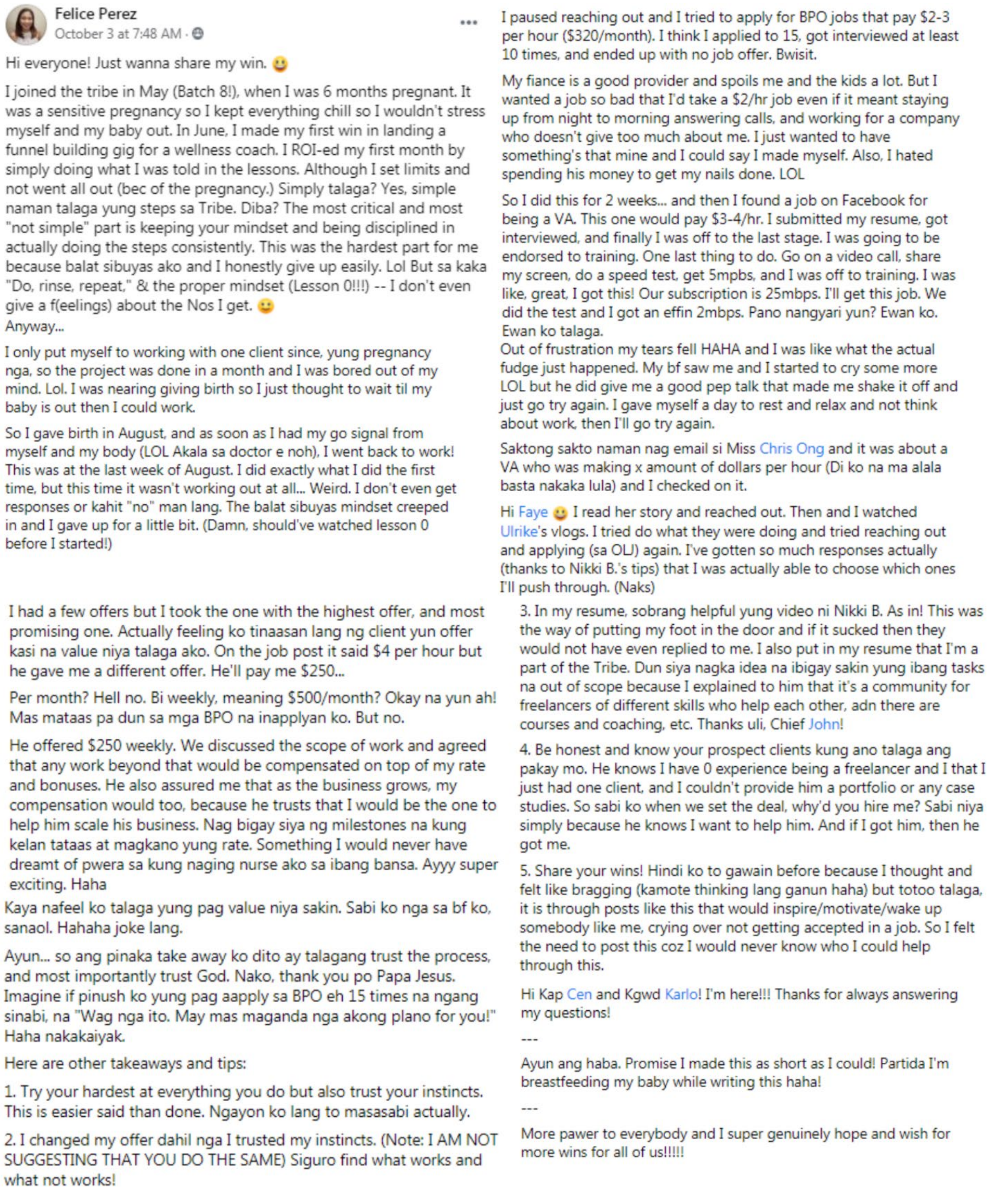
Contract Title
Pinterest Ads Manager

Hourly Rate
$15.00/hr

Weekly Limit
40 hours / week

This offer will expire on Wednesday, Oct 7 2020. Accept this offer to start working!

Thanks for your time,
The Upwork Team



Felice Perez
October 3 at 7:48 AM ·

Hi everyone! Just wanna share my win. 😃

I joined the tribe in May (Batch 8!), when I was 6 months pregnant. It was a sensitive pregnancy so I kept everything chill so I wouldn't stress myself and my baby out. In June, I made my first win in landing a funnel building gig for a wellness coach. I ROI-ed my first month by simply doing what I was told in the lessons. Although I set limits and not went all out (bec of the pregnancy.) Simply talaga? Yes, simple naman talaga yung steps sa Tribe. Diba? The most critical and most "not simple" part is keeping your mindset and being disciplined in actually doing the steps consistently. This was the hardest part for me because balat sibuyas ako and I honestly give up easily. Lol But sa kaka "Do, rinse, repeat," & the proper mindset (Lesson 0!!!) -- I don't even give a f(eelings) about the Nos I get. 😃
Anyway...

I only put myself to working with one client since, yung pregnancy nga, so the project was done in a month and I was bored out of my mind. Lol. I was nearing giving birth so I just thought to wait til my baby is out then I could work.

So I gave birth in August, and as soon as I had my go signal from myself and my body (LOL Akala sa doctor e noh), I went back to work! This was at the last week of August. I did exactly what I did the first time, but this time it wasn't working out at all... Weird. I don't even get responses or kahit "no" man lang. The balat sibuyas mindset creeped in and I gave up for a little bit. (Damn, should've watched lesson 0 before I started!)

I paused reaching out and I tried to apply for BPO jobs that pay $2-3 per hour ($320/month). I think I applied to 15, got interviewed at least 10 times, and ended up with no job offer. Bwisit.

My fiance is a good provider and spoils me and the kids a lot. But I wanted a job so bad that I'd take a $2/hr job even if it meant staying up from night to morning answering calls, and working for a company who doesn't give too much about me. I just wanted to have something's that mine and I could say I made myself. Also, I hated spending his money to get my nails done. LOL

So I did this for 2 weeks... and then I found a job on Facebook for being a VA. This one would pay $3-4/hr. I submitted my resume, got interviewed, and finally I was off to the last stage. I was going to be endorsed to training. One last thing to do. Go on a video call, share my screen, do a speed test, get 5mpbs, and I was off to training. I was like, great, I got this! Our subscription is 25mbps. I'll get this job. We did the test and I got an effin 2mbps. Pano nangyari yun? Ewan ko. Ewan ko talaga.
Out of frustration my tears fell HAHA and I was like what the actual fudge just happened. My bf saw me and I started to cry some more LOL but he did give me a good pep talk that made me shake it off and just go try again. I gave myself a day to rest and relax and not think about work, then I'll go try again.

Saktong sakto naman nag email si Miss Chris Ong and it was about a VA who was making x amount of dollars per hour (Di ko na ma alala basta nakaka lula) and I checked on it.

Hi Faye 😃 I read her story and reached out. Then and I watched Ulrike's vlogs. I tried do what they were doing and tried reaching out and applying (sa OLJ) again. I've gotten so much responses actually (thanks to Nikki B.'s tips) that I was actually able to choose which ones I'll push through. (Naks)

I had a few offers but I took the one with the highest offer, and most promising one. Actually feeling ko tinaasan lang ng client yun offer kasi na value niya talaga ako. On the job post it said $4 per hour but he gave me a different offer. He'll pay me $250...

Per month? Hell no. Bi weekly, meaning $500/month? Okay na yun ah! Mas mataas pa dun sa mga BPO na inapplyan ko. But no.

He offered $250 weekly. We discussed the scope of work and agreed that any work beyond that would be compensated on top of my rate and bonuses. He also assured me that as the business grows, my compensation would too, because he trusts that I would be the one to help him scale his business. Nag bigay siya ng milestones na kung kelan tataas at magkano yung rate. Something I would never have dreamt of pwera sa kung naging nurse ako sa ibang bansa. Ayyy super exciting. Haha

Kaya nafeel ko talaga yung pag value niya sakin. Sabi ko nga sa bf ko, sanaol. Hahaha joke lang.

Ayun... so ang pinaka take away ko dito ay talagang trust the process, and most importantly trust God. Nako, thank you po Papa Jesus. Imagine if pinush ko yung pag aapply sa BPO eh 15 times na ngang sinabi, na "Wag nga ito. May mas maganda nga akong plano for you!" Haha nakakaiyak.

Here are other takeaways and tips:

1. Try your hardest at everything you do but also trust your instincts. This is easier said than done. Ngayon ko lang to masasabi actually.

2. I changed my offer dahil nga I trusted my instincts. (Note: I AM NOT SUGGESTING THAT YOU DO THE SAME) Siguro find what works and what not works!

3. In my resume, sobrang helpful yung video ni Nikki B. As in! This was the way of putting my foot in the door and if it sucked then they would not have even replied to me. I also put in my resume that I'm a part of the Tribe. Dun siya nagka idea na ibigay sakin yung ibang tasks na out of scope because I explained to him that it's a community for freelancers of different skills who help each other, adn there are courses and coaching, etc. Thanks uli, Chief John!

4. Be honest and know your prospect clients kung ano talaga ang pakay mo. He knows I have 0 experience being a freelancer and I that I just had one client, and I couldn't provide him a portfolio or any case studies. So sabi ko when we set the deal, why'd you hire me? Sabi niya simply because he knows I want to help him. And if I got him, then he got me.

5. Share your wins! Hindi ko to gawain before because I thought and felt like bragging (kamote thinking lang ganun haha) but totoo talaga, it is through posts like this that would inspire/motivate/wake up somebody like me, crying over not getting accepted in a job. So I felt the need to post this coz I would never know who I could help through this.

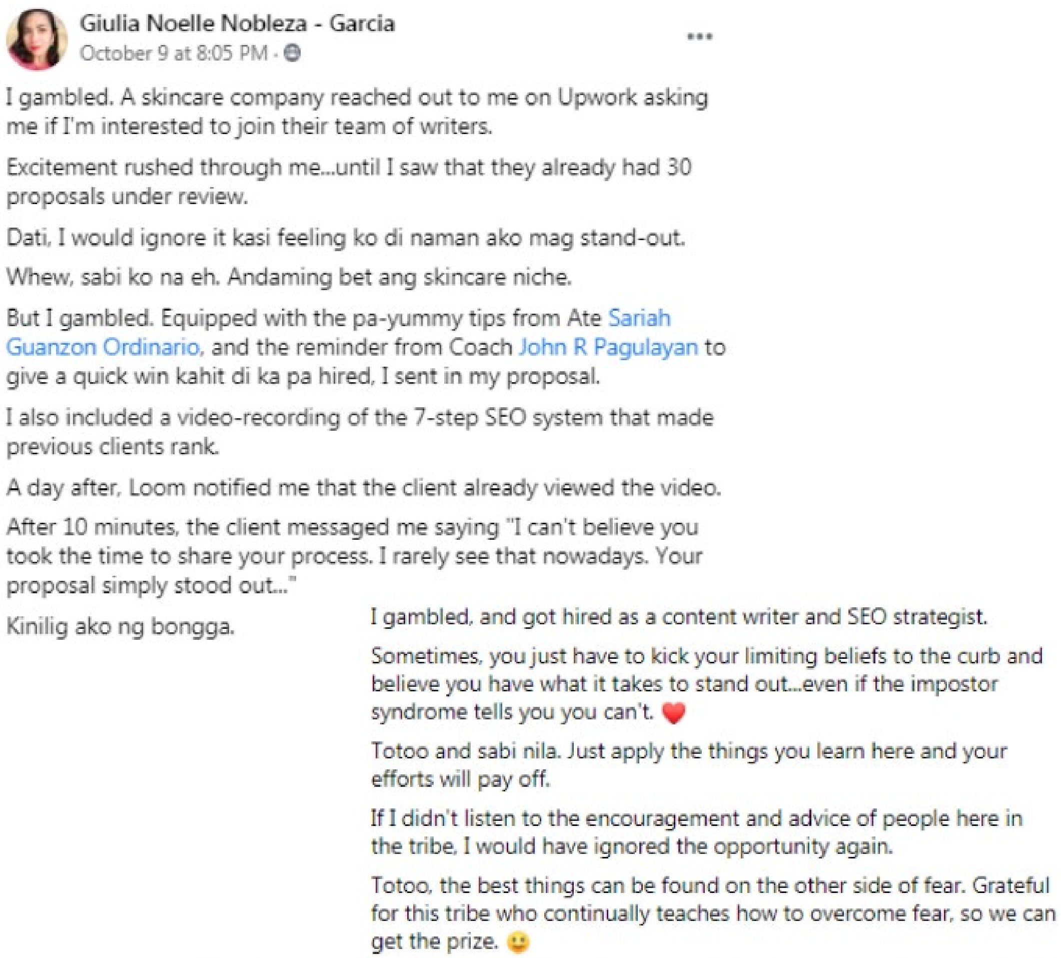
Hi Kap Cen and Kgwd Karlo! I'm here!!! Thanks for always answering my questions!

---

Ayun ang haba. Promise I made this as short as I could! Partida I'm breastfeeding my baby while writing this haha!

---

More pawer to everybody and I super genuinely hope and wish for more wins for all of us!!!!!



Giulia Noelle Nobleza - Garcia
October 9 at 8:05 PM ·

I gambled. A skincare company reached out to me on Upwork asking me if I'm interested to join their team of writers.

Excitement rushed through me...until I saw that they already had 30 proposals under review.

Dati, I would ignore it kasi feeling ko di naman ako mag stand-out.

Whew, sabi ko na eh. Andaming bet ang skincare niche.

But I gambled. Equipped with the pa-yummy tips from Ate Sariah Guanzon Ordinario, and the reminder from Coach John R Pagulayan to give a quick win kahit di ka pa hired, I sent in my proposal.

I also included a video-recording of the 7-step SEO system that made previous clients rank.

A day after, Loom notified me that the client already viewed the video.

After 10 minutes, the client messaged me saying "I can't believe you took the time to share your process. I rarely see that nowadays. Your proposal simply stood out..."

Kinilig ako ng bongga.

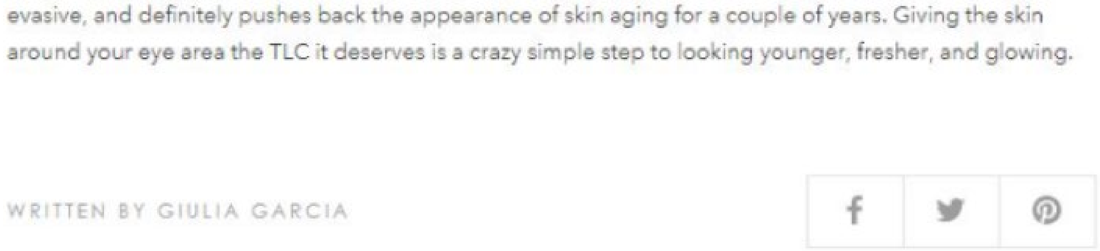
I gambled, and got hired as a content writer and SEO strategist.

Sometimes, you just have to kick your limiting beliefs to the curb and believe you have what it takes to stand out...even if the impostor syndrome tells you you can't. ❤️

Totoo and sabi nila. Just apply the things you learn here and your efforts will pay off.

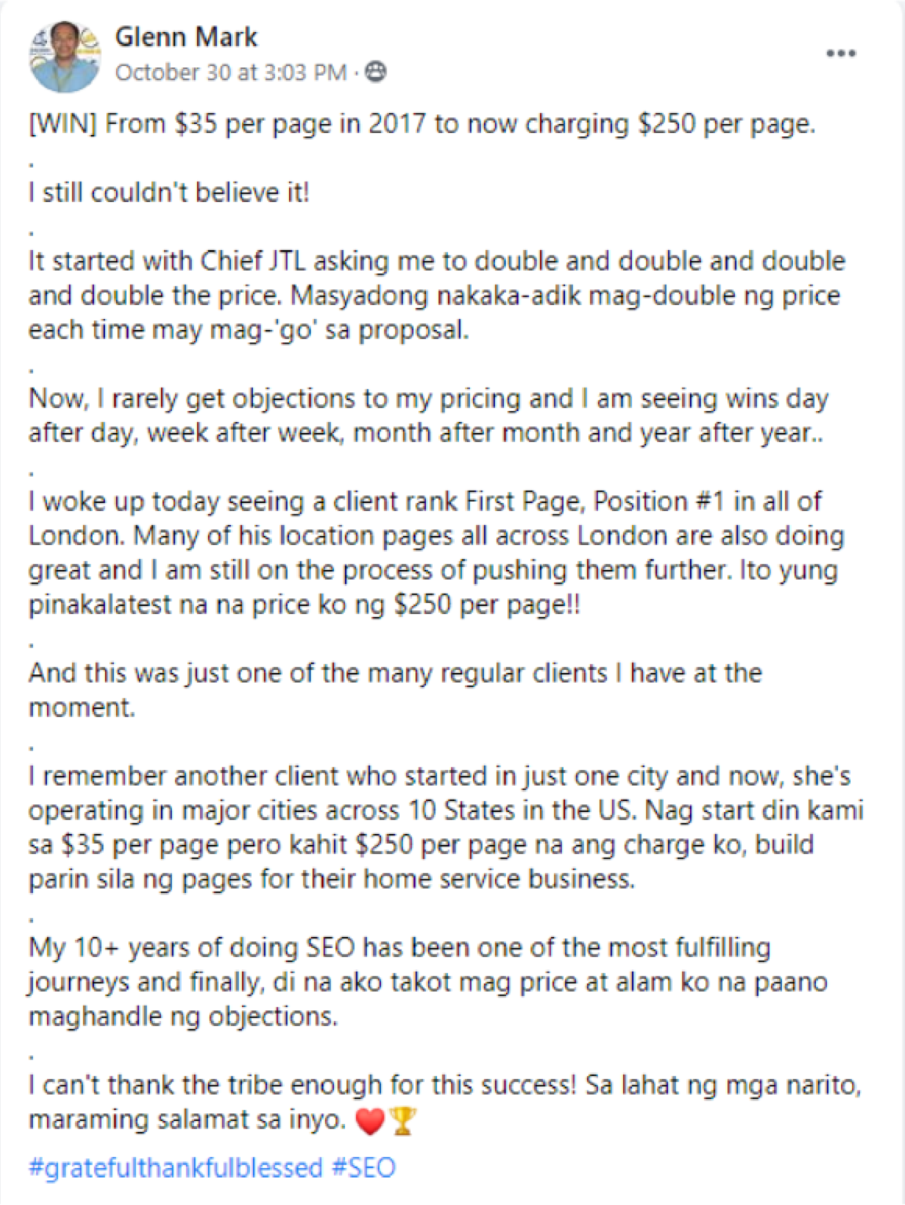
If I didn't listen to the encouragement and advice of people here in the tribe, I would have ignored the opportunity again.

Totoo, the best things can be found on the other side of fear. Grateful for this tribe who continually teaches how to overcome fear, so we can get the prize. 🙂



evasive, and definitely pushes back the appearance of skin aging for a couple of years. Giving the skin around your eye area the TLC it deserves is a crazy simple step to looking younger, fresher, and glowing.

WRITTEN BY GIULIA GARCIA



Glenn Mark
October 30 at 3:03 PM ·

[WIN] From $35 per page in 2017 to now charging $250 per page.

.

I still couldn't believe it!

.

It started with Chief JTL asking me to double and double and double and double the price. Masyadong nakaka-adik mag-double ng price each time may mag-'go' sa proposal.

.

Now, I rarely get objections to my pricing and I am seeing wins day after day, week after week, month after month and year after year..

.

I woke up today seeing a client rank First Page, Position #1 in all of London. Many of his location pages all across London are also doing great and I am still on the process of pushing them further. Ito yung pinakalatest na na price ko ng $250 per page!!

.

And this was just one of the many regular clients I have at the moment.

.

I remember another client who started in just one city and now, she's operating in major cities across 10 States in the US. Nag start din kami sa $35 per page pero kahit $250 per page na ang charge ko, build parin sila ng pages for their home service business.

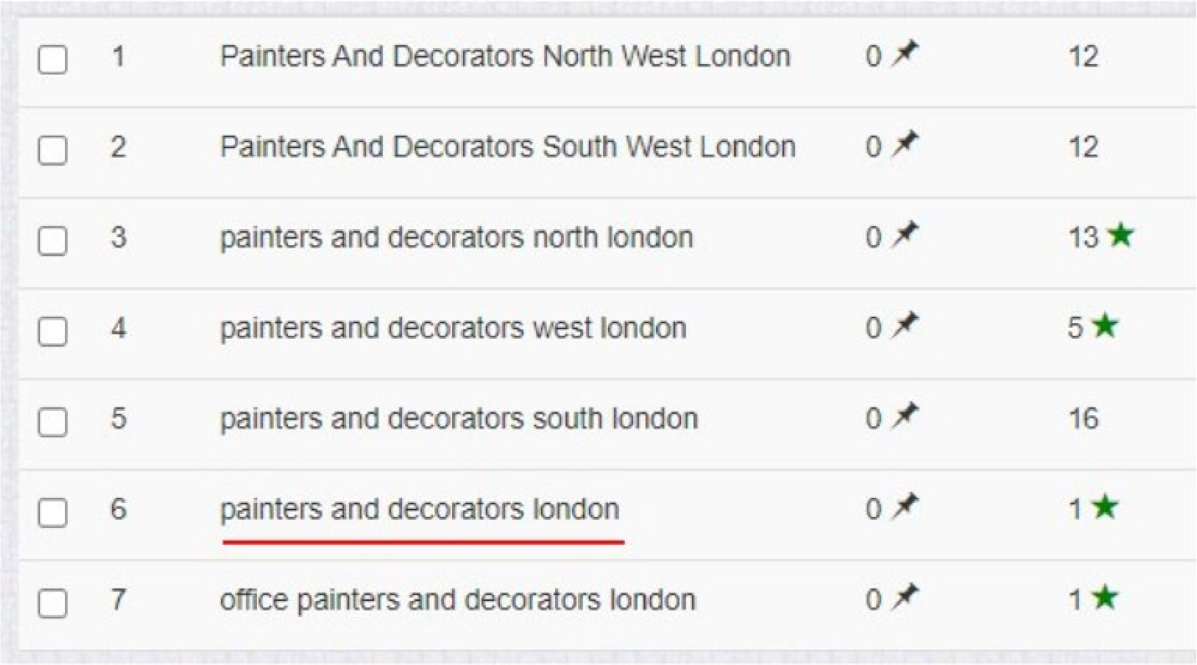
.

My 10+ years of doing SEO has been one of the most fulfilling journeys and finally, di na ako takot mag price at alam ko na paano maghandle ng objections.

.

I can't thank the tribe enough for this success! Sa lahat ng mga narito, maraming salamat sa inyo. ❤️🏆

#gratefulthankfulblessed #SEO



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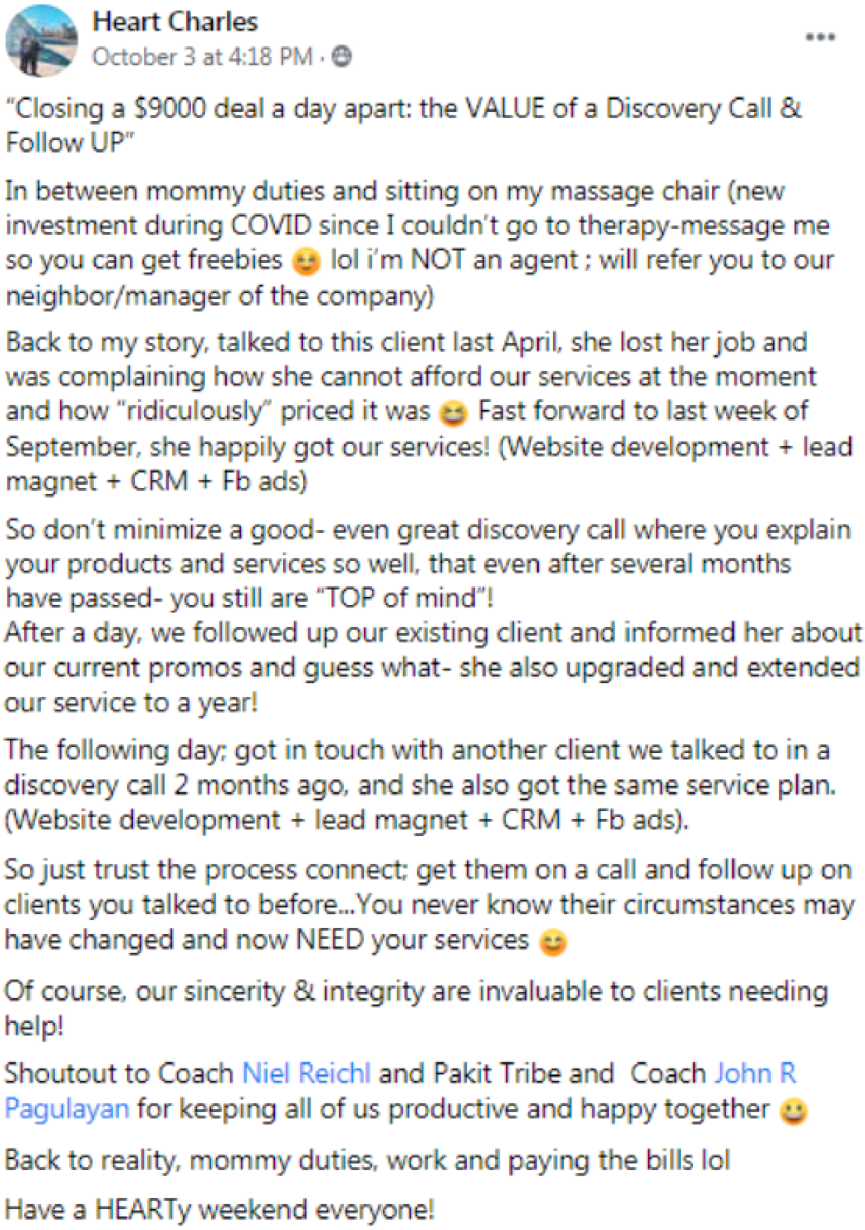
☐	3	painters and decorators north london	0 📌	13 ★
☐	4	painters and decorators west london	0 📌	5 ★
☐	5	painters and decorators south london	0 📌	16
☐	6	painters and decorators london	0 📌	1 ★
☐	7	office painters and decorators london	0 📌	1 ★



Heart Charles

October 3 at 4:18 PM ·

"Closing a $9000 deal a day apart: the VALUE of a Discovery Call & Follow UP"

In between mommy duties and sitting on my massage chair (new investment during COVID since I couldn't go to therapy-message me so you can get freebies 😊 lol i'm NOT an agent ; will refer you to our neighbor/manager of the company)

Back to my story, talked to this client last April, she lost her job and was complaining how she cannot afford our services at the moment and how "ridiculously" priced it was 😆 Fast forward to last week of September, she happily got our services! (Website development + lead magnet + CRM + Fb ads)

So don't minimize a good- even great discovery call where you explain your products and services so well, that even after several months have passed- you still are "TOP of mind"!
After a day, we followed up our existing client and informed her about our current promos and guess what- she also upgraded and extended our service to a year!

The following day; got in touch with another client we talked to in a discovery call 2 months ago, and she also got the same service plan. (Website development + lead magnet + CRM + Fb ads).

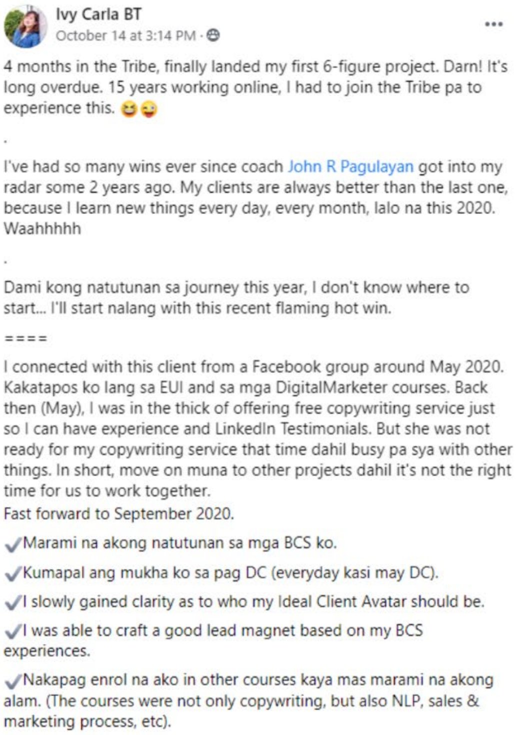
So just trust the process connect; get them on a call and follow up on clients you talked to before...You never know their circumstances may have changed and now NEED your services 😊

Of course, our sincerity & integrity are invaluable to clients needing help!

Shoutout to Coach Niel Reichl and Pakit Tribe and Coach John R Pagulayan for keeping all of us productive and happy together 😃

Back to reality, mommy duties, work and paying the bills lol

Have a HEARTy weekend everyone!



Ivy Carla BT
October 14 at 3:14 PM · 🌐

4 months in the Tribe, finally landed my first 6-figure project. Darn! It's long overdue. 15 years working online, I had to join the Tribe pa to experience this. 😆😜

.

I've had so many wins ever since coach John R Pagulayan got into my radar some 2 years ago. My clients are always better than the last one, because I learn new things every day, every month, lalo na this 2020. Waahhhhh

.

Dami kong natutunan sa journey this year, I don't know where to start... I'll start nalang with this recent flaming hot win.

====

I connected with this client from a Facebook group around May 2020. Kakatapos ko lang sa EUI and sa mga DigitalMarketer courses. Back then (May), I was in the thick of offering free copywriting service just so I can have experience and LinkedIn Testimonials. But she was not ready for my copywriting service that time dahil busy pa sya with other things. In short, move on muna to other projects dahil it's not the right time for us to work together.
Fast forward to September 2020.

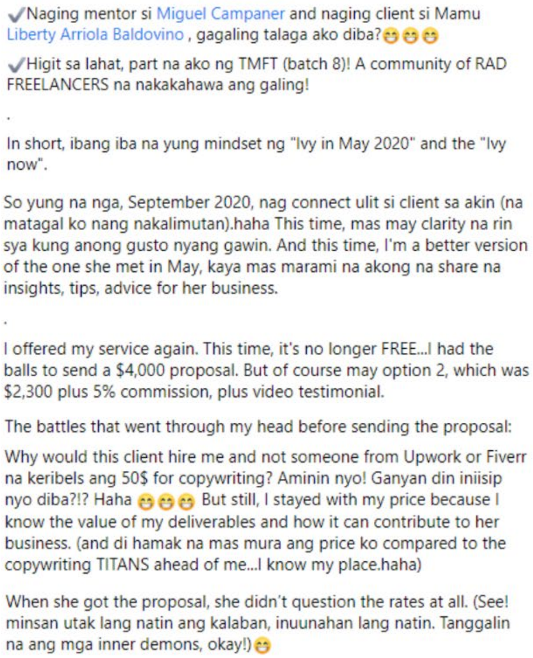
✔Marami na akong natutunan sa mga BCS ko.

✔Kumapal ang mukha ko sa pag DC (everyday kasi may DC).

✔I slowly gained clarity as to who my Ideal Client Avatar should be.

✔I was able to craft a good lead magnet based on my BCS experiences.

✔Nakapag enrol na ako in other courses kaya mas marami na akong alam. (The courses were not only copywriting, but also NLP, sales & marketing process, etc).



✔Naging mentor si Miguel Campaner and naging client si Mamu Liberty Arriola Baldovino , gagaling talaga ako diba?😁😁😁

✔Higit sa lahat, part na ako ng TMFT (batch 8)! A community of RAD FREELANCERS na nakakahawa ang galing!

.

In short, ibang iba na yung mindset ng "Ivy in May 2020" and the "Ivy now".

So yung na nga, September 2020, nag connect ulit si client sa akin (na matagal ko nang nakalimutan).haha This time, mas may clarity na rin sya kung anong gusto nyang gawin. And this time, I'm a better version of the one she met in May, kaya mas marami na akong na share na insights, tips, advice for her business.

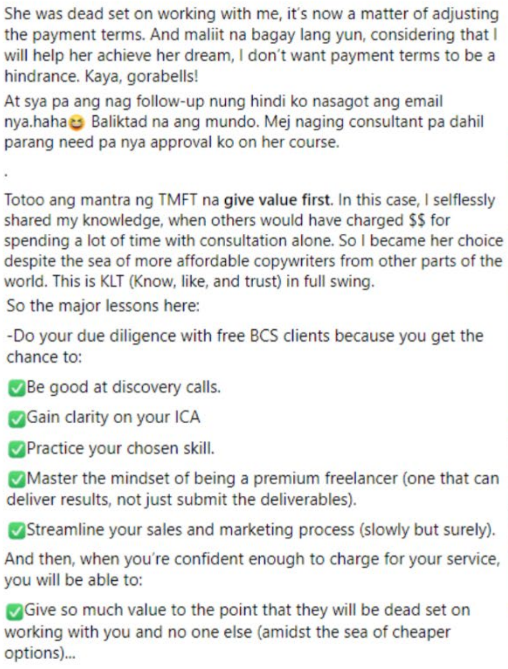
.

I offered my service again. This time, it's no longer FREE...I had the balls to send a $4,000 proposal. But of course may option 2, which was $2,300 plus 5% commission, plus video testimonial.

The battles that went through my head before sending the proposal:

Why would this client hire me and not someone from Upwork or Fiverr na keribels ang 50$ for copywriting? Aminin nyo! Ganyan din iniisip nyo diba?!? Haha 😁😁😁 But still, I stayed with my price because I know the value of my deliverables and how it can contribute to her business. (and di hamak na mas mura ang price ko compared to the copywriting TITANS ahead of me...I know my place.haha)

When she got the proposal, she didn't question the rates at all. (See! minsan utak lang natin ang kalaban, inuunahan lang natin. Tanggalin na ang mga inner demons, okay!)😁



She was dead set on working with me, it's now a matter of adjusting the payment terms. And maliit na bagay lang yun, considering that I will help her achieve her dream, I don't want payment terms to be a hindrance. Kaya, gorabells!
At sya pa ang nag follow-up nung hindi ko nasagot ang email nya.haha😆 Baliktad na ang mundo. Mej naging consultant pa dahil parang need pa nya approval ko on her course.

.

Totoo ang mantra ng TMFT na **give value first**. In this case, I selflessly shared my knowledge, when others would have charged $$ for spending a lot of time with consultation alone. So I became her choice despite the sea of more affordable copywriters from other parts of the world. This is KLT (Know, like, and trust) in full swing.
So the major lessons here:

-Do your due diligence with free BCS clients because you get the chance to:

✅Be good at discovery calls.

✅Gain clarity on your ICA

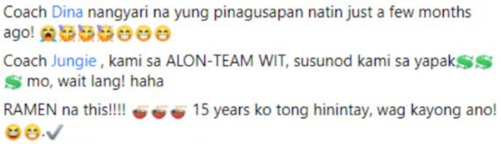
✅Practice your chosen skill.

✅Master the mindset of being a premium freelancer (one that can deliver results, not just submit the deliverables).

✅Streamline your sales and marketing process (slowly but surely).

And then, when you're confident enough to charge for your service, you will be able to:

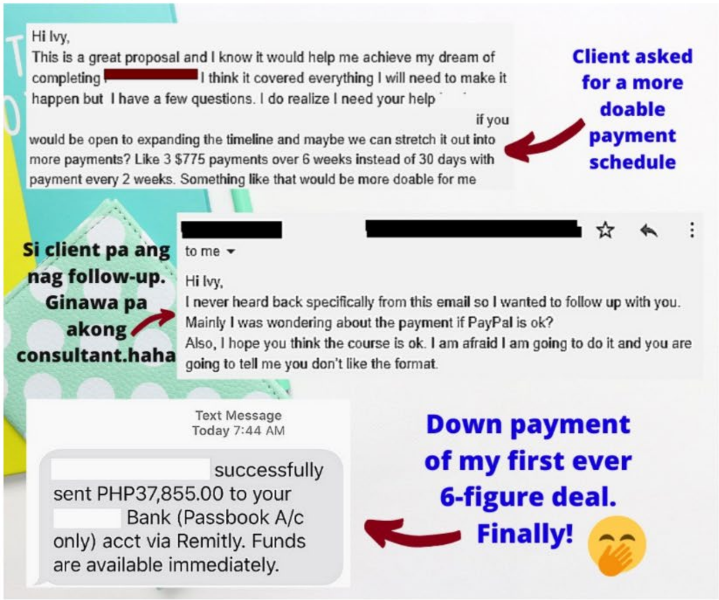
✅Give so much value to the point that they will be dead set on working with you and no one else (amidst the sea of cheaper options)...



Coach Dina nangyari na yung pinagusapan natin just a few months ago! 😭🤩🤩🤩😁😁😁

Coach Jungie , kami sa ALON-TEAM WIT, susunod kami sa yapak💲💲💲 mo, wait lang! haha

RAMEN na this!!!! 🍜🍜🍜 15 years ko tong hinintay, wag kayong ano! 😆😁.✔



Hi Ivy,
This is a great proposal and I know it would help me achieve my dream of completing [redacted] I think it covered everything I will need to make it happen but I have a few questions. I do realize I need your help if you would be open to expanding the timeline and maybe we can stretch it out into more payments? Like 3 $775 payments over 6 weeks instead of 30 days with payment every 2 weeks. Something like that would be more doable for me

Client asked for a more doable payment schedule

[redacted] [redacted]
to me

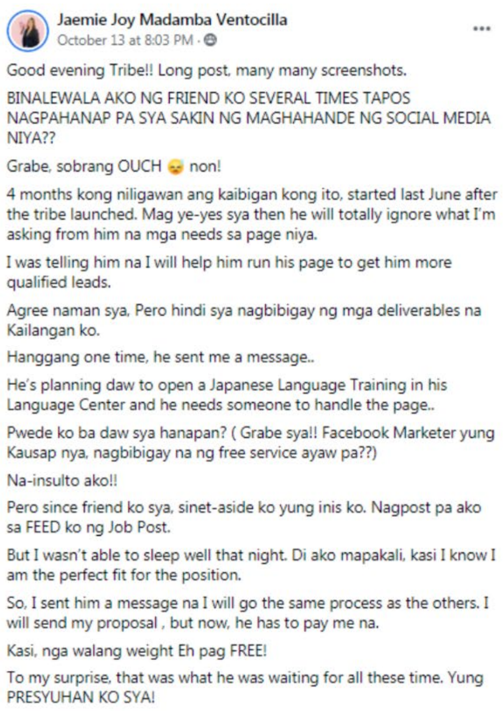
Hi Ivy,
I never heard back specifically from this email so I wanted to follow up with you.
Mainly I was wondering about the payment if PayPal is ok?
Also, I hope you think the course is ok. I am afraid I am going to do it and you are going to tell me you don't like the format.

Si client pa ang nag follow-up. Ginawa pa akong consultant.haha

Text Message
Today 7:44 AM

[redacted] successfully sent PHP37,855.00 to your [redacted] Bank (Passbook A/c only) acct via Remitly. Funds are available immediately.

Down payment of my first ever 6-figure deal. Finally! 🤭



Jaemie Joy Madamba Ventocilla
October 13 at 8:03 PM ·

Good evening Tribe!! Long post, many many screenshots.

BINALEWALA AKO NG FRIEND KO SEVERAL TIMES TAPOS NAGPAHANAP PA SYA SAKIN NG MAGHAHANDE NG SOCIAL MEDIA NIYA??

Grabe, sobrang OUCH 😓 non!

4 months kong niligawan ang kaibigan kong ito, started last June after the tribe launched. Mag ye-yes sya then he will totally ignore what I'm asking from him na mga needs sa page niya.

I was telling him na I will help him run his page to get him more qualified leads.

Agree naman sya, Pero hindi sya nagbibigay ng mga deliverables na Kailangan ko.

Hanggang one time, he sent me a message..

He's planning daw to open a Japanese Language Training in his Language Center and he needs someone to handle the page..

Pwede ko ba daw sya hanapan? (Grabe sya!! Facebook Marketer yung Kausap nya, nagbibigay na ng free service ayaw pa??)

Na-insulto ako!!

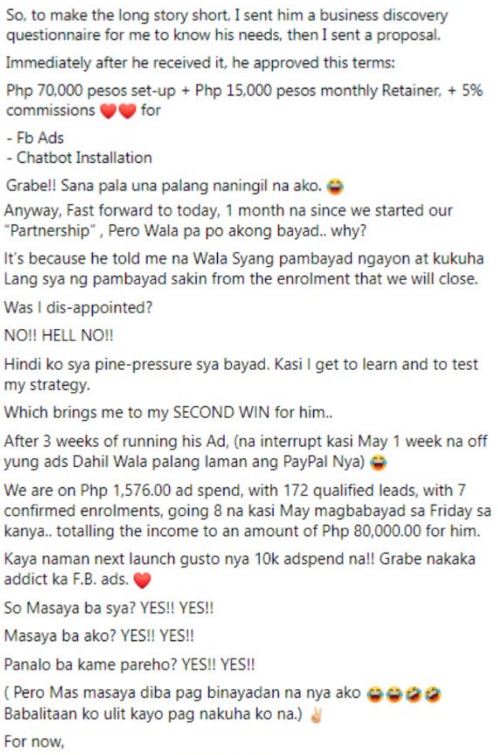
Pero since friend ko sya, sinet-aside ko yung inis ko. Nagpost pa ako sa FEED ko ng Job Post.

But I wasn't able to sleep well that night. Di ako mapakali, kasi I know I am the perfect fit for the position.

So, I sent him a message na I will go the same process as the others. I will send my proposal , but now, he has to pay me na.

Kasi, nga walang weight Eh pag FREE!

To my surprise, that was what he was waiting for all these time. Yung PRESYUHAN KO SYA!



So, to make the long story short, I sent him a business discovery questionnaire for me to know his needs, then I sent a proposal.

Immediately after he received it, he approved this terms:

Php 70,000 pesos set-up + Php 15,000 pesos monthly Retainer, + 5% commissions ❤️❤️ for

- Fb Ads
- Chatbot Installation

Grabe!! Sana pala una palang naningil na ako. 😂

Anyway, Fast forward to today, 1 month na since we started our "Partnership" , Pero Wala pa po akong bayad.. why?

It's because he told me na Wala Syang pambayad ngayon at kukuha Lang sya ng pambayad sakin from the enrolment that we will close.

Was I dis-appointed?

NO!! HELL NO!!

Hindi ko sya pine-pressure sya bayad. Kasi I get to learn and to test my strategy.

Which brings me to my SECOND WIN for him..

After 3 weeks of running his Ad, (na interrupt kasi May 1 week na off yung ads Dahil Wala palang laman ang PayPal Nya) 😂

We are on Php 1,576.00 ad spend, with 172 qualified leads, with 7 confirmed enrolments, going 8 na kasi May magbabayad sa Friday sa kanya.. totalling the income to an amount of Php 80,000.00 for him.

Kaya naman next launch gusto nya 10k adspend na!! Grabe nakaka addict ka F.B. ads. ❤️

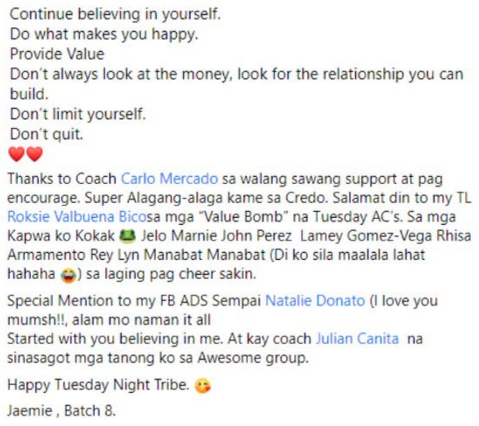
So Masaya ba sya? YES!! YES!!

Masaya ba ako? YES!! YES!!

Panalo ba kame pareho? YES!! YES!!

(Pero Mas masaya diba pag binayadan na nya ako 😂😂🤣🤣
Babalitaan ko ulit kayo pag nakuha ko na.) ✌️

For now,



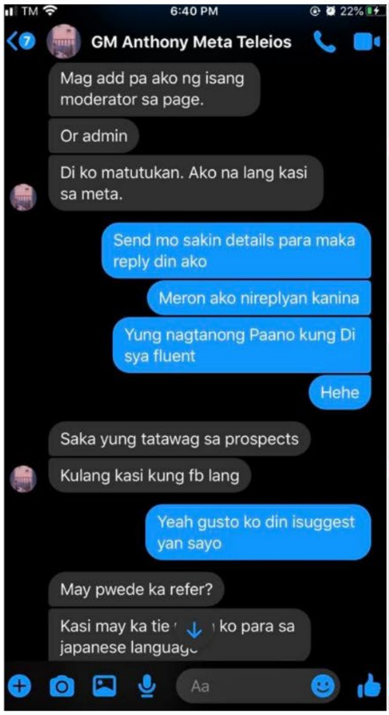
Continue believing in yourself.
Do what makes you happy.
Provide Value
Don't always look at the money, look for the relationship you can build.
Don't limit yourself.
Don't quit.
❤️❤️

Thanks to Coach Carlo Mercado sa walang sawang support at pag encourage. Super Alagang-alaga kame sa Credo. Salamat din to my TL Roksie Valbuena Bicosa mga "Value Bomb" na Tuesday AC's. Sa mga Kapwa ko Kokak 💵 Jelo Marnie John Perez Lamey Gomez-Vega Rhisa Armamento Rey Lyn Manabat Manabat (Di ko sila maalala lahat hahaha 😂) sa laging pag cheer sakin.

Special Mention to my FB ADS Sempai Natalie Donato (I love you mumsh!!, alam mo naman it all
Started with you believing in me. At kay coach Julian Canita na sinasagot mga tanong ko sa Awesome group.

Happy Tuesday Night Tribe. 😘

Jaemie , Batch 8.



Mag add pa ako ng isang moderator sa page.

Or admin

Di ko matutukan. Ako na lang kasi sa meta.

Send mo sakin details para maka reply din ako

Meron ako nireplyan kanina

Yung nagtanong Paano kung Di sya fluent

Hehe

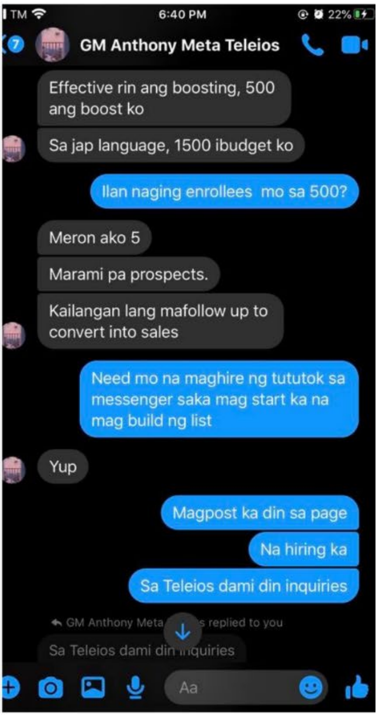
Saka yung tatawag sa prospects

Kulang kasi kung fb lang

Yeah gusto ko din isuggest yan sayo

May pwede ka refer?

Kasi may ka tie [illegible] ko para sa japanese languag



Effective rin ang boosting, 500 ang boost ko

Sa jap language, 1500 ibudget ko

Ilan naging enrollees mo sa 500?

Meron ako 5

Marami pa prospects.

Kailangan lang mafollow up to convert into sales

Need mo na maghire ng tututok sa messenger saka mag start ka na mag build ng list

Yup

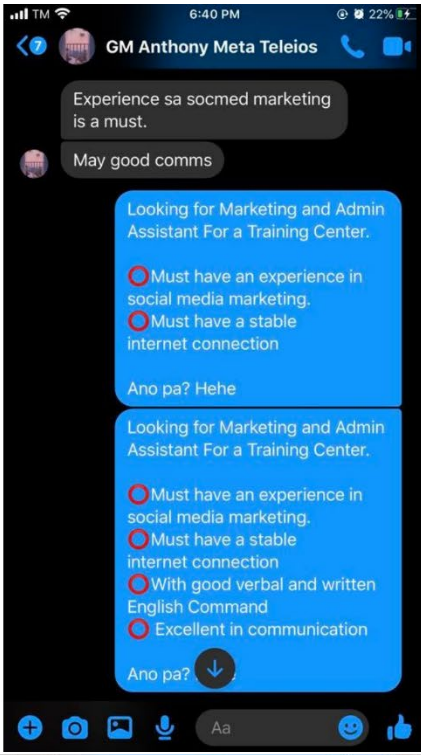
Magpost ka din sa page

Na hiring ka

Sa Teleios dami din inquiries

GM Anthony Meta [illegible] replied to you

Sa Teleios dami din inquiries



6:40 PM

GM Anthony Meta Teleios

Experience sa socmed marketing is a must.

May good comms

Looking for Marketing and Admin Assistant For a Training Center.

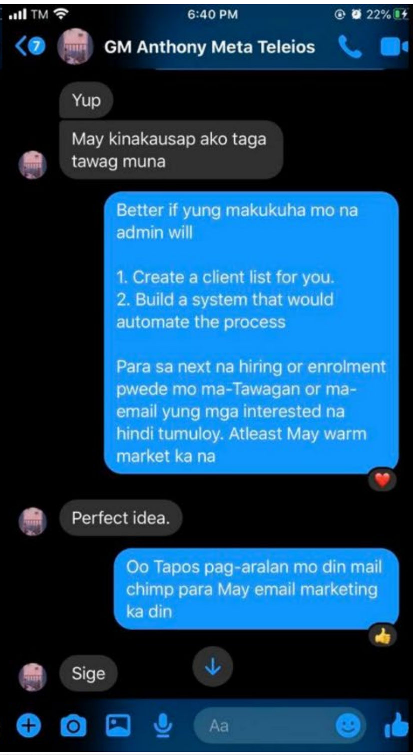
⭕Must have an experience in social media marketing.
⭕Must have a stable internet connection

Ano pa? Hehe

Looking for Marketing and Admin Assistant For a Training Center.

⭕Must have an experience in social media marketing.
⭕Must have a stable internet connection
⭕With good verbal and written English Command
⭕ Excellent in communication

Ano pa? e



6:40 PM

GM Anthony Meta Teleios

Yup

May kinakausap ako taga tawag muna

Better if yung makukuha mo na admin will

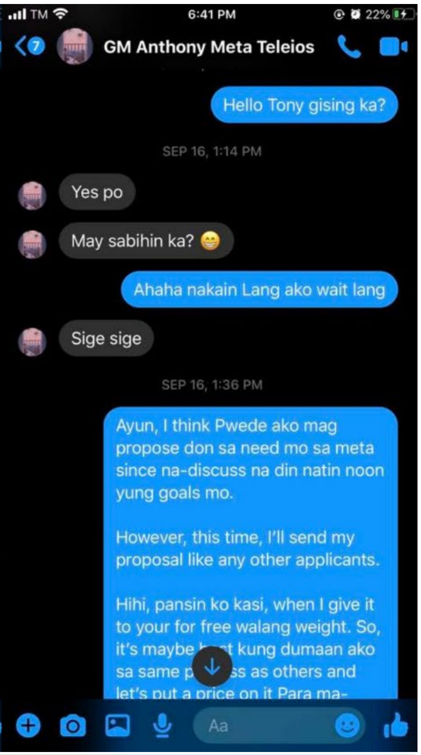
1. Create a client list for you.
2. Build a system that would automate the process

Para sa next na hiring or enrolment pwede mo ma-Tawagan or ma-email yung mga interested na hindi tumuloy. Atleast May warm market ka na

Perfect idea.

Oo Tapos pag-aralan mo din mail chimp para May email marketing ka din

Sige



6:41 PM

GM Anthony Meta Teleios

Hello Tony gising ka?

SEP 16, 1:14 PM

Yes po

May sabihin ka? 😁

Ahaha nakain Lang ako wait lang

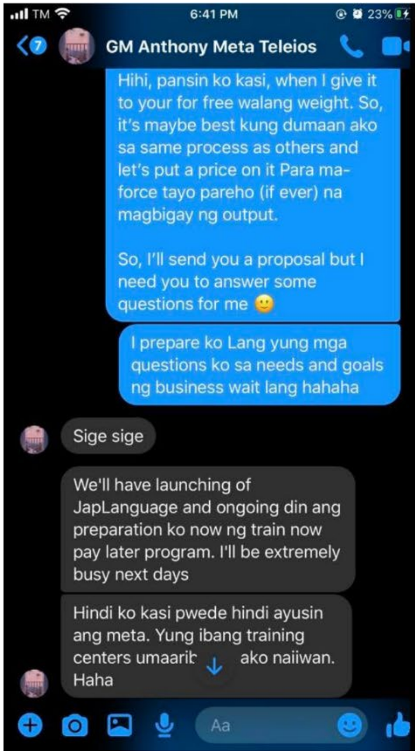
Sige sige

SEP 16, 1:36 PM

Ayun, I think Pwede ako mag propose don sa need mo sa meta since na-discuss na din natin noon yung goals mo.

However, this time, I'll send my proposal like any other applicants.

Hihi, pansin ko kasi, when I give it to your for free walang weight. So, it's maybe b t kung dumaan ako sa same p ss as others and let's put a price on it Para ma-



6:41 PM

GM Anthony Meta Teleios

Hihi, pansin ko kasi, when I give it to your for free walang weight. So, it's maybe best kung dumaan ako sa same process as others and let's put a price on it Para ma-force tayo pareho (if ever) na magbigay ng output.

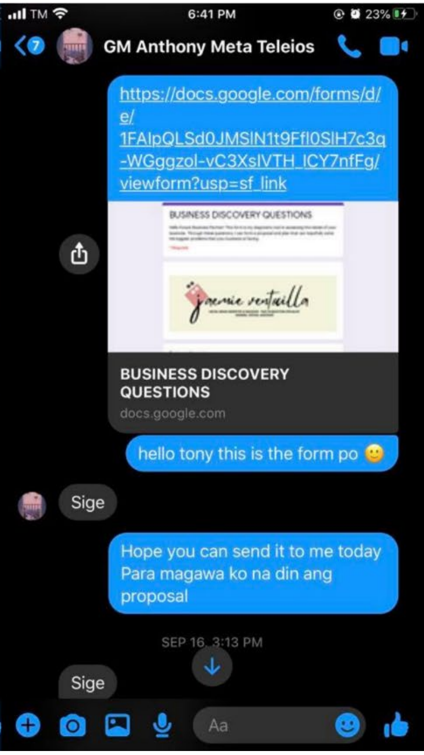
So, I'll send you a proposal but I need you to answer some questions for me 🙂

I prepare ko Lang yung mga questions ko sa needs and goals ng business wait lang hahaha

Sige sige

We'll have launching of JapLanguage and ongoing din ang preparation ko now ng train now pay later program. I'll be extremely busy next days

Hindi ko kasi pwede hindi ayusin ang meta. Yung ibang training centers umaarib ako naiwan. Haha



6:41 PM

GM Anthony Meta Teleios

https://docs.google.com/forms/d/e/1FAIpQLSd0JMSIN1t9Ffl0SlH7c3q-WGggzol-vC3XsIVTH_ICY7nfFg/viewform?usp=sf_link

BUSINESS DISCOVERY QUESTIONS
docs.google.com

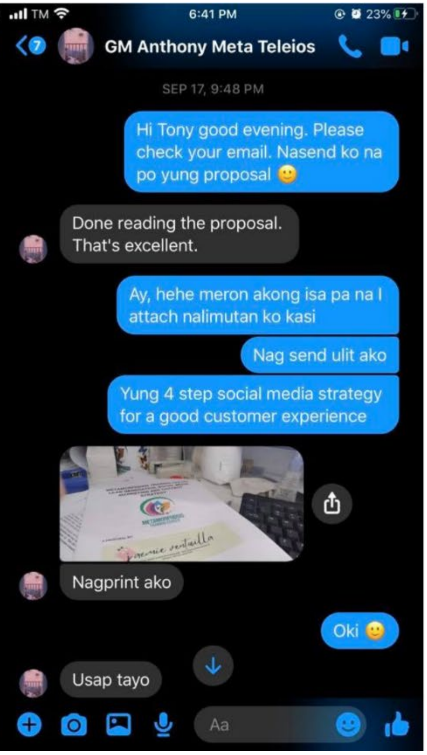
hello tony this is the form po 🙂

Sige

Hope you can send it to me today Para magawa ko na din ang proposal

SEP 16, 3:13 PM

Sige



6:41 PM

GM Anthony Meta Teleios

SEP 17, 9:48 PM

Hi Tony good evening. Please check your email. Nasend ko na po yung proposal 🙂

Done reading the proposal. That's excellent.

Ay, hehe meron akong isa pa na I attach nalimutan ko kasi

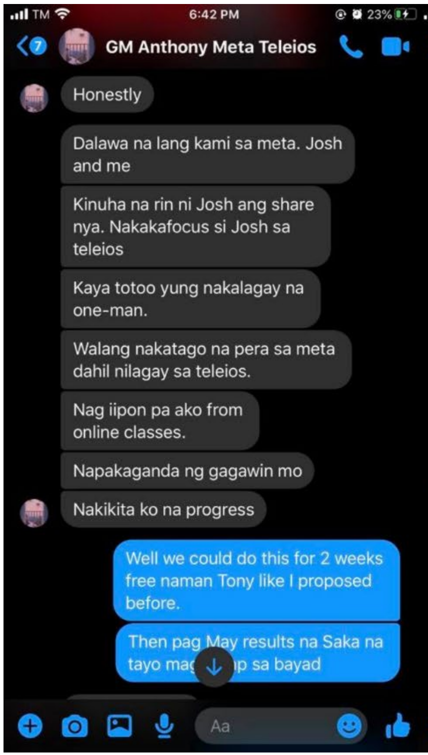
Nag send ulit ako

Yung 4 step social media strategy for a good customer experience

Nagprint ako

Oki 🙂

Usap tayo



Honestly

Dalawa na lang kami sa meta. Josh and me

Kinuha na rin ni Josh ang share nya. Nakakafocus si Josh sa teleios

Kaya totoo yung nakalagay na one-man.

Walang nakatago na pera sa meta dahil nilagay sa teleios.

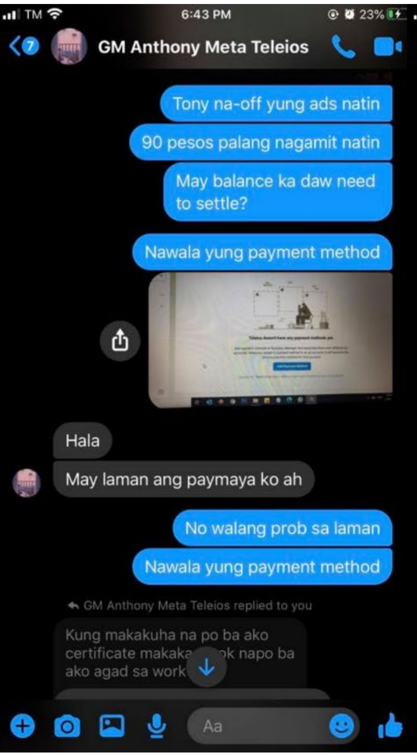
Nag iipon pa ako from online classes.

Napakaganda ng gagawin mo

Nakikita ko na progress

Well we could do this for 2 weeks free naman Tony like I proposed before.

Then pag May results na Saka na tayo mag p sa bayad



Tony na-off yung ads natin

90 pesos palang nagamit natin

May balance ka daw need to settle?

Nawala yung payment method

Hala

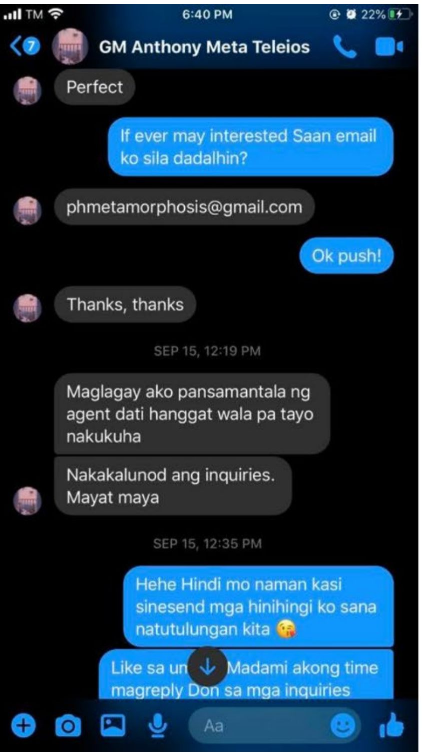
May laman ang paymaya ko ah

No walang prob sa laman

Nawala yung payment method

GM Anthony Meta Teleios replied to you

Kung makakuha na po ba ako certificate makaka ok napo ba ako agad sa work



Perfect

If ever may interested Saan email ko sila dadalhin?

phmetamorphosis@gmail.com

Ok push!

Thanks, thanks

SEP 15, 12:19 PM

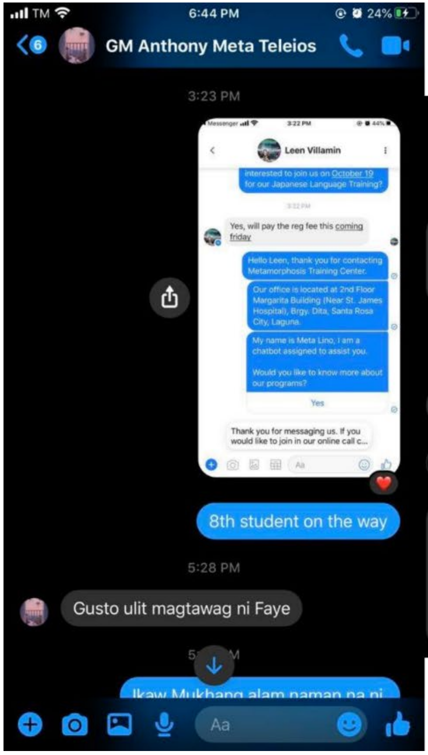
Maglagay ako pansamantala ng agent dati hanggat wala pa tayo nakukuha

Nakakalunod ang inquiries. Mayat maya

SEP 15, 12:35 PM

Hehe Hindi mo naman kasi sinesend mga hinihingi ko sana natutulungan kita 😘

Like sa un Madami akong time magreply Don sa mga inquiries



3:23 PM

interested to join us on October 19 for our Japanese Language Training?

3:22 PM

Yes, will pay the reg fee this coming friday

Hello Leen, thank you for contacting Metamorphosis Training Center.

Our office is located at 2nd Floor Margarita Building (Near St. James Hospital), Brgy. Dita, Santa Rosa City, Laguna.

My name is Meta Lino, I am a chatbot assigned to assist you.

Would you like to know more about our programs?

Yes

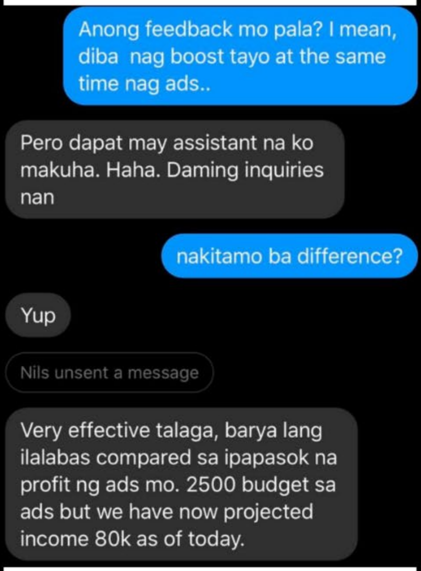
Thank you for messaging us. If you would like to join in our online call c...

8th student on the way

5:28 PM

Gusto ulit magtawag ni Faye

Ikaw Mukhang alam naman na ni


Anong feedback mo pala? I mean, diba nag boost tayo at the same time nag ads..

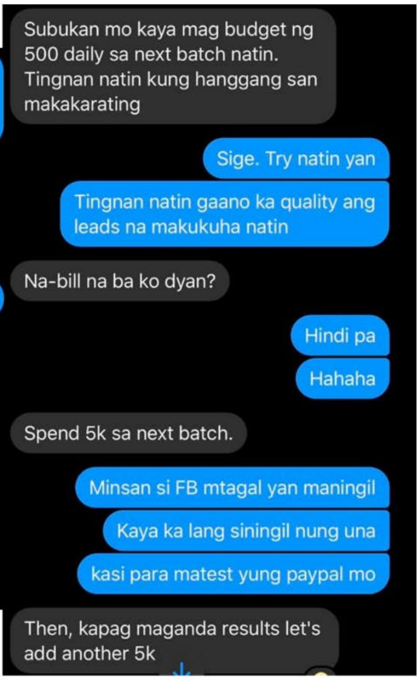
Pero dapat may assistant na ko makuha. Haha. Daming inquiries nan

nakitamo ba difference?

Yup

Nils unsent a message

Very effective talaga, barya lang ilalabas compared sa ipapasok na profit ng ads mo. 2500 budget sa ads but we have now projected income 80k as of today.


Subukan mo kaya mag budget ng 500 daily sa next batch natin. Tingnan natin kung hanggang san makakarating

Sige. Try natin yan

Tingnan natin gaano ka quality ang leads na makukuha natin

Na-bill na ba ko dyan?

Hindi pa

Hahaha

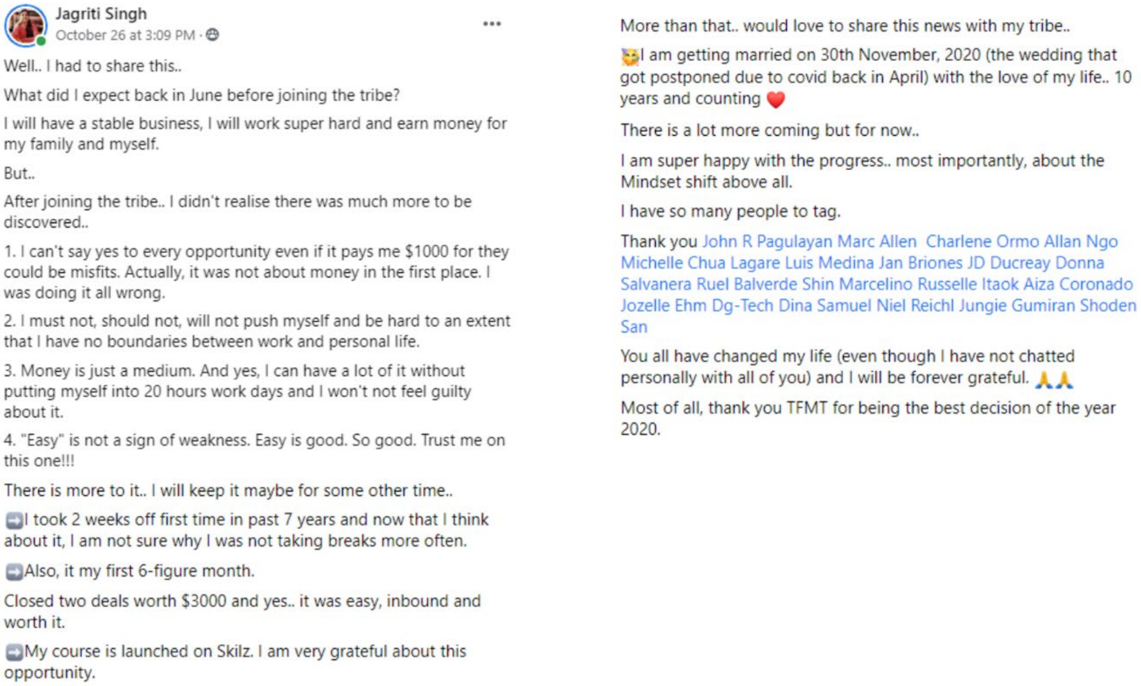
Spend 5k sa next batch.

Minsan si FB mtagal yan maningil

Kaya ka lang siningil nung una

kasi para matest yung paypal mo

Then, kapag maganda results let's add another 5k



Jagriti Singh
October 26 at 3:09 PM ·

Well.. I had to share this..

What did I expect back in June before joining the tribe?

I will have a stable business, I will work super hard and earn money for my family and myself.

But..

After joining the tribe.. I didn't realise there was much more to be discovered..

1. I can't say yes to every opportunity even if it pays me $1000 for they could be misfits. Actually, it was not about money in the first place. I was doing it all wrong.

2. I must not, should not, will not push myself and be hard to an extent that I have no boundaries between work and personal life.

3. Money is just a medium. And yes, I can have a lot of it without putting myself into 20 hours work days and I won't not feel guilty about it.

4. "Easy" is not a sign of weakness. Easy is good. So good. Trust me on this one!!!

There is more to it.. I will keep it maybe for some other time..

➡️I took 2 weeks off first time in past 7 years and now that I think about it, I am not sure why I was not taking breaks more often.

➡️Also, it my first 6-figure month.

Closed two deals worth $3000 and yes.. it was easy, inbound and worth it.

➡️My course is launched on Skilz. I am very grateful about this opportunity.

More than that.. would love to share this news with my tribe..

🥳I am getting married on 30th November, 2020 (the wedding that got postponed due to covid back in April) with the love of my life.. 10 years and counting ❤️

There is a lot more coming but for now..

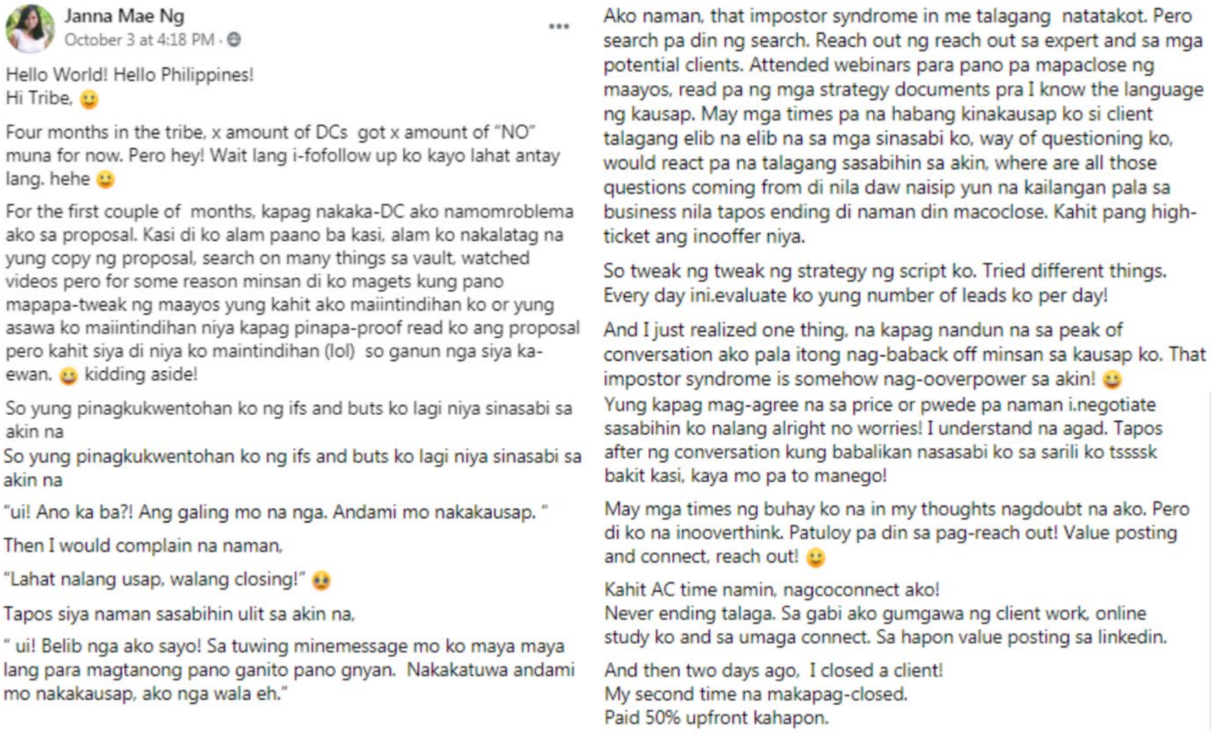
I am super happy with the progress.. most importantly, about the Mindset shift above all.

I have so many people to tag.

Thank you John R Pagulayan Marc Allen Charlene Ormo Allan Ngo Michelle Chua Lagare Luis Medina Jan Briones JD Ducreay Donna Salvanera Ruel Balverde Shin Marcelino Russelle Itaok Aiza Coronado Jozelle Ehm Dg-Tech Dina Samuel Niel Reichl Jungie Gumiran Shoden San

You all have changed my life (even though I have not chatted personally with all of you) and I will be forever grateful. 🙏🙏

Most of all, thank you TFMT for being the best decision of the year 2020.



Janna Mae Ng
October 3 at 4:18 PM ·

Hello World! Hello Philippines!
Hi Tribe, 🙂

Four months in the tribe, x amount of DCs got x amount of "NO" muna for now. Pero hey! Wait lang i-fofollow up ko kayo lahat antay lang. hehe 🙂

For the first couple of months, kapag nakaka-DC ako namomroblema ako sa proposal. Kasi di ko alam paano ba kasi, alam ko nakalatag na yung copy ng proposal, search on many things sa vault, watched videos pero for some reason minsan di ko magets kung pano mapapa-tweak ng maayos yung kahit ako maiintindihan ko or yung asawa ko maiintindihan niya kapag pinapa-proof read ko ang proposal pero kahit siya di niya ko maintindihan (lol) so ganun nga siya ka-ewan. 🙂 kidding aside!

So yung pinagkukwentohan ko ng ifs and buts ko lagi niya sinasabi sa akin na

So yung pinagkukwentohan ko ng ifs and buts ko lagi niya sinasabi sa akin na

"ui! Ano ka ba?! Ang galing mo na nga. Andami mo nakakausap. "

Then I would complain na naman,

"Lahat nalang usap, walang closing!" 🥺

Tapos siya naman sasabihin ulit sa akin na,

" ui! Belib nga ako sayo! Sa tuwing minemessage mo ko maya maya lang para magtanong pano ganito pano gnyan. Nakakatuwa andami mo nakakausap, ako nga wala eh."

Ako naman, that impostor syndrome in me talagang natatakot. Pero search pa din ng search. Reach out ng reach out sa expert and sa mga potential clients. Attended webinars para pano pa mapaclose ng maayos, read pa ng mga strategy documents pra I know the language ng kausap. May mga times pa na habang kinakausap ko si client talagang elib na elib na sa mga sinasabi ko, way of questioning ko, would react pa na talagang sasabihin sa akin, where are all those questions coming from di nila daw naisip yun na kailangan pala sa business nila tapos ending di naman din macoclose. Kahit pang high-ticket ang inooffer niya.

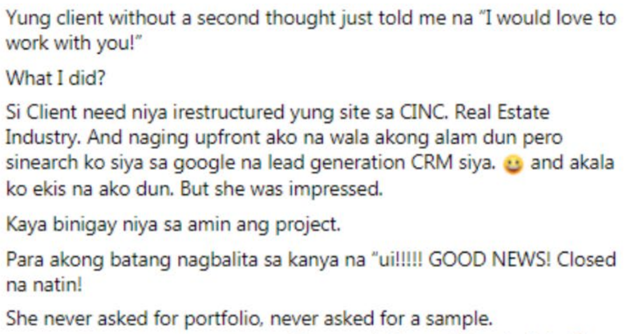
So tweak ng tweak ng strategy ng script ko. Tried different things. Every day ini.evaluate ko yung number of leads ko per day!

And I just realized one thing, na kapag nandun na sa peak of conversation ako pala itong nag-baback off minsan sa kausap ko. That impostor syndrome is somehow nag-ooverpower sa akin! 🙂
Yung kapag mag-agree na sa price or pwede pa naman i.negotiate sasabihin ko nalang alright no worries! I understand na agad. Tapos after ng conversation kung babalikan nasasabi ko sa sarili ko tssssk bakit kasi, kaya mo pa to manego!

May mga times ng buhay ko na in my thoughts nagdoubt na ako. Pero di ko na inooverthink. Patuloy pa din sa pag-reach out! Value posting and connect, reach out! 🙂

Kahit AC time namin, nagcoconnect ako!
Never ending talaga. Sa gabi ako gumgawa ng client work, online study ko and sa umaga connect. Sa hapon value posting sa linkedin.

And then two days ago, I closed a client!
My second time na makapag-closed.
Paid 50% upfront kahapon.



Yung client without a second thought just told me na "I would love to work with you!"

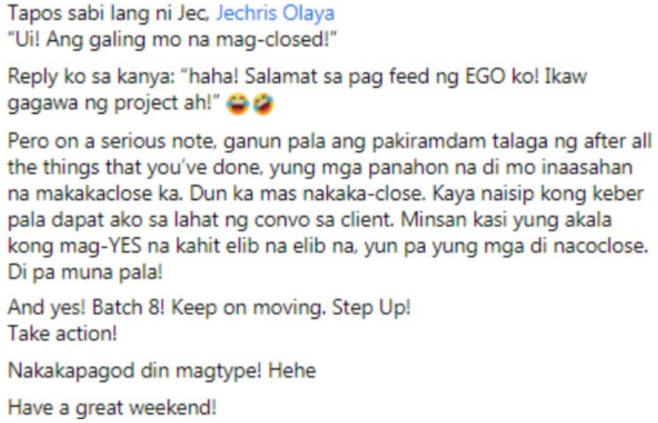
What I did?

Si Client need niya irestructured yung site sa CINC. Real Estate Industry. And naging upfront ako na wala akong alam dun pero sinearch ko siya sa google na lead generation CRM siya. 😀 and akala ko ekis na ako dun. But she was impressed.

Kaya binigay niya sa amin ang project.

Para akong batang nagbalita sa kanya na "ui!!!!! GOOD NEWS! Closed na natin!

She never asked for portfolio, never asked for a sample.



Tapos sabi lang ni Jec, Jechris Olaya
"Ui! Ang galing mo na mag-closed!"

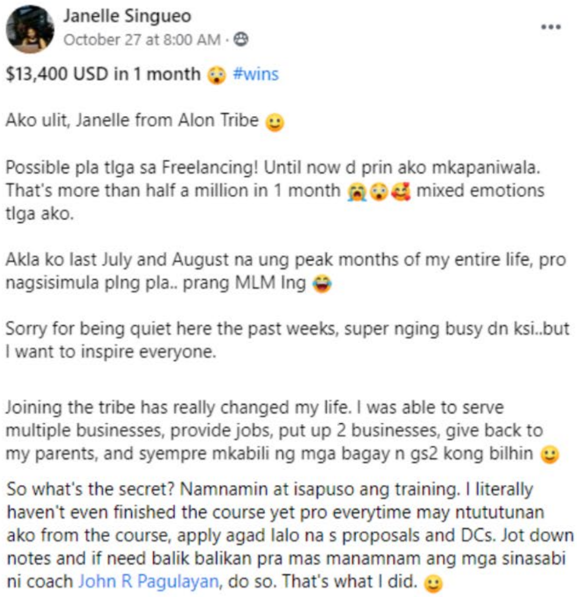
Reply ko sa kanya: "haha! Salamat sa pag feed ng EGO ko! Ikaw gagawa ng project ah!" 😂🤣

Pero on a serious note, ganun pala ang pakiramdam talaga ng after all the things that you've done, yung mga panahon na di mo inaasahan na makakaclose ka. Dun ka mas nakaka-close. Kaya naisip kong keber pala dapat ako sa lahat ng convo sa client. Minsan kasi yung akala kong mag-YES na kahit elib na elib na, yun pa yung mga di nacoclose. Di pa muna pala!

And yes! Batch 8! Keep on moving. Step Up!
Take action!

Nakakapagod din magtype! Hehe

Have a great weekend!



Janelle Singueo
October 27 at 8:00 AM · 🌐

$13,400 USD in 1 month 😲 #wins

Ako ulit, Janelle from Alon Tribe 🙂

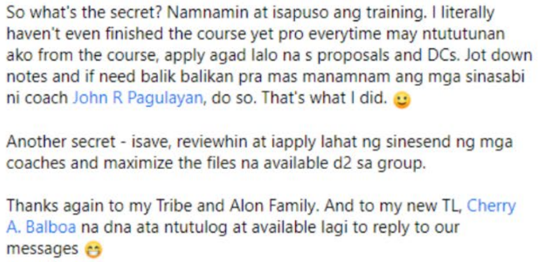
Possible pla tlga sa Freelancing! Until now d prin ako mkapaniwala. That's more than half a million in 1 month 😭😲🥰 mixed emotions tlga ako.

Akla ko last July and August na ung peak months of my entire life, pro nagsisimula plng pla.. prang MLM lng 😂

Sorry for being quiet here the past weeks, super nging busy dn ksi..but I want to inspire everyone.

Joining the tribe has really changed my life. I was able to serve multiple businesses, provide jobs, put up 2 businesses, give back to my parents, and syempre mkabili ng mga bagay n gs2 kong bilhin 🙂

So what's the secret? Namnamin at isapuso ang training. I literally haven't even finished the course yet pro everytime may ntututunan ako from the course, apply agad lalo na s proposals and DCs. Jot down notes and if need balik balikan pra mas manamnam ang mga sinasabi ni coach John R Pagulayan, do so. That's what I did. 🙂



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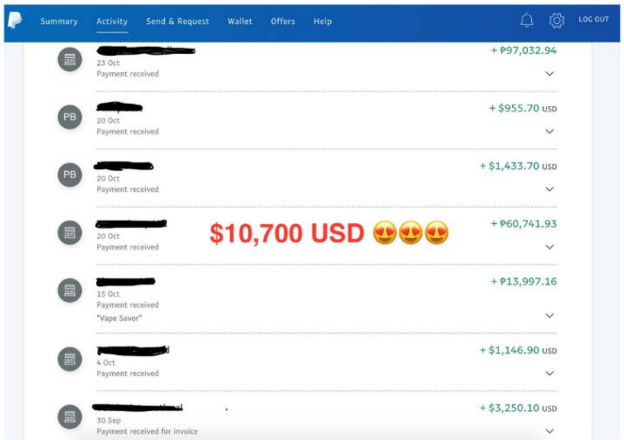
Another secret - isave, reviewhin at iapply lahat ng sinesend ng mga coaches and maximize the files na available d2 sa group.

Thanks again to my Tribe and Alon Family. And to my new TL, Cherry A. Balboa na dna ata ntutulog at available lagi to reply to our messages 😁



[redacted]
23 Oct
Payment received
+ ₱97,032.94

PB [redacted]
20 Oct
Payment received
+ $955.70 USD

PB [redacted]
20 Oct
Payment received
+ $1,433.70 USD

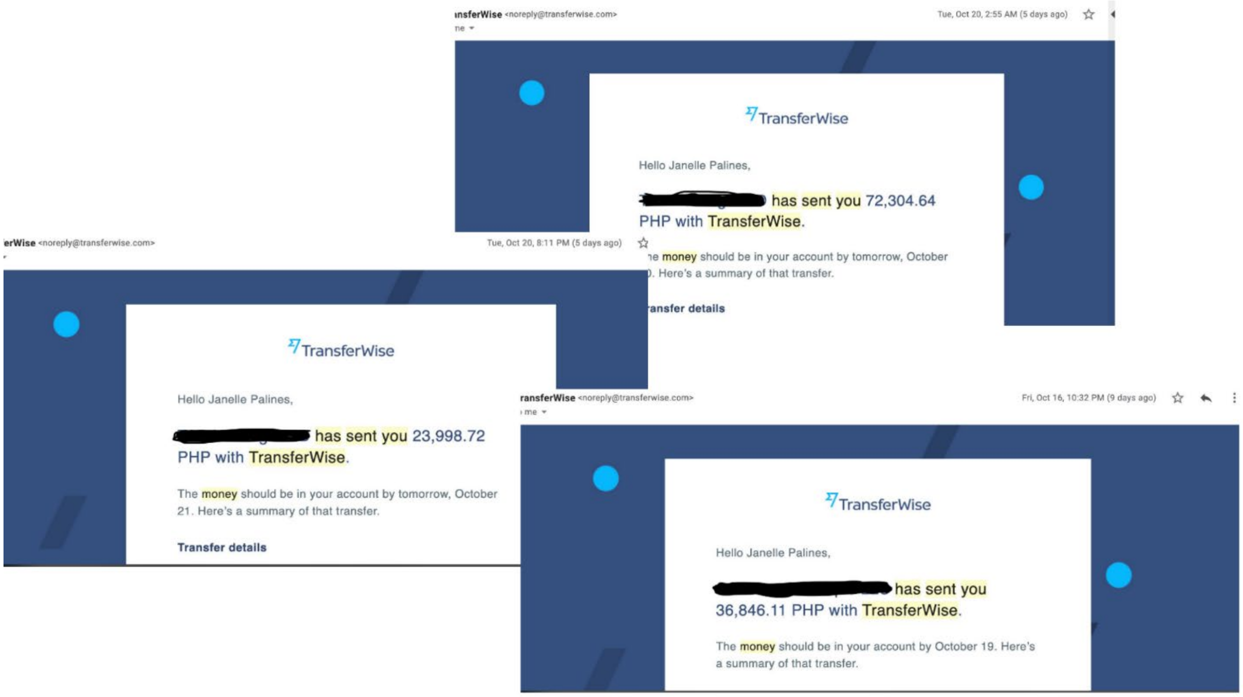
[redacted]
20 Oct
Payment received
+ ₱60,741.93

$10,700 USD 😍😍😍

[redacted]
15 Oct
Payment received
"Vape Savor"
+ ₱13,997.16

[redacted]
4 Oct
Payment received
+ $1,146.90 USD

[redacted]
30 Sep
Payment received for invoice
+ $3,250.10 USD



nsferWise <noreply@transferwise.com> Tue, Oct 20, 2:55 AM (5 days ago)
ne

TransferWise

Hello Janelle Palines,

[redacted] has sent you 72,304.64 PHP with TransferWise.

e money should be in your account by tomorrow, October 0. Here's a summary of that transfer.

ransfer details

---

erWise <noreply@transferwise.com> Tue, Oct 20, 8:11 PM (5 days ago)

TransferWise

Hello Janelle Palines,

[redacted] has sent you 23,998.72 PHP with TransferWise.

The money should be in your account by tomorrow, October 21. Here's a summary of that transfer.

Transfer details

---

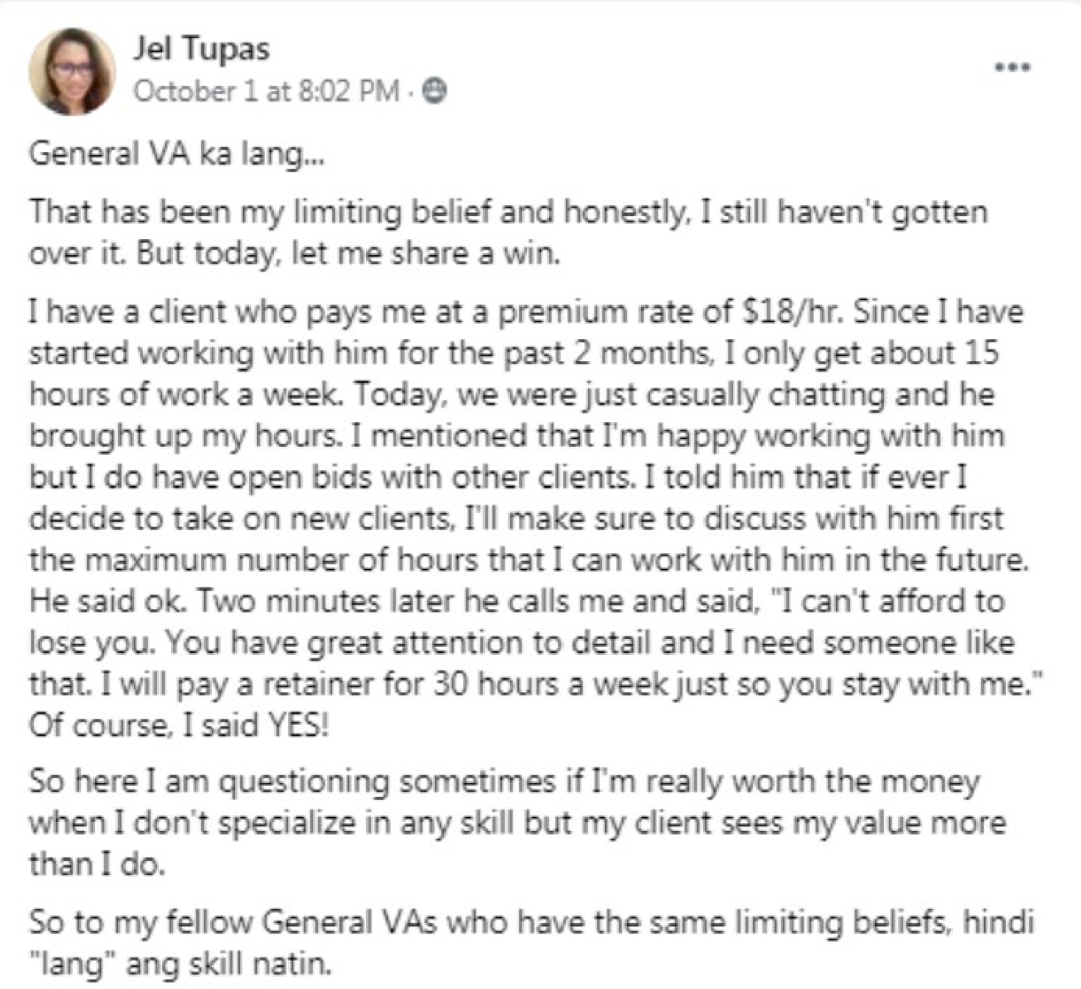
ransferWise <noreply@transferwise.com> Fri, Oct 16, 10:32 PM (9 days ago)
me

TransferWise

Hello Janelle Palines,

[redacted] has sent you 36,846.11 PHP with TransferWise.

The money should be in your account by October 19. Here's a summary of that transfer.



Jel Tupas

October 1 at 8:02 PM ·

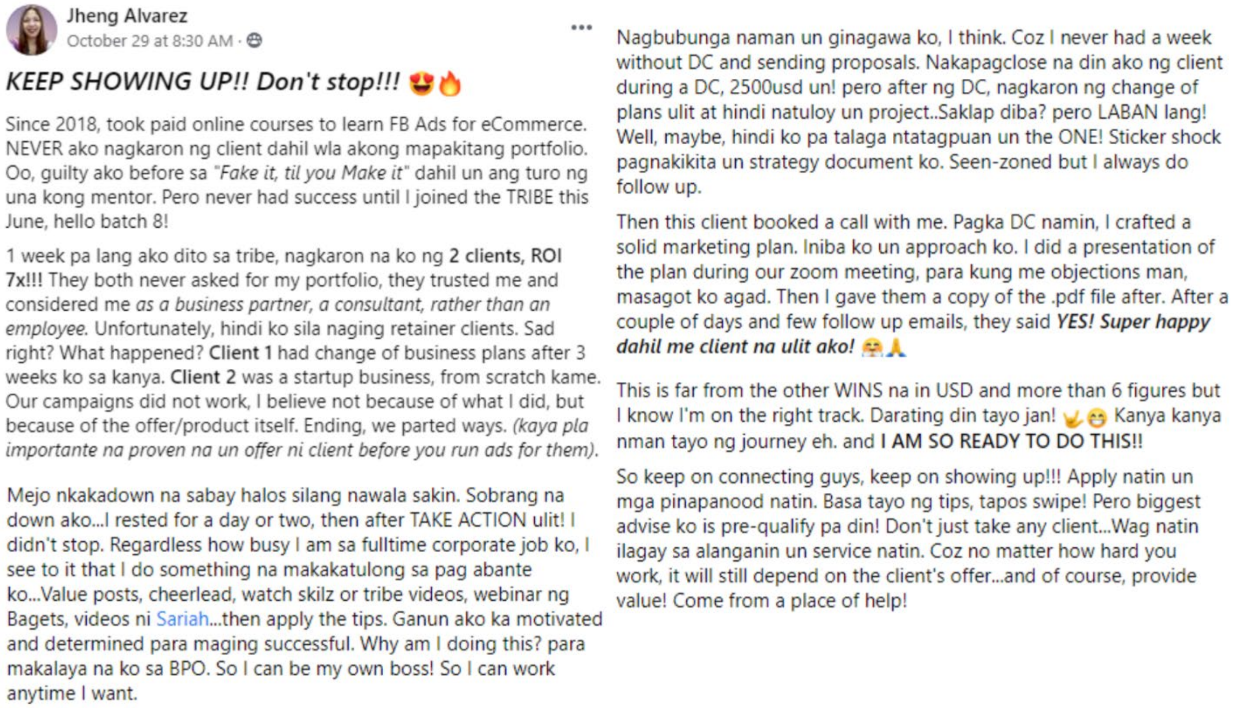
General VA ka lang...

That has been my limiting belief and honestly, I still haven't gotten over it. But today, let me share a win.

I have a client who pays me at a premium rate of $18/hr. Since I have started working with him for the past 2 months, I only get about 15 hours of work a week. Today, we were just casually chatting and he brought up my hours. I mentioned that I'm happy working with him but I do have open bids with other clients. I told him that if ever I decide to take on new clients, I'll make sure to discuss with him first the maximum number of hours that I can work with him in the future. He said ok. Two minutes later he calls me and said, "I can't afford to lose you. You have great attention to detail and I need someone like that. I will pay a retainer for 30 hours a week just so you stay with me." Of course, I said YES!

So here I am questioning sometimes if I'm really worth the money when I don't specialize in any skill but my client sees my value more than I do.

So to my fellow General VAs who have the same limiting beliefs, hindi "lang" ang skill natin.



Jheng Alvarez
October 29 at 8:30 AM ·

KEEP SHOWING UP!! Don't stop!!! 😍🔥

Since 2018, took paid online courses to learn FB Ads for eCommerce. NEVER ako nagkaron ng client dahil wla akong mapakitang portfolio. Oo, guilty ako before sa "*Fake it, til you Make it*" dahil un ang turo ng una kong mentor. Pero never had success until I joined the TRIBE this June, hello batch 8!

1 week pa lang ako dito sa tribe, nagkaron na ko ng **2 clients, ROI 7x!!!** They both never asked for my portfolio, they trusted me and considered me *as a business partner, a consultant, rather than an employee.* Unfortunately, hindi ko sila naging retainer clients. Sad right? What happened? **Client 1** had change of business plans after 3 weeks ko sa kanya. **Client 2** was a startup business, from scratch kame. Our campaigns did not work, I believe not because of what I did, but because of the offer/product itself. Ending, we parted ways. *(kaya pla importante na proven na un offer ni client before you run ads for them).*

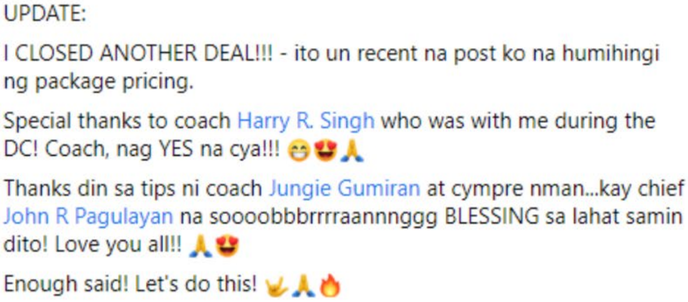
Mejo nkakadown na sabay halos silang nawala sakin. Sobrang na down ako...I rested for a day or two, then after TAKE ACTION ulit! I didn't stop. Regardless how busy I am sa fulltime corporate job ko, I see to it that I do something na makakatulong sa pag abante ko...Value posts, cheerlead, watch skilz or tribe videos, webinar ng Bagets, videos ni Sariah...then apply the tips. Ganun ako ka motivated and determined para maging successful. Why am I doing this? para makalaya na ko sa BPO. So I can be my own boss! So I can work anytime I want.

Nagbubunga naman un ginagawa ko, I think. Coz I never had a week without DC and sending proposals. Nakapagclose na din ako ng client during a DC, 2500usd un! pero after ng DC, nagkaron ng change of plans ulit at hindi natuloy un project..Saklap diba? pero LABAN lang! Well, maybe, hindi ko pa talaga ntatagpuan un the ONE! Sticker shock pagnakikita un strategy document ko. Seen-zoned but I always do follow up.

Then this client booked a call with me. Pagka DC namin, I crafted a solid marketing plan. Iniba ko un approach ko. I did a presentation of the plan during our zoom meeting, para kung me objections man, masagot ko agad. Then I gave them a copy of the .pdf file after. After a couple of days and few follow up emails, they said ***YES! Super happy dahil me client na ulit ako!*** 🤗🙏

This is far from the other WINS na in USD and more than 6 figures but I know I'm on the right track. Darating din tayo jan! 🤟😁 Kanya kanya nman tayo ng journey eh. and **I AM SO READY TO DO THIS!!**

So keep on connecting guys, keep on showing up!!! Apply natin un mga pinapanood natin. Basa tayo ng tips, tapos swipe! Pero biggest advise ko is pre-qualify pa din! Don't just take any client...Wag natin ilagay sa alanganin un service natin. Coz no matter how hard you work, it will still depend on the client's offer...and of course, provide value! Come from a place of help!



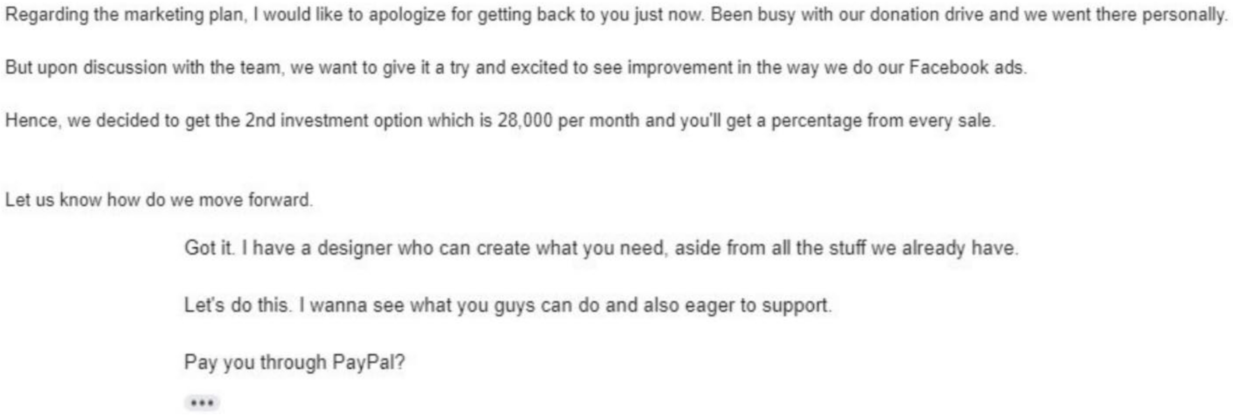
UPDATE:

I CLOSED ANOTHER DEAL!!! - ito un recent na post ko na humihingi ng package pricing.

Special thanks to coach Harry R. Singh who was with me during the DC! Coach, nag YES na cya!!! 😁😍🙏

Thanks din sa tips ni coach Jungie Gumiran at cympre nman...kay chief John R Pagulayan na soooobbbrrrraannnggg BLESSING sa lahat samin dito! Love you all!! 🙏😍

Enough said! Let's do this! 🤟🙏🔥



Regarding the marketing plan, I would like to apologize for getting back to you just now. Been busy with our donation drive and we went there personally.

But upon discussion with the team, we want to give it a try and excited to see improvement in the way we do our Facebook ads.

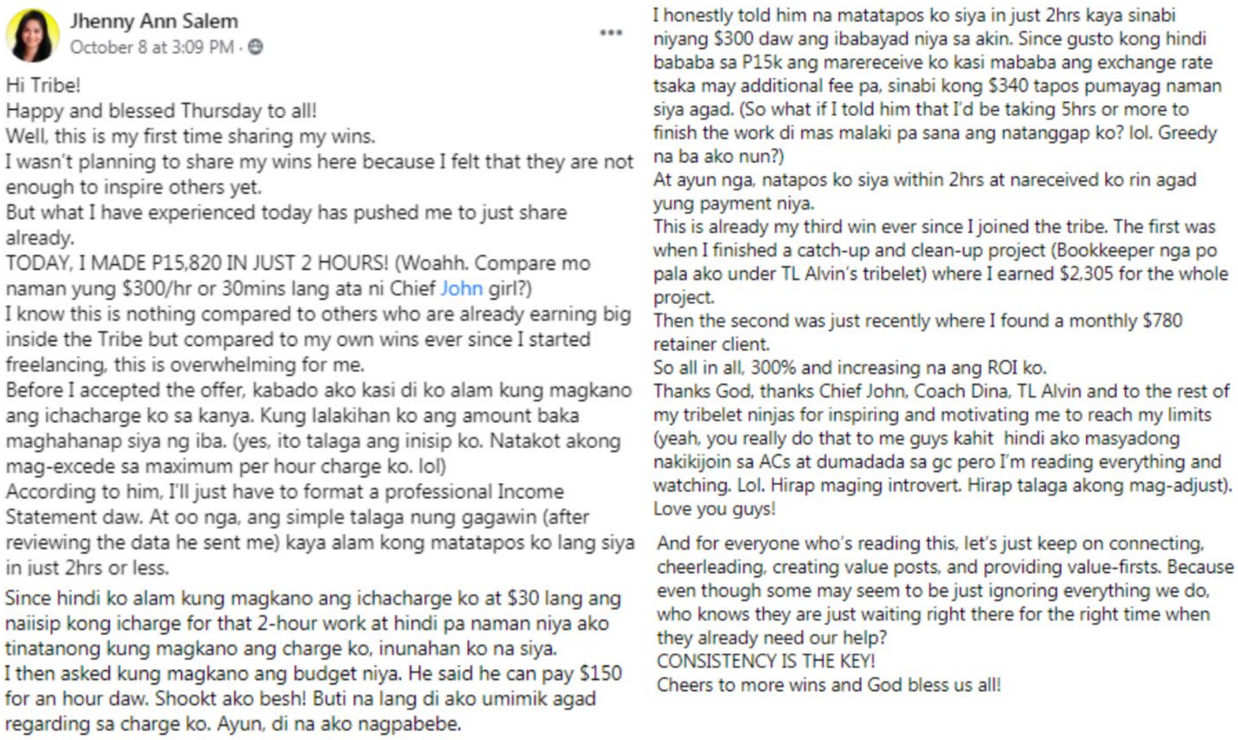
Hence, we decided to get the 2nd investment option which is 28,000 per month and you'll get a percentage from every sale.

Let us know how do we move forward.

Got it. I have a designer who can create what you need, aside from all the stuff we already have.

Let's do this. I wanna see what you guys can do and also eager to support.

Pay you through PayPal?

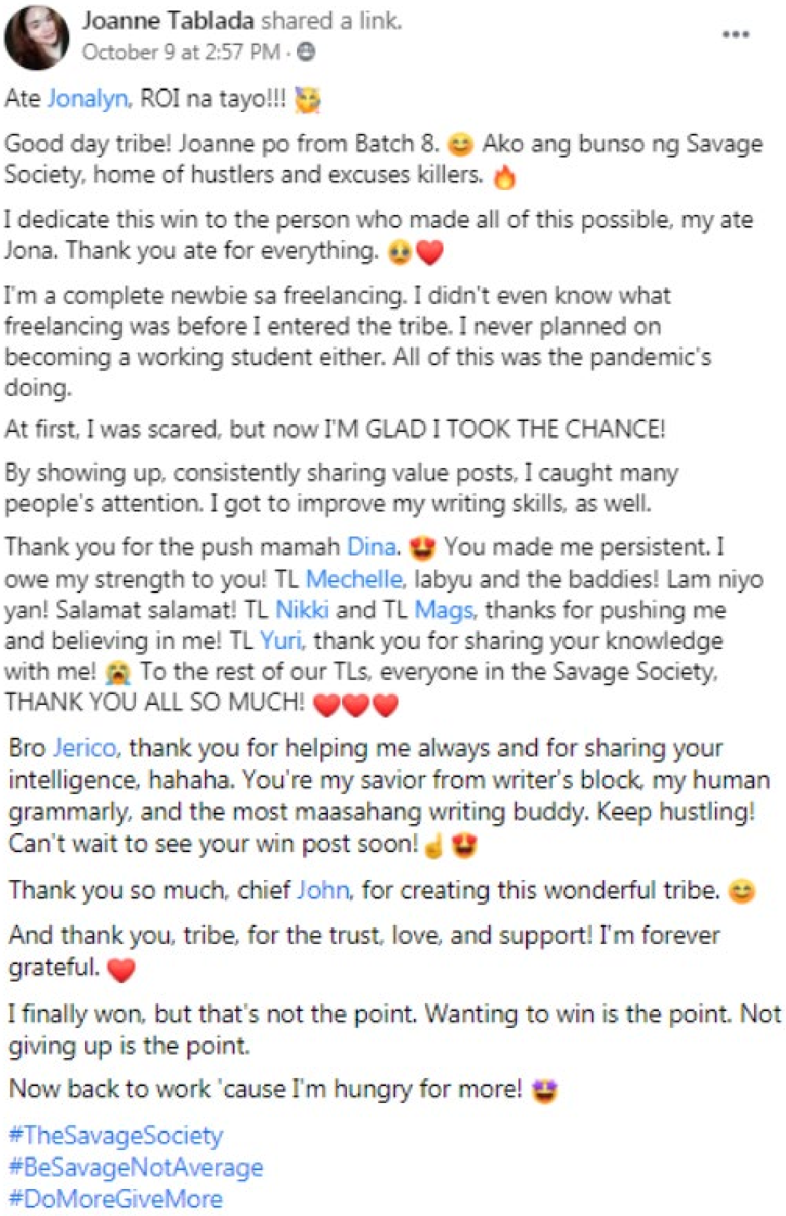


Jhenny Ann Salem
October 8 at 3:09 PM ·

Hi Tribe!
Happy and blessed Thursday to all!
Well, this is my first time sharing my wins.
I wasn't planning to share my wins here because I felt that they are not enough to inspire others yet.
But what I have experienced today has pushed me to just share already.
TODAY, I MADE P15,820 IN JUST 2 HOURS! (Woahh. Compare mo naman yung $300/hr or 30mins lang ata ni Chief John girl?)
I know this is nothing compared to others who are already earning big inside the Tribe but compared to my own wins ever since I started freelancing, this is overwhelming for me.
Before I accepted the offer, kabado ako kasi di ko alam kung magkano ang ichacharge ko sa kanya. Kung lalakihan ko ang amount baka maghahanap siya ng iba. (yes, ito talaga ang inisip ko. Natakot akong mag-excede sa maximum per hour charge ko. lol)
According to him, I'll just have to format a professional Income Statement daw. At oo nga, ang simple talaga nung gagawin (after reviewing the data he sent me) kaya alam kong matatapos ko lang siya in just 2hrs or less.

Since hindi ko alam kung magkano ang ichacharge ko at $30 lang ang naiisip kong icharge for that 2-hour work at hindi pa naman niya ako tinatanong kung magkano ang charge ko, inunahan ko na siya.
I then asked kung magkano ang budget niya. He said he can pay $150 for an hour daw. Shookt ako besh! Buti na lang di ako umimik agad regarding sa charge ko. Ayun, di na ako nagpabebe.
I honestly told him na matatapos ko siya in just 2hrs kaya sinabi niyang $300 daw ang ibabayad niya sa akin. Since gusto kong hindi bababa sa P15k ang marereceive ko kasi mababa ang exchange rate tsaka may additional fee pa, sinabi kong $340 tapos pumayag naman siya agad. (So what if I told him that I'd be taking 5hrs or more to finish the work di mas malaki pa sana ang natanggap ko? lol. Greedy na ba ako nun?)
At ayun nga, natapos ko siya within 2hrs at nareceived ko rin agad yung payment niya.
This is already my third win ever since I joined the tribe. The first was when I finished a catch-up and clean-up project (Bookkeeper nga po pala ako under TL Alvin's tribelet) where I earned $2,305 for the whole project.
Then the second was just recently where I found a monthly $780 retainer client.
So all in all, 300% and increasing na ang ROI ko.
Thanks God, thanks Chief John, Coach Dina, TL Alvin and to the rest of my tribelet ninjas for inspiring and motivating me to reach my limits (yeah, you really do that to me guys kahit hindi ako masyadong nakikijoin sa ACs at dumadada sa gc pero I'm reading everything and watching. Lol. Hirap maging introvert. Hirap talaga akong mag-adjust).
Love you guys!

And for everyone who's reading this, let's just keep on connecting, cheerleading, creating value posts, and providing value-firsts. Because even though some may seem to be just ignoring everything we do, who knows they are just waiting right there for the right time when they already need our help?
CONSISTENCY IS THE KEY!
Cheers to more wins and God bless us all!



Joanne Tablada shared a link.

October 9 at 2:57 PM ·

Ate Jonalyn, ROI na tayo!!! 🥳

Good day tribe! Joanne po from Batch 8. 😊 Ako ang bunso ng Savage Society, home of hustlers and excuses killers. 🔥

I dedicate this win to the person who made all of this possible, my ate Jona. Thank you ate for everything. 🥺❤️

I'm a complete newbie sa freelancing. I didn't even know what freelancing was before I entered the tribe. I never planned on becoming a working student either. All of this was the pandemic's doing.

At first, I was scared, but now I'M GLAD I TOOK THE CHANCE!

By showing up, consistently sharing value posts, I caught many people's attention. I got to improve my writing skills, as well.

Thank you for the push mamah Dina. 😍 You made me persistent. I owe my strength to you! TL Mechelle, labyu and the baddies! Lam niyo yan! Salamat salamat! TL Nikki and TL Mags, thanks for pushing me and believing in me! TL Yuri, thank you for sharing your knowledge with me! 😭 To the rest of our TLs, everyone in the Savage Society, THANK YOU ALL SO MUCH! ❤️❤️❤️

Bro Jerico, thank you for helping me always and for sharing your intelligence, hahaha. You're my savior from writer's block, my human grammarly, and the most maasahang writing buddy. Keep hustling! Can't wait to see your win post soon!☝️😍

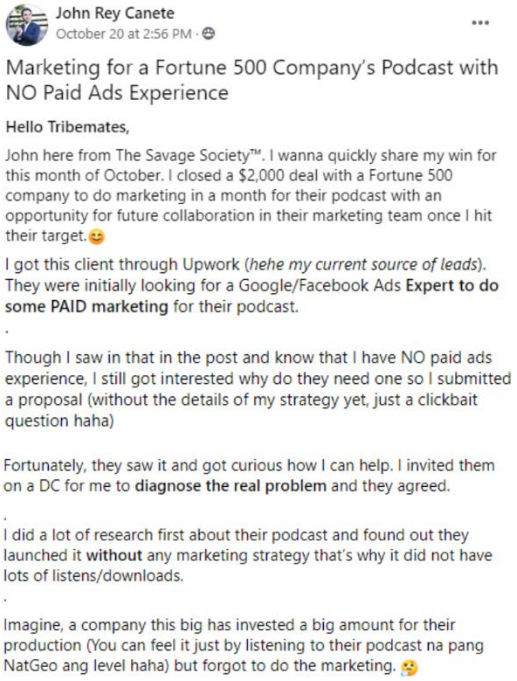
Thank you so much, chief John, for creating this wonderful tribe. 😊

And thank you, tribe, for the trust, love, and support! I'm forever grateful. ❤️

I finally won, but that's not the point. Wanting to win is the point. Not giving up is the point.

Now back to work 'cause I'm hungry for more! 🤩

#TheSavageSociety
#BeSavageNotAverage
#DoMoreGiveMore



John Rey Canete
October 20 at 2:56 PM ·

Marketing for a Fortune 500 Company's Podcast with NO Paid Ads Experience

Hello Tribemates,

John here from The Savage Society™. I wanna quickly share my win for this month of October. I closed a $2,000 deal with a Fortune 500 company to do marketing in a month for their podcast with an opportunity for future collaboration in their marketing team once I hit their target.😊

I got this client through Upwork (*hehe my current source of leads*). They were initially looking for a Google/Facebook Ads **Expert to do some PAID marketing** for their podcast.

.

Though I saw in that in the post and know that I have NO paid ads experience, I still got interested why do they need one so I submitted a proposal (without the details of my strategy yet, just a clickbait question haha)

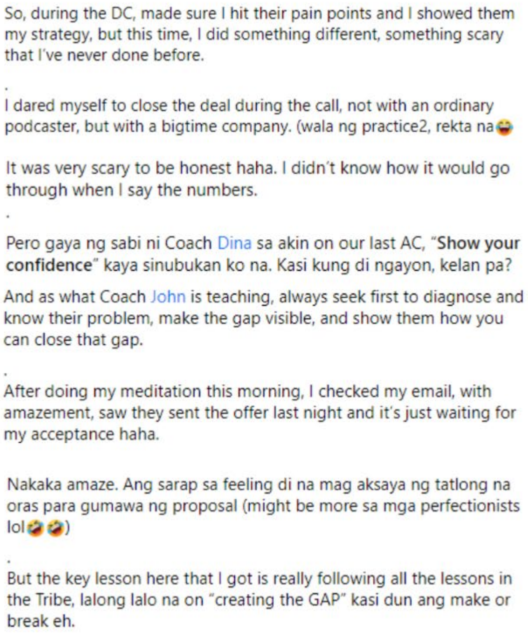
Fortunately, they saw it and got curious how I can help. I invited them on a DC for me to **diagnose the real problem** and they agreed.

.

I did a lot of research first about their podcast and found out they launched it **without** any marketing strategy that's why it did not have lots of listens/downloads.

.

Imagine, a company this big has invested a big amount for their production (You can feel it just by listening to their podcast na pang NatGeo ang level haha) but forgot to do the marketing. 🤔



So, during the DC, made sure I hit their pain points and I showed them my strategy, but this time, I did something different, something scary that I've never done before.

.

I dared myself to close the deal during the call, not with an ordinary podcaster, but with a bigtime company. (wala ng practice2, rekta na🤪

It was very scary to be honest haha. I didn't know how it would go through when I say the numbers.

.

Pero gaya ng sabi ni Coach Dina sa akin on our last AC, "**Show your confidence**" kaya sinubukan ko na. Kasi kung di ngayon, kelan pa?

And as what Coach John is teaching, always seek first to diagnose and know their problem, make the gap visible, and show them how you can close that gap.

.

After doing my meditation this morning, I checked my email, with amazement, saw they sent the offer last night and it's just waiting for my acceptance haha.

Nakaka amaze. Ang sarap sa feeling di na mag aksaya ng tatlong na oras para gumawa ng proposal (might be more sa mga perfectionists lol🤣🤣)

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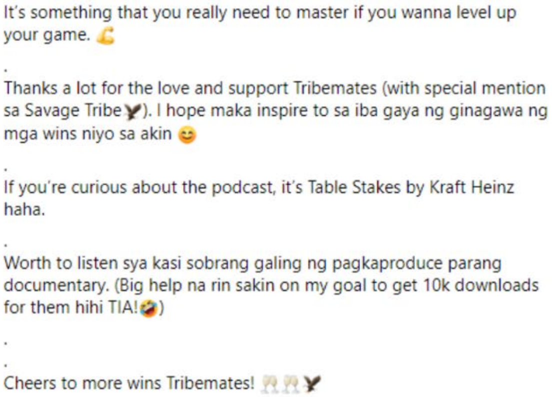
But the key lesson here that I got is really following all the lessons in the Tribe, lalong lalo na on "creating the GAP" kasi dun ang make or break eh.



It's something that you really need to master if you wanna level up your game. 💪

.

Thanks a lot for the love and support Tribemates (with special mention sa Savage Tribe🦅). I hope maka inspire to sa iba gaya ng ginagawa ng mga wins niyo sa akin 😊

.

If you're curious about the podcast, it's Table Stakes by Kraft Heinz haha.

.

Worth to listen sya kasi sobrang galing ng pagkaproduce parang documentary. (Big help na rin sakin on my goal to get 10k downloads for them hihi TIA!🤣)

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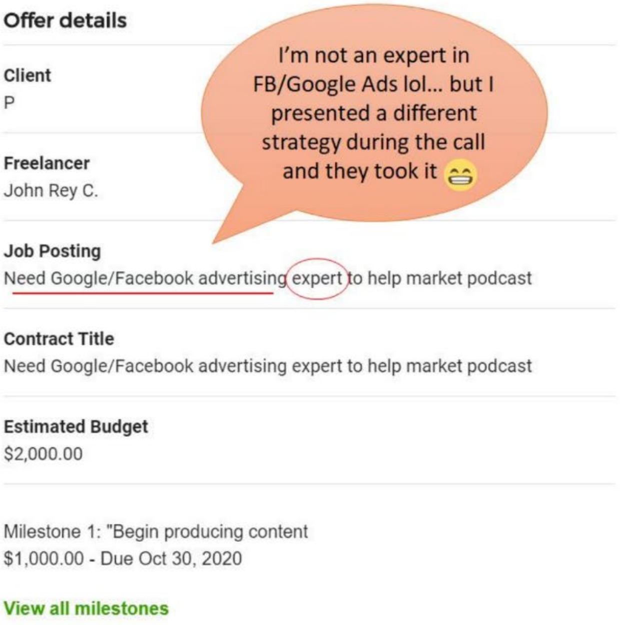
Cheers to more wins Tribemates! 🥂🥂🦅



Offer details

I'm not an expert in FB/Google Ads lol... but I presented a different strategy during the call and they took it 😁

Client
P

Freelancer
John Rey C.

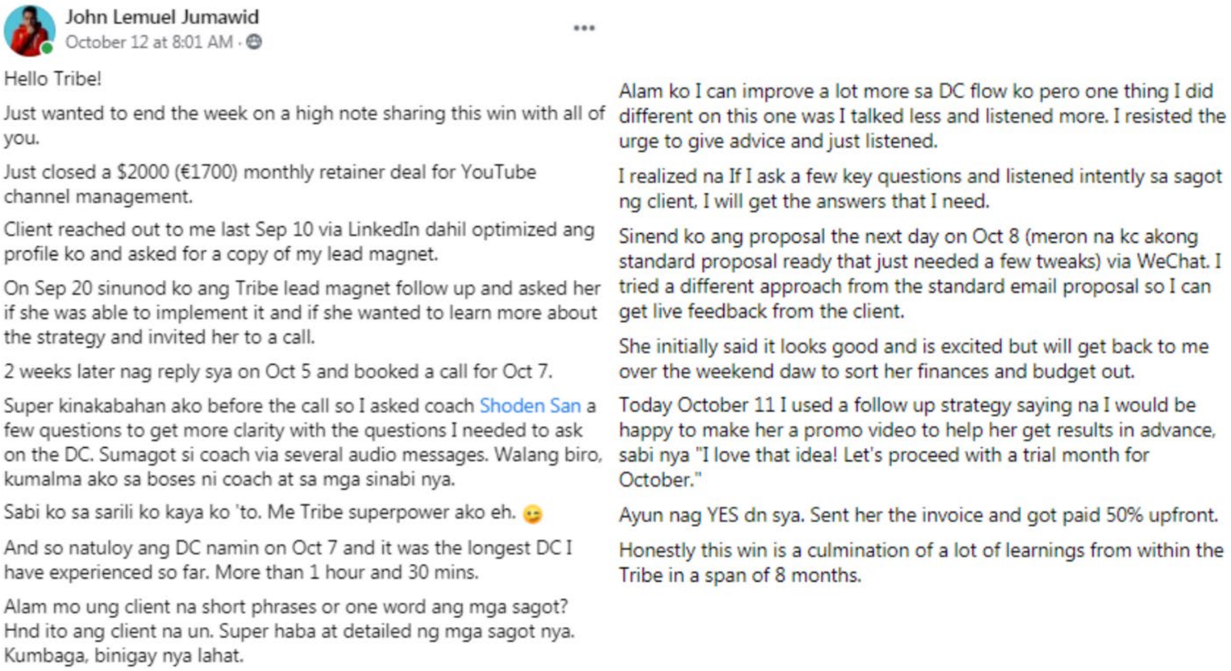
Job Posting
Need Google/Facebook advertising expert to help market podcast

Contract Title
Need Google/Facebook advertising expert to help market podcast

Estimated Budget
$2,000.00

Milestone 1: "Begin producing content
$1,000.00 - Due Oct 30, 2020

View all milestones



John Lemuel Jumawid
October 12 at 8:01 AM ·

Hello Tribe!

Just wanted to end the week on a high note sharing this win with all of you.

Just closed a $2000 (€1700) monthly retainer deal for YouTube channel management.

Client reached out to me last Sep 10 via LinkedIn dahil optimized ang profile ko and asked for a copy of my lead magnet.

On Sep 20 sinunod ko ang Tribe lead magnet follow up and asked her if she was able to implement it and if she wanted to learn more about the strategy and invited her to a call.

2 weeks later nag reply sya on Oct 5 and booked a call for Oct 7.

Super kinakabahan ako before the call so I asked coach Shoden San a few questions to get more clarity with the questions I needed to ask on the DC. Sumagot si coach via several audio messages. Walang biro, kumalma ako sa boses ni coach at sa mga sinabi nya.

Sabi ko sa sarili ko kaya ko 'to. Me Tribe superpower ako eh. 😉

And so natuloy ang DC namin on Oct 7 and it was the longest DC I have experienced so far. More than 1 hour and 30 mins.

Alam mo ung client na short phrases or one word ang mga sagot? Hnd ito ang client na un. Super haba at detailed ng mga sagot nya. Kumbaga, binigay nya lahat.

Alam ko I can improve a lot more sa DC flow ko pero one thing I did different on this one was I talked less and listened more. I resisted the urge to give advice and just listened.

I realized na If I ask a few key questions and listened intently sa sagot ng client, I will get the answers that I need.

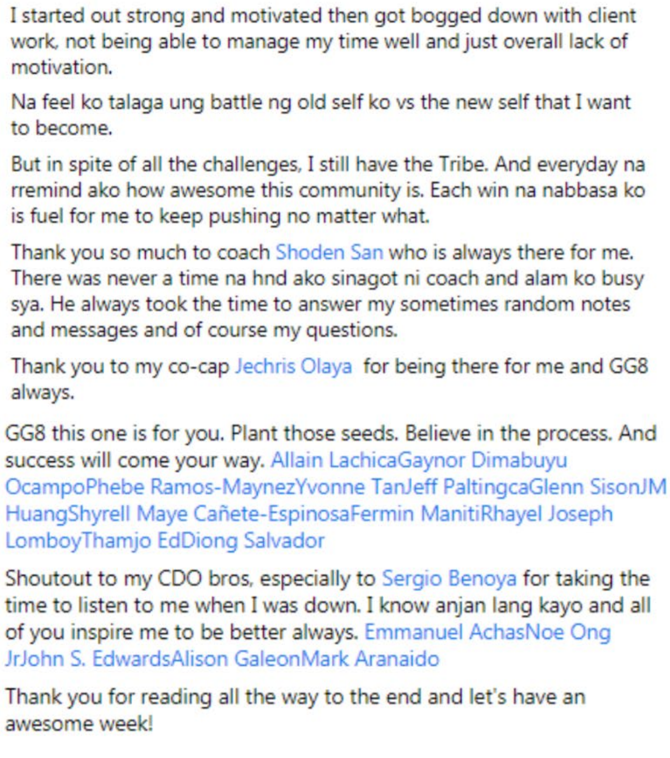
Sinend ko ang proposal the next day on Oct 8 (meron na kc akong standard proposal ready that just needed a few tweaks) via WeChat. I tried a different approach from the standard email proposal so I can get live feedback from the client.

She initially said it looks good and is excited but will get back to me over the weekend daw to sort her finances and budget out.

Today October 11 I used a follow up strategy saying na I would be happy to make her a promo video to help her get results in advance, sabi nya "I love that idea! Let's proceed with a trial month for October."

Ayun nag YES dn sya. Sent her the invoice and got paid 50% upfront.

Honestly this win is a culmination of a lot of learnings from within the Tribe in a span of 8 months.



I started out strong and motivated then got bogged down with client work, not being able to manage my time well and just overall lack of motivation.

Na feel ko talaga ung battle ng old self ko vs the new self that I want to become.

But in spite of all the challenges, I still have the Tribe. And everyday na rremind ako how awesome this community is. Each win na nabbasa ko is fuel for me to keep pushing no matter what.

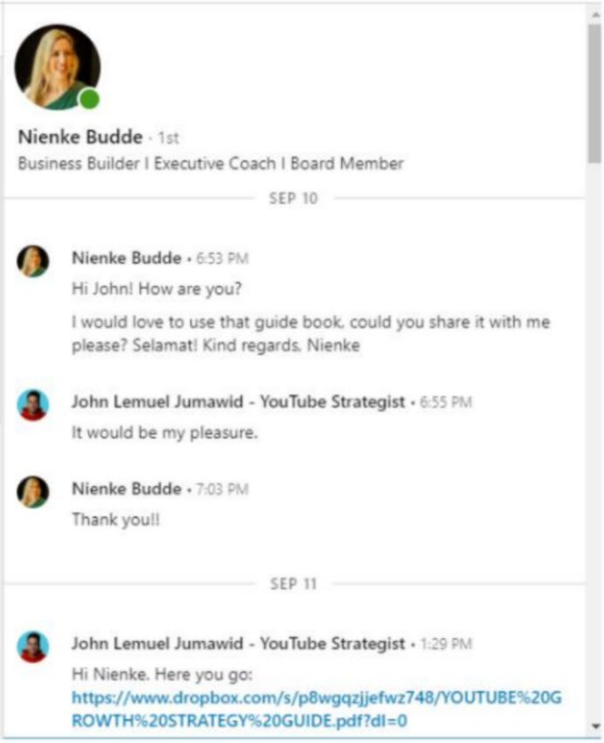
Thank you so much to coach Shoden San who is always there for me. There was never a time na hnd ako sinagot ni coach and alam ko busy sya. He always took the time to answer my sometimes random notes and messages and of course my questions.

Thank you to my co-cap Jechris Olaya for being there for me and GG8 always.

GG8 this one is for you. Plant those seeds. Believe in the process. And success will come your way. Allain LachicaGaynor Dimabuyu OcampoPhebe Ramos-MaynezYvonne TanJeff PaltingcaGlenn SisonJM HuangShyrell Maye Cañete-EspinosaFermin ManitiRhayel Joseph LomboyThamjo EdDiong Salvador

Shoutout to my CDO bros, especially to Sergio Benoya for taking the time to listen to me when I was down. I know anjan lang kayo and all of you inspire me to be better always. Emmanuel AchasNoe Ong JrJohn S. EdwardsAlison GaleonMark Aranaido

Thank you for reading all the way to the end and let's have an awesome week!



Nienke Budde · 1st

Business Builder I Executive Coach I Board Member

SEP 10

Nienke Budde · 6:53 PM

Hi John! How are you?

I would love to use that guide book, could you share it with me please? Selamat! Kind regards, Nienke

John Lemuel Jumawid - YouTube Strategist · 6:55 PM

It would be my pleasure.

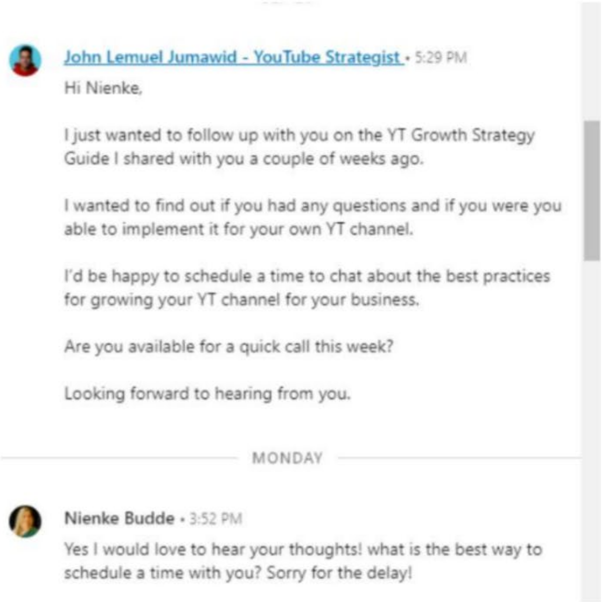
Nienke Budde · 7:03 PM

Thank you!!

SEP 11

John Lemuel Jumawid - YouTube Strategist · 1:29 PM

Hi Nienke. Here you go:
https://www.dropbox.com/s/p8wgqzjjefwz748/YOUTUBE%20GROWTH%20STRATEGY%20GUIDE.pdf?dl=0



John Lemuel Jumawid - YouTube Strategist · 5:29 PM

Hi Nienke,

I just wanted to follow up with you on the YT Growth Strategy Guide I shared with you a couple of weeks ago.

I wanted to find out if you had any questions and if you were you able to implement it for your own YT channel.

I'd be happy to schedule a time to chat about the best practices for growing your YT channel for your business.

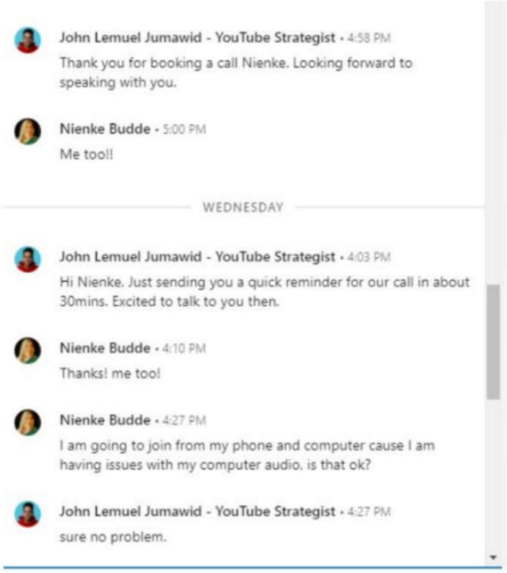
Are you available for a quick call this week?

Looking forward to hearing from you.

MONDAY

Nienke Budde · 3:52 PM

Yes I would love to hear your thoughts! what is the best way to schedule a time with you? Sorry for the delay!



John Lemuel Jumawid - YouTube Strategist · 4:58 PM

Thank you for booking a call Nienke. Looking forward to speaking with you.

Nienke Budde · 5:00 PM

Me too!!

WEDNESDAY

John Lemuel Jumawid - YouTube Strategist · 4:03 PM

Hi Nienke. Just sending you a quick reminder for our call in about 30mins. Excited to talk to you then.

Nienke Budde · 4:10 PM

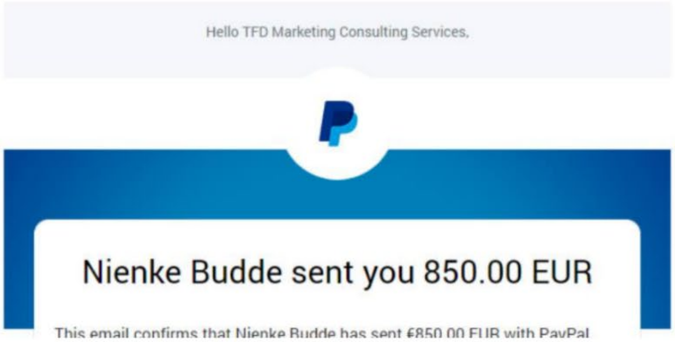
Thanks! me too!

Nienke Budde · 4:27 PM

I am going to join from my phone and computer cause I am having issues with my computer audio. is that ok?

John Lemuel Jumawid - YouTube Strategist · 4:27 PM

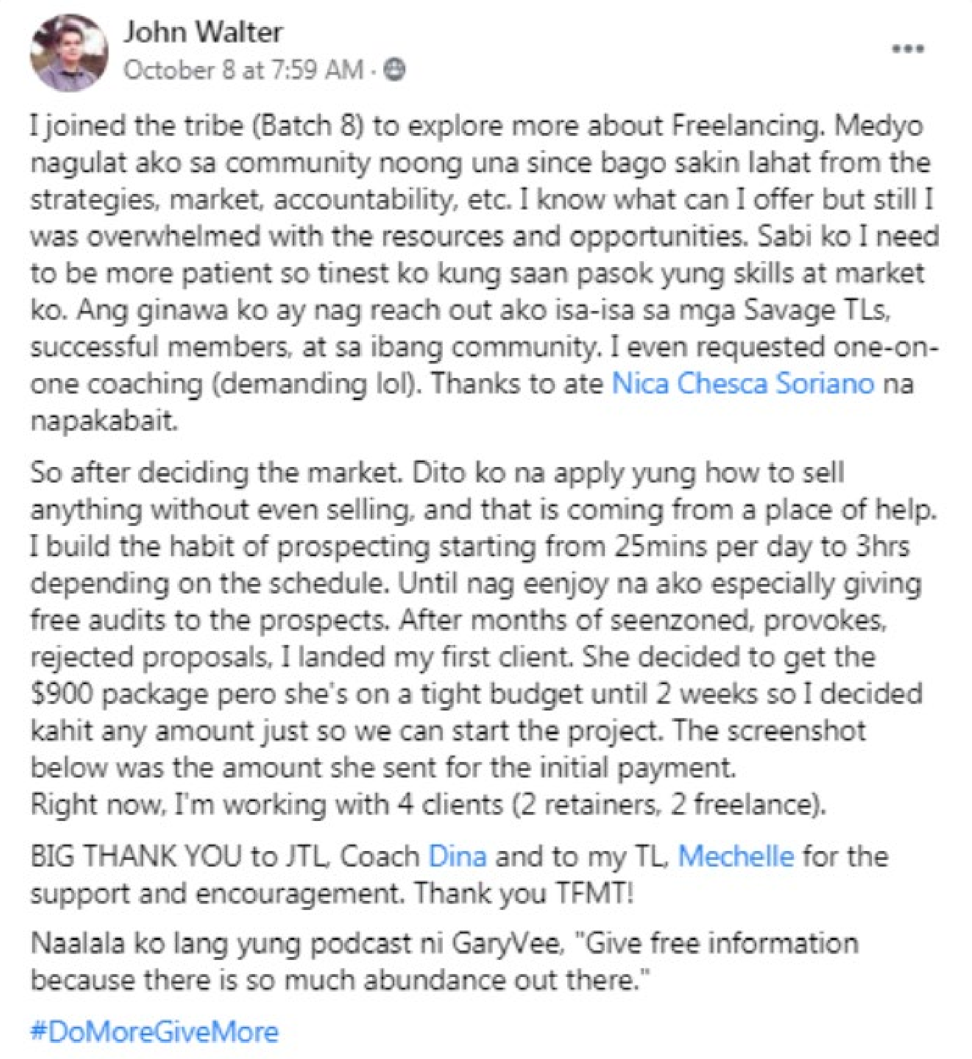
sure no problem.



Hello TFD Marketing Consulting Services,

Nienke Budde sent you 850.00 EUR

This email confirms that Nienke Budde has sent €850.00 EUR with PayPal



John Walter
October 8 at 7:59 AM · 🌐

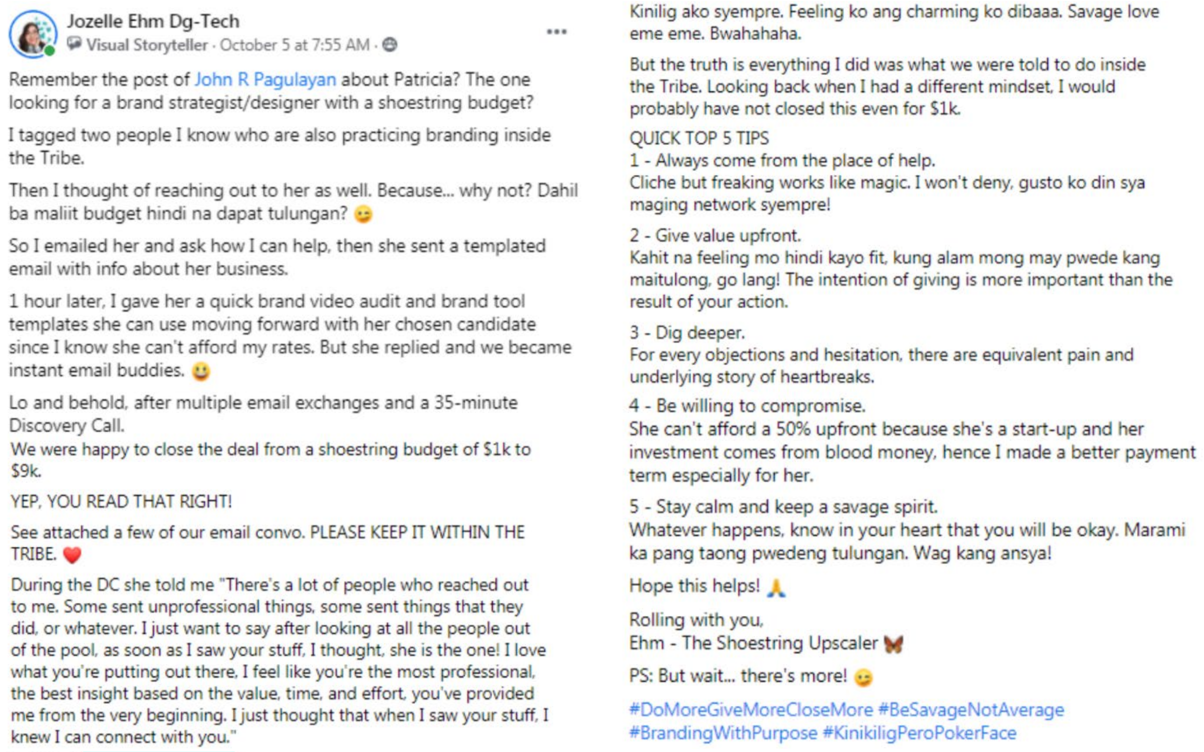
I joined the tribe (Batch 8) to explore more about Freelancing. Medyo nagulat ako sa community noong una since bago sakin lahat from the strategies, market, accountability, etc. I know what can I offer but still I was overwhelmed with the resources and opportunities. Sabi ko I need to be more patient so tinest ko kung saan pasok yung skills at market ko. Ang ginawa ko ay nag reach out ako isa-isa sa mga Savage TLs, successful members, at sa ibang community. I even requested one-on-one coaching (demanding lol). Thanks to ate Nica Chesca Soriano na napakabait.

So after deciding the market. Dito ko na apply yung how to sell anything without even selling, and that is coming from a place of help. I build the habit of prospecting starting from 25mins per day to 3hrs depending on the schedule. Until nag eenjoy na ako especially giving free audits to the prospects. After months of seenzoned, provokes, rejected proposals, I landed my first client. She decided to get the $900 package pero she's on a tight budget until 2 weeks so I decided kahit any amount just so we can start the project. The screenshot below was the amount she sent for the initial payment.
Right now, I'm working with 4 clients (2 retainers, 2 freelance).

BIG THANK YOU to JTL, Coach Dina and to my TL, Mechelle for the support and encouragement. Thank you TFMT!

Naalala ko lang yung podcast ni GaryVee, "Give free information because there is so much abundance out there."

#DoMoreGiveMore



Jozelle Ehm Dg-Tech
Visual Storyteller · October 5 at 7:55 AM ·

Remember the post of John R Pagulayan about Patricia? The one looking for a brand strategist/designer with a shoestring budget?

I tagged two people I know who are also practicing branding inside the Tribe.

Then I thought of reaching out to her as well. Because... why not? Dahil ba maliit budget hindi na dapat tulungan? 😉

So I emailed her and ask how I can help, then she sent a templated email with info about her business.

1 hour later, I gave her a quick brand video audit and brand tool templates she can use moving forward with her chosen candidate since I know she can't afford my rates. But she replied and we became instant email buddies. 😃

Lo and behold, after multiple email exchanges and a 35-minute Discovery Call.
We were happy to close the deal from a shoestring budget of $1k to $9k.

YEP, YOU READ THAT RIGHT!

See attached a few of our email convo. PLEASE KEEP IT WITHIN THE TRIBE. ❤️

During the DC she told me "There's a lot of people who reached out to me. Some sent unprofessional things, some sent things that they did, or whatever. I just want to say after looking at all the people out of the pool, as soon as I saw your stuff, I thought, she is the one! I love what you're putting out there, I feel like you're the most professional, the best insight based on the value, time, and effort, you've provided me from the very beginning. I just thought that when I saw your stuff, I knew I can connect with you."

Kinilig ako syempre. Feeling ko ang charming ko dibaaa. Savage love eme eme. Bwahahaha.

But the truth is everything I did was what we were told to do inside the Tribe. Looking back when I had a different mindset, I would probably have not closed this even for $1k.

QUICK TOP 5 TIPS
1 - Always come from the place of help.
Cliche but freaking works like magic. I won't deny, gusto ko din sya maging network syempre!

2 - Give value upfront.
Kahit na feeling mo hindi kayo fit, kung alam mong may pwede kang maitulong, go lang! The intention of giving is more important than the result of your action.

3 - Dig deeper.
For every objections and hesitation, there are equivalent pain and underlying story of heartbreaks.

4 - Be willing to compromise.
She can't afford a 50% upfront because she's a start-up and her investment comes from blood money, hence I made a better payment term especially for her.

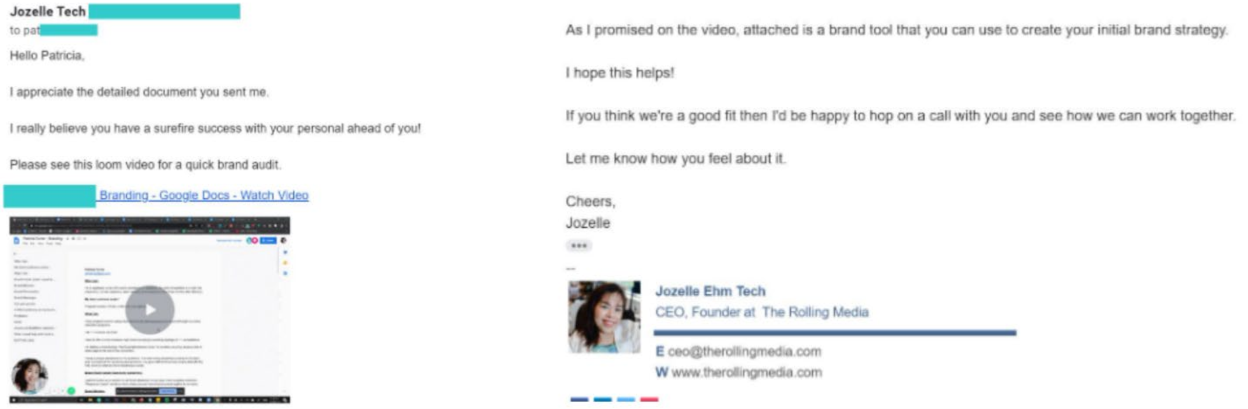
5 - Stay calm and keep a savage spirit.
Whatever happens, know in your heart that you will be okay. Marami ka pang taong pwedeng tulungan. Wag kang ansya!

Hope this helps! 🙏

Rolling with you,
Ehm - The Shoestring Upscaler 🦋

PS: But wait... there's more! 😉

#DoMoreGiveMoreCloseMore #BeSavageNotAverage #BrandingWithPurpose #KinikiligPeroPokerFace



Jozelle Tech [redacted]
to pat[redacted]

Hello Patricia,

I appreciate the detailed document you sent me.

I really believe you have a surefire success with your personal ahead of you!

Please see this loom video for a quick brand audit.

[redacted] Branding - Google Docs - Watch Video

As I promised on the video, attached is a brand tool that you can use to create your initial brand strategy.

I hope this helps!

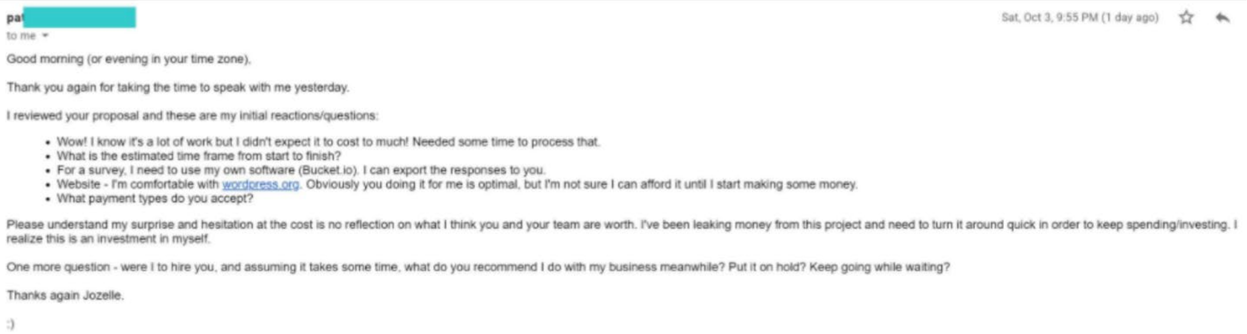
If you think we're a good fit then I'd be happy to hop on a call with you and see how we can work together.

Let me know how you feel about it.

Cheers,
Jozelle

--

Jozelle Ehm Tech
CEO, Founder at The Rolling Media
E ceo@therollingmedia.com
W www.therollingmedia.com



pat[redacted]
to me

Sat, Oct 3, 9:55 PM (1 day ago)

Good morning (or evening in your time zone).

Thank you again for taking the time to speak with me yesterday.

I reviewed your proposal and these are my initial reactions/questions:

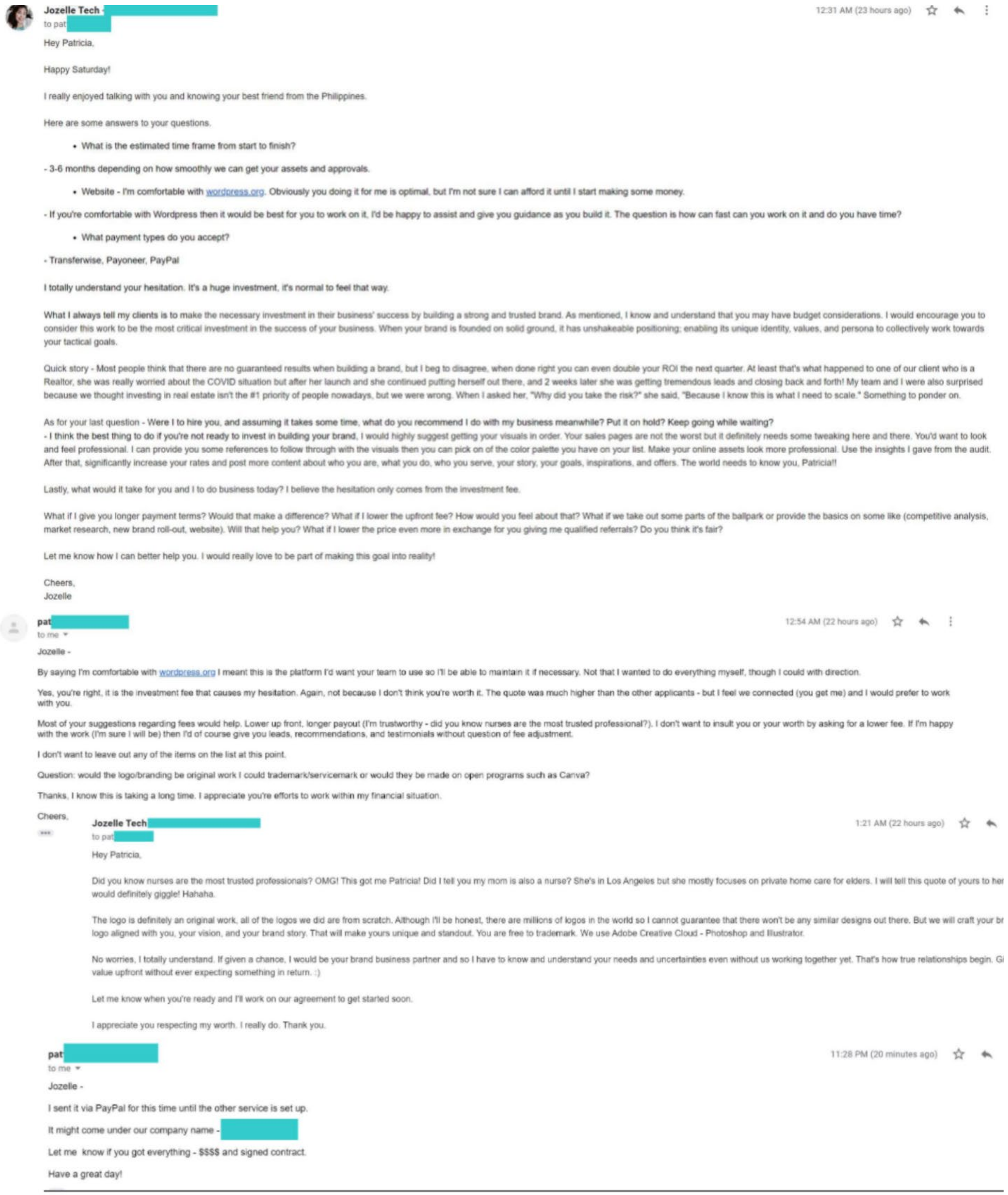
- Wow! I know it's a lot of work but I didn't expect it to cost to much! Needed some time to process that.
- What is the estimated time frame from start to finish?
- For a survey, I need to use my own software (Bucket.io). I can export the responses to you.
- Website - I'm comfortable with wordpress.org. Obviously you doing it for me is optimal, but I'm not sure I can afford it until I start making some money.
- What payment types do you accept?

Please understand my surprise and hesitation at the cost is no reflection on what I think you and your team are worth. I've been leaking money from this project and need to turn it around quick in order to keep spending/investing. I realize this is an investment in myself.

One more question - were I to hire you, and assuming it takes some time, what do you recommend I do with my business meanwhile? Put it on hold? Keep going while waiting?

Thanks again Jozelle.

:)



Jozelle Tech [redacted]
to pat[redacted]

Hey Patricia,

Happy Saturday!

I really enjoyed talking with you and knowing your best friend from the Philippines.

Here are some answers to your questions.

- What is the estimated time frame from start to finish?

- 3-6 months depending on how smoothly we can get your assets and approvals.

- Website - I'm comfortable with wordpress.org. Obviously you doing it for me is optimal, but I'm not sure I can afford it until I start making some money.

- If you're comfortable with Wordpress then it would be best for you to work on it, I'd be happy to assist and give you guidance as you build it. The question is how can fast can you work on it and do you have time?

- What payment types do you accept?

- Transferwise, Payoneer, PayPal

I totally understand your hesitation. It's a huge investment, it's normal to feel that way.

What I always tell my clients is to make the necessary investment in their business' success by building a strong and trusted brand. As mentioned, I know and understand that you may have budget considerations. I would encourage you to consider this work to be the most critical investment in the success of your business. When your brand is founded on solid ground, it has unshakeable positioning; enabling its unique identity, values, and persona to collectively work towards your tactical goals.

Quick story - Most people think that there are no guaranteed results when building a brand, but I beg to disagree, when done right you can even double your ROI the next quarter. At least that's what happened to one of our client who is a Realtor, she was really worried about the COVID situation but after her launch and she continued putting herself out there, and 2 weeks later she was getting tremendous leads and closing back and forth! My team and I were also surprised because we thought investing in real estate isn't the #1 priority of people nowadays, but we were wrong. When I asked her, "Why did you take the risk?" she said, "Because I know this is what I need to scale." Something to ponder on.

As for your last question - Were I to hire you, and assuming it takes some time, what do you recommend I do with my business meanwhile? Put it on hold? Keep going while waiting?
- I think the best thing to do if you're not ready to invest in building your brand, I would highly suggest getting your visuals in order. Your sales pages are not the worst but it definitely needs some tweaking here and there. You'd want to look and feel professional. I can provide you some references to follow through with the visuals then you can pick on of the color palette you have on your list. Make your online assets look more professional. Use the insights I gave from the audit. After that, significantly increase your rates and post more content about who you are, what you do, who you serve, your story, your goals, inspirations, and offers. The world needs to know you, Patricia!!

Lastly, what would it take for you and I to do business today? I believe the hesitation only comes from the investment fee.

What if I give you longer payment terms? Would that make a difference? What if I lower the upfront fee? How would you feel about that? What if we take out some parts of the ballpark or provide the basics on some like (competitive analysis, market research, new brand roll-out, website). Will that help you? What if I lower the price even more in exchange for you giving me qualified referrals? Do you think it's fair?

Let me know how I can better help you. I would really love to be part of making this goal into reality!

Cheers,
Jozelle

pat[redacted]
to me

Jozelle -

By saying I'm comfortable with wordpress.org I meant this is the platform I'd want your team to use so I'll be able to maintain it if necessary. Not that I wanted to do everything myself, though I could with direction.

Yes, you're right, it is the investment fee that causes my hesitation. Again, not because I don't think you're worth it. The quote was much higher than the other applicants - but I feel we connected (you get me) and I would prefer to work with you.

Most of your suggestions regarding fees would help. Lower up front, longer payout (I'm trustworthy - did you know nurses are the most trusted professional?). I don't want to insult you or your worth by asking for a lower fee. If I'm happy with the work (I'm sure I will be) then I'd of course give you leads, recommendations, and testimonials without question of fee adjustment.

I don't want to leave out any of the items on the list at this point.

Question: would the logo/branding be original work I could trademark/servicemark or would they be made on open programs such as Canva?

Thanks, I know this is taking a long time. I appreciate you're efforts to work within my financial situation.

Cheers,

Jozelle Tech[redacted]
to pat[redacted]

Hey Patricia,

Did you know nurses are the most trusted professionals? OMG! This got me Patricia! Did I tell you my mom is also a nurse? She's in Los Angeles but she mostly focuses on private home care for elders. I will tell this quote of yours to her
would definitely giggle! Hahaha.

The logo is definitely an original work, all of the logos we did are from scratch. Although I'll be honest, there are millions of logos in the world so I cannot guarantee that there won't be any similar designs out there. But we will craft your br
logo aligned with you, your vision, and your brand story. That will make yours unique and standout. You are free to trademark. We use Adobe Creative Cloud - Photoshop and Illustrator.

No worries, I totally understand. If given a chance, I would be your brand business partner and so I have to know and understand your needs and uncertainties even without us working together yet. That's how true relationships begin. Gi
value upfront without ever expecting something in return. :)

Let me know when you're ready and I'll work on our agreement to get started soon.

I appreciate you respecting my worth. I really do. Thank you.

pat[redacted]
to me

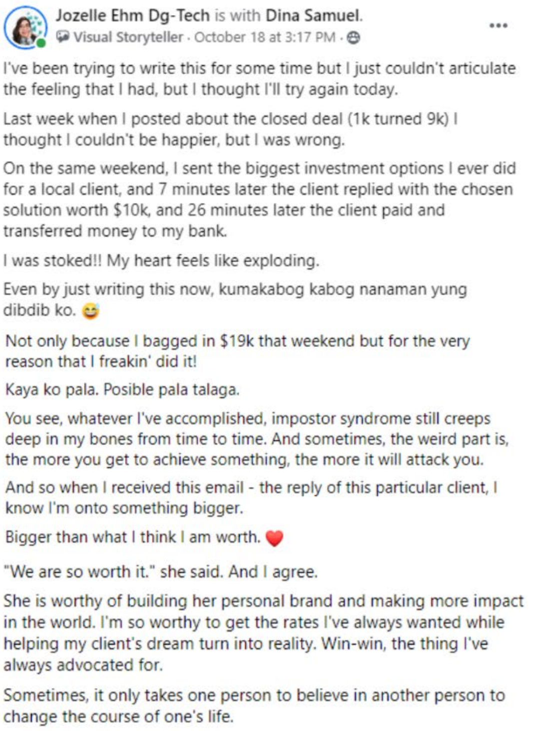
Jozelle -

I sent it via PayPal for this time until the other service is set up.

It might come under our company name - [redacted]

Let me know if you got everything - $$$$ and signed contract.

Have a great day!



Jozelle Ehm Dg-Tech is with **Dina Samuel**.
Visual Storyteller · October 18 at 3:17 PM ·

I've been trying to write this for some time but I just couldn't articulate the feeling that I had, but I thought I'll try again today.

Last week when I posted about the closed deal (1k turned 9k) I thought I couldn't be happier, but I was wrong.

On the same weekend, I sent the biggest investment options I ever did for a local client, and 7 minutes later the client replied with the chosen solution worth $10k, and 26 minutes later the client paid and transferred money to my bank.

I was stoked!! My heart feels like exploding.

Even by just writing this now, kumakabog kabog nanaman yung dibdib ko. 😅

Not only because I bagged in $19k that weekend but for the very reason that I freakin' did it!

Kaya ko pala. Posible pala talaga.

You see, whatever I've accomplished, impostor syndrome still creeps deep in my bones from time to time. And sometimes, the weird part is, the more you get to achieve something, the more it will attack you.

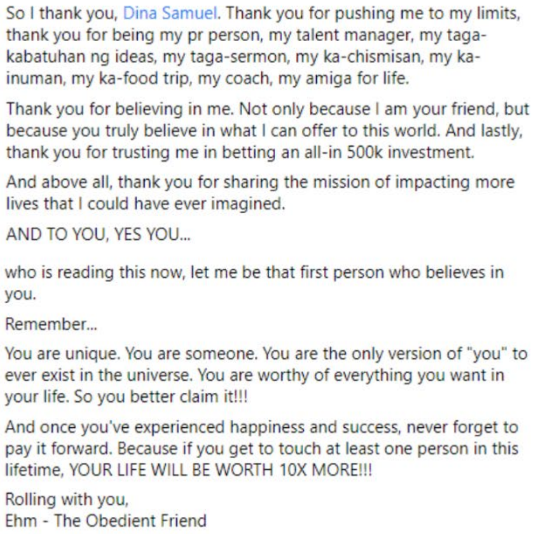
And so when I received this email - the reply of this particular client, I know I'm onto something bigger.

Bigger than what I think I am worth. ❤️

"We are so worth it." she said. And I agree.

She is worthy of building her personal brand and making more impact in the world. I'm so worthy to get the rates I've always wanted while helping my client's dream turn into reality. Win-win, the thing I've always advocated for.

Sometimes, it only takes one person to believe in another person to change the course of one's life.



So I thank you, Dina Samuel. Thank you for pushing me to my limits, thank you for being my pr person, my talent manager, my taga-kabatuhan ng ideas, my taga-sermon, my ka-chismisan, my ka-inuman, my ka-food trip, my coach, my amiga for life.

Thank you for believing in me. Not only because I am your friend, but because you truly believe in what I can offer to this world. And lastly, thank you for trusting me in betting an all-in 500k investment.

And above all, thank you for sharing the mission of impacting more lives that I could have ever imagined.

AND TO YOU, YES YOU...

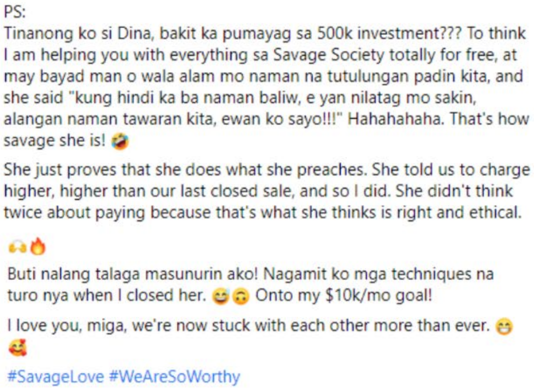
who is reading this now, let me be that first person who believes in you.

Remember...

You are unique. You are someone. You are the only version of "you" to ever exist in the universe. You are worthy of everything you want in your life. So you better claim it!!!

And once you've experienced happiness and success, never forget to pay it forward. Because if you get to touch at least one person in this lifetime, YOUR LIFE WILL BE WORTH 10X MORE!!!

Rolling with you,
Ehm - The Obedient Friend



PS:
Tinanong ko si Dina, bakit ka pumayag sa 500k investment??? To think I am helping you with everything sa Savage Society totally for free, at may bayad man o wala alam mo naman na tutulungan padin kita, and she said "kung hindi ka ba naman baliw, e yan nilatag mo sakin, alangan naman tawaran kita, ewan ko sayo!!!" Hahahahaha. That's how savage she is! 🤣

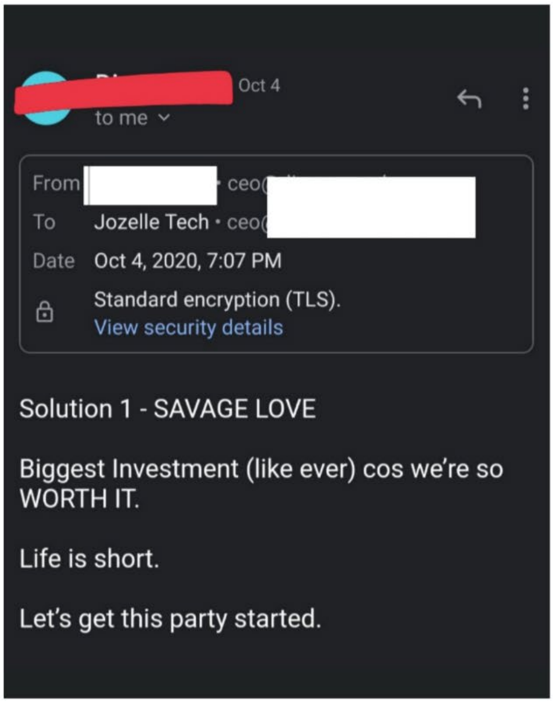
She just proves that she does what she preaches. She told us to charge higher, higher than our last closed sale, and so I did. She didn't think twice about paying because that's what she thinks is right and ethical.

🙌🔥

Buti nalang talaga masunurin ako! Nagamit ko mga techniques na turo nya when I closed her. 😅🙃 Onto my $10k/mo goal!

I love you, miga, we're now stuck with each other more than ever. 😁 🥰

#SavageLove #WeAreSoWorthy



[redacted] Oct 4
to me

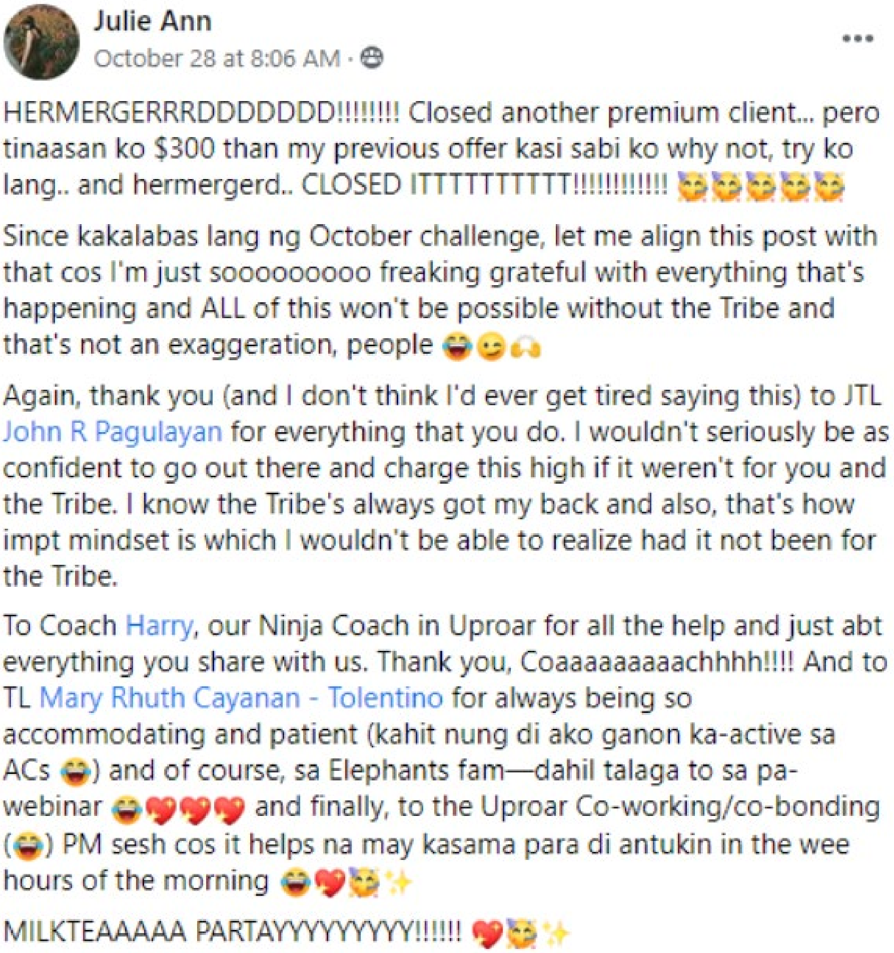
From [redacted] · ceo([redacted]
To Jozelle Tech · ceo(
Date Oct 4, 2020, 7:07 PM
Standard encryption (TLS).

Solution 1 - SAVAGE LOVE

Biggest Investment (like ever) cos we're so WORTH IT.

Life is short.

Let's get this party started.



Julie Ann
October 28 at 8:06 AM ·

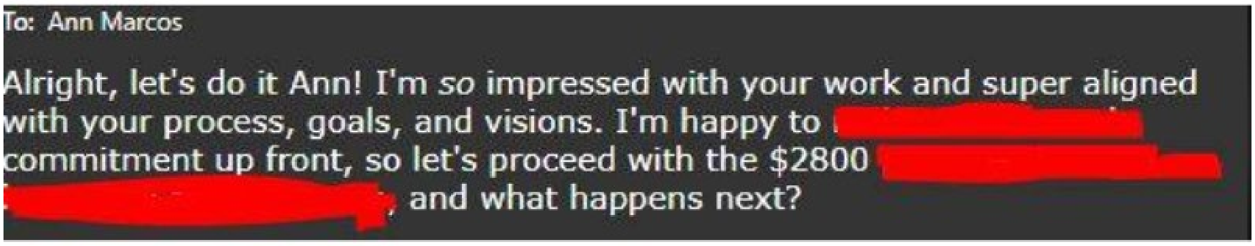
HERMERGERRRDDDDDDD!!!!!!!! Closed another premium client... pero tinaasan ko $300 than my previous offer kasi sabi ko why not, try ko lang.. and hermergerd.. CLOSED ITTTTTTTTTT!!!!!!!!!!!! 🥳🥳🥳🥳🥳

Since kakalabas lang ng October challenge, let me align this post with that cos I'm just soooooooo freaking grateful with everything that's happening and ALL of this won't be possible without the Tribe and that's not an exaggeration, people 😂😉🙌

Again, thank you (and I don't think I'd ever get tired saying this) to JTL John R Pagulayan for everything that you do. I wouldn't seriously be as confident to go out there and charge this high if it weren't for you and the Tribe. I know the Tribe's always got my back and also, that's how impt mindset is which I wouldn't be able to realize had it not been for the Tribe.

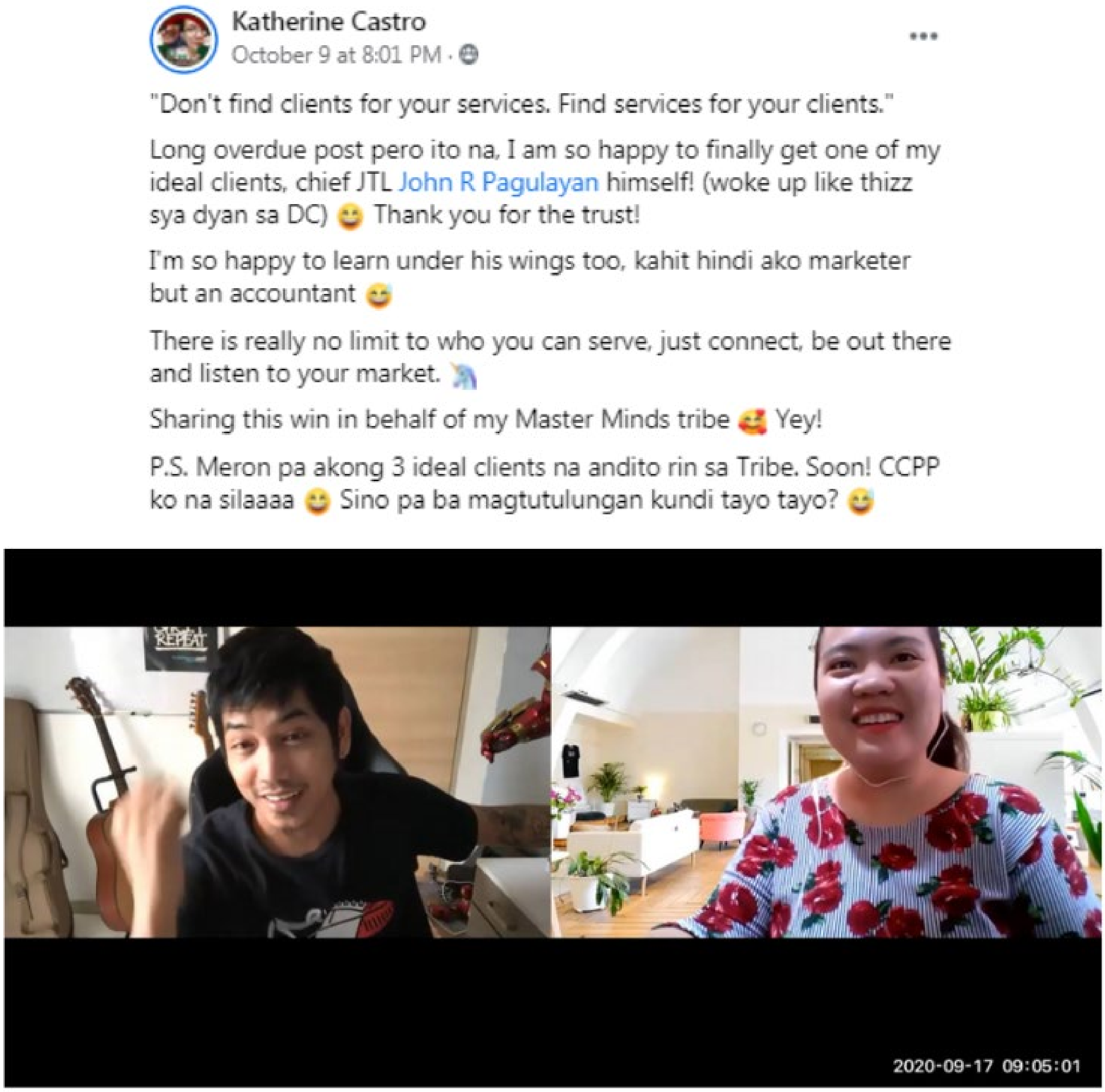
To Coach Harry, our Ninja Coach in Uproar for all the help and just abt everything you share with us. Thank you, Coaaaaaaaaachhhh!!!! And to TL Mary Rhuth Cayanan - Tolentino for always being so accommodating and patient (kahit nung di ako ganon ka-active sa ACs 😂) and of course, sa Elephants fam—dahil talaga to sa pa-webinar 😂💖💖💖 and finally, to the Uproar Co-working/co-bonding (😂) PM sesh cos it helps na may kasama para di antukin in the wee hours of the morning 😂💖🥳✨

MILKTEAAAAA PARTAYYYYYYYYY!!!!!! 💖🥳✨



To: Ann Marcos

Alright, let's do it Ann! I'm *so* impressed with your work and super aligned with your process, goals, and visions. I'm happy to [redacted] commitment up front, so let's proceed with the $2800 [redacted], and what happens next?



Katherine Castro

October 9 at 8:01 PM · 🌐

"Don't find clients for your services. Find services for your clients."

Long overdue post pero ito na, I am so happy to finally get one of my ideal clients, chief JTL John R Pagulayan himself! (woke up like thizz sya dyan sa DC) 😀 Thank you for the trust!

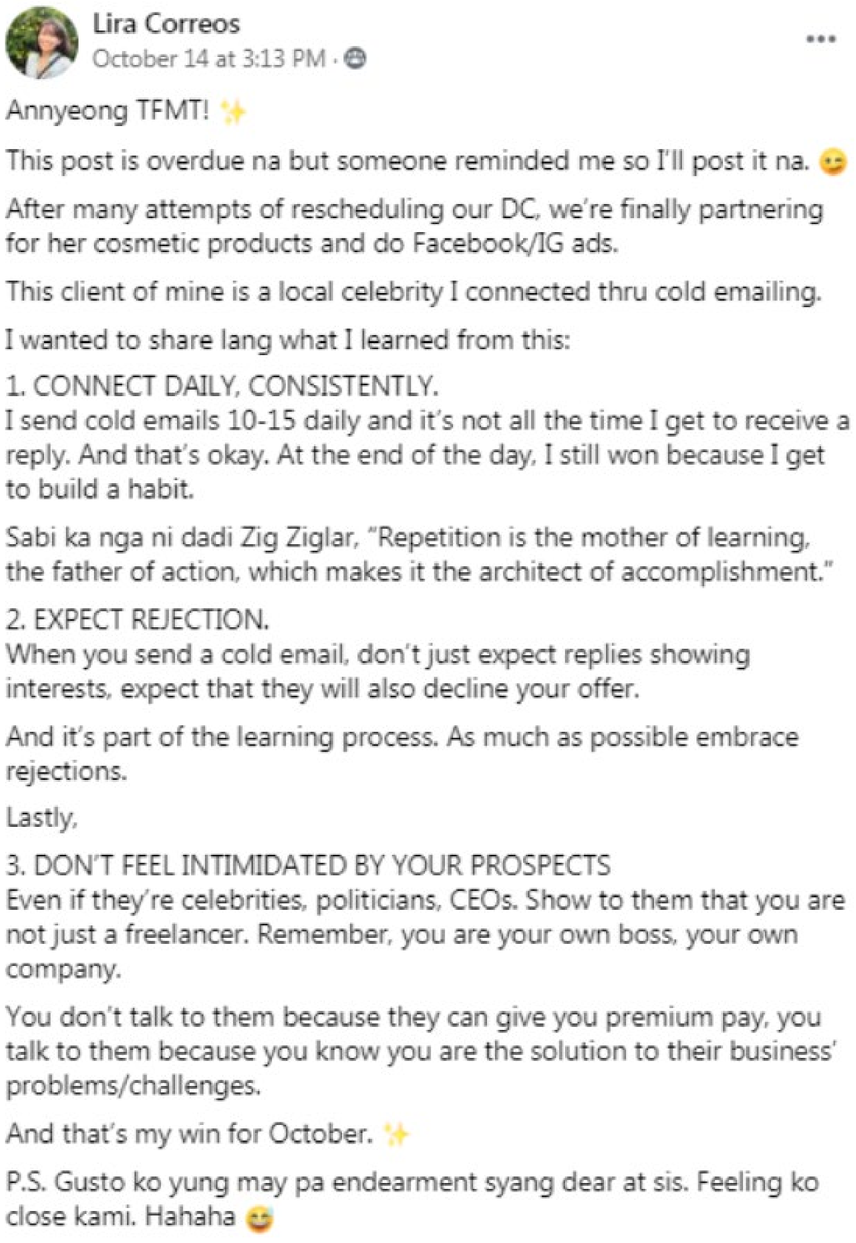
I'm so happy to learn under his wings too, kahit hindi ako marketer but an accountant 😅

There is really no limit to who you can serve, just connect, be out there and listen to your market. 🦄

Sharing this win in behalf of my Master Minds tribe 🥰 Yey!

P.S. Meron pa akong 3 ideal clients na andito rin sa Tribe. Soon! CCPP ko na silaaaa 😀 Sino pa ba magtutulungan kundi tayo tayo? 😅

2020-09-17 09:05:01



Lira Correos
October 14 at 3:13 PM · 🌐

Annyeong TFMT! ✨

This post is overdue na but someone reminded me so I'll post it na. 😉

After many attempts of rescheduling our DC, we're finally partnering for her cosmetic products and do Facebook/IG ads.

This client of mine is a local celebrity I connected thru cold emailing.

I wanted to share lang what I learned from this:

1. CONNECT DAILY, CONSISTENTLY.
I send cold emails 10-15 daily and it's not all the time I get to receive a reply. And that's okay. At the end of the day, I still won because I get to build a habit.

Sabi ka nga ni dadi Zig Ziglar, "Repetition is the mother of learning, the father of action, which makes it the architect of accomplishment."

2. EXPECT REJECTION.
When you send a cold email, don't just expect replies showing interests, expect that they will also decline your offer.

And it's part of the learning process. As much as possible embrace rejections.

Lastly,

3. DON'T FEEL INTIMIDATED BY YOUR PROSPECTS
Even if they're celebrities, politicians, CEOs. Show to them that you are not just a freelancer. Remember, you are your own boss, your own company.

You don't talk to them because they can give you premium pay, you talk to them because you know you are the solution to their business' problems/challenges.

And that's my win for October. ✨

P.S. Gusto ko yung may pa endearment syang dear at sis. Feeling ko close kami. Hahaha 😅

to me

Yes. My video pala will be off kasi we're not allowed to show up on first virtual meetings for security reasons.

•••

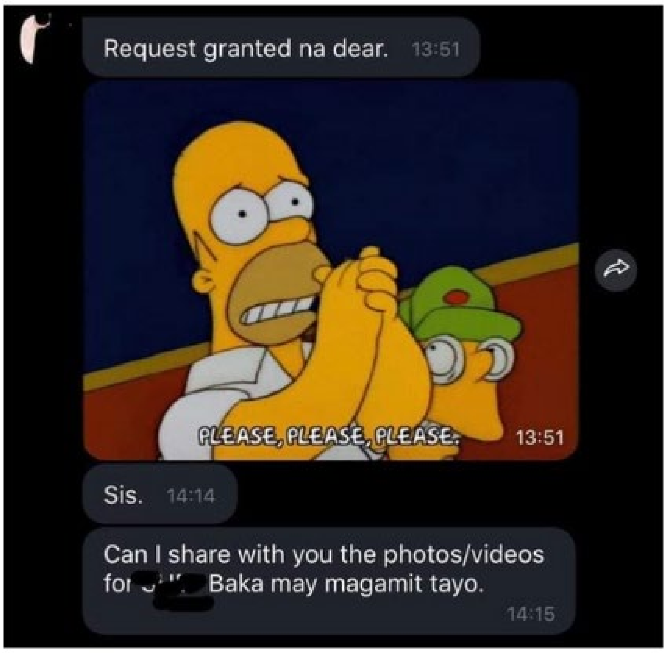
Lira Correos <liracorreos9@gmail.com>
to

Hi!

No worries. I totally understand. ;)

Lira

•••

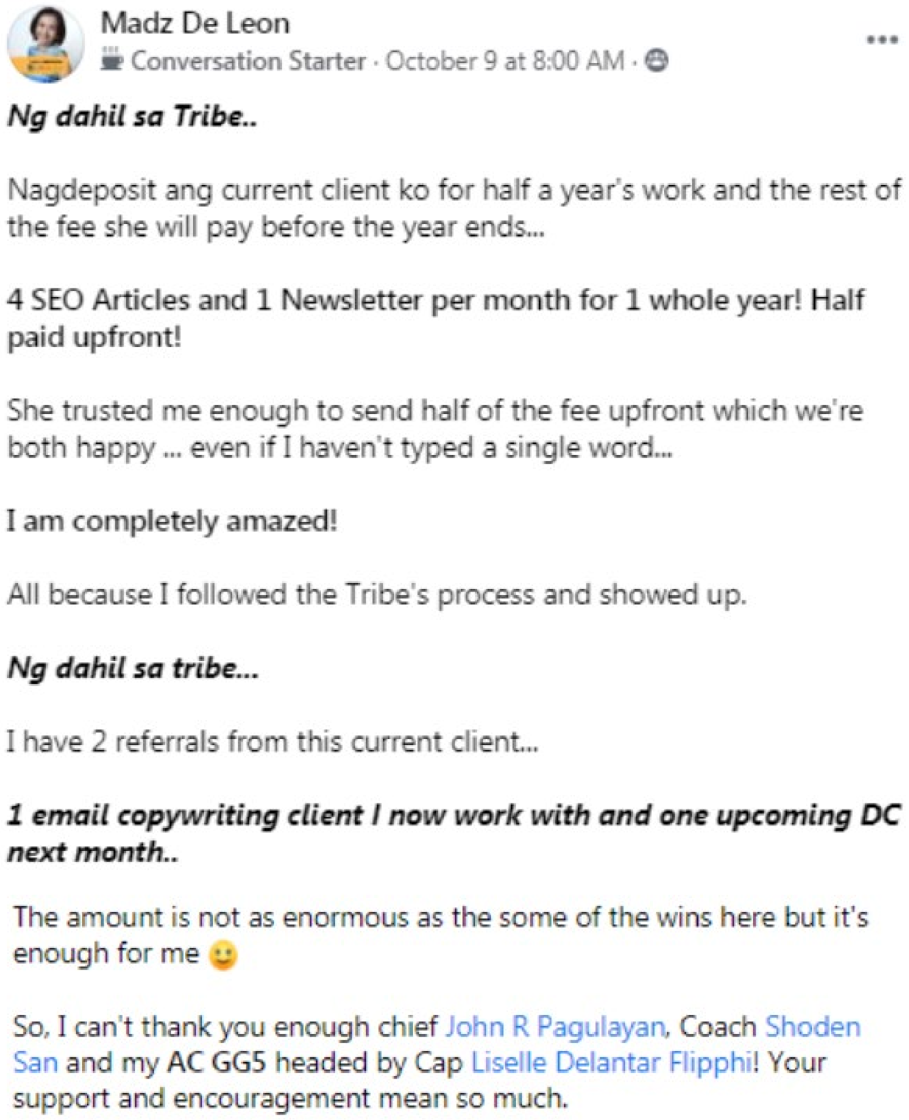


Request granted na dear. 13:51

13:51

Sis. 14:14

Can I share with you the photos/videos for [redacted] Baka may magamit tayo. 14:15



Madz De Leon

Conversation Starter · October 9 at 8:00 AM ·

Ng dahil sa Tribe..

Nagdeposit ang current client ko for half a year's work and the rest of the fee she will pay before the year ends...

4 SEO Articles and 1 Newsletter per month for 1 whole year! Half paid upfront!

She trusted me enough to send half of the fee upfront which we're both happy ... even if I haven't typed a single word...

I am completely amazed!

All because I followed the Tribe's process and showed up.

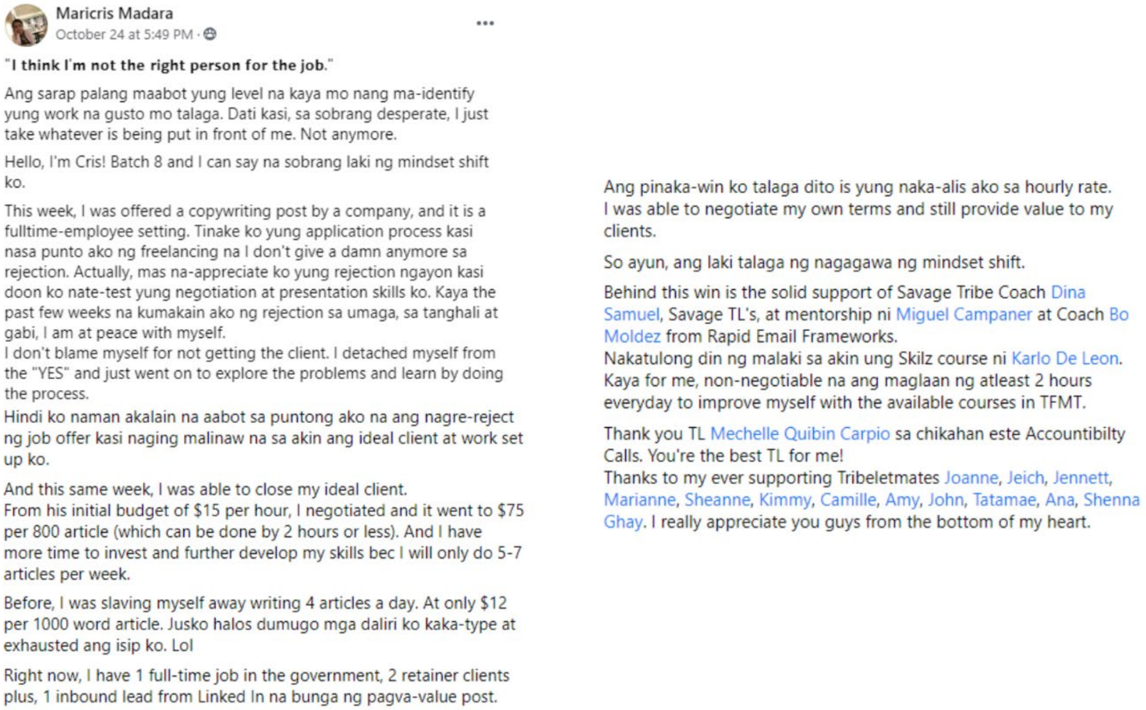
Ng dahil sa tribe...

I have 2 referrals from this current client...

1 email copywriting client I now work with and one upcoming DC next month..

The amount is not as enormous as the some of the wins here but it's enough for me 🙂

So, I can't thank you enough chief John R Pagulayan, Coach Shoden San and my AC GG5 headed by Cap Liselle Delantar Flipphi! Your support and encouragement mean so much.



Maricris Madara
October 24 at 5:49 PM ·

"**I think I'm not the right person for the job.**"

Ang sarap palang maabot yung level na kaya mo nang ma-identify yung work na gusto mo talaga. Dati kasi, sa sobrang desperate, I just take whatever is being put in front of me. Not anymore.

Hello, I'm Cris! Batch 8 and I can say na sobrang laki ng mindset shift ko.

This week, I was offered a copywriting post by a company, and it is a fulltime-employee setting. Tinake ko yung application process kasi nasa punto ako ng freelancing na I don't give a damn anymore sa rejection. Actually, mas na-appreciate ko yung rejection ngayon kasi doon ko nate-test yung negotiation at presentation skills ko. Kaya the past few weeks na kumakain ako ng rejection sa umaga, sa tanghali at gabi, I am at peace with myself.
I don't blame myself for not getting the client. I detached myself from the "YES" and just went on to explore the problems and learn by doing the process.
Hindi ko naman akalain na aabot sa puntong ako na ang nagre-reject ng job offer kasi naging malinaw na sa akin ang ideal client at work set up ko.

And this same week, I was able to close my ideal client.
From his initial budget of $15 per hour, I negotiated and it went to $75 per 800 article (which can be done by 2 hours or less). And I have more time to invest and further develop my skills bec I will only do 5-7 articles per week.

Before, I was slaving myself away writing 4 articles a day. At only $12 per 1000 word article. Jusko halos dumugo mga daliri ko kaka-type at exhausted ang isip ko. Lol

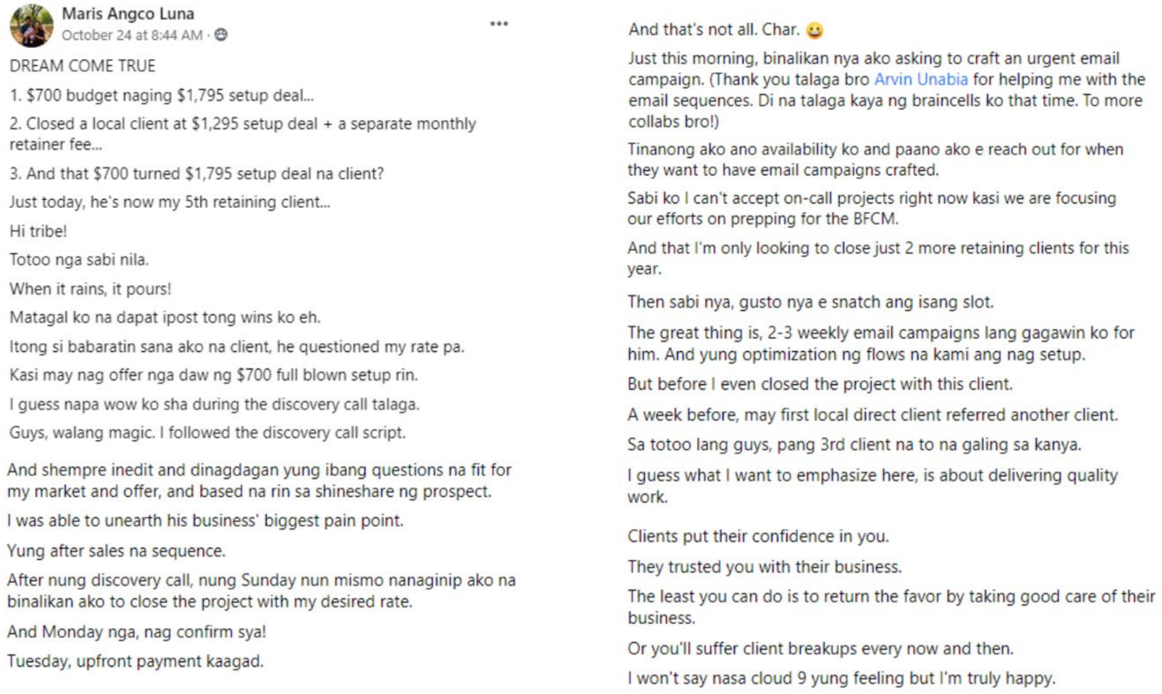
Right now, I have 1 full-time job in the government, 2 retainer clients plus, 1 inbound lead from Linked In na bunga ng pagva-value post.

Ang pinaka-win ko talaga dito is yung naka-alis ako sa hourly rate.
I was able to negotiate my own terms and still provide value to my clients.

So ayun, ang laki talaga ng nagagawa ng mindset shift.

Behind this win is the solid support of Savage Tribe Coach Dina Samuel, Savage TL's, at mentorship ni Miguel Campaner at Coach Bo Moldez from Rapid Email Frameworks.
Nakatulong din ng malaki sa akin ung Skilz course ni Karlo De Leon.
Kaya for me, non-negotiable na ang maglaan ng atleast 2 hours everyday to improve myself with the available courses in TFMT.

Thank you TL Mechelle Quibin Carpio sa chikahan este Accountibilty Calls. You're the best TL for me!
Thanks to my ever supporting Tribeletmates Joanne, Jeich, Jennett, Marianne, Sheanne, Kimmy, Camille, Amy, John, Tatamae, Ana, Shenna Ghay. I really appreciate you guys from the bottom of my heart.



Maris Angco Luna
October 24 at 8:44 AM ·

DREAM COME TRUE

1. $700 budget naging $1,795 setup deal...

2. Closed a local client at $1,295 setup deal + a separate monthly retainer fee...

3. And that $700 turned $1,795 setup deal na client?

Just today, he's now my 5th retaining client...

Hi tribe!

Totoo nga sabi nila.

When it rains, it pours!

Matagal ko na dapat ipost tong wins ko eh.

Itong si babaratin sana ako na client, he questioned my rate pa.

Kasi may nag offer nga daw ng $700 full blown setup rin.

I guess napa wow ko sha during the discovery call talaga.

Guys, walang magic. I followed the discovery call script.

And shempre inedit and dinagdagan yung ibang questions na fit for my market and offer, and based na rin sa shineshare ng prospect.

I was able to unearth his business' biggest pain point.

Yung after sales na sequence.

After nung discovery call, nung Sunday nun mismo nanaginip ako na binalikan ako to close the project with my desired rate.

And Monday nga, nag confirm sya!

Tuesday, upfront payment kaagad.

And that's not all. Char. 😀

Just this morning, binalikan nya ako asking to craft an urgent email campaign. (Thank you talaga bro Arvin Unabia for helping me with the email sequences. Di na talaga kaya ng braincells ko that time. To more collabs bro!)

Tinanong ako ano availability ko and paano ako e reach out for when they want to have email campaigns crafted.

Sabi ko I can't accept on-call projects right now kasi we are focusing our efforts on prepping for the BFCM.

And that I'm only looking to close just 2 more retaining clients for this year.

Then sabi nya, gusto nya e snatch ang isang slot.

The great thing is, 2-3 weekly email campaigns lang gagawin ko for him. And yung optimization ng flows na kami ang nag setup.

But before I even closed the project with this client.

A week before, may first local direct client referred another client.

Sa totoo lang guys, pang 3rd client na to na galing sa kanya.

I guess what I want to emphasize here, is about delivering quality work.

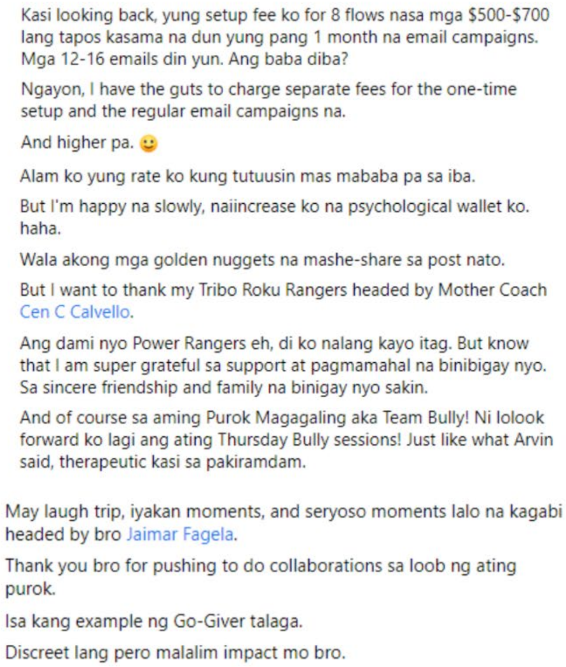
Clients put their confidence in you.

They trusted you with their business.

The least you can do is to return the favor by taking good care of their business.

Or you'll suffer client breakups every now and then.

I won't say nasa cloud 9 yung feeling but I'm truly happy.



Kasi looking back, yung setup fee ko for 8 flows nasa mga $500-$700 lang tapos kasama na dun yung pang 1 month na email campaigns. Mga 12-16 emails din yun. Ang baba diba?

Ngayon, I have the guts to charge separate fees for the one-time setup and the regular email campaigns na.

And higher pa. 😀

Alam ko yung rate ko kung tutuusin mas mababa pa sa iba.

But I'm happy na slowly, naiincrease ko na psychological wallet ko. haha.

Wala akong mga golden nuggets na mashe-share sa post nato.

But I want to thank my Tribo Roku Rangers headed by Mother Coach Cen C Calvello.

Ang dami nyo Power Rangers eh, di ko nalang kayo itag. But know that I am super grateful sa support at pagmamahal na binibigay nyo. Sa sincere friendship and family na binigay nyo sakin.

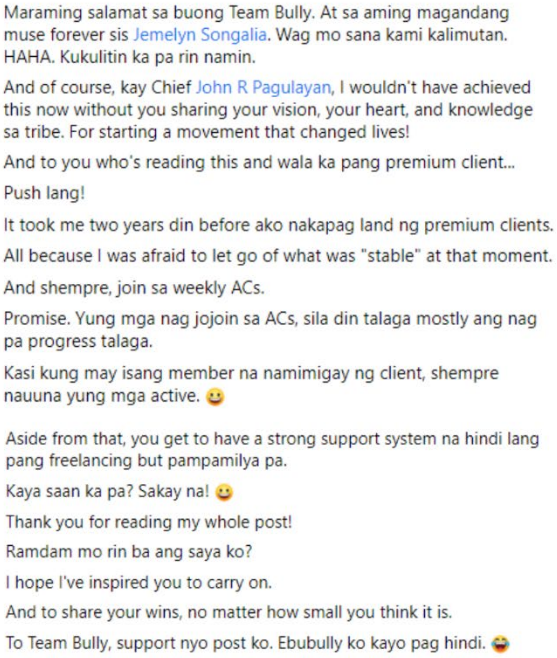
And of course sa aming Purok Magagaling aka Team Bully! Ni lolook forward ko lagi ang ating Thursday Bully sessions! Just like what Arvin said, therapeutic kasi sa pakiramdam.

May laugh trip, iyakan moments, and seryoso moments lalo na kagabi headed by bro Jaimar Fagela.

Thank you bro for pushing to do collaborations sa loob ng ating purok.

Isa kang example ng Go-Giver talaga.

Discreet lang pero malalim impact mo bro.



Maraming salamat sa buong Team Bully. At sa aming magandang muse forever sis Jemelyn Songalia. Wag mo sana kami kalimutan. HAHA. Kukulitin ka pa rin namin.

And of course, kay Chief John R Pagulayan, I wouldn't have achieved this now without you sharing your vision, your heart, and knowledge sa tribe. For starting a movement that changed lives!

And to you who's reading this and wala ka pang premium client...

Push lang!

It took me two years din before ako nakapag land ng premium clients.

All because I was afraid to let go of what was "stable" at that moment.

And shempre, join sa weekly ACs.

Promise. Yung mga nag jojoin sa ACs, sila din talaga mostly ang nag pa progress talaga.

Kasi kung may isang member na namimigay ng client, shempre nauuna yung mga active. 😀

Aside from that, you get to have a strong support system na hindi lang pang freelancing but pampamilya pa.

Kaya saan ka pa? Sakay na! 😀

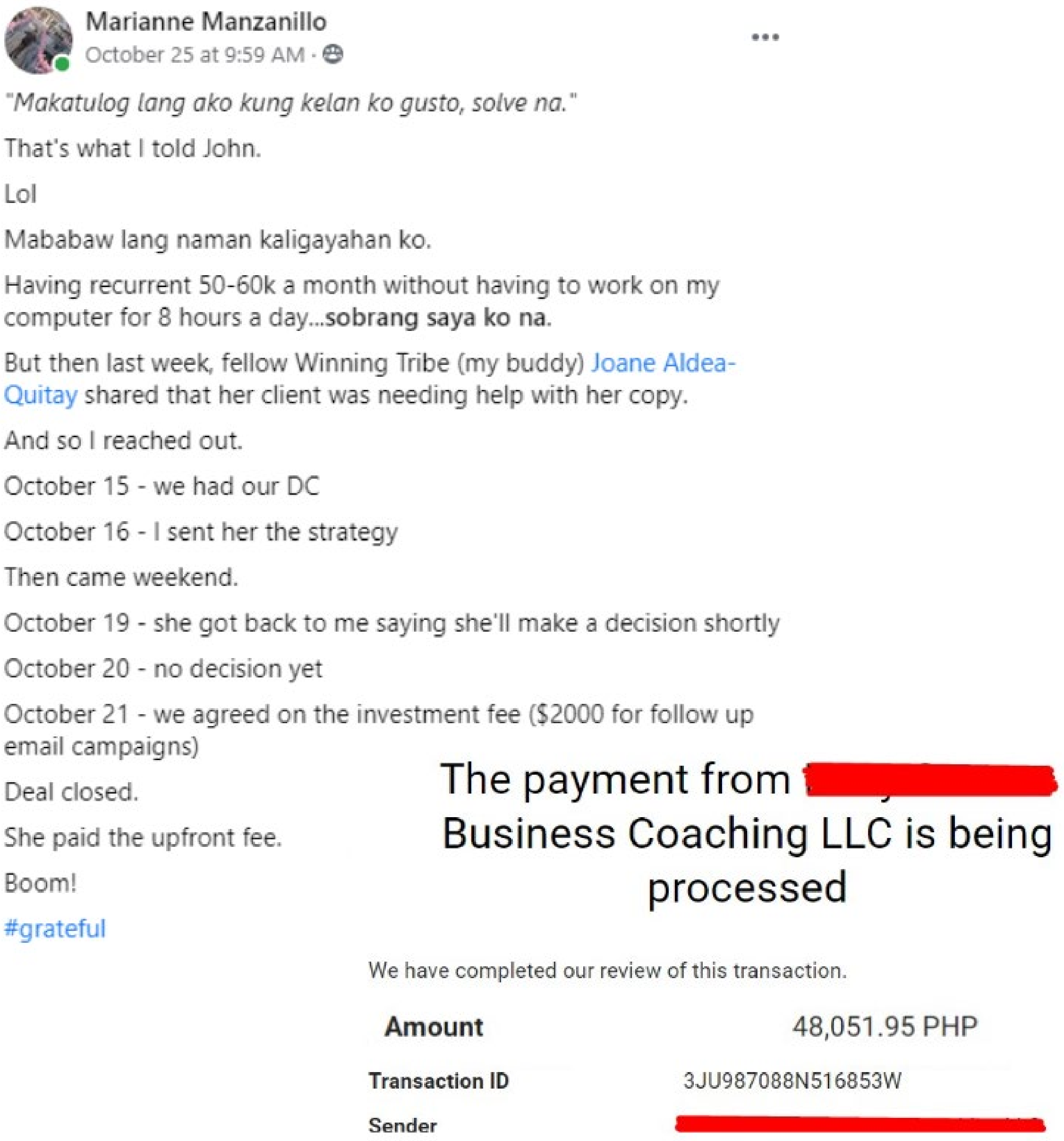
Thank you for reading my whole post!

Ramdam mo rin ba ang saya ko?

I hope I've inspired you to carry on.

And to share your wins, no matter how small you think it is.

To Team Bully, support nyo post ko. Ebubully ko kayo pag hindi. 😜



Marianne Manzanillo

October 25 at 9:59 AM ·

"Makatulog lang ako kung kelan ko gusto, solve na."

That's what I told John.

Lol

Mababaw lang naman kaligayahan ko.

Having recurrent 50-60k a month without having to work on my computer for 8 hours a day...**sobrang saya ko na.**

But then last week, fellow Winning Tribe (my buddy) Joane Aldea-Quitay shared that her client was needing help with her copy.

And so I reached out.

October 15 - we had our DC

October 16 - I sent her the strategy

Then came weekend.

October 19 - she got back to me saying she'll make a decision shortly

October 20 - no decision yet

October 21 - we agreed on the investment fee ($2000 for follow up email campaigns)

Deal closed.

She paid the upfront fee.

Boom!

#grateful

The payment from [redacted] Business Coaching LLC is being processed

We have completed our review of this transaction.

Amount	48,051.95 PHP
Transaction ID	3JU987088N516853W
Sender	[redacted]

Mec San Diego

Conversation Starter · October 3 at 2:48 PM ·

Hello, Tribe!

I'm Mec! HAHAHAHAHAHA!

I'm an Architectural Visualization Specialist!!!

My job is to help people in real estate showcase their projects by providing 3D photorealistic renderings!

3D renderings are images made from desktop computers. From plans and elevations ginagawa ko ang 3D models to make it realistic as possible.

So, for months, since sumali ako sa tribe nu'ng June (dahil kay JP Espino - The Digital Architect at Gelo Benitez!!! batch 8 nga pala ako!!!) struggle talaga ako! HAHAHAHAHAHA

Connect lang ako nang connect! Madali lang naman! Sa umaga ko siya ginagawa lagi, para may magawa ako sa hapon! Hehe

Pansin ko, lahat nang nagi-inquire sa'kin, ay 'yung mga hindi ko in-add!!! Laging galing sa connections nu'ng mga in-add ko!! By the way, sa LinkedIn pala ako! Hehe

So, okay na tayo sa paga-add. Lagi nilang hinihingi ang sample works ko na 'agad-'agad ko namang binibigay.......... Excited, eh! HAHAHAHAHAHA! Tapos after nu'n, pansin ko, walang feedback lagi pagkabigay ko kahit follow up ko, wala rin!

So, change strategy tayo.

Next naman, hindi ko binibigay ang portfolio ko. Kasi, naalala ko sa nabasa ko sa post ni Master John Pagulayan, John R Pagulayan na hangga't maari mai-DC si potential client! So, okay. Ayun!

Never na akong nagbibigay ng portfolio talaga. Hangga't maari mauwi dapat sa DC ang usapan namin.

So, kapag humihingi si potential client portfolio. Hindi ko binibigay! Ang sinasabi ko lagi,

"How about we hop on a call, so we can discuss more?"

Aba! EFFECTIVE!!!! HAHAHAHAHAHA

Okay daw! Tapos, magse-send ako ng Calendly link ko. So, okay na tayo du'n!

Effective siya sa'kin, at least sa mga target clients ko. 90% of the time!

So, average ng DC ko per week is 2! Pero, hirap ako ma-convert sila to client!! Sabi ko, okay naman usapan namin, ah. Tawanan kami nila client. Enjoy naman usapan! Tapos kapag magse-send na 'ko ng proposal. Laging wala na.

Kahit follow up wala..........

Sabi ko, motherfuckeeeeeeeer!!!!!! Ano'ng problema????? HAHAHAHAHAHAHAHA

Bakit Hindi ko ma-convert??? HAHAHAHAHAHAHA!!! Ilang beses ganu'n!!! Tapos nagpa-consult na 'ko kay Celz Alejandro! Pinabasa ko proposal ko! Kasi, talagang kine-question ko na sarili ko, eh! Tapos humingi na rin ako ng tips kay Glady Serrano-Unsay!! HAHAHAHAHAHAHAHAHAHA

So, after ko sila makausap, ina-apply ko lahat nang sinabi nila. Especially, sa PROBLEM ni CLIENT. KELANGAN MO TALAGA SIYA I-ELABORATE. AS IN ELABORATE. ELABORATE GUYS, AH! HAHAHAHAHAHAHHA!!!!

Feeling ko, 'yun 'yung dumali this time.

Sooooooooooo, ayun! Nakuha ko si Client! Premium!!!! 1600 USD! Ine-expect ko half lang ibabayad ni client, pero nag-full!!! HAHAHAHAHAHAHAHAH Gagawin ko for 3 days! Madugo mag-model at mag-render at Pagpupuyatan ko talaga! HAHAHAHAHAHA

PERO SULIT NAMAN!!!!!!

80K for 3 days???? NOT BAAAAAAD!!!!!!! Hehe

Hanggang ngayon napapangiti pa rin ako habang tina-type ko 'to! HAHAHAHAHAHAHAHA

Salamat sa mga ARCHITECTS NG TRIBE, Gelo Benitez, Joe Alonz, Joe Mar Brazal Alonzo, Aileen Ortiz Tobias, Angela Martinez Yupano, Hazel Capala, Paulynn Resureccion, Melissa Reyes, at Ar. Sheenamae Delicana Tanes.

Salamat din, sa Master Minds at sa House Protego na hindi ako maka-attend sa AC namin dahil oras ng biyahe ko 'yun papunta sa irog ko! SOUTH TO NORTH!!!! HAHAHAHAHAHAHAHA

SO, GUYS........

STICK TO THE PROCESS!!!

When in doubt, ASK FOR HELP!!

An'diyan ang tribe para tumulong!

'Wag ko raw i-overthink ang post na 'to. Ang haba na pala! HAHAHAHAHAHAHAHA

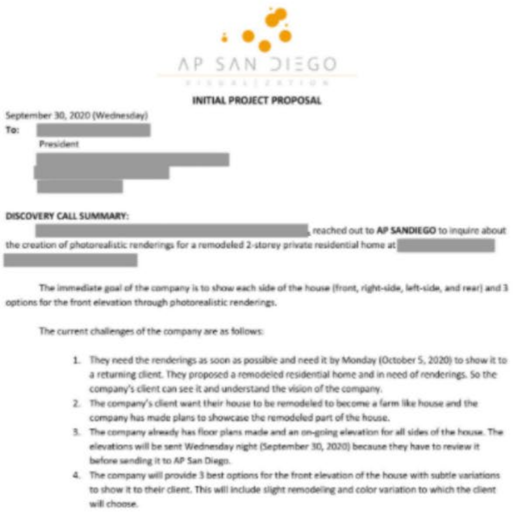
MAGANDANG HAPON SA LAHAT!!!!

P.S.

Below is the sample of my work and the Initial Project Proposal ni client na ni-send ko sa kanya. hehe

Sana makatulong sa inyo!

AP SAN DIEGO



INITIAL PROJECT PROPOSAL

September 30, 2020 (Wednesday)
To: [redacted]
President
[redacted]

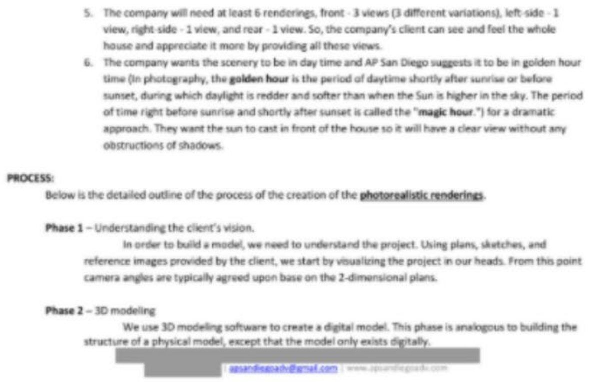
DISCOVERY CALL SUMMARY:

[redacted], reached out to **AP SANDIEGO** to inquire about the creation of photorealistic renderings for a remodeled 2-storey private residential home at [redacted]

The immediate goal of the company is to show each side of the house (front, right-side, left-side, and rear) and 3 options for the front elevation through photorealistic renderings.

The current challenges of the company are as follows:

1. They need the renderings as soon as possible and need it by Monday (October 5, 2020) to show it to a returning client. They proposed a remodeled residential home and in need of renderings. So the company's client can see it and understand the vision of the company.
2. The company's client want their house to be remodeled to become a farm like house and the company has made plans to showcase the remodeled part of the house.
3. The company already has floor plans made and an on-going elevation for all sides of the house. The elevations will be sent Wednesday night (September 30, 2020) because they have to review it before sending it to AP San Diego.
4. The company will provide 3 best options for the front elevation of the house with subtle variations to show it to their client. This will include slight remodeling and color variation to which the client will choose.



5. The company will need at least 6 renderings, front - 3 views (3 different variations), left-side - 1 view, right-side - 1 view, and rear - 1 view. So, the company's client can see and feel the whole house and appreciate it more by providing all these views.
6. The company wants the scenery to be in day time and AP San Diego suggests it to be in golden hour time (In photography, the **golden hour** is the period of daytime shortly after sunrise or before sunset, during which daylight is redder and softer than when the Sun is higher in the sky. The period of time right before sunrise and shortly after sunset is called the "**magic hour**.") for a dramatic approach. They want the sun to cast in front of the house so it will have a clear view without any obstructions of shadows.

PROCESS:

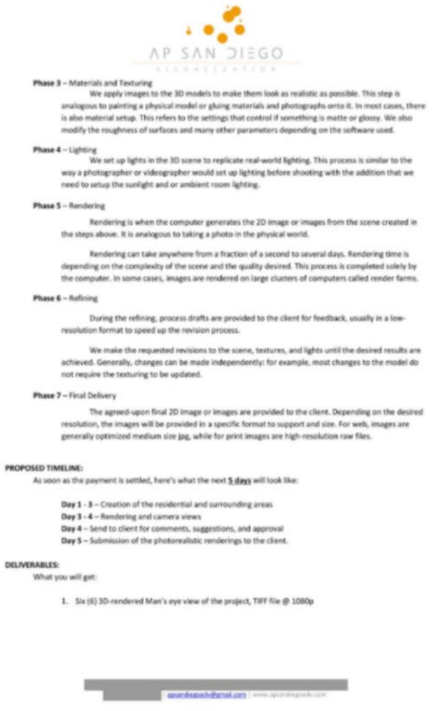
Below is the detailed outline of the process of the creation of the **photorealistic renderings**.

Phase 1 – Understanding the client's vision.

In order to build a model, we need to understand the project. Using plans, sketches, and reference images provided by the client, we start by visualizing the project in our heads. From this point camera angles are typically agreed upon base on the 2-dimensional plans.

Phase 2 – 3D modeling

We use 3D modeling software to create a digital model. This phase is analogous to building the structure of a physical model, except that the model only exists digitally.



Phase 3 – Materials and Texturing

We apply images to the 3D models to make them look as realistic as possible. This step is analogous to painting a physical model or gluing materials and photographs onto it. In most cases, there is also material setup. This refers to the settings that control if something is matte or glossy. We also modify the roughness of surfaces and many other parameters depending on the software used.

Phase 4 – Lighting

We set up lights in the 3D scene to replicate real-world lighting. This process is similar to the way a photographer or videographer would set up lighting before shooting with the addition that we need to setup the sunlight and or ambient room lighting.

Phase 5 – Rendering

Rendering is when the computer generates the 2D image or images from the scene created in the steps above. It is analogous to taking a photo in the physical world.

Rendering can take anywhere from a fraction of a second to several days. Rendering time is depending on the complexity of the scene and the quality desired. This process is completed solely by the computer. In some cases, images are rendered on large clusters of computers called render farms.

Phase 6 – Refining

During the refining, process drafts are provided to the client for feedback, usually in a low-resolution format to speed up the revision process.

We make the requested revisions to the scene, textures, and lights until the desired results are achieved. Generally, changes can be made independently: for example, most changes to the model do not require the texturing to be updated.

Phase 7 – Final Delivery

The agreed-upon final 2D image or images are provided to the client. Depending on the desired resolution, the images will be provided in a specific format to support and size. For web, images are generally optimized medium size jpg, while for print images are high-resolution raw files.

PROPOSED TIMELINE:

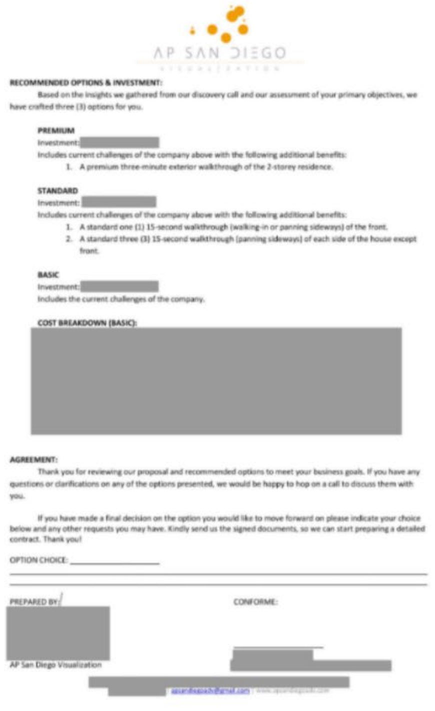
As soon as the payment is settled, here's what the next **5 days** will look like:

Day 1 - 3 – Creation of the residential and surrounding areas
Day 3 - 4 – Rendering and camera views
Day 4 – Send to client for comments, suggestions, and approval
Day 5 – Submission of the photorealistic renderings to the client.

DELIVERABLES:

What you will get:

1. Six (6) 3D-rendered Man's eye view of the project, TIFF file @ 1080p



RECOMMENDED OPTIONS & INVESTMENT:

Based on the insights we gathered from our discovery call and our assessment of your primary objectives, we have crafted three (3) options for you.

PREMIUM
Investment: [redacted]
Includes current challenges of the company above with the following additional benefits:
1. A premium three-minute exterior walkthrough of the 2-storey residence.

STANDARD
Investment: [redacted]
Includes current challenges of the company above with the following additional benefits:
1. A standard one (1) 15-second walkthrough (walking-in or panning sideways) of the front.
2. A standard three (3) 15-second walkthrough (panning sideways) of each side of the house except front.

BASIC
Investment: [redacted]
Includes the current challenges of the company.

COST BREAKDOWN (BASIC):

[redacted]

AGREEMENT:

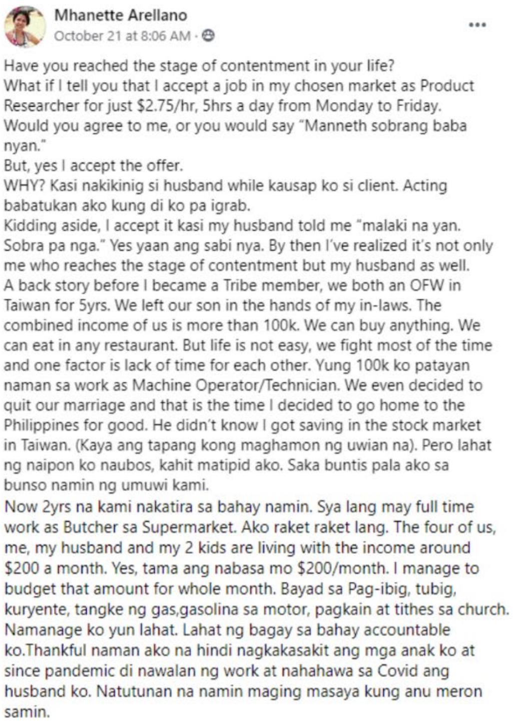
Thank you for reviewing our proposal and recommended options to meet your business goals. If you have any questions or clarifications on any of the options presented, we would be happy to hop on a call to discuss them with you.

If you have made a final decision on the option you would like to move forward on please indicate your choice below and any other requests you may have. Kindly send us the signed documents, so we can start preparing a detailed contract. Thank you!

OPTION CHOICE: ____________________

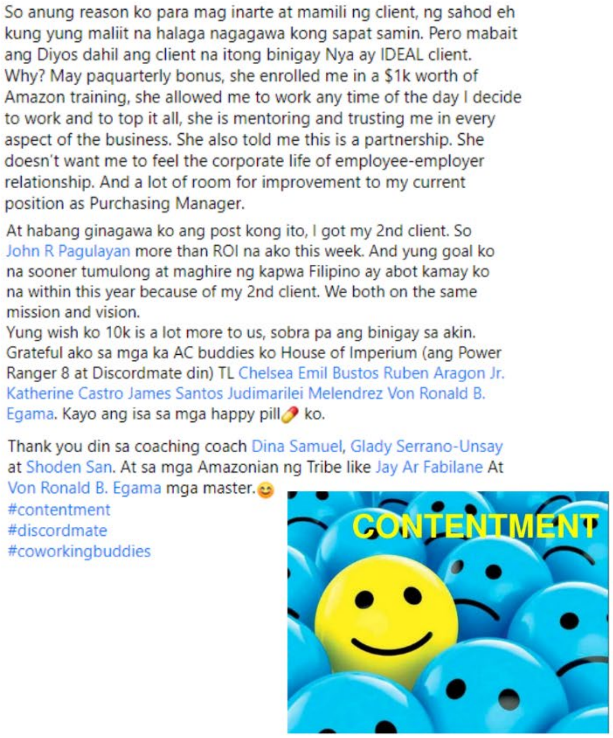
PREPARED BY:
[redacted]
AP San Diego Visualization

CONFORME:
____
[redacted]



Mhanette Arellano
October 21 at 8:06 AM · 🌐

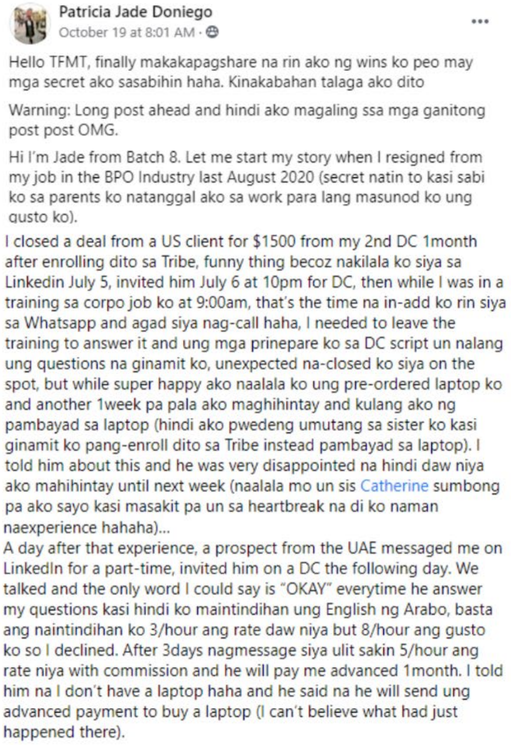
Have you reached the stage of contentment in your life?
What if I tell you that I accept a job in my chosen market as Product Researcher for just $2.75/hr, 5hrs a day from Monday to Friday.
Would you agree to me, or you would say "Manneth sobrang baba nyan."
But, yes I accept the offer.
WHY? Kasi nakikinig si husband while kausap ko si client. Acting babatukan ako kung di ko pa igrab.
Kidding aside, I accept it kasi my husband told me "malaki na yan. Sobra pa nga." Yes yaan ang sabi nya. By then I've realized it's not only me who reaches the stage of contentment but my husband as well.
A back story before I became a Tribe member, we both an OFW in Taiwan for 5yrs. We left our son in the hands of my in-laws. The combined income of us is more than 100k. We can buy anything. We can eat in any restaurant. But life is not easy, we fight most of the time and one factor is lack of time for each other. Yung 100k ko patayan naman sa work as Machine Operator/Technician. We even decided to quit our marriage and that is the time I decided to go home to the Philippines for good. He didn't know I got saving in the stock market in Taiwan. (Kaya ang tapang kong maghamon ng uwian na). Pero lahat ng naipon ko naubos, kahit matipid ako. Saka buntis pala ako sa bunso namin ng umuwi kami.
Now 2yrs na kami nakatira sa bahay namin. Sya lang may full time work as Butcher sa Supermarket. Ako raket raket lang. The four of us, me, my husband and my 2 kids are living with the income around $200 a month. Yes, tama ang nabasa mo $200/month. I manage to budget that amount for whole month. Bayad sa Pag-ibig, tubig, kuryente, tangke ng gas,gasolina sa motor, pagkain at tithes sa church. Namanage ko yun lahat. Lahat ng bagay sa bahay accountable ko.Thankful naman ako na hindi nagkakasakit ang mga anak ko at since pandemic di nawalan ng work at nahahawa sa Covid ang husband ko. Natutunan na namin maging masaya kung anu meron samin.



So anung reason ko para mag inarte at mamili ng client, ng sahod eh kung yung maliit na halaga nagagawa kong sapat samin. Pero mabait ang Diyos dahil ang client na itong binigay Nya ay IDEAL client.
Why? May paquarterly bonus, she enrolled me in a $1k worth of Amazon training, she allowed me to work any time of the day I decide to work and to top it all, she is mentoring and trusting me in every aspect of the business. She also told me this is a partnership. She doesn't want me to feel the corporate life of employee-employer relationship. And a lot of room for improvement to my current position as Purchasing Manager.

At habang ginagawa ko ang post kong ito, I got my 2nd client. So John R Pagulayan more than ROI na ako this week. And yung goal ko na sooner tumulong at maghire ng kapwa Filipino ay abot kamay ko na within this year because of my 2nd client. We both on the same mission and vision.
Yung wish ko 10k is a lot more to us, sobra pa ang binigay sa akin.
Grateful ako sa mga ka AC buddies ko House of Imperium (ang Power Ranger 8 at Discordmate din) TL Chelsea Emil Bustos Ruben Aragon Jr. Katherine Castro James Santos Judimarilei Melendrez Von Ronald B. Egama. Kayo ang isa sa mga happy pill💊 ko.

Thank you din sa coaching coach Dina Samuel, Glady Serrano-Unsay at Shoden San. At sa mga Amazonian ng Tribe like Jay Ar Fabilane At Von Ronald B. Egama mga master.😊
#contentment
#discordmate
#coworkingbuddies



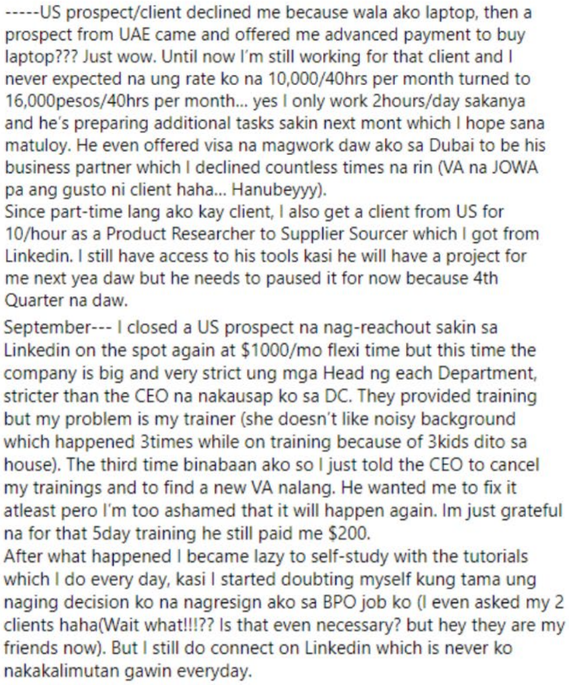
Patricia Jade Doniego
October 19 at 8:01 AM · 🌐

Hello TFMT, finally makakapagshare na rin ako ng wins ko peo may mga secret ako sasabihin haha. Kinakabahan talaga ako dito

Warning: Long post ahead and hindi ako magaling ssa mga ganitong post post OMG.

Hi I'm Jade from Batch 8. Let me start my story when I resigned from my job in the BPO Industry last August 2020 (secret natin to kasi sabi ko sa parents ko natanggal ako sa work para lang masunod ko ung gusto ko).

I closed a deal from a US client for $1500 from my 2nd DC 1month after enrolling dito sa Tribe, funny thing becoz nakilala ko siya sa Linkedin July 5, invited him July 6 at 10pm for DC, then while I was in a training sa corpo job ko at 9:00am, that's the time na in-add ko rin siya sa Whatsapp and agad siya nag-call haha, I needed to leave the training to answer it and ung mga prinepare ko sa DC script un nalang ung questions na ginamit ko, unexpected na-closed ko siya on the spot, but while super happy ako naalala ko ung pre-ordered laptop ko and another 1week pa pala ako maghihintay and kulang ako ng pambayad sa laptop (hindi ako pwedeng umutang sa sister ko kasi ginamit ko pang-enroll dito sa Tribe instead pambayad sa laptop). I told him about this and he was very disappointed na hindi daw niya ako mahihintay until next week (naalala mo un sis Catherine sumbong pa ako sayo kasi masakit pa un sa heartbreak na di ko naman naexperience hahaha)...
A day after that experience, a prospect from the UAE messaged me on LinkedIn for a part-time, invited him on a DC the following day. We talked and the only word I could say is "OKAY" everytime he answer my questions kasi hindi ko maintindihan ung English ng Arabo, basta ang naintindihan ko 3/hour ang rate daw niya but 8/hour ang gusto ko so I declined. After 3days nagmessage siya ulit sakin 5/hour ang rate niya with commission and he will pay me advanced 1month. I told him na I don't have a laptop haha and he said na he will send ung advanced payment to buy a laptop (I can't believe what had just happened there).



-----US prospect/client declined me because wala ako laptop, then a prospect from UAE came and offered me advanced payment to buy laptop??? Just wow. Until now I'm still working for that client and I never expected na ung rate ko na 10,000/40hrs per month turned to 16,000pesos/40hrs per month... yes I only work 2hours/day sakanya and he's preparing additional tasks sakin next mont which I hope sana matuloy. He even offered visa na magwork daw ako sa Dubai to be his business partner which I declined countless times na rin (VA na JOWA pa ang gusto ni client haha... Hanubeyyy).
Since part-time lang ako kay client, I also get a client from US for 10/hour as a Product Researcher to Supplier Sourcer which I got from Linkedin. I still have access to his tools kasi he will have a project for me next yea daw but he needs to paused it for now because 4th Quarter na daw.

September--- I closed a US prospect na nag-reachout sakin sa Linkedin on the spot again at $1000/mo flexi time but this time the company is big and very strict ung mga Head ng each Department, stricter than the CEO na nakausap ko sa DC. They provided training but my problem is my trainer (she doesn't like noisy background which happened 3times while on training because of 3kids dito sa house). The third time binabaan ako so I just told the CEO to cancel my trainings and to find a new VA nalang. He wanted me to fix it atleast pero I'm too ashamed that it will happen again. Im just grateful na for that 5day training he still paid me $200.
After what happened I became lazy to self-study with the tutorials which I do every day, kasi I started doubting myself kung tama ung naging decision ko na nagresign ako sa BPO job ko (I even asked my 2 clients haha(Wait what!!!?? Is that even necessary? but hey they are my friends now). But I still do connect on Linkedin which is never ko nakakalimutan gawin everyday.

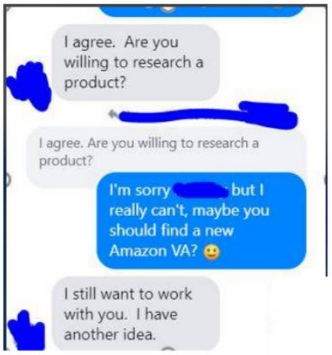
---Fast forward..., a prospect from Sweden reached out to me via LinkedIn and he asked me if I have experience/s with Amazon which I honestly replied (in a surrendered and lazy tone) that I don't have much experience but I'm very willing to learn and I have a lot of connections. I set up a DC the following morning and instead of asking questions sa DC like I usually do with my prospects, we talked about the tasks and rate na agad which I accepted. He offered me the Account Manager (PPC, Customer Service, Inventory) position. I just started last week and he's very generous to share his 2hours time every day to train me, that sometimes he even asks me if I'm patient enough to learn (Shouldn't I be the one adjusting?).

---At the same time, I also got a "Future US Client." He offered me an Account Manager position but I told him I don't offer Product Research-Sourcing. Thus, he hired another VA to do it but he's still keeping me. I like this client because he tells me to not give up on the path I've chosen (wag na daw ako bumalik sa corpo job ko because we will grow his business, together with his 2 VAs).

Trusting the process to never stop connecting in Linkedin, FB, etc, until now I keep getting invites especially from Linkedin (1 from Australia (part-time--- not sure if I will invite him sa DC, didn't respond to him yet), 1 from the US, one of my connections in Linkedin is referring his client, 2 from a Digital Ecommerce Agency (which I declined because they use time tracker haha).

The feedback I always get from my prospects or even my clients? They will always tell me this "I'm impressed with your honesty," and this is where they start trusting me.

Thank you TL Catherine, sa Tribo Roku and especially kay Coach John... Grabe last minute ako nag-enrol dito tas utang pa ung pinang-enroll ko. I swear, I will keep improving on getting clients pa. 🙂 🙂 🙂



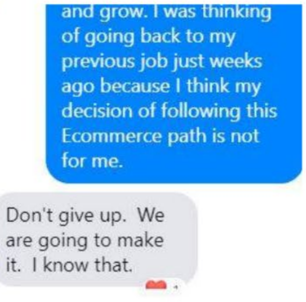
[redacted] I agree. Are you willing to research a product?

[redacted]

I agree. Are you willing to research a product?

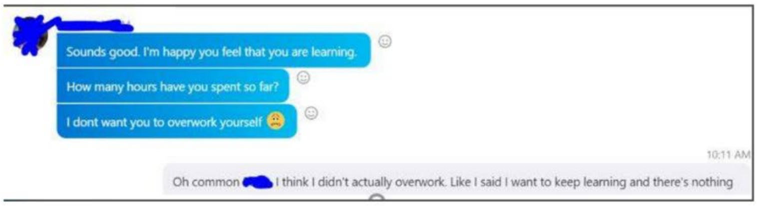
I'm sorry [redacted] but I really can't, maybe you should find a new Amazon VA? 🙂

[redacted] I still want to work with you. I have another idea.



and grow. I was thinking of going back to my previous job just weeks ago because I think my decision of following this Ecommerce path is not for me.

[redacted] Don't give up. We are going to make it. I know that.



[redacted]

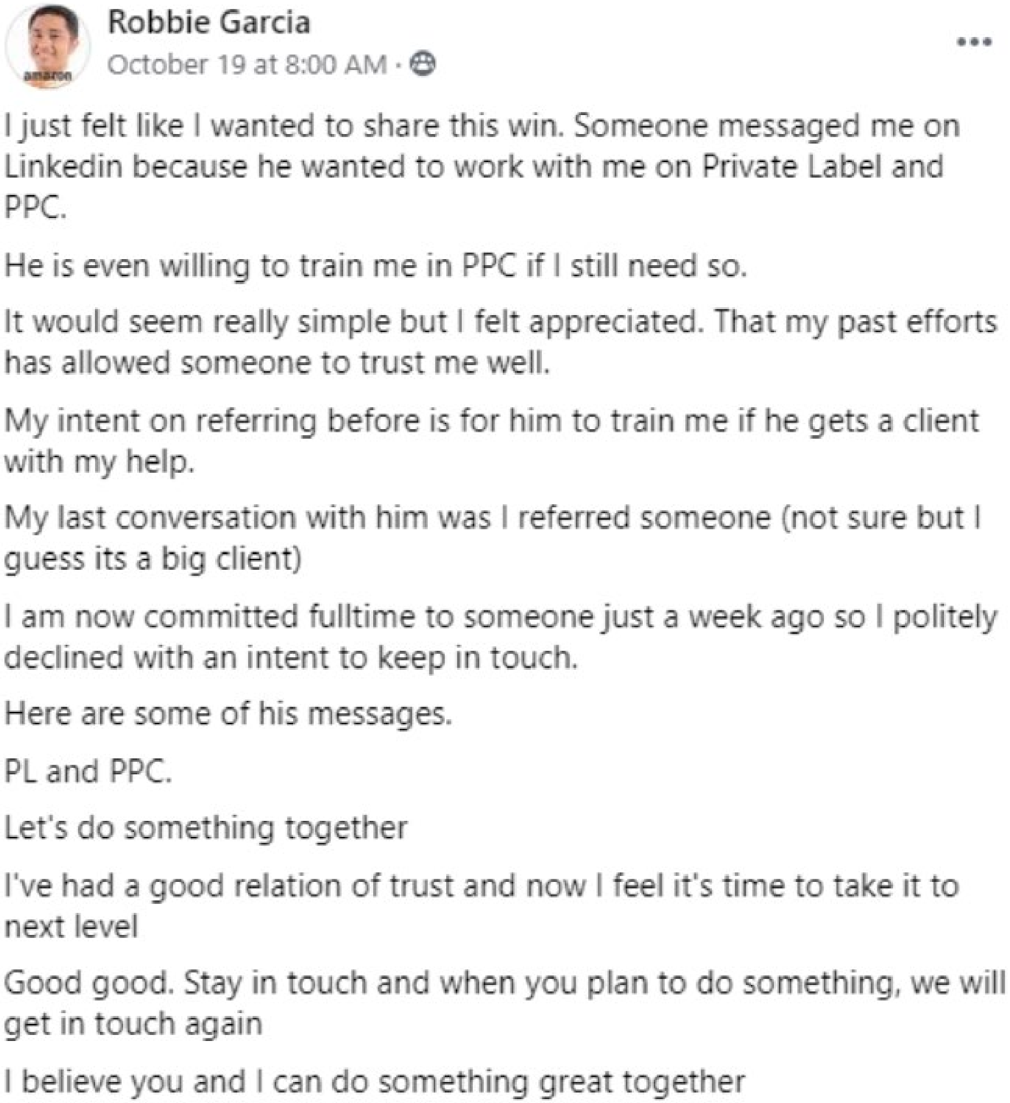
Sounds good. I'm happy you feel that you are learning.

How many hours have you spent so far?

I dont want you to overwork yourself 😟

10:11 AM

Oh common [redacted] I think I didn't actually overwork. Like I said I want to keep learning and there's nothing



Robbie Garcia

October 19 at 8:00 AM ·

I just felt like I wanted to share this win. Someone messaged me on Linkedin because he wanted to work with me on Private Label and PPC.

He is even willing to train me in PPC if I still need so.

It would seem really simple but I felt appreciated. That my past efforts has allowed someone to trust me well.

My intent on referring before is for him to train me if he gets a client with my help.

My last conversation with him was I referred someone (not sure but I guess its a big client)

I am now committed fulltime to someone just a week ago so I politely declined with an intent to keep in touch.

Here are some of his messages.

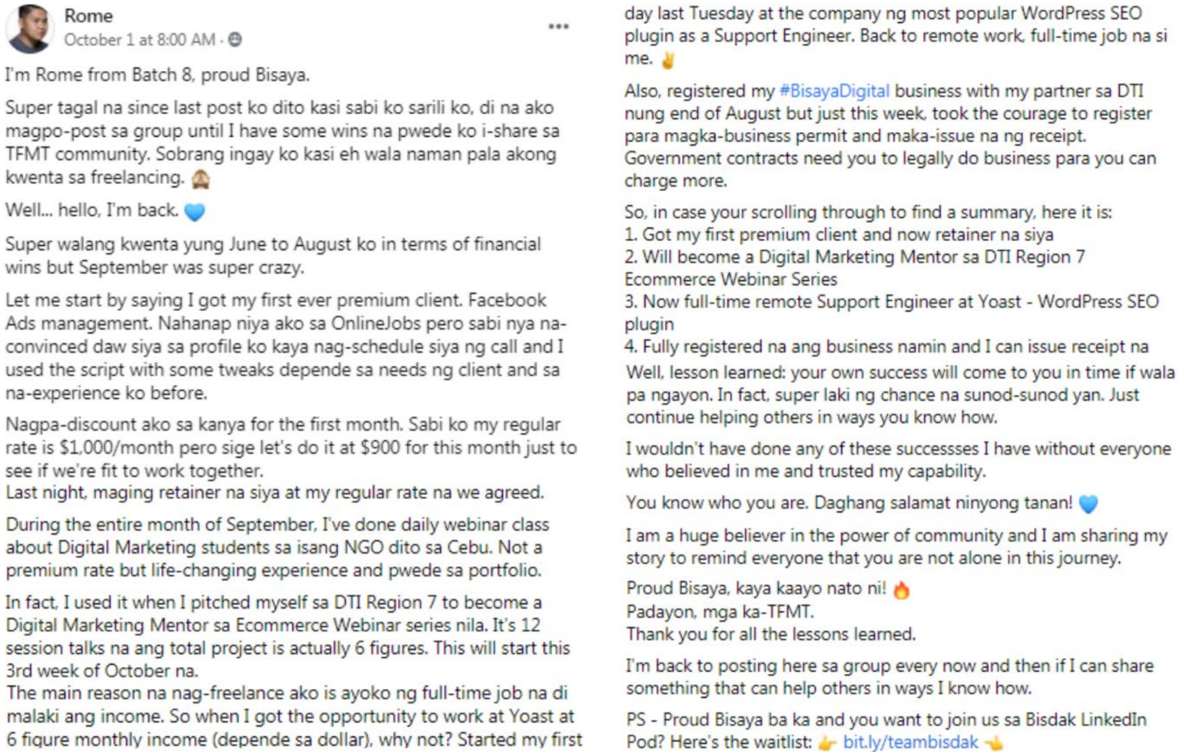
PL and PPC.

Let's do something together

I've had a good relation of trust and now I feel it's time to take it to next level

Good good. Stay in touch and when you plan to do something, we will get in touch again

I believe you and I can do something great together



Rome
October 1 at 8:00 AM ·

I'm Rome from Batch 8, proud Bisaya.

Super tagal na since last post ko dito kasi sabi ko sarili ko, di na ako magpo-post sa group until I have some wins na pwede ko i-share sa TFMT community. Sobrang ingay ko kasi eh wala naman pala akong kwenta sa freelancing. 🙈

Well... hello, I'm back. 💙

Super walang kwenta yung June to August ko in terms of financial wins but September was super crazy.

Let me start by saying I got my first ever premium client. Facebook Ads management. Nahanap niya ako sa OnlineJobs pero sabi nya na-convinced daw siya sa profile ko kaya nag-schedule siya ng call and I used the script with some tweaks depende sa needs ng client and sa na-experience ko before.

Nagpa-discount ako sa kanya for the first month. Sabi ko my regular rate is $1,000/month pero sige let's do it at $900 for this month just to see if we're fit to work together.
Last night, maging retainer na siya at my regular rate na we agreed.

During the entire month of September, I've done daily webinar class about Digital Marketing students sa isang NGO dito sa Cebu. Not a premium rate but life-changing experience and pwede sa portfolio.

In fact, I used it when I pitched myself sa DTI Region 7 to become a Digital Marketing Mentor sa Ecommerce Webinar series nila. It's 12 session talks na ang total project is actually 6 figures. This will start this 3rd week of October na.
The main reason na nag-freelance ako is ayoko ng full-time job na di malaki ang income. So when I got the opportunity to work at Yoast at 6 figure monthly income (depende sa dollar), why not? Started my first day last Tuesday at the company ng most popular WordPress SEO plugin as a Support Engineer. Back to remote work, full-time job na si me. ✌

Also, registered my #BisayaDigital business with my partner sa DTI nung end of August but just this week, took the courage to register para magka-business permit and maka-issue na ng receipt. Government contracts need you to legally do business para you can charge more.

So, in case your scrolling through to find a summary, here it is:
1. Got my first premium client and now retainer na siya
2. Will become a Digital Marketing Mentor sa DTI Region 7 Ecommerce Webinar Series
3. Now full-time remote Support Engineer at Yoast - WordPress SEO plugin
4. Fully registered na ang business namin and I can issue receipt na

Well, lesson learned: your own success will come to you in time if wala pa ngayon. In fact, super laki ng chance na sunod-sunod yan. Just continue helping others in ways you know how.

I wouldn't have done any of these successses I have without everyone who believed in me and trusted my capability.

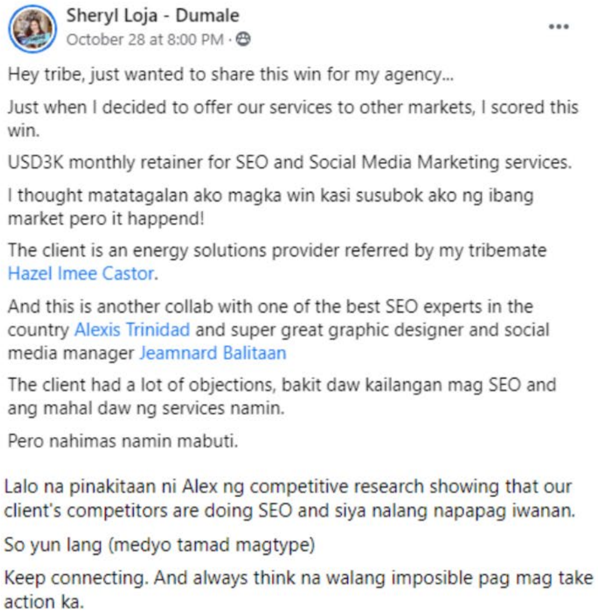
You know who you are. Daghang salamat ninyong tanan! 💙

I am a huge believer in the power of community and I am sharing my story to remind everyone that you are not alone in this journey.

Proud Bisaya, kaya kaayo nato ni! 🔥
Padayon, mga ka-TFMT.
Thank you for all the lessons learned.

I'm back to posting here sa group every now and then if I can share something that can help others in ways I know how.

PS - Proud Bisaya ba ka and you want to join us sa Bisdak LinkedIn Pod? Here's the waitlist: 👉 bit.ly/teambisdak 👈



Sheryl Loja - Dumale
October 28 at 8:00 PM ·

Hey tribe, just wanted to share this win for my agency...

Just when I decided to offer our services to other markets, I scored this win.

USD3K monthly retainer for SEO and Social Media Marketing services.

I thought matatagalan ako magka win kasi susubok ako ng ibang market pero it happend!

The client is an energy solutions provider referred by my tribemate Hazel Imee Castor.

And this is another collab with one of the best SEO experts in the country Alexis Trinidad and super great graphic designer and social media manager Jeamnard Balitaan

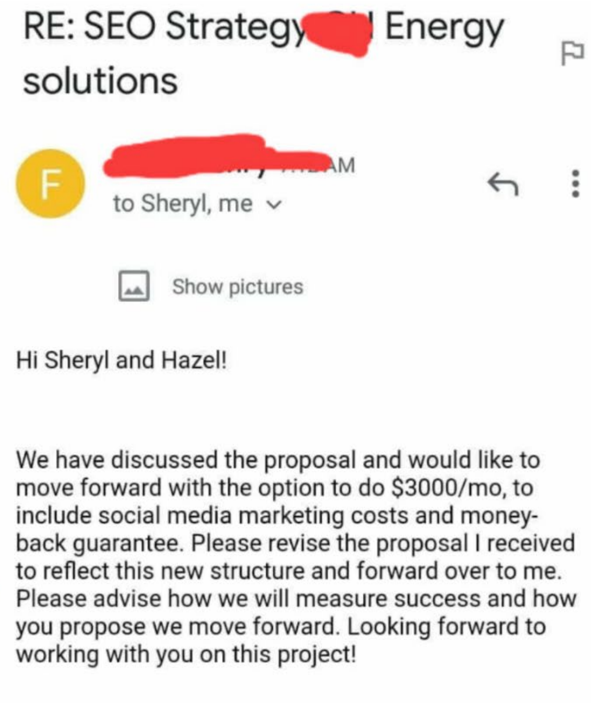
The client had a lot of objections, bakit daw kailangan mag SEO and ang mahal daw ng services namin.

Pero nahimas namin mabuti.

Lalo na pinakitaan ni Alex ng competitive research showing that our client's competitors are doing SEO and siya nalang napapag iwanan.

So yun lang (medyo tamad magtype)

Keep connecting. And always think na walang imposible pag mag take action ka.

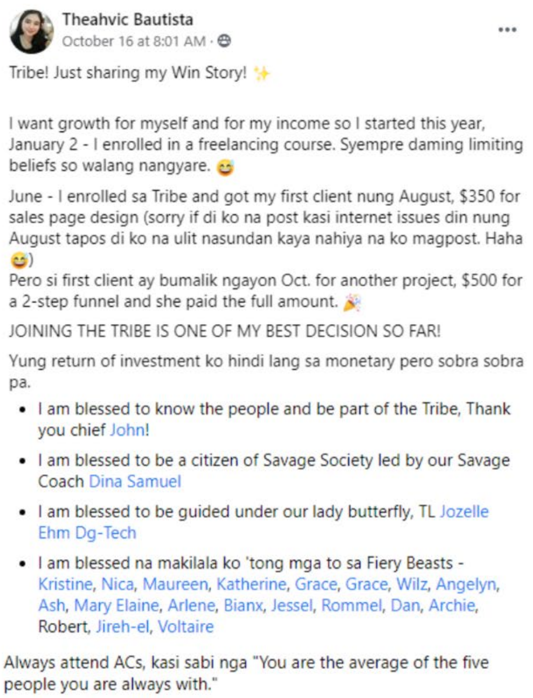


RE: SEO Strategy [redacted] Energy solutions

F [redacted]
to Sheryl, me

Hi Sheryl and Hazel!

We have discussed the proposal and would like to move forward with the option to do $3000/mo, to include social media marketing costs and money-back guarantee. Please revise the proposal I received to reflect this new structure and forward over to me. Please advise how we will measure success and how you propose we move forward. Looking forward to working with you on this project!



Theahvic Bautista
October 16 at 8:01 AM ·

Tribe! Just sharing my Win Story! ✨

I want growth for myself and for my income so I started this year, January 2 - I enrolled in a freelancing course. Syempre daming limiting beliefs so walang nangyare. 😅

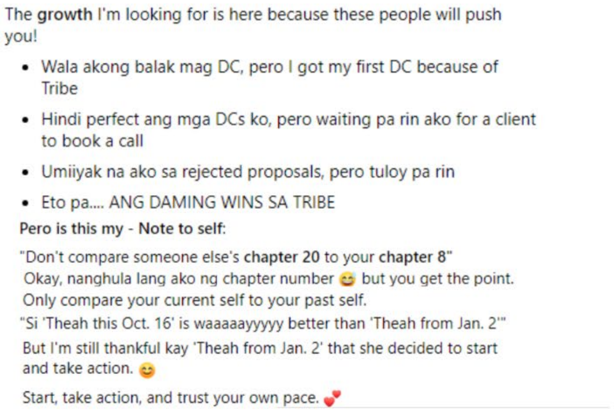
June - I enrolled sa Tribe and got my first client nung August, $350 for sales page design (sorry if di ko na post kasi internet issues din nung August tapos di ko na ulit nasundan kaya nahiya na ko magpost. Haha 😅)
Pero si first client ay bumalik ngayon Oct. for another project, $500 for a 2-step funnel and she paid the full amount. 🎉

JOINING THE TRIBE IS ONE OF MY BEST DECISION SO FAR!

Yung return of investment ko hindi lang sa monetary pero sobra sobra pa.

- I am blessed to know the people and be part of the Tribe, Thank you chief John!
- I am blessed to be a citizen of Savage Society led by our Savage Coach Dina Samuel
- I am blessed to be guided under our lady butterfly, TL Jozelle Ehm Dg-Tech
- I am blessed na makilala ko 'tong mga to sa Fiery Beasts - Kristine, Nica, Maureen, Katherine, Grace, Grace, Wilz, Angelyn, Ash, Mary Elaine, Arlene, Bianx, Jessel, Rommel, Dan, Archie, Robert, Jireh-el, Voltaire

Always attend ACs, kasi sabi nga "You are the average of the five people you are always with."



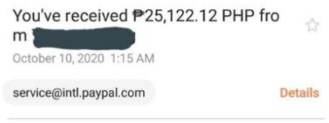
The **growth** I'm looking for is here because these people will push you!

- Wala akong balak mag DC, pero I got my first DC because of Tribe
- Hindi perfect ang mga DCs ko, pero waiting pa rin ako for a client to book a call
- Umiiyak na ako sa rejected proposals, pero tuloy pa rin
- Eto pa.... ANG DAMING WINS SA TRIBE

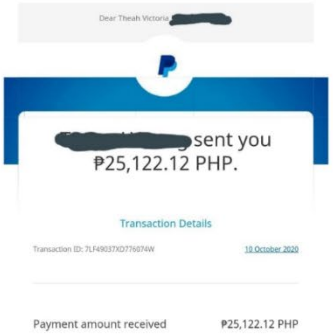
Pero is this my - Note to self:

"Don't compare someone else's **chapter 20** to your **chapter 8**"
Okay, nanghula lang ako ng chapter number 😅 but you get the point.
Only compare your current self to your past self.
"Si 'Theah this Oct. 16' is waaaaayyyyy better than 'Theah from Jan. 2'"
But I'm still thankful kay 'Theah from Jan. 2' that she decided to start and take action. 😊

Start, take action, and trust your own pace. 💕



You've received ₱25,122.12 PHP from [redacted]
October 10, 2020 1:15 AM
service@intl.paypal.com
Details



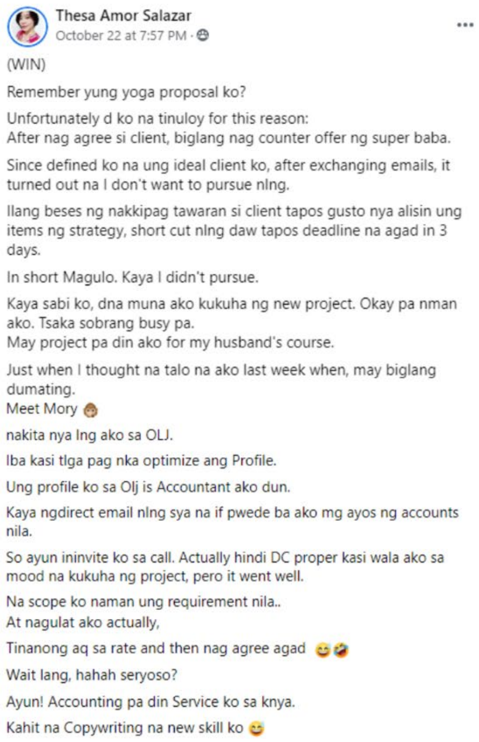
Dear Theah Victoria [redacted]

[redacted] sent you ₱25,122.12 PHP.

Transaction Details

Transaction ID: 7LF49037XD776074W
10 October 2020

Payment amount received ₱25,122.12 PHP



Thesa Amor Salazar
October 22 at 7:57 PM ·

(WIN)

Remember yung yoga proposal ko?

Unfortunately d ko na tinuloy for this reason:
After nag agree si client, biglang nag counter offer ng super baba.

Since defined ko na ung ideal client ko, after exchanging emails, it turned out na I don't want to pursue nlng.

Ilang beses ng nakkipag tawaran si client tapos gusto nya alisin ung items ng strategy, short cut nlng daw tapos deadline na agad in 3 days.

In short Magulo. Kaya I didn't pursue.

Kaya sabi ko, dna muna ako kukuha ng new project. Okay pa nman ako. Tsaka sobrang busy pa.
May project pa din ako for my husband's course.

Just when I thought na talo na ako last week when, may biglang dumating.
Meet Mory 🙊

nakita nya lng ako sa OLJ.

Iba kasi tlga pag nka optimize ang Profile.

Ung profile ko sa Olj is Accountant ako dun.

Kaya ngdirect email nlng sya na if pwede ba ako mg ayos ng accounts nila.

So ayun ininvite ko sa call. Actually hindi DC proper kasi wala ako sa mood na kukuha ng project, pero it went well.

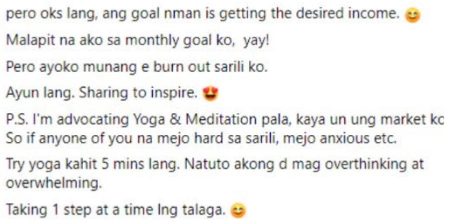
Na scope ko naman ung requirement nila..
At nagulat ako actually,

Tinanong aq sa rate and then nag agree agad 😅🤣

Wait lang, hahah seryoso?

Ayun! Accounting pa din Service ko sa knya.

Kahit na Copywriting na new skill ko 😅



pero oks lang, ang goal nman is getting the desired income. 😊

Malapit na ako sa monthly goal ko, yay!

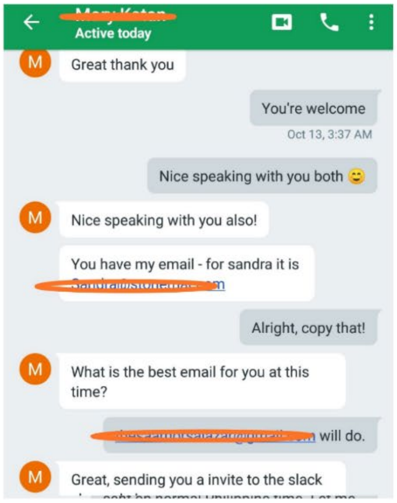
Pero ayoko munang e burn out sarili ko.

Ayun lang. Sharing to inspire. 😍

P.S. I'm advocating Yoga & Meditation pala, kaya un ung market ko
So if anyone of you na mejo hard sa sarili, mejo anxious etc.

Try yoga kahit 5 mins lang. Natuto akong d mag overthinking at overwhelming.

Taking 1 step at a time lng talaga. 😊



[redacted]
Active today

M: Great thank you

You're welcome
Oct 13, 3:37 AM

Nice speaking with you both 😊

M: Nice speaking with you also!

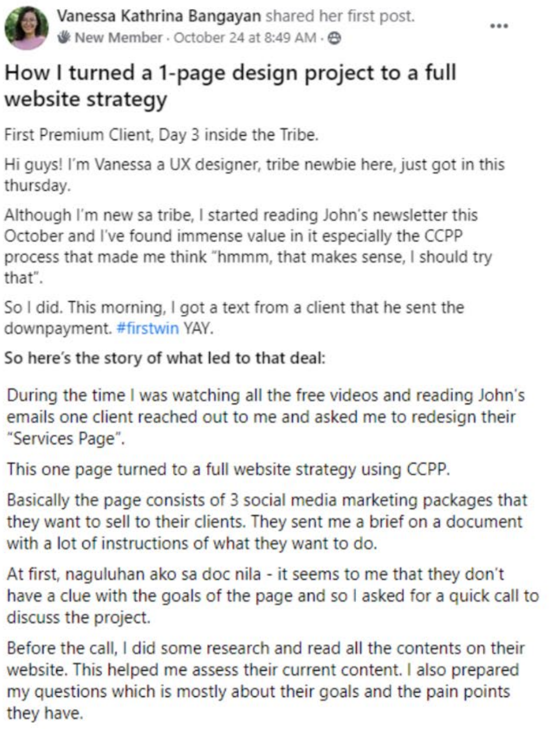
You have my email - for sandra it is [redacted]

Alright, copy that!

M: What is the best email for you at this time?

[redacted] will do.

M: Great, sending you a invite to the slack



Vanessa Kathrina Bangayan shared her first post.
New Member · October 24 at 8:49 AM ·

How I turned a 1-page design project to a full website strategy

First Premium Client, Day 3 inside the Tribe.

Hi guys! I'm Vanessa a UX designer, tribe newbie here, just got in this thursday.

Although I'm new sa tribe, I started reading John's newsletter this October and I've found immense value in it especially the CCPP process that made me think "hmmm, that makes sense, I should try that".

So I did. This morning, I got a text from a client that he sent the downpayment. #firstwin YAY.

So here's the story of what led to that deal:

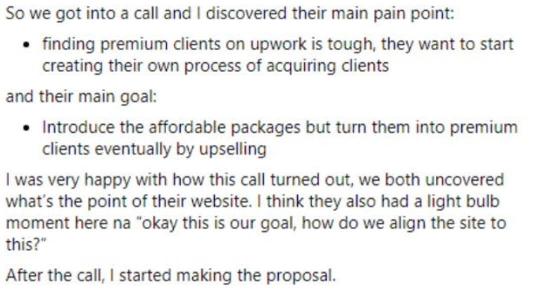
During the time I was watching all the free videos and reading John's emails one client reached out to me and asked me to redesign their "Services Page".

This one page turned to a full website strategy using CCPP.

Basically the page consists of 3 social media marketing packages that they want to sell to their clients. They sent me a brief on a document with a lot of instructions of what they want to do.

At first, naguluhan ako sa doc nila - it seems to me that they don't have a clue with the goals of the page and so I asked for a quick call to discuss the project.

Before the call, I did some research and read all the contents on their website. This helped me assess their current content. I also prepared my questions which is mostly about their goals and the pain points they have.



So we got into a call and I discovered their main pain point:

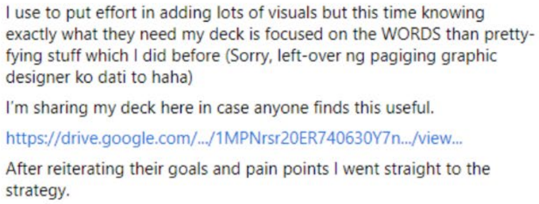
- finding premium clients on upwork is tough, they want to start creating their own process of acquiring clients

and their main goal:

- Introduce the affordable packages but turn them into premium clients eventually by upselling

I was very happy with how this call turned out, we both uncovered what's the point of their website. I think they also had a light bulb moment here na "okay this is our goal, how do we align the site to this?"

After the call, I started making the proposal.

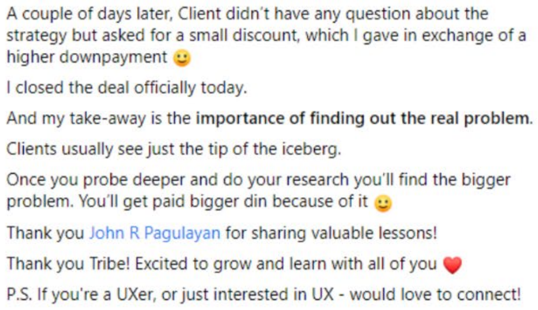


I use to put effort in adding lots of visuals but this time knowing exactly what they need my deck is focused on the WORDS than pretty-fying stuff which I did before (Sorry, left-over ng pagiging graphic designer ko dati to haha)

I'm sharing my deck here in case anyone finds this useful.

https://drive.google.com/.../1MPNrsr20ER740630Y7n.../view...

After reiterating their goals and pain points I went straight to the strategy.



A couple of days later, Client didn't have any question about the strategy but asked for a small discount, which I gave in exchange of a higher downpayment 🙂

I closed the deal officially today.

And my take-away is the **importance of finding out the real problem.**

Clients usually see just the tip of the iceberg.

Once you probe deeper and do your research you'll find the bigger problem. You'll get paid bigger din because of it 🙂

Thank you John R Pagulayan for sharing valuable lessons!

Thank you Tribe! Excited to grow and learn with all of you ❤️

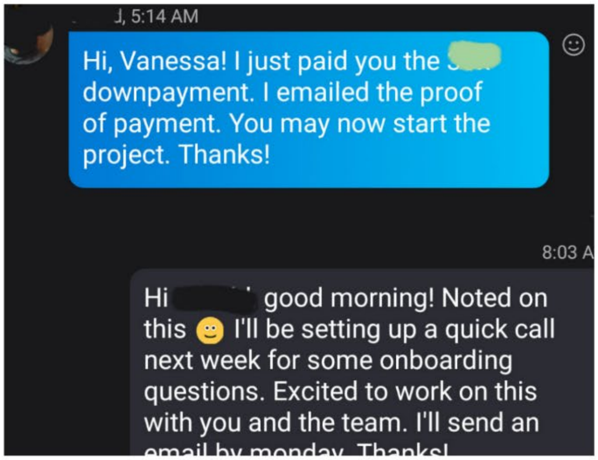
P.S. If you're a UXer, or just interested in UX - would love to connect!

PROPOSAL

[redacted]

Conversion-focused Website UX Design

PREPARED BY: VANESSA BANGAYAN

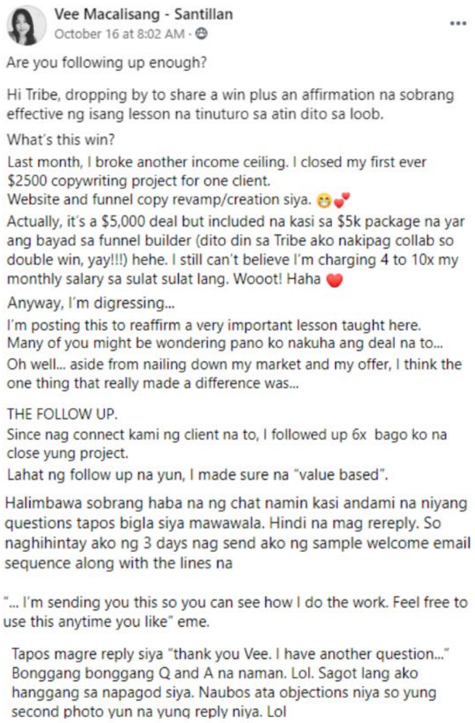


J, 5:14 AM

Hi, Vanessa! I just paid you the [redacted] downpayment. I emailed the proof of payment. You may now start the project. Thanks!

8:03 A

Hi [redacted] good morning! Noted on this 🙂 I'll be setting up a quick call next week for some onboarding questions. Excited to work on this with you and the team. I'll send an email by monday. Thanks!



Vee Macalisang - Santillan
October 16 at 8:02 AM ·

Are you following up enough?

Hi Tribe, dropping by to share a win plus an affirmation na sobrang effective ng isang lesson na tinuturo sa atin dito sa loob.

What's this win?

Last month, I broke another income ceiling. I closed my first ever $2500 copywriting project for one client.
Website and funnel copy revamp/creation siya. 😁💕
Actually, it's a $5,000 deal but included na kasi sa $5k package na yar ang bayad sa funnel builder (dito din sa Tribe ako nakipag collab so double win, yay!!!) hehe. I still can't believe I'm charging 4 to 10x my monthly salary sa sulat sulat lang. Wooot! Haha ❤️

Anyway, I'm digressing...

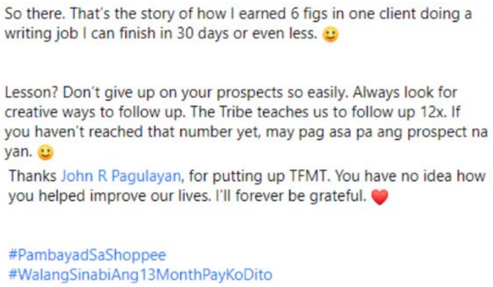
I'm posting this to reaffirm a very important lesson taught here.
Many of you might be wondering pano ko nakuha ang deal na to...
Oh well... aside from nailing down my market and my offer, I think the one thing that really made a difference was...

THE FOLLOW UP.
Since nag connect kami ng client na to, I followed up 6x bago ko na close yung project.
Lahat ng follow up na yun, I made sure na "value based".

Halimbawa sobrang haba na ng chat namin kasi andami na niyang questions tapos bigla siya mawawala. Hindi na mag rereply. So naghihintay ako ng 3 days nag send ako ng sample welcome email sequence along with the lines na

"... I'm sending you this so you can see how I do the work. Feel free to use this anytime you like" eme.

Tapos magre reply siya "thank you Vee. I have another question..." Bonggang bonggang Q and A na naman. Lol. Sagot lang ako hanggang sa napagod siya. Naubos ata objections niya so yung second photo yun na yung reply niya. Lol

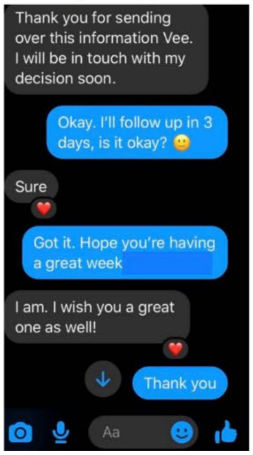


So there. That's the story of how I earned 6 figs in one client doing a writing job I can finish in 30 days or even less. 🙂

Lesson? Don't give up on your prospects so easily. Always look for creative ways to follow up. The Tribe teaches us to follow up 12x. If you haven't reached that number yet, may pag asa pa ang prospect na yan. 🙂

Thanks John R Pagulayan, for putting up TFMT. You have no idea how you helped improve our lives. I'll forever be grateful. ❤️

#PambayadSaShoppee
#WalangSinabiAng13MonthPayKoDito



Thank you for sending over this information Vee. I will be in touch with my decision soon.

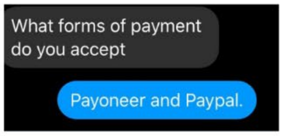
Okay. I'll follow up in 3 days, is it okay? 🙂

Sure ❤️

Got it. Hope you're having a great week [redacted]

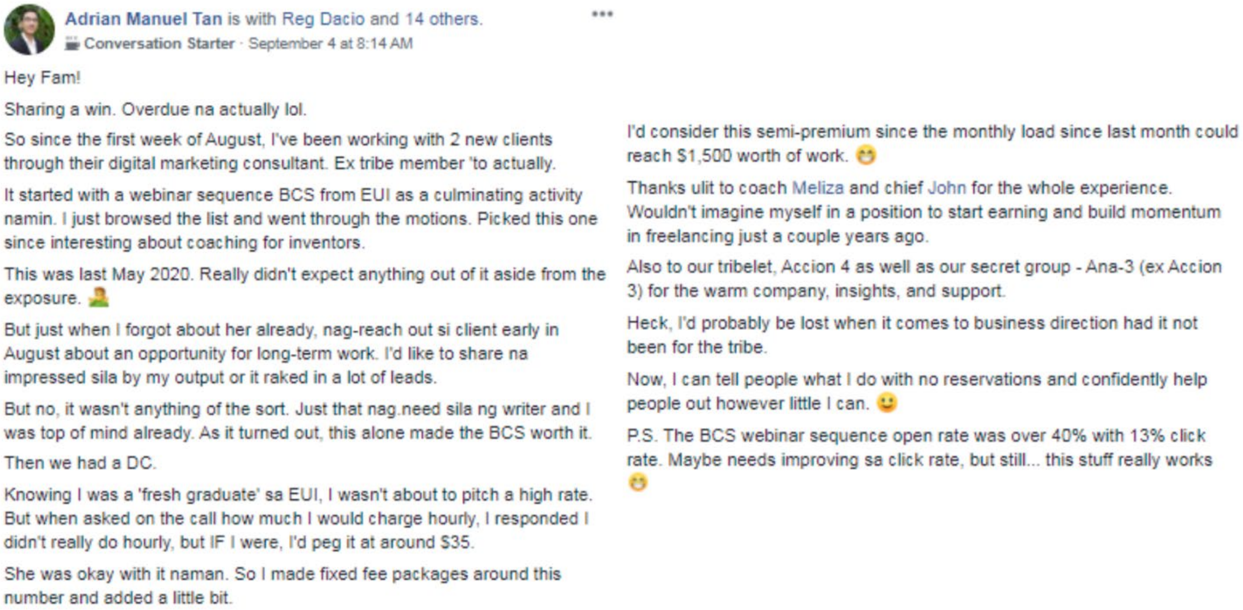
I am. I wish you a great one as well! ❤️

Thank you



What forms of payment do you accept

Payoneer and Paypal.



Adrian Manuel Tan is with Reg Dacio and 14 others.
Conversation Starter · September 4 at 8:14 AM

Hey Fam!

Sharing a win. Overdue na actually lol.

So since the first week of August, I've been working with 2 new clients through their digital marketing consultant. Ex tribe member 'to actually.

It started with a webinar sequence BCS from EUI as a culminating activity namin. I just browsed the list and went through the motions. Picked this one since interesting about coaching for inventors.

This was last May 2020. Really didn't expect anything out of it aside from the exposure. 🤷

But just when I forgot about her already, nag-reach out si client early in August about an opportunity for long-term work. I'd like to share na impressed sila by my output or it raked in a lot of leads.

But no, it wasn't anything of the sort. Just that nag.need sila ng writer and I was top of mind already. As it turned out, this alone made the BCS worth it.

Then we had a DC.

Knowing I was a 'fresh graduate' sa EUI, I wasn't about to pitch a high rate. But when asked on the call how much I would charge hourly, I responded I didn't really do hourly, but IF I were, I'd peg it at around $35.

She was okay with it naman. So I made fixed fee packages around this number and added a little bit.

I'd consider this semi-premium since the monthly load since last month could reach $1,500 worth of work. 😁

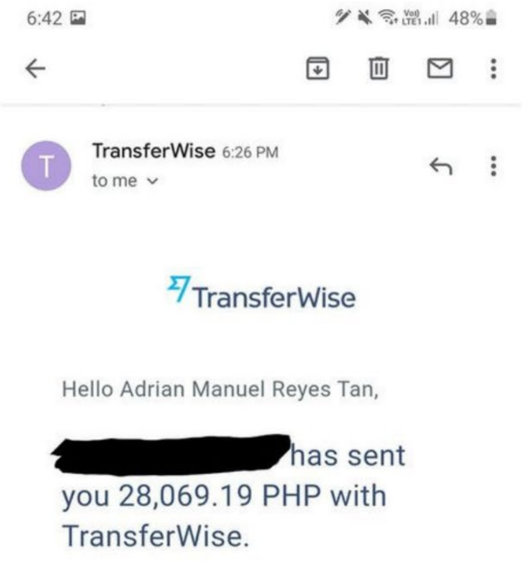
Thanks ulit to coach Meliza and chief John for the whole experience. Wouldn't imagine myself in a position to start earning and build momentum in freelancing just a couple years ago.

Also to our tribelet, Accion 4 as well as our secret group - Ana-3 (ex Accion 3) for the warm company, insights, and support.

Heck, I'd probably be lost when it comes to business direction had it not been for the tribe.

Now, I can tell people what I do with no reservations and confidently help people out however little I can. 😀

P.S. The BCS webinar sequence open rate was over 40% with 13% click rate. Maybe needs improving sa click rate, but still... this stuff really works 😁

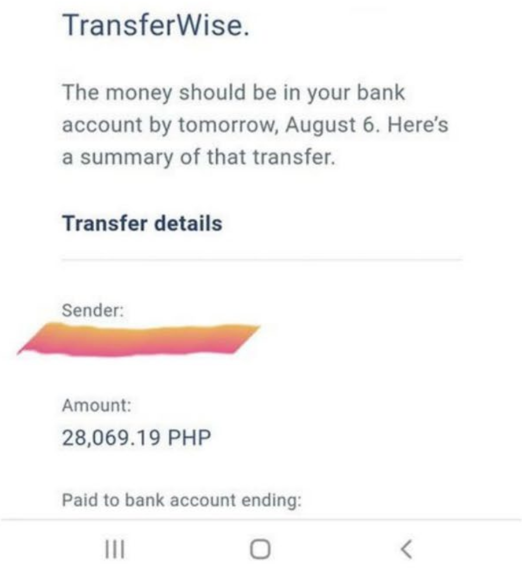


TransferWise 6:26 PM
to me

TransferWise

Hello Adrian Manuel Reyes Tan,

[redacted] has sent you 28,069.19 PHP with TransferWise.



TransferWise.

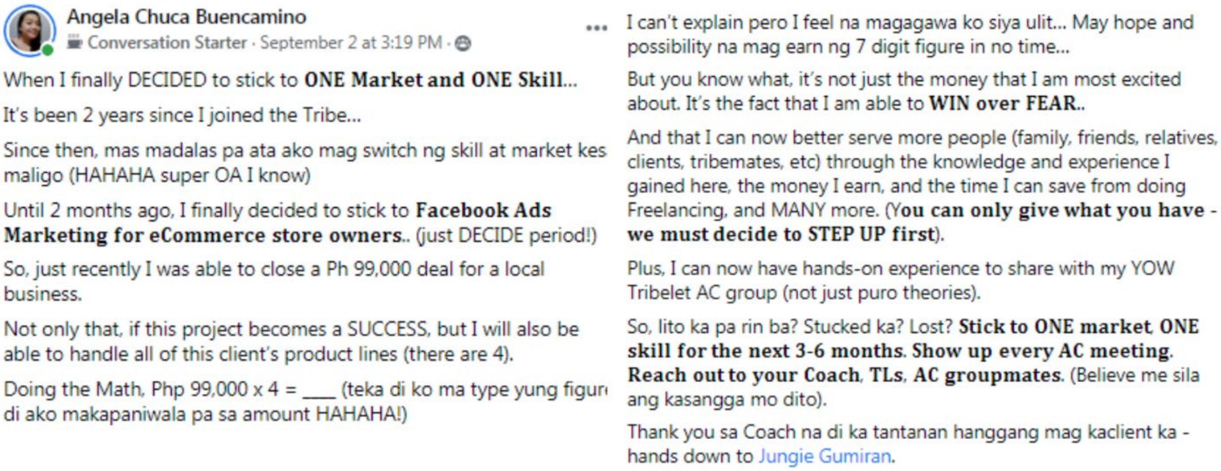
The money should be in your bank account by tomorrow, August 6. Here's a summary of that transfer.

Transfer details

Sender:
[redacted]

Amount:
28,069.19 PHP

Paid to bank account ending:



Angela Chuca Buencamino
Conversation Starter · September 2 at 3:19 PM

When I finally DECIDED to stick to **ONE Market and ONE Skill**...

It's been 2 years since I joined the Tribe...

Since then, mas madalas pa ata ako mag switch ng skill at market kes maligo (HAHAHA super OA I know)

Until 2 months ago, I finally decided to stick to **Facebook Ads Marketing for eCommerce store owners**.. (just DECIDE period!)

So, just recently I was able to close a Ph 99,000 deal for a local business.

Not only that, if this project becomes a SUCCESS, but I will also be able to handle all of this client's product lines (there are 4).

Doing the Math, Php 99,000 x 4 = ___ (teka di ko ma type yung figur di ako makapaniwala pa sa amount HAHAHA!)

I can't explain pero I feel na magagawa ko siya ulit... May hope and possibility na mag earn ng 7 digit figure in no time...

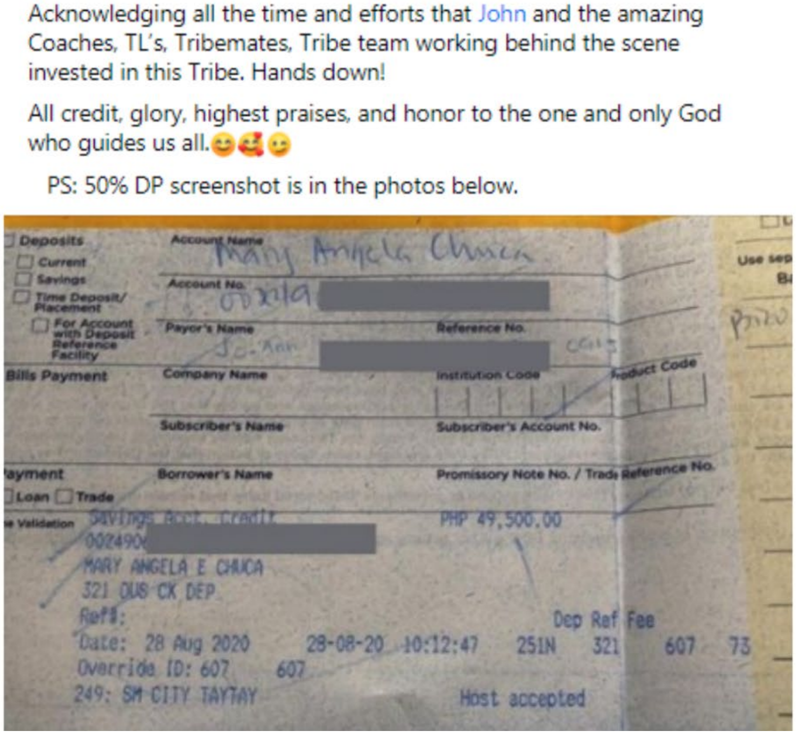
But you know what, it's not just the money that I am most excited about. It's the fact that I am able to **WIN over FEAR**..

And that I can now better serve more people (family, friends, relatives, clients, tribemates, etc) through the knowledge and experience I gained here, the money I earn, and the time I can save from doing Freelancing, and MANY more. (**You can only give what you have - we must decide to STEP UP first**).

Plus, I can now have hands-on experience to share with my YOW Tribelet AC group (not just puro theories).

So, lito ka pa rin ba? Stucked ka? Lost? **Stick to ONE market, ONE skill for the next 3-6 months. Show up every AC meeting. Reach out to your Coach, TLs, AC groupmates.** (Believe me sila ang kasangga mo dito).

Thank you sa Coach na di ka tantanan hanggang mag kaclient ka - hands down to Jungie Gumiran.



Acknowledging all the time and efforts that John and the amazing Coaches, TL's, Tribemates, Tribe team working behind the scene invested in this Tribe. Hands down!

All credit, glory, highest praises, and honor to the one and only God who guides us all.😊🥰😉

PS: 50% DP screenshot is in the photos below.

Deposits
☐ Current
☐ Savings
☐ Time Deposit/ Placement
☐ For Account with Deposit Reference Facility

Account Name Mary Angela Chuca

Account No. [redacted]

Payor's Name Jo-Ann [redacted]

Reference No.

Bills Payment

Company Name

Institution Code

Product Code

Subscriber's Name

Subscriber's Account No.

ayment
☐ Loan ☐ Trade

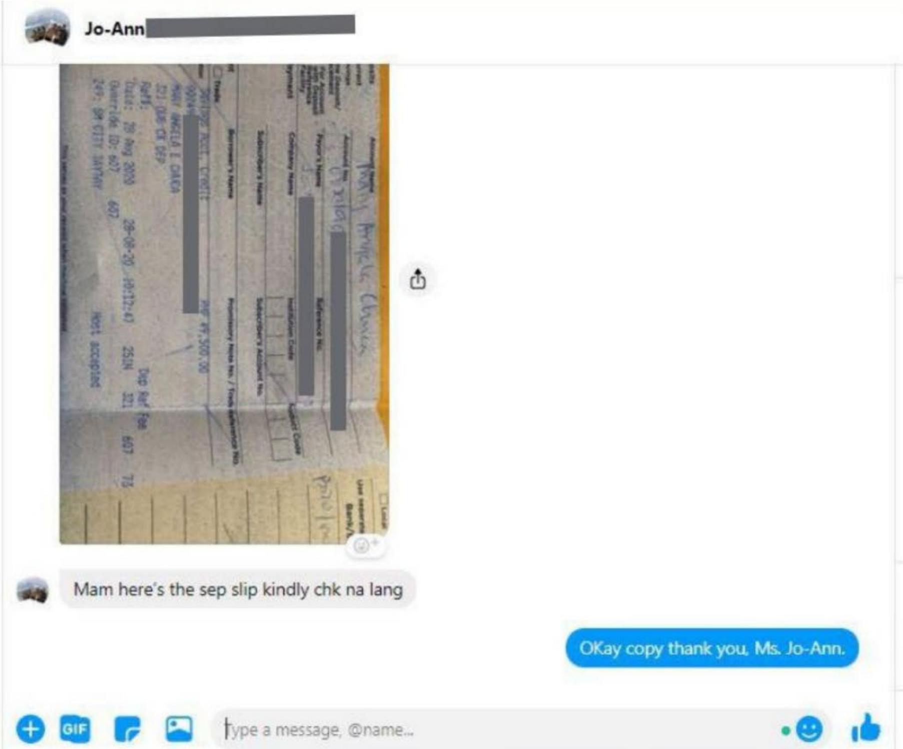
Borrower's Name

Promissory Note No. / Trade Reference No.

e Validation

```
SAVINGS ACCT. CREDIT                    PHP 49,500.00
002490[redacted]
MARY ANGELA E CHUCA
321 OUS CK DEP
Ref#:
                                              Dep Ref Fee
Date:  28 Aug 2020     28-08-20 10:12:47   251N   321    607   73
Override ID: 607     607
249: SM CITY TAYTAY                      Host accepted
```

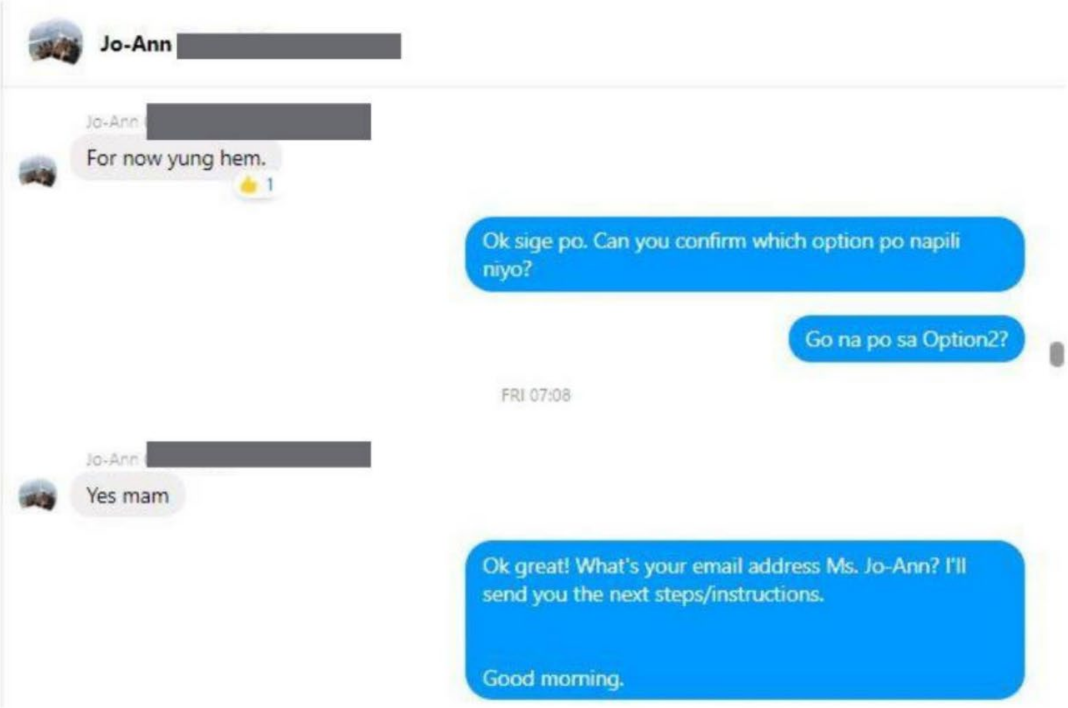
Use sep



Jo-Ann [redacted]

Mam here's the sep slip kindly chk na lang

OKay copy thank you, Ms. Jo-Ann.



Jo-Ann [redacted]

Jo-Ann [redacted]

For now yung hem.

👍 1

Ok sige po. Can you confirm which option po napili niyo?

Go na po sa Option2?

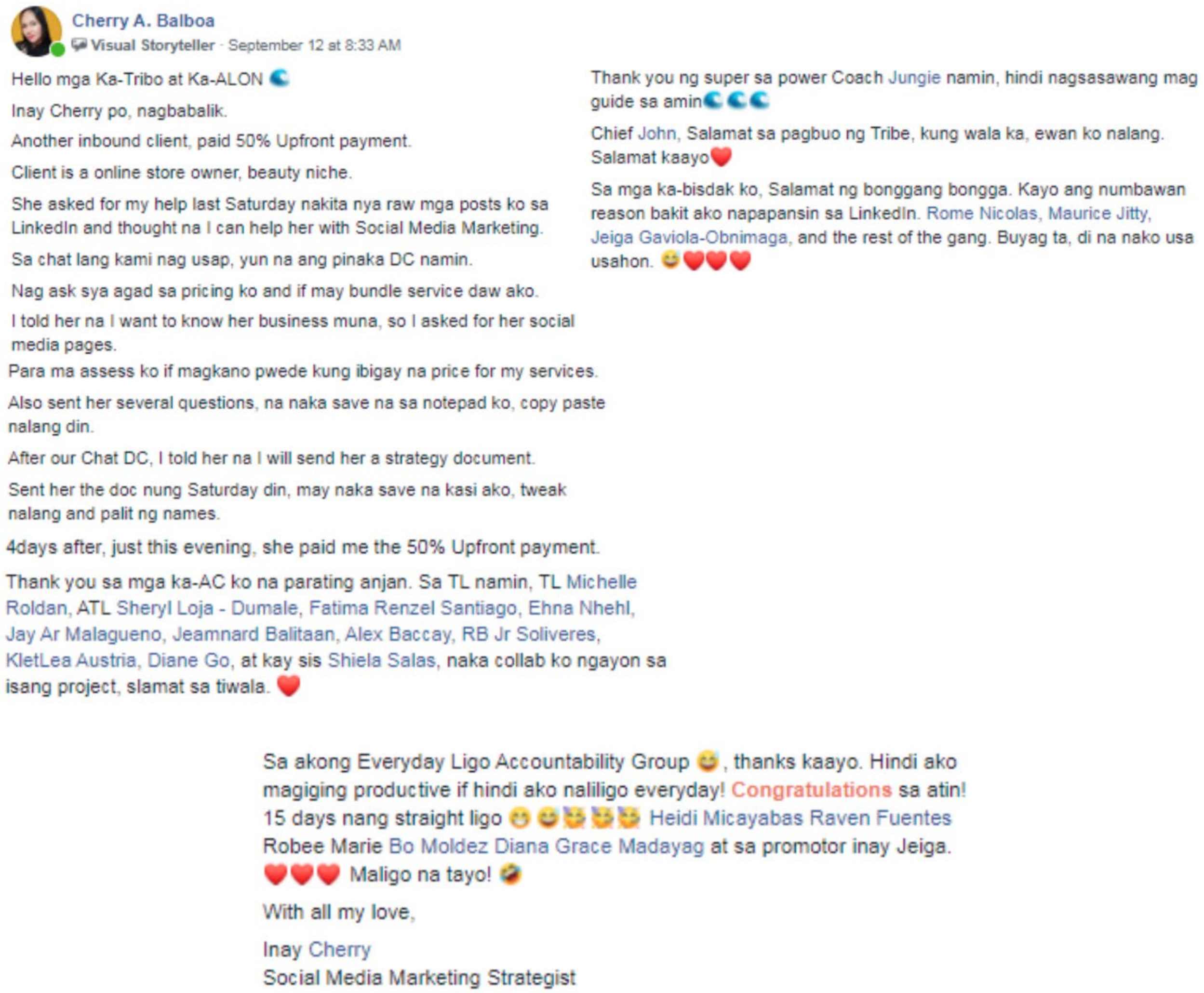
FRI 07:08

Jo-Ann [redacted]

Yes mam

Ok great! What's your email address Ms. Jo-Ann? I'll send you the next steps/instructions.

Good morning.



Cherry A. Balboa
Visual Storyteller · September 12 at 8:33 AM

Hello mga Ka-Tribo at Ka-ALON 🌊

Inay Cherry po, nagbabalik.

Another inbound client, paid 50% Upfront payment.

Client is a online store owner, beauty niche.

She asked for my help last Saturday nakita nya raw mga posts ko sa LinkedIn and thought na I can help her with Social Media Marketing.

Sa chat lang kami nag usap, yun na ang pinaka DC namin.

Nag ask sya agad sa pricing ko and if may bundle service daw ako.

I told her na I want to know her business muna, so I asked for her social media pages.

Para ma assess ko if magkano pwede kung ibigay na price for my services.

Also sent her several questions, na naka save na sa notepad ko, copy paste nalang din.

After our Chat DC, I told her na I will send her a strategy document.

Sent her the doc nung Saturday din, may naka save na kasi ako, tweak nalang and palit ng names.

4days after, just this evening, she paid me the 50% Upfront payment.

Thank you sa mga ka-AC ko na parating anjan. Sa TL namin, TL Michelle Roldan, ATL Sheryl Loja - Dumale, Fatima Renzel Santiago, Ehna Nhehl, Jay Ar Malagueno, Jeamnard Balitaan, Alex Baccay, RB Jr Soliveres, KletLea Austria, Diane Go, at kay sis Shiela Salas, naka collab ko ngayon sa isang project, slamat sa tiwala. ❤️

Thank you ng super sa power Coach Jungie namin, hindi nagsasawang mag guide sa amin🌊🌊🌊

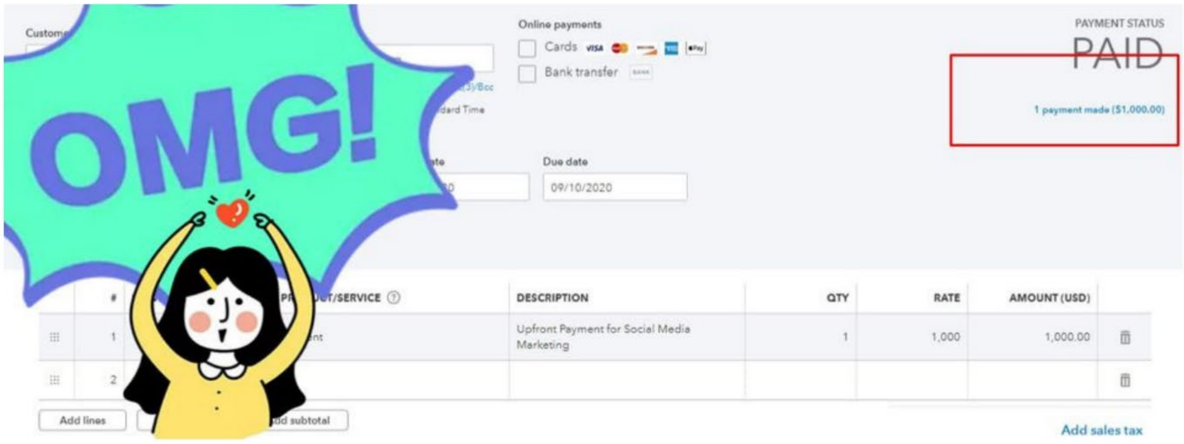
Chief John, Salamat sa pagbuo ng Tribe, kung wala ka, ewan ko nalang. Salamat kaayo❤️

Sa mga ka-bisdak ko, Salamat ng bonggang bongga. Kayo ang numbawan reason bakit ako napapansin sa LinkedIn. Rome Nicolas, Maurice Jitty, Jeiga Gaviola-Obnimaga, and the rest of the gang. Buyag ta, di na nako usa usahon. 😅❤️❤️❤️

Sa akong Everyday Ligo Accountability Group 😅, thanks kaayo. Hindi ako magiging productive if hindi ako naliligo everyday! Congratulations sa atin! 15 days nang straight ligo 😁😅🥳🥳🥳 Heidi Micayabas Raven Fuentes Robee Marie Bo Moldez Diana Grace Madayag at sa promotor inay Jeiga. ❤️❤️❤️ Maligo na tayo! 🤣

With all my love,

Inay Cherry
Social Media Marketing Strategist

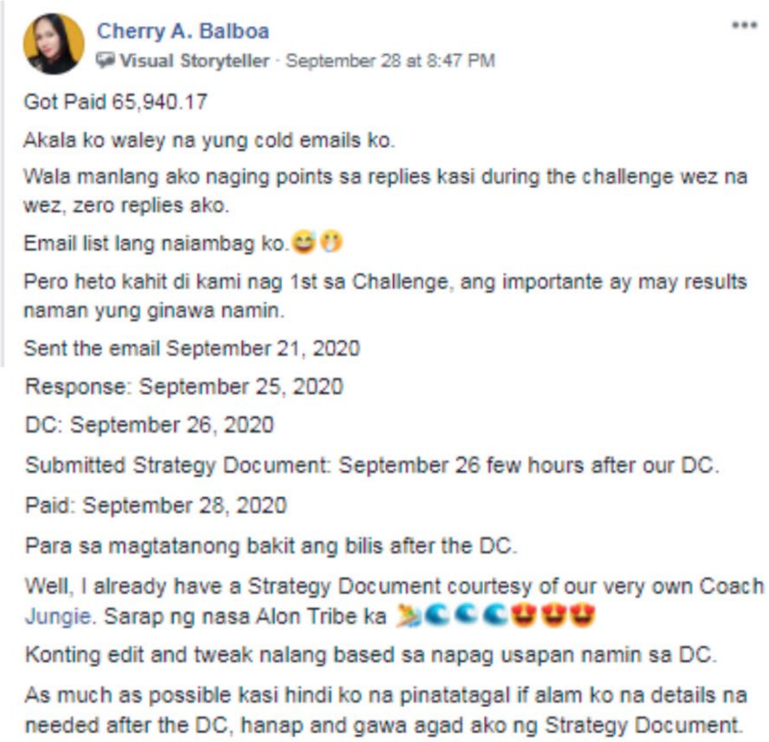


Online payments
☐ Cards
☐ Bank transfer

PAYMENT STATUS
PAID
1 payment made ($1,000.00)

Due date: 09/10/2020

#	PR UCT/SERVICE	DESCRIPTION	QTY	RATE	AMOUNT (USD)
1	ent	Upfront Payment for Social Media Marketing	1	1,000	1,000.00
2					



Cherry A. Balboa
Visual Storyteller · September 28 at 8:47 PM

Got Paid 65,940.17

Akala ko waley na yung cold emails ko.

Wala manlang ako naging points sa replies kasi during the challenge wez na wez, zero replies ako.

Email list lang naiambag ko.😅😲

Pero heto kahit di kami nag 1st sa Challenge, ang importante ay may results naman yung ginawa namin.

Sent the email September 21, 2020

Response: September 25, 2020

DC: September 26, 2020

Submitted Strategy Document: September 26 few hours after our DC.

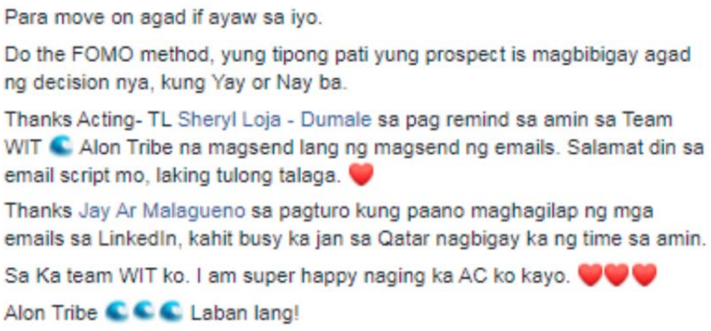
Paid: September 28, 2020

Para sa magtatanong bakit ang bilis after the DC.

Well, I already have a Strategy Document courtesy of our very own Coach Jungie. Sarap ng nasa Alon Tribe ka 🏄🌊🌊🌊🌊😍😍😍

Konting edit and tweak nalang based sa napag usapan namin sa DC.

As much as possible kasi hindi ko na pinatatagal if alam ko na details na needed after the DC, hanap and gawa agad ako ng Strategy Document.



Para move on agad if ayaw sa iyo.

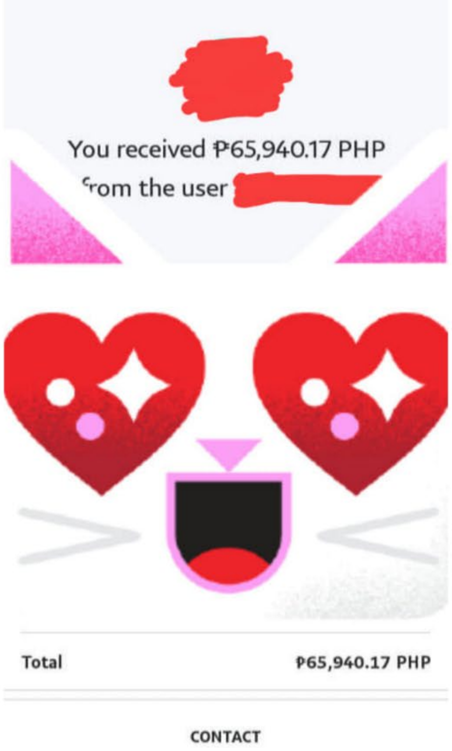
Do the FOMO method, yung tipong pati yung prospect is magbibigay agad ng decision nya, kung Yay or Nay ba.

Thanks Acting- TL Sheryl Loja - Dumale sa pag remind sa amin sa Team WIT 🌊 Alon Tribe na magsend lang ng magsend ng emails. Salamat din sa email script mo, laking tulong talaga. ❤️

Thanks Jay Ar Malagueno sa pagturo kung paano maghagilap ng mga emails sa LinkedIn, kahit busy ka jan sa Qatar nagbigay ka ng time sa amin.

Sa Ka team WIT ko. I am super happy naging ka AC ko kayo. ❤️❤️❤️

Alon Tribe 🌊🌊🌊 Laban lang!

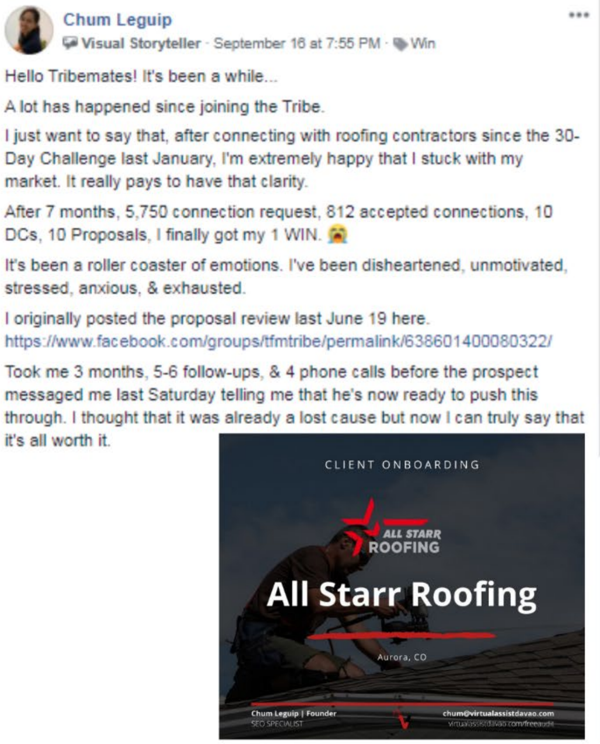


[redacted]

You received ₱65,940.17 PHP from the user [redacted]

Total	₱65,940.17 PHP

CONTACT



Chum Leguip
Visual Storyteller · September 16 at 7:55 PM · Win

Hello Tribemates! It's been a while...

A lot has happened since joining the Tribe.

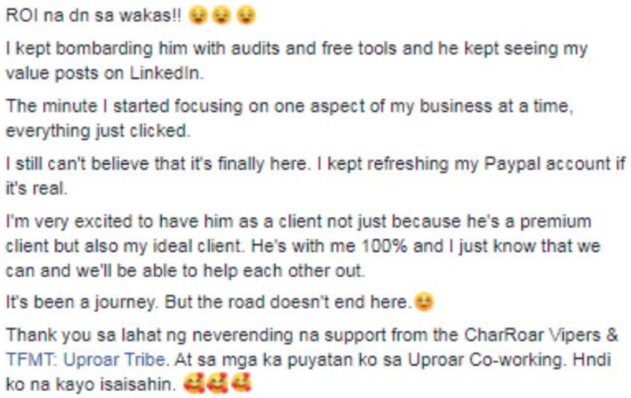
I just want to say that, after connecting with roofing contractors since the 30-Day Challenge last January, I'm extremely happy that I stuck with my market. It really pays to have that clarity.

After 7 months, 5,750 connection request, 812 accepted connections, 10 DCs, 10 Proposals, I finally got my 1 WIN. 😭

It's been a roller coaster of emotions. I've been disheartened, unmotivated, stressed, anxious, & exhausted.

I originally posted the proposal review last June 19 here. https://www.facebook.com/groups/tfmtribe/permalink/638601400080322/

Took me 3 months, 5-6 follow-ups, & 4 phone calls before the prospect messaged me last Saturday telling me that he's now ready to push this through. I thought that it was already a lost cause but now I can truly say that it's all worth it.



ROI na dn sa wakas!! 😲😲😲

I kept bombarding him with audits and free tools and he kept seeing my value posts on LinkedIn.

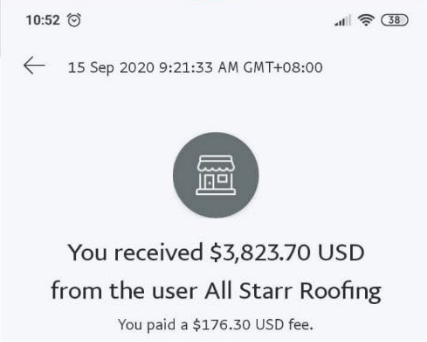
The minute I started focusing on one aspect of my business at a time, everything just clicked.

I still can't believe that it's finally here. I kept refreshing my Paypal account if it's real.

I'm very excited to have him as a client not just because he's a premium client but also my ideal client. He's with me 100% and I just know that we can and we'll be able to help each other out.

It's been a journey. But the road doesn't end here.😉

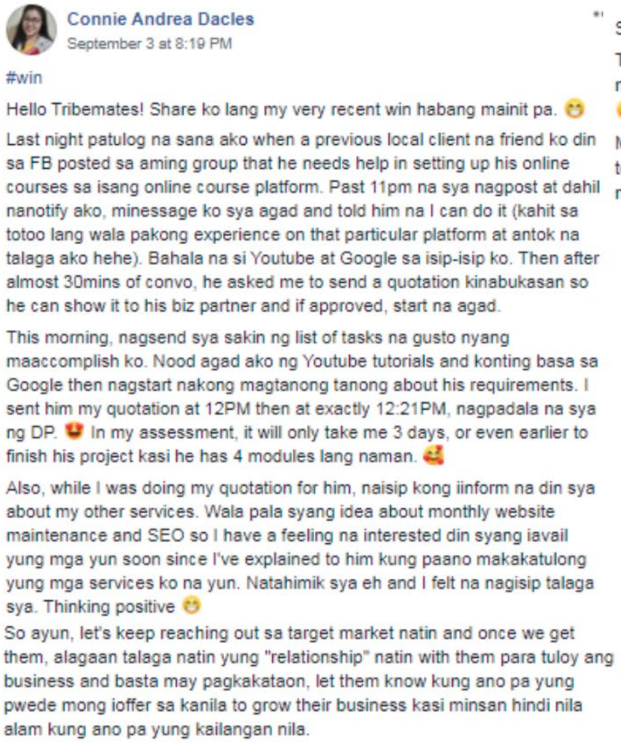
Thank you sa lahat ng neverending na support from the CharRoar Vipers & TFMT: Uproar Tribe. At sa mga ka puyatan ko sa Uproar Co-working. Hndi ko na kayo isaisahin. 🥰🥰🥰



15 Sep 2020 9:21:33 AM GMT+08:00

You received $3,823.70 USD from the user All Starr Roofing

You paid a $176.30 USD fee.



Connie Andrea Dacles
September 3 at 8:19 PM

#win

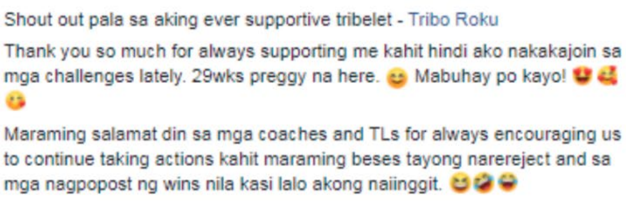
Hello Tribemates! Share ko lang my very recent win habang mainit pa. 😁

Last night patulog na sana ako when a previous local client na friend ko din sa FB posted sa aming group that he needs help in setting up his online courses sa isang online course platform. Past 11pm na sya nagpost at dahil nanotify ako, minessage ko sya agad and told him na I can do it (kahit sa totoo lang wala pakong experience on that particular platform at antok na talaga ako hehe). Bahala na si Youtube at Google sa isip-isip ko. Then after almost 30mins of convo, he asked me to send a quotation kinabukasan so he can show it to his biz partner and if approved, start na agad.

This morning, nagsend sya sakin ng list of tasks na gusto nyang maaccomplish ko. Nood agad ako ng Youtube tutorials and konting basa sa Google then nagstart nakong magtanong tanong about his requirements. I sent him my quotation at 12PM then at exactly 12:21PM, nagpadala na sya ng DP. 😍 In my assessment, it will only take me 3 days, or even earlier to finish his project kasi he has 4 modules lang naman. 🥰

Also, while I was doing my quotation for him, naisip kong iinform na din sya about my other services. Wala pala syang idea about monthly website maintenance and SEO so I have a feeling na interested din syang iavail yung mga yun soon since I've explained to him kung paano makakatulong yung mga services ko na yun. Natahimik sya eh and I felt na nagisip talaga sya. Thinking positive 😁

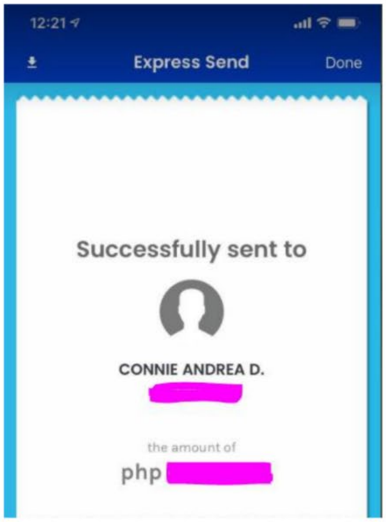
So ayun, let's keep reaching out sa target market natin and once we get them, alagaan talaga natin yung "relationship" natin with them para tuloy ang business and basta may pagkakataon, let them know kung ano pa yung pwede mong ioffer sa kanila to grow their business kasi minsan hindi nila alam kung ano pa yung kailangan nila.



Shout out pala sa aking ever supportive tribelet - Tribo Roku

Thank you so much for always supporting me kahit hindi ako nakakajoin sa mga challenges lately. 29wks preggy na here. 😊 Mabuhay po kayo! 😍🥰 😘

Maraming salamat din sa mga coaches and TLs for always encouraging us to continue taking actions kahit maraming beses tayong narereject and sa mga nagpopost ng wins nila kasi lalo akong naiinggit. 😆🤣😂



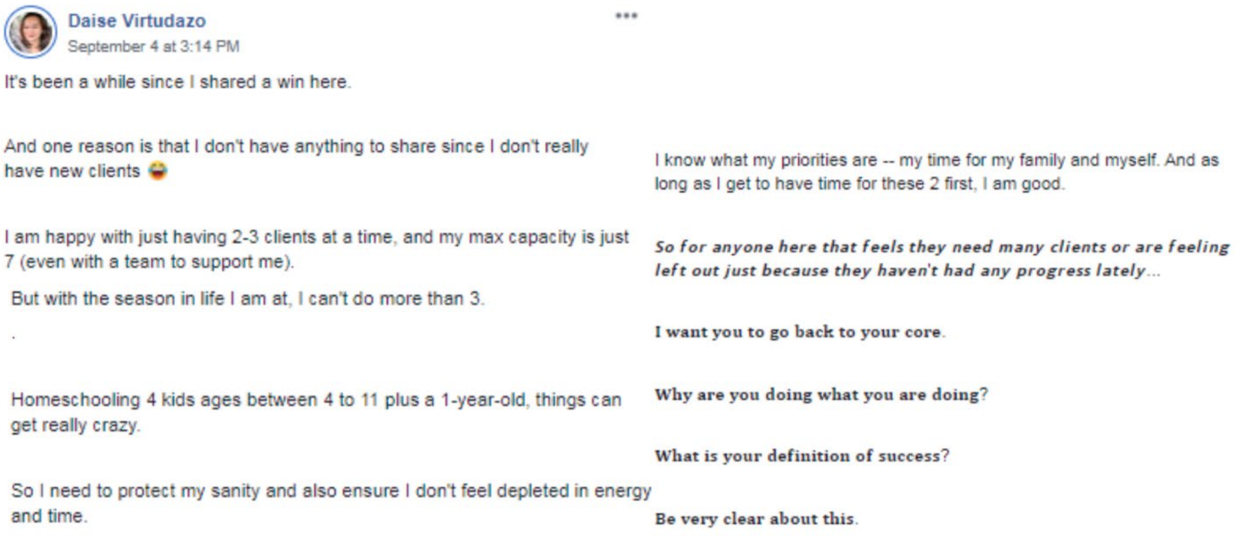
Successfully sent to

CONNIE ANDREA D.

[redacted]

the amount of

php [redacted]



Daise Virtudazo

September 4 at 3:14 PM

It's been a while since I shared a win here.

And one reason is that I don't have anything to share since I don't really have new clients 😂

I am happy with just having 2-3 clients at a time, and my max capacity is just 7 (even with a team to support me).

But with the season in life I am at, I can't do more than 3.

.

Homeschooling 4 kids ages between 4 to 11 plus a 1-year-old, things can get really crazy.

So I need to protect my sanity and also ensure I don't feel depleted in energy and time.

I know what my priorities are -- my time for my family and myself. And as long as I get to have time for these 2 first, I am good.

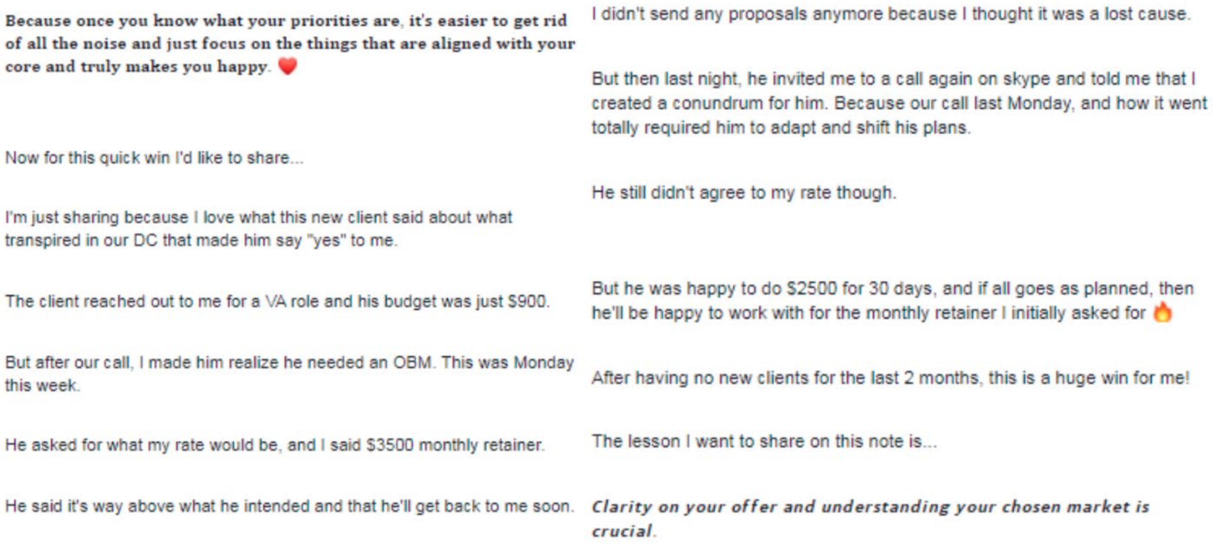
So for anyone here that feels they need many clients or are feeling left out just because they haven't had any progress lately...

I want you to go back to your core.

Why are you doing what you are doing?

What is your definition of success?

Be very clear about this.



Because once you know what your priorities are, it's easier to get rid of all the noise and just focus on the things that are aligned with your core and truly makes you happy. ❤️

Now for this quick win I'd like to share...

I'm just sharing because I love what this new client said about what transpired in our DC that made him say "yes" to me.

The client reached out to me for a VA role and his budget was just $900.

But after our call, I made him realize he needed an OBM. This was Monday this week.

He asked for what my rate would be, and I said $3500 monthly retainer.

He said it's way above what he intended and that he'll get back to me soon.

I didn't send any proposals anymore because I thought it was a lost cause.

But then last night, he invited me to a call again on skype and told me that I created a conundrum for him. Because our call last Monday, and how it went totally required him to adapt and shift his plans.

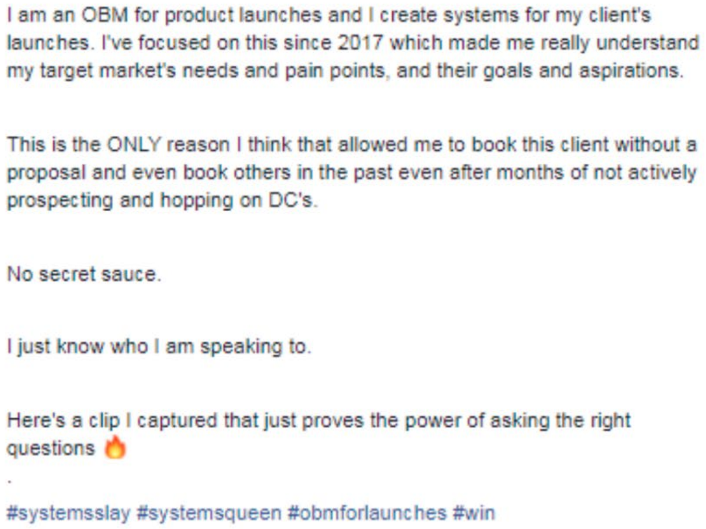
He still didn't agree to my rate though.

But he was happy to do $2500 for 30 days, and if all goes as planned, then he'll be happy to work with for the monthly retainer I initially asked for 🔥

After having no new clients for the last 2 months, this is a huge win for me!

The lesson I want to share on this note is...

Clarity on your offer and understanding your chosen market is crucial.



I am an OBM for product launches and I create systems for my client's launches. I've focused on this since 2017 which made me really understand my target market's needs and pain points, and their goals and aspirations.

This is the ONLY reason I think that allowed me to book this client without a proposal and even book others in the past even after months of not actively prospecting and hopping on DC's.

No secret sauce.

I just know who I am speaking to.

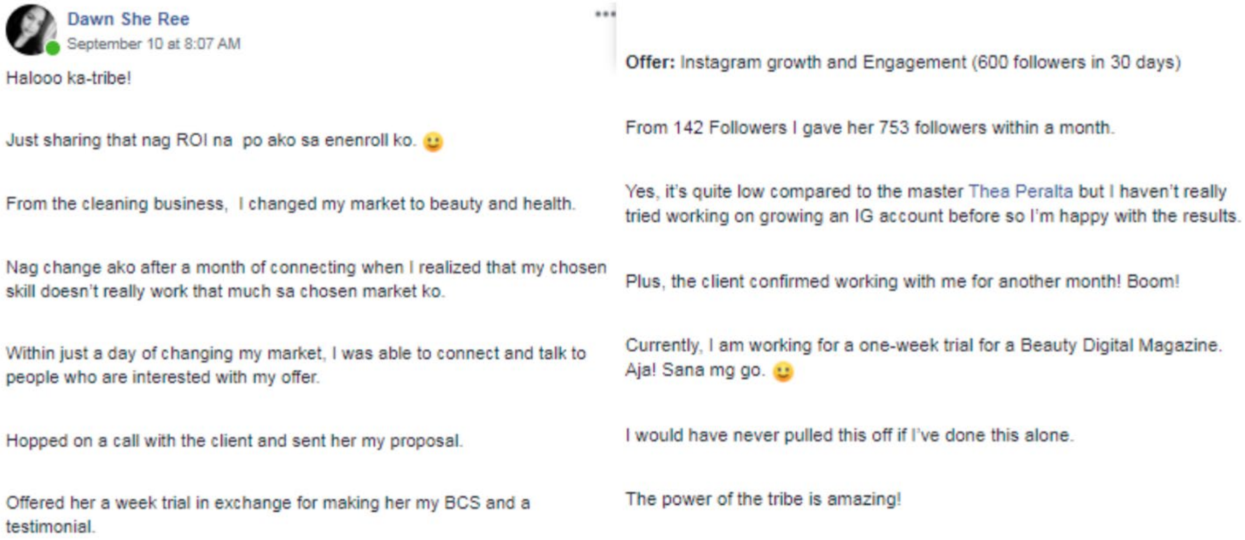
Here's a clip I captured that just proves the power of asking the right questions 🔥

.

#systemsslay #systemsqueen #obmforlaunches #win

New Client Onboarded!
-0:49

https://www.facebook.com/daisevirtudazo/videos/10218094640099178/



Dawn She Ree
September 10 at 8:07 AM

Halooo ka-tribe!

Just sharing that nag ROI na po ako sa enenroll ko. 🙂

From the cleaning business, I changed my market to beauty and health.

Nag change ako after a month of connecting when I realized that my chosen skill doesn't really work that much sa chosen market ko.

Within just a day of changing my market, I was able to connect and talk to people who are interested with my offer.

Hopped on a call with the client and sent her my proposal.

Offered her a week trial in exchange for making her my BCS and a testimonial.

Offer: Instagram growth and Engagement (600 followers in 30 days)

From 142 Followers I gave her 753 followers within a month.

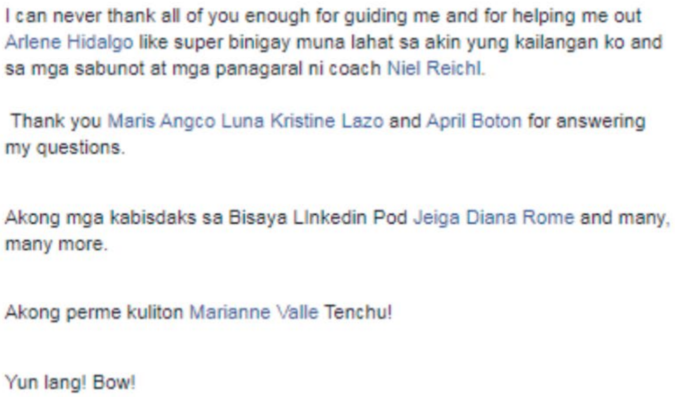
Yes, it's quite low compared to the master Thea Peralta but I haven't really tried working on growing an IG account before so I'm happy with the results.

Plus, the client confirmed working with me for another month! Boom!

Currently, I am working for a one-week trial for a Beauty Digital Magazine. Aja! Sana mg go. 🙂

I would have never pulled this off if I've done this alone.

The power of the tribe is amazing!



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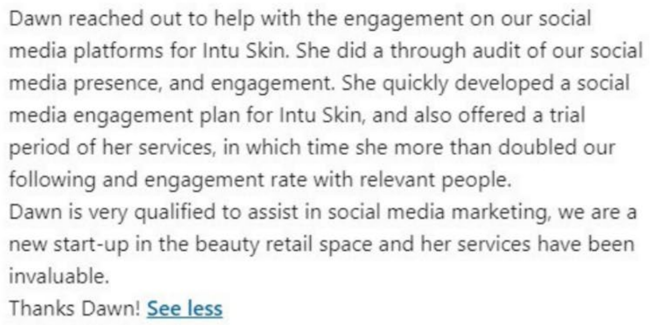
Thank you Maris Angco Luna Kristine Lazo and April Boton for answering my questions.

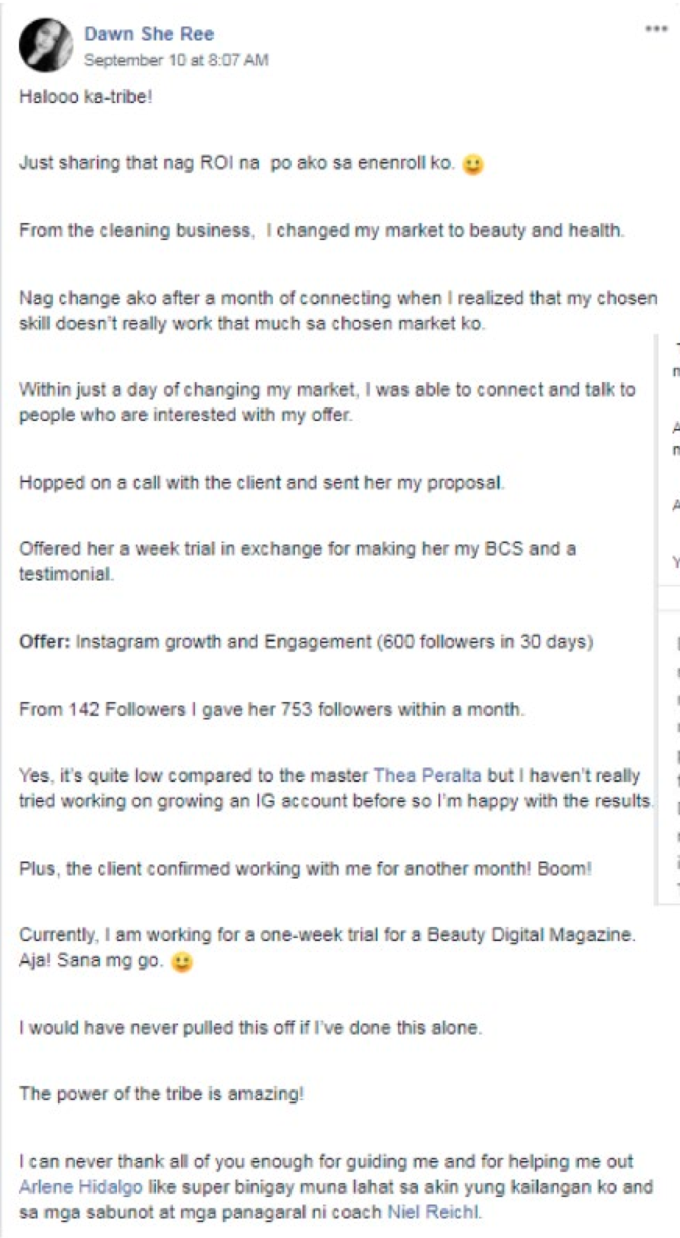
Akong mga kabisdaks sa Bisaya LInkedin Pod Jeiga Diana Rome and many, many more.

Akong perme kuliton Marianne Valle Tenchu!

Yun lang! Bow!



Dawn reached out to help with the engagement on our social media platforms for Intu Skin. She did a through audit of our social media presence, and engagement. She quickly developed a social media engagement plan for Intu Skin, and also offered a trial period of her services, in which time she more than doubled our following and engagement rate with relevant people.
Dawn is very qualified to assist in social media marketing, we are a new start-up in the beauty retail space and her services have been invaluable.
Thanks Dawn! See less



Dawn She Ree
September 10 at 8:07 AM

Halooo ka-tribe!

Just sharing that nag ROI na po ako sa enenroll ko. 🙂

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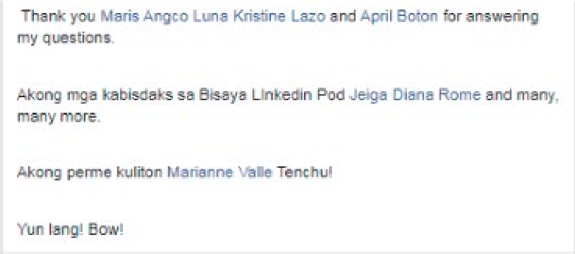

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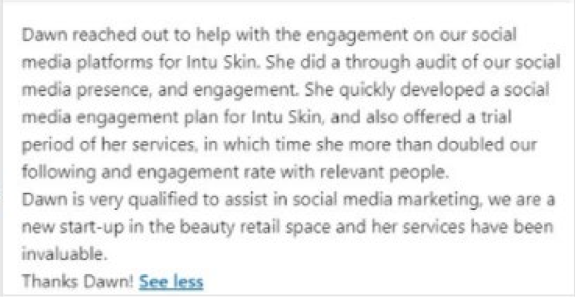

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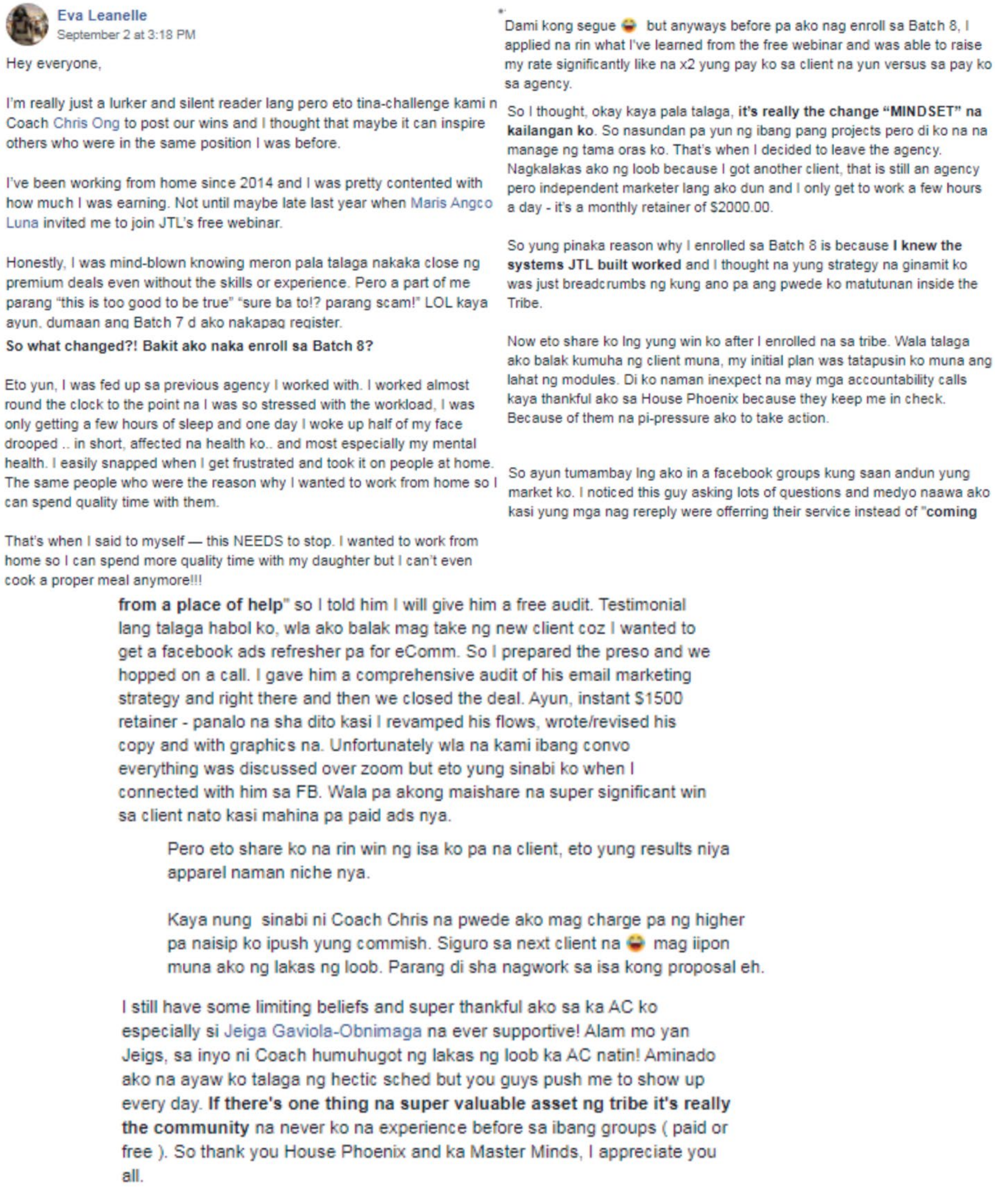


Eva Leanelle
September 2 at 3:18 PM

Hey everyone,

I'm really just a lurker and silent reader lang pero eto tina-challenge kami n Coach Chris Ong to post our wins and I thought that maybe it can inspire others who were in the same position I was before.

I've been working from home since 2014 and I was pretty contented with how much I was earning. Not until maybe late last year when Maris Angco Luna invited me to join JTL's free webinar.

Honestly, I was mind-blown knowing meron pala talaga nakaka close ng premium deals even without the skills or experience. Pero a part of me parang "this is too good to be true" "sure ba to!? parang scam!" LOL kaya ayun, dumaan ang Batch 7 d ako nakapag register.

So what changed?! Bakit ako naka enroll sa Batch 8?

Eto yun, I was fed up sa previous agency I worked with. I worked almost round the clock to the point na I was so stressed with the workload, I was only getting a few hours of sleep and one day I woke up half of my face drooped .. in short, affected na health ko.. and most especially my mental health. I easily snapped when I get frustrated and took it on people at home. The same people who were the reason why I wanted to work from home so I can spend quality time with them.

That's when I said to myself — this NEEDS to stop. I wanted to work from home so I can spend more quality time with my daughter but I can't even cook a proper meal anymore!!!

Dami kong segue 😂 but anyways before pa ako nag enroll sa Batch 8, I applied na rin what I've learned from the free webinar and was able to raise my rate significantly like na x2 yung pay ko sa client na yun versus sa pay ko sa agency.

So I thought, okay kaya pala talaga, **it's really the change "MINDSET" na kailangan ko**. So nasundan pa yun ng ibang pang projects pero di ko na na manage ng tama oras ko. That's when I decided to leave the agency. Nagkalakas ako ng loob because I got another client, that is still an agency pero independent marketer lang ako dun and I only get to work a few hours a day - it's a monthly retainer of $2000.00.

So yung pinaka reason why I enrolled sa Batch 8 is because **I knew the systems JTL built worked** and I thought na yung strategy na ginamit ko was just breadcrumbs ng kung ano pa ang pwede ko matutunan inside the Tribe.

Now eto share ko lng yung win ko after I enrolled na sa tribe. Wala talaga ako balak kumuha ng client muna, my initial plan was tatapusin ko muna ang lahat ng modules. Di ko naman inexpect na may mga accountability calls kaya thankful ako sa House Phoenix because they keep me in check. Because of them na pi-pressure ako to take action.

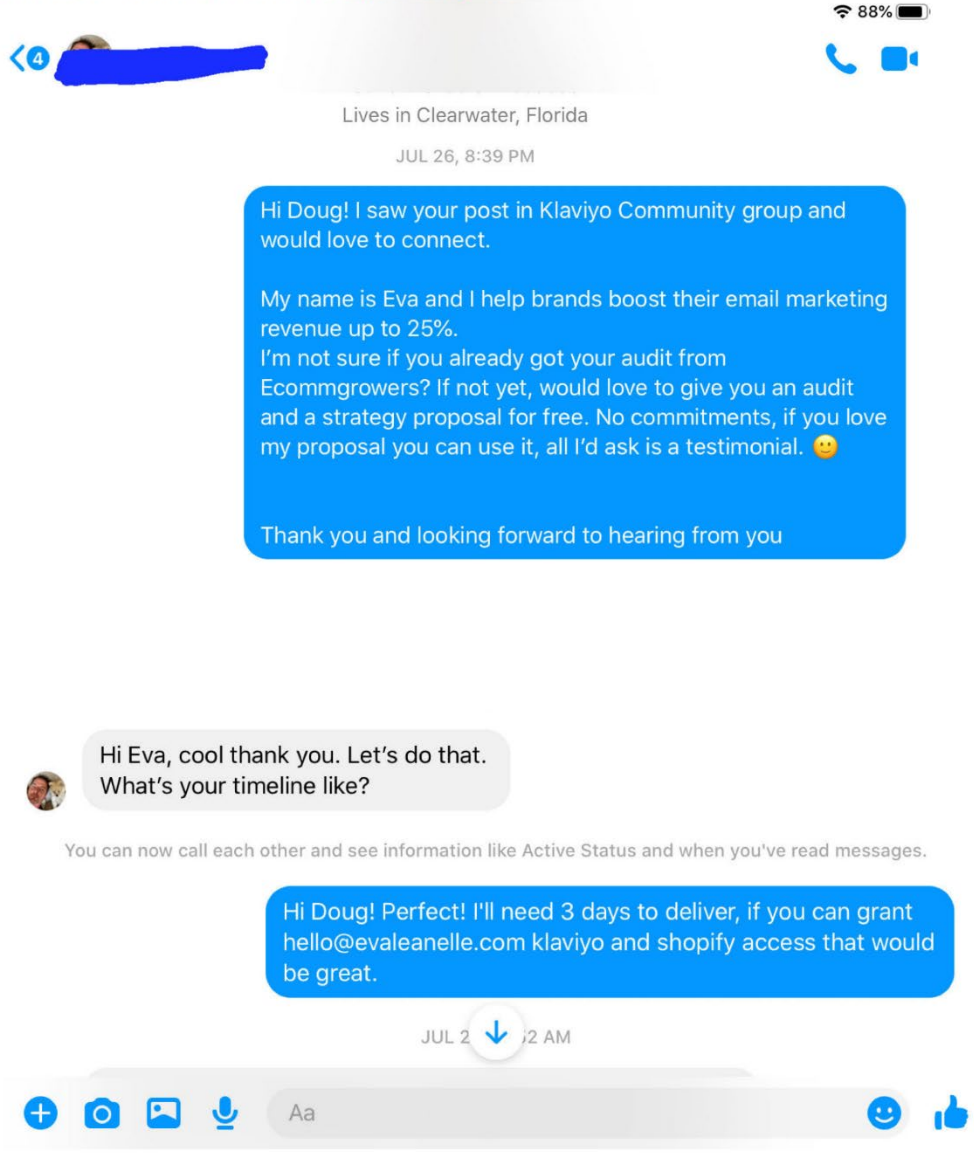
So ayun tumambay lng ako in a facebook groups kung saan andun yung market ko. I noticed this guy asking lots of questions and medyo naawa ako kasi yung mga nag rereply were offerring their service instead of "**coming from a place of help**" so I told him I will give him a free audit. Testimonial lang talaga habol ko, wla ako balak mag take ng new client coz I wanted to get a facebook ads refresher pa for eComm. So I prepared the preso and we hopped on a call. I gave him a comprehensive audit of his email marketing strategy and right there and then we closed the deal. Ayun, instant $1500 retainer - panalo na sha dito kasi I revamped his flows, wrote/revised his copy and with graphics na. Unfortunately wla na kami ibang convo everything was discussed over zoom but eto yung sinabi ko when I connected with him sa FB. Wala pa akong maishare na super significant win sa client nato kasi mahina pa paid ads nya.

Pero eto share ko na rin win ng isa ko pa na client, eto yung results niya apparel naman niche nya.

Kaya nung sinabi ni Coach Chris na pwede ako mag charge pa ng higher pa naisip ko ipush yung commish. Siguro sa next client na 😂 mag iipon muna ako ng lakas ng loob. Parang di sha nagwork sa isa kong proposal eh.

I still have some limiting beliefs and super thankful ako sa ka AC ko especially si Jeiga Gaviola-Obnimaga na ever supportive! Alam mo yan Jeigs, sa inyo ni Coach humuhugot ng lakas ng loob ka AC natin! Aminado ako na ayaw ko talaga ng hectic sched but you guys push me to show up every day. **If there's one thing na super valuable asset ng tribe it's really the community** na never ko na experience before sa ibang groups (paid or free). So thank you House Phoenix and ka Master Minds, I appreciate you all.

Ngayon, sagarin ko na lang tong post ko minsan lng naman. 😂
Ask na rin ako ng question to those in eComm how much do you charge for email marketing strategy, set up + copy + graphics + monthly campaigns build-out? Would love to hear your insights.



[redacted]

Lives in Clearwater, Florida

JUL 26, 8:39 PM

Hi Doug! I saw your post in Klaviyo Community group and would love to connect.

My name is Eva and I help brands boost their email marketing revenue up to 25%.
I'm not sure if you already got your audit from Ecommgrowers? If not yet, would love to give you an audit and a strategy proposal for free. No commitments, if you love my proposal you can use it, all I'd ask is a testimonial. 🙂

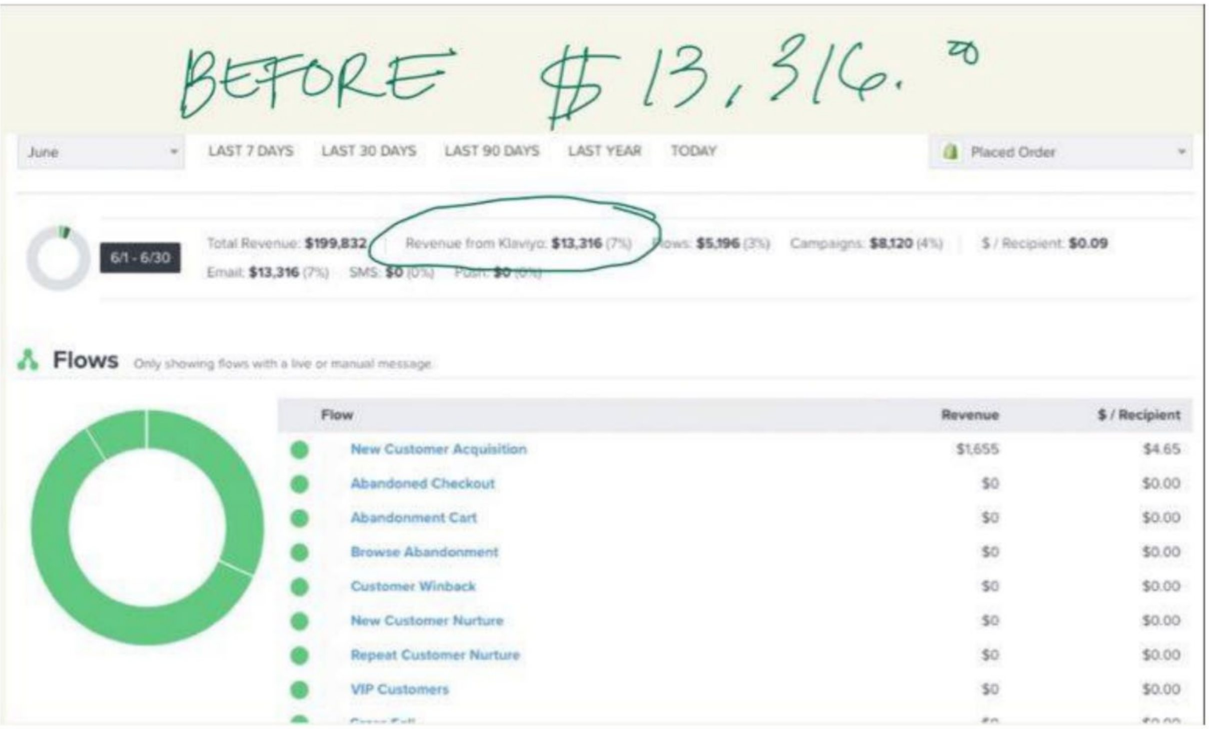
Thank you and looking forward to hearing from you

Hi Eva, cool thank you. Let's do that.
What's your timeline like?

You can now call each other and see information like Active Status and when you've read messages.

Hi Doug! Perfect! I'll need 3 days to deliver, if you can grant hello@evaleanelle.com klaviyo and shopify access that would be great.

JUL 2 2 AM



BEFORE $13,316.00

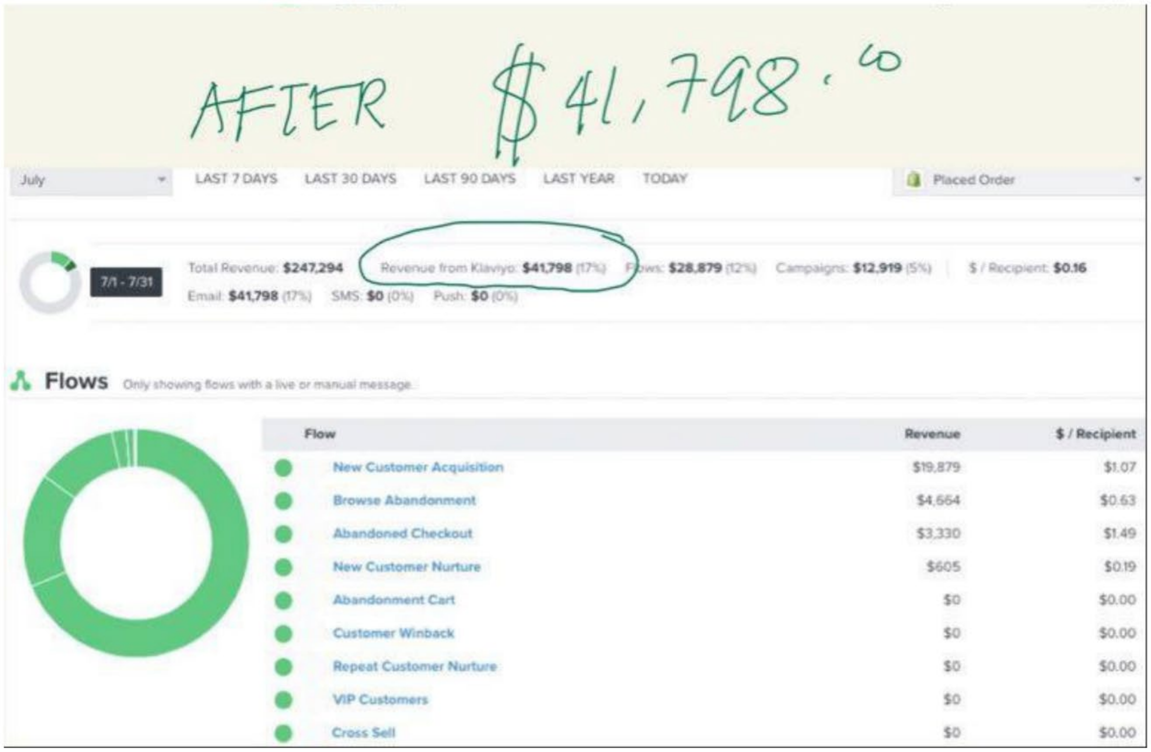
June
LAST 7 DAYS
LAST 30 DAYS
LAST 90 DAYS
LAST YEAR
TODAY
Placed Order
6/1 - 6/30

Total Revenue: **$199,832** | Revenue from Klaviyo: **$13,316** (7%) | Flows: **$5,196** (3%) | Campaigns: **$8,120** (4%) | $ / Recipient: **$0.09**

Email: **$13,316** (7%) SMS: **$0** (0%) Push: **$0** (0%)

Flows Only showing flows with a live or manual message.

Flow	Revenue	$ / Recipient
● New Customer Acquisition	$1,655	$4.65
● Abandoned Checkout	$0	$0.00
● Abandonment Cart	$0	$0.00
● Browse Abandonment	$0	$0.00
● Customer Winback	$0	$0.00
● New Customer Nurture	$0	$0.00
● Repeat Customer Nurture	$0	$0.00
● VIP Customers	$0	$0.00



AFTER $41,798.60

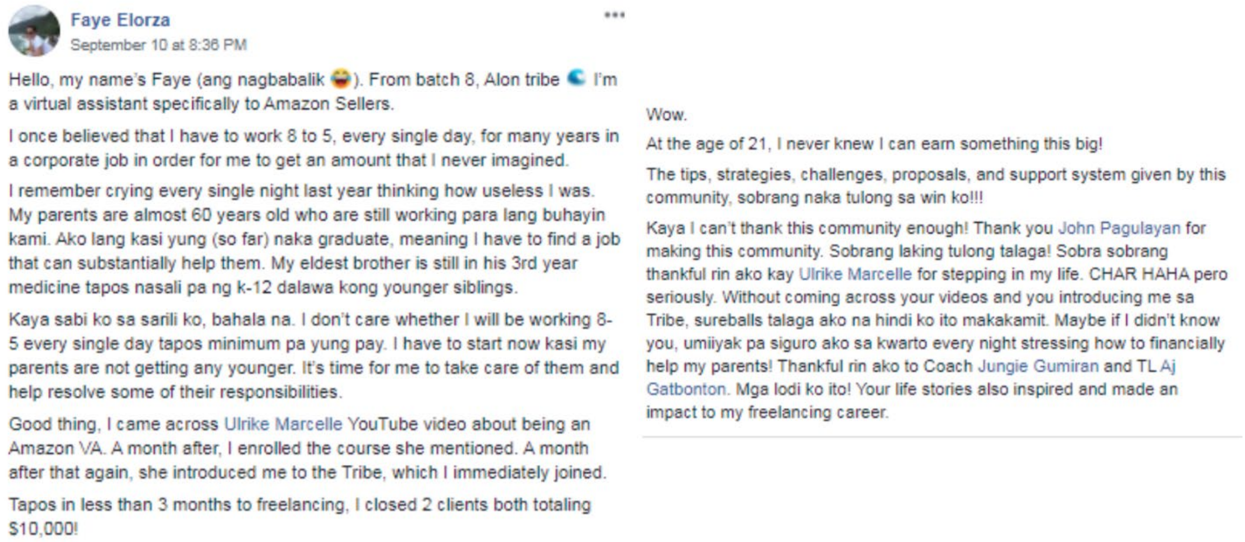
July
LAST 7 DAYS
LAST 30 DAYS
LAST 90 DAYS
LAST YEAR
TODAY
Placed Order
7/1 - 7/31

Total Revenue: **$247,294** | Revenue from Klaviyo: **$41,798** (17%) | Flows: **$28,879** (12%) | Campaigns: **$12,919** (5%) | $ / Recipient: **$0.16**

Email: **$41,798** (17%) SMS: **$0** (0%) Push: **$0** (0%)

Flows Only showing flows with a live or manual message.

Flow	Revenue	$ / Recipient
● New Customer Acquisition	$19,879	$1.07
● Browse Abandonment	$4,664	$0.63
● Abandoned Checkout	$3,330	$1.49
● New Customer Nurture	$605	$0.19
● Abandonment Cart	$0	$0.00
● Customer Winback	$0	$0.00
● Repeat Customer Nurture	$0	$0.00
● VIP Customers	$0	$0.00
● Cross Sell	$0	$0.00



Faye Elorza
September 10 at 8:36 PM

Hello, my name's Faye (ang nagbabalik 😂). From batch 8, Alon tribe 🌊 I'm a virtual assistant specifically to Amazon Sellers.

I once believed that I have to work 8 to 5, every single day, for many years in a corporate job in order for me to get an amount that I never imagined.

I remember crying every single night last year thinking how useless I was. My parents are almost 60 years old who are still working para lang buhayin kami. Ako lang kasi yung (so far) naka graduate, meaning I have to find a job that can substantially help them. My eldest brother is still in his 3rd year medicine tapos nasali pa ng k-12 dalawa kong younger siblings.

Kaya sabi ko sa sarili ko, bahala na. I don't care whether I will be working 8-5 every single day tapos minimum pa yung pay. I have to start now kasi my parents are not getting any younger. It's time for me to take care of them and help resolve some of their responsibilities.

Good thing, I came across Ulrike Marcelle YouTube video about being an Amazon VA. A month after, I enrolled the course she mentioned. A month after that again, she introduced me to the Tribe, which I immediately joined.

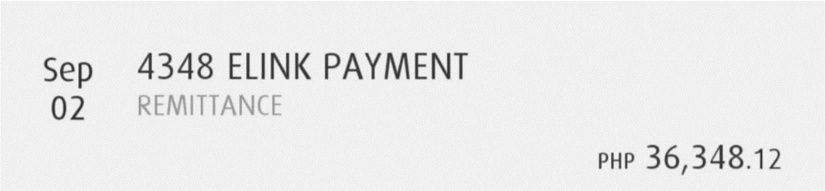
Tapos in less than 3 months to freelancing, I closed 2 clients both totaling $10,000!

Wow.

At the age of 21, I never knew I can earn something this big!

The tips, strategies, challenges, proposals, and support system given by this community, sobrang naka tulong sa win ko!!!

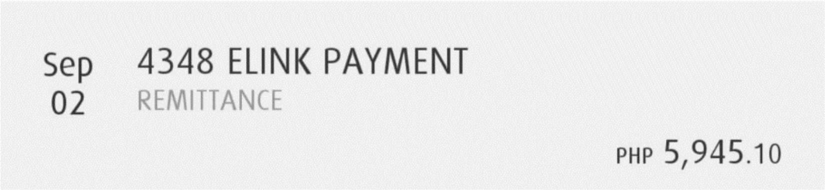
Kaya I can't thank this community enough! Thank you John Pagulayan for making this community. Sobrang laking tulong talaga! Sobra sobrang thankful rin ako kay Ulrike Marcelle for stepping in my life. CHAR HAHA pero seriously. Without coming across your videos and you introducing me sa Tribe, sureballs talaga ako na hindi ko ito makakamit. Maybe if I didn't know you, umiiyak pa siguro ako sa kwarto every night stressing how to financially help my parents! Thankful rin ako to Coach Jungie Gumiran and TL Aj Gatbonton. Mga lodi ko ito! Your life stories also inspired and made an impact to my freelancing career.



Sep
02

4348 ELINK PAYMENT
REMITTANCE

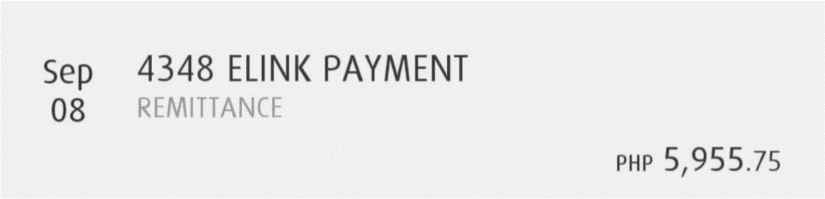
PHP 36,348.12



Sep
02

4348 ELINK PAYMENT
REMITTANCE

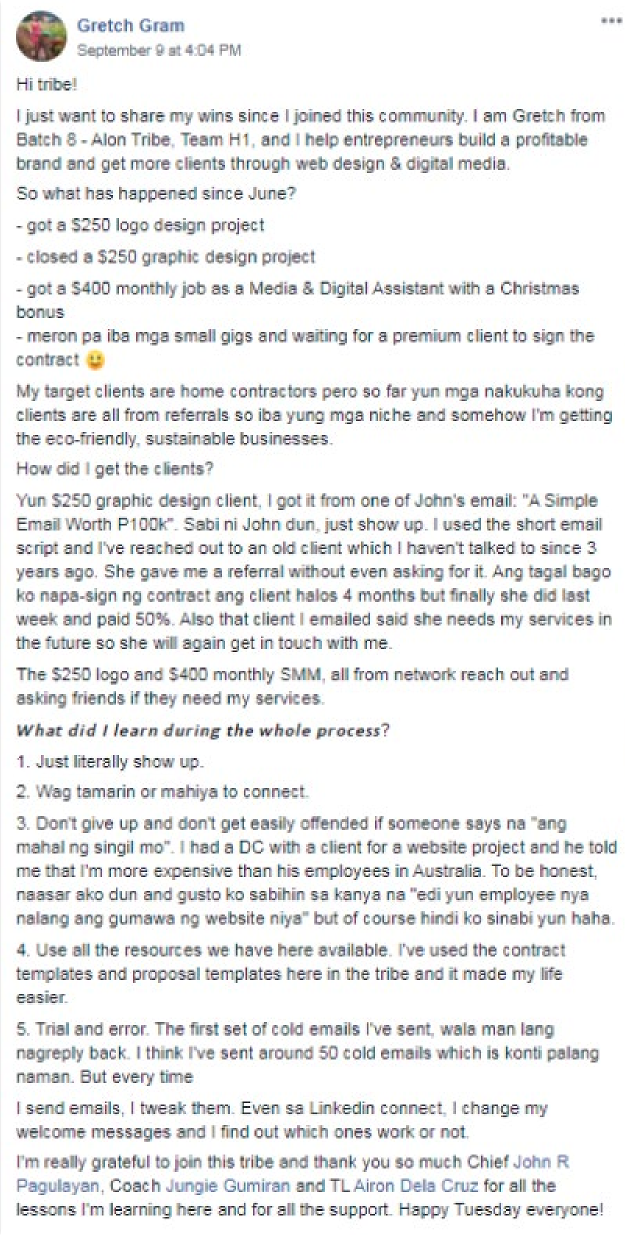
PHP 5,945.10



Sep
08

4348 ELINK PAYMENT
REMITTANCE

PHP 5,955.75



Gretch Gram

September 9 at 4:04 PM

Hi tribe!

I just want to share my wins since I joined this community. I am Gretch from Batch 8 - Alon Tribe, Team H1, and I help entrepreneurs build a profitable brand and get more clients through web design & digital media.

So what has happened since June?

- got a $250 logo design project

- closed a $250 graphic design project

- got a $400 monthly job as a Media & Digital Assistant with a Christmas bonus
- meron pa iba mga small gigs and waiting for a premium client to sign the contract 🙂

My target clients are home contractors pero so far yun mga nakukuha kong clients are all from referrals so iba yung mga niche and somehow I'm getting the eco-friendly, sustainable businesses.

How did I get the clients?

Yun $250 graphic design client, I got it from one of John's email: "A Simple Email Worth P100k". Sabi ni John dun, just show up. I used the short email script and I've reached out to an old client which I haven't talked to since 3 years ago. She gave me a referral without even asking for it. Ang tagal bago ko napa-sign ng contract ang client halos 4 months but finally she did last week and paid 50%. Also that client I emailed said she needs my services in the future so she will again get in touch with me.

The $250 logo and $400 monthly SMM, all from network reach out and asking friends if they need my services.

What did I learn during the whole process?

1. Just literally show up.

2. Wag tamarin or mahiya to connect.

3. Don't give up and don't get easily offended if someone says na "ang mahal ng singil mo". I had a DC with a client for a website project and he told me that I'm more expensive than his employees in Australia. To be honest, naasar ako dun and gusto ko sabihin sa kanya na "edi yun employee nya nalang ang gumawa ng website niya" but of course hindi ko sinabi yun haha.

4. Use all the resources we have here available. I've used the contract templates and proposal templates here in the tribe and it made my life easier.

5. Trial and error. The first set of cold emails I've sent, wala man lang nagreply back. I think I've sent around 50 cold emails which is konti palang naman. But every time

I send emails, I tweak them. Even sa Linkedin connect, I change my welcome messages and I find out which ones work or not.

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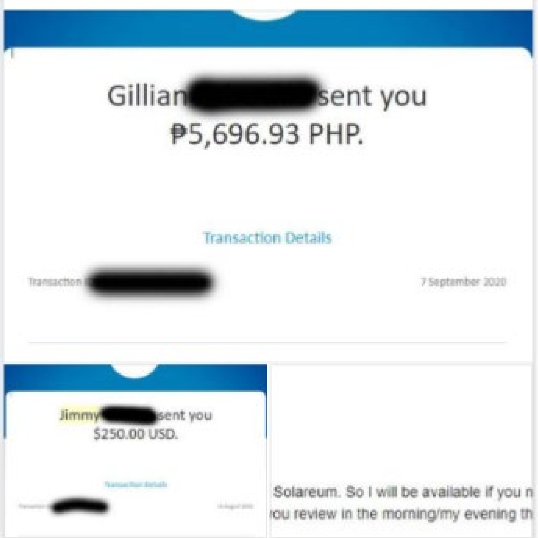

Gillian [redacted] sent you ₱5,696.93 PHP.

Transaction Details

Transaction [redacted]

7 September 2020

Jimmy [redacted] sent you $250.00 USD.

Transaction [redacted]

Solareum. So I will be available if you n
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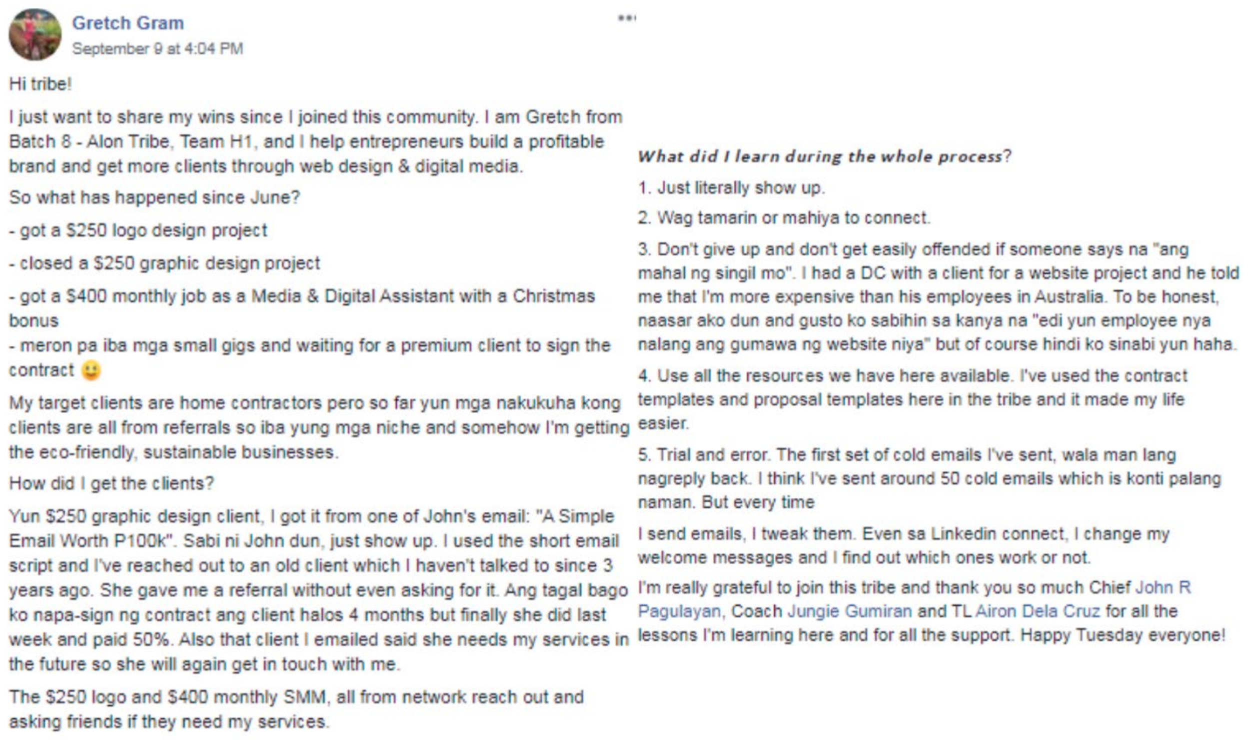

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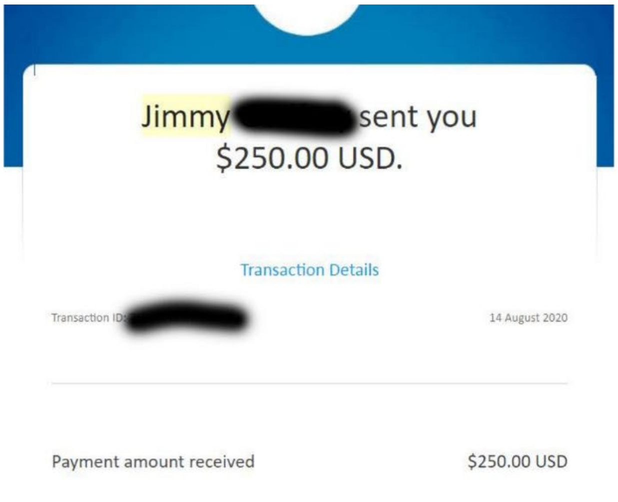
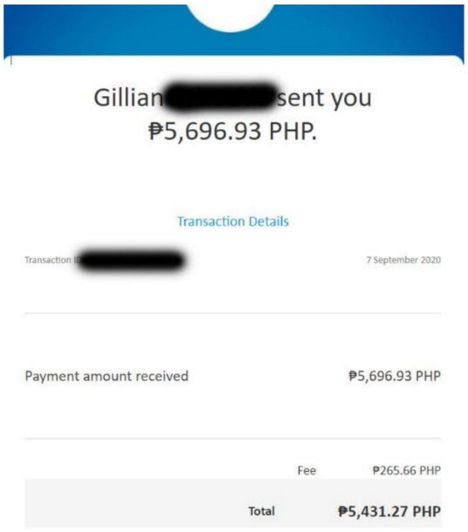


Jimmy [redacted] sent you
$250.00 USD.

Transaction Details

Transaction ID: [redacted] 14 August 2020

Payment amount received $250.00 USD



Gillian [redacted] sent you
₱5,696.93 PHP.

Transaction Details

Transaction ID [redacted] 7 September 2020

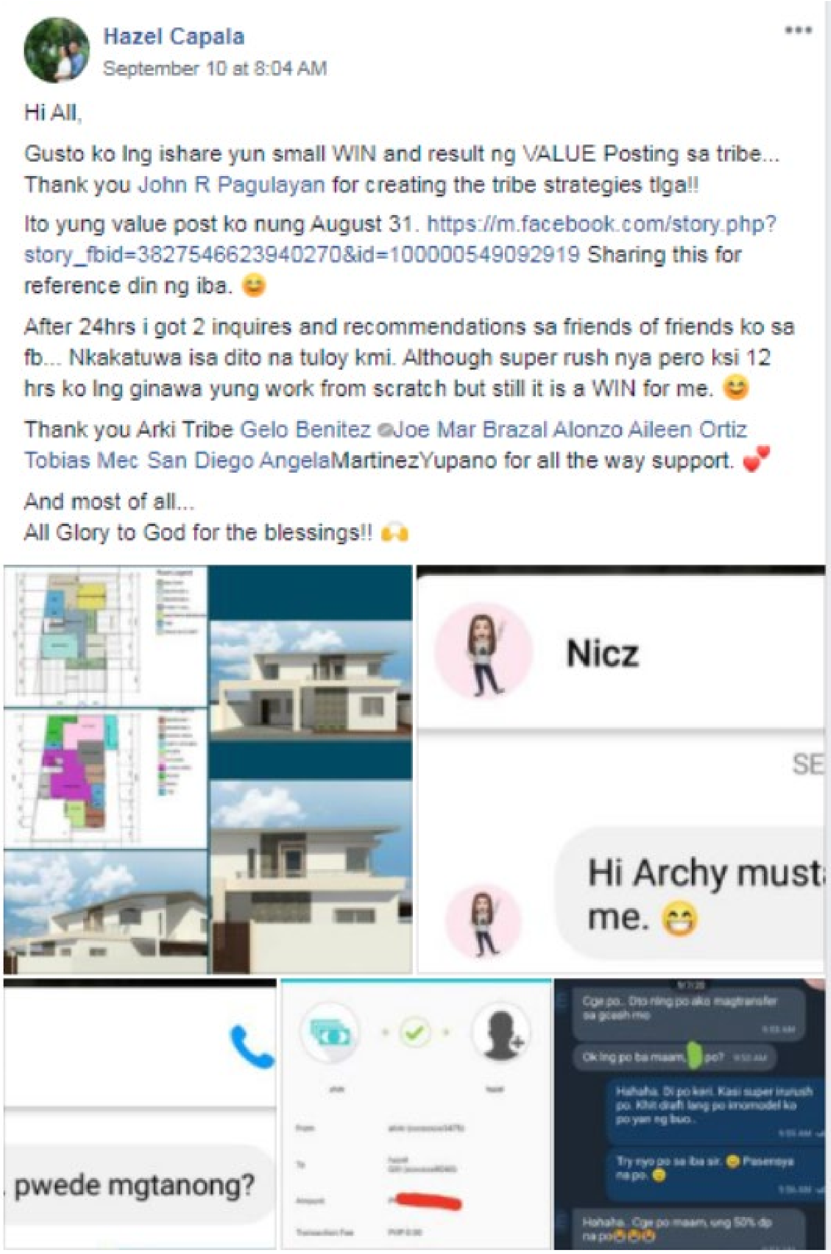
Payment amount received ₱5,696.93 PHP

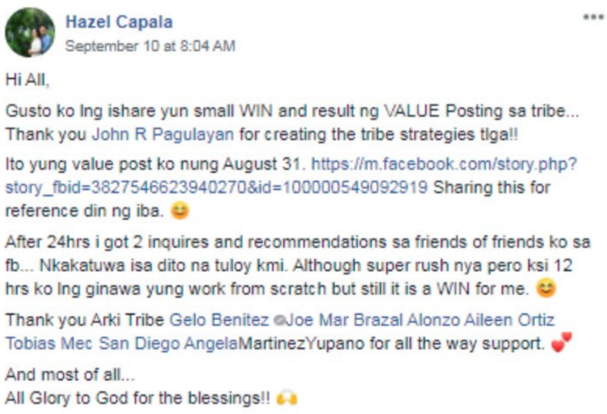
Fee ₱265.66 PHP

Total ₱5,431.27 PHP

Compensation:
$400/month
Christmas Bonus 1250 Solareum Tokens
90 day probationary period

This is also long term gig. I bought into a % of Earth.Club and I consult for Solareum. So I will be available if you need any help and guide you. Let me know your thoughts on this one. They need someone immediately, Monday 9/7. If you could let me know, when you review in the morning/my evening that would be great!





Hazel Capala
September 10 at 8:04 AM

Hi All,

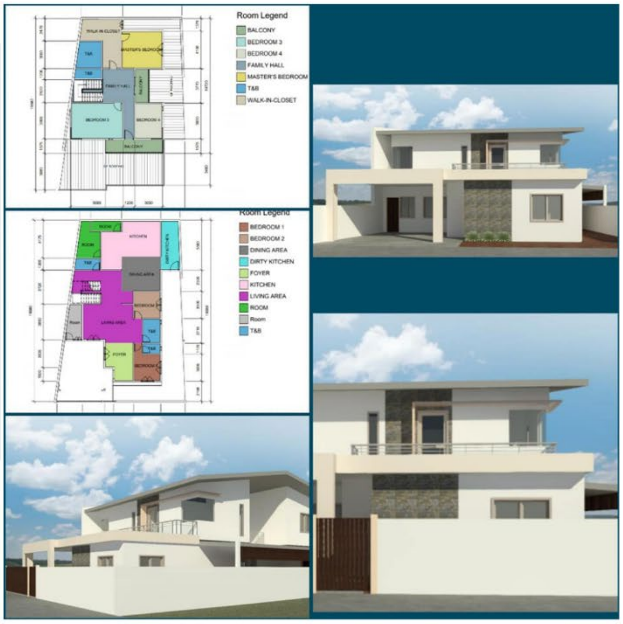
Gusto ko lng ishare yun small WIN and result ng VALUE Posting sa tribe... Thank you John R Pagulayan for creating the tribe strategies tlga!!

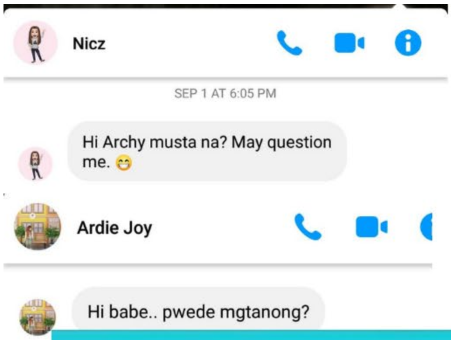
Ito yung value post ko nung August 31. https://m.facebook.com/story.php?story_fbid=3827546623940270&id=100000549092919 Sharing this for reference din ng iba. 😊

After 24hrs i got 2 inquires and recommendations sa friends of friends ko sa fb... Nkakatuwa isa dito na tuloy kmi. Although super rush nya pero ksi 12 hrs ko lng ginawa yung work from scratch but still it is a WIN for me. 😊

Thank you Arki Tribe Gelo Benitez @Joe Mar Brazal Alonzo Aileen Ortiz Tobias Mec San Diego AngelaMartinezYupano for all the way support. 💕

And most of all...
All Glory to God for the blessings!! 🙌


Room Legend
BALCONY
BEDROOM 3
BEDROOM 4
FAMILY HALL
MASTER'S BEDROOM
T&B
WALK-IN-CLOSET
Room Legend
BEDROOM 1
BEDROOM 2
DINING AREA
DIRTY KITCHEN
FOYER
KITCHEN
LIVING AREA
ROOM
Room
T&B



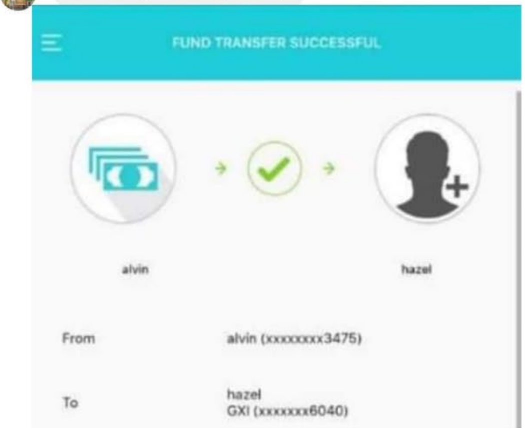
Nicz

SEP 1 AT 6:05 PM

Hi Archy musta na? May question me. 😁

Ardie Joy

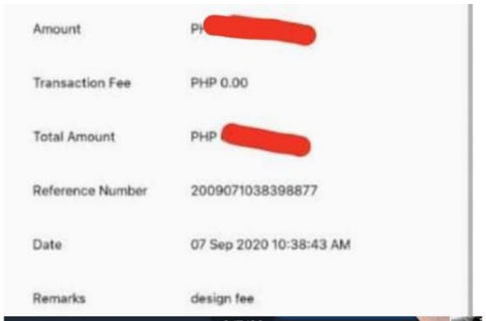
Hi babe.. pwede mgtanong?



FUND TRANSFER SUCCESSFUL

alvin → hazel

From	alvin (xxxxxxxx3475)
To	hazel GXI (xxxxxxx6040)



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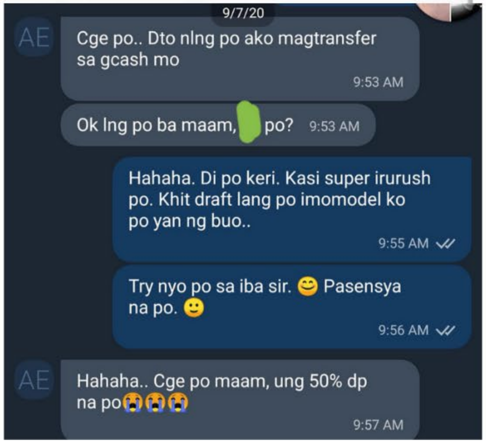
Transaction Fee	PHP 0.00
Total Amount	PHP [redacted]
Reference Number	2009071038398877
Date	07 Sep 2020 10:38:43 AM
Remarks	design fee



9/7/20

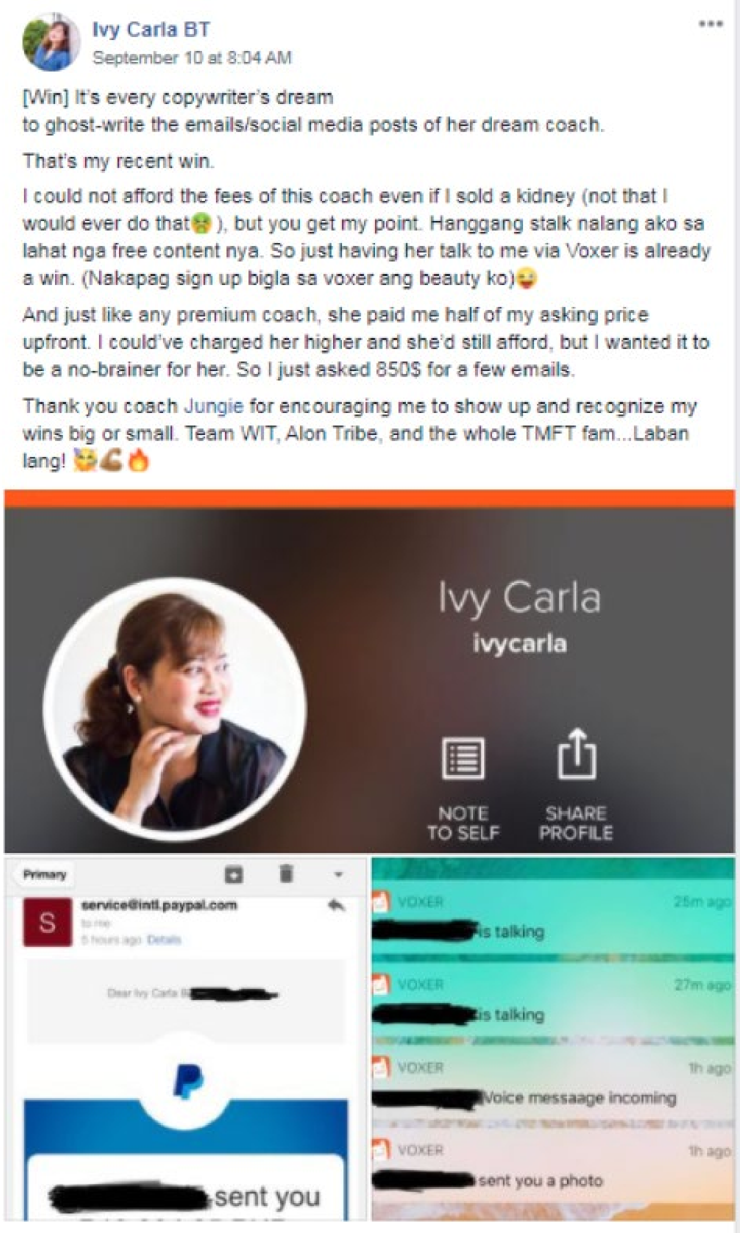
AE: Cge po.. Dto nlng po ako magtransfer sa gcash mo 9:53 AM

Ok lng po ba maam, [redacted] po? 9:53 AM

Hahaha. Di po keri. Kasi super irurush po. Khit draft lang po imomodel ko po yan ng buo.. 9:55 AM

Try nyo po sa iba sir. 😊 Pasensya na po. 🙂 9:56 AM

AE: Hahaha.. Cge po maam, ung 50% dp na po😭😭😭 9:57 AM



Ivy Carla BT
September 10 at 8:04 AM

[Win] It's every copywriter's dream
to ghost-write the emails/social media posts of her dream coach.

That's my recent win.

I could not afford the fees of this coach even if I sold a kidney (not that I would ever do that🤢), but you get my point. Hanggang stalk nalang ako sa lahat nga free content nya. So just having her talk to me via Voxer is already a win. (Nakapag sign up bigla sa voxer ang beauty ko)😜

And just like any premium coach, she paid me half of my asking price upfront. I could've charged her higher and she'd still afford, but I wanted it to be a no-brainer for her. So I just asked 850$ for a few emails.

Thank you coach Jungie for encouraging me to show up and recognize my wins big or small. Team WIT, Alon Tribe, and the whole TMFT fam...Laban lang! 🥳💪🔥

Ivy Carla
ivycarla

service@intl.paypal.com
to me
5 hours ago Details

Dear Ivy Carla B[redacted]

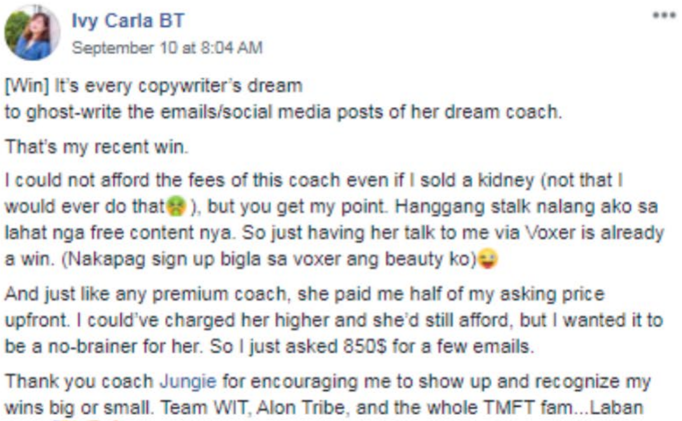
[redacted] sent you

VOXER 25m ago
[redacted] is talking

VOXER 27m ago
[redacted] is talking

VOXER 1h ago
[redacted] Voice messaage incoming

VOXER 1h ago
[redacted] sent you a photo



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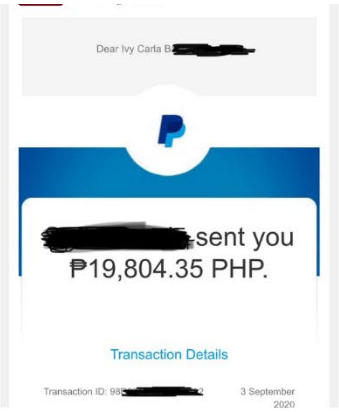


Dear Ivy Carla B[redacted]

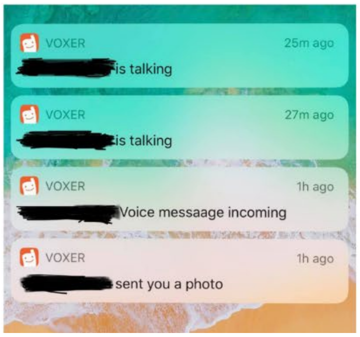
[redacted] sent you ₱19,804.35 PHP.

Transaction Details

Transaction ID: 98[redacted]

3 September 2020

My Profile
Edit
Ivy Carla
ivycarla
NOTE TO SELF
SHARE PROFILE

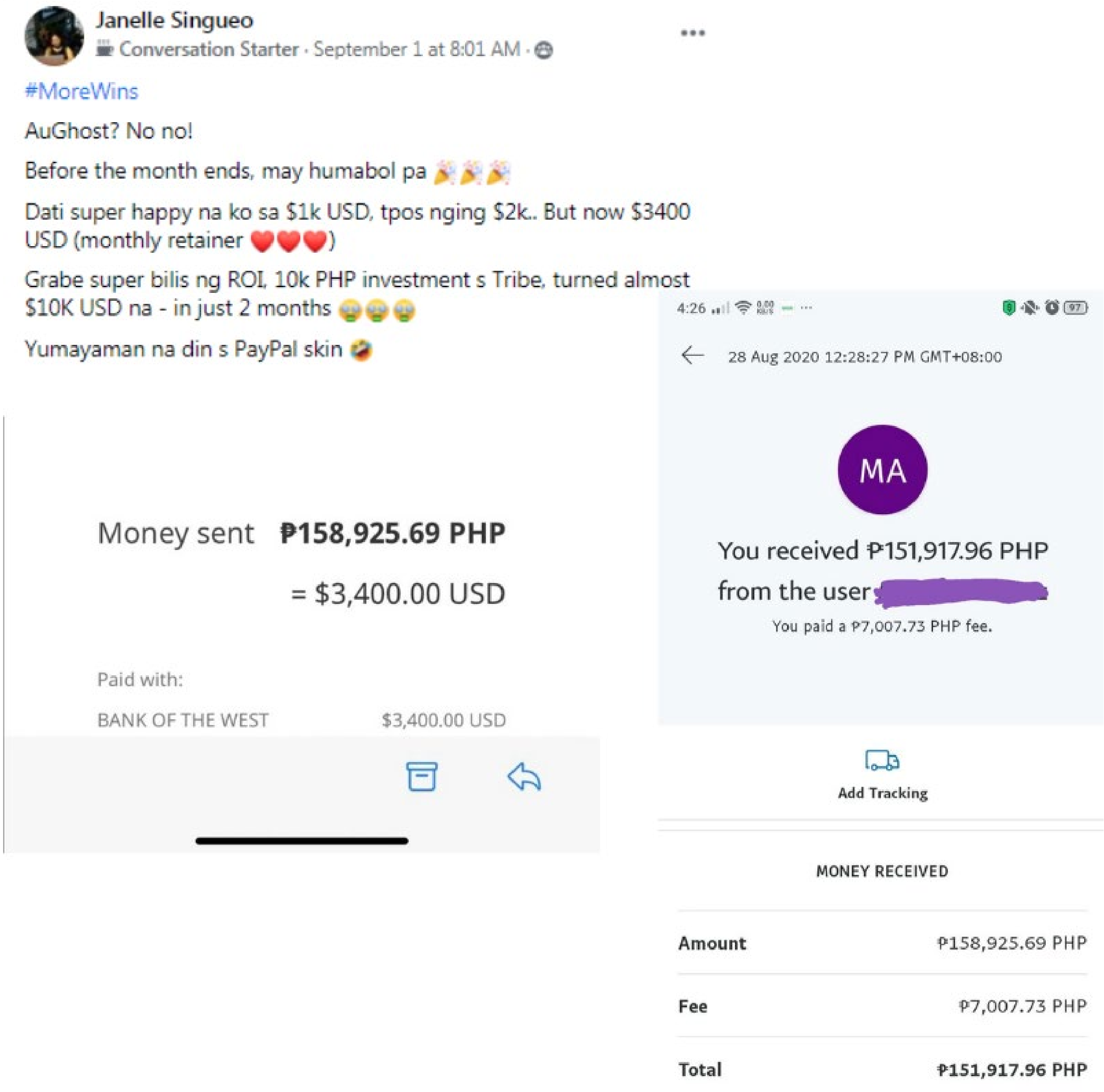


VOXER 25m ago
[redacted] is talking

VOXER 27m ago
[redacted] is talking

VOXER 1h ago
[redacted] Voice messaage incoming

VOXER 1h ago
[redacted] sent you a photo



Janelle Singueo
Conversation Starter · September 1 at 8:01 AM

#MoreWins

AuGhost? No no!

Before the month ends, may humabol pa 🎉🎉🎉

Dati super happy na ko sa $1k USD, tpos nging $2k.. But now $3400 USD (monthly retainer ❤️❤️❤️)

Grabe super bilis ng ROI, 10k PHP investment s Tribe, turned almost $10K USD na - in just 2 months 🤮🤮🤮

Yumayaman na din s PayPal skin 🤣

Money sent **₱158,925.69 PHP**

= $3,400.00 USD

Paid with:

BANK OF THE WEST	$3,400.00 USD

4:26

28 Aug 2020 12:28:27 PM GMT+08:00

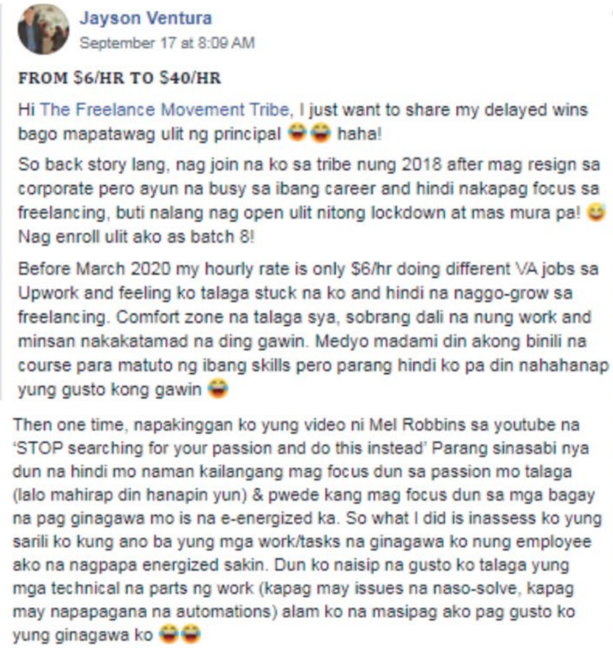
MA

You received ₱151,917.96 PHP from the user [redacted]

You paid a ₱7,007.73 PHP fee.

MONEY RECEIVED

Amount	₱158,925.69 PHP
Fee	₱7,007.73 PHP
Total	**₱151,917.96 PHP**



Jayson Ventura
September 17 at 8:09 AM

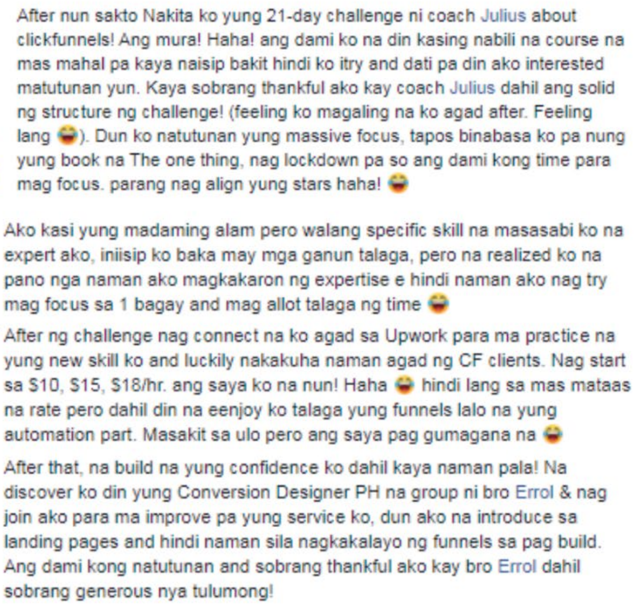
FROM $6/HR TO $40/HR

Hi The Freelance Movement Tribe, I just want to share my delayed wins bago mapatawag ulit ng principal 😂😂 haha!

So back story lang, nag join na ko sa tribe nung 2018 after mag resign sa corporate pero ayun na busy sa ibang career and hindi nakapag focus sa freelancing, buti nalang nag open ulit nitong lockdown at mas mura pa! 😅 Nag enroll ulit ako as batch 8!

Before March 2020 my hourly rate is only $6/hr doing different VA jobs sa Upwork and feeling ko talaga stuck na ko and hindi na naggo-grow sa freelancing. Comfort zone na talaga sya, sobrang dali na nung work and minsan nakakatamad na ding gawin. Medyo madami din akong binili na course para matuto ng ibang skills pero parang hindi ko pa din nahahanap yung gusto kong gawin 😂

Then one time, napakinggan ko yung video ni Mel Robbins sa youtube na 'STOP searching for your passion and do this instead' Parang sinasabi nya dun na hindi mo naman kailangang mag focus dun sa passion mo talaga (lalo mahirap din hanapin yun) & pwede kang mag focus dun sa mga bagay na pag ginagawa mo is na e-energized ka. So what I did is inassess ko yung sarili ko kung ano ba yung mga work/tasks na ginagawa ko nung employee ako na nagpapa energized sakin. Dun ko naisip na gusto ko talaga yung mga technical na parts ng work (kapag may issues na naso-solve, kapag may napapagana na automations) alam ko na masipag ako pag gusto ko yung ginagawa ko 😂😂

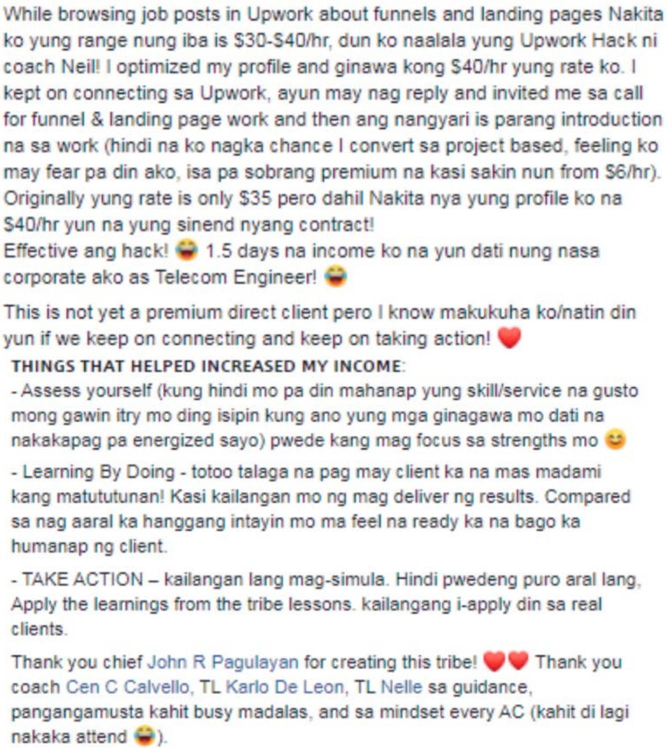


After nun sakto Nakita ko yung 21-day challenge ni coach Julius about clickfunnels! Ang mura! Haha! ang dami ko na din kasing nabili na course na mas mahal pa kaya naisip bakit hindi ko itry and dati pa din ako interested matutunan yun. Kaya sobrang thankful ako kay coach Julius dahil ang solid ng structure ng challenge! (feeling ko magaling na ko agad after. Feeling lang 😂). Dun ko natutunan yung massive focus, tapos binabasa ko pa nung yung book na The one thing, nag lockdown pa so ang dami kong time para mag focus. parang nag align yung stars haha! 😂

Ako kasi yung madaming alam pero walang specific skill na masasabi ko na expert ako, iniisip ko baka may mga ganun talaga, pero na realized ko na pano nga naman ako magkakaron ng expertise e hindi naman ako nag try mag focus sa 1 bagay and mag allot talaga ng time 😂

After ng challenge nag connect na ko agad sa Upwork para ma practice na yung new skill ko and luckily nakakuha naman agad ng CF clients. Nag start sa $10, $15, $18/hr. ang saya ko na nun! Haha 😂 hindi lang sa mas mataas na rate pero dahil din na eenjoy ko talaga yung funnels lalo na yung automation part. Masakit sa ulo pero ang saya pag gumagana na 😂

After that, na build na yung confidence ko dahil kaya naman pala! Na discover ko din yung Conversion Designer PH na group ni bro Errol & nag join ako para ma improve pa yung service ko, dun ako na introduce sa landing pages and hindi naman sila nagkakalayo ng funnels sa pag build. Ang dami kong natutunan and sobrang thankful ako kay bro Errol dahil sobrang generous nya tumulong!



While browsing job posts in Upwork about funnels and landing pages Nakita ko yung range nung iba is $30-$40/hr, dun ko naalala yung Upwork Hack ni coach Neil! I optimized my profile and ginawa kong $40/hr yung rate ko. I kept on connecting sa Upwork, ayun may nag reply and invited me sa call for funnel & landing page work and then ang nangyari is parang introduction na sa work (hindi na ko nagka chance I convert sa project based, feeling ko may fear pa din ako, isa pa sobrang premium na kasi sakin nun from $6/hr). Originally yung rate is only $35 pero dahil Nakita nya yung profile ko na $40/hr yun na yung sinend nyang contract!
Effective ang hack! 😂 1.5 days na income ko na yun dati nung nasa corporate ako as Telecom Engineer! 😂

This is not yet a premium direct client pero I know makukuha ko/natin din yun if we keep on connecting and keep on taking action! ❤️

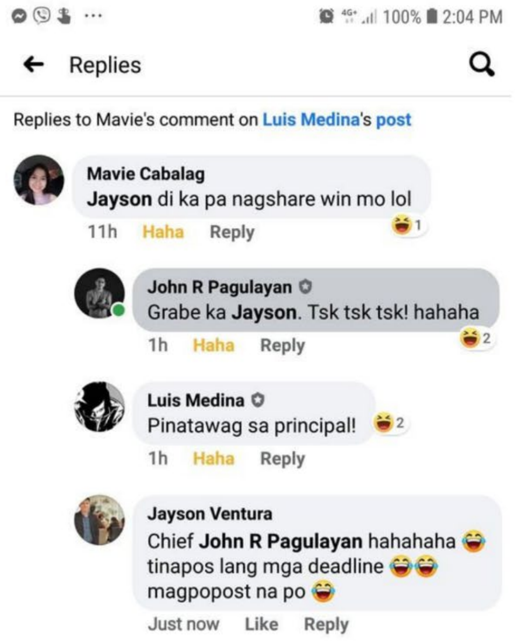
THINGS THAT HELPED INCREASED MY INCOME:

- Assess yourself (kung hindi mo pa din mahanap yung skill/service na gusto mong gawin itry mo ding isipin kung ano yung mga ginagawa mo dati na nakakapag pa energized sayo) pwede kang mag focus sa strengths mo 😊

- Learning By Doing - totoo talaga na pag may client ka na mas madami kang matututunan! Kasi kailangan mo ng mag deliver ng results. Compared sa nag aaral ka hanggang intayin mo ma feel na ready ka na bago ka humanap ng client.

- TAKE ACTION – kailangan lang mag-simula. Hindi pwedeng puro aral lang, Apply the learnings from the tribe lessons. kailangang i-apply din sa real clients.

Thank you chief John R Pagulayan for creating this tribe! ❤️❤️ Thank you coach Cen C Calvello, TL Karlo De Leon, TL Nelle sa guidance, pangangamusta kahit busy madalas, and sa mindset every AC (kahit di lagi nakaka attend 😂).



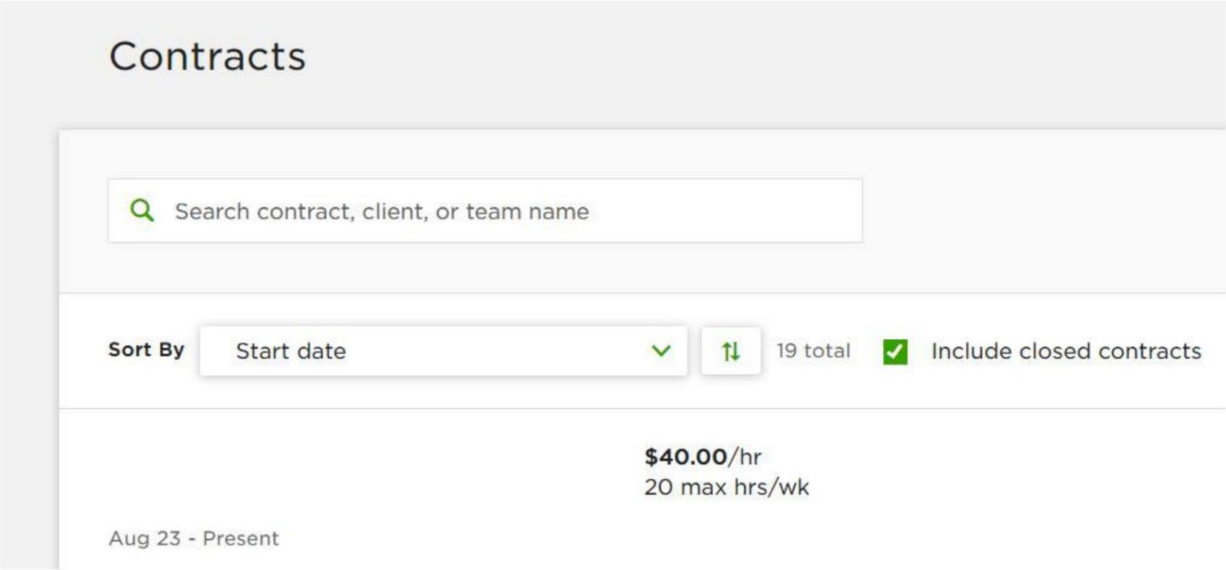
Replies to Mavie's comment on Luis Medina's post

Mavie Cabalag
Jayson di ka pa nagshare win mo lol
11h Haha Reply 😂1

John R Pagulayan
Grabe ka **Jayson**. Tsk tsk tsk! hahaha
1h Haha Reply 😂2

Luis Medina
Pinatawag sa principal! 😂2
1h Haha Reply

Jayson Ventura
Chief **John R Pagulayan** hahahaha 😂
tinapos lang mga deadline 😂😂
magpopost na po 😂
Just now Like Reply

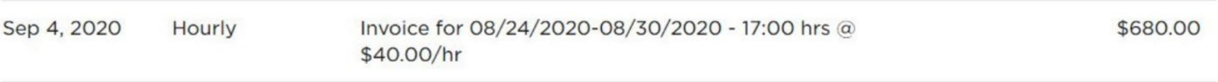


Contracts

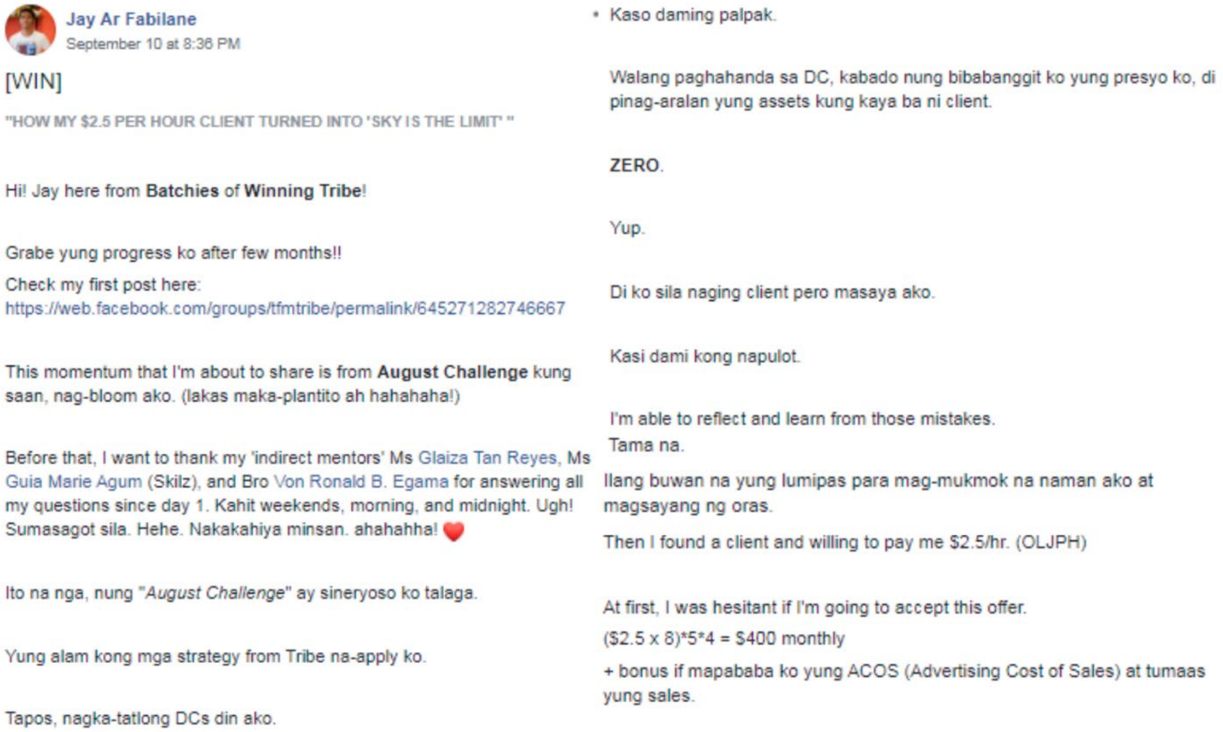
19 total ☑ Include closed contracts

$40.00/hr
20 max hrs/wk

Aug 23 - Present



Sep 4, 2020	Hourly	Invoice for 08/24/2020-08/30/2020 - 17:00 hrs @ $40.00/hr	$680.00



Jay Ar Fabilane
September 10 at 8:36 PM

[WIN]

"HOW MY $2.5 PER HOUR CLIENT TURNED INTO 'SKY IS THE LIMIT' "

Hi! Jay here from **Batchies** of **Winning Tribe**!

Grabe yung progress ko after few months!!

Check my first post here:
https://web.facebook.com/groups/tfmtribe/permalink/645271282746667

This momentum that I'm about to share is from **August Challenge** kung saan, nag-bloom ako. (lakas maka-plantito ah hahahaha!)

Before that, I want to thank my 'indirect mentors' Ms Glaiza Tan Reyes, Ms Guia Marie Agum (Skilz), and Bro Von Ronald B. Egama for answering all my questions since day 1. Kahit weekends, morning, and midnight. Ugh! Sumasagot sila. Hehe. Nakakahiya minsan. ahahahha! ❤

Ito na nga, nung "*August Challenge*" ay sineryoso ko talaga.

Yung alam kong mga strategy from Tribe na-apply ko.

Tapos, nagka-tatlong DCs din ako.

- Kaso daming palpak.

Walang paghahanda sa DC, kabado nung bibabanggit ko yung presyo ko, di pinag-aralan yung assets kung kaya ba ni client.

ZERO.

Yup.

Di ko sila naging client pero masaya ako.

Kasi dami kong napulot.

I'm able to reflect and learn from those mistakes.
Tama na.

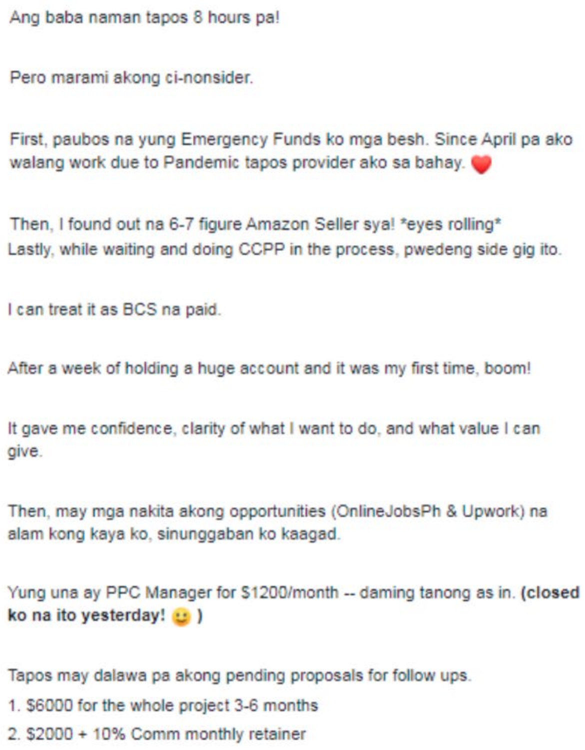
Ilang buwan na yung lumipas para mag-mukmok na naman ako at magsayang ng oras.

Then I found a client and willing to pay me $2.5/hr. (OLJPH)

At first, I was hesitant if I'm going to accept this offer.

($2.5 x 8)*5*4 = $400 monthly

+ bonus if mapababa ko yung ACOS (Advertising Cost of Sales) at tumaas yung sales.



Ang baba naman tapos 8 hours pa!

Pero marami akong ci-nonsider.

First, paubos na yung Emergency Funds ko mga besh. Since April pa ako walang work due to Pandemic tapos provider ako sa bahay. ❤️

Then, I found out na 6-7 figure Amazon Seller sya! *eyes rolling*
Lastly, while waiting and doing CCPP in the process, pwedeng side gig ito.

I can treat it as BCS na paid.

After a week of holding a huge account and it was my first time, boom!

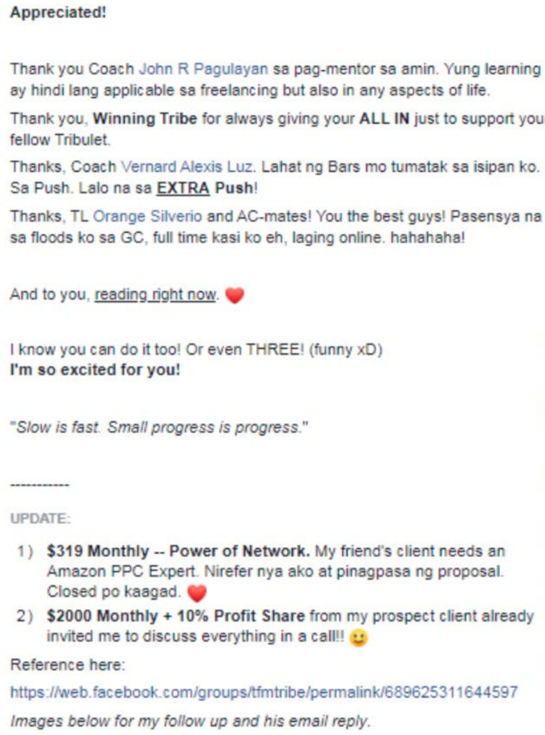
It gave me confidence, clarity of what I want to do, and what value I can give.

Then, may mga nakita akong opportunities (OnlineJobsPh & Upwork) na alam kong kaya ko, sinunggaban ko kaagad.

Yung una ay PPC Manager for $1200/month -- daming tanong as in. **(closed ko na ito yesterday! 🙂)**

Tapos may dalawa pa akong pending proposals for follow ups.

1. $6000 for the whole project 3-6 months
2. $2000 + 10% Comm monthly retainer



Appreciated!

Thank you Coach John R Pagulayan sa pag-mentor sa amin. Yung learning ay hindi lang applicable sa freelancing but also in any aspects of life.

Thank you, **Winning Tribe** for always giving your **ALL IN** just to support your fellow Tribulet.

Thanks, Coach Vernard Alexis Luz. Lahat ng Bars mo tumatak sa isipan ko. Sa Push. Lalo na sa **EXTRA Push**!

Thanks, TL Orange Silverio and AC-mates! You the best guys! Pasensya na sa floods ko sa GC, full time kasi ko eh, laging online. hahahaha!

And to you, reading right now. ❤️

I know you can do it too! Or even THREE! (funny xD)
I'm so excited for you!

"Slow is fast. Small progress is progress."

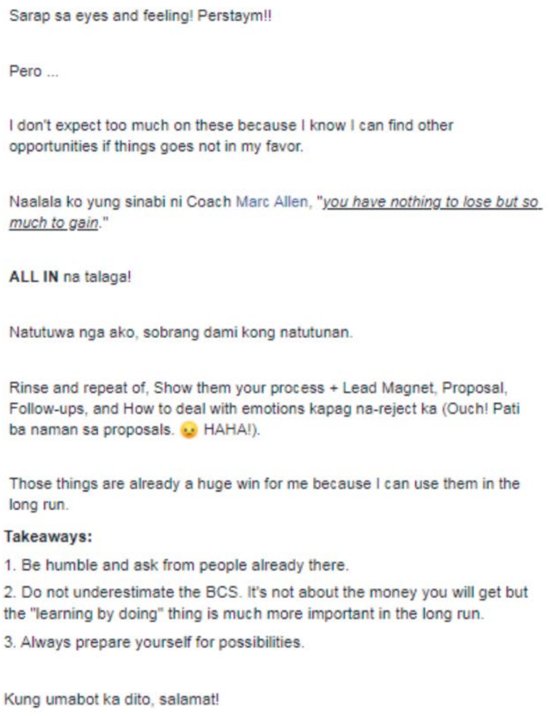
UPDATE:

1) **$319 Monthly -- Power of Network.** My friend's client needs an Amazon PPC Expert. Nirefer nya ako at pinagpasa ng proposal. Closed po kaagad. ❤️
2) **$2000 Monthly + 10% Profit Share** from my prospect client already invited me to discuss everything in a call!! 🙂

Reference here:

https://web.facebook.com/groups/tfmtribe/permalink/689625311644597

Images below for my follow up and his email reply.



Sarap sa eyes and feeling! Perstaym!!

Pero ...

I don't expect too much on these because I know I can find other opportunities if things goes not in my favor.

Naalala ko yung sinabi ni Coach Marc Allen, "*you have nothing to lose but so much to gain*."

ALL IN na talaga!

Natutuwa nga ako, sobrang dami kong natutunan.

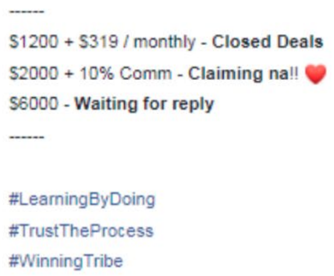
Rinse and repeat of, Show them your process + Lead Magnet, Proposal, Follow-ups, and How to deal with emotions kapag na-reject ka (Ouch! Pati ba naman sa proposals. 😦 HAHA!).

Those things are already a huge win for me because I can use them in the long run.

Takeaways:

1. Be humble and ask from people already there.
2. Do not underestimate the BCS. It's not about the money you will get but the "learning by doing" thing is much more important in the long run.
3. Always prepare yourself for possibilities.

Kung umabot ka dito, salamat!

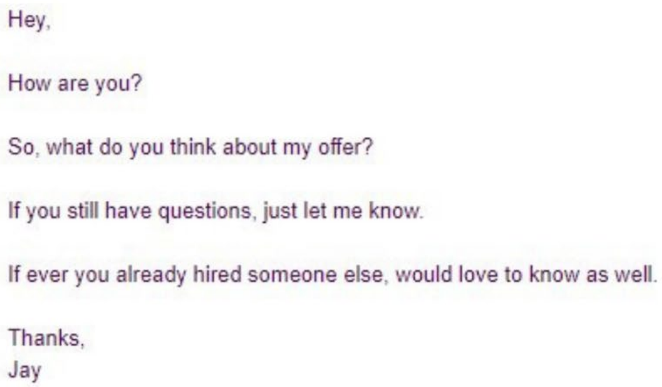


$1200 + $319 / monthly - **Closed Deals**

$2000 + 10% Comm - **Claiming na!!** ❤️

$6000 - **Waiting for reply**

#LearningByDoing
#TrustTheProcess
#WinningTribe



Hey,

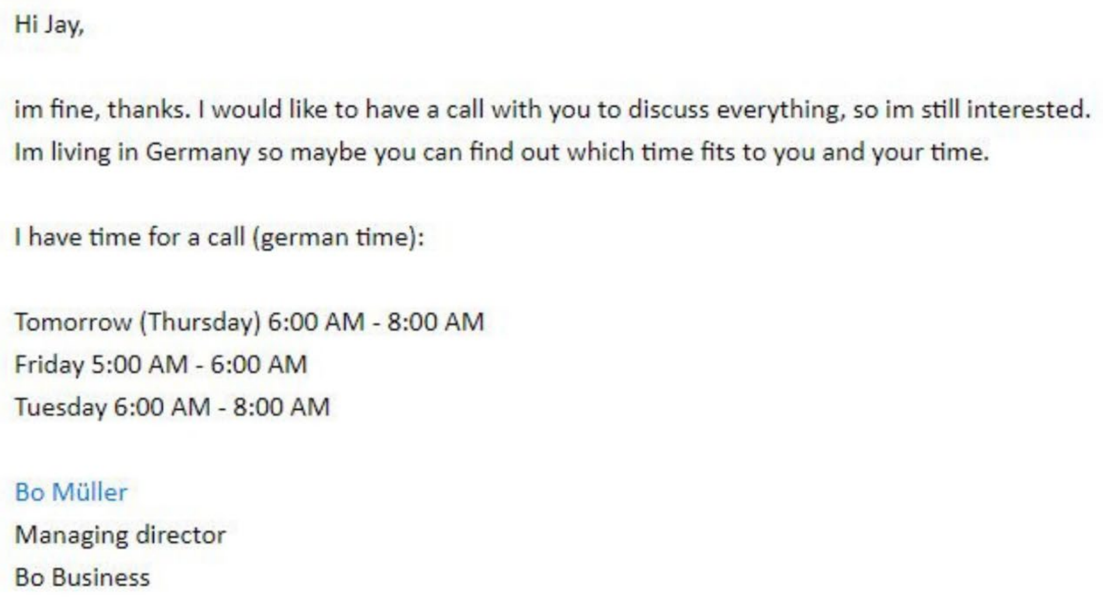
How are you?

So, what do you think about my offer?

If you still have questions, just let me know.

If ever you already hired someone else, would love to know as well.

Thanks,
Jay



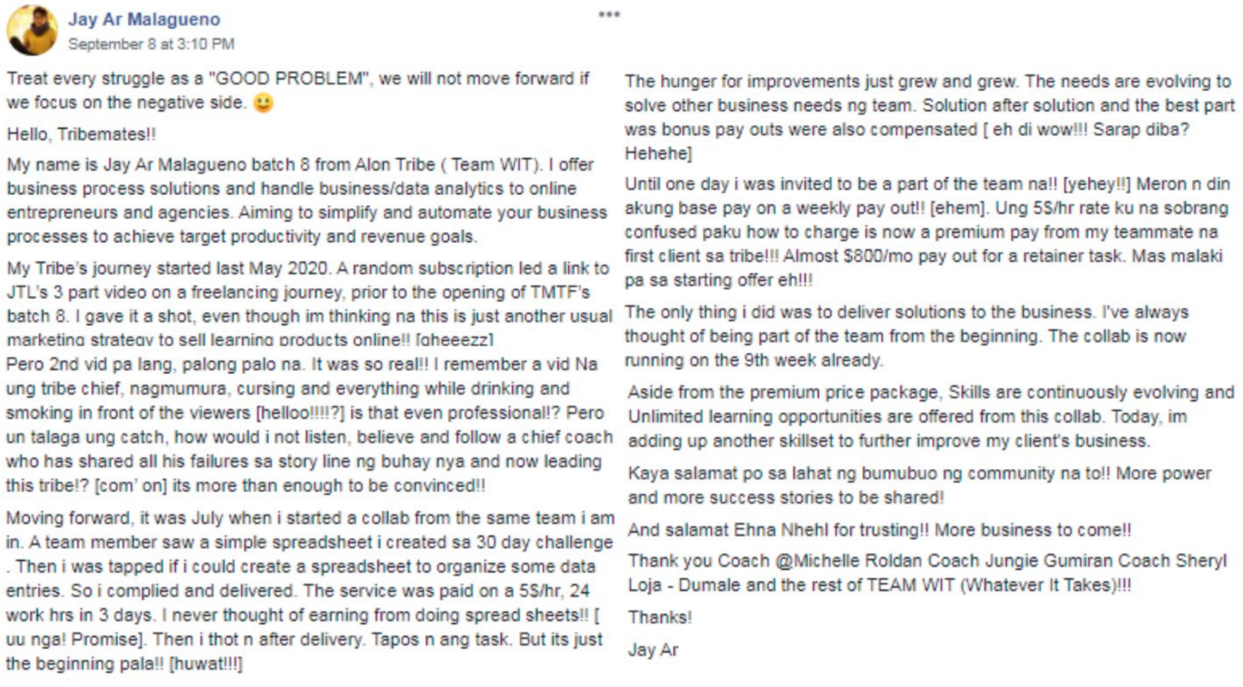
Hi Jay,

im fine, thanks. I would like to have a call with you to discuss everything, so im still interested.
Im living in Germany so maybe you can find out which time fits to you and your time.

I have time for a call (german time):

Tomorrow (Thursday) 6:00 AM - 8:00 AM
Friday 5:00 AM - 6:00 AM
Tuesday 6:00 AM - 8:00 AM

Bo Müller
Managing director
Bo Business



Jay Ar Malagueno
September 8 at 3:10 PM

Treat every struggle as a "GOOD PROBLEM", we will not move forward if we focus on the negative side. 🙂

Hello, Tribemates!!

My name is Jay Ar Malagueno batch 8 from Alon Tribe (Team WIT). I offer business process solutions and handle business/data analytics to online entrepreneurs and agencies. Aiming to simplify and automate your business processes to achieve target productivity and revenue goals.

My Tribe's journey started last May 2020. A random subscription led a link to JTL's 3 part video on a freelancing journey, prior to the opening of TMTF's batch 8. I gave it a shot, even though im thinking na this is just another usual marketing strategy to sell learning products online!! [gheeezz]
Pero 2nd vid pa lang, palong palo na. It was so real!! I remember a vid Na ung tribe chief, nagmumura, cursing and everything while drinking and smoking in front of the viewers [helloo!!!!?] is that even professional!? Pero un talaga ung catch, how would i not listen, believe and follow a chief coach who has shared all his failures sa story line ng buhay nya and now leading this tribe!? [com' on] its more than enough to be convinced!!

Moving forward, it was July when i started a collab from the same team i am in. A team member saw a simple spreadsheet i created sa 30 day challenge . Then i was tapped if i could create a spreadsheet to organize some data entries. So i complied and delivered. The service was paid on a 5$/hr, 24 work hrs in 3 days. I never thought of earning from doing spread sheets!! [uu nga! Promise]. Then i thot n after delivery. Tapos n ang task. But its just the beginning pala!! [huwat!!!]

The hunger for improvements just grew and grew. The needs are evolving to solve other business needs ng team. Solution after solution and the best part was bonus pay outs were also compensated [eh di wow!!! Sarap diba? Hehehe]

Until one day i was invited to be a part of the team na!! [yehey!!] Meron n din akung base pay on a weekly pay out!! [ehem]. Ung 5$/hr rate ku na sobrang confused paku how to charge is now a premium pay from my teammate na first client sa tribe!!! Almost $800/mo pay out for a retainer task. Mas malaki pa sa starting offer eh!!!

The only thing i did was to deliver solutions to the business. I've always thought of being part of the team from the beginning. The collab is now running on the 9th week already.

Aside from the premium price package, Skills are continuously evolving and Unlimited learning opportunities are offered from this collab. Today, im adding up another skillset to further improve my client's business.

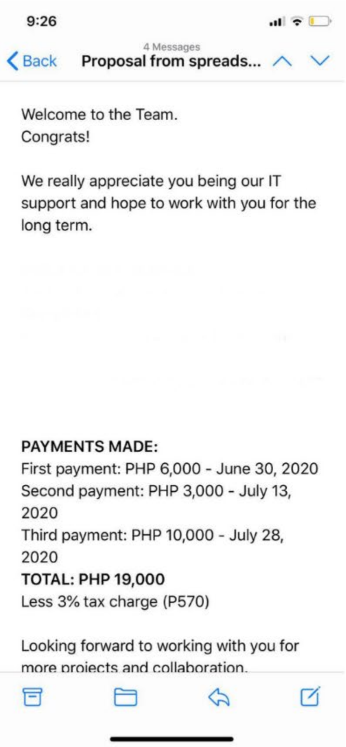
Kaya salamat po sa lahat ng bumubuo ng community na to!! More power and more success stories to be shared!

And salamat Ehna Nhehl for trusting!! More business to come!!

Thank you Coach @Michelle Roldan Coach Jungie Gumiran Coach Sheryl Loja - Dumale and the rest of TEAM WIT (Whatever It Takes)!!!

Thanks!

Jay Ar



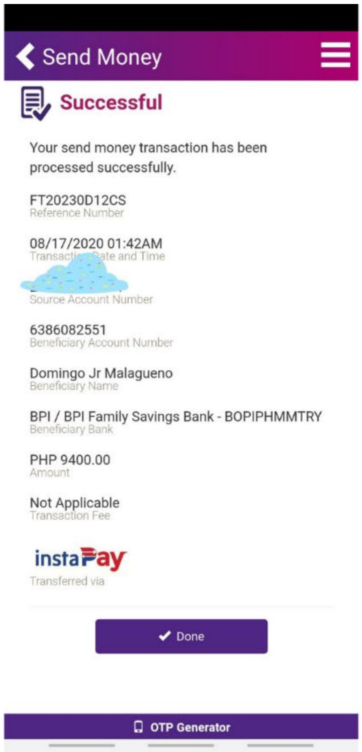
Welcome to the Team.
Congrats!

We really appreciate you being our IT support and hope to work with you for the long term.

[redacted]

PAYMENTS MADE:
First payment: PHP 6,000 - June 30, 2020
Second payment: PHP 3,000 - July 13, 2020
Third payment: PHP 10,000 - July 28, 2020
TOTAL: PHP 19,000
Less 3% tax charge (P570)

Looking forward to working with you for more projects and collaboration.



Successful

Your send money transaction has been processed successfully.

FT20230D12CS
Reference Number

08/17/2020 01:42AM
Transaction Date and Time

[redacted]
Source Account Number

6386082551
Beneficiary Account Number

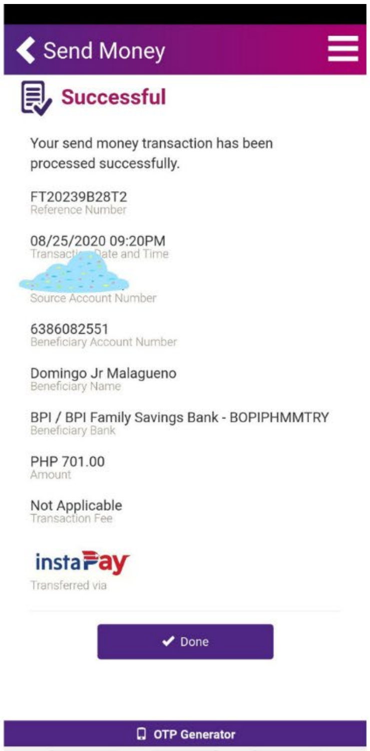
Domingo Jr Malagueno
Beneficiary Name

BPI / BPI Family Savings Bank - BOPIPHMMTRY
Beneficiary Bank

PHP 9400.00
Amount

Not Applicable
Transaction Fee

instaPay
Transferred via



Successful

Your send money transaction has been processed successfully.

FT20239B28T2
Reference Number

08/25/2020 09:20PM
Transaction Date and Time

[redacted]
Source Account Number

6386082551
Beneficiary Account Number

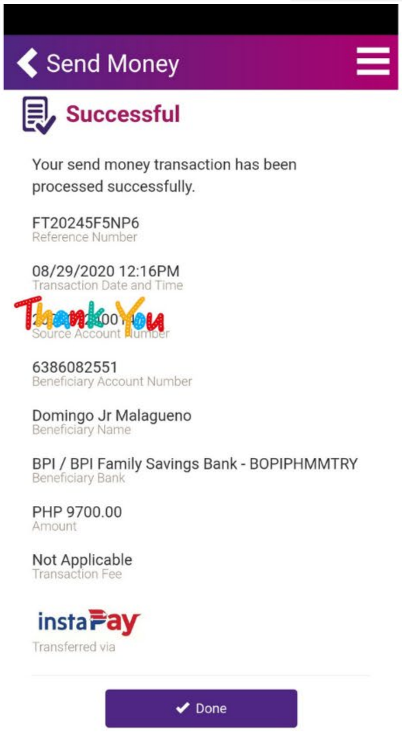
Domingo Jr Malagueno
Beneficiary Name

BPI / BPI Family Savings Bank - BOPIPHMMTRY
Beneficiary Bank

PHP 701.00
Amount

Not Applicable
Transaction Fee

instaPay
Transferred via



Successful

Your send money transaction has been processed successfully.

FT20245F5NP6
Reference Number

08/29/2020 12:16PM
Transaction Date and Time

[redacted]
Source Account Number

6386082551
Beneficiary Account Number

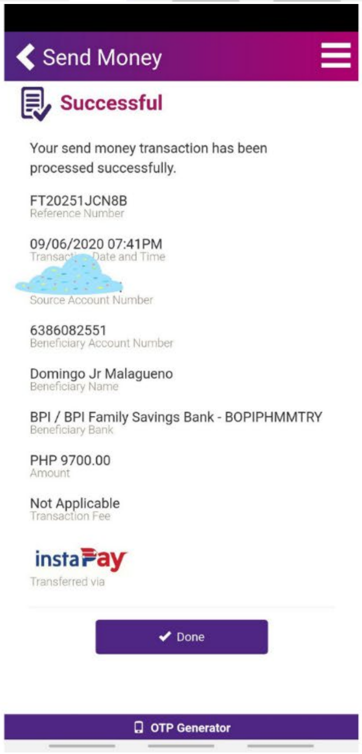
Domingo Jr Malagueno
Beneficiary Name

BPI / BPI Family Savings Bank - BOPIPHMMTRY
Beneficiary Bank

PHP 9700.00
Amount

Not Applicable
Transaction Fee

instaPay
Transferred via



Successful

Your send money transaction has been processed successfully.

FT20251JCN8B
Reference Number

09/06/2020 07:41PM
Transaction Date and Time

[redacted]
Source Account Number

6386082551
Beneficiary Account Number

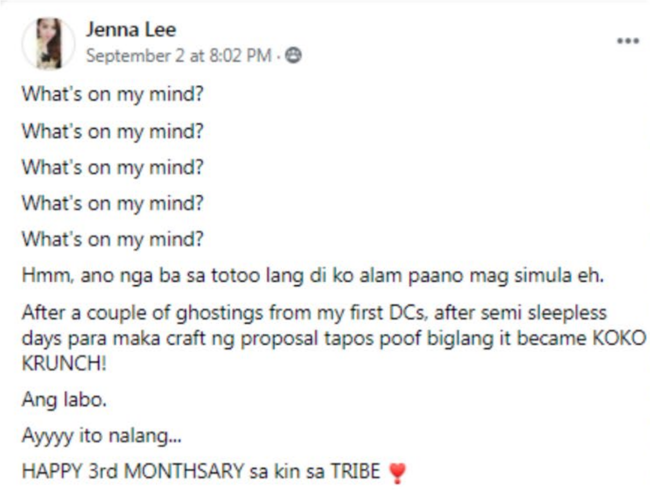
Domingo Jr Malagueno
Beneficiary Name

BPI / BPI Family Savings Bank - BOPIPHMMTRY
Beneficiary Bank

PHP 9700.00
Amount

Not Applicable
Transaction Fee

instaPay
Transferred via



Jenna Lee

September 2 at 8:02 PM ·

What's on my mind?

What's on my mind?

What's on my mind?

What's on my mind?

What's on my mind?

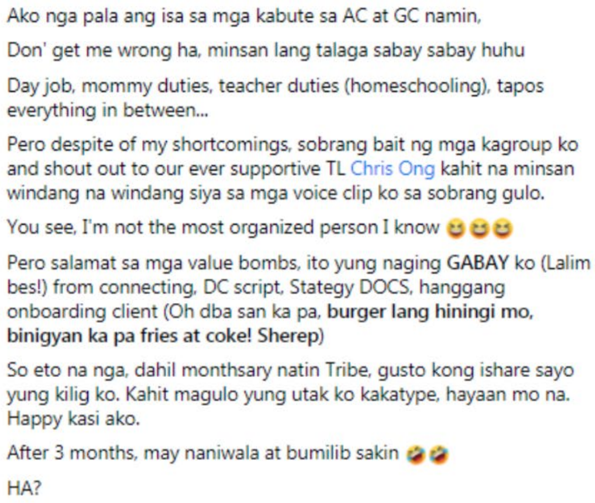
Hmm, ano nga ba sa totoo lang di ko alam paano mag simula eh.

After a couple of ghostings from my first DCs, after semi sleepless days para maka craft ng proposal tapos poof biglang it became KOKO KRUNCH!

Ang labo.

Ayyyy ito nalang...

HAPPY 3rd MONTHSARY sa kin sa TRIBE ❣️



Ako nga pala ang isa sa mga kabute sa AC at GC namin,

Don' get me wrong ha, minsan lang talaga sabay sabay huhu

Day job, mommy duties, teacher duties (homeschooling), tapos everything in between...

Pero despite of my shortcomings, sobrang bait ng mga kagroup ko and shout out to our ever supportive TL Chris Ong kahit na minsan windang na windang siya sa mga voice clip ko sa sobrang gulo.

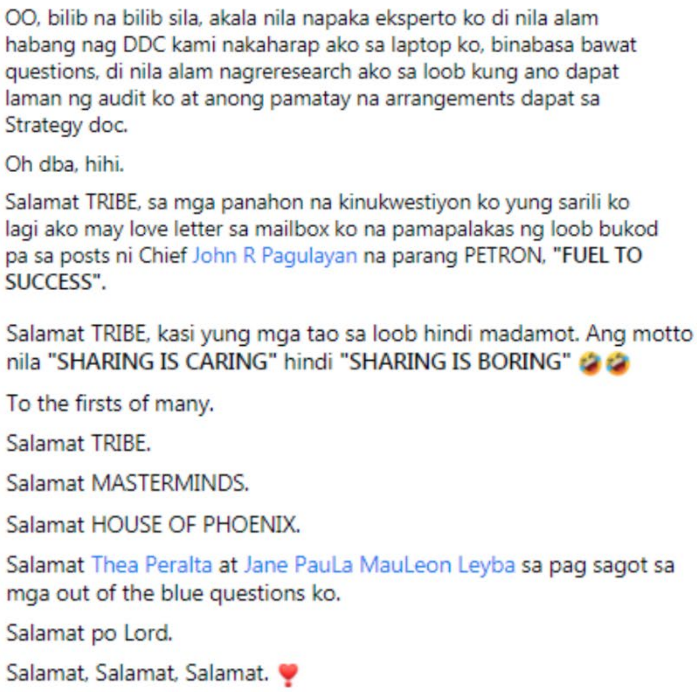
You see, I'm not the most organized person I know 😆😆😆

Pero salamat sa mga value bombs, ito yung naging **GABAY** ko (Lalim bes!) from connecting, DC script, Stategy DOCS, hanggang onboarding client (Oh dba san ka pa, **burger lang hiningi mo, binigyan ka pa fries at coke! Sherep**)

So eto na nga, dahil monthsary natin Tribe, gusto kong ishare sayo yung kilig ko. Kahit magulo yung utak ko kakatype, hayaan mo na. Happy kasi ako.

After 3 months, may naniwala at bumilib sakin 🤣🤣

HA?



OO, bilib na bilib sila, akala nila napaka eksperto ko di nila alam habang nag DDC kami nakaharap ako sa laptop ko, binabasa bawat questions, di nila alam nagreresearch ako sa loob kung ano dapat laman ng audit ko at anong pamatay na arrangements dapat sa Strategy doc.

Oh dba, hihi.

Salamat TRIBE, sa mga panahon na kinukwestiyon ko yung sarili ko lagi ako may love letter sa mailbox ko na pamapalakas ng loob bukod pa sa posts ni Chief John R Pagulayan na parang PETRON, **"FUEL TO SUCCESS"**.

Salamat TRIBE, kasi yung mga tao sa loob hindi madamot. Ang motto nila **"SHARING IS CARING"** hindi **"SHARING IS BORING"** 🤣🤣

To the firsts of many.

Salamat TRIBE.

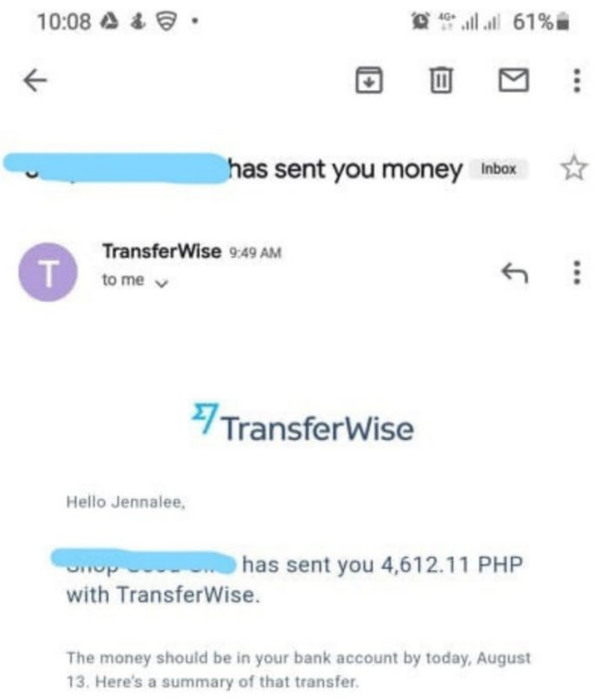
Salamat MASTERMINDS.

Salamat HOUSE OF PHOENIX.

Salamat Thea Peralta at Jane PauLa MauLeon Leyba sa pag sagot sa mga out of the blue questions ko.

Salamat po Lord.

Salamat, Salamat, Salamat. ❣️



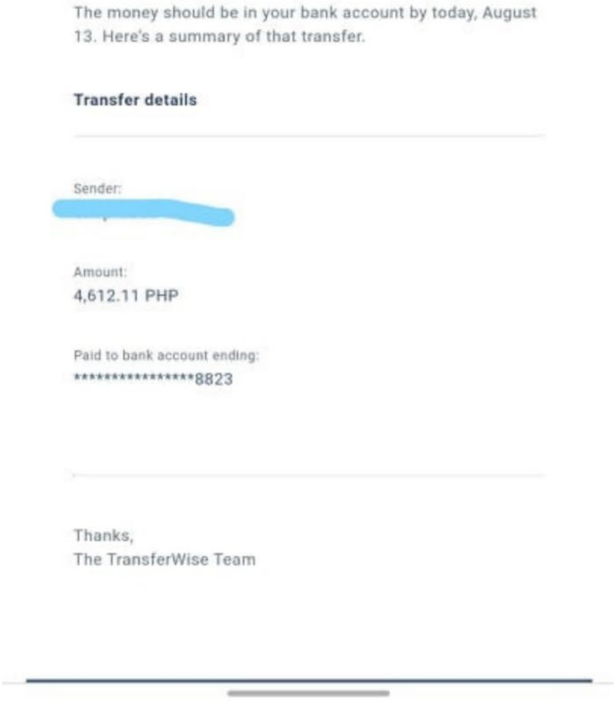
[redacted] has sent you money

TransferWise 9:49 AM
to me

Hello Jennalee,

[redacted] has sent you 4,612.11 PHP with TransferWise.

The money should be in your bank account by today, August 13. Here's a summary of that transfer.



The money should be in your bank account by today, August 13. Here's a summary of that transfer.

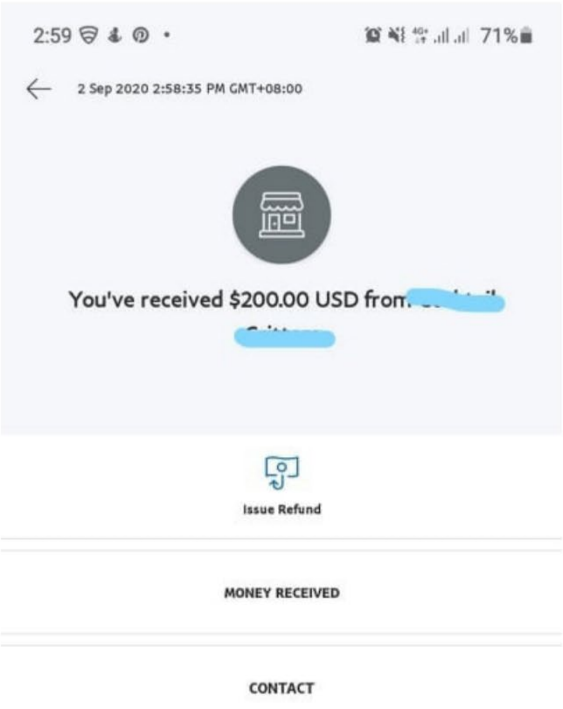
Transfer details

Sender:
[redacted]

Amount:
4,612.11 PHP

Paid to bank account ending:
****************8823

Thanks,
The TransferWise Team

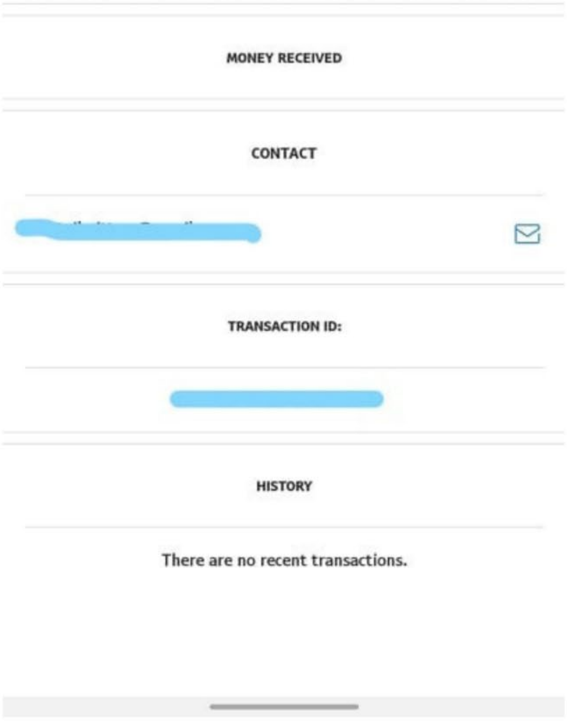


2 Sep 2020 2:58:35 PM GMT+08:00

You've received $200.00 USD from [redacted]

MONEY RECEIVED

CONTACT



MONEY RECEIVED

CONTACT

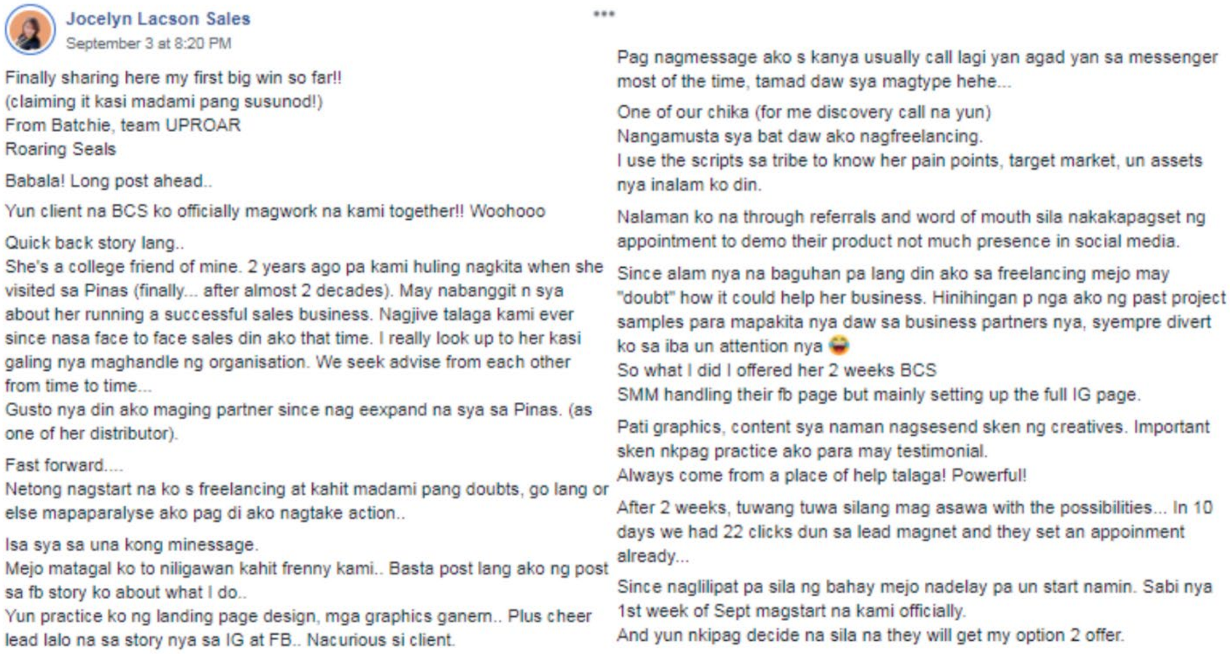
[redacted]

TRANSACTION ID:

[redacted]

HISTORY

There are no recent transactions.



Jocelyn Lacson Sales
September 3 at 8:20 PM

Finally sharing here my first big win so far!!
(claiming it kasi madami pang susunod!)
From Batchie, team UPROAR
Roaring Seals

Babala! Long post ahead..

Yun client na BCS ko officially magwork na kami together!! Woohooo

Quick back story lang..
She's a college friend of mine. 2 years ago pa kami huling nagkita when she visited sa Pinas (finally... after almost 2 decades). May nabanggit n sya about her running a successful sales business. Nagjive talaga kami ever since nasa face to face sales din ako that time. I really look up to her kasi galing nya maghandle ng organisation. We seek advise from each other from time to time...
Gusto nya din ako maging partner since nag eexpand na sya sa Pinas. (as one of her distributor).

Fast forward....
Netong nagstart na ko s freelancing at kahit madami pang doubts, go lang or else mapaparalyse ako pag di ako nagtake action..

Isa sya sa una kong minessage.
Mejo matagal ko to niligawan kahit frenny kami.. Basta post lang ako ng post sa fb story ko about what I do..
Yun practice ko ng landing page design, mga graphics ganern.. Plus cheer lead lalo na sa story nya sa IG at FB.. Nacurious si client.

Pag nagmessage ako s kanya usually call lagi yan agad yan sa messenger most of the time, tamad daw sya magtype hehe...

One of our chika (for me discovery call na yun)
Nangamusta sya bat daw ako nagfreelancing.
I use the scripts sa tribe to know her pain points, target market, un assets nya inalam ko din.

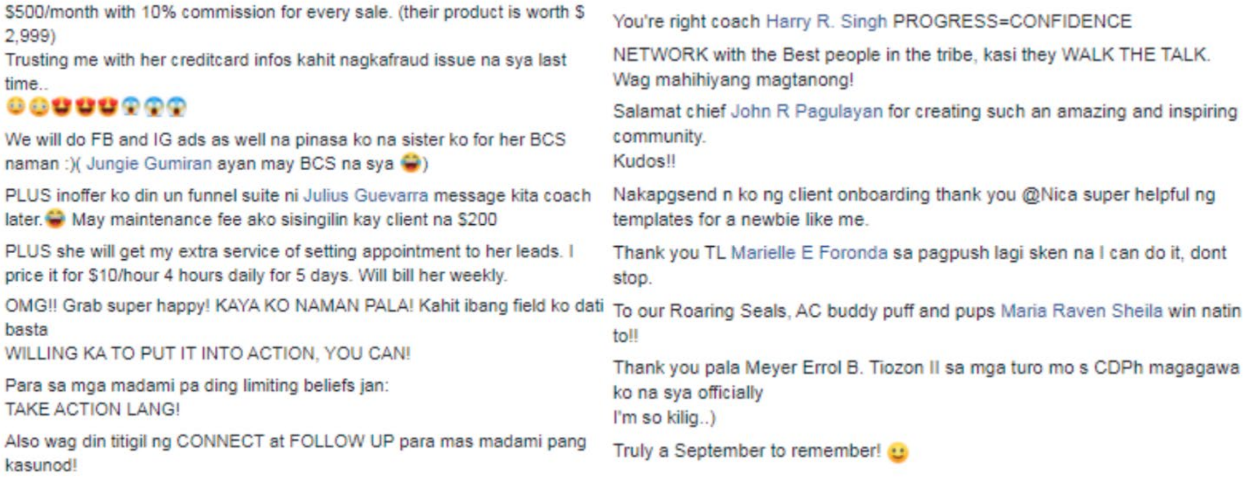
Nalaman ko na through referrals and word of mouth sila nakakapagset ng appointment to demo their product not much presence in social media.

Since alam nya na baguhan pa lang din ako sa freelancing mejo may "doubt" how it could help her business. Hinihingan p nga ako ng past project samples para mapakita nya daw sa business partners nya, syempre divert ko sa iba un attention nya 😂
So what I did I offered her 2 weeks BCS
SMM handling their fb page but mainly setting up the full IG page.

Pati graphics, content sya naman nagsesend sken ng creatives. Important sken nkpag practice ako para may testimonial.
Always come from a place of help talaga! Powerful!

After 2 weeks, tuwang tuwa silang mag asawa with the possibilities... In 10 days we had 22 clicks dun sa lead magnet and they set an appoinment already...

Since naglilipat pa sila ng bahay mejo nadelay pa un start namin. Sabi nya 1st week of Sept magstart na kami officially.
And yun nkipag decide na sila na they will get my option 2 offer.



$500/month with 10% commission for every sale. (their product is worth $ 2,999)
Trusting me with her creditcard infos kahit nagkafraud issue na sya last time..
😳😳😍😍😍😱😱😱

We will do FB and IG ads as well na pinasa ko na sister ko for her BCS naman :)(Jungie Gumiran ayan may BCS na sya 😂)

PLUS inoffer ko din un funnel suite ni Julius Guevarra message kita coach later.😂 May maintenance fee ako sisingilin kay client na $200

PLUS she will get my extra service of setting appointment to her leads. I price it for $10/hour 4 hours daily for 5 days. Will bill her weekly.

OMG!! Grab super happy! KAYA KO NAMAN PALA! Kahit ibang field ko dati basta
WILLING KA TO PUT IT INTO ACTION, YOU CAN!

Para sa mga madami pa ding limiting beliefs jan:
TAKE ACTION LANG!

Also wag din titigil ng CONNECT at FOLLOW UP para mas madami pang kasunod!

You're right coach Harry R. Singh PROGRESS=CONFIDENCE

NETWORK with the Best people in the tribe, kasi they WALK THE TALK.
Wag mahihiyang magtanong!

Salamat chief John R Pagulayan for creating such an amazing and inspiring community.
Kudos!!

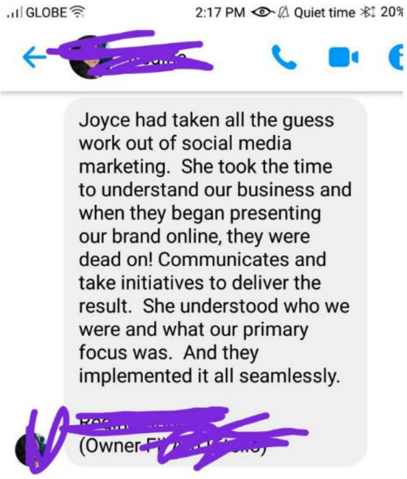
Nakapgsend n ko ng client onboarding thank you @Nica super helpful ng templates for a newbie like me.

Thank you TL Marielle E Foronda sa pagpush lagi sken na I can do it, dont stop.

To our Roaring Seals, AC buddy puff and pups Maria Raven Sheila win natin to!!

Thank you pala Meyer Errol B. Tiozon II sa mga turo mo s CDPh magagawa ko na sya officially
I'm so kilig..)

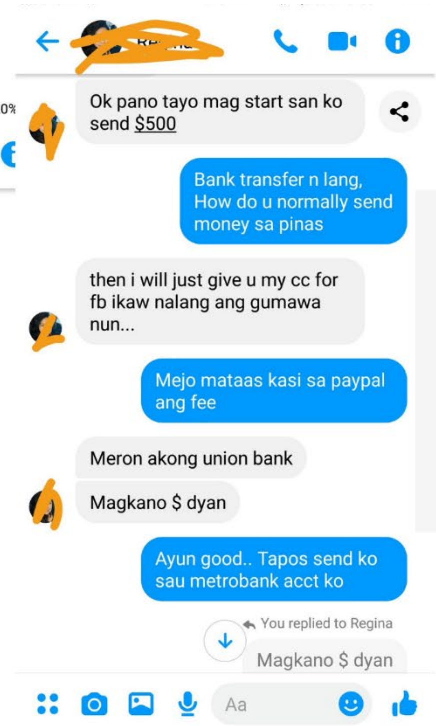
Truly a September to remember! 🙂



[redacted]

Joyce had taken all the guess work out of social media marketing. She took the time to understand our business and when they began presenting our brand online, they were dead on! Communicates and take initiatives to deliver the result. She understood who we were and what our primary focus was. And they implemented it all seamlessly.

[redacted]
(Owner [redacted])



[redacted]

Ok pano tayo mag start san ko send $500

Bank transfer n lang, How do u normally send money sa pinas

then i will just give u my cc for fb ikaw nalang ang gumawa nun...

Mejo mataas kasi sa paypal ang fee

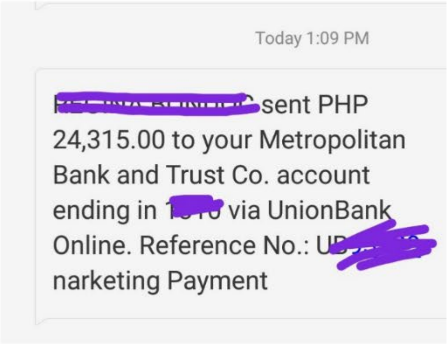
Meron akong union bank

Magkano $ dyan

Ayun good.. Tapos send ko sau metrobank acct ko

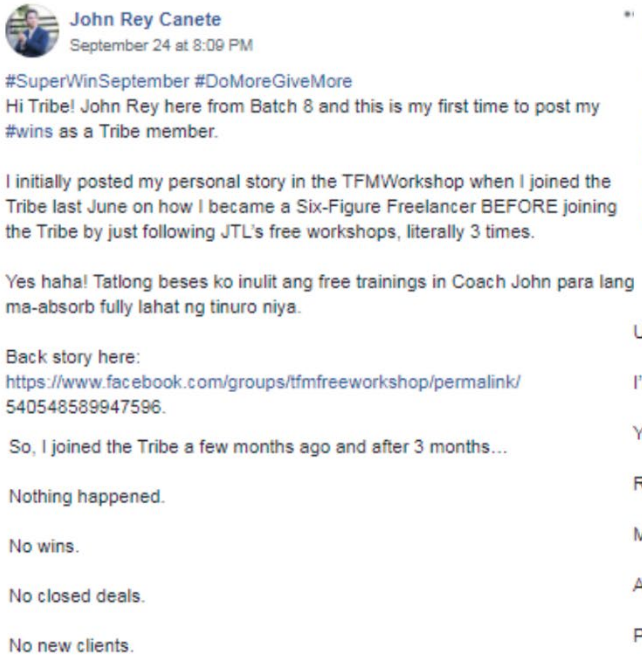
You replied to Regina

Magkano $ dyan



Today 1:09 PM

[redacted] sent PHP 24,315.00 to your Metropolitan Bank and Trust Co. account ending in 1[redacted] via UnionBank Online. Reference No.: UB[redacted]
narketing Payment



John Rey Canete
September 24 at 8:09 PM

#SuperWinSeptember #DoMoreGiveMore
Hi Tribe! John Rey here from Batch 8 and this is my first time to post my #wins as a Tribe member.

I initially posted my personal story in the TFMWorkshop when I joined the Tribe last June on how I became a Six-Figure Freelancer BEFORE joining the Tribe by just following JTL's free workshops, literally 3 times.

Yes haha! Tatlong beses ko inulit ang free trainings in Coach John para lang ma-absorb fully lahat ng tinuro niya.

Back story here:
https://www.facebook.com/groups/tfmfreeworkshop/permalink/540548589947596.

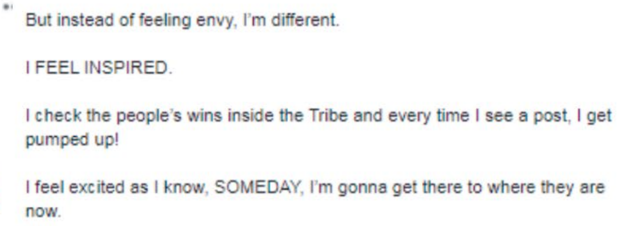
So, I joined the Tribe a few months ago and after 3 months…

Nothing happened.

No wins.

No closed deals.

No new clients.

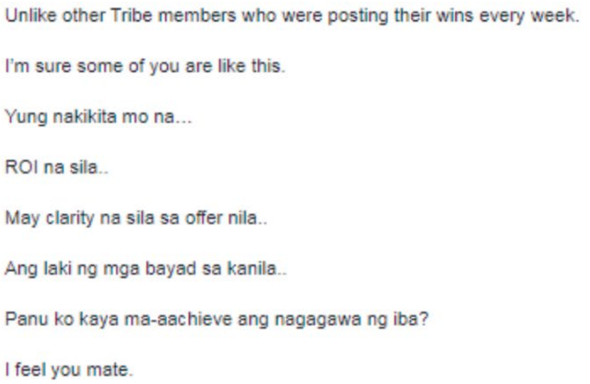


But instead of feeling envy, I'm different.

I FEEL INSPIRED.

I check the people's wins inside the Tribe and every time I see a post, I get pumped up!

I feel excited as I know, SOMEDAY, I'm gonna get there to where they are now.



Unlike other Tribe members who were posting their wins every week.

I'm sure some of you are like this.

Yung nakikita mo na…

ROI na sila..

May clarity na sila sa offer nila..

Ang laki ng mga bayad sa kanila..

Panu ko kaya ma-aachieve ang nagagawa ng iba?

I feel you mate.

Yes, your pace might be slow. But make sure you're doing your work and taking action.

I study the lessons. I read value posts.

I do my research. I help those in my network that I can help.

I share my ideas. I provide more value to my existing clients.

I actively participate in every month's challenge.

I hustle and continue to improve myself and the business that I'm in every day.

What changed for me in the past 3 months was not my revenue nor the number of clients, but my mindset and perspective on business and personal growth.

One of the most important foundation of all.

And once you nailed that, you just don't know,

SUCCESS was just right behind you.

Watching you. Following you.

Waiting for the right time to appear infront of you.

In your own PACE and in your own TIMEZONE.

I always say to myself, "SOMEDAY, I will post my own wins here in the Tribe as well just like the others."

And that SOMEDAY,

Now turns to…

TODAY.

After 4 months here inside the Tribe,

I did not just get an ROI, but I got 10x of what I've invested.

And not just that, I doubled, almost tripled my previous monthly business revenue.

The three wins I closed this month (in the picture) we're not outcomes of the things I just did this month, but for the whole duration I was here in the Tribe

1st and 2nd win came from sending proposals in Upwork. I've never used it before but after seeing some resources in the Tribe, I decided why not try it out right?

After 2 months, I think I've sent around 15-20 proposals following the strategies shared in the course. And I closed 2, one for an hourly rate inside Upwork and the other one is a package with a monthly retainer I brought outside Upwork.(ang sakit ng 20% nila eh haha!)

Now the biggest deal I've closed so far (3rd win) is a Podcast Launch for a TedX speaker in the US. I never knew who she was until I researched her profile yesterday and, oh my, she's a well-known thought leader in her industry.

How I got this client? Well, I never had any connections with her at all. I was just helping people in an FB group, answering questions about a certain software they are having a hard time with, just providing value.

And then someone ask if I can help him out how to use the software. We hopped on a call. I helped him without asking for something and then he asked me, "What do I do?"

I shared my elevator pitch and he said if I can provide a proposal for a podcast launch for him, he'll look into it.

It ended up him sharing the proposal to his friend, a TedX speaker. She got interested, we talked, and I closed the deal! 😊

There's so many strategies being taught how to find leads and get clients inside the Tribe. I tried a lot of them and it's really a matter of trial and error to know what works best for you. 🙂

I've also went through a lot of DCs and unaccepted proposals over the past 4 months so everything is not a one-time closed deal. But it gave me lots of learning and made me improved myself even more in the long run.

And guys, really, trust in the process. CCPP is the best process ever (for me lol).

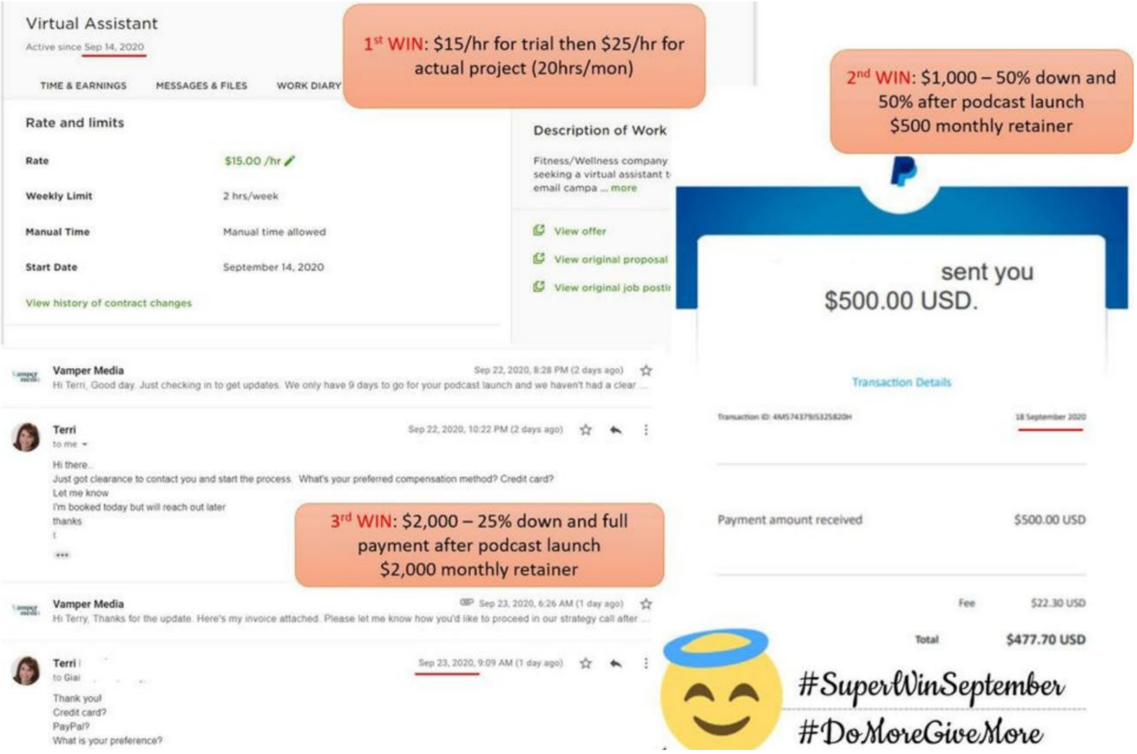
> Others might have only taken days to get their ROI. Some in just a few weeks or months. I've seen others who took years.
> But what's important is, you know that you are working in your own TIMEZONE.
>
> And when you are committed on taking action towards your goals plus maintaining that consistency, your SUCCESS is inevitable.
>
> That's why I so love this quote from Denzel Washington,
> "Without COMMITMENT, you'll never start, but more importantly, without CONSISTENCY, you'll never finish."

Next goal ko naman ngayon is try to become part of the 200k Club to level up my game and learn more from the big hitters inside the Tribe.

This might take some time again, but I know, SOMEDAY, I will get there. 😊

I always feel the love and support in this community and I'm so honored and happy be part of this movement. THANK YOU from the bottom of my heart Coaches, TLs, and fellow Tribemates!

#SavageNotAverage #DoMoreGiveMore #SuperWinSeptember



1st WIN: $15/hr for trial then $25/hr for actual project (20hrs/mon)

Virtual Assistant
Active since Sep 14, 2020

Rate and limits

Rate	$15.00 /hr
Weekly Limit	2 hrs/week
Manual Time	Manual time allowed
Start Date	September 14, 2020

Description of Work

Fitness/Wellness company seeking a virtual assistant t email campa ... more

Vamper Media Sep 22, 2020, 8:28 PM (2 days ago)
Hi Terri, Good day. Just checking in to get updates. We only have 9 days to go for your podcast launch and we haven't had a clear ...

Terri Sep 22, 2020, 10:22 PM (2 days ago)
to me
Hi there..
Just got clearance to contact you and start the process. What's your preferred compensation method? Credit card?
Let me know
I'm booked today but will reach out later
thanks
t

3rd WIN: $2,000 – 25% down and full payment after podcast launch
$2,000 monthly retainer

Vamper Media Sep 23, 2020, 6:26 AM (1 day ago)
Hi Terry, Thanks for the update. Here's my invoice attached. Please let me know how you'd like to proceed in our strategy call after ...

Terri Sep 23, 2020, 9:09 AM (1 day ago)
to Giai
Thank you!
Credit card?
PayPal?
What is your preference?

2nd WIN: $1,000 – 50% down and 50% after podcast launch
$500 monthly retainer

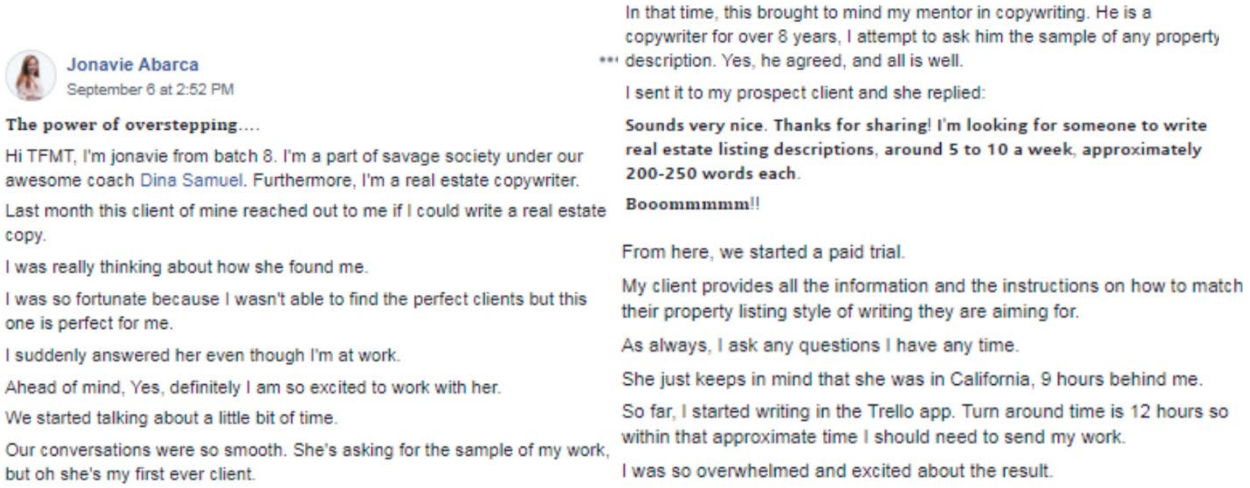
sent you
$500.00 USD.

Transaction Details

Transaction ID: 4M574379S325820H — 18 September 2020

Payment amount received	$500.00 USD
Fee	$22.30 USD
Total	$477.70 USD

#SuperWinSeptember
#DoMoreGiveMore



Jonavie Abarca
September 6 at 2:52 PM

The power of overstepping....

Hi TFMT, I'm jonavie from batch 8. I'm a part of savage society under our awesome coach Dina Samuel. Furthermore, I'm a real estate copywriter.

Last month this client of mine reached out to me if I could write a real estate copy.

I was really thinking about how she found me.

I was so fortunate because I wasn't able to find the perfect clients but this one is perfect for me.

I suddenly answered her even though I'm at work.

Ahead of mind, Yes, definitely I am so excited to work with her.

We started talking about a little bit of time.

Our conversations were so smooth. She's asking for the sample of my work, but oh she's my first ever client.

In that time, this brought to mind my mentor in copywriting. He is a copywriter for over 8 years, I attempt to ask him the sample of any property description. Yes, he agreed, and all is well.

I sent it to my prospect client and she replied:

Sounds very nice. Thanks for sharing! I'm looking for someone to write real estate listing descriptions, around 5 to 10 a week, approximately 200-250 words each.

Booommmmm!!

From here, we started a paid trial.

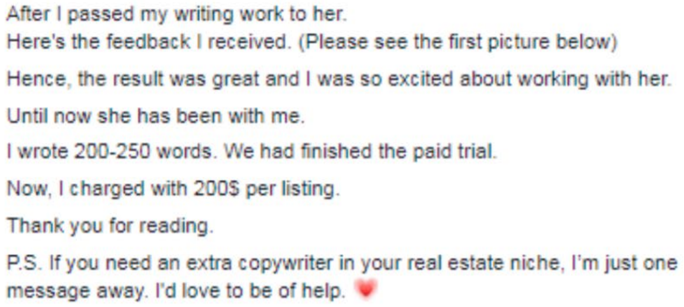
My client provides all the information and the instructions on how to match their property listing style of writing they are aiming for.

As always, I ask any questions I have any time.

She just keeps in mind that she was in California, 9 hours behind me.

So far, I started writing in the Trello app. Turn around time is 12 hours so within that approximate time I should need to send my work.

I was so overwhelmed and excited about the result.



After I passed my writing work to her.
Here's the feedback I received. (Please see the first picture below)

Hence, the result was great and I was so excited about working with her.

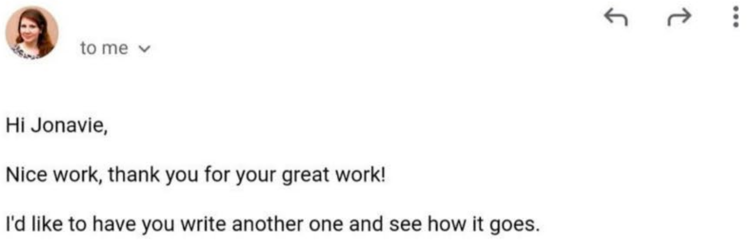
Until now she has been with me.

I wrote 200-250 words. We had finished the paid trial.

Now, I charged with 200$ per listing.

Thank you for reading.

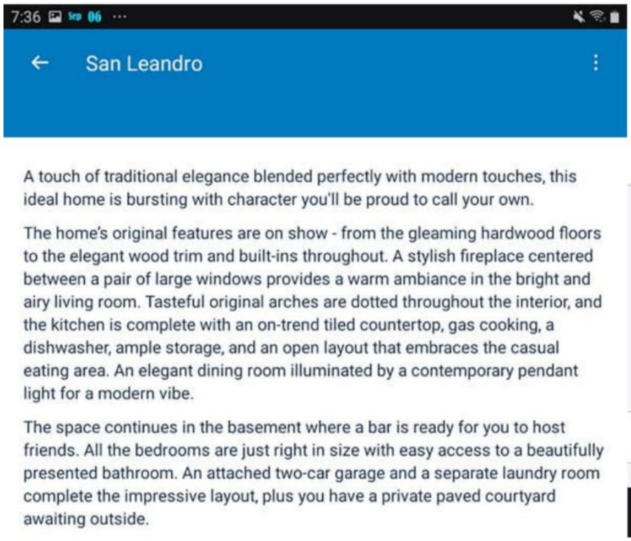
P.S. If you need an extra copywriter in your real estate niche, I'm just one message away. I'd love to be of help. ❤



Hi Jonavie,

Nice work, thank you for your great work!

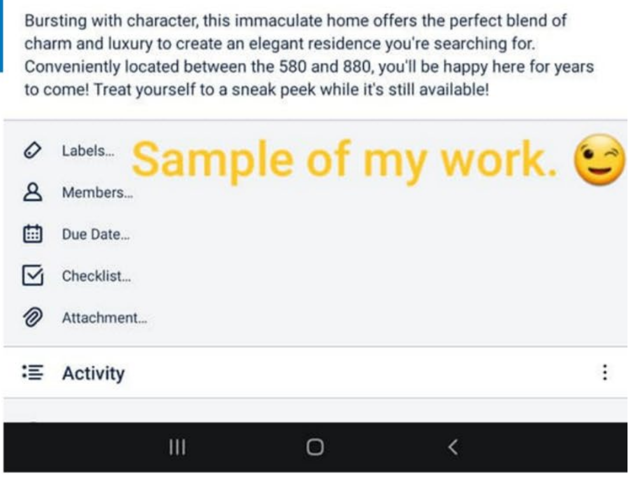
I'd like to have you write another one and see how it goes.



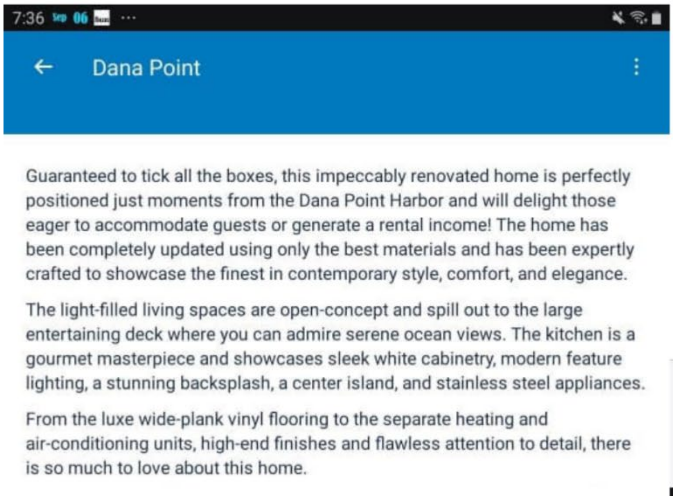
A touch of traditional elegance blended perfectly with modern touches, this ideal home is bursting with character you'll be proud to call your own.

The home's original features are on show - from the gleaming hardwood floors to the elegant wood trim and built-ins throughout. A stylish fireplace centered between a pair of large windows provides a warm ambiance in the bright and airy living room. Tasteful original arches are dotted throughout the interior, and the kitchen is complete with an on-trend tiled countertop, gas cooking, a dishwasher, ample storage, and an open layout that embraces the casual eating area. An elegant dining room illuminated by a contemporary pendant light for a modern vibe.

The space continues in the basement where a bar is ready for you to host friends. All the bedrooms are just right in size with easy access to a beautifully presented bathroom. An attached two-car garage and a separate laundry room complete the impressive layout, plus you have a private paved courtyard awaiting outside.



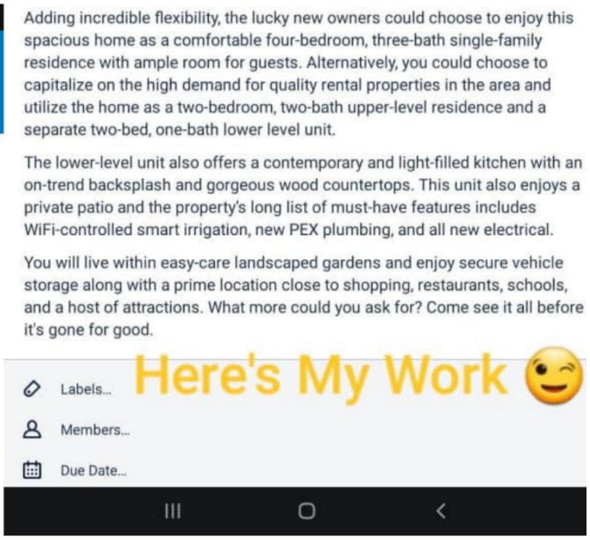
Bursting with character, this immaculate home offers the perfect blend of charm and luxury to create an elegant residence you're searching for. Conveniently located between the 580 and 880, you'll be happy here for years to come! Treat yourself to a sneak peek while it's still available!



Guaranteed to tick all the boxes, this impeccably renovated home is perfectly positioned just moments from the Dana Point Harbor and will delight those eager to accommodate guests or generate a rental income! The home has been completely updated using only the best materials and has been expertly crafted to showcase the finest in contemporary style, comfort, and elegance.

The light-filled living spaces are open-concept and spill out to the large entertaining deck where you can admire serene ocean views. The kitchen is a gourmet masterpiece and showcases sleek white cabinetry, modern feature lighting, a stunning backsplash, a center island, and stainless steel appliances.

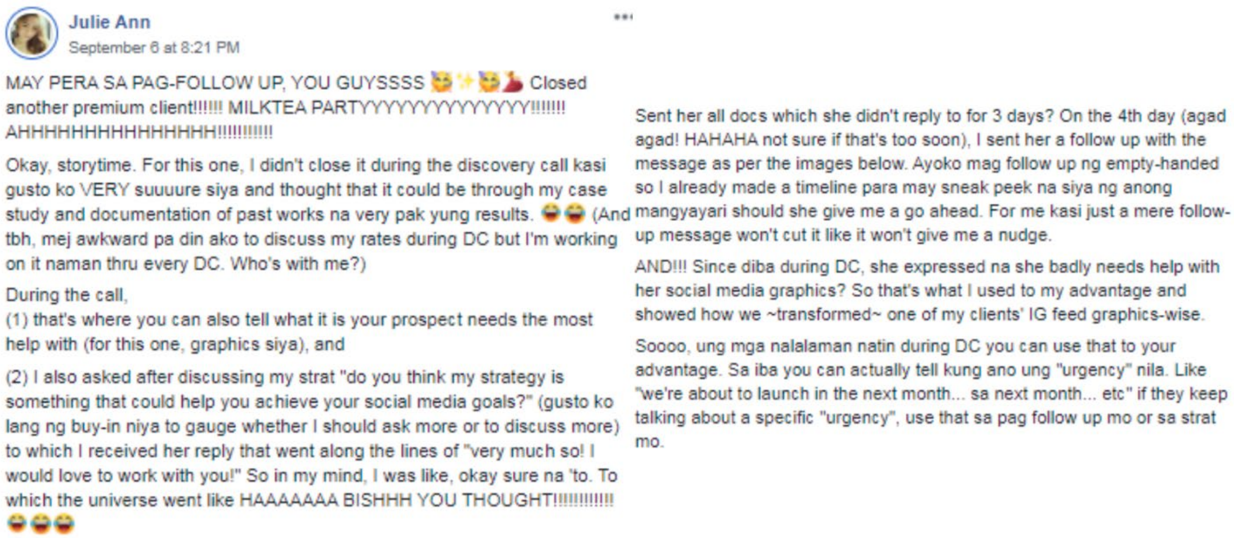
From the luxe wide-plank vinyl flooring to the separate heating and air-conditioning units, high-end finishes and flawless attention to detail, there is so much to love about this home.



Adding incredible flexibility, the lucky new owners could choose to enjoy this spacious home as a comfortable four-bedroom, three-bath single-family residence with ample room for guests. Alternatively, you could choose to capitalize on the high demand for quality rental properties in the area and utilize the home as a two-bedroom, two-bath upper-level residence and a separate two-bed, one-bath lower level unit.

The lower-level unit also offers a contemporary and light-filled kitchen with an on-trend backsplash and gorgeous wood countertops. This unit also enjoys a private patio and the property's long list of must-have features includes WiFi-controlled smart irrigation, new PEX plumbing, and all new electrical.

You will live within easy-care landscaped gardens and enjoy secure vehicle storage along with a prime location close to shopping, restaurants, schools, and a host of attractions. What more could you ask for? Come see it all before it's gone for good.



Julie Ann
September 6 at 8:21 PM

MAY PERA SA PAG-FOLLOW UP, YOU GUYSSSS 🥳✨🥳💃 Closed another premium client!!!!!! MILKTEA PARTYYYYYYYYYYYYYY!!!!!!! AHHHHHHHHHHHHHHH!!!!!!!!!!

Okay, storytime. For this one, I didn't close it during the discovery call kasi gusto ko VERY suuuure siya and thought that it could be through my case study and documentation of past works na very pak yung results. 😂😂 (And tbh, mej awkward pa din ako to discuss my rates during DC but I'm working on it naman thru every DC. Who's with me?)

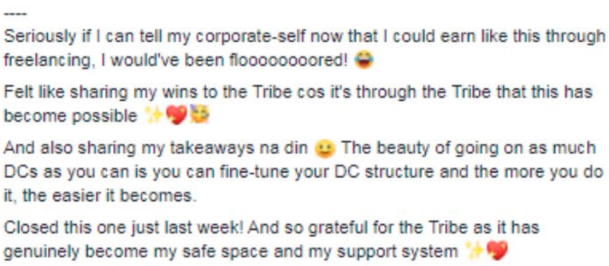
During the call,
(1) that's where you can also tell what it is your prospect needs the most help with (for this one, graphics siya), and

(2) I also asked after discussing my strat "do you think my strategy is something that could help you achieve your social media goals?" (gusto ko lang ng buy-in niya to gauge whether I should ask more or to discuss more) to which I received her reply that went along the lines of "very much so! I would love to work with you!" So in my mind, I was like, okay sure na 'to. To which the universe went like HAAAAAAA BISHHH YOU THOUGHT!!!!!!!!!!! 😂😂😂

Sent her all docs which she didn't reply to for 3 days? On the 4th day (agad agad! HAHAHA not sure if that's too soon), I sent her a follow up with the message as per the images below. Ayoko mag follow up ng empty-handed so I already made a timeline para may sneak peek na siya ng anong mangyayari should she give me a go ahead. For me kasi just a mere follow-up message won't cut it like it won't give me a nudge.

AND!!! Since diba during DC, she expressed na she badly needs help with her social media graphics? So that's what I used to my advantage and showed how we ~transformed~ one of my clients' IG feed graphics-wise.

Soooo, ung mga nalalaman natin during DC you can use that to your advantage. Sa iba you can actually tell kung ano ung "urgency" nila. Like "we're about to launch in the next month... sa next month... etc" if they keep talking about a specific "urgency", use that sa pag follow up mo or sa strat mo.

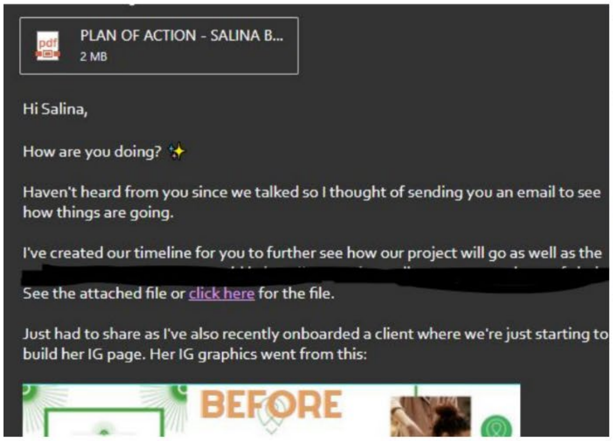


Seriously if I can tell my corporate-self now that I could earn like this through freelancing, I would've been flooooooooored! 😂

Felt like sharing my wins to the Tribe cos it's through the Tribe that this has become possible ✨❤️🥳

And also sharing my takeaways na din 😊 The beauty of going on as much DCs as you can is you can fine-tune your DC structure and the more you do it, the easier it becomes.

Closed this one just last week! And so grateful for the Tribe as it has genuinely become my safe space and my support system ✨❤️



PLAN OF ACTION - SALINA B...
2 MB

Hi Salina,

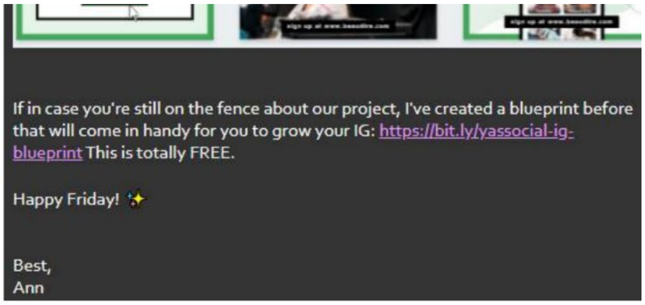
How are you doing? ✨

Haven't heard from you since we talked so I thought of sending you an email to see how things are going.

I've created our timeline for you to further see how our project will go as well as the [redacted]

See the attached file or click here for the file.

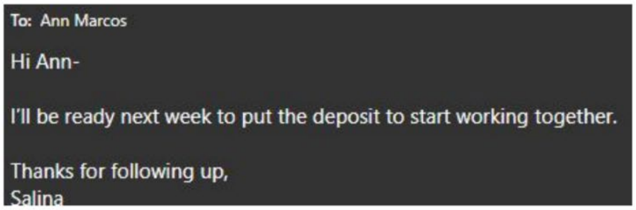
Just had to share as I've also recently onboarded a client where we're just starting to build her IG page. Her IG graphics went from this:



If in case you're still on the fence about our project, I've created a blueprint before that will come in handy for you to grow your IG: https://bit.ly/yassocial-ig-blueprint This is totally FREE.

Happy Friday! ✨

Best,
Ann

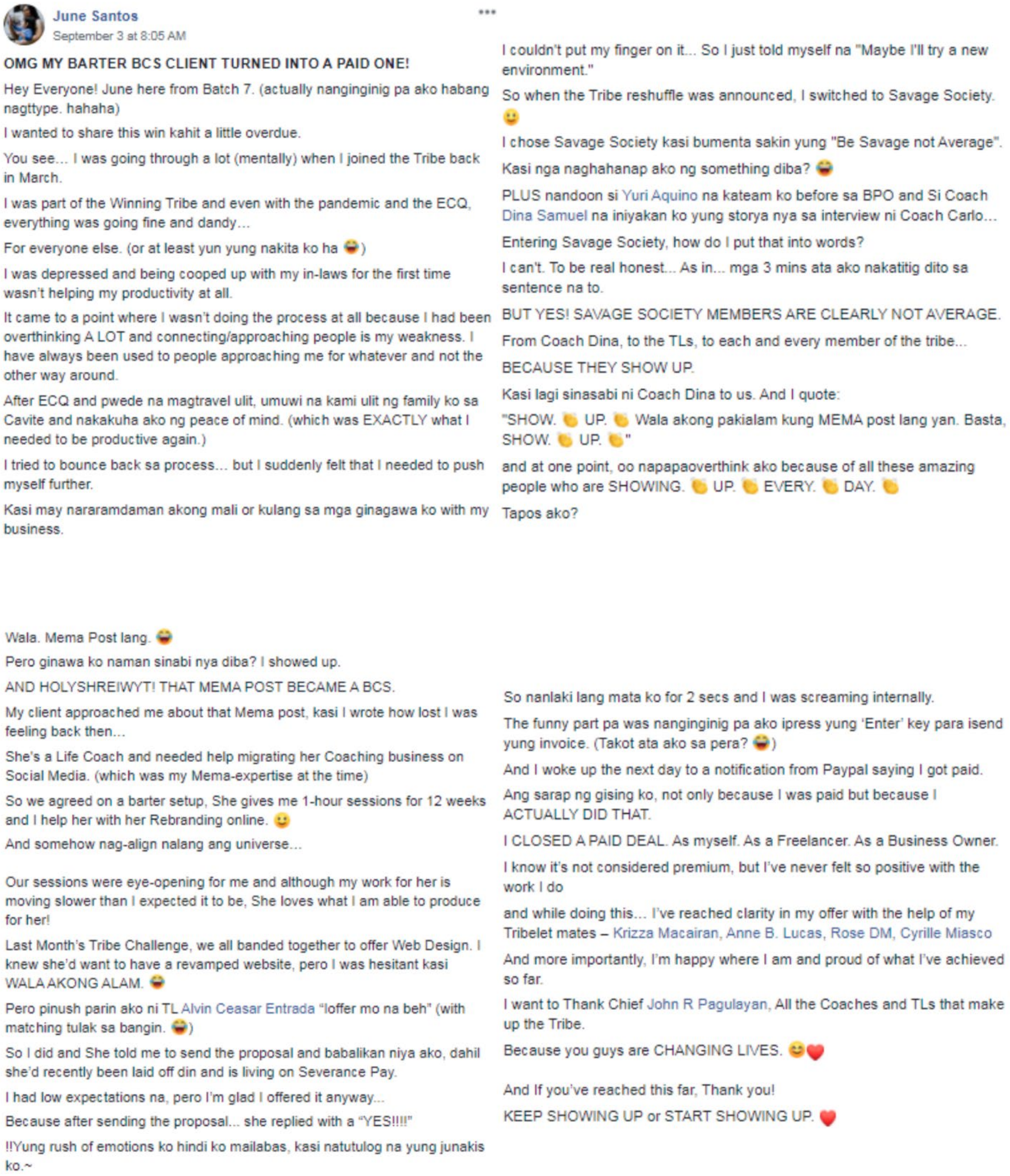


To: Ann Marcos

Hi Ann-

I'll be ready next week to put the deposit to start working together.

Thanks for following up,
Salina



June Santos
September 3 at 8:05 AM

OMG MY BARTER BCS CLIENT TURNED INTO A PAID ONE!

Hey Everyone! June here from Batch 7. (actually nanginginig pa ako habang nagttype. hahaha)

I wanted to share this win kahit a little overdue.

You see… I was going through a lot (mentally) when I joined the Tribe back in March.

I was part of the Winning Tribe and even with the pandemic and the ECQ, everything was going fine and dandy…

For everyone else. (or at least yun yung nakita ko ha 😂)

I was depressed and being cooped up with my in-laws for the first time wasn't helping my productivity at all.

It came to a point where I wasn't doing the process at all because I had been overthinking A LOT and connecting/approaching people is my weakness. I have always been used to people approaching me for whatever and not the other way around.

After ECQ and pwede na magtravel ulit, umuwi na kami ulit ng family ko sa Cavite and nakakuha ako ng peace of mind. (which was EXACTLY what I needed to be productive again.)

I tried to bounce back sa process… but I suddenly felt that I needed to push myself further.

Kasi may nararamdaman akong mali or kulang sa mga ginagawa ko with my business.

I couldn't put my finger on it… So I just told myself na "Maybe I'll try a new environment."

So when the Tribe reshuffle was announced, I switched to Savage Society. 🙂

I chose Savage Society kasi bumenta sakin yung "Be Savage not Average".

Kasi nga naghahanap ako ng something diba? 😂

PLUS nandoon si Yuri Aquino na kateam ko before sa BPO and Si Coach Dina Samuel na iniyakan ko yung storya nya sa interview ni Coach Carlo…

Entering Savage Society, how do I put that into words?

I can't. To be real honest… As in… mga 3 mins ata ako nakatitig dito sa sentence na to.

BUT YES! SAVAGE SOCIETY MEMBERS ARE CLEARLY NOT AVERAGE.

From Coach Dina, to the TLs, to each and every member of the tribe…

BECAUSE THEY SHOW UP.

Kasi lagi sinasabi ni Coach Dina to us. And I quote:

"SHOW. 👏 UP. 👏 Wala akong pakialam kung MEMA post lang yan. Basta, SHOW. 👏 UP. 👏"

and at one point, oo napapaoverthink ako because of all these amazing people who are SHOWING. 👏 UP. 👏 EVERY. 👏 DAY. 👏

Tapos ako?

Wala. Mema Post lang. 😂

Pero ginawa ko naman sinabi nya diba? I showed up.

AND HOLYSHREIWYT! THAT MEMA POST BECAME A BCS.

My client approached me about that Mema post, kasi I wrote how lost I was feeling back then…

She's a Life Coach and needed help migrating her Coaching business on Social Media. (which was my Mema-expertise at the time)

So we agreed on a barter setup, She gives me 1-hour sessions for 12 weeks and I help her with her Rebranding online. 🙂

And somehow nag-align nalang ang universe…

Our sessions were eye-opening for me and although my work for her is moving slower than I expected it to be, She loves what I am able to produce for her!

Last Month's Tribe Challenge, we all banded together to offer Web Design. I knew she'd want to have a revamped website, pero I was hesitant kasi WALA AKONG ALAM. 😂

Pero pinush parin ako ni TL Alvin Ceasar Entrada "ioffer mo na beh" (with matching tulak sa bangin. 😂)

So I did and She told me to send the proposal and babalikan niya ako, dahil she'd recently been laid off din and is living on Severance Pay.

I had low expectations na, pero I'm glad I offered it anyway…

Because after sending the proposal… she replied with a "YES!!!!"

!!Yung rush of emotions ko hindi ko mailabas, kasi natutulog na yung junakis ko.~

So nanlaki lang mata ko for 2 secs and I was screaming internally.

The funny part pa was nanginginig pa ako ipress yung 'Enter' key para isend yung invoice. (Takot ata ako sa pera? 😂)

And I woke up the next day to a notification from Paypal saying I got paid.

Ang sarap ng gising ko, not only because I was paid but because I ACTUALLY DID THAT.

I CLOSED A PAID DEAL. As myself. As a Freelancer. As a Business Owner.

I know it's not considered premium, but I've never felt so positive with the work I do

and while doing this… I've reached clarity in my offer with the help of my Tribelet mates – Krizza Macairan, Anne B. Lucas, Rose DM, Cyrille Miasco

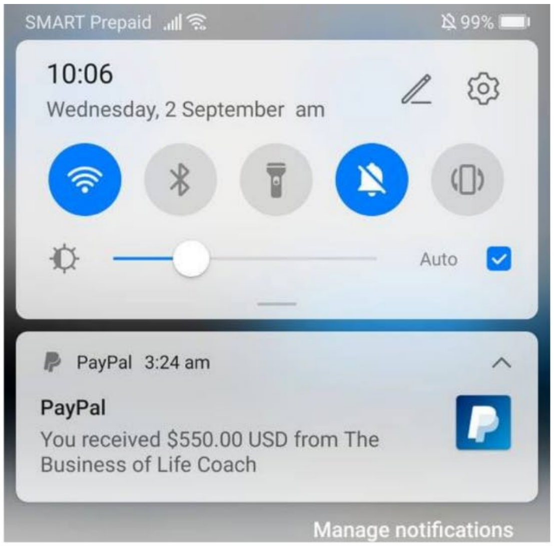
And more importantly, I'm happy where I am and proud of what I've achieved so far.

I want to Thank Chief John R Pagulayan, All the Coaches and TLs that make up the Tribe.

Because you guys are CHANGING LIVES. 😊❤️

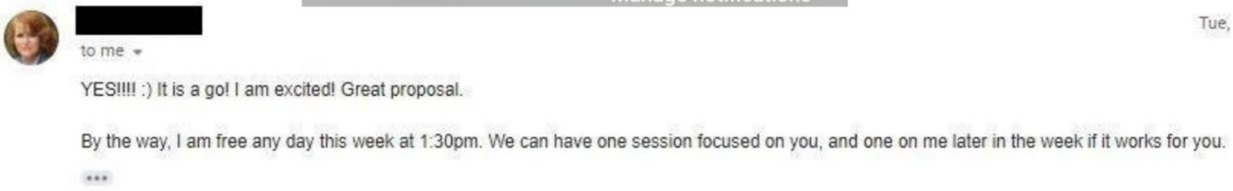
And If you've reached this far, Thank you!

KEEP SHOWING UP or START SHOWING UP. ❤️



PayPal

You received $550.00 USD from The Business of Life Coach



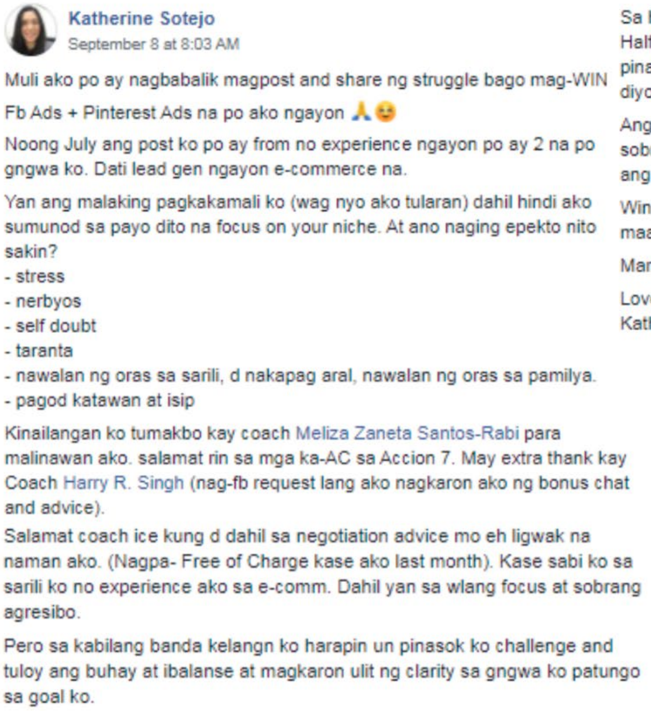
[redacted]

to me

Tue,

YES!!!! :) It is a go! I am excited! Great proposal.

By the way, I am free any day this week at 1:30pm. We can have one session focused on you, and one on me later in the week if it works for you.



Katherine Sotejo

September 8 at 8:03 AM

Muli ako po ay nagbabalik magpost and share ng struggle bago mag-WIN

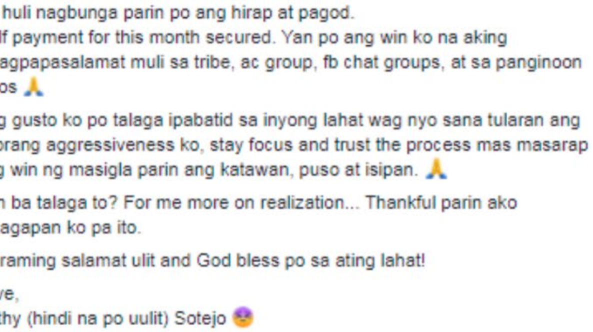
Fb Ads + Pinterest Ads na po ako ngayon 🙏😆

Noong July ang post ko po ay from no experience ngayon po ay 2 na po gngwa ko. Dati lead gen ngayon e-commerce na.

Yan ang malaking pagkakamali ko (wag nyo ako tularan) dahil hindi ako sumunod sa payo dito na focus on your niche. At ano naging epekto nito sakin?
- stress
- nerbyos
- self doubt
- taranta
- nawalan ng oras sa sarili, d nakapag aral, nawalan ng oras sa pamilya.
- pagod katawan at isip

Kinailangan ko tumakbo kay coach Meliza Zaneta Santos-Rabi para malinawan ako. salamat rin sa mga ka-AC sa Accion 7. May extra thank kay Coach Harry R. Singh (nag-fb request lang ako nagkaron ako ng bonus chat and advice).
Salamat coach ice kung d dahil sa negotiation advice mo eh ligwak na naman ako. (Nagpa- Free of Charge kase ako last month). Kase sabi ko sa sarili ko no experience ako sa e-comm. Dahil yan sa wlang focus at sobrang agresibo.

Pero sa kabilang banda kelangn ko harapin un pinasok ko challenge and tuloy ang buhay at ibalanse at magkaron ulit ng clarity sa gngwa ko patungo sa goal ko.



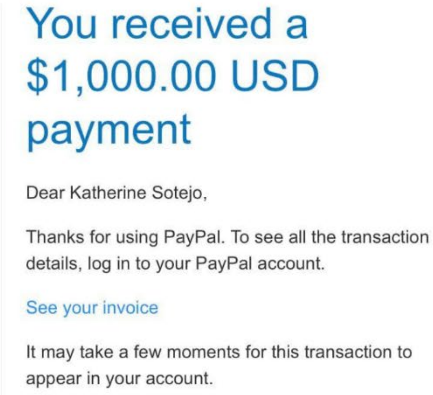
Sa huli nagbunga parin po ang hirap at pagod.
Half payment for this month secured. Yan po ang win ko na aking pinagpapasalamat muli sa tribe, ac group, fb chat groups, at sa panginoon diyos 🙏

Ang gusto ko po talaga ipabatid sa inyong lahat wag nyo sana tularan ang sobrang aggressiveness ko, stay focus and trust the process mas masarap ang win ng masigla parin ang katawan, puso at isipan. 🙏

Win ba talaga to? For me more on realization... Thankful parin ako maagapan ko pa ito.

Maraming salamat ulit and God bless po sa ating lahat!

Love,
Kathy (hindi na po uulit) Sotejo 😈



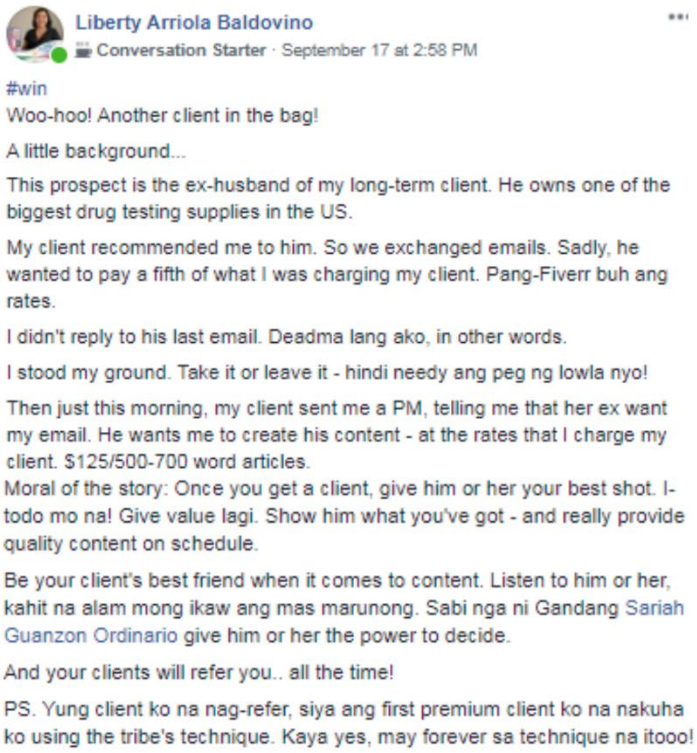
You received a $1,000.00 USD payment

Dear Katherine Sotejo,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Liberty Arriola Baldovino

Conversation Starter · September 17 at 2:58 PM

#win

Woo-hoo! Another client in the bag!

A little background...

This prospect is the ex-husband of my long-term client. He owns one of the biggest drug testing supplies in the US.

My client recommended me to him. So we exchanged emails. Sadly, he wanted to pay a fifth of what I was charging my client. Pang-Fiverr buh ang rates.

I didn't reply to his last email. Deadma lang ako, in other words.

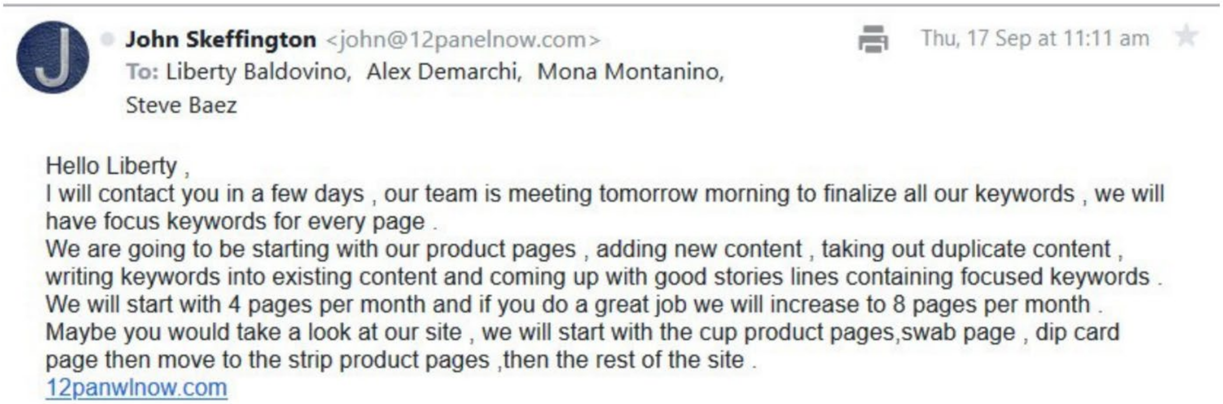
I stood my ground. Take it or leave it - hindi needy ang peg ng lowla nyo!

Then just this morning, my client sent me a PM, telling me that her ex want my email. He wants me to create his content - at the rates that I charge my client. $125/500-700 word articles.
Moral of the story: Once you get a client, give him or her your best shot. I-todo mo na! Give value lagi. Show him what you've got - and really provide quality content on schedule.

Be your client's best friend when it comes to content. Listen to him or her, kahit na alam mong ikaw ang mas marunong. Sabi nga ni Gandang Sariah Guanzon Ordinario give him or her the power to decide.

And your clients will refer you.. all the time!

PS. Yung client ko na nag-refer, siya ang first premium client ko na nakuha ko using the tribe's technique. Kaya yes, may forever sa technique na itooo!

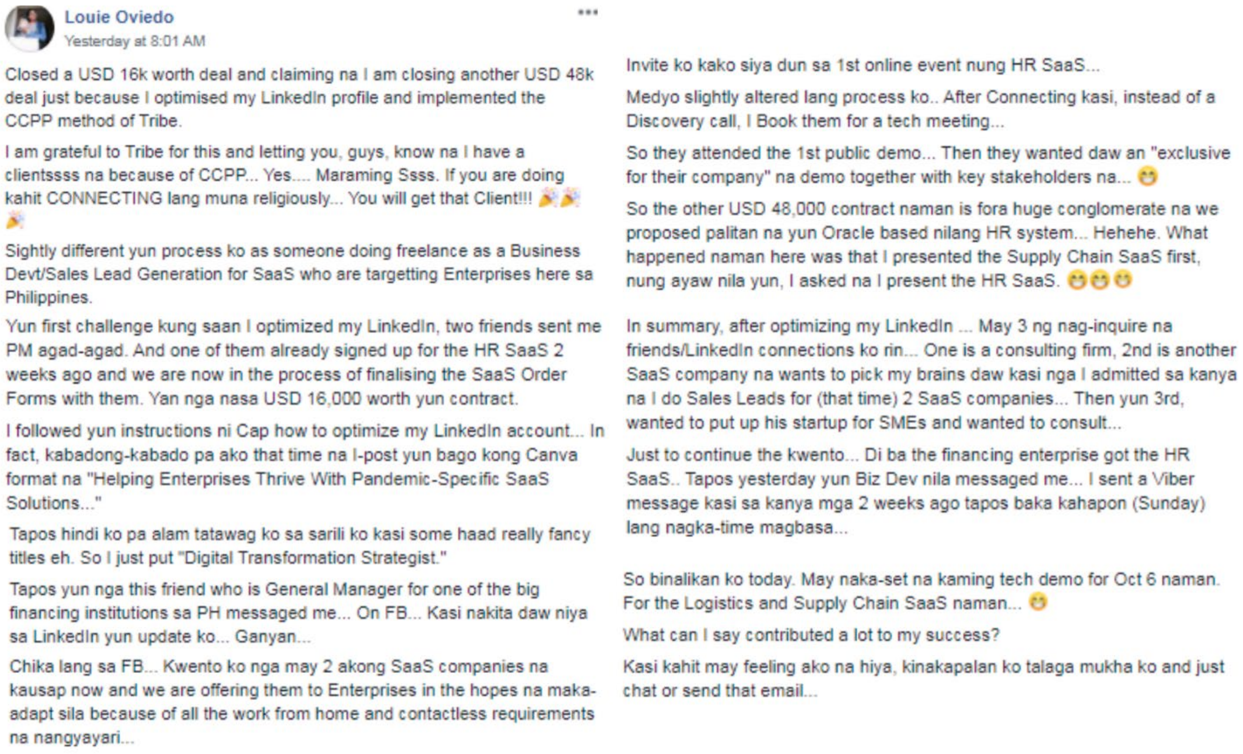


John Skeffington <john@12panelnow.com>

Thu, 17 Sep at 11:11 am

To: Liberty Baldovino, Alex Demarchi, Mona Montanino, Steve Baez

Hello Liberty ,
I will contact you in a few days , our team is meeting tomorrow morning to finalize all our keywords , we will have focus keywords for every page .
We are going to be starting with our product pages , adding new content , taking out duplicate content , writing keywords into existing content and coming up with good stories lines containing focused keywords .
We will start with 4 pages per month and if you do a great job we will increase to 8 pages per month .
Maybe you would take a look at our site , we will start with the cup product pages,swab page , dip card page then move to the strip product pages ,then the rest of the site .
12panwlnow.com



Louie Oviedo

Yesterday at 8:01 AM

Closed a USD 16k worth deal and claiming na I am closing another USD 48k deal just because I optimised my LinkedIn profile and implemented the CCPP method of Tribe.

I am grateful to Tribe for this and letting you, guys, know na I have a clientssss na because of CCPP... Yes.... Maraming Ssss. If you are doing kahit CONNECTING lang muna religiously... You will get that Client!!! 🎉🎉🎉

Sightly different yun process ko as someone doing freelance as a Business Devt/Sales Lead Generation for SaaS who are targetting Enterprises here sa Philippines.

Yun first challenge kung saan I optimized my LinkedIn, two friends sent me PM agad-agad. And one of them already signed up for the HR SaaS 2 weeks ago and we are now in the process of finalising the SaaS Order Forms with them. Yan nga nasa USD 16,000 worth yun contract.

I followed yun instructions ni Cap how to optimize my LinkedIn account... In fact, kabadong-kabado pa ako that time na I-post yun bago kong Canva format na "Helping Enterprises Thrive With Pandemic-Specific SaaS Solutions..."

Tapos hindi ko pa alam tatawag ko sa sarili ko kasi some haad really fancy titles eh. So I just put "Digital Transformation Strategist."

Tapos yun nga this friend who is General Manager for one of the big financing institutions sa PH messaged me... On FB... Kasi nakita daw niya sa LinkedIn yun update ko... Ganyan...

Chika lang sa FB... Kwento ko nga may 2 akong SaaS companies na kausap now and we are offering them to Enterprises in the hopes na maka-adapt sila because of all the work from home and contactless requirements na nangyayari...

Invite ko kako siya dun sa 1st online event nung HR SaaS...

Medyo slightly altered lang process ko.. After Connecting kasi, instead of a Discovery call, I Book them for a tech meeting...

So they attended the 1st public demo... Then they wanted daw an "exclusive for their company" na demo together with key stakeholders na... 😁

So the other USD 48,000 contract naman is fora huge conglomerate na we proposed palitan na yun Oracle based nilang HR system... Hehehe. What happened naman here was that I presented the Supply Chain SaaS first, nung ayaw nila yun, I asked na I present the HR SaaS. 😁😁😁

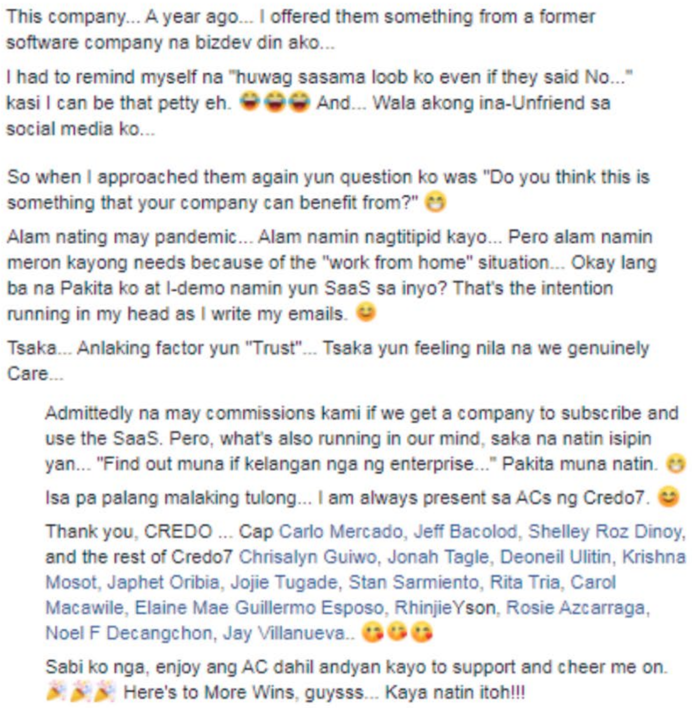
In summary, after optimizing my LinkedIn ... May 3 ng nag-inquire na friends/LinkedIn connections ko rin... One is a consulting firm, 2nd is another SaaS company na wants to pick my brains daw kasi nga I admitted sa kanya na I do Sales Leads for (that time) 2 SaaS companies... Then yun 3rd, wanted to put up his startup for SMEs and wanted to consult...

Just to continue the kwento... Di ba the financing enterprise got the HR SaaS.. Tapos yesterday yun Biz Dev nila messaged me... I sent a Viber message kasi sa kanya mga 2 weeks ago tapos baka kahapon (Sunday) lang nagka-time magbasa...

So binalikan ko today. May naka-set na kaming tech demo for Oct 6 naman. For the Logistics and Supply Chain SaaS naman... 😁

What can I say contributed a lot to my success?

Kasi kahit may feeling ako na hiya, kinakapalan ko talaga mukha ko and just chat or send that email...



This company... A year ago... I offered them something from a former software company na bizdev din ako...

I had to remind myself na "huwag sasama loob ko even if they said No..." kasi I can be that petty eh. 😂😂😂 And... Wala akong ina-Unfriend sa social media ko...

So when I approached them again yun question ko was "Do you think this is something that your company can benefit from?" 😁

Alam nating may pandemic... Alam namin nagtitipid kayo... Pero alam namin meron kayong needs because of the "work from home" situation... Okay lang ba na Pakita ko at I-demo namin yun SaaS sa inyo? That's the intention running in my head as I write my emails. 😊

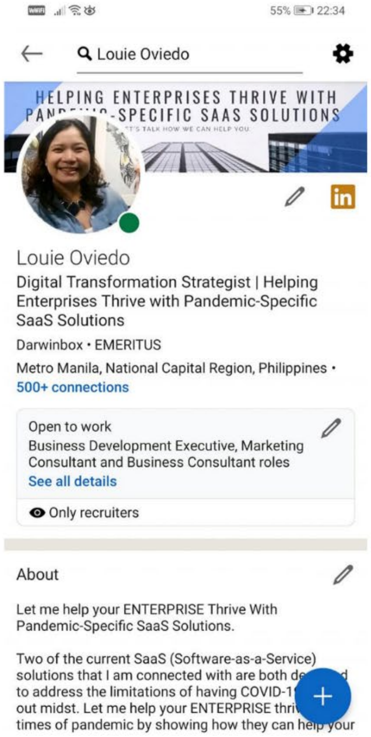
Tsaka... Anlaking factor yun "Trust"... Tsaka yun feeling nila na we genuinely Care...

Admittedly na may commissions kami if we get a company to subscribe and use the SaaS. Pero, what's also running in our mind, saka na natin isipin yan... "Find out muna if kelangan nga ng enterprise..." Pakita muna natin. 😁

Isa pa palang malaking tulong... I am always present sa ACs ng Credo7. 😊

Thank you, CREDO ... Cap Carlo Mercado, Jeff Bacolod, Shelley Roz Dinoy, and the rest of Credo7 Chrisalyn Guiwo, Jonah Tagle, Deoneil Ulitin, Krishna Mosot, Japhet Oribia, Jojie Tugade, Stan Sarmiento, Rita Tria, Carol Macawile, Elaine Mae Guillermo Esposo, RhinjieYson, Rosie Azcarraga, Noel F Decangchon, Jay Villanueva.. 😘😘😘

Sabi ko nga, enjoy ang AC dahil andyan kayo to support and cheer me on. 🎉🎉🎉 Here's to More Wins, guysss... Kaya natin itoh!!!



55% 22:34
Louie Oviedo
HELPING ENTERPRISES THRIVE WITH PANDEMIC-SPECIFIC SAAS SOLUTIONS
LET'S TALK HOW WE CAN HELP YOU
in

Louie Oviedo

Digital Transformation Strategist | Helping Enterprises Thrive with Pandemic-Specific SaaS Solutions

Darwinbox • EMERITUS

Metro Manila, National Capital Region, Philippines • 500+ connections

Open to work

Business Development Executive, Marketing Consultant and Business Consultant roles

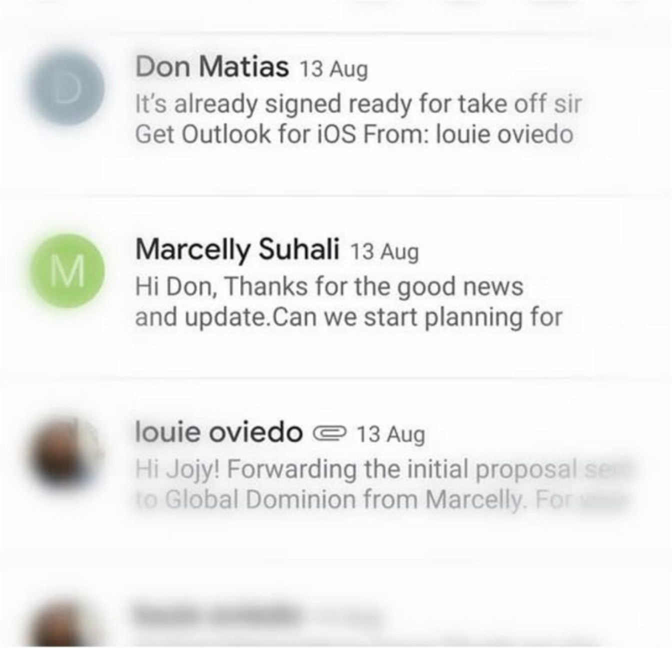
See all details

Only recruiters

About

Let me help your ENTERPRISE Thrive With Pandemic-Specific SaaS Solutions.

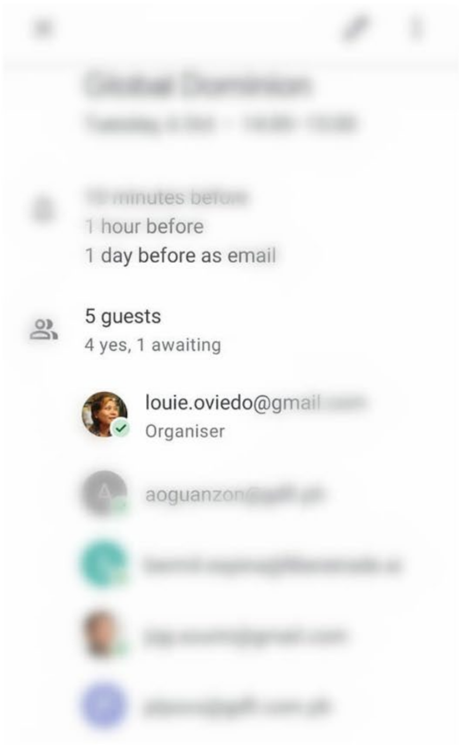
Two of the current SaaS (Software-as-a-Service) solutions that I am connected with are both de d to address the limitations of having COVID-1 out midst. Let me help your ENTERPRISE thri times of pandemic by showing how they can help your



Don Matias 13 Aug
It's already signed ready for take off sir
Get Outlook for iOS From: louie oviedo

Marcelly Suhali 13 Aug
Hi Don, Thanks for the good news
and update.Can we start planning for

louie oviedo 13 Aug
Hi Jojy! Forwarding the initial proposal se
to Global Dominion from Marcelly. For

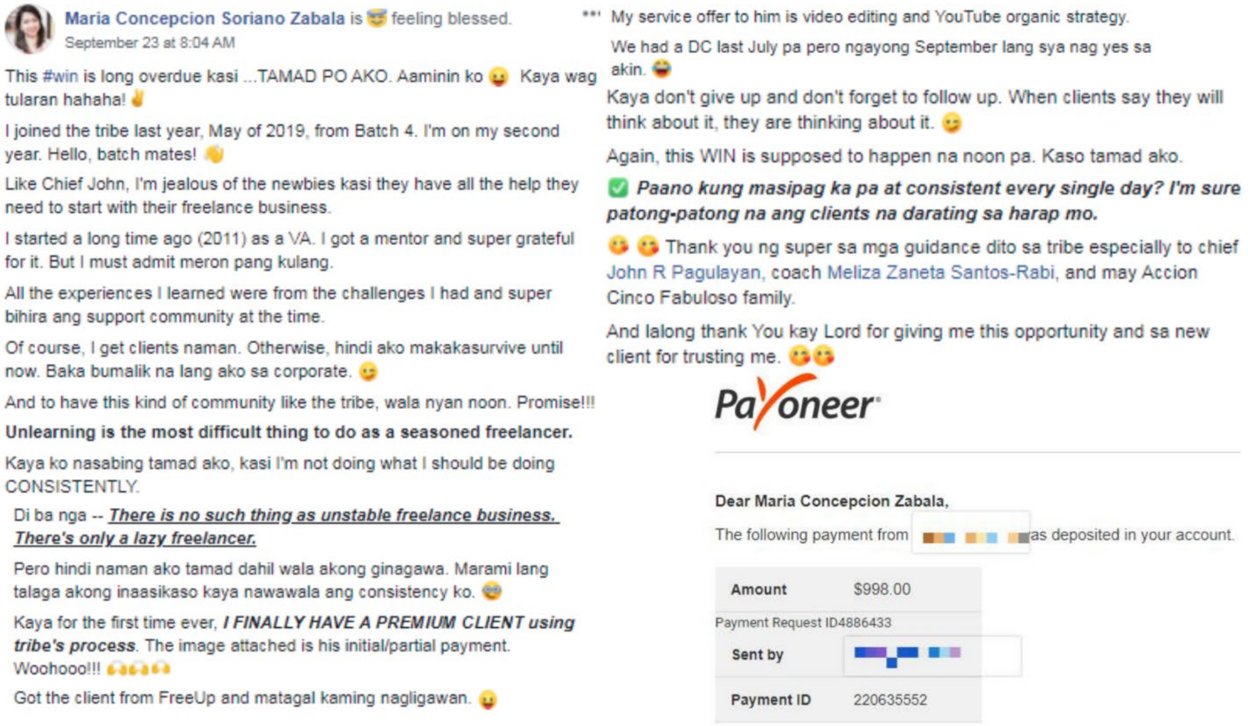


1 hour before
1 day before as email

5 guests
4 yes, 1 awaiting

louie.oviedo@gmail
Organiser

aoguanzon@



Maria Concepcion Soriano Zabala is 😇 feeling blessed.
September 23 at 8:04 AM

This #win is long overdue kasi ...TAMAD PO AKO. Aaminin ko 😛 Kaya wag tularan hahaha! ✌

I joined the tribe last year, May of 2019, from Batch 4. I'm on my second year. Hello, batch mates! 👋

Like Chief John, I'm jealous of the newbies kasi they have all the help they need to start with their freelance business.

I started a long time ago (2011) as a VA. I got a mentor and super grateful for it. But I must admit meron pang kulang.

All the experiences I learned were from the challenges I had and super bihira ang support community at the time.

Of course, I get clients naman. Otherwise, hindi ako makakasurvive until now. Baka bumalik na lang ako sa corporate. 😉

And to have this kind of community like the tribe, wala nyan noon. Promise!!!

Unlearning is the most difficult thing to do as a seasoned freelancer.

Kaya ko nasabing tamad ako, kasi I'm not doing what I should be doing CONSISTENTLY.

Di ba nga -- ***There is no such thing as unstable freelance business. There's only a lazy freelancer.***

Pero hindi naman ako tamad dahil wala akong ginagawa. Marami lang talaga akong inaasikaso kaya nawawala ang consistency ko. 🤓

Kaya for the first time ever, ***I FINALLY HAVE A PREMIUM CLIENT using tribe's process***. The image attached is his initial/partial payment. Woohooo!!! 🙌🙌🙌

Got the client from FreeUp and matagal kaming nagligawan. 😛

My service offer to him is video editing and YouTube organic strategy.

We had a DC last July pa pero ngayong September lang sya nag yes sa akin. 😂

Kaya don't give up and don't forget to follow up. When clients say they will think about it, they are thinking about it. 😉

Again, this WIN is supposed to happen na noon pa. Kaso tamad ako.

✅ ***Paano kung masipag ka pa at consistent every single day? I'm sure patong-patong na ang clients na darating sa harap mo.***

😘 😘 Thank you ng super sa mga guidance dito sa tribe especially to chief John R Pagulayan, coach Meliza Zaneta Santos-Rabi, and may Accion Cinco Fabuloso family.

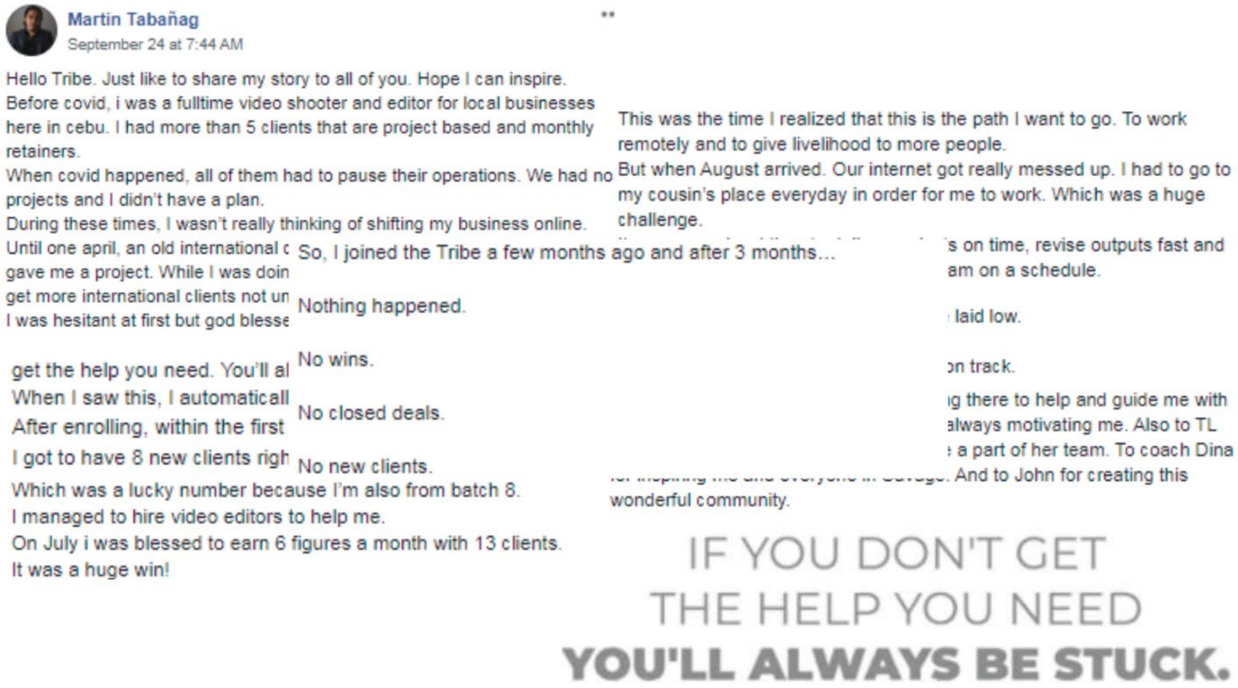
And lalong thank You kay Lord for giving me this opportunity and sa new client for trusting me. 😘😘

Payoneer

Dear Maria Concepcion Zabala,

The following payment from [redacted]as deposited in your account.

Amount	$998.00
Payment Request ID4886433	
Sent by	[redacted]
Payment ID	220635552



Martin Tabañag
September 24 at 7:44 AM

Hello Tribe. Just like to share my story to all of you. Hope I can inspire.
Before covid, i was a fulltime video shooter and editor for local businesses here in cebu. I had more than 5 clients that are project based and monthly retainers.
When covid happened, all of them had to pause their operations. We had no projects and I didn't have a plan.
During these times, I wasn't really thinking of shifting my business online.
Until one april, an old international c
gave me a project. While I was doin
get more international clients not un
I was hesitant at first but god blesse

get the help you need. You'll al
When I saw this, I automaticall
After enrolling, within the first
I got to have 8 new clients righ
Which was a lucky number because I'm also from batch 8.
I managed to hire video editors to help me.
On July i was blessed to earn 6 figures a month with 13 clients.
It was a huge win!

So, I joined the Tribe a few months ago and after 3 months…

Nothing happened.

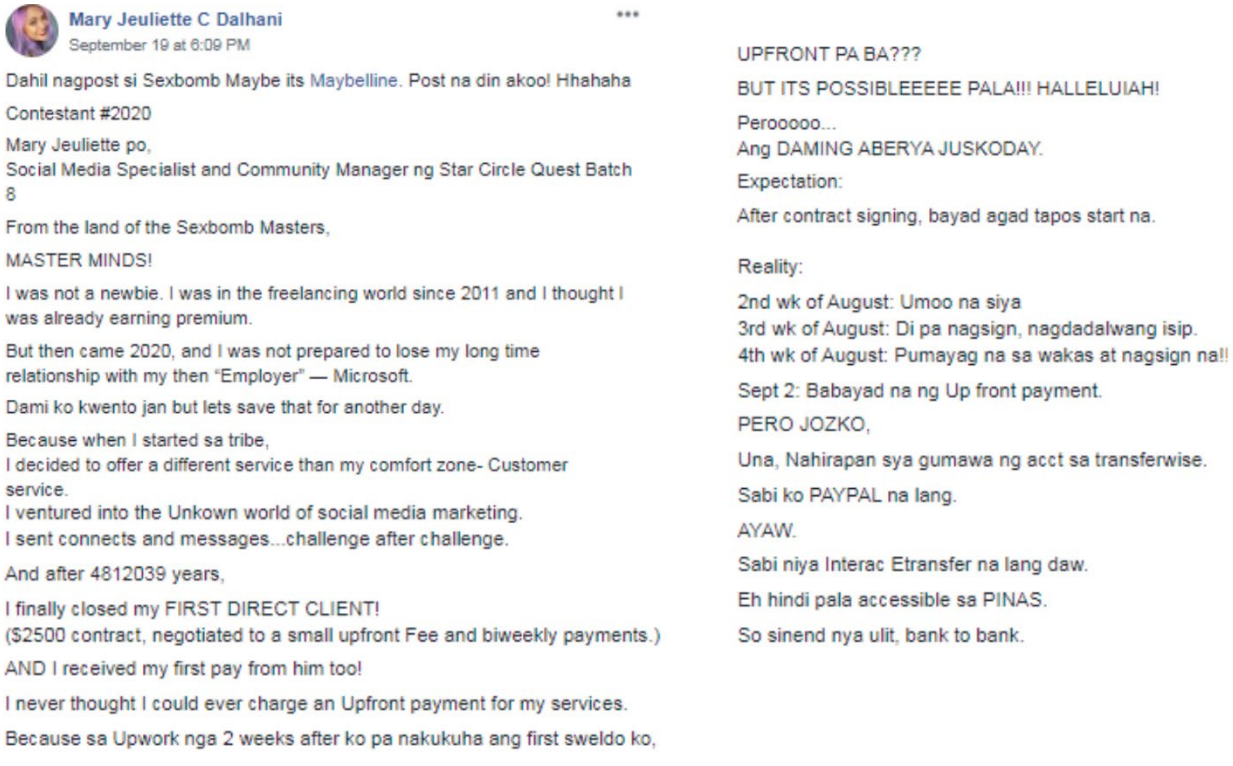
No wins.

No closed deals.

No new clients.

This was the time I realized that this is the path I want to go. To work remotely and to give livelihood to more people.
But when August arrived. Our internet got really messed up. I had to go to my cousin's place everyday in order for me to work. Which was a huge challenge.
s on time, revise outputs fast and
am on a schedule.
laid low.
on track.
g there to help and guide me with
always motivating me. Also to TL
a part of her team. To coach Dina
And to John for creating this
wonderful community.

IF YOU DON'T GET
THE HELP YOU NEED
YOU'LL ALWAYS BE STUCK.



Mary Jeuliette C Dalhani
September 19 at 6:09 PM

Dahil nagpost si Sexbomb Maybe its Maybelline. Post na din akoo! Hhahaha

Contestant #2020

Mary Jeuliette po,
Social Media Specialist and Community Manager ng Star Circle Quest Batch 8

From the land of the Sexbomb Masters,

MASTER MINDS!

I was not a newbie. I was in the freelancing world since 2011 and I thought I was already earning premium.

But then came 2020, and I was not prepared to lose my long time relationship with my then "Employer" — Microsoft.

Dami ko kwento jan but lets save that for another day.

Because when I started sa tribe,
I decided to offer a different service than my comfort zone- Customer service.
I ventured into the Unkown world of social media marketing.
I sent connects and messages...challenge after challenge.

And after 4812039 years,

I finally closed my FIRST DIRECT CLIENT!
($2500 contract, negotiated to a small upfront Fee and biweekly payments.)

AND I received my first pay from him too!

I never thought I could ever charge an Upfront payment for my services.

Because sa Upwork nga 2 weeks after ko pa nakukuha ang first sweldo ko,

UPFRONT PA BA???

BUT ITS POSSIBLEEEEE PALA!!! HALLELUIAH!

Perooooo...
Ang DAMING ABERYA JUSKODAY.

Expectation:

After contract signing, bayad agad tapos start na.

Reality:

2nd wk of August: Umoo na siya
3rd wk of August: Di pa nagsign, nagdadalwang isip.
4th wk of August: Pumayag na sa wakas at nagsign na!!

Sept 2: Babayad na ng Up front payment.

PERO JOZKO,

Una, Nahirapan sya gumawa ng acct sa transferwise.

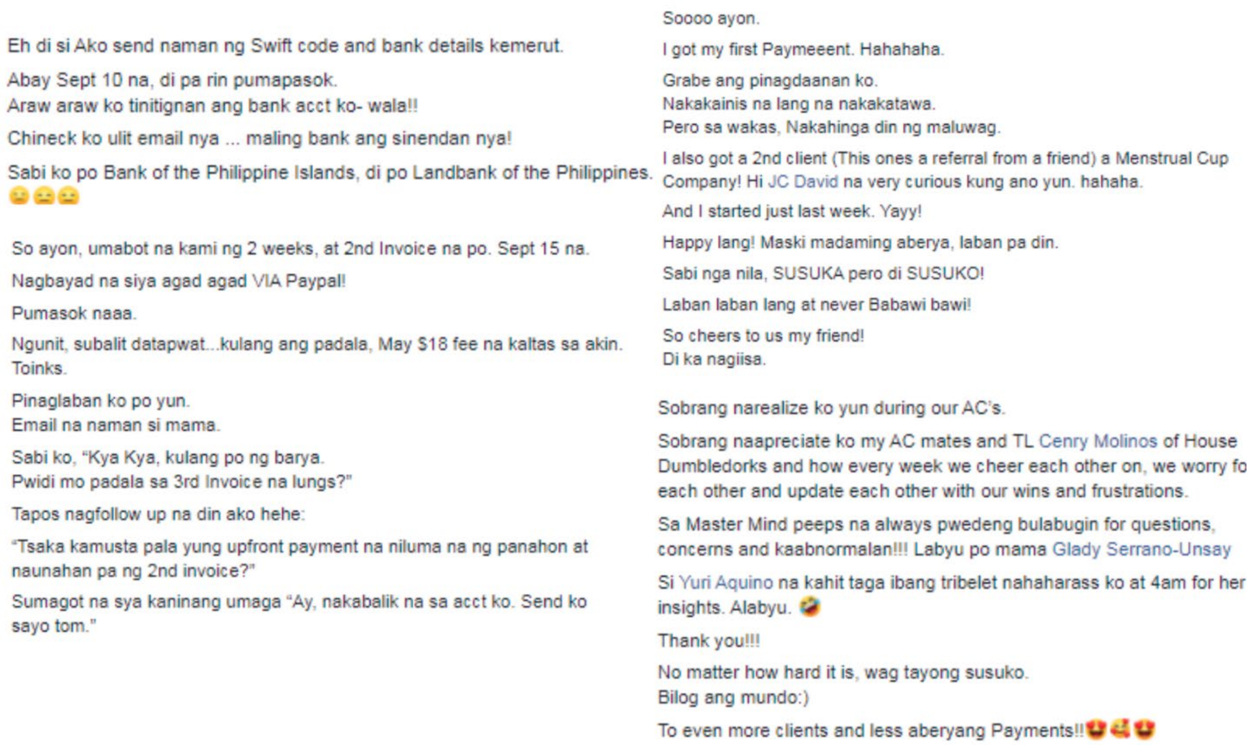
Sabi ko PAYPAL na lang.

AYAW.

Sabi niya Interac Etransfer na lang daw.

Eh hindi pala accessible sa PINAS.

So sinend nya ulit, bank to bank.



Eh di si Ako send naman ng Swift code and bank details kemerut.

Abay Sept 10 na, di pa rin pumapasok.
Araw araw ko tinitignan ang bank acct ko- wala!!

Chineck ko ulit email nya ... maling bank ang sinendan nya!

Sabi ko po Bank of the Philippine Islands, di po Landbank of the Philippines. 😑😑😑

So ayon, umabot na kami ng 2 weeks, at 2nd Invoice na po. Sept 15 na.

Nagbayad na siya agad agad VIA Paypal!

Pumasok naaa.

Ngunit, subalit datapwat...kulang ang padala, May $18 fee na kaltas sa akin. Toinks.

Pinaglaban ko po yun.
Email na naman si mama.

Sabi ko, "Kya Kya, kulang po ng barya.
Pwidi mo padala sa 3rd Invoice na lungs?"

Tapos nagfollow up na din ako hehe:

"Tsaka kamusta pala yung upfront payment na niluma na ng panahon at naunahan pa ng 2nd invoice?"

Sumagot na sya kaninang umaga "Ay, nakabalik na sa acct ko. Send ko sayo tom."

Soooo ayon.

I got my first Paymeeent. Hahahaha.

Grabe ang pinagdaanan ko.
Nakakainis na lang na nakakatawa.
Pero sa wakas, Nakahinga din ng maluwag.

I also got a 2nd client (This ones a referral from a friend) a Menstrual Cup Company! Hi JC David na very curious kung ano yun. hahaha.

And I started just last week. Yayy!

Happy lang! Maski madaming aberya, laban pa din.

Sabi nga nila, SUSUKA pero di SUSUKO!

Laban laban lang at never Babawi bawi!

So cheers to us my friend!
Di ka nagiisa.

Sobrang narealize ko yun during our AC's.

Sobrang naapreciate ko my AC mates and TL Cenry Molinos of House Dumbledorks and how every week we cheer each other on, we worry fo each other and update each other with our wins and frustrations.

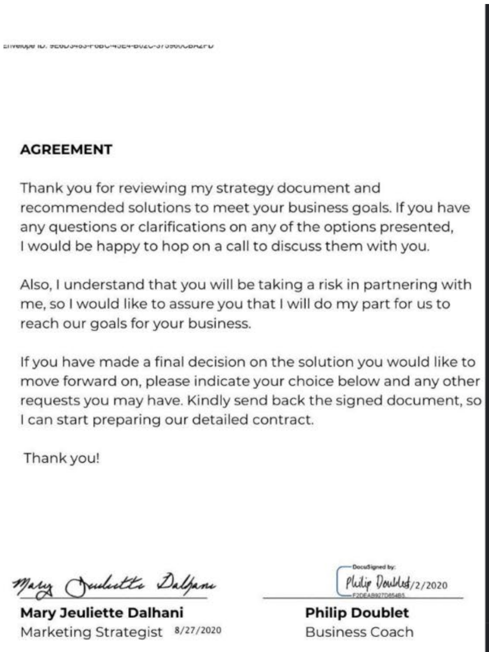
Sa Master Mind peeps na always pwedeng bulabugin for questions, concerns and kaabnormalan!!! Labyu po mama Glady Serrano-Unsay

Si Yuri Aquino na kahit taga ibang tribelet nahaharass ko at 4am for her insights. Alabyu. 🤣

Thank you!!!

No matter how hard it is, wag tayong susuko.
Bilog ang mundo:)

To even more clients and less aberyang Payments!!😍🥰😍



AGREEMENT

Thank you for reviewing my strategy document and recommended solutions to meet your business goals. If you have any questions or clarifications on any of the options presented, I would be happy to hop on a call to discuss them with you.

Also, I understand that you will be taking a risk in partnering with me, so I would like to assure you that I will do my part for us to reach our goals for your business.

If you have made a final decision on the solution you would like to move forward on, please indicate your choice below and any other requests you may have. Kindly send back the signed document, so I can start preparing our detailed contract.

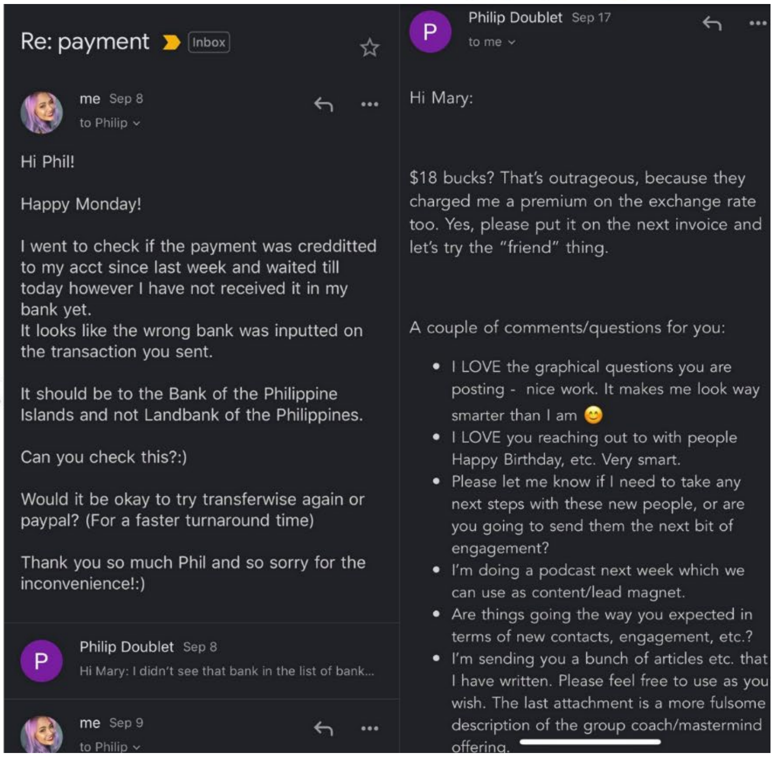
Thank you!

Mary Jeuliette Dalhani

Mary Jeuliette Dalhani
Marketing Strategist 8/27/2020

DocuSigned by:
Philip Doublet /2/2020

Philip Doublet
Business Coach



Re: payment

me Sep 8
to Philip

Hi Phil!

Happy Monday!

I went to check if the payment was creddited to my acct since last week and waited till today however I have not received it in my bank yet.
It looks like the wrong bank was inputted on the transaction you sent.

It should be to the Bank of the Philippine Islands and not Landbank of the Philippines.

Can you check this?:)

Would it be okay to try transferwise again or paypal? (For a faster turnaround time)

Thank you so much Phil and so sorry for the inconvenience!:)

Philip Doublet Sep 8
Hi Mary: I didn't see that bank in the list of bank...

me Sep 9
to Philip

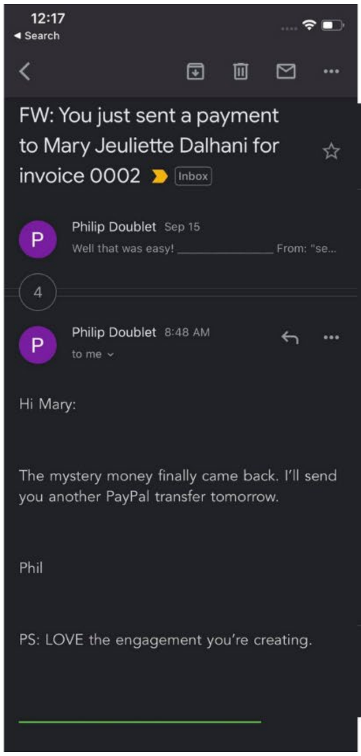
Philip Doublet Sep 17
to me

Hi Mary:

$18 bucks? That's outrageous, because they charged me a premium on the exchange rate too. Yes, please put it on the next invoice and let's try the "friend" thing.

A couple of comments/questions for you:

- I LOVE the graphical questions you are posting - nice work. It makes me look way smarter than I am 😊
- I LOVE you reaching out to with people Happy Birthday, etc. Very smart.
- Please let me know if I need to take any next steps with these new people, or are you going to send them the next bit of engagement?
- I'm doing a podcast next week which we can use as content/lead magnet.
- Are things going the way you expected in terms of new contacts, engagement, etc.?
- I'm sending you a bunch of articles etc. that I have written. Please feel free to use as you wish. The last attachment is a more fulsome description of the group coach/mastermind offering.



FW: You just sent a payment to Mary Jeuliette Dalhani for invoice 0002 Inbox

Philip Doublet Sep 15
Well that was easy! ________________ From: "se...

4

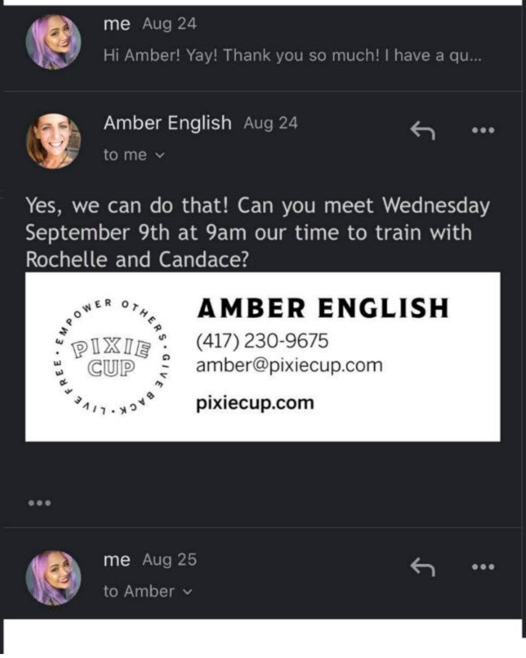
Philip Doublet 8:48 AM
to me

Hi Mary:

The mystery money finally came back. I'll send you another PayPal transfer tomorrow.

Phil

PS: LOVE the engagement you're creating.

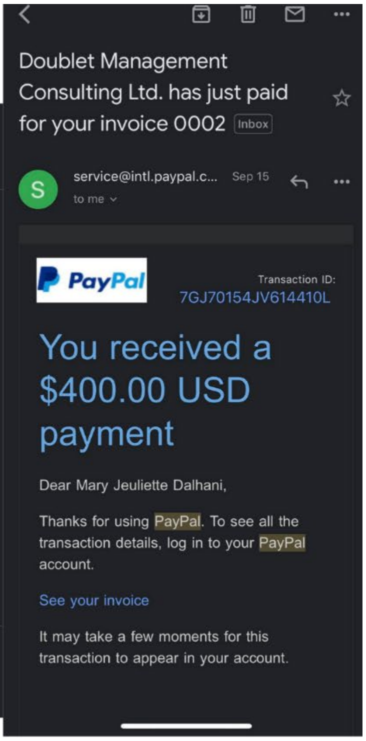

me Aug 24
Hi Amber! Yay! Thank you so much! I have a qu...

Amber English Aug 24
to me

Yes, we can do that! Can you meet Wednesday September 9th at 9am our time to train with Rochelle and Candace?

AMBER ENGLISH
(417) 230-9675
amber@pixiecup.com
pixiecup.com

me Aug 25
to Amber


Doublet Management Consulting Ltd. has just paid for your invoice 0002 Inbox

service@intl.paypal.c... Sep 15
to me

Transaction ID:
7GJ70154JV614410L

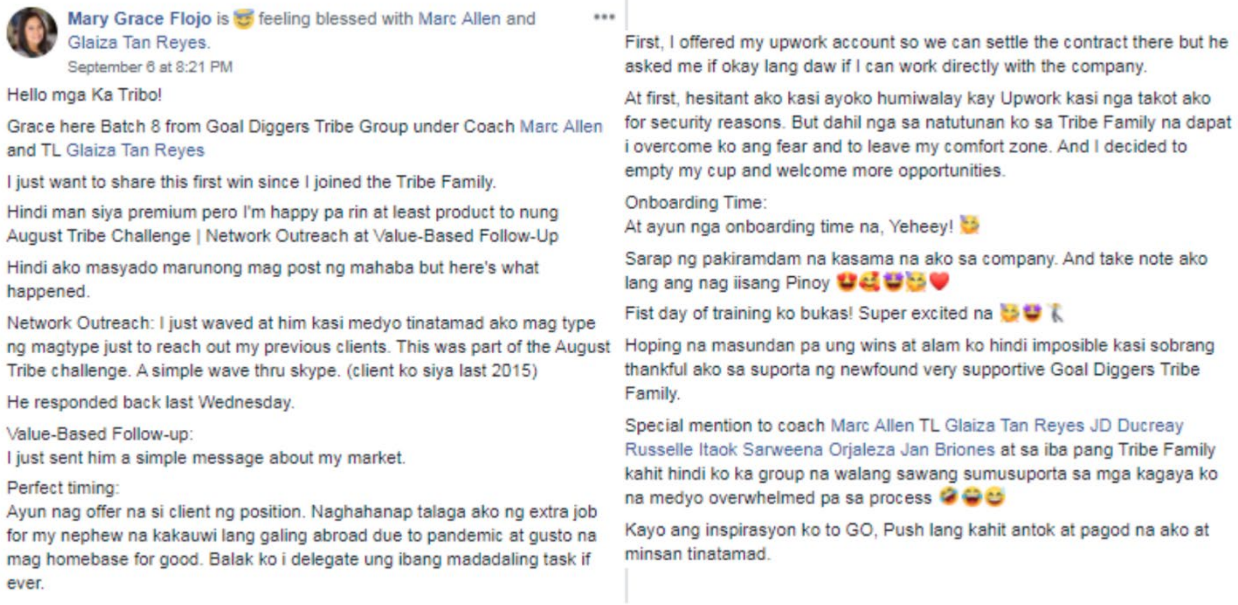
You received a $400.00 USD payment

Dear Mary Jeuliette Dalhani,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.


Mary Grace Flojo is 😇 feeling blessed with Marc Allen and Glaiza Tan Reyes.
September 6 at 8:21 PM

Hello mga Ka Tribo!

Grace here Batch 8 from Goal Diggers Tribe Group under Coach Marc Allen and TL Glaiza Tan Reyes

I just want to share this first win since I joined the Tribe Family.

Hindi man siya premium pero I'm happy pa rin at least product to nung August Tribe Challenge | Network Outreach at Value-Based Follow-Up

Hindi ako masyado marunong mag post ng mahaba but here's what happened.

Network Outreach: I just waved at him kasi medyo tinatamad ako mag type ng magtype just to reach out my previous clients. This was part of the August Tribe challenge. A simple wave thru skype. (client ko siya last 2015)

He responded back last Wednesday.

Value-Based Follow-up:
I just sent him a simple message about my market.

Perfect timing:
Ayun nag offer na si client ng position. Naghahanap talaga ako ng extra job for my nephew na kakauwi lang galing abroad due to pandemic at gusto na mag homebase for good. Balak ko i delegate ung ibang madadaling task if ever.

First, I offered my upwork account so we can settle the contract there but he asked me if okay lang daw if I can work directly with the company.

At first, hesitant ako kasi ayoko humiwalay kay Upwork kasi nga takot ako for security reasons. But dahil nga sa natutunan ko sa Tribe Family na dapat i overcome ko ang fear and to leave my comfort zone. And I decided to empty my cup and welcome more opportunities.

Onboarding Time:
At ayun nga onboarding time na, Yeheey! 🥳

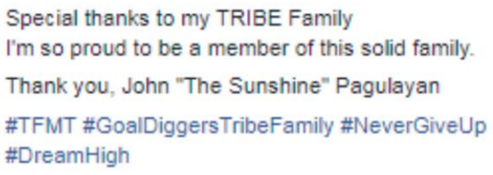
Sarap ng pakiramdam na kasama na ako sa company. And take note ako lang ang nag iisang Pinoy 😍🥰😈🥳❤️

Fist day of training ko bukas! Super excited na 🥳😈🚶

Hoping na masundan pa ung wins at alam ko hindi imposible kasi sobrang thankful ako sa suporta ng newfound very supportive Goal Diggers Tribe Family.

Special mention to coach Marc Allen TL Glaiza Tan Reyes JD Ducreay Russelle Itaok Sarweena Orjaleza Jan Briones at sa iba pang Tribe Family kahit hindi ko ka group na walang sawang sumusuporta sa mga kagaya ko na medyo overwhelmed pa sa process 🤣😂😅

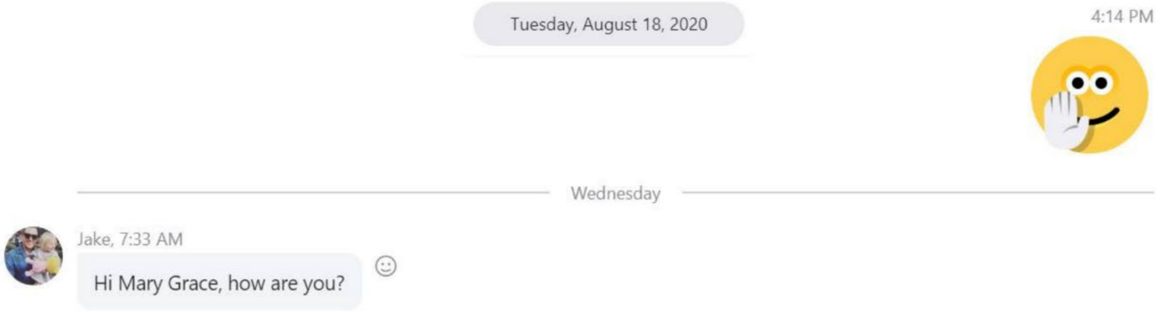
Kayo ang inspirasyon ko to GO, Push lang kahit antok at pagod na ako at minsan tinatamad.



Special thanks to my TRIBE Family
I'm so proud to be a member of this solid family.

Thank you, John "The Sunshine" Pagulayan

#TFMT #GoalDiggersTribeFamily #NeverGiveUp #DreamHigh



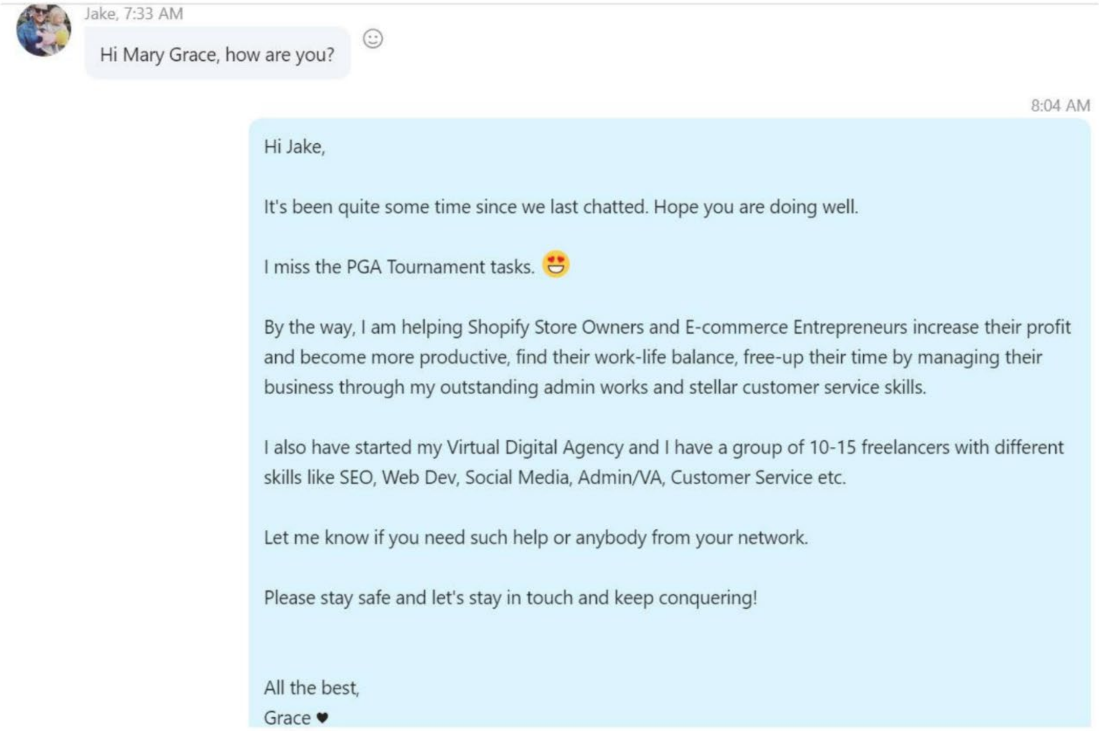
Tuesday, August 18, 2020

4:14 PM

Wednesday

Jake, 7:33 AM

Hi Mary Grace, how are you?



Jake, 7:33 AM

Hi Mary Grace, how are you?

8:04 AM

Hi Jake,

It's been quite some time since we last chatted. Hope you are doing well.

I miss the PGA Tournament tasks. 😍

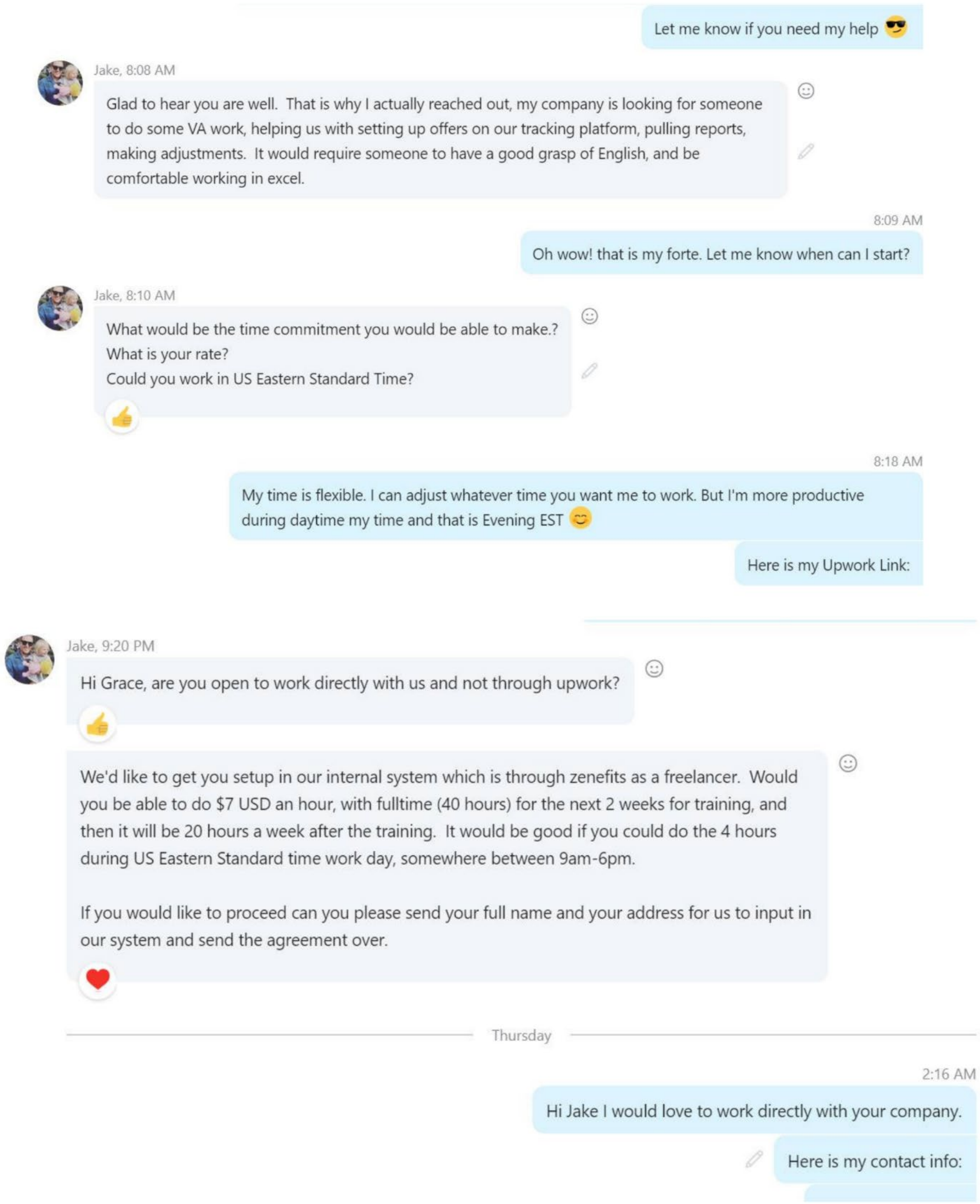
By the way, I am helping Shopify Store Owners and E-commerce Entrepreneurs increase their profit and become more productive, find their work-life balance, free-up their time by managing their business through my outstanding admin works and stellar customer service skills.

I also have started my Virtual Digital Agency and I have a group of 10-15 freelancers with different skills like SEO, Web Dev, Social Media, Admin/VA, Customer Service etc.

Let me know if you need such help or anybody from your network.

Please stay safe and let's stay in touch and keep conquering!

All the best,
Grace ♥



Let me know if you need my help 😎

Jake, 8:08 AM

Glad to hear you are well. That is why I actually reached out, my company is looking for someone to do some VA work, helping us with setting up offers on our tracking platform, pulling reports, making adjustments. It would require someone to have a good grasp of English, and be comfortable working in excel.

8:09 AM

Oh wow! that is my forte. Let me know when can I start?

Jake, 8:10 AM

What would be the time commitment you would be able to make.?
What is your rate?
Could you work in US Eastern Standard Time?

👍

8:18 AM

My time is flexible. I can adjust whatever time you want me to work. But I'm more productive during daytime my time and that is Evening EST 😊

Here is my Upwork Link:

Jake, 9:20 PM

Hi Grace, are you open to work directly with us and not through upwork?

👍

We'd like to get you setup in our internal system which is through zenefits as a freelancer. Would you be able to do $7 USD an hour, with fulltime (40 hours) for the next 2 weeks for training, and then it will be 20 hours a week after the training. It would be good if you could do the 4 hours during US Eastern Standard time work day, somewhere between 9am-6pm.

If you would like to proceed can you please send your full name and your address for us to input in our system and send the agreement over.

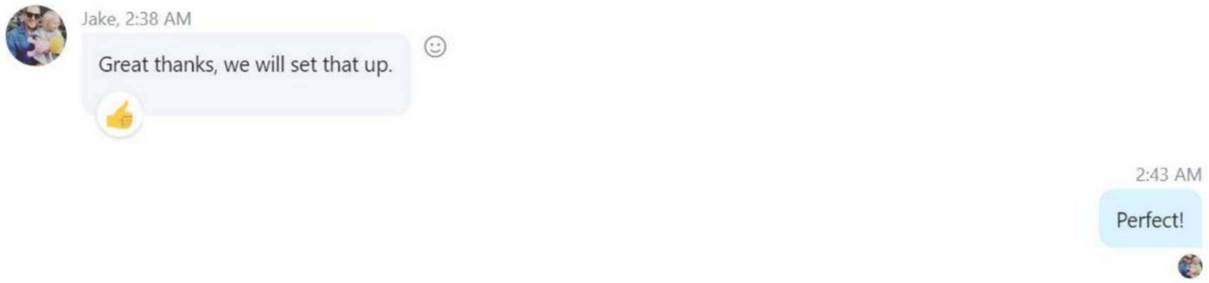
❤

Thursday

2:16 AM

Hi Jake I would love to work directly with your company.

Here is my contact info:

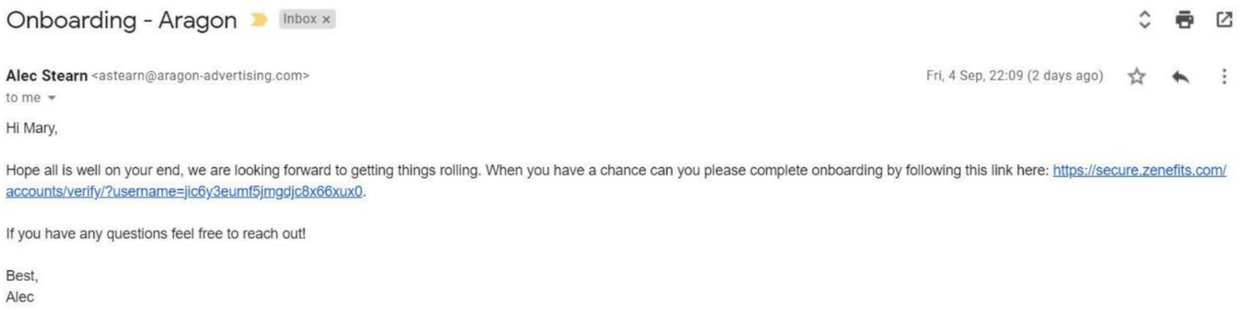


Jake, 2:38 AM

Great thanks, we will set that up.

2:43 AM

Perfect!



Onboarding - Aragon

Alec Stearn <astearn@aragon-advertising.com>

to me

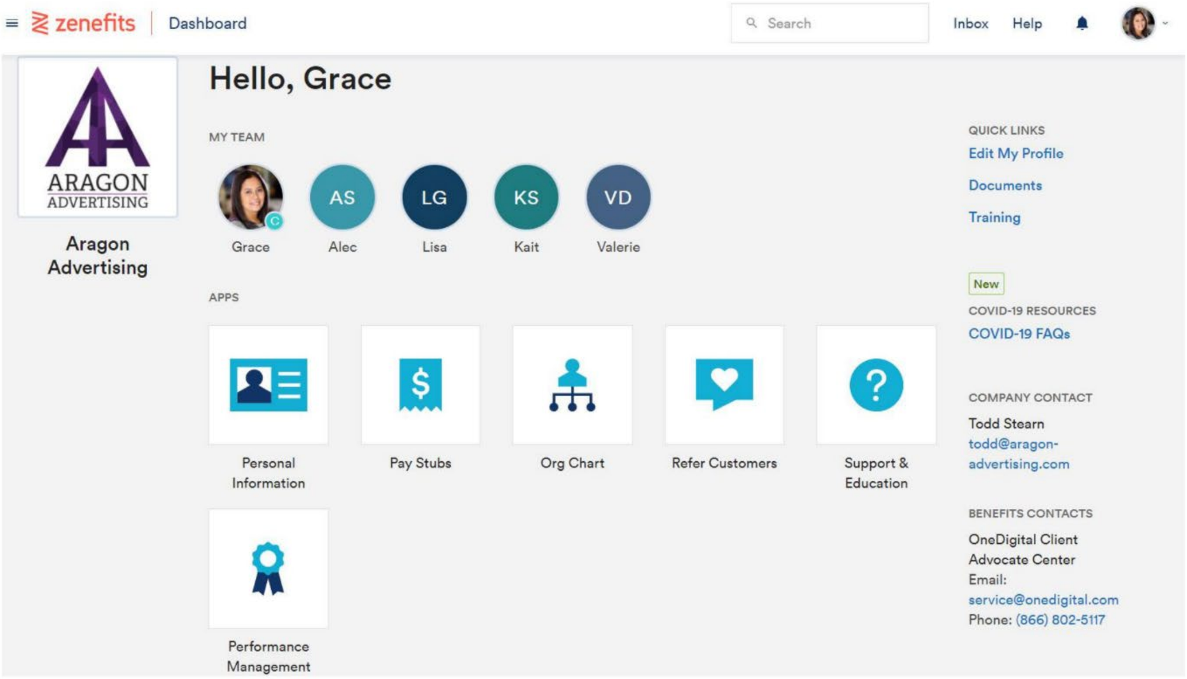
Fri, 4 Sep, 22:09 (2 days ago)

Hi Mary,

Hope all is well on your end, we are looking forward to getting things rolling. When you have a chance can you please complete onboarding by following this link here: https://secure.zenefits.com/accounts/verify/?username=jic6y3eumf5jmgdjc8x66xux0.

If you have any questions feel free to reach out!

Best,
Alec



≡ zenefits
Dashboard
Search
Inbox
Help
ARAGON ADVERTISING

Aragon Advertising

Hello, Grace

MY TEAM

AS
LG
KS
VD

Grace
Alec
Lisa
Kait
Valerie

APPS

Personal Information
Pay Stubs
Org Chart
Refer Customers
Support & Education
Performance Management

QUICK LINKS

Edit My Profile
Documents
Training
New

COVID-19 RESOURCES

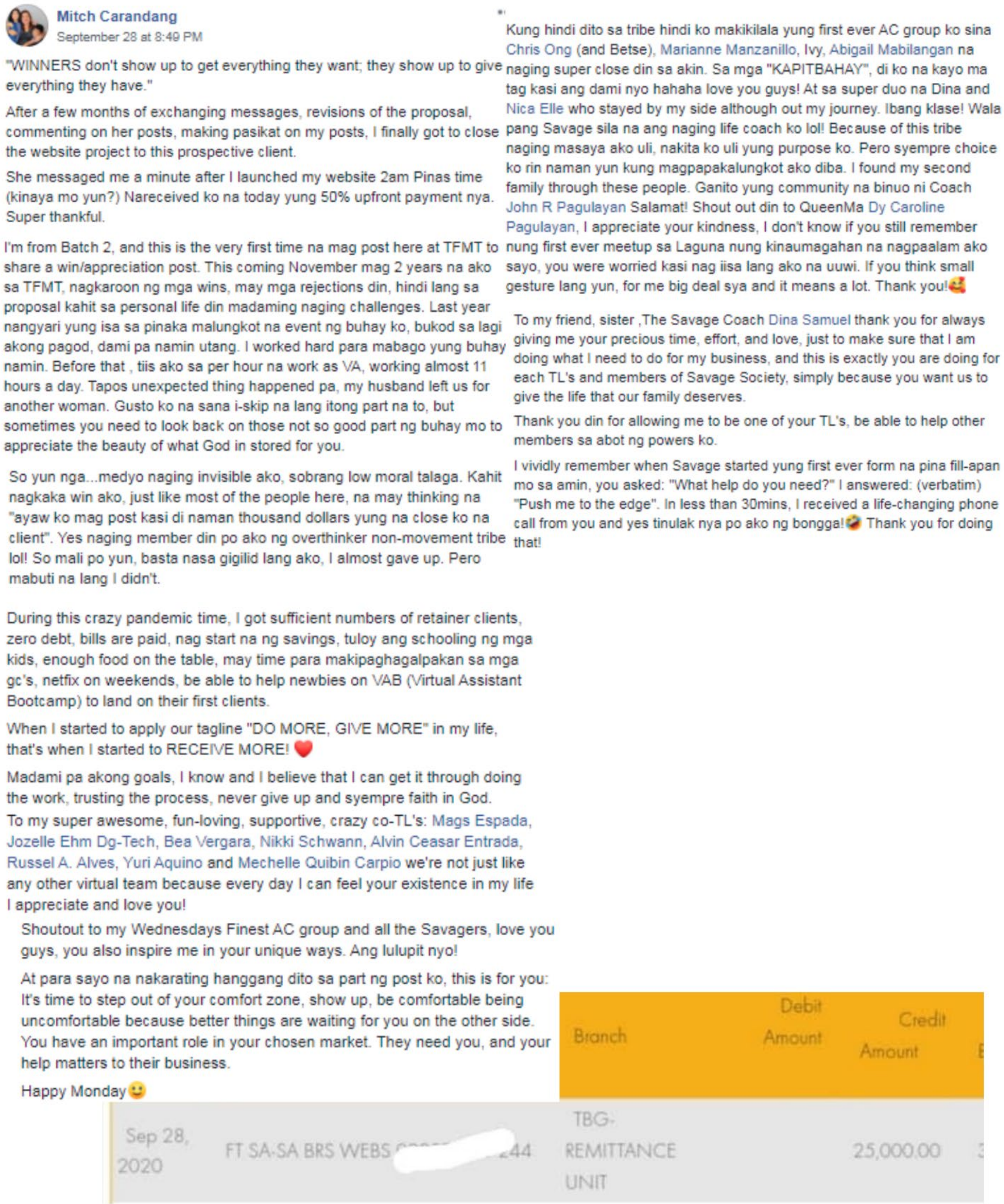
COVID-19 FAQs

COMPANY CONTACT

Todd Stearn
todd@aragon-advertising.com

BENEFITS CONTACTS

OneDigital Client Advocate Center
Email: service@onedigital.com
Phone: (866) 802-5117



Mitch Carandang
September 28 at 8:49 PM

"WINNERS don't show up to get everything they want; they show up to give everything they have."

After a few months of exchanging messages, revisions of the proposal, commenting on her posts, making pasikat on my posts, I finally got to close the website project to this prospective client.

She messaged me a minute after I launched my website 2am Pinas time (kinaya mo yun?) Nareceived ko na today yung 50% upfront payment nya. Super thankful.

I'm from Batch 2, and this is the very first time na mag post here at TFMT to share a win/appreciation post. This coming November mag 2 years na ako sa TFMT, nagkaroon ng mga wins, may mga rejections din, hindi lang sa proposal kahit sa personal life din madaming naging challenges. Last year nangyari yung isa sa pinaka malungkot na event ng buhay ko, bukod sa lagi akong pagod, dami pa namin utang. I worked hard para mabago yung buhay namin. Before that , tiis ako sa per hour na work as VA, working almost 11 hours a day. Tapos unexpected thing happened pa, my husband left us for another woman. Gusto ko na sana i-skip na lang itong part na to, but sometimes you need to look back on those not so good part ng buhay mo to appreciate the beauty of what God in stored for you.

So yun nga...medyo naging invisible ako, sobrang low moral talaga. Kahit nagkaka win ako, just like most of the people here, na may thinking na "ayaw ko mag post kasi di naman thousand dollars yung na close ko na client". Yes naging member din po ako ng overthinker non-movement tribe lol! So mali po yun, basta nasa gigilid lang ako, I almost gave up. Pero mabuti na lang I didn't.

During this crazy pandemic time, I got sufficient numbers of retainer clients, zero debt, bills are paid, nag start na ng savings, tuloy ang schooling ng mga kids, enough food on the table, may time para makipaghagalpakan sa mga gc's, netfix on weekends, be able to help newbies on VAB (Virtual Assistant Bootcamp) to land on their first clients.

When I started to apply our tagline "DO MORE, GIVE MORE" in my life, that's when I started to RECEIVE MORE! ❤️

Madami pa akong goals, I know and I believe that I can get it through doing the work, trusting the process, never give up and syempre faith in God.
To my super awesome, fun-loving, supportive, crazy co-TL's: Mags Espada, Jozelle Ehm Dg-Tech, Bea Vergara, Nikki Schwann, Alvin Ceasar Entrada, Russel A. Alves, Yuri Aquino and Mechelle Quibin Carpio we're not just like any other virtual team because every day I can feel your existence in my life I appreciate and love you!

Shoutout to my Wednesdays Finest AC group and all the Savagers, love you guys, you also inspire me in your unique ways. Ang lulupit nyo!

At para sayo na nakarating hanggang dito sa part ng post ko, this is for you: It's time to step out of your comfort zone, show up, be comfortable being uncomfortable because better things are waiting for you on the other side. You have an important role in your chosen market. They need you, and your help matters to their business.

Happy Monday😃

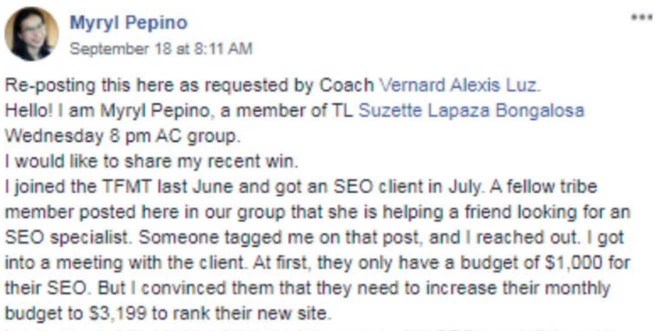
Kung hindi dito sa tribe hindi ko makikilala yung first ever AC group ko sina Chris Ong (and Betse), Marianne Manzanillo, Ivy, Abigail Mabilangan na naging super close din sa akin. Sa mga "KAPITBAHAY", di ko na kayo ma tag kasi ang dami nyo hahaha love you guys! At sa super duo na Dina and Nica Elle who stayed by my side although out my journey. Ibang klase! Wala pang Savage sila na ang naging life coach ko lol! Because of this tribe naging masaya ako uli, nakita ko uli yung purpose ko. Pero syempre choice ko rin naman yun kung magpapakalungkot ako diba. I found my second family through these people. Ganito yung community na binuo ni Coach John R Pagulayan Salamat! Shout out din to QueenMa Dy Caroline Pagulayan, I appreciate your kindness, I don't know if you still remember nung first ever meetup sa Laguna nung kinaumagahan na nagpaalam ako sayo, you were worried kasi nag iisa lang ako na uuwi. If you think small gesture lang yun, for me big deal sya and it means a lot. Thank you!🥰

To my friend, sister ,The Savage Coach Dina Samuel thank you for always giving me your precious time, effort, and love, just to make sure that I am doing what I need to do for my business, and this is exactly you are doing for each TL's and members of Savage Society, simply because you want us to give the life that our family deserves.

Thank you din for allowing me to be one of your TL's, be able to help other members sa abot ng powers ko.

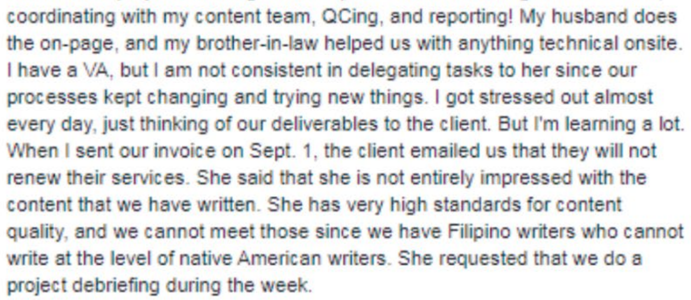
I vividly remember when Savage started yung first ever form na pina fill-apan mo sa amin, you asked: "What help do you need?" I answered: (verbatim) "Push me to the edge". In less than 30mins, I received a life-changing phone call from you and yes tinulak nya po ako ng bongga!🤣 Thank you for doing that!

		Branch	Debit Amount	Credit Amount
Sep 28, 2020	FT SA-SA BRS WEBS [redacted] 44	TBG-REMITTANCE UNIT		25,000.00

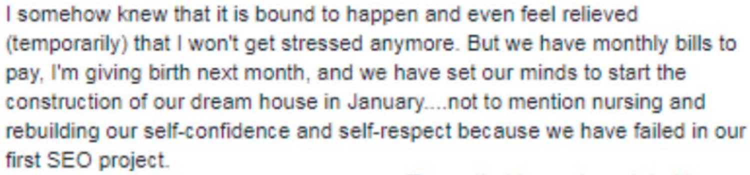


Myryl Pepino
September 18 at 8:11 AM

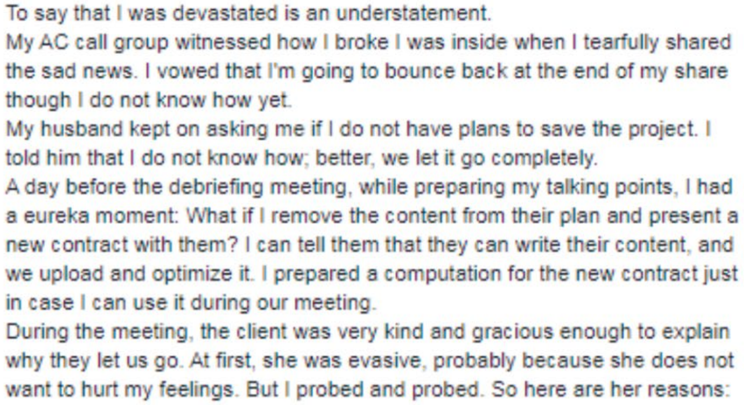
Re-posting this here as requested by Coach Vernard Alexis Luz.
Hello! I am Myryl Pepino, a member of TL Suzette Lapaza Bongalosa Wednesday 8 pm AC group.
I would like to share my recent win.
I joined the TFMT last June and got an SEO client in July. A fellow tribe member posted here in our group that she is helping a friend looking for an SEO specialist. Someone tagged me on that post, and I reached out. I got into a meeting with the client. At first, they only have a budget of $1,000 for their SEO. But I convinced them that they need to increase their monthly budget to $3,199 to rank their new site.
I was amazed that I closed the deal. I am a newbie SEO specialist, and I only handled basic SEO tasks like reputation management and on-page optimization before. With this project, I have to learn in-depth SEO while running the campaign.



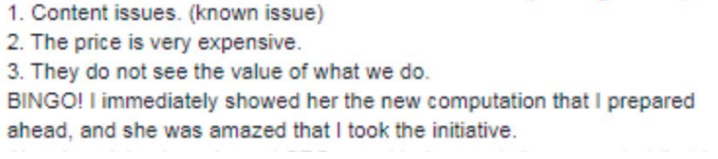
I handle the project's management aspect - communicating with the client, coordinating with my content team, QCing, and reporting! My husband does the on-page, and my brother-in-law helped us with anything technical onsite. I have a VA, but I am not consistent in delegating tasks to her since our processes kept changing and trying new things. I got stressed out almost every day, just thinking of our deliverables to the client. But I'm learning a lot.
When I sent our invoice on Sept. 1, the client emailed us that they will not renew their services. She said that she is not entirely impressed with the content that we have written. She has very high standards for content quality, and we cannot meet those since we have Filipino writers who cannot write at the level of native American writers. She requested that we do a project debriefing during the week.



I somehow knew that it is bound to happen and even feel relieved (temporarily) that I won't get stressed anymore. But we have monthly bills to pay, I'm giving birth next month, and we have set our minds to start the construction of our dream house in January....not to mention nursing and rebuilding our self-confidence and self-respect because we have failed in our first SEO project.



To say that I was devastated is an understatement.
My AC call group witnessed how I broke I was inside when I tearfully shared the sad news. I vowed that I'm going to bounce back at the end of my share though I do not know how yet.
My husband kept on asking me if I do not have plans to save the project. I told him that I do not know how; better, we let it go completely.
A day before the debriefing meeting, while preparing my talking points, I had a eureka moment: What if I remove the content from their plan and present a new contract with them? I can tell them that they can write their content, and we upload and optimize it. I prepared a computation for the new contract just in case I can use it during our meeting.
During the meeting, the client was very kind and gracious enough to explain why they let us go. At first, she was evasive, probably because she does not want to hurt my feelings. But I probed and probed. So here are her reasons:



1. Content issues. (known issue)
2. The price is very expensive.
3. They do not see the value of what we do.

BINGO! I immediately showed her the new computation that I prepared ahead, and she was amazed that I took the initiative.

Also, I explained our August SEO report to her, and she suggested that I summarize the report in a way that makes sense to them. I usually send our report that shows lots of graphs and numbers. No wonder they cannot see our work's value because the graphs and numbers were very confusing to them. She even requested that I give them the definitions of some SEO terms that we use in the report like backlinks, GMB, on-page, indexing, etc. She was very convinced that we are improving their site ranking that she said that she would fight for us and talk to the owner so they can keep us. To prepare for that, I created a new proposal with the new contract price and a video explainer of our monthly SEO report.

I did not communicate with her for a week. I prayed a lot, but I was open to anything that can happen.

Last Monday, I casually reached out to her about an issue that we need to fix on their site. She replied to my message and also mentioned that she had talked with the owner. She said that they decided to keep us, but the owner has requirements:

1. That we increase their site traffic every month by 150 organically.
2. In about 7 months, they want to see 1,000 organic traffic.
3. They want to have 3-5 converted clients by that time.

Though these expectations are relatively high, we accepted the challenge. Whether we succeed or fail at this project, we will take this as a HUGE milestone in our SEO career.

In the future, when I look back at this moment of my life, I will feel grateful that I took the risk and persisted no matter how challenging the situation is. For those who are still struggling, I am confident that you will get achieve your goals! Just don't give up and ask for help and guidance. And even when faced with an insurmountable amount of fear, take action! It's when things are getting tough that you must not quit.

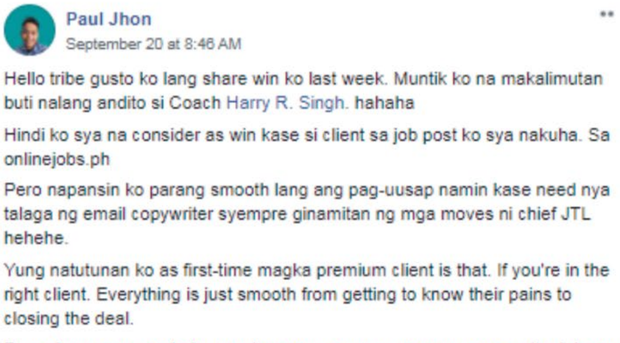
To my AC groupmates Carla Gutierrez Angela Jose Anna Maria Velonza Nurjean Idris Chaneco Adie P. Palacios Raymond Arce Jared Hael Plata T-tan Almeda Cynthia De Ocampo thank you for always listening to my stories and being patient with me! I always look forward to joining our weekly call because you inspired and pushed me to do better. God must have put us together because He knows that we need each other.

To TL Suzette Lapaza Bongalosa who never fails to see and believe in what we can do, thank you! You are full of energy and sunshine; you inspire us all. Thank you for pushing me to share this story.

And to my entire TFMT family, thank you as well! I kept all your inspiring stories inside my heart and look at me now - more courageous and ready to take risks! So continue sharing your learnings because you will never know whom you are inspiring.

P.S. If there's an SEO specialist here in our tribe who can suggest strategies for hitting the client's requirements, please connect with me. I need your help because I want to keep this client for a longer time. Pang BCS namin to. 😀 I would also appreciate if someone can add me to an SEO chat group here in TFMT, if there's one. Thank you in advance!

(This win first appeared in the Winning Tribe group.)



Paul Jhon
September 20 at 8:46 AM

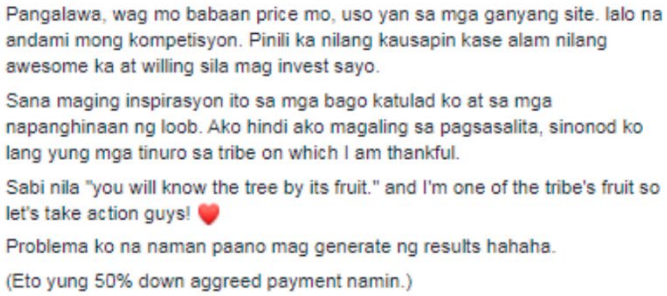
Hello tribe gusto ko lang share win ko last week. Muntik ko na makalimutan buti nalang andito si Coach Harry R. Singh. hahaha

Hindi ko sya na consider as win kase si client sa job post ko sya nakuha. Sa onlinejobs.ph

Pero napansin ko parang smooth lang ang pag-uusap namin kase need nya talaga ng email copywriter syempre ginamitan ng mga moves ni chief JTL hehehe.

Yung natutunan ko as first-time magka premium client is that. If you're in the right client. Everything is just smooth from getting to know their pains to closing the deal.

Pangalawa, wag mo babaan price mo, uso yan sa mga ganyang site. lalo na andami mong kompetisyon. Pinili ka nilang kausapin kase alam nilang awesome ka at willing sila mag invest sayo.



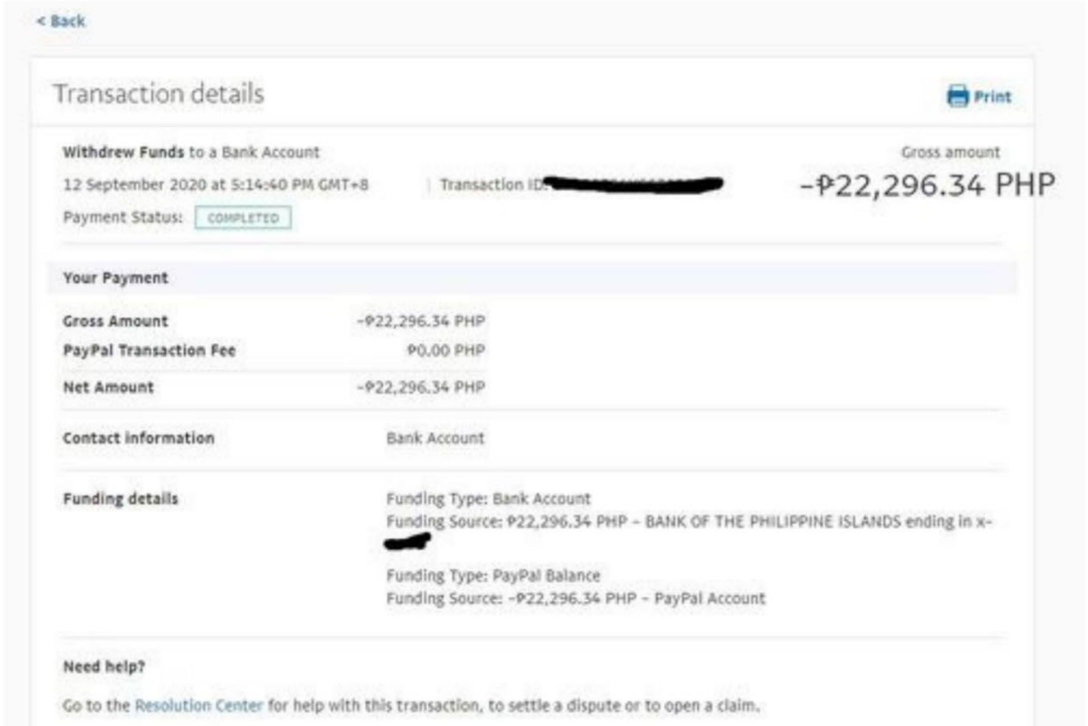
Pangalawa, wag mo babaan price mo, uso yan sa mga ganyang site. lalo na andami mong kompetisyon. Pinili ka nilang kausapin kase alam nilang awesome ka at willing sila mag invest sayo.

Sana maging inspirasyon ito sa mga bago katulad ko at sa mga napanghinaan ng loob. Ako hindi ako magaling sa pagsasalita, sinonod ko lang yung mga tinuro sa tribe on which I am thankful.

Sabi nila "you will know the tree by its fruit." and I'm one of the tribe's fruit so let's take action guys! ❤️

Problema ko na naman paano mag generate ng results hahaha.

(Eto yung 50% down aggreed payment namin.)



Transaction details

Withdrew Funds to a Bank Account

12 September 2020 at 5:14:40 PM GMT+8 | Transaction ID [redacted]

Payment Status: COMPLETED

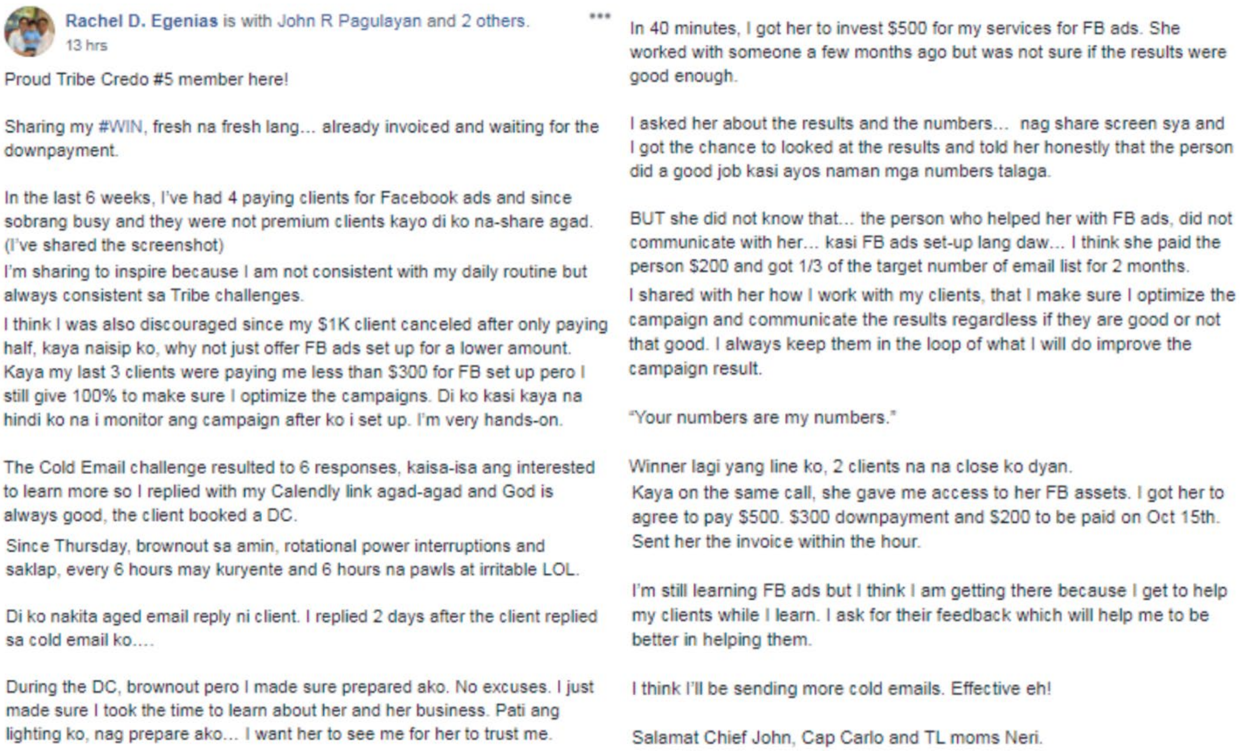
Gross amount
-₱22,296.34 PHP

Your Payment

Gross Amount	-₱22,296.34 PHP
PayPal Transaction Fee	₱0.00 PHP
Net Amount	-₱22,296.34 PHP
Contact information	Bank Account
Funding details	Funding Type: Bank Account Funding Source: ₱22,296.34 PHP - BANK OF THE PHILIPPINE ISLANDS ending in x- [redacted] Funding Type: PayPal Balance Funding Source: -₱22,296.34 PHP - PayPal Account

Need help?

Go to the Resolution Center for help with this transaction, to settle a dispute or to open a claim.



Rachel D. Egenias is with John R Pagulayan and 2 others.
13 hrs

Proud Tribe Credo #5 member here!

Sharing my #WIN, fresh na fresh lang… already invoiced and waiting for the downpayment.

In the last 6 weeks, I've had 4 paying clients for Facebook ads and since sobrang busy and they were not premium clients kayo di ko na-share agad. (I've shared the screenshot)

I'm sharing to inspire because I am not consistent with my daily routine but always consistent sa Tribe challenges.

I think I was also discouraged since my $1K client canceled after only paying half, kaya naisip ko, why not just offer FB ads set up for a lower amount. Kaya my last 3 clients were paying me less than $300 for FB set up pero I still give 100% to make sure I optimize the campaigns. Di ko kasi kaya na hindi ko na i monitor ang campaign after ko i set up. I'm very hands-on.

The Cold Email challenge resulted to 6 responses, kaisa-isa ang interested to learn more so I replied with my Calendly link agad-agad and God is always good, the client booked a DC.

Since Thursday, brownout sa amin, rotational power interruptions and saklap, every 6 hours may kuryente and 6 hours na pawls at irritable LOL.

Di ko nakita aged email reply ni client. I replied 2 days after the client replied sa cold email ko….

During the DC, brownout pero I made sure prepared ako. No excuses. I just made sure I took the time to learn about her and her business. Pati ang lighting ko, nag prepare ako… I want her to see me for her to trust me.

In 40 minutes, I got her to invest $500 for my services for FB ads. She worked with someone a few months ago but was not sure if the results were good enough.

I asked her about the results and the numbers… nag share screen sya and I got the chance to looked at the results and told her honestly that the person did a good job kasi ayos naman mga numbers talaga.

BUT she did not know that… the person who helped her with FB ads, did not communicate with her… kasi FB ads set-up lang daw… I think she paid the person $200 and got 1/3 of the target number of email list for 2 months.

I shared with her how I work with my clients, that I make sure I optimize the campaign and communicate the results regardless if they are good or not that good. I always keep them in the loop of what I will do improve the campaign result.

"Your numbers are my numbers."

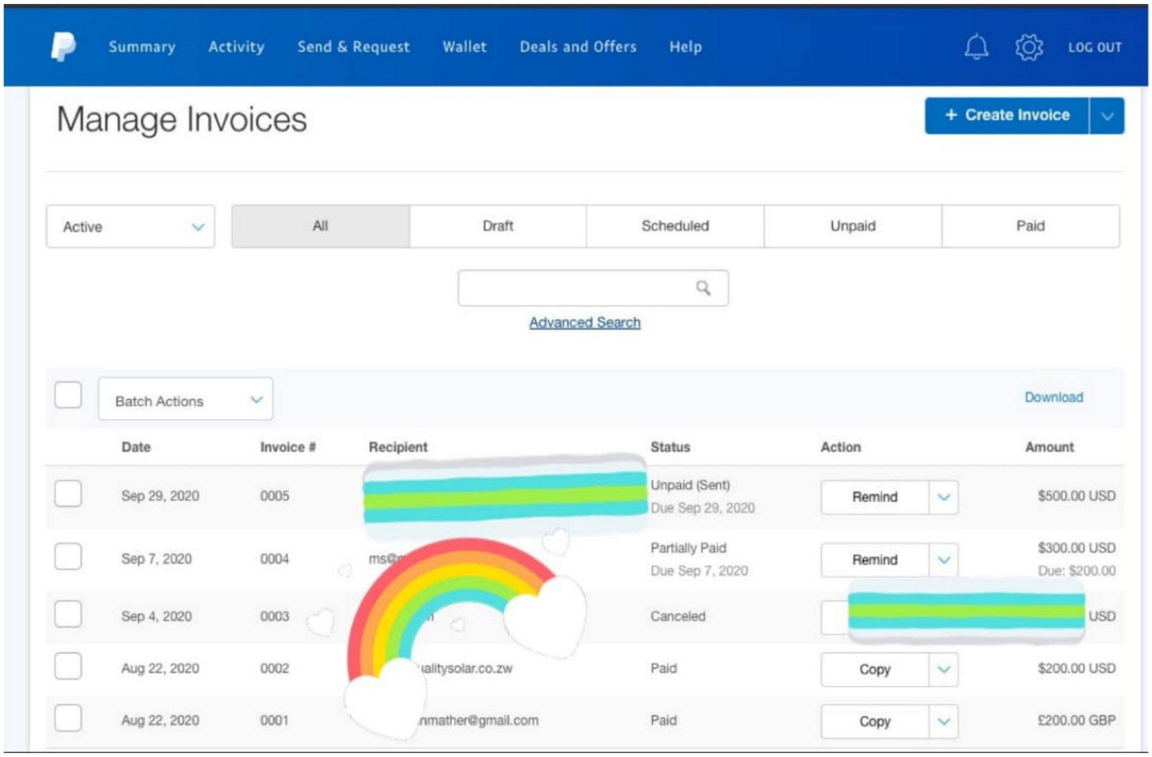
Winner lagi yang line ko, 2 clients na na close ko dyan.

Kaya on the same call, she gave me access to her FB assets. I got her to agree to pay $500. $300 downpayment and $200 to be paid on Oct 15th. Sent her the invoice within the hour.

I'm still learning FB ads but I think I am getting there because I get to help my clients while I learn. I ask for their feedback which will help me to be better in helping them.

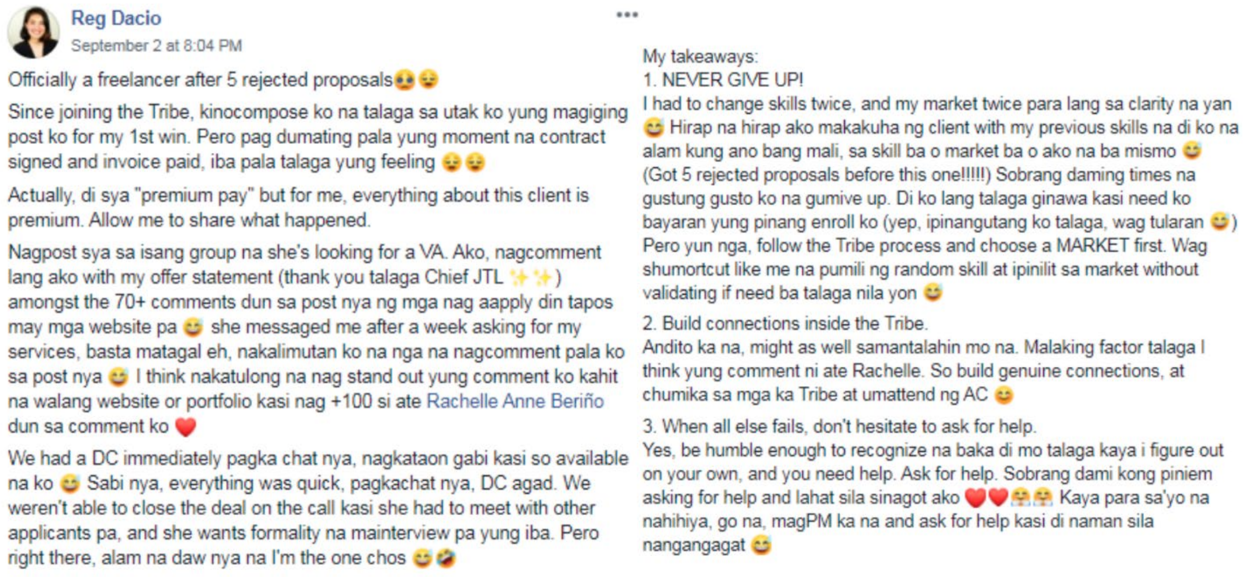
I think I'll be sending more cold emails. Effective eh!

Salamat Chief John, Cap Carlo and TL moms Neri.



Manage Invoices

	Date	Invoice #	Recipient	Status	Action	Amount
☐	Sep 29, 2020	0005	[redacted]	Unpaid (Sent) Due Sep 29, 2020	Remind	$500.00 USD
☐	Sep 7, 2020	0004	[redacted]	Partially Paid Due Sep 7, 2020	Remind	$300.00 USD Due: $200.00
☐	Sep 4, 2020	0003	[redacted]	Canceled	[redacted]	[redacted]
☐	Aug 22, 2020	0002	[redacted]	Paid	Copy	$200.00 USD
☐	Aug 22, 2020	0001	[redacted]	Paid	Copy	£200.00 GBP



Reg Dacio
September 2 at 8:04 PM

Officially a freelancer after 5 rejected proposals🥺😔

Since joining the Tribe, kinocompose ko na talaga sa utak ko yung magiging post ko for my 1st win. Pero pag dumating pala yung moment na contract signed and invoice paid, iba pala talaga yung feeling 😔😔

Actually, di sya "premium pay" but for me, everything about this client is premium. Allow me to share what happened.

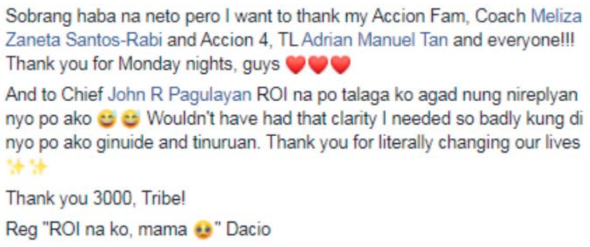
Nagpost sya sa isang group na she's looking for a VA. Ako, nagcomment lang ako with my offer statement (thank you talaga Chief JTL ✨✨) amongst the 70+ comments dun sa post nya ng mga nag aapply din tapos may mga website pa 😅 she messaged me after a week asking for my services, basta matagal eh, nakalimutan ko na nga na nagcomment pala ko sa post nya 😅 I think nakatulong na nag stand out yung comment ko kahit na walang website or portfolio kasi nag +100 si ate Rachelle Anne Beriño dun sa comment ko ❤️

We had a DC immediately pagka chat nya, nagkataon gabi kasi so available na ko 😅 Sabi nya, everything was quick, pagkachat nya, DC agad. We weren't able to close the deal on the call kasi she had to meet with other applicants pa, and she wants formality na mainterview pa yung iba. Pero right there, alam na daw nya na I'm the one chos 😅🤣

My takeaways:
1. NEVER GIVE UP!
I had to change skills twice, and my market twice para lang sa clarity na yan 😅 Hirap na hirap ako makakuha ng client with my previous skills na di ko na alam kung ano bang mali, sa skill ba o market ba o ako na ba mismo 😅 (Got 5 rejected proposals before this one!!!!) Sobrang daming times na gustung gusto ko na gumive up. Di ko lang talaga ginawa kasi need ko bayaran yung pinang enroll ko (yep, ipinangutang ko talaga, wag tularan 😅) Pero yun nga, follow the Tribe process and choose a MARKET first. Wag shumortcut like me na pumili ng random skill at ipinilit sa market without validating if need ba talaga nila yon 😅

2. Build connections inside the Tribe.
Andito ka na, might as well samantalahin mo na. Malaking factor talaga I think yung comment ni ate Rachelle. So build genuine connections, at chumika sa mga ka Tribe at umattend ng AC 😅

3. When all else fails, don't hesitate to ask for help.
Yes, be humble enough to recognize na baka di mo talaga kaya i figure out on your own, and you need help. Ask for help. Sobrang dami kong piniem asking for help and lahat sila sinagot ako ❤️❤️🤗🤗 Kaya para sa'yo na nahihiya, go na, magPM ka na and ask for help kasi di naman sila nangangagat 😅

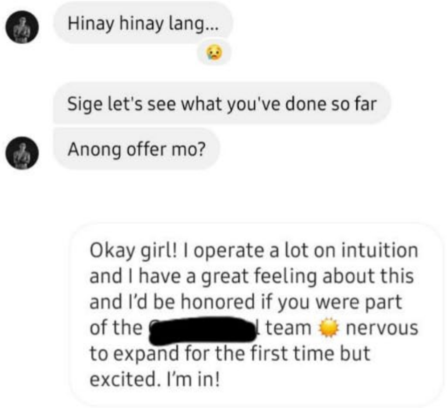


Sobrang haba na neto pero I want to thank my Accion Fam, Coach Meliza Zaneta Santos-Rabi and Accion 4, TL Adrian Manuel Tan and everyone!!! Thank you for Monday nights, guys ❤️❤️❤️

And to Chief John R Pagulayan ROI na po talaga ko agad nung nireplyan nyo po ako 😅😅 Wouldn't have had that clarity I needed so badly kung di nyo po ako ginuide and tinuruan. Thank you for literally changing our lives ✨✨

Thank you 3000, Tribe!

Reg "ROI na ko, mama 🥺" Dacio

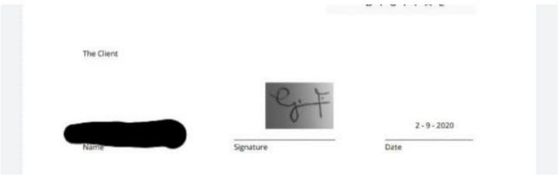


Hinay hinay lang...

Sige let's see what you've done so far

Anong offer mo?

Okay girl! I operate a lot on intuition and I have a great feeling about this and I'd be honored if you were part of the [redacted] team 🌞 nervous to expand for the first time but excited. I'm in!

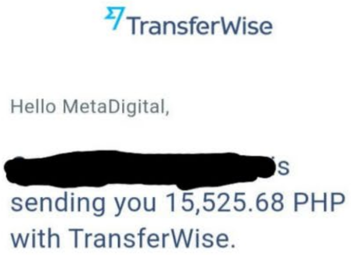


The Client

[redacted]
Name

Signature

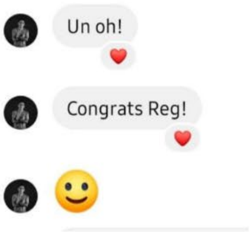
2-9-2020
Date



TransferWise

Hello MetaDigital,

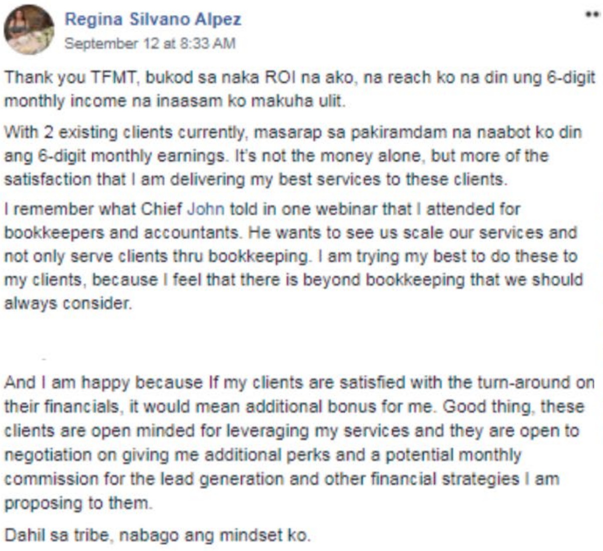
[redacted]s sending you 15,525.68 PHP with TransferWise.



Un oh!

Congrats Reg!

🙂



Regina Silvano Alpez
September 12 at 8:33 AM

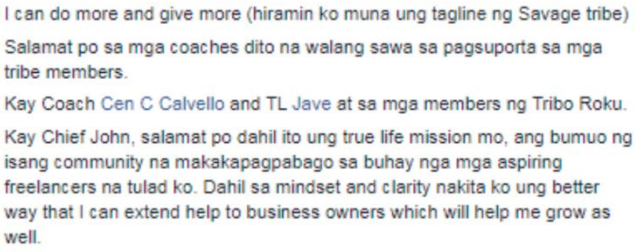
Thank you TFMT, bukod sa naka ROI na ako, na reach ko na din ung 6-digit monthly income na inaasam ko makuha ulit.

With 2 existing clients currently, masarap sa pakiramdam na naabot ko din ang 6-digit monthly earnings. It's not the money alone, but more of the satisfaction that I am delivering my best services to these clients.

I remember what Chief John told in one webinar that I attended for bookkeepers and accountants. He wants to see us scale our services and not only serve clients thru bookkeeping. I am trying my best to do these to my clients, because I feel that there is beyond bookkeeping that we should always consider.

And I am happy because If my clients are satisfied with the turn-around on their financials, it would mean additional bonus for me. Good thing, these clients are open minded for leveraging my services and they are open to negotiation on giving me additional perks and a potential monthly commission for the lead generation and other financial strategies I am proposing to them.

Dahil sa tribe, nabago ang mindset ko.

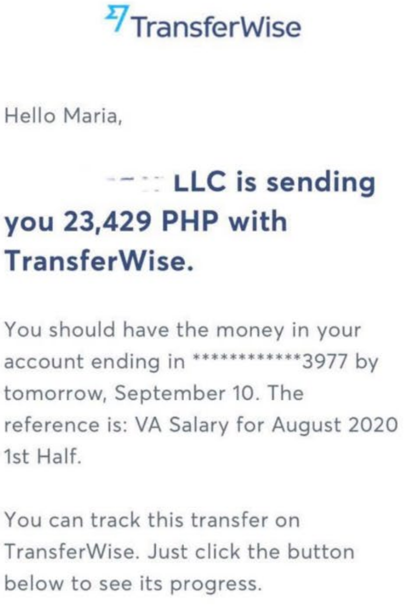


I can do more and give more (hiramin ko muna ung tagline ng Savage tribe)

Salamat po sa mga coaches dito na walang sawa sa pagsuporta sa mga tribe members.

Kay Coach Cen C Calvello and TL Jave at sa mga members ng Tribo Roku.

Kay Chief John, salamat po dahil ito ung true life mission mo, ang bumuo ng isang community na makakapagpabago sa buhay nga mga aspiring freelancers na tulad ko. Dahil sa mindset and clarity nakita ko ung better way that I can extend help to business owners which will help me grow as well.



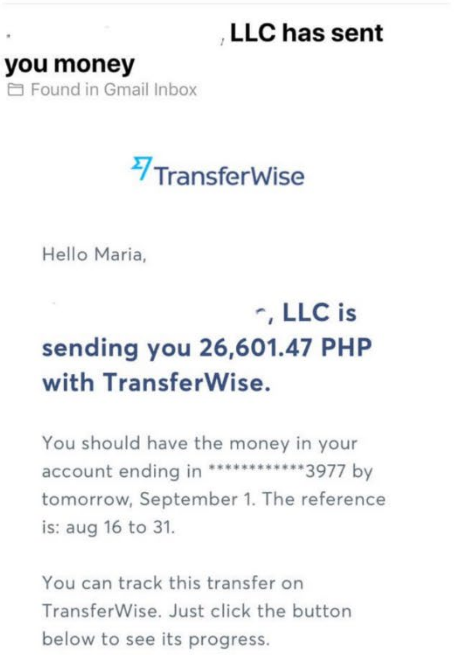
TransferWise

Hello Maria,

LLC is sending you 23,429 PHP with TransferWise.

You should have the money in your account ending in ************3977 by tomorrow, September 10. The reference is: VA Salary for August 2020 1st Half.

You can track this transfer on TransferWise. Just click the button below to see its progress.



, LLC has sent you money

Found in Gmail Inbox

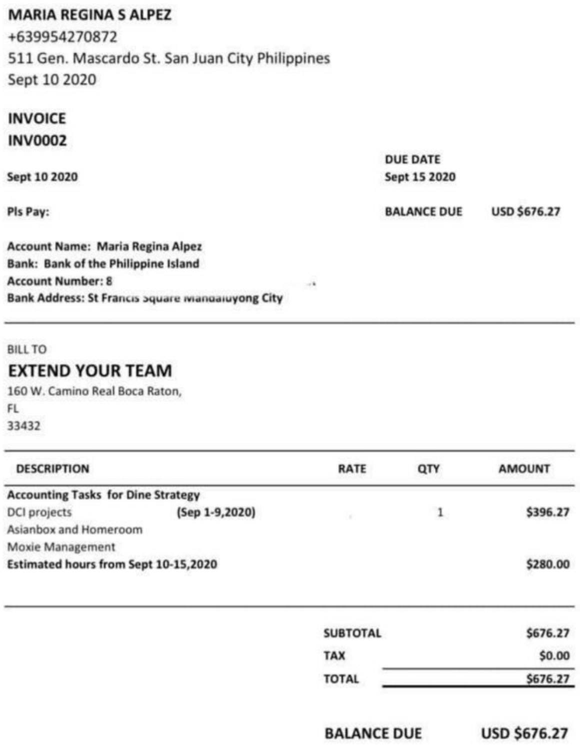
TransferWise

Hello Maria,

, LLC is sending you 26,601.47 PHP with TransferWise.

You should have the money in your account ending in ************3977 by tomorrow, September 1. The reference is: aug 16 to 31.

You can track this transfer on TransferWise. Just click the button below to see its progress.



MARIA REGINA S ALPEZ
+639954270872
511 Gen. Mascardo St. San Juan City Philippines
Sept 10 2020

INVOICE
INV0002

Sept 10 2020

DUE DATE
Sept 15 2020

Pls Pay:

BALANCE DUE **USD $676.27**

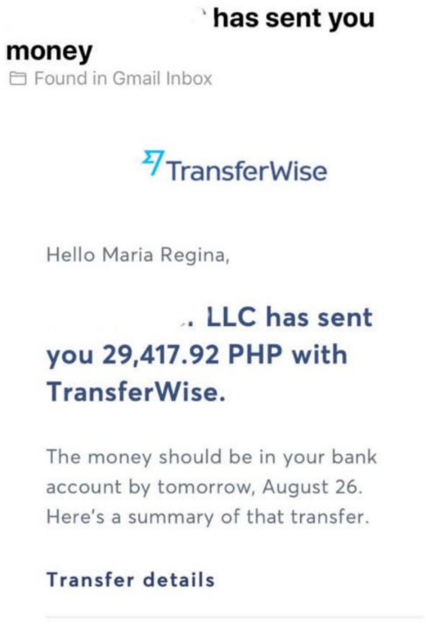
Account Name: Maria Regina Alpez
Bank: Bank of the Philippine Island
Account Number: 8 [redacted]
Bank Address: St Francis Square Mandaluyong City

BILL TO
EXTEND YOUR TEAM
160 W. Camino Real Boca Raton,
FL
33432

DESCRIPTION	RATE	QTY	AMOUNT
Accounting Tasks for Dine Strategy DCI projects **(Sep 1-9,2020)** Asianbox and Homeroom Moxie Management		1	**$396.27**
Estimated hours from Sept 10-15,2020			**$280.00**

SUBTOTAL	**$676.27**
TAX	**$0.00**
TOTAL	**$676.27**

BALANCE DUE **USD $676.27**



[redacted] has sent you money

Found in Gmail Inbox

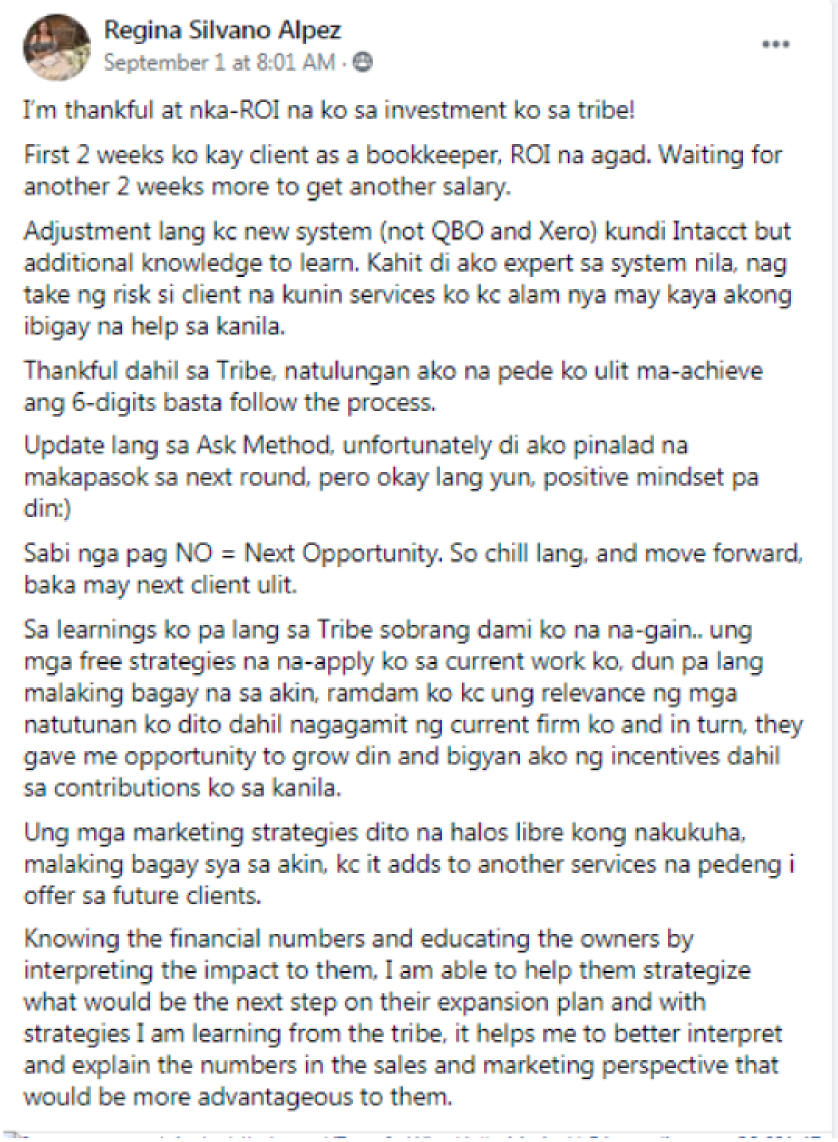
TransferWise

Hello Maria Regina,

[redacted]. LLC has sent you 29,417.92 PHP with TransferWise.

The money should be in your bank account by tomorrow, August 26. Here's a summary of that transfer.

Transfer details



Regina Silvano Alpez

September 1 at 8:01 AM ·

I'm thankful at nka-ROI na ko sa investment ko sa tribe!

First 2 weeks ko kay client as a bookkeeper, ROI na agad. Waiting for another 2 weeks more to get another salary.

Adjustment lang kc new system (not QBO and Xero) kundi Intacct but additional knowledge to learn. Kahit di ako expert sa system nila, nag take ng risk si client na kunin services ko kc alam nya may kaya akong ibigay na help sa kanila.

Thankful dahil sa Tribe, natulungan ako na pede ko ulit ma-achieve ang 6-digits basta follow the process.

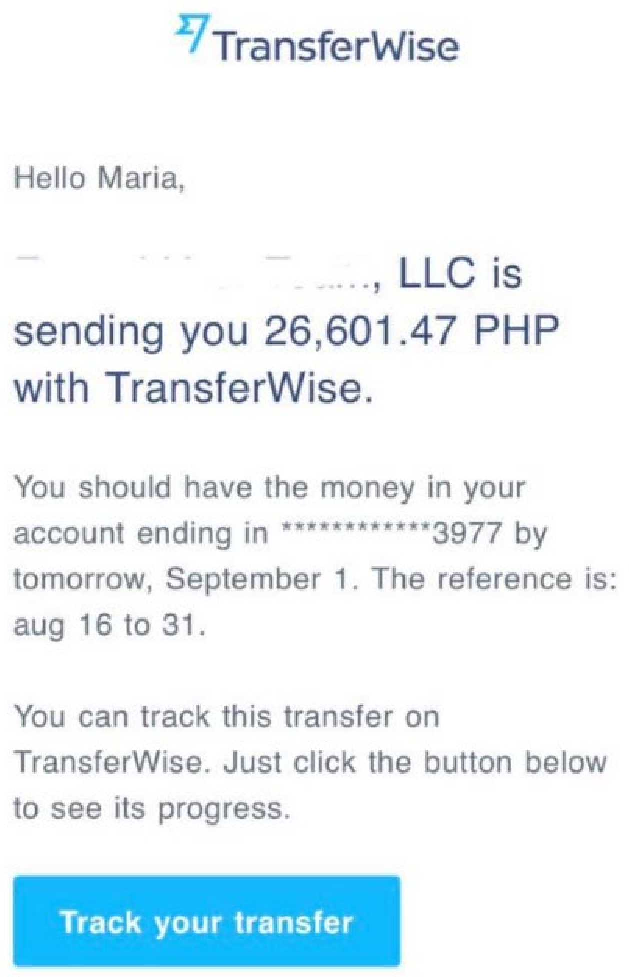
Update lang sa Ask Method, unfortunately di ako pinalad na makapasok sa next round, pero okay lang yun, positive mindset pa din:)

Sabi nga pag NO = Next Opportunity. So chill lang, and move forward, baka may next client ulit.

Sa learnings ko pa lang sa Tribe sobrang dami ko na na-gain.. ung mga free strategies na na-apply ko sa current work ko, dun pa lang malaking bagay na sa akin, ramdam ko kc ung relevance ng mga natutunan ko dito dahil nagagamit ng current firm ko and in turn, they gave me opportunity to grow din and bigyan ako ng incentives dahil sa contributions ko sa kanila.

Ung mga marketing strategies dito na halos libre kong nakukuha, malaking bagay sya sa akin, kc it adds to another services na pedeng i offer sa future clients.

Knowing the financial numbers and educating the owners by interpreting the impact to them, I am able to help them strategize what would be the next step on their expansion plan and with strategies I am learning from the tribe, it helps me to better interpret and explain the numbers in the sales and marketing perspective that would be more advantageous to them.



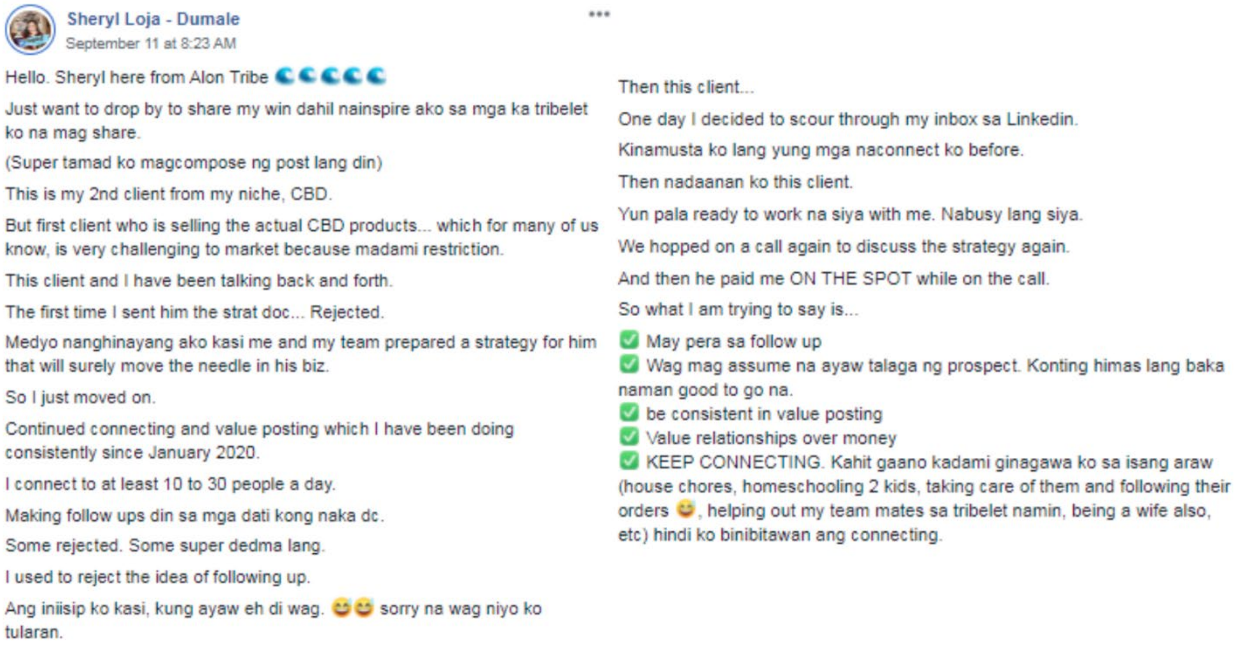
TransferWise

Hello Maria,

[redacted], LLC is sending you 26,601.47 PHP with TransferWise.

You should have the money in your account ending in ************3977 by tomorrow, September 1. The reference is: aug 16 to 31.

You can track this transfer on TransferWise. Just click the button below to see its progress.



Sheryl Loja - Dumale
September 11 at 8:23 AM

Hello. Sheryl here from Alon Tribe 🌊🌊🌊🌊🌊

Just want to drop by to share my win dahil nainspire ako sa mga ka tribelet ko na mag share.

(Super tamad ko magcompose ng post lang din)

This is my 2nd client from my niche, CBD.

But first client who is selling the actual CBD products... which for many of us know, is very challenging to market because madami restriction.

This client and I have been talking back and forth.

The first time I sent him the strat doc... Rejected.

Medyo nanghinayang ako kasi me and my team prepared a strategy for him that will surely move the needle in his biz.

So I just moved on.

Continued connecting and value posting which I have been doing consistently since January 2020.

I connect to at least 10 to 30 people a day.

Making follow ups din sa mga dati kong naka dc.

Some rejected. Some super dedma lang.

I used to reject the idea of following up.

Ang iniisip ko kasi, kung ayaw eh di wag. 😅😅 sorry na wag niyo ko tularan.

Then this client...

One day I decided to scour through my inbox sa Linkedin.

Kinamusta ko lang yung mga naconnect ko before.

Then nadaanan ko this client.

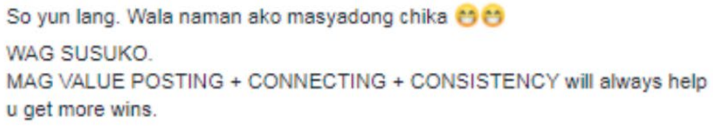
Yun pala ready to work na siya with me. Nabusy lang siya.

We hopped on a call again to discuss the strategy again.

And then he paid me ON THE SPOT while on the call.

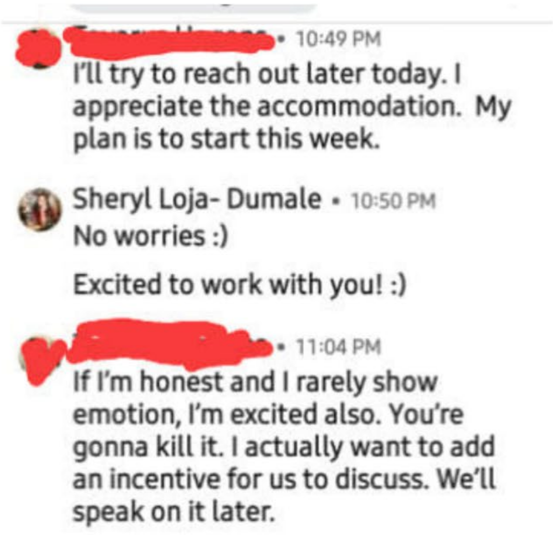
So what I am trying to say is...

✅ May pera sa follow up
✅ Wag mag assume na ayaw talaga ng prospect. Konting himas lang baka naman good to go na.
✅ be consistent in value posting
✅ Value relationships over money
✅ KEEP CONNECTING. Kahit gaano kadami ginagawa ko sa isang araw (house chores, homeschooling 2 kids, taking care of them and following their orders 😅, helping out my team mates sa tribelet namin, being a wife also, etc) hindi ko binibitawan ang connecting.



So yun lang. Wala naman ako masyadong chika 😁😁

WAG SUSUKO.
MAG VALUE POSTING + CONNECTING + CONSISTENCY will always help u get more wins.

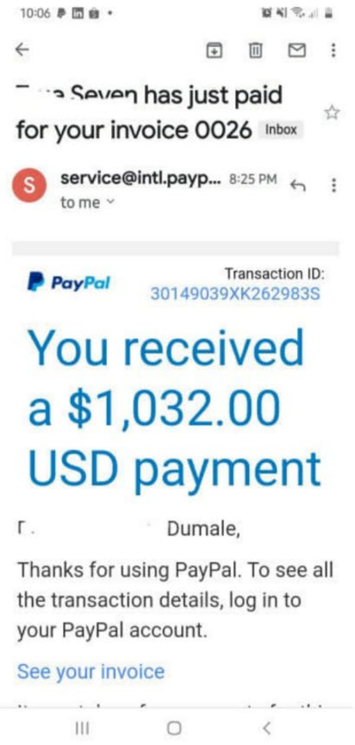


[redacted] [redacted] • 10:49 PM
I'll try to reach out later today. I appreciate the accommodation. My plan is to start this week.

Sheryl Loja- Dumale • 10:50 PM
No worries :)

Excited to work with you! :)

[redacted] [redacted] • 11:04 PM
If I'm honest and I rarely show emotion, I'm excited also. You're gonna kill it. I actually want to add an incentive for us to discuss. We'll speak on it later.



[redacted] Seven has just paid for your invoice 0026

service@intl.payp... 8:25 PM
to me

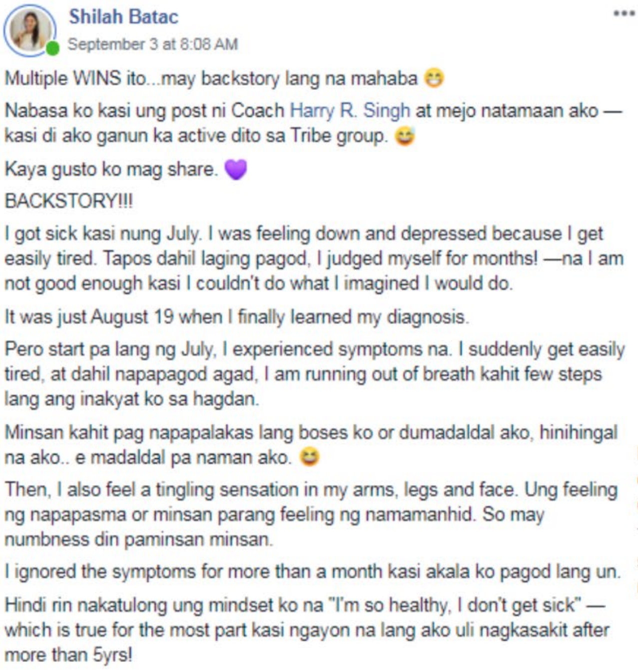
Transaction ID:
30149039XK262983S

You received a $1,032.00 USD payment

[redacted] Dumale,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice



Shilah Batac
September 3 at 8:08 AM

Multiple WINS ito...may backstory lang na mahaba 😁

Nabasa ko kasi ung post ni Coach Harry R. Singh at mejo natamaan ako — kasi di ako ganun ka active dito sa Tribe group. 😅

Kaya gusto ko mag share. 💜

BACKSTORY!!!

I got sick kasi nung July. I was feeling down and depressed because I get easily tired. Tapos dahil laging pagod, I judged myself for months! —na I am not good enough kasi I couldn't do what I imagined I would do.

It was just August 19 when I finally learned my diagnosis.

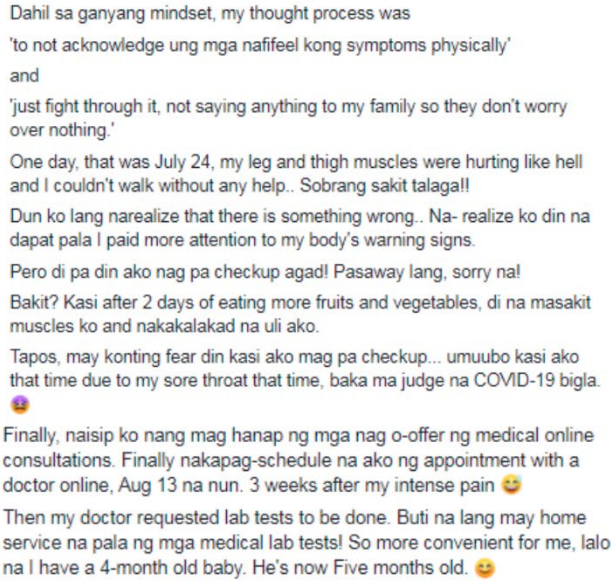
Pero start pa lang ng July, I experienced symptoms na. I suddenly get easily tired, at dahil napapagod agad, I am running out of breath kahit few steps lang ang inakyat ko sa hagdan.

Minsan kahit pag napapalakas lang boses ko or dumadaldal ako, hinihingal na ako.. e madaldal pa naman ako. 😅

Then, I also feel a tingling sensation in my arms, legs and face. Ung feeling ng napapasma or minsan parang feeling ng namamanhid. So may numbness din paminsan minsan.

I ignored the symptoms for more than a month kasi akala ko pagod lang un.

Hindi rin nakatulong ung mindset ko na "I'm so healthy, I don't get sick" — which is true for the most part kasi ngayon na lang ako uli nagkasakit after more than 5yrs!



Dahil sa ganyang mindset, my thought process was

'to not acknowledge ung mga nafifeel kong symptoms physically'

and

'just fight through it, not saying anything to my family so they don't worry over nothing.'

One day, that was July 24, my leg and thigh muscles were hurting like hell and I couldn't walk without any help.. Sobrang sakit talaga!!

Dun ko lang narealize that there is something wrong.. Na- realize ko din na dapat pala I paid more attention to my body's warning signs.

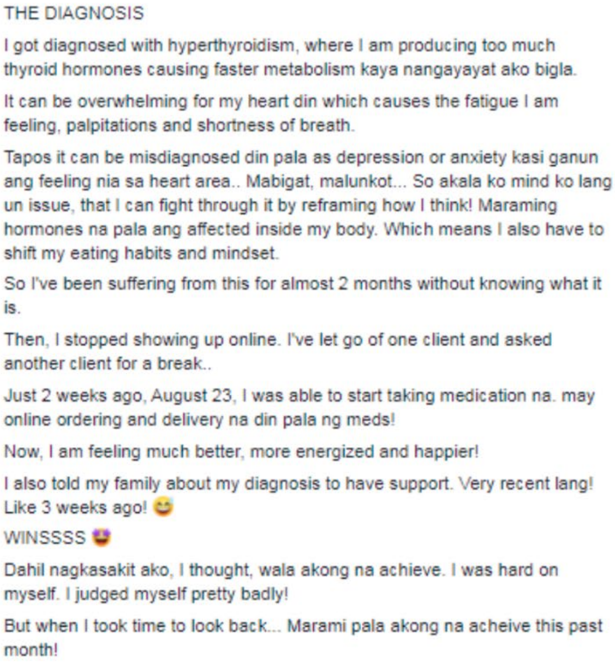
Pero di pa din ako nag pa checkup agad! Pasaway lang, sorry na!

Bakit? Kasi after 2 days of eating more fruits and vegetables, di na masakit muscles ko and nakakalakad na uli ako.

Tapos, may konting fear din kasi ako mag pa checkup... umuubo kasi ako that time due to my sore throat that time, baka ma judge na COVID-19 bigla. 🤯

Finally, naisip ko nang mag hanap ng mga nag o-offer ng medical online consultations. Finally nakapag-schedule na ako ng appointment with a doctor online, Aug 13 na nun. 3 weeks after my intense pain 😅

Then my doctor requested lab tests to be done. Buti na lang may home service na pala ng mga medical lab tests! So more convenient for me, lalo na I have a 4-month old baby. He's now Five months old. 😊



THE DIAGNOSIS

I got diagnosed with hyperthyroidism, where I am producing too much thyroid hormones causing faster metabolism kaya nangayayat ako bigla.

It can be overwhelming for my heart din which causes the fatigue I am feeling, palpitations and shortness of breath.

Tapos it can be misdiagnosed din pala as depression or anxiety kasi ganun ang feeling nia sa heart area.. Mabigat, malunkot... So akala ko mind ko lang un issue, that I can fight through it by reframing how I think! Maraming hormones na pala ang affected inside my body. Which means I also have to shift my eating habits and mindset.

So I've been suffering from this for almost 2 months without knowing what it is.

Then, I stopped showing up online. I've let go of one client and asked another client for a break..

Just 2 weeks ago, August 23, I was able to start taking medication na. may online ordering and delivery na din pala ng meds!

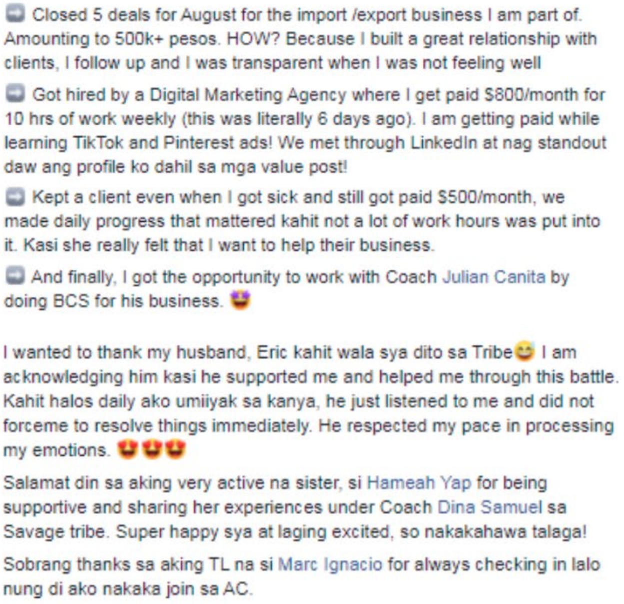
Now, I am feeling much better, more energized and happier!

I also told my family about my diagnosis to have support. Very recent lang! Like 3 weeks ago! 😅

WINSSSS 🤩

Dahil nagkasakit ako, I thought, wala akong na achieve. I was hard on myself. I judged myself pretty badly!

But when I took time to look back... Marami pala akong na acheive this past month!



➡️ Closed 5 deals for August for the import /export business I am part of. Amounting to 500k+ pesos. HOW? Because I built a great relationship with clients, I follow up and I was transparent when I was not feeling well

➡️ Got hired by a Digital Marketing Agency where I get paid $800/month for 10 hrs of work weekly (this was literally 6 days ago). I am getting paid while learning TikTok and Pinterest ads! We met through LinkedIn at nag standout daw ang profile ko dahil sa mga value post!

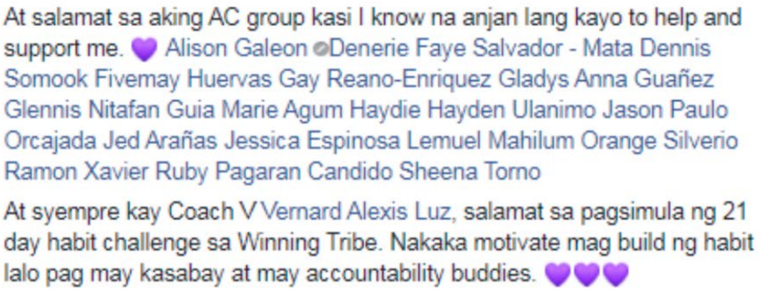
➡️ Kept a client even when I got sick and still got paid $500/month, we made daily progress that mattered kahit not a lot of work hours was put into it. Kasi she really felt that I want to help their business.

➡️ And finally, I got the opportunity to work with Coach Julian Canita by doing BCS for his business. 🤩

I wanted to thank my husband, Eric kahit wala sya dito sa Tribe😅 I am acknowledging him kasi he supported me and helped me through this battle. Kahit halos daily ako umiiyak sa kanya, he just listened to me and did not forceme to resolve things immediately. He respected my pace in processing my emotions. 😍😍😍

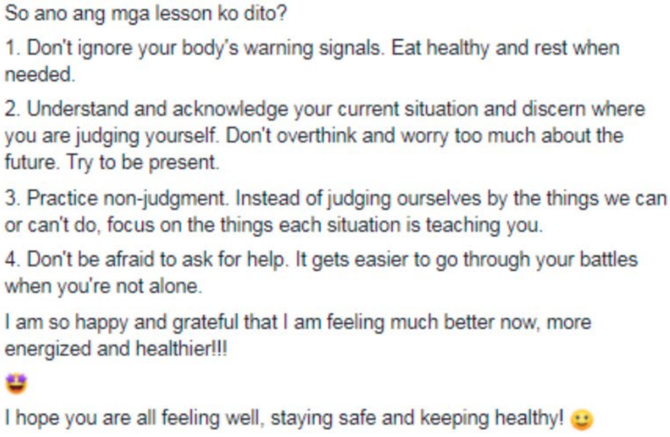
Salamat din sa aking very active na sister, si Hameah Yap for being supportive and sharing her experiences under Coach Dina Samuel sa Savage tribe. Super happy sya at laging excited, so nakakahawa talaga!

Sobrang thanks sa aking TL na si Marc Ignacio for always checking in lalo nung di ako nakaka join sa AC.



At salamat sa aking AC group kasi I know na anjan lang kayo to help and support me. 💜 Alison Galeon Denerie Faye Salvador - Mata Dennis Somook Fivemay Huervas Gay Reano-Enriquez Gladys Anna Guañez Glennis Nitafan Guia Marie Agum Haydie Hayden Ulanimo Jason Paulo Orcajada Jed Arañas Jessica Espinosa Lemuel Mahilum Orange Silverio Ramon Xavier Ruby Pagaran Candido Sheena Torno

At syempre kay Coach V Vernard Alexis Luz, salamat sa pagsimula ng 21 day habit challenge sa Winning Tribe. Nakaka motivate mag build ng habit lalo pag may kasabay at may accountability buddies. 💜💜💜



So ano ang mga lesson ko dito?

1. Don't ignore your body's warning signals. Eat healthy and rest when needed.

2. Understand and acknowledge your current situation and discern where you are judging yourself. Don't overthink and worry too much about the future. Try to be present.

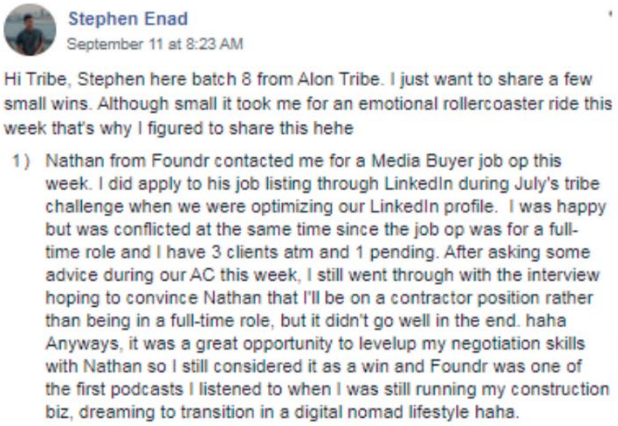
3. Practice non-judgment. Instead of judging ourselves by the things we can or can't do, focus on the things each situation is teaching you.

4. Don't be afraid to ask for help. It gets easier to go through your battles when you're not alone.

I am so happy and grateful that I am feeling much better now, more energized and healthier!!!

🤩

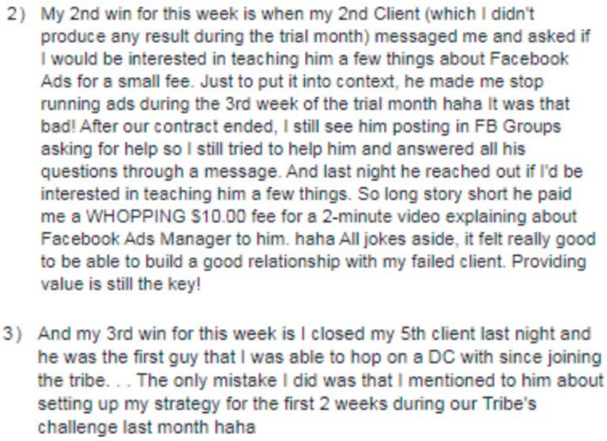
I hope you are all feeling well, staying safe and keeping healthy! 🙂



Stephen Enad
September 11 at 8:23 AM

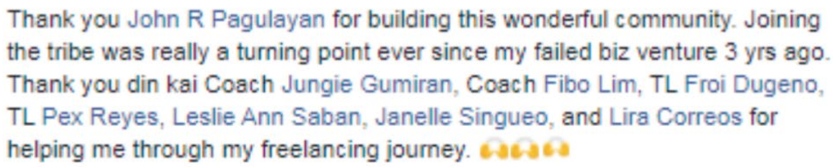
Hi Tribe, Stephen here batch 8 from Alon Tribe. I just want to share a few small wins. Although small it took me for an emotional rollercoaster ride this week that's why I figured to share this hehe

1) Nathan from Foundr contacted me for a Media Buyer job op this week. I did apply to his job listing through LinkedIn during July's tribe challenge when we were optimizing our LinkedIn profile. I was happy but was conflicted at the same time since the job op was for a full-time role and I have 3 clients atm and 1 pending. After asking some advice during our AC this week, I still went through with the interview hoping to convince Nathan that I'll be on a contractor position rather than being in a full-time role, but it didn't go well in the end. haha Anyways, it was a great opportunity to levelup my negotiation skills with Nathan so I still considered it as a win and Foundr was one of the first podcasts I listened to when I was still running my construction biz, dreaming to transition in a digital nomad lifestyle haha.

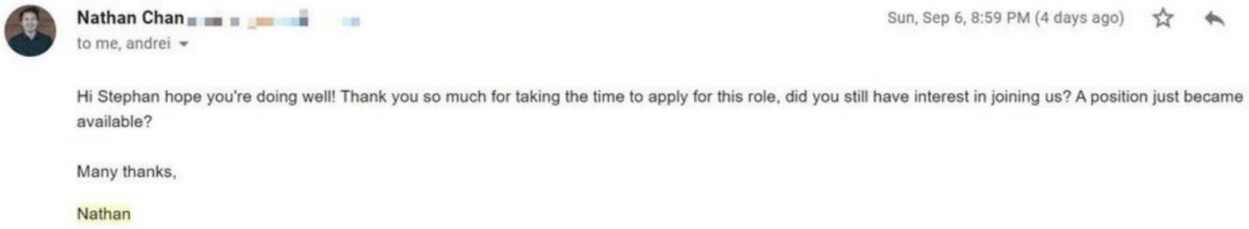


2) My 2nd win for this week is when my 2nd Client (which I didn't produce any result during the trial month) messaged me and asked if I would be interested in teaching him a few things about Facebook Ads for a small fee. Just to put it into context, he made me stop running ads during the 3rd week of the trial month haha It was that bad! After our contract ended, I still see him posting in FB Groups asking for help so I still tried to help him and answered all his questions through a message. And last night he reached out if I'd be interested in teaching him a few things. So long story short he paid me a WHOPPING $10.00 fee for a 2-minute video explaining about Facebook Ads Manager to him. haha All jokes aside, it felt really good to be able to build a good relationship with my failed client. Providing value is still the key!

3) And my 3rd win for this week is I closed my 5th client last night and he was the first guy that I was able to hop on a DC with since joining the tribe. . . The only mistake I did was that I mentioned to him about setting up my strategy for the first 2 weeks during our Tribe's challenge last month haha



Thank you John R Pagulayan for building this wonderful community. Joining the tribe was really a turning point ever since my failed biz venture 3 yrs ago. Thank you din kai Coach Jungie Gumiran, Coach Fibo Lim, TL Froi Dugeno, TL Pex Reyes, Leslie Ann Saban, Janelle Singueo, and Lira Correos for helping me through my freelancing journey. 🙌🙌🙌

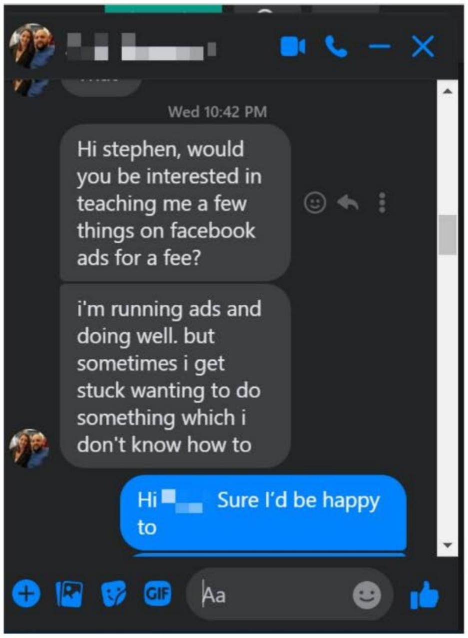


Nathan Chan [redacted]
to me, andrei
Sun, Sep 6, 8:59 PM (4 days ago)

Hi Stephan hope you're doing well! Thank you so much for taking the time to apply for this role, did you still have interest in joining us? A position just became available?

Many thanks,

Nathan



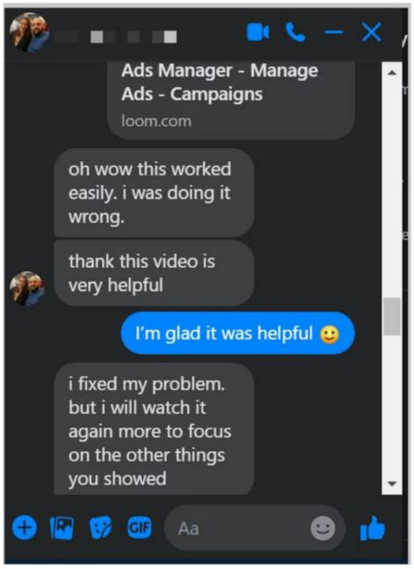
[redacted]

Wed 10:42 PM

Hi stephen, would you be interested in teaching me a few things on facebook ads for a fee?

i'm running ads and doing well. but sometimes i get stuck wanting to do something which i don't know how to

Hi [redacted] Sure I'd be happy to



[redacted]

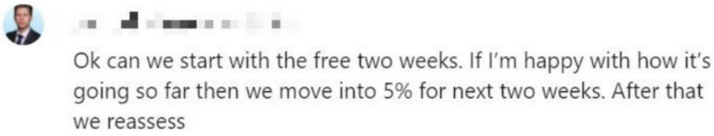
Ads Manager - Manage Ads - Campaigns
loom.com

oh wow this worked easily. i was doing it wrong.

thank this video is very helpful

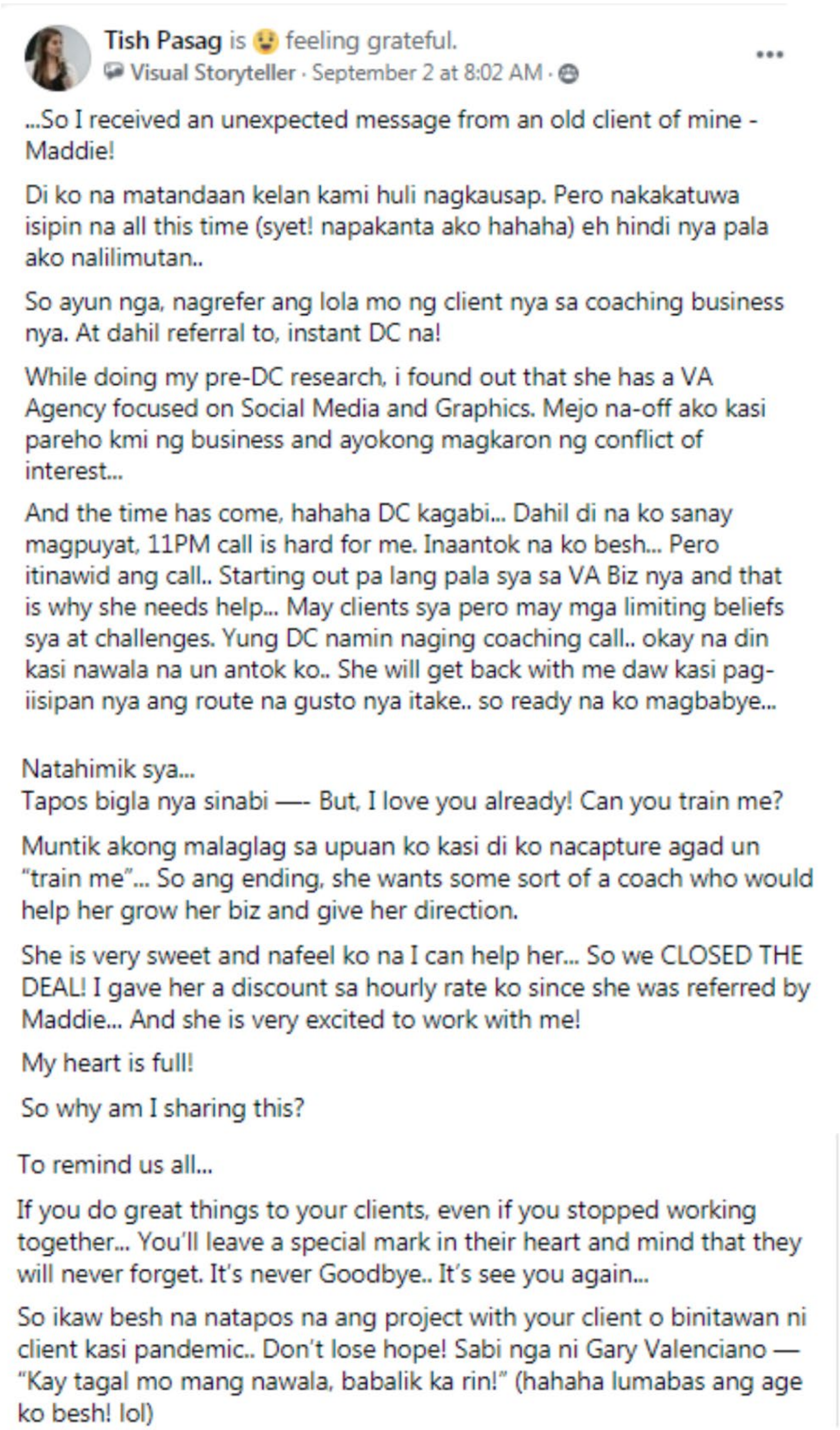
I'm glad it was helpful 🙂

i fixed my problem. but i will watch it again more to focus on the other things you showed



[redacted]

Ok can we start with the free two weeks. If I'm happy with how it's going so far then we move into 5% for next two weeks. After that we reassess



Tish Pasag is 😃 feeling grateful.

Visual Storyteller · September 2 at 8:02 AM ·

...So I received an unexpected message from an old client of mine - Maddie!

Di ko na matandaan kelan kami huli nagkausap. Pero nakakatuwa isipin na all this time (syet! napakanta ako hahaha) eh hindi nya pala ako nalilimutan..

So ayun nga, nagrefer ang lola mo ng client nya sa coaching business nya. At dahil referral to, instant DC na!

While doing my pre-DC research, i found out that she has a VA Agency focused on Social Media and Graphics. Mejo na-off ako kasi pareho kmi ng business and ayokong magkaron ng conflict of interest...

And the time has come, hahaha DC kagabi... Dahil di na ko sanay magpuyat, 11PM call is hard for me. Inaantok na ko besh... Pero itinawid ang call.. Starting out pa lang pala sya sa VA Biz nya and that is why she needs help... May clients sya pero may mga limiting beliefs sya at challenges. Yung DC namin naging coaching call.. okay na din kasi nawala na un antok ko.. She will get back with me daw kasi pag-iisipan nya ang route na gusto nya itake.. so ready na ko magbabye...

Natahimik sya...
Tapos bigla nya sinabi —- But, I love you already! Can you train me?

Muntik akong malaglag sa upuan ko kasi di ko nacapture agad un "train me"... So ang ending, she wants some sort of a coach who would help her grow her biz and give her direction.

She is very sweet and nafeel ko na I can help her... So we CLOSED THE DEAL! I gave her a discount sa hourly rate ko since she was referred by Maddie... And she is very excited to work with me!

My heart is full!

So why am I sharing this?

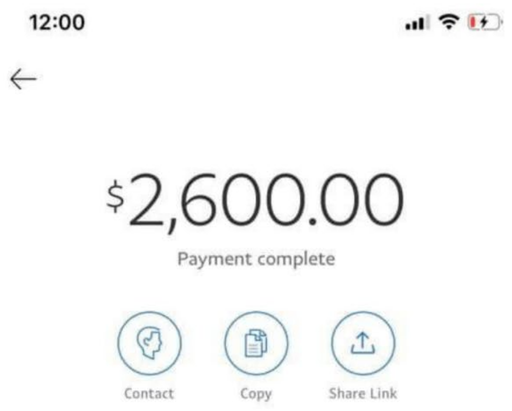
To remind us all...

If you do great things to your clients, even if you stopped working together... You'll leave a special mark in their heart and mind that they will never forget. It's never Goodbye.. It's see you again...

So ikaw besh na natapos na ang project with your client o binitawan ni client kasi pandemic.. Don't lose hope! Sabi nga ni Gary Valenciano — "Kay tagal mo mang nawala, babalik ka rin!" (hahaha lumabas ang age ko besh! lol)

So push lang!
Gaya nga ng lagi kong sinasabi — "Susuka pero di susuko!!!"

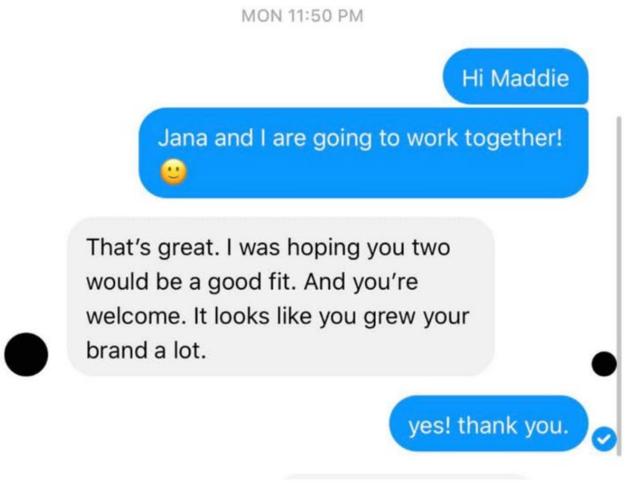
#iamtisya
#winningtribe
#clienttomentee



12:00

$2,600.00

Payment complete



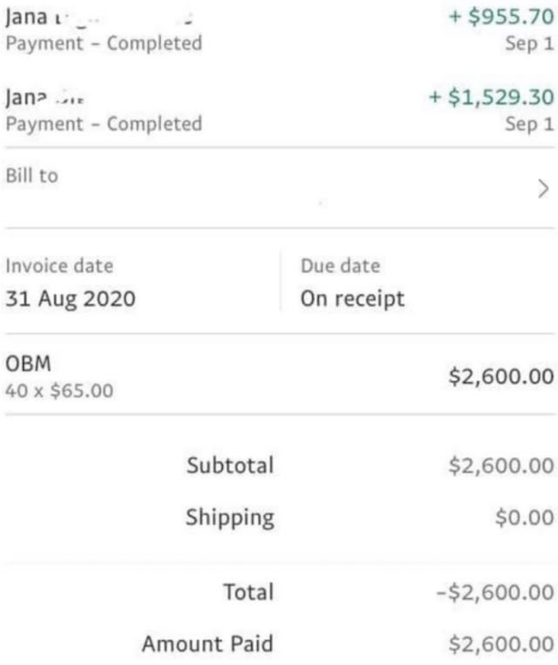
MON 11:50 PM

Hi Maddie

Jana and I are going to work together! 🙂

That's great. I was hoping you two would be a good fit. And you're welcome. It looks like you grew your brand a lot.

yes! thank you.

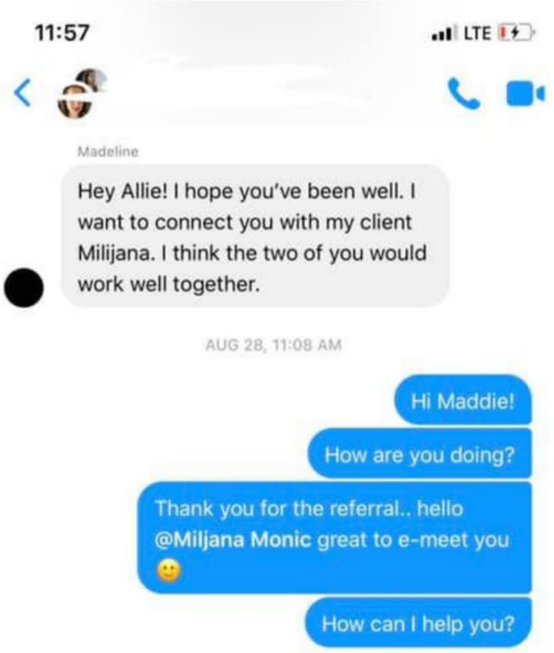


Jana [redacted] Payment – Completed	+ $955.70 Sep 1
Jana [redacted] Payment – Completed	+ $1,529.30 Sep 1

Bill to

Invoice date: 31 Aug 2020
Due date: On receipt

OBM 40 x $65.00	$2,600.00
Subtotal	$2,600.00
Shipping	$0.00
Total	-$2,600.00
Amount Paid	$2,600.00



11:57

Madeline

Hey Allie! I hope you've been well. I want to connect you with my client Milijana. I think the two of you would work well together.

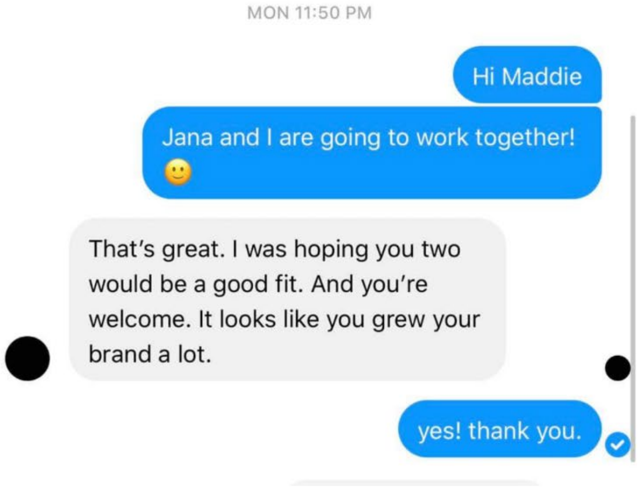
AUG 28, 11:08 AM

Hi Maddie!

How are you doing?

Thank you for the referral.. hello **@Miljana Monic** great to e-meet you 🙂

How can I help you?



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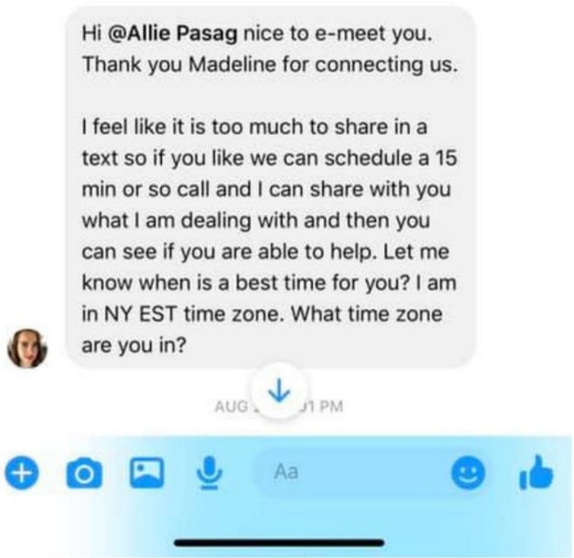
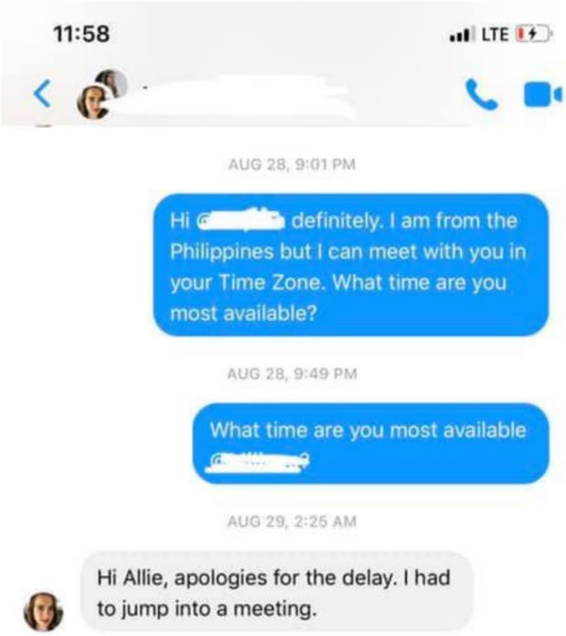


Hi **@Allie Pasag** nice to e-meet you. Thank you Madeline for connecting us.

I feel like it is too much to share in a text so if you like we can schedule a 15 min or so call and I can share with you what I am dealing with and then you can see if you are able to help. Let me know when is a best time for you? I am in NY EST time zone. What time zone are you in?



[redacted]

AUG 28, 9:01 PM

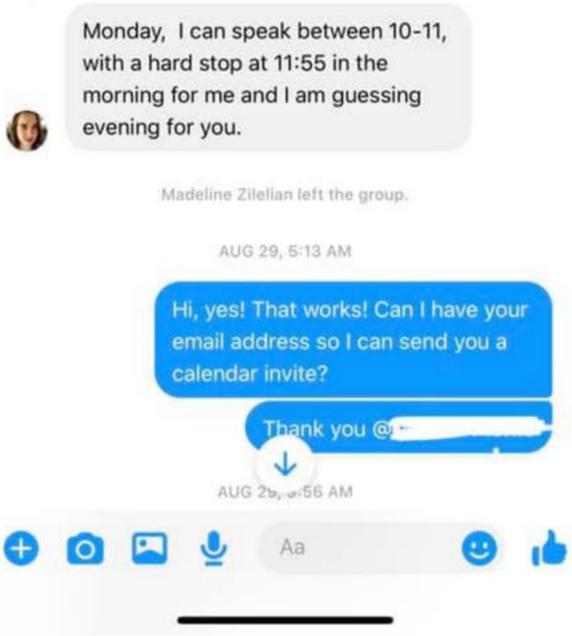
Hi [redacted] definitely. I am from the Philippines but I can meet with you in your Time Zone. What time are you most available?

AUG 28, 9:49 PM

What time are you most available [redacted]

AUG 29, 2:25 AM

Hi Allie, apologies for the delay. I had to jump into a meeting.



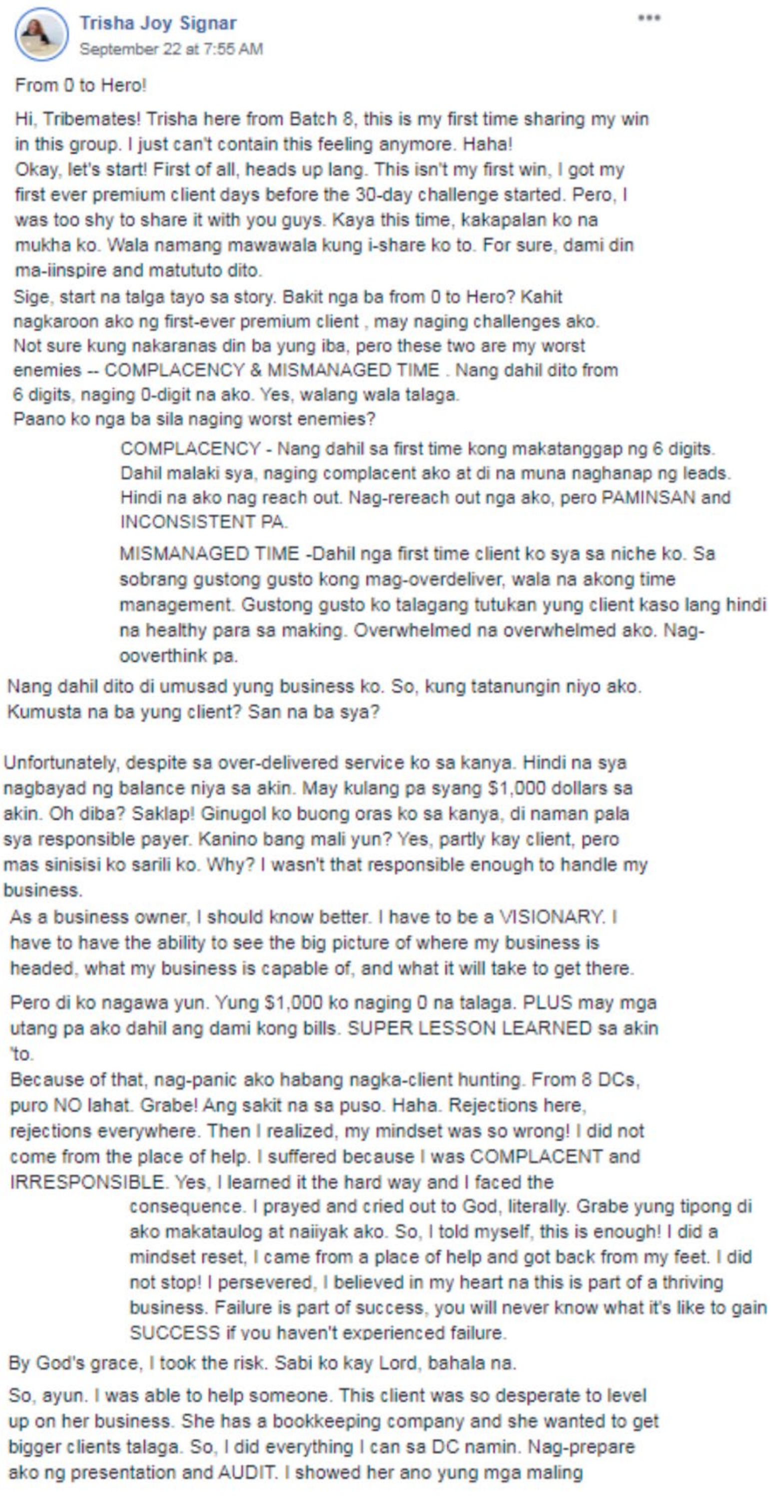
Monday, I can speak between 10-11, with a hard stop at 11:55 in the morning for me and I am guessing evening for you.

Madeline Zilelian left the group.

AUG 29, 5:13 AM

Hi, yes! That works! Can I have your email address so I can send you a calendar invite?

Thank you @[redacted]



Trisha Joy Signar
September 22 at 7:55 AM

From 0 to Hero!

Hi, Tribemates! Trisha here from Batch 8, this is my first time sharing my win in this group. I just can't contain this feeling anymore. Haha!
Okay, let's start! First of all, heads up lang. This isn't my first win, I got my first ever premium client days before the 30-day challenge started. Pero, I was too shy to share it with you guys. Kaya this time, kakapalan ko na mukha ko. Wala namang mawawala kung i-share ko to. For sure, dami din ma-iinspire and matututo dito.
Sige, start na talga tayo sa story. Bakit nga ba from 0 to Hero? Kahit nagkaroon ako ng first-ever premium client , may naging challenges ako. Not sure kung nakaranas din ba yung iba, pero these two are my worst enemies -- COMPLACENCY & MISMANAGED TIME . Nang dahil dito from 6 digits, naging 0-digit na ako. Yes, walang wala talaga.
Paano ko nga ba sila naging worst enemies?

> COMPLACENCY - Nang dahil sa first time kong makatanggap ng 6 digits. Dahil malaki sya, naging complacent ako at di na muna naghanap ng leads. Hindi na ako nag reach out. Nag-rereach out nga ako, pero PAMINSAN and INCONSISTENT PA.
>
> MISMANAGED TIME -Dahil nga first time client ko sya sa niche ko. Sa sobrang gustong gusto kong mag-overdeliver, wala na akong time management. Gustong gusto ko talagang tutukan yung client kaso lang hindi na healthy para sa making. Overwhelmed na overwhelmed ako. Nag-ooverthink pa.

Nang dahil dito di umusad yung business ko. So, kung tatanungin niyo ako. Kumusta na ba yung client? San na ba sya?

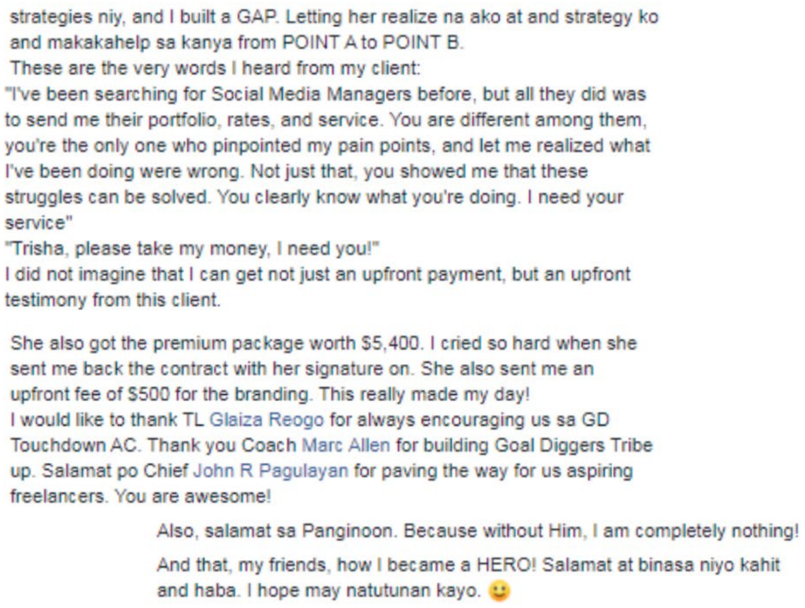
Unfortunately, despite sa over-delivered service ko sa kanya. Hindi na sya nagbayad ng balance niya sa akin. May kulang pa syang $1,000 dollars sa akin. Oh diba? Saklap! Ginugol ko buong oras ko sa kanya, di naman pala sya responsible payer. Kanino bang mali yun? Yes, partly kay client, pero mas sinisisi ko sarili ko. Why? I wasn't that responsible enough to handle my business.
As a business owner, I should know better. I have to be a VISIONARY. I have to have the ability to see the big picture of where my business is headed, what my business is capable of, and what it will take to get there.

Pero di ko nagawa yun. Yung $1,000 ko naging 0 na talaga. PLUS may mga utang pa ako dahil ang dami kong bills. SUPER LESSON LEARNED sa akin 'to.
Because of that, nag-panic ako habang nagka-client hunting. From 8 DCs, puro NO lahat. Grabe! Ang sakit na sa puso. Haha. Rejections here, rejections everywhere. Then I realized, my mindset was so wrong! I did not come from the place of help. I suffered because I was COMPLACENT and IRRESPONSIBLE. Yes, I learned it the hard way and I faced the

> consequence. I prayed and cried out to God, literally. Grabe yung tipong di ako makataulog at naiiyak ako. So, I told myself, this is enough! I did a mindset reset, I came from a place of help and got back from my feet. I did not stop! I persevered, I believed in my heart na this is part of a thriving business. Failure is part of success, you will never know what it's like to gain SUCCESS if you haven't experienced failure.

By God's grace, I took the risk. Sabi ko kay Lord, bahala na.

So, ayun. I was able to help someone. This client was so desperate to level up on her business. She has a bookkeeping company and she wanted to get bigger clients talaga. So, I did everything I can sa DC namin. Nag-prepare ako ng presentation and AUDIT. I showed her ano yung mga maling



strategies niy, and I built a GAP. Letting her realize na ako at and strategy ko and makakahelp sa kanya from POINT A to POINT B.

These are the very words I heard from my client:

"I've been searching for Social Media Managers before, but all they did was to send me their portfolio, rates, and service. You are different among them, you're the only one who pinpointed my pain points, and let me realized what I've been doing were wrong. Not just that, you showed me that these struggles can be solved. You clearly know what you're doing. I need your service"

"Trisha, please take my money, I need you!"

I did not imagine that I can get not just an upfront payment, but an upfront testimony from this client.

She also got the premium package worth $5,400. I cried so hard when she sent me back the contract with her signature on. She also sent me an upfront fee of $500 for the branding. This really made my day!

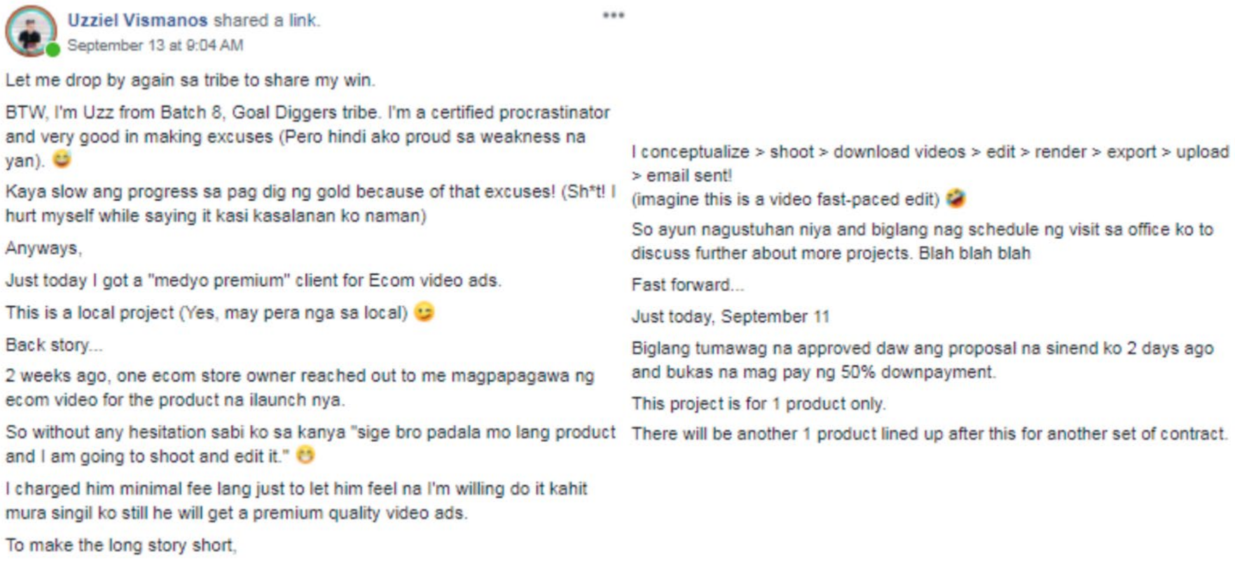
I would like to thank TL Glaiza Reogo for always encouraging us sa GD Touchdown AC. Thank you Coach Marc Allen for building Goal Diggers Tribe up. Salamat po Chief John R Pagulayan for paving the way for us aspiring freelancers. You are awesome!

Also, salamat sa Panginoon. Because without Him, I am completely nothing!

And that, my friends, how I became a HERO! Salamat at binasa niyo kahit and haba. I hope may natutunan kayo. 🙂

Purchase details

Downpayment for the Upfront Fee |	$500.00 USD



Uzziel Vismanos shared a link.
September 13 at 9:04 AM

Let me drop by again sa tribe to share my win.

BTW, I'm Uzz from Batch 8, Goal Diggers tribe. I'm a certified procrastinator and very good in making excuses (Pero hindi ako proud sa weakness na yan). 😅

Kaya slow ang progress sa pag dig ng gold because of that excuses! (Sh*t! I hurt myself while saying it kasi kasalanan ko naman)

Anyways,

Just today I got a "medyo premium" client for Ecom video ads.

This is a local project (Yes, may pera nga sa local) 😉

Back story...

2 weeks ago, one ecom store owner reached out to me magpapagawa ng ecom video for the product na ilaunch nya.

So without any hesitation sabi ko sa kanya "sige bro padala mo lang product and I am going to shoot and edit it." 😁

I charged him minimal fee lang just to let him feel na I'm willing do it kahit mura singil ko still he will get a premium quality video ads.

To make the long story short,

I conceptualize > shoot > download videos > edit > render > export > upload > email sent!
(imagine this is a video fast-paced edit) 🤣

So ayun nagustuhan niya and biglang nag schedule ng visit sa office ko to discuss further about more projects. Blah blah blah

Fast forward...

Just today, September 11

Biglang tumawag na approved daw ang proposal na sinend ko 2 days ago and bukas na mag pay ng 50% downpayment.

This project is for 1 product only.

There will be another 1 product lined up after this for another set of contract.

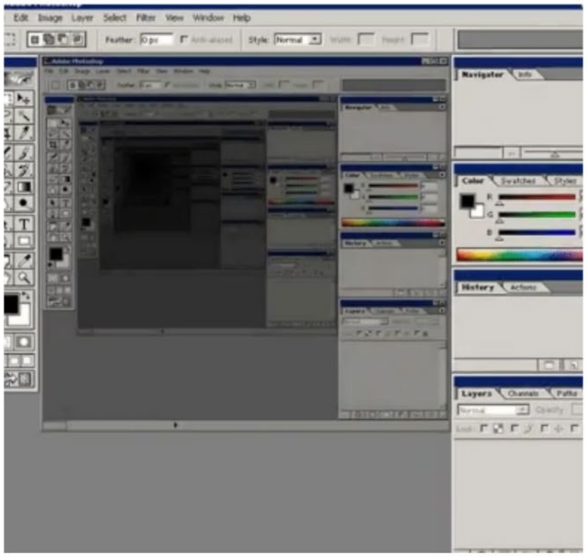
This 👉 sa amin sa e-commerce, it takes only 1 or 2 winning products to earn your millions. Dito naman sa freelancing sabi ni JTL 1 to 3 clients or projects lang will give you 6 to 7 digits income monthly.

Thanks to all Coaches and TLs dito sa tribe, maraming time na discouraged, tired and nawawalan kami ng hope...

Lagi kayong nandyan to remind us using your superpower word of wisdom para kami ay ma encourage to do whatever it takes para ma-execute ang mga dapat i-execute.

God bless you all! ☝

P.s.
Thanks Marc Allen sa chatbot mo na nagremind lagi na may meeting.
Thanks also to TL Ruel Balverde for being responsive sa inquiries. Salute!


Edit
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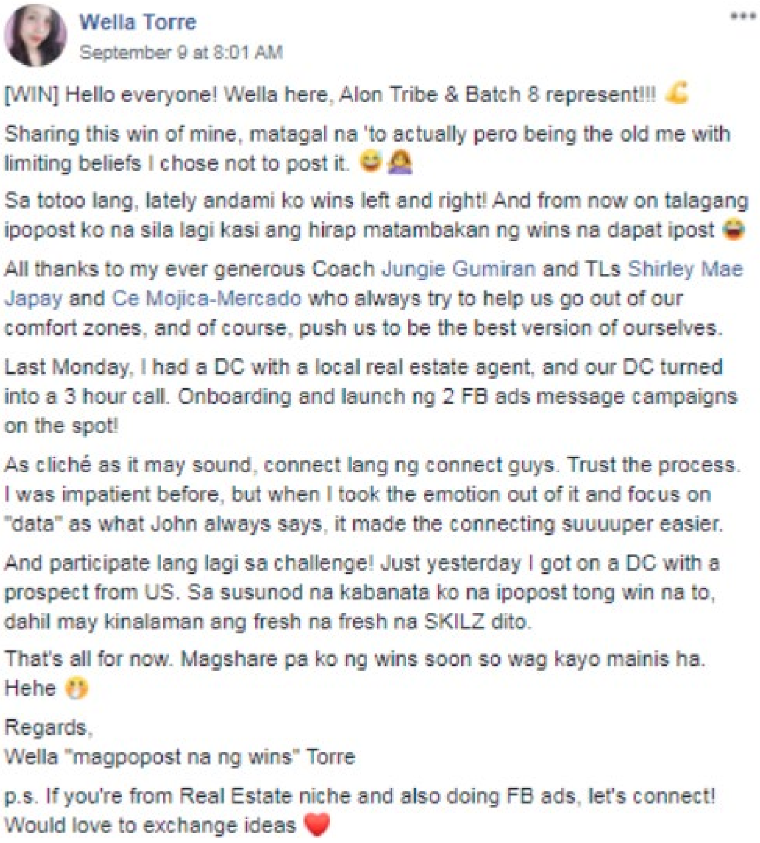
Feather:
Style:
Normal
Navigator
Info
Color
Swatches
Styles
History
Actions
Layers
Channels
Paths



Wella Torre
September 9 at 8:01 AM

[WIN] Hello everyone! Wella here, Alon Tribe & Batch 8 represent!!! 💪

Sharing this win of mine, matagal na 'to actually pero being the old me with limiting beliefs I chose not to post it. 😅🙅‍♀️

Sa totoo lang, lately andami ko wins left and right! And from now on talagang ipopost ko na sila lagi kasi ang hirap matambakan ng wins na dapat ipost 😜

All thanks to my ever generous Coach Jungie Gumiran and TLs Shirley Mae Japay and Ce Mojica-Mercado who always try to help us go out of our comfort zones, and of course, push us to be the best version of ourselves.

Last Monday, I had a DC with a local real estate agent, and our DC turned into a 3 hour call. Onboarding and launch ng 2 FB ads message campaigns on the spot!

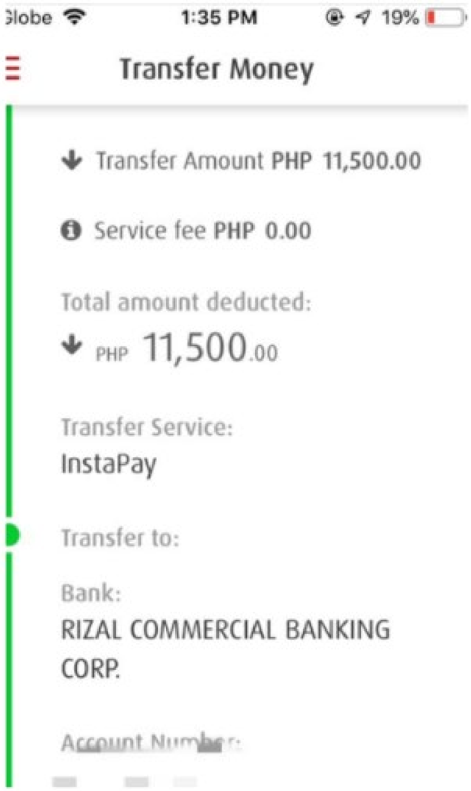
As cliché as it may sound, connect lang ng connect guys. Trust the process. I was impatient before, but when I took the emotion out of it and focus on "data" as what John always says, it made the connecting suuuuper easier.

And participate lang lagi sa challenge! Just yesterday I got on a DC with a prospect from US. Sa susunod na kabanata ko na ipopost tong win na to, dahil may kinalaman ang fresh na fresh na SKILZ dito.

That's all for now. Magshare pa ko ng wins soon so wag kayo mainis ha. Hehe 😬

Regards,
Wella "magpopost na ng wins" Torre

p.s. If you're from Real Estate niche and also doing FB ads, let's connect! Would love to exchange ideas ❤️



Transfer Money

Transfer Amount **PHP 11,500.00**

Service fee **PHP 0.00**

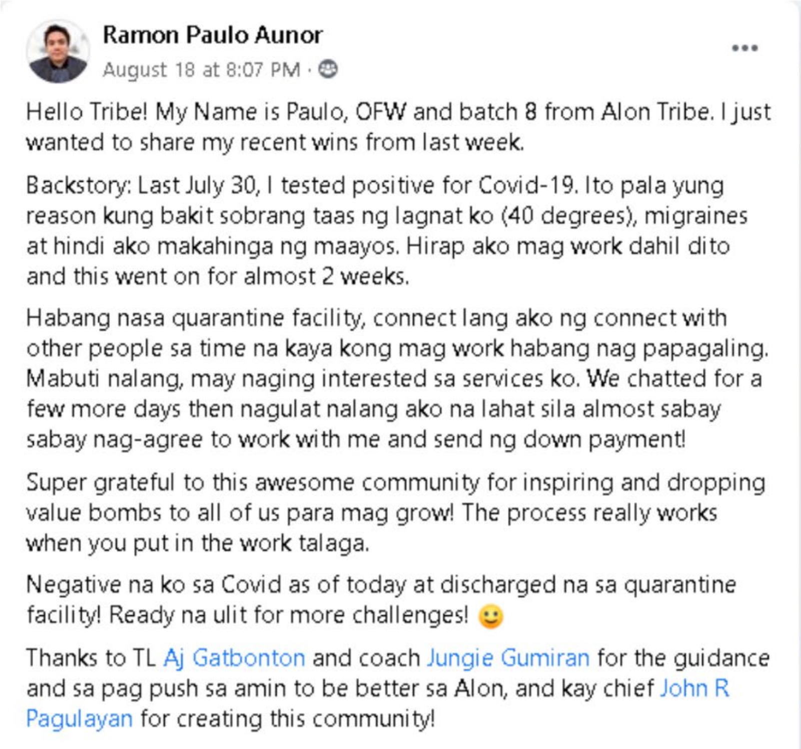
Total amount deducted:
PHP 11,500.00

Transfer Service:
InstaPay

Transfer to:

Bank:
RIZAL COMMERCIAL BANKING CORP.

Account Number:



Ramon Paulo Aunor
August 18 at 8:07 PM ·

Hello Tribe! My Name is Paulo, OFW and batch 8 from Alon Tribe. I just wanted to share my recent wins from last week.

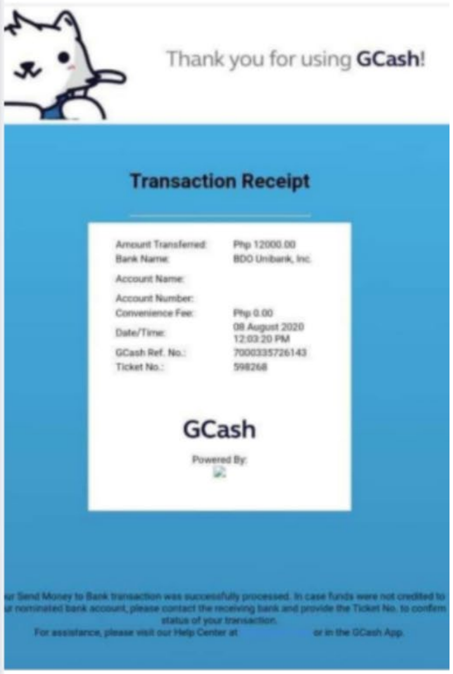
Backstory: Last July 30, I tested positive for Covid-19. Ito pala yung reason kung bakit sobrang taas ng lagnat ko (40 degrees), migraines at hindi ako makahinga ng maayos. Hirap ako mag work dahil dito and this went on for almost 2 weeks.

Habang nasa quarantine facility, connect lang ako ng connect with other people sa time na kaya kong mag work habang nag papagaling. Mabuti nalang, may naging interested sa services ko. We chatted for a few more days then nagulat nalang ako na lahat sila almost sabay sabay nag-agree to work with me and send ng down payment!

Super grateful to this awesome community for inspiring and dropping value bombs to all of us para mag grow! The process really works when you put in the work talaga.

Negative na ko sa Covid as of today at discharged na sa quarantine facility! Ready na ulit for more challenges! 🙂

Thanks to TL Aj Gatbonton and coach Jungie Gumiran for the guidance and sa pag push sa amin to be better sa Alon, and kay chief John R Pagulayan for creating this community!



Thank you for using **GCash**!

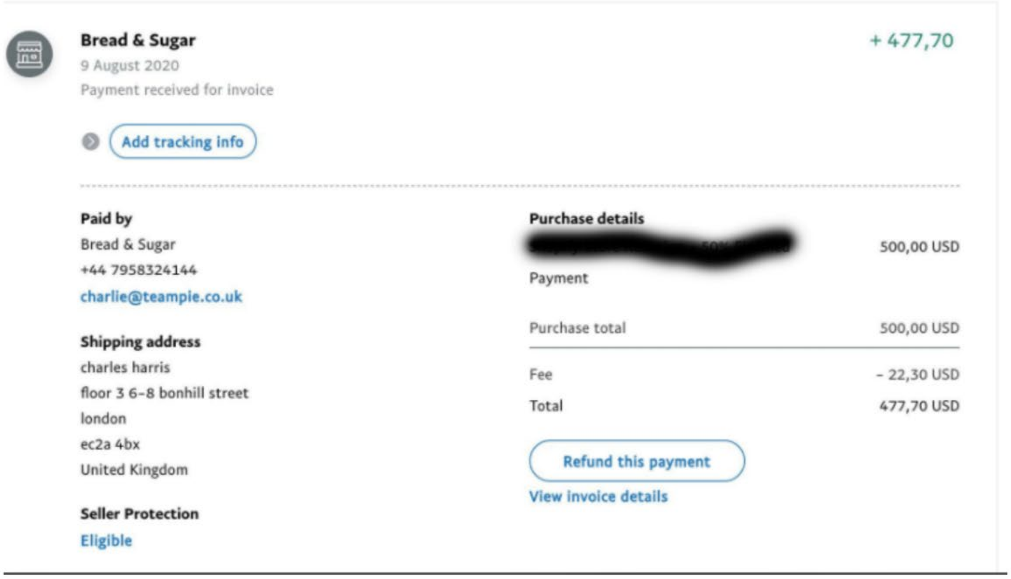
Transaction Receipt

Amount Transferred:	Php 12000.00
Bank Name:	BDO Unibank, Inc.
Account Name:	
Account Number:	
Convenience Fee:	Php 0.00
Date/Time:	08 August 2020 12:03:20 PM
GCash Ref. No.:	7000335726143
Ticket No.:	598268

GCash

Powered By:

ur Send Money to Bank transaction was successfully processed. In case funds were not credited to ur nominated bank account, please contact the receiving bank and provide the Ticket No. to confirm status of your transaction.
For assistance, please visit our Help Center at or in the GCash App.



Bread & Sugar + 477,70
9 August 2020
Payment received for invoice

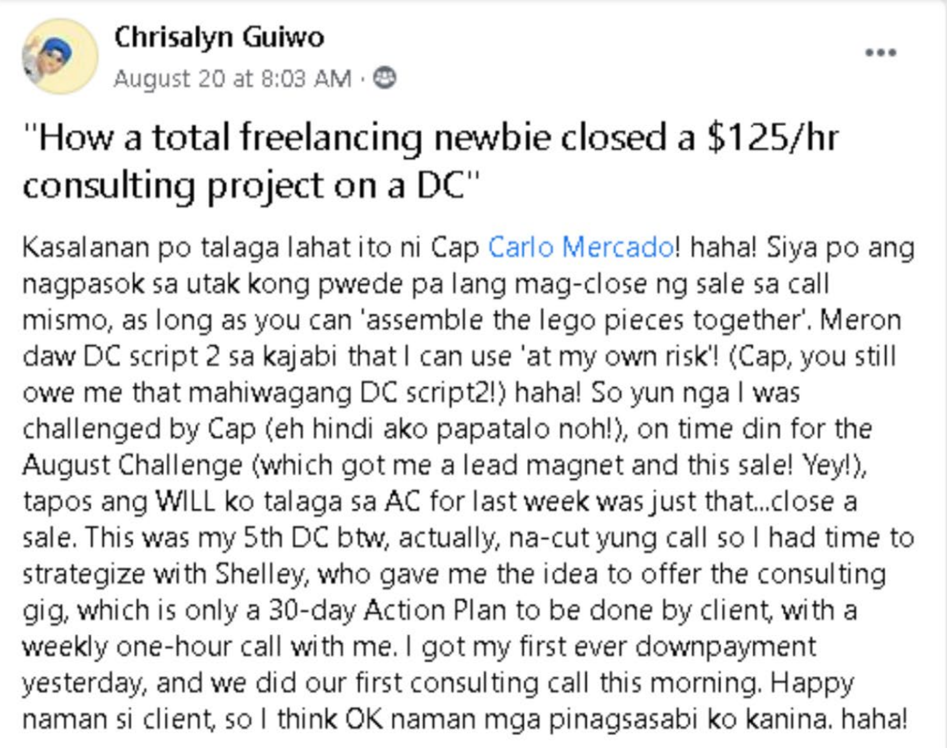
Paid by
Bread & Sugar
+44 7958324144
charlie@teampie.co.uk

Shipping address
charles harris
floor 3 6-8 bonhill street
london
ec2a 4bx
United Kingdom

Seller Protection
Eligible

Purchase details

[redacted] Payment	500,00 USD
Purchase total	500,00 USD
Fee	– 22,30 USD
Total	477,70 USD



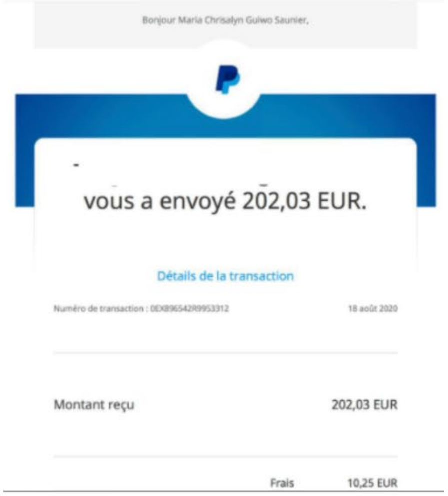
Chrisalyn Guiwo
August 20 at 8:03 AM ·

"How a total freelancing newbie closed a $125/hr consulting project on a DC"

Kasalanan po talaga lahat ito ni Cap Carlo Mercado! haha! Siya po ang nagpasok sa utak kong pwede pa lang mag-close ng sale sa call mismo, as long as you can 'assemble the lego pieces together'. Meron daw DC script 2 sa kajabi that I can use 'at my own risk'! (Cap, you still owe me that mahiwagang DC script2!) haha! So yun nga I was challenged by Cap (eh hindi ako papatalo noh!), on time din for the August Challenge (which got me a lead magnet and this sale! Yey!), tapos ang WILL ko talaga sa AC for last week was just that...close a sale. This was my 5th DC btw, actually, na-cut yung call so I had time to strategize with Shelley, who gave me the idea to offer the consulting gig, which is only a 30-day Action Plan to be done by client, with a weekly one-hour call with me. I got my first ever downpayment yesterday, and we did our first consulting call this morning. Happy naman si client, so I think OK naman mga pinagsasabi ko kanina. haha!

So Batchies, just keep on connecting, offer help, and always remember that the whole Tribe is here to support us!

Thank you Cap Carlo (who challenged me again to do a video post but didn't explicitly say na dapat ako ang nasa video! haha! hence, my son doing his Happy dance!), to TL Jeff Bacolod and Shelley Roz Dinoy na walang sawang sumagot sa mga tanong ko, to Shine Noemi Jianna Benitez, my go-to person, and sa buong Credo but big shout-out to Credo 7! Last syempre, thank you JTL John R Pagulayan for paving the way for us and founding this Tribe. 😊



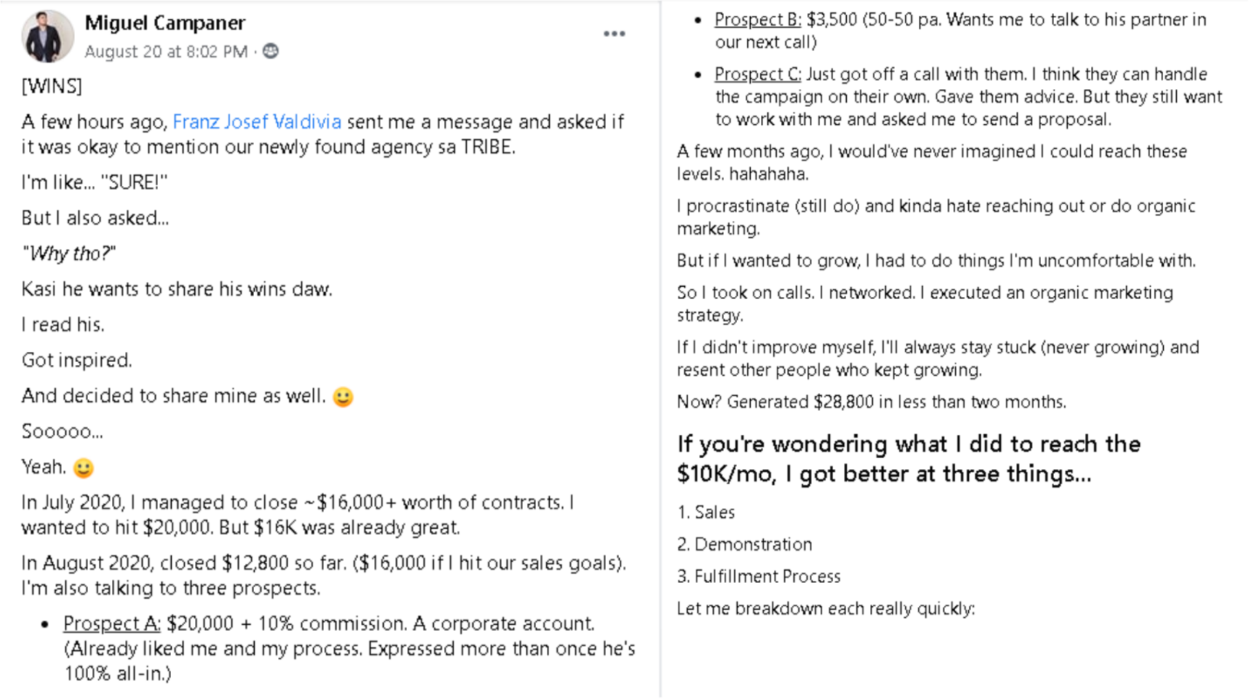
Bonjour Maria Chrisalyn Guiwo Saunier,

vous a envoyé 202,03 EUR.

Détails de la transaction

Numéro de transaction : 0EXB96542R9953312 18 août 2020

Montant reçu	202,03 EUR
Frais	10,25 EUR



Miguel Campaner

August 20 at 8:02 PM ·

[WINS]

A few hours ago, Franz Josef Valdivia sent me a message and asked if it was okay to mention our newly found agency sa TRIBE.

I'm like... "SURE!"

But I also asked...

"Why tho?"

Kasi he wants to share his wins daw.

I read his.

Got inspired.

And decided to share mine as well. 🙂

Sooooo...

Yeah. 🙂

In July 2020, I managed to close ~$16,000+ worth of contracts. I wanted to hit $20,000. But $16K was already great.

In August 2020, closed $12,800 so far. ($16,000 if I hit our sales goals). I'm also talking to three prospects.

- Prospect A: $20,000 + 10% commission. A corporate account. (Already liked me and my process. Expressed more than once he's 100% all-in.)
- Prospect B: $3,500 (50-50 pa. Wants me to talk to his partner in our next call)
- Prospect C: Just got off a call with them. I think they can handle the campaign on their own. Gave them advice. But they still want to work with me and asked me to send a proposal.

A few months ago, I would've never imagined I could reach these levels. hahahaha.

I procrastinate (still do) and kinda hate reaching out or do organic marketing.

But if I wanted to grow, I had to do things I'm uncomfortable with.

So I took on calls. I networked. I executed an organic marketing strategy.

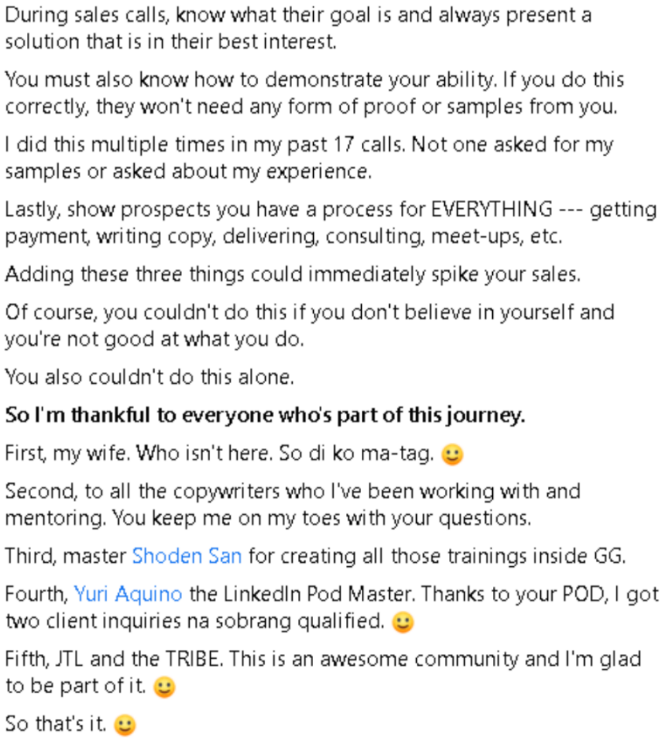
If I didn't improve myself, I'll always stay stuck (never growing) and resent other people who kept growing.

Now? Generated $28,800 in less than two months.

If you're wondering what I did to reach the $10K/mo, I got better at three things...

1. Sales
2. Demonstration
3. Fulfillment Process

Let me breakdown each really quickly:



During sales calls, know what their goal is and always present a solution that is in their best interest.

You must also know how to demonstrate your ability. If you do this correctly, they won't need any form of proof or samples from you.

I did this multiple times in my past 17 calls. Not one asked for my samples or asked about my experience.

Lastly, show prospects you have a process for EVERYTHING --- getting payment, writing copy, delivering, consulting, meet-ups, etc.

Adding these three things could immediately spike your sales.

Of course, you couldn't do this if you don't believe in yourself and you're not good at what you do.

You also couldn't do this alone.

So I'm thankful to everyone who's part of this journey.

First, my wife. Who isn't here. So di ko ma-tag. 🙂

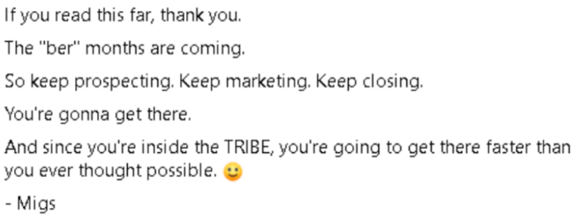
Second, to all the copywriters who I've been working with and mentoring. You keep me on my toes with your questions.

Third, master Shoden San for creating all those trainings inside GG.

Fourth, Yuri Aquino the LinkedIn Pod Master. Thanks to your POD, I got two client inquiries na sobrang qualified. 🙂

Fifth, JTL and the TRIBE. This is an awesome community and I'm glad to be part of it. 🙂

So that's it. 🙂



If you read this far, thank you.

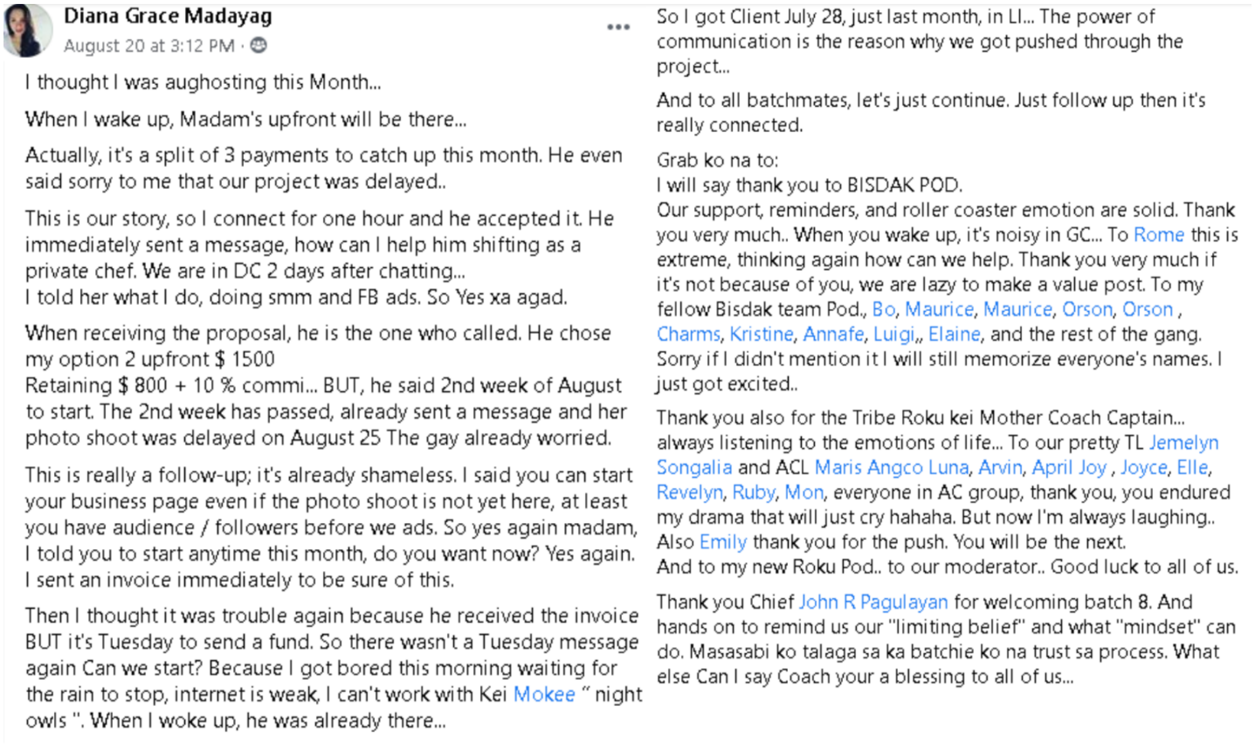
The "ber" months are coming.

So keep prospecting. Keep marketing. Keep closing.

You're gonna get there.

And since you're inside the TRIBE, you're going to get there faster than you ever thought possible. 🙂

- Migs



Diana Grace Madayag
August 20 at 3:12 PM ·

I thought I was aughosting this Month...

When I wake up, Madam's upfront will be there...

Actually, it's a split of 3 payments to catch up this month. He even said sorry to me that our project was delayed..

This is our story, so I connect for one hour and he accepted it. He immediately sent a message, how can I help him shifting as a private chef. We are in DC 2 days after chatting...
I told her what I do, doing smm and FB ads. So Yes xa agad.

When receiving the proposal, he is the one who called. He chose my option 2 upfront $ 1500
Retaining $ 800 + 10 % commi... BUT, he said 2nd week of August to start. The 2nd week has passed, already sent a message and her photo shoot was delayed on August 25 The gay already worried.

This is really a follow-up; it's already shameless. I said you can start your business page even if the photo shoot is not yet here, at least you have audience / followers before we ads. So yes again madam, I told you to start anytime this month, do you want now? Yes again. I sent an invoice immediately to be sure of this.

Then I thought it was trouble again because he received the invoice BUT it's Tuesday to send a fund. So there wasn't a Tuesday message again Can we start? Because I got bored this morning waiting for the rain to stop, internet is weak, I can't work with Kei Mokee " night owls ". When I woke up, he was already there...

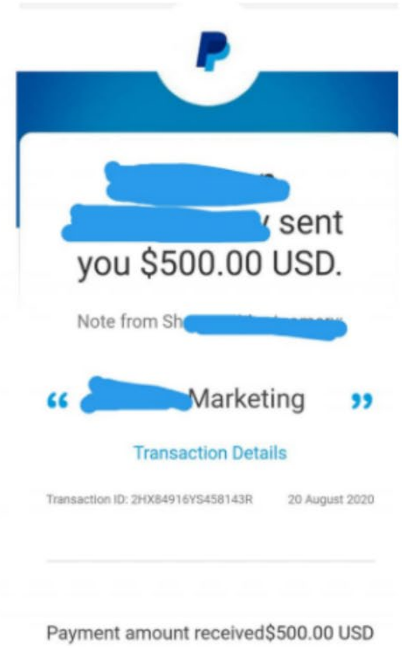
So I got Client July 28, just last month, in LI... The power of communication is the reason why we got pushed through the project...

And to all batchmates, let's just continue. Just follow up then it's really connected.

Grab ko na to:
I will say thank you to BISDAK POD.
Our support, reminders, and roller coaster emotion are solid. Thank you very much.. When you wake up, it's noisy in GC... To Rome this is extreme, thinking again how can we help. Thank you very much if it's not because of you, we are lazy to make a value post. To my fellow Bisdak team Pod., Bo, Maurice, Maurice, Orson, Orson , Charms, Kristine, Annafe, Luigi,, Elaine, and the rest of the gang. Sorry if I didn't mention it I will still memorize everyone's names. I just got excited..

Thank you also for the Tribe Roku kei Mother Coach Captain... always listening to the emotions of life... To our pretty TL Jemelyn Songalia and ACL Maris Angco Luna, Arvin, April Joy , Joyce, Elle, Revelyn, Ruby, Mon, everyone in AC group, thank you, you endured my drama that will just cry hahaha. But now I'm always laughing..
Also Emily thank you for the push. You will be the next.
And to my new Roku Pod.. to our moderator.. Good luck to all of us.

Thank you Chief John R Pagulayan for welcoming batch 8. And hands on to remind us our "limiting belief" and what "mindset" can do. Masasabi ko talaga sa ka batchie ko na trust sa process. What else Can I say Coach your a blessing to all of us...



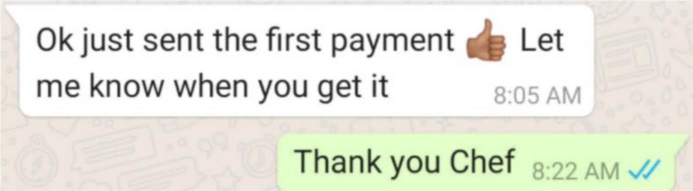
[redacted] sent you $500.00 USD.

Note from Sh[redacted]

" [redacted]Marketing "

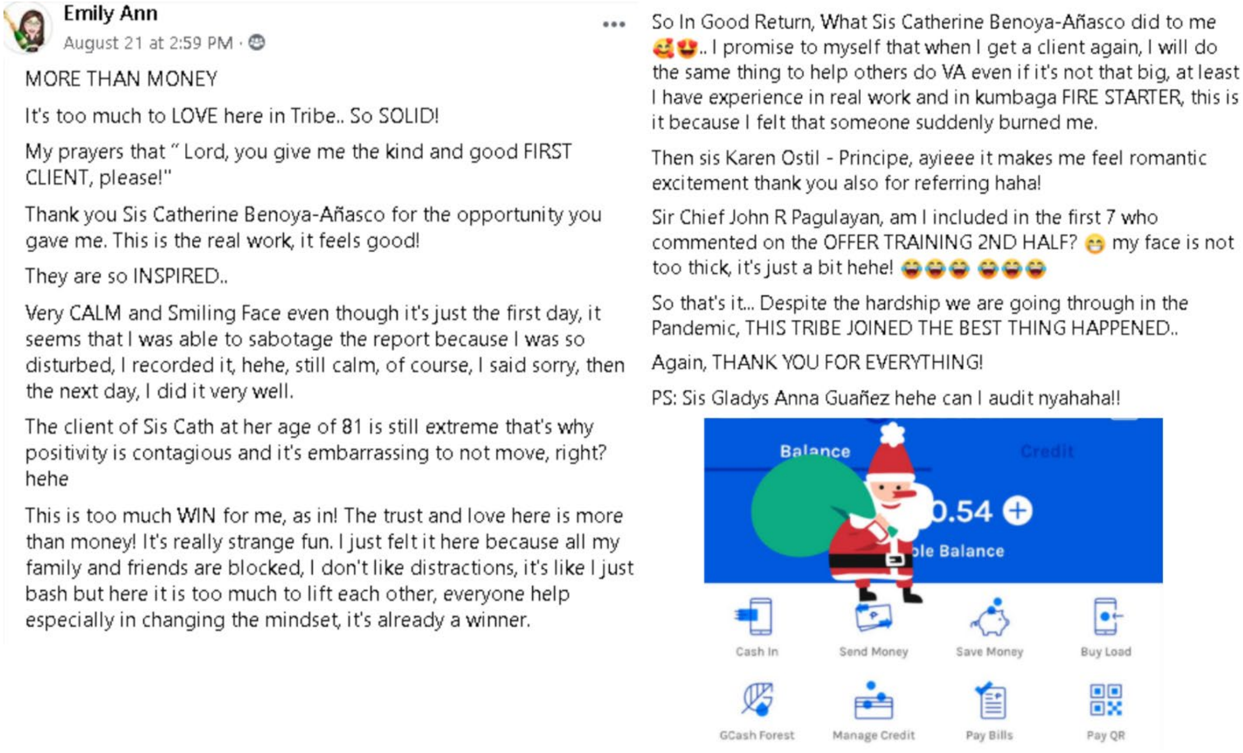
Transaction ID: 2HX84916YS458143R 20 August 2020

Payment amount received$500.00 USD



Ok just sent the first payment 👍 Let me know when you get it 8:05 AM

Thank you Chef 8:22 AM ✓✓



Emily Ann

August 21 at 2:59 PM ·

MORE THAN MONEY

It's too much to LOVE here in Tribe.. So SOLID!

My prayers that " Lord, you give me the kind and good FIRST CLIENT, please!"

Thank you Sis Catherine Benoya-Añasco for the opportunity you gave me. This is the real work, it feels good!

They are so INSPIRED..

Very CALM and Smiling Face even though it's just the first day, it seems that I was able to sabotage the report because I was so disturbed, I recorded it, hehe, still calm, of course, I said sorry, then the next day, I did it very well.

The client of Sis Cath at her age of 81 is still extreme that's why positivity is contagious and it's embarrassing to not move, right? hehe

This is too much WIN for me, as in! The trust and love here is more than money! It's really strange fun. I just felt it here because all my family and friends are blocked, I don't like distractions, it's like I just bash but here it is too much to lift each other, everyone help especially in changing the mindset, it's already a winner.

So In Good Return, What Sis Catherine Benoya-Añasco did to me 🥰😍.. I promise to myself that when I get a client again, I will do the same thing to help others do VA even if it's not that big, at least I have experience in real work and in kumbaga FIRE STARTER, this is it because I felt that someone suddenly burned me.

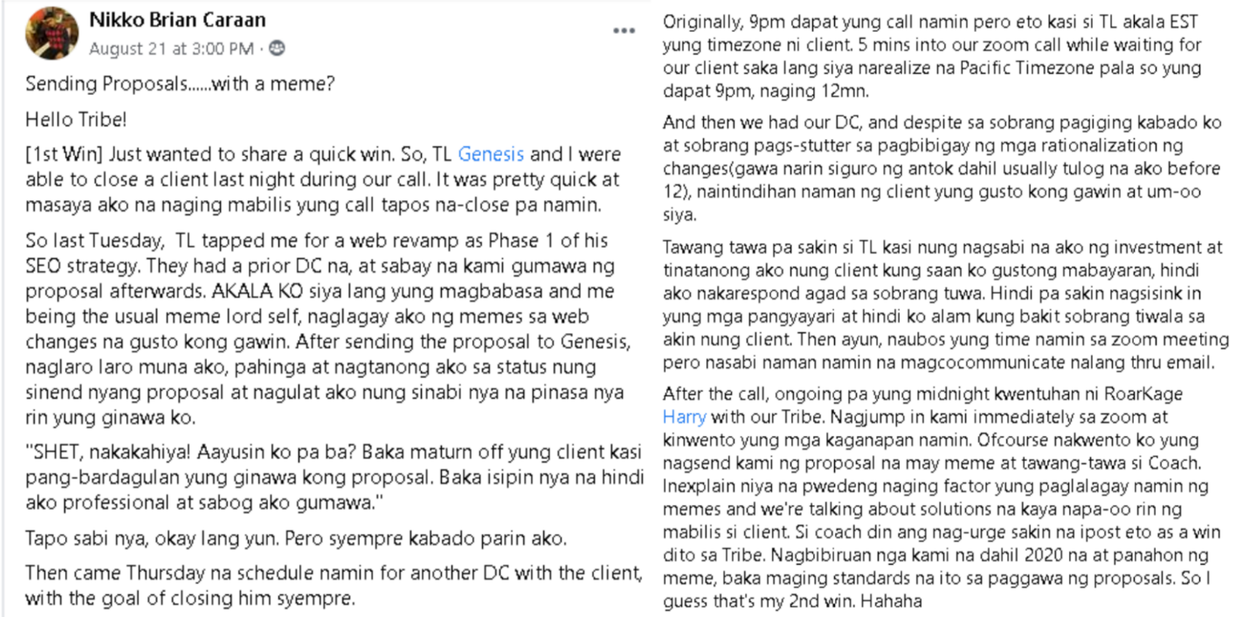
Then sis Karen Ostil - Principe, ayieee it makes me feel romantic excitement thank you also for referring haha!

Sir Chief John R Pagulayan, am I included in the first 7 who commented on the OFFER TRAINING 2ND HALF? 😁 my face is not too thick, it's just a bit hehe! 😂😂😂 😂😂😂

So that's it... Despite the hardship we are going through in the Pandemic, THIS TRIBE JOINED THE BEST THING HAPPENED..

Again, THANK YOU FOR EVERYTHING!

PS: Sis Gladys Anna Guañez hehe can I audit nyahaha!!



Nikko Brian Caraan

August 21 at 3:00 PM ·

Sending Proposals......with a meme?

Hello Tribe!

[1st Win] Just wanted to share a quick win. So, TL Genesis and I were able to close a client last night during our call. It was pretty quick at masaya ako na naging mabilis yung call tapos na-close pa namin.

So last Tuesday, TL tapped me for a web revamp as Phase 1 of his SEO strategy. They had a prior DC na, at sabay na kami gumawa ng proposal afterwards. AKALA KO siya lang yung magbabasa and me being the usual meme lord self, naglagay ako ng memes sa web changes na gusto kong gawin. After sending the proposal to Genesis, naglaro laro muna ako, pahinga at nagtanong ako sa status nung sinend nyang proposal at nagulat ako nung sinabi nya na pinasa nya rin yung ginawa ko.

"SHET, nakakahiya! Aayusin ko pa ba? Baka maturn off yung client kasi pang-bardagulan yung ginawa kong proposal. Baka isipin nya na hindi ako professional at sabog ako gumawa."

Tapo sabi nya, okay lang yun. Pero syempre kabado parin ako.

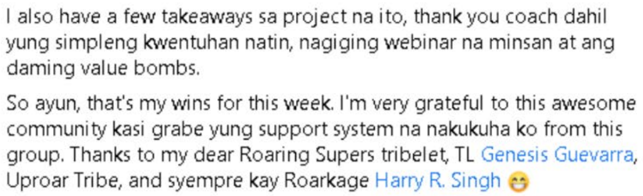
Then came Thursday na schedule namin for another DC with the client, with the goal of closing him syempre.

Originally, 9pm dapat yung call namin pero eto kasi si TL akala EST yung timezone ni client. 5 mins into our zoom call while waiting for our client saka lang siya narealize na Pacific Timezone pala so yung dapat 9pm, naging 12mn.

And then we had our DC, and despite sa sobrang pagiging kabado ko at sobrang pags-stutter sa pagbibigay ng mga rationalization ng changes(gawa narin siguro ng antok dahil usually tulog na ako before 12), naintindihan naman ng client yung gusto kong gawin at um-oo siya.

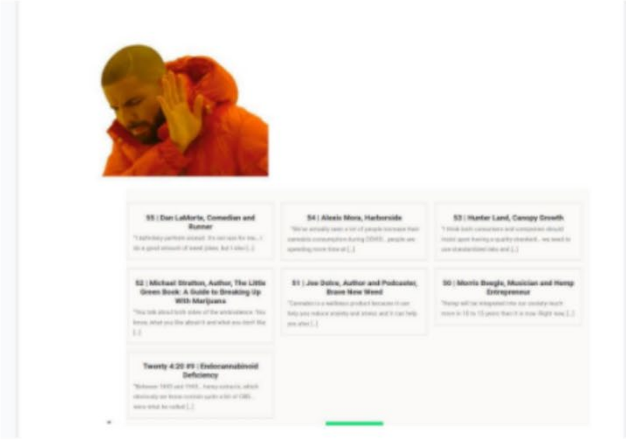
Tawang tawa pa sakin si TL kasi nung nagsabi na ako ng investment at tinatanong ako nung client kung saan ko gustong mabayaran, hindi ako nakarespond agad sa sobrang tuwa. Hindi pa sakin nagsisink in yung mga pangyayari at hindi ko alam kung bakit sobrang tiwala sa akin nung client. Then ayun, naubos yung time namin sa zoom meeting pero nasabi naman namin na magcocommunicate nalang thru email.

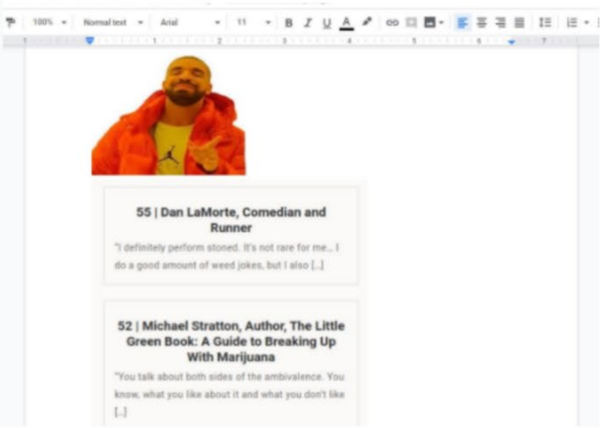
After the call, ongoing pa yung midnight kwentuhan ni RoarKage Harry with our Tribe. Nagjump in kami immediately sa zoom at kinwento yung mga kaganapan namin. Ofcourse nakwento ko yung nagsend kami ng proposal na may meme at tawang-tawa si Coach. Inexplain niya na pwedeng naging factor yung paglalagay namin ng memes and we're talking about solutions na kaya napa-oo rin ng mabilis si client. Si coach din ang nag-urge sakin na ipost eto as a win dito sa Tribe. Nagbibiruan nga kami na dahil 2020 na at panahon ng meme, baka maging standards na ito sa paggawa ng proposals. So I guess that's my 2nd win. Hahaha



I also have a few takeaways sa project na ito, thank you coach dahil yung simpleng kwentuhan natin, nagiging webinar na minsan at ang daming value bombs.

So ayun, that's my wins for this week. I'm very grateful to this awesome community kasi grabe yung support system na nakukuha ko from this group. Thanks to my dear Roaring Supers tribelet, TL Genesis Guevarra, Uproar Tribe, and syempre kay Roarkage Harry R. Singh 😁


55 | Dan LaMorte, Comedian and Runner
54 | Alexis Mora, Harborside
53 | Hunter Land, Canopy Growth
52 | Michael Stratton, Author, The Little Green Book: A Guide to Breaking Up With Marijuana
51 | Joe Dolce, Author and Podcaster, Brave New Weed
50 | Morris Beegle, Musician and Hemp Entrepreneur
Twenty 4:20 #9 | Endocannabinoid Deficiency

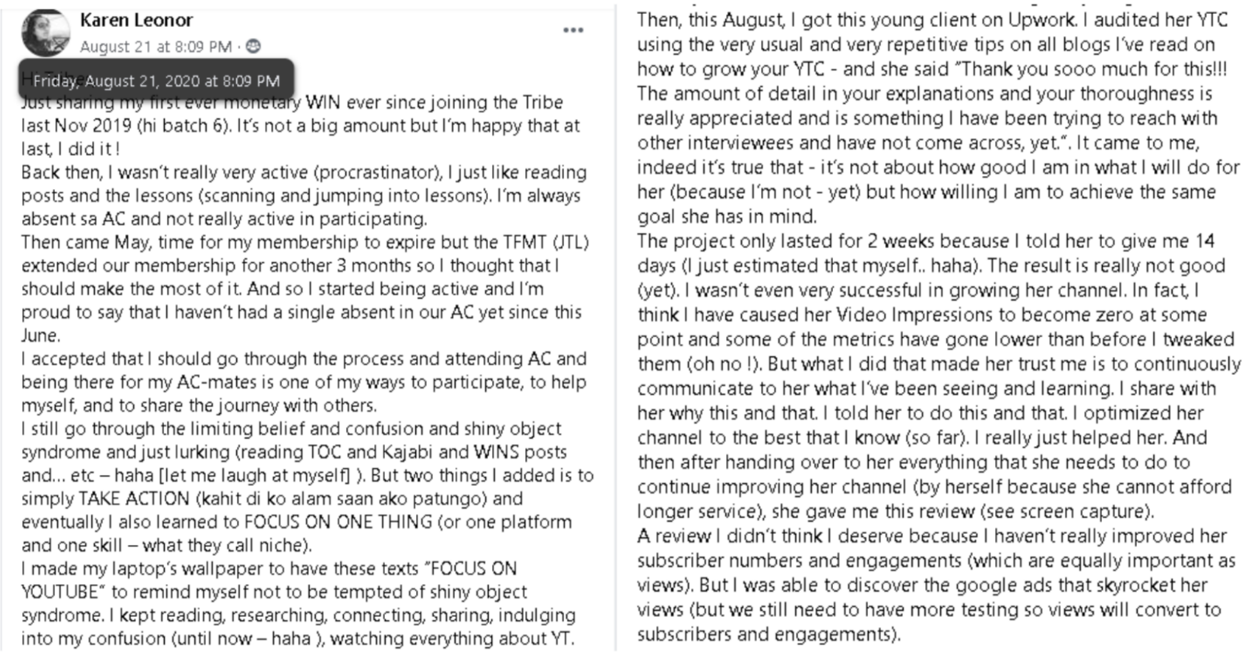


55 | Dan LaMorte, Comedian and Runner

"I definitely perform stoned. It's not rare for me... I do a good amount of weed jokes, but I also [...]

52 | Michael Stratton, Author, The Little Green Book: A Guide to Breaking Up With Marijuana

"You talk about both sides of the ambivalence. You know, what you like about it and what you don't like [...]



Karen Leonor

August 21 at 8:09 PM ·

Friday, August 21, 2020 at 8:09 PM

Hi Tribe

Just sharing my first ever monetary WIN ever since joining the Tribe last Nov 2019 (hi batch 6). It's not a big amount but I'm happy that at last, I did it !

Back then, I wasn't really very active (procrastinator), I just like reading posts and the lessons (scanning and jumping into lessons). I'm always absent sa AC and not really active in participating.

Then came May, time for my membership to expire but the TFMT (JTL) extended our membership for another 3 months so I thought that I should make the most of it. And so I started being active and I'm proud to say that I haven't had a single absent in our AC yet since this June.

I accepted that I should go through the process and attending AC and being there for my AC-mates is one of my ways to participate, to help myself, and to share the journey with others.

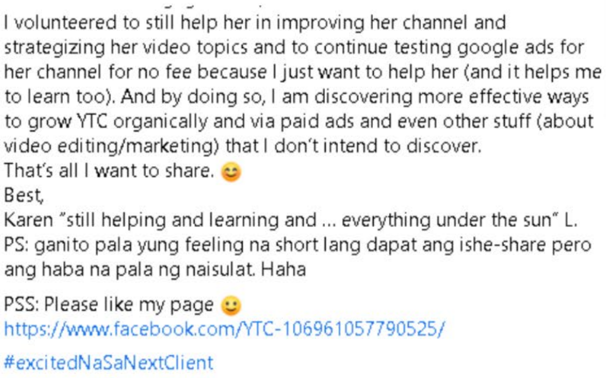
I still go through the limiting belief and confusion and shiny object syndrome and just lurking (reading TOC and Kajabi and WINS posts and… etc – haha [let me laugh at myself]). But two things I added is to simply TAKE ACTION (kahit di ko alam saan ako patungo) and eventually I also learned to FOCUS ON ONE THING (or one platform and one skill – what they call niche).

I made my laptop's wallpaper to have these texts "FOCUS ON YOUTUBE" to remind myself not to be tempted of shiny object syndrome. I kept reading, researching, connecting, sharing, indulging into my confusion (until now – haha), watching everything about YT.

Then, this August, I got this young client on Upwork. I audited her YTC using the very usual and very repetitive tips on all blogs I've read on how to grow your YTC - and she said "Thank you sooo much for this!!! The amount of detail in your explanations and your thoroughness is really appreciated and is something I have been trying to reach with other interviewees and have not come across, yet.". It came to me, indeed it's true that - it's not about how good I am in what I will do for her (because I'm not - yet) but how willing I am to achieve the same goal she has in mind.

The project only lasted for 2 weeks because I told her to give me 14 days (I just estimated that myself.. haha). The result is really not good (yet). I wasn't even very successful in growing her channel. In fact, I think I have caused her Video Impressions to become zero at some point and some of the metrics have gone lower than before I tweaked them (oh no !). But what I did that made her trust me is to continuously communicate to her what I've been seeing and learning. I share with her why this and that. I told her to do this and that. I optimized her channel to the best that I know (so far). I really just helped her. And then after handing over to her everything that she needs to do to continue improving her channel (by herself because she cannot afford longer service), she gave me this review (see screen capture).

A review I didn't think I deserve because I haven't really improved her subscriber numbers and engagements (which are equally important as views). But I was able to discover the google ads that skyrocket her views (but we still need to have more testing so views will convert to subscribers and engagements).



I volunteered to still help her in improving her channel and strategizing her video topics and to continue testing google ads for her channel for no fee because I just want to help her (and it helps me to learn too). And by doing so, I am discovering more effective ways to grow YTC organically and via paid ads and even other stuff (about video editing/marketing) that I don't intend to discover.

That's all I want to share. 😊

Best,

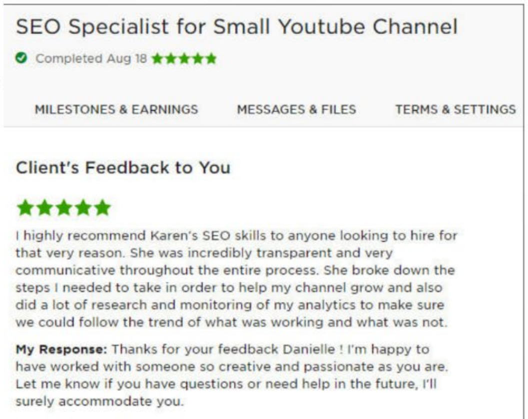
Karen "still helping and learning and … everything under the sun" L.

PS: ganito pala yung feeling na short lang dapat ang ishe-share pero ang haba na pala ng naisulat. Haha

PSS: Please like my page 🙂

https://www.facebook.com/YTC-106961057790525/

#excitedNaSaNextClient



SEO Specialist for Small Youtube Channel

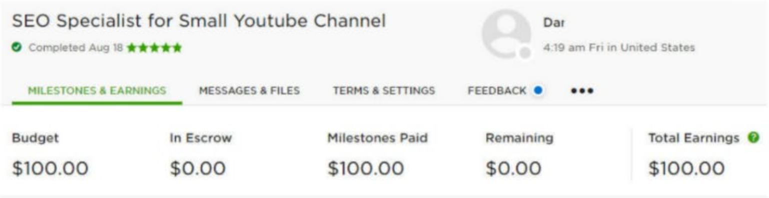
Completed Aug 18 ★★★★★

Client's Feedback to You

★★★★★

I highly recommend Karen's SEO skills to anyone looking to hire for that very reason. She was incredibly transparent and very communicative throughout the entire process. She broke down the steps I needed to take in order to help my channel grow and also did a lot of research and monitoring of my analytics to make sure we could follow the trend of what was working and what was not.

My Response: Thanks for your feedback Danielle ! I'm happy to have worked with someone so creative and passionate as you are. Let me know if you have questions or need help in the future, I'll surely accommodate you.



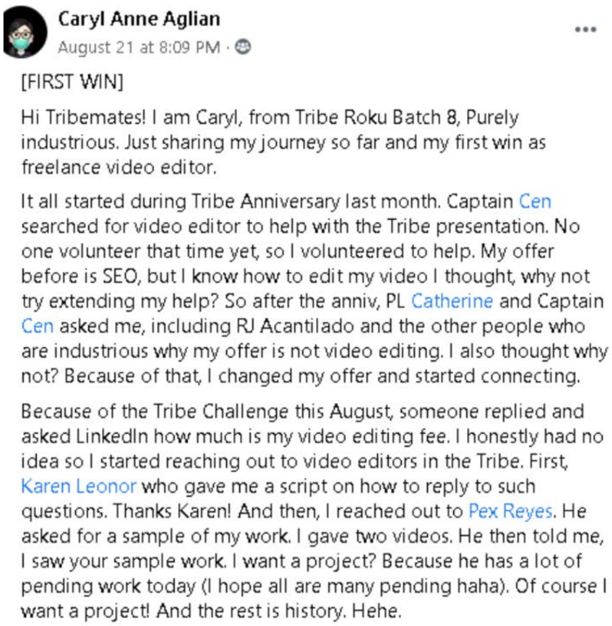
SEO Specialist for Small Youtube Channel

Completed Aug 18 ★★★★★

Dar

4:19 am Fri in United States

Budget	In Escrow	Milestones Paid	Remaining	Total Earnings
$100.00	$0.00	$100.00	$0.00	$100.00



Caryl Anne Aglian

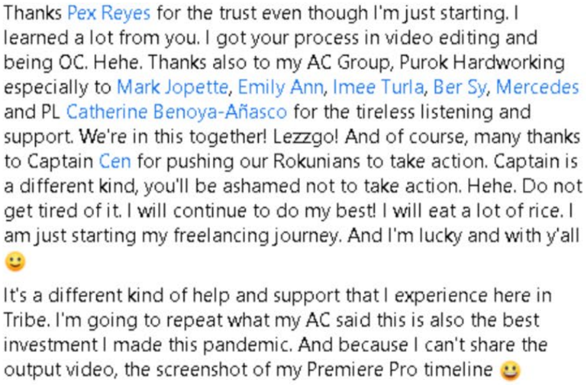
August 21 at 8:09 PM ·

[FIRST WIN]

Hi Tribemates! I am Caryl, from Tribe Roku Batch 8, Purely industrious. Just sharing my journey so far and my first win as freelance video editor.

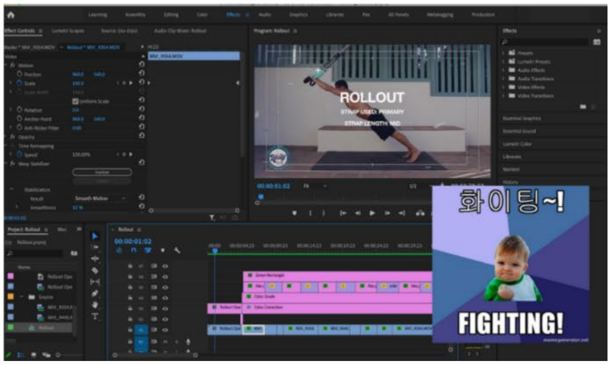
It all started during Tribe Anniversary last month. Captain Cen searched for video editor to help with the Tribe presentation. No one volunteer that time yet, so I volunteered to help. My offer before is SEO, but I know how to edit my video I thought, why not try extending my help? So after the anniv, PL Catherine and Captain Cen asked me, including RJ Acantilado and the other people who are industrious why my offer is not video editing. I also thought why not? Because of that, I changed my offer and started connecting.

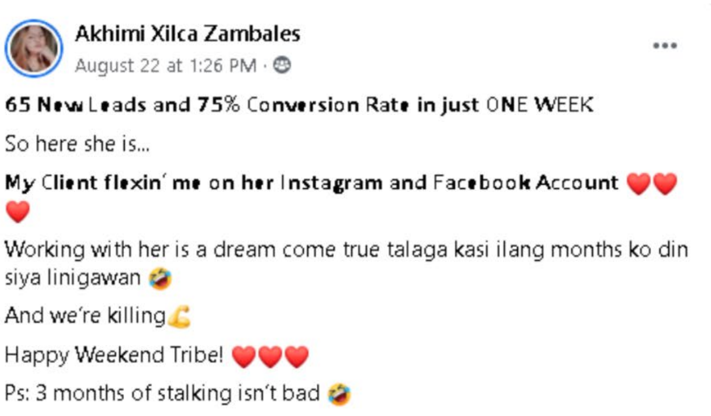
Because of the Tribe Challenge this August, someone replied and asked LinkedIn how much is my video editing fee. I honestly had no idea so I started reaching out to video editors in the Tribe. First, Karen Leonor who gave me a script on how to reply to such questions. Thanks Karen! And then, I reached out to Pex Reyes. He asked for a sample of my work. I gave two videos. He then told me, I saw your sample work. I want a project? Because he has a lot of pending work today (I hope all are many pending haha). Of course I want a project! And the rest is history. Hehe.



Thanks Pex Reyes for the trust even though I'm just starting. I learned a lot from you. I got your process in video editing and being OC. Hehe. Thanks also to my AC Group, Purok Hardworking especially to Mark Jopette, Emily Ann, Imee Turla, Ber Sy, Mercedes and PL Catherine Benoya-Añasco for the tireless listening and support. We're in this together! Lezzgo! And of course, many thanks to Captain Cen for pushing our Rokunians to take action. Captain is a different kind, you'll be ashamed not to take action. Hehe. Do not get tired of it. I will continue to do my best! I will eat a lot of rice. I am just starting my freelancing journey. And I'm lucky and with y'all 🙂

It's a different kind of help and support that I experience here in Tribe. I'm going to repeat what my AC said this is also the best investment I made this pandemic. And because I can't share the output video, the screenshot of my Premiere Pro timeline 🙂





Akhimi Xilca Zambales
August 22 at 1:26 PM ·

65 New Leads and 75% Conversion Rate in just ONE WEEK

So here she is...

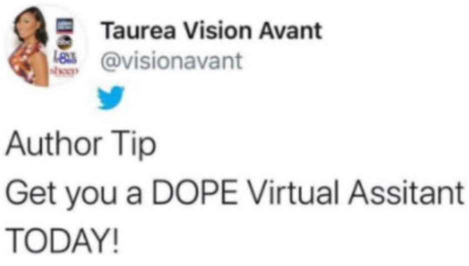
My Client flexin' me on her Instagram and Facebook Account ❤️❤️❤️

Working with her is a dream come true talaga kasi ilang months ko din siya linigawan 🤣

And we're killing💪

Happy Weekend Tribe! ❤️❤️❤️

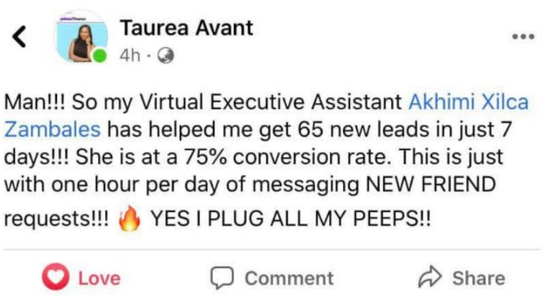
Ps: 3 months of stalking isn't bad 🤣



Taurea Vision Avant
@visionavant

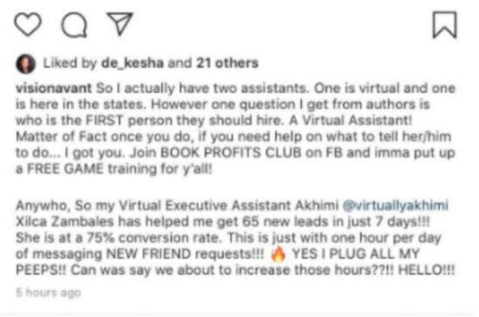
Author Tip

Get you a DOPE Virtual Assitant TODAY!



Taurea Avant
4h ·

Man!!! So my Virtual Executive Assistant Akhimi Xilca Zambales has helped me get 65 new leads in just 7 days!!! She is at a 75% conversion rate. This is just with one hour per day of messaging NEW FRIEND requests!!! 🔥 YES I PLUG ALL MY PEEPS!!

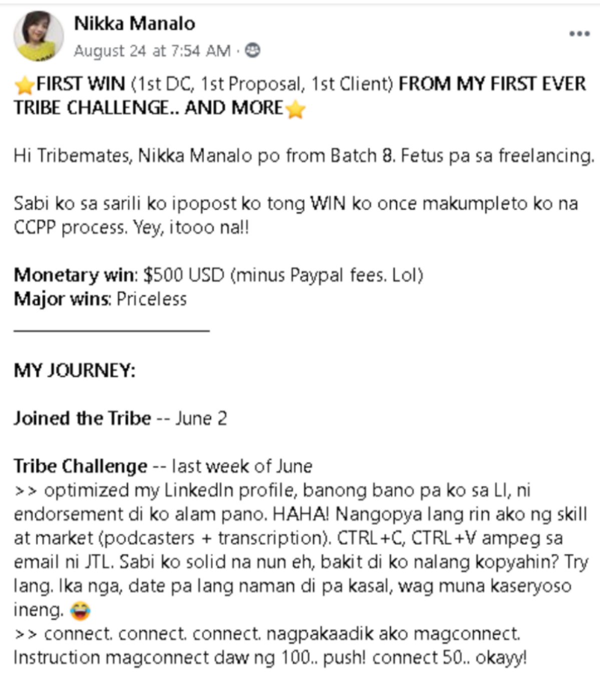


Liked by **de_kesha** and **21 others**

visionavant So I actually have two assistants. One is virtual and one is here in the states. However one question I get from authors is who is the FIRST person they should hire. A Virtual Assistant! Matter of Fact once you do, if you need help on what to tell her/him to do... I got you. Join BOOK PROFITS CLUB on FB and imma put up a FREE GAME training for y'all!

Anywho, So my Virtual Executive Assistant Akhimi @virtuallyakhimi Xilca Zambales has helped me get 65 new leads in just 7 days!!! She is at a 75% conversion rate. This is just with one hour per day of messaging NEW FRIEND requests!!! 🔥 YES I PLUG ALL MY PEEPS!! Can was say we about to increase those hours??!! HELLO!!!

5 hours ago



Nikka Manalo
August 24 at 7:54 AM ·

⭐**FIRST WIN** (1st DC, 1st Proposal, 1st Client) **FROM MY FIRST EVER TRIBE CHALLENGE.. AND MORE**⭐

Hi Tribemates, Nikka Manalo po from Batch 8. Fetus pa sa freelancing.

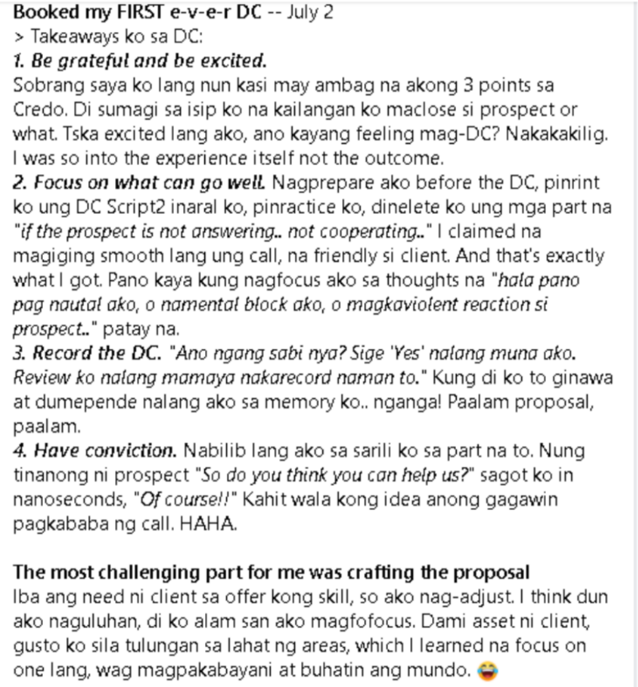
Sabi ko sa sarili ko ipopost ko tong WIN ko once makumpleto ko na CCPP process. Yey, itooo na!!

Monetary win: $500 USD (minus Paypal fees. Lol)
Major wins: Priceless

MY JOURNEY:

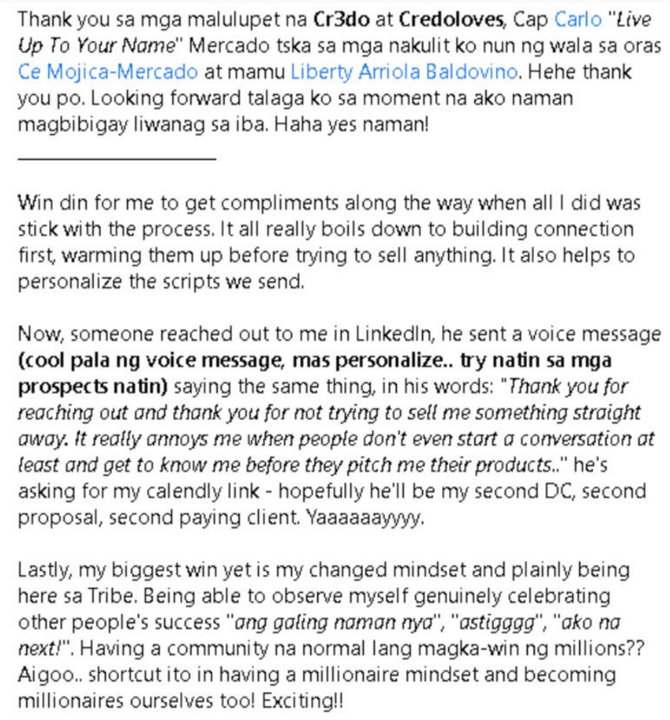
Joined the Tribe -- June 2

Tribe Challenge -- last week of June
>> optimized my LinkedIn profile, banong bano pa ko sa LI, ni endorsement di ko alam pano. HAHA! Nangopya lang rin ako ng skill at market (podcasters + transcription). CTRL+C, CTRL+V ampeg sa email ni JTL. Sabi ko solid na nun eh, bakit di ko nalang kopyahin? Try lang. Ika nga, date pa lang naman di pa kasal, wag muna kaseryoso ineng. 😂
>> connect. connect. connect. nagpakaadik ako magconnect. Instruction magconnect daw ng 100.. push! connect 50.. okayy!



Booked my FIRST e-v-e-r DC -- July 2
> Takeaways ko sa DC:
1. Be grateful and be excited.
Sobrang saya ko lang nun kasi may ambag na akong 3 points sa Credo. Di sumagi sa isip ko na kailangan ko maclose si prospect or what. Tska excited lang ako, ano kayang feeling mag-DC? Nakakakilig. I was so into the experience itself not the outcome.
2. Focus on what can go well. Nagprepare ako before the DC, pinrint ko ung DC Script2 inaral ko, pinractice ko, dinelete ko ung mga part na "*if the prospect is not answering.. not cooperating..*" I claimed na magiging smooth lang ung call, na friendly si client. And that's exactly what I got. Pano kaya kung nagfocus ako sa thoughts na "*hala pano pag nautal ako, o namental block ako, o magkaviolent reaction si prospect..*" patay na.
3. Record the DC. "*Ano ngang sabi nya? Sige 'Yes' nalang muna ako. Review ko nalang mamaya nakarecord naman to.*" Kung di ko to ginawa at dumepende nalang ako sa memory ko.. nganga! Paalam proposal, paalam.
4. Have conviction. Nabilib lang ako sa sarili ko sa part na to. Nung tinanong ni prospect "*So do you think you can help us?*" sagot ko in nanoseconds, "*Of course!!*" Kahit wala kong idea anong gagawin pagkababa ng call. HAHA.

The most challenging part for me was crafting the proposal
Iba ang need ni client sa offer kong skill, so ako nag-adjust. I think dun ako naguluhan, di ko alam san ako magfofocus. Dami asset ni client, gusto ko sila tulungan sa lahat ng areas, which I learned na focus on one lang, wag magpakabayani at buhatin ang mundo. 😂

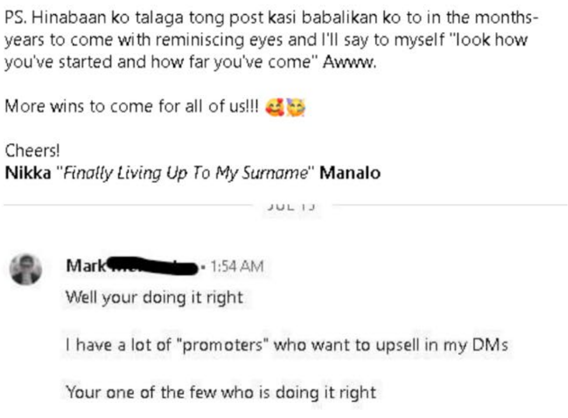


Thank you sa mga malulupet na **Cr3do** at **Credoloves**, Cap Carlo "*Live Up To Your Name*" Mercado tska sa mga nakulit ko nun ng wala sa oras Ce Mojica-Mercado at mamu Liberty Arriola Baldovino. Hehe thank you po. Looking forward talaga ko sa moment na ako naman magbibigay liwanag sa iba. Haha yes naman!

Win din for me to get compliments along the way when all I did was stick with the process. It all really boils down to building connection first, warming them up before trying to sell anything. It also helps to personalize the scripts we send.

Now, someone reached out to me in LinkedIn, he sent a voice message **(cool pala ng voice message, mas personalize.. try natin sa mga prospects natin)** saying the same thing, in his words: "*Thank you for reaching out and thank you for not trying to sell me something straight away. It really annoys me when people don't even start a conversation at least and get to know me before they pitch me their products..*" he's asking for my calendly link - hopefully he'll be my second DC, second proposal, second paying client. Yaaaaaayyyy.

Lastly, my biggest win yet is my changed mindset and plainly being here sa Tribe. Being able to observe myself genuinely celebrating other people's success "*ang galing naman nya*", "*astigggg*", "*ako na next!*". Having a community na normal lang magka-win ng millions?? Aigoo.. shortcut ito in having a millionaire mindset and becoming millionaires ourselves too! Exciting!!



PS. Hinabaan ko talaga tong post kasi babalikan ko to in the months-years to come with reminiscing eyes and I'll say to myself "look how you've started and how far you've come" Awww.

More wins to come for all of us!!! 🥰🥳

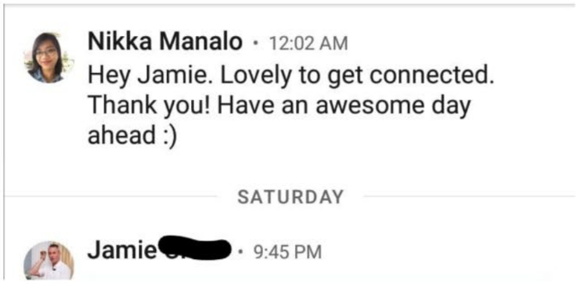
Cheers!
Nikka "*Finally Living Up To My Surname*" **Manalo**

Mark [redacted] • 1:54 AM

Well your doing it right

I have a lot of "promoters" who want to upsell in my DMs

Your one of the few who is doing it right

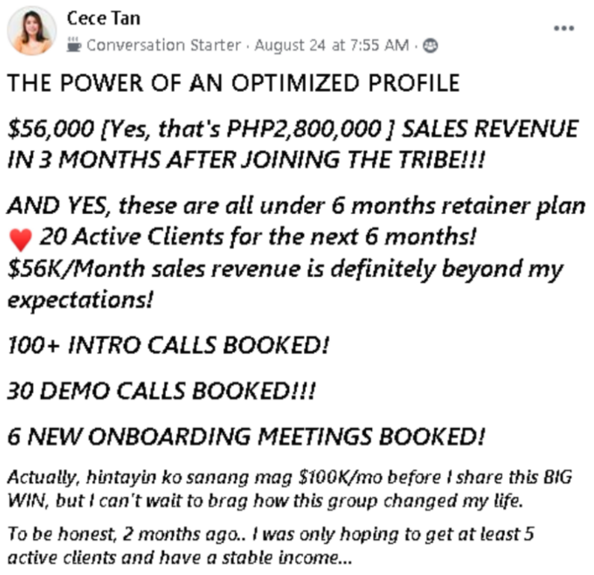


Nikka Manalo • 12:02 AM

Hey Jamie. Lovely to get connected. Thank you! Have an awesome day ahead :)

SATURDAY

Jamie [redacted] • 9:45 PM



Cece Tan
Conversation Starter · August 24 at 7:55 AM ·

THE POWER OF AN OPTIMIZED PROFILE

$56,000 [Yes, that's PHP2,800,000] SALES REVENUE IN 3 MONTHS AFTER JOINING THE TRIBE!!!

AND YES, these are all under 6 months retainer plan ❤️ 20 Active Clients for the next 6 months! $56K/Month sales revenue is definitely beyond my expectations!

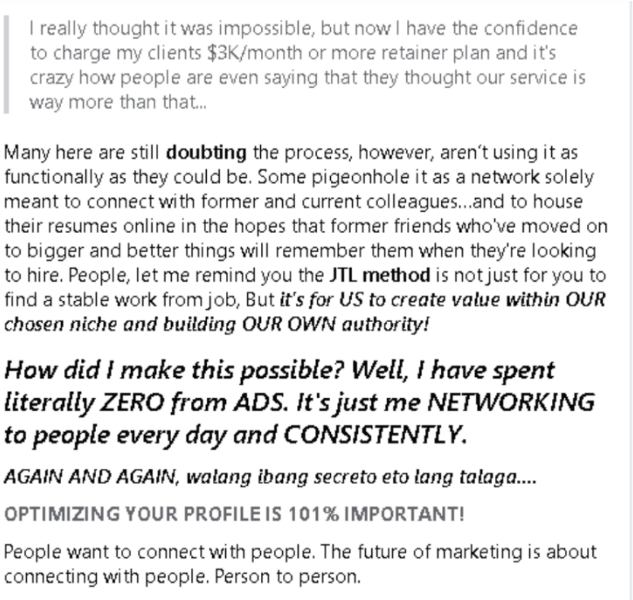
100+ INTRO CALLS BOOKED!

30 DEMO CALLS BOOKED!!!

6 NEW ONBOARDING MEETINGS BOOKED!

Actually, hintayin ko sanang mag $100K/mo before I share this BIG WIN, but I can't wait to brag how this group changed my life.

To be honest, 2 months ago.. I was only hoping to get at least 5 active clients and have a stable income...



> I really thought it was impossible, but now I have the confidence to charge my clients $3K/month or more retainer plan and it's crazy how people are even saying that they thought our service is way more than that...

Many here are still **doubting** the process, however, aren't using it as functionally as they could be. Some pigeonhole it as a network solely meant to connect with former and current colleagues...and to house their resumes online in the hopes that former friends who've moved on to bigger and better things will remember them when they're looking to hire. People, let me remind you the **JTL method** is not just for you to find a stable work from job, But ***it's for US to create value within OUR chosen niche and building OUR OWN authority!***

How did I make this possible? Well, I have spent literally ZERO from ADS. It's just me NETWORKING to people every day and CONSISTENTLY.

AGAIN AND AGAIN, walang ibang secreto eto lang talaga....

OPTIMIZING YOUR PROFILE IS 101% IMPORTANT!

People want to connect with people. The future of marketing is about connecting with people. Person to person.

KNOW WHAT YOUR TARGET MARKET WANTS

Think about what people care about and convey that you understand THEM, their experiences, and their desires. It is important to be clear on who your audience is, and what message they can relate to. To stand out and garner the attention your brand deserves, your profile must touch people where they care. Mine says below.

> REAL ESTATE INVESTORS: 100 OPPORTUNITIES GUARANTEED!!

GET FOUND

To get found, position yourself as a solution. You have the opportunity to showcase your wisdom and helpful information that they see you as a leading authority and will want to know what you offer. Since potential clients, other professionals can view your profile and contact you right on the platform, make yourself visible on all platforms. Create useful video tutorials ---- make your profile juicy enough that compels them to contact you.

BE KNOWN

Leave them feeling engaged and wanting to find out more because they know what you can do for them.

SHARE RESULTS

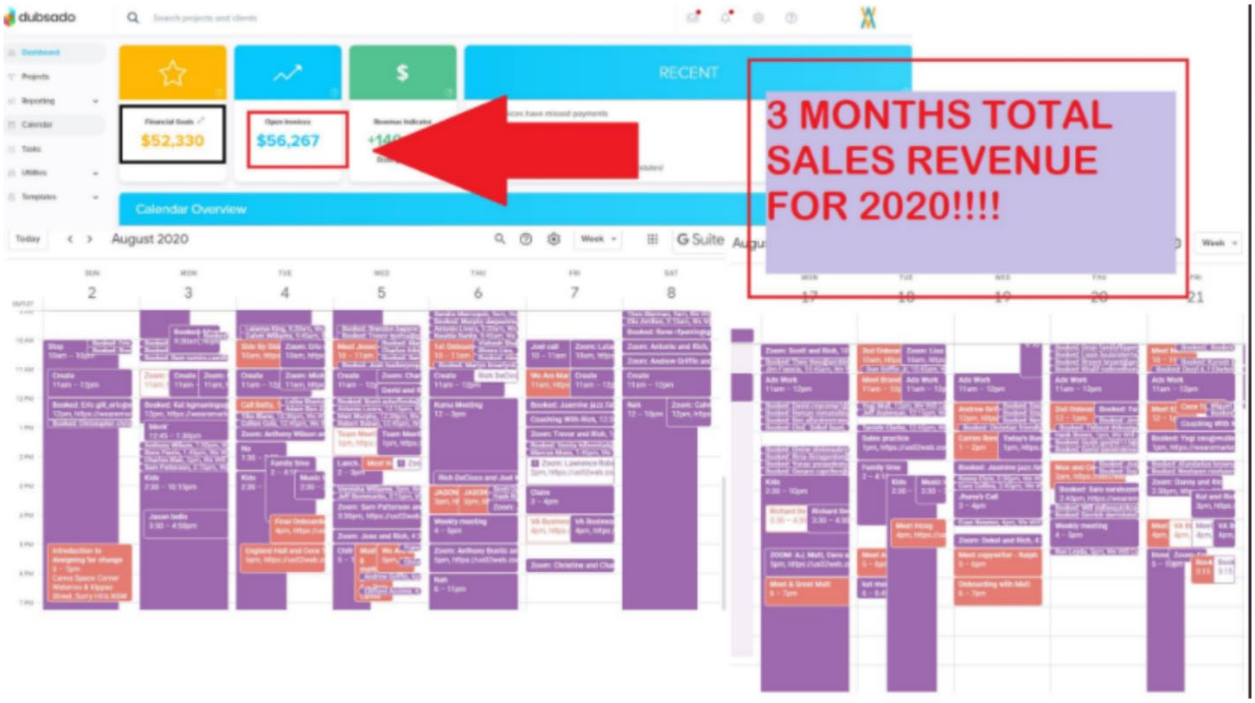
If you have done something really great, share them!!! Remember, people care about RESULTS more than anything.

I will be sharing all these tips on SKILZ courses! Thanks John R Pagulayan for letting us share these to our tribemates:)

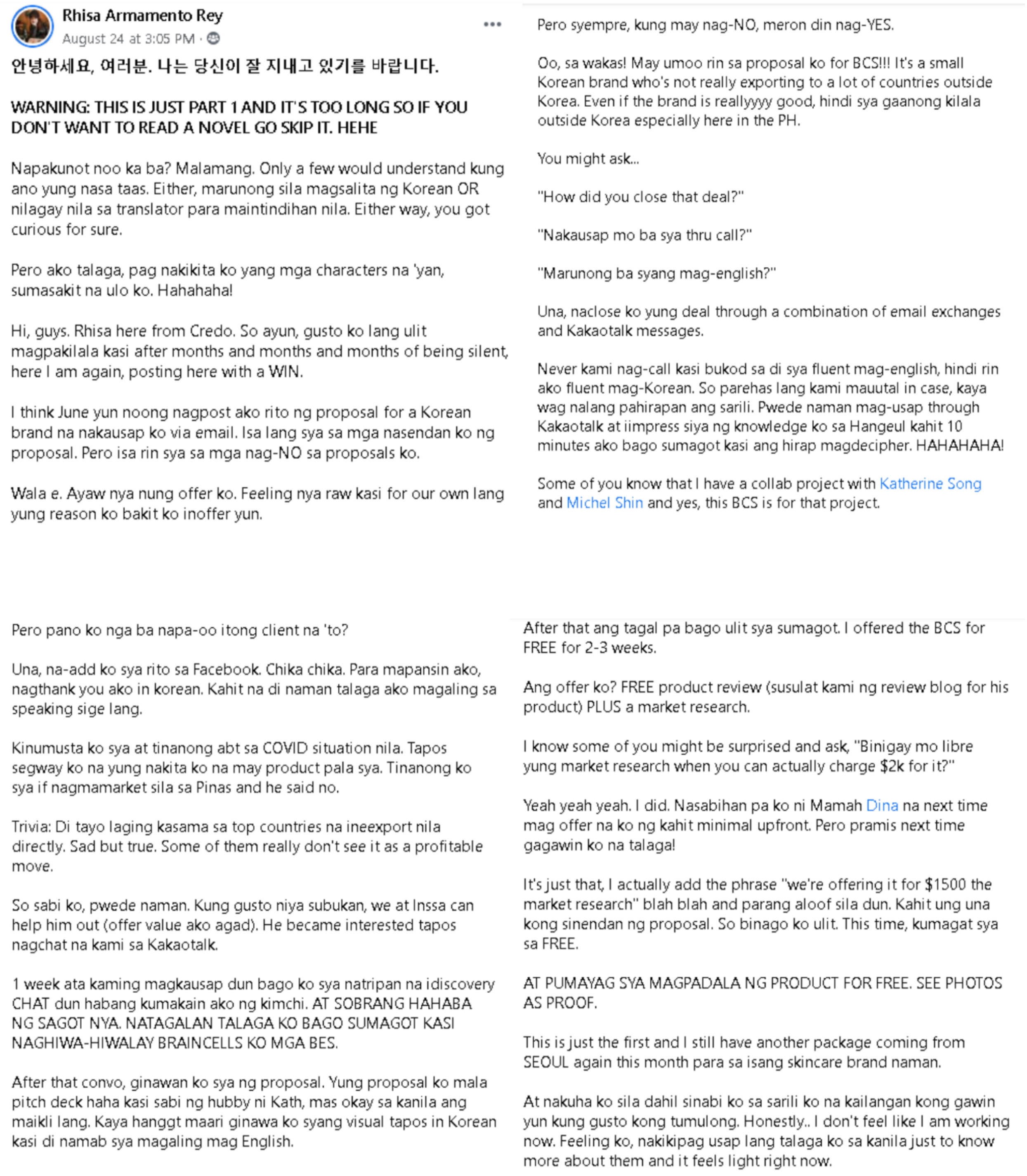
And Yes, may PERA pa din sa REAL ESTATE. It is always in DEMAND people.

Finally, yes if you're in **REAL ESTATE** niche (Lead Generation or VA Agency Services) like me. Let's connect and I am happy to add you in my network 🙂

#WINS



3 MONTHS TOTAL SALES REVENUE FOR 2020!!!!



Rhisa Armamento Rey

August 24 at 3:05 PM ·

안녕하세요, 여러분. 나는 당신이 잘 지내고 있기를 바랍니다.

WARNING: THIS IS JUST PART 1 AND IT'S TOO LONG SO IF YOU DON'T WANT TO READ A NOVEL GO SKIP IT. HEHE

Napakunot noo ka ba? Malamang. Only a few would understand kung ano yung nasa taas. Either, marunong sila magsalita ng Korean OR nilagay nila sa translator para maintindihan nila. Either way, you got curious for sure.

Pero ako talaga, pag nakikita ko yang mga characters na 'yan, sumasakit na ulo ko. Hahahaha!

Hi, guys. Rhisa here from Credo. So ayun, gusto ko lang ulit magpakilala kasi after months and months of being silent, here I am again, posting here with a WIN.

I think June yun noong nagpost ako rito ng proposal for a Korean brand na nakausap ko via email. Isa lang sya sa mga nasendan ko ng proposal. Pero isa rin sya sa mga nag-NO sa proposals ko.

Wala e. Ayaw nya nung offer ko. Feeling nya raw kasi for our own lang yung reason ko bakit ko inoffer yun.

Pero syempre, kung may nag-NO, meron din nag-YES.

Oo, sa wakas! May umoo rin sa proposal ko for BCS!!! It's a small Korean brand who's not really exporting to a lot of countries outside Korea. Even if the brand is reallyyyy good, hindi sya gaanong kilala outside Korea especially here in the PH.

You might ask...

"How did you close that deal?"

"Nakausap mo ba sya thru call?"

"Marunong ba syang mag-english?"

Una, naclose ko yung deal through a combination of email exchanges and Kakaotalk messages.

Never kami nag-call kasi bukod sa di sya fluent mag-english, hindi rin ako fluent mag-Korean. So parehas lang kami mauutal in case, kaya wag nalang pahirapan ang sarili. Pwede naman mag-usap through Kakaotalk at iimpress siya ng knowledge ko sa Hangeul kahit 10 minutes ako bago sumagot kasi ang hirap magdecipher. HAHAHAHA!

Some of you know that I have a collab project with Katherine Song and Michel Shin and yes, this BCS is for that project.

Pero pano ko nga ba napa-oo itong client na 'to?

Una, na-add ko sya rito sa Facebook. Chika chika. Para mapansin ako, nagthank you ako in korean. Kahit na di naman talaga ako magaling sa speaking sige lang.

Kinumusta ko sya at tinanong abt sa COVID situation nila. Tapos segway ko na yung nakita ko na may product pala sya. Tinanong ko sya if nagmamarket sila sa Pinas and he said no.

Trivia: Di tayo laging kasama sa top countries na ineexport nila directly. Sad but true. Some of them really don't see it as a profitable move.

So sabi ko, pwede naman. Kung gusto niya subukan, we at Inssa can help him out (offer value ako agad). He became interested tapos nagchat na kami sa Kakaotalk.

1 week ata kaming magkausap dun bago ko sya natripan na idiscovery CHAT dun habang kumakain ako ng kimchi. AT SOBRANG HAHABA NG SAGOT NYA. NATAGALAN TALAGA KO BAGO SUMAGOT KASI NAGHIWA-HIWALAY BRAINCELLS KO MGA BES.

After that convo, ginawan ko sya ng proposal. Yung proposal ko mala pitch deck haha kasi sabi ng hubby ni Kath, mas okay sa kanila ang maikli lang. Kaya hanggt maari ginawa ko syang visual tapos in Korean kasi di namab sya magaling mag English.

After that ang tagal pa bago ulit sya sumagot. I offered the BCS for FREE for 2-3 weeks.

Ang offer ko? FREE product review (susulat kami ng review blog for his product) PLUS a market research.

I know some of you might be surprised and ask, "Binigay mo libre yung market research when you can actually charge $2k for it?"

Yeah yeah yeah. I did. Nasabihan pa ko ni Mamah Dina na next time mag offer na ko ng kahit minimal upfront. Pero pramis next time gagawin ko na talaga!

It's just that, I actually add the phrase "we're offering it for $1500 the market research" blah blah and parang aloof sila dun. Kahit ung una kong sinendan ng proposal. So binago ko ulit. This time, kumagat sya sa FREE.

AT PUMAYAG SYA MAGPADALA NG PRODUCT FOR FREE. SEE PHOTOS AS PROOF.

This is just the first and I still have another package coming from SEOUL again this month para sa isang skincare brand naman.

At nakuha ko sila dahil sinabi ko sa sarili ko na kailangan kong gawin yun kung gusto kong tumulong. Honestly.. I don't feel like I am working now. Feeling ko, nakikipag usap lang talaga ko sa kanila just to know more about them and it feels light right now.

Bukod sa nakakakuha kami ng BCS and nakakapgnetwork kami for Inssa, nahahasa yung Korean language knowledge ko lol.

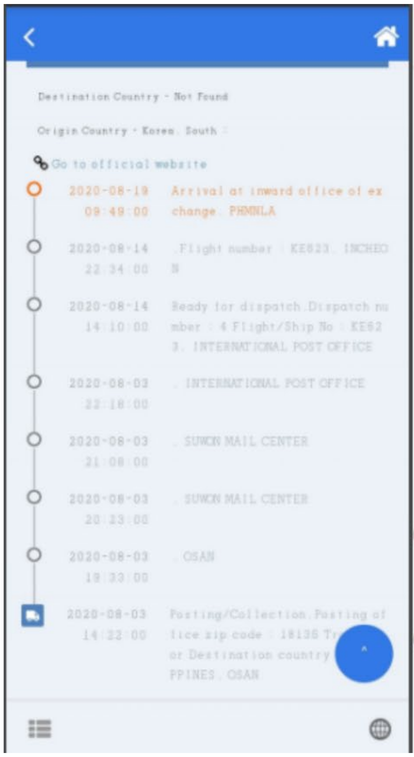
I am really thankful with my two collab sisters, Kath and Michel for the never ending support. ❤️ For the kyemelatiks esp Nikki Schwann Roksie Valbuena Bico Nica Elle Lyn Manabat na lagi ko kausap recently pati kay Mama Dina na lagi nandyan para sumuporta.

Sa mga froggies Jelo Abucay Lamey Gomez-Vega Marnie Escio John Perez and the rest. Bawi ako pag nakabit na new net namin!

AT SYEMPREEEE kay Coach Cap Carlo Mercado na laging nakaalalay at always available saming mga anak nya sa Credo. ❤️ 정말 고마워 🙇

And last but not the least... Coach John R Pagulayan for teaching us here in the Tribe to always ALWAYS GIVE VALUE. Mapa anong industry man yan. You can never go wrong when you give value first.

Thank youuuuuu.


Destination Country - Not Found

Origin Country - Korea, South

Go to official website

2020-08-19 09:49:00 Arrival at inward office of exchange. PHMNLA

2020-08-14 22:34:00 .Flight number : KE623. INCHEON

2020-08-14 14:10:00 Ready for dispatch.Dispatch number : 4 Flight/Ship No : KE623. INTERNATIONAL POST OFFICE

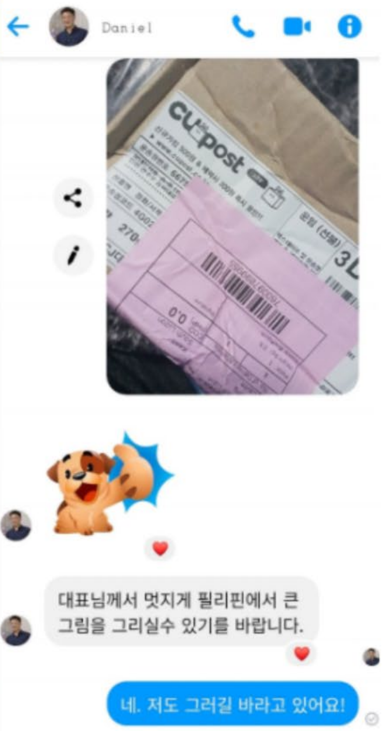
2020-08-03 22:18:00 . INTERNATIONAL POST OFFICE

2020-08-03 21:08:00 . SUWON MAIL CENTER

2020-08-03 20:23:00 . SUWON MAIL CENTER

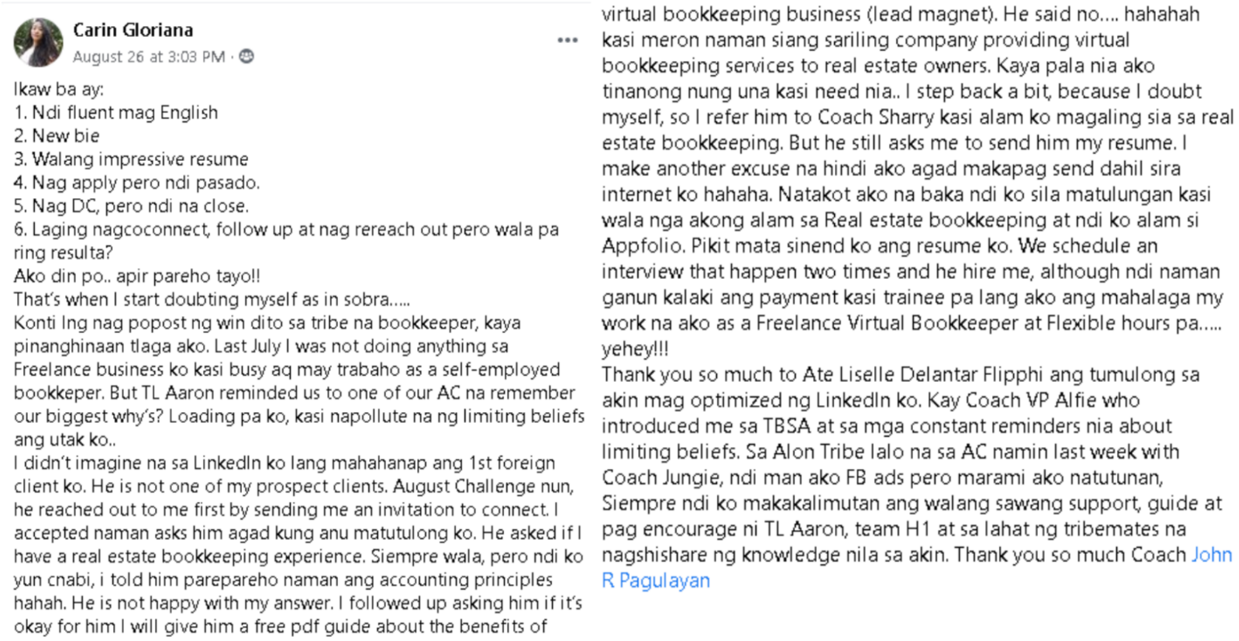
2020-08-03 19:33:00 . OSAN

2020-08-03 14:22:00 Posting/Collection.Posting office zip code : 18135 Tr or Destination country PPINES. OSAN



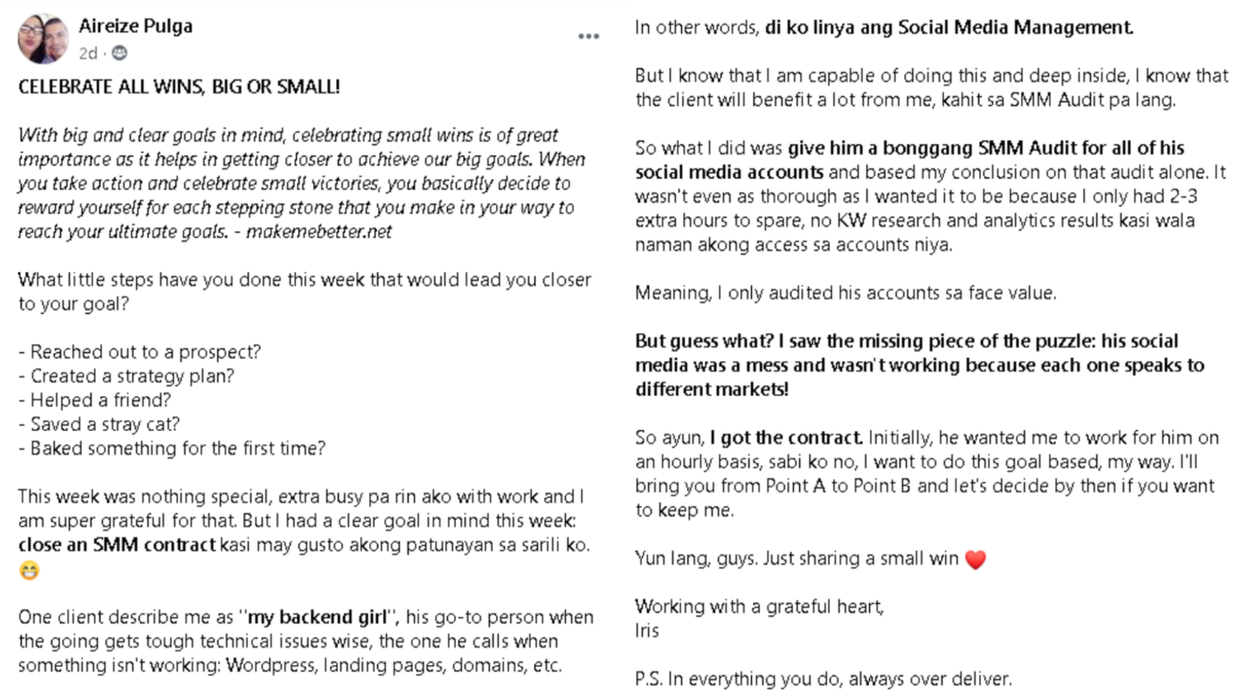
대표님께서 멋지게 필리핀에서 큰 그림을 그리실수 있기를 바랍니다.

네. 저도 그러길 바라고 있어요!



Carin Gloriana
August 26 at 3:03 PM ·

Ikaw ba ay:
1. Ndi fluent mag English
2. New bie
3. Walang impressive resume
4. Nag apply pero ndi pasado.
5. Nag DC, pero ndi na close.
6. Laging nagcoconnect, follow up at nag rereach out pero wala pa ring resulta?
Ako din po.. apir pareho tayo!!
That's when I start doubting myself as in sobra.....
Konti lng nag popost ng win dito sa tribe na bookkeeper, kaya pinanghinaan tlaga ako. Last July I was not doing anything sa Freelance business ko kasi busy aq may trabaho as a self-employed bookkeper. But TL Aaron reminded us to one of our AC na remember our biggest why's? Loading pa ko, kasi napollute na ng limiting beliefs ang utak ko..
I didn't imagine na sa LinkedIn ko lang mahahanap ang 1st foreign client ko. He is not one of my prospect clients. August Challenge nun, he reached out to me first by sending me an invitation to connect. I accepted naman asks him agad kung anu matutulong ko. He asked if I have a real estate bookkeeping experience. Siempre wala, pero ndi ko yun cnabi, i told him parepareho naman ang accounting principles hahah. He is not happy with my answer. I followed up asking him if it's okay for him I will give him a free pdf guide about the benefits of virtual bookkeeping business (lead magnet). He said no.... hahahah kasi meron naman siang sariling company providing virtual bookkeeping services to real estate owners. Kaya pala nia ako tinanong nung una kasi need nia.. I step back a bit, because I doubt myself, so I refer him to Coach Sharry kasi alam ko magaling sia sa real estate bookkeeping. But he still asks me to send him my resume. I make another excuse na hindi ako agad makapag send dahil sira internet ko hahaha. Natakot ako na baka ndi ko sila matulungan kasi wala nga akong alam sa Real estate bookkeeping at ndi ko alam si Appfolio. Pikit mata sinend ko ang resume ko. We schedule an interview that happen two times and he hire me, although ndi naman ganun kalaki ang payment kasi trainee pa lang ako ang mahalaga my work na ako as a Freelance Virtual Bookkeeper at Flexible hours pa..... yehey!!!
Thank you so much to Ate Liselle Delantar Flipphi ang tumulong sa akin mag optimized ng LinkedIn ko. Kay Coach VP Alfie who introduced me sa TBSA at sa mga constant reminders nia about limiting beliefs. Sa Alon Tribe lalo na sa AC namin last week with Coach Jungie, ndi man ako FB ads pero marami ako natutunan, Siempre ndi ko makakalimutan ang walang sawang support, guide at pag encourage ni TL Aaron, team H1 at sa lahat ng tribemates na nagshishare ng knowledge nila sa akin. Thank you so much Coach John R Pagulayan



Aireize Pulga
2d ·

CELEBRATE ALL WINS, BIG OR SMALL!

With big and clear goals in mind, celebrating small wins is of great importance as it helps in getting closer to achieve our big goals. When you take action and celebrate small victories, you basically decide to reward yourself for each stepping stone that you make in your way to reach your ultimate goals. - makemebetter.net

What little steps have you done this week that would lead you closer to your goal?

- Reached out to a prospect?
- Created a strategy plan?
- Helped a friend?
- Saved a stray cat?
- Baked something for the first time?

This week was nothing special, extra busy pa rin ako with work and I am super grateful for that. But I had a clear goal in mind this week: **close an SMM contract** kasi may gusto akong patunayan sa sarili ko. 😁

One client describe me as "**my backend girl**", his go-to person when the going gets tough technical issues wise, the one he calls when something isn't working: Wordpress, landing pages, domains, etc.

In other words, **di ko linya ang Social Media Management.**

But I know that I am capable of doing this and deep inside, I know that the client will benefit a lot from me, kahit sa SMM Audit pa lang.

So what I did was **give him a bonggang SMM Audit for all of his social media accounts** and based my conclusion on that audit alone. It wasn't even as thorough as I wanted it to be because I only had 2-3 extra hours to spare, no KW research and analytics results kasi wala naman akong access sa accounts niya.

Meaning, I only audited his accounts sa face value.

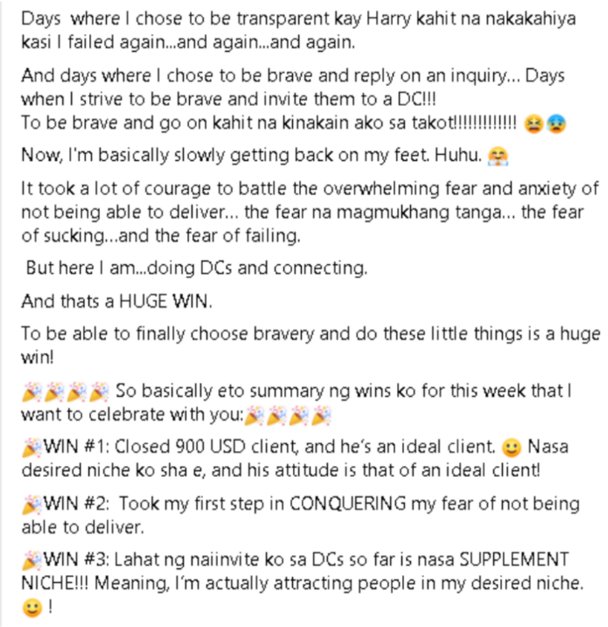
But guess what? I saw the missing piece of the puzzle: his social media was a mess and wasn't working because each one speaks to different markets!

So ayun, **I got the contract.** Initially, he wanted me to work for him on an hourly basis, sabi ko no, I want to do this goal based, my way. I'll bring you from Point A to Point B and let's decide by then if you want to keep me.

Yun lang, guys. Just sharing a small win ❤️

Working with a grateful heart,
Iris

P.S. In everything you do, always over deliver.



Days where I chose to be transparent kay Harry kahit na nakakahiya kasi I failed again...and again...and again.

And days where I chose to be brave and reply on an inquiry... Days when I strive to be brave and invite them to a DC!!!
To be brave and go on kahit na kinakain ako sa takot!!!!!!!!!!!! 😫😰

Now, I'm basically slowly getting back on my feet. Huhu. 😤

It took a lot of courage to battle the overwhelming fear and anxiety of not being able to deliver... the fear na magmukhang tanga... the fear of sucking...and the fear of failing.

But here I am...doing DCs and connecting.

And thats a HUGE WIN.

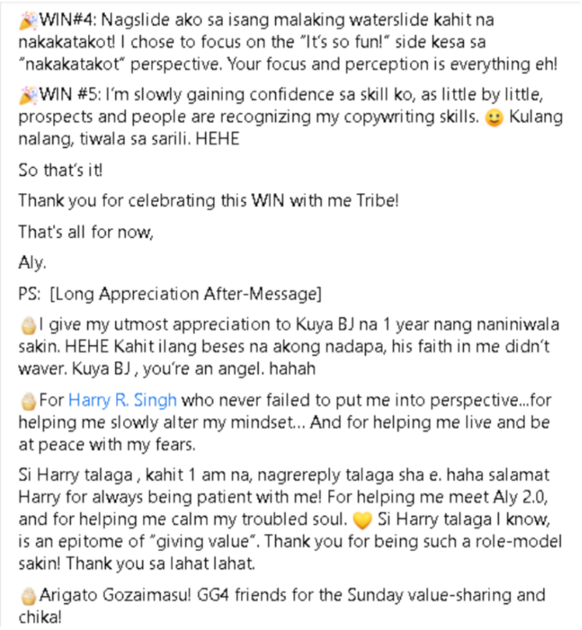
To be able to finally choose bravery and do these little things is a huge win!

🎉🎉🎉🎉 So basically eto summary ng wins ko for this week that I want to celebrate with you:🎉🎉🎉🎉

🎉WIN #1: Closed 900 USD client, and he's an ideal client. 😊 Nasa desired niche ko sha e, and his attitude is that of an ideal client!

🎉WIN #2: Took my first step in CONQUERING my fear of not being able to deliver.

🎉WIN #3: Lahat ng naiinvite ko sa DCs so far is nasa SUPPLEMENT NICHE!!! Meaning, I'm actually attracting people in my desired niche. 😊 !



🎉WIN#4: Nagslide ako sa isang malaking waterslide kahit na nakakatakot! I chose to focus on the "It's so fun!" side kesa sa "nakakatakot" perspective. Your focus and perception is everything eh!

🎉WIN #5: I'm slowly gaining confidence sa skill ko, as little by little, prospects and people are recognizing my copywriting skills. 😊 Kulang nalang, tiwala sa sarili. HEHE

So that's it!

Thank you for celebrating this WIN with me Tribe!

That's all for now,

Aly.

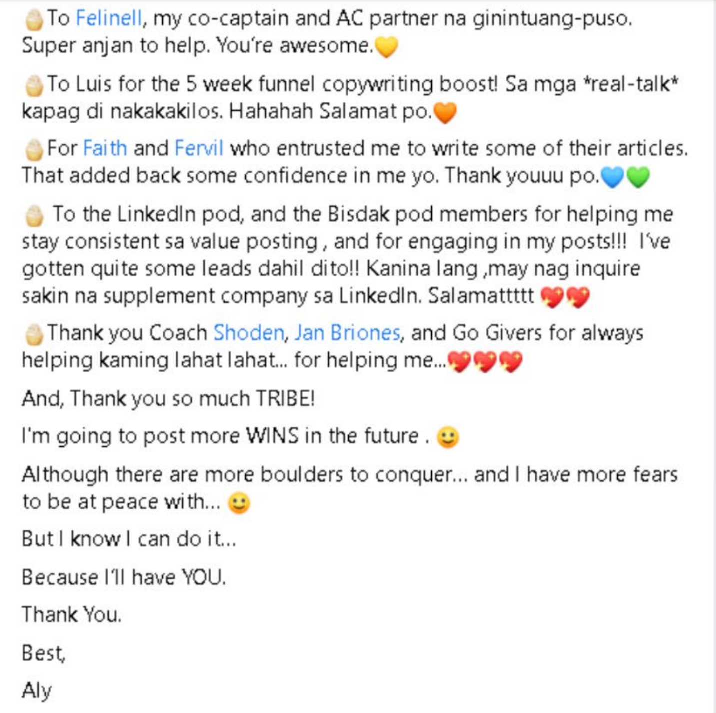
PS: [Long Appreciation After-Message]

🧁I give my utmost appreciation to Kuya BJ na 1 year nang naniniwala sakin. HEHE Kahit ilang beses na akong nadapa, his faith in me didn't waver. Kuya BJ , you're an angel. hahah

🧁For Harry R. Singh who never failed to put me into perspective...for helping me slowly alter my mindset... And for helping me live and be at peace with my fears.

Si Harry talaga , kahit 1 am na, nagrereply talaga sha e. haha salamat Harry for always being patient with me! For helping me meet Aly 2.0, and for helping me calm my troubled soul. 💛 Si Harry talaga I know, is an epitome of "giving value". Thank you for being such a role-model sakin! Thank you sa lahat lahat.

🧁Arigato Gozaimasu! GG4 friends for the Sunday value-sharing and chika!



🧁To Felinell, my co-captain and AC partner na gintuang-puso. Super anjan to help. You're awesome.💛

🧁To Luis for the 5 week funnel copywriting boost! Sa mga *real-talk* kapag di nakakakilos. Hahahah Salamat po.🧡

🧁For Faith and Fervil who entrusted me to write some of their articles. That added back some confidence in me yo. Thank youuu po.💙💚

🧁 To the LinkedIn pod, and the Bisdak pod members for helping me stay consistent sa value posting , and for engaging in my posts!!! I've gotten quite some leads dahil dito!! Kanina lang ,may nag inquire sakin na supplement company sa LinkedIn. Salamattttt 💖💖

🧁Thank you Coach Shoden, Jan Briones, and Go Givers for always helping kaming lahat lahat... for helping me...💖💖💖

And, Thank you so much TRIBE!

I'm going to post more WINS in the future . 😊

Although there are more boulders to conquer... and I have more fears to be at peace with... 😊

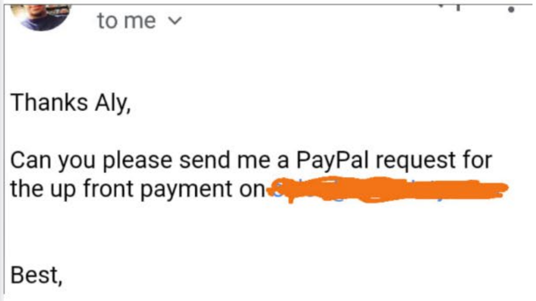
But I know I can do it...

Because I'll have YOU.

Thank You.

Best,

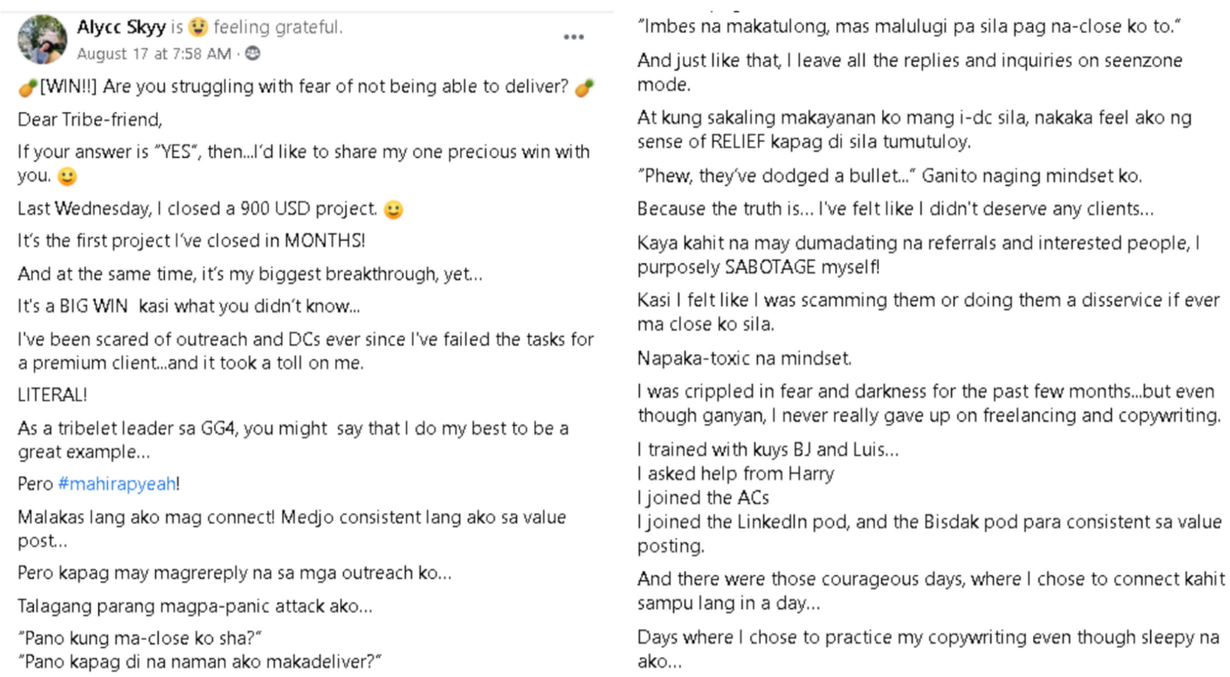
Aly



Thanks Aly,

Can you please send me a PayPal request for the up front payment on [redacted]

Best,



Alycc Skyy is 😌 feeling grateful.
August 17 at 7:58 AM ·

[WIN!!] Are you struggling with fear of not being able to deliver?

Dear Tribe-friend,

If your answer is "YES", then...I'd like to share my one precious win with you. 🙂

Last Wednesday, I closed a 900 USD project. 🙂

It's the first project I've closed in MONTHS!

And at the same time, it's my biggest breakthrough, yet...

It's a BIG WIN kasi what you didn't know...

I've been scared of outreach and DCs ever since I've failed the tasks for a premium client...and it took a toll on me.

LITERAL!

As a tribelet leader sa GG4, you might say that I do my best to be a great example...

Pero #mahirapyeah!

Malakas lang ako mag connect! Medjo consistent lang ako sa value post...

Pero kapag may magrereply na sa mga outreach ko...

Talagang parang magpa-panic attack ako...

"Pano kung ma-close ko sha?"
"Pano kapag di na naman ako makadeliver?"

"Imbes na makatulong, mas malulugi pa sila pag na-close ko to."

And just like that, I leave all the replies and inquiries on seenzone mode.

At kung sakaling makayanan ko mang i-dc sila, nakaka feel ako ng sense of RELIEF kapag di sila tumutuloy.

"Phew, they've dodged a bullet..." Ganito naging mindset ko.

Because the truth is... I've felt like I didn't deserve any clients...

Kaya kahit na may dumadating na referrals and interested people, I purposely SABOTAGE myself!

Kasi I felt like I was scamming them or doing them a disservice if ever ma close ko sila.

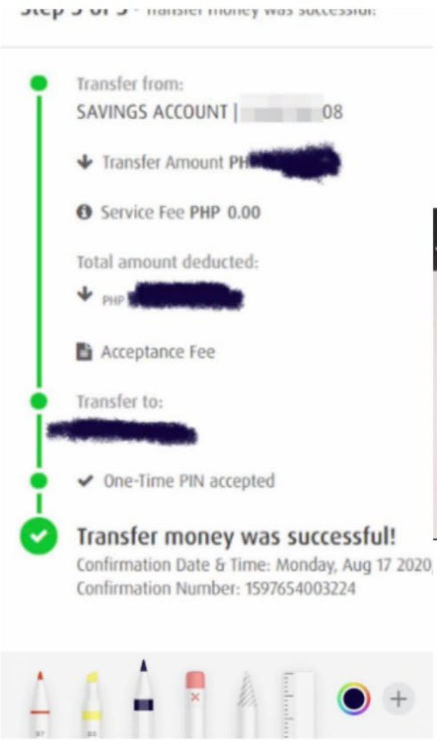
Napaka-toxic na mindset.

I was crippled in fear and darkness for the past few months...but even though ganyan, I never really gave up on freelancing and copywriting.

I trained with kuys BJ and Luis...
I asked help from Harry
I joined the ACs
I joined the LinkedIn pod, and the Bisdak pod para consistent sa value posting.

And there were those courageous days, where I chose to connect kahit sampu lang in a day...

Days where I chose to practice my copywriting even though sleepy na ako...



Step 3 of 3 - Transfer money was successful!

Transfer from:
SAVINGS ACCOUNT | [redacted]08

Transfer Amount PH[redacted]

Service Fee **PHP 0.00**

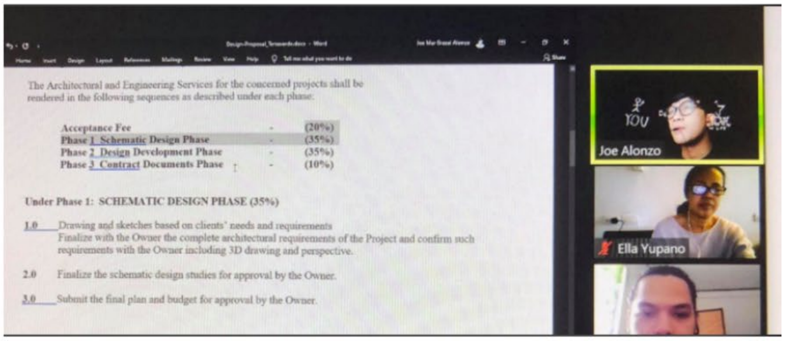
Total amount deducted:
PHP [redacted]

Acceptance Fee

Transfer to:
[redacted]

✓ One-Time PIN accepted

Transfer money was successful!
Confirmation Date & Time: Monday, Aug 17 2020
Confirmation Number: 1597654003224



The Architectural and Engineering Services for the concerned projects shall be rendered in the following sequences as described under each phase:

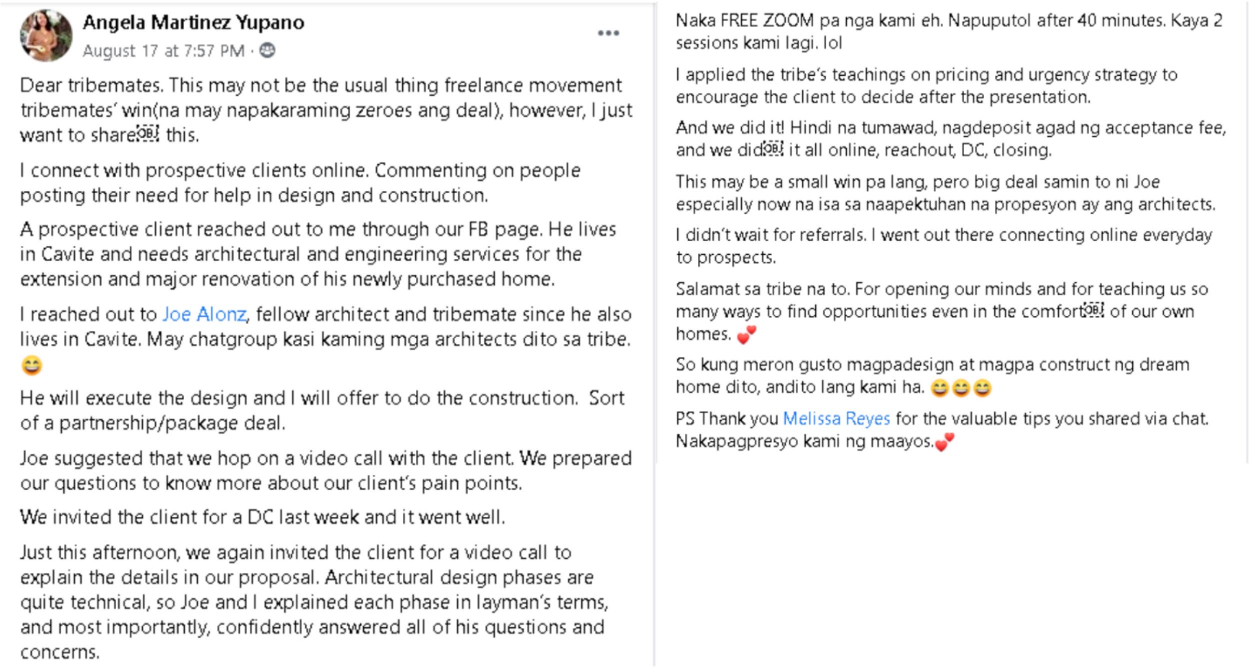
Acceptance Fee	-	**(20%)**
Phase 1 Schematic Design Phase	-	**(35%)**
Phase 2 Design Development Phase	-	**(35%)**
Phase 3 Contract Documents Phase	-	**(10%)**

Under Phase 1: SCHEMATIC DESIGN PHASE (35%)

1.0 Drawing and sketches based on clients' needs and requirements
Finalize with the Owner the complete architectural requirements of the Project and confirm such requirements with the Owner including 3D drawing and perspective.

2.0 Finalize the schematic design studies for approval by the Owner.

3.0 Submit the final plan and budget for approval by the Owner.



Angela Martinez Yupano

August 17 at 7:57 PM ·

Dear tribemates. This may not be the usual thing freelance movement tribemates' win(na may napakaraming zeroes ang deal), however, I just want to share this.

I connect with prospective clients online. Commenting on people posting their need for help in design and construction.

A prospective client reached out to me through our FB page. He lives in Cavite and needs architectural and engineering services for the extension and major renovation of his newly purchased home.

I reached out to Joe Alonz, fellow architect and tribemate since he also lives in Cavite. May chatgroup kasi kaming mga architects dito sa tribe. 😄

He will execute the design and I will offer to do the construction. Sort of a partnership/package deal.

Joe suggested that we hop on a video call with the client. We prepared our questions to know more about our client's pain points.

We invited the client for a DC last week and it went well.

Just this afternoon, we again invited the client for a video call to explain the details in our proposal. Architectural design phases are quite technical, so Joe and I explained each phase in layman's terms, and most importantly, confidently answered all of his questions and concerns.

Naka FREE ZOOM pa nga kami eh. Napuputol after 40 minutes. Kaya 2 sessions kami lagi. lol

I applied the tribe's teachings on pricing and urgency strategy to encourage the client to decide after the presentation.

And we did it! Hindi na tumawad, nagdeposit agad ng acceptance fee, and we did it all online, reachout, DC, closing.

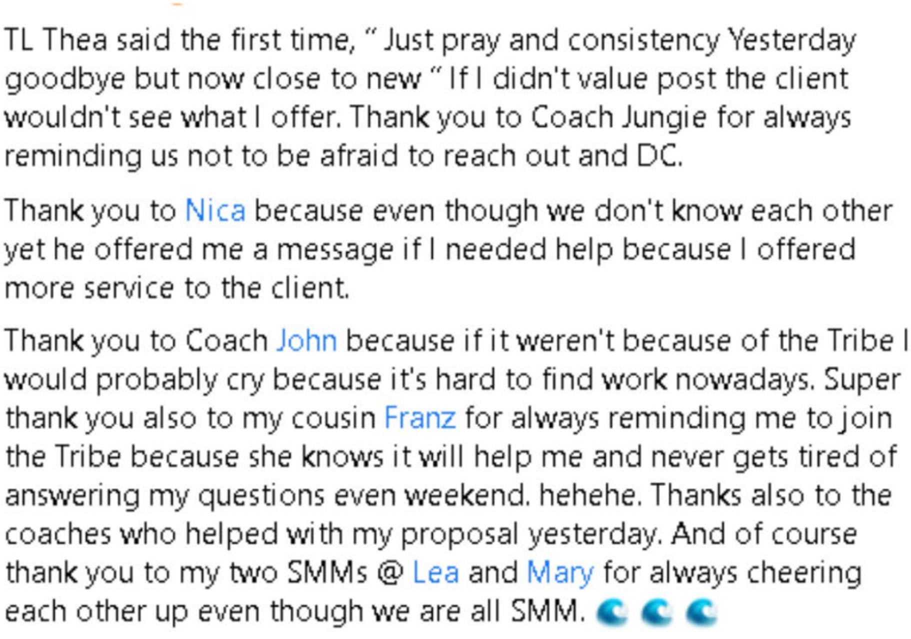
This may be a small win pa lang, pero big deal samin to ni Joe especially now na isa sa naapektuhan na propesyon ay ang architects.

I didn't wait for referrals. I went out there connecting online everyday to prospects.

Salamat sa tribe na to. For opening our minds and for teaching us so many ways to find opportunities even in the comfort of our own homes. 💕

So kung meron gusto magpadesign at magpa construct ng dream home dito, andito lang kami ha. 😄😄😄

PS Thank you Melissa Reyes for the valuable tips you shared via chat. Nakapagpresyo kami ng maayos.💕



TL Thea said the first time, " Just pray and consistency Yesterday goodbye but now close to new " If I didn't value post the client wouldn't see what I offer. Thank you to Coach Jungie for always reminding us not to be afraid to reach out and DC.

Thank you to Nica because even though we don't know each other yet he offered me a message if I needed help because I offered more service to the client.

Thank you to Coach John because if it weren't because of the Tribe I would probably cry because it's hard to find work nowadays. Super thank you also to my cousin Franz for always reminding me to join the Tribe because she knows it will help me and never gets tired of answering my questions even weekend. hehehe. Thanks also to the coaches who helped with my proposal yesterday. And of course thank you to my two SMMs @ Lea and Mary for always cheering each other up even though we are all SMM. 🌊 🌊 🌊

Avie Ellazar shared a link.
August 18 at 8:07 PM ·

It's difficult to be a freelancer. You need to value post then you will connect every day.

I'm from Batch 8, Team Alon. Since I joined the Tribe, my everyday life became a rollcoaster. Because I have a day job. He is WFH and US-based client but my client was removed from his company so since we were with his team as content developer we thought we would probably be removed.

Nag-email sa amin yun head ng Marketing Team ng company na on-pause daw kami because of some issue between my ex-client and the company. After two weeks the company decided to retain us then after two weeks tinanggal nila kami due to breach of contract daw ng isa kong kasamang pinoy sa company.

Why did I say rollcoaster. My UP is the tribe. You became my support group especially our TL Thea and coach Jungie who always reminds us and inspires us that we can.

Coach Jungie helping us make a cold email that is very effective because someone answered my target market (I will follow-up our DC schedule. Heheh).

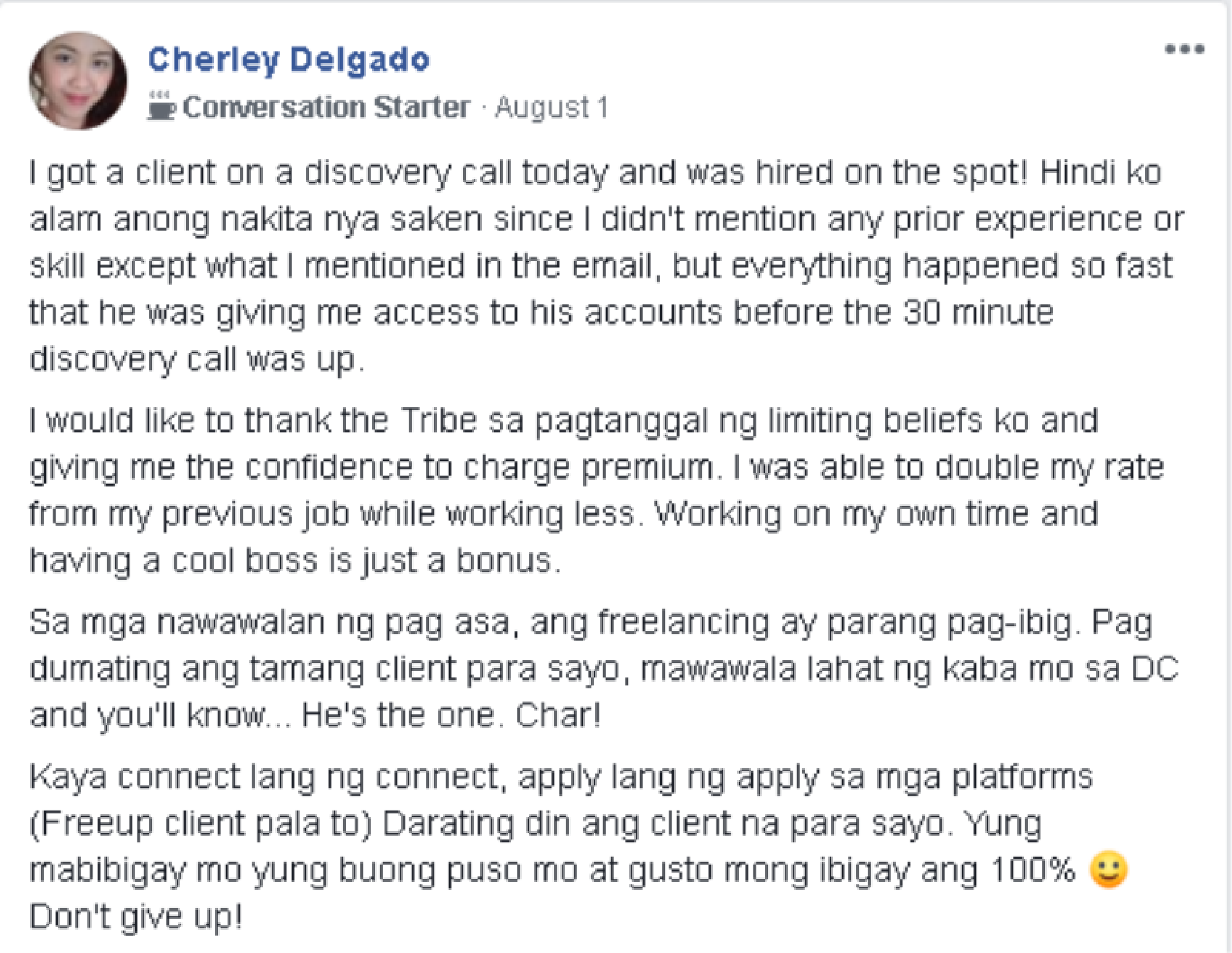
TL Thea who reminds us every day and inspires GC. If only he could reply to every inquiries about us and our prospects he would. 🙂

So, here it is. I forgot to tell my first WIN. Shihab he is not premium but it's a big win for me because I am so scared when it comes to interview and presentation.

I post my value posts on instagram. Someone reached out to me, he was in my network for a long time, before I joined the tribe, asking about my services. Then we went to DC last week. He is the host of Zoom call then I politely ask if he can record it so I won't miss anyone in our conversation.

Then today we called again to explain my proposal to him. While I was explaining to him, I also said the questions of Coach Niel in his comment yesterday on my post. I even helped Beaches Tribelet with what Coach Neil meant because it's really nosebleed. Hahahha.. Thanks to TL Thea and Lea for explaining the comment of coach.

Client was impressive with my strategy doc but when it comes to investment, he was surprised because I had 200 % charges against him compared to what he was paying for his SMM before. Then he is negotiable. Then I ask, what do you think is the price of the value that I present to you today? He kept quiet. Then he chooses what investment he will take then ask me to make a contract until December. 🙂



Cherley Delgado

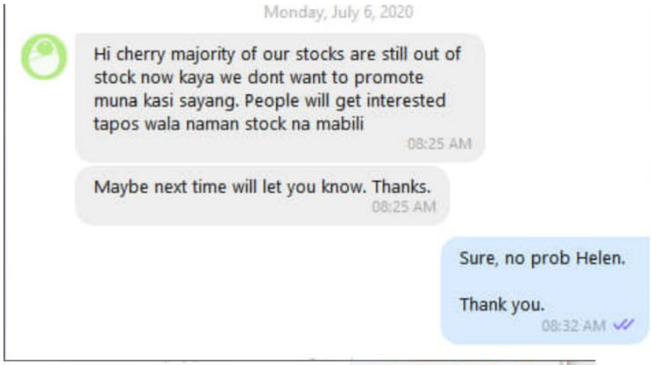
Conversation Starter · August 1

I got a client on a discovery call today and was hired on the spot! Hindi ko alam anong nakita nya saken since I didn't mention any prior experience or skill except what I mentioned in the email, but everything happened so fast that he was giving me access to his accounts before the 30 minute discovery call was up.

I would like to thank the Tribe sa pagtanggal ng limiting beliefs ko and giving me the confidence to charge premium. I was able to double my rate from my previous job while working less. Working on my own time and having a cool boss is just a bonus.

Sa mga nawawalan ng pag asa, ang freelancing ay parang pag-ibig. Pag dumating ang tamang client para sayo, mawawala lahat ng kaba mo sa DC and you'll know... He's the one. Char!

Kaya connect lang ng connect, apply lang ng apply sa mga platforms (Freeup client pala to) Darating din ang client na para sayo. Yung mabibigay mo yung buong puso mo at gusto mong ibigay ang 100% 🙂 Don't give up!



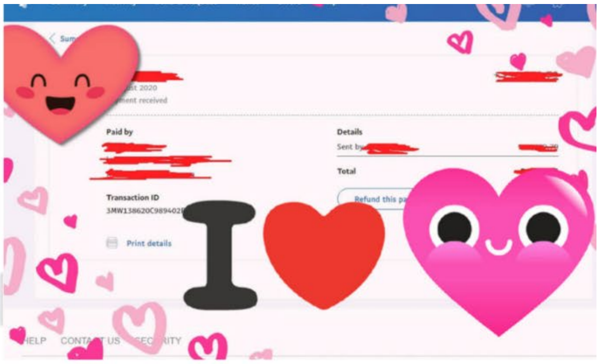
Monday, July 6, 2020

Hi cherry majority of our stocks are still out of stock now kaya we dont want to promote muna kasi sayang. People will get interested tapos wala naman stock na mabili
08:25 AM

Maybe next time will let you know. Thanks.
08:25 AM

Sure, no prob Helen.

Thank you.
08:32 AM



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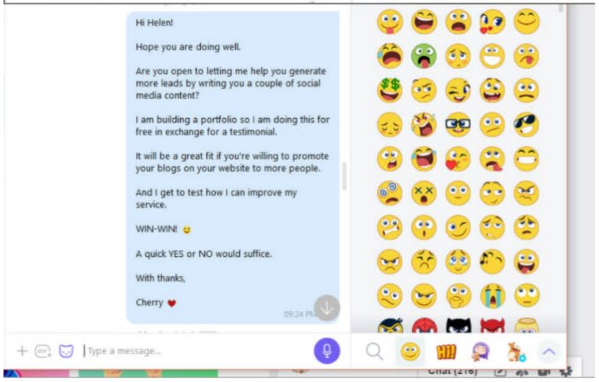


Hi Helen!

Hope you are doing well.

Are you open to letting me help you generate more leads by writing you a couple of social media content?

I am building a portfolio so I am doing this for free in exchange for a testimonial.

It will be a great fit if you're willing to promote your blogs on your website to more people.

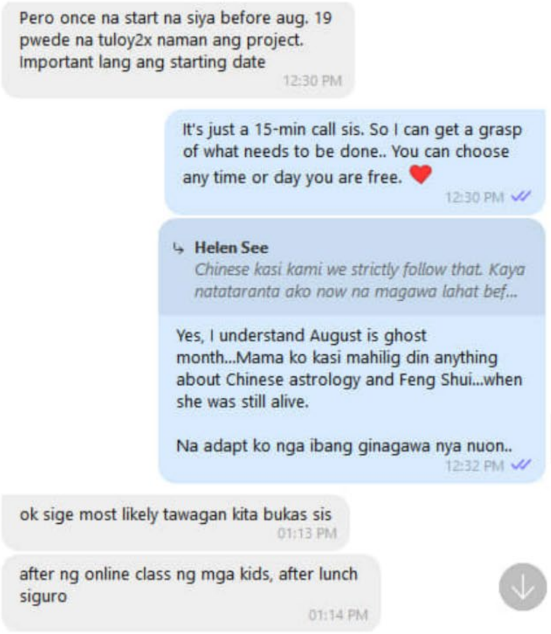
And I get to test how I can improve my service.

WIN-WIN! 🙂

A quick YES or NO would suffice.

With thanks,

Cherry ♥
09:24 PM



Pero once na start na siya before aug. 19 pwede na tuloy2x naman ang project. Important lang ang starting date
12:30 PM

It's just a 15-min call sis. So I can get a grasp of what needs to be done.. You can choose any time or day you are free. ♥
12:30 PM

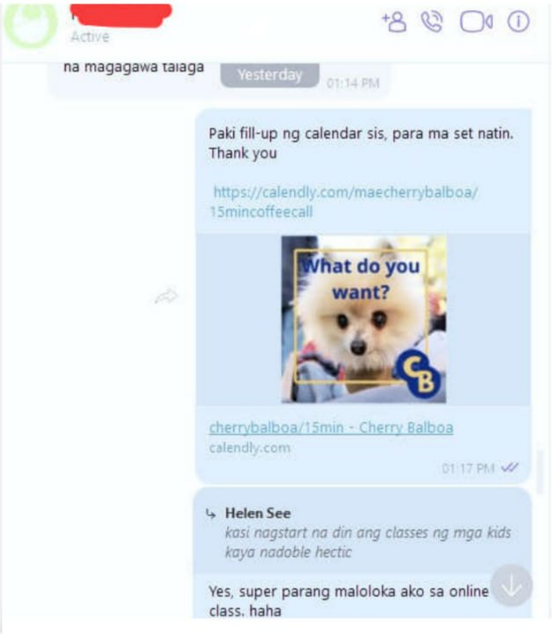
Helen See
Chinese kasi kami we strictly follow that. Kaya natataranta ako now na magawa lahat bef...

Yes, I understand August is ghost month...Mama ko kasi mahilig din anything about Chinese astrology and Feng Shui...when she was still alive.

Na adapt ko nga ibang ginagawa nya nuon..
12:32 PM

ok sige most likely tawagan kita bukas sis
01:13 PM

after ng online class ng mga kids, after lunch siguro
01:14 PM



[redacted]
Active

na magagawa talaga
Yesterday
01:14 PM

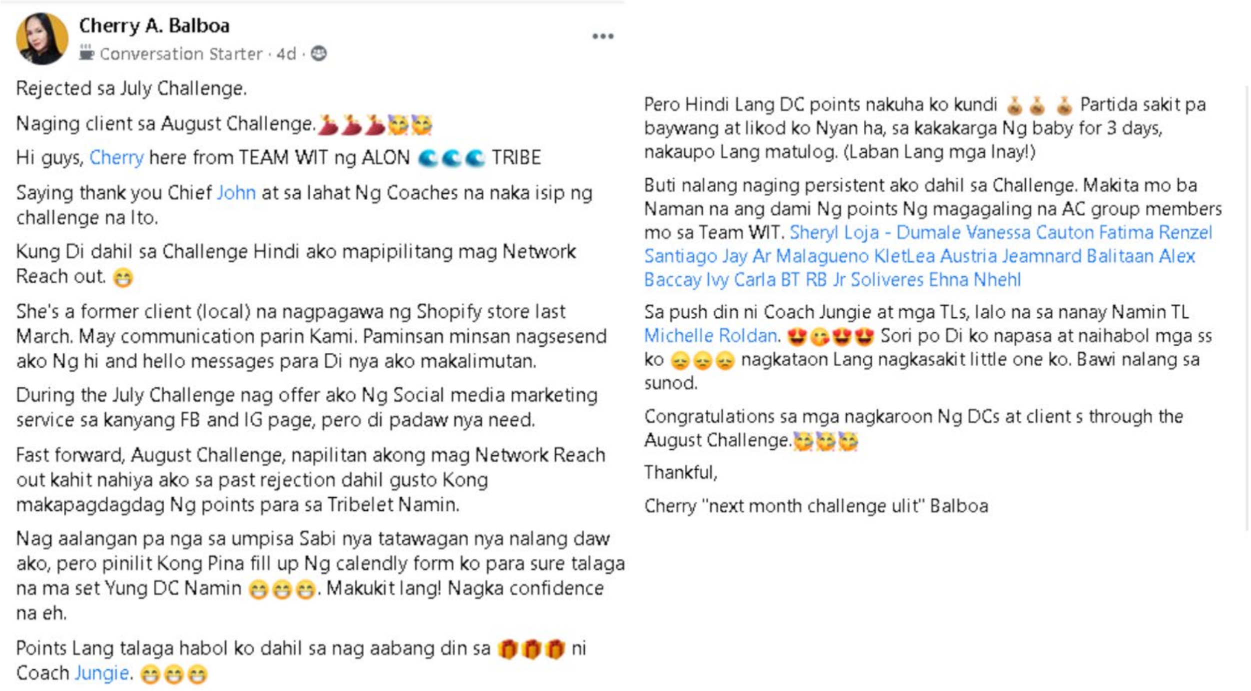
Paki fill-up ng calendar sis, para ma set natin. Thank you

https://calendly.com/maecherrybalboa/15mincoffeecall

cherrybalboa/15min - Cherry Balboa
calendly.com
01:17 PM

Helen See
kasi nagstart na din ang classes ng mga kids kaya nadoble hectic

Yes, super parang maloloka ako sa online class. haha



Cherry A. Balboa

Conversation Starter · 4d ·

Rejected sa July Challenge.

Naging client sa August Challenge.💃💃💃🥳🥳

Hi guys, Cherry here from TEAM WIT ng ALON 🌊🌊🌊 TRIBE

Saying thank you Chief John at sa lahat Ng Coaches na naka isip ng challenge na Ito.

Kung Di dahil sa Challenge Hindi ako mapipilitang mag Network Reach out. 😁

She's a former client (local) na nagpagawa ng Shopify store last March. May communication parin Kami. Paminsan minsan nagsesend ako Ng hi and hello messages para Di nya ako makalimutan.

During the July Challenge nag offer ako Ng Social media marketing service sa kanyang FB and IG page, pero di padaw nya need.

Fast forward, August Challenge, napilitan akong mag Network Reach out kahit nahiya ako sa past rejection dahil gusto Kong makapagdagdag Ng points para sa Tribelet Namin.

Nag aalangan pa nga sa umpisa Sabi nya tatawagan nya nalang daw ako, pero pinilit Kong Pina fill up Ng calendly form ko para sure talaga na ma set Yung DC Namin 😁😁😁. Makukit lang! Nagka confidence na eh.

Points Lang talaga habol ko dahil sa nag aabang din sa 🎁🎁🎁 ni Coach Jungie. 😁😁😁

Pero Hindi Lang DC points nakuha ko kundi 💰💰 💰 Partida sakit pa baywang at likod ko Nyan ha, sa kakakarga Ng baby for 3 days, nakaupo Lang matulog. (Laban Lang mga Inay!)

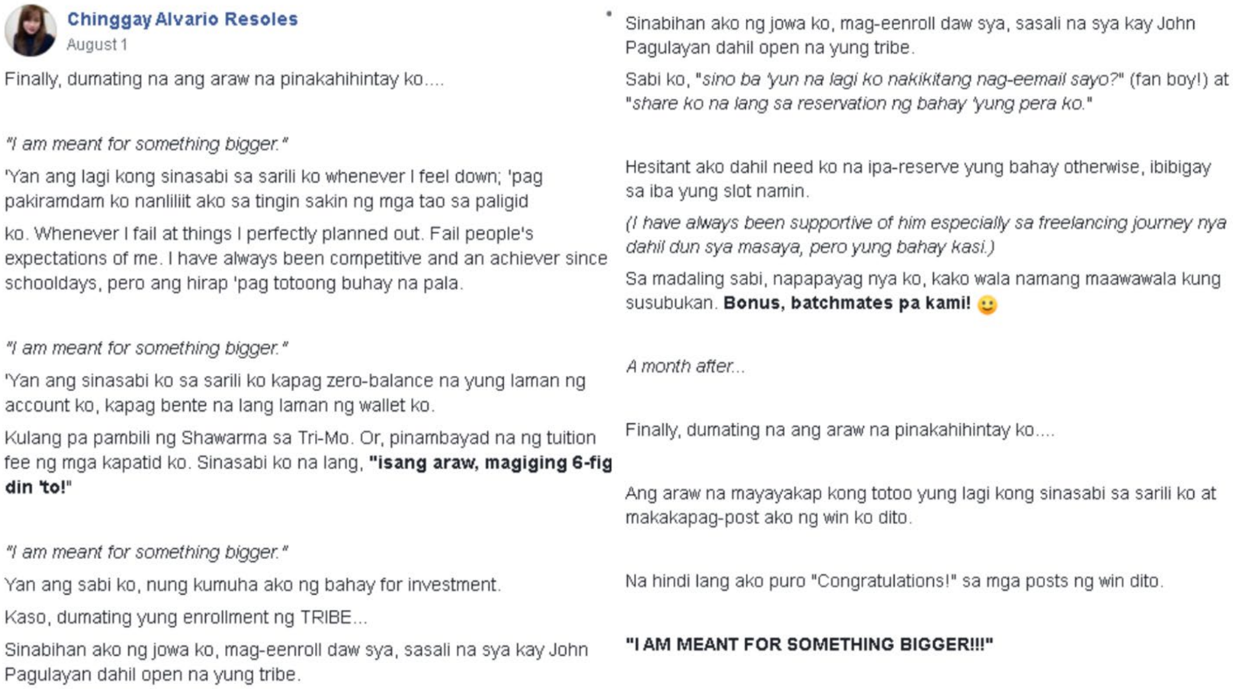
Buti nalang naging persistent ako dahil sa Challenge. Makita mo ba Naman na ang dami Ng points Ng magagaling na AC group members mo sa Team WIT. Sheryl Loja - Dumale Vanessa Cauton Fatima Renzel Santiago Jay Ar Malagueno KletLea Austria Jeamnard Balitaan Alex Baccay Ivy Carla BT RB Jr Soliveres Ehna Nhehl

Sa push din ni Coach Jungie at mga TLs, lalo na sa nanay Namin TL Michelle Roldan. 😍😘😍😍 Sori po Di ko napasa at naihabol mga ss ko 😞😞😞 nagkataon Lang nagkasakit little one ko. Bawi nalang sa sunod.

Congratulations sa mga nagkaroon Ng DCs at client s through the August Challenge.🥳🥳🥳

Thankful,

Cherry "next month challenge ulit" Balboa



Chinggay Alvario Resoles

August 1

Finally, dumating na ang araw na pinakahihintay ko....

"I am meant for something bigger."

'Yan ang lagi kong sinasabi sa sarili ko whenever I feel down; 'pag pakiramdam ko nanliliit ako sa tingin sakin ng mga tao sa paligid ko. Whenever I fail at things I perfectly planned out. Fail people's expectations of me. I have always been competitive and an achiever since schooldays, pero ang hirap 'pag totoong buhay na pala.

"I am meant for something bigger."

'Yan ang sinasabi ko sa sarili ko kapag zero-balance na yung laman ng account ko, kapag bente na lang laman ng wallet ko.

Kulang pa pambili ng Shawarma sa Tri-Mo. Or, pinambayad na ng tuition fee ng mga kapatid ko. Sinasabi ko na lang, **"isang araw, magiging 6-fig din 'to!"**

"I am meant for something bigger."

Yan ang sabi ko, nung kumuha ako ng bahay for investment.

Kaso, dumating yung enrollment ng TRIBE...

Sinabihan ako ng jowa ko, mag-eenroll daw sya, sasali na sya kay John Pagulayan dahil open na yung tribe.

Sinabihan ako ng jowa ko, mag-eenroll daw sya, sasali na sya kay John Pagulayan dahil open na yung tribe.

Sabi ko, "*sino ba 'yun na lagi ko nakikitang nag-eemail sayo?*" (fan boy!) at "*share ko na lang sa reservation ng bahay 'yung pera ko.*"

Hesitant ako dahil need ko na ipa-reserve yung bahay otherwise, ibibigay sa iba yung slot namin.

(I have always been supportive of him especially sa freelancing journey nya dahil dun sya masaya, pero yung bahay kasi.)

Sa madaling sabi, napapayag nya ko, kako wala namang maawawala kung susubukan. **Bonus, batchmates pa kami!** 🙂

A month after...

Finally, dumating na ang araw na pinakahihintay ko....

Ang araw na mayayakap kong totoo yung lagi kong sinasabi sa sarili ko at makakapag-post ako ng win ko dito.

Na hindi lang ako puro "Congratulations!" sa mga posts ng win dito.

"I AM MEANT FOR SOMETHING BIGGER!!!"

Dahil today, while feeling stressed at down after ng meeting ko sa 9-5 job ko, nakita ko yung email ng naka-DC ko a few days ago.

"May nabudol akong premium!" sabi ko, with a big grin on my face. I couldn't believe it until I saw 'yung 50% **$$$** sa Investment option na pinili nya in my Paypal account. **My first ever premium client sa tanang freelance journey ko!**

I immediately whispered a prayer thanking God for trusting His plans; letting myself believe that truly, I am meant for something bigger.

My heart is so happy *(and my wallet, too!)* dahil I am part of this community of believers and winners.

Yung pang reserve ko sa bahay namin na pinuhunan ko ay 'di lang na-doble, na-triple pa! Tunay, walang panghihinayang! 😃

Para sa mga tulad kong laging binubudol at binobola ang sarili, ituloy nyo lang yan!

Sabi nga ni Paulo, *"And, when you want something, all the universe conspires in helping you to achieve it." When the Universe conspires for your dreams, it works for making the desire within the soul of the Universe come true. It means your desire and the desire of the Soul of The Universe is the same."*

Tiwala lang! Hindi madali, pero kaya!

Shout out sa **WT6** Chelzee Shiela Jojo Mark Aldrin John MaFe Jove sa moral support esp kay Ally sa suggestions nya sa proposal ko, sa mga pangungulit ko kay TL Jericho and for keeping this a secret muna hangga't di nagbabayad si client. 😛

Kay Coach Vernard na sobrang passionate sa pagtulong along with the TLs ng **Winning Tribe**, inspiration ko po kayo! Meyer Errol sa pagsagot sa mga tanong ko about LP *(Eto na po yung bunga 'nun. Tenkyu barbie!)*

Batchm**EIGHT**s sa mga wins nyo, kay Zeyn na una kong naging friend dito sa Tribe. Kay Kevin, for believing that I can always be better at lalo na sa pag-encourage mo sa'kin to join the TRIBE.

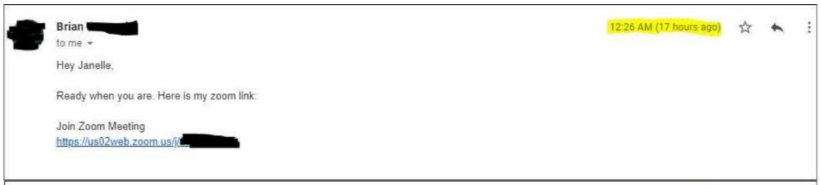
Most importantly kay John R Pagulayan, lods iba ka!!!

Too many to mention and too many things to be thankful for. But the thing that I am always grateful for, is knowing that I still don't know many things pero I know the value na mabibigay ko sa clients ko.

Dahil again, I always believe that **I am meant for something bigger!**

And I, thank you!

drops mic



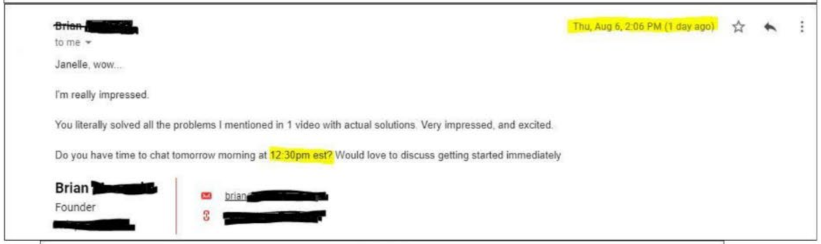
[redacted] Brian [redacted]
to me

12:26 AM (17 hours ago)

Hey Janelle,

Ready when you are. Here is my zoom link:

Join Zoom Meeting
https://us02web.zoom.us/j/[redacted]



Brian [redacted]
to me

Thu, Aug 6, 2:06 PM (1 day ago)

Janelle, wow...

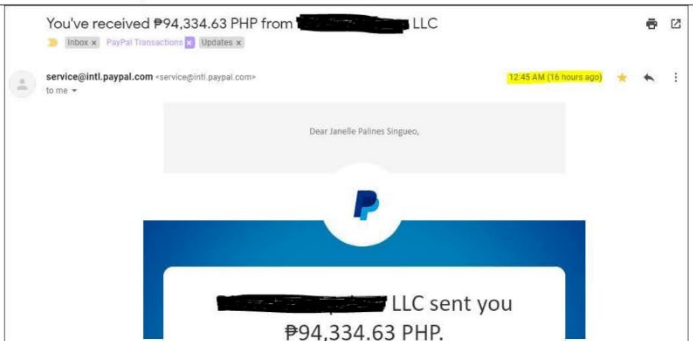
I'm really impressed.

You literally solved all the problems I mentioned in 1 video with actual solutions. Very impressed, and excited.

Do you have time to chat tomorrow morning at 12:30pm est? Would love to discuss getting started immediately

Brian [redacted]
Founder
[redacted]

brian[redacted]
[redacted]



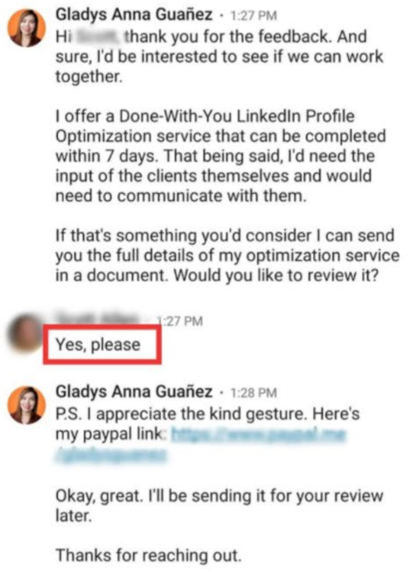
You've received ₱94,334.63 PHP from [redacted] LLC

service@intl.paypal.com <service@intl.paypal.com>
to me

12:45 AM (16 hours ago)

Dear Janelle Palines Singueo,

[redacted] LLC sent you ₱94,334.63 PHP.



Gladys Anna Guañez · 1:27 PM
Hi [redacted] thank you for the feedback. And sure, I'd be interested to see if we can work together.

I offer a Done-With-You LinkedIn Profile Optimization service that can be completed within 7 days. That being said, I'd need the input of the clients themselves and would need to communicate with them.

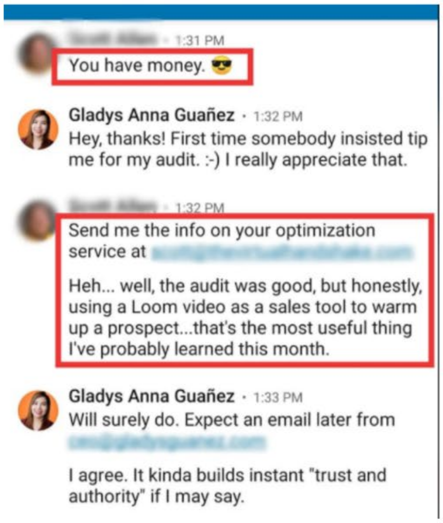
If that's something you'd consider I can send you the full details of my optimization service in a document. Would you like to review it?

[redacted]:27 PM
Yes, please

Gladys Anna Guañez · 1:28 PM
P.S. I appreciate the kind gesture. Here's my paypal link: [redacted]

Okay, great. I'll be sending it for your review later.

Thanks for reaching out.



[redacted] · 1:31 PM
You have money. 😎

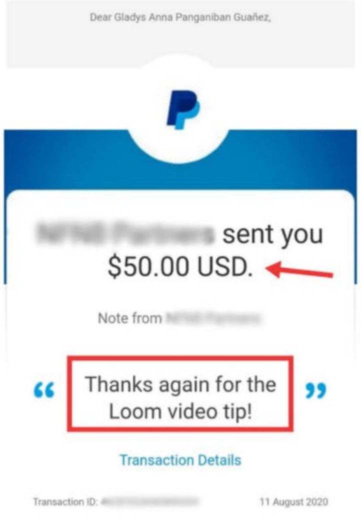
Gladys Anna Guañez · 1:32 PM
Hey, thanks! First time somebody insisted tip me for my audit. :-) I really appreciate that.

[redacted] · 1:32 PM
Send me the info on your optimization service at [redacted]

Heh... well, the audit was good, but honestly, using a Loom video as a sales tool to warm up a prospect...that's the most useful thing I've probably learned this month.

Gladys Anna Guañez · 1:33 PM
Will surely do. Expect an email later from [redacted]

I agree. It kinda builds instant "trust and authority" if I may say.



Dear Gladys Anna Panganiban Guañez,

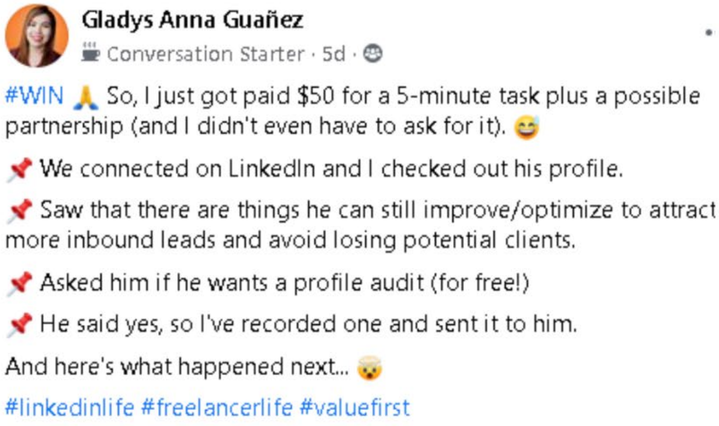
[redacted] sent you $50.00 USD.

Note from [redacted]

“ Thanks again for the Loom video tip! ”

Transaction Details

Transaction ID: [redacted] 11 August 2020



Gladys Anna Guañez
☕ Conversation Starter · 5d · 🌐

#WIN 🙏 So, I just got paid $50 for a 5-minute task plus a possible partnership (and I didn't even have to ask for it). 😅

📌 We connected on LinkedIn and I checked out his profile.

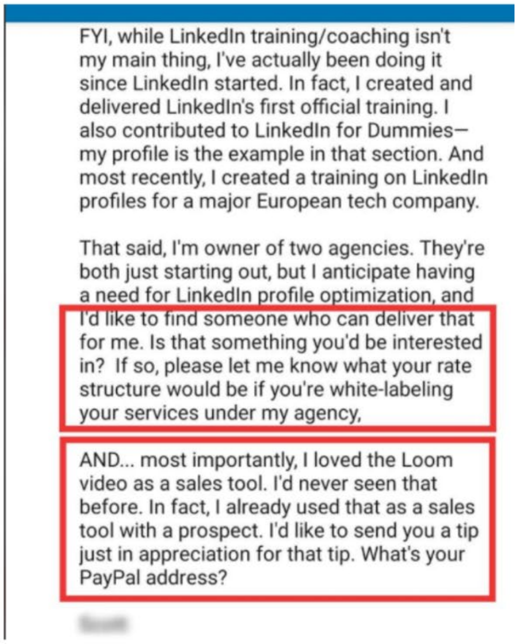
📌 Saw that there are things he can still improve/optimize to attract more inbound leads and avoid losing potential clients.

📌 Asked him if he wants a profile audit (for free!)

📌 He said yes, so I've recorded one and sent it to him.

And here's what happened next... 🤯

#linkedinlife #freelancerlife #valuefirst

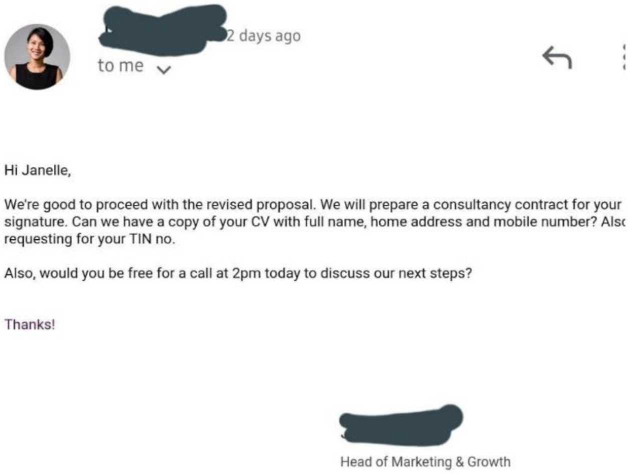


FYI, while LinkedIn training/coaching isn't my main thing, I've actually been doing it since LinkedIn started. In fact, I created and delivered LinkedIn's first official training. I also contributed to LinkedIn for Dummies—my profile is the example in that section. And most recently, I created a training on LinkedIn profiles for a major European tech company.

That said, I'm owner of two agencies. They're both just starting out, but I anticipate having a need for LinkedIn profile optimization, and I'd like to find someone who can deliver that for me. Is that something you'd be interested in? If so, please let me know what your rate structure would be if you're white-labeling your services under my agency,

AND... most importantly, I loved the Loom video as a sales tool. I'd never seen that before. In fact, I already used that as a sales tool with a prospect. I'd like to send you a tip just in appreciation for that tip. What's your PayPal address?

[redacted]



[redacted] 2 days ago

to me

Hi Janelle,

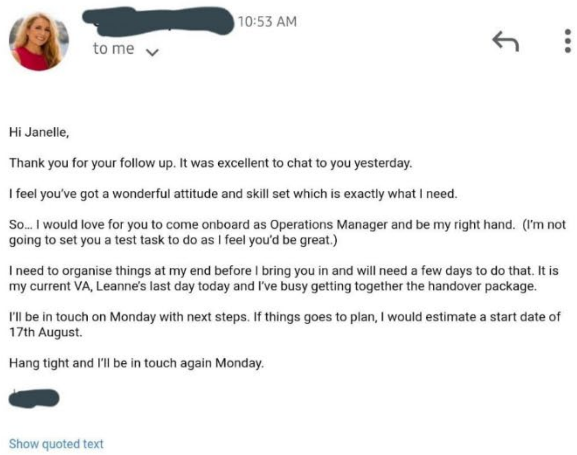
We're good to proceed with the revised proposal. We will prepare a consultancy contract for your signature. Can we have a copy of your CV with full name, home address and mobile number? Als requesting for your TIN no.

Also, would you be free for a call at 2pm today to discuss our next steps?

Thanks!

[redacted]

Head of Marketing & Growth



[redacted] 10:53 AM

to me

Hi Janelle,

Thank you for your follow up. It was excellent to chat to you yesterday.

I feel you've got a wonderful attitude and skill set which is exactly what I need.

So… I would love for you to come onboard as Operations Manager and be my right hand. (I'm not going to set you a test task to do as I feel you'd be great.)

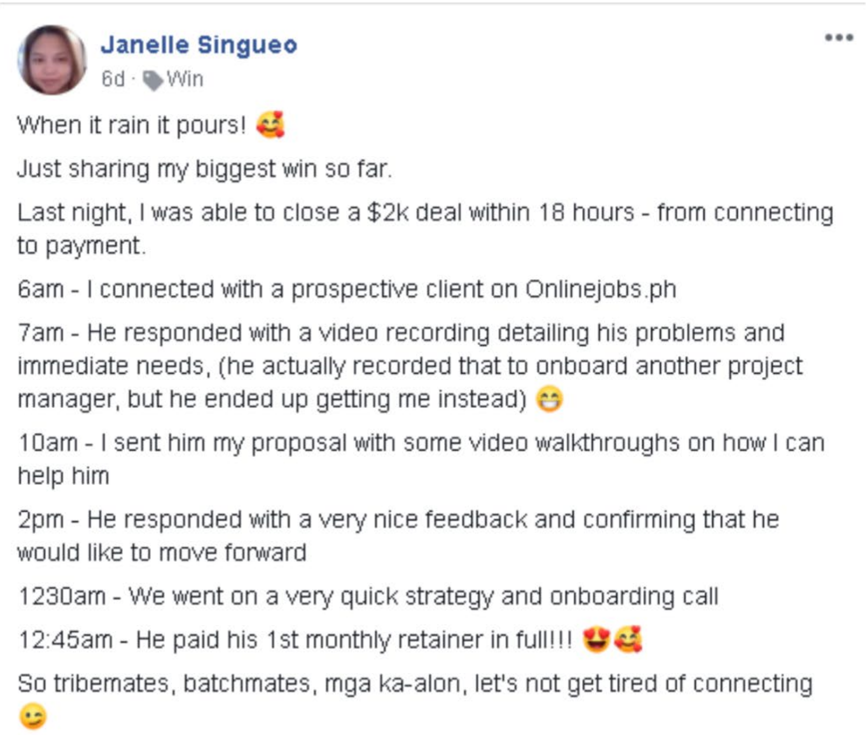
I need to organise things at my end before I bring you in and will need a few days to do that. It is my current VA, Leanne's last day today and I've busy getting together the handover package.

I'll be in touch on Monday with next steps. If things goes to plan, I would estimate a start date of 17th August.

Hang tight and I'll be in touch again Monday.

[redacted]

Show quoted text



Janelle Singueo

6d · Win

When it rain it pours! 🥰

Just sharing my biggest win so far.

Last night, I was able to close a $2k deal within 18 hours - from connecting to payment.

6am - I connected with a prospective client on Onlinejobs.ph

7am - He responded with a video recording detailing his problems and immediate needs, (he actually recorded that to onboard another project manager, but he ended up getting me instead) 😁

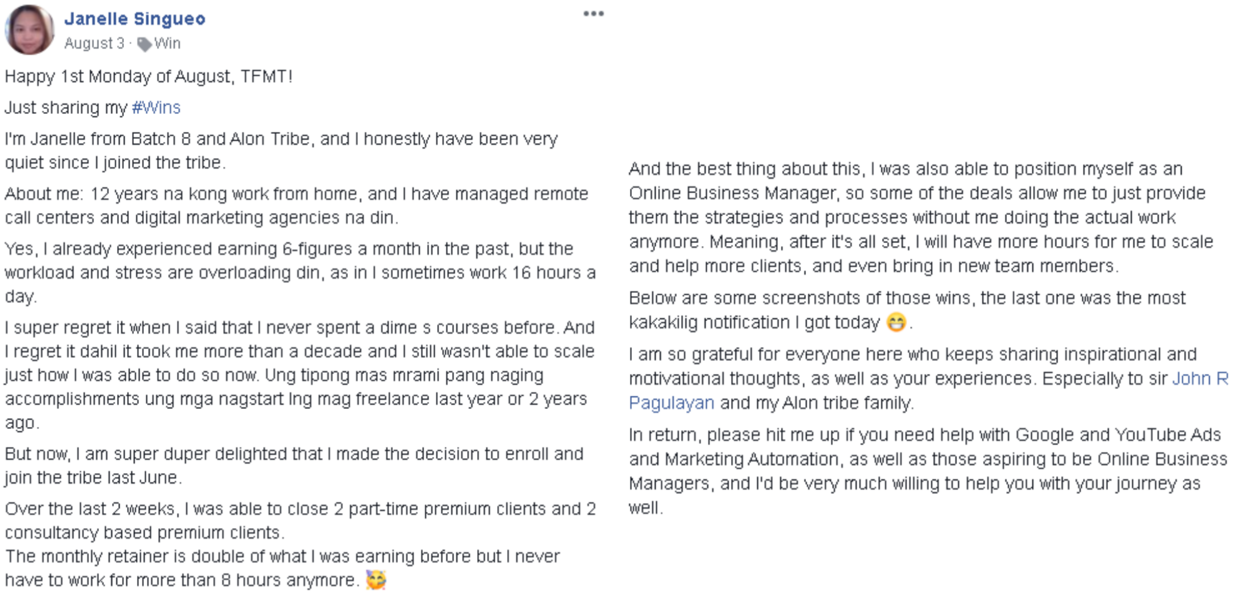
10am - I sent him my proposal with some video walkthroughs on how I can help him

2pm - He responded with a very nice feedback and confirming that he would like to move forward

1230am - We went on a very quick strategy and onboarding call

12:45am - He paid his 1st monthly retainer in full!!! 😍🥰

So tribemates, batchmates, mga ka-alon, let's not get tired of connecting 😉



Janelle Singueo
August 3 · Win

Happy 1st Monday of August, TFMT!

Just sharing my #Wins

I'm Janelle from Batch 8 and Alon Tribe, and I honestly have been very quiet since I joined the tribe.

About me: 12 years na kong work from home, and I have managed remote call centers and digital marketing agencies na din.

Yes, I already experienced earning 6-figures a month in the past, but the workload and stress are overloading din, as in I sometimes work 16 hours a day.

I super regret it when I said that I never spent a dime s courses before. And I regret it dahil it took me more than a decade and I still wasn't able to scale just how I was able to do so now. Ung tipong mas mrami pang naging accomplishments ung mga nagstart lng mag freelance last year or 2 years ago.

But now, I am super duper delighted that I made the decision to enroll and join the tribe last June.

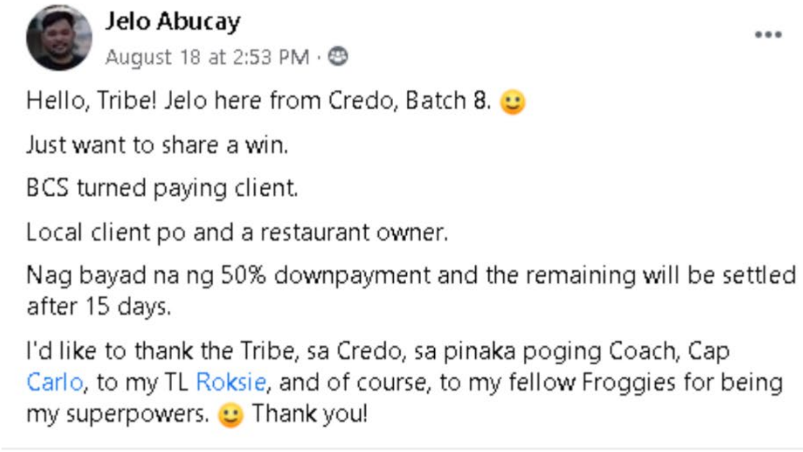
Over the last 2 weeks, I was able to close 2 part-time premium clients and 2 consultancy based premium clients.
The monthly retainer is double of what I was earning before but I never have to work for more than 8 hours anymore. 🥳

And the best thing about this, I was also able to position myself as an Online Business Manager, so some of the deals allow me to just provide them the strategies and processes without me doing the actual work anymore. Meaning, after it's all set, I will have more hours for me to scale and help more clients, and even bring in new team members.

Below are some screenshots of those wins, the last one was the most kakakilig notification I got today 😁.

I am so grateful for everyone here who keeps sharing inspirational and motivational thoughts, as well as your experiences. Especially to sir John R Pagulayan and my Alon tribe family.

In return, please hit me up if you need help with Google and YouTube Ads and Marketing Automation, as well as those aspiring to be Online Business Managers, and I'd be very much willing to help you with your journey as well.



Jelo Abucay
August 18 at 2:53 PM ·

Hello, Tribe! Jelo here from Credo, Batch 8. 🙂

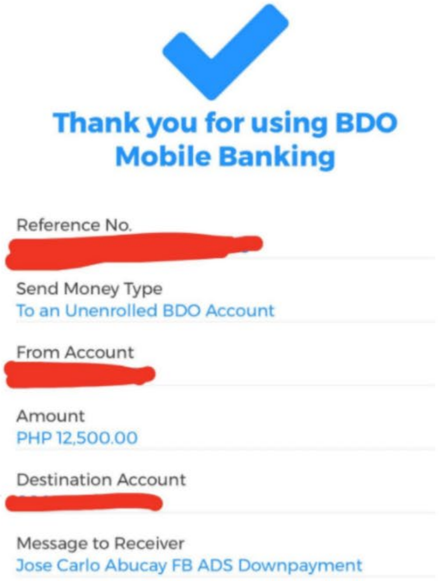
Just want to share a win.

BCS turned paying client.

Local client po and a restaurant owner.

Nag bayad na ng 50% downpayment and the remaining will be settled after 15 days.

I'd like to thank the Tribe, sa Credo, sa pinaka poging Coach, Cap Carlo, to my TL Roksie, and of course, to my fellow Froggies for being my superpowers. 🙂 Thank you!



Thank you for using BDO Mobile Banking

Reference No.
[redacted]

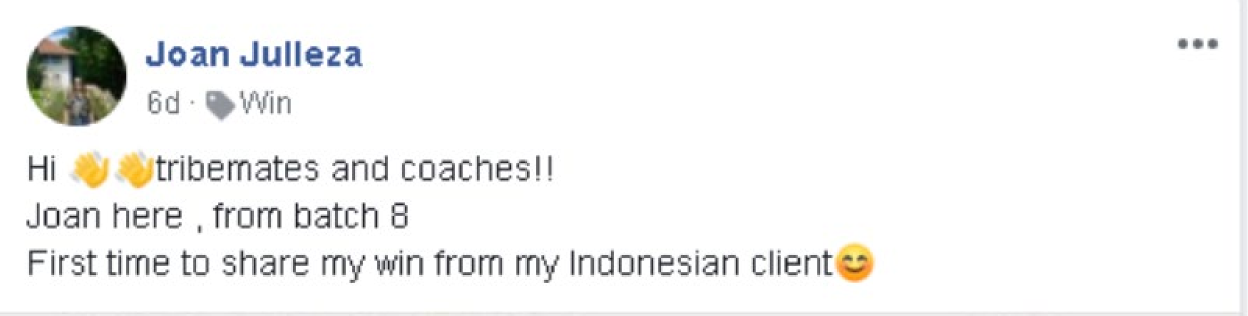
Send Money Type
To an Unenrolled BDO Account

From Account
[redacted]

Amount
PHP 12,500.00

Destination Account
[redacted]

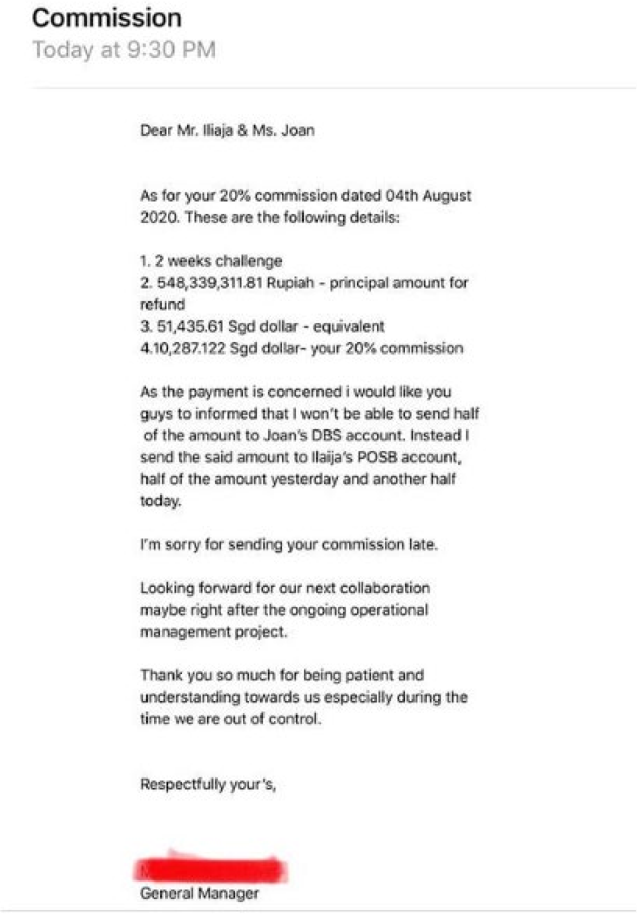
Message to Receiver
Jose Carlo Abucay FB ADS Downpayment



Joan Julleza

6d · Win

Hi 👋👋tribemates and coaches!!
Joan here , from batch 8
First time to share my win from my Indonesian client😊



Commission

Today at 9:30 PM

Dear Mr. Iliaja & Ms. Joan

As for your 20% commission dated 04th August 2020. These are the following details:

1. 2 weeks challenge
2. 548,339,311.81 Rupiah - principal amount for refund
3. 51,435.61 Sgd dollar - equivalent
4. 10,287.122 Sgd dollar- your 20% commission

As the payment is concerned i would like you guys to informed that I won't be able to send half of the amount to Joan's DBS account. Instead I send the said amount to Ilaija's POSB account, half of the amount yesterday and another half today.

I'm sorry for sending your commission late.

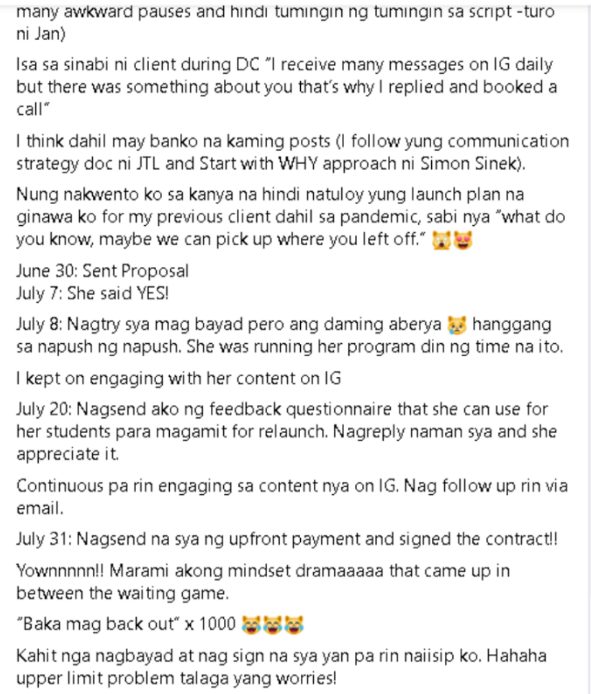
Looking forward for our next collaboration maybe right after the ongoing operational management project.

Thank you so much for being patient and understanding towards us especially during the time we are out of control.

Respectfully your's,

[redacted]

General Manager



many awkward pauses and hindi tumingin ng tumingin sa script -turo ni Jan)

Isa sa sinabi ni client during DC "I receive many messages on IG daily but there was something about you that's why I replied and booked a call"

I think dahil may banko na kaming posts (I follow yung communication strategy doc ni JTL and Start with WHY approach ni Simon Sinek).

Nung nakwento ko sa kanya na hindi natuloy yung launch plan na ginawa ko for my previous client dahil sa pandemic, sabi nya "what do you know, maybe we can pick up where you left off." 🙀😻

June 30: Sent Proposal
July 7: She said YES!

July 8: Nagtry sya mag bayad pero ang daming aberya 🙀 hanggang sa napush ng napush. She was running her program din ng time na ito.

I kept on engaging with her content on IG

July 20: Nagsend ako ng feedback questionnaire that she can use for her students para magamit for relaunch. Nagreply naman sya and she appreciate it.

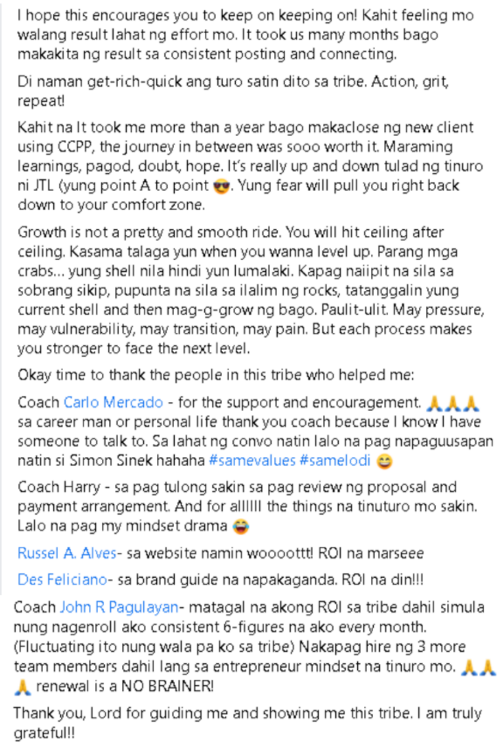
Continuous pa rin engaging sa content nya on IG. Nag follow up rin via email.

July 31: Nagsend na sya ng upfront payment and signed the contract!!

Yownnnnn!! Marami akong mindset dramaaaaa that came up in between the waiting game.

"Baka mag back out" x 1000 😹😹😹

Kahit nga nagbayad at nag sign na sya yan pa rin naiisip ko. Hahaha upper limit problem talaga yang worries!



I hope this encourages you to keep on keeping on! Kahit feeling mo walang result lahat ng effort mo. It took us many months bago makakita ng result sa consistent posting and connecting.

Di naman get-rich-quick ang turo satin dito sa tribe. Action, grit, repeat!

Kahit na It took me more than a year bago makaclose ng new client using CCPP, the journey in between was sooo worth it. Maraming learnings, pagod, doubt, hope. It's really up and down tulad ng tinuro ni JTL (yung point A to point 😎. Yung fear will pull you right back down to your comfort zone.

Growth is not a pretty and smooth ride. You will hit ceiling after ceiling. Kasama talaga yun when you wanna level up. Parang mga crabs... yung shell nila hindi yun lumalaki. Kapag naiipit na sila sa sobrang sikip, pupunta na sila sa ilalim ng rocks, tatanggalin yung current shell and then mag-g-grow ng bago. Paulit-ulit. May pressure, may vulnerability, may transition, may pain. But each process makes you stronger to face the next level.

Okay time to thank the people in this tribe who helped me:

Coach Carlo Mercado - for the support and encouragement. 🙏🙏🙏 sa career man or personal life thank you coach because I know I have someone to talk to. Sa lahat ng convo natin lalo na pag napaguusapan natin si Simon Sinek hahaha #samevalues #samelodi 😄

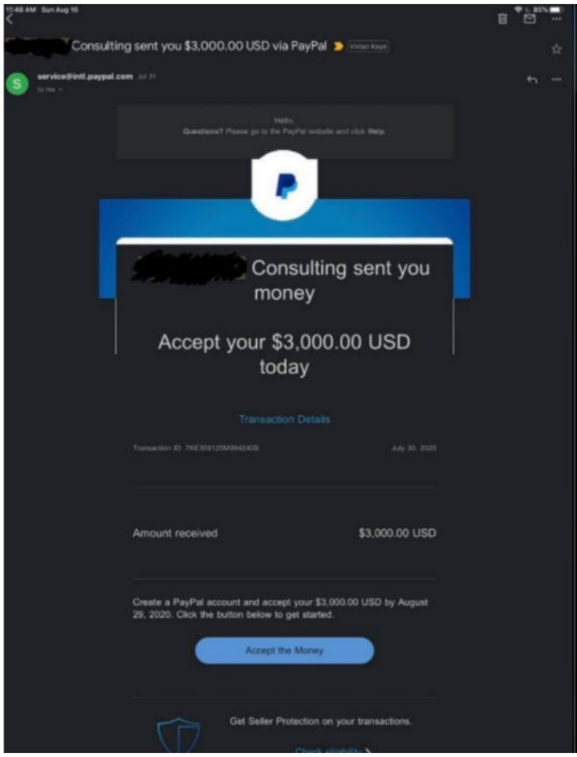
Coach Harry - sa pag tulong sakin sa pag review ng proposal and payment arrangement. And for allllll the things na tinuturo mo sakin. Lalo na pag my mindset drama 😜

Russel A. Alves- sa website namin woooottt! ROI na marseee

Des Feliciano- sa brand guide na napakaganda. ROI na din!!!

Coach John R Pagulayan- matagal na akong ROI sa tribe dahil simula nung nagenroll ako consistent 6-figures na ako every month. (Fluctuating ito nung wala pa ko sa tribe) Nakapag hire ng 3 more team members dahil lang sa entrepreneur mindset na tinuro mo. 🙏🙏🙏 renewal is a NO BRAINER!

Thank you, Lord for guiding me and showing me this tribe. I am truly grateful!!



[redacted] Consulting sent you $3,000.00 USD via PayPal

service@intl.paypal.com

Hello,
Questions? Please go to the PayPal website and click Help.

[redacted] Consulting sent you money

Accept your $3,000.00 USD today

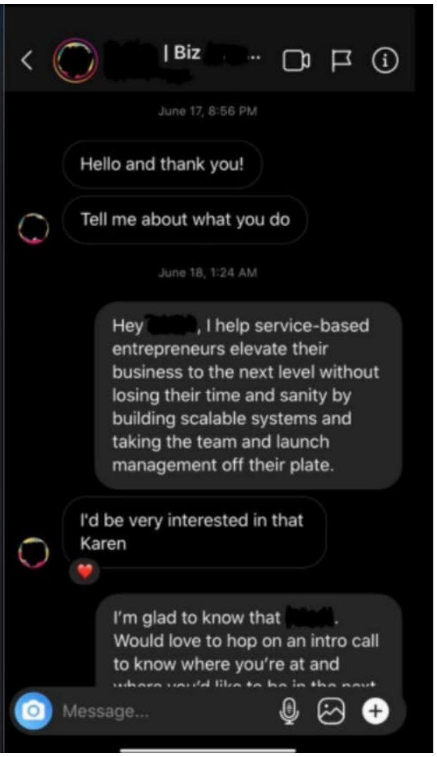
Transaction Details

Amount received $3,000.00 USD

Create a PayPal account and accept your $3,000.00 USD by August 29, 2020. Click the button below to get started.

Accept the Money

Get Seller Protection on your transactions.



[redacted] | Biz

June 17, 8:56 PM

Hello and thank you!

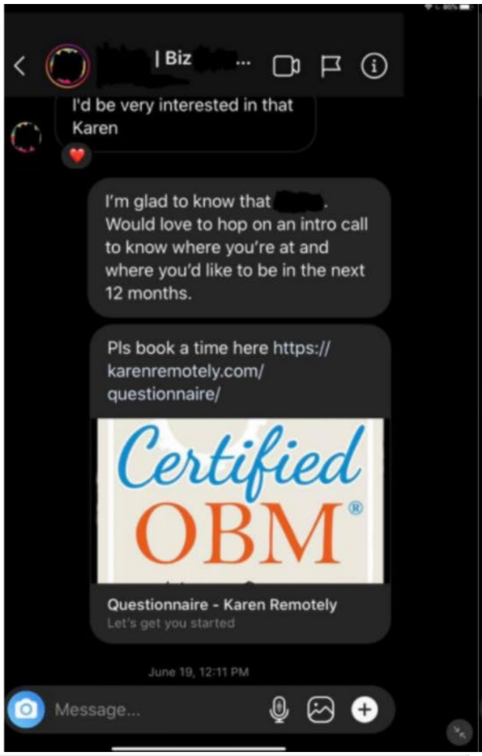
Tell me about what you do

June 18, 1:24 AM

Hey [redacted], I help service-based entrepreneurs elevate their business to the next level without losing their time and sanity by building scalable systems and taking the team and launch management off their plate.

I'd be very interested in that Karen

I'm glad to know that [redacted].
Would love to hop on an intro call to know where you're at and


[redacted] | Biz [redacted] ...

I'd be very interested in that Karen

❤️

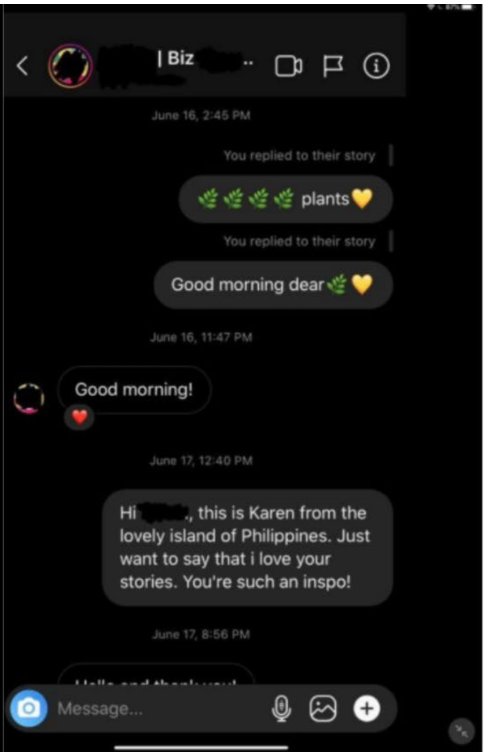
I'm glad to know that [redacted]. Would love to hop on an intro call to know where you're at and where you'd like to be in the next 12 months.

Pls book a time here https://karenremotely.com/questionnaire/

Certified OBM®

Questionnaire - Karen Remotely
Let's get you started

June 19, 12:11 PM


[redacted] | Biz [redacted] ..

June 16, 2:45 PM

You replied to their story

🌿🌿🌿🌿 plants💛

You replied to their story

Good morning dear🌿💛

June 16, 11:47 PM

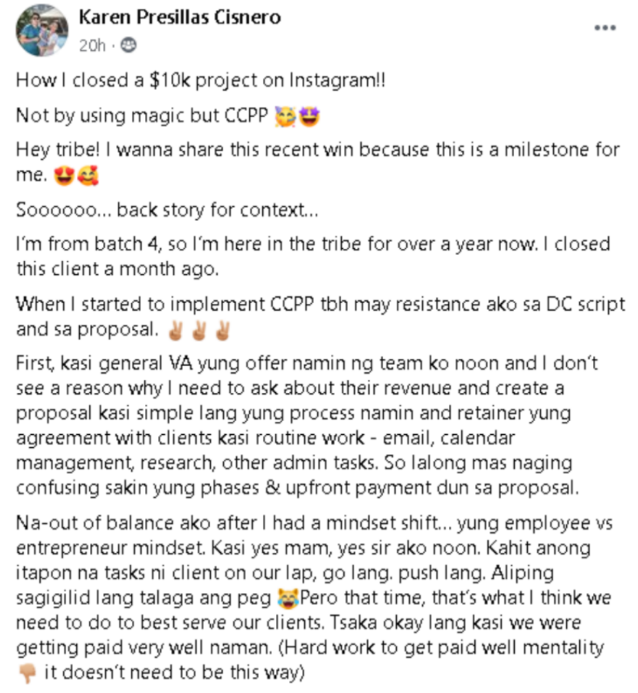
Good morning!

❤️

June 17, 12:40 PM

Hi [redacted], this is Karen from the lovely island of Philippines. Just want to say that i love your stories. You're such an inspo!

June 17, 8:56 PM


Karen Presillas Cisnero
20h · 🌐

How I closed a $10k project on Instagram!!

Not by using magic but CCPP 🥳🤩

Hey tribe! I wanna share this recent win because this is a milestone for me. 😍🥰

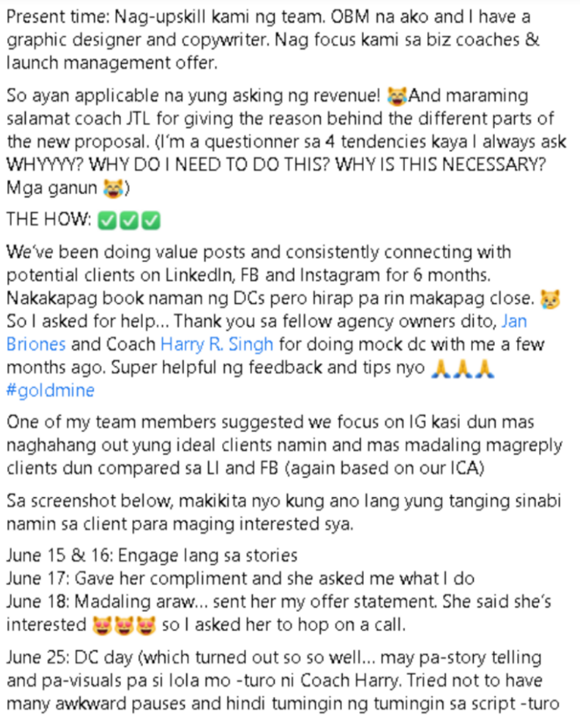
Soooooo... back story for context...

I'm from batch 4, so I'm here in the tribe for over a year now. I closed this client a month ago.

When I started to implement CCPP tbh may resistance ako sa DC script and sa proposal. ✌️✌️✌️

First, kasi general VA yung offer namin ng team ko noon and I don't see a reason why I need to ask about their revenue and create a proposal kasi simple lang yung process namin and retainer yung agreement with clients kasi routine work - email, calendar management, research, other admin tasks. So lalong mas naging confusing sakin yung phases & upfront payment dun sa proposal.

Na-out of balance ako after I had a mindset shift... yung employee vs entrepreneur mindset. Kasi yes mam, yes sir ako noon. Kahit anong itapon na tasks ni client on our lap, go lang. push lang. Aliping sagigilid lang talaga ang peg 😹Pero that time, that's what I think we need to do to best serve our clients. Tsaka okay lang kasi we were getting paid very well naman. (Hard work to get paid well mentality 👎 it doesn't need to be this way)


Present time: Nag-upskill kami ng team. OBM na ako and I have a graphic designer and copywriter. Nag focus kami sa biz coaches & launch management offer.

So ayan applicable na yung asking ng revenue! 😹And maraming salamat coach JTL for giving the reason behind the different parts of the new proposal. (I'm a questionner sa 4 tendencies kaya I always ask WHYYYY? WHY DO I NEED TO DO THIS? WHY IS THIS NECESSARY? Mga ganun 😹)

THE HOW: ✅✅✅

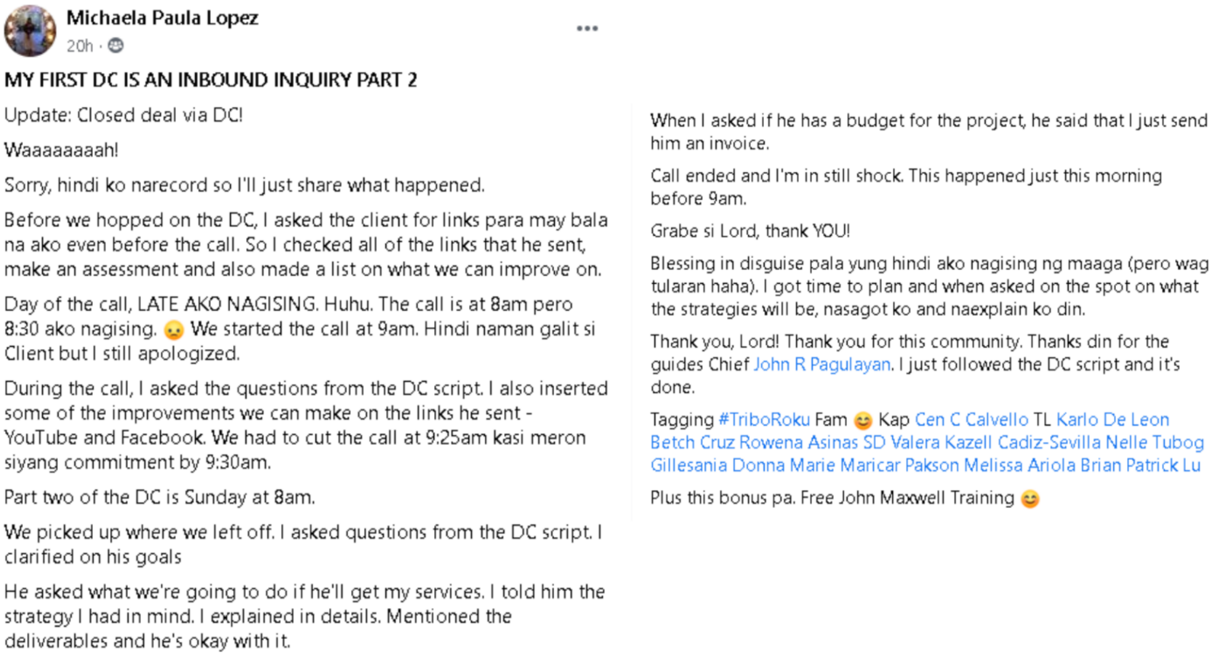
We've been doing value posts and consistently connecting with potential clients on LinkedIn, FB and Instagram for 6 months. Nakakapag book naman ng DCs pero hirap pa rin makapag close. 😿 So I asked for help... Thank you sa fellow agency owners dito, Jan Briones and Coach Harry R. Singh for doing mock dc with me a few months ago. Super helpful ng feedback and tips nyo 🙏🙏🙏 #goldmine

One of my team members suggested we focus on IG kasi dun mas naghahang out yung ideal clients namin and mas madaling magreply clients dun compared sa LI and FB (again based on our ICA)

Sa screenshot below, makikita nyo kung ano lang yung tanging sinabi namin sa client para maging interested sya.

June 15 & 16: Engage lang sa stories
June 17: Gave her compliment and she asked me what I do
June 18: Madaling araw... sent her my offer statement. She said she's interested 😻😻😻 so I asked her to hop on a call.

June 25: DC day (which turned out so so well... may pa-story telling and pa-visuals pa si lola mo -turo ni Coach Harry. Tried not to have many awkward pauses and hindi tumingin ng tumingin sa script -turo



Michaela Paula Lopez

20h · 🌐

MY FIRST DC IS AN INBOUND INQUIRY PART 2

Update: Closed deal via DC!

Waaaaaaaah!

Sorry, hindi ko narecord so I'll just share what happened.

Before we hopped on the DC, I asked the client for links para may bala na ako even before the call. So I checked all of the links that he sent, make an assessment and also made a list on what we can improve on.

Day of the call, LATE AKO NAGISING. Huhu. The call is at 8am pero 8:30 ako nagising. 😦 We started the call at 9am. Hindi naman galit si Client but I still apologized.

During the call, I asked the questions from the DC script. I also inserted some of the improvements we can make on the links he sent - YouTube and Facebook. We had to cut the call at 9:25am kasi meron siyang commitment by 9:30am.

Part two of the DC is Sunday at 8am.

We picked up where we left off. I asked questions from the DC script. I clarified on his goals

He asked what we're going to do if he'll get my services. I told him the strategy I had in mind. I explained in details. Mentioned the deliverables and he's okay with it.

When I asked if he has a budget for the project, he said that I just send him an invoice.

Call ended and I'm in still shock. This happened just this morning before 9am.

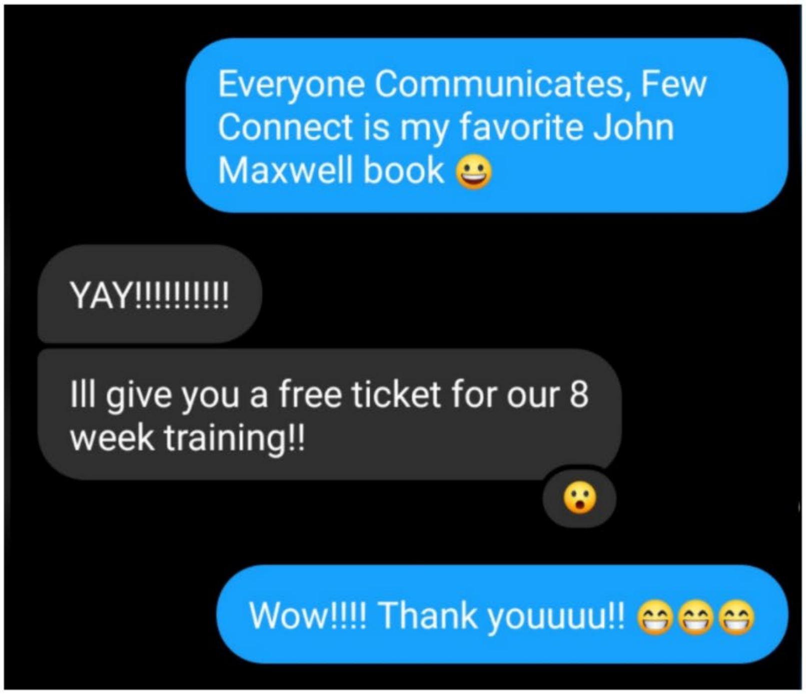
Grabe si Lord, thank YOU!

Blessing in disguise pala yung hindi ako nagising ng maaga (pero wag tularan haha). I got time to plan and when asked on the spot on what the strategies will be, nasagot ko and naexplain ko din.

Thank you, Lord! Thank you for this community. Thanks din for the guides Chief John R Pagulayan. I just followed the DC script and it's done.

Tagging #TriboRoku Fam 😊 Kap Cen C Calvello TL Karlo De Leon Betch Cruz Rowena Asinas SD Valera Kazell Cadiz-Sevilla Nelle Tubog Gillesania Donna Marie Maricar Pakson Melissa Ariola Brian Patrick Lu

Plus this bonus pa. Free John Maxwell Training 😊



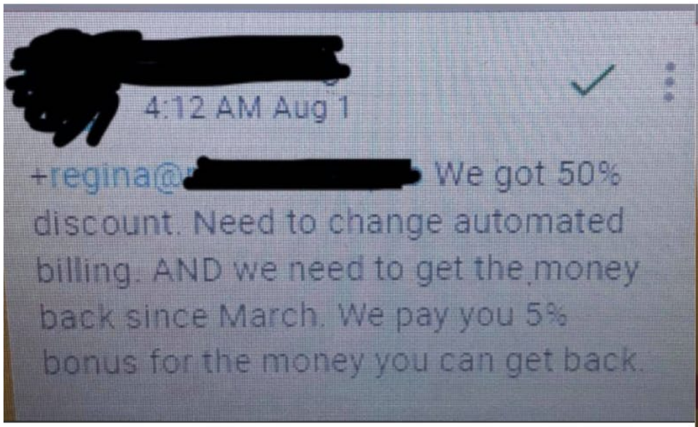
Everyone Communicates, Few Connect is my favorite John Maxwell book 😀

YAY!!!!!!!!!!

Ill give you a free ticket for our 8 week training!!

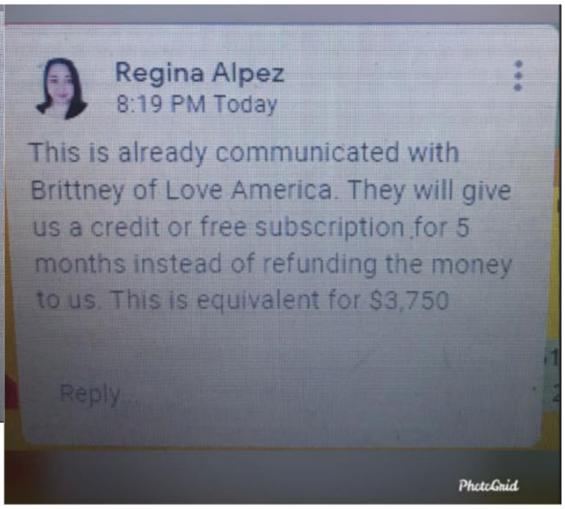
😮

Wow!!!! Thank youuuu!! 😁😁😁



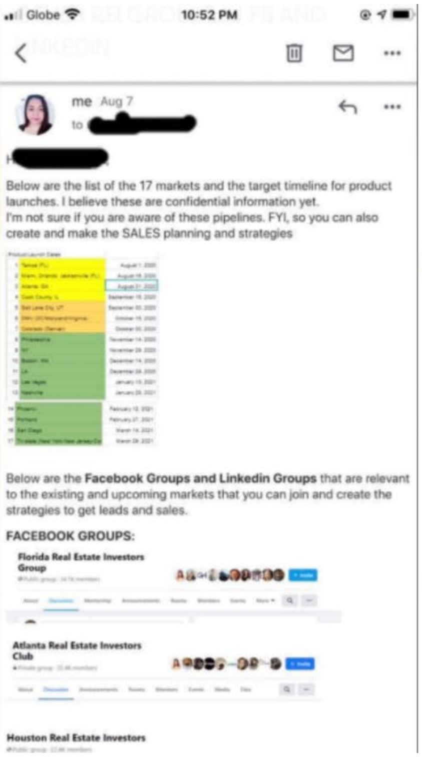
[redacted] 4:12 AM Aug 1

+regina@[redacted] We got 50% discount. Need to change automated billing. AND we need to get the money back since March. We pay you 5% bonus for the money you can get back.



Regina Alpez
8:19 PM Today

This is already communicated with Brittney of Love America. They will give us a credit or free subscription for 5 months instead of refunding the money to us. This is equivalent for $3,750



me Aug 7
to [redacted]

H[redacted]

Below are the list of the 17 markets and the target timeline for product launches. I believe these are confidential information yet.
I'm not sure if you are aware of these pipelines. FYI, so you can also create and make the SALES planning and strategies

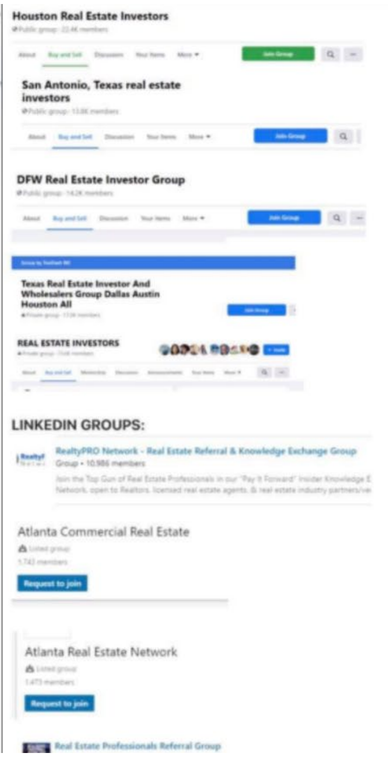
Below are the **Facebook Groups and Linkedin Groups** that are relevant to the existing and upcoming markets that you can join and create the strategies to get leads and sales.

FACEBOOK GROUPS:

Florida Real Estate Investors Group

Atlanta Real Estate Investors Club

Houston Real Estate Investors



Houston Real Estate Investors

San Antonio, Texas real estate investors

DFW Real Estate Investor Group

Texas Real Estate Investor And Wholesalers Group Dallas Austin Houston All

REAL ESTATE INVESTORS

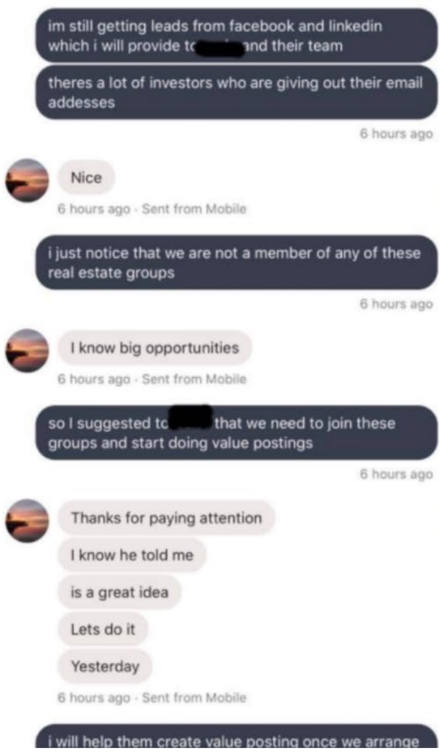
LINKEDIN GROUPS:

RealtyPRO Network - Real Estate Referral & Knowledge Exchange Group
Group • 10,986 members
Join the Top Gun of Real Estate Professionals in our "Pay It Forward" Insider Knowledge E
Network, open to Realtors, licensed real estate agents, & real estate industry partners/ve

Atlanta Commercial Real Estate
Listed group
1,742 members
Request to join

Atlanta Real Estate Network
Listed group
1,473 members
Request to join

Real Estate Professionals Referral Group



im still getting leads from facebook and linkedin which i will provide t[redacted]and their team

theres a lot of investors who are giving out their email addesses

6 hours ago

Nice

6 hours ago · Sent from Mobile

i just notice that we are not a member of any of these real estate groups

6 hours ago

I know big opportunities

6 hours ago · Sent from Mobile

so I suggested t[redacted] that we need to join these groups and start doing value postings

6 hours ago

Thanks for paying attention

I know he told me

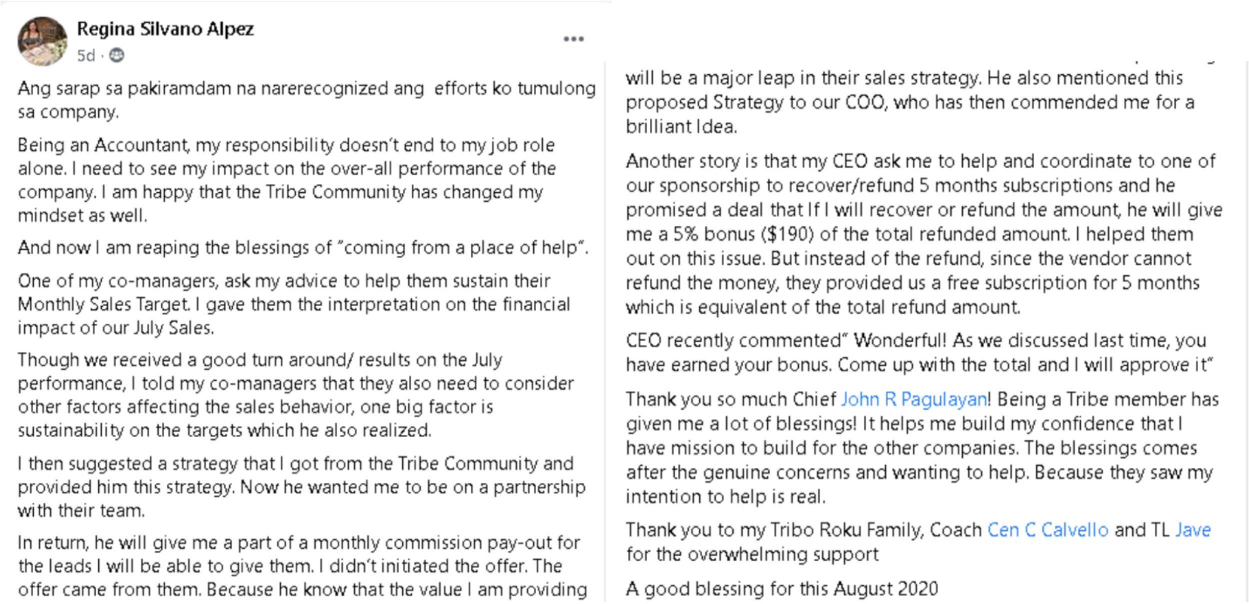
is a great idea

Lets do it

Yesterday

6 hours ago · Sent from Mobile

i will help them create value posting once we arrange



Regina Silvano Alpez

5d ·

Ang sarap sa pakiramdam na narerecognized ang efforts ko tumulong sa company.

Being an Accountant, my responsibility doesn't end to my job role alone. I need to see my impact on the over-all performance of the company. I am happy that the Tribe Community has changed my mindset as well.

And now I am reaping the blessings of "coming from a place of help".

One of my co-managers, ask my advice to help them sustain their Monthly Sales Target. I gave them the interpretation on the financial impact of our July Sales.

Though we received a good turn around/ results on the July performance, I told my co-managers that they also need to consider other factors affecting the sales behavior, one big factor is sustainability on the targets which he also realized.

I then suggested a strategy that I got from the Tribe Community and provided him this strategy. Now he wanted me to be on a partnership with their team.

In return, he will give me a part of a monthly commission pay-out for the leads I will be able to give them. I didn't initiated the offer. The offer came from them. Because he know that the value I am providing

will be a major leap in their sales strategy. He also mentioned this proposed Strategy to our COO, who has then commended me for a brilliant Idea.

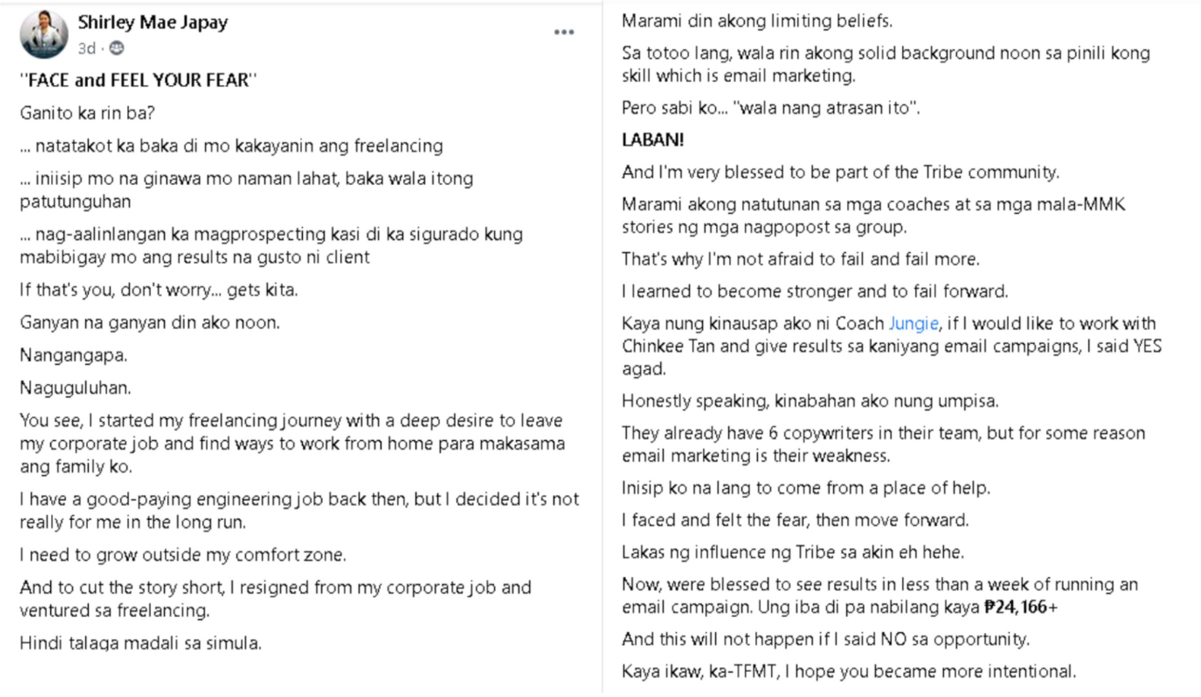
Another story is that my CEO ask me to help and coordinate to one of our sponsorship to recover/refund 5 months subscriptions and he promised a deal that If I will recover or refund the amount, he will give me a 5% bonus ($190) of the total refunded amount. I helped them out on this issue. But instead of the refund, since the vendor cannot refund the money, they provided us a free subscription for 5 months which is equivalent of the total refund amount.

CEO recently commented" Wonderful! As we discussed last time, you have earned your bonus. Come up with the total and I will approve it"

Thank you so much Chief John R Pagulayan! Being a Tribe member has given me a lot of blessings! It helps me build my confidence that I have mission to build for the other companies. The blessings comes after the genuine concerns and wanting to help. Because they saw my intention to help is real.

Thank you to my Tribo Roku Family, Coach Cen C Calvello and TL Jave for the overwhelming support

A good blessing for this August 2020



Shirley Mae Japay

3d ·

"FACE and FEEL YOUR FEAR"

Ganito ka rin ba?

... natatakot ka baka di mo kakayanin ang freelancing

... iniisip mo na ginawa mo naman lahat, baka wala itong patutunguhan

... nag-aalinlangan ka magprospecting kasi di ka sigurado kung mabibigay mo ang results na gusto ni client

If that's you, don't worry... gets kita.

Ganyan na ganyan din ako noon.

Nangangapa.

Naguguluhan.

You see, I started my freelancing journey with a deep desire to leave my corporate job and find ways to work from home para makasama ang family ko.

I have a good-paying engineering job back then, but I decided it's not really for me in the long run.

I need to grow outside my comfort zone.

And to cut the story short, I resigned from my corporate job and ventured sa freelancing.

Hindi talaga madali sa simula.

Marami din akong limiting beliefs.

Sa totoo lang, wala rin akong solid background noon sa pinili kong skill which is email marketing.

Pero sabi ko... "wala nang atrasan ito".

LABAN!

And I'm very blessed to be part of the Tribe community.

Marami akong natutunan sa mga coaches at sa mga mala-MMK stories ng mga nagpopost sa group.

That's why I'm not afraid to fail and fail more.

I learned to become stronger and to fail forward.

Kaya nung kinausap ako ni Coach Jungie, if I would like to work with Chinkee Tan and give results sa kaniyang email campaigns, I said YES agad.

Honestly speaking, kinabahan ako nung umpisa.

They already have 6 copywriters in their team, but for some reason email marketing is their weakness.

Inisip ko na lang to come from a place of help.

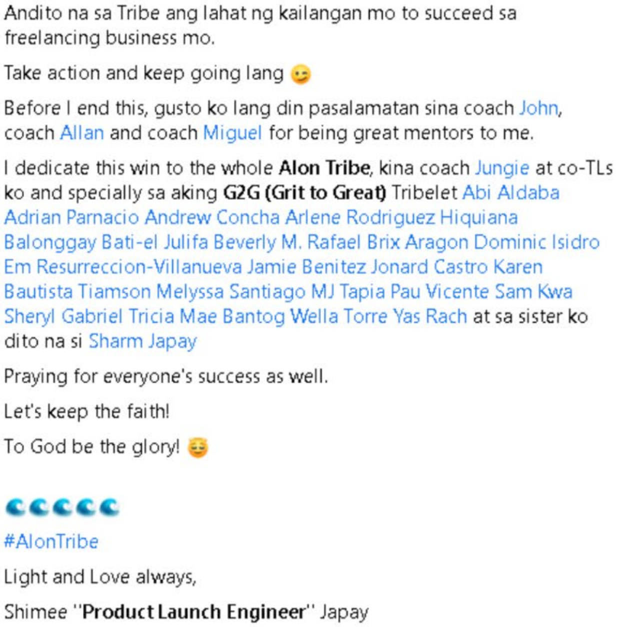
I faced and felt the fear, then move forward.

Lakas ng influence ng Tribe sa akin eh hehe.

Now, were blessed to see results in less than a week of running an email campaign. Ung iba di pa nabilang kaya **₱24,166+**

And this will not happen if I said NO sa opportunity.

Kaya ikaw, ka-TFMT, I hope you became more intentional.



Andito na sa Tribe ang lahat ng kailangan mo to succeed sa freelancing business mo.

Take action and keep going lang 😉

Before I end this, gusto ko lang din pasalamatan sina coach John, coach Allan and coach Miguel for being great mentors to me.

I dedicate this win to the whole **Alon Tribe**, kina coach Jungie at co-TLs ko and specially sa aking **G2G (Grit to Great)** Tribelet Abi Aldaba Adrian Parnacio Andrew Concha Arlene Rodriguez Hiquiana Balonggay Bati-el Julifa Beverly M. Rafael Brix Aragon Dominic Isidro Em Resurreccion-Villanueva Jamie Benitez Jonard Castro Karen Bautista Tiamson Melyssa Santiago MJ Tapia Pau Vicente Sam Kwa Sheryl Gabriel Tricia Mae Bantog Wella Torre Yas Rach at sa sister ko dito na si Sharm Japay

Praying for everyone's success as well.

Let's keep the faith!

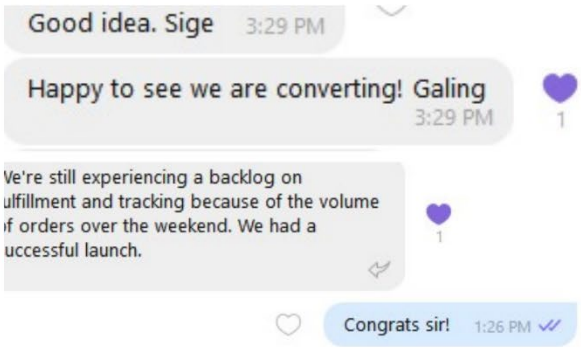
To God be the glory! 😇

🌊🌊🌊🌊🌊

#AlonTribe

Light and Love always,

Shimee "**Product Launch Engineer**" Japay

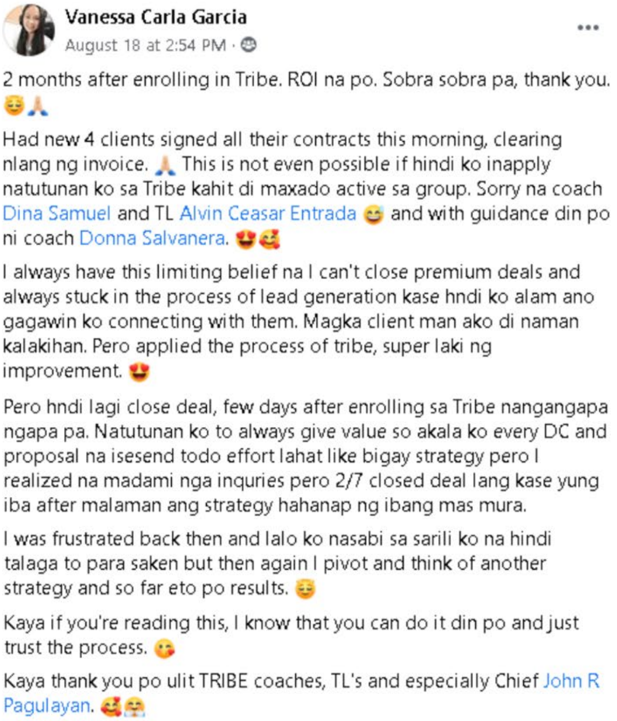


Good idea. Sige 3:29 PM

Happy to see we are converting! Galing 3:29 PM

Ve're still experiencing a backlog on ulfillment and tracking because of the volume f orders over the weekend. We had a uccessful launch.

Congrats sir! 1:26 PM



Vanessa Carla Garcia
August 18 at 2:54 PM ·

2 months after enrolling in Tribe. ROI na po. Sobra sobra pa, thank you. 😇🙏

Had new 4 clients signed all their contracts this morning, clearing nlang ng invoice. 🙏 This is not even possible if hindi ko inapply natutunan ko sa Tribe kahit di maxado active sa group. Sorry na coach Dina Samuel and TL Alvin Ceasar Entrada 😅 and with guidance din po ni coach Donna Salvanera. 😍🥰

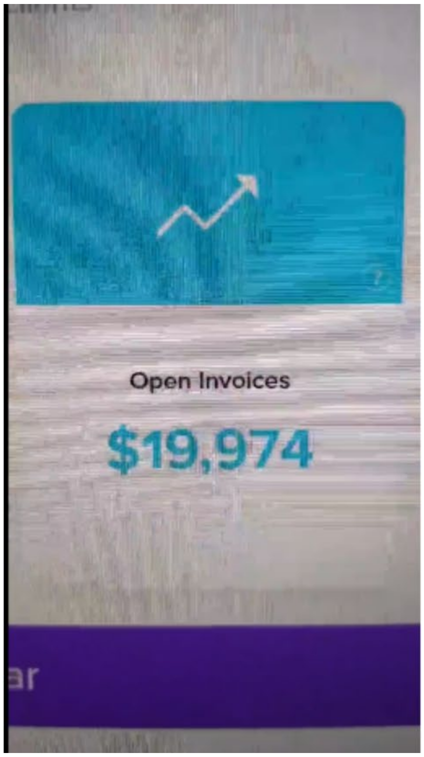
I always have this limiting belief na I can't close premium deals and always stuck in the process of lead generation kase hndi ko alam ano gagawin ko connecting with them. Magka client man ako di naman kalakihan. Pero applied the process of tribe, super laki ng improvement. 😍

Pero hndi lagi close deal, few days after enrolling sa Tribe nangangapa ngapa pa. Natutunan ko to always give value so akala ko every DC and proposal na isesend todo effort lahat like bigay strategy pero I realized na madami nga inquries pero 2/7 closed deal lang kase yung iba after malaman ang strategy hahanap ng ibang mas mura.

I was frustrated back then and lalo ko nasabi sa sarili ko na hindi talaga to para saken but then again I pivot and think of another strategy and so far eto po results. 😇

Kaya if you're reading this, I know that you can do it din po and just trust the process. 😘

Kaya thank you po ulit TRIBE coaches, TL's and especially Chief John R Pagulayan. 🥰🤗



I still cried.

Now I'm also crying typing this and seeing the FB Ads results. **ROAS at 11.76!**

God is just good to me... To have taken away a baby but *given me a whole Tribe in return!*

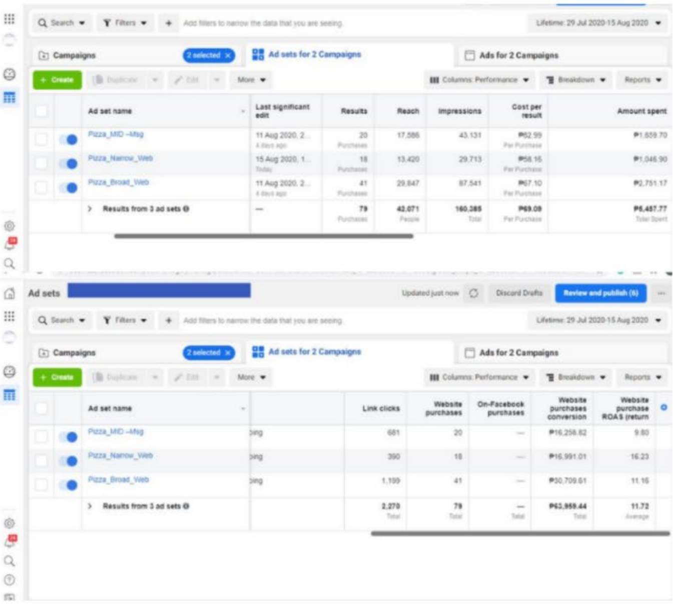
To you TL Ma. Regina Cruz for your support and genuine care and all my AC-mates...

Coach Niel Reichl for constantly prodding us...

Mokee for energy!

I can only feel gratitude toward all the things happening to me.

Maraming salamat po!



Search | Filters | + Add filters to narrow the data that you are seeing. | Lifetime: 29 Jul 2020-15 Aug 2020

Campaigns (2 selected) | Ad sets for 2 Campaigns | Ads for 2 Campaigns

+ Create | Duplicate | Edit | More | Columns: Performance | Breakdown | Reports

Ad set name	Last significant edit	Results	Reach	Impressions	Cost per result	Amount spent
Pizza_MID –Msg	11 Aug 2020, 2... 4 days ago	20 Purchases	17,586	43,131	₱82.99 Per Purchase	₱1,659.70
Pizza_Narrow_Web	15 Aug 2020, 1... Today	18 Purchases	13,420	29,713	₱58.16 Per Purchase	₱1,046.90
Pizza_Broad_Web	11 Aug 2020, 2... 4 days ago	41 Purchases	29,847	87,541	₱67.10 Per Purchase	₱2,751.17
Results from 3 ad sets	—	79 Purchases	42,071 People	160,385 Total	₱69.09 Per Purchase	₱6,457.77 Total Spent

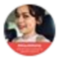
Ad sets [redacted] | Updated just now | Discard Drafts | Review and publish (6)

Search | Filters | + Add filters to narrow the data that you are seeing. | Lifetime: 29 Jul 2020-15 Aug 2020

Campaigns (2 selected) | Ad sets for 2 Campaigns | Ads for 2 Campaigns

+ Create | Duplicate | Edit | More | Columns: Performance | Breakdown | Reports

Ad set name		Link clicks	Website purchases	On-Facebook purchases	Website purchases conversion	Website purchase ROAS (return
Pizza_MID –Msg	oing	681	20	—	₱16,258.82	9.80
Pizza_Narrow_Web	oing	390	18	—	₱16,991.01	16.23
Pizza_Broad_Web	oing	1,199	41	—	₱30,709.61	11.16
Results from 3 ad sets		2,270 Total	79 Total	— Total	₱63,959.44 Total	11.72 Average



Vangee Grace

1d ·

Hello Tribemates. [*Long post, bawal iyakin...*]

Just wanted to share this win for my BCS in FB ads.

I was kinda hesitant to share this win kasi I'm still waiting to get paid by the client after our 1st-month trial phase. Haha.

But Chief John urged me to post this separately than just being tucked away in the comments section of my Proposal.

Although I learned FB Ads Management only as a compliment to my copywriting skills, I really wanted to try it out as an actual offer.

So I was thankful that Gerson El outsourced it here and gave me a chance to present my proposal kahit totally ZERO experience ako sa FB Ads.

I took on the project kahit hindi ko niche because the client is in my city and I know the establishment. It's a local hotel and restaurant that's been suffering from the ill-effects of the pandemic. They wanted to try running FB ads.

The client knew I had no actual results to show them but they really needed help and I offered a "NO RESULTS. NO PAYMENT." guarantee.

I needed the BCS, they needed to boost their sales. Win-win, di ba?

As Coach Miguel Campaner said, "in the land of the blind even a one-eyed person is the greatest" or something to that effect.

The 1st day of the campaign was highly stressful and crazy for me.

I know the Business Manager theoretically but iba talaga pag actual na ginagawa ang ads. I'm not very techy and I got **tech overwhelmed**!

Thank God for heaven-sent FB Ads Coach who was super helpful and willing to lend a helping hand. Coach Rowil Ruelo. ***Hi***!

What's more difficult on the week of my client onboarding and before the initial run of the campaign was...

I was 6 weeks pregnant & was told to take bed rest due to threatened miscarriage!

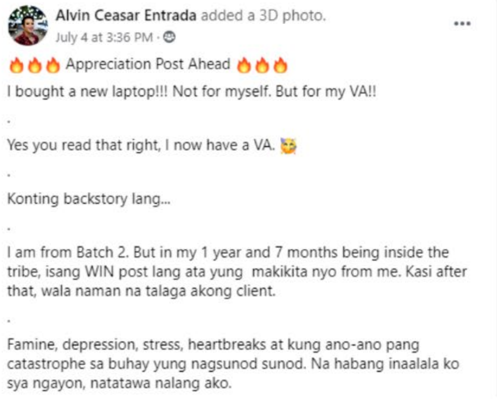
Kaya lang I couldn't refuse my client anymore kasi naibigay ko na ang aking matamis na "Oo."

I was also in the middle of a copywriting training and had to ask the coaches for extension. I couldn't wrap my head around the pressure. Thanks for saying yes Coach Maan Dimla.

One day into the campaign, I had a complete miscarriage. **The baby didn't make it.**

I actually didn't know what to feel.

Pero ready nman ako bcoz the doctor said the baby had a 1% chance of survival given the ultrasound results.



Alvin Ceasar Entrada added a 3D photo.

July 4 at 3:36 PM ·

🔥🔥🔥 Appreciation Post Ahead 🔥🔥🔥

I bought a new laptop!!! Not for myself. But for my VA!!

.

Yes you read that right, I now have a VA. 🥳

.

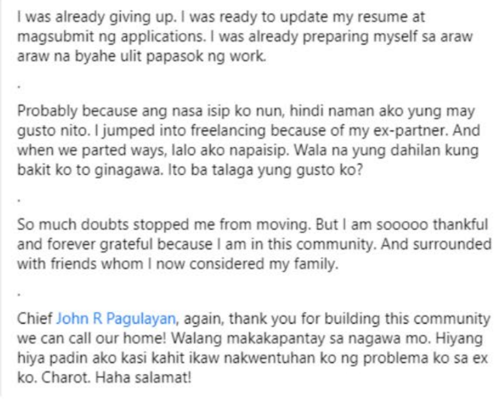
Konting backstory lang...

.

I am from Batch 2. But in my 1 year and 7 months being inside the tribe, isang WIN post lang ata yung makikita nyo from me. Kasi after that, wala naman na talaga akong client.

.

Famine, depression, stress, heartbreaks at kung ano-ano pang catastrophe sa buhay yung nagsunod sunod. Na habang inaalala ko sya ngayon, natatawa nalang ako.



I was already giving up. I was ready to update my resume at magsubmit ng applications. I was already preparing myself sa araw araw na byahe ulit papasok ng work.

.

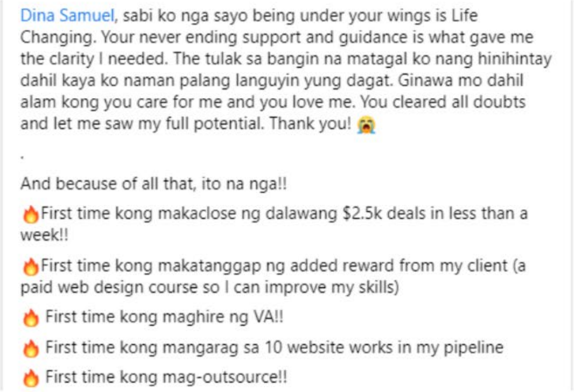
Probably because ang nasa isip ko nun, hindi naman ako yung may gusto nito. I jumped into freelancing because of my ex-partner. And when we parted ways, lalo ako napaisip. Wala na yung dahilan kung bakit ko to ginagawa. Ito ba talaga yung gusto ko?

.

So much doubts stopped me from moving. But I am sooooo thankful and forever grateful because I am in this community. And surrounded with friends whom I now considered my family.

.

Chief John R Pagulayan, again, thank you for building this community we can call our home! Walang makakapantay sa nagawa mo. Hiyang hiya padin ako kasi kahit ikaw nakwentuhan ko ng problema ko sa ex ko. Charot. Haha salamat!



Dina Samuel, sabi ko nga sayo being under your wings is Life Changing. Your never ending support and guidance is what gave me the clarity I needed. The tulak sa bangin na matagal ko nang hinihintay dahil kaya ko naman palang languyin yung dagat. Ginawa mo dahil alam kong you care for me and you love me. You cleared all doubts and let me saw my full potential. Thank you! 😭

.

And because of all that, ito na nga!!

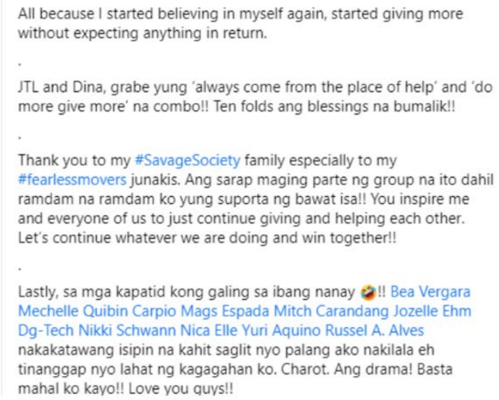
🔥First time kong makaclose ng dalawang $2.5k deals in less than a week!!

🔥First time kong makatanggap ng added reward from my client (a paid web design course so I can improve my skills)

🔥 First time kong maghire ng VA!!

🔥 First time kong mangarag sa 10 website works in my pipeline

🔥 First time kong mag-outsource!!



All because I started believing in myself again, started giving more without expecting anything in return.

.

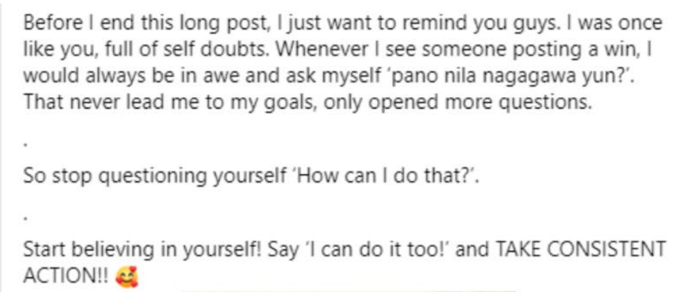
JTL and Dina, grabe yung 'always come from the place of help' and 'do more give more' na combo!! Ten folds ang blessings na bumalik!!

.

Thank you to my #SavageSociety family especially to my #fearlessmovers junakis. Ang sarap maging parte ng group na ito dahil ramdam na ramdam ko yung suporta ng bawat isa!! You inspire me and everyone of us to just continue giving and helping each other. Let's continue whatever we are doing and win together!!

.

Lastly, sa mga kapatid kong galing sa ibang nanay 🤣!! Bea Vergara Mechelle Quibin Carpio Mags Espada Mitch Carandang Jozelle Ehm Dg-Tech Nikki Schwann Nica Elle Yuri Aquino Russel A. Alves nakakatawang isipin na kahit saglit nyo palang ako nakilala eh tinanggap nyo lahat ng kagagahan ko. Charot. Ang drama! Basta mahal ko kayo!! Love you guys!!



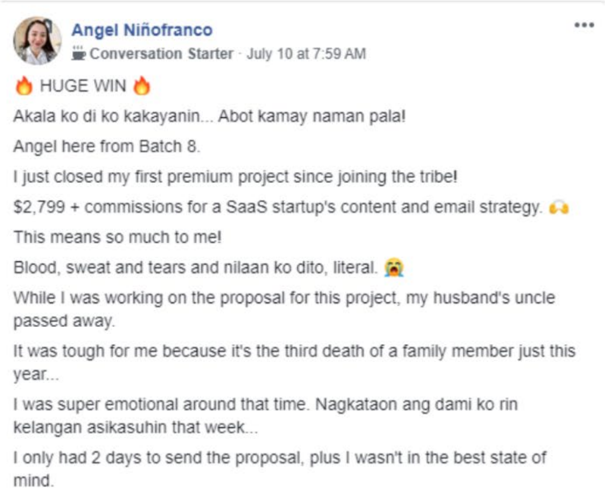
Before I end this long post, I just want to remind you guys. I was once like you, full of self doubts. Whenever I see someone posting a win, I would always be in awe and ask myself 'pano nila nagagawa yun?'. That never lead me to my goals, only opened more questions.

.

So stop questioning yourself 'How can I do that?'.

.

Start believing in yourself! Say 'I can do it too!' and TAKE CONSISTENT ACTION!! 🥰



Angel Niñofranco

Conversation Starter · July 10 at 7:59 AM

🔥 HUGE WIN 🔥

Akala ko di ko kakayanin... Abot kamay naman pala!

Angel here from Batch 8.

I just closed my first premium project since joining the tribe!

$2,799 + commissions for a SaaS startup's content and email strategy. 🙌

This means so much to me!

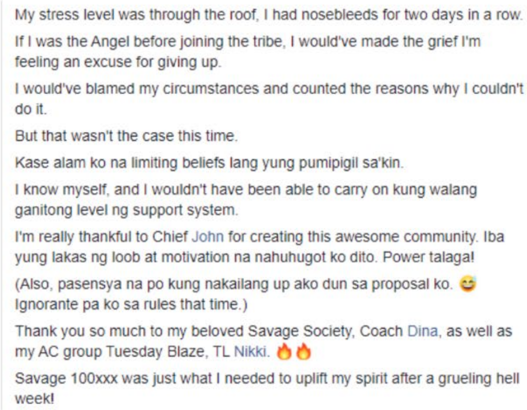
Blood, sweat and tears and nilaan ko dito, literal. 😭

While I was working on the proposal for this project, my husband's uncle passed away.

It was tough for me because it's the third death of a family member just this year...

I was super emotional around that time. Nagkataon ang dami ko rin kelangan asikasuhin that week...

I only had 2 days to send the proposal, plus I wasn't in the best state of mind.



My stress level was through the roof, I had nosebleeds for two days in a row.

If I was the Angel before joining the tribe, I would've made the grief I'm feeling an excuse for giving up.

I would've blamed my circumstances and counted the reasons why I couldn't do it.

But that wasn't the case this time.

Kase alam ko na limiting beliefs lang yung pumipigil sa'kin.

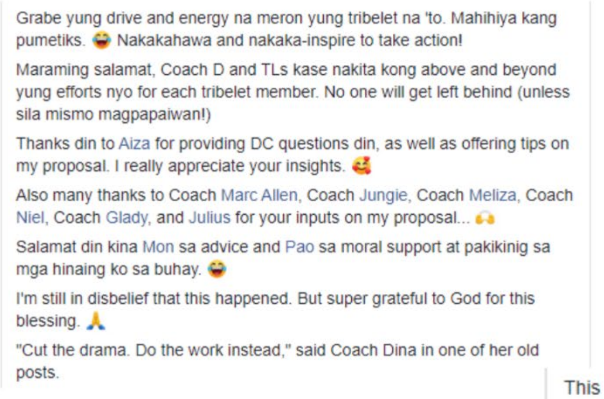
I know myself, and I wouldn't have been able to carry on kung walang ganitong level ng support system.

I'm really thankful to Chief John for creating this awesome community. Iba yung lakas ng loob at motivation na nahuhugot ko dito. Power talaga!

(Also, pasensya na po kung nakailang up ako dun sa proposal ko. 😅 Ignorante pa ko sa rules that time.)

Thank you so much to my beloved Savage Society, Coach Dina, as well as my AC group Tuesday Blaze, TL Nikki. 🔥🔥

Savage 100xxx was just what I needed to uplift my spirit after a grueling hell week!



Grabe yung drive and energy na meron yung tribelet na 'to. Mahihiya kang pumetiks. 😂 Nakakahawa and nakaka-inspire to take action!

Maraming salamat, Coach D and TLs kase nakita kong above and beyond yung efforts nyo for each tribelet member. No one will get left behind (unless sila mismo magpapaiwan!)

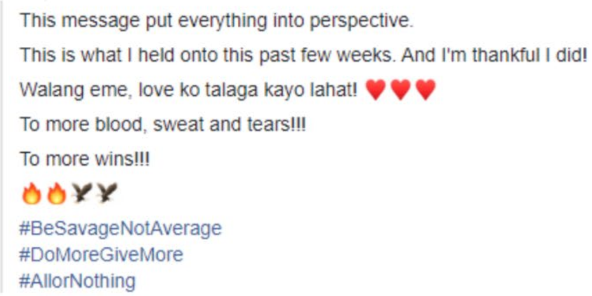
Thanks din to Aiza for providing DC questions din, as well as offering tips on my proposal. I really appreciate your insights. 🥰

Also many thanks to Coach Marc Allen, Coach Jungie, Coach Meliza, Coach Niel, Coach Glady, and Julius for your inputs on my proposal... 🙌

Salamat din kina Mon sa advice and Pao sa moral support at pakikinig sa mga hinaing ko sa buhay. 😂

I'm still in disbelief that this happened. But super grateful to God for this blessing. 🙏

"Cut the drama. Do the work instead," said Coach Dina in one of her old posts.



This message put everything into perspective.

This is what I held onto this past few weeks. And I'm thankful I did!

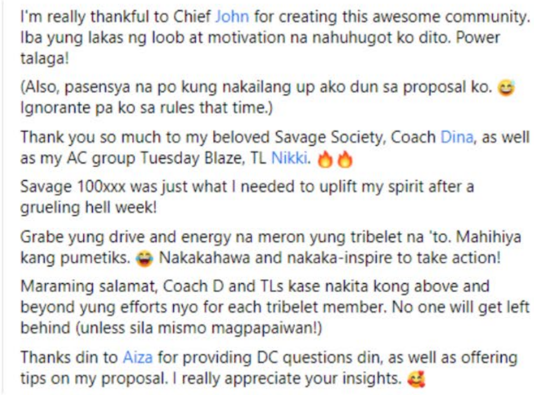
Walang eme, love ko talaga kayo lahat! ❤️❤️❤️

To more blood, sweat and tears!!!

To more wins!!!

🔥🔥🦅🦅

#BeSavageNotAverage
#DoMoreGiveMore
#AllorNothing



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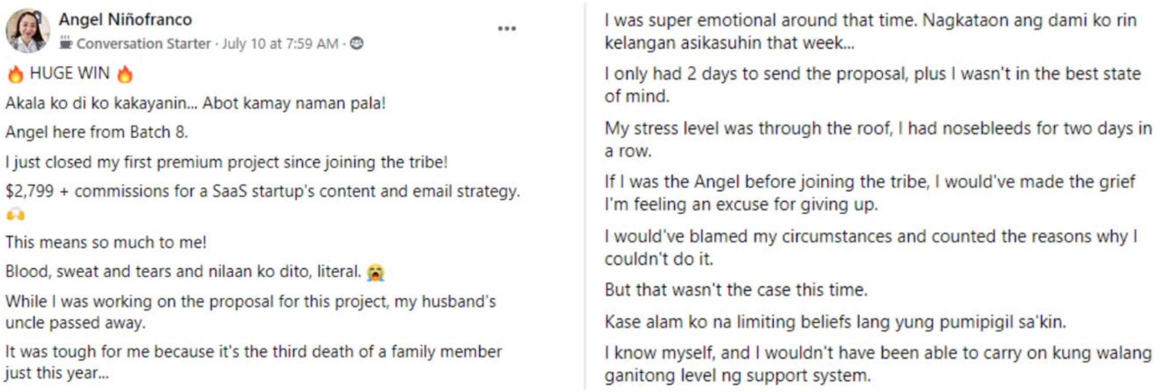

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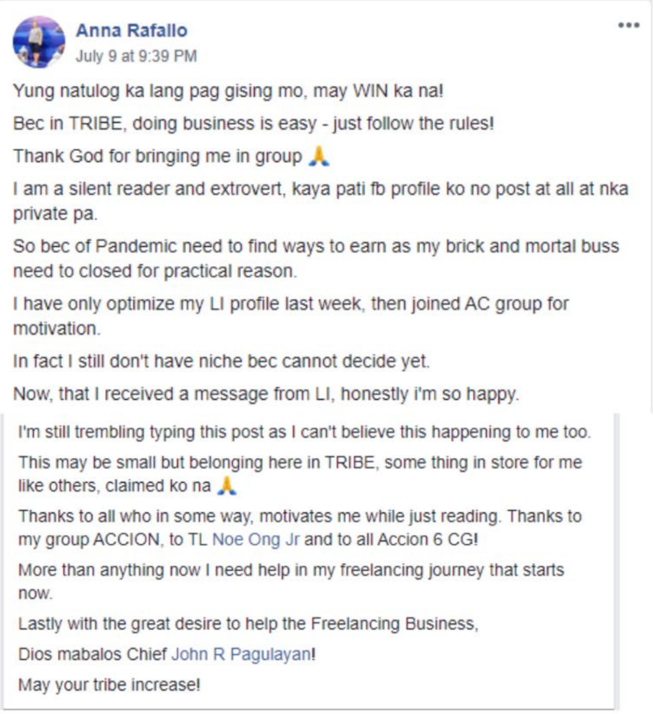


Anna Rafallo
July 9 at 9:39 PM

Yung natulog ka lang pag gising mo, may WIN ka na!

Bec in TRIBE, doing business is easy - just follow the rules!

Thank God for bringing me in group 🙏

I am a silent reader and extrovert, kaya pati fb profile ko no post at all at nka private pa.

So bec of Pandemic need to find ways to earn as my brick and mortal buss need to closed for practical reason.

I have only optimize my LI profile last week, then joined AC group for motivation.

In fact I still don't have niche bec cannot decide yet.

Now, that I received a message from LI, honestly i'm so happy.

I'm still trembling typing this post as I can't believe this happening to me too.

This may be small but belonging here in TRIBE, some thing in store for me like others, claimed ko na 🙏

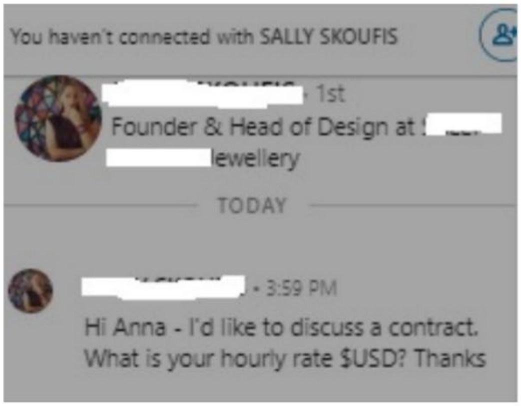
Thanks to all who in some way, motivates me while just reading. Thanks to my group ACCION, to TL Noe Ong Jr and to all Accion 6 CG!

More than anything now I need help in my freelancing journey that starts now.

Lastly with the great desire to help the Freelancing Business,

Dios mabalos Chief John R Pagulayan!

May your tribe increase!

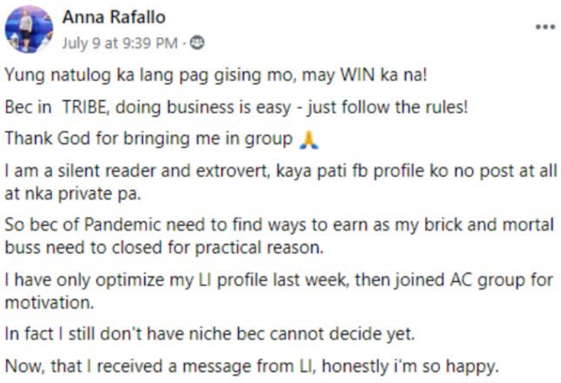


You haven't connected with SALLY SKOUFIS

[redacted] · 1st
Founder & Head of Design at [redacted]
[redacted]lewellery

TODAY

[redacted] · 3:59 PM
Hi Anna - I'd like to discuss a contract. What is your hourly rate $USD? Thanks



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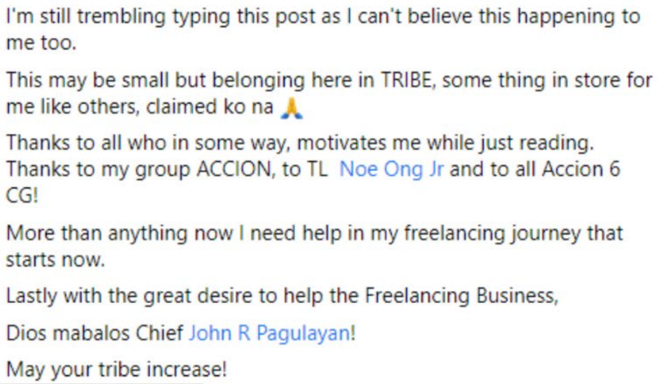

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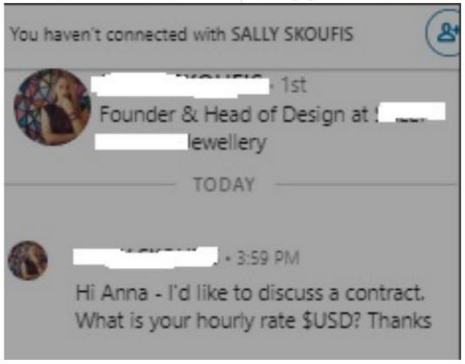

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[redacted] · 1st

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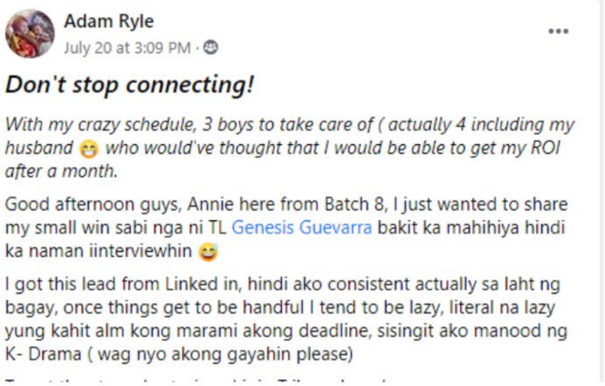


Adam Ryle

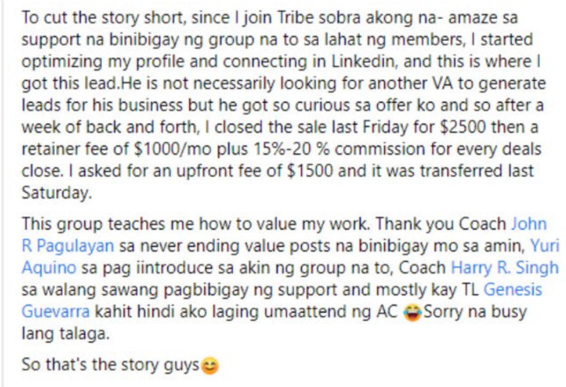
July 20 at 3:09 PM ·

Don't stop connecting!

With my crazy schedule, 3 boys to take care of (actually 4 including my husband 😁 who would've thought that I would be able to get my ROI after a month.

Good afternoon guys, Annie here from Batch 8, I just wanted to share my small win sabi nga ni TL Genesis Guevarra bakit ka mahihiya hindi ka naman iinterviewhin 😅

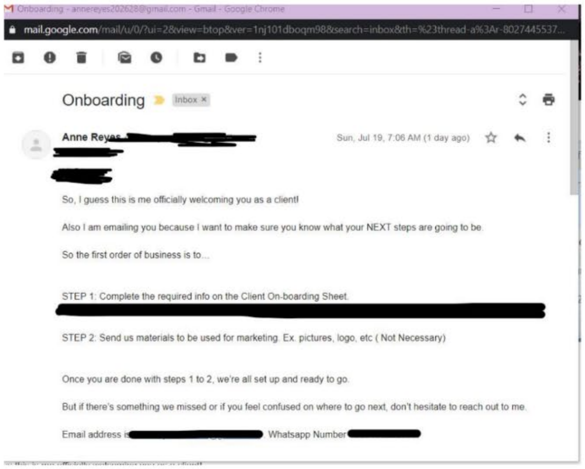
I got this lead from Linked in, hindi ako consistent actually sa laht ng bagay, once things get to be handful I tend to be lazy, literal na lazy yung kahit alm kong marami akong deadline, sisingit ako manood ng K- Drama (wag nyo akong gayahin please)



To cut the story short, since I join Tribe sobra akong na- amaze sa support na binibigay ng group na to sa lahat ng members, I started optimizing my profile and connecting in Linkedin, and this is where I got this lead.He is not necessarily looking for another VA to generate leads for his business but he got so curious sa offer ko and so after a week of back and forth, I closed the sale last Friday for $2500 then a retainer fee of $1000/mo plus 15%-20 % commission for every deals close. I asked for an upfront fee of $1500 and it was transferred last Saturday.

This group teaches me how to value my work. Thank you Coach John R Pagulayan sa never ending value posts na binibigay mo sa amin, Yuri Aquino sa pag iintroduce sa akin ng group na to, Coach Harry R. Singh sa walang sawang pagbibigay ng support and mostly kay TL Genesis Guevarra kahit hindi ako laging umaattend ng AC 😂Sorry na busy lang talaga.

So that's the story guys😊



Onboarding - annereyes202628@gmail.com - Gmail - Google Chrome
mail.google.com/mail/u/0/?ui=2&view=btop&ver=1nj101dboqm98&search=inbox&th=%23thread-a%3Ar-8027445537...
Inbox ×

Onboarding

Anne Reyes [redacted] Sun, Jul 19, 7:06 AM (1 day ago)

[redacted]

[redacted]

So, I guess this is me officially welcoming you as a client!

Also I am emailing you because I want to make sure you know what your NEXT steps are going to be.

So the first order of business is to...

STEP 1: Complete the required info on the Client On-boarding Sheet.

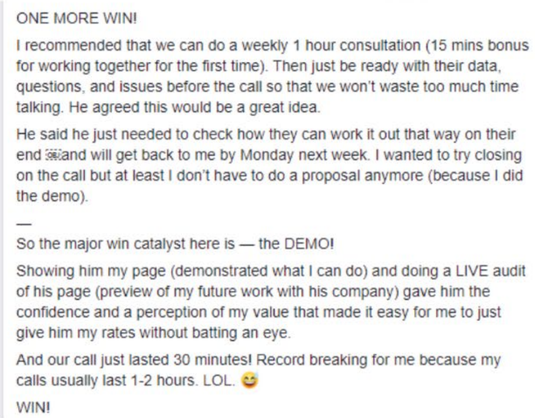
[redacted]

STEP 2: Send us materials to be used for marketing. Ex. pictures, logo, etc (Not Necessary)

Once you are done with steps 1 to 2, we're all set up and ready to go.

But if there's something we missed or if you feel confused on where to go next, don't hesitate to reach out to me.

Email address is [redacted]. Whatsapp Number [redacted]



ONE MORE WIN!

I recommended that we can do a weekly 1 hour consultation (15 mins bonus for working together for the first time). Then just be ready with their data, questions, and issues before the call so that we won't waste too much time talking. He agreed this would be a great idea.

He said he just needed to check how they can work it out that way on their end ￼and will get back to me by Monday next week. I wanted to try closing on the call but at least I don't have to do a proposal anymore (because I did the demo).

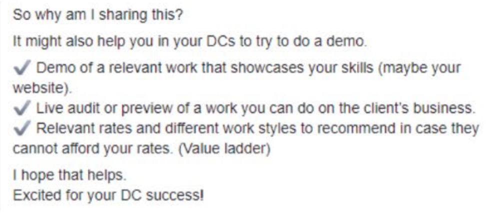
—

So the major win catalyst here is — the DEMO!

Showing him my page (demonstrated what I can do) and doing a LIVE audit of his page (preview of my future work with his company) gave him the confidence and a perception of my value that made it easy for me to just give him my rates without batting an eye.

And our call just lasted 30 minutes! Record breaking for me because my calls usually last 1-2 hours. LOL. 😅

WIN!

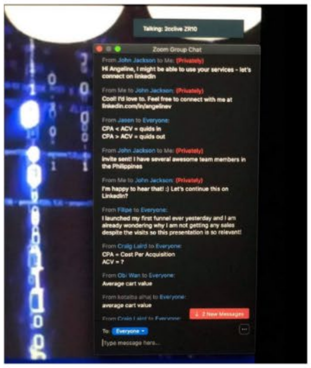


So why am I sharing this?

It might also help you in your DCs to try to do a demo.

✓ Demo of a relevant work that showcases your skills (maybe your website).
✓ Live audit or preview of a work you can do on the client's business.
✓ Relevant rates and different work styles to recommend in case they cannot afford your rates. (Value ladder)

I hope that helps.
Excited for your DC success!



From John Jackson to Me: (Privately)
Hi Angeline, I might be able to use your services - let's connect on linkedin

From Me to John Jackson: (Privately)
Cool! I'd love to. Feel free to connect with me at linkedin.com/in/angelinev

From Jason to Everyone:
CPA < ACV = quids in
CPA > ACV = quids out

From John Jackson to Me: (Privately)
Invite sent! I have several awesome team members in the Philippines

From Me to John Jackson: (Privately)
I'm happy to hear that! :) Let's continue this on LinkedIn?

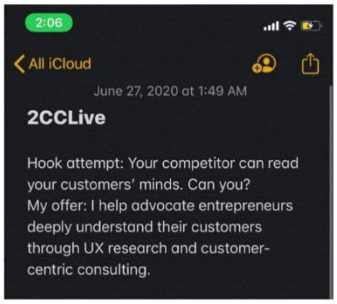
From Filipe to Everyone:
I launched my first funnel ever yesterday and I am already wondering why I am not getting any sales despite the visits so this presentation is so relevant!

From Craig Laird to Everyone:
CPA = Cost Per Acquisition
ACV = ?

From Obi Wan to Everyone:
Average cart value

From [illegible] to Everyone:
average cart value

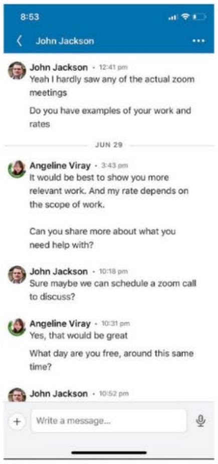
From Craig Laird to Everyone:



June 27, 2020 at 1:49 AM

2CCLive

Hook attempt: Your competitor can read your customers' minds. Can you?
My offer: I help advocate entrepreneurs deeply understand their customers through UX research and customer-centric consulting.



John Jackson · 12:41 pm
Yeah I hardly saw any of the actual zoom meetings

Do you have examples of your work and rates

JUN 29

Angeline Viray · 3:43 pm
It would be best to show you more relevant work. And my rate depends on the scope of work.

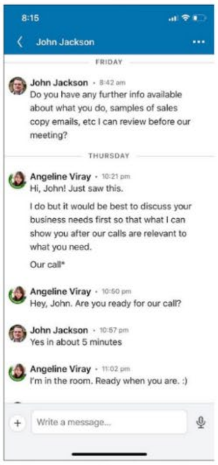
Can you share more about what you need help with?

John Jackson · 10:18 pm
Sure maybe we can schedule a zoom call to discuss?

Angeline Viray · 10:31 pm
Yes, that would be great

What day are you free, around this same time?

John Jackson · 10:52 pm



FRIDAY

John Jackson · 8:42 am
Do you have any further info available about what you do, samples of sales copy emails, etc I can review before our meeting?

THURSDAY

Angeline Viray · 10:21 pm
Hi, John! Just saw this.

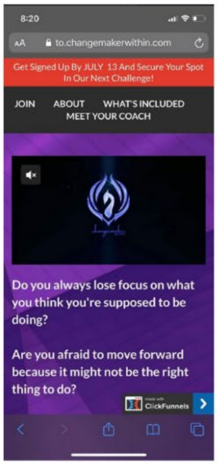
I do but it would be best to discuss your business needs first so that what I can show you after our calls are relevant to what you need.

Our call*

Angeline Viray · 10:50 pm
Hey, John. Are you ready for our call?

John Jackson · 10:57 pm
Yes in about 5 minutes

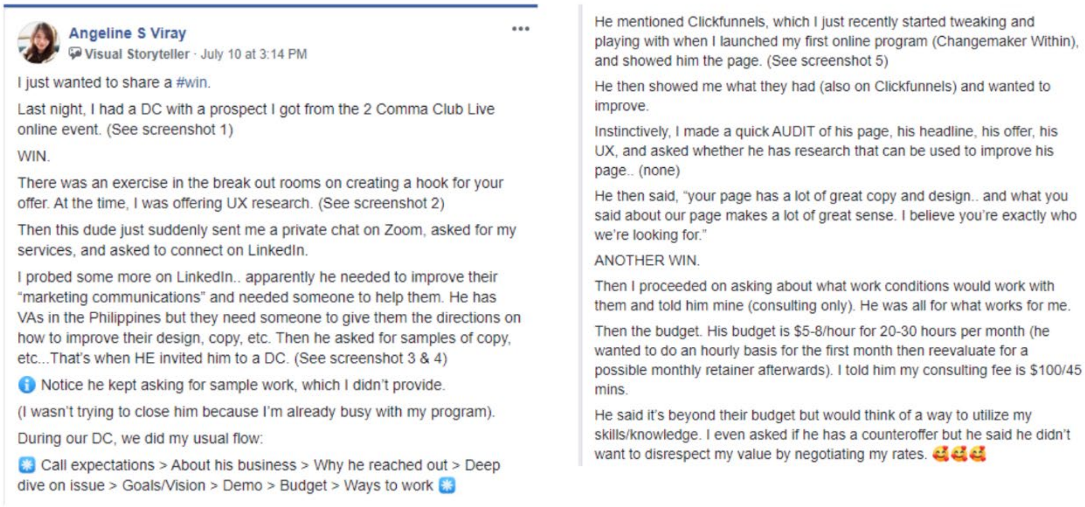
Angeline Viray · 11:02 pm
I'm in the room. Ready when you are. :)



Get Signed Up By JULY 13 And Secure Your Spot In Our Next Challenge!

Do you always lose focus on what you think you're supposed to be doing?

Are you afraid to move forward because it might not be the right thing to do?



Angeline S Viray
Visual Storyteller · July 10 at 3:14 PM

I just wanted to share a #win.

Last night, I had a DC with a prospect I got from the 2 Comma Club Live online event. (See screenshot 1)

WIN.

There was an exercise in the break out rooms on creating a hook for your offer. At the time, I was offering UX research. (See screenshot 2)

Then this dude just suddenly sent me a private chat on Zoom, asked for my services, and asked to connect on LinkedIn.

I probed some more on LinkedIn.. apparently he needed to improve their "marketing communications" and needed someone to help them. He has VAs in the Philippines but they need someone to give them the directions on how to improve their design, copy, etc. Then he asked for samples of copy, etc...That's when HE invited him to a DC. (See screenshot 3 & 4)

ℹ️ Notice he kept asking for sample work, which I didn't provide.

(I wasn't trying to close him because I'm already busy with my program).

During our DC, we did my usual flow:

❇️ Call expectations > About his business > Why he reached out > Deep dive on issue > Goals/Vision > Demo > Budget > Ways to work ❇️

He mentioned Clickfunnels, which I just recently started tweaking and playing with when I launched my first online program (Changemaker Within), and showed him the page. (See screenshot 5)

He then showed me what they had (also on Clickfunnels) and wanted to improve.

Instinctively, I made a quick AUDIT of his page, his headline, his offer, his UX, and asked whether he has research that can be used to improve his page.. (none)

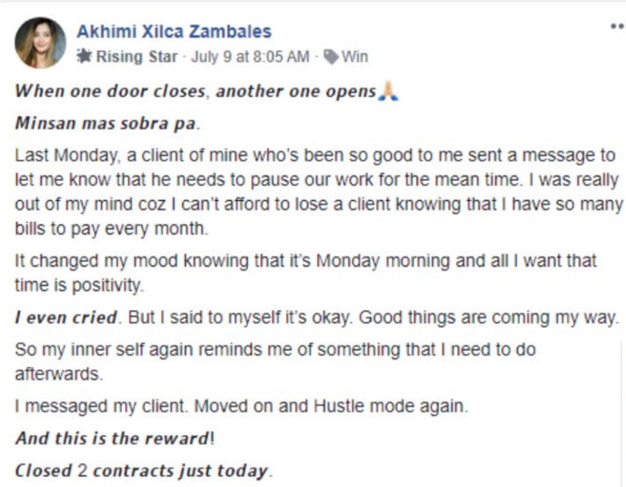
He then said, "your page has a lot of great copy and design.. and what you said about our page makes a lot of great sense. I believe you're exactly who we're looking for."

ANOTHER WIN.

Then I proceeded on asking about what work conditions would work with them and told him mine (consulting only). He was all for what works for me.

Then the budget. His budget is $5-8/hour for 20-30 hours per month (he wanted to do an hourly basis for the first month then reevaluate for a possible monthly retainer afterwards). I told him my consulting fee is $100/45 mins.

He said it's beyond their budget but would think of a way to utilize my skills/knowledge. I even asked if he has a counteroffer but he said he didn't want to disrespect my value by negotiating my rates. 🥰🥰🥰



Akhimi Xilca Zambales

Rising Star · July 9 at 8:05 AM · Win

When one door closes, another one opens🙏

Minsan mas sobra pa.

Last Monday, a client of mine who's been so good to me sent a message to let me know that he needs to pause our work for the mean time. I was really out of my mind coz I can't afford to lose a client knowing that I have so many bills to pay every month.

It changed my mood knowing that it's Monday morning and all I want that time is positivity.

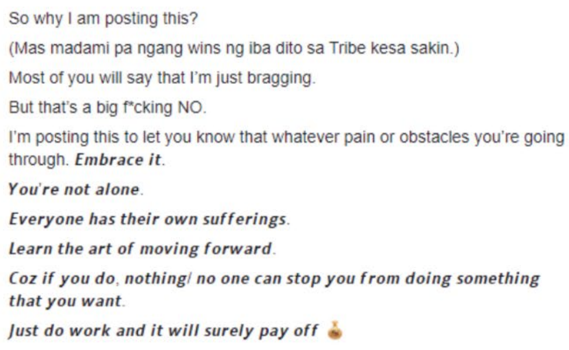
I even cried. But I said to myself it's okay. Good things are coming my way.

So my inner self again reminds me of something that I need to do afterwards.

I messaged my client. Moved on and Hustle mode again.

And this is the reward!

Closed 2 ***contracts just today***.



So why I am posting this?

(Mas madami pa ngang wins ng iba dito sa Tribe kesa sakin.)

Most of you will say that I'm just bragging.

But that's a big f*cking NO.

I'm posting this to let you know that whatever pain or obstacles you're going through. ***Embrace it***.

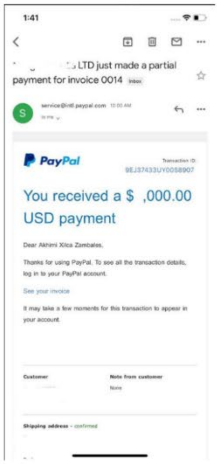
You're not alone.

Everyone has their own sufferings.

Learn the art of moving forward.

Coz if you do, nothing/ no one can stop you from doing something that you want.

Just do work and it will surely pay off 💰



1:41

[redacted] LTD just made a partial payment for invoice 0014 Inbox

service@intl.paypal.com 12:00 AM

to me

PayPal

Transaction ID

9EJ37433UY0058907

You received a $ [redacted],000.00 USD payment

Dear Akhimi Xilca Zambales,

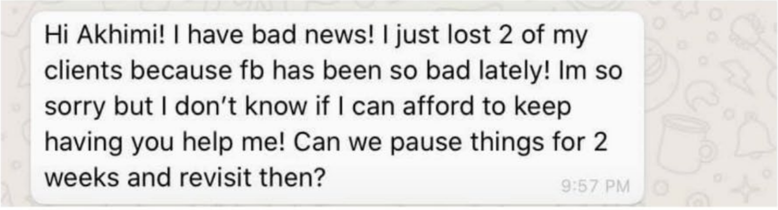
Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.

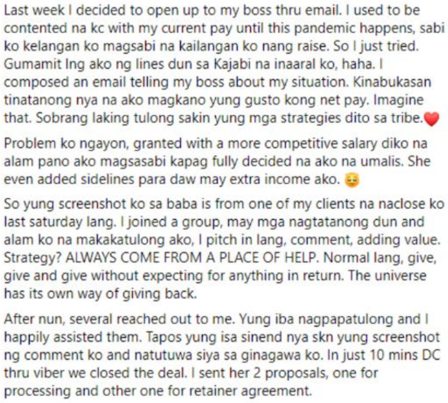
Customer	Note from customer
[redacted]	None

Shipping address - confirmed



Hi Akhimi! I have bad news! I just lost 2 of my clients because fb has been so bad lately! Im so sorry but I don't know if I can afford to keep having you help me! Can we pause things for 2 weeks and revisit then?

9:57 PM

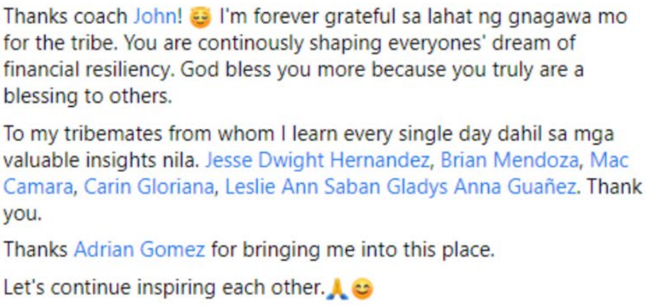


Last week I decided to open up to my boss thru email. I used to be contented na kc with my current pay until this pandemic happens, sabi ko kelangan ko magsabi na kailangan ko nang raise. So I just tried. Gumamit lng ako ng lines dun sa Kajabi na inaaral ko, haha. I composed an email telling my boss about my situation. Kinabukasan tinatanong nya na ako magkano yung gusto kong net pay. Imagine that. Sobrang laking tulong sakin yung mga strategies dito sa tribe.❤️

Problem ko ngayon, granted with a more competitive salary diko na alam pano ako magsasabi kapag fully decided na ako na umalis. She even added sidelines para daw may extra income ako. 😌

So yung screenshot ko sa baba is from one of my clients na naclose ko last saturday lang. I joined a group, may mga nagtatanong dun and alam ko na makakatulong ako, I pitch in lang, comment, adding value. Strategy? ALWAYS COME FROM A PLACE OF HELP. Normal lang, give, give and give without expecting for anything in return. The universe has its own way of giving back.

After nun, several reached out to me. Yung iba nagpapatulong and I happily assisted them. Tapos yung isa sinend nya skn yung screenshot ng comment ko and natutuwa siya sa ginagawa ko. In just 10 mins DC thru viber we closed the deal. I sent her 2 proposals, one for processing and other one for retainer agreement.

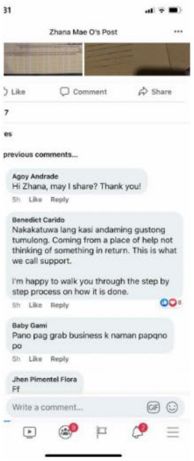


Thanks coach John! 😌 I'm forever grateful sa lahat ng gnagawa mo for the tribe. You are continously shaping everyones' dream of financial resiliency. God bless you more because you truly are a blessing to others.

To my tribemates from whom I learn every single day dahil sa mga valuable insights nila. Jesse Dwight Hernandez, Brian Mendoza, Mac Camara, Carin Gloriana, Leslie Ann Saban Gladys Anna Guañez. Thank you.

Thanks Adrian Gomez for bringing me into this place.

Let's continue inspiring each other.🙏😊



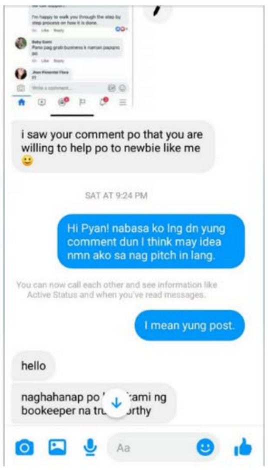
Agoy Andrade
Hi Zhana, may I share? Thank you!

Benedict Carido
Nakakatuwa lang kasi andaming gustong tumulong. Coming from a place of help not thinking of something in return. This is what we call support.

I'm happy to walk you through the step by step process on how it is done.

Baby Gami
Pano pag grab business k naman papqno po

Jhen Pimentel Flora
Ff



i saw your comment po that you are willing to help po to newbie like me 🙂

SAT AT 9:24 PM

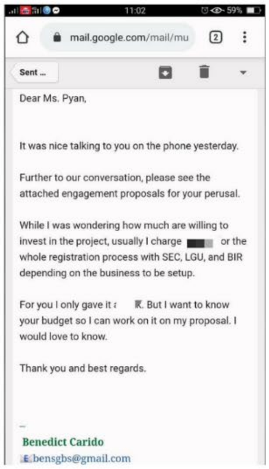
Hi Pyan! nabasa ko lng dn yung comment dun I think may idea nmn ako sa nag pitch in lang.

You can now call each other and see information like Active Status and when you've read messages.

I mean yung post.

hello

naghahanap po kami ng bookeeper na trustworthy



Dear Ms. Pyan,

It was nice talking to you on the phone yesterday.

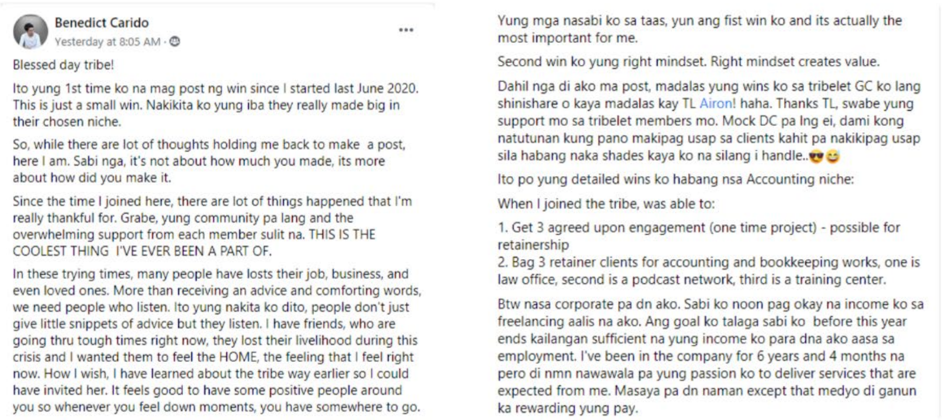
Further to our conversation, please see the attached engagement proposals for your perusal.

While I was wondering how much are willing to invest in the project, usually I charge [redacted] or the whole registration process with SEC, LGU, and BIR depending on the business to be setup.

For you I only gave it [redacted]K. But I want to know your budget so I can work on it on my proposal. I would love to know.

Thank you and best regards.

--
Benedict Carido
bensgbs@gmail.com



Benedict Carido
Yesterday at 8:05 AM ·

Blessed day tribe!

Ito yung 1st time ko na mag post ng win since I started last June 2020. This is just a small win. Nakikita ko yung iba they really made big in their chosen niche.

So, while there are lot of thoughts holding me back to make a post, here I am. Sabi nga, it's not about how much you made, its more about how did you make it.

Since the time I joined here, there are lot of things happened that I'm really thankful for. Grabe, yung community pa lang and the overwhelming support from each member sulit na. THIS IS THE COOLEST THING I'VE EVER BEEN A PART OF.

In these trying times, many people have losts their job, business, and even loved ones. More than receiving an advice and comforting words, we need people who listen. Ito yung nakita ko dito, people don't just give little snippets of advice but they listen. I have friends, who are going thru tough times right now, they lost their livelihood during this crisis and I wanted them to feel the HOME, the feeling that I feel right now. How I wish, I have learned about the tribe way earlier so I could have invited her. It feels good to have some positive people around you so whenever you feel down moments, you have somewhere to go.

Yung mga nasabi ko sa taas, yun ang fist win ko and its actually the most important for me.

Second win ko yung right mindset. Right mindset creates value.

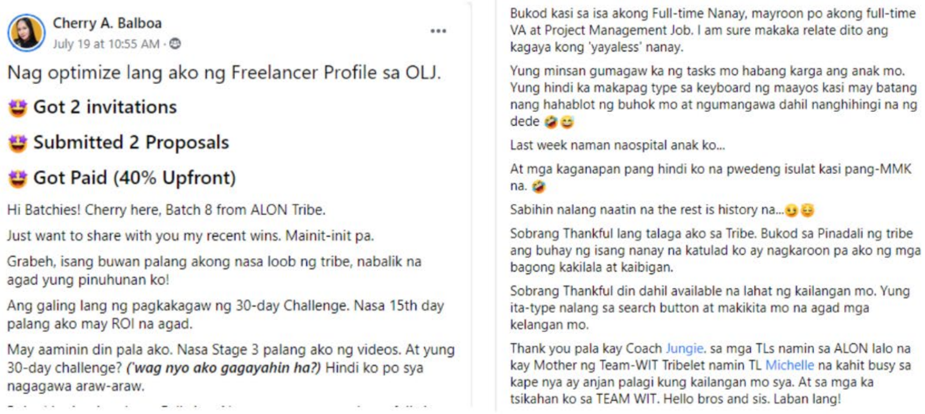
Dahil nga di ako ma post, madalas yung wins ko sa tribelet GC ko lang shinishare o kaya madalas kay TL Airon! haha. Thanks TL, swabe yung support mo sa tribelet members mo. Mock DC pa lng ei, dami kong natutunan kung pano makipag usap sa clients kahit pa nakikipag usap sila habang naka shades kaya ko na silang i handle..😎😅

Ito po yung detailed wins ko habang nsa Accounting niche:

When I joined the tribe, was able to:

1. Get 3 agreed upon engagement (one time project) - possible for retainership
2. Bag 3 retainer clients for accounting and bookkeeping works, one is law office, second is a podcast network, third is a training center.

Btw nasa corporate pa dn ako. Sabi ko noon pag okay na income ko sa freelancing aalis na ako. Ang goal ko talaga sabi ko before this year ends kailangan sufficient na yung income ko para dna ako aasa sa employment. I've been in the company for 6 years and 4 months na pero di nmn nawawala pa yung passion ko to deliver services that are expected from me. Masaya pa dn naman except that medyo di ganun ka rewarding yung pay.



Cherry A. Balboa
July 19 at 10:55 AM ·

Nag optimize lang ako ng Freelancer Profile sa OLJ.

🤩 **Got 2 invitations**

🤩 **Submitted 2 Proposals**

🤩 **Got Paid (40% Upfront)**

Hi Batchies! Cherry here, Batch 8 from ALON Tribe.

Just want to share with you my recent wins. Mainit-init pa.

Grabeh, isang buwan palang akong nasa loob ng tribe, nabalik na agad yung pinuhunan ko!

Ang galing lang ng pagkakagaw ng 30-day Challenge. Nasa 15th day palang ako may ROI na agad.

May aaminin din pala ako. Nasa Stage 3 palang ako ng videos. At yung 30-day challenge? ***('wag nyo ako gagayahin ha?)*** Hindi ko po sya nagagawa araw-araw.

Bukod kasi sa isa akong Full-time Nanay, mayroon po akong full-time VA at Project Management Job. I am sure makaka relate dito ang kagaya kong 'yayaless' nanay.

Yung minsan gumagaw ka ng tasks mo habang karga ang anak mo. Yung hindi ka makapag type sa keyboard ng maayos kasi may batang nang hahablot ng buhok mo at ngumangawa dahil nanghihingi na ng dede 🤣😅

Last week naman naospital anak ko...

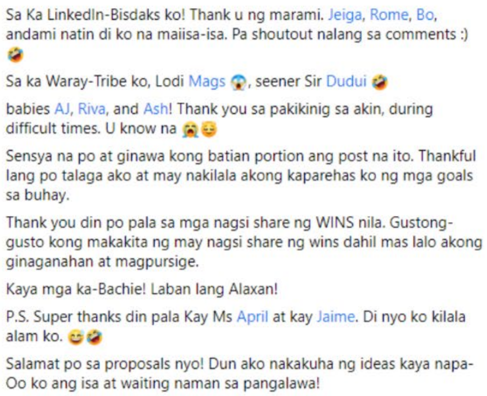
At mga kaganapan pang hindi ko na pwedeng isulat kasi pang-MMK na. 🤣

Sabihin nalang naatin na the rest is history na...😉😌

Sobrang Thankful lang talaga ako sa Tribe. Bukod sa Pinadali ng tribe ang buhay ng isang nanay na katulad ko ay nagkaroon pa ako ng mga bagong kakilala at kaibigan.

Sobrang Thankful din dahil available na lahat ng kailangan mo. Yung ita-type nalang sa search button at makikita mo na agad mga kelangan mo.

Thank you pala kay Coach Jungie. sa mga TLs namin sa ALON lalo na kay Mother ng Team-WIT Tribelet namin TL Michelle na kahit busy sa kape nya ay anjan palagi kung kailangan mo sya. At sa mga ka tsikahan ko sa TEAM WIT. Hello bros and sis. Laban lang!



Sa Ka LinkedIn-Bisdaks ko! Thank u ng marami. Jeiga, Rome, Bo, andami natin di ko na maiisa-isa. Pa shoutout nalang sa comments :) 🤣

Sa ka Waray-Tribe ko, Lodi Mags 😱, seener Sir Dudui 🤣

babies AJ, Riva, and Ash! Thank you sa pakikinig sa akin, during difficult times. U know na 😭😌

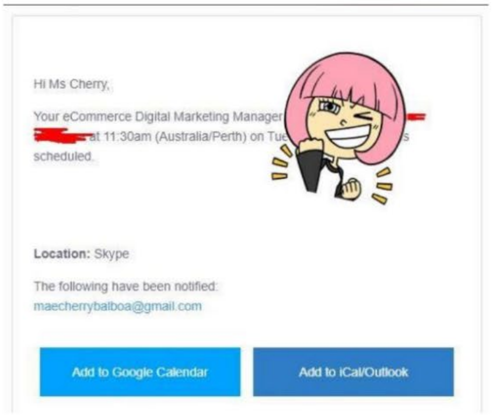
Sensya na po at ginawa kong batian portion ang post na ito. Thankful lang po talaga ako at may nakilala akong kaparehas ko ng mga goals sa buhay.

Thank you din po pala sa mga nagsi share ng WINS nila. Gustong-gusto kong makakita ng may nagsi share ng wins dahil mas lalo akong ginaganahan at magpursige.

Kaya mga ka-Bachie! Laban lang Alaxan!

P.S. Super thanks din pala Kay Ms April at kay Jaime. Di nyo ko kilala alam ko. 😅🤣

Salamat po sa proposals nyo! Dun ako nakakuha ng ideas kaya napa-Oo ko ang isa at waiting naman sa pangalawa!



Hi Ms Cherry,

Your eCommerce Digital Marketing Manager [redacted] [redacted] at 11:30am (Australia/Perth) on Tue s scheduled.

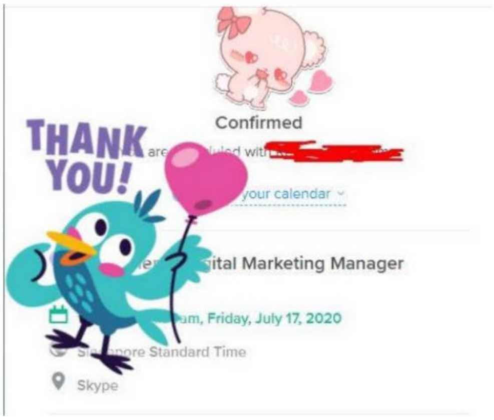
Location: Skype

The following have been notified:
maecherrybalboa@gmail.com

In fact, konti lang binago ko dun eh! Slamat ng marami!

Many thanks,

Cherry *"di pa masyadong ginalingan pero may wins na"* **Balboa**



Confirmed

are uled with [redacted]

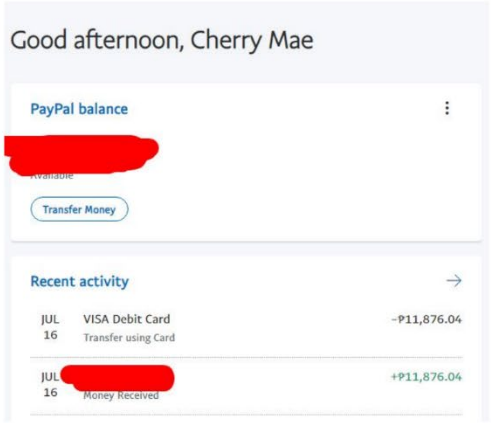
your calendar

ital Marketing Manager

am, Friday, July 17, 2020

pore Standard Time

Skype



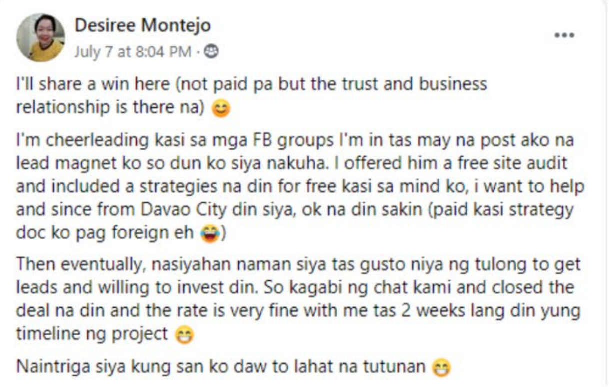
Good afternoon, Cherry Mae

PayPal balance

[redacted]

Recent activity

JUL 16	VISA Debit Card Transfer using Card	-₱11,876.04
JUL 16	[redacted] Money Received	+₱11,876.04



Desiree Montejo
July 7 at 8:04 PM ·

I'll share a win here (not paid pa but the trust and business relationship is there na) 😊

I'm cheerleading kasi sa mga FB groups I'm in tas may na post ako na lead magnet ko so dun ko siya nakuha. I offered him a free site audit and included a strategies na din for free kasi sa mind ko, i want to help and since from Davao City din siya, ok na din sakin (paid kasi strategy doc ko pag foreign eh 😂)

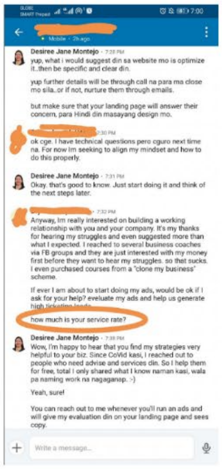
Then eventually, nasiyahan naman siya tas gusto niya ng tulong to get leads and willing to invest din. So kagabi ng chat kami and closed the deal na din and the rate is very fine with me tas 2 weeks lang din yung timeline ng project 😁

Naintriga siya kung san ko daw to lahat na tutunan 😁

Our project will start next month pa so mag aral ako maigi nito kasi nagfefeeling expert lang ako sa kanya kahit wala pa naman talaga ako experience nito like execution before, puro lessons lang 😁.

I don't need to worry naman kasi coz google is free, youtube is very accessible and the best resources that I have is TFMT ❤️

Silent reader ako dito sa tribe but I'm learning and sobra, di mababayaran learnings dito. Basta move on lang palagi if may rejections, and do your thing every day kasi dadating din yang mga clients na yan eh, ika nga, ONE STEP AT A TIME by Jordin Sparks 😂



[redacted]
Mobile · 2h ago

Desiree Jane Montejo · 7:28 PM
yup, what i would suggest din sa website mo is optimize it..then be specific and clear din.

yup further details will be through call na para ma close mo sila..or if not, nurture them through emails.

but make sure that your landing page will answer their concern, para Hindi din masayang design mo.

[redacted] · 7:30 PM
ok cge. I have technical questions pero cguro next time na. For now Im seeking to align my mindset and how to do this properly.

Desiree Jane Montejo · 7:31 PM
Okay. that's good to know. Just start doing it and think of the next steps later.

[redacted] · 7:32 PM
Anyway, Im really interested on building a working relationship with you and your company. It's my thanks for hearing my struggles and even suggested more than what I expected. I reached to several business coaches via FB groups and they are just interested with my money first before they want to hear my struggles. so that sucks. I even purchased courses from a "clone my business" scheme.

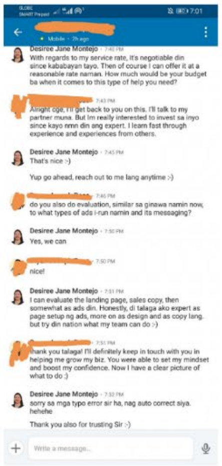
If ever I am about to start doing my ads, would be ok if I ask for your help? eveluate my ads and help us generate high ticketing leads.

how much is your service rate?

Desiree Jane Montejo · 7:38 PM
Wow, I'm happy to hear that you find my strategies very helpful to your biz. Since CoVid kasi, I reached out to people who need advise and services din. So I help them for free, total I only shared what I know naman kasi, wala pa naming work na nagaganap. :-)

Yeah, sure!

You can reach out to me whenever you'll run an ads and will give my evaluation din on your landing page and sees copy.



[redacted]
Mobile · 2h ago

Desiree Jane Montejo · 7:42 PM
With regards to my service rate, It's negotiable din since kababayan tayo. Then of course I can offer it at a reasonable rate naman. How much would be your budget ba when it comes to this type of help you need?

[redacted] · 7:43 PM
Alright cge, I'll get back to you on this. I'll talk to my partner muna. But Im really interested to invest sa inyo since kayo nmn din ang expert. I learn fast through experience and experiences from others.

Desiree Jane Montejo · 7:45 PM
That's nice :-)

Yup go ahead, reach out to me lang anytime :-)

[redacted] · 7:46 PM
do you also do evaluation, similar sa ginawa namin now, to what types of ads i-run namin and its messaging?

Desiree Jane Montejo · 7:50 PM
Yes, we can

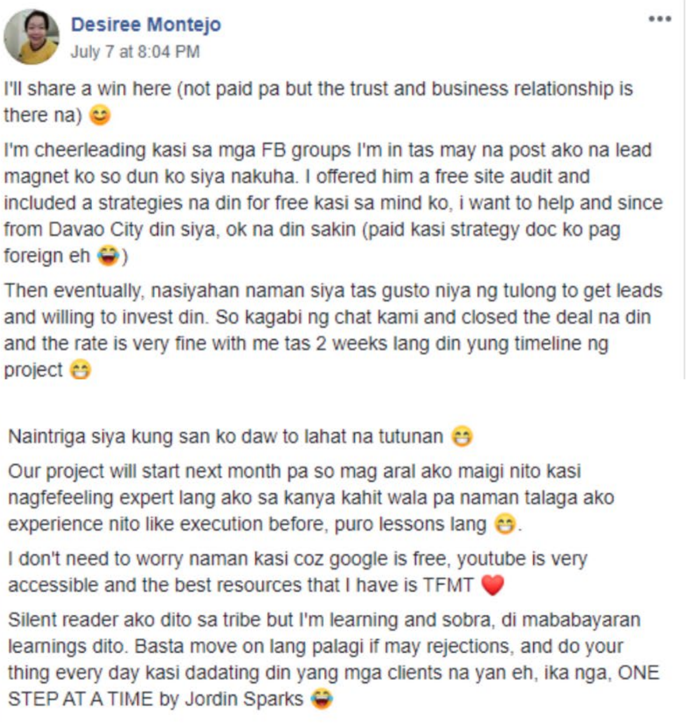
[redacted] · 7:50 PM
nice!

Desiree Jane Montejo · 7:51 PM
I can evaluate the landing page, sales copy, then somewhat as ads din. Honestly, di talaga ako expert as page setup ng ads, more on as design and as copy lang. but try din nation what my team can do :-)

[redacted] · 7:51 PM
thank you talaga! I'll definitely keep in touch with you in helping me grow my biz. You were able to set my mindset and boost my confidence. Now I have a clear picture of what to do :)

Desiree Jane Montejo · 7:52 PM
sorry sa mga typo error sir ha, nag auto correct siya. hehehe

Thank you also for trusting Sir :-)



Desiree Montejo
July 7 at 8:04 PM

I'll share a win here (not paid pa but the trust and business relationship is there na) 😊

I'm cheerleading kasi sa mga FB groups I'm in tas may na post ako na lead magnet ko so dun ko siya nakuha. I offered him a free site audit and included a strategies na din for free kasi sa mind ko, i want to help and since from Davao City din siya, ok na din sakin (paid kasi strategy doc ko pag foreign eh 😂)

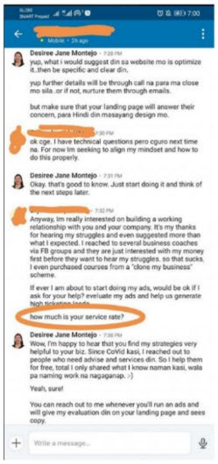
Then eventually, nasiyahan naman siya tas gusto niya ng tulong to get leads and willing to invest din. So kagabi ng chat kami and closed the deal na din and the rate is very fine with me tas 2 weeks lang din yung timeline ng project 😁

Naintriga siya kung san ko daw to lahat na tutunan 😁

Our project will start next month pa so mag aral ako maigi nito kasi nagfefeeling expert lang ako sa kanya kahit wala pa naman talaga ako experience nito like execution before, puro lessons lang 😁.

I don't need to worry naman kasi coz google is free, youtube is very accessible and the best resources that I have is TFMT ❤️

Silent reader ako dito sa tribe but I'm learning and sobra, di mababayaran learnings dito. Basta move on lang palagi if may rejections, and do your thing every day kasi dadating din yang mga clients na yan eh, ika nga, ONE STEP AT A TIME by Jordin Sparks 😂



Desiree Jane Montejo · 7:28 PM
yup, what i would suggest din sa website mo is optimize it..then be specific and clear din.

yup further details will be through call na para ma close mo sila..or if not, nurture them through emails.

but make sure that your landing page will answer their concern, para Hindi din masayang design mo.

[redacted] · 7:30 PM
ok cge. I have technical questions pero cguro next time na. For now Im seeking to align my mindset and how to do this properly.

Desiree Jane Montejo · 7:31 PM
Okay. that's good to know. Just start doing it and think of the next steps later.

[redacted] · 7:32 PM
Anyway, Im really interested on building a working relationship with you and your company. It's my thanks for hearing my struggles and even suggested more than what I expected. I reached to several business coaches via FB groups and they are just interested with my money first before they want to hear my struggles. so that sucks. I even purchased courses from a "clone my business" scheme.

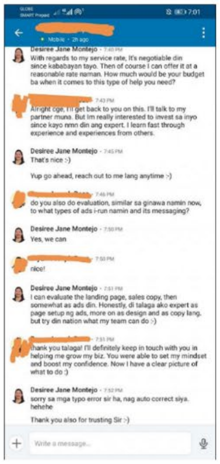
If ever I am about to start doing my ads, would be ok if I ask for your help? eveluate my ads and help us generate high ticketing leads.

how much is your service rate?

Desiree Jane Montejo · 7:38 PM
Wow, I'm happy to hear that you find my strategies very helpful to your biz. Since CoVid kasi, I reached out to people who need advise and services din. So I help them for free. total I only shared what I know naman kasi, wala pa naming work na nagaganap. :-)

Yeah, sure!

You can reach out to me whenever you'll run an ads and will give my evaluation din on your landing page and sees copy.



Desiree Jane Montejo · 7:40 PM
With regards to my service rate, It's negotiable din since kababayan tayo. Then of course I can offer it at a reasonable rate naman. How much would be your budget ba when it comes to this type of help you need?

[redacted] · 7:43 PM
Alright cge, I'll get back to you on this. I'll talk to my partner muna. But Im really interested to invest sa inyo since kayo nmn din ang expert. I learn fast through experience and experiences from others.

Desiree Jane Montejo · 7:45 PM
That's nice :-)

Yup go ahead, reach out to me lang anytime :-)

[redacted] · 7:46 PM
do you also do evaluation, similar sa ginawa namin now, to what types of ads i-run namin and its messaging?

Desiree Jane Montejo · 7:50 PM
Yes, we can

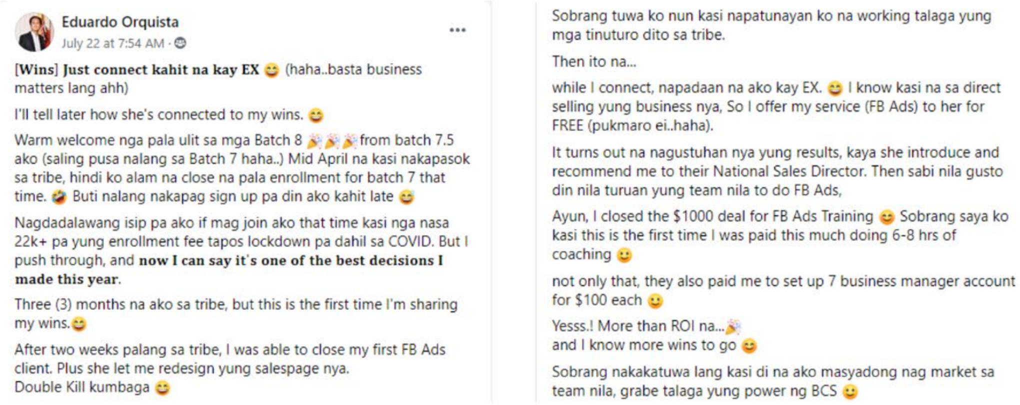
[redacted] · 7:50 PM
nice!

Desiree Jane Montejo · 7:51 PM
I can evaluate the landing page, sales copy, then somewhat as ads din. Honestly, di talaga ako expert as page setup ng ads, more on as design and as copy lang. but try din nation what my team can do :-)

[redacted] · 7:51 PM
thank you talaga! I'll definitely keep in touch with you in helping me grow my biz. You were able to set my mindset and boost my confidence. Now I have a clear picture of what to do :)

Desiree Jane Montejo · 7:52 PM
sorry sa mga typo error sir ha, nag auto correct siya. hehehe

Thank you also for trusting Sir :-)



Eduardo Orquista
July 22 at 7:54 AM

[Wins] Just connect kahit na kay EX 😊 (haha..basta business matters lang ahh)

I'll tell later how she's connected to my wins. 😊

Warm welcome nga pala ulit sa mga Batch 8 🎉🎉🎉 from batch 7.5 ako (saling pusa nalang sa Batch 7 haha..) Mid April na kasi nakapasok sa tribe, hindi ko alam na close na pala enrollment for batch 7 that time. 🤣 Buti nalang nakapag sign up pa din ako kahit late 😊

Nagdadalawang isip pa ako if mag join ako that time kasi nga nasa 22k+ pa yung enrollment fee tapos lockdown pa dahil sa COVID. But I push through, and **now I can say it's one of the best decisions I made this year.**

Three (3) months na ako sa tribe, but this is the first time I'm sharing my wins.😊

After two weeks palang sa tribe, I was able to close my first FB Ads client. Plus she let me redesign yung salespage nya.
Double Kill kumbaga 😊

Sobrang tuwa ko nun kasi napatunayan ko na working talaga yung mga tinuturo dito sa tribe.

Then ito na...

while I connect, napadaan na ako kay EX. 😊 I know kasi na sa direct selling yung business nya, So I offer my service (FB Ads) to her for FREE (pukmaro ei..haha).

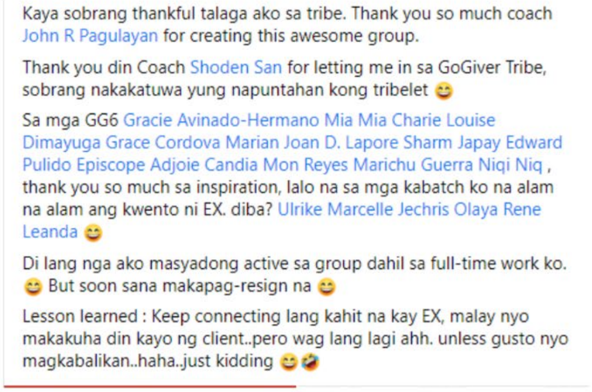
It turns out na nagustuhan nya yung results, kaya she introduce and recommend me to their National Sales Director. Then sabi nila gusto din nila turuan yung team nila to do FB Ads,

Ayun, I closed the $1000 deal for FB Ads Training 😊 Sobrang saya ko kasi this is the first time I was paid this much doing 6-8 hrs of coaching 🙂

not only that, they also paid me to set up 7 business manager account for $100 each 🙂

Yesss.! More than ROI na...🎉
and I know more wins to go 😊

Sobrang nakakatuwa lang kasi di na ako masyadong nag market sa team nila, grabe talaga yung power ng BCS 🙂



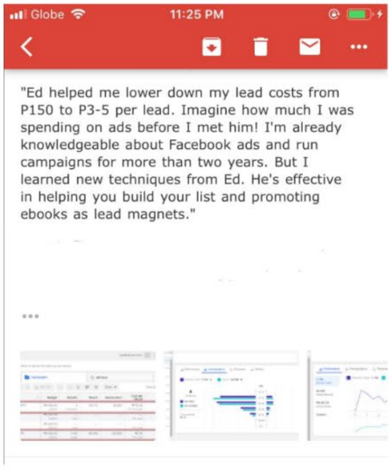
Kaya sobrang thankful talaga ako sa tribe. Thank you so much coach John R Pagulayan for creating this awesome group.

Thank you din Coach Shoden San for letting me in sa GoGiver Tribe, sobrang nakakatuwa yung napuntahan kong tribelet 😄

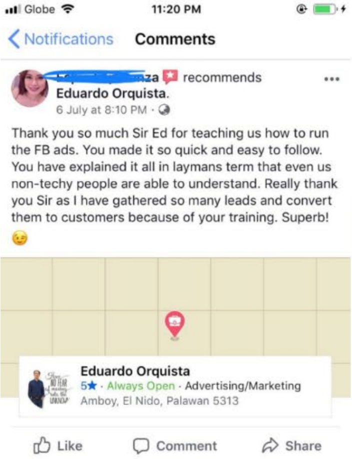
Sa mga GG6 Gracie Avinado-Hermano Mia Mia Charie Louise Dimayuga Grace Cordova Marian Joan D. Lapore Sharm Japay Edward Pulido Episcope Adjoie Candia Mon Reyes Marichu Guerra Niqi Niq , thank you so much sa inspiration, lalo na sa mga kabatch ko na alam na alam ang kwento ni EX. diba? Ulrike Marcelle Jechris Olaya Rene Leanda 😄

Di lang nga ako masyadong active sa group dahil sa full-time work ko. 😄 But soon sana makapag-resign na 😄

Lesson learned : Keep connecting lang kahit na kay EX, malay nyo makakuha din kayo ng client..pero wag lang lagi ahh. unless gusto nyo magkabalikan..haha..just kidding 😄🤣


Globe
11:25 PM

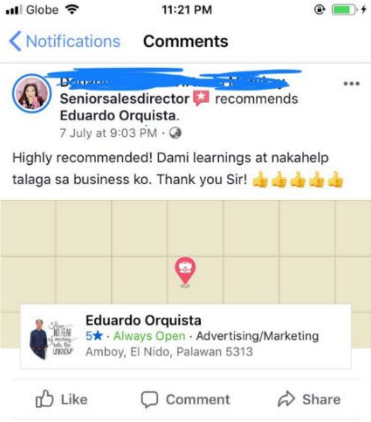
"Ed helped me lower down my lead costs from P150 to P3-5 per lead. Imagine how much I was spending on ads before I met him! I'm already knowledgeable about Facebook ads and run campaigns for more than two years. But I learned new techniques from Ed. He's effective in helping you build your list and promoting ebooks as lead magnets."


Globe
11:20 PM
Notifications
Comments

[redacted] recommends **Eduardo Orquista**.
6 July at 8:10 PM

Thank you so much Sir Ed for teaching us how to run the FB ads. You made it so quick and easy to follow. You have explained it all in laymans term that even us non-techy people are able to understand. Really thank you Sir as I have gathered so many leads and convert them to customers because of your training. Superb! 😉

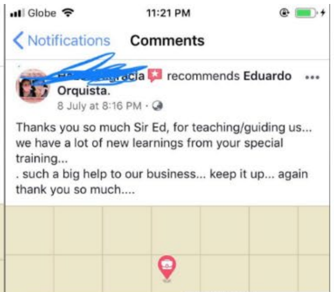
Eduardo Orquista
5★ · Always Open · Advertising/Marketing
Amboy, El Nido, Palawan 5313
Like
Comment
Share


Globe
11:21 PM
Notifications
Comments

[redacted] **Seniorsalesdirector** recommends **Eduardo Orquista**.
7 July at 9:03 PM

Highly recommended! Dami learnings at nakahelp talaga sa business ko. Thank you Sir! 👍👍👍👍👍

Eduardo Orquista
5★ · Always Open · Advertising/Marketing
Amboy, El Nido, Palawan 5313
Like
Comment
Share


Globe
11:21 PM
Notifications
Comments

[redacted] recommends **Eduardo Orquista**.
8 July at 8:16 PM

Thanks you so much Sir Ed, for teaching/guiding us... we have a lot of new learnings from your special training...
. such a big help to our business... keep it up... again thank you so much....

Eduardo Orquista
5★ · Always Open · A
Amboy, El Nido, Palaw
Like
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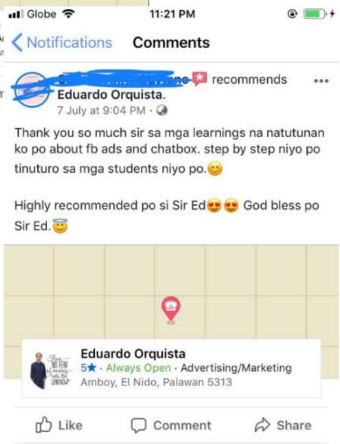
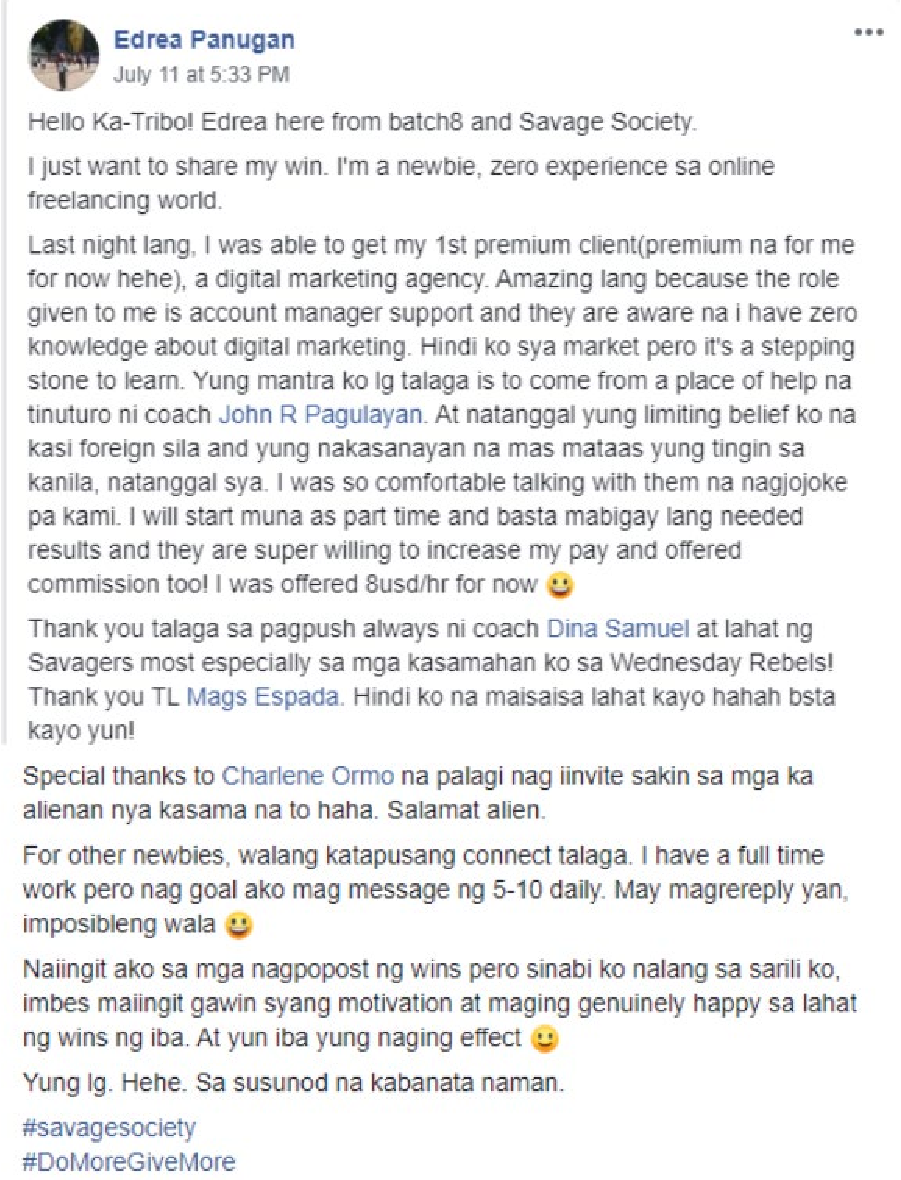

Globe
11:21 PM
Notifications
Comments

[redacted] recommends **Eduardo Orquista**.
7 July at 9:04 PM

Thank you so much sir sa mga learnings na natutunan ko po about fb ads and chatbox. step by step niyo po tinuturo sa mga students niyo po.😊

Highly recommended po si Sir Ed😍😍 God bless po Sir Ed.😇

Eduardo Orquista
5★ · Always Open · Advertising/Marketing
Amboy, El Nido, Palawan 5313
Like
Comment
Share



Edrea Panugan
July 11 at 5:33 PM

Hello Ka-Tribo! Edrea here from batch8 and Savage Society.

I just want to share my win. I'm a newbie, zero experience sa online freelancing world.

Last night lang, I was able to get my 1st premium client(premium na for me for now hehe), a digital marketing agency. Amazing lang because the role given to me is account manager support and they are aware na i have zero knowledge about digital marketing. Hindi ko sya market pero it's a stepping stone to learn. Yung mantra ko lg talaga is to come from a place of help na tinuturo ni coach John R Pagulayan. At natanggal yung limiting belief ko na kasi foreign sila and yung nakasanayan na mas mataas yung tingin sa kanila, natanggal sya. I was so comfortable talking with them na nagjojoke pa kami. I will start muna as part time and basta mabigay lang needed results and they are super willing to increase my pay and offered commission too! I was offered 8usd/hr for now 😃

Thank you talaga sa pagpush always ni coach Dina Samuel at lahat ng Savagers most especially sa mga kasamahan ko sa Wednesday Rebels! Thank you TL Mags Espada. Hindi ko na maisaisa lahat kayo hahah bsta kayo yun!

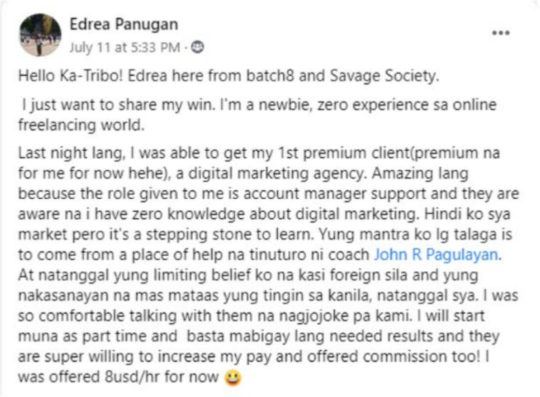
Special thanks to Charlene Ormo na palagi nag iinvite sakin sa mga ka alienan nya kasama na to haha. Salamat alien.

For other newbies, walang katapusang connect talaga. I have a full time work pero nag goal ako mag message ng 5-10 daily. May magrereply yan, imposibleng wala 😃

Naiingit ako sa mga nagpopost ng wins pero sinabi ko nalang sa sarili ko, imbes maiingit gawin syang motivation at maging genuinely happy sa lahat ng wins ng iba. At yun iba yung naging effect 🙂

Yung lg. Hehe. Sa susunod na kabanata naman.

#savagesociety
#DoMoreGiveMore



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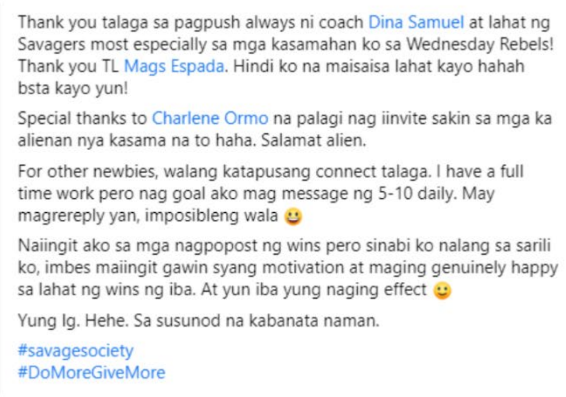

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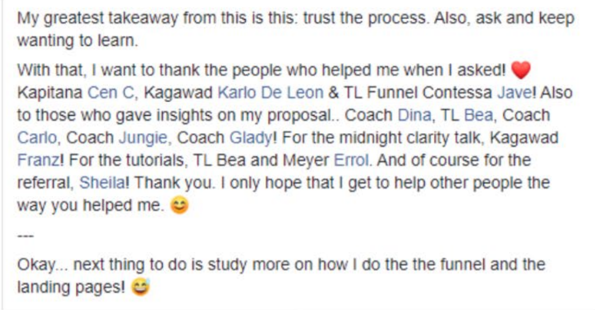
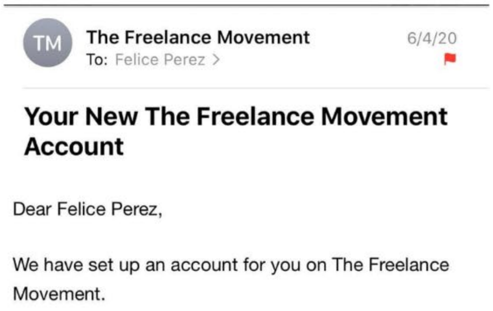
#savagesociety
#DoMoreGiveMore



My greatest takeaway from this is this: trust the process. Also, ask and keep wanting to learn.

With that, I want to thank the people who helped me when I asked! ❤️ Kapitana Cen C, Kagawad Karlo De Leon & TL Funnel Contessa Jave! Also to those who gave insights on my proposal.. Coach Dina, TL Bea, Coach Carlo, Coach Jungie, Coach Glady! For the midnight clarity talk, Kagawad Franz! For the tutorials, TL Bea and Meyer Errol. And of course for the referral, Sheila! Thank you. I only hope that I get to help other people the way you helped me. 😊

Okay... next thing to do is study more on how I do the the funnel and the landing pages! 😅

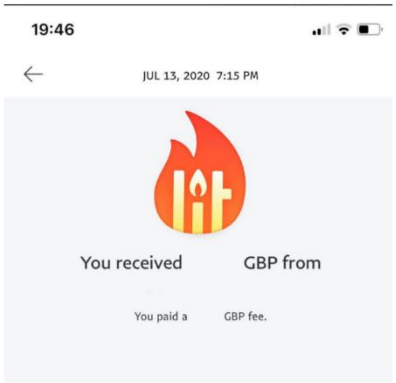


TM **The Freelance Movement** 6/4/20
To: Felice Perez >

Your New The Freelance Movement Account

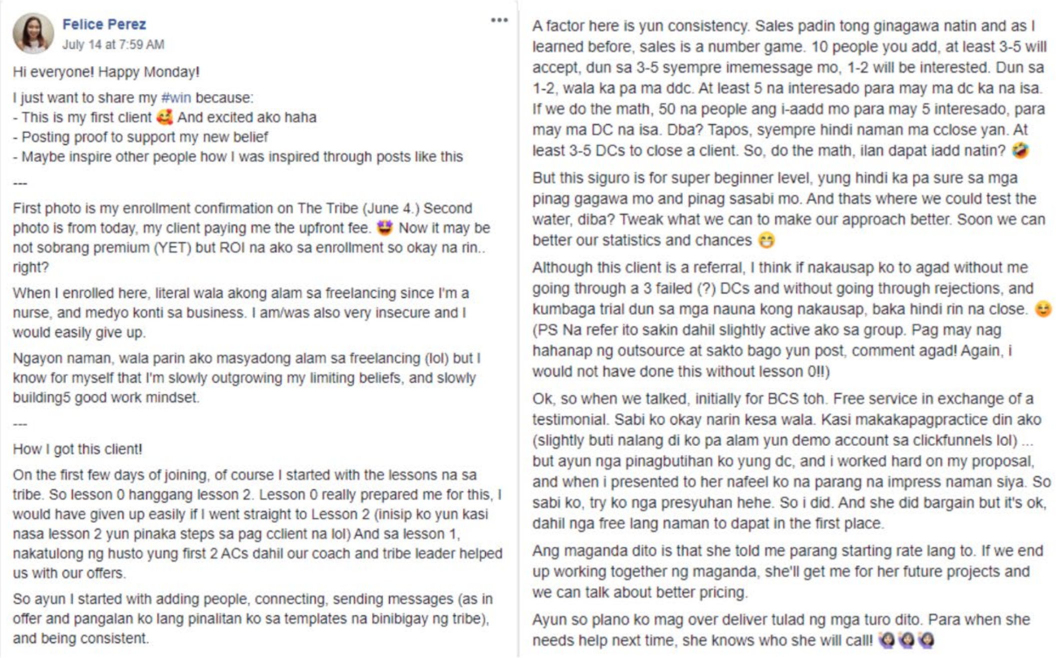
Dear Felice Perez,

We have set up an account for you on The Freelance Movement.



You received GBP from

You paid a GBP fee.



Felice Perez
July 14 at 7:59 AM

Hi everyone! Happy Monday!

I just want to share my #win because:
- This is my first client 🥰 And excited ako haha
- Posting proof to support my new belief
- Maybe inspire other people how I was inspired through posts like this

---

First photo is my enrollment confirmation on The Tribe (June 4.) Second photo is from today, my client paying me the upfront fee. 🤩 Now it may be not sobrang premium (YET) but ROI na ako sa enrollment so okay na rin.. right?

When I enrolled here, literal wala akong alam sa freelancing since I'm a nurse, and medyo konti sa business. I am/was also very insecure and I would easily give up.

Ngayon naman, wala parin ako masyadong alam sa freelancing (lol) but I know for myself that I'm slowly outgrowing my limiting beliefs, and slowly building5 good work mindset.

How I got this client!

On the first few days of joining, of course I started with the lessons na sa tribe. So lesson 0 hanggang lesson 2. Lesson 0 really prepared me for this, I would have given up easily if I went straight to Lesson 2 (inisip ko yun kasi nasa lesson 2 yun pinaka steps sa pag cclient na lol) And sa lesson 1, nakatulong ng husto yung first 2 ACs dahil our coach and tribe leader helped us with our offers.

So ayun I started with adding people, connecting, sending messages (as in offer and pangalan ko lang pinalitan ko sa templates na binibigay ng tribe), and being consistent.

A factor here is yun consistency. Sales padin tong ginagawa natin and as I learned before, sales is a number game. 10 people you add, at least 3-5 will accept, dun sa 3-5 syempre imemessage mo, 1-2 will be interested. Dun sa 1-2, wala ka pa ma ddc. At least 5 na interesado para may ma dc ka na isa. If we do the math, 50 na people ang i-aadd mo para may 5 interesado, para may ma DC na isa. Dba? Tapos, syempre hindi naman ma cclose yan. At least 3-5 DCs to close a client. So, do the math, ilan dapat iadd natin? 🤣

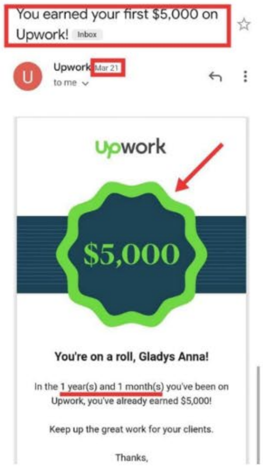
But this siguro is for super beginner level, yung hindi ka pa sure sa mga pinag gagawa mo and pinag sasabi mo. And thats where we could test the water, diba? Tweak what we can to make our approach better. Soon we can better our statistics and chances 😁

Although this client is a referral, I think if nakausap ko to agad without me going through a 3 failed (?) DCs and without going through rejections, and kumbaga trial dun sa mga nauna kong nakausap, baka hindi rin na close. 😉 (PS Na refer ito sakin dahil slightly active ako sa group. Pag may nag hahanap ng outsource at sakto bago yun post, comment agad! Again, i would not have done this without lesson 0!!)

Ok, so when we talked, initially for BCS toh. Free service in exchange of a testimonial. Sabi ko okay narin kesa wala. Kasi makakapagpractice din ako (slightly buti nalang di ko pa alam yun demo account sa clickfunnels lol) ... but ayun nga pinagbutihan ko yung dc, and i worked hard on my proposal, and when i presented to her nafeel ko na parang na impress naman siya. So sabi ko, try ko nga presyuhan hehe. So i did. And she did bargain but it's ok, dahil nga free lang naman to dapat in the first place.

Ang maganda dito is that she told me parang starting rate lang to. If we end up working together ng maganda, she'll get me for her future projects and we can talk about better pricing.

Ayun so plano ko mag over deliver tulad ng mga turo dito. Para when she needs help next time, she knows who she will call! 🙆‍♀️🙆‍♀️🙆‍♀️



You earned your first $5,000 on Upwork! Inbox

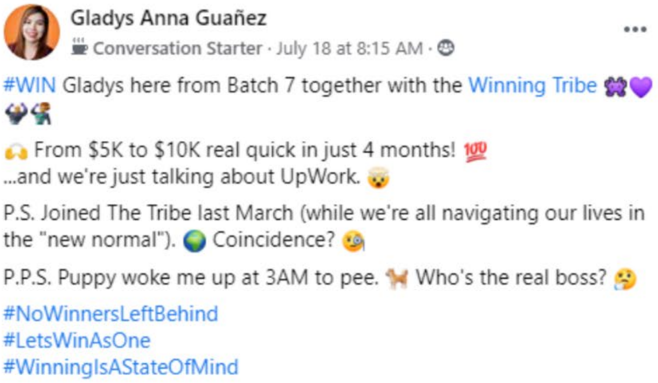
Upwork Mar 21
to me

You're on a roll, Gladys Anna!

In the 1 year(s) and 1 month(s) you've been on Upwork, you've already earned $5,000!

Keep up the great work for your clients.

Thanks,



Gladys Anna Guañez
☕ Conversation Starter · July 18 at 8:15 AM · 🌐

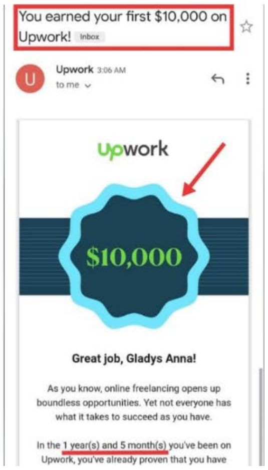
#WIN Gladys here from Batch 7 together with the Winning Tribe 👾💜
🦸‍♀️🧑‍🔧

🙌 From $5K to $10K real quick in just 4 months! 💯
...and we're just talking about UpWork. 🤯

P.S. Joined The Tribe last March (while we're all navigating our lives in the "new normal"). 🌍 Coincidence? 🧐

P.P.S. Puppy woke me up at 3AM to pee. 🐕 Who's the real boss? 🤔

#NoWinnersLeftBehind
#LetsWinAsOne
#WinningIsAStateOfMind



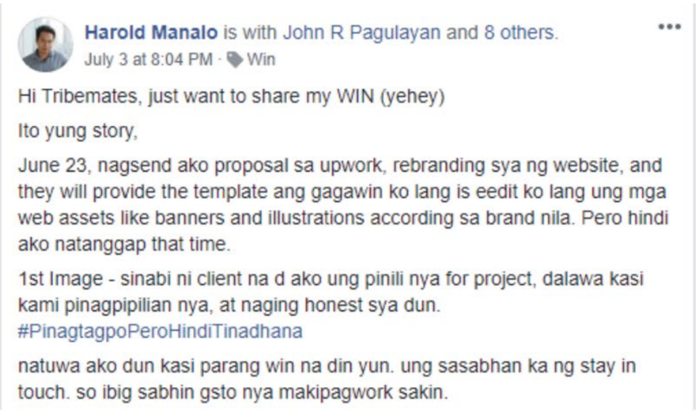
You earned your first $10,000 on Upwork! Inbox

Upwork 3:06 AM
to me

Great job, Gladys Anna!

As you know, online freelancing opens up boundless opportunities. Yet not everyone has what it takes to succeed as you have.

In the 1 year(s) and 5 month(s) you've been on Upwork, you've already proven that you have



Harold Manalo is with John R Pagulayan and 8 others.
July 3 at 8:04 PM · Win

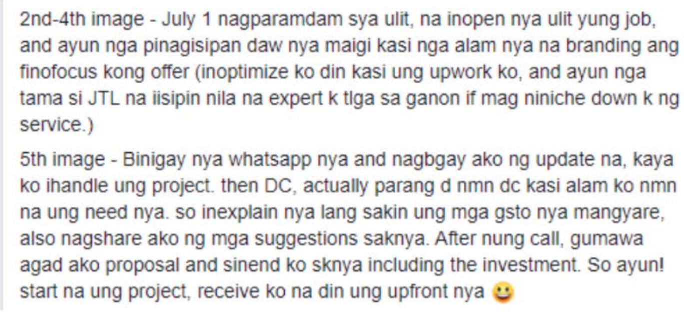
Hi Tribemates, just want to share my WIN (yehey)

Ito yung story,

June 23, nagsend ako proposal sa upwork, rebranding sya ng website, and they will provide the template ang gagawin ko lang is eedit ko lang ung mga web assets like banners and illustrations according sa brand nila. Pero hindi ako natanggap that time.

1st Image - sinabi ni client na d ako ung pinili nya for project, dalawa kasi kami pinagpipilian nya, at naging honest sya dun.
#PinagtagpoPeroHindiTinadhana

natuwa ako dun kasi parang win na din yun. ung sasabhan ka ng stay in touch. so ibig sabhin gsto nya makipagwork sakin.



2nd-4th image - July 1 nagparamdam sya ulit, na inopen nya ulit yung job, and ayun nga pinagisipan daw nya maigi kasi nga alam nya na branding ang finofocus kong offer (inoptimize ko din kasi ung upwork ko, and ayun nga tama si JTL na iisipin nila na expert k tlga sa ganon if mag niniche down k ng service.)

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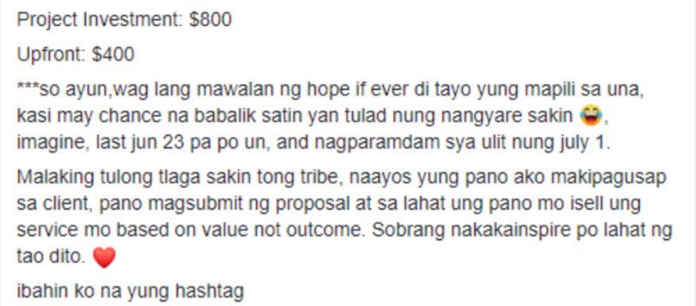

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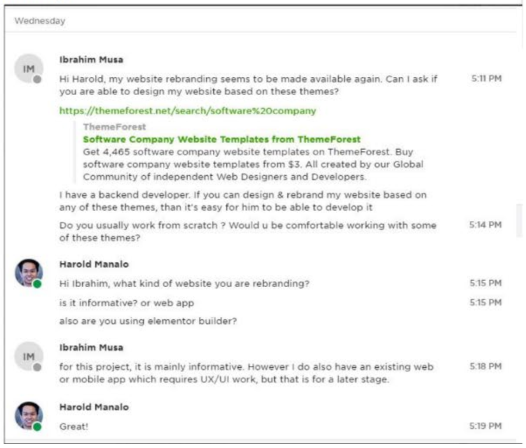
#mayporeber



Wednesday

Ibrahim Musa

Hi Harold, my website rebranding seems to be made available again. Can I ask if you are able to design my website based on these themes? 5:11 PM

https://themeforest.net/search/software%20company

> ThemeForest
> **Software Company Website Templates from ThemeForest**
> Get 4,465 software company website templates on ThemeForest. Buy software company website templates from $3. All created by our Global Community of independent Web Designers and Developers.

I have a backend developer. If you can design & rebrand my website based on any of these themes, than it's easy for him to be able to develop it

Do you usually work from scratch ? Would u be comfortable working with some of these themes? 5:14 PM

Harold Manalo

Hi Ibrahim, what kind of website you are rebranding? 5:15 PM

is it informative? or web app 5:15 PM

also are you using elementor builder?

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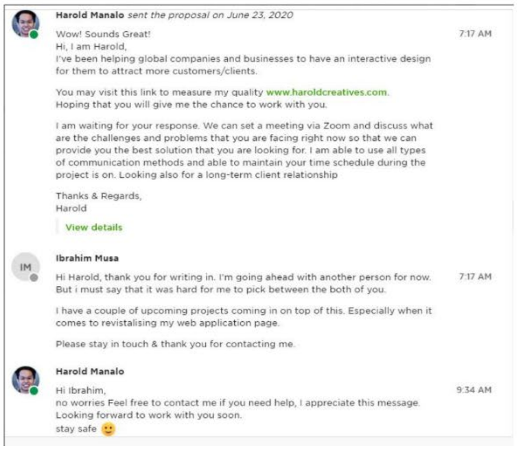
for this project, it is mainly informative. However I do also have an existing web or mobile app which requires UX/UI work, but that is for a later stage. 5:18 PM

Harold Manalo

Great! 5:19 PM



Harold Manalo *sent the proposal on June 23, 2020*

Wow! Sounds Great! 7:17 AM
Hi, I am Harold,
I've been helping global companies and businesses to have an interactive design for them to attract more customers/clients.

You may visit this link to measure my quality www.haroldcreatives.com.
Hoping that you will give me the chance to work with you.

I am waiting for your response. We can set a meeting via Zoom and discuss what are the challenges and problems that you are facing right now so that we can provide you the best solution that you are looking for. I am able to use all types of communication methods and able to maintain your time schedule during the project is on. Looking also for a long-term client relationship

Thanks & Regards,
Harold

Ibrahim Musa

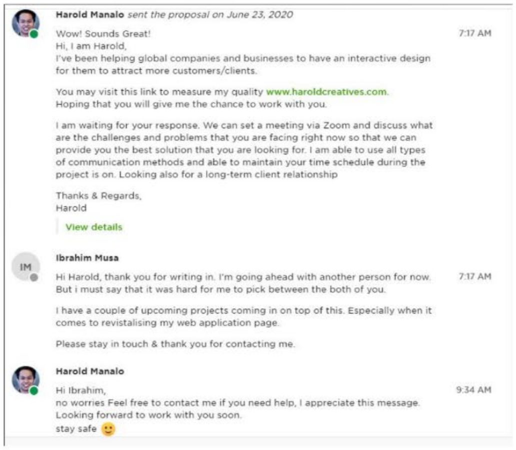
Hi Harold, thank you for writing in. I'm going ahead with another person for now. But i must say that it was hard for me to pick between the both of you. 7:17 AM

I have a couple of upcoming projects coming in on top of this. Especially when it comes to revistalising my web application page.

Please stay in touch & thank you for contacting me.

Harold Manalo

Hi Ibrahim, 9:34 AM
no worries Feel free to contact me if you need help, I appreciate this message.
Looking forward to work with you soon.
stay safe 🙂



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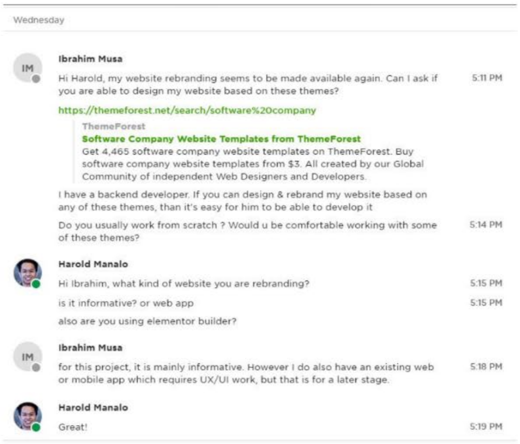

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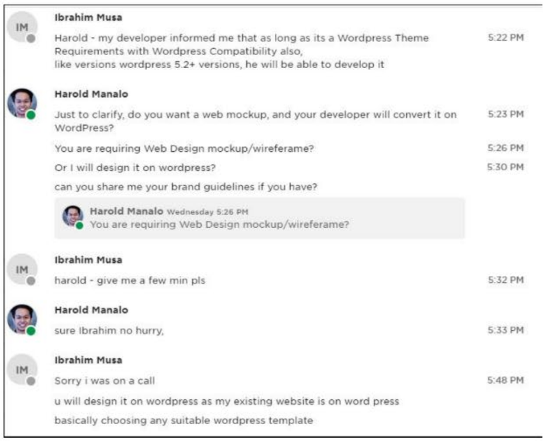

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Just to clarify, do you want a web mockup, and your developer will convert it on WordPress? 5:23 PM

You are requiring Web Design mockup/wireferame? 5:26 PM

Or I will design it on wordpress? 5:30 PM

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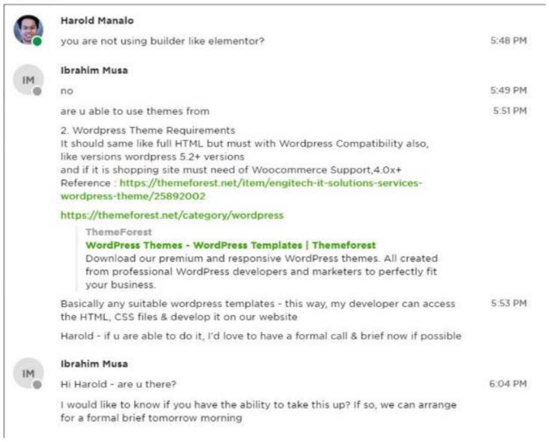

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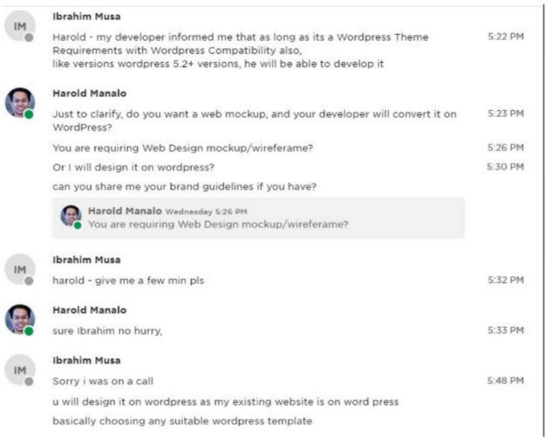

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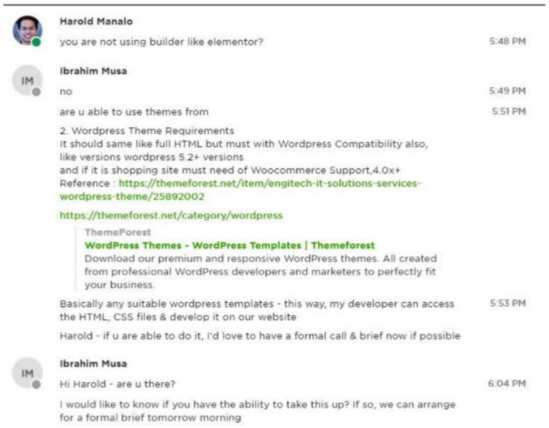

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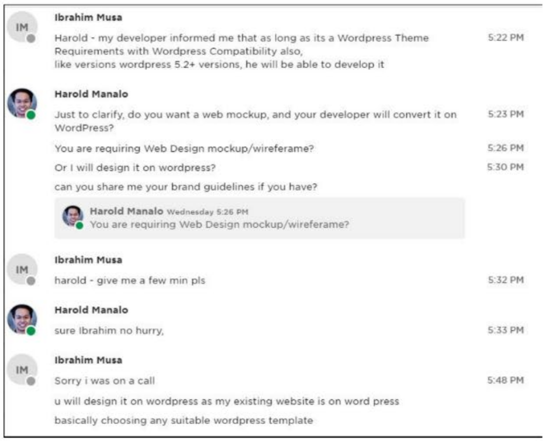

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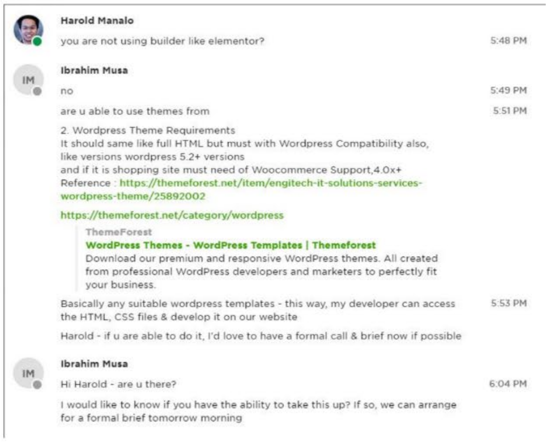

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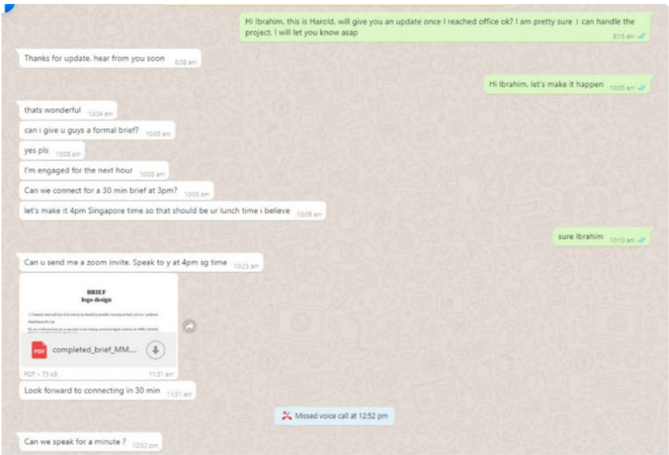

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Thanks for update, hear from you soon 8:38 am

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thats wonderful 10:04 am

can i give u guys a formal brief? 10:05 am

yes pls 10:05 am

I'm engaged for the next hour 10:05 am

Can we connect for a 30 min brief at 3pm? 10:05 am

let's make it 4pm Singapore time so that should be ur lunch time i believe 10:09 am

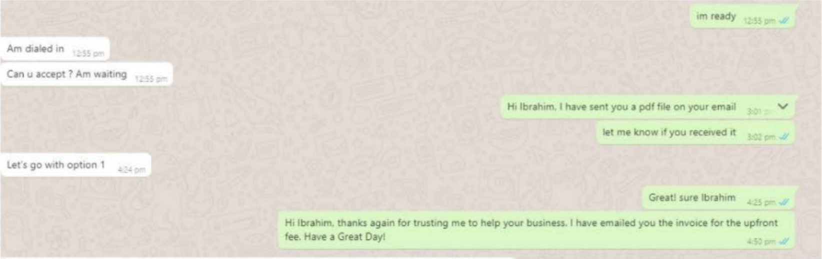
sure Ibrahim 10:10 am

Can u send me a zoom invite. Speak to y at 4pm sg time 10:23 am

Look forward to connecting in 30 min 11:31 am

Missed voice call at 12:52 pm

Can we speak for a minute ? 12:52 pm



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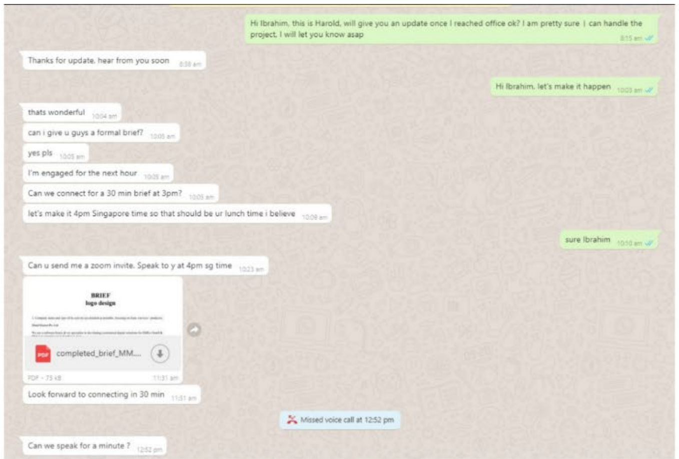

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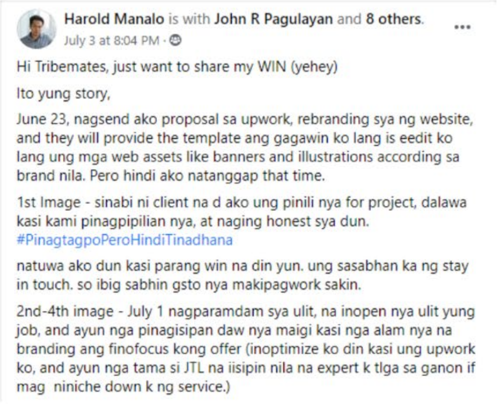


Harold Manalo is with **John R Pagulayan** and **8 others**.

July 3 at 8:04 PM ·

Hi Tribemates, just want to share my WIN (yehey)

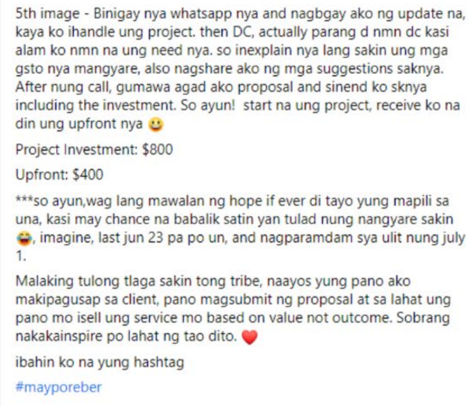
Ito yung story,

June 23, nagsend ako proposal sa upwork, rebranding sya ng website, and they will provide the template ang gagawin ko lang is eedit ko lang ung mga web assets like banners and illustrations according sa brand nila. Pero hindi ako natanggap that time.

1st Image - sinabi ni client na d ako ung pinili nya for project, dalawa kasi kami pinagpipilian nya, at naging honest sya dun. #PinagtagpoPeroHindiTinadhana

natuwa ako dun kasi parang win na din yun. ung sasabhan ka ng stay in touch. so ibig sabhin gsto nya makipagwork sakin.

2nd-4th image - July 1 nagparamdam sya ulit, na inopen nya ulit yung job, and ayun nga pinagisipan daw nya maigi kasi nga alam nya na branding ang finofocus kong offer (inoptimize ko din kasi ung upwork ko, and ayun nga tama si JTL na iisipin nila na expert k tlga sa ganon if mag niniche down k ng service.)



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Project Investment: $800

Upfront: $400

***so ayun,wag lang mawalan ng hope if ever di tayo yung mapili sa una, kasi may chance na babalik satin yan tulad nung nangyare sakin 😂, imagine, last jun 23 pa po un, and nagparamdam sya ulit nung july 1.

Malaking tulong tlaga sakin tong tribe, naayos yung pano ako makipagusap sa client, pano magsubmit ng proposal at sa lahat ung pano mo isell ung service mo based on value not outcome. Sobrang nakakainspire po lahat ng tao dito. ❤️

ibahin ko na yung hashtag

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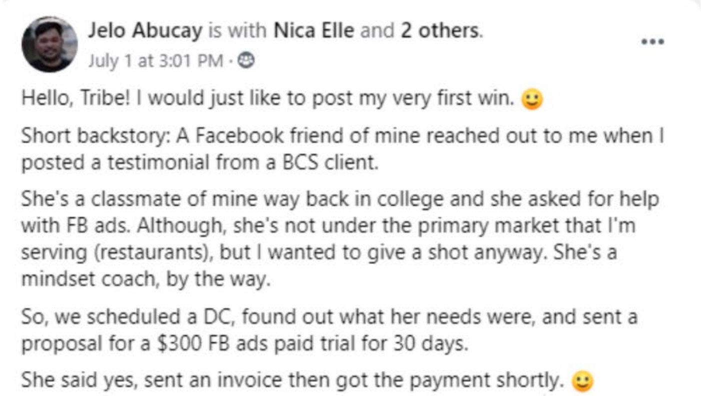


Jelo Abucay is with **Nica Elle** and **2 others**.

July 1 at 3:01 PM ·

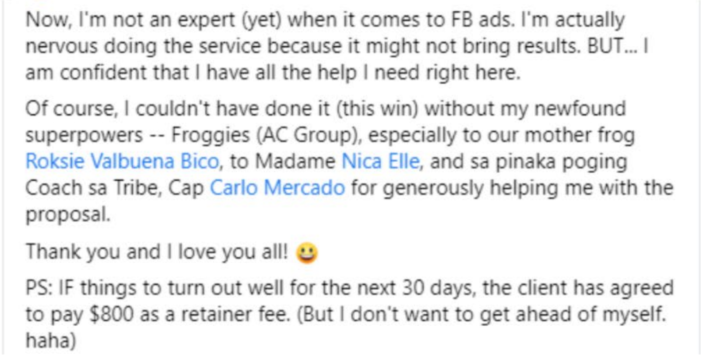
Hello, Tribe! I would just like to post my very first win. 🙂

Short backstory: A Facebook friend of mine reached out to me when I posted a testimonial from a BCS client.

She's a classmate of mine way back in college and she asked for help with FB ads. Although, she's not under the primary market that I'm serving (restaurants), but I wanted to give a shot anyway. She's a mindset coach, by the way.

So, we scheduled a DC, found out what her needs were, and sent a proposal for a $300 FB ads paid trial for 30 days.

She said yes, sent an invoice then got the payment shortly. 🙂

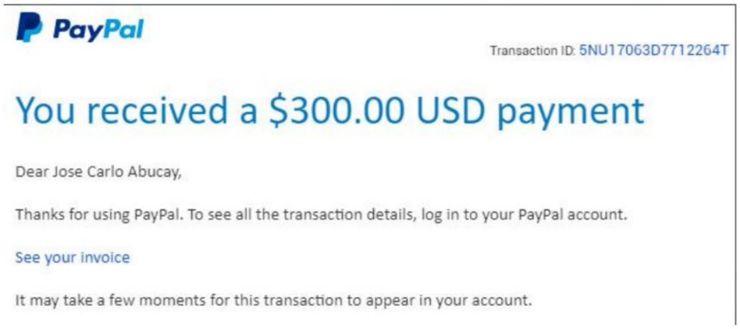


Now, I'm not an expert (yet) when it comes to FB ads. I'm actually nervous doing the service because it might not bring results. BUT... I am confident that I have all the help I need right here.

Of course, I couldn't have done it (this win) without my newfound superpowers -- Froggies (AC Group), especially to our mother frog Roksie Valbuena Bico, to Madame Nica Elle, and sa pinaka poging Coach sa Tribe, Cap Carlo Mercado for generously helping me with the proposal.

Thank you and I love you all! 😃

PS: IF things to turn out well for the next 30 days, the client has agreed to pay $800 as a retainer fee. (But I don't want to get ahead of myself. haha)



Transaction ID: 5NU17063D7712264T

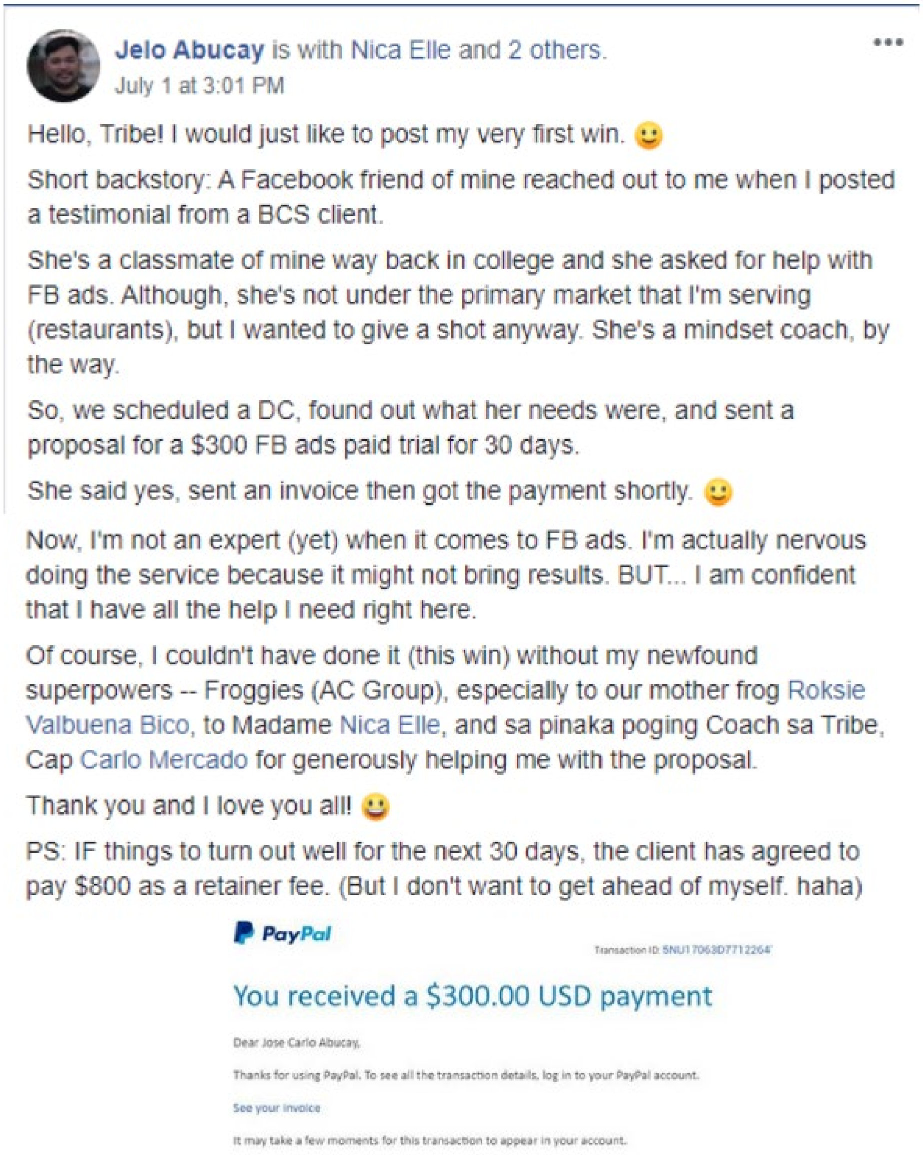
You received a $300.00 USD payment

Dear Jose Carlo Abucay,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



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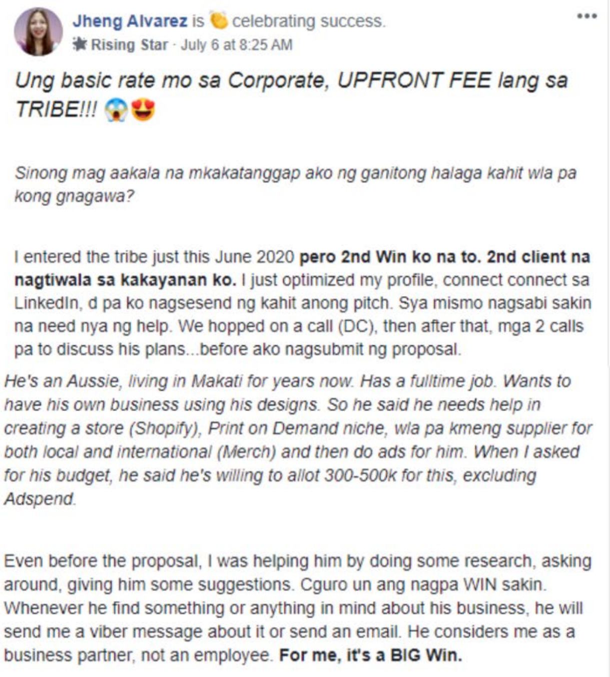


Jheng Alvarez is 👏 celebrating success.
Rising Star · July 6 at 8:25 AM

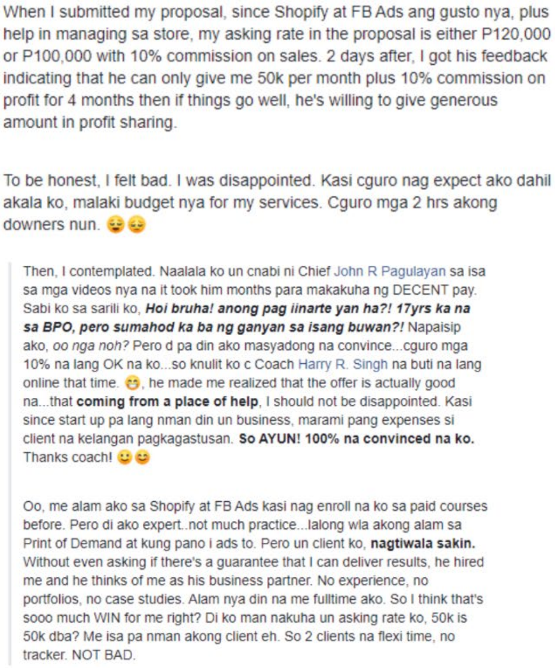
Ung basic rate mo sa Corporate, UPFRONT FEE lang sa TRIBE!!! 😱😍

Sinong mag aakala na mkakatanggap ako ng ganitong halaga kahit wla pa kong gnagawa?

I entered the tribe just this June 2020 **pero 2nd Win ko na to. 2nd client na nagtiwala sa kakayanan ko.** I just optimized my profile, connect connect sa LinkedIn, d pa ko nagsesend ng kahit anong pitch. Sya mismo nagsabi sakin na need nya ng help. We hopped on a call (DC), then after that, mga 2 calls pa to discuss his plans...before ako nagsubmit ng proposal.

He's an Aussie, living in Makati for years now. Has a fulltime job. Wants to have his own business using his designs. So he said he needs help in creating a store (Shopify), Print on Demand niche, wla pa kmeng supplier for both local and international (Merch) and then do ads for him. When I asked for his budget, he said he's willing to allot 300-500k for this, excluding Adspend.

Even before the proposal, I was helping him by doing some research, asking around, giving him some suggestions. Cguro un ang nagpa WIN sakin. Whenever he find something or anything in mind about his business, he will send me a viber message about it or send an email. He considers me as a business partner, not an employee. **For me, it's a BIG Win.**

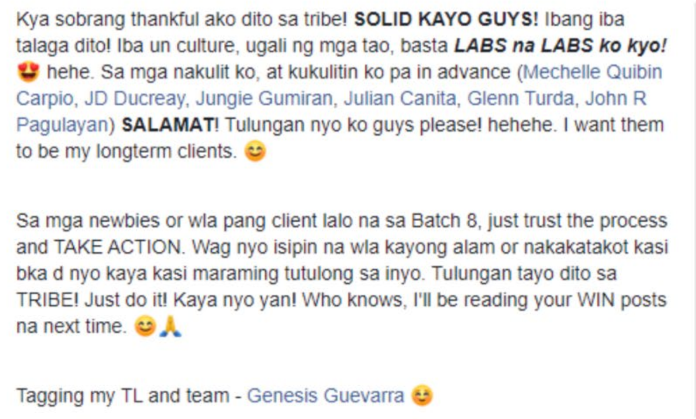


When I submitted my proposal, since Shopify at FB Ads ang gusto nya, plus help in managing sa store, my asking rate in the proposal is either P120,000 or P100,000 with 10% commission on sales. 2 days after, I got his feedback indicating that he can only give me 50k per month plus 10% commission on profit for 4 months then if things go well, he's willing to give generous amount in profit sharing.

To be honest, I felt bad. I was disappointed. Kasi cguro nag expect ako dahil akala ko, malaki budget nya for my services. Cguro mga 2 hrs akong downers nun. 😩😔

Then, I contemplated. Naalala ko un cnabi ni Chief John R Pagulayan sa isa sa mga videos nya na it took him months para makakuha ng DECENT pay. Sabi ko sa sarili ko, ***Hoi bruha! anong pag iinarte yan ha?! 17yrs ka na sa BPO, pero sumahod ka ba ng ganyan sa isang buwan?!*** Napaisip ako, *oo nga noh?* Pero d pa din ako masyadong na convince...cguro mga 10% na lang OK na ko...so knulit ko c Coach Harry R. Singh na buti na lang online that time. 😁, he made me realized that the offer is actually good na...that **coming from a place of help**, I should not be disappointed. Kasi since start up pa lang nman din un business, marami pang expenses si client na kelangan pagkagastusan. **So AYUN! 100% na convinced na ko.** Thanks coach! 🙂😊

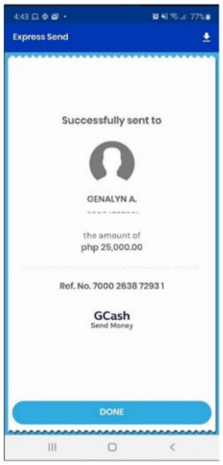
Oo, me alam ako sa Shopify at FB Ads kasi nag enroll na ko sa paid courses before. Pero di ako expert..not much practice...lalong wla akong alam sa Print of Demand at kung pano i ads to. Pero un client ko, **nagtiwala sakin.** Without even asking if there's a guarantee that I can deliver results, he hired me and he thinks of me as his business partner. No experience, no portfolios, no case studies. Alam nya din na me fulltime ako. So I think that's sooo much WIN for me right? Di ko man nakuha un asking rate ko, 50k is 50k dba? Me isa pa nman akong client eh. So 2 clients na flexi time, no tracker. NOT BAD.



Kya sobrang thankful ako dito sa tribe! **SOLID KAYO GUYS!** Ibang iba talaga dito! Iba un culture, ugali ng mga tao, basta ***LABS na LABS ko kyo!*** 😍 hehe. Sa mga nakulit ko, at kukulitin ko pa in advance (Mechelle Quibin Carpio, JD Ducreay, Jungie Gumiran, Julian Canita, Glenn Turda, John R Pagulayan) **SALAMAT!** Tulungan nyo ko guys please! hehehe. I want them to be my longterm clients. 😊

Sa mga newbies or wla pang client lalo na sa Batch 8, just trust the process and TAKE ACTION. Wag nyo isipin na wla kayong alam or nakakatakot kasi bka d nyo kaya kasi maraming tutulong sa inyo. Tulungan tayo dito sa TRIBE! Just do it! Kaya nyo yan! Who knows, I'll be reading your WIN posts na next time. 😊🙏

Tagging my TL and team - Genesis Guevarra 😋



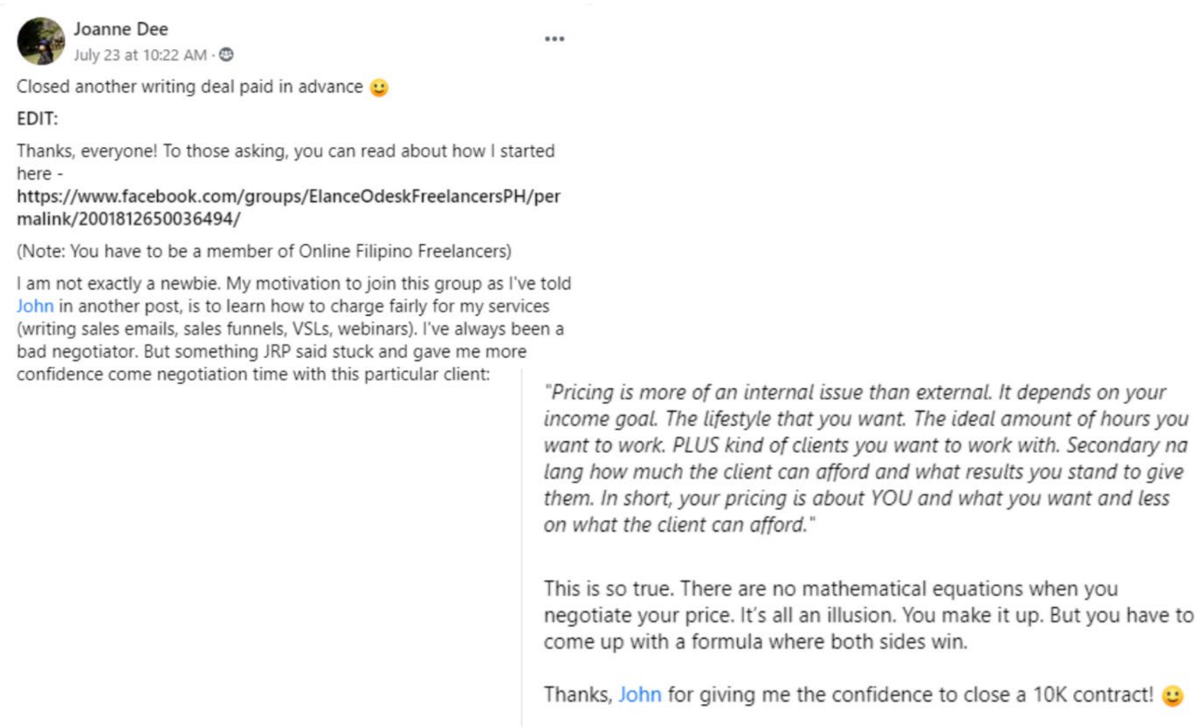
Successfully sent to

GENALYN A.

the amount of
php 25,000.00

Ref. No. 7000 2638 7293 1

GCash
Send Money



Joanne Dee

July 23 at 10:22 AM ·

Closed another writing deal paid in advance 🙂

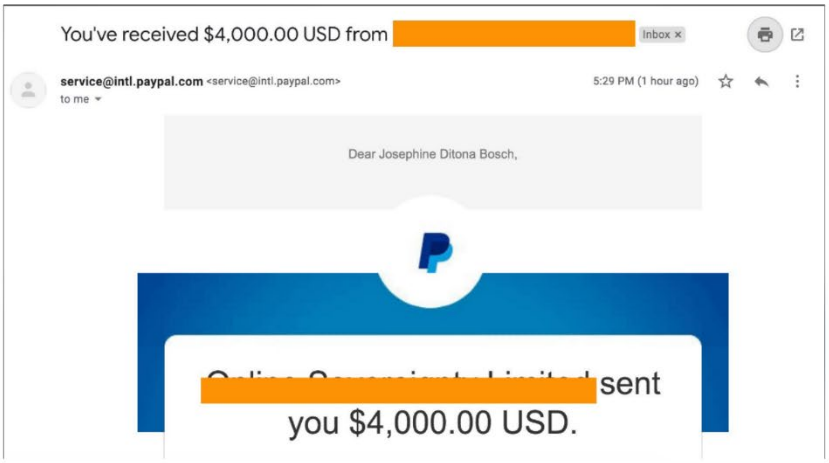
EDIT:

Thanks, everyone! To those asking, you can read about how I started here - **https://www.facebook.com/groups/ElanceOdeskFreelancersPH/permalink/2001812650036494/**

(Note: You have to be a member of Online Filipino Freelancers)

I am not exactly a newbie. My motivation to join this group as I've told John in another post, is to learn how to charge fairly for my services (writing sales emails, sales funnels, VSLs, webinars). I've always been a bad negotiator. But something JRP said stuck and gave me more confidence come negotiation time with this particular client:

> *"Pricing is more of an internal issue than external. It depends on your income goal. The lifestyle that you want. The ideal amount of hours you want to work. PLUS kind of clients you want to work with. Secondary na lang how much the client can afford and what results you stand to give them. In short, your pricing is about YOU and what you want and less on what the client can afford."*
>
> This is so true. There are no mathematical equations when you negotiate your price. It's all an illusion. You make it up. But you have to come up with a formula where both sides win.
>
> Thanks, John for giving me the confidence to close a 10K contract! 🙂



You've received $4,000.00 USD from [redacted]

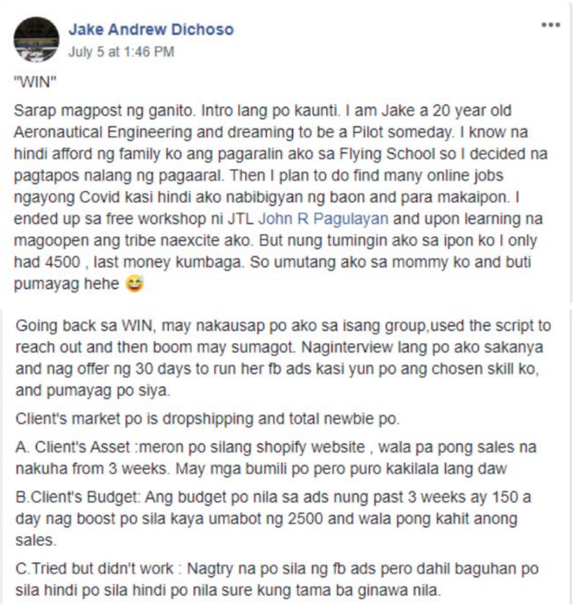
service@intl.paypal.com <service@intl.paypal.com>

to me

5:29 PM (1 hour ago)

Dear Josephine Ditona Bosch,

[redacted] sent you $4,000.00 USD.



Jake Andrew Dichoso
July 5 at 1:46 PM

"WIN"

Sarap magpost ng ganito. Intro lang po kaunti. I am Jake a 20 year old Aeronautical Engineering and dreaming to be a Pilot someday. I know na hindi afford ng family ko ang pagaralin ako sa Flying School so I decided na pagtapos nalang ng pagaaral. Then I plan to do find many online jobs ngayong Covid kasi hindi ako nabibigyan ng baon and para makaipon. I ended up sa free workshop ni JTL John R Pagulayan and upon learning na magoopen ang tribe naexcite ako. But nung tumingin ako sa ipon ko I only had 4500 , last money kumbaga. So umutang ako sa mommy ko and buti pumayag hehe 😅

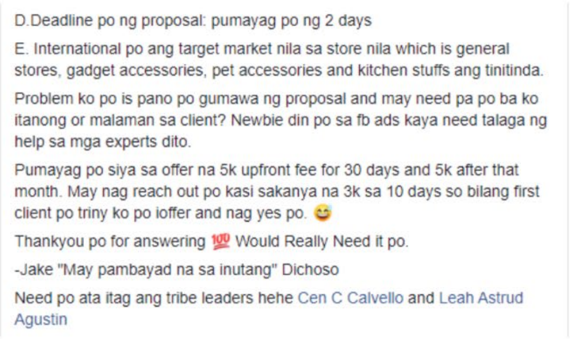
Going back sa WIN, may nakausap po ako sa isang group,used the script to reach out and then boom may sumagot. Naginterview lang po ako sakanya and nag offer ng 30 days to run her fb ads kasi yun po ang chosen skill ko, and pumayag po siya.

Client's market po is dropshipping and total newbie po.

A. Client's Asset :meron po silang shopify website , wala pa pong sales na nakuha from 3 weeks. May mga bumili po pero puro kakilala lang daw

B.Client's Budget: Ang budget po nila sa ads nung past 3 weeks ay 150 a day nag boost po sila kaya umabot ng 2500 and wala pong kahit anong sales.

C.Tried but didn't work : Nagtry na po sila ng fb ads pero dahil baguhan po sila hindi po sila hindi po nila sure kung tama ba ginawa nila.



D.Deadline po ng proposal: pumayag po ng 2 days

E. International po ang target market nila sa store nila which is general stores, gadget accessories, pet accessories and kitchen stuffs ang tinitinda.

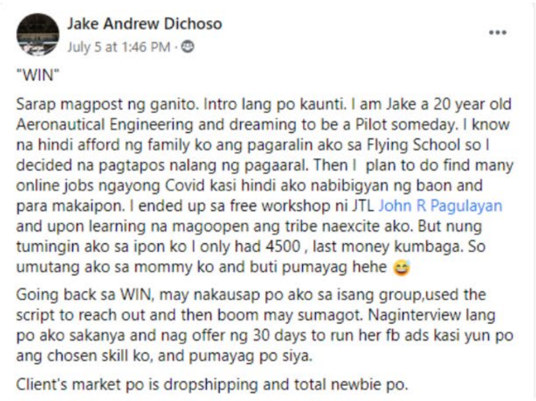
Problem ko po is pano po gumawa ng proposal and may need pa po ba ko itanong or malaman sa client? Newbie din po sa fb ads kaya need talaga ng help sa mga experts dito.

Pumayag po siya sa offer na 5k upfront fee for 30 days and 5k after that month. May nag reach out po kasi sakanya na 3k sa 10 days so bilang first client po triny ko po ioffer and nag yes po. 😅

Thankyou po for answering 💯 Would Really Need it po.

-Jake "May pambayad na sa inutang" Dichoso

Need po ata itag ang tribe leaders hehe Cen C Calvello and Leah Astrud Agustin



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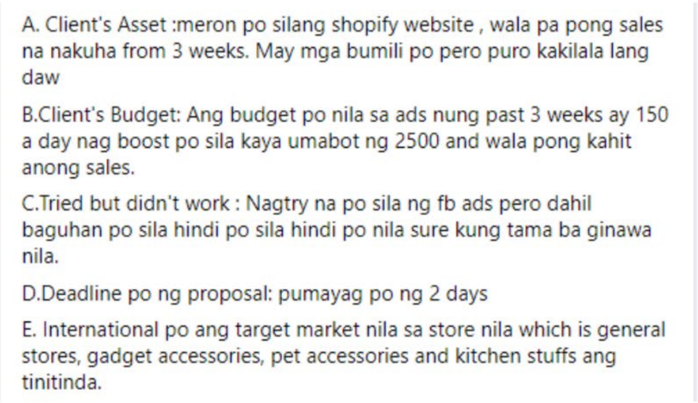

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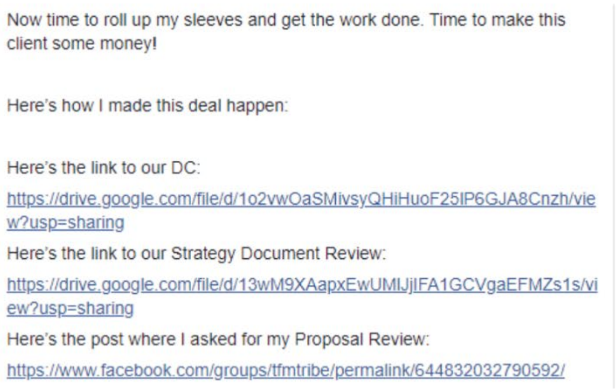


Now time to roll up my sleeves and get the work done. Time to make this client some money!

Here's how I made this deal happen:

Here's the link to our DC:

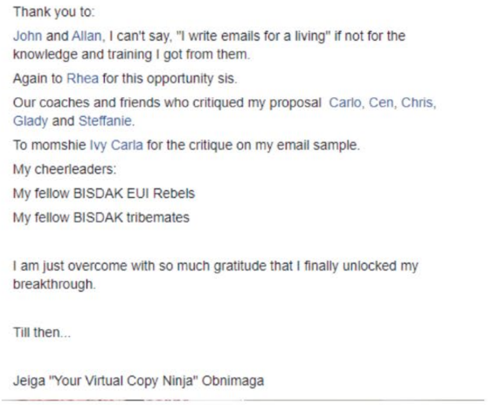
https://drive.google.com/file/d/1o2vwOaSMivsyQHiHuoF25IP6GJA8Cnzh/view?usp=sharing

Here's the link to our Strategy Document Review:

https://drive.google.com/file/d/13wM9XAapxEwUMIJjIFA1GCVgaEFMZs1s/view?usp=sharing

Here's the post where I asked for my Proposal Review:

https://www.facebook.com/groups/tfmtribe/permalink/644832032790592/



Thank you to:

John and Allan, I can't say, "I write emails for a living" if not for the knowledge and training I got from them.

Again to Rhea for this opportunity sis.

Our coaches and friends who critiqued my proposal Carlo, Cen, Chris, Glady and Steffanie.

To momshie Ivy Carla for the critique on my email sample.

My cheerleaders:

My fellow BISDAK EUI Rebels

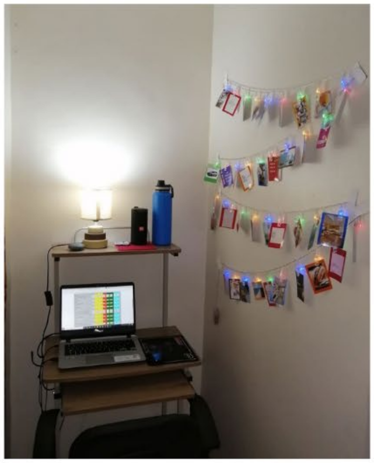
My fellow BISDAK tribemates

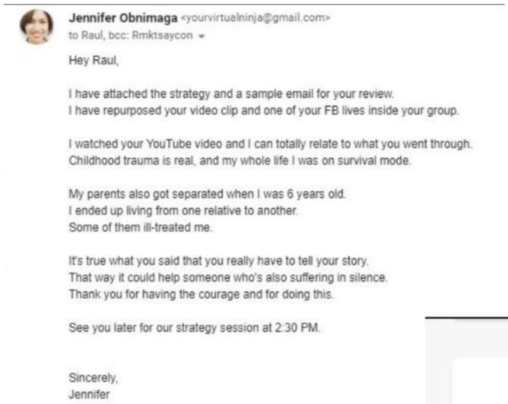
I am just overcome with so much gratitude that I finally unlocked my breakthrough.

Till then...

Jeiga "Your Virtual Copy Ninja" Obnimaga

Bagong
lipat
Life
hacks 😂





Jennifer Obnimaga <yourvirtualninja@gmail.com>
to Raul, bcc: Rmktsaycon

Hey Raul,

I have attached the strategy and a sample email for your review.
I have repurposed your video clip and one of your FB lives inside your group.

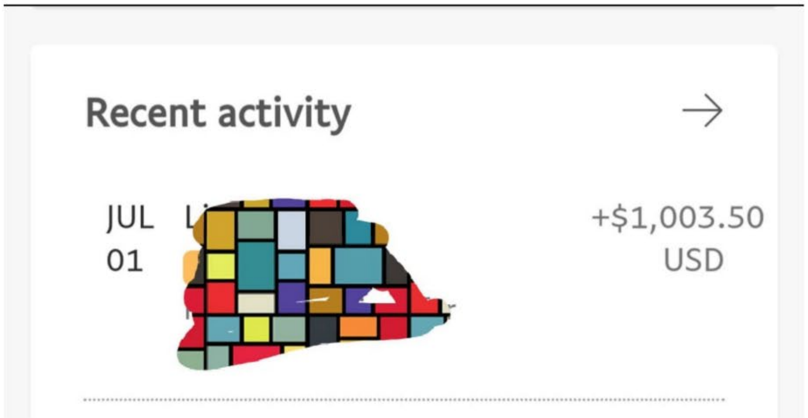
I watched your YouTube video and I can totally relate to what you went through.
Childhood trauma is real, and my whole life I was on survival mode.

My parents also got separated when I was 6 years old.
I ended up living from one relative to another.
Some of them ill-treated me.

It's true what you said that you really have to tell your story.
That way it could help someone who's also suffering in silence.
Thank you for having the courage and for doing this.

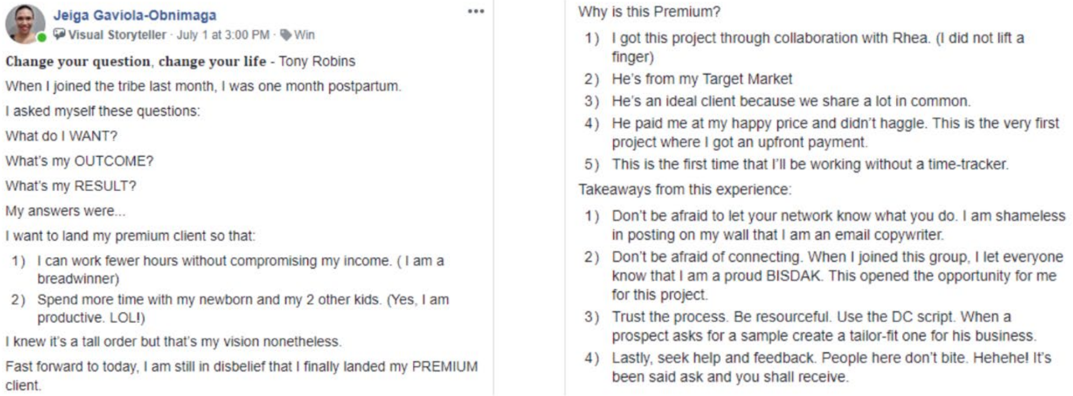
See you later for our strategy session at 2:30 PM.

Sincerely,
Jennifer



Recent activity →

JUL 01	[redacted]	+$1,003.50 USD



Jeiga Gaviola-Obnimaga
Visual Storyteller · July 1 at 3:00 PM · Win

Change your question, change your life - Tony Robins

When I joined the tribe last month, I was one month postpartum.

I asked myself these questions:

What do I WANT?

What's my OUTCOME?

What's my RESULT?

My answers were...

I want to land my premium client so that:

1) I can work fewer hours without compromising my income. (I am a breadwinner)
2) Spend more time with my newborn and my 2 other kids. (Yes, I am productive. LOL!)

I knew it's a tall order but that's my vision nonetheless.

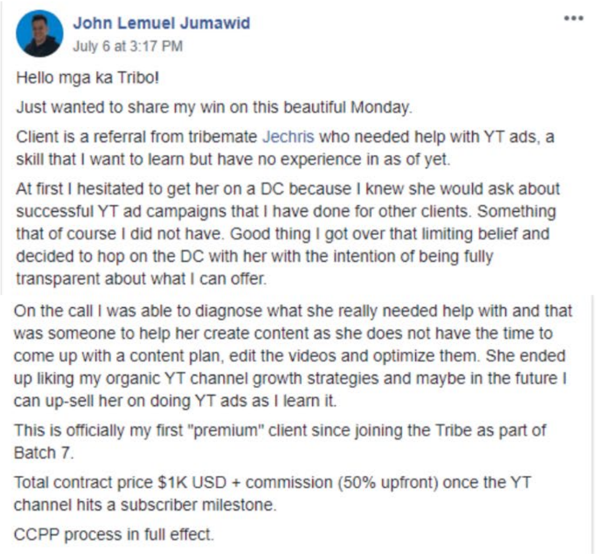
Fast forward to today, I am still in disbelief that I finally landed my PREMIUM client.

Why is this Premium?

1) I got this project through collaboration with Rhea. (I did not lift a finger)
2) He's from my Target Market
3) He's an ideal client because we share a lot in common.
4) He paid me at my happy price and didn't haggle. This is the very first project where I got an upfront payment.
5) This is the first time that I'll be working without a time-tracker.

Takeaways from this experience:

1) Don't be afraid to let your network know what you do. I am shameless in posting on my wall that I am an email copywriter.
2) Don't be afraid of connecting. When I joined this group, I let everyone know that I am a proud BISDAK. This opened the opportunity for me for this project.
3) Trust the process. Be resourceful. Use the DC script. When a prospect asks for a sample create a tailor-fit one for his business.
4) Lastly, seek help and feedback. People here don't bite. Hehehe! It's been said ask and you shall receive.



John Lemuel Jumawid
July 6 at 3:17 PM

Hello mga ka Tribo!

Just wanted to share my win on this beautiful Monday.

Client is a referral from tribemate Jechris who needed help with YT ads, a skill that I want to learn but have no experience in as of yet.

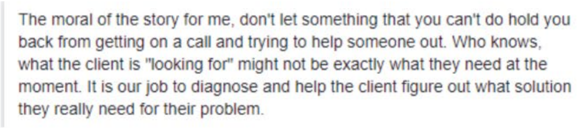
At first I hesitated to get her on a DC because I knew she would ask about successful YT ad campaigns that I have done for other clients. Something that of course I did not have. Good thing I got over that limiting belief and decided to hop on the DC with her with the intention of being fully transparent about what I can offer.

On the call I was able to diagnose what she really needed help with and that was someone to help her create content as she does not have the time to come up with a content plan, edit the videos and optimize them. She ended up liking my organic YT channel growth strategies and maybe in the future I can up-sell her on doing YT ads as I learn it.

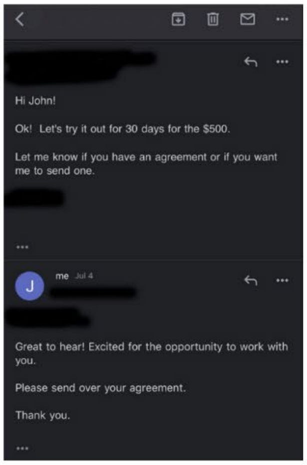
This is officially my first "premium" client since joining the Tribe as part of Batch 7.

Total contract price $1K USD + commission (50% upfront) once the YT channel hits a subscriber milestone.

CCPP process in full effect.



The moral of the story for me, don't let something that you can't do hold you back from getting on a call and trying to help someone out. Who knows, what the client is "looking for" might not be exactly what they need at the moment. It is our job to diagnose and help the client figure out what solution they really need for their problem.



[redacted]

Hi John!

Ok! Let's try it out for 30 days for the $500.

Let me know if you have an agreement or if you want me to send one.

[redacted]

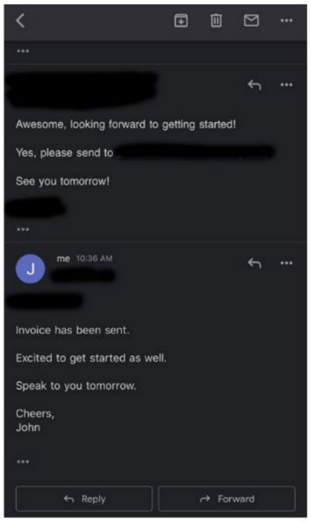
me Jul 4 [redacted]

[redacted]

Great to hear! Excited for the opportunity to work with you.

Please send over your agreement.

Thank you.



[redacted]

Awesome, looking forward to getting started!

Yes, please send to [redacted]

See you tomorrow!

[redacted]

me 10:36 AM [redacted]

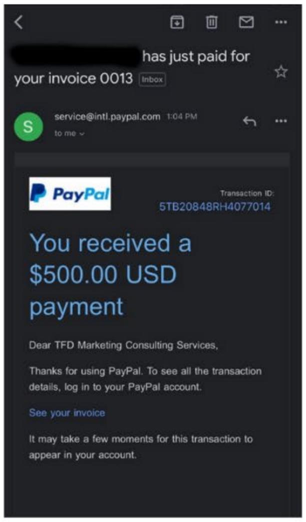
[redacted]

Invoice has been sent.

Excited to get started as well.

Speak to you tomorrow.

Cheers,
John



[redacted] has just paid for your invoice 0013

service@intl.paypal.com 1:04 PM
to me

Transaction ID:
5TB20848RH4077014

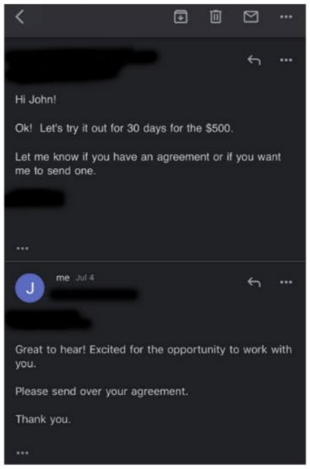
You received a $500.00 USD payment

Dear TFD Marketing Consulting Services,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.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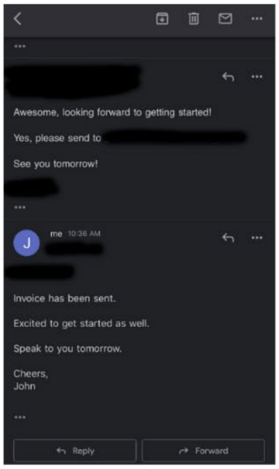
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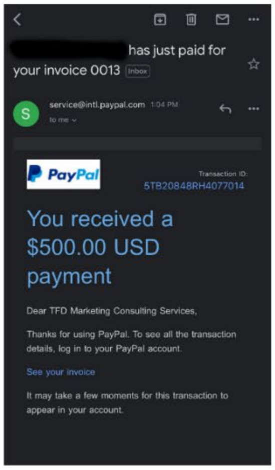
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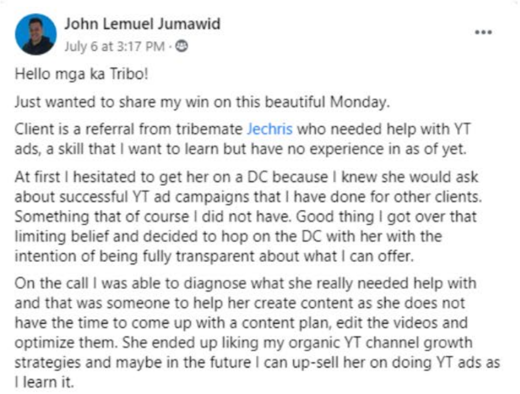
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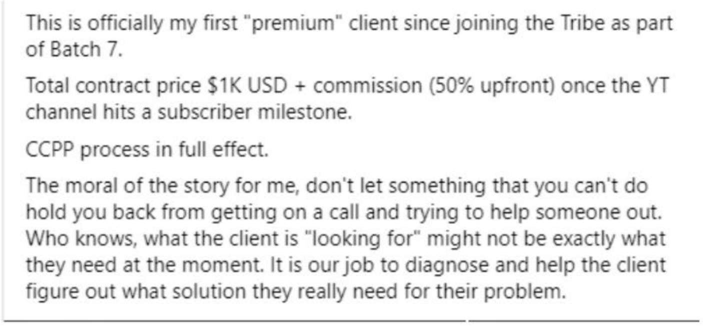
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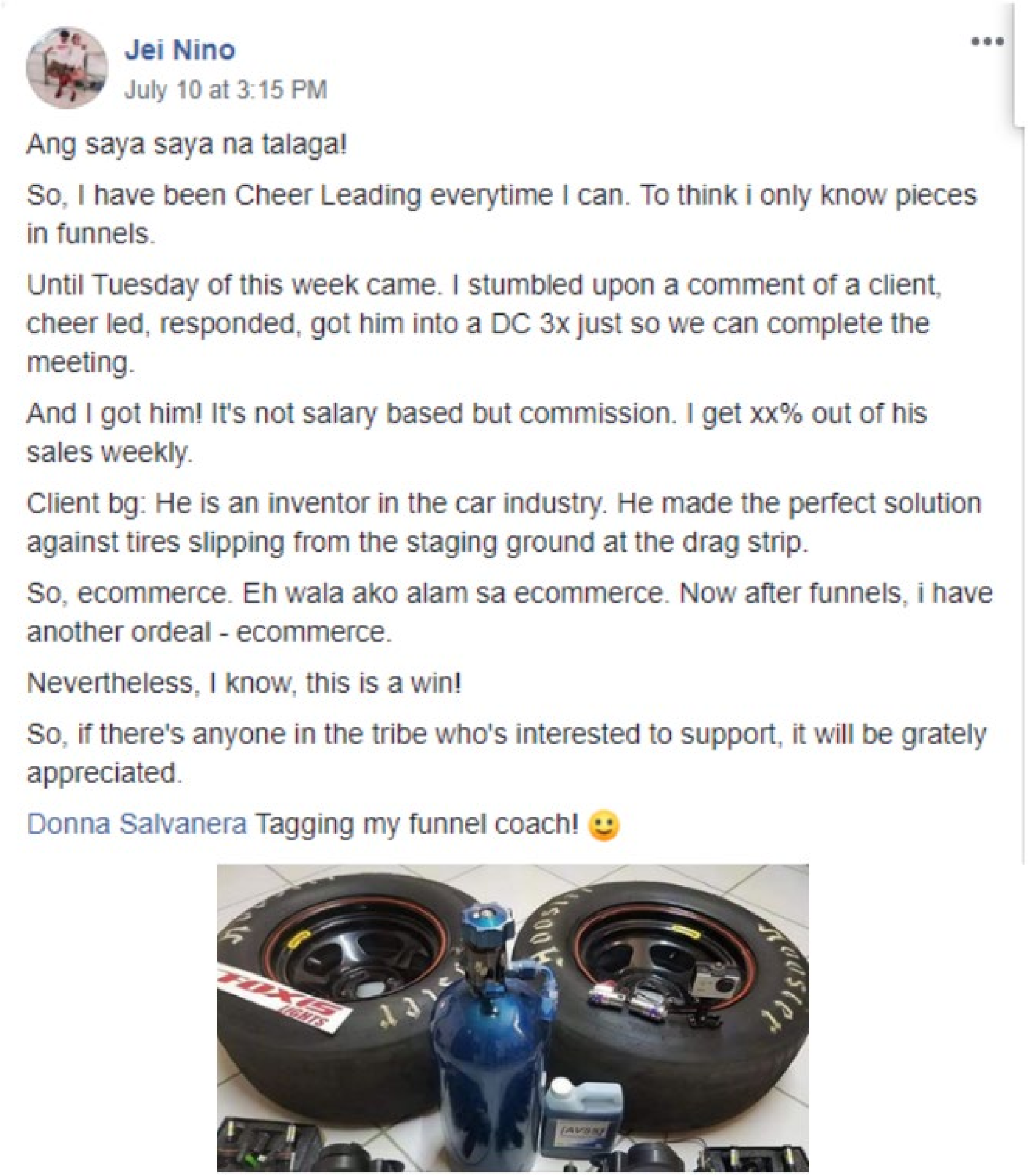


Jei Nino

July 10 at 3:15 PM

Ang saya saya na talaga!

So, I have been Cheer Leading everytime I can. To think i only know pieces in funnels.

Until Tuesday of this week came. I stumbled upon a comment of a client, cheer led, responded, got him into a DC 3x just so we can complete the meeting.

And I got him! It's not salary based but commission. I get xx% out of his sales weekly.

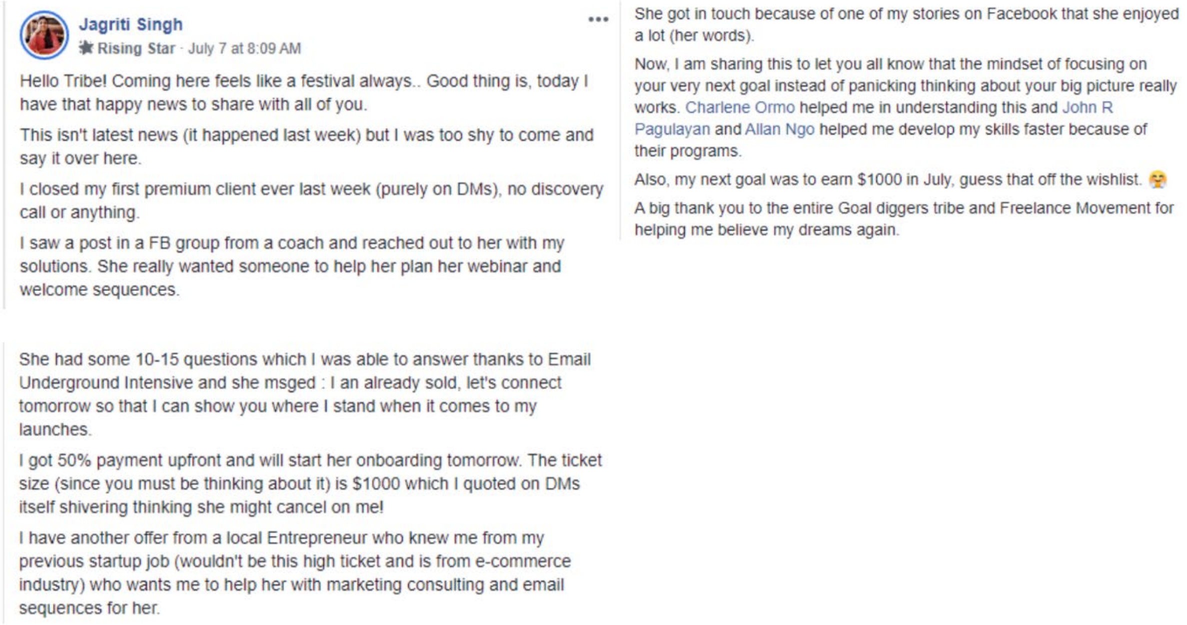
Client bg: He is an inventor in the car industry. He made the perfect solution against tires slipping from the staging ground at the drag strip.

So, ecommerce. Eh wala ako alam sa ecommerce. Now after funnels, i have another ordeal - ecommerce.

Nevertheless, I know, this is a win!

So, if there's anyone in the tribe who's interested to support, it will be grately appreciated.

Donna Salvanera Tagging my funnel coach! 🙂



Jagriti Singh

Rising Star · July 7 at 8:09 AM

Hello Tribe! Coming here feels like a festival always.. Good thing is, today I have that happy news to share with all of you.

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I got 50% payment upfront and will start her onboarding tomorrow. The ticket size (since you must be thinking about it) is $1000 which I quoted on DMs itself shivering thinking she might cancel on me!

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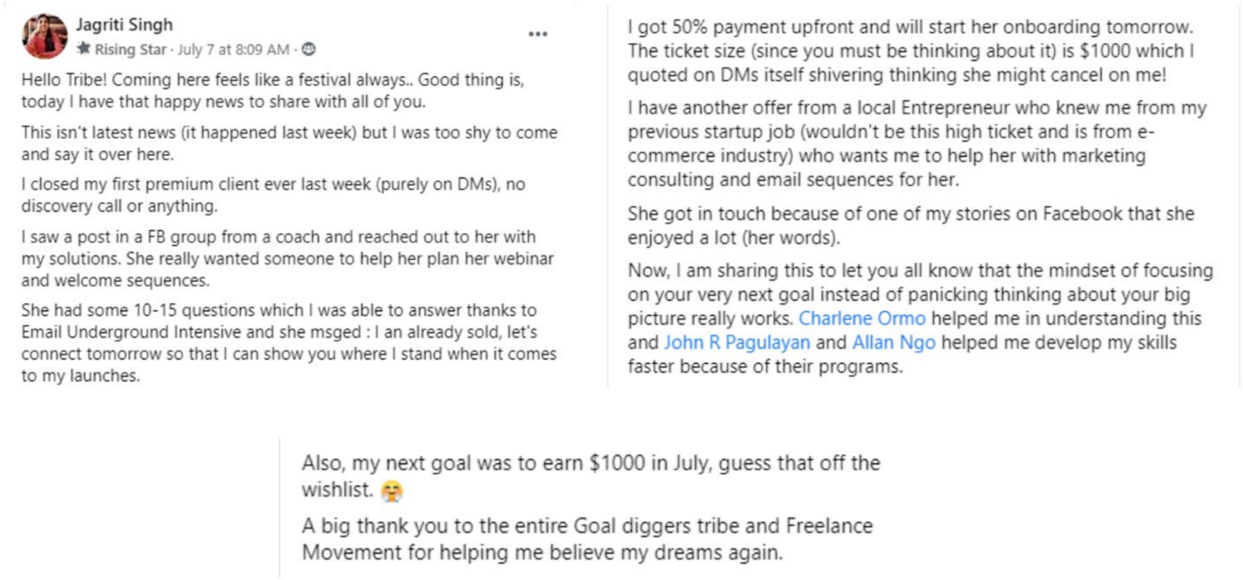
Now, I am sharing this to let you all know that the mindset of focusing on your very next goal instead of panicking thinking about your big picture really works. Charlene Ormo helped me in understanding this and John R Pagulayan and Allan Ngo helped me develop my skills faster because of their programs.

Also, my next goal was to earn $1000 in July, guess that off the wishlist. 🤗

A big thank you to the entire Goal diggers tribe and Freelance Movement for helping me believe my dreams again.



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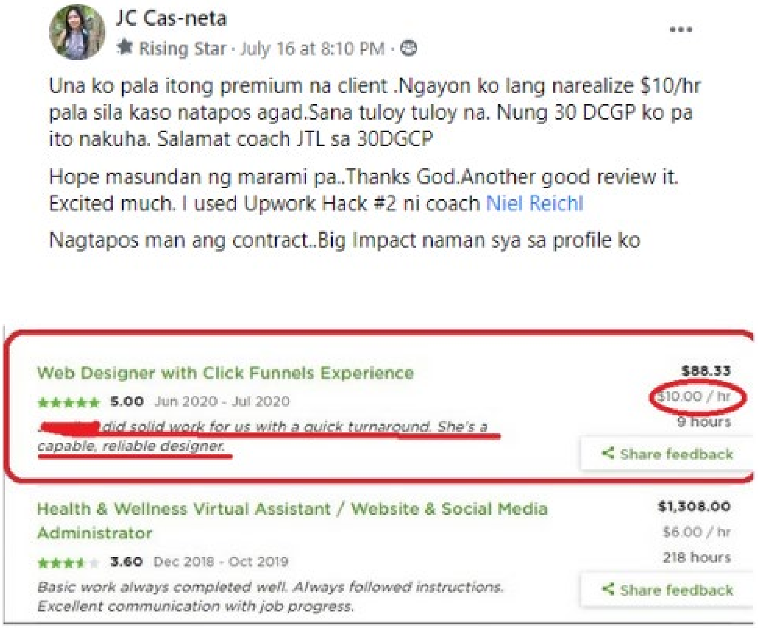


JC Cas-neta

★ Rising Star · July 16 at 8:10 PM ·

Una ko pala itong premium na client .Ngayon ko lang narealize $10/hr pala sila kaso natapos agad.Sana tuloy tuloy na. Nung 30 DCGP ko pa ito nakuha. Salamat coach JTL sa 30DGCP

Hope masundan ng marami pa..Thanks God.Another good review it. Excited much. I used Upwork Hack #2 ni coach Niel Reichl

Nagtapos man ang contract..Big Impact naman sya sa profile ko

Web Designer with Click Funnels Experience

★★★★★ **5.00** Jun 2020 - Jul 2020

[redacted] did solid work for us with a quick turnaround. She's a capable, reliable designer.

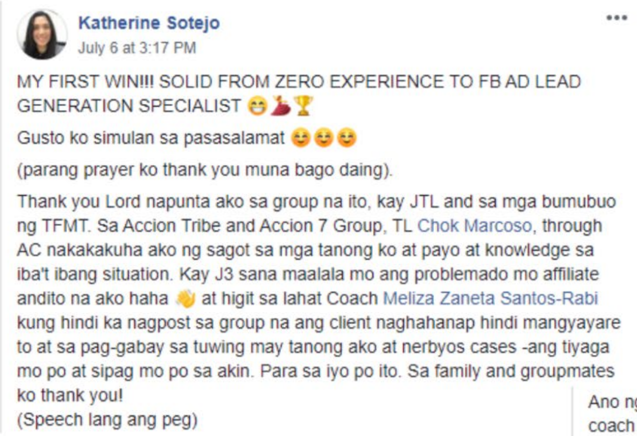
$88.33
$10.00 / hr
9 hours

Health & Wellness Virtual Assistant / Website & Social Media Administrator

★★★★☆ **3.60** Dec 2018 - Oct 2019

Basic work always completed well. Always followed instructions. Excellent communication with job progress.

$1,308.00
$6.00 / hr
218 hours



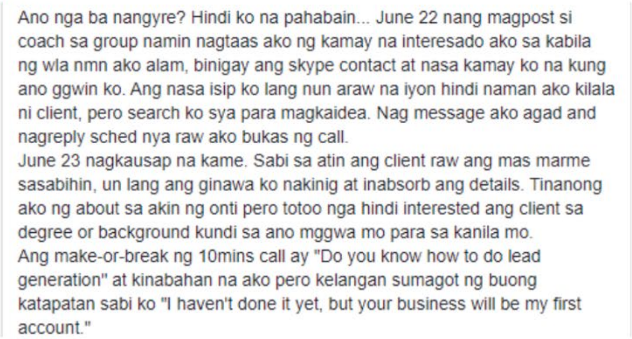
Katherine Sotejo
July 6 at 3:17 PM

MY FIRST WIN!!! SOLID FROM ZERO EXPERIENCE TO FB AD LEAD GENERATION SPECIALIST 😁💃🏆

Gusto ko simulan sa pasasalamat 😊😊😊

(parang prayer ko thank you muna bago daing).

Thank you Lord napunta ako sa group na ito, kay JTL and sa mga bumubuo ng TFMT. Sa Accion Tribe and Accion 7 Group, TL Chok Marcoso, through AC nakakakuha ako ng sagot sa mga tanong ko at payo at knowledge sa iba't ibang situation. Kay J3 sana maalala mo ang problemado mo affiliate andito na ako haha 👋 at higit sa lahat Coach Meliza Zaneta Santos-Rabi kung hindi ka nagpost sa group na ang client naghahanap hindi mangyayare to at sa pag-gabay sa tuwing may tanong ako at nerbyos cases -ang tiyaga mo po at sipag mo po sa akin. Para sa iyo po ito. Sa family and groupmates ko thank you!
(Speech lang ang peg)



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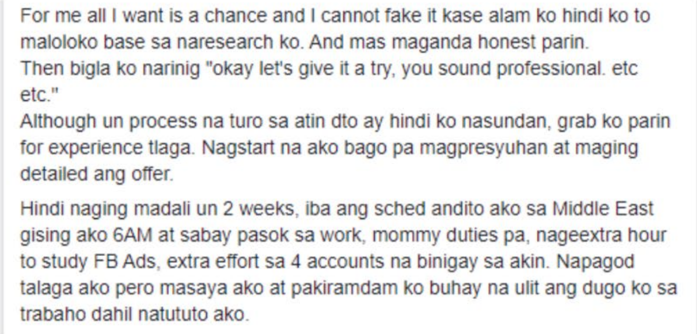

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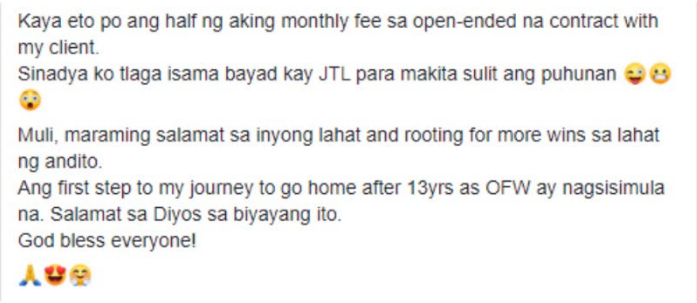
Then bigla ko narinig "okay let's give it a try, you sound professional. etc etc."
Although un process na turo sa atin dto ay hindi ko nasundan, grab ko parin for experience tlaga. Nagstart na ako bago pa magpresyuhan at maging detailed ang offer.

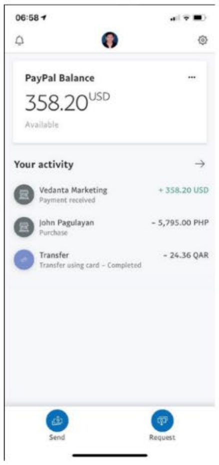
Hindi naging madali un 2 weeks, iba ang sched andito ako sa Middle East gising ako 6AM at sabay pasok sa work, mommy duties pa, nageextra hour to study FB Ads, extra effort sa 4 accounts na binigay sa akin. Napagod talaga ako pero masaya ako at pakiramdam ko buhay na ulit ang dugo ko sa trabaho dahil natututo ako.



Kaya eto po ang half ng aking monthly fee sa open-ended na contract with my client.
Sinadya ko tlaga isama bayad kay JTL para makita sulit ang puhunan 😜😬😱

Muli, maraming salamat sa inyong lahat and rooting for more wins sa lahat ng andito.
Ang first step to my journey to go home after 13yrs as OFW ay nagsisimula na. Salamat sa Diyos sa biyayang ito.
God bless everyone!

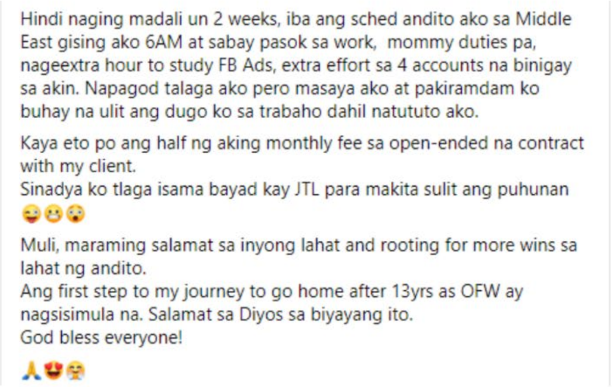
🙏😍😤



PayPal Balance
358.20 USD
Available

Your activity

Vedanta Marketing Payment received	+ 358.20 USD
John Pagulayan Purchase	- 5,795.00 PHP
Transfer Transfer using card - Completed	- 24.36 QAR



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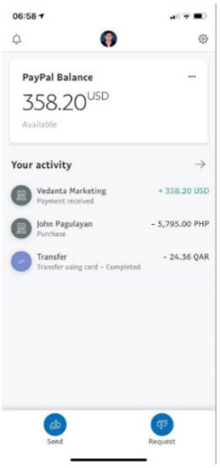

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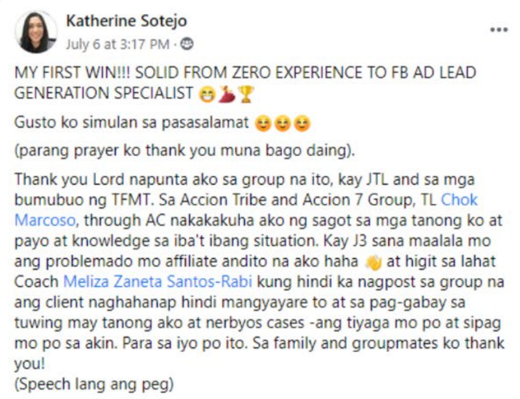

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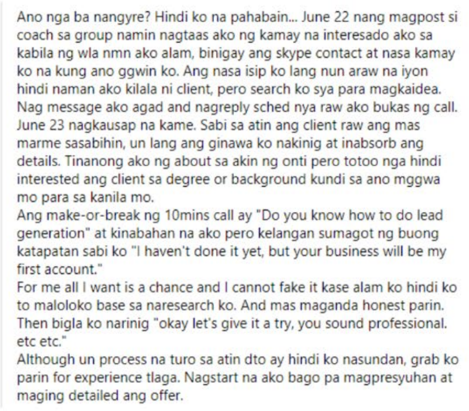

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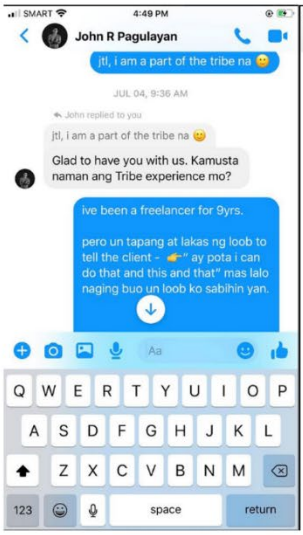


jtl, i am a part of the tribe na 🙂

JUL 04, 9:36 AM

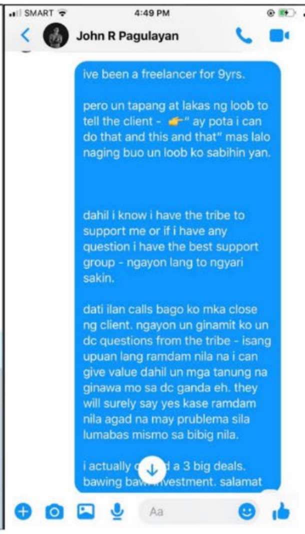
John replied to you

jtl, i am a part of the tribe na 🙂

Glad to have you with us. Kamusta naman ang Tribe experience mo?

ive been a freelancer for 9yrs.

pero un tapang at lakas ng loob to tell the client - 👉" ay pota i can do that and this and that" mas lalo naging buo un loob ko sabihin yan.



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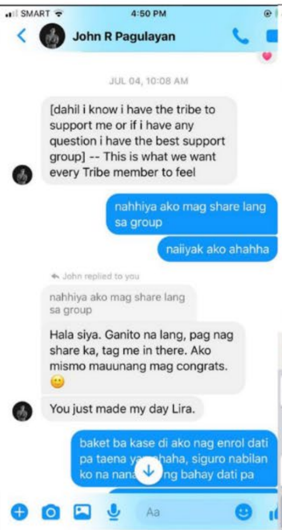
dahil i know i have the tribe to support me or if i have any question i have the best support group - ngayon lang to ngyari sakin.

dati ilan calls bago ko mka close ng client. ngayon un ginamit ko un dc questions from the tribe - isang upuan lang ramdam nila na i can give value dahil un mga tanung na ginawa mo sa dc ganda eh. they will surely say yes kase ramdam nila agad na may prublema sila lumabas mismo sa bibig nila.

i actually c d a 3 big deals. bawing ba vestment. salamat



JUL 04, 10:08 AM

[dahil i know i have the tribe to support me or if i have any question i have the best support group] -- This is what we want every Tribe member to feel

nahhiya ako mag share lang sa group

naiiyak ako ahahha

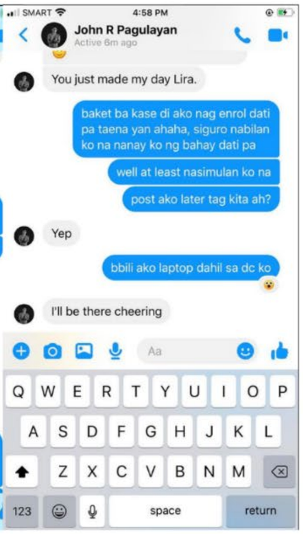
John replied to you

nahhiya ako mag share lang sa group

Hala siya. Ganito na lang, pag nag share ka, tag me in there. Ako mismo mauunang mag congrats. 🙂

You just made my day Lira.

baket ba kase di ako nag enrol dati pa taena y haha, siguro nabilan ko na nana ng bahay dati pa



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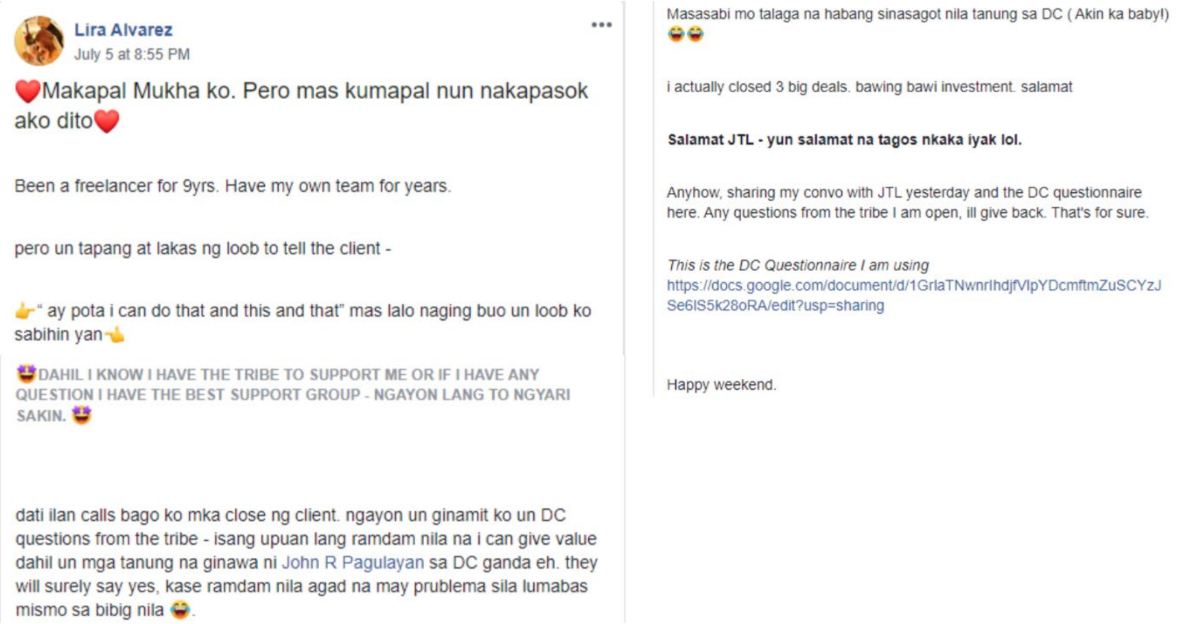
well at least nasimulan ko na

post ako later tag kita ah?

Yep

bbili ako laptop dahil sa dc ko

I'll be there cheering



Lira Alvarez
July 5 at 8:55 PM

❤️Makapal Mukha ko. Pero mas kumapal nun nakapasok ako dito❤️

Been a freelancer for 9yrs. Have my own team for years.

pero un tapang at lakas ng loob to tell the client -

👉" ay pota i can do that and this and that" mas lalo naging buo un loob ko sabihin yan👈

🤩DAHIL I KNOW I HAVE THE TRIBE TO SUPPORT ME OR IF I HAVE ANY QUESTION I HAVE THE BEST SUPPORT GROUP - NGAYON LANG TO NGYARI SAKIN. 🤩

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Masasabi mo talaga na habang sinasagot nila tanung sa DC (Akin ka baby!) 😂😂

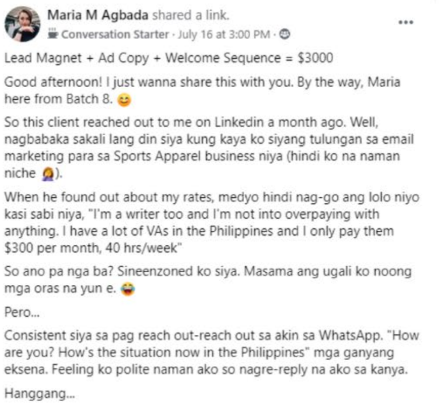
i actually closed 3 big deals. bawing bawi investment. salamat

Salamat JTL - yun salamat na tagos nkaka iyak lol.

Anyhow, sharing my convo with JTL yesterday and the DC questionnaire here. Any questions from the tribe I am open, ill give back. That's for sure.

This is the DC Questionnaire I am using
https://docs.google.com/document/d/1GrlaTNwnrIhdjfVIpYDcmftmZuSCYzJSe6IS5k28oRA/edit?usp=sharing

Happy weekend.



Maria M Agbada shared a link.

Conversation Starter · July 16 at 3:00 PM ·

Lead Magnet + Ad Copy + Welcome Sequence = $3000

Good afternoon! I just wanna share this with you. By the way, Maria here from Batch 8. 😊

So this client reached out to me on Linkedin a month ago. Well, nagbabaka sakali lang din siya kung kaya ko siyang tulungan sa email marketing para sa Sports Apparel business niya (hindi ko na naman niche 🤦‍♀️).

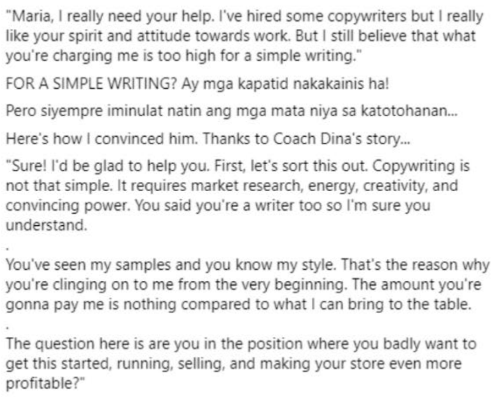
When he found out about my rates, medyo hindi nag-go ang lolo niyo kasi sabi niya, "I'm a writer too and I'm not into overpaying with anything. I have a lot of VAs in the Philippines and I only pay them $300 per month, 40 hrs/week"

So ano pa nga ba? Sineenzoned ko siya. Masama ang ugali ko noong mga oras na yun e. 😂

Pero...

Consistent siya sa pag reach out-reach out sa akin sa WhatsApp. "How are you? How's the situation now in the Philippines" mga ganyang eksena. Feeling ko polite naman ako so nagre-reply na ako sa kanya.

Hanggang...



"Maria, I really need your help. I've hired some copywriters but I really like your spirit and attitude towards work. But I still believe that what you're charging me is too high for a simple writing."

FOR A SIMPLE WRITING? Ay mga kapatid nakakainis ha!

Pero siyempre iminulat natin ang mga mata niya sa katotohanan...

Here's how I convinced him. Thanks to Coach Dina's story...

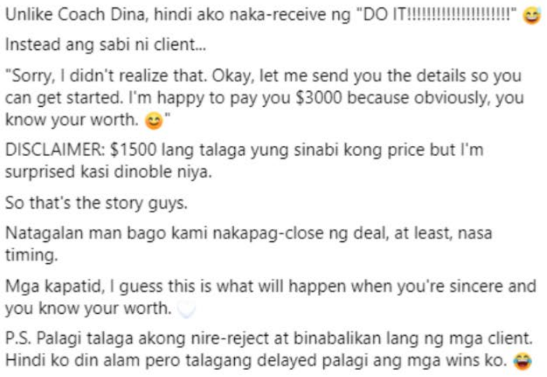
"Sure! I'd be glad to help you. First, let's sort this out. Copywriting is not that simple. It requires market research, energy, creativity, and convincing power. You said you're a writer too so I'm sure you understand.

.

You've seen my samples and you know my style. That's the reason why you're clinging on to me from the very beginning. The amount you're gonna pay me is nothing compared to what I can bring to the table.

.

The question here is are you in the position where you badly want to get this started, running, selling, and making your store even more profitable?"



Unlike Coach Dina, hindi ako naka-receive ng "DO IT!!!!!!!!!!!!!!!!!!!!!!!!" 😅

Instead ang sabi ni client...

"Sorry, I didn't realize that. Okay, let me send you the details so you can get started. I'm happy to pay you $3000 because obviously, you know your worth. 😊"

DISCLAIMER: $1500 lang talaga yung sinabi kong price but I'm surprised kasi dinoble niya.

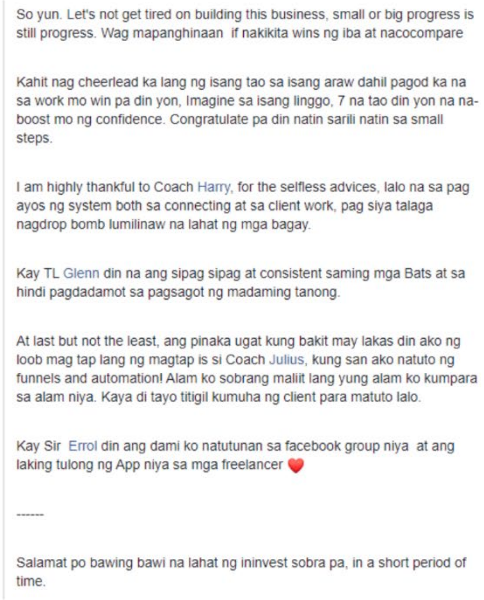
So that's the story guys.

Natagalan man bago kami nakapag-close ng deal, at least, nasa timing.

Mga kapatid, I guess this is what will happen when you're sincere and you know your worth. 🤍

P.S. Palagi talaga akong nire-reject at binabalikan lang ng mga client. Hindi ko din alam pero talagang delayed palagi ang mga wins ko. 😂

KNOW
YOUR
WORTH



So yun. Let's not get tired on building this business, small or big progress is still progress. Wag mapanghinaan if nakikita wins ng iba at nacocompare

Kahit nag cheerlead ka lang ng isang tao sa isang araw dahil pagod ka na sa work mo win pa din yon, Imagine sa isang linggo, 7 na tao din yon na na-boost mo ng confidence. Congratulate pa din natin sarili natin sa small steps.

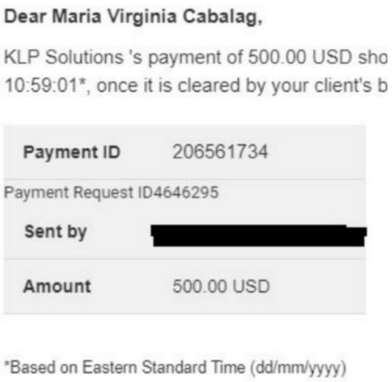
I am highly thankful to Coach Harry, for the selfless advices, lalo na sa pag ayos ng system both sa connecting at sa client work, pag siya talaga nagdrop bomb lumilinaw na lahat ng mga bagay.

Kay TL Glenn din na ang sipag sipag at consistent saming mga Bats at sa hindi pagdadamot sa pagsagot ng madaming tanong.

At last but not the least, ang pinaka ugat kung bakit may lakas din ako ng loob mag tap lang ng magtap is si Coach Julius, kung san ako natuto ng funnels and automation! Alam ko sobrang maliit lang yung alam ko kumpara sa alam niya. Kaya di tayo titigil kumuha ng client para matuto lalo.

Kay Sir Errol din ang dami ko natutunan sa facebook group niya at ang laking tulong ng App niya sa mga freelancer ❤️

Salamat po bawing bawi na lahat ng ininvest sobra pa, in a short period of time.

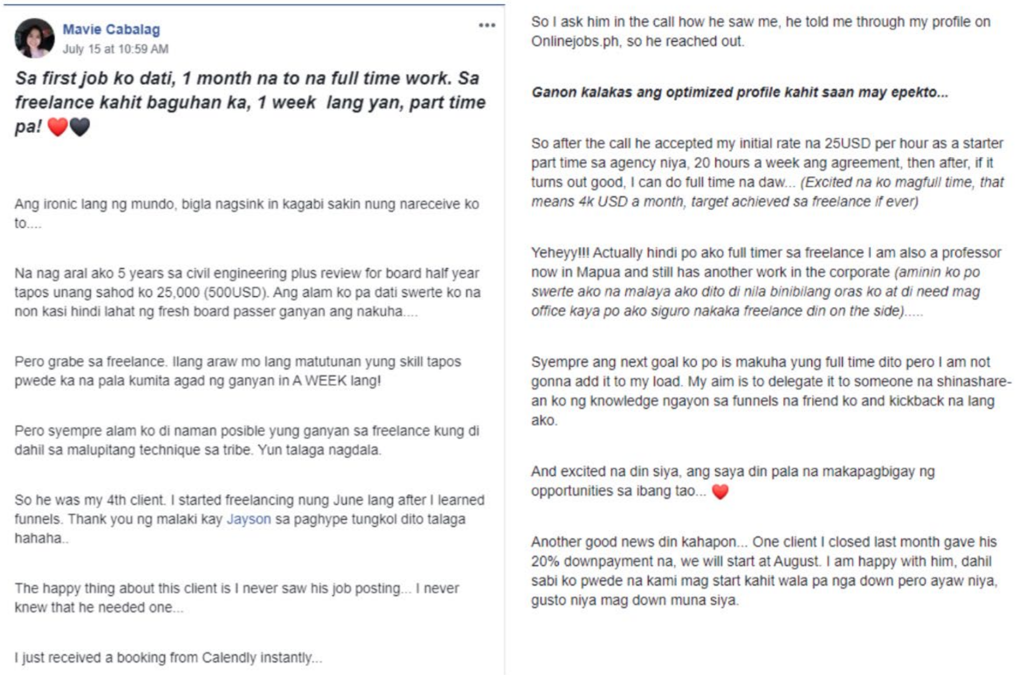


Dear Maria Virginia Cabalag,

KLP Solutions 's payment of 500.00 USD sho
10:59:01*, once it is cleared by your client's b

Payment ID	206561734
Payment Request ID4646295	
Sent by	[redacted]
Amount	500.00 USD

*Based on Eastern Standard Time (dd/mm/yyyy)



Mavie Cabalag
July 15 at 10:59 AM

Sa first job ko dati, 1 month na to na full time work. Sa freelance kahit baguhan ka, 1 week lang yan, part time pa! ❤️🖤

Ang ironic lang ng mundo, bigla nagsink in kagabi sakin nung nareceive ko to....

Na nag aral ako 5 years sa civil engineering plus review for board half year tapos unang sahod ko 25,000 (500USD). Ang alam ko pa dati swerte ko na non kasi hindi lahat ng fresh board passer ganyan ang nakuha....

Pero grabe sa freelance. Ilang araw mo lang matutunan yung skill tapos pwede ka na pala kumita agad ng ganyan in A WEEK lang!

Pero syempre alam ko di naman posible yung ganyan sa freelance kung di dahil sa malupitang technique sa tribe. Yun talaga nagdala.

So he was my 4th client. I started freelancing nung June lang after I learned funnels. Thank you ng malaki kay Jayson sa paghype tungkol dito talaga hahaha..

The happy thing about this client is I never saw his job posting... I never knew that he needed one...

I just received a booking from Calendly instantly...

So I ask him in the call how he saw me, he told me through my profile on Onlinejobs.ph, so he reached out.

Ganon kalakas ang optimized profile kahit saan may epekto...

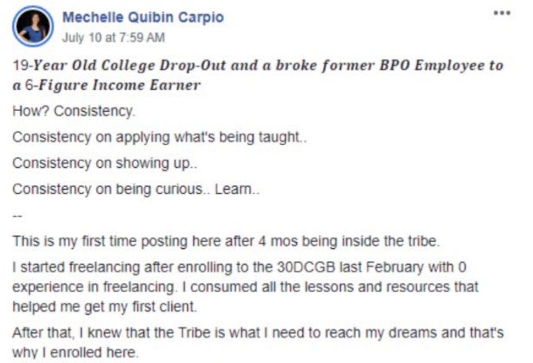
So after the call he accepted my initial rate na 25USD per hour as a starter part time sa agency niya, 20 hours a week ang agreement, then after, if it turns out good, I can do full time na daw... *(Excited na ko magfull time, that means 4k USD a month, target achieved sa freelance if ever)*

Yeheyy!!! Actually hindi po ako full timer sa freelance I am also a professor now in Mapua and still has another work in the corporate *(aminin ko po swerte ako na malaya ako dito di nila binibilang oras ko at di need mag office kaya po ako siguro nakaka freelance din on the side).....*

Syempre ang next goal ko po is makuha yung full time dito pero I am not gonna add it to my load. My aim is to delegate it to someone na shinashare-an ko ng knowledge ngayon sa funnels na friend ko and kickback na lang ako.

And excited na din siya, ang saya din pala na makapagbigay ng opportunities sa ibang tao... ❤️

Another good news din kahapon... One client I closed last month gave his 20% downpayment na, we will start at August. I am happy with him, dahil sabi ko pwede na kami mag start kahit wala pa nga down pero ayaw niya, gusto niya mag down muna siya.



Mechelle Quibin Carpio
July 10 at 7:59 AM

19-*Year Old College Drop-Out and a broke former BPO Employee to a 6-Figure Income Earner*

How? Consistency.

Consistency on applying what's being taught..

Consistency on showing up..

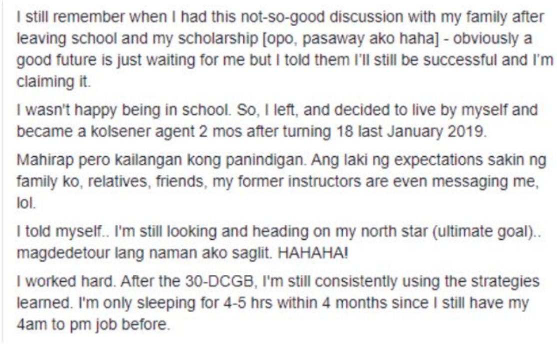
Consistency on being curious.. Learn..

--

This is my first time posting here after 4 mos being inside the tribe.

I started freelancing after enrolling to the 30DCGB last February with 0 experience in freelancing. I consumed all the lessons and resources that helped me get my first client.

After that, I knew that the Tribe is what I need to reach my dreams and that's why I enrolled here.



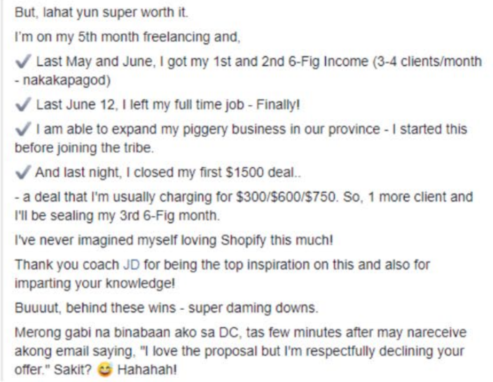
I still remember when I had this not-so-good discussion with my family after leaving school and my scholarship [opo, pasaway ako haha] - obviously a good future is just waiting for me but I told them I'll still be successful and I'm claiming it.

I wasn't happy being in school. So, I left, and decided to live by myself and became a kolsener agent 2 mos after turning 18 last January 2019.

Mahirap pero kailangan kong panindigan. Ang laki ng expectations sakin ng family ko, relatives, friends, my former instructors are even messaging me, lol.

I told myself.. I'm still looking and heading on my north star (ultimate goal).. magdedetour lang naman ako saglit. HAHAHA!

I worked hard. After the 30-DCGB, I'm still consistently using the strategies learned. I'm only sleeping for 4-5 hrs within 4 months since I still have my 4am to pm job before.



But, lahat yun super worth it.

I'm on my 5th month freelancing and,

✔️ Last May and June, I got my 1st and 2nd 6-Fig Income (3-4 clients/month - nakakapagod)

✔️ Last June 12, I left my full time job - Finally!

✔️ I am able to expand my piggery business in our province - I started this before joining the tribe.

✔️ And last night, I closed my first $1500 deal..

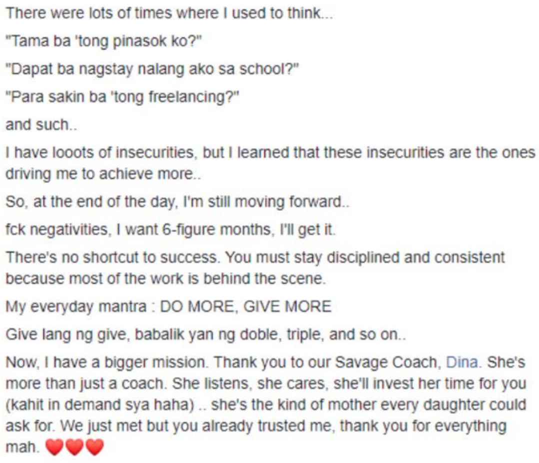
- a deal that I'm usually charging for $300/$600/$750. So, 1 more client and I'll be sealing my 3rd 6-Fig month.

I've never imagined myself loving Shopify this much!

Thank you coach JD for being the top inspiration on this and also for imparting your knowledge!

Buuuut, behind these wins - super daming downs.

Merong gabi na binabaan ako sa DC, tas few minutes after may nareceive akong email saying, "I love the proposal but I'm respectfully declining your offer." Sakit? 😅 Hahahah!



There were lots of times where I used to think...

"Tama ba 'tong pinasok ko?"

"Dapat ba nagstay nalang ako sa school?"

"Para sakin ba 'tong freelancing?"

and such..

I have looots of insecurities, but I learned that these insecurities are the ones driving me to achieve more..

So, at the end of the day, I'm still moving forward..

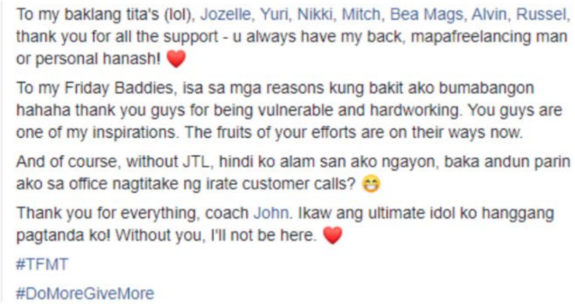
fck negativities, I want 6-figure months, I'll get it.

There's no shortcut to success. You must stay disciplined and consistent because most of the work is behind the scene.

My everyday mantra : DO MORE, GIVE MORE

Give lang ng give, babalik yan ng doble, triple, and so on..

Now, I have a bigger mission. Thank you to our Savage Coach, Dina. She's more than just a coach. She listens, she cares, she'll invest her time for you (kahit in demand sya haha) .. she's the kind of mother every daughter could ask for. We just met but you already trusted me, thank you for everything mah. ❤️❤️❤️



To my baklang tita's (lol), Jozelle, Yuri, Nikki, Mitch, Bea Mags, Alvin, Russel, thank you for all the support - u always have my back, mapafreelancing man or personal hanash! ❤️

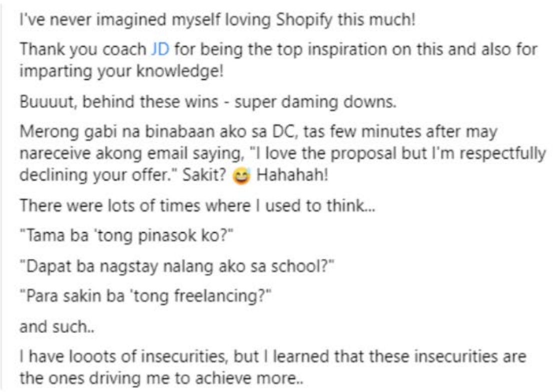
To my Friday Baddies, isa sa mga reasons kung bakit ako bumabangon hahaha thank you guys for being vulnerable and hardworking. You guys are one of my inspirations. The fruits of your efforts are on their ways now.

And of course, without JTL, hindi ko alam san ako ngayon, baka andun parin ako sa office nagtitake ng irate customer calls? 😁

Thank you for everything, coach John. Ikaw ang ultimate idol ko hanggang pagtanda ko! Without you, I'll not be here. ❤️

#TFMT

#DoMoreGiveMore



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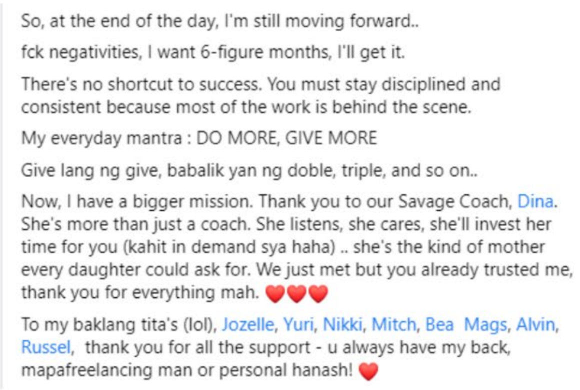

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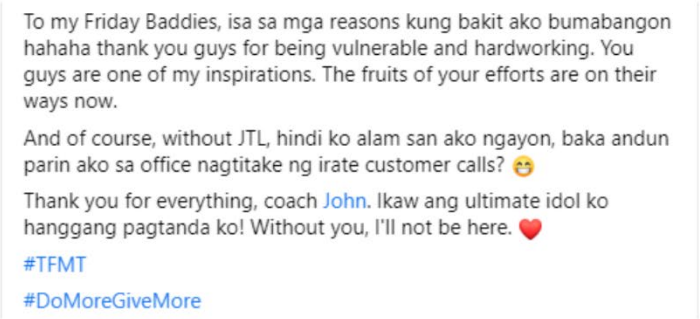

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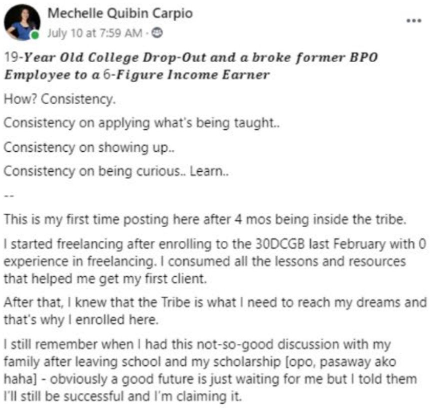

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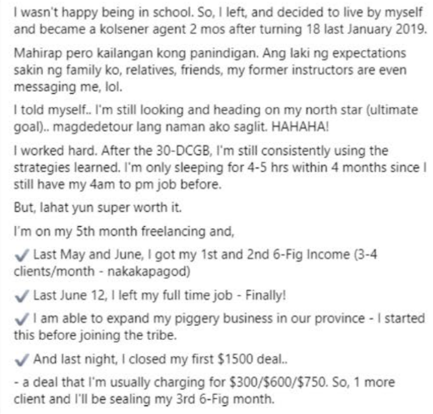

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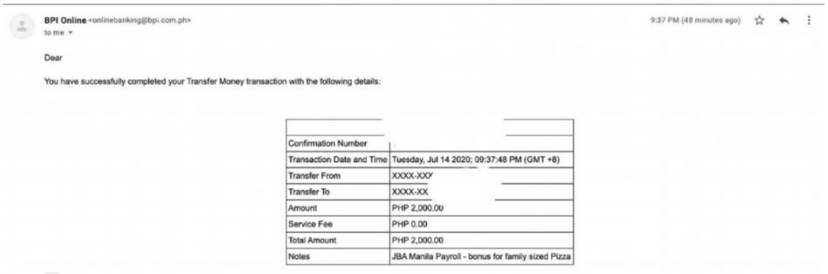


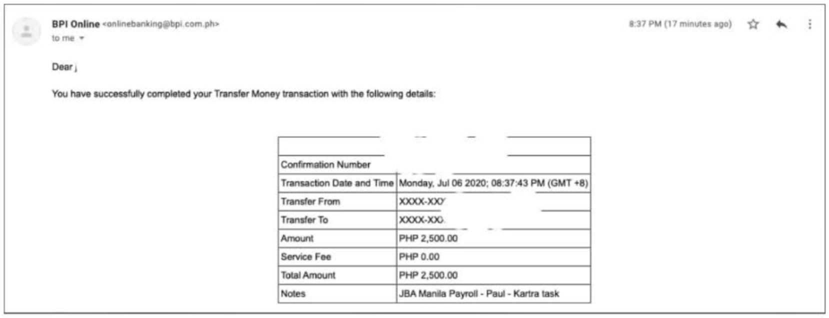
BPI Online <onlinebanking@bpi.com.ph>
to me

9:37 PM (48 minutes ago)

Dear

You have successfully completed your Transfer Money transaction with the following details:

Confirmation Number	
Transaction Date and Time	Tuesday, Jul 14 2020; 09:37:48 PM (GMT +8)
Transfer From	XXXX-XXY
Transfer To	XXXX-XX
Amount	PHP 2,000.00
Service Fee	PHP 0.00
Total Amount	PHP 2,000.00
Notes	JBA Manila Payroll - bonus for family sized Pizza



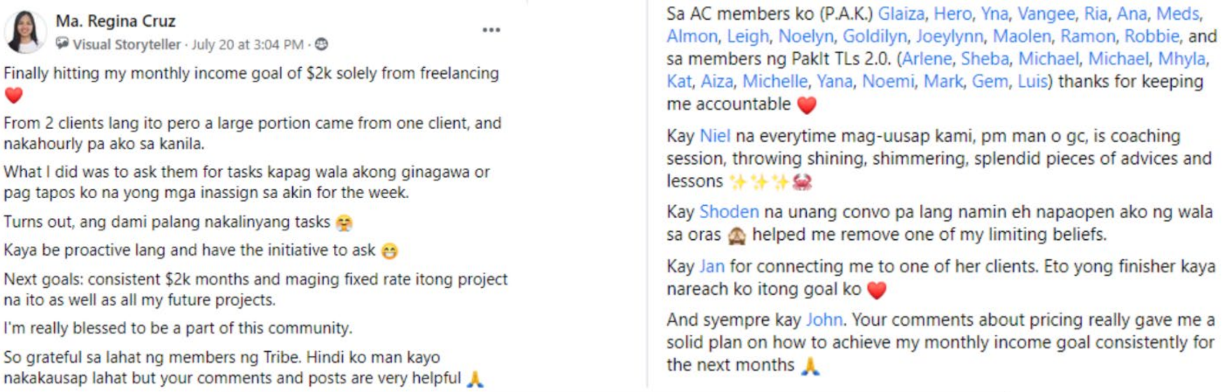
BPI Online <onlinebanking@bpi.com.ph>
to me

8:37 PM (17 minutes ago)

Dear j

You have successfully completed your Transfer Money transaction with the following details:

Confirmation Number	
Transaction Date and Time	Monday, Jul 06 2020; 08:37:43 PM (GMT +8)
Transfer From	XXXX-XXY
Transfer To	XXXX-XXO
Amount	PHP 2,500.00
Service Fee	PHP 0.00
Total Amount	PHP 2,500.00
Notes	JBA Manila Payroll - Paul - Kartra task



Ma. Regina Cruz
Visual Storyteller · July 20 at 3:04 PM

Finally hitting my monthly income goal of $2k solely from freelancing ❤️

From 2 clients lang ito pero a large portion came from one client, and nakahourly pa ako sa kanila.

What I did was to ask them for tasks kapag wala akong ginagawa or pag tapos ko na yong mga inassign sa akin for the week.

Turns out, ang dami palang nakalinyang tasks 😤

Kaya be proactive lang and have the initiative to ask 😁

Next goals: consistent $2k months and maging fixed rate itong project na ito as well as all my future projects.

I'm really blessed to be a part of this community.

So grateful sa lahat ng members ng Tribe. Hindi ko man kayo nakakausap lahat but your comments and posts are very helpful 🙏

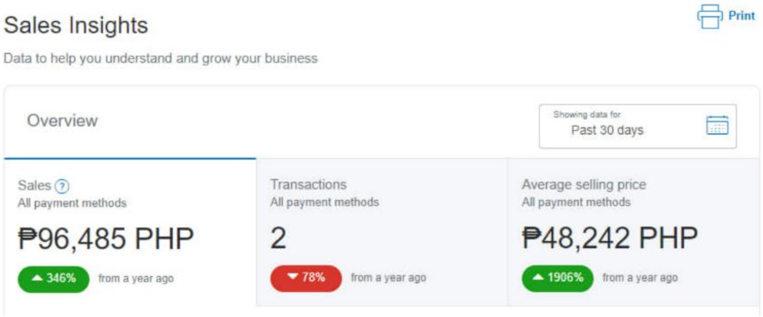
Sa AC members ko (P.A.K.) Glaiza, Hero, Yna, Vangee, Ria, Ana, Meds, Almon, Leigh, Noelyn, Goldilyn, Joeylynn, Maolen, Ramon, Robbie, and sa members ng PakIt TLs 2.0. (Arlene, Sheba, Michael, Michael, Mhyla, Kat, Aiza, Michelle, Yana, Noemi, Mark, Gem, Luis) thanks for keeping me accountable ❤️

Kay Niel na everytime mag-uusap kami, pm man o gc, is coaching session, throwing shining, shimmering, splendid pieces of advices and lessons ✨✨✨🦀

Kay Shoden na unang convo pa lang namin eh napaopen ako ng wala sa oras 🙈 helped me remove one of my limiting beliefs.

Kay Jan for connecting me to one of her clients. Eto yong finisher kaya nareach ko itong goal ko ❤️

And syempre kay John. Your comments about pricing really gave me a solid plan on how to achieve my monthly income goal consistently for the next months 🙏



Sales Insights

Data to help you understand and grow your business

Overview

Showing data for: Past 30 days

Sales	Transactions	Average selling price
All payment methods	All payment methods	All payment methods
₱96,485 PHP	2	₱48,242 PHP
▲ 346% from a year ago	▼ 78% from a year ago	▲ 1906% from a year ago

10. Follow up, follow thru, frequency (just because you are ready to sell doesn't mean people are ready to buy) Content, Charisma, Consistency are the key.

11.email and social media

12. Speak. Always speak with people, always talk about how you can help.

(big deals don't come to small people) Law of attraction

13. Use a promoter

14. Diagnostics and quizzes (DDS)

15. Commission Sales (referral system)

My heart is full of gratitude and Joy. Thank you, everyone!

Let me end with this,

"Small progress is still a progress; If you will come from the place of help, money will follow."

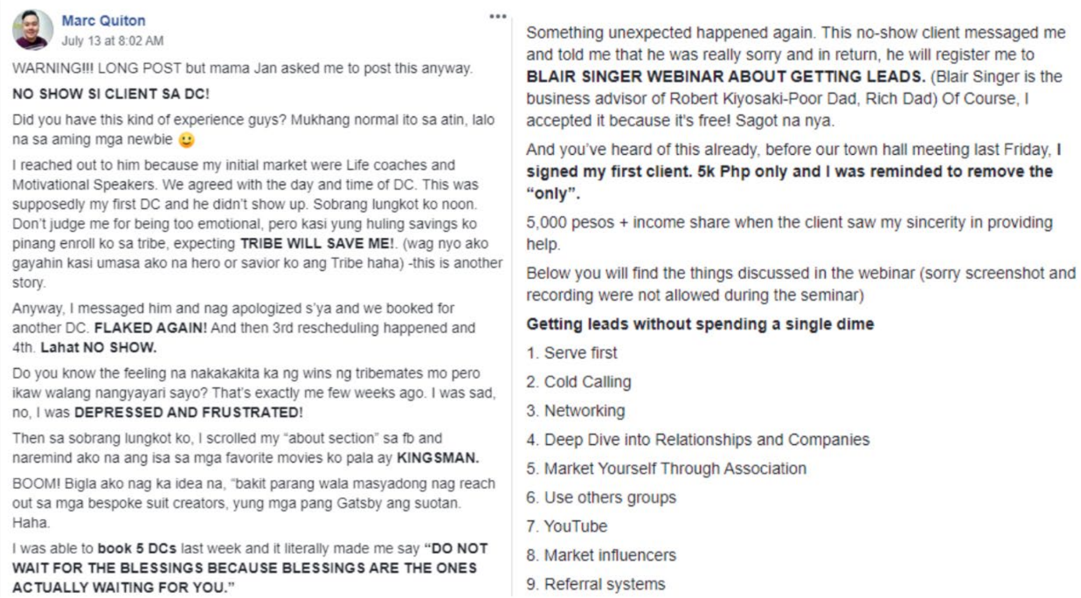
All the best,

Egsy (joke lang, MARC)

Egsy ung bida sa kingsman – nagexplain talaga haha

PS Special mention to Chief John R Pagulayan, Coach Marc Allen, Mama Jan Briones, PB Ulrike Marcelle and AWDIW pips, Erika Louise Bagtas, The Goal Diggers Tribe, The Risk Takers Club (ac group) All TLs and Coaches, my new found tropa Allan Esteban Pastor, Chappy Aguilar and John Philip William Requio and the entire tribe community. Thank you!

ALL GLORY TO GOD!



Marc Quiton
July 13 at 8:02 AM

WARNING!!! LONG POST but mama Jan asked me to post this anyway.

NO SHOW SI CLIENT SA DC!

Did you have this kind of experience guys? Mukhang normal ito sa atin, lalo na sa aming mga newbie 🙂

I reached out to him because my initial market were Life coaches and Motivational Speakers. We agreed with the day and time of DC. This was supposedly my first DC and he didn't show up. Sobrang lungkot ko noon. Don't judge me for being too emotional, pero kasi yung huling savings ko pinang enroll ko sa tribe, expecting **TRIBE WILL SAVE ME!**. (wag nyo ako gayahin kasi umasa ako na hero or savior ko ang Tribe haha) -this is another story.

Anyway, I messaged him and nag apologized s'ya and we booked for another DC. **FLAKED AGAIN!** And then 3rd rescheduling happened and 4th. **Lahat NO SHOW.**

Do you know the feeling na nakakakita ka ng wins ng tribemates mo pero ikaw walang nangyayari sayo? That's exactly me few weeks ago. I was sad, no, I was **DEPRESSED AND FRUSTRATED!**

Then sa sobrang lungkot ko, I scrolled my "about section" sa fb and naremind ako na ang isa sa mga favorite movies ko pala ay **KINGSMAN.**

BOOM! Bigla ako nag ka idea na, "bakit parang wala masyadong nag reach out sa mga bespoke suit creators, yung mga pang Gatsby ang suotan. Haha.

I was able to **book 5 DCs** last week and it literally made me say **"DO NOT WAIT FOR THE BLESSINGS BECAUSE BLESSINGS ARE THE ONES ACTUALLY WAITING FOR YOU."**

Something unexpected happened again. This no-show client messaged me and told me that he was really sorry and in return, he will register me to **BLAIR SINGER WEBINAR ABOUT GETTING LEADS.** (Blair Singer is the business advisor of Robert Kiyosaki-Poor Dad, Rich Dad) Of Course, I accepted it because it's free! Sagot na nya.

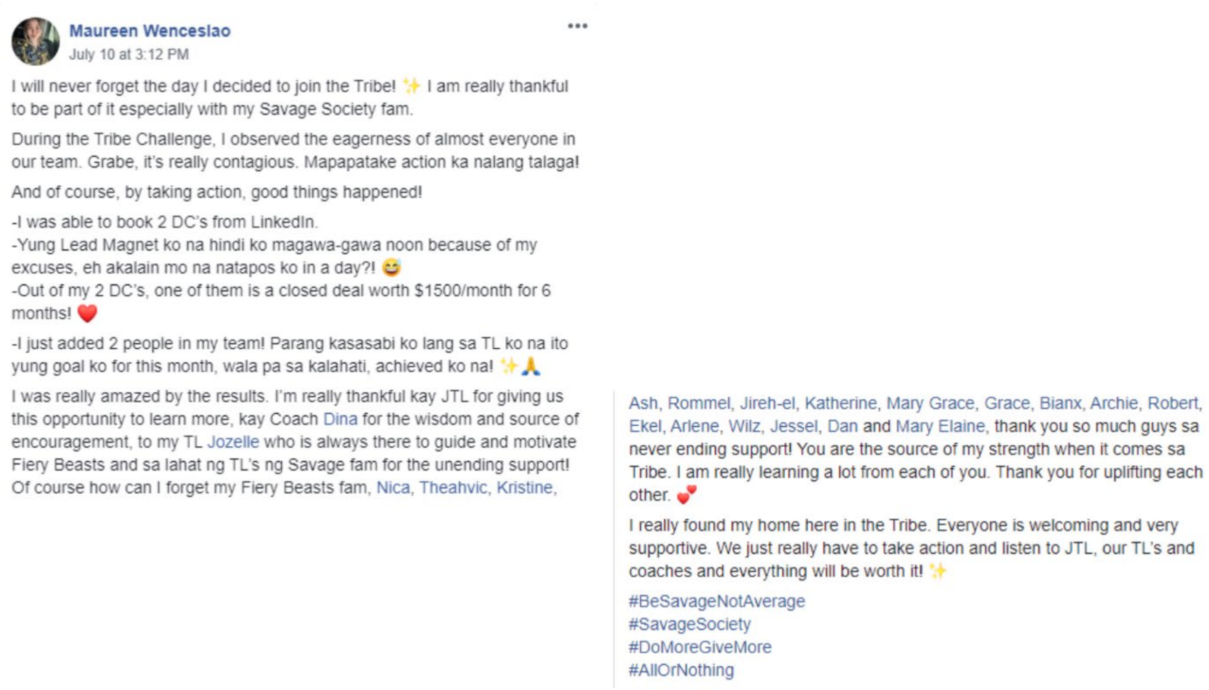
And you've heard of this already, before our town hall meeting last Friday, **I signed my first client. 5k Php only and I was reminded to remove the "only".**

5,000 pesos + income share when the client saw my sincerity in providing help.

Below you will find the things discussed in the webinar (sorry screenshot and recording were not allowed during the seminar)

Getting leads without spending a single dime

1. Serve first
2. Cold Calling
3. Networking
4. Deep Dive into Relationships and Companies
5. Market Yourself Through Association
6. Use others groups
7. YouTube
8. Market influencers
9. Referral systems



Maureen Wenceslao
July 10 at 3:12 PM

I will never forget the day I decided to join the Tribe! ✨ I am really thankful to be part of it especially with my Savage Society fam.

During the Tribe Challenge, I observed the eagerness of almost everyone in our team. Grabe, it's really contagious. Mapapatake action ka nalang talaga!

And of course, by taking action, good things happened!

-I was able to book 2 DC's from LinkedIn.
-Yung Lead Magnet ko na hindi ko magawa-gawa noon because of my excuses, eh akalain mo na natapos ko in a day?! 😅
-Out of my 2 DC's, one of them is a closed deal worth $1500/month for 6 months! ❤️

-I just added 2 people in my team! Parang kasasabi ko lang sa TL ko na ito yung goal ko for this month, wala pa sa kalahati, achieved ko na! ✨🙏

I was really amazed by the results. I'm really thankful kay JTL for giving us this opportunity to learn more, kay Coach Dina for the wisdom and source of encouragement, to my TL Jozelle who is always there to guide and motivate Fiery Beasts and sa lahat ng TL's ng Savage fam for the unending support! Of course how can I forget my Fiery Beasts fam, Nica, Theahvic, Kristine, Ash, Rommel, Jireh-el, Katherine, Mary Grace, Grace, Bianx, Archie, Robert, Ekel, Arlene, Wilz, Jessel, Dan and Mary Elaine, thank you so much guys sa never ending support! You are the source of my strength when it comes sa Tribe. I am really learning a lot from each of you. Thank you for uplifting each other. 💕

I really found my home here in the Tribe. Everyone is welcoming and very supportive. We just really have to take action and listen to JTL, our TL's and coaches and everything will be worth it! ✨

#BeSavageNotAverage
#SavageSociety
#DoMoreGiveMore
#AllOrNothing

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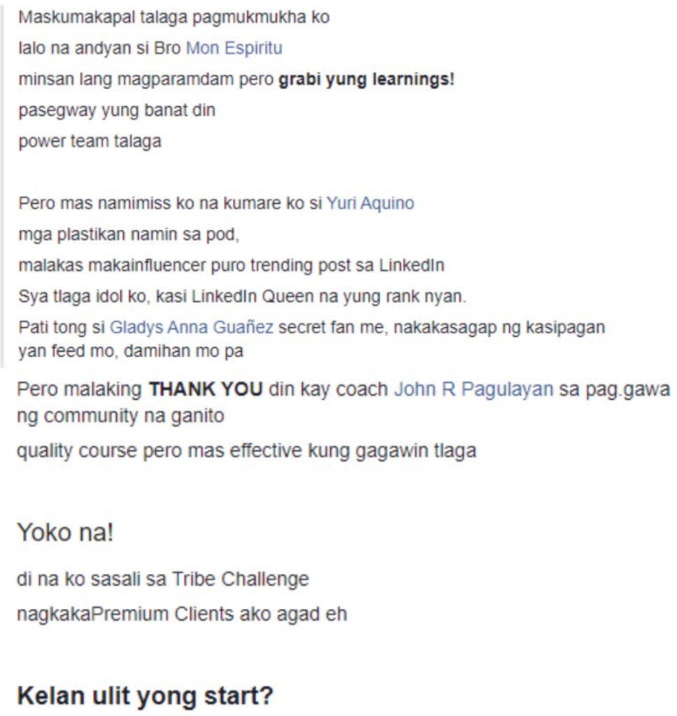


Maskumakapal talaga pagmukmukha ko
lalo na andyan si Bro Mon Espiritu
minsan lang magparamdam pero **grabi yung learnings!**
pasegway yung banat din
power team talaga

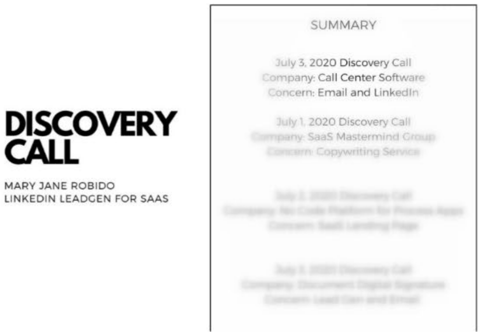
Pero mas namimiss ko na kumare ko si Yuri Aquino
mga plastikan namin sa pod,
malakas makainfluencer puro trending post sa LinkedIn
Sya tlaga idol ko, kasi LinkedIn Queen na yung rank nyan.
Pati tong si Gladys Anna Guañez secret fan me, nakakasagap ng kasipagan yan feed mo, damihan mo pa

Pero malaking **THANK YOU** din kay coach John R Pagulayan sa pag.gawa ng community na ganito
quality course pero mas effective kung gagawin tlaga

Yoko na!

di na ko sasali sa Tribe Challenge
nagkakaPremium Clients ako agad eh

Kelan ulit yong start?



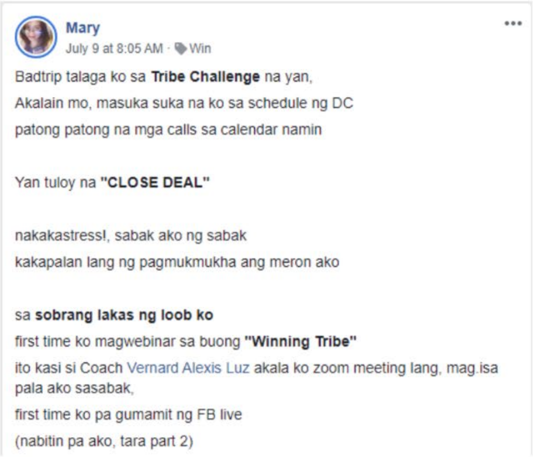
DISCOVERY CALL

MARY JANE ROBIDO
LINKEDIN LEADGEN FOR SAAS

SUMMARY

July 3, 2020 Discovery Call
Company: Call Center Software
Concern: Email and LinkedIn

July 1, 2020 Discovery Call
Company: SaaS Mastermind Group
Concern: Copywriting Service



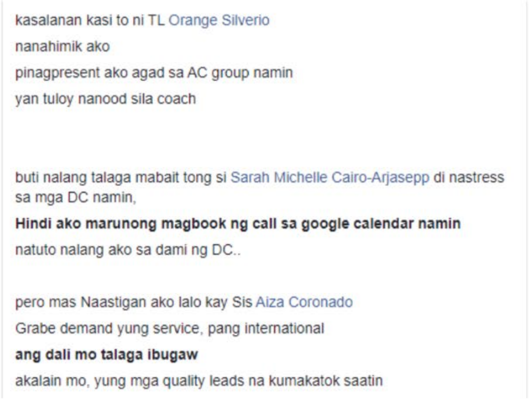
Mary
July 9 at 8:05 AM · Win

Badtrip talaga ko sa **Tribe Challenge** na yan,
Akalain mo, masuka suka na ko sa schedule ng DC
patong patong na mga calls sa calendar namin

Yan tuloy na **"CLOSE DEAL"**

nakakastress!, sabak ako ng sabak
kakapalan lang ng pagmukmukha ang meron ako

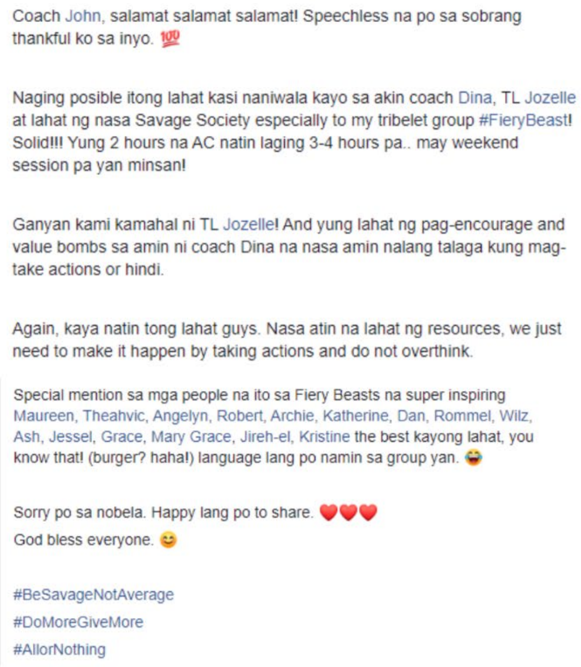
sa **sobrang lakas ng loob ko**
first time ko magwebinar sa buong **"Winning Tribe"**
ito kasi si Coach Vernard Alexis Luz akala ko zoom meeting lang, mag.isa pala ako sasabak,
first time ko pa gumamit ng FB live
(nabitin pa ako, tara part 2)



kasalanan kasi to ni TL Orange Silverio
nanahimik ako
pinagpresent ako agad sa AC group namin
yan tuloy nanood sila coach

buti nalang talaga mabait tong si Sarah Michelle Cairo-Arjasepp di nastress sa mga DC namin,
Hindi ako marunong magbook ng call sa google calendar namin
natuto nalang ako sa dami ng DC..

pero mas Naastigan ako lalo kay Sis Aiza Coronado
Grabe demand yung service, pang international
ang dali mo talaga ibugaw
akalain mo, yung mga quality leads na kumakatok saatin



Coach John, salamat salamat salamat! Speechless na po sa sobrang thankful ko sa inyo. 💯

Naging posible itong lahat kasi naniwala kayo sa akin coach Dina, TL Jozelle at lahat ng nasa Savage Society especially to my tribelet group #FieryBeast! Solid!!! Yung 2 hours na AC natin laging 3-4 hours pa.. may weekend session pa yan minsan!

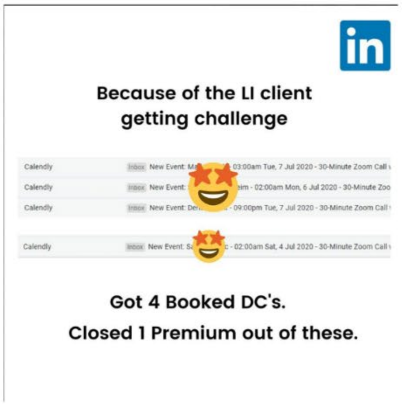
Ganyan kami kamahal ni TL Jozelle! And yung lahat ng pag-encourage and value bombs sa amin ni coach Dina na nasa amin nalang talaga kung mag-take actions or hindi.

Again, kaya natin tong lahat guys. Nasa atin na lahat ng resources, we just need to make it happen by taking actions and do not overthink.

Special mention sa mga people na ito sa Fiery Beasts na super inspiring Maureen, Theahvic, Angelyn, Robert, Archie, Katherine, Dan, Rommel, Wilz, Ash, Jessel, Grace, Mary Grace, Jireh-el, Kristine the best kayong lahat, you know that! (burger? haha!) language lang po namin sa group yan. 😂

Sorry po sa nobela. Happy lang po to share. ❤️❤️❤️
God bless everyone. 😄

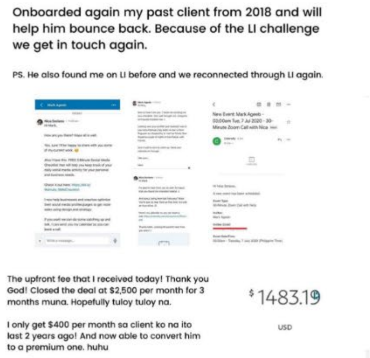
#BeSavageNotAverage
#DoMoreGiveMore
#AllorNothing



Because of the LI client getting challenge

Calendly Inbox New Event: Ma… - 03:00am Tue, 7 Jul 2020 - 30-Minute Zoom Call
Calendly Inbox New Event: …eim - 02:00am Mon, 6 Jul 2020 - 30-Minute Zoo
Calendly Inbox New Event: De… - 09:00pm Tue, 7 Jul 2020 - 30-Minute Zoom Call
Calendly Inbox New Event: S… - 02:00am Sat, 4 Jul 2020 - 30-Minute Zoom Call

Got 4 Booked DC's.
Closed 1 Premium out of these.



Onboarded again my past client from 2018 and will help him bounce back. Because of the LI challenge we get in touch again.

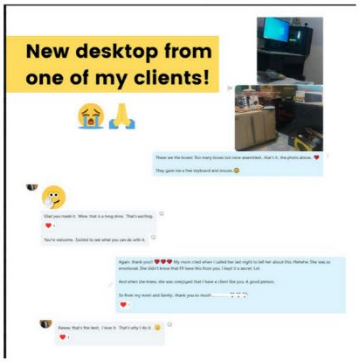
PS. He also found me on LI before and we reconnected through LI again.

New Event: Mark Ageeb - 03:00am Tue, 7 Jul 2020 - 30-Minute Zoom Call with Nica

The upfront fee that I received today! Thank you God! Closed the deal at $2,500 per month for 3 months muna. Hopefully tuloy tuloy na.

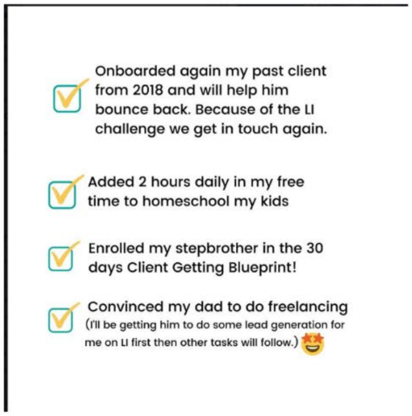
$1483.19
USD

I only get $400 per month sa client ko na ito last 2 years ago! And now able to convert him to a premium one. huhu

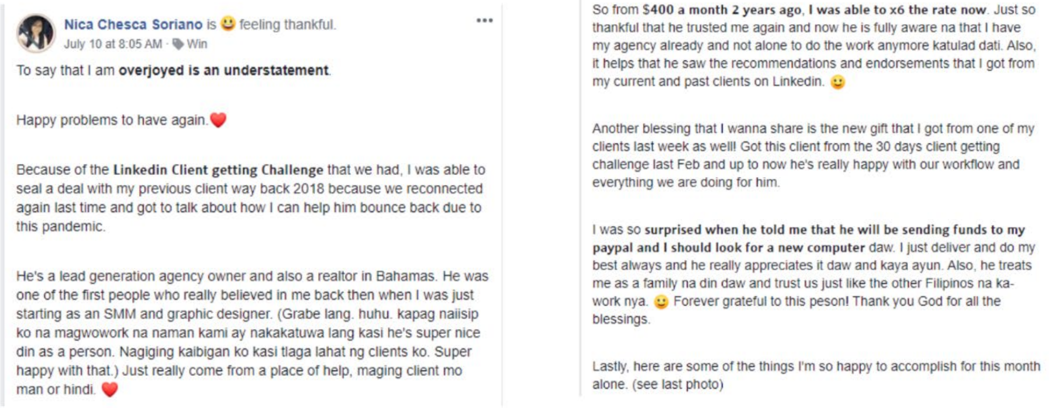


New desktop from one of my clients!

😭🙏



- ✓ Onboarded again my past client from 2018 and will help him bounce back. Because of the LI challenge we get in touch again.
- ✓ Added 2 hours daily in my free time to homeschool my kids
- ✓ Enrolled my stepbrother in the 30 days Client Getting Blueprint!
- ✓ Convinced my dad to do freelancing (I'll be getting him to do some lead generation for me on LI first then other tasks will follow.) 🤩



Nica Chesca Soriano is 😃 feeling thankful.
July 10 at 8:05 AM · Win

To say that I am **overjoyed is an understatement**.

Happy problems to have again.❤️

Because of the **Linkedin Client getting Challenge** that we had, I was able to seal a deal with my previous client way back 2018 because we reconnected again last time and got to talk about how I can help him bounce back due to this pandemic.

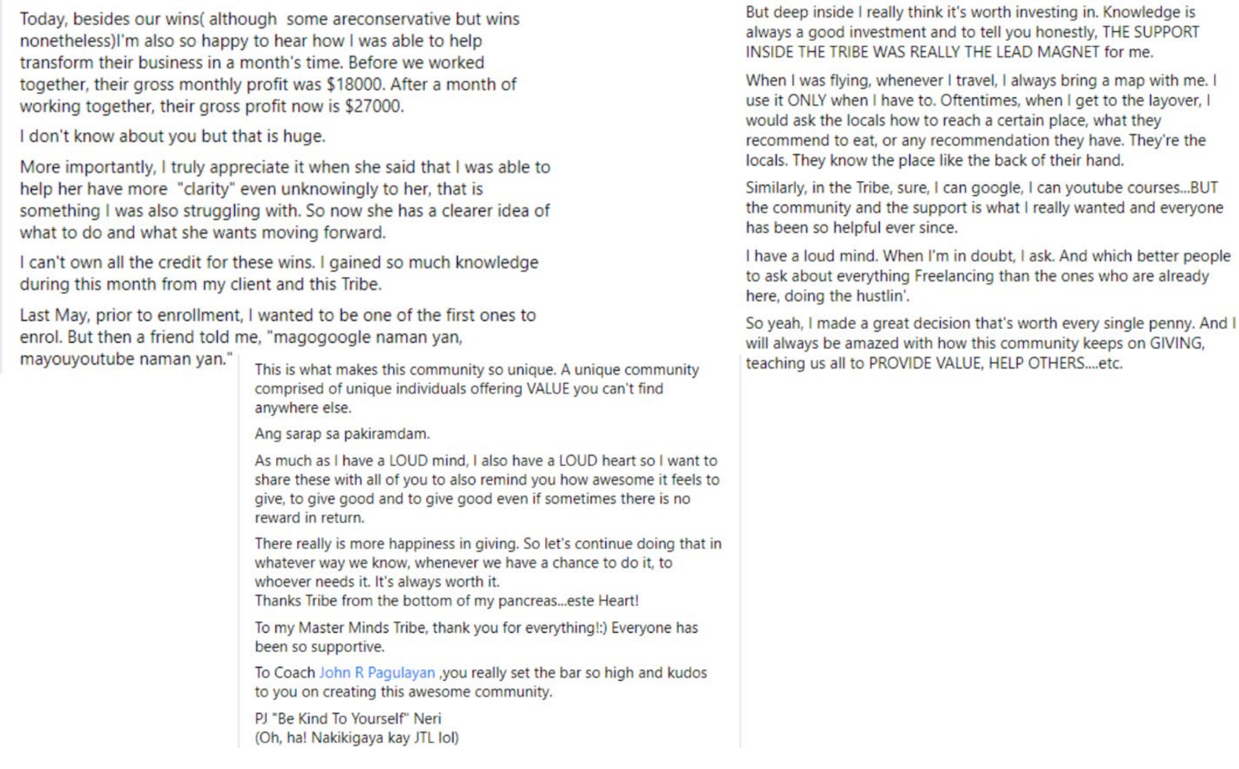
He's a lead generation agency owner and also a realtor in Bahamas. He was one of the first people who really believed in me back then when I was just starting as an SMM and graphic designer. (Grabe lang. huhu. kapag naiisip ko na magwowork na naman kami ay nakakatuwa lang kasi he's super nice din as a person. Nagiging kaibigan ko kasi tlaga lahat ng clients ko. Super happy with that.) Just really come from a place of help, maging client mo man or hindi. ❤️

So from **$400 a month 2 years ago**, **I was able to x6 the rate now**. Just so thankful that he trusted me again and now he is fully aware na that I have my agency already and not alone to do the work anymore katulad dati. Also, it helps that he saw the recommendations and endorsements that I got from my current and past clients on Linkedin. 🙂

Another blessing that I wanna share is the new gift that I got from one of my clients last week as well! Got this client from the 30 days client getting challenge last Feb and up to now he's really happy with our workflow and everything we are doing for him.

I was so **surprised when he told me that he will be sending funds to my paypal and I should look for a new computer** daw. I just deliver and do my best always and he really appreciates it daw and kaya ayun. Also, he treats me as a family na din daw and trust us just like the other Filipinos na ka-work nya. 🙂 Forever grateful to this peson! Thank you God for all the blessings.

Lastly, here are some of the things I'm so happy to accomplish for this month alone. (see last photo)



Today, besides our wins(although some areconservative but wins nonetheless)I'm also so happy to hear how I was able to help transform their business in a month's time. Before we worked together, their gross monthly profit was $18000. After a month of working together, their gross profit now is $27000.

I don't know about you but that is huge.

More importantly, I truly appreciate it when she said that I was able to help her have more "clarity" even unknowingly to her, that is something I was also struggling with. So now she has a clearer idea of what to do and what she wants moving forward.

I can't own all the credit for these wins. I gained so much knowledge during this month from my client and this Tribe.

Last May, prior to enrollment, I wanted to be one of the first ones to enrol. But then a friend told me, "magogoogle naman yan, mayouyoutube naman yan."

This is what makes this community so unique. A unique community comprised of unique individuals offering VALUE you can't find anywhere else.

Ang sarap sa pakiramdam.

As much as I have a LOUD mind, I also have a LOUD heart so I want to share these with all of you to also remind you how awesome it feels to give, to give good and to give good even if sometimes there is no reward in return.

There really is more happiness in giving. So let's continue doing that in whatever way we know, whenever we have a chance to do it, to whoever needs it. It's always worth it.
Thanks Tribe from the bottom of my pancreas...este Heart!

To my Master Minds Tribe, thank you for everything!:) Everyone has been so supportive.

To Coach John R Pagulayan ,you really set the bar so high and kudos to you on creating this awesome community.

PJ "Be Kind To Yourself" Neri
(Oh, ha! Nakikigaya kay JTL lol)

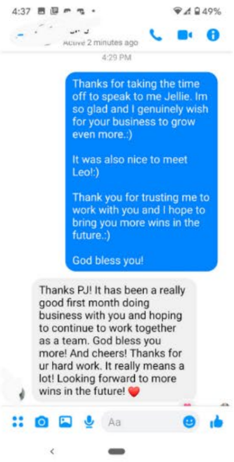
But deep inside I really think it's worth investing in. Knowledge is always a good investment and to tell you honestly, THE SUPPORT INSIDE THE TRIBE WAS REALLY THE LEAD MAGNET for me.

When I was flying, whenever I travel, I always bring a map with me. I use it ONLY when I have to. Oftentimes, when I get to the layover, I would ask the locals how to reach a certain place, what they recommend to eat, or any recommendation they have. They're the locals. They know the place like the back of their hand.

Similarly, in the Tribe, sure, I can google, I can youtube courses...BUT the community and the support is what I really wanted and everyone has been so helpful ever since.

I have a loud mind. When I'm in doubt, I ask. And which better people to ask about everything Freelancing than the ones who are already here, doing the hustlin'.

So yeah, I made a great decision that's worth every single penny. And I will always be amazed with how this community keeps on GIVING, teaching us all to PROVIDE VALUE, HELP OTHERS....etc.



4:29 PM

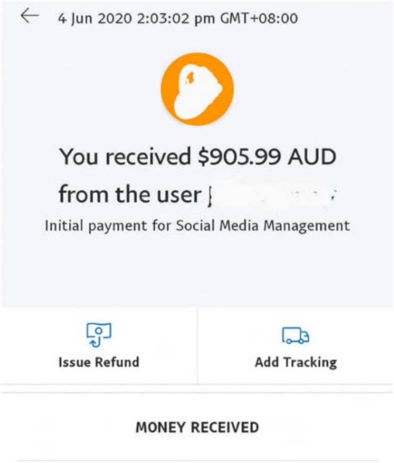
Thanks for taking the time off to speak to me Jellie. Im so glad and I genuinely wish for your business to grow even more.:)

It was also nice to meet Leo!:)

Thank you for trusting me to work with you and I hope to bring you more wins in the future.:)

God bless you!

Thanks PJ! It has been a really good first month doing business with you and hoping to continue to work together as a team. God bless you more! And cheers! Thanks for ur hard work. It really means a lot! Looking forward to more wins in the future! ❤️



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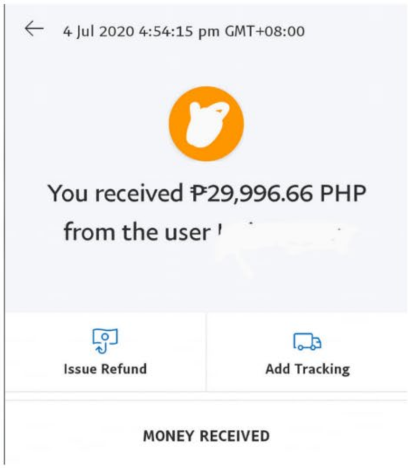

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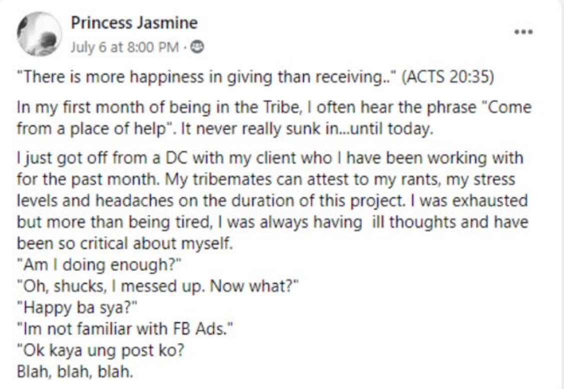


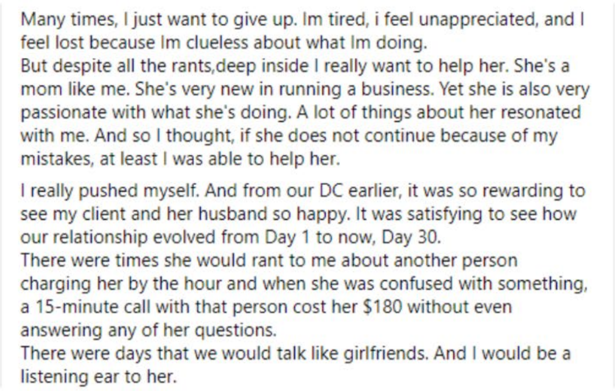
Princess Jasmine

July 6 at 8:00 PM ·

"There is more happiness in giving than receiving.." (ACTS 20:35)

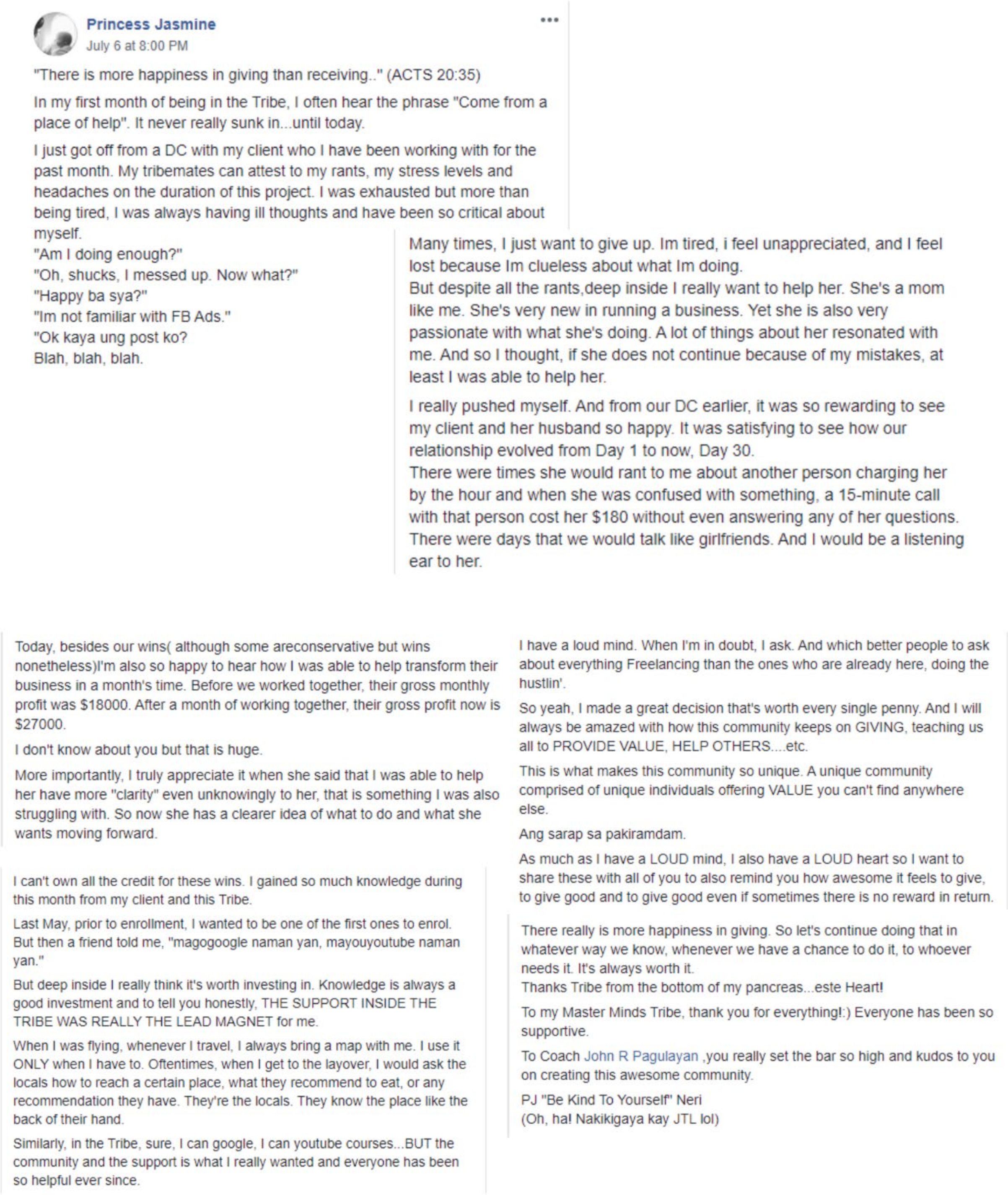
In my first month of being in the Tribe, I often hear the phrase "Come from a place of help". It never really sunk in...until today.

I just got off from a DC with my client who I have been working with for the past month. My tribemates can attest to my rants, my stress levels and headaches on the duration of this project. I was exhausted but more than being tired, I was always having ill thoughts and have been so critical about myself.
"Am I doing enough?"
"Oh, shucks, I messed up. Now what?"
"Happy ba sya?"
"Im not familiar with FB Ads."
"Ok kaya ung post ko?
Blah, blah, blah.



Many times, I just want to give up. Im tired, i feel unappreciated, and I feel lost because Im clueless about what Im doing.
But despite all the rants,deep inside I really want to help her. She's a mom like me. She's very new in running a business. Yet she is also very passionate with what she's doing. A lot of things about her resonated with me. And so I thought, if she does not continue because of my mistakes, at least I was able to help her.

I really pushed myself. And from our DC earlier, it was so rewarding to see my client and her husband so happy. It was satisfying to see how our relationship evolved from Day 1 to now, Day 30.
There were times she would rant to me about another person charging her by the hour and when she was confused with something, a 15-minute call with that person cost her $180 without even answering any of her questions.
There were days that we would talk like girlfriends. And I would be a listening ear to her.



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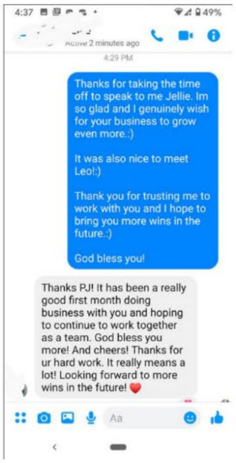

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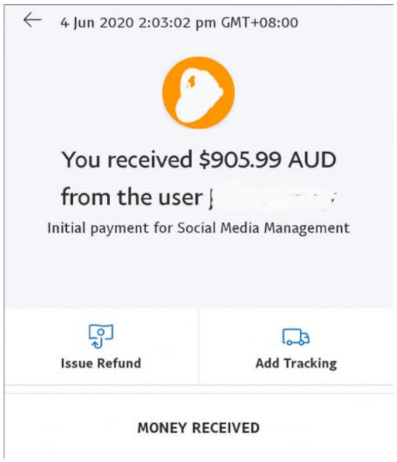
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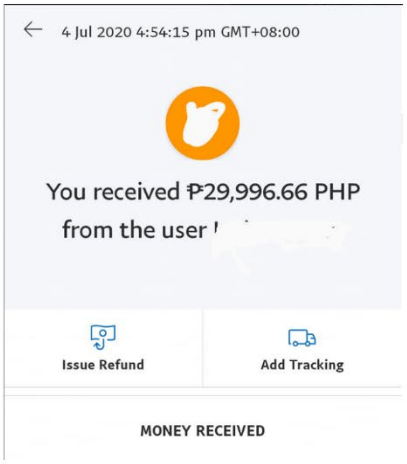
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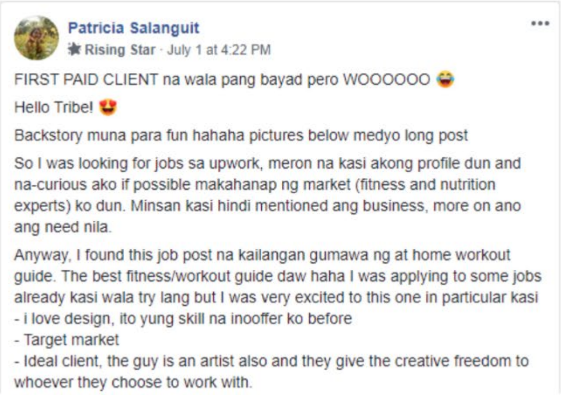

Patricia Salanguit
Rising Star · July 1 at 4:22 PM

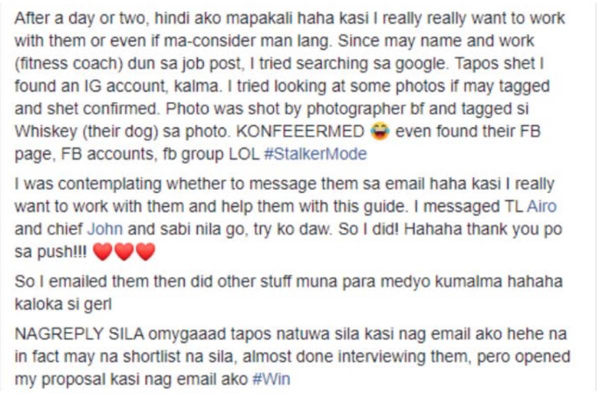
FIRST PAID CLIENT na wala pang bayad pero WOOOOOO 😜

Hello Tribe! 😍

Backstory muna para fun hahaha pictures below medyo long post

So I was looking for jobs sa upwork, meron na kasi akong profile dun and na-curious ako if possible makahanap ng market (fitness and nutrition experts) ko dun. Minsan kasi hindi mentioned ang business, more on ano ang need nila.

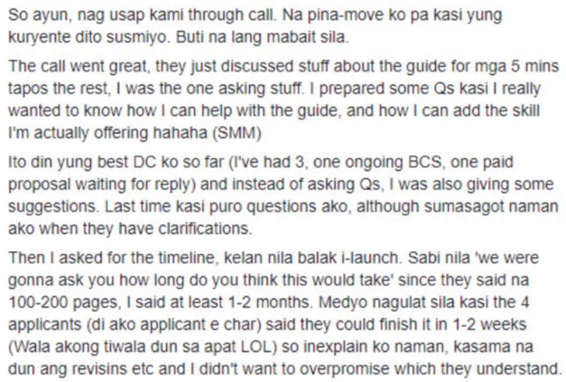
Anyway, I found this job post na kailangan gumawa ng at home workout guide. The best fitness/workout guide daw haha I was applying to some jobs already kasi wala try lang but I was very excited to this one in particular kasi
- i love design, ito yung skill na inooffer ko before
- Target market
- Ideal client, the guy is an artist also and they give the creative freedom to whoever they choose to work with.


After a day or two, hindi ako mapakali haha kasi I really really want to work with them or even if ma-consider man lang. Since may name and work (fitness coach) dun sa job post, I tried searching sa google. Tapos shet I found an IG account, kalma. I tried looking at some photos if may tagged and shet confirmed. Photo was shot by photographer bf and tagged si Whiskey (their dog) sa photo. KONFEEERMED 😜 even found their FB page, FB accounts, fb group LOL #StalkerMode

I was contemplating whether to message them sa email haha kasi I really want to work with them and help them with this guide. I messaged TL Airo and chief John and sabi nila go, try ko daw. So I did! Hahaha thank you po sa push!!! ❤️❤️❤️

So I emailed them then did other stuff muna para medyo kumalma hahaha kaloka si gerl

NAGREPLY SILA omygaaad tapos natuwa sila kasi nag email ako hehe na in fact may na shortlist na sila, almost done interviewing them, pero opened my proposal kasi nag email ako #Win

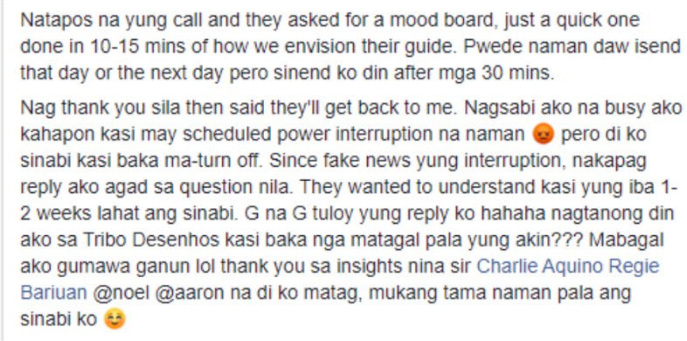


So ayun, nag usap kami through call. Na pina-move ko pa kasi yung kuryente dito susmiyo. Buti na lang mabait sila.

The call went great, they just discussed stuff about the guide for mga 5 mins tapos the rest, I was the one asking stuff. I prepared some Qs kasi I really wanted to know how I can help with the guide, and how I can add the skill I'm actually offering hahaha (SMM)

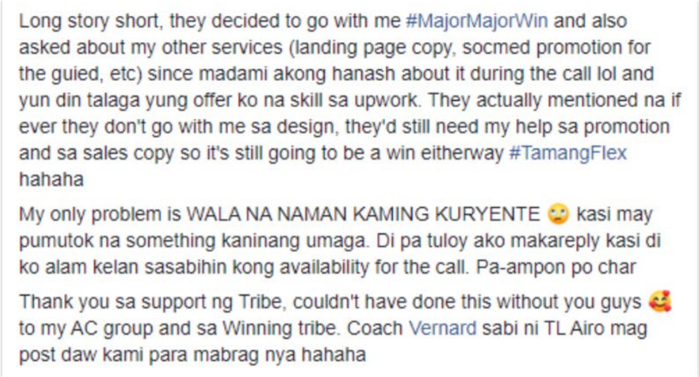
Ito din yung best DC ko so far (I've had 3, one ongoing BCS, one paid proposal waiting for reply) and instead of asking Qs, I was also giving some suggestions. Last time kasi puro questions ako, although sumasagot naman ako when they have clarifications.

Then I asked for the timeline, kelan nila balak i-launch. Sabi nila 'we were gonna ask you how long do you think this would take' since they said na 100-200 pages, I said at least 1-2 months. Medyo nagulat sila kasi the 4 applicants (di ako applicant e char) said they could finish it in 1-2 weeks (Wala akong tiwala dun sa apat LOL) so inexplain ko naman, kasama na dun ang revisins etc and I didn't want to overpromise which they understand.



Natapos na yung call and they asked for a mood board, just a quick one done in 10-15 mins of how we envision their guide. Pwede naman daw isend that day or the next day pero sinend ko din after mga 30 mins.

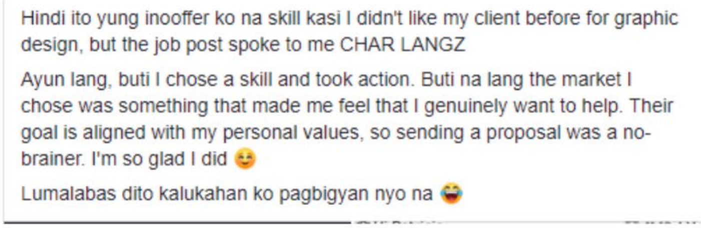
Nag thank you sila then said they'll get back to me. Nagsabi ako na busy ako kahapon kasi may scheduled power interruption na naman 😡 pero di ko sinabi kasi baka ma-turn off. Since fake news yung interruption, nakapag reply ako agad sa question nila. They wanted to understand kasi yung iba 1-2 weeks lahat ang sinabi. G na G tuloy yung reply ko hahaha nagtanong din ako sa Tribo Desenhos kasi baka nga matagal pala yung akin??? Mabagal ako gumawa ganun lol thank you sa insights nina sir Charlie Aquino Regie Bariuan @noel @aaron na di ko matag, mukang tama naman pala ang sinabi ko 😊



Long story short, they decided to go with me #MajorMajorWin and also asked about my other services (landing page copy, socmed promotion for the guied, etc) since madami akong hanash about it during the call lol and yun din talaga yung offer ko na skill sa upwork. They actually mentioned na if ever they don't go with me sa design, they'd still need my help sa promotion and sa sales copy so it's still going to be a win eitherway #TamangFlex hahaha

My only problem is WALA NA NAMAN KAMING KURYENTE 🙄 kasi may pumutok na something kaninang umaga. Di pa tuloy ako makareply kasi di ko alam kelan sasabihin kong availability for the call. Pa-ampon po char

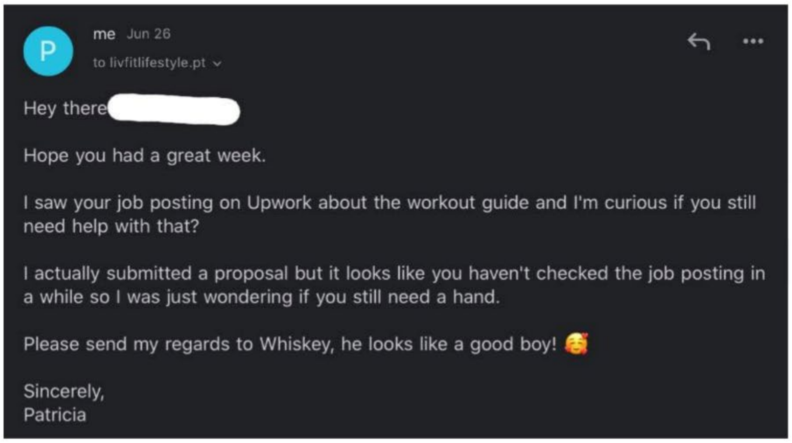
Thank you sa support ng Tribe, couldn't have done this without you guys 🥰 to my AC group and sa Winning tribe. Coach Vernard sabi ni TL Airo mag post daw kami para mabrag nya hahaha



Hindi ito yung inooffer ko na skill kasi I didn't like my client before for graphic design, but the job post spoke to me CHAR LANGZ

Ayun lang, buti I chose a skill and took action. Buti na lang the market I chose was something that made me feel that I genuinely want to help. Their goal is aligned with my personal values, so sending a proposal was a no-brainer. I'm so glad I did 😊

Lumalabas dito kalukahan ko pagbigyan nyo na 😂



me Jun 26

to livfitlifestyle.pt

Hey there [redacted]

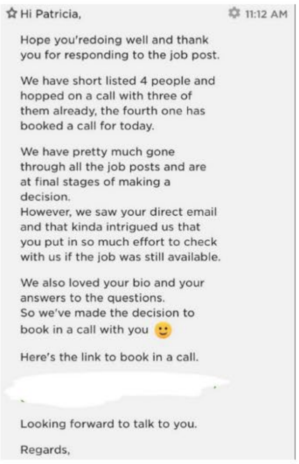
Hope you had a great week.

I saw your job posting on Upwork about the workout guide and I'm curious if you still need help with that?

I actually submitted a proposal but it looks like you haven't checked the job posting in a while so I was just wondering if you still need a hand.

Please send my regards to Whiskey, he looks like a good boy! 🥰

Sincerely,
Patricia



Hi Patricia, 11:12 AM

Hope you'redoing well and thank you for responding to the job post.

We have short listed 4 people and hopped on a call with three of them already, the fourth one has booked a call for today.

We have pretty much gone through all the job posts and are at final stages of making a decision.
However, we saw your direct email and that kinda intrigued us that you put in so much effort to check with us if the job was still available.

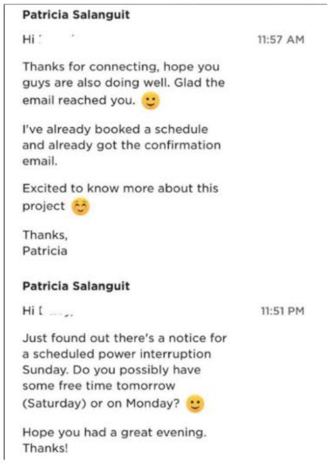
We also loved your bio and your answers to the questions.
So we've made the decision to book in a call with you 🙂

Here's the link to book in a call.

[redacted]

Looking forward to talk to you.

Regards,



Patricia Salanguit

Hi [redacted] 11:57 AM

Thanks for connecting, hope you guys are also doing well. Glad the email reached you. 🙂

I've already booked a schedule and already got the confirmation email.

Excited to know more about this project 😊

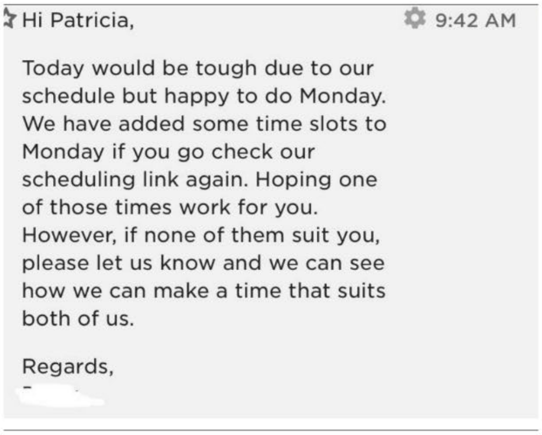
Thanks,
Patricia

Patricia Salanguit

Hi [redacted] 11:51 PM

Just found out there's a notice for a scheduled power interruption Sunday. Do you possibly have some free time tomorrow (Saturday) or on Monday? 🙂

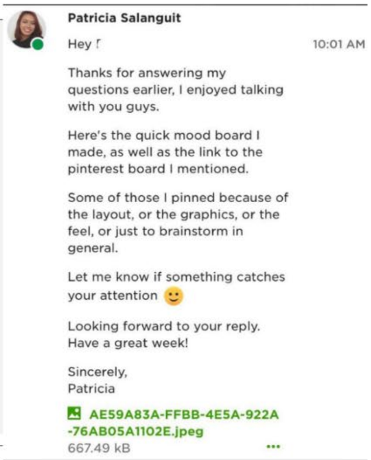
Hope you had a great evening.
Thanks!



Hi Patricia, 9:42 AM

Today would be tough due to our schedule but happy to do Monday. We have added some time slots to Monday if you go check our scheduling link again. Hoping one of those times work for you. However, if none of them suit you, please let us know and we can see how we can make a time that suits both of us.

Regards,
[redacted]



Patricia Salanguit

Hey [redacted] 10:01 AM

Thanks for answering my questions earlier, I enjoyed talking with you guys.

Here's the quick mood board I made, as well as the link to the pinterest board I mentioned.

Some of those I pinned because of the layout, or the graphics, or the feel, or just to brainstorm in general.

Let me know if something catches your attention 🙂

Looking forward to your reply.
Have a great week!

Sincerely,
Patricia

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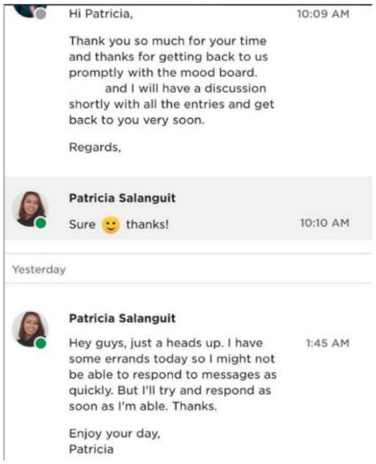
667.49 kB



Hi Patricia, 10:09 AM

Thank you so much for your time and thanks for getting back to us promptly with the mood board. and I will have a discussion shortly with all the entries and get back to you very soon.

Regards,

Patricia Salanguit

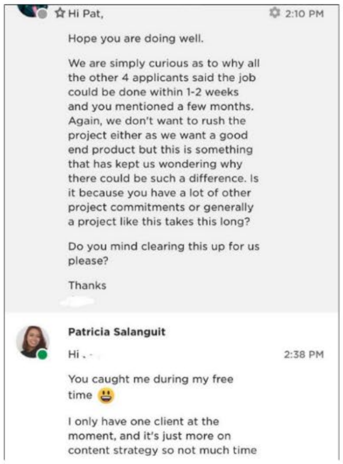
Sure 🙂 thanks! 10:10 AM

Yesterday

Patricia Salanguit

Hey guys, just a heads up. I have some errands today so I might not be able to respond to messages as quickly. But I'll try and respond as soon as I'm able. Thanks. 1:45 AM

Enjoy your day,
Patricia



☆ Hi Pat, 2:10 PM

Hope you are doing well.

We are simply curious as to why all the other 4 applicants said the job could be done within 1-2 weeks and you mentioned a few months. Again, we don't want to rush the project either as we want a good end product but this is something that has kept us wondering why there could be such a difference. Is it because you have a lot of other project commitments or generally a project like this takes this long?

Do you mind clearing this up for us please?

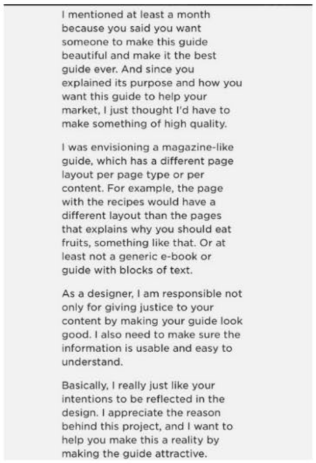
Thanks

Patricia Salanguit

Hi . 2:38 PM

You caught me during my free time 😃

I only have one client at the moment, and it's just more on content strategy so not much time

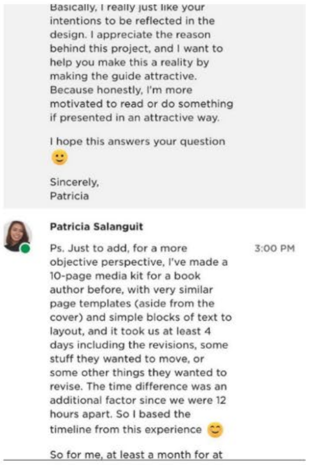


I mentioned at least a month because you said you want someone to make this guide beautiful and make it the best guide ever. And since you explained its purpose and how you want this guide to help your market, I just thought I'd have to make something of high quality.

I was envisioning a magazine-like guide, which has a different page layout per page type or per content. For example, the page with the recipes would have a different layout than the pages that explains why you should eat fruits, something like that. Or at least not a generic e-book or guide with blocks of text.

As a designer, I am responsible not only for giving justice to your content by making your guide look good. I also need to make sure the information is usable and easy to understand.

Basically, I really just like your intentions to be reflected in the design. I appreciate the reason behind this project, and I want to help you make this a reality by making the guide attractive.



Basically, I really just like your intentions to be reflected in the design. I appreciate the reason behind this project, and I want to help you make this a reality by making the guide attractive. Because honestly, I'm more motivated to read or do something if presented in an attractive way.

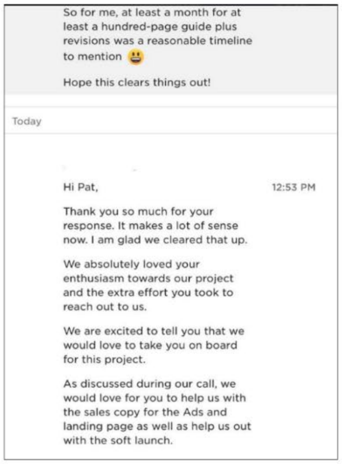
I hope this answers your question 🙂

Sincerely,
Patricia

Patricia Salanguit

Ps. Just to add, for a more objective perspective, I've made a 10-page media kit for a book author before, with very similar page templates (aside from the cover) and simple blocks of text to layout, and it took us at least 4 days including the revisions, some stuff they wanted to move, or some other things they wanted to revise. The time difference was an additional factor since we were 12 hours apart. So I based the timeline from this experience 😊 3:00 PM

So for me, at least a month for at



So for me, at least a month for at least a hundred-page guide plus revisions was a reasonable timeline to mention 😃

Hope this clears things out!

Today

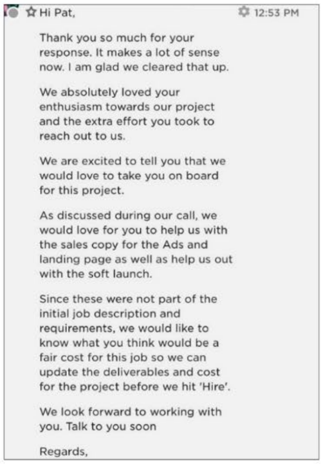
Hi Pat, 12:53 PM

Thank you so much for your response. It makes a lot of sense now. I am glad we cleared that up.

We absolutely loved your enthusiasm towards our project and the extra effort you took to reach out to us.

We are excited to tell you that we would love to take you on board for this project.

As discussed during our call, we would love for you to help us with the sales copy for the Ads and landing page as well as help us out with the soft launch.



☆ Hi Pat, 12:53 PM

Thank you so much for your response. It makes a lot of sense now. I am glad we cleared that up.

We absolutely loved your enthusiasm towards our project and the extra effort you took to reach out to us.

We are excited to tell you that we would love to take you on board for this project.

As discussed during our call, we would love for you to help us with the sales copy for the Ads and landing page as well as help us out with the soft launch.

Since these were not part of the initial job description and requirements, we would like to know what you think would be a fair cost for this job so we can update the deliverables and cost for the project before we hit 'Hire'.

We look forward to working with you. Talk to you soon

Regards,

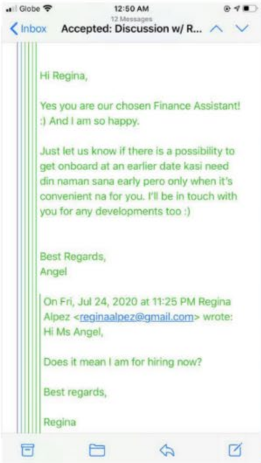
And while writing down this post, I just commented sa isang Accounting group that I joined recently, then tiempo may pa-promote si Veronika Wasek, nag pitch ako ng services ko, tapos ayun may nag reach out asking for my rates and hinihingi na ung profile ko. Mag start daw po sya ng $10 per hour.

Lord God, sobrang thankful po ako sa araw na ito!

Salamat dahil naka attend ako ng Tribe E-nniversary kahapon:) Sobrang blessing po ito, at nawa'y maibigay ko po ng maayos ang services na need ng mga clients.

Salamat po sa aking Tribo Roku Family, Kay Coach Cen C Calvello, Kay TL Jave Obnimaga, and sa lahat ng mga TL ng Rokuloves sa lahat ng inspiration po. Kay Kagawad April Boton na naging unang tulay ko sa Tribe before I fully join , at kay Sis Gladys Anna Guañez na sobrang lodi ko pagdating sa mga connection at value bombs ng mga post sa linkedin. Isa din sa gusto kong pasalamatan si RJ Rosella Vargas, isa sa mga nakausap ko bago din ako mag join ng tribe, na nagbibigay din ng inspiration sa akin dahil sa mga ethical postings nya and kay Katherine, na isa sa mga rising financial consultant dahil isa rin sa mga nag inspire sa akin.

Salamat po sa lahat ng mga inspiring stories dito sa Tribe. Mas masayang mag freelance kc may community ka na kadamay mo sa mga nararamdaman mo, be it failure and your shining moment.



Hi Regina,

Yes you are our chosen Finance Assistant! :) And I am so happy.

Just let us know if there is a possibility to get onboard at an earlier date kasi need din naman sana early pero only when it's convenient na for you. I'll be in touch with you for any developments too :)

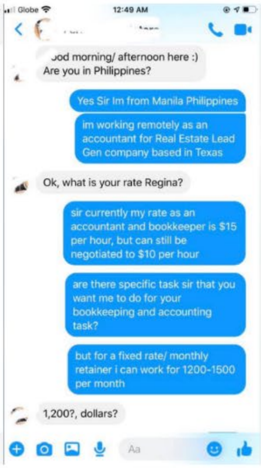
Best Regards,
Angel

On Fri, Jul 24, 2020 at 11:25 PM Regina Alpez <reginaalpez@gmail.com> wrote:
Hi Ms Angel,

Does it mean I am for hiring now?

Best regards,

Regina



[redacted]

ood morning/ afternoon here :)
Are you in Philippines?

Yes Sir Im from Manila Philippines

im working remotely as an accountant for Real Estate Lead Gen company based in Texas

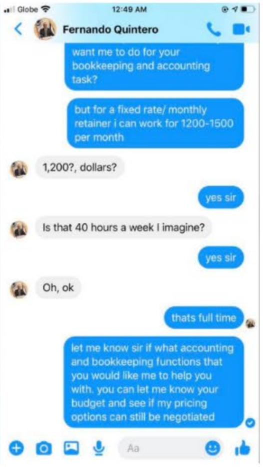
Ok, what is your rate Regina?

sir currently my rate as an accountant and bookkeeper is $15 per hour, but can still be negotiated to $10 per hour

are there specific task sir that you want me to do for your bookkeeping and accounting task?

but for a fixed rate/ monthly retainer i can work for 1200-1500 per month

1,200?, dollars?



Fernando Quintero

want me to do for your bookkeeping and accounting task?

but for a fixed rate/ monthly retainer i can work for 1200-1500 per month

1,200?, dollars?

yes sir

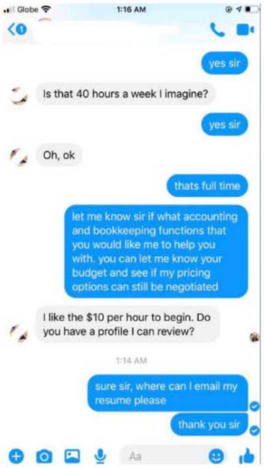
Is that 40 hours a week I imagine?

yes sir

Oh, ok

thats full time

let me know sir if what accounting and bookkeeping functions that you would like me to help you with. you can let me know your budget and see if my pricing options can still be negotiated



[redacted]

yes sir

Is that 40 hours a week I imagine?

yes sir

Oh, ok

thats full time

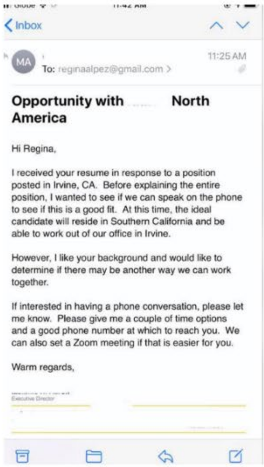
let me know sir if what accounting and bookkeeping functions that you would like me to help you with. you can let me know your budget and see if my pricing options can still be negotiated

I like the $10 per hour to begin. Do you have a profile I can review?

1:14 AM

sure sir, where can I email my resume please

thank you sir



11:25 AM
To: reginaalpez@gmail.com >

Opportunity with [redacted] North America

Hi Regina,

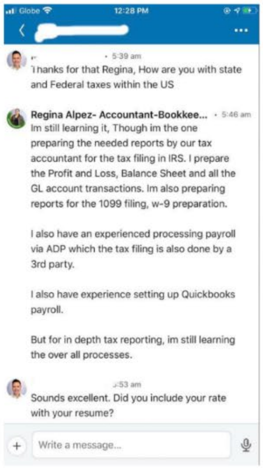
I received your resume in response to a position posted in Irvine, CA. Before explaining the entire position, I wanted to see if we can speak on the phone to see if this is a good fit. At this time, the ideal candidate will reside in Southern California and be able to work out of our office in Irvine.

However, I like your background and would like to determine if there may be another way we can work together.

If interested in having a phone conversation, please let me know. Please give me a couple of time options and a good phone number at which to reach you. We can also set a Zoom meeting if that is easier for you.

Warm regards,

Executive Director



[redacted]

• 5:39 am
Thanks for that Regina, How are you with state and Federal taxes within the US

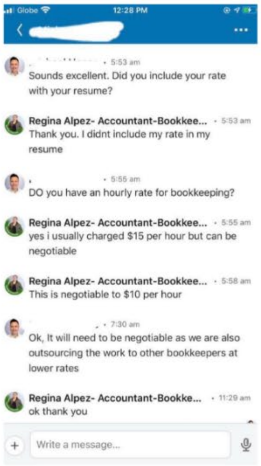
Regina Alpez- Accountant-Bookkee... • 5:46 am
Im still learning it, Though im the one preparing the needed reports by our tax accountant for the tax filing in IRS. I prepare the Profit and Loss, Balance Sheet and all the GL account transactions. Im also preparing reports for the 1099 filing, w-9 preparation.

I also have an experienced processing payroll via ADP which the tax filing is also done by a 3rd party.

I also have experience setting up Quickbooks payroll.

But for in depth tax reporting, im still learning the over all processes.

5:53 am
Sounds excellent. Did you include your rate with your resume?



[redacted]

• 5:53 am
Sounds excellent. Did you include your rate with your resume?

Regina Alpez- Accountant-Bookkee... • 5:53 am
Thank you. I didnt include my rate in my resume

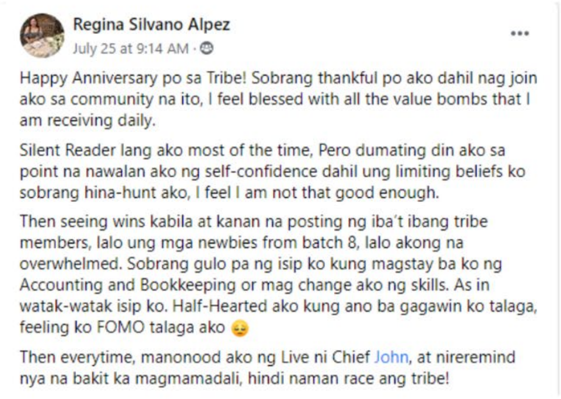
• 5:55 am
DO you have an hourly rate for bookkeeping?

Regina Alpez- Accountant-Bookkee... • 5:55 am
yes i usually charged $15 per hour but can be negotiable

Regina Alpez- Accountant-Bookkee... • 5:58 am
This is negotiable to $10 per hour

• 7:30 am
Ok, It will need to be negotiable as we are also outsourcing the work to other bookkeepers at lower rates

Regina Alpez- Accountant-Bookke... • 11:29 am
ok thank you



Regina Silvano Alpez

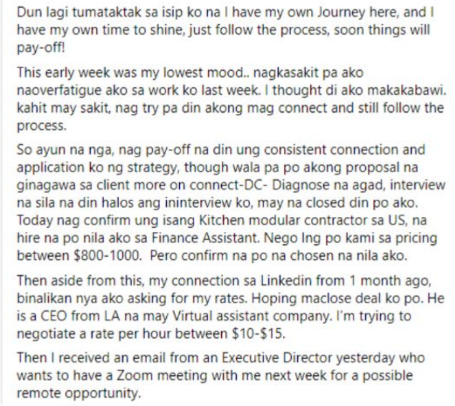
July 25 at 9:14 AM ·

Happy Anniversary po sa Tribe! Sobrang thankful po ako dahil nag join ako sa community na ito, I feel blessed with all the value bombs that I am receiving daily.

Silent Reader lang ako most of the time, Pero dumating din ako sa point na nawalan ako ng self-confidence dahil ung limiting beliefs ko sobrang hina-hunt ako, I feel I am not that good enough.

Then seeing wins kabila at kanan na posting ng iba't ibang tribe members, lalo ung mga newbies from batch 8, lalo akong na overwhelmed. Sobrang gulo pa ng isip ko kung magstay ba ko ng Accounting and Bookkeeping or mag change ako ng skills. As in watak-watak isip ko. Half-Hearted ako kung ano ba gagawin ko talaga, feeling ko FOMO talaga ako 😔

Then everytime, manonood ako ng Live ni Chief John, at nireremind nya na bakit ka magmamadali, hindi naman race ang tribe!



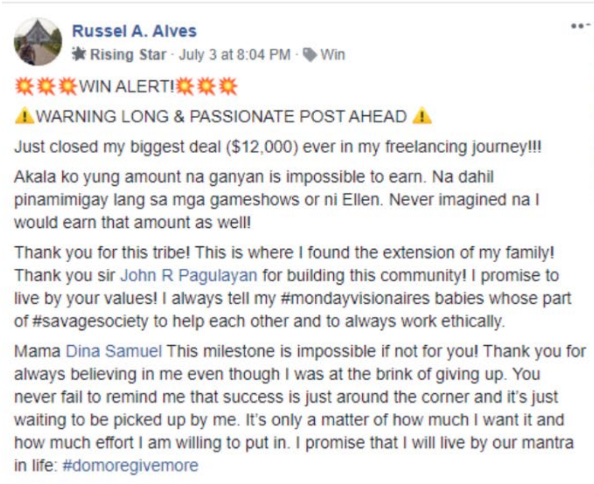
Dun lagi tumataktak sa isip ko na I have my own Journey here, and I have my own time to shine, just follow the process, soon things will pay-off!

This early week was my lowest mood.. nagkasakit pa ako naoverfatigue ako sa work ko last week. I thought di ako makakabawi. kahit may sakit, nag try pa din akong mag connect and still follow the process.

So ayun na nga, nag pay-off na din ung consistent connection and application ko ng strategy, though wala pa po akong proposal na ginagawa sa client more on connect-DC- Diagnose na agad, interview na sila na din halos ang ininterview ko, may na closed din po ako. Today nag confirm ung isang Kitchen modular contractor sa US, na hire na po nila ako sa Finance Assistant. Nego lng po kami sa pricing between $800-1000. Pero confirm na po na chosen na nila ako.

Then aside from this, my connection sa Linkedin from 1 month ago, binalikan nya ako asking for my rates. Hoping maclose deal ko po. He is a CEO from LA na may Virtual assistant company. I'm trying to negotiate a rate per hour between $10-$15.

Then I received an email from an Executive Director yesterday who wants to have a Zoom meeting with me next week for a possible remote opportunity.



Russel A. Alves

Rising Star · July 3 at 8:04 PM · Win

💥💥💥WIN ALERT!💥💥💥

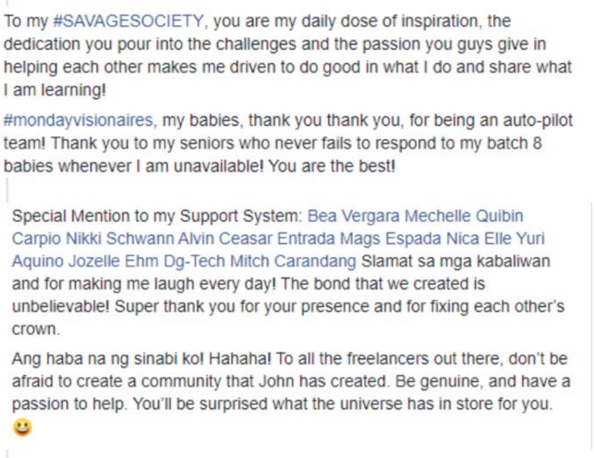
⚠️WARNING LONG & PASSIONATE POST AHEAD ⚠️

Just closed my biggest deal ($12,000) ever in my freelancing journey!!!

Akala ko yung amount na ganyan is impossible to earn. Na dahil pinamimigay lang sa mga gameshows or ni Ellen. Never imagined na I would earn that amount as well!

Thank you for this tribe! This is where I found the extension of my family! Thank you sir John R Pagulayan for building this community! I promise to live by your values! I always tell my #mondayvisionaires babies whose part of #savagesociety to help each other and to always work ethically.

Mama Dina Samuel This milestone is impossible if not for you! Thank you for always believing in me even though I was at the brink of giving up. You never fail to remind me that success is just around the corner and it's just waiting to be picked up by me. It's only a matter of how much I want it and how much effort I am willing to put in. I promise that I will live by our mantra in life: #domoregivemore

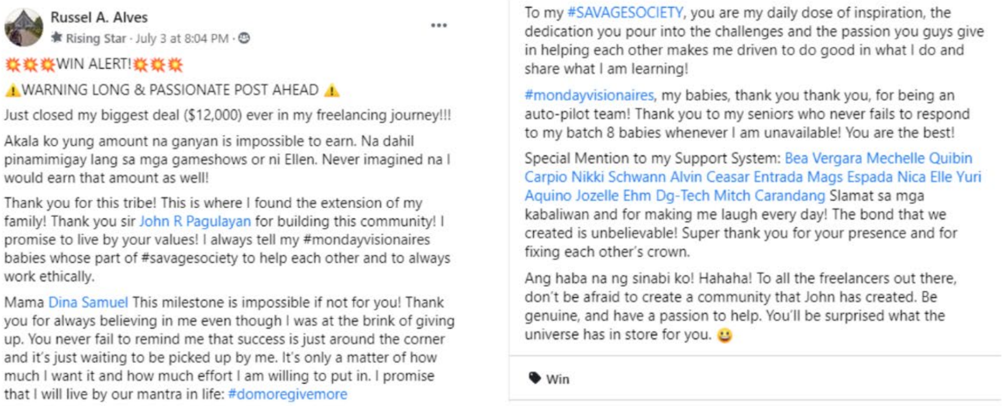


To my #SAVAGESOCIETY, you are my daily dose of inspiration, the dedication you pour into the challenges and the passion you guys give in helping each other makes me driven to do good in what I do and share what I am learning!

#mondayvisionaires, my babies, thank you thank you, for being an auto-pilot team! Thank you to my seniors who never fails to respond to my batch 8 babies whenever I am unavailable! You are the best!

Special Mention to my Support System: Bea Vergara Mechelle Quibin Carpio Nikki Schwann Alvin Ceasar Entrada Mags Espada Nica Elle Yuri Aquino Jozelle Ehm Dg-Tech Mitch Carandang Slamat sa mga kabaliwan and for making me laugh every day! The bond that we created is unbelievable! Super thank you for your presence and for fixing each other's crown.

Ang haba na ng sinabi ko! Hahaha! To all the freelancers out there, don't be afraid to create a community that John has created. Be genuine, and have a passion to help. You'll be surprised what the universe has in store for you. 😀



Russel A. Alves

💥💥💥WIN ALERT!💥💥💥

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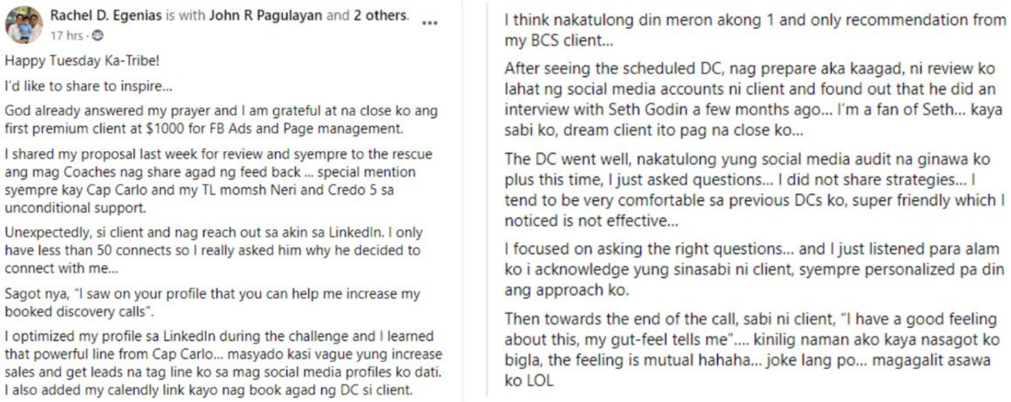


Rachel D. Egenias is with **John R Pagulayan** and **2 others**.

Happy Tuesday Ka-Tribe!

I'd like to share to inspire...

God already answered my prayer and I am grateful at na close ko ang first premium client at $1000 for FB Ads and Page management.

I shared my proposal last week for review and syempre to the rescue ang mag Coaches nag share agad ng feed back ... special mention syempre kay Cap Carlo and my TL momsh Neri and Credo 5 sa unconditional support.

Unexpectedly, si client and nag reach out sa akin sa LinkedIn. I only have less than 50 connects so I really asked him why he decided to connect with me...

Sagot nya, "I saw on your profile that you can help me increase my booked discovery calls".

I optimized my profile sa LinkedIn during the challenge and I learned that powerful line from Cap Carlo... masyado kasi vague yung increase sales and get leads na tag line ko sa mag social media profiles ko dati. I also added my calendly link kayo nag book agad ng DC si client.

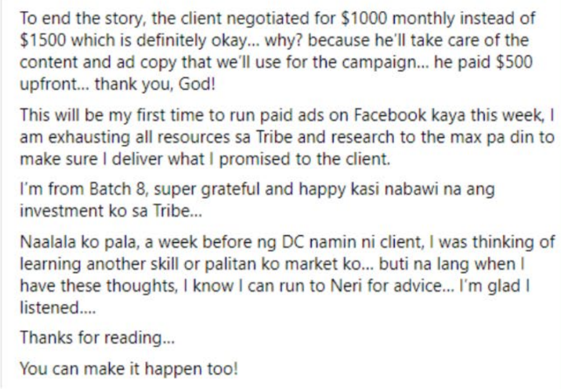
I think nakatulong din meron akong 1 and only recommendation from my BCS client...

After seeing the scheduled DC, nag prepare aka kaagad, ni review ko lahat ng social media accounts ni client and found out that he did an interview with Seth Godin a few months ago... I'm a fan of Seth... kaya sabi ko, dream client ito pag na close ko...

The DC went well, nakatulong yung social media audit na ginawa ko plus this time, I just asked questions... I did not share strategies... I tend to be very comfortable sa previous DCs ko, super friendly which I noticed is not effective...

I focused on asking the right questions... and I just listened para alam ko i acknowledge yung sinasabi ni client, syempre personalized pa din ang approach ko.

Then towards the end of the call, sabi ni client, "I have a good feeling about this, my gut-feel tells me".... kinilig naman ako kaya nasagot ko bigla, the feeling is mutual hahaha... joke lang po... magagalit asawa ko LOL



To end the story, the client negotiated for $1000 monthly instead of $1500 which is definitely okay... why? because he'll take care of the content and ad copy that we'll use for the campaign... he paid $500 upfront... thank you, God!

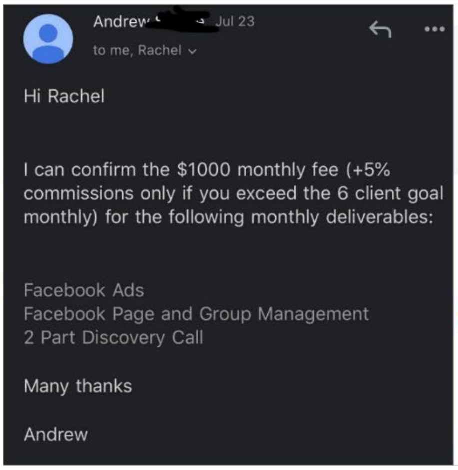
This will be my first time to run paid ads on Facebook kaya this week, I am exhausting all resources sa Tribe and research to the max pa din to make sure I deliver what I promised to the client.

I'm from Batch 8, super grateful and happy kasi nabawi na ang investment ko sa Tribe...

Naalala ko pala, a week before ng DC namin ni client, I was thinking of learning another skill or palitan ko market ko... buti na lang when I have these thoughts, I know I can run to Neri for advice... I'm glad I listened....

Thanks for reading...

You can make it happen too!



Andrew [redacted] Jul 23

to me, Rachel

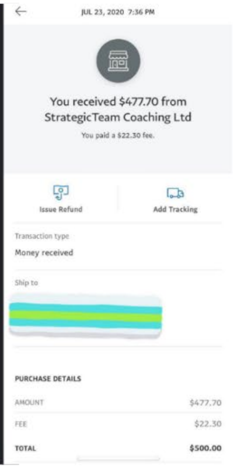
Hi Rachel

I can confirm the $1000 monthly fee (+5% commissions only if you exceed the 6 client goal monthly) for the following monthly deliverables:

Facebook Ads
Facebook Page and Group Management
2 Part Discovery Call

Many thanks

Andrew



JUL 23, 2020 7:36 PM

You received $477.70 from StrategicTeam Coaching Ltd

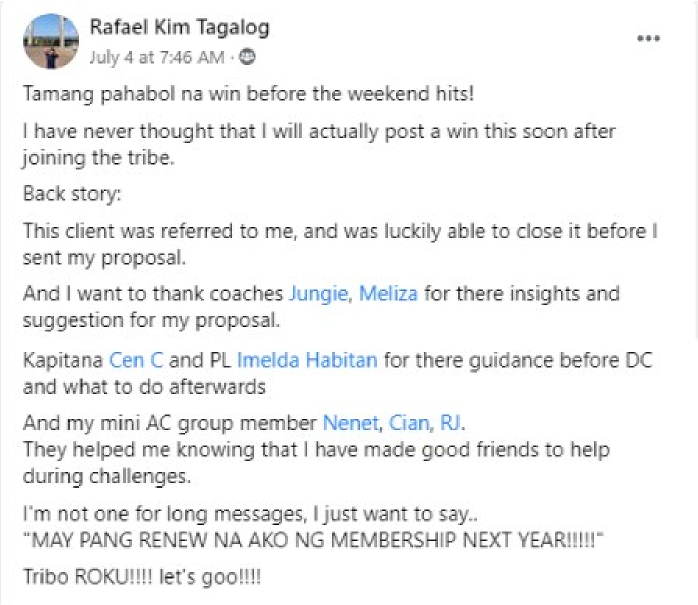
You paid a $22.30 fee.

Transaction type
Money received

Ship to
[redacted]

PURCHASE DETAILS

AMOUNT	$477.70
FEE	$22.30
TOTAL	$500.00



Rafael Kim Tagalog

July 4 at 7:46 AM ·

Tamang pahabol na win before the weekend hits!

I have never thought that I will actually post a win this soon after joining the tribe.

Back story:

This client was referred to me, and was luckily able to close it before I sent my proposal.

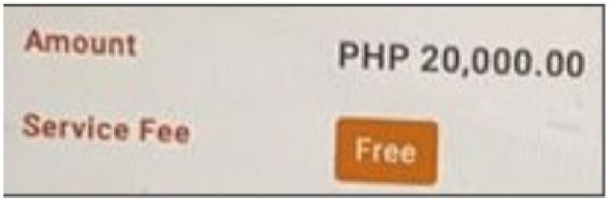
And I want to thank coaches Jungie, Meliza for there insights and suggestion for my proposal.

Kapitana Cen C and PL Imelda Habitan for there guidance before DC and what to do afterwards

And my mini AC group member Nenet, Cian, RJ.
They helped me knowing that I have made good friends to help during challenges.

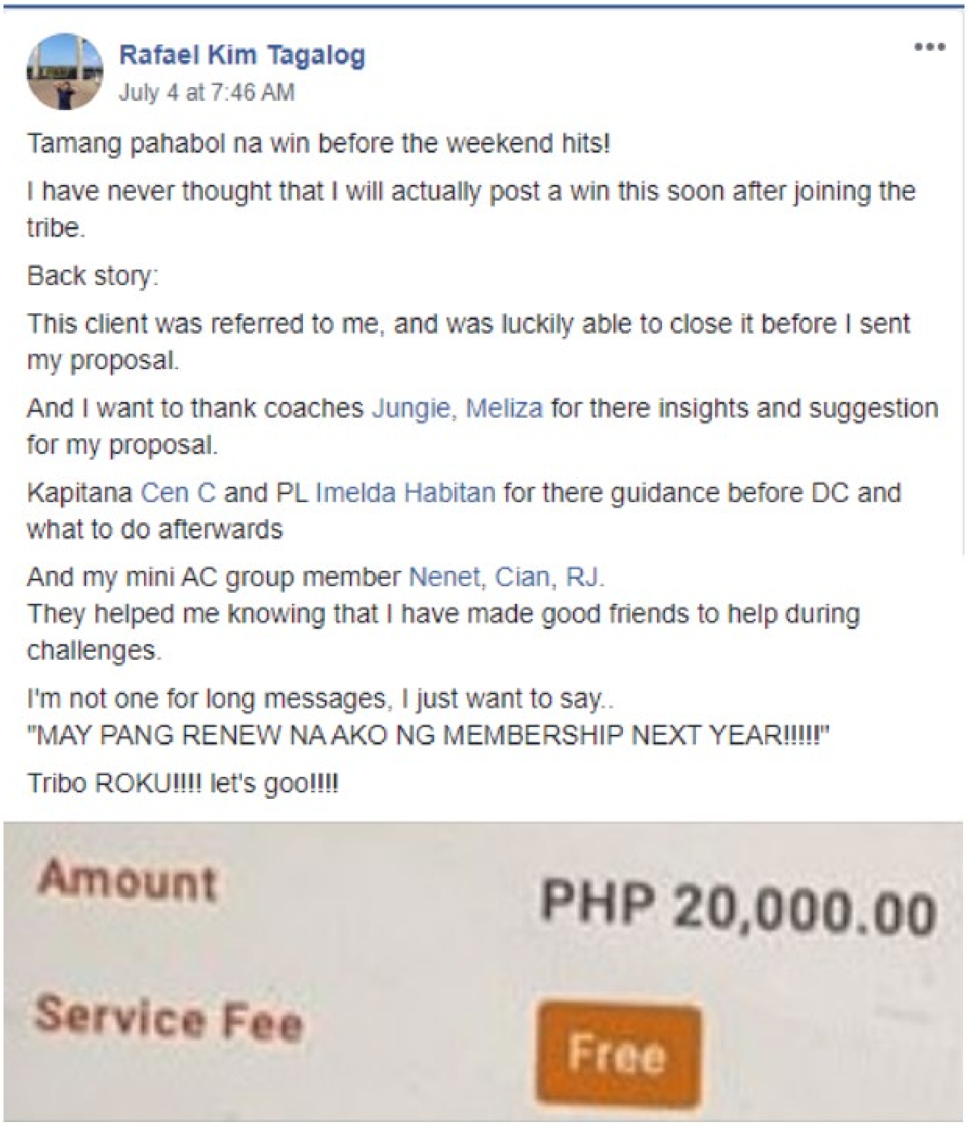
I'm not one for long messages, I just want to say..
"MAY PANG RENEW NA AKO NG MEMBERSHIP NEXT YEAR!!!!!"

Tribo ROKU!!!! let's goo!!!!



Amount PHP 20,000.00

Service Fee Free



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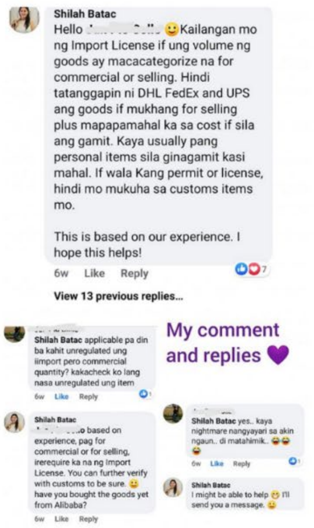
Amount PHP 20,000.00

Service Fee Free



Shilah Batac
Hello [redacted] 🙂Kailangan mo ng Import License if ung volume ng goods ay macacategorize na for commercial or selling. Hindi tatanggapin ni DHL FedEx and UPS ang goods if mukhang for selling plus mapapamahal ka sa cost if sila ang gamit. Kaya usually pang personal items sila ginagamit kasi mahal. If wala Kang permit or license, hindi mo mukuha sa customs items mo.

This is based on our experience. I hope this helps!

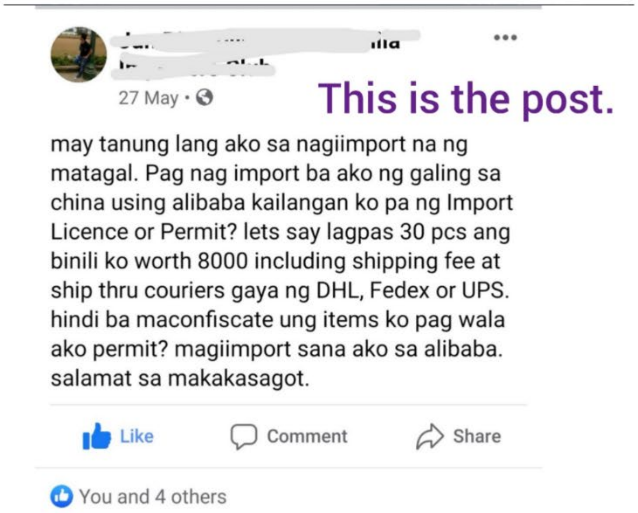
My comment and replies 💜

[redacted]
Shilah Batac applicable pa din ba kahit unregulated ung iimport pero commercial quantity? kakacheck ko lang nasa unregulated ung item

Shilah Batac
[redacted]o based on experience, pag for commercial or for selling, irerequire ka na ng Import License. You can further verify with customs to be sure. 😀 have you bought the goods yet from Alibaba?

[redacted]
Shilah Batac yes.. kaya nightmare nangyayari sa akin ngaun.. di matahimik.. 😂😂😂

Shilah Batac
I might be able to help 😊 I'll send you a message. 😀

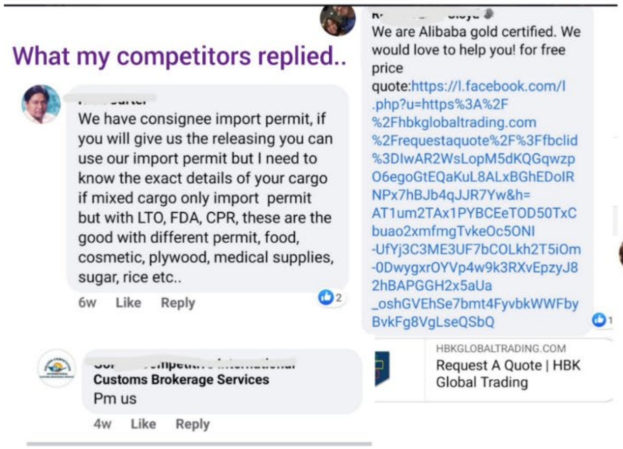


[redacted]

27 May •

This is the post.

may tanung lang ako sa nagiimport na ng matagal. Pag nag import ba ako ng galing sa china using alibaba kailangan ko pa ng Import Licence or Permit? lets say lagpas 30 pcs ang binili ko worth 8000 including shipping fee at ship thru couriers gaya ng DHL, Fedex or UPS. hindi ba maconfiscate ung items ko pag wala ako permit? magiimport sana ako sa alibaba. salamat sa makakasagot.

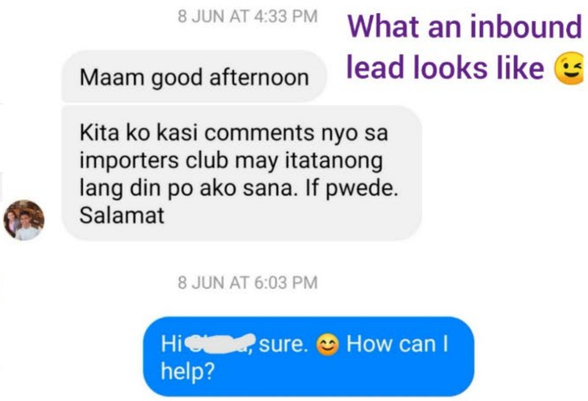


What my competitors replied..

[redacted]
We have consignee import permit, if you will give us the releasing you can use our import permit but I need to know the exact details of your cargo if mixed cargo only import permit but with LTO, FDA, CPR, these are the good with different permit, food, cosmetic, plywood, medical supplies, sugar, rice etc..

[redacted]
Customs Brokerage Services
Pm us

[redacted]
We are Alibaba gold certified. We would love to help you! for free price quote:https://l.facebook.com/l.php?u=https%3A%2F%2Fhbkglobaltrading.com%2Frequestaquote%2F%3Ffbclid%3DIwAR2WsLopM5dKQGqwzpO6egoGtEQaKuL8ALxBGhEDoIRNPx7hBJb4qJJR7Yw&h=AT1um2TAx1PYBCEeTOD50TxCbuao2xmfmgTvkeOc5ONI-UfYj3C3ME3UF7bCOLkh2T5iOm-0DwygxrOYVp4w9k3RXvEpzyJ82hBAPGGH2x5aUa_oshGVEhSe7bmt4FyvbkWWFbyBvkFg8VgLseQSbQ



What an inbound lead looks like 😉

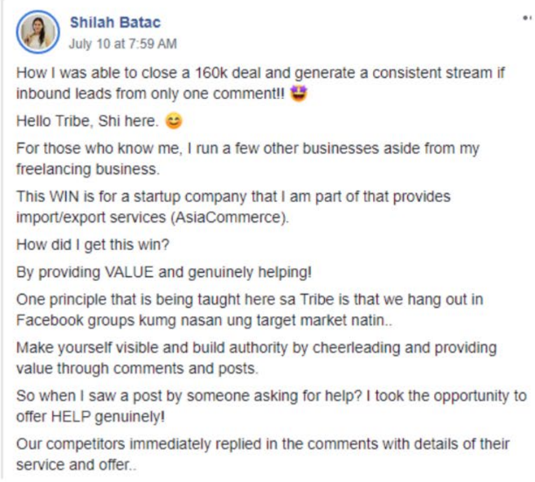
8 JUN AT 4:33 PM

Maam good afternoon

Kita ko kasi comments nyo sa importers club may itatanong lang din po ako sana. If pwede. Salamat

8 JUN AT 6:03 PM

Hi [redacted], sure. 😊 How can I help?



Shilah Batac
July 10 at 7:59 AM

How I was able to close a 160k deal and generate a consistent stream if inbound leads from only one comment!! 😈

Hello Tribe, Shi here. 😊

For those who know me, I run a few other businesses aside from my freelancing business.

This WIN is for a startup company that I am part of that provides import/export services (AsiaCommerce).

How did I get this win?

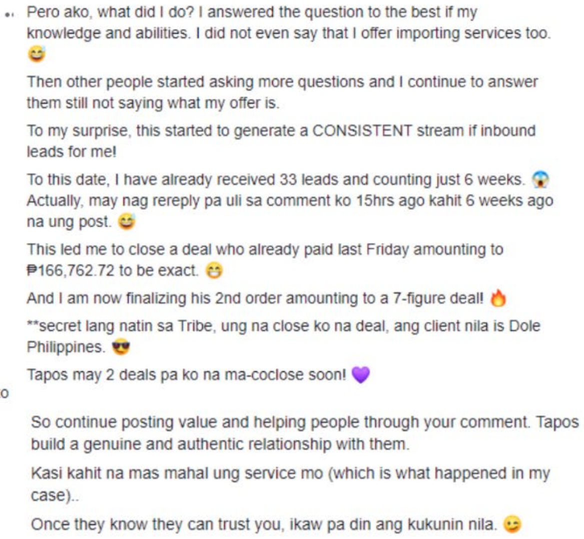
By providing VALUE and genuinely helping!

One principle that is being taught here sa Tribe is that we hang out in Facebook groups kumg nasan ung target market natin..

Make yourself visible and build authority by cheerleading and providing value through comments and posts.

So when I saw a post by someone asking for help? I took the opportunity to offer HELP genuinely!

Our competitors immediately replied in the comments with details of their service and offer..



Pero ako, what did I do? I answered the question to the best if my knowledge and abilities. I did not even say that I offer importing services too. 😊

Then other people started asking more questions and I continue to answer them still not saying what my offer is.

To my surprise, this started to generate a CONSISTENT stream if inbound leads for me!

To this date, I have already received 33 leads and counting just 6 weeks. 😱 Actually, may nag rereply pa uli sa comment ko 15hrs ago kahit 6 weeks ago na ung post. 😅

This led me to close a deal who already paid last Friday amounting to ₱166,762.72 to be exact. 😁

And I am now finalizing his 2nd order amounting to a 7-figure deal! 🔥

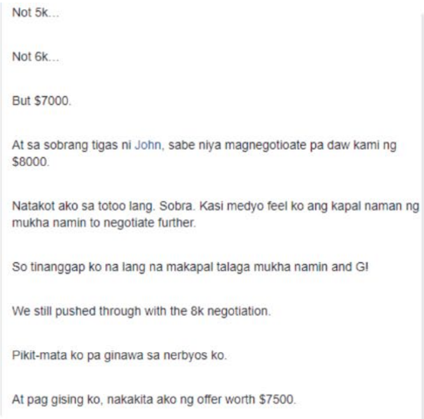
**secret lang natin sa Tribe, ung na close ko na deal, ang client nila is Dole Philippines. 😎

Tapos may 2 deals pa ko na ma-coclose soon! 💜

So continue posting value and helping people through your comment. Tapos build a genuine and authentic relationship with them.

Kasi kahit na mas mahal ung service mo (which is what happened in my case)..

Once they know they can trust you, ikaw pa din ang kukunin nila. 😉



Not 5k...

Not 6k...

But $7000.

At sa sobrang tigas ni John, sabe niya magnegotioate pa daw kami ng $8000.

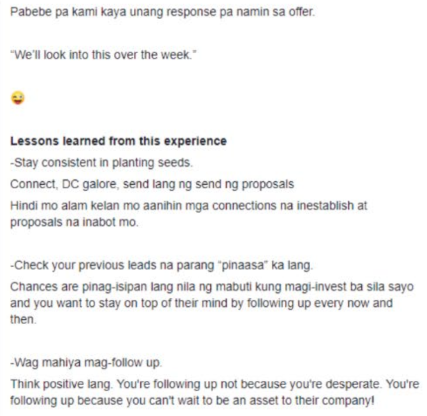
Natakot ako sa totoo lang. Sobra. Kasi medyo feel ko ang kapal naman ng mukha namin to negotiate further.

So tinanggap ko na lang na makapal talaga mukha namin and G!

We still pushed through with the 8k negotiation.

Pikit-mata ko pa ginawa sa nerbyos ko.

At pag gising ko, nakakita ako ng offer worth $7500.



Pabebe pa kami kaya unang response pa namin sa offer.

"We'll look into this over the week."

😜

Lessons learned from this experience

-Stay consistent in planting seeds.

Connect, DC galore, send lang ng send ng proposals

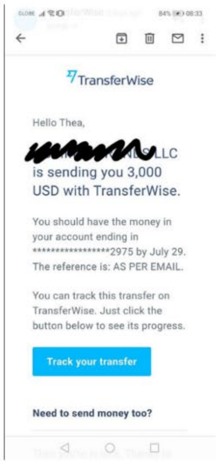
Hindi mo alam kelan mo aanihin mga connections na inestablish at proposals na inabot mo.

-Check your previous leads na parang "pinaasa" ka lang.

Chances are pinag-isipan lang nila ng mabuti kung magi-invest ba sila sayo and you want to stay on top of their mind by following up every now and then.

-Wag mahiya mag-follow up.

Think positive lang. You're following up not because you're desperate. You're following up because you can't wait to be an asset to their company!



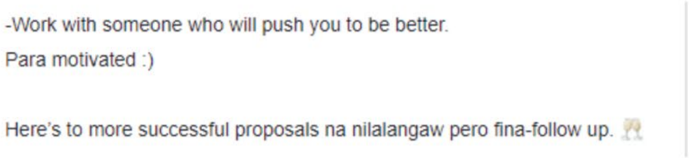
Hello Thea,

[redacted] LLC is sending you 3,000 USD with TransferWise.

You should have the money in your account ending in *****************2975 by July 29. The reference is: AS PER EMAIL.

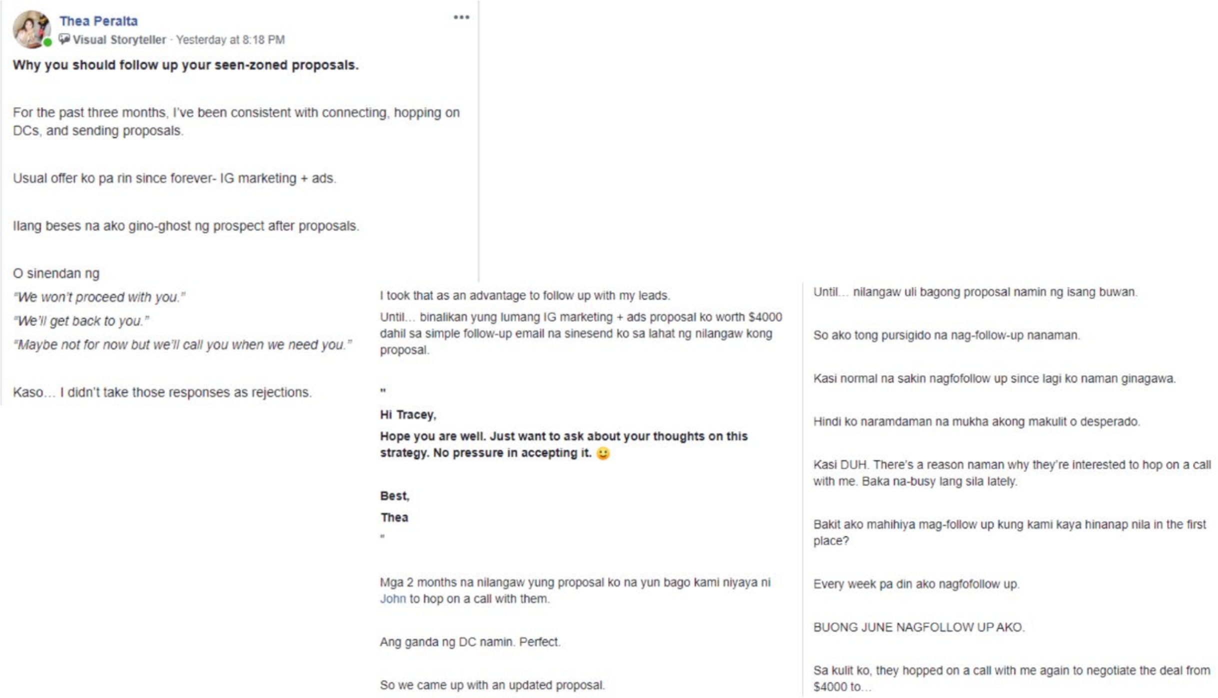
You can track this transfer on TransferWise. Just click the button below to see its progress.

Need to send money too?



-Work with someone who will push you to be better.
Para motivated :)

Here's to more successful proposals na nilalangaw pero fina-follow up. 🥂



Thea Peralta

Visual Storyteller · Yesterday at 8:18 PM

Why you should follow up your seen-zoned proposals.

For the past three months, I've been consistent with connecting, hopping on DCs, and sending proposals.

Usual offer ko pa rin since forever- IG marketing + ads.

Ilang beses na ako gino-ghost ng prospect after proposals.

O sinendan ng

"We won't proceed with you."

"We'll get back to you."

"Maybe not for now but we'll call you when we need you."

Kaso… I didn't take those responses as rejections.

I took that as an advantage to follow up with my leads.

Until… binalikan yung lumang IG marketing + ads proposal ko worth $4000 dahil sa simple follow-up email na sinesend ko sa lahat ng nilangaw kong proposal.

"

Hi Tracey,

Hope you are well. Just want to ask about your thoughts on this strategy. No pressure in accepting it. 🙂

Best,

Thea

"

Mga 2 months na nilangaw yung proposal ko na yun bago kami niyaya ni John to hop on a call with them.

Ang ganda ng DC namin. Perfect.

So we came up with an updated proposal.

Until… nilangaw uli bagong proposal namin ng isang buwan.

So ako tong pursigido na nag-follow-up nanaman.

Kasi normal na sakin nagfofollow up since lagi ko naman ginagawa.

Hindi ko naramdaman na mukha akong makulit o desperado.

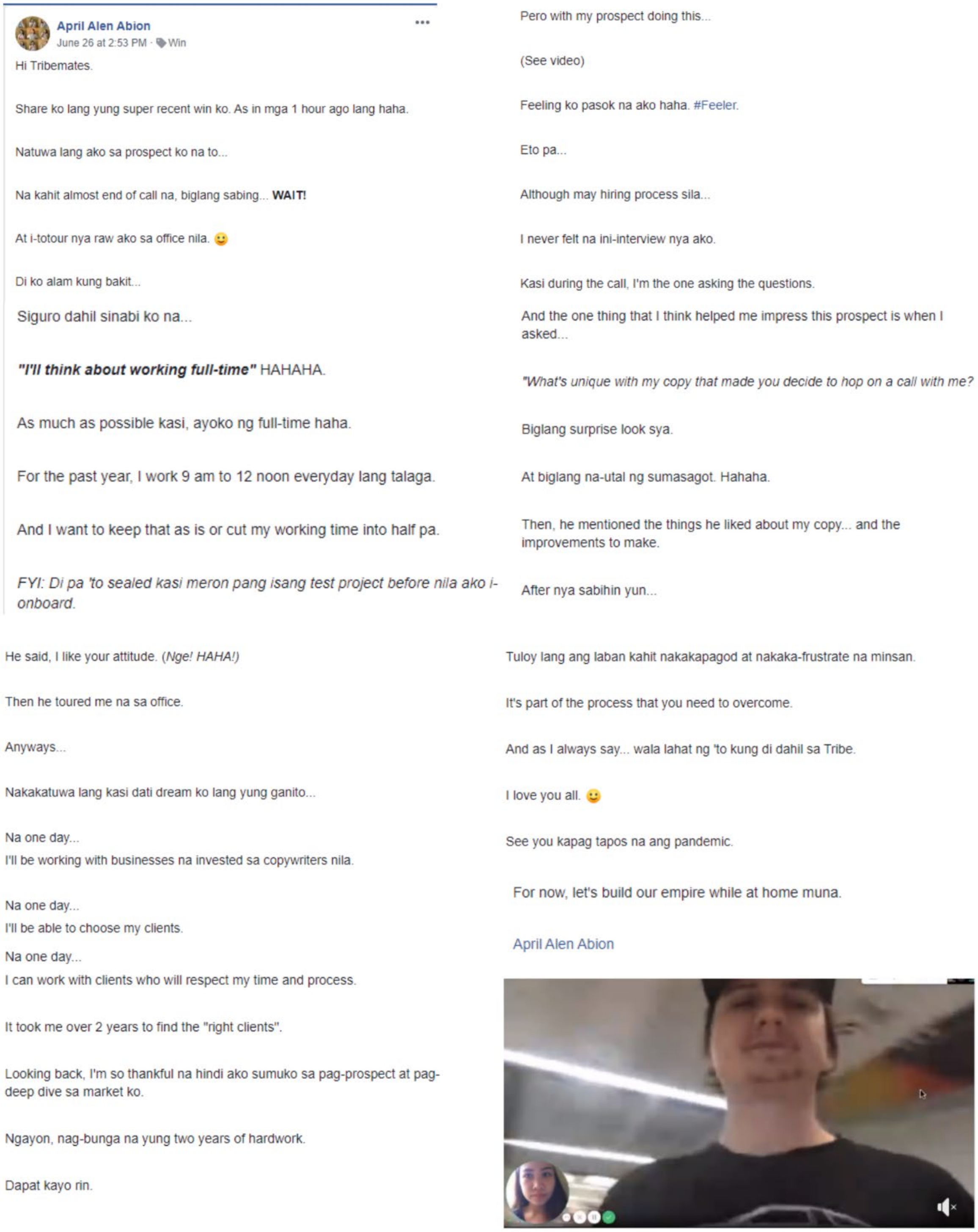
Kasi DUH. There's a reason naman why they're interested to hop on a call with me. Baka na-busy lang sila lately.

Bakit ako mahihiya mag-follow up kung kami kaya hinanap nila in the first place?

Every week pa din ako nagfofollow up.

BUONG JUNE NAGFOLLOW UP AKO.

Sa kulit ko, they hopped on a call with me again to negotiate the deal from $4000 to…



April Alen Abion
June 26 at 2:53 PM · Win

Hi Tribemates.

Share ko lang yung super recent win ko. As in mga 1 hour ago lang haha.

Natuwa lang ako sa prospect ko na to...

Na kahit almost end of call na, biglang sabing... **WAIT!**

At i-totour nya raw ako sa office nila. 🙂

Di ko alam kung bakit...

Siguro dahil sinabi ko na...

"I'll think about working full-time" HAHAHA.

As much as possible kasi, ayoko ng full-time haha.

For the past year, I work 9 am to 12 noon everyday lang talaga.

And I want to keep that as is or cut my working time into half pa.

FYI: Di pa 'to sealed kasi meron pang isang test project before nila ako i-onboard.

Pero with my prospect doing this...

(See video)

Feeling ko pasok na ako haha. #Feeler.

Eto pa...

Although may hiring process sila...

I never felt na ini-interview nya ako.

Kasi during the call, I'm the one asking the questions.

And the one thing that I think helped me impress this prospect is when I asked...

"What's unique with my copy that made you decide to hop on a call with me?

Biglang surprise look sya.

At biglang na-utal ng sumasagot. Hahaha.

Then, he mentioned the things he liked about my copy... and the improvements to make.

After nya sabihin yun...

He said, I like your attitude. (*Nge! HAHA!*)

Then he toured me na sa office.

Anyways...

Nakakatuwa lang kasi dati dream ko lang yung ganito...

Na one day...
I'll be working with businesses na invested sa copywriters nila.

Na one day...
I'll be able to choose my clients.

Na one day...
I can work with clients who will respect my time and process.

It took me over 2 years to find the "right clients".

Looking back, I'm so thankful na hindi ako sumuko sa pag-prospect at pag-deep dive sa market ko.

Ngayon, nag-bunga na yung two years of hardwork.

Dapat kayo rin.

Tuloy lang ang laban kahit nakakapagod at nakaka-frustrate na minsan.

It's part of the process that you need to overcome.

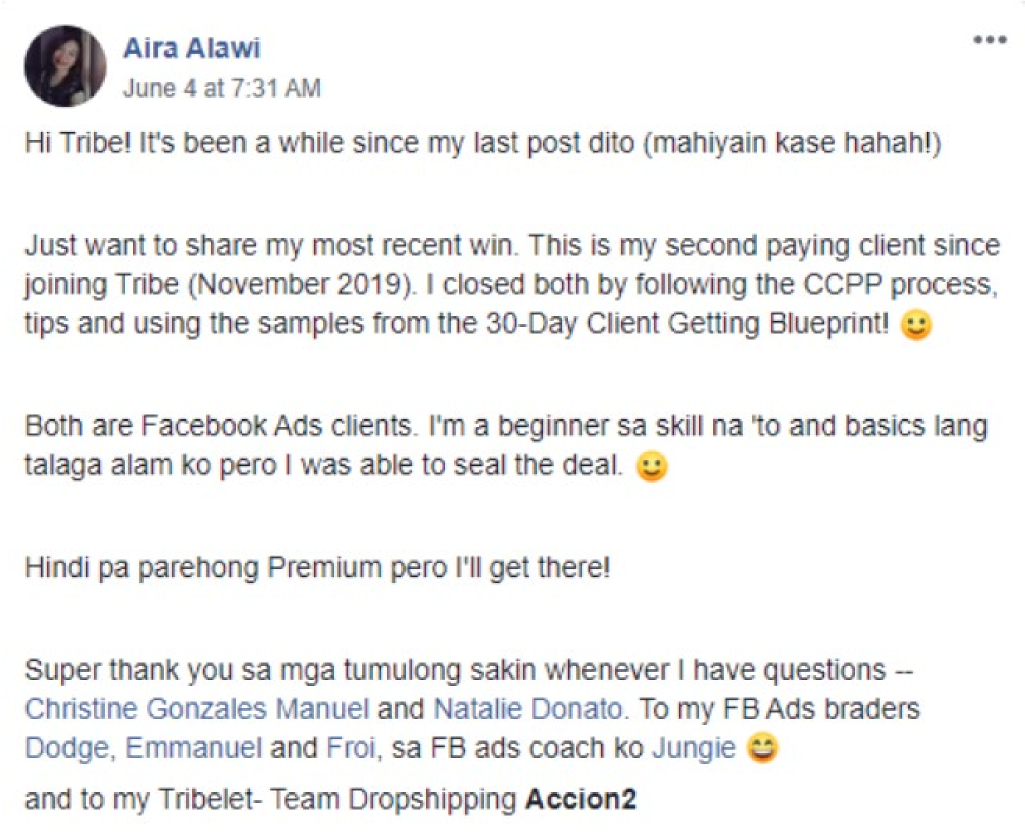
And as I always say... wala lahat ng 'to kung di dahil sa Tribe.

I love you all. 🙂

See you kapag tapos na ang pandemic.

For now, let's build our empire while at home muna.

April Alen Abion



Aira Alawi
June 4 at 7:31 AM

Hi Tribe! It's been a while since my last post dito (mahiyain kase hahah!)

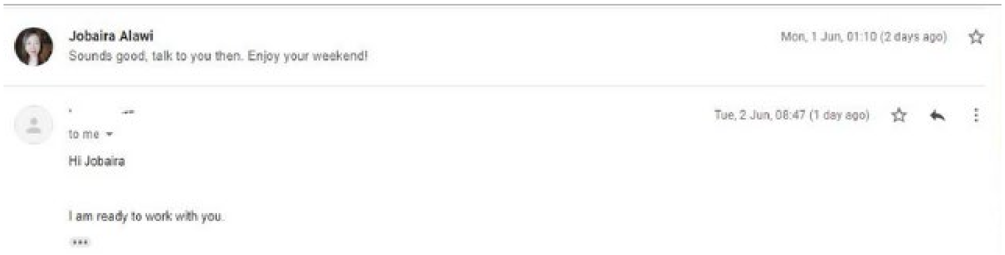
Just want to share my most recent win. This is my second paying client since joining Tribe (November 2019). I closed both by following the CCPP process, tips and using the samples from the 30-Day Client Getting Blueprint! 🙂

Both are Facebook Ads clients. I'm a beginner sa skill na 'to and basics lang talaga alam ko pero I was able to seal the deal. 🙂

Hindi pa parehong Premium pero I'll get there!

Super thank you sa mga tumulong sakin whenever I have questions -- Christine Gonzales Manuel and Natalie Donato. To my FB Ads braders Dodge, Emmanuel and Froi, sa FB ads coach ko Jungie 😄

and to my Tribelet- Team Dropshipping **Accion2**

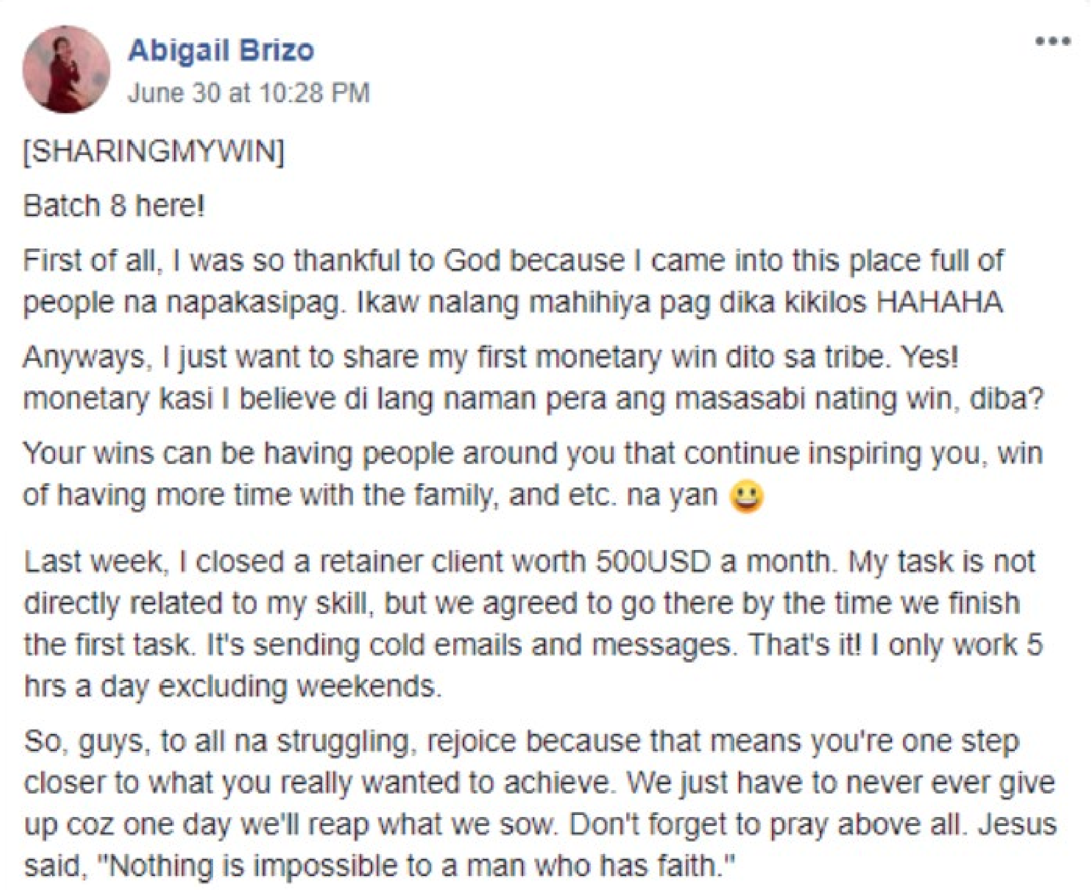


Jobaira Alawi
Sounds good, talk to you then. Enjoy your weekend!
Mon, 1 Jun, 01:10 (2 days ago)

to me
Tue, 2 Jun, 08:47 (1 day ago)

Hi Jobaira

I am ready to work with you.



Abigail Brizo

June 30 at 10:28 PM

[SHARINGMYWIN]

Batch 8 here!

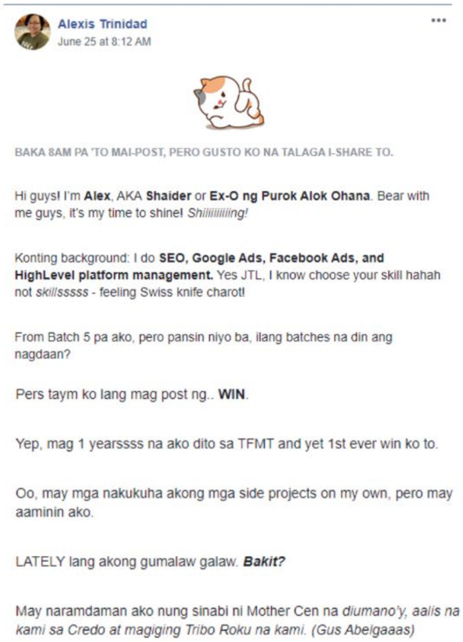
First of all, I was so thankful to God because I came into this place full of people na napakasipag. Ikaw nalang mahihiya pag dika kikilos HAHAHA

Anyways, I just want to share my first monetary win dito sa tribe. Yes! monetary kasi I believe di lang naman pera ang masasabi nating win, diba?

Your wins can be having people around you that continue inspiring you, win of having more time with the family, and etc. na yan 😃

Last week, I closed a retainer client worth 500USD a month. My task is not directly related to my skill, but we agreed to go there by the time we finish the first task. It's sending cold emails and messages. That's it! I only work 5 hrs a day excluding weekends.

So, guys, to all na struggling, rejoice because that means you're one step closer to what you really wanted to achieve. We just have to never ever give up coz one day we'll reap what we sow. Don't forget to pray above all. Jesus said, "Nothing is impossible to a man who has faith."



Alexis Trinidad
June 25 at 8:12 AM

BAKA 8AM PA 'TO MAI-POST, PERO GUSTO KO NA TALAGA I-SHARE TO.

Hi guys! I'm **Alex**, AKA **Shaider** or **Ex-O ng Purok Alok Ohana**. Bear with me guys, it's my time to shine! *Shiiiiiiiiiing!*

Konting background: I do **SEO, Google Ads, Facebook Ads, and HighLevel platform management.** Yes JTL, I know choose your skill hahah not *skillsssss* - feeling Swiss knife charot!

From Batch 5 pa ako, pero pansin niyo ba, ilang batches na din ang nagdaan?

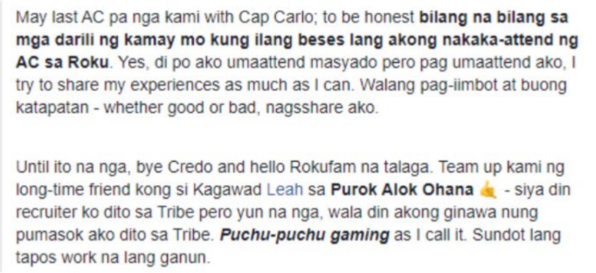
Pers taym ko lang mag post ng.. **WIN**.

Yep, mag 1 yearssss na ako dito sa TFMT and yet 1st ever win ko to.

Oo, may mga nakukuha akong mga side projects on my own, pero may aaminin ako.

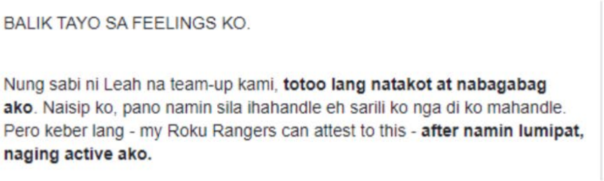
LATELY lang akong gumalaw galaw. ***Bakit?***

May naramdaman ako nung sinabi ni Mother Cen na *diumano'y, aalis na kami sa Credo at magiging Tribo Roku na kami. (Gus Abelgaaas)*



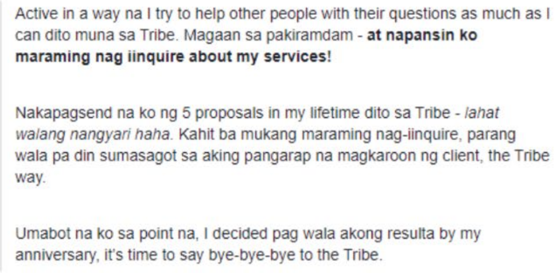
May last AC pa nga kami with Cap Carlo; to be honest **bilang na bilang sa mga darili ng kamay mo kung ilang beses lang akong nakaka-attend ng AC sa Roku**. Yes, di po ako umaattend masyado pero pag umaattend ako, I try to share my experiences as much as I can. Walang pag-iimbot at buong katapatan - whether good or bad, nagsshare ako.

Until ito na nga, bye Credo and hello Rokufam na talaga. Team up kami ng long-time friend kong si Kagawad Leah sa **Purok Alok Ohana** 🤙 - siya din recruiter ko dito sa Tribe pero yun na nga, wala din akong ginawa nung pumasok ako dito sa Tribe. ***Puchu-puchu gaming*** as I call it. Sundot lang tapos work na lang ganun.



BALIK TAYO SA FEELINGS KO.

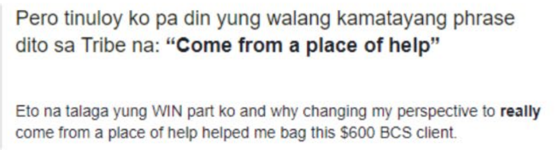
Nung sabi ni Leah na team-up kami, **totoo lang natakot at nabagabag ako**. Naisip ko, pano namin sila ihahandle eh sarili ko nga di ko mahandle. Pero keber lang - my Roku Rangers can attest to this - **after namin lumipat, naging active ako.**



Active in a way na I try to help other people with their questions as much as I can dito muna sa Tribe. Magaan sa pakiramdam - **at napansin ko maraming nag iinquire about my services!**

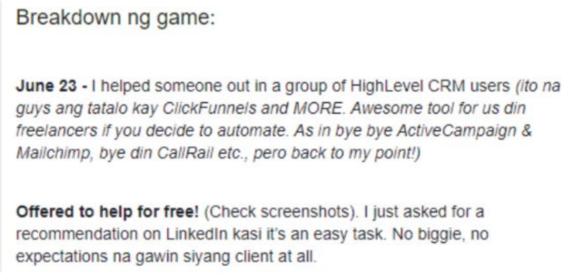
Nakapagsend na ko ng 5 proposals in my lifetime dito sa Tribe - *lahat walang nangyari haha.* Kahit ba mukang maraming nag-iinquire, parang wala pa din sumasagot sa aking pangarap na magkaroon ng client, the Tribe way.

Umabot na ko sa point na, I decided pag wala akong resulta by my anniversary, it's time to say bye-bye-bye to the Tribe.



Pero tinuloy ko pa din yung walang kamatayang phrase dito sa Tribe na: **"Come from a place of help"**

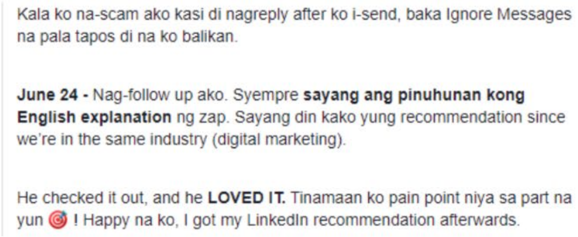
Eto na talaga yung WIN part ko and why changing my perspective to **really** come from a place of help helped me bag this $600 BCS client.



Breakdown ng game:

June 23 - I helped someone out in a group of HighLevel CRM users *(ito na guys ang tatalo kay ClickFunnels and MORE. Awesome tool for us din freelancers if you decide to automate. As in bye bye ActiveCampaign & Mailchimp, bye din CallRail etc., pero back to my point!)*

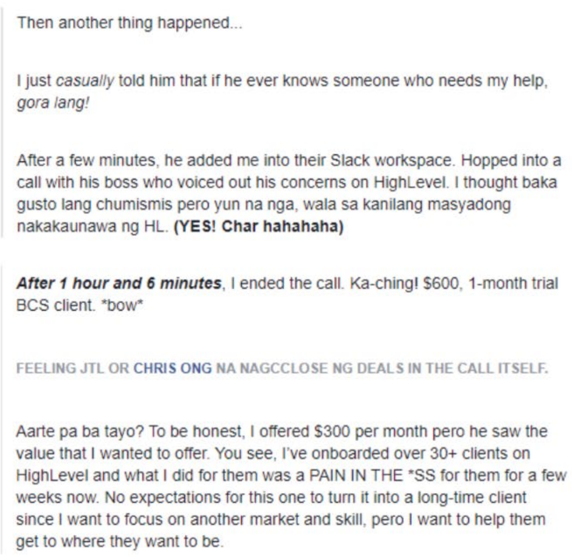
Offered to help for free! (Check screenshots). I just asked for a recommendation on LinkedIn kasi it's an easy task. No biggie, no expectations na gawin siyang client at all.



Kala ko na-scam ako kasi di nagreply after ko i-send, baka Ignore Messages na pala tapos di na ko balikan.

June 24 - Nag-follow up ako. Syempre **sayang ang pinuhunan kong English explanation** ng zap. Sayang din kako yung recommendation since we're in the same industry (digital marketing).

He checked it out, and he **LOVED IT.** Tinamaan ko pain point niya sa part na yun 🎯 **!** Happy na ko, I got my LinkedIn recommendation afterwards.



Then another thing happened...

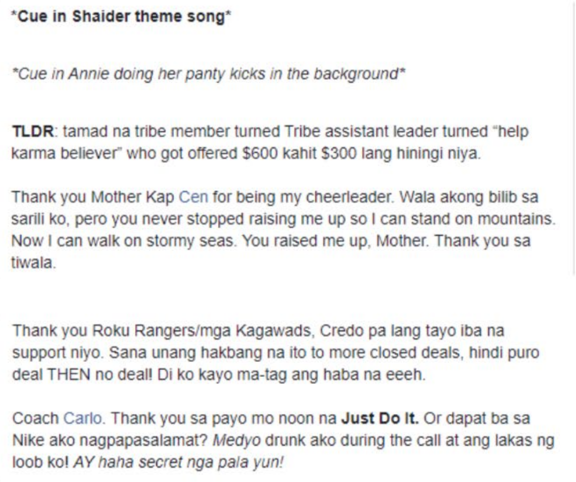
I just *casually* told him that if he ever knows someone who needs my help, *gora lang!*

After a few minutes, he added me into their Slack workspace. Hopped into a call with his boss who voiced out his concerns on HighLevel. I thought baka gusto lang chumismis pero yun na nga, wala sa kanilang masyadong nakakaunawa ng HL. **(YES! Char hahahaha)**

After 1 hour and 6 minutes, I ended the call. Ka-ching! $600, 1-month trial BCS client. *bow*

FEELING JTL OR CHRIS ONG NA NAGCCLOSE NG DEALS IN THE CALL ITSELF.

Aarte pa ba tayo? To be honest, I offered $300 per month pero he saw the value that I wanted to offer. You see, I've onboarded over 30+ clients on HighLevel and what I did for them was a PAIN IN THE *SS for them for a few weeks now. No expectations for this one to turn it into a long-time client since I want to focus on another market and skill, pero I want to help them get to where they want to be.



Cue in Shaider theme song

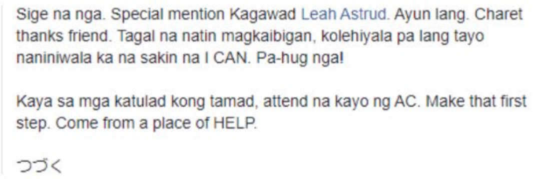
Cue in Annie doing her panty kicks in the background

TLDR: tamad na tribe member turned Tribe assistant leader turned "help karma believer" who got offered $600 kahit $300 lang hiningi niya.

Thank you Mother Kap Cen for being my cheerleader. Wala akong bilib sa sarili ko, pero you never stopped raising me up so I can stand on mountains. Now I can walk on stormy seas. You raised me up, Mother. Thank you sa tiwala.

Thank you Roku Rangers/mga Kagawads, Credo pa lang tayo iba na support niyo. Sana unang hakbang na ito to more closed deals, hindi puro deal THEN no deal! Di ko kayo ma-tag ang haba na eeeh.

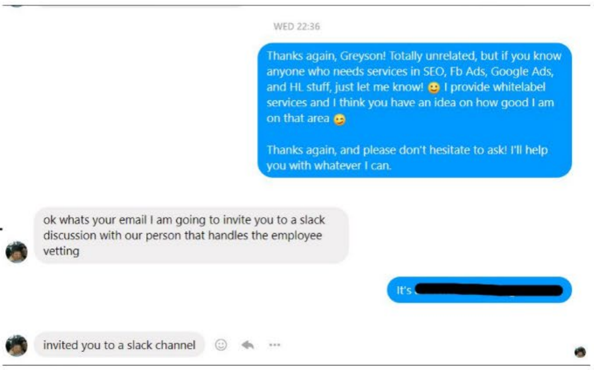
Coach Carlo. Thank you sa payo mo noon na **Just Do It.** Or dapat ba sa Nike ako nagpapasalamat? *Medyo* drunk ako during the call at ang lakas ng loob ko! *AY haha secret nga pala yun!*



Sige na nga. Special mention Kagawad Leah Astrud. Ayun lang. Charet thanks friend. Tagal na natin magkaibigan, kolehiyala pa lang tayo naniniwala ka na sakin na I CAN. Pa-hug nga!

Kaya sa mga katulad kong tamad, attend na kayo ng AC. Make that first step. Come from a place of HELP.

つづく



WED 22:36

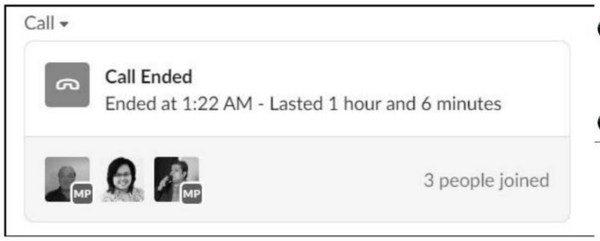
Thanks again, Greyson! Totally unrelated, but if you know anyone who needs services in SEO, Fb Ads, Google Ads, and HL stuff, just let me know! 🙂 I provide whitelabel services and I think you have an idea on how good I am on that area 😉

Thanks again, and please don't hesitate to ask! I'll help you with whatever I can.

ok whats your email I am going to invite you to a slack discussion with our person that handles the employee vetting

It's [redacted]

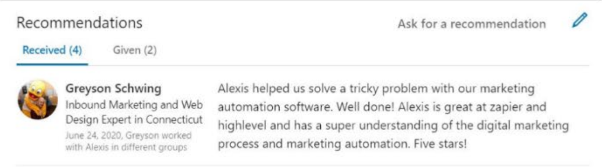
invited you to a slack channel



Call Ended

Ended at 1:22 AM - Lasted 1 hour and 6 minutes

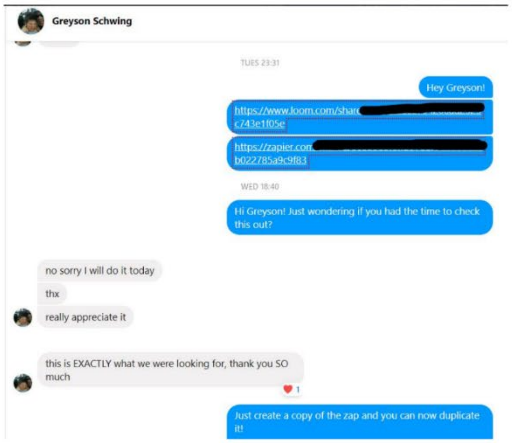
3 people joined



Recommendations

Greyson Schwing
Inbound Marketing and Web Design Expert in Connecticut
June 24, 2020, Greyson worked with Alexis in different groups

Alexis helped us solve a tricky problem with our marketing automation software. Well done! Alexis is great at zapier and highlevel and has a super understanding of the digital marketing process and marketing automation. Five stars!



Greyson Schwing

TUES 23:31

Hey Greyson!

https://www.loom.com/shar[redacted]c743e1f05e

https://zapier.com[redacted]b022785a9c9f83

WED 18:40

Hi Greyson! Just wondering if you had the time to check this out?

no sorry I will do it today

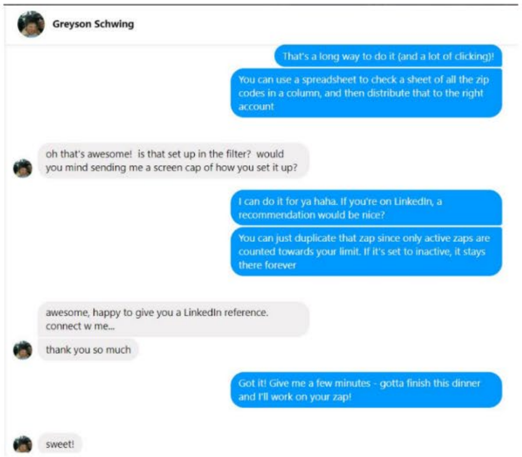
thx

really appreciate it

this is EXACTLY what we were looking for, thank you SO much

❤ 1

Just create a copy of the zap and you can now duplicate it!



Greyson Schwing

That's a long way to do it (and a lot of clicking)!

You can use a spreadsheet to check a sheet of all the zip codes in a column, and then distribute that to the right account

oh that's awesome! is that set up in the filter? would you mind sending me a screen cap of how you set it up?

I can do it for ya haha. If you're on LinkedIn, a recommendation would be nice?

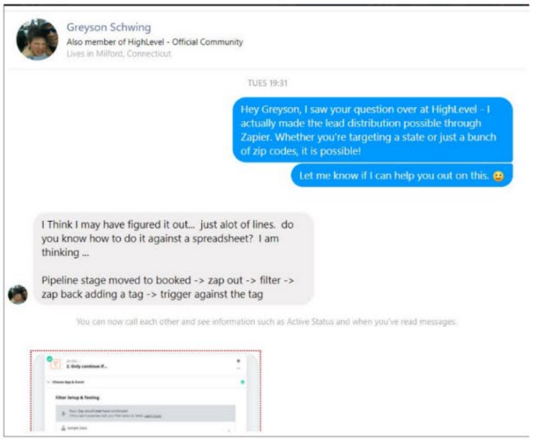
You can just duplicate that zap since only active zaps are counted towards your limit. If it's set to inactive, it stays there forever

awesome, happy to give you a LinkedIn reference. connect w me...

thank you so much

Got it! Give me a few minutes - gotta finish this dinner and I'll work on your zap!

sweet!



Greyson Schwing

Also member of HighLevel - Official Community

Lives in Milford, Connecticut

TUES 19:31

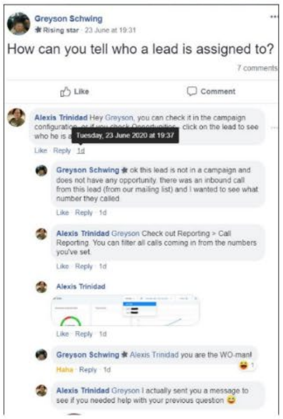
Hey Greyson, I saw your question over at HighLevel - I actually made the lead distribution possible through Zapier. Whether you're targeting a state or just a bunch of zip codes, it is possible!

Let me know if I can help you out on this. 🙂

I Think I may have figured it out... just alot of lines. do you know how to do it against a spreadsheet? I am thinking ...

Pipeline stage moved to booked -> zap out -> filter -> zap back adding a tag -> trigger against the tag

You can now call each other and see information such as Active Status and when you've read messages.



Greyson Schwing

★ Rising star · 23 June at 19:31

How can you tell who a lead is assigned to?

7 comments

Alexis Trinidad Hey Greyson, you can check it in the campaign configuratio click on the lead to see who he is a

Tuesday, 23 June 2020 at 19:37

Like · Reply · 1d

Greyson Schwing ★ ok this lead is not in a campaign and does not have any opportunity. there was an inbound call from this lead (from our mailing list) and I wanted to see what number they called

Like · Reply · 1d

Alexis Trinidad Greyson Check out Reporting > Call Reporting. You can filter all calls coming in from the numbers you've set

Like · Reply · 1d

Alexis Trinidad

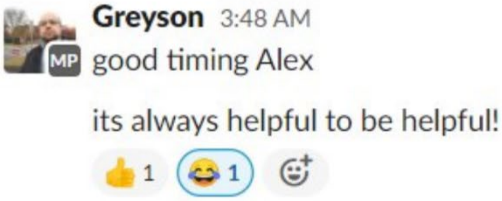
Like · Reply · 1d

Greyson Schwing ★ Alexis Trinidad you are the WO-man!

😆 1

Haha · Reply · 1d

Alexis Trinidad Greyson I actually sent you a message to see if you needed help with your previous question 😀

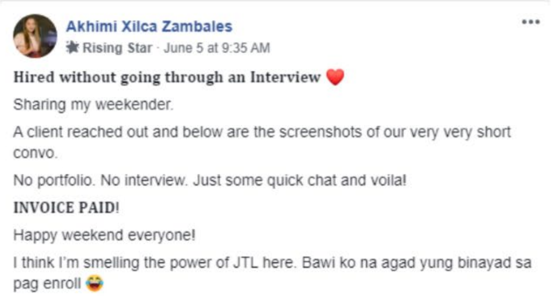


Greyson 3:48 AM

good timing Alex

its always helpful to be helpful!

👍 1 😂 1



Akhimi Xilca Zambales
Rising Star · June 5 at 9:35 AM

Hired without going through an Interview ❤️

Sharing my weekender.

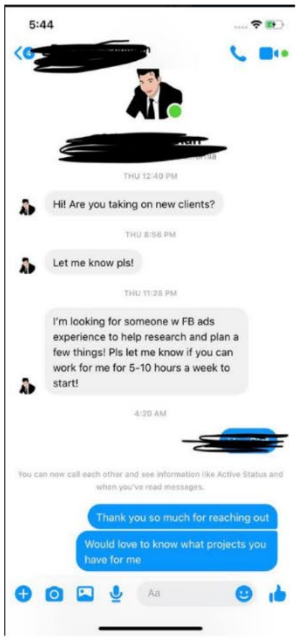
A client reached out and below are the screenshots of our very very short convo.

No portfolio. No interview. Just some quick chat and voila!

INVOICE PAID!

Happy weekend everyone!

I think I'm smelling the power of JTL here. Bawi ko na agad yung binayad sa pag enroll 😜



5:44

[redacted]

[redacted]

THU 12:40 PM

Hi! Are you taking on new clients?

THU 8:56 PM

Let me know pls!

THU 11:28 PM

I'm looking for someone w FB ads experience to help research and plan a few things! Pls let me know if you can work for me for 5-10 hours a week to start!

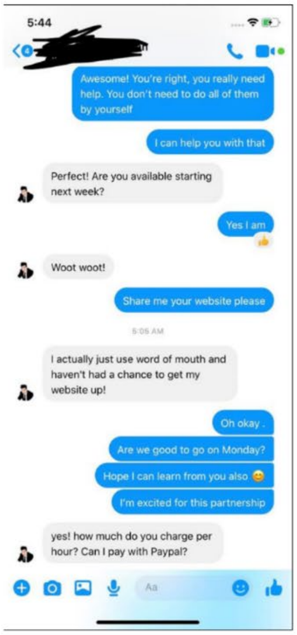
4:20 AM

[redacted]

You can now call each other and see information like Active Status and when you've read messages.

Thank you so much for reaching out

Would love to know what projects you have for me



5:44

[redacted]

Awesome! You're right, you really need help. You don't need to do all of them by yourself

I can help you with that

Perfect! Are you available starting next week?

Yes I am 👍

Woot woot!

Share me your website please

5:05 AM

I actually just use word of mouth and haven't had a chance to get my website up!

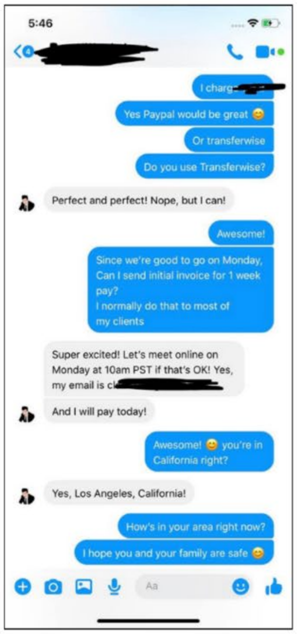
Oh okay .

Are we good to go on Monday?

Hope I can learn from you also 😊

I'm excited for this partnership

yes! how much do you charge per hour? Can I pay with Paypal?



5:46

[redacted]

I charg[redacted]

Yes Paypal would be great 😊

Or transferwise

Do you use Transferwise?

Perfect and perfect! Nope, but I can!

Awesome!

Since we're good to go on Monday,
Can I send initial invoice for 1 week pay?
I normally do that to most of my clients

Super excited! Let's meet online on Monday at 10am PST if that's OK! Yes, my email is [redacted]

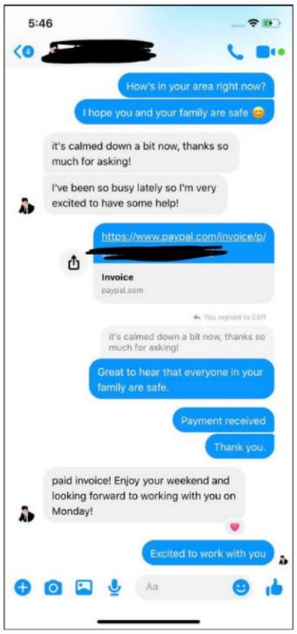
And I will pay today!

Awesome! 😊 you're in California right?

Yes, Los Angeles, California!

How's in your area right now?

I hope you and your family are safe 😊



5:46

[redacted]

How's in your area right now?

I hope you and your family are safe 😊

it's calmed down a bit now, thanks so much for asking!

I've been so busy lately so I'm very excited to have some help!

https://www.paypal.com/invoice/p/[redacted]

Invoice
paypal.com

You replied to Cliff

it's calmed down a bit now, thanks so much for asking!

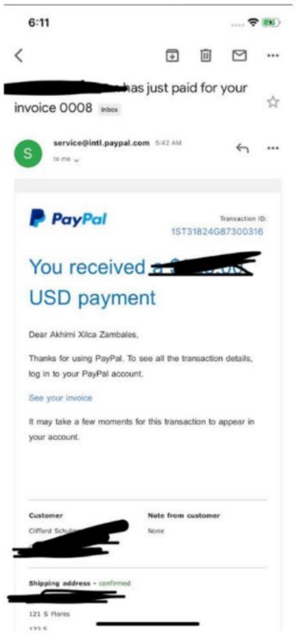
Great to hear that everyone in your family are safe.

Payment received

Thank you.

paid invoice! Enjoy your weekend and looking forward to working with you on Monday! ❤️

Excited to work with you



6:11

[redacted] has just paid for your invoice 0008 Inbox

service@intl.paypal.com 5:42 AM
to me

PayPal

Transaction ID:
1ST31824G87300316

You received [redacted] USD payment

Dear Akhimi Xilca Zambales,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

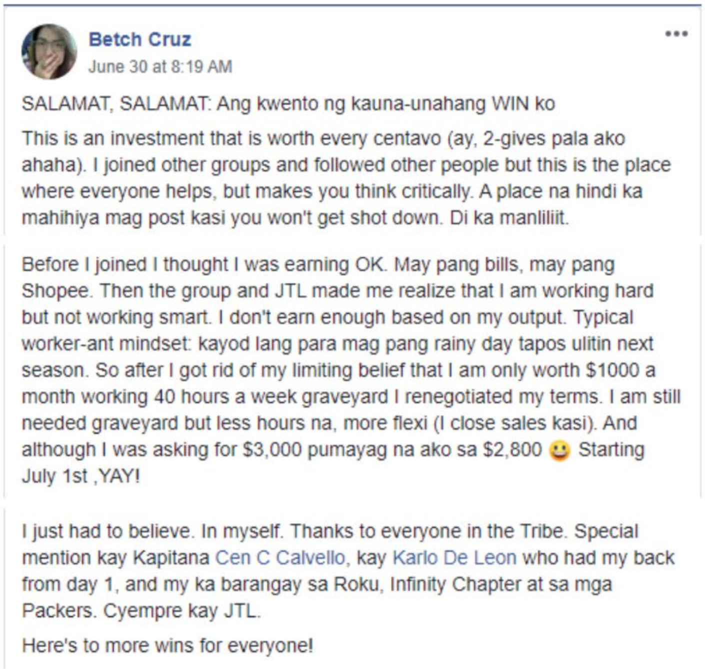
It may take a few moments for this transaction to appear in your account.

Customer	**Note from customer**
[redacted]	None

Shipping address - confirmed

[redacted]

121 S Flores



Betch Cruz

June 30 at 8:19 AM

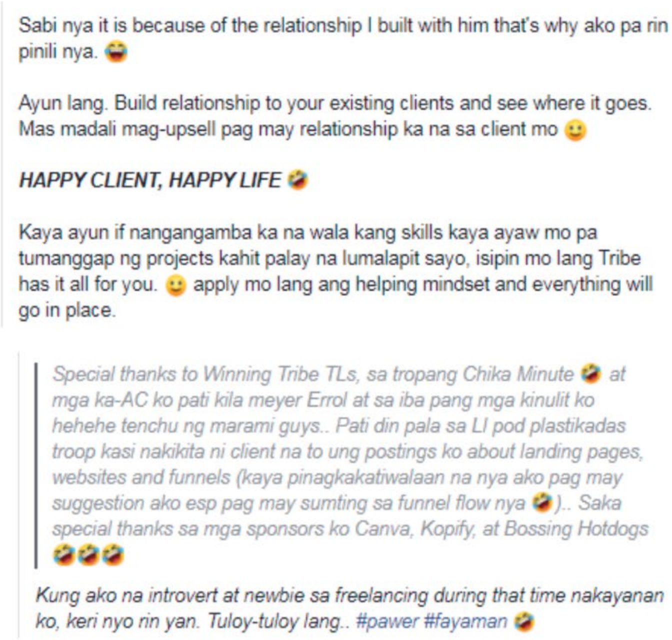
SALAMAT, SALAMAT: Ang kwento ng kauna-unahang WIN ko

This is an investment that is worth every centavo (ay, 2-gives pala ako ahaha). I joined other groups and followed other people but this is the place where everyone helps, but makes you think critically. A place na hindi ka mahihiya mag post kasi you won't get shot down. Di ka manliliit.

Before I joined I thought I was earning OK. May pang bills, may pang Shopee. Then the group and JTL made me realize that I am working hard but not working smart. I don't earn enough based on my output. Typical worker-ant mindset: kayod lang para mag pang rainy day tapos ulitin next season. So after I got rid of my limiting belief that I am only worth $1000 a month working 40 hours a week graveyard I renegotiated my terms. I am still needed graveyard but less hours na, more flexi (I close sales kasi). And although I was asking for $3,000 pumayag na ako sa $2,800 😀 Starting July 1st ,YAY!

I just had to believe. In myself. Thanks to everyone in the Tribe. Special mention kay Kapitana Cen C Calvello, kay Karlo De Leon who had my back from day 1, and my ka barangay sa Roku, Infinity Chapter at sa mga Packers. Cyempre kay JTL.

Here's to more wins for everyone!



Sabi nya it is because of the relationship I built with him that's why ako pa rin pinili nya. 😜

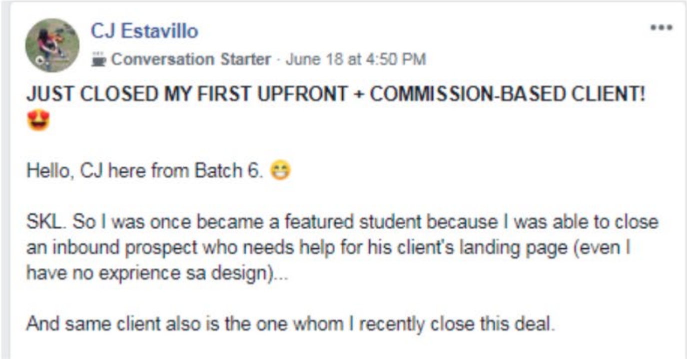
Ayun lang. Build relationship to your existing clients and see where it goes. Mas madali mag-upsell pag may relationship ka na sa client mo 🙂

HAPPY CLIENT, HAPPY LIFE 🤣

Kaya ayun if nangangamba ka na wala kang skills kaya ayaw mo pa tumanggap ng projects kahit palay na lumalapit sayo, isipin mo lang Tribe has it all for you. 🙂 apply mo lang ang helping mindset and everything will go in place.

> *Special thanks to Winning Tribe TLs, sa tropang Chika Minute 🤣 at mga ka-AC ko pati kila meyer Errol at sa iba pang mga kinulit ko hehehe tenchu ng marami guys.. Pati din pala sa LI pod plastikadas troop kasi nakikita ni client na to ung postings ko about landing pages, websites and funnels (kaya pinagkakatiwalaan na nya ako pag may suggestion ako esp pag may sumting sa funnel flow nya 🤣).. Saka special thanks sa mga sponsors ko Canva, Kopify, at Bossing Hotdogs* 🤣🤣🤣

Kung ako na introvert at newbie sa freelancing during that time nakayanan ko, keri nyo rin yan. Tuloy-tuloy lang.. #pawer #fayaman 🤣



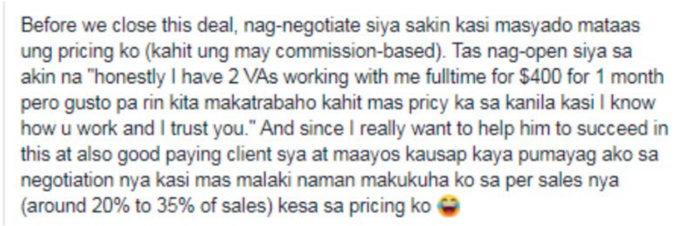
CJ Estavillo
☕ Conversation Starter · June 18 at 4:50 PM

JUST CLOSED MY FIRST UPFRONT + COMMISSION-BASED CLIENT! 😍

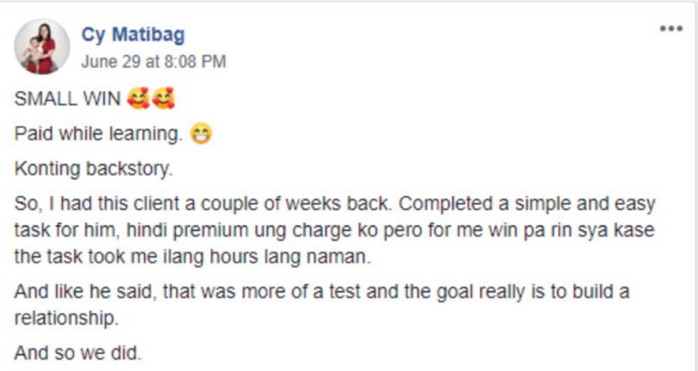
Hello, CJ here from Batch 6. 😁

SKL. So I was once became a featured student because I was able to close an inbound prospect who needs help for his client's landing page (even I have no exprience sa design)...

And same client also is the one whom I recently close this deal.



Before we close this deal, nag-negotiate siya sakin kasi masyado mataas ung pricing ko (kahit ung may commission-based). Tas nag-open siya sa akin na "honestly I have 2 VAs working with me fulltime for $400 for 1 month pero gusto pa rin kita makatrabaho kahit mas pricy ka sa kanila kasi I know how u work and I trust you." And since I really want to help him to succeed in this at also good paying client sya at maayos kausap kaya pumayag ako sa negotiation nya kasi mas malaki naman makukuha ko sa per sales nya (around 20% to 35% of sales) kesa sa pricing ko 😂



Cy Matibag
June 29 at 8:08 PM

SMALL WIN 🥰🥰

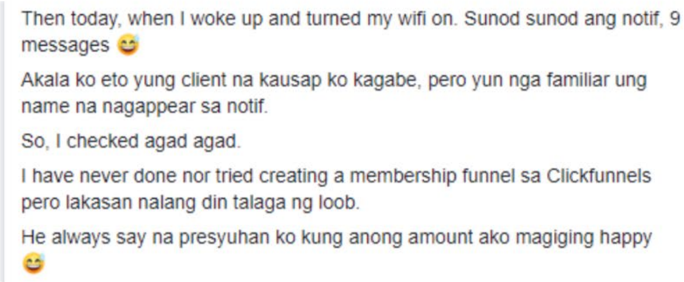
Paid while learning. 😁

Konting backstory.

So, I had this client a couple of weeks back. Completed a simple and easy task for him, hindi premium ung charge ko pero for me win pa rin sya kase the task took me ilang hours lang naman.

And like he said, that was more of a test and the goal really is to build a relationship.

And so we did.



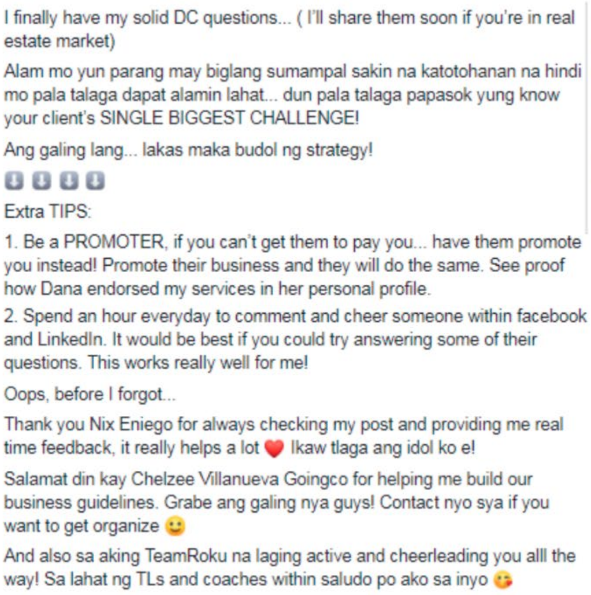
Then today, when I woke up and turned my wifi on. Sunod sunod ang notif, 9 messages 😅

Akala ko eto yung client na kausap ko kagabe, pero yun nga familiar ung name na nagappear sa notif.

So, I checked agad agad.

I have never done nor tried creating a membership funnel sa Clickfunnels pero lakasan nalang din talaga ng loob.

He always say na presyuhan ko kung anong amount ako magiging happy 😅



I finally have my solid DC questions... (I'll share them soon if you're in real estate market)

Alam mo yun parang may biglang sumampal sakin na katotohanan na hindi mo pala talaga dapat alamin lahat... dun pala talaga papasok yung know your client's SINGLE BIGGEST CHALLENGE!

Ang galing lang... lakas maka budol ng strategy!

⬇️ ⬇️ ⬇️ ⬇️

Extra TIPS:

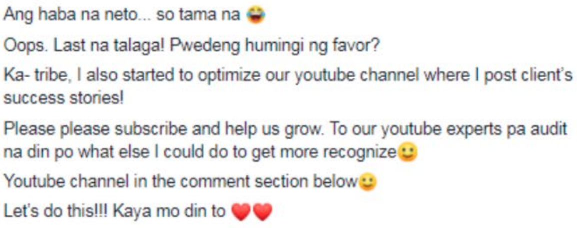
1. Be a PROMOTER, if you can't get them to pay you... have them promote you instead! Promote their business and they will do the same. See proof how Dana endorsed my services in her personal profile.
2. Spend an hour everyday to comment and cheer someone within facebook and LinkedIn. It would be best if you could try answering some of their questions. This works really well for me!

Oops, before I forgot...

Thank you Nix Eniego for always checking my post and providing me real time feedback, it really helps a lot ❤️ Ikaw tlaga ang idol ko e!

Salamat din kay Chelzee Villanueva Goingco for helping me build our business guidelines. Grabe ang galing nya guys! Contact nyo sya if you want to get organize 🙂

And also sa aking TeamRoku na laging active and cheerleading you alll the way! Sa lahat ng TLs and coaches within saludo po ako sa inyo 😘



Ang haba na neto... so tama na 😂

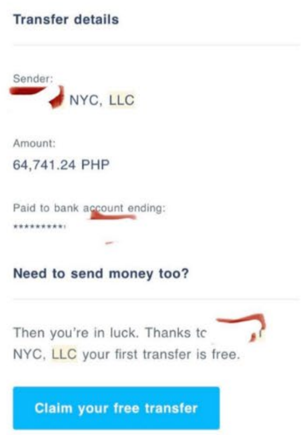
Oops. Last na talaga! Pwedeng humingi ng favor?

Ka- tribe, I also started to optimize our youtube channel where I post client's success stories!

Please please subscribe and help us grow. To our youtube experts pa audit na din po what else I could do to get more recognize🙂

Youtube channel in the comment section below🙂

Let's do this!!! Kaya mo din to ❤️❤️



Transfer details

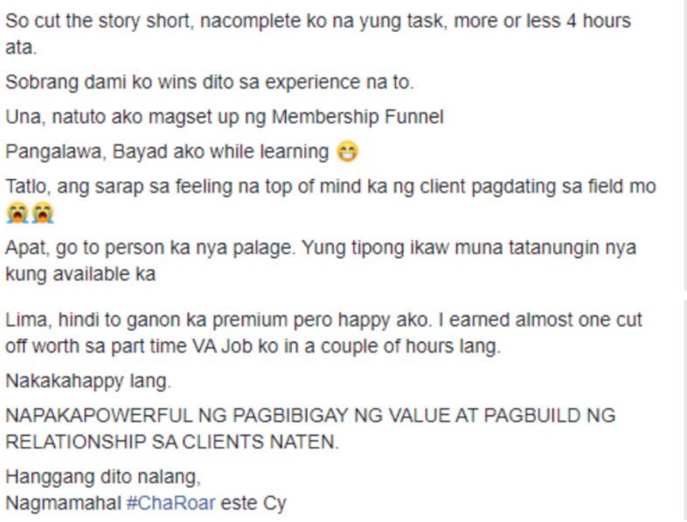
Sender:
[redacted] NYC, LLC

Amount:
64,741.24 PHP

Paid to bank account ending:
*********[redacted]

Need to send money too?

Then you're in luck. Thanks to [redacted] NYC, LLC your first transfer is free.



So cut the story short, nacomplete ko na yung task, more or less 4 hours ata.

Sobrang dami ko wins dito sa experience na to.

Una, natuto ako magset up ng Membership Funnel

Pangalawa, Bayad ako while learning 😁

Tatlo, ang sarap sa feeling na top of mind ka ng client pagdating sa field mo 😭😭

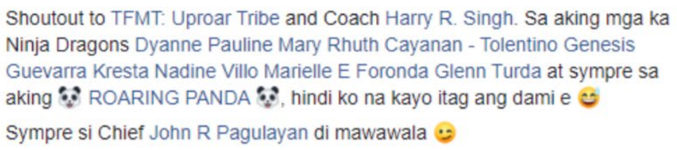
Apat, go to person ka nya palage. Yung tipong ikaw muna tatanungin nya kung available ka

Lima, hindi to ganon ka premium pero happy ako. I earned almost one cut off worth sa part time VA Job ko in a couple of hours lang.

Nakakahappy lang.

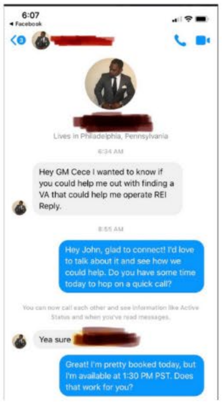
NAPAKAPOWERFUL NG PAGBIBIGAY NG VALUE AT PAGBUILD NG RELATIONSHIP SA CLIENTS NATEN.

Hanggang dito nalang,
Nagmamahal #ChaRoar este Cy



Shoutout to TFMT: Uproar Tribe and Coach Harry R. Singh. Sa aking mga ka Ninja Dragons Dyanne Pauline Mary Rhuth Cayanan - Tolentino Genesis Guevarra Kresta Nadine Villo Marielle E Foronda Glenn Turda at sympre sa aking 🐼 ROARING PANDA 🐼, hindi ko na kayo itag ang dami e 😅

Sympre si Chief John R Pagulayan di mawawala 😉



6:07
◂ Facebook
[redacted]

[redacted]
Lives in Philadelphia, Pennsylvania

6:34 AM

Hey GM Cece I wanted to know if you could help me out with finding a VA that could help me operate REI Reply.

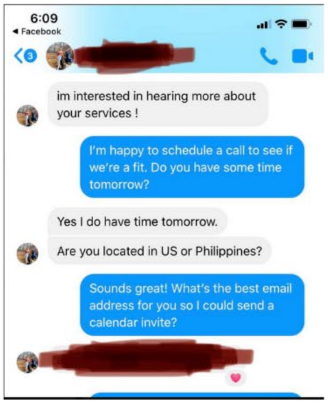
8:55 AM

Hey John, glad to connect! I'd love to talk about it and see how we could help. Do you have some time today to hop on a quick call?

You can now call each other and see information like Active Status and when you've read messages.

Yea sure [redacted]

Great! I'm pretty booked today, but I'm available at 1:30 PM PST. Does that work for you?



6:09
◂ Facebook
[redacted]

im interested in hearing more about your services !

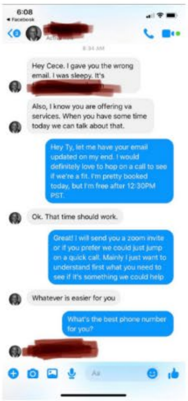
I'm happy to schedule a call to see if we're a fit. Do you have some time tomorrow?

Yes I do have time tomorrow.

Are you located in US or Philippines?

Sounds great! What's the best email address for you so I could send a calendar invite?

[redacted]



6:08
◂ Facebook
[redacted]

8:34 AM

Hey Cece. I gave you the wrong email. I was sleepy. It's [redacted]

Also, I know you are offering va services. When you have some time today we can talk about that.

Hey Ty, let me have your email updated on my end. I would definitely love to hop on a call to see if we're a fit. I'm pretty booked today, but I'm free after 12:30PM PST.

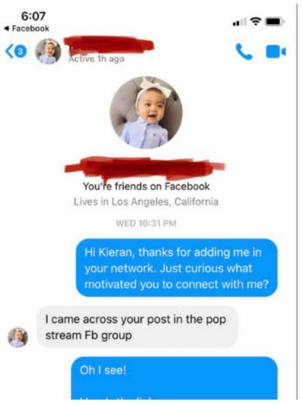
Ok. That time should work.

Great! I will send you a zoom invite or if you prefer we could just jump on a quick call. Mainly I just want to understand first what you need to see if it's something we could help

Whatever is easier for you

What's the best phone number for you?

[redacted]



6:07
◂ Facebook
[redacted]
Active 1h ago

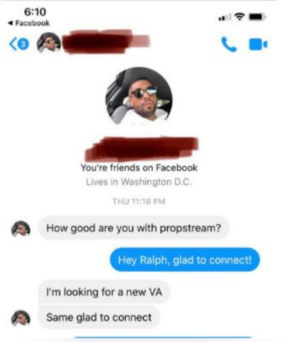
[redacted]
You're friends on Facebook
Lives in Los Angeles, California

WED 10:31 PM

Hi Kieran, thanks for adding me in your network. Just curious what motivated you to connect with me?

I came across your post in the pop stream Fb group

Oh I see!



6:10
◂ Facebook
[redacted]

[redacted]
You're friends on Facebook
Lives in Washington D.C.

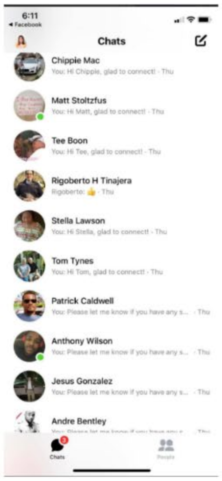
THU 11:18 PM

How good are you with propstream?

Hey Ralph, glad to connect!

I'm looking for a new VA

Same glad to connect



6:11
◂ Facebook

Chats

Chippie Mac
You: Hi Chippie, glad to connect! · Thu

Matt Stoltzfus
You: Hi Matt, glad to connect! · Thu

Tee Boon
You: Hi Tee, glad to connect! · Thu

Rigoberto H Tinajera
Rigoberto: 👍 · Thu

Stella Lawson
You: Hi Stella, glad to connect! · Thu

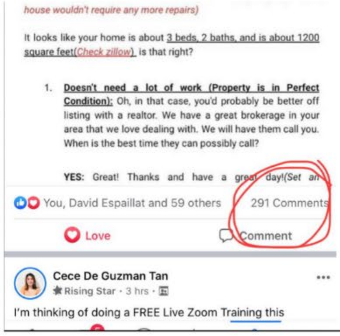
Tom Tynes
You: Hi Tom, glad to connect! · Thu

Patrick Caldwell
You: Please let me know if you have any s... · Thu

Anthony Wilson
You: Please let me know if you have any s... · Thu

Jesus Gonzalez
You: Please let me know if you have any s... · Thu

Andre Bentley



house wouldn't require any more repairs)

It looks like your home is about 3 beds, 2 baths, and is about 1200 square feet(*Check zillow*) is that right?

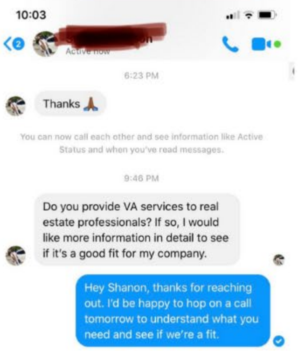
1. **Doesn't need a lot of work (Property is in Perfect Condition):** Oh, in that case, you'd probably be better off listing with a realtor. We have a great brokerage in your area that we love dealing with. We will have them call you. When is the best time they can possibly call?

YES: Great! Thanks and have a great day!(*Set an*

You, David Espaillat and 59 others   291 Comments

Cece De Guzman Tan
Rising Star · 3 hrs

I'm thinking of doing a FREE Live Zoom Training this



10:03
[redacted]

6:23 PM

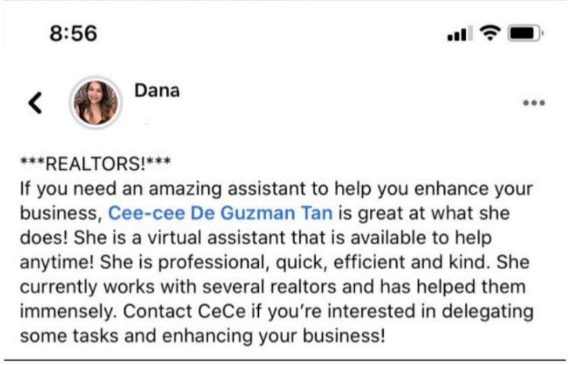
Thanks 🙏

You can now call each other and see information like Active Status and when you've read messages.

9:46 PM

Do you provide VA services to real estate professionals? If so, I would like more information in detail to see if it's a good fit for my company.

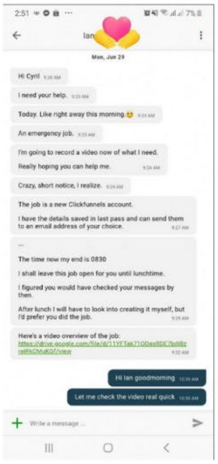
Hey Shanon, thanks for reaching out. I'd be happy to hop on a call tomorrow to understand what you need and see if we're a fit.



8:56

Dana

REALTORS!
If you need an amazing assistant to help you enhance your business, Cee-cee De Guzman Tan is great at what she does! She is a virtual assistant that is available to help anytime! She is professional, quick, efficient and kind. She currently works with several realtors and has helped them immensely. Contact CeCe if you're interested in delegating some tasks and enhancing your business!



Ian

Mon, Jun 29

Hi Cyril

I need your help.

Today. Like right away this morning.😃

An emergency job.

I'm going to record a video now of what I need.

Really hoping you can help me.

Crazy, short notice, I realize.

The job is a new Clickfunnels account.

I have the details saved in last pass and can send them to an email address of your choice.

—

The time now my end is 0830

I shall leave this job open for you until lunchtime.

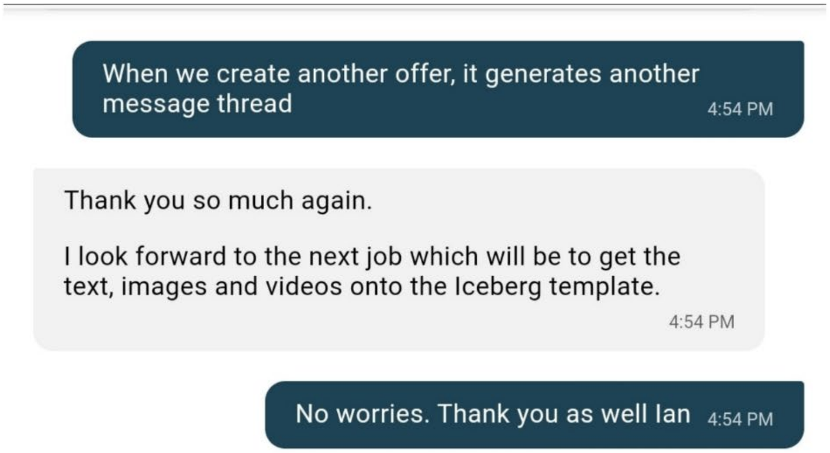
I figured you would have checked your messages by then.

After lunch I will have to look into creating it myself, but I'd prefer you did the job.

Here's a video overview of the job:

Hi Ian goodmorning

Let me check the video real quick



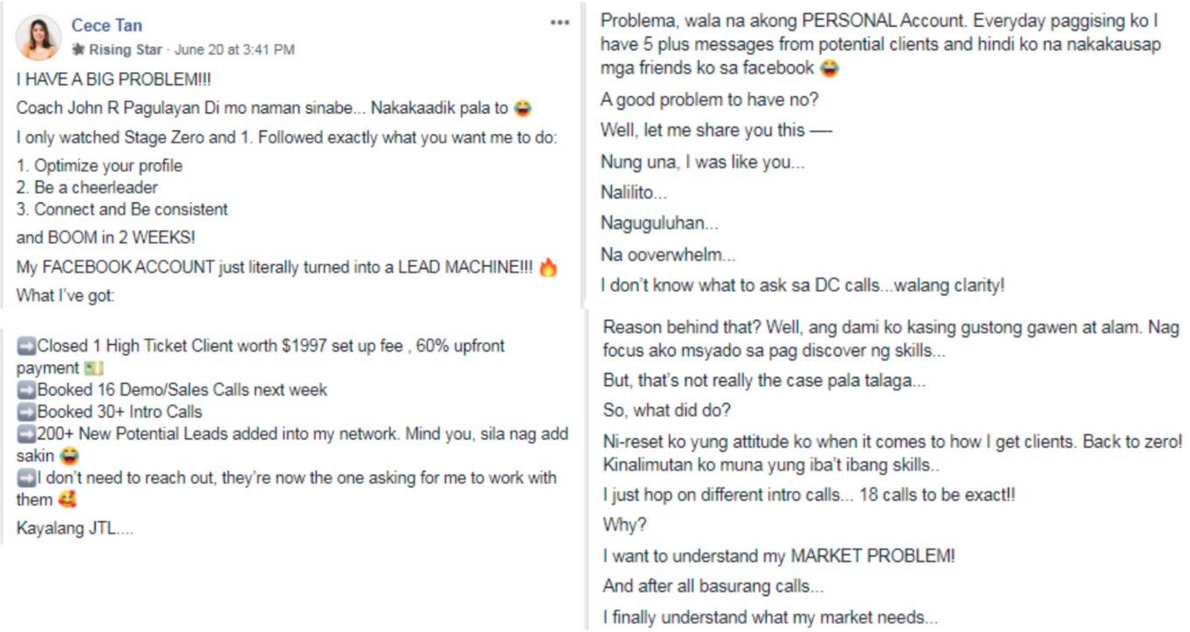
When we create another offer, it generates another message thread 4:54 PM

Thank you so much again.

I look forward to the next job which will be to get the text, images and videos onto the Iceberg template.

4:54 PM

No worries. Thank you as well Ian 4:54 PM



Cece Tan

Rising Star · June 20 at 3:41 PM

I HAVE A BIG PROBLEM!!!

Coach John R Pagulayan Di mo naman sinabe... Nakakaadik pala to 🤪

I only watched Stage Zero and 1. Followed exactly what you want me to do:

1. Optimize your profile
2. Be a cheerleader
3. Connect and Be consistent

and BOOM in 2 WEEKS!

My FACEBOOK ACCOUNT just literally turned into a LEAD MACHINE!!! 🔥

What I've got:

➡️Closed 1 High Ticket Client worth $1997 set up fee , 60% upfront payment 💵
➡️Booked 16 Demo/Sales Calls next week
➡️Booked 30+ Intro Calls
➡️200+ New Potential Leads added into my network. Mind you, sila nag add sakin 🤪
➡️I don't need to reach out, they're now the one asking for me to work with them 🥰

Kayalang JTL....

Problema, wala na akong PERSONAL Account. Everyday paggising ko I have 5 plus messages from potential clients and hindi ko na nakakausap mga friends ko sa facebook 🤪

A good problem to have no?

Well, let me share you this —

Nung una, I was like you...

Nalilito...

Naguguluhan...

Na ooverwhelm...

I don't know what to ask sa DC calls...walang clarity!

Reason behind that? Well, ang dami ko kasing gustong gawen at alam. Nag focus ako msyado sa pag discover ng skills...

But, that's not really the case pala talaga...

So, what did do?

Ni-reset ko yung attitude ko when it comes to how I get clients. Back to zero! Kinalimutan ko muna yung iba't ibang skills..

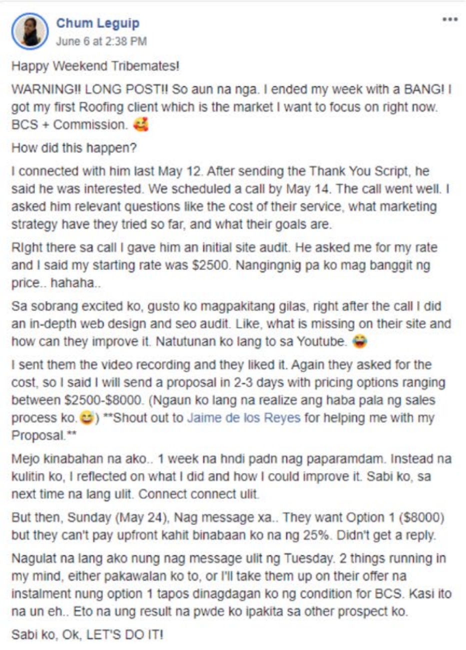
I just hop on different intro calls... 18 calls to be exact!!

Why?

I want to understand my MARKET PROBLEM!

And after all basurang calls...

I finally understand what my market needs...



Chum Leguip
June 6 at 2:38 PM

Happy Weekend Tribemates!

WARNING!! LONG POST!! So aun na nga. I ended my week with a BANG! I got my first Roofing client which is the market I want to focus on right now. BCS + Commission. 🥰

How did this happen?

I connected with him last May 12. After sending the Thank You Script, he said he was interested. We scheduled a call by May 14. The call went well. I asked him relevant questions like the cost of their service, what marketing strategy have they tried so far, and what their goals are.

RIght there sa call I gave him an initial site audit. He asked me for my rate and I said my starting rate was $2500. Nangingnig pa ko mag banggit ng price.. hahaha..

Sa sobrang excited ko, gusto ko magpakitang gilas, right after the call I did an in-depth web design and seo audit. Like, what is missing on their site and how can they improve it. Natutunan ko lang to sa Youtube. 😜

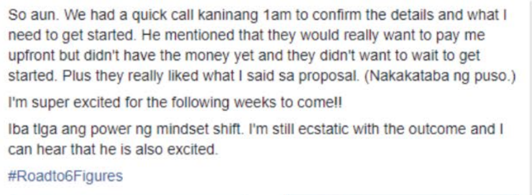
I sent them the video recording and they liked it. Again they asked for the cost, so I said I will send a proposal in 2-3 days with pricing options ranging between $2500-$8000. (Ngaun ko lang na realize ang haba pala ng sales process ko.😅) **Shout out to Jaime de los Reyes for helping me with my Proposal.**

Mejo kinabahan na ako.. 1 week na hndi padn nag paparamdam. Instead na kulitin ko, I reflected on what I did and how I could improve it. Sabi ko, sa next time na lang ulit. Connect connect ulit.

But then, Sunday (May 24), Nag message xa.. They want Option 1 ($8000) but they can't pay upfront kahit binabaan ko na ng 25%. Didn't get a reply.

Nagulat na lang ako nung nag message ulit ng Tuesday. 2 things running in my mind, either pakawalan ko to, or I'll take them up on their offer na instalment nung option 1 tapos dinagdagan ko ng condition for BCS. Kasi ito na un eh.. Eto na ung result na pwde ko ipakita sa other prospect ko.

Sabi ko, Ok, LET'S DO IT!

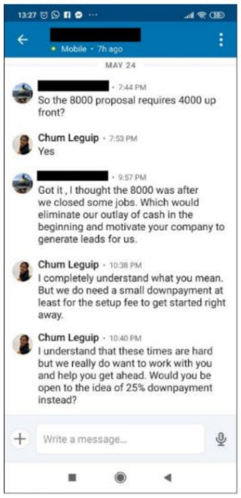


So aun. We had a quick call kaninang 1am to confirm the details and what I need to get started. He mentioned that they would really want to pay me upfront but didn't have the money yet and they didn't want to wait to get started. Plus they really liked what I said sa proposal. (Nakakataba ng puso.)

I'm super excited for the following weeks to come!!

Iba tlga ang power ng mindset shift. I'm still ecstatic with the outcome and I can hear that he is also excited.

#Roadto6Figures



[redacted]
Mobile · 7h ago

MAY 24

[redacted] · 7:44 PM
So the 8000 proposal requires 4000 up front?

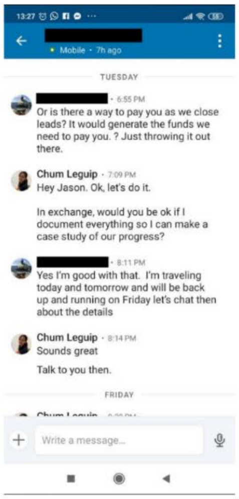
Chum Leguip · 7:53 PM
Yes

[redacted] · 9:57 PM
Got it , I thought the 8000 was after we closed some jobs. Which would eliminate our outlay of cash in the beginning and motivate your company to generate leads for us.

Chum Leguip · 10:38 PM
I completely understand what you mean. But we do need a small downpayment at least for the setup fee to get started right away.

Chum Leguip · 10:40 PM
I understand that these times are hard but we really do want to work with you and help you get ahead. Would you be open to the idea of 25% downpayment instead?

Write a message...



[redacted]
Mobile · 7h ago

TUESDAY

[redacted] · 6:55 PM
Or is there a way to pay you as we close leads? It would generate the funds we need to pay you. ? Just throwing it out there.

Chum Leguip · 7:09 PM
Hey Jason. Ok, let's do it.

In exchange, would you be ok if I document everything so I can make a case study of our progress?

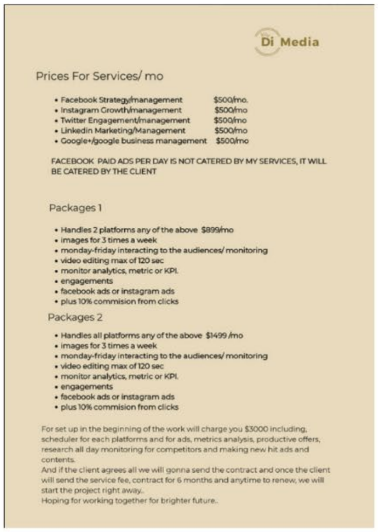
[redacted] · 8:11 PM
Yes I'm good with that. I'm traveling today and tomorrow and will be back up and running on Friday let's chat then about the details

Chum Leguip · 8:14 PM
Sounds great

Talk to you then.

FRIDAY

Write a message...



Di Media

Prices For Services/ mo

• Facebook Strategy/management	$500/mo.
• Instagram Growth/management	$500/mo
• Twitter Engagement/management	$500/mo
• Linkedin Marketing/Management	$500/mo
• Google+/google business management	$500/mo

FACEBOOK PAID ADS PER DAY IS NOT CATERED BY MY SERVICES, IT WILL BE CATERED BY THE CLIENT

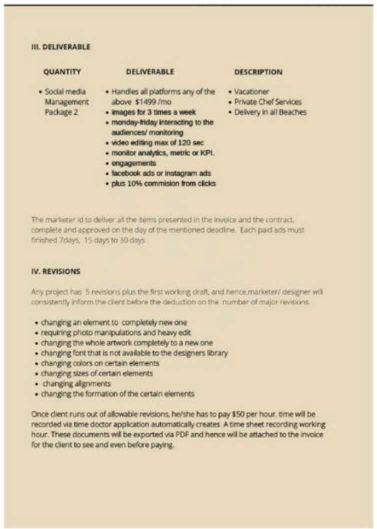
Packages 1

- Handles 2 platforms any of the above $899/mo
- images for 3 times a week
- monday-friday interacting to the audiences/ monitoring
- video editing max of 120 sec
- monitor analytics, metric or KPI.
- engagements
- facebook ads or instagram ads
- plus 10% commision from clicks

Packages 2

- Handles all platforms any of the above $1499 /mo
- images for 3 times a week
- monday-friday interacting to the audiences/ monitoring
- video editing max of 120 sec
- monitor analytics, metric or KPI.
- engagements
- facebook ads or instagram ads
- plus 10% commision from clicks

For set up in the beginning of the work will charge you $3000 including, scheduler for each platforms and for ads, metrics analysis, productive offers, research all day monitoring for competitors and making new hit ads and contents.
And if the client agrees all we will gonna send the contract and once the client will send the service fee, contract for 6 months and anytime to renew, we will start the project right away..
Hoping for working together for brighter future..



III. DELIVERABLE

QUANTITY	DELIVERABLE	DESCRIPTION
• Social media Management Package 2	• Handles all platforms any of the above $1499 /mo • images for 3 times a week • monday-friday interacting to the audiences/ monitoring • video editing max of 120 sec • monitor analytics, metric or KPI. • engagements • facebook ads or instagram ads • plus 10% commision from clicks	• Vacationer • Private Chef Services • Delivery in all Beaches

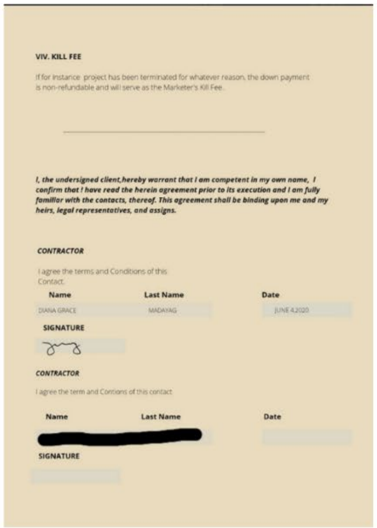
The marketer id to deliver all the items presented in the invoice and the contract, complete and approved on the day of the mentioned deadline. Each paid ads must finished 7days, 15 days to 30 days

IV. REVISIONS

Any project has 5 revisions plus the first working draft, and hence,marketer/ designer will consistently inform the client before the deduction on the number of major revisions.

- changing an element to completely new one
- requiring photo manipulations and heavy edit
- changing the whole artwork completely to a new one
- changing font that is not available to the designers library
- changing colors on certain elements
- changing sizes of certain elements
- changing alignments
- changing the formation of the certain elements

Once client runs out of allowable revisions, he/she has to pay $50 per hour. time will be recorded via time doctor application automatically creates A time sheet recording working hour. These documents will be exported via PDF and hence will be attached to the invoice for the client to see and even before paying.



VIV. KILL FEE

If for instance project has been terminated for whatever reason, the down payment is non-refundable and will serve as the Marketer's Kill Fee.

I, the undersigned client,hereby warrant that I am competent in my own name, I confirm that ! have read the herein agreement prior to its execution and I am fully familiar with the contacts, thereof. This agreement shall be binding upon me and my heirs, legal representatives, and assigns.

CONTRACTOR

I agree the terms and Conditions of this Contact.

Name	Last Name	Date
DIANA GRACE	MADAYAG	JUNE 4,2020

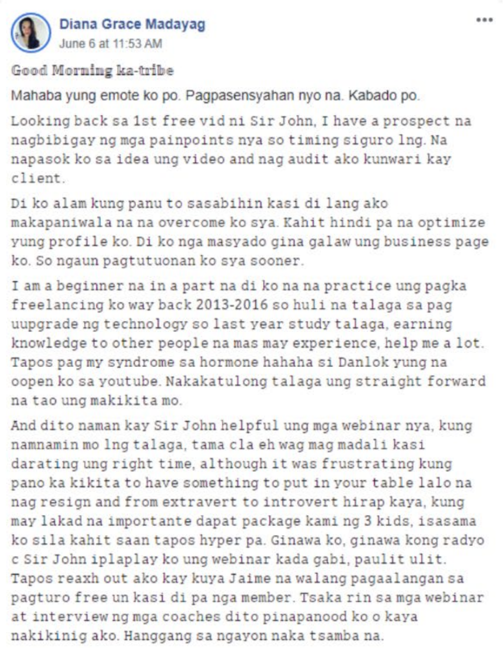
SIGNATURE

CONTRACTOR

I agree the term and Contions of this contact

Name	Last Name	Date
[redacted]	[redacted]	

SIGNATURE



Diana Grace Madayag
June 6 at 11:53 AM

Good Morning ka-tribe

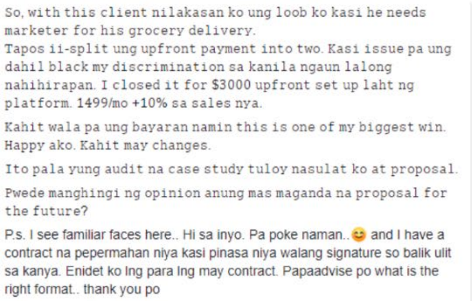
Mahaba yung emote ko po. Pagpasensyahan nyo na. Kabado po.

Looking back sa 1st free vid ni Sir John, I have a prospect na nagbibigay ng mga painpoints nya so timing siguro lng. Na napasok ko sa idea ung video and nag audit ako kunwari kay client.

Di ko alam kung panu to sasabihin kasi di lang ako makapaniwala na na overcome ko sya. Kahit hindi pa na optimize yung profile ko. Di ko nga masyado gina galaw ung business page ko. So ngaun pagtutuonan ko sya sooner.

I am a beginner na in a part na di ko na na practice ung pagka freelancing ko way back 2013-2016 so huli na talaga sa pag uupgrade ng technology so last year study talaga, earning knowledge to other people na mas may experience, help me a lot. Tapos pag my syndrome sa hormone hahaha si Danlok yung na oopen ko sa youtube. Nakakatulong talaga ung straight forward na tao ung makikita mo.

And dito naman kay Sir John helpful ung mga webinar nya, kung namnamin mo lng talaga, tama cla eh wag mag madali kasi darating ung right time, although it was frustrating kung pano ka kikita to have something to put in your table lalo na nag resign and from extravert to introvert hirap kaya, kung may lakad na importante dapat package kami ng 3 kids, isasama ko sila kahit saan tapos hyper pa. Ginawa ko, ginawa kong radyo c Sir John iplaplay ko ung webinar kada gabi, paulit ulit. Tapos reaxh out ako kay kuya Jaime na walang pagaalangan sa pagturo free un kasi di pa nga member. Tsaka rin sa mga webinar at interview ng mga coaches dito pinapanood ko o kaya nakikinig ako. Hanggang sa ngayon naka tsamba na.



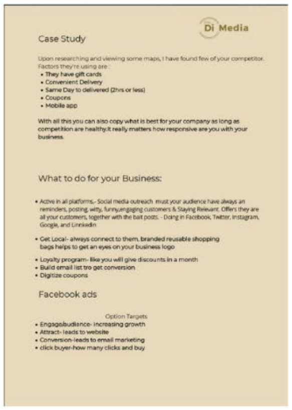
So, with this client nilakasan ko ung loob ko kasi he needs marketer for his grocery delivery.
Tapos ii-split ung upfront payment into two. Kasi issue pa ung dahil black my discrimination sa kanila ngaun lalong nahihirapan. I closed it for $3000 upfront set up laht ng platform. 1499/mo +10% sa sales nya.

Kahit wala pa ung bayaran namin this is one of my biggest win. Happy ako. Kahit may changes.

Ito pala yung audit na case study tuloy nasulat ko at proposal.

Pwede manghingi ng opinion anung mas maganda na proposal for the future?

P.s. I see familiar faces here.. Hi sa inyo. Pa poke naman..😊 and I have a contract na pepermahan niya kasi pinasa niya walang signature so balik ulit sa kanya. Enidet ko lng para lng may contract. Papaadvise po what is the right format.. thank you po



Di Media

Case Study

Upon researching and viewing some maps, I have found few of your competitor. Factors they're using are :
- They have gift cards
- Convenient Delivery
- Same Day to delivered (2hrs or less)
- Coupons
- Mobile app

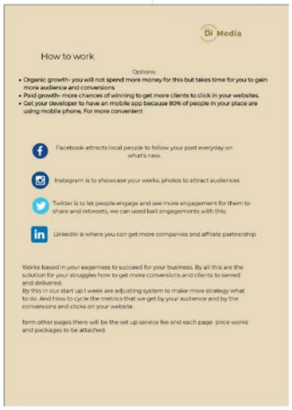
With all this you can also copy what is best for your company as long as competition are healthy.It really matters how responsive are you with your business.

What to do for your Business:

- Active in all platforms.- Social media outreach must your audience have always an reminders, posting, witty, funny,engaging customers & Staying Relevant. Offers they are all your customers, together with the bait posts. - Doing in Facebook, Twitter, Instagram, Google, and Linnkedin
- Get Local- always connect to them, branded reusable shopping bags helps to get an eyes on your business logo
- Loyalty program- like you will give discounts in a month
- Build email list tro get conversion
- Digitize coupons

Facebook ads

Option Targets
- Engage&udience- increasing growth
- Attract- leads to website
- Conversion-leads to email marketing
- click buyer-how many clicks and buy



Di Media

How to work

Options:
- Organic growth- you will not spend more money for this but takes time for you to gain more audience and conversions
- Paid growth- more chances of winning to get more clients to click in your websites.
- Get your developer to have an mobile app because 80% of people in your place are using mobile phone, For more convenient

Facebook attracts local people to follow your post everyday on what's new.

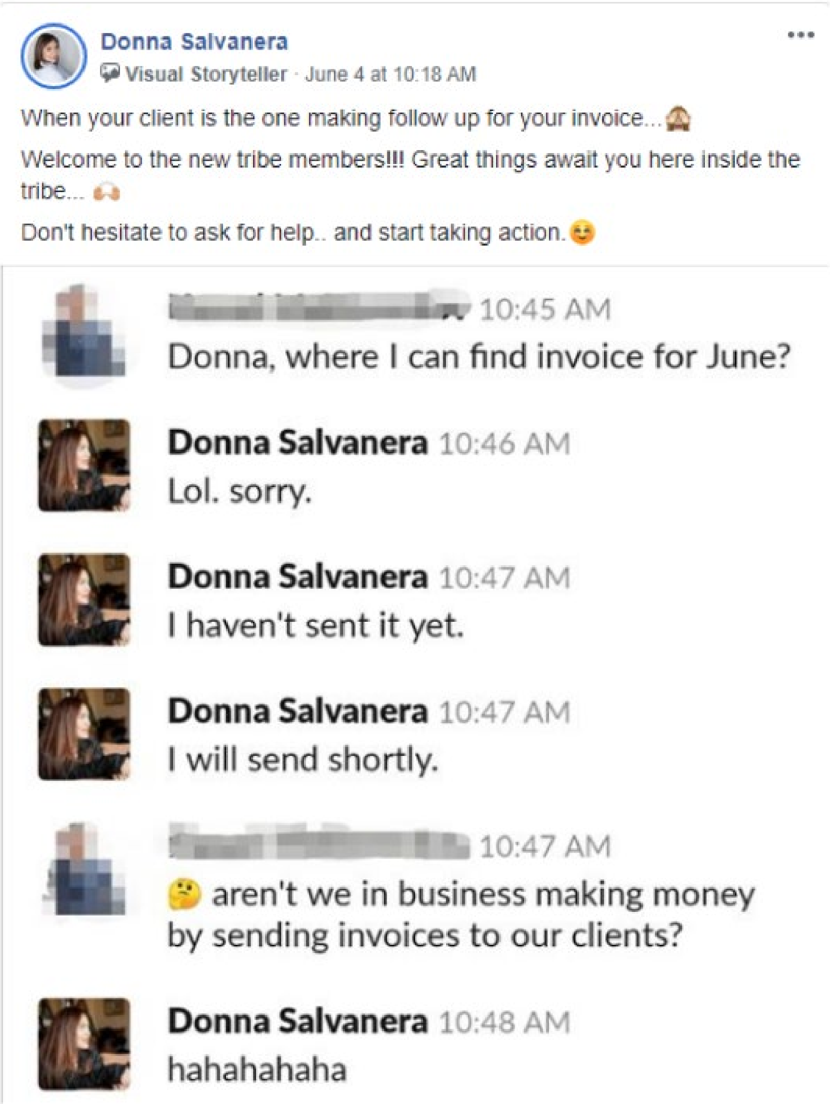
Instagram is to showcase your works, photos to attract audiences

Twitter is to let people engage and see more engagement for them to share and retweets, we can used bait engagements with this.

Linkedin is where you can get more companies and affiliate partnership

Works based in your eagerness to succeed for your business. By all this are the solution for your struggles how to get more conversions and clients to served and delivered.
By this in our start up 1 week are adjusting system to make more strategy what to do. And How to cycle the metrics that we get by your audience and by the conversions and clicks on your website.

form other pages there will be the set up service fee and each page price works and packages to be attached.



Donna Salvanera

Visual Storyteller · June 4 at 10:18 AM

When your client is the one making follow up for your invoice... 🙈

Welcome to the new tribe members!!! Great things await you here inside the tribe... 🙌

Don't hesitate to ask for help.. and start taking action. 😉

[redacted] 10:45 AM

Donna, where I can find invoice for June?

Donna Salvanera 10:46 AM

Lol. sorry.

Donna Salvanera 10:47 AM

I haven't sent it yet.

Donna Salvanera 10:47 AM

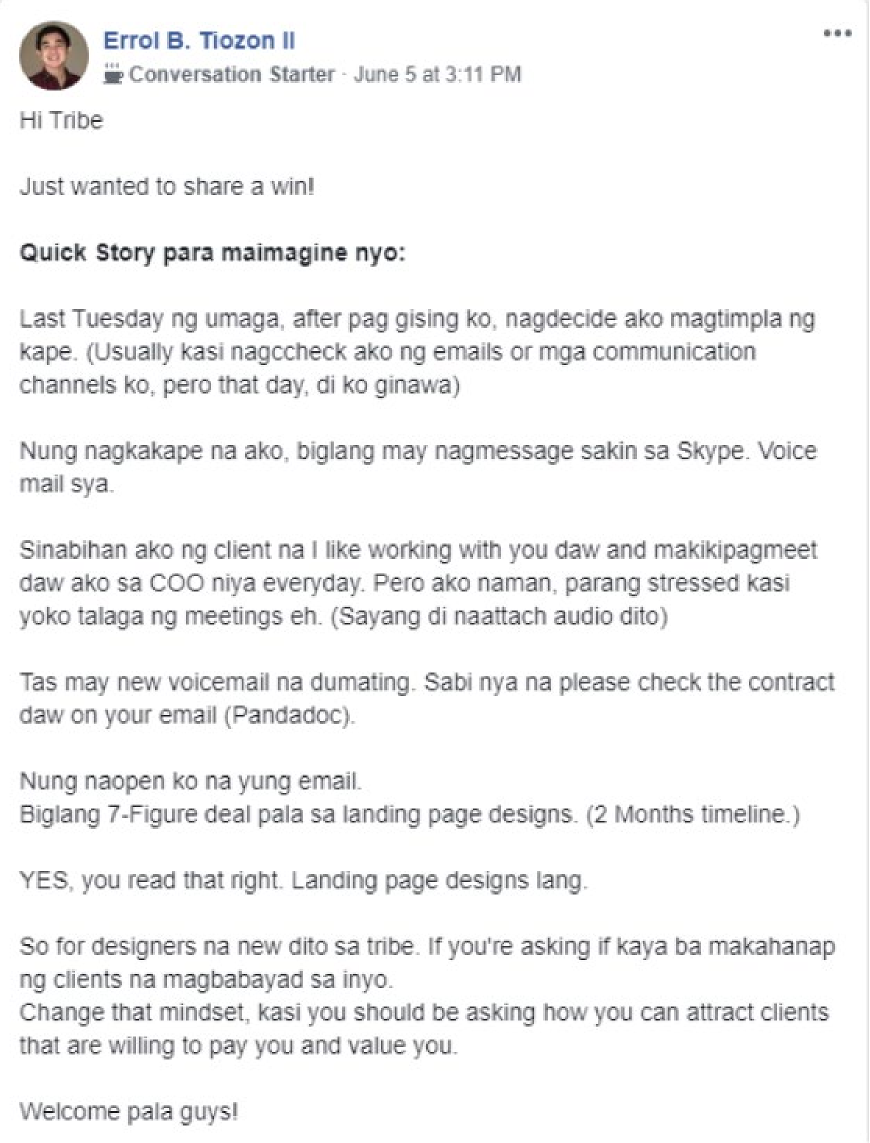
I will send shortly.

[redacted] 10:47 AM

🤔 aren't we in business making money by sending invoices to our clients?

Donna Salvanera 10:48 AM

hahahahaha



Errol B. Tiozon II

Conversation Starter · June 5 at 3:11 PM

Hi Tribe

Just wanted to share a win!

Quick Story para maimagine nyo:

Last Tuesday ng umaga, after pag gising ko, nagdecide ako magtimpla ng kape. (Usually kasi nagccheck ako ng emails or mga communication channels ko, pero that day, di ko ginawa)

Nung nagkakape na ako, biglang may nagmessage sakin sa Skype. Voice mail sya.

Sinabihan ako ng client na I like working with you daw and makikipagmeet daw ako sa COO niya everyday. Pero ako naman, parang stressed kasi yoko talaga ng meetings eh. (Sayang di naattach audio dito)

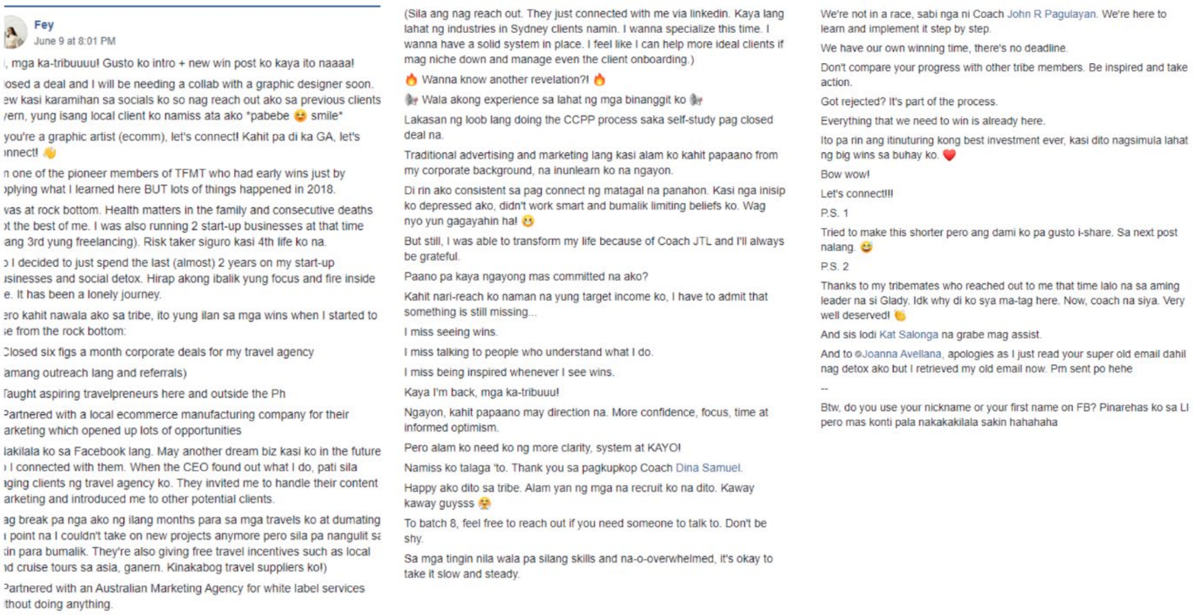
Tas may new voicemail na dumating. Sabi nya na please check the contract daw on your email (Pandadoc).

Nung naopen ko na yung email.
Biglang 7-Figure deal pala sa landing page designs. (2 Months timeline.)

YES, you read that right. Landing page designs lang.

So for designers na new dito sa tribe. If you're asking if kaya ba makahanap ng clients na magbabayad sa inyo.
Change that mindset, kasi you should be asking how you can attract clients that are willing to pay you and value you.

Welcome pala guys!



Fey
June 9 at 8:01 PM

, mga ka-tribuuuu! Gusto ko intro + new win post ko kaya ito naaaa!

osed a deal and I will be needing a collab with a graphic designer soon.
ew kasi karamihan sa socials ko so nag reach out ako sa previous clients
/ern, yung isang local client ko namiss ata ako *pabebe 😆 smile*

you're a graphic artist (ecomm), let's connect! Kahit pa di ka GA, let's
nnect! 👋

n one of the pioneer members of TFMT who had early wins just by
pplying what I learned here BUT lots of things happened in 2018.

vas at rock bottom. Health matters in the family and consecutive deaths
t the best of me. I was also running 2 start-up businesses at that time
ang 3rd yung freelancing). Risk taker siguro kasi 4th life ko na.

I decided to just spend the last (almost) 2 years on my start-up
isinesses and social detox. Hirap akong ibalik yung focus and fire inside
e. It has been a lonely journey.

ero kahit nawala ako sa tribe, ito yung ilan sa mga wins when I started to
e from the rock bottom:

Closed six figs a month corporate deals for my travel agency

amang outreach lang and referrals)

Taught aspiring travelpreneurs here and outside the Ph

Partnered with a local ecommerce manufacturing company for their
arketing which opened up lots of opportunities

lakilala ko sa Facebook lang. May another dream biz kasi ko in the future
I connected with them. When the CEO found out what I do, pati sila
aging clients ng travel agency ko. They invited me to handle their content
arketing and introduced me to other potential clients.

ag break pa nga ako ng ilang months para sa mga travels ko at dumating
point na I couldn't take on new projects anymore pero sila pa nangulit s
in para bumalik. They're also giving free travel incentives such as local
d cruise tours sa asia, ganern. Kinakabog travel suppliers ko!)

Partnered with an Australian Marketing Agency for white label services
thout doing anything.

(Sila ang nag reach out. They just connected with me via linkedin. Kaya lang lahat ng industries in Sydney clients namin. I wanna specialize this time. I wanna have a solid system in place. I feel like I can help more ideal clients if mag niche down and manage even the client onboarding.)

🔥 Wanna know another revelation?! 🔥

📢 Wala akong experience sa lahat ng mga binanggit ko 📢

Lakasan ng loob lang doing the CCPP process saka self-study pag closed deal na.

Traditional advertising and marketing lang kasi alam ko kahit papaano from my corporate background, na inunlearn ko na ngayon.

Di rin ako consistent sa pag connect ng matagal na panahon. Kasi nga inisip ko depressed ako, didn't work smart and bumalik limiting beliefs ko. Wag nyo yun gagayahin ha! 😬

But still, I was able to transform my life because of Coach JTL and I'll always be grateful.

Paano pa kaya ngayong mas committed na ako?

Kahit nari-reach ko naman na yung target income ko, I have to admit that something is still missing...

I miss seeing wins.

I miss talking to people who understand what I do.

I miss being inspired whenever I see wins.

Kaya I'm back, mga ka-tribuuu!

Ngayon, kahit papaano may direction na. More confidence, focus, time at informed optimism.

Pero alam ko need ko ng more clarity, system at KAYO!

Namiss ko talaga 'to. Thank you sa pagkupkop Coach Dina Samuel.

Happy ako dito sa tribe. Alam yan ng mga na recruit ko na dito. Kaway kaway guysss 🤗

To batch 8, feel free to reach out if you need someone to talk to. Don't be shy.

Sa mga tingin nila wala pa silang skills and na-o-overwhelmed, it's okay to take it slow and steady.

We're not in a race, sabi nga ni Coach John R Pagulayan. We're here to learn and implement it step by step.

We have our own winning time, there's no deadline.

Don't compare your progress with other tribe members. Be inspired and take action.

Got rejected? It's part of the process.

Everything that we need to win is already here.

Ito pa rin ang itinuturing kong best investment ever, kasi dito nagsimula lahat ng big wins sa buhay ko. ❤️

Bow wow!

Let's connect!!!

P.S. 1

Tried to make this shorter pero ang dami ko pa gusto i-share. Sa next post nalang. 😅

P.S. 2

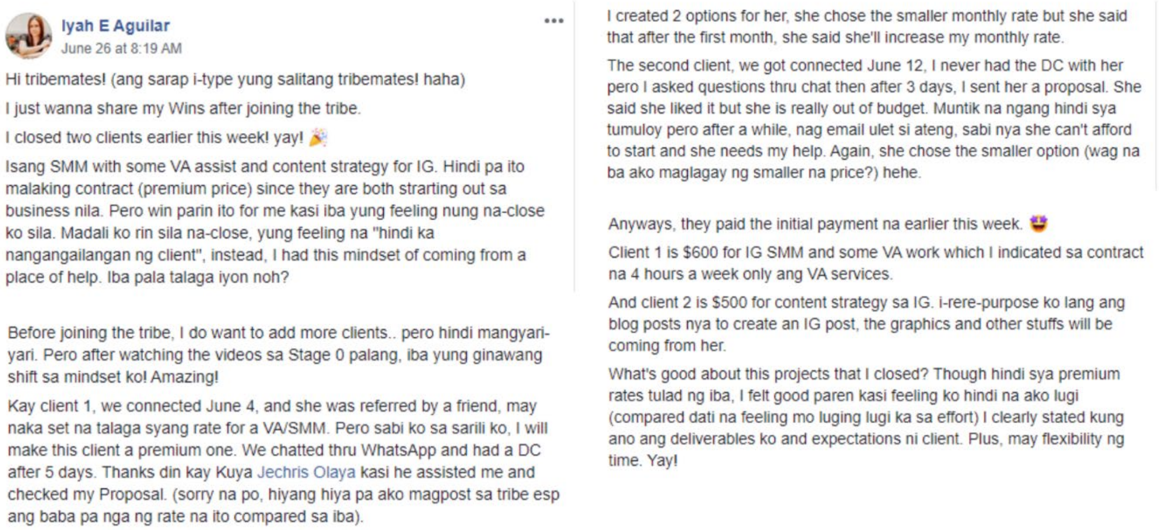
Thanks to my tribemates who reached out to me that time lalo na sa aming leader na si Glady. Idk why di ko sya ma-tag here. Now, coach na siya. Very well deserved! 👏

And sis lodi Kat Salonga na grabe mag assist.

And to @Joanna Avellana, apologies as I just read your super old email dahil nag detox ako but I retrieved my old email now. Pm sent po hehe

--

Btw, do you use your nickname or your first name on FB? Pinarehas ko sa LI pero mas konti pala nakakakilala sakin hahahaha



Iyah E Aguilar
June 26 at 8:19 AM

Hi tribemates! (ang sarap i-type yung salitang tribemates! haha)

I just wanna share my Wins after joining the tribe.

I closed two clients earlier this week! yay! 🎉

Isang SMM with some VA assist and content strategy for IG. Hindi pa ito malaking contract (premium price) since they are both strarting out sa business nila. Pero win parin ito for me kasi iba yung feeling nung na-close ko sila. Madali ko rin sila na-close, yung feeling na "hindi ka nangangailangan ng client", instead, I had this mindset of coming from a place of help. Iba pala talaga iyon noh?

Before joining the tribe, I do want to add more clients.. pero hindi mangyari-yari. Pero after watching the videos sa Stage 0 palang, iba yung ginawang shift sa mindset ko! Amazing!

Kay client 1, we connected June 4, and she was referred by a friend, may naka set na talaga syang rate for a VA/SMM. Pero sabi ko sa sarili ko, I will make this client a premium one. We chatted thru WhatsApp and had a DC after 5 days. Thanks din kay Kuya Jechris Olaya kasi he assisted me and checked my Proposal. (sorry na po, hiyang hiya pa ako magpost sa tribe esp ang baba pa nga ng rate na ito compared sa iba).

I created 2 options for her, she chose the smaller monthly rate but she said that after the first month, she said she'll increase my monthly rate.

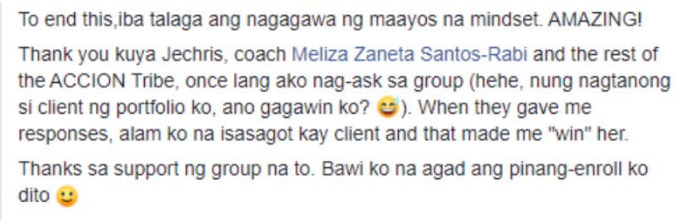
The second client, we got connected June 12, I never had the DC with her pero I asked questions thru chat then after 3 days, I sent her a proposal. She said she liked it but she is really out of budget. Muntik na ngang hindi sya tumuloy pero after a while, nag email ulet si ateng, sabi nya she can't afford to start and she needs my help. Again, she chose the smaller option (wag na ba ako maglagay ng smaller na price?) hehe.

Anyways, they paid the initial payment na earlier this week. 😍

Client 1 is $600 for IG SMM and some VA work which I indicated sa contract na 4 hours a week only ang VA services.

And client 2 is $500 for content strategy sa IG. i-rere-purpose ko lang ang blog posts nya to create an IG post, the graphics and other stuffs will be coming from her.

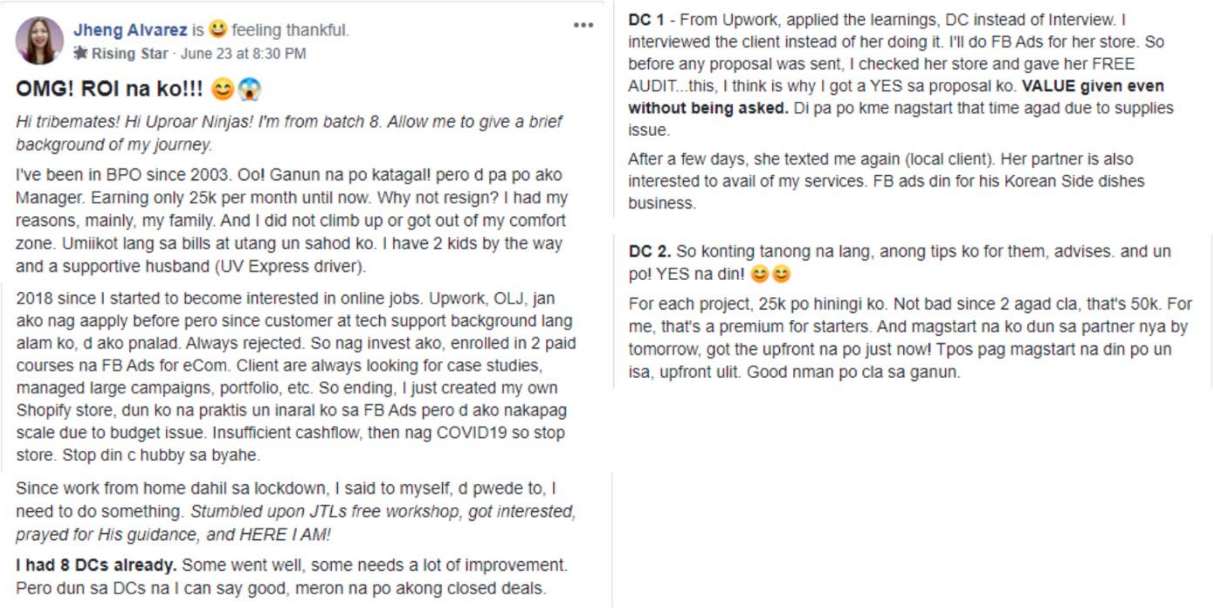
What's good about this projects that I closed? Though hindi sya premium rates tulad ng iba, I felt good paren kasi feeling ko hindi na ako lugi (compared dati na feeling mo luging lugi ka sa effort) I clearly stated kung ano ang deliverables ko and expectations ni client. Plus, may flexibility ng time. Yay!



To end this,iba talaga ang nagagawa ng maayos na mindset. AMAZING!

Thank you kuya Jechris, coach Meliza Zaneta Santos-Rabi and the rest of the ACCION Tribe, once lang ako nag-ask sa group (hehe, nung nagtanong si client ng portfolio ko, ano gagawin ko? 😅). When they gave me responses, alam ko na isasagot kay client and that made me "win" her.

Thanks sa support ng group na to. Bawi ko na agad ang pinang-enroll ko dito 🙂



Jheng Alvarez is 😃 feeling thankful.
Rising Star · June 23 at 8:30 PM

OMG! ROI na ko!!! 😊😱

Hi tribemates! Hi Uproar Ninjas! I'm from batch 8. Allow me to give a brief background of my journey.

I've been in BPO since 2003. Oo! Ganun na po katagal! pero d pa po ako Manager. Earning only 25k per month until now. Why not resign? I had my reasons, mainly, my family. And I did not climb up or got out of my comfort zone. Umiikot lang sa bills at utang un sahod ko. I have 2 kids by the way and a supportive husband (UV Express driver).

2018 since I started to become interested in online jobs. Upwork, OLJ, jan ako nag aapply before pero since customer at tech support background lang alam ko, d ako pnalad. Always rejected. So nag invest ako, enrolled in 2 paid courses na FB Ads for eCom. Client are always looking for case studies, managed large campaigns, portfolio, etc. So ending, I just created my own Shopify store, dun ko na praktis un inaral ko sa FB Ads pero d ako nakapag scale due to budget issue. Insufficient cashflow, then nag COVID19 so stop store. Stop din c hubby sa byahe.

Since work from home dahil sa lockdown, I said to myself, d pwede to, I need to do something. *Stumbled upon JTLs free workshop, got interested, prayed for His guidance, and HERE I AM!*

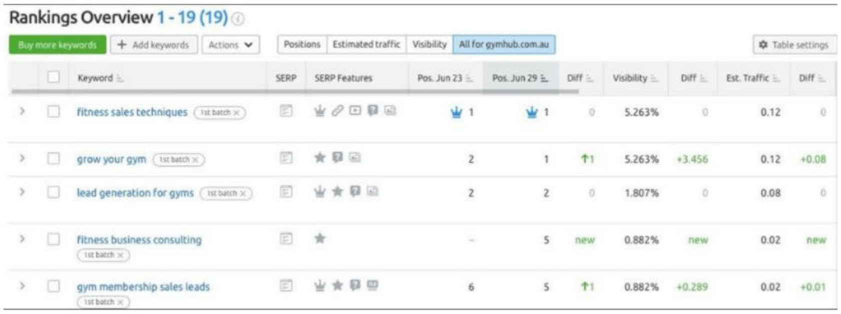
I had 8 DCs already. Some went well, some needs a lot of improvement. Pero dun sa DCs na I can say good, meron na po akong closed deals.

DC 1 - From Upwork, applied the learnings, DC instead of Interview. I interviewed the client instead of her doing it. I'll do FB Ads for her store. So before any proposal was sent, I checked her store and gave her FREE AUDIT...this, I think is why I got a YES sa proposal ko. **VALUE given even without being asked.** Di pa po kme nagstart that time agad due to supplies issue.

After a few days, she texted me again (local client). Her partner is also interested to avail of my services. FB ads din for his Korean Side dishes business.

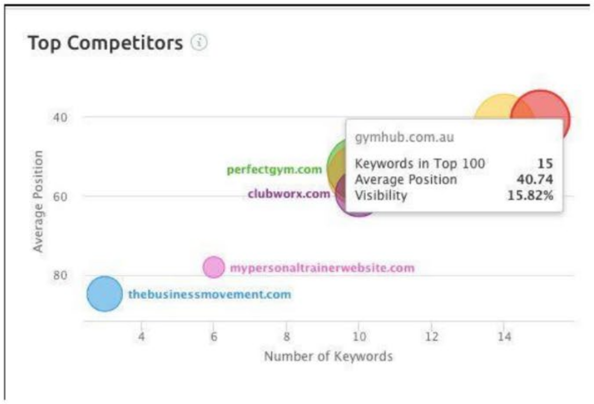
DC 2. So konting tanong na lang, anong tips ko for them, advises. and un po! YES na din! 😊😊

For each project, 25k po hiningi ko. Not bad since 2 agad cla, that's 50k. For me, that's a premium for starters. And magstart na ko dun sa partner nya by tomorrow, got the upfront na po just now! Tpos pag magstart na din po un isa, upfront ulit. Good nman po cla sa ganun.

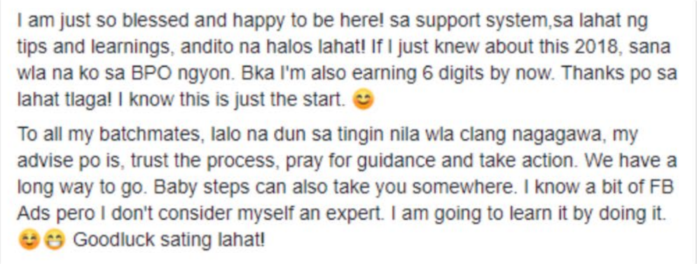


Rankings Overview 1 - 19 (19)

	☐	Keyword	SERP	SERP Features	Pos. Jun 23	Pos. Jun 29	Diff	Visibility	Diff	Est. Traffic	Diff
›	☐	fitness sales techniques (1st batch ×)		♛ 🔗 ▶ 💬 🖼	♛ 1	♛ 1	0	5.263%	0	0.12	0
›	☐	grow your gym (1st batch ×)		★ 💬 🖼	2	1	↑1	5.263%	+3.456	0.12	+0.08
›	☐	lead generation for gyms (1st batch ×)		♛ ★ 💬 🖼	2	2	0	1.807%	0	0.08	0
›	☐	fitness business consulting (1st batch ×)		★	–	5	new	0.882%	new	0.02	new
›	☐	gym membership sales leads (1st batch ×)		♛ ★ 💬 🖼	6	5	↑1	0.882%	+0.289	0.02	+0.01

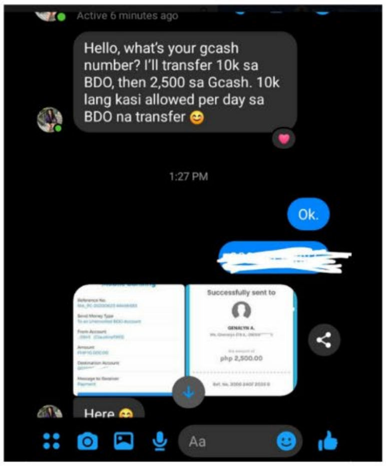


Top Competitors



I am just so blessed and happy to be here! sa support system,sa lahat ng tips and learnings, andito na halos lahat! If I just knew about this 2018, sana wla na ko sa BPO ngyon. Bka I'm also earning 6 digits by now. Thanks po sa lahat tlaga! I know this is just the start. 😊

To all my batchmates, lalo na dun sa tingin nila wla clang nagagawa, my advise po is, trust the process, pray for guidance and take action. We have a long way to go. Baby steps can also take you somewhere. I know a bit of FB Ads pero I don't consider myself an expert. I am going to learn it by doing it. 😌😁 Goodluck sating lahat!



Active 6 minutes ago

Hello, what's your gcash number? I'll transfer 10k sa BDO, then 2,500 sa Gcash. 10k lang kasi allowed per day sa BDO na transfer 😊

1:27 PM

Ok.

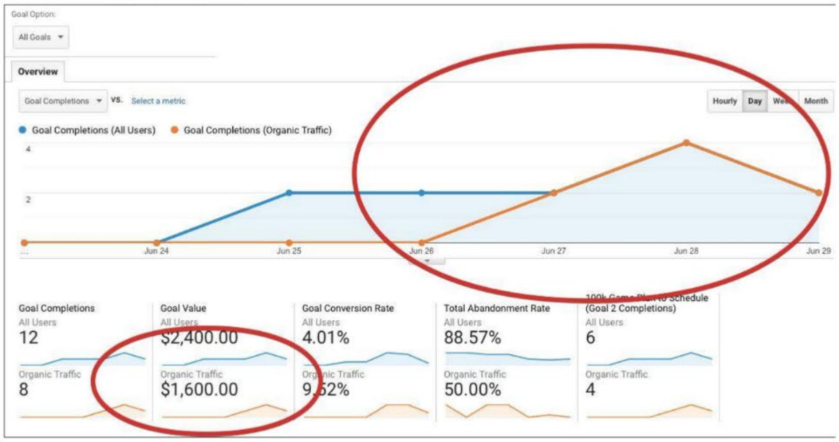
[redacted]

Successfully sent to

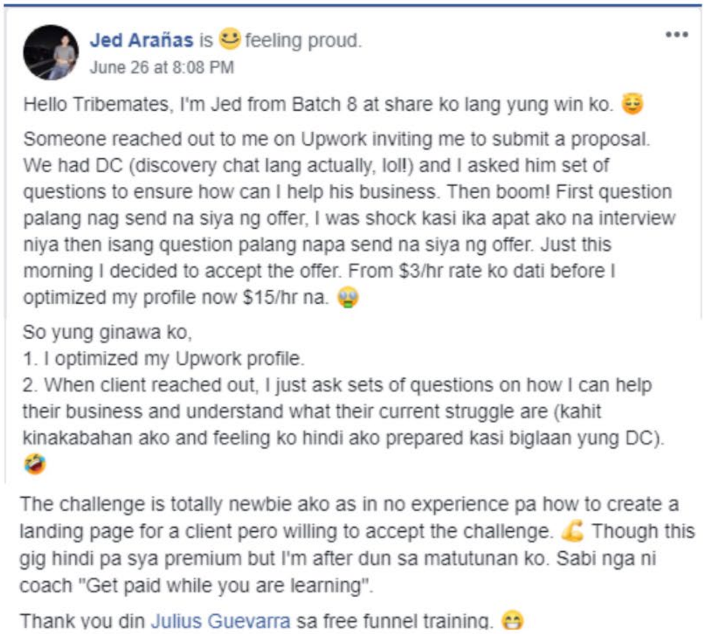
GENALYN A.

php 2,500.00

Here 😁


Goal Option:
All Goals
Overview
Goal Completions
vs.
Select a metric
Hourly
Day
Wee
Month
Goal Completions (All Users)
Goal Completions (Organic Traffic)
4
2
...
Jun 24
Jun 25
Jun 26
Jun 27
Jun 28
Jun 29

Goal Completions	Goal Value	Goal Conversion Rate	Total Abandonment Rate	100k Game Plan to Schedule (Goal 2 Completions)
All Users 12	All Users $2,400.00	All Users 4.01%	All Users 88.57%	All Users 6
Organic Traffic 8	Organic Traffic $1,600.00	Organic Traffic 9.52%	Organic Traffic 50.00%	Organic Traffic 4



Jed Arañas is 😃 feeling proud.
June 26 at 8:08 PM

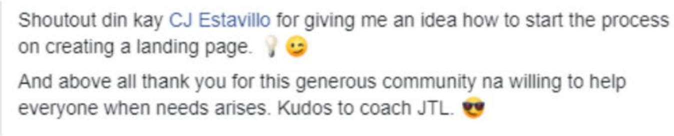
Hello Tribemates, I'm Jed from Batch 8 at share ko lang yung win ko. 🤩

Someone reached out to me on Upwork inviting me to submit a proposal. We had DC (discovery chat lang actually, lol!) and I asked him set of questions to ensure how can I help his business. Then boom! First question palang nag send na siya ng offer, I was shock kasi ika apat ako na interview niya then isang question palang napa send na siya ng offer. Just this morning I decided to accept the offer. From $3/hr rate ko dati before I optimized my profile now $15/hr na. 😭

So yung ginawa ko,
1. I optimized my Upwork profile.
2. When client reached out, I just ask sets of questions on how I can help their business and understand what their current struggle are (kahit kinakabahan ako and feeling ko hindi ako prepared kasi biglaan yung DC). 🤣

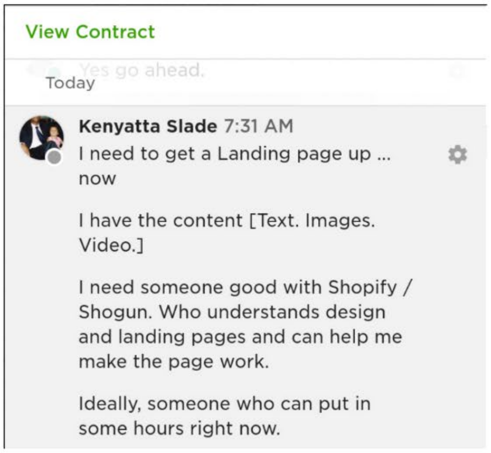
The challenge is totally newbie ako as in no experience pa how to create a landing page for a client pero willing to accept the challenge. 💪 Though this gig hindi pa sya premium but I'm after dun sa matutunan ko. Sabi nga ni coach "Get paid while you are learning".

Thank you din Julius Guevarra sa free funnel training. 😁



Shoutout din kay CJ Estavillo for giving me an idea how to start the process on creating a landing page. 💡 😉

And above all thank you for this generous community na willing to help everyone when needs arises. Kudos to coach JTL. 😎



Yes go ahead.

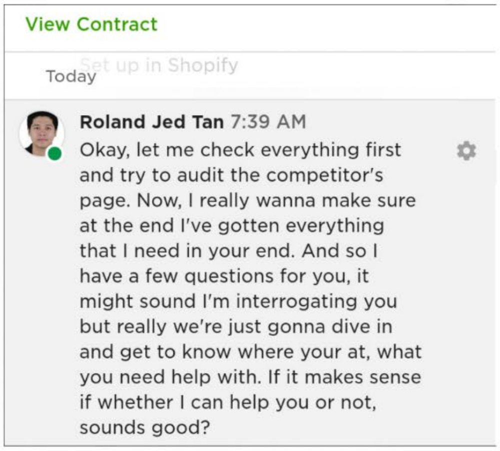
Kenyatta Slade 7:31 AM

I need to get a Landing page up ... now

I have the content [Text. Images. Video.]

I need someone good with Shopify / Shogun. Who understands design and landing pages and can help me make the page work.

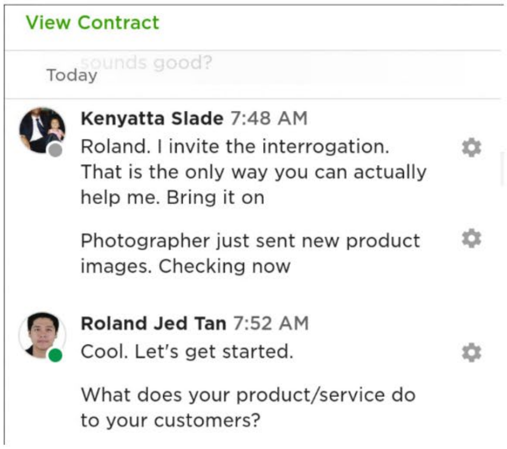
Ideally, someone who can put in some hours right now.



Set up in Shopify

Roland Jed Tan 7:39 AM

Okay, let me check everything first and try to audit the competitor's page. Now, I really wanna make sure at the end I've gotten everything that I need in your end. And so I have a few questions for you, it might sound I'm interrogating you but really we're just gonna dive in and get to know where your at, what you need help with. If it makes sense if whether I can help you or not, sounds good?



sounds good?

Kenyatta Slade 7:48 AM

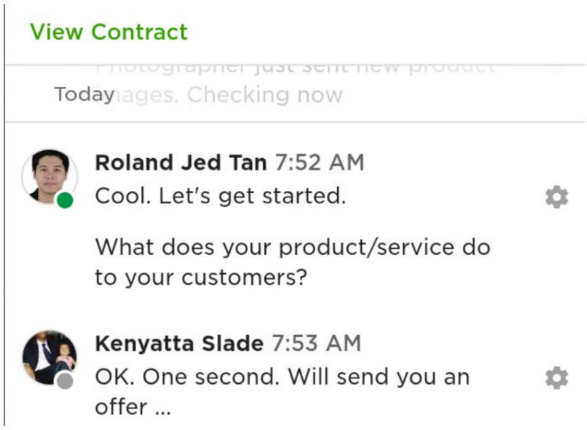
Roland. I invite the interrogation. That is the only way you can actually help me. Bring it on

Photographer just sent new product images. Checking now

Roland Jed Tan 7:52 AM

Cool. Let's get started.

What does your product/service do to your customers?



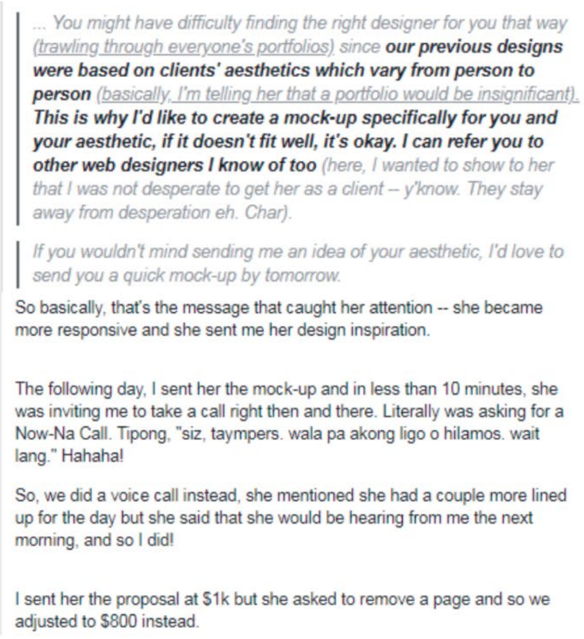
Roland Jed Tan 7:52 AM

Cool. Let's get started.

What does your product/service do to your customers?

Kenyatta Slade 7:53 AM

OK. One second. Will send you an offer ...



> *... You might have difficulty finding the right designer for you that way (trawling through everyone's portfolios) since* ***our previous designs were based on clients' aesthetics which vary from person to person*** *(basically, I'm telling her that a portfolio would be insignificant).* ***This is why I'd like to create a mock-up specifically for you and your aesthetic, if it doesn't fit well, it's okay. I can refer you to other web designers I know of too*** *(here, I wanted to show to her that I was not desperate to get her as a client -- y'know. They stay away from desperation eh. Char).*

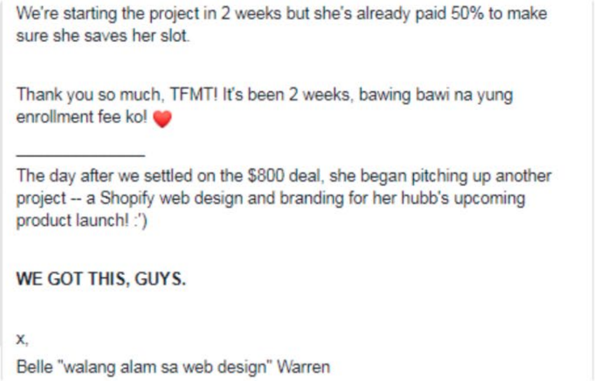
> *If you wouldn't mind sending me an idea of your aesthetic, I'd love to send you a quick mock-up by tomorrow.*

So basically, that's the message that caught her attention -- she became more responsive and she sent me her design inspiration.

The following day, I sent her the mock-up and in less than 10 minutes, she was inviting me to take a call right then and there. Literally was asking for a Now-Na Call. Tipong, "siz, taympers. wala pa akong ligo o hilamos. wait lang." Hahaha!

So, we did a voice call instead, she mentioned she had a couple more lined up for the day but she said that she would be hearing from me the next morning, and so I did!

I sent her the proposal at $1k but she asked to remove a page and so we adjusted to $800 instead.



We're starting the project in 2 weeks but she's already paid 50% to make sure she saves her slot.

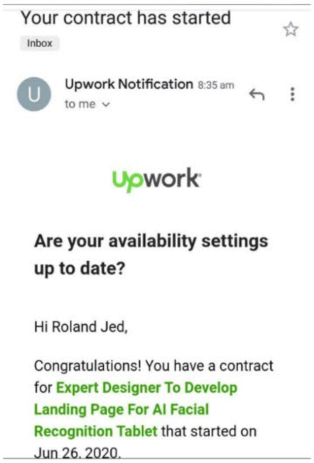
Thank you so much, TFMT! It's been 2 weeks, bawing bawi na yung enrollment fee ko! ❤️

The day after we settled on the $800 deal, she began pitching up another project -- a Shopify web design and branding for her hubb's upcoming product launch! :')

WE GOT THIS, GUYS.

x,

Belle "walang alam sa web design" Warren



Your contract has started

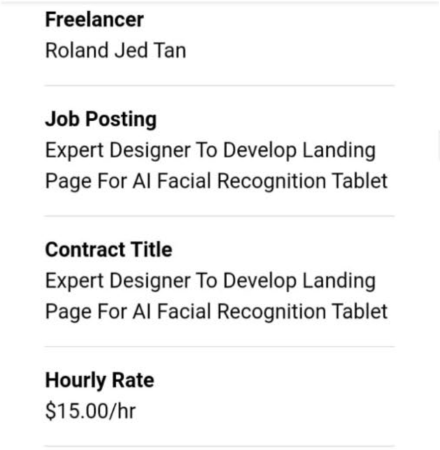
Upwork Notification 8:35 am

to me

Are your availability settings up to date?

Hi Roland Jed,

Congratulations! You have a contract for **Expert Designer To Develop Landing Page For AI Facial Recognition Tablet** that started on Jun 26, 2020.

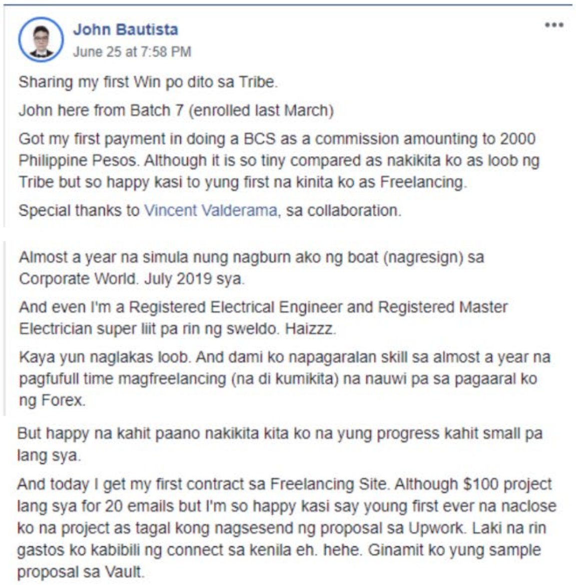


Freelancer
Roland Jed Tan

Job Posting
Expert Designer To Develop Landing Page For AI Facial Recognition Tablet

Contract Title
Expert Designer To Develop Landing Page For AI Facial Recognition Tablet

Hourly Rate
$15.00/hr



John Bautista
June 25 at 7:58 PM

Sharing my first Win po dito sa Tribe.

John here from Batch 7 (enrolled last March)

Got my first payment in doing a BCS as a commission amounting to 2000 Philippine Pesos. Although it is so tiny compared as nakikita ko as loob ng Tribe but so happy kasi to yung first na kinita ko as Freelancing.

Special thanks to Vincent Valderama, sa collaboration.

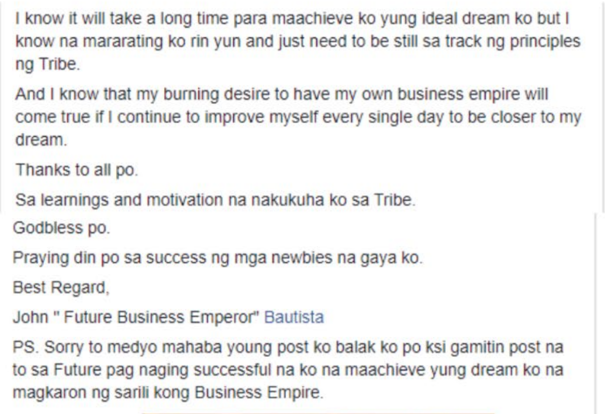
Almost a year na simula nung nagburn ako ng boat (nagresign) sa Corporate World. July 2019 sya.

And even I'm a Registered Electrical Engineer and Registered Master Electrician super liit pa rin ng sweldo. Haizzz.

Kaya yun naglakas loob. And dami ko napagaralan skill sa almost a year na pagfufull time magfreelancing (na di kumikita) na nauwi pa sa pagaaral ko ng Forex.

But happy na kahit paano nakikita kita ko na yung progress kahit small pa lang sya.

And today I get my first contract sa Freelancing Site. Although $100 project lang sya for 20 emails but I'm so happy kasi say young first ever na naclose ko na project as tagal kong nagsesend ng proposal sa Upwork. Laki na rin gastos ko kabibili ng connect sa kenila eh. hehe. Ginamit ko yung sample proposal sa Vault.



I know it will take a long time para maachieve ko yung ideal dream ko but I know na mararating ko rin yun and just need to be still sa track ng principles ng Tribe.

And I know that my burning desire to have my own business empire will come true if I continue to improve myself every single day to be closer to my dream.

Thanks to all po.

Sa learnings and motivation na nakukuha ko sa Tribe.

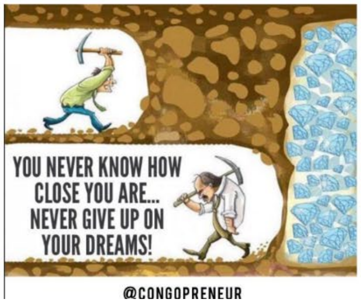
Godbless po.

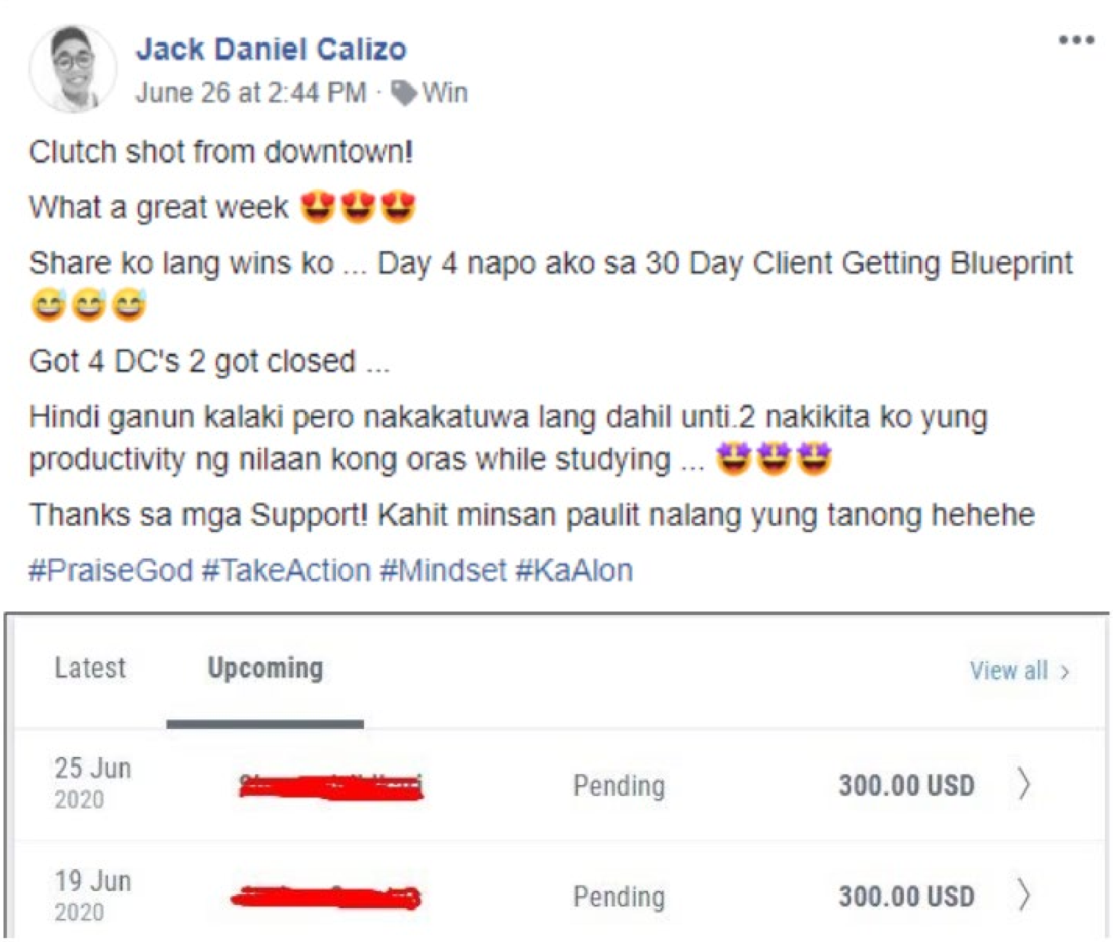
Praying din po sa success ng mga newbies na gaya ko.

Best Regard,

John " Future Business Emperor" Bautista

PS. Sorry to medyo mahaba young post ko balak ko po ksi gamitin post na to sa Future pag naging successful na ko na maachieve yung dream ko na magkaron ng sarili kong Business Empire.


YOU NEVER KNOW HOW CLOSE YOU ARE... NEVER GIVE UP ON YOUR DREAMS!
@CONGOPRENEUR



Jack Daniel Calizo
June 26 at 2:44 PM · Win

Clutch shot from downtown!

What a great week 😍😍😍

Share ko lang wins ko ... Day 4 napo ako sa 30 Day Client Getting Blueprint 😅😅😅

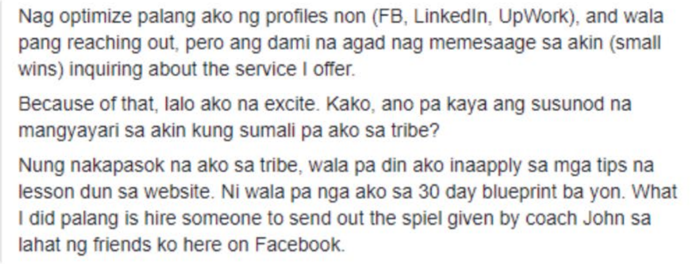
Got 4 DC's 2 got closed ...

Hindi ganun kalaki pero nakakatuwa lang dahil unti.2 nakikita ko yung productivity ng nilaan kong oras while studying ... 🤩🤩🤩

Thanks sa mga Support! Kahit minsan paulit nalang yung tanong hehehe

#PraiseGod #TakeAction #Mindset #KaAlon

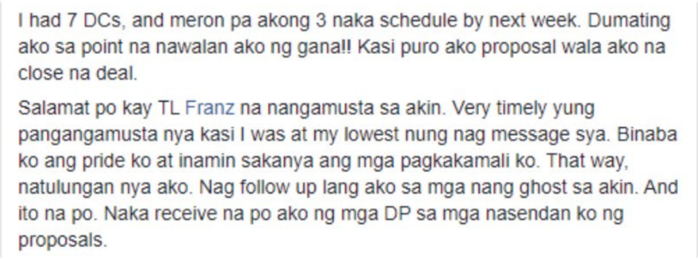
25 Jun 2020	[redacted]	Pending	300.00 USD
19 Jun 2020	[redacted]	Pending	300.00 USD



Nag optimize palang ako ng profiles non (FB, LinkedIn, UpWork), and wala pang reaching out, pero ang dami na agad nag memesaage sa akin (small wins) inquiring about the service I offer.

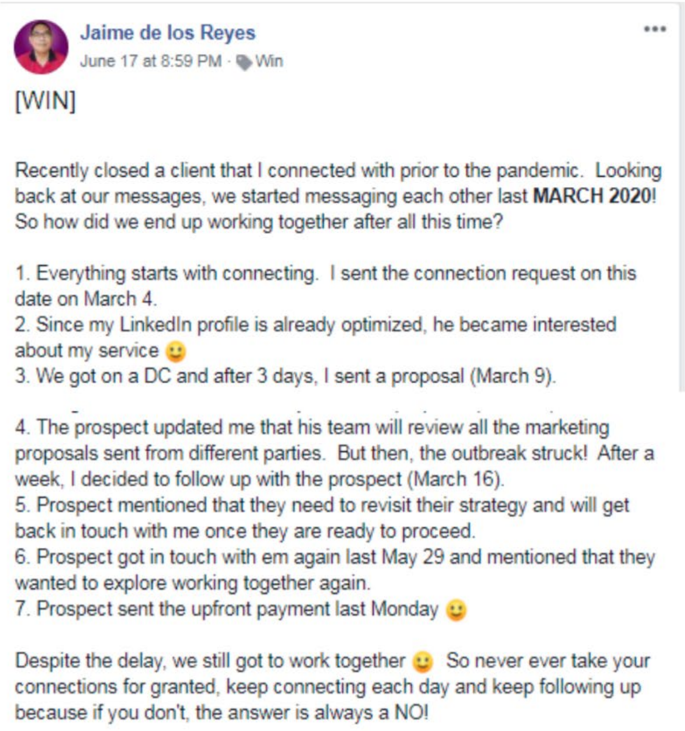
Because of that, lalo ako na excite. Kako, ano pa kaya ang susunod na mangyayari sa akin kung sumali pa ako sa tribe?

Nung nakapasok na ako sa tribe, wala pa din ako inaapply sa mga tips na lesson dun sa website. Ni wala pa nga ako sa 30 day blueprint ba yon. What I did palang is hire someone to send out the spiel given by coach John sa lahat ng friends ko here on Facebook.



I had 7 DCs, and meron pa akong 3 naka schedule by next week. Dumating ako sa point na nawalan ako ng gana!! Kasi puro ako proposal wala ako na close na deal.

Salamat po kay TL Franz na nangamusta sa akin. Very timely yung pangangamusta nya kasi I was at my lowest nung nag message sya. Binaba ko ang pride ko at inamin sakanya ang mga pagkakamali ko. That way, natulungan nya ako. Nag follow up lang ako sa mga nang ghost sa akin. And ito na po. Naka receive na po ako ng mga DP sa mga nasendan ko ng proposals.



Jaime de los Reyes

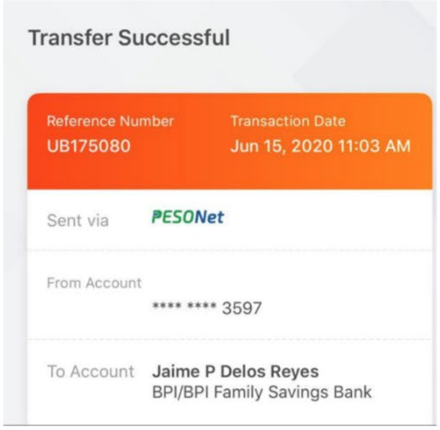
June 17 at 8:59 PM · Win

[WIN]

Recently closed a client that I connected with prior to the pandemic. Looking back at our messages, we started messaging each other last **MARCH 2020**! So how did we end up working together after all this time?

1. Everything starts with connecting. I sent the connection request on this date on March 4.
2. Since my LinkedIn profile is already optimized, he became interested about my service 🙂
3. We got on a DC and after 3 days, I sent a proposal (March 9).
4. The prospect updated me that his team will review all the marketing proposals sent from different parties. But then, the outbreak struck! After a week, I decided to follow up with the prospect (March 16).
5. Prospect mentioned that they need to revisit their strategy and will get back in touch with me once they are ready to proceed.
6. Prospect got in touch with em again last May 29 and mentioned that they wanted to explore working together again.
7. Prospect sent the upfront payment last Monday 🙂

Despite the delay, we still got to work together 🙂 So never ever take your connections for granted, keep connecting each day and keep following up because if you don't, the answer is always a NO!



Transfer Successful

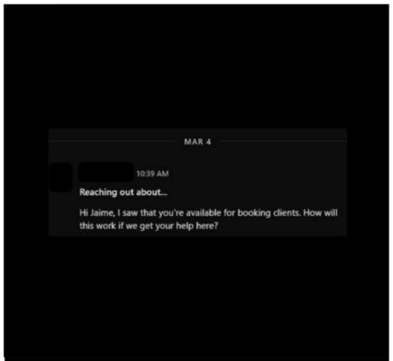
Reference Number: UB175080

Transaction Date: Jun 15, 2020 11:03 AM

Sent via: PESONet

From Account: **** **** 3597

To Account: **Jaime P Delos Reyes**
BPI/BPI Family Savings Bank

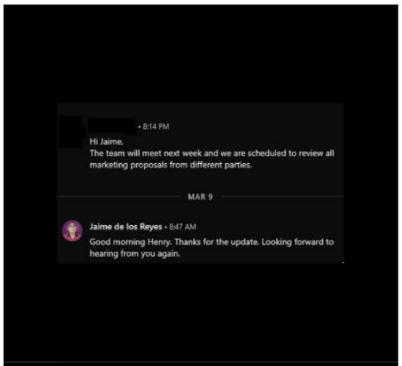


MAR 4

[redacted] [redacted] 10:39 AM

Reaching out about...

Hi Jaime, I saw that you're available for booking clients. How will this work if we get your help here?



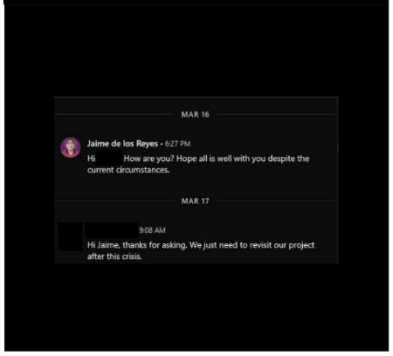
[redacted] [redacted] • 8:14 PM

Hi Jaime,
The team will meet next week and we are scheduled to review all marketing proposals from different parties.

MAR 9

Jaime de los Reyes • 8:47 AM

Good morning Henry. Thanks for the update. Looking forward to hearing from you again.



MAR 16

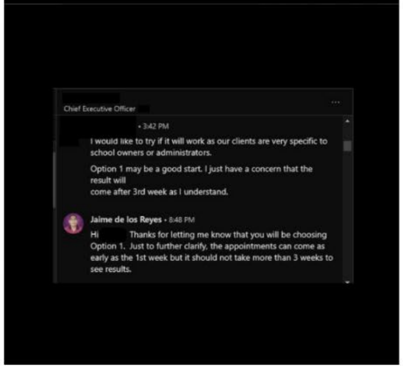
Jaime de los Reyes • 6:27 PM

Hi [redacted] How are you? Hope all is well with you despite the current circumstances.

MAR 17

[redacted] [redacted] 9:08 AM

Hi Jaime, thanks for asking. We just need to revisit our project after this crisis.



[redacted]
Chief Executive Officer [redacted]

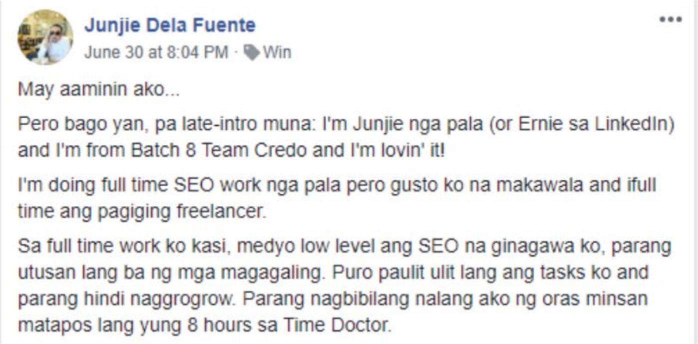
[redacted] • 3:42 PM

I would like to try if it will work as our clients are very specific to school owners or administrators.

Option 1 may be a good start. I just have a concern that the result will
come after 3rd week as I understand.

Jaime de los Reyes • 8:48 PM

Hi [redacted] Thanks for letting me know that you will be choosing Option 1. Just to further clarify, the appointments can come as early as the 1st week but it should not take more than 3 weeks to see results.



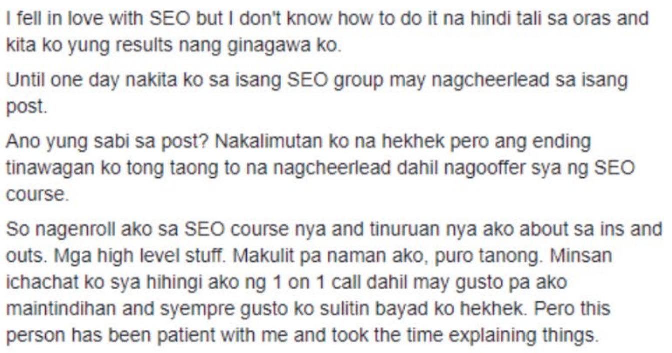
Junjie Dela Fuente
June 30 at 8:04 PM · Win

May aaminin ako...

Pero bago yan, pa late-intro muna: I'm Junjie nga pala (or Ernie sa LinkedIn) and I'm from Batch 8 Team Credo and I'm lovin' it!

I'm doing full time SEO work nga pala pero gusto ko na makawala and ifull time ang pagiging freelancer.

Sa full time work ko kasi, medyo low level ang SEO na ginagawa ko, parang utusan lang ba ng mga magagaling. Puro paulit ulit lang ang tasks ko and parang hindi naggrogrow. Parang nagbibilang nalang ako ng oras minsan matapos lang yung 8 hours sa Time Doctor.

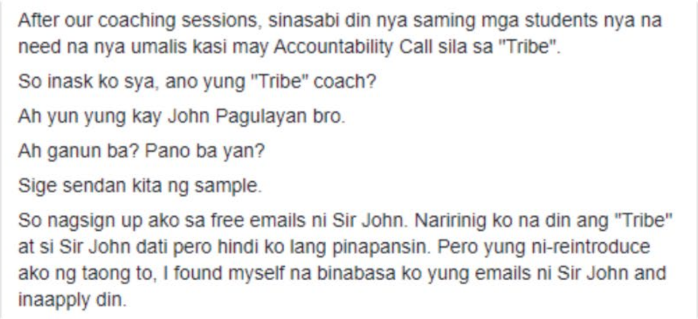


I fell in love with SEO but I don't know how to do it na hindi tali sa oras and kita ko yung results nang ginagawa ko.

Until one day nakita ko sa isang SEO group may nagcheerlead sa isang post.

Ano yung sabi sa post? Nakalimutan ko na hekhek pero ang ending tinawagan ko tong taong to na nagcheerlead dahil nagooffer sya ng SEO course.

So nagenroll ako sa SEO course nya and tinuruan nya ako about sa ins and outs. Mga high level stuff. Makulit pa naman ako, puro tanong. Minsan ichachat ko sya hihingi ako ng 1 on 1 call dahil may gusto pa ako maintindihan and syempre gusto ko sulitin bayad ko hekhek. Pero this person has been patient with me and took the time explaining things.


After our coaching sessions, sinasabi din nya saming mga students nya na need na nya umalis kasi may Accountability Call sila sa "Tribe".

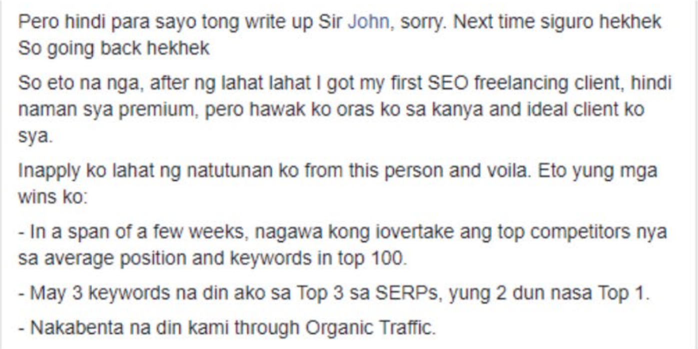
So inask ko sya, ano yung "Tribe" coach?

Ah yun yung kay John Pagulayan bro.

Ah ganun ba? Pano ba yan?

Sige sendan kita ng sample.

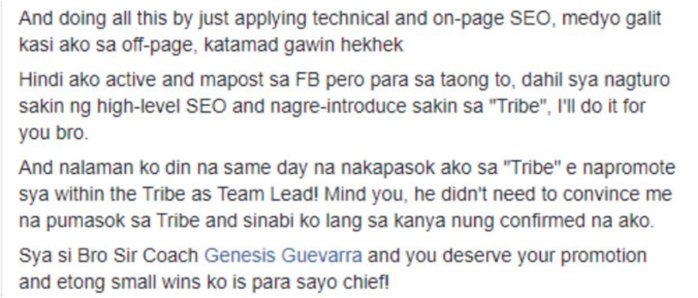
So nagsign up ako sa free emails ni Sir John. Naririnig ko na din ang "Tribe" at si Sir John dati pero hindi ko lang pinapansin. Pero yung ni-reintroduce ako ng taong to, I found myself na binabasa ko yung emails ni Sir John and inaapply din.


Pero hindi para sayo tong write up Sir John, sorry. Next time siguro hekhek So going back hekhek

So eto na nga, after ng lahat lahat I got my first SEO freelancing client, hindi naman sya premium, pero hawak ko oras ko sa kanya and ideal client ko sya.

Inapply ko lahat ng natutunan ko from this person and voila. Eto yung mga wins ko:

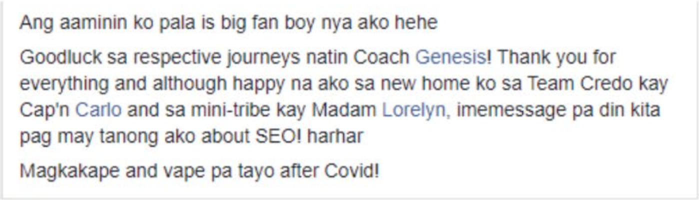
- In a span of a few weeks, nagawa kong iovertake ang top competitors nya sa average position and keywords in top 100.
- May 3 keywords na din ako sa Top 3 sa SERPs, yung 2 dun nasa Top 1.
- Nakabenta na din kami through Organic Traffic.


And doing all this by just applying technical and on-page SEO, medyo galit kasi ako sa off-page, katamad gawin hekhek

Hindi ako active and mapost sa FB pero para sa taong to, dahil sya nagturo sakin ng high-level SEO and nagre-introduce sakin sa "Tribe", I'll do it for you bro.

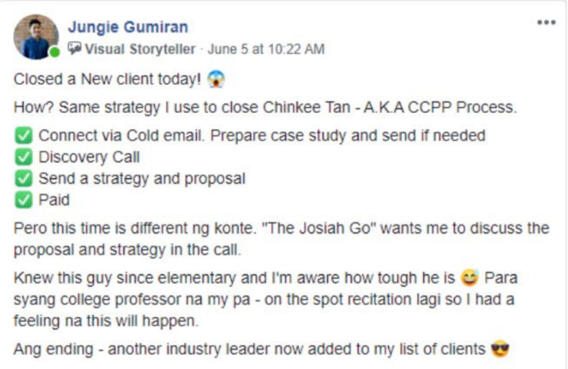
And nalaman ko din na same day na nakapasok ako sa "Tribe" e napromote sya within the Tribe as Team Lead! Mind you, he didn't need to convince me na pumasok sa Tribe and sinabi ko lang sa kanya nung confirmed na ako.

Sya si Bro Sir Coach Genesis Guevarra and you deserve your promotion and etong small wins ko is para sayo chief!


Ang aaminin ko pala is big fan boy nya ako hehe

Goodluck sa respective journeys natin Coach Genesis! Thank you for everything and although happy na ako sa new home ko sa Team Credo kay Cap'n Carlo and sa mini-tribe kay Madam Lorelyn, imemessage pa din kita pag may tanong ako about SEO! harhar

Magkakape and vape pa tayo after Covid!



Jungie Gumiran
Visual Storyteller · June 5 at 10:22 AM

Closed a New client today! 😱

How? Same strategy I use to close Chinkee Tan - A.K.A CCPP Process.

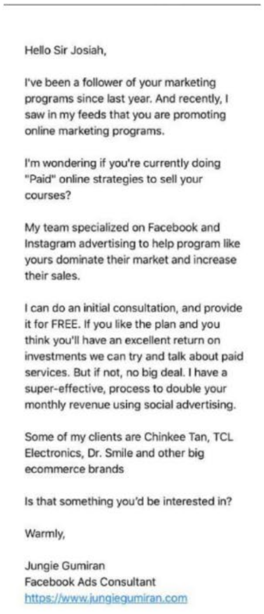
✅ Connect via Cold email. Prepare case study and send if needed
✅ Discovery Call
✅ Send a strategy and proposal
✅ Paid

Pero this time is different ng konte. "The Josiah Go" wants me to discuss the proposal and strategy in the call.

Knew this guy since elementary and I'm aware how tough he is 😅 Para syang college professor na my pa - on the spot recitation lagi so I had a feeling na this will happen.

Ang ending - another industry leader now added to my list of clients 😎

Matt
Tessa G



Hello Sir Josiah,

I've been a follower of your marketing programs since last year. And recently, I saw in my feeds that you are promoting online marketing programs.

I'm wondering if you're currently doing "Paid" online strategies to sell your courses?

My team specialized on Facebook and Instagram advertising to help program like yours dominate their market and increase their sales.

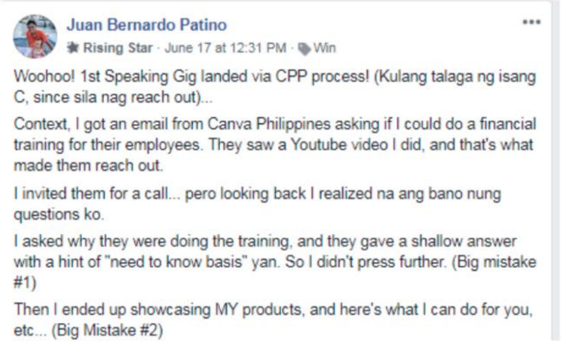
I can do an initial consultation, and provide it for FREE. If you like the plan and you think you'll have an excellent return on investments we can try and talk about paid services. But if not, no big deal. I have a super-effective, process to double your monthly revenue using social advertising.

Some of my clients are Chinkee Tan, TCL Electronics, Dr. Smile and other big ecommerce brands

Is that something you'd be interested in?

Warmly,

Jungie Gumiran
Facebook Ads Consultant
https://www.jungiegumiran.com



Juan Bernardo Patino
Rising Star · June 17 at 12:31 PM · Win

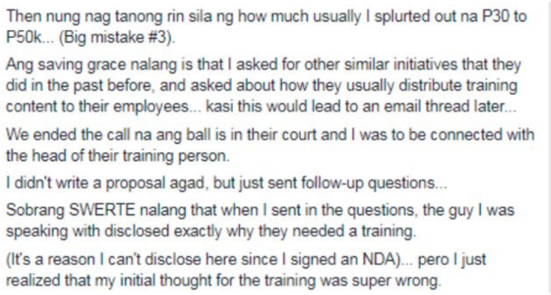
Woohoo! 1st Speaking Gig landed via CPP process! (Kulang talaga ng isang C, since sila nag reach out)...

Context, I got an email from Canva Philippines asking if I could do a financial training for their employees. They saw a Youtube video I did, and that's what made them reach out.

I invited them for a call... pero looking back I realized na ang bano nung questions ko.

I asked why they were doing the training, and they gave a shallow answer with a hint of "need to know basis" yan. So I didn't press further. (Big mistake #1)

Then I ended up showcasing MY products, and here's what I can do for you, etc... (Big Mistake #2)



Then nung nag tanong rin sila ng how much usually I splurted out na P30 to P50k... (Big mistake #3).

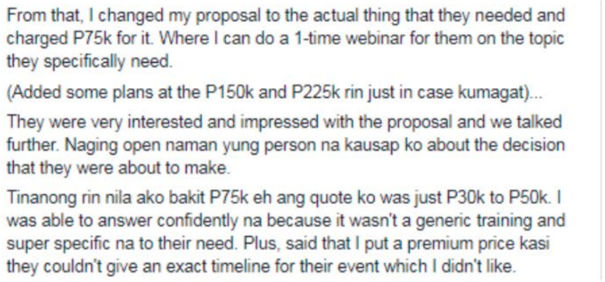
Ang saving grace nalang is that I asked for other similar initiatives that they did in the past before, and asked about how they usually distribute training content to their employees... kasi this would lead to an email thread later...

We ended the call na ang ball is in their court and I was to be connected with the head of their training person.

I didn't write a proposal agad, but just sent follow-up questions...

Sobrang SWERTE nalang that when I sent in the questions, the guy I was speaking with disclosed exactly why they needed a training.

(It's a reason I can't disclose here since I signed an NDA)... pero I just realized that my initial thought for the training was super wrong.

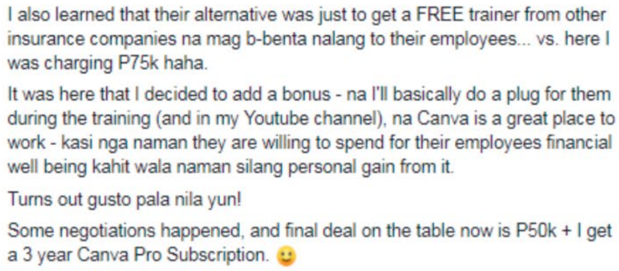


From that, I changed my proposal to the actual thing that they needed and charged P75k for it. Where I can do a 1-time webinar for them on the topic they specifically need.

(Added some plans at the P150k and P225k rin just in case kumagat)...

They were very interested and impressed with the proposal and we talked further. Naging open naman yung person na kausap ko about the decision that they were about to make.

Tinanong rin nila ako bakit P75k eh ang quote ko was just P30k to P50k. I was able to answer confidently na because it wasn't a generic training and super specific na to their need. Plus, said that I put a premium price kasi they couldn't give an exact timeline for their event which I didn't like.

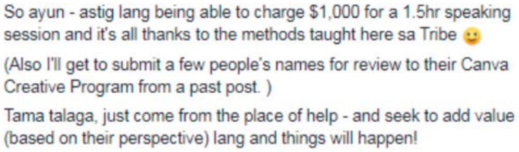


I also learned that their alternative was just to get a FREE trainer from other insurance companies na mag b-benta nalang to their employees... vs. here I was charging P75k haha.

It was here that I decided to add a bonus - na I'll basically do a plug for them during the training (and in my Youtube channel), na Canva is a great place to work - kasi nga naman they are willing to spend for their employees financial well being kahit wala naman silang personal gain from it.

Turns out gusto pala nila yun!

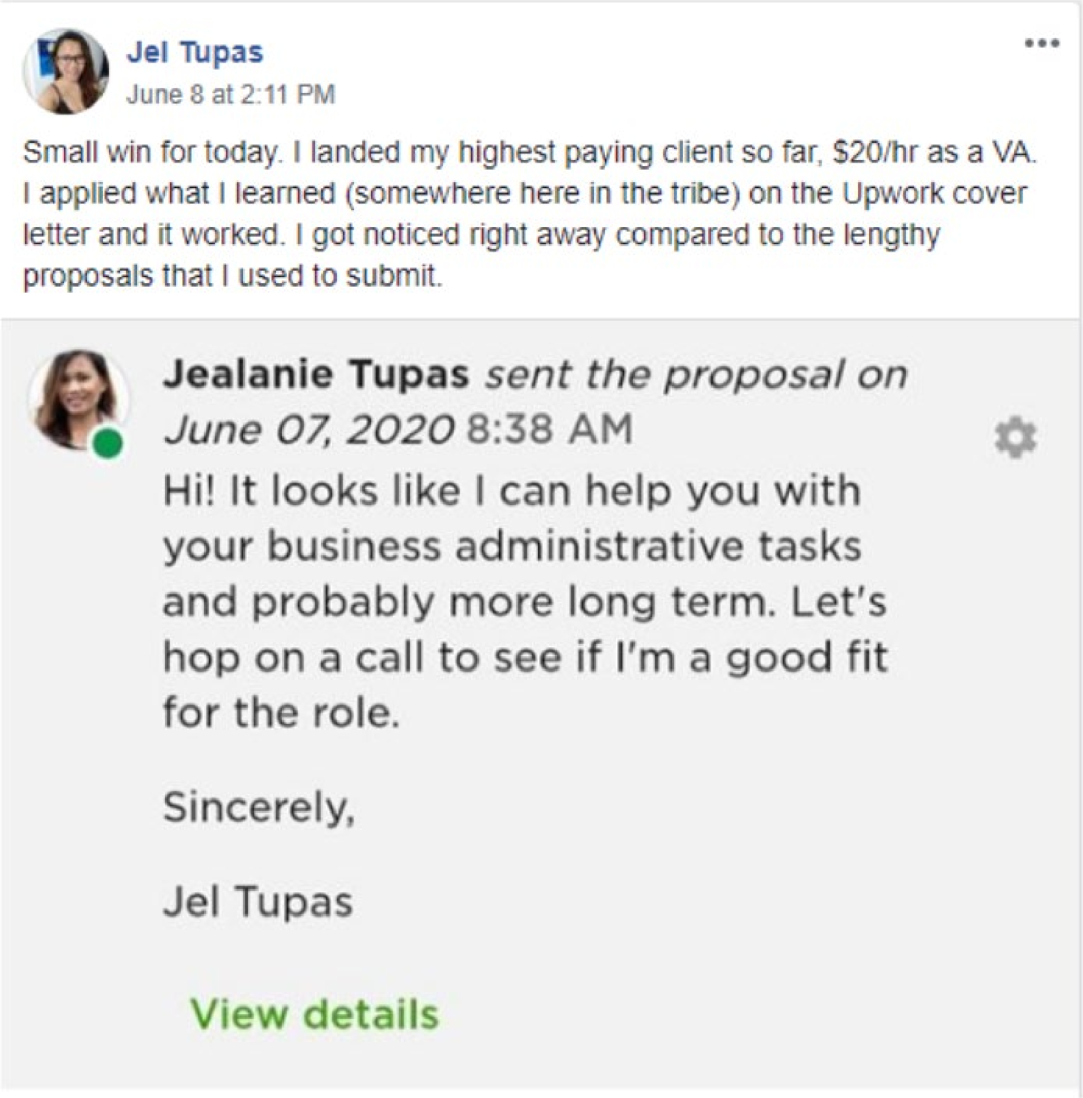
Some negotiations happened, and final deal on the table now is P50k + I get a 3 year Canva Pro Subscription. 🙂



So ayun - astig lang being able to charge $1,000 for a 1.5hr speaking session and it's all thanks to the methods taught here sa Tribe 🙂

(Also I'll get to submit a few people's names for review to their Canva Creative Program from a past post.)

Tama talaga, just come from the place of help - and seek to add value (based on their perspective) lang and things will happen!



Jel Tupas
June 8 at 2:11 PM

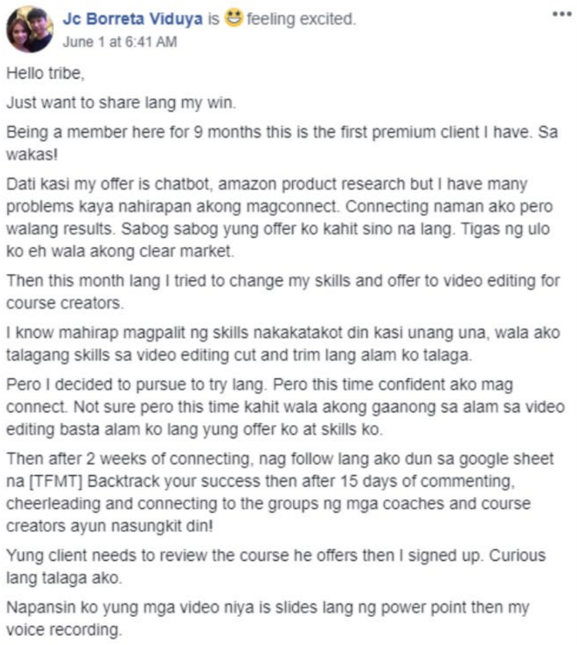
Small win for today. I landed my highest paying client so far, $20/hr as a VA. I applied what I learned (somewhere here in the tribe) on the Upwork cover letter and it worked. I got noticed right away compared to the lengthy proposals that I used to submit.

Jealanie Tupas *sent the proposal on June 07, 2020* 8:38 AM

Hi! It looks like I can help you with your business administrative tasks and probably more long term. Let's hop on a call to see if I'm a good fit for the role.

Sincerely,

Jel Tupas



Jc Borreta Viduya is 😆 feeling excited.
June 1 at 6:41 AM

Hello tribe,

Just want to share lang my win.

Being a member here for 9 months this is the first premium client I have. Sa wakas!

Dati kasi my offer is chatbot, amazon product research but I have many problems kaya nahirapan akong magconnect. Connecting naman ako pero walang results. Sabog sabog yung offer ko kahit sino na lang. Tigas ng ulo ko eh wala akong clear market.

Then this month lang I tried to change my skills and offer to video editing for course creators.

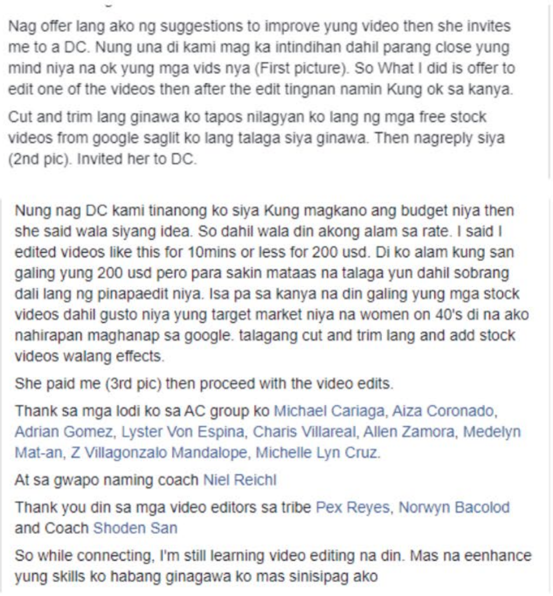
I know mahirap magpalit ng skills nakakatakot din kasi unang una, wala ako talagang skills sa video editing cut and trim lang alam ko talaga.

Pero I decided to pursue to try lang. Pero this time confident ako mag connect. Not sure pero this time kahit wala akong gaanong sa alam sa video editing basta alam ko lang yung offer ko at skills ko.

Then after 2 weeks of connecting, nag follow lang ako dun sa google sheet na [TFMT] Backtrack your success then after 15 days of commenting, cheerleading and connecting to the groups ng mga coaches and course creators ayun nasungkit din!

Yung client needs to review the course he offers then I signed up. Curious lang talaga ako.

Napansin ko yung mga video niya is slides lang ng power point then my voice recording.



Nag offer lang ako ng suggestions to improve yung video then she invites me to a DC. Nung una di kami mag ka intindihan dahil parang close yung mind niya na ok yung mga vids nya (First picture). So What I did is offer to edit one of the videos then after the edit tingnan namin Kung ok sa kanya.

Cut and trim lang ginawa ko tapos nilagyan ko lang ng mga free stock videos from google saglit ko lang talaga siya ginawa. Then nagreply siya (2nd pic). Invited her to DC.

Nung nag DC kami tinanong ko siya Kung magkano ang budget niya then she said wala siyang idea. So dahil wala din akong alam sa rate. I said I edited videos like this for 10mins or less for 200 usd. Di ko alam kung san galing yung 200 usd pero para sakin mataas na talaga yun dahil sobrang dali lang ng pinapaedit niya. Isa pa sa kanya na din galing yung mga stock videos dahil gusto niya yung target market niya na women on 40's di na ako nahirapan maghanap sa google. talagang cut and trim lang and add stock videos walang effects.

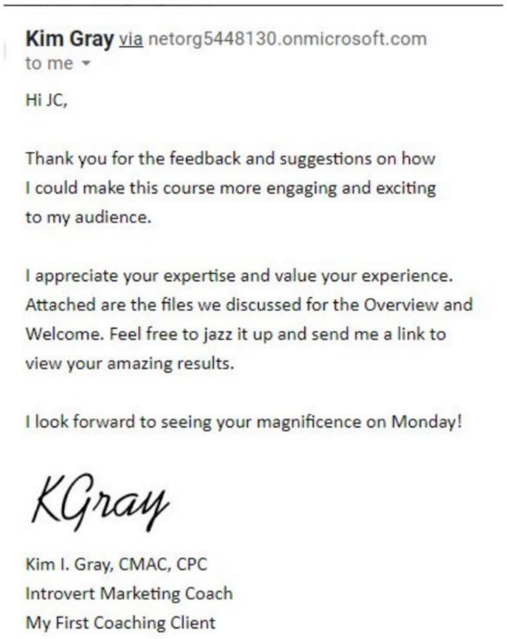
She paid me (3rd pic) then proceed with the video edits.

Thank sa mga lodi ko sa AC group ko Michael Cariaga, Aiza Coronado, Adrian Gomez, Lyster Von Espina, Charis Villareal, Allen Zamora, Medelyn Mat-an, Z Villagonzalo Mandalope, Michelle Lyn Cruz.

At sa gwapo naming coach Niel Reichl

Thank you din sa mga video editors sa tribe Pex Reyes, Norwyn Bacolod and Coach Shoden San

So while connecting, I'm still learning video editing na din. Mas na eenhance yung skills ko habang ginagawa ko mas sinisipag ako



Kim Gray via netorg5448130.onmicrosoft.com
to me

Hi JC,

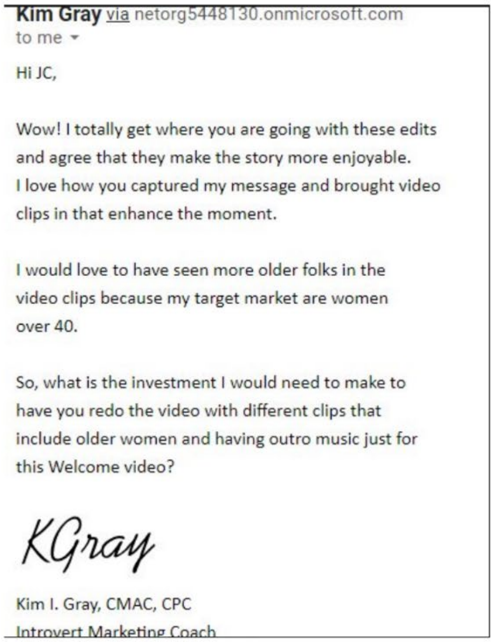
Thank you for the feedback and suggestions on how I could make this course more engaging and exciting to my audience.

I appreciate your expertise and value your experience. Attached are the files we discussed for the Overview and Welcome. Feel free to jazz it up and send me a link to view your amazing results.

I look forward to seeing your magnificence on Monday!

KGray

Kim I. Gray, CMAC, CPC
Introvert Marketing Coach
My First Coaching Client



Kim Gray via netorg5448130.onmicrosoft.com
to me

Hi JC,

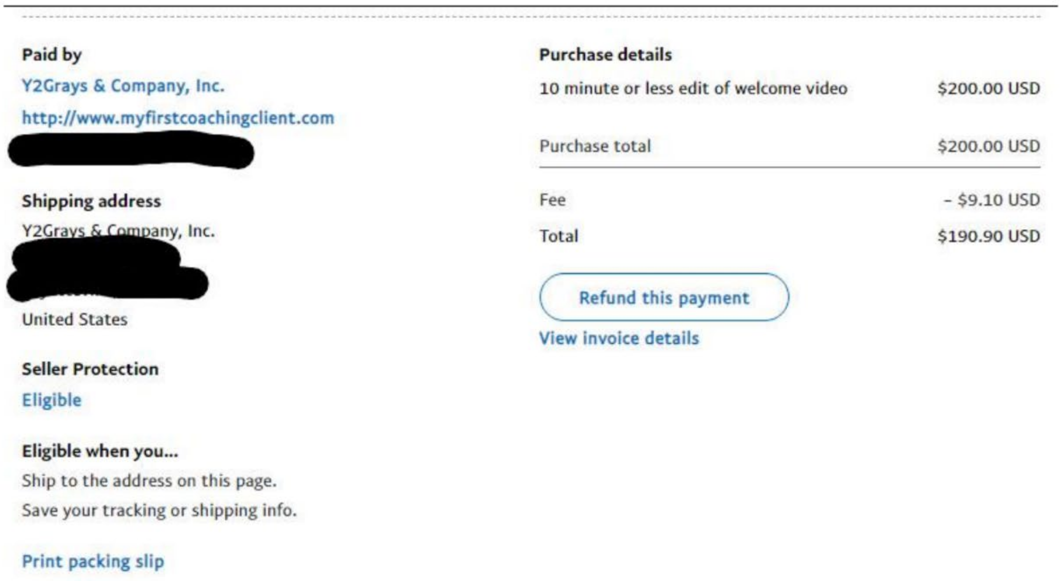
Wow! I totally get where you are going with these edits and agree that they make the story more enjoyable. I love how you captured my message and brought video clips in that enhance the moment.

I would love to have seen more older folks in the video clips because my target market are women over 40.

So, what is the investment I would need to make to have you redo the video with different clips that include older women and having outro music just for this Welcome video?

KGray

Kim I. Gray, CMAC, CPC
Introvert Marketing Coach



Paid by

Y2Grays & Company, Inc.

http://www.myfirstcoachingclient.com

[redacted]

Shipping address

Y2Grays & Company, Inc.
[redacted]
United States

Seller Protection

Eligible

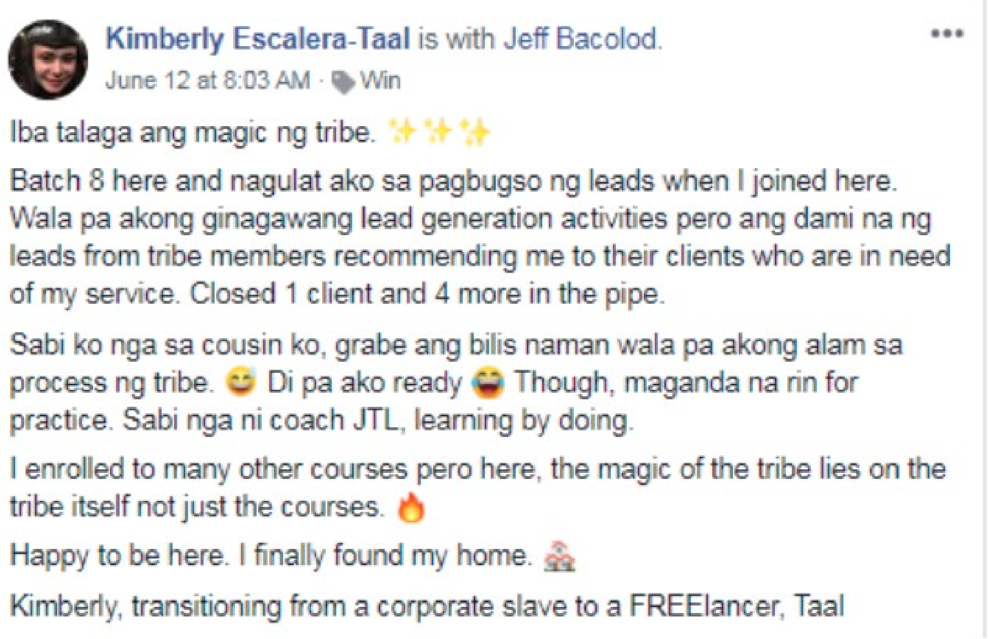
Eligible when you...

Ship to the address on this page.
Save your tracking or shipping info.

Print packing slip

Purchase details

10 minute or less edit of welcome video	$200.00 USD
Purchase total	$200.00 USD
Fee	- $9.10 USD
Total	$190.90 USD



Kimberly Escalera-Taal is with Jeff Bacolod.

June 12 at 8:03 AM · Win

Iba talaga ang magic ng tribe. ✨✨✨

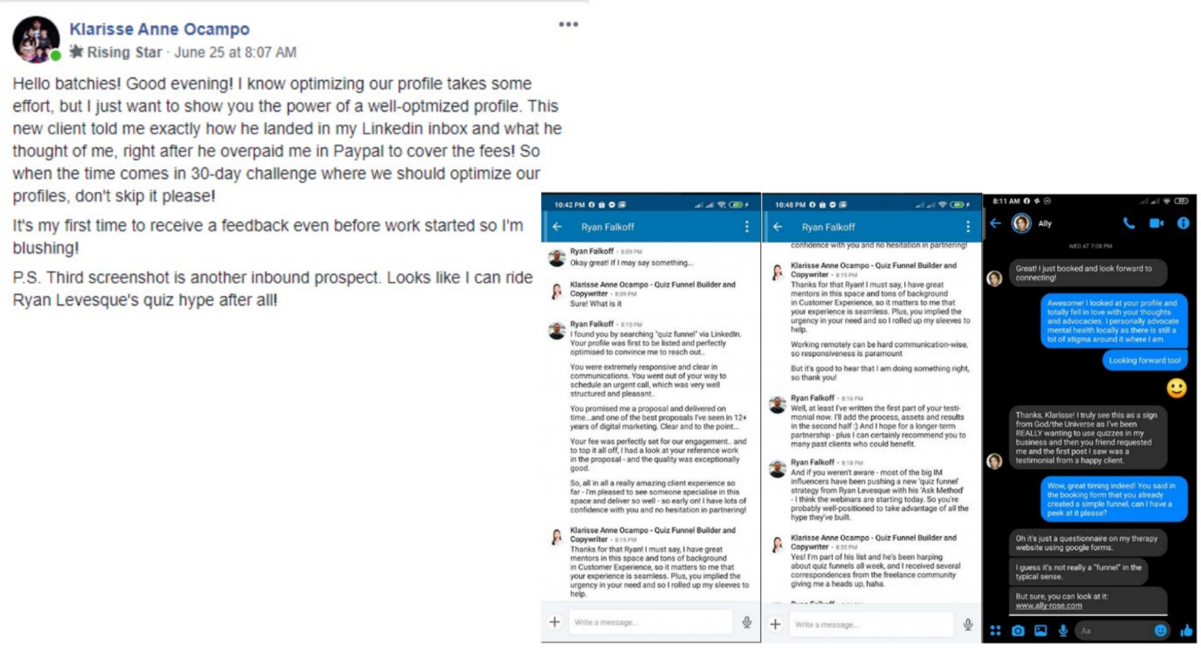
Batch 8 here and nagulat ako sa pagbugso ng leads when I joined here. Wala pa akong ginagawang lead generation activities pero ang dami na ng leads from tribe members recommending me to their clients who are in need of my service. Closed 1 client and 4 more in the pipe.

Sabi ko nga sa cousin ko, grabe ang bilis naman wala pa akong alam sa process ng tribe. 😅 Di pa ako ready 😂 Though, maganda na rin for practice. Sabi nga ni coach JTL, learning by doing.

I enrolled to many other courses pero here, the magic of the tribe lies on the tribe itself not just the courses. 🔥

Happy to be here. I finally found my home. 🏫

Kimberly, transitioning from a corporate slave to a FREElancer, Taal



Klarisse Anne Ocampo
Rising Star · June 25 at 8:07 AM

Hello batchies! Good evening! I know optimizing our profile takes some effort, but I just want to show you the power of a well-optmized profile. This new client told me exactly how he landed in my Linkedin inbox and what he thought of me, right after he overpaid me in Paypal to cover the fees! So when the time comes in 30-day challenge where we should optimize our profiles, don't skip it please!

It's my first time to receive a feedback even before work started so I'm blushing!

P.S. Third screenshot is another inbound prospect. Looks like I can ride Ryan Levesque's quiz hype after all!

10:42 PM

Ryan Falkoff

Ryan Falkoff · 8:09 PM
Okay great! If I may say something...

Klarisse Anne Ocampo - Quiz Funnel Builder and Copywriter · 8:09 PM
Sure! What is it

Ryan Falkoff · 8:10 PM
I found you by searching "quiz funnel" via LinkedIn. Your profile was first to be listed and perfectly optimised to convince me to reach out..

You were extremely responsive and clear in communications. You went out of your way to schedule an urgent call, which was very well structured and pleasant..

You promised me a proposal and delivered on time...and one of the best proposals I've seen in 12+ years of digital marketing. Clear and to the point...

Your fee was perfectly set for our engagement.. and to top it all off, I had a look at your reference work in the proposal - and the quality was exceptionally good.

So, all in all a really amazing client experience so far - I'm pleased to see someone specialise in this space and deliver so well - so early on! I have lots of confidence with you and no hesitation in partnering!

Klarisse Anne Ocampo - Quiz Funnel Builder and Copywriter · 8:15 PM
Thanks for that Ryan! I must say, I have great mentors in this space and tons of background in Customer Experience, so it matters to me that your experience is seamless. Plus, you implied the urgency in your need and so I rolled up my sleeves to help.

10:48 PM

Ryan Falkoff

confidence with you and no hesitation in partnering!

Klarisse Anne Ocampo - Quiz Funnel Builder and Copywriter · 8:15 PM
Thanks for that Ryan! I must say, I have great mentors in this space and tons of background in Customer Experience, so it matters to me that your experience is seamless. Plus, you implied the urgency in your need and so I rolled up my sleeves to help.

Working remotely can be hard communication-wise, so responsiveness is paramount

But it's good to hear that I am doing something right, so thank you!

Ryan Falkoff · 8:16 PM
Well, at least I've written the first part of your testimonial now. I'll add the process, assets and results in the second half :) And I hope for a longer-term partnership - plus I can certainly recommend you to many past clients who could benefit.

Ryan Falkoff · 8:18 PM
And if you weren't aware - most of the big IM influencers have been pushing a new 'quiz funnel' strategy from Ryan Levesque with his 'Ask Method' - I think the webinars are starting today. So you're probably well-positioned to take advantage of all the hype they've built.

Klarisse Anne Ocampo - Quiz Funnel Builder and Copywriter · 8:20 PM
Yes! I'm part of his list and he's been harping about quiz funnels all week, and I received several correspondences from the freelance community giving me a heads up, haha.

8:11 AM

Ally

WED AT 7:08 PM

Great! I just booked and look forward to connecting!

Awesome! I looked at your profile and totally fell in love with your thoughts and advocacies. I personally advocate mental health locally as there is still a lot of stigma around it where I am

Looking forward too!

🙂

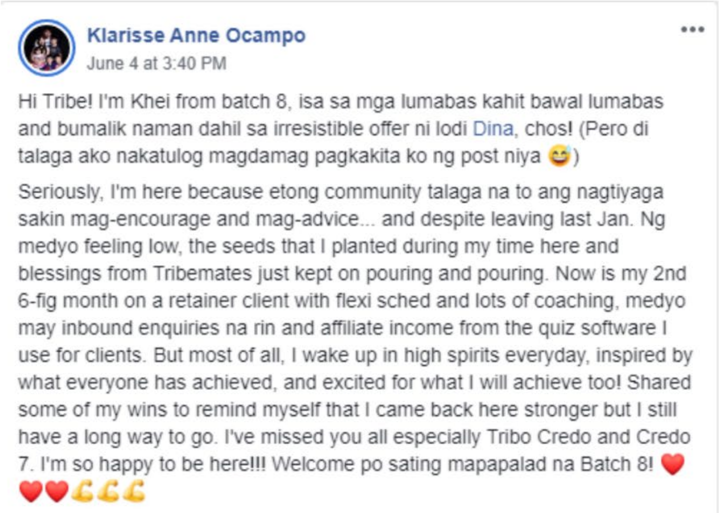
Thanks, Klarisse! I truly see this as a sign from God/the Universe as I've been REALLY wanting to use quizzes in my business and then you friend requested me and the first post I saw was a testimonial from a happy client.

Wow, great timing indeed! You said in the booking form that you already created a simple funnel, can I have a peek at it please?

Oh it's just a questionnaire on my therapy website using google forms.

I guess it's not really a "funnel" in the typical sense.

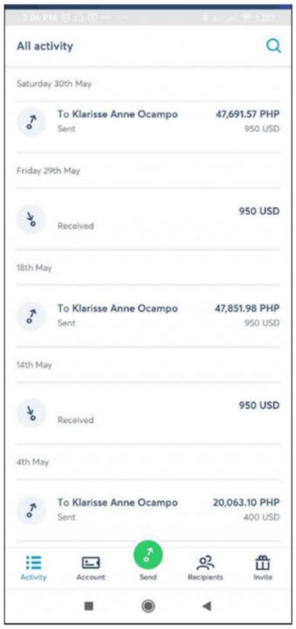
But sure, you can look at it: www.ally-rose.com



Klarisse Anne Ocampo
June 4 at 3:40 PM

Hi Tribe! I'm Khei from batch 8, isa sa mga lumabas kahit bawal lumabas and bumalik naman dahil sa irresistible offer ni lodi Dina, chos! (Pero di talaga ako nakatulog magdamag pagkakita ko ng post niya 😅)

Seriously, I'm here because etong community talaga na to ang nagtiyaga sakin mag-encourage and mag-advice... and despite leaving last Jan. Ng medyo feeling low, the seeds that I planted during my time here and blessings from Tribemates just kept on pouring and pouring. Now is my 2nd 6-fig month on a retainer client with flexi sched and lots of coaching, medyo may inbound enquiries na rin and affiliate income from the quiz software I use for clients. But most of all, I wake up in high spirits everyday, inspired by what everyone has achieved, and excited for what I will achieve too! Shared some of my wins to remind myself that I came back here stronger but I still have a long way to go. I've missed you all especially Tribo Credo and Credo 7. I'm so happy to be here!!! Welcome po sating mapapalad na Batch 8! ❤️❤️❤️💪💪💪



All activity

Saturday 30th May

To Klarisse Anne Ocampo — 47,691.57 PHP
Sent — 950 USD

Friday 29th May

950 USD
Received

18th May

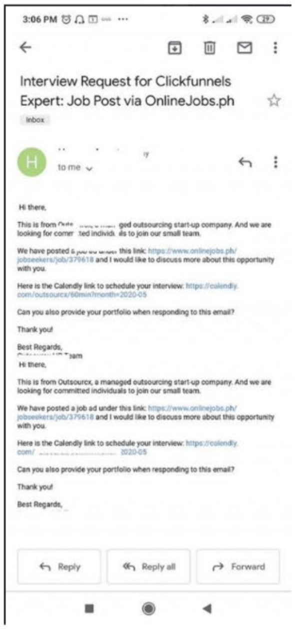
To Klarisse Anne Ocampo — 47,851.98 PHP
Sent — 950 USD

14th May

950 USD
Received

4th May

To Klarisse Anne Ocampo — 20,063.10 PHP
Sent — 400 USD



Interview Request for Clickfunnels Expert: Job Post via OnlineJobs.ph

Hi there,

This is from [redacted] ged outsourcing start-up company. And we are looking for comm[redacted]ted individu[redacted]ls to join our small team.

We have posted [redacted] this link: https://www.onlinejobs.ph/jobseekers/job/379618 and I would like to discuss more about this opportunity with you.

Here is the Calendly link to schedule your interview: https://calendly.com/outsourcx/60min?month=2020-05

Can you also provide your portfolio when responding to this email?

Thank you!

Best Regards,
[redacted] eam

Hi there,

This is from Outsourcx, a managed outsourcing start-up company. And we are looking for committed individuals to join our small team.

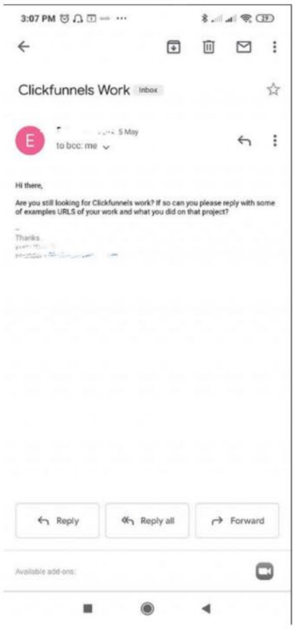
We have posted a job ad under this link: https://www.onlinejobs.ph/jobseekers/job/379618 and I would like to discuss more about this opportunity with you.

Here is the Calendly link to schedule your interview: https://calendly.com/[redacted] 2020-05

Can you also provide your portfolio when responding to this email?

Thank you!

Best Regards,

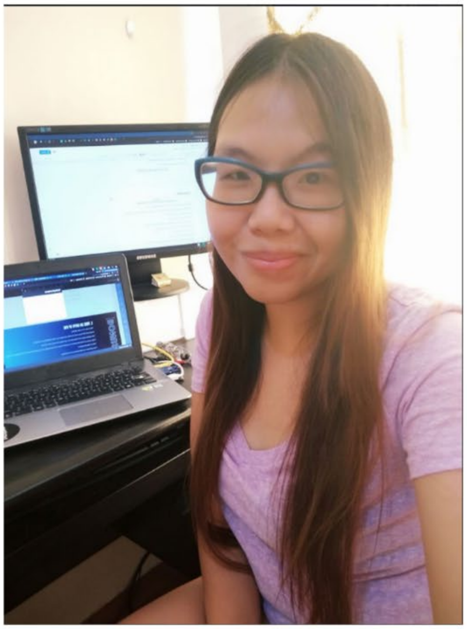


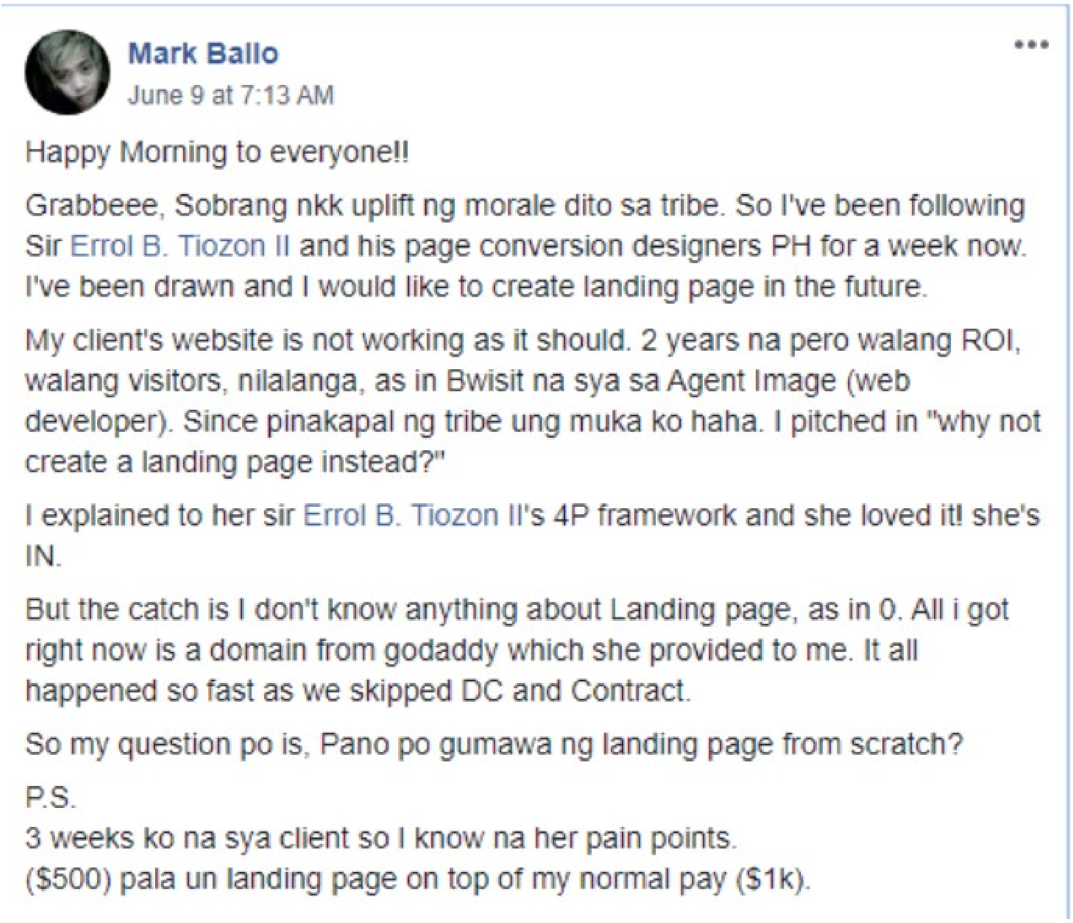
Clickfunnels Work

Hi there,

Are you still looking for Clickfunnels work? If so can you please reply with some of examples URLS of your work and what you did on that project?

--
Thanks
[redacted]





Mark Ballo

June 9 at 7:13 AM

Happy Morning to everyone!!

Grabbeee, Sobrang nkk uplift ng morale dito sa tribe. So I've been following Sir Errol B. Tiozon II and his page conversion designers PH for a week now. I've been drawn and I would like to create landing page in the future.

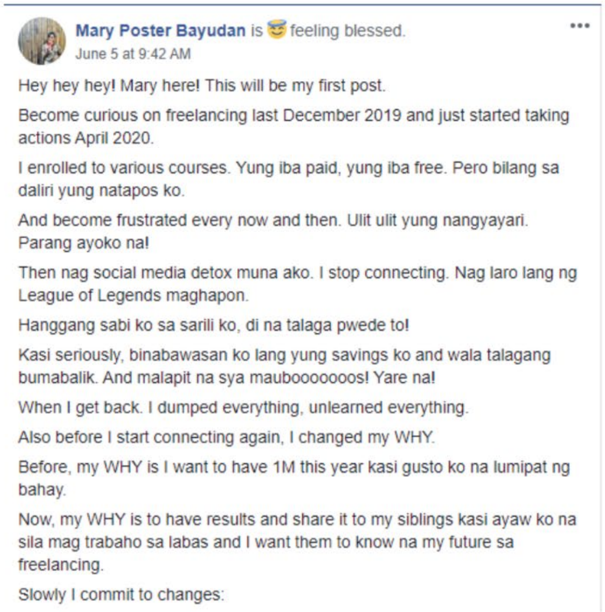
My client's website is not working as it should. 2 years na pero walang ROI, walang visitors, nilalanga, as in Bwisit na sya sa Agent Image (web developer). Since pinakapal ng tribe ung muka ko haha. I pitched in "why not create a landing page instead?"

I explained to her sir Errol B. Tiozon II's 4P framework and she loved it! she's IN.

But the catch is I don't know anything about Landing page, as in 0. All i got right now is a domain from godaddy which she provided to me. It all happened so fast as we skipped DC and Contract.

So my question po is, Pano po gumawa ng landing page from scratch?

P.S.
3 weeks ko na sya client so I know na her pain points.
($500) pala un landing page on top of my normal pay ($1k).



Mary Poster Bayudan is 😇 feeling blessed.

June 5 at 9:42 AM

Hey hey hey! Mary here! This will be my first post.

Become curious on freelancing last December 2019 and just started taking actions April 2020.

I enrolled to various courses. Yung iba paid, yung iba free. Pero bilang sa daliri yung natapos ko.

And become frustrated every now and then. Ulit ulit yung nangyayari. Parang ayoko na!

Then nag social media detox muna ako. I stop connecting. Nag laro lang ng League of Legends maghapon.

Hanggang sabi ko sa sarili ko, di na talaga pwede to!

Kasi seriously, binabawasan ko lang yung savings ko and wala talagang bumabalik. And malapit na sya maubooooooos! Yare na!

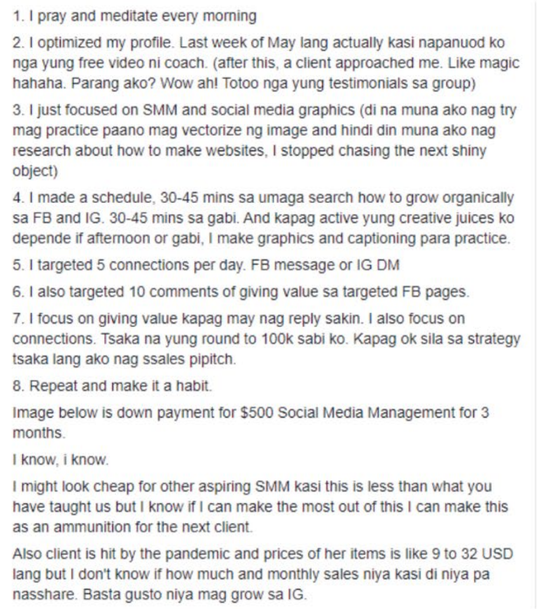
When I get back. I dumped everything, unlearned everything.

Also before I start connecting again, I changed my WHY.

Before, my WHY is I want to have 1M this year kasi gusto ko na lumipat ng bahay.

Now, my WHY is to have results and share it to my siblings kasi ayaw ko na sila mag trabaho sa labas and I want them to know na my future sa freelancing.

Slowly I commit to changes:



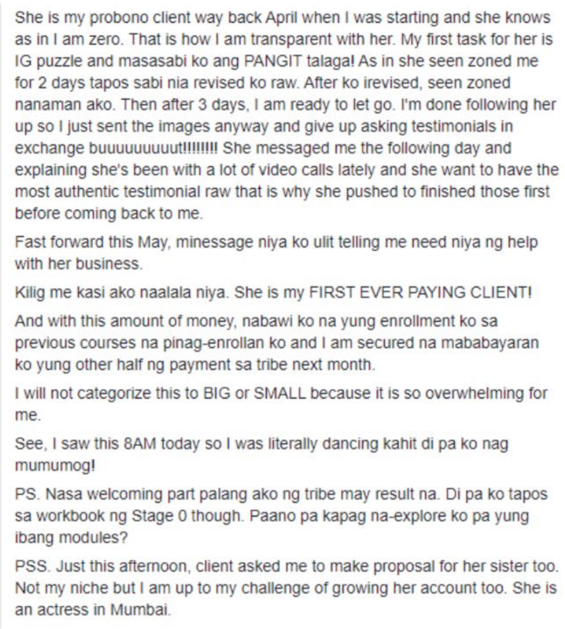
1. I pray and meditate every morning
2. I optimized my profile. Last week of May lang actually kasi napanuod ko nga yung free video ni coach. (after this, a client approached me. Like magic hahaha. Parang ako? Wow ah! Totoo nga yung testimonials sa group)
3. I just focused on SMM and social media graphics (di na muna ako nag try mag practice paano mag vectorize ng image and hindi din muna ako nag research about how to make websites, I stopped chasing the next shiny object)
4. I made a schedule, 30-45 mins sa umaga search how to grow organically sa FB and IG. 30-45 mins sa gabi. And kapag active yung creative juices ko depende if afternoon or gabi, I make graphics and captioning para practice.
5. I targeted 5 connections per day. FB message or IG DM
6. I also targeted 10 comments of giving value sa targeted FB pages.
7. I focus on giving value kapag may nag reply sakin. I also focus on connections. Tsaka na yung round to 100k sabi ko. Kapag ok sila sa strategy tsaka lang ako nag ssales pipitch.
8. Repeat and make it a habit.

Image below is down payment for $500 Social Media Management for 3 months.

I know, i know.

I might look cheap for other aspiring SMM kasi this is less than what you have taught us but I know if I can make the most out of this I can make this as an ammunition for the next client.

Also client is hit by the pandemic and prices of her items is like 9 to 32 USD lang but I don't know if how much and monthly sales niya kasi di niya pa nasshare. Basta gusto niya mag grow sa IG.



She is my probono client way back April when I was starting and she knows as in I am zero. That is how I am transparent with her. My first task for her is IG puzzle and masasabi ko ang PANGIT talaga! As in she seen zoned me for 2 days tapos sabi nia revised ko raw. After ko irevised, seen zoned nanaman ako. Then after 3 days, I am ready to let go. I'm done following her up so I just sent the images anyway and give up asking testimonials in exchange buuuuuuuuut!!!!!!!! She messaged me the following day and explaining she's been with a lot of video calls lately and she want to have the most authentic testimonial raw that is why she pushed to finished those first before coming back to me.

Fast forward this May, minessage niya ko ulit telling me need niya ng help with her business.

Kilig me kasi ako naalala niya. She is my FIRST EVER PAYING CLIENT!

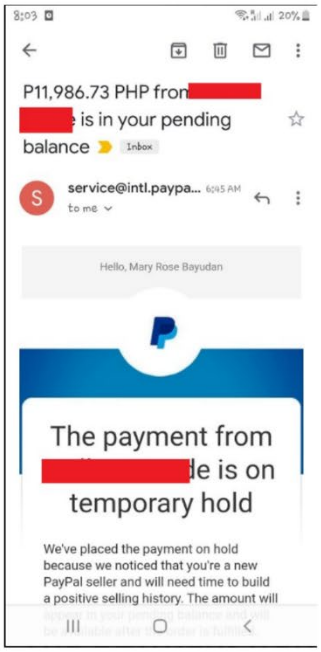
And with this amount of money, nabawi ko na yung enrollment ko sa previous courses na pinag-enrollan ko and I am secured na mababayaran ko yung other half ng payment sa tribe next month.

I will not categorize this to BIG or SMALL because it is so overwhelming for me.

See, I saw this 8AM today so I was literally dancing kahit di pa ko nag mumumog!

PS. Nasa welcoming part palang ako ng tribe may result na. Di pa ko tapos sa workbook ng Stage 0 though. Paano pa kapag na-explore ko pa yung ibang modules?

PSS. Just this afternoon, client asked me to make proposal for her sister too. Not my niche but I am up to my challenge of growing her account too. She is an actress in Mumbai.



P11,986.73 PHP fro[redacted] [redacted] is in your pending balance

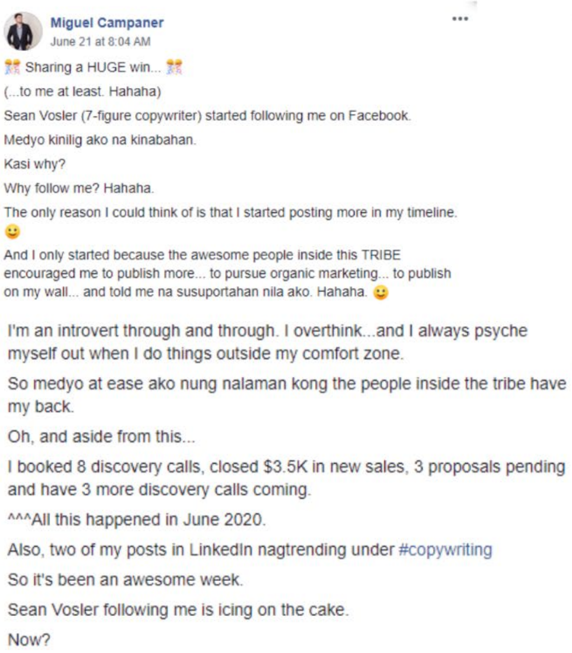
service@intl.paypa... 6:45 AM

to me

Hello, Mary Rose Bayudan

The payment from [redacted] is on temporary hold

We've placed the payment on hold because we noticed that you're a new PayPal seller and will need time to build a positive selling history. The amount will



Miguel Campaner
June 21 at 8:04 AM

👯 Sharing a HUGE win... 👯

(...to me at least. Hahaha)

Sean Vosler (7-figure copywriter) started following me on Facebook.

Medyo kinilig ako na kinabahan.

Kasi why?

Why follow me? Hahaha.

The only reason I could think of is that I started posting more in my timeline. 🙂

And I only started because the awesome people inside this TRIBE encouraged me to publish more... to pursue organic marketing... to publish on my wall... and told me na susuportahan nila ako. Hahaha. 🙂

I'm an introvert through and through. I overthink...and I always psyche myself out when I do things outside my comfort zone.

So medyo at ease ako nung nalaman kong the people inside the tribe have my back.

Oh, and aside from this...

I booked 8 discovery calls, closed $3.5K in new sales, 3 proposals pending and have 3 more discovery calls coming.

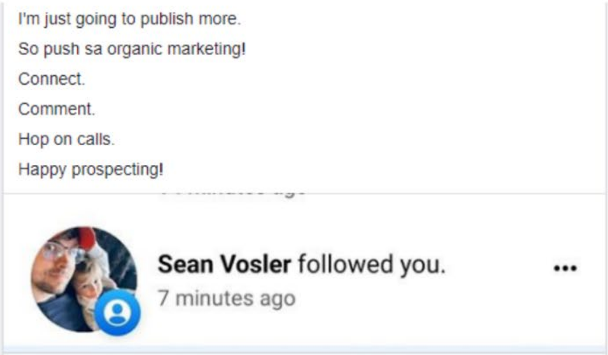
^^^All this happened in June 2020.

Also, two of my posts in LinkedIn nagtrending under #copywriting

So it's been an awesome week.

Sean Vosler following me is icing on the cake.

Now?



I'm just going to publish more.

So push sa organic marketing!

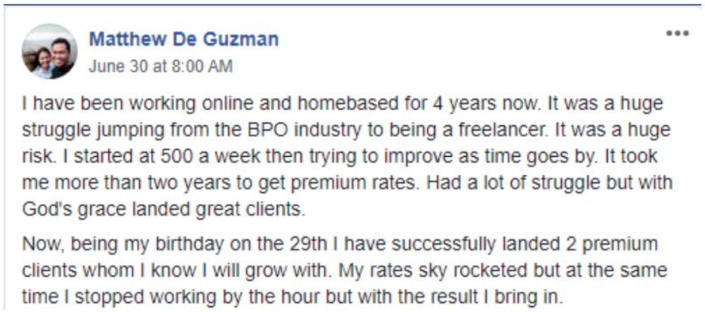
Connect.

Comment.

Hop on calls.

Happy prospecting!

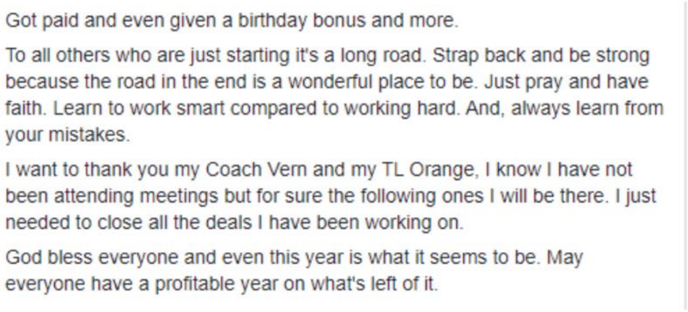
Sean Vosler followed you.
7 minutes ago



Matthew De Guzman
June 30 at 8:00 AM

I have been working online and homebased for 4 years now. It was a huge struggle jumping from the BPO industry to being a freelancer. It was a huge risk. I started at 500 a week then trying to improve as time goes by. It took me more than two years to get premium rates. Had a lot of struggle but with God's grace landed great clients.

Now, being my birthday on the 29th I have successfully landed 2 premium clients whom I know I will grow with. My rates sky rocketed but at the same time I stopped working by the hour but with the result I bring in.

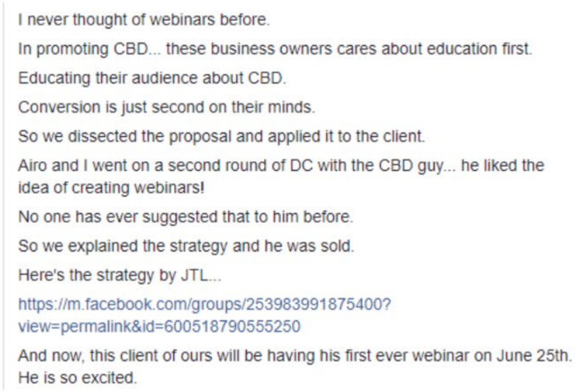


Got paid and even given a birthday bonus and more.

To all others who are just starting it's a long road. Strap back and be strong because the road in the end is a wonderful place to be. Just pray and have faith. Learn to work smart compared to working hard. And, always learn from your mistakes.

I want to thank you my Coach Vern and my TL Orange, I know I have not been attending meetings but for sure the following ones I will be there. I just needed to close all the deals I have been working on.

God bless everyone and even this year is what it seems to be. May everyone have a profitable year on what's left of it.



I never thought of webinars before.

In promoting CBD... these business owners cares about education first.

Educating their audience about CBD.

Conversion is just second on their minds.

So we dissected the proposal and applied it to the client.

Airo and I went on a second round of DC with the CBD guy... he liked the idea of creating webinars!

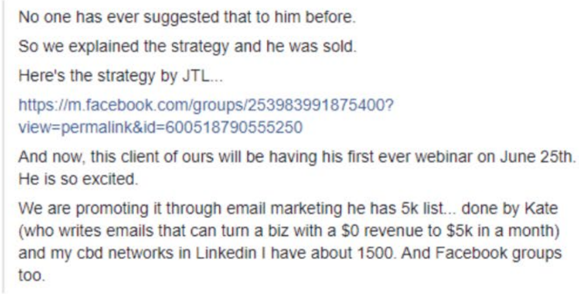
No one has ever suggested that to him before.

So we explained the strategy and he was sold.

Here's the strategy by JTL...

https://m.facebook.com/groups/253983991875400?view=permalink&id=600518790555250

And now, this client of ours will be having his first ever webinar on June 25th. He is so excited.



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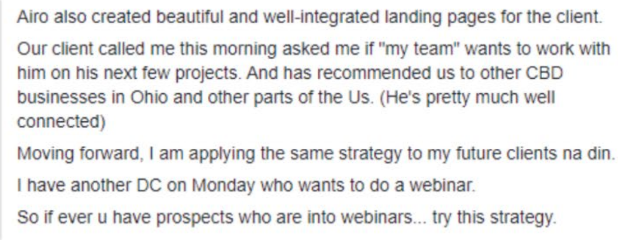
Here's the strategy by JTL...

https://m.facebook.com/groups/253983991875400?view=permalink&id=600518790555250

And now, this client of ours will be having his first ever webinar on June 25th. He is so excited.

We are promoting it through email marketing he has 5k list... done by Kate (who writes emails that can turn a biz with a $0 revenue to $5k in a month) and my cbd networks in Linkedin I have about 1500. And Facebook groups too.



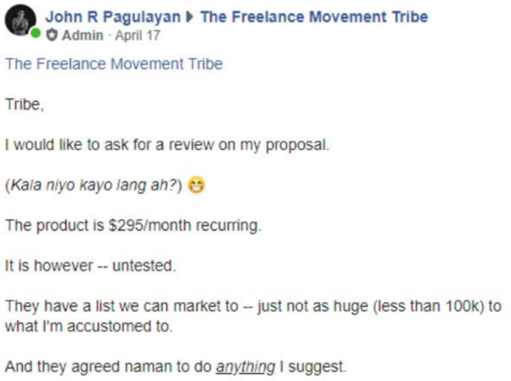
Airo also created beautiful and well-integrated landing pages for the client.

Our client called me this morning asked me if "my team" wants to work with him on his next few projects. And has recommended us to other CBD businesses in Ohio and other parts of the Us. (He's pretty much well connected)

Moving forward, I am applying the same strategy to my future clients na din.

I have another DC on Monday who wants to do a webinar.

So if ever u have prospects who are into webinars... try this strategy.



John R Pagulayan ▶ **The Freelance Movement Tribe**
Admin · April 17

The Freelance Movement Tribe

Tribe,

I would like to ask for a review on my proposal.

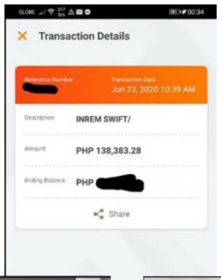
(*Kala niyo kayo lang ah?*) 😁

The product is $295/month recurring.

It is however -- untested.

They have a list we can market to -- just not as huge (less than 100k) to what I'm accustomed to.

And they agreed naman to do *anything* I suggest.



Transaction Details

Reference Number	[redacted]
Transaction Date	Jun 23, 2020 10:39 AM
Description	INREM SWIFT/
Amount	PHP 138,383.28
Ending Balance	PHP [redacted]

G-SHOCK
RANGEMAN
CASIO
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RANGEMAN
G-SHOCK
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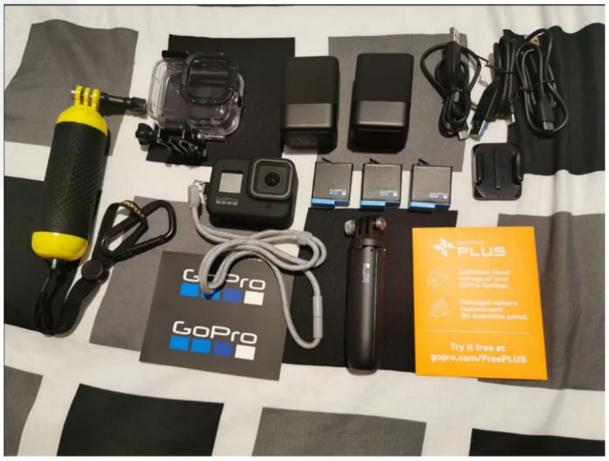
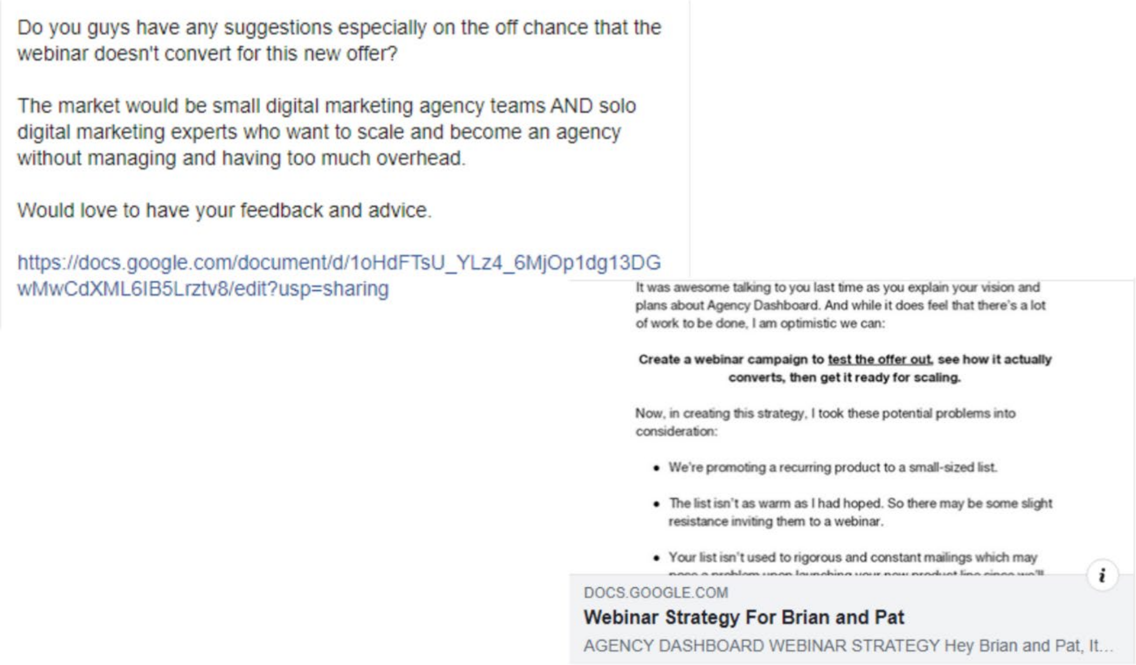




Do you guys have any suggestions especially on the off chance that the webinar doesn't convert for this new offer?

The market would be small digital marketing agency teams AND solo digital marketing experts who want to scale and become an agency without managing and having too much overhead.

Would love to have your feedback and advice.

https://docs.google.com/document/d/1oHdFTsU_YLz4_6MjOp1dg13DGwMwCdXML6IB5Lrztv8/edit?usp=sharing

It was awesome talking to you last time as you explain your vision and plans about Agency Dashboard. And while it does feel that there's a lot of work to be done, I am optimistic we can:

Create a webinar campaign to test the offer out, see how it actually converts, then get it ready for scaling.

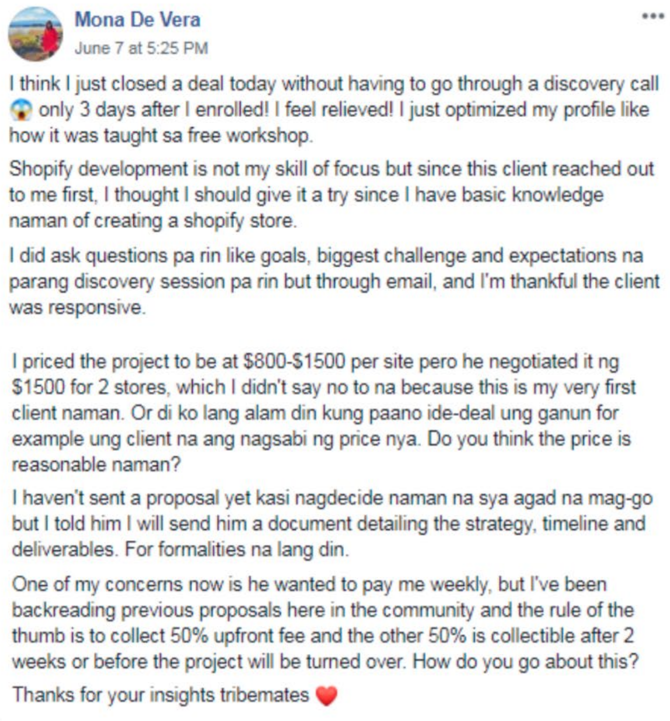
Now, in creating this strategy, I took these potential problems into consideration:

- We're promoting a recurring product to a small-sized list.
- The list isn't as warm as I had hoped. So there may be some slight resistance inviting them to a webinar.
- Your list isn't used to rigorous and constant mailings which may

DOCS.GOOGLE.COM

Webinar Strategy For Brian and Pat

AGENCY DASHBOARD WEBINAR STRATEGY Hey Brian and Pat, It...



Mona De Vera

June 7 at 5:25 PM

I think I just closed a deal today without having to go through a discovery call 😱 only 3 days after I enrolled! I feel relieved! I just optimized my profile like how it was taught sa free workshop.

Shopify development is not my skill of focus but since this client reached out to me first, I thought I should give it a try since I have basic knowledge naman of creating a shopify store.

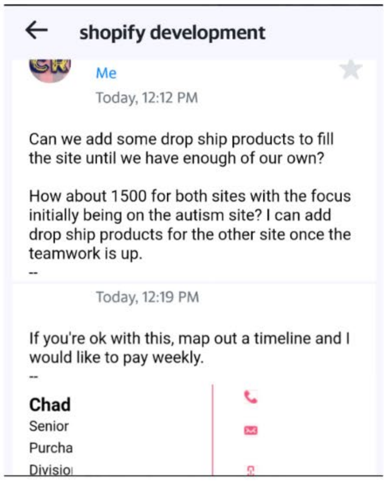
I did ask questions pa rin like goals, biggest challenge and expectations na parang discovery session pa rin but through email, and I'm thankful the client was responsive.

I priced the project to be at $800-$1500 per site pero he negotiated it ng $1500 for 2 stores, which I didn't say no to na because this is my very first client naman. Or di ko lang alam din kung paano ide-deal ung ganun for example ung client na ang nagsabi ng price nya. Do you think the price is reasonable naman?

I haven't sent a proposal yet kasi nagdecide naman na sya agad na mag-go but I told him I will send him a document detailing the strategy, timeline and deliverables. For formalities na lang din.

One of my concerns now is he wanted to pay me weekly, but I've been backreading previous proposals here in the community and the rule of the thumb is to collect 50% upfront fee and the other 50% is collectible after 2 weeks or before the project will be turned over. How do you go about this?

Thanks for your insights tribemates ❤️



shopify development

Me

Today, 12:12 PM

Can we add some drop ship products to fill the site until we have enough of our own?

How about 1500 for both sites with the focus initially being on the autism site? I can add drop ship products for the other site once the teamwork is up.

--

Today, 12:19 PM

If you're ok with this, map out a timeline and I would like to pay weekly.

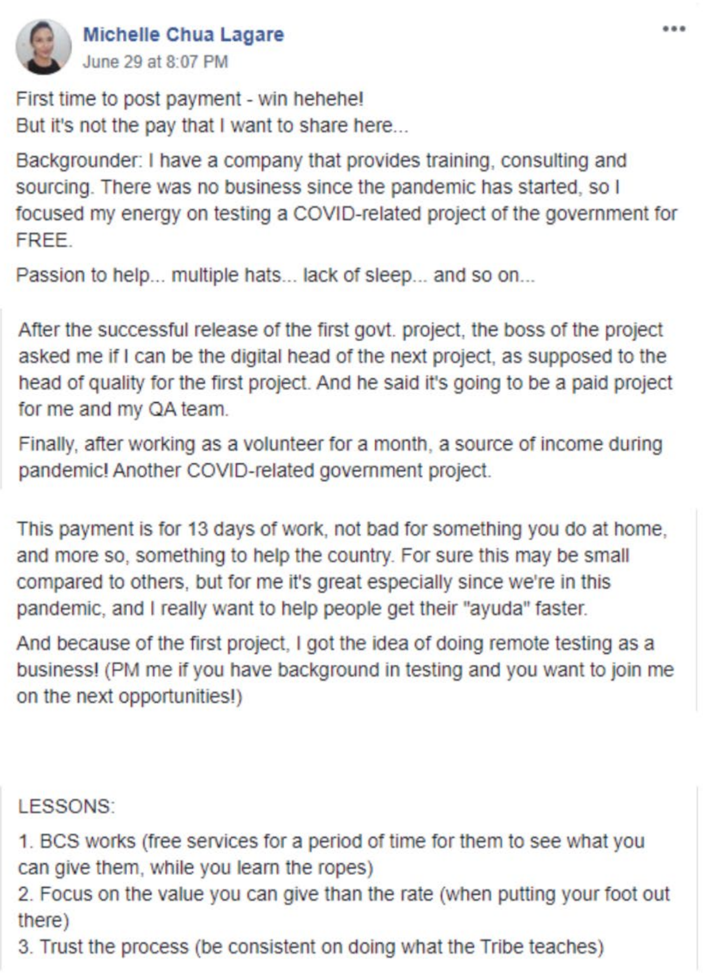
--

Chad

Senior

Purcha

Divisio



Michelle Chua Lagare
June 29 at 8:07 PM

First time to post payment - win hehehe!
But it's not the pay that I want to share here...

Backgrounder: I have a company that provides training, consulting and sourcing. There was no business since the pandemic has started, so I focused my energy on testing a COVID-related project of the government for FREE.

Passion to help... multiple hats... lack of sleep... and so on...

After the successful release of the first govt. project, the boss of the project asked me if I can be the digital head of the next project, as supposed to the head of quality for the first project. And he said it's going to be a paid project for me and my QA team.

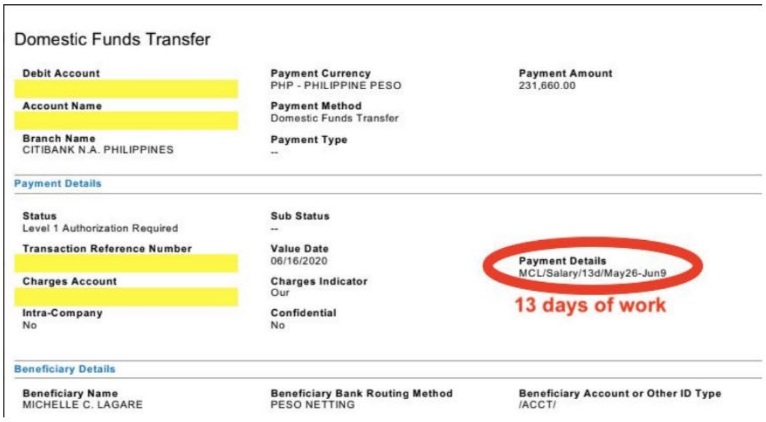
Finally, after working as a volunteer for a month, a source of income during pandemic! Another COVID-related government project.

This payment is for 13 days of work, not bad for something you do at home, and more so, something to help the country. For sure this may be small compared to others, but for me it's great especially since we're in this pandemic, and I really want to help people get their "ayuda" faster.

And because of the first project, I got the idea of doing remote testing as a business! (PM me if you have background in testing and you want to join me on the next opportunities!)

LESSONS:

1. BCS works (free services for a period of time for them to see what you can give them, while you learn the ropes)
2. Focus on the value you can give than the rate (when putting your foot out there)
3. Trust the process (be consistent on doing what the Tribe teaches)



Domestic Funds Transfer

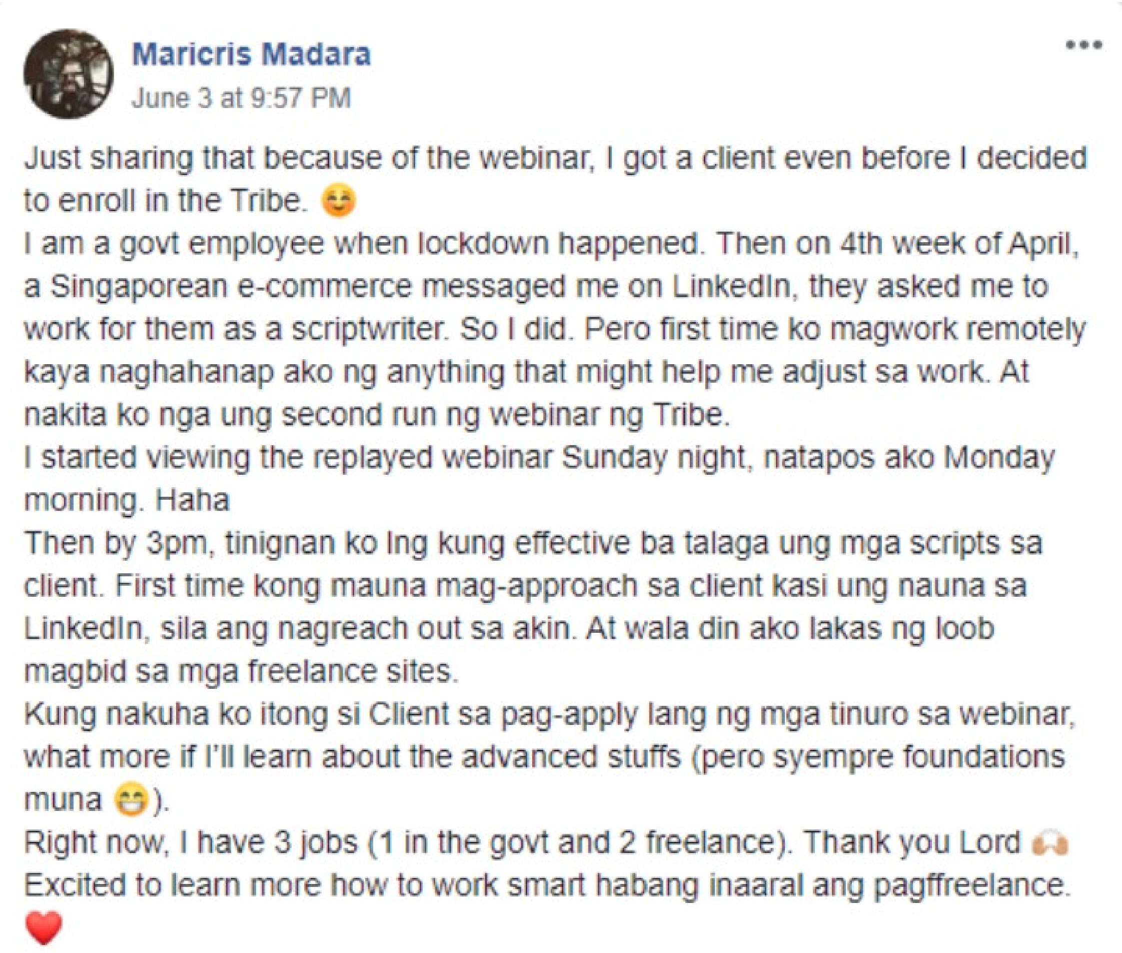
Debit Account [redacted]	**Payment Currency** PHP - PHILIPPINE PESO	**Payment Amount** 231,660.00
Account Name [redacted]	**Payment Method** Domestic Funds Transfer	
Branch Name CITIBANK N.A. PHILIPPINES	**Payment Type** --	

Payment Details

Status Level 1 Authorization Required	**Sub Status** --	
Transaction Reference Number [redacted]	**Value Date** 06/16/2020	**Payment Details** MCL/Salary/13d/May26-Jun9
Charges Account [redacted]	**Charges Indicator** Our	13 days of work
Intra-Company No	**Confidential** No	

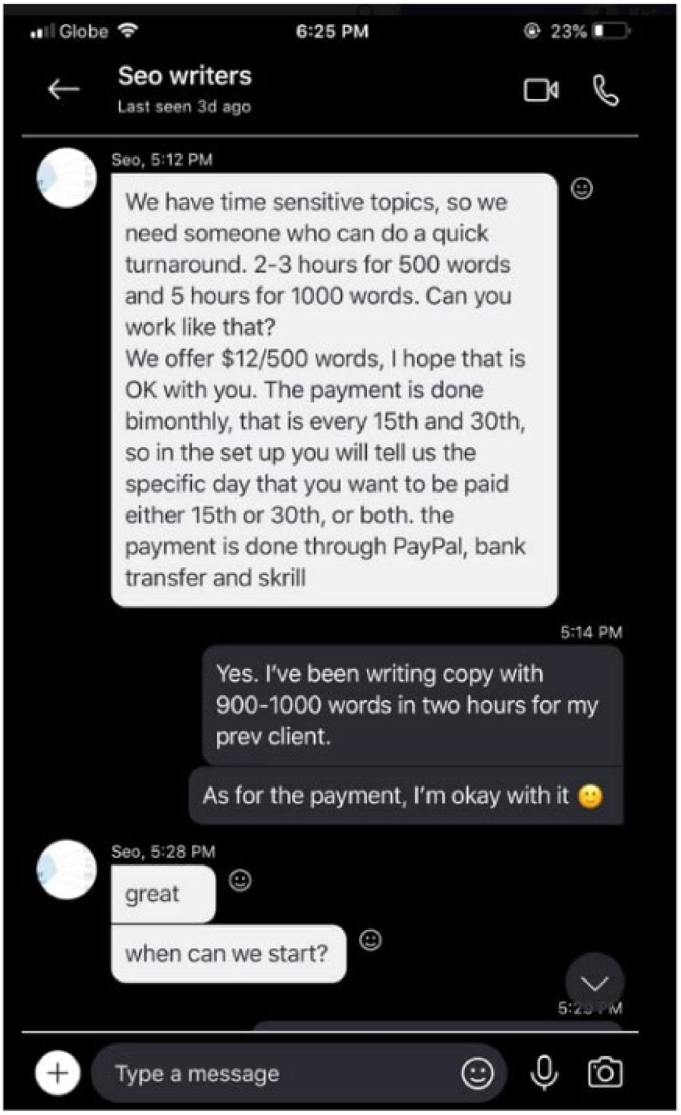
Beneficiary Details

Beneficiary Name MICHELLE C. LAGARE	**Beneficiary Bank Routing Method** PESO NETTING	**Beneficiary Account or Other ID Type** /ACCT/



Maricris Madara
June 3 at 9:57 PM

Just sharing that because of the webinar, I got a client even before I decided to enroll in the Tribe. 😊
I am a govt employee when lockdown happened. Then on 4th week of April, a Singaporean e-commerce messaged me on LinkedIn, they asked me to work for them as a scriptwriter. So I did. Pero first time ko magwork remotely kaya naghahanap ako ng anything that might help me adjust sa work. At nakita ko nga ung second run ng webinar ng Tribe.
I started viewing the replayed webinar Sunday night, natapos ako Monday morning. Haha
Then by 3pm, tinignan ko lng kung effective ba talaga ung mga scripts sa client. First time kong mauna mag-approach sa client kasi ung nauna sa LinkedIn, sila ang nagreach out sa akin. At wala din ako lakas ng loob magbid sa mga freelance sites.
Kung nakuha ko itong si Client sa pag-apply lang ng mga tinuro sa webinar, what more if I'll learn about the advanced stuffs (pero syempre foundations muna 😁).
Right now, I have 3 jobs (1 in the govt and 2 freelance). Thank you Lord 🙌
Excited to learn more how to work smart habang inaaral ang pagffreelance. ❤️



Seo, 5:12 PM

We have time sensitive topics, so we need someone who can do a quick turnaround. 2-3 hours for 500 words and 5 hours for 1000 words. Can you work like that?
We offer $12/500 words, I hope that is OK with you. The payment is done bimonthly, that is every 15th and 30th, so in the set up you will tell us the specific day that you want to be paid either 15th or 30th, or both. the payment is done through PayPal, bank transfer and skrill

5:14 PM

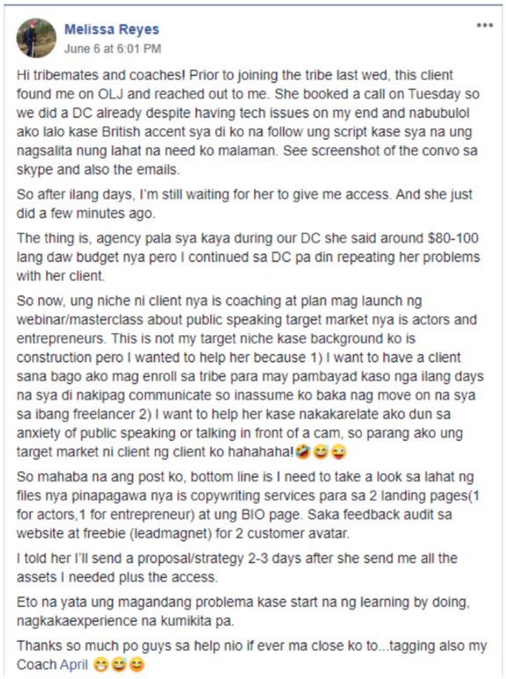
Yes. I've been writing copy with 900-1000 words in two hours for my prev client.

As for the payment, I'm okay with it 🙂

Seo, 5:28 PM

great

when can we start?



Melissa Reyes
June 6 at 6:01 PM

Hi tribemates and coaches! Prior to joining the tribe last wed, this client found me on OLJ and reached out to me. She booked a call on Tuesday so we did a DC already despite having tech issues on my end and nabubulol ako lalo kase British accent sya di ko na follow ung script kase sya na ung nagsalita nung lahat na need ko malaman. See screenshot of the convo sa skype and also the emails.

So after ilang days, I'm still waiting for her to give me access. And she just did a few minutes ago.

The thing is, agency pala sya kaya during our DC she said around $80-100 lang daw budget nya pero I continued sa DC pa din repeating her problems with her client.

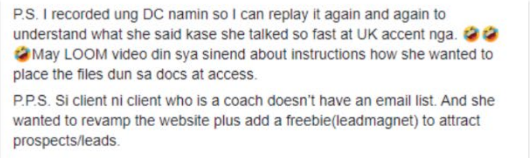
So now, ung niche ni client nya is coaching at plan mag launch ng webinar/masterclass about public speaking target market nya is actors and entrepreneurs. This is not my target niche kase background ko is construction pero I wanted to help her because 1) I want to have a client sana bago ako mag enroll sa tribe para may pambayad kaso nga ilang days na sya di nakipag communicate so inassume ko baka nag move on na sya sa ibang freelancer 2) I want to help her kase nakakarelate ako dun sa anxiety of public speaking or talking in front of a cam, so parang ako ung target market ni client ng client ko hahahaha!🤣😂😜

So mahaba na ang post ko, bottom line is I need to take a look sa lahat ng files nya pinapagawa nya is copywriting services para sa 2 landing pages(1 for actors,1 for entrepreneur) at ung BIO page. Saka feedback audit sa website at freebie (leadmagnet) for 2 customer avatar.

I told her I'll send a proposal/strategy 2-3 days after she send me all the assets I needed plus the access.

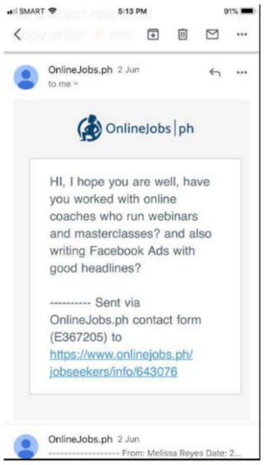
Eto na yata ung magandang problema kase start na ng learning by doing, nagkakaexperience na kumikita pa.

Thanks so much po guys sa help nio if ever ma close ko to...tagging also my Coach April 😁😂😆



P.S. I recorded ung DC namin so I can replay it again and again to understand what she said kase she talked so fast at UK accent nga. 🤣🤣🤣May LOOM video din sya sinend about instructions how she wanted to place the files dun sa docs at access.

P.P.S. Si client ni client who is a coach doesn't have an email list. And she wanted to revamp the website plus add a freebie(leadmagnet) to attract prospects/leads.



SMART 5:13 PM 91%

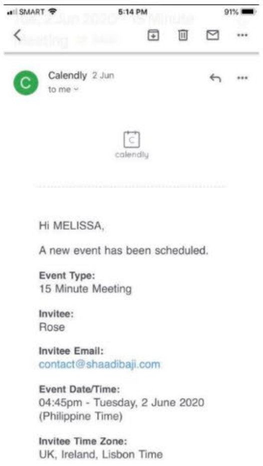
OnlineJobs.ph 2 Jun
to me

OnlineJobs | ph

HI, I hope you are well, have you worked with online coaches who run webinars and masterclasses? and also writing Facebook Ads with good headlines?

---------- Sent via OnlineJobs.ph contact form (E367205) to https://www.onlinejobs.ph/jobseekers/info/643076

OnlineJobs.ph 2 Jun
------------------ From: Melissa Reyes Date: 2...



SMART 5:14 PM 91%

Calendly 2 Jun
to me

calendly

Hi MELISSA,

A new event has been scheduled.

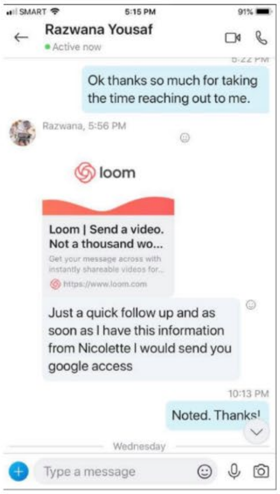
Event Type:
15 Minute Meeting

Invitee:
Rose

Invitee Email:
contact@shaadibaji.com

Event Date/Time:
04:45pm - Tuesday, 2 June 2020
(Philippine Time)

Invitee Time Zone:
UK, Ireland, Lisbon Time



SMART 5:15 PM 91%

Razwana Yousaf
Active now

Ok thanks so much for taking the time reaching out to me.

Razwana, 5:56 PM

loom

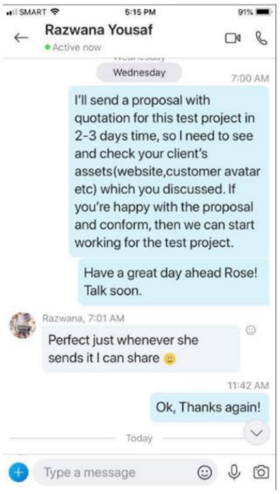
Loom | Send a video. Not a thousand wo...
Get your message across with instantly shareable videos for...
https://www.loom.com

Just a quick follow up and as soon as I have this information from Nicolette I would send you google access

10:13 PM
Noted. Thanks!

Wednesday

Type a message



SMART 5:15 PM 91%

Razwana Yousaf
Active now

Wednesday
7:00 AM

I'll send a proposal with quotation for this test project in 2-3 days time, so I need to see and check your client's assets(website,customer avatar etc) which you discussed. If you're happy with the proposal and conform, then we can start working for the test project.

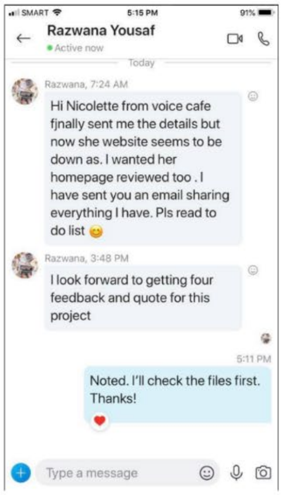
Have a great day ahead Rose! Talk soon.

Razwana, 7:01 AM
Perfect just whenever she sends it I can share 🙂

11:42 AM
Ok, Thanks again!

Today

Type a message



SMART 5:15 PM 91%

Razwana Yousaf
Active now

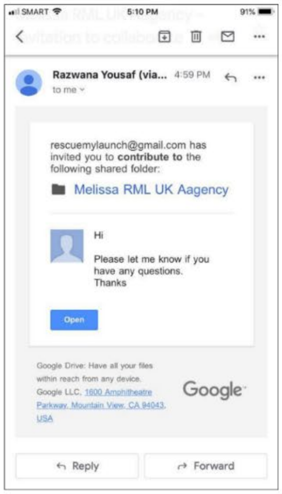
Today

Razwana, 7:24 AM
Hi Nicolette from voice cafe fjnally sent me the details but now she website seems to be down as. I wanted her homepage reviewed too . I have sent you an email sharing everything I have. Pls read to do list 😊

Razwana, 3:48 PM
I look forward to getting four feedback and quote for this project

5:11 PM
Noted. I'll check the files first. Thanks!
❤️

Type a message



SMART 5:10 PM 91%

Razwana Yousaf (via... 4:59 PM
to me

rescuemylaunch@gmail.com has invited you to **contribute to** the following shared folder:

Melissa RML UK Aagency

Hi

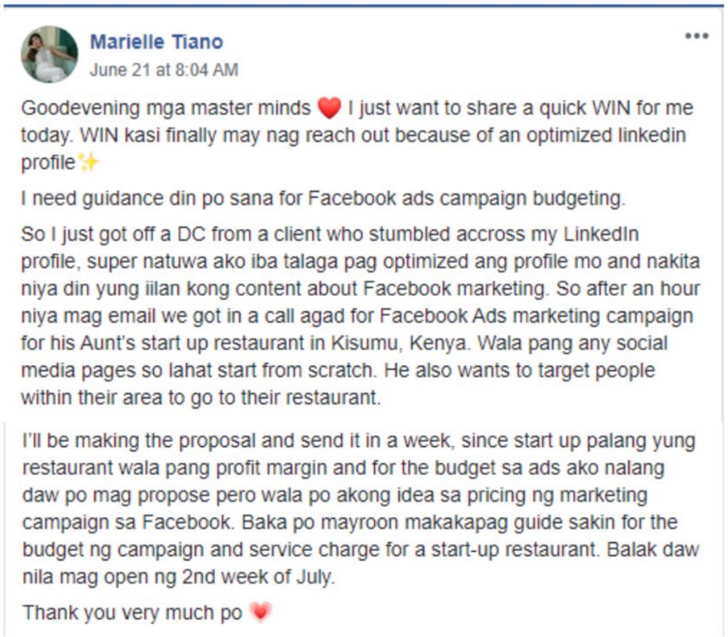
Please let me know if you have any questions.
Thanks

Open

Google Drive: Have all your files within reach from any device.
Google LLC, 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

Google

Reply Forward



Marielle Tiano

June 21 at 8:04 AM

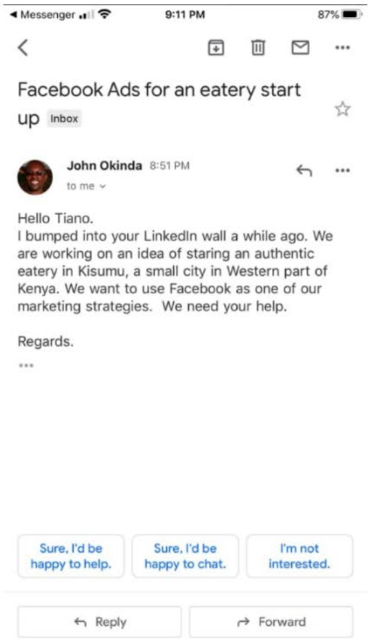
Goodevening mga master minds ❤️ I just want to share a quick WIN for me today. WIN kasi finally may nag reach out because of an optimized linkedin profile✨

I need guidance din po sana for Facebook ads campaign budgeting.

So I just got off a DC from a client who stumbled accross my LinkedIn profile, super natuwa ako iba talaga pag optimized ang profile mo and nakita niya din yung iilan kong content about Facebook marketing. So after an hour niya mag email we got in a call agad for Facebook Ads marketing campaign for his Aunt's start up restaurant in Kisumu, Kenya. Wala pang any social media pages so lahat start from scratch. He also wants to target people within their area to go to their restaurant.

I'll be making the proposal and send it in a week, since start up palang yung restaurant wala pang profit margin and for the budget sa ads ako nalang daw po mag propose pero wala po akong idea sa pricing ng marketing campaign sa Facebook. Baka po mayroon makakapag guide sakin for the budget ng campaign and service charge for a start-up restaurant. Balak daw nila mag open ng 2nd week of July.

Thank you very much po 💗



Facebook Ads for an eatery start up

John Okinda 8:51 PM

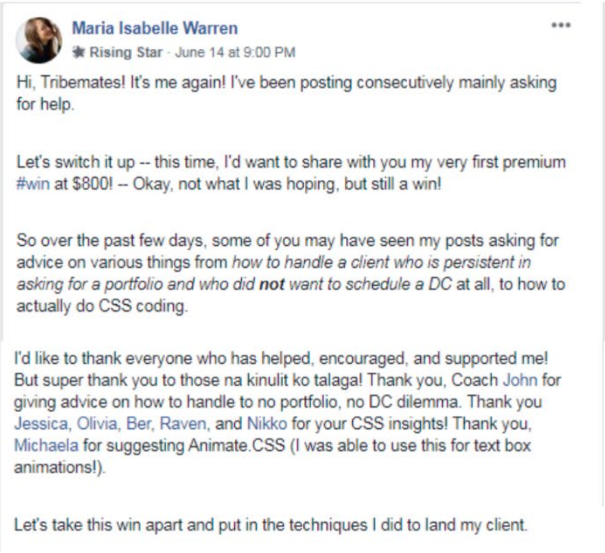
to me

Hello Tiano.

I bumped into your LinkedIn wall a while ago. We are working on an idea of staring an authentic eatery in Kisumu, a small city in Western part of Kenya. We want to use Facebook as one of our marketing strategies. We need your help.

Regards.

...



Maria Isabelle Warren

Rising Star · June 14 at 9:00 PM

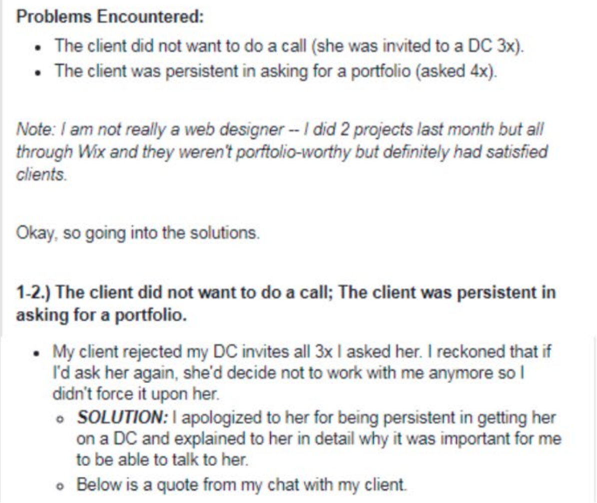
Hi, Tribemates! It's me again! I've been posting consecutively mainly asking for help.

Let's switch it up -- this time, I'd want to share with you my very first premium #win at $800! -- Okay, not what I was hoping, but still a win!

So over the past few days, some of you may have seen my posts asking for advice on various things from *how to handle a client who is persistent in asking for a portfolio and who did* ***not*** *want to schedule a DC* at all, to how to actually do CSS coding.

I'd like to thank everyone who has helped, encouraged, and supported me! But super thank you to those na kinulit ko talaga! Thank you, Coach John for giving advice on how to handle to no portfolio, no DC dilemma. Thank you Jessica, Olivia, Ber, Raven, and Nikko for your CSS insights! Thank you, Michaela for suggesting Animate.CSS (I was able to use this for text box animations!).

Let's take this win apart and put in the techniques I did to land my client.



Problems Encountered:

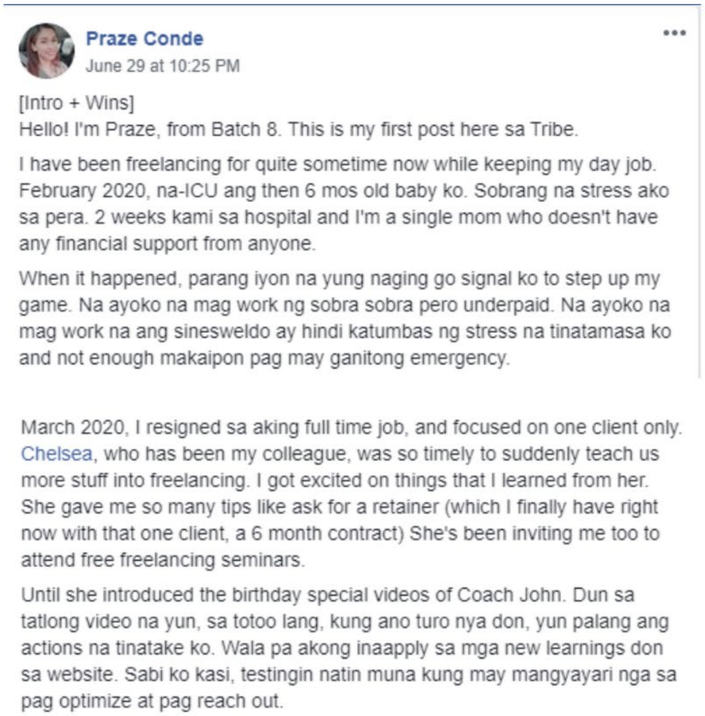
- The client did not want to do a call (she was invited to a DC 3x).
- The client was persistent in asking for a portfolio (asked 4x).

Note: I am not really a web designer -- I did 2 projects last month but all through Wix and they weren't porftolio-worthy but definitely had satisfied clients.

Okay, so going into the solutions.

1-2.) The client did not want to do a call; The client was persistent in asking for a portfolio.

- My client rejected my DC invites all 3x I asked her. I reckoned that if I'd ask her again, she'd decide not to work with me anymore so I didn't force it upon her.
  - ***SOLUTION:*** I apologized to her for being persistent in getting her on a DC and explained to her in detail why it was important for me to be able to talk to her.
  - Below is a quote from my chat with my client.



Praze Conde
June 29 at 10:25 PM

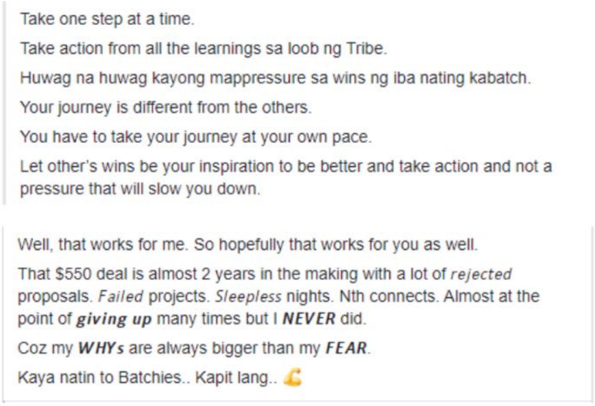
[Intro + Wins]
Hello! I'm Praze, from Batch 8. This is my first post here sa Tribe.

I have been freelancing for quite sometime now while keeping my day job. February 2020, na-ICU ang then 6 mos old baby ko. Sobrang na stress ako sa pera. 2 weeks kami sa hospital and I'm a single mom who doesn't have any financial support from anyone.

When it happened, parang iyon na yung naging go signal ko to step up my game. Na ayoko na mag work ng sobra sobra pero underpaid. Na ayoko na mag work na ang sinesweldo ay hindi katumbas ng stress na tinatamasa ko and not enough makaipon pag may ganitong emergency.

March 2020, I resigned sa aking full time job, and focused on one client only. Chelsea, who has been my colleague, was so timely to suddenly teach us more stuff into freelancing. I got excited on things that I learned from her. She gave me so many tips like ask for a retainer (which I finally have right now with that one client, a 6 month contract) She's been inviting me too to attend free freelancing seminars.

Until she introduced the birthday special videos of Coach John. Dun sa tatlong video na yun, sa totoo lang, kung ano turo nya don, yun palang ang actions na tinatake ko. Wala pa akong inaapply sa mga new learnings don sa website. Sabi ko kasi, testingin natin muna kung may mangyayari nga sa pag optimize at pag reach out.



Take one step at a time.

Take action from all the learnings sa loob ng Tribe.

Huwag na huwag kayong mappressure sa wins ng iba nating kabatch.

Your journey is different from the others.

You have to take your journey at your own pace.

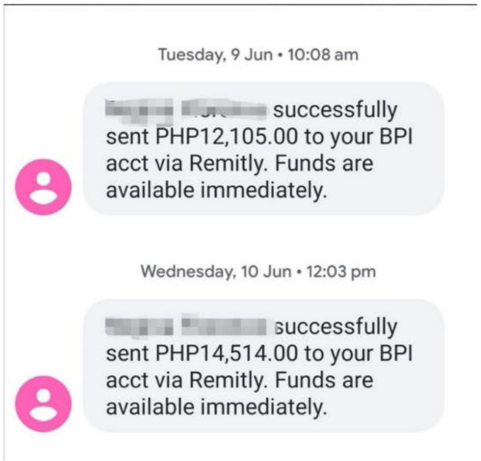
Let other's wins be your inspiration to be better and take action and not a pressure that will slow you down.

Well, that works for me. So hopefully that works for you as well.

That $550 deal is almost 2 years in the making with a lot of *rejected* proposals. *Failed* projects. *Sleepless* nights. Nth connects. Almost at the point of ***giving up*** many times but I ***NEVER*** did.

Coz my ***WHYs*** are always bigger than my ***FEAR***.

Kaya natin to Batchies.. Kapit lang.. 💪

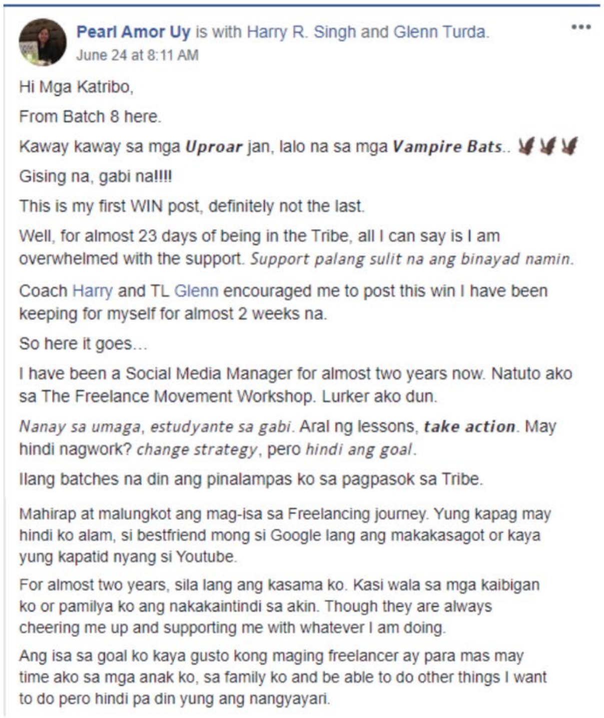


Tuesday, 9 Jun • 10:08 am

[redacted] successfully sent PHP12,105.00 to your BPI acct via Remitly. Funds are available immediately.

Wednesday, 10 Jun • 12:03 pm

[redacted] successfully sent PHP14,514.00 to your BPI acct via Remitly. Funds are available immediately.



Pearl Amor Uy is with Harry R. Singh and Glenn Turda.
June 24 at 8:11 AM

Hi Mga Katribo,

From Batch 8 here.

Kaway kaway sa mga ***Uproar*** jan, lalo na sa mga ***Vampire Bats***.. 🦇🦇🦇

Gising na, gabi na!!!!

This is my first WIN post, definitely not the last.

Well, for almost 23 days of being in the Tribe, all I can say is I am overwhelmed with the support. *Support palang sulit na ang binayad namin.*

Coach Harry and TL Glenn encouraged me to post this win I have been keeping for myself for almost 2 weeks na.

So here it goes…

I have been a Social Media Manager for almost two years now. Natuto ako sa The Freelance Movement Workshop. Lurker ako dun.

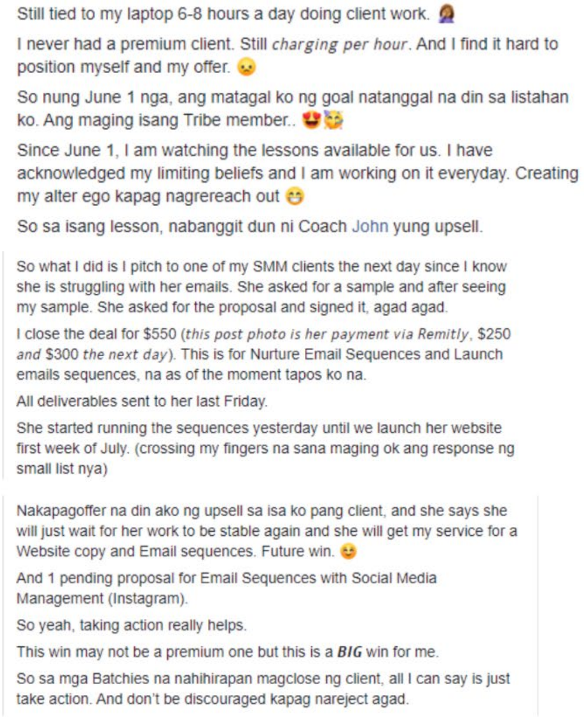
Nanay sa umaga, estudyante sa gabi. Aral ng lessons, ***take action***. May hindi nagwork? *change strategy*, pero *hindi ang goal*.

Ilang batches na din ang pinalampas ko sa pagpasok sa Tribe.

Mahirap at malungkot ang mag-isa sa Freelancing journey. Yung kapag may hindi ko alam, si bestfriend mong si Google lang ang makakasagot or kaya yung kapatid nyang si Youtube.

For almost two years, sila lang ang kasama ko. Kasi wala sa mga kaibigan ko or pamilya ko ang nakakaintindi sa akin. Though they are always cheering me up and supporting me with whatever I am doing.

Ang isa sa goal ko kaya gusto kong maging freelancer ay para mas may time ako sa mga anak ko, sa family ko and be able to do other things I want to do pero hindi pa din yung ang nangyayari.



Still tied to my laptop 6-8 hours a day doing client work. 🤦‍♀️

I never had a premium client. Still *charging per hour*. And I find it hard to position myself and my offer. 😞

So nung June 1 nga, ang matagal ko ng goal natanggal na din sa listahan ko. Ang maging isang Tribe member.. 😍🥳

Since June 1, I am watching the lessons available for us. I have acknowledged my limiting beliefs and I am working on it everyday. Creating my alter ego kapag nagrereach out 😁

So sa isang lesson, nabanggit dun ni Coach John yung upsell.

So what I did is I pitch to one of my SMM clients the next day since I know she is struggling with her emails. She asked for a sample and after seeing my sample. She asked for the proposal and signed it, agad agad.

I close the deal for $550 (*this post photo is her payment via Remitly*, $250 *and* $300 *the next day*). This is for Nurture Email Sequences and Launch emails sequences, na as of the moment tapos ko na.

All deliverables sent to her last Friday.

She started running the sequences yesterday until we launch her website first week of July. (crossing my fingers na sana maging ok ang response ng small list nya)

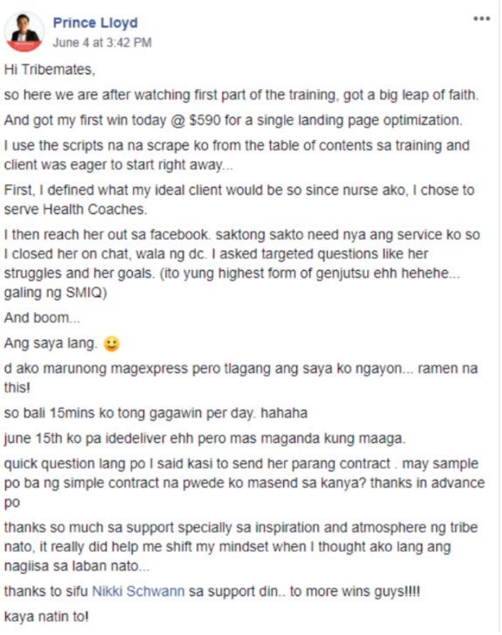
Nakapagoffer na din ako ng upsell sa isa ko pang client, and she says she will just wait for her work to be stable again and she will get my service for a Website copy and Email sequences. Future win. 😊

And 1 pending proposal for Email Sequences with Social Media Management (Instagram).

So yeah, taking action really helps.

This win may not be a premium one but this is a ***BIG*** win for me.

So sa mga Batchies na nahihirapan magclose ng client, all I can say is just take action. And don't be discouraged kapag nareject agad.



Prince Lloyd
June 4 at 3:42 PM

Hi Tribemates,

so here we are after watching first part of the training, got a big leap of faith.

And got my first win today @ $590 for a single landing page optimization.

I use the scripts na na scrape ko from the table of contents sa training and client was eager to start right away...

First, I defined what my ideal client would be so since nurse ako, I chose to serve Health Coaches.

I then reach her out sa facebook. saktong sakto need nya ang service ko so I closed her on chat, wala ng dc. I asked targeted questions like her struggles and her goals. (ito yung highest form of genjutsu ehh hehehe... galing ng SMIQ)

And boom...

Ang saya lang. 🙂

d ako marunong magexpress pero tlagang ang saya ko ngayon... ramen na this!

so bali 15mins ko tong gagawin per day. hahaha

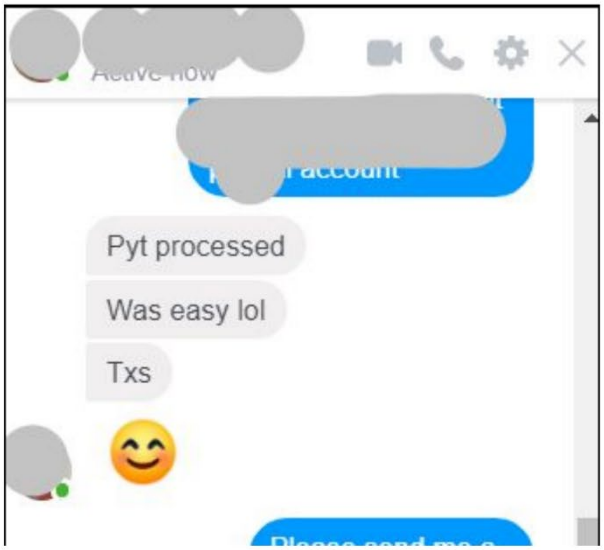
june 15th ko pa idedeliver ehh pero mas maganda kung maaga.

quick question lang po I said kasi to send her parang contract . may sample po ba ng simple contract na pwede ko masend sa kanya? thanks in advance po

thanks so much sa support specially sa inspiration and atmosphere ng tribe nato, it really did help me shift my mindset when I thought ako lang ang nagiisa sa laban nato...

thanks to sifu Nikki Schwann sa support din.. to more wins guys!!!!

kaya natin to!



[redacted]

[redacted]

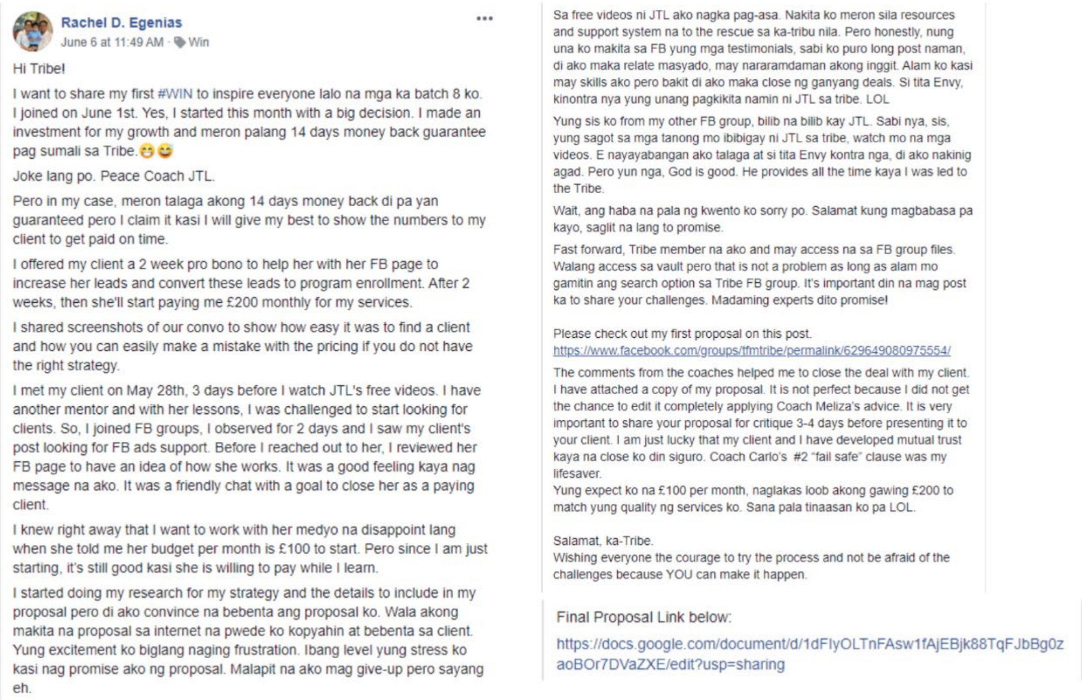
Pyt processed

Was easy lol

Txs

😊

Please send me a



Rachel D. Egenias
June 6 at 11:49 AM · Win

Hi Tribe!

I want to share my first #WIN to inspire everyone lalo na mga ka batch 8 ko. I joined on June 1st. Yes, I started this month with a big decision. I made an investment for my growth and meron palang 14 days money back guarantee pag sumali sa Tribe.😁😅

Joke lang po. Peace Coach JTL.

Pero in my case, meron talaga akong 14 days money back di pa yan guaranteed pero I claim it kasi I will give my best to show the numbers to my client to get paid on time.

I offered my client a 2 week pro bono to help her with her FB page to increase her leads and convert these leads to program enrollment. After 2 weeks, then she'll start paying me £200 monthly for my services.

I shared screenshots of our convo to show how easy it was to find a client and how you can easily make a mistake with the pricing if you do not have the right strategy.

I met my client on May 28th, 3 days before I watch JTL's free videos. I have another mentor and with her lessons, I was challenged to start looking for clients. So, I joined FB groups, I observed for 2 days and I saw my client's post looking for FB ads support. Before I reached out to her, I reviewed her FB page to have an idea of how she works. It was a good feeling kaya nag message na ako. It was a friendly chat with a goal to close her as a paying client.

I knew right away that I want to work with her medyo na disappoint lang when she told me her budget per month is £100 to start. Pero since I am just starting, it's still good kasi she is willing to pay while I learn.

I started doing my research for my strategy and the details to include in my proposal pero di ako convince na bebenta ang proposal ko. Wala akong makita na proposal sa internet na pwede ko kopyahin at bebenta sa client. Yung excitement ko biglang naging frustration. Ibang level yung stress ko kasi nag promise ako ng proposal. Malapit na ako mag give-up pero sayang eh.

Sa free videos ni JTL ako nagka pag-asa. Nakita ko meron sila resources and support system na to the rescue sa ka-tribu nila. Pero honestly, nung una ko makita sa FB yung mga testimonials, sabi ko puro long post naman, di ako maka relate masyado, may nararamdaman akong inggit. Alam ko kasi may skills ako pero bakit di ako maka close ng ganyang deals. Si tita Envy, kinontra nya yung unang pagkikita namin ni JTL sa tribe. LOL

Yung sis ko from my other FB group, bilib na bilib kay JTL. Sabi nya, sis, yung sagot sa mga tanong mo ibibigay ni JTL sa tribe, watch mo na mga videos. E nayayabangan ako talaga at si tita Envy kontra nga, di ako nakinig agad. Pero yun nga, God is good. He provides all the time kaya I was led to the Tribe.

Wait, ang haba na pala ng kwento ko sorry po. Salamat kung magbabasa pa kayo, saglit na lang to promise.

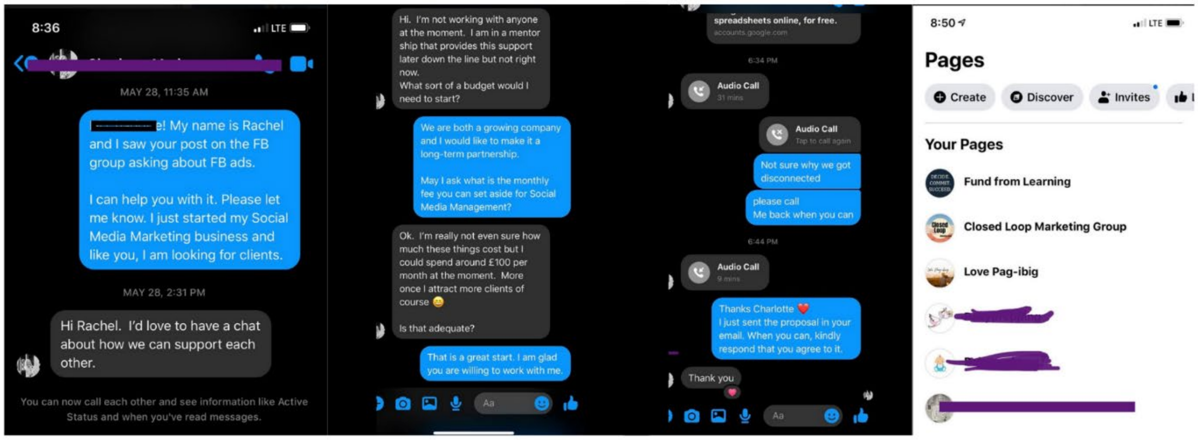
Fast forward, Tribe member na ako and may access na sa FB group files. Walang access sa vault pero that is not a problem as long as alam mo gamitin ang search option sa Tribe FB group. It's important din na mag post ka to share your challenges. Madaming experts dito promise!

Please check out my first proposal on this post.
https://www.facebook.com/groups/tfmtribe/permalink/629649080975554/

The comments from the coaches helped me to close the deal with my client. I have attached a copy of my proposal. It is not perfect because I did not get the chance to edit it completely applying Coach Meliza's advice. It is very important to share your proposal for critique 3-4 days before presenting it to your client. I am just lucky that my client and I have developed mutual trust kaya na close ko din siguro. Coach Carlo's #2 "fail safe" clause was my lifesaver.
Yung expect ko na £100 per month, naglakas loob akong gawing £200 to match yung quality ng services ko. Sana pala tinaasan ko pa LOL.

Salamat, ka-Tribe.
Wishing everyone the courage to try the process and not be afraid of the challenges because YOU can make it happen.

Final Proposal Link below:
https://docs.google.com/document/d/1dFIyOLTnFAsw1fAjEBjk88TqFJbBg0zaoBOr7DVaZXE/edit?usp=sharing



[redacted]

MAY 28, 11:35 AM

[redacted]e! My name is Rachel and I saw your post on the FB group asking about FB ads.

I can help you with it. Please let me know. I just started my Social Media Marketing business and like you, I am looking for clients.

MAY 28, 2:31 PM

Hi Rachel. I'd love to have a chat about how we can support each other.

You can now call each other and see information like Active Status and when you've read messages.

Hi. I'm not working with anyone at the moment. I am in a mentor ship that provides this support later down the line but not right now.
What sort of a budget would I need to start?

We are both a growing company and I would like to make it a long-term partnership.

May I ask what is the monthly fee you can set aside for Social Media Management?

Ok. I'm really not even sure how much these things cost but I could spend around £100 per month at the moment. More once I attract more clients of course 😁

Is that adequate?

That is a great start. I am glad you are willing to work with me.

spreadsheets online, for free.
accounts.google.com

6:34 PM

Audio Call
31 mins

Audio Call
Tap to call again

Not sure why we got disconnected

please call
Me back when you can

6:44 PM

Audio Call
9 mins

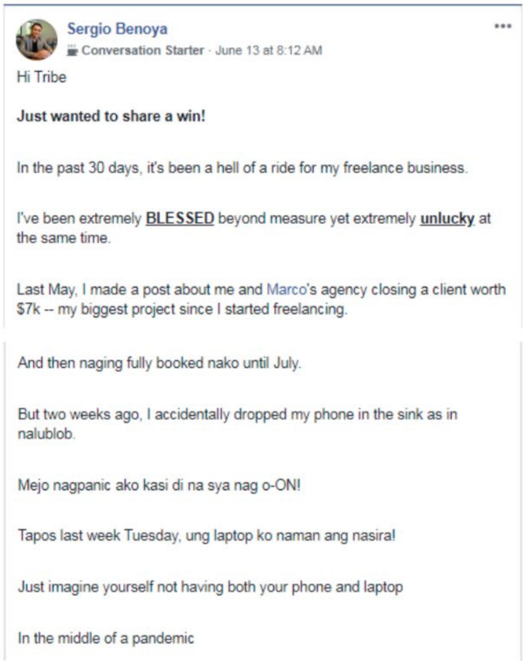
Thanks Charlotte ❤️
I just sent the proposal in your email. When you can, kindly respond that you agree to it.

Thank you

Pages

Your Pages

Fund from Learning
Closed Loop Marketing Group
Love Pag-ibig
[redacted]
[redacted]
[redacted]



Sergio Benoya

Conversation Starter · June 13 at 8:12 AM

Hi Tribe

Just wanted to share a win!

In the past 30 days, it's been a hell of a ride for my freelance business.

I've been extremely **BLESSED** beyond measure yet extremely **unlucky** at the same time.

Last May, I made a post about me and Marco's agency closing a client worth $7k -- my biggest project since I started freelancing.

And then naging fully booked nako until July.

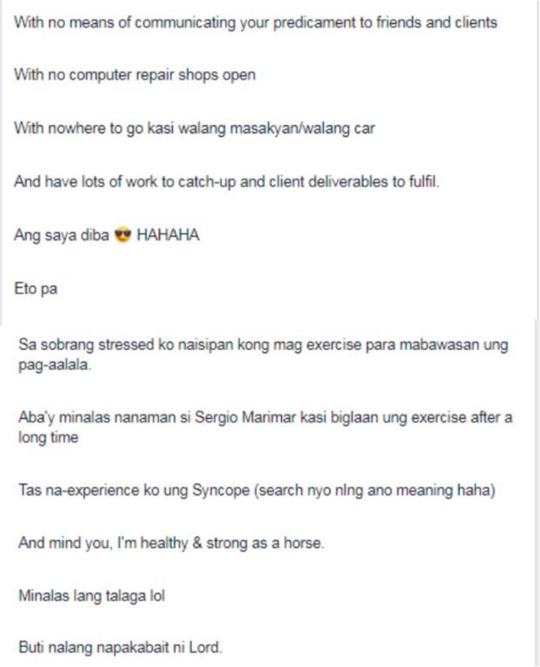
But two weeks ago, I accidentally dropped my phone in the sink as in nalublob.

Mejo nagpanic ako kasi di na sya nag o-ON!

Tapos last week Tuesday, ung laptop ko naman ang nasira!

Just imagine yourself not having both your phone and laptop

In the middle of a pandemic



With no means of communicating your predicament to friends and clients

With no computer repair shops open

With nowhere to go kasi walang masakyan/walang car

And have lots of work to catch-up and client deliverables to fulfil.

Ang saya diba 😎 HAHAHA

Eto pa

Sa sobrang stressed ko naisipan kong mag exercise para mabawasan ung pag-aalala.

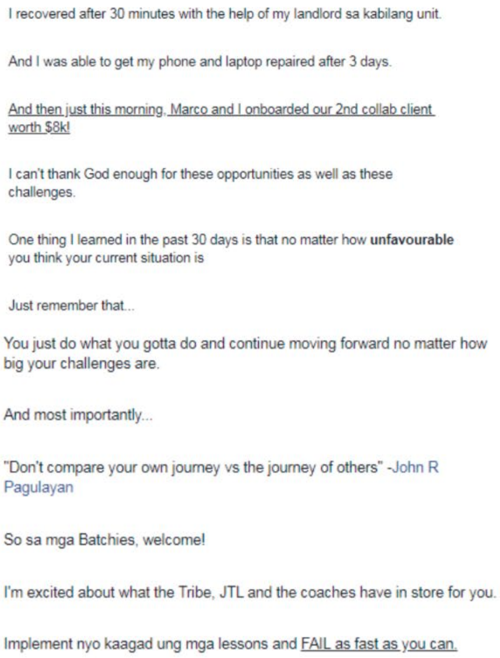
Aba'y minalas nanaman si Sergio Marimar kasi biglaan ung exercise after a long time

Tas na-experience ko ung Syncope (search nyo nlng ano meaning haha)

And mind you, I'm healthy & strong as a horse.

Minalas lang talaga lol

Buti nalang napakabait ni Lord.



I recovered after 30 minutes with the help of my landlord sa kabilang unit.

And I was able to get my phone and laptop repaired after 3 days.

And then just this morning, Marco and I onboarded our 2nd collab client worth $8k!

I can't thank God enough for these opportunities as well as these challenges.

One thing I learned in the past 30 days is that no matter how **unfavourable** you think your current situation is

Just remember that...

You just do what you gotta do and continue moving forward no matter how big your challenges are.

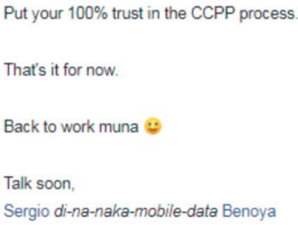
And most importantly...

"Don't compare your own journey vs the journey of others" -John R Pagulayan

So sa mga Batchies, welcome!

I'm excited about what the Tribe, JTL and the coaches have in store for you.

Implement nyo kaagad ung mga lessons and FAIL as fast as you can.

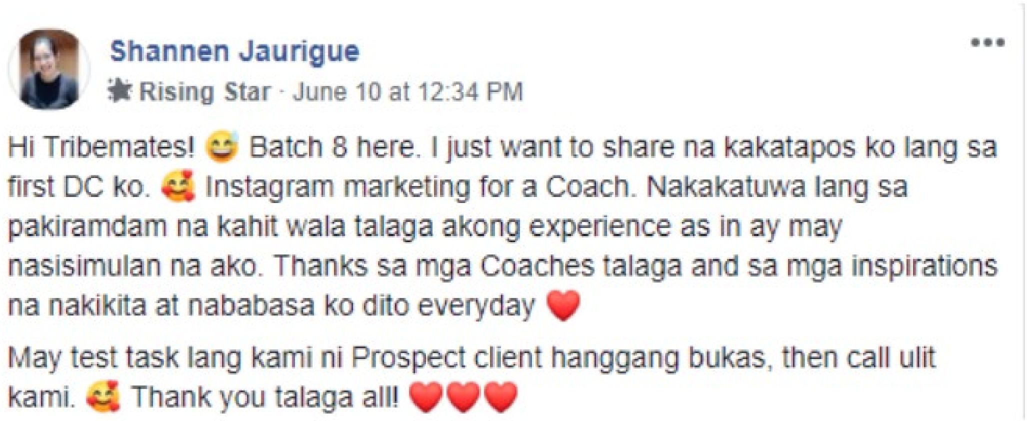


Put your 100% trust in the CCPP process.

That's it for now.

Back to work muna 😀

Talk soon,
Sergio *di-na-naka-mobile-data* Benoya

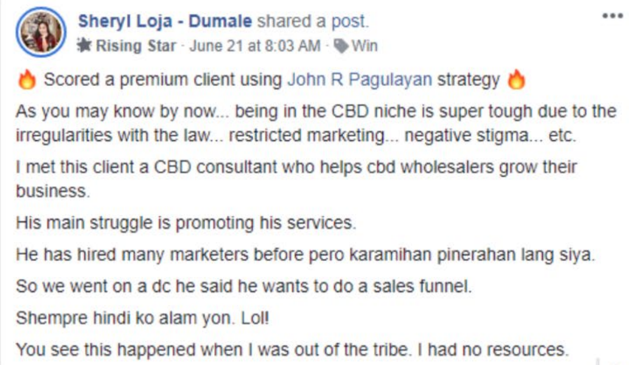


Shannen Jaurigue

Rising Star · June 10 at 12:34 PM

Hi Tribemates! 😅 Batch 8 here. I just want to share na kakatapos ko lang sa first DC ko. 🥰 Instagram marketing for a Coach. Nakakatuwa lang sa pakiramdam na kahit wala talaga akong experience as in ay may nasisimulan na ako. Thanks sa mga Coaches talaga and sa mga inspirations na nakikita at nababasa ko dito everyday ❤️

May test task lang kami ni Prospect client hanggang bukas, then call ulit kami. 🥰 Thank you talaga all! ❤️❤️❤️



Sheryl Loja - Dumale shared a post.
Rising Star · June 21 at 8:03 AM · Win

🔥 Scored a premium client using John R Pagulayan strategy 🔥

As you may know by now... being in the CBD niche is super tough due to the irregularities with the law... restricted marketing... negative stigma... etc.

I met this client a CBD consultant who helps cbd wholesalers grow their business.

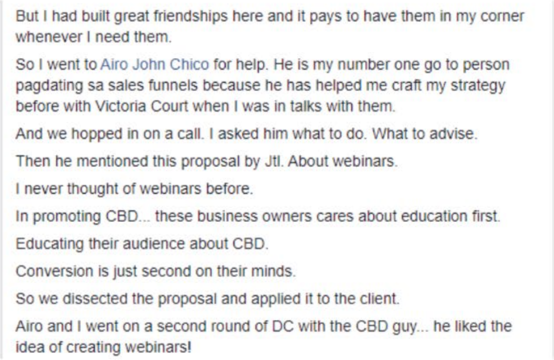
His main struggle is promoting his services.

He has hired many marketers before pero karamihan pinerahan lang siya.

So we went on a dc he said he wants to do a sales funnel.

Shempre hindi ko alam yon. Lol!

You see this happened when I was out of the tribe. I had no resources.



But I had built great friendships here and it pays to have them in my corner whenever I need them.

So I went to Airo John Chico for help. He is my number one go to person pagdating sa sales funnels because he has helped me craft my strategy before with Victoria Court when I was in talks with them.

And we hopped in on a call. I asked him what to do. What to advise.

Then he mentioned this proposal by Jtl. About webinars.

I never thought of webinars before.

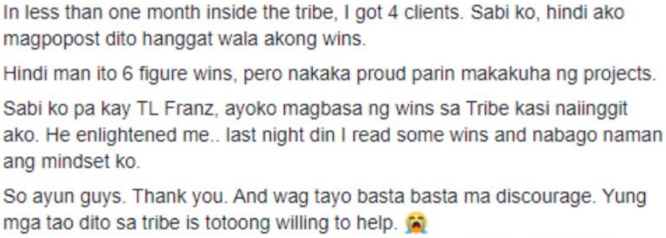
In promoting CBD... these business owners cares about education first.

Educating their audience about CBD.

Conversion is just second on their minds.

So we dissected the proposal and applied it to the client.

Airo and I went on a second round of DC with the CBD guy... he liked the idea of creating webinars!

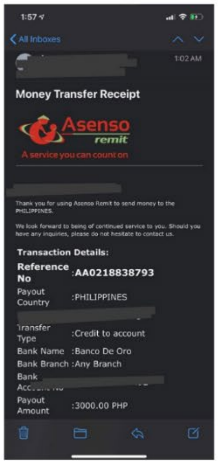


In less than one month inside the tribe, I got 4 clients. Sabi ko, hindi ako magpopost dito hanggat wala akong wins.

Hindi man ito 6 figure wins, pero nakaka proud parin makakuha ng projects.

Sabi ko pa kay TL Franz, ayoko magbasa ng wins sa Tribe kasi naiinggit ako. He enlightened me.. last night din I read some wins and nabago naman ang mindset ko.

So ayun guys. Thank you. And wag tayo basta basta ma discourage. Yung mga tao dito sa tribe is totoong willing to help. 😭



[redacted] 1:02 AM

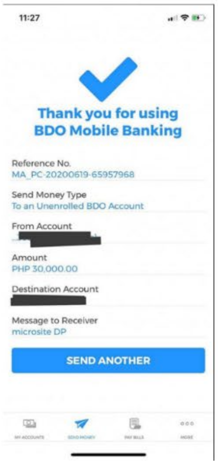
Money Transfer Receipt

[redacted]

Thank you for using Asenso Remit to send money to the PHILIPPINES.

We look forward to being of continued service to you. Should you have any inquiries, please do not hesitate to contact us.

Transaction Details:
Reference No :**AA0218838793**
Payout Country :PHILIPPINES
[redacted]
Transfer Type :Credit to account
Bank Name :Banco De Oro
Bank Branch :Any Branch
Bank Account No [redacted]
Payout Amount :3000.00 PHP



Thank you for using BDO Mobile Banking

Reference No.
MA_PC-20200619-65957968

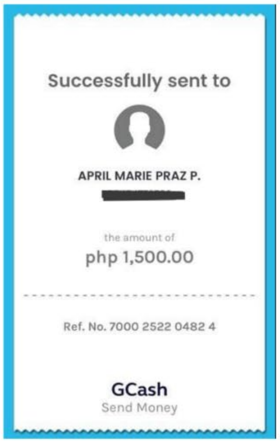
Send Money Type
To an Unenrolled BDO Account

From Account
[redacted]

Amount
PHP 30,000.00

Destination Account
[redacted]

Message to Receiver
microsite DP

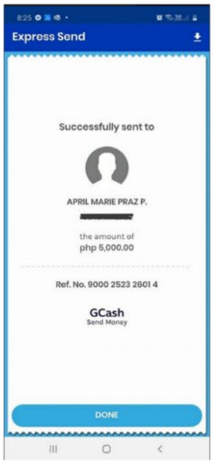


Successfully sent to

APRIL MARIE PRAZ P.
[redacted]

the amount of
php 1,500.00

Ref. No. 7000 2522 0482 4



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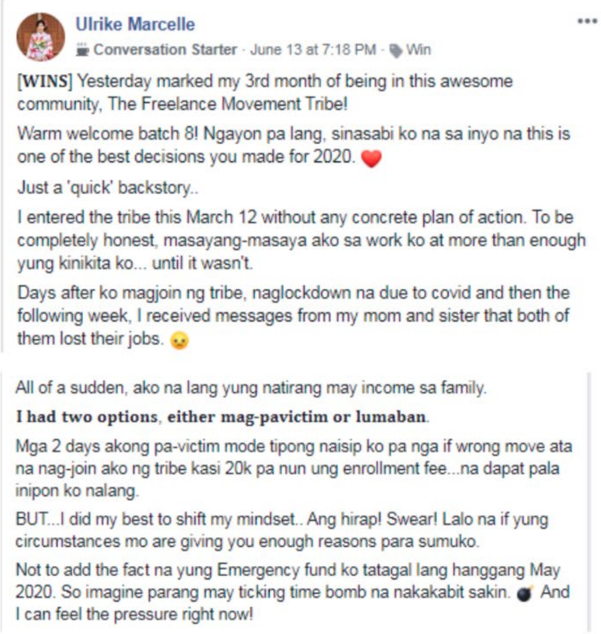


Ulrike Marcelle

Conversation Starter · June 13 at 7:18 PM · Win

[**WINS**] Yesterday marked my 3rd month of being in this awesome community, The Freelance Movement Tribe!

Warm welcome batch 8! Ngayon pa lang, sinasabi ko na sa inyo na this is one of the best decisions you made for 2020. ❤️

Just a 'quick' backstory..

I entered the tribe this March 12 without any concrete plan of action. To be completely honest, masayang-masaya ako sa work ko at more than enough yung kinikita ko... until it wasn't.

Days after ko magjoin ng tribe, naglockdown na due to covid and then the following week, I received messages from my mom and sister that both of them lost their jobs. 😦

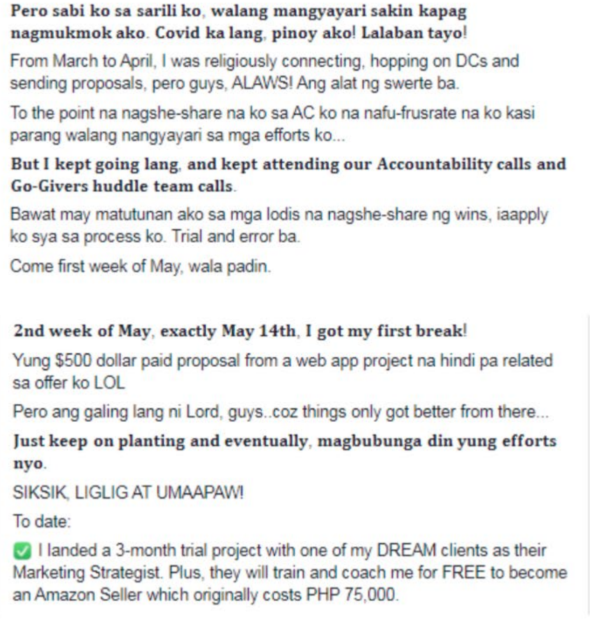
All of a sudden, ako na lang yung natirang may income sa family.

I had two options, either mag-pavictim or lumaban.

Mga 2 days akong pa-victim mode tipong naisip ko pa nga if wrong move ata na nag-join ako ng tribe kasi 20k pa nun ung enrollment fee...na dapat pala inipon ko nalang.

BUT...I did my best to shift my mindset.. Ang hirap! Swear! Lalo na if yung circumstances mo are giving you enough reasons para sumuko.

Not to add the fact na yung Emergency fund ko tatagal lang hanggang May 2020. So imagine parang may ticking time bomb na nakakabit sakin. 💣 And I can feel the pressure right now!



Pero sabi ko sa sarili ko, walang mangyayari sakin kapag nagmukmok ako. Covid ka lang, pinoy ako! Lalaban tayo!

From March to April, I was religiously connecting, hopping on DCs and sending proposals, pero guys, ALAWS! Ang alat ng swerte ba.

To the point na nagshe-share na ko sa AC ko na nafu-frusrate na ko kasi parang walang nangyayari sa mga efforts ko...

But I kept going lang, and kept attending our Accountability calls and Go-Givers huddle team calls.

Bawat may matutunan ako sa mga lodis na nagshe-share ng wins, iaapply ko sya sa process ko. Trial and error ba.

Come first week of May, wala padin.

2nd week of May, exactly May 14th, I got my first break!

Yung $500 dollar paid proposal from a web app project na hindi pa related sa offer ko LOL

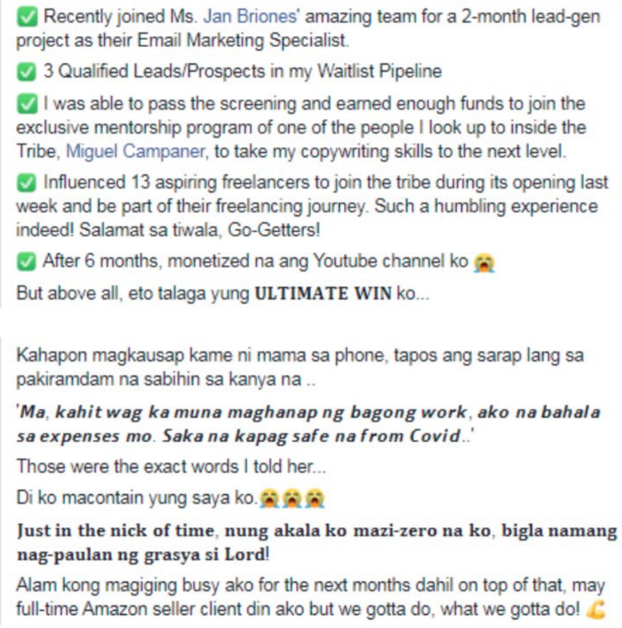
Pero ang galing lang ni Lord, guys..coz things only got better from there...

Just keep on planting and eventually, magbubunga din yung efforts nyo.

SIKSIK, LIGLIG AT UMAAPAW!

To date:

✅ I landed a 3-month trial project with one of my DREAM clients as their Marketing Strategist. Plus, they will train and coach me for FREE to become an Amazon Seller which originally costs PHP 75,000.



✅ Recently joined Ms. Jan Briones' amazing team for a 2-month lead-gen project as their Email Marketing Specialist.

✅ 3 Qualified Leads/Prospects in my Waitlist Pipeline

✅ I was able to pass the screening and earned enough funds to join the exclusive mentorship program of one of the people I look up to inside the Tribe, Miguel Campaner, to take my copywriting skills to the next level.

✅ Influenced 13 aspiring freelancers to join the tribe during its opening last week and be part of their freelancing journey. Such a humbling experience indeed! Salamat sa tiwala, Go-Getters!

✅ After 6 months, monetized na ang Youtube channel ko 😭

But above all, eto talaga yung **ULTIMATE WIN** ko...

Kahapon magkausap kame ni mama sa phone, tapos ang sarap lang sa pakiramdam na sabihin sa kanya na ..

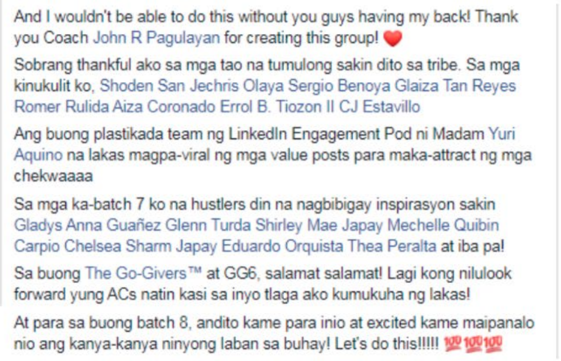
'***Ma, kahit wag ka muna maghanap ng bagong work, ako na bahala sa expenses mo. Saka na kapag safe na from Covid**..'*

Those were the exact words I told her...

Di ko macontain yung saya ko.😭😭😭

Just in the nick of time, nung akala ko mazi-zero na ko, bigla namang nag-paulan ng grasya si Lord!

Alam kong magiging busy ako for the next months dahil on top of that, may full-time Amazon seller client din ako but we gotta do, what we gotta do! 💪



And I wouldn't be able to do this without you guys having my back! Thank you Coach John R Pagulayan for creating this group! ❤️

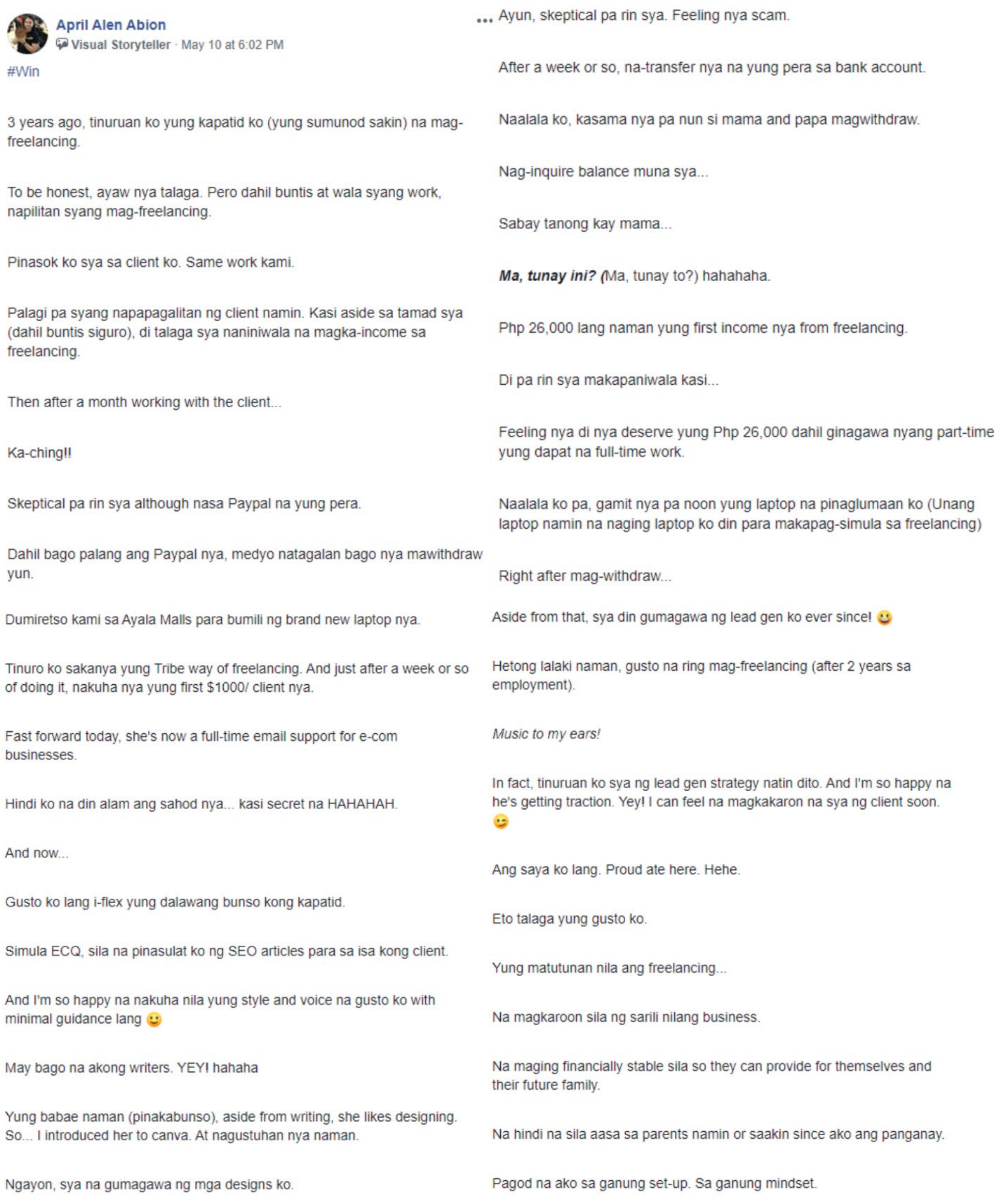
Sobrang thankful ako sa mga tao na tumulong sakin dito sa tribe. Sa mga kinukulit ko, Shoden San Jechris Olaya Sergio Benoya Glaiza Tan Reyes Romer Rulida Aiza Coronado Errol B. Tiozon II CJ Estavillo

Ang buong plastikada team ng LinkedIn Engagement Pod ni Madam Yuri Aquino na lakas magpa-viral ng mga value posts para maka-attract ng mga chekwaaaa

Sa mga ka-batch 7 ko na hustlers din na nagbibigay inspirasyon sakin Gladys Anna Guañez Glenn Turda Shirley Mae Japay Mechelle Quibin Carpio Chelsea Sharm Japay Eduardo Orquista Thea Peralta at iba pa!

Sa buong The Go-Givers™ at GG6, salamat salamat! Lagi kong nilulook forward yung ACs natin kasi sa inyo tlaga ako kumukuha ng lakas!

At para sa buong batch 8, andito kame para inio at excited kame maipanalo nio ang kanya-kanya ninyong laban sa buhay! Let's do this!!!!! 💯💯💯



April Alen Abion
Visual Storyteller · May 10 at 6:02 PM

#Win

3 years ago, tinuruan ko yung kapatid ko (yung sumunod sakin) na mag-freelancing.

To be honest, ayaw nya talaga. Pero dahil buntis at wala syang work, napilitan syang mag-freelancing.

Pinasok ko sya sa client ko. Same work kami.

Palagi pa syang napapagalitan ng client namin. Kasi aside sa tamad sya (dahil buntis siguro), di talaga sya naniniwala na magka-income sa freelancing.

Then after a month working with the client...

Ka-ching!!

Skeptical pa rin sya although nasa Paypal na yung pera.

Dahil bago palang ang Paypal nya, medyo natagalan bago nya mawithdraw yun.

Ayun, skeptical pa rin sya. Feeling nya scam.

After a week or so, na-transfer nya na yung pera sa bank account.

Naalala ko, kasama nya pa nun si mama and papa magwithdraw.

Nag-inquire balance muna sya...

Sabay tanong kay mama...

Ma, tunay ini? (Ma, tunay to?) hahahaha.

Php 26,000 lang naman yung first income nya from freelancing.

Di pa rin sya makapaniwala kasi...

Feeling nya di nya deserve yung Php 26,000 dahil ginagawa nyang part-time yung dapat na full-time work.

Naalala ko pa, gamit nya pa noon yung laptop na pinaglumaan ko (Unang laptop namin na naging laptop ko din para makapag-simula sa freelancing)

Right after mag-withdraw...

Dumiretso kami sa Ayala Malls para bumili ng brand new laptop nya.

Tinuro ko sakanya yung Tribe way of freelancing. And just after a week or so of doing it, nakuha nya yung first $1000/ client nya.

Fast forward today, she's now a full-time email support for e-com businesses.

Hindi ko na din alam ang sahod nya... kasi secret na HAHAHAH.

And now...

Gusto ko lang i-flex yung dalawang bunso kong kapatid.

Simula ECQ, sila na pinasulat ko ng SEO articles para sa isa kong client.

And I'm so happy na nakuha nila yung style and voice na gusto ko with minimal guidance lang 🙂

May bago na akong writers. YEY! hahaha

Yung babae naman (pinakabunso), aside from writing, she likes designing. So... I introduced her to canva. At nagustuhan nya naman.

Ngayon, sya na gumagawa ng mga designs ko.

Aside from that, sya din gumagawa ng lead gen ko ever since! 😀

Hetong lalaki naman, gusto na ring mag-freelancing (after 2 years sa employment).

Music to my ears!

In fact, tinuruan ko sya ng lead gen strategy natin dito. And I'm so happy na he's getting traction. Yey! I can feel na magkakaron na sya ng client soon. 😉

Ang saya ko lang. Proud ate here. Hehe.

Eto talaga yung gusto ko.

Yung matutunan nila ang freelancing...

Na magkaroon sila ng sarili nilang business.

Na maging financially stable sila so they can provide for themselves and their future family.

Na hindi na sila aasa sa parents namin or saakin since ako ang panganay.

Pagod na ako sa ganung set-up. Sa ganung mindset.

Kaya I promised myself na hindi na 'to mauulit sa generation namin.

At eto na nga!!

For me, doing this for my siblings also means giving my parents the peace of mind they deserve.

Gusto ko silang tumanda ng stress-free at masaya! 🙂

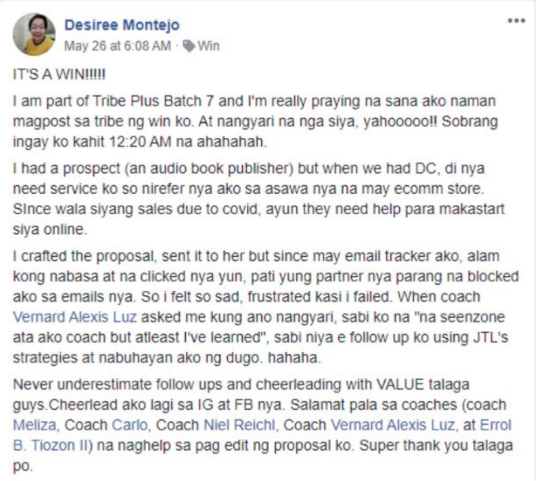
Heto lang masaya na ako! ❤️

Mabuti nalang, nakilala ko si freelancing.

Mabuti nalang, nakilala ko kayo.

Thank you The Freelance Movement Tribe

Thank you Coach John R Pagulayan, ❤️



Desiree Montejo
May 26 at 6:08 AM · Win

IT'S A WIN!!!!!

I am part of Tribe Plus Batch 7 and I'm really praying na sana ako naman magpost sa tribe ng win ko. At nangyari na nga siya, yahooooo!! Sobrang ingay ko kahit 12:20 AM na ahahahah.

I had a prospect (an audio book publisher) but when we had DC, di nya need service ko so nirefer nya ako sa asawa nya na may ecomm store. SInce wala siyang sales due to covid, ayun they need help para makastart siya online.

I crafted the proposal, sent it to her but since may email tracker ako, alam kong nabasa at na clicked nya yun, pati yung partner nya parang na blocked ako sa emails nya. So i felt so sad, frustrated kasi i failed. When coach Vernard Alexis Luz asked me kung ano nangyari, sabi ko na "na seenzone ata ako coach but atleast I've learned", sabi niya e follow up ko using JTL's strategies at nabuhayan ako ng dugo. hahaha.

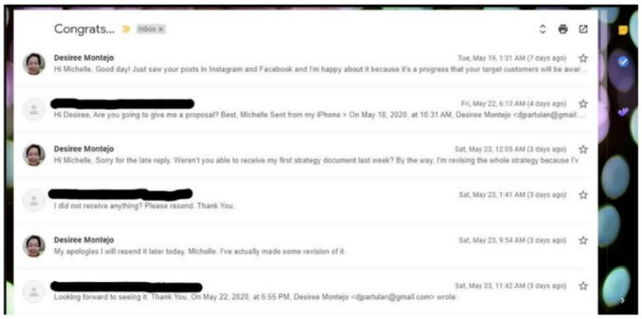
Never underestimate follow ups and cheerleading with VALUE talaga guys.Cheerlead ako lagi sa IG at FB nya. Salamat pala sa coaches (coach Meliza, Coach Carlo, Coach Niel Reichl, Coach Vernard Alexis Luz, at Errol B. Tiozon II) na naghelp sa pag edit ng proposal ko. Super thank you talaga po.

So moving forward, sobrang happy niya pati ako (alam kasi niya na 1st client ko siya and 1st time ko tong gawin lahat sa kanya), na excite din siya kasi 1st time din nya to venture online selling. so parehas kami 1st time at sobrang bait nya pati husband nya (yung ngrefer at na blocked ako sa emails nya).

Sobrang happy ko kasi may results talaga dito sa TRIBE. Follow lang talaga ng steps ni JTL, follow up without sounding too pushy and salesy, cheerlead nyo sila (bet nila yun pramis). Kahit hindi premium to sa iba, super duper premium na sakin, Iba pala talaga feeling noh pag 1st time magkakaclient.

Note: may isang DC pa ako sa thursday - hehehehe

Salamat again and I'll sleep happy now. 🙂



Congrats... Inbox ×

Desiree Montejo Tue, May 19, 1:31 AM (7 days ago)
Hi Michelle, Good day! Just saw your posts in Instagram and Facebook and I'm happy about it because it's a progress that your target customers will be awar...

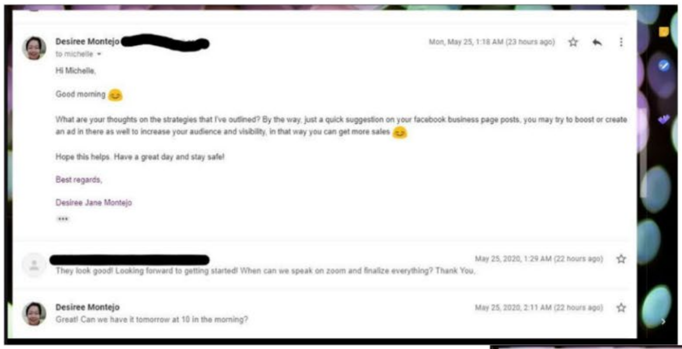
[redacted] Fri, May 22, 6:13 AM (4 days ago)
Hi Desiree, Are you going to give me a proposal? Best, Michelle Sent from my iPhone > On May 18, 2020, at 10:31 AM, Desiree Montejo <djpartulan@gmail...

Desiree Montejo Sat, May 23, 12:05 AM (3 days ago)
Hi Michelle, Sorry for the late reply. Weren't you able to receive my first strategy document last week? By the way, I'm revising the whole strategy because I'v

[redacted] Sat, May 23, 1:41 AM (3 days ago)
I did not receive anything? Please resend. Thank You.

Desiree Montejo Sat, May 23, 9:54 AM (3 days ago)
My apologies I will resend it later today, Michelle. I've actually made some revision of it.

[redacted] Sat, May 23, 11:42 AM (3 days ago)
Looking forward to seeing it. Thank You. On May 22, 2020, at 6:55 PM, Desiree Montejo <djpartulan@gmail.com> wrote



Desiree Montejo [redacted]

to michelle

Mon, May 25, 1:18 AM (23 hours ago)

Hi Michelle,

Good morning 😊

What are your thoughts on the strategies that I've outlined? By the way, just a quick suggestion on your facebook business page posts, you may try to boost or create an ad in there as well to increase your audience and visibility, in that way you can get more sales 😊

Hope this helps. Have a great day and stay safe!

Best regards,

Desiree Jane Montejo

[redacted]

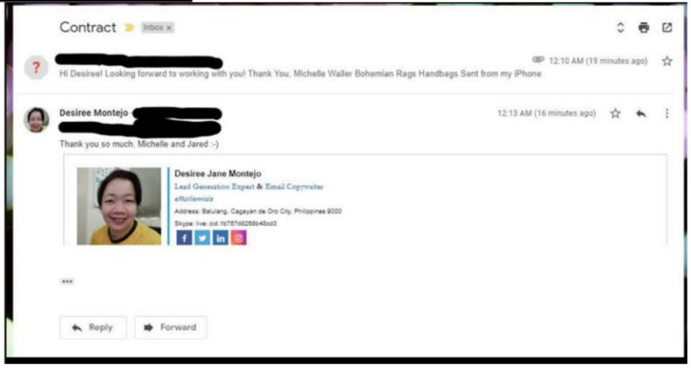
May 25, 2020, 1:29 AM (22 hours ago)

They look good! Looking forward to getting started! When can we speak on zoom and finalize everything? Thank You,

Desiree Montejo

May 25, 2020, 2:11 AM (22 hours ago)

Great! Can we have it tomorrow at 10 in the morning?



Contract

[redacted]

12:10 AM (19 minutes ago)

Hi Desiree! Looking forward to working with you! Thank You, Michelle Waller Bohemian Rags Handbags Sent from my iPhone

Desiree Montejo [redacted]

12:13 AM (16 minutes ago)

Thank you so much, Michelle and Jared :-)

Desiree Jane Montejo
Lead Generation Expert & Email Copywriter
Address: Balulang, Cagayan de Oro City, Philippines 9000

Gem Barrion is with Jenn Seprado and 4 others.
May 16 at 10:24 AM · referrals

Good evening Tribemates!

Sharing to you my small wins (with an "**s**") for the past weeks…

I was referred by a friend to a client who is looking to move their family business online and has a requirement to improve their FB Branding, Manychat and creating a Shopify Store…

When I got the message from the client, I got mixed feelings. Excitement, Anxiousness, Fear, Hopeful…

I honestly didn't know what to do…****Panic Mode*****

Why?

- It's my first time having a local client and I have no idea about pricing…
- Among the 3 requirements, I only do Shopify, very little knowledge of bots and branding.
- I currently have 2 clients and my mind is saying "your plate is full."

I didn't let these reasons paralyze me – I did what I have to!

I responded to the client and started talking to her, asking questions, and building a relationship.

I asked her for a **COFFEE DATE!** (for those who attended the training last night, you know how this works!)

- The client initially asked me to do an audit on their FB Page and I did give her what I thought the page lack, good and not so good points.
- I asked questions, get to know her, her business and I made sure I would give her some thoughts on the photos posted, etc. (no strings attached)

After a week or so of exchanging messages, I made the next move, I did the **FIRST DATE OFFER!**

A proposal has been submitted and a call was scheduled, which was earlier today…

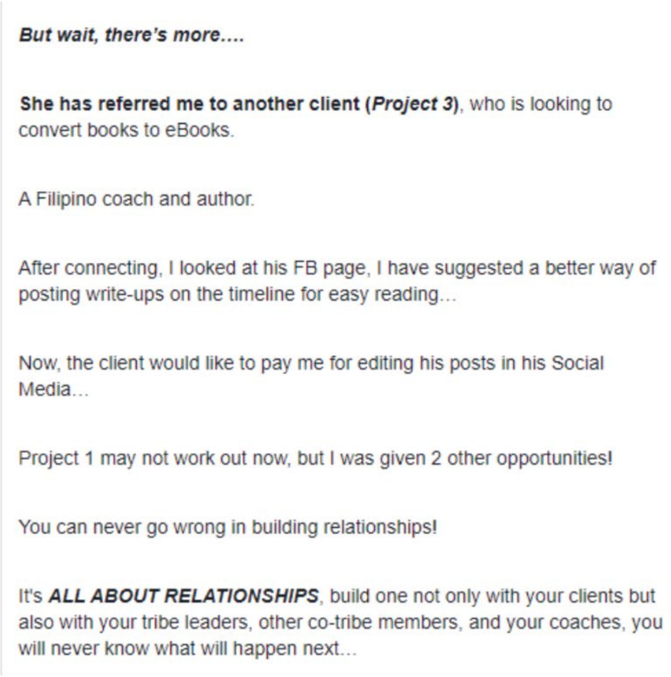
I was informed that the plans of this project were put on hold indefinitely… but a promise that in case, I will be first in line, once they have straightened out their plans as a family

(*"It's not you… It's me!"* sounds familiar?)

But the amazing thing is, even if Project 1 was placed on hold…

Project 2 is on the pipeline >>> Same client and different task…

We discussed Project 2 for July roll out which involves a free webinar, a paid training course, and email marketing!



But wait, there's more….

She has referred me to another client (*Project 3*), who is looking to convert books to eBooks.

A Filipino coach and author.

After connecting, I looked at his FB page, I have suggested a better way of posting write-ups on the timeline for easy reading…

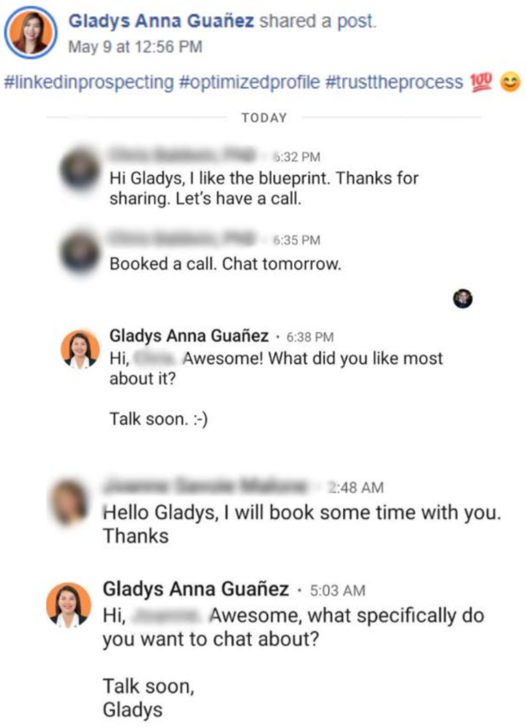
Now, the client would like to pay me for editing his posts in his Social Media…

Project 1 may not work out now, but I was given 2 other opportunities!

You can never go wrong in building relationships!

It's ***ALL ABOUT RELATIONSHIPS***, build one not only with your clients but also with your tribe leaders, other co-tribe members, and your coaches, you will never know what will happen next…

It's All About
Relationships



Gladys Anna Guañez shared a post.
May 9 at 12:56 PM

#linkedinprospecting #optimizedprofile #trusttheprocess 💯 😊

TODAY

[redacted] · 6:32 PM
Hi Gladys, I like the blueprint. Thanks for sharing. Let's have a call.

[redacted] · 6:35 PM
Booked a call. Chat tomorrow.

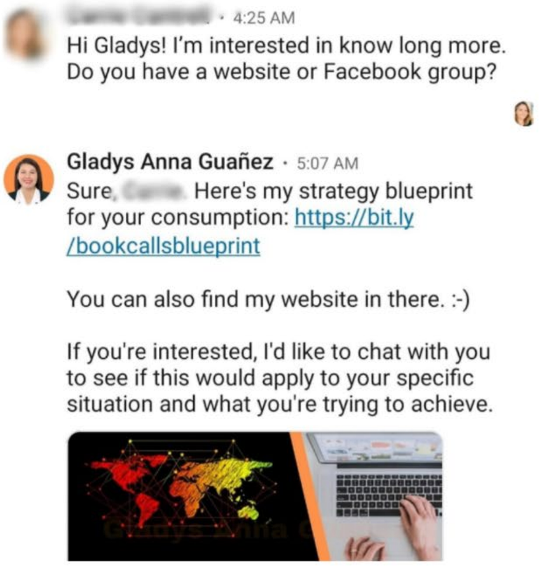
Gladys Anna Guañez · 6:38 PM
Hi, [redacted] Awesome! What did you like most about it?

Talk soon. :-)

[redacted] · 2:48 AM
Hello Gladys, I will book some time with you. Thanks

Gladys Anna Guañez · 5:03 AM
Hi, [redacted] Awesome, what specifically do you want to chat about?

Talk soon,
Gladys

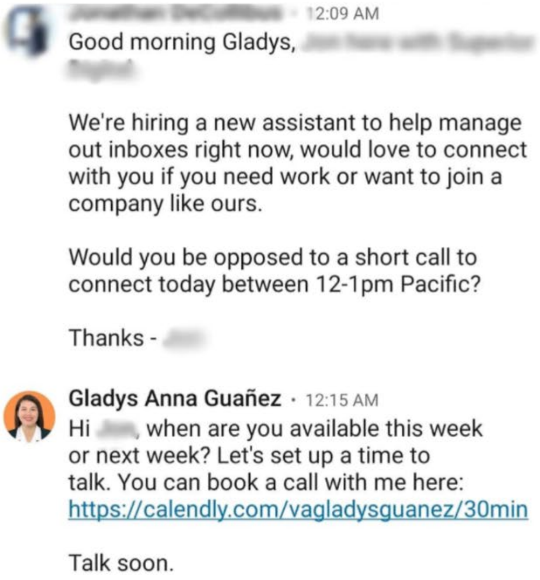


[redacted] · 4:25 AM
Hi Gladys! I'm interested in know long more. Do you have a website or Facebook group?

Gladys Anna Guañez · 5:07 AM
Sure, [redacted] Here's my strategy blueprint for your consumption: https://bit.ly/bookcallsblueprint

You can also find my website in there. :-)

If you're interested, I'd like to chat with you to see if this would apply to your specific situation and what you're trying to achieve.



[redacted] · 12:09 AM
Good morning Gladys, [redacted]

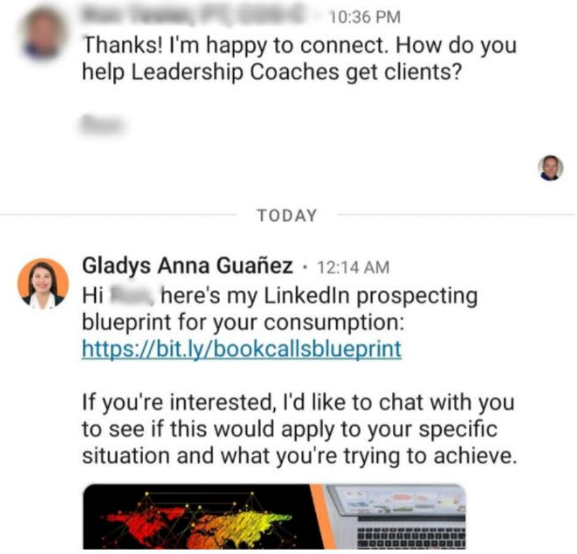
We're hiring a new assistant to help manage out inboxes right now, would love to connect with you if you need work or want to join a company like ours.

Would you be opposed to a short call to connect today between 12-1pm Pacific?

Thanks - [redacted]

Gladys Anna Guañez · 12:15 AM
Hi [redacted], when are you available this week or next week? Let's set up a time to talk. You can book a call with me here: https://calendly.com/vagladysguanez/30min

Talk soon.



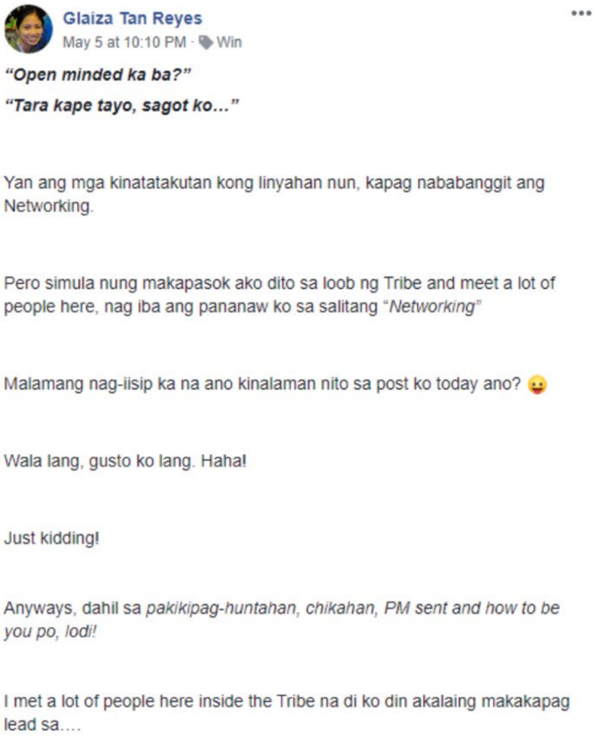
[redacted] · 10:36 PM
Thanks! I'm happy to connect. How do you help Leadership Coaches get clients?

[redacted]

TODAY

Gladys Anna Guañez · 12:14 AM
Hi [redacted], here's my LinkedIn prospecting blueprint for your consumption: https://bit.ly/bookcallsblueprint

If you're interested, I'd like to chat with you to see if this would apply to your specific situation and what you're trying to achieve.



Glaiza Tan Reyes
May 5 at 10:10 PM · Win

"Open minded ka ba?"

"Tara kape tayo, sagot ko…"

Yan ang mga kinatatakutan kong linyahan nun, kapag nababanggit ang Networking.

Pero simula nung makapasok ako dito sa loob ng Tribe and meet a lot of people here, nag iba ang pananaw ko sa salitang "*Networking*"

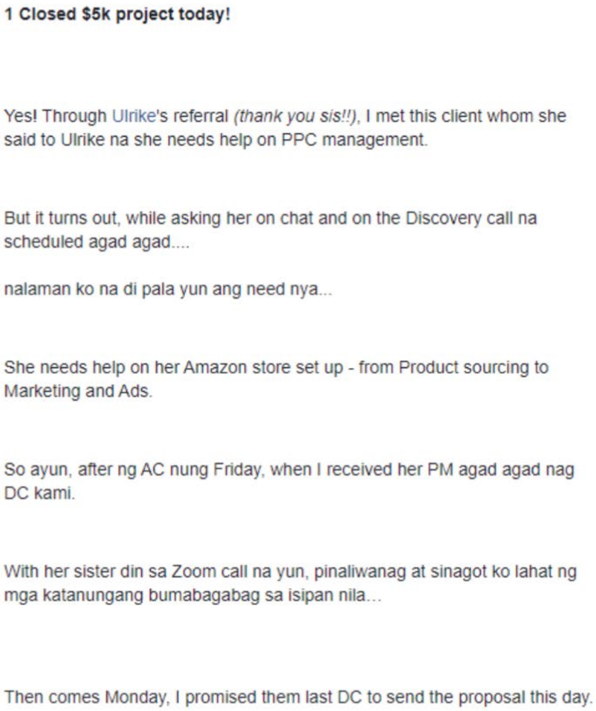
Malamang nag-iisip ka na ano kinalaman nito sa post ko today ano? 😛

Wala lang, gusto ko lang. Haha!

Just kidding!

Anyways, dahil sa *pakikipag-huntahan, chikahan, PM sent and how to be you po, lodi!*

I met a lot of people here inside the Tribe na di ko din akalaing makakapag lead sa….



1 Closed $5k project today!

Yes! Through Ulrike's referral *(thank you sis!!)*, I met this client whom she said to Ulrike na she needs help on PPC management.

But it turns out, while asking her on chat and on the Discovery call na scheduled agad agad….

nalaman ko na di pala yun ang need nya…

She needs help on her Amazon store set up - from Product sourcing to Marketing and Ads.

So ayun, after ng AC nung Friday, when I received her PM agad agad nag DC kami.

With her sister din sa Zoom call na yun, pinaliwanag at sinagot ko lahat ng mga katanungang bumabagabag sa isipan nila…

Then comes Monday, I promised them last DC to send the proposal this day.

And guess what?

She choose the Option 1 on my proposal na di ko na ini-expect!

Okay na ako sa 3rd option eh (*as what coach John said sa retainer training, "happy price"*)

Pero nung sinend na nya sa akin ang scanned copy ng signed proposal with her choice (see screen shot below), dun na nag sink in sa akin na - this is another milestone for me**!!!**

So, how was I able to close this deal?

- Coming from a place of help
- On the spot DC
- Answering all their questions and challenges, showing them your expertise based on previous results made from other clients.

- Be updated on the current status of every Amazon sellers - what's happening and issues, dahil sa pagtambay sa mga groups at mag-cheerlead - which made me feel expert sa field. Pero ni-rerelay ko lang din mga natutunan ko mula sa different groups.

At kay coach John na walang sawang gumagabay sa ating lahat, providing us everything we need. Na ang kelangan na lang natin is to apply them and learn by doing. 🙂

Sa buong PakitJustDoIt Tribe for all the support! Thank you!!!

Now going back to business.... 💪

P.S. ang gusto ko lang talaga sabihin sa post na ito, wag tayo mahiya lumabas minsan sa shell natin hehe!

Try to reach out to as many people as possible. Kahit within the Tribe din. You'll never know, your dream client is just waiting around the Tribe's corner 😉

- Giving them all the answers they needed to start with their business

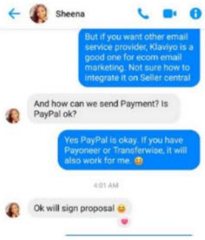
Ayun, pero based kay client this made her decide to sign up and pay the Option 1:

- Getting their trust by providing a live walk-through/demo on how I did the same result from another client. Showing them a live store instead of just a screenshot. *(na sabi nga ni coach Niel - proof and demo)*

Big shoutout kay coach Niel sa pag-pressure sa sinulat kong goal last March. Thank you coach! Dahil dun kaya nag doble kayod ako para ma-achieve ito. 😃

Pati sa pagpapaalala sa amin na lagi kaming mag connecting/prospecting kahit may client works na kami.

Sa aking mga inakay, thank you sa support! Lab lab ko kayo 😃



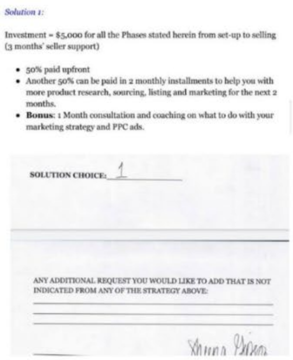
But if you want other email service provider, Klaviyo is a good one for ecom email marketing. Not sure how to integrate it on Seller central

And how can we send Payment? Is PayPal ok?

Yes PayPal is okay. If you have Payoneer or Transferwise, it will also work for me. 😀

4:01 AM

Ok will sign proposal 😀



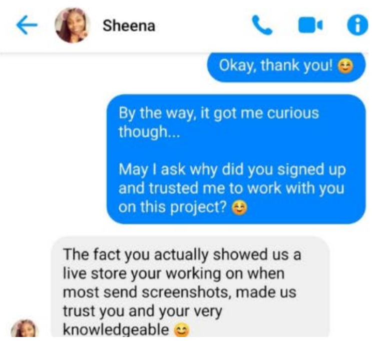
Solution 1:

Investment = $5,000 for all the Phases stated herein from set-up to selling (3 months' seller support)

- 50% paid upfront
- Another 50% can be paid in 2 monthly installments to help you with more product research, sourcing, listing and marketing for the next 2 months.
- **Bonus:** 1 Month consultation and coaching on what to do with your marketing strategy and PPC ads.

SOLUTION CHOICE: 1

ANY ADDITIONAL REQUEST YOU WOULD LIKE TO ADD THAT IS NOT INDICATED FROM ANY OF THE STRATEGY ABOVE:

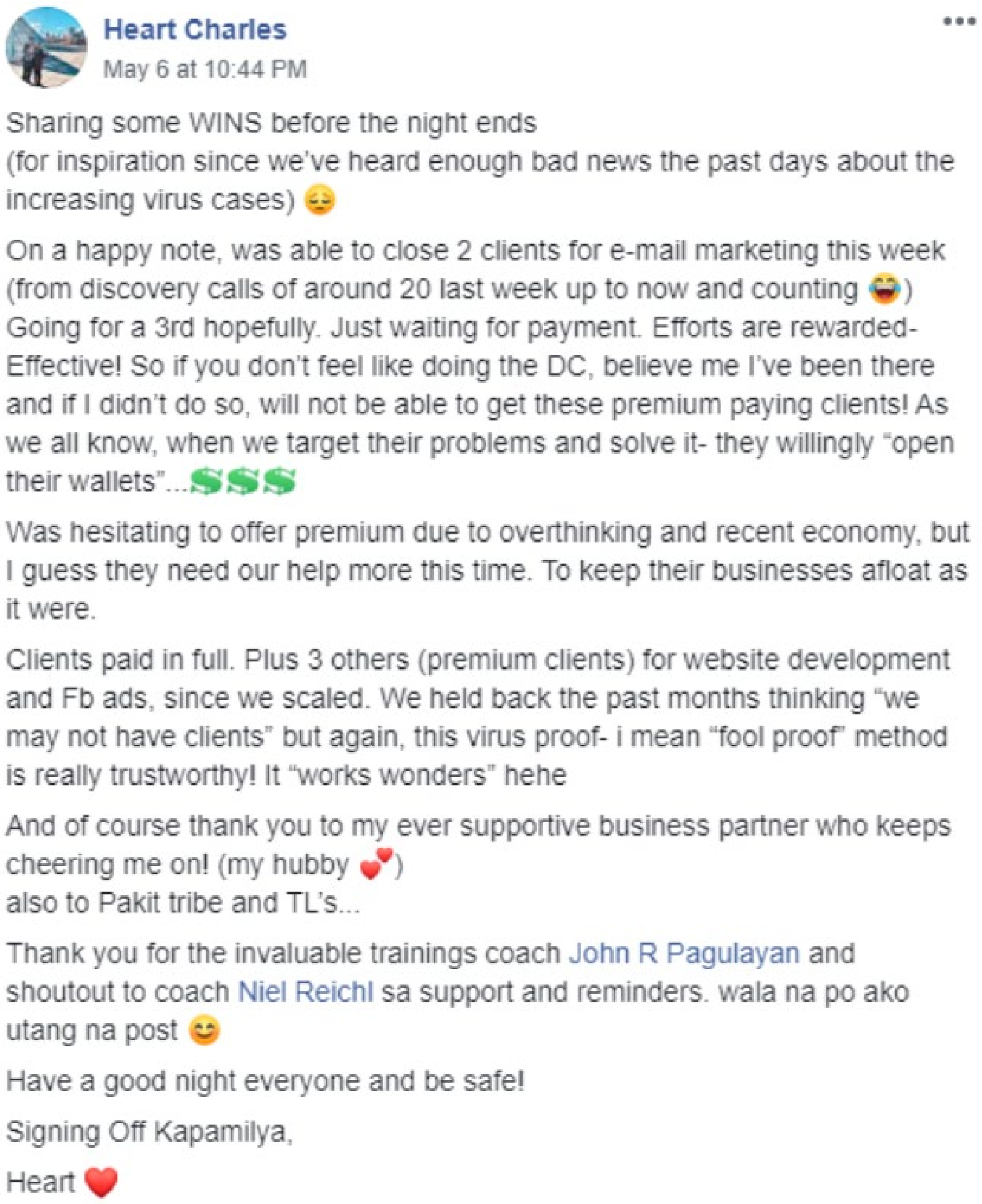


Okay, thank you! 😊

By the way, it got me curious though...

May I ask why did you signed up and trusted me to work with you on this project? 😊

The fact you actually showed us a live store your working on when most send screenshots, made us trust you and your very knowledgeable 😊



Heart Charles
May 6 at 10:44 PM

Sharing some WINS before the night ends
(for inspiration since we've heard enough bad news the past days about the increasing virus cases) 😔

On a happy note, was able to close 2 clients for e-mail marketing this week (from discovery calls of around 20 last week up to now and counting 😂) Going for a 3rd hopefully. Just waiting for payment. Efforts are rewarded- Effective! So if you don't feel like doing the DC, believe me I've been there and if I didn't do so, will not be able to get these premium paying clients! As we all know, when we target their problems and solve it- they willingly "open their wallets"...💲💲💲

Was hesitating to offer premium due to overthinking and recent economy, but I guess they need our help more this time. To keep their businesses afloat as it were.

Clients paid in full. Plus 3 others (premium clients) for website development and Fb ads, since we scaled. We held back the past months thinking "we may not have clients" but again, this virus proof- i mean "fool proof" method is really trustworthy! It "works wonders" hehe

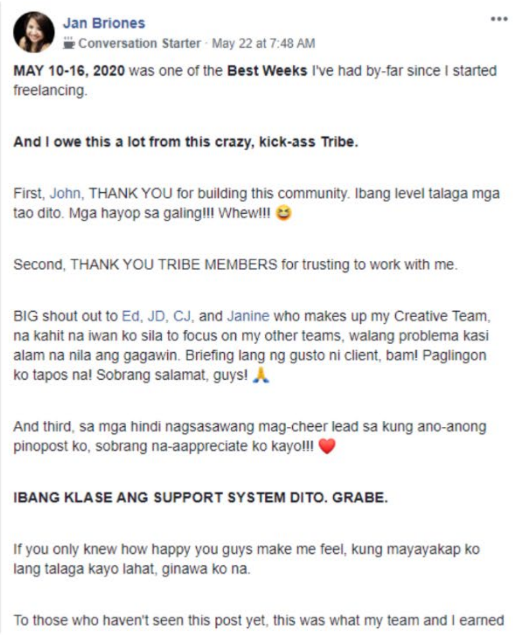
And of course thank you to my ever supportive business partner who keeps cheering me on! (my hubby 💕)
also to Pakit tribe and TL's...

Thank you for the invaluable trainings coach John R Pagulayan and shoutout to coach Niel Reichl sa support and reminders. wala na po ako utang na post 😊

Have a good night everyone and be safe!

Signing Off Kapamilya,

Heart ❤️



Jan Briones
Conversation Starter · May 22 at 7:48 AM

MAY 10-16, 2020 was one of the **Best Weeks** I've had by-far since I started freelancing.

And I owe this a lot from this crazy, kick-ass Tribe.

First, John, THANK YOU for building this community. Ibang level talaga mga tao dito. Mga hayop sa galing!!! Whew!!! 😆

Second, THANK YOU TRIBE MEMBERS for trusting to work with me.

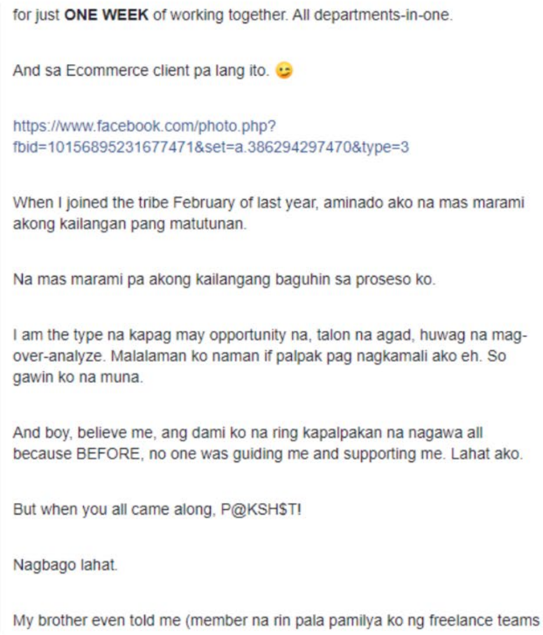
BIG shout out to Ed, JD, CJ, and Janine who makes up my Creative Team, na kahit na iwan ko sila to focus on my other teams, walang problema kasi alam na nila ang gagawin. Briefing lang ng gusto ni client, bam! Paglingon ko tapos na! Sobrang salamat, guys! 🙏

And third, sa mga hindi nagsasawang mag-cheer lead sa kung ano-anong pinopost ko, sobrang na-aappreciate ko kayo!!! ❤️

IBANG KLASE ANG SUPPORT SYSTEM DITO. GRABE.

If you only knew how happy you guys make me feel, kung mayayakap ko lang talaga kayo lahat, ginawa ko na.

To those who haven't seen this post yet, this was what my team and I earned



for just **ONE WEEK** of working together. All departments-in-one.

And sa Ecommerce client pa lang ito. 😉

https://www.facebook.com/photo.php?fbid=10156895231677471&set=a.386294297470&type=3

When I joined the tribe February of last year, aminado ako na mas marami akong kailangan pang matutunan.

Na mas marami pa akong kailangang baguhin sa proseso ko.

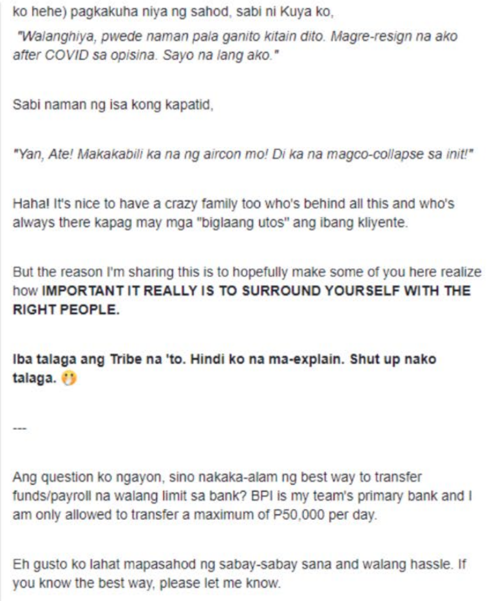
I am the type na kapag may opportunity na, talon na agad, huwag na mag-over-analyze. Malalaman ko naman if palpak pag nagkamali ako eh. So gawin ko na muna.

And boy, believe me, ang dami ko na ring kapalpakan na nagawa all because BEFORE, no one was guiding me and supporting me. Lahat ako.

But when you all came along, P@KSH$T!

Nagbago lahat.

My brother even told me (member na rin pala pamilya ko ng freelance teams



ko hehe) pagkakuha niya ng sahod, sabi ni Kuya ko,

"Walanghiya, pwede naman pala ganito kitain dito. Magre-resign na ako after COVID sa opisina. Sayo na lang ako."

Sabi naman ng isa kong kapatid,

"Yan, Ate! Makakabili ka na ng aircon mo! Di ka na magco-collapse sa init!"

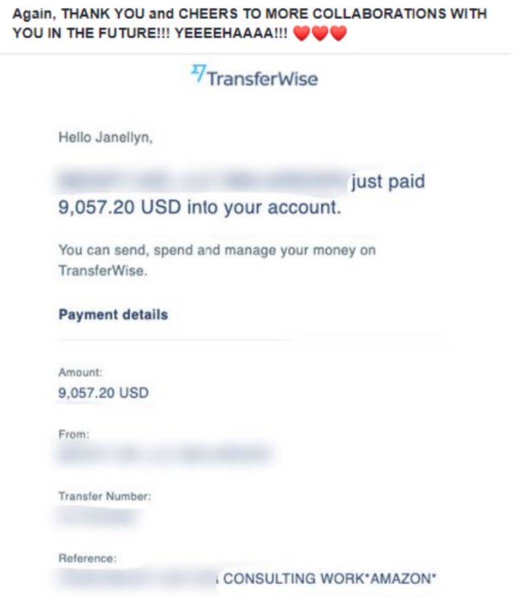
Haha! It's nice to have a crazy family too who's behind all this and who's always there kapag may mga "biglaang utos" ang ibang kliyente.

But the reason I'm sharing this is to hopefully make some of you here realize how **IMPORTANT IT REALLY IS TO SURROUND YOURSELF WITH THE RIGHT PEOPLE.**

Iba talaga ang Tribe na 'to. Hindi ko na ma-explain. Shut up nako talaga. 🤭

Ang question ko ngayon, sino nakaka-alam ng best way to transfer funds/payroll na walang limit sa bank? BPI is my team's primary bank and I am only allowed to transfer a maximum of P50,000 per day.

Eh gusto ko lahat mapasahod ng sabay-sabay sana and walang hassle. If you know the best way, please let me know.



Again, THANK YOU and CHEERS TO MORE COLLABORATIONS WITH YOU IN THE FUTURE!!! YEEEEHAAAA!!! ❤️❤️❤️

TransferWise

Hello Janellyn,

[redacted] just paid 9,057.20 USD into your account.

You can send, spend and manage your money on TransferWise.

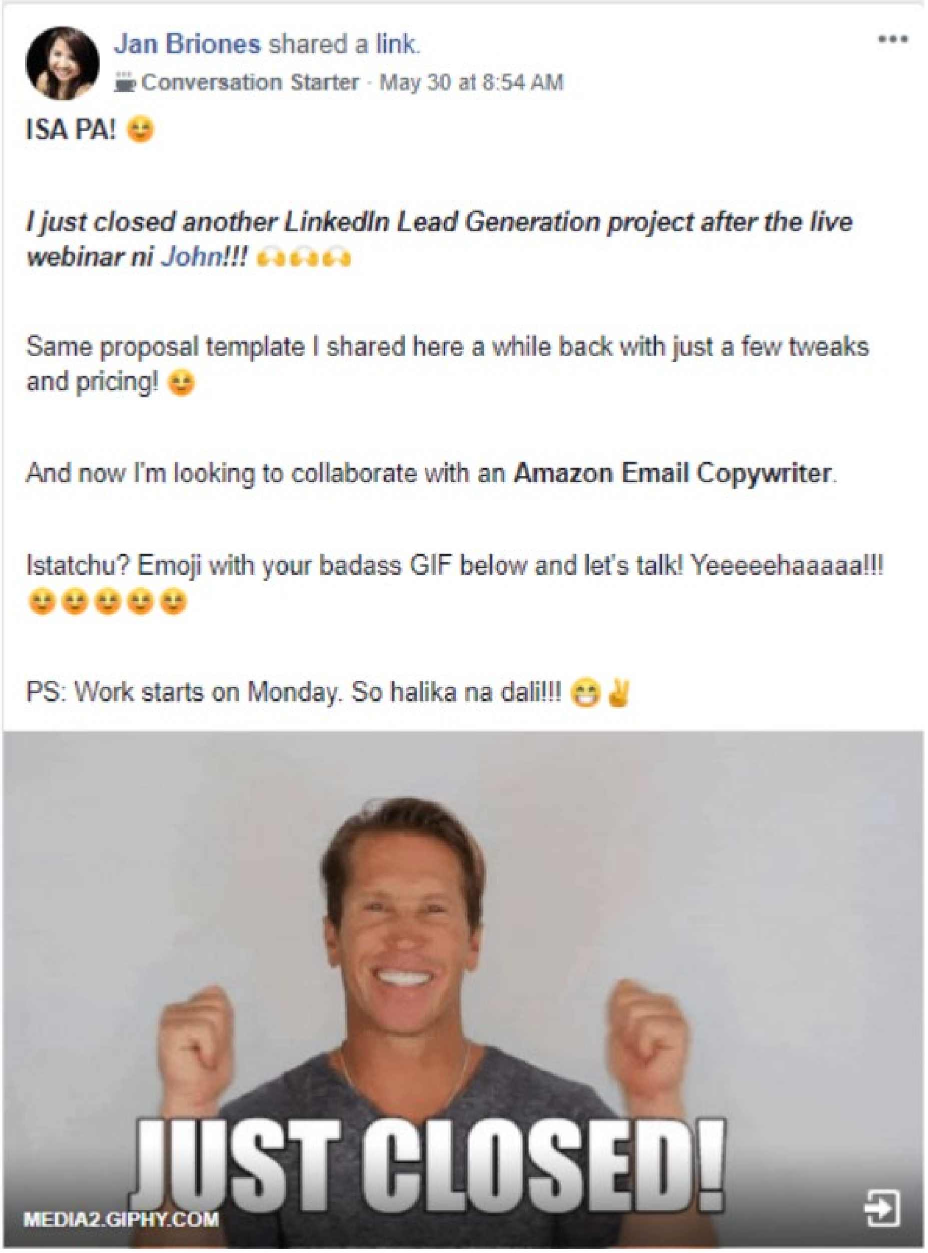
Payment details

Amount:
9,057.20 USD

From:
[redacted]

Transfer Number:
[redacted]

Reference:
[redacted] CONSULTING WORK*AMAZON*



Jan Briones shared a link.
Conversation Starter · May 30 at 8:54 AM

ISA PA! 😊

I just closed another LinkedIn Lead Generation project after the live webinar ni John!!! 🙌🙌🙌

Same proposal template I shared here a while back with just a few tweaks and pricing! 😊

And now I'm looking to collaborate with an **Amazon Email Copywriter**.

Istatchu? Emoji with your badass GIF below and let's talk! Yeeeeehaaaaa!!! 😊😊😊😊😊

PS: Work starts on Monday. So halika na dali!!! 😁✌

Julian Canita

May 11 at 7:45 AM

Hi Tribe,

Wanted to share lang a big shift in how I've been doing things that has allowed me not only to match but even surpass my regular monthly freelancing income even during lockdown.

TL;DR -> Seeking Coaches/Mentors/Support who can give you objective views.

Late last year, i sought the help of 2 particular people to help me this 2020.

One is a successful entrepreneur whose passion is to teach, serve and empower.

The other is a spiritual teacher.

I want to share with you the 3 things that has worked for me the past couple of months which i hope can help as well.

First is having a clear vision, mission and core values.

I've always believed in having a vision and a strong why that drives you.

But I never thought it was important to formalize it to have a vision, mission and core values.

"Pang big companies lang yan", i told myself.

Looking back, maybe that's what has been holding me back from further growing the business.

pero we had an exercise on how to develop ours.

Here's mine:

VISION; A world where empowered entrepreneurs shine their light and spread love and joy/

MISSION: To Double the Sales of 1,000 businesses by 2030

CORE VALUES

We Care

We Make It Happen

We Celebrate

We Grow

We Empower

we Make a Difference

it has been a struggle consciously living up to the core values and aligning my actions with my mission and vision but based on results, it has been helping out.

As in formalized to na nakasulat for me.

having a strong vision to anchor on allows me to assess things i need to do to help me move forward.

For example, may campaign na extra hirap. How would i handle it?

Before, i would proceed to worry and stress out over what to do.

Pero now, the exercise i've been doing and have been taught to do is to go to my core values.

We care.

So if i cared about my client and his business, how would i move forward?

We Grow

how am i asked to grow in this situation?

We Empower

What will allow me to empower this client of mine?

ganun.

Hindi pa siya 100% consistent but getting there and it's helping.

Or, ok may lockdown, daming business naka shutdown, what do we do?

We make it happen.

We find other opportunities to move forward with making our mission and vision happen.

Alignment has been key for me and has been working.

Second is being able to deal with worries and anxieties.

Particularly during the first 2 weeks of lockdown, I had anxieties about it.

Particularly because we had campaigns that stopped, I was the one going out of the house, we had a toddler at home and a baby on the way.

But our coach told us something that has been helping me go on even when worries continue to arise.

He told us to acknowledge the worry.

It's real. It's what we're feeling.

But then ask ourselves, "Will worrying help?"

For me, it wasn't.

So given that awareness, we ask "So what now?"

That question can be miscontrued as insensitive to the realness of everything that's going on but for me, it's actually very empowering.

It tells me that what has happened leading up to this moment, good or bad, has happened.

What now?

What do i choose to do now?

Yes I'm worried, but what now?

Hindi siya "So what?" or "Ano ngayon?" but more of, 'what do i choose to do now?"

Finally, what has worked for me so far is a good balance of responsibility and trust.

both are good qualities.

Responsibility is acknowledging that you are responsible for the results you create in your life.

Trust is knowing that everything is well and will fall into place.

However, i learned that one cannot effectively work without the other.

Too much responsibility and no trust is when you try and try and do everything and control everything na gigil na gigil ka na.

Too much trust with no responsibility is "bahala na si Batman". Mas ganito ako most of last year.

I've been trying to move forward with a good combination of both.

Doing what it takes to make things happen and to create results but also trusting that with what i am doing, everything will fall in place.

#WaGi

#WalangGigil

A couple of weeks ago, I had a call with this business coach of mine and on the same day, had a call with my spiritual mentor.

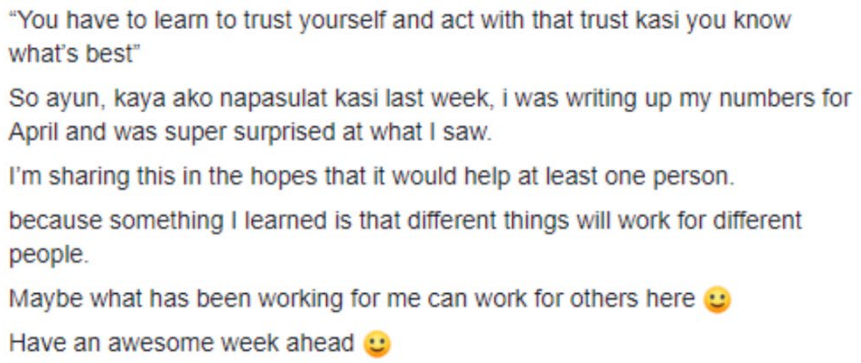
My spiritual teacher told me that as I start a new year of my life, I'm being called to strengthen my intuition yet always be grounded kasi nga nabasa din niya na ang dami kong ideas lagi but i don't ground them on reality.

My business coach naman had us map out a growth canvas for our business and then asked me what among those I've listed would I want to do first.

I picked one and started blurting out "eto na lang kasi…"

And he immediately cut me off.

"Walang kasi-kasi," he said.



“You have to learn to trust yourself and act with that trust kasi you know what’s best”

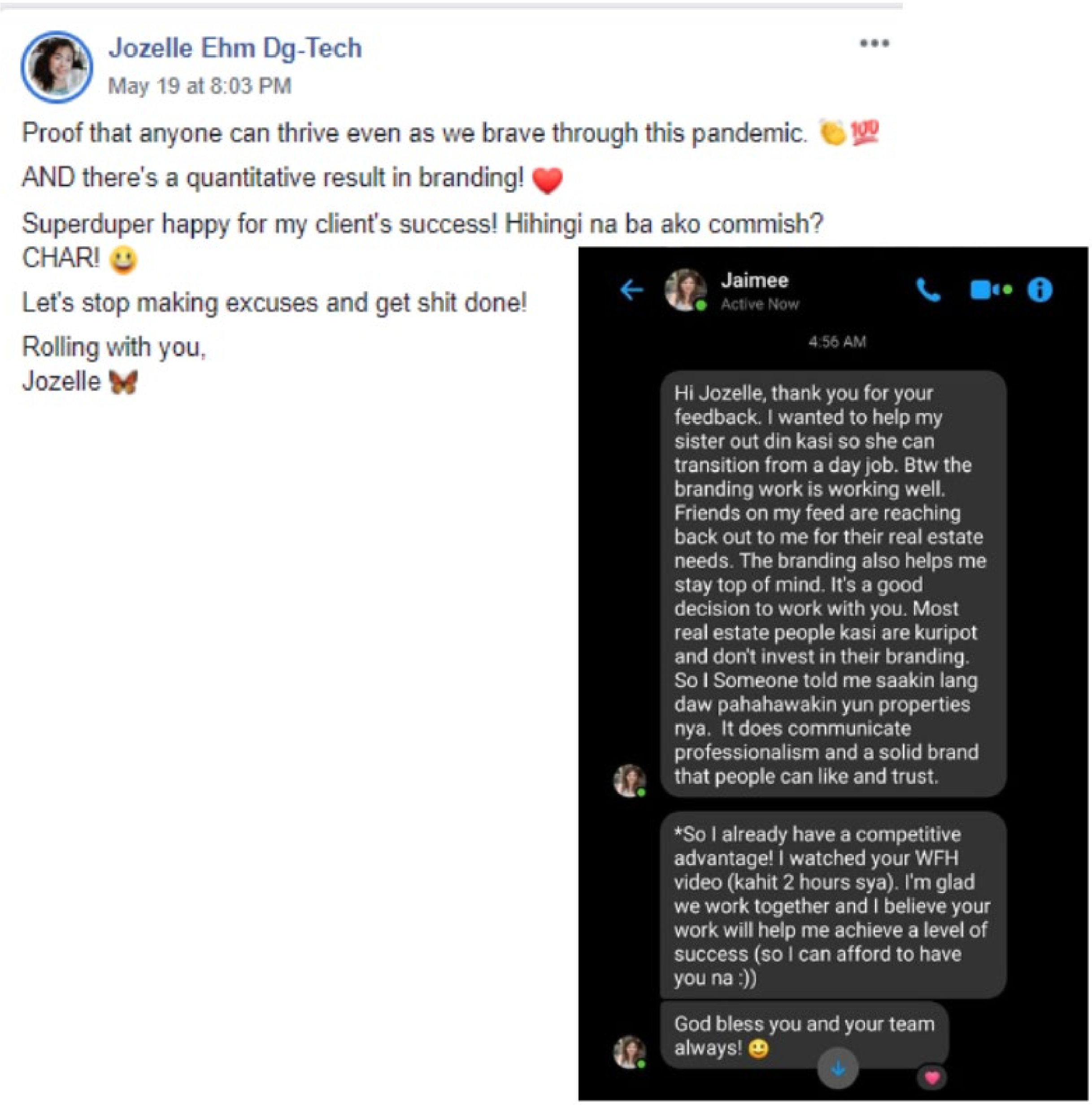
So ayun, kaya ako napasulat kasi last week, i was writing up my numbers for April and was super surprised at what I saw.

I’m sharing this in the hopes that it would help at least one person.

because something I learned is that different things will work for different people.

Maybe what has been working for me can work for others here 🙂

Have an awesome week ahead 🙂



Jozelle Ehm Dg-Tech
May 19 at 8:03 PM

Proof that anyone can thrive even as we brave through this pandemic. 👏💯

AND there's a quantitative result in branding! ❤️

Superduper happy for my client's success! Hihingi na ba ako commish? CHAR! 😃

Let's stop making excuses and get shit done!

Rolling with you,
Jozelle 🦋

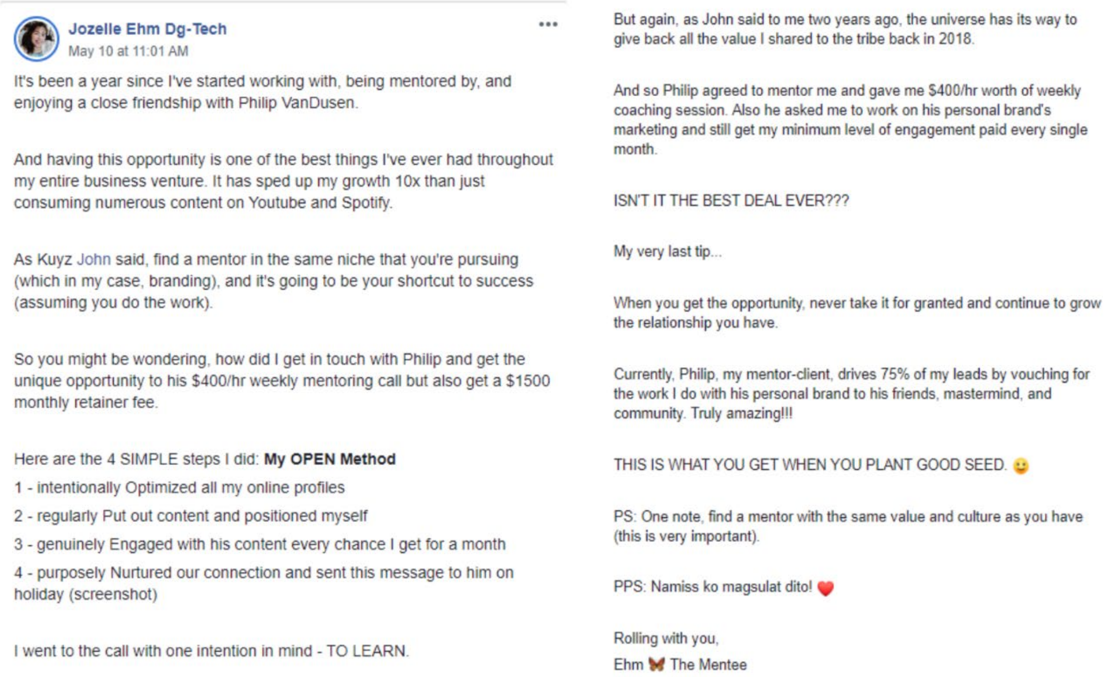
Jaimee
Active Now

4:56 AM

Hi Jozelle, thank you for your feedback. I wanted to help my sister out din kasi so she can transition from a day job. Btw the branding work is working well. Friends on my feed are reaching back out to me for their real estate needs. The branding also helps me stay top of mind. It's a good decision to work with you. Most real estate people kasi are kuripot and don't invest in their branding. So I Someone told me saakin lang daw pahahawakin yun properties nya. It does communicate professionalism and a solid brand that people can like and trust.

*So I already have a competitive advantage! I watched your WFH video (kahit 2 hours sya). I'm glad we work together and I believe your work will help me achieve a level of success (so I can afford to have you na :))

God bless you and your team always! 😃



Jozelle Ehm Dg-Tech
May 10 at 11:01 AM

It's been a year since I've started working with, being mentored by, and enjoying a close friendship with Philip VanDusen.

And having this opportunity is one of the best things I've ever had throughout my entire business venture. It has sped up my growth 10x than just consuming numerous content on Youtube and Spotify.

As Kuyz John said, find a mentor in the same niche that you're pursuing (which in my case, branding), and it's going to be your shortcut to success (assuming you do the work).

So you might be wondering, how did I get in touch with Philip and get the unique opportunity to his $400/hr weekly mentoring call but also get a $1500 monthly retainer fee.

Here are the 4 SIMPLE steps I did: **My OPEN Method**

1 - intentionally Optimized all my online profiles

2 - regularly Put out content and positioned myself

3 - genuinely Engaged with his content every chance I get for a month

4 - purposely Nurtured our connection and sent this message to him on holiday (screenshot)

I went to the call with one intention in mind - TO LEARN.

But again, as John said to me two years ago, the universe has its way to give back all the value I shared to the tribe back in 2018.

And so Philip agreed to mentor me and gave me $400/hr worth of weekly coaching session. Also he asked me to work on his personal brand's marketing and still get my minimum level of engagement paid every single month.

ISN'T IT THE BEST DEAL EVER???

My very last tip...

When you get the opportunity, never take it for granted and continue to grow the relationship you have.

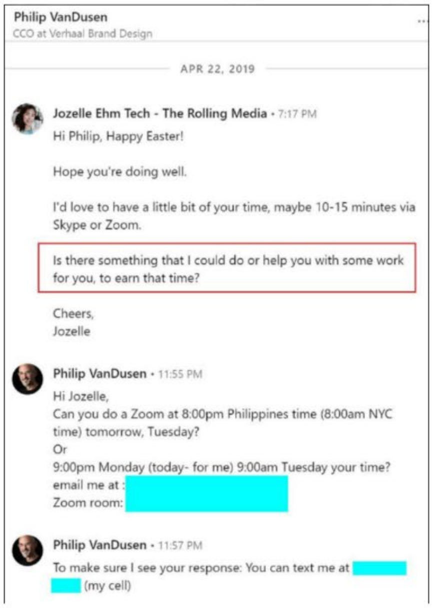
Currently, Philip, my mentor-client, drives 75% of my leads by vouching for the work I do with his personal brand to his friends, mastermind, and community. Truly amazing!!!

THIS IS WHAT YOU GET WHEN YOU PLANT GOOD SEED. 😀

PS: One note, find a mentor with the same value and culture as you have (this is very important).

PPS: Namiss ko magsulat dito! ❤️

Rolling with you,
Ehm 🦋 The Mentee



Philip VanDusen
CCO at Verhaal Brand Design

APR 22, 2019

Jozelle Ehm Tech - The Rolling Media • 7:17 PM
Hi Philip, Happy Easter!

Hope you're doing well.

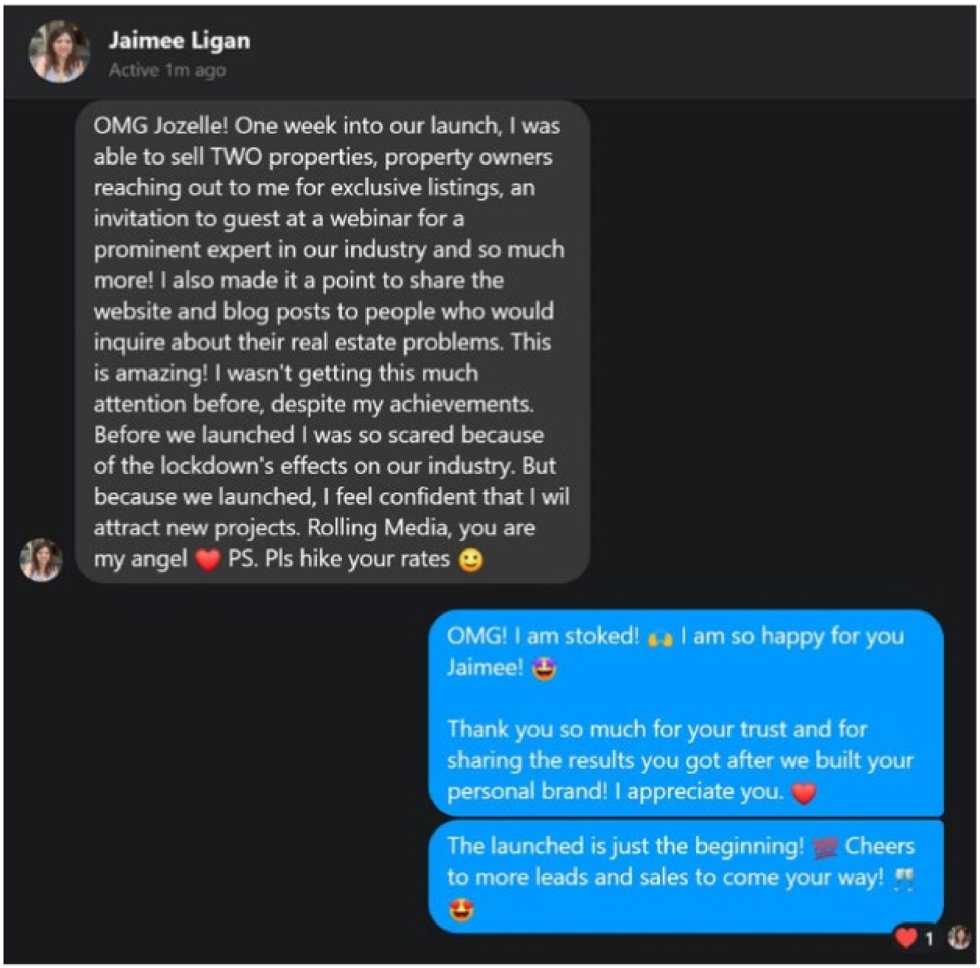
I'd love to have a little bit of your time, maybe 10-15 minutes via Skype or Zoom.

Is there something that I could do or help you with some work for you, to earn that time?

Cheers,
Jozelle

Philip VanDusen • 11:55 PM
Hi Jozelle,
Can you do a Zoom at 8:00pm Philippines time (8:00am NYC time) tomorrow, Tuesday?
Or
9:00pm Monday (today- for me) 9:00am Tuesday your time?
email me at : [redacted]
Zoom room:

Philip VanDusen • 11:57 PM
To make sure I see your response: You can text me at [redacted] (my cell)



Jaimee Ligan

Active 1m ago

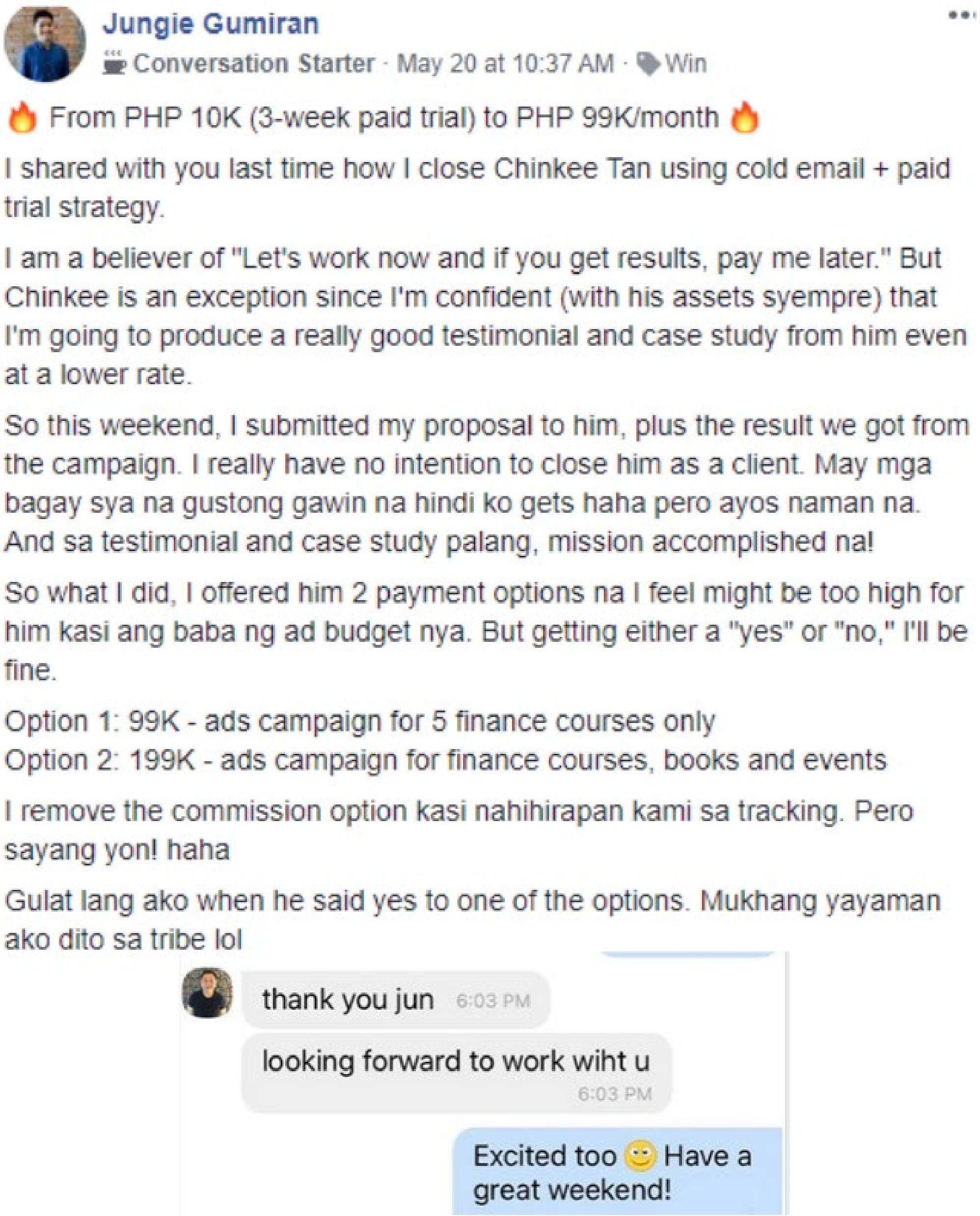
OMG Jozelle! One week into our launch, I was able to sell TWO properties, property owners reaching out to me for exclusive listings, an invitation to guest at a webinar for a prominent expert in our industry and so much more! I also made it a point to share the website and blog posts to people who would inquire about their real estate problems. This is amazing! I wasn't getting this much attention before, despite my achievements. Before we launched I was so scared because of the lockdown's effects on our industry. But because we launched, I feel confident that I wil attract new projects. Rolling Media, you are my angel ❤️ PS. Pls hike your rates 🙂

OMG! I am stoked! 🙌 I am so happy for you Jaimee! 🤩

Thank you so much for your trust and for sharing the results you got after we built your personal brand! I appreciate you. ❤️

The launched is just the beginning! 💯 Cheers to more leads and sales to come your way! 🥂 😍

❤️ 1



Jungie Gumiran

Conversation Starter · May 20 at 10:37 AM · Win

🔥 From PHP 10K (3-week paid trial) to PHP 99K/month 🔥

I shared with you last time how I close Chinkee Tan using cold email + paid trial strategy.

I am a believer of "Let's work now and if you get results, pay me later." But Chinkee is an exception since I'm confident (with his assets syempre) that I'm going to produce a really good testimonial and case study from him even at a lower rate.

So this weekend, I submitted my proposal to him, plus the result we got from the campaign. I really have no intention to close him as a client. May mga bagay sya na gustong gawin na hindi ko gets haha pero ayos naman na. And sa testimonial and case study palang, mission accomplished na!

So what I did, I offered him 2 payment options na I feel might be too high for him kasi ang baba ng ad budget nya. But getting either a "yes" or "no," I'll be fine.

Option 1: 99K - ads campaign for 5 finance courses only
Option 2: 199K - ads campaign for finance courses, books and events

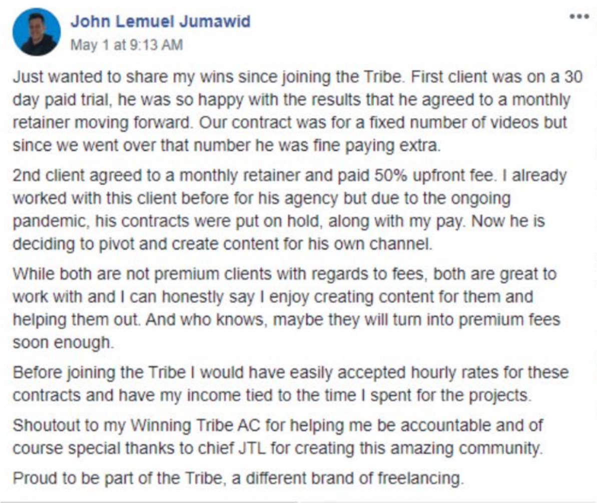
I remove the commission option kasi nahihirapan kami sa tracking. Pero sayang yon! haha

Gulat lang ako when he said yes to one of the options. Mukhang yayaman ako dito sa tribe lol

thank you jun 6:03 PM

looking forward to work wiht u 6:03 PM

Excited too 🙂 Have a great weekend!



John Lemuel Jumawid

May 1 at 9:13 AM

Just wanted to share my wins since joining the Tribe. First client was on a 30 day paid trial, he was so happy with the results that he agreed to a monthly retainer moving forward. Our contract was for a fixed number of videos but since we went over that number he was fine paying extra.

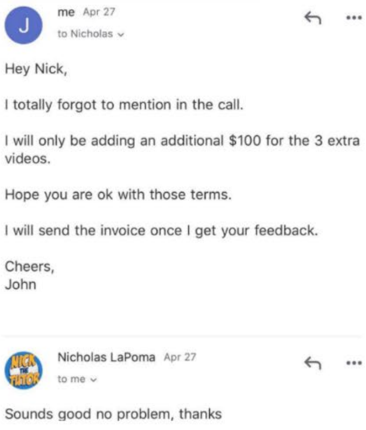
2nd client agreed to a monthly retainer and paid 50% upfront fee. I already worked with this client before for his agency but due to the ongoing pandemic, his contracts were put on hold, along with my pay. Now he is deciding to pivot and create content for his own channel.

While both are not premium clients with regards to fees, both are great to work with and I can honestly say I enjoy creating content for them and helping them out. And who knows, maybe they will turn into premium fees soon enough.

Before joining the Tribe I would have easily accepted hourly rates for these contracts and have my income tied to the time I spent for the projects.

Shoutout to my Winning Tribe AC for helping me be accountable and of course special thanks to chief JTL for creating this amazing community.

Proud to be part of the Tribe, a different brand of freelancing.



me Apr 27
to Nicholas

Hey Nick,

I totally forgot to mention in the call.

I will only be adding an additional $100 for the 3 extra videos.

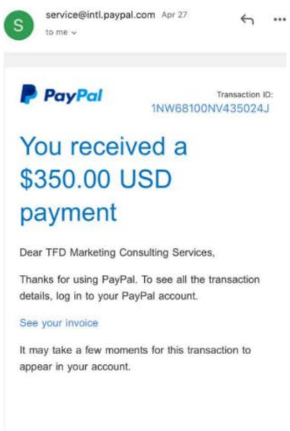
Hope you are ok with those terms.

I will send the invoice once I get your feedback.

Cheers,
John

Nicholas LaPoma Apr 27
to me

Sounds good no problem, thanks



service@intl.paypal.com Apr 27
to me

PayPal

Transaction ID:
1NW68100NV435024J

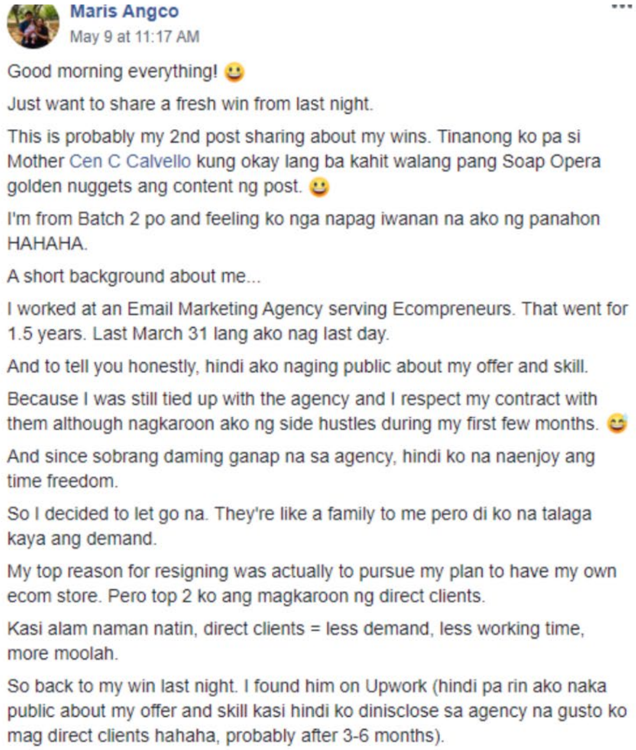
You received a $350.00 USD payment

Dear TFD Marketing Consulting Services,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

It may take a few moments for this transaction to appear in your account.



Maris Angco

May 9 at 11:17 AM

Good morning everything! 😃

Just want to share a fresh win from last night.

This is probably my 2nd post sharing about my wins. Tinanong ko pa si Mother Cen C Calvello kung okay lang ba kahit walang pang Soap Opera golden nuggets ang content ng post. 😃

I'm from Batch 2 po and feeling ko nga napag iwanan na ako ng panahon HAHAHA.

A short background about me...

I worked at an Email Marketing Agency serving Ecomprenuers. That went for 1.5 years. Last March 31 lang ako nag last day.

And to tell you honestly, hindi ako naging public about my offer and skill.

Because I was still tied up with the agency and I respect my contract with them although nagkaroon ako ng side hustles during my first few months. 😅

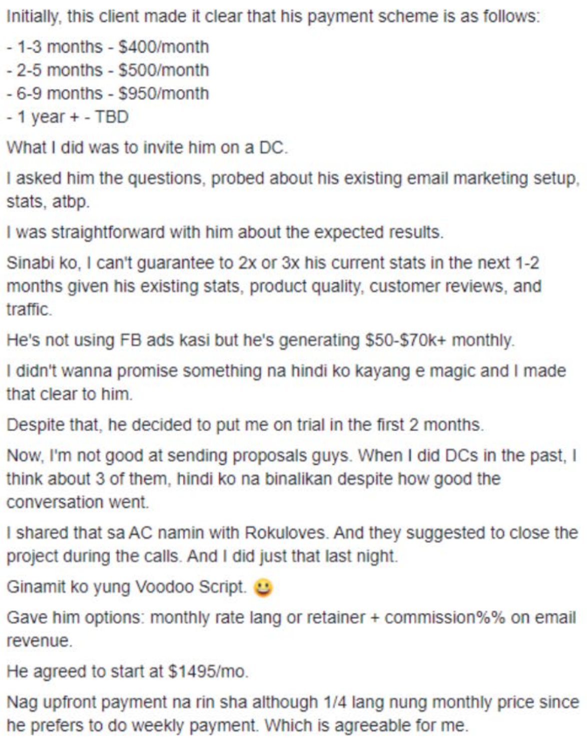
And since sobrang daming ganap na sa agency, hindi ko na naenjoy ang time freedom.

So I decided to let go na. They're like a family to me pero di ko na talaga kaya ang demand.

My top reason for resigning was actually to pursue my plan to have my own ecom store. Pero top 2 ko ang magkaroon ng direct clients.

Kasi alam naman natin, direct clients = less demand, less working time, more moolah.

So back to my win last night. I found him on Upwork (hindi pa rin ako naka public about my offer and skill kasi hindi ko dinisclose sa agency na gusto ko mag direct clients hahaha, probably after 3-6 months).



Initially, this client made it clear that his payment scheme is as follows:

- 1-3 months - $400/month
- 2-5 months - $500/month
- 6-9 months - $950/month
- 1 year + - TBD

What I did was to invite him on a DC.

I asked him the questions, probed about his existing email marketing setup, stats, atbp.

I was straightforward with him about the expected results.

Sinabi ko, I can't guarantee to 2x or 3x his current stats in the next 1-2 months given his existing stats, product quality, customer reviews, and traffic.

He's not using FB ads kasi but he's generating $50-$70k+ monthly.

I didn't wanna promise something na hindi ko kayang e magic and I made that clear to him.

Despite that, he decided to put me on trial in the first 2 months.

Now, I'm not good at sending proposals guys. When I did DCs in the past, I think about 3 of them, hindi ko na binalikan despite how good the conversation went.

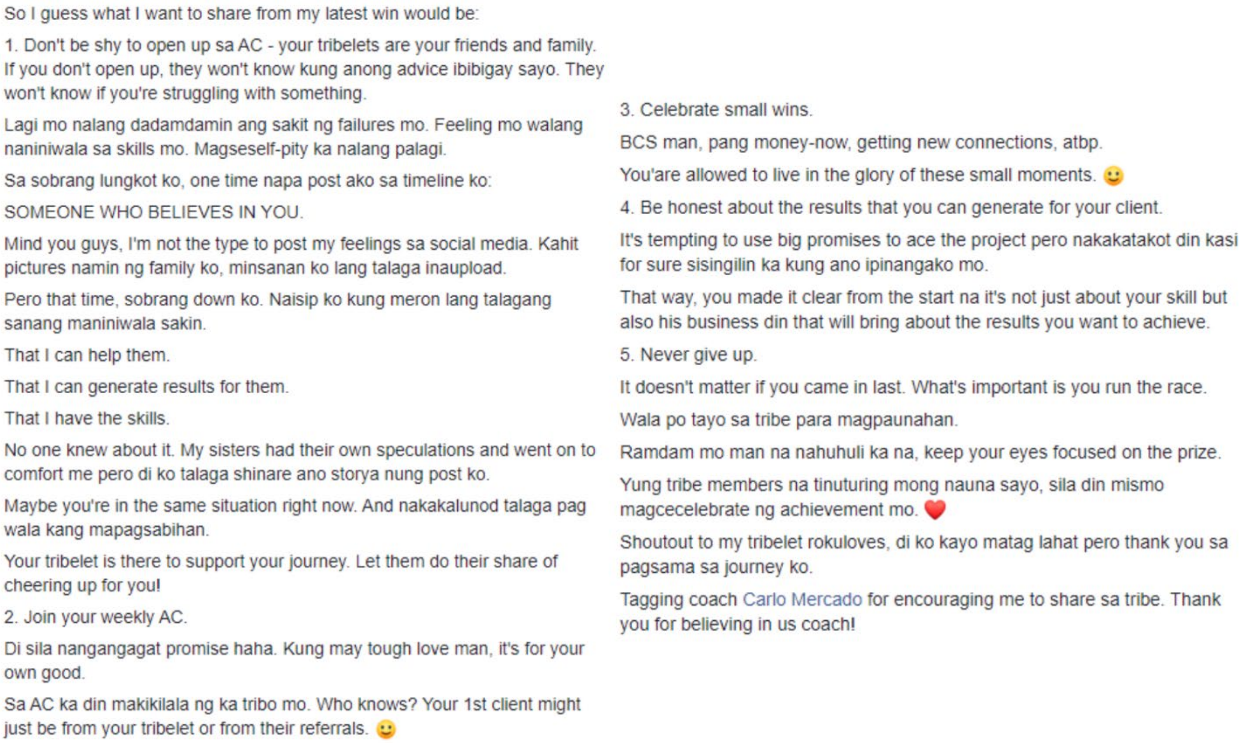
I shared that sa AC namin with Rokuloves. And they suggested to close the project during the calls. And I did just that last night.

Ginamit ko yung Voodoo Script. 😃

Gave him options: monthly rate lang or retainer + commission%% on email revenue.

He agreed to start at $1495/mo.

Nag upfront payment na rin sha although 1/4 lang nung monthly price since he prefers to do weekly payment. Which is agreeable for me.



So I guess what I want to share from my latest win would be:

1. Don't be shy to open up sa AC - your tribelets are your friends and family. If you don't open up, they won't know kung anong advice ibibigay sayo. They won't know if you're struggling with something.

Lagi mo nalang dadamdamin ang sakit ng failures mo. Feeling mo walang naniniwala sa skills mo. Magseself-pity ka nalang palagi.

Sa sobrang lungkot ko, one time napa post ako sa timeline ko:

SOMEONE WHO BELIEVES IN YOU.

Mind you guys, I'm not the type to post my feelings sa social media. Kahit pictures namin ng family ko, minsanan ko lang talaga inaupload.

Pero that time, sobrang down ko. Naisip ko kung meron lang talagang sanang maniniwala sakin.

That I can help them.

That I can generate results for them.

That I have the skills.

No one knew about it. My sisters had their own speculations and went on to comfort me pero di ko talaga shinare ano storya nung post ko.

Maybe you're in the same situation right now. And nakakalunod talaga pag wala kang mapagsabihan.

Your tribelet is there to support your journey. Let them do their share of cheering up for you!

2. Join your weekly AC.

Di sila nangangagat promise haha. Kung may tough love man, it's for your own good.

Sa AC ka din makikilala ng ka tribo mo. Who knows? Your 1st client might just be from your tribelet or from their referrals. 🙂

3. Celebrate small wins.

BCS man, pang money-now, getting new connections, atbp.

You'are allowed to live in the glory of these small moments. 🙂

4. Be honest about the results that you can generate for your client.

It's tempting to use big promises to ace the project pero nakakatakot din kasi for sure sisingilin ka kung ano ipinangako mo.

That way, you made it clear from the start na it's not just about your skill but also his business din that will bring about the results you want to achieve.

5. Never give up.

It doesn't matter if you came in last. What's important is you run the race.

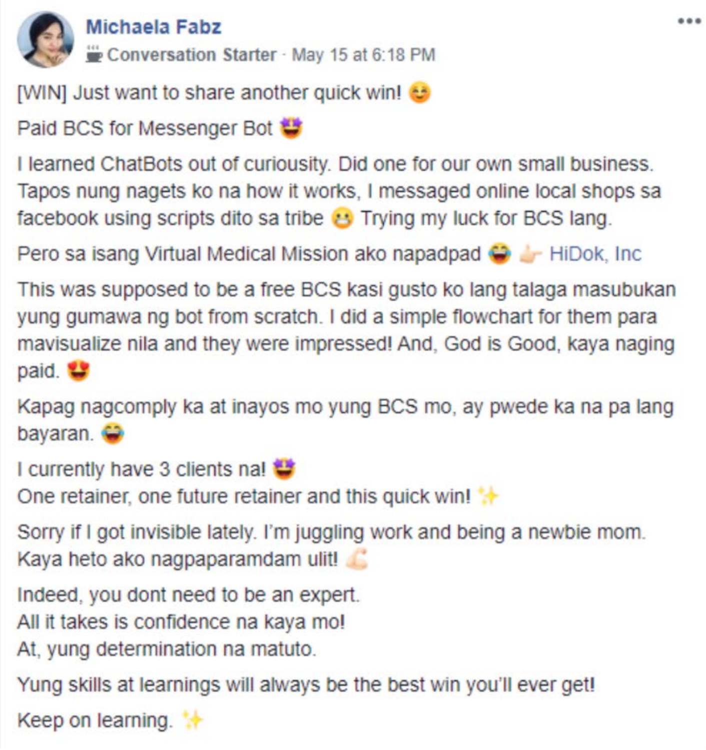
Wala po tayo sa tribe para magpaunahan.

Ramdam mo man na nahuhuli ka na, keep your eyes focused on the prize.

Yung tribe members na tinuturing mong nauna sayo, sila din mismo magcecelebrate ng achievement mo. ❤️

Shoutout to my tribelet rokuloves, di ko kayo matag lahat pero thank you sa pagsama sa journey ko.

Tagging coach Carlo Mercado for encouraging me to share sa tribe. Thank you for believing in us coach!



Michaela Fabz
☕ Conversation Starter · May 15 at 6:18 PM

[WIN] Just want to share another quick win! 😊

Paid BCS for Messenger Bot 🤩

I learned ChatBots out of curiousity. Did one for our own small business. Tapos nung nagets ko na how it works, I messaged online local shops sa facebook using scripts dito sa tribe 😬 Trying my luck for BCS lang.

Pero sa isang Virtual Medical Mission ako napadpad 😂 👉🏻 HiDok, Inc

This was supposed to be a free BCS kasi gusto ko lang talaga masubukan yung gumawa ng bot from scratch. I did a simple flowchart for them para mavisualize nila and they were impressed! And, God is Good, kaya naging paid. 😍

Kapag nagcomply ka at inayos mo yung BCS mo, ay pwede ka na pa lang bayaran. 😂

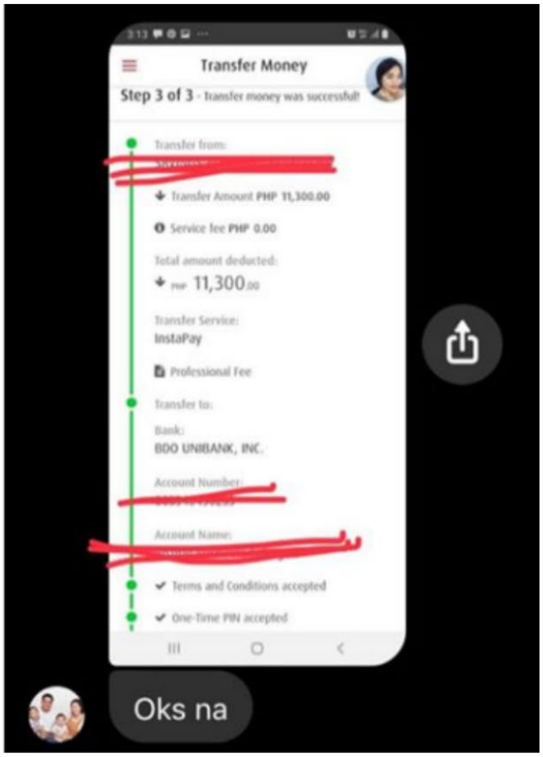
I currently have 3 clients na! 🤩
One retainer, one future retainer and this quick win! ✨

Sorry if I got invisible lately. I'm juggling work and being a newbie mom.
Kaya heto ako nagpaparamdam ulit! 💪🏻

Indeed, you dont need to be an expert.
All it takes is confidence na kaya mo!
At, yung determination na matuto.

Yung skills at learnings will always be the best win you'll ever get!

Keep on learning. ✨



Transfer Money

Step 3 of 3 - Transfer money was successful!

Transfer from:
[redacted]

Transfer Amount PHP 11,300.00

Service fee PHP 0.00

Total amount deducted:
PHP 11,300.00

Transfer Service:
InstaPay

Professional Fee

Transfer to:

Bank:
BDO UNIBANK, INC.

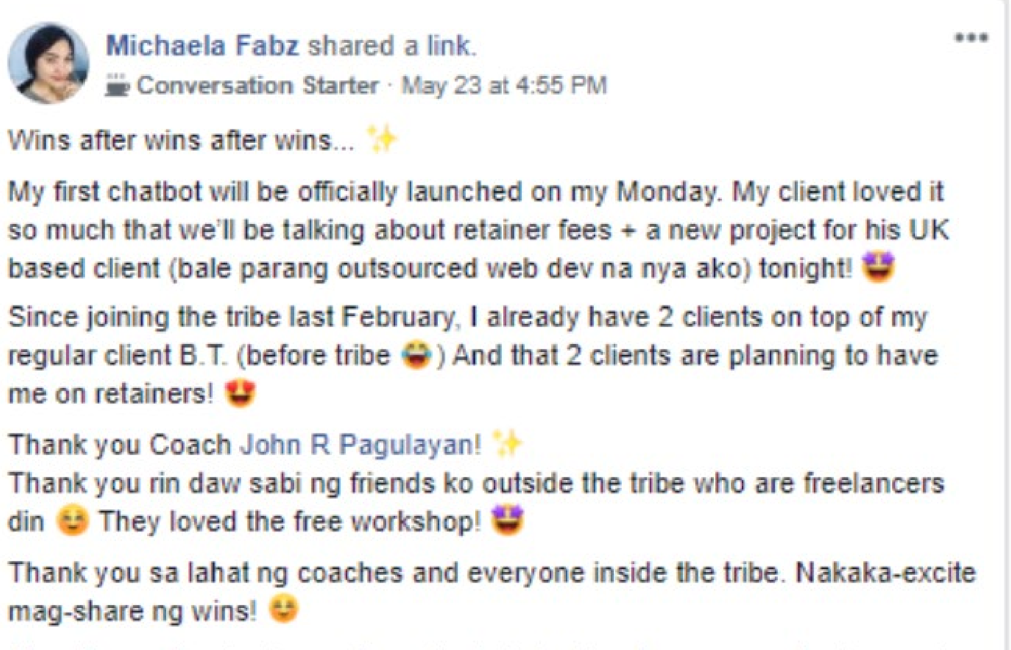
Account Number:
[redacted]

Account Name:
[redacted]

✓ Terms and Conditions accepted

✓ One-Time PIN accepted

Oks na



Michaela Fabz shared a link.
☕ Conversation Starter · May 23 at 4:55 PM

Wins after wins after wins... ✨

My first chatbot will be officially launched on my Monday. My client loved it so much that we'll be talking about retainer fees + a new project for his UK based client (bale parang outsourced web dev na nya ako) tonight! 🤩

Since joining the tribe last February, I already have 2 clients on top of my regular client B.T. (before tribe 😂) And that 2 clients are planning to have me on retainers! 😍

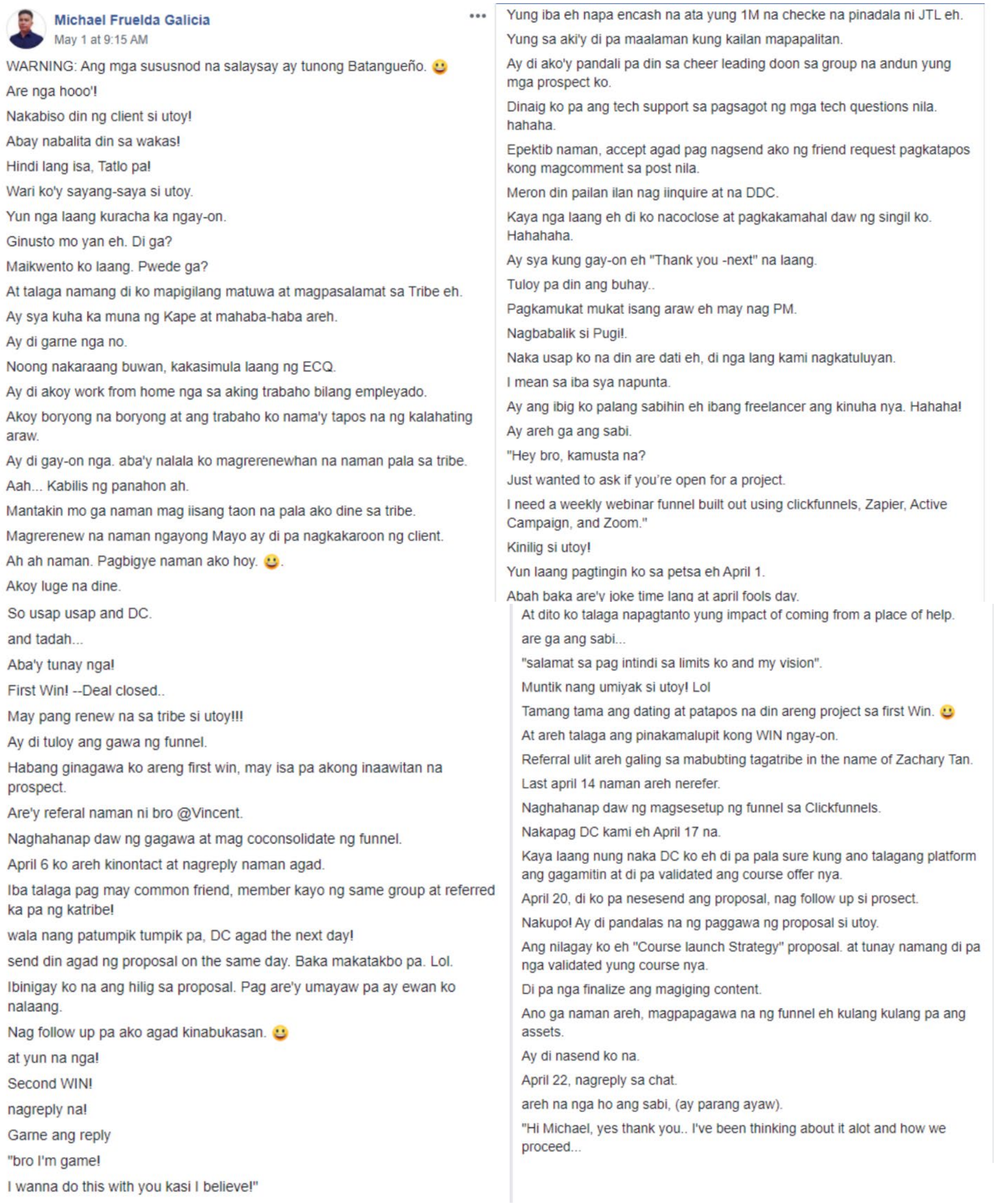
Thank you Coach John R Pagulayan! ✨
Thank you rin daw sabi ng friends ko outside the tribe who are freelancers din 😌 They loved the free workshop! 🤩

Thank you sa lahat ng coaches and everyone inside the tribe. Nakaka-excite mag-share ng wins! 😌

Also, I'm posting kasi one of my clients is looking for someone to do a web copy. Pwedeng pang paid BCS kasi nagsisimula pa lang siya. 😌 PM is the key mga maamser! 😂

Stay safe tribe! ❤️

OMG! THANK YOU!



Michael Fruelda Galicia
May 1 at 9:15 AM

WARNING: Ang mga susunod na salaysay ay tunong Batangueño. 😀

Are nga hooo'!

Nakabiso din ng client si utoy!

Abay nabalita din sa wakas!

Hindi lang isa, Tatlo pa!

Wari ko'y sayang-saya si utoy.

Yun nga laang kuracha ka ngay-on.

Ginusto mo yan eh. Di ga?

Maikwento ko laang. Pwede ga?

At talaga namang di ko mapigilang matuwa at magpasalamat sa Tribe eh.

Ay sya kuha ka muna ng Kape at mahaba-haba areh.

Ay di garne nga no.

Noong nakaraang buwan, kakasimula laang ng ECQ.

Ay di akoy work from home nga sa aking trabaho bilang empleyado.

Akoy boryong na boryong at ang trabaho ko nama'y tapos na ng kalahating araw.

Ay di gay-on nga. aba'y nalala ko magrerenewhan na naman pala sa tribe.

Aah... Kabilis ng panahon ah.

Mantakin mo ga naman mag iisang taon na pala ako dine sa tribe.

Magrerenew na naman ngayong Mayo ay di pa nagkakaroon ng client.

Ah ah naman. Pagbigye naman ako hoy. 😀.

Akoy luge na dine.

Yung iba eh napa encash na ata yung 1M na checke na pinadala ni JTL eh.

Yung sa aki'y di pa maalaman kung kailan mapapalitan.

Ay di ako'y pandali pa din sa cheer leading doon sa group na andun yung mga prospect ko.

Dinaig ko pa ang tech support sa pagsagot ng mga tech questions nila. hahaha.

Epektib naman, accept agad pag nagsend ako ng friend request pagkatapos kong magcomment sa post nila.

Meron din pailan ilan nag iinquire at na DDC.

Kaya nga laang eh di ko nacoclose at pagkakamahal daw ng singil ko. Hahahaha.

Ay sya kung gay-on eh "Thank you -next" na laang.

Tuloy pa din ang buhay..

Pagkamukat mukat isang araw eh may nag PM.

Nagbabalik si Pugi!.

Naka usap ko na din are dati eh, di nga lang kami nagkatuluyan.

I mean sa iba sya napunta.

Ay ang ibig ko palang sabihin eh ibang freelancer ang kinuha nya. Hahaha!

Ay areh ga ang sabi.

"Hey bro, kamusta na?

Just wanted to ask if you're open for a project.

I need a weekly webinar funnel built out using clickfunnels, Zapier, Active Campaign, and Zoom."

Kinilig si utoy!

Yun laang pagtingin ko sa petsa eh April 1.

Abah baka are'y joke time lang at april fools day.

So usap usap and DC.

and tadah...

Aba'y tunay nga!

First Win! --Deal closed..

May pang renew na sa tribe si utoy!!!

Ay di tuloy ang gawa ng funnel.

Habang ginagawa ko areng first win, may isa pa akong inaawitan na prospect.

Are'y referal naman ni bro @Vincent.

Naghahanap daw ng gagawa at mag coconsolidate ng funnel.

April 6 ko areh kinontact at nagreply naman agad.

Iba talaga pag may common friend, member kayo ng same group at referred ka pa ng katribe!

wala nang patumpik tumpik pa, DC agad the next day!

send din agad ng proposal on the same day. Baka makatakbo pa. Lol.

Ibinigay ko na ang hilig sa proposal. Pag are'y umayaw pa ay ewan ko nalaang.

Nag follow up pa ako agad kinabukasan. 😀

at yun na nga!

Second WIN!

nagreply na!

Garne ang reply

"bro I'm game!

I wanna do this with you kasi I believe!"

At dito ko talaga napagtanto yung impact of coming from a place of help.

are ga ang sabi...

"salamat sa pag intindi sa limits ko and my vision".

Muntik nang umiyak si utoy! Lol

Tamang tama ang dating at patapos na din areng project sa first Win. 😀

At areh talaga ang pinakamalupit kong WIN ngay-on.

Referral ulit areh galing sa mabubting tagatribe in the name of Zachary Tan.

Last april 14 naman areh nerefer.

Naghahanap daw ng magsesetup ng funnel sa Clickfunnels.

Nakapag DC kami eh April 17 na.

Kaya laang nung naka DC ko eh di pa pala sure kung ano talagang platform ang gagamitin at di pa validated ang course offer nya.

April 20, di ko pa nesesend ang proposal, nag follow up si prosect.

Nakupo! Ay di pandalas na ng paggawa ng proposal si utoy.

Ang nilagay ko eh "Course launch Strategy" proposal. at tunay namang di pa nga validated yung course nya.

Di pa nga finalize ang magiging content.

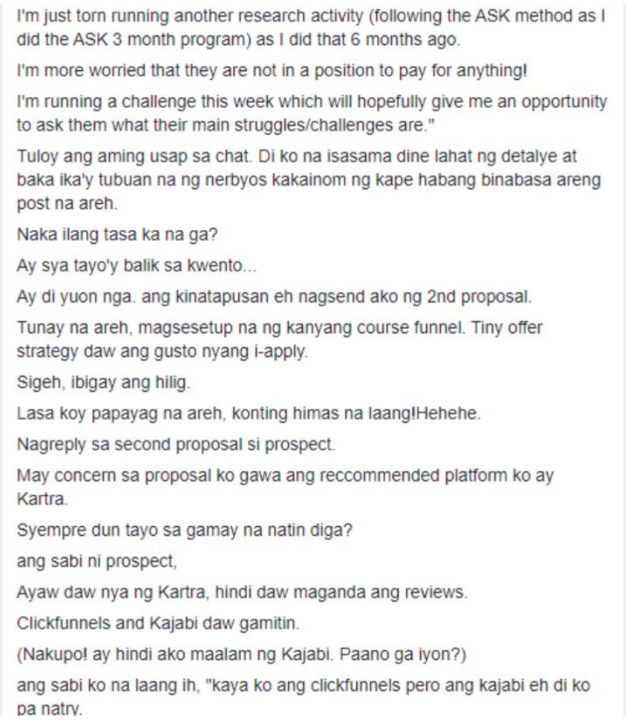
Ano ga naman areh, magpapagawa na ng funnel eh kulang kulang pa ang assets.

Ay di nasend ko na.

April 22, nagreply sa chat.

areh na nga ho ang sabi, (ay parang ayaw).

"Hi Michael, yes thank you.. I've been thinking about it alot and how we proceed...



I'm just torn running another research activity (following the ASK method as I did the ASK 3 month program) as I did that 6 months ago.

I'm more worried that they are not in a position to pay for anything!

I'm running a challenge this week which will hopefully give me an opportunity to ask them what their main struggles/challenges are."

Tuloy ang aming usap sa chat. Di ko na isasama dine lahat ng detalye at baka ika'y tubuan na ng nerbyos kakainom ng kape habang binabasa areng post na areh.

Naka ilang tasa ka na ga?

Ay sya tayo'y balik sa kwento...

Ay di yuon nga. ang kinatapusan eh nagsend ako ng 2nd proposal.

Tunay na areh, magsesetup na ng kanyang course funnel. Tiny offer strategy daw ang gusto nyang i-apply.

Sigeh, ibigay ang hilig.

Lasa koy papayag na areh, konting himas na laang!Hehehe.

Nagreply sa second proposal si prospect.

May concern sa proposal ko gawa ang reccommended platform ko ay Kartra.

Syempre dun tayo sa gamay na natin diga?

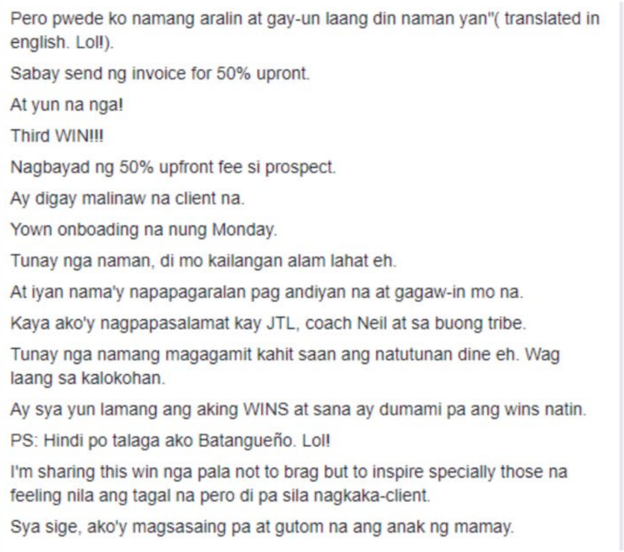
ang sabi ni prospect,

Ayaw daw nya ng Kartra, hindi daw maganda ang reviews.

Clickfunnels and Kajabi daw gamitin.

(Nakupo! ay hindi ako maalam ng Kajabi. Paano ga iyon?)

ang sabi ko na laang ih, "kaya ko ang clickfunnels pero ang kajabi eh di ko pa natry.



Pero pwede ko namang aralin at gay-un laang din naman yan"(translated in english. Lol!).

Sabay send ng invoice for 50% upront.

At yun na nga!

Third WIN!!!

Nagbayad ng 50% upfront fee si prospect.

Ay digay malinaw na client na.

Yown onboading na nung Monday.

Tunay nga naman, di mo kailangan alam lahat eh.

At iyan nama'y napapagaralan pag andiyan na at gagaw-in mo na.

Kaya ako'y nagpapasalamat kay JTL, coach Neil at sa buong tribe.

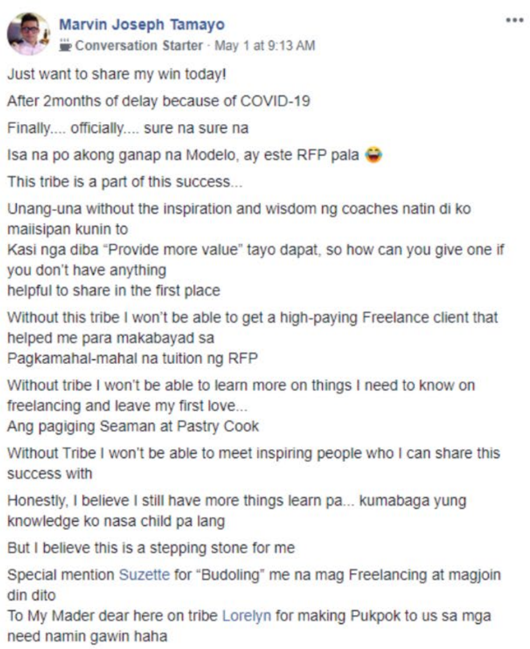
Tunay nga namang magagamit kahit saan ang natutunan dine eh. Wag laang sa kalokohan.

Ay sya yun lamang ang aking WINS at sana ay dumami pa ang wins natin.

PS: Hindi po talaga ako Batangueño. Lol!

I'm sharing this win nga pala not to brag but to inspire specially those na feeling nila ang tagal na pero di pa sila nagkaka-client.

Sya sige, ako'y magsasaing pa at gutom na ang anak ng mamay.



Marvin Joseph Tamayo
Conversation Starter · May 1 at 9:13 AM

Just want to share my win today!

After 2months of delay because of COVID-19

Finally.... officially.... sure na sure na

Isa na po akong ganap na Modelo, ay este RFP pala 😂

This tribe is a part of this success...

Unang-una without the inspiration and wisdom ng coaches natin di ko maiisipan kunin to
Kasi nga diba "Provide more value" tayo dapat, so how can you give one if you don't have anything
helpful to share in the first place

Without this tribe I won't be able to get a high-paying Freelance client that helped me para makabayad sa
Pagkamahal-mahal na tuition ng RFP

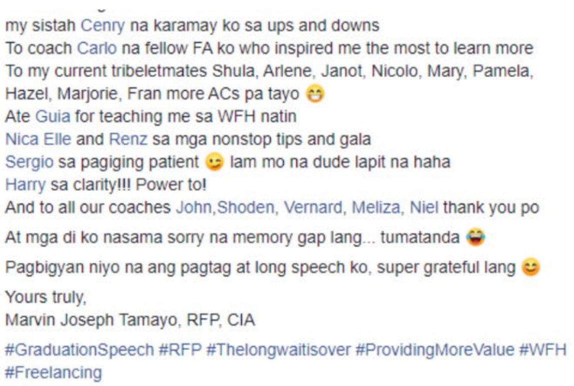
Without tribe I won't be able to learn more on things I need to know on freelancing and leave my first love...
Ang pagiging Seaman at Pastry Cook

Without Tribe I won't be able to meet inspiring people who I can share this success with

Honestly, I believe I still have more things learn pa... kumabaga yung knowledge ko nasa child pa lang

But I believe this is a stepping stone for me

Special mention Suzette for "Budoling" me na mag Freelancing at magjoin din dito
To My Mader dear here on tribe Lorelyn for making Pukpok to us sa mga need namin gawin haha



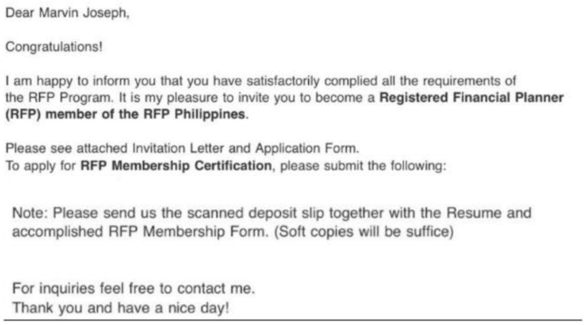
my sistah Cenry na karamay ko sa ups and downs
To coach Carlo na fellow FA ko who inspired me the most to learn more
To my current tribeletmates Shula, Arlene, Janot, Nicolo, Mary, Pamela, Hazel, Marjorie, Fran more ACs pa tayo 😁
Ate Guia for teaching me sa WFH natin
Nica Elle and Renz sa mga nonstop tips and gala
Sergio sa pagiging patient 😉 lam mo na dude lapit na haha
Harry sa clarity!!! Power to!
And to all our coaches John,Shoden, Vernard, Meliza, Niel thank you po

At mga di ko nasama sorry na memory gap lang... tumatanda 😂

Pagbigyan niyo na ang pagtag at long speech ko, super grateful lang 😊

Yours truly,
Marvin Joseph Tamayo, RFP, CIA

#GraduationSpeech #RFP #Thelongwaitisover #ProvidingMoreValue #WFH #Freelancing



Dear Marvin Joseph,

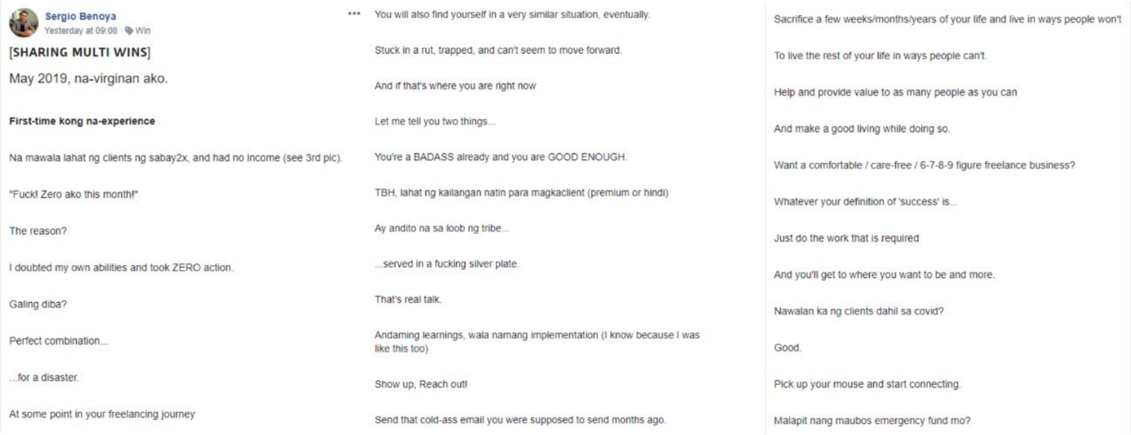
Congratulations!

I am happy to inform you that you have satisfactorily complied all the requirements of the RFP Program. It is my pleasure to invite you to become a **Registered Financial Planner (RFP) member of the RFP Philippines**.

Please see attached Invitation Letter and Application Form.
To apply for **RFP Membership Certification**, please submit the following:

Note: Please send us the scanned deposit slip together with the Resume and accomplished RFP Membership Form. (Soft copies will be suffice)

For inquiries feel free to contact me.
Thank you and have a nice day!



Sergio Benoya
Yesterday at 09:08 · Win

[SHARING MULTI WINS]

May 2019, na-virginan ako.

First-time kong na-experience

Na mawala lahat ng clients ng sabay2x, and had no income (see 3rd pic).

"Fuck! Zero ako this month!"

The reason?

I doubted my own abilities and took ZERO action.

Galing diba?

Perfect combination...

...for a disaster.

At some point in your freelancing journey

You will also find yourself in a very similar situation, eventually.

Stuck in a rut, trapped, and can't seem to move forward.

And if that's where you are right now

Let me tell you two things...

You're a BADASS already and you are GOOD ENOUGH.

TBH, lahat ng kailangan natin para magkaclient (premium or hindi)

Ay andito na sa loob ng tribe...

...served in a fucking silver plate.

That's real talk.

Andaming learnings, wala namang implementation (I know because I was like this too)

Show up, Reach out!

Send that cold-ass email you were supposed to send months ago.

Sacrifice a few weeks/months/years of your life and live in ways people won't

To live the rest of your life in ways people can't.

Help and provide value to as many people as you can

And make a good living while doing so.

Want a comfortable / care-free / 6-7-8-9 figure freelance business?

Whatever your definition of 'success' is...

Just do the work that is required

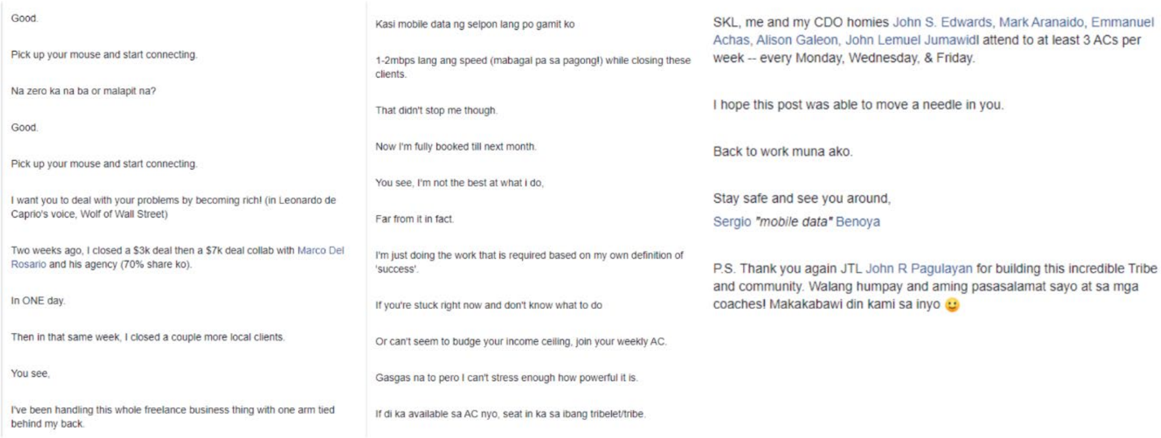
And you'll get to where you want to be and more.

Nawalan ka ng clients dahil sa covid?

Good.

Pick up your mouse and start connecting.

Malapit nang maubos emergency fund mo?



Good.

Pick up your mouse and start connecting.

Na zero ka na ba or malapit na?

Good.

Pick up your mouse and start connecting.

I want you to deal with your problems by becoming rich! (in Leonardo de Caprio's voice, Wolf of Wall Street)

Two weeks ago, I closed a $3k deal then a $7k deal collab with Marco Del Rosario and his agency (70% share ko).

In ONE day.

Then in that same week, I closed a couple more local clients.

You see,

I've been handling this whole freelance business thing with one arm tied behind my back.

Kasi mobile data ng selpon lang po gamit ko

1-2mbps lang ang speed (mabagal pa sa pagong!) while closing these clients.

That didn't stop me though.

Now I'm fully booked till next month.

You see, I'm not the best at what i do,

Far from it in fact.

I'm just doing the work that is required based on my own definition of 'success'.

If you're stuck right now and don't know what to do

Or can't seem to budge your income ceiling, join your weekly AC.

Gasgas na to pero I can't stress enough how powerful it is.

If di ka available sa AC nyo, seat in ka sa ibang tribelet/tribe.

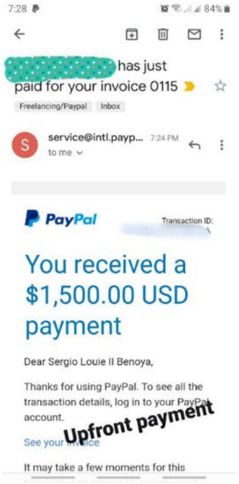
SKL, me and my CDO homies John S. Edwards, Mark Aranaido, Emmanuel Achas, Alison Galeon, John Lemuel Jumawidl attend to at least 3 ACs per week -- every Monday, Wednesday, & Friday.

I hope this post was able to move a needle in you.

Back to work muna ako.

Stay safe and see you around,
Sergio *"mobile data"* Benoya

P.S. Thank you again JTL John R Pagulayan for building this incredible Tribe and community. Walang humpay and aming pasasalamat sayo at sa mga coaches! Makakabawi din kami sa inyo 🙂



7:28 84%

[redacted] has just paid for your invoice 0115

service@intl.payp... 7:24 PM
to me

PayPal Transaction ID: [redacted]

You received a $1,500.00 USD payment

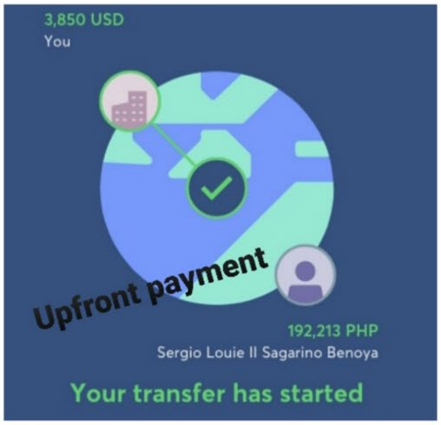
Dear Sergio Louie II Benoya,

Thanks for using PayPal. To see all the transaction details, log in to your PayPal account.

See your invoice

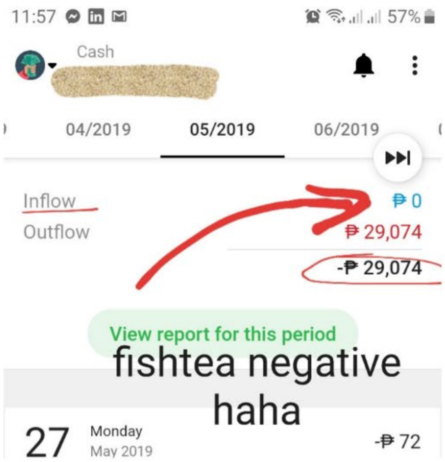
It may take a few moments for this

Upfront payment



Your transfer has started

Upfront payment



11:57 57%

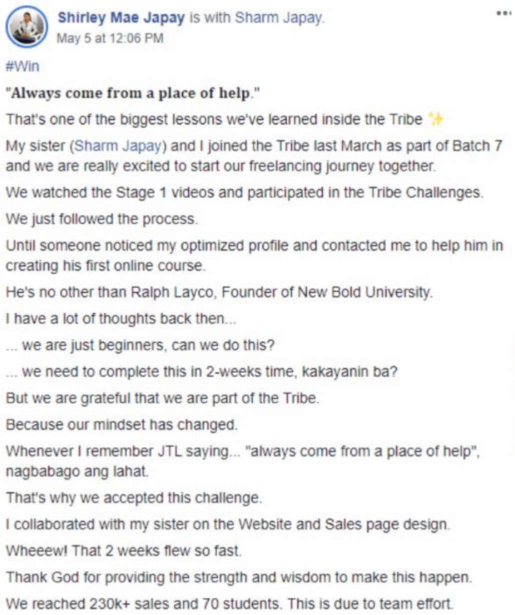
Cash [redacted]

Inflow	₱ 0
Outflow	₱ 29,074
	-₱ 29,074

View report for this period

fishtea negative haha

27 Monday May 2019 -₱ 72



Shirley Mae Japay is with Sharm Japay.
May 5 at 12:06 PM

#Win

"Always come from a place of help."

That's one of the biggest lessons we've learned inside the Tribe ✨

My sister (Sharm Japay) and I joined the Tribe last March as part of Batch 7 and we are really excited to start our freelancing journey together.

We watched the Stage 1 videos and participated in the Tribe Challenges.

We just followed the process.

Until someone noticed my optimized profile and contacted me to help him in creating his first online course.

He's no other than Ralph Layco, Founder of New Bold University.

I have a lot of thoughts back then...

... we are just beginners, can we do this?

... we need to complete this in 2-weeks time, kakayanin ba?

But we are grateful that we are part of the Tribe.

Because our mindset has changed.

Whenever I remember JTL saying... "always come from a place of help", nagbabago ang lahat.

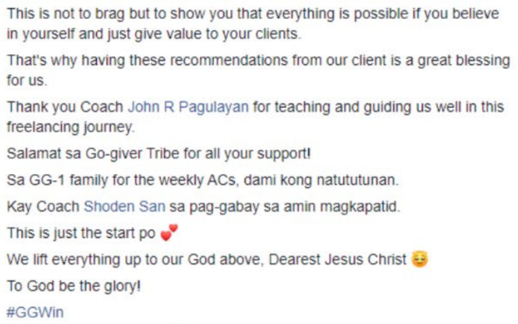
That's why we accepted this challenge.

I collaborated with my sister on the Website and Sales page design.

Wheeew! That 2 weeks flew so fast.

Thank God for providing the strength and wisdom to make this happen.

We reached 230k+ sales and 70 students. This is due to team effort.



This is not to brag but to show you that everything is possible if you believe in yourself and just give value to your clients.

That's why having these recommendations from our client is a great blessing for us.

Thank you Coach John R Pagulayan for teaching and guiding us well in this freelancing journey.

Salamat sa Go-giver Tribe for all your support!

Sa GG-1 family for the weekly ACs, dami kong natututunan.

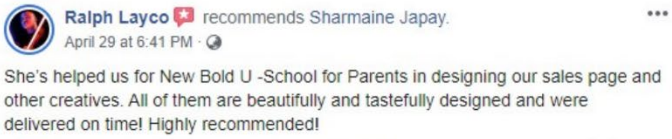
Kay Coach Shoden San sa pag-gabay sa amin magkapatid.

This is just the start po 💕

We lift everything up to our God above, Dearest Jesus Christ 😌

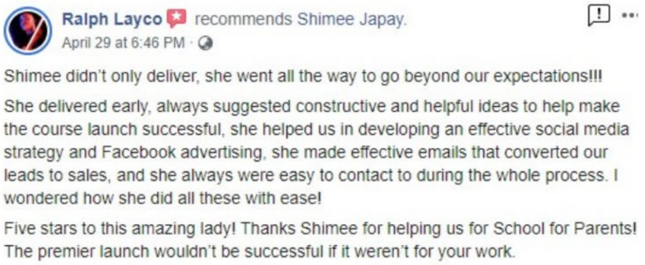
To God be the glory!

#GGWin



Ralph Layco recommends Sharmaine Japay.
April 29 at 6:41 PM

She's helped us for New Bold U -School for Parents in designing our sales page and other creatives. All of them are beautifully and tastefully designed and were delivered on time! Highly recommended!

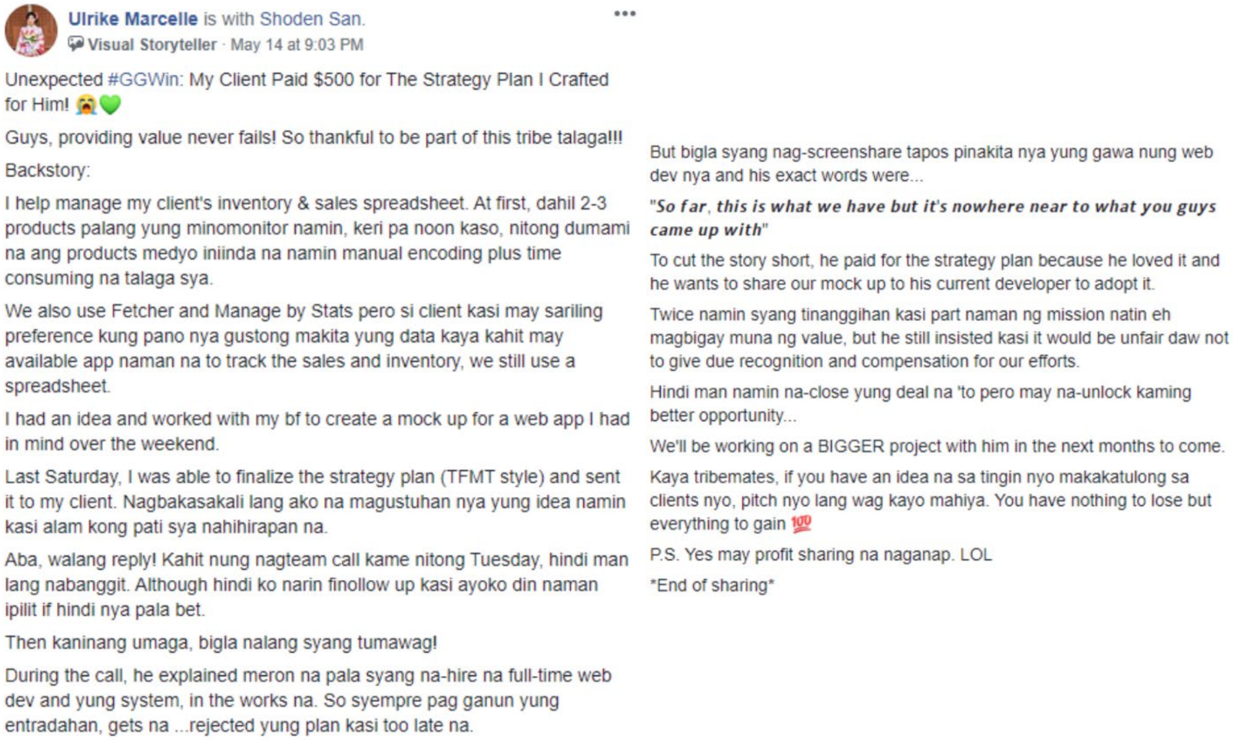


Ralph Layco recommends Shimee Japay.
April 29 at 6:46 PM

Shimee didn't only deliver, she went all the way to go beyond our expectations!!!

She delivered early, always suggested constructive and helpful ideas to help make the course launch successful, she helped us in developing an effective social media strategy and Facebook advertising, she made effective emails that converted our leads to sales, and she always were easy to contact to during the whole process. I wondered how she did all these with ease!

Five stars to this amazing lady! Thanks Shimee for helping us for School for Parents! The premier launch wouldn't be successful if it weren't for your work.



Ulrike Marcelle is with Shoden San.

Unexpected #GGWin: My Client Paid $500 for The Strategy Plan I Crafted for Him! 😭💚

Guys, providing value never fails! So thankful to be part of this tribe talaga!!!

Backstory:

I help manage my client's inventory & sales spreadsheet. At first, dahil 2-3 products palang yung minomonitor namin, keri pa noon kaso, nitong dumami na ang products medyo iniinda na namin manual encoding plus time consuming na talaga sya.

We also use Fetcher and Manage by Stats pero si client kasi may sariling preference kung pano nya gustong makita yung data kaya kahit may available app naman na to track the sales and inventory, we still use a spreadsheet.

I had an idea and worked with my bf to create a mock up for a web app I had in mind over the weekend.

Last Saturday, I was able to finalize the strategy plan (TFMT style) and sent it to my client. Nagbakasakali lang ako na magustuhan nya yung idea namin kasi alam kong pati sya nahihirapan na.

Aba, walang reply! Kahit nung nagteam call kame nitong Tuesday, hindi man lang nabanggit. Although hindi ko narin finollow up kasi ayoko din naman ipilit if hindi nya pala bet.

Then kaninang umaga, bigla nalang syang tumawag!

During the call, he explained meron na pala syang na-hire na full-time web dev and yung system, in the works na. So syempre pag ganun yung entradahan, gets na ...rejected yung plan kasi too late na.

But bigla syang nag-screenshare tapos pinakita nya yung gawa nung web dev nya and his exact words were...

"So far, this is what we have but it's nowhere near to what you guys came up with"

To cut the story short, he paid for the strategy plan because he loved it and he wants to share our mock up to his current developer to adopt it.

Twice namin syang tinanggihan kasi part naman ng mission natin eh magbigay muna ng value, but he still insisted kasi it would be unfair daw not to give due recognition and compensation for our efforts.

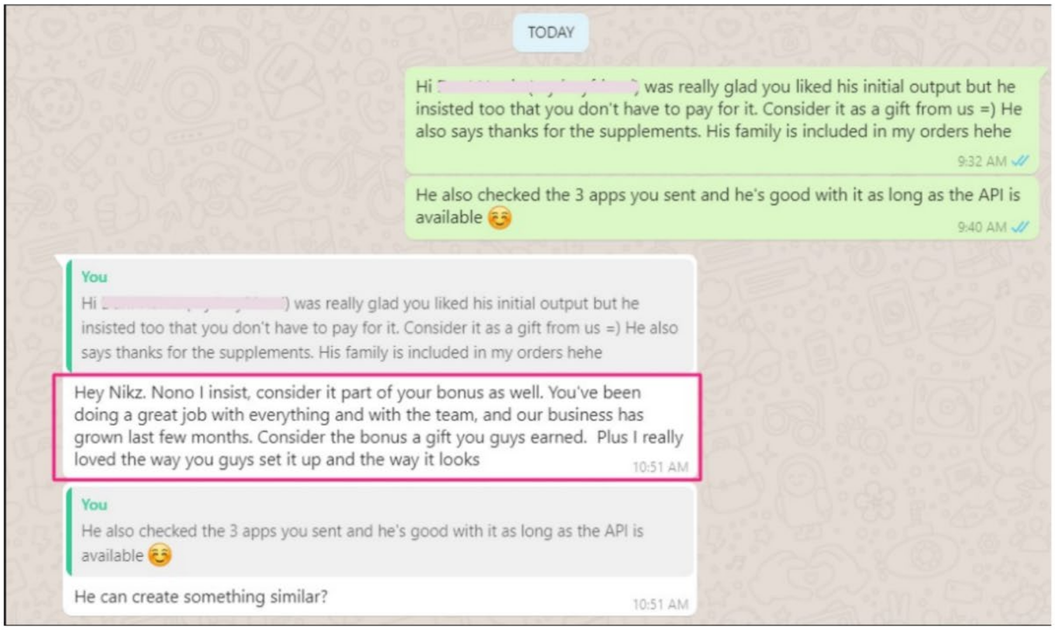
Hindi man namin na-close yung deal na 'to pero may na-unlock kaming better opportunity...

We'll be working on a BIGGER project with him in the next months to come.

Kaya tribemates, if you have an idea na sa tingin nyo makakatulong sa clients nyo, pitch nyo lang wag kayo mahiya. You have nothing to lose but everything to gain 💯

P.S. Yes may profit sharing na naganap. LOL

End of sharing



Hi [redacted] was really glad you liked his initial output but he insisted too that you don't have to pay for it. Consider it as a gift from us =) He also says thanks for the supplements. His family is included in my orders hehe
9:32 AM

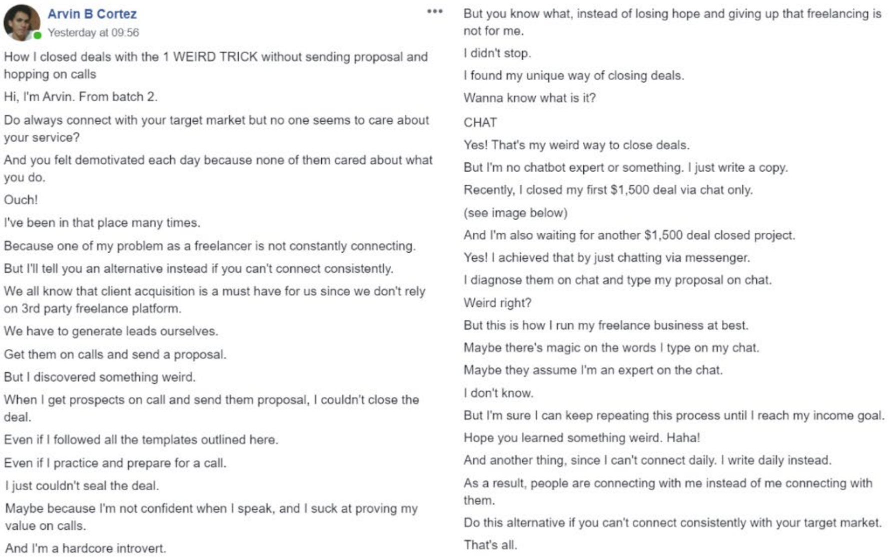
He also checked the 3 apps you sent and he's good with it as long as the API is available ☺️
9:40 AM

You
Hi [redacted] was really glad you liked his initial output but he insisted too that you don't have to pay for it. Consider it as a gift from us =) He also says thanks for the supplements. His family is included in my orders hehe

Hey Nikz. Nono I insist, consider it part of your bonus as well. You've been doing a great job with everything and with the team, and our business has grown last few months. Consider the bonus a gift you guys earned. Plus I really loved the way you guys set it up and the way it looks
10:51 AM

You
He also checked the 3 apps you sent and he's good with it as long as the API is available ☺️

He can create something similar?
10:51 AM



Arvin B Cortez
Yesterday at 09:56

How I closed deals with the 1 WEIRD TRICK without sending proposal and hopping on calls

Hi, I'm Arvin. From batch 2.

Do always connect with your target market but no one seems to care about your service?

And you felt demotivated each day because none of them cared about what you do.

Ouch!

I've been in that place many times.

Because one of my problem as a freelancer is not constantly connecting.

But I'll tell you an alternative instead if you can't connect consistently.

We all know that client acquisition is a must have for us since we don't rely on 3rd party freelance platform.

We have to generate leads ourselves.

Get them on calls and send a proposal.

But I discovered something weird.

When I get prospects on call and send them proposal, I couldn't close the deal.

Even if I followed all the templates outlined here.

Even if I practice and prepare for a call.

I just couldn't seal the deal.

Maybe because I'm not confident when I speak, and I suck at proving my value on calls.

And I'm a hardcore introvert.

But you know what, instead of losing hope and giving up that freelancing is not for me.

I didn't stop.

I found my unique way of closing deals.

Wanna know what is it?

CHAT

Yes! That's my weird way to close deals.

But I'm no chatbot expert or something. I just write a copy.

Recently, I closed my first $1,500 deal via chat only.

(see image below)

And I'm also waiting for another $1,500 deal closed project.

Yes! I achieved that by just chatting via messenger.

I diagnose them on chat and type my proposal on chat.

Weird right?

But this is how I run my freelance business at best.

Maybe there's magic on the words I type on my chat.

Maybe they assume I'm an expert on the chat.

I don't know.

But I'm sure I can keep repeating this process until I reach my income goal.

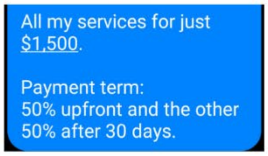
Hope you learned something weird. Haha!

And another thing, since I can't connect daily. I write daily instead.

As a result, people are connecting with me instead of me connecting with them.

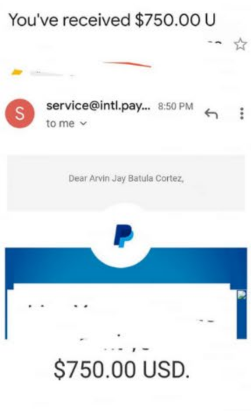
Do this alternative if you can't connect consistently with your target market.

That's all.



All my services for just $1,500.

Payment term:
50% upfront and the other 50% after 30 days.

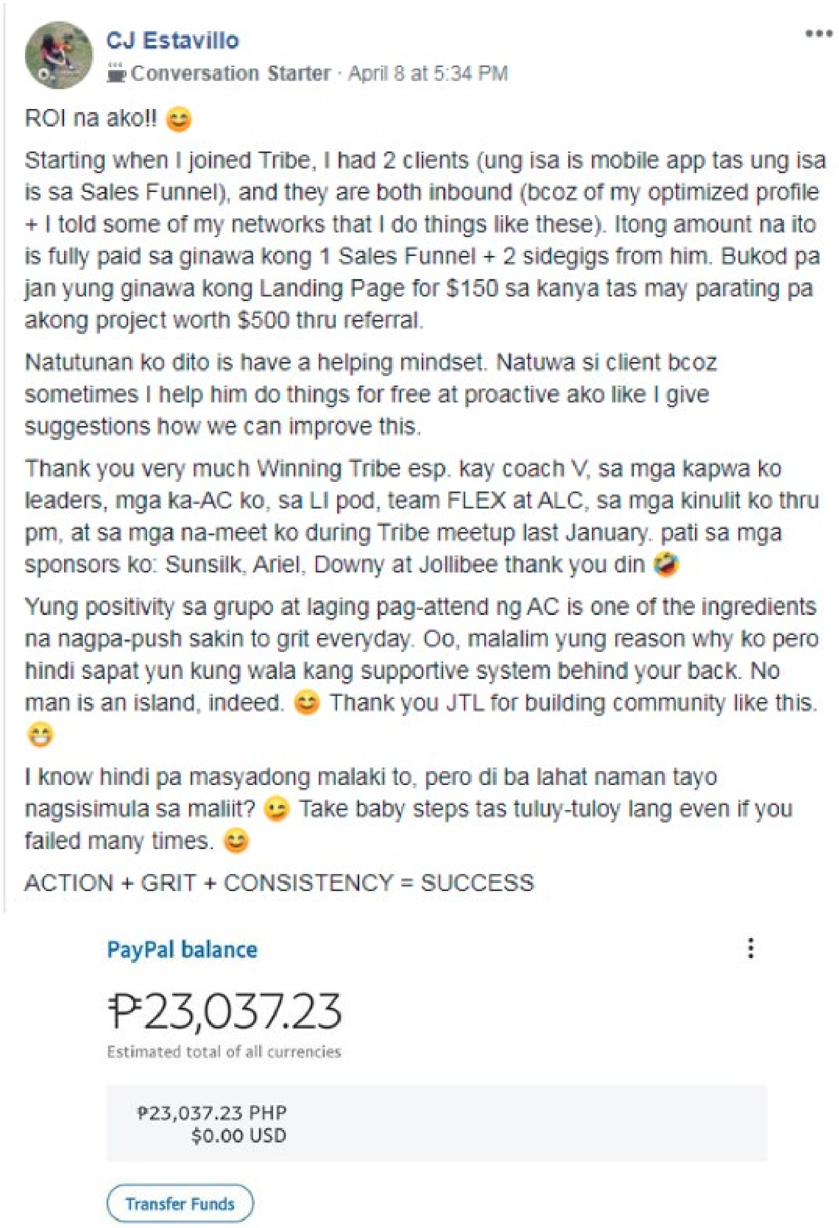


You've received $750.00 U

service@intl.pay... 8:50 PM
to me

Dear Arvin Jay Batula Cortez,

$750.00 USD.



CJ Estavillo

Conversation Starter · April 8 at 5:34 PM

ROI na ako!! 😊

Starting when I joined Tribe, I had 2 clients (ung isa is mobile app tas ung isa is sa Sales Funnel), and they are both inbound (bcoz of my optimized profile + I told some of my networks that I do things like these). Itong amount na ito is fully paid sa ginawa kong 1 Sales Funnel + 2 sidegigs from him. Bukod pa jan yung ginawa kong Landing Page for $150 sa kanya tas may parating pa akong project worth $500 thru referral.

Natutunan ko dito is have a helping mindset. Natuwa si client bcoz sometimes I help him do things for free at proactive ako like I give suggestions how we can improve this.

Thank you very much Winning Tribe esp. kay coach V, sa mga kapwa ko leaders, mga ka-AC ko, sa LI pod, team FLEX at ALC, sa mga kinulit ko thru pm, at sa mga na-meet ko during Tribe meetup last January. pati sa mga sponsors ko: Sunsilk, Ariel, Downy at Jollibee thank you din 🤣

Yung positivity sa grupo at laging pag-attend ng AC is one of the ingredients na nagpa-push sakin to grit everyday. Oo, malalim yung reason why ko pero hindi sapat yun kung wala kang supportive system behind your back. No man is an island, indeed. 😊 Thank you JTL for building community like this. 😁

I know hindi pa masyadong malaki to, pero di ba lahat naman tayo nagsisimula sa maliit? 😉 Take baby steps tas tuluy-tuloy lang even if you failed many times. 😊

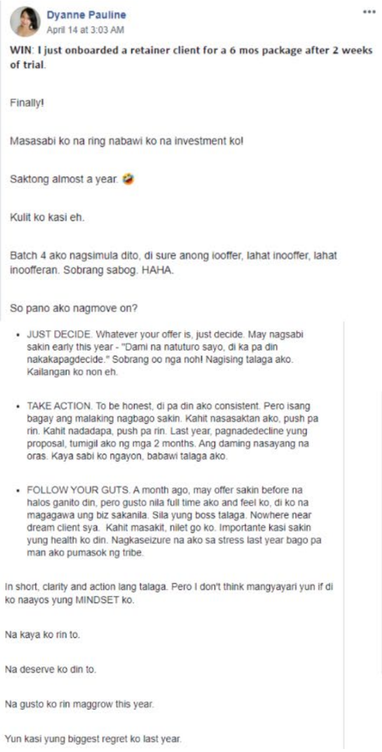
ACTION + GRIT + CONSISTENCY = SUCCESS

PayPal balance

₱23,037.23

Estimated total of all currencies

₱23,037.23 PHP
$0.00 USD



Dyanne Pauline
April 14 at 3:03 AM

WIN: I just onboarded a retainer client for a 6 mos package after 2 weeks of trial.

Finally!

Masasabi ko na ring nabawi ko na investment ko!

Saktong almost a year. 🤣

Kulit ko kasi eh.

Batch 4 ako nagsimula dito, di sure anong iooffer, lahat inooffer, lahat inoofferan. Sobrang sabog. HAHA.

So pano ako nagmove on?

- JUST DECIDE. Whatever your offer is, just decide. May nagsabi sakin early this year - "Dami na natuturo sayo, di ka pa din nakakapagdecide." Sobrang oo nga noh! Nagising talaga ako. Kailangan ko non eh.
- TAKE ACTION. To be honest, di pa din ako consistent. Pero isang bagay ang malaking nagbago sakin. Kahit nasasaktan ako, push pa rin. Kahit nadadapa, push pa rin. Last year, pagnadedecline yung proposal, tumigil ako ng mga 2 months. Ang daming nasayang na oras. Kaya sabi ko ngayon, babawi talaga ako.
- FOLLOW YOUR GUTS. A month ago, may offer sakin before na halos ganito din, pero gusto nila full time ako and feel ko, di ko na magagawa ung biz sakanila. Sila yung boss talaga. Nowhere near dream client sya. Kahit masakit, nilet go ko. Importante kasi sakin yung health ko din. Nagkaseizure na ako sa stress last year bago pa man ako pumasok ng tribe.

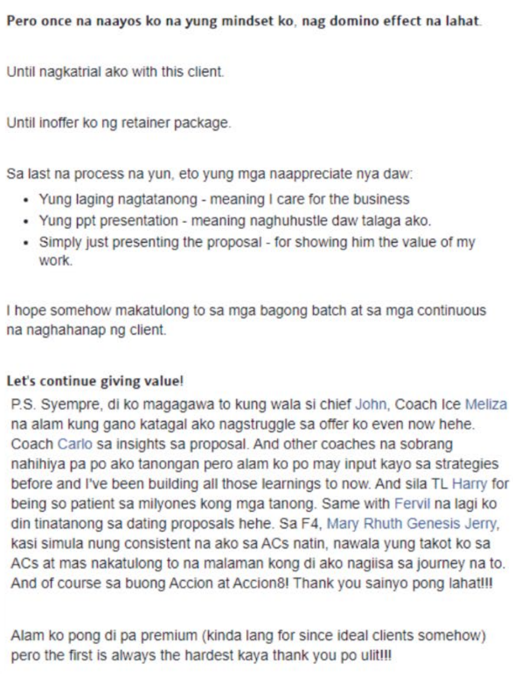
In short, clarity and action lang talaga. Pero I don't think mangyayari yun if di ko naayos yung MINDSET ko.

Na kaya ko rin to.

Na deserve ko din to.

Na gusto ko rin maggrow this year.

Yun kasi yung biggest regret ko last year.



Pero once na naayos ko na yung mindset ko, nag domino effect na lahat.

Until nagkatrial ako with this client.

Until inoffer ko ng retainer package.

Sa last na process na yun, eto yung mga naappreciate nya daw:

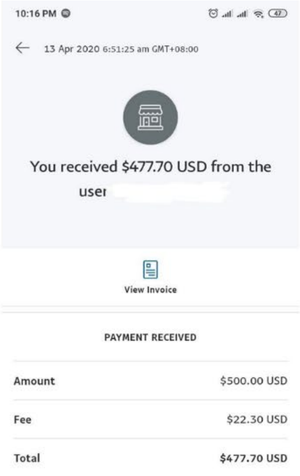
- Yung laging nagtatanong - meaning I care for the business
- Yung ppt presentation - meaning naghuhustle daw talaga ako.
- Simply just presenting the proposal - for showing him the value of my work.

I hope somehow makatulong to sa mga bagong batch at sa mga continuous na naghahanap ng client.

Let's continue giving value!

P.S. Syempre, di ko magagawa to kung wala si chief John, Coach Ice Meliza na alam kung gano katagal ako nagstruggle sa offer ko even now hehe. Coach Carlo sa insights sa proposal. And other coaches na sobrang nahihiya pa po ako tanongan pero alam ko po may input kayo sa strategies before and I've been building all those learnings to now. And sila TL Harry for being so patient sa milyones kong mga tanong. Same with Fervil na lagi ko din tinatanong sa dating proposals hehe. Sa F4, Mary Rhuth Genesis Jerry, kasi simula nung consistent na ako sa ACs natin, nawala yung takot ko sa ACs at mas nakatulong to na malaman kong di ako nagiisa sa journey na to. And of course sa buong Accion at Accion8! Thank you sainyo pong lahat!!!

Alam ko pong di pa premium (kinda lang for since ideal clients somehow) pero the first is always the hardest kaya thank you po ulit!!!

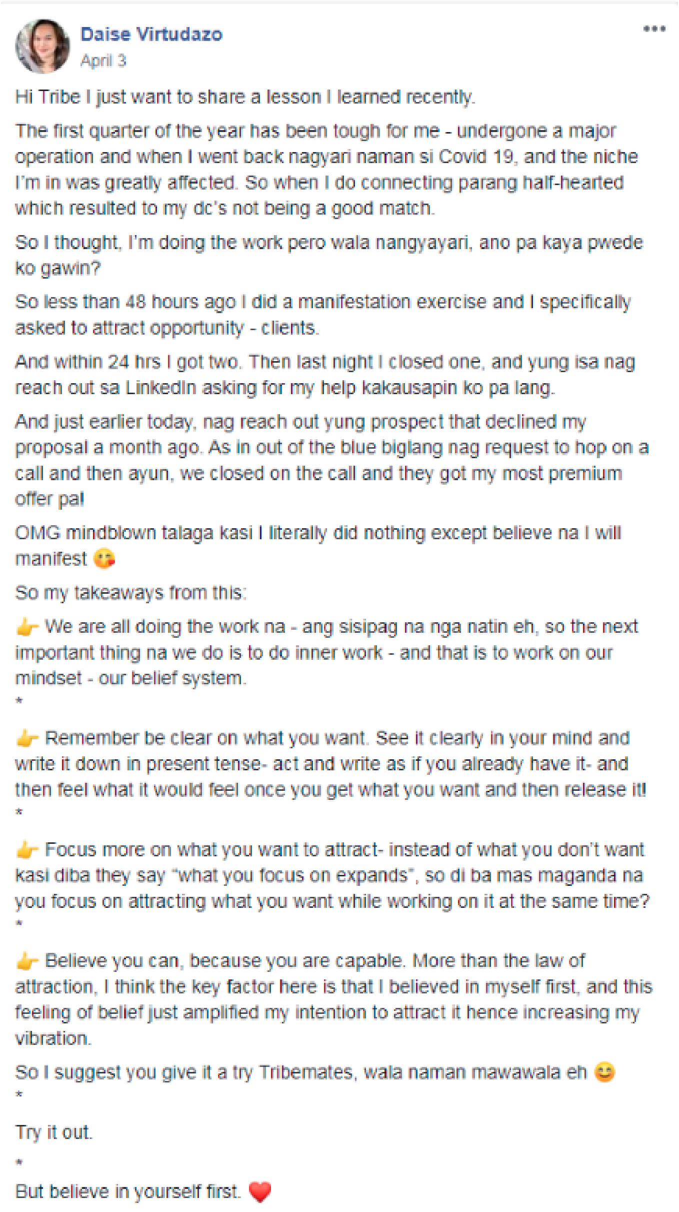


13 Apr 2020 6:51:25 am GMT+08:00

You received $477.70 USD from the user [redacted]

PAYMENT RECEIVED

Amount	$500.00 USD
Fee	$22.30 USD
Total	**$477.70 USD**



Daise Virtudazo

April 3

Hi Tribe I just want to share a lesson I learned recently.

The first quarter of the year has been tough for me - undergone a major operation and when I went back nagyari naman si Covid 19, and the niche I'm in was greatly affected. So when I do connecting parang half-hearted which resulted to my dc's not being a good match.

So I thought, I'm doing the work pero wala nangyayari, ano pa kaya pwede ko gawin?

So less than 48 hours ago I did a manifestation exercise and I specifically asked to attract opportunity - clients.

And within 24 hrs I got two. Then last night I closed one, and yung isa nag reach out sa LinkedIn asking for my help kakausapin ko pa lang.

And just earlier today, nag reach out yung prospect that declined my proposal a month ago. As in out of the blue biglang nag request to hop on a call and then ayun, we closed on the call and they got my most premium offer pa!

OMG mindblown talaga kasi I literally did nothing except believe na I will manifest 😘

So my takeaways from this:

👉 We are all doing the work na - ang sisipag na nga natin eh, so the next important thing na we do is to do inner work - and that is to work on our mindset - our belief system.
*

👉 Remember be clear on what you want. See it clearly in your mind and write it down in present tense- act and write as if you already have it- and then feel what it would feel once you get what you want and then release it!
*

👉 Focus more on what you want to attract- instead of what you don't want kasi diba they say "what you focus on expands", so di ba mas maganda na you focus on attracting what you want while working on it at the same time?
*

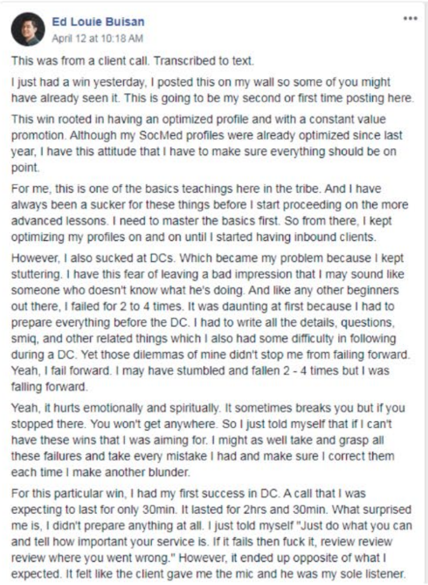
👉 Believe you can, because you are capable. More than the law of attraction, I think the key factor here is that I believed in myself first, and this feeling of belief just amplified my intention to attract it hence increasing my vibration.

So I suggest you give it a try Tribemates, wala naman mawawala eh 😊
*

Try it out.

*

But believe in yourself first. ❤️



Ed Louie Buisan
April 12 at 10:18 AM

This was from a client call. Transcribed to text.

I just had a win yesterday, I posted this on my wall so some of you might have already seen it. This is going to be my second or first time posting here.

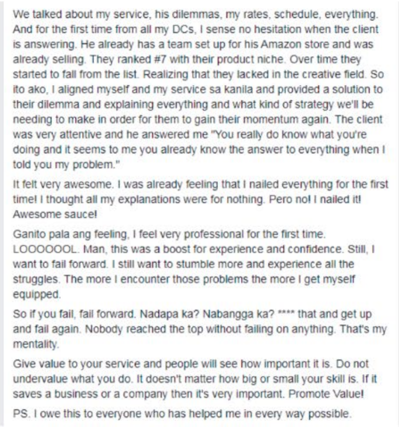
This win rooted in having an optimized profile and with a constant value promotion. Although my SocMed profiles were already optimized since last year, I have this attitude that I have to make sure everything should be on point.

For me, this is one of the basics teachings here in the tribe. And I have always been a sucker for these things before I start proceeding on the more advanced lessons. I need to master the basics first. So from there, I kept optimizing my profiles on and on until I started having inbound clients.

However, I also sucked at DCs. Which became my problem because I kept stuttering. I have this fear of leaving a bad impression that I may sound like someone who doesn't know what he's doing. And like any other beginners out there, I failed for 2 to 4 times. It was daunting at first because I had to prepare everything before the DC. I had to write all the details, questions, smiq, and other related things which I also had some difficulty in following during a DC. Yet those dilemmas of mine didn't stop me from failing forward. Yeah, I fail forward. I may have stumbled and fallen 2 - 4 times but I was falling forward.

Yeah, it hurts emotionally and spiritually. It sometimes breaks you but if you stopped there. You won't get anywhere. So I just told myself that if I can't have these wins that I was aiming for. I might as well take and grasp all these failures and take every mistake I had and make sure I correct them each time I make another blunder.

For this particular win, I had my first success in DC. A call that I was expecting to last for only 30min. It lasted for 2hrs and 30min. What surprised me is, I didn't prepare anything at all. I just told myself "Just do what you can and tell how important your service is. If it fails then fuck it, review review review where you went wrong." However, it ended up opposite of what I expected. It felt like the client gave me the mic and he was my sole listener.



We talked about my service, his dilemmas, my rates, schedule, everything. And for the first time from all my DCs, I sense no hesitation when the client is answering. He already has a team set up for his Amazon store and was already selling. They ranked #7 with their product niche. Over time they started to fall from the list. Realizing that they lacked in the creative field. So ito ako, I aligned myself and my service sa kanila and provided a solution to their dilemma and explaining everything and what kind of strategy we'll be needing to make in order for them to gain their momentum again. The client was very attentive and he answered me "You really do know what you're doing and it seems to me you already know the answer to everything when I told you my problem."

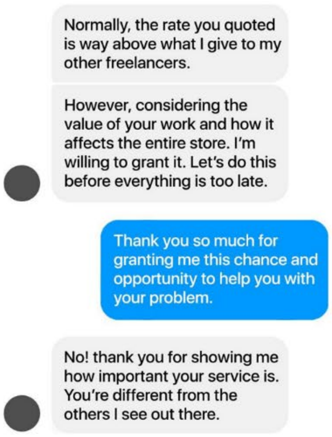
It felt very awesome. I was already feeling that I nailed everything for the first time! I thought all my explanations were for nothing. Pero no! I nailed it! Awesome sauce!

Ganito pala ang feeling, I feel very professional for the first time. LOOOOOOL. Man, this was a boost for experience and confidence. Still, I want to fail forward. I still want to stumble more and experience all the struggles. The more I encounter those problems the more I get myself equipped.

So if you fail, fail forward. Nadapa ka? Nabangga ka? **** that and get up and fail again. Nobody reached the top without failing on anything. That's my mentality.

Give value to your service and people will see how important it is. Do not undervalue what you do. It doesn't matter how big or small your skill is. If it saves a business or a company then it's very important. Promote Value!

PS. I owe this to everyone who has helped me in every way possible.

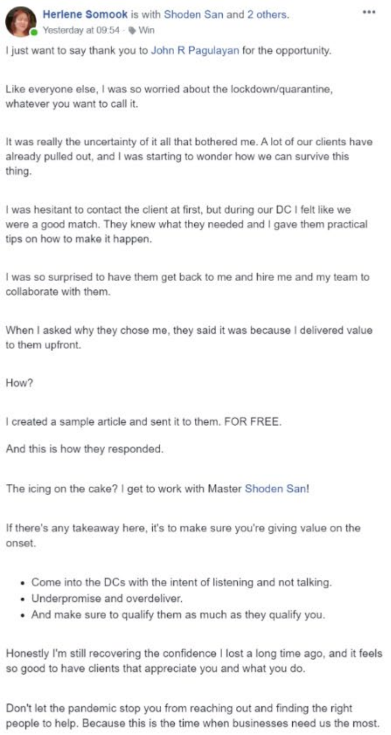


Normally, the rate you quoted is way above what I give to my other freelancers.

However, considering the value of your work and how it affects the entire store. I'm willing to grant it. Let's do this before everything is too late.

Thank you so much for granting me this chance and opportunity to help you with your problem.

No! thank you for showing me how important your service is. You're different from the others I see out there.



Herlene Somook is with Shoden San and 2 others.
Yesterday at 09:54 · Win

I just want to say thank you to John R Pagulayan for the opportunity.

Like everyone else, I was so worried about the lockdown/quarantine, whatever you want to call it.

It was really the uncertainty of it all that bothered me. A lot of our clients have already pulled out, and I was starting to wonder how we can survive this thing.

I was hesitant to contact the client at first, but during our DC I felt like we were a good match. They knew what they needed and I gave them practical tips on how to make it happen.

I was so surprised to have them get back to me and hire me and my team to collaborate with them.

When I asked why they chose me, they said it was because I delivered value to them upfront.

How?

I created a sample article and sent it to them. FOR FREE.

And this is how they responded.

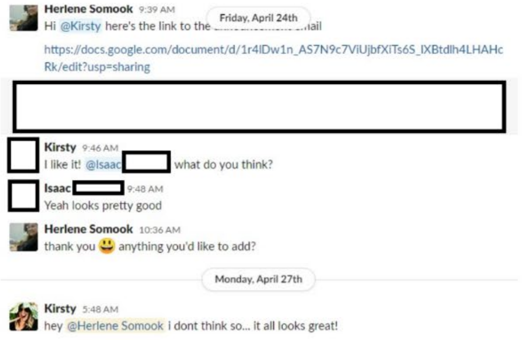
The icing on the cake? I get to work with Master Shoden San!

If there's any takeaway here, it's to make sure you're giving value on the onset.

- Come into the DCs with the intent of listening and not talking.
- Underpromise and overdeliver.
- And make sure to qualify them as much as they qualify you.

Honestly I'm still recovering the confidence I lost a long time ago, and it feels so good to have clients that appreciate you and what you do.

Don't let the pandemic stop you from reaching out and finding the right people to help. Because this is the time when businesses need us the most.



Herlene Somook 9:39 AM
Friday, April 24th
Hi @Kirsty here's the link to the ail

https://docs.google.com/document/d/1r4IDw1n_AS7N9c7ViUjbfXiTs6S_IXBtdlh4LHAHcRk/edit?usp=sharing

[redacted]

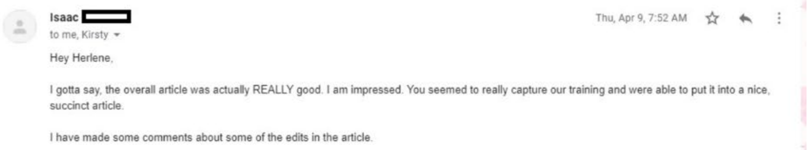
[redacted] **Kirsty** 9:46 AM
I like it! @Isaac[redacted] what do you think?

[redacted] **Isaac**[redacted] 9:48 AM
Yeah looks pretty good

Herlene Somook 10:36 AM
thank you 😃 anything you'd like to add?

Monday, April 27th

Kirsty 5:48 AM
hey @Herlene Somook i dont think so... it all looks great!

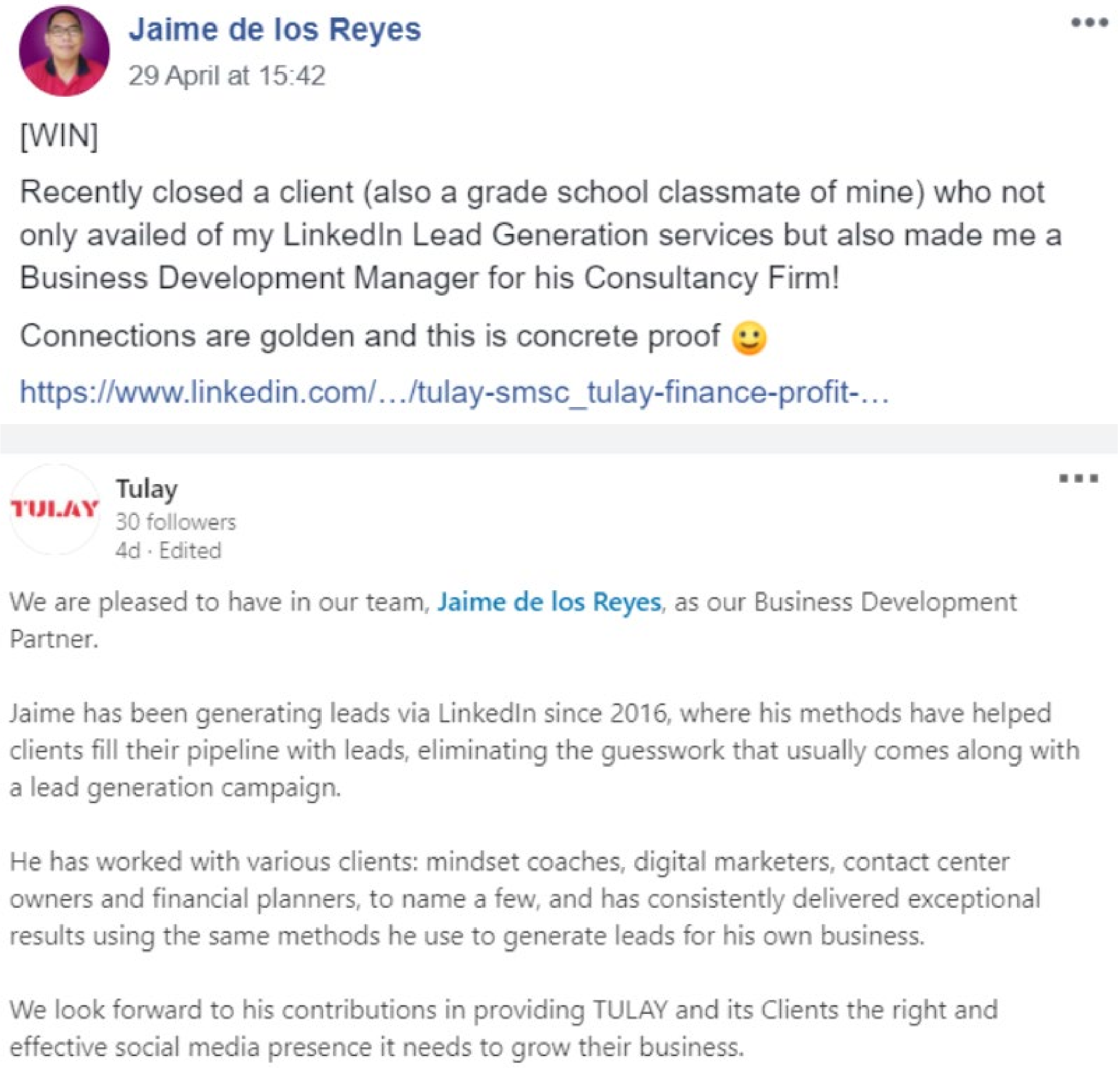


Isaac [redacted]
to me, Kirsty
Thu, Apr 9, 7:52 AM

Hey Herlene,

I gotta say, the overall article was actually REALLY good. I am impressed. You seemed to really capture our training and were able to put it into a nice, succinct article.

I have made some comments about some of the edits in the article.



Jaime de los Reyes
29 April at 15:42

[WIN]

Recently closed a client (also a grade school classmate of mine) who not only availed of my LinkedIn Lead Generation services but also made me a Business Development Manager for his Consultancy Firm!

Connections are golden and this is concrete proof 🙂

https://www.linkedin.com/…/tulay-smsc_tulay-finance-profit-…

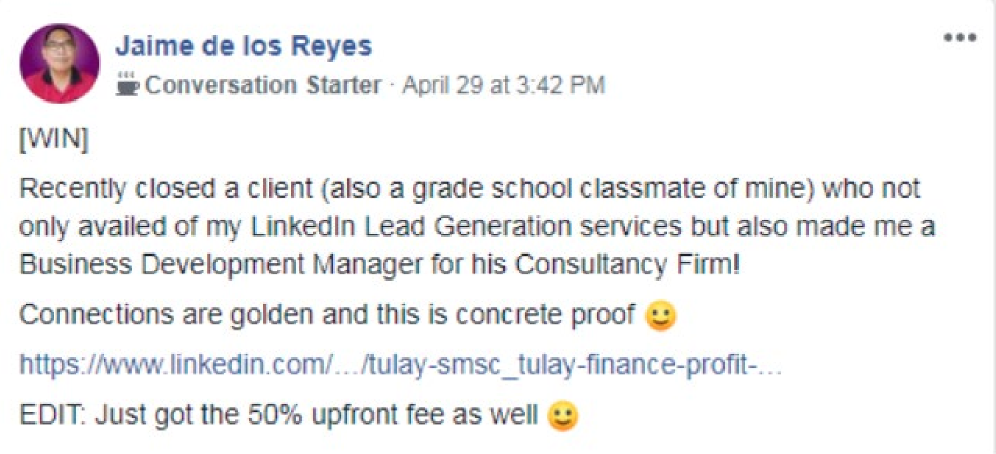
Tulay
30 followers
4d · Edited

We are pleased to have in our team, **Jaime de los Reyes**, as our Business Development Partner.

Jaime has been generating leads via LinkedIn since 2016, where his methods have helped clients fill their pipeline with leads, eliminating the guesswork that usually comes along with a lead generation campaign.

He has worked with various clients: mindset coaches, digital marketers, contact center owners and financial planners, to name a few, and has consistently delivered exceptional results using the same methods he use to generate leads for his own business.

We look forward to his contributions in providing TULAY and its Clients the right and effective social media presence it needs to grow their business.



Jaime de los Reyes

Conversation Starter · April 29 at 3:42 PM

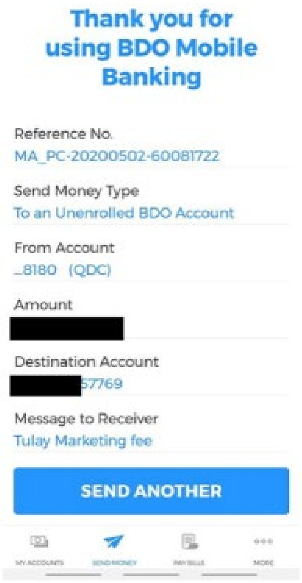
[WIN]

Recently closed a client (also a grade school classmate of mine) who not only availed of my LinkedIn Lead Generation services but also made me a Business Development Manager for his Consultancy Firm!

Connections are golden and this is concrete proof 🙂

https://www.linkedin.com/…/tulay-smsc_tulay-finance-profit-…

EDIT: Just got the 50% upfront fee as well 🙂



Thank you for using BDO Mobile Banking

Reference No.
MA_PC-20200502-60081722

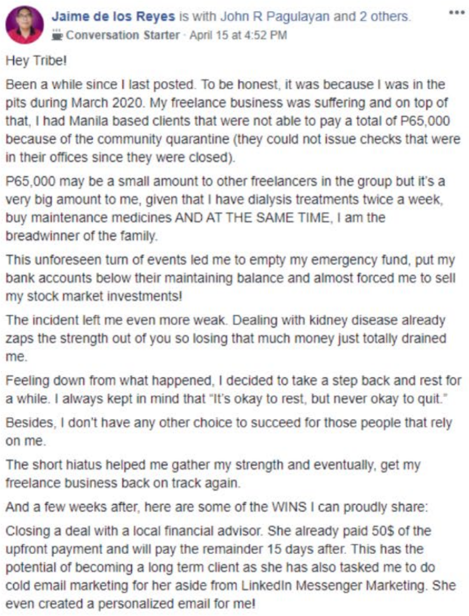
Send Money Type
To an Unenrolled BDO Account

From Account
...8180 (QDC)

Amount
[redacted]

Destination Account
[redacted]57769

Message to Receiver
Tulay Marketing fee



Jaime de los Reyes is with John R Pagulayan and 2 others.
Conversation Starter · April 15 at 4:52 PM

Hey Tribe!

Been a while since I last posted. To be honest, it was because I was in the pits during March 2020. My freelance business was suffering and on top of that, I had Manila based clients that were not able to pay a total of P65,000 because of the community quarantine (they could not issue checks that were in their offices since they were closed).

P65,000 may be a small amount to other freelancers in the group but it's a very big amount to me, given that I have dialysis treatments twice a week, buy maintenance medicines AND AT THE SAME TIME, I am the breadwinner of the family.

This unforeseen turn of events led me to empty my emergency fund, put my bank accounts below their maintaining balance and almost forced me to sell my stock market investments!

The incident left me even more weak. Dealing with kidney disease already zaps the strength out of you so losing that much money just totally drained me.

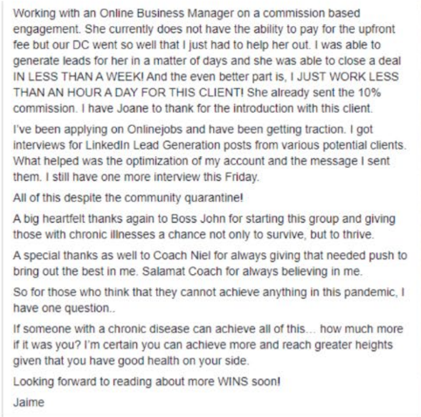
Feeling down from what happened, I decided to take a step back and rest for a while. I always kept in mind that "It's okay to rest, but never okay to quit."

Besides, I don't have any other choice to succeed for those people that rely on me.

The short hiatus helped me gather my strength and eventually, get my freelance business back on track again.

And a few weeks after, here are some of the WINS I can proudly share:

Closing a deal with a local financial advisor. She already paid 50$ of the upfront payment and will pay the remainder 15 days after. This has the potential of becoming a long term client as she has also tasked me to do cold email marketing for her aside from LinkedIn Messenger Marketing. She even created a personalized email for me!



Working with an Online Business Manager on a commission based engagement. She currently does not have the ability to pay for the upfront fee but our DC went so well that I just had to help her out. I was able to generate leads for her in a matter of days and she was able to close a deal IN LESS THAN A WEEK! And the even better part is, I JUST WORK LESS THAN AN HOUR A DAY FOR THIS CLIENT! She already sent the 10% commission. I have Joane to thank for the introduction with this client.

I've been applying on Onlinejobs and have been getting traction. I got interviews for LinkedIn Lead Generation posts from various potential clients. What helped was the optimization of my account and the message I sent them. I still have one more interview this Friday.

All of this despite the community quarantine!

A big heartfelt thanks again to Boss John for starting this group and giving those with chronic illnesses a chance not only to survive, but to thrive.

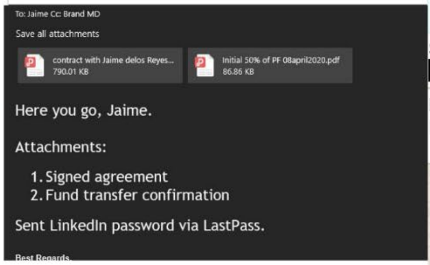
A special thanks as well to Coach Niel for always giving that needed push to bring out the best in me. Salamat Coach for always believing in me.

So for those who think that they cannot achieve anything in this pandemic, I have one question..

If someone with a chronic disease can achieve all of this... how much more if it was you? I'm certain you can achieve more and reach greater heights given that you have good health on your side.

Looking forward to reading about more WINS soon!

Jaime



To: Jaime Cc: Brand MD

Save all attachments
contract with Jaime delos Reyes... 790.01 KB
Initial 50% of PF 08april2020.pdf 86.86 KB

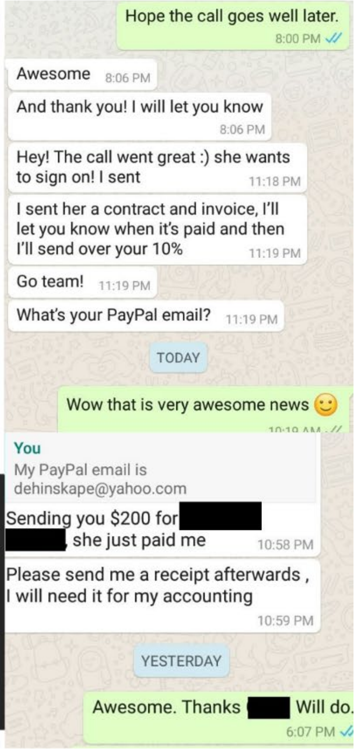
Here you go, Jaime.

Attachments:

1. Signed agreement
2. Fund transfer confirmation

Sent LinkedIn password via LastPass.

Best Regards,



Hope the call goes well later. 8:00 PM

Awesome 8:06 PM

And thank you! I will let you know 8:06 PM

Hey! The call went great :) she wants to sign on! I sent 11:18 PM

I sent her a contract and invoice, I'll let you know when it's paid and then I'll send over your 10% 11:19 PM

Go team! 11:19 PM

What's your PayPal email? 11:19 PM

TODAY

Wow that is very awesome news 🙂 10:19 AM

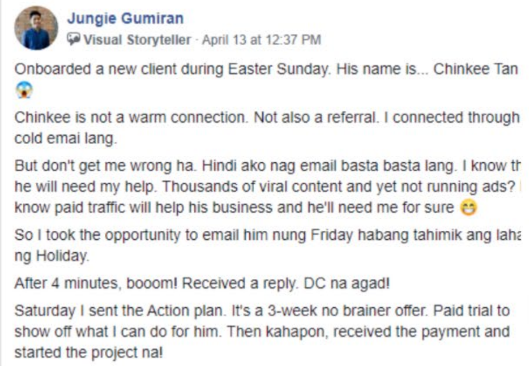
You
My PayPal email is dehinskape@yahoo.com

Sending you $200 for [redacted] [redacted], she just paid me 10:58 PM

Please send me a receipt afterwards , I will need it for my accounting 10:59 PM

YESTERDAY

Awesome. Thanks [redacted] Will do. 6:07 PM



Jungie Gumiran
Visual Storyteller · April 13 at 12:37 PM

Onboarded a new client during Easter Sunday. His name is... Chinkee Tan 😱

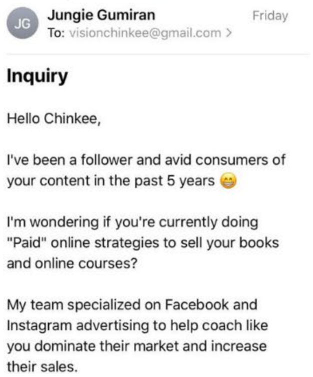
Chinkee is not a warm connection. Not also a referral. I connected through cold emai lang.

But don't get me wrong ha. Hindi ako nag email basta basta lang. I know th he will need my help. Thousands of viral content and yet not running ads? I know paid traffic will help his business and he'll need me for sure 😁

So I took the opportunity to email him nung Friday habang tahimik ang laha ng Holiday.

After 4 minutes, booom! Received a reply. DC na agad!

Saturday I sent the Action plan. It's a 3-week no brainer offer. Paid trial to show off what I can do for him. Then kahapon, received the payment and started the project na!



Jungie Gumiran Friday
To: visionchinkee@gmail.com

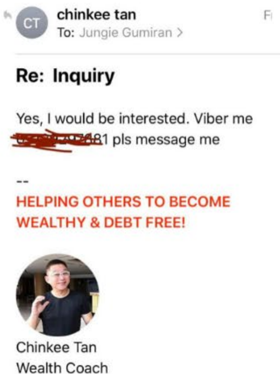
Inquiry

Hello Chinkee,

I've been a follower and avid consumers of your content in the past 5 years 😊

I'm wondering if you're currently doing "Paid" online strategies to sell your books and online courses?

My team specialized on Facebook and Instagram advertising to help coach like you dominate their market and increase their sales.



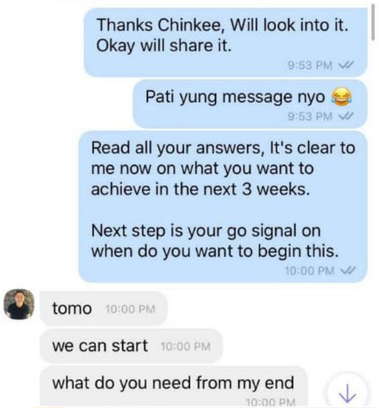
chinkee tan Fr
To: Jungie Gumiran

Re: Inquiry

Yes, I would be interested. Viber me [redacted] pls message me

--
HELPING OTHERS TO BECOME WEALTHY & DEBT FREE!

Chinkee Tan
Wealth Coach



Thanks Chinkee, Will look into it. Okay will share it. 9:53 PM

Pati yung message nyo 😂 9:53 PM

Read all your answers, It's clear to me now on what you want to achieve in the next 3 weeks.

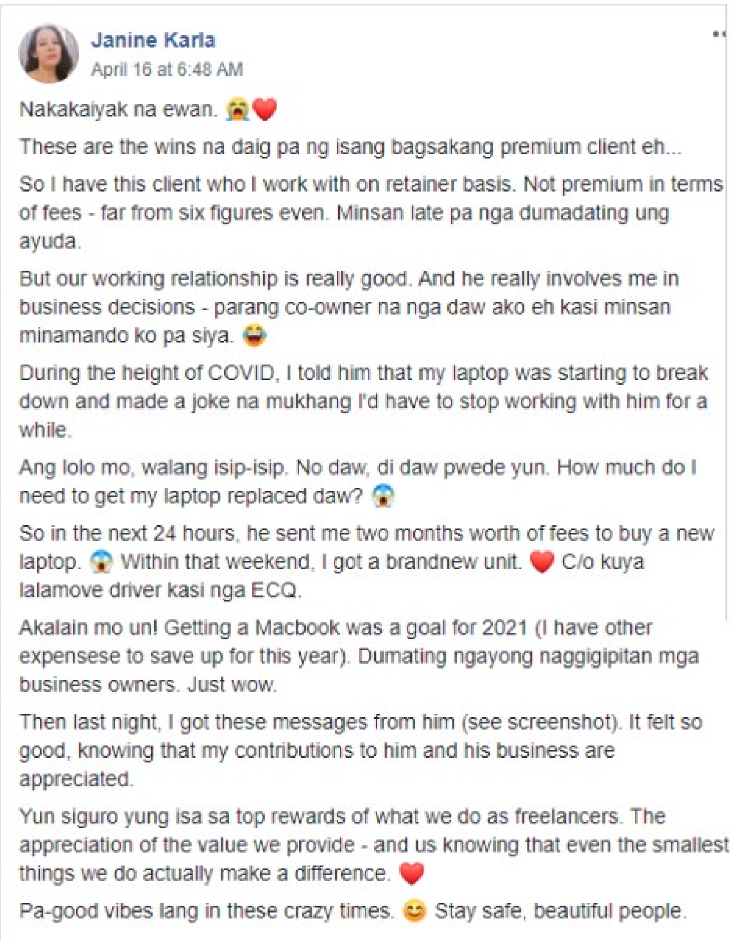
Next step is your go signal on when do you want to begin this. 10:00 PM

tomo 10:00 PM

we can start 10:00 PM

what do you need from my end 10:00 PM

CHINK+ CHINKEETAN.COM
#CHINKEETAN
MAS MABUTING MAGSAKRIPISYO MUNA AT MANATILING NASA BAHAY.
KUNG KAPALIT NAMAN NITO AY BUMALIK ULIT SA NORMAL ANG ATING MGA BUHAY. (STAY AT HOME AND SAVE A LIFE)
SELF QUARANTINE
SOCIAL DISTANCING
SURVIVOR
STAY AT HOME



Janine Karla
April 16 at 6:48 AM

Nakakaiyak na ewan. 😭❤️

These are the wins na daig pa ng isang bagsakang premium client eh...

So I have this client who I work with on retainer basis. Not premium in terms of fees - far from six figures even. Minsan late pa nga dumadating ung ayuda.

But our working relationship is really good. And he really involves me in business decisions - parang co-owner na nga daw ako eh kasi minsan minamando ko pa siya. 🤣

During the height of COVID, I told him that my laptop was starting to break down and made a joke na mukhang I'd have to stop working with him for a while.

Ang lolo mo, walang isip-isip. No daw, di daw pwede yun. How much do I need to get my laptop replaced daw? 😱

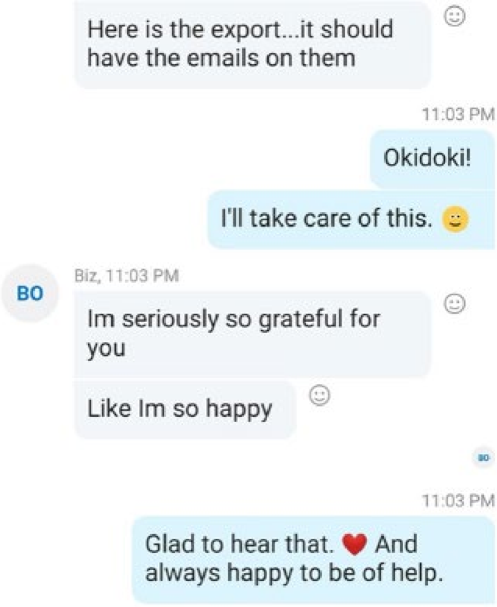
So in the next 24 hours, he sent me two months worth of fees to buy a new laptop. 😱 Within that weekend, I got a brandnew unit. ❤️ C/o kuya lalamove driver kasi nga ECQ.

Akalain mo un! Getting a Macbook was a goal for 2021 (I have other expensese to save up for this year). Dumating ngayong naggigipitan mga business owners. Just wow.

Then last night, I got these messages from him (see screenshot). It felt so good, knowing that my contributions to him and his business are appreciated.

Yun siguro yung isa sa top rewards of what we do as freelancers. The appreciation of the value we provide - and us knowing that even the smallest things we do actually make a difference. ❤️

Pa-good vibes lang in these crazy times. 😊 Stay safe, beautiful people.



Here is the export...it should have the emails on them

11:03 PM

Okidoki!

I'll take care of this. 😊

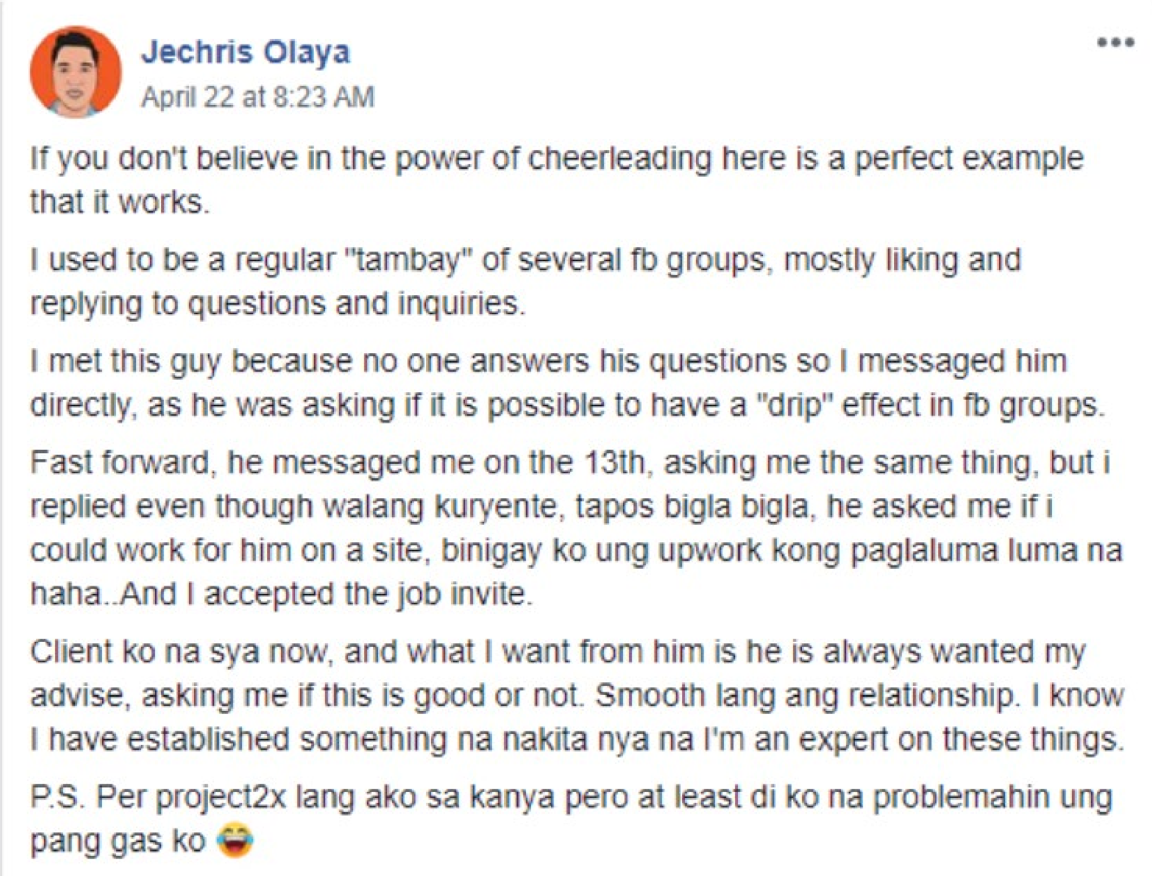
BO Biz, 11:03 PM

Im seriously so grateful for you

Like Im so happy

11:03 PM

Glad to hear that. ❤️ And always happy to be of help.



Jechris Olaya
April 22 at 8:23 AM

If you don't believe in the power of cheerleading here is a perfect example that it works.

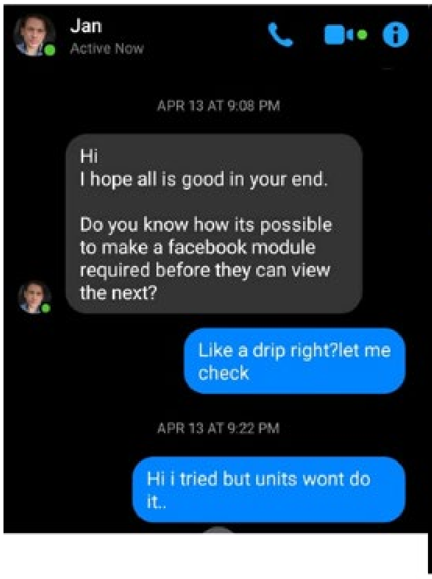
I used to be a regular "tambay" of several fb groups, mostly liking and replying to questions and inquiries.

I met this guy because no one answers his questions so I messaged him directly, as he was asking if it is possible to have a "drip" effect in fb groups.

Fast forward, he messaged me on the 13th, asking me the same thing, but i replied even though walang kuryente, tapos bigla bigla, he asked me if i could work for him on a site, binigay ko ung upwork kong paglaluma luma na haha..And I accepted the job invite.

Client ko na sya now, and what I want from him is he is always wanted my advise, asking me if this is good or not. Smooth lang ang relationship. I know I have established something na nakita nya na I'm an expert on these things.

P.S. Per project2x lang ako sa kanya pero at least di ko na problemahin ung pang gas ko 😂



APR 13 AT 9:08 PM

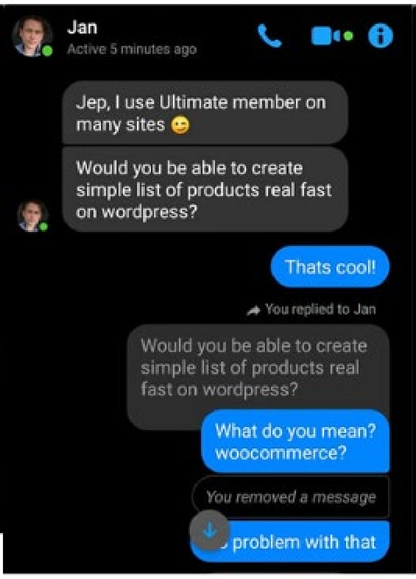
Hi
I hope all is good in your end.

Do you know how its possible to make a facebook module required before they can view the next?

Like a drip right?let me check

APR 13 AT 9:22 PM

Hi i tried but units wont do it..



Jep, I use Ultimate member on many sites 😉

Would you be able to create simple list of products real fast on wordpress?

Thats cool!

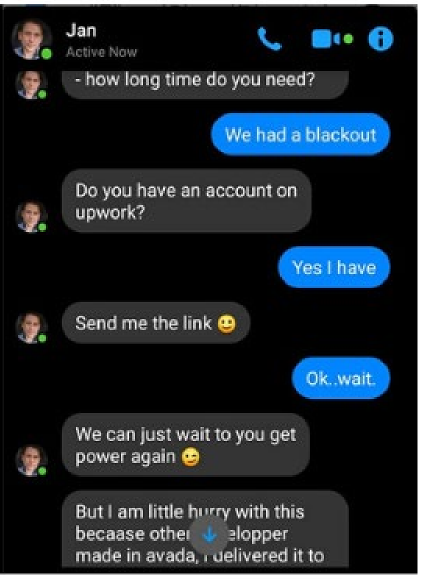
You replied to Jan

Would you be able to create simple list of products real fast on wordpress?

What do you mean? woocommerce?

You removed a message

o problem with that



- how long time do you need?

We had a blackout

Do you have an account on upwork?

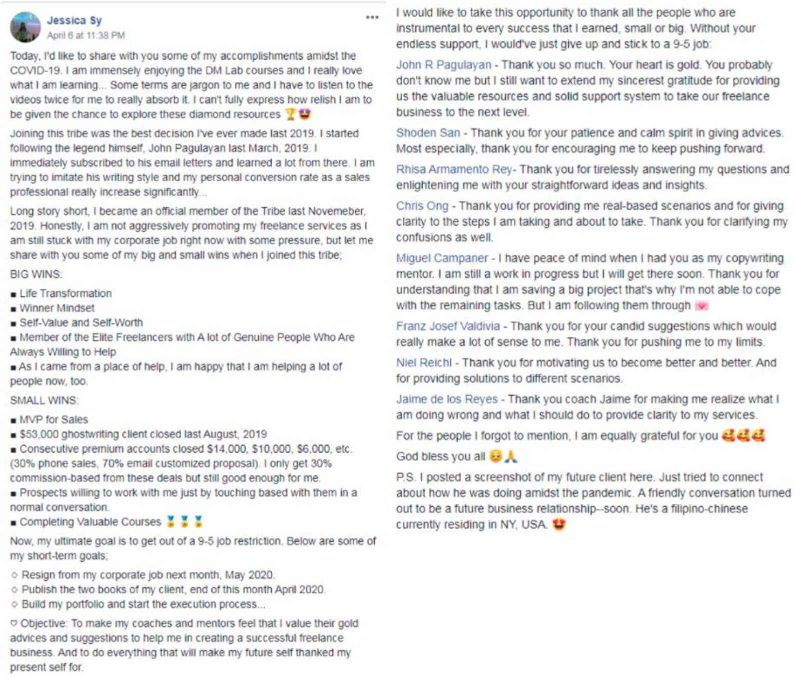
Yes I have

Send me the link 🙂

Ok..wait.

We can just wait to you get power again 😉

But I am little hurry with this becaase other elopper made in avada, I delivered it to



Jessica Sy
April 6 at 11:38 PM

Today, I'd like to share with you some of my accomplishments amidst the COVID-19. I am immensely enjoying the DM Lab courses and I really love what I am learning... Some terms are jargon to me and I have to listen to the videos twice for me to really absorb it. I can't fully express how relish I am to be given the chance to explore these diamond resources 🏆😍

Joining this tribe was the best decision I've ever made last 2019. I started following the legend himself, John Pagulayan last March, 2019. I immediately subscribed to his email letters and learned a lot from there. I am trying to imitate his writing style and my personal conversion rate as a sales professional really increase significantly...

Long story short, I became an official member of the Tribe last Novemeber, 2019. Honestly, I am not aggressively promoting my freelance services as I am still stuck with my corporate job right now with some pressure, but let me share with you some of my big and small wins when I joined this tribe;

BIG WINS:

▪ Life Transformation
▪ Winner Mindset
▪ Self-Value and Self-Worth
▪ Member of the Elite Freelancers with A lot of Genuine People Who Are Always Willing to Help
▪ As I came from a place of help, I am happy that I am helping a lot of people now, too.

SMALL WINS:

▪ MVP for Sales
▪ $53,000 ghostwriting client closed last August, 2019
▪ Consecutive premium accounts closed $14,000, $10,000, $6,000, etc. (30% phone sales, 70% email customized proposal). I only get 30% commission-based from these deals but still good enough for me.
▪ Prospects willing to work with me just by touching based with them in a normal conversation.
▪ Completing Valuable Courses 🏅🏅🏅

Now, my ultimate goal is to get out of a 9-5 job restriction. Below are some of my short-term goals;

◇ Resign from my corporate job next month, May 2020.
◇ Publish the two books of my client, end of this month April 2020.
◇ Build my portfolio and start the execution process...

♡ Objective: To make my coaches and mentors feel that I value their gold advices and suggestions to help me in creating a successful freelance business. And to do everything that will make my future self thanked my present self for.

I would like to take this opportunity to thank all the people who are instrumental to every success that I earned, small or big. Without your endless support, I would've just give up and stick to a 9-5 job:

John R Pagulayan - Thank you so much. Your heart is gold. You probably don't know me but I still want to extend my sincerest gratitude for providing us the valuable resources and solid support system to take our freelance business to the next level.

Shoden San - Thank you for your patience and calm spirit in giving advices. Most especially, thank you for encouraging me to keep pushing forward.

Rhisa Armamento Rey- Thank you for tirelessly answering my questions and enlightening me with your straightforward ideas and insights.

Chris Ong - Thank you for providing me real-based scenarios and for giving clarity to the steps I am taking and about to take. Thank you for clarifying my confusions as well.

Miguel Campaner - I have peace of mind when I had you as my copywriting mentor. I am still a work in progress but I will get there soon. Thank you for understanding that I am saving a big project that's why I'm not able to cope with the remaining tasks. But I am following them through 💌

Franz Josef Valdivia - Thank you for your candid suggestions which would really make a lot of sense to me. Thank you for pushing me to my limits.

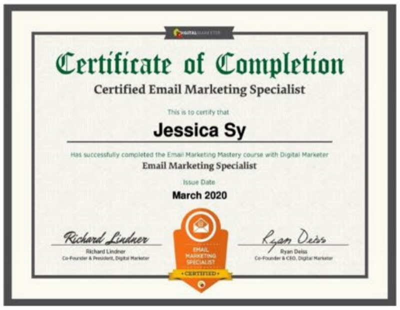
Niel Reichl - Thank you for motivating us to become better and better. And for providing solutions to different scenarios.

Jaime de los Reyes - Thank you coach Jaime for making me realize what I am doing wrong and what I should do to provide clarity to my services.

For the people I forgot to mention, I am equally grateful for you 🥰🥰🥰

God bless you all 😇🙏

P.S. I posted a screenshot of my future client here. Just tried to connect about how he was doing amidst the pandemic. A friendly conversation turned out to be a future business relationship--soon. He's a filipino-chinese currently residing in NY, USA. 😍



DIGITALMARKETER

Certificate of Completion

Certified Email Marketing Specialist

This is to certify that

Jessica Sy

Has successfully completed the Email Marketing Mastery course with Digital Marketer

Email Marketing Specialist

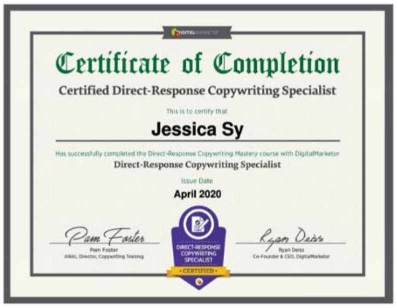
Issue Date

March 2020

Richard Lindner
Richard Lindner
Co-Founder & President, Digital Marketer

EMAIL MARKETING SPECIALIST
• CERTIFIED •

Ryan Deiss
Ryan Deiss
Co-Founder & CEO, Digital Marketer



DIGITALMARKETER

Certificate of Completion

Certified Direct-Response Copywriting Specialist

This is to certify that

Jessica Sy

Has successfully completed the Direct-Response Copywriting Mastery course with DigitalMarketer

Direct-Response Copywriting Specialist

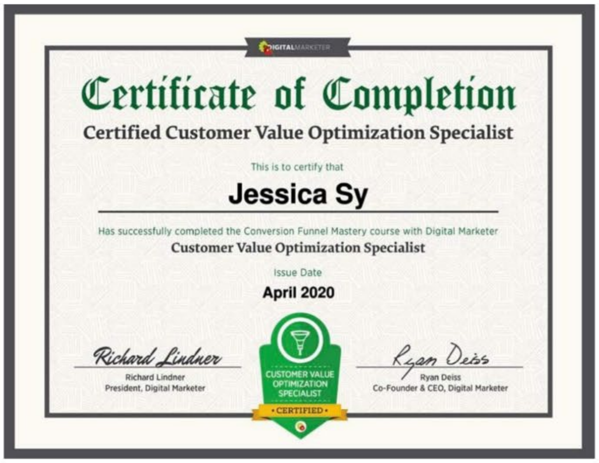
Issue Date

April 2020

Pam Foster
Pam Foster
AWAI, Director, Copywriting Training

DIRECT-RESPONSE COPYWRITING SPECIALIST
• CERTIFIED •

Ryan Deiss
Ryan Deiss
Co-Founder & CEO, DigitalMarketer



DIGITALMARKETER

Certificate of Completion

Certified Customer Value Optimization Specialist

This is to certify that

Jessica Sy

Has successfully completed the Conversion Funnel Mastery course with Digital Marketer

Customer Value Optimization Specialist

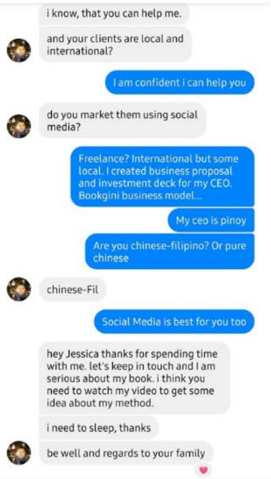
Issue Date

April 2020

Richard Lindner
Richard Lindner
President, Digital Marketer

CUSTOMER VALUE OPTIMIZATION SPECIALIST
• CERTIFIED •

Ryan Deiss
Ryan Deiss
Co-Founder & CEO, Digital Marketer



i know, that you can help me.

and your clients are local and international?

I am confident i can help you

do you market them using social media?

Freelance? International but some local. I created business proposal and investment deck for my CEO. Bookgini business model...

My ceo is pinoy

Are you chinese-filipino? Or pure chinese

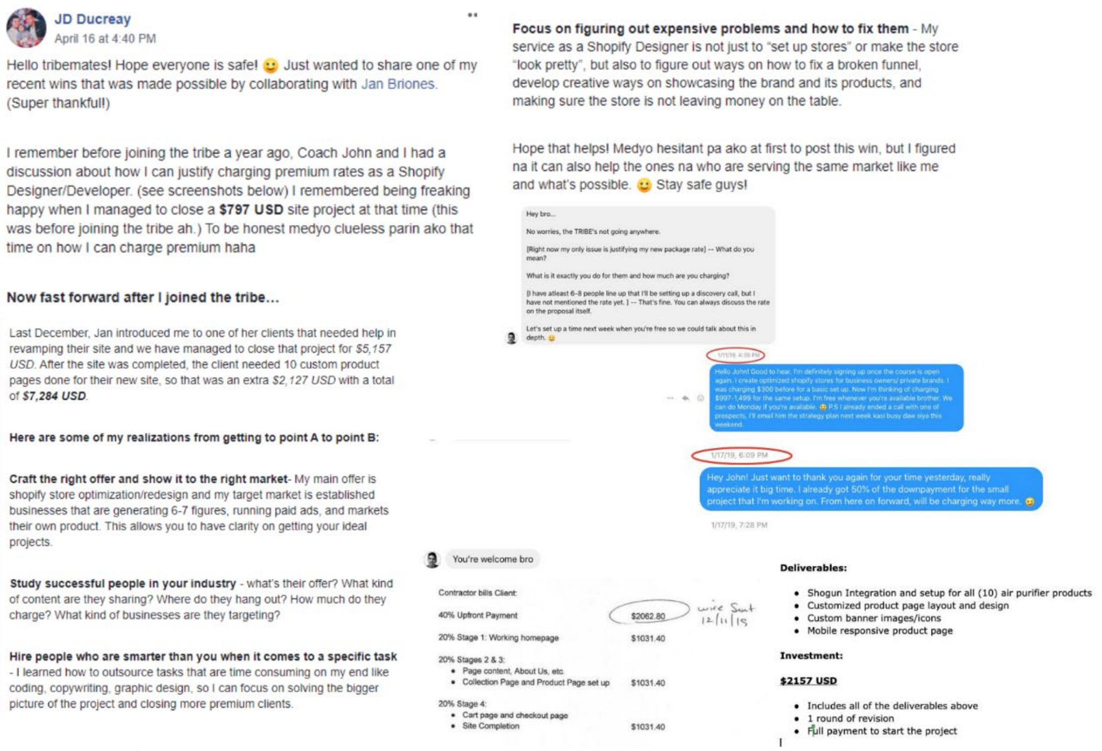
chinese-Fil

Social Media is best for you too

hey Jessica thanks for spending time with me. let's keep in touch and I am serious about my book. i think you need to watch my video to get some idea about my method.

i need to sleep, thanks

be well and regards to your family



JD Ducreay
April 16 at 4:40 PM

Hello tribemates! Hope everyone is safe! 😃 Just wanted to share one of my recent wins that was made possible by collaborating with Jan Briones. (Super thankful!)

I remember before joining the tribe a year ago, Coach John and I had a discussion about how I can justify charging premium rates as a Shopify Designer/Developer. (see screenshots below) I remembered being freaking happy when I managed to close a **$797 USD** site project at that time (this was before joining the tribe ah.) To be honest medyo clueless parin ako that time on how I can charge premium haha

Now fast forward after I joined the tribe…

Last December, Jan introduced me to one of her clients that needed help in revamping their site and we have managed to close that project for *$5,157 USD*. After the site was completed, the client needed 10 custom product pages done for their new site, so that was an extra *$2,127 USD* with a total of ***$7,284 USD***.

Here are some of my realizations from getting to point A to point B:

Craft the right offer and show it to the right market- My main offer is shopify store optimization/redesign and my target market is established businesses that are generating 6-7 figures, running paid ads, and markets their own product. This allows you to have clarity on getting your ideal projects.

Study successful people in your industry - what's their offer? What kind of content are they sharing? Where do they hang out? How much do they charge? What kind of businesses are they targeting?

Hire people who are smarter than you when it comes to a specific task - I learned how to outsource tasks that are time consuming on my end like coding, copywriting, graphic design, so I can focus on solving the bigger picture of the project and closing more premium clients.

Focus on figuring out expensive problems and how to fix them - My service as a Shopify Designer is not just to "set up stores" or make the store "look pretty", but also to figure out ways on how to fix a broken funnel, develop creative ways on showcasing the brand and its products, and making sure the store is not leaving money on the table.

Hope that helps! Medyo hesitant pa ako at first to post this win, but I figured na it can also help the ones na who are serving the same market like me and what's possible. 🙂 Stay safe guys!

Hey bro...

No worries, the TRIBE's not going anywhere.

[Right now my only issue is justifying my new package rate] -- What do you mean?

What is it exactly you do for them and how much are you charging?

[I have atleast 6-8 people line up that I'll be setting up a discovery call, but I have not mentioned the rate yet.] -- That's fine. You can always discuss the rate on the proposal itself.

Let's set up a time next week when you're free so we could talk about this in depth. 😀

1/11/19, 4:39 PM

Hello John! Good to hear, I'm definitely signing up once the course is open again. I create optimized shopify stores for business owners/ private brands. I was charging $300 before for a basic set up. Now I'm thinking of charging $997-1,499 for the same setup. I'm free whenever you're available brother. We can do Monday if you're available. 😀 P.S I already ended a call with one of prospects, I'll email him the strategy plan next week kasi busy daw siya this weekend.

1/17/19, 6:09 PM

Hey John! Just want to thank you again for your time yesterday, really appreciate it big time. I already got 50% of the downpayment for the small project that I'm working on. From here on forward, will be charging way more. 😀

1/17/19, 7:28 PM

You're welcome bro

Contractor bills Client:

40% Upfront Payment	$2062.80	wire Sent 12/11/15
20% Stage 1: Working homepage	$1031.40	
20% Stages 2 & 3: • Page content, About Us, etc. • Collection Page and Product Page set up	$1031.40	
20% Stage 4: • Cart page and checkout page • Site Completion	$1031.40	

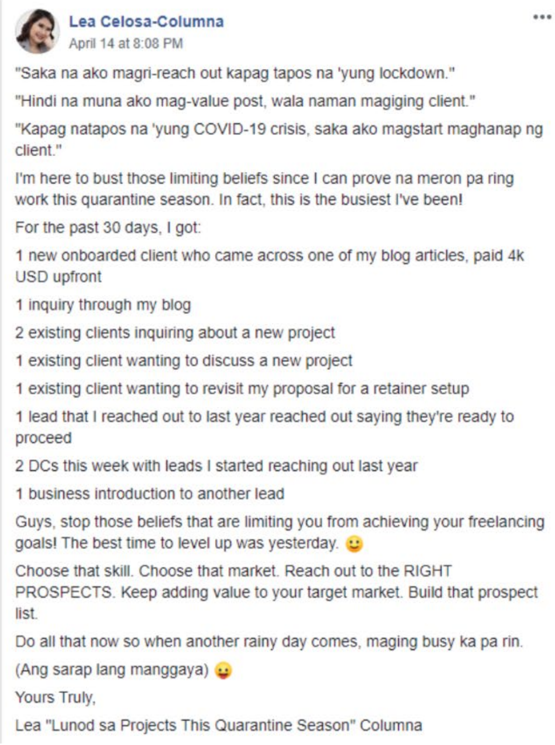
Deliverables:

- Shogun Integration and setup for all (10) air purifier products
- Customized product page layout and design
- Custom banner images/icons
- Mobile responsive product page

Investment:

$2157 USD

- Includes all of the deliverables above
- 1 round of revision
- Full payment to start the project



Lea Celosa-Columna
April 14 at 8:08 PM

"Saka na ako magri-reach out kapag tapos na 'yung lockdown."

"Hindi na muna ako mag-value post, wala naman magiging client."

"Kapag natapos na 'yung COVID-19 crisis, saka ako magstart maghanap ng client."

I'm here to bust those limiting beliefs since I can prove na meron pa ring work this quarantine season. In fact, this is the busiest I've been!

For the past 30 days, I got:

1 new onboarded client who came across one of my blog articles, paid 4k USD upfront

1 inquiry through my blog

2 existing clients inquiring about a new project

1 existing client wanting to discuss a new project

1 existing client wanting to revisit my proposal for a retainer setup

1 lead that I reached out to last year reached out saying they're ready to proceed

2 DCs this week with leads I started reaching out last year

1 business introduction to another lead

Guys, stop those beliefs that are limiting you from achieving your freelancing goals! The best time to level up was yesterday. 😀

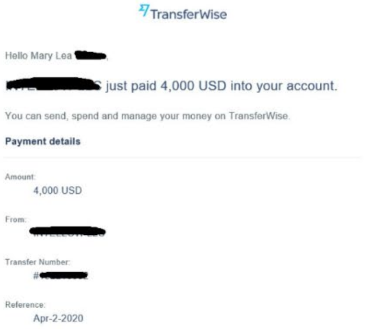
Choose that skill. Choose that market. Reach out to the RIGHT PROSPECTS. Keep adding value to your target market. Build that prospect list.

Do all that now so when another rainy day comes, maging busy ka pa rin.

(Ang sarap lang manggaya) 😛

Yours Truly,

Lea "Lunod sa Projects This Quarantine Season" Columna



TransferWise

Hello Mary Lea [redacted],

[redacted] just paid 4,000 USD into your account.

You can send, spend and manage your money on TransferWise.

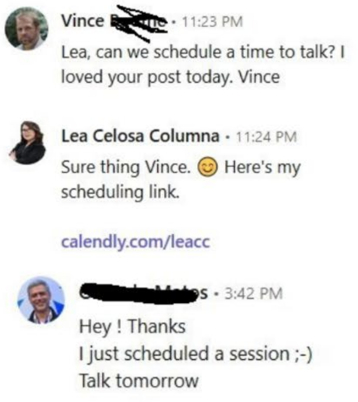
Payment details

Amount:
4,000 USD

From:
[redacted]

Transfer Number:
#[redacted]

Reference:
Apr-2-2020



Vince [redacted] · 11:23 PM

Lea, can we schedule a time to talk? I loved your post today. Vince

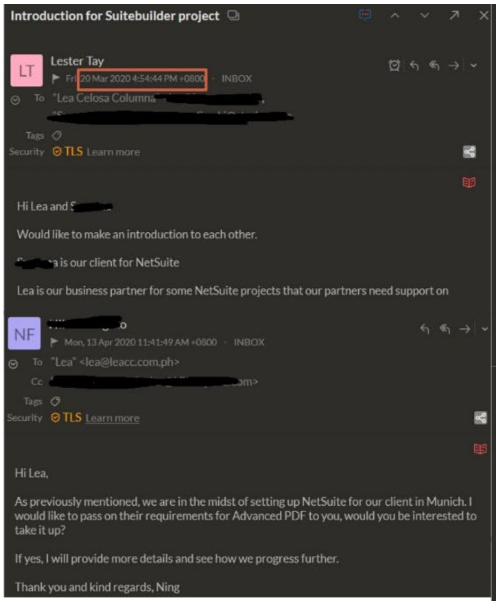
Lea Celosa Columna · 11:24 PM

Sure thing Vince. 😊 Here's my scheduling link.

calendly.com/leacc

[redacted]s · 3:42 PM

Hey ! Thanks
I just scheduled a session ;-)
Talk tomorrow



Introduction for Suitebuilder project

LT Lester Tay
Fri 20 Mar 2020 4:54:44 PM +0800 · INBOX
To "Lea Celosa Columna" [redacted]
[redacted]
Tags
Security TLS Learn more

Hi Lea and [redacted]

Would like to make an introduction to each other.

[redacted] is our client for NetSuite

Lea is our business partner for some NetSuite projects that our partners need support on

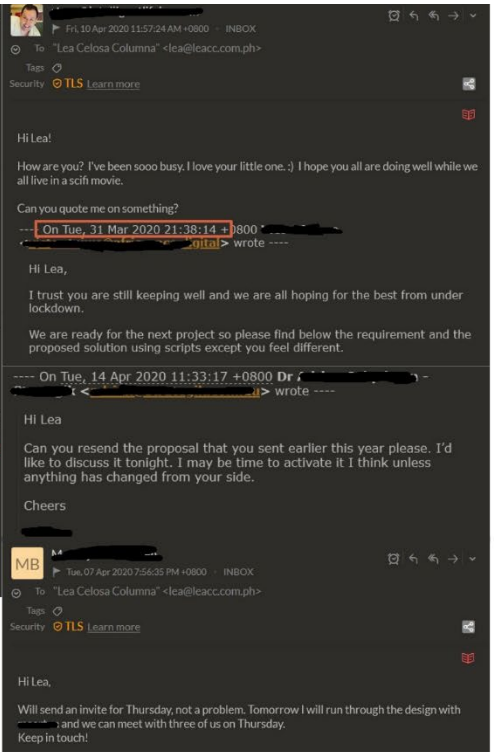
NF [redacted]
Mon, 13 Apr 2020 11:41:49 AM +0800 · INBOX
To "Lea" <lea@leacc.com.ph>
Cc [redacted]
Tags
Security TLS Learn more

Hi Lea,

As previously mentioned, we are in the midst of setting up NetSuite for our client in Munich. I would like to pass on their requirements for Advanced PDF to you, would you be interested to take it up?

If yes, I will provide more details and see how we progress further.

Thank you and kind regards, Ning



[redacted]
Fri, 10 Apr 2020 11:57:24 AM +0800 · INBOX
To "Lea Celosa Columna" <lea@leacc.com.ph>
Tags
Security TLS Learn more

Hi Lea!

How are you? I've been sooo busy. I love your little one. :) I hope you all are doing well while we all live in a scifi movie.

Can you quote me on something?

---- On Tue, 31 Mar 2020 21:38:14 +0800 [redacted] <[redacted]> wrote ----

Hi Lea,

I trust you are still keeping well and we are all hoping for the best from under lockdown.

We are ready for the next project so please find below the requirement and the proposed solution using scripts except you feel different.

---- On Tue, 14 Apr 2020 11:33:17 +0800 **Dr** [redacted] - [redacted] <[redacted]> wrote ----

Hi Lea

Can you resend the proposal that you sent earlier this year please. I'd like to discuss it tonight. I may be time to activate it I think unless anything has changed from your side.

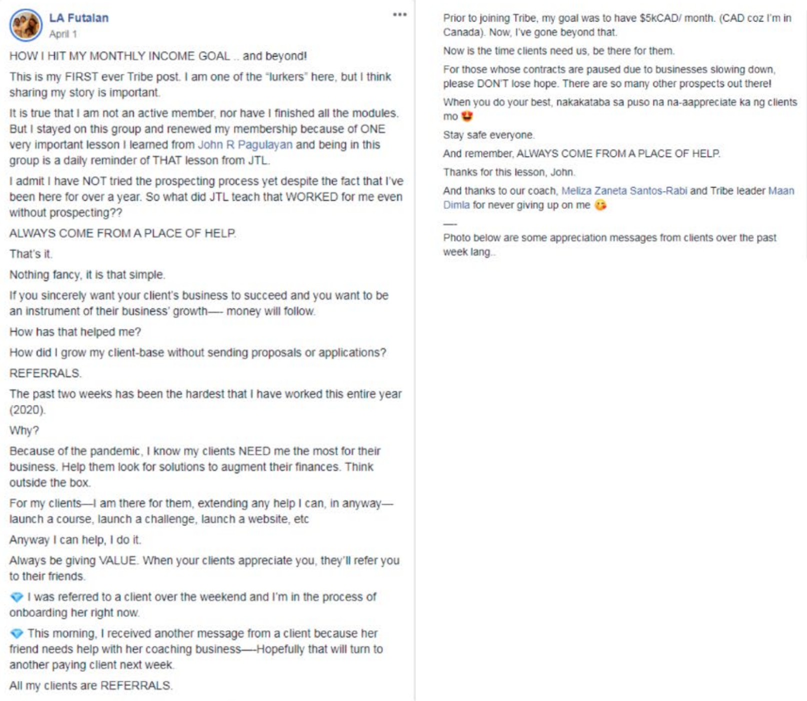
Cheers

[redacted]

MB [redacted]
Tue, 07 Apr 2020 7:56:35 PM +0800 · INBOX
To "Lea Celosa Columna" <lea@leacc.com.ph>
Tags
Security TLS Learn more

Hi Lea,

Will send an invite for Thursday, not a problem. Tomorrow I will run through the design with [redacted] and we can meet with three of us on Thursday.
Keep in touch!



LA Futalan
April 1

HOW I HIT MY MONTHLY INCOME GOAL .. and beyond!

This is my FIRST ever Tribe post. I am one of the "lurkers" here, but I think sharing my story is important.

It is true that I am not an active member, nor have I finished all the modules. But I stayed on this group and renewed my membership because of ONE very important lesson I learned from John R Pagulayan and being in this group is a daily reminder of THAT lesson from JTL.

I admit I have NOT tried the prospecting process yet despite the fact that I've been here for over a year. So what did JTL teach that WORKED for me even without prospecting??

ALWAYS COME FROM A PLACE OF HELP.

That's it.

Nothing fancy, it is that simple.

If you sincerely want your client's business to succeed and you want to be an instrument of their business' growth— money will follow.

How has that helped me?

How did I grow my client-base without sending proposals or applications?

REFERRALS.

The past two weeks has been the hardest that I have worked this entire year (2020).

Why?

Because of the pandemic, I know my clients NEED me the most for their business. Help them look for solutions to augment their finances. Think outside the box.

For my clients—I am there for them, extending any help I can, in anyway—launch a course, launch a challenge, launch a website, etc

Anyway I can help, I do it.

Always be giving VALUE. When your clients appreciate you, they'll refer you to their friends.

💎 I was referred to a client over the weekend and I'm in the process of onboarding her right now.

💎 This morning, I received another message from a client because her friend needs help with her coaching business—Hopefully that will turn to another paying client next week.

All my clients are REFERRALS.

Prior to joining Tribe, my goal was to have $5kCAD/ month. (CAD coz I'm in Canada). Now, I've gone beyond that.

Now is the time clients need us, be there for them.

For those whose contracts are paused due to businesses slowing down, please DON'T lose hope. There are so many other prospects out there!

When you do your best, nakakataba sa puso na na-aappreciate ka ng clients mo 😍

Stay safe everyone.

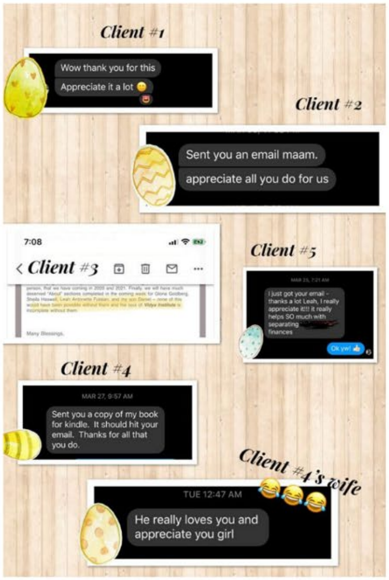
And remember, ALWAYS COME FROM A PLACE OF HELP.

Thanks for this lesson, John.

And thanks to our coach, Meliza Zaneta Santos-Rabi and Tribe leader Maan Dimla for never giving up on me 😘

—

Photo below are some appreciation messages from clients over the past week lang..



Client #1

Wow thank you for this
Appreciate it a lot 😀

Client #2

Sent you an email maam.
appreciate all you do for us

Client #3

Many Blessings,

Client #5

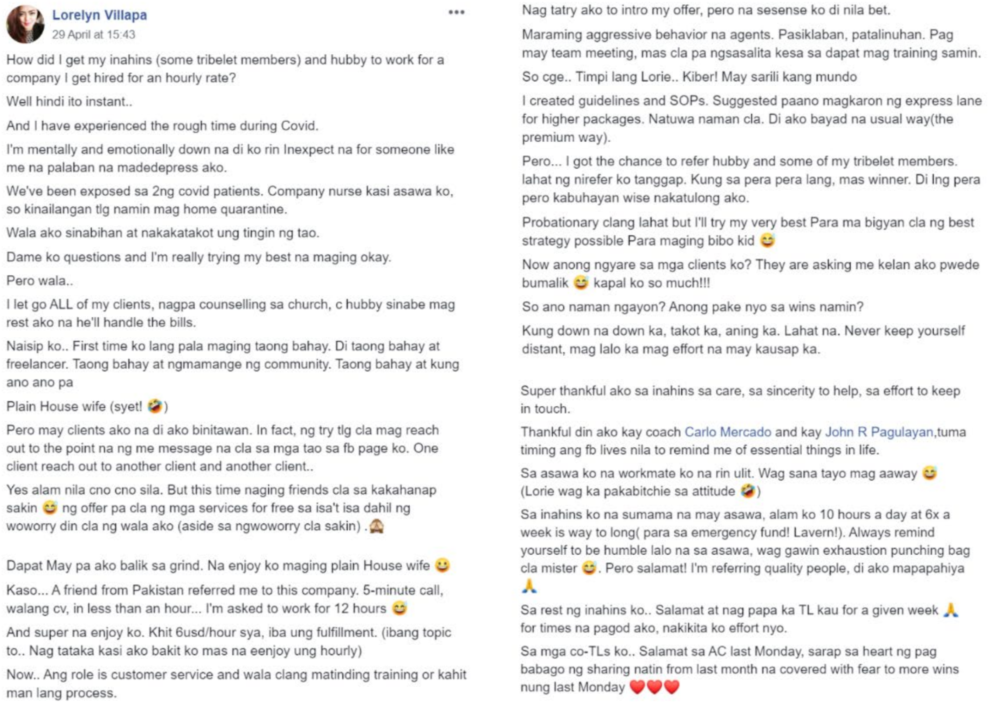
MAR 25, 7:21 AM
I just got your email - thanks a lot Leah, I really appreciate it!!! it really helps SO much with separating [redacted] finances
Ok yw! 👍

Client #4

MAR 27, 9:57 AM
Sent you a copy of my book for kindle. It should hit your email. Thanks for all that you do.

Client #4's wife 😂😂😂

TUE 12:47 AM
He really loves you and appreciate you girl



Lorelyn Villapa
29 April at 15:43

How did I get my inahins (some tribelet members) and hubby to work for a company I get hired for an hourly rate?

Well hindi ito instant..

And I have experienced the rough time during Covid.

I'm mentally and emotionally down na di ko rin Inexpect na for someone like me na palaban na madedepress ako.

We've been exposed sa 2ng covid patients. Company nurse kasi asawa ko, so kinailangan tlg namin mag home quarantine.

Wala ako sinabihan at nakakatakot ung tingin ng tao.

Dame ko questions and I'm really trying my best na maging okay.

Pero wala..

I let go ALL of my clients, nagpa counselling sa church, c hubby sinabe mag rest ako na he'll handle the bills.

Naisip ko.. First time ko lang pala maging taong bahay. Di taong bahay at freelancer. Taong bahay at ngmamange ng community. Taong bahay at kung ano ano pa

Plain House wife (syet! 🤣)

Pero may clients ako na di ako binitawan. In fact, ng try tlg cla mag reach out to the point na ng me message na cla sa mga tao sa fb page ko. One client reach out to another client and another client..

Yes alam nila cno cno sila. But this time naging friends cla sa kakahanap sakin 😅 ng offer pa cla ng mga services for free sa isa't isa dahil ng woworry din cla ng wala ako (aside sa ngwoworry cla sakin) .🙈

Dapat May pa ako balik sa grind. Na enjoy ko maging plain House wife 😅

Kaso... A friend from Pakistan referred me to this company. 5-minute call, walang cv, in less than an hour... I'm asked to work for 12 hours 😅

And super na enjoy ko. Khit 6usd/hour sya, iba ung fulfillment. (ibang topic to.. Nag tataka kasi ako bakit ko mas na eenjoy ung hourly)

Now.. Ang role is customer service and wala clang matinding training or kahit man lang process.

Nag tatry ako to intro my offer, pero na sesense ko di nila bet.

Maraming aggressive behavior na agents. Pasiklaban, patalinuhan. Pag may team meeting, mas cla pa ngsasalita kesa sa dapat mag training samin.

So cge.. Timpi lang Lorie.. Kiber! May sarili kang mundo

I created guidelines and SOPs. Suggested paano magkaron ng express lane for higher packages. Natuwa naman cla. Di ako bayad na usual way(the premium way).

Pero... I got the chance to refer hubby and some of my tribelet members. lahat ng nirefer ko tanggap. Kung sa pera pera lang, mas winner. Di lng pera pero kabuhayan wise nakatulong ako.

Probationary clang lahat but I'll try my very best Para ma bigyan cla ng best strategy possible Para maging bibo kid 😅

Now anong ngyare sa mga clients ko? They are asking me kelan ako pwede bumalik 😅 kapal ko so much!!!

So ano naman ngayon? Anong pake nyo sa wins namin?

Kung down na down ka, takot ka, aning ka. Lahat na. Never keep yourself distant, mag lalo ka mag effort na may kausap ka.

Super thankful ako sa inahins sa care, sa sincerity to help, sa effort to keep in touch.

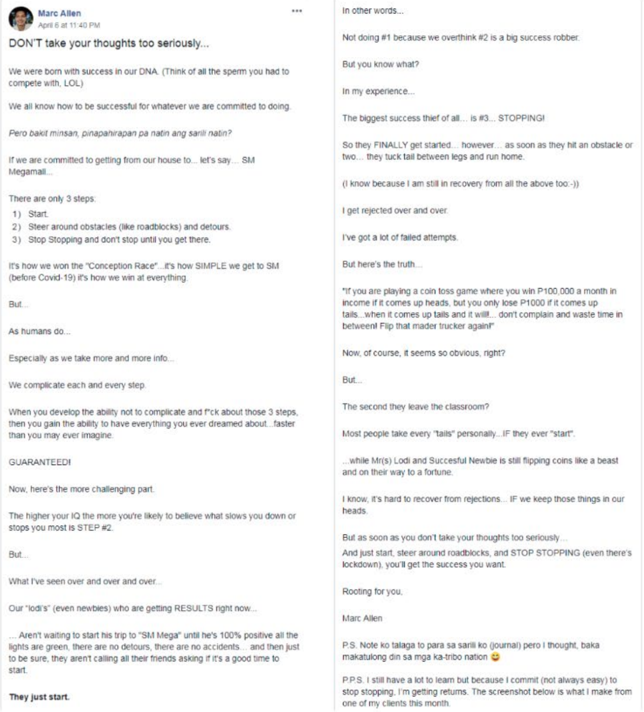
Thankful din ako kay coach Carlo Mercado and kay John R Pagulayan,tuma timing ang fb lives nila to remind me of essential things in life.

Sa asawa ko na workmate ko na rin ulit. Wag sana tayo mag aaway 😅 (Lorie wag ka pakabitchie sa attitude 🤣)

Sa inahins ko na sumama na may asawa, alam ko 10 hours a day at 6x a week is way to long(para sa emergency fund! Lavern!). Always remind yourself to be humble lalo na sa asawa, wag gawin exhaustion punching bag cla mister 😅. Pero salamat! I'm referring quality people, di ako mapapahiya 🙏

Sa rest ng inahins ko.. Salamat at nag papa ka TL kau for a given week 🙏 for times na pagod ako, nakikita ko effort nyo.

Sa mga co-TLs ko.. Salamat sa AC last Monday, sarap sa heart ng pag babago ng sharing natin from last month na covered with fear to more wins nung last Monday ❤️❤️❤️



Marc Allen
April 6 at 11:40 PM

DON'T take your thoughts too seriously...

We were born with success in our DNA. (Think of all the sperm you had to compete with, LOL)

We all know how to be successful for whatever we are committed to doing.

Pero bakit minsan, pinapahirapan pa natin ang sarili natin?

If we are committed to getting from our house to... let's say... SM Megamall...

There are only 3 steps:

1) Start.
2) Steer around obstacles (like roadblocks) and detours.
3) Stop Stopping and don't stop until you get there.

It's how we won the "Conception Race"...it's how SIMPLE we get to SM (before Covid-19) it's how we win at everything.

But...

As humans do...

Especially as we take more and more info...

We complicate each and every step.

When you develop the ability not to complicate and f*ck about those 3 steps, then you gain the ability to have everything you ever dreamed about...faster than you may ever imagine.

GUARANTEED!

Now, here's the more challenging part.

The higher your IQ the more you're likely to believe what slows you down or stops you most is STEP #2.

But...

What I've seen over and over and over...

Our "lodi's" (even newbies) who are getting RESULTS right now...

... Aren't waiting to start his trip to "SM Mega" until he's 100% positive all the lights are green, there are no detours, there are no accidents... and then just to be sure, they aren't calling all their friends asking if it's a good time to start.

They just start.

In other words...

Not doing #1 because we overthink #2 is a big success robber.

But you know what?

In my experience...

The biggest success thief of all... is #3... STOPPING!

So they FINALLY get started... however... as soon as they hit an obstacle or two... they tuck tail between legs and run home.

(I know because I am still in recovery from all the above too:-))

I get rejected over and over.

I've got a lot of failed attempts.

But here's the truth...

"If you are playing a coin toss game where you win P100,000 a month in income if it comes up heads, but you only lose P1000 if it comes up tails...when it comes up tails and it will!... don't complain and waste time in between! Flip that mader trucker again!"

Now, of course, it seems so obvious, right?

But...

The second they leave the classroom?

Most people take every "tails" personally...IF they ever "start".

...while Mr(s) Lodi and Succesful Newbie is still flipping coins like a beast and on their way to a fortune.

I know, it's hard to recover from rejections... IF we keep those things in our heads.

But as soon as you don't take your thoughts too seriously...

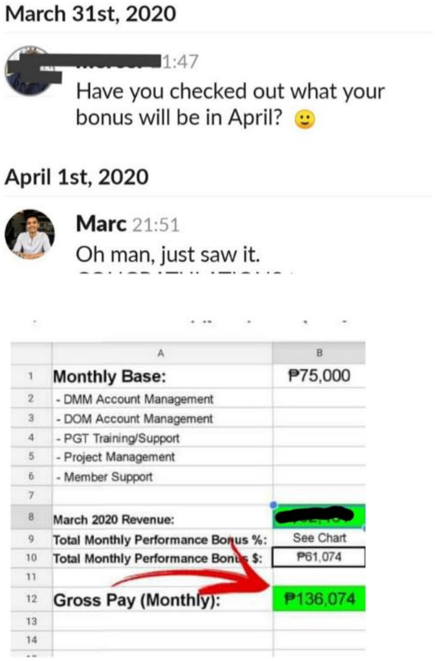
And just start, steer around roadblocks, and STOP STOPPING (even there's lockdown), you'll get the success you want.

Rooting for you,

Marc Allen

P.S. Note ko talaga to para sa sarili ko (journal) pero I thought, baka makatulong din sa mga ka-tribo nation 😊

P.P.S. I still have a lot to learn but because I commit (not always easy) to stop stopping, I'm getting returns. The screenshot below is what I make from one of my clients this month.



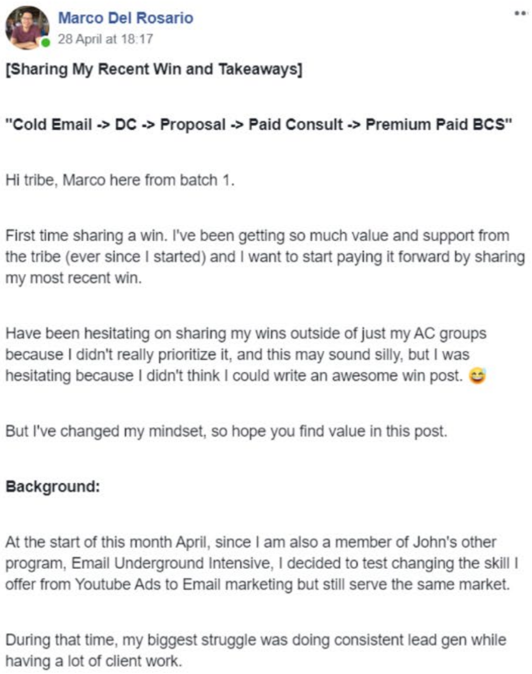
March 31st, 2020

[redacted] 1:47
Have you checked out what your bonus will be in April? 🙂

April 1st, 2020

Marc 21:51
Oh man, just saw it.

	A	B
1	**Monthly Base:**	₱75,000
2	- DMM Account Management	
3	- DOM Account Management	
4	- PGT Training/Support	
5	- Project Management	
6	- Member Support	
7		
8	**March 2020 Revenue:**	[redacted]
9	**Total Monthly Performance Bonus %:**	See Chart
10	**Total Monthly Performance Bonus $:**	₱61,074
11		
12	**Gross Pay (Monthly):**	₱136,074
13		
14		



Marco Del Rosario
28 April at 18:17

[Sharing My Recent Win and Takeaways]

"Cold Email -> DC -> Proposal -> Paid Consult -> Premium Paid BCS"

Hi tribe, Marco here from batch 1.

First time sharing a win. I've been getting so much value and support from the tribe (ever since I started) and I want to start paying it forward by sharing my most recent win.

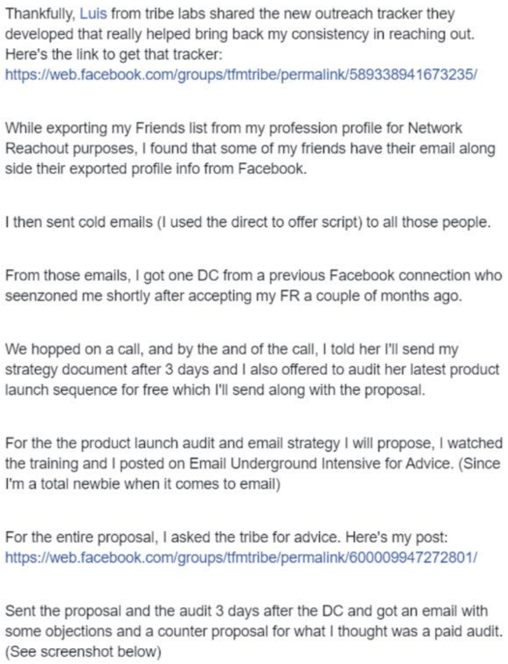
Have been hesitating on sharing my wins outside of just my AC groups because I didn't really prioritize it, and this may sound silly, but I was hesitating because I didn't think I could write an awesome win post. 😅

But I've changed my mindset, so hope you find value in this post.

Background:

At the start of this month April, since I am also a member of John's other program, Email Underground Intensive, I decided to test changing the skill I offer from Youtube Ads to Email marketing but still serve the same market.

During that time, my biggest struggle was doing consistent lead gen while having a lot of client work.



Thankfully, Luis from tribe labs shared the new outreach tracker they developed that really helped bring back my consistency in reaching out. Here's the link to get that tracker:
https://web.facebook.com/groups/tfmtribe/permalink/589338941673235/

While exporting my Friends list from my profession profile for Network Reachout purposes, I found that some of my friends have their email along side their exported profile info from Facebook.

I then sent cold emails (I used the direct to offer script) to all those people.

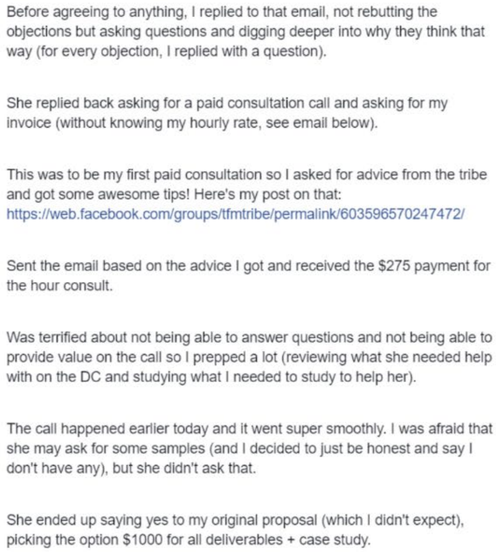
From those emails, I got one DC from a previous Facebook connection who seenzoned me shortly after accepting my FR a couple of months ago.

We hopped on a call, and by the and of the call, I told her I'll send my strategy document after 3 days and I also offered to audit her latest product launch sequence for free which I'll send along with the proposal.

For the the product launch audit and email strategy I will propose, I watched the training and I posted on Email Underground Intensive for Advice. (Since I'm a total newbie when it comes to email)

For the entire proposal, I asked the tribe for advice. Here's my post:
https://web.facebook.com/groups/tfmtribe/permalink/600009947272801/

Sent the proposal and the audit 3 days after the DC and got an email with some objections and a counter proposal for what I thought was a paid audit. (See screenshot below)



Before agreeing to anything, I replied to that email, not rebutting the objections but asking questions and digging deeper into why they think that way (for every objection, I replied with a question).

She replied back asking for a paid consultation call and asking for my invoice (without knowing my hourly rate, see email below).

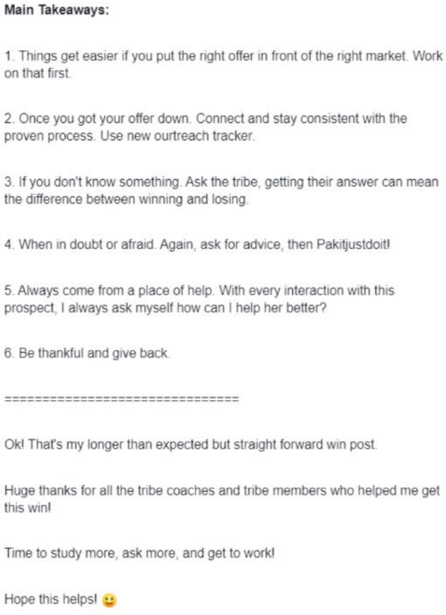
This was to be my first paid consultation so I asked for advice from the tribe and got some awesome tips! Here's my post on that:
https://web.facebook.com/groups/tfmtribe/permalink/603596570247472/

Sent the email based on the advice I got and received the $275 payment for the hour consult.

Was terrified about not being able to answer questions and not being able to provide value on the call so I prepped a lot (reviewing what she needed help with on the DC and studying what I needed to study to help her).

The call happened earlier today and it went super smoothly. I was afraid that she may ask for some samples (and I decided to just be honest and say I don't have any), but she didn't ask that.

She ended up saying yes to my original proposal (which I didn't expect), picking the option $1000 for all deliverables + case study.



Main Takeaways:

1. Things get easier if you put the right offer in front of the right market. Work on that first.

2. Once you got your offer down. Connect and stay consistent with the proven process. Use new ourtreach tracker.

3. If you don't know something. Ask the tribe, getting their answer can mean the difference between winning and losing.

4. When in doubt or afraid. Again, ask for advice, then Pakitjustdoit!

5. Always come from a place of help. With every interaction with this prospect, I always ask myself how can I help her better?

6. Be thankful and give back.

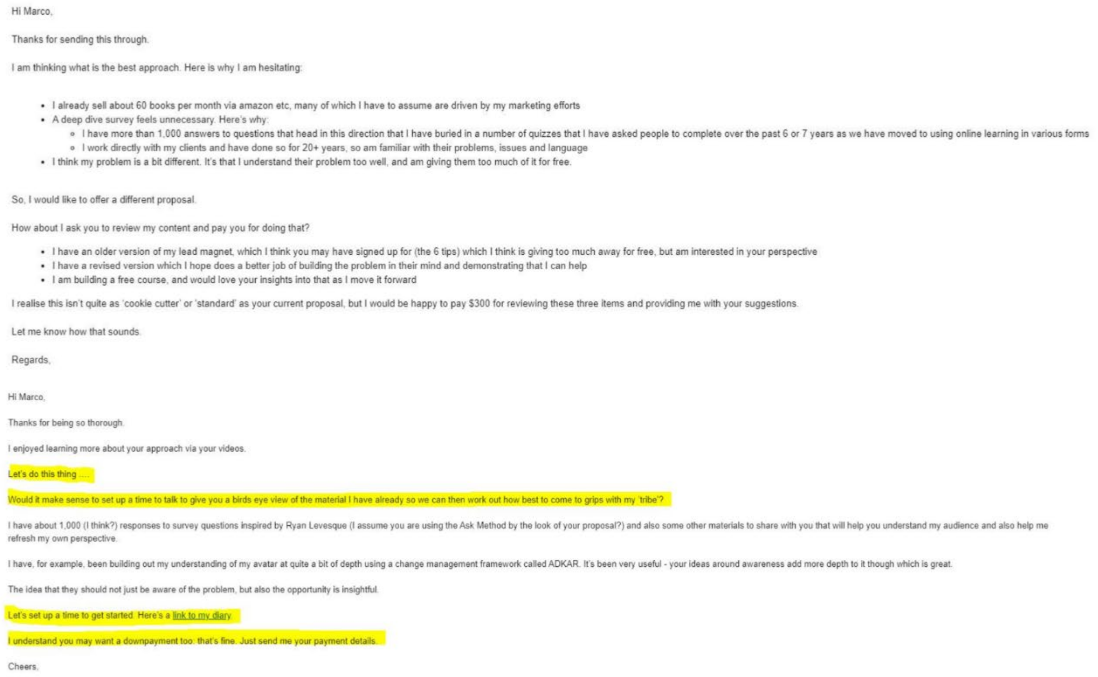
================================

Ok! That's my longer than expected but straight forward win post.

Huge thanks for all the tribe coaches and tribe members who helped me get this win!

Time to study more, ask more, and get to work!

Hope this helps! 🙂



Hi Marco,

Thanks for sending this through.

I am thinking what is the best approach. Here is why I am hesitating:

- I already sell about 60 books per month via amazon etc, many of which I have to assume are driven by my marketing efforts
- A deep dive survey feels unnecessary. Here's why:
    - I have more than 1,000 answers to questions that head in this direction that I have buried in a number of quizzes that I have asked people to complete over the past 6 or 7 years as we have moved to using online learning in various forms
    - I work directly with my clients and have done so for 20+ years, so am familiar with their problems, issues and language
- I think my problem is a bit different. It's that I understand their problem too well, and am giving them too much of it for free.

So, I would like to offer a different proposal.

How about I ask you to review my content and pay you for doing that?

- I have an older version of my lead magnet, which I think you may have signed up for (the 6 tips) which I think is giving too much away for free, but am interested in your perspective
- I have a revised version which I hope does a better job of building the problem in their mind and demonstrating that I can help
- I am building a free course, and would love your insights into that as I move it forward

I realise this isn't quite as 'cookie cutter' or 'standard' as your current proposal, but I would be happy to pay $300 for reviewing these three items and providing me with your suggestions.

Let me know how that sounds.

Regards,

Hi Marco,

Thanks for being so thorough.

I enjoyed learning more about your approach via your videos.

Let's do this thing ….

Would it make sense to set up a time to talk to give you a birds eye view of the material I have already so we can then work out how best to come to grips with my 'tribe'?

I have about 1,000 (I think?) responses to survey questions inspired by Ryan Levesque (I assume you are using the Ask Method by the look of your proposal?) and also some other materials to share with you that will help you understand my audience and also help me refresh my own perspective.

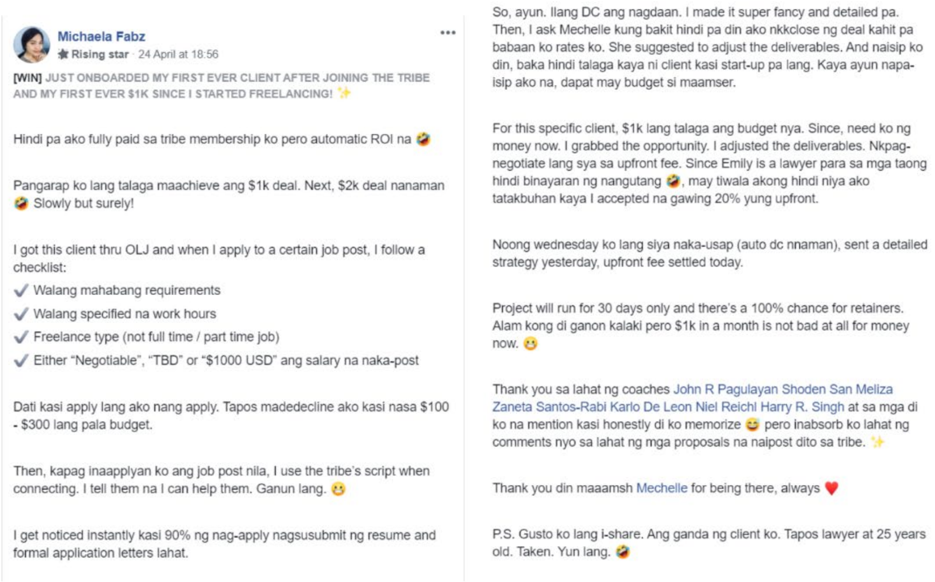
I have, for example, been building out my understanding of my avatar at quite a bit of depth using a change management framework called ADKAR. It's been very useful - your ideas around awareness add more depth to it though which is great.

The idea that they should not just be aware of the problem, but also the opportunity is insightful.

Let's set up a time to get started. Here's a link to my diary.

I understand you may want a downpayment too: that's fine. Just send me your payment details.

Cheers,



Michaela Fabz
★ **Rising star** · 24 April at 18:56

[WIN] JUST ONBOARDED MY FIRST EVER CLIENT AFTER JOINING THE TRIBE AND MY FIRST EVER $1K SINCE I STARTED FREELANCING! ✨

Hindi pa ako fully paid sa tribe membership ko pero automatic ROI na 🤣

Pangarap ko lang talaga maachieve ang $1k deal. Next, $2k deal nanaman 🤣 Slowly but surely!

I got this client thru OLJ and when I apply to a certain job post, I follow a checklist:
✔️ Walang mahabang requirements
✔️ Walang specified na work hours
✔️ Freelance type (not full time / part time job)
✔️ Either "Negotiable", "TBD" or "$1000 USD" ang salary na naka-post

Dati kasi apply lang ako nang apply. Tapos madedecline ako kasi nasa $100 - $300 lang pala budget.

Then, kapag inaapplyan ko ang job post nila, I use the tribe's script when connecting. I tell them na I can help them. Ganun lang. 😬

I get noticed instantly kasi 90% ng nag-apply nagsusubmit ng resume and formal application letters lahat.

So, ayun. Ilang DC ang nagdaan. I made it super fancy and detailed pa. Then, I ask Mechelle kung bakit hindi pa din ako nkkclose ng deal kahit pa babaan ko rates ko. She suggested to adjust the deliverables. And naisip ko din, baka hindi talaga kaya ni client kasi start-up pa lang. Kaya ayun napa-isip ako na, dapat may budget si maamser.

For this specific client, $1k lang talaga ang budget nya. Since, need ko ng money now. I grabbed the opportunity. I adjusted the deliverables. Nkpag-negotiate lang sya sa upfront fee. Since Emily is a lawyer para sa mga taong hindi binayaran ng nangutang 🤣, may tiwala akong hindi niya ako tatakbuhan kaya I accepted na gawing 20% yung upfront.

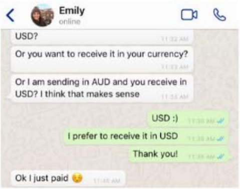
Noong wednesday ko lang siya naka-usap (auto dc nnaman), sent a detailed strategy yesterday, upfront fee settled today.

Project will run for 30 days only and there's a 100% chance for retainers. Alam kong di ganon kalaki pero $1k in a month is not bad at all for money now. 😬

Thank you sa lahat ng coaches John R Pagulayan Shoden San Meliza Zaneta Santos-Rabi Karlo De Leon Niel Reichl Harry R. Singh at sa mga di ko na mention kasi honestly di ko memorize 😅 pero inabsorb ko lahat ng comments nyo sa lahat ng mga proposals na naipost dito sa tribe. ✨

Thank you din maaamsh Mechelle for being there, always ❤️

P.S. Gusto ko lang i-share. Ang ganda ng client ko. Tapos lawyer at 25 years old. Taken. Yun lang. 🤣



Emily
online

USD? 11:22 AM

Or you want to receive it in your currency? 11:33 AM

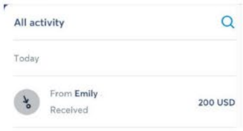
Or I am sending in AUD and you receive in USD? I think that makes sense 11:34 AM

USD :) 11:38 AM

I prefer to receive it in USD 11:38 AM

Thank you! 11:38 AM

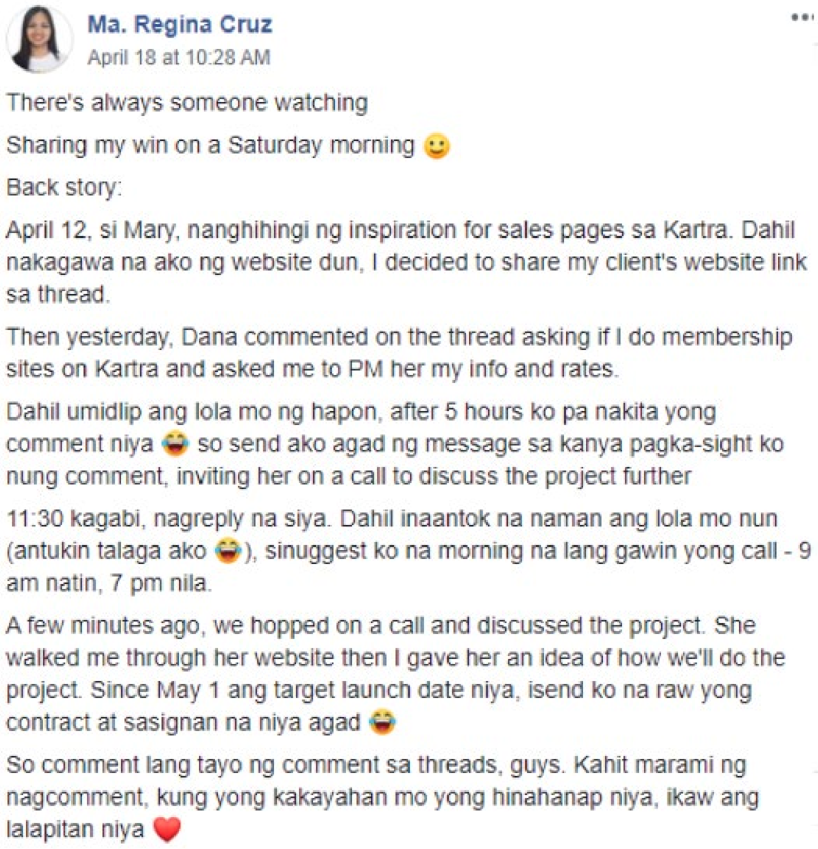
Ok I just paid 😯 11:45 AM



All activity

Today

From **Emily** Received	**200 USD**



Ma. Regina Cruz
April 18 at 10:28 AM

There's always someone watching

Sharing my win on a Saturday morning 🙂

Back story:

April 12, si Mary, nanghihingi ng inspiration for sales pages sa Kartra. Dahil nakagawa na ako ng website dun, I decided to share my client's website link sa thread.

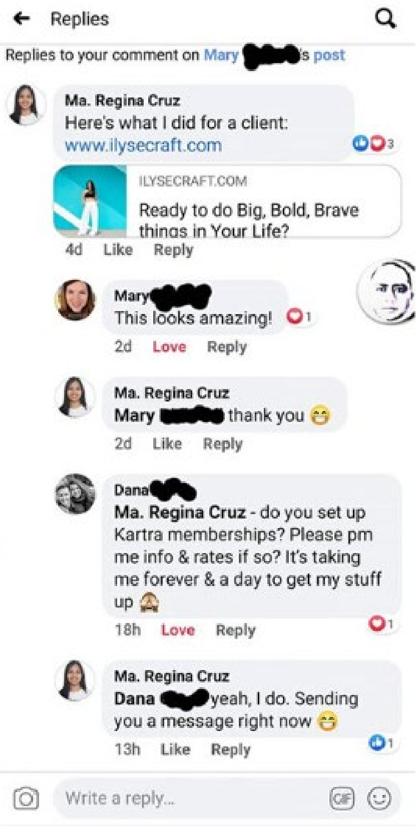
Then yesterday, Dana commented on the thread asking if I do membership sites on Kartra and asked me to PM her my info and rates.

Dahil umidlip ang lola mo ng hapon, after 5 hours ko pa nakita yong comment niya 😂 so send ako agad ng message sa kanya pagka-sight ko nung comment, inviting her on a call to discuss the project further

11:30 kagabi, nagreply na siya. Dahil inaantok na naman ang lola mo nun (antukin talaga ako 😂), sinuggest ko na morning na lang gawin yong call - 9 am natin, 7 pm nila.

A few minutes ago, we hopped on a call and discussed the project. She walked me through her website then I gave her an idea of how we'll do the project. Since May 1 ang target launch date niya, isend ko na raw yong contract at sasignan na niya agad 😂

So comment lang tayo ng comment sa threads, guys. Kahit marami ng nagcomment, kung yong kakayahan mo yong hinahanap niya, ikaw ang lalapitan niya ❤️



Replies to your comment on Mary [redacted]'s post

Ma. Regina Cruz
Here's what I did for a client:
www.ilysecraft.com
3

ILYSECRAFT.COM
Ready to do Big, Bold, Brave things in Your Life?

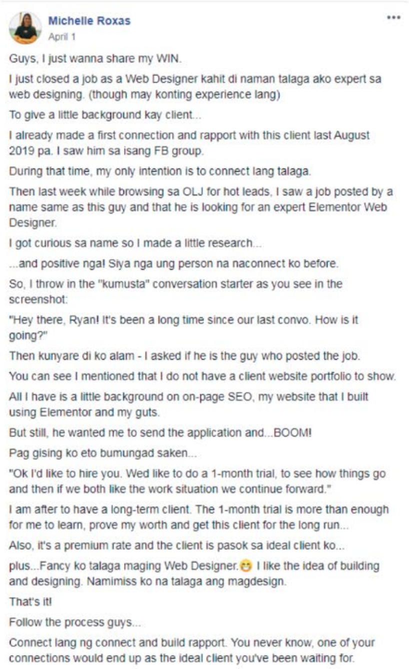
4d Like Reply

Mary [redacted]
This looks amazing! 1
2d Love Reply

Ma. Regina Cruz
Mary [redacted] thank you 😁
2d Like Reply

Dana [redacted]
Ma. Regina Cruz - do you set up Kartra memberships? Please pm me info & rates if so? It's taking me forever & a day to get my stuff up 🙈
18h Love Reply 1

Ma. Regina Cruz
Dana [redacted] yeah, I do. Sending you a message right now 😁
13h Like Reply 1



Michelle Roxas
April 1

Guys, I just wanna share my WIN.

I just closed a job as a Web Designer kahit di naman talaga ako expert sa web designing. (though may konting experience lang)

To give a little background kay client...

I already made a first connection and rapport with this client last August 2019 pa. I saw him sa isang FB group.

During that time, my only intention is to connect lang talaga.

Then last week while browsing sa OLJ for hot leads, I saw a job posted by a name same as this guy and that he is looking for an expert Elementor Web Designer.

I got curious sa name so I made a little research...

...and positive nga! Siya nga ung person na naconnect ko before.

So, I throw in the "kumusta" conversation starter as you see in the screenshot:

"Hey there, Ryan! It's been a long time since our last convo. How is it going?"

Then kunyare di ko alam - I asked if he is the guy who posted the job.

You can see I mentioned that I do not have a client website portfolio to show.

All I have is a little background on on-page SEO, my website that I built using Elementor and my guts.

But still, he wanted me to send the application and...BOOM!

Pag gising ko eto bumungad saken...

"Ok I'd like to hire you. Wed like to do a 1-month trial, to see how things go and then if we both like the work situation we continue forward."

I am after to have a long-term client. The 1-month trial is more than enough for me to learn, prove my worth and get this client for the long run...

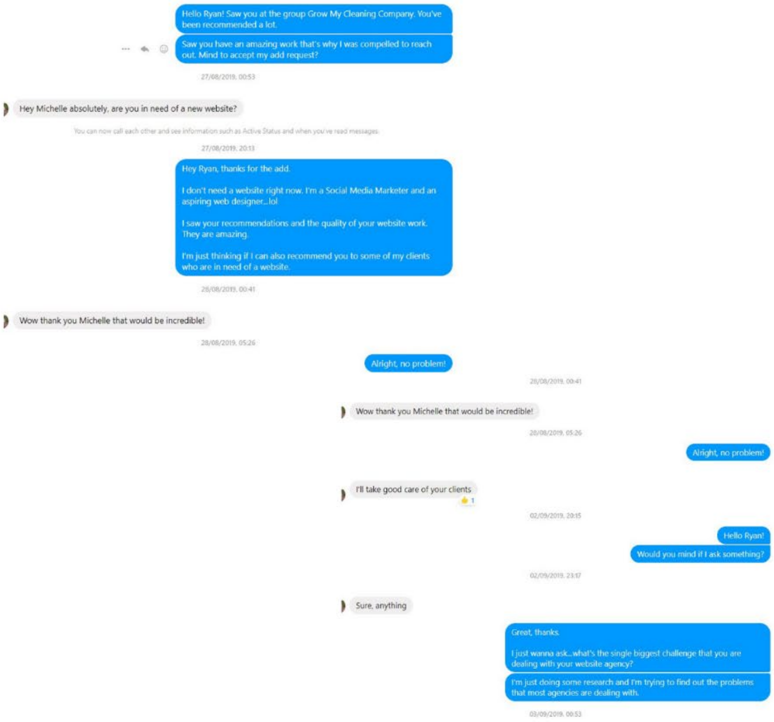
Also, it's a premium rate and the client is pasok sa ideal client ko...

plus...Fancy ko talaga maging Web Designer.😁 I like the idea of building and designing. Namimiss ko na talaga ang magdesign.

That's it!

Follow the process guys...

Connect lang ng connect and build rapport. You never know, one of your connections would end up as the ideal client you've been waiting for.



Hello Ryan! Saw you at the group Grow My Cleaning Company. You've been recommended a lot.

Saw you have an amazing work that's why I was compelled to reach out. Mind to accept my add request?

27/08/2019, 00:53

Hey Michelle absolutely, are you in need of a new website?

You can now call each other and see information such as Active Status and when you've read messages.

27/08/2019, 20:13

Hey Ryan, thanks for the add.

I don't need a website right now. I'm a Social Media Marketer and an aspiring web designer...lol

I saw your recommendations and the quality of your website work. They are amazing.

I'm just thinking if I can also recommend you to some of my clients who are in need of a website.

28/08/2019, 00:41

Wow thank you Michelle that would be incredible!

28/08/2019, 05:26

Alright, no problem!

28/08/2019, 00:41

Wow thank you Michelle that would be incredible!

28/08/2019, 05:26

Alright, no problem!

I'll take good care of your clients

02/09/2019, 20:15

Hello Ryan!

Would you mind if I ask something?

02/09/2019, 23:17

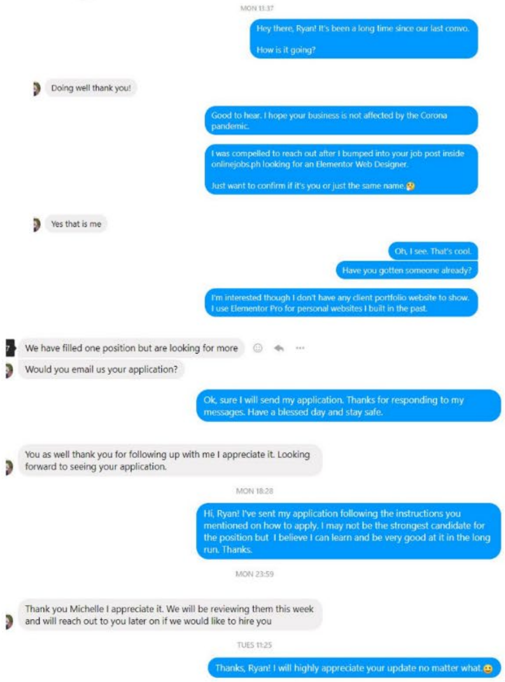
Sure, anything

Great, thanks.

I just wanna ask...what's the single biggest challenge that you are dealing with your website agency?

I'm just doing some research and I'm trying to find out the problems that most agencies are dealing with.

03/09/2019, 00:53



MON 13:37

Hey there, Ryan! It's been a long time since our last convo.

How is it going?

Doing well thank you!

Good to hear. I hope your business is not affected by the Corona pandemic.

I was compelled to reach out after I bumped into your job post inside onlinejobs.ph looking for an Elementor Web Designer.

Just want to confirm if it's you or just the same name.🤔

Yes that is me

Oh, I see. That's cool.

Have you gotten someone already?

I'm interested though I don't have any client portfolio website to show. I use Elementor Pro for personal websites I built in the past.

We have filled one position but are looking for more

Would you email us your application?

Ok, sure I will send my application. Thanks for responding to my messages. Have a blessed day and stay safe.

You as well thank you for following up with me I appreciate it. Looking forward to seeing your application.

MON 18:28

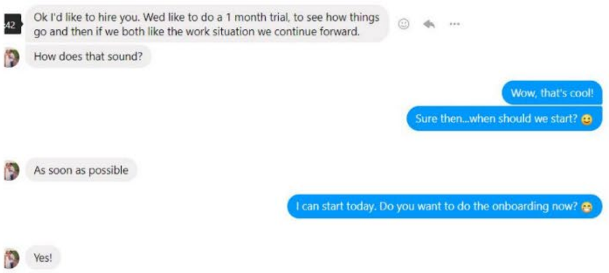
Hi, Ryan! I've sent my application following the instructions you mentioned on how to apply. I may not be the strongest candidate for the position but I believe I can learn and be very good at it in the long run. Thanks.

MON 23:59

Thank you Michelle I appreciate it. We will be reviewing them this week and will reach out to you later on if we would like to hire you

TUES 11:25

Thanks, Ryan! I will highly appreciate your update no matter what.😀



Ok I'd like to hire you. Wed like to do a 1 month trial, to see how things go and then if we both like the work situation we continue forward.

How does that sound?

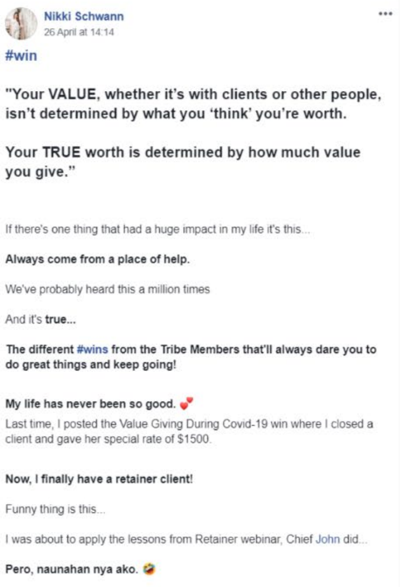
Wow, that's cool!

Sure then...when should we start? 😀

As soon as possible

I can start today. Do you want to do the onboarding now? 😀

Yes!



Nikki Schwann
26 April at 14:14

#win

"Your VALUE, whether it's with clients or other people, isn't determined by what you 'think' you're worth.

Your TRUE worth is determined by how much value you give."

If there's one thing that had a huge impact in my life it's this...

Always come from a place of help.

We've probably heard this a million times

And it's **true...**

The different #wins from the Tribe Members that'll always dare you to do great things and keep going!

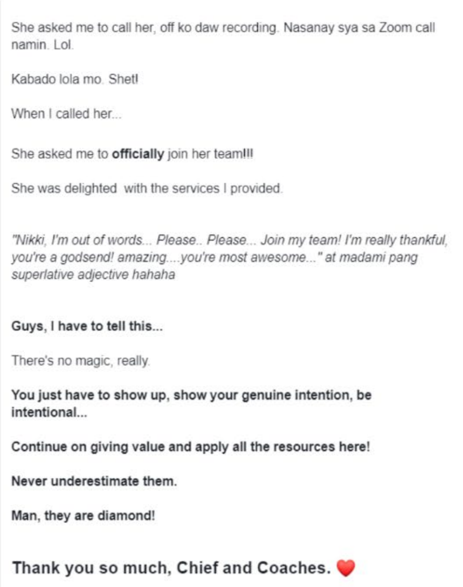
My life has never been so good. 💕
Last time, I posted the Value Giving During Covid-19 win where I closed a client and gave her special rate of $1500.

Now, I finally have a retainer client!

Funny thing is this...

I was about to apply the lessons from Retainer webinar, Chief John did...

Pero, naunahan nya ako. 🤣



She asked me to call her, off ko daw recording. Nasanay sya sa Zoom call namin. Lol.

Kabado lola mo. Shet!

When I called her...

She asked me to **officially** join her team!!!

She was delighted with the services I provided.

"Nikki, I'm out of words... Please.. Please... Join my team! I'm really thankful, you're a godsend! amazing.....you're most awesome..." at madami pang superlative adjective hahaha

Guys, I have to tell this...

There's no magic, really.

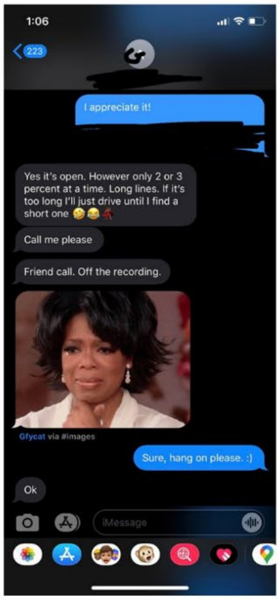
You just have to show up, show your genuine intention, be intentional...

Continue on giving value and apply all the resources here!

Never underestimate them.

Man, they are diamond!

Thank you so much, Chief and Coaches. ❤️



[redacted]

I appreciate it!

[redacted]

Yes it's open. However only 2 or 3 percent at a time. Long lines. If it's too long I'll just drive until I find a short one 🤣😂💃

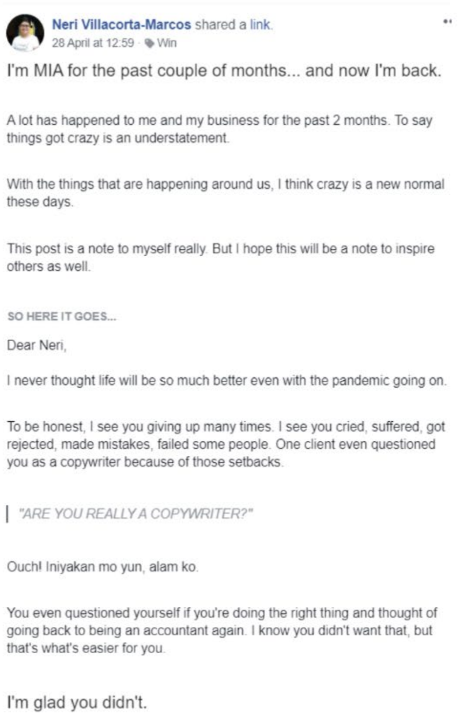
Call me please

Friend call. Off the recording.

Gfycat via #images

Sure, hang on please. :)

Ok



Neri Villacorta-Marcos shared a link.
28 April at 12:59 · Win

I'm MIA for the past couple of months... and now I'm back.

A lot has happened to me and my business for the past 2 months. To say things got crazy is an understatement.

With the things that are happening around us, I think crazy is a new normal these days.

This post is a note to myself really. But I hope this will be a note to inspire others as well.

SO HERE IT GOES...

Dear Neri,

I never thought life will be so much better even with the pandemic going on.

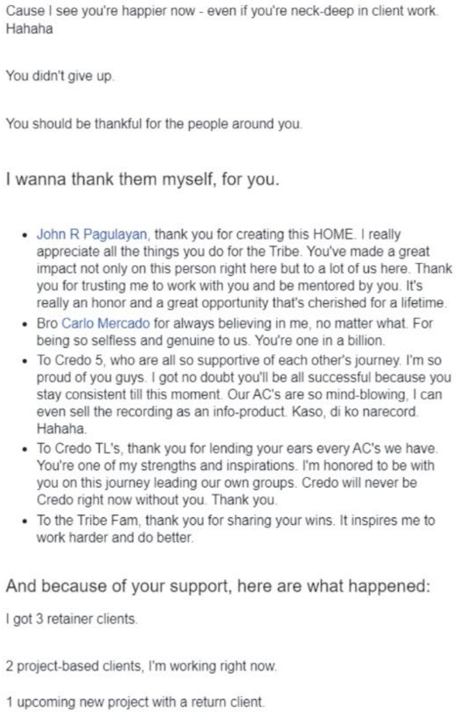
To be honest, I see you giving up many times. I see you cried, suffered, got rejected, made mistakes, failed some people. One client even questioned you as a copywriter because of those setbacks.

> *"ARE YOU REALLY A COPYWRITER?"*

Ouch! Iniyakan mo yun, alam ko.

You even questioned yourself if you're doing the right thing and thought of going back to being an accountant again. I know you didn't want that, but that's what's easier for you.

I'm glad you didn't.



Cause I see you're happier now - even if you're neck-deep in client work. Hahaha

You didn't give up.

You should be thankful for the people around you.

I wanna thank them myself, for you.

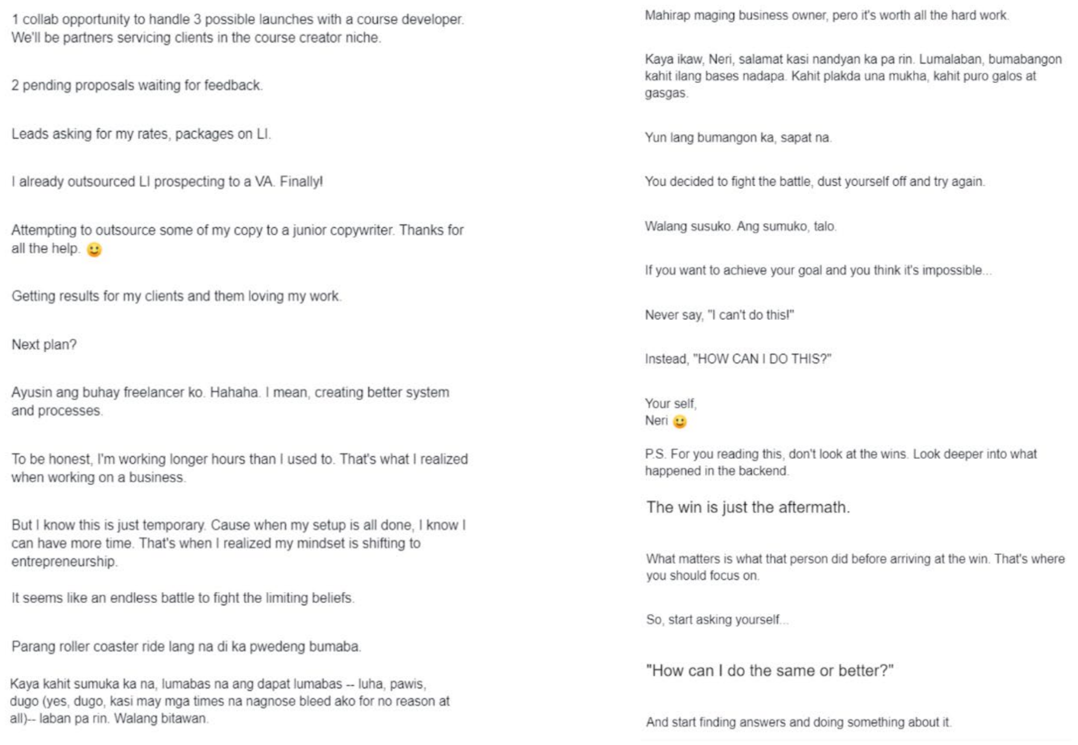
- John R Pagulayan, thank you for creating this HOME. I really appreciate all the things you do for the Tribe. You've made a great impact not only on this person right here but to a lot of us here. Thank you for trusting me to work with you and be mentored by you. It's really an honor and a great opportunity that's cherished for a lifetime.
- Bro Carlo Mercado for always believing in me, no matter what. For being so selfless and genuine to us. You're one in a billion.
- To Credo 5, who are all so supportive of each other's journey. I'm so proud of you guys. I got no doubt you'll be all successful because you stay consistent till this moment. Our AC's are so mind-blowing, I can even sell the recording as an info-product. Kaso, di ko narecord. Hahaha.
- To Credo TL's, thank you for lending your ears every AC's we have. You're one of my strengths and inspirations. I'm honored to be with you on this journey leading our own groups. Credo will never be Credo right now without you. Thank you.
- To the Tribe Fam, thank you for sharing your wins. It inspires me to work harder and do better.

And because of your support, here are what happened:

I got 3 retainer clients.

2 project-based clients, I'm working right now.

1 upcoming new project with a return client.



1 collab opportunity to handle 3 possible launches with a course developer. We'll be partners servicing clients in the course creator niche.

2 pending proposals waiting for feedback.

Leads asking for my rates, packages on LI.

I already outsourced LI prospecting to a VA. Finally!

Attempting to outsource some of my copy to a junior copywriter. Thanks for all the help. 🙂

Getting results for my clients and them loving my work.

Next plan?

Ayusin ang buhay freelancer ko. Hahaha. I mean, creating better system and processes.

To be honest, I'm working longer hours than I used to. That's what I realized when working on a business.

But I know this is just temporary. Cause when my setup is all done, I know I can have more time. That's when I realized my mindset is shifting to entrepreneurship.

It seems like an endless battle to fight the limiting beliefs.

Parang roller coaster ride lang na di ka pwedeng bumaba.

Kaya kahit sumuka ka na, lumabas na ang dapat lumabas -- luha, pawis, dugo (yes, dugo, kasi may mga times na nagnose bleed ako for no reason at all)-- laban pa rin. Walang bitawan.

Mahirap maging business owner, pero it's worth all the hard work.

Kaya ikaw, Neri, salamat kasi nandyan ka pa rin. Lumalaban, bumabangon kahit ilang beses nadapa. Kahit plakda una mukha, kahit puro galos at gasgas.

Yun lang bumangon ka, sapat na.

You decided to fight the battle, dust yourself off and try again.

Walang susuko. Ang sumuko, talo.

If you want to achieve your goal and you think it's impossible...

Never say, "I can't do this!"

Instead, "HOW CAN I DO THIS?"

Your self,
Neri 🙂

P.S. For you reading this, don't look at the wins. Look deeper into what happened in the backend.

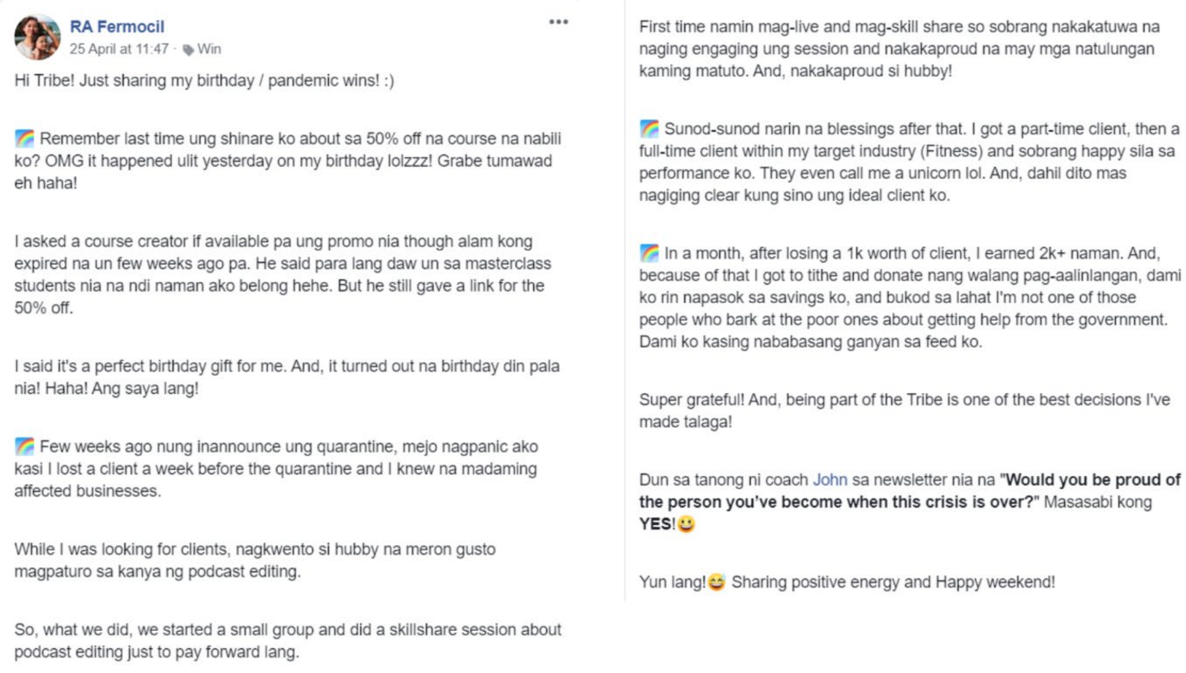
The win is just the aftermath.

What matters is what that person did before arriving at the win. That's where you should focus on.

So, start asking yourself...

"How can I do the same or better?"

And start finding answers and doing something about it.



RA Fermocil
25 April at 11:47 · Win

Hi Tribe! Just sharing my birthday / pandemic wins! :)

🌈 Remember last time ung shinare ko about sa 50% off na course na nabili ko? OMG it happened ulit yesterday on my birthday lolzzz! Grabe tumawad eh haha!

I asked a course creator if available pa ung promo nia though alam kong expired na un few weeks ago pa. He said para lang daw un sa masterclass students nia na ndi naman ako belong hehe. But he still gave a link for the 50% off.

I said it's a perfect birthday gift for me. And, it turned out na birthday din pala nia! Haha! Ang saya lang!

🌈 Few weeks ago nung inannounce ung quarantine, mejo nagpanic ako kasi I lost a client a week before the quarantine and I knew na madaming affected businesses.

While I was looking for clients, nagkwento si hubby na meron gusto magpaturo sa kanya ng podcast editing.

So, what we did, we started a small group and did a skillshare session about podcast editing just to pay forward lang.

First time namin mag-live and mag-skill share so sobrang nakakatuwa na naging engaging ung session and nakakaproud na may mga natulungan kaming matuto. And, nakakaproud si hubby!

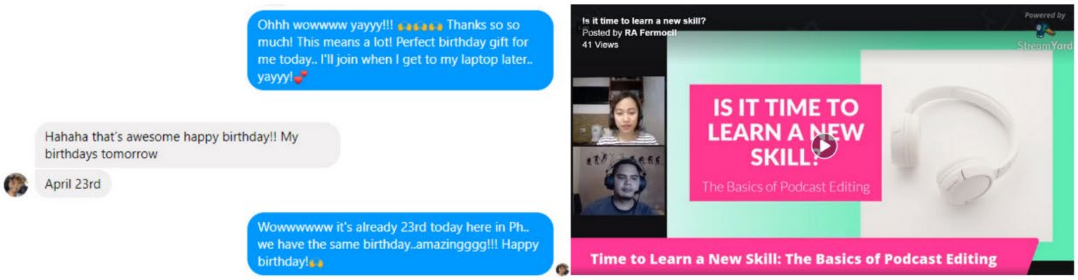
🌈 Sunod-sunod narin na blessings after that. I got a part-time client, then a full-time client within my target industry (Fitness) and sobrang happy sila sa performance ko. They even call me a unicorn lol. And, dahil dito mas nagiging clear kung sino ung ideal client ko.

🌈 In a month, after losing a 1k worth of client, I earned 2k+ naman. And, because of that I got to tithe and donate nang walang pag-aalinlangan, dami ko rin napasok sa savings ko, and bukod sa lahat I'm not one of those people who bark at the poor ones about getting help from the government. Dami ko kasing nababasang ganyan sa feed ko.

Super grateful! And, being part of the Tribe is one of the best decisions I've made talaga!

Dun sa tanong ni coach John sa newsletter nia na **"Would you be proud of the person you've become when this crisis is over?"** Masasabi kong **YES!**🙂

Yun lang!😄 Sharing positive energy and Happy weekend!



Ohhh wowwww yayyy!!! 🙌🙌🙌 Thanks so so much! This means a lot! Perfect birthday gift for me today.. I'll join when I get to my laptop later.. yayyy!💕

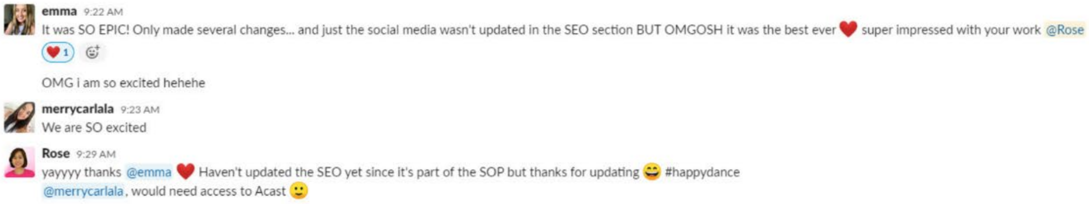
Hahaha that's awesome happy birthday!! My birthdays tomorrow

April 23rd

Wowwwwww it's already 23rd today here in Ph.. we have the same birthday..amazingggg!!! Happy birthday!🙌

Is it time to learn a new skill?
Posted by RA Fermocil
41 Views

Powered by
StreamYard
IS IT TIME TO LEARN A NEW SKILL?
The Basics of Podcast Editing
Time to Learn a New Skill: The Basics of Podcast Editing

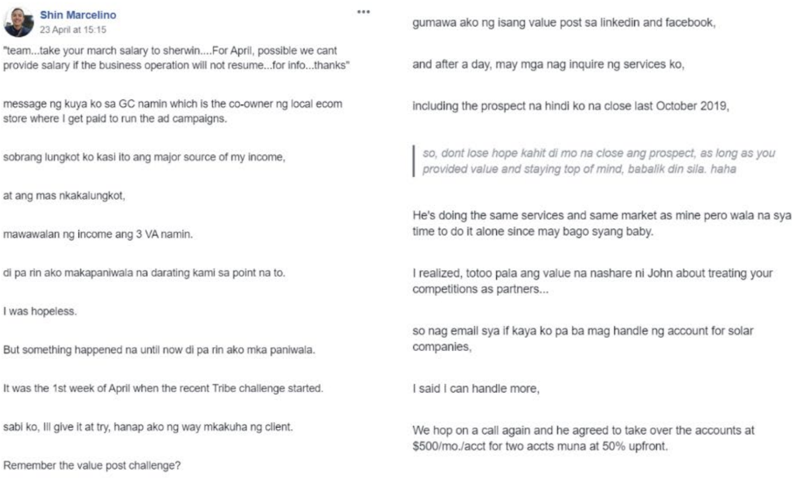


emma 9:22 AM
It was SO EPIC! Only made several changes... and just the social media wasn't updated in the SEO section BUT OMGOSH it was the best ever ❤️ super impressed with your work @Rose

OMG i am so excited hehehe

merrycarlala 9:23 AM
We are SO excited

Rose 9:29 AM
yayyyy thanks @emma ❤️ Haven't updated the SEO yet since it's part of the SOP but thanks for updating 😄 #happydance
@merrycarlala, would need access to Acast 🙂



Shin Marcelino
23 April at 15:15

"team...take your march salary to sherwin....For April, possible we cant provide salary if the business operation will not resume...for info...thanks"

message ng kuya ko sa GC namin which is the co-owner ng local ecom store where I get paid to run the ad campaigns.

sobrang lungkot ko kasi ito ang major source of my income,

at ang mas nkakalungkot,

mawawalan ng income ang 3 VA namin.

di pa rin ako makapaniwala na darating kami sa point na to.

I was hopeless.

But something happened na until now di pa rin ako mka paniwala.

It was the 1st week of April when the recent Tribe challenge started.

sabi ko, Ill give it at try, hanap ako ng way mkakuha ng client.

Remember the value post challenge?

gumawa ako ng isang value post sa linkedin and facebook,

and after a day, may mga nag inquire ng services ko,

including the prospect na hindi ko na close last October 2019,

> *so, dont lose hope kahit di mo na close ang prospect, as long as you provided value and staying top of mind, babalik din sila. haha*

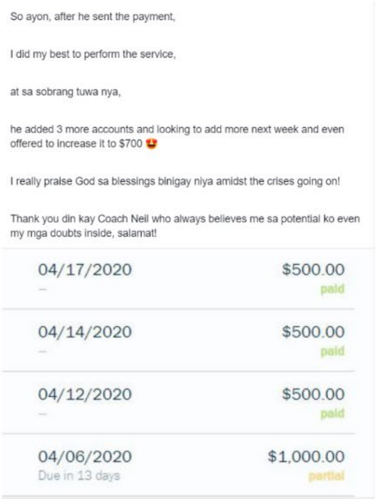
He's doing the same services and same market as mine pero wala na sya time to do it alone since may bago syang baby.

I realized, totoo pala ang value na nashare ni John about treating your competitions as partners...

so nag email sya if kaya ko pa ba mag handle ng account for solar companies,

I said I can handle more,

We hop on a call again and he agreed to take over the accounts at $500/mo./acct for two accts muna at 50% upfront.



So ayon, after he sent the payment,

I did my best to perform the service,

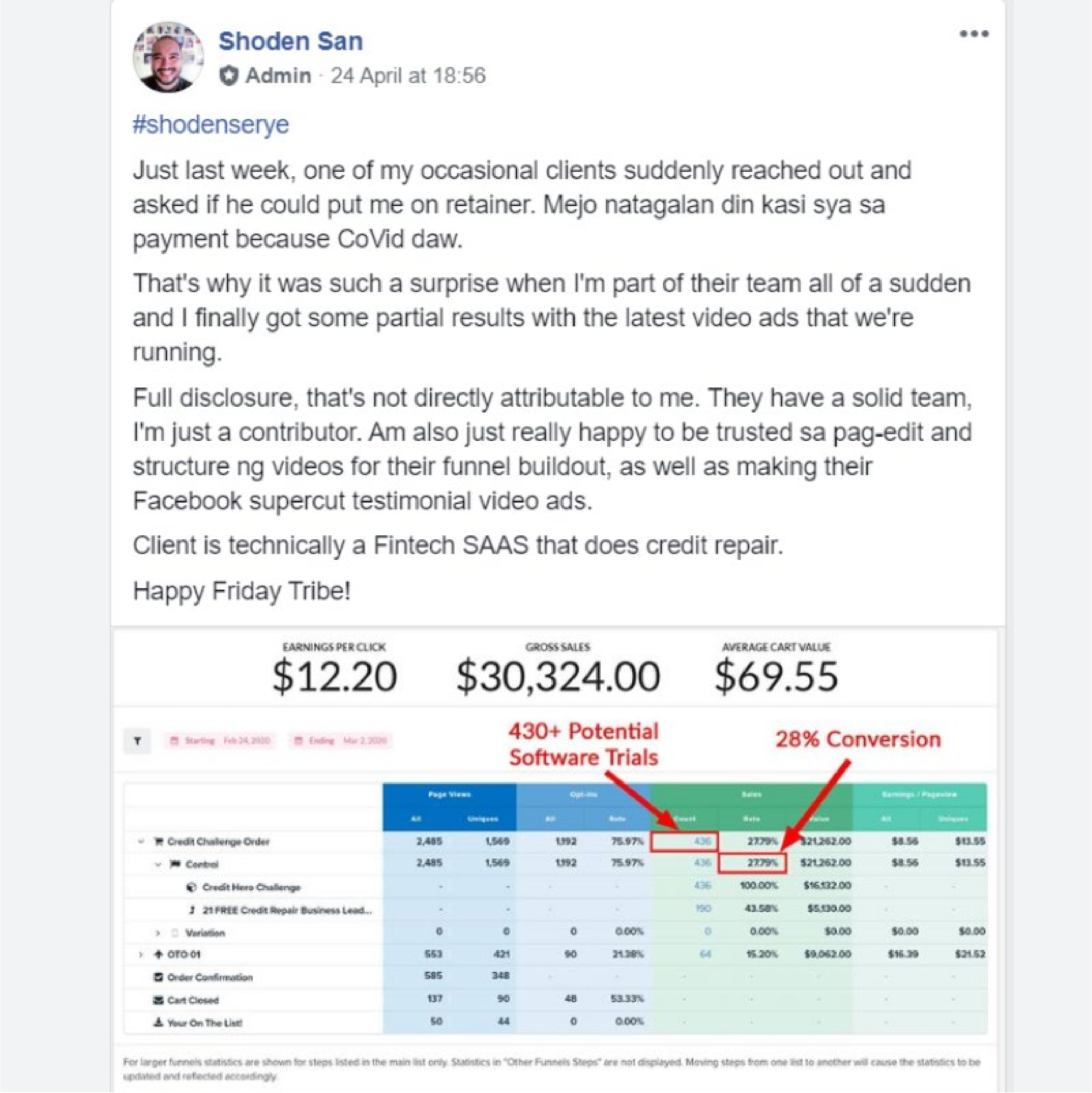
at sa sobrang tuwa nya,

he added 3 more accounts and looking to add more next week and even offered to increase it to $700 😍

I really praise God sa blessings binigay niya amidst the crises going on!

Thank you din kay Coach Neil who always believes me sa potential ko even my mga doubts inside, salamat!

04/17/2020 —	$500.00 paid
04/14/2020 —	$500.00 paid
04/12/2020 —	$500.00 paid
04/06/2020 Due in 13 days	$1,000.00 partial



Shoden San

Admin · 24 April at 18:56

#shodenserye

Just last week, one of my occasional clients suddenly reached out and asked if he could put me on retainer. Mejo natagalan din kasi sya sa payment because CoVid daw.

That's why it was such a surprise when I'm part of their team all of a sudden and I finally got some partial results with the latest video ads that we're running.

Full disclosure, that's not directly attributable to me. They have a solid team, I'm just a contributor. Am also just really happy to be trusted sa pag-edit and structure ng videos for their funnel buildout, as well as making their Facebook supercut testimonial video ads.

Client is technically a Fintech SAAS that does credit repair.

Happy Friday Tribe!

EARNINGS PER CLICK
$12.20

GROSS SALES
$30,324.00

AVERAGE CART VALUE
$69.55

Starting Feb 24, 2020

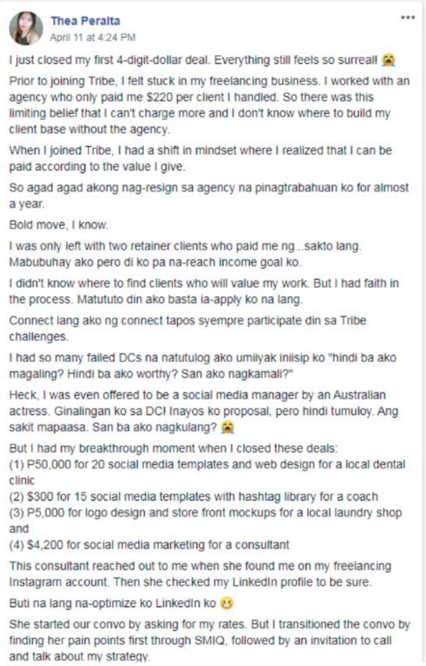
Ending Mar 2, 2020

430+ Potential Software Trials

28% Conversion

	Page Views		Opt-Ins		Sales			Earnings / Pageview	
	All	Uniques	All	Rate	Count	Rate	Value	All	Uniques
Credit Challenge Order	2,485	1,569	1,192	75.97%	436	27.79%	$21,262.00	$8.56	$13.55
Control	2,485	1,569	1,192	75.97%	436	27.79%	$21,262.00	$8.56	$13.55
Credit Hero Challenge	-	-	-	-	436	100.00%	$16,132.00	-	-
21 FREE Credit Repair Business Lead...	-	-	-	-	190	43.58%	$5,130.00	-	-
Variation	0	0	0	0.00%	0	0.00%	$0.00	$0.00	$0.00
OTO 01	553	421	90	21.38%	64	15.20%	$9,062.00	$16.39	$21.52
Order Confirmation	585	348	-	-	-	-	-	-	-
Cart Closed	137	90	48	53.33%	-	-	-	-	-
Your On The List!	50	44	0	0.00%	-	-	-	-	-

For larger funnels statistics are shown for steps listed in the main list only. Statistics in "Other Funnels Steps" are not displayed. Moving steps from one list to another will cause the statistics to be updated and reflected accordingly.



Thea Peralta
April 11 at 4:24 PM

I just closed my first 4-digit-dollar deal. Everything still feels so surreal! 😭

Prior to joining Tribe, I felt stuck in my freelancing business. I worked with an agency who only paid me $220 per client I handled. So there was this limiting belief that I can't charge more and I don't know where to build my client base without the agency.

When I joined Tribe, I had a shift in mindset where I realized that I can be paid according to the value I give.

So agad agad akong nag-resign sa agency na pinagtrabahuan ko for almost a year.

Bold move, I know.

I was only left with two retainer clients who paid me ng...sakto lang. Mabubuhay ako pero di ko pa na-reach income goal ko.

I didn't know where to find clients who will value my work. But I had faith in the process. Matututo din ako basta ia-apply ko na lang.

Connect lang ako ng connect tapos syempre participate din sa Tribe challenges.

I had so many failed DCs na natutulog ako umiiyak iniisip ko "hindi ba ako magaling? Hindi ba ako worthy? San ako nagkamali?"

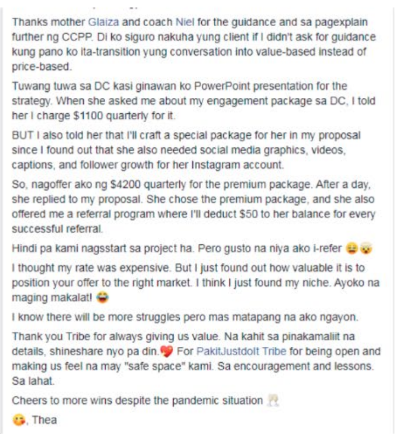
Heck, I was even offered to be a social media manager by an Australian actress. Ginalingan ko sa DC! Inayos ko proposal, pero hindi tumuloy. Ang sakit mapaasa. San ba ako nagkulang? 😭

But I had my breakthrough moment when I closed these deals:
(1) P50,000 for 20 social media templates and web design for a local dental clinic
(2) $300 for 15 social media templates with hashtag library for a coach
(3) P5,000 for logo design and store front mockups for a local laundry shop and
(4) $4,200 for social media marketing for a consultant

This consultant reached out to me when she found me on my freelancing Instagram account. Then she checked my LinkedIn profile to be sure.

Buti na lang na-optimize ko LinkedIn ko 😬

She started our convo by asking for my rates. But I transitioned the convo by finding her pain points first through SMIQ, followed by an invitation to call and talk about my strategy.



Thanks mother Glaiza and coach Niel for the guidance and sa pagexplain further ng CCPP. Di ko siguro nakuha yung client if I didn't ask for guidance kung pano ko ita-transition yung conversation into value-based instead of price-based.

Tuwang tuwa sa DC kasi ginawan ko PowerPoint presentation for the strategy. When she asked me about my engagement package sa DC, I told her I charge $1100 quarterly for it.

BUT I also told her that I'll craft a special package for her in my proposal since I found out that she also needed social media graphics, videos, captions, and follower growth for her Instagram account.

So, nagoffer ako ng $4200 quarterly for the premium package. After a day, she replied to my proposal. She chose the premium package, and she also offered me a referral program where I'll deduct $50 to her balance for every successful referral.

Hindi pa kami nagsstart sa project ha. Pero gusto na niya ako i-refer 😩🤯

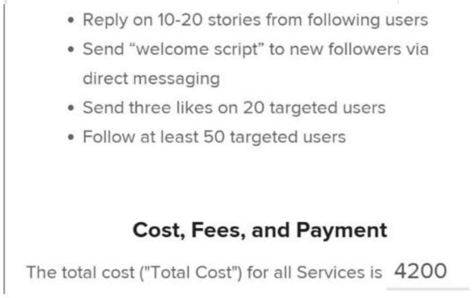
I thought my rate was expensive. But I just found out how valuable it is to position your offer to the right market. I think I just found my niche. Ayoko na maging makalat! 😂

I know there will be more struggles pero mas matapang na ako ngayon.

Thank you Tribe for always giving us value. Na kahit sa pinakamaliit na details, shineshare nyo pa din.❤️ For PakitJustdoIt Tribe for being open and making us feel na may "safe space" kami. Sa encouragement and lessons. Sa lahat.

Cheers to more wins despite the pandemic situation 🥂

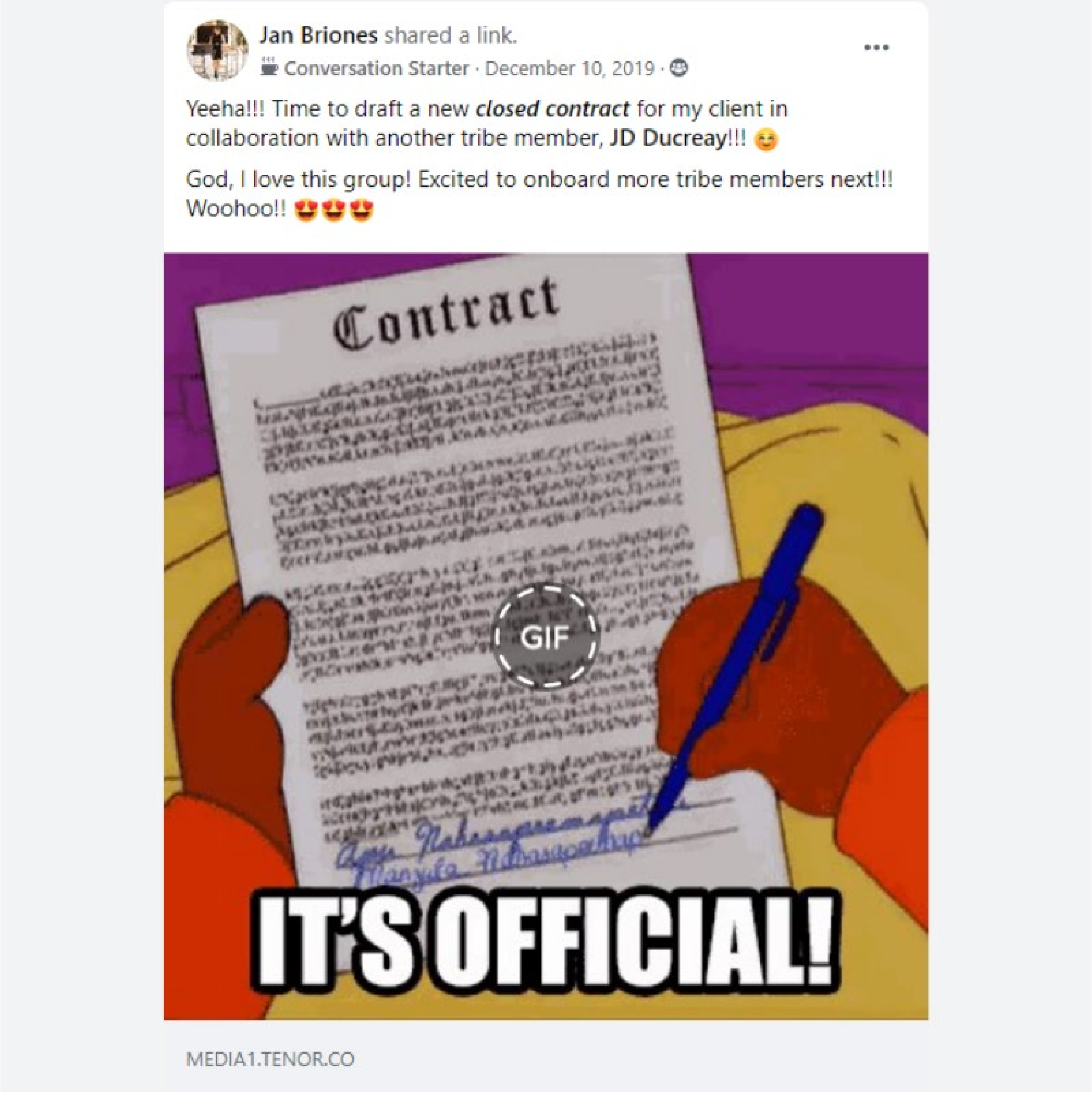
😘, Thea



- Reply on 10-20 stories from following users
- Send “welcome script” to new followers via direct messaging
- Send three likes on 20 targeted users
- Follow at least 50 targeted users

Cost, Fees, and Payment

The total cost ("Total Cost") for all Services is 4200



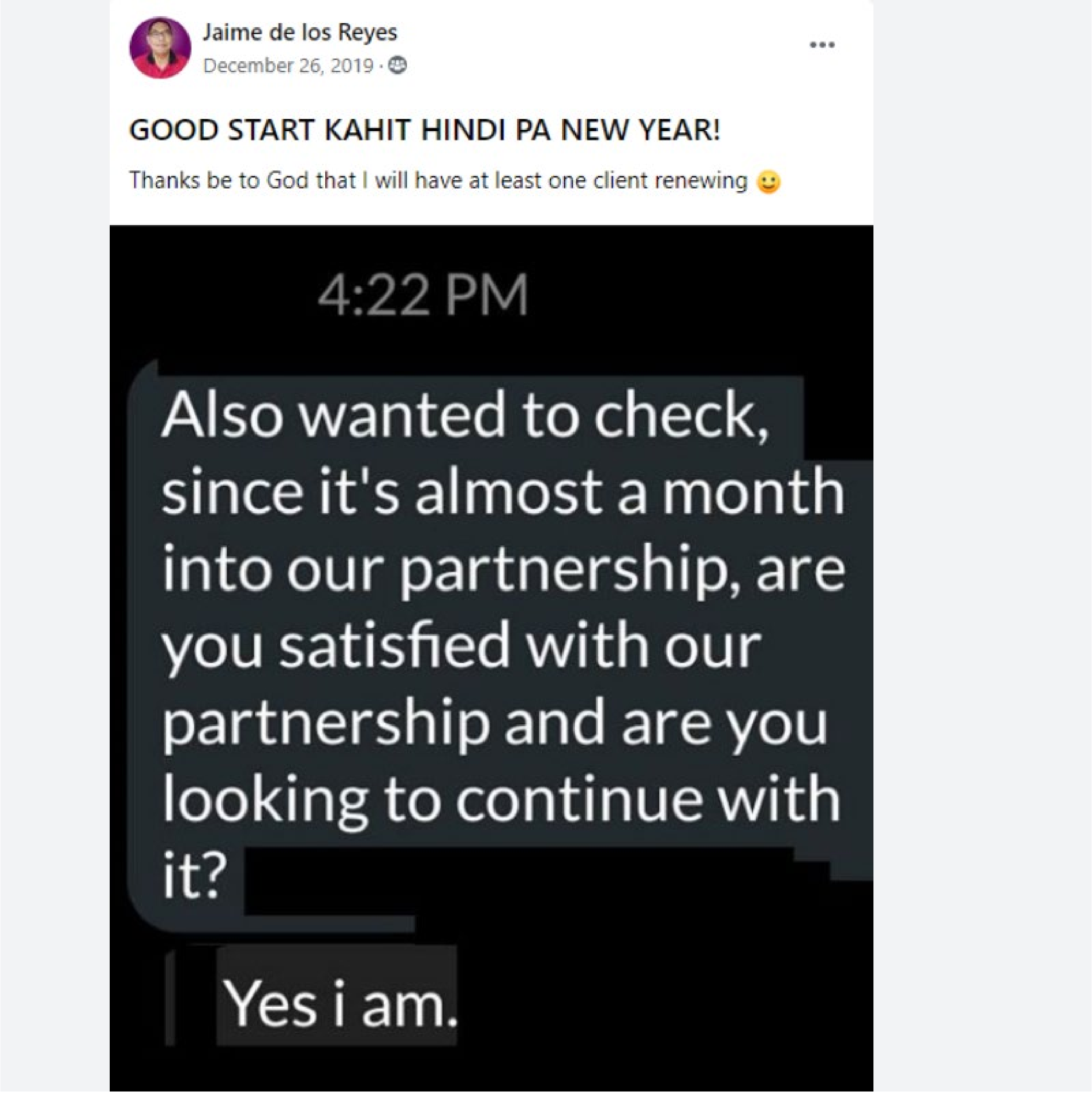
Jan Briones shared a link.

☕ **Conversation Starter** · December 10, 2019 ·

Yeeha!!! Time to draft a new ***closed contract*** for my client in collaboration with another tribe member, **JD Ducreay**!!! 😊

God, I love this group! Excited to onboard more tribe members next!!! Woohoo!! 😍😍😍

MEDIA1.TENOR.CO



Jaime de los Reyes
December 26, 2019 ·

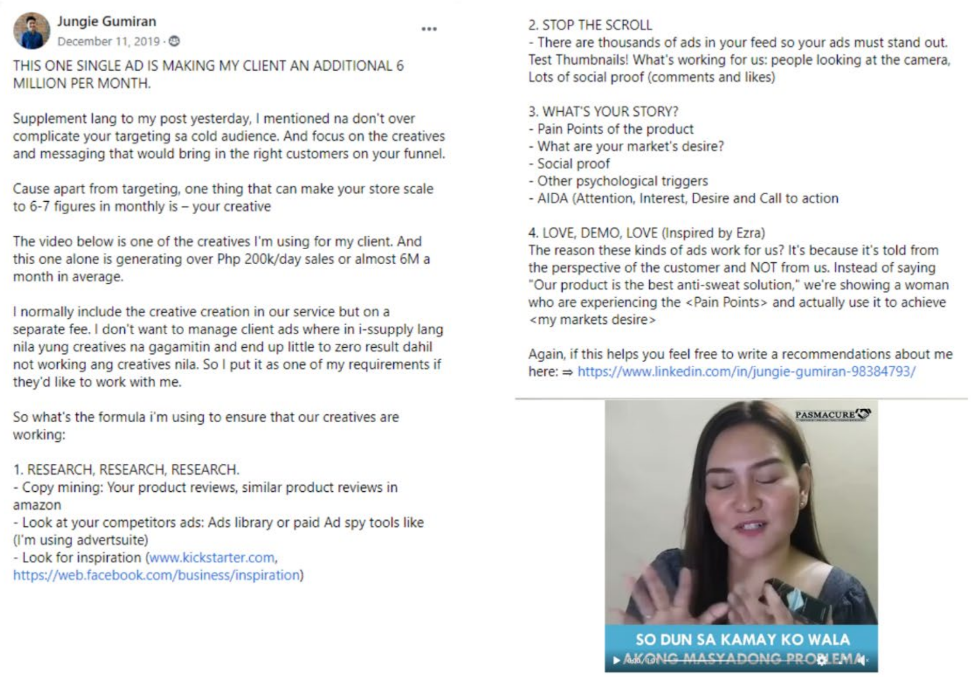
GOOD START KAHIT HINDI PA NEW YEAR!

Thanks be to God that I will have at least one client renewing 🙂

4:22 PM

Also wanted to check, since it's almost a month into our partnership, are you satisfied with our partnership and are you looking to continue with it?

Yes i am.



Jungie Gumiran
December 11, 2019 ·

THIS ONE SINGLE AD IS MAKING MY CLIENT AN ADDITIONAL 6 MILLION PER MONTH.

Supplement lang to my post yesterday, I mentioned na don't over complicate your targeting sa cold audience. And focus on the creatives and messaging that would bring in the right customers on your funnel.

Cause apart from targeting, one thing that can make your store scale to 6-7 figures in monthly is – your creative

The video below is one of the creatives I'm using for my client. And this one alone is generating over Php 200k/day sales or almost 6M a month in average.

I normally include the creative creation in our service but on a separate fee. I don't want to manage client ads where in i-ssupply lang nila yung creatives na gagamitin and end up little to zero result dahil not working ang creatives nila. So I put it as one of my requirements if they'd like to work with me.

So what's the formula i'm using to ensure that our creatives are working:

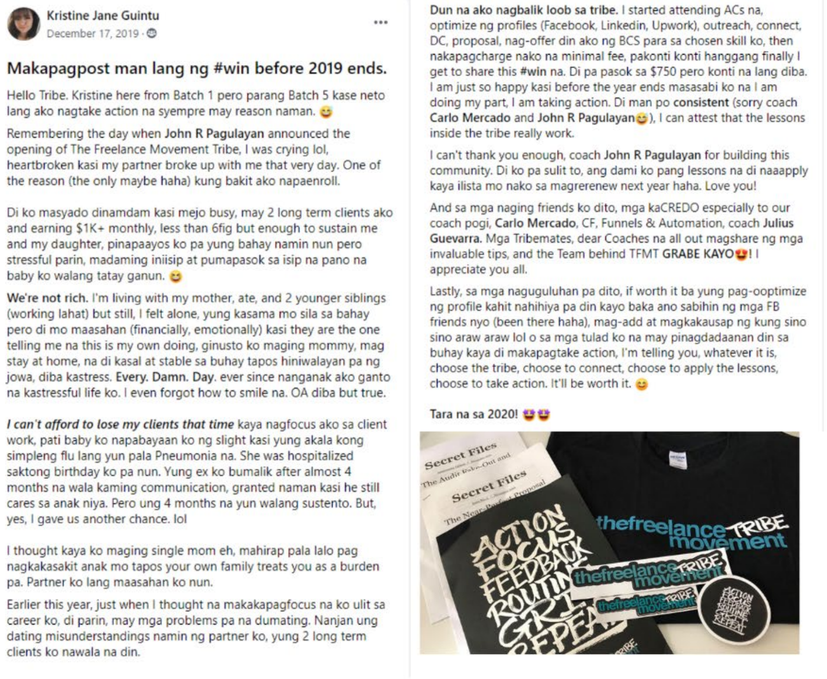
1. RESEARCH, RESEARCH, RESEARCH.
- Copy mining: Your product reviews, similar product reviews in amazon
- Look at your competitors ads: Ads library or paid Ad spy tools like (I'm using advertsuite)
- Look for inspiration (www.kickstarter.com, https://web.facebook.com/business/inspiration)

2. STOP THE SCROLL
- There are thousands of ads in your feed so your ads must stand out. Test Thumbnails! What's working for us: people looking at the camera, Lots of social proof (comments and likes)

3. WHAT'S YOUR STORY?
- Pain Points of the product
- What are your market's desire?
- Social proof
- Other psychological triggers
- AIDA (Attention, Interest, Desire and Call to action

4. LOVE, DEMO, LOVE (Inspired by Ezra)
The reason these kinds of ads work for us? It's because it's told from the perspective of the customer and NOT from us. Instead of saying "Our product is the best anti-sweat solution," we're showing a woman who are experiencing the <Pain Points> and actually use it to achieve <my markets desire>

Again, if this helps you feel free to write a recommendations about me here: ⇒ https://www.linkedin.com/in/jungie-gumiran-98384793/



Kristine Jane Guintu
December 17, 2019 ·

Makapagpost man lang ng #win before 2019 ends.

Hello Tribe. Kristine here from Batch 1 pero parang Batch 5 kase neto lang ako nagtake action na syempre may reason naman. 😀

Remembering the day when **John R Pagulayan** announced the opening of The Freelance Movement Tribe, I was crying lol, heartbroken kasi my partner broke up with me that very day. One of the reason (the only maybe haha) kung bakit ako napaenroll.

Di ko masyado dinamdam kasi mejo busy, may 2 long term clients ako and earning $1K+ monthly, less than 6fig but enough to sustain me and my daughter, pinapaayos ko pa yung bahay namin nun pero stressful parin, madaming iniisip at pumapasok sa isip na pano na baby ko walang tatay ganun. 😀

We're not rich. I'm living with my mother, ate, and 2 younger siblings (working lahat) but still, I felt alone, yung kasama mo sila sa bahay pero di mo maasahan (financially, emotionally) kasi they are the one telling me na this is my own doing, ginusto ko maging mommy, mag stay at home, na di kasal at stable sa buhay tapos hiniwalayan pa ng jowa, diba kastress. **Every. Damn. Day.** ever since nanganak ako ganto na kastressful life ko. I even forgot how to smile na. OA diba but true.

I can't afford to lose my clients that time kaya nagfocus ako sa client work, pati baby ko napabayaan ko ng slight kasi yung akala kong simpleng flu lang yun pala Pneumonia na. She was hospitalized saktong birthday ko pa nun. Yung ex ko bumalik after almost 4 months na wala kaming communication, granted naman kasi he still cares sa anak niya. Pero ung 4 months na yun walang sustento. But, yes, I gave us another chance. lol

I thought kaya ko maging single mom eh, mahirap pala lalo pag nagkakasakit anak mo tapos your own family treats you as a burden pa. Partner ko lang maasahan ko nun.

Earlier this year, just when I thought na makakapagfocus na ko ulit sa career ko, di parin, may mga problems pa na dumating. Nanjan ung dating misunderstandings namin ng partner ko, yung 2 long term clients ko nawala na din.

Dun na ako nagbalik loob sa tribe. I started attending ACs na, optimize ng profiles (Facebook, Linkedin, Upwork), outreach, connect, DC, proposal, nag-offer din ako ng BCS para sa chosen skill ko, then nakapagcharge nako na minimal fee, pakonti konti hanggang finally I get to share this **#win** na. Di pa pasok sa $750 pero konti na lang diba. I am just so happy kasi before the year ends masasabi ko na I am doing my part, I am taking action. Di man po **consistent** (sorry coach **Carlo Mercado** and **John R Pagulayan**😅), I can attest that the lessons inside the tribe really work.

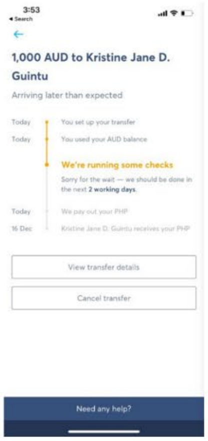
I can't thank you enough, coach **John R Pagulayan** for building this community. Di ko pa sulit to, ang dami ko pang lessons na di naaapply kaya ilista mo nako sa magrerenew next year haha. Love you!

And sa mga naging friends ko dito, mga kaCREDO especially to our coach pogi, **Carlo Mercado**, CF, Funnels & Automation, coach **Julius Guevarra.** Mga Tribemates, dear Coaches na all out magshare ng mga invaluable tips, and the Team behind TFMT **GRABE KAYO**😍! I appreciate you all.

Lastly, sa mga naguguluhan pa dito, if worth it ba yung pag-ooptimize ng profile kahit nahihiya pa din kayo baka ano sabihin ng mga FB friends nyo (been there haha), mag-add at magkakausap ng kung sino sino araw araw lol o sa mga tulad ko na may pinagdadaanan din sa buhay kaya di makapagtake action, I'm telling you, whatever it is, choose the tribe, choose to connect, choose to apply the lessons, choose to take action. It'll be worth it. 😀

Tara na sa 2020! 😍😍

Secret Files
Secret Files
ACTION
FOCUS
FEEDBACK
ROUTINE
GRIT
REPEAT
thefreelance movement TRIBE
thefreelance movement TRIBE
thefreelance movement TRIBE



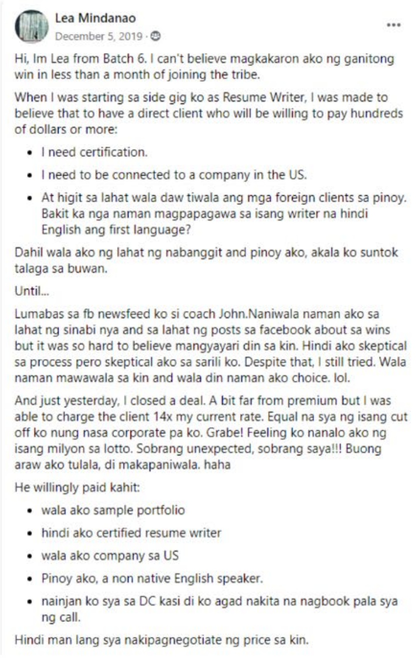
3:53
◂ Search

←

1,000 AUD to Kristine Jane D. Guintu

Arriving later than expected

Today	You set up your transfer
Today	You used your AUD balance
	We're running some checks Sorry for the wait — we should be done in the next **2 working days**.
Today	We pay out your PHP
16 Dec	Kristine Jane D. Guintu receives your PHP



Lea Mindanao
December 5, 2019

Hi, Im Lea from Batch 6. I can't believe magkakaron ako ng ganitong win in less than a month of joining the tribe.

When I was starting sa side gig ko as Resume Writer, I was made to believe that to have a direct client who will be willing to pay hundreds of dollars or more:

- I need certification.
- I need to be connected to a company in the US.
- At higit sa lahat wala daw tiwala ang mga foreign clients sa pinoy. Bakit ka nga naman magpapagawa sa isang writer na hindi English ang first language?

Dahil wala ako ng lahat ng nabanggit and pinoy ako, akala ko suntok talaga sa buwan.

Until...

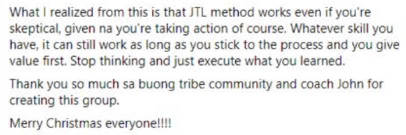
Lumabas sa fb newsfeed ko si coach John.Naniwala naman ako sa lahat ng sinabi nya and sa lahat ng posts sa facebook about sa wins but it was so hard to believe mangyayari din sa kin. Hindi ako skeptical sa process pero skeptical ako sa sarili ko. Despite that, I still tried. Wala naman mawawala sa kin and wala din naman ako choice. lol.

And just yesterday, I closed a deal. A bit far from premium but I was able to charge the client 14x my current rate. Equal na sya ng isang cut off ko nung nasa corporate pa ko. Grabe! Feeling ko nanalo ako ng isang milyon sa lotto. Sobrang unexpected, sobrang saya!!! Buong araw ako tulala, di makapaniwala. haha

He willingly paid kahit:

- wala ako sample portfolio
- hindi ako certified resume writer
- wala ako company sa US
- Pinoy ako, a non native English speaker.
- nainjan ko sya sa DC kasi di ko agad nakita na nagbook pala sya ng call.

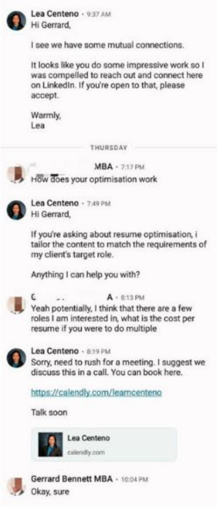
Hindi man lang sya nakipagnegotiate ng price sa kin.



What I realized from this is that JTL method works even if you're skeptical, given na you're taking action of course. Whatever skill you have, it can still work as long as you stick to the process and you give value first. Stop thinking and just execute what you learned.

Thank you so much sa buong tribe community and coach John for creating this group.

Merry Christmas everyone!!!!



Lea Centeno · 9:37 AM
Hi Gerrard,

I see we have some mutual connections.

It looks like you do some impressive work so I was compelled to reach out and connect here on LinkedIn. If you're open to that, please accept.

Warmly,
Lea

THURSDAY

MBA · 7:17 PM
How does your optimisation work

Lea Centeno · 7:49 PM
Hi Gerrard,

If you're asking about resume optimisation, i tailor the content to match the requirements of my client's target role.

Anything I can help you with?

C A · 8:13 PM
Yeah potentially, I think that there are a few roles I am interested in, what is the cost per resume if you were to do multiple

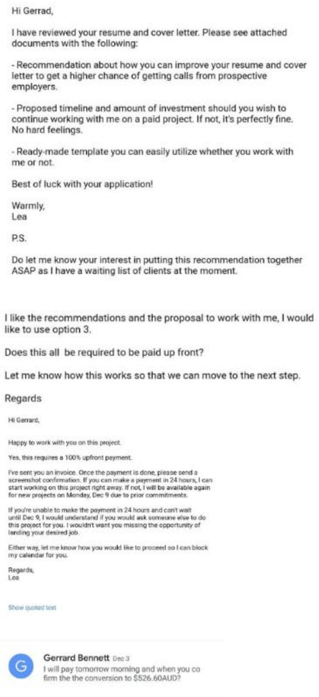
Lea Centeno · 8:19 PM
Sorry, need to rush for a meeting. I suggest we discuss this in a call. You can book here.

https://calendly.com/leamcenteno

Talk soon

Lea Centeno
calendly.com

Gerrard Bennett MBA · 10:04 PM
Okay, sure



Hi Gerrad,

I have reviewed your resume and cover letter. Please see attached documents with the following:

- Recommendation about how you can improve your resume and cover letter to get a higher chance of getting calls from prospective employers.

- Proposed timeline and amount of investment should you wish to continue working with me on a paid project. If not, it's perfectly fine. No hard feelings.

- Ready-made template you can easily utilize whether you work with me or not.

Best of luck with your application!

Warmly,
Lea

P.S.

Do let me know your interest in putting this recommendation together ASAP as I have a waiting list of clients at the moment.

I like the recommendations and the proposal to work with me, I would like to use option 3.

Does this all be required to be paid up front?

Let me know how this works so that we can move to the next step.

Regards

Hi Gerrard,

Happy to work with you on this project.

Yes, this requires a 100% upfront payment.

I've sent you an invoice. Once the payment is done, please send a screenshot confirmation. If you can make a payment in 24 hours, I can start working on this project right away. If not, I will be available again for new projects on Monday, Dec 9 due to prior commitments.

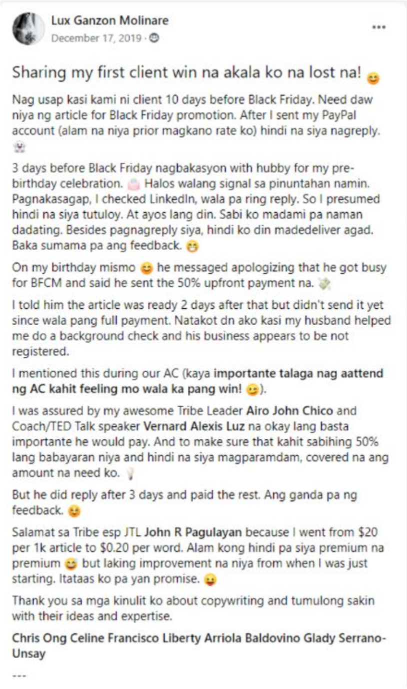
If you're unable to make the payment in 24 hours and can't wait until Dec 9, I would understand if you would ask someone else to do this project for you. I wouldn't want you missing the opportunity of landing your desired job.

Either way, let me know how you would like to proceed so I can block my calendar for you.

Regards,
Lea

Show quoted text

Gerrard Bennett Dec 3
I will pay tomorrow morning and when you co firm the the conversion to $526.60AUD?



Lux Ganzon Molinare
December 17, 2019

Sharing my first client win na akala ko na lost na! 😊

Nag usap kasi kami ni client 10 days before Black Friday. Need daw niya ng article for Black Friday promotion. After I sent my PayPal account (alam na niya prior magkano rate ko) hindi na siya nagreply. 👻

3 days before Black Friday nagbakasyon with hubby for my pre-birthday celebration. 🎂 Halos walang signal sa pinuntahan namin. Pagnakasagap, I checked LinkedIn, wala pa ring reply. So I presumed hindi na siya tutuloy. At ayos lang din. Sabi ko madami pa naman dadating. Besides pagnagreply siya, hindi ko din madedeliver agad. Baka sumama pa ang feedback. 😁

On my birthday mismo 😊 he messaged apologizing that he got busy for BFCM and said he sent the 50% upfront payment na. 💸

I told him the article was ready 2 days after that but didn't send it yet since wala pang full payment. Natakot dn ako kasi my husband helped me do a background check and his business appears to be not registered.

I mentioned this during our AC (kaya **importante talaga nag aattend ng AC kahit feeling mo wala ka pang win!** 😉).

I was assured by my awesome Tribe Leader **Airo John Chico** and Coach/TED Talk speaker **Vernard Alexis Luz** na okay lang basta importante he would pay. And to make sure that kahit sabihing 50% lang babayaran niya and hindi na siya magparamdam, covered na ang amount na need ko. 💡

But he did reply after 3 days and paid the rest. Ang ganda pa ng feedback. 😊

Salamat sa Tribe esp JTL **John R Pagulayan** because I went from $20 per 1k article to $0.20 per word. Alam kong hindi pa siya premium na premium 😅 but laking improvement na niya from when I was just starting. Itataas ko pa yan promise. 😛

Thank you sa mga kinulit ko about copywriting and tumulong sakin with their ideas and expertise.

Chris Ong Celine Francisco Liberty Arriola Baldovino Glady Serrano-Unsay

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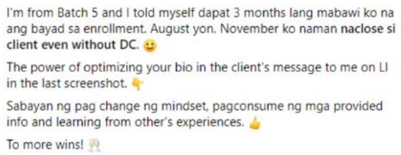
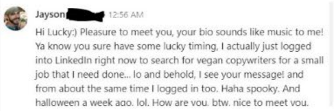


I'm from Batch 5 and I told myself dapat 3 months lang mabawi ko na ang bayad sa enrollment. August yon. November ko naman **naclose si client even without DC.** 😊

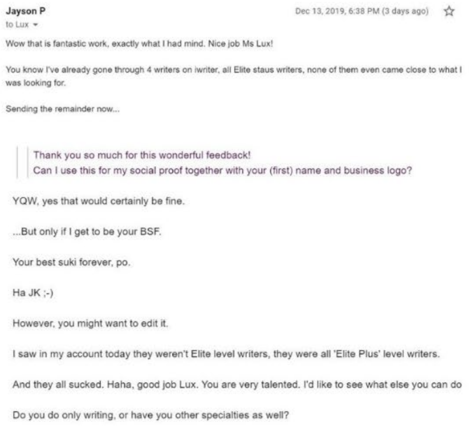
The power of optimizing your bio in the client's message to me on LI in the last screenshot. 👇

Sabayan ng pag change ng mindset, pagconsume ng mga provided info and learning from other's experiences. 👍

To more wins! 🥂



Jayson [redacted] 12:56 AM
Hi Lucky:) Pleasure to meet you, your bio sounds like music to me! Ya know you sure have some lucky timing, I actually just logged into LinkedIn right now to search for vegan copywriters for a small job that I need done... lo and behold, I see your message! and from about the same time I logged in too. Haha spooky. And halloween a week ago. lol. How are you. btw. nice to meet you.



Jayson P
to Lux

Dec 13, 2019, 6:38 PM (3 days ago) ☆

Wow that is fantastic work, exactly what I had mind. Nice job Ms Lux!

You know I've already gone through 4 writers on iwriter, all Elite staus writers, none of them even came close to what I was looking for.

Sending the remainder now...

> Thank you so much for this wonderful feedback!
> Can I use this for my social proof together with your (first) name and business logo?

YQW, yes that would certainly be fine.

...But only if I get to be your BSF.

Your best suki forever, po.

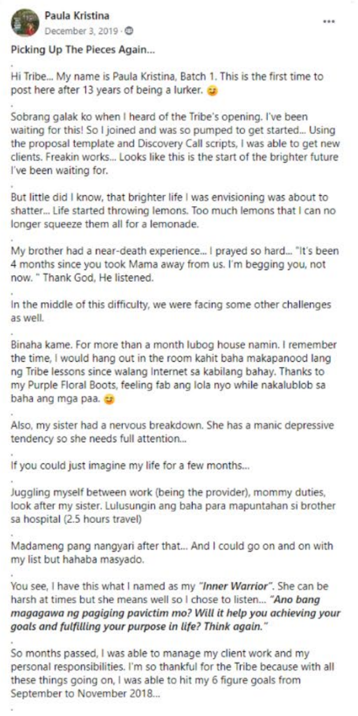
Ha JK ;-)

However, you might want to edit it.

I saw in my account today they weren't Elite level writers, they were all 'Elite Plus' level writers.

And they all sucked. Haha, good job Lux. You are very talented. I'd like to see what else you can do

Do you do only writing, or have you other specialties as well?



Paula Kristina
December 3, 2019 ·

Picking Up The Pieces Again...

.

Hi Tribe... My name is Paula Kristina, Batch 1. This is the first time to post here after 13 years of being a lurker. 😉

.

Sobrang galak ko when I heard of the Tribe's opening. I've been waiting for this! So I joined and was so pumped to get started... Using the proposal template and Discovery Call scripts, I was able to get new clients. Freakin works... Looks like this is the start of the brighter future I've been waiting for.

.

But little did I know, that brighter life I was envisioning was about to shatter... Life started throwing lemons. Too much lemons that I can no longer squeeze them all for a lemonade.

.

My brother had a near-death experience... I prayed so hard... "It's been 4 months since you took Mama away from us. I'm begging you, not now. " Thank God, He listened.

.

In the middle of this difficulty, we were facing some other challenges as well.

.

Binaha kame. For more than a month lubog house namin. I remember the time, I would hang out in the room kahit baha makapanood lang ng Tribe lessons since walang Internet sa kabilang bahay. Thanks to my Purple Floral Boots, feeling fab ang lola nyo while nakalublob sa baha ang mga paa. 😉

.

Also, my sister had a nervous breakdown. She has a manic depressive tendency so she needs full attention...

.

If you could just imagine my life for a few months...

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Juggling myself between work (being the provider), mommy duties, look after my sister. Lulusungin ang baha para mapuntahan si brother sa hospital (2.5 hours travel)

.

Madameng pang nangyari after that... And I could go on and on with my list but hahaba masyado.

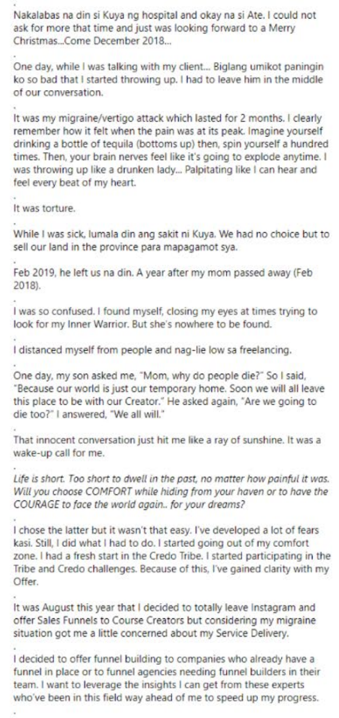
.

You see, I have this what I named as my *"**Inner Warrior**"*. She can be harsh at times but she means well so I chose to listen... ***"Ano bang magagawa ng pagiging pavictim mo? Will it help you achieving your goals and fulfilling your purpose in life? Think again."***

.

So months passed, I was able to manage my client work and my personal responsibilities. I'm so thankful for the Tribe because with all these things going on, I was able to hit my 6 figure goals from September to November 2018...

.



.

Nakalabas na din si Kuya ng hospital and okay na si Ate. I could not ask for more that time and just was looking forward to a Merry Christmas...Come December 2018...

.

One day, while I was talking with my client... Biglang umikot paningin ko so bad that I started throwing up. I had to leave him in the middle of our conversation.

.

It was my migraine/vertigo attack which lasted for 2 months. I clearly remember how it felt when the pain was at its peak. Imagine yourself drinking a bottle of tequila (bottoms up) then, spin yourself a hundred times. Then, your brain nerves feel like it's going to explode anytime. I was throwing up like a drunken lady... Palpitating like I can hear and feel every beat of my heart.

.

It was torture.

.

While I was sick, lumala din ang sakit ni Kuya. We had no choice but to sell our land in the province para mapagamot sya.

.

Feb 2019, he left us na din. A year after my mom passed away (Feb 2018).

.

I was so confused. I found myself, closing my eyes at times trying to look for my Inner Warrior. But she's nowhere to be found.

.

I distanced myself from people and nag-lie low sa freelancing.

.

One day, my son asked me, "Mom, why do people die?" So I said, "Because our world is just our temporary home. Soon we will all leave this place to be with our Creator." He asked again, "Are we going to die too?" I answered, "We all will."

.

That innocent conversation just hit me like a ray of sunshine. It was a wake-up call for me.

.

Life is short. Too short to dwell in the past, no matter how painful it was. Will you choose COMFORT while hiding from your haven or to have the COURAGE to face the world again.. for your dreams?

.

I chose the latter but it wasn't that easy. I've developed a lot of fears kasi. Still, I did what I had to do. I started going out of my comfort zone. I had a fresh start in the Credo Tribe. I started participating in the Tribe and Credo challenges. Because of this, I've gained clarity with my Offer.

.

It was August this year that I decided to totally leave Instagram and offer Sales Funnels to Course Creators but considering my migraine situation got me a little concerned about my Service Delivery.

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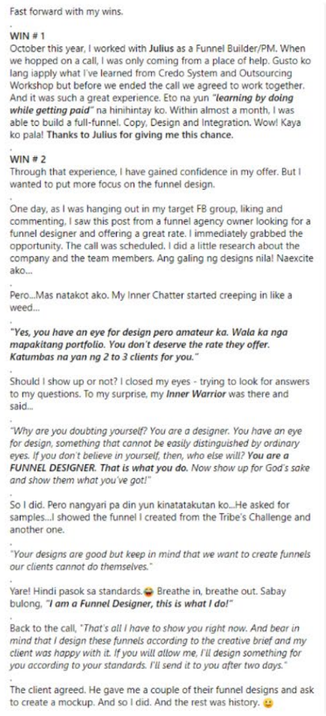
I decided to offer funnel building to companies who already have a funnel in place or to funnel agencies needing funnel builders in their team. I want to leverage the insights I can get from these experts who've been in this field way ahead of me to speed up my progress.

.



Fast forward with my wins.

.

WIN # 1
October this year, I worked with **Julius** as a Funnel Builder/PM. When we hopped on a call, I was only coming from a place of help. Gusto ko lang iapply what I've learned from Credo System and Outsourcing Workshop but before we ended the call we agreed to work together. And it was such a great experience. Eto na yun ***"learning by doing while getting paid"*** na hinihintay ko. Within almost a month, I was able to build a full-funnel. Copy, Design and Integration. Wow! Kaya ko pala! **Thanks to Julius for giving me this chance.**

.

WIN # 2
Through that experience, I have gained confidence in my offer. But I wanted to put more focus on the funnel design.

.

One day, as I was hanging out in my target FB group, liking and commenting, I saw this post from a funnel agency owner looking for a funnel designer and offering a great rate. I immediately grabbed the opportunity. The call was scheduled. I did a little research about the company and the team members. Ang galing ng designs nila! Naexcite ako...

.

Pero...Mas natakot ako. My Inner Chatter started creeping in like a weed...

.

"Yes, you have an eye for design pero amateur ka. Wala ka nga mapakitang portfolio. You don't deserve the rate they offer. Katumbas na yan ng 2 to 3 clients for you."

.

Should I show up or not? I closed my eyes - trying to look for answers to my questions. To my surprise, my ***Inner Warrior*** was there and said...

.

"Why are you doubting yourself? You are a designer. You have an eye for design, something that cannot be easily distinguished by ordinary eyes. If you don't believe in yourself, then, who else will? ***You are a FUNNEL DESIGNER. That is what you do.*** *Now show up for God's sake and show them what you've got!"*

.

So I did. Pero nangyari pa din yun kinatatakutan ko...He asked for samples...I showed the funnel I created from the Tribe's Challenge and another one.

.

"Your designs are good but keep in mind that we want to create funnels our clients cannot do themselves."

.

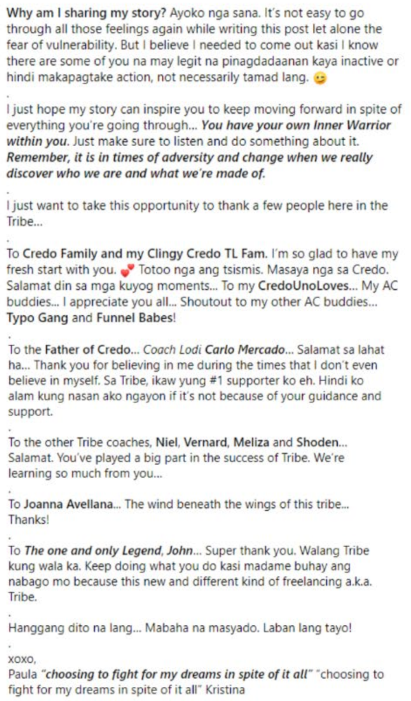
Yare! Hindi pasok sa standards.😂 Breathe in, breathe out. Sabay bulong, ***"I am a Funnel Designer, this is what I do!"***

.

Back to the call, *"That's all I have to show you right now. And bear in mind that I design these funnels according to the creative brief and my client was happy with it. If you will allow me, I'll design something for you according to your standards. I'll send it to you after two days."*

.

The client agreed. He gave me a couple of their funnel designs and ask to create a mockup. And so I did. And the rest was history. 🙂



Why am I sharing my story? Ayoko nga sana. It's not easy to go through all those feelings again while writing this post let alone the fear of vulnerability. But I believe I needed to come out kasi I know there are some of you na may legit na pinagdadaanan kaya inactive or hindi makapagtake action, not necessarily tamad lang. 😉

.

I just hope my story can inspire you to keep moving forward in spite of everything you're going through... ***You have your own Inner Warrior within you***. Just make sure to listen and do something about it. ***Remember, it is in times of adversity and change when we really discover who we are and what we're made of.***

.

I just want to take this opportunity to thank a few people here in the Tribe...

.

To **Credo Family and my Clingy Credo TL Fam**. I'm so glad to have my fresh start with you. 💕 Totoo nga ang tsismis. Masaya nga sa Credo. Salamat din sa mga kuyog moments... To my **CredoUnoLoves**... My AC buddies... I appreciate you all... Shoutout to my other AC buddies... **Typo Gang** and **Funnel Babes**!

.

To the **Father of Credo**... *Coach Lodi* **Carlo Mercado**... Salamat sa lahat ha... Thank you for believing in me during the times that I don't even believe in myself. Sa Tribe, ikaw yung #1 supporter ko eh. Hindi ko alam kung nasan ako ngayon if it's not because of your guidance and support.

.

To the other Tribe coaches, **Niel**, **Vernard**, **Meliza** and **Shoden**... Salamat. You've played a big part in the success of Tribe. We're learning so much from you...

.

To **Joanna Avellana**... The wind beneath the wings of this tribe... Thanks!

.

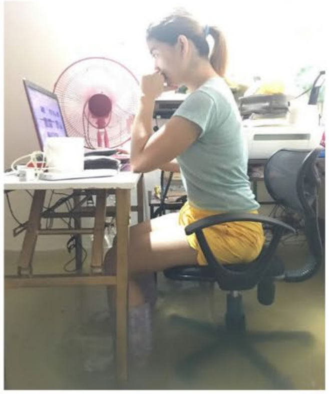
To ***The one and only Legend, John***... Super thank you. Walang Tribe kung wala ka. Keep doing what you do kasi madame buhay ang nabago mo because this new and different kind of freelancing a.k.a. Tribe.

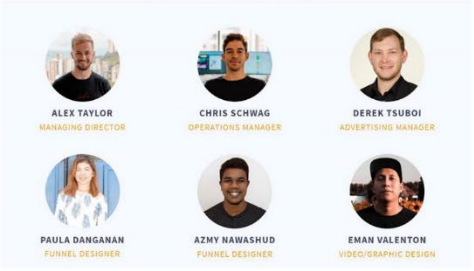
.

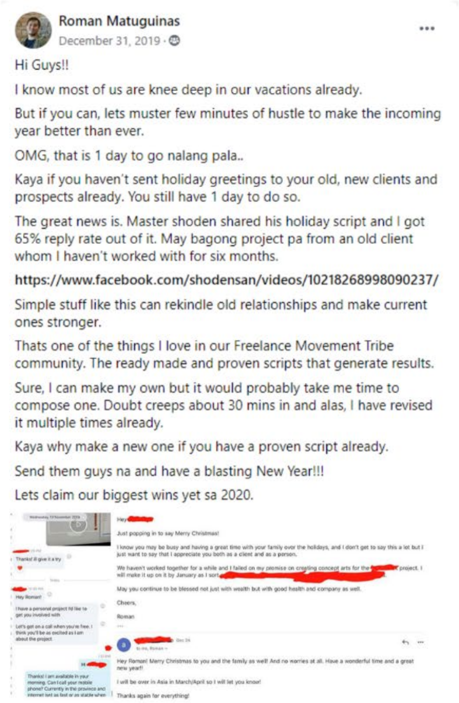
Hanggang dito na lang... Mabaha na masyado. Laban lang tayo!

.

xoxo,
Paula ***"choosing to fight for my dreams in spite of it all"*** "choosing to fight for my dreams in spite of it all" Kristina







Roman Matuguinas

December 31, 2019 ·

Hi Guys!!

I know most of us are knee deep in our vacations already.

But if you can, lets muster few minutes of hustle to make the incoming year better than ever.

OMG, that is 1 day to go nalang pala..

Kaya if you haven't sent holiday greetings to your old, new clients and prospects already. You still have 1 day to do so.

The great news is. Master shoden shared his holiday script and I got 65% reply rate out of it. May bagong project pa from an old client whom I haven't worked with for six months.

https://www.facebook.com/shodensan/videos/10218268998090237/

Simple stuff like this can rekindle old relationships and make current ones stronger.

Thats one of the things I love in our Freelance Movement Tribe community. The ready made and proven scripts that generate results.

Sure, I can make my own but it would probably take me time to compose one. Doubt creeps about 30 mins in and alas, I have revised it multiple times already.

Kaya why make a new one if you have a proven script already.

Send them guys na and have a blasting New Year!!!

Lets claim our biggest wins yet sa 2020.

[redacted]

Thanks! ill give it a try

[redacted]

Hey Roman!

I have a personal project I'd like to get you involved with

Let's get on a call when you're free. I think you'll be as excited as I am about the project

Hi [redacted]

Thanks! I am available in your morning. Can I call your mobile phone? Currently in the province and internet isnt as fast or as stable when

Hey [redacted]

Just popping in to say Merry Christmas!

I know you may be busy and having a great time with your family over the holidays, and I don't get to say this a lot but I just want to say that I appreciate you both as a client and as a person.

We haven't worked together for a while and I failed on my promise on creating concept arts for the [redacted] project. I will make it up on it by January as I sort [redacted].

May you continue to be blessed not just with wealth but with good health and company as well.

Cheers,

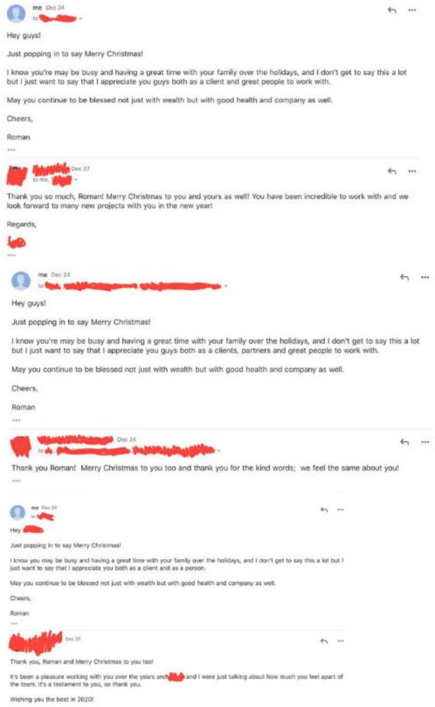
Roman

[redacted] Dec 24
to me, Roman

Hey Roman! Merry Christmas to you and the family as well! And no worries at all. Have a wonderful time and a great new year!!

I will be over in Asia in March/April so I will let you know!

Thanks again for everything!



me Dec 24
to [redacted]

Hey guys!

Just popping in to say Merry Christmas!

I know you're may be busy and having a great time with your family over the holidays, and I don't get to say this a lot but I just want to say that I appreciate you guys both as a client and great people to work with.

May you continue to be blessed not just with wealth but with good health and company as well.

Cheers,

Roman

[redacted] Dec 27
to me, [redacted]

Thank you so much, Roman! Merry Christmas to you and yours as well! You have been incredible to work with and we look forward to many new projects with you in the new year!

Regards,

[redacted]

me Dec 24
to [redacted]

Hey guys!

Just popping in to say Merry Christmas!

I know you're may be busy and having a great time with your family over the holidays, and I don't get to say this a lot but I just want to say that I appreciate you guys both as a clients, partners and great people to work with.

May you continue to be blessed not just with wealth but with good health and company as well.

Cheers,

Roman

[redacted] Dec 24
to [redacted]

Thank you Roman! Merry Christmas to you too and thank you for the kind words; we feel the same about you!

me Dec 24
to [redacted]

Hey [redacted]

Just popping in to say Merry Christmas!

I know you may be busy and having a great time with your family over the holidays, and I don't get to say this a lot but I just want to say that I appreciate you both as a client and as a person.

May you continue to be blessed not just with wealth but with good health and company as well.

Cheers,

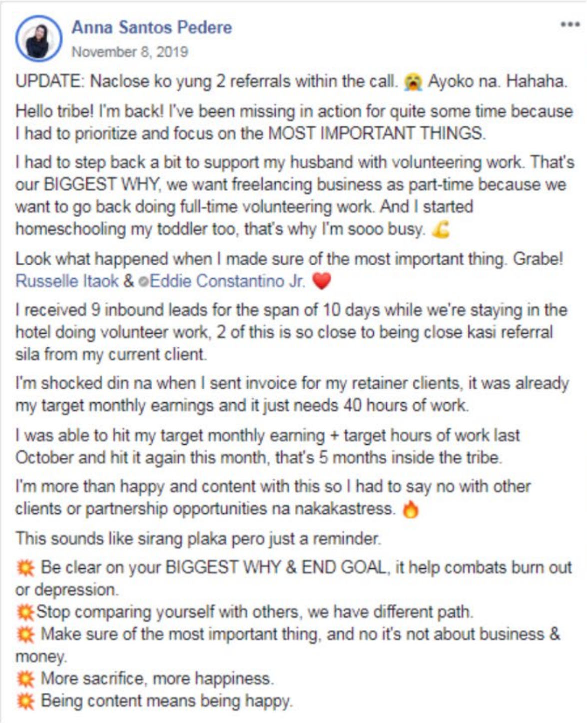
Roman

[redacted] Dec 25

Thank you, Roman and Merry Christmas to you too!

It's been a pleasure working with you over the years and [redacted] and I were just talking about how much you feel apart of the team. It's a testament to you, so thank you.

Wishing you the best in 2020!



Anna Santos Pedere
November 8, 2019

UPDATE: Naclose ko yung 2 referrals within the call. 😭 Ayoko na. Hahaha.

Hello tribe! I'm back! I've been missing in action for quite some time because I had to prioritize and focus on the MOST IMPORTANT THINGS.

I had to step back a bit to support my husband with volunteering work. That's our BIGGEST WHY, we want freelancing business as part-time because we want to go back doing full-time volunteering work. And I started homeschooling my toddler too, that's why I'm sooo busy. 💪

Look what happened when I made sure of the most important thing. Grabe! Russelle Itaok & Eddie Constantino Jr. ❤️

I received 9 inbound leads for the span of 10 days while we're staying in the hotel doing volunteer work, 2 of this is so close to being close kasi referral sila from my current client.

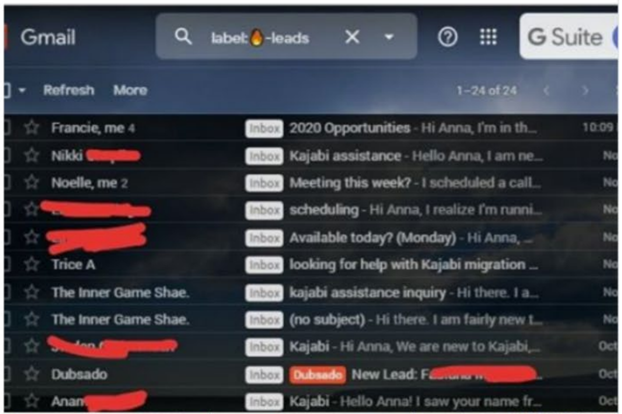
I'm shocked din na when I sent invoice for my retainer clients, it was already my target monthly earnings and it just needs 40 hours of work.

I was able to hit my target monthly earning + target hours of work last October and hit it again this month, that's 5 months inside the tribe.

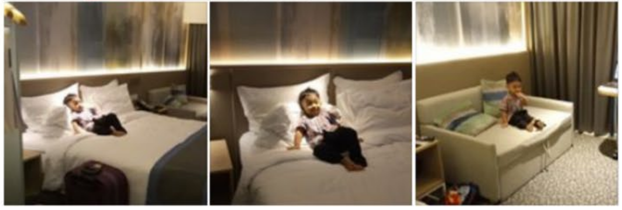
I'm more than happy and content with this so I had to say no with other clients or partnership opportunities na nakakastress. 🔥

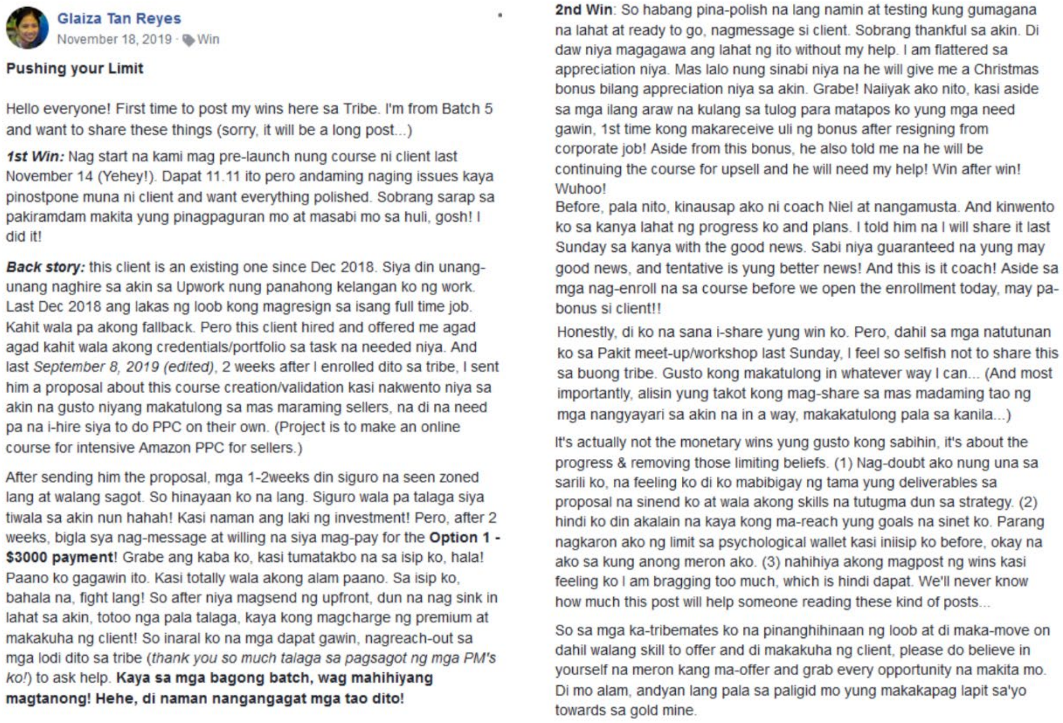
This sounds like sirang plaka pero just a reminder.

💥 Be clear on your BIGGEST WHY & END GOAL, it help combats burn out or depression.
💥Stop comparing yourself with others, we have different path.
💥 Make sure of the most important thing, and no it's not about business & money.
💥 More sacrifice, more happiness.
💥 Being content means being happy.



Francie, me 4 · Inbox · 2020 Opportunities - Hi Anna, I'm in th... · 10:09
Nikki [redacted] · Inbox · Kajabi assistance - Hello Anna, I am ne... · No
Noelle, me 2 · Inbox · Meeting this week? - I scheduled a call... · No
[redacted] · Inbox · scheduling - Hi Anna, I realize I'm runni... · No
[redacted] · Inbox · Available today? (Monday) - Hi Anna, ... · No
Trice A · Inbox · looking for help with Kajabi migration ... · No
The Inner Game Shae. · Inbox · kajabi assistance inquiry - Hi there. I a... · No
The Inner Game Shae. · Inbox · (no subject) - Hi there. I am fairly new t... · No
[redacted] · Inbox · Kajabi - Hi Anna, We are new to Kajabi,... · Oct
Dubsado · Inbox · Dubsado New Lead: F[redacted]... · Oct
Anan[redacted] · Inbox · Kajabi - Hello Anna! I saw your name fr... · Oct





Glaiza Tan Reyes
November 18, 2019 · Win

Pushing your Limit

Hello everyone! First time to post my wins here sa Tribe. I'm from Batch 5 and want to share these things (sorry, it will be a long post...)

1st Win: Nag start na kami mag pre-launch nung course ni client last November 14 (Yehey!). Dapat 11.11 ito pero andaming naging issues kaya pinostpone muna ni client and want everything polished. Sobrang sarap sa pakiramdam makita yung pinagpaguran mo at masabi mo sa huli, gosh! I did it!

Back story: this client is an existing one since Dec 2018. Siya din unang-unang naghire sa akin sa Upwork nung panahong kelangan ko ng work. Last Dec 2018 ang lakas ng loob kong magresign sa isang full time job. Kahit wala pa akong fallback. Pero this client hired and offered me agad agad kahit wala akong credentials/portfolio sa task na needed niya. And last *September 8, 2019 (edited)*, 2 weeks after I enrolled dito sa tribe, I sent him a proposal about this course creation/validation kasi nakwento niya sa akin na gusto niyang makatulong sa mas maraming sellers, na di na need pa na i-hire siya to do PPC on their own. (Project is to make an online course for intensive Amazon PPC for sellers.)

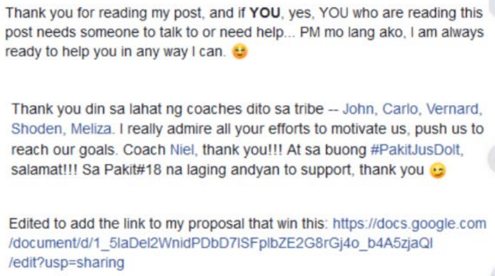
After sending him the proposal, mga 1-2weeks din siguro na seen zoned lang at walang sagot. So hinayaan ko na lang. Siguro wala pa talaga siya tiwala sa akin nun hahah! Kasi naman ang laki ng investment! Pero, after 2 weeks, bigla sya nag-message at willing na siya mag-pay for the **Option 1 - $3000 payment**! Grabe ang kaba ko, kasi tumatakbo na sa isip ko, hala! Paano ko gagawin ito. Kasi totally wala akong alam paano. Sa isip ko, bahala na, fight lang! So after niya magsend ng upfront, dun na nag sink in lahat sa akin, totoo nga pala talaga, kaya kong magcharge ng premium at makakuha ng client! So inaral ko na mga dapat gawin, nagreach-out sa mga lodi dito sa tribe (*thank you so much talaga sa pagsagot ng mga PM's ko!*) to ask help. **Kaya sa mga bagong batch, wag mahihiyang magtanong! Hehe, di naman nangangagat mga tao dito!**

2nd Win: So habang pina-polish na lang namin at testing kung gumagana na lahat at ready to go, nagmessage si client. Sobrang thankful sa akin. Di daw niya magagawa ang lahat ng ito without my help. I am flattered sa appreciation niya. Mas lalo nung sinabi niya na he will give me a Christmas bonus bilang appreciation niya sa akin. Grabe! Naiiyak ako nito, kasi aside sa mga ilang araw na kulang sa tulog para matapos ko yung mga need gawin, 1st time kong makareceive uli ng bonus after resigning from corporate job! Aside from this bonus, he also told me na he will be continuing the course for upsell and he will need my help! Win after win! Wuhoo!
Before, pala nito, kinausap ako ni coach Niel at nangamusta. And kinwento ko sa kanya lahat ng progress ko and plans. I told him na I will share it last Sunday sa kanya with the good news. Sabi niya guaranteed na yung may good news, and tentative is yung better news! And this is it coach! Aside sa mga nag-enroll na sa course before we open the enrollment today, may pa-bonus si client!!

Honestly, di ko na sana i-share yung win ko. Pero, dahil sa mga natutunan ko sa Pakit meet-up/workshop last Sunday, I feel so selfish not to share this sa buong tribe. Gusto kong makatulong in whatever way I can... (And most importantly, alisin yung takot kong mag-share sa mas madaming tao ng mga nangyayari sa akin na in a way, makakatulong pala sa kanila...)

It's actually not the monetary wins yung gusto kong sabihin, it's about the progress & removing those limiting beliefs. (1) Nag-doubt ako nung una sa sarili ko, na feeling ko di ko mabibigay ng tama yung deliverables sa proposal na sinend ko at wala akong skills na tutugma dun sa strategy. (2) hindi ko din akalain na kaya kong ma-reach yung goals na sinet ko. Parang nagkaron ako ng limit sa psychological wallet kasi iniisip ko before, okay na ako sa kung anong meron ako. (3) nahihiya akong magpost ng wins kasi feeling ko I am bragging too much, which is hindi dapat. We'll never know how much this post will help someone reading these kind of posts...

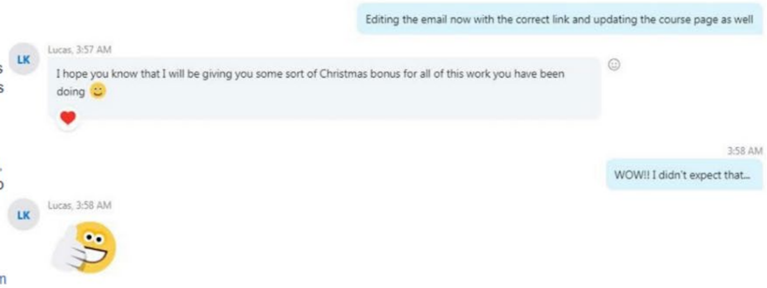
So sa mga ka-tribemates ko na pinanghihinaan ng loob at di maka-move on dahil walang skill to offer and di makakuha ng client, please do believe in yourself na meron kang ma-offer and grab every opportunity na makita mo. Di mo alam, andyan lang pala sa paligid mo yung makakapag lapit sa'yo towards sa gold mine.



Thank you for reading my post, and if **YOU**, yes, YOU who are reading this post needs someone to talk to or need help... PM mo lang ako, I am always ready to help you in any way I can. 😆

Thank you din sa lahat ng coaches dito sa tribe -- John, Carlo, Vernard, Shoden, Meliza. I really admire all your efforts to motivate us, push us to reach our goals. Coach Niel, thank you!!! At sa buong #PakitJusDoIt, salamat!!! Sa Pakit#18 na laging andyan to support, thank you 😉

Edited to add the link to my proposal that win this: https://docs.google.com/document/d/1_5laDel2WnidPDbD7ISFplbZE2G8rGj4o_b4A5zjaQl/edit?usp=sharing



Editing the email now with the correct link and updating the course page as well

LK Lucas, 3:57 AM

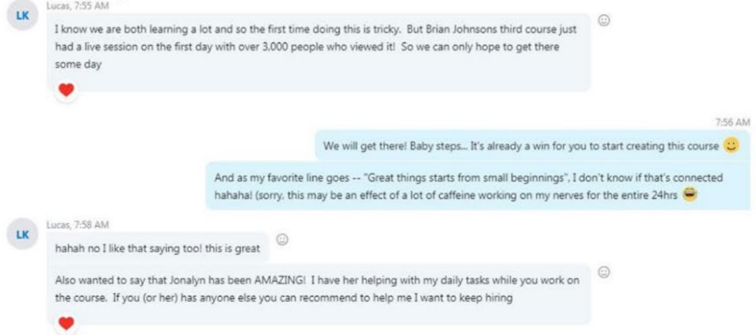
I hope you know that I will be giving you some sort of Christmas bonus for all of this work you have been doing 😊

3:58 AM

WOW!! I didn't expect that...

LK Lucas, 3:58 AM

G. Reyes 1 (PC)



LK Lucas, 7:55 AM

I know we are both learning a lot and so the first time doing this is tricky. But Brian Johnsons third course just had a live session on the first day with over 3,000 people who viewed it! So we can only hope to get there some day

7:56 AM

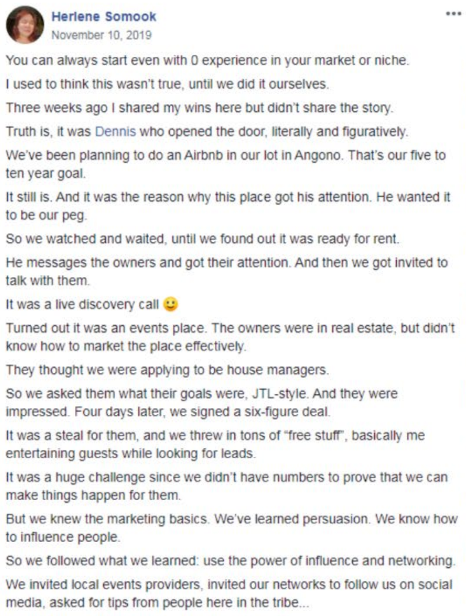
We will get there! Baby steps... It's already a win for you to start creating this course 😊

And as my favorite line goes -- "Great things starts from small beginnings", I don't know if that's connected hahaha! (sorry, this may be an effect of a lot of caffeine working on my nerves for the entire 24hrs 😁

LK Lucas, 7:58 AM

hahah no I like that saying too! this is great

Also wanted to say that Jonalyn has been AMAZING! I have her helping with my daily tasks while you work on the course. If you (or her) has anyone else you can recommend to help me I want to keep hiring



Herlene Somook
November 10, 2019

You can always start even with 0 experience in your market or niche.

I used to think this wasn't true, until we did it ourselves.

Three weeks ago I shared my wins here but didn't share the story.

Truth is, it was Dennis who opened the door, literally and figuratively.

We've been planning to do an Airbnb in our lot in Angono. That's our five to ten year goal.

It still is. And it was the reason why this place got his attention. He wanted it to be our peg.

So we watched and waited, until we found out it was ready for rent.

He messages the owners and got their attention. And then we got invited to talk with them.

It was a live discovery call 😃

Turned out it was an events place. The owners were in real estate, but didn't know how to market the place effectively.

They thought we were applying to be house managers.

So we asked them what their goals were, JTL-style. And they were impressed. Four days later, we signed a six-figure deal.

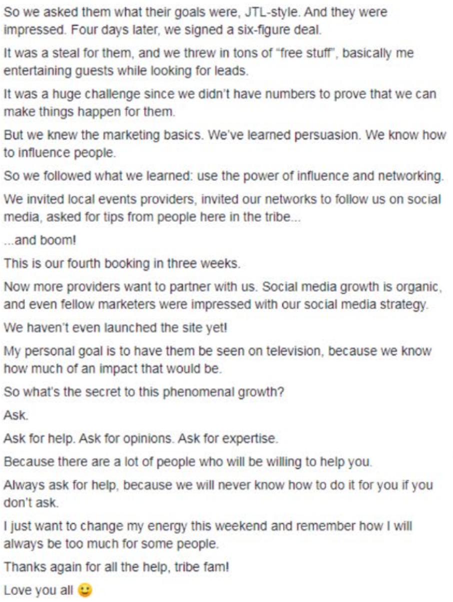
It was a steal for them, and we threw in tons of "free stuff", basically me entertaining guests while looking for leads.

It was a huge challenge since we didn't have numbers to prove that we can make things happen for them.

But we knew the marketing basics. We've learned persuasion. We know how to influence people.

So we followed what we learned: use the power of influence and networking.

We invited local events providers, invited our networks to follow us on social media, asked for tips from people here in the tribe...



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So we followed what we learned: use the power of influence and networking.

We invited local events providers, invited our networks to follow us on social media, asked for tips from people here in the tribe...

...and boom!

This is our fourth booking in three weeks.

Now more providers want to partner with us. Social media growth is organic, and even fellow marketers were impressed with our social media strategy.

We haven't even launched the site yet!

My personal goal is to have them be seen on television, because we know how much of an impact that would be.

So what's the secret to this phenomenal growth?

Ask.

Ask for help. Ask for opinions. Ask for expertise.

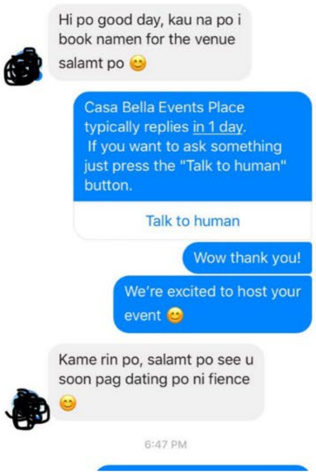
Because there are a lot of people who will be willing to help you.

Always ask for help, because we will never know how to do it for you if you don't ask.

I just want to change my energy this weekend and remember how I will always be too much for some people.

Thanks again for all the help, tribe fam!

Love you all 😃



[redacted]

Hi po good day, kau na po i book namen for the venue salamt po 😊

Casa Bella Events Place typically replies in 1 day.
If you want to ask something just press the "Talk to human" button.

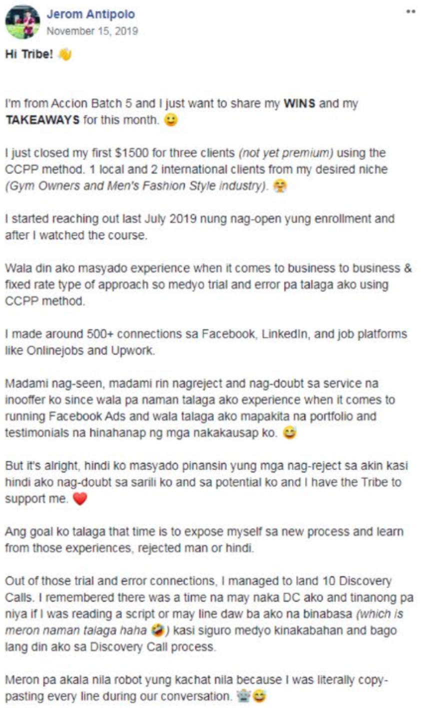
Wow thank you!

We're excited to host your event 😊

[redacted]

Kame rin po, salamt po see u soon pag dating po ni fience 😊

6:47 PM



Jerom Antipolo
November 15, 2019

Hi Tribe! 👋

I'm from Accion Batch 5 and I just want to share my **WINS** and my **TAKEAWAYS** for this month. 😀

I just closed my first $1500 for three clients *(not yet premium)* using the CCPP method. 1 local and 2 international clients from my desired niche *(Gym Owners and Men's Fashion Style industry).* 😤

I started reaching out last July 2019 nung nag-open yung enrollment and after I watched the course.

Wala din ako masyado experience when it comes to business to business & fixed rate type of approach so medyo trial and error pa talaga ako using CCPP method.

I made around 500+ connections sa Facebook, LinkedIn, and job platforms like Onlinejobs and Upwork.

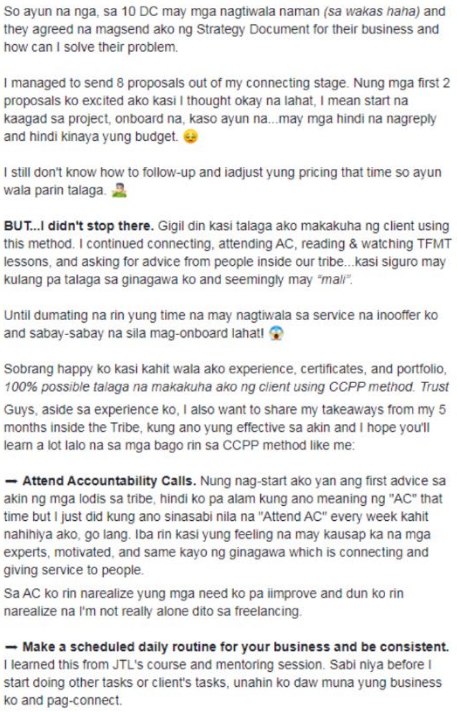
Madami nag-seen, madami rin nagreject and nag-doubt sa service na inooffer ko since wala pa naman talaga ako experience when it comes to running Facebook Ads and wala talaga ako mapakita na portfolio and testimonials na hinahanap ng mga nakakausap ko. 😅

But it's alright, hindi ko masyado pinansin yung mga nag-reject sa akin kasi hindi ako nag-doubt sa sarili ko and sa potential ko and I have the Tribe to support me. ❤️

Ang goal ko talaga that time is to expose myself sa new process and learn from those experiences, rejected man or hindi.

Out of those trial and error connections, I managed to land 10 Discovery Calls. I remembered there was a time na may naka DC ako and tinanong pa niya if I was reading a script or may line daw ba ako na binabasa *(which is meron naman talaga haha 🤣)* kasi siguro medyo kinakabahan and bago lang din ako sa Discovery Call process.

Meron pa akala nila robot yung kachat nila because I was literally copy-pasting every line during our conversation. 🤖😅



So ayun na nga, sa 10 DC may mga nagtiwala naman *(sa wakas haha)* and they agreed na magsend ako ng Strategy Document for their business and how can I solve their problem.

I managed to send 8 proposals out of my connecting stage. Nung mga first 2 proposals ko excited ako kasi I thought okay na lahat, I mean start na kaagad sa project, onboard na, kaso ayun na...may mga hindi na nagreply and hindi kinaya yung budget. 😔

I still don't know how to follow-up and iadjust yung pricing that time so ayun wala parin talaga. 🤦

BUT...I didn't stop there. Gigil din kasi talaga ako makakuha ng client using this method. I continued connecting, attending AC, reading & watching TFMT lessons, and asking for advice from people inside our tribe...kasi siguro may kulang pa talaga sa ginagawa ko and seemingly may *"mali".*

Until dumating na rin yung time na may nagtiwala sa service na inooffer ko and sabay-sabay na sila mag-onboard lahat! 😱

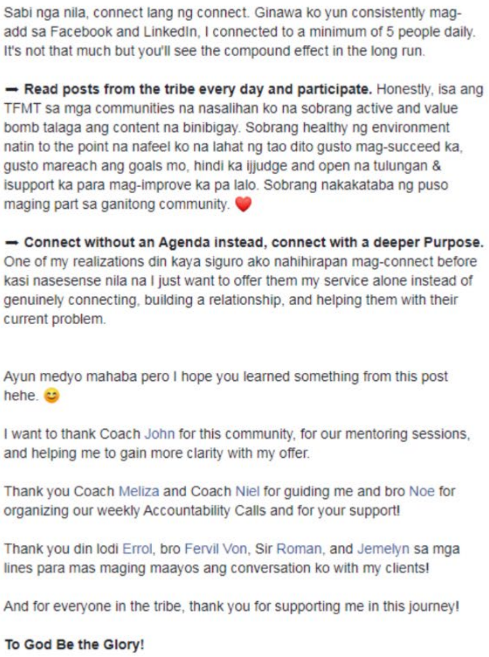
Sobrang happy ko kasi kahit wala ako experience, certificates, and portfolio, *100% possible talaga na makakuha ako ng client using CCPP method. Trust*

Guys, aside sa experience ko, I also want to share my takeaways from my 5 months inside the Tribe, kung ano yung effective sa akin and I hope you'll learn a lot lalo na sa mga bago rin sa CCPP method like me:

➖ Attend Accountability Calls. Nung nag-start ako yan ang first advice sa akin ng mga lodis sa tribe, hindi ko pa alam kung ano meaning ng "AC" that time but I just did kung ano sinasabi nila na "Attend AC" every week kahit nahihiya ako, go lang. Iba rin kasi yung feeling na may kausap ka na mga experts, motivated, and same kayo ng ginagawa which is connecting and giving service to people.

Sa AC ko rin narealize yung mga need ko pa iimprove and dun ko rin narealize na I'm not really alone dito sa freelancing.

➖ Make a scheduled daily routine for your business and be consistent. I learned this from JTL's course and mentoring session. Sabi niya before I start doing other tasks or client's tasks, unahin ko daw muna yung business ko and pag-connect.



Sabi nga nila, connect lang ng connect. Ginawa ko yun consistently mag-add sa Facebook and LinkedIn, I connected to a minimum of 5 people daily. It's not that much but you'll see the compound effect in the long run.

➖ Read posts from the tribe every day and participate. Honestly, isa ang TFMT sa mga communities na nasalihan ko na sobrang active and value bomb talaga ang content na binibigay. Sobrang healthy ng environment natin to the point na nafeel ko na lahat ng tao dito gusto mag-succeed ka, gusto mareach ang goals mo, hindi ka ijjudge and open na tulungan & isupport ka para mag-improve ka pa lalo. Sobrang nakakataba ng puso maging part sa ganitong community. ❤️

➖ Connect without an Agenda instead, connect with a deeper Purpose. One of my realizations din kaya siguro ako nahihirapan mag-connect before kasi nasesense nila na I just want to offer them my service alone instead of genuinely connecting, building a relationship, and helping them with their current problem.

Ayun medyo mahaba pero I hope you learned something from this post hehe. 😅

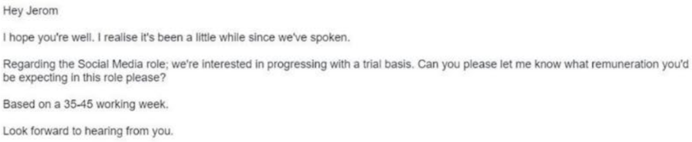
I want to thank Coach John for this community, for our mentoring sessions, and helping me to gain more clarity with my offer.

Thank you Coach Meliza and Coach Niel for guiding me and bro Noe for organizing our weekly Accountability Calls and for your support!

Thank you din lodi Errol, bro Fervil Von, Sir Roman, and Jemelyn sa mga lines para mas maging maayos ang conversation ko with my clients!

And for everyone in the tribe, thank you for supporting me in this journey!

To God Be the Glory!



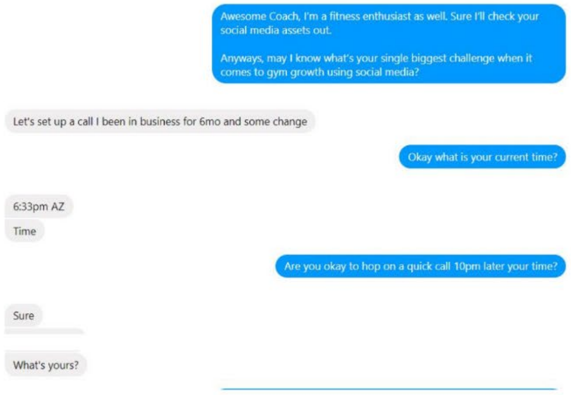
Hey Jerom

I hope you're well. I realise it's been a little while since we've spoken.

Regarding the Social Media role; we're interested in progressing with a trial basis. Can you please let me know what remuneration you'd be expecting in this role please?

Based on a 35-45 working week.

Look forward to hearing from you.



Awesome Coach, I'm a fitness enthusiast as well. Sure I'll check your social media assets out.

Anyways, may I know what's your single biggest challenge when it comes to gym growth using social media?

Let's set up a call I been in business for 6mo and some change

Okay what is your current time?

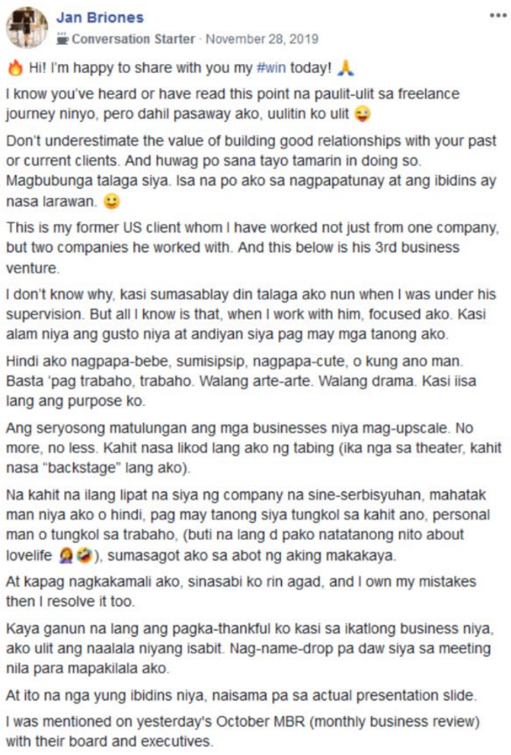
6:33pm AZ

Time

Are you okay to hop on a quick call 10pm later your time?

Sure

What's yours?



Jan Briones
☕ Conversation Starter · November 28, 2019

🔥 Hi! I'm happy to share with you my #win today! 🙏

I know you've heard or have read this point na paulit-ulit sa freelance journey ninyo, pero dahil pasaway ako, uulitin ko ulit 😜

Don't underestimate the value of building good relationships with your past or current clients. And huwag po sana tayo tamarin in doing so. Magbubunga talaga siya. Isa na po ako sa nagpapatunay at ang ibidins ay nasa larawan. 🙂

This is my former US client whom I have worked not just from one company, but two companies he worked with. And this below is his 3rd business venture.

I don't know why, kasi sumasablay din talaga ako nun when I was under his supervision. But all I know is that, when I work with him, focused ako. Kasi alam niya ang gusto niya at andiyan siya pag may mga tanong ako.

Hindi ako nagpapa-bebe, sumisipsip, nagpapa-cute, o kung ano man. Basta 'pag trabaho, trabaho. Walang arte-arte. Walang drama. Kasi iisa lang ang purpose ko.

Ang seryosong matulungan ang mga businesses niya mag-upscale. No more, no less. Kahit nasa likod lang ako ng tabing (ika nga sa theater, kahit nasa "backstage" lang ako).

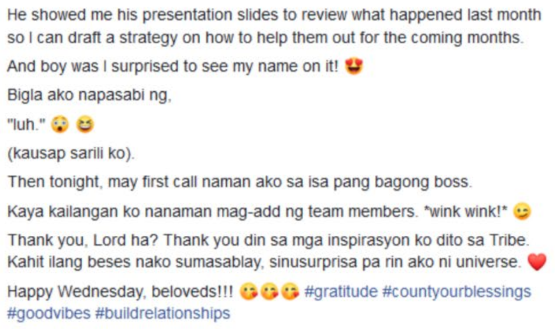
Na kahit na ilang lipat na siya ng company na sine-serbisyuhan, mahatak man niya ako o hindi, pag may tanong siya tungkol sa kahit ano, personal man o tungkol sa trabaho, (buti na lang d pako natatanong nito about lovelife 🤦‍♀️🤣), sumasagot ako sa abot ng aking makakaya.

At kapag nagkakamali ako, sinasabi ko rin agad, and I own my mistakes then I resolve it too.

Kaya ganun na lang ang pagka-thankful ko kasi sa ikatlong business niya, ako ulit ang naalala niyang isabit. Nag-name-drop pa daw siya sa meeting nila para mapakilala ako.

At ito na nga yung ibidins niya, naisama pa sa actual presentation slide.

I was mentioned on yesterday's October MBR (monthly business review) with their board and executives.



He showed me his presentation slides to review what happened last month so I can draft a strategy on how to help them out for the coming months.

And boy was I surprised to see my name on it! 😍

Bigla ako napasabi ng,

"luh." 😱 😆

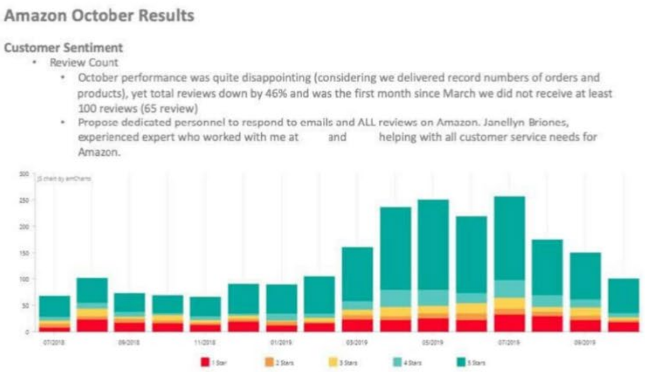
(kausap sarili ko).

Then tonight, may first call naman ako sa isa pang bagong boss.

Kaya kailangan ko nanaman mag-add ng team members. *wink wink!* 😉

Thank you, Lord ha? Thank you din sa mga inspirasyon ko dito sa Tribe. Kahit ilang beses nako sumasablay, sinusurprisa pa rin ako ni universe. ❤️

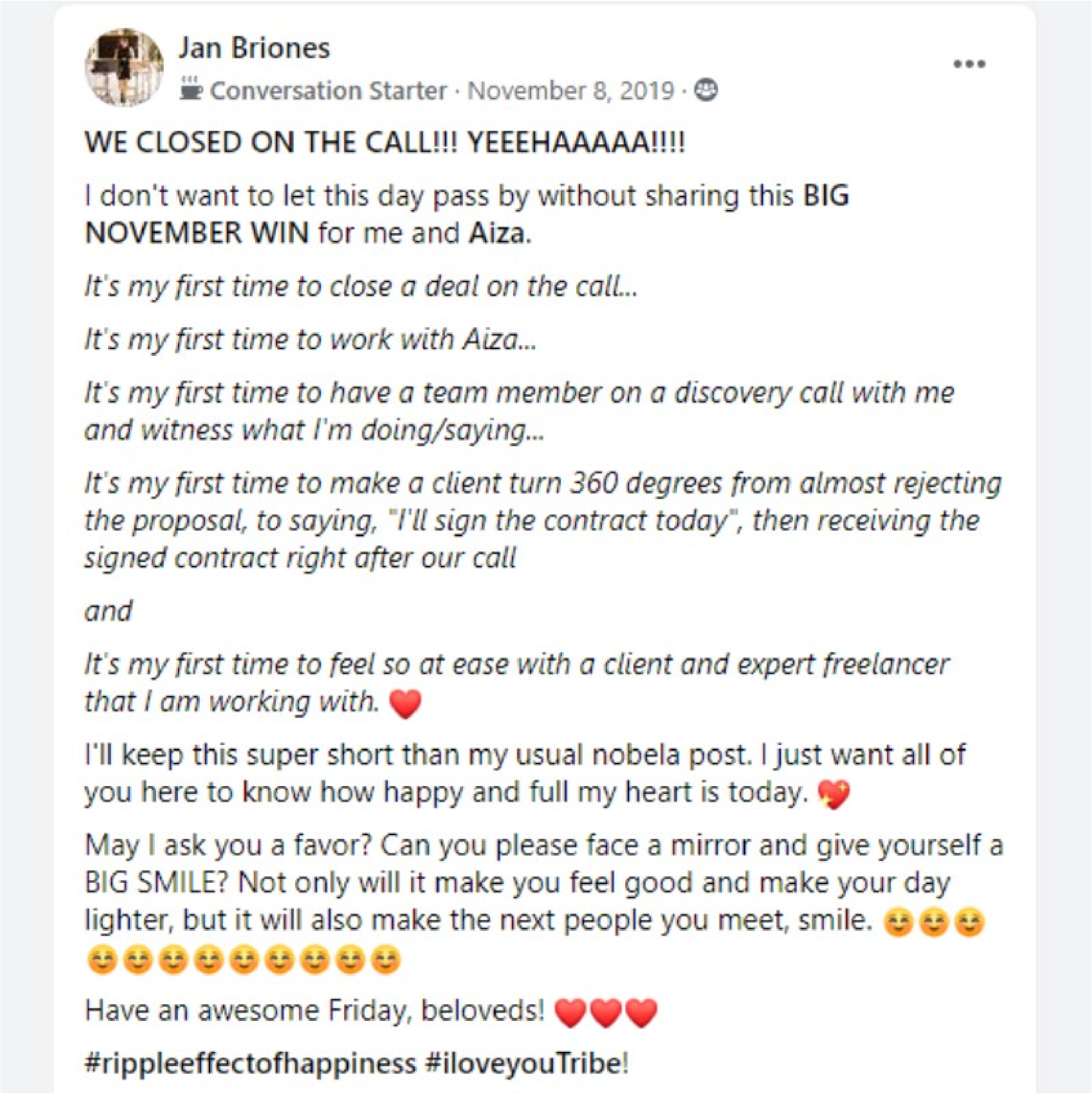
Happy Wednesday, beloveds!!! 😘😘😘 #gratitude #countyourblessings #goodvibes #buildrelationships



Amazon October Results

Customer Sentiment

- Review Count
  - October performance was quite disappointing (considering we delivered record numbers of orders and products), yet total reviews down by 46% and was the first month since March we did not receive at least 100 reviews (65 review)
  - Propose dedicated personnel to respond to emails and ALL reviews on Amazon. Janellyn Briones, experienced expert who worked with me at [redacted] and [redacted] helping with all customer service needs for Amazon.



Jan Briones

Conversation Starter · November 8, 2019 ·

WE CLOSED ON THE CALL!!! YEEEHAAAAA!!!!

I don't want to let this day pass by without sharing this **BIG NOVEMBER WIN** for me and **Aiza**.

It's my first time to close a deal on the call...

It's my first time to work with Aiza...

It's my first time to have a team member on a discovery call with me and witness what I'm doing/saying...

It's my first time to make a client turn 360 degrees from almost rejecting the proposal, to saying, "I'll sign the contract today", then receiving the signed contract right after our call

and

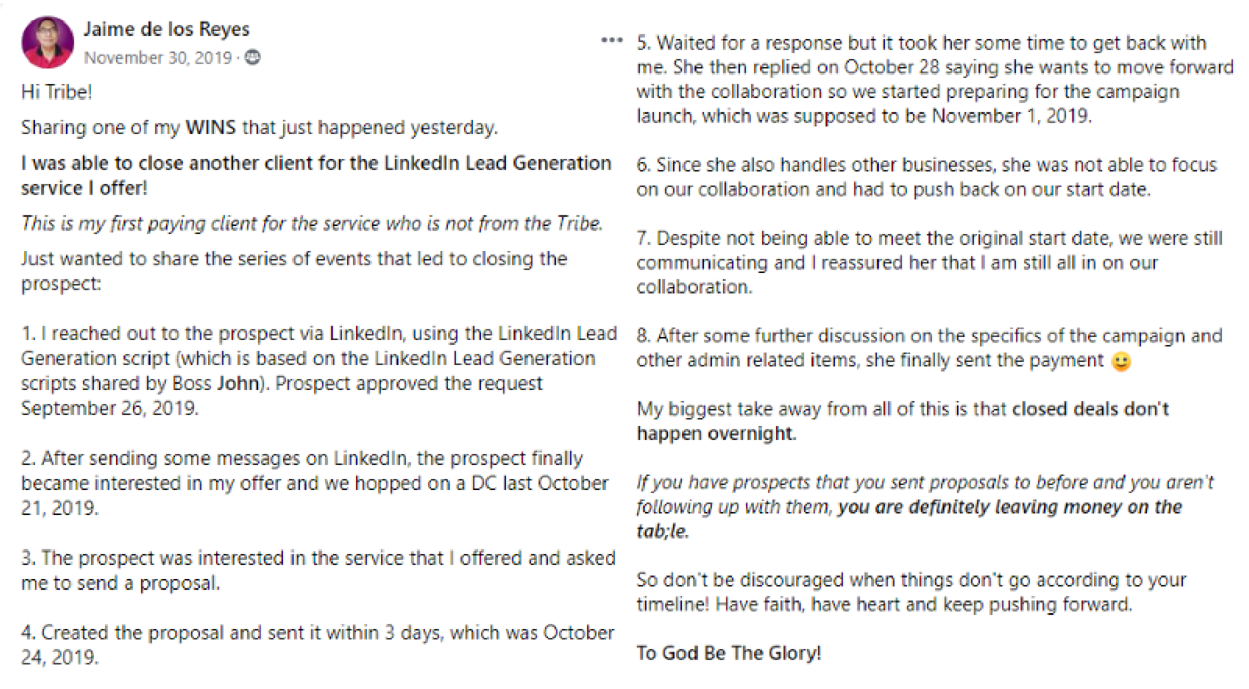
It's my first time to feel so at ease with a client and expert freelancer that I am working with. ❤️

I'll keep this super short than my usual nobela post. I just want all of you here to know how happy and full my heart is today. 💖

May I ask you a favor? Can you please face a mirror and give yourself a BIG SMILE? Not only will it make you feel good and make your day lighter, but it will also make the next people you meet, smile. 😊😊😊😊😊😊😊😊😊😊😊😊

Have an awesome Friday, beloveds! ❤️❤️❤️

#rippleeffectofhappiness #iloveyouTribe!



Jaime de los Reyes
November 30, 2019 ·

Hi Tribe!

Sharing one of my **WINS** that just happened yesterday.

I was able to close another client for the LinkedIn Lead Generation service I offer!

This is my first paying client for the service who is not from the Tribe.

Just wanted to share the series of events that led to closing the prospect:

1. I reached out to the prospect via LinkedIn, using the LinkedIn Lead Generation script (which is based on the LinkedIn Lead Generation scripts shared by Boss **John**). Prospect approved the request September 26, 2019.

2. After sending some messages on LinkedIn, the prospect finally became interested in my offer and we hopped on a DC last October 21, 2019.

3. The prospect was interested in the service that I offered and asked me to send a proposal.

4. Created the proposal and sent it within 3 days, which was October 24, 2019.

5. Waited for a response but it took her some time to get back with me. She then replied on October 28 saying she wants to move forward with the collaboration so we started preparing for the campaign launch, which was supposed to be November 1, 2019.

6. Since she also handles other businesses, she was not able to focus on our collaboration and had to push back on our start date.

7. Despite not being able to meet the original start date, we were still communicating and I reassured her that I am still all in on our collaboration.

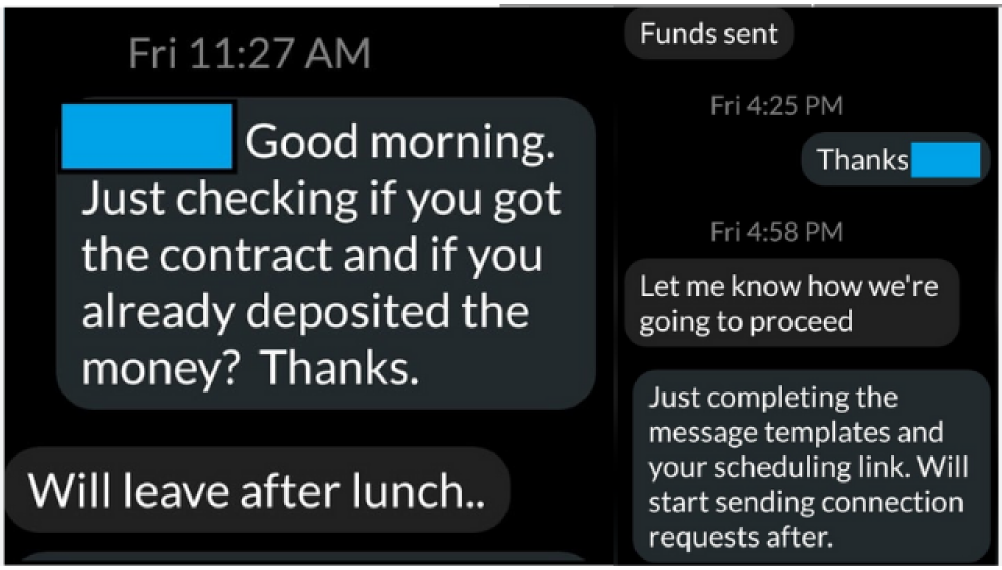
8. After some further discussion on the specifics of the campaign and other admin related items, she finally sent the payment 🙂

My biggest take away from all of this is that **closed deals don't happen overnight**.

If you have prospects that you sent proposals to before and you aren't following up with them, ***you are definitely leaving money on the tab;le.***

So don't be discouraged when things don't go according to your timeline! Have faith, have heart and keep pushing forward.

To God Be The Glory!



Fri 11:27 AM

[redacted] Good morning. Just checking if you got the contract and if you already deposited the money? Thanks.

Will leave after lunch..

Funds sent

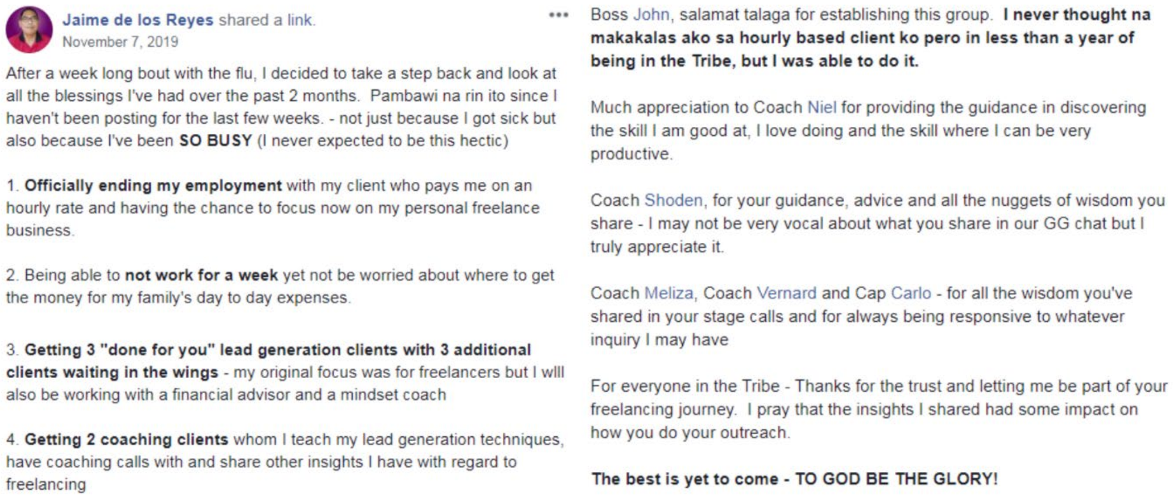
Fri 4:25 PM

Thanks [redacted]

Fri 4:58 PM

Let me know how we're going to proceed

Just completing the message templates and your scheduling link. Will start sending connection requests after.



Jaime de los Reyes shared a link.
November 7, 2019

After a week long bout with the flu, I decided to take a step back and look at all the blessings I've had over the past 2 months. Pambawi na rin ito since I haven't been posting for the last few weeks. - not just because I got sick but also because I've been **SO BUSY** (I never expected to be this hectic)

1. **Officially ending my employment** with my client who pays me on an hourly rate and having the chance to focus now on my personal freelance business.

2. Being able to **not work for a week** yet not be worried about where to get the money for my family's day to day expenses.

3. **Getting 3 "done for you" lead generation clients with 3 additional clients waiting in the wings** - my original focus was for freelancers but I will also be working with a financial advisor and a mindset coach

4. **Getting 2 coaching clients** whom I teach my lead generation techniques, have coaching calls with and share other insights I have with regard to freelancing

Boss John, salamat talaga for establishing this group. **I never thought na makakalas ako sa hourly based client ko pero in less than a year of being in the Tribe, but I was able to do it.**

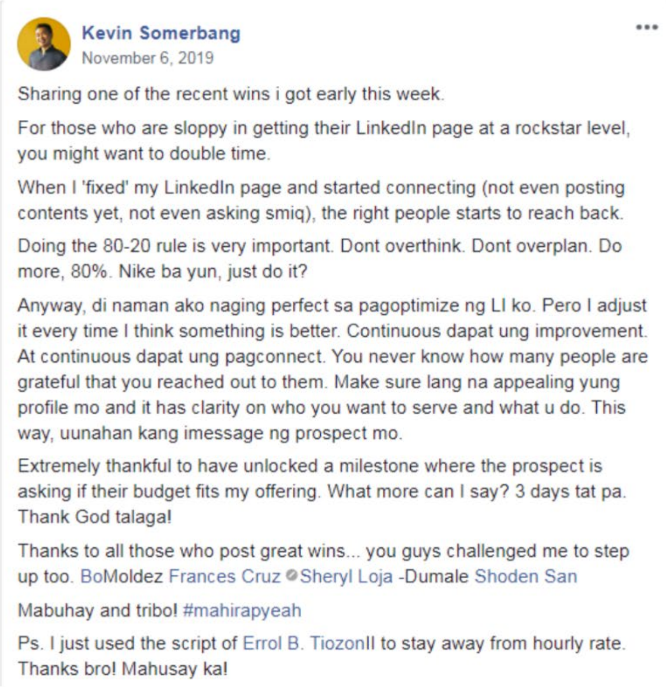
Much appreciation to Coach Niel for providing the guidance in discovering the skill I am good at, I love doing and the skill where I can be very productive.

Coach Shoden, for your guidance, advice and all the nuggets of wisdom you share - I may not be very vocal about what you share in our GG chat but I truly appreciate it.

Coach Meliza, Coach Vernard and Cap Carlo - for all the wisdom you've shared in your stage calls and for always being responsive to whatever inquiry I may have

For everyone in the Tribe - Thanks for the trust and letting me be part of your freelancing journey. I pray that the insights I shared had some impact on how you do your outreach.

The best is yet to come - TO GOD BE THE GLORY!



Kevin Somerbang
November 6, 2019

Sharing one of the recent wins i got early this week.

For those who are sloppy in getting their LinkedIn page at a rockstar level, you might want to double time.

When I 'fixed' my LinkedIn page and started connecting (not even posting contents yet, not even asking smiq), the right people starts to reach back.

Doing the 80-20 rule is very important. Dont overthink. Dont overplan. Do more, 80%. Nike ba yun, just do it?

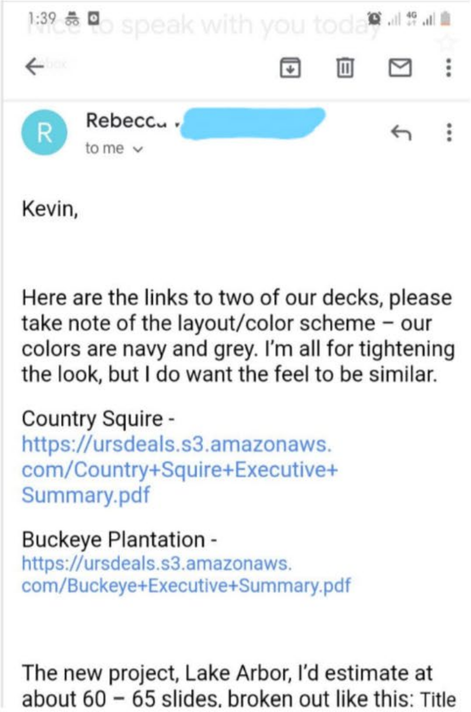
Anyway, di naman ako naging perfect sa pagoptimize ng LI ko. Pero I adjust it every time I think something is better. Continuous dapat ung improvement. At continuous dapat ung pagconnect. You never know how many people are grateful that you reached out to them. Make sure lang na appealing yung profile mo and it has clarity on who you want to serve and what u do. This way, uunahan kang imessage ng prospect mo.

Extremely thankful to have unlocked a milestone where the prospect is asking if their budget fits my offering. What more can I say? 3 days tat pa. Thank God talaga!

Thanks to all those who post great wins... you guys challenged me to step up too. BoMoldez Frances Cruz Sheryl Loja -Dumale Shoden San

Mabuhay and tribo! #mahirapyeah

Ps. I just used the script of Errol B. TiozonII to stay away from hourly rate. Thanks bro! Mahusay ka!



Nice to speak with you today

Rebecc.. [redacted]
to me

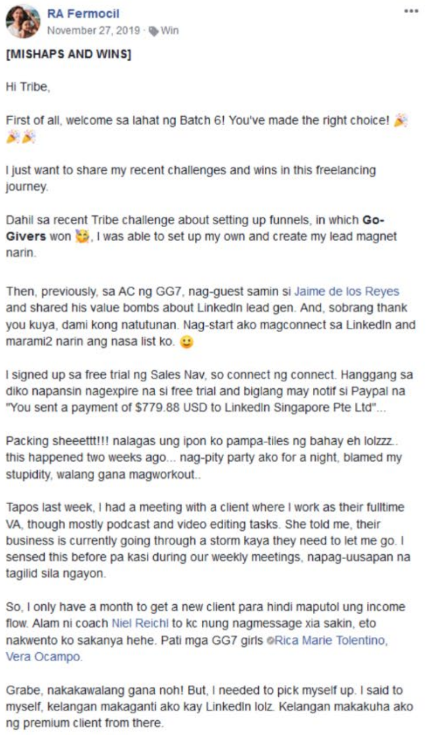
Kevin,

Here are the links to two of our decks, please take note of the layout/color scheme – our colors are navy and grey. I'm all for tightening the look, but I do want the feel to be similar.

Country Squire -
https://ursdeals.s3.amazonaws.com/Country+Squire+Executive+Summary.pdf

Buckeye Plantation -
https://ursdeals.s3.amazonaws.com/Buckeye+Executive+Summary.pdf

The new project, Lake Arbor, I'd estimate at about 60 – 65 slides, broken out like this: Title



RA Fermocil
November 27, 2019 · Win

[MISHAPS AND WINS]

Hi Tribe,

First of all, welcome sa lahat ng Batch 6! You've made the right choice! 🎉🎉🎉

I just want to share my recent challenges and wins in this freelancing journey.

Dahil sa recent Tribe challenge about setting up funnels, in which **Go-Givers** won 🥳, I was able to set up my own and create my lead magnet narin.

Then, previously, sa AC ng GG7, nag-guest samin si Jaime de los Reyes and shared his value bombs about LinkedIn lead gen. And, sobrang thank you kuya, dami kong natutunan. Nag-start ako magconnect sa LinkedIn and marami2 narin ang nasa list ko. 🙂

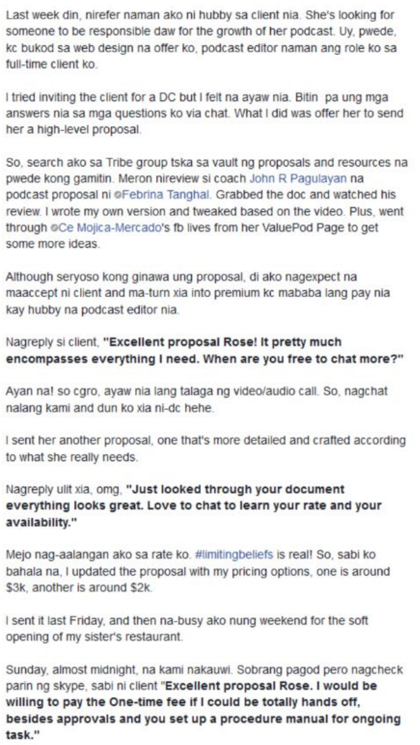
I signed up sa free trial ng Sales Nav, so connect ng connect. Hanggang sa diko napansin nagexpire na si free trial and biglang may notif si Paypal na "You sent a payment of $779.88 USD to LinkedIn Singapore Pte Ltd"...

Packing sheeettt!!! nalagas ung ipon ko pampa-tiles ng bahay eh lolzzz.. this happened two weeks ago... nag-pity party ako for a night, blamed my stupidity, walang gana magworkout..

Tapos last week, I had a meeting with a client where I work as their fulltime VA, though mostly podcast and video editing tasks. She told me, their business is currently going through a storm kaya they need to let me go. I sensed this before pa kasi during our weekly meetings, napag-uusapan na tagilid sila ngayon.

So, I only have a month to get a new client para hindi maputol ung income flow. Alam ni coach Niel Reichl to kc nung nagmessage xia sakin, eto nakwento ko sakanya hehe. Pati mga GG7 girls Rica Marie Tolentino, Vera Ocampo.

Grabe, nakakawalang gana noh! But, I needed to pick myself up. I said to myself, kelangan makaganti ako kay LinkedIn lolz. Kelangan makakuha ako ng premium client from there.



Last week din, nirefer naman ako ni hubby sa client nia. She's looking for someone to be responsible daw for the growth of her podcast. Uy, pwede, kc bukod sa web design na offer ko, podcast editor naman ang role ko sa full-time client ko.

I tried inviting the client for a DC but I felt na ayaw nia. Bitin pa ung mga answers nia sa mga questions ko via chat. What I did was offer her to send her a high-level proposal.

So, search ako sa Tribe group tska sa vault ng proposals and resources na pwede kong gamitin. Meron nireview si coach John R Pagulayan na podcast proposal ni Febrina Tanghal. Grabbed the doc and watched his review. I wrote my own version and tweaked based on the video. Plus, went through Ce Mojica-Mercado's fb lives from her ValuePod Page to get some more ideas.

Although seryoso kong ginawa ung proposal, di ako nagexpect na maaccept ni client and ma-turn xia into premium kc mababa lang pay nia kay hubby na podcast editor nia.

Nagreply si client, **"Excellent proposal Rose! It pretty much encompasses everything I need. When are you free to chat more?"**

Ayan na! so cgro, ayaw nia lang talaga ng video/audio call. So, nagchat nalang kami and dun ko xia ni-dc hehe.

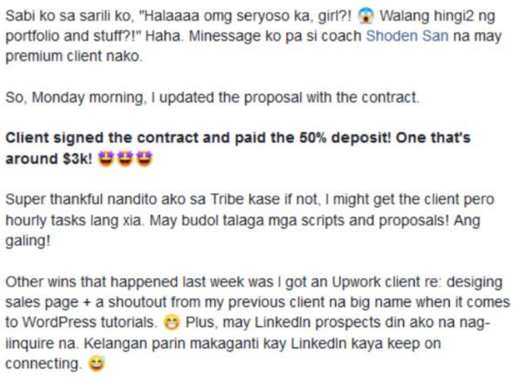
I sent her another proposal, one that's more detailed and crafted according to what she really needs.

Nagreply ulit xia, omg, **"Just looked through your document everything looks great. Love to chat to learn your rate and your availability."**

Mejo nag-aalangan ako sa rate ko. #limitingbeliefs is real! So, sabi ko bahala na, I updated the proposal with my pricing options, one is around $3k, another is around $2k.

I sent it last Friday, and then na-busy ako nung weekend for the soft opening of my sister's restaurant.

Sunday, almost midnight, na kami nakauwi. Sobrang pagod pero nagcheck parin ng skype, sabi ni client "**Excellent proposal Rose. I would be willing to pay the One-time fee if I could be totally hands off, besides approvals and you set up a procedure manual for ongoing task."**



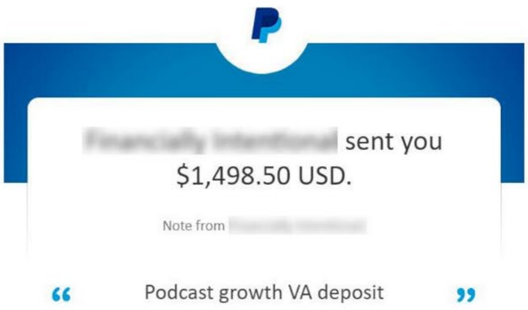
Sabi ko sa sarili ko, "Halaaaa omg seryoso ka, girl?! 😱 Walang hingi2 ng portfolio and stuff?!" Haha. Minessage ko pa si coach Shoden San na may premium client nako.

So, Monday morning, I updated the proposal with the contract.

Client signed the contract and paid the 50% deposit! One that's around $3k! 😍😍😍

Super thankful nandito ako sa Tribe kase if not, I might get the client pero hourly tasks lang xia. May budol talaga mga scripts and proposals! Ang galing!

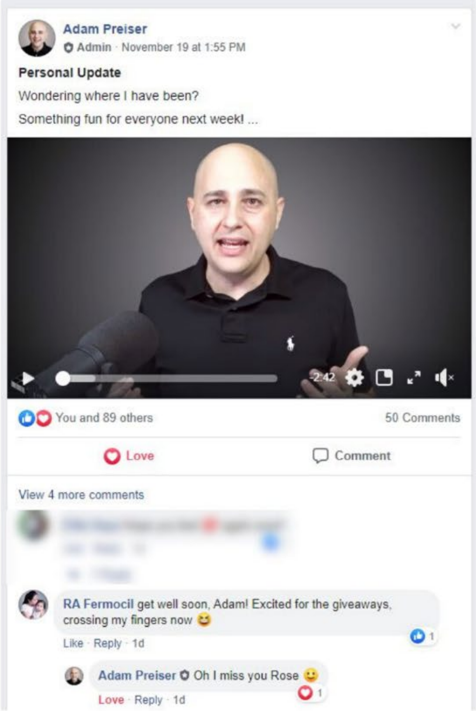
Other wins that happened last week was I got an Upwork client re: desiging sales page + a shoutout from my previous client na big name when it comes to WordPress tutorials. 😁 Plus, may LinkedIn prospects din ako na nag-iinquire na. Kelangan parin makaganti kay LinkedIn kaya keep on connecting. 😅



[redacted] sent you
$1,498.50 USD.

Note from [redacted]

“ Podcast growth VA deposit ”



Adam Preiser
Admin · November 19 at 1:55 PM

Personal Update

Wondering where I have been?

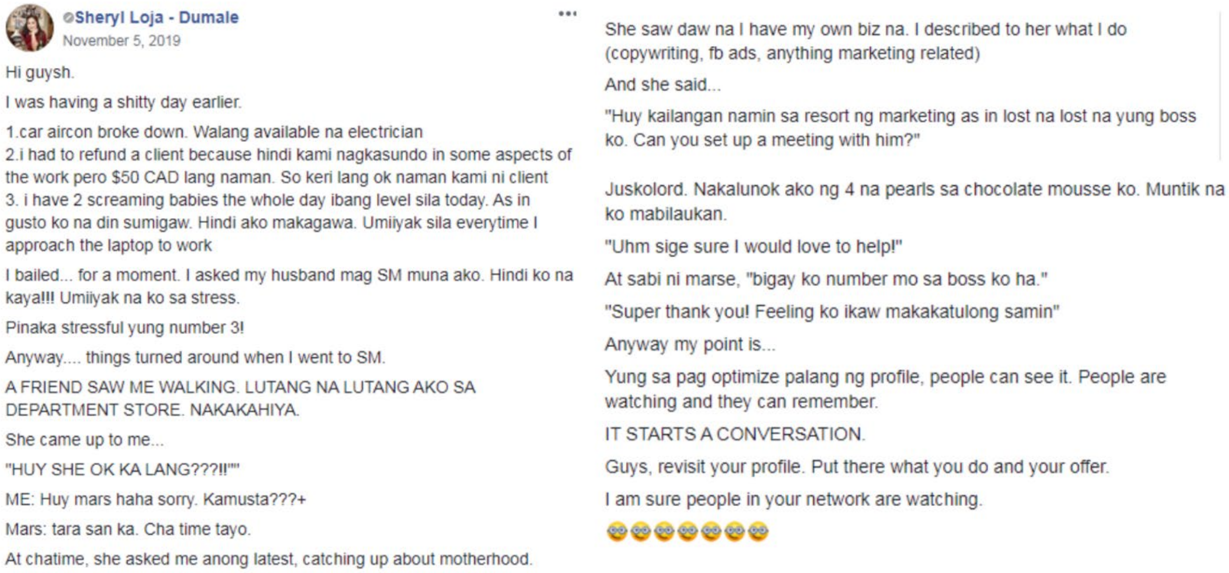
Something fun for everyone next week! ...

RA Fermocil get well soon, Adam! Excited for the giveaways, crossing my fingers now 😅

Like · Reply · 1d

Adam Preiser Oh I miss you Rose 🙂

Love · Reply · 1d



Sheryl Loja - Dumale
November 5, 2019

Hi guysh.

I was having a shitty day earlier.

1.car aircon broke down. Walang available na electrician
2.i had to refund a client because hindi kami nagkasundo in some aspects of the work pero $50 CAD lang naman. So keri lang ok naman kami ni client
3. i have 2 screaming babies the whole day ibang level sila today. As in gusto ko na din sumigaw. Hindi ako makagawa. Umiiyak sila everytime I approach the laptop to work

I bailed... for a moment. I asked my husband mag SM muna ako. Hindi ko na kaya!!! Umiiyak na ko sa stress.

Pinaka stressful yung number 3!

Anyway.... things turned around when I went to SM.

A FRIEND SAW ME WALKING. LUTANG NA LUTANG AKO SA DEPARTMENT STORE. NAKAKAHIYA.

She came up to me...

"HUY SHE OK KA LANG???!!""

ME: Huy mars haha sorry. Kamusta???+

Mars: tara san ka. Cha time tayo.

At chatime, she asked me anong latest, catching up about motherhood.

She saw daw na I have my own biz na. I described to her what I do (copywriting, fb ads, anything marketing related)

And she said...

"Huy kailangan namin sa resort ng marketing as in lost na lost na yung boss ko. Can you set up a meeting with him?"

Juskolord. Nakalunok ako ng 4 na pearls sa chocolate mousse ko. Muntik na ko mabilaukan.

"Uhm sige sure I would love to help!"

At sabi ni marse, "bigay ko number mo sa boss ko ha."

"Super thank you! Feeling ko ikaw makakatulong samin"

Anyway my point is...

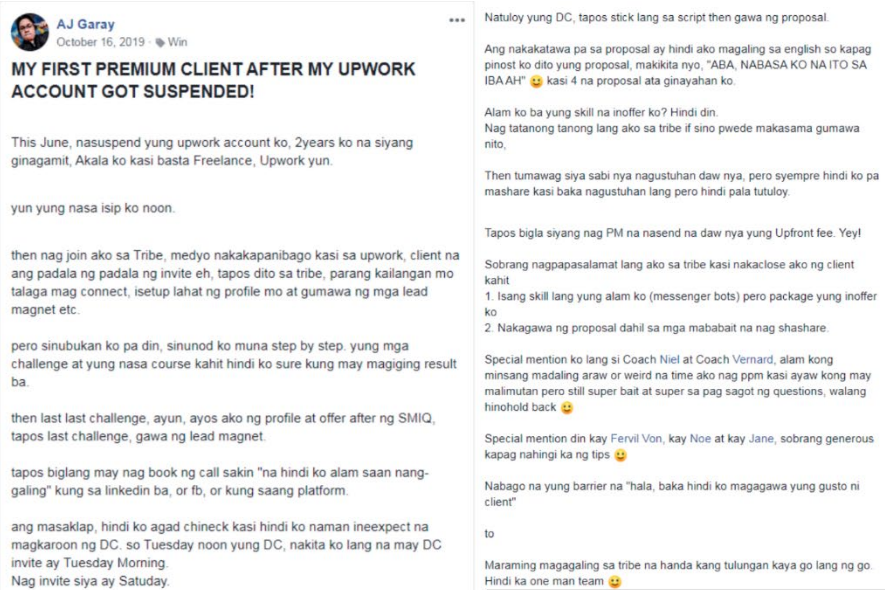
Yung sa pag optimize palang ng profile, people can see it. People are watching and they can remember.

IT STARTS A CONVERSATION.

Guys, revisit your profile. Put there what you do and your offer.

I am sure people in your network are watching.

🤓🤓🤓🤓🤓🤓🤓



AJ Garay
October 16, 2019 · Win

MY FIRST PREMIUM CLIENT AFTER MY UPWORK ACCOUNT GOT SUSPENDED!

This June, nasuspend yung upwork account ko, 2years ko na siyang ginagamit, Akala ko kasi basta Freelance, Upwork yun.

yun yung nasa isip ko noon.

then nag join ako sa Tribe, medyo nakakapanibago kasi sa upwork, client na ang padala ng padala ng invite eh, tapos dito sa tribe, parang kailangan mo talaga mag connect, isetup lahat ng profile mo at gumawa ng mga lead magnet etc.

pero sinubukan ko pa din, sinunod ko muna step by step. yung mga challenge at yung nasa course kahit hindi ko sure kung may magiging result ba.

then last last challenge, ayun, ayos ako ng profile at offer after ng SMIQ, tapos last challenge, gawa ng lead magnet.

tapos biglang may nag book ng call sakin "na hindi ko alam saan nang-galing" kung sa linkedin ba, or fb, or kung saang platform.

ang masaklap, hindi ko agad chineck kasi hindi ko naman ineexpect na magkaroon ng DC. so Tuesday noon yung DC, nakita ko lang na may DC invite ay Tuesday Morning.
Nag invite siya ay Satuday.

Natuloy yung DC, tapos stick lang sa script then gawa ng proposal.

Ang nakakatawa pa sa proposal ay hindi ako magaling sa english so kapag pinost ko dito yung proposal, makikita nyo, "ABA, NABASA KO NA ITO SA IBA AH" 🙂 kasi 4 na proposal ata ginayahan ko.

Alam ko ba yung skill na inoffer ko? Hindi din.
Nag tatanong tanong lang ako sa tribe if sino pwede makasama gumawa nito,

Then tumawag siya sabi nya nagustuhan daw nya, pero syempre hindi ko pa mashare kasi baka nagustuhan lang pero hindi pala tutuloy.

Tapos bigla siyang nag PM na nasend na daw nya yung Upfront fee. Yey!

Sobrang nagpapasalamat lang ako sa tribe kasi nakaclose ako ng client kahit
1. Isang skill lang yung alam ko (messenger bots) pero package yung inoffer ko
2. Nakagawa ng proposal dahil sa mga mababait na nag shashare.

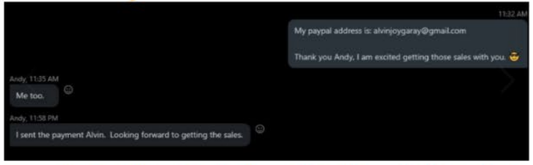
Special mention ko lang si Coach Niel at Coach Vernard, alam kong minsang madaling araw or weird na time ako nag ppm kasi ayaw kong may malimutan pero still super bait at super sa pag sagot ng questions, walang hinohold back 🙂

Special mention din kay Fervil Von, kay Noe at kay Jane, sobrang generous kapag nahingi ka ng tips 🙂

Nabago na yung barrier na "hala, baka hindi ko magagawa yung gusto ni client"

to

Maraming magagaling sa tribe na handa kang tulungan kaya go lang ng go.
Hindi ka one man team 🙂



11:32 AM

My paypal address is: alvinjoygaray@gmail.com

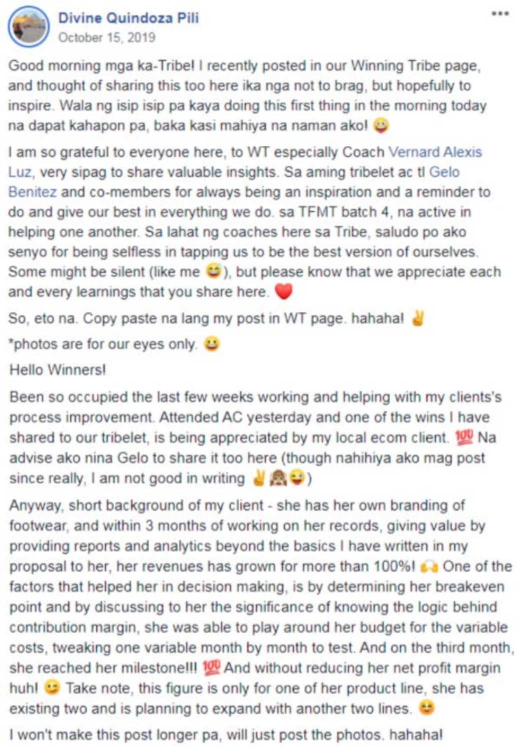
Thank you Andy, I am excited getting those sales with you. 😎

Andy, 11:35 AM

Me too.

Andy, 11:58 PM

I sent the payment Alvin. Looking forward to getting the sales.



Divine Quindoza Pili
October 15, 2019

Good morning mga ka-Tribe! I recently posted in our Winning Tribe page, and thought of sharing this too here ika nga not to brag, but hopefully to inspire. Wala ng isip isip pa kaya doing this first thing in the morning today na dapat kahapon pa, baka kasi mahiya na naman ako! 😜

I am so grateful to everyone here, to WT especially Coach Vernard Alexis Luz, very sipag to share valuable insights. Sa aming tribelet ac tl Gelo Benitez and co-members for always being an inspiration and a reminder to do and give our best in everything we do. sa TFMT batch 4, na active in helping one another. Sa lahat ng coaches here sa Tribe, saludo po ako senyo for being selfless in tapping us to be the best version of ourselves. Some might be silent (like me 😅), but please know that we appreciate each and every learnings that you share here. ❤️

So, eto na. Copy paste na lang my post in WT page. hahaha! ✌️

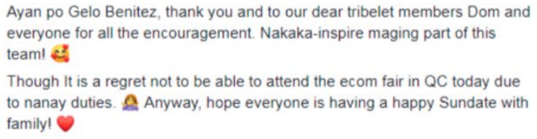
*photos are for our eyes only. 😀

Hello Winners!

Been so occupied the last few weeks working and helping with my clients's process improvement. Attended AC yesterday and one of the wins I have shared to our tribelet, is being appreciated by my local ecom client. 💯 Na advise ako nina Gelo to share it too here (though nahihiya ako mag post since really, I am not good in writing ✌️🙈😜)

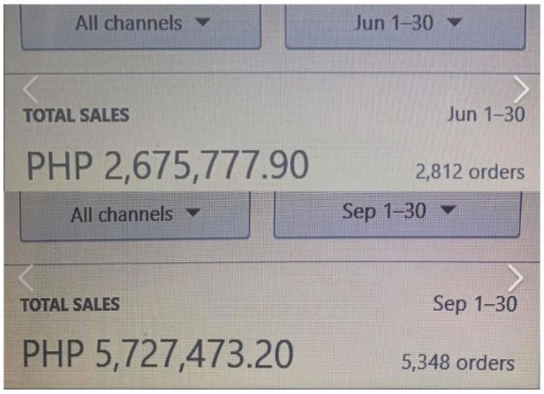
Anyway, short background of my client - she has her own branding of footwear, and within 3 months of working on her records, giving value by providing reports and analytics beyond the basics I have written in my proposal to her, her revenues has grown for more than 100%! 🙌 One of the factors that helped her in decision making, is by determining her breakeven point and by discussing to her the significance of knowing the logic behind contribution margin, she was able to play around her budget for the variable costs, tweaking one variable month by month to test. And on the third month, she reached her milestone!!! 💯 And without reducing her net profit margin huh! 😉 Take note, this figure is only for one of her product line, she has existing two and is planning to expand with another two lines. 😉

I won't make this post longer pa, will just post the photos. hahaha!



Ayan po Gelo Benitez, thank you and to our dear tribelet members Dom and everyone for all the encouragement. Nakaka-inspire maging part of this team! 🥰

Though It is a regret not to be able to attend the ecom fair in QC today due to nanay duties. 🙇‍♀️ Anyway, hope everyone is having a happy Sundate with family! ❤️

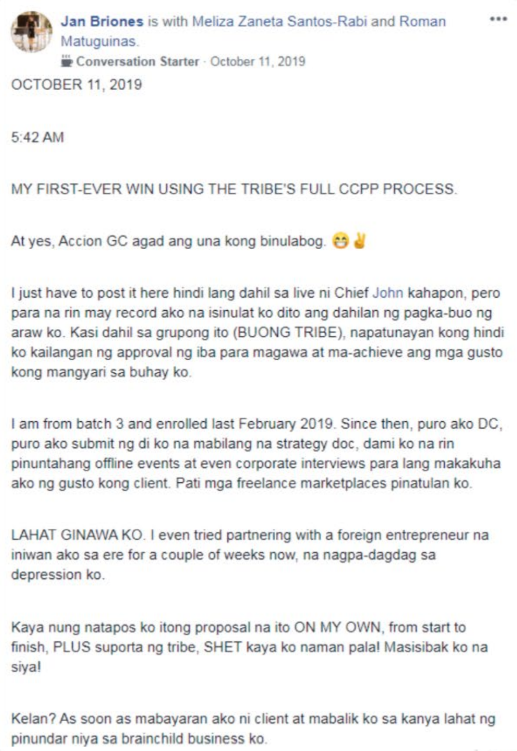


TOTAL SALES Jun 1–30

PHP 2,675,777.90 2,812 orders

TOTAL SALES Sep 1–30

PHP 5,727,473.20 5,348 orders



Jan Briones is with Meliza Zaneta Santos-Rabi and Roman Matuguinas.

Conversation Starter · October 11, 2019

OCTOBER 11, 2019

5:42 AM

MY FIRST-EVER WIN USING THE TRIBE'S FULL CCPP PROCESS.

At yes, Accion GC agad ang una kong binulabog. 😁✌

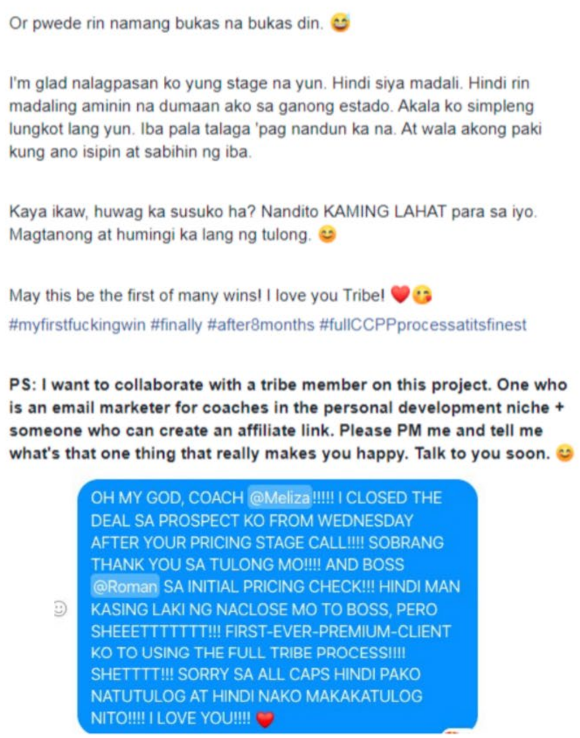
I just have to post it here hindi lang dahil sa live ni Chief John kahapon, pero para na rin may record ako na isinulat ko dito ang dahilan ng pagka-buo ng araw ko. Kasi dahil sa grupong ito (BUONG TRIBE), napatunayan kong hindi ko kailangan ng approval ng iba para magawa at ma-achieve ang mga gusto kong mangyari sa buhay ko.

I am from batch 3 and enrolled last February 2019. Since then, puro ako DC, puro ako submit ng di ko na mabilang na strategy doc, dami ko na rin pinuntahang offline events at even corporate interviews para lang makakuha ako ng gusto kong client. Pati mga freelance marketplaces pinatulan ko.

LAHAT GINAWA KO. I even tried partnering with a foreign entrepreneur na iniwan ako sa ere for a couple of weeks now, na nagpa-dagdag sa depression ko.

Kaya nung natapos ko itong proposal na ito ON MY OWN, from start to finish, PLUS suporta ng tribe, SHET kaya ko naman pala! Masisibak ko na siya!

Kelan? As soon as mabayaran ako ni client at mabalik ko sa kanya lahat ng pinundar niya sa brainchild business ko.



Or pwede rin namang bukas na bukas din. 😅

I'm glad nalagpasan ko yung stage na yun. Hindi siya madali. Hindi rin madaling aminin na dumaan ako sa ganong estado. Akala ko simpleng lungkot lang yun. Iba pala talaga 'pag nandun ka na. At wala akong paki kung ano isipin at sabihin ng iba.

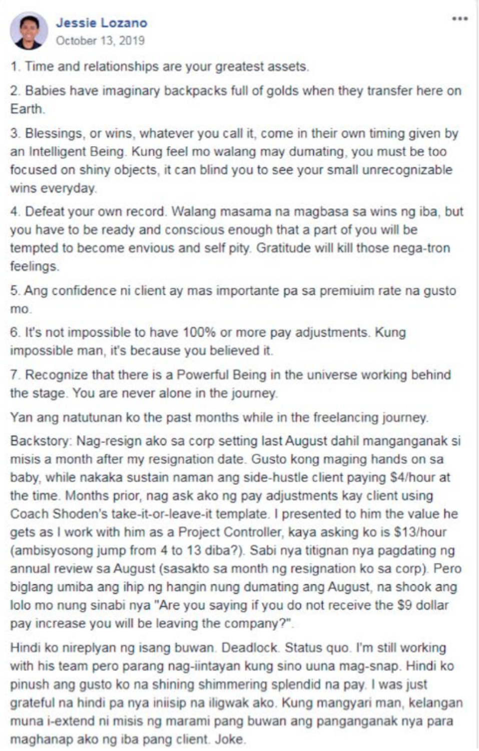
Kaya ikaw, huwag ka susuko ha? Nandito KAMING LAHAT para sa iyo. Magtanong at humingi ka lang ng tulong. 😊

May this be the first of many wins! I love you Tribe! ❤️😘

#myfirstfuckingwin #finally #after8months #fullCCPPprocessatitsfinest

PS: I want to collaborate with a tribe member on this project. One who is an email marketer for coaches in the personal development niche + someone who can create an affiliate link. Please PM me and tell me what's that one thing that really makes you happy. Talk to you soon. 😊

OH MY GOD, COACH @Meliza!!!!! I CLOSED THE DEAL SA PROSPECT KO FROM WEDNESDAY AFTER YOUR PRICING STAGE CALL!!!! SOBRANG THANK YOU SA TULONG MO!!!! AND BOSS @Roman SA INITIAL PRICING CHECK!!! HINDI MAN KASING LAKI NG NACLOSE MO TO BOSS, PERO SHEEETTTTTTT!!! FIRST-EVER-PREMIUM-CLIENT KO TO USING THE FULL TRIBE PROCESS!!!! SHETTTT!!! SORRY SA ALL CAPS HINDI PAKO NATUTULOG AT HINDI NAKO MAKAKATULOG NITO!!!! I LOVE YOU!!!! ❤️



Jessie Lozano

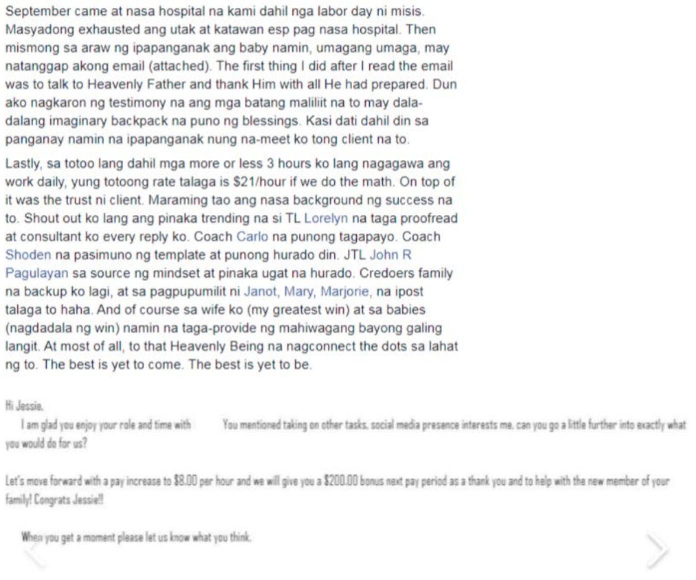
October 13, 2019

1. Time and relationships are your greatest assets.
2. Babies have imaginary backpacks full of golds when they transfer here on Earth.
3. Blessings, or wins, whatever you call it, come in their own timing given by an Intelligent Being. Kung feel mo walang may dumating, you must be too focused on shiny objects, it can blind you to see your small unrecognizable wins everyday.
4. Defeat your own record. Walang masama na magbasa sa wins ng iba, but you have to be ready and conscious enough that a part of you will be tempted to become envious and self pity. Gratitude will kill those nega-tron feelings.
5. Ang confidence ni client ay mas importante pa sa premiuim rate na gusto mo.
6. It's not impossible to have 100% or more pay adjustments. Kung impossible man, it's because you believed it.
7. Recognize that there is a Powerful Being in the universe working behind the stage. You are never alone in the journey.

Yan ang natutunan ko the past months while in the freelancing journey.

Backstory: Nag-resign ako sa corp setting last August dahil manganganak si misis a month after my resignation date. Gusto kong maging hands on sa baby, while nakaka sustain naman ang side-hustle client paying $4/hour at the time. Months prior, nag ask ako ng pay adjustments kay client using Coach Shoden's take-it-or-leave-it template. I presented to him the value he gets as I work with him as a Project Controller, kaya asking ko is $13/hour (ambisyosong jump from 4 to 13 diba?). Sabi nya titignan nya pagdating ng annual review sa August (sasakto sa month ng resignation ko sa corp). Pero biglang umiba ang ihip ng hangin nung dumating ang August, na shook ang lolo mo nung sinabi nya "Are you saying if you do not receive the $9 dollar pay increase you will be leaving the company?".

Hindi ko nireplyan ng isang buwan. Deadlock. Status quo. I'm still working with his team pero parang nag-iintayan kung sino uuna mag-snap. Hindi ko pinush ang gusto ko na shining shimmering splendid na pay. I was just grateful na hindi pa nya iniisip na iligwak ako. Kung mangyari man, kelangan muna i-extend ni misis ng marami pang buwan ang panganganak nya para maghanap ako ng iba pang client. Joke.



September came at nasa hospital na kami dahil nga labor day ni misis. Masyadong exhausted ang utak at katawan esp pag nasa hospital. Then mismong sa araw ng ipapanganak ang baby namin, umagang umaga, may natanggap akong email (attached). The first thing I did after I read the email was to talk to Heavenly Father and thank Him with all He had prepared. Dun ako nagkaron ng testimony na ang mga batang maliliit na to may dala-dalang imaginary backpack na puno ng blessings. Kasi dati dahil din sa panganay namin na ipapanganak nung na-meet ko tong client na to.

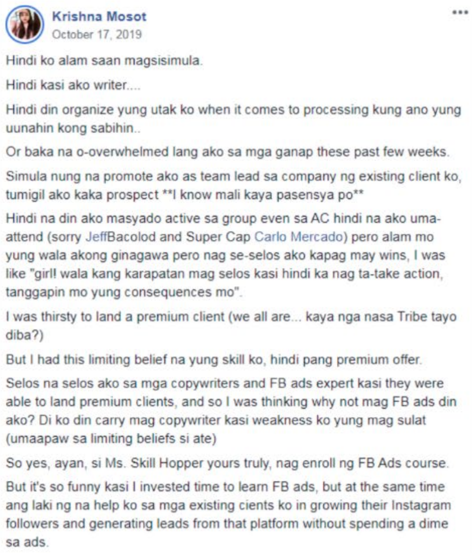
Lastly, sa totoo lang dahil mga more or less 3 hours ko lang nagagawa ang work daily, yung totoong rate talaga is $21/hour if we do the math. On top of it was the trust ni client. Maraming tao ang nasa background ng success na to. Shout out ko lang ang pinaka trending na si TL Lorelyn na taga proofread at consultant ko every reply ko. Coach Carlo na punong tagapayo. Coach Shoden na pasimuno ng template at punong hurado din. JTL John R Pagulayan sa source ng mindset at pinaka ugat na hurado. Credoers family na backup ko lagi, at sa pagpupumilit ni Janot, Mary, Marjorie, na ipost talaga to haha. And of course sa wife ko (my greatest win) at sa babies (nagdadala ng win) namin na taga-provide ng mahiwagang bayong galing langit. At most of all, to that Heavenly Being na nagconnect the dots sa lahat ng to. The best is yet to come. The best is yet to be.

Hi Jessie,

I am glad you enjoy your role and time with You mentioned taking on other tasks, social media presence interests me, can you go a little further into exactly what you would do for us?

Let's move forward with a pay increase to $8.00 per hour and we will give you a $200.00 bonus next pay period as a thank you and to help with the new member of your family! Congrats Jessie!!

When you get a moment please let us know what you think.



Krishna Mosot
October 17, 2019

Hindi ko alam saan magsisimula.

Hindi kasi ako writer....

Hindi din organize yung utak ko when it comes to processing kung ano yung uunahin kong sabihin..

Or baka na o-overwhelmed lang ako sa mga ganap these past few weeks.

Simula nung na promote ako as team lead sa company ng existing client ko, tumigil ako kaka prospect **I know mali kaya pasensya po**

Hindi na din ako masyado active sa group even sa AC hindi na ako uma-attend (sorry JeffBacolod and Super Cap Carlo Mercado) pero alam mo yung wala akong ginagawa pero nag se-selos ako kapag may wins, I was like "girl! wala kang karapatan mag selos kasi hindi ka nag ta-take action, tanggapin mo yung consequences mo".

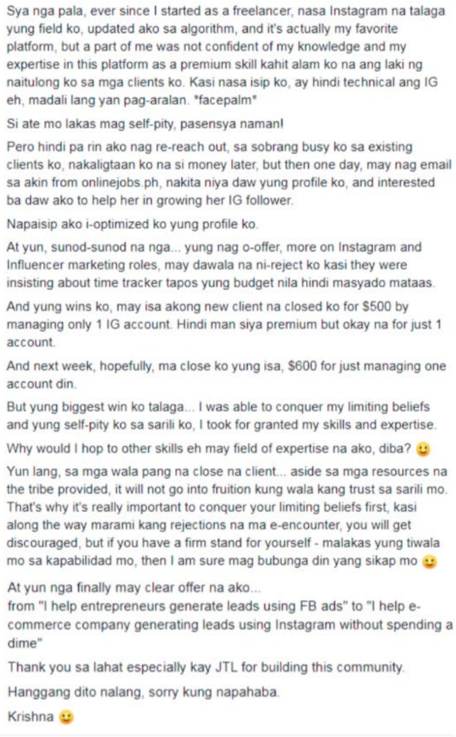
I was thirsty to land a premium client (we all are... kaya nga nasa Tribe tayo diba?)

But I had this limiting belief na yung skill ko, hindi pang premium offer.

Selos na selos ako sa mga copywriters and FB ads expert kasi they were able to land premium clients, and so I was thinking why not mag FB ads din ako? Di ko din carry mag copywriter kasi weakness ko yung mag sulat (umaapaw sa limiting beliefs si ate)

So yes, ayan, si Ms. Skill Hopper yours truly, nag enroll ng FB Ads course.

But it's so funny kasi I invested time to learn FB ads, but at the same time ang laki ng na help ko sa mga existing cients ko in growing their Instagram followers and generating leads from that platform without spending a dime sa ads.



Sya nga pala, ever since I started as a freelancer, nasa Instagram na talaga yung field ko, updated ako sa algorithm, and it's actually my favorite platform, but a part of me was not confident of my knowledge and my expertise in this platform as a premium skill kahit alam ko na ang laki ng naitulong ko sa mga clients ko. Kasi nasa isip ko, ay hindi technical ang IG eh, madali lang yan pag-aralan. *facepalm*

Si ate mo lakas mag self-pity, pasensya naman!

Pero hindi pa rin ako nag re-reach out, sa sobrang busy ko sa existing clients ko, nakaligtaan ko na si money later, but then one day, may nag email sa akin from onlinejobs.ph, nakita niya daw yung profile ko, and interested ba daw ako to help her in growing her IG follower.

Napaisip ako i-optimized ko yung profile ko.

At yun, sunod-sunod na nga... yung nag o-offer, more on Instagram and Influencer marketing roles, may dawala na ni-reject ko kasi they were insisting about time tracker tapos yung budget nila hindi masyado mataas.

And yung wins ko, may isa akong new client na closed ko for $500 by managing only 1 IG account. Hindi man siya premium but okay na for just 1 account.

And next week, hopefully, ma close ko yung isa, $600 for just managing one account din.

But yung biggest win ko talaga... I was able to conquer my limiting beliefs and yung self-pity ko sa sarili ko, I took for granted my skills and expertise.

Why would I hop to other skills eh may field of expertise na ako, diba? 😃

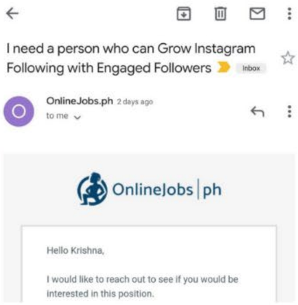
Yun lang, sa mga wala pang na close na client... aside sa mga resources na the tribe provided, it will not go into fruition kung wala kang trust sa sarili mo. That's why it's really important to conquer your limiting beliefs first, kasi along the way marami kang rejections na ma e-encounter, you will get discouraged, but if you have a firm stand for yourself - malakas yung tiwala mo sa kapabilidad mo, then I am sure mag bubunga din yang sikap mo 😃

At yun nga finally may clear offer na ako...
from "I help entrepreneurs generate leads using FB ads" to "I help e-commerce company generating leads using Instagram without spending a dime"

Thank you sa lahat especially kay JTL for building this community.

Hanggang dito nalang, sorry kung napahaba.

Krishna 😃

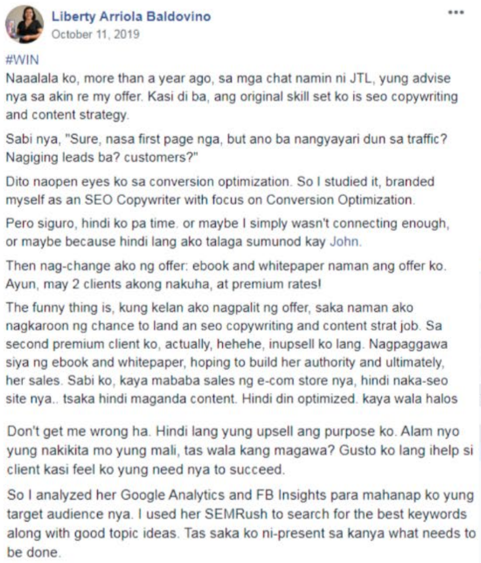


I need a person who can Grow Instagram Following with Engaged Followers

OnlineJobs.ph 2 days ago
to me

Hello Krishna,

I would like to reach out to see if you would be interested in this position.



Liberty Arriola Baldovino
October 11, 2019

#WIN
Naaalala ko, more than a year ago, sa mga chat namin ni JTL, yung advise nya sa akin re my offer. Kasi di ba, ang original skill set ko is seo copywriting and content strategy.

Sabi nya, "Sure, nasa first page nga, but ano ba nangyayari dun sa traffic? Nagiging leads ba? customers?"

Dito naopen eyes ko sa conversion optimization. So I studied it, branded myself as an SEO Copywriter with focus on Conversion Optimization.

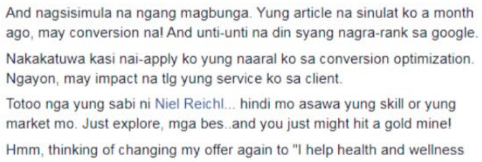
Pero siguro, hindi ko pa time. or maybe I simply wasn't connecting enough, or maybe because hindi lang ako talaga sumunod kay John.

Then nag-change ako ng offer: ebook and whitepaper naman ang offer ko. Ayun, may 2 clients akong nakuha, at premium rates!

The funny thing is, kung kelan ako nagpalit ng offer, saka naman ako nagkaroon ng chance to land an seo copywriting and content strat job. Sa second premium client ko, actually, hehehe, inupsell ko lang. Nagpaggawa siya ng ebook and whitepaper, hoping to build her authority and ultimately, her sales. Sabi ko, kaya mababa sales ng e-com store nya, hindi naka-seo site nya.. tsaka hindi maganda content. Hindi din optimized. kaya wala halos

Don't get me wrong ha. Hindi lang yung upsell ang purpose ko. Alam nyo yung nakikita mo yung mali, tas wala kang magawa? Gusto ko lang ihelp si client kasi feel ko yung need nya to succeed.

So I analyzed her Google Analytics and FB Insights para mahanap ko yung target audience nya. I used her SEMRush to search for the best keywords along with good topic ideas. Tas saka ko ni-present sa kanya what needs to be done.

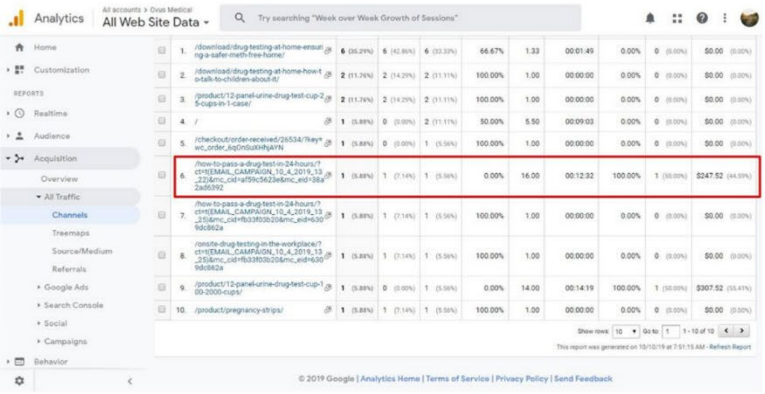


And nagsisimula na ngang magbunga. Yung article na sinulat ko a month ago, may conversion na! And unti-unti na din syang nagra-rank sa google.

Nakakatuwa kasi nai-apply ko yung naaral ko sa conversion optimization. Ngayon, may impact na tlg yung service ko sa client.

Totoo nga yung sabi ni Niel Reichl... hindi mo asawa yung skill or yung market mo. Just explore, mga bes..and you just might hit a gold mine!

Hmm, thinking of changing my offer again to "I help health and wellness



1.	/download/drug-testing-at-home-ensuring-a-safer-meth-free-home/	6 (35.29%)	6 (42.86%)	6 (33.33%)	66.67%	1.33	00:01:49	0.00%	0 (0.00%)	$0.00 (0.00%)
2.	/download/drug-testing-at-home-how-to-talk-to-children-about-it/	2 (11.76%)	2 (14.29%)	2 (11.11%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)
3.	/product/12-panel-urine-drug-test-cup-25-cups-in-1-case/	2 (11.76%)	2 (14.29%)	2 (11.11%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)
4.	/	1 (5.88%)	0 (0.00%)	2 (11.11%)	50.00%	5.50	00:09:03	0.00%	0 (0.00%)	$0.00 (0.00%)
5.	/checkout/order-received/26534/?key=wc_order_6qOnSuXHhjAYN	1 (5.88%)	0 (0.00%)	1 (5.56%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)
6.	/how-to-pass-a-drug-test-in-24-hours/?ct=t(EMAIL_CAMPAIGN_10_4_2019_13_22)&mc_cid=af59c5623e&mc_eid=38a2ad6392	1 (5.88%)	1 (7.14%)	1 (5.56%)	0.00%	16.00	00:12:32	100.00%	1 (50.00%)	$247.52 (44.59%)
7.	/how-to-pass-a-drug-test-in-24-hours/?ct=t(EMAIL_CAMPAIGN_10_4_2019_13_25)&mc_cid=fb33f03b20&mc_eid=6309dc862a	1 (5.88%)	1 (7.14%)	1 (5.56%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)
8.	/onsite-drug-testing-in-the-workplace/?ct=t(EMAIL_CAMPAIGN_10_4_2019_13_25)&mc_cid=fb33f03b20&mc_eid=6309dc862a	1 (5.88%)	1 (7.14%)	1 (5.56%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)
9.	/product/12-panel-urine-drug-test-cup-100-2000-cups/	1 (5.88%)	0 (0.00%)	1 (5.56%)	0.00%	14.00	00:14:19	100.00%	1 (50.00%)	$307.52 (55.41%)
10.	/product/pregnancy-strips/	1 (5.88%)	1 (7.14%)	1 (5.56%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	$0.00 (0.00%)

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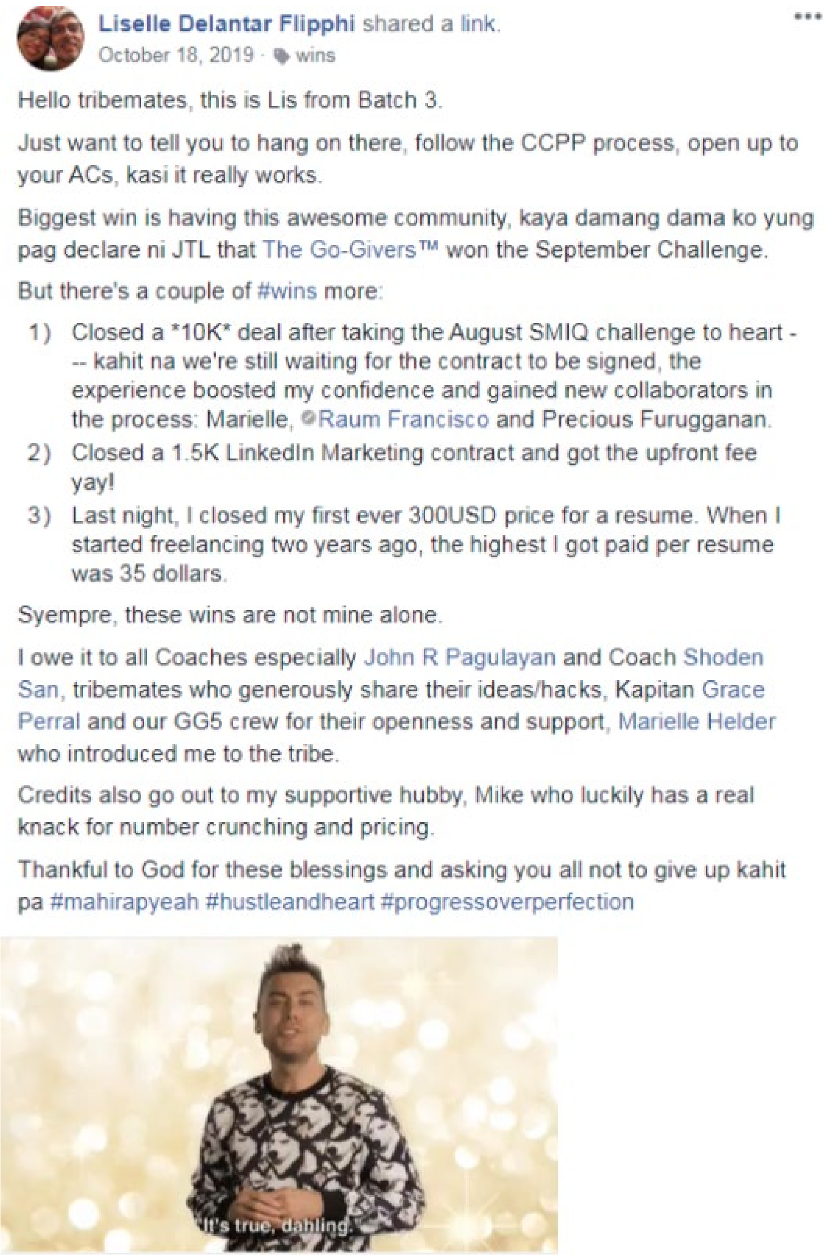


Liselle Delantar Flipphi shared a link.

October 18, 2019 · wins

Hello tribemates, this is Lis from Batch 3.

Just want to tell you to hang on there, follow the CCPP process, open up to your ACs, kasi it really works.

Biggest win is having this awesome community, kaya damang dama ko yung pag declare ni JTL that The Go-Givers™ won the September Challenge.

But there's a couple of #wins more:

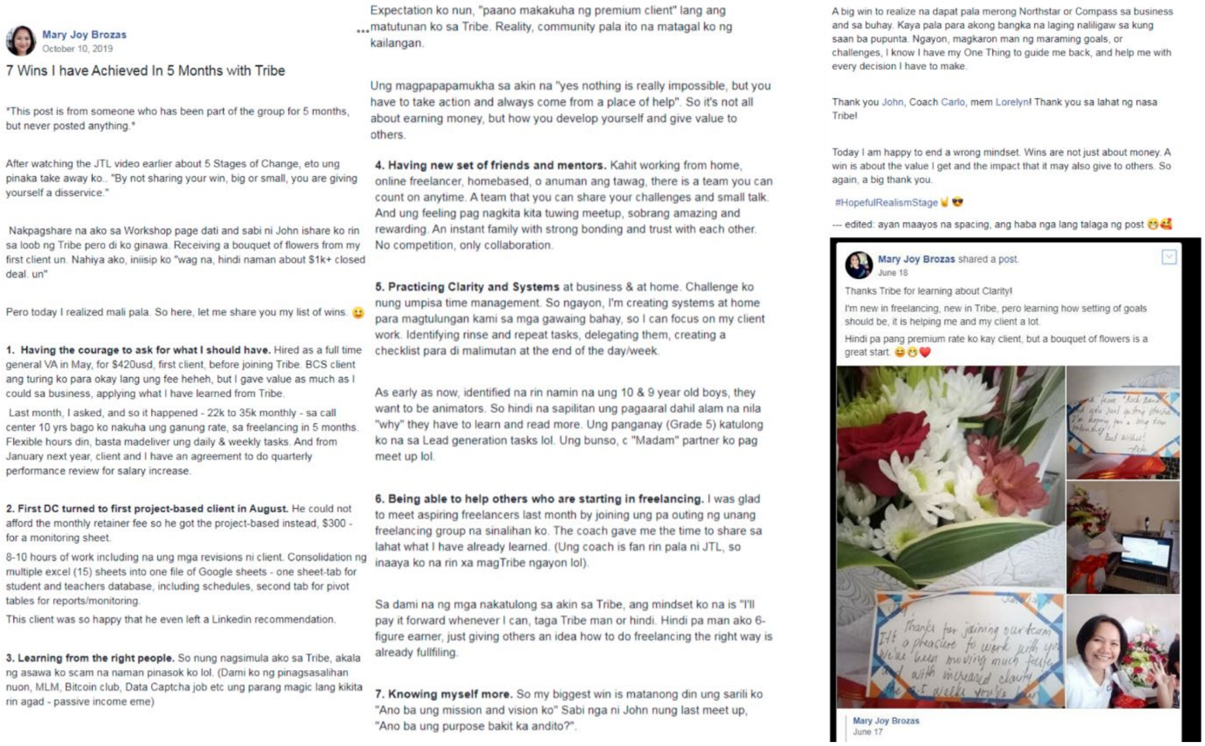
1) Closed a *10K* deal after taking the August SMIQ challenge to heart --- kahit na we're still waiting for the contract to be signed, the experience boosted my confidence and gained new collaborators in the process: Marielle, Raum Francisco and Precious Furugganan.
2) Closed a 1.5K LinkedIn Marketing contract and got the upfront fee yay!
3) Last night, I closed my first ever 300USD price for a resume. When I started freelancing two years ago, the highest I got paid per resume was 35 dollars.

Syempre, these wins are not mine alone.

I owe it to all Coaches especially John R Pagulayan and Coach Shoden San, tribemates who generously share their ideas/hacks, Kapitan Grace Perral and our GG5 crew for their openness and support, Marielle Helder who introduced me to the tribe.

Credits also go out to my supportive hubby, Mike who luckily has a real knack for number crunching and pricing.

Thankful to God for these blessings and asking you all not to give up kahit pa #mahirapyeah #hustleandheart #progressoverperfection



Mary Joy Brozas
October 10, 2019

7 Wins I have Achieved In 5 Months with Tribe

This post is from someone who has been part of the group for 5 months, but never posted anything.

After watching the JTL video earlier about 5 Stages of Change, eto ung pinaka take away ko.. "By not sharing your win, big or small, you are giving yourself a disservice."

Nakpagshare na ako sa Workshop page dati and sabi ni John ishare ko rin sa loob ng Tribe pero di ko ginawa. Receiving a bouquet of flowers from my first client un. Nahiya ako, iniisip ko "wag na, hindi naman about $1k+ closed deal. un"

Pero today I realized mali pala. So here, let me share you my list of wins. 🙂

1. **Having the courage to ask for what I should have.** Hired as a full time general VA in May, for $420usd, first client, before joining Tribe. BCS client ang turing ko para okay lang ung fee heheh, but I gave value as much as I could sa business, applying what I have learned from Tribe.

Last month, I asked, and so it happened - 22k to 35k monthly - sa call center 10 yrs bago ko nakuha ung ganung rate, sa freelancing in 5 months. Flexible hours din, basta madeliver ung daily & weekly tasks. And from January next year, client and I have an agreement to do quarterly performance review for salary increase.

2. **First DC turned to first project-based client in August.** He could not afford the monthly retainer fee so he got the project-based instead, $300 - for a monitoring sheet.

8-10 hours of work including na ung mga revisions ni client. Consolidation ng multiple excel (15) sheets into one file of Google sheets - one sheet-tab for student and teachers database, including schedules, second tab for pivot tables for reports/monitoring.

This client was so happy that he even left a Linkedin recommendation.

3. **Learning from the right people.** So nung nagsimula ako sa Tribe, akala ng asawa ko scam na naman pinasok ko lol. (Dami ko ng pinagsasalihan nuon, MLM, Bitcoin club, Data Captcha job etc ung parang magic lang kikita rin agad - passive income eme)

Expectation ko nun, "paano makakuha ng premium client" lang ang matutunan ko sa Tribe. Reality, community pala ito na matagal ko ng kailangan.

Ung magpapapamukha sa akin na "yes nothing is really impossible, but you have to take action and always come from a place of help". So it's not all about earning money, but how you develop yourself and give value to others.

4. **Having new set of friends and mentors.** Kahit working from home, online freelancer, homebased, o anuman ang tawag, there is a team you can count on anytime. A team that you can share your challenges and small talk. And ung feeling pag nagkita kita tuwing meetup, sobrang amazing and rewarding. An instant family with strong bonding and trust with each other. No competition, only collaboration.

5. **Practicing Clarity and Systems** at business & at home. Challenge ko nung umpisa time management. So ngayon, I'm creating systems at home para magtulungan kami sa mga gawaing bahay, so I can focus on my client work. Identifying rinse and repeat tasks, delegating them, creating a checklist para di malimutan at the end of the day/week.

As early as now, identified na rin namin na ung 10 & 9 year old boys, they want to be animators. So hindi na sapilitan ung pagaaral dahil alam na nila "why" they have to learn and read more. Ung panganay (Grade 5) katulong ko na sa Lead generation tasks lol. Ung bunso, c "Madam" partner ko pag meet up lol.

6. **Being able to help others who are starting in freelancing.** I was glad to meet aspiring freelancers last month by joining ung pa outing ng unang freelancing group na sinalihan ko. The coach gave me the time to share sa lahat what I have already learned. (Ung coach is fan rin pala ni JTL, so inaaya ko na rin xa magTribe ngayon lol).

Sa dami na ng mga nakatulong sa akin sa Tribe, ang mindset ko na is "I'll pay it forward whenever I can, taga Tribe man or hindi. Hindi pa man ako 6-figure earner, just giving others an idea how to do freelancing the right way is already fullfiling.

7. **Knowing myself more.** So my biggest win is matanong din ung sarili ko "Ano ba ung mission and vision ko" Sabi nga ni John nung last meet up, "Ano ba ung purpose bakit ka andito?".

A big win to realize na dapat pala merong Northstar or Compass sa business and sa buhay. Kaya pala para akong bangka na laging naliligaw sa kung saan ba pupunta. Ngayon, magkaron man ng maraming goals, or challenges, I know I have my One Thing to guide me back, and help me with every decision I have to make.

Thank you John, Coach Carlo, mem Lorelyn! Thank you sa lahat ng nasa Tribe!

Today I am happy to end a wrong mindset. Wins are not just about money. A win is about the value I get and the impact that it may also give to others. So again, a big thank you.

#HopefulRealismStage 🤘😎

--- edited: ayan maayos na spacing, ang haba nga lang talaga ng post 😁🥰

Mary Joy Brozas shared a post.
June 18

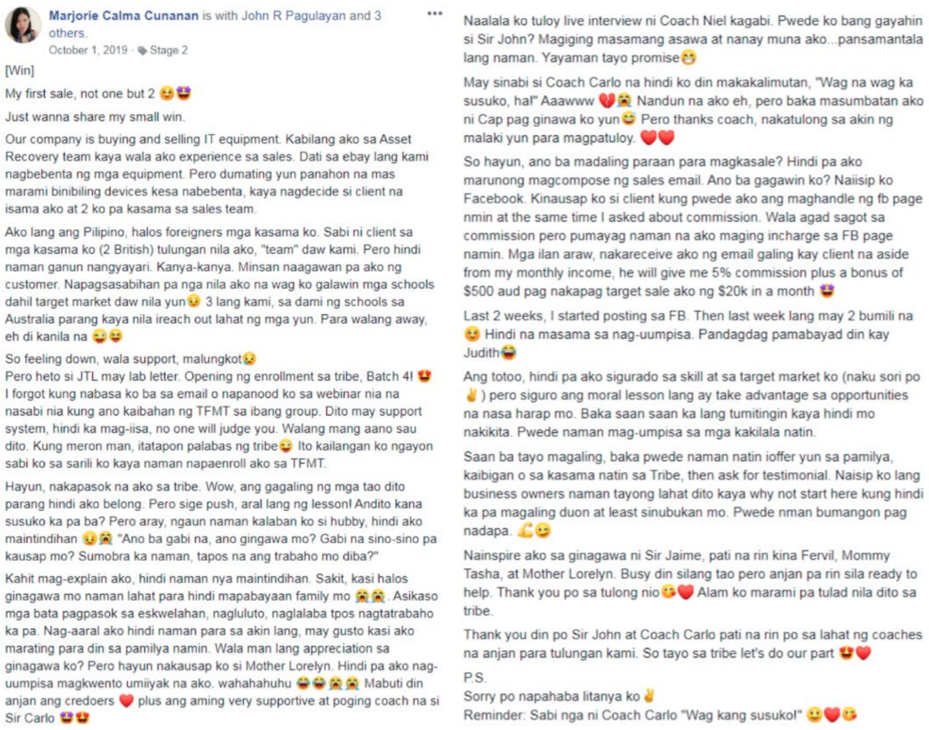
Thanks Tribe for learning about Clarity!

I'm new in freelancing, new in Tribe, pero learning how setting of goals should be, it is helping me and my client a lot.

Hindi pa pang premium rate ko kay client, but a bouquet of flowers is a great start. 😊😁❤️

Thanks for joining our team
It's a pleasure to work with you
We've been moving much faster
and with increased clarity

Mary Joy Brozas
June 17



Marjorie Calma Cunanan is with John R Pagulayan and 3 others.
October 1, 2019 · Stage 2

[Win]

My first sale, not one but 2 😊🤩

Just wanna share my small win.

Our company is buying and selling IT equipment. Kabilang ako sa Asset Recovery team kaya wala ako experience sa sales. Dati sa ebay lang kami nagbebenta ng mga equipment. Pero dumating yun panahon na mas marami binibiling devices kesa nabebenta, kaya nagdecide si client na isama ako at 2 ko pa kasama sa sales team.

Ako lang ang Pilipino, halos foreigners mga kasama ko. Sabi ni client sa mga kasama ko (2 British) tulungan nila ako, "team" daw kami. Pero hindi naman ganun nangyayari. Kanya-kanya. Minsan naagawan pa ako ng customer. Napagsasabihan pa nga nila ako na wag ko galawin mga schools dahil target market daw nila yun😟 3 lang kami, sa dami ng schools sa Australia parang kaya nila ireach out lahat ng mga yun. Para walang away, eh di kanila na 😜😝

So feeling down, wala support, malungkot😢
Pero heto si JTL may lab letter. Opening ng enrollment sa tribe, Batch 4! 😍
I forgot kung nabasa ko ba sa email o napanood ko sa webinar nia na nasabi nia kung ano kaibahan ng TFMT sa ibang group. Dito may support system, hindi ka mag-iisa, no one will judge you. Walang mang aano sau dito. Kung meron man, itatapon palabas ng tribe😜 Ito kailangan ko ngayon sabi ko sa sarili ko kaya naman napaenroll ako sa TFMT.

Hayun, nakapasok na ako sa tribe. Wow, ang gagaling ng mga tao dito parang hindi ako belong. Pero sige push, aral lang ng lesson! Andito kana susuko ka pa ba? Pero aray, ngaun naman kalaban ko si hubby, hindi ako maintindihan 😟😭 "Ano ba gabi na, ano gingawa mo? Gabi na sino-sino pa kausap mo? Sumobra ka naman, tapos na ang trabaho mo diba?"

Kahit mag-explain ako, hindi naman nya maintindihan. Sakit, kasi halos ginagawa mo naman lahat para hindi mapabayaan family mo 😭😭. Asikaso mga bata pagpasok sa eskwelahan, nagluluto, naglalaba tpos nagtatrabaho ka pa. Nag-aaral ako hindi naman para sa akin lang, may gusto kasi ako marating para din sa pamilya namin. Wala man lang appreciation sa ginagawa ko? Pero hayun nakausap ko si Mother Lorelyn. Hindi pa ako nag-uumpisa magkwento umiiyak na ako. wahahahuhu 😂😂😭😭 Mabuti din anjan ang credoers ❤️ plus ang aming very supportive at poging coach na si Sir Carlo 🤩😍

Naalala ko tuloy live interview ni Coach Niel kagabi. Pwede ko bang gayahin si Sir John? Magiging masamang asawa at nanay muna ako...pansamantala lang naman. Yayaman tayo promise😁

May sinabi si Coach Carlo na hindi ko din makakalimutan, "Wag na wag ka susuko, ha!" Aaawww 💔😭 Nandun na ako eh, pero baka masumbatan ako ni Cap pag ginawa ko yun😅 Pero thanks coach, nakatulong sa akin ng malaki yun para magpatuloy. ❤️❤️

So hayun, ano ba madaling paraan para magkasale? Hindi pa ako marunong magcompose ng sales email. Ano ba gagawin ko? Naiisip ko Facebook. Kinausap ko si client kung pwede ako ang maghandle ng fb page nmin at the same time I asked about commission. Wala agad sagot sa commission pero pumayag naman na ako maging incharge sa FB page namin. Mga ilan araw, nakareceive ako ng email galing kay client na aside from my monthly income, he will give me 5% commission plus a bonus of $500 aud pag nakapag target sale ako ng $20k in a month 🤩

Last 2 weeks, I started posting sa FB. Then last week lang may 2 bumili na 😊 Hindi na masama sa nag-uumpisa. Pandagdag pamabayad din kay Judith😂

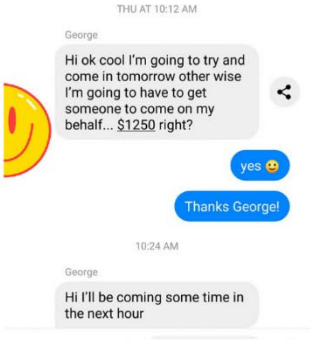
Ang totoo, hindi pa ako sigurado sa skill at sa target market ko (naku sori po ✌️) pero siguro ang moral lesson lang ay take advantage sa opportunities na nasa harap mo. Baka saan saan ka lang tumitingin kaya hindi mo nakikita. Pwede naman mag-umpisa sa mga kakilala natin.

Saan ba tayo magaling, baka pwede naman natin ioffer yun sa pamilya, kaibigan o sa kasama natin sa Tribe, then ask for testimonial. Naisip ko lang business owners naman tayong lahat dito kaya why not start here kung hindi ka pa magaling duon at least sinubukan mo. Pwede nman bumangon pag nadapa. 💪😉

Nainspire ako sa ginagawa ni Sir Jaime, pati na rin kina Fervil, Mommy Tasha, at Mother Lorelyn. Busy din silang tao pero anjan pa rin sila ready to help. Thank you po sa tulong nio😘❤️ Alam ko marami pa tulad nila dito sa tribe.

Thank you din po Sir John at Coach Carlo pati na rin po sa lahat ng coaches na anjan para tulungan kami. So tayo sa tribe let's do our part 😍❤️

P.S.
Sorry po napahaba litanya ko ✌️
Reminder: Sabi nga ni Coach Carlo "Wag kang susuko!" 🙂❤️😘



THU AT 10:12 AM

George

Hi ok cool I'm going to try and come in tomorrow other wise I'm going to have to get someone to come on my behalf... $1250 right?

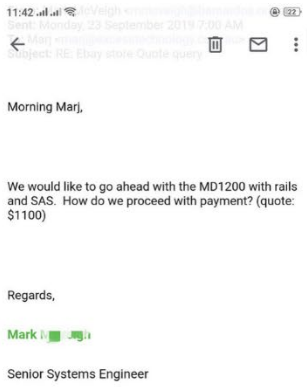
yes 🙂

Thanks George!

10:24 AM

George

Hi I'll be coming some time in the next hour



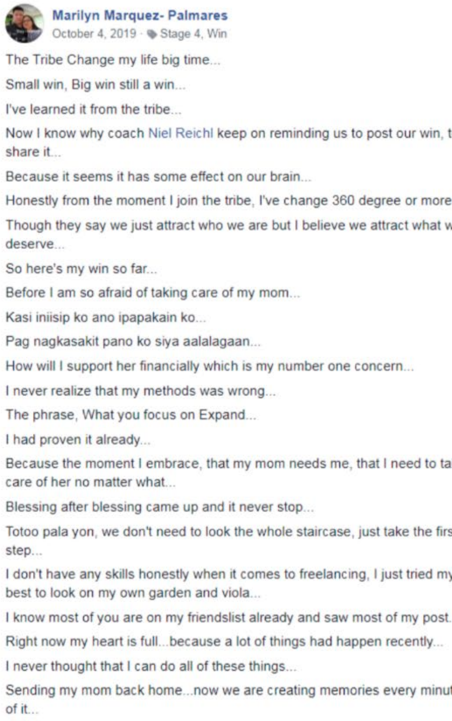
Morning Marj,

We would like to go ahead with the MD1200 with rails and SAS. How do we proceed with payment? (quote: $1100)

Regards,

Mark [redacted]

Senior Systems Engineer



Marilyn Marquez- Palmares
October 4, 2019 · Stage 4, Win

The Tribe Change my life big time...

Small win, Big win still a win...

I've learned it from the tribe...

Now I know why coach Niel Reichl keep on reminding us to post our win, to share it...

Because it seems it has some effect on our brain...

Honestly from the moment I join the tribe, I've change 360 degree or more..

Though they say we just attract who we are but I believe we attract what we deserve...

So here's my win so far...

Before I am so afraid of taking care of my mom...

Kasi iniisip ko ano ipapakain ko...

Pag nagkasakit pano ko siya aalalagaan...

How will I support her financially which is my number one concern...

I never realize that my methods was wrong...

The phrase, What you focus on Expand...

I had proven it already...

Because the moment I embrace, that my mom needs me, that I need to take care of her no matter what...

Blessing after blessing came up and it never stop...

Totoo pala yon, we don't need to look the whole staircase, just take the first step...

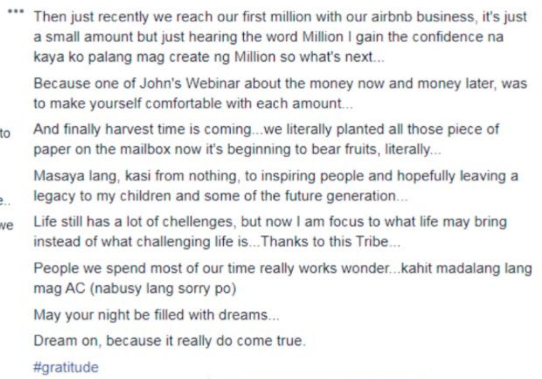
I don't have any skills honestly when it comes to freelancing, I just tried my best to look on my own garden and viola...

I know most of you are on my friendslist already and saw most of my post...

Right now my heart is full...because a lot of things had happen recently...

I never thought that I can do all of these things...

Sending my mom back home...now we are creating memories every minute of it...



Then just recently we reach our first million with our airbnb business, it's just a small amount but just hearing the word Million I gain the confidence na kaya ko palang mag create ng Million so what's next...

Because one of John's Webinar about the money now and money later, was to make yourself comfortable with each amount...

And finally harvest time is coming...we literally planted all those piece of paper on the mailbox now it's beginning to bear fruits, literally...

Masaya lang, kasi from nothing, to inspiring people and hopefully leaving a legacy to my children and some of the future generation...

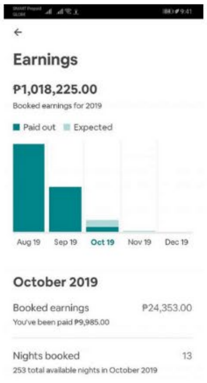
Life still has a lot of chellenges, but now I am focus to what life may bring instead of what challenging life is...Thanks to this Tribe...

People we spend most of our time really works wonder...kahit madalang lang mag AC (nabusy lang sorry po)

May your night be filled with dreams...

Dream on, because it really do come true.

#gratitude



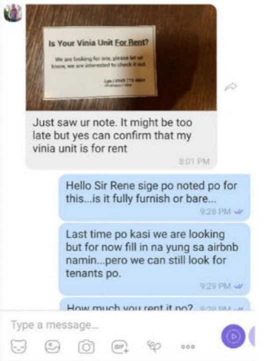
Earnings

₱1,018,225.00
Booked earnings for 2019

October 2019

Booked earnings ₱24,353.00
You've been paid ₱9,985.00

Nights booked 13
253 total available nights in October 2019



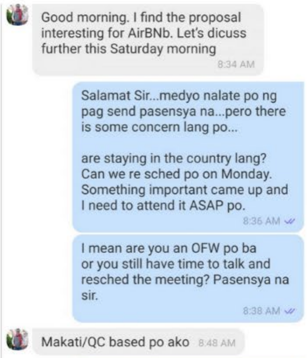
Is Your Vinia Unit For Rent?
We are looking for one, please let us know, we are interested to check it out.

Just saw ur note. It might be too late but yes can confirm that my vinia unit is for rent 8:01 PM

Hello Sir Rene sige po noted po for this...is it fully furnish or bare... 9:28 PM

Last time po kasi we are looking but for now fill in na yung sa airbnb namin...pero we can still look for tenants po. 9:29 PM

How much you rent it po?



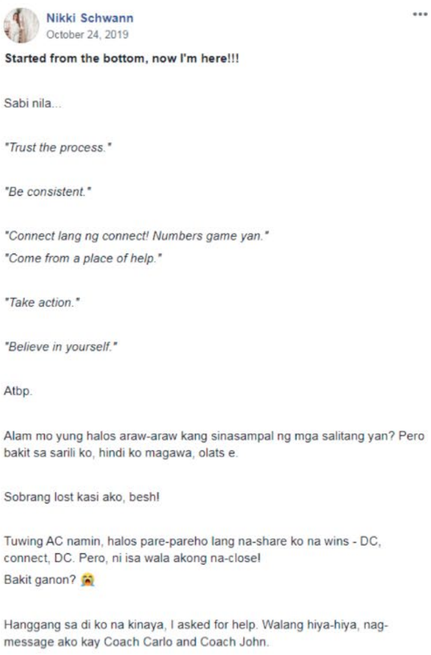
Good morning. I find the proposal interesting for AirBNb. Let's dicuss further this Saturday morning 8:34 AM

Salamat Sir...medyo nalate po ng pag send pasensya na...pero there is some concern lang po...

are staying in the country lang? Can we re sched po on Monday. Something important came up and I need to attend it ASAP po. 8:36 AM

I mean are you an OFW po ba or you still have time to talk and resched the meeting? Pasensya na sir. 8:38 AM

Makati/QC based po ako 8:48 AM



Nikki Schwann
October 24, 2019

Started from the bottom, now I'm here!!!

Sabi nila...

"Trust the process."

"Be consistent."

"Connect lang ng connect! Numbers game yan."
"Come from a place of help."

"Take action."

"Believe in yourself."

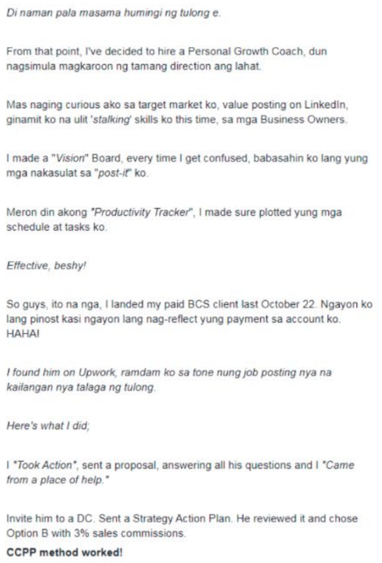
Atbp.

Alam mo yung halos araw-araw kang sinasampal ng mga salitang yan? Pero bakit sa sarili ko, hindi ko magawa, olats e.

Sobrang lost kasi ako, besh!

Tuwing AC namin, halos pare-pareho lang na-share ko na wins - DC, connect, DC. Pero, ni isa wala akong na-close!
Bakit ganon? 😭

Hanggang sa di ko na kinaya, I asked for help. Walang hiya-hiya, nag-message ako kay Coach Carlo and Coach John.



Di naman pala masama humingi ng tulong e.

From that point, I've decided to hire a Personal Growth Coach, dun nagsimula magkaroon ng tamang direction ang lahat.

Mas naging curious ako sa target market ko, value posting on LinkedIn, ginamit ko na ulit '*stalking*' skills ko this time, sa mga Business Owners.

I made a "*Vision*" Board, every time I get confused, babasahin ko lang yung mga nakasulat sa "*post-it*" ko.

Meron din akong *"Productivity Tracker"*, I made sure plotted yung mga schedule at tasks ko.

Effective, beshy!

So guys, ito na nga, I landed my paid BCS client last October 22. Ngayon ko lang pinost kasi ngayon lang nag-reflect yung payment sa account ko. HAHA!

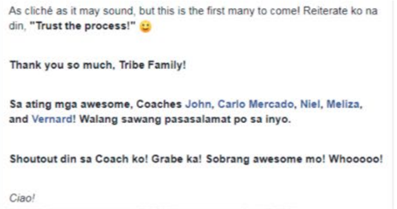
I found him on Upwork, ramdam ko sa tone nung job posting nya na kailangan nya talaga ng tulong.

Here's what I did;

I *"Took Action"*, sent a proposal, answering all his questions and I *"Came from a place of help."*

Invite him to a DC. Sent a Strategy Action Plan. He reviewed it and chose Option B with 3% sales commissions.

CCPP method worked!



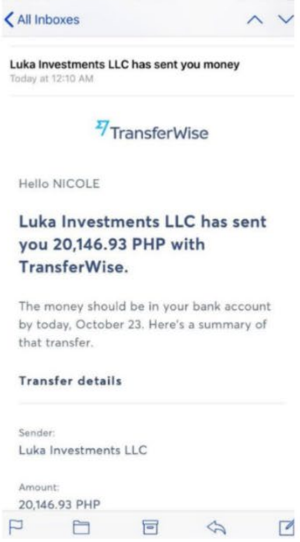
As cliché as it may sound, but this is the first many to come! Reiterate ko na din, **"Trust the process!"** 😀

Thank you so much, Tribe Family!

Sa ating mga awesome, Coaches John, Carlo Mercado, Niel, Meliza, and Vernard! Walang sawang pasasalamat po sa inyo.

Shoutout din sa Coach ko! Grabe ka! Sobrang awesome mo! Whoooooo!

Ciao!



Luka Investments LLC has sent you money
Today at 12:10 AM

TransferWise

Hello NICOLE

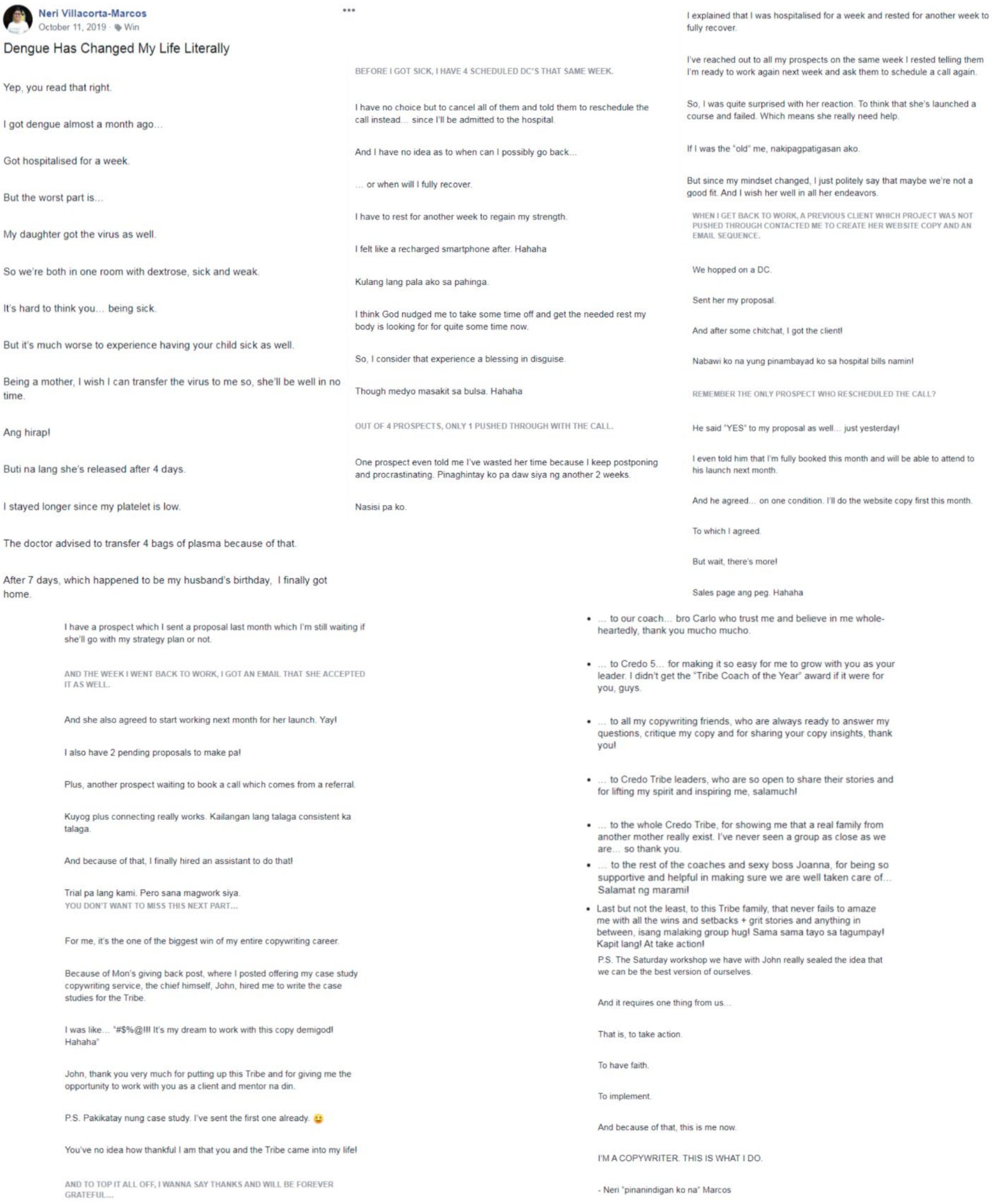
Luka Investments LLC has sent you 20,146.93 PHP with TransferWise.

The money should be in your bank account by today, October 23. Here's a summary of that transfer.

Transfer details

Sender:
Luka Investments LLC

Amount:
20,146.93 PHP



Neri Villacorta-Marcos
October 11, 2019 · Win

Dengue Has Changed My Life Literally

Yep, you read that right.

I got dengue almost a month ago…

Got hospitalised for a week.

But the worst part is…

My daughter got the virus as well.

So we're both in one room with dextrose, sick and weak.

It's hard to think you… being sick.

But it's much worse to experience having your child sick as well.

Being a mother, I wish I can transfer the virus to me so, she'll be well in no time.

Ang hirap!

Buti na lang she's released after 4 days.

I stayed longer since my platelet is low.

The doctor advised to transfer 4 bags of plasma because of that.

After 7 days, which happened to be my husband's birthday, I finally got home.

BEFORE I GOT SICK, I HAVE 4 SCHEDULED DC'S THAT SAME WEEK.

I have no choice but to cancel all of them and told them to reschedule the call instead… since I'll be admitted to the hospital.

And I have no idea as to when can I possibly go back…

… or when will I fully recover.

I have to rest for another week to regain my strength.

I felt like a recharged smartphone after. Hahaha

Kulang lang pala ako sa pahinga.

I think God nudged me to take some time off and get the needed rest my body is looking for for quite some time now.

So, I consider that experience a blessing in disguise.

Though medyo masakit sa bulsa. Hahaha

OUT OF 4 PROSPECTS, ONLY 1 PUSHED THROUGH WITH THE CALL.

One prospect even told me I've wasted her time because I keep postponing and procrastinating. Pinaghintay ko pa daw siya ng another 2 weeks.

Nasisi pa ko.

I explained that I was hospitalised for a week and rested for another week to fully recover.

I've reached out to all my prospects on the same week I rested telling them I'm ready to work again next week and ask them to schedule a call again.

So, I was quite surprised with her reaction. To think that she's launched a course and failed. Which means she really need help.

If I was the "old" me, nakipagpatigasan ako.

But since my mindset changed, I just politely say that maybe we're not a good fit. And I wish her well in all her endeavors.

WHEN I GET BACK TO WORK, A PREVIOUS CLIENT WHICH PROJECT WAS NOT PUSHED THROUGH CONTACTED ME TO CREATE HER WEBSITE COPY AND AN EMAIL SEQUENCE.

We hopped on a DC.

Sent her my proposal.

And after some chitchat, I got the client!

Nabawi ko na yung pinambayad ko sa hospital bills namin!

REMEMBER THE ONLY PROSPECT WHO RESCHEDULED THE CALL?

He said "YES" to my proposal as well… just yesterday!

I even told him that I'm fully booked this month and will be able to attend to his launch next month.

And he agreed… on one condition. I'll do the website copy first this month.

To which I agreed.

But wait, there's more!

Sales page ang peg. Hahaha

I have a prospect which I sent a proposal last month which I'm still waiting if she'll go with my strategy plan or not.

AND THE WEEK I WENT BACK TO WORK, I GOT AN EMAIL THAT SHE ACCEPTED IT AS WELL.

And she also agreed to start working next month for her launch. Yay!

I also have 2 pending proposals to make pa!

Plus, another prospect waiting to book a call which comes from a referral.

Kuyog plus connecting really works. Kailangan lang talaga consistent ka talaga.

And because of that, I finally hired an assistant to do that!

Trial pa lang kami. Pero sana magwork siya.
YOU DON'T WANT TO MISS THIS NEXT PART…

For me, it's the one of the biggest win of my entire copywriting career.

Because of Mon's giving back post, where I posted offering my case study copywriting service, the chief himself, John, hired me to write the case studies for the Tribe.

I was like… "#$%@!!! It's my dream to work with this copy demigod! Hahaha"

John, thank you very much for putting up this Tribe and for giving me the opportunity to work with you as a client and mentor na din.

P.S. Pakikatay nung case study. I've sent the first one already. 😀

You've no idea how thankful I am that you and the Tribe came into my life!

AND TO TOP IT ALL OFF, I WANNA SAY THANKS AND WILL BE FOREVER GRATEFUL…

- … to our coach… bro Carlo who trust me and believe in me wholeheartedly, thank you mucho mucho.
- … to Credo 5… for making it so easy for me to grow with you as your leader. I didn't get the "Tribe Coach of the Year" award if it were for you, guys.
- … to all my copywriting friends, who are always ready to answer my questions, critique my copy and for sharing your copy insights, thank you!
- … to Credo Tribe leaders, who are so open to share their stories and for lifting my spirit and inspiring me, salamuch!
- … to the whole Credo Tribe, for showing me that a real family from another mother really exist. I've never seen a group as close as we are… so thank you.
- … to the rest of the coaches and sexy boss Joanna, for being so supportive and helpful in making sure we are well taken care of… Salamat ng marami!
- Last but not the least, to this Tribe family, that never fails to amaze me with all the wins and setbacks + grit stories and anything in between, isang malaking group hug! Sama sama tayo sa tagumpay! Kapit lang! At take action!

P.S. The Saturday workshop we have with John really sealed the idea that we can be the best version of ourselves.

And it requires one thing from us…

That is, to take action.

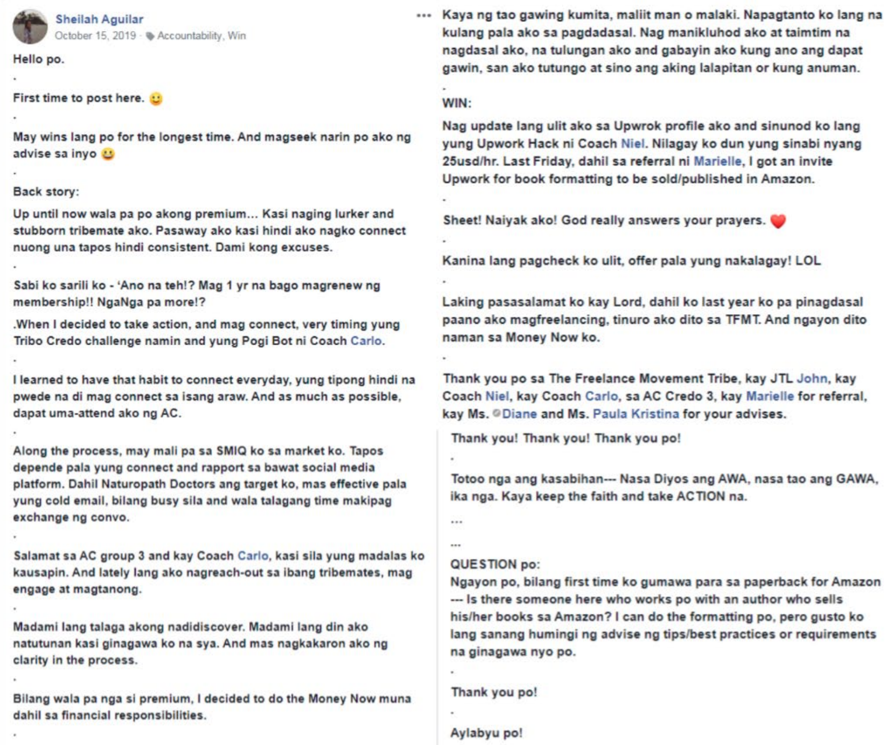
To have faith.

To implement.

And because of that, this is me now.

I'M A COPYWRITER. THIS IS WHAT I DO.

- Neri "pinanindigan ko na" Marcos



Sheilah Aguilar
October 15, 2019 · Accountability, Win

Hello po.

.

First time to post here. 🙂

.

May wins lang po for the longest time. And magseek narin po ako ng advise sa inyo 😃

.

Back story:

Up until now wala pa po akong premium... Kasi naging lurker and stubborn tribemate ako. Pasaway ako kasi hindi ako nagko connect nuong una tapos hindi consistent. Dami kong excuses.

.

Sabi ko sarili ko - 'Ano na teh!? Mag 1 yr na bago magrenew ng membership!! NgaNga pa more!?

.When I decided to take action, and mag connect, very timing yung Tribo Credo challenge namin and yung Pogi Bot ni Coach Carlo.

.

I learned to have that habit to connect everyday, yung tipong hindi na pwede na di mag connect sa isang araw. And as much as possible, dapat uma-attend ako ng AC.

.

Along the process, may mali pa sa SMIQ ko sa market ko. Tapos depende pala yung connect and rapport sa bawat social media platform. Dahil Naturopath Doctors ang target ko, mas effective pala yung cold email, bilang busy sila and wala talagang time makipag exchange ng convo.

.

Salamat sa AC group 3 and kay Coach Carlo, kasi sila yung madalas ko kausapin. And lately lang ako nagreach-out sa ibang tribemates, mag engage at magtanong.

.

Madami lang talaga akong nadidiscover. Madami lang din ako natutunan kasi ginagawa ko na sya. And mas nagkakaron ako ng clarity in the process.

.

Bilang wala pa nga si premium, I decided to do the Money Now muna dahil sa financial responsibilities.

.

Kaya ng tao gawing kumita, maliit man o malaki. Napagtanto ko lang na kulang pala ako sa pagdadasal. Nag manikluhod ako at taimtim na nagdasal ako, na tulungan ako and gabayin ako kung ano ang dapat gawin, san ako tutungo at sino ang aking lalapitan or kung anuman.

.

WIN:

Nag update lang ulit ako sa Upwrok profile ako and sinunod ko lang yung Upwork Hack ni Coach Niel. Nilagay ko dun yung sinabi nyang 25usd/hr. Last Friday, dahil sa referral ni Marielle, I got an invite Upwork for book formatting to be sold/published in Amazon.

.

Sheet! Naiyak ako! God really answers your prayers. ❤️

.

Kanina lang pagcheck ko ulit, offer pala yung nakalagay! LOL

.

Laking pasasalamat ko kay Lord, dahil ko last year ko pa pinagdasal paano ako magfreelancing, tinuro ako dito sa TFMT. And ngayon dito naman sa Money Now ko.

.

Thank you po sa The Freelance Movement Tribe, kay JTL John, kay Coach Niel, kay Coach Carlo, sa AC Credo 3, kay Marielle for referral, kay Ms. Diane and Ms. Paula Kristina for your advises.

Thank you! Thank you! Thank you po!

.

Totoo nga ang kasabihan--- Nasa Diyos ang AWA, nasa tao ang GAWA, ika nga. Kaya keep the faith and take ACTION na.

...

...

QUESTION po:

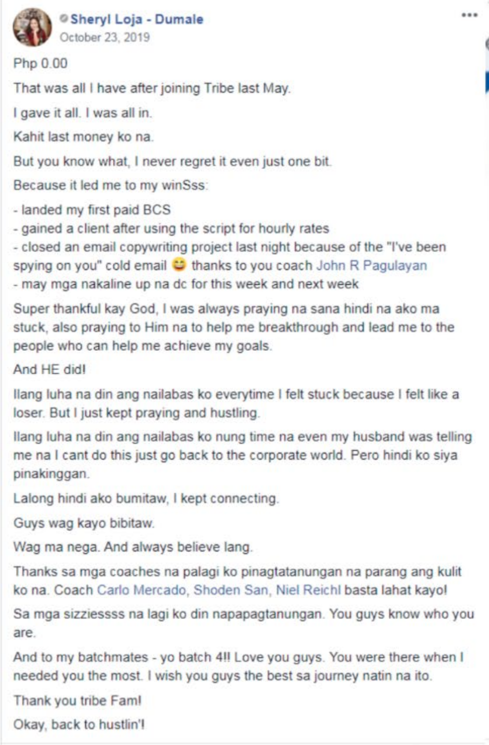
Ngayon po, bilang first time ko gumawa para sa paperback for Amazon --- Is there someone here who works po with an author who sells his/her books sa Amazon? I can do the formatting po, pero gusto ko lang sanang humingi ng advise ng tips/best practices or requirements na ginagawa nyo po.

.

Thank you po!

.

Aylabyu po!



Sheryl Loja - Dumale
October 23, 2019

Php 0.00

That was all I have after joining Tribe last May.

I gave it all. I was all in.

Kahit last money ko na.

But you know what, I never regret it even just one bit.

Because it led me to my winSss:

- landed my first paid BCS
- gained a client after using the script for hourly rates
- closed an email copywriting project last night because of the "I've been spying on you" cold email 😂 thanks to you coach John R Pagulayan
- may mga nakaline up na dc for this week and next week

Super thankful kay God, I was always praying na sana hindi na ako ma stuck, also praying to Him na to help me breakthrough and lead me to the people who can help me achieve my goals.

And HE did!

Ilang luha na din ang nailabas ko everytime I felt stuck because I felt like a loser. But I just kept praying and hustling.

Ilang luha na din ang nailabas ko nung time na even my husband was telling me na I cant do this just go back to the corporate world. Pero hindi ko siya pinakinggan.

Lalong hindi ako bumitaw, I kept connecting.

Guys wag kayo bibitaw.

Wag ma nega. And always believe lang.

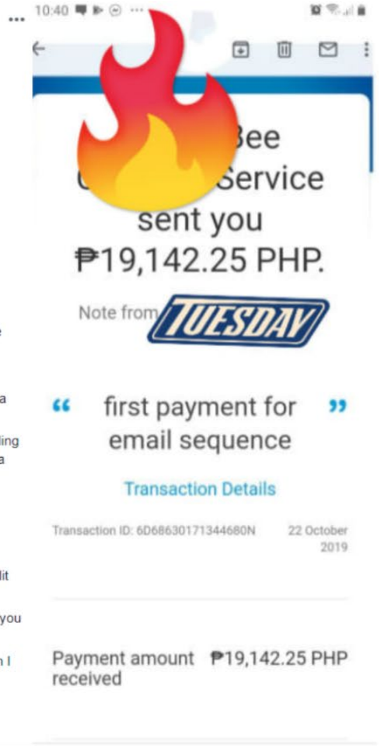
Thanks sa mga coaches na palagi ko pinagtatanungan na parang ang kulit ko na. Coach Carlo Mercado, Shoden San, Niel Reichl basta lahat kayo!

Sa mga sizziessss na lagi ko din napapagtanungan. You guys know who you are.

And to my batchmates - yo batch 4!! Love you guys. You were there when I needed you the most. I wish you guys the best sa journey natin na ito.

Thank you tribe Fam!

Okay, back to hustlin'!



Bee
Service
sent you
₱19,142.25 PHP.

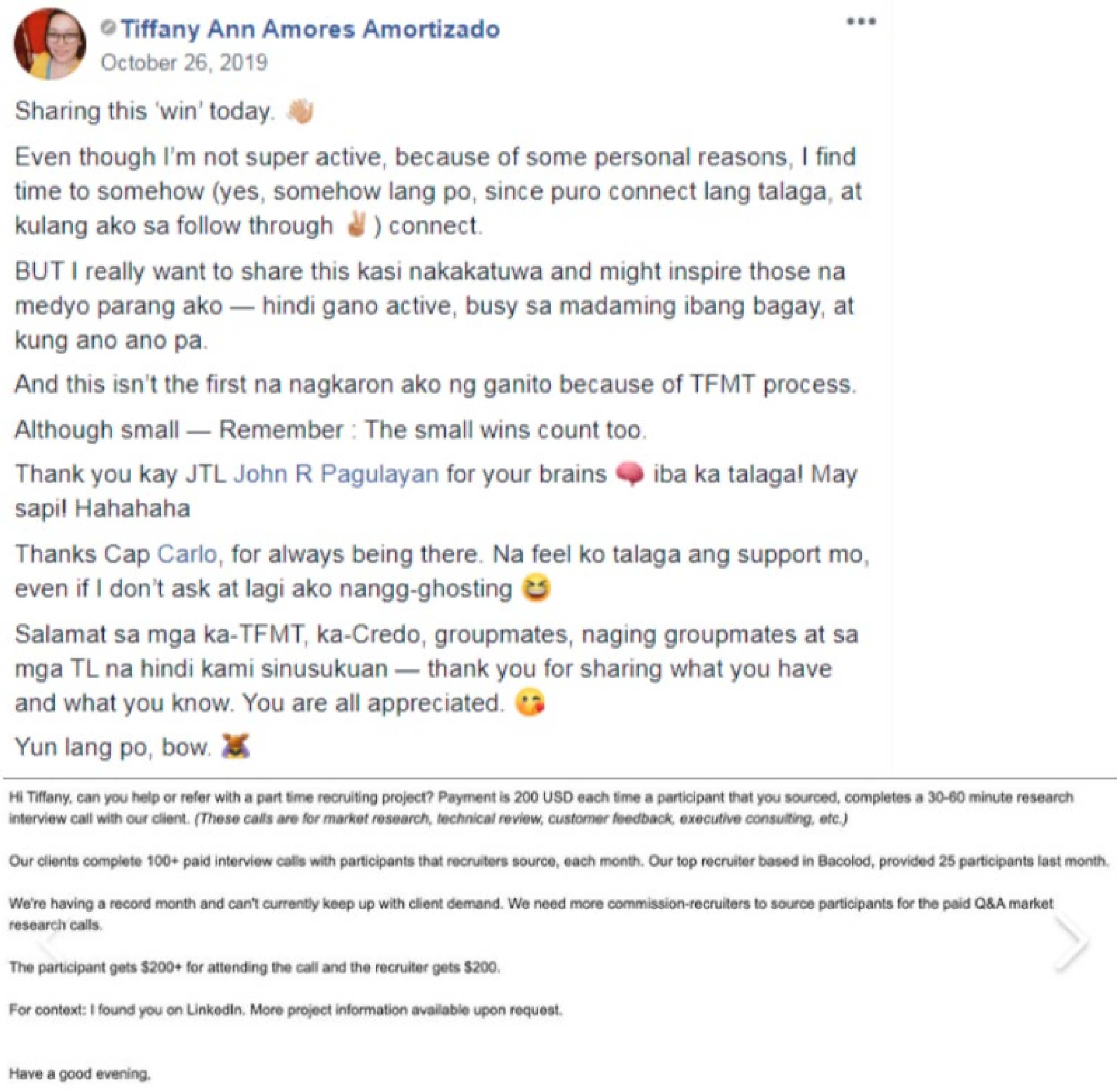
Note from

"first payment for email sequence"

Transaction Details

Transaction ID: 6D68630171344680N 22 October 2019

Payment amount received ₱19,142.25 PHP



Tiffany Ann Amores Amortizado
October 26, 2019

Sharing this 'win' today. 👋

Even though I'm not super active, because of some personal reasons, I find time to somehow (yes, somehow lang po, since puro connect lang talaga, at kulang ako sa follow through ✌️) connect.

BUT I really want to share this kasi nakakatuwa and might inspire those na medyo parang ako — hindi gano active, busy sa madaming ibang bagay, at kung ano ano pa.

And this isn't the first na nagkaron ako ng ganito because of TFMT process.

Although small — Remember : The small wins count too.

Thank you kay JTL John R Pagulayan for your brains 🧠 iba ka talaga! May sapi! Hahahaha

Thanks Cap Carlo, for always being there. Na feel ko talaga ang support mo, even if I don't ask at lagi ako nangg-ghosting 😆

Salamat sa mga ka-TFMT, ka-Credo, groupmates, naging groupmates at sa mga TL na hindi kami sinusukuan — thank you for sharing what you have and what you know. You are all appreciated. 😘

Yun lang po, bow. 🙇

Hi Tiffany, can you help or refer with a part time recruiting project? Payment is 200 USD each time a participant that you sourced, completes a 30-60 minute research interview call with our client. *(These calls are for market research, technical review, customer feedback, executive consulting, etc.)*

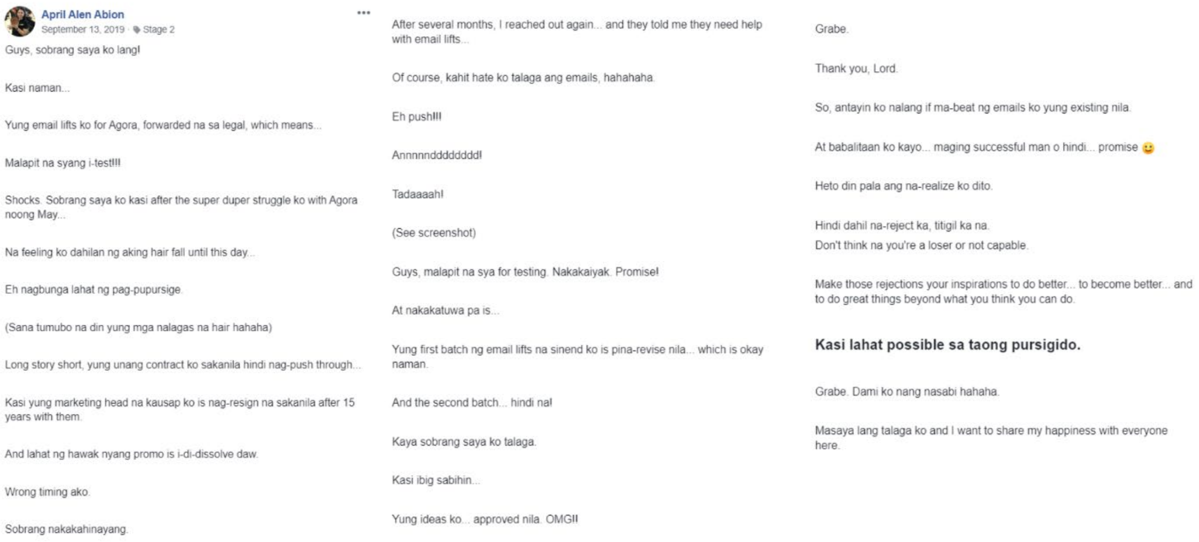
Our clients complete 100+ paid interview calls with participants that recruiters source, each month. Our top recruiter based in Bacolod, provided 25 participants last month.

We're having a record month and can't currently keep up with client demand. We need more commission-recruiters to source participants for the paid Q&A market research calls.

The participant gets $200+ for attending the call and the recruiter gets $200.

For context: I found you on LinkedIn. More project information available upon request.

Have a good evening,



April Alen Abion
September 13, 2019 · Stage 2

Guys, sobrang saya ko lang!

Kasi naman...

Yung email lifts ko for Agora, forwarded na sa legal, which means...

Malapit na syang i-test!!!

Shocks. Sobrang saya ko kasi after the super duper struggle ko with Agora noong May...

Na feeling ko dahilan ng aking hair fall until this day...

Eh nagbunga lahat ng pag-pupursige.

(Sana tumubo na din yung mga nalagas na hair hahaha)

Long story short, yung unang contract ko sakanila hindi nag-push through...

Kasi yung marketing head na kausap ko is nag-resign na sakanila after 15 years with them.

And lahat ng hawak nyang promo is i-di-dissolve daw.

Wrong timing ako.

Sobrang nakakahinayang.

After several months, I reached out again... and they told me they need help with email lifts...

Of course, kahit hate ko talaga ang emails, hahahaha.

Eh push!!!

Annnnnddddddddd!

Tadaaaah!

(See screenshot)

Guys, malapit na sya for testing. Nakakaiyak. Promise!

At nakakatuwa pa is...

Yung first batch ng email lifts na sinend ko is pina-revise nila... which is okay naman.

And the second batch... hindi na!

Kaya sobrang saya ko talaga.

Kasi ibig sabihin...

Yung ideas ko... approved nila. OMG!!

Grabe.

Thank you, Lord.

So, antayin ko nalang if ma-beat ng emails ko yung existing nila.

At babalitaan ko kayo... maging successful man o hindi... promise 🙂

Heto din pala ang na-realize ko dito.

Hindi dahil na-reject ka, titigil ka na.
Don't think na you're a loser or not capable.

Make those rejections your inspirations to do better... to become better... and to do great things beyond what you think you can do.

Kasi lahat possible sa taong pursigido.

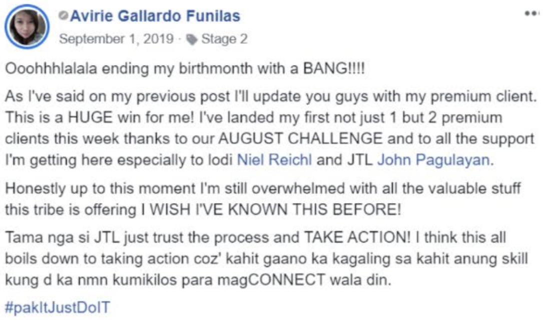
Grabe. Dami ko nang nasabi hahaha.

Masaya lang talaga ko and I want to share my happiness with everyone here.

Thanks April!

I made some slight edits to your firs lift and sent it off to legal. Same with your 1-3 lifts.

I will keep you posted when these start to test!'



Avirie Gallardo Funilas
September 1, 2019 · Stage 2

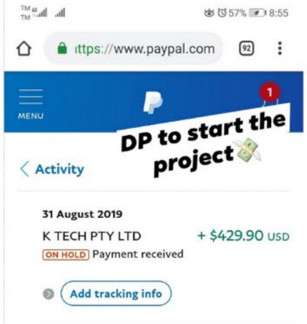
Ooohhhlalala ending my birthmonth with a BANG!!!!

As I've said on my previous post I'll update you guys with my premium client. This is a HUGE win for me! I've landed my first not just 1 but 2 premium clients this week thanks to our AUGUST CHALLENGE and to all the support I'm getting here especially to lodi Niel Reichl and JTL John Pagulayan.

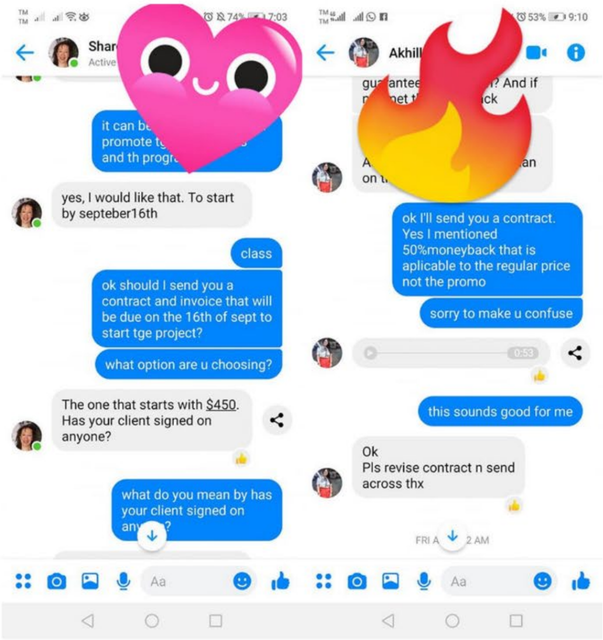
Honestly up to this moment I'm still overwhelmed with all the valuable stuff this tribe is offering I WISH I'VE KNOWN THIS BEFORE!

Tama nga si JTL just trust the process and TAKE ACTION! I think this all boils down to taking action coz' kahit gaano ka kagaling sa kahit anung skill kung d ka nmn kumikilos para magCONNECT wala din.

#pakItJustDoIT



31 August 2019
K TECH PTY LTD + $429.90 USD
ON HOLD Payment received



it can b
promote t
and th progr

yes, I would like that. To start by septeber16th

class

ok should I send you a contract and invoice that will be due on the 16th of sept to start tge project?

what option are u choosing?

The one that starts with $450. Has your client signed on anyone?

what do you mean by has your client signed on any ?

gu antee ? And if
n et t ck

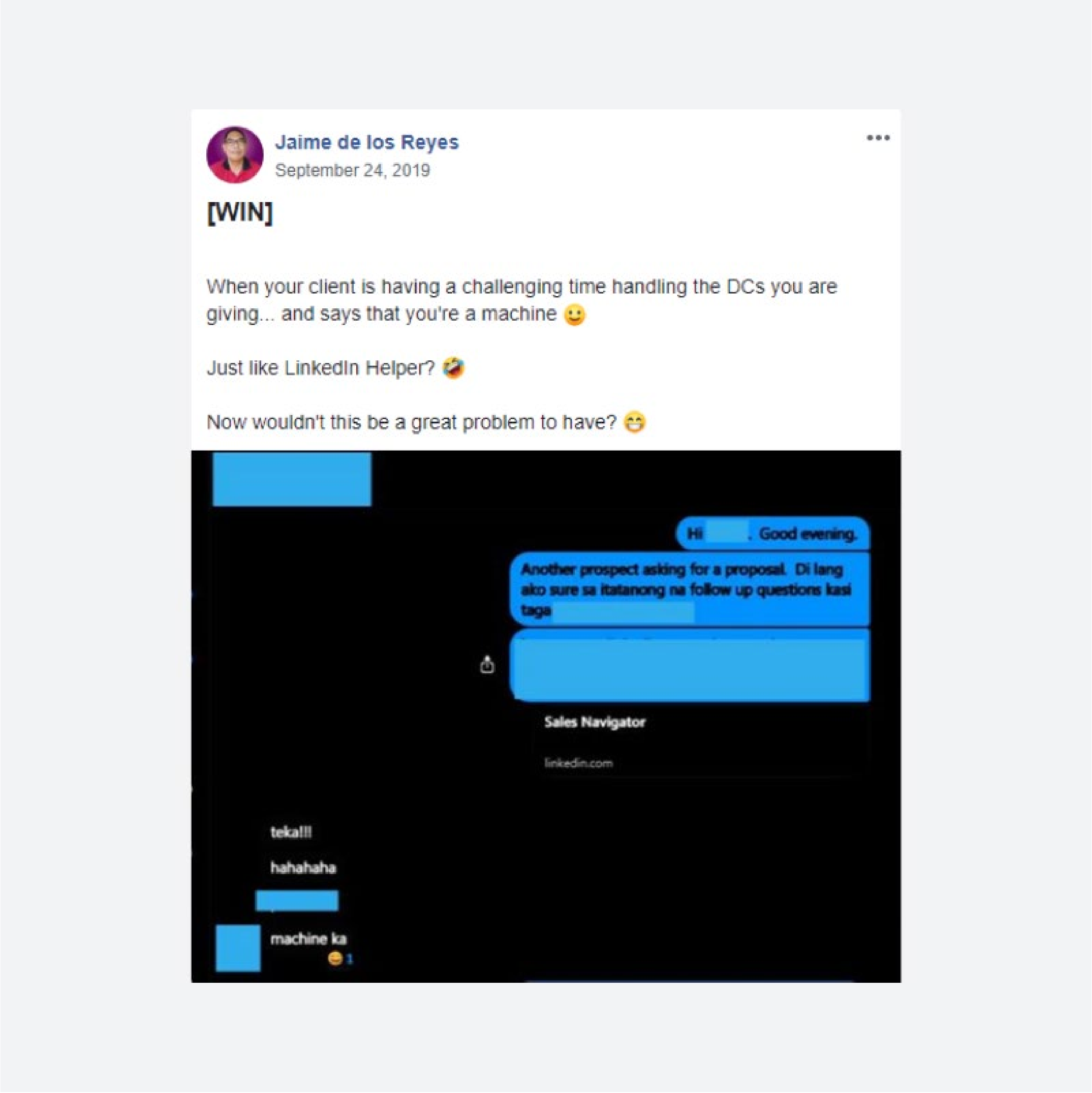
A an
on t

ok I'll send you a contract. Yes I mentioned 50%moneyback that is aplicable to the regular price not the promo

sorry to make u confuse

this sounds good for me

Ok
Pls revise contract n send across thx



Jaime de los Reyes
September 24, 2019

[WIN]

When your client is having a challenging time handling the DCs you are giving... and says that you're a machine 🙂

Just like LinkedIn Helper? 🤣

Now wouldn't this be a great problem to have? 😁

[redacted]

Hi [redacted]. Good evening.

Another prospect asking for a proposal. Di lang ako sure sa itatanong na follow up questions kasi taga [redacted]

[redacted]

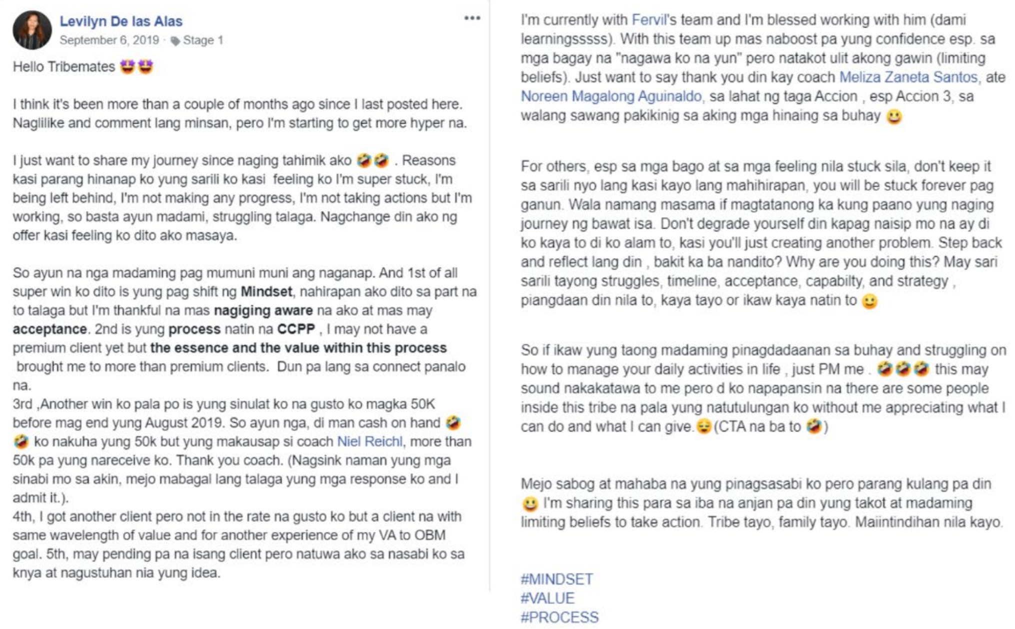
Sales Navigator
linkedin.com

teka!!!

hahahaha

[redacted]

[redacted] machine ka
😄 1



Levilyn De las Alas
September 6, 2019 · Stage 1

Hello Tribemates 🤩🤩

I think it's been more than a couple of months ago since I last posted here. Naglilike and comment lang minsan, pero I'm starting to get more hyper na.

I just want to share my journey since naging tahimik ako 🤣🤣 . Reasons kasi parang hinanap ko yung sarili ko kasi feeling ko I'm super stuck, I'm being left behind, I'm not making any progress, I'm not taking actions but I'm working, so basta ayun madami, struggling talaga. Nagchange din ako ng offer kasi feeling ko dito ako masaya.

So ayun na nga madaming pag mumuni muni ang naganap. And 1st of all super win ko dito is yung pag shift ng **Mindset**, nahirapan ako dito sa part na to talaga but I'm thankful na mas **nagiging aware** na ako at mas may **acceptance**. 2nd is yung **process** natin na **CCPP** , I may not have a premium client yet but **the essence and the value within this process** brought me to more than premium clients. Dun pa lang sa connect panalo na.
3rd ,Another win ko pala po is yung sinulat ko na gusto ko magka 50K before mag end yung August 2019. So ayun nga, di man cash on hand 🤣🤣 ko nakuha yung 50k but yung makausap si coach Niel Reichl, more than 50k pa yung nareceive ko. Thank you coach. (Nagsink naman yung mga sinabi mo sa akin, mejo mabagal lang talaga yung mga response ko and I admit it.).
4th, I got another client pero not in the rate na gusto ko but a client na with same wavelength of value and for another experience of my VA to OBM goal. 5th, may pending pa na isang client pero natuwa ako sa nasabi ko sa knya at nagustuhan nia yung idea.

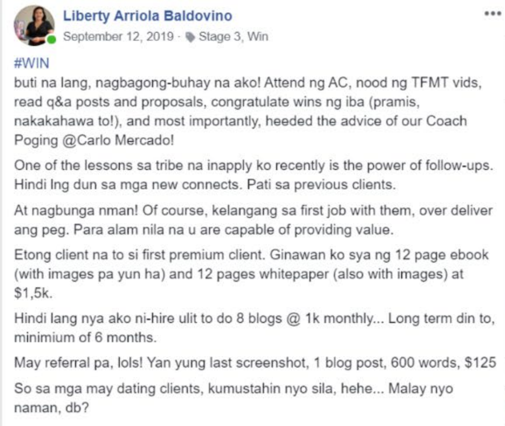
I'm currently with Fervil's team and I'm blessed working with him (dami learningsssss). With this team up mas naboost pa yung confidence esp. sa mga bagay na "nagawa ko na yun" pero natakot ulit akong gawin (limiting beliefs). Just want to say thank you din kay coach Meliza Zaneta Santos, ate Noreen Magalong Aguinaldo, sa lahat ng taga Accion , esp Accion 3, sa walang sawang pakikinig sa aking mga hinaing sa buhay 😃

For others, esp sa mga bago at sa mga feeling nila stuck sila, don't keep it sa sarili nyo lang kasi kayo lang mahihirapan, you will be stuck forever pag ganun. Wala namang masama if magtatanong ka kung paano yung naging journey ng bawat isa. Don't degrade yourself din kapag naisip mo na ay di ko kaya to di ko alam to, kasi you'll just creating another problem. Step back and reflect lang din , bakit ka ba nandito? Why are you doing this? May sari sarili tayong struggles, timeline, acceptance, capabilty, and strategy , piangdaan din nila to, kaya tayo or ikaw kaya natin to 🙂

So if ikaw yung taong madaming pinagdadaanan sa buhay and struggling on how to manage your daily activities in life , just PM me . 🤣🤣🤣 this may sound nakakatawa to me pero d ko napapansin na there are some people inside this tribe na pala yung natutulungan ko without me appreciating what I can do and what I can give.😔(CTA na ba to 🤣)

Mejo sabog at mahaba na yung pinagsasabi ko pero parang kulang pa din 😃 I'm sharing this para sa iba na anjan pa din yung takot at madaming limiting beliefs to take action. Tribe tayo, family tayo. Maiintindihan nila kayo.

#MINDSET
#VALUE
#PROCESS



Liberty Arriola Baldovino
September 12, 2019 · Stage 3, Win

#WIN
buti na lang, nagbagong-buhay na ako! Attend ng AC, nood ng TFMT vids, read q&a posts and proposals, congratulate wins ng iba (pramis, nakakahawa to!), and most importantly, heeded the advice of our Coach Poging @Carlo Mercado!

One of the lessons sa tribe na inapply ko recently is the power of follow-ups. Hindi lng dun sa mga new connects. Pati sa previous clients.

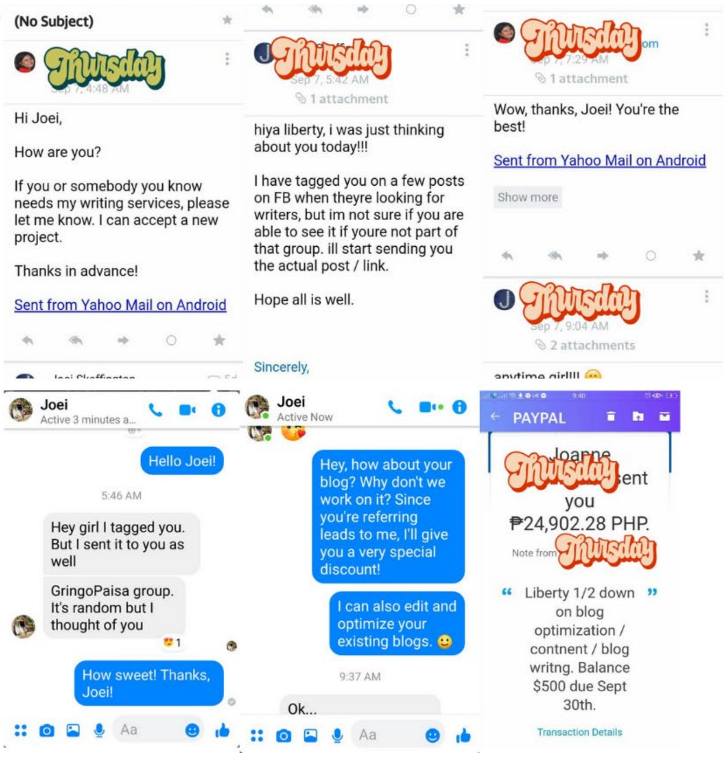
At nagbunga nman! Of course, kelangang sa first job with them, over deliver ang peg. Para alam nila na u are capable of providing value.

Etong client na to si first premium client. Ginawan ko sya ng 12 page ebook (with images pa yun ha) and 12 pages whitepaper (also with images) at $1,5k.

Hindi lang nya ako ni-hire ulit to do 8 blogs @ 1k monthly... Long term din to, minimium of 6 months.

May referral pa, lols! Yan yung last screenshot, 1 blog post, 600 words, $125

So sa mga may dating clients, kumustahin nyo sila, hehe... Malay nyo naman, db?



(No Subject)

[redacted]

Hi Joei,

How are you?

If you or somebody you know needs my writing services, please let me know. I can accept a new project.

Thanks in advance!

Sent from Yahoo Mail on Android

Joei
Active 3 minutes a...

Hello Joei!

5:46 AM

Hey girl I tagged you. But I sent it to you as well

GringoPaisa group. It's random but I thought of you

😍 1

How sweet! Thanks, Joei!

Aa

[redacted]
Sep 7, 5:42 AM
1 attachment

hiya liberty, i was just thinking about you today!!!

I have tagged you on a few posts on FB when theyre looking for writers, but im not sure if you are able to see it if youre not part of that group. ill start sending you the actual post / link.

Hope all is well.

Sincerely,

Joei
Active Now

Hey, how about your blog? Why don't we work on it? Since you're referring leads to me, I'll give you a very special discount!

I can also edit and optimize your existing blogs. 🙂

9:37 AM

Ok...

Aa

[redacted]
1 attachment

Wow, thanks, Joei! You're the best!

Sent from Yahoo Mail on Android

Show more

[redacted]
Sep 7, 9:04 AM
2 attachments

anytime girl!!! 😶

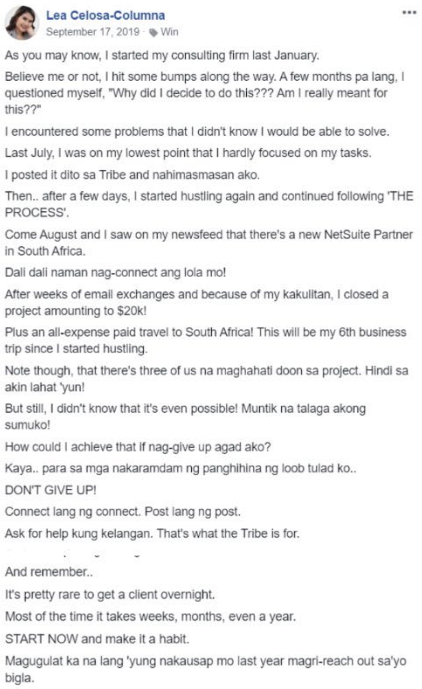
PAYPAL

Joanne [redacted] sent you
₱24,902.28 PHP.

Note from [redacted]

“ Liberty 1/2 down on blog optimization / contnent / blog writng. Balance $500 due Sept 30th. ”

Transaction Details



Lea Celosa-Columna
September 17, 2019 · Win

As you may know, I started my consulting firm last January.

Believe me or not, I hit some bumps along the way. A few months pa lang, I questioned myself, "Why did I decide to do this??? Am I really meant for this??"

I encountered some problems that I didn't know I would be able to solve.

Last July, I was on my lowest point that I hardly focused on my tasks.

I posted it dito sa Tribe and nahimasmasan ako.

Then.. after a few days, I started hustling again and continued following 'THE PROCESS'.

Come August and I saw on my newsfeed that there's a new NetSuite Partner in South Africa.

Dali dali naman nag-connect ang lola mo!

After weeks of email exchanges and because of my kakulitan, I closed a project amounting to $20k!

Plus an all-expense paid travel to South Africa! This will be my 6th business trip since I started hustling.

Note though, that there's three of us na maghahati doon sa project. Hindi sa akin lahat 'yun!

But still, I didn't know that it's even possible! Muntik na talaga akong sumuko!

How could I achieve that if nag-give up agad ako?

Kaya.. para sa mga nakaramdam ng panghihina ng loob tulad ko..

DON'T GIVE UP!

Connect lang ng connect. Post lang ng post.

Ask for help kung kelangan. That's what the Tribe is for.

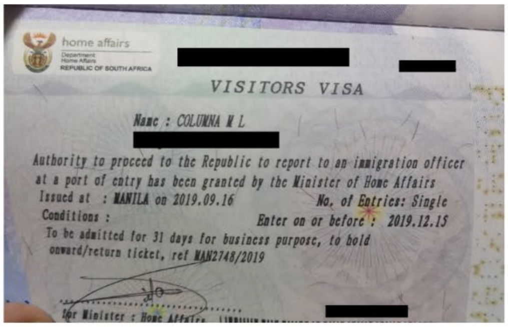
And remember..

It's pretty rare to get a client overnight.

Most of the time it takes weeks, months, even a year.

START NOW and make it a habit.

Magugulat ka na lang 'yung nakausap mo last year magri-reach out sa'yo bigla.



home affairs
Department
Home Affairs
REPUBLIC OF SOUTH AFRICA

[redacted]

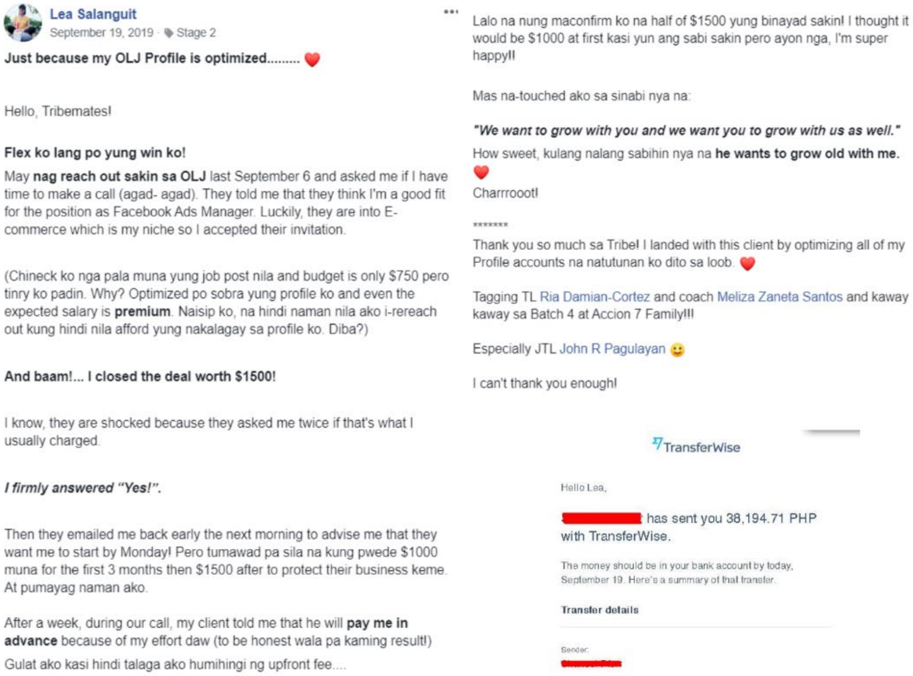
VISITORS VISA

Name : COLUMNA M L
[redacted]

Authority to proceed to the Republic to report to an immigration officer at a port of entry has been granted by the Minister of Home Affairs
Issued at : MANILA on 2019.09.16 No. of Entries: Single
Conditions : Enter on or before : 2019.12.15
To be admitted for 31 days for business purpose, to hold onward/return ticket, ref MAN2748/2019

for Minister : Home Affairs

[redacted]



Lea Salanguit
September 19, 2019 · Stage 2

Just because my OLJ Profile is optimized......... ❤️

Hello, Tribemates!

Flex ko lang po yung win ko!

May **nag reach out sakin sa OLJ** last September 6 and asked me if I have time to make a call (agad- agad). They told me that they think I'm a good fit for the position as Facebook Ads Manager. Luckily, they are into E-commerce which is my niche so I accepted their invitation.

(Chineck ko nga pala muna yung job post nila and budget is only $750 pero tinry ko padin. Why? Optimized po sobra yung profile ko and even the expected salary is **premium**. Naisip ko, na hindi naman nila ako i-rereach out kung hindi nila afford yung nakalagay sa profile ko. Diba?)

And baam!... I closed the deal worth $1500!

I know, they are shocked because they asked me twice if that's what I usually charged.

I firmly answered "Yes!".

Then they emailed me back early the next morning to advise me that they want me to start by Monday! Pero tumawad pa sila na kung pwede $1000 muna for the first 3 months then $1500 after to protect their business keme. At pumayag naman ako.

After a week, during our call, my client told me that he will **pay me in advance** because of my effort daw (to be honest wala pa kaming result!)

Gulat ako kasi hindi talaga ako humihingi ng upfront fee.... Lalo na nung maconfirm ko na half of $1500 yung binayad sakin! I thought it would be $1000 at first kasi yun ang sabi sakin pero ayon nga, I'm super happy!!

Mas na-touched ako sa sinabi nya na:

"We want to grow with you and we want you to grow with us as well."

How sweet, kulang nalang sabihin nya na **he wants to grow old with me.** ❤️

Charrrooot!

****

Thank you so much sa Tribe! I landed with this client by optimizing all of my Profile accounts na natutunan ko dito sa loob. ❤️

Tagging TL Ria Damian-Cortez and coach Meliza Zaneta Santos and kaway kaway sa Batch 4 at Accion 7 Family!!!

Especially JTL John R Pagulayan 🙂

I can't thank you enough!

TransferWise

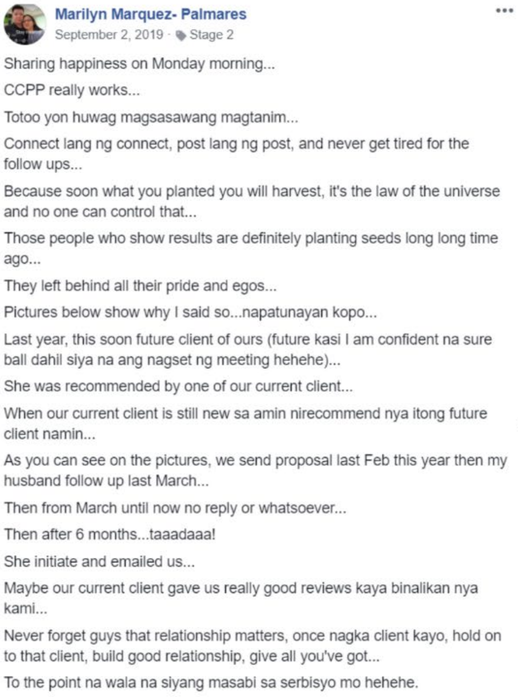
Hello Lea,

[redacted] has sent you 38,194.71 PHP with TransferWise.

The money should be in your bank account by today, September 19. Here's a summary of that transfer.

Transfer details

Sender:
[redacted]



Marilyn Marquez- Palmares
September 2, 2019 · Stage 2

Sharing happiness on Monday morning...

CCPP really works...

Totoo yon huwag magsasawang magtanim...

Connect lang ng connect, post lang ng post, and never get tired for the follow ups...

Because soon what you planted you will harvest, it's the law of the universe and no one can control that...

Those people who show results are definitely planting seeds long long time ago...

They left behind all their pride and egos...

Pictures below show why I said so...napatunayan kopo...

Last year, this soon future client of ours (future kasi I am confident na sure ball dahil siya na ang nagset ng meeting hehehe)...

She was recommended by one of our current client...

When our current client is still new sa amin nirecommend nya itong future client namin...

As you can see on the pictures, we send proposal last Feb this year then my husband follow up last March...

Then from March until now no reply or whatsoever...

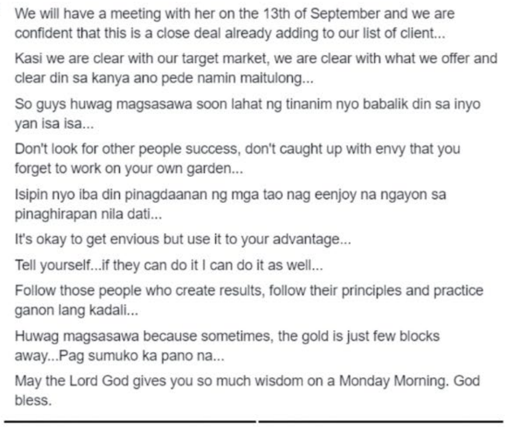
Then after 6 months...taaadaaa!

She initiate and emailed us...

Maybe our current client gave us really good reviews kaya binalikan nya kami...

Never forget guys that relationship matters, once nagka client kayo, hold on to that client, build good relationship, give all you've got...

To the point na wala na siyang masabi sa serbisyo mo hehehe.



We will have a meeting with her on the 13th of September and we are confident that this is a close deal already adding to our list of client...

Kasi we are clear with our target market, we are clear with what we offer and clear din sa kanya ano pede namin maitulong...

So guys huwag magsasawa soon lahat ng tinanim nyo babalik din sa inyo yan isa isa...

Don't look for other people success, don't caught up with envy that you forget to work on your own garden...

Isipin nyo iba din pinagdaanan ng mga tao nag eenjoy na ngayon sa pinaghirapan nila dati...

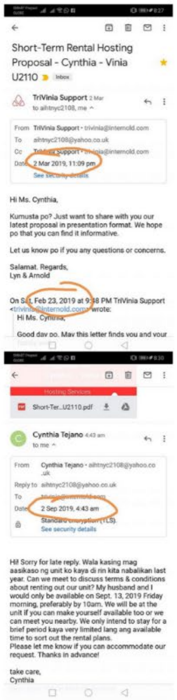
It's okay to get envious but use it to your advantage...

Tell yourself...if they can do it I can do it as well...

Follow those people who create results, follow their principles and practice ganon lang kadali...

Huwag magsasawa because sometimes, the gold is just few blocks away...Pag sumuko ka pano na...

May the Lord God gives you so much wisdom on a Monday Morning. God bless.



Short-Term Rental Hosting Proposal - Cynthia - Vinia U2110

TriVinia Support 2 Mar
to aihtnyc2108, me

From TriVinia Support • trivinia@internold.com
To aihtnyc2108@yahoo.co.uk
Cc TriVinia Support • trivinia@internold.com
Date 2 Mar 2019, 11:09 pm
See security details

Hi Ms. Cynthia,

Kumusta po? Just want to share with you our latest proposal in presentation format. We hope po that you can find it informative.

Let us know po if you any questions or concerns.

Salamat. Regards,
Lyn & Arnold

On Sat, Feb 23, 2019 at 9:38 PM TriVinia Support <trivinia@internold.com> wrote:
Hi Ms. Cynthia,

Good day po. May this letter finds you and your

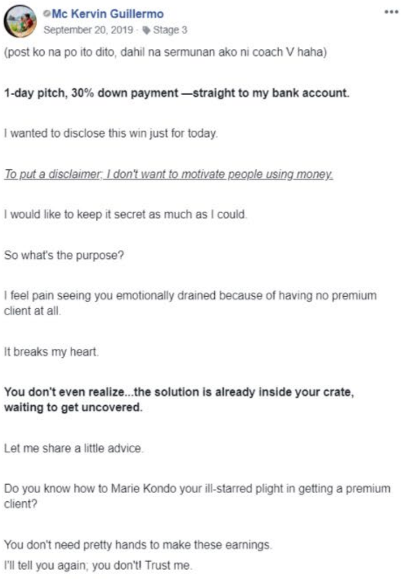
Hosting Services
Short-Ter...U2110.pdf

Cynthia Tejano 4:43 am
to me

From Cynthia Tejano • aihtnyc2108@yahoo.co.uk
Reply to aihtnyc2108@yahoo.co.uk
To trivinia@internold.com
Date 2 Sep 2019, 4:43 am
Standard encryption (TLS).
See security details

Hi! Sorry for late reply. Wala kasing mag aasikaso ng unit ko kaya di rin kita nabalikan last year. Can we meet to discuss terms & conditions about renting out our unit? My husband and I would only be available on Sept. 13, 2019 Friday morning, preferably by 10am. We will be at the unit if you can make yourself available too or we can meet you nearby. We only intend to stay for a brief period kaya very limited lang ang available time to sort out the rental plans.
Please let me know if you can accommodate our request. Thanks in advance!

take care,
Cynthia



Mc Kervin Guillermo
September 20, 2019 · Stage 3

(post ko na po ito dito, dahil na sermunan ako ni coach V haha)

1-day pitch, 30% down payment —straight to my bank account.

I wanted to disclose this win just for today.

To put a disclaimer; I don't want to motivate people using money.

I would like to keep it secret as much as I could.

So what's the purpose?

I feel pain seeing you emotionally drained because of having no premium client at all.

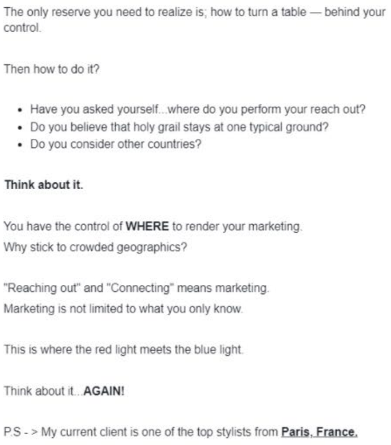
It breaks my heart.

You don't even realize...the solution is already inside your crate, waiting to get uncovered.

Let me share a little advice.

Do you know how to Marie Kondo your ill-starred plight in getting a premium client?

You don't need pretty hands to make these earnings.
I'll tell you again; you don't! Trust me.



The only reserve you need to realize is; how to turn a table — behind your control.

Then how to do it?

- Have you asked yourself...where do you perform your reach out?
- Do you believe that holy grail stays at one typical ground?
- Do you consider other countries?

Think about it.

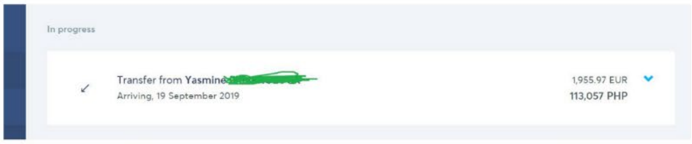
You have the control of **WHERE** to render your marketing.
Why stick to crowded geographics?

"Reaching out" and "Connecting" means marketing.
Marketing is not limited to what you only know.

This is where the red light meets the blue light.

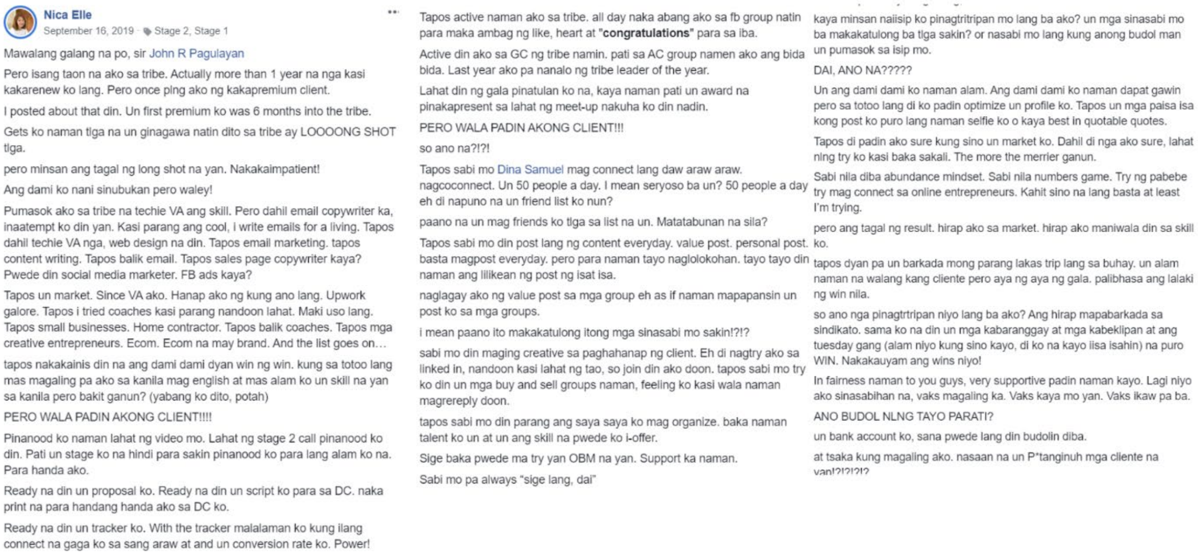
Think about it...**AGAIN!**

P.S - > My current client is one of the top stylists from **Paris, France.**



In progress

↙	Transfer from Yasmin[redacted] Arriving, 19 September 2019	1,955.97 EUR 113,057 PHP



Nica Elle
September 16, 2019 · Stage 2, Stage 1

Mawalang galang na po, sir John R Pagulayan

Pero isang taon na ako sa tribe. Actually more than 1 year na nga kasi kakarenew ko lang. Pero once plng ako ng kakapremium client.

I posted about that din. Un first premium ko was 6 months into the tribe.

Gets ko naman tlga na un ginagawa natin dito sa tribe ay LOOOONG SHOT tlga.

pero minsan ang tagal ng long shot na yan. Nakakaimpatient!

Ang dami ko nani sinubukan pero waley!

Pumasok ako sa tribe na techie VA ang skill. Pero dahil email copywriter ka, inaatempt ko din yan. Kasi parang ang cool, i write emails for a living. Tapos dahil techie VA nga, web design na din. Tapos email marketing. tapos content writing. Tapos balik email. Tapos sales page copywriter kaya? Pwede din social media marketer. FB ads kaya?

Tapos un market. Since VA ako. Hanap ako ng kung ano lang. Upwork galore. Tapos i tried coaches kasi parang nandoon lahat. Maki uso lang. Tapos small businesses. Home contractor. Tapos balik coaches. Tapos mga creative entrepreneurs. Ecom. Ecom na may brand. And the list goes on…

tapos nakakainis din na ang dami dami dyan win ng win. kung sa totoo lang mas magaling pa ako sa kanila mag english at mas alam ko un skill na yan sa kanila pero bakit ganun? (yabang ko dito, potah)

PERO WALA PADIN AKONG CLIENT!!!!

Pinanood ko naman lahat ng video mo. Lahat ng stage 2 call pinanood ko din. Pati un stage ko na hindi para sakin pinanood ko para lang alam ko na. Para handa ako.

Ready na din un proposal ko. Ready na din un script ko para sa DC. naka print na para handang handa ako sa DC ko.

Ready na din un tracker ko. With the tracker malalaman ko kung ilang connect na gaga ko sa sang araw at and un conversion rate ko. Power!

Tapos active naman ako sa tribe. all day naka abang ako sa fb group natin para maka ambag ng like, heart at **"congratulations"** para sa iba.

Active din ako sa GC ng tribe namin. pati sa AC group namen ako ang bida bida. Last year ako pa nanalo ng tribe leader of the year.

Lahat din ng gala pinatulan ko na, kaya naman pati un award na pinakapresent sa lahat ng meet-up nakuha ko din nadin.

PERO WALA PADIN AKONG CLIENT!!!

so ano na?!?!

Tapos sabi mo Dina Samuel mag connect lang daw araw araw. nagcoconnect. Un 50 people a day. I mean seryoso ba un? 50 people a day eh di napuno na un friend list ko nun?

paano na un mag friends ko tlga sa list na un. Matatabunan na sila?

Tapos sabi mo din post lang ng content everyday. value post. personal post. basta magpost everyday. pero para naman tayo naglolokohan. tayo tayo din naman ang lilikean ng post ng isat isa.

naglagay ako ng value post sa mga group eh as if naman mapapansin un post ko sa mga groups.

i mean paano ito makakatulong itong mga sinasabi mo sakin!?!?

sabi mo din maging creative sa paghahanap ng client. Eh di nagtry ako sa linked in, nandoon kasi lahat ng tao, so join din ako doon. tapos sabi mo try ko din un mga buy and sell groups naman, feeling ko kasi wala naman magrereply doon.

tapos sabi mo din parang ang saya saya ko mag organize. baka naman talent ko un at un ang skill na pwede ko i-offer.

Sige baka pwede ma try yan OBM na yan. Support ka naman.

Sabi mo pa always "sige lang, dai"

kaya minsan naiisip ko pinagtritripan mo lang ba ako? un mga sinasabi mo ba makakatulong ba tlga sakin? or nasabi mo lang kung anong budol man un pumasok sa isip mo.

DAI, ANO NA?????

Un ang dami dami ko naman alam. Ang dami dami ko naman dapat gawin pero sa totoo lang di ko padin optimize un profile ko. Tapos un mga paisa isa kong post ko puro lang naman selfie ko o kaya best in quotable quotes.

Tapos di padin ako sure kung sino un market ko. Dahil di nga ako sure, lahat nlng try ko kasi baka sakali. The more the merrier ganun.

Sabi nila diba abundance mindset. Sabi nila numbers game. Try ng pabebe try mag connect sa online entrepreneurs. Kahit sino na lang basta at least I'm trying.

pero ang tagal ng result. hirap ako sa market. hirap ako maniwala din sa skill ko.

tapos dyan pa un barkada mong parang lakas trip lang sa buhay. un alam naman na walang kang cliente pero aya ng aya ng gala. palibhasa ang lalaki ng win nila.

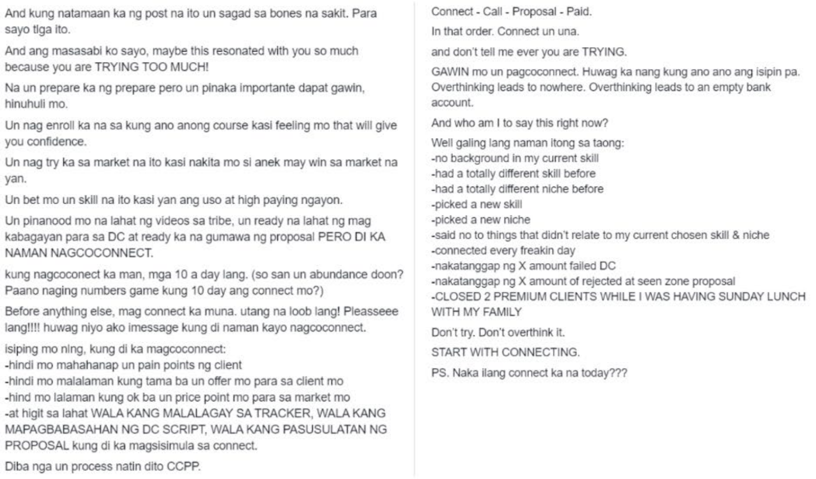
so ano nga pinagtrtripan niyo lang ba ako? Ang hirap mapabarkada sa sindikato. sama ko na din un mga kabaranggay at mga kabeklipan at ang tuesday gang (alam niyo kung sino kayo, di ko na kayo iisa isahin) na puro WIN. Nakakauyam ang wins niyo!

In fairness naman to you guys, very supportive padin naman kayo. Lagi niyo ako sinasabihan na, vaks magaling ka. Vaks kaya mo yan. Vaks ikaw pa ba.

ANO BUDOL NLNG TAYO PARATI?

un bank account ko, sana pwede lang din budolin diba.

at tsaka kung magaling ako. nasaan na un P*tanginuh mga cliente na yan!?!?!?!?



And kung natamaan ka ng post na ito un sagad sa bones na sakit. Para sayo tlga ito.

And ang masasabi ko sayo, maybe this resonated with you so much because you are TRYING TOO MUCH!

Na un prepare ka ng prepare pero un pinaka importante dapat gawin, hinuhuli mo.

Un nag enroll ka na sa kung ano anong course kasi feeling mo that will give you confidence.

Un nag try ka sa market na ito kasi nakita mo si anek may win sa market na yan.

Un bet mo un skill na ito kasi yan ang uso at high paying ngayon.

Un pinanood mo na lahat ng videos sa tribe, un ready na lahat ng mag kabagayan para sa DC at ready ka na gumawa ng proposal PERO DI KA NAMAN NAGCOCONNECT.

kung nagcoconect ka man, mga 10 a day lang. (so san un abundance doon? Paano naging numbers game kung 10 day ang connect mo?)

Before anything else, mag connect ka muna. utang na loob lang! Pleasseee lang!!!! huwag niyo ako imessage kung di naman kayo nagcoconnect.

isiping mo nlng, kung di ka magcoconnect:
-hindi mo mahahanap un pain points ng client
-hindi mo malalaman kung tama ba un offer mo para sa client mo
-hind mo lalaman kung ok ba un price point mo para sa market mo
-at higit sa lahat WALA KANG MALALAGAY SA TRACKER, WALA KANG MAPAGBABASAHAN NG DC SCRIPT, WALA KANG PASUSULATAN NG PROPOSAL kung di ka magsisimula sa connect.

Diba nga un process natin dito CCPP.

Connect - Call - Proposal - Paid.

In that order. Connect un una.

and don't tell me ever you are TRYING.

GAWIN mo un pagcoconnect. Huwag ka nang kung ano ano ang isipin pa. Overthinking leads to nowhere. Overthinking leads to an empty bank account.

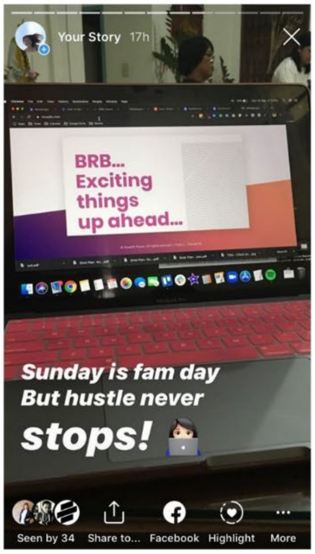
And who am I to say this right now?

Well galing lang naman itong sa taong:
-no background in my current skill
-had a totally different skill before
-had a totally different niche before
-picked a new skill
-picked a new niche
-said no to things that didn't relate to my current chosen skill & niche
-connected every freakin day
-nakatanggap ng X amount failed DC
-nakatanggap ng X amount of rejected at seen zone proposal
-CLOSED 2 PREMIUM CLIENTS WHILE I WAS HAVING SUNDAY LUNCH WITH MY FAMILY

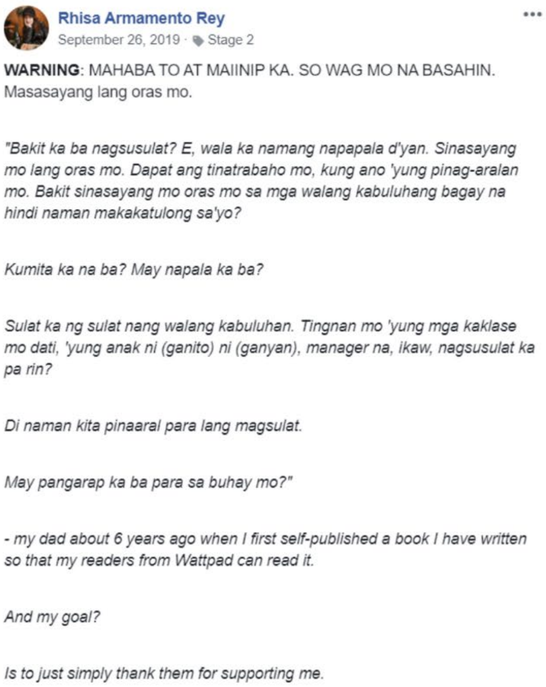
Don't try. Don't overthink it.

START WITH CONNECTING.

PS. Naka ilang connect ka na today???



Sunday is fam day
But hustle never
stops!



Rhisa Armamento Rey
September 26, 2019 · Stage 2

WARNING: MAHABA TO AT MAIINIP KA. SO WAG MO NA BASAHIN. Masasayang lang oras mo.

"Bakit ka ba nagsusulat? E, wala ka namang napapala d'yan. Sinasayang mo lang oras mo. Dapat ang tinatrabaho mo, kung ano 'yung pinag-aralan mo. Bakit sinasayang mo oras mo sa mga walang kabuluhang bagay na hindi naman makakatulong sa'yo?

Kumita ka na ba? May napala ka ba?

Sulat ka ng sulat nang walang kabuluhan. Tingnan mo 'yung mga kaklase mo dati, 'yung anak ni (ganito) ni (ganyan), manager na, ikaw, nagsusulat ka pa rin?

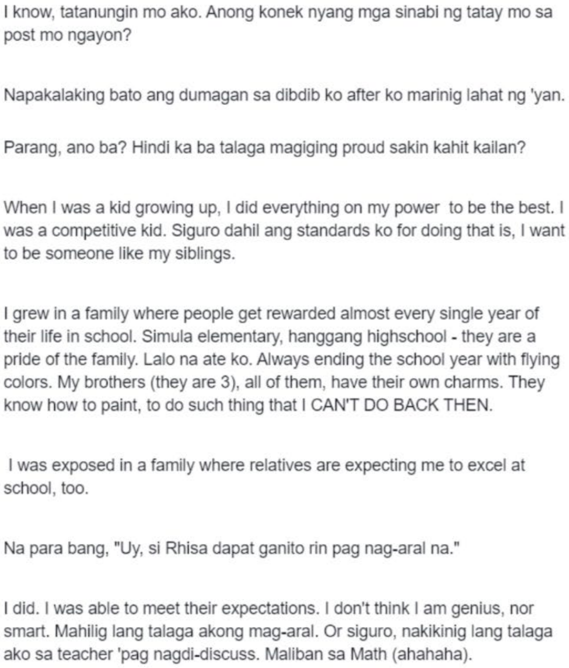
Di naman kita pinaaral para lang magsulat.

May pangarap ka ba para sa buhay mo?"

- my dad about 6 years ago when I first self-published a book I have written so that my readers from Wattpad can read it.

And my goal?

Is to just simply thank them for supporting me.



I know, tatanungin mo ako. Anong konek nyang mga sinabi ng tatay mo sa post mo ngayon?

Napakalaking bato ang dumagan sa dibdib ko after ko marinig lahat ng 'yan.

Parang, ano ba? Hindi ka ba talaga magiging proud sakin kahit kailan?

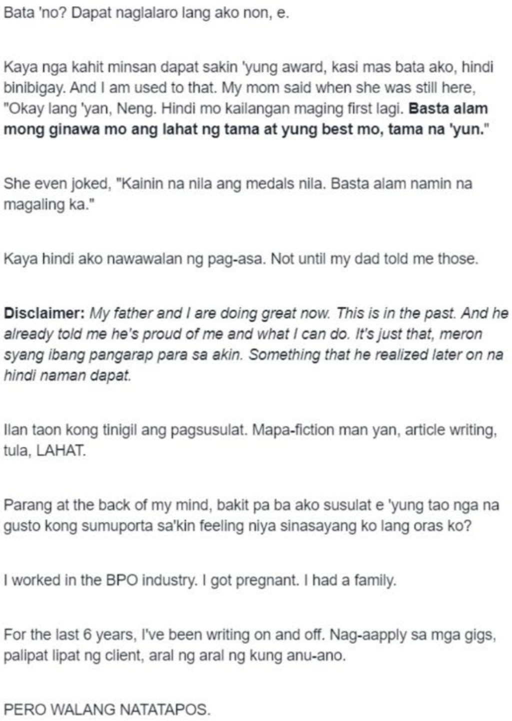
When I was a kid growing up, I did everything on my power to be the best. I was a competitive kid. Siguro dahil ang standards ko for doing that is, I want to be someone like my siblings.

I grew in a family where people get rewarded almost every single year of their life in school. Simula elementary, hanggang highschool - they are a pride of the family. Lalo na ate ko. Always ending the school year with flying colors. My brothers (they are 3), all of them, have their own charms. They know how to paint, to do such thing that I CAN'T DO BACK THEN.

I was exposed in a family where relatives are expecting me to excel at school, too.

Na para bang, "Uy, si Rhisa dapat ganito rin pag nag-aral na."

I did. I was able to meet their expectations. I don't think I am genius, nor smart. Mahilig lang talaga akong mag-aral. Or siguro, nakikinig lang talaga ako sa teacher 'pag nagdi-discuss. Maliban sa Math (ahahaha).



Bata 'no? Dapat naglalaro lang ako non, e.

Kaya nga kahit minsan dapat sakin 'yung award, kasi mas bata ako, hindi binibigay. And I am used to that. My mom said when she was still here, "Okay lang 'yan, Neng. Hindi mo kailangan maging first lagi. **Basta alam mong ginawa mo ang lahat ng tama at yung best mo, tama na 'yun.**"

She even joked, "Kainin na nila ang medals nila. Basta alam namin na magaling ka."

Kaya hindi ako nawawalan ng pag-asa. Not until my dad told me those.

Disclaimer: *My father and I are doing great now. This is in the past. And he already told me he's proud of me and what I can do. It's just that, meron syang ibang pangarap para sa akin. Something that he realized later on na hindi naman dapat.*

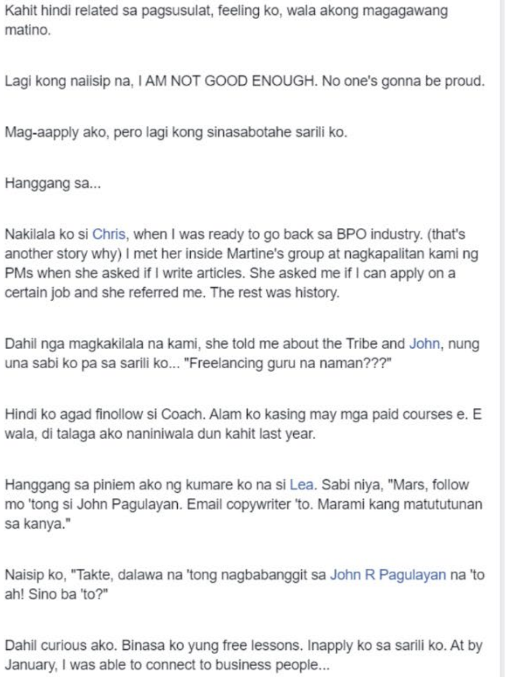
Ilan taon kong tinigil ang pagsusulat. Mapa-fiction man yan, article writing, tula, LAHAT.

Parang at the back of my mind, bakit pa ba ako susulat e 'yung tao nga na gusto kong sumuporta sa'kin feeling niya sinasayang ko lang oras ko?

I worked in the BPO industry. I got pregnant. I had a family.

For the last 6 years, I've been writing on and off. Nag-aapply sa mga gigs, palipat lipat ng client, aral ng aral ng kung anu-ano.

PERO WALANG NATATAPOS.



Kahit hindi related sa pagsusulat, feeling ko, wala akong magagawang matino.

Lagi kong naiisip na, I AM NOT GOOD ENOUGH. No one's gonna be proud.

Mag-aapply ako, pero lagi kong sinasabotahe sarili ko.

Hanggang sa...

Nakilala ko si Chris, when I was ready to go back sa BPO industry. (that's another story why) I met her inside Martine's group at nagkapalitan kami ng PMs when she asked if I write articles. She asked me if I can apply on a certain job and she referred me. The rest was history.

Dahil nga magkakilala na kami, she told me about the Tribe and John, nung una sabi ko pa sa sarili ko... "Freelancing guru na naman???"

Hindi ko agad finollow si Coach. Alam ko kasing may mga paid courses e. E wala, di talaga ako naniniwala dun kahit last year.

Hanggang sa piniem ako ng kumare ko na si Lea. Sabi niya, "Mars, follow mo 'tong si John Pagulayan. Email copywriter 'to. Marami kang matututunan sa kanya."

Naisip ko, "Takte, dalawa na 'tong nagbabanggit sa John R Pagulayan na 'to ah! Sino ba 'to?"

Dahil curious ako. Binasa ko yung free lessons. Inapply ko sa sarili ko. At by January, I was able to connect to business people...

Dahil curious ako. Binasa ko yung free lessons. Inapply ko sa sarili ko. At by January, I was able to connect to business people...

Parang sabi ko pa noon, "Shet, parang hirap naman nito.."

Pero I was able to land my freelance client by March. And it's an email copywriting gig for $300. I got her thru chat. No call. But with a proposal.

Something na di ko magagawa kung hindi dahil sa emails ni John at sa free lessons inside the workshop.

Kaya 'pag may nagsasabi sakin na, "ginawa ko na naman lahat, pero di talaga ako makakuha ng client", naiinis ako. Inis in a way na gusto ko silang tanungin.. "Ginawa mo ba talaga LAHAT-LAHAT? O baka naman, feeling mo lang ginawa mo lahat?"

Anyway...

Marami pa akong pinagdaanan pero alam kong naiinip ka na. Sabi mo siguro, "Ito lang sasabihin ni Rhisa? Dumaldal na naman sya wala naman kwenta."

I don't know if you noticed that I have not been active posting for the last month since we had a meetup ng mga batch 4 with the coaches..

The reason why is..

I got serious **connecting**.

I had some serious call with LoDina last month and that is one of those reasons bakit ako umalis mula sa coaches at nagpunta sa current market ko ngayon - which is ecomm (skincare/cosmetics). Maraming golden nuggets sa call na 'yun at isa 'yun sa mga naging eye-opener for me.

At 'yung araw-araw na AHA MOMENT 'ko with Coach Niel. Ito 'yung tao na takot na takot ako dati nung bago pa lang ako rito. Pero ngayon, sobrang laking pasasalamat ko. He's one of those people who trusted me.

Another one is 'yung meet-up mismo ng batch 4 with the coaches at 'yung chat namin ni Coach Carlo.

'YUng pagkakasabi niya na... "Ayusin mo muna limiting beliefs mo."

Before talking to these people, I have a limiting belief na di ko kaya. Na di ko kayang magbigay ng results. Kasi, tatay ko nga di naniniwala na kaya ko e, diba?

Kasi, sino ba naman ako? Hindi naman ako si April Alen Abion.. at lalong hindi ako si John Pagulayan.

Nakalimutan ko, di naman talaga ako sila. Kasi ako si Rhisa. And I have my own life, my own career, my own journey.

Fast forward to today, I can say that I was able to get out of that belief na hindi ko kaya. Because just yesterday, I CLOSED MY FIRST PREMIUM CLIENT. (see pics attached).

More than the monetary win, it's the lesson that I learned ang pinaka WIN ko rito.

Iyon yung, **"I am me. I have my own journey. And it's me who will decide whether I will be successful or not. Not the course. Not the people around me. And certainly not what happened in the past."**

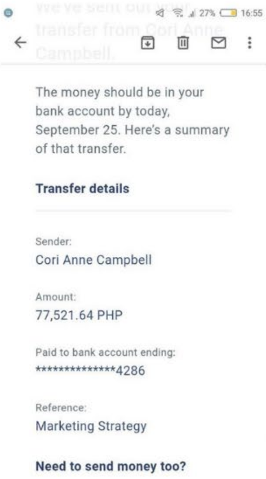
Kaya ikaw? Feeling mo, wala ka napapala? Baka may kulang pa.

O baka ikaw mismo yung kulang. Baka kasi gawa ka ng gawa, pero wala naman sa loob mo kung ano ang ginagawa mong pagtulong.

Sige, gang dito na lang. Malamang nangawit na leeg mo pagbabasa. Kaya tatapusin ko na.

Salamat sa mga kaibigan kong walang sawang sumusuporta! Alam niyo na sino sino kayo. Di ko na itatag kasi konti lang naman kayo. Hahaha! Sa mga unang taong nakaalam... labs ko kayo!!!

Thankful for this TRIBE. ❤️



We've sent out your transfer from Cori Anne Campbell.

The money should be in your bank account by today, September 25. Here's a summary of that transfer.

Transfer details

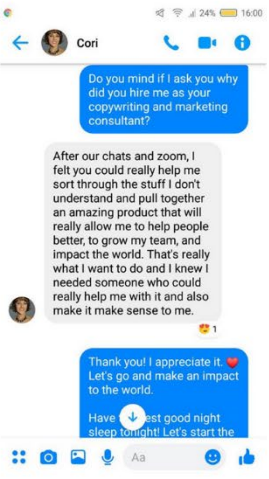
Sender:
Cori Anne Campbell

Amount:
77,521.64 PHP

Paid to bank account ending:
**************4286

Reference:
Marketing Strategy

Need to send money too?



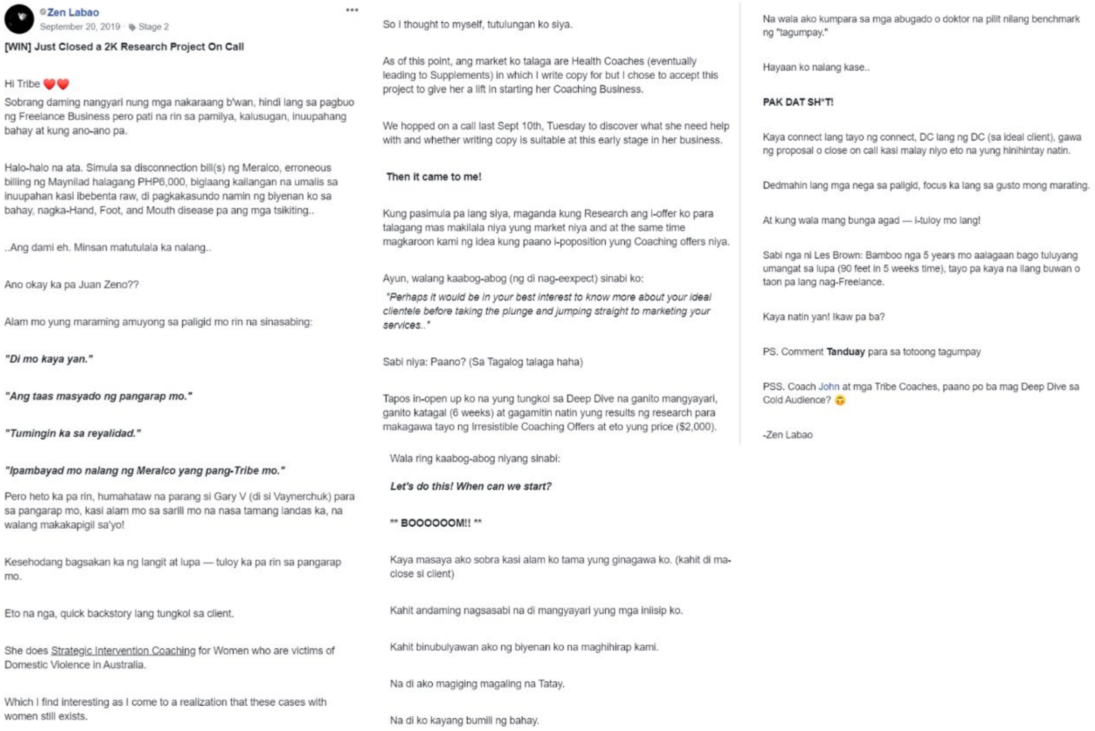
Do you mind if I ask you why did you hire me as your copywriting and marketing consultant?

After our chats and zoom, I felt you could really help me sort through the stuff I don't understand and pull together an amazing product that will really allow me to help people better, to grow my team, and impact the world. That's really what I want to do and I knew I needed someone who could really help me with it and also make it make sense to me.

😍 1

Thank you! I appreciate it. ❤️
Let's go and make an impact to the world.

Have t[illegible]est good night sleep tonight! Let's start the



Zen Labao

September 20, 2019 · Stage 2

[WIN] Just Closed a 2K Research Project On Call

Hi Tribe ❤️❤️

Sobrang daming nangyari nung mga nakaraang b'wan, hindi lang sa pagbuo ng Freelance Business pero pati na rin sa pamilya, kalusugan, inuupahang bahay at kung ano-ano pa.

Halo-halo na ata. Simula sa disconnection bill(s) ng Meralco, erroneous billing ng Maynilad halagang PHP6,000, biglaang kailangan na umalis sa inuupahan kasi ibebenta raw, di pagkakasundo namin ng biyenan ko sa bahay, nagka-Hand, Foot, and Mouth disease pa ang mga tsikiting..

..Ang dami eh. Minsan matutulala ka nalang..

Ano okay ka pa Juan Zeno??

Alam mo yung maraming amuyong sa paligid mo rin na sinasabing:

"Di mo kaya yan."

"Ang taas masyado ng pangarap mo."

"Tumingin ka sa reyalidad."

"Ipambayad mo nalang ng Meralco yang pang-Tribe mo."

Pero heto ka pa rin, humahataw na parang si Gary V (di si Vaynerchuk) para sa pangarap mo, kasi alam mo sa sarili mo na nasa tamang landas ka, na walang makakapigil sa'yo!

Kesehodang bagsakan ka ng langit at lupa — tuloy ka pa rin sa pangarap mo.

Eto na nga, quick backstory lang tungkol sa client.

She does Strategic Intervention Coaching for Women who are victims of Domestic Violence in Australia.

Which I find interesting as I come to a realization that these cases with women still exists.

So I thought to myself, tutulungan ko siya.

As of this point, ang market ko talaga are Health Coaches (eventually leading to Supplements) in which I write copy for but I chose to accept this project to give her a lift in starting her Coaching Business.

We hopped on a call last Sept 10th, Tuesday to discover what she need help with and whether writing copy is suitable at this early stage in her business.

Then it came to me!

Kung pasimula pa lang siya, maganda kung Research ang i-offer ko para talagang mas makilala niya yung market niya and at the same time magkaroon kami ng idea kung paano i-poposition yung Coaching offers niya.

Ayun, walang kaabog-abog (ng di nag-eexpect) sinabi ko:

"Perhaps it would be in your best interest to know more about your ideal clientele before taking the plunge and jumping straight to marketing your services.."

Sabi niya: Paano? (Sa Tagalog talaga haha)

Tapos in-open up ko na yung tungkol sa Deep Dive na ganito mangyayari, ganito katagal (6 weeks) at gagamitin natin yung results ng research para makagawa tayo ng Irresistible Coaching Offers at eto yung price ($2,000).

Wala ring kaabog-abog niyang sinabi:

Let's do this! When can we start?

**** BOOOOOOM!! ****

Kaya masaya ako sobra kasi alam ko tama yung ginagawa ko. (kahit di ma-close si client)

Kahit andaming nagsasabi na di mangyayari yung mga iniisip ko.

Kahit binubulyawan ako ng biyenan ko na maghihirap kami.

Na di ako magiging magaling na Tatay.

Na di ko kayang bumili ng bahay.

Na wala ako kumpara sa mga abugado o doktor na pilit nilang benchmark ng "tagumpay."

Hayaan ko nalang kase..

PAK DAT SH*T!

Kaya connect lang tayo ng connect, DC lang ng DC (sa ideal client), gawa ng proposal o close on call kasi malay niyo eto na yung hinihintay natin.

Dedmahin lang mga nega sa paligid, focus ka lang sa gusto mong marating.

At kung wala mang bunga agad — i-tuloy mo lang!

Sabi nga ni Les Brown: Bamboo nga 5 years mo aalagaan bago tuluyang umangat sa lupa (90 feet in 5 weeks time), tayo pa kaya na ilang buwan o taon pa lang nag-Freelance.

Kaya natin yan! Ikaw pa ba?

PS. Comment **Tanduay** para sa totoong tagumpay

PSS. Coach John at mga Tribe Coaches, paano po ba mag Deep Dive sa Cold Audience? 🙃

-Zen Labao

Angeline Viray-Macabuag is 😇 feeling blessed.
August 15, 2019 ·

FINALLY! I can share this win!!!

IMPORTANT NOTE: PLEASE DO NOT SCREENSHOT OR SHARE ANY OF THESE NOR THE PHOTOS OUTSIDE THE TRIBE (for my client's privacy and the project's confidentiality). I trust you guys. Thanks!

TLDR: Contract signed for our first project for a new logistics app. Once project yields positive results, we'll continue with the original plan of a business partnership.. monthly 6 digits PHP salary with equity and Managing Partner role. For now, barya muna. Hehe.

WARNING: Long post ahead, but worth reading! Miniserye, haha. Mahaba background story kasi it shows how TMFT has really helped me grow as a person and entrepreneur/freelancer.

My Timeline:

The Past: Startup Founder, Product and UX Consultant, gigs and events here and there. I was also working on a bunch of new ideas. I was on fire. 🔥
May 2018: Found out I was pregnant. I was ecstatic. But my career life had to slow down. 🐢
December 2018: Gave birth to a beautiful baby girl. 👶 I was so blessed! But no one told me this was a double/triple shift gig. 🤯
February 2019: Joined the Tribe. I was desperately trying to get back to work on gigs. I couldn't. I was too preoccupied by my new normal. But I've been a long time stalker of JTL since I heard about him from a freelancing group.. I subbed and found his free emails very valuable. Effective. He knows his stuff. When I got the chance, I really marked my calendar in the enrollment. I missed batch 2 but I got in batch 3. No brainer, I paid the yearly fee.
March 2019: I was trying to get back to my startup, Beep a Ride (pa-like po ng page haha shameless plug). It's hard! I'm just too busy and I was trying to do exclusive breastfeeding but starting with low milk supply. Super struggle and very time consuming. All that research, seeing doctors, every 3-hours pumping, "unli latch", supplements, etc.
February-April 2019: I was trying to do the TFMT lessons, learn from them, read from the forums, but nothing was happening. I couldn't build my momentum because being a first time mom made me so preoccupied. My baby was (and still is) super clingy so I couldn't make tiempo, you know? 🤦‍♀️

April 2019: I finally got my momentum 🎉 especially since I saw the LinkedIn strategy that JTL shared. I was adept at LinkedIn so I felt confident that I can do it even just on my phone while baby is sleeping. So I started prospecting when baby sleeps — in my arms. Multitasking Kween! 👑

May 2, 2019: I had my first DM (discovery meeting) with a celebrity! My tribemates know who he is. Hehe. It was not necessarily a prospect from my TFMT prospecting efforts — the lead came from one of my mentors in PSIA. I was the only one he recommended to him. He knows I'm an expert in the transportation and logistics space and this prospect is looking to get into that space. But I attribute this win to TFMT because everything I did after that, I applied the lessons. See first screenshot for our first ever convo. I still find it funny until now.

After this first meeting, he introduced me to one of his partners. They both loved me right away. Unfortunately, these are all verbal and it's awkward to ask them to document the words again (maybe after the work, I can send a survey). But they said, the reason they went with me were the following:
- The recommendation from their "tech guru";
- I seem to know my stuff (from the May 2 meeting);
- I seem to be the voice of the market (yay);
- I say and give no BS (they asked me questions and I answered them honestly); and
- They liked me as a person and as a family woman.

I wouldn't have gotten those raving comments without the confidence I gained by being prepared, thanks to the TFMT lessons. I'm already confident on my own, but the preparation just made me feel more empowered and knowledgeable.

We've started "working" together since.. very informal. I was already helping them out identify their market etc, and they decided to make me the Managing Partner with equity. We even already discussed numbers. But their partners were fraught with fear and doubt that the idea will tank and they'd waste money in salary and other expenses (devs, etc). It was my golden ticket — User Research is exactly what they needed, and is my forte in UX. So, we had calls, in-Person meetings, etc. just to get things rolling. They appreciated the fact that they got progress only from ME and not from the their partners, because I've been providing them value — even while not getting paid yet. I was just leading them to the right path, not exactly doing the work. Just sharing with them stuff they can do. And it's yielding progress and results for them already. So it was a no brainer when I offered to do User Research for them first before we engage in a long term relationship like the business partnerships.

Proposal sent, calls done, contracts sent — and it was all a breeze! (Thanks for helping me with my proposal when I posted. Thank you, Coaches and Tribemates!) They even sent me the first half before I sent the contract.. and now, I'm just waiting on the last half since they just signed the contract TODAY after clarifying some things with them. All I can see in this relationship is TRUST and CONFIDENCE. I couldn't be any prouder.

Now here is the MMK-side of it.

While I was courting them (3+ months) up to the payment and contract, my husband and I are both jobless. Yes, jobless.. with a 7-month old. Hubby resigned June 2018 and I was living off of my startup (and cryptocurrency, lels) since June 2017. We were both trying to make it in the "work from home" space but things aren't working out. When my savings (and crypto) ran out, I was living off of the earnings from my startup that I cannot scale because of government regulations. So that startup is kind of stuck in a rut and we're just serving current clients. But the influx of transactions are very — fickle. It's not regular, it's not always huge. But it kind of paid the bills — until the dead months of rentals (June-August). Imagine us living off of every cent!

This contract came at the most opportune time. The first deposit (without contract) came when we already spent our last cash for 2 days worth of food, our baby's milk and diapers for a week, and with an impending demand letter from a Chinese friend who I owed 3 months worth of PDC (checking account closed). That's estafa if I couldn't pay in the next few days. The deposit came in on August 7, and I got the notice that a demand letter will be sent August 6. Fast and furious, I called my client about the engagement and sure enough, we agreed on the price. They asked for a discount from $2000 to $1700 project fee for a user research for 2 personas and concept evaluation. That's it! Paid my Chinese friend the next day. Phew! 🤦‍♀️

Now, it's happening again — only 500 PHP left to our name, 1 day worth of food left, and 1 week worth of milk and diapers for baby. Contract got signed TODAY and most likely will get the last half tomorrow. This time, we need to pay for the next month for my Chinese friend and our association dues in the condo.. 6 months worth of unpaid dues or we'll lose our utilities!

No internet and electricity = game over.

I'm just sad I couldn't at least pamper myself a little with my first premium client earnings.. but at least we get to solve problems. This wouldn't be the last. This is only the first of many!

I'm just sad I couldn't at least pamper myself a little with my first premium client earnings.. but at least we get to solve problems. This wouldn't be the last. This is only the first of many!

Honestly though, I'm still not happy with this. I know I can do better than $1700. But then, thanks to my ever so loving (haha) Taichou Niel, he said.. consider this just part 1. That change in perspective made it all better.

Anyway.. the good news about this win is that once results come in from the research and they are favorable (which they're already looking like they will be).. we will continue with the previous plan of me becoming their managing partner (recurring monthly revenue). Will update on that, but please celebrate this win with me. I wouldn't have done it without the help of our beloved Coaches (super thank you to all your SOS to me and the encouragements and advice, you know what I'm talking about). Thank you.

We're not out of the woods yet as a family, but I'm leveraging on this momentum. Hopefully, I will have to create a new contract soon. Hubby is also starting to do what I was trying to do when I first joined the Tribe. Helped him with his offer and hopefully he'll make it too.

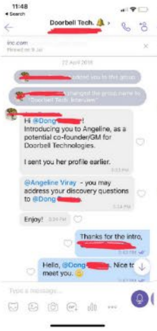
—

CTA: After reading this, I ask that you celebrate this win with me. 🎉 With that said, let's celebrate by sharing in the comments below what your biggest take away was from this win. This would help the whole Tribe, and me too. Thanks!!! 🙌

—

CC: Super thanks to the Coaches
John R Pagulayan Niel Reichl Shoden San Carlo Mercado Vernard Alexis Luz Meliza Zaneta Santos - for a whole lot of things I'd rather not share. Will just pay it forward. 🙂

Special thanks to:
Charlie Aquino - proposal template and video
Errol B. Tiozon II - pricing guidance
#PakItJustDoIt Tribemates - encouragement and chika haha



[redacted]
Hi @Dong[redacted]!
Introducing you to Angeline, as a potential co-founder/GM for Doorbell Technologies.

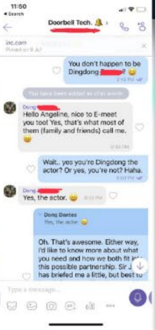
I sent you her profile earlier.

@Angeline Viray - you may address your discovery questions to @Dong[redacted].

Enjoy!

Thanks for the intro, [redacted]

Hello, @Dong[redacted]. Nice t meet you. 😊



You don't happen to be Dingdong [redacted]? 😉

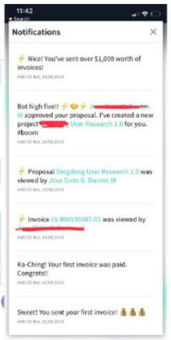
Dong[redacted]
Hello Angeline, nice to E-meet you too! Yes, that's what most of them (family and friends) call me. 😀

Wait.. yes you're Dingdong the actor? Or yes, you're not? Haha.

Dong[redacted]
Yes, the actor. 😀

Dong Dantes
Yes, the actor 😀

Oh. That's awesome. Either way, I'd like to know more about what you need and how we both fit i this possible partnership. Sir J has briefed me a little, but best to



⚡ Nice! You've sent over $1,000 worth of invoices!

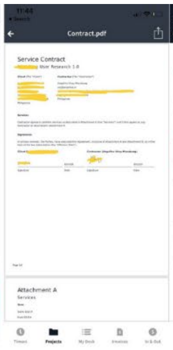
Bot high five!! ⚡🤝⚡ [redacted] III approved your proposal. I've created a new project [redacted] User Research 1.0 for you. #boom

⚡ Proposal Dingdong User Research 1.0 was viewed by Jose Sixto G. Dantes III

⚡ Invoice 01-INV190807-01 was viewed by [redacted]

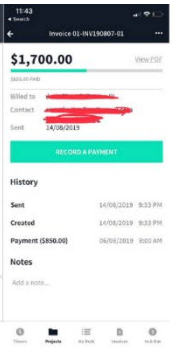
Ka-Ching! Your first invoice was paid. Congrats!!

Sweet! You sent your first invoice! 💰💰💰



Service Contract
[redacted] User Research 1.0

Attachment A
Services



$1,700.00

$850.00 PAID

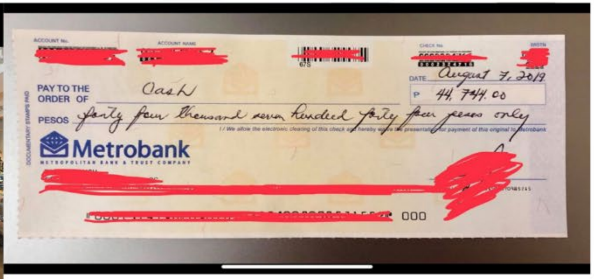
Billed to	[redacted]
Contact	[redacted]
Sent	14/08/2019

History

Sent	14/08/2019	9:33 PM
Created	14/08/2019	9:33 PM
Payment ($850.00)	06/08/2019	8:00 AM

Notes

Add a note...


ACCOUNT No.
ACCOUNT NAME
CHECK No.
BRSTN
DOCUMENTARY STAMPS PAID
Metrobank
METROPOLITAN BANK & TRUST COMPANY

[redacted] [redacted] [redacted] 675 [redacted] [redacted]

DATE August 7, 2019

PAY TO THE ORDER OF Cash

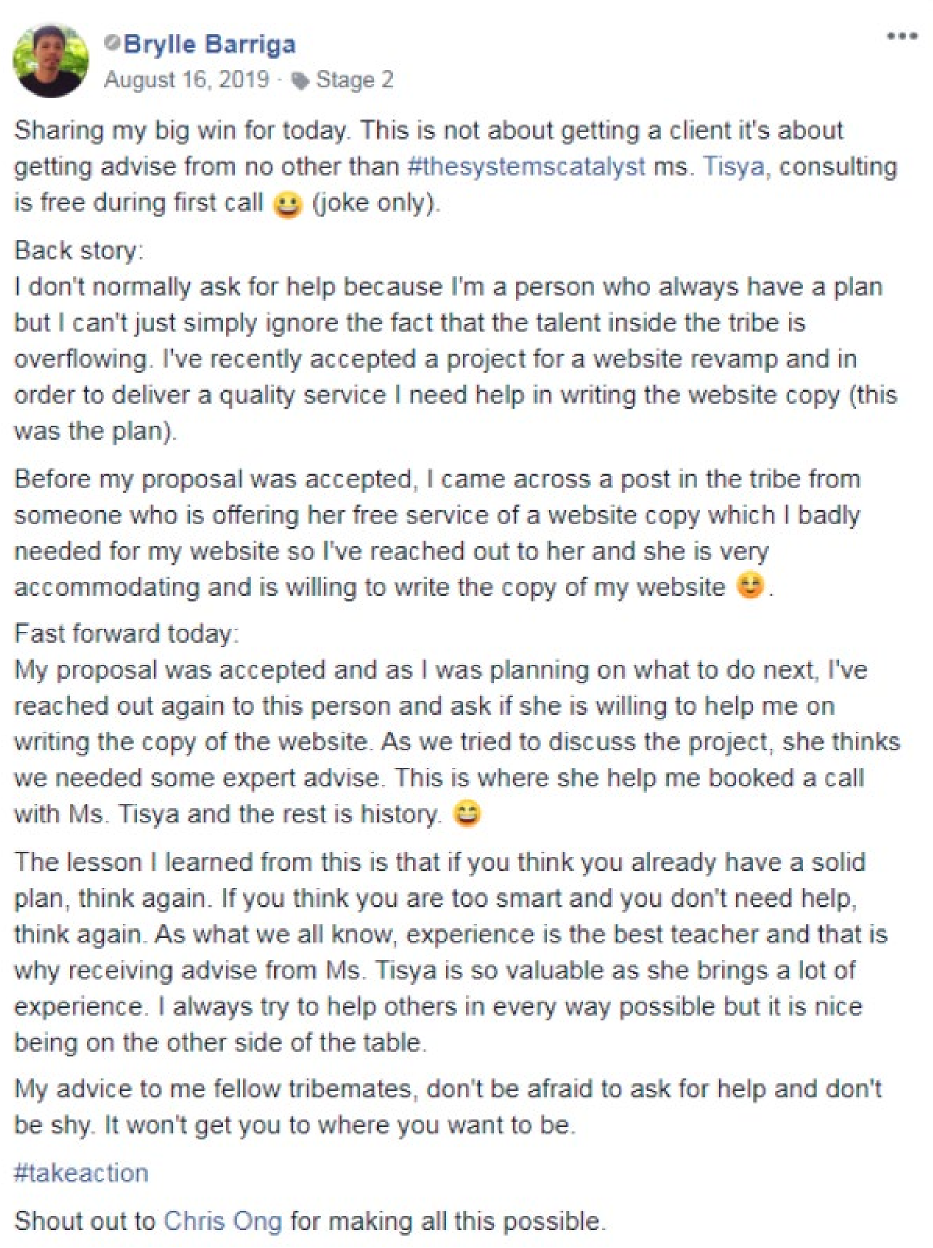
P 44,744.00

PESOS forty four thousand seven hundred forty four pesos only

I / We allow the electronic clearing of this check and hereby waive the presentation for payment of this original to Metrobank

[redacted]

[redacted] 000



Brylle Barriga

August 16, 2019 · Stage 2

Sharing my big win for today. This is not about getting a client it's about getting advise from no other than #thesystemscatalyst ms. Tisya, consulting is free during first call 😀 (joke only).

Back story:
I don't normally ask for help because I'm a person who always have a plan but I can't just simply ignore the fact that the talent inside the tribe is overflowing. I've recently accepted a project for a website revamp and in order to deliver a quality service I need help in writing the website copy (this was the plan).

Before my proposal was accepted, I came across a post in the tribe from someone who is offering her free service of a website copy which I badly needed for my website so I've reached out to her and she is very accommodating and is willing to write the copy of my website 😍.

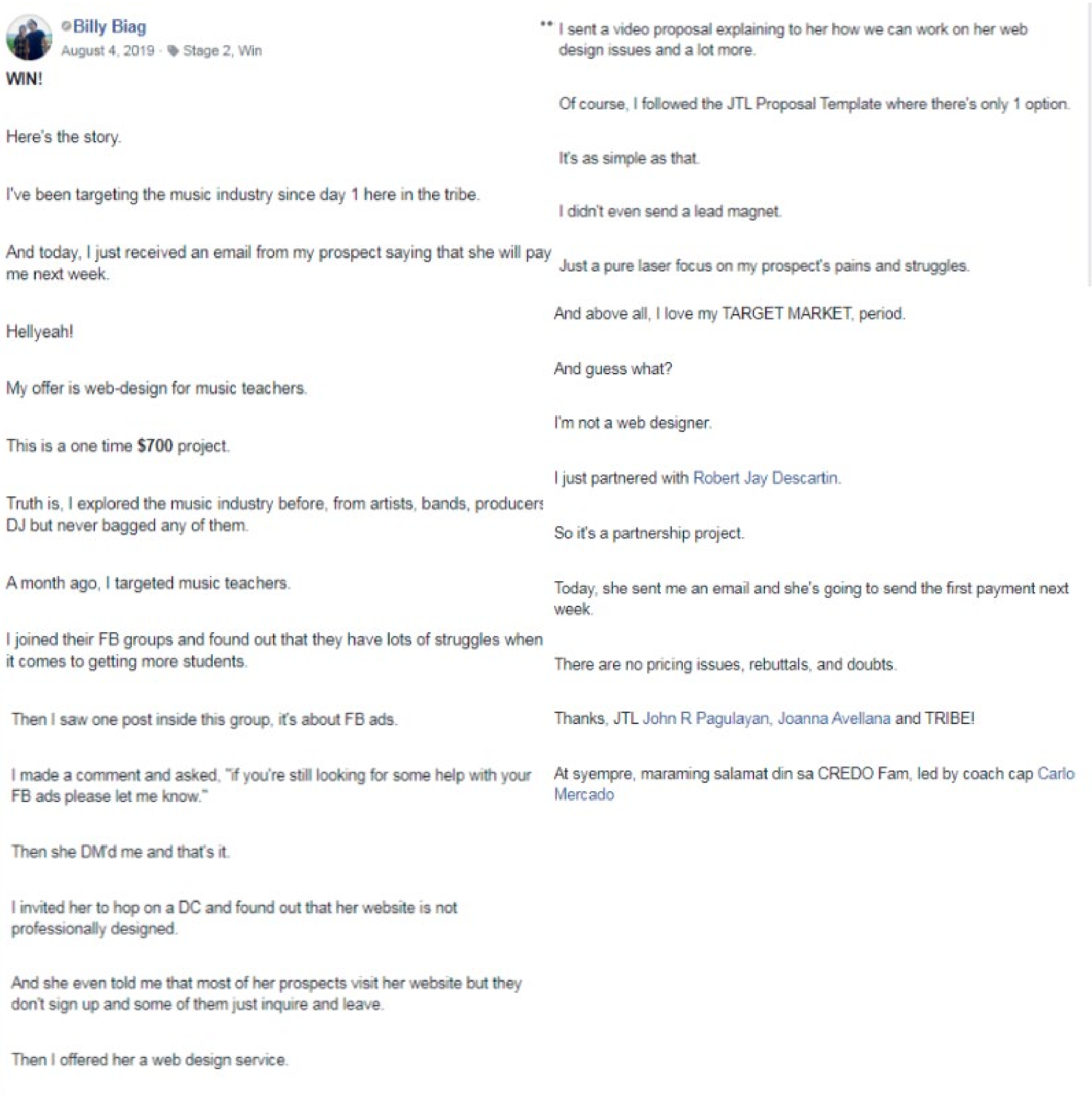
Fast forward today:
My proposal was accepted and as I was planning on what to do next, I've reached out again to this person and ask if she is willing to help me on writing the copy of the website. As we tried to discuss the project, she thinks we needed some expert advise. This is where she help me booked a call with Ms. Tisya and the rest is history. 😄

The lesson I learned from this is that if you think you already have a solid plan, think again. If you think you are too smart and you don't need help, think again. As what we all know, experience is the best teacher and that is why receiving advise from Ms. Tisya is so valuable as she brings a lot of experience. I always try to help others in every way possible but it is nice being on the other side of the table.

My advice to me fellow tribemates, don't be afraid to ask for help and don't be shy. It won't get you to where you want to be.

#takeaction

Shout out to Chris Ong for making all this possible.



Billy Biag

August 4, 2019 · Stage 2, Win

WIN!

Here's the story.

I've been targeting the music industry since day 1 here in the tribe.

And today, I just received an email from my prospect saying that she will pay me next week.

Hellyeah!

My offer is web-design for music teachers.

This is a one time **$700** project.

Truth is, I explored the music industry before, from artists, bands, producers DJ but never bagged any of them.

A month ago, I targeted music teachers.

I joined their FB groups and found out that they have lots of struggles when it comes to getting more students.

Then I saw one post inside this group, it's about FB ads.

I made a comment and asked, "if you're still looking for some help with your FB ads please let me know."

Then she DM'd me and that's it.

I invited her to hop on a DC and found out that her website is not professionally designed.

And she even told me that most of her prospects visit her website but they don't sign up and some of them just inquire and leave.

Then I offered her a web design service.

I sent a video proposal explaining to her how we can work on her web design issues and a lot more.

Of course, I followed the JTL Proposal Template where there's only 1 option.

It's as simple as that.

I didn't even send a lead magnet.

Just a pure laser focus on my prospect's pains and struggles.

And above all, I love my TARGET MARKET, period.

And guess what?

I'm not a web designer.

I just partnered with Robert Jay Descartin.

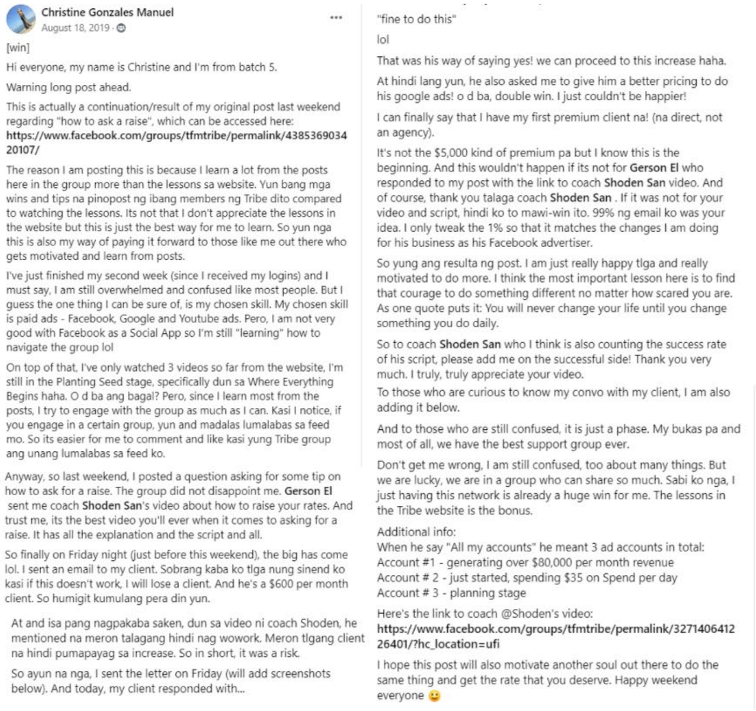
So it's a partnership project.

Today, she sent me an email and she's going to send the first payment next week.

There are no pricing issues, rebuttals, and doubts.

Thanks, JTL John R Pagulayan, Joanna Avellana and TRIBE!

At syempre, maraming salamat din sa CREDO Fam, led by coach cap Carlo Mercado



Christine Gonzales Manuel
August 18, 2019 ·

[win]

Hi everyone, my name is Christine and I'm from batch 5.

Warning long post ahead.

This is actually a continuation/result of my original post last weekend regarding "how to ask a raise", which can be accessed here: **https://www.facebook.com/groups/tfmtribe/permalink/438536903420107/**

The reason I am posting this is because I learn a lot from the posts here in the group more than the lessons sa website. Yun bang mga wins and tips na pinopost ng ibang members ng Tribe dito compared to watching the lessons. Its not that I don't appreciate the lessons in the website but this is just the best way for me to learn. So yun nga this is also my way of paying it forward to those like me out there who gets motivated and learn from posts.

I've just finished my second week (since I received my logins) and I must say, I am still overwhelmed and confused like most people. But I guess the one thing I can be sure of, is my chosen skill. My chosen skill is paid ads - Facebook, Google and Youtube ads. Pero, I am not very good with Facebook as a Social App so I'm still "learning" how to navigate the group lol

On top of that, I've only watched 3 videos so far from the website, I'm still in the Planting Seed stage, specifically dun sa Where Everything Begins haha. O d ba ang bagal? Pero, since I learn most from the posts, I try to engage with the group as much as I can. Kasi I notice, if you engage in a certain group, yun and madalas lumalabas sa feed mo. So its easier for me to comment and like kasi yung Tribe group ang unang lumalabas sa feed ko.

Anyway, so last weekend, I posted a question asking for some tip on how to ask for a raise. The group did not disappoint me. **Gerson El** sent me coach **Shoden San**'s video about how to raise your rates. And trust me, its the best video you'll ever when it comes to asking for a raise. It has all the explanation and the script and all.

So finally on Friday night (just before this weekend), the big has come lol. I sent an email to my client. Sobrang kaba ko tlga nung sinend ko kasi if this doesn't work, I will lose a client. And he's a $600 per month client. So humigit kumulang pera din yun.

At and isa pang nagpakaba saken, dun sa video ni coach Shoden, he mentioned na meron talagang hindi nag wowork. Meron tlgang client na hindi pumapayag sa increase. So in short, it was a risk.

So ayun na nga, I sent the letter on Friday (will add screenshots below). And today, my client responded with...

"fine to do this"

lol

That was his way of saying yes! we can proceed to this increase haha.

At hindi lang yun, he also asked me to give him a better pricing to do his google ads! o d ba, double win. I just couldn't be happier!

I can finally say that I have my first premium client na! (na direct, not an agency).

It's not the $5,000 kind of premium pa but I know this is the beginning. And this wouldn't happen if its not for **Gerson El** who responded to my post with the link to coach **Shoden San** video. And of course, thank you talaga coach **Shoden San** . If it was not for your video and script, hindi ko to mawi-win ito. 99% ng email ko was your idea. I only tweak the 1% so that it matches the changes I am doing for his business as his Facebook advertiser.

So yung ang resulta ng post. I am just really happy tlga and really motivated to do more. I think the most important lesson here is to find that courage to do something different no matter how scared you are. As one quote puts it: You will never change your life until you change something you do daily.

So to coach **Shoden San** who I think is also counting the success rate of his script, please add me on the successful side! Thank you very much. I truly, truly appreciate your video.

To those who are curious to know my convo with my client, I am also adding it below.

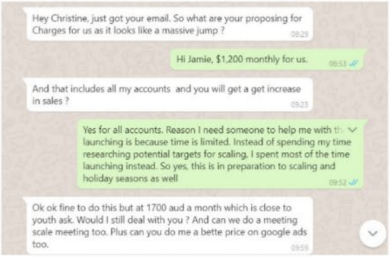
And to those who are still confused, it is just a phase. My bukas pa and most of all, we have the best support group ever.

Don't get me wrong, I am still confused, too about many things. But we are lucky, we are in a group who can share so much. Sabi ko nga, I just having this network is already a huge win for me. The lessons in the Tribe website is the bonus.

Additional info:
When he say "All my accounts" he meant 3 ad accounts in total:
Account #1 - generating over $80,000 per month revenue
Account # 2 - just started, spending $35 on Spend per day
Account # 3 - planning stage

Here's the link to coach @Shoden's video:
https://www.facebook.com/groups/tfmtribe/permalink/327140641226401/?hc_location=ufi

I hope this post will also motivate another soul out there to do the same thing and get the rate that you deserve. Happy weekend everyone 🙂



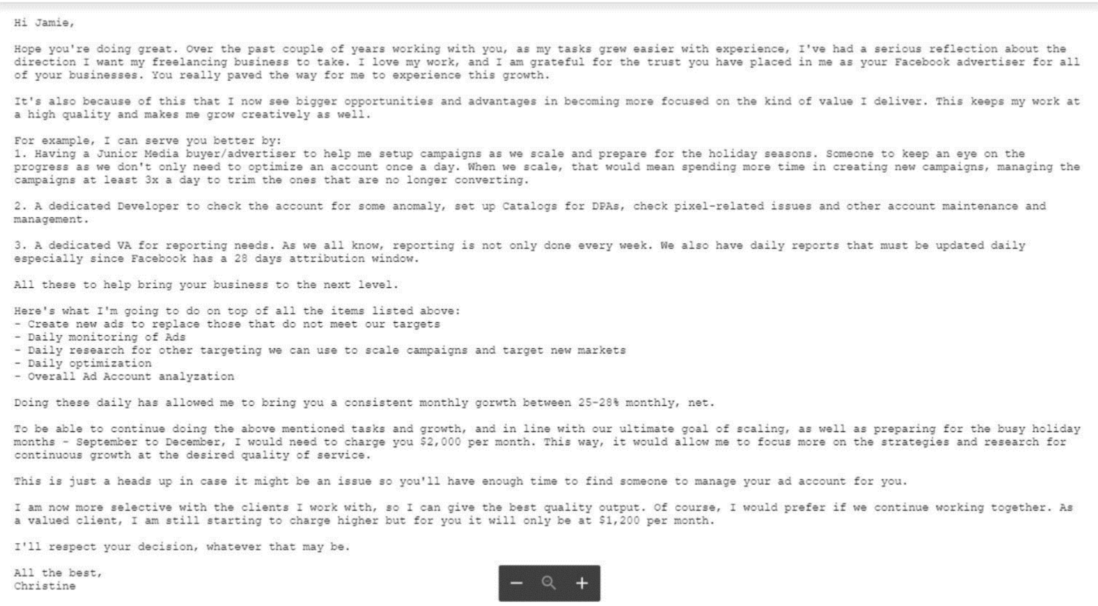
Hey Christine, just got your email. So what are your proposing for Charges for us as it looks like a massive jump ? 08:29

Hi Jamie, $1,200 monthly for us. 08:53

And that includes all my accounts and you will get a get increase in sales ? 09:23

Yes for all accounts. Reason I need someone to help me with th launching is because time is limited. Instead of spending my time researching potential targets for scaling, I spent most of the time launching instead. So yes, this is in preparation to scaling and holiday seasons as well 09:52

Ok ok fine to do this but at 1700 aud a month which is close to youth ask. Would I still deal with you ? And can we do a meeting scale meeting too. Plus can you do me a bette price on google ads too. 09:59



Hi Jamie,

Hope you're doing great. Over the past couple of years working with you, as my tasks grew easier with experience, I've had a serious reflection about the direction I want my freelancing business to take. I love my work, and I am grateful for the trust you have placed in me as your Facebook advertiser for all of your businesses. You really paved the way for me to experience this growth.

It's also because of this that I now see bigger opportunities and advantages in becoming more focused on the kind of value I deliver. This keeps my work at a high quality and makes me grow creatively as well.

For example, I can serve you better by:
1. Having a Junior Media buyer/advertiser to help me setup campaigns as we scale and prepare for the holiday seasons. Someone to keep an eye on the progress as we don't only need to optimize an account once a day. When we scale, that would mean spending more time in creating new campaigns, managing the campaigns at least 3x a day to trim the ones that are no longer converting.

2. A dedicated Developer to check the account for some anomaly, set up Catalogs for DPAs, check pixel-related issues and other account maintenance and management.

3. A dedicated VA for reporting needs. As we all know, reporting is not only done every week. We also have daily reports that must be updated daily especially since Facebook has a 28 days attribution window.

All these to help bring your business to the next level.

Here's what I'm going to do on top of all the items listed above:
- Create new ads to replace those that do not meet our targets
- Daily monitoring of Ads
- Daily research for other targeting we can use to scale campaigns and target new markets
- Daily optimization
- Overall Ad Account analyzation

Doing these daily has allowed me to bring you a consistent monthly gorwth between 25-28% monthly, net.

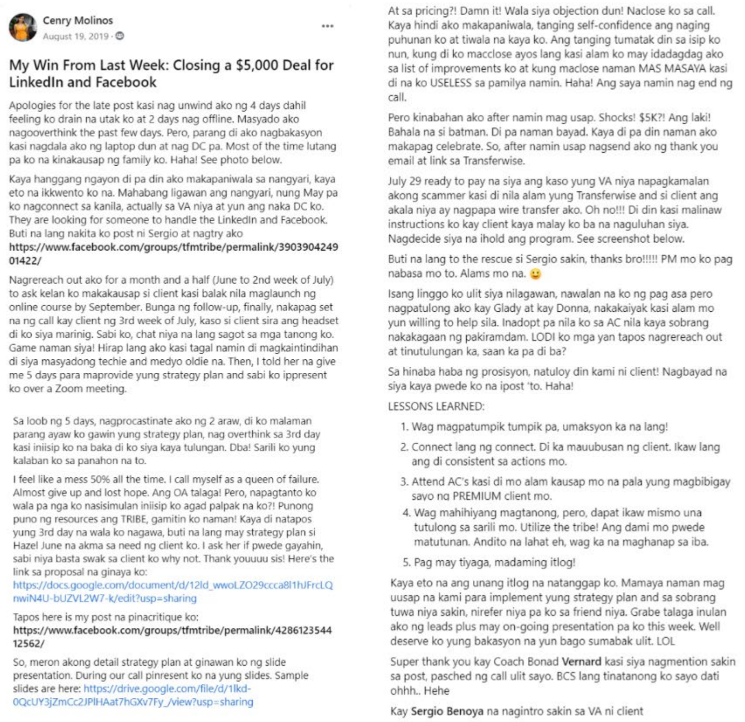
To be able to continue doing the above mentioned tasks and growth, and in line with our ultimate goal of scaling, as well as preparing for the busy holiday months - September to December, I would need to charge you $2,000 per month. This way, it would allow me to focus more on the strategies and research for continuous growth at the desired quality of service.

This is just a heads up in case it might be an issue so you'll have enough time to find someone to manage your ad account for you.

I am now more selective with the clients I work with, so I can give the best quality output. Of course, I would prefer if we continue working together. As a valued client, I am still starting to charge higher but for you it will only be at $1,200 per month.

I'll respect your decision, whatever that may be.

All the best,
Christine



Cenry Molinos
August 19, 2019 ·

My Win From Last Week: Closing a $5,000 Deal for LinkedIn and Facebook

Apologies for the late post kasi nag unwind ako ng 4 days dahil feeling ko drain na utak ko at 2 days nag offline. Masyado ako nagooverthink the past few days. Pero, parang di ako nagbakasyon kasi nagdala ako ng laptop dun at nag DC pa. Most of the time lutang pa ko na kinakausap ng family ko. Haha! See photo below.

Kaya hanggang ngayon di pa din ako makapaniwala sa nangyari, kaya eto na ikkwento ko na. Mahabang ligawan ang nangyari, nung May pa ko nagconnect sa kanila, actually sa VA niya at yun ang naka DC ko. They are looking for someone to handle the LinkedIn and Facebook. Buti na lang nakita ko post ni Sergio at nagtry ako **https://www.facebook.com/groups/tfmtribe/permalink/390390424901422/**

Nagrereach out ako for a month and a half (June to 2nd week of July) to ask kelan ko makakausap si client kasi balak nila maglaunch ng online course by September. Bunga ng follow-up, finally, nakapag set na ng call kay client ng 3rd week of July, kaso si client sira ang headset di ko siya marinig. Sabi ko, chat niya na lang sagot sa mga tanong ko. Game naman siya! Hirap lang ako kasi tagal namin di magkaintindihan di siya masyadong techie and medyo oldie na. Then, I told her na give me 5 days para maprovide yung strategy plan and sabi ko ippresent ko over a Zoom meeting.

Sa loob ng 5 days, nagprocastinate ako ng 2 araw, di ko malaman parang ayaw ko gawin yung strategy plan, nag overthink sa 3rd day kasi iniisip ko na baka di ko siya kaya tulungan. Dba! Sarili ko yung kalaban ko sa panahon na to.

I feel like a mess 50% all the time. I call myself as a queen of failure. Almost give up and lost hope. Ang OA talaga! Pero, napagtanto ko wala pa nga ko nasisimulan iniisip ko agad palpak na ko?! Punong puno ng resources ang TRIBE, gamitin ko naman! Kaya di natapos yung 3rd day na wala ko nagawa, buti na lang may strategy plan si Hazel June na akma sa need ng client ko. I ask her if pwede gayahin, sabi niya basta swak sa client ko why not. Thank youuuu sis! Here's the link sa proposal na ginaya ko: https://docs.google.com/document/d/12ld_wwoLZO29ccca8l1hJFrcLQnwiN4U-bUZVL2W7-k/edit?usp=sharing

Tapos here is my post na pinacritique ko: **https://www.facebook.com/groups/tfmtribe/permalink/428612354412562/**

So, meron akong detail strategy plan at ginawan ko ng slide presentation. During our call pinresent ko na yung slides. Sample slides are here: https://drive.google.com/file/d/1lkd-0QcUY3jZmCc2JPlHAat7hGXv7Fy_/view?usp=sharing

At sa pricing?! Damn it! Wala siya objection dun! Naclose ko sa call. Kaya hindi ako makapaniwala, tanging self-confidence ang naging puhunan ko at tiwala na kaya ko. Ang tanging tumatak din sa isip ko nun, kung di ko macclose ayos lang kasi alam ko may idadagdag ako sa list of improvements ko at kung maclose naman MAS MASAYA kasi di na ko USELESS sa pamilya namin. Haha! Ang saya namin nag end ng call.

Pero kinabahan ako after namin mag usap. Shocks! $5K?! Ang laki! Bahala na si batman. Di pa naman bayad. Kaya di pa din naman ako makapag celebrate. So, after namin usap nagsend ako ng thank you email at link sa Transferwise.

July 29 ready to pay na siya ang kaso yung VA niya napagkamalan akong scammer kasi di nila alam yung Transferwise and si client ang akala niya ay nagpapa wire transfer ako. Oh no!!! Di din kasi malinaw instructions ko kay client kaya malay ko ba na naguluhan siya. Nagdecide siya na ihold ang program. See screenshot below.

Buti na lang to the rescue si Sergio sakin, thanks bro!!!!! PM mo ko pag nabasa mo to. Alams mo na. 🙂

Isang linggo ko ulit siya nilagawan, nawalan na ko ng pag asa pero nagpatulong ako kay Glady at kay Donna, nakakaiyak kasi alam mo yun willing to help sila. Inadopt pa nila ko sa AC nila kaya sobrang nakakagaan ng pakiramdam. LODI ko mga yan tapos nagrereach out at tinutulungan ka, saan ka pa di ba?

Sa hinaba haba ng prosisyon, natuloy din kami ni client! Nagbayad na siya kaya pwede ko na ipost 'to. Haha!

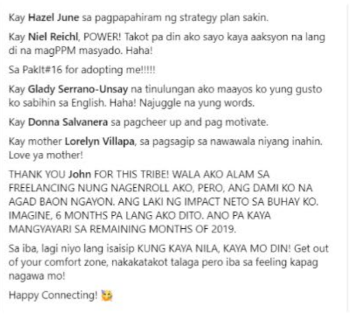
LESSONS LEARNED:

1. Wag magpatumpik tumpik pa, umaksyon ka na lang!
2. Connect lang ng connect. Di ka mauubusan ng client. Ikaw lang ang di consistent sa actions mo.
3. Attend AC's kasi di mo alam kausap mo na pala yung magbibigay sayo ng PREMIUM client mo.
4. Wag mahihiyang magtanong, pero, dapat ikaw mismo una tutulong sa sarili mo. Utilize the tribe! Ang dami mo pwede matutunan. Andito na lahat eh, wag ka na maghanap sa iba.
5. Pag may tiyaga, madaming itlog!

Kaya eto na ang unang itlog na natanggap ko. Mamaya naman mag uusap na kami para implement yung strategy plan and sa sobrang tuwa niya sakin, nirefer niya pa ko sa friend niya. Grabe talaga inulan ako ng leads plus may on-going presentation pa ko this week. Well deserve ko yung bakasyon na yun bago sumabak ulit. LOL

Super thank you kay Coach Bonad **Vernard** kasi siya nagmention sakin sa post, pasched ng call ulit sayo. BCS lang tinatanong ko sayo dati ohhh.. Hehe

Kay **Sergio Benoya** na nagintro sakin sa VA ni client



Kay **Hazel June** sa pagpapahiram ng strategy plan sakin.

Kay **Niel Reichl**, POWER! Takot pa din ako sayo kaya aaksyon na lang di na magPPM masyado. Haha!

Sa PakIt#16 for adopting me!!!!!

Kay **Glady Serrano-Unsay** na tinulungan ako maayos ko yung gusto ko sabihin sa English. Haha! Najuggle na yung words.

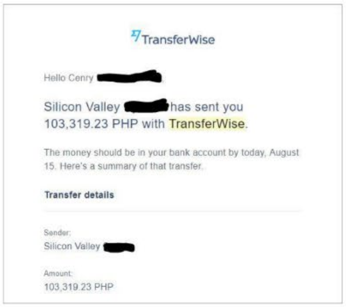
Kay **Donna Salvanera** sa pagcheer up and pag motivate.

Kay mother **Lorelyn Villapa**, sa pagsagip sa nawawala niyang inahin. Love ya mother!

THANK YOU **John** FOR THIS TRIBE! WALA AKO ALAM SA FREELANCING NUNG NAGENROLL AKO, PERO, ANG DAMI KO NA AGAD BAON NGAYON. ANG LAKI NG IMPACT NETO SA BUHAY KO. IMAGINE, 6 MONTHS PA LANG AKO DITO. ANO PA KAYA MANGYAYARI SA REMAINING MONTHS OF 2019.

Sa iba, lagi niyo lang isaisip KUNG KAYA NILA, KAYA MO DIN! Get out of your comfort zone, nakakatakot talaga pero iba sa feeling kapag nagawa mo!

Happy Connecting! 😘



TransferWise

Hello Cenry [redacted]

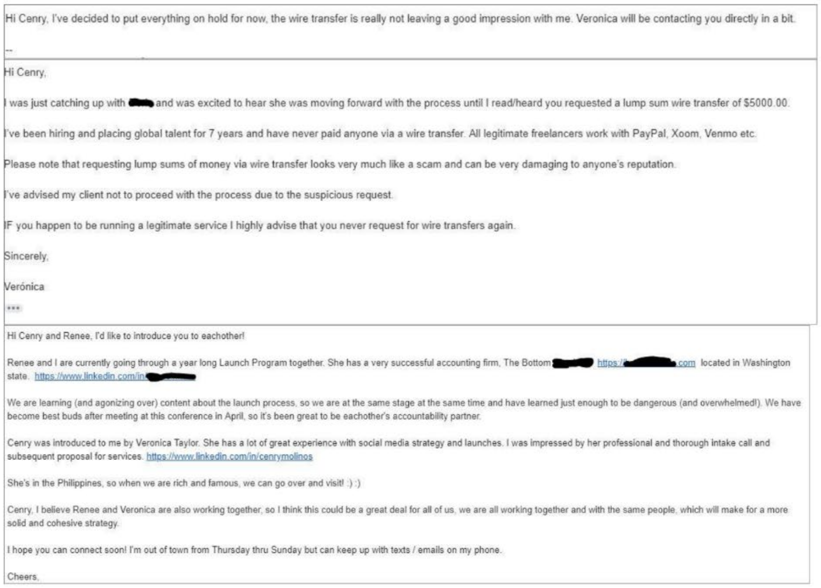
Silicon Valley [redacted] has sent you 103,319.23 PHP with TransferWise.

The money should be in your bank account by today, August 15. Here's a summary of that transfer.

Transfer details

Sender:
Silicon Valley [redacted]

Amount:
103,319.23 PHP



Hi Cenry, I've decided to put everything on hold for now, the wire transfer is really not leaving a good impression with me. Veronica will be contacting you directly in a bit.

--

Hi Cenry,

I was just catching up with [redacted] and was excited to hear she was moving forward with the process until I read/heard you requested a lump sum wire transfer of $5000.00.

I've been hiring and placing global talent for 7 years and have never paid anyone via a wire transfer. All legitimate freelancers work with PayPal, Xoom, Venmo etc.

Please note that requesting lump sums of money via wire transfer looks very much like a scam and can be very damaging to anyone's reputation.

I've advised my client not to proceed with the process due to the suspicious request.

IF you happen to be running a legitimate service I highly advise that you never request for wire transfers again.

Sincerely,

Verónica

•••

Hi Cenry and Renee, I'd like to introduce you to eachother!

Renee and I are currently going through a year long Launch Program together. She has a very successful accounting firm, The Bottom [redacted] https://[redacted].com located in Washington state. https://www.linkedin.com/in[redacted]

We are learning (and agonizing over) content about the launch process, so we are at the same stage at the same time and have learned just enough to be dangerous (and overwhelmed!). We have become best buds after meeting at this conference in April, so it's been great to be eachother's accountability partner.

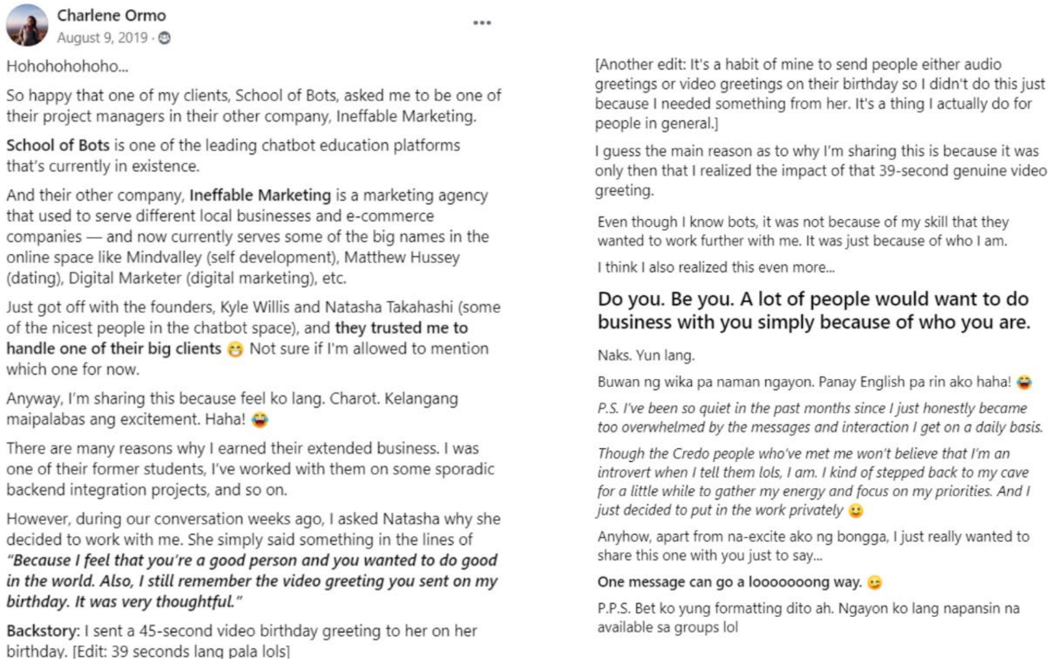
Cenry was introduced to me by Veronica Taylor. She has a lot of great experience with social media strategy and launches. I was impressed by her professional and thorough intake call and subsequent proposal for services. https://www.linkedin.com/in/cenrymolinos

She's in the Philippines, so when we are rich and famous, we can go over and visit! :) :)

Cenry, I believe Renee and Veronica are also working together, so I think this could be a great deal for all of us, we are all working together and with the same people, which will make for a more solid and cohesive strategy.

I hope you can connect soon! I'm out of town from Thursday thru Sunday but can keep up with texts / emails on my phone.

Cheers,



Charlene Ormo
August 9, 2019 ·

Hohohohohoho...

So happy that one of my clients, School of Bots, asked me to be one of their project managers in their other company, Ineffable Marketing.

School of Bots is one of the leading chatbot education platforms that's currently in existence.

And their other company, **Ineffable Marketing** is a marketing agency that used to serve different local businesses and e-commerce companies — and now currently serves some of the big names in the online space like Mindvalley (self development), Matthew Hussey (dating), Digital Marketer (digital marketing), etc.

Just got off with the founders, Kyle Willis and Natasha Takahashi (some of the nicest people in the chatbot space), and **they trusted me to handle one of their big clients** 😁 Not sure if I'm allowed to mention which one for now.

Anyway, I'm sharing this because feel ko lang. Charot. Kelangang maipalabas ang excitement. Haha! 😂

There are many reasons why I earned their extended business. I was one of their former students, I've worked with them on some sporadic backend integration projects, and so on.

However, during our conversation weeks ago, I asked Natasha why she decided to work with me. She simply said something in the lines of ***"Because I feel that you're a good person and you wanted to do good in the world. Also, I still remember the video greeting you sent on my birthday. It was very thoughtful."***

Backstory: I sent a 45-second video birthday greeting to her on her birthday. [Edit: 39 seconds lang pala lols]

[Another edit: It's a habit of mine to send people either audio greetings or video greetings on their birthday so I didn't do this just because I needed something from her. It's a thing I actually do for people in general.]

I guess the main reason as to why I'm sharing this is because it was only then that I realized the impact of that 39-second genuine video greeting.

Even though I know bots, it was not because of my skill that they wanted to work further with me. It was just because of who I am.

I think I also realized this even more...

Do you. Be you. A lot of people would want to do business with you simply because of who you are.

Naks. Yun lang.

Buwan ng wika pa naman ngayon. Panay English pa rin ako haha! 😂

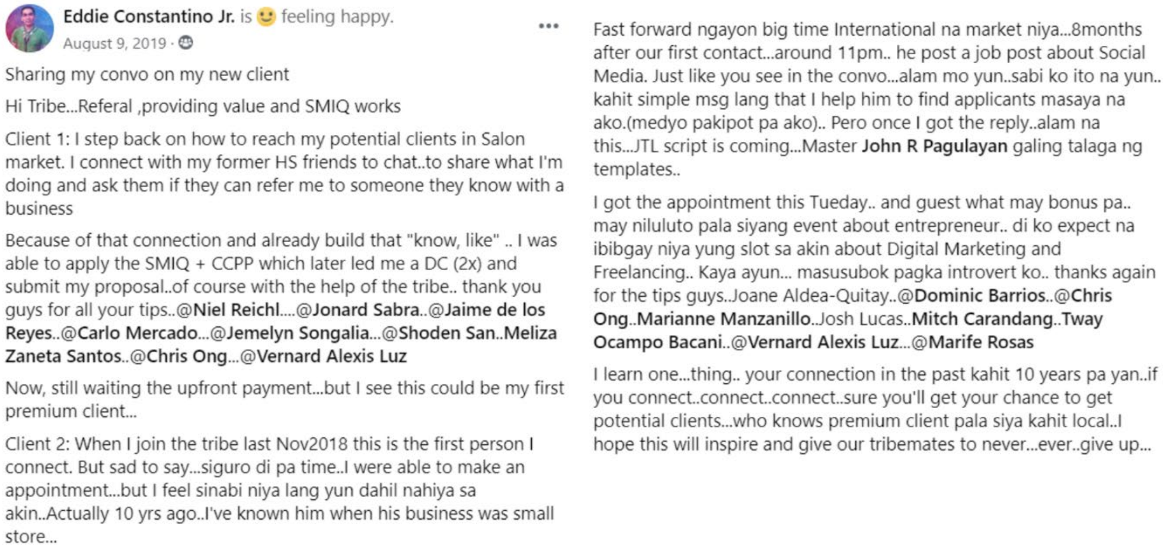
P.S. I've been so quiet in the past months since I just honestly became too overwhelmed by the messages and interaction I get on a daily basis.

Though the Credo people who've met me won't believe that I'm an introvert when I tell them lols, I am. I kind of stepped back to my cave for a little while to gather my energy and focus on my priorities. And I just decided to put in the work privately 🙂

Anyhow, apart from na-excite ako ng bongga, I just really wanted to share this one with you just to say...

One message can go a looooooong way. 😉

P.P.S. Bet ko yung formatting dito ah. Ngayon ko lang napansin na available sa groups lol



Eddie Constantino Jr. is 🙂 feeling happy.
August 9, 2019 ·

Sharing my convo on my new client

Hi Tribe...Referal ,providing value and SMIQ works

Client 1: I step back on how to reach my potential clients in Salon market. I connect with my former HS friends to chat..to share what I'm doing and ask them if they can refer me to someone they know with a business

Because of that connection and already build that "know, like" .. I was able to apply the SMIQ + CCPP which later led me a DC (2x) and submit my proposal..of course with the help of the tribe.. thank you guys for all your tips..@**Niel Reichl**....@**Jonard Sabra**..@**Jaime de los Reyes**..@**Carlo Mercado**...@**Jemelyn Songalia**...@**Shoden San**..**Meliza Zaneta Santos**..@**Chris Ong**...@**Vernard Alexis Luz**

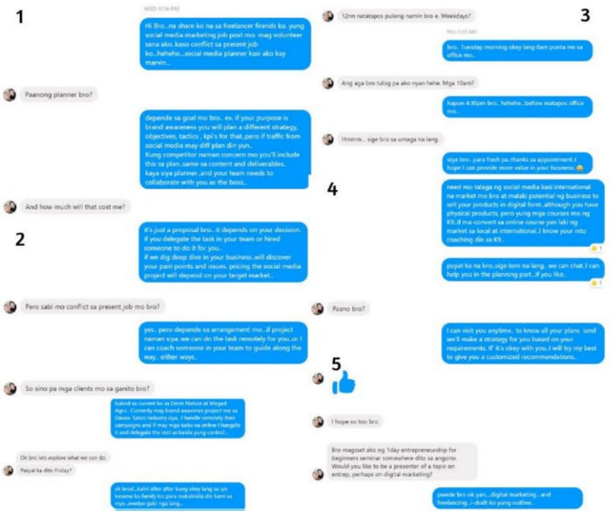
Now, still waiting the upfront payment...but I see this could be my first premium client...

Client 2: When I join the tribe last Nov2018 this is the first person I connect. But sad to say...siguro di pa time..I were able to make an appointment...but I feel sinabi niya lang yun dahil nahiya sa akin..Actually 10 yrs ago..I've known him when his business was small store...

Fast forward ngayon big time International na market niya...8months after our first contact...around 11pm.. he post a job post about Social Media. Just like you see in the convo...alam mo yun..sabi ko ito na yun.. kahit simple msg lang that I help him to find applicants masaya na ako.(medyo pakipot pa ako).. Pero once I got the reply..alam na this...JTL script is coming...Master **John R Pagulayan** galing talaga ng templates..

I got the appointment this Tueday.. and guest what may bonus pa.. may niluluto pala siyang event about entrepreneur.. di ko expect na ibibgay niya yung slot sa akin about Digital Marketing and Freelancing.. Kaya ayun... masusubok pagka introvert ko.. thanks again for the tips guys..Joane Aldea-Quitay..@**Dominic Barrios**..@**Chris Ong**..**Marianne Manzanillo**..Josh Lucas..**Mitch Carandang**..**Tway Ocampo Bacani**..@**Vernard Alexis Luz**...@**Marife Rosas**

I learn one...thing.. your connection in the past kahit 10 years pa yan..if you connect..connect..connect..sure you'll get your chance to get potential clients...who knows premium client pala siya kahit local..I hope this will inspire and give our tribemates to never...ever..give up...



WED 11:14 PM

Hi Bro...na share ko na sa freelancer firends ko. yung social media marketing job post mo. mag volunteer sana ako..kaso conflict sa present job ko...hehehe...social media planner kasi ako kay marvin...

Paanong planner bro?

depende sa goal mo bro.. ex. if your purpose is brand awareness you will plan a different strategy, objectives, tactics , kpi's for that..pero if traffic from social media may diff plan din yun..
Kung competitor naman concern mo you'll include this sa plan..same sa content and deliverables..
kaya siya planner..and your team needs to collaborate with you as the boss..

And how much will that cost me?

it's just a proposal bro.. it depends on your decision. if you delegate the task in your team or hired someone to do it for you..
if we dig deep dive in your business..will discover your pain points and issues. pricing the social media project will depend on your target market..

Pero sabi mo conflict sa present job mo bro?

yes.. pero depende sa arrangement mo...if project naman siya..we can do the task remotely for you..or I can coach someone in your team to guide along the way.. either ways..

So sino pa mga clients mo sa ganito bro?

bukod sa current ko sa Derm Nature at Magad Agro.. Currently may brand awareness project me sa Davao. Salon industry siya.. I handle remotely their campaigns and if may mga tasks na online I handle it and delegate the rest sa kanila yung control..

Ok bro lets explore what we can do..

Pasyal ka dito Friday?

ok brod...kahit after after kung okey lang sa iyo kasama ko family ko..para makabisita din kami sa inyo..medyo gabi nga lang..

12nn natatapos pulong namin bro e. Weekdays?

THU 11:07 AM

bro.. Tuesday morning okey lang 8am punta me sa office mo..

Ang aga bro tulog pa ako nyan hehe. Mga 10am?

hapon 4:30pm bro.. hehehe...before matapos office mo...

Hmmm... sige bro sa umaga na lang.

sige bro.. para fresh pa..thanks sa appointment..I hope I can provide more value in your business..😀

need mo talaga ng social media kasi international na market mo bro at malaki potential ng business to sell your products in digital form..although you have physical products, pero yung mga courses mo ng K9..if ma-convert sa online course yan laki ng market sa local at international..I know your into coaching din sa K9..

puyat ka na bro..sige tom na lang.. we can chat..I can help you in the planning part...if you like..

Paano bro?

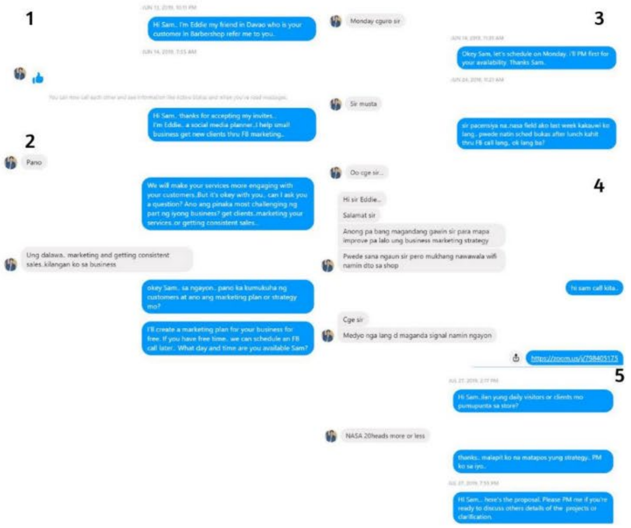
I can visit you anytime.. to know all your plans and we'll make a strategy for you based on your requirements.. If it's okey with you..I will try my best to give you a customized recommendations..

👍

I hope so too bro

Bro magsset ako ng 1day entrepreneurship for beginners seminar somewhere dito sa angono. Would you like to be a presenter of a topic on entrep, perhaps on digital marketing?

pwede bro ok yan....digital marketing.. and freelancing...i-draft ko yung outline..



JUN 13, 2019, 10:11 PM

Hi Sam.. I'm Eddie my friend in Davao who is your customer in Barbershop refer me to you..

JUN 14, 2019, 7:55 AM

👍

You can now call each other and see information like Active Status and when you've read messages.

Hi Sam.. thanks for accepting my invites..
I'm Eddie.. a social media planner..I help small business get new clients thru FB marketing..

Pano

We will make your services more engaging with your customers..But it's okey with you.. can I ask you a question? Ano ang pinaka most challenging ng part ng iyong business? get clients..marketing your services..or getting consistent sales..

Ung dalawa.. marketing and getting consistent sales..kilangan ko sa business

okey Sam.. sa ngayon.. pano ka kumukuha ng customers at ano ang marketing plan or strategy mo?

I'll create a marketing plan for your business for free. If you have free time.. we can schedule an FB call later.. What day and time are you available Sam?

Monday cguro sir

JUN 14, 2019, 11:31 AM

Okey Sam, let's schedule on Monday. I'll PM first for your availability. Thanks Sam..

JUN 24, 2019, 11:21 AM

Sir musta

sir pacensiya na..nasa field ako last week kakauwi ko lang.. pwede natin sched bukas after lunch kahit thru FB call lang.. ok lang ba?

Oo cge sir...

Hi sir Eddie...

Salamat sir

Anong pa bang magandang gawin sir para mapa improve pa lalo ung business marketing strategy

Pwede sana ngaun sir pero mukhang nawawala wifi namin dto sa shop

hi sam call kita..

Cge sir

Medyo nga lang d maganda signal namin ngayon

https://zoom.us/j/798405175

JUL 27, 2019, 2:17 PM

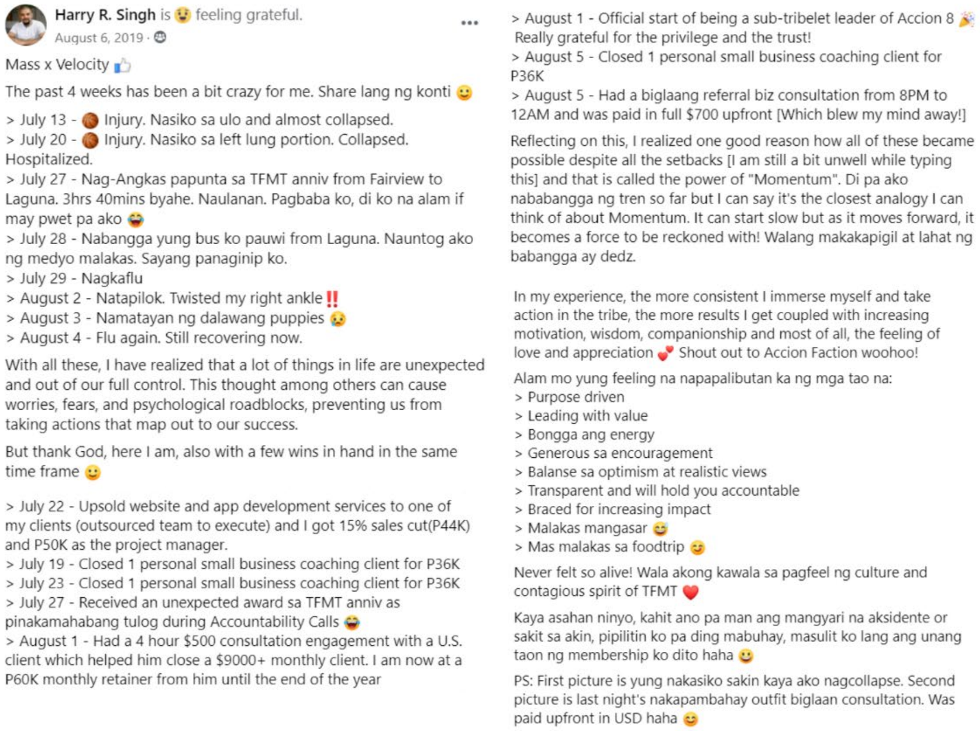
Hi Sam..ilan yung daily visitors or clients mo pumupunta sa store?

NASA 20heads more or less

thanks.. malapit ko na matapos yung strategy.. PM ko sa iyo..

JUL 27, 2019, 7:55 PM

Hi Sam... here's the proposal. Please PM me if you're ready to discuss others details of the projects or clarification.



Harry R. Singh is 😲 feeling grateful.
August 6, 2019 · 🌐

Mass x Velocity 👍

The past 4 weeks has been a bit crazy for me. Share lang ng konti 😀

> July 13 - 🏀 Injury. Nasiko sa ulo and almost collapsed.
> July 20 - 🏀 Injury. Nasiko sa left lung portion. Collapsed. Hospitalized.
> July 27 - Nag-Angkas papunta sa TFMT anniv from Fairview to Laguna. 3hrs 40mins byahe. Naulanan. Pagbaba ko, di ko na alam if may pwet pa ako 😂
> July 28 - Nabangga yung bus ko pauwi from Laguna. Nauntog ako ng medyo malakas. Sayang panaginip ko.
> July 29 - Nagkaflu
> August 2 - Natapilok. Twisted my right ankle‼️
> August 3 - Namatayan ng dalawang puppies 😢
> August 4 - Flu again. Still recovering now.

With all these, I have realized that a lot of things in life are unexpected and out of our full control. This thought among others can cause worries, fears, and psychological roadblocks, preventing us from taking actions that map out to our success.

But thank God, here I am, also with a few wins in hand in the same time frame 😀

> July 22 - Upsold website and app development services to one of my clients (outsourced team to execute) and I got 15% sales cut(P44K) and P50K as the project manager.
> July 19 - Closed 1 personal small business coaching client for P36K
> July 23 - Closed 1 personal small business coaching client for P36K
> July 27 - Received an unexpected award sa TFMT anniv as pinakamahabang tulog during Accountability Calls 😂
> August 1 - Had a 4 hour $500 consultation engagement with a U.S. client which helped him close a $9000+ monthly client. I am now at a P60K monthly retainer from him until the end of the year
> August 1 - Official start of being a sub-tribelet leader of Accion 8 🎉 Really grateful for the privilege and the trust!
> August 5 - Closed 1 personal small business coaching client for P36K
> August 5 - Had a biglaang referral biz consultation from 8PM to 12AM and was paid in full $700 upfront [Which blew my mind away!]

Reflecting on this, I realized one good reason how all of these became possible despite all the setbacks [I am still a bit unwell while typing this] and that is called the power of "Momentum". Di pa ako nababangga ng tren so far but I can say it's the closest analogy I can think of about Momentum. It can start slow but as it moves forward, it becomes a force to be reckoned with! Walang makakapigil at lahat ng babangga ay dedz.

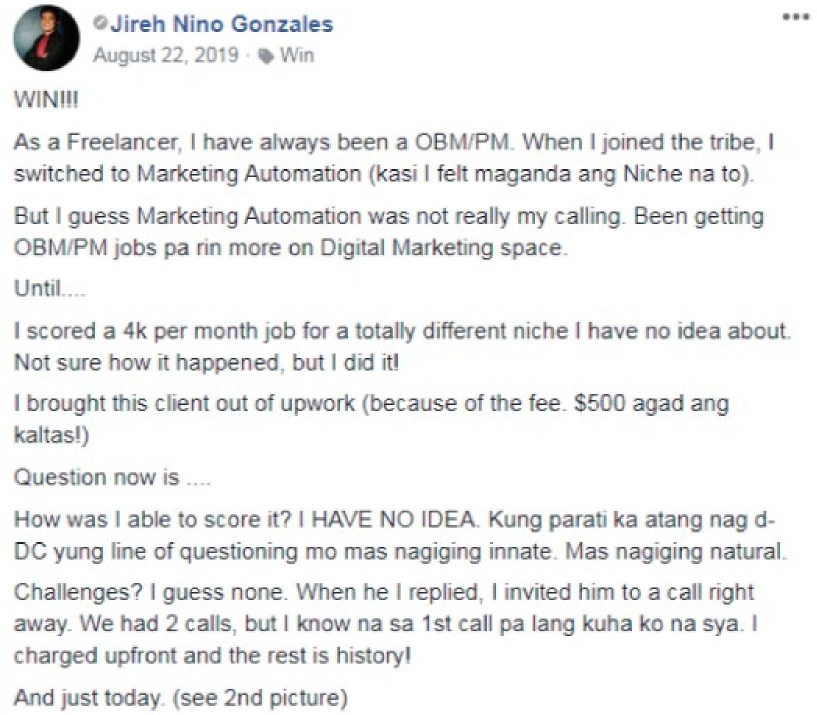
In my experience, the more consistent I immerse myself and take action in the tribe, the more results I get coupled with increasing motivation, wisdom, companionship and most of all, the feeling of love and appreciation 💕 Shout out to Accion Faction woohoo!

Alam mo yung feeling na napapalibutan ka ng mga tao na:
> Purpose driven
> Leading with value
> Bongga ang energy
> Generous sa encouragement
> Balanse sa optimism at realistic views
> Transparent and will hold you accountable
> Braced for increasing impact
> Malakas mangasar 😄
> Mas malakas sa foodtrip 😊

Never felt so alive! Wala akong kawala sa pagfeel ng culture and contagious spirit of TFMT ❤️

Kaya asahan ninyo, kahit ano pa man ang mangyari na aksidente or sakit sa akin, pipilitin ko pa ding mabuhay, masulit ko lang ang unang taon ng membership ko dito haha 😀

PS: First picture is yung nakasiko sakin kaya ako nagcollapse. Second picture is last night's nakapambahay outfit biglaan consultation. Was paid upfront in USD haha 😊


Jireh Nino Gonzales
August 22, 2019 · Win

WIN!!!

As a Freelancer, I have always been a OBM/PM. When I joined the tribe, I switched to Marketing Automation (kasi I felt maganda ang Niche na to).

But I guess Marketing Automation was not really my calling. Been getting OBM/PM jobs pa rin more on Digital Marketing space.

Until....

I scored a 4k per month job for a totally different niche I have no idea about. Not sure how it happened, but I did it!

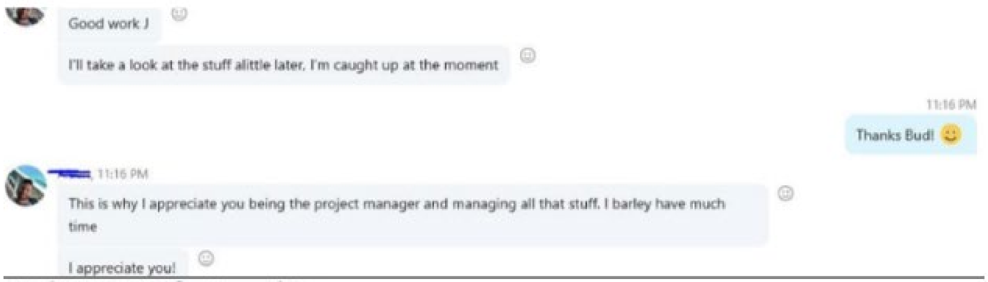
I brought this client out of upwork (because of the fee. $500 agad ang kaltas!)

Question now is ....

How was I able to score it? I HAVE NO IDEA. Kung parati ka atang nag d-DC yung line of questioning mo mas nagiging innate. Mas nagiging natural.

Challenges? I guess none. When he I replied, I invited him to a call right away. We had 2 calls, but I know na sa 1st call pa lang kuha ko na sya. I charged upfront and the rest is history!

And just today. (see 2nd picture)


Good work J

I'll take a look at the stuff alittle later, I'm caught up at the moment

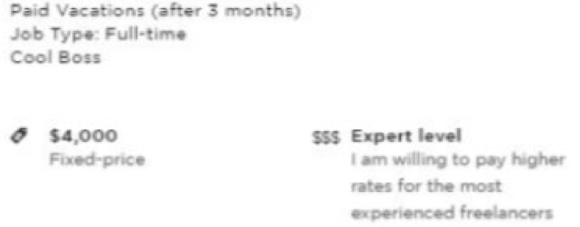
11:16 PM

Thanks Bud! 😊

[redacted] 11:16 PM

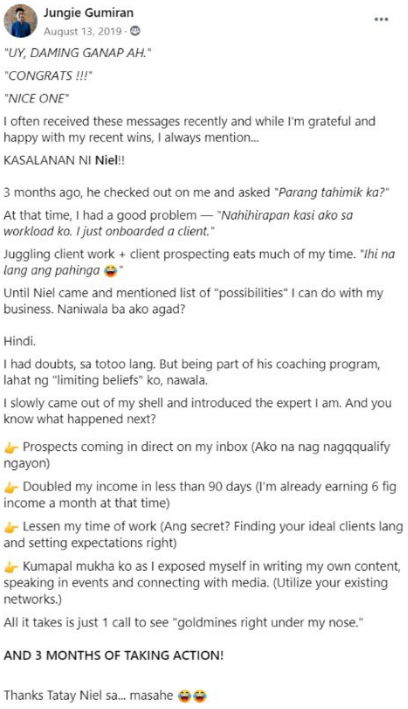
This is why I appreciate you being the project manager and managing all that stuff. I barley have much time

I appreciate you!


Paid Vacations (after 3 months)
Job Type: Full-time
Cool Boss

$4,000
Fixed-price

Expert level
I am willing to pay higher rates for the most experienced freelancers



Jungie Gumiran
August 13, 2019 ·

"UY, DAMING GANAP AH."

"CONGRATS !!!"

"NICE ONE"

I often received these messages recently and while I'm grateful and happy with my recent wins, I always mention...

KASALANAN NI **Niel**!!

3 months ago, he checked out on me and asked *"Parang tahimik ka?"*

At that time, I had a good problem — *"Nahihirapan kasi ako sa workload ko. I just onboarded a client."*

Juggling client work + client prospecting eats much of my time. *"Ihi na lang ang pahinga* 😂*"*

Until Niel came and mentioned list of "possibilities" I can do with my business. Naniwala ba ako agad?

Hindi.

I had doubts, sa totoo lang. But being part of his coaching program, lahat ng "limiting beliefs" ko, nawala.

I slowly came out of my shell and introduced the expert I am. And you know what happened next?

👉 Prospects coming in direct on my inbox (Ako na nag nagqualify ngayon)

👉 Doubled my income in less than 90 days (I'm already earning 6 fig income a month at that time)

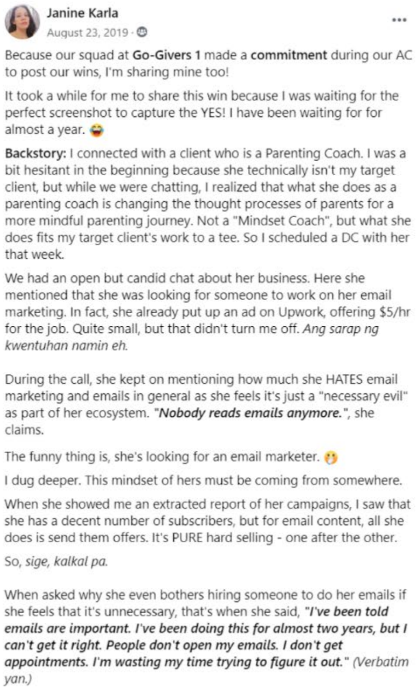
👉 Lessen my time of work (Ang secret? Finding your ideal clients lang and setting expectations right)

👉 Kumapal mukha ko as I exposed myself in writing my own content, speaking in events and connecting with media. (Utilize your existing networks.)

All it takes is just 1 call to see "goldmines right under my nose."

AND 3 MONTHS OF TAKING ACTION!

Thanks Tatay Niel sa... masahe 😂😂



Janine Karla
August 23, 2019 ·

Because our squad at **Go-Givers 1** made a **commitment** during our AC to post our wins, I'm sharing mine too!

It took a while for me to share this win because I was waiting for the perfect screenshot to capture the YES! I have been waiting for for almost a year. 😂

Backstory: I connected with a client who is a Parenting Coach. I was a bit hesitant in the beginning because she technically isn't my target client, but while we were chatting, I realized that what she does as a parenting coach is changing the thought processes of parents for a more mindful parenting journey. Not a "Mindset Coach", but what she does fits my target client's work to a tee. So I scheduled a DC with her that week.

We had an open but candid chat about her business. Here she mentioned that she was looking for someone to work on her email marketing. In fact, she already put up an ad on Upwork, offering $5/hr for the job. Quite small, but that didn't turn me off. *Ang sarap ng kwentuhan namin eh.*

During the call, she kept on mentioning how much she HATES email marketing and emails in general as she feels it's just a "necessary evil" as part of her ecosystem. "***Nobody reads emails anymore.***", she claims.

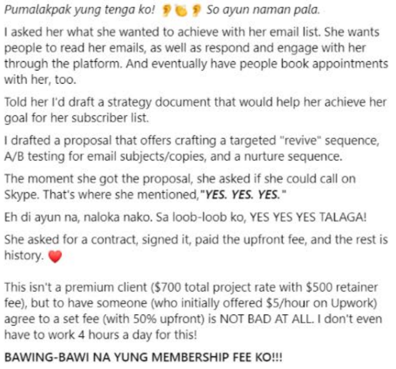
The funny thing is, she's looking for an email marketer. 😲

I dug deeper. This mindset of hers must be coming from somewhere.

When she showed me an extracted report of her campaigns, I saw that she has a decent number of subscribers, but for email content, all she does is send them offers. It's PURE hard selling - one after the other.

So, *sige, kalkal pa.*

When asked why she even bothers hiring someone to do her emails if she feels that it's unnecessary, that's when she said, ***"I've been told emails are important. I've been doing this for almost two years, but I can't get it right. People don't open my emails. I don't get appointments. I'm wasting my time trying to figure it out."*** *(Verbatim yan.)*



Pumalakpak yung tenga ko! 👂👏👂 *So ayun naman pala.*

I asked her what she wanted to achieve with her email list. She wants people to read her emails, as well as respond and engage with her through the platform. And eventually have people book appointments with her, too.

Told her I'd draft a strategy document that would help her achieve her goal for her subscriber list.

I drafted a proposal that offers crafting a targeted "revive" sequence, A/B testing for email subjects/copies, and a nurture sequence.

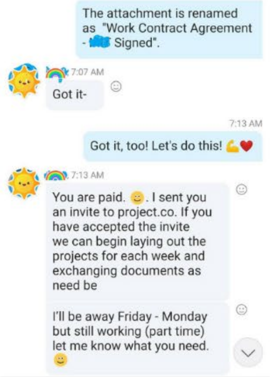
The moment she got the proposal, she asked if she could call on Skype. That's where she mentioned,"***YES. YES. YES.***"

Eh di ayun na, naloka nako. Sa loob-loob ko, YES YES YES TALAGA!

She asked for a contract, signed it, paid the upfront fee, and the rest is history. ❤️

This isn't a premium client ($700 total project rate with $500 retainer fee), but to have someone (who initially offered $5/hour on Upwork) agree to a set fee (with 50% upfront) is NOT BAD AT ALL. I don't even have to work 4 hours a day for this!

BAWING-BAWI NA YUNG MEMBERSHIP FEE KO!!!



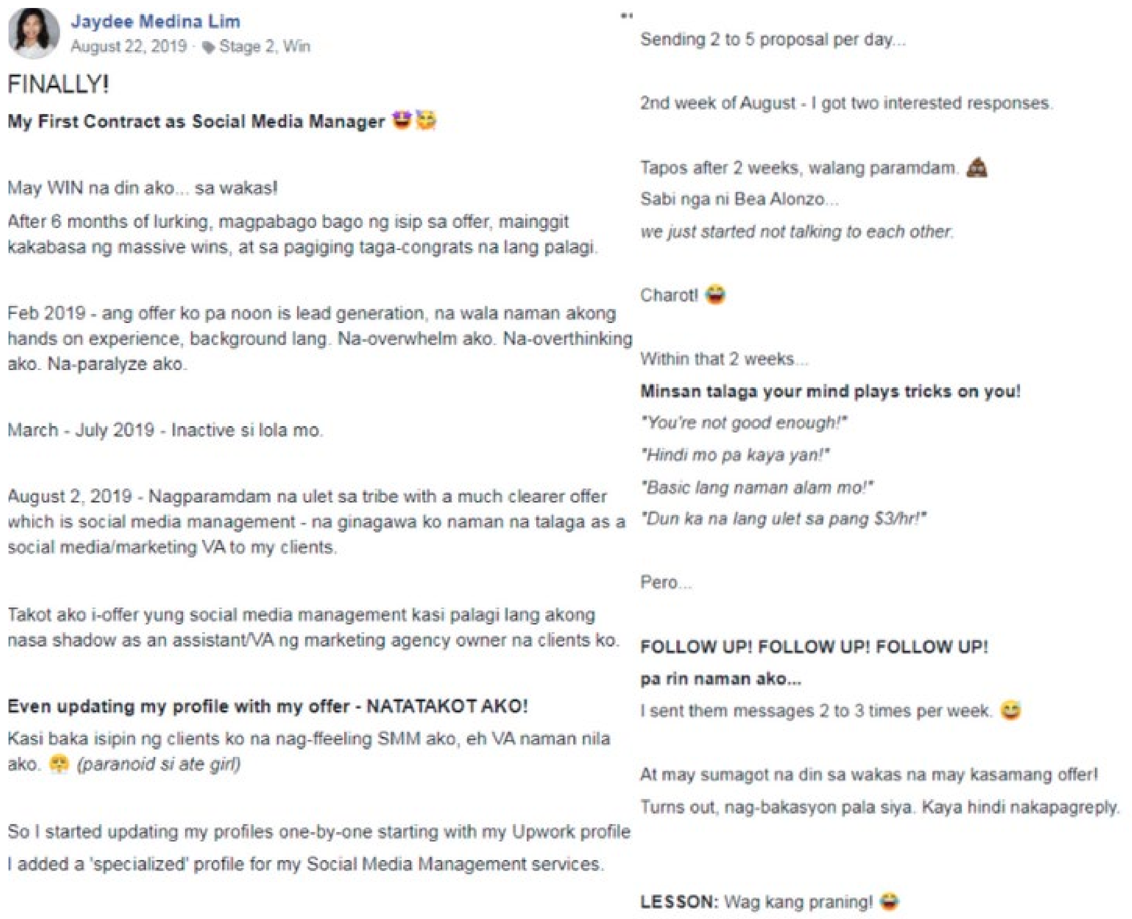
The attachment is renamed as "Work Contract Agreement - [redacted] Signed".

7:07 AM
Got it-

7:13 AM
Got it, too! Let's do this! 💪❤️

7:13 AM
You are paid. 😊. I sent you an invite to project.co. If you have accepted the invite we can begin laying out the projects for each week and exchanging documents as need be

I'll be away Friday - Monday but still working (part time) let me know what you need. 😊



Jaydee Medina Lim

August 22, 2019 · Stage 2, Win

FINALLY!

My First Contract as Social Media Manager 🤩🥳

May WIN na din ako... sa wakas!

After 6 months of lurking, magpabago bago ng isip sa offer, mainggit kakabasa ng massive wins, at sa pagiging taga-congrats na lang palagi.

Feb 2019 - ang offer ko pa noon is lead generation, na wala naman akong hands on experience, background lang. Na-overwhelm ako. Na-overthinking ako. Na-paralyze ako.

March - July 2019 - Inactive si lola mo.

August 2, 2019 - Nagparamdam na ulet sa tribe with a much clearer offer which is social media management - na ginagawa ko naman na talaga as a social media/marketing VA to my clients.

Takot ako i-offer yung social media management kasi palagi lang akong nasa shadow as an assistant/VA ng marketing agency owner na clients ko.

Even updating my profile with my offer - NATATAKOT AKO!

Kasi baka isipin ng clients ko na nag-ffeeling SMM ako, eh VA naman nila ako. 😤 *(paranoid si ate girl)*

So I started updating my profiles one-by-one starting with my Upwork profile

I added a 'specialized' profile for my Social Media Management services.

Sending 2 to 5 proposal per day...

2nd week of August - I got two interested responses.

Tapos after 2 weeks, walang paramdam. 💩

Sabi nga ni Bea Alonzo...

we just started not talking to each other.

Charot! 😂

Within that 2 weeks...

Minsan talaga your mind plays tricks on you!

"You're not good enough!"

"Hindi mo pa kaya yan!"

"Basic lang naman alam mo!"

"Dun ka na lang ulet sa pang $3/hr!"

Pero...

FOLLOW UP! FOLLOW UP! FOLLOW UP!

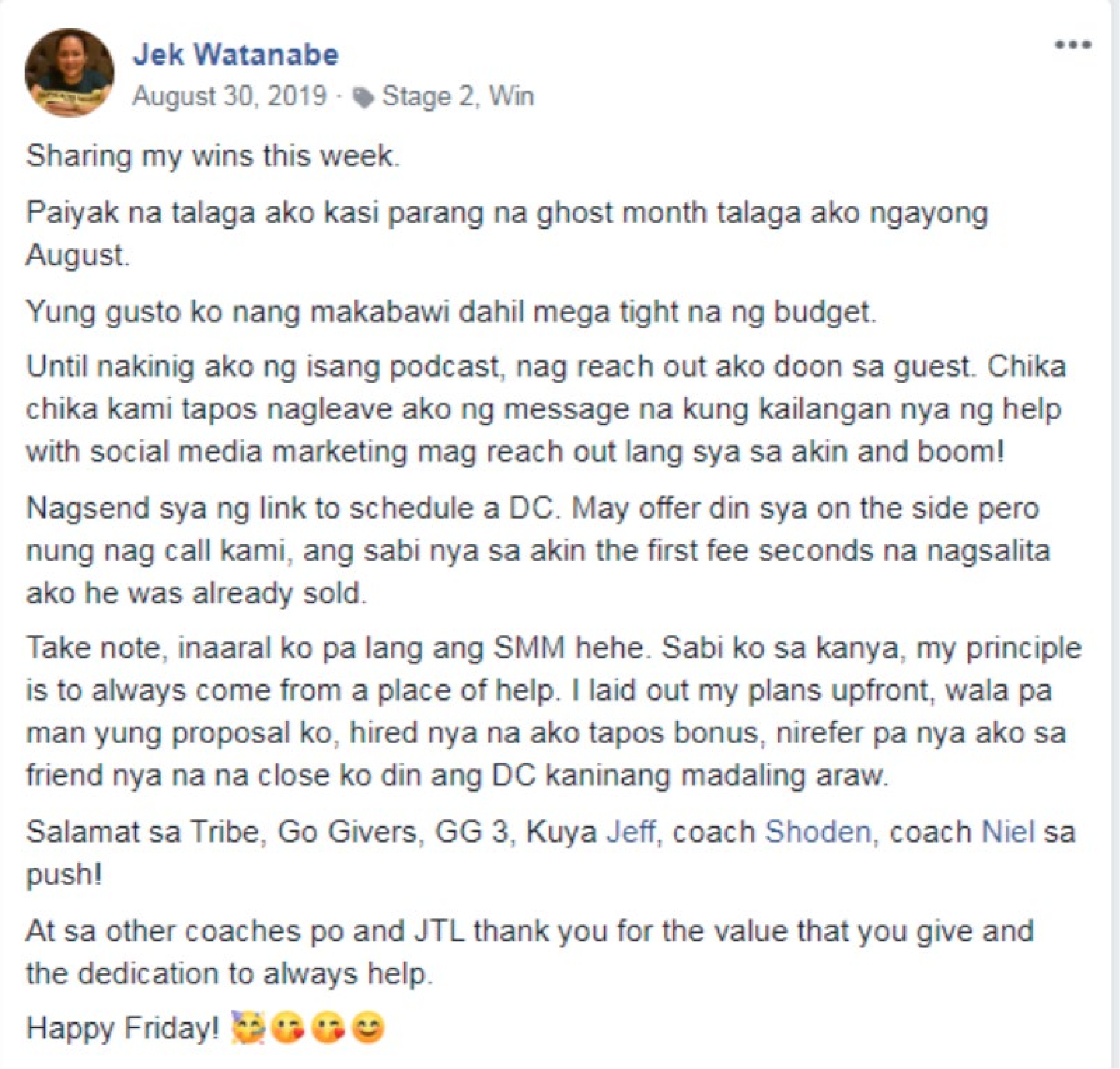
pa rin naman ako...

I sent them messages 2 to 3 times per week. 😅

At may sumagot na din sa wakas na may kasamang offer!

Turns out, nag-bakasyon pala siya. Kaya hindi nakapagreply.

LESSON: Wag kang praning! 😂



Jek Watanabe

August 30, 2019 · Stage 2, Win

Sharing my wins this week.

Paiyak na talaga ako kasi parang na ghost month talaga ako ngayong August.

Yung gusto ko nang makabawi dahil mega tight na ng budget.

Until nakinig ako ng isang podcast, nag reach out ako doon sa guest. Chika chika kami tapos nagleave ako ng message na kung kailangan nya ng help with social media marketing mag reach out lang sya sa akin and boom!

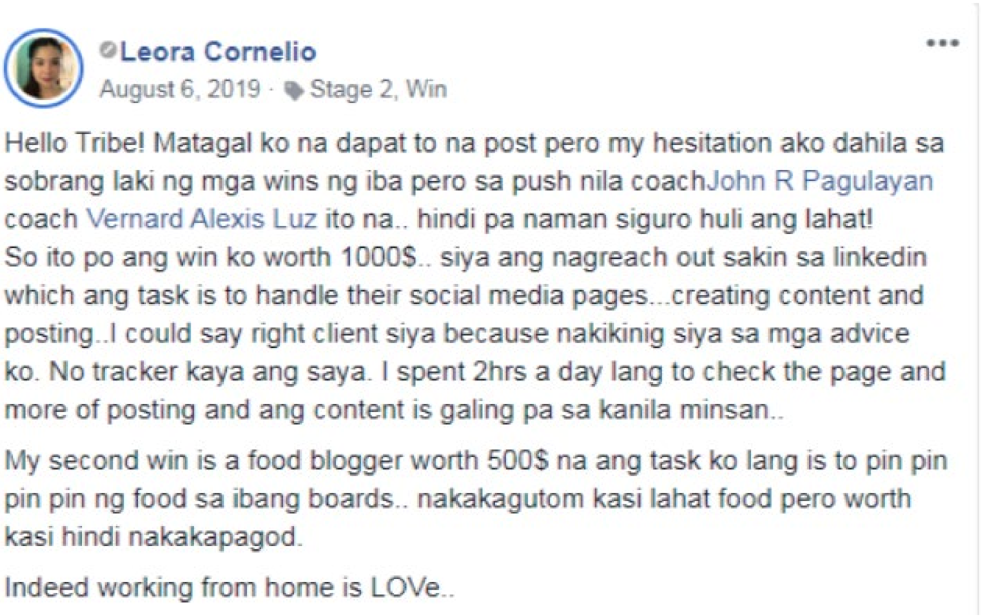
Nagsend sya ng link to schedule a DC. May offer din sya on the side pero nung nag call kami, ang sabi nya sa akin the first fee seconds na nagsalita ako he was already sold.

Take note, inaaral ko pa lang ang SMM hehe. Sabi ko sa kanya, my principle is to always come from a place of help. I laid out my plans upfront, wala pa man yung proposal ko, hired nya na ako tapos bonus, nirefer pa nya ako sa friend nya na na close ko din ang DC kaninang madaling araw.

Salamat sa Tribe, Go Givers, GG 3, Kuya Jeff, coach Shoden, coach Niel sa push!

At sa other coaches po and JTL thank you for the value that you give and the dedication to always help.

Happy Friday! 🥳😘😘😊

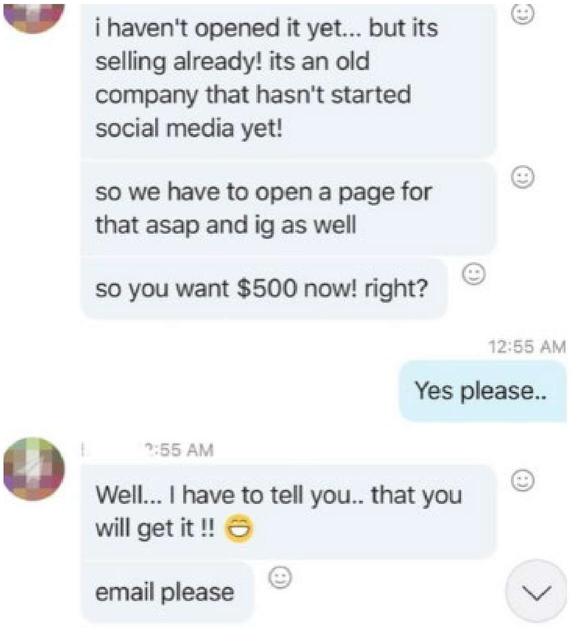


Leora Cornelio
August 6, 2019 · Stage 2, Win

Hello Tribe! Matagal ko na dapat to na post pero my hesitation ako dahila sa sobrang laki ng mga wins ng iba pero sa push nila coachJohn R Pagulayan coach Vernard Alexis Luz ito na.. hindi pa naman siguro huli ang lahat!
So ito po ang win ko worth 1000$.. siya ang nagreach out sakin sa linkedin which ang task is to handle their social media pages...creating content and posting..I could say right client siya because nakikinig siya sa mga advice ko. No tracker kaya ang saya. I spent 2hrs a day lang to check the page and more of posting and ang content is galing pa sa kanila minsan..

My second win is a food blogger worth 500$ na ang task ko lang is to pin pin pin pin ng food sa ibang boards.. nakakagutom kasi lahat food pero worth kasi hindi nakakapagod.

Indeed working from home is LOVe..



i haven't opened it yet... but its selling already! its an old company that hasn't started social media yet!

so we have to open a page for that asap and ig as well

so you want $500 now! right?

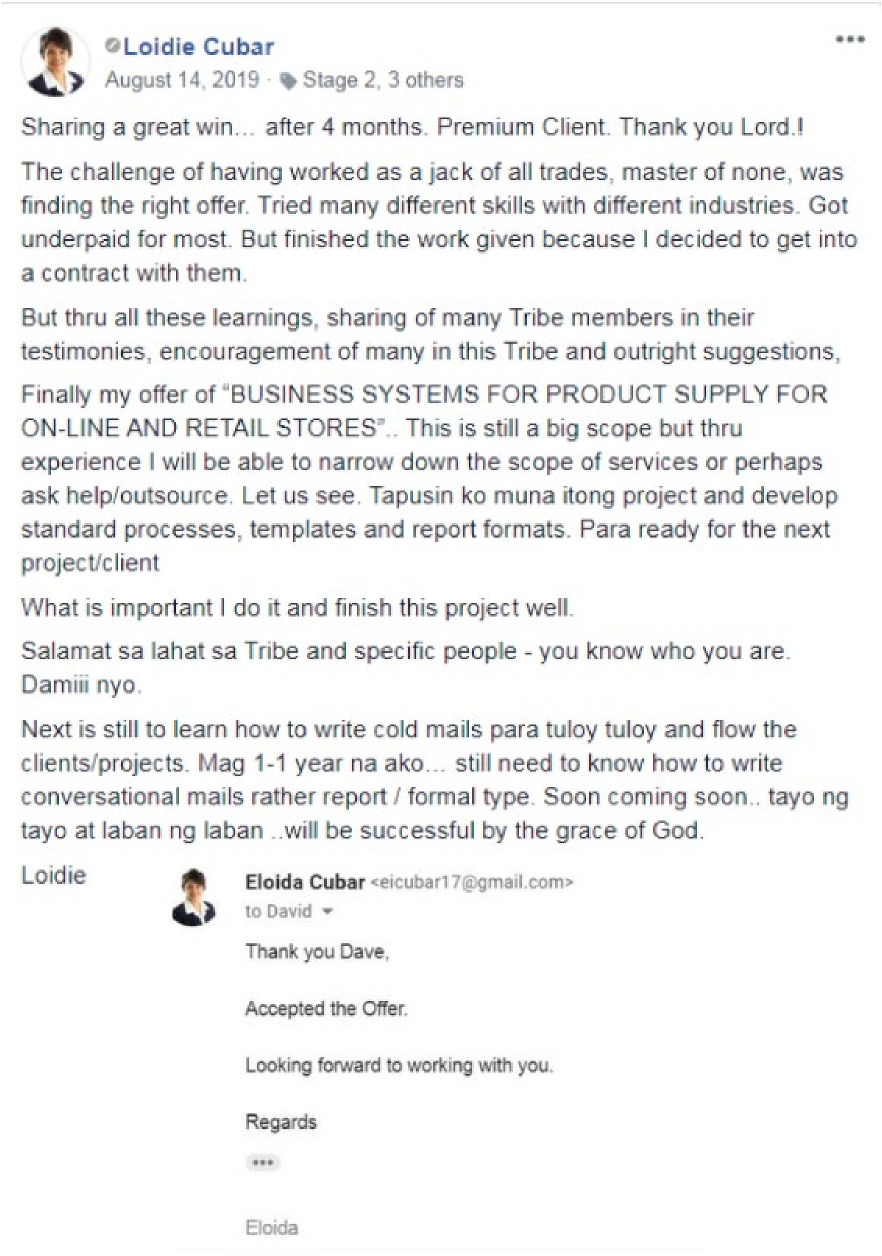
12:55 AM

Yes please..

2:55 AM

Well... I have to tell you.. that you will get it !! 😁

email please



Loidie Cubar

August 14, 2019 · Stage 2, 3 others

Sharing a great win… after 4 months. Premium Client. Thank you Lord.!

The challenge of having worked as a jack of all trades, master of none, was finding the right offer. Tried many different skills with different industries. Got underpaid for most. But finished the work given because I decided to get into a contract with them.

But thru all these learnings, sharing of many Tribe members in their testimonies, encouragement of many in this Tribe and outright suggestions,

Finally my offer of "BUSINESS SYSTEMS FOR PRODUCT SUPPLY FOR ON-LINE AND RETAIL STORES".. This is still a big scope but thru experience I will be able to narrow down the scope of services or perhaps ask help/outsource. Let us see. Tapusin ko muna itong project and develop standard processes, templates and report formats. Para ready for the next project/client

What is important I do it and finish this project well.

Salamat sa lahat sa Tribe and specific people - you know who you are. Damiii nyo.

Next is still to learn how to write cold mails para tuloy tuloy and flow the clients/projects. Mag 1-1 year na ako… still need to know how to write conversational mails rather report / formal type. Soon coming soon.. tayo ng tayo at laban ng laban ..will be successful by the grace of God.

Loidie

Eloida Cubar <eicubar17@gmail.com>

to David

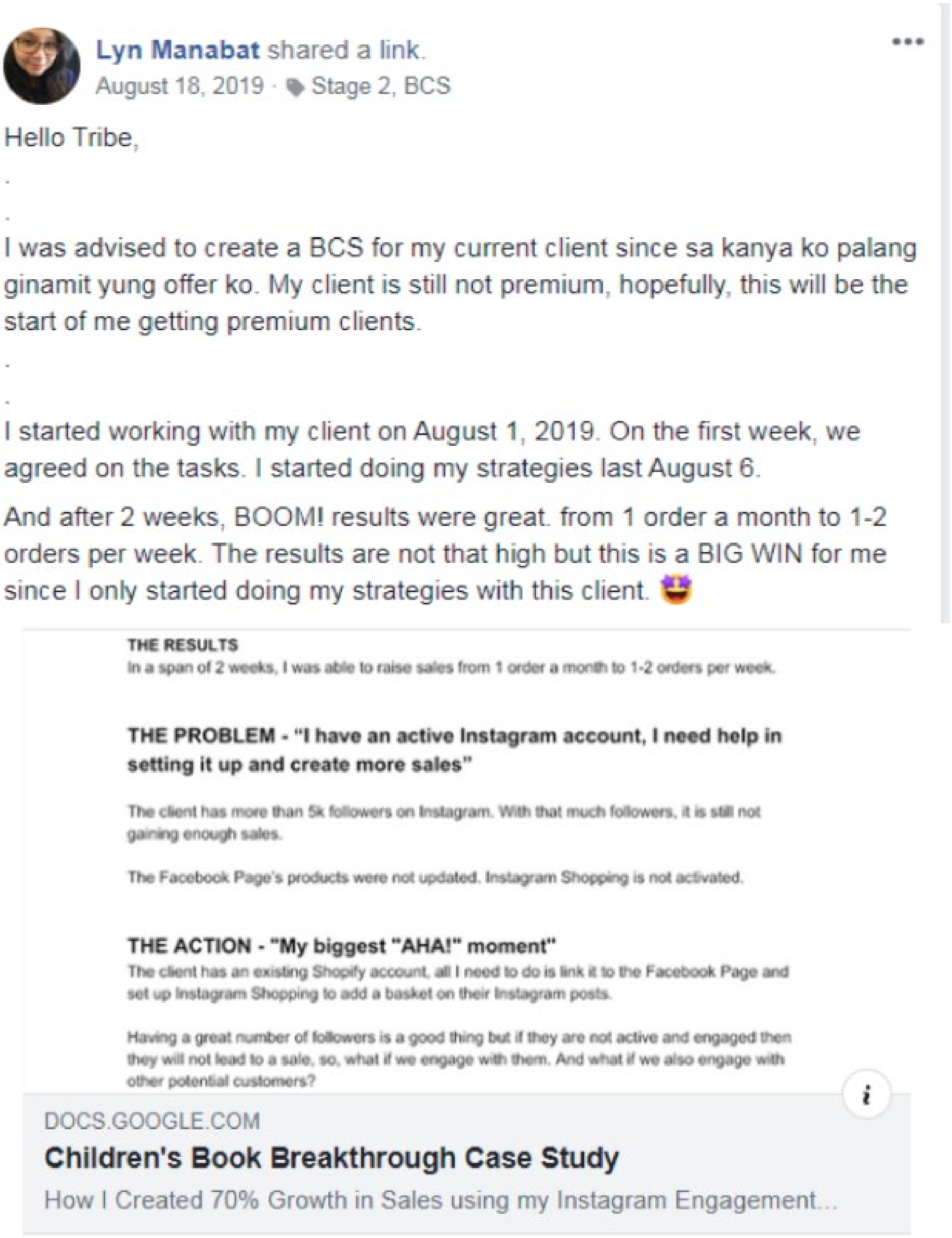
Thank you Dave,

Accepted the Offer.

Looking forward to working with you.

Regards

Eloida



Lyn Manabat shared a link.
August 18, 2019 · Stage 2, BCS

Hello Tribe,

.

.

I was advised to create a BCS for my current client since sa kanya ko palang ginamit yung offer ko. My client is still not premium, hopefully, this will be the start of me getting premium clients.

.

.

I started working with my client on August 1, 2019. On the first week, we agreed on the tasks. I started doing my strategies last August 6.

And after 2 weeks, BOOM! results were great. from 1 order a month to 1-2 orders per week. The results are not that high but this is a BIG WIN for me since I only started doing my strategies with this client. 🤩

THE RESULTS
In a span of 2 weeks, I was able to raise sales from 1 order a month to 1-2 orders per week.

THE PROBLEM - "I have an active Instagram account, I need help in setting it up and create more sales"

The client has more than 5k followers on Instagram. With that much followers, it is still not gaining enough sales.

The Facebook Page's products were not updated. Instagram Shopping is not activated.

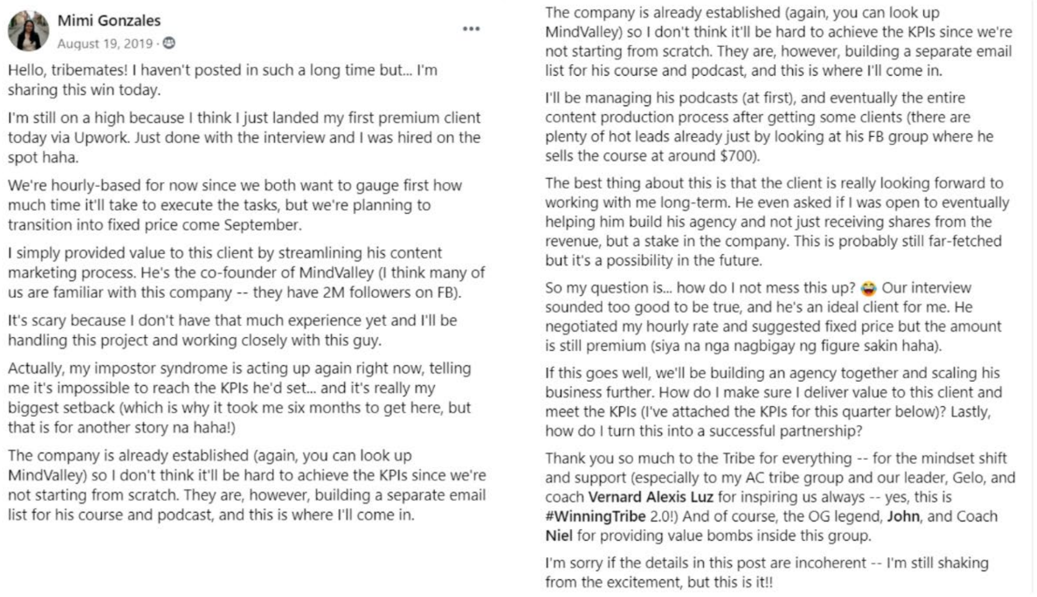
THE ACTION - "My biggest "AHA!" moment"
The client has an existing Shopify account, all I need to do is link it to the Facebook Page and set up Instagram Shopping to add a basket on their Instagram posts.

Having a great number of followers is a good thing but if they are not active and engaged then they will not lead to a sale, so, what if we engage with them. And what if we also engage with other potential customers?

DOCS.GOOGLE.COM

Children's Book Breakthrough Case Study

How I Created 70% Growth in Sales using my Instagram Engagement...



Mimi Gonzales

August 19, 2019 ·

Hello, tribemates! I haven't posted in such a long time but... I'm sharing this win today.

I'm still on a high because I think I just landed my first premium client today via Upwork. Just done with the interview and I was hired on the spot haha.

We're hourly-based for now since we both want to gauge first how much time it'll take to execute the tasks, but we're planning to transition into fixed price come September.

I simply provided value to this client by streamlining his content marketing process. He's the co-founder of MindValley (I think many of us are familiar with this company -- they have 2M followers on FB).

It's scary because I don't have that much experience yet and I'll be handling this project and working closely with this guy.

Actually, my impostor syndrome is acting up again right now, telling me it's impossible to reach the KPIs he'd set... and it's really my biggest setback (which is why it took me six months to get here, but that is for another story na haha!)

The company is already established (again, you can look up MindValley) so I don't think it'll be hard to achieve the KPIs since we're not starting from scratch. They are, however, building a separate email list for his course and podcast, and this is where I'll come in.

The company is already established (again, you can look up MindValley) so I don't think it'll be hard to achieve the KPIs since we're not starting from scratch. They are, however, building a separate email list for his course and podcast, and this is where I'll come in.

I'll be managing his podcasts (at first), and eventually the entire content production process after getting some clients (there are plenty of hot leads already just by looking at his FB group where he sells the course at around $700).

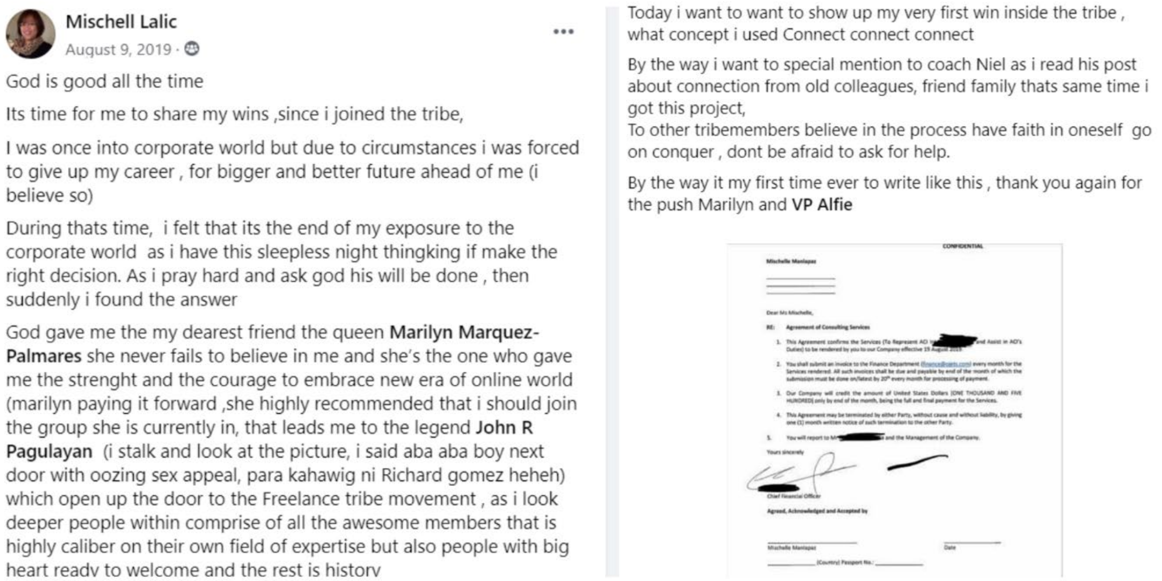
The best thing about this is that the client is really looking forward to working with me long-term. He even asked if I was open to eventually helping him build his agency and not just receiving shares from the revenue, but a stake in the company. This is probably still far-fetched but it's a possibility in the future.

So my question is... how do I not mess this up? 😂 Our interview sounded too good to be true, and he's an ideal client for me. He negotiated my hourly rate and suggested fixed price but the amount is still premium (siya na nga nagbigay ng figure sakin haha).

If this goes well, we'll be building an agency together and scaling his business further. How do I make sure I deliver value to this client and meet the KPIs (I've attached the KPIs for this quarter below)? Lastly, how do I turn this into a successful partnership?

Thank you so much to the Tribe for everything -- for the mindset shift and support (especially to my AC tribe group and our leader, Gelo, and coach **Vernard Alexis Luz** for inspiring us always -- yes, this is **#WinningTribe** 2.0!) And of course, the OG legend, **John**, and Coach **Niel** for providing value bombs inside this group.

I'm sorry if the details in this post are incoherent -- I'm still shaking from the excitement, but this is it!!



Mischell Lalic

August 9, 2019 ·

God is good all the time

Its time for me to share my wins ,since i joined the tribe,

I was once into corporate world but due to circumstances i was forced to give up my career , for bigger and better future ahead of me (i believe so)

During thats time, i felt that its the end of my exposure to the corporate world as i have this sleepless night thingking if make the right decision. As i pray hard and ask god his will be done , then suddenly i found the answer

God gave me the my dearest friend the queen **Marilyn Marquez-Palmares** she never fails to believe in me and she's the one who gave me the strenght and the courage to embrace new era of online world (marilyn paying it forward ,she highly recommended that i should join the group she is currently in, that leads me to the legend **John R Pagulayan** (i stalk and look at the picture, i said aba aba boy next door with oozing sex appeal, para kahawig ni Richard gomez heheh) which open up the door to the Freelance tribe movement , as i look deeper people within comprise of all the awesome members that is highly caliber on their own field of expertise but also people with big heart ready to welcome and the rest is history

Today i want to want to show up my very first win inside the tribe , what concept i used Connect connect connect

By the way i want to special mention to coach Niel as i read his post about connection from old colleagues, friend family thats same time i got this project,
To other tribemembers believe in the process have faith in oneself go on conquer , dont be afraid to ask for help.

By the way it my first time ever to write like this , thank you again for the push Marilyn and **VP Alfie**

CONFIDENTIAL

Mischelle Manlapaz

Dear Ms Mischelle,

RE: Agreement of Consulting Services

1. This Agreement confirms the Services (To Represent AO [redacted] and Assist in AO's Duties) to be rendered by you to our Company effective 19 [redacted]
2. You shall submit an invoice to the Finance Department ([illegible]) every month for the Services rendered. All such invoices shall be due and payable by end of the month of which the submission must be done on/latest by 20th every month for processing of payment.
3. Our Company will credit the amount of United States Dollars (ONE THOUSAND AND FIVE HUNDRED) only by end of the month, being the full and final payment for the Services.
4. This Agreement may be terminated by either Party, without cause and without liability, by giving one (1) month written notice of such termination to the other Party.
5. You will report to Mr [redacted] and the Management of the Company.

Yours sincerely

[redacted]

[redacted]

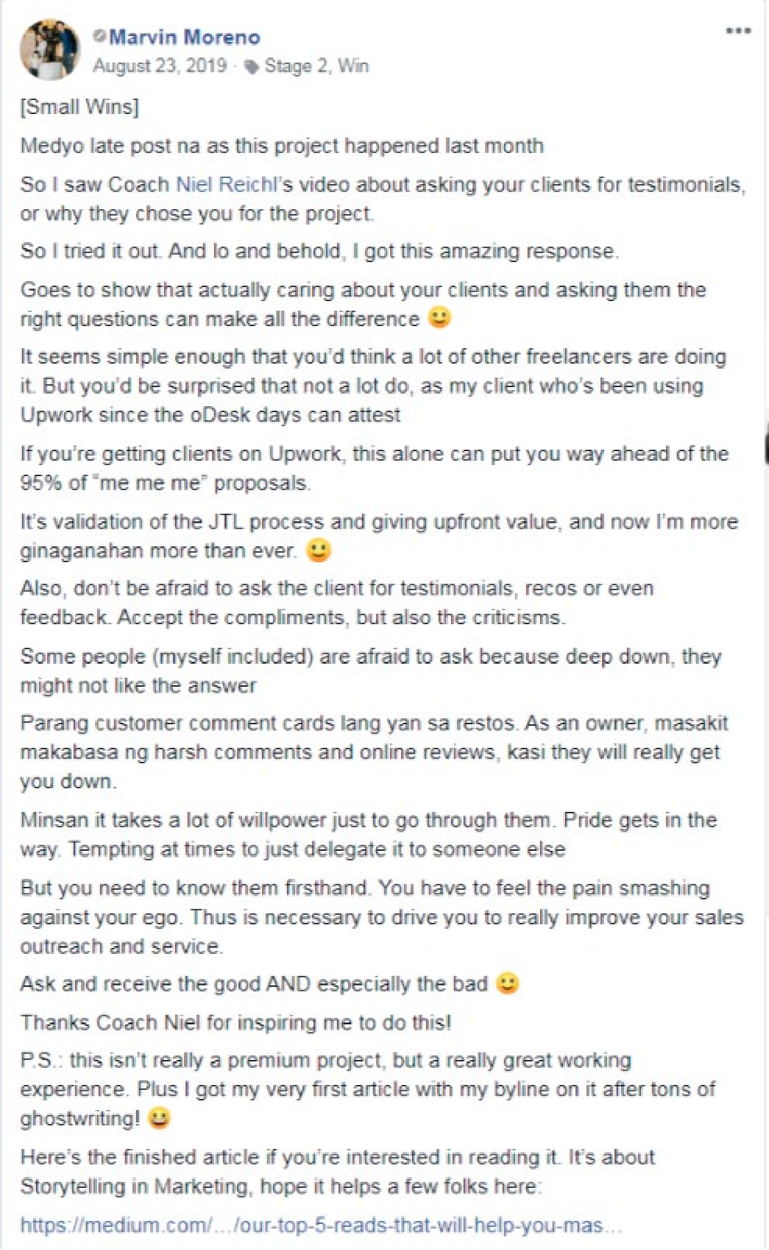
Chief Financial Officer

Agreed, Acknowledged and Accepted by

Mischelle Manlapaz

Date

(Country) Passport No.:



Marvin Moreno
August 23, 2019 · Stage 2, Win

[Small Wins]

Medyo late post na as this project happened last month

So I saw Coach Niel Reichl's video about asking your clients for testimonials, or why they chose you for the project.

So I tried it out. And lo and behold, I got this amazing response.

Goes to show that actually caring about your clients and asking them the right questions can make all the difference 🙂

It seems simple enough that you'd think a lot of other freelancers are doing it. But you'd be surprised that not a lot do, as my client who's been using Upwork since the oDesk days can attest

If you're getting clients on Upwork, this alone can put you way ahead of the 95% of "me me me" proposals.

It's validation of the JTL process and giving upfront value, and now I'm more ginaganahan more than ever. 🙂

Also, don't be afraid to ask the client for testimonials, recos or even feedback. Accept the compliments, but also the criticisms.

Some people (myself included) are afraid to ask because deep down, they might not like the answer

Parang customer comment cards lang yan sa restos. As an owner, masakit makabasa ng harsh comments and online reviews, kasi they will really get you down.

Minsan it takes a lot of willpower just to go through them. Pride gets in the way. Tempting at times to just delegate it to someone else

But you need to know them firsthand. You have to feel the pain smashing against your ego. Thus is necessary to drive you to really improve your sales outreach and service.

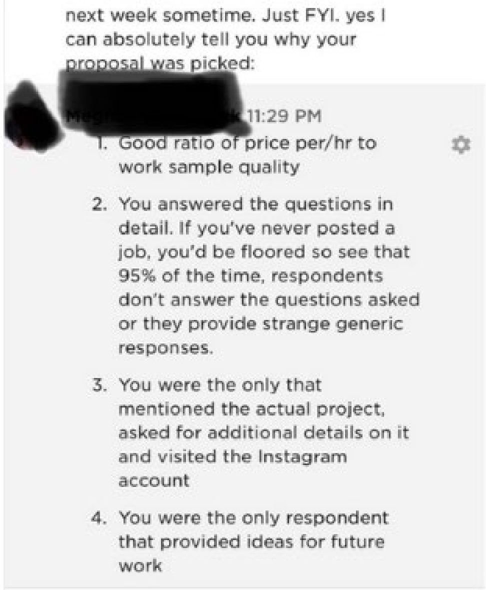
Ask and receive the good AND especially the bad 🙂

Thanks Coach Niel for inspiring me to do this!

P.S.: this isn't really a premium project, but a really great working experience. Plus I got my very first article with my byline on it after tons of ghostwriting! 😀

Here's the finished article if you're interested in reading it. It's about Storytelling in Marketing, hope it helps a few folks here:

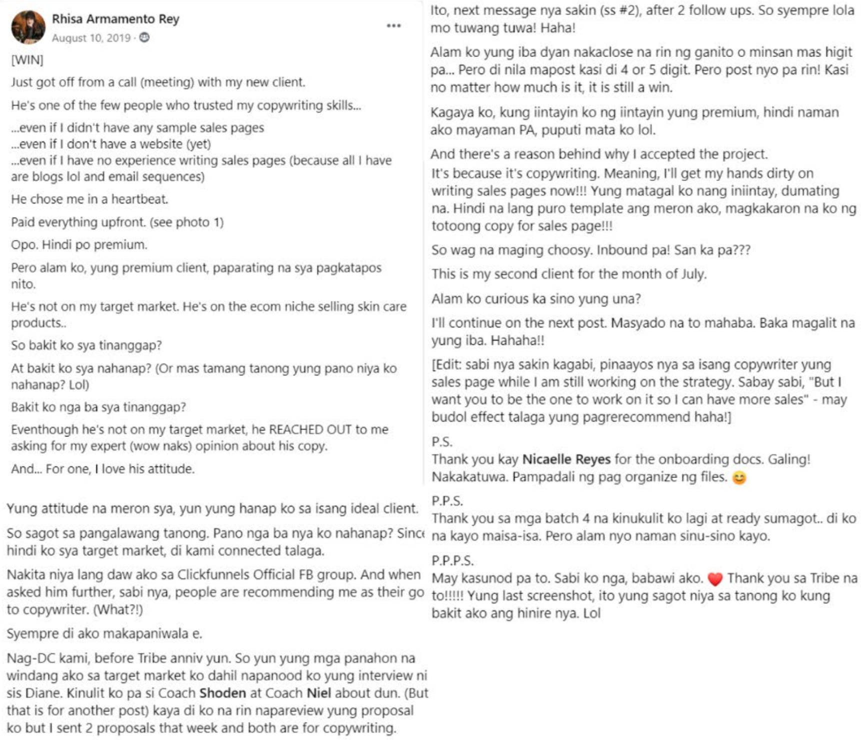
https://medium.com/…/our-top-5-reads-that-will-help-you-mas…



next week sometime. Just FYI. yes I can absolutely tell you why your proposal was picked:

[redacted] 11:29 PM

1. Good ratio of price per/hr to work sample quality
2. You answered the questions in detail. If you've never posted a job, you'd be floored so see that 95% of the time, respondents don't answer the questions asked or they provide strange generic responses.
3. You were the only that mentioned the actual project, asked for additional details on it and visited the Instagram account
4. You were the only respondent that provided ideas for future work



Rhisa Armamento Rey
August 10, 2019 ·

[WIN]

Just got off from a call (meeting) with my new client.

He's one of the few people who trusted my copywriting skills...

...even if I didn't have any sample sales pages
...even if I don't have a website (yet)
...even if I have no experience writing sales pages (because all I have are blogs lol and email sequences)

He chose me in a heartbeat.

Paid everything upfront. (see photo 1)

Opo. Hindi po premium.

Pero alam ko, yung premium client, paparating na sya pagkatapos nito.

He's not on my target market. He's on the ecom niche selling skin care products..

So bakit ko sya tinanggap?

At bakit ko sya nahanap? (Or mas tamang tanong yung pano niya ko nahanap? Lol)

Bakit ko nga ba sya tinanggap?

Eventhough he's not on my target market, he REACHED OUT to me asking for my expert (wow naks) opinion about his copy.

And... For one, I love his attitude.

Yung attitude na meron sya, yun yung hanap ko sa isang ideal client.

So sagot sa pangalawang tanong. Pano nga ba nya ko nahanap? Sinc hindi ko sya target market, di kami connected talaga.

Nakita niya lang daw ako sa Clickfunnels Official FB group. And when asked him further, sabi nya, people are recommending me as their go to copywriter. (What?!)

Syempre di ako makapaniwala e.

Nag-DC kami, before Tribe anniv yun. So yun yung mga panahon na windang ako sa target market ko dahil napanood ko yung interview ni sis Diane. Kinulit ko pa si Coach **Shoden** at Coach **Niel** about dun. (But that is for another post) kaya di ko na rin napareview yung proposal ko but I sent 2 proposals that week and both are for copywriting.

Ito, next message nya sakin (ss #2), after 2 follow ups. So syempre lola mo tuwang tuwa! Haha!

Alam ko yung iba dyan nakaclose na rin ng ganito o minsan mas higit pa... Pero di nila mapost kasi di 4 or 5 digit. Pero post nyo pa rin! Kasi no matter how much is it, it is still a win.

Kagaya ko, kung iintayin ko ng iintayin yung premium, hindi naman ako mayaman PA, puputi mata ko lol.

And there's a reason behind why I accepted the project.
It's because it's copywriting. Meaning, I'll get my hands dirty on writing sales pages now!!! Yung matagal ko nang iniintay, dumating na. Hindi na lang puro template ang meron ako, magkakaron na ko ng totoong copy for sales page!!!

So wag na maging choosy. Inbound pa! San ka pa???

This is my second client for the month of July.

Alam ko curious ka sino yung una?

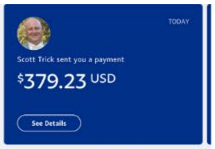
I'll continue on the next post. Masyado na to mahaba. Baka magalit na yung iba. Hahaha!!

[Edit: sabi nya sakin kagabi, pinaayos nya sa isang copywriter yung sales page while I am still working on the strategy. Sabay sabi, "But I want you to be the one to work on it so I can have more sales" - may budol effect talaga yung pagrerecommend haha!]

P.S.
Thank you kay **Nicaelle Reyes** for the onboarding docs. Galing! Nakakatuwa. Pampadali ng pag organize ng files. 😊

P.P.S.
Thank you sa mga batch 4 na kinukulit ko lagi at ready sumagot.. di ko na kayo maisa-isa. Pero alam nyo naman sinu-sino kayo.

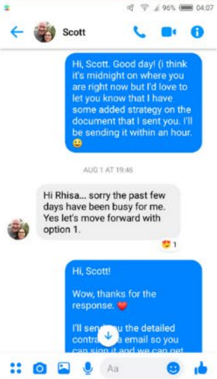
P.P.P.S.
May kasunod pa to. Sabi ko nga, babawi ako. ❤️ Thank you sa Tribe na to!!!!! Yung last screenshot, ito yung sagot niya sa tanong ko kung bakit ako ang hinire nya. Lol



TODAY

Scott Trick sent you a payment

$379.23 USD



Hi, Scott. Good day! (i think it's midnight on where you are right now but I'd love to let you know that I have some added strategy on the document that I sent you. I'll be sending it within an hour. 🙂

AUG 1 AT 19:46

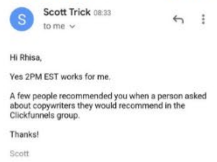
Hi Rhisa... sorry the past few days have been busy for me. Yes let's move forward with option 1.

😍 1

Hi, Scott!

Wow, thanks for the response. ❤️

I'll sen u the detailed contra a email so you



Scott Trick 08:33
to me

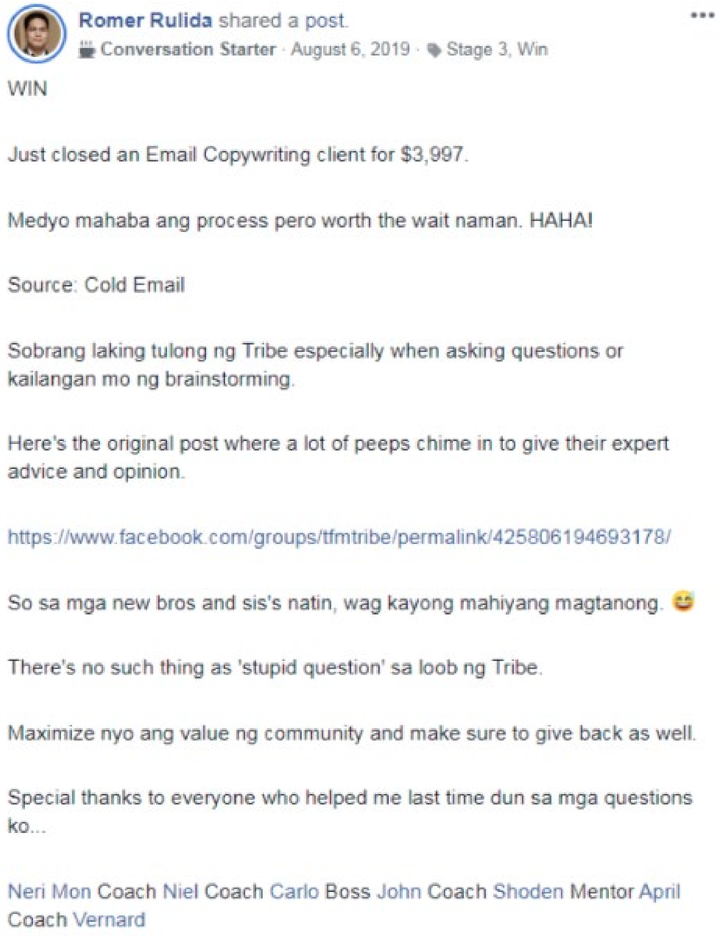
Hi Rhisa,

Yes 2PM EST works for me.

A few people recommended you when a person asked about copywriters they would recommend in the Clickfunnels group.

Thanks!

Scott



Romer Rulida shared a post.
Conversation Starter · August 6, 2019 · Stage 3, Win

WIN

Just closed an Email Copywriting client for $3,997.

Medyo mahaba ang process pero worth the wait naman. HAHA!

Source: Cold Email

Sobrang laking tulong ng Tribe especially when asking questions or kailangan mo ng brainstorming.

Here's the original post where a lot of peeps chime in to give their expert advice and opinion.

https://www.facebook.com/groups/tfmtribe/permalink/425806194693178/

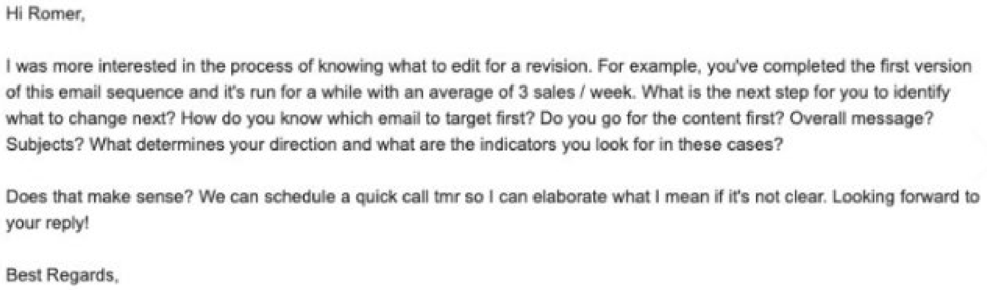
So sa mga new bros and sis's natin, wag kayong mahiyang magtanong. 😅

There's no such thing as 'stupid question' sa loob ng Tribe.

Maximize nyo ang value ng community and make sure to give back as well.

Special thanks to everyone who helped me last time dun sa mga questions ko...

Neri Mon Coach Niel Coach Carlo Boss John Coach Shoden Mentor April Coach Vernard

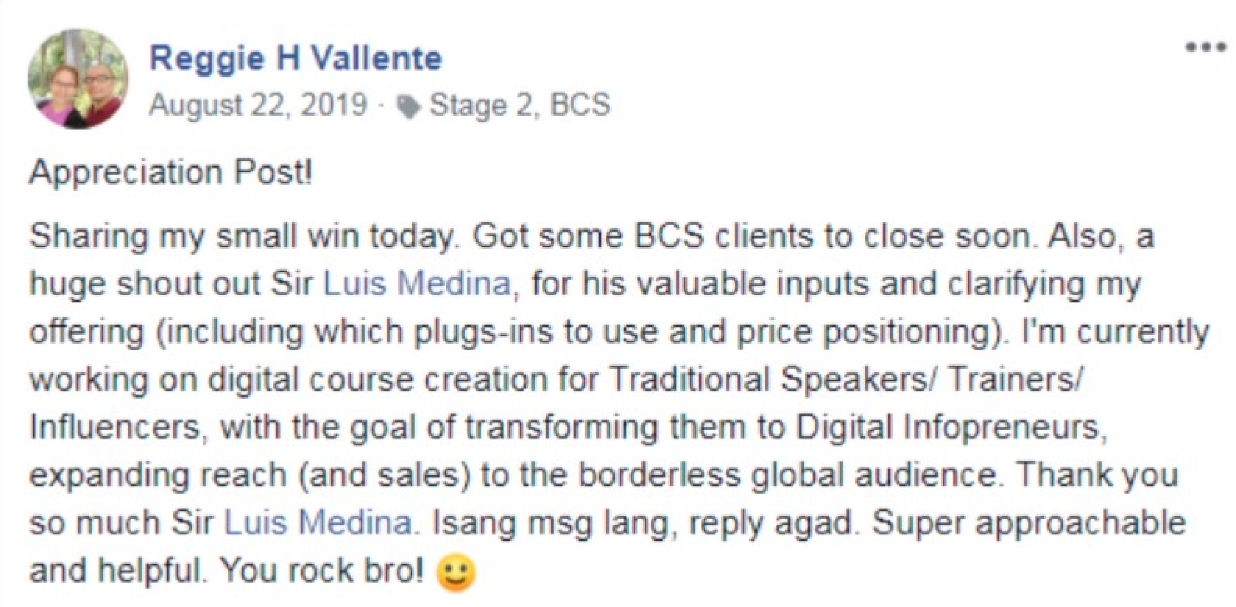


Hi Romer,

I was more interested in the process of knowing what to edit for a revision. For example, you've completed the first version of this email sequence and it's run for a while with an average of 3 sales / week. What is the next step for you to identify what to change next? How do you know which email to target first? Do you go for the content first? Overall message? Subjects? What determines your direction and what are the indicators you look for in these cases?

Does that make sense? We can schedule a quick call tmr so I can elaborate what I mean if it's not clear. Looking forward to your reply!

Best Regards,

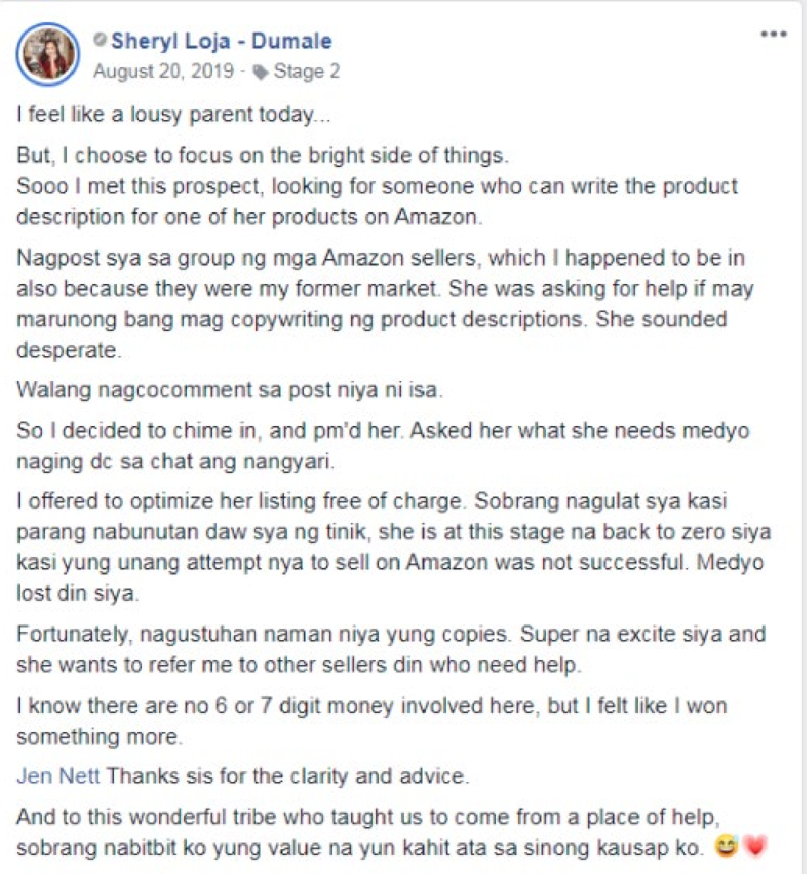


Reggie H Vallente

August 22, 2019 · Stage 2, BCS

Appreciation Post!

Sharing my small win today. Got some BCS clients to close soon. Also, a huge shout out Sir Luis Medina, for his valuable inputs and clarifying my offering (including which plugs-ins to use and price positioning). I'm currently working on digital course creation for Traditional Speakers/ Trainers/ Influencers, with the goal of transforming them to Digital Infopreneurs, expanding reach (and sales) to the borderless global audience. Thank you so much Sir Luis Medina. Isang msg lang, reply agad. Super approachable and helpful. You rock bro! 🙂



Sheryl Loja - Dumale
August 20, 2019 · Stage 2

I feel like a lousy parent today...

But, I choose to focus on the bright side of things.
Sooo I met this prospect, looking for someone who can write the product description for one of her products on Amazon.

Nagpost sya sa group ng mga Amazon sellers, which I happened to be in also because they were my former market. She was asking for help if may marunong bang mag copywriting ng product descriptions. She sounded desperate.

Walang nagcocomment sa post niya ni isa.

So I decided to chime in, and pm'd her. Asked her what she needs medyo naging dc sa chat ang nangyari.

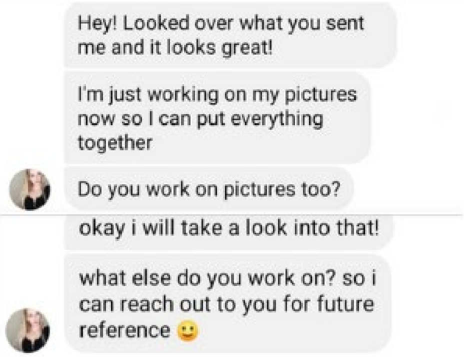
I offered to optimize her listing free of charge. Sobrang nagulat sya kasi parang nabunutan daw sya ng tinik, she is at this stage na back to zero siya kasi yung unang attempt nya to sell on Amazon was not successful. Medyo lost din siya.

Fortunately, nagustuhan naman niya yung copies. Super na excite siya and she wants to refer me to other sellers din who need help.

I know there are no 6 or 7 digit money involved here, but I felt like I won something more.

Jen Nett Thanks sis for the clarity and advice.

And to this wonderful tribe who taught us to come from a place of help, sobrang nabitbit ko yung value na yun kahit ata sa sinong kausap ko. 😅❤️



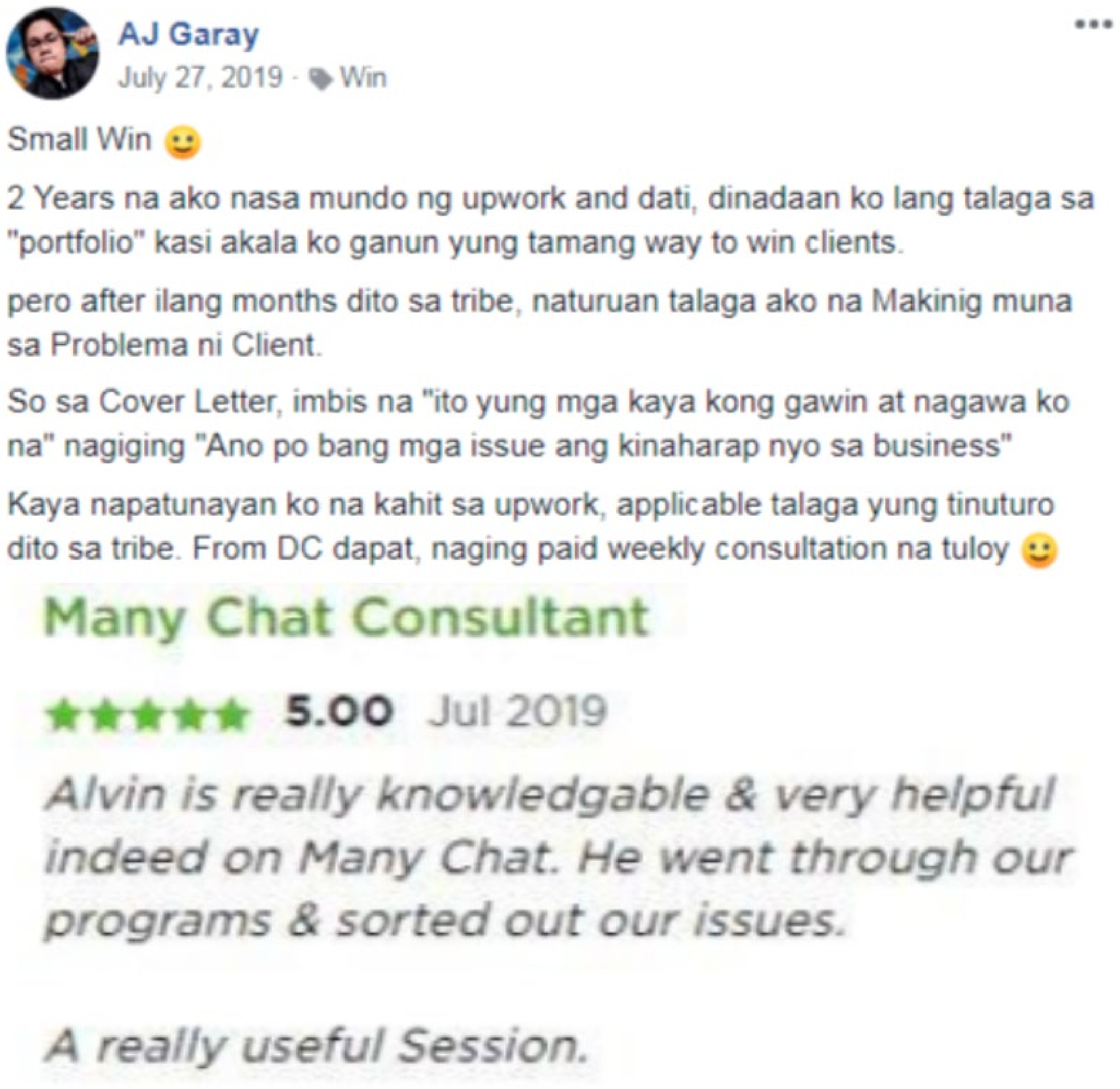
Hey! Looked over what you sent me and it looks great!

I'm just working on my pictures now so I can put everything together

Do you work on pictures too?

okay i will take a look into that!

what else do you work on? so i can reach out to you for future reference 🙂



AJ Garay

July 27, 2019 · Win

Small Win 🙂

2 Years na ako nasa mundo ng upwork and dati, dinadaan ko lang talaga sa "portfolio" kasi akala ko ganun yung tamang way to win clients.

pero after ilang months dito sa tribe, naturuan talaga ako na Makinig muna sa Problema ni Client.

So sa Cover Letter, imbis na "ito yung mga kaya kong gawin at nagawa ko na" nagiging "Ano po bang mga issue ang kinaharap nyo sa business"

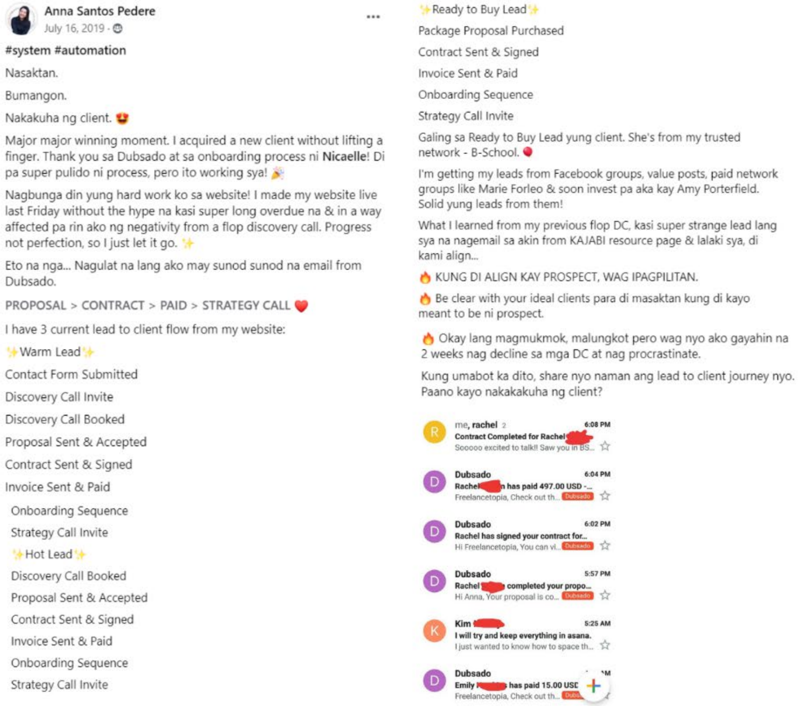
Kaya napatunayan ko na kahit sa upwork, applicable talaga yung tinuturo dito sa tribe. From DC dapat, naging paid weekly consultation na tuloy 🙂

Many Chat Consultant

★★★★★ **5.00** Jul 2019

Alvin is really knowledgable & very helpful indeed on Many Chat. He went through our programs & sorted out our issues.

A really useful Session.



Anna Santos Pedere
July 16, 2019 ·

#system #automation

Nasaktan.

Bumangon.

Nakakuha ng client. 😍

Major major winning moment. I acquired a new client without lifting a finger. Thank you sa Dubsado at sa onboarding process ni **Nicaelle**! Di pa super pulido ni process, pero ito working sya! 🎉

Nagbunga din yung hard work ko sa website! I made my website live last Friday without the hype na kasi super long overdue na & in a way affected pa rin ako ng negativity from a flop discovery call. Progress not perfection, so I just let it go. ✨

Eto na nga... Nagulat na lang ako may sunod sunod na email from Dubsado.

PROPOSAL > CONTRACT > PAID > STRATEGY CALL ❤️

I have 3 current lead to client flow from my website:

✨Warm Lead✨

Contact Form Submitted

Discovery Call Invite

Discovery Call Booked

Proposal Sent & Accepted

Contract Sent & Signed

Invoice Sent & Paid

Onboarding Sequence

Strategy Call Invite

✨Hot Lead✨

Discovery Call Booked

Proposal Sent & Accepted

Contract Sent & Signed

Invoice Sent & Paid

Onboarding Sequence

Strategy Call Invite

✨Ready to Buy Lead✨

Package Proposal Purchased

Contract Sent & Signed

Invoice Sent & Paid

Onboarding Sequence

Strategy Call Invite

Galing sa Ready to Buy Lead yung client. She's from my trusted network - B-School. 🎈

I'm getting my leads from Facebook groups, value posts, paid network groups like Marie Forleo & soon invest pa aka kay Amy Porterfield. Solid yung leads from them!

What I learned from my previous flop DC, kasi super strange lead lang sya na nagemail sa akin from KAJABI resource page & lalaki sya, di kami align...

🔥 KUNG DI ALIGN KAY PROSPECT, WAG IPAGPILITAN.

🔥 Be clear with your ideal clients para di masaktan kung di kayo meant to be ni prospect.

🔥 Okay lang magmukmok, malungkot pero wag nyo ako gayahin na 2 weeks nag decline sa mga DC at nag procrastinate.

Kung umabot ka dito, share nyo naman ang lead to client journey nyo. Paano kayo nakakakuha ng client?

me, **rachel** 2 — 6:08 PM
Contract Completed for Rachel[redacted]
Sooooo excited to talk!! Saw you in BS...

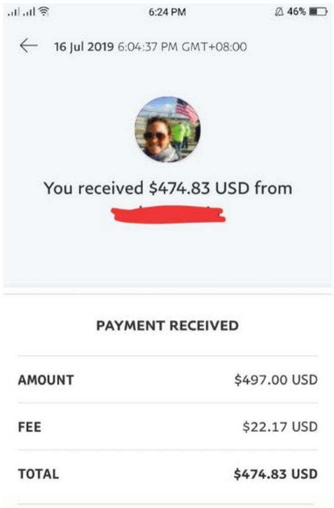
Dubsado — 6:04 PM
Rachel[redacted]**n has paid 497.00 USD -...**
Freelancetopia, Check out th... Dubsado

Dubsado — 6:02 PM
Rachel has signed your contract for...
Hi Freelancetopia, You can vi... Dubsado

Dubsado — 5:57 PM
Rachel[redacted]**completed your propo...**
Hi Anna, Your proposal is co... Dubsado

Kim[redacted] — 5:25 AM
I will try and keep everything in asana.
I just wanted to know how to space th...

Dubsado
Emily[redacted]**s has paid 15.00 USD**
Freelancetopia, Check out th...



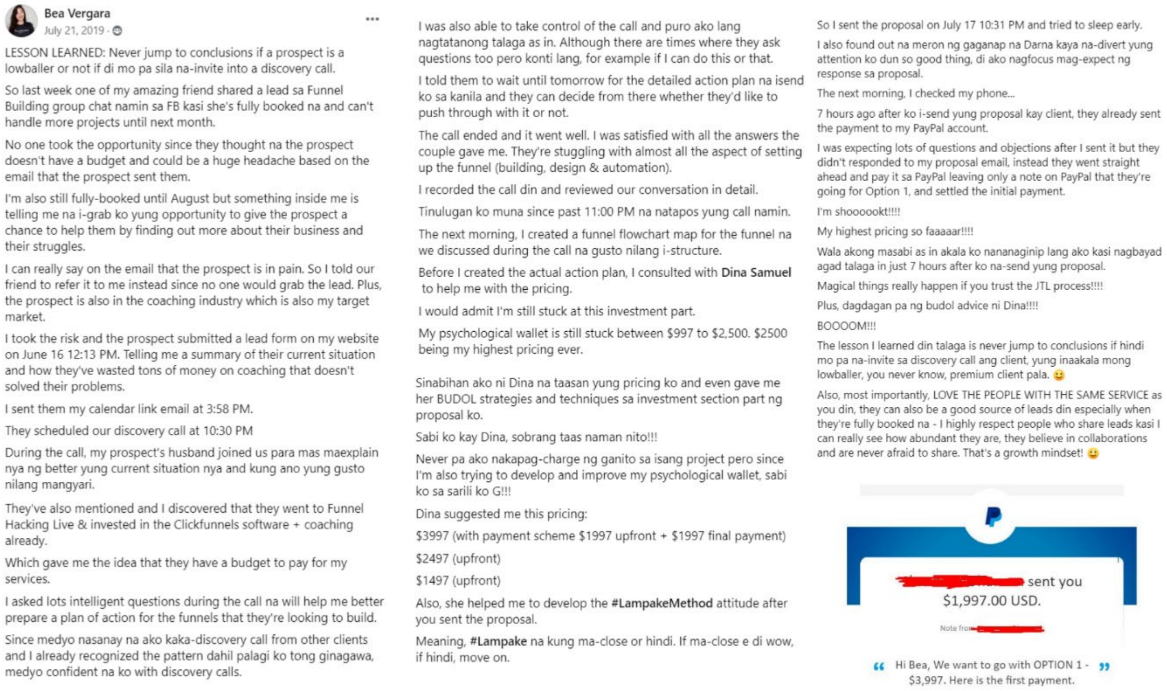
6:24 PM 46%

16 Jul 2019 6:04:37 PM GMT+08:00

You received $474.83 USD from
[redacted]

PAYMENT RECEIVED

AMOUNT	$497.00 USD
FEE	$22.17 USD
TOTAL	$474.83 USD



Bea Vergara
July 21, 2019 ·

LESSON LEARNED: Never jump to conclusions if a prospect is a lowballer or not if di mo pa sila na-invite into a discovery call.

So last week one of my amazing friend shared a lead sa Funnel Building group chat namin sa FB kasi she's fully booked na and can't handle more projects until next month.

No one took the opportunity since they thought na the prospect doesn't have a budget and could be a huge headache based on the email that the prospect sent them.

I'm also still fully-booked until August but something inside me is telling me na i-grab ko yung opportunity to give the prospect a chance to help them by finding out more about their business and their struggles.

I can really say on the email that the prospect is in pain. So I told our friend to refer it to me instead since no one would grab the lead. Plus, the prospect is also in the coaching industry which is also my target market.

I took the risk and the prospect submitted a lead form on my website on June 16 12:13 PM. Telling me a summary of their current situation and how they've wasted tons of money on coaching that doesn't solved their problems.

I sent them my calendar link email at 3:58 PM.

They scheduled our discovery call at 10:30 PM

During the call, my prospect's husband joined us para mas maexplain nya ng better yung current situation nya and kung ano yung gusto nilang mangyari.

They've also mentioned and I discovered that they went to Funnel Hacking Live & invested in the Clickfunnels software + coaching already.

Which gave me the idea that they have a budget to pay for my services.

I asked lots intelligent questions during the call na will help me better prepare a plan of action for the funnels that they're looking to build.

Since medyo nasanay na ako kaka-discovery call from other clients and I already recognized the pattern dahil palagi ko tong ginagawa, medyo confident na ko with discovery calls.

I was also able to take control of the call and puro ako lang nagtatanong talaga as in. Although there are times where they ask questions too pero konti lang, for example if I can do this or that.

I told them to wait until tomorrow for the detailed action plan na isend ko sa kanila and they can decide from there whether they'd like to push through with it or not.

The call ended and it went well. I was satisfied with all the answers the couple gave me. They're stuggling with almost all the aspect of setting up the funnel (building, design & automation).

I recorded the call din and reviewed our conversation in detail.

Tinulugan ko muna since past 11:00 PM na natapos yung call namin.

The next morning, I created a funnel flowchart map for the funnel na we discussed during the call na gusto nilang i-structure.

Before I created the actual action plan, I consulted with **Dina Samuel** to help me with the pricing.

I would admit I'm still stuck at this investment part.

My psychological wallet is still stuck between $997 to $2,500. $2500 being my highest pricing ever.

Sinabihan ako ni Dina na taasan yung pricing ko and even gave me her BUDOL strategies and techniques sa investment section part ng proposal ko.

Sabi ko kay Dina, sobrang taas naman nito!!!

Never pa ako nakapag-charge ng ganito sa isang project pero since I'm also trying to develop and improve my psychological wallet, sabi ko sa sarili ko G!!!

Dina suggested me this pricing:

$3997 (with payment scheme $1997 upfront + $1997 final payment)

$2497 (upfront)

$1497 (upfront)

Also, she helped me to develop the **#LampakeMethod** attitude after you sent the proposal.

Meaning, **#Lampake** na kung ma-close or hindi. If ma-close e di wow, if hindi, move on.

So I sent the proposal on July 17 10:31 PM and tried to sleep early.

I also found out na meron ng gaganap na Darna kaya na-divert yung attention ko dun so good thing, di ako nagfocus mag-expect ng response sa proposal.

The next morning, I checked my phone...

7 hours ago after ko i-send yung proposal kay client, they already sent the payment to my PayPal account.

I was expecting lots of questions and objections after I sent it but they didn't responded to my proposal email, instead they went straight ahead and pay it sa PayPal leaving only a note on PayPal that they're going for Option 1, and settled the initial payment.

I'm shoooookt!!!!

My highest pricing so faaaaar!!!!

Wala akong masabi as in akala ko nananaginip lang ako kasi nagbayad agad talaga in just 7 hours after ko na-send yung proposal.

Magical things really happen if you trust the JTL process!!!!

Plus, dagdagan pa ng budol advice ni Dina!!!!

BOOOOM!!!

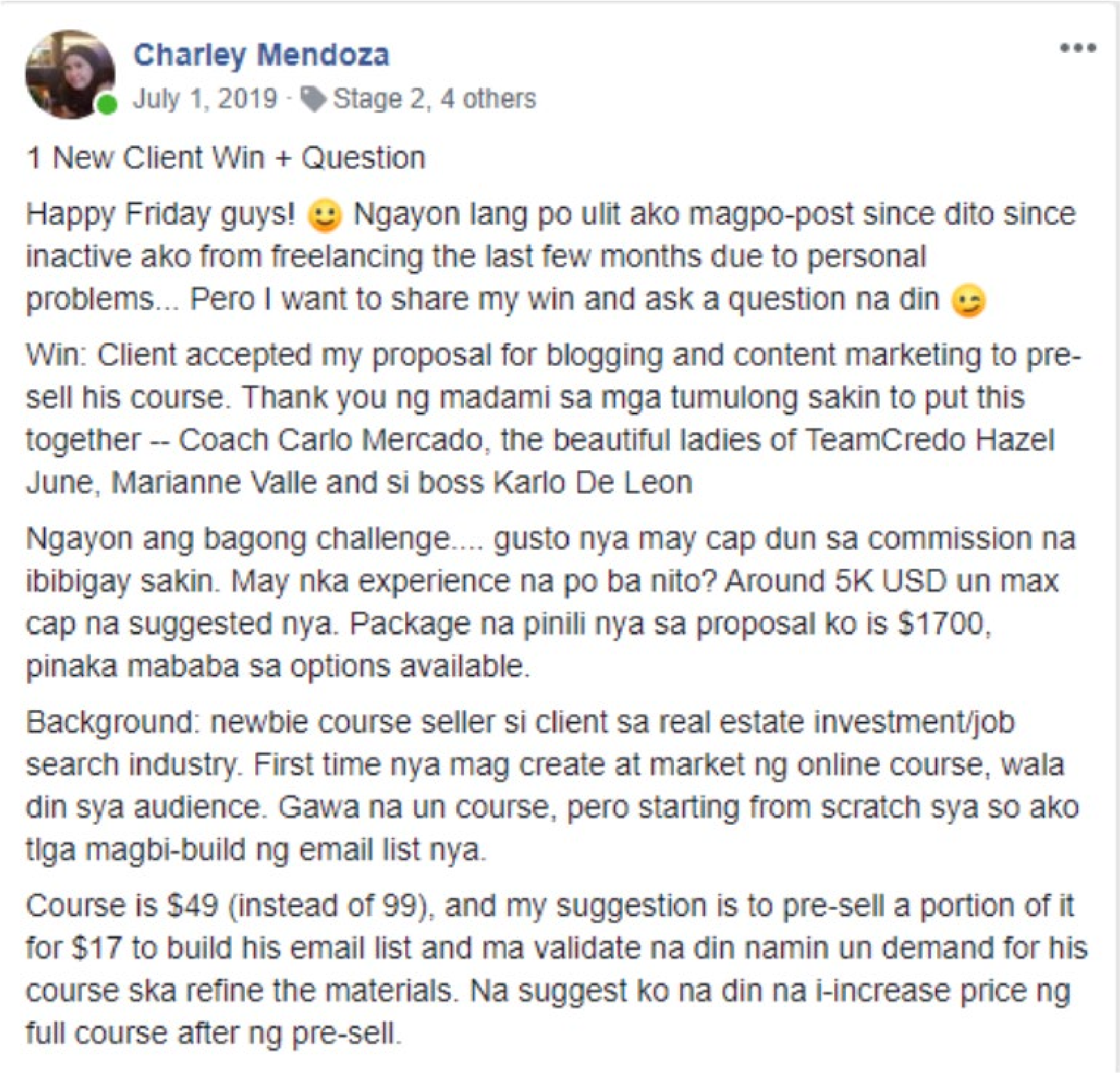
The lesson I learned din talaga is never jump to conclusions if hindi mo pa na-invite sa discovery call ang client, yung inaakala mong lowballer, you never know, premium client pala. 🙂

Also, most importantly, LOVE THE PEOPLE WITH THE SAME SERVICE as you din, they can also be a good source of leads din especially when they're fully booked na - I highly respect people who share leads kasi I can really see how abundant they are, they believe in collaborations and are never afraid to share. That's a growth mindset! 🙂

[redacted] sent you
$1,997.00 USD.

Note from[redacted]

“ Hi Bea, We want to go with OPTION 1 - $3,997. Here is the first payment. ”



Charley Mendoza

July 1, 2019 · Stage 2, 4 others

1 New Client Win + Question

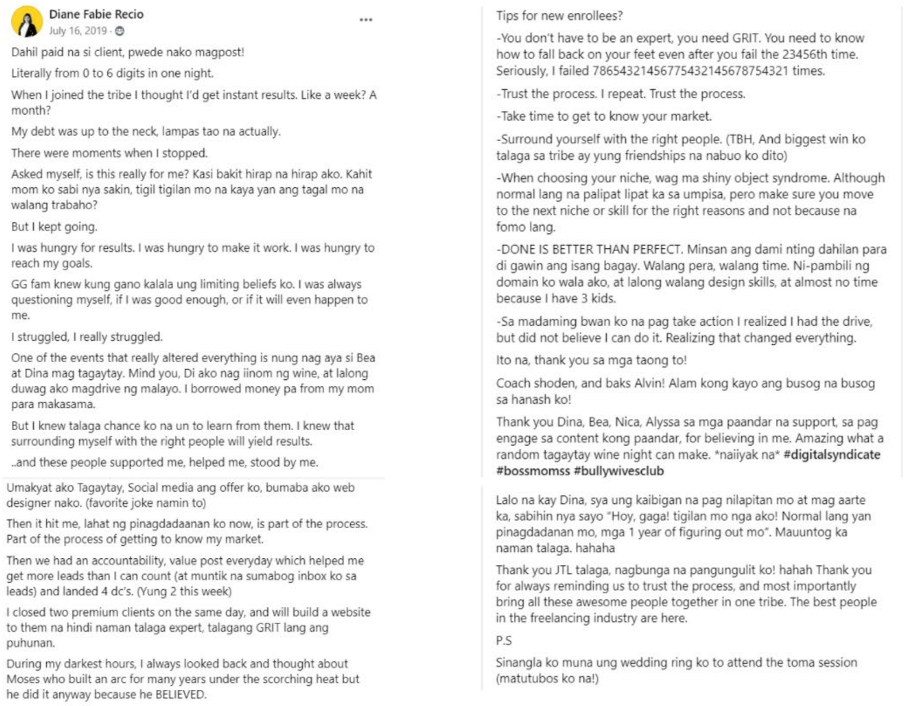
Happy Friday guys! 🙂 Ngayon lang po ulit ako magpo-post since dito since inactive ako from freelancing the last few months due to personal problems... Pero I want to share my win and ask a question na din 😉

Win: Client accepted my proposal for blogging and content marketing to pre-sell his course. Thank you ng madami sa mga tumulong sakin to put this together -- Coach Carlo Mercado, the beautiful ladies of TeamCredo Hazel June, Marianne Valle and si boss Karlo De Leon

Ngayon ang bagong challenge.... gusto nya may cap dun sa commission na ibibigay sakin. May nka experience na po ba nito? Around 5K USD un max cap na suggested nya. Package na pinili nya sa proposal ko is $1700, pinaka mababa sa options available.

Background: newbie course seller si client sa real estate investment/job search industry. First time nya mag create at market ng online course, wala din sya audience. Gawa na un course, pero starting from scratch sya so ako tlga magbi-build ng email list nya.

Course is $49 (instead of 99), and my suggestion is to pre-sell a portion of it for $17 to build his email list and ma validate na din namin un demand for his course ska refine the materials. Na suggest ko na din na i-increase price ng full course after ng pre-sell.



Diane Fabie Recio

July 16, 2019 ·

Dahil paid na si client, pwede nako magpost!

Literally from 0 to 6 digits in one night.

When I joined the tribe I thought I'd get instant results. Like a week? A month?

My debt was up to the neck, lampas tao na actually.

There were moments when I stopped.

Asked myself, is this really for me? Kasi bakit hirap na hirap ako. Kahit mom ko sabi nya sakin, tigil tigilan mo na kaya yan ang tagal mo na walang trabaho?

But I kept going.

I was hungry for results. I was hungry to make it work. I was hungry to reach my goals.

GG fam knew kung gano kalala ung limiting beliefs ko. I was always questioning myself, if I was good enough, or if it will even happen to me.

I struggled, I really struggled.

One of the events that really altered everything is nung nag aya si Bea at Dina mag tagaytay. Mind you, Di ako nag iinom ng wine, at lalong duwag ako magdrive ng malayo. I borrowed money pa from my mom para makasama.

But I knew talaga chance ko na un to learn from them. I knew that surrounding myself with the right people will yield results.

..and these people supported me, helped me, stood by me.

Umakyat ako Tagaytay, Social media ang offer ko, bumaba ako web designer nako. (favorite joke namin to)

Then it hit me, lahat ng pinagdadaanan ko now, is part of the process. Part of the process of getting to know my market.

Then we had an accountability, value post everyday which helped me get more leads than I can count (at muntik na sumabog inbox ko sa leads) and landed 4 dc's. (Yung 2 this week)

I closed two premium clients on the same day, and will build a website to them na hindi naman talaga expert, talagang GRIT lang ang puhunan.

During my darkest hours, I always looked back and thought about Moses who built an arc for many years under the scorching heat but he did it anyway because he BELIEVED.

Tips for new enrollees?

-You don't have to be an expert, you need GRIT. You need to know how to fall back on your feet even after you fail the 23456th time. Seriously, I failed 78654321456775432145678754321 times.

-Trust the process. I repeat. Trust the process.

-Take time to get to know your market.

-Surround yourself with the right people. (TBH, And biggest win ko talaga sa tribe ay yung friendships na nabuo ko dito)

-When choosing your niche, wag ma shiny object syndrome. Although normal lang na palipat lipat ka sa umpisa, pero make sure you move to the next niche or skill for the right reasons and not because na fomo lang.

-DONE IS BETTER THAN PERFECT. Minsan ang dami nting dahilan para di gawin ang isang bagay. Walang pera, walang time. Ni-pambili ng domain ko wala ako, at lalong walang design skills, at almost no time because I have 3 kids.

-Sa madaming bwan ko na pag take action I realized I had the drive, but did not believe I can do it. Realizing that changed everything.

Ito na, thank you sa mga taong to!

Coach shoden, and baks Alvin! Alam kong kayo ang busog na busog sa hanash ko!

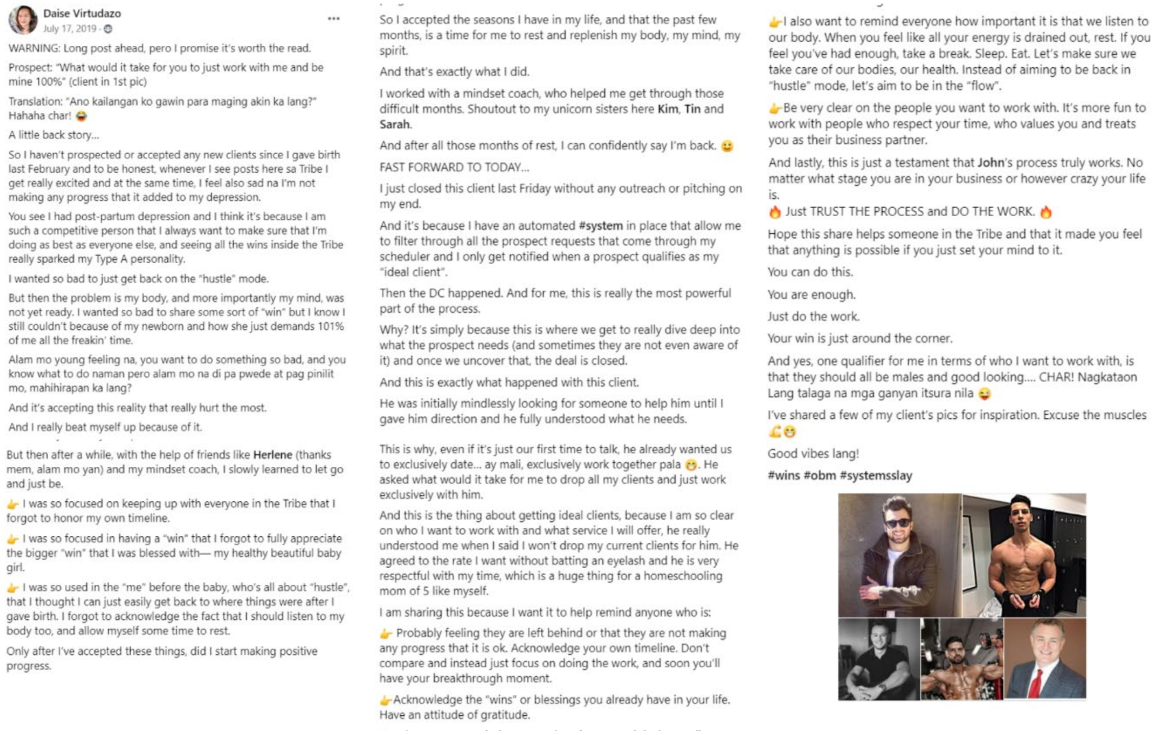
Thank you Dina, Bea, Nica, Alyssa sa mga paandar na support, sa pag engage sa content kong paandar, for believing in me. Amazing what a random tagaytay wine night can make. *naiiyak na* **#digitalsyndicate #bossmomss #bullywivesclub**

Lalo na kay Dina, sya ung kaibigan na pag nilapitan mo at mag aarte ka, sabihin nya sayo "Hoy, gaga! tigilan mo nga ako! Normal lang yan pinagdadanan mo, mga 1 year of figuring out mo". Mauuntog ka naman talaga. hahaha

Thank you JTL talaga, nagbunga na pangungulit ko! hahah Thank you for always reminding us to trust the process, and most importantly bring all these awesome people together in one tribe. The best people in the freelancing industry are here.

P.S

Sinangla ko muna ung wedding ring ko to attend the toma session (matutubos ko na!)



Daise Virtudazo

July 17, 2019 ·

WARNING: Long post ahead, pero I promise it's worth the read.

Prospect: "What would it take for you to just work with me and be mine 100%" (client in 1st pic)

Translation: "Ano kailangan ko gawin para maging akin ka lang?" Hahaha char! 😂

A little back story...

So I haven't prospected or accepted any new clients since I gave birth last February and to be honest, whenever I see posts here sa Tribe I get really excited and at the same time, I feel also sad na I'm not making any progress that it added to my depression.

You see I had post-partum depression and I think it's because I am such a competitive person that I always want to make sure that I'm doing as best as everyone else, and seeing all the wins inside the Tribe really sparked my Type A personality.

I wanted so bad to just get back on the "hustle" mode.

But then the problem is my body, and more importantly my mind, was not yet ready. I wanted so bad to share some sort of "win" but I know I still couldn't because of my newborn and how she just demands 101% of me all the freakin' time.

Alam mo young feeling na, you want to do something so bad, and you know what to do naman pero alam mo na di pa pwede at pag pinilit mo, mahihirapan ka lang?

And it's accepting this reality that really hurt the most.

And I really beat myself up because of it.

But then after a while, with the help of friends like **Herlene** (thanks mem, alam mo yan) and my mindset coach, I slowly learned to let go and just be.

👉 I was so focused on keeping up with everyone in the Tribe that I forgot to honor my own timeline.

👉 I was so focused in having a "win" that I forgot to fully appreciate the bigger "win" that I was blessed with— my healthy beautiful baby girl.

👉 I was so used in the "me" before the baby, who's all about "hustle", that I thought I can just easily get back to where things were after I gave birth. I forgot to acknowledge the fact that I should listen to my body too, and allow myself some time to rest.

Only after I've accepted these things, did I start making positive progress.

So I accepted the seasons I have in my life, and that the past few months, is a time for me to rest and replenish my body, my mind, my spirit.

And that's exactly what I did.

I worked with a mindset coach, who helped me get through those difficult months. Shoutout to my unicorn sisters here **Kim**, **Tin** and **Sarah**.

And after all those months of rest, I can confidently say I'm back. 🙂

FAST FORWARD TO TODAY...

I just closed this client last Friday without any outreach or pitching on my end.

And it's because I have an automated **#system** in place that allow me to filter through all the prospect requests that come through my scheduler and I only get notified when a prospect qualifies as my "ideal client".

Then the DC happened. And for me, this is really the most powerful part of the process.

Why? It's simply because this is where we get to really dive deep into what the prospect needs (and sometimes they are not even aware of it) and once we uncover that, the deal is closed.

And this is exactly what happened with this client.

He was initially mindlessly looking for someone to help him until I gave him direction and he fully understood what he needs.

This is why, even if it's just our first time to talk, he already wanted us to exclusively date... ay mali, exclusively work together pala 😁. He asked what would it take for me to drop all my clients and just work exclusively with him.

And this is the thing about getting ideal clients, because I am so clear on who I want to work with and what service I will offer, he really understood me when I said I won't drop my current clients for him. He agreed to the rate I want without batting an eyelash and he is very respectful with my time, which is a huge thing for a homeschooling mom of 5 like myself.

I am sharing this because I want it to help remind anyone who is:

👉 Probably feeling they are left behind or that they are not making any progress that it is ok. Acknowledge your own timeline. Don't compare and instead just focus on doing the work, and soon you'll have your breakthrough moment.

👉Acknowledge the "wins" or blessings you already have in your life. Have an attitude of gratitude.

👉I also want to remind everyone how important it is that we listen to our body. When you feel like all your energy is drained out, rest. If you feel you've had enough, take a break. Sleep. Eat. Let's make sure we take care of our bodies, our health. Instead of aiming to be back in "hustle" mode, let's aim to be in the "flow".

👉Be very clear on the people you want to work with. It's more fun to work with people who respect your time, who values you and treats you as their business partner.

And lastly, this is just a testament that **John**'s process truly works. No matter what stage you are in your business or however crazy your life is.

🔥 Just TRUST THE PROCESS and DO THE WORK. 🔥

Hope this share helps someone in the Tribe and that it made you feel that anything is possible if you just set your mind to it.

You can do this.

You are enough.

Just do the work.

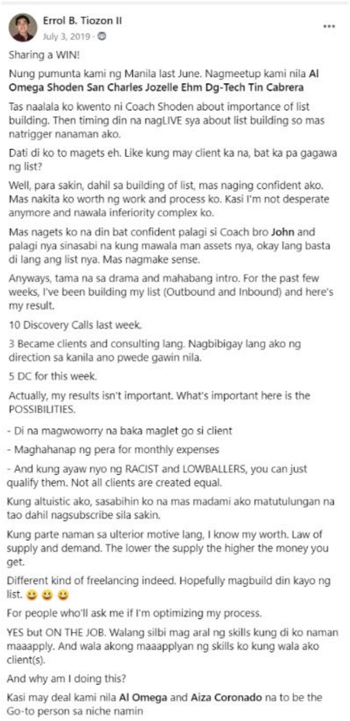
Your win is just around the corner.

And yes, one qualifier for me in terms of who I want to work with, is that they should all be males and good looking.... CHAR! Nagkataon Lang talaga na mga ganyan itsura nila 😜

I've shared a few of my client's pics for inspiration. Excuse the muscles 💪😁

Good vibes lang!

#wins #obm #systemsslay



Errol B. Tiozon II
July 3, 2019 ·

Sharing a WIN!

Nung pumunta kami ng Manila last June. Nagmeetup kami nila **Al Omega Shoden San Charles Jozelle Ehm Dg-Tech Tin Cabrera**

Tas naalala ko kwento ni Coach Shoden about importance of list building. Then timing din na nagLIVE sya about list building so mas natrigger nanaman ako.

Dati di ko to magets eh. Like kung may client ka na, bat ka pa gagawa ng list?

Well, para sakin, dahil sa building of list, mas naging confident ako. Mas nakita ko worth ng work and process ko. Kasi I'm not desperate anymore and nawala inferiority complex ko.

Mas nagets ko na din bat confident palagi si Coach bro **John** and palagi nya sinasabi na kung mawala man assets nya, okay lang basta di lang ang list nya. Mas nagmake sense.

Anyways, tama na sa drama and mahabang intro. For the past few weeks, I've been building my list (Outbound and Inbound) and here's my result.

10 Discovery Calls last week.

3 Became clients and consulting lang. Nagbibigay lang ako ng direction sa kanila ano pwede gawin nila.

5 DC for this week.

Actually, my results isn't important. What's important here is the POSSIBILITIES.

- Di na magwoworry na baka maglet go si client
- Maghahanap ng pera for monthly expenses
- And kung ayaw nyo ng RACIST and LOWBALLERS, you can just qualify them. Not all clients are created equal.

Kung altuistic ako, sasabihin ko na mas madami ako matutulungan na tao dahil nagsubscribe sila sakin.

Kung parte naman sa ulterior motive lang, I know my worth. Law of supply and demand. The lower the supply the higher the money you get.

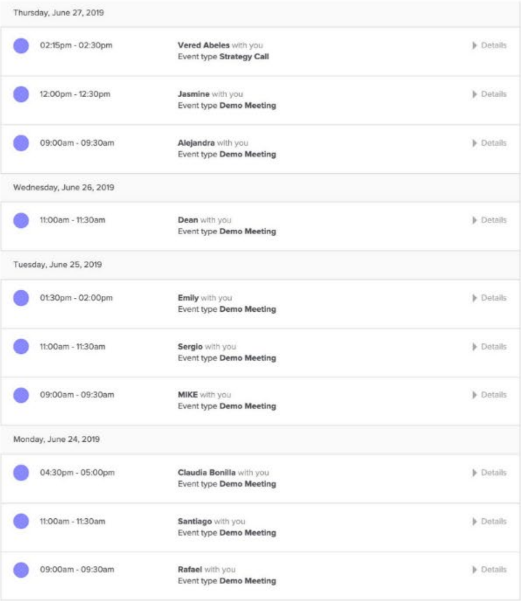
Different kind of freelancing indeed. Hopefully magbuild din kayo ng list. 😃 😃 😃

For people who'll ask me if I'm optimizing my process.

YES but ON THE JOB. Walang silbi mag aral ng skills kung di ko naman maaapply. And wala akong maaapplyan ng skills ko kung wala ako client(s).

And why am I doing this?

Kasi may deal kami nila **Al Omega** and **Aiza Coronado** na to be the Go-to person sa niche namin



Thursday, June 27, 2019

● 02:15pm - 02:30pm **Vered Abeles** with you
Event type **Strategy Call** ▸ Details

● 12:00pm - 12:30pm **Jasmine** with you
Event type **Demo Meeting** ▸ Details

● 09:00am - 09:30am **Alejandra** with you
Event type **Demo Meeting** ▸ Details

Wednesday, June 26, 2019

● 11:00am - 11:30am **Dean** with you
Event type **Demo Meeting** ▸ Details

Tuesday, June 25, 2019

● 01:30pm - 02:00pm **Emily** with you
Event type **Demo Meeting** ▸ Details

● 11:00am - 11:30am **Sergio** with you
Event type **Demo Meeting** ▸ Details

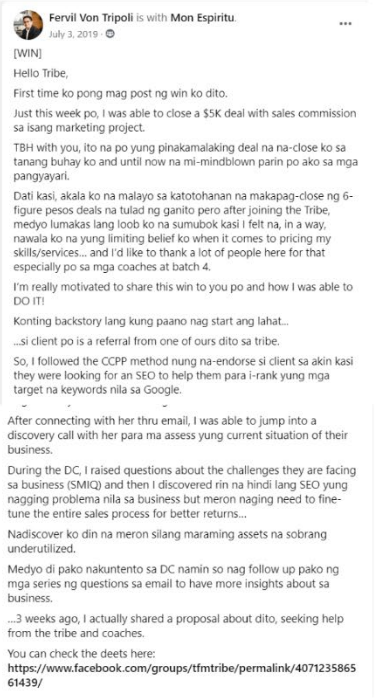
● 09:00am - 09:30am **MIKE** with you
Event type **Demo Meeting** ▸ Details

Monday, June 24, 2019

● 04:30pm - 05:00pm **Claudia Bonilla** with you
Event type **Demo Meeting** ▸ Details

● 11:00am - 11:30am **Santiago** with you
Event type **Demo Meeting** ▸ Details

● 09:00am - 09:30am **Rafael** with you
Event type **Demo Meeting** ▸ Details



Fervil Von Tripoli is with **Mon Espiritu**.
July 3, 2019 ·

[WIN]

Hello Tribe,

First time ko pong mag post ng win ko dito.

Just this week po, I was able to close a $5K deal with sales commission sa isang marketing project.

TBH with you, ito na po yung pinakamalaking deal na na-close ko sa tanang buhay ko and until now na mi-mindblown parin po ako sa mga pangyayari.

Dati kasi, akala ko na malayo sa katotohanan na makapag-close ng 6-figure pesos deals na tulad ng ganito pero after joining the Tribe, medyo lumakas lang loob ko na sumubok kasi I felt na, in a way, nawala ko na yung limiting belief ko when it comes to pricing my skills/services... and I'd like to thank a lot of people here for that especially po sa mga coaches at batch 4.

I'm really motivated to share this win to you po and how I was able to DO IT!

Konting backstory lang kung paano nag start ang lahat...

...si client po is a referral from one of ours dito sa tribe.

So, I followed the CCPP method nung na-endorse si client sa akin kasi they were looking for an SEO to help them para i-rank yung mga target na keywords nila sa Google.

After connecting with her thru email, I was able to jump into a discovery call with her para ma assess yung current situation of their business.

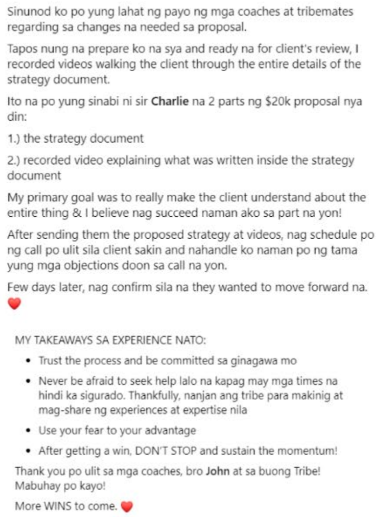
During the DC, I raised questions about the challenges they are facing sa business (SMIQ) and then I discovered rin na hindi lang SEO yung nagging problema nila sa business but meron naging need to fine-tune the entire sales process for better returns...

Nadiscover ko din na meron silang maraming assets na sobrang underutilized.

Medyo di pako nakuntento sa DC namin so nag follow up pako ng mga series ng questions sa email to have more insights about sa business.

...3 weeks ago, I actually shared a proposal about dito, seeking help from the tribe and coaches.

You can check the deets here:
https://www.facebook.com/groups/tfmtribe/permalink/407123586561439/



Sinunod ko po yung lahat ng payo ng mga coaches at tribemates regarding sa changes na needed sa proposal.

Tapos nung na prepare ko na sya and ready na for client's review, I recorded videos walking the client through the entire details of the strategy document.

Ito na po yung sinabi ni sir **Charlie** na 2 parts ng $20k proposal nya din:

1.) the strategy document

2.) recorded video explaining what was written inside the strategy document

My primary goal was to really make the client understand about the entire thing & I believe nag succeed naman ako sa part na yon!

After sending them the proposed strategy at videos, nag schedule po ng call po ulit sila client sakin and nahandle ko naman po ng tama yung mga objections doon sa call na yon.

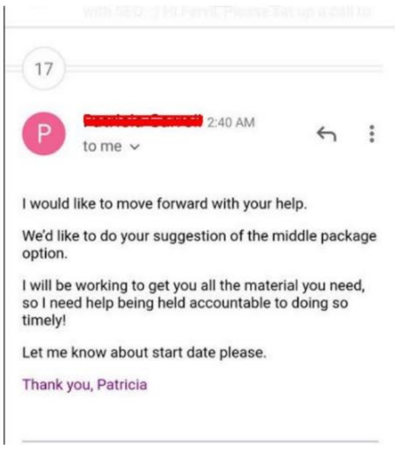
Few days later, nag confirm sila na they wanted to move forward na. ❤️

MY TAKEAWAYS SA EXPERIENCE NATO:

- Trust the process and be committed sa ginagawa mo
- Never be afraid to seek help lalo na kapag may mga times na hindi ka sigurado. Thankfully, nanjan ang tribe para makinig at mag-share ng experiences at expertise nila
- Use your fear to your advantage
- After getting a win, DON'T STOP and sustain the momentum!

Thank you po ulit sa mga coaches, bro **John** at sa buong Tribe! Mabuhay po kayo!

More WINS to come. ❤️



with SEO :) Hi Fervil, Please Set up a call to

17

P [redacted] 2:40 AM
to me

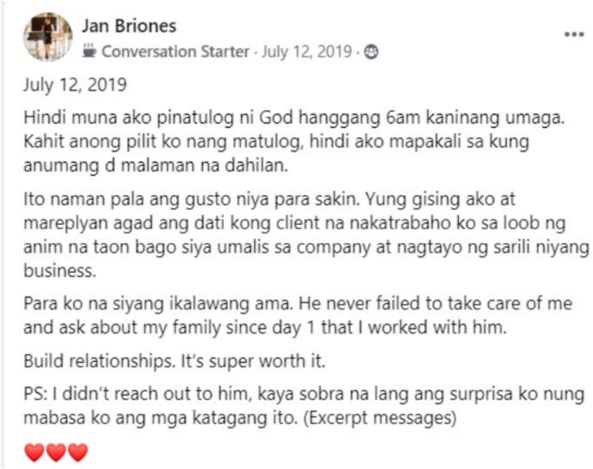
I would like to move forward with your help.

We'd like to do your suggestion of the middle package option.

I will be working to get you all the material you need, so I need help being held accountable to doing so timely!

Let me know about start date please.

Thank you, Patricia



Jan Briones
Conversation Starter · July 12, 2019 ·

July 12, 2019

Hindi muna ako pinatulog ni God hanggang 6am kaninang umaga. Kahit anong pilit ko nang matulog, hindi ako mapakali sa kung anumang d malaman na dahilan.

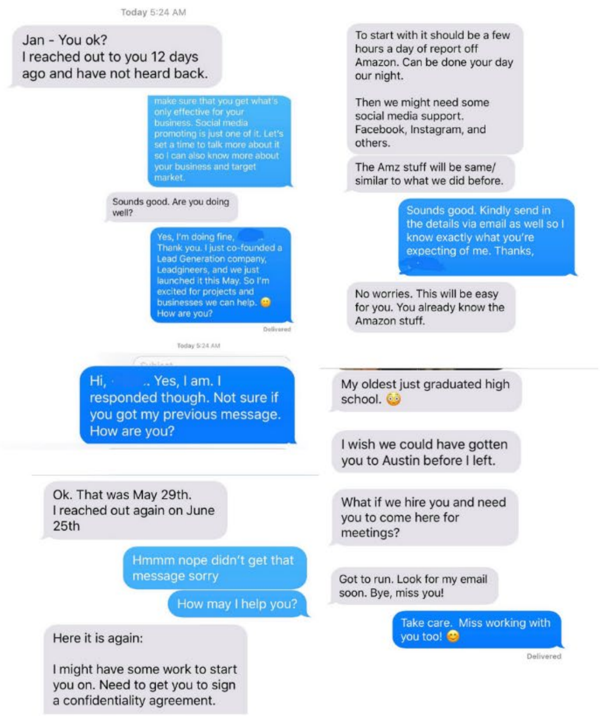
Ito naman pala ang gusto niya para sakin. Yung gising ako at mareplyan agad ang dati kong client na nakatrabaho ko sa loob ng anim na taon bago siya umalis sa company at nagtayo ng sarili niyang business.

Para ko na siyang ikalawang ama. He never failed to take care of me and ask about my family since day 1 that I worked with him.

Build relationships. It's super worth it.

PS: I didn't reach out to him, kaya sobra na lang ang surprisa ko nung mabasa ko ang mga katagang ito. (Excerpt messages)

❤️❤️❤️



Today 5:24 AM

Jan - You ok?
I reached out to you 12 days ago and have not heard back.

make sure that you get what's only effective for your business. Social media promoting is just one of it. Let's set a time to talk more about it so I can also know more about your business and target market.

Sounds good. Are you doing well?

Yes, I'm doing fine, [redacted]. Thank you. I just co-founded a Lead Generation company, Leadgineers, and we just launched it this May. So I'm excited for projects and businesses we can help. 😶 How are you?

Delivered

Today 5:24 AM

Hi, [redacted].. Yes, I am. I responded though. Not sure if you got my previous message. How are you?

Ok. That was May 29th.
I reached out again on June 25th

Hmmm nope didn't get that message sorry

How may I help you?

Here it is again:

I might have some work to start you on. Need to get you to sign a confidentiality agreement.

To start with it should be a few hours a day of report off Amazon. Can be done your day our night.

Then we might need some social media support. Facebook, Instagram, and others.

The Amz stuff will be same/ similar to what we did before.

Sounds good. Kindly send in the details via email as well so I know exactly what you're expecting of me. Thanks, [redacted]

No worries. This will be easy for you. You already know the Amazon stuff.

My oldest just graduated high school. 😳

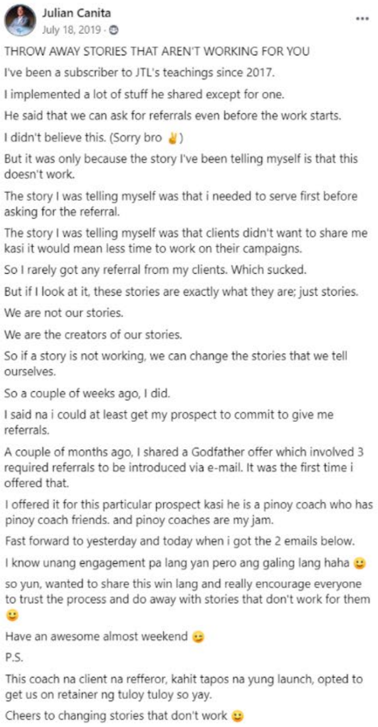
I wish we could have gotten you to Austin before I left.

What if we hire you and need you to come here for meetings?

Got to run. Look for my email soon. Bye, miss you!

Take care. Miss working with you too! 😊

Delivered



Julian Canita
July 18, 2019 ·

THROW AWAY STORIES THAT AREN'T WORKING FOR YOU

I've been a subscriber to JTL's teachings since 2017.

I implemented a lot of stuff he shared except for one.

He said that we can ask for referrals even before the work starts.

I didn't believe this. (Sorry bro ✌️)

But it was only because the story I've been telling myself is that this doesn't work.

The story I was telling myself was that i needed to serve first before asking for the referral.

The story I was telling myself was that clients didn't want to share me kasi it would mean less time to work on their campaigns.

So I rarely got any referral from my clients. Which sucked.

But if I look at it, these stories are exactly what they are; just stories.

We are not our stories.

We are the creators of our stories.

So if a story is not working, we can change the stories that we tell ourselves.

So a couple of weeks ago, I did.

I said na i could at least get my prospect to commit to give me referrals.

A couple of months ago, I shared a Godfather offer which involved 3 required referrals to be introduced via e-mail. It was the first time i offered that.

I offered it for this particular prospect kasi he is a pinoy coach who has pinoy coach friends. and pinoy coaches are my jam.

Fast forward to yesterday and today when i got the 2 emails below.

I know unang engagement pa lang yan pero ang galing lang haha 😀

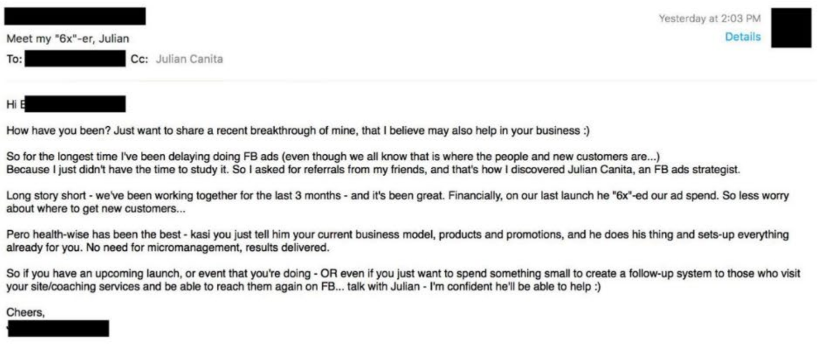
so yun, wanted to share this win lang and really encourage everyone to trust the process and do away with stories that don't work for them 😀

Have an awesome almost weekend 😀

P.S.

This coach na client na refferor, kahit tapos na yung launch, opted to get us on retainer ng tuloy tuloy so yay.

Cheers to changing stories that don't work 😀



[redacted]

Meet my "6x"-er, Julian

To: [redacted] Cc: Julian Canita

Yesterday at 2:03 PM
Details
[redacted]

Hi [redacted]

How have you been? Just want to share a recent breakthrough of mine, that I believe may also help in your business :)

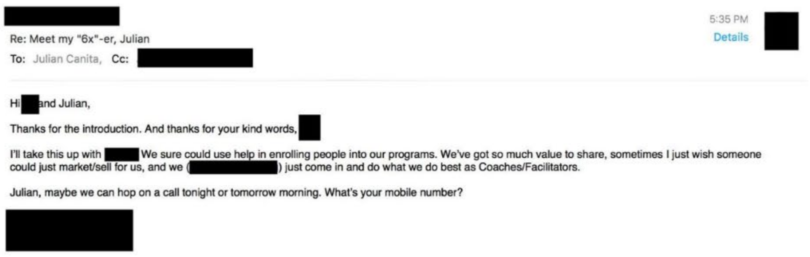
So for the longest time I've been delaying doing FB ads (even though we all know that is where the people and new customers are...)
Because I just didn't have the time to study it. So I asked for referrals from my friends, and that's how I discovered Julian Canita, an FB ads strategist.

Long story short - we've been working together for the last 3 months - and it's been great. Financially, on our last launch he "6x"-ed our ad spend. So less worry about where to get new customers...

Pero health-wise has been the best - kasi you just tell him your current business model, products and promotions, and he does his thing and sets-up everything already for you. No need for micromanagement, results delivered.

So if you have an upcoming launch, or event that you're doing - OR even if you just want to spend something small to create a follow-up system to those who visit your site/coaching services and be able to reach them again on FB... talk with Julian - I'm confident he'll be able to help :)

Cheers,
[redacted]



[redacted]

Re: Meet my "6x"-er, Julian

To: Julian Canita, Cc: [redacted]

5:35 PM
Details
[redacted]

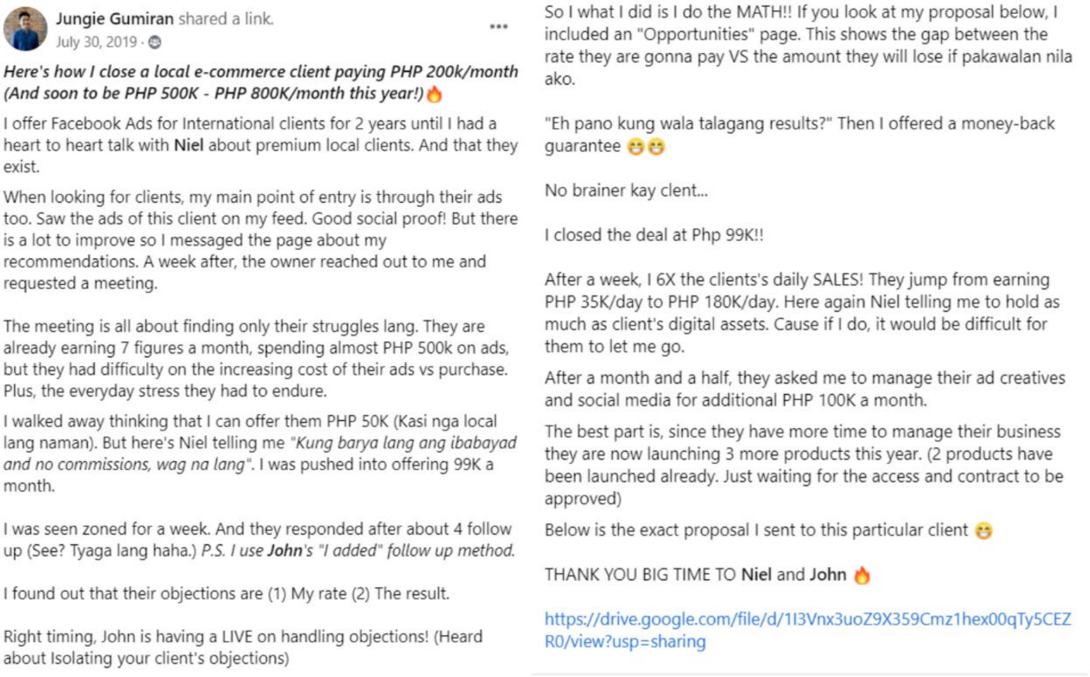
Hi [redacted] and Julian,

Thanks for the introduction. And thanks for your kind words, [redacted]

I'll take this up with [redacted] We sure could use help in enrolling people into our programs. We've got so much value to share, sometimes I just wish someone could just market/sell for us, and we ([redacted]) just come in and do what we do best as Coaches/Facilitators.

Julian, maybe we can hop on a call tonight or tomorrow morning. What's your mobile number?

[redacted]



Jungie Gumiran shared a link.
July 30, 2019 ·

Here's how I close a local e-commerce client paying PHP 200k/month (And soon to be PHP 500K - PHP 800K/month this year!)🔥

I offer Facebook Ads for International clients for 2 years until I had a heart to heart talk with **Niel** about premium local clients. And that they exist.

When looking for clients, my main point of entry is through their ads too. Saw the ads of this client on my feed. Good social proof! But there is a lot to improve so I messaged the page about my recommendations. A week after, the owner reached out to me and requested a meeting.

The meeting is all about finding only their struggles lang. They are already earning 7 figures a month, spending almost PHP 500k on ads, but they had difficulty on the increasing cost of their ads vs purchase. Plus, the everyday stress they had to endure.

I walked away thinking that I can offer them PHP 50K (Kasi nga local lang naman). But here's Niel telling me "*Kung barya lang ang ibabayad and no commissions, wag na lang*". I was pushed into offering 99K a month.

I was seen zoned for a week. And they responded after about 4 follow up (See? Tyaga lang haha.) *P.S. I use* ***John****'s "I added" follow up method.*

I found out that their objections are (1) My rate (2) The result.

Right timing, John is having a LIVE on handling objections! (Heard about Isolating your client's objections)

So I what I did is I do the MATH!! If you look at my proposal below, I included an "Opportunities" page. This shows the gap between the rate they are gonna pay VS the amount they will lose if pakawalan nila ako.

"Eh pano kung wala talagang results?" Then I offered a money-back guarantee 😁😁

No brainer kay clent...

I closed the deal at Php 99K!!

After a week, I 6X the clients's daily SALES! They jump from earning PHP 35K/day to PHP 180K/day. Here again Niel telling me to hold as much as client's digital assets. Cause if I do, it would be difficult for them to let me go.

After a month and a half, they asked me to manage their ad creatives and social media for additional PHP 100K a month.

The best part is, since they have more time to manage their business they are now launching 3 more products this year. (2 products have been launched already. Just waiting for the access and contract to be approved)

Below is the exact proposal I sent to this particular client 😁

THANK YOU BIG TIME TO **Niel** and **John** 🔥

https://drive.google.com/file/d/1I3Vnx3uoZ9X359Cmz1hex00qTy5CEZR0/view?usp=sharing

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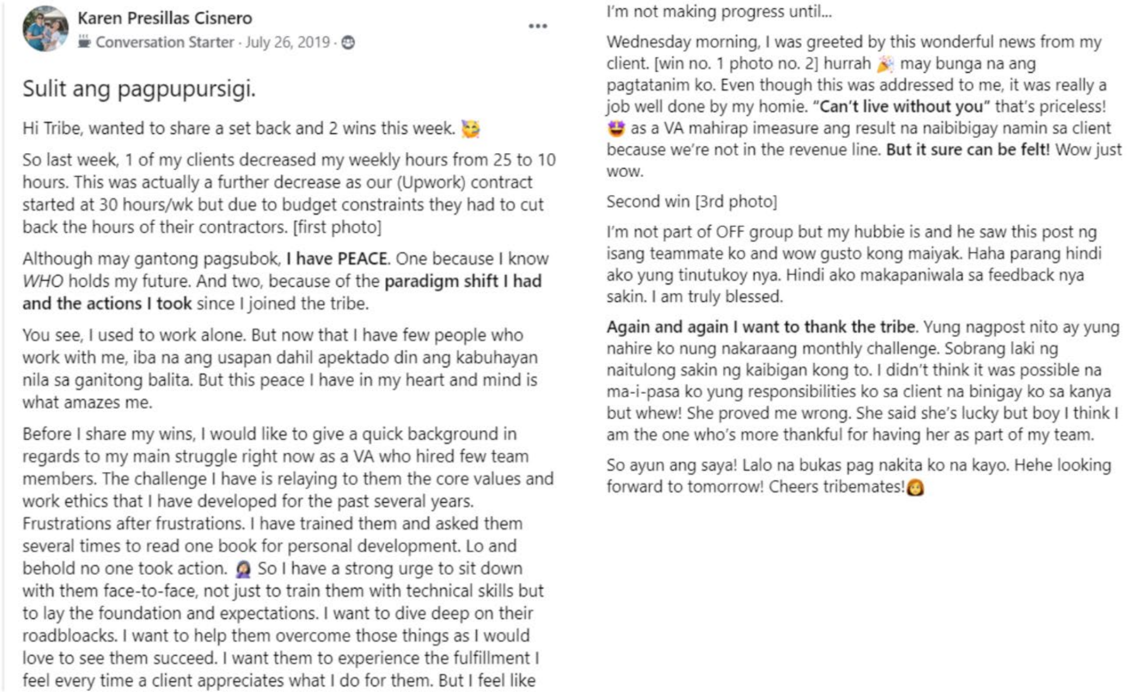


Karen Presillas Cisnero
Conversation Starter · July 26, 2019 ·

Sulit ang pagpupursigi.

Hi Tribe, wanted to share a set back and 2 wins this week. 🥳

So last week, 1 of my clients decreased my weekly hours from 25 to 10 hours. This was actually a further decrease as our (Upwork) contract started at 30 hours/wk but due to budget constraints they had to cut back the hours of their contractors. [first photo]

Although may gantong pagsubok, **I have PEACE**. One because I know *WHO* holds my future. And two, because of the **paradigm shift I had and the actions I took** since I joined the tribe.

You see, I used to work alone. But now that I have few people who work with me, iba na ang usapan dahil apektado din ang kabuhayan nila sa ganitong balita. But this peace I have in my heart and mind is what amazes me.

Before I share my wins, I would like to give a quick background in regards to my main struggle right now as a VA who hired few team members. The challenge I have is relaying to them the core values and work ethics that I have developed for the past several years. Frustrations after frustrations. I have trained them and asked them several times to read one book for personal development. Lo and behold no one took action. 🤦‍♀️ So I have a strong urge to sit down with them face-to-face, not just to train them with technical skills but to lay the foundation and expectations. I want to dive deep on their roadbloacks. I want to help them overcome those things as I would love to see them succeed. I want them to experience the fulfillment I feel every time a client appreciates what I do for them. But I feel like I'm not making progress until...

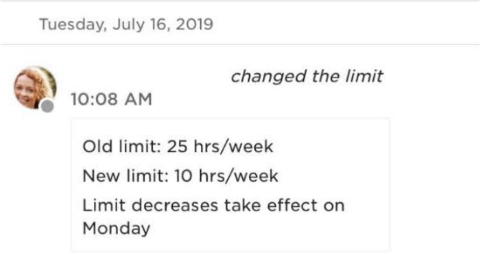
Wednesday morning, I was greeted by this wonderful news from my client. [win no. 1 photo no. 2] hurrah 🎉 may bunga na ang pagtatanim ko. Even though this was addressed to me, it was really a job well done by my homie. **"Can't live without you"** that's priceless! 🤩 as a VA mahirap imeasure ang result na naibibigay namin sa client because we're not in the revenue line. **But it sure can be felt!** Wow just wow.

Second win [3rd photo]

I'm not part of OFF group but my hubbie is and he saw this post ng isang teammate ko and wow gusto kong maiyak. Haha parang hindi ako yung tinutukoy nya. Hindi ako makapaniwala sa feedback nya sakin. I am truly blessed.

Again and again I want to thank the tribe. Yung nagpost nito ay yung nahire ko nung nakaraang monthly challenge. Sobrang laki ng naitulong sakin ng kaibigan kong to. I didn't think it was possible na ma-i-pasa ko yung responsibilities ko sa client na binigay ko sa kanya but whew! She proved me wrong. She said she's lucky but boy I think I am the one who's more thankful for having her as part of my team.

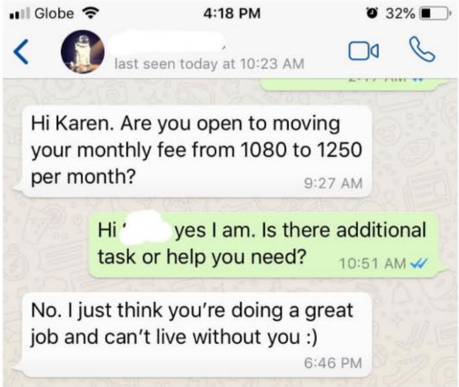
So ayun ang saya! Lalo na bukas pag nakita ko na kayo. Hehe looking forward to tomorrow! Cheers tribemates!👩



Tuesday, July 16, 2019

changed the limit
10:08 AM

Old limit: 25 hrs/week
New limit: 10 hrs/week
Limit decreases take effect on Monday

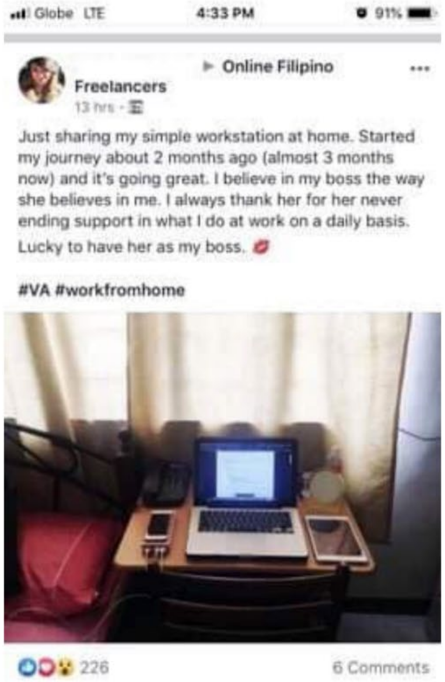


[redacted]
last seen today at 10:23 AM

Hi Karen. Are you open to moving your monthly fee from 1080 to 1250 per month? 9:27 AM

Hi [redacted] yes I am. Is there additional task or help you need? 10:51 AM

No. I just think you're doing a great job and can't live without you :) 6:46 PM

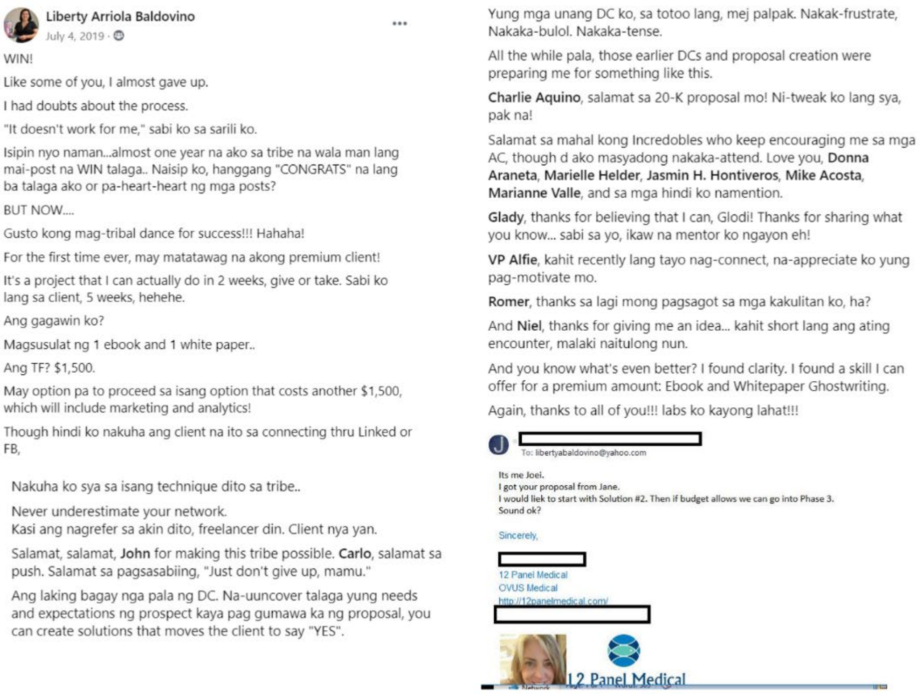


▸ Online Filipino Freelancers
13 hrs ·

Just sharing my simple workstation at home. Started my journey about 2 months ago (almost 3 months now) and it's going great. I believe in my boss the way she believes in me. I always thank her for her never ending support in what I do at work on a daily basis. Lucky to have her as my boss. 💋

#VA #workfromhome

226 6 Comments



Liberty Arriola Baldovino
July 4, 2019 ·

WIN!

Like some of you, I almost gave up.

I had doubts about the process.

"It doesn't work for me," sabi ko sa sarili ko.

Isipin nyo naman...almost one year na ako sa tribe na wala man lang mai-post na WIN talaga.. Naisip ko, hanggang "CONGRATS" na lang ba talaga ako or pa-heart-heart ng mga posts?

BUT NOW....

Gusto kong mag-tribal dance for success!!! Hahaha!

For the first time ever, may matatawag na akong premium client!

It's a project that I can actually do in 2 weeks, give or take. Sabi ko lang sa client, 5 weeks, hehehe.

Ang gagawin ko?

Magsusulat ng 1 ebook and 1 white paper..

Ang TF? $1,500.

May option pa to proceed sa isang option that costs another $1,500, which will include marketing and analytics!

Though hindi ko nakuha ang client na ito sa connecting thru Linked or FB,

Nakuha ko sya sa isang technique dito sa tribe..

Never underestimate your network.
Kasi ang nagrefer sa akin dito, freelancer din. Client nya yan.

Salamat, salamat, **John** for making this tribe possible. **Carlo**, salamat sa push. Salamat sa pagsasabiing, "Just don't give up, mamu."

Ang laking bagay nga pala ng DC. Na-uuncover talaga yung needs and expectations ng prospect kaya pag gumawa ka ng proposal, you can create solutions that moves the client to say "YES".

Yung mga unang DC ko, sa totoo lang, mej palpak. Nakak-frustrate, Nakaka-bulol. Nakaka-tense.

All the while pala, those earlier DCs and proposal creation were preparing me for something like this.

Charlie Aquino, salamat sa 20-K proposal mo! Ni-tweak ko lang sya, pak na!

Salamat sa mahal kong Incredobles who keep encouraging me sa mga AC, though d ako masyadong nakaka-attend. Love you, **Donna Araneta**, **Marielle Helder**, **Jasmin H. Hontiveros**, **Mike Acosta**, **Marianne Valle**, and sa mga hindi ko namention.

Glady, thanks for believing that I can, Glodi! Thanks for sharing what you know... sabi sa yo, ikaw na mentor ko ngayon eh!

VP Alfie, kahit recently lang tayo nag-connect, na-appreciate ko yung pag-motivate mo.

Romer, thanks sa lagi mong pagsagot sa mga kakulitan ko, ha?

And **Niel**, thanks for giving me an idea... kahit short lang ang ating encounter, malaki naitulong nun.

And you know what's even better? I found clarity. I found a skill I can offer for a premium amount: Ebook and Whitepaper Ghostwriting.

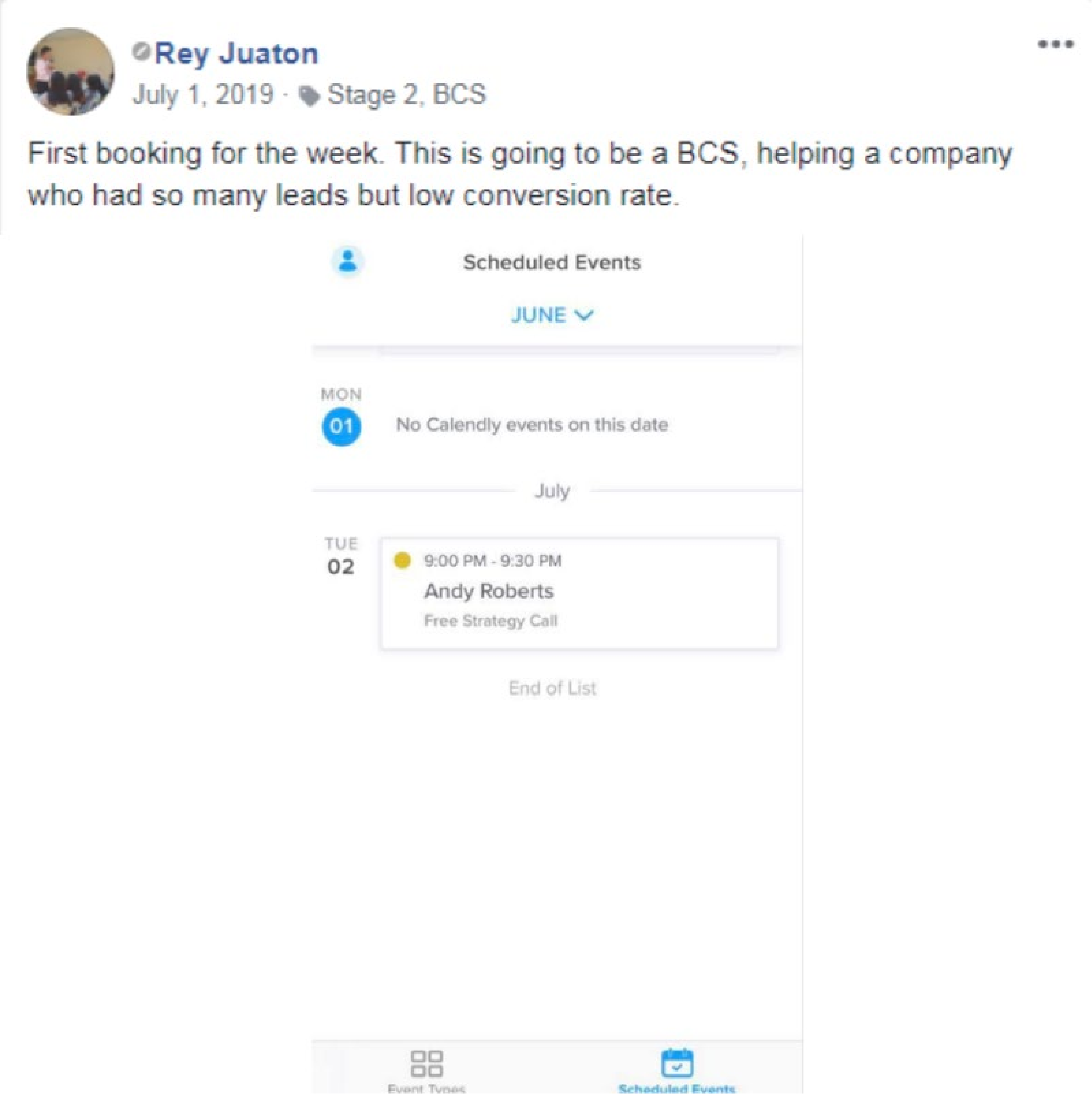
Again, thanks to all of you!!! labs ko kayong lahat!!!

[redacted]
To: libertyabaldovino@yahoo.com

Its me Joei.
I got your proposal from Jane.
I would liek to start with Solution #2. Then if budget allows we can go into Phase 3.
Sound ok?

Sincerely,

[redacted]
12 Panel Medical
OVUS Medical
http://12panelmedical.com/
[redacted]



Rey Juaton

July 1, 2019 · Stage 2, BCS

First booking for the week. This is going to be a BCS, helping a company who had so many leads but low conversion rate.

Scheduled Events

JUNE

MON 01 No Calendly events on this date

July

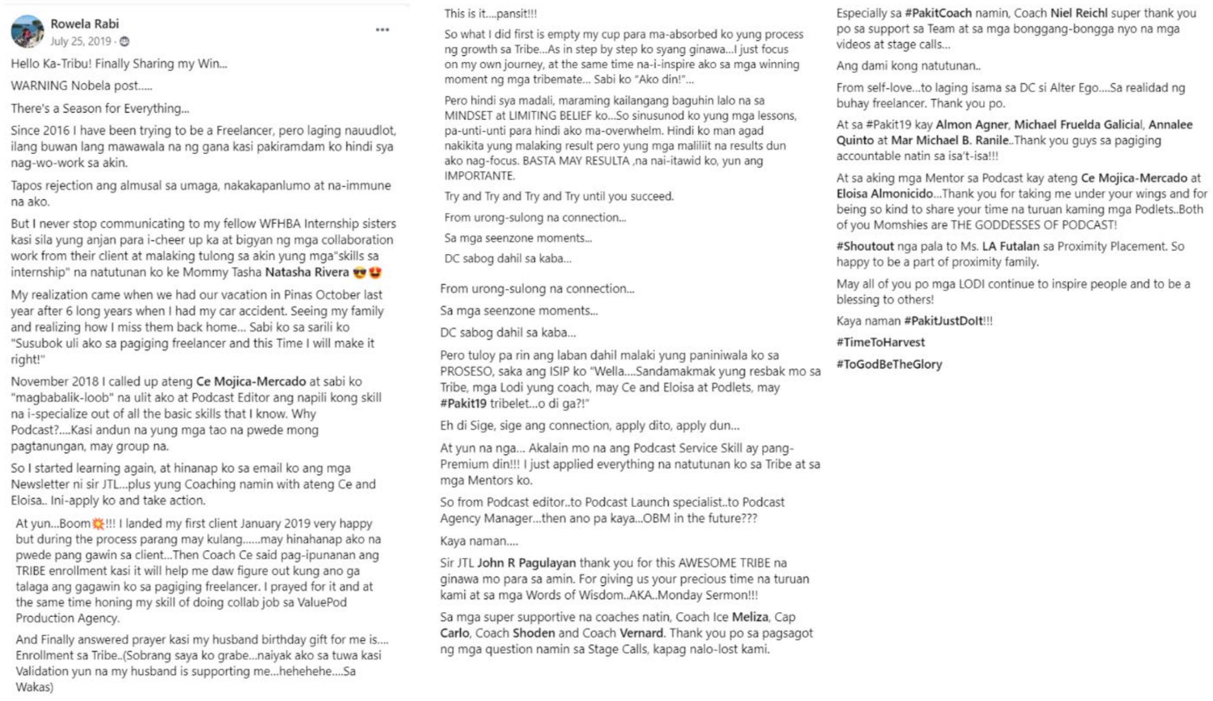
TUE 02 9:00 PM - 9:30 PM

Andy Roberts

Free Strategy Call

End of List

Event Types
Scheduled Events



Rowela Rabi
July 25, 2019 ·

Hello Ka-Tribu! Finally Sharing my Win...

WARNING Nobela post.....

There's a Season for Everything...

Since 2016 I have been trying to be a Freelancer, pero laging nauudlot, ilang buwan lang mawawala na ng gana kasi pakiramdam ko hindi sya nag-wo-work sa akin.

Tapos rejection ang almusal sa umaga, nakakapanlumo at na-immune na ako.

But I never stop communicating to my fellow WFHBA Internship sisters kasi sila yung anjan para i-cheer up ka at bigyan ng mga collaboration work from their client at malaking tulong sa akin yung mga"skills sa internship" na natutunan ko ke Mommy Tasha **Natasha Rivera** 😎😍

My realization came when we had our vacation in Pinas October last year after 6 long years when I had my car accident. Seeing my family and realizing how I miss them back home... Sabi ko sa sarili ko "Susubok uli ako sa pagiging freelancer and this Time I will make it right!"

November 2018 I called up ateng **Ce Mojica-Mercado** at sabi ko "magbabalik-loob" na ulit ako at Podcast Editor ang napili kong skill na i-specialize out of all the basic skills that I know. Why Podcast?....Kasi andun na yung mga tao na pwede mong pagtanungan, may group na.

So I started learning again, at hinanap ko sa email ko ang mga Newsletter ni sir JTL...plus yung Coaching namin with ateng Ce and Eloisa.. Ini-apply ko and take action.

At yun...Boom💥!!! I landed my first client January 2019 very happy but during the process parang may kulang......may hinahanap ako na pwede pang gawin sa client...Then Coach Ce said pag-ipunanan ang TRIBE enrollment kasi it will help me daw figure out kung ano ga talaga ang gagawin ko sa pagiging freelancer. I prayed for it and at the same time honing my skill of doing collab job sa ValuePod Production Agency.

And Finally answered prayer kasi my husband birthday gift for me is.... Enrollment sa Tribe..(Sobrang saya ko grabe...naiyak ako sa tuwa kasi Validation yun na my husband is supporting me...hehehehe....Sa Wakas)

This is it....pansit!!!

So what I did first is empty my cup para ma-absorbed ko yung process ng growth sa Tribe...As in step by step ko syang ginawa...I just focus on my own journey, at the same time na-i-inspire ako sa mga winning moment ng mga tribemate... Sabi ko "Ako din!"...

Pero hindi sya madali, maraming kailangang baguhin lalo na sa MINDSET at LIMITING BELIEF ko...So sinusunod ko yung mga lessons, pa-unti-unti para hindi ako ma-overwhelm. Hindi ko man agad nakikita yung malaking result pero yung mga maliliit na results dun ako nag-focus. BASTA MAY RESULTA ,na nai-itawid ko, yun ang IMPORTANTE.

Try and Try and Try and Try until you succeed.

From urong-sulong na connection...

Sa mga seenzone moments...

DC sabog dahil sa kaba...

From urong-sulong na connection...

Sa mga seenzone moments...

DC sabog dahil sa kaba...

Pero tuloy pa rin ang laban dahil malaki yung paniniwala ko sa PROSESO, saka ang ISIP ko "Wella....Sandamakmak yung resbak mo sa Tribe, mga Lodi yung coach, may Ce and Eloisa at Podlets, may **#Pakit19** tribelet...o di ga?!"

Eh di Sige, sige ang connection, apply dito, apply dun...

At yun na nga... Akalain mo na ang Podcast Service Skill ay pang-Premium din!!! I just applied everything na natutunan ko sa Tribe at sa mga Mentors ko.

So from Podcast editor..to Podcast Launch specialist..to Podcast Agency Manager...then ano pa kaya...OBM in the future???

Kaya naman....

Sir JTL **John R Pagulayan** thank you for this AWESOME TRIBE na ginawa mo para sa amin. For giving us your precious time na turuan kami at sa mga Words of Wisdom..AKA..Monday Sermon!!!

Sa mga super supportive na coaches natin, Coach Ice **Meliza**, Cap **Carlo**, Coach **Shoden** and Coach **Vernard**. Thank you po sa pagsagot ng mga question namin sa Stage Calls, kapag nalo-lost kami.

Especially sa **#PakitCoach** namin, Coach **Niel Reichl** super thank you po sa support sa Team at sa mga bonggang-bongga nyo na mga videos at stage calls...

Ang dami kong natutunan..

From self-love...to laging isama sa DC si Alter Ego....Sa realidad ng buhay freelancer. Thank you po.

At sa #Pakit19 kay **Almon Agner**, **Michael Fruelda Galicia**l, **Annalee Quinto** at **Mar Michael B. Ranile**..Thank you guys sa pagiging accountable natin sa isa't-isa!!!

At sa aking mga Mentor sa Podcast kay ateng **Ce Mojica-Mercado** at **Eloisa Almonicido**...Thank you for taking me under your wings and for being so kind to share your time na turuan kaming mga Podlets..Both of you Momshies are THE GODDESSES OF PODCAST!

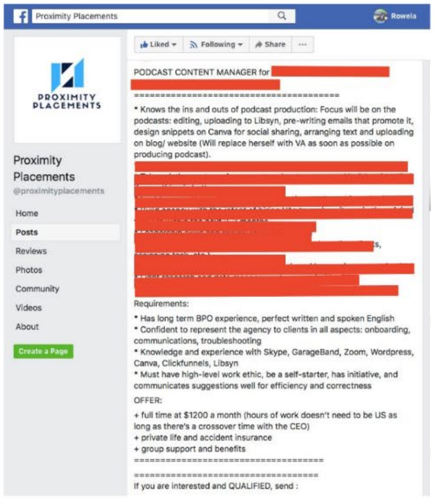
#Shoutout nga pala to Ms. **LA Futalan** sa Proximity Placement. So happy to be a part of proximity family.

May all of you po mga LODI continue to inspire people and to be a blessing to others!

Kaya naman **#PakitJustDoIt**!!!

#TimeToHarvest

#ToGodBeTheGlory

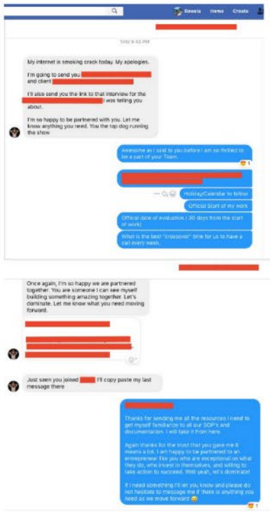


PODCAST CONTENT MANAGER for [redacted]
======================================
• Knows the ins and outs of podcast production: Focus will be on the podcasts: editing, uploading to Libsyn, pre-writing emails that promote it, design snippets on Canva for social sharing, arranging text and uploading on blog/ website (Will replace herself with VA as soon as possible on producing podcast).
[redacted]

Requirements:
• Has long term BPO experience, perfect written and spoken English
• Confident to represent the agency to clients in all aspects: onboarding, communications, troubleshooting
• Knowledge and experience with Skype, GarageBand, Zoom, Wordpress, Canva, Clickfunnels, Libsyn
• Must have high-level work ethic, be a self-starter, has initiative, and communicates suggestions well for efficiency and correctness

OFFER:
+ full time at $1200 a month (hours of work doesn't need to be US as long as there's a crossover time with the CEO)
+ private life and accident insurance
+ group support and benefits
======================================

======================================
If you are interested and QUALIFIED, send :



[redacted]

THU 9:42 PM

My internet is smoking crack today. My apologies.

I'm going to send you [redacted] and client [redacted]

I'll also send you the link to that interview for the [redacted] I was telling you about.

I'm so happy to be partnered with you. Let me know anything you need. You the top dog running the show

Awesome as I said to you before I am so thrilled to be a part of your Team.

[redacted]

Holiday/Calendar to follow

Official Start of my work

Official date of evaluation (30 days from the start of work)

What is the best "crossover" time for us to have a call every week.

[redacted]

Once again, I'm so happy we are partnered together. You are someone I can see myself building something amazing together. Let's dominate. Let me know what you need moving forward.

[redacted]

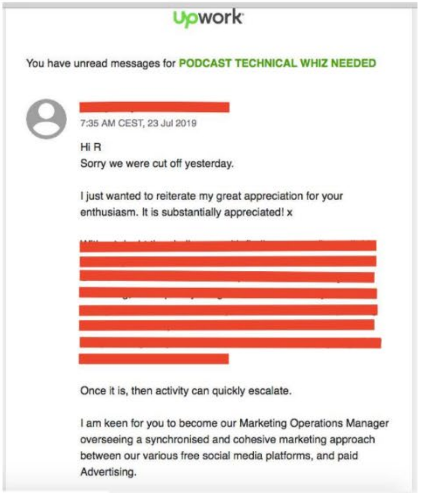
Just seen you joined [redacted] I'll copy paste my last message there

[redacted]

Thanks for sending me all the resources I need to get myself familiarize to all our SOP's and documentation. I will take it from here.

Again thanks for the trust that you gave me it means a lot. I am happy to be partnered to an entrepreneur like you who are exceptional on what they do, who invest in themselves, and willing to take action to succeed. Well yeah, let's dominate!

If I need something I'll let you know and please do not hesitate to message me if there is anything you need as we move forward 😉



You have unread messages for **PODCAST TECHNICAL WHIZ NEEDED**

[redacted]
7:35 AM CEST, 23 Jul 2019

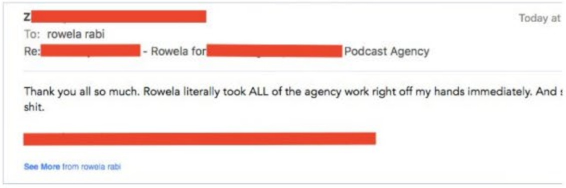
Hi R
Sorry we were cut off yesterday.

I just wanted to reiterate my great appreciation for your enthusiasm. It is substantially appreciated! x

[redacted]

Once it is, then activity can quickly escalate.

I am keen for you to become our Marketing Operations Manager overseeing a synchronised and cohesive marketing approach between our various free social media platforms, and paid Advertising.



Z[redacted]
To: rowela rabi
Re:[redacted] - Rowela for[redacted] Podcast Agency

Today at

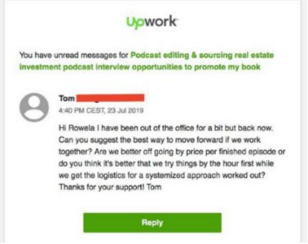
Thank you all so much. Rowela literally took ALL of the agency work right off my hands immediately. And s shit.

[redacted]

See More from rowela rabi

People See All

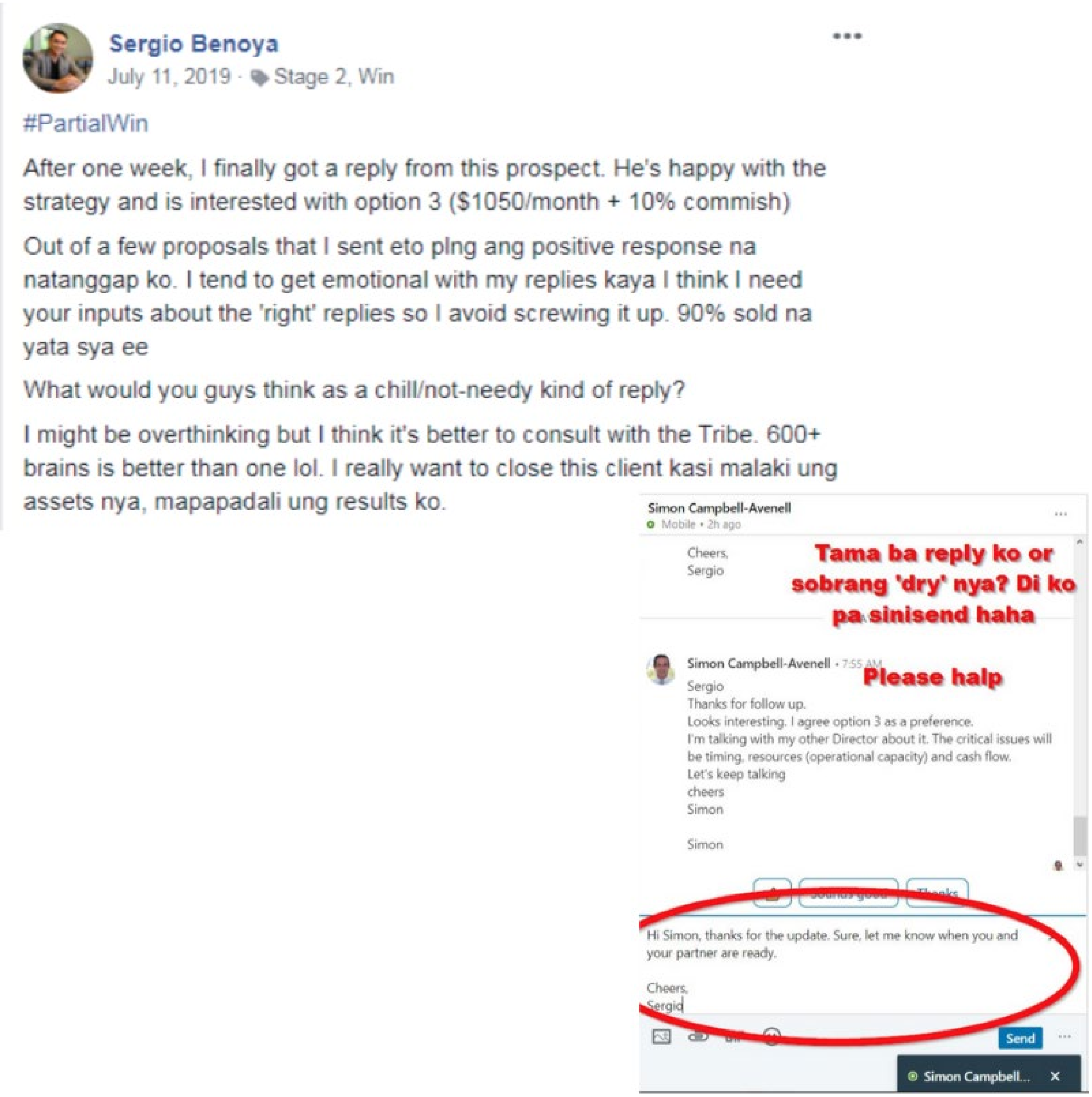
Jamie [redacted]
Respond to Friend Request
Founder/Strategist at Jamie [redacted]
Podcast Host [redacted]
Studied at Two Comma Club X
[redacted]



You have unread messages for **Podcast editing & sourcing real estate investment podcast interview opportunities to promote my book**

Tom [redacted]
4:40 PM CEST, 23 Jul 2019

Hi Rowela I have been out of the office for a bit but back now. Can you suggest the best way to move forward if we work together? Are we better off going by price per finished episode or do you think it's better that we try things by the hour first while we get the logistics for a systemized approach worked out? Thanks for your support! Tom



Sergio Benoya

July 11, 2019 · Stage 2, Win

#PartialWin

After one week, I finally got a reply from this prospect. He's happy with the strategy and is interested with option 3 ($1050/month + 10% commish)

Out of a few proposals that I sent eto plng ang positive response na natanggap ko. I tend to get emotional with my replies kaya I think I need your inputs about the 'right' replies so I avoid screwing it up. 90% sold na yata sya ee

What would you guys think as a chill/not-needy kind of reply?

I might be overthinking but I think it's better to consult with the Tribe. 600+ brains is better than one lol. I really want to close this client kasi malaki ung assets nya, mapapadali ung results ko.

Simon Campbell-Avenell

Mobile • 2h ago

Cheers,
Sergio

Tama ba reply ko or sobrang 'dry' nya? Di ko pa sinisend haha

Simon Campbell-Avenell • 7:55 AM

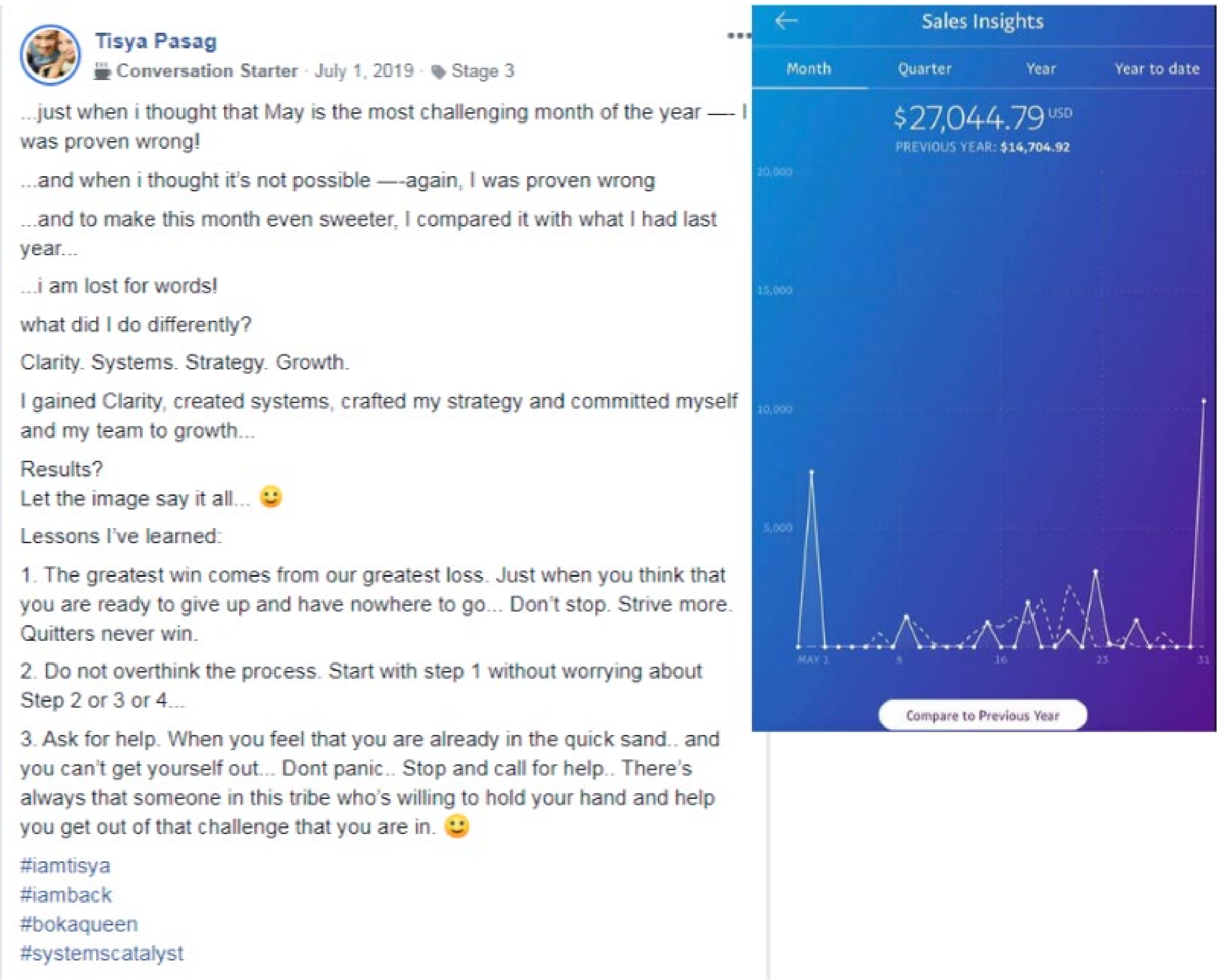
Please halp

Sergio
Thanks for follow up.
Looks interesting. I agree option 3 as a preference.
I'm talking with my other Director about it. The critical issues will be timing, resources (operational capacity) and cash flow.
Let's keep talking
cheers
Simon

Simon

Hi Simon, thanks for the update. Sure, let me know when you and your partner are ready.

Cheers,
Sergio



$27,044.79 USD

PREVIOUS YEAR: **$14,704.92**

Tisya Pasag

Conversation Starter · July 1, 2019 · Stage 3

...just when i thought that May is the most challenging month of the year —- I was proven wrong!

...and when i thought it's not possible —-again, I was proven wrong

...and to make this month even sweeter, I compared it with what I had last year...

...i am lost for words!

what did I do differently?

Clarity. Systems. Strategy. Growth.

I gained Clarity, created systems, crafted my strategy and committed myself and my team to growth...

Results?
Let the image say it all... 🙂

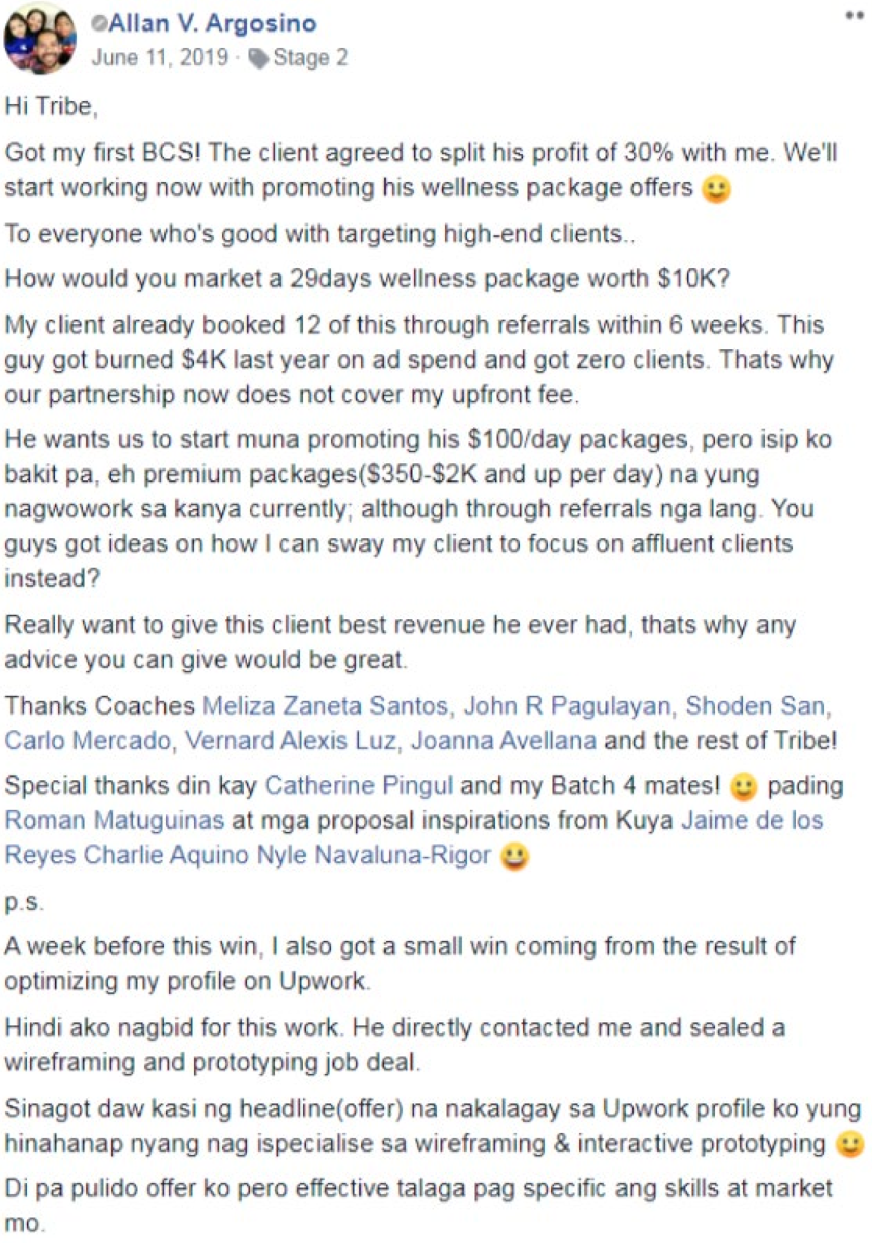
Lessons I've learned:

1. The greatest win comes from our greatest loss. Just when you think that you are ready to give up and have nowhere to go... Don't stop. Strive more. Quitters never win.

2. Do not overthink the process. Start with step 1 without worrying about Step 2 or 3 or 4...

3. Ask for help. When you feel that you are already in the quick sand.. and you can't get yourself out... Dont panic.. Stop and call for help.. There's always that someone in this tribe who's willing to hold your hand and help you get out of that challenge that you are in. 🙂

#iamtisya
#iamback
#bokaqueen
#systemscatalyst



Allan V. Argosino

June 11, 2019 · Stage 2

Hi Tribe,

Got my first BCS! The client agreed to split his profit of 30% with me. We'll start working now with promoting his wellness package offers 🙂

To everyone who's good with targeting high-end clients..

How would you market a 29days wellness package worth $10K?

My client already booked 12 of this through referrals within 6 weeks. This guy got burned $4K last year on ad spend and got zero clients. Thats why our partnership now does not cover my upfront fee.

He wants us to start muna promoting his $100/day packages, pero isip ko bakit pa, eh premium packages($350-$2K and up per day) na yung nagwowork sa kanya currently; although through referrals nga lang. You guys got ideas on how I can sway my client to focus on affluent clients instead?

Really want to give this client best revenue he ever had, thats why any advice you can give would be great.

Thanks Coaches Meliza Zaneta Santos, John R Pagulayan, Shoden San, Carlo Mercado, Vernard Alexis Luz, Joanna Avellana and the rest of Tribe!

Special thanks din kay Catherine Pingul and my Batch 4 mates! 🙂 pading Roman Matuguinas at mga proposal inspirations from Kuya Jaime de los Reyes Charlie Aquino Nyle Navaluna-Rigor 😃

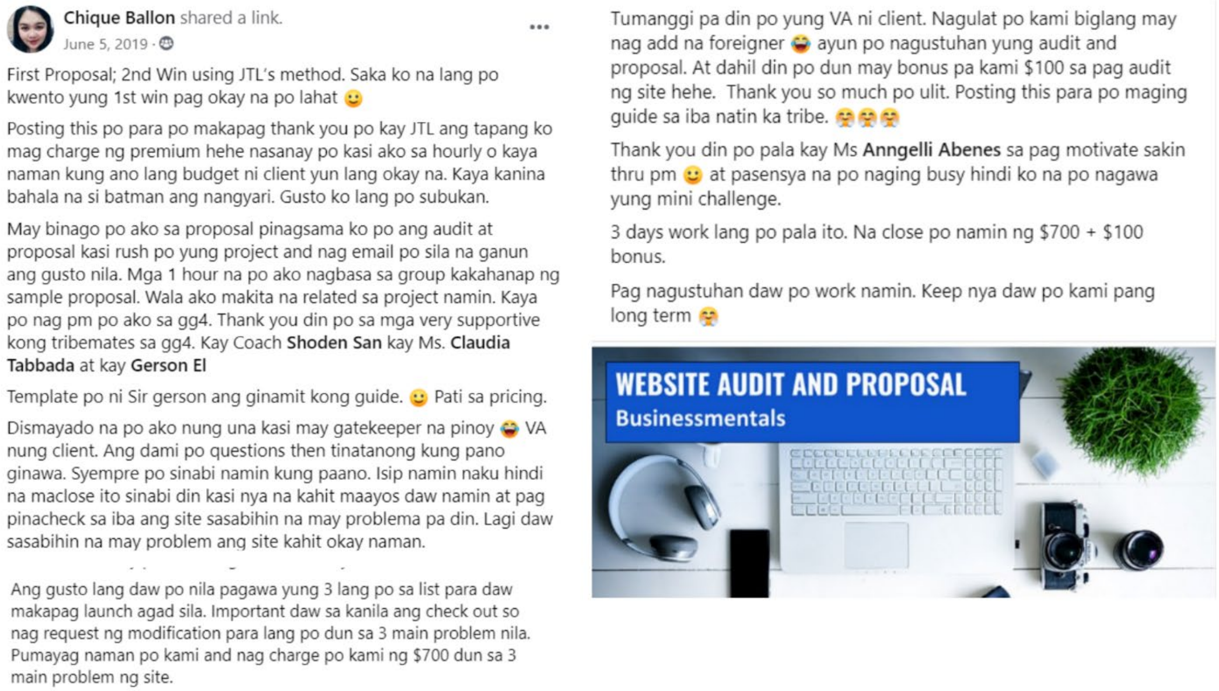
p.s.

A week before this win, I also got a small win coming from the result of optimizing my profile on Upwork.

Hindi ako nagbid for this work. He directly contacted me and sealed a wireframing and prototyping job deal.

Sinagot daw kasi ng headline(offer) na nakalagay sa Upwork profile ko yung hinahanap nyang nag ispecialise sa wireframing & interactive prototyping 🙂

Di pa pulido offer ko pero effective talaga pag specific ang skills at market mo.



Chique Ballon shared a link.
June 5, 2019 ·

First Proposal; 2nd Win using JTL's method. Saka ko na lang po kwento yung 1st win pag okay na po lahat 🙂

Posting this po para po makapag thank you po kay JTL ang tapang ko mag charge ng premium hehe nasanay po kasi ako sa hourly o kaya naman kung ano lang budget ni client yun lang okay na. Kaya kanina bahala na si batman ang nangyari. Gusto ko lang po subukan.

May binago po ako sa proposal pinagsama ko po ang audit at proposal kasi rush po yung project and nag email po sila na ganun ang gusto nila. Mga 1 hour na po ako nagbasa sa group kakahanap ng sample proposal. Wala ako makita na related sa project namin. Kaya po nag pm po ako sa gg4. Thank you din po sa mga very supportive kong tribemates sa gg4. Kay Coach **Shoden San** kay Ms. **Claudia Tabbada** at kay **Gerson El**

Template po ni Sir gerson ang ginamit kong guide. 🙂 Pati sa pricing.

Dismayado na po ako nung una kasi may gatekeeper na pinoy 😂 VA nung client. Ang dami po questions then tinatanong kung pano ginawa. Syempre po sinabi namin kung paano. Isip namin naku hindi na maclose ito sinabi din kasi nya na kahit maayos daw namin at pag pinacheck sa iba ang site sasabihin na may problema pa din. Lagi daw sasabihin na may problem ang site kahit okay naman.

Ang gusto lang daw po nila pagawa yung 3 lang po sa list para daw makapag launch agad sila. Important daw sa kanila ang check out so nag request ng modification para lang po dun sa 3 main problem nila. Pumayag naman po kami and nag charge po kami ng $700 dun sa 3 main problem ng site.

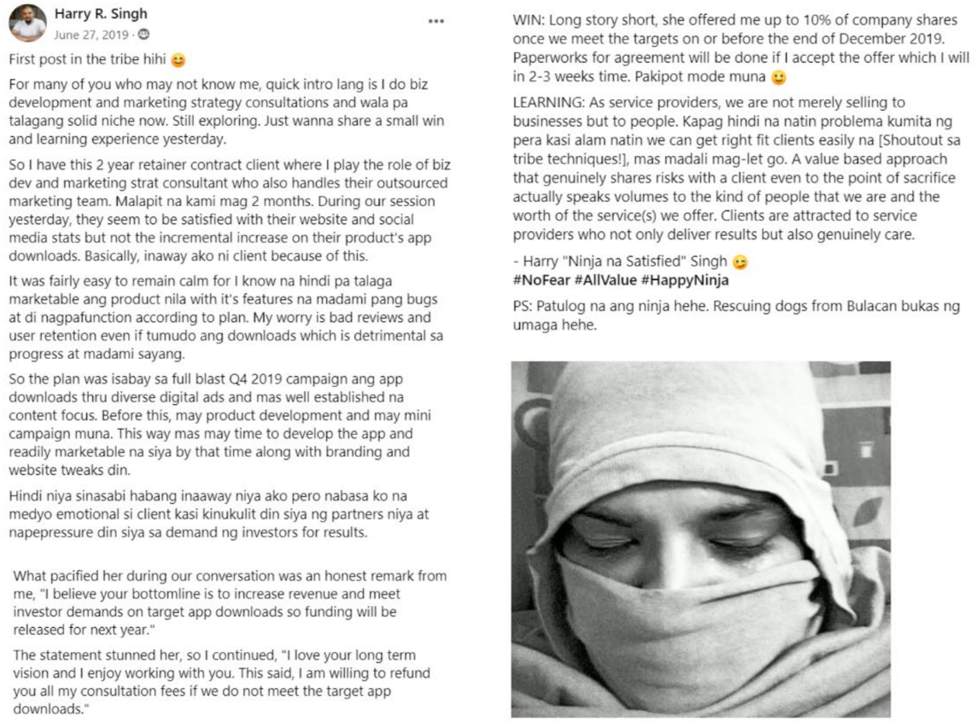
Tumanggi pa din po yung VA ni client. Nagulat po kami biglang may nag add na foreigner 😂 ayun po nagustuhan yung audit and proposal. At dahil din po dun may bonus pa kami $100 sa pag audit ng site hehe. Thank you so much po ulit. Posting this para po maging guide sa iba natin ka tribe. 🤗🤗🤗

Thank you din po pala kay Ms **Anngelli Abenes** sa pag motivate sakin thru pm 🙂 at pasensya na po naging busy hindi ko na po nagawa yung mini challenge.

3 days work lang po pala ito. Na close po namin ng $700 + $100 bonus.

Pag nagustuhan daw po work namin. Keep nya daw po kami pang long term 🤗

WEBSITE AUDIT AND PROPOSAL
Businessmentals



Harry R. Singh
June 27, 2019 ·

First post in the tribe hihi 😊

For many of you who may not know me, quick intro lang is I do biz development and marketing strategy consultations and wala pa talagang solid niche now. Still exploring. Just wanna share a small win and learning experience yesterday.

So I have this 2 year retainer contract client where I play the role of biz dev and marketing strat consultant who also handles their outsourced marketing team. Malapit na kami mag 2 months. During our session yesterday, they seem to be satisfied with their website and social media stats but not the incremental increase on their product's app downloads. Basically, inaway ako ni client because of this.

It was fairly easy to remain calm for I know na hindi pa talaga marketable ang product nila with it's features na madami pang bugs at di nagpafunction according to plan. My worry is bad reviews and user retention even if tumudo ang downloads which is detrimental sa progress at madami sayang.

So the plan was isabay sa full blast Q4 2019 campaign ang app downloads thru diverse digital ads and mas well established na content focus. Before this, may product development and may mini campaign muna. This way mas may time to develop the app and readily marketable na siya by that time along with branding and website tweaks din.

Hindi niya sinasabi habang inaaway niya ako pero nabasa ko na medyo emotional si client kasi kinukulit din siya ng partners niya at napepressure din siya sa demand ng investors for results.

What pacified her during our conversation was an honest remark from me, "I believe your bottomline is to increase revenue and meet investor demands on target app downloads so funding will be released for next year."

The statement stunned her, so I continued, "I love your long term vision and I enjoy working with you. This said, I am willing to refund you all my consultation fees if we do not meet the target app downloads."

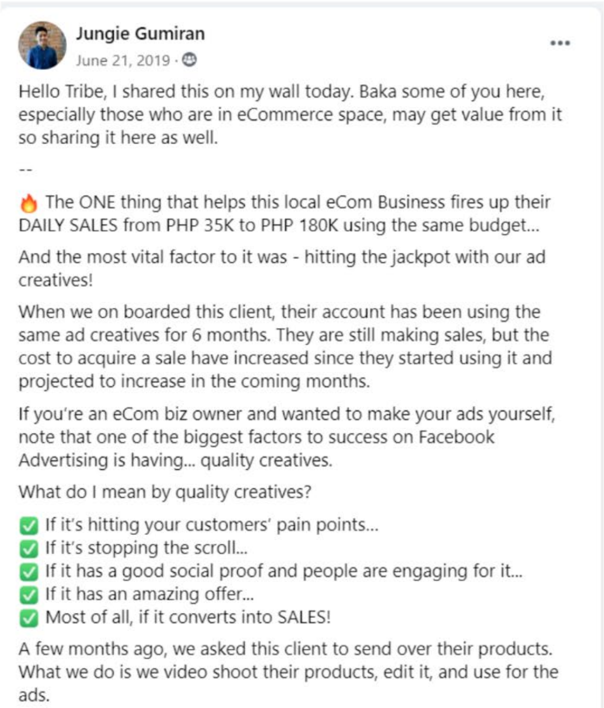
WIN: Long story short, she offered me up to 10% of company shares once we meet the targets on or before the end of December 2019. Paperworks for agreement will be done if I accept the offer which I will in 2-3 weeks time. Pakipot mode muna 🙂

LEARNING: As service providers, we are not merely selling to businesses but to people. Kapag hindi na natin problema kumita ng pera kasi alam natin we can get right fit clients easily na [Shoutout sa tribe techniques!], mas madali mag-let go. A value based approach that genuinely shares risks with a client even to the point of sacrifice actually speaks volumes to the kind of people that we are and the worth of the service(s) we offer. Clients are attracted to service providers who not only deliver results but also genuinely care.

- Harry "Ninja na Satisfied" Singh 😉

#NoFear #AllValue #HappyNinja

PS: Patulog na ang ninja hehe. Rescuing dogs from Bulacan bukas ng umaga hehe.



Jungie Gumiran

June 21, 2019 ·

Hello Tribe, I shared this on my wall today. Baka some of you here, especially those who are in eCommerce space, may get value from it so sharing it here as well.

--

🔥 The ONE thing that helps this local eCom Business fires up their DAILY SALES from PHP 35K to PHP 180K using the same budget...

And the most vital factor to it was - hitting the jackpot with our ad creatives!

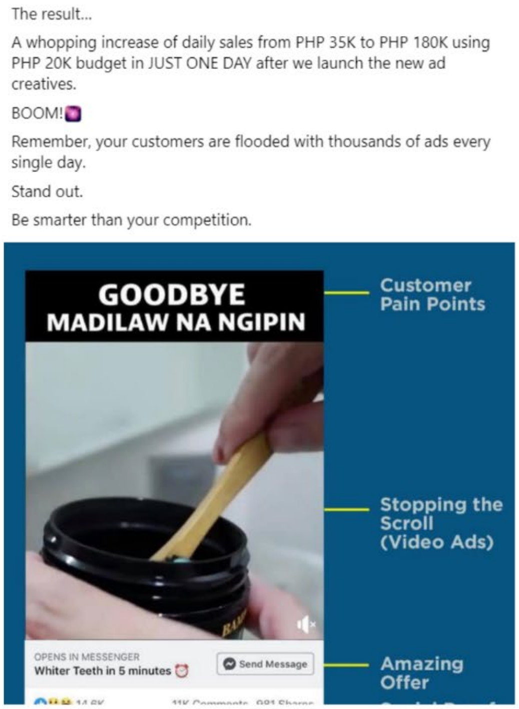
When we on boarded this client, their account has been using the same ad creatives for 6 months. They are still making sales, but the cost to acquire a sale have increased since they started using it and projected to increase in the coming months.

If you're an eCom biz owner and wanted to make your ads yourself, note that one of the biggest factors to success on Facebook Advertising is having... quality creatives.

What do I mean by quality creatives?

✅ If it's hitting your customers' pain points...
✅ If it's stopping the scroll...
✅ If it has a good social proof and people are engaging for it...
✅ If it has an amazing offer...
✅ Most of all, if it converts into SALES!

A few months ago, we asked this client to send over their products. What we do is we video shoot their products, edit it, and use for the ads.



The result...

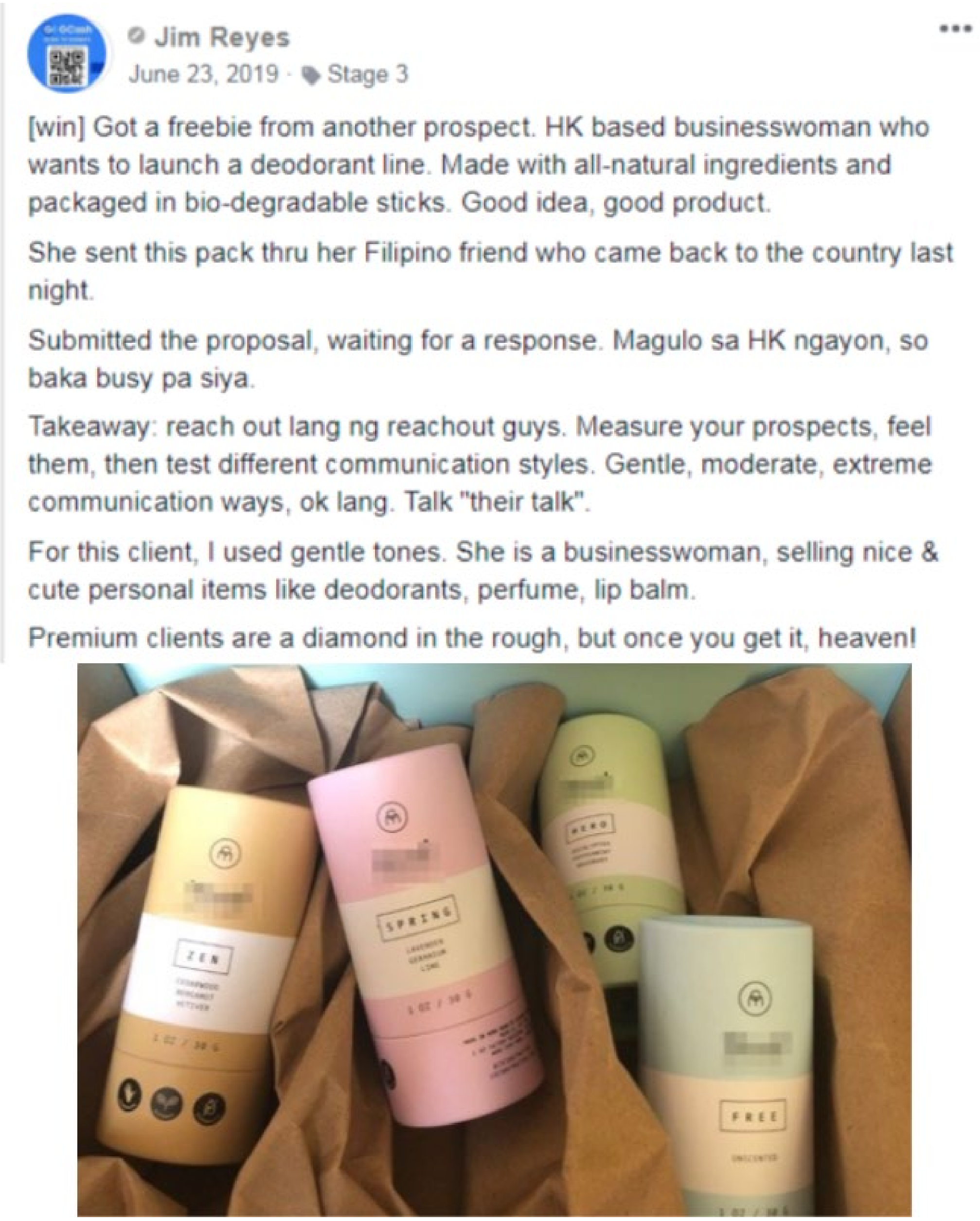
A whopping increase of daily sales from PHP 35K to PHP 180K using PHP 20K budget in JUST ONE DAY after we launch the new ad creatives.

BOOM!🔮

Remember, your customers are flooded with thousands of ads every single day.

Stand out.

Be smarter than your competition.



Jim Reyes
June 23, 2019 · Stage 3

[win] Got a freebie from another prospect. HK based businesswoman who wants to launch a deodorant line. Made with all-natural ingredients and packaged in bio-degradable sticks. Good idea, good product.

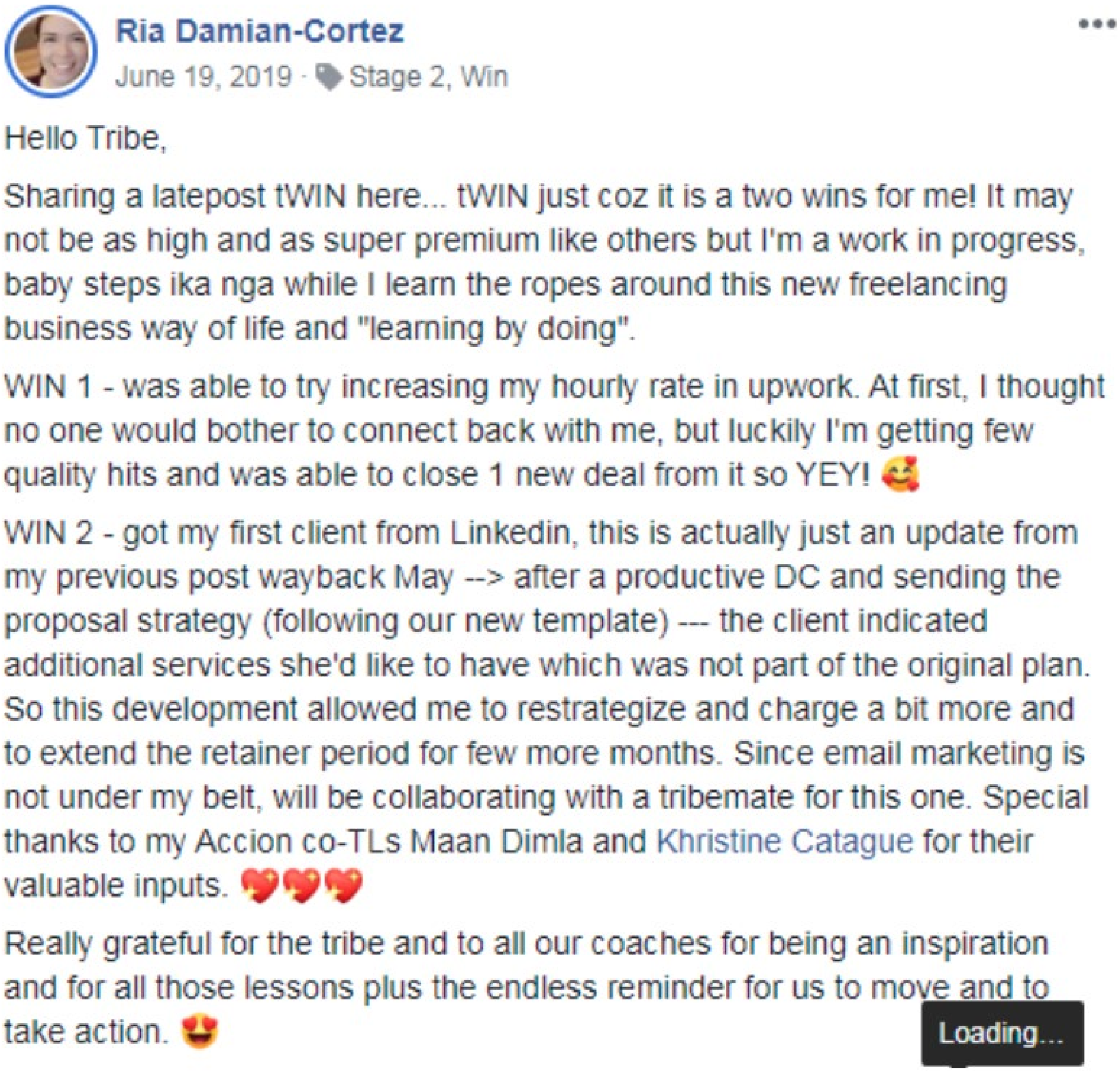
She sent this pack thru her Filipino friend who came back to the country last night.

Submitted the proposal, waiting for a response. Magulo sa HK ngayon, so baka busy pa siya.

Takeaway: reach out lang ng reachout guys. Measure your prospects, feel them, then test different communication styles. Gentle, moderate, extreme communication ways, ok lang. Talk "their talk".

For this client, I used gentle tones. She is a businesswoman, selling nice & cute personal items like deodorants, perfume, lip balm.

Premium clients are a diamond in the rough, but once you get it, heaven!



Ria Damian-Cortez
June 19, 2019 · Stage 2, Win

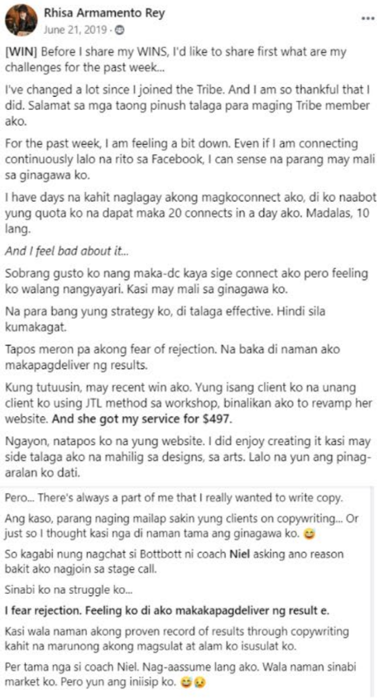
Hello Tribe,

Sharing a latepost tWIN here... tWIN just coz it is a two wins for me! It may not be as high and as super premium like others but I'm a work in progress, baby steps ika nga while I learn the ropes around this new freelancing business way of life and "learning by doing".

WIN 1 - was able to try increasing my hourly rate in upwork. At first, I thought no one would bother to connect back with me, but luckily I'm getting few quality hits and was able to close 1 new deal from it so YEY! 🥰

WIN 2 - got my first client from Linkedin, this is actually just an update from my previous post wayback May --> after a productive DC and sending the proposal strategy (following our new template) --- the client indicated additional services she'd like to have which was not part of the original plan. So this development allowed me to restrategize and charge a bit more and to extend the retainer period for few more months. Since email marketing is not under my belt, will be collaborating with a tribemate for this one. Special thanks to my Accion co-TLs Maan Dimla and Khristine Catague for their valuable inputs. 💖💖💖

Really grateful for the tribe and to all our coaches for being an inspiration and for all those lessons plus the endless reminder for us to move and to take action. 😍



Rhisa Armamento Rey
June 21, 2019 ·

[WIN] Before I share my WINS, I'd like to share first what are my challenges for the past week...

I've changed a lot since I joined the Tribe. And I am so thankful that I did. Salamat sa mga taong pinush talaga para maging Tribe member ako.

For the past week, I am feeling a bit down. Even if I am connecting continuously lalo na rito sa Facebook, I can sense na parang may mali sa ginagawa ko.

I have days na kahit naglagay akong magkoconnect ako, di ko naabot yung quota ko na dapat maka 20 connects in a day ako. Madalas, 10 lang.

And I feel bad about it...

Sobrang gusto ko nang maka-dc kaya sige connect ako pero feeling ko walang nangyayari. Kasi may mali sa ginagawa ko.

Na para bang yung strategy ko, di talaga effective. Hindi sila kumakagat.

Tapos meron pa akong fear of rejection. Na baka di naman ako makapagdeliver ng results.

Kung tutuusin, may recent win ako. Yung isang client ko na unang client ko using JTL method sa workshop, binalikan ako to revamp her website. **And she got my service for $497.**

Ngayon, natapos ko na yung website. I did enjoy creating it kasi may side talaga ako na mahilig sa designs, sa arts. Lalo na yun ang pinag-aralan ko dati.

Pero... There's always a part of me that I really wanted to write copy.

Ang kaso, parang naging mailap sakin yung clients on copywriting... Or just so I thought kasi nga di naman tama ang ginagawa ko. 😅

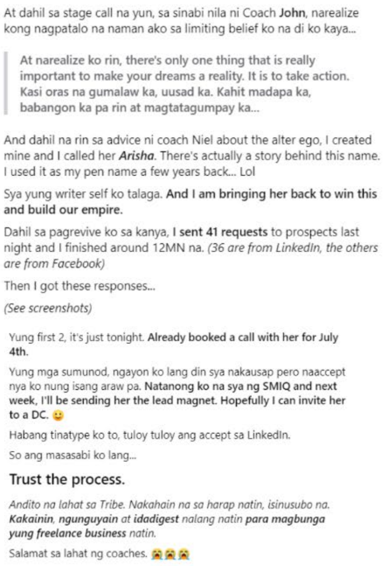
So kagabi nung nagchat si Bottbott ni coach **Niel** asking ano reason bakit ako nagjoin sa stage call.

Sinabi ko na struggle ko...

I fear rejection. Feeling ko di ako makakapagdeliver ng result e.

Kasi wala naman akong proven record of results through copywriting kahit na marunong akong magsulat at alam ko isusulat ko.

Per tama nga si coach Niel. Nag-aassume lang ako. Wala naman sinabi market ko. Pero yun ang iniisip ko. 😅😢



At dahil sa stage call na yun, sa sinabi nila ni Coach **John**, narealize kong nagpatalo na naman ako sa limiting belief ko na di ko kaya...

> At narealize ko rin, there's only one thing that is really important to make your dreams a reality. It is to take action. Kasi oras na gumalaw ka, uusad ka. Kahit madapa ka, babangon ka pa rin at magtatagumpay ka...

And dahil na rin sa advice ni coach Niel about the alter ego, I created mine and I called her ***Arisha***. There's actually a story behind this name. I used it as my pen name a few years back... Lol

Sya yung writer self ko talaga. **And I am bringing her back to win this and build our empire.**

Dahil sa pagrevive ko sa kanya, **I sent 41 requests** to prospects last night and I finished around 12MN na. *(36 are from LinkedIn, the others are from Facebook)*

Then I got these responses...

(See screenshots)

Yung first 2, it's just tonight. **Already booked a call with her for July 4th.**

Yung mga sumunod, ngayon ko lang din sya nakausap pero naaccept nya ko nung isang araw pa. **Natanong ko na sya ng SMIQ and next week, I'll be sending her the lead magnet. Hopefully I can invite her to a DC.** 🙂

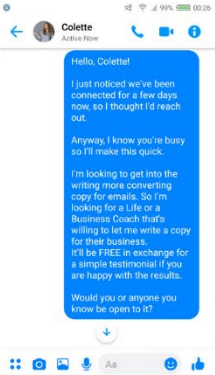
Habang tinatype ko to, tuloy tuloy ang accept sa LinkedIn.

So ang masasabi ko lang...

Trust the process.

Andito na lahat sa Tribe. Nakahain na sa harap natin, isinusubo na. ***Kakainin****,* ***ngunguyain*** *at* ***idadigest*** *nalang natin* ***para magbunga yung freelance business*** *natin.*

Salamat sa lahat ng coaches. 😭😭😭



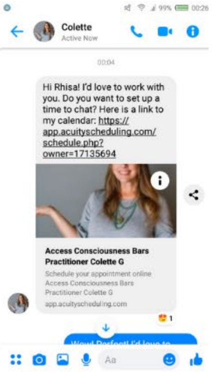
Hello, Colette!

I just noticed we've been connected for a few days now, so I thought I'd reach out.

Anyway, I know you're busy so I'll make this quick.

I'm looking to get into the writing more converting copy for emails. So I'm looking for a Life or a Business Coach that's willing to let me write a copy for their business.
It'll be FREE in exchange for a simple testimonial if you are happy with the results.

Would you or anyone you know be open to it?

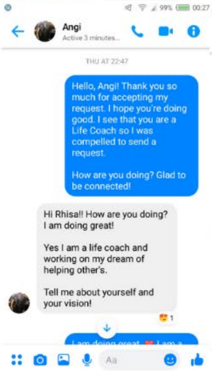


00:04

Hi Rhisa! I'd love to work with you. Do you want to set up a time to chat? Here is a link to my calendar: https://app.acuityscheduling.com/schedule.php?owner=17135694

Access Consciousness Bars Practitioner Colette G
Schedule your appointment online Access Consciousness Bars Practitioner Colette G
app.acuityscheduling.com

😍 1



THU AT 22:47

Hello, Angi! Thank you so much for accepting my request. I hope you're doing good. I see that you are a Life Coach so I was compelled to send a request.

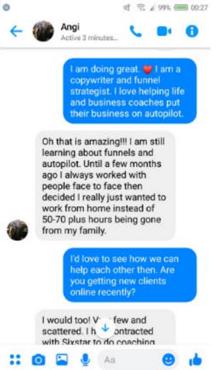
How are you doing? Glad to be connected!

Hi Rhisa!! How are you doing? I am doing great!

Yes I am a life coach and working on my dream of helping other's.

Tell me about yourself and your vision!

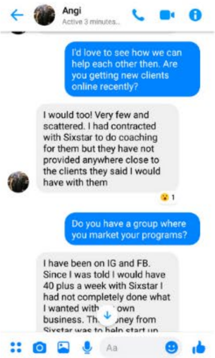
😍 1



I am doing great. ❤️ I am a copywriter and funnel strategist. I love helping life and business coaches put their business on autopilot.

Oh that is amazing!!! I am still learning about funnels and autopilot. Until a few months ago I always worked with people face to face then decided I really just wanted to work from home instead of 50-70 plus hours being gone from my family.

I'd love to see how we can help each other then. Are you getting new clients online recently?



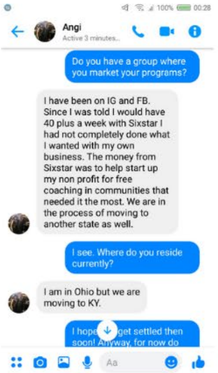
I'd love to see how we can help each other then. Are you getting new clients online recently?

I would too! Very few and scattered. I had contracted with Sixstar to do coaching for them but they have not provided anywhere close to the clients they said I would have with them

😮 1

Do you have a group where you market your programs?

I have been on IG and FB. Since I was told I would have 40 plus a week with Sixstar I had not completely done what I wanted with own business. Th ney from

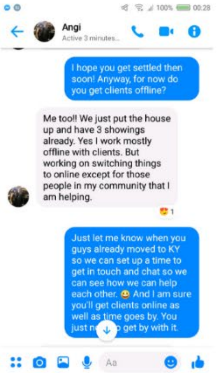


Do you have a group where you market your programs?

I have been on IG and FB. Since I was told I would have 40 plus a week with Sixstar I had not completely done what I wanted with my own business. The money from Sixstar was to help start up my non profit for free coaching in communities that needed it the most. We are in the process of moving to another state as well.

I see. Where do you reside currently?

I am in Ohio but we are moving to KY.

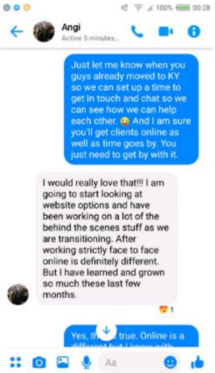


I hope you get settled then soon! Anyway, for now do you get clients offline?

Me too!! We just put the house up and have 3 showings already. Yes I work mostly offline with clients. But working on switching things to online except for those people in my community that I am helping.

😍 1

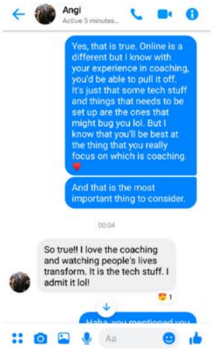
Just let me know when you guys already moved to KY so we can set up a time to get in touch and chat so we can see how we can help each other. 😀 And I am sure you'll get clients online as well as time goes by. You just n o get by with it.



Just let me know when you guys already moved to KY so we can set up a time to get in touch and chat so we can see how we can help each other. 😀 And I am sure you'll get clients online as well as time goes by. You just need to get by with it.

I would really love that!!! I am going to start looking at website options and have been working on a lot of the behind the scenes stuff as we are transitioning. After working strictly face to face online is definitely different. But I have learned and grown so much these last few months.

😍 1



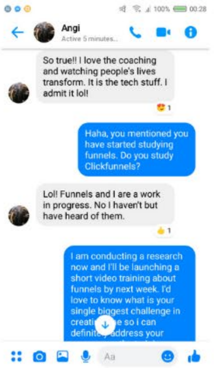
Yes, that is true. Online is a different but I know with your experience in coaching, you'd be able to pull it off. It's just that some tech stuff and things that needs to be set up are the ones that might bug you lol. But I know that you'll be best at the thing that you really focus on which is coaching. ❤️

And that is the most important thing to consider.

00:04

So true!! I love the coaching and watching people's lives transform. It is the tech stuff. I admit it lol!

😍 1



So true!! I love the coaching and watching people's lives transform. It is the tech stuff. I admit it lol!

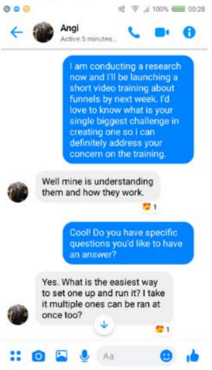
😍 1

Haha, you mentioned you have started studying funnels. Do you study Clickfunnels?

Lol! Funnels and I are a work in progress. No I haven't but have heard of them.

👍 1

I am conducting a research now and I'll be launching a short video training about funnels by next week. I'd love to know what is your single biggest challenge in creati e so i can definit address your



I am conducting a research now and I'll be launching a short video training about funnels by next week. I'd love to know what is your single biggest challenge in creating one so i can definitely address your concern on the training.

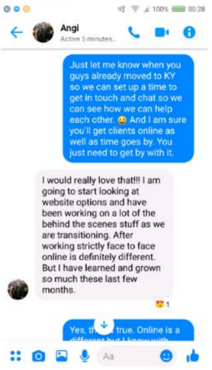
Well mine is understanding them and how they work.

😍 1

Cool! Do you have specific questions you'd like to have an answer?

Yes. What is the easiest way to set one up and run it? I take it multiple ones can be ran at once too?

😍 1



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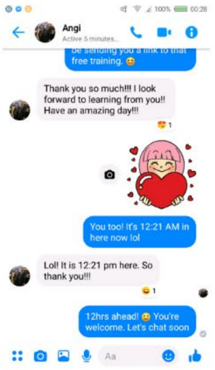
😍 1



free training. 😀

Thank you so much!!! I look forward to learning from you!! Have an amazing day!!!

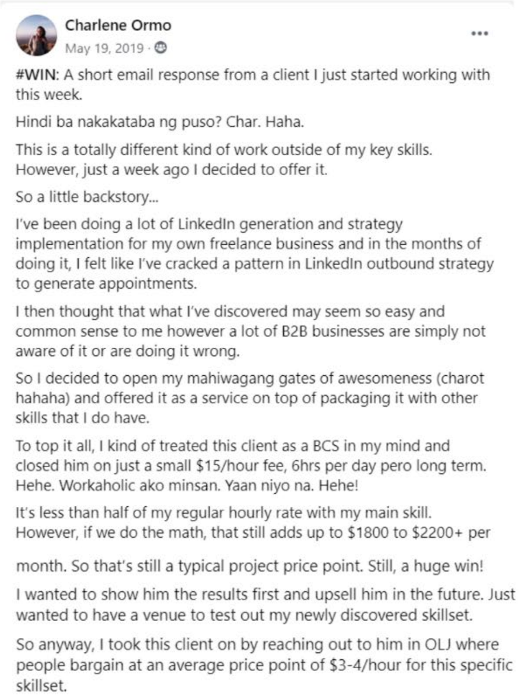
😍 1

You too! It's 12:21 AM in here now lol

Lol! It is 12:21 pm here. So thank you!!!

😄 1

12hrs ahead! 🙂 You're welcome. Let's chat soon



Charlene Ormo

May 19, 2019 ·

#WIN: A short email response from a client I just started working with this week.

Hindi ba nakakataba ng puso? Char. Haha.

This is a totally different kind of work outside of my key skills. However, just a week ago I decided to offer it.

So a little backstory...

I've been doing a lot of LinkedIn generation and strategy implementation for my own freelance business and in the months of doing it, I felt like I've cracked a pattern in LinkedIn outbound strategy to generate appointments.

I then thought that what I've discovered may seem so easy and common sense to me however a lot of B2B businesses are simply not aware of it or are doing it wrong.

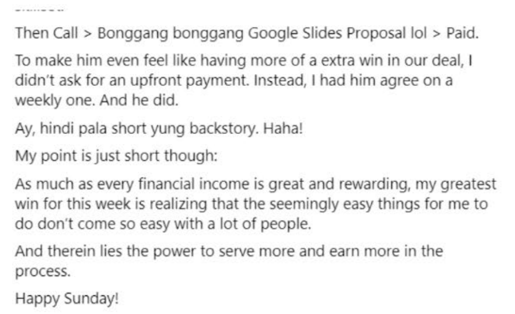
So I decided to open my mahiwagang gates of awesomeness (charot hahaha) and offered it as a service on top of packaging it with other skills that I do have.

To top it all, I kind of treated this client as a BCS in my mind and closed him on just a small $15/hour fee, 6hrs per day pero long term. Hehe. Workaholic ako minsan. Yaan niyo na. Hehe!

It's less than half of my regular hourly rate with my main skill. However, if we do the math, that still adds up to $1800 to $2200+ per month. So that's still a typical project price point. Still, a huge win!

I wanted to show him the results first and upsell him in the future. Just wanted to have a venue to test out my newly discovered skillset.

So anyway, I took this client on by reaching out to him in OLJ where people bargain at an average price point of $3-4/hour for this specific skillset.



Then Call > Bonggang bonggang Google Slides Proposal lol > Paid.

To make him even feel like having more of a extra win in our deal, I didn't ask for an upfront payment. Instead, I had him agree on a weekly one. And he did.

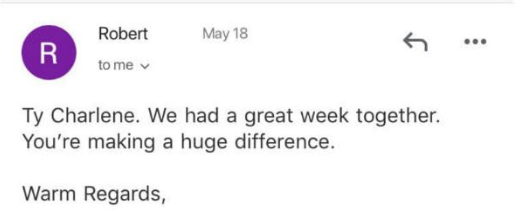
Ay, hindi pala short yung backstory. Haha!

My point is just short though:

As much as every financial income is great and rewarding, my greatest win for this week is realizing that the seemingly easy things for me to do don't come so easy with a lot of people.

And therein lies the power to serve more and earn more in the process.

Happy Sunday!

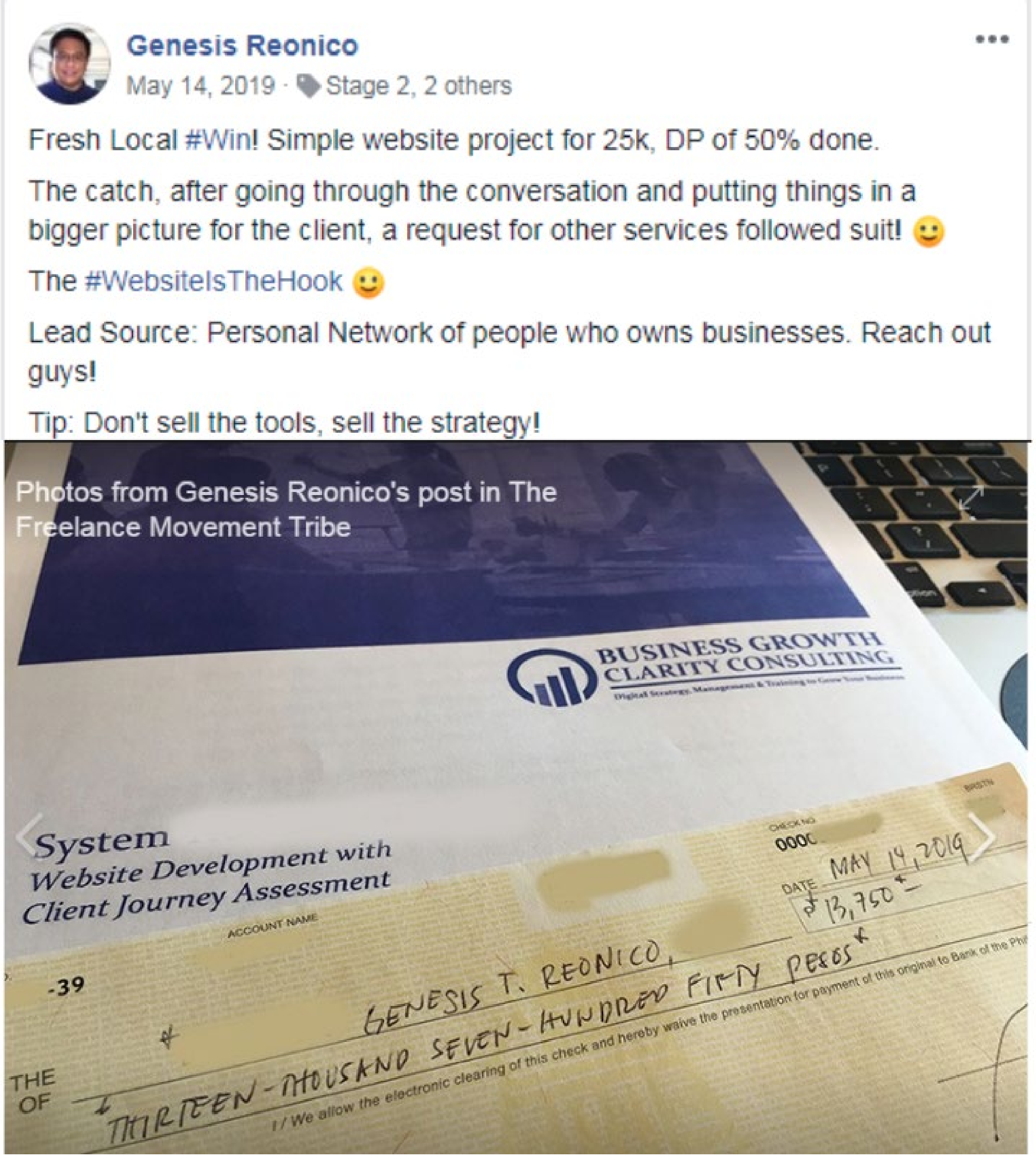


Robert May 18

to me

Ty Charlene. We had a great week together.
You're making a huge difference.

Warm Regards,



Genesis Reonico

May 14, 2019 · Stage 2, 2 others

Fresh Local #Win! Simple website project for 25k, DP of 50% done.

The catch, after going through the conversation and putting things in a bigger picture for the client, a request for other services followed suit! 🙂

The #WebsiteIsTheHook 🙂

Lead Source: Personal Network of people who owns businesses. Reach out guys!

Tip: Don't sell the tools, sell the strategy!

Photos from Genesis Reonico's post in The Freelance Movement Tribe

BUSINESS GROWTH
CLARITY CONSULTING
Digital Strategy, Management & Training to Grow Your Business

[redacted] System
Website Development with Client Journey Assessment

CHECK NO
0000 [redacted]

DATE MAY 14, 2019

₱13,750*—

ACCOUNT NAME [redacted]

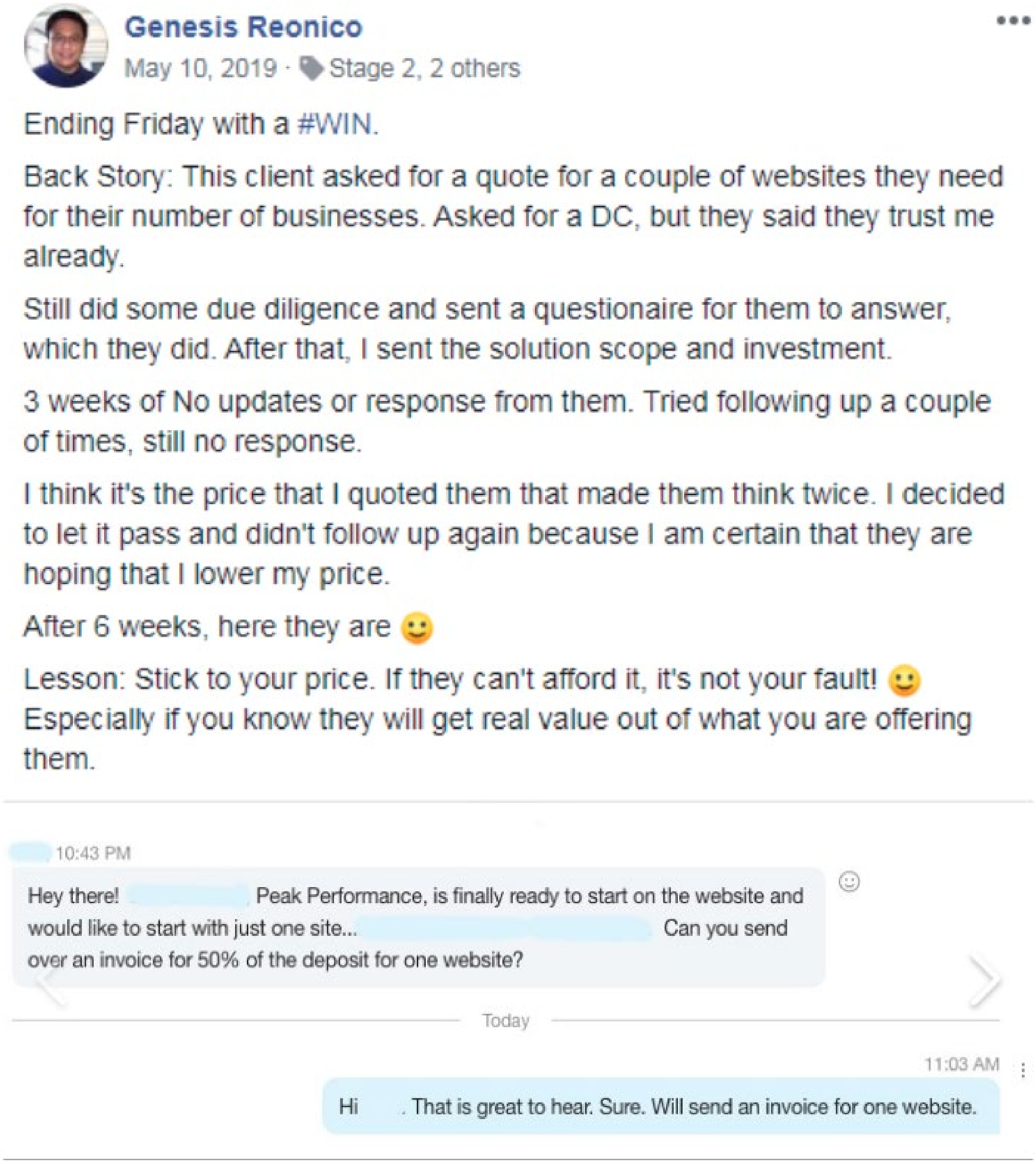
-39

[redacted]

THE
OF * [redacted] GENESIS T. REONICO, [redacted]

THIRTEEN-THOUSAND SEVEN-HUNDRED FIFTY PESOS

I / We allow the electronic clearing of this check and hereby waive the presentation for payment of this original to Bank of the Phi



Genesis Reonico

May 10, 2019 · Stage 2, 2 others

Ending Friday with a #WIN.

Back Story: This client asked for a quote for a couple of websites they need for their number of businesses. Asked for a DC, but they said they trust me already.

Still did some due diligence and sent a questionaire for them to answer, which they did. After that, I sent the solution scope and investment.

3 weeks of No updates or response from them. Tried following up a couple of times, still no response.

I think it's the price that I quoted them that made them think twice. I decided to let it pass and didn't follow up again because I am certain that they are hoping that I lower my price.

After 6 weeks, here they are 🙂

Lesson: Stick to your price. If they can't afford it, it's not your fault! 🙂 Especially if you know they will get real value out of what you are offering them.

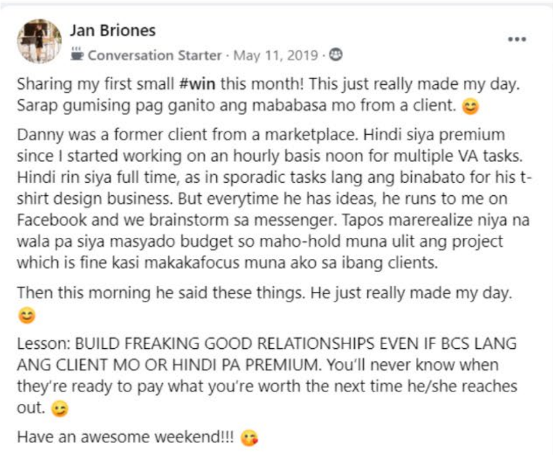
[redacted] 10:43 PM

Hey there! [redacted] Peak Performance, is finally ready to start on the website and would like to start with just one site... [redacted] Can you send over an invoice for 50% of the deposit for one website?

Today

11:03 AM

Hi . That is great to hear. Sure. Will send an invoice for one website.



Jan Briones
Conversation Starter · May 11, 2019 ·

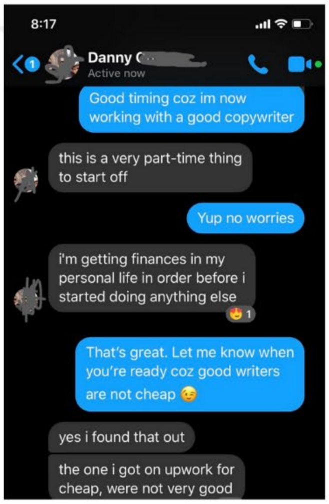
Sharing my first small **#win** this month! This just really made my day. Sarap gumising pag ganito ang mababasa mo from a client. 😊

Danny was a former client from a marketplace. Hindi siya premium since I started working on an hourly basis noon for multiple VA tasks. Hindi rin siya full time, as in sporadic tasks lang ang binabato for his t-shirt design business. But everytime he has ideas, he runs to me on Facebook and we brainstorm sa messenger. Tapos marerealize niya na wala pa siya masyado budget so maho-hold muna ulit ang project which is fine kasi makakafocus muna ako sa ibang clients.

Then this morning he said these things. He just really made my day. 😊

Lesson: BUILD FREAKING GOOD RELATIONSHIPS EVEN IF BCS LANG ANG CLIENT MO OR HINDI PA PREMIUM. You'll never know when they're ready to pay what you're worth the next time he/she reaches out. 😉

Have an awesome weekend!!! 😘



Good timing coz im now working with a good copywriter

this is a very part-time thing to start off

Yup no worries

i'm getting finances in my personal life in order before i started doing anything else

That's great. Let me know when you're ready coz good writers are not cheap 😉

yes i found that out

the one i got on upwork for cheap, were not very good

8:17
Danny C[redacted]
Active now

Good timing coz im now working with a good copywriter

this is a very part-time thing to start off

Yup no worries

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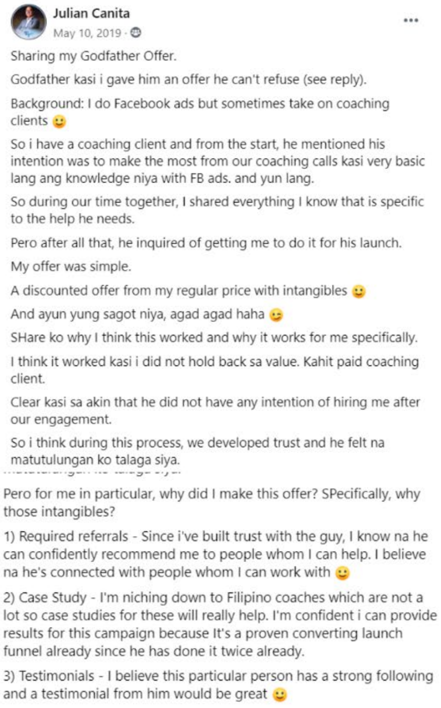


Julian Canita
May 10, 2019 ·

Sharing my Godfather Offer.

Godfather kasi i gave him an offer he can't refuse (see reply).

Background: I do Facebook ads but sometimes take on coaching clients 🙂

So i have a coaching client and from the start, he mentioned his intention was to make the most from our coaching calls kasi very basic lang ang knowledge niya with FB ads. and yun lang.

So during our time together, I shared everything I know that is specific to the help he needs.

Pero after all that, he inquired of getting me to do it for his launch.

My offer was simple.

A discounted offer from my regular price with intangibles 🙂

And ayun yung sagot niya, agad agad haha 😉

SHare ko why I think this worked and why it works for me specifically.

I think it worked kasi i did not hold back sa value. Kahit paid coaching client.

Clear kasi sa akin that he did not have any intention of hiring me after our engagement.

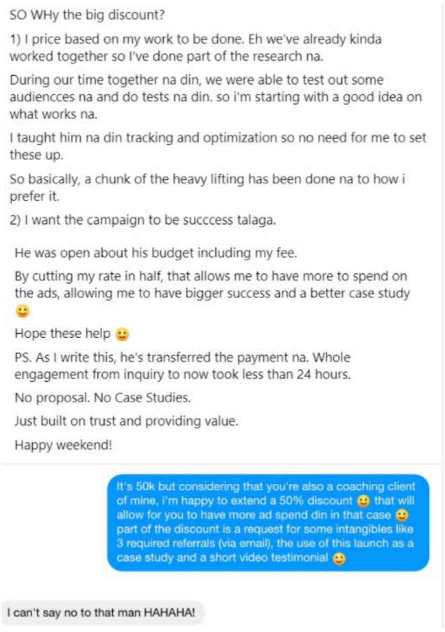
So i think during this process, we developed trust and he felt na matutulungan ko talaga siya.

Pero for me in particular, why did I make this offer? SPecifically, why those intangibles?

1) Required referrals - Since i've built trust with the guy, I know na he can confidently recommend me to people whom I can help. I believe na he's connected with people whom I can work with 🙂

2) Case Study - I'm niching down to Filipino coaches which are not a lot so case studies for these will really help. I'm confident i can provide results for this campaign because It's a proven converting launch funnel already since he has done it twice already.

3) Testimonials - I believe this particular person has a strong following and a testimonial from him would be great 🙂



SO WHy the big discount?

1) I price based on my work to be done. Eh we've already kinda worked together so I've done part of the research na.

During our time together na din, we were able to test out some audienccs na and do tests na din. so i'm starting with a good idea on what works na.

I taught him na din tracking and optimization so no need for me to set these up.

So basically, a chunk of the heavy lifting has been done na to how i prefer it.

2) I want the campaign to be succcess talaga.

He was open about his budget including my fee.

By cutting my rate in half, that allows me to have more to spend on the ads, allowing me to have bigger success and a better case study 🙂

Hope these help 🙂

PS. As I write this, he's transferred the payment na. Whole engagement from inquiry to now took less than 24 hours.

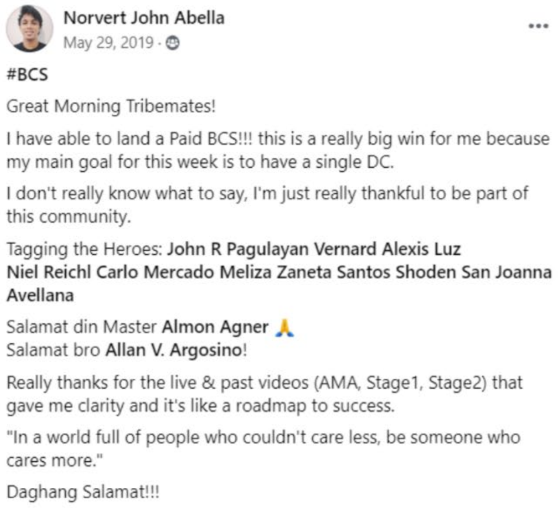
No proposal. No Case Studies.

Just built on trust and providing value.

Happy weekend!

It's 50k but considering that you're also a coaching client of mine, i'm happy to extend a 50% discount 🙂 that will allow for you to have more ad spend din in that case 🙂 part of the discount is a request for some intangibles like 3 required referrals (via email), the use of this launch as a case study and a short video testimonial 🙂

I can't say no to that man HAHAHA!



Norvert John Abella

May 29, 2019 ·

#BCS

Great Morning Tribemates!

I have able to land a Paid BCS!!! this is a really big win for me because my main goal for this week is to have a single DC.

I don't really know what to say, I'm just really thankful to be part of this community.

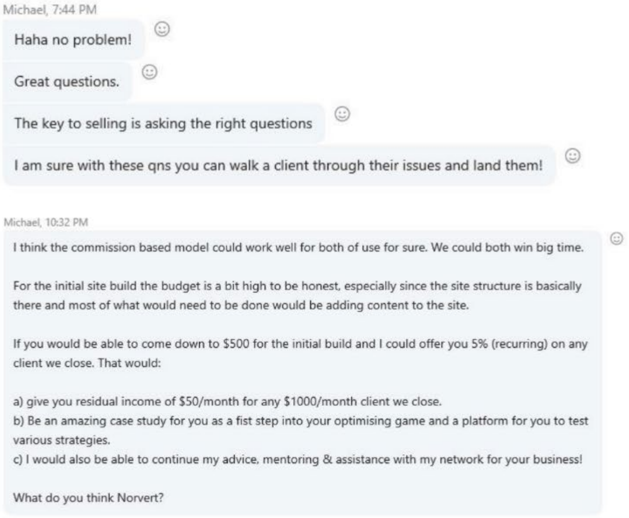
Tagging the Heroes: **John R Pagulayan** **Vernard Alexis Luz** **Niel Reichl** **Carlo Mercado** **Meliza Zaneta Santos** **Shoden San** **Joanna Avellana**

Salamat din Master **Almon Agner** 🙏
Salamat bro **Allan V. Argosino**!

Really thanks for the live & past videos (AMA, Stage1, Stage2) that gave me clarity and it's like a roadmap to success.

"In a world full of people who couldn't care less, be someone who cares more."

Daghang Salamat!!!



Michael, 7:44 PM

Haha no problem!

Great questions.

The key to selling is asking the right questions

I am sure with these qns you can walk a client through their issues and land them!

Michael, 10:32 PM

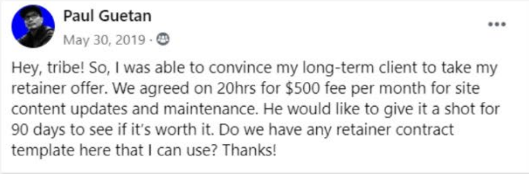
I think the commission based model could work well for both of use for sure. We could both win big time.

For the initial site build the budget is a bit high to be honest, especially since the site structure is basically there and most of what would need to be done would be adding content to the site.

If you would be able to come down to $500 for the initial build and I could offer you 5% (recurring) on any client we close. That would:

a) give you residual income of $50/month for any $1000/month client we close.
b) Be an amazing case study for you as a fist step into your optimising game and a platform for you to test various strategies.
c) I would also be able to continue my advice, mentoring & assistance with my network for your business!

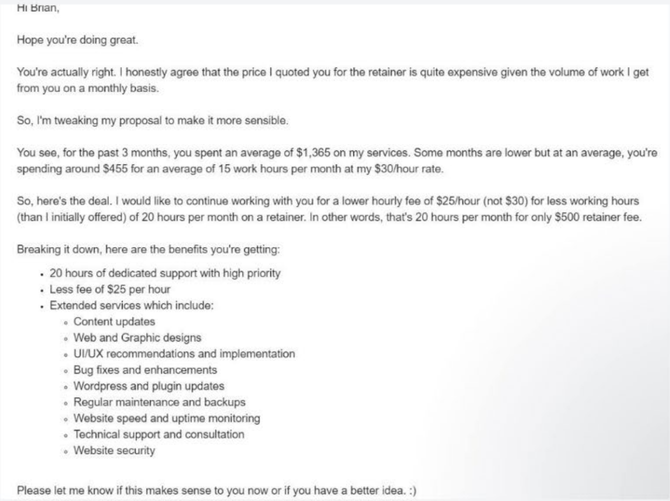
What do you think Norvert?



Paul Guetan

May 30, 2019 ·

Hey, tribe! So, I was able to convince my long-term client to take my retainer offer. We agreed on 20hrs for $500 fee per month for site content updates and maintenance. He would like to give it a shot for 90 days to see if it's worth it. Do we have any retainer contract template here that I can use? Thanks!



Hi Brian,

Hope you're doing great.

You're actually right. I honestly agree that the price I quoted you for the retainer is quite expensive given the volume of work I get from you on a monthly basis.

So, I'm tweaking my proposal to make it more sensible.

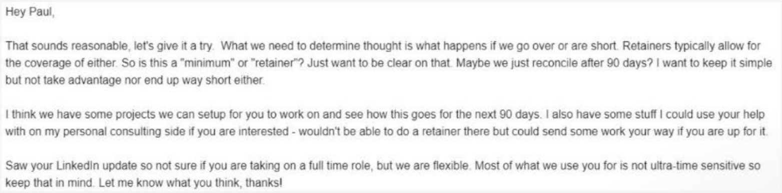
You see, for the past 3 months, you spent an average of $1,365 on my services. Some months are lower but at an average, you're spending around $455 for an average of 15 work hours per month at my $30/hour rate.

So, here's the deal. I would like to continue working with you for a lower hourly fee of $25/hour (not $30) for less working hours (than I initially offered) of 20 hours per month on a retainer. In other words, that's 20 hours per month for only $500 retainer fee.

Breaking it down, here are the benefits you're getting:

- 20 hours of dedicated support with high priority
- Less fee of $25 per hour
- Extended services which include:
  - Content updates
  - Web and Graphic designs
  - UI/UX recommendations and implementation
  - Bug fixes and enhancements
  - Wordpress and plugin updates
  - Regular maintenance and backups
  - Website speed and uptime monitoring
  - Technical support and consultation
  - Website security

Please let me know if this makes sense to you now or if you have a better idea. :)

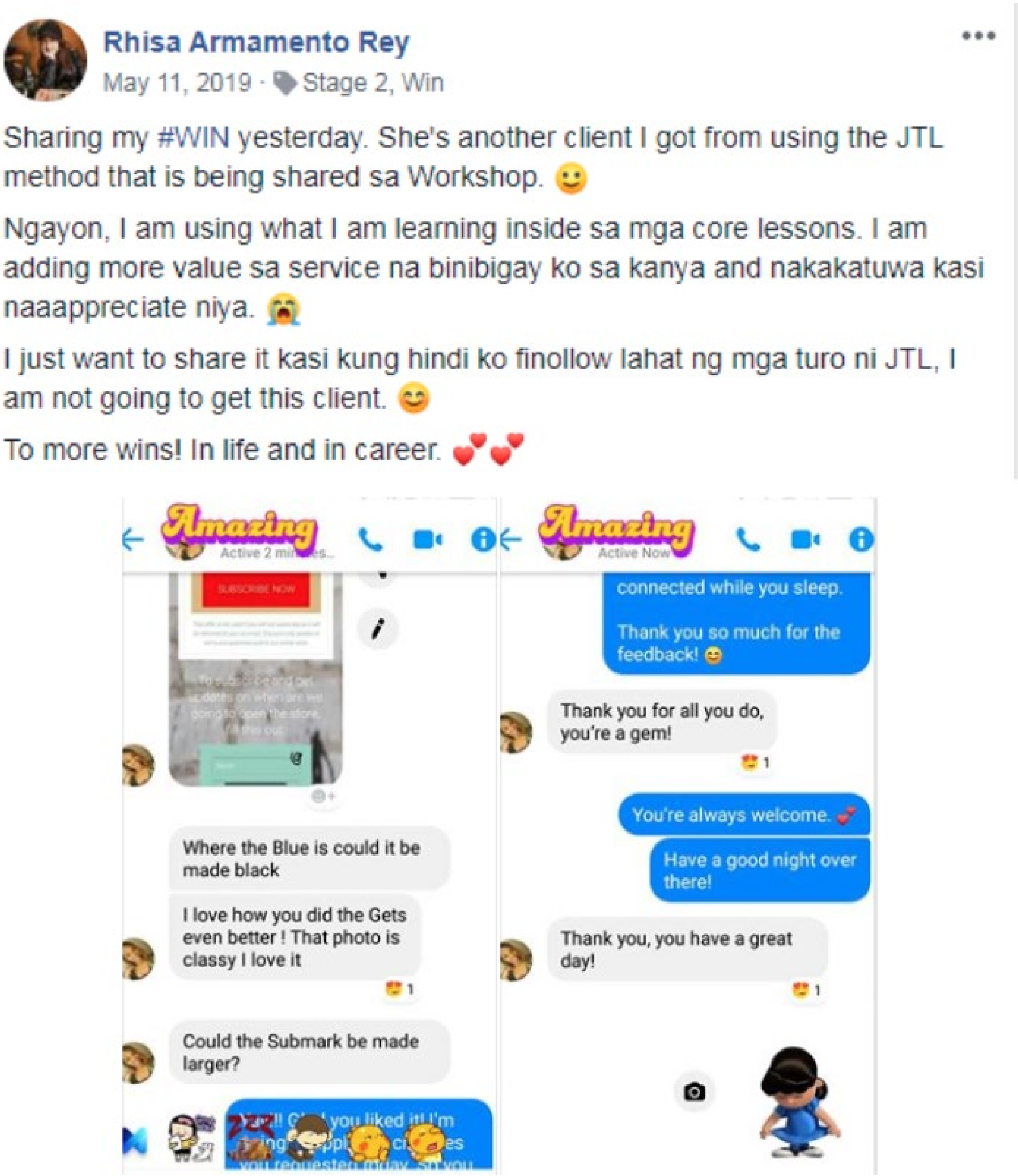


Hey Paul,

That sounds reasonable, let's give it a try. What we need to determine thought is what happens if we go over or are short. Retainers typically allow for the coverage of either. So is this a "minimum" or "retainer"? Just want to be clear on that. Maybe we just reconcile after 90 days? I want to keep it simple but not take advantage nor end up way short either.

I think we have some projects we can setup for you to work on and see how this goes for the next 90 days. I also have some stuff I could use your help with on my personal consulting side if you are interested - wouldn't be able to do a retainer there but could send some work your way if you are up for it.

Saw your LinkedIn update so not sure if you are taking on a full time role, but we are flexible. Most of what we use you for is not ultra-time sensitive so keep that in mind. Let me know what you think, thanks!



Rhisa Armamento Rey

May 11, 2019 · Stage 2, Win

Sharing my #WIN yesterday. She's another client I got from using the JTL method that is being shared sa Workshop. 🙂

Ngayon, I am using what I am learning inside sa mga core lessons. I am adding more value sa service na binibigay ko sa kanya and nakakatuwa kasi naaappreciate niya. 😭

I just want to share it kasi kung hindi ko finollow lahat ng mga turo ni JTL, I am not going to get this client. 😊

To more wins! In life and in career. 💕💕

Where the Blue is could it be made black

I love how you did the Gets even better ! That photo is classy I love it

😍 1

Could the Submark be made larger?

!! Gl[illegible] you liked it! I'm [illegible]ing [illegible]ppl[illegible] c[illegible]es you requested today. So you

connected while you sleep.

Thank you so much for the feedback! 😊

Thank you for all you do, you're a gem!

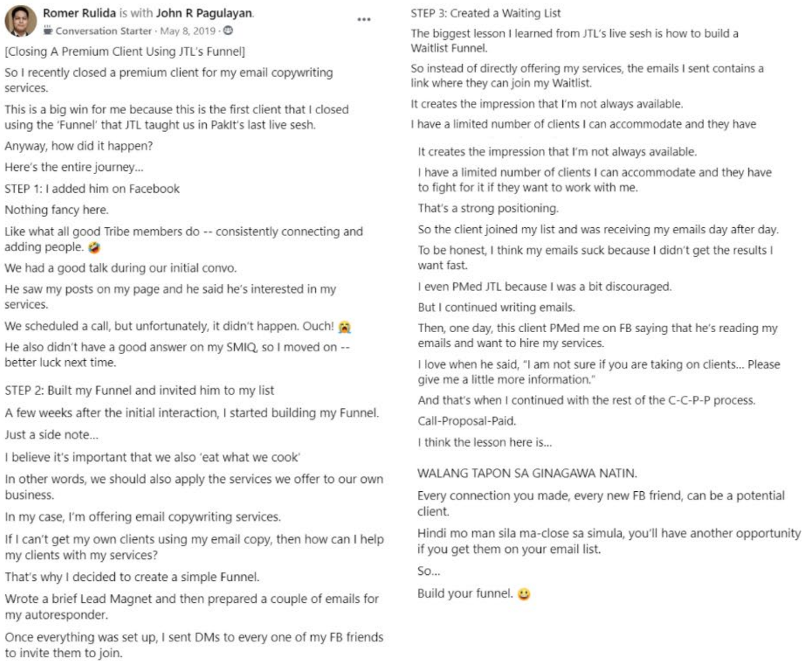
😍 1

You're always welcome. 💕

Have a good night over there!

Thank you, you have a great day!

😍 1



Romer Rulida is with **John R Pagulayan**.
Conversation Starter · May 8, 2019 ·

[Closing A Premium Client Using JTL's Funnel]

So I recently closed a premium client for my email copywriting services.

This is a big win for me because this is the first client that I closed using the 'Funnel' that JTL taught us in PakIt's last live sesh.

Anyway, how did it happen?

Here's the entire journey...

STEP 1: I added him on Facebook

Nothing fancy here.

Like what all good Tribe members do -- consistently connecting and adding people. 🤣

We had a good talk during our initial convo.

He saw my posts on my page and he said he's interested in my services.

We scheduled a call, but unfortunately, it didn't happen. Ouch! 😭

He also didn't have a good answer on my SMIQ, so I moved on -- better luck next time.

STEP 2: Built my Funnel and invited him to my list

A few weeks after the initial interaction, I started building my Funnel.

Just a side note...

I believe it's important that we also 'eat what we cook'

In other words, we should also apply the services we offer to our own business.

In my case, I'm offering email copywriting services.

If I can't get my own clients using my email copy, then how can I help my clients with my services?

That's why I decided to create a simple Funnel.

Wrote a brief Lead Magnet and then prepared a couple of emails for my autoresponder.

Once everything was set up, I sent DMs to every one of my FB friends to invite them to join.

STEP 3: Created a Waiting List

The biggest lesson I learned from JTL's live sesh is how to build a Waitlist Funnel.

So instead of directly offering my services, the emails I sent contains a link where they can join my Waitlist.

It creates the impression that I'm not always available.

I have a limited number of clients I can accommodate and they have

It creates the impression that I'm not always available.

I have a limited number of clients I can accommodate and they have to fight for it if they want to work with me.

That's a strong positioning.

So the client joined my list and was receiving my emails day after day.

To be honest, I think my emails suck because I didn't get the results I want fast.

I even PMed JTL because I was a bit discouraged.

But I continued writing emails.

Then, one day, this client PMed me on FB saying that he's reading my emails and want to hire my services.

I love when he said, "I am not sure if you are taking on clients... Please give me a little more information."

And that's when I continued with the rest of the C-C-P-P process.

Call-Proposal-Paid.

I think the lesson here is...

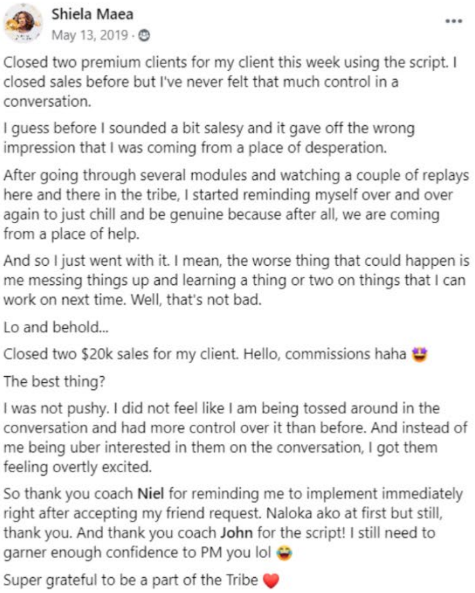
WALANG TAPON SA GINAGAWA NATIN.

Every connection you made, every new FB friend, can be a potential client.

Hindi mo man sila ma-close sa simula, you'll have another opportunity if you get them on your email list.

So...

Build your funnel. 😀



Shiela Maea
May 13, 2019 ·

Closed two premium clients for my client this week using the script. I closed sales before but I've never felt that much control in a conversation.

I guess before I sounded a bit salesy and it gave off the wrong impression that I was coming from a place of desperation.

After going through several modules and watching a couple of replays here and there in the tribe, I started reminding myself over and over again to just chill and be genuine because after all, we are coming from a place of help.

And so I just went with it. I mean, the worse thing that could happen is me messing things up and learning a thing or two on things that I can work on next time. Well, that's not bad.

Lo and behold...

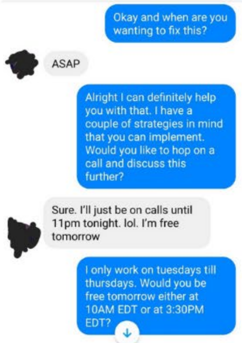
Closed two $20k sales for my client. Hello, commissions haha 🤩

The best thing?

I was not pushy. I did not feel like I am being tossed around in the conversation and had more control over it than before. And instead of me being uber interested in them on the conversation, I got them feeling overtly excited.

So thank you coach **Niel** for reminding me to implement immediately right after accepting my friend request. Naloka ako at first but still, thank you. And thank you coach **John** for the script! I still need to garner enough confidence to PM you lol 😂

Super grateful to be a part of the Tribe ❤️



Okay and when are you wanting to fix this?

[redacted]

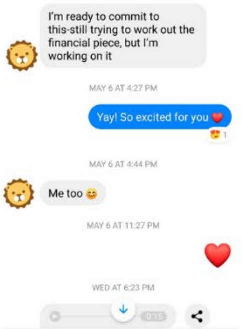
ASAP

Alright I can definitely help you with that. I have a couple of strategies in mind that you can implement. Would you like to hop on a call and discuss this further?

[redacted]

Sure. I'll just be on calls until 11pm tonight. lol. I'm free tomorrow

I only work on tuesdays till thursdays. Would you be free tomorrow either at 10AM EDT or at 3:30PM EDT?



I'm ready to commit to this-still trying to work out the financial piece, but I'm working on it

MAY 6 AT 4:27 PM

Yay! So excited for you ❤️

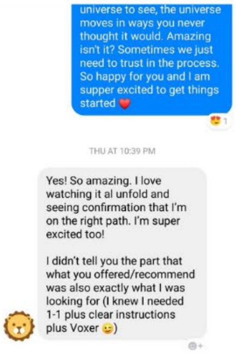
MAY 6 AT 4:44 PM

Me too 😊

MAY 6 AT 11:27 PM

❤️

WED AT 6:23 PM

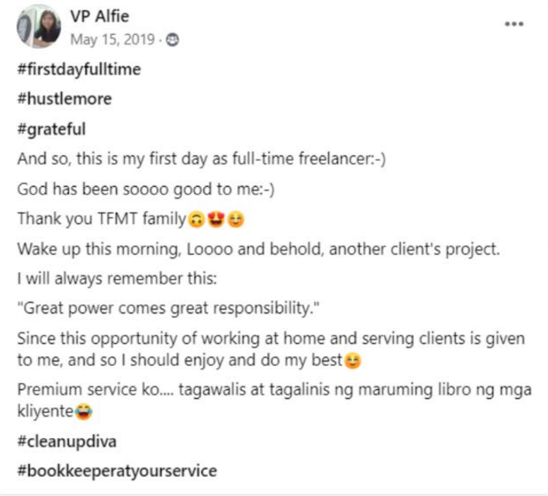


universe to see, the universe moves in ways you never thought it would. Amazing isn't it? Sometimes we just need to trust in the process. So happy for you and I am supper excited to get things started ❤️

THU AT 10:39 PM

Yes! So amazing. I love watching it al unfold and seeing confirmation that I'm on the right path. I'm super excited too!

I didn't tell you the part that what you offered/recommend was also exactly what I was looking for (I knew I needed 1-1 plus clear instructions plus Voxer 😉)



VP Alfie
May 15, 2019 ·

#firstdayfulltime

#hustlemore

#grateful

And so, this is my first day as full-time freelancer:-)

God has been soooo good to me:-)

Thank you TFMT family🙃😍😊

Wake up this morning, Loooo and behold, another client's project.

I will always remember this:

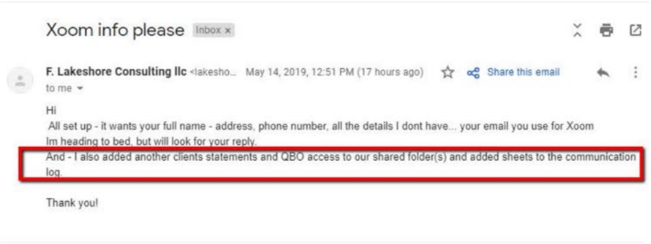
"Great power comes great responsibility."

Since this opportunity of working at home and serving clients is given to me, and so I should enjoy and do my best😊

Premium service ko.... tagawalis at tagalinis ng maruming libro ng mga kliyente😂

#cleanupdiva

#bookkeeperatyourservice



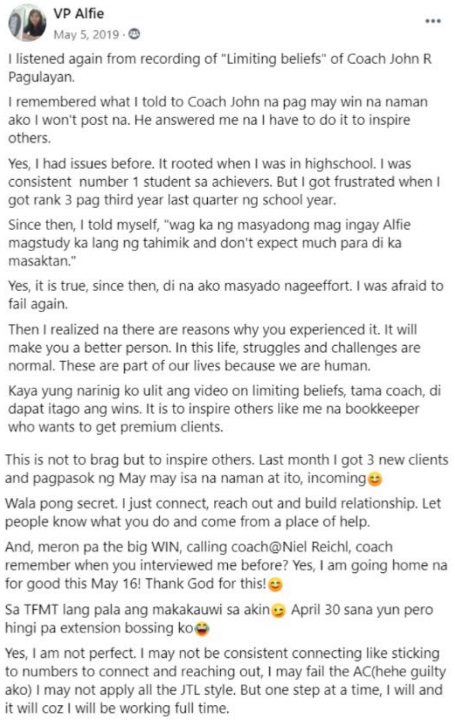
Xoom info please

F. Lakeshore Consulting llc <lakesho... May 14, 2019, 12:51 PM (17 hours ago)

to me

Hi
All set up - it wants your full name - address, phone number, all the details I dont have... your email you use for Xoom
Im heading to bed, but will look for your reply.
And - I also added another clients statements and QBO access to our shared folder(s) and added sheets to the communication log.

Thank you!



VP Alfie
May 5, 2019 ·

I listened again from recording of "Limiting beliefs" of Coach John R Pagulayan.

I remembered what I told to Coach John na pag may win na naman ako I won't post na. He answered me na I have to do it to inspire others.

Yes, I had issues before. It rooted when I was in highschool. I was consistent number 1 student sa achievers. But I got frustrated when I got rank 3 pag third year last quarter ng school year.

Since then, I told myself, "wag ka ng masyadong mag ingay Alfie magstudy ka lang ng tahimik and don't expect much para di ka masaktan."

Yes, it is true, since then, di na ako masyado nageeffort. I was afraid to fail again.

Then I realized na there are reasons why you experienced it. It will make you a better person. In this life, struggles and challenges are normal. These are part of our lives because we are human.

Kaya yung narinig ko ulit ang video on limiting beliefs, tama coach, di dapat itago ang wins. It is to inspire others like me na bookkeeper who wants to get premium clients.

This is not to brag but to inspire others. Last month I got 3 new clients and pagpasok ng May may isa na naman at ito, incoming😊

Wala pong secret. I just connect, reach out and build relationship. Let people know what you do and come from a place of help.

And, meron pa the big WIN, calling coach@Niel Reichl, coach remember when you interviewed me before? Yes, I am going home na for good this May 16! Thank God for this!😊

Sa TFMT lang pala ang makakauwi sa akin😏 April 30 sana yun pero hingi pa extension bossing ko😂

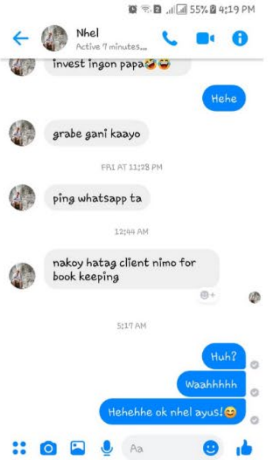
Yes, I am not perfect. I may not be consistent connecting like sticking to numbers to connect and reaching out, I may fail the AC(hehe guilty ako) I may not apply all the JTL style. But one step at a time, I will and it will coz I will be working full time.

I realize na there are many people out there who needs my help and I guess this is my purpose. Mas ok pala na focus ka in helping so that $$$ will just come.

Coach Carlo Mercado salamat po. Leader Madam Hazel June hehe aatend na ako ng AC talaga. And to Coach John Pagulayan who is so generous in sharing the ways how to get clients. And to my Credo family.

Laban lang. No retreat. Rest if you must but not to quit.😊

Translate ko post sa baba ha, bisaya po yan. May irefer na client for bookkeeping. This is from Oman.



invest ingon papa🤣😂

Hehe

grabe gani kaayo

FRI AT 11:28 PM

ping whatsapp ta

12:44 AM

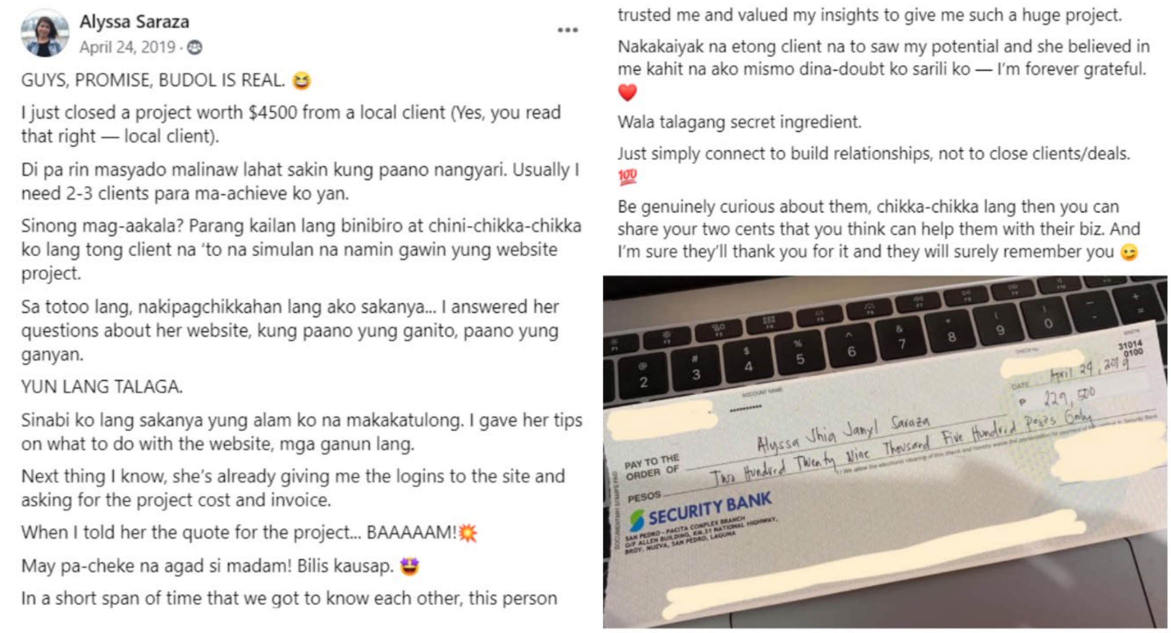
nakoy hatag client nimo for book keeping

5:17 AM

Huh?

Waahhhhh

Hehehhe ok nhel ayus!😊



Alyssa Saraza
April 24, 2019 ·

GUYS, PROMISE, BUDOL IS REAL. 😆

I just closed a project worth $4500 from a local client (Yes, you read that right — local client).

Di pa rin masyado malinaw lahat sakin kung paano nangyari. Usually I need 2-3 clients para ma-achieve ko yan.

Sinong mag-aakala? Parang kailan lang binibiro at chini-chikka-chikka ko lang tong client na 'to na simulan na namin gawin yung website project.

Sa totoo lang, nakipagchikkahan lang ako sakanya... I answered her questions about her website, kung paano yung ganito, paano yung ganyan.

YUN LANG TALAGA.

Sinabi ko lang sakanya yung alam ko na makakatulong. I gave her tips on what to do with the website, mga ganun lang.

Next thing I know, she's already giving me the logins to the site and asking for the project cost and invoice.

When I told her the quote for the project... BAAAAAM!💥

May pa-cheke na agad si madam! Bilis kausap. 🤩

In a short span of time that we got to know each other, this person trusted me and valued my insights to give me such a huge project.

Nakakaiyak na etong client na to saw my potential and she believed in me kahit na ako mismo dina-doubt ko sarili ko — I'm forever grateful. ❤️

Wala talagang secret ingredient.

Just simply connect to build relationships, not to close clients/deals. 💯

Be genuinely curious about them, chikka-chikka lang then you can share your two cents that you think can help them with their biz. And I'm sure they'll thank you for it and they will surely remember you 😉

[redacted]

31014
0100

DATE April 29, 2019

₱ 229,500

[redacted]

PAY TO THE ORDER OF Alyssa Jhia Janyl Saraza

PESOS Two Hundred Twenty Nine Thousand Five Hundred Pesos Only

[redacted]

SECURITY BANK
SAN PEDRO - PACITA COMPLEX BRANCH
G/F ALLEN BUILDING, KM.31 NATIONAL HIGHWAY,
BRGY. NUEVA, SAN PEDRO, LAGUNA

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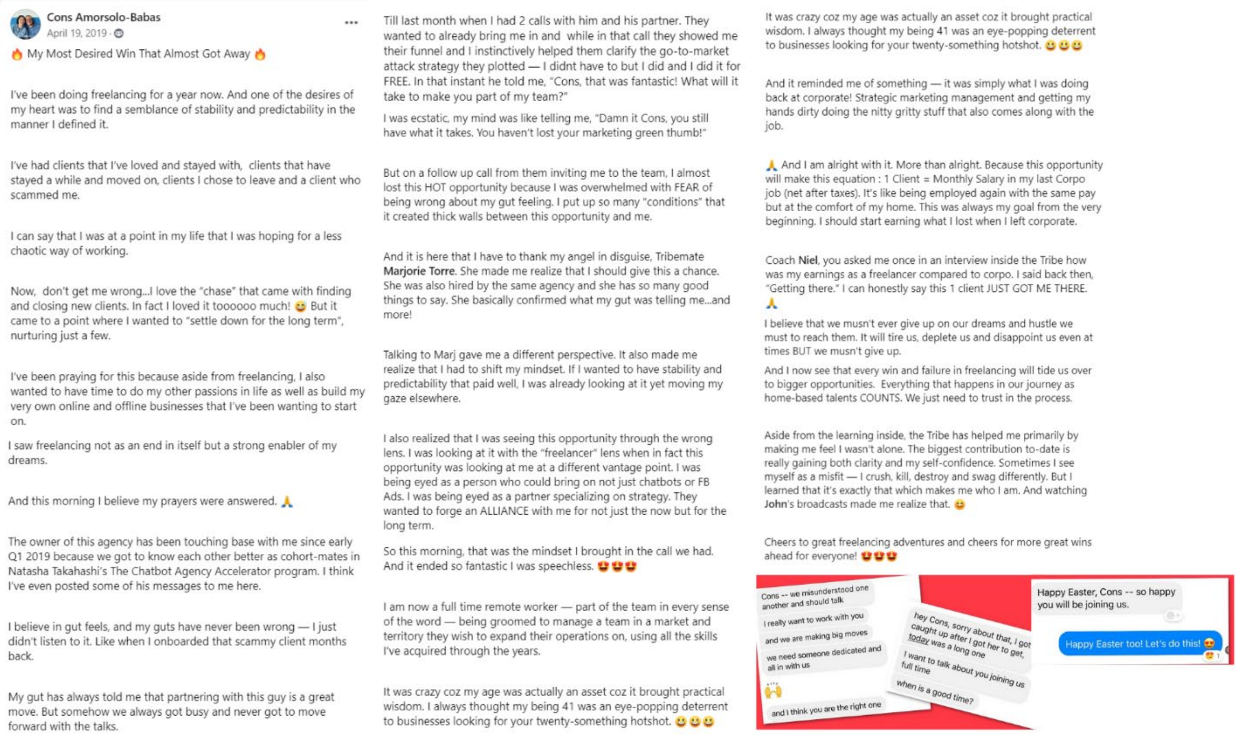


Cons Amorsolo-Babas
April 19, 2019 ·

🔥 My Most Desired Win That Almost Got Away 🔥

I've been doing freelancing for a year now. And one of the desires of my heart was to find a semblance of stability and predictability in the manner I defined it.

I've had clients that I've loved and stayed with, clients that have stayed a while and moved on, clients I chose to leave and a client who scammed me.

I can say that I was at a point in my life that I was hoping for a less chaotic way of working.

Now, don't get me wrong...I love the "chase" that came with finding and closing new clients. In fact I loved it toooooo much! 😆 But it came to a point where I wanted to "settle down for the long term", nurturing just a few.

I've been praying for this because aside from freelancing, I also wanted to have time to do my other passions in life as well as build my very own online and offline businesses that I've been wanting to start on.

I saw freelancing not as an end in itself but a strong enabler of my dreams.

And this morning I believe my prayers were answered. 🙏

The owner of this agency has been touching base with me since early Q1 2019 because we got to know each other better as cohort-mates in Natasha Takahashi's The Chatbot Agency Accelerator program. I think I've even posted some of his messages to me here.

I believe in gut feels, and my guts have never been wrong — I just didn't listen to it. Like when I onboarded that scammy client months back.

My gut has always told me that partnering with this guy is a great move. But somehow we always got busy and never got to move forward with the talks.

Till last month when I had 2 calls with him and his partner. They wanted to already bring me in and while in that call they showed me their funnel and I instinctively helped them clarify the go-to-market attack strategy they plotted — I didnt have to but I did and I did it for FREE. In that instant he told me, "Cons, that was fantastic! What will it take to make you part of my team?"

I was ecstatic, my mind was like telling me, "Damn it Cons, you still have what it takes. You haven't lost your marketing green thumb!"

But on a follow up call from them inviting me to the team, I almost lost this HOT opportunity because I was overwhelmed with FEAR of being wrong about my gut feeling. I put up so many "conditions" that it created thick walls between this opportunity and me.

And it is here that I have to thank my angel in disguise, Tribemate **Marjorie Torre**. She made me realize that I should give this a chance. She was also hired by the same agency and she has so many good things to say. She basically confirmed what my gut was telling me...and more!

Talking to Marj gave me a different perspective. It also made me realize that I had to shift my mindset. If I wanted to have stability and predictability that paid well, I was already looking at it yet moving my gaze elsewhere.

I also realized that I was seeing this opportunity through the wrong lens. I was looking at it with the "freelancer" lens when in fact this opportunity was looking at me at a different vantage point. I was being eyed as a person who could bring on not just chatbots or FB Ads. I was being eyed as a partner specializing on strategy. They wanted to forge an ALLIANCE with me for not just the now but for the long term.

So this morning, that was the mindset I brought in the call we had. And it ended so fantastic I was speechless. 😍😍😍

I am now a full time remote worker — part of the team in every sense of the word — being groomed to manage a team in a market and territory they wish to expand their operations on, using all the skills I've acquired through the years.

It was crazy coz my age was actually an asset coz it brought practical wisdom. I always thought my being 41 was an eye-popping deterrent to businesses looking for your twenty-something hotshot. 😃😃😃

It was crazy coz my age was actually an asset coz it brought practical wisdom. I always thought my being 41 was an eye-popping deterrent to businesses looking for your twenty-something hotshot. 😃😃😃

And it reminded me of something — it was simply what I was doing back at corporate! Strategic marketing management and getting my hands dirty doing the nitty gritty stuff that also comes along with the job.

🙏 And I am alright with it. More than alright. Because this opportunity will make this equation : 1 Client = Monthly Salary in my last Corpo job (net after taxes). It's like being employed again with the same pay but at the comfort of my home. This was always my goal from the very beginning. I should start earning what I lost when I left corporate.

Coach **Niel**, you asked me once in an interview inside the Tribe how was my earnings as a freelancer compared to corpo. I said back then, "Getting there." I can honestly say this 1 client JUST GOT ME THERE. 🙏

I believe that we musn't ever give up on our dreams and hustle we must to reach them. It will tire us, deplete us and disappoint us even at times BUT we musn't give up.

And I now see that every win and failure in freelancing will tide us over to bigger opportunities. Everything that happens in our journey as home-based talents COUNTS. We just need to trust in the process.

Aside from the learning inside, the Tribe has helped me primarily by making me feel I wasn't alone. The biggest contribution to-date is really gaining both clarity and my self-confidence. Sometimes I see myself as a misfit — I crush, kill, destroy and swag differently. But I learned that it's exactly that which makes me who I am. And watching **John**'s broadcasts made me realize that. 😆

Cheers to great freelancing adventures and cheers for more great wins ahead for everyone! 😍😍😍

Cons -- we misunderstood one another and should talk

I really want to work with you

and we are making big moves

we need someone dedicated and all in with us

🙌

and I think you are the right one

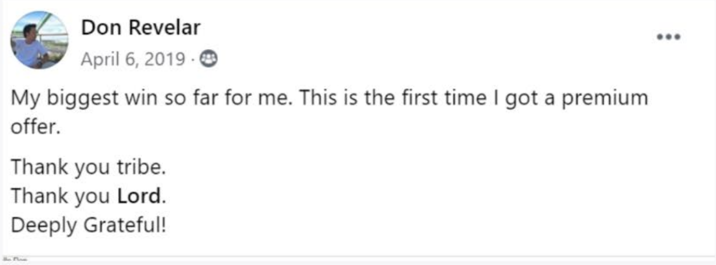
hey Cons, sorry about that, I got caught up after I got her to get, today was a long one

I want to talk about you joining us full time

when is a good time?

Happy Easter, Cons -- so happy you will be joining us.

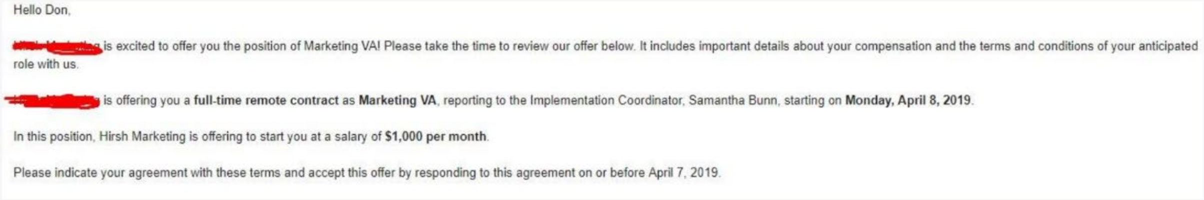
Happy Easter too! Let's do this! 😍



Don Revelar
April 6, 2019 ·

My biggest win so far for me. This is the first time I got a premium offer.

Thank you tribe.
Thank you **Lord**.
Deeply Grateful!



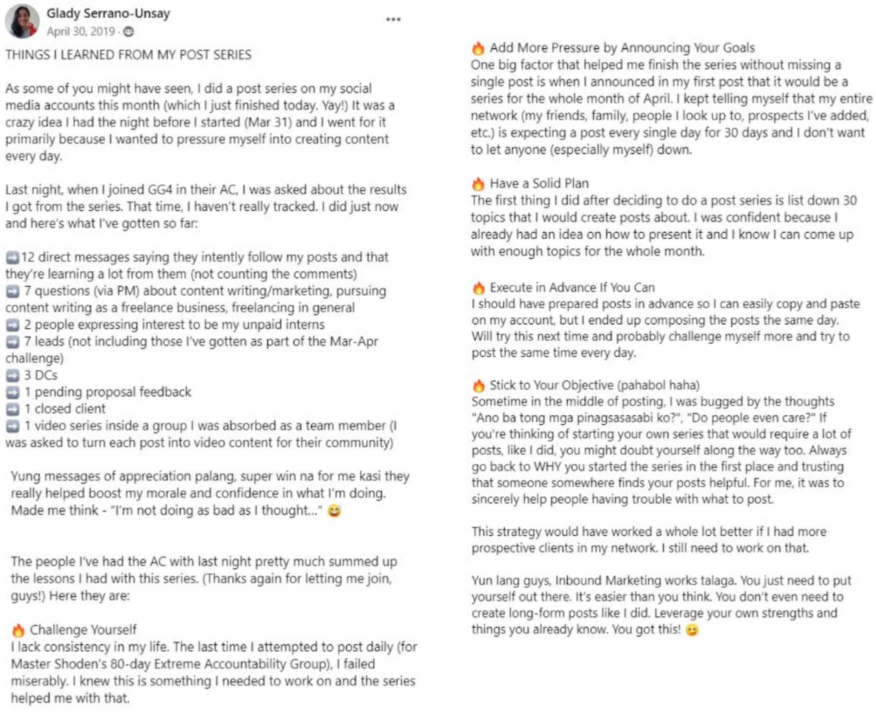
Hello Don,

[redacted] is excited to offer you the position of Marketing VA! Please take the time to review our offer below. It includes important details about your compensation and the terms and conditions of your anticipated role with us.

[redacted] is offering you a **full-time remote contract** as **Marketing VA**, reporting to the Implementation Coordinator, Samantha Bunn, starting on **Monday, April 8, 2019**.

In this position, Hirsh Marketing is offering to start you at a salary of **$1,000 per month**.

Please indicate your agreement with these terms and accept this offer by responding to this agreement on or before April 7, 2019.



Glady Serrano-Unsay
April 30, 2019 ·

THINGS I LEARNED FROM MY POST SERIES

As some of you might have seen, I did a post series on my social media accounts this month (which I just finished today. Yay!) It was a crazy idea I had the night before I started (Mar 31) and I went for it primarily because I wanted to pressure myself into creating content every day.

Last night, when I joined GG4 in their AC, I was asked about the results I got from the series. That time, I haven't really tracked. I did just now and here's what I've gotten so far:

➡️12 direct messages saying they intently follow my posts and that they're learning a lot from them (not counting the comments)
➡️ 7 questions (via PM) about content writing/marketing, pursuing content writing as a freelance business, freelancing in general
➡️ 2 people expressing interest to be my unpaid interns
➡️ 7 leads (not including those I've gotten as part of the Mar-Apr challenge)
➡️ 3 DCs
➡️ 1 pending proposal feedback
➡️ 1 closed client
➡️ 1 video series inside a group I was absorbed as a team member (I was asked to turn each post into video content for their community)

Yung messages of appreciation palang, super win na for me kasi they really helped boost my morale and confidence in what I'm doing. Made me think - "I'm not doing as bad as I thought..." 😅

The people I've had the AC with last night pretty much summed up the lessons I had with this series. (Thanks again for letting me join, guys!) Here they are:

🔥 Challenge Yourself
I lack consistency in my life. The last time I attempted to post daily (for Master Shoden's 80-day Extreme Accountability Group), I failed miserably. I knew this is something I needed to work on and the series helped me with that.

🔥 Add More Pressure by Announcing Your Goals
One big factor that helped me finish the series without missing a single post is when I announced in my first post that it would be a series for the whole month of April. I kept telling myself that my entire network (my friends, family, people I look up to, prospects I've added, etc.) is expecting a post every single day for 30 days and I don't want to let anyone (especially myself) down.

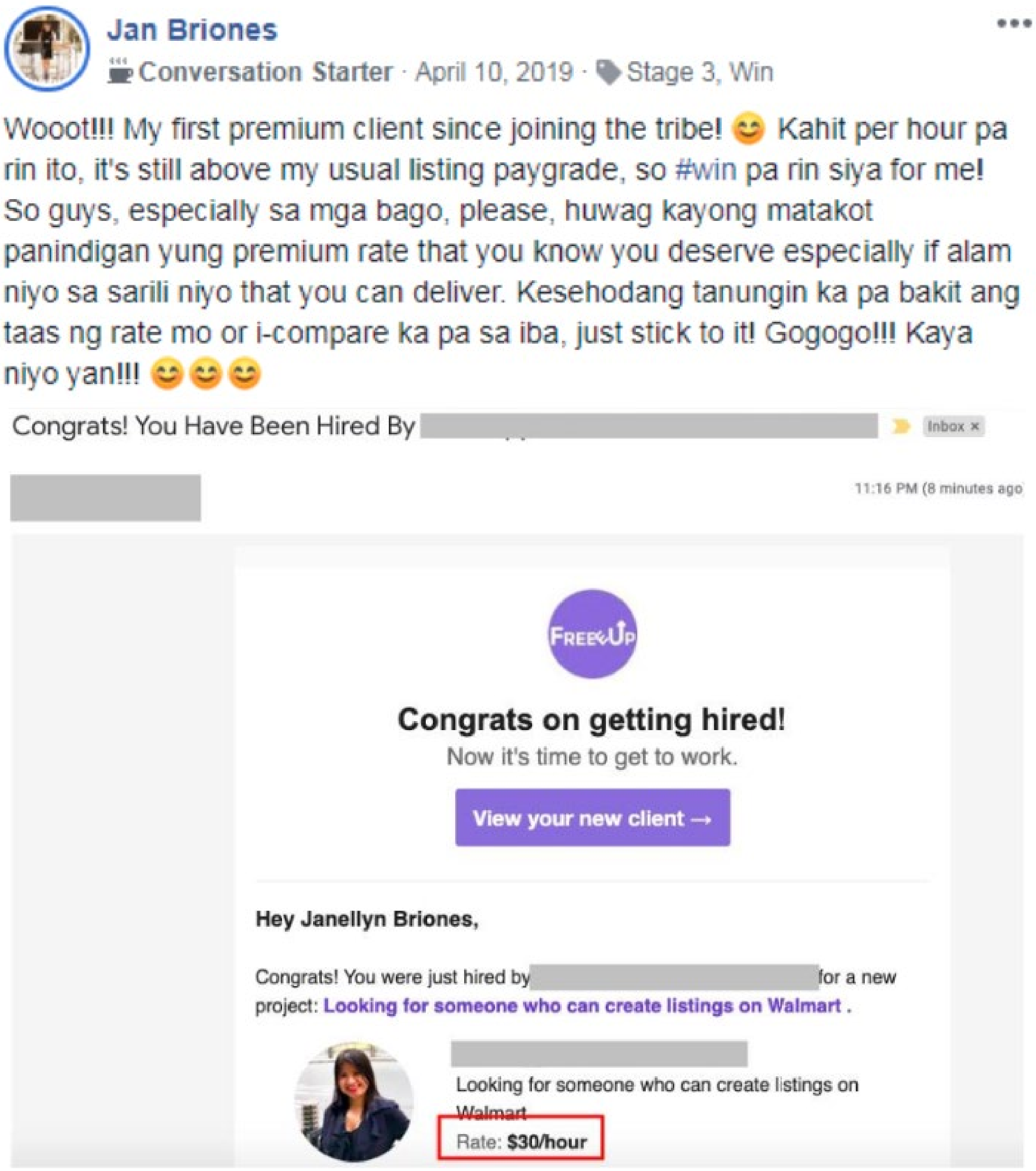
🔥 Have a Solid Plan
The first thing I did after deciding to do a post series is list down 30 topics that I would create posts about. I was confident because I already had an idea on how to present it and I know I can come up with enough topics for the whole month.

🔥 Execute in Advance If You Can
I should have prepared posts in advance so I can easily copy and paste on my account, but I ended up composing the posts the same day. Will try this next time and probably challenge myself more and try to post the same time every day.

🔥 Stick to Your Objective (pahabol haha)
Sometime in the middle of posting, I was bugged by the thoughts "Ano ba tong mga pinagsasasabi ko?", "Do people even care?" If you're thinking of starting your own series that would require a lot of posts, like I did, you might doubt yourself along the way too. Always go back to WHY you started the series in the first place and trusting that someone somewhere finds your posts helpful. For me, it was to sincerely help people having trouble with what to post.

This strategy would have worked a whole lot better if I had more prospective clients in my network. I still need to work on that.

Yun lang guys, Inbound Marketing works talaga. You just need to put yourself out there. It's easier than you think. You don't even need to create long-form posts like I did. Leverage your own strengths and things you already know. You got this! 😉



Jan Briones

Conversation Starter · April 10, 2019 · Stage 3, Win

Wooot!!! My first premium client since joining the tribe! 😊 Kahit per hour pa rin ito, it's still above my usual listing paygrade, so #win pa rin siya for me! So guys, especially sa mga bago, please, huwag kayong matakot panindigan yung premium rate that you know you deserve especially if alam niyo sa sarili niyo that you can deliver. Kesehodang tanungin ka pa bakit ang taas ng rate mo or i-compare ka pa sa iba, just stick to it! Gogogo!!! Kaya niyo yan!!! 😊😊😊

Congrats! You Have Been Hired By [redacted]

[redacted]

11:16 PM (8 minutes ago)

Congrats on getting hired!

Now it's time to get to work.

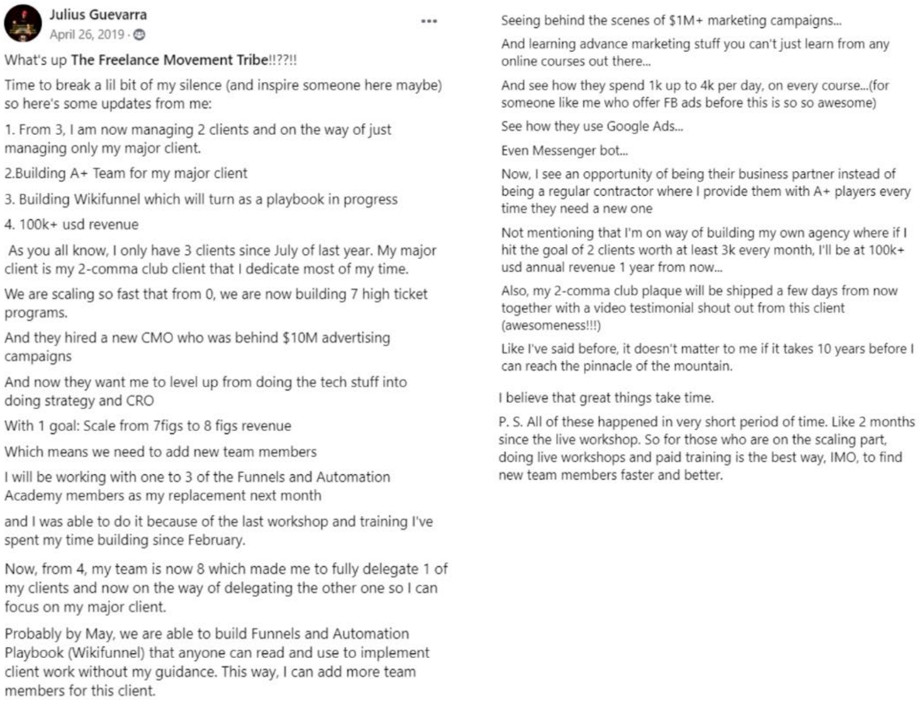
Hey Janellyn Briones,

Congrats! You were just hired by [redacted] for a new project: **Looking for someone who can create listings on Walmart** .

[redacted]

Looking for someone who can create listings on Walmart

Rate: **$30/hour**



Julius Guevarra
April 26, 2019 ·

What's up **The Freelance Movement Tribe**!!??!!

Time to break a lil bit of my silence (and inspire someone here maybe) so here's some updates from me:

1. From 3, I am now managing 2 clients and on the way of just managing only my major client.

2.Building A+ Team for my major client

3. Building Wikifunnel which will turn as a playbook in progress

4. 100k+ usd revenue

As you all know, I only have 3 clients since July of last year. My major client is my 2-comma club client that I dedicate most of my time.

We are scaling so fast that from 0, we are now building 7 high ticket programs.

And they hired a new CMO who was behind $10M advertising campaigns

And now they want me to level up from doing the tech stuff into doing strategy and CRO

With 1 goal: Scale from 7figs to 8 figs revenue

Which means we need to add new team members

I will be working with one to 3 of the Funnels and Automation Academy members as my replacement next month

and I was able to do it because of the last workshop and training I've spent my time building since February.

Now, from 4, my team is now 8 which made me to fully delegate 1 of my clients and now on the way of delegating the other one so I can focus on my major client.

Probably by May, we are able to build Funnels and Automation Playbook (Wikifunnel) that anyone can read and use to implement client work without my guidance. This way, I can add more team members for this client.

Seeing behind the scenes of $1M+ marketing campaigns...

And learning advance marketing stuff you can't just learn from any online courses out there...

And see how they spend 1k up to 4k per day, on every course...(for someone like me who offer FB ads before this is so so awesome)

See how they use Google Ads...

Even Messenger bot...

Now, I see an opportunity of being their business partner instead of being a regular contractor where I provide them with A+ players every time they need a new one

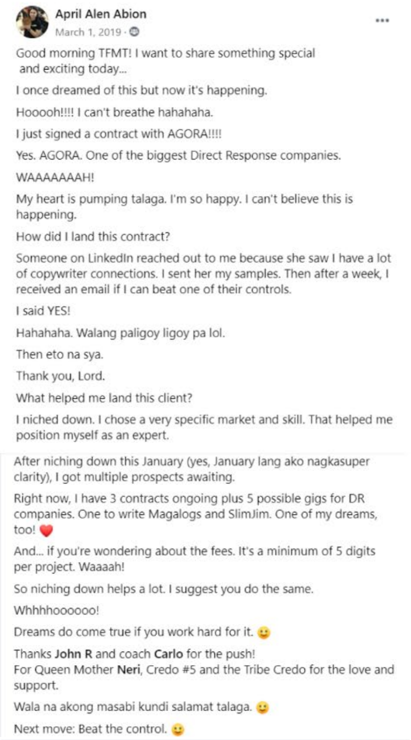
Not mentioning that I'm on way of building my own agency where if I hit the goal of 2 clients worth at least 3k every month, I'll be at 100k+ usd annual revenue 1 year from now...

Also, my 2-comma club plaque will be shipped a few days from now together with a video testimonial shout out from this client (awesomeness!!!)

Like I've said before, it doesn't matter to me if it takes 10 years before I can reach the pinnacle of the mountain.

I believe that great things take time.

P. S. All of these happened in very short period of time. Like 2 months since the live workshop. So for those who are on the scaling part, doing live workshops and paid training is the best way, IMO, to find new team members faster and better.



April Alen Abion
March 1, 2019 ·

Good morning TFMT! I want to share something special and exciting today...

I once dreamed of this but now it's happening.

Hooooh!!!! I can't breathe hahahaha.

I just signed a contract with AGORA!!!!

Yes. AGORA. One of the biggest Direct Response companies.

WAAAAAAAH!

My heart is pumping talaga. I'm so happy. I can't believe this is happening.

How did I land this contract?

Someone on LinkedIn reached out to me because she saw I have a lot of copywriter connections. I sent her my samples. Then after a week, I received an email if I can beat one of their controls.

I said YES!

Hahahaha. Walang paligoy ligoy pa lol.

Then eto na sya.

Thank you, Lord.

What helped me land this client?

I niched down. I chose a very specific market and skill. That helped me position myself as an expert.

After niching down this January (yes, January lang ako nagkasuper clarity), I got multiple prospects awaiting.

Right now, I have 3 contracts ongoing plus 5 possible gigs for DR companies. One to write Magalogs and SlimJim. One of my dreams, too! ❤️

And... if you're wondering about the fees. It's a minimum of 5 digits per project. Waaaah!

So niching down helps a lot. I suggest you do the same.

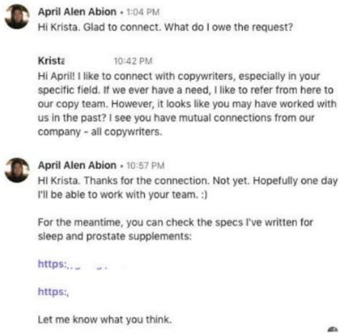
Whhhhoooooo!

Dreams do come true if you work hard for it. 😀

Thanks **John R** and coach **Carlo** for the push!
For Queen Mother **Neri**, Credo #5 and the Tribe Credo for the love and support.

Wala na akong masabi kundi salamat talaga. 😀

Next move: Beat the control. 😀



April Alen Abion • 1:04 PM
Hi Krista. Glad to connect. What do I owe the request?

Krista 10:42 PM
Hi April! I like to connect with copywriters, especially in your specific field. If we ever have a need, I like to refer from here to our copy team. However, it looks like you may have worked with us in the past? I see you have mutual connections from our company - all copywriters.

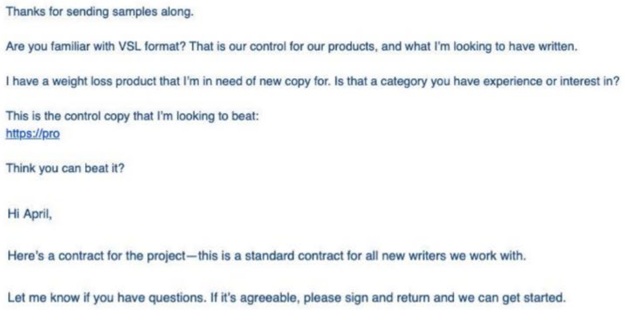
April Alen Abion • 10:57 PM
HI Krista. Thanks for the connection. Not yet. Hopefully one day I'll be able to work with your team. :)

For the meantime, you can check the specs I've written for sleep and prostate supplements:

https:

https:

Let me know what you think.



Thanks for sending samples along.

Are you familiar with VSL format? That is our control for our products, and what I'm looking to have written.

I have a weight loss product that I'm in need of new copy for. Is that a category you have experience or interest in?

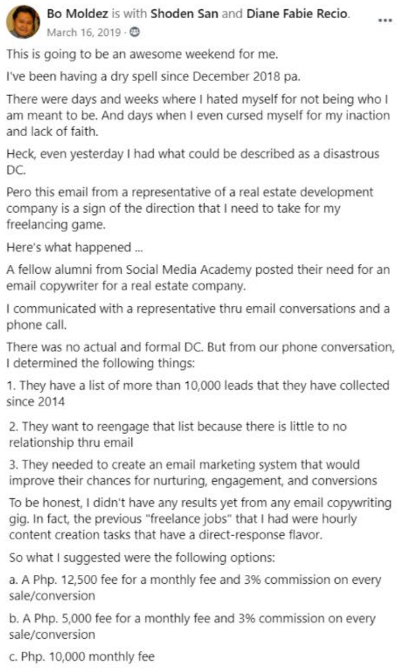
This is the control copy that I'm looking to beat:
https://pro

Think you can beat it?

Hi April,

Here's a contract for the project—this is a standard contract for all new writers we work with.

Let me know if you have questions. If it's agreeable, please sign and return and we can get started.



Bo Moldez is with **Shoden San** and **Diane Fabie Recio**.
March 16, 2019 ·

This is going to be an awesome weekend for me.

I've been having a dry spell since December 2018 pa.

There were days and weeks where I hated myself for not being who I am meant to be. And days when I even cursed myself for my inaction and lack of faith.

Heck, even yesterday I had what could be described as a disastrous DC.

Pero this email from a representative of a real estate development company is a sign of the direction that I need to take for my freelancing game.

Here's what happened ...

A fellow alumni from Social Media Academy posted their need for an email copywriter for a real estate company.

I communicated with a representative thru email conversations and a phone call.

There was no actual and formal DC. But from our phone conversation, I determined the following things:

1. They have a list of more than 10,000 leads that they have collected since 2014

2. They want to reengage that list because there is little to no relationship thru email

3. They needed to create an email marketing system that would improve their chances for nurturing, engagement, and conversions

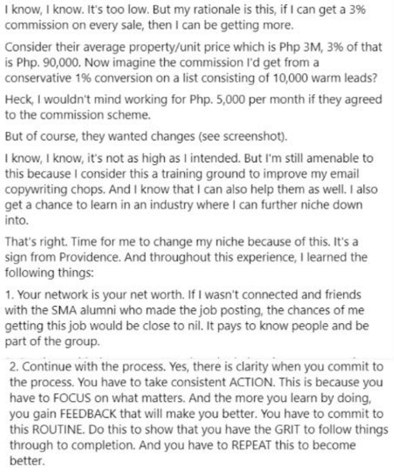
To be honest, I didn't have any results yet from any email copywriting gig. In fact, the previous "freelance jobs" that I had were hourly content creation tasks that have a direct-response flavor.

So what I suggested were the following options:

a. A Php. 12,500 fee for a monthly fee and 3% commission on every sale/conversion

b. A Php. 5,000 fee for a monthly fee and 3% commission on every sale/conversion

c. Php. 10,000 monthly fee



I know, I know. It's too low. But my rationale is this, if I can get a 3% commission on every sale, then I can be getting more.

Consider their average property/unit price which is Php 3M, 3% of that is Php. 90,000. Now imagine the commission I'd get from a conservative 1% conversion on a list consisting of 10,000 warm leads?

Heck, I wouldn't mind working for Php. 5,000 per month if they agreed to the commission scheme.

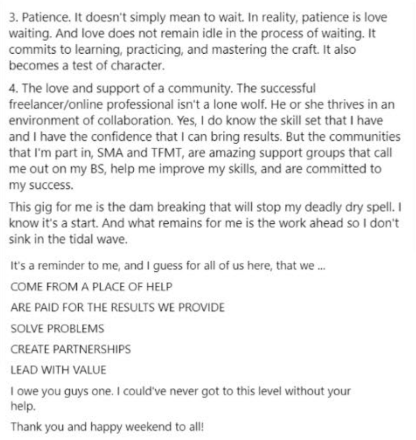
But of course, they wanted changes (see screenshot).

I know, I know, it's not as high as I intended. But I'm still amenable to this because I consider this a training ground to improve my email copywriting chops. And I know that I can also help them as well. I also get a chance to learn in an industry where I can further niche down into.

That's right. Time for me to change my niche because of this. It's a sign from Providence. And throughout this experience, I learned the following things:

1. Your network is your net worth. If I wasn't connected and friends with the SMA alumni who made the job posting, the chances of me getting this job would be close to nil. It pays to know people and be part of the group.

2. Continue with the process. Yes, there is clarity when you commit to the process. You have to take consistent ACTION. This is because you have to FOCUS on what matters. And the more you learn by doing, you gain FEEDBACK that will make you better. You have to commit to this ROUTINE. Do this to show that you have the GRIT to follow things through to completion. And you have to REPEAT this to become better.



3. Patience. It doesn't simply mean to wait. In reality, patience is love waiting. And love does not remain idle in the process of waiting. It commits to learning, practicing, and mastering the craft. It also becomes a test of character.

4. The love and support of a community. The successful freelancer/online professional isn't a lone wolf. He or she thrives in an environment of collaboration. Yes, I do know the skill set that I have and I have the confidence that I can bring results. But the communities that I'm part in, SMA and TFMT, are amazing support groups that call me out on my BS, help me improve my skills, and are committed to my success.

This gig for me is the dam breaking that will stop my deadly dry spell. I know it's a start. And what remains for me is the work ahead so I don't sink in the tidal wave.

It's a reminder to me, and I guess for all of us here, that we ...

COME FROM A PLACE OF HELP

ARE PAID FOR THE RESULTS WE PROVIDE

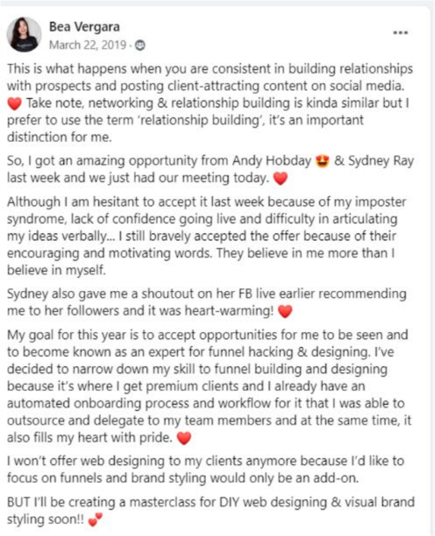
SOLVE PROBLEMS

CREATE PARTNERSHIPS

LEAD WITH VALUE

I owe you guys one. I could've never got to this level without your help.

Thank you and happy weekend to all!



Bea Vergara
March 22, 2019 ·

This is what happens when you are consistent in building relationships with prospects and posting client-attracting content on social media. ❤️ Take note, networking & relationship building is kinda similar but I prefer to use the term 'relationship building', it's an important distinction for me.

So, I got an amazing opportunity from Andy Hobday 😍 & Sydney Ray last week and we just had our meeting today. ❤️

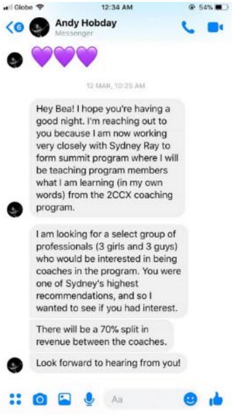
Although I am hesitant to accept it last week because of my imposter syndrome, lack of confidence going live and difficulty in articulating my ideas verbally... I still bravely accepted the offer because of their encouraging and motivating words. They believe in me more than I believe in myself.

Sydney also gave me a shoutout on her FB live earlier recommending me to her followers and it was heart-warming! ❤️

My goal for this year is to accept opportunities for me to be seen and to become known as an expert for funnel hacking & designing. I've decided to narrow down my skill to funnel building and designing because it's where I get premium clients and I already have an automated onboarding process and workflow for it that I was able to outsource and delegate to my team members and at the same time, it also fills my heart with pride. ❤️

I won't offer web designing to my clients anymore because I'd like to focus on funnels and brand styling would only be an add-on.

BUT I'll be creating a masterclass for DIY web designing & visual brand styling soon!! 💕



💜💜💜

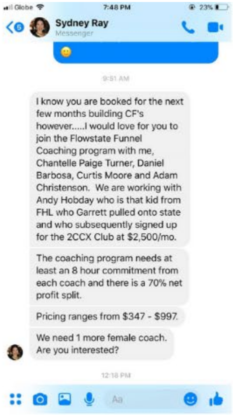
12 MAR, 10:25 AM

Hey Bea! I hope you're having a good night. I'm reaching out to you because I am now working very closely with Sydney Ray to form summit program where I will be teaching program members what I am learning (in my own words) from the 2CCX coaching program.

I am looking for a select group of professionals (3 girls and 3 guys) who would be interested in being coaches in the program. You were one of Sydney's highest recommendations, and so I wanted to see if you had interest.

There will be a 70% split in revenue between the coaches.

Look forward to hearing from you!



🙂

9:51 AM

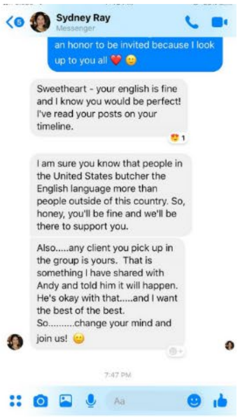
I know you are booked for the next few months building CF's however.....I would love for you to join the Flowstate Funnel Coaching program with me, Chantelle Paige Turner, Daniel Barbosa, Curtis Moore and Adam Christenson. We are working with Andy Hobday who is that kid from FHL who Garrett pulled onto state and who subsequently signed up for the 2CCX Club at $2,500/mo.

The coaching program needs at least an 8 hour commitment from each coach and there is a 70% net profit split.

Pricing ranges from $347 - $997.

We need 1 more female coach. Are you interested?

12:18 PM



an honor to be invited because I look up to you all ❤️ 🙂

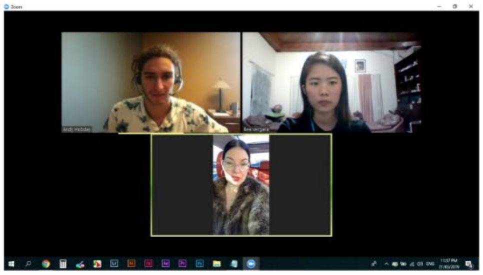
Sweetheart - your english is fine and I know you would be perfect! I've read your posts on your timeline.

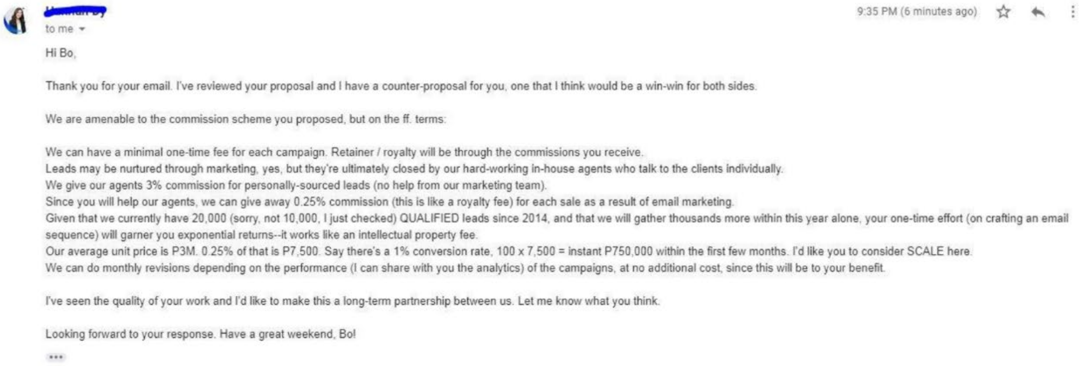
😍 1

I am sure you know that people in the United States butcher the English language more than people outside of this country. So, honey, you'll be fine and we'll be there to support you.

Also.....any client you pick up in the group is yours. That is something I have shared with Andy and told him it will happen. He's okay with that.....and I want the best of the best. So..........change your mind and join us! 🙂

7:47 PM





[redacted]
to me

9:35 PM (6 minutes ago)

Hi Bo,

Thank you for your email. I've reviewed your proposal and I have a counter-proposal for you, one that I think would be a win-win for both sides.

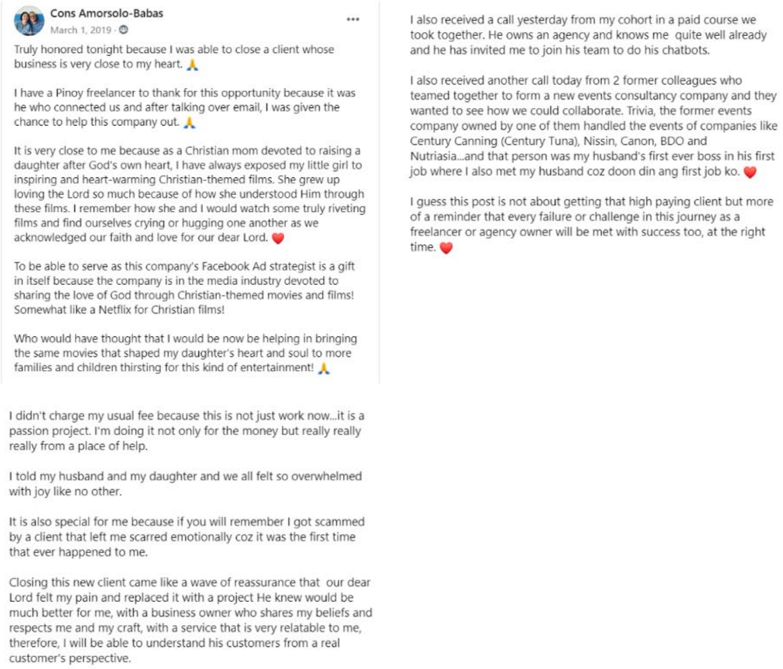
We are amenable to the commission scheme you proposed, but on the ff. terms:

We can have a minimal one-time fee for each campaign. Retainer / royalty will be through the commissions you receive.
Leads may be nurtured through marketing, yes, but they're ultimately closed by our hard-working in-house agents who talk to the clients individually.
We give our agents 3% commission for personally-sourced leads (no help from our marketing team).
Since you will help our agents, we can give away 0.25% commission (this is like a royalty fee) for each sale as a result of email marketing.
Given that we currently have 20,000 (sorry, not 10,000, I just checked) QUALIFIED leads since 2014, and that we will gather thousands more within this year alone, your one-time effort (on crafting an email sequence) will garner you exponential returns--it works like an intellectual property fee.
Our average unit price is P3M. 0.25% of that is P7,500. Say there's a 1% conversion rate, 100 x 7,500 = instant P750,000 within the first few months. I'd like you to consider SCALE here.
We can do monthly revisions depending on the performance (I can share with you the analytics) of the campaigns, at no additional cost, since this will be to your benefit.

I've seen the quality of your work and I'd like to make this a long-term partnership between us. Let me know what you think.

Looking forward to your response. Have a great weekend, Bo!

•••



Cons Amorsolo-Babas

March 1, 2019 ·

Truly honored tonight because I was able to close a client whose business is very close to my heart. 🙏

I have a Pinoy freelancer to thank for this opportunity because it was he who connected us and after talking over email, I was given the chance to help this company out. 🙏

It is very close to me because as a Christian mom devoted to raising a daughter after God's own heart, I have always exposed my little girl to inspiring and heart-warming Christian-themed films. She grew up loving the Lord so much because of how she understood Him through these films. I remember how she and I would watch some truly riveting films and find ourselves crying or hugging one another as we acknowledged our faith and love for our dear Lord. ❤️

To be able to serve as this company's Facebook Ad strategist is a gift in itself because the company is in the media industry devoted to sharing the love of God through Christian-themed movies and films! Somewhat like a Netflix for Christian films!

Who would have thought that I would be now be helping in bringing the same movies that shaped my daughter's heart and soul to more families and children thirsting for this kind of entertainment! 🙏

I didn't charge my usual fee because this is not just work now...it is a passion project. I'm doing it not only for the money but really really really from a place of help.

I told my husband and my daughter and we all felt so overwhelmed with joy like no other.

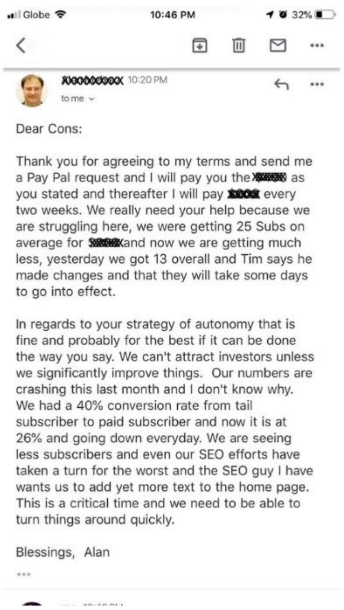
It is also special for me because if you will remember I got scammed by a client that left me scarred emotionally coz it was the first time that ever happened to me.

Closing this new client came like a wave of reassurance that our dear Lord felt my pain and replaced it with a project He knew would be much better for me, with a business owner who shares my beliefs and respects me and my craft, with a service that is very relatable to me, therefore, I will be able to understand his customers from a real customer's perspective.

I also received a call yesterday from my cohort in a paid course we took together. He owns an agency and knows me quite well already and he has invited me to join his team to do his chatbots.

I also received another call today from 2 former colleagues who teamed together to form a new events consultancy company and they wanted to see how we could collaborate. Trivia, the former events company owned by one of them handled the events of companies like Century Canning (Century Tuna), Nissin, Canon, BDO and Nutriasia...and that person was my husband's first ever boss in his first job where I also met my husband coz doon din ang first job ko. ❤️

I guess this post is not about getting that high paying client but more of a reminder that every failure or challenge in this journey as a freelancer or agency owner will be met with success too, at the right time. ❤️



[redacted] 10:20 PM

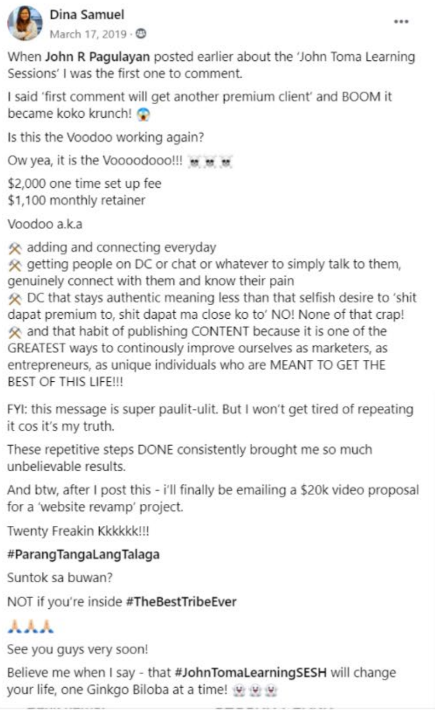
to me

Dear Cons:

Thank you for agreeing to my terms and send me a Pay Pal request and I will pay you the [redacted] as you stated and thereafter I will pay [redacted] every two weeks. We really need your help because we are struggling here, we were getting 25 Subs on average for [redacted]and now we are getting much less, yesterday we got 13 overall and Tim says he made changes and that they will take some days to go into effect.

In regards to your strategy of autonomy that is fine and probably for the best if it can be done the way you say. We can't attract investors unless we significantly improve things. Our numbers are crashing this last month and I don't know why. We had a 40% conversion rate from tail subscriber to paid subscriber and now it is at 26% and going down everyday. We are seeing less subscribers and even our SEO efforts have taken a turn for the worst and the SEO guy I have wants us to add yet more text to the home page. This is a critical time and we need to be able to turn things around quickly.

Blessings, Alan



Dina Samuel

March 17, 2019 ·

When **John R Pagulayan** posted earlier about the 'John Toma Learning Sessions' I was the first one to comment.

I said 'first comment will get another premium client' and BOOM it became koko krunch! 😱

Is this the Voodoo working again?

Ow yea, it is the Vooodooo!!! 💀💀💀

$2,000 one time set up fee
$1,100 monthly retainer

Voodoo a.k.a

⚒ adding and connecting everyday
⚒ getting people on DC or chat or whatever to simply talk to them, genuinely connect with them and know their pain
⚒ DC that stays authentic meaning less than that selfish desire to 'shit dapat premium to, shit dapat ma close ko to' NO! None of that crap!
⚒ and that habit of publishing CONTENT because it is one of the GREATEST ways to continously improve ourselves as marketers, as entrepreneurs, as unique individuals who are MEANT TO GET THE BEST OF THIS LIFE!!!

FYI: this message is super paulit-ulit. But I won't get tired of repeating it cos it's my truth.

These repetitive steps DONE consistently brought me so much unbelievable results.

And btw, after I post this - i'll finally be emailing a $20k video proposal for a 'website revamp' project.

Twenty Freakin Kkkkkk!!!

#ParangTangaLangTalaga

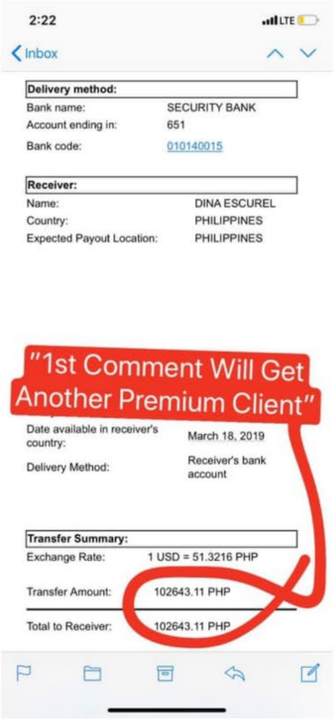
Suntok sa buwan?

NOT if you're inside **#TheBestTribeEver**

🙏🙏🙏

See you guys very soon!

Believe me when I say - that **#JohnTomaLearningSESH** will change your life, one Ginkgo Biloba at a time! 👻👻👻



Delivery method:

Bank name: SECURITY BANK
Account ending in: 651
Bank code: 010140015

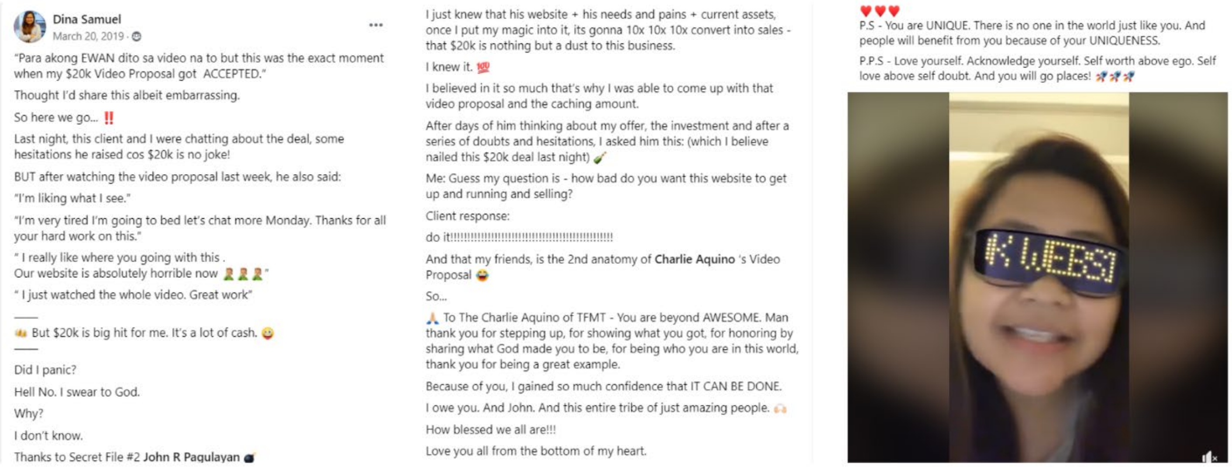
Receiver:

Name: DINA ESCUREL
Country: PHILIPPINES
Expected Payout Location: PHILIPPINES

Date available in receiver's country: March 18, 2019
Delivery Method: Receiver's bank account

Transfer Summary:

Exchange Rate: 1 USD = 51.3216 PHP
Transfer Amount: 102643.11 PHP
Total to Receiver: 102643.11 PHP



Dina Samuel
March 20, 2019 ·

"Para akong EWAN dito sa video na to but this was the exact moment when my $20k Video Proposal got ACCEPTED."

Thought I'd share this albeit embarrassing.

So here we go... ‼️

Last night, this client and I were chatting about the deal, some hesitations he raised cos $20k is no joke!

BUT after watching the video proposal last week, he also said:

"I'm liking what I see."

"I'm very tired I'm going to bed let's chat more Monday. Thanks for all your hard work on this."

" I really like where you going with this .
Our website is absolutely horrible now 🤦‍♂️🤦‍♂️🤦‍♂️"

" I just watched the whole video. Great work"

——

🙌 But $20k is big hit for me. It's a lot of cash. 😛

——

Did I panic?

Hell No. I swear to God.

Why?

I don't know.

Thanks to Secret File #2 **John R Pagulayan** 💣

I just knew that his website + his needs and pains + current assets, once I put my magic into it, its gonna 10x 10x 10x convert into sales - that $20k is nothing but a dust to this business.

I knew it. 💯

I believed in it so much that's why I was able to come up with that video proposal and the caching amount.

After days of him thinking about my offer, the investment and after a series of doubts and hesitations, I asked him this: (which I believe nailed this $20k deal last night) 🍾

Me: Guess my question is - how bad do you want this website to get up and running and selling?

Client response:

do it!!!

And that my friends, is the 2nd anatomy of **Charlie Aquino** 's Video Proposal 😂

So...

🙏 To The Charlie Aquino of TFMT - You are beyond AWESOME. Man thank you for stepping up, for showing what you got, for honoring by sharing what God made you to be, for being who you are in this world, thank you for being a great example.

Because of you, I gained so much confidence that IT CAN BE DONE.

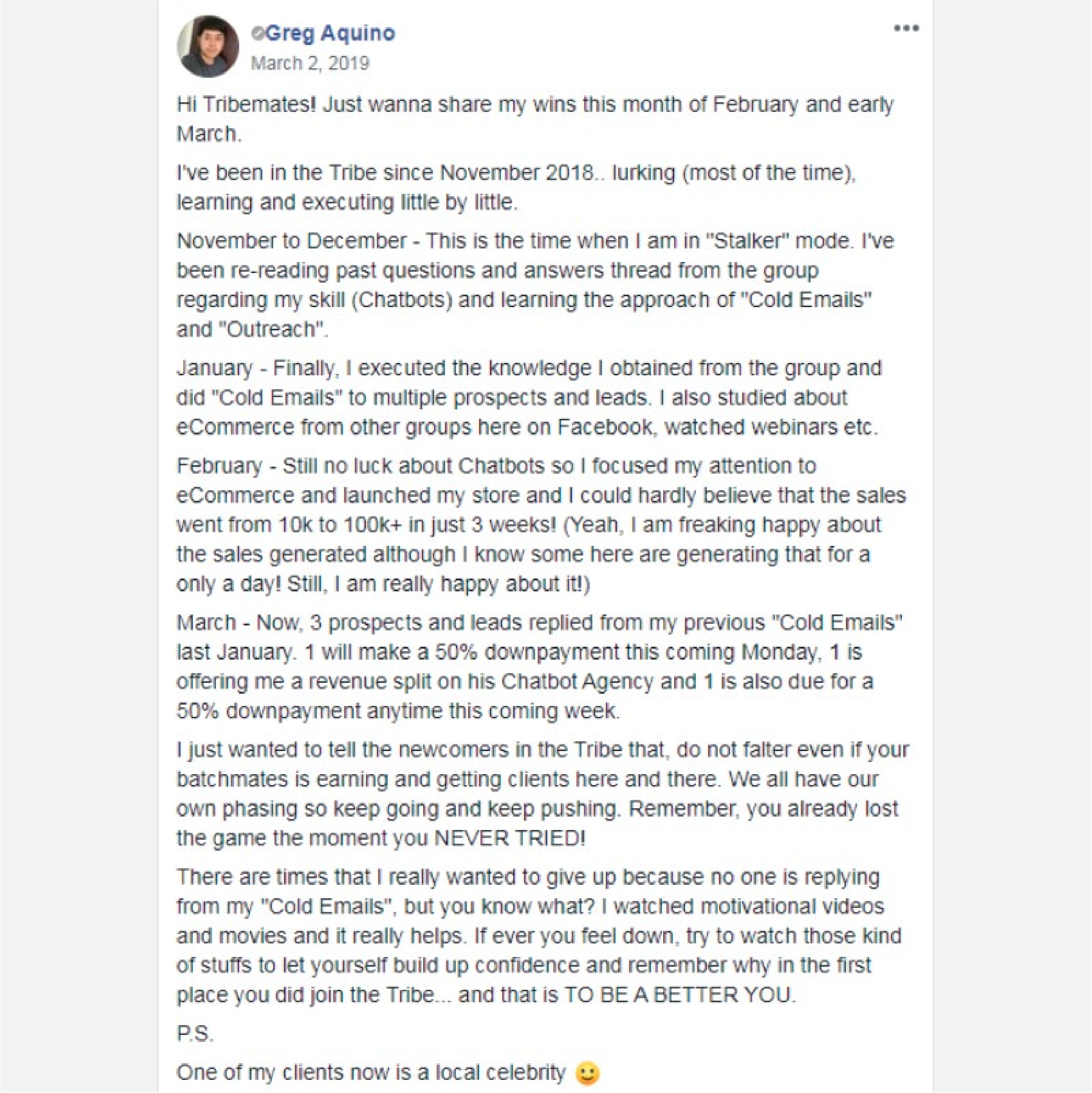
I owe you. And John. And this entire tribe of just amazing people. 🙌

How blessed we all are!!!

Love you all from the bottom of my heart.

❤️❤️❤️
P.S - You are UNIQUE. There is no one in the world just like you. And people will benefit from you because of your UNIQUENESS.

P.P.S - Love yourself. Acknowledge yourself. Self worth above ego. Self love above self doubt. And you will go places! 🚀🚀🚀



Greg Aquino

March 2, 2019

Hi Tribemates! Just wanna share my wins this month of February and early March.

I've been in the Tribe since November 2018.. lurking (most of the time), learning and executing little by little.

November to December - This is the time when I am in "Stalker" mode. I've been re-reading past questions and answers thread from the group regarding my skill (Chatbots) and learning the approach of "Cold Emails" and "Outreach".

January - Finally, I executed the knowledge I obtained from the group and did "Cold Emails" to multiple prospects and leads. I also studied about eCommerce from other groups here on Facebook, watched webinars etc.

February - Still no luck about Chatbots so I focused my attention to eCommerce and launched my store and I could hardly believe that the sales went from 10k to 100k+ in just 3 weeks! (Yeah, I am freaking happy about the sales generated although I know some here are generating that for a only a day! Still, I am really happy about it!)

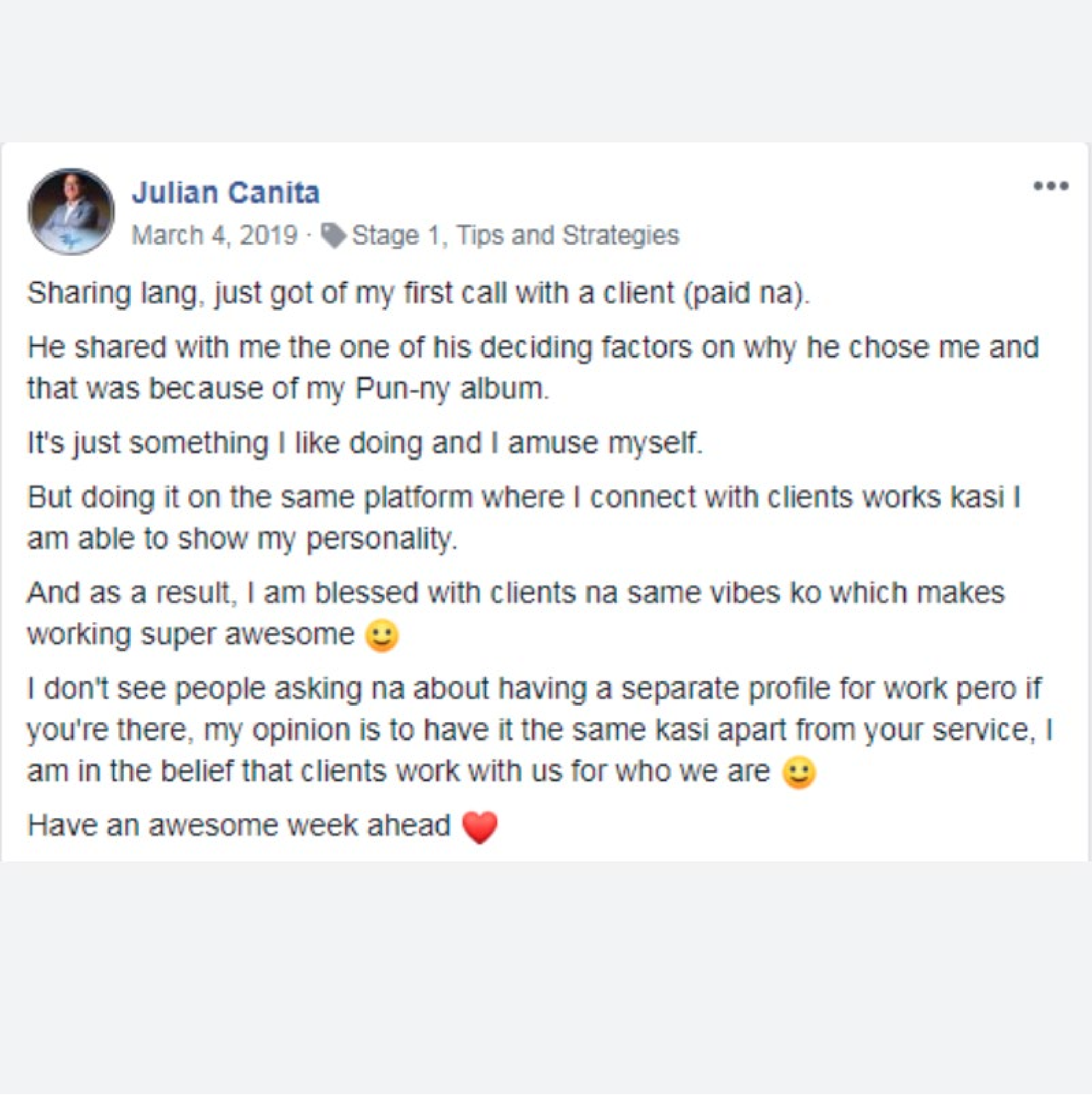
March - Now, 3 prospects and leads replied from my previous "Cold Emails" last January. 1 will make a 50% downpayment this coming Monday, 1 is offering me a revenue split on his Chatbot Agency and 1 is also due for a 50% downpayment anytime this coming week.

I just wanted to tell the newcomers in the Tribe that, do not falter even if your batchmates is earning and getting clients here and there. We all have our own phasing so keep going and keep pushing. Remember, you already lost the game the moment you NEVER TRIED!

There are times that I really wanted to give up because no one is replying from my "Cold Emails", but you know what? I watched motivational videos and movies and it really helps. If ever you feel down, try to watch those kind of stuffs to let yourself build up confidence and remember why in the first place you did join the Tribe... and that is TO BE A BETTER YOU.

P.S.

One of my clients now is a local celebrity 🙂



Julian Canita

March 4, 2019 · Stage 1, Tips and Strategies

Sharing lang, just got of my first call with a client (paid na).

He shared with me the one of his deciding factors on why he chose me and that was because of my Pun-ny album.

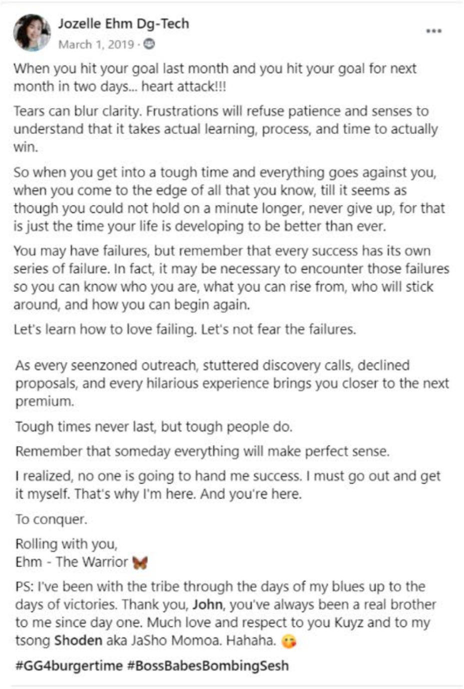
It's just something I like doing and I amuse myself.

But doing it on the same platform where I connect with clients works kasi I am able to show my personality.

And as a result, I am blessed with clients na same vibes ko which makes working super awesome 🙂

I don't see people asking na about having a separate profile for work pero if you're there, my opinion is to have it the same kasi apart from your service, I am in the belief that clients work with us for who we are 🙂

Have an awesome week ahead ❤️



Jozelle Ehm Dg-Tech

March 1, 2019 ·

When you hit your goal last month and you hit your goal for next month in two days... heart attack!!!

Tears can blur clarity. Frustrations will refuse patience and senses to understand that it takes actual learning, process, and time to actually win.

So when you get into a tough time and everything goes against you, when you come to the edge of all that you know, till it seems as though you could not hold on a minute longer, never give up, for that is just the time your life is developing to be better than ever.

You may have failures, but remember that every success has its own series of failure. In fact, it may be necessary to encounter those failures so you can know who you are, what you can rise from, who will stick around, and how you can begin again.

Let's learn how to love failing. Let's not fear the failures.

As every seenzoned outreach, stuttered discovery calls, declined proposals, and every hilarious experience brings you closer to the next premium.

Tough times never last, but tough people do.

Remember that someday everything will make perfect sense.

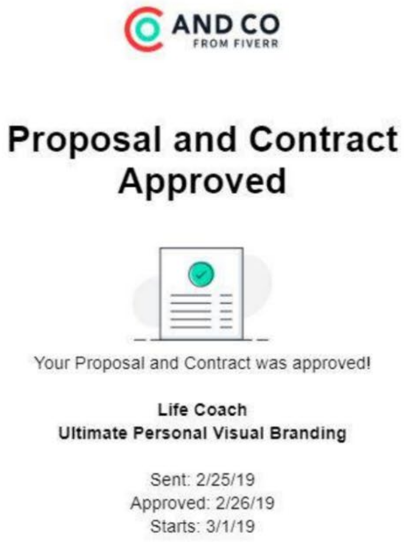
I realized, no one is going to hand me success. I must go out and get it myself. That's why I'm here. And you're here.

To conquer.

Rolling with you,
Ehm - The Warrior 🦋

PS: I've been with the tribe through the days of my blues up to the days of victories. Thank you, **John**, you've always been a real brother to me since day one. Much love and respect to you Kuyz and to my tsong **Shoden** aka JaSho Momoa. Hahaha. 😘

#GG4burgertime #BossBabesBombingSesh

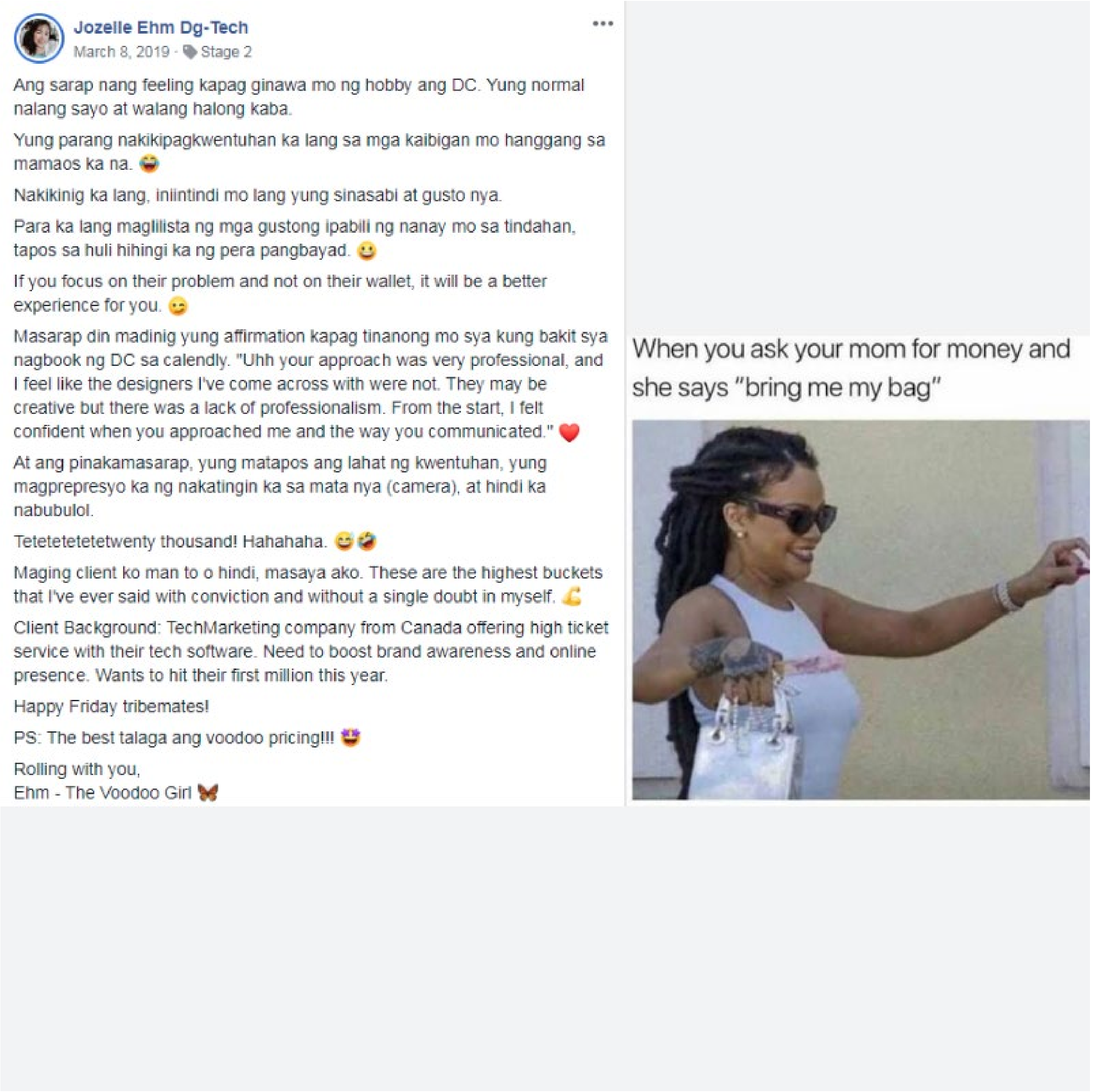


Proposal and Contract Approved

Your Proposal and Contract was approved!

Life Coach
Ultimate Personal Visual Branding

Sent: 2/25/19
Approved: 2/26/19
Starts: 3/1/19



Jozelle Ehm Dg-Tech
March 8, 2019 · Stage 2

Ang sarap nang feeling kapag ginawa mo ng hobby ang DC. Yung normal nalang sayo at walang halong kaba.

Yung parang nakikipagkwentuhan ka lang sa mga kaibigan mo hanggang sa mamaos ka na. 😂

Nakikinig ka lang, iniintindi mo lang yung sinasabi at gusto nya.

Para ka lang maglilista ng mga gustong ipabili ng nanay mo sa tindahan, tapos sa huli hihingi ka ng pera pangbayad. 😀

If you focus on their problem and not on their wallet, it will be a better experience for you. 😏

Masarap din madinig yung affirmation kapag tinanong mo sya kung bakit sya nagbook ng DC sa calendly. "Uhh your approach was very professional, and I feel like the designers I've come across with were not. They may be creative but there was a lack of professionalism. From the start, I felt confident when you approached me and the way you communicated." ❤️

At ang pinakamasarap, yung matapos ang lahat ng kwentuhan, yung magprepresyo ka ng nakatingin ka sa mata nya (camera), at hindi ka nabubulol.

Tetetetetetetwenty thousand! Hahahaha. 😅🤣

Maging client ko man to o hindi, masaya ako. These are the highest buckets that I've ever said with conviction and without a single doubt in myself. 💪

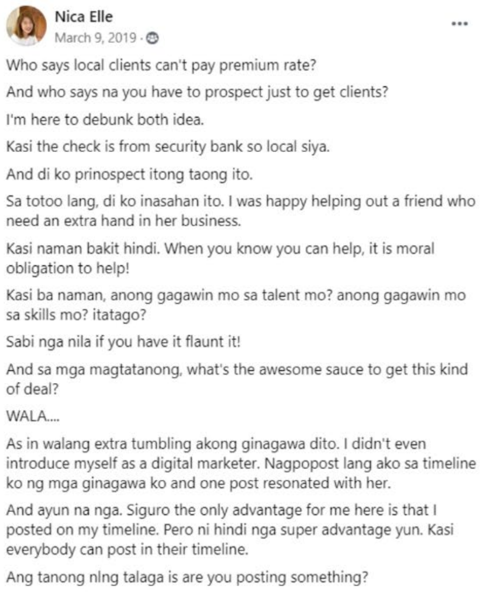
Client Background: TechMarketing company from Canada offering high ticket service with their tech software. Need to boost brand awareness and online presence. Wants to hit their first million this year.

Happy Friday tribemates!

PS: The best talaga ang voodoo pricing!!! 🤩

Rolling with you,
Ehm - The Voodoo Girl 🦋

When you ask your mom for money and she says "bring me my bag"



Nica Elle
March 9, 2019 ·

Who says local clients can't pay premium rate?

And who says na you have to prospect just to get clients?

I'm here to debunk both idea.

Kasi the check is from security bank so local siya.

And di ko prinospect itong taong ito.

Sa totoo lang, di ko inasahan ito. I was happy helping out a friend who need an extra hand in her business.

Kasi naman bakit hindi. When you know you can help, it is moral obligation to help!

Kasi ba naman, anong gagawin mo sa talent mo? anong gagawin mo sa skills mo? itatago?

Sabi nga nila if you have it flaunt it!

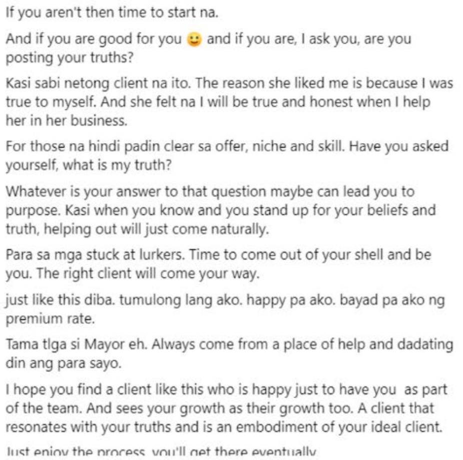
And sa mga magtatanong, what's the awesome sauce to get this kind of deal?

WALA....

As in walang extra tumbling akong ginagawa dito. I didn't even introduce myself as a digital marketer. Nagpopost lang ako sa timeline ko ng mga ginagawa ko and one post resonated with her.

And ayun na nga. Siguro the only advantage for me here is that I posted on my timeline. Pero ni hindi nga super advantage yun. Kasi everybody can post in their timeline.

Ang tanong nlng talaga is are you posting something?



If you aren't then time to start na.

And if you are good for you 😀 and if you are, I ask you, are you posting your truths?

Kasi sabi netong client na ito. The reason she liked me is because I was true to myself. And she felt na I will be true and honest when I help her in her business.

For those na hindi padin clear sa offer, niche and skill. Have you asked yourself, what is my truth?

Whatever is your answer to that question maybe can lead you to purpose. Kasi when you know and you stand up for your beliefs and truth, helping out will just come naturally.

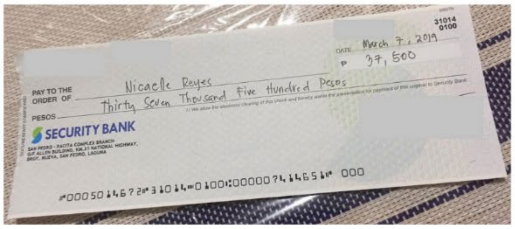
Para sa mga stuck at lurkers. Time to come out of your shell and be you. The right client will come your way.

just like this diba. tumulong lang ako. happy pa ako. bayad pa ako ng premium rate.

Tama tlga si Mayor eh. Always come from a place of help and dadating din ang para sayo.

I hope you find a client like this who is happy just to have you as part of the team. And sees your growth as their growth too. A client that resonates with your truths and is an embodiment of your ideal client.

Just enjoy the process, you'll get there eventually



[redacted] [redacted] [redacted]

31014
0100

DATE March 7, 2019

₱ 37, 500

PAY TO THE ORDER OF Nicaelle Reyes

PESOS Thirty Seven Thousand Five Hundred Pesos

I / We allow the electronic clearing of this check and hereby waive the presentation for payment of this original to Security Bank

[redacted]

SECURITY BANK
SAN PEDRO - PACITA COMPLEX BRANCH
G/F ALLEN BUILDING, KM.31 NATIONAL HIGHWAY,
BRGY. NUEVA, SAN PEDRO, LAGUNA

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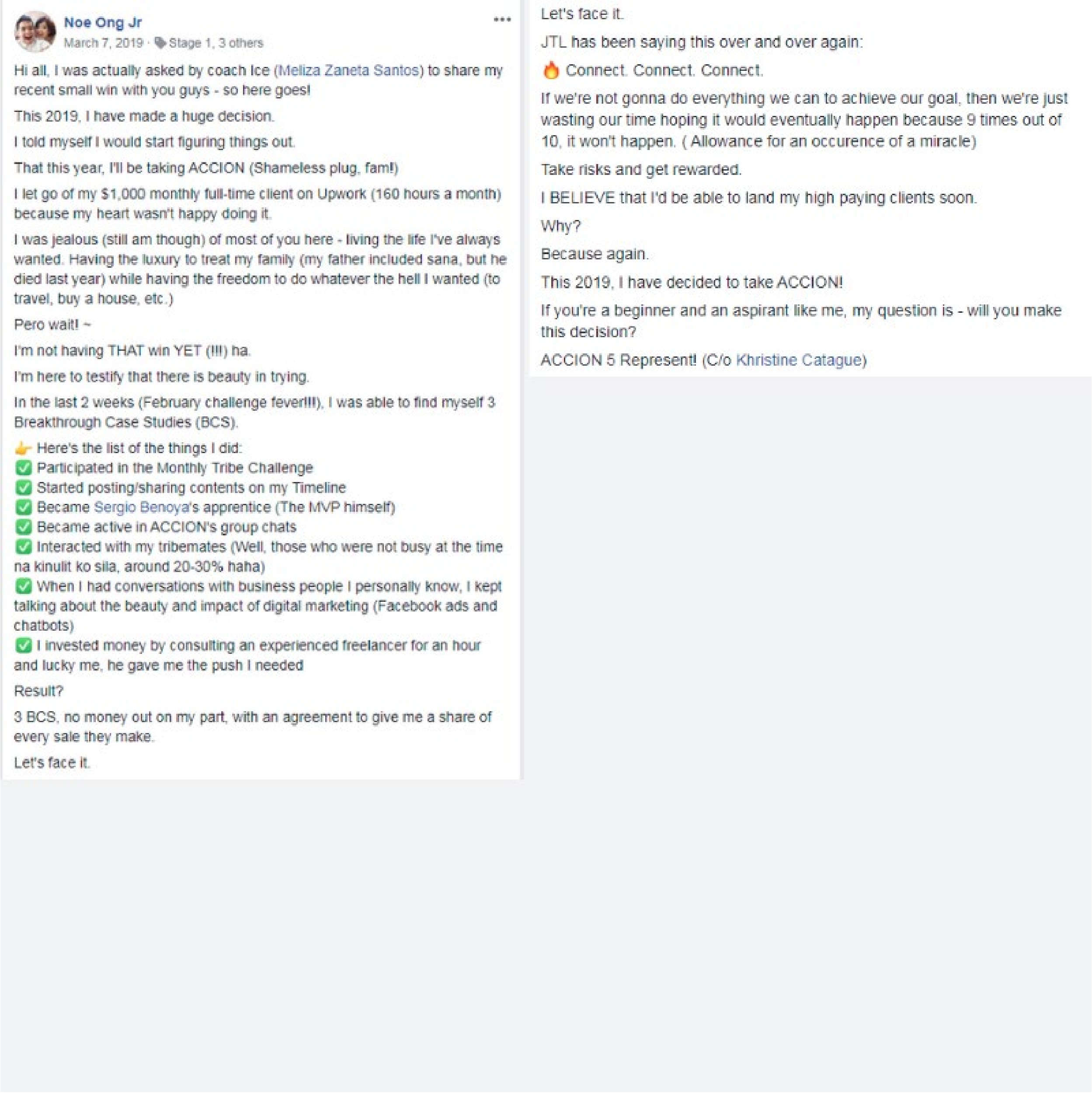


Noe Ong Jr
March 7, 2019 · Stage 1, 3 others

Hi all, I was actually asked by coach Ice (Meliza Zaneta Santos) to share my recent small win with you guys - so here goes!

This 2019, I have made a huge decision.

I told myself I would start figuring things out.

That this year, I'll be taking ACCION (Shameless plug, fam!)

I let go of my $1,000 monthly full-time client on Upwork (160 hours a month) because my heart wasn't happy doing it.

I was jealous (still am though) of most of you here - living the life I've always wanted. Having the luxury to treat my family (my father included sana, but he died last year) while having the freedom to do whatever the hell I wanted (to travel, buy a house, etc.)

Pero wait! ~

I'm not having THAT win YET (!!!) ha.

I'm here to testify that there is beauty in trying.

In the last 2 weeks (February challenge fever!!!), I was able to find myself 3 Breakthrough Case Studies (BCS).

👉 Here's the list of the things I did:
✅ Participated in the Monthly Tribe Challenge
✅ Started posting/sharing contents on my Timeline
✅ Became Sergio Benoya's apprentice (The MVP himself)
✅ Became active in ACCION's group chats
✅ Interacted with my tribemates (Well, those who were not busy at the time na kinulit ko sila, around 20-30% haha)
✅ When I had conversations with business people I personally know, I kept talking about the beauty and impact of digital marketing (Facebook ads and chatbots)
✅ I invested money by consulting an experienced freelancer for an hour and lucky me, he gave me the push I needed

Result?

3 BCS, no money out on my part, with an agreement to give me a share of every sale they make.

Let's face it.

Let's face it.

JTL has been saying this over and over again:

🔥 Connect. Connect. Connect.

If we're not gonna do everything we can to achieve our goal, then we're just wasting our time hoping it would eventually happen because 9 times out of 10, it won't happen. (Allowance for an occurence of a miracle)

Take risks and get rewarded.

I BELIEVE that I'd be able to land my high paying clients soon.

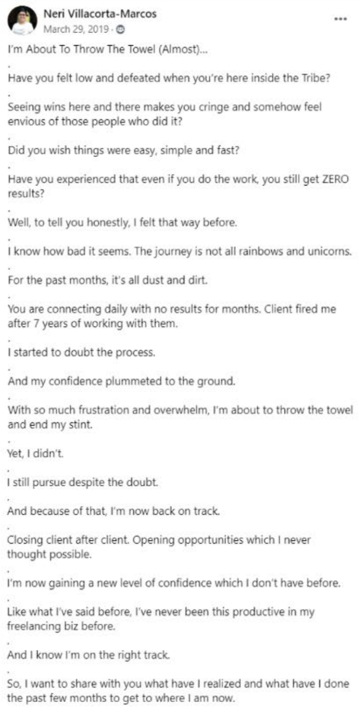
Why?

Because again.

This 2019, I have decided to take ACCION!

If you're a beginner and an aspirant like me, my question is - will you make this decision?

ACCION 5 Represent! (C/o Khristine Catague)



Neri Villacorta-Marcos
March 29, 2019 ·

I'm About To Throw The Towel (Almost)...

Have you felt low and defeated when you're here inside the Tribe?

Seeing wins here and there makes you cringe and somehow feel envious of those people who did it?

Did you wish things were easy, simple and fast?

Have you experienced that even if you do the work, you still get ZERO results?

Well, to tell you honestly, I felt that way before.

I know how bad it seems. The journey is not all rainbows and unicorns.

For the past months, it's all dust and dirt.

You are connecting daily with no results for months. Client fired me after 7 years of working with them.

I started to doubt the process.

And my confidence plummeted to the ground.

With so much frustration and overwhelm, I'm about to throw the towel and end my stint.

Yet, I didn't.

I still pursue despite the doubt.

And because of that, I'm now back on track.

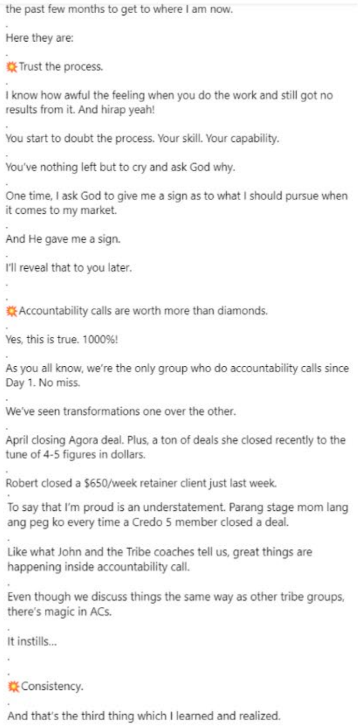
Closing client after client. Opening opportunities which I never thought possible.

I'm now gaining a new level of confidence which I don't have before.

Like what I've said before, I've never been this productive in my freelancing biz before.

And I know I'm on the right track.

So, I want to share with you what have I realized and what have I done the past few months to get to where I am now.



the past few months to get to where I am now.

Here they are:

💥Trust the process.

I know how awful the feeling when you do the work and still got no results from it. And hirap yeah!

You start to doubt the process. Your skill. Your capability.

You've nothing left but to cry and ask God why.

One time, I ask God to give me a sign as to what I should pursue when it comes to my market.

And He gave me a sign.

I'll reveal that to you later.

💥Accountability calls are worth more than diamonds.

Yes, this is true. 1000%!

As you all know, we're the only group who do accountability calls since Day 1. No miss.

We've seen transformations one over the other.

April closing Agora deal. Plus, a ton of deals she closed recently to the tune of 4-5 figures in dollars.

Robert closed a $650/week retainer client just last week.

To say that I'm proud is an understatement. Parang stage mom lang ang peg ko every time a Credo 5 member closed a deal.

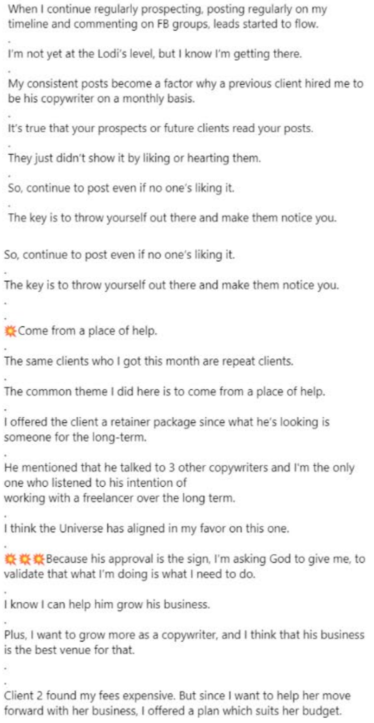
Like what John and the Tribe coaches tell us, great things are happening inside accountability call.

Even though we discuss things the same way as other tribe groups, there's magic in ACs.

It instills...

💥Consistency.

And that's the third thing which I learned and realized.



When I continue regularly prospecting, posting regularly on my timeline and commenting on FB groups, leads started to flow.

I'm not yet at the Lodi's level, but I know I'm getting there.

My consistent posts become a factor why a previous client hired me to be his copywriter on a monthly basis.

It's true that your prospects or future clients read your posts.

They just didn't show it by liking or hearting them.

So, continue to post even if no one's liking it.

The key is to throw yourself out there and make them notice you.

So, continue to post even if no one's liking it.

The key is to throw yourself out there and make them notice you.

💥Come from a place of help.

The same clients who I got this month are repeat clients.

The common theme I did here is to come from a place of help.

I offered the client a retainer package since what he's looking is someone for the long-term.

He mentioned that he talked to 3 other copywriters and I'm the only one who listened to his intention of working with a freelancer over the long term.

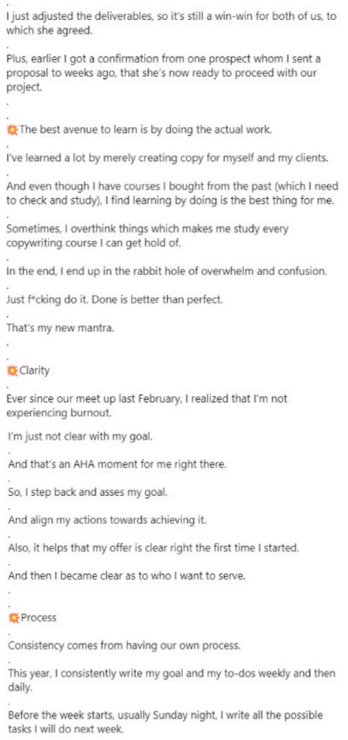
I think the Universe has aligned in my favor on this one.

💥💥💥Because his approval is the sign, I'm asking God to give me, to validate that what I'm doing is what I need to do.

I know I can help him grow his business.

Plus, I want to grow more as a copywriter, and I think that his business is the best venue for that.

Client 2 found my fees expensive. But since I want to help her move forward with her business, I offered a plan which suits her budget.



I just adjusted the deliverables, so it's still a win-win for both of us, to which she agreed.

Plus, earlier I got a confirmation from one prospect whom I sent a proposal to weeks ago, that she's now ready to proceed with our project.

💥The best avenue to learn is by doing the actual work.

I've learned a lot by merely creating copy for myself and my clients.

And even though I have courses I bought from the past (which I need to check and study), I find learning by doing is the best thing for me.

Sometimes, I overthink things which makes me study every copywriting course I can get hold of.

In the end, I end up in the rabbit hole of overwhelm and confusion.

Just f*cking do it. Done is better than perfect.

That's my new mantra.

💥Clarity

Ever since our meet up last February, I realized that I'm not experiencing burnout.

I'm just not clear with my goal.

And that's an AHA moment for me right there.

So, I step back and asses my goal.

And align my actions towards achieving it.

Also, it helps that my offer is clear right the first time I started.

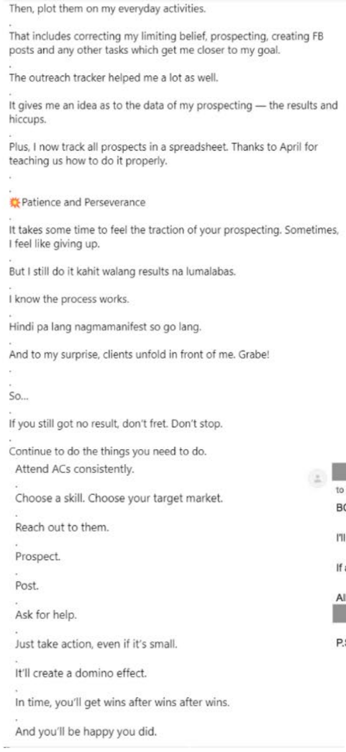
And then I became clear as to who I want to serve.

💥Process

Consistency comes from having our own process.

This year, I consistently write my goal and my to-dos weekly and then daily.

Before the week starts, usually Sunday night, I write all the possible tasks I will do next week.



Then, plot them on my everyday activities.

That includes correcting my limiting belief, prospecting, creating FB posts and any other tasks which get me closer to my goal.

The outreach tracker helped me a lot as well.

It gives me an idea as to the data of my prospecting — the results and hiccups.

Plus, I now track all prospects in a spreadsheet. Thanks to April for teaching us how to do it properly.

💥Patience and Perseverance

It takes some time to feel the traction of your prospecting. Sometimes, I feel like giving up.

But I still do it kahit walang results na lumalabas.

I know the process works.

Hindi pa lang nagmamanifest so go lang.

And to my surprise, clients unfold in front of me. Grabe!

So...

If you still got no result, don't fret. Don't stop.

Continue to do the things you need to do.

Attend ACs consistently.

Choose a skill. Choose your target market.

Reach out to them.

Prospect.

Post.

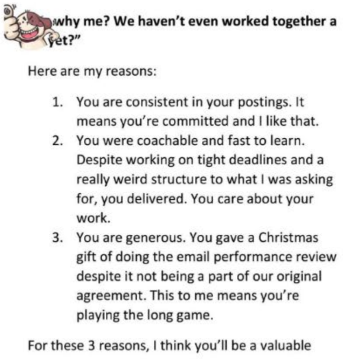
Ask for help.

Just take action, even if it's small.

It'll create a domino effect.

In time, you'll get wins after wins after wins.

And you'll be happy you did.

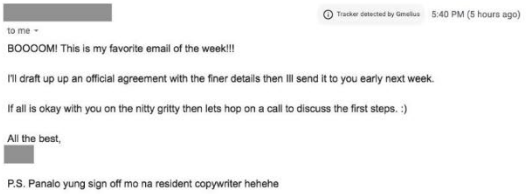


why me? We haven't even worked together a yet?"

Here are my reasons:

1. You are consistent in your postings. It means you're committed and I like that.
2. You were coachable and fast to learn. Despite working on tight deadlines and a really weird structure to what I was asking for, you delivered. You care about your work.
3. You are generous. You gave a Christmas gift of doing the email performance review despite it not being a part of our original agreement. This to me means you're playing the long game.

For these 3 reasons, I think you'll be a valuable



[redacted]

5:40 PM (5 hours ago)

to me

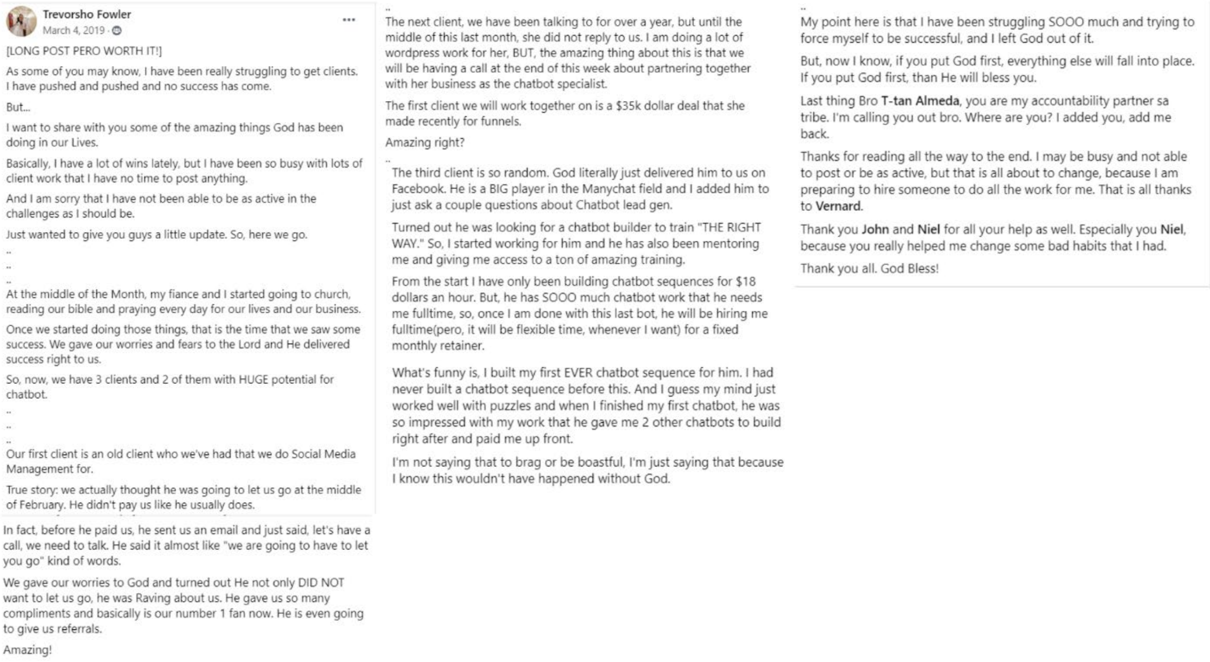
BOOOOM! This is my favorite email of the week!!!

I'll draft up up an official agreement with the finer details then Ill send it to you early next week.

If all is okay with you on the nitty gritty then lets hop on a call to discuss the first steps. :)

All the best,
[redacted]

P.S. Panalo yung sign off mo na resident copywriter hehehe



Trevorsho Fowler
March 4, 2019 ·

[LONG POST PERO WORTH IT!]

As some of you may know, I have been really struggling to get clients. I have pushed and pushed and no success has come.

But...

I want to share with you some of the amazing things God has been doing in our Lives.

Basically, I have a lot of wins lately, but I have been so busy with lots of client work that I have no time to post anything.

And I am sorry that I have not been able to be as active in the challenges as I should be.

Just wanted to give you guys a little update. So, here we go.

..
..
..

At the middle of the Month, my fiance and I started going to church, reading our bible and praying every day for our lives and our business.

Once we started doing those things, that is the time that we saw some success. We gave our worries and fears to the Lord and He delivered success right to us.

So, now, we have 3 clients and 2 of them with HUGE potential for chatbot.

..
..
..

Our first client is an old client who we've had that we do Social Media Management for.

True story: we actually thought he was going to let us go at the middle of February. He didn't pay us like he usually does.

In fact, before he paid us, he sent us an email and just said, let's have a call, we need to talk. He said it almost like "we are going to have to let you go" kind of words.

We gave our worries to God and turned out He not only DID NOT want to let us go, he was Raving about us. He gave us so many compliments and basically is our number 1 fan now. He is even going to give us referrals.

Amazing!

..

The next client, we have been talking to for over a year, but until the middle of this last month, she did not reply to us. I am doing a lot of wordpress work for her, BUT, the amazing thing about this is that we will be having a call at the end of this week about partnering together with her business as the chatbot specialist.

The first client we will work together on is a $35k dollar deal that she made recently for funnels.

Amazing right?

..

The third client is so random. God literally just delivered him to us on Facebook. He is a BIG player in the Manychat field and I added him to just ask a couple questions about Chatbot lead gen.

Turned out he was looking for a chatbot builder to train "THE RIGHT WAY." So, I started working for him and he has also been mentoring me and giving me access to a ton of amazing training.

From the start I have only been building chatbot sequences for $18 dollars an hour. But, he has SOOO much chatbot work that he needs me fulltime, so, once I am done with this last bot, he will be hiring me fulltime(pero, it will be flexible time, whenever I want) for a fixed monthly retainer.

What's funny is, I built my first EVER chatbot sequence for him. I had never built a chatbot sequence before this. And I guess my mind just worked well with puzzles and when I finished my first chatbot, he was so impressed with my work that he gave me 2 other chatbots to build right after and paid me up front.

I'm not saying that to brag or be boastful, I'm just saying that because I know this wouldn't have happened without God.

..

My point here is that I have been struggling SOOO much and trying to force myself to be successful, and I left God out of it.

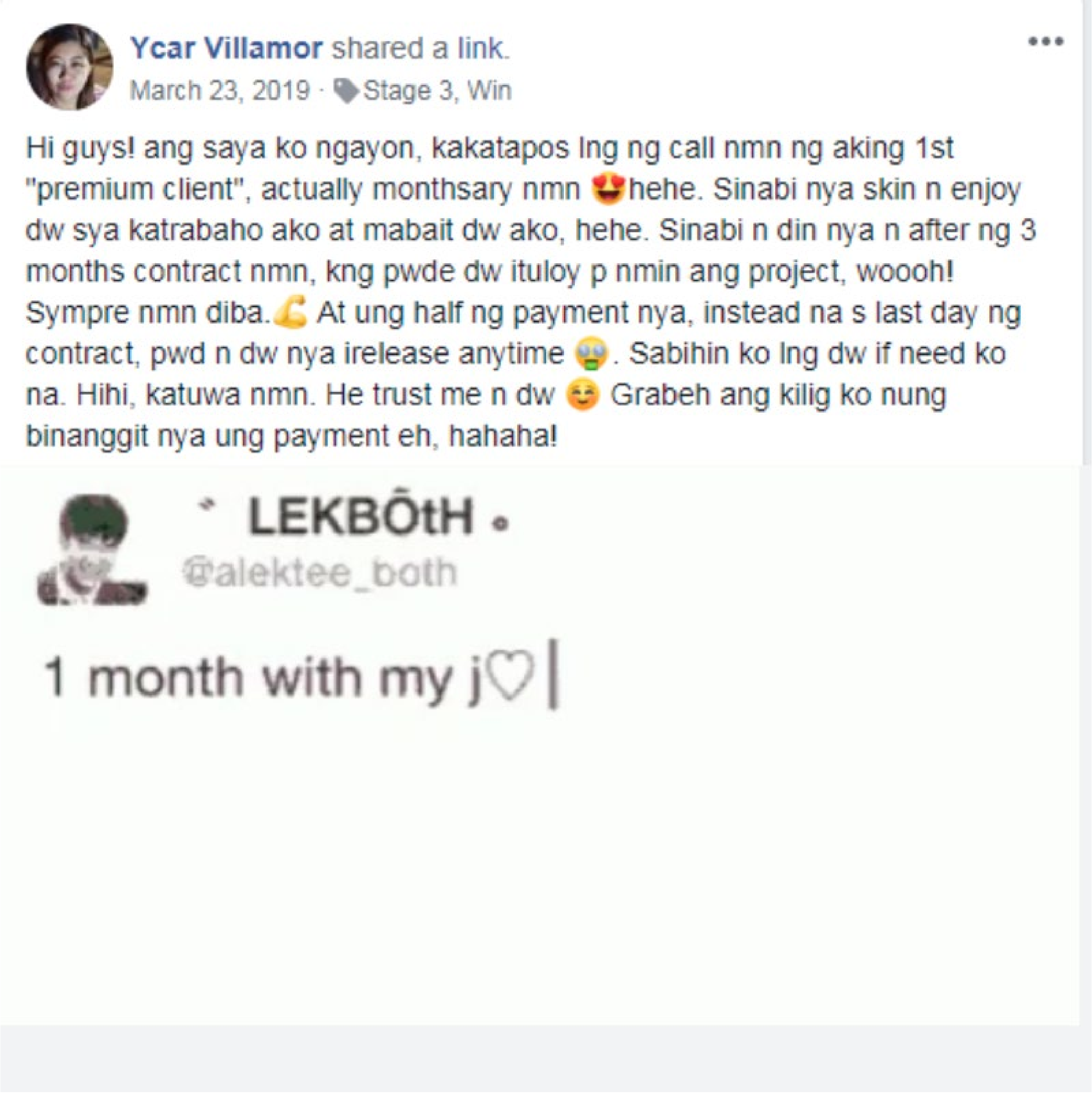
But, now I know, if you put God first, everything else will fall into place. If you put God first, than He will bless you.

Last thing Bro **T-tan Almeda**, you are my accountability partner sa tribe. I'm calling you out bro. Where are you? I added you, add me back.

Thanks for reading all the way to the end. I may be busy and not able to post or be as active, but that is all about to change, because I am preparing to hire someone to do all the work for me. That is all thanks to **Vernard**.

Thank you **John** and **Niel** for all your help as well. Especially you **Niel**, because you really helped me change some bad habits that I had.

Thank you all. God Bless!

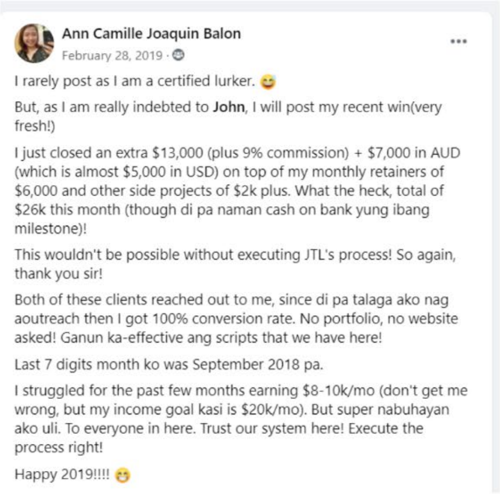


Ycar Villamor shared a link.
March 23, 2019 · Stage 3, Win

Hi guys! ang saya ko ngayon, kakatapos lng ng call nmn ng aking 1st "premium client", actually monthsary nmn 😍hehe. Sinabi nya skin n enjoy dw sya katrabaho ako at mabait dw ako, hehe. Sinabi n din nya n after ng 3 months contract nmn, kng pwde dw ituloy p nmin ang project, wooooh! Sympre nmn diba.💪 At ung half ng payment nya, instead na s last day ng contract, pwd n dw nya irelease anytime 🤑. Sabihin ko lng dw if need ko na. Hihi, katuwa nmn. He trust me n dw 😊 Grabeh ang kilig ko nung binanggit nya ung payment eh, hahaha!

LEKBÔtH
@alektee_both

1 month with my j♡|



Ann Camille Joaquin Balon
February 28, 2019 ·

I rarely post as I am a certified lurker. 😄

But, as I am really indebted to **John**, I will post my recent win(very fresh!)

I just closed an extra $13,000 (plus 9% commission) + $7,000 in AUD (which is almost $5,000 in USD) on top of my monthly retainers of $6,000 and other side projects of $2k plus. What the heck, total of $26k this month (though di pa naman cash on bank yung ibang milestone)!

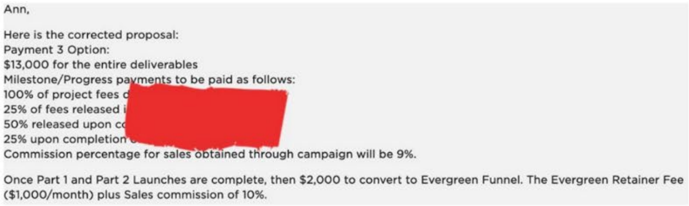
This wouldn't be possible without executing JTL's process! So again, thank you sir!

Both of these clients reached out to me, since di pa talaga ako nag aoutreach then I got 100% conversion rate. No portfolio, no website asked! Ganun ka-effective ang scripts that we have here!

Last 7 digits month ko was September 2018 pa.

I struggled for the past few months earning $8-10k/mo (don't get me wrong, but my income goal kasi is $20k/mo). But super nabuhayan ako uli. To everyone in here. Trust our system here! Execute the process right!

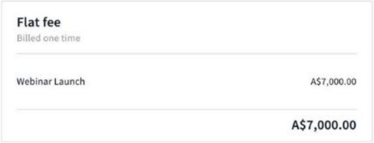
Happy 2019!!!! 😁



Ann,

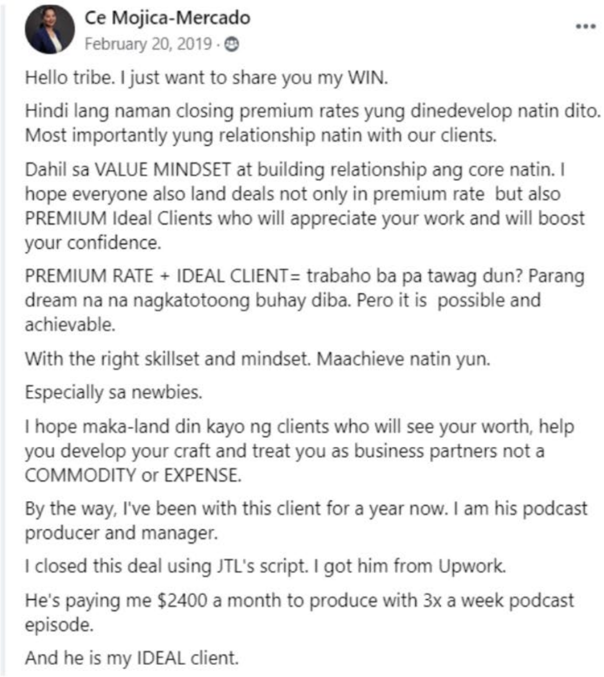
Here is the corrected proposal:
Payment 3 Option:
$13,000 for the entire deliverables
Milestone/Progress payments to be paid as follows:
100% of project fees d [redacted]
25% of fees released i
50% released upon co
25% upon completion
Commission percentage for sales obtained through campaign will be 9%.

Once Part 1 and Part 2 Launches are complete, then $2,000 to convert to Evergreen Funnel. The Evergreen Retainer Fee ($1,000/month) plus Sales commission of 10%.



Flat fee
Billed one time

Webinar Launch	A$7,000.00
	A$7,000.00



Ce Mojica-Mercado
February 20, 2019 ·

Hello tribe. I just want to share you my WIN.

Hindi lang naman closing premium rates yung dinedevelop natin dito. Most importantly yung relationship natin with our clients.

Dahil sa VALUE MINDSET at building relationship ang core natin. I hope everyone also land deals not only in premium rate but also PREMIUM Ideal Clients who will appreciate your work and will boost your confidence.

PREMIUM RATE + IDEAL CLIENT= trabaho ba pa tawag dun? Parang dream na na nagkatotoong buhay diba. Pero it is possible and achievable.

With the right skillset and mindset. Maachieve natin yun.

Especially sa newbies.

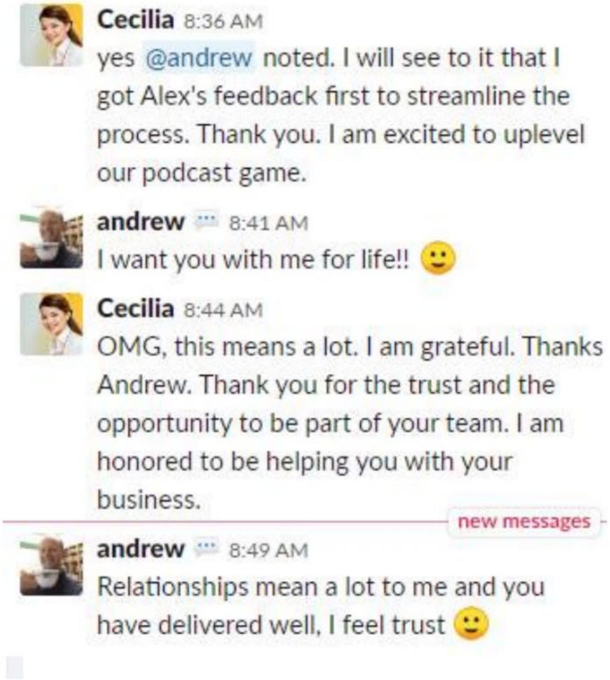
I hope maka-land din kayo ng clients who will see your worth, help you develop your craft and treat you as business partners not a COMMODITY or EXPENSE.

By the way, I've been with this client for a year now. I am his podcast producer and manager.

I closed this deal using JTL's script. I got him from Upwork.

He's paying me $2400 a month to produce with 3x a week podcast episode.

And he is my IDEAL client.



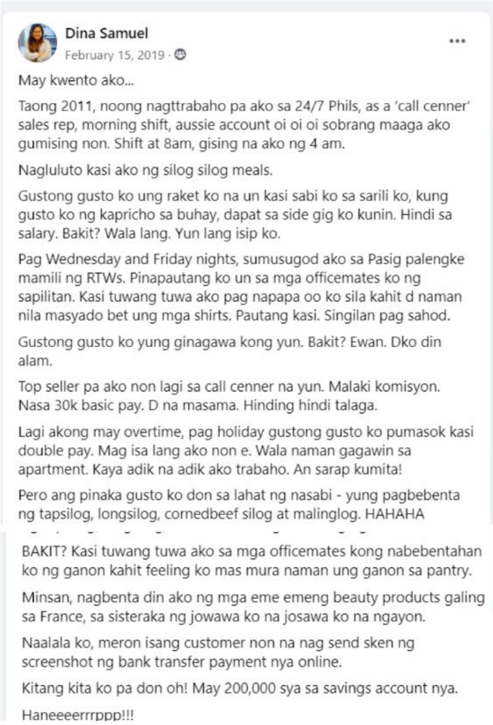
Cecilia 8:36 AM
yes @andrew noted. I will see to it that I got Alex's feedback first to streamline the process. Thank you. I am excited to uplevel our podcast game.

andrew 8:41 AM
I want you with me for life!! 🙂

Cecilia 8:44 AM
OMG, this means a lot. I am grateful. Thanks Andrew. Thank you for the trust and the opportunity to be part of your team. I am honored to be helping you with your business.

new messages

andrew 8:49 AM
Relationships mean a lot to me and you have delivered well, I feel trust 🙂



Dina Samuel
February 15, 2019 ·

May kwento ako...

Taong 2011, noong nagttrabaho pa ako sa 24/7 Phils, as a 'call cenner' sales rep, morning shift, aussie account oi oi oi sobrang maaga ako gumising non. Shift at 8am, gising na ako ng 4 am.

Nagluluto kasi ako ng silog silog meals.

Gustong gusto ko ung raket ko na un kasi sabi ko sa sarili ko, kung gusto ko ng kapricho sa buhay, dapat sa side gig ko kunin. Hindi sa salary. Bakit? Wala lang. Yun lang isip ko.

Pag Wednesday and Friday nights, sumusugod ako sa Pasig palengke mamili ng RTWs. Pinapautang ko un sa mga officemates ko ng sapilitan. Kasi tuwang tuwa ako pag napapa oo ko sila kahit d naman nila masyado bet ung mga shirts. Pautang kasi. Singilan pag sahod.

Gustong gusto ko yung ginagawa kong yun. Bakit? Ewan. Dko din alam.

Top seller pa ako non lagi sa call cenner na yun. Malaki komisyon. Nasa 30k basic pay. D na masama. Hinding hindi talaga.

Lagi akong may overtime, pag holiday gustong gusto ko pumasok kasi double pay. Mag isa lang ako non e. Wala naman gagawin sa apartment. Kaya adik na adik ako trabaho. An sarap kumita!

Pero ang pinaka gusto ko don sa lahat ng nasabi - yung pagbebenta ng tapsilog, longsilog, cornedbeef silog at malinglog. HAHAHA

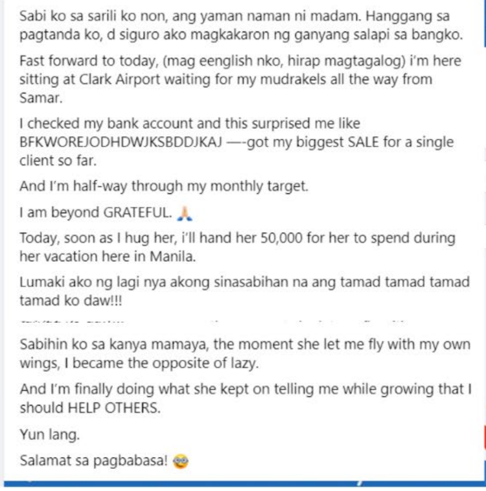
BAKIT? Kasi tuwang tuwa ako sa mga officemates kong nabebentahan ko ng ganon kahit feeling ko mas mura naman ung ganon sa pantry.

Minsan, nagbenta din ako ng mga eme emeng beauty products galing sa France, sa sisteraka ng jowawa ko na josawa ko na ngayon.

Naalala ko, meron isang customer non na nag send sken ng screenshot ng bank transfer payment nya online.

Kitang kita ko pa don oh! May 200,000 sya sa savings account nya.

Haneeeerrrppp!!!



Sabi ko sa sarili ko non, ang yaman naman ni madam. Hanggang sa pagtanda ko, d siguro ako magkakaron ng ganyang salapi sa bangko.

Fast forward to today, (mag eenglish nko, hirap magtagalog) i'm here sitting at Clark Airport waiting for my mudrakels all the way from Samar.

I checked my bank account and this surprised me like BFKWOREJODHDWJKSBDDJKAJ —-got my biggest SALE for a single client so far.

And I'm half-way through my monthly target.

I am beyond GRATEFUL. 🙏

Today, soon as I hug her, i'll hand her 50,000 for her to spend during her vacation here in Manila.

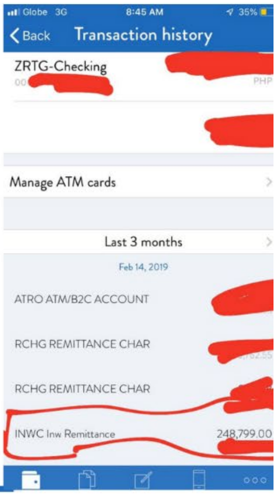
Lumaki ako ng lagi nya akong sinasabihan na ang tamad tamad tamad tamad ko daw!!!

Sabihin ko sa kanya mamaya, the moment she let me fly with my own wings, I became the opposite of lazy.

And I'm finally doing what she kept on telling me while growing that I should HELP OTHERS.

Yun lang.

Salamat sa pagbabasa! 😂



ZRTG-Checking [redacted]
00[redacted]
PHP

[redacted]

Manage ATM cards

Last 3 months

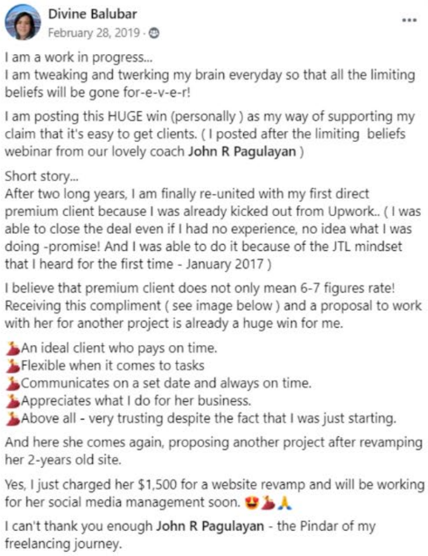
Feb 14, 2019

ATRO ATM/B2C ACCOUNT [redacted]

RCHG REMITTANCE CHAR [redacted]

RCHG REMITTANCE CHAR [redacted]

INWC Inw Remittance 248,799.00 [redacted]



Divine Balubar
February 28, 2019 ·

I am a work in progress...
I am tweaking and twerking my brain everyday so that all the limiting beliefs will be gone for-e-v-e-r!

I am posting this HUGE win (personally) as my way of supporting my claim that it's easy to get clients. (I posted after the limiting beliefs webinar from our lovely coach **John R Pagulayan**)

Short story...
After two long years, I am finally re-united with my first direct premium client because I was already kicked out from Upwork.. (I was able to close the deal even if I had no experience, no idea what I was doing -promise! And I was able to do it because of the JTL mindset that I heard for the first time - January 2017)

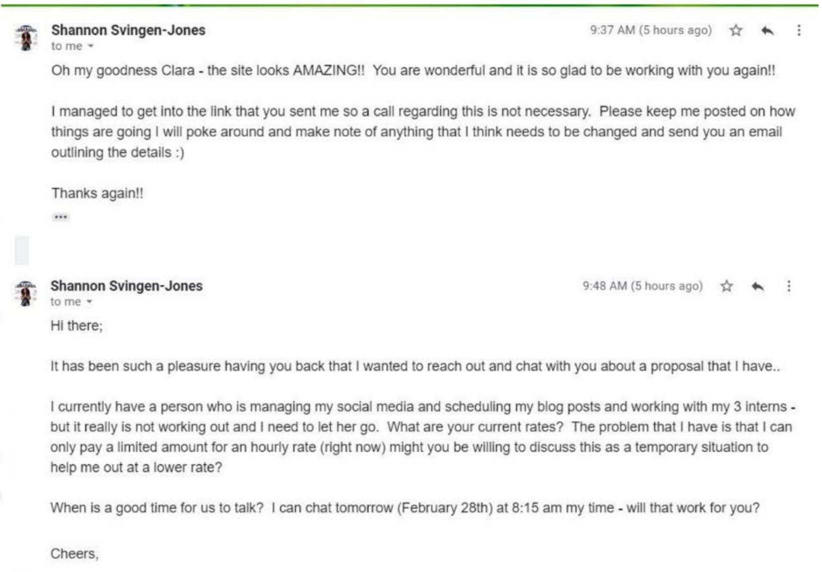
I believe that premium client does not only mean 6-7 figures rate! Receiving this compliment (see image below) and a proposal to work with her for another project is already a huge win for me.

💃An ideal client who pays on time.
💃Flexible when it comes to tasks
💃Communicates on a set date and always on time.
💃Appreciates what I do for her business.
💃Above all - very trusting despite the fact that I was just starting.

And here she comes again, proposing another project after revamping her 2-years old site.

Yes, I just charged her $1,500 for a website revamp and will be working for her social media management soon. 😍💃🙏

I can't thank you enough **John R Pagulayan** - the Pindar of my freelancing journey.



Shannon Svingen-Jones 9:37 AM (5 hours ago)
to me

Oh my goodness Clara - the site looks AMAZING!! You are wonderful and it is so glad to be working with you again!!

I managed to get into the link that you sent me so a call regarding this is not necessary. Please keep me posted on how things are going I will poke around and make note of anything that I think needs to be changed and send you an email outlining the details :)

Thanks again!!

Shannon Svingen-Jones 9:48 AM (5 hours ago)
to me

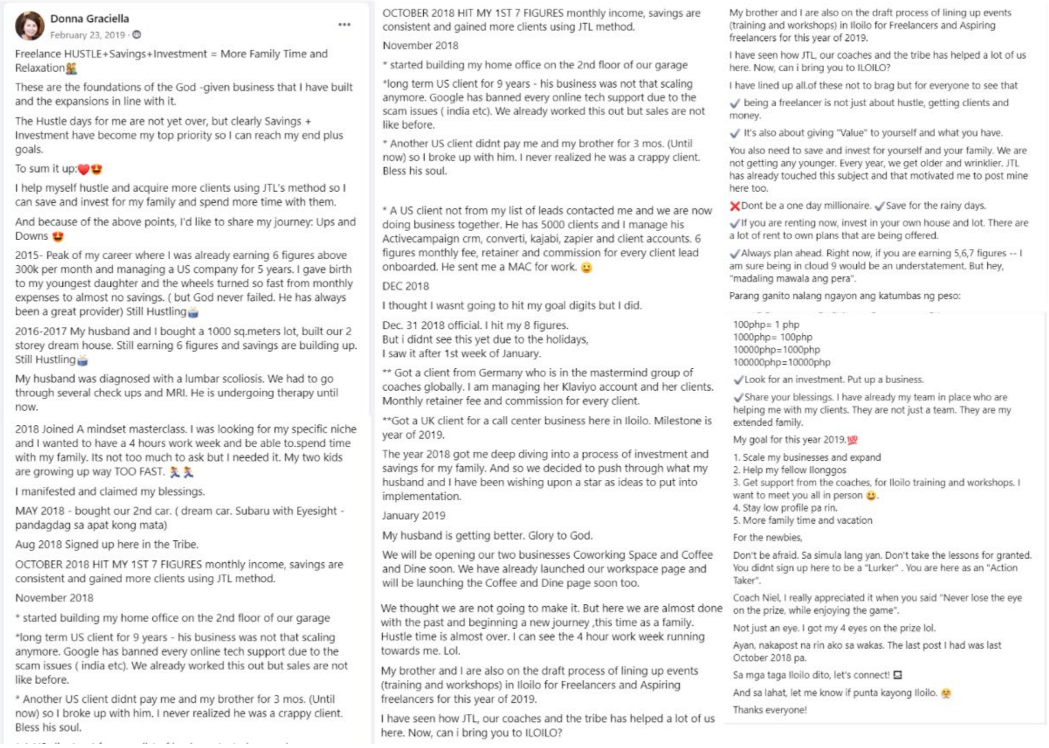
Hi there;

It has been such a pleasure having you back that I wanted to reach out and chat with you about a proposal that I have..

I currently have a person who is managing my social media and scheduling my blog posts and working with my 3 interns - but it really is not working out and I need to let her go. What are your current rates? The problem that I have is that I can only pay a limited amount for an hourly rate (right now) might you be willing to discuss this as a temporary situation to help me out at a lower rate?

When is a good time for us to talk? I can chat tomorrow (February 28th) at 8:15 am my time - will that work for you?

Cheers,



Donna Graciella
February 23, 2019

Freelance HUSTLE+Savings+Investment = More Family Time and Relaxation

These are the foundations of the God -given business that I have built and the expansions in line with it.

The Hustle days for me are not yet over, but clearly Savings + Investment have become my top priority so I can reach my end plus goals.

To sum it up:❤️😍

I help myself hustle and acquire more clients using JTL's method so I can save and invest for my family and spend more time with them.

And because of the above points, I'd like to share my journey: Ups and Downs 😍

2015- Peak of my career where I was already earning 6 figures above 300k per month and managing a US company for 5 years. I gave birth to my youngest daughter and the wheels turned so fast from monthly expenses to almost no savings. (but God never failed. He has always been a great provider) Still Hustling

2016-2017 My husband and I bought a 1000 sq.meters lot, built our 2 storey dream house. Still earning 6 figures and savings are building up. Still Hustling

My husband was diagnosed with a lumbar scoliosis. We had to go through several check ups and MRI. He is undergoing therapy until now.

2018 Joined A mindset masterclass. I was looking for my specific niche and I wanted to have a 4 hours work week and be able to.spend time with my family. Its not too much to ask but I needed it. My two kids are growing up way TOO FAST.

I manifested and claimed my blessings.

MAY 2018 - bought our 2nd car. (dream car. Subaru with Eyesight - pandagdag sa apat kong mata)

Aug 2018 Signed up here in the Tribe.

OCTOBER 2018 HIT MY 1ST 7 FIGURES monthly income, savings are consistent and gained more clients using JTL method.

November 2018

* started building my home office on the 2nd floor of our garage

*long term US client for 9 years - his business was not that scaling anymore. Google has banned every online tech support due to the scam issues (india etc). We already worked this out but sales are not like before.

* Another US client didnt pay me and my brother for 3 mos. (Until now) so I broke up with him. I never realized he was a crappy client. Bless his soul.

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* A US client not from my list of leads contacted me and we are now doing business together. He has 5000 clients and I manage his Activecampaign crm, converti, kajabi, zapier and client accounts. 6 figures monthly fee, retainer and commission for every client lead onboarded. He sent me a MAC for work. 😀

DEC 2018

I thought I wasnt going to hit my goal digits but I did.

Dec. 31 2018 official. I hit my 8 figures.
But i didnt see this yet due to the holidays,
I saw it after 1st week of January.

** Got a client from Germany who is in the mastermind group of coaches globally. I am managing her Klaviyo account and her clients. Monthly retainer fee and commission for every client.

**Got a UK client for a call center business here in Iloilo. Milestone is year of 2019.

The year 2018 got me deep diving into a process of investment and savings for my family. And so we decided to push through what my husband and I have been wishing upon a star as ideas to put into implementation.

January 2019

My husband is getting better. Glory to God.

We will be opening our two businesses Coworking Space and Coffee and Dine soon. We have already launched our workspace page and will be launching the Coffee and Dine page soon too.

We thought we are not going to make it. But here we are almost done with the past and beginning a new journey ,this time as a family. Hustle time is almost over. I can see the 4 hour work week running towards me. Lol.

My brother and I are also on the draft process of lining up events (training and workshops) in Iloilo for Freelancers and Aspiring freelancers for this year of 2019.

I have seen how JTL, our coaches and the tribe has helped a lot of us here. Now, can i bring you to ILOILO?

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I have seen how JTL, our coaches and the tribe has helped a lot of us here. Now, can i bring you to ILOILO?

I have lined up all.of these not to brag but for everyone to see that

✓ being a freelancer is not just about hustle, getting clients and money.

✓ It's also about giving "Value" to yourself and what you have.

You also need to save and invest for yourself and your family. We are not getting any younger. Every year, we get older and wrinklier. JTL has already touched this subject and that motivated me to post mine here too.

❌Dont be a one day millionaire. ✓Save for the rainy days.

✓If you are renting now, invest in your own house and lot. There are a lot of rent to own plans that are being offered.

✓Always plan ahead. Right now, if you are earning 5,6,7 figures -- I am sure being in cloud 9 would be an understatement. But hey, "madaling mawala ang pera".

Parang ganito nalang ngayon ang katumbas ng peso:

100php= 1 php
1000php= 100php
10000php=1000php
100000php=10000php

✓Look for an investment. Put up a business.

✓Share your blessings. I have already my team in place who are helping me with my clients. They are not just a team. They are my extended family.

My goal for this year 2019.💯

1. Scale my businesses and expand
2. Help my fellow Ilonggos
3. Get support from the coaches, for Iloilo training and workshops. I want to meet you all in person 😃.
4. Stay low profile pa rin.
5. More family time and vacation

For the newbies,

Don't be afraid. Sa simula lang yan. Don't take the lessons for granted. You didnt sign up here to be a "Lurker" . You are here as an "Action Taker".

Coach Niel, I really appreciated it when you said "Never lose the eye on the prize, while enjoying the game".

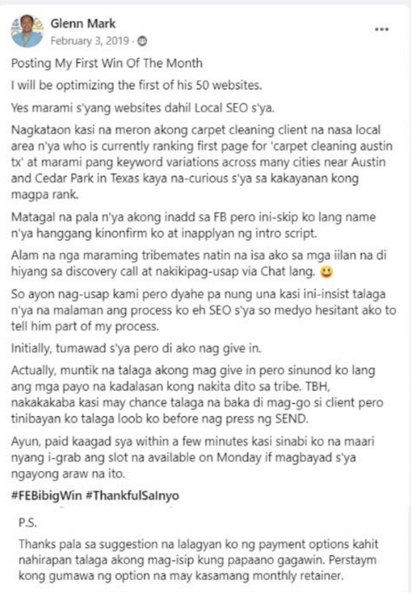
Not just an eye. I got my 4 eyes on the prize lol.

Ayan, nakapost na rin ako sa wakas. The last post I had was last October 2018 pa.

Sa mga taga Iloilo dito, let's connect!

And sa lahat, let me know if punta kayong Iloilo.

Thanks everyone!



Glenn Mark
February 3, 2019

Posting My First Win Of The Month

I will be optimizing the first of his 50 websites.

Yes marami s'yang websites dahil Local SEO s'ya.

Nagkataon kasi na meron akong carpet cleaning client na nasa local area n'ya who is currently ranking first page for 'carpet cleaning austin tx' at marami pang keyword variations across many cities near Austin and Cedar Park in Texas kaya na-curious s'ya sa kakayanan kong magpa rank.

Matagal na pala n'ya akong inadd sa FB pero ini-skip ko lang name n'ya hanggang kinonfirm ko at inapplyan ng intro script.

Alam na nga maraming tribemates natin na isa ako sa mga iilan na di hiyang sa discovery call at nakikipag-usap via Chat lang. 😃

So ayon nag-usap kami pero dyahe pa nung una kasi ini-insist talaga n'ya na malaman ang process ko eh SEO s'ya so medyo hesitant ako to tell him part of my process.

Initially, tumawad s'ya pero di ako nag give in.

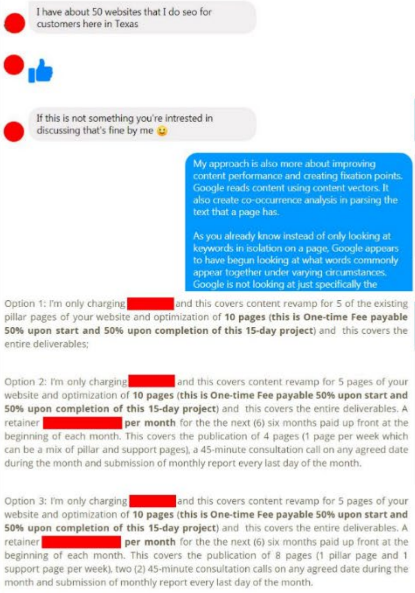
Actually, muntik na talaga akong mag give in pero sinunod ko lang ang mga payo na kadalasan kong nakita dito sa tribe. TBH, nakakakaba kasi may chance talaga na baka di mag-go si client pero tinibayan ko talaga loob ko before nag press ng SEND.

Ayun, paid kaagad sya within a few minutes kasi sinabi ko na maari nyang i-grab ang slot na available on Monday if magbayad s'ya ngayong araw na ito.

#FEBibigWin #ThankfulSaInyo

P.S.

Thanks pala sa suggestion na lalagyan ko ng payment options kahit nahirapan talaga akong mag-isip kung papaano gagawin. Perstaym kong gumawa ng option na may kasamang monthly retainer.



[redacted] I have about 50 websites that I do seo for customers here in Texas

[redacted] 👍

[redacted] If this is not something you're intrested in discussing that's fine by me 🙂

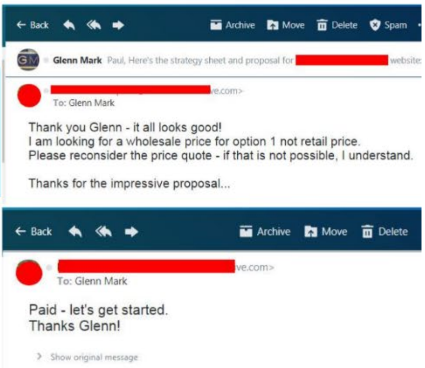
My approach is also more about improving content performance and creating fixation points. Google reads content using content vectors. It also create co-occurrence analysis in parsing the text that a page has.

As you already know instead of only looking at keywords in isolation on a page, Google appears to have begun looking at what words commonly appear together under varying circumstances. Google is not looking at just specifically the

Option 1: I'm only charging [redacted] and this covers content revamp for 5 of the existing pillar pages of your website and optimization of **10 pages (this is One-time Fee payable 50% upon start and 50% upon completion of this 15-day project**) and this covers the entire deliverables;

Option 2: I'm only charging [redacted] and this covers content revamp for 5 pages of your website and optimization of **10 pages** (**this is One-time Fee payable 50% upon start and 50% upon completion of this 15-day project**) and this covers the entire deliverables. A retainer [redacted] **per month** for the the next (6) six months paid up front at the beginning of each month. This covers the publication of 4 pages (1 page per week which can be a mix of pillar and support pages), a 45-minute consultation call on any agreed date during the month and submission of monthly report every last day of the month.

Option 3: I'm only charging [redacted] and this covers content revamp for 5 pages of your website and optimization of **10 pages** (**this is One-time Fee payable 50% upon start and 50% upon completion of this 15-day project**) and this covers the entire deliverables. A retainer [redacted] **per month** for the the next (6) six months paid up front at the beginning of each month. This covers the publication of 8 pages (1 pillar page and 1 support page per week), two (2) 45-minute consultation calls on any agreed date during the month and submission of monthly report every last day of the month.



Glenn Mark Paul, Here's the strategy sheet and proposal for [redacted] website

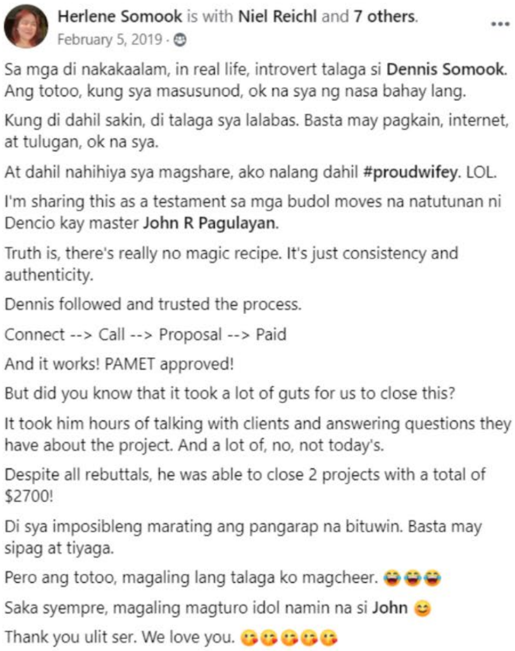
[redacted] [redacted]ve.com>
To: Glenn Mark

Thank you Glenn - it all looks good!
I am looking for a wholesale price for option 1 not retail price.
Please reconsider the price quote - if that is not possible, I understand.

Thanks for the impressive proposal...

[redacted] [redacted]ve.com>
To: Glenn Mark

Paid - let's get started.
Thanks Glenn!



Herlene Somook is with **Niel Reichl** and **7 others**.
February 5, 2019 ·

Sa mga di nakakaalam, in real life, introvert talaga si **Dennis Somook**. Ang totoo, kung sya masusunod, ok na sya ng nasa bahay lang.

Kung di dahil sakin, di talaga sya lalabas. Basta may pagkain, internet, at tulugan, ok na sya.

At dahil nahihiya sya magshare, ako nalang dahil **#proudwifey**. LOL.

I'm sharing this as a testament sa mga budol moves na natutunan ni Dencio kay master **John R Pagulayan**.

Truth is, there's really no magic recipe. It's just consistency and authenticity.

Dennis followed and trusted the process.

Connect --> Call --> Proposal --> Paid

And it works! PAMET approved!

But did you know that it took a lot of guts for us to close this?

It took him hours of talking with clients and answering questions they have about the project. And a lot of, no, not today's.

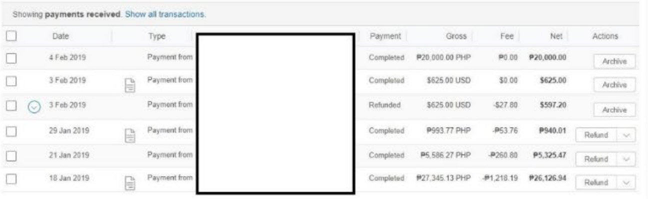
Despite all rebuttals, he was able to close 2 projects with a total of $2700!

Di sya imposibleng marating ang pangarap na bituwin. Basta may sipag at tiyaga.

Pero ang totoo, magaling lang talaga ko magcheer. 😂😂😂

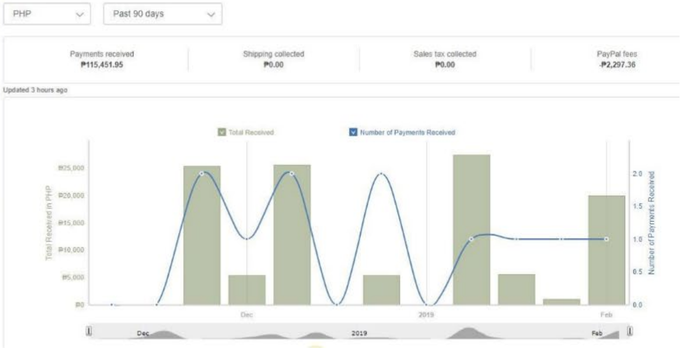
Saka syempre, magaling magturo idol namin na si **John** 😊

Thank you ulit ser. We love you. 😘😘😘😘😘



Showing **payments received**. Show all transactions.

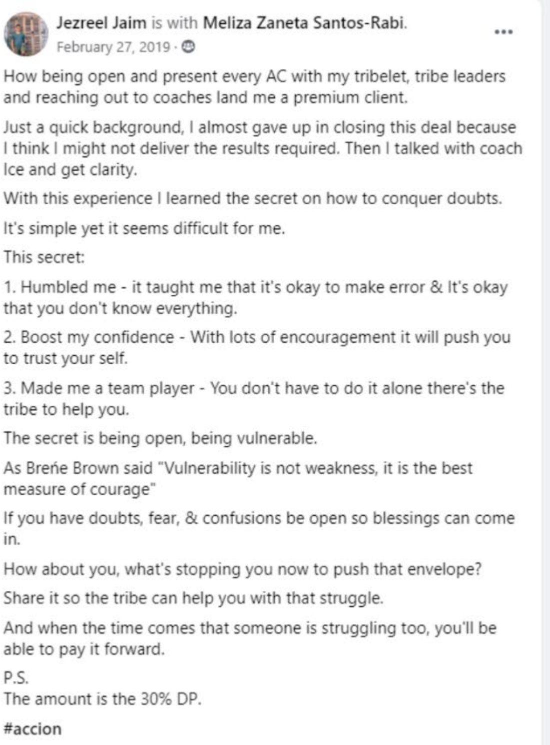
☐	Date	Type	[redacted]	Payment	Gross	Fee	Net	Actions
☐	4 Feb 2019	Payment from	[redacted]	Completed	₱20,000.00 PHP	₱0.00	**₱20,000.00**	Archive
☐	3 Feb 2019	Payment from	[redacted]	Completed	$625.00 USD	$0.00	**$625.00**	Archive
☐	3 Feb 2019	Payment from	[redacted]	Refunded	$625.00 USD	-$27.80	**$597.20**	Archive
☐	29 Jan 2019	Payment from	[redacted]	Completed	₱993.77 PHP	-₱53.76	**₱940.01**	Refund
☐	21 Jan 2019	Payment from	[redacted]	Completed	₱5,586.27 PHP	-₱260.80	**₱5,325.47**	Refund
☐	18 Jan 2019	Payment from	[redacted]	Completed	₱27,345.13 PHP	-₱1,218.19	**₱26,126.94**	Refund



PHP
Past 90 days

Payments received	Shipping collected	Sales tax collected	PayPal fees
₱115,451.95	**₱0.00**	**₱0.00**	**-₱2,297.36**

Updated 3 hours ago



Jezreel Jaim is with **Meliza Zaneta Santos-Rabi**.
February 27, 2019 ·

How being open and present every AC with my tribelet, tribe leaders and reaching out to coaches land me a premium client.

Just a quick background, I almost gave up in closing this deal because I think I might not deliver the results required. Then I talked with coach Ice and get clarity.

With this experience I learned the secret on how to conquer doubts.

It's simple yet it seems difficult for me.

This secret:

1. Humbled me - it taught me that it's okay to make error & It's okay that you don't know everything.
2. Boost my confidence - With lots of encouragement it will push you to trust your self.
3. Made me a team player - You don't have to do it alone there's the tribe to help you.

The secret is being open, being vulnerable.

As Breńe Brown said "Vulnerability is not weakness, it is the best measure of courage"

If you have doubts, fear, & confusions be open so blessings can come in.

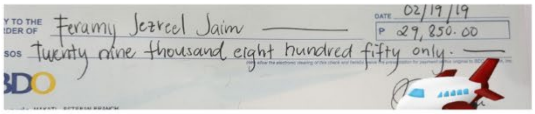
How about you, what's stopping you now to push that envelope?

Share it so the tribe can help you with that struggle.

And when the time comes that someone is struggling too, you'll be able to pay it forward.

P.S.
The amount is the 30% DP.

#accion



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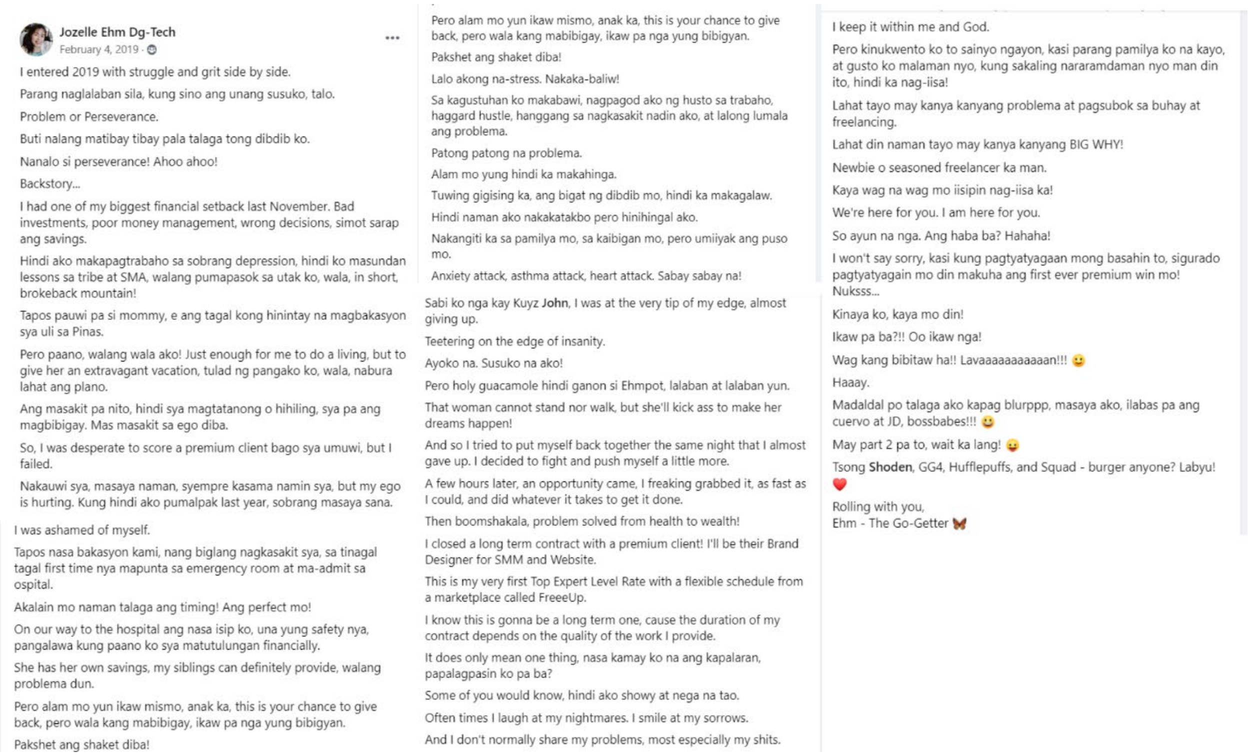
DER OF Feramy Jezreel Jaim
DATE 02/19/19
P 29,850.00
SOS twenty nine thousand eight hundred fifty only.



Jozelle Ehm Dg-Tech
February 4, 2019 ·

I entered 2019 with struggle and grit side by side.

Parang naglalaban sila, kung sino ang unang susuko, talo.

Problem or Perseverance.

Buti nalang matibay tibay pala talaga tong dibdib ko.

Nanalo si perseverance! Ahoo ahoo!

Backstory...

I had one of my biggest financial setback last November. Bad investments, poor money management, wrong decisions, simot sarap ang savings.

Hindi ako makapagtrabaho sa sobrang depression, hindi ko masundan lessons sa tribe at SMA, walang pumapasok sa utak ko, wala, in short, brokeback mountain!

Tapos pauwi pa si mommy, e ang tagal kong hinintay na magbakasyon sya uli sa Pinas.

Pero paano, walang wala ako! Just enough for me to do a living, but to give her an extravagant vacation, tulad ng pangako ko, wala, nabura lahat ang plano.

Ang masakit pa nito, hindi sya magtatanong o hihiling, sya pa ang magbibigay. Mas masakit sa ego diba.

So, I was desperate to score a premium client bago sya umuwi, but I failed.

Nakauwi sya, masaya naman, syempre kasama namin sya, but my ego is hurting. Kung hindi ako pumalpak last year, sobrang masaya sana.

I was ashamed of myself.

Tapos nasa bakasyon kami, nang biglang nagkasakit sya, sa tinagal tagal first time nya mapunta sa emergency room at ma-admit sa ospital.

Akalain mo naman talaga ang timing! Ang perfect mo!

On our way to the hospital ang nasa isip ko, una yung safety nya, pangalawa kung paano ko sya matutulungan financially.

She has her own savings, my siblings can definitely provide, walang problema dun.

Pero alam mo yun ikaw mismo, anak ka, this is your chance to give back, pero wala kang mabibigay, ikaw pa nga yung bibigyan.

Pakshet ang shaket diba!

Pero alam mo yun ikaw mismo, anak ka, this is your chance to give back, pero wala kang mabibigay, ikaw pa nga yung bibigyan.

Pakshet ang shaket diba!

Lalo akong na-stress. Nakaka-baliw!

Sa kagustuhan ko makabawi, nagpagod ako ng husto sa trabaho, haggard hustle, hanggang sa nagkasakit nadin ako, at lalong lumala ang problema.

Patong patong na problema.

Alam mo yung hindi ka makahinga.

Tuwing gigising ka, ang bigat ng dibdib mo, hindi ka makagalaw.

Hindi naman ako nakakatakbo pero hinihingal ako.

Nakangiti ka sa pamilya mo, sa kaibigan mo, pero umiiyak ang puso mo.

Anxiety attack, asthma attack, heart attack. Sabay sabay na!

Sabi ko nga kay Kuyz **John**, I was at the very tip of my edge, almost giving up.

Teetering on the edge of insanity.

Ayoko na. Susuko na ako!

Pero holy guacamole hindi ganon si Ehmpot, lalaban at lalaban yun.

That woman cannot stand nor walk, but she'll kick ass to make her dreams happen!

And so I tried to put myself back together the same night that I almost gave up. I decided to fight and push myself a little more.

A few hours later, an opportunity came, I freaking grabbed it, as fast as I could, and did whatever it takes to get it done.

Then boomshakala, problem solved from health to wealth!

I closed a long term contract with a premium client! I'll be their Brand Designer for SMM and Website.

This is my very first Top Expert Level Rate with a flexible schedule from a marketplace called FreeeUp.

I know this is gonna be a long term one, cause the duration of my contract depends on the quality of the work I provide.

It does only mean one thing, nasa kamay ko na ang kapalaran, papalagpasin ko pa ba?

Some of you would know, hindi ako showy at nega na tao.

Often times I laugh at my nightmares. I smile at my sorrows.

And I don't normally share my problems, most especially my shits.

I keep it within me and God.

Pero kinukwento ko to sainyo ngayon, kasi parang pamilya ko na kayo, at gusto ko malaman nyo, kung sakaling nararamdaman nyo man din ito, hindi ka nag-iisa!

Lahat tayo may kanya kanyang problema at pagsubok sa buhay at freelancing.

Lahat din naman tayo may kanya kanyang BIG WHY!

Newbie o seasoned freelancer ka man.

Kaya wag na wag mo iisipin nag-iisa ka!

We're here for you. I am here for you.

So ayun na nga. Ang haba ba? Hahaha!

I won't say sorry, kasi kung pagtyatyagaan mong basahin to, sigurado pagtyatyagain mo din makuha ang first ever premium win mo! Nuksss...

Kinaya ko, kaya mo din!

Ikaw pa ba?!! Oo ikaw nga!

Wag kang bibitaw ha!! Lavaaaaaaaaaaan!!! 😀

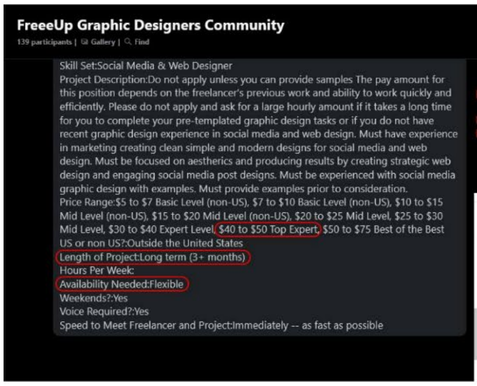
Haaay.

Madaldal po talaga ako kapag blurppp, masaya ako, ilabas pa ang cuervo at JD, bossbabes!!! 😀

May part 2 pa to, wait ka lang! 😛

Tsong **Shoden**, GG4, Hufflepuffs, and Squad - burger anyone? Labyu! ❤️

Rolling with you,
Ehm - The Go-Getter 🦋

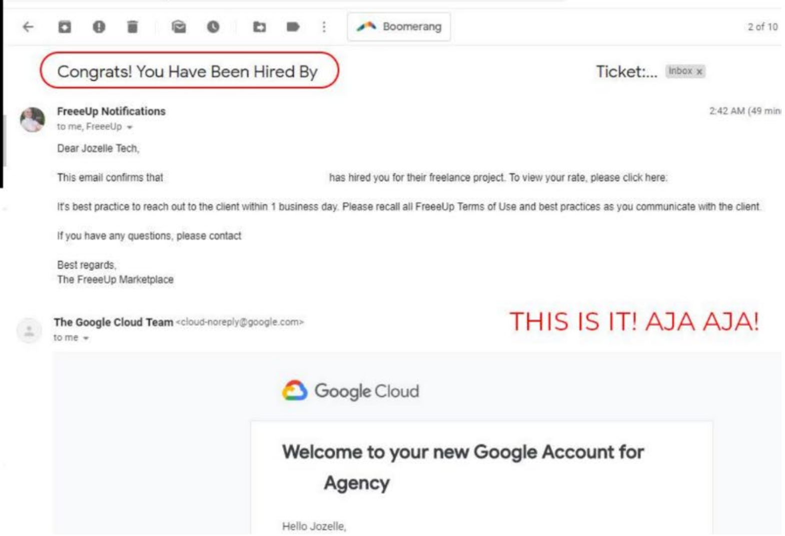


FreeeUp Graphic Designers Community

Skill Set:Social Media & Web Designer
Project Description:Do not apply unless you can provide samples The pay amount for this position depends on the freelancer's previous work and ability to work quickly and efficiently. Please do not apply and ask for a large hourly amount if it takes a long time for you to complete your pre-templated graphic design tasks or if you do not have recent graphic design experience in social media and web design. Must have experience in marketing creating clean simple and modern designs for social media and web design. Must be focused on aestherics and producing results by creating strategic web design and engaging social media post designs. Must be experienced with social media graphic design with examples. Must provide examples prior to consideration.
Price Range:$5 to $7 Basic Level (non-US), $7 to $10 Basic Level (non-US), $10 to $15 Mid Level (non-US), $15 to $20 Mid Level (non-US), $20 to $25 Mid Level, $25 to $30 Mid Level, $30 to $40 Expert Level, $40 to $50 Top Expert, $50 to $75 Best of the Best
US or non US?:Outside the United States
Length of Project:Long term (3+ months)
Hours Per Week:
Availability Needed:Flexible
Weekends?:Yes
Voice Required?:Yes
Speed to Meet Freelancer and Project:Immediately -- as fast as possible

DEMAND = PAIN POINT

IT'S ALL ABOUT PERSPECTIVE!



Congrats! You Have Been Hired By Ticket:... Inbox ×

FreeeUp Notifications
to me, FreeeUp
2:42 AM (49 min

Dear Jozelle Tech,

This email confirms that has hired you for their freelance project. To view your rate, please click here.

It's best practice to reach out to the client within 1 business day. Please recall all FreeeUp Terms of Use and best practices as you communicate with the client.

If you have any questions, please contact

Best regards,
The FreeeUp Marketplace

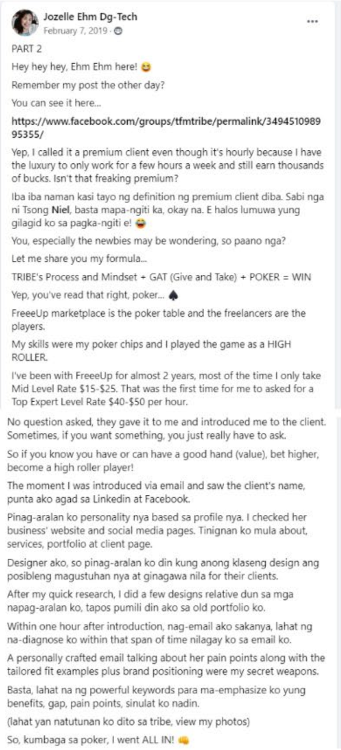
The Google Cloud Team <cloud-noreply@google.com>
to me

THIS IS IT! AJA AJA!

Google Cloud

Welcome to your new Google Account for Agency

Hello Jozelle,



Jozelle Ehm Dg-Tech
February 7, 2019 ·

PART 2

Hey hey hey, Ehm Ehm here! 😆

Remember my post the other day?

You can see it here...

https://www.facebook.com/groups/tfmtribe/permalink/349451098995355/

Yep, I called it a premium client even though it's hourly because I have the luxury to only work for a few hours a week and still earn thousands of bucks. Isn't that freaking premium?

Iba iba naman kasi tayo ng definition ng premium client diba. Sabi nga ni Tsong **Niel**, basta mapa-ngiti ka, okay na. E halos lumuwa yung gilagid ko sa pagka-ngiti e! 😂

You, especially the newbies may be wondering, so paano nga?

Let me share you my formula...

TRIBE's Process and Mindset + GAT (Give and Take) + POKER = WIN

Yep, you've read that right, poker... ♠

FreeeUp marketplace is the poker table and the freelancers are the players.

My skills were my poker chips and I played the game as a HIGH ROLLER.

I've been with FreeeUp for almost 2 years, most of the time I only take Mid Level Rate $15-$25. That was the first time for me to asked for a Top Expert Level Rate $40-$50 per hour.

No question asked, they gave it to me and introduced me to the client. Sometimes, if you want something, you just really have to ask.

So if you know you have or can have a good hand (value), bet higher, become a high roller player!

The moment I was introduced via email and saw the client's name, punta ako agad sa Linkedin at Facebook.

Pinag-aralan ko personality nya based sa profile nya. I checked her business' website and social media pages. Tinignan ko mula about, services, portfolio at client page.

Designer ako, so pinag-aralan ko din kung anong klaseng design ang posibleng magustuhan nya at ginagawa nila for their clients.

After my quick research, I did a few designs relative dun sa mga napag-aralan ko, tapos pumili din ako sa old portfolio ko.

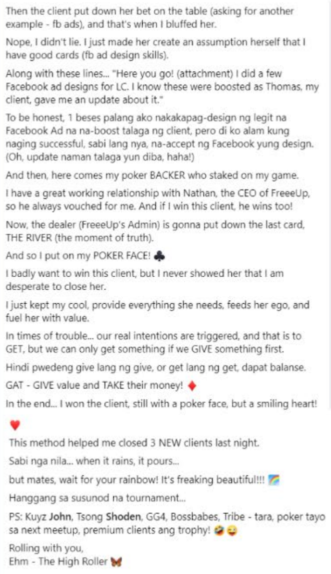
Within one hour after introduction, nag-email ako sakanya, lahat ng na-diagnose ko within that span of time nilagay ko sa email ko.

A personally crafted email talking about her pain points along with the tailored fit examples plus brand positioning were my secret weapons.

Basta, lahat na ng powerful keywords para ma-emphasize ko yung benefits, gap, pain points, sinulat ko nadin.

(lahat yan natutunan ko dito sa tribe, view my photos)

So, kumbaga sa poker, I went ALL IN! 👊



Then the client put down her bet on the table (asking for another example - fb ads), and that's when I bluffed her.

Nope, I didn't lie. I just made her create an assumption herself that I have good cards (fb ad design skills).

Along with these lines... "Here you go! (attachment) I did a few Facebook ad designs for LC. I know these were boosted as Thomas, my client, gave me an update about it."

To be honest, 1 beses palang ako nakakapag-design ng legit na Facebook Ad na na-boost talaga ng client, pero di ko alam kung naging successful, sabi lang nya, na-accept ng Facebook yung design. (Oh, update naman talaga yun diba, haha!)

And then, here comes my poker BACKER who staked on my game.

I have a great working relationship with Nathan, the CEO of FreeeUp, so he always vouched for me. And if I win this client, he wins too!

Now, the dealer (FreeeUp's Admin) is gonna put down the last card, THE RIVER (the moment of truth).

And so I put on my POKER FACE! ♣

I badly want to win this client, but I never showed her that I am desperate to close her.

I just kept my cool, provide everything she needs, feeds her ego, and fuel her with value.

In times of trouble... our real intentions are triggered, and that is to GET, but we can only get something if we GIVE something first.

Hindi pwedeng give lang ng give, or get lang ng get, dapat balanse.

GAT - GIVE value and TAKE their money! ♦

In the end... I won the client, still with a poker face, but a smiling heart! ♥

This method helped me closed 3 NEW clients last night.

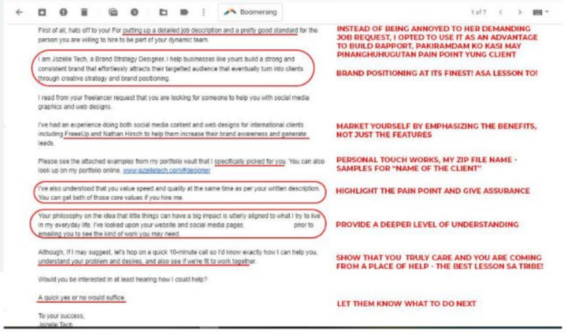
Sabi nga nila... when it rains, it pours...

but mates, wait for your rainbow! It's freaking beautiful!!! 🌈

Hanggang sa susunod na tournament...

PS: Kuyz **John**, Tsong **Shoden**, GG4, Bossbabes, Tribe - tara, poker tayo sa next meetup, premium clients ang trophy! 🤣😜

Rolling with you,
Ehm - The High Roller 🦋



First of all, hats off to you! For putting up a detailed job description and a pretty good standard for the person you are willing to hire to be part of your dynamic team.

I am Jozelle Tech, a Brand Strategy Designer. I help businesses like yours build a strong and consistent brand that effortlessly attracts their targetted audience that eventually turn into clients through creative strategy and brand positioning.

I read from your freelancer request that you are looking for someone to help you with social media graphics and web designs.

I've had an experience doing both social media content and web designs for international clients including FreeeUp and Nathan Hirsch to help them increase their brand awareness and generate leads.

Please see the attached examples from my portfolio vault that I specifically picked for you. You can also look up on my portfolio online. www.jozelletech.com/#designer

I've also understood that you value speed and quality at the same time as per your written description. You can get both of those core values if you hire me.

Your philosophy on the idea that little things can have a big impact is utterly aligned to what I try to live in my everyday life. I've looked upon your website and social media pages prior to emailing you to see the kind of work you may need.

Although, If I may suggest, let's hop on a quick 10-minute call so I'd know exactly how I can help you, understand your problem and desires, and also see if we're fit to work together.

Would you be interested in at least hearing how I could help?

A quick yes or no would suffice.

To your success,
Jozelle Tech

INSTEAD OF BEING ANNOYED TO HER DEMANDING JOB REQUEST, I OPTED TO USE IT AS AN ADVANTAGE TO BUILD RAPPORT, PAKIRAMDAM KO KASI MAY PINANGHUHUGUTAN PAIN POINT YUNG CLIENT

BRAND POSITIONING AT ITS FINEST! ASA LESSON TO!

MARKET YOURSELF BY EMPHASIZING THE BENEFITS, NOT JUST THE FEATURES

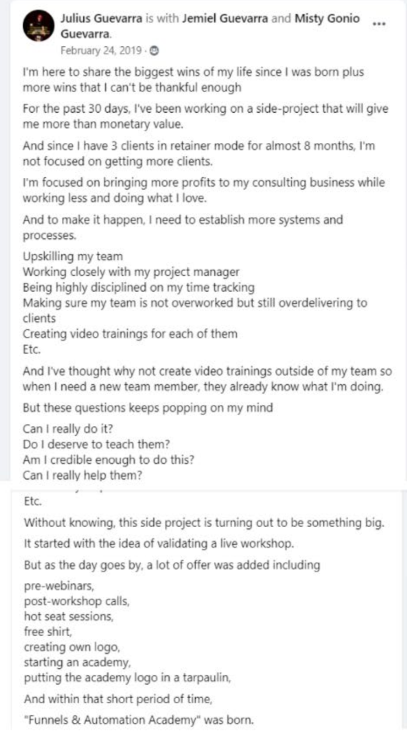
PERSONAL TOUCH WORKS, MY ZIP FILE NAME - SAMPLES FOR "NAME OF THE CLIENT"

HIGHLIGHT THE PAIN POINT AND GIVE ASSURANCE

PROVIDE A DEEPER LEVEL OF UNDERSTANDING

SHOW THAT YOU TRULY CARE AND YOU ARE COMING FROM A PLACE OF HELP - THE BEST LESSON SA TRIBE!

LET THEM KNOW WHAT TO DO NEXT



Julius Guevarra is with **Jemiel Guevarra** and **Misty Gonio Guevarra**.
February 24, 2019 ·

I'm here to share the biggest wins of my life since I was born plus more wins that I can't be thankful enough

For the past 30 days, I've been working on a side-project that will give me more than monetary value.

And since I have 3 clients in retainer mode for almost 8 months, I'm not focused on getting more clients.

I'm focused on bringing more profits to my consulting business while working less and doing what I love.

And to make it happen, I need to establish more systems and processes.

Upskilling my team
Working closely with my project manager
Being highly disciplined on my time tracking
Making sure my team is not overworked but still overdelivering to clients
Creating video trainings for each of them
Etc.

And I've thought why not create video trainings outside of my team so when I need a new team member, they already know what I'm doing.

But these questions keeps popping on my mind

Can I really do it?
Do I deserve to teach them?
Am I credible enough to do this?
Can I really help them?
Etc.

Without knowing, this side project is turning out to be something big.

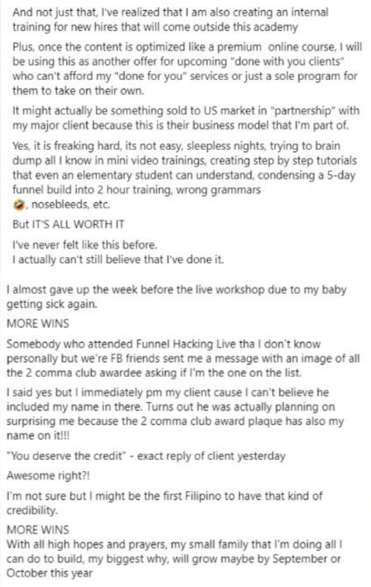
It started with the idea of validating a live workshop.

But as the day goes by, a lot of offer was added including

pre-webinars,
post-workshop calls,
hot seat sessions,
free shirt,
creating own logo,
starting an academy,
putting the academy logo in a tarpaulin,

And within that short period of time,

"Funnels & Automation Academy" was born.



And not just that, I've realized that I am also creating an internal training for new hires that will come outside this academy

Plus, once the content is optimized like a premium online course, I will be using this as another offer for upcoming "done with you clients" who can't afford my "done for you" services or just a sole program for them to take on their own.

It might actually be something sold to US market in "partnership" with my major client because this is their business model that I'm part of.

Yes, it is freaking hard, its not easy, sleepless nights, trying to brain dump all I know in mini video trainings, creating step by step tutorials that even an elementary student can understand, condensing a 5-day funnel build into 2 hour training, wrong grammars 🤣, nosebleeds, etc.

But IT'S ALL WORTH IT

I've never felt like this before.
I actually can't still believe that I've done it.

I almost gave up the week before the live workshop due to my baby getting sick again.

MORE WINS

Somebody who attended Funnel Hacking Live tha I don't know personally but we're FB friends sent me a message with an image of all the 2 comma club awardee asking if I'm the one on the list.

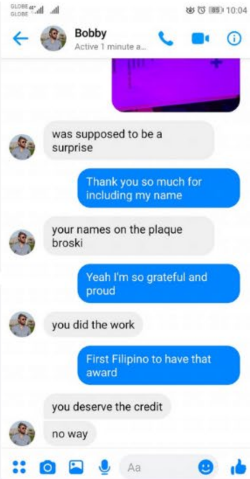
I said yes but I immediately pm my client cause I can't believe he included my name in there. Turns out he was actually planning on surprising me because the 2 comma club award plaque has also my name on it!!!

"You deserve the credit" - exact reply of client yesterday

Awesome right?!

I'm not sure but I might be the first Filipino to have that kind of credibility.

MORE WINS
With all high hopes and prayers, my small family that I'm doing all I can do to build, my biggest why, will grow maybe by September or October this year



was supposed to be a surprise

Thank you so much for including my name

your names on the plaque broski

Yeah I'm so grateful and proud

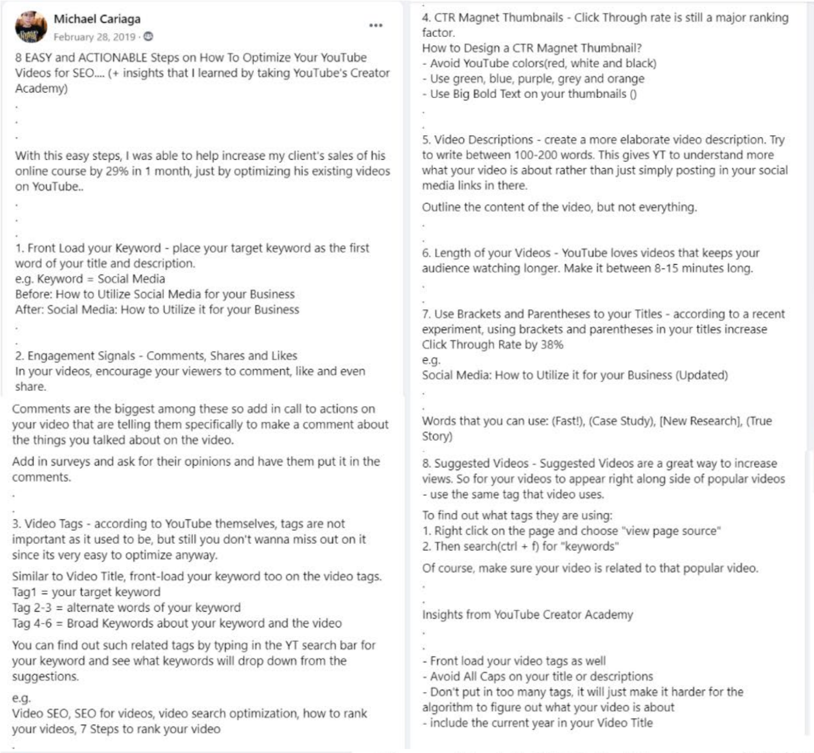
you did the work

First Filipino to have that award

you deserve the credit

no way

$1,000,000+
ClickFunnels Earners



Michael Cariaga
February 28, 2019 ·

8 EASY and ACTIONABLE Steps on How To Optimize Your YouTube Videos for SEO.... (+ insights that I learned by taking YouTube's Creator Academy)

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With this easy steps, I was able to help increase my client's sales of his online course by 29% in 1 month, just by optimizing his existing videos on YouTube..

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1. Front Load your Keyword - place your target keyword as the first word of your title and description.
e.g. Keyword = Social Media
Before: How to Utilize Social Media for your Business
After: Social Media: How to Utilize it for your Business

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2. Engagement Signals - Comments, Shares and Likes
In your videos, encourage your viewers to comment, like and even share.

Comments are the biggest among these so add in call to actions on your video that are telling them specifically to make a comment about the things you talked about on the video.

Add in surveys and ask for their opinions and have them put it in the comments.

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3. Video Tags - according to YouTube themselves, tags are not important as it used to be, but still you don't wanna miss out on it since its very easy to optimize anyway.

Similar to Video Title, front-load your keyword too on the video tags.
Tag1 = your target keyword
Tag 2-3 = alternate words of your keyword
Tag 4-6 = Broad Keywords about your keyword and the video

You can find out such related tags by typing in the YT search bar for your keyword and see what keywords will drop down from the suggestions.

e.g.
Video SEO, SEO for videos, video search optimization, how to rank your videos, 7 Steps to rank your video

.

4. CTR Magnet Thumbnails - Click Through rate is still a major ranking factor.
How to Design a CTR Magnet Thumbnail?
- Avoid YouTube colors(red, white and black)
- Use green, blue, purple, grey and orange
- Use Big Bold Text on your thumbnails ()

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5. Video Descriptions - create a more elaborate video description. Try to write between 100-200 words. This gives YT to understand more what your video is about rather than just simply posting in your social media links in there.

Outline the content of the video, but not everything.

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6. Length of your Videos - YouTube loves videos that keeps your audience watching longer. Make it between 8-15 minutes long.

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7. Use Brackets and Parentheses to your Titles - according to a recent experiment, using brackets and parentheses in your titles increase Click Through Rate by 38%
e.g.
Social Media: How to Utilize it for your Business (Updated)

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Words that you can use: (Fast!), (Case Study), [New Research], (True Story)

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8. Suggested Videos - Suggested Videos are a great way to increase views. So for your videos to appear right along side of popular videos - use the same tag that video uses.

To find out what tags they are using:
1. Right click on the page and choose "view page source"
2. Then search(ctrl + f) for "keywords"

Of course, make sure your video is related to that popular video.

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Insights from YouTube Creator Academy

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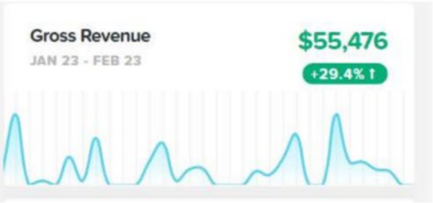
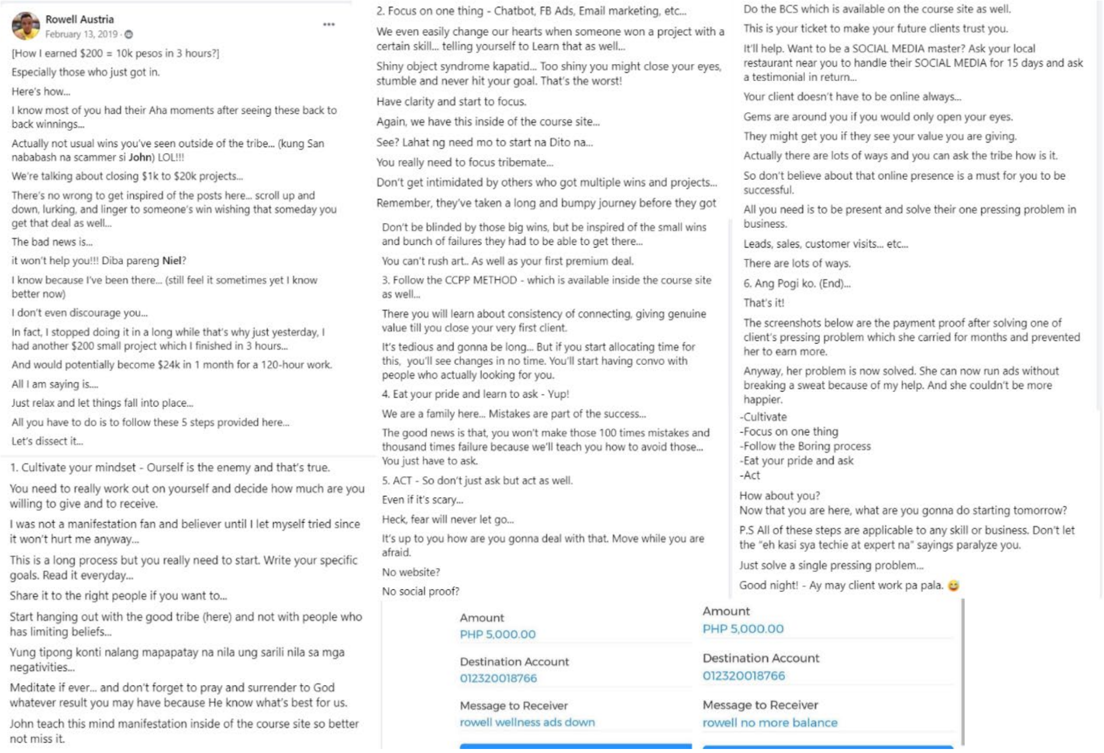
- Front load your video tags as well
- Avoid All Caps on your title or descriptions
- Don't put in too many tags, it will just make it harder for the algorithm to figure out what your video is about
- include the current year in your Video Title





Rowell Austria
February 13, 2019 ·

[How I earned $200 = 10k pesos in 3 hours?]

Especially those who just got in.

Here's how...

I know most of you had their Aha moments after seeing these back to back winnings...

Actually not usual wins you've seen outside of the tribe... (kung San nababash na scammer si **John**) LOL!!!

We're talking about closing $1k to $20k projects...

There's no wrong to get inspired of the posts here... scroll up and down, lurking, and linger to someone's win wishing that someday you get that deal as well...

The bad news is...

it won't help you!!! Diba pareng **Niel**?

I know because I've been there... (still feel it sometimes yet I know better now)

I don't even discourage you...

In fact, I stopped doing it in a long while that's why just yesterday, I had another $200 small project which I finished in 3 hours...

And would potentially become $24k in 1 month for a 120-hour work.

All I am saying is....

Just relax and let things fall into place...

All you have to do is to follow these 5 steps provided here...

Let's dissect it...

1. Cultivate your mindset - Ourself is the enemy and that's true.

You need to really work out on yourself and decide how much are you willing to give and to receive.

I was not a manifestation fan and believer until I let myself tried since it won't hurt me anyway...

This is a long process but you really need to start. Write your specific goals. Read it everyday...

Share it to the right people if you want to...

Start hanging out with the good tribe (here) and not with people who has limiting beliefs...

Yung tipong konti nalang mapapatay na nila ung sarili nila sa mga negativities...

Meditate if ever... and don't forget to pray and surrender to God whatever result you may have because He know what's best for us.

John teach this mind manifestation inside of the course site so better not miss it.

2. Focus on one thing - Chatbot, FB Ads, Email marketing, etc...

We even easily change our hearts when someone won a project with a certain skill... telling yourself to Learn that as well...

Shiny object syndrome kapatid... Too shiny you might close your eyes, stumble and never hit your goal. That's the worst!

Have clarity and start to focus.

Again, we have this inside of the course site...

See? Lahat ng need mo to start na Dito na...

You really need to focus tribemate...

Don't get intimidated by others who got multiple wins and projects...

Remember, they've taken a long and bumpy journey before they got

Don't be blinded by those big wins, but be inspired of the small wins and bunch of failures they had to be able to get there...

You can't rush art.. As well as your first premium deal.

3. Follow the CCPP METHOD - which is available inside the course site as well...

There you will learn about consistency of connecting, giving genuine value till you close your very first client.

It's tedious and gonna be long... But if you start allocating time for this, you'll see changes in no time. You'll start having convo with people who actually looking for you.

4. Eat your pride and learn to ask - Yup!

We are a family here... Mistakes are part of the success...

The good news is that, you won't make those 100 times mistakes and thousand times failure because we'll teach you how to avoid those... You just have to ask.

5. ACT - So don't just ask but act as well.

Even if it's scary...

Heck, fear will never let go...

It's up to you how are you gonna deal with that. Move while you are afraid.

No website?

No social proof?

Do the BCS which is available on the course site as well.

This is your ticket to make your future clients trust you.

It'll help. Want to be a SOCIAL MEDIA master? Ask your local restaurant near you to handle their SOCIAL MEDIA for 15 days and ask a testimonial in return...

Your client doesn't have to be online always...

Gems are around you if you would only open your eyes.

They might get you if they see your value you are giving.

Actually there are lots of ways and you can ask the tribe how is it.

So don't believe about that online presence is a must for you to be successful.

All you need is to be present and solve their one pressing problem in business.

Leads, sales, customer visits... etc...

There are lots of ways.

6. Ang Pogi ko. (End)...

That's it!

The screenshots below are the payment proof after solving one of client's pressing problem which she carried for months and prevented her to earn more.

Anyway, her problem is now solved. She can now run ads without breaking a sweat because of my help. And she couldn't be more happier.

-Cultivate
-Focus on one thing
-Follow the Boring process
-Eat your pride and ask
-Act

How about you?
Now that you are here, what are you gonna do starting tomorrow?

P.S All of these steps are applicable to any skill or business. Don't let the "eh kasi sya techie at expert na" sayings paralyze you.

Just solve a single pressing problem...

Good night! - Ay may client work pa pala. 😅

Amount
PHP 5,000.00

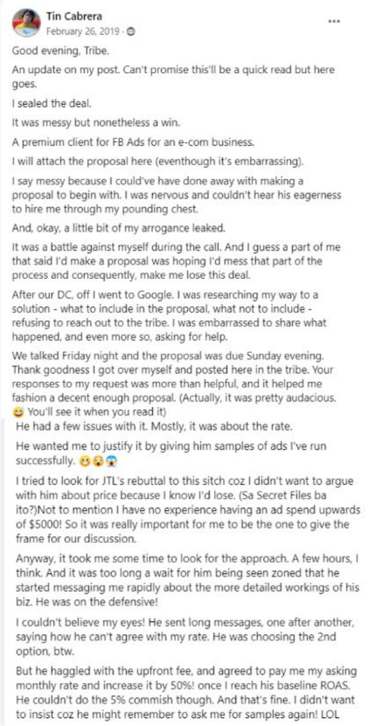
Destination Account
012320018766

Message to Receiver
rowell wellness ads down

Amount
PHP 5,000.00

Destination Account
012320018766

Message to Receiver
rowell no more balance



Tin Cabrera
February 26, 2019 ·

Good evening, Tribe.

An update on my post. Can't promise this'll be a quick read but here goes.

I sealed the deal.

It was messy but nonetheless a win.

A premium client for FB Ads for an e-com business.

I will attach the proposal here (eventhough it's embarrassing).

I say messy because I could've have done away with making a proposal to begin with. I was nervous and couldn't hear his eagerness to hire me through my pounding chest.

And, okay, a little bit of my arrogance leaked.

It was a battle against myself during the call. And I guess a part of me that said I'd make a proposal was hoping I'd mess that part of the process and consequently, make me lose this deal.

After our DC, off I went to Google. I was researching my way to a solution - what to include in the proposal, what not to include - refusing to reach out to the tribe. I was embarrassed to share what happened, and even more so, asking for help.

We talked Friday night and the proposal was due Sunday evening. Thank goodness I got over myself and posted here in the tribe. Your responses to my request was more than helpful, and it helped me fashion a decent enough proposal. (Actually, it was pretty audacious. 😅 You'll see it when you read it)

He had a few issues with it. Mostly, it was about the rate.

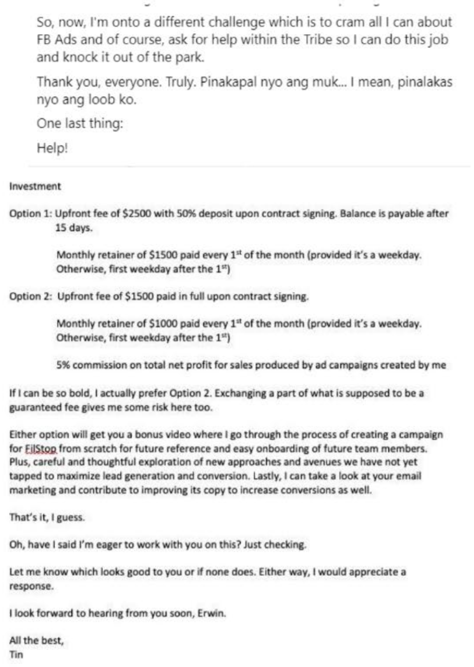
He wanted me to justify it by giving him samples of ads I've run successfully. 😬😲😱

I tried to look for JTL's rebuttal to this sitch coz I didn't want to argue with him about price because I know I'd lose. (Sa Secret Files ba ito?)Not to mention I have no experience having an ad spend upwards of $5000! So it was really important for me to be the one to give the frame for our discussion.

Anyway, it took me some time to look for the approach. A few hours, I think. And it was too long a wait for him being seen zoned that he started messaging me rapidly about the more detailed workings of his biz. He was on the defensive!

I couldn't believe my eyes! He sent long messages, one after another, saying how he can't agree with my rate. He was choosing the 2nd option, btw.

But he haggled with the upfront fee, and agreed to pay me my asking monthly rate and increase it by 50%! once I reach his baseline ROAS. He couldn't do the 5% commish though. And that's fine. I didn't want to insist coz he might remember to ask me for samples again! LOL



So, now, I'm onto a different challenge which is to cram all I can about FB Ads and of course, ask for help within the Tribe so I can do this job and knock it out of the park.

Thank you, everyone. Truly. Pinakapal nyo ang muk... I mean, pinalakas nyo ang loob ko.

One last thing:

Help!

Investment

Option 1: Upfront fee of $2500 with 50% deposit upon contract signing. Balance is payable after 15 days.

Monthly retainer of $1500 paid every 1st of the month (provided it's a weekday. Otherwise, first weekday after the 1st)

Option 2: Upfront fee of $1500 paid in full upon contract signing.

Monthly retainer of $1000 paid every 1st of the month (provided it's a weekday. Otherwise, first weekday after the 1st)

5% commission on total net profit for sales produced by ad campaigns created by me

If I can be so bold, I actually prefer Option 2. Exchanging a part of what is supposed to be a guaranteed fee gives me some risk here too.

Either option will get you a bonus video where I go through the process of creating a campaign for FilStop from scratch for future reference and easy onboarding of future team members. Plus, careful and thoughtful exploration of new approaches and avenues we have not yet tapped to maximize lead generation and conversion. Lastly, I can take a look at your email marketing and contribute to improving its copy to increase conversions as well.

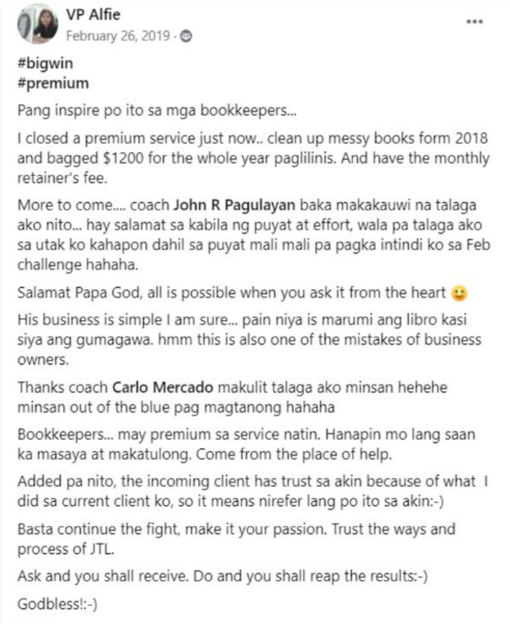
That's it, I guess.

Oh, have I said I'm eager to work with you on this? Just checking.

Let me know which looks good to you or if none does. Either way, I would appreciate a response.

I look forward to hearing from you soon, Erwin.

All the best,
Tin



VP Alfie
February 26, 2019 ·

#bigwin
#premium

Pang inspire po ito sa mga bookkeepers...

I closed a premium service just now.. clean up messy books form 2018 and bagged $1200 for the whole year paglilinis. And have the monthly retainer's fee.

More to come.... coach **John R Pagulayan** baka makakauwi na talaga ako nito... hay salamat sa kabila ng puyat at effort, wala pa talaga ako sa utak ko kahapon dahil sa puyat mali mali pa pagka intindi ko sa Feb challenge hahaha.

Salamat Papa God, all is possible when you ask it from the heart 😃

His business is simple I am sure... pain niya is marumi ang libro kasi siya ang gumagawa. hmm this is also one of the mistakes of business owners.

Thanks coach **Carlo Mercado** makulit talaga ako minsan hehehe minsan out of the blue pag magtanong hahaha

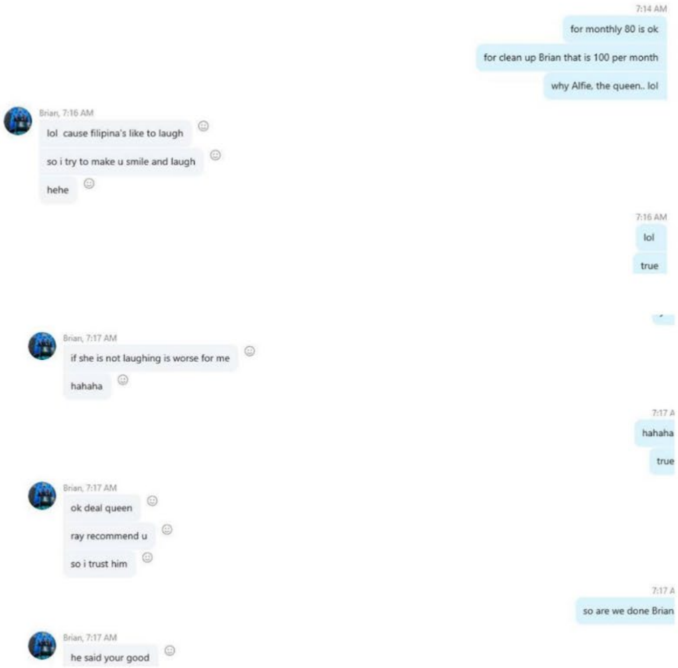
Bookkeepers... may premium sa service natin. Hanapin mo lang saan ka masaya at makatulong. Come from the place of help.

Added pa nito, the incoming client has trust sa akin because of what I did sa current client ko, so it means nirefer lang po ito sa akin:-)

Basta continue the fight, make it your passion. Trust the ways and process of JTL.

Ask and you shall receive. Do and you shall reap the results:-)

Godbless!:-)



7:14 AM
for monthly 80 is ok
for clean up Brian that is 100 per month
why Alfie, the queen.. lol

Brian, 7:16 AM
lol cause filipina's like to laugh
so i try to make u smile and laugh
hehe

7:16 AM
lol
true

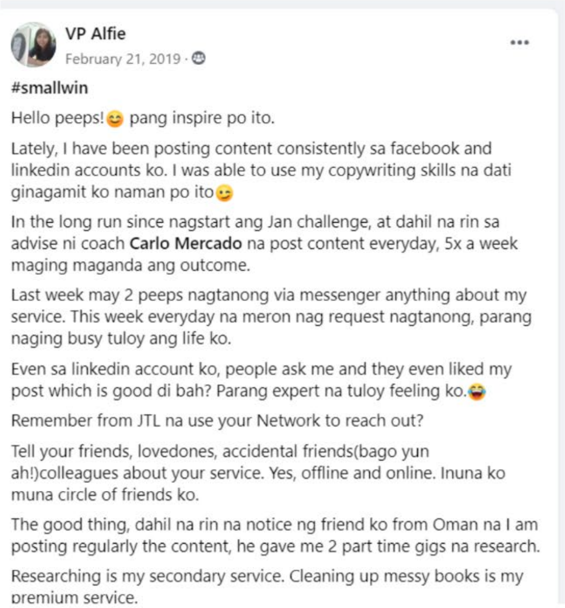
Brian, 7:17 AM
if she is not laughing is worse for me
hahaha

7:17 A
hahaha
true

Brian, 7:17 AM
ok deal queen
ray recommend u
so i trust him

7:17 A
so are we done Brian

Brian, 7:17 AM
he said your good



VP Alfie
February 21, 2019 ·

#smallwin

Hello peeps!😊 pang inspire po ito.

Lately, I have been posting content consistently sa facebook and linkedin accounts ko. I was able to use my copywriting skills na dati ginagamit ko naman po ito😉

In the long run since nagstart ang Jan challenge, at dahil na rin sa advise ni coach **Carlo Mercado** na post content everyday, 5x a week maging maganda ang outcome.

Last week may 2 peeps nagtanong via messenger anything about my service. This week everyday na meron nag request nagtanong, parang naging busy tuloy ang life ko.

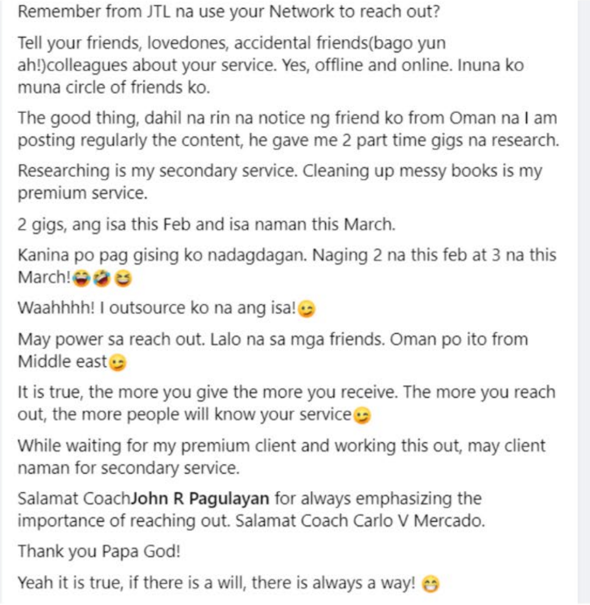
Even sa linkedin account ko, people ask me and they even liked my post which is good di bah? Parang expert na tuloy feeling ko.😂

Remember from JTL na use your Network to reach out?

Tell your friends, lovedones, accidental friends(bago yun ah!)colleagues about your service. Yes, offline and online. Inuna ko muna circle of friends ko.

The good thing, dahil na rin na notice ng friend ko from Oman na I am posting regularly the content, he gave me 2 part time gigs na research.

Researching is my secondary service. Cleaning up messy books is my premium service.



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Researching is my secondary service. Cleaning up messy books is my premium service.

2 gigs, ang isa this Feb and isa naman this March.

Kanina po pag gising ko nadagdagan. Naging 2 na this feb at 3 na this March!😂🤣😆

Waahhhh! I outsource ko na ang isa!😉

May power sa reach out. Lalo na sa mga friends. Oman po ito from Middle east😉

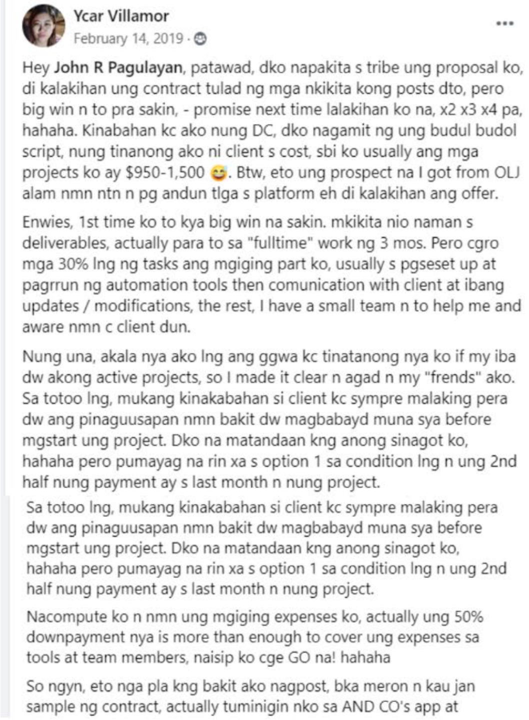
It is true, the more you give the more you receive. The more you reach out, the more people will know your service😉

While waiting for my premium client and working this out, may client naman for secondary service.

Salamat Coach**John R Pagulayan** for always emphasizing the importance of reaching out. Salamat Coach Carlo V Mercado.

Thank you Papa God!

Yeah it is true, if there is a will, there is always a way! 😁



Ycar Villamor
February 14, 2019 ·

Hey **John R Pagulayan**, patawad, dko napakita s tribe ung proposal ko, di kalakihan ung contract tulad ng mga nkikita kong posts dto, pero big win n to pra sakin, - promise next time lalakihan ko na, x2 x3 x4 pa, hahaha. Kinabahan kc ako nung DC, dko nagamit ng ung budul budol script, nung tinanong ako ni client s cost, sbi ko usually ang mga projects ko ay $950-1,500 😄. Btw, eto ung prospect na I got from OLJ alam nmn ntn n pg andun tlga s platform eh di kalakihan ang offer.

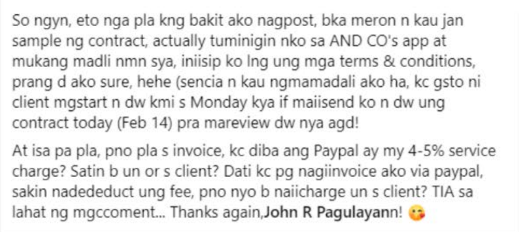
Enwies, 1st time ko to kya big win na sakin. mkikita nio naman s deliverables, actually para to sa "fulltime" work ng 3 mos. Pero cgro mga 30% lng ng tasks ang mgiging part ko, usually s pgseset up at pagrrun ng automation tools then comunication with client at ibang updates / modifications, the rest, I have a small team n to help me and aware nmn c client dun.

Nung una, akala nya ako lng ang ggwa kc tinatanong nya ko if my iba dw akong active projects, so I made it clear n agad n my "frends" ako. Sa totoo lng, mukang kinakabahan si client kc sympre malaking pera dw ang pinaguusapan nmn bakit dw magbabayd muna sya before mgstart ung project. Dko na matandaan kng anong sinagot ko, hahaha pero pumayag na rin xa s option 1 sa condition lng n ung 2nd half nung payment ay s last month n nung project.

Sa totoo lng, mukang kinakabahan si client kc sympre malaking pera dw ang pinaguusapan nmn bakit dw magbabayd muna sya before mgstart ung project. Dko na matandaan kng anong sinagot ko, hahaha pero pumayag na rin xa s option 1 sa condition lng n ung 2nd half nung payment ay s last month n nung project.

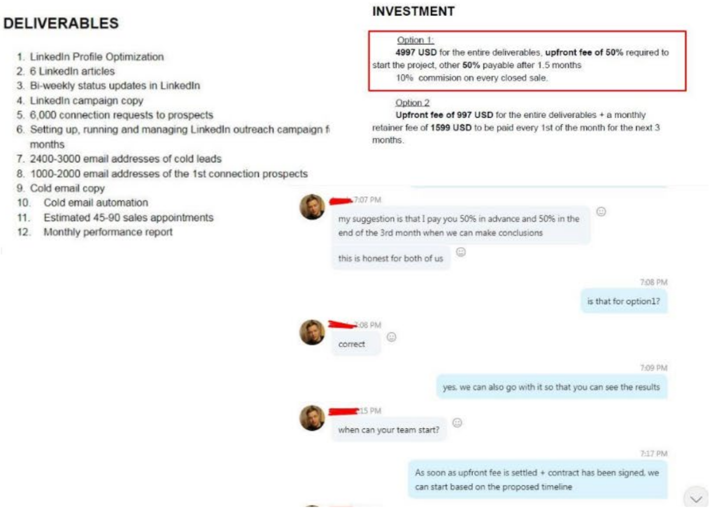
Nacompute ko n nmn ung mgiging expenses ko, actually ung 50% downpayment nya is more than enough to cover ung expenses sa tools at team members, naisip ko cge GO na! hahaha

So ngyn, eto nga pla kng bakit ako nagpost, bka meron n kau jan sample ng contract, actually tuminigin nko sa AND CO's app at



So ngyn, eto nga pla kng bakit ako nagpost, bka meron n kau jan sample ng contract, actually tuminigin nko sa AND CO's app at mukang madli nmn sya, iniisip ko lng ung mga terms & conditions, prang d ako sure, hehe (sencia n kau ngmamadali ako ha, kc gsto ni client mgstart n dw kmi s Monday kya if maiisend ko n dw ung contract today (Feb 14) pra mareview dw nya agd!

At isa pa pla, pno pla s invoice, kc diba ang Paypal ay my 4-5% service charge? Satin b un or s client? Dati kc pg nagiinvoice ako via paypal, sakin nadededuct ung fee, pno nyo b naiicharge un s client? TIA sa lahat ng mgccoment... Thanks again,**John R Pagulayan**n! 😘



DELIVERABLES

1. LinkedIn Profile Optimization
2. 6 LinkedIn articles
3. Bi-weekly status updates in LinkedIn
4. LinkedIn campaign copy
5. 6,000 connection requests to prospects
6. Setting up, running and managing LinkedIn outreach campaign f months
7. 2400-3000 email addresses of cold leads
8. 1000-2000 email addresses of the 1st connection prospects
9. Cold email copy
10. Cold email automation
11. Estimated 45-90 sales appointments
12. Monthly performance report

INVESTMENT

Option 1:
4997 USD for the entire deliverables, **upfront fee of 50%** required to start the project, other **50%** payable after 1.5 months
10% commision on every closed sale.

Option 2
Upfront fee of 997 USD for the entire deliverables + a monthly retainer fee of **1599 USD** to be paid every 1st of the month for the next 3 months.

[redacted] 7:07 PM
my suggestion is that I pay you 50% in advance and 50% in the end of the 3rd month when we can make conclusions
this is honest for both of us

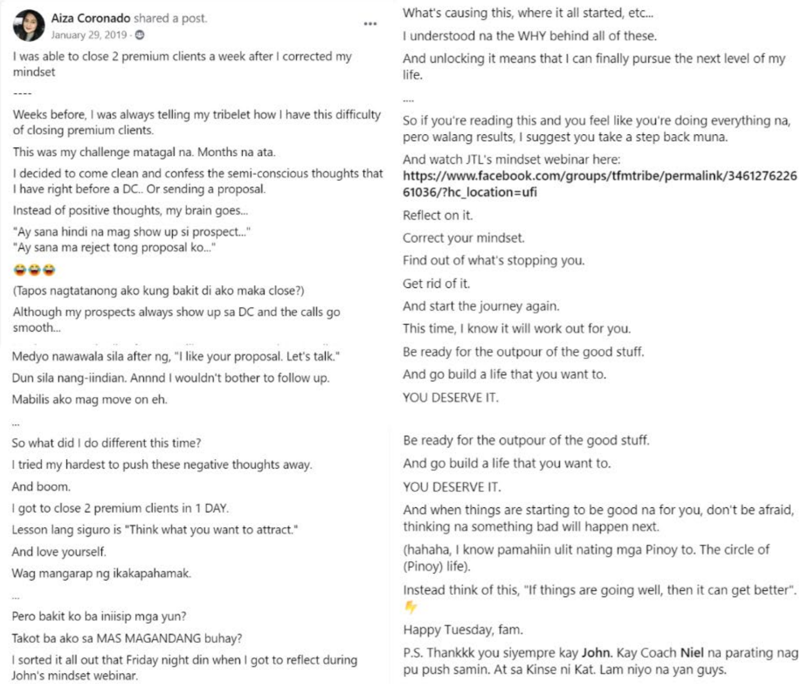
7:08 PM
is that for option1?

[redacted] 08 PM
correct

7:09 PM
yes. we can also go with it so that you can see the results

[redacted] 15 PM
when can your team start?

7:17 PM
As soon as upfront fee is settled + contract has been signed. we can start based on the proposed timeline



Aiza Coronado shared a post.
January 29, 2019 ·

I was able to close 2 premium clients a week after I corrected my mindset

----

Weeks before, I was always telling my tribelet how I have this difficulty of closing premium clients.

This was my challenge matagal na. Months na ata.

I decided to come clean and confess the semi-conscious thoughts that I have right before a DC.. Or sending a proposal.

Instead of positive thoughts, my brain goes...

"Ay sana hindi na mag show up si prospect..."
"Ay sana ma reject tong proposal ko..."

😂😂😂

(Tapos nagtatanong ako kung bakit di ako maka close?)

Although my prospects always show up sa DC and the calls go smooth...

Medyo nawawala sila after ng, "I like your proposal. Let's talk."

Dun sila nang-iindian. Annnd I wouldn't bother to follow up.

Mabilis ako mag move on eh.

...

So what did I do different this time?

I tried my hardest to push these negative thoughts away.

And boom.

I got to close 2 premium clients in 1 DAY.

Lesson lang siguro is "Think what you want to attract."

And love yourself.

Wag mangarap ng ikakapahamak.

...

Pero bakit ko ba iniisip mga yun?

Takot ba ako sa MAS MAGANDANG buhay?

I sorted it all out that Friday night din when I got to reflect during John's mindset webinar.

What's causing this, where it all started, etc...

I understood na the WHY behind all of these.

And unlocking it means that I can finally pursue the next level of my life.

....

So if you're reading this and you feel like you're doing everything na, pero walang results, I suggest you take a step back muna.

And watch JTL's mindset webinar here:
https://www.facebook.com/groups/tfmtribe/permalink/346127622661036/?hc_location=ufi

Reflect on it.

Correct your mindset.

Find out of what's stopping you.

Get rid of it.

And start the journey again.

This time, I know it will work out for you.

Be ready for the outpour of the good stuff.

And go build a life that you want to.

YOU DESERVE IT.

Be ready for the outpour of the good stuff.

And go build a life that you want to.

YOU DESERVE IT.

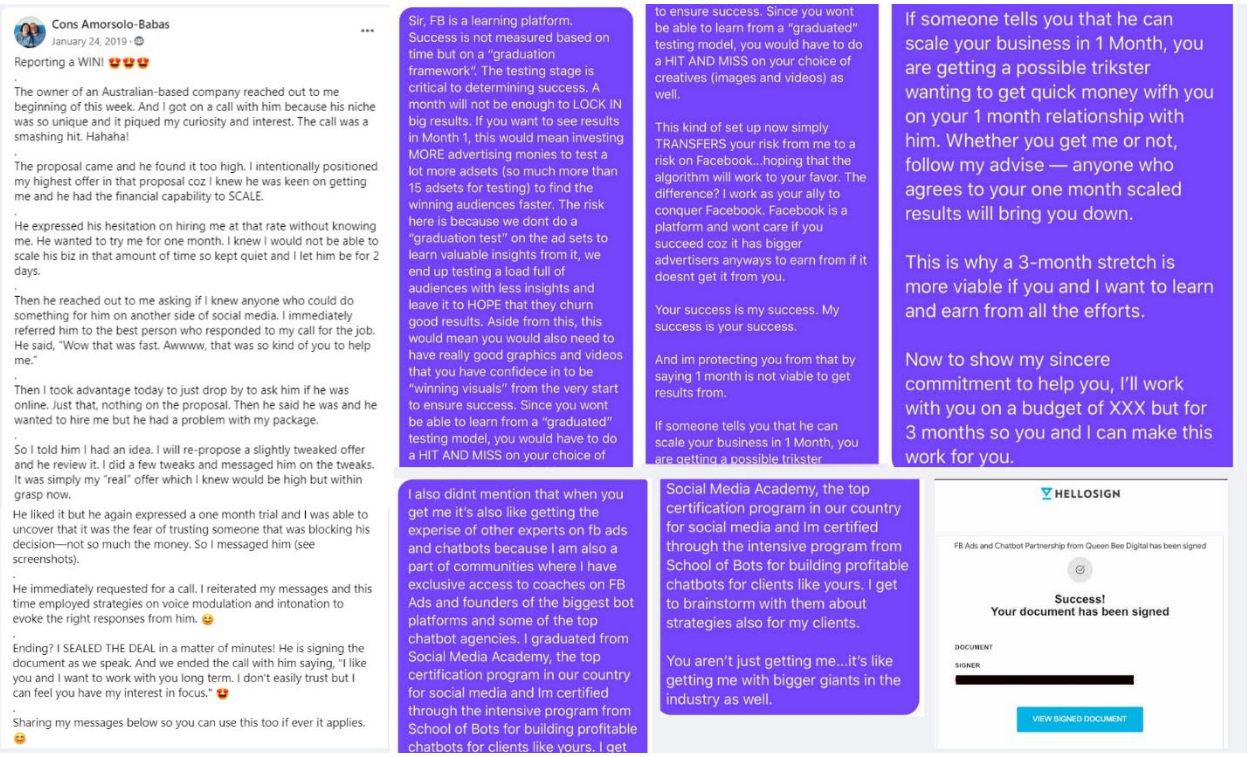
And when things are starting to be good na for you, don't be afraid, thinking na something bad will happen next.

(hahaha, I know pamahiin ulit nating mga Pinoy to. The circle of (Pinoy) life).

Instead think of this, "If things are going well, then it can get better". ⚡

Happy Tuesday, fam.

P.S. Thankkk you siyempre kay **John**. Kay Coach **Niel** na parating nag pu push samin. At sa Kinse ni Kat. Lam niyo na yan guys.



Cons Amorsolo-Babas
January 24, 2019 ·

Reporting a WIN! 😍😍😍

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The owner of an Australian-based company reached out to me beginning of this week. And I got on a call with him because his niche was so unique and it piqued my curiosity and interest. The call was a smashing hit. Hahaha!

.

The proposal came and he found it too high. I intentionally positioned my highest offer in that proposal coz I knew he was keen on getting me and he had the financial capability to SCALE.

.

He expressed his hesitation on hiring me at that rate without knowing me. He wanted to try me for one month. I knew I would not be able to scale his biz in that amount of time so kept quiet and I let him be for 2 days.

.

Then he reached out to me asking if I knew anyone who could do something for him on another side of social media. I immediately referred him to the best person who responded to my call for the job. He said, "Wow that was fast. Awwww, that was so kind of you to help me."

.

Then I took advantage today to just drop by to ask him if he was online. Just that, nothing on the proposal. Then he said he was and he wanted to hire me but he had a problem with my package.

.

So I told him I had an idea. I will re-propose a slightly tweaked offer and he review it. I did a few tweaks and messaged him on the tweaks. It was simply my "real" offer which I knew would be high but within grasp now.

He liked it but he again expressed a one month trial and I was able to uncover that it was the fear of trusting someone that was blocking his decision—not so much the money. So I messaged him (see screenshots).

.

He immediately requested for a call. I reiterated my messages and this time employed strategies on voice modulation and intonation to evoke the right responses from him. 😊

.

Ending? I SEALED THE DEAL in a matter of minutes! He is signing the document as we speak. And we ended the call with him saying, "I like you and I want to work with you long term. I don't easily trust but I can feel you have my interest in focus." 😍

.

Sharing my messages below so you can use this too if ever it applies. 😊

Sir, FB is a learning platform. Success is not measured based on time but on a "graduation framework". The testing stage is critical to determining success. A month will not be enough to LOCK IN big results. If you want to see results in Month 1, this would mean investing MORE advertising monies to test a lot more adsets (so much more than 15 adsets for testing) to find the winning audiences faster. The risk here is because we dont do a "graduation test" on the ad sets to learn valuable insights from it, we end up testing a load full of audiences with less insights and leave it to HOPE that they churn good results. Aside from this, this would mean you would also need to have really good graphics and videos that you have confidece in to be "winning visuals" from the very start to ensure success. Since you wont be able to learn from a "graduated" testing model, you would have to do a HIT AND MISS on your choice of

to ensure success. Since you wont be able to learn from a "graduated" testing model, you would have to do a HIT AND MISS on your choice of creatives (images and videos) as well.

This kind of set up now simply TRANSFERS your risk from me to a risk on Facebook...hoping that the algorithm will work to your favor. The difference? I work as your ally to conquer Facebook. Facebook is a platform and wont care if you succeed coz it has bigger advertisers anyways to earn from if it doesnt get it from you.

Your success is my success. My success is your success.

And im protecting you from that by saying 1 month is not viable to get results from.

If someone tells you that he can scale your business in 1 Month, you are getting a possible trikster

If someone tells you that he can scale your business in 1 Month, you are getting a possible trikster wanting to get quick money wifh you on your 1 month relationship with him. Whether you get me or not, follow my advise — anyone who agrees to your one month scaled results will bring you down.

This is why a 3-month stretch is more viable if you and I want to learn and earn from all the efforts.

Now to show my sincere commitment to help you, I'll work with you on a budget of XXX but for 3 months so you and I can make this work for you.

I also didnt mention that when you get me it's also like getting the experise of other experts on fb ads and chatbots because I am also a part of communities where I have exclusive access to coaches on FB Ads and founders of the biggest bot platforms and some of the top chatbot agencies. I graduated from Social Media Academy, the top certification program in our country for social media and Im certified through the intensive program from School of Bots for building profitable chatbots for clients like yours. I get

Social Media Academy, the top certification program in our country for social media and Im certified through the intensive program from School of Bots for building profitable chatbots for clients like yours. I get to brainstorm with them about strategies also for my clients.

You aren't just getting me...it's like getting me with bigger giants in the industry as well.

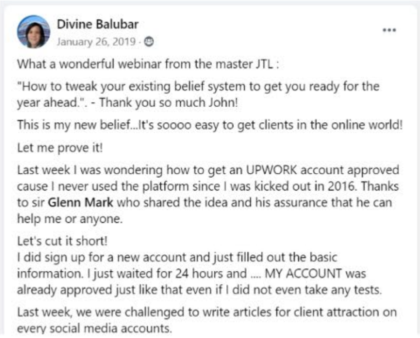
FB Ads and Chatbot Partnership from Queen Bee Digital has been signed

Success!
Your document has been signed

DOCUMENT

SIGNER

[redacted]



Divine Balubar
January 26, 2019 ·

What a wonderful webinar from the master JTL :

"How to tweak your existing belief system to get you ready for the year ahead.". - Thank you so much John!

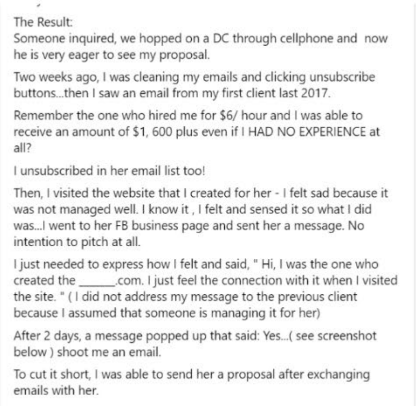
This is my new belief...It's soooo easy to get clients in the online world!

Let me prove it!

Last week I was wondering how to get an UPWORK account approved cause I never used the platform since I was kicked out in 2016. Thanks to sir **Glenn Mark** who shared the idea and his assurance that he can help me or anyone.

Let's cut it short!
I did sign up for a new account and just filled out the basic information. I just waited for 24 hours and .... MY ACCOUNT was already approved just like that even if I did not even take any tests.

Last week, we were challenged to write articles for client attraction on every social media accounts.



The Result:
Someone inquired, we hopped on a DC through cellphone and now he is very eager to see my proposal.

Two weeks ago, I was cleaning my emails and clicking unsubscribe buttons...then I saw an email from my first client last 2017.

Remember the one who hired me for $6/ hour and I was able to receive an amount of $1, 600 plus even if I HAD NO EXPERIENCE at all?

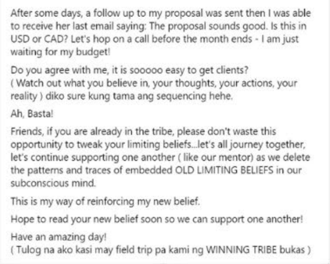
I unsubscribed in her email list too!

Then, I visited the website that I created for her - I felt sad because it was not managed well. I know it , I felt and sensed it so what I did was...I went to her FB business page and sent her a message. No intention to pitch at all.

I just needed to express how I felt and said, " Hi, I was the one who created the ______.com. I just feel the connection with it when I visited the site. " (I did not address my message to the previous client because I assumed that someone is managing it for her)

After 2 days, a message popped up that said: Yes...(see screenshot below) shoot me an email.

To cut it short, I was able to send her a proposal after exchanging emails with her.



After some days, a follow up to my proposal was sent then I was able to receive her last email saying: The proposal sounds good. Is this in USD or CAD? Let's hop on a call before the month ends - I am just waiting for my budget!

Do you agree with me, it is sooooo easy to get clients?
(Watch out what you believe in, your thoughts, your actions, your reality) diko sure kung tama ang sequencing hehe.

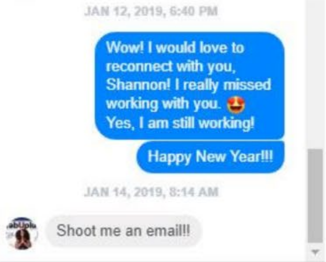
Ah, Basta!

Friends, if you are already in the tribe, please don't waste this opportunity to tweak your limiting beliefs...let's all journey together, let's continue supporting one another (like our mentor) as we delete the patterns and traces of embedded OLD LIMITING BELIEFS in our subconscious mind.

This is my way of reinforcing my new belief.

Hope to read your new belief soon so we can support one another!

Have an amazing day!
(Tulog na ako kasi may field trip pa kami ng WINNING TRIBE bukas)



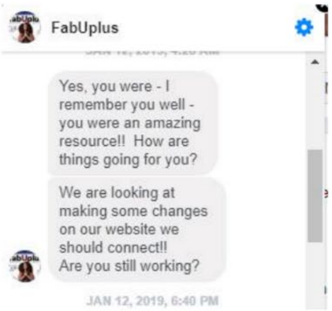
JAN 12, 2019, 6:40 PM

Wow! I would love to reconnect with you, Shannon! I really missed working with you. 😍 Yes, I am still working!

Happy New Year!!!

JAN 14, 2019, 8:14 AM

Shoot me an email!!

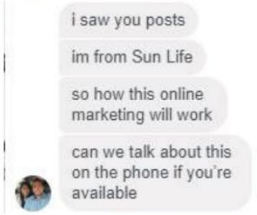


FabUplus

Yes, you were - I remember you well - you were an amazing resource!! How are things going for you?

We are looking at making some changes on our website we should connect!! Are you still working?

JAN 12, 2019, 6:40 PM

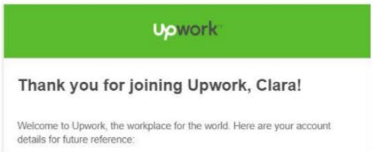


i saw you posts

im from Sun Life

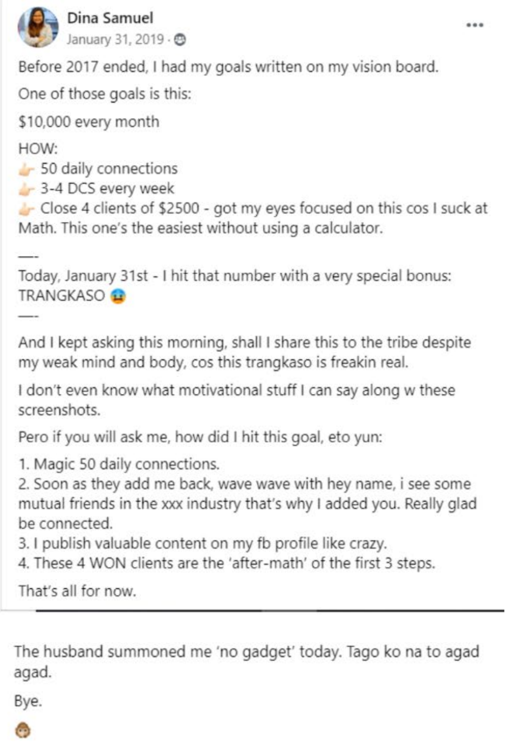
so how this online marketing will work

can we talk about this on the phone if you're available



Thank you for joining Upwork, Clara!

Welcome to Upwork, the workplace for the world. Here are your account details for future reference:



Dina Samuel
January 31, 2019 ·

Before 2017 ended, I had my goals written on my vision board.

One of those goals is this:

$10,000 every month

HOW:
👉 50 daily connections
👉 3-4 DCS every week
👉 Close 4 clients of $2500 - got my eyes focused on this cos I suck at Math. This one's the easiest without using a calculator.

—-

Today, January 31st - I hit that number with a very special bonus: TRANGKASO 😰

—-

And I kept asking this morning, shall I share this to the tribe despite my weak mind and body, cos this trangkaso is freakin real.

I don't even know what motivational stuff I can say along w these screenshots.

Pero if you will ask me, how did I hit this goal, eto yun:

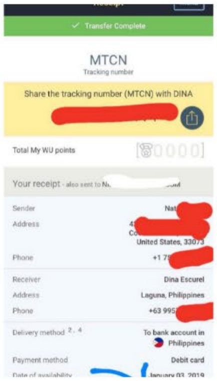
1. Magic 50 daily connections.
2. Soon as they add me back, wave wave with hey name, i see some mutual friends in the xxx industry that's why I added you. Really glad be connected.
3. I publish valuable content on my fb profile like crazy.
4. These 4 WON clients are the 'after-math' of the first 3 steps.

That's all for now.

The husband summoned me 'no gadget' today. Tago ko na to agad agad.

Bye.

🐵



✓ Transfer Complete

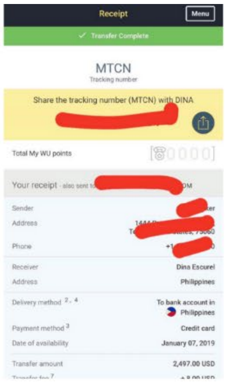
MTCN
Tracking number

Share the tracking number (MTCN) with DINA
[redacted]

Total My WU points	0000

Your receipt - also sent to N[redacted]OM

Sender	Nat[redacted]
Address	4[redacted] Co[redacted] United States, 33073
Phone	+1 75[redacted]
Receiver	Dina Escurel
Address	Laguna, Philippines
Phone	+63 995[redacted]
Delivery method 2, 4	To bank account in Philippines
Payment method	Debit card
Date of availability	January 03, 2019



Receipt

✓ Transfer Complete

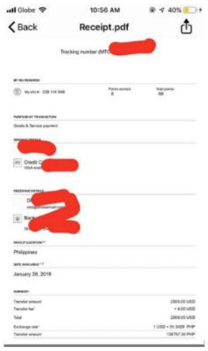
MTCN
Tracking number

Share the tracking number (MTCN) with DINA
[redacted]

Total My WU points	0000

Your receipt - also sent to [redacted]OM

Sender	[redacted]er
Address	1444[redacted] T[redacted]75060
Phone	+1[redacted]0
Receiver	Dina Escurel
Address	Philippines
Delivery method 2, 4	To bank account in Philippines
Payment method 3	Credit card
Date of availability	January 07, 2019
Transfer amount	2,497.00 USD



Globe 10:56 AM 40%

Receipt.pdf

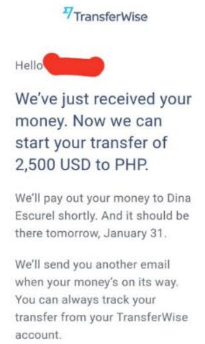
Tracking number (MTC[redacted]

Credit C[redacted]

[redacted]

Philippines

January 30, 2019



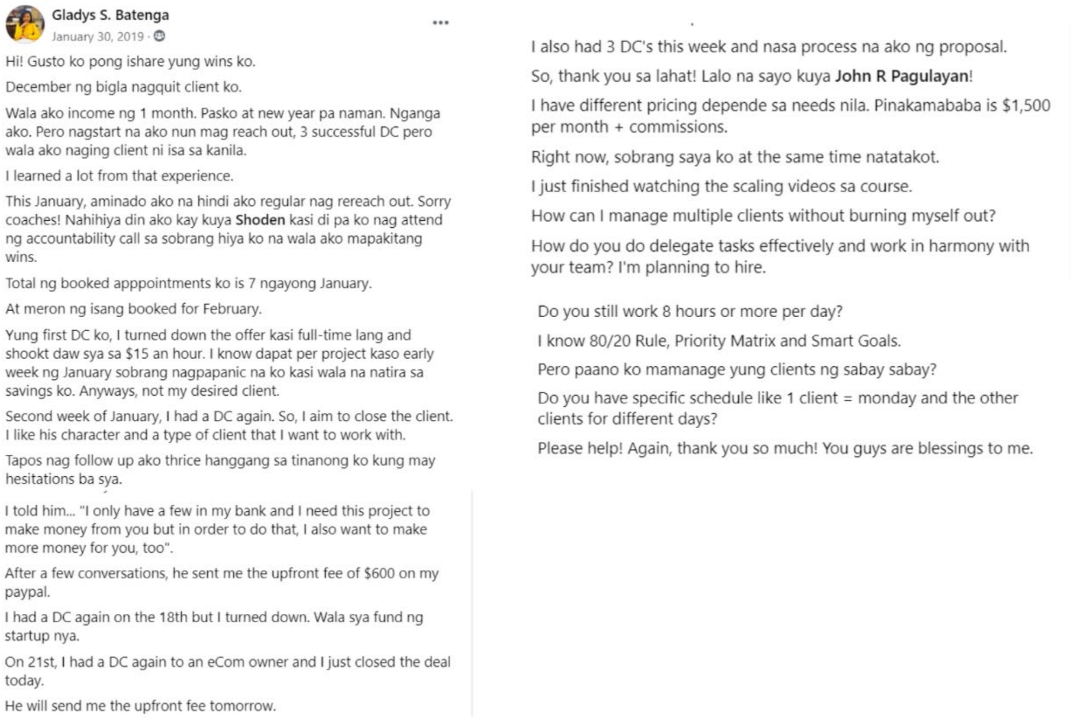
TransferWise

Hello [redacted]

We've just received your money. Now we can start your transfer of 2,500 USD to PHP.

We'll pay out your money to Dina Escurel shortly. And it should be there tomorrow, January 31.

We'll send you another email when your money's on its way. You can always track your transfer from your TransferWise account.



Gladys S. Batenga
January 30, 2019 ·

Hi! Gusto ko pong ishare yung wins ko.

December ng bigla nagquit client ko.

Wala ako income ng 1 month. Pasko at new year pa naman. Nganga ako. Pero nagstart na ako nun mag reach out, 3 successful DC pero wala ako naging client ni isa sa kanila.

I learned a lot from that experience.

This January, aminado ako na hindi ako regular nag rereach out. Sorry coaches! Nahihiya din ako kay kuya **Shoden** kasi di pa ko nag attend ng accountability call sa sobrang hiya ko na wala ako mapakitang wins.

Total ng booked apppointments ko is 7 ngayong January.

At meron ng isang booked for February.

Yung first DC ko, I turned down the offer kasi full-time lang and shookt daw sya sa $15 an hour. I know dapat per project kaso early week ng January sobrang nagpapanic na ko kasi wala na natira sa savings ko. Anyways, not my desired client.

Second week of January, I had a DC again. So, I aim to close the client. I like his character and a type of client that I want to work with.

Tapos nag follow up ako thrice hanggang sa tinanong ko kung may hesitations ba sya.

I told him... "I only have a few in my bank and I need this project to make money from you but in order to do that, I also want to make more money for you, too".

After a few conversations, he sent me the upfront fee of $600 on my paypal.

I had a DC again on the 18th but I turned down. Wala sya fund ng startup nya.

On 21st, I had a DC again to an eCom owner and I just closed the deal today.

He will send me the upfront fee tomorrow.

I also had 3 DC's this week and nasa process na ako ng proposal.

So, thank you sa lahat! Lalo na sayo kuya **John R Pagulayan**!

I have different pricing depende sa needs nila. Pinakamababa is $1,500 per month + commissions.

Right now, sobrang saya ko at the same time natatakot.

I just finished watching the scaling videos sa course.

How can I manage multiple clients without burning myself out?

How do you do delegate tasks effectively and work in harmony with your team? I'm planning to hire.

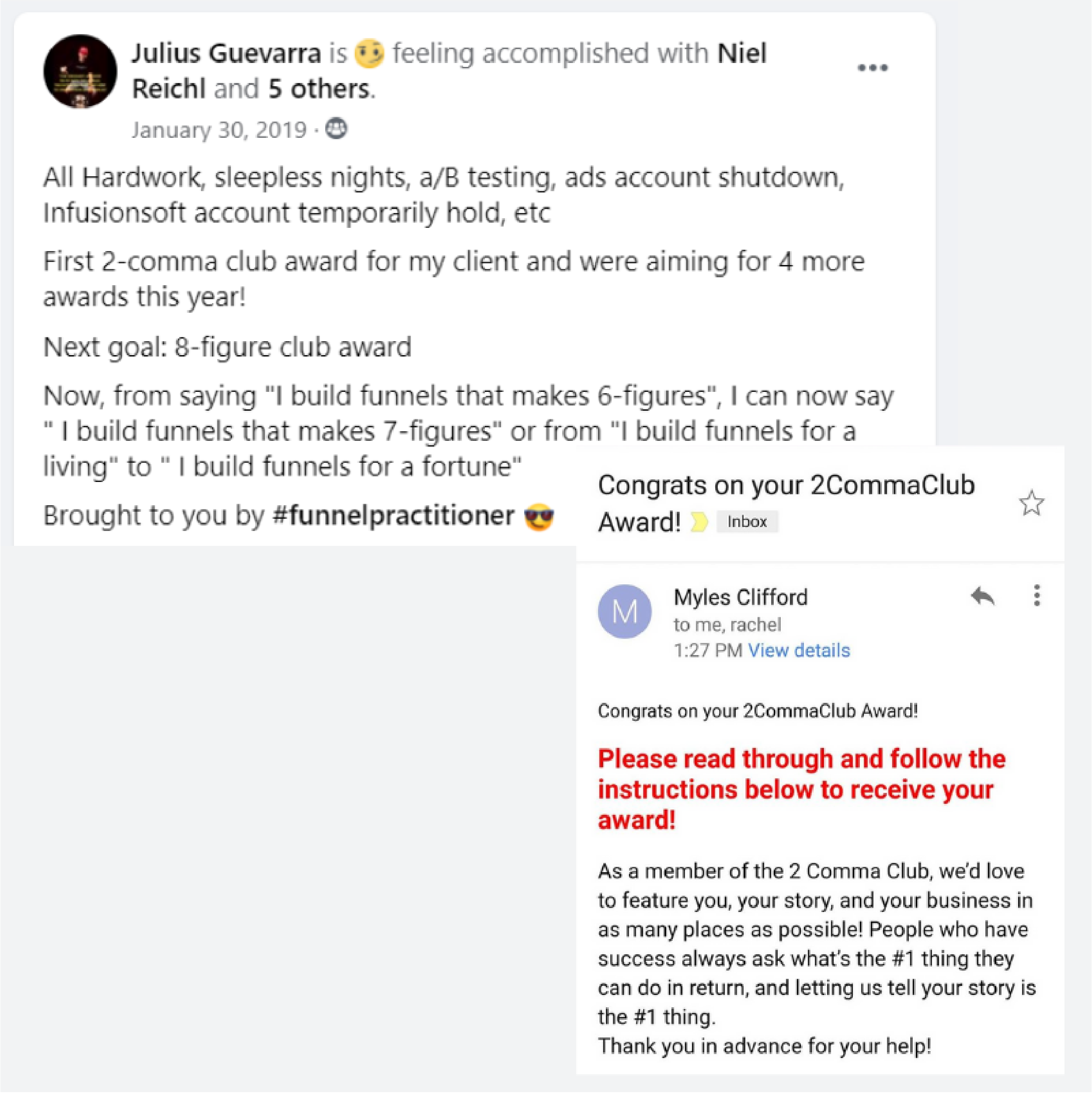
Do you still work 8 hours or more per day?

I know 80/20 Rule, Priority Matrix and Smart Goals.

Pero paano ko mamanage yung clients ng sabay sabay?

Do you have specific schedule like 1 client = monday and the other clients for different days?

Please help! Again, thank you so much! You guys are blessings to me.



Julius Guevarra is 🤨 feeling accomplished with **Niel Reichl** and **5 others**.

January 30, 2019 ·

All Hardwork, sleepless nights, a/B testing, ads account shutdown, Infusionsoft account temporarily hold, etc

First 2-comma club award for my client and were aiming for 4 more awards this year!

Next goal: 8-figure club award

Now, from saying "I build funnels that makes 6-figures", I can now say " I build funnels that makes 7-figures" or from "I build funnels for a living" to " I build funnels for a fortune"

Brought to you by **#funnelpractitioner** 😎

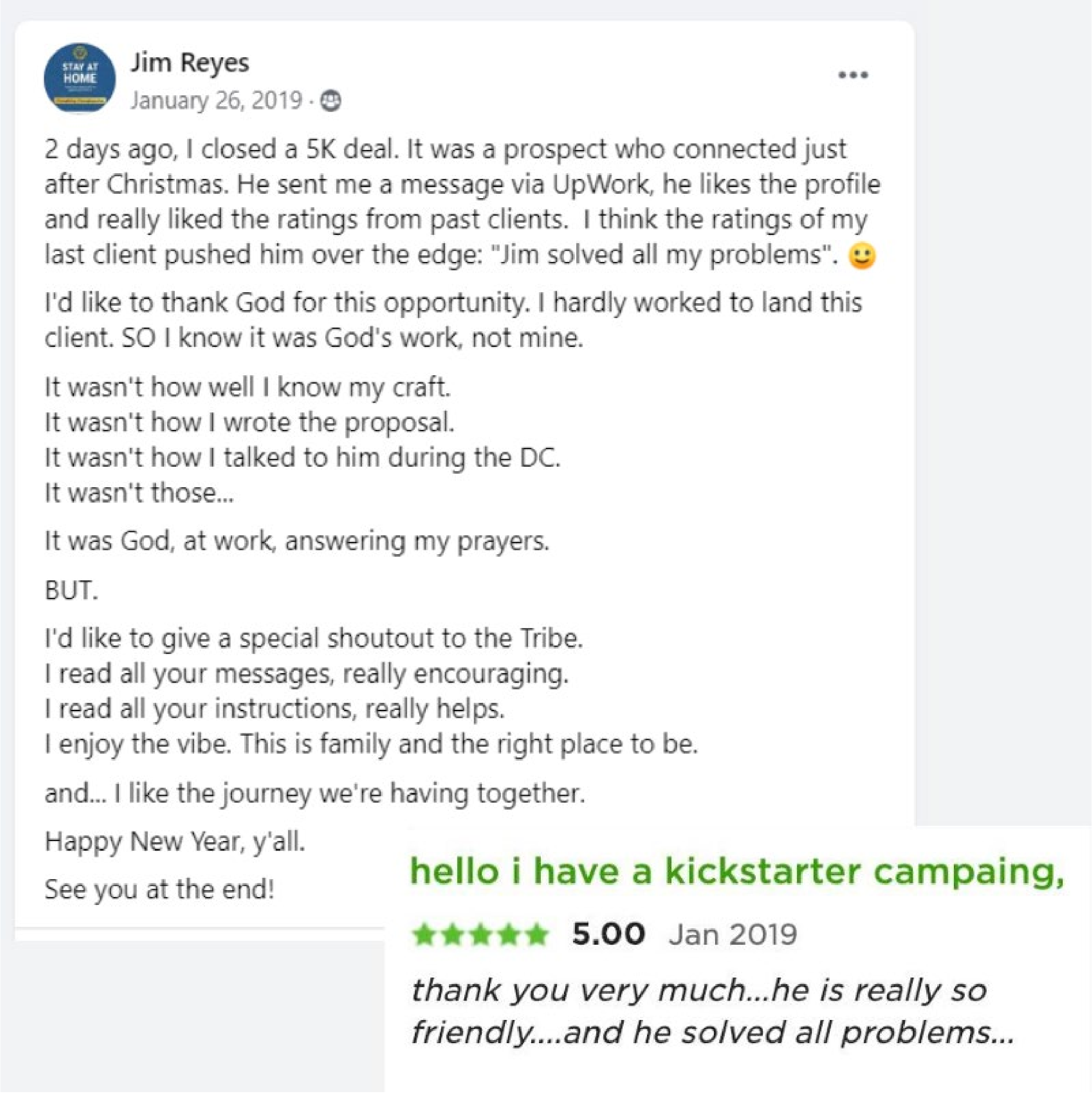
Congrats on your 2CommaClub Award! Inbox

Myles Clifford
to me, rachel
1:27 PM View details

Congrats on your 2CommaClub Award!

Please read through and follow the instructions below to receive your award!

As a member of the 2 Comma Club, we'd love to feature you, your story, and your business in as many places as possible! People who have success always ask what's the #1 thing they can do in return, and letting us tell your story is the #1 thing.
Thank you in advance for your help!



Jim Reyes

January 26, 2019 ·

2 days ago, I closed a 5K deal. It was a prospect who connected just after Christmas. He sent me a message via UpWork, he likes the profile and really liked the ratings from past clients. I think the ratings of my last client pushed him over the edge: "Jim solved all my problems". 🙂

I'd like to thank God for this opportunity. I hardly worked to land this client. SO I know it was God's work, not mine.

It wasn't how well I know my craft.
It wasn't how I wrote the proposal.
It wasn't how I talked to him during the DC.
It wasn't those...

It was God, at work, answering my prayers.

BUT.

I'd like to give a special shoutout to the Tribe.
I read all your messages, really encouraging.
I read all your instructions, really helps.
I enjoy the vibe. This is family and the right place to be.

and... I like the journey we're having together.

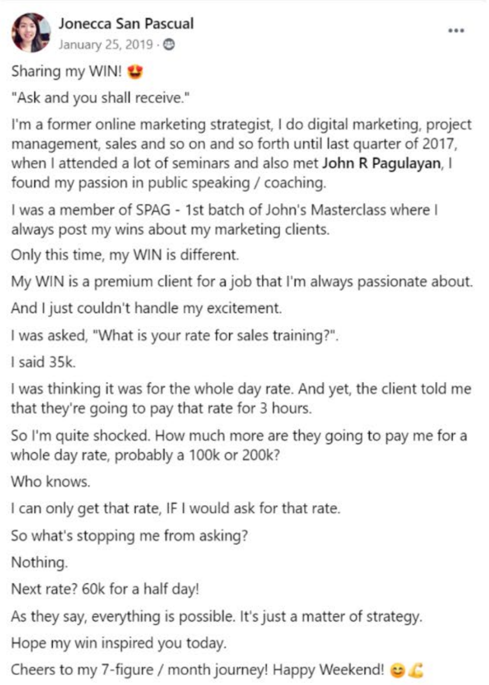
Happy New Year, y'all.

See you at the end!

hello i have a kickstarter campaing,

★★★★★ **5.00** Jan 2019

thank you very much...he is really so friendly....and he solved all problems...



Jonecca San Pascual
January 25, 2019 · 🌐

Sharing my WIN! 😍

"Ask and you shall receive."

I'm a former online marketing strategist, I do digital marketing, project management, sales and so on and so forth until last quarter of 2017, when I attended a lot of seminars and also met **John R Pagulayan**, I found my passion in public speaking / coaching.

I was a member of SPAG - 1st batch of John's Masterclass where I always post my wins about my marketing clients.

Only this time, my WIN is different.

My WIN is a premium client for a job that I'm always passionate about.

And I just couldn't handle my excitement.

I was asked, "What is your rate for sales training?".

I said 35k.

I was thinking it was for the whole day rate. And yet, the client told me that they're going to pay that rate for 3 hours.

So I'm quite shocked. How much more are they going to pay me for a whole day rate, probably a 100k or 200k?

Who knows.

I can only get that rate, IF I would ask for that rate.

So what's stopping me from asking?

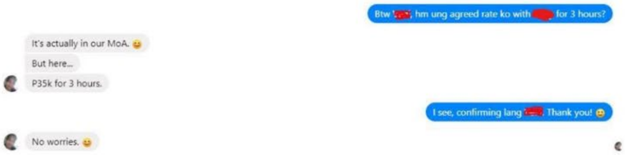
Nothing.

Next rate? 60k for a half day!

As they say, everything is possible. It's just a matter of strategy.

Hope my win inspired you today.

Cheers to my 7-figure / month journey! Happy Weekend! 😄💪



Btw [redacted], hm ung agreed rate ko with [redacted] for 3 hours?

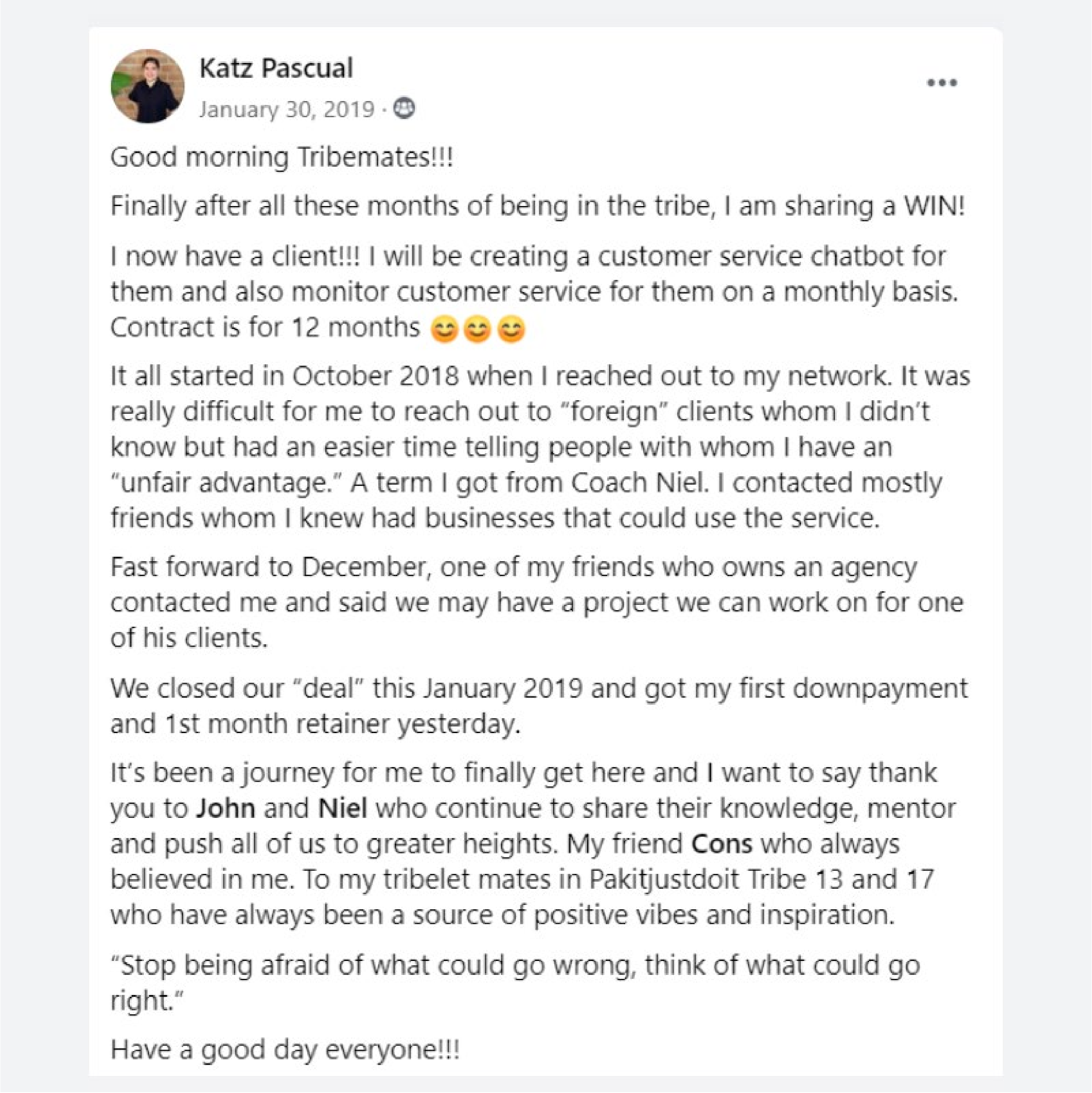
It's actually in our MoA. 😀

But here...

P35k for 3 hours.

I see, confirming lang [redacted]. Thank you! 🙂

No worries. 😀



Katz Pascual

January 30, 2019 ·

Good morning Tribemates!!!

Finally after all these months of being in the tribe, I am sharing a WIN!

I now have a client!!! I will be creating a customer service chatbot for them and also monitor customer service for them on a monthly basis. Contract is for 12 months 😊😊😊

It all started in October 2018 when I reached out to my network. It was really difficult for me to reach out to "foreign" clients whom I didn't know but had an easier time telling people with whom I have an "unfair advantage." A term I got from Coach Niel. I contacted mostly friends whom I knew had businesses that could use the service.

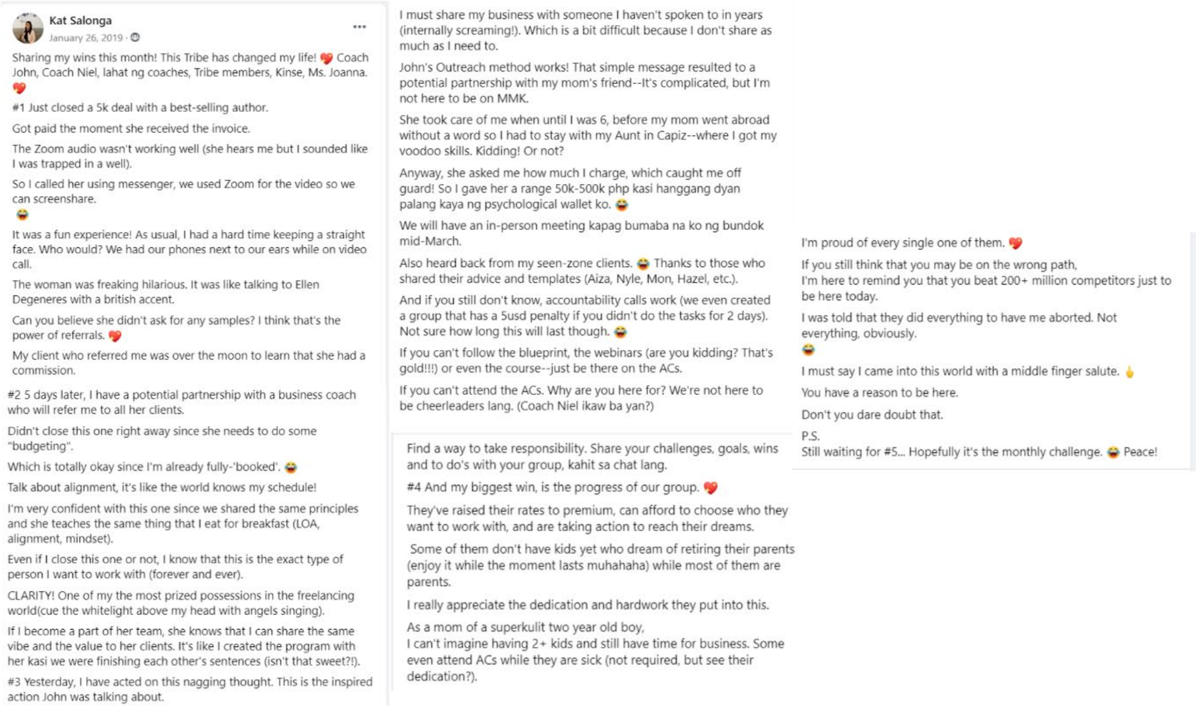
Fast forward to December, one of my friends who owns an agency contacted me and said we may have a project we can work on for one of his clients.

We closed our "deal" this January 2019 and got my first downpayment and 1st month retainer yesterday.

It's been a journey for me to finally get here and I want to say thank you to **John** and **Niel** who continue to share their knowledge, mentor and push all of us to greater heights. My friend **Cons** who always believed in me. To my tribelet mates in Pakitjustdoit Tribe 13 and 17 who have always been a source of positive vibes and inspiration.

"Stop being afraid of what could go wrong, think of what could go right."

Have a good day everyone!!!



Kat Salonga
January 26, 2019 ·

Sharing my wins this month! This Tribe has changed my life! 💖 Coach John, Coach Niel, lahat ng coaches, Tribe members, Kinse, Ms. Joanna. 💖

#1 Just closed a 5k deal with a best-selling author.

Got paid the moment she received the invoice.

The Zoom audio wasn't working well (she hears me but I sounded like I was trapped in a well).

So I called her using messenger, we used Zoom for the video so we can screenshare.
😂

It was a fun experience! As usual, I had a hard time keeping a straight face. Who would? We had our phones next to our ears while on video call.

The woman was freaking hilarious. It was like talking to Ellen Degeneres with a british accent.

Can you believe she didn't ask for any samples? I think that's the power of referrals. 💖

My client who referred me was over the moon to learn that she had a commission.

#2 5 days later, I have a potential partnership with a business coach who will refer me to all her clients.

Didn't close this one right away since she needs to do some "budgeting".

Which is totally okay since I'm already fully-'booked'. 😂

Talk about alignment, it's like the world knows my schedule!

I'm very confident with this one since we shared the same principles and she teaches the same thing that I eat for breakfast (LOA, alignment, mindset).

Even if I close this one or not, I know that this is the exact type of person I want to work with (forever and ever).

CLARITY! One of my the most prized possessions in the freelancing world(cue the whitelight above my head with angels singing).

If I become a part of her team, she knows that I can share the same vibe and the value to her clients. It's like I created the program with her kasi we were finishing each other's sentences (isn't that sweet?!).

#3 Yesterday, I have acted on this nagging thought. This is the inspired action John was talking about.

I must share my business with someone I haven't spoken to in years (internally screaming!). Which is a bit difficult because I don't share as much as I need to.

John's Outreach method works! That simple message resulted to a potential partnership with my mom's friend--It's complicated, but I'm not here to be on MMK.

She took care of me when until I was 6, before my mom went abroad without a word so I had to stay with my Aunt in Capiz--where I got my voodoo skills. Kidding! Or not?

Anyway, she asked me how much I charge, which caught me off guard! So I gave her a range 50k-500k php kasi hanggang dyan palang kaya ng psychological wallet ko. 😂

We will have an in-person meeting kapag bumaba na ko ng bundok mid-March.

Also heard back from my seen-zone clients. 😂 Thanks to those who shared their advice and templates (Aiza, Nyle, Mon, Hazel, etc.).

And if you still don't know, accountability calls work (we even created a group that has a 5usd penalty if you didn't do the tasks for 2 days). Not sure how long this will last though. 😂

If you can't follow the blueprint, the webinars (are you kidding? That's gold!!!) or even the course--just be there on the ACs.

If you can't attend the ACs. Why are you here for? We're not here to be cheerleaders lang. (Coach Niel ikaw ba yan?)

Find a way to take responsibility. Share your challenges, goals, wins and to do's with your group, kahit sa chat lang.

#4 And my biggest win, is the progress of our group. 💖

They've raised their rates to premium, can afford to choose who they want to work with, and are taking action to reach their dreams.

Some of them don't have kids yet who dream of retiring their parents (enjoy it while the moment lasts muhahaha) while most of them are parents.

I really appreciate the dedication and hardwork they put into this.

As a mom of a superkulit two year old boy,
I can't imagine having 2+ kids and still have time for business. Some even attend ACs while they are sick (not required, but see their dedication?).

I'm proud of every single one of them. 💖

If you still think that you may be on the wrong path,
I'm here to remind you that you beat 200+ million competitors just to be here today.

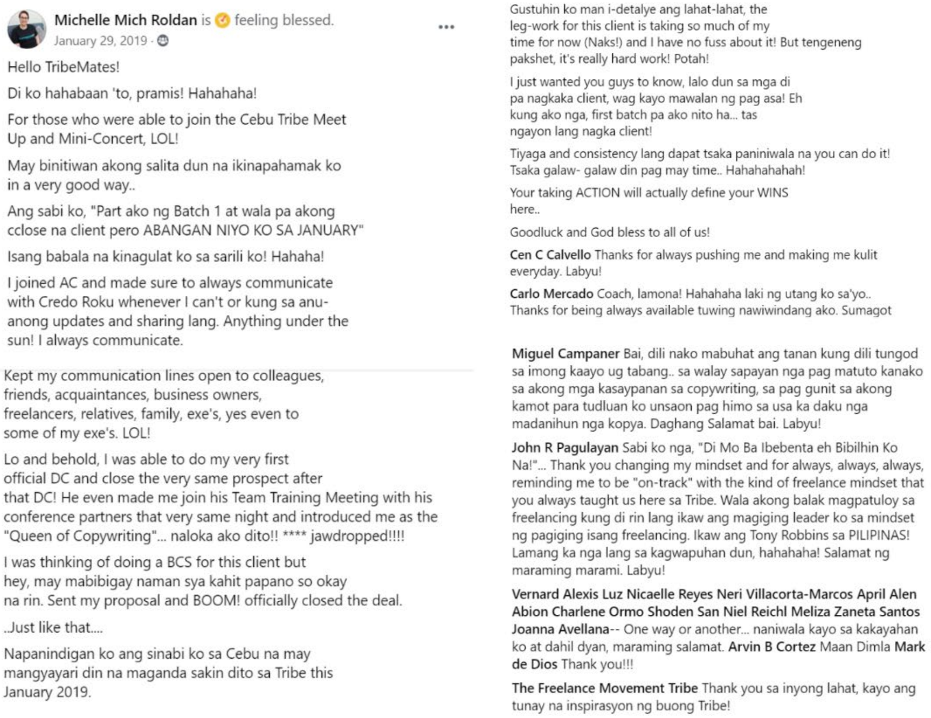
I was told that they did everything to have me aborted. Not everything, obviously.
😂

I must say I came into this world with a middle finger salute. 🖕

You have a reason to be here.

Don't you dare doubt that.

P.S.
Still waiting for #5... Hopefully it's the monthly challenge. 😂 Peace!



Michelle Mich Roldan is feeling blessed.
January 29, 2019 ·

Hello TribeMates!

Di ko hahabaan 'to, pramis! Hahahaha!

For those who were able to join the Cebu Tribe Meet Up and Mini-Concert, LOL!

May binitiwan akong salita dun na ikinapahamak ko in a very good way..

Ang sabi ko, "Part ako ng Batch 1 at wala pa akong cclose na client pero ABANGAN NIYO KO SA JANUARY"

Isang babala na kinagulat ko sa sarili ko! Hahaha!

I joined AC and made sure to always communicate with Credo Roku whenever I can't or kung sa anu-anong updates and sharing lang. Anything under the sun! I always communicate.

Kept my communication lines open to colleagues, friends, acquaintances, business owners, freelancers, relatives, family, exe's, yes even to some of my exe's. LOL!

Lo and behold, I was able to do my very first official DC and close the very same prospect after that DC! He even made me join his Team Training Meeting with his conference partners that very same night and introduced me as the "Queen of Copywriting"... naloka ako dito!! **** jawdropped!!!!

I was thinking of doing a BCS for this client but hey, may mabibigay naman sya kahit papano so okay na rin. Sent my proposal and BOOM! officially closed the deal.

..Just like that....

Napanindigan ko ang sinabi ko sa Cebu na may mangyayari din na maganda sakin dito sa Tribe this January 2019.

Gustuhin ko man i-detalye ang lahat-lahat, the leg-work for this client is taking so much of my time for now (Naks!) and I have no fuss about it! But tengeneng pakshet, it's really hard work! Potah!

I just wanted you guys to know, lalo dun sa mga di pa nagkaka client, wag kayo mawalan ng pag asa! Eh kung ako nga, first batch pa ako nito ha... tas ngayon lang nagka client!

Tiyaga and consistency lang dapat tsaka paniniwala na you can do it!
Tsaka galaw- galaw din pag may time.. Hahahahahah!

Your taking ACTION will actually define your WINS here..

Goodluck and God bless to all of us!

Cen C Calvello Thanks for always pushing me and making me kulit everyday. Labyu!

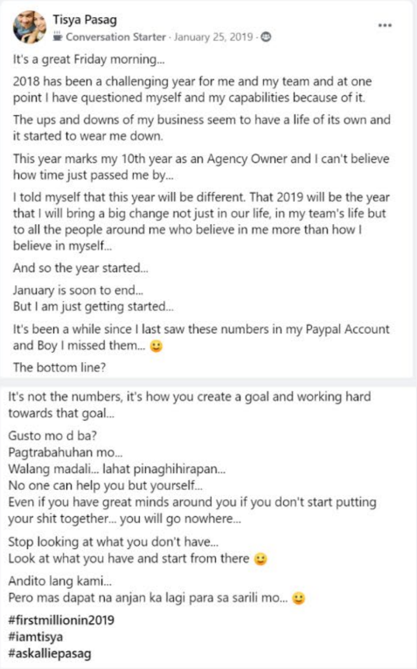
Carlo Mercado Coach, lamona! Hahahaha laki ng utang ko sa'yo.. Thanks for being always available tuwing nawiwindang ako. Sumagot

Miguel Campaner Bai, dili nako mabuhat ang tanan kung dili tungod sa imong kaayo ug tabang.. sa walay sapayan nga pag matuto kanako sa akong mga kasaypanan sa copywriting, sa pag gunit sa akong kamot para tudluan ko unsaon pag himo sa usa ka daku nga madanihun nga kopya. Daghang Salamat bai. Labyu!

John R Pagulayan Sabi ko nga, "Di Mo Ba Ibebenta eh Bibilhin Ko Na!"... Thank you changing my mindset and for always, always, always, reminding me to be "on-track" with the kind of freelance mindset that you always taught us here sa Tribe. Wala akong balak magpatuloy sa freelancing kung di rin lang ikaw ang magiging leader ko sa mindset ng pagiging isang freelancing. Ikaw ang Tony Robbins sa PILIPINAS! Lamang ka nga lang sa kagwapuhan dun, hahahaha! Salamat ng maraming marami. Labyu!

Vernard Alexis Luz Nicaelle Reyes Neri Villacorta-Marcos April Alen Abion Charlene Ormo Shoden San Niel Reichl Meliza Zaneta Santos Joanna Avellana-- One way or another... naniwala kayo sa kakayahan ko at dahil dyan, maraming salamat. **Arvin B Cortez** Maan Dimla **Mark de Dios** Thank you!!!

The Freelance Movement Tribe Thank you sa inyong lahat, kayo ang tunay na inspirasyon ng buong Tribe!



Tisya Pasag
Conversation Starter · January 25, 2019 ·

It's a great Friday morning...

2018 has been a challenging year for me and my team and at one point I have questioned myself and my capabilities because of it.

The ups and downs of my business seem to have a life of its own and it started to wear me down.

This year marks my 10th year as an Agency Owner and I can't believe how time just passed me by...

I told myself that this year will be different. That 2019 will be the year that I will bring a big change not just in our life, in my team's life but to all the people around me who believe in me more than how I believe in myself...

And so the year started...

January is soon to end...
But I am just getting started...

It's been a while since I last saw these numbers in my Paypal Account and Boy I missed them... 😀

The bottom line?

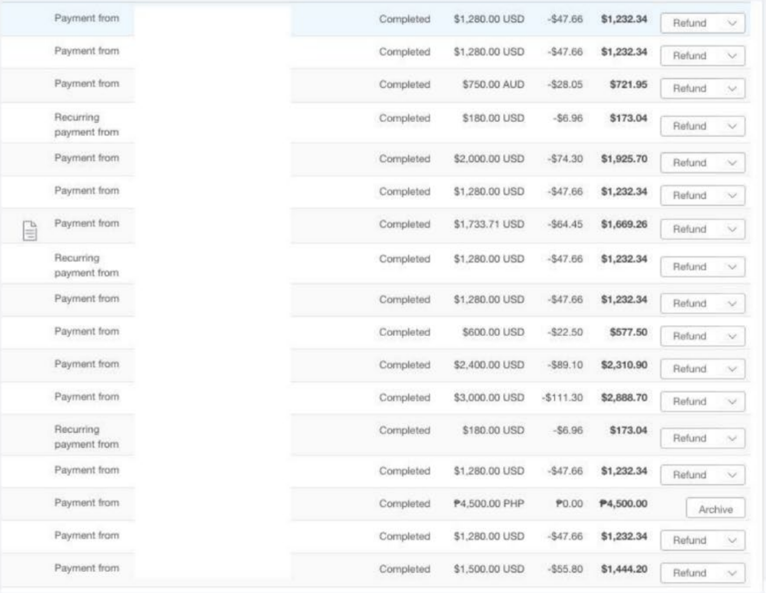
It's not the numbers, it's how you create a goal and working hard towards that goal...

Gusto mo d ba?
Pagtrabahuhan mo...
Walang madali... lahat pinaghihirapan...
No one can help you but yourself...
Even if you have great minds around you if you don't start putting your shit together... you will go nowhere...

Stop looking at what you don't have...
Look at what you have and start from there 😀

Andito lang kami...
Pero mas dapat na anjan ka lagi para sa sarili mo... 😀

#firstmillionin2019
#iamtisya
#askalliepasag



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Payment from	[redacted]	Completed	$1,280.00 USD	-$47.66	**$1,232.34**	Refund
Payment from	[redacted]	Completed	$750.00 AUD	-$28.05	**$721.95**	Refund
Recurring payment from	[redacted]	Completed	$180.00 USD	-$6.96	**$173.04**	Refund
Payment from	[redacted]	Completed	$2,000.00 USD	-$74.30	**$1,925.70**	Refund
Payment from	[redacted]	Completed	$1,280.00 USD	-$47.66	**$1,232.34**	Refund
Payment from	[redacted]	Completed	$1,733.71 USD	-$64.45	**$1,669.26**	Refund
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Payment from	[redacted]	Completed	$1,280.00 USD	-$47.66	**$1,232.34**	Refund
Payment from	[redacted]	Completed	$600.00 USD	-$22.50	**$577.50**	Refund
Payment from	[redacted]	Completed	$2,400.00 USD	-$89.10	**$2,310.90**	Refund
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Payment from	[redacted]	Completed	$1,280.00 USD	-$47.66	**$1,232.34**	Refund
Payment from	[redacted]	Completed	₱4,500.00 PHP	₱0.00	**₱4,500.00**	Archive
Payment from	[redacted]	Completed	$1,280.00 USD	-$47.66	**$1,232.34**	Refund
Payment from	[redacted]	Completed	$1,500.00 USD	-$55.80	**$1,444.20**	Refund